SECOND BANCORP INC Form 8-K April 18, 2003

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: April 17, 2003

# **Second Bancorp Incorporated**

(Exact name of registrant as specified in its charter)

Ohio	0-15624	34-1547453	
(State of incorporation)	(Commission File Number)	(IRS Employer Identification No.)	
108 Main Avenue S.W., Warren,	Ohio	44482-1311	
(Address of principal executive o	ffices)	(Zip Code)	

Registrant s telephone number, including area code: 330-841-0123

#### **Item 5. Other Events**

On April 17, 2003, the Company issued the following press release:

# SECOND BANCORP REPORTS STRONG FIRST QUARTER

Warren, Ohio, April 17, 2003 SECOND BANCORP INCORPORATED (Nasdaq SECD, SECDP) reported first quarter 2003 net income of \$8,661,000, up 84.9% from the \$4,683,000 reported for the same period last year. On a diluted basis, earnings per share for the quarter were \$.89 or nearly 90% above the \$.47 reported a year ago. Earnings for the quarter were positively impacted by banking subsidiary Second National Bank s sale of two banking centers in Jefferson County, Ohio including \$88 million in deposits. That transaction, completed February 7, 2003, produced a \$5.62 million pre-tax gain. Excluding that non-recurring event, earnings for the quarter were \$5,009,000 or \$.52 per diluted share compared to a market consensus estimate of \$.49 per share.

While significantly improved on a GAAP basis, key operating performance ratios for the quarter were mixed in comparison with the same period in 2002. The Company s return on average assets (ROAA) for the quarter was 1.85% (or 1.07% on an operating basis) compared to 1.11% last year and return on average equity (ROAE) climbed to 25.61% (or 14.81% on an operating basis) from 14.39% a year ago. The Company s efficiency ratio on an operating basis was marginally improved at 58.98% compared to 59.40% for first quarter 2002 while its net interest margin for the quarter was compressed by persistent and historically low interest rates to 3.33% from 3.72% a year ago.

Excluding the gain on the Jefferson County branch sale, non-interest income for the quarter was \$8.6 million, a strong 67% ahead of results for the same period last year. That improvement was led by a nearly tripling of the Company s gains on sale of loans primarily reflecting aggressive secondary market activity in mortgages, and service charges on deposit accounts which were

Page 1 of 12

#### **TABLE OF CONTENTS**

Financial Highlights

**Ouarterly Data** 

Financial Highlights

Year-to-Date Data

Consolidated Statements of Income

Quarterly Data

Consolidated Statements of Income

Year-to-Date Data

**Consolidated Balance Sheets** 

Consolidated Average Balance Sheets

For the Quarter Ended

Consolidated Average Balance Sheets

For the Year-to-date period ended:

Financial Highlights Non-GAAP Operating Results

**Quarterly Data** 

Financial Highlights Non-GAAP Operating Results

Year-to-Date Data

**SIGNATURES** 

#### **Table of Contents**

15.7% higher than a year ago. Earnings attributed to the Company s mortgage lending line of business were also positively effected by continuing growth in the Company s \$1.5 billion mortgage servicing portfolio and a recognized net gain of \$700,000 for the quarter on derivative investments economically hedging fluctuations in the value of mortgage servicing rights due to interest rates.

Non-interest expenses for the quarter grew 16% over the same period last year to \$13.67 million led by increased salary and benefit costs associated largely with the Company s 2002 acquisition of Stouffer-Herzog Insurance Agency, Inc. and increased staffing in our expanding mortgage lending business. That rate of increase in non-interest expenses mirrors the Company s 13% growth in assets over the same period and is significantly less than the 67% growth in non-interest income.

Credit quality remains a focal point for Second Bancorp. Though non-performing loans continue at elevated levels, they have generally stabilized over the last three quarters in the \$19 to \$20 million range or a quarter-end 1.62% of total loans. Net charge-offs for the quarter fell by \$186,000 to \$2,012,000 but quarter-end 90 day past due and accruing loans were 16.4% higher than at the end of fourth quarter 2002. The Company s allowance for loan losses as a percentage of period-end loans was stable at 1.46% compared to 1.51% at year-end 2002.

Commenting on Second Bancorp's prospects for the remainder of the year, Treasurer David L. Kellerman indicated We expect the local and national economies to remain sluggish and interest rates to remain at historically low levels into the second half of the year. That kind of environment makes double-digit earnings per share growth goals difficult to achieve. We continue to manage our core businesses with an eye toward minimizing risks associated with slowing economic activity and believe our core wealth management and commercial lending businesses are positioned to become strong contributors to our financial success as the economy returns to a more traditional growth pattern. We currently believe that net income for the calendar year on an operating basis will fall within the range of from \$2.08 to \$2.13 per diluted share compared to the \$1.94 we reported last year.

Second Bancorp previously announced a 5.6% increase in its quarterly dividend to \$.19 per share (an annualized \$.76) payable April 30, 2003 to shareholders of record April 15, 2003. That action maintains Second Bancorp s record of having increased its dividend in each of the seventeen years since its incorporation.

This announcement contains forward-looking statements that involve risk and uncertainties, including changes in general economic and financial market conditions and the Company s ability to execute its business plans. Although management believes the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially.

Second Bancorp is a \$1.9 billion financial holding company providing a full range of commercial and consumer banking, wealth management, insurance and investment products and services to communities in an eight county area of Northeastern Ohio through subsidiaries Second National Bank and Stouffer-Herzog Insurance Agency, Inc. Additional information about Second Bancorp can be found on the Web at www.secondbancorp.com.

CONTACT: Christopher Stanitz, Executive Vice President and Secretary, at 330.841.0234 (phone), 330.841.0489 (fax), or cstanitz@secondnationalbank.com.

#####

Page 2 of 12

Per share:

Basic earnings

#### Second Bancorp Incorporated and Subsidiaries Financial Highlights Quarterly Data

(Dollars in thousands, except per share data)

 March
 Dec.
 Sept.
 June
 March

 2003
 2002
 2002
 2002
 2002

# **Earnings:** Net interest income \$14,083 \$13,946 \$13,954 \$14,403 \$14,157 Provision for loan losses 2,173 2,350 1,573 1,303 933 Non-interest income 14,211 7,314 6,329 4,053 5,157 Security gains (losses) 51 (67) 832 0 (173) Trading account losses 0 0 0 0 (20) Non-interest expense 13,673 14,575 11,841 11,283 11,797 Federal income taxes 3,838 840 2,165 1,517 1,708 Net income \$8,661 \$3,428 \$5,536 \$4,353 \$4,683

0.90 0.35 0.56 0.44 0.47 Diluted earnings 0.89 0.34 0.55 0.43 0.47 Common dividends 0.19 0.18 0.18 0.18 0.18 Book value 14.36 13.91 14.14 13.71 12.96 Tangible book value 11.95 11.69 11.99 11.85 11.11 Market value 22.15 26.50 26.73 27.30 24.25 Weighted average shares outstanding:

#### Basic

9,621,709 9,835,995 9,876,844 9,958,928 9,944,671 Diluted 9,715,561 9,967,373 9,993,241 10,087,003 10,054,758

#### Period end balance sheet:

Assets \$1,909,027 \$1,894,775 \$1,825,235 \$1,719,744 \$1,684,848 Securities 539,309 523,669 535,174 448,736 411,897 Total loans 1,215,481 1,167,791 1,153,581 1,092,398 1,114,314 Allowance for loan losses 17,756 17,595 17,443 16,810 16,884 **Deposits** 1,121,866 1,195,112 1,181,281 1,146,451 1,131,199 Total shareholders equity 136,369 135,780 139,682 136,293 128,853 Tier I capital 137,595 138,000 139,983 141,011 139,474 Tier I ratio 10.5% 10.8% 10.7% 11.9% 11.3% Total capital 154,010 153,925 156,401 155,799 154,854 Total capital ratio 11.7% 12.1% 11.9% 13.2% 12.6% Total risk-adjusted assets

#### Average balance sheet:

7.5% 7.7% 8.4% 8.4% 8.3%

Tier I leverage ratio

#### Assets

\$1,869,524 \$1,825,714 \$1,770,928 \$1,727,642 \$1,691,123 Earning assets 1,750,900 1,712,604 1,657,438 1,618,286 1,581,704 Loans 1,177,617 1,171,162 1,108,133 1,097,302 1,109,990 Deposits 1,135,681 1,180,609 1,173,188 1,153,065 1,129,829 Shareholders equity 135,254 137,229 136,494 132,734 130,152

1,311,849 1,272,335 1,312,414 1,181,029 1,228,918

Key ratios: (%)

Return on average assets (ROA) 1.85 0.75 1.25 1.01 1.11 Return on average shareholders equity (ROE) 25.61 9.99 16.22 13.12 14.39 Net interest margin

3.33 3.38 3.49 3.69 3.72 Net overhead  $(0.12)\ 1.70\ 1.33\ 1.79\ 1.68$ Efficiency ratio 47.48 66.94 56.94 59.49 59.40 Credit quality: Non-accrual loans \$12,709 \$13,123 \$12,756 \$6,287 \$5,313 Restructured loans 374 378 259 197 0 90 day past due and accruing 6,623 5,692 6,995 6,011 6,257 Non-performing loans 19,706 19,193 20,010 12,495 11,570 Other real estate owned 1,270 1,371 1,593 1,644 1,423 Non-performing assets \$20,976 \$20,564 \$21,603 \$14,139 \$12,993

Charge-offs \$2,213 \$2,558 \$1,116 \$1,625 \$1,285

	veries				
201	360	176	248	541	
Net c	harge-	offs			
\$2,0	12 \$2	,198	\$940	81,377 \$744	

Allowance for loan losses as a percent of period-end loans (%) 1.46 1.51 1.51 1.54 1.52

Net charge-offs (annualized) as a percent of average loans (%) 0.68 0.75 0.34 0.50 0.27

Non-performing loans as a percent of loans 1.62 1.64 1.73 1.14 1.04

Non-performing assets as a percent of assets 1.10 1.09 1.18 0.82 0.77

Page 3 of 12

#### Second Bancorp Incorporated and Subsidiaries Financial Highlights Year-to-Date Data

(Dollars in thousands, except per share data)

March Dec. Sept. June March 2003 2002 2002 2002 2002

# **Earnings:** Net interest income \$14,083 \$56,460 \$42,514 \$28,560 \$14,157 Provision for loan losses 2,173 6,159 3,809 2,236 933 Non-interest income 14,211 22,853 15,539 9,210 5,157 Security gains (losses) 51 592 659 (173) (173) Trading account losses 0 (20) (20) (20) (20) Non-interest expense 13,673 49,496 34,921 23,080 11,797 Federal income taxes 3,838 6,230 5,390 3,225 1,708 Net income \$8,661 \$18,000 \$14,572 \$9,036 \$4,683

Per share:

Basic earnings

0.90 1.82 1.47 0.91 0.47 Diluted earnings 0.89 1.79 1.45 0.90 0.47 Common dividends 0.19 0.72 0.54 0.36 0.18 Book value 14.36 13.91 14.14 13.71 12.96 Tangible book value 11.95 11.69 11.99 11.85 11.11 Market value 22.15 26.50 26.73 27.30 24.25

#### Weighted average shares outstanding:

#### Basic

9,621,709 9,905,832 9,929,276 9,948,346 9,944,671 Diluted 9,715,561 10,040,001 10,051,077 10,071,366 10,054,758

#### Period end balance sheet:

Assets \$1,909,027 \$1,894,775 \$1,825,235 \$1,719,744 \$1,684,848 Securities 539,309 523,669 535,174 448,736 411,897 Total loans 1,215,481 1,167,791 1,153,581 1,092,398 1,114,314 Allowance for loan losses 17,756 17,595 17,443 16,810 16,884 **Deposits** 1,121,866 1,195,112 1,181,281 1,146,451 1,131,199 Total shareholders equity 136,369 135,780 139,682 136,293 128,853 Tier I capital 137,595 138,000 139,983 141,011 139,474 Tier I ratio 10.5% 10.8% 10.7% 11.9% 11.3% Total capital 154,010 153,925 156,401 155,799 154,854

Total capital ratio

11.7% 12.1% 11.9% 13.2% 12.6%

Total risk-adjusted assets

1,311,849 1,272,335 1,312,414 1,181,029 1,228,918

Tier I leverage ratio

7.5% 7.7% 8.4% 8.4% 8.3%

#### Average balance sheet:

#### Assets

\$1,869,524 \$1,754,156 \$1,730,190 \$1,709,483 \$1,691,123 Earning assets 1,750,900 1,642,907 1,619,420 1,600,096 1,581,704 Loans 1,177,617 1,121,777 1,105,135 1,103,611 1,109,990 1,135,681 1,159,350 1,152,186 1,141,511 1,129,829 Shareholders equity 135,254 134,178 133,150 131,450 130,152

Key ratios: (%)

Return on average assets (ROA) 1.85 1.03 0.84 0.53 0.28 Return on average shareholders equity (ROE) 25.61 13.42 10.94 6.87 3.60 Net interest margin

3.33 3.56 3.63 3.70 3.72 Net overhead  $(0.12)\ 1.62\ 1.60\ 1.73\ 1.68$ Efficiency ratio 47.48 60.81 58.57 59.44 59.40 **Credit quality:** Non-accrual loans \$12,709 \$13,123 \$12,756 \$6,287 \$5,313 Restructured loans 374 378 259 197 0 90 day past due and accruing 6,623 5,692 6,995 6,011 6,257 Non-performing loans 19,706 19,193 20,010 12,495 11,570 Other real estate owned 1,270 1,371 1,593 1,644 1,423 Non-performing assets \$20,976 \$20,564 \$21,603 \$14,139 \$12,993

Charge-offs \$2,213 \$6,584 \$4,026 \$2,910 \$1,285

Recov				
201	1,325	965	789	541
Net cl \$2,01	narge-o 2 \$5,2	ffs 59 \$3	,061	\$2,121 \$744

Allowance for loan losses as a percent of period-end loans (%) 1.46 1.51 1.51 1.54 1.52

Net charge-offs (annualized) as a percent of average loans (%) 0.68 0.47 0.37 0.38 0.27

Non-performing loans as a percent of loans 1.62 1.64 1.73 1.14 1.04

Non-performing assets as a percent of assets 1.10 1.09 1.18 0.82 0.77

Page 4 of 12

#### Second Bancorp Incorporated and Subsidiaries Consolidated Statements of Income Quarterly Data

(Dollars in thousands, except per share data)

March Dec. Sept. June March 2003 2002 2002 2002 2002

#### **INTEREST INCOME**

Loans (including fees):

Taxable

\$18,605 \$19,637 \$19,598 \$19,965 \$20,471 Exempt from federal income taxes 211 219 227 233 243 Securities:

Taxable

6,234 5,566 5,963 5,797 5,322

Exempt from federal income taxes
728 735 722 715 774

Federal funds sold and other temp. investments
123 154 324 394 213

Total interest income
25,901 26,311 26,834 27,104 27,023

#### **INTEREST EXPENSE**

#### Deposits

5,779 6,771 7,526 7,429 7,674

Federal funds purchased and securities sold under agreements to repurchase
581 700 597 636 566

Note Payable
63 28 10 0 0

Other borrowed funds
3 14 10 2 16

Federal Home Loan Bank advances
4,659 4,119 4,003 3,901 3,877

Corporation-obligated mandatorily redeemable capital securities of subsidiary trust
733 733 734 733 733

Total interest expense 11,818 12,365 12,880 12,701 12,866

Net interest income 14,083 13,946 13,954 14,403 14,157 Provision for loan losses 2,173 2,350 1,573 1,303 933	
Net interest income after provision for loan losses 11,910 11,596 12,381 13,100 13,224  NON-INTEREST INCOME  Service charges on deposit accounts 1,527 1,587 1,505 1,411 1,320  Trust fees 609 637 596 696 786  Gain on sale of loans 4,342 5,462 2,421 1,709 1,544  Trading account losses 0 0 0 0 (20)  Security gains (losses) 51 (67) 832 0 (173)  Gain on sale of banking centers 5,619 0 0 0 0  Other operating income 2,114 (372) 1,807 237 1,507  Total non-interest income 14,262 7,247 7,161 4,053 4,964	

#### **NON-INTEREST EXPENSE**

Salaries and employee benefits 7,604 7,217 6,494 6,325 6,309 Net occupancy 1,199 1,099 1,119 1,125 1,137 Equipment 1,039 742 931 1,023 1,202 Professional services 767 648 563 443 485 Assessment on deposits and other taxes 392 354 384 330 329 Amortization of intangible assets 118 144 110 111 110 Merger costs 0 10 124 0 0 Banking center reconfiguration 0 2,096 0 0 0 Other operating expenses 2,554 2,265 2,116 1,926 2,225 Total non-interest expense 13,673 14,575 11,841 11,283 11,797 Income before federal income taxes 12,499 4,268 7,701 5,870 6,391 Income tax expense 3,838 840 2,165 1,517 1,708

Edgar Filing: SECOND B	SANCORP INC - Form 8-K
	<del>_</del>
	_
	<u> </u>
Income before accounting change \$8,661 \$3,428 \$5,536 \$4,353 \$4,683	
φο,001 φυ,τωο φυ,υυο φτ,υυυ φτ,υου	
	_
	_
	_
	_
NET INCOME PER COMMON SHARE:	
Basic	
\$0.90 \$0.35 \$0.56 \$0.44 \$0.47	
Diluted	
\$0.89 \$0.34 \$0.55 \$0.43 \$0.47 Weighted average common shares outstanding:	
Weighted average common shares outstanding.	
Basic	
9,621,709 9,835,995 9,876,844 9,958,928 9,944,671 Diluted	
9,715,561 9,967,373 9,993,241 10,087,003 10,054,758	
Note: Fully taxable equivalent adjustment	
\$506 \$514 \$511 \$510 \$548	

Page 5 of 12

#### Second Bancorp Incorporated and Subsidiaries Consolidated Statements of Income

Year-to-Date Data (Dollars in thousands, except per share data)

March Dec. Sept. June March 2003 2002 2002 2002 2002

#### **INTEREST INCOME**

Loans (including fees):

Taxable \$18,605 \$79,671 \$60,034 \$40,436 \$20,471 Exempt from federal income taxes 211 922 703 476 243 Securities:

Taxable

6,234 22,648 17,082 11,119 5,322 Exempt from federal income taxes 728 2,946 2,211 1,489 774 Federal funds sold and other temp. investments 123 1,085 931 607 213

Total interest income 25,901 107,272 80,961 54,127 27,023 <a href="https://example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/en/morest-example.com/e

Deposits

5,779 29,400 22,629 15,103 7,674

Federal funds purchased and securities sold under agreements to repurchase 581 2,499 1,799 1,202 566

Note Payable
63 38 10 0 0

Other borrowed funds
3 42 28 18 16

Federal Home Loan Bank advances
4,659 15,900 11,781 7,778 3,877

Corporation-obligated mandatorily redeemable capital securities of subsidiary trust

733 2,933 2,200 1,466 733

Total interest expense 11,818 50,812 38,447 25,567 12,866
Net interest income 14,083 56,460 42,514 28,560 14,157 Provision for loan losses 2,173 6,159 3,809 2,236 933

Net interest income after provision for loan losses 11,910 50,301 38,705 26,324 13,224 NON-INTEREST INCOME

Service charges on deposit accounts
1,527 5,823 4,236 2,731 1,320
Trust fees
609 2,715 2,078 1,482 786
Gain on sale of loans
4,342 11,136 5,674 3,253 1,544
Trading account losses
0 (20) (20) (20) (20)
Security gains (losses)
51 592 659 (173) (173)
Gain on sale of banking centers
5,619 0 0 0 0
Other operating income
2,114 3,179 3,551 1,744 1,507

Total non-interest income
14,262 23,425 16,178 9,017 4,964
NON-INTEREST EXPENSE
Salaries and employee benefits
7,604 26,345 19,128 12,634 6,309
Net occupancy
1,199 4,480 3,381 2,262 1,137 Equipment
1,039 3,898 3,156 2,225 1,202
Professional services
767 2,139 1,491 928 485
Assessment on deposits and other taxes
392 1,397 1,043 659 329
Amortization of intangible assets 118 475 331 221 110
Merger costs
0 134 124 0 0
Banking center reconfiguration
0 2,096 0 0 0
Other operating expenses
2,554 8,532 6,267 4,151 2,225
Total non-interest expense
13,673 49,496 34,921 23,080 11,797

Income before federal income taxes 12,499 24,230 19,962 12,261 6,391	
Income tax expense 3,838 6,230 5,390 3,225 1,708	
N	
Net income \$8,661 \$18,000 \$14,572 \$9,036 \$4,683	
	<del>_</del>
NET INCOME PER COMMON SHARE:	
Basic \$0.90 \$1.82 \$1.47 \$0.91 \$0.47 Diluted \$0.89 \$1.79 \$1.45 \$0.90 \$0.47 Weighted average common shares outstanding:	
Basic 9,621,709 9,905,832 9,929,276 9,948,346 9,944,671 Diluted	

Table of Contents 21

Page 6 of 12

9,715,561 10,040,001 10,051,077 10,071,366 10,054,758

Note: Fully taxable equivalent adjustment \$506 \$2,083 \$1,569 \$1,058 \$548

#### Second Bancorp Incorporated and Subsidiaries Consolidated Balance Sheets

(Dollars in thousands)

March l	December	Sept.	June	March
	31	30	30	31
2003	2002	2002	2002	2002

#### **ASSETS**

Cash and due from banks \$43,334 \$60,822 \$40,815 \$36,230 \$36,397 Federal funds sold and other temp. investments 29,523 61,449 15,033 64,194 42,631 Securities available-for-sale (at market value) 539,309 523,669 535,174 448,736 411,897 Loans:

Commercial

558,499 542,693 520,175 485,652 500,604

Consumer

325,819 322,840 325,088 333,178 317,858

Real estate

331,163 302,258 308,318 273,568 295,852

Total loans 1,215,481 1,167,791 1,153,581 1,092,398 1,114,314 Less allowance for loan losses 17,756 17,595 17,443 16,810 16,884	

Net loans

1,197,725 1,150,196 1,136,138 1,075,588 1,097,430

Premises and equipment 16,125 16,632 16,333 16,592 16,737 Accrued interest receivable
9,414 8,762 9,582 8,724 9,596
Goodwill and intangible assets
20,343 20,422 20,224 17,636 17,746
Servicing assets
13,743 12,403 10,961 10,779 10,441 Other assets
39,511 40,420 40,975 41,265 41,973
39,311 40,420 40,973 41,203 41,973
Total assets
\$1,909,027 \$1,894,775 \$1,825,235 \$1,719,744 \$1,684,848
LIABILITIES AND SHAREHOLDERS EQUITY
Deposits:
Demand non-interest bearing
\$155,892 \$179,714 \$153,341 \$145,006 \$138,107
Demand interest bearing
147,747 103,583 98,359 98,893 99,284
Savings
363,443 405,437 410,322 394,907 335,460
Time deposits
454,784 506,378 519,259 507,645 558,348

```
Total deposits
 1,121,866 1,195,112 1,181,281 1,146,451 1,131,199
Federal funds purchased and securities sold under agreements to repurchase
 206,069 138,796 166,532 119,867 108,951
Note payable
 14,000 7,000 3,000 0 0
Other borrowed funds
 155 3,863 3,788 4,249 724
Accrued expenses and other liabilities
20,089 17,885 14,583 10,486 12,661
Federal Home Loan Bank advances
379,971 365,844 285,887 271,930 272,005
Corporation-obligated mandatorily redeemable capital securities of subsidiary
 30,508 30,495 30,482 30,468 30,455
Total liabilities
1,772,658 1,758,995 1,685,553 1,583,451 1,555,995
Shareholders equity:
Common stock, no par value; 30,000,000 shares authorized;
 41,745 41,209 40,994 38,822 37,722
Treasury stock
(33,740) (27,180) (23,631) (19,462) (17,397)
Other comprehensive income
6,410 6,656 8,894 7,265 1,424
Retained earnings
 121,954 115,095 113,425 109,668 107,104
Total shareholders equity
 136,369 135,780 139,682 136,293 128,853
```

Edgar Filing: SECOND BANCO	ORP INC - Form 8-K
Total liabilities and shareholders equity	
\$1,909,027 \$1,894,775 \$1,825,235 \$1,719,744 \$1,684,848	
Miscellaneous data:	
Common shares issued 11,041,083 11,041,263 11,024,693 10,932,360 10,856,360 Treasury shares	
1,542,784 1,279,009 1,147,849 991,589 911,689 Bank owned life insurance (in other assets)	
\$33,489 \$33,086 \$32,677 \$32,268 \$31,858  Loans serviced for others	
\$1,463,926 \$1,320,316 \$1,121,372 \$1,047,988 \$936,559 Goodwill \$16,647 \$16,708 \$17,344 \$14,645 \$14,645	
Other intangibles 3,696 3,714 2,880 2,991 3,101	
Total goodwill and intangible assets \$20,343 \$20,422 \$20,224 \$17,636 \$17,746	

Mortgage servicing rights (net of allowance) \$13,299 \$11,967 \$10,516 \$10,323 \$10,006 Other servicing assets 444 436 445 456 435
\$13,743 \$12,403 \$10,961 \$10,779 \$10,441
Valuation allowance for mortgage servicing rights included above \$(4,783) \$(3,794) \$(3,087) \$(2,285) \$(910)

Page 7 of 12

Total loans

#### Second Bancorp Incorporated and Subsidiaries Consolidated Average Balance Sheets For the Quarter Ended

(Dollars in Thousands)

March Dec. Sept. June March 2003 2002 2002 2002 2002

# **ASSETS** Cash and demand balances due from banks \$38,392 \$35,454 \$35,266 \$32,510 \$35,183 Federal funds sold and other temp. investments 44,849 47,197 80,102 94,687 51,953 Securities: Trading 0 0 0 0 123 Available-for-sale 528,434 494,245 469,203 426,297 419,638 Total securities 528,434 494,245 469,203 426,297 419,761 Loans: Commercial 551,882 533,996 507,412 510,444 516,807 Consumer 324,729 323,939 319,482 308,804 302,517 Real estate 301,006 313,227 281,239 278,054 290,666

1,177,617 1,171,162 1,108,133 1,097,302 1,109,990	
Allowance for loan losses 17,566 17,345 16,904 16,830 16,884	
Net loans	
1,160,051 1,153,817 1,091,229 1,080,472 1,093,106	
Premises and equipment 16,508 16,611 16,497 16,849 16,449	
Goodwill and intangible assets	
20,461 19,676 19,400 18,435 18,544	
Servicing assets	
13,310 11,832 10,184 10,672 9,369 Other	
47,519 46,882 48,609 47,720 37,158	
Total assets	
\$1,869,524 \$1,825,714 \$1,770,490 \$1,727,642 \$1,681,523	

#### <u>LIABILITIES AND SHAREHOLDERS</u> <u>EQUIT</u>Y

Liabilities:

Demand deposits (non-interest bearing) \$153,223 \$156,607 \$145,177 \$145,418 \$139,013

Demand deposits (interest bearing) 117,469 100,240 105,903 98,924 99,765 Savings 382,673 411,109 405,813 370,748 308,104 Time deposits 482,316 512,653 516,295 537,975 582,947 Total deposits 1,135,681 1,180,609 1,173,188 1,153,065 1,129,829 Federal funds purchased and securities sold under agreements to repurchase 164,329 165,504 135,611 128,361 114,128 Note payable 9,733 4,107 1,190 0 0 Borrowed funds 455 1,281 1,757 773 3,112 Accrued expenses and other liabilities 17,863 14,306 13,211 10,269 10,157 Federal Home Loan Bank advances 375,710 291,957 278,568 271,968 273,299 Corporation-obligated mandatorily redeemable capital securities of subsidiary trust 30,499 30,721 30,471 30,472 30,446 Total liabilities 1,734,270 1,688,485 1,633,996 1,594,908 1,560,971 Shareholders equity: Common stock 41,757 41,153 39,522 38,421 37,568 Treasury shares (30,666) (25,050) (21,641) (18,291) (17,281)Other comprehensive income

6,778 7,032 7,951 4,503 4,449

117,385 114,094 110,662 108,101 105,416

Retained earnings

# Edgar Filing: SECOND BANCORP INC - Form 8-K Total shareholders equity 135,254 137,229 136,494 132,734 130,152 Total liabilities and shareholders equity \$1,869,524 \$1,825,714 \$1,770,490 \$1,727,642 \$1,691,123

Table of Contents 31

Page 8 of 12

Total loans

#### Second Bancorp Incorporated and Subsidiaries Consolidated Average Balance Sheets For the Year-to-date period ended:

(Dollars in Thousands)

March Dec. Sept. June March 2003 2002 2002 2002 2002

1,177,617 1,121,777 1,105,135 1,103,611 1,109,990 Allowance for loan losses	
17,566 16,992 16,873 16,857 16,884	
Net loans 1,160,051 1,104,785 1,088,262 1,086,754 1,093,106	
Premises and equipment	
16,508 16,602 16,598 16,650 16,449 Goodwill and intangible assets	
20,461 19,018 18,797 18,489 18,544	
Servicing assets	
13,310 10,520 10,078 10,024 9,369	
Other	
47,519 47,495 47,702 47,242 46,758	
Total assets	
\$1,869,524 \$1,754,156 \$1,730,042 \$1,709,483 \$1,691,123	

#### <u>LIABILITIES AND SHAREHOLDERS</u> <u>EQUIT</u>Y

Liabilities:

Demand deposits (non-interest bearing) \$153,223 \$146,598 \$143,225 \$142,233 \$139,013

Demand deposits (interest bearing) 117,469 101,222 101,553 99,342 99,765 Savings 382,673 374,313 361,913 339,599 308,104 Time deposits 482,316 537,217 545,495 560,337 582,947 Total deposits 1,135,681 1,159,350 1,152,186 1,141,511 1,129,829 Federal funds purchased and securities sold under agreements to repurchase 164,329 136,041 126,112 121,284 114,128 Note payable 9,733 1,335 401 0 0 Borrowed funds 455 1,726 1,876 1,936 3,112 Accrued expenses and other liabilities 17,863 12,000 11,223 10,213 10,157 Federal Home Loan Bank advances 375,710 278,998 274,631 272,630 273,299 Corporation-obligated mandatorily redeemable capital securities of subsidiary trust 30,499 30,528 30,463 30,459 30,446 Total liabilities 1,734,270 1,619,978 1,596,892 1,578,033 1,560,971 Shareholders equity: Common stock 41,757 39,177 38,511 37,997 37,568 Treasury shares (30,666) (20,590) (19,087) (17,789) (17,281)Net unrealized holding gains

6,778 5,996 5,647 4,476 4,449

117,385 109,595 108,079 106,766 105,416

Retained earnings

# Total shareholders equity 135,254 134,178 133,150 131,450 130,152 Total liabilities and shareholders equity \$1,869,524 \$1,754,156 \$1,730,042 \$1,709,483 \$1,691,123

Edgar Filing: SECOND BANCORP INC - Form 8-K

Table of Contents 35

Page 9 of 12

#### Second Bancorp Incorporated and Subsidiaries Financial Highlights Non-GAAP Operating Results Quarterly Data

(Dollars in thousands, except per share data)

March Dec. Sept. June March 2003 2002 2002 2002 2002

# **Earnings:** Net interest income \$14,083 \$13,946 \$13,954 \$14,403 \$14,157 Provision for loan losses 2,173 2,350 1,573 1,303 933 Non-interest income 8,592 7,314 6,329 4,053 5,157 Security gains (losses) 51 (67) 832 0 (173) Trading account losses 0 0 0 0 (20) Non-interest expense 13,673 12,469 11,717 11,283 11,797 Federal income taxes 1,871 1,577 2,208 1,517 1,708 Net income \$5,009 \$4,797 \$5,617 \$4,353 \$4,683

Per share:

Basic earnings

\$0.52 \$0.49 \$0.57 \$0.44 \$0.47 Diluted earnings 0.52 0.48 0.56 0.43 0.47 **Key ratios:** (%)

#### Second Bancorp Incorporated and Subsidiaries Reconciliation of GAAP vs. Non-GAAP Operating Results Quarterly Data

Net income	\$8,661	\$3,428	\$5,536	\$4,353	\$4,683
Adjustments to GAAP to reflect Non-GAAP	Ψ 0,001	Ψυ,.20	Ψυ,υυ	Ψ .,σσσ	Ψ .,σσε
Operating Basis:					
Operating Busis.					
Add non-recurring costs:					
rad non recurring costs.					
Sale of banking centers					
(5,619) 0 0 0 0					
Merger costs					
0 10 124 0 0					
Banking center reconfiguration					
0 2,096 0 0 0					
Total adjustments					
(5,619) 2,106 124 0 0					
Federal income taxes (benefit)					
(1,967) 737 43 0 0					
(-),,					
AT					
Net income					
\$5,009 \$4,797 \$5,617 \$4,353 \$4,683					

Page 10 of 12

**Earnings:** 

# Second Bancorp Incorporated and Subsidiaries Financial Highlights Non-GAAP Operating Results (Dollars in thousands, except per share data)

 March
 Dec.
 Sept.
 June
 March

 2003
 2002
 2002
 2002
 2002

#### Net interest income \$14,083 \$56,460 \$42,514 \$28,560 \$14,157 Provision for loan losses 2,173 6,159 3,809 2,236 933 Non-interest income 8,592 22,853 15,539 9,210 5,157 Security gains (losses) 51 592 659 (173) (173) Trading account losses 0 (20) (20) (20) (20) Non-interest expense

13,673 47,266 34,797 23,080 11,797 Federal income taxes 1,871 7,011 5,433 3,225 1,708

Net	income	
-----	--------	--

\$5,009 \$19,449 \$14,653 \$9,036 \$4,683

Per share:

Basic earnings \$0.52 \$1.96 \$1.48 \$0.91 \$0.47 Diluted earnings 0.52 1.94 1.46 0.90 0.47 **Key ratios:** (%)

Return on average assets (ROA)
1.07 1.11 1.13 1.06 1.11
Return on average shareholders equity (ROE)
14.81 14.49 14.67 13.75 14.39
Net interest margin
3.33 3.56 3.63 3.70 3.72
Net overhead
1.16 1.49 1.59 1.73 1.68
Efficiency ratio
58.98 58.07 58.36 59.44 59.40

#### Second Bancorp Incorporated and Subsidiaries Reconciliation of GAAP vs. Non-GAAP Operating Results Year-to-Date Data

Net income \$8,661 \$18,000 \$14,572 \$9,036 \$4,683 Adjustments to GAAP to reflect Non-GAAP Operating Basis:
Add non-recurring costs:
Sale of banking centers (5,619) 0 0 0 0 Merger costs 0 134 124 0 0 Banking center reconfiguration 0 2,096 0 0 0
Total adjustments (5,619) 2,230 124 0 0 Federal income taxes (benefit) (1,967) 781 43 0 0

\$5,009 \$19,449 \$14,653 \$9,036 \$4,683		
\$3,007 \$17, <del>44</del> 7 \$1 <del>4</del> ,033 \$9,030 \$4,083		
	-	
	=	
	-	
	•	
	•	

Page 11 of 12

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Second Bancorp Incorporated

Date: April 17, 2003 /s/ David L. Kellerman

David L. Kellerman, Treasurer

Page 12 of 12