

Halo Technology Holdings, Inc.

Form 10QSB

May 21, 2007

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-QSB**

☒ **Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the Fiscal Quarter Ended March 31, 2007**

**or**

☐ **Transition report under Section 13 or 15(d) of the Exchange Act  
Commission File No. 000-33197  
HALO TECHNOLOGY HOLDINGS, INC.  
(Name of Small Business Issuer in its Charter)**

**Nevada  
State or other jurisdiction of  
incorporation or organization**

**88-0467845  
I.R.S. Employer  
Identification Number**

**200 Railroad Avenue, 3rd Floor, Greenwich, CT 06830  
(Address of principal executive office)**

**Issuer's telephone number: (203) 422-2950**

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) been subject to such filing requirements for the past ninety (90) days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes ☐ No ☒

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: As of May 15, 2007, there were 40,312,179 shares of Common Stock, par value \$.00001 per share, outstanding.  
Transitional Small Business Disclosure Format (check one): Yes ☐ No ☒

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**PART I  
FINANCIAL INFORMATION**

**Forward-Looking Information**

Certain statements in this Form 10-QSB of Halo Technology Holdings, Inc. (the "Company") may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"). These forward-looking statements are made only as of the date hereof, and we undertake no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise. The safe harbors for forward-looking statements provided by the Reform Act are unavailable to issuers of penny stock. Our shares may be considered a penny stock and, as a result, the safe harbors may not be available to us. Such forward-looking statements include those relating to future opportunities, the outlook of customers, the reception of new products and technologies, and the success of new initiatives. In addition, such forward-looking statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results expressed or implied by such forward-looking statements. Such factors include: (i) demand for the Company's products; (ii) the actions of current and potential new competitors; (iii) changes in technology; (iv) the nature and amount of the Company's revenues and expenses; and (v) overall economic conditions and other risks detailed from time to time in the Company's periodic earnings releases and reports filed with the Securities and Exchange Commission ("SEC") as well as the risks and uncertainties discussed in the Company's Annual Report on Form 10-KSB/A filed with the SEC on October 26, 2006.

**ITEM 1. Financial Statements.**

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Consolidated Balance Sheets**

	<b>March 31, 2007 (unaudited)</b>	<b>June 30, 2006 (audited)</b>
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 848,628	\$ 853,901
Marketable securities		9,750
Accounts receivable, net of allowance for doubtful accounts of \$66,169 and \$72,883 respectively	1,748,501	1,602,054
Due from Platinum Equity, LLC	330,000	302,500
Prepaid expenses and other current assets	409,755	298,880
Assets held for sale	22,212,410	40,170,574
 Total current assets	 25,549,294	 43,237,659
 Property and equipment, net	 490,909	 281,689
Deferred financing costs, net	468,417	1,492,096
Intangible assets, net of accumulated amortization of \$1,185,822 and \$557,636 respectively	5,456,461	5,589,147
Goodwill	15,290,342	9,023,028
Other assets	88,950	79,919
 Total assets	 \$ 47,344,373	 \$ 59,703,538
 <b>Liabilities and stockholders equity</b>		
Current liabilities:		
Senior notes payable	\$ 16,636,246	\$ 1,333,126
Note payable to Platinum Equity, LLC	1,750,000	1,750,000
Notes payable	467,569	3,275,000
Accounts payable	1,380,381	930,336
Accrued expenses	5,767,426	4,382,253
Deferred revenue	6,046,749	5,154,191
Due to ISIS	1,243,749	1,243,864
Liabilities of discontinued operations	6,866,969	12,040,172
 Total current liabilities	 40,159,089	 30,108,942
 Subordinated notes payable	 2,613,517	 1,770,833
Senior notes payable		20,752,493
Other long term liabilities	758,264	41,798
Series C warrants liabilities	312,606	3,720,893
Senior and Sub warrants liabilities	776,231	1,333,942

Other warrants liabilities	874,590	2,566,319
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	<b>March 31, 2007</b> (unaudited)	<b>June 30, 2006</b> (audited)
Total liabilities	45,494,297	60,295,220
Commitments and contingencies		
Mandatory redeemable Series D Preferred Stock: \$.00001 par value; 8,863,636 shares authorized, 7,045,454 issued and outstanding (Liquidation value - \$7,750,000)	7,750,000	7,750,000
Stockholders' equity (deficit):		
Preferred stock (Canadian subsidiary)	2	2
Shares of Common Stock to be issued for accrued interest on subordinated debt and accrued dividends on Series D Preferred Stock	350,325	41,667
Common stock: \$.00001 par value; 150,000,000 shares authorized; 40,372,686 and 26,723,247 shares issued and outstanding, respectively	404	267
Additional paid-in-capital	99,388,210	86,265,258
Treasury stock	(1,250,000)	
Accumulated other comprehensive loss	(19,430)	(43,528)
Accumulated deficit	(104,369,435)	(94,605,348)
Total stockholders' equity (deficit)	(5,899,924)	(8,341,682)
Total liabilities and stockholders' equity (deficit)	\$ 47,344,373	\$ 59,703,538

See accompanying notes to consolidated financial statements.

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**Halo Technology Holdings, Inc.**  
**Consolidated Statements of Operations**  
(Unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Revenue				
Licenses	\$ 896,130	\$ 626,120	\$ 2,173,216	\$ 1,132,330
Services	3,044,250	2,316,158	8,907,601	3,894,979
 Total revenues	 3,940,380	 2,942,278	 11,080,817	 5,027,309
 Cost of revenue				
Cost of license	195,905	181,671	528,500	343,335
Cost of services	778,239	619,050	2,051,665	1,078,377
 Total cost of revenues	 974,144	 800,721	 2,580,165	 1,421,712
 Gross Profit	 2,966,236	 2,141,557	 8,500,652	 3,605,597
Product development	1,160,290	823,088	2,993,302	1,439,741
Sales, marketing and business development	794,333	699,198	2,222,351	1,410,954
General and administrative	2,383,431	2,532,044	7,631,428	5,209,791
Gain on extinguishment of debt			(200,000)	
Late filing penalty	110,000		110,000	
 Loss before interest and fair value gain on warrants	 (1,481,818)	 (1,912,773)	 (4,256,429)	 (4,454,889)
Fair value gain on warrants	2,954,662	3,181,675	7,534,884	34,853,160
Interest expense and other, net	(2,623,474)	(3,090,521)	(10,819,681)	(7,392,616)
 (Loss) income from continuing operations before income taxes	 (1,150,630)	 (1,821,619)	 (7,541,226)	 23,005,655
Income taxes	16,537	7,291	32,106	9,993
 (Loss) income from continuing operations	 (1,167,167)	 (1,828,910)	 (7,573,332)	 22,995,662
(Loss) income from discontinued operations, net of taxes	(2,840,949)	47,656	(2,190,782)	(1,636,089)
 Net (loss) income	 \$ (4,008,116)	 \$ (1,781,254)	 \$ (9,764,114)	 \$ 21,359,573



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Computation of (loss) income applicable to  
common shareholders

Net (loss) income before preferred dividends	\$ (4,008,116)	\$ (1,781,254)	\$ (9,764,114)	\$ 21,359,573
Preferred dividends		(475,604)		(1,069,162)

(Loss) income attributable to common  
stockholders

\$ (4,008,116)	\$ (2,256,858)	\$ (9,764,114)	\$ 20,290,411
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Basis (loss) income per share attributable to  
common stock:

(Loss) income from continuing operations	\$ (0.03)	\$ (0.32)	\$ (0.24)	\$ 4.73
(Loss) income from discontinued operations	\$ (0.08)	\$ 0.00	\$ (0.07)	\$ (0.35)
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	<b>Three Months Ended March 31,</b>		<b>Nine Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Net (loss) income	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 4.38
Diluted (loss) income per share attributable to common stock:				
(Loss) income from continuing operations	\$ (0.03)	\$ (0.32)	\$ (0.24)	\$ 0.83
(Loss) income from discontinued operations	\$ (0.08)	\$ 0.00	\$ (0.07)	\$ (0.06)
Net (loss) income	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 0.77
Weighted-average number of common shares basic	34,994,871	7,147,300	31,461,350	4,637,578
Weighted-average number of common shares diluted	34,994,871	7,147,300	31,461,350	27,860,277
See accompanying notes to consolidated financial statements				
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**Halo Technology Holdings, Inc.**  
**Consolidated Statements of Cash Flows**  
(Unaudited)

	<b>Nine Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
Operating Activities		
Net (loss) income	\$(9,764,114)	\$ 21,359,573
Loss from discontinued operations	2,190,782	1,636,089
(Loss) income from continuing operations	(7,573,332)	22,995,662
Adjustments to reconcile (loss) income from continuing operations to net cash used in operating activities of continuing operations:		
Depreciation and amortization	793,356	438,739
(Recovery) provision for doubtful accounts	(44,265)	64,220
Gain on extinguishment of debt	(200,000)	
Fair value gain on warrants revaluation	(7,534,884)	(34,853,160)
Loss on sales of marketable securities	28,429	
Loss on disposal of property and equipment	177	
Non cash compensation	1,346,909	676,823
Non cash interest expense	6,730,006	5,123,000
Changes in operating assets and liabilities of continuing operations:		
Accounts receivable	288,642	674,191
Prepaid expenses and other current assets	221,081	(246,638)
Accounts payable and accrued expenses	2,067,800	(3,046,912)
Deferred revenue	(432,478)	5,197,320
Net cash used in operating activities of continuing operations	(4,308,559)	(2,976,755)
Investing activities		
Purchase of property and equipment	(107,765)	(42,150)
Purchase of marketable securities		(40,577)
Tesseract, Process and Affiliates acquisition, net of cash acquired of \$632,899		(16,048,141)
ECI acquisition, net of cash acquired of \$20,871		(557,700)
Kenosia acquisition, net of cash acquired of \$6,125		(507,145)
Cash proceeds from Empagio, Inc. seller		36,224
Cash acquired in acquisition of Tenebril, Inc.	622,683	
Cash acquired in acquisition of RevCast, Inc.	500	
Cash included on sale of Gupta Technologies, LLC	(1,009)	
Proceeds from sale of Gupta Technologies, LLC	6,100,000	
Proceeds from sale of marketable securities	12,149	
Proceeds from sales of property and equipment	6,301	

Net cash provided by (used in) investing activities of continuing operations	6,632,859	(17,159,489)
Financing activities		
Deferred financing cost in connection with senior notes		(1,726,486)
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	<b>Nine Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
Repayment of Fortress debt	(6,473,063)	
Repayment of subordinated notes		(1,500,000)
Repayment of senior notes		(6,825,000)
Repayment of promissory notes	(130,000)	(550,000)
Repayment of Bristol technology, Inc. note		(500,000)
Repayment of Platinum Equity, LLC notes		(1,000,000)
Payments on capital lease obligations	(12,954)	
Proceeds from senior notes		25,000,000
Proceeds from promissory notes	1,900,000	3,775,000
Net cash (used in) provided by financing activities of continuing operations	(4,716,017)	16,673,514
Effects of exchange rates on cash	(7,450)	66,687
Cash flows of discontinued operations		
Net cash provided by operating activities	2,533,679	3,643,091
Net cash used in investing activities	(129,014)	(45,135)
Net cash used in financing activities	(10,771)	
	2,393,894	3,597,956
Net (decrease) increase in cash and cash equivalents	(5,273)	201,913
Cash and cash equivalents beginning of period	853,901	1,548,013
Cash and cash equivalents end of period	\$ 848,628	\$ 1,749,926
Supplemental disclosure of cash flow information:		
Income tax paid	\$ 46,900	\$ 145,008
Interest paid	\$ 2,164,150	\$ 1,458,993

**Table of Contents****Supplemental schedule of non-cash investing and financing activities:**

For the nine months ended March 31, 2006, the Company recorded \$1,069,162 of dividends in connection with convertible preferred stocks.

On July 6, 2005 the Company purchased Kenosia Corporation ( Kenosia ) for an aggregate purchase price of \$1,800,000, subject to certain adjustments. Prior to the closing, \$800,000 of the Purchase Price was deposited into an escrow account, and subsequently released to the seller at the closing. The remainder of the Purchase Price was paid in two equal payments of \$500,000 each, in cash. The first payment \$447,175 (net of working capital adjustment) was made on September 1, 2005 and the second payment was made on January 31, 2006. The following table summarizes the purchase transaction:

Purchase price:	
Cash	\$ 1,247,175
Transaction costs	24,750
Note payable	500,000
Total purchase price	1,771,925
Less fair value of:	
Assets acquired	(1,611,793)
Liability assumed	429,119
Goodwill	\$ 589,251

On October 26, 2005, the Company acquired Tesseract Corporation. In connection with this acquisition, the Company gave to Platinum Equity, LLC a Promissory Note and a working capital adjustment for \$2,750,000, of which \$1,000,000 was paid on March 31, 2006. The Company also issued Series D Preferred Stock of \$9,265,908 for this acquisition. The following table summarizes the purchase transaction:

Purchase price:	
Cash	\$ 3,500,000
Advances to Platinum made prior to September 30, 2005	1,000,000
Promissory Note and Working Capital Adjustment	2,750,000
Series D Preferred Stock	9,265,908
Transaction costs	126,500
Total purchase price	16,642,408
Fair Value of:	
Assets acquired	(4,600,356)
Liabilities assumed	2,390,441
Goodwill	\$ 14,432,493

Also, on October 26, 2005, the Company acquired Process Software, LLC, David Corporation, ProfitKey International, LLC, and Foresight Software, Inc.. The following table summarizes the purchase transaction:

Purchase price:	
Cash	\$ 12,000,000
Transaction costs	351,000
Total purchase price	12,351,000
Fair Value of:	
Assets acquired	(8,102,073)

Liabilities assumed		4,614,263
Goodwill	10	\$ 8,863,190

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On January 13, 2006, the Company acquired Empagio, Inc.. In connection with this acquisition, the Company issued 1,438,455 shares of the Company's common stock valued at \$1,869,992. The following table summarizes the purchase transaction:

Purchase price:	
1,438,455 Common shares issued	\$ 1,869,992
Cash received from seller	(36,224)
Transaction costs	15,000
Total purchase price	1,848,768
Fair Value of:	
Assets acquired	(561,236)
Liabilities assumed	467,041
Goodwill	\$ 1,754,573

On March 1, 2006, the Company acquired Executive Consultants, Inc.. In connection with this acquisition, the Company issued 330,688 shares of the Company's common stock valued at \$558,863. The following table summarizes the purchase transaction:

Purchase price:	
Cash	\$ 578,571
330,688 Common shares issued	558,863
Transaction costs	15,000
Total purchase price	1,152,434
Fair Value of:	
Assets acquired	(226,676)
Liabilities assumed	172,730
Goodwill	\$ 1,098,488

On August 24, 2006, the Company acquired the stock of Tenebril, Inc. ( "Tenebril" ). In connection with the acquisition of Tenebril, the Company issued a promissory note in the amount of \$3,000,000, which was converted into 8,305,334 shares of the Company's common stock on February 15, 2007 (See Note 4). The Company recorded a total purchase price of \$3,639,412, including transaction costs. These transaction costs were paid in promissory notes, which were later paid in cash on February 15, 2007. The following table summarizes the purchase transaction:

Purchase price:	
Convertible promissory notes	\$ 3,529,412
Transaction costs	110,000
Total purchase price	3,639,412
Fair value of:	
Assets acquired	(1,442,551)
Liabilities assumed	1,260,879
Goodwill	\$ 3,457,740

On September 15, 2006, the Company acquired RevCast, Inc. ( "RevCast" ). In connection with the acquisition of RevCast, the Company agreed to issue 350,000 shares of common stock to the sellers. The total purchase price recorded was \$248,500 based on the Company's common stock average price of 2 days prior to and 2 days after the



acquisition date (see Note 5). The following table summarizes the purchase transaction:

Purchase price:	
Common stock to be issued	\$ 248,500
Total purchase price	248,500
Fair value of:	
Assets acquired	(500)
Liabilities assumed	12,715
Goodwill	\$ 260,715

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On November 20, 2006, the Company completed a transaction in which it acquired the NavRisk business and ViaMode product (as described below), sold Gupta and received \$6,100,000 in cash. The total purchase price recorded was \$2,127,500 (see Note 6). The following table summarizes the purchase transaction:

Purchase price:	
Net book value of Gupta	\$ 11,799,904
Loss on Discontinued Operations	(3,599,904)
Cash Received	(6,100,000)
Transaction costs	27,500
 Total purchase price	 \$ 2,127,500
Fair value of:	
Assets acquired	\$ (482,741)
Liabilities assumed	904,100

Goodwill	\$ 2,548,859
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Effective May 15, 2006, the holders of a majority of the warrants issued to holders of Series C Stock ( Series C Warrants ) pursuant to the Subscription Agreement, dated January 31, 2005, have agreed to amend and exercise their warrants under the cashless exercise provision contained in Section 1(c) of the Warrants, resulting in a net issuance of shares of Common Stock representing 50% of the shares these stockholders would have been otherwise entitled to receive under the Warrants had they paid the full exercise price in cash. During the nine months ended March 31, 2007, the holders of warrants to acquire 182,494 shares of common stock exercised this right and received 91,247 shares of Common Stock under the net exercise provision.

On July 21, 2006, the Company issued an aggregate of 2,732,392 shares of its common stock in conversion of (1) an aggregate of \$1,850,000 of convertible promissory notes previously issued by the Company in September 2005, October 2005, and January 2006 (and \$126,041 of interest on such amount), and (2) an aggregate of \$1,375,000 of convertible promissory notes previously issued by the Company in January 2006 (and \$64,444 of interest on such amount).

On July 28, 2006, the Company issued an aggregate of 133,075 shares of its common stock for advisory fees and finders fees related to the raising of capital the Company has received in the past.

On August 10, 2006, the Company issued an aggregate of 496,000 shares of Common Stock for one year of general financial advisory services commencing on that date.

On August 22 and September 14, 2006, an aggregate of 155,000 shares of the Company's Common Stock were issued for general consulting services performed.

On October 12, 2006 the Company issued a Note in the aggregate principal amount of One Million Two Hundred Fifty Thousand Dollars (\$1,250,000) under the Subscription Agreement (see Note 10) in exchange for 1,000,000 shares of the Company's common stock previously held by an investor. The shares bought back are treated as treasury stock and valued at \$1,250,000.

On February 15, 2007, the Company converted promissory notes issued to former Tenebril shareholders and accrued interest, valued at \$3,529,412 and \$120,313, respectively, into 8,305,334 shares of the Company's Common Stock (see Note 4).

See accompanying notes to consolidated financial statements.

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**Halo Technology Holdings, Inc.**

**Notes to Consolidated Financial Statements**

**Note 1. Organization, Merger, Description of Business and Basis of Presentation**

Halo Technology Holdings, Inc. (collectively with its subsidiaries, the Company or Halo ) is a Nevada corporation with its principal executive office in Greenwich, Connecticut.

The Company is a holding company whose subsidiaries operate enterprise software and information technology businesses. In addition to holding its existing subsidiaries, the Company's strategy is to pursue acquisitions of businesses which either complement the Company's existing businesses or expand the industries in which the Company operates.

Warp Solutions, Inc., a wholly owned subsidiary of the Company, produces a series of application acceleration products that improve the speed and efficiency of transactions and information requests that are processed over the internet and intranet network systems. The subsidiary's suite of software products and technologies are designed to accelerate network applications, reduce network congestion, and reduce the cost of expensive server deployments for enterprises engaged in high volume network activities.

On January 31, 2005, the Company completed the acquisition of Gupta Technologies, LLC (together with its subsidiaries, Gupta ).

On November 20, 2006, the Company completed the transactions contemplated by that certain Purchase and Exchange Agreement (the Purchase Agreement ) between the Company and Unify Corporation ( Unify ), as amended by that certain Amendment No. 1 to Purchase and Exchange Agreement (the Amendment ) dated November 20, 2006. At the Closing of the transactions, Halo sold Gupta to Unify in exchange for (i) Unify's risk management software and solution business as conducted by Unify through its Acuitrek, Inc. subsidiary ( Acuitrek ) and its Insurance Risk Management division, including, without limitation, the Acuitrek business and the NavRisk product (the NavRisk Business ), (ii) Unify's ViaMode software product and related intellectual property rights (the ViaMode Product ), (iii) \$6,100,000 in cash, of which Halo had received \$500,000 as a deposit upon the signing of the Purchase Agreement (the Deposit ), and (iv) the amount by which the Gupta Net Working Capital exceeds the NavRisk Net Working Capital (as such terms are defined in the Purchase Agreement, the Working Capital Adjustment ). No additional amounts were received under the Working Capital Adjustment since the Gupta Net Working Capital did not exceed the NavRisk Net Working Capital.

On July 6, 2005 the Company purchased Kenosia Corporation ( Kenosia ). Kenosia is a software company whose products include its DataAlchemy product line. DataAlchemy is a sales and marketing analytics platform that is utilized by global companies to drive retail sales and profits through timely and effective analysis of transactional data. Kenosia's installed customers span a wide range of industries, including consumer packaged goods, entertainment, pharmaceutical, automotive, spirits, wine and beer, brokers and retailers.

On October 26, 2005, the Company completed the acquisition of Tesseract and four other software companies, DAVID Corporation, Process Software, ProfitKey International, and Foresight Software, Inc. (collectively Process and Affiliates ).

Tesseract, headquartered in San Francisco, is a total Human Resource ( HR ) solutions provider offering an integrated Web-enabled Human Resources Management Solutions ( HRMS ) suite. Tesseract's Web-based solution suite allows HR users, employees and external service providers to communicate securely and electronically in real time. The integrated nature of the system allows for easy access to data and a higher level of accuracy for internal reporting, assessment and external data interface. Tesseract's customer base includes corporations operating in a diverse range of industries, including financial services, transportation, utilities, insurance, manufacturing, petroleum, retail, and pharmaceuticals.

DAVID Corporation is a pioneer in Risk Management Information Systems. DAVID Corporation offers client/server-based products to companies that provide their own workers' compensation and liability insurance. Many of DAVID Corporation's clients have been using its products for 10 years or longer.

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Process Software develops infrastructure software solutions for mission-critical environments, including industry-leading TCP/IP stacks, an Internet messaging product suite, and an anti-spam software subscription service to large enterprises worldwide. With a loyal customer base of over 5,000 organizations, including Global 2000 and Fortune 1000 companies.

ProfitKey International ( Profitkey ) develops and markets integrated manufacturing software and information control systems for make-to-order and make-to-stock manufacturers. ProfitKey s offering includes a suite of e-business solutions that includes customer, supplier and sales portals. ProfitKey s highly integrated system emphasizes online scheduling, capacity management, and cost management.

On January 13, 2006, the Company acquired Empagio, Inc. ( Empagio ). Empagio delivers innovative on-demand human resources information systems through its SymphonyHR platform. SymphonyHR empowers both large and mid-sized organizations to deliver unparalleled HR services to their employees, while decreasing administrative burden. Featuring 100% on-shore service delivery and native web architecture, SymphonyHR is one of the most comprehensive, dependable, and affordable human resources solutions available for automating HR procedures and reducing paperwork, ranging from payroll to benefits administration.

On March 1, 2006, the Company acquired Executive Consultants, Inc. ( ECI ). ECI is an HR professional services firm providing implementation and consulting services for HR, payroll and payroll systems.

Tesseract and ECI have subsequently been merged into Empagio. The combination of the subsidiaries will operate in the HRMS industry, boasting an impressive roster of Fortune 1000 enterprise customers and more than two million customer employees benefited from Empagio s solutions. The merged company is called Empagio, Inc. and is headquartered in Atlanta, Georgia.

On August 24, 2006, the Company purchased Tenebril. Tenebril is a Boston-based software company providing award-winning Internet and spyware protection to consumers and organizations. Tenebril s SpyCatcher(TM) Enterprise is a spyware solution that protects enterprise computers from the most insidious category of evasive threats hyper-mutating and custom-coded spyware. Tenebril s patent-pending Spyware Profiling Engine(TM) differentiates SpyCatcher from its competitors by providing continuous protection that defeats these newly emerging threats. Tenebril has products and services which are complementary to those of Process Software, Inc., one of the Company s existing subsidiaries. Tenebril s operations have been combined with the operations of Process.

On September 15, 2006 the Company acquired an Illinois-based software company, RevCast. RevCast provides forecasting and replenishment solutions to some of the largest manufacturers in the world. RevCast s flagship product, Integrated Merchandising Solution (IMS), is being used today by several manufacturers that work with Wal-Mart and other major retailers, which share direct POS information. Since RevCast s business is related to that of the Company s Kenosia subsidiary, these businesses have been combined.

## **Basis of Presentation**

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-QSB and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended March 31, 2007 are not necessarily indicative of the results that may be expected for the fiscal year ending June 30, 2007. For further information, refer to the financial statements and footnotes thereto included in the Company s Annual Report on Form 10-KSB/A for the year ended June 30, 2006 filed with the SEC on October 26, 2006.

## **Going Concern**

The Company has incurred recurring operating losses since its inception. As of March 31, 2007, the Company had an accumulated deficit of \$104,369,435 and, at March 31, 2007, had insufficient working capital to fund all of its obligations. These conditions raise substantial doubt about the Company s ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effect of the recoverability and classification of assets or the amounts and classifications of liabilities that may result from the outcome of this

uncertainty.

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The Company's continuation as a going concern is dependant upon selling certain assets as well as receiving additional financing. Given the Company's current cash position, and its expectations of cash flows from operations, the Company anticipates requiring additional funding of approximately \$11 million for the next twelve months. This amount includes the repayment of amounts owed to Fortress Credit Corp. pursuant to Amendment No. 4 as well as the anticipated proceeds to be received pursuant to the sale of Empagio. During the current quarter, pursuant to Amendment No. 3 of the Credit Agreement with Fortress, the Company was to pay principal amounts of \$500,000 and \$1,000,000 that were originally due on February 28 and March 30, 2007, respectively, \$100,000 in amendment fees on March 30, 2007, and \$200,000 in reorganization and success fees due on March 30, 2007. In addition, the Company was to pay a principal payment of \$833,063 on May 2, 2007. As described below in Note 13 Subsequent Events, the Company entered into a further Amendment to the Fortress Credit Agreement. Under this Amendment No. 4, the Company agreed to pay Fortress a total of \$13 million from the proceeds of the sale of Empagio. That amount is applied to a new amendment fee of \$100,000, and any then outstanding amounts due under the Credit Agreement, with the remainder applied as a prepayment of principal. Provided that the Company complies with Amendment No. 4, any prior events which may have constituted defaults under the Credit Agreement are deemed cured. Pursuant to the Empagio Purchase Agreement described below in Note 13 Subsequent Events, the Company anticipates selling Empagio in order to raise working capital as well as pay down part of the outstanding principal owing to Fortress and cure any defaults under the Fortress Credit Agreement. However, a sale of Empagio has not been consummated. The Company also expects to pursue equity or debt financing, and possibly sales of other assets in order to meet these capital needs. There can be no assurance that the Company will be successful in such efforts. In the absence of such further financing, or asset sales, the Company will either be unable to meet its debt obligations or will have to significantly restructure its operations, or a combination of these two actions. Such actions would significantly negatively affect the value of Halo's common stock.

### **Note 2. Summary of Significant Accounting Policies**

#### **Reclassification.**

As a result of the sale of the Gupta business and the plan to sell the Empagio business (see Note 7), certain reclassifications have been made to the prior year financial statements to conform to the current year presentation. Gupta's and Empagio's results of operations are shown as income (loss) from discontinued operations on the Consolidated Statements of Operations. Similarly, Gupta's and Empagio's assets and liabilities are shown as Assets held for sale and liabilities of discontinued operations, respectively, on the Consolidated Balance Sheet. Furthermore, Gupta's and Empagio's cash flows are shown as Cash flows of discontinued operations on the Consolidated Statements of Cash Flows.

#### **Segment**

The Company has reviewed the provisions of SFAS 131, Disclosures about Segments of an Enterprise and Related Information with respect to the criteria necessary to evaluate the number of operating segments that exist. Based on its review, the Company has determined that it operates in one segment.

#### **Income (Loss) Per Share**

Basic and diluted net income (loss) per share information for all periods is presented under the requirements of SFAS No. 128, Earnings Per Share. Basic income (loss) per share is calculated by dividing the net income (loss) attributable to common stockholders by the weighted-average common shares outstanding during the period. Diluted income (loss) per share is calculated by dividing net loss attributable to common stockholders by the weighted-average common shares outstanding.

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The Company computed its basic and diluted net income (loss) per common share as follows:

	<b>Three Months Ended March 31,</b>		<b>Nine Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Net (loss) income	\$ (4,008,116)	\$ (1,781,254)	\$ (9,764,114)	\$ 21,359,573
Preferred stock dividends on convertible stock		(475,604)		(1,069,162)
Net (loss) income available to common stockholders for basic net (loss) income per share	\$ (4,008,116)	\$ (2,256,858)	\$ (9,764,114)	\$ 20,290,411
Add back preferred stock dividends on convertible stock				1,069,162
Add back interest expense on convertible debt				107,375
Net (loss) income available to common stockholders for diluted net (loss) income per share	\$ (4,008,116)	\$ (2,256,858)	\$ (9,764,114)	\$ 21,466,948
Weighted average common shares outstanding for basis net (loss) income per share	34,994,871	7,147,300	31,461,350	4,637,578
Impact of dilutive stock options				499,264
Impact of dilutive warrants				4,331,657
Impact of assumed convertible debt conversion				1,017,810
Impact of assumed convertible preferred stock conversion				17,373,968
Total shares for diluted net (loss) income per common share	34,994,871	7,147,300	31,461,350	27,860,277
Basic net (loss) income per common share	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 4.38
Diluted net (loss) income per common share	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 0.77

The dilutive effect of preferred stock, warrants, and options convertible into an aggregate of approximately 27,291,000 common shares as of March 31, 2007, are not included as the inclusion of such would be anti-dilutive for the three months and nine months ended March 31, 2007.

For the nine months ended March 31, 2006, warrants to purchase 169,576 common shares and stock options to purchase 38,800 common shares, were not included in the diluted earnings per share computation as the exercise prices were above the average market price. Additionally, 1,376,828 stock options to purchase common stock were excluded from the diluted earnings per share computation as they are only exercisable if certain contingencies are met. The dilutive effect of preferred stock, warrants and options convertible into an aggregate of approximately 46,953,305 shares for the three months ended March 31, 2006 are not included as the inclusion of such would be anti-dilutive for all periods presented.

***Stock-Based Compensation***

Prior to January 1, 2006, the Company used the intrinsic value method to account for stock-based compensation in accordance with Accounting Principles Board Opinion No. 25 ( ABP 25 ), Accounting for Stock Issued to Employees, and had adopted the disclosure-only provisions of SFAS No 123, Accounting for Stock-Based Compensation, as

amended by SFAS No 148, Accounting for Stock-Based Compensation-Transition and Disclosure.

Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS 123(R) (revised 2004), Share-Based Payment ( SFAS 123(R) ) which eliminates the use of APB 25 and the intrinsic value method of accounting, and requires entities to recognize the cost of employee services received in exchange for awards of equity instruments, based on the grant-date fair value of those awards, in the financial statements. The Company has adopted the modified prospective method whereby compensation cost is recognized in the financial statements beginning with the effective date based on the requirements of SFAS 123(R) for all share-based payments granted after that date and for all unvested awards granted prior to that date. Accordingly the prior period amounts have not been restated.

The Company's net income would have been decreased for the nine months ended March 31, 2006 had compensation costs for the Company's stock option grants been determined based on the fair value at the date of the grant dates for awards under these plans in



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accordance with SFAS 123(R). The net loss for the three months ended March 31, 2006 would have no effect since SFAS 123(R) was in effect for the whole period. The pro forma amounts have been as follows:

	<b>Three Months Ended March 31,</b>		<b>Nine Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Net (loss) income, as reported	\$ (4,008,116)	\$ (1,781,254)	\$ (9,764,114)	\$ 21,359,573
Add: Stock-based employee compensation expense included in reported net (loss) income	285,589	331,772	951,863	461,342
Deduct: Stock-based employee compensation expense determined under fair value method for all awards	(285,589)	(331,772)	(951,863)	(1,667,892)
Net (loss) income, pro forma	(4,008,116)	(1,781,254)	(9,764,114)	20,153,023
Preferred dividends		(475,604)		(1,069,162)
Net (loss) income attributable to common stockholders - pro forma	(4,008,116)	(2,256,858)	(9,764,114)	19,083,861
Basic net (loss) income per share, as reported	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 4.38
Diluted net (loss) income per share, as reported	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 0.77
Basic net (loss) income per share, pro forma	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 4.12
Diluted net (loss) income per share, pro forma	\$ (0.11)	\$ (0.32)	\$ (0.31)	\$ 0.68

The fair values for these options were estimated at the date of grant using the Black-Scholes option-pricing model. Option pricing models require the input of highly subjective assumptions. Because the Company's employee stock has characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

The company used the following weighted-average assumptions in the three months and nine months ended March 31, 2007 and 2006:

	<b>Three Months Ended March 31, 2007</b>	<b>Three Months Ended March 31, 2006</b>	<b>Nine Months Ended March 31, 2007</b>	<b>Nine Months Ended March 31, 2006</b>
Expected volatility	161.39%	160.88%	161.23%	160.72%
Expected dividend yield	%	%	%	%
Expected risk-free interest rate	4.18%	4.12%	4.13%	4.20%
Expected term of options	3.6 years	4 years	3.7 years	4 years
Maximum contractual term	6.4 years	7 years	6.8 years	7 years
Range of estimated forfeitures	%	%	%	%

SFAS 123(R) also requires allocating the stock compensation expense to functions of employees who received these options. Below are the stock compensation expenses included in each line of Consolidated Statements of Operations:

<b>Three Months Ended</b>	<b>Nine Months Ended</b>
-------------------------------	------------------------------

	<b>March 31, 2007</b>	<b>March 31, 2007</b>
Sales, marketing, and business development	\$ 40,361	\$ 121,151
General and administrative	245,228	830,712
Total stock-based compensation expense	\$ 285,589	\$ 951,863

***Recent Accounting Pronouncements***

In December 2004, the FASB issued SFAS No. 123(R), *Share-Based Payment*, which establishes standards for transactions in which an entity exchanges its equity instruments for goods or services. This standard requires an entity to measure the cost of

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employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. This eliminates the exception to account for such awards using the intrinsic method previously allowable under APB Opinion No. 25. For the Company, SFAS No. 123 (R) is effective as of January 1, 2006. The Company did not apply this method to prior periods. The impact on this new standard, if it had been in effect prior to January 1, 2006 is disclosed above in Note 2 Summary of Significant Accounting Policies Stock Based Compensation .

In May 2005, the FASB issued SFAS 154, Accounting Changes and Error Corrections, that applies to all voluntary changes in accounting principle. This statement requires retrospective application to prior periods financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. When it is impracticable to determine the period-specific effects of an accounting change on one or more individual prior periods presented, this statement requires that the new accounting principle be applied to the balances of assets and liabilities as of the beginning of the earliest period for which retrospective application is practicable and that a corresponding adjustment be made to the opening balance of retained earnings (or other appropriate components of equity or net assets in the statement of financial position) for that period rather than being reported in an income statement. When it is impracticable to determine the cumulative effect of applying a change in accounting principle to all prior periods, this statement requires that the new accounting principle be applied as if it were adopted prospectively from the earliest date practicable. SFAS 154 will be effective for us for the fiscal year ended June 30, 2007. We do not anticipate that the adoption of SFAS No. 154 will have an impact on our overall results of operations or financial position.

In February 2006, the FASB issued SFAS 155, Accounting for Certain Hybrid Financial Instruments-an amendment of FASB Statements No. 133 and 140, that allows a preparer to elect fair value measurement at acquisition, at issuance, or when a previously recognized financial instrument is subject to a remeasurement (new basis) event, on an instrument-by-instrument basis, in cases in which a derivative would otherwise have to be bifurcated. It also eliminates the exemption from applying Statement 133 to interests in securitized financial assets so that similar instruments are accounted for similarly regardless of the form of the instruments. This Statement is effective for all financial instruments acquired or issued after the beginning of an entity s first fiscal year that begins after September 15, 2006. The Company does not anticipate that the adoption of SFAS No. 155 will have an impact on the Company s overall results of operations or financial position.

In March 2006, the FASB issued SFAS 156, Accounting for Servicing of Financial Assets-an amendment of FASB Statement No. 140, that applies to the accounting for separately recognized servicing assets and servicing liabilities. This Statement requires that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. An entity should adopt this Statement as of the beginning of its first fiscal year that begins after September 15, 2006. The Company does not anticipate that the adoption of SFAS No. 156 will have an impact on the Company s overall results of operations or financial position.

In June 2006, the FASB issued Interpretation No 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, that prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This interpretation is effective for financial statements issued for fiscal years beginning after December 15, 2006. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including any financial statements for an interim period within that fiscal year. The Company is currently evaluating the effect, if any, of FIN 48 on its financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measures ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This statement applies under other accounting pronouncements that require or permit fair value measurements. However, it does not apply to SFAS 123(R). This statement shall be effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including any financial statements for an interim period within that fiscal year. The provisions of this statement should be applied prospectively as of the beginning of the fiscal year in which this Statement is initially applied, except in some

circumstances where the statement shall be applied retrospectively. The Company is currently evaluating the effect, if any, of SFAS 157 on its financial statements.

In November 2006, the EITF reached a final consensus in EITF Issue 06-6 Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments ( EITF 06-6 ). EITF 06-6 evaluates whether a convertible debt instrument has been modified or extinguished and addresses the modification of a convertible debt instrument that changes the fair value of an embedded conversion option and the subsequent recognition of interest expense for the associated debt instrument when the modification does not result in a debt extinguishment pursuant to EITF 96-19,

Debtor's Accounting for a Modification or Exchange of Debt Instruments. The consensus should be applied to modifications or exchanges of debt instruments occurring in interim or annual periods beginning after November 29, 2006. The Company adopted EITF Issue 06-6, which is reflected in the treatment of the Company's subordinated notes term modification made in October 2006 (see Note 10).

In November 2006, the FASB ratified EITF issue No. 06-7, Issuer's Accounting for a Previously bifurcated Conversion Option in a Convertible Debt Instrument: When the Conversion Option No Longer Meets the Bifurcation Criteria in FASB Statement No. 133,

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Accounting for Derivative Instruments and Hedging Activities ( EITF 06-7 ). At the time of issuance, an embedded conversion option in a convertible debt instrument may be required to be bifurcated from the debt instrument and accounted for separately by the issuer as a derivative under FAS 133, based on the application of EITF 00-19.

Subsequent to the issuance of the convertible debt, facts may change and cause the embedded conversion option to no longer meet the conditions for separate accounting as a derivative instrument, such as when the bifurcated instrument meets the conditions of Issue 00-19 to be classified in stockholders' equity. Under EITF 06-7, when an embedded conversion option previously accounted for as a derivative under FAS 133 no longer meets the bifurcation criteria under that standard, an issuer shall disclose a description of the principal changes causing the embedded conversion option to no longer require bifurcation under FAS 133 and the amount of the liability for the conversion option reclassified to stockholders' equity. EITF 06-7 should be applied to all previously bifurcated conversion options in convertible debt instruments that no longer meet the bifurcation criteria in FAS 133 in interim or annual periods beginning after December 15, 2006, regardless of whether the debt instrument was entered into prior or subsequent to the effective date of EITF 06-7. Earlier application of EITF 06-7 is permitted in periods for which financial statements have not yet been issued. The Company is currently evaluating the impact of this guidance on its financial statements.

In February 2007, the FASB issued SFAS 159, The Fair Value Option for Financial Assets and Financial Liabilities ( SFAS 159 ). SFAS 159 provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company is in the process of evaluating the effect, if any, of SFAS 159 on its financial statements.

### **Note 3. Stockholders' Equity**

#### ***Common and Preferred Stock***

On July 21, 2006, the Company issued an aggregate of 2,732,392 shares of its common stock in conversion of (1) an aggregate of \$1,850,000 of convertible promissory notes previously issued by the Company in September 2005, October 2005, and January 2006 (and \$126,041.67 of interest on such amount) as described in the Company's Current Report on Form 8-K filed January 18, 2006, and (2) an aggregate of \$1,375,000 of convertible promissory notes previously issued by the Company in January 2006 (and \$64,444 of interest on such amount) as described in the Company's Current Report on Form 8-K filed February 2, 2006. The conversion price was \$1.25. Because there was a difference between the conversion price and the fair market value of the converted securities, the Company recognized \$1,522,310 of interest expense for the nine months ended March 31, 2007 as a beneficial conversion related to these issuances.

On July 28, 2006, the Company issued an aggregate of 133,075 shares of its common stock for advisory fees and finders fees related to the raising of capital the Company has received in the past. The number of shares was calculated by dividing the total fees by the conversion price of \$1.25. Because there was a difference between the conversion price and the fair market value of the converted fees, the Company recognized \$28,779 of interest expense for the nine months ended March 31, 2007 as a beneficial conversion related to these issuances.

On August 10, 2006, the Company issued an aggregate of 496,000 shares of Common Stock for one year of general financial advisory services commencing on the same date. The Company recorded \$342,240 for this issuance as a prepaid expense, which will be amortized over the term of the service. For the three months and nine months ended March 31, 2007, \$85,563 and \$218,656, respectively, were amortized and charged to expense.

On August 22 and September 14, 2006, an aggregate of 155,000 shares of the Company's Common Stock were issued for general consulting services performed. The Company recorded \$82,300 for this issuance as an expense.

Effective May 15, 2006, the holders of a majority of the warrants issued to holders of Series C Stock ( Series C Warrants ) pursuant to the Subscription Agreement, dated January 31, 2005, have agreed to amend and exercise their Series C Warrants under the cashless exercise provision contained in Section 1(c) of the Series C Warrants, resulting in a net issuance of shares of Common Stock representing 50% of the shares these stockholders would have been otherwise entitled to receive under the Series C Warrants had they paid the full exercise price in cash. During the nine months ended March 31, 2007, the holders of Series D Warrants to acquire 182,494 shares of common stock exercised this right and received 91,247 shares of Common Stock under the net exercise provision



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(for additional information, see under "Warrants" below). No additional beneficial conversion was recorded as part of the reduction of the conversion price as all the proceeds were originally allocated to the Series C Warrants.

On October 12, 2006, the Company issued \$1,250,000 convertible notes in exchange for 1,000,000 shares of the Company's common stock (see Note 10). These shares are treated as treasury stock, and are shown as a separate line item in the stockholder's equity on the Company's balance sheet.

On October 30, 2006, the Company issued 350,000 shares of the Company's Common Stock as consideration for the acquisition of RevCast, Inc. at a fair value of \$248,500 (see Note 5).

On February 15, 2007, the Company converted promissory notes issued to former Tenebril shareholders and accrued interest, valued at \$3,529,412 and \$120,313, respectively, into 8,305,334 shares of the Company's Common Stock (see Note 4).

During the nine months ended March 31, 2007, the Company issued 506,856 shares of Common Stock to pay \$256,252 of interest on its subordinated notes.

During the nine months ended March 31, 2007, the Company issued 879,535 shares of Common Stock to pay \$509,348 of dividends on its Series D Preferred Stock, which covers the dividend period of October 1, 2006 to December 31, 2006. The Series D Preferred Stock dividends for the periods starting on July 1, 2006 were recorded as interest expense reflecting the reclassification of these instruments out of equity.

### ***Stock Options***

At the Annual Meeting of Stockholders of the Company held on October 21, 2005, the stockholders of the Company approved the Halo Technology Holdings 2005 Equity Incentive Plan (the "2005 Plan"). Subject to adjustment for stock splits and similar events, the total number of shares of common stock that can be delivered under the 2005 Plan is 8,400,000 shares. No employee may receive options, stock appreciation rights, shares or dividend equivalent rights for more than four million shares during any calendar year.

At the Annual Meeting of Stockholders of the Company held on December 6, 2006, the stockholders of the Company approved the Halo Technology Holdings 2006 Equity Incentive Plan (the "2006 Plan"). Subject to adjustment for stock splits and similar events, the total number of shares of common stock that can be delivered under the 2006 Plan is 3,000,000 shares. No employee may receive options, stock appreciation rights, shares or dividend equivalent rights for more than 1,500,000 shares during any calendar year. No incentive stock option will be granted under the 2006 Plan after October 26, 2016.

As of March 31, 2007, the employees and directors of the Company hold an aggregate of 3,017,500 options outstanding under the 2005 Plan. For the three months and nine months ended March 31, 2007, the Company recognized \$167,595 and \$597,881, respectively, in compensation expense related to these 2005 Plan options. There were also 570,077 options outstanding from previous plans. For the three months and nine months ended March 31, 2007, the Company recognized \$117,994 and \$353,982, respectively, in compensation expense related to these previous plan options. No stock option has been granted under the 2006 Plan.

There was no issuance of stock options during the nine months ended March 31, 2007.

### ***Warrants***

In connection with the July 21, 2006 debt conversion into 2,732,392 shares of common stock described in "Common Stock," the investors also received warrants to acquire an aggregate of 2,049,296 shares of common stock of the Company. The warrants have an exercise price of \$1.25 per share and are exercisable over a five-year term, and include a cashless exercise feature. Of the total \$3,415,486 proceeds and accrued interest of the original debt, \$1,151,052 was allocated to these warrants. The Company recognized this amount on the conversion, and expensed it as interest expense for the nine months ended March 31, 2007.

In connection with the July 28, 2006 issuance of 133,075 shares of common stocks described in "Common Stock," the Company issued warrants to acquire an aggregate of 99,807 shares of common stock of the Company. The warrants have an exercise price of \$1.25 per share and are exercisable over a five-year term, and include a cashless exercise feature. Of the total \$166,343 proceeds and

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accrued interest of the original debt, \$68,689 was allocated to these warrants. The Company recognized this amount on the conversion, and expensed it as interest expense. This expense was included in the nine months ended March 31, 2007.

In accordance with EITF 00-19 Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock, the Company treats warrants with a cashless exercise feature as a derivative. In addition to recognizing the value of the warrants by discounting the related debt and amortizing the discount to interest expense over the life of the debt, the value of the warrants are recognized as liabilities and revalued at the end of each period. The Company grouped series of warrants that are treated as derivative into three categories: 1) warrants to acquire common stock issued in connection with the Series C preferred stock issued by the Company between March and June 2005 ( Series C Warrants ), 2) warrants to acquire common stock issued in connection with senior and subordinated debt issued by the Company in January 2005 ( Senior and Sub Warrants ), 3) warrants to acquire common stock issued under Fortress Credit Agreement (see Note 9) ( Fortress Warrants ), 4) warrants to acquire common stock issued under Subscription Agreement described in Note 10 ( Vision Warrants ), and 5) Other warrants to acquire common stock issued to other investors in various time periods. The following is the summary of the outstanding warrants in each category as of and for the periods ended March 31, 2007:

	<b>Liability</b>	<b>(Gain) Loss on Warrants Liability</b>	<b>(Gain) Loss on Warrants Liability</b>	<b>Interest Expense Three Months Ended</b>	<b>Interest Expense Nine Months Ended</b>
	<b>as of 3/31/2007</b>	<b>Three Months Ended 3/31/2007</b>	<b>Nine Months Ended 3/31/2007</b>	<b>3/31/2007</b>	<b>3/31/2007</b>
Series C Warrants	\$ 312,606	\$ (833,617)	\$ (3,335,115)	\$	\$
Senior and Sub Warrants	202,701	(354,252)	(1,092,114)	97,530	461,325
Fortress Warrants	613,434	(632,766)	(1,540,159)	331,515	768,015
Vision Warrants	573,530	(617,648)	(142,156)	59,640	111,584
Other Warrants	261,156	(516,379)	(1,425,340)		1,273,771
Total warrants	\$ 1,963,427	\$ (2,954,662)	\$ (7,534,884)	\$ 488,685	\$ 2,614,695



**Table of Contents****Note 4. Acquisition of Tenebril, Inc.**

On August 24, 2006, the Company completed a purchase of Tenebril, Inc. ( "Tenebril" ), a privately held Boston based software company providing award-winning Internet and spyware protection to consumers and organizations. The company's SpyCatcher Enterprise protects enterprise computers from the most insidious category of evasive threats hyper-mutating and custom-coded spyware. Tenebril's patent-pending Spyware Profiling Engine differentiates SpyCatcher from its competitors by providing continuous protection that defeats these newly emerging threats.

Under the terms of the purchase agreement, Tenebril was merged with and into a wholly owned subsidiary of the Company formed for the purpose of the acquisition (the "Merger" ) with Tenebril surviving as a wholly-owned subsidiary of the Company. At the effective time of the Merger, the shares of Tenebril's capital stock issued and outstanding immediately prior to the effective time were converted into promissory notes issued by the Company (each, a "Promissory Note" and collectively, the "Promissory Notes" ). The aggregate original principal amount of all Promissory Notes issued by the Company was \$3,000,000.

The Promissory Notes were due February 15, 2007, and accrued interest at a rate equal to eight and one-quarter percent (8.25%) per annum. At the Company's option, the Company could convert some or the entire amount due under the Promissory Notes into shares of Common Stock of the Company. The number of shares issued upon conversion is the total amount being converted divided by the Conversion Price then in effect. The Conversion Price is 85% of the Market Price as defined in the Promissory Notes. On February 15, 2007, the Company converted the Promissory Notes into 8,305,334 shares of the common stock in payment thereof.

At the Closing, the Company also delivered to a certain broker a promissory note (the "Target Broker Promissory Note" ). The Target Broker Promissory Note was in the original principal amount of \$110,000, plus applicable interest, and was due on February 15, 2007. On February 15, 2007, the \$110,000 note plus the accrued interest of \$4,411 was paid in cash.

The Company recorded a total purchase price of \$3,639,412, which is calculated by dividing the principal amount of the notes of \$3,000,000 by 85% and adding the \$110,000 of the Target Broker Promissory Note as a transaction cost.

The purchase of Tenebril resulted in approximately \$3,458,000 of goodwill. The Company agreed to a transaction that resulted in a significant amount of goodwill for a number of reasons including: Tenebril's market position and brand; Tenebril's business model which complements the business models of certain of the Company's other businesses; and growth opportunities in the markets in which Tenebril operates. Tenebril was acquired with the plan of merging Tenebril into Process Software, Inc, one of the Company's existing subsidiaries, with complementary products and services. The predominant portion of the consideration paid for Tenebril was based on the expected financial performance of Tenebril and the combined business after the merger. The tax deductibility of the acquired goodwill is to be determined.

The preliminary purchase price allocation, which is subject to adjustment, is as follows:

Cash	\$ 622,683
Accounts receivable	195,289
Prepays and other assets	165,964
Property and equipment	218,615
Intangibles	240,000
Goodwill	3,457,740
Accounts payable and accrued expenses	(873,427)
Deferred revenue	(330,630)
Long-term liabilities	(56,822)
	\$ 3,639,412

The Company's results include operations of Tenebril since August 25, 2006.

**Note 5. Acquisition of RevCast, Inc.**

On September 15, 2006, the Company acquired RevCast, Inc., ( "RevCast" ). RevCast provides forecasting and replenishment solutions to some of the largest manufacturers in the world. RevCast's flagship product, Integrated Merchandising Solution (IMS), is being used today by several manufacturers that work with Wal-Mart and other major retailers, which share direct POS information.

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The purchase consideration was 350,000 shares of the Halo's common stock, as well as the royalty payments, if and when due under the purchase agreement. The common stock shares were issued in October 2006. The royalty payments are defined in the purchase agreement as twenty percent (20%) of revenues generated by the assets of the acquired company. The royalty payments will be paid in cash quarterly. The maximum royalty payment will be \$400,000.

The total purchase price recorded was \$248,500 based on the Company's common stock average price of 2 days prior to and 2 days after the acquisition date. The royalty payments will be added to the purchase price as they are incurred.

The purchase of RevCast resulted in approximately \$261,000 of goodwill. The Company agreed to this transaction which resulted in a significant amount of goodwill for a number of reasons including: RevCast's market position and brand; RevCast's business model which complements the business models of certain of the Company's other businesses; and growth opportunities in the markets in which RevCast operates. RevCast was acquired with the plan of merging RevCast into the Company's Kenosia subsidiary since the businesses are related. The predominant portion of the consideration paid for RevCast was based on the expected financial performance of RevCast and the combined business after the merger. The tax deductibility of the acquired goodwill is to be determined.

The preliminary purchase price allocation, which is subject to adjustment, is as follows:

Cash and cash equivalents	\$ 500
Goodwill	260,715
Accounts payable and accrued expenses	(12,715)
	\$ 248,500

The Company's results include operations of RevCast since September 16, 2006.

**Note 6. Purchase and Exchange Agreement with Unify**

On November 20, 2006, the Company completed the transactions contemplated by that certain Purchase and Exchange Agreement (the "Purchase Agreement") between the Company and Unify Corporation ("Unify"), as amended by that certain Amendment No. 1 to Purchase and Exchange Agreement (the "Amendment") dated November 20, 2006. At the Closing of the transactions, Halo sold its Gupta Technologies, LLC subsidiary ("Gupta") to Unify in exchange for (i) Unify's risk management software and solution business as conducted by Unify through its Acuitrek, Inc. subsidiary ("Acuitrek") and its Insurance Risk Management division, including, without limitation, the Acuitrek business and the NavRisk product (the "NavRisk Business" or "NavRisk"), (ii) Unify's ViaMode software product and related intellectual property rights (the "ViaMode Product" or "ViaMode"), (iii) \$6,100,000 in cash, of which Halo had received \$500,000 as a deposit upon the signing of the Purchase Agreement (the "Deposit"), and (iv) the amount by which the Gupta Net Working Capital exceeds the NavRisk Net Working Capital (as such terms are defined in the Purchase Agreement, the "Working Capital Adjustment"). No additional amounts were received under the Working Capital Adjustment since the Gupta Net Working Capital did not exceed the NavRisk Net Working Capital.

The Company has obtained a formal valuation from a third-party valuation firm. The NavRisk Business and ViaMode Product were valued at \$2,100,000. The total purchase price has been determined to be \$2,127,500, including the transaction costs.

The Company has recorded a loss on discontinued operations (See Note 7) of \$3,599,904, resulting from the disposal of the Gupta subsidiary. This amount was calculated by deducting the purchase price of NavRisk and ViaMode, \$2,127,500 and the cash consideration, \$6,100,000 from the net book value of Gupta, \$11,799,904.

The purchase price resulted in approximately \$2,549,000 of goodwill. The Company agreed to this transaction which resulted in a significant amount of goodwill for a number of reasons including: NavRisk's market position and brand; NavRisk's business model which complements the business models of certain of the Company's other businesses; and growth opportunities in the markets in which NavRisk operates. The NavRisk business was acquired with the plan of integrating it into the Company's David Corporation subsidiary since the businesses are related. The predominant portion of the consideration paid was based on the expected financial performance of the NavRisk

business and the combined business after the integration. The tax deductibility of the acquired goodwill is to be determined.

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The preliminary purchase price allocation, which is subject to adjustment, is as follows:

Accounts receivable	\$ 207,221
Property and equipment	20,020
Intangibles	255,500
Goodwill	2,548,859
Accounts payable and accrued expenses	(169,027)
Deferred revenue	(221,027)
Long-term liabilities	(514,046)
	\$ 2,127,500

The Company's results include operations of NavRisk business since November 21, 2006.

**Note 7. Discontinued Operations**

Pursuant to Statement of Financial Accounting Standards No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS 144), Gupta's assets and liabilities were shown as Assets held for sale and Liabilities of discontinued operations, respectively, on the Company's Consolidated Balance Sheet as of June 30, 2006. Since the sale of Gupta was completed on November 20, 2006, these assets and liabilities were removed and are not included on the Company's Consolidated Balance Sheet as of March 31, 2007. Gupta's results of operations up to November 20, 2006 are shown as Income (loss) from discontinued operations on the Consolidated Statements of Operations.

During the quarter ended March 31, 2007, the Company committed to a plan to sell Empagio, Inc. In accordance with SFAS 144, Empagio's assets and liabilities have been reclassified to Assets held for sale and Liabilities of discontinued operations for all the periods presented. Similarly, Empagio's results of operations have been reclassified to Income (loss) from discontinued operations for all the periods presented.

Assets and liabilities of the discontinued operations related to Gupta and Empagio are comprised of the following:

	<b>March 31, 2007</b>	<b>June 30, 2006</b>
<b>Assets held for sale:</b>		
Accounts receivable	\$ 842,270	\$ 2,484,718
Property and equipment, net	241,739	151,220
Intangible assets, net	3,749,311	17,954,961
Goodwill	17,285,554	19,115,368
Other assets	93,536	464,307
Total assets held for sale	\$ 22,212,410	\$ 40,170,574
<b>Liabilities of discontinued operations</b>		
Accounts payable	\$ 655,193	\$ 1,325,359
Accrued expenses	820,712	1,499,237
Capital lease obligations	86,265	
Deferred revenue	5,304,799	9,170,841
Other liabilities		44,735
Total liabilities	\$ 6,866,969	\$ 12,040,172

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Condensed financial information related to these discontinued operations is as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Total revenues	\$ 3,366,751	\$ 5,265,263	\$ 13,882,295	\$ 11,759,274
(Loss) income before taxes	(2,840,213)	125,663	(2,093,175)	(1,474,296)
Income taxes	736	78,007	97,607	161,793
Net (loss) income from discontinued operations	\$ (2,840,949)	\$ 47,656	\$ (2,190,782)	\$ (1,636,089)

**Table of Contents****Note 8. Unaudited Pro Forma Financial Information**

The following unaudited pro forma financial information includes David, Profitkey, Process, Tenebril, RevCast, and NavRisk, and excludes Gupta and Empagio. The pro forma consolidated operations of the Company for the three months ended March 31, 2007 and 2006, and nine months ended March 31, 2007 and 2006 assume that the acquisitions and sales had occurred as of January 1, 2007, January 1, 2006, July 1, 2006, and July 1, 2005, respectively. This financial information is provided for informational purposes only and should not be construed to be indicative of the Company's consolidated results of operations had the acquisitions of David, ProfitKey, Process, Empagio, Tenebril, RevCast, and NavRisk, and the sale of Gupta and Empagio been consummated on the dates assumed and does not project the Company's results of operations for any future period:

	<b>Three Months Ended March 31,</b>		<b>Nine Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Revenue	\$ 3,940,382	\$ 4,216,590	\$12,004,661	\$12,966,493
Net (loss) income (1)	(1,696,078)	(3,112,050)	(8,204,176)	16,934,003
Preferred dividends		(475,604)		(1,069,162)
(Loss) income attributable to common stockholders	\$ (1,696,078)	\$ (3,587,654)	\$ (8,204,176)	\$15,864,841
(Loss) income per share basic	\$ (0.04)	\$ (0.23)	\$ (0.21)	\$ 1.19
(Loss) income per share diluted	\$ (0.04)	\$ (0.23)	\$ (0.21)	\$ 0.47
Weighted-average number of common shares basic	39,147,538	15,802,634	38,557,231	13,292,912
Weighted-average number of common shares diluted	39,147,538	15,802,634	38,557,231	36,515,611
(1) Net (loss) income includes fair value gains on warrants of \$2,954,662, \$3,181,675, \$7,534,884, and \$34,853,160 for the three months ended March 31, 2007 and 2006, and for the nine months ended March 31, 2007 and 2006, respectively.				

**Note 9. Credit Agreement**

On August 2, 2005, the Company entered a Credit Agreement (the "Credit Agreement"), with Fortress Credit Corp. as original lender (together with any additional lenders, the "Lenders"), and Fortress Credit Corp. as Agent (the "Agent"). In addition, the Company entered into a \$10,000,000 Promissory Note (the "Note") with the Lenders, an Intercreditor Agreement with the Lenders, the Agent and certain subordinated lenders (the "Intercreditor Agreement"), a security agreement with the Agent (the "Security Agreement"), Pledge Agreements with the Lender (the "Pledge Agreements"), and a Warrant Agreement with the Agent (the "Warrant Agreement").

Collectively the Credit Agreement, such other agreements and the subsidiary security agreements referenced below are referred to as the "Financing Documents".

The Credit Agreement and the other Financing Documents have the following material terms:

Subject to the terms and conditions of the Credit Agreement, the Lenders agreed to make available to the Company a term loan facility in three Tranches, Tranches A, B and C, in an aggregate amount equal to \$50,000,000.

The maximum amount of loans under Tranche A of the credit facility is \$10,000,000. The purpose of amounts borrowed under Tranche A is to refinance certain of the Company's existing debt and to pay certain costs and expenses incurred in connection with the closing under the Credit Agreement.

The maximum amount of loans under Tranche B of the credit facility is \$15,000,000. Amounts borrowed under Tranche B may be used only to partially fund the acquisition by the Company of one or more companies, the acquisition costs related thereto, and



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other costs and expenses incurred in connection with the Credit Agreement and to finance an agreed amount of working capital for the companies being acquired.

The maximum amount of loans under Tranche C of the credit facility is \$25,000,000. Amounts borrowed under Tranche C may be used only to partially fund the acquisition by the Company of one or more publicly-traded companies, the acquisition costs related thereto, and other costs and expenses incurred in connection with the Credit Agreement and to finance an agreed amount of working capital for the companies being acquired. As described below in Note 13 Subsequent Events, the Company entered into Amendment 4, where Tranche C is no longer available to the Company and has been cancelled.

The Company has borrowed \$10,000,000 under Tranche A of the credit facility to pay-off its existing senior indebtedness, in the aggregate principal amount of \$6,825,000, plus accrued interest thereon, as well as certain existing subordinated indebtedness, in the aggregate principal amount of \$1,500,000. In addition, amounts borrowed under this Tranche A were used to pay certain closing costs, including the Lender's legal fees, commitment fees, and other costs and expenses under the Credit Agreement amounting to \$1,431,393. In addition, the Company paid \$295,094 in consulting and other fees in connection with the credit facility and in connection with the Tranche B described below. These closing costs have been deferred, and will be amortized over 4 years. For the three months and nine months ended March 31, 2007, \$423,966 and \$898,380, respectively, were amortized. The remaining funds of \$664,003 were used for working capital needs.

The obligation to repay the \$10,000,000 principal amount borrowed at the closing, along with interest as described below, is further evidenced by the Note.

The rate of interest (the Interest Rate) payable on the Loan for each calendar month (an Interest Period) is a floating percentage rate per annum equal to the sum of the LIBOR for that period plus the Margin. For these purposes, LIBOR means for any Interest Period the rate offered in the London interbank market for U.S. Dollar deposits for the relevant Interest Period; provided, however, that for purposes of calculating the Interest Rate, LIBOR shall at no time be less than a rate equal to 2.65%. For these purposes, Margin means 9% per annum. Interest is due and payable monthly in arrears. The Interest Rate as of March 31, 2007 was 14.32%. Of this Interest Rate, 10.32% is paid in cash monthly, and 4% is paid in kind as described below.

Provided there has been no event of default under the Loan, an amount of interest equal to 4% per annum that would otherwise be paid in cash instead may be paid in kind (PIK) by such amount being added to the principal balance of the Loan on the last day of each month. Such PIK amount will then accrue interest and be due and payable on the same terms and conditions as the Loan. The Company may, at its option, elect to terminate the PIK interest arrangement and instead pay such amount in cash. As of March 31, 2007, the Company has accrued and expensed \$1,495,671 in relation to the PIK interest.

If any sum due and payable under the credit facility is not paid on the due date therefore, the Company shall be liable to pay interest on such overdue amount at a rate equal to the then current Interest Rate plus 3% per annum.

The Credit Agreement contains certain financial covenants usual and customary for facilities and transactions of this type. These financial covenants include Total Debt to EBITDA, Cash Interest Coverage Ratio, and Fixed Charge Covenant Ratio as defined. In the event the Company completes further acquisitions, the Company and the Agent and lenders will agree upon modifications to the financial covenants to reflect the changes to the Company's consolidated assets, liabilities, and expected results of operations in amounts to be mutually agreed to by the parties. On October 12, 2006 Company entered into Amendment Agreement No. 2 (Amendment No. 2) Pursuant to this Amendment No. 2, certain financial covenants were amended or replaced to reflect the changes to the Company's current consolidated assets, liabilities, and expected results of operations. The Company anticipates that due to recent transactions, certain of the covenants under the Credit Agreement may have to be further modified in the

future in order for the Company to continue to comply for future periods. The Company has engaged in discussions with Fortress, and anticipates negotiating appropriate modifications to the covenants to reflect these changes in the Company's business as they occur. In the event the Company completes further acquisitions, the Company and the Lenders will be required to agree upon modifications to the financial covenants to reflect the changes to the Company's consolidated assets, liabilities, and expected results of operations in amounts to be mutually agreed to by the parties. If the Company were to fail to comply with the financial covenants under the Credit Agreement and the Lenders failed to agree to amend or waive compliance with the covenants that Halo did not meet, Halo would be in default under the Credit Agreement. Any default under the Credit Agreement would result in a default under most or all of Halo's other financing arrangements. The Lenders could foreclose on all of Halo's assets, including the

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stock in its subsidiaries, and could cause Halo to cease operating. As described below in Note 13 Subsequent Events, the Company entered into Amendment 4, which terminated all the financial covenants.

The Company's obligations are guaranteed by the direct and indirect subsidiaries of the Company. The amendment agreements described below added Tesseract, Process Software, LLC, David Corporation, Profitkey International, LLC, Empagio, Inc, Tenebril, Inc, RevCast, LLC, and NavRisk to this guarantee. The amendments also removed Gupta Technologies, LLC and Foresight Software, Inc since these companies have been sold.

The Company and its subsidiaries granted first priority security interests in their assets, and pledged the stock or equity interests in their respective subsidiaries, to the Agent as security for the financial obligations under the Credit Agreement and the Financing Documents. In addition, the Company has undertaken to complete certain matters, including the delivery of stock certificates in subsidiaries, and the completion of financing statements perfecting the security interests granted under the applicable state or foreign jurisdictions concerning the security interests and rights granted to the Lenders and the Agent.

Under the Intercreditor Agreement, the holders of the Company's outstanding subordinated notes which were issued pursuant to that certain Subordinated Note and Warrant Purchase Agreement dated January 31, 2005, agreed to subordinate the payment terms and security interests of the subordinated notes to the payment terms and security interests of the senior lenders under the Credit Agreement. Pursuant to the Warrant Agreement, the Company agreed to issue warrants to acquire up to an aggregate of 7% of the fully diluted stock of the Company (as of the date of the Warrant Agreement) if the Lenders make all the advances under the total commitments of the credit facility. All warrants will have an exercise price of \$0.01 per share. The exercise price and number of shares issuable upon exercise of each warrant are subject to adjustment as provided in the Warrant Agreement, including weighted average anti-dilution protection. Warrants to acquire an aggregate of 5% of the fully diluted stock of the Company (2,109,042 shares of Common Stock, par value \$.00001 per share) are issuable upon the Company receiving advances under Tranche A or B of the credit facility (Tranche A/B Available Shares) in proportion to the amount of the advance compared with the total \$25,000,000 in commitments under Tranche A and B. Since the Company borrowed \$10,000,000 under Tranche A at the closing, warrants to acquire 40% of the Available Tranche A/B Shares (843,617 shares of the Company's Common Stock) were issued at closing to the Lenders. The warrants have an exercise price of \$.01 per share, have a cashless exercise feature, and are exercisable until December 10, 2010. As further advances are made to the Company under Tranche B, the Company will issue additional warrants in proportion to the advances received. Additionally, if the unused total commitments attributable to Tranche A and Tranche B are cancelled in accordance with the Credit Agreement, warrants shall be used for the number of shares based on the Pro Rata Portion of the Total Commitments attributable to Tranche A or Tranche B which are cancelled. The proceeds from the Tranche A were allocated to the fair value of the warrants and Tranche A. Based on the fair market value, \$1,599,615 was allocated to the warrants and the remainder of \$8,400,385 was allocated to Tranche A. The fair value of the warrants was determined by utilizing Black-Scholes method. The discount to Tranche A will be amortized over 48 months. For the three months and nine months ended March 31, 2007, \$213,239 and \$688,864, respectively, were amortized and charged to interest expense. On October 26, 2005, in connection with the acquisition of Tesseract, Process and Affiliates, the Company entered into Amendment Agreement No. 1 (Amendment No. 1) between the Company, Fortress Credit Opportunities I LP (Lender) and Fortress Credit Corp., as Agent (the Agent) relating to the Credit Agreement dated August 2, 2005 between the Company, Fortress Credit Corp., as original lender (together with any additional lenders, the Original Lenders), and the Agent. Pursuant to this Amendment No. 1, the Lender made a loan of \$15,000,000 under Tranche B of the credit facility under the Credit Agreement. Since the Company borrowed \$15,000,000 under Tranche B on October 26, 2005, warrants to acquire 60% of the Available Tranche A/B Shares (1,265,425 shares of the Company's Common Stock) were issued to the Lenders. The warrants have an exercise price of \$.01 per share, have a cashless exercise feature, and are exercisable until December 10, 2010. Based on the fair market value, \$1,892,415 was allocated to the warrants and the remainder of \$13,107,585 was allocated to Tranche B. The fair value of the warrants was

determined by utilizing Black-Scholes method. The discount to Tranche B will be amortized over 45 months. For the three months and nine months ended March 31, 2007, \$118,275 and \$354,825, respectively, were amortized and charged to interest expense.

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Warrants to acquire an aggregate of 2% of the fully diluted stock of the Company (843,617 shares of Common Stock) are issuable upon the Company receiving advances under Tranche C of the credit facility ( Tranche C Available Shares ) in proportion to the amount of the Tranche C advance compared with the total \$25,000,000 in commitments under Tranche C.

On October 12, 2006, the Company entered into Amendment Agreement No. 2 ( Amendment No. 2 ). Pursuant to this Amendment No. 2, certain covenants were amended. The covenants amended related to the financial ratios between the earnings of the Company s operating subsidiaries and the Company s debt, to reflect the changes to the Company since the first amendment to the Credit Agreement, in October of 2005, primarily due to the addition of Empagio, Tenebril and RevCast as subsidiaries of the Company, the sale of Foresight and the then anticipated sale of Gupta. As described below in Note 13 Subsequent Events, the Company entered into Amendment 4, which terminated all the financial covenants.

On November 20, 2006, the Company entered into Amendment Agreement No. 3 ( Amendment No. 3 ). Pursuant to the Amendment No. 3, (i) the Company paid, as a partial prepayment of the Loan, \$4,600,000 simultaneously with the closing of the sale of Gupta, and (ii) the Company agreed to pay, as partial prepayments of the Loan, \$2,000,000 payable in three installments, with the first installment of \$500,000 payable on January 31, 2007, the second installment of \$500,000 payable on February 28, 2007 and the third installment of \$1,000,000 payable on March 30, 2007. The Company also paid Fortress an amount equal to \$500,000 simultaneously with the closing of the sale of Gupta, \$270,000 of which was applied towards the November 2nd principal payment due under the Loan, \$100,000 of which was applied towards the Outstanding Amendment Fee (due pursuant to the prior Amendment No. 2 of the Credit Agreement) and \$130,000 of which shall be applied (i) as a credit against future payment of accrued interest by the Company under the Credit Agreement, and (ii) towards the payment of Fortress s legal fees relating to the Amendment No. 3. Further, the Company agreed to pay Fortress a reorganization success fee of \$200,000 no later than March 30, 2007, and an amendment fee of \$300,000 as consideration for entering into the Amendment Agreement. Fortress also agreed to release Gupta from its obligations under the Credit Agreement and related agreements, and to release its liens on Gupta s assets.

Pursuant to Amendment No. 3, the Company was to pay principal repayments of \$500,000 and \$1,000,000 that were due on February 28 and March 30, 2007, respectively, \$100,000 in amendment fees due on March 30, 2007, and \$200,000 in reorganization and success fees due on March 30, 2007. In addition, the Company was to pay a principal payment of \$833,063 on May 2, 2007. As described below in Note 13 Subsequent Events, the Company entered into a further Amendment to the Fortress Credit Agreement. Under this Amendment 4, the Company agreed to pay Fortress a total of \$13 million from the proceeds of the sale of Empagio. That amount is applied to a new amendment fee of \$100,000, and any then outstanding amounts due under the Credit Agreement, with the remainder applied as a prepayment of principal. Provided that the Company complies with Amendment 4, any prior events which may have constituted defaults under the Credit Agreement are deemed cured. Under Amendment 4, the Company and Fortress agreed to change the maturity date of the loan under the Credit Agreement from August 2, 2009 to September 28, 2007. As a result, the entire balance of this loan has been classified as a current liability.

### **Note 10. Subordinated Notes Payable and Extinguishment of Debt**

On October 12, 2006, the Company entered into that certain Subscription Agreement (the Subscription Agreement ) for the sale of certain convertible promissory notes (each a Note and collectively, the Notes ) and warrants (the Warrants ) to acquire common stock in the Company. In connection with these transactions, the Company and the investors entered into certain subordination agreements concerning the priority of the Company s debt, and certain ancillary agreements, which are all described below.

The Company sold Notes in the aggregate principal amount of One Million Five Hundred Thousand Dollars (\$1,500,000) under the Subscription Agreement. The Company received \$1,500,000 in cash from the Investor. The Notes are convertible into common stock at any time at the option of the holder. The maturity date of the Notes is three years after the date of issuance. In the event that the Notes are not converted by the maturity dates of the Notes, any principal outstanding will then be due and payable. Interest on outstanding principal amounts accrues at the rate of ten percent (10%) per annum and is payable in shares of the Company's common stock. The Company may prepay the amount due under the Notes at any time, provided that the Company makes a proportional prepayment on any other Notes sold under the Subscription Agreement. If the holder of the Notes elects to convert the Note into common stock, the holder will receive a number of shares equal to the amount of principal being converted, divided by the conversion price, which is \$0.68, subject to change as provided in the Note.

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The Company also issued Warrants to purchase a number of shares of the Company's common stock equal to 50% of the number of shares which would be issued upon conversion of the Notes. Accordingly, the Company issued warrants to acquire 1,102,942 shares of common stock in connection with the issuance of Notes in the aggregate principal amount of \$1,500,000. The warrants have a conversion price of \$.80 per share (subject to certain anti-dilution adjustments as provided in the Warrant) and are exercisable for a period of 5 years.

Pursuant to EITF 98-5 *Accounting for Convertible Securities with Beneficial Conversion Features*, EITF 00-27 *Application of Issue No. 98-4 to Certain Convertible Instruments*, and EITF 06-6 *Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments*, the Company determined the value of the beneficial conversion feature of this convertible Note because the conversion price was lower than the market price of the Company's common stock on the issuance date. In order to determine the proceeds to allocate to this feature, this fair market value was prorated with the fair market value of the Warrants (as determined by Black-Scholes method), and further capped by the total proceeds (Relative Fair Market Value Method). The proceeds allocated to the beneficial conversion feature and the Warrants were \$784,314 and \$715,686, respectively. Both of these amounts will discount the face value of the note and will be amortized to interest expense over the life of the Note, which is thirty-six months. The interest expense from the amortization of the beneficial conversion feature was \$65,361 and \$122,288, respectively for the three months and nine months ended March 31, 2007. The interest expense from the amortization of the Warrant discount was \$59,640 and \$111,584, respectively for the three months and nine months ended March 31, 2007.

In addition, the Company issued a Note in the aggregate principal amount of One Million Two Hundred Fifty Thousand Dollars (\$1,250,000) under the Subscription Agreement in exchange for 1,000,000 shares of the Company's common stock previously held by the investor. This Note has the same terms as the \$1,500,000 Note described above, except that the Company did not issue Warrants in connection with this Note. The shares bought back are treated as treasury stock and valued at \$1,250,000. The beneficial conversion feature of the Note was determined to be \$220,589, which will also be amortized to interest expense over thirty-six months. The interest expense was \$18,381 and \$34,391, respectively for the three months and nine months ended March 31, 2007.

The material terms of the Subscription Agreements are as follows. The Company and the investors (the Investors) under the Subscription Agreements made certain representations and warranties customary in private financings, including representations from the Investors that they are accredited investors as defined in Rule 501(a) of Regulation D (Regulation D) under the Securities Act of 1933, as amended.

The Company undertakes to register the shares of Common Stock issuable upon conversion of the Notes, and upon conversion of the Warrants (together, the Registerable Shares) via a suitable registration statement pursuant to the registration rights set forth in the Subscription Agreement. Since the registration statement covering the Registerable Shares has not been declared effective no later than 120 days from the closing, the Investors will receive certain penalties either in cash or in additional shares of common stock as set forth in the Subscription Agreement (unless the Investors waive such penalties). \$110,000 representing 4% of the principal have been accrued and expensed for this penalty as of March 31, 2007. Additional \$55,000, or 2%, will be accrued every 30 days thereafter up to \$275,000, or 10% until the registration statement is filed and declared effective. The Investors will also have rights to participate in up to \$5,000,000 of any future equity or convertible debt offerings by the Company.

On October 12, 2006, the Company also entered into that certain letter agreement (the Vision Agreement) with Vision Opportunity Master Fund, Ltd. (Vision). In consideration for Vision's entering into the Subscription Agreement and acting as lead investor, in addition to the Notes and Warrants that were issued pursuant to the Subscription Agreement, the Company also issued to Vision warrants to purchase a number of shares of the Company's common stock equal to 50% of the number of shares which would be issued upon conversion of the Notes purchased by Vision. Accordingly, the Company issued to Vision additional warrants (the Additional Warrants) to acquire 1,102,942 shares of common stock in connection with the issuance of Notes in the aggregate principal amount of \$1,500,000.

Furthermore, the Company agreed that, for as long as Vision is a holder of at least 25% of the Notes or Warrants purchased under the Subscription Agreement (or the shares of Common Stock issuable upon the conversion or exercise thereof), Vision will have the right to nominate one director to the Company's board of directors. The Company shall recommend that its shareholders approve such nomination at any shareholders' meeting for the election

of directors or in connection with any written consent of shareholders of the election of directors.



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Under the Vision Agreement, the Company agreed to reduce its parent company overhead by a minimum of 25% within six (6) months of the Closing and represented that it shall use at least \$5 million of the estimated \$6 million in proceeds from the sale of its Gupta subsidiary to reduce the amount of its indebtedness to Fortress Credit Corp. The Company has taken measures to reduce parent company overhead costs, and has met the first requirement under the Vision Agreement. The Company paid \$4.6 million to Fortress at the closing of the Gupta sale, and has paid an additional \$500,000 on January 31, 2007; accordingly, the Company has fulfilled the second requirement of the Vision Agreement.

On October 12, 2006, the Company also entered into that certain Subordination Agreement (the "Subordination Agreement") with the Investor under the Subscription Agreement and Fortress Credit Corp. ("Fortress"), Halo's senior creditor pursuant to which the Investor agreed that the Notes are expressly subordinate and junior in right of payment to all senior obligations owed by the Company to Fortress or another senior lender under Halo's existing senior credit facility with Fortress. Also under this Subordination Agreement, Fortress consented to the issuance of the Notes and the other transactions set forth in the Subscription Agreement.

The Company also entered into that certain Intercreditor and Subordination Agreement (the "Intercreditor Agreement") with the Investor under the Subscription Agreement and Halo's existing subordinated debt lenders (the "Existing Lenders"), Crestview Capital Master, LLC ("Crestview") and CAMOFI Master LDC ("CAMOFI"). Under the Intercreditor Agreement the Investor agreed that the Notes are expressly subordinate and junior in right of payment to all senior obligations owed by the Company to the Existing Lenders under Halo's existing subordinated notes purchased by the Existing Lenders under that certain Subordinated Note and Warrant Purchase Agreement dated January 31, 2005.

The Company, the Investor, the Existing Lenders, and Fortress also entered into a letter agreement (the "Fortress Letter Agreement") whereby the parties agreed not to amend or modify the Intercreditor Agreement without the prior written consent of Fortress.

Also on October 12, 2006, the Company, Crestview and CAMOFI entered into a Consent Agreement (the "Consent") whereby Crestview and CAMOFI consented to the transactions contemplated by the Subscription Agreement in consideration of: (i) the Company adjusting the Conversion Price set forth in the Subordinated Notes held by Crestview and CAMOFI to be modified from \$1.00 to \$0.68, and (ii) the Warrant Price set forth in the existing warrants held by those entities to be modified from \$1.25 to \$0.68. Subsequently, pursuant to the Consent, the Conversion Price and the Warrant Price were modified to \$0.55.

Under EITF 96-19 *Debtor's Accounting for a Modification or Exchange of Debt Instruments*, EITF 05-7 *Accounting for Modifications to Conversion Options Embedded in Debt Instruments and Related Issues*, and EITF 06-6 *Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments*, if a change involving the same lender, regardless of the legal form, is substantial, then for accounting purposes the old debt instrument is considered extinguished, and a new debt instrument should be recorded. The Company determined that the changes in the Conversion Price and Warrant Price extended to the Existing Lenders were substantial. The existing debt was removed in accordance with APB Opinion No. 26 *Early Extinguishment of Debt*, EITF 98-5 *Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratios*, and EITF 00-27 *Application of Issue No. 98-5 to Certain Convertible Instruments*. The related warrants liability of \$200,000 was released as a gain on extinguishment of debt. The unamortized discount of \$376,345 was also released to additional paid in capital. The debt with the new Conversion Price was recorded as a new debt. Using Relative Fair Market Value Method, the fair market values of the beneficial conversion feature and the warrants were determined to be \$1,248,218 and \$160,873, respectively. Both of these amounts will discount the face value of the Subordinated Notes held by the Existing Lenders and will be amortized to interest expense over the remaining life of the debt, which is thirty-five months. The interest expense from the amortization of the beneficial conversion feature was \$106,989 and \$200,173, respectively for the three months and nine months ended March 31, 2007. The interest expense from the amortization of the warrant discount was \$13,788 and \$24,759, respectively for the three months and nine months ended March 31, 2007.

### **Note 11. Notes Payable**

*Notes Payable to Platinum Equity, LLC*

On October 26, 2005, as part of the Merger Consideration under the Tesseract Merger Agreement, the Company issued a Promissory Note in the amount of \$1,750,000 to Platinum. The principal under the Promissory Note accrues interest at a rate of 9.0% per annum. The principal and accrued interest under the Promissory Note are due on March 31, 2006. Interest is payable in registered

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shares of common stock of the Company, provided that until such shares are registered, interest shall be paid in cash. The Promissory Note contains certain negative covenants including that the Company will not incur additional indebtedness, other than permitted indebtedness under the Promissory Note. Under the Promissory Note, the following constitute an Event of Default: (a) the Company shall fail to pay the principal and interest when due and payable; (b) the Company fails to pay any other amount under the Promissory Note when due and payable; (c) any representation or warranty of the Company was untrue or misleading in any material respect when made; (d) there shall have occurred an acceleration of the state maturity of any indebtedness for borrowed money of the Company or any Subsidiary of \$50,000 or more in aggregate principal amount; (e) the Company shall sell, transfer, lease or otherwise dispose of all or any substantial portion of its assets in one transaction or a series of related transactions, participate in any share exchange, consummate any recapitalization, reclassification, reorganization or other business combination transaction or adopt a plan of liquidation or dissolution or agree to do any of the foregoing; (f) one or more judgments in an aggregate amount in excess of \$50,000 shall have been rendered against the Company or any subsidiary; (g) the Company breaches any covenant set forth in Section 4 of the Promissory Note; or (h) an Insolvency Event (as defined in the Promissory Note) occurs with respect to the Company or a subsidiary. Upon an Event of Default, the Holder may, at its option, declare all amounts owed under the Promissory Note to be due and payable.

On March 31, 2006, the Company and Platinum entered into an Amendment and Consent, (the Amendment ). Pursuant to the Amendment, the maturity of the Note was modified such that the aggregate principal amount of the Note and all accrued interest thereon shall be due and payable as follows: (i) \$1,000,000 on March 31, 2006; and (ii) the remaining \$750,000 in principal, plus all accrued but unpaid interest on the earliest of (a) the second business day following the closing of the acquisition of Unify Corporation ( Unify ) by the Company, (b) the second business day following termination of the merger agreement pursuant to which Unify is to be acquired by the Company, (c) the second business day after the Company closes an equity financing of at least \$2.0 million subsequent to the date of the Amendment or (d) July 31, 2006. In accordance with the Amendment, \$1,000,000 was paid to Platinum on March 31, 2006. Subsequently, the parties have engaged in discussions to further modify the terms of the amounts owed to Platinum. Platinum has indicated it will waive any current breaches of these obligations, but the parties have not yet entered into any definitive agreement. However, in the event Platinum does not agree to modify such terms, the Company would be in breach of such agreements. During the three months and nine months ended March 31, 2007, interest of \$16,875 and \$51,375, respectively, and was accrued and charged to interest expense. The accrued interest balance related to this loan is \$136,687. The Company expects to offset the amounts owed to Platinum by the approximately \$330,000 paid by the Company to employees of the companies acquired from Platinum, which amount is to be reimbursed by Platinum.

The Tesseract Merger Agreement also provided for a Working Capital Adjustment of \$1,000,000 to be paid no later than November 30, 2005. Since the Working Capital Adjustment was not paid by such date, at the option of Platinum, the Working Capital Adjustment may be converted into up to 1,818,181 shares of Series D Preferred Stock. Additionally, since the Working Capital Adjustment was not paid on or before November 30, 2005, the Company must pay Platinum a monthly transaction advisory fee of \$50,000 per month, commencing December 1, 2005. As of March 31, 2007, the Working Capital Adjustment has not been paid or converted to Series D Preferred Stock. As such, the Company accrued \$150,000 and \$450,000 for the advisory fee for the three months and nine months ended March 31, 2007, respectively. The accrued advisory fee balance is \$800,000 as of March 31, 2007.

### *Notes Issued to Tenebril sellers*

On August 24, 2006, the Company completed a purchase of Tenebril, Inc. ( Tenebril ), a privately held Boston based software company providing award-winning Internet and spyware protection to consumers and organizations (See Note 4). The aggregate principal amount of all promissory notes issued as the purchase consideration by Company was \$3,000,000.

The Promissory Notes were due February 15, 2007, and accrued interest at a rate equal to eight and one-quarter percent (8.25%) per annum. At the Company's option, the Company had the right to convert some or the entire amount due under the Promissory Notes into shares of Common Stock of the Company. The number of shares which were issuable upon conversion was equal to the total dollar amount being converted divided by the conversion price then in effect. The conversion price was 85% of the market price of the Company's common stock as defined in the

promissory notes. On February 15, 2007, the Company converted the Promissory Notes into 8,305,334 shares of the common stock in payment thereof. At the Closing of the Tenebril purchase, the Company had also delivered to a certain broker a promissory note. This note was in the original principal amount of \$110,000, and was due on February 15, 2007. On February 15, 2007, the \$110,000 principal amount of this note, plus the accrued interest of \$4,411, was paid in cash.

*Short-term Loans*

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During November 2006, the Company received an aggregate of \$400,000 as short-term loans from various investors.  
*Capital Lease of Continuing Operations*

As of March 31, 2007, the Company had \$37,569 of short-term capital lease obligation, which is included in Notes payable on the Consolidated Balance Sheets, and \$36,396 of long-term capital lease obligation, which is included in Other long term liabilities.

### **Note 12. Commitments and Contingencies**

#### ***Legal Proceedings.***

From time to time, Halo may be involved in litigation that arises in the normal course of its business operations. As of the date of this report, Halo is not a party to any litigation that it believes could reasonably be expected to have a material adverse effect on its financial position, results of operations, or cash flows.

### **Note 13. Subsequent Events**

#### ***Empagio Sale Agreement***

On May 17, 2007, the Company entered into an Asset Purchase Agreement (the "Empagio Purchase Agreement") with Empagio Acquisition LLC (the "Buyer"), and the Company's subsidiary, Empagio, Inc. (the "Seller").

Pursuant to this agreement, the Company agreed to cause Empagio to sell its assets to the Buyer, in exchange for a purchase price consisting of \$16 million, plus certain contingent payments and assumption of Empagio's business liabilities. The cash portion of the purchase price is payable as follows: (i) \$250,000 was paid as a deposit upon the execution of the Empagio Purchase Agreement; (ii) \$13,500,000 is payable upon closing (subject to adjustment to the extent that Empagio's net working capital exceeds or falls below \$500,000); (iii) \$250,000 to be held in escrow pending resolution of any working capital determinations after the closing, and (iv) \$2 million in deferred payments (which shall bear interest) to be paid \$1 million on September 30, 2008, and the remaining \$1 million on June 30, 2009. The contingent payments consist of ten percent of the proceeds of any sale of the Buyer, to the extent such proceeds exceed \$1 million, provided that the sale of the Buyer occurs in the next five years.

Under the Empagio Purchase Agreement, the Company and Empagio made certain customary representations and warranties to the Buyer concerning Empagio's business, assets and liabilities, and the Buyer made certain customary representations and warranties to the Company. The Empagio Purchase Agreement contains indemnity terms which provide that each party shall indemnify the other party for breaches of representations and warranties and covenants made under the agreement, provided that neither party shall be required to pay any damages unless the aggregate amount of all damages exceeds certain limits and provided further that neither party shall be liable for damages in excess of certain limits.

#### ***Amendment No. 4 to Fortress Credit Agreement***

On May 17, 2007, the Company entered into Amendment No. 4 ("Amendment 4") between the Company and Fortress Credit Corp. relating to the Credit Agreement dated August 2, 2005 between the Company, the Subsidiaries of the Company and Fortress.

Amendment 4 acknowledged that the Company was entering into an agreement to cause its Empagio subsidiary to sell its assets and assign its liabilities to a third party pursuant to an Asset Purchase Agreement entered into as of May 17, 2007 (the "Empagio Purchase Agreement").

Pursuant to the Amendment 4, (i) the Company paid Fortress \$250,000 which it had received as a deposit from the Empagio purchaser, (ii) the Company agreed to pay to Fortress, simultaneously with the closing of the sale of Empagio, \$12,500,000, and (iii) the Company agreed to pay, on July 31, 2007, an additional \$250,000. Further, the Company agreed to pay Fortress a fee of \$100,000

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as consideration for entering into Amendment 4. Fortress also agreed to release its liens on Empagio's assets in order to facilitate the sale.

Each of the payments to be made by the Company shall be applied towards payment of outstanding fees and other amounts owing under the Credit Agreement, with the remainder to be applied as a partial prepayment of the outstanding principal amount of the Fortress loan.

In addition, the Company and Fortress agreed that Tranche C of the credit facility under the Credit Agreement is no longer available to be borrowed and that the lenders' remaining commitment is cancelled. Fortress also agreed to terminate any financial operating covenants from the Credit Agreement. Finally, the parties agreed to modify the maturity date, from August 2, 2009 to September 28, 2007. Provided that the Company complies with Amendment 4, any prior events which may have constituted defaults under the Credit Agreement are deemed cured.

**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion and analysis provides information that the Company's management believes is relevant to an assessment and understanding of the Company's results of operations and financial condition. This discussion is based on, and should be read together with, the Company's accompanying unaudited consolidated financial statements, and the notes to such financial statements, which are included in this report, and with the Company's Form 10-KSB/A for the year ended June 30, 2006, which was filed with the SEC on October 26, 2006.

***Description of Business***

Halo Technology Holdings, Inc. (Halo or the Company) is a Nevada corporation with its principal executive office in Greenwich, Connecticut.

The Company is a holding company whose subsidiaries operate enterprise software and information technology businesses. In addition to holding its existing subsidiaries, the Company's strategy is to pursue acquisitions of businesses which either complement the Company's existing businesses or expand the industries in which the Company operates.

***Historical Background***

Halo Technology Holdings, Inc. was incorporated in the State of Nevada on June 26, 2000 under the name Abbott Mines, Ltd. to engage in the acquisition and exploration of mining properties. The Company obtained an interest in one mining property with mining claims on land located near Vancouver in British Columbia, Canada. To finance its exploration activities, the Company completed a public offering of its common stock, par value \$.00001 per share, on March 14, 2001 and listed its common stock on the OTC Bulletin Board on July 3, 2001. The Company conducted its exploration program on the mining property and the results did not warrant further mining activity. Halo then attempted to locate other properties for exploration but was unable to do so.

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### **The Acquisition of WARP Solutions, Inc.**

On May 24, 2002, the Company and WARP Solutions, Inc. ( WARP Solutions ) closed a share exchange transaction (the Share Exchange ) pursuant to a Share Exchange Agreement (the Exchange Agreement ) dated as of May 16, 2002, by and among the Company, Carlo Civelli, Mike Muzykowski, WARP Solutions, Karl Douglas, John Gnip and related Sellers. Following the closing of the Share Exchange, WARP Solutions became a subsidiary of the Company and the operations of WARP Solutions became the sole operations of the Company.

Subsequent to the closing of the Share Exchange, the Company ceased all mineral exploration activities and the sole operations of the Company were the operations of its subsidiary, WARP Solutions.

### **Name Changes**

On August 19, 2002, the Board of Directors of the Company authorized and approved the upstream merger of WARP Technology Holdings, Inc., a wholly owned subsidiary of the Company which had no operations, with and into the Company pursuant to Chapter 92A of the Nevada Revised Statutes (the Upstream Merger ). The Upstream Merger became effective on August 21, 2002, when the Company filed Articles of Merger with the Nevada Secretary of State. In connection with the Upstream Merger, and as authorized by Section 92A.180 of the Nevada Revised Statutes, the Company changed its name from Abbott Mines Ltd. to WARP Technology Holdings, Inc.

In February, 2006, Halo's board of directors approved resolutions to change the Company's name from Warp Technology Holdings, Inc. to Halo Technology Holdings, Inc. by amending our Articles of Incorporation. We received the consent of holders of a majority of the outstanding votes entitled to be cast approving the amendment. Accordingly, effective April 2, 2006, our name changed to Halo Technology Holdings, Inc.

### **The Acquisition of Spider Software, Inc.**

On January 10, 2003, the Company, through its wholly-owned subsidiary 6043577 Canada Inc., acquired one hundred percent (100%) of the issued and outstanding capital stock of Spider Software, Inc. ( Spider ), a privately held Canadian corporation, through a share exchange transaction pursuant to a Share Exchange Agreement (the Spider Exchange Agreement ) dated as of December 13, 2002. Pursuant to the Spider Exchange Agreement the Spider shareholders were issued 1,500,000 shares of the preferred stock of 6043577 Canada Inc., and the Company forgave outstanding Spider promissory notes of approximately \$262,000, all in exchange for one hundred percent (100%) of the issued and outstanding capital stock of Spider. The Company owns 100% of the voting common stock of 6043577 Canada Inc. The preferred stock of 6043577 Canada Inc. has no voting rights or other preferences but is convertible on a 100 for 1 basis into the common stock of the Company. As a result, following the closing, Spider became a wholly-owned subsidiary of 6043577 Canada Inc. and thereby an indirect, wholly-owned subsidiary of the Company.

### **Acquisition and Sale of Gupta Technologies, LLC; Acquisition of NavRisk**

On January 31, 2005, the Company completed the acquisition of Gupta Technologies, LLC and its wholly-owned subsidiaries Gupta Technologies GmbH, a German company, Gupta Technologies Ltd., a U.K. company, and Gupta Technologies S.A. de C.V., a Mexican company (collectively referred to herein as Gupta ). The acquisition of Gupta (the Gupta Acquisition ) was made pursuant to a Membership Interest Purchase Agreement (as amended, the Gupta Agreement ) between the Company and Gupta Holdings, LLC (the Gupta Seller ).

On November 20, 2006, the Company completed the transactions contemplated by that certain Purchase and Exchange Agreement (the Purchase Agreement ) between the Company and Unify Corporation ( Unify ), as amended by that certain Amendment No. 1 to Purchase and Exchange Agreement (the Amendment ) dated November 20, 2006. At the Closing of the transactions, Halo sold its Gupta Technologies, LLC subsidiary to Unify in exchange for (i) Unify's risk management software and solution business as conducted by Unify through its Acuitrek, Inc. subsidiary ( Acuitrek ) and its Insurance Risk Management division, including, without limitation, the Acuitrek business and the NavRisk product (the NavRisk Business ), (ii) Unify's ViaMode software product and related intellectual property rights (the ViaMode Product ), (iii) \$6,100,000 in cash, and (iv) the amount by which the Gupta Net Working Capital exceeds the NavRisk Net Working Capital (No additional amounts were received since the Gupta Net Working Capital did not exceed the NavRisk Net Working Capital). Accordingly, the Company disposed of a significant amount of assets, its Gupta subsidiary, and acquired a significant amount of assets, the NavRisk Business. The NavRisk Business has been combined with the business of the Company's DAVID subsidiary, described below.





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### **Acquisition of Kenosia Corporation**

On July 6, 2005, the Company completed the acquisition of Kenosia Corporation ( Kenosia ) pursuant to a Stock Purchase Agreement ( The Kenosia Agreement ) with Bristol Technology, Inc. ( Bristol ) and Kenosia. Under the Kenosia Agreement the Company purchased all of the stock of Kenosia from Bristol for a purchase price of \$1,800,000 (net of a working capital adjustment). Kenosia is now a wholly-owned subsidiary of the Company.

### **Acquisition of Five Enterprise Software Companies**

On October 26, 2005, Halo completed the acquisition of Tesseract and four other companies: DAVID Corporation, Process Software, ProfitKey International, and Foresight Software, Inc. (collectively Process and Affiliates ). As these companies were acquired from Platinum Equity, LLC ( Platinum ), which was then and is now a significant shareholder, these transactions were related party transactions.

Tesseract, headquartered in San Francisco, is a total HR solutions provider offering an integrated Web-enabled HRMS suite. Tesseract s Web-based solution suite allows HR users, employees and external service providers to communicate securely and electronically in real time. The integrated nature of the system allows for easy access to data and a higher level of accuracy for internal reporting, assessment and external data interface. Tesseract s customer base includes corporations operating in a diverse range of industries, including financial services, transportation, utilities, insurance, manufacturing, petroleum, retail, and pharmaceuticals.

DAVID Corporation is a pioneer in Risk Management Information Systems. DAVID Corporation offers client/server-based products to companies that provide their own workers compensation and liability insurance. Many of DAVID Corporation s clients have been using its products for 10 years or longer.

Process Software develops infrastructure software solutions for mission-critical environments, including industry-leading TCP/IP stacks, an Internet messaging product suite, and an anti-spam software subscription service to large enterprises worldwide. With a loyal customer base of over 5,000 organizations, including Global 2000 and Fortune 1000 companies, Process Software has earned a strong reputation for meeting the stringent reliability and performance requirements of enterprise networks.

ProfitKey International develops and markets integrated manufacturing software and information control systems for make-to-order and make-to-stock manufacturers. ProfitKey s offering includes a suite of e-business solutions that includes customer, supplier and sales portals. ProfitKey s highly integrated system emphasizes online scheduling, capacity management, and cost management.

Foresight Software, Inc., a client/server Enterprise Resource Planning and Customer Relationship Management software company, was acquired as part of the acquisition of these five enterprise software companies. Foresight Software, Inc. was sold to a third-party on May 23, 2006 and is no longer a subsidiary of Halo.

The purchase price for the acquisition of DAVID Corporation, Process Software, ProfitKey International, and Foresight Software was an aggregate of \$12,000,000, which Halo paid in cash. Under the merger agreement for the acquisition of Tesseract (the Tesseract Merger Agreement ), the merger consideration consisted of (i) \$4,500,000 in cash which was paid at closing, (ii) 7,045,454 shares of Series D Preferred Stock of Halo, and (iii) \$1,750,000 originally due no later than March 31, 2006 and evidenced by a promissory note to Platinum Equity, LLC (the

Platinum Note ). Additionally, Halo was required to pay a working capital adjustment of \$1,000,000. Since this amount was not paid by November 30, 2005, Platinum , the seller of Tesseract, has the option to convert the working capital adjustment into up to 1,818,182 shares of Series D Preferred Stock. To date, Platinum has not elected to do so. Furthermore, since the working capital adjustment was not paid by November 30, 2005, Halo must pay Platinum a monthly transaction advisory fee of \$50,000 per month, commencing December 1, 2005. As of March 31, 2007, Halo has accrued and expensed approximately \$800,000 for such fees.

On March 31, 2006, the Company and Platinum entered into an Amendment and Consent (the Amendment and Consent ) to the Platinum Note. Pursuant to the Amendment and Consent, the maturity of the Platinum Note was modified such that the aggregate principal amount of the Platinum Note and all accrued interest thereon became due and payable as follows: (i) \$1,000,000 on March 31, 2006; and (ii) the remaining \$750,000 in principal, plus all accrued but unpaid interest by July 31, 2006. In accordance with the Amendment and Consent, \$1,000,000 was paid to Platinum on March 31, 2006. Since the entire amount of the Platinum Note was not



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paid on or before March 31, 2006, Platinum retained 909,091 shares of Series D Preferred Stock of the Company, which had been previously issued to Platinum as part of the consideration under the Tesseract Merger Agreement. These shares would have been canceled if the Platinum Note had been paid in full by that date. No further amount has been paid under the Platinum Note. Subsequently, the parties have engaged in discussions to further modify the terms of the amounts owed to Platinum. Platinum has indicated it will waive any current breaches of these obligations, but the parties have not yet entered into any definitive agreement. However, in the event Platinum does not agree to modify such terms, the Company would be in breach of such agreements.

The Tesseract Merger Agreement further provides that the rights, preferences and privileges of the Series D Preferred Stock will adjust to equal the rights, preferences and privileges of the next round of financing if such financing is a Qualified Equity Offering. Under the Tesseract Merger Agreement, a Qualified Equity Offering is defined as an equity financing (i) greater than \$5,000,000, (ii) not consummated with any affiliate of Halo, and (iii) the securities issued in such equity financing are equal or senior in liquidation and dividend preference to the Series D Preferred Stock. If Halo's next round of equity financing is not a Qualified Equity Offering, the shares of the Series D Preferred Stock will convert at the option of Platinum into the terms of the offering, or maintain the terms of the Series D Preferred Stock. In addition, the Series D Stock may be converted into common stock at the election of the holder.

On April 3, 2006, the Company filed a Registration Statement on Form SB-2, File No. 333-132962, registering for resale the shares of common stock of the Company issuable upon conversion of the Series D Preferred Stock issued to Platinum in connection with the Tesseract Merger and as payment of dividends on such stock. This Registration Statement is currently pending before the Securities and Exchange Commission and is not yet effective. The Company will not receive any proceeds from the resale of the shares nor will the Company control the timing, manner and size of each sale pursuant to this Registration Statement. If this Registration Statement becomes effective, the holder of the Series D Preferred Stock will be permitted to convert its shares of Series D Preferred Stock to common stock and to resell such shares of common stock, subject to securities law restrictions as a result of Platinum being an affiliate of Halo. Since the average daily trading volume of Halo's common stock is relatively low (approximately 11,000 shares per day during the fiscal year ended June 30, 2006), attempts by the holder of the Series D Preferred Stock to resell any substantial portion of its shares could result in their being more shares offered for sale than buyers wishing to purchase shares of Halo common stock. This could limit the ability of shareholders to sell their shares in the manner or at the price that might be attainable if Halo's common stock were more actively traded or if the Series D Preferred Stock was not able to be resold pursuant to the Registration Statement on Form SB-2, File No. 333-132962.

### **Acquisition of Empagio**

Halo entered into a merger agreement dated December 19, 2005, to acquire Empagio, Inc. (Empagio). On January 13, 2006, the closing occurred under this agreement and Empagio is now a wholly-owned subsidiary of Halo. The merger consideration consisted of 1,438,455 shares of common stock. Based on the closing price of Halo's Common Stock on the day of the closing, the total purchase price was \$1,869,992, subject to adjustment.

Empagio is a human resources management software company. Its signature product is its SymphonyHR hosted software solution which automates HR procedures and reduces paperwork, ranging from payroll to benefits administration. Halo has integrated Empagio with additional HR solutions already within its portfolio to create a premier human resources management solutions provider. Empagio's operations have been consolidated with the operations of Tesseract and the consolidated entity operates under the name Empagio.

### **Acquisition of ECI**

On January 30, 2006, Halo entered into a merger agreement with ECI (the ECI Merger Agreement). On March 1, 2006, the closing occurred under the ECI Merger Agreement, and ECI became a wholly owned subsidiary of Halo. The total merger consideration for all of the equity interests in ECI was \$578,571 in cash and cash equivalents and 330,688 shares of Halo's common stock (with a value of \$558,863 at the closing price of Halo's common stock). The acquisition of ECI's clients has enhanced Empagio's human resources software offerings. ECI's operations were consolidated with the operations of Empagio.

### **Foresight Sale**

On May 23, 2006, the Company and Foresight Acquisition Company, LLC ( Buyer ) entered into a Merger Agreement pursuant to which the Buyer acquired 100% of the outstanding common stock of Foresight Software, Inc., a wholly-owned subsidiary of Halo

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in exchange for a cash payment to Halo. The Company received \$266,402 for this sale, of which \$114,500 was applied to reduce the principal of the outstanding Fortress debt. The Company recorded a gain of \$12,072 on this sale.

### **Acquisition of Tenebril**

On August 24, 2006, the Company purchased Tenebril. Tenebril is a Boston-based software company providing award-winning Internet and spyware protection to consumers and organizations. Tenebril's SpyCatcher Enterprise is the first and only spyware solution that protects enterprise computers from the most insidious category of evasive threats—hyper-mutating and custom-coded spyware. Tenebril's patent-pending Spyware Profiling Engine differentiates SpyCatcher from its competitors by providing continuous protection that defeats these newly emerging threats. Convertible promissory notes in the aggregate principal amount of \$3,000,000 were issued as the purchase consideration. Tenebril has products and services which are complementary to those of Process Software, Inc, one of the Company's existing subsidiaries. Tenebril's operations have been combined with the operations of Process.

### **Acquisition of RevCast**

On September 15, 2006 the Company acquired an Illinois-based software company, RevCast. RevCast provides forecasting and replenishment solutions to some of the largest manufacturers in the world. RevCast's flagship product, Integrated Merchandising Solution (IMS), is being used today by several manufacturers that work with Wal-Mart and other major retailers, which share direct POS information. The purchase consideration was 350,000 shares of the Halo's common stock, as well as certain royalty payments. The royalties are equal to twenty percent (20%) of revenues generated by RevCast's assets, and will be paid in cash quarterly, up to a maximum of \$400,000. Since RevCast's business is related to that of the Company's Kenosia subsidiary, these businesses have been combined.

### **Business of the Company**

Halo is a holding company whose subsidiaries operate enterprise software and information technology businesses. The following pages describe the business of Halo's existing operating subsidiaries, Warp Solutions, Kenosia Corporation, DAVID Corporation, Process Software, ProfitKey International, and Empagio. In addition to holding its existing subsidiaries, Halo's strategy is to pursue acquisitions of businesses, which either complement Halo's existing businesses or expand the industries in which Halo operates.

### **Recent Accounting Pronouncements**

In December 2004, the FASB issued SFAS No. 123(R), Share-Based Payment, which establishes standards for transactions in which an entity exchanges its equity instruments for goods or services. This standard requires an entity to measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. This eliminates the exception to account for such awards using the intrinsic method previously allowable under APB Opinion No. 25. For the Company, SFAS No. 123 (R) is effective as of January 1, 2006. The Company did not apply this method to prior periods. The impact on this new standard, if it had been in effect prior to January 1, 2006 is disclosed above in Note 2—Summary of Significant Accounting Policies—Stock Based Compensation.

In May 2005, the FASB issued SFAS 154, Accounting Changes and Error Corrections, that applies to all voluntary changes in accounting principle. This statement requires retrospective application to prior periods—financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. When it is impracticable to determine the period-specific effects of an accounting change on one or more individual prior periods presented, this statement requires that the new accounting principle be applied to the balances of assets and liabilities as of the beginning of the earliest period for which retrospective application is practicable and that a corresponding adjustment be made to the opening balance of retained earnings (or other appropriate components of equity or net assets in the statement of financial position) for that period rather than being reported in an income statement. When it is impracticable to determine the cumulative effect of applying a change in accounting principle to all prior periods, this statement requires that the new accounting principle be applied as if it were adopted prospectively from the earliest date practicable. SFAS 154 will be effective for us for the fiscal year ended June 30, 2007. We do not anticipate that the adoption of SFAS No. 154 will have an impact on our overall results of operations or financial position.

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In February 2006, the FASB issued SFAS 155, Accounting for Certain Hybrid Financial Instruments-an amendment of FASB Statements No. 133 and 140, that allows a preparer to elect fair value measurement at acquisition, at issuance, or when a previously recognized financial instrument is subject to a remeasurement (new basis) event, on an instrument-by-instrument basis, in cases in which a derivative would otherwise have to be bifurcated. It also eliminates the exemption from applying Statement 133 to interests in securitized financial assets so that similar instruments are accounted for similarly regardless of the form of the instruments. This Statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company does not anticipate that the adoption of SFAS No. 155 will have an impact on the Company's overall results of operations or financial position.

In March 2006, the FASB issued SFAS 156, Accounting for Servicing of Financial Assets-an amendment of FASB Statement No. 140, that applies to the accounting for separately recognized servicing assets and servicing liabilities. This Statement requires that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. An entity should adopt this Statement as of the beginning of its first fiscal year that begins after September 15, 2006. The Company does not anticipate that the adoption of SFAS No. 156 will have an impact on the Company's overall results of operations or financial position.

In June 2006, the FASB issued Interpretation No 48 (FIN 48), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, that prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This interpretation is effective for financial statements issued for fiscal years beginning after December 15, 2006. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including any financial statements for an interim period within that fiscal year. The Company is currently evaluating the effect, if any, of FIN 48 on its financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measures (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This statement applies under other accounting pronouncements that require or permit fair value measurements. However, it does not apply to SFAS 123(R). This statement shall be effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including any financial statements for an interim period within that fiscal year. The provisions of this statement should be applied prospectively as of the beginning of the fiscal year in which this Statement is initially applied, except in some circumstances where the statement shall be applied retrospectively. The Company is currently evaluating the effect, if any, of SFAS 157 on its financial statements.

In November 2006, the EITF reached a final consensus in EITF Issue 06-6 Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments (EITF 06-6). EITF 06-6 evaluates whether a convertible debt instrument has been modified or extinguished and addresses the modification of a convertible debt instrument that changes the fair value of an embedded conversion option and the subsequent recognition of interest expense for the associated debt instrument when the modification does not result in a debt extinguishment pursuant to EITF 96-19, Debtor's Accounting for a Modification or Exchange of Debt Instruments. The consensus should be applied to modifications or exchanges of debt instruments occurring in interim or annual periods beginning after November 29, 2006. The Company adopted EITF Issue 06-6, which is reflected in the treatment of the Company's subordinated notes term modification made in October 2006 (see Note 10).

In November 2006, the FASB ratified EITF issue No. 06-7, Issuer's Accounting for a Previously bifurcated Conversion Option in a Convertible Debt Instrument: When the Conversion Option No Longer Meets the Bifurcation Criteria in FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities (EITF 06-7). At the time of issuance, an embedded conversion option in a convertible debt instrument may be required to be bifurcated from the debt instrument and accounted for separately by the issuer as a derivative under FAS 133, based on the application of EITF 00-19. Subsequent to the issuance of the convertible debt, facts may change and cause the embedded conversion option to no longer meet the conditions for separate accounting as a derivative instrument, such

as when the bifurcated instrument meets the conditions of Issue 00-19 to be classified in stockholders' equity. Under EITF 06-7, when an embedded conversion option previously accounted for as a derivative under FAS 133 no longer meets the bifurcation criteria under that standard, an issuer shall disclose a description of the principal changes causing the embedded conversion option to no longer require bifurcation under FAS 133 and the amount of the liability for the conversion option reclassified to stockholders' equity. EITF 06-7 should be applied to all previously bifurcated conversion options in convertible debt instruments that no longer meet the bifurcation criteria in FAS 133 in interim or annual periods beginning after December 15, 2006, regardless of whether the debt instrument was entered into prior or subsequent to the effective date of EITF 06-7. Earlier application of EITF 06-7 is permitted in periods for which financial statements have not yet been issued. The Company is currently evaluating the impact of this guidance on its financial statements.

In February 2007, the FASB issued SFAS 159, 'The Fair Value Option for Financial Assets and Financial Liabilities' (SFAS 159). SFAS 159 provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement

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attributes for similar types of assets and liabilities. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company is in the process of evaluating the effect, if any, of SFAS 159 on its financial statements.

### ***Critical Accounting Policies***

The discussion and analysis of the Company's financial condition and results of operations is based on the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses and disclosure of contingent liabilities.

On an on-going basis, we evaluate our estimates, including those related to revenue recognition and accounting for intangible assets. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

We have identified the accounting policies below as the policies critical to the Company's business operations and the understanding of the Company's results of operations. We believe the following critical accounting policies and the related judgments and estimates affect the preparation of the Company's consolidated financial statements:

#### ***Revenue Recognition***

The Company recognizes revenue in accordance with the American Institute of Certified Public Accountants Statement of Position (SOP) 97-2, Software Revenue Recognition.

Revenues are derived from the licensing of software, maintenance contracts, training, and other consulting services.

In arrangements that include rights to multiple software products and/or services, the Company allocates and defers revenue for the undelivered items, based on vendor-specific objective evidence of fair value, and recognizes the difference between the total arrangement fee and the amount deferred for the undelivered items as revenue. Vendor specific objective evidence of fair value for undelivered elements of an arrangement is based upon the normal pricing and discounting practices for those products and services when sold separately and for maintenance contracts, is additionally measured by the renewal rate offered to the customer. In arrangements in which the Company does not have vendor-specific objective evidence of fair value of maintenance, and maintenance is the only undelivered item, the Company recognizes the total arrangement fee ratably over the contractual maintenance term.

Software license revenues are recognized upon receipt of a purchase order and delivery of software, provided that the license fee is fixed or determinable; no significant production, modification, or customization of the software is required; and collection is considered probable by management. For licensing of Company's software through its indirect sales channel, revenue is recognized when the distributor sells the software to its end-users, including value-added resellers. For licensing of software to independent software vendors, revenue is recognized upon shipment to the independent software vendors.

Service revenue for maintenance contracts is deferred and recognized ratably over the term of the agreement. Revenue from training and other consulting services is recognized as the related services are performed.

Certain software products the Company sells require significant implementation efforts, such as research, planning, customization, installation, and training. The Company often bundles these implementation projects with software license in contracts. These implementation efforts often take several months to complete. The Company applies the percentage-of-completion method to account for these contracts. Under the percentage-of-completion method, license and service revenues from these contracts are deferred and recognized as the projects progress. Costs related to these projects are tracked and compared against estimated total costs. The percentage of the costs incurred to the estimated total costs is applied to the total contract amount and recognized as revenue.

#### ***Business Combinations and Deferred Revenue***

In accordance with business combination accounting, we allocate the purchase price of acquired companies to the tangible and intangible assets acquired, and liabilities assumed, based on their estimated fair values. We engage third-party appraisal firms to assist





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management in determining the fair values of certain assets acquired and liabilities assumed. Such a valuation requires management to make significant estimates and assumptions, especially with respect to intangible assets and deferred revenue.

Management makes estimates of fair value based upon assumptions believed to be reasonable. These estimates are based on historical experience and information obtained from the management of the acquired companies and are inherently uncertain. Critical estimates in valuing certain of the intangible assets include but are not limited to: future expected cash flows from license sales, maintenance agreements, consulting contracts, customer contracts and acquired developed technologies and patents; the acquired company's brand awareness and market position, as well as assumptions about the period of time the acquired brand will continue to be used in the combined company's product portfolio; and discount rates. Unanticipated events and circumstances may occur which may affect the accuracy or validity of such assumptions, estimates or actual results.

We have acquired several software companies in fiscal 2006, and we plan to make more acquisitions in the future. Acquired deferred revenue is recognized at fair value to the extent it represents a legal obligation assumed by us in accordance with EITF 01-03, Accounting in a Business Combination for Deferred Revenue of an Acquiree. Under this guidance, the Company estimates fair values of acquired deferred revenue by adding an approximated normal profit margin to the estimated cost required to fulfill the obligation underlying the deferred revenue. As a result of this valuation, the deferred revenues of the acquired companies normally decrease substantially. In the enterprise software industry, this reduction averages between forty to sixty percent of the original balance. The reduction of the deferred revenue has a negative effect on the recognized revenue until the deferred revenue balance builds up to a normal level of the acquired business. The length of this effect depends on contracts underlying the deferred revenue. As the Company continues to acquire more businesses in the enterprise software industry, the effect of this deferred revenue valuation will have significant effect on the Company's results of operations.

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### *Product Development Costs*

Product development costs incurred in the process of developing product improvements and enhancements or new products are charged to expense as incurred. Statement of Financial Accounting Standards ( SFAS ) No. 86, Accounting for the Costs of Computer Software to be Sold, Leased or Otherwise Marketed, requires capitalization of certain software development costs subsequent to the establishment of technological feasibility. Based on the Company's product development process, technological feasibility is established upon the completion of a working model. Costs incurred by the Company between the completion of the working model and the point at which the product is ready for general release has been insignificant.

### *Intangible assets and Goodwill*

Intangible assets are primarily comprised of customer relationships, developed technology, trade names and contracts. Goodwill represents acquisition costs in excess of the net assets of businesses acquired. In accordance with SFAS 142, Goodwill and Other Intangible Assets goodwill is no longer amortized; instead goodwill is tested for impairment on an annual basis. We assess the impairment of identifiable intangibles and goodwill whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors we consider to be important which could trigger an impairment review include the following:

Significant underperformance relative to expected historical or projected future operating results;

Significant changes in the manner of use of the acquired assets or the strategy for the overall business; and

Significant negative industry or economic trends.

When we determine that the carrying value of intangibles and other long-lived assets may not be recoverable based upon the existence of one or more of the above indicators of impairment and the carrying value of the asset cannot be recovered from projected undiscounted cash flows, we record an impairment charge. We measure any impairment based on a projected discounted cash flow method using a discount rate determined by management to be commensurate with the risk inherent in the current business model. Significant management judgment is required in determining whether an indicator of impairment exists and in projecting cash flows. Trade names are considered to have indefinite life. All other intangibles are being amortized over their estimated useful life of three to ten years. We have recorded a significant amount of goodwill on our balance sheet. As of March 31, 2007, goodwill was approximately \$15.3 million (excluding amounts included in Assets held for sale), representing approximately 32% of our total assets and approximately 70% of our long-lived assets subject to depreciation, amortization and impairment. In the future, goodwill may increase as a result of additional acquisitions we will make. Goodwill is recorded on the date of acquisition and is reviewed at least annually for impairment. Impairment may result from, among other things, deterioration in the performance of our business, adverse market conditions and a variety of other circumstances. Any future determination requiring the write-off of a significant portion of the goodwill recorded on our balance sheet could have an adverse effect on our financial condition and results of operations.

### *Stock-Based Compensation*

Prior to January 1, 2006, the Company used the intrinsic value method to account for stock-based compensation in accordance with Accounting Principles Board Opinion No. 25 ( APB 25 ), Accounting for Stock Issued to Employees, and had adopted the disclosure-only provisions of SFAS No. 123, Accounting for Stock-Based Compensation, as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure. Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS 123(R), Share-Based Payment ( SFAS 123(R) ). SFAS 123(R) requires entities to recognize the cost of employee services received in exchange for awards of equity instruments based on the grant-date fair value of those awards (with limited exceptions). As a result, compensation cost of the Company for the periods ended March 31, 2007 includes compensation expense for unvested portion of all the stock options outstanding and all the stock options granted after the effective date. No restatement has been made to prior periods. We had applied APB 25's intrinsic value method up to December 31, 2005, and presented pro forma income statements in the footnote to show the effect of FAS123(R) as if it had been implemented in the prior periods.



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The following table sets forth selected unaudited financial data for the periods indicated in dollars and as a percentage of total revenue.

	Three Months Ended March 31,				Nine Months Ended March 31,			
	2007	% of	2006	% of	2007	% of	2006	% of
	(in 000 s)	Revenue	(in 000 s)	Revenue	(in 000 s)	Revenue	(in 000 s)	Revenue
Revenue	3,940	100%	2,942	100%	11,081	100%	5,027	100%
Cost of revenue	974	25%	801	27%	2,580	23%	1,422	28%
Gross Profit	2,966	75%	2,142	73%	8,501	77%	3,606	72%
Product development	1,160	29%	823	28%	2,993	27%	1,440	29%
Sales, marketing and business development	794	20%	699	24%	2,222	20%	1,411	28%
General and administrative	2,383	60%	2,532	86%	7,631	69%	5,210	104%
Gain on extinguishment of debt		0%		0%	(200)	(2%)		0%
Late filing penalty	110	3%		0%	110	1%		0%
Fair value gain on warrants	2,955	75%	3,182	108%	7,535	68%	34,853	693%
Interest expense	2,623	67%	3,091	105%	10,820	98%	7,393	147%

Note that the results for the three and nine months ended March 31, 2007 does not include the results of operations of our Empagio subsidiary due to the Company's current plan to sell Empagio. Similarly, our former subsidiary, Gupta, is not included in the results of operations as it was sold in November 2006. For comparative purposes, the above table, and the financial statements presented in this Quarterly Report, exclude the results of Empagio's and Gupta's operations from the three and nine months ended March 31, 2006. Empagio's and Gupta's results are characterized as results from discontinued operations and are discussed separately, below.

**Revenue**

Revenue is derived from the licensing of software, maintenance contracts, training, and other consulting services. License revenue is derived from the licensing of our software and third-party software products. Services revenue results from consulting and education services, and maintaining, supporting and providing periodic unspecified upgrades for previously licensed products.

Total revenue increased by \$998,000 to \$3.9 million for the three months ended March 31, 2007 from \$2.9 million for the three months ended March 31, 2006. This increase was primarily due to a \$1.2 million increase in revenue from Process, David, and Profitkey, offset by a \$153,000 decrease in Kenosia. The increase in Process, David, and Profitkey includes a significant decrease in the effect of the purchase accounting related deferred revenue reduction (See *Business Combinations and Deferred Revenue* in Critical Accounting Policies) as well as additional revenues from the recently acquired NavRisk and Tenebril business.

Total revenue increased by \$6.1 million to \$11.1 million for the nine months ended March 31, 2007 from \$5 million for the nine months ended March 31, 2006. This increase was primarily due to \$5.8 million increase in Process, David, and Profitkey, and \$257,000 in revenues of Kenosia, offset by \$57,000 decrease in Warp Solutions. The increase in Process, David, and Profitkey includes a significant decrease in the effect of the purchase accounting related deferred revenue reduction (See *Business Combinations and Deferred Revenue* in Critical Accounting Policies). The increase is also due to the shorter period of post-acquisition operations in the prior year and additional revenues from the recently acquired NavRisk and Tenebril business.

License revenue increased by \$270,000 to \$896,000 for the three months ended March 31, 2007 from \$626,000 for the three months ended March 31, 2006. This increase was primarily due to a \$365,000 increase in Process, David, and Profitkey, offset by a \$53,000 decrease in Warp Solutions and a \$16,000 decrease in Kenosia. A significant portion of the increase in Process, David, and Profitkey is due to additional revenues from the recently acquired NavRisk and Tenebril business.

License revenue increased by \$1.1 million to \$2.2 million for the nine months ended March 31, 2007 from \$1.1 million for the nine months ended March 31, 2006. This increase was primarily due to a \$1.1 million increase in Process, David, and Profitkey, and \$18,000 in revenues of Kenosia, offset by \$53,000 decrease in Warp Solutions. The increase in Process, David, and Profitkey is

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mainly due to additional revenues from the recently acquired NavRisk and Tenebril business as well as the shorter period of post-acquisition operations in the prior year.

Services revenue increased \$728,000 to \$3 million for the three months ended March 31, 2007 from \$2.3 million for the three months ended March 31, 2006. This increase was primarily due to \$831,000 increase in Process, David, and Profitkey, offset by \$137,000 decrease in Kenosia. The increase in Process, David, and Profitkey includes a significant decrease in the effect of the purchase accounting related to the deferred revenue reduction (See *Business Combinations and Deferred Revenue* in Critical Accounting Policies ) as well as additional revenues from recently acquired NavRisk and Tenebril business.

Services revenue increased \$5 million to \$8.9 million for the nine months ended March 31, 2007 from \$3.9 million for the nine months ended March 31, 2006. This increase was primarily due to a \$4.7 million increase in Process, David, and Profitkey, and \$239,000 in revenues at Kenosia. The increase in Process, David, and Profitkey includes a significant decrease in the effect of the purchase accounting related to the deferred revenue reduction (See *Business Combinations and Deferred Revenue* in Critical Accounting Policies ). The increase is also due to the shorter period of post-acquisition operations in the prior year and additional revenues from the recently acquired NavRisk and Tenebril business.

Because of the reduction of deferred revenue after an acquisition under generally accepted accounting principles, which has the effect of reducing the amount of revenue recognized in a given period from what would have been recognized had the acquisition not occurred, past reported periods should not be relied upon as predictive of future performance. Additionally, the Company's operating strategy is to continue to acquire technology companies. Each of such transactions will cause a change to our future financial results.

### **Cost of Revenue**

Total cost of revenue increased by \$173,000 to \$974,000 for the three months ended March 31, 2007 from \$801,000 for the three months ended March 31, 2006. This increase was primarily due to \$150,000 increase in costs at Process, David, and Profitkey, and \$11,000 in Kenosia. The increase in costs at Process, David, and Profitkey is mainly due to additional costs from the recently acquired NavRisk and Tenebril business.

Total cost of revenue increased by \$1.2 million to \$2.6 million for the nine months ended March 31, 2007 from \$1.4 for the nine months ended March 31, 2006. This increase was primarily due to \$1.1 million increase in costs at Process, David, and Profitkey, and \$18,000 in Kenosia. The increase in costs at Process, David, and Profitkey is due to the shorter period of post-acquisition operations in the prior year and additional costs from the recently acquired NavRisk and Tenebril business.

The principal components of cost of license revenue are manufacturing costs, shipping costs, royalties paid to third-party software vendors, and amortization of acquired technologies. Cost of license revenue increased by \$14,000 to \$196,000 for the three months ended March 31, 2007 from \$182,000 for the three months ended March 31, 2006. This increase was primarily due to \$12,000 increase in costs at Process, David, and Profitkey. This increase was a result of additional costs from the recently acquired NavRisk and Tenebril business, partially offset by decreased third-party royalties.

Cost of license revenue increased by \$185,000 to \$529,000 for the nine months ended March 31, 2007 from \$343,000 for the nine months ended March 31, 2006. This increase was primarily due to a \$193,000 increase in costs at Process, David, and Profitkey as a result of the shorter period of post-acquisition operations in the prior year and additional costs from the recently acquired NavRisk and Tenebril business.

The principal components of cost of services are salaries paid to our customer support personnel and professional services personnel, amounts paid for contracted professional services personnel and third-party resellers, maintenance royalties paid to third-party software vendors and hardware costs. Cost of services revenue increased by \$159,000 to \$778,000 for the three months ended March 31, 2007 from \$619,000 for the three months ended March 31, 2006. This increase was primarily due to a \$138,000 increase in costs at Process, David, and Profitkey as a result of additional costs from the recently acquired Tenebril and NavRisk business.

Cost of services revenue increased by \$960,000 to \$2.1 million for the nine months ended March 31, 2007 from \$1.1 for the nine months ended March 31, 2006. This increase was primarily due to a \$935,000 increase in costs at Process, David, and Profitkey, and a \$26,000 increase in costs at Kenosia. The increase in costs at Process, David, and

Profitkey is mainly due to the shorter period of post-acquisition operations in the prior year and additional costs from the recently acquired NavRisk and Tenebril business.



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Gross profit margins were 76% for the three months ended March 31, 2007, compared to 73% for the three months ended March 31, 2006. Gross profit margins were 77% for the nine months ended March 31, 2007, compared to 72% for the nine months ended March 31, 2006. The gross margin increase was mainly due to the decrease in the effect of the purchase accounting related deferred revenue reduction (See *Business Combinations and Deferred Revenue* in Critical Accounting Policies ). This resulted in higher maintenance revenues in the current year over the last year while costs to perform maintenance stayed relatively the same, causing the gross margin to increase. The increase in gross margin was partially offset by the opposite effect of the deferred revenue reduction for the newly acquired businesses: Tenebril, NavRisk, and RevCast.

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### **Operating Expenses**

#### ***Product Development***

Product development expense consists primarily of salaries and other personnel-related expenses for engineering personnel, expensable hardware and software costs, overhead costs and costs of contractors. All product development costs are expensed as incurred. Costs eligible for capitalization under GAAP were not material to our consolidated financial. Product development expenses increased by approximately \$337,000 to \$1.2 million for the three months ended March 31, 2007 from \$823,000 for the three months ended March 31, 2006. This increase was primarily due to \$279,000 increase in expenses at Process, David, and Profitkey, and \$81,000 increase in expenses at Kenosia, offset by a \$22,000 decrease in expenses at Warp Solutions. The increase in Process, David, and Profitkey is mainly due to additional costs from recently acquired NavRisk and Tenebril business. The increase in expenses at Kenosia represents additional costs from the recently acquired RevCast business. The decrease in Warp Solutions is due to a decrease in head count.

Product development expenses increased by approximately \$1.6 million to \$3 million for the nine months ended March 31, 2007 from \$1.4 million for the nine months ended March 31, 2006. This increase was primarily due to \$1.3 million increase in expenses at Process, David, and Profitkey, and \$232,000 increase in expenses at Kenosia, offset by a \$22,000 decrease in expenses at Warp Solutions. The increase in Process, David, and Profitkey is mainly due to the shorter period of post-acquisition operations in the prior year and additional costs from recently acquired NavRisk and Tenebril business. The increase in Kenosia represents additional costs from recently acquired RevCast business. The decrease in Warp Solutions is due to a decrease in head count.

#### ***Sales and Marketing***

Sales and marketing expenses consist primarily of salaries, commissions, benefits, advertising, tradeshow, travel and overhead costs for the Company's sales, marketing, and business development personnel. Sales and marketing expenses increased by approximately \$95,000 to \$794,000 for the three months ended March 31, 2007 from \$699,000 for the three months ended March 31, 2006. This increase was primarily due to \$217,000 increase in expenses at Process, David, and Profitkey, offset by a \$69,000 decrease in corporate expenses and a \$53,000 decrease in expenses at Kenosia. The increase in expenses at Process, David, and Profitkey is mainly due to additional costs from recently acquired NavRisk and Tenebril business. The decrease in corporate expenses is a result of Halo's recent effort to reduce corporate overhead expenses. The decrease in Kenosia is due to lower commissions and fewer sales activities.

Sales and marketing expenses increased by approximately \$811,000 to \$2.2 million for the nine months ended March 31, 2007 from \$1.4 million for the nine months ended March 31, 2006. This increase was primarily due to a \$772,000 increase in expenses at Process, David, and Profitkey, and a \$77,000 increase in corporate expenses, offset by \$38,000 decrease in expenses at Kenosia. The increase in expenses at Process, David, and Profitkey is mainly due to the shorter period of post-acquisition operations in the prior year and additional costs from recently acquired NavRisk and Tenebril business. The increase in corporate expenses is attributable to a temporary increase in head count over last year. Halo has recently reduced its corporate head count, as reflected in the decrease in the third quarter as noted above.

#### ***General and Administrative***

General and administrative costs include salaries and other direct employment expenses of our administrative and management employees, as well as legal, accounting, consulting fees and bad debt expense. General and administrative expenses decreased by approximately \$149,000 to \$2.4 million for the three months ended March 31, 2007 from \$2.5 million for the three months ended March 31, 2006. This decrease was primarily due to a \$226,000 decrease in corporate expenses and a \$114,000 decrease from sale of Foresight in May 2006, offset by a \$100,000 increase in Kenosia. The decrease in corporate expenses is attributable to Halo's recent efforts to reduce corporate overhead expenses. The increase in expenses in Kenosia is due to the addition of the RevCast business.

General and administrative expenses increased by approximately \$2.4 million to \$7.6 million for the nine months ended March 31, 2007 from \$5.2 million for the nine months ended March 31, 2006. This increase was primarily attributable to \$1.2 million in corporate expenses, a \$1 million increase in expenses at Process, David, and Profitkey, and a \$193,000 increase in expenses at Kenosia. The increase in corporate expenses is due to the implementation of SFAS 123(R) Share-Based Payment on January 1,



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2006, which resulted in substantially higher expenses from employee stock options of approximately \$500,000. The corporate expense increase is also attributable to legal, accounting, printing and outside service expenses incurred in the attempts to acquire Unify Corporation and InfoNow Corporation. The increase in Process, David, and Profitkey is mainly due to the shorter period of post-acquisition operations in the prior year and additional costs from recently acquired NavRisk and Tenebril business. The increase in Kenosia is due to the additional costs from the addition of RevCast business.

### *Gain on Extinguishment of Debt*

On October 12, 2006, the Company, Crestview and CAMOFI entered into a Consent Agreement whereby Crestview and CAMOFI consented to the transactions contemplated by the Subscription Agreement which the Company entered into in October, 2006 (see Note 10 of Notes to the Consolidated Financial Statements) in consideration for (i) the Company adjusting the Conversion Price set forth in the Subordinated Notes held by Crestview and CAMOFI from \$1.00 to \$0.68, and (ii) the Warrant Price set forth in the existing warrants held by those entities to be modified from \$1.25 to \$0.68. Subsequently, pursuant to the Consent, the Conversion Price and the Warrant Price were modified to \$0.55.

Under EITF 96-19 *Debtor's Accounting for a Modification or Exchange of Debt Instruments*, EITF 05-7 *Accounting for Modifications to Conversion Options Embedded in Debt Instruments and Related Issues*, and EITF 06-6 *Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments*, if a change involving the same lender, regardless of the legal form, is substantial, then for accounting purposes the old debt instrument is considered extinguished, and a new debt instrument should be recorded. The Company determined that the changes in the Conversion Price and Warrant Price extended to the Existing Lenders were substantial. The existing debt was removed in accordance with APB Opinion No. 26 *Early Extinguishment of Debt*, EITF 98-5 *Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratios*, and EITF 00-27 *Application of Issue No. 98-5 to Certain Convertible Instruments*. The related warrants liability of \$200,000 was released as a gain on extinguishment of debt.

### *Late Filing Penalty*

As part of the October 2006 subordinated debt financing, the Company entered into Subscription Agreements that require the Company pay penalties either in cash or in additional shares of common stock if the registration statement covering common stock issuable upon conversion of the subordinated notes and related warrants is not declared effective within 120 days (unless the Investors waive such penalties). Since the registration statement has not been filed and declared effective, \$110,000 representing 4% of the principal has been accrued and expensed for this penalty as of March 31, 2007. An additional \$55,000, or 2%, will be accrued every 30 days thereafter up to \$275,000, or 10% until the registration statement is filed and declared effective.

### *Fair Value Gain on Warrants*

Certain warrants the Company issued as part of its financing activities have features that require them to be treated as a derivative in accordance with EITF 00-19, *Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Owned Stock*. In addition to recognizing the value of the warrants by discounting the related debt and amortizing the discount to interest expense over the life of the debt, the value of the warrants are recognized as liabilities and revalued at the end of each period. The fair values of these warrants are determined based on the Black-Scholes model and changes in fair values are charged to the Statements of Operations. Generally, if the Company's stock price increases, the fair value of the warrants increases, causing the liability to increase and resulting in loss, and vice versa.

Fair value gain on warrants revaluation was approximately \$3 million and \$3.2 million for the three months ended March 31, 2007 and March 31, 2006, respectively. Fair value gain on warrants revaluation was approximately \$7.5 million and \$34.9 million for the nine months ended March 31, 2007 and March 31, 2006, respectively. These gains were the result of the stock price decrease. These gains relate to the change in the fair value of the warrants issued with the Series C Preferred Stock, senior notes, subordinated Notes, and other notes issued to various investors.

### *Interest Expense*

Interest expense decreased by \$467,000 to \$2.6 million for the three months ended March 31, 2007 from \$3.1 million for the three months ended March 31, 2006. The decrease was primarily due to \$1.1 million

acquisition-related penalty incurred in the prior year,

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\$212,000 decrease in amortization of warrants value, and \$44,000 decrease in Fortress debt related fees and interest. The total decrease was partially offset by an increase in beneficial conversion of convertible notes of \$191,000, miscellaneous interest of \$182,000, Series D Preferred Stock dividends of \$249,000, and amortization of deferred financing cost of \$267,000 due to accelerated principal repayments to Fortress. Historically, the Company's preferred stock dividends were directly charged to the accumulated deficit in the same way ordinary dividends are treated. As of June 30, 2006, the Company's Series D Preferred Stocks (Series D) were reclassified out of the stockholder's equity due to the change in the market condition: the Company's stock price decreased substantially below the price at which Series D can be converted into the common stock. This made it probable that Series D will be redeemed in cash, which made Series D to have liability characteristics. For this reason, and in accordance with FAS 150 Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity, the Company now expenses Series D dividends as interest expense.

Interest expense increased by \$3.4 million to \$10.8 million for the nine months ended March 31, 2007 from \$7.4 million for the nine months ended March 31, 2006. The increase was primarily due to the increase in beneficial conversion of convertible notes of \$1.9 million, Fortress debt related fees and interest of \$1.1 million, miscellaneous interest of \$696,000, amortization of deferred financing cost of \$474,000, and Series D Preferred Stock dividends of \$758,000. The increase was partially offset by the \$428,000 decrease in amortization of warrants value and \$1.1 million acquisition-related penalty incurred in the prior year.

**Results of Discontinued Operations**

On September 13, 2006, the Company entered into an agreement to sell its subsidiary, Gupta Technologies, LLC, to Unify Corporation in exchange for Unify's two business units and other considerations. On November 20, 2006, the Company completed this transaction. Pursuant to Statement of Financial Accounting Standards No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS 144), Gupta's results of operations are shown as income (loss) from discontinued operations on the Consolidated Statements of Operations. Similarly, during the quarter ended March 31, 2007, the Company committed to a plan to sell Empagio, Inc. in order to pay down the senior debt. Empagio's results of operations are shown as Income (loss) from discontinued operations.

Condensed financial information related to these discontinued operations is as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Total revenues	\$ 3,366,751	\$ 5,265,265	\$ 13,882,295	\$ 11,759,274
(Loss) income before taxes	(2,840,213)	125,665	(2,093,175)	(1,474,296)
Income taxes	736	78,007	97,607	161,793
Net (loss) income from discontinued operations	\$ (2,840,949)	\$ 47,658	\$ (2,190,782)	\$ (1,636,089)

Revenues of the discontinued operations decreased by \$1.9 million to \$3.4 million for the three months ended March 31, 2007 from \$5.3 million for the three months ended March 31, 2006. This decrease was primarily due to the sale of Gupta. The Company's results of discontinued operations for the three months ended March 31, 2007 do not include Gupta's operations as the sale was completed on November 20, 2006.

Revenues of the discontinued operations increased by \$2.1 million to \$13.9 million for the nine months ended March 31, 2007 from \$11.8 million for the nine months ended March 31, 2006. This increase was primarily due to Empagio's shorter period of operations in the prior year as the acquisitions were completed in the middle of the period. The total increase was partially offset by Gupta's shorter period of operations in the current year as the sale of the business closed on November 20, 2006.

Loss before taxes from the discontinued operations increased by \$3 million to \$2.9 million for the three months ended March 31, 2007 from a gain of \$126,000 for the three months ended March 31, 2006. The increase was primary due to the sale of Gupta; \$3.6 million was recognized in the current year as a loss on sale as a result of a formal

valuation performed to determine the sale price. The

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increase was partially offset by increase in income of \$533,000 at Empagio. The Company's results of discontinued operations for the three months ended March 31, 2007 do not include Gupta's operations as the sale was completed on November 20, 2006.

Loss before taxes from the discontinued operations increased by \$619,000 to \$2.1 million for the nine months ended March 31, 2007 from \$1.5 million for the nine months ended March 31, 2006. The increase was primary due to the sale of Gupta; \$3.6 million was recognized in the current year as a loss on sale as a result of a formal valuation performed to determine the sale price. The increase was partially offset by an increase in income of \$1.9 million at Gupta and \$1.1 million at Empagio. The Company's results of discontinued operations for the nine months ended March 31, 2007 include Gupta's operations through November 20, 2006.

### ***Net Operating Loss Carryforwards***

The Company has a U.S. Federal net operating loss carryforward of approximately \$71,423,000 as of March 31, 2007, which may be used to reduce taxable income in future years through the year 2026. The deferred tax asset primarily resulting from net operating losses was approximately \$25,591,000. Due to uncertainty surrounding the realization of the favorable tax attributes in future tax returns, the Company has placed a full valuation allowance against its net deferred tax asset. At such time as it is determined that it is more likely than not that the deferred tax asset is realizable, the valuation allowance will be reduced. Furthermore, the net operating loss carryforward may be subject to further limitation pursuant to Section 382 of the Internal Revenue Code

### ***Liquidity and Capital Resources***

Halo has three primary cash needs. These are (1) operations, (2) acquisitions and (3) debt service and repayment. Halo has financed a significant component of its cash needs through the sale of equity securities and debt.

For the nine months ended March 31, 2007, cash used in continuing operations was approximately \$4.3 million. Our net loss of \$7.6 million was offset by gain on warrants revaluation of \$7.5 million, decrease in deferred revenue of \$433,000 and a gain on extinguishment of debt of \$200,000. In addition, components of cash used for operating activities included non-cash interest expense of \$6.7 million, depreciation and amortization expense of \$793,000, and non-cash compensation expense of \$1.3 million, decrease in accounts receivable of \$289,000, decrease in prepaid and other current assets of \$221,000, and increase in accounts payable and accrued expenses of \$2.1 million. The Company acquired cash of \$623,000 through the acquisition of Tenebril. The Company also received \$6.1 million from the sale of Gupta, and \$1.9 million from issuances of subordinated notes and short-term loans. \$6.5 million was used to repay the principal portion of the outstanding senior debt. \$2.4 million was also provided by the discontinued operations of Empagio and Gupta.

On January 31, 2005, Halo issued \$2,500,000 principal amount of subordinated convertible promissory notes (the Subordinated Notes). The Subordinated Notes bear interest at 10%, payable in common stock or cash, and mature August 2, 2009. The Subordinated Notes are convertible at any time into shares of Halo common stock at \$.55 per share, which conversion rate is subject to certain anti-dilution adjustments. The common stock issuable upon conversion of the Subordinated Notes has certain registration rights.

Halo entered into a \$50,000,000 credit facility with Fortress Credit Opportunities I LP and Fortress Credit Corp. on August 2, 2005 (the Credit Agreement). Subject to the terms and conditions of the Credit Agreement, the lenders thereunder (the Lenders) agreed to make available to Halo a term loan facility in three Tranches, Tranches A, B and C, in an aggregate amount equal to \$50,000,000 (the Loan). In connection with entering into the Credit Agreement, Halo borrowed \$10,000,000 under Tranche A to repay its then-existing senior indebtedness, as well as certain existing subordinated indebtedness and to pay certain closing costs. On October 26, 2005, in connection with the closings of the acquisition of Tesseract, DAVID Corporation, Process Software, ProfitKey International and Foresight Software, Inc., Halo entered into Amendment Agreement No. 1 (Amendment Agreement) to the Credit Agreement under which the Lenders made an additional loan of \$15,000,000 under Tranche B of the credit facility under the Credit Agreement. The rate of interest payable on the amounts borrowed under the Loan is a floating percentage rate per annum equal to the sum of the LIBOR for that period plus the Margin. For these purposes, LIBOR means the rate offered in the London interbank market or U.S. Dollar deposits for the relevant period but no less than 2.65%. For these purposes, Margin means 9% per annum. Interest is due and payable monthly in arrears.



The Credit Agreement contains certain representations, warranties and covenants usual and customary for facilities and transactions of this type. If the Company were to breach the representations or warranties, or fail to comply with the covenants under the Credit Agreement and the Lenders failed to agree to amend or waive compliance with the covenants that Halo did not meet, Halo

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would be in default under the Credit Agreement. Any default under the Credit Agreement would result in a default under most or all of Halo's other financing arrangements. The Lenders could foreclose on all of Halo's assets, including the stock in its subsidiaries, and could cause Halo to cease operating.

In addition, the Credit Agreement provides that in the event of certain changes of control, including (i) a reduction in the equity ownership in Halo of Ron Bienvenu or his immediate family members below 90% of such equity interests on the date of the Credit Agreement, or (ii) Ron Bienvenu ceases to perform his current management functions and is not replaced within 90 days by a person satisfactory to Fortress, all amounts due may be declared immediately due and payable.

The Credit Agreement contains specific events of default, including failure to make a payment, the breach of certain representations and warranties, and insolvency events. There is also a cross-default provision that provides that certain events of default under certain contracts between Halo or its subsidiaries and third parties will constitute an event of default under the Credit Agreement.

Halo's obligations under the Credit Agreement are guaranteed by the direct and indirect subsidiaries of Halo, and any new subsidiaries of Halo are obligated to become guarantors. Halo and its subsidiaries granted first priority security interests in their assets, and pledged the stock or equity interests in their respective subsidiaries, as collateral for the Loans. In addition, Halo has undertaken to complete certain matters, including the delivery of stock certificates in subsidiaries, and the completion of financing statements perfecting the security interests granted under the applicable state or foreign jurisdictions concerning the security interests and rights granted to the Lenders. Any new subsidiary of Halo will become subject to the same provisions.

On October 26, 2005, as part of the acquisition of Tesseract, Halo issued to Platinum Equity, LLC, a promissory note in the amount of \$1,750,000 (the "Platinum Note"). The Platinum Note was issued in a related party transaction since Platinum was then, and remains, a significant shareholder of the Company. The principal under the Platinum Note accrues interest at a rate of 9.0% per annum. The principal and accrued interest under the Platinum Note was originally due on March 31, 2006. Interest is payable in registered shares of common stock of Halo, provided that until such shares are registered, interest shall be paid in cash. The Platinum Note contains certain negative covenants including that Halo will not incur additional indebtedness, other than permitted indebtedness under the Platinum Note. Under the Platinum Note, the following constitute an event of default: (a) Halo shall fail to pay the principal and interest when due and payable; (b) Halo fails to pay any other amount under the Platinum Note when due and payable; (c) any representation or warranty of Halo was untrue or misleading in any material respect when made; (d) there shall have occurred an acceleration of the state maturity of any indebtedness for borrowed money of Halo or any Halo subsidiary of \$50,000 or more in aggregate principal amount; (e) Halo shall sell, transfer, lease or otherwise dispose of all or any substantial portion of its assets in one transaction or a series of related transactions, participate in any share exchange, consummate any recapitalization, reclassification, reorganization or other business combination transaction or adopt a plan of liquidation or dissolution or agree to do any of the foregoing; (f) one or more judgments in an aggregate amount in excess of \$50,000 shall have been rendered against Halo or any Halo subsidiary; (g) Halo breaches certain of its covenants set forth in the Platinum Note; or (h) an Insolvency Event (as defined in the Platinum Note) occurs with respect to Halo or a Halo subsidiary. Upon such an event of default, the holder may, at its option, declare all amounts owed under the Platinum Note to be due and payable.

Additionally, under the Tesseract Merger Agreement, Halo was required to pay Platinum a working capital adjustment of \$1,000,000. Since this amount was not paid by November 30, 2005, Platinum has the option to convert the working capital adjustment into up to 1,818,182 shares of Series D Preferred Stock. To date, the Platinum has not elected to do so. Furthermore, since the working capital adjustment was not paid by November 30, 2005, Halo must pay Platinum a monthly transaction advisory fee of \$50,000 per month, commencing December 1, 2005. As of March 31, 2007, Halo has accrued and expensed approximately \$800,000 for such fees.

On March 31, 2006, the Company and Platinum entered into an Amendment and Consent (the "Amendment and Consent") to the Platinum Note. Pursuant to the Amendment and Consent, the maturity of the Platinum Note was modified such that the aggregate principal amount of the Platinum Note and all accrued interest thereon shall be due and payable as follows: (i) \$1,000,000 on March 31, 2006; and (ii) the remaining \$750,000 in principal, plus all accrued but unpaid interest was due July 31, 2006. In accordance with the Amendment and Consent, \$1,000,000 was

paid to Platinum on March 31, 2006. Since the entire amount of the Platinum Note was not paid on or before March 31, 2006, Platinum retained 909,091 shares of Series D Preferred Stock of the Company, which had been previously issued to Platinum as part of the consideration under the Tesseract Merger Agreement. These shares would have been canceled if the Platinum Note had been paid in full by that date. Since the remaining principal and interest was not paid on July 31, 2006, the parties have engaged in discussions to further modify the terms of the amounts owed to Platinum. Platinum has indicated it

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will waive any current breaches of these obligations, but the parties have not yet entered into any definitive agreement. However, in the event Platinum does not agree to modify such terms, the Company would be in breach of such agreements.

### *Conversion of Notes Payable into Common Stock and Warrants*

On July 21, 2006, Halo issued an aggregate of 2,732,392 shares of common stock in conversion of (1) an aggregate of \$1,850,000 of convertible promissory notes previously issued by the Company in September 2005, October 2005, and January 2006 (and \$126,041 of interest on such amount) as described in the Halo's Current Report on Form 8-K filed January 18, 2006, and (2) an aggregate of \$1,375,000 (and \$64,444 of interest on such amount) previously issued by the Company in January 2006 as described in the Halo's Current Report on Form 8-K filed February 2, 2006. In addition, the investors received warrants to acquire an aggregate of 2,049,296 shares of common stock of the Company. The warrants have an exercise price of \$1.25 per share, are exercisable over a five year term and subject to certain adjustments as set forth in the warrant. A copy of the form of the warrant is attached as Exhibit 10.126 to the Company's Current Report on Form 8-K filed July 27, 2006, and is incorporated herein by reference. In addition, 54,000 shares of common stock and warrants to acquire 40,500 shares of common stock were issued in payment of \$67,500 in advisory fees.

### *Subordinated Debt Financing*

On October 12, 2006, the Company entered into that certain Subscription Agreement (the "Subscription Agreement") for the sale of the certain convertible promissory notes (each a "Note" and collectively, the "Notes") and warrants (the "Warrants") to acquire common stock in the Company. In connection with these transactions, the Company and the investors entered into certain subordination agreements concerning the priority of the Company's debt, and certain ancillary agreements, which are all described below.

The Company sold Notes in the aggregate principal amount of One Million Five Hundred Thousand Dollars (\$1,500,000) under the Subscription Agreement. The Company received \$1,500,000 in cash from the Investor. The Notes are convertible into common stock at any time at the option of the holder. The maturity date of the Notes is three years after the date of issuance. In the event that the Notes are not converted by the maturity dates of the Notes, any principal outstanding will then be due and payable. Interest on outstanding principal amounts accrues at the rate of ten percent (10%) per annum and is payable in shares of the Company's common stock. The Company may prepay the amount due under the Notes at any time, provided that the Company make a proportional prepayment on any other Notes sold under the Subscription Agreement. If the holder of the Notes elects to convert the Note into common stock, the holder will receive a number of shares equal to the amount of principal being converted, divided by the conversion price, which is \$0.68, subject to change as provided in the Note. In addition, the Company issued Notes in the aggregate principal amount of One Million Two Hundred Fifty Thousand Dollars (\$1,250,000) under the Subscription Agreement in exchange for 1,000,000 shares of the Company's common stock previously held by the investor.

Pursuant to the Subscription Agreement the Company issued Warrants to purchase a number of shares of the Company's common stock equal to 50% of the number of shares which would be issued upon conversion of the Notes. Accordingly, the Company issued warrants to acquire 1,102,942 shares of common stock in connection with the issuance of Notes in the aggregate principal amount of \$1,500,000. The warrants have a conversion price of \$.80 per share (subject to certain anti-dilution adjustments as provided in the Warrant) and are exercisable for a period of 5 years. The Company did not issue warrants in connection with the issuance of the \$1,250,000 Note.

The material terms of the Subscription Agreements are as follows. The Company and the investors (the "Investors") under the Subscription Agreements made certain representations and warranties customary in private financings, including representations from the Investors that they are "accredited investors" as defined in Rule 501(a) of Regulation D ("Regulation D") under the Securities Act of 1933, as amended.

The Company undertakes to register the shares of Common Stock issuable upon conversion of the Notes, and upon conversion of the Warrants (together, the "Registerable Shares") via a suitable registration statement pursuant to the registration rights set forth in the Subscription Agreement. Since the registration statement covering the Registerable Shares has not been declared effective no later than 120 days from the closing, the Investors will receive certain penalties either in cash or in additional shares of common stock as set forth in the Subscription Agreement (unless the Investors waive such penalties). \$110,000 representing 4% of the principal have been accrued and expensed for this

penalty as of March 31, 2007. Additional \$55,000, or 2%, will be accrued every 30 days thereafter

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up to \$275,000, or 10% until the registration statement is filed and declared effective. The Investors will also have rights to participate in up to \$5,000,000 of any future equity or convertible debt offerings by the Company.

On October 12, 2006, the Company entered into that a letter agreement (the *Vision Agreement*) with Vision Opportunity Master Fund, Ltd. ( *Vision* ). In consideration for Vision's entering into the Subscription Agreement and acting as lead investor, in addition to the Notes and Warrants that issued pursuant to the Subscription Agreement, the Company also issued to Vision warrants to purchase a number of shares of the Company's common stock equal to 50% of the number of shares which would be issued upon conversion of the Notes purchased by Vision. Accordingly, the Company issued to Vision additional warrants (the *Additional Warrants* ) to acquire 1,102,942 shares of common stock in connection with the issuance of Notes in the aggregate principal amount of \$1,500,000.

Furthermore, the Company agreed that, for as long as Vision is a holder of at least 25% of the Notes or Warrants purchased under the Subscription Agreement (or the shares of Common Stock issuable upon the conversion or exercise thereof), Vision will have the right to nominate one director to the Company's board of directors. The Company shall recommend that its shareholders approve such nomination at any shareholders' meeting for the election of directors or in connection with any written consent of shareholders of the election of directors.

Under the Vision Agreement, the Company agreed to reduce its parent company overhead by a minimum of 25% within six (6) months of the Closing and represented that it shall use at least \$5 million of the estimated \$6 million in proceeds from the sale of its Gupta subsidiary to reduce the amount of its indebtedness to Fortress Credit Corp. The Company has taken measures to reduce parent company overhead costs, and has met the first requirement under the Vision Agreement. The Company paid \$4.6 million to Fortress at the closing of the Gupta sale, and has paid an additional \$500,000 on January 31, 2007; accordingly, the Company has fulfilled the second requirement of the Vision Agreement.

On October 12, 2006 the Company entered into that certain Subordination Agreement (the *Subordination Agreement* ) with the Investor under the Subscription Agreement and Fortress Credit Corp. ( *Fortress* ), Halo's senior creditor pursuant to which the Investor agreed that the Notes are expressly subordinate and junior in right of payment to all senior obligations owed by the Company to Fortress or another senior lender under Halo's existing senior credit facility with Fortress. Also under this Subordination Agreement, Fortress consented to the issuance of the Notes and the other transactions set forth in the Subscription Agreement.

On October 12, 2006 the Company entered into that certain Intercreditor and Subordination Agreement (the *Intercreditor Agreement* ) with the Investor under the Subscription Agreement and Halo's existing subordinated debt lenders (the *Existing Lenders* ), Crestview Capital Master, LLC ( *Crestview* ) and CAMOFI Master LDC ( *CAMOFI* ). Under the Intercreditor Agreement the Investor agreed that the Notes are expressly subordinate and junior in right of payment to all senior obligations owed by the Company to the Existing Lenders under Halo's existing subordinated notes purchased by the Existing Lenders under that certain Subordinated Note and Warrant Purchase Agreement dated January 31, 2005.

On October 12, 2006 the Company, the Investor, the Existing Lenders, and Fortress entered into a letter agreement (the *Fortress Letter Agreement* ) whereby the parties agreed not to amend or modify the Intercreditor Agreement without the prior written consent of Fortress.

On October 12, 2006 the Company, Crestview and CAMOFI entered into a Consent Agreement (the *Consent* ) whereby Crestview and CAMOFI consented to the transactions contemplated by the Subscription Agreement in consideration of: (i) the Company adjusting the *Conversion Price* set forth in the Subordinated Notes held by Crestview and CAMOFI to be modified from \$1.00 to \$0.68, and (ii) the *Warrant Price* set forth in the existing warrants held by those entities to be modified from \$1.25 to \$0.68. Subsequently, pursuant to the Consent, the Conversion Price and the Warrant Price were modified to \$0.55.

### *Amendments to Fortress Credit Agreement*

The Company has entered into four amendments to the Fortress Credit Agreement. On October 26, 2005, in connection with the closings of the acquisition of Tesseract, DAVID Corporation, Process Software, ProfitKey International and Foresight Software, Inc., Halo entered into Amendment Agreement No. 1 to the Credit Agreement under which the Lenders made an additional loan of \$15,000,000 under Tranche B of the credit facility under the Credit Agreement.



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On October 12, 2006 the Company entered into Amendment Agreement No. 2 to the Credit Agreement. Pursuant to Amendment No. 2, certain covenants were amended. The covenants amended related to the financial ratios between the earnings of the Company's operating subsidiaries and the Company's debt, to reflect the changes to the Company since Amendment No. 1, primarily the addition of Empagio, Tenebril and RevCast as subsidiaries of the Company, the sale of Foresight, and the sale of Gupta.

On November 20, 2006, the Company entered into Amendment No. 3, under which (i) the Company paid, as a partial prepayment of the Loan, \$4,600,000 simultaneously with the closing of the sale of Gupta, and (ii) the Company agreed to pay, as partial prepayments of the Loan, \$2,000,000 payable in three installments, with the first installment of \$500,000 payable on January 31, 2007, the second installment of \$500,000 payable on February 28, 2007 and the third installment of \$1,000,000 payable on March 30, 2007. The Company also paid Fortress an amount equal to \$500,000 simultaneously with the closing of the sale of Gupta, \$270,000 of which was applied towards the November 2nd principal payment due under the Loan, \$100,000 of which was applied towards the Outstanding Amendment Fee (due pursuant to the prior Amendment No. 2 of the Credit Agreement) and \$130,000 of which shall be applied (i) as a credit against future payment of accrued interest by the Company under the Credit Agreement, and (ii) towards the payment of Fortress's legal fees relating to the Amendment No. 3. Further, the Company agreed to pay Fortress a reorganization success fee of \$200,000 no later than March 30, 2007, and an amendment fee of \$300,000 as consideration for entering into the Amendment Agreement. Fortress also agreed to release Gupta from its obligations under the Credit Agreement and related agreements, and to release its liens on Gupta's assets.

The Company has paid certain of the amounts described under Amendment No. 3, but not other amounts. The principal repayments of \$500,000 and \$1,000,000 that were originally due on February 28 and March 30, 2007, respectively, \$100,000 in amendment fees due on March 30, 2007, and \$200,000 in reorganization and success fees due on March 30, 2007, have not been paid. In addition, the Company did not pay a principal payment of \$833,063, originally due on May 2, 2007. However, as described further below under Subsequent Events, the Company and Fortress have addressed these amounts in another amendment to the Fortress Credit Agreement. Under this Amendment 4, the Company agreed to pay Fortress a total of \$13 million from the proceeds of the sale of Empagio (also described below under Subsequent Events). That amount is applied to a new amendment fee of \$100,000, and any then outstanding amounts due under the Credit Agreement (the unpaid amounts under Amendment No. 3 and the May 2, 2007 principal amount), with the remainder applied as a prepayment of principal. Provided that the Company complies with Amendment 4, any prior events which may have constituted defaults under the Credit Agreement are deemed cured. Under Amendment 4, the Company and Fortress agreed to change the maturity date of the loan under the Credit Agreement from August 2, 2009 to September 28, 2007. As a result, the entire balance of the loan has been classified as a current liability. Fortress also agreed to terminate any financial operating covenants from the Credit Agreement.

### *Working Capital Requirements*

Halo's future capital requirements will depend on many factors, including cash flow from operations, continued progress in research and development programs, competing technological and market developments, and Halo's ability to maintain its current customers and successfully market its products, as well as any future acquisitions it undertakes. Halo intends to meet its cash needs, as in the past, through cash generated from operations, the proceeds of privately placed equity issuances, debt, and possible sale of assets. Even without further acquisitions, in order to meet its financial obligations including repayment of outstanding debt obligations, Halo will have to issue further equity and engage in further debt transactions. There can be no guarantee that Halo will be successful in such efforts. In the absence of such further financing, Halo will either be unable to meet its debt obligations or will have to significantly restructure its operations, or a combination of these two actions. Such actions would significantly negatively affect the value of Halo's common stock.

Halo's working capital position as of March 31, 2007 was a deficit of approximately \$14.6 million, comprised primarily of accounts payable and accrued expenses, \$7.1 million, deferred revenue, \$6.0 million, short-term debt, \$20.1 million, and liabilities of discontinued operations, \$6.9 million, which was partially offset by cash, \$849,000, accounts receivable, \$1.8 million, prepaid expenses and other current assets, \$740,000, and assets held for sale, \$22.2 million. Halo's working capital surplus as of June 30, 2006 was approximately \$13.1 million, comprised



primarily of cash \$854,000, accounts receivable, \$1.6 million, prepaid expenses and other current assets, \$601,000, and assets held for sale, \$40.2 million, which was partially offset by accounts payable and accrued expenses, \$5.3 million, deferred revenue, \$5.2 million, short-term debt, \$7.6 million, and liabilities of discontinued operations of \$12 million.

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The decrease in our working capital for the nine months ended March 31, 2007 is primarily due to the sale of Gupta. Gupta's assets and liabilities, net value of which was \$12.4 million as of June 30, 2006, have been removed. In addition, there was an increase of \$15.3 million in the current portion of the senior note due to reclassification of the entire senior loan balance from the long-term liabilities to reflect the current default status. The Company also experienced an increase of \$2.3 million in accounts payable and accrued expenses. The increase in the working capital is mainly offset by the conversion of the short-term notes. As described in *Conversion of Notes Payable into Common Stock and Warrants*, the Company converted approximately \$3.6 million of its convertible notes and accrued interest into the Common Stock and warrants.

The Company expects its spending on research and development in the current fiscal year to remain consistent with the level of such expenditures in the fiscal year ended June 30, 2006, subject to changes in operations due to acquisitions or sales of subsidiary companies.

The Company anticipates further material increases in its operating costs for the current fiscal year ending June 30, 2007. We expect substantially increasing operating expenses in connection with the growth of our operations, the development of our enterprise technologies, the expansion of our services operations and our acquisition activity. Our capital requirements during the year ending June 30, 2007 will depend on numerous factors including the amount of resources we devote to:

Funding the continued development of our products;

Sales and marketing efforts;

Improving and extending our services and the technologies used to deliver these services to our customers;

Pursuing other strategic acquisitions and alliances; and

Making possible investments in businesses, products and technologies.

The Company has incurred recurring operating losses since its inception, as of March 31, 2007, had an accumulated deficit of \$104,369,435, and, at March 31, 2007, had insufficient working capital to fund all of its obligations. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effect of the recoverability and classification of assets or the amounts and classifications of liabilities that may result from the outcome of this uncertainty.

The Company's continuation as a going concern is dependant upon selling certain assets as well as receiving additional financing. Given the Company's current cash position, and its expectations of cash flows from operations, the Company anticipates requiring additional funding of approximately \$11 million for the next twelve months. This amount includes the repayment of amounts owing to Fortress Credit Corp. pursuant to Amendment No. 4 as well as the anticipated proceeds to be received pursuant to the sale of Empagio. During the current quarter, pursuant to Amendment No. 3 of the Credit Agreement with Fortress, the Company was to pay principal amounts of \$500,000 and \$1,000,000 that were originally due on February 28 and March 30, 2007, respectively, \$100,000 in amendment fees on March 30, 2007, and \$200,000 in reorganization and success fees due on March 30, 2007. In addition, the Company was to pay a principal payment of \$833,063 on May 2, 2007. As described below in *Subsequent Events*, the Company entered into a further Amendment to the Fortress Credit Agreement. Under this Amendment 4, the Company agreed to pay Fortress a total of \$13 million from the proceeds of the sale of Empagio. That amount is applied to a new amendment fee of \$100,000, any then outstanding amounts due under the Credit Agreement, with the remainder applied as a prepayment of principal. Provided that the Company complies with Amendment 4, any prior events which may have constituted defaults under the Credit Agreement are deemed cured. Pursuant to the Empagio Purchase Agreement described below in *Subsequent Events*, the Company anticipates selling Empagio in order to raise working capital as well as pay down part of the outstanding principal owing to Fortress and cure any defaults under the Fortress Credit Agreement.. However, a sale of Empagio has not been consummated. The Company also expects to pursue equity or debt financing, and possibly sales of other assets in order to meet these capital needs.

There can be no assurance that the Company will be successful in such efforts. In the absence of such further financing, or asset sales, the Company will either be unable to meet its debt obligations or will have to significantly restructure its operations, or a combination of these two actions. Such actions would significantly negatively affect the value of Halo's common stock.

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*Investing Activities and Current Debt*

As of March 31, 2007, the Company had debt that matures in the next 12 months in the amount of approximately \$20,097,564, excluding the discounts related to beneficial conversion and warrants. This consists of \$18,412,437 representing the entire balance of the senior debt due to the default status, \$1,750,000 payable to Platinum Equity, LLC (seller of Tesseract, Process, David, Profitkey, and Foresight), \$1,243,718 due to ISIS, and \$467,569 notes payable to other investors. \$1,000,000 was paid to Platinum Equity, LLC on March 31, 2006 to reduce the note to the current balance. On July 21, 2006, the Company converted \$3,225,000 of notes payables into equity (See *Conversion of Notes Payable into Common Stock and Warrants* above). On February 15, 2007, the Company converted the \$3,000,000 promissory notes issued to Tenebril sellers into 8,305,334 shares of the common stock. In addition, during the nine months ended March 31, 2007, the Company paid \$6,473,063 to Fortress as principal payments of the senior notes.

Halo continues to evaluate strategic alternatives, including opportunities to strategically grow the business, enter into strategic relationships, make acquisitions or enter into business combinations. Halo can provide no assurance that any such strategic alternatives will come to fruition and may elect to terminate such evaluations at any time.

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### ***Subsequent Events***

#### ***Empagio Sale Agreement***

On May 17, 2007, the Company entered into an Asset Purchase Agreement (the "Empagio Purchase Agreement") with Empagio Acquisition LLC (the "Buyer"), and the Company's subsidiary, Empagio, Inc. (the "Seller").

Pursuant to this agreement, the Company agreed to cause Empagio to sell its assets to the Buyer, in exchange for a purchase price consisting of \$16 million, plus certain contingent payments and assumption of Empagio's business liabilities. The cash portion of the purchase price is payable as follows: (i) \$250,000 was paid as a deposit upon the execution of the Empagio Purchase Agreement; (ii) \$13,500,000 is payable upon closing (subject to adjustment to the extent that Empagio's net working capital exceeds or falls below \$500,000); (iii) \$250,000 to be held in escrow pending resolution of any working capital determinations after the closing, and (iv) \$2 million in deferred payments (which shall bear interest) to be paid \$1 million on September 30, 2008, and the remaining \$1 million on June 30, 2009. The contingent payments consist of ten percent of the proceeds of any sale of the Buyer, to the extent such proceeds exceed \$1 million, provided that the sale of the Buyer occurs in the next five years.

Under the Empagio Purchase Agreement, the Company and Empagio made certain customary representations and warranties to the Buyer concerning Empagio's business, assets and liabilities, and the Buyer made certain customary representations and warranties to the Company. The Empagio Purchase Agreement contains indemnity terms which provide that each party shall indemnify the other party for breaches of representations and warranties and covenants made under the agreement, provided that neither party shall be required to pay any damages unless the aggregate amount of all damages exceeds certain limits and provided further that neither party shall be liable for damages in excess of certain limits.

#### ***Amendment No. 4 to Fortress Credit Agreement***

On May 17, 2007, the Company entered into Amendment No. 4 ("Amendment 4") between the Company and Fortress Credit Corp. relating to the Credit Agreement dated August 2, 2005 between the Company, the Subsidiaries of the Company and Fortress.

Amendment 4 acknowledged that the Company was entering into an agreement to cause its Empagio subsidiary to sell its assets and assign its liabilities to a third party pursuant to an Asset Purchase Agreement entered into as of May 17, 2007 (the "Empagio Purchase Agreement").

Pursuant to the Amendment 4, (i) the Company paid Fortress \$250,000 which it had received as a deposit from the Empagio purchaser, (ii) the Company agreed to pay to Fortress, simultaneously with the closing of the sale of Empagio, \$12,500,000, and (iii) the Company agreed to pay, on July 31, 2007, an additional \$250,000. Further, the Company agreed to pay Fortress a fee of \$100,000 as consideration for entering into Amendment 4. Fortress also agreed to release its liens on Empagio's assets in order to facilitate the sale.

Each of the payments to be made by the Company shall be applied towards payment of outstanding fees and other amounts owing under the Credit Agreement, with the remainder to be applied as a partial prepayment of the outstanding principal amount of the Fortress loan.

In addition, the Company and Fortress agreed that Tranche C of the credit facility under the Credit Agreement is no longer available to be borrowed and that the lenders' remaining commitment is cancelled. Fortress also agreed to terminate any financial operating covenants from the Credit Agreement. Finally, the parties agreed to modify the maturity date, from August 2, 2009 to September 28, 2007. Provided that the Company complies with Amendment 4, any prior events which may have constituted defaults under the Credit Agreement are deemed cured.

#### **CAUTIONARY LANGUAGE CONCERNING FORWARD-LOOKING STATEMENTS**

This Quarterly Report on Form 10-QSB contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"). Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain the words "believe," "anticipate," "expect," "estimate," "intend," "project," "plan," "will be," "will likely continue," or words or phrases with

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similar meaning. All of these forward-looking statements are based on estimates and assumptions made by our management that, although we believe to be reasonable, are inherently uncertain. Forward-looking statements involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of our control, that may cause our business, strategy or actual results to differ materially from the forward-looking statements. We operate in a changing environment in which new risks can emerge from time to time. It is not possible for management to predict all of these risks, nor can it assess the extent to which any factor, or a combination of factors, may cause our business, strategy or actual results to differ materially from those contained in forward-looking statements. Factors you should consider that could cause these differences include, among other things: general economic and business conditions, including exchange rate fluctuations; our ability to identify acquisition opportunities and effectively and cost-efficiently integrate acquisitions that we consummate; our ability to maintain effective internal control over financial reporting; our ability to attract and retain personnel, including key personnel; our success in developing and introducing new services and products; and, competition in the software industry, as it relates to both our existing and potential new customers. These forward-looking statements are made only as of the date hereof, and we undertake no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise. The safe harbors for forward-looking statements provided by the Reform Act are unavailable to issuers of penny stock. Our shares may be considered a penny stock and, as a result, the safe harbors may not be available to us.

### **ITEM 3. Controls And Procedures**

As of March 31, 2007, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including Rodney A. Bienvenu, Jr., the Company's principal executive officer, and Susan Florentino, the Company's principal financial officer, of the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rule 13a-15(e) and Rule 15(d)-15(e) of the Securities Exchange Act of 1934 (the Exchange Act) pursuant to Rule 13a-15(d) and 15(e) of the Exchange Act. Based upon that evaluation, Mr. Bienvenu and Ms. Florentino have each concluded that, as of March 31, 2007, the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files, furnishes or submits under the Exchange Act is recorded, processed, summarized and reported on a timely basis except as follows:

A material control weakness is a significant deficiency or a combination of significant deficiencies that results in more than a remote likelihood that a material misstatement in financial statements will not be prevented or detected on a timely basis by employees in the normal course of their work. As stated in the Company's Annual Report on Form 10-KSB/A for the year ended June 30, 2006 filed with the SEC on October 26, 2006, the management identified that one of the Company's subsidiaries, Process Software, LLC ( Process ), had a material control weakness in its revenue recognition process.

The Company recognizes revenue in accordance with the American Institute of Certified Public Accountants Statement of Position ( SOP ) 97-2, Software Revenue Recognition. Under SOP 97-2, service revenue for maintenance contracts is deferred and recognized ratably over the term of the agreement. Process sometimes started this ratable recognition earlier or later than the actual contract date while it recognized the revenue over a shorter or longer period on other occasions. These resulted in improper revenue recognition, either understating or overstating the revenue and earnings. Process also demonstrated inconsistency in recording accounts receivable. The Company usually invoices its customers either on receipt of a purchase order or on signing of a contract. The invoiced amount is recorded as accounts receivable as of the invoice date. Process sometimes recorded accounts receivable earlier or later than the actual invoice date, resulting in over or understatement of accounts receivable. Process lacked the discipline and training of the personnel who record its sales transactions. It also lacked the monitoring process to mitigate these weaknesses.

These material weaknesses impacted our ability to properly record and report the financial results during the fiscal year 2006. However, the Company's management is actively engaged in remediation efforts to address this material weaknesses identified in our internal control over financial reporting. The Company has transitioned sales invoicing responsibilities from non-accounting personnel to accounting personnel better trained to process such documents. The Company has substantially implemented a new accounting system, which has enabled the Company to monitor

ongoing activities without increasing staff level. In the transition, the Company is performing additional revenue testing to identify inconsistencies. As a result of our review, the Company believes they have resolved the revenue recognition issues noted above. There were no other significant changes in our internal control subsequent to the date of the evaluation that are reasonably likely to materially affect our internal control over financial reporting. The Company and its auditors have identified certain other deficiencies within the internal control framework which, if left uncorrected, could result in a material weakness. These internal control deficiencies related to the financial close process and a lack of

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compliance with established procedures for adjusting account balances and financial disclosures especially as relates to non-recurring transactions, that, if uncorrected, could result in material misstatements. The Company plans to address these deficiencies by ensuring that it has accounting personnel with sufficient skills and experience to account for non-recurring transactions in accordance with generally accepted accounting principles.

The Company's management believes that the Company will be able to improve our disclosure controls and procedures and remedy the identified material weaknesses. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, will be or have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

## **PART II OTHER INFORMATION**

### **ITEM 1. Legal Proceedings**

From time to time, Halo may be involved in litigation that arises in the normal course of its business operations. As of the date of this report, Halo is not a party to any litigation that it believes could reasonably be expected to have a material adverse effect on its business or results of operations.

### **ITEM 2. Unregistered Sales of Equity Securities and use of Proceeds.**

(a) As described in the Company's Current Report on Form 8-K filed August 30, 2006, on August 24, 2006 the Company entered into an agreement to acquire Tenebril. In consideration for Tenebril, Halo issued certain promissory notes (each, a Promissory Note and collectively, the Promissory Notes). The aggregate original principal amount of all Promissory Notes issued by Company was \$3,000,000. The maturity of the Promissory Notes was February 15, 2007, and interest accrued at a rate equal to eight and one-quarter percent (8.25%) per annum.

Pursuant to the terms of the Promissory Notes, at the Company's option, the Company had the right to convert some or all of the amount due under the Promissory Notes into shares of Common Stock of the Company. The Company elected to convert all of the outstanding principal and accrued interest under the Promissory Notes into shares of Common Stock of the Company. Accordingly, the Company issued to the holders of the Promissory Notes an aggregate of 8,305,334 shares of its Common Stock in conversion of the \$3,000,000 of principal due under the Promissory Notes and accrued interest of \$120,312.50.

The issuance of the Common Stock was made in reliance upon the exemption from the registration provisions of the Securities Act of 1933, as amended (the Securities Act), set forth in Sections 4(2) thereof and the rules and regulations under the Securities Act, including Regulation D, as transactions by an issuer not involving any public offering and/or sales to a limited number of purchasers who were acquiring such securities for their own account for investment purposes and not with a view to the resale or distribution thereof. The holders of the Promissory Notes acquired the shares for their own accounts.

### **ITEM 3. Defaults Upon Senior Securities.**

None.

### **ITEM 4. Submission of Matters to a Vote of Security Holders.**

None.



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**ITEM 5. Other Information.**

None.

**ITEM 6. Exhibits And Reports On Form 8-K.**

(a) Exhibits:

The following documents heretofore filed by the Company with the Securities and Exchange Commission are hereby incorporated by reference:

**Exhibit No. Description of Exhibit**

3.1 (1)	Articles of Incorporation of WARP Technology Holdings, Inc.
3.2 (1)	Bylaws of WARP Technology Holdings, Inc.
3.3 (2)	Form of the Articles of Merger of Abbott Mines Limited and WARP Technology Holdings, Inc.
3.4 (6)	Form of Certificate of Amendment to Articles of Incorporation of WARP Technology Holdings, Inc. filed with the Secretary of State of the State of Nevada on September 12, 2003.
3.6 (7)	Form of Certificate Of Designations, Preferences And Rights Of Series A 8% Cumulative Convertible Preferred Stock Of Warp Technology Holdings, Inc. as filed with the Secretary of State of the State of Nevada on October 1, 2003.
3.7 (7)	Form of Certificate Of Designations, Preferences And Rights Of Series B 10% Cumulative Convertible Preferred Stock Of Warp Technology Holdings, Inc. as filed with the Secretary of State of the State of Nevada on October 1, 2003.
3.8 (10)	Certificate of Designations, Preferences, and Rights of Series B-2 Preferred Stock, as filed with the Secretary of State of the State of Nevada on August 4, 2004.
3.9 (12)	Certificate of Change Pursuant to Nevada Revised Statutes Sec. 78.209, effecting 100 for 1 reverse split effective November 18, 2004, as filed with the Secretary of State of the State of Nevada on November 8, 2004.
3.10 (16)	Certificate of Amendment to Articles of Incorporation of WARP Technology Holdings, Inc., as filed with the Secretary of State of the State of Nevada on March 31, 2005.
3.11 (17)	Certificate of Designations of Series C Stock of WARP Technology Holdings, Inc.
3.12 (26)	Certificate of Designation for Nevada Profit Corporation, designating Series D Preferred Stock, as filed with the Secretary of State of the State of Nevada, effective October 26, 2005.
3.13(33)	Certificate of Amendment to Articles of Incorporation of Halo Technology Holdings, Inc., as filed with the Secretary of State of the State of Nevada, effective April 2, 2006.
4.1 (1)	Specimen Certificate Representing shares of Common Stock, \$.00001 par value per share, of WARP Technology Holdings, Inc.
4.2 (13)	Form of Bridge Note issued October 13, 2004 by the Company.

- 4.3 (14) Form of Amended and Restated Subordinated Secured Promissory Note.
- 4.4 (14) Form of Senior Secured Promissory Note.
- 4.5 (14) Form of Initial Warrant and Additional Warrant
- 4.6 (14) Form of Subordinated Secured Promissory Note

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**Exhibit No. Description of Exhibit**

4.7 (14)	Form of Warrant
4.8 (14)	Form of Convertible Promissory Note
4.9 (19)	\$1,000,000 Promissory Note, dated July 6, 2005, to Bristol Technology, Inc.
4.10 (20)	Form of Promissory Note
4.11 (20)	Warrant Certificate, Form of Fact of Warrant Certificate, Warrants to Purchase Common Stock of Warp Technology Holdings, Inc.
4.12 (24)	Form of Promissory Note first issued October 21, 2005.
4.13 (24)	Form of Warrant, first issued October 21, 2005, to purchase shares of Common Stock, par value \$0.00001 per share, of the Company.
4.14 (30)	Form of Note first issued January 11, 2006
4.15 (31)	Form of Note first issued January 27, 2006
4.16 (42)	Form of Note first issued October 12, 2006
4.17 (42)	Form of Warrant first issued October 12, 2006.
99.1 (46)	Press Release Issued
10.1 (10)	Series B-2 Stock Purchase Agreement dated as of August 4, 2004 between and among the Company and the Persons listed on Schedule 1.01 thereto.
10.3 (3)	Form of the Financial Consulting Agreement dated March 5, 2002 between WARP Solutions, Inc. and Lighthouse Capital, Inc.
10.4 (3)	Form of the Financial Consulting Agreement dated May 16, 2002 between the Company and Lighthouse Capital, Inc.
10.5 (3)	Form of Master Distributor Agreement between Macnica Networks Company and WARP Solutions, Inc. dated as of August 1, 2002.
10.6 (3)	Form of Master Distributor Agreement between CDI Technologies, Inc. and WARP Solutions, Inc. dated as of September 1, 2002.
10.7 (4)	Put and Call Agreement dated as of December , 2002 by and among Warp Technologies Holdings, Inc. and all of the Shareholders of Spider Software Inc.
10.8 (5)	The WARP Technology Holdings, Inc. 2002 Stock Incentive Plan.

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- 10.9 (5) Form of Stock Option Grant agreement for options granted pursuant to The WARP Technology Holdings, Inc. 2002 Stock Incentive Plan.
- 10.10 (5) Form of Strategic Alliance Agreement dated as of April 7, 2003 between Mirror Image Internet, Inc. and WARP Solutions, Inc.
- 10.11 (5) Form of iMimic/OEM Software License Agreement dated April 2003 between iMimic Networking, Inc. and WARP Technology Holdings, Inc.
- 10.12 (6) Form of Consulting Agreement between WARP Technology Holdings, Inc. and Dr. David Milch dated as of August 1, 2003.
- 10.13 (8) Form of Consulting Agreement between WARP Technology Holdings, Inc. and Mr. Steven Antebi which was executed by the parties thereto on December 23, 2003.
- 10.14 (8) Form of Employment Agreement between WARP Technology Holdings, Inc. and Mr. Malcolm Coster which was executed by the parties thereto on November 17, 2003.

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**Exhibit No. Description of Exhibit**

10.15 (9)	Form of Consulting Agreement between WARP Technology Holdings, Inc. and Mr. Noah Clark which was executed by the parties thereto on March 29, 2004.
10.16 (10)	Series B-2 Preferred Stock Purchase Agreement entered into as of August 4, 2004 between and among the Company and the Persons listed on Schedule 1.01 thereto.
10.17 (10)	Stockholders Agreement, dated as of August 4, 2004, between and among Warp, the holders of the Series B-2 Preferred Stock and such other Stockholders as named therein.
10.18 (11)	Form of Employment Agreement for Ron Bienvenu and the Company made as of August 4, 2004
10.20 (11)	Form of Employment Agreement for Ernest Mysogland and the Company made as of August 4, 2004
10.22 (11)	Form of Incentive Stock Option Agreement for Ron Bienvenu to purchase an aggregate of 15,068,528 shares of Common Stock of the Company, par value \$0.00001 per share.
10.24 (11)	Form of Incentive Stock Option Agreement for Ernest Mysogland to purchase an aggregate of 5,022,843 shares of Common Stock of the Company, par value \$0.00001 per share.
10.26 (11)	Form of Consulting Agreement between WARP Technology Holdings, Inc. and ISIS Capital Management, LLC which was executed by the parties thereto on August 4, 2004.
10.27 (11)	Form of Stock Option Agreement between WARP Technology Holdings, Inc. and ISIS Capital Management, LLC which was executed by the parties thereto on August 4, 2004.
10.30 (13)	Letter agreement dated September 13, 2004 between WARP Technology Holdings, Inc. and Griffin Securities, Inc. for Griffin to act on a best efforts basis as a non-exclusive financial advisor and placement agent for the Client in connection with the structuring, issuance, and sale of debt and equity securities for financing purposes.
10.31 (13)	Purchase Agreement Assignment and Assumption as of October 13, 2004, by and between ISIS Capital Management, LLC and WARP Technology Holdings, Inc.
10.32 (13)	Financial Advisory/Investment Banking Agreement dated September 20, 2004 between WARP Technology Holdings, Inc. and Duncan Capital LLC
10.33 (14)	Amendment No. 2 to Extension Agreement by and between the Company and Gupta Holdings, LLC.
10.34 (14)	Amendment No. 3 to Extension Agreement by and between the Company and Gupta Holdings, LLC
10.35 (14)	Amendment to Membership Interest Purchase Agreement made and entered into as of January 31, 2005, by and between the Company and Gupta Holdings, LLC
10.36 (14)	Form of Series C Subscription Agreement entered into January 31, 2005 by and between the Company and the Investors as identified therein.

- 10.37 (14) Investors Agreement entered into the 31st day of January, 2005 by and among the Company, and the persons listed on Exhibit A thereto.
- 10.38 (14) Senior Note and Warrant Purchase Agreement, as of January 31, 2005, by and among the Company and the Purchasers identified therein.
- 10.39 (14) Subordinated Note and Warrant Purchase Agreement, as of January 31, 2005, by and among the Company and the Purchasers identified therein.
- 10.40 (14) Senior Security Agreement, dated as of January 31, 2005, between the Company and Collateral Agent (as defined therein).
- 10.41 (14) Senior Security Agreement, dated as of January 31, 2005, between Warp Solutions, Inc. and Collateral Agent (as defined therein).
- 10.43 (14) Senior Guaranty, dated as of January 31, 2005, between Warp Solutions, Inc. and Collateral Agent (as defined therein).

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**Exhibit No. Description of Exhibit**

10.45 (14)	Subordinated Security Agreement, dated as of January 31, 2005, between the Company and Collateral Agent (as defined therein).
10.46 (14)	Subordinated Subsidiary Security Agreement, dated as of January 31, 2005, between Warp Solutions, Inc. and Collateral Agent (as defined therein).
10.48 (14)	Subordinated Guaranty, dated as of January 31, 2005, between Warp Solutions, Inc. and Collateral Agent (as defined therein).
10.51 (14)	Collateral Agency Agreement made as of January 31, 2005 by and among the Collateral Agent (as defined therein) and the Noteholders (as defined therein).
10.52 (14)	Post Closing Agreement, dated as of January 31, 2005, by and among the Credit Parties and the Collateral Agent (as such terms are defined therein).
10.53 (15)	Separation Agreement, dated as of March 3, 2005, by and between the Company and Gus Bottazzi.
10.70 (18)	Stock Purchase Agreement by and among WARP Technology Holdings, Inc., Bristol Technology, Inc. and Kenosia Corporation, dated June 10, 2005.
10.71 (19)	Pledge and Security Agreement by and among the Company, Kenosia Corporation, and Bristol Technology, Inc. dated July 6, 2005.
10.72 (20)	Credit Agreement dated August 2, 2005 between Warp Technologies, Inc., the Subsidiaries of the Company, Fortress Credit Corp., as Original Lender and Agent
10.73 (20)	Agreement regarding issuance of warrant certificates dated as of August 2, 2005 between Warp Technologies Holdings, Inc., and Fortress Credit Corp.
10.74 (20)	Security Agreement dated as of August 2, 2005 between Warp Technologies Holdings, Inc. and Fortress Credit Corp.
10.75 (20)	Stock Pledge Agreement dated as of August 2, 2005 between Warp Technologies Holdings, Inc. and Fortress Credit Corp.
10.76 (20)	Pledge Agreement dated as of August 2, 2005 between Warp Technologies Holdings, Inc. and Fortress Credit Corp.
10.77 (20)	Intercreditor and Subordination Agreement dated as of August 2, 2005 between Warp Technologies Holdings, Inc, the Subsidiaries of Warp Technologies Holdings, Inc., the Financial Institutions, the Holders of Subordinated Notes and Fortress Credit Corp.
10.80 (20)	Deed dated August 2, 2005 between Warp Technologies Limited and Fortress Credit Corp.
10.82 (20)	Deed dated August 2, 2005 between Warp Solutions, Inc. and Fortress Credit Corp.

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- 10.83 (20) Security Trust Agreement dated August , 2005 between Fortress Credit Corp., Fortress Credit Opportunities I LP, Finance Parties and Security Grantors
- 10.85 (21) Commercial Lease dated as of August 29, 2005 by and between Railroad Avenue LLC and Warp Technologies Holdings, Inc.
- 10.86 (22) Purchase Agreement dated as of September 12, 2005 by and between Warp Technology Holdings, Inc., Platinum Equity, LLC, Energy TRACS Acquisition Corp. and Milgo Holdings, LLC.
- 10.87 (22) Merger Agreement dated as of September 12, 2005 by and between Warp Technology Holdings, Inc., TAC/Halo, Inc., Tesseract Corporation and Platinum Equity, LLC
- 10.88 (23) Promissory Note dated September 20, 2005 whereby Warp Technology Holdings, Inc. promises to pay to the order of DCI Master LDC in the principal amount of \$500,000
- 10.89 (23) Warrant to purchase 181,818 shares of common stock , par value \$0.00001 per share issued to DCI Master LDC
- 10.90 (25) Halo Technology Holdings 2005 Equity Incentive Plan



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**Exhibit No. Description of Exhibit**

10.91 (25)	Form of Employee Incentive Stock Option Agreement under Halo Technology Holdings 2005 Equity Incentive Plan
10.92 (25)	Form of Non-Qualified Stock Option Agreement under Halo Technology Holdings 2005 Equity Incentive Plan
10.93 (25)	Fiscal 2006 Halo Senior Management Incentive Plan 10.93 (25)
10.94 (26)	Amendment No. 1 to Merger Agreement, dated as of October 26, 2005 among Platinum Equity, LLC, Warp Technology Holdings, Inc., TAC/Halo, Inc., TAC/HALO, LLC and Tesseract Corporation.
10.95 (26)	Investor s Agreement, dated October 26, 2005 by and among Warp Technology Holdings, Inc. and Platinum Equity, LLC.
10.96 (26)	Promissory Note of Warp Technology Holdings, Inc. dated October 26, 2005 in the amount of \$1,750,000.
10.97 (26)	Amendment Agreement No. 1 between Warp Technology Holdings, Inc., Fortress Credit Opportunities I LP and Fortress Credit Corp. dated October 26, 2005.
10.98 (26)	Intercreditor and Subordination Agreement between Warp Technology Holdings, Inc., the Subsidiaries of Warp Technology Holdings, Inc., the Financial Institutions listed in Part 2 of Schedule 1, the Holdings of Subordinated Notes listed in Part 3 of Schedule 1 and Fortress Credit Corp., dated October 26, 2005.
10.99 (26)	Pledge Agreement between the Company and Fortress Credit Corp. dated October 26, 2005 regarding Process Software, LLC.
10.100 (26)	Pledge Agreement between the Company and Fortress Credit Corp. dated October 26, 2005 regarding ProfitKey International, LLC.
10.101 (26)	Pledge Agreement between the Company and Fortress Credit Corp. dated October 26, 2005 regarding and TAC/Halo, LLC.
10.102 (26)	Stock Pledge Agreement between Warp Technology Holdings, Inc. and Fortress Credit Corp. dated October 26, 2005 regarding David Corporation.
10.103 (26)	Stock Pledge Agreement between Warp Technology Holdings, Inc. and Fortress Credit Corp. dated October 26, 2005 regarding Foresight Software, Inc.
10.104 (26)	Security Agreement between Process Software, LLC and Fortress Credit Corp. dated October 26, 2005.
10.105 (26)	Security Agreement between ProfitKey International, LLC and Fortress Credit Corp. dated October 26, 2005.
10.106 (26)	Security Agreement between TAC/Halo, LLC and Fortress Credit Corp. dated October 26, 2005

- 10.107 (26) Security Agreement between Foresight Software, Inc. and Fortress Credit Corp. dated October 26, 2005.
- 10.108 (26) Security Agreement between David Corporation and Fortress Credit Corp. dated October 26, 2005.
- 10.109 (27) Merger Agreement, dated as of December 19, 2005, by and among Warp Technology Holdings, Inc., EI Acquisition, Inc., Empagio, Inc., and certain stockholders of Empagio.
- 10.111 (28) Employment Agreement with Mark Finkel
- 10.112 (28) Non-Competition Agreement with Mark Finkel
- 10.113 (28) Confidentiality Agreement with Mark Finkel
- 10.114 (29) Form of Agreement Regarding Warrants
- 10.115 (30) Subscription Agreement entered into January 11, 2006
- 10.116 (31) Subscription Agreement first entered into January 27, 2006
- 10.117 (32) Merger Agreement, dated as of January 30, 2006, by and among Warp Technology Holdings, Inc., ECI Acquisition, Inc., Executive Consultants, Inc., and certain stockholders of Executive Consultants, Inc.

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**Exhibit No. Description of Exhibit**

- 10.120 (34) Amendment and Consent, dated as of March 31, 2006 between Warp Technology Holdings, Inc. and Platinum Equity, LLC.
- 10.121 (35) Lease with 200 Railroad LLC. Certain exhibits and schedules to the Lease are referred to in the text thereof and the Registrant agrees to furnish them supplementally to the Securities and Exchange Commission upon request.
- 10.122 (37) Form of Consent Agreement entered into by certain Series C Preferred Stockholders and Halo Technology Holdings, Inc.
- 10.126 (38) Form of Warrant issued July 21, 2006.
- 10.127 (39) Agreement and Plan of Merger dated August 24, 2006 between Halo Technology Holdings, Inc., Tenebril Acquisition Sub, Inc., Tenebril Inc., and Sierra Ventures.
- 10.128 (39) Form of Promissory Note Issued to Tenebril Stockholders
- 10.129 (39) Investors Agreement dated August 24, 2006 between Halo Technology Holdings, Inc. and the Investors named therein.
- 10.130 (40) Purchase and Exchange Agreement between Halo and Unify Corporation dated September 13, 2006.
- 10.131 (40) Termination Agreement among Halo, UCA Merger Sub, Inc., and Unify Corporation, dated September 13, 2006.
- 10.132 (41) Equity Purchase Agreement among Halo, the RevCast Stockholders and the Enterprises Members dated September 15, 2006.
- 10.133 (42) Subscription Agreement first entered into October 12, 2006.
- 10.134 (42) Letter Agreement between the Company and Vision dated October 12, 2006.
- 10.135 (42) Form of Subordination Agreement among the Company, Fortress and other lenders.
- 10.136 (42) Form of Intercreditor and Subordination Agreement with Existing Subordinated Lenders
- 10.137 (42) Letter Agreement with Fortress.
- 10.138 (42) Consent Agreement with Subordinated Lenders
- 10.139 (42) Amendment No. 2 to Fortress Credit Agreement
- 10.140 (44) Amendment to Purchase Agreement between the Company and Unify Corporation
- 10.141 (44) Amendment Agreement No. 3 between the Company and Fortress Credit Corp.

10.142 (45)	Halo Technology Holdings 2006 Equity Incentive Plan
10.143 (45)	Form of Incentive Stock Option Agreement under Halo Technology Holdings 2006 Equity Incentive Plan
10.144 (45)	Form of Non-Qualified Stock Option Agreement under Halo Technology Holdings 2006 Equity Incentive Plan
10.145 (47)	Amendment Agreement between the Company and Mark Finkel.
10.146 (49)	Asset Purchase Agreement among the Company, Empagio Acquisition, LLC and Empagio, Inc.
10.147 (49)	Amendment Agreement No. 4 between the Company and Fortress Credit Corp.
21.1 (48)	Subsidiaries of the Company.
31.1 (*)	Certification of Periodic Report pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
31.2 (*)	Certification of Periodic Report pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
32.1 (*)	Certification pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

**Table of Contents**

- (1) Incorporated herein by reference to the exhibits to WARP Technology Holdings, Inc.'s Registration Statement on Form SB-2 (File No. 333-46884).
- (2) Incorporated herein by reference to the exhibits to WARP Technology Holdings, Inc.'s Current Report on Form 8-K filed by the Company on September 3, 2002.
- (3) Incorporated herein by reference to the exhibits to the Annual Report on Form 10-KSB filed by the Company on October 7, 2002.
- (4) Incorporated herein by reference to the exhibits to WARP Technology Holdings, Inc.'s Current Report on Form 8-K filed on January 27, 2003.

- (5) Incorporated by reference to the exhibits to the Quarterly Report on Form 10-QSB filed by the Company on February 14, 2003.
- (6) Incorporated by reference to the exhibits to WARP Technology Holdings, Inc.'s Annual Report on Form 10-KSB filed by the Company on October 14, 2003.
- (7) Incorporated by reference to the exhibits to 3.6 to WARP Technology Holdings, Inc.'s Quarterly Report on Form 10-QSB filed by the Company on November 14, 2003.
- (8) Incorporated by reference to the exhibits to the Quarterly Report on Form 10-QSB filed by the Company on February 12, 2004.
- (9) Incorporated by reference to the exhibits to the Quarterly Report

on Form 10-QSB  
filed by the  
Company on  
May 17, 2004.

(10) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
August 20, 2004.

(11) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Annual Report  
on Form  
10-KSB, filed on  
October 13,  
2004.

(12) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
November 12,  
2004.

(13) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Quarterly Report

on Form  
10-QSB, filed on  
November 15,  
2004.

(14) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
February 4,  
2005.

(15) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on March 9,  
2005.

(16) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on April 1,  
2005.

(17) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K



filed on April 4,  
2005.

(18) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Registration  
Statement on  
Form S-2 (File  
Number  
333-123864)

(19) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on July 11,  
2005.

(20) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
August 16, 2005.

(21) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
September 2,

2005.

- (22) Incorporated  
herein by  
reference to the  
exhibits to  
WARP  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
September 16,  
2005.

**Table of Contents**

(23) Incorporated  
herein by  
reference to  
Warp  
Technologies  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
September 26,  
2005.

(24) Incorporated  
herein by  
reference to the  
second of Warp  
Technologies  
Holdings, Inc. s  
Current Reports  
on Form 8-K  
filed on  
October 27,  
2005.

**Table of Contents**

(25) Incorporated herein by reference to the third of Warp Technologies Holdings, Inc.'s Current Reports on Form 8-K filed on October 27, 2005.

(26) Incorporated herein by reference to Warp Technologies Holdings, Inc.'s Current Report on Form 8-K filed on November 1, 2005.

(27) Incorporated herein by reference to Warp Technologies Holdings, Inc.'s Current Report on Form 8-K filed on December 23, 2005.

(28) Incorporated herein by reference to Warp Technologies Holdings, Inc.'s Current Report on Form 8-K filed on January 4, 2006.

(29) Incorporated herein by

reference to  
Warp  
Technologies  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
January 6, 2006.

(30) Incorporated  
herein by  
reference to  
Warp  
Technologies  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
January 18,  
2006.

(31) Incorporated  
herein by  
reference to  
Warp  
Technologies  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
February 2,  
2006.

(32) Incorporated  
herein by  
reference to  
Warp  
Technologies  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
February 3,  
2006

(33) Incorporated  
herein by  
reference to  
Warp  
Technology  
Holdings, Inc. s

Current Report  
on Form 8-K  
filed on  
March 31, 2006.

(34) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed April 3,  
2006.

(35) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holding, Inc. s  
Current Report  
on Form 8-K  
filed May 5,  
2006.

(36) Incorporated  
herein by  
reference to the  
exhibits to the  
Quarterly  
Report on Form  
10-QSB filed by  
Halo  
Technology  
Holdings, Inc.  
on May 15,  
2006.

(37) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on May 19,  
2006.

(38) Incorporated herein by reference to Halo Technology Holdings, Inc.'s Current Report on Form 8-K filed on July 27, 2006.

(39) Incorporated herein by reference to Halo Technology Holdings, Inc.'s Current Report on Form 8-K filed on August 30, 2006.

(40) Incorporated herein by reference to Halo Technology Holdings, Inc.'s Current Report on Form 8-K filed on September 19, 2006.

(41) Incorporated herein by reference to Halo Technology Holdings, Inc.'s Current Report on Form 8-K filed on September 21, 2006.

(42) Incorporated herein by reference to Halo

Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
October 13,  
2006.

(43) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
October 18,  
2006.

(44) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
November 27,  
2006.

(45) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc. s  
Current Report  
on Form 8-K  
filed on  
December 12,  
2006

(46) Incorporated  
herein be  
reference to  
Halo  
Technology  
Holdings, Inc. s  
Current Report



on Form 8-K  
filed on  
February 15,  
2007.

(47) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc.'s  
Current Report  
of Form 8-K  
filed of  
February 15,  
2007.

(48) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc.'s  
Quarterly  
Report on Form  
10-QSB for the  
quarter ended  
December 31,  
2006 filed  
February 14,  
2007.

(49) Incorporated  
herein by  
reference to  
Halo  
Technology  
Holdings, Inc.'s  
Current Report  
of Form 8-K  
filed of May 21,  
2007.

(\*) Filed herewith.

(b) Reports on  
Form 8-K:

The following reports on Form 8-K have been filed during the time period covered by this report:

**Table of Contents**

Two current reports of Form 8-K filed February 15, 2007. The first such report disclosed a press release announcing its financial results for the fiscal quarter ended December 31, 2006. The second report disclosed the Company entered into Amended and Restated Employment Agreement, Amendment to Stock Option Agreement and Amendment to Non-Competition Agreement with Mark Finkel.

Current Report on Form 8-K filed February 22, 2007, the Company elected to convert all of the outstanding principal and accrued interest under the Promissory Notes into shares of Common Stock of the Company under the previous Agreement and Plan of Merger with Tenebril Acquisition Sub, Inc., Tenebril Inc., and Sierra Ventures.

Current Report on Form 8-K filed March 8, 2007, the Company was informed that NASDAQ has elected to change the Company's trading symbol. The Company's new symbol will be HTHO.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HALO TECHNOLOGY HOLDINGS, INC.

May 21, 2007

By: /s/ Rodney A. Bienvenu, Jr.

**Rodney A. Bienvenu, Jr.,  
Chief Executive Officer & Chairman (as  
Registrant's Principal Executive Officer  
and duly authorized officer)**

May 21, 2007

By: /s/ Susan Florentino

**Susan Florentino  
Vice President, Finance  
(as Registrant's Principal Financial  
Officer)**

**Table of Contents**

EXHIBIT INDEX

The following Exhibits are filed herewith:

**Exhibit**

**Number    Description of Document**

31.1	Certification of Periodic Report pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
31.2	Certification of Periodic Report pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
32.1	Certification pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.
32.2	Certification pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.