

DILL CHARLES A
Form 4
January 12, 2005

FORM 4

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *
DILL CHARLES A

(Last) (First) (Middle)

GATEWAY ASSOCIATES, 8000
MARYLAND AVE., SUITE 1190

(Street)

ST. LOUIS, MO 63105

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol
STIFEL FINANCIAL CORP [SF]

3. Date of Earliest Transaction
(Month/Day/Year)
01/10/2005

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director 10% Owner
 Officer (give title below) Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)
 Form filed by One Reporting Person
 Form filed by More than One Reporting Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
| | | | | (A) or (D) Code V Amount (D) Price | | | |
| Common Stock | 01/10/2005 | | M | 8,101 A \$ 3,7021 | 16,921 | D | |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474
(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

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| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Amount or Number of Shares |
|--|--|--------------------------------------|--|--------------------------------|---|--|-----------------|---|-------------------------------|
| | | | | Code | V (A) (D) | Date Exercisable | Expiration Date | Title | |
| Stock Option (Option to Buy) | <u>(1)</u> | 01/10/2005 | | M | 8,101 | <u>(2)</u> | <u>(3)</u> | Common Stock | 8,101 |
| Phantom Stock Units | \$ 0 | | | | | 01/02/2002 | 01/02/2012 | Common Stock | 200 |
| Phantom Stock Units | \$ 0 | | | | | 01/29/2002 | 01/29/2012 | Common Stock | 175 |
| Phantom Stock Units | \$ 0 | | | | | 02/01/2002 | 02/01/2012 | Common Stock | 181 |
| Phantom Stock Units | \$ 0 | | | | | 03/01/2002 | 03/01/2012 | Common Stock | 174 |
| Phantom Stock Units | \$ 0 | | | | | 04/01/2002 | 04/01/2012 | Common Stock | 163 |
| Phantom Stock Units | \$ 0 | | | | | 05/01/2002 | 05/01/2012 | Common Stock | 156 |
| Phantom Stock Units | \$ 0 | | | | | 05/09/2002 | 05/09/2012 | Common Stock | 132 |
| Phantom Stock Units | \$ 0 | | | | | 06/01/2002 | 06/01/2012 | Common Stock | 154 |
| Phantom Stock Units | \$ 0 | | | | | 07/01/2002 | 07/01/2012 | Common Stock | 165 |
| Phantom Stock | \$ 0 | | | | | 07/23/2002 | 07/23/2012 | Common Stock | 112 |

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| | | | | | | |
|---------------------------|------|--|------------|------------|-----------------|-----|
| Units | | | | | | |
| Phantom Stock Units | \$ 0 | | 08/01/2002 | 08/01/2012 | Common Stock | 172 |
| Phantom Stock Units | \$ 0 | | 09/03/2002 | 09/03/2012 | Common Stock | 161 |
| Phantom Stock Units | \$ 0 | | 10/01/2002 | 10/01/2012 | Common Stock | 165 |
| Phantom Stock Units | \$ 0 | | 10/28/2002 | 10/28/2012 | Common Stock | 109 |
| Phantom Stock Units | \$ 0 | | 11/01/2002 | 11/01/2012 | Common Stock | 174 |
| Phantom Stock Units | \$ 0 | | 12/02/2002 | 12/02/2012 | Common Stock | 177 |
| Phantom Stock Units | \$ 0 | | 01/02/2003 | 01/02/2013 | Common Stock | 189 |
| Phantom Stock Units | \$ 0 | | 01/30/2003 | 01/30/2013 | Common Stock | 115 |
| Phantom Stock Units | \$ 0 | | 02/03/2003 | 02/03/2013 | Common Stock | 177 |
| Phantom Stock Units | \$ 0 | | 03/03/2003 | 03/03/2013 | Common Stock | 175 |
| Phantom Stock Units | \$ 0 | | 04/01/2003 | 04/01/2013 | Common Stock | 179 |
| Phantom Stock Units | \$ 0 | | 05/01/2003 | 05/01/2013 | Common Stock | 172 |
| Phantom Stock Units | \$ 0 | | 05/12/2003 | 05/12/2013 | Common Stock | 106 |
| Phantom Stock Units | \$ 0 | | 06/01/2003 | 06/01/2013 | Common Stock | 166 |

| | | | | | |
|---------------------------|------|------------|------------|-----------------|-----|
| Phantom Stock Units | \$ 0 | 07/01/2003 | 07/01/2013 | Common Stock | 168 |
| Phantom Stock Units | \$ 0 | 08/01/2003 | 08/01/2013 | Common Stock | 171 |
| Phantom Stock Units | \$ 0 | 08/06/2003 | 08/06/2013 | Common Stock | 340 |
| Phantom Stock Units | \$ 0 | 09/01/2003 | 09/01/2013 | Common Stock | 161 |
| Phantom Stock Units | \$ 0 | 10/01/2003 | 10/01/2013 | Common Stock | 785 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | |
|---|---------------|-----------|---------|-------|
| | Director | 10% Owner | Officer | Other |
| DILL CHARLES A GATEWAY ASSOCIATES 8000 MARYLAND AVE., SUITE 1190 ST. LOUIS, MO 63105 | X | | | |

Signatures

By: Forrest M. Smith For: Charles
A. Dill 01/12/2005

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Various exercise prices.
- (2) Options vest over time.
- (3) Various expiration dates.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.