

MCCORMICK & CO INC

Form 10-Q

October 05, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended August 31, 2015

Commission File Number 001-14920

McCORMICK & COMPANY, INCORPORATED

(Exact name of registrant as specified in its charter)

MARYLAND

(State or other jurisdiction of  
incorporation or organization)

52-0408290

(I.R.S. Employer  
Identification No.)

18 Loveton Circle, P. O. Box 6000,  
Sparks, MD

21152-6000

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (410) 771-7301

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☒

Accelerated Filer

☐

Non-Accelerated Filer ☐

Smaller Reporting Company

☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock

Common Stock Non-Voting

Shares Outstanding

August 31, 2015

11,758,265

116,288,620

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## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## McCORMICK &amp; COMPANY, INCORPORATED

## CONDENSED CONSOLIDATED INCOME STATEMENT (UNAUDITED)

(in millions except per share amounts)

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Net sales	\$1,059.9	\$1,042.8	\$3,094.4	\$3,069.6
Cost of goods sold	638.0	622.7	1,878.8	1,845.5
Gross profit	421.9	420.1	1,215.6	1,224.1
Selling, general and administrative expense	271.5	260.5	820.3	818.2
Special charges	11.7	2.3	59.1	2.3
Operating income	138.7	157.3	336.2	403.6
Interest expense	13.6	12.4	39.5	37.3
Other income, net	0.2	0.3	0.6	0.8
Income from consolidated operations before income taxes	125.3	145.2	297.3	367.1
Income taxes	37.4	31.1	71.9	97.3
Net income from consolidated operations	87.9	114.1	225.4	269.8
Income from unconsolidated operations	9.7	8.8	27.0	20.1
Net income	\$97.6	\$122.9	\$252.4	\$289.9
Earnings per share – basic	\$0.76	\$0.95	\$1.97	\$2.22
Average shares outstanding – basic	128.0	129.6	128.1	130.3
Earnings per share – diluted	\$0.76	\$0.94	\$1.95	\$2.21
Average shares outstanding – diluted	129.2	130.6	129.2	131.3
Cash dividends paid per share	\$0.40	\$0.37	\$1.20	\$1.11
Cash dividends declared per share	\$0.40	\$0.37	\$0.80	\$0.74

See notes to condensed consolidated financial statements (unaudited).

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## McCORMICK &amp; COMPANY, INCORPORATED

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

(in millions)

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Net income	\$97.6	\$122.9	\$252.4	\$289.9
Net income attributable to non-controlling interest	(1.9	) 0.4	0.5	2.1
Other comprehensive income (loss):				
Unrealized components of pension plans	7.3	4.9	23.1	12.8
Currency translation adjustments	(33.9	) (43.0	) (184.5	) (38.9
Change in derivative financial instruments	(0.8	) 1.3	(0.3	) 1.3
Deferred taxes	(1.5	) (1.6	) (5.9	) (4.5
Comprehensive income	\$66.8	\$84.9	\$85.3	\$262.7

See notes to condensed consolidated financial statements (unaudited).

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McCORMICK & COMPANY, INCORPORATED  
 CONDENSED CONSOLIDATED BALANCE SHEET  
 (in millions)

	August 31, 2015 (unaudited)	August 31, 2014 (unaudited)	November 30, 2014
<b>ASSETS</b>			
Current Assets			
Cash and cash equivalents	\$108.4	\$93.8	\$77.3
Trade accounts receivables, net	422.9	476.8	493.6
Inventories			
Finished products	333.3	327.0	303.2
Raw materials and work-in-process	393.9	378.6	410.6
	727.2	705.6	713.8
Prepaid expenses and other current assets	116.0	132.6	131.5
Total current assets	1,374.5	1,408.8	1,416.2
Property, plant and equipment	1,491.4	1,460.7	1,481.4
Less: accumulated depreciation	(902.3	) (881.9	) (878.7
Property, plant and equipment, net	589.1	578.8	602.7
Goodwill	1,802.4	1,769.1	1,722.2
Intangible assets, net	376.1	336.5	330.8
Investments and other assets	348.6	378.9	342.4
Total assets	\$4,490.7	\$4,472.1	\$4,414.3
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current Liabilities			
Short-term borrowings	\$481.2	\$352.2	\$269.6
Current portion of long-term debt	203.6	1.2	1.2
Trade accounts payable	336.1	338.8	372.1
Other accrued liabilities	383.7	385.4	479.1
Total current liabilities	1,404.6	1,077.6	1,122.0
Long-term debt	807.2	1,014.3	1,014.1
Other long-term liabilities	516.7	410.2	468.8
Total liabilities	2,728.5	2,502.1	2,604.9
Shareholders' Equity			
Common stock	380.8	363.3	367.2
Common stock non-voting	653.0	625.2	628.4
Retained earnings	1,065.1	993.6	982.6
Accumulated other comprehensive loss	(353.6	) (29.6	) (186.0
Non-controlling interests	16.9	17.5	17.2
Total shareholders' equity	1,762.2	1,970.0	1,809.4
Total liabilities and shareholders' equity	\$4,490.7	\$4,472.1	\$4,414.3
See notes to condensed consolidated financial statements (unaudited).			

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McCORMICK & COMPANY, INCORPORATED  
 CONDENSED CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)  
 (in millions)

	Nine months ended August 31,	
	2015	2014
Operating activities		
Net income	\$252.4	\$289.9
Adjustments to reconcile net income to net cash flow provided by operating activities:		
Depreciation and amortization	78.7	78.1
Stock-based compensation	17.0	15.1
Brand name impairment included in special charges	9.6	—
Income from unconsolidated operations	(27.0)	) (20.1)
Changes in operating assets and liabilities	(31.8)	) (99.8)
Dividends from unconsolidated affiliates	17.7	12.6
Net cash flow provided by operating activities	316.6	275.8
Investing activities		
Acquisition of businesses (net of cash acquired)	(210.9)	) —
Capital expenditures	(70.0)	) (78.0)
Proceeds from sale of property, plant and equipment	0.3	0.8
Net cash flow used in investing activities	(280.6)	) (77.2)
Financing activities		
Short-term borrowings, net	214.1	139.7
Long-term debt borrowings	0.5	—
Long-term debt repayments	(1.4)	) (1.4)
Proceeds from exercised stock options	26.1	19.2
Common stock acquired by purchase	(72.3)	) (178.4)
Dividends paid	(153.7)	) (144.7)
Net cash flow provided by (used in) financing activities	13.3	(165.6)
Effect of exchange rate changes on cash and cash equivalents	(18.2)	) (2.2)
Increase in cash and cash equivalents	31.1	30.8
Cash and cash equivalents at beginning of period	77.3	63.0
Cash and cash equivalents at end of period	\$108.4	\$93.8
See notes to condensed consolidated financial statements (unaudited).		

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McCORMICK & COMPANY, INCORPORATED  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all the information and notes required by United States generally accepted accounting principles (U.S. GAAP) for complete financial statements. In our opinion, the accompanying condensed consolidated financial statements contain all adjustments, which are of a normal and recurring nature, necessary to present fairly the financial position and the results of operations for the interim periods presented. The results of consolidated operations for the three and nine month periods ended August 31, 2015 are not necessarily indicative of the results to be expected for the full year. Historically, our net sales, net income and cash flow from operations are lower in the first half of the fiscal year and increase in the second half. The typical increase in net sales, net income and cash flow from operations in the second half of the year is largely due to the consumer business cycle in the U.S., where customers typically purchase more products in the fourth quarter due to the Thanksgiving and Christmas holiday seasons.

For further information, refer to the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended November 30, 2014.

Accounting and Disclosure Changes

In July 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2015-11 Simplifying the Measurement of Inventory (Topic 330). This guidance is intended to simplify the subsequent measurement of inventories by replacing the current lower of cost or market test with a lower of cost and net realizable value test. The guidance applies only to inventories for which cost is determined by methods other than last-in first-out and the retail inventory method. It will be effective for the first quarter of our fiscal year ending November 30, 2018, and early adoption is permitted. We have not yet determined the impact from adoption of this new accounting pronouncement on our financial statements.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09 Revenue from Contracts with Customers (Topic 606). This guidance is intended to improve and converge with international standards the financial reporting requirements for revenue from contracts with customers. In August 2015, the FASB issued Accounting Standards Update No. 2015-14 Revenue from Contracts with Customers (Topic 606) Deferral of the Effective Date that provided for the adoption of the new standard for fiscal years beginning after December 15, 2017. As a result, the new standard will be effective for the first quarter of our fiscal year ending November 30, 2018. Early adoption is permitted for all entities, but not before the original effective date for public business entities (i.e., annual reporting periods beginning after December 15, 2016). We have not yet determined the impact from adoption of this new accounting pronouncement on our financial statements.

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Acquisitions are part of our strategy to increase sales and profits.

On March 9, 2015, we acquired 100% of the shares of Brand Aromatics, a privately held company located in the U.S. Brand Aromatics is a supplier of natural savory flavors, marinades, and broth and stock concentrates to the packaged food industry. Its addition expands the breadth of value-added products in our industrial business. The purchase price for Brand Aromatics was \$62.5 million and was financed with a combination of cash and short-term borrowings. At the time of acquisition, annual sales of Brand Aromatics were approximately \$30 million. As of August 31, 2015, a preliminary valuation of the acquired net assets of Brand Aromatics resulted in \$5.1 million allocated to tangible net assets, \$19.5 million allocated to other intangible assets and \$37.9 million allocated to goodwill. Goodwill related to the Brand Aromatics acquisition, which will be deductible for tax purposes, primarily represents the intangible assets that do not qualify for separate recognition, such as expected synergies from the extension of our customer intimacy and value-added flavor solutions we provide to our industrial customers to stocks, marinades and other savory flavors, as well as from the combined operations and assembled workforces, and the future development initiatives of the assembled workforces. The preliminary valuation, based on a comparison of acquisitions of similar industrial businesses, provided average percentages of purchase prices assigned to goodwill and other identifiable intangible assets, which we used to initially value the Brand Aromatics acquisition. We expect to finalize the determination of the fair value of the acquired net assets of Brand Aromatics during the fourth quarter of 2015. Included in our industrial business segment since its acquisition, Brand Aromatics added \$7.0 million and \$11.8 million to sales in the three and nine months ended August 31, 2015, respectively. Due to financing, acquisition and integration costs, its operating income contribution was not significant to our overall results for those periods.

On May 29, 2015, we completed the purchase of 100% of the shares of Drogheria & Alimentari (D&A), a privately held company based in Italy, and a leader of the spice and seasoning category in Italy that supplies both branded and private label products to consumers. The purchase price for D&A consisted of a cash payment of \$49.0 million, net of cash acquired of \$2.8 million, at the time of acquisition, subject to certain closing adjustments, and was financed with a combination of cash and short-term borrowings. In addition, the purchase agreement calls for a potential earn out payment in 2018 of up to €35 million, based upon the performance of the acquired business in 2017. This potential earn out payment had an acquisition-date fair value of \$27.7 million (or approximately €25 million), based on estimates of projected performance in 2017, which we used to estimate the contingent consideration payable in fiscal 2018 and discounted using a probability-weighted approach. At the time of the acquisition, annual sales of D&A were approximately €50 million. As of August 31, 2015, a preliminary valuation of the acquired net assets of D&A resulted in \$7.2 million allocated to tangible net assets, \$24.3 million allocated to other intangible assets and \$45.2 million allocated to goodwill. Goodwill related to the D&A acquisition, which is not deductible for tax purposes, primarily represents the intangible assets that do not qualify for separate recognition, such as the value of leveraging our brand building expertise, our customer insights in demand from consumers for unique and authentic ethnic flavors and our supply chain capabilities, as well as expected synergies from the combined operations and assembled workforce. The preliminary valuation, based on a comparison of acquisitions of similar consumer businesses, provided average percentages of purchase prices assigned to goodwill and other intangible assets which we used to initially value the D&A acquisition. We expect to finalize the determination of the fair value of the acquired net assets of D&A during early 2016. Included in our consumer business segment since its acquisition, D&A added \$15.3 million to sales in the three and nine months ended August 31, 2015. Due to financing, acquisition and integration costs, its operating income contribution was not significant to our overall results for those periods.

On August 20, 2015, we completed the purchase of 100% of the shares of One World Foods, Inc., seller of Stubb's barbeque sauces ("Stubb's"), a privately held company located in Austin, Texas. Stubb's is the leading premium barbeque sauce brand in the U.S. In addition to sauces, Stubb's products include marinades, rubs and skillet sauces. Its



addition will expand the breadth of value-added products in our consumer business. At the time of acquisition, annual sales of Stubb's were approximately \$30 million. The purchase price for Stubb's was \$99.4 million, subject to certain closing adjustments, and was financed with a combination of cash and short-term borrowings. As of August 31, 2015, a preliminary valuation of the acquired net assets of Stubb's resulted in \$5.4 million allocated to tangible assets acquired (less \$12.4 million allocated to liabilities assumed), \$25.8 million allocated to other intangible assets and \$80.6 million allocated to goodwill. Goodwill related to the Stubb's acquisition, which is not deductible for tax purposes, primarily represents the intangible assets that do not qualify for separate recognition, such as the value of leveraging our brand building expertise, our customer insights in demand from customers for unique and authentic barbeque and grilling flavors, and our supply chain capabilities, as well as expected synergies from the combined operations and assembled workforce. The preliminary valuation, based on a comparison of acquisitions of similar consumer businesses, provided average percentages of purchase prices assigned to goodwill and other identifiable intangible assets, which we used to initially value the Stubb's acquisition. We expect to finalize the determination of the fair value of the acquired

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net assets of Stubb's during the first half of 2016. Included in our consumer business segment since its acquisition, Stubb's contribution to sales and operating income was not significant to our overall results this period.

During the three and nine months ended August 31, 2015, we recorded \$0.8 million and \$2.8 million, respectively, in transaction-related expenses associated with these acquisitions.

### 3. SPECIAL CHARGES

We continue to evaluate changes to our organization structure to enable us to reduce fixed costs, simplify or improve processes, and improve our competitiveness.

In our consolidated income statement, we include a separate line item captioned “special charges” in arriving at our consolidated operating income. Special charges consist of expenses associated with certain actions undertaken by the Company to reduce fixed costs, simplify or improve processes, and improve our competitiveness and are of such significance in terms of both up-front costs and organizational/structural impact to require advance approval by our Management Committee, comprised of our senior management, including our Chairman and Chief Executive Officer. Upon presentation of any such proposed action (generally including details with respect to estimated costs, which typically consist principally of employee severance and related benefits, together with ancillary costs associated with the action that may include a non-cash component or a component which relates to inventory adjustments that are included in cost of goods sold; impacted employees or operations; expected timing; and expected savings) to the Management Committee and the Committee’s advance approval, expenses associated with the approved action are classified as special charges upon recognition and monitored on an on-going basis through completion.

The following is a summary of special charges recognized in the three and nine months ended August 31, 2015 and 2014 (in millions):

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Special charges included in cost of goods sold	\$3.4	\$—	\$3.4	\$—
Other special charges in the income statement (including a non-cash brand impairment charge of \$9.6 million for the three and nine months ended August 31, 2015)	11.7	2.3	59.1	2.3
Total special charges	\$15.1	\$2.3	\$62.5	\$2.3

During the three months ended August 31, 2015, we recorded a total of \$15.1 million of special charges, including \$3.4 million classified in cost of goods sold. Of that amount, \$13.0 million relates to a program, instituted by our Kohinoor consumer business in India and approved by our Management Committee during the third quarter, to improve the profitability of that business. The plan principally relates to the discontinuance of its non-profitable bulk-packaged and broken basmati rice product lines and other ancillary activities, while concentrating the business’s focus on both its existing consumer-packaged basmati rice product lines and the launch of consumer-packaged herbs and spices under the Kohinoor brand name.

In light of the anticipated sales reduction associated with the business’s discontinuance of its bulk-packaged and broken basmati rice product lines, only partially offset by the launch of consumer-packaged herbs and spices, we determined that an impairment of the Kohinoor brand name had occurred. Using a relief from royalty method (and a discount rate reflective of the risk of the launch of consumer-packaged herbs and spices), we estimated a current fair

value of the Kohinoor brand name that represented a reduction in its previous carrying value by approximately 53%, resulting in a non-cash impairment charge of \$9.6 million in the third quarter of 2015. In addition as a result of the Kohinoor product line discontinuance approved in the third quarter of 2015, we recognized a \$3.4 million charge in cost of goods sold, which represents a provision for the excess of the carrying value of inventories of bulk and broken basmati rice at August 31, 2015, determined on a lower of cost or market basis, over the estimated net realizable value of such inventories upon discontinuance. In addition to the special charges outlined above and recorded in the three and nine months ended August 31, 2015, the future actions approved with respect to Kohinoor's plan to improve its profitability consist of costs associated with exiting certain contractual arrangements and other costs directly related to the plan. The estimated cost of such future actions, which will be reflected in special charges upon recognition over the next three to nine months, range from approximately \$2 million to \$4 million.

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During the third quarter of 2015, we recognized an additional \$2.1 million of special charges, consisting of \$1.3 million related to employee severance and related costs associated with our North American effectiveness initiative and \$0.8 million principally related to other exit costs related to our EMEA reorganization initiated earlier in 2015.

For the nine months ended August 31, 2015, we recorded \$62.5 million of special charges as indicated in the preceding table. In addition to the Kohinoor charges of \$13.0 million described in the paragraph above, we have recorded special charges of \$27.7 million related to employee severance and related costs, associated with our North American effectiveness initiative, and \$23.7 million related to our EMEA reorganization initiated earlier in 2015. Partially offsetting these charges was a credit of \$1.9 million for the 2015 reversal of reserves previously accrued as part of the EMEA reorganization plan undertaken in 2013 and 2014.

Of the \$15.1 million of special charges recorded in our consolidated financial statements in the third quarter of 2015, \$14.7 million related to our consumer business segment and \$0.4 million related to our industrial business segment. Of the \$62.5 million of special charges recorded in our consolidated financial statements for the nine months ended August 31, 2015, \$49.6 million related to our consumer business segment and \$12.9 million related to our industrial business segment. With the exception of \$3.4 million of inventory reserves at August 31, 2015, all balances associated with our special charges are included in other accrued liabilities in our consolidated balance sheet.

For the three and nine months ended August 31, 2014, we recorded \$2.3 million of special charges, principally related to employee severance, with \$1.3 million related to our industrial business segment and \$1.0 million related to our consumer business segment.

In late 2013, we announced a reorganization in parts of the Europe, Middle East and Africa (EMEA) region to further improve EMEA's profitability and process standardization while supporting its competitiveness and long-term growth. These actions included the closure of our sales and distribution operations in The Netherlands, with the transition to a third-party distributor model to continue to sell the Silvo brand, as well as actions intended to reduce selling, general and administrative activities throughout EMEA, including the centralization of shared service activity across the region into Poland. In fiscal years 2013 and 2014, we recorded a total of \$27.1 million of cash and non-cash charges related to this reorganization. We expect to realize annual cost savings of approximately \$10 million in 2015 related to this EMEA reorganization.

The following table outlines the major components of accrual balances and activity relating to the special charges associated with the EMEA reorganization plan undertaken in 2013 and 2014 for the nine months ended August 31, 2015 (in millions):

	Employee severance and related benefits	Other related costs	Total
Balance as of November 30, 2014	\$9.3	\$0.7	\$10.0
Cash paid	(3.0)	) (0.6	) (3.6)
Impact of foreign exchange	(1.5)	) (0.1	) (1.6)
Reversal into income (special charges)	(1.9)	) —	(1.9)
Balance as of August 31, 2015	\$2.9	\$—	\$2.9

In January 2015, we offered a voluntary retirement plan, which included enhanced separation benefits but did not include supplementary pension benefits, to certain U.S. employees aged 55 years or older with at least ten years of service to the Company. Upon our receipt of notification from participants that they accepted this plan, which closed in the first quarter of 2015, we accrued special charges of \$24.5 million, consisting of employee severance and related costs that will be paid in cash. Substantially all of the affected employees will leave the company in 2015, and the majority exited by the second quarter.

The voluntary retirement plan is part of our ongoing North American effectiveness initiative that, upon completion, is expected to generate cost savings of approximately \$10 million in 2015 and annual cost savings with a full year impact of approximately \$25 million beginning in 2016. We currently estimate the total cost to implement the North American effectiveness initiative to approximate \$28 million, including the cost of the voluntary early retirement plan and other actions necessary to achieve the cost savings previously described, consisting principally of severance and related benefits that will be paid in cash. The following table outlines the major components of accrual balances and activity relating to the special charges associated with our North American effectiveness initiative for the nine months ended August 31, 2015 (in millions):

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	Employee severance and related benefits	Other related costs	Total
Special charges	\$25.6	\$2.1	\$27.7
Cash paid	(22.8	) (1.5	) (24.3
Balance as of August 31, 2015	\$2.8	\$0.6	\$3.4

In the first quarter of 2015, we recorded a special charge of \$3.9 million to undertake actions, principally consisting of severance and related costs, to change our organization structure to further reduce selling, general and administrative expenses throughout EMEA. The actions associated with this special charge are expected to be completed in 2015 and to generate annual cost savings of \$3.0 million by 2016.

In the second quarter of 2015, additional projects were identified in the EMEA region to further enhance organization efficiency and streamline processes in this region to support its competitiveness and long-term growth. These initiatives center on actions intended to reduce fixed costs and improve business processes, as well as continue to drive simplification across the business and supply chain. These actions include the transfer of certain additional activities to the recently established McCormick Shared Services Center in Lodz, Poland. In total, including the amounts recorded during the nine months ended August 31, 2015, the company expects to record approximately \$25 million of charges related to these actions, with approximately \$24 million of cash expenses and approximately \$1 million of non-cash fixed asset impairment expenses. Of the approximately \$24 million of cash expenditures associated with these special charges, approximately \$13 million are expected to be spent in 2015 and the balance spent in 2016. Related annual cost savings are projected to be approximately \$16 million by the end of 2017.

The following table outlines the major components of accrual balances and activity relating to the special charges associated with the EMEA reorganization plans undertaken in 2015 for the nine months ended August 31, 2015 (in millions):

	Employee severance and related benefits	Other related costs	Total
Special charges	\$21.5	\$2.2	\$23.7
Cash paid	(3.6	) (0.7	) (4.3
Impairment of fixed assets recorded	—	(1.1	) (1.1
Impact of foreign exchange	—	0.2	0.2
Balance as of August 31, 2015	\$17.9	\$0.6	\$18.5

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## 4. GOODWILL

The changes in the carrying amount of goodwill by segment for the nine months ended August 31, 2015 and 2014 were as follows (in millions):

	2015		2014	
	Consumer	Industrial	Consumer	Industrial
Beginning of year	\$1,581.1	\$141.1	\$1,654.7	\$143.8
Changes in purchase price allocation	—	—	(6.1	) —
Goodwill acquired	125.8	37.9	—	—
Foreign currency fluctuations	(80.6	) (2.9	) (23.5	) 0.2
Balance as of August 31	\$1,626.3	\$176.1	\$1,625.1	\$144.0

## 5. FINANCING ARRANGEMENTS AND FINANCIAL INSTRUMENTS

We use derivative financial instruments to enhance our ability to manage risk, including foreign currency and interest rate exposures, which exist as part of our ongoing business operations. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instruments. The use of derivative financial instruments is monitored through regular communication with senior management and the use of written guidelines.

In June 2015, we entered into a five-year \$750 million revolving credit facility which will expire in June 2020. The pricing for this credit facility, on a fully drawn basis, is LIBOR plus 0.75%. This credit facility replaces our \$600 million revolving credit facility that was due to expire in June 2016.

During the nine months ended August 31, 2015, we have entered into a total of \$100 million of forward starting interest rate swap agreements to manage our interest rate risk associated with the anticipated issuance of at least \$100 million of fixed rate notes by December 2015. We entered into \$50 million of these swap agreements during our second quarter of 2015 and \$50 million of these swap agreements during our third quarter of 2015. We intend to cash settle all of these agreements upon issuance of the fixed rate notes thereby effectively locking in the fixed interest rate in effect at the time the swap agreements were initiated. The weighted average fixed rate of these agreements is 2.25%. We have designated these forward starting interest rate swap agreements, which expire on December 18, 2015, as cash flow hedges. The gain or loss on these agreements is deferred in other comprehensive income and will be amortized over the life of the fixed rate notes as a component of interest expense.

As of August 31, 2015, the maximum time frame for our foreign exchange forward contracts is 15 months. The amount of foreign exchange forward contracts greater than 12 months is not material.

For all derivatives, the net amount of accumulated other comprehensive income expected to be reclassified in the next 12 months is \$3.2 million as an increase to earnings.

All derivatives are recognized at fair value in the balance sheet and recorded in either current or noncurrent other assets or other accrued liabilities or other long-term liabilities depending upon nature and maturity.

The following table discloses the fair values of derivative instruments on our balance sheet (in millions):

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As of August 31, 2015	Asset Derivatives			Liability Derivatives		
	Balance Sheet Location	Notional Amount	Fair Value	Balance Sheet Location	Notional Amount	Fair Value
Interest rate contracts	Other current assets	\$ 150.0	\$ 3.5	Other accrued liabilities	\$ 50.0	\$ 0.2
Foreign exchange contracts	Other current assets	143.7	5.1	Other accrued liabilities	81.2	1.2
Total			\$ 8.6			\$ 1.4
As of August 31, 2014	Asset Derivatives			Liability Derivatives		
	Balance Sheet Location	Notional Amount	Fair Value	Balance Sheet Location	Notional Amount	Fair Value
Interest rate contracts	Other current assets	\$ 100.0	\$ 7.3			
Foreign exchange contracts	Other current assets	105.9	1.6	Other accrued liabilities	\$ 104.6	\$ 0.8
Total			\$ 8.9			\$ 0.8
As of November 30, 2014	Asset Derivatives			Liability Derivatives		
	Balance Sheet Location	Notional Amount	Fair Value	Balance Sheet Location	Notional Amount	Fair Value
Interest rate contracts	Other current assets	\$ 100.0	\$ 7.4			
Foreign exchange contracts	Other current assets	106.3	4.9	Other accrued liabilities	\$ 156.4	\$ 1.4
Total			\$ 12.3			\$ 1.4



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The following tables disclose the impact of derivative instruments on our other comprehensive income (OCI), accumulated other comprehensive income (AOCI) and our income statement for the three and nine month periods ended August 31, 2015 and 2014 (in millions):

## Fair Value Hedges -

Derivative	Income statement location	Expense			
		For the three months ended August 31, 2015	For the three months ended August 31, 2014	For the nine months ended August 31, 2015	For the nine months ended August 31, 2014
Interest rate contracts	Interest expense	\$1.2	\$1.3	\$3.7	\$3.8

## Cash Flow Hedges –

For the three months ended August 31,

Derivative	Gain or (Loss) recognized in OCI		Income statement location	Gain or (Loss) reclassified from AOCI	
	2015	2014		2015	2014
Interest rate contracts	\$(0.2)	\$—	Interest expense	\$—	\$—
Foreign exchange contracts	1.6	1.1	Cost of goods sold	2.1	(0.3)
Total	\$1.4	\$1.1		\$2.1	\$(0.3)

## Cash Flow Hedges –

For the nine months ended August 31,

Derivative	Gain or (Loss) recognized in OCI		Income statement location	Gain or (Loss) reclassified from AOCI	
	2015	2014		2015	2014
Interest rate contracts	\$0.8	\$—	Interest expense	\$(0.1)	\$(0.1)
Foreign exchange contracts	4.7	0.6	Cost of goods sold	5.4	(0.8)
Total	\$5.5	\$0.6		\$5.3	\$(0.9)

The amount of gain or loss recognized in income on the ineffective portion of derivative instruments is not material. The amounts noted in the tables above for OCI do not include any adjustments for the impact of deferred income taxes.

## 6. FAIR VALUE MEASUREMENTS

Fair value can be measured using valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow), and the cost approach (cost to replace the service capacity of an asset or replacement cost). Accounting standards utilize a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those

three levels:

Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.

Level 3: Unobservable inputs that reflect the reporting entity's own assumptions.

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Our population of financial assets and liabilities subject to fair value measurements on a recurring basis are as follows (in millions):

		August 31, 2015		
	Fair Value	Level 1	Level 2	Level 3
Assets				
Cash and cash equivalents	\$108.4	\$108.4	\$—	\$—
Insurance contracts	102.0	—	102.0	—
Bonds and other long-term investments	7.8	7.8	—	—
Interest rate derivatives	3.5	—	3.5	—
Foreign currency derivatives	5.1	—	5.1	—
Total	\$226.8	\$116.2	\$110.6	\$—
Liabilities				
Foreign currency derivatives	\$1.2	\$—	\$1.2	\$—
Interest rate derivatives	0.2	—	0.2	—
Contingent consideration related to acquisition	28.6	—	—	28.6
Total	\$30.0	\$—	\$1.4	\$28.6

		August 31, 2014		
	Fair Value	Level 1	Level 2	Level 3
Assets				
Cash and cash equivalents	\$93.8	\$93.8	\$—	\$—
Insurance contracts	103.3	—	103.3	—
Bonds and other long-term investments	8.2	8.2	—	—
Interest rate derivatives	7.3	—	7.3	—
Foreign currency derivatives	1.6	—	1.6	—
Total	\$214.2	\$102.0	\$112.2	\$—
Liabilities				
Foreign currency derivatives	\$0.8	\$—	\$0.8	\$—

		November 30, 2014		
	Fair Value	Level 1	Level 2	Level 3
Assets				
Cash and cash equivalents	\$77.3	\$77.3	\$—	\$—
Insurance contracts	104.5	—	104.5	—
Bonds and other long-term investments	8.5	8.5	—	—
Interest rate derivatives	7.4	—	7.4	—
Foreign currency derivatives	4.9	—	4.9	—
Total	\$202.6	\$85.8	\$116.8	\$—
Liabilities				
Foreign currency derivatives	\$1.4	\$—	\$1.4	\$—

Because of their short-term nature, the amounts reported in the balance sheet for cash and cash equivalents, receivables, short-term borrowings and trade accounts payable approximate fair value. The fair values of insurance contracts are based upon the underlying values of the securities in which they are invested and are from quoted market prices from various stock and bond exchanges for similar type assets. The fair values of bonds and other long-term investments are based on quoted market prices from various stock and bond exchanges. The fair values for interest rate and foreign currency derivatives are based on values for similar instruments using models with market based inputs.

The acquisition-date fair value of the liability for contingent consideration related to our acquisition of D&A was approximately \$27.7 million (see note 2) and was included in other long-term liabilities in our consolidated balance sheet. The fair value of the liability was estimated using a discounted cash flow technique with significant inputs that are not observable in

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the market and thus represents a Level 3 fair value measurement as defined in the FASB's Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures. The significant inputs in the Level 3 measurement not supported by market activity included our probability assessments of expected future cash flows related to our acquisition of D&A during the earn-out period, discounted considering the uncertainties associated with the obligation, and calculated in accordance with the terms of the purchase agreement. Changes in the fair value of the liability for contingent consideration, excluding the impact of foreign currency, will be recognized in income on a quarterly basis until settlement in fiscal 2018.

The change in fair value of our Level 3 liabilities for the nine months ended August 31, 2015 is summarized as follows (in millions):

	Beginning of year	Acquisition-Date Fair Value	Settlements	Post Acquisition	Impact of foreign currency	Balance as of August 31, 2015
Contingent consideration related to acquisition	\$—	\$ 27.7	\$—	\$0.3	\$0.6	\$28.6

## 7.EMPLOYEE BENEFIT AND RETIREMENT PLANS

The following table presents the components of our pension expense of the defined benefit plans for the three months ended August 31, 2015 and 2014 (in millions):

	United States		International	
	2015	2014	2015	2014
Defined benefit plans				
Service cost	\$5.9	\$5.0	\$2.1	\$2.0
Interest costs	7.9	7.7	3.0	3.4
Expected return on plan assets	(10.0)	) (9.7	) (4.3	) (4.7
Amortization of prior service costs	—	—	—	0.1
Recognized net actuarial loss	4.2	3.0	1.5	1.2
Total pension expense	\$8.0	\$6.0	\$2.3	\$2.0

The following table presents the components of our pension expense of the defined benefit plans for the nine months ended August 31, 2015 and 2014 (in millions):

	United States		International	
	2015	2014	2015	2014
Defined benefit plans				
Service cost	\$17.7	\$15.0	\$6.2	\$5.9
Interest costs	23.7	23.3	9.1	10.3
Expected return on plan assets	(30.1)	) (29.1	) (13.0	) (14.1
Amortization of prior service costs	—	—	0.2	0.3
Recognized net actuarial loss	12.6	8.9	4.5	3.5
Total pension expense	\$23.9	\$18.1	\$7.0	\$5.9

During the nine months ended August 31, 2015 and 2014, we contributed \$12.6 million and \$14.0 million, respectively, to our pension plans. Total contributions to our pension plans in fiscal year 2014 were \$16.8 million. The following table presents the components of our other postretirement benefits expense (in millions):



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	Three months ended August 31, 2015		Nine months ended August 31, 2015	
		2014		2014
Other postretirement benefits				
Service cost	\$0.8	\$1.0	\$2.4	\$2.8
Interest costs	0.9	1.0	2.7	3.1
Total other postretirement expense	\$1.7	\$2.0	\$5.1	\$5.9

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## 8. STOCK-BASED COMPENSATION

We have three types of stock-based compensation awards: restricted stock units (RSUs), stock options and company stock awarded as part of our long-term performance plan (LTPP). The following table sets forth the stock-based compensation expense recorded in selling, general and administrative (SG&A) expense (in millions):

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Stock-based compensation expense	\$3.1	\$3.0	\$17.0	\$15.1

Our 2015 annual grant of stock options and RSUs occurred in the second quarter, similar to the 2014 annual grant. The weighted-average grant-date fair value of an option granted in 2015 was \$12.52 and in 2014 was \$9.48 as calculated under a lattice pricing model. Substantially all of the options granted vest ratably over a three-year period or upon retirement. The fair values of option grants in the stated periods were computed using the following range of assumptions for our various stock compensation plans:

	2015	2014
Risk-free interest rates	0.1 - 2.0%	0.1 - 2.7%
Dividend yield	2.1%	2.1%
Expected volatility	18.8%	15.6 - 20.1%
Expected lives (in years)	7.7	5.8

The following is a summary of our stock option activity for the nine months ended August 31, 2015 and 2014:

	2015		2014	
(shares in millions)	Number of Shares	Weighted-Average Exercise Price	Number of Shares	Weighted-Average Exercise Price
Outstanding at beginning of period	4.8	\$54.17	4.6	\$47.73
Granted	0.8	76.32	1.1	71.12
Exercised	(0.6)	42.77	(0.6)	35.93
Outstanding at end of the period	5.0	58.96	5.1	54.02
Exercisable at end of the period	3.3	\$51.95	3.0	\$45.55

As of August 31, 2015, the intrinsic value (the difference between the exercise price and the market price) for all options outstanding was \$101.8 million and for options currently exercisable was \$89.9 million. The total intrinsic value of all options exercised during the nine months ended August 31, 2015 and 2014 was \$19.1 million and \$20.9 million, respectively.

The following is a summary of our RSU activity for the nine months ended August 31, 2015 and 2014:

	2015		2014	
(shares in thousands)	Number of Shares	Weighted-Average Grant-Date Fair Value	Number of Shares	Weighted-Average Grant-Date Fair Value
Outstanding at beginning of period	239	\$67.60	161	\$60.86
Granted	135	76.06	180	71.15
Vested	(84)	71.30	(93)	62.57
Forfeited	(12)	73.03	(5)	69.05
Outstanding at end of period	278	\$70.35	243	\$67.66



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The following is a summary of our LTTP activity for the nine months ended August 31, 2015 and 2014:

	2015		2014	
(shares in thousands)	Number of Shares	Weighted- Average Grant-Date Fair Value	Number of Shares	Weighted- Average Grant-Date Fair Value
Outstanding at beginning of period	231	\$61.94	334	\$51.73
Granted	96	74.02	105	69.04
Vested	(65	) 48.78	(118	) 44.47
Forfeited	(14	) 70.92	(2	) 44.47
Outstanding at end of period	248	\$69.55	319	\$60.15

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## 9. INCOME TAXES

Income taxes for the three months ended August 31, 2015, included \$1.1 million of discrete tax benefits, consisting principally of the following: (i) the reversal of unrecognized tax benefits and related interest of \$0.7 million associated with the expiration of a statute of limitation in an international jurisdiction; and (ii) a \$0.4 million benefit as a result of the adjustment of prior year tax accruals upon completion of the related tax return.

Income taxes for the nine months ended August 31, 2015, included \$18.3 million of discrete tax benefits, consisting of the amounts described above as well as an additional \$17.2 million of discrete tax benefits consisting principally of the following: (i) a reversal of a previously established valuation allowance on a foreign deferred tax asset of \$8.6 million due to a change in facts that favorably impacted our assessment of the likely recoverability of that deferred tax asset; (ii) the reversals of unrecognized tax benefits and related interest of \$6.8 million associated with expirations of statutes of limitations in the U.S. and international jurisdictions; and (iii) the remainder principally related to recognition of a 2014 research tax credit. A new law was enacted in the first quarter 2015 that retroactively granted the credit for our 2014 tax year. Other than the reversals previously described and additions for current year tax positions, there were no significant changes to unrecognized tax benefits during the three months and nine months ended August 31, 2015.

Income tax expense for the three months ended August 31, 2014 included discrete tax benefits of \$6.2 million. The principal components of those discrete tax benefits recognized in the third quarter of 2014 included the following: (i) the reversal of international tax expense in the amount of \$3.7 million related to fiscal 2013, initially recorded in the first quarter of 2014 as a result of a retroactive change in French tax law enacted in the first quarter of 2014, but reversed in the third quarter of 2014 when final legislative guidance on that retroactive French tax law was issued that allowed us to conclude this additional tax would no longer be required; (ii) a \$1.4 million benefit as a result of the adjustment of prior year tax accruals upon completion of the related tax returns; and (iii) the reversal of previously provided reserves for uncertain tax benefits and related interest in the amount of \$0.8 million, principally as a result of statute of limitation expirations.

Income tax expense for the nine months ended August 31, 2014 included discrete tax benefits of \$5.5 million. The principal components of those discrete tax benefits recognized in the first nine months of 2014 included the following: (i) a \$5.8 million benefit related to the reversal of previously provided reserves for uncertain tax benefits and related interest recognized in connection with our settlement with respect to the French taxing authority's audits of the 2007-2013 tax years in the first quarter of 2014; (ii) a \$1.4 million benefit as a result of the adjustment of prior year tax accruals upon completion of the related tax returns; (iii) the reversal of previously provided reserves for uncertain tax benefits and related interest in the amount of \$0.8 million, principally as a result of statute of limitation expirations; less (iv) international tax expense of \$2.2 million related to prior year adjustments agreed as part of the previously described French tax settlement.

As of August 31, 2015, we believe that the reasonably possible total amount of unrecognized tax benefits that could change in the next 12 months as a result of various statute expirations, audit closures, and/or tax settlement would not result in a change to unrecognized tax benefits that is material to our consolidated financial results.

## 10. EARNINGS PER SHARE AND STOCK ISSUANCE

The following table sets forth the reconciliation of average shares outstanding (in millions):

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Average shares outstanding – basic	128.0	129.6	128.1	130.3

Effect of dilutive securities:

Stock options/RSUs/LTPP	1.2	1.0	1.1	1.0
Average shares outstanding – diluted	129.2	130.6	129.2	131.3

The following table sets forth the stock options and RSUs for the three and nine months ended August 31, 2015 and 2014 which were not considered in our earnings per share calculation since they were anti-dilutive (in millions):

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	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Anti-dilutive securities	0.5	1.9	0.5	1.5

The following table sets forth the common stock activity for the three and nine months ended August 31, 2015 and 2014 under the Company's stock option and employee stock purchase plans and the repurchases of common stock under its stock repurchase program (in millions):

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Shares issued under stock option, employee stock purchase plans and RSUs	0.2	0.1	0.6	0.7
Shares repurchased in connection with the stock repurchase program	—	0.7	1.0	2.6

As of August 31, 2015, \$43 million remained of the \$400 million share repurchase authorization that was authorized by the Board of Directors in April 2013 and all of an additional \$600 million share repurchase authorization that was authorized by the Board of Directors in March 2015 remains available.

## 11. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table sets forth the components of accumulated other comprehensive income (loss), net of tax where applicable (in millions):

	August 31, 2015	August 31, 2014	November 30, 2014
Foreign currency translation adjustment	\$(152.3)	) \$126.8	\$32.1
Unrealized gain on foreign currency exchange contracts	2.1	0.3	3.0
Fair value of interest rate swaps (excluding settled interest rate swaps)	0.5	—	—
Unamortized value of settled interest rate swaps	2.8	2.4	2.9
Pension and other postretirement costs	(206.7)	) (159.1)	) (224.0)
Accumulated other comprehensive loss	\$(353.6)	) \$(29.6)	) \$(186.0)

The following table sets forth the amounts reclassified from accumulated other comprehensive income (loss) and into consolidated net income for the three and nine months ended August 31, 2015 and 2014 (in millions):

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	Three months ended August 31,		Nine months ended August 31,		Affected Line Items in the Condensed Consolidated Income Statement
Accumulated Other Comprehensive Income (Loss) Components	2015	2014	2015	2014	
Gains (losses) on cash flow hedges:					
Interest rate derivatives	\$—	\$—	\$(0.1	) \$(0.1	) Interest expense
Foreign exchange contracts	2.1	(0.3	) 5.4	(0.8	) Cost of goods sold
Total before tax	2.1	(0.3	) 5.3	(0.9	)
Tax effect	(0.6	) 0.1	(1.2	) 0.3	Income taxes
Net, after tax	\$1.5	\$(0.2	) \$4.1	\$(0.6	)
Amortization of pension and postretirement benefit adjustments:					
Amortization of prior service costs (1)	\$—	\$0.1	\$0.2	\$0.3	SG&A expense/ Cost of goods sold
Amortization of net actuarial losses (1)	5.7	4.2	17.1	12.4	SG&A expense/ Cost of goods sold
Total before tax	5.7	4.3	17.3	12.7	
Tax effect	(1.9	) (1.4	) (5.9	) (4.3	) Income taxes
Net, after tax	\$3.8	\$2.9	\$11.4	\$8.4	

(1) This accumulated other comprehensive income component is included in the computation of total pension expense (refer to note 7 for additional details).

## 12. BUSINESS SEGMENTS

We operate in two business segments: consumer and industrial. The consumer and industrial segments manufacture, market and distribute spices, seasoning mixes, condiments and other flavorful products throughout the world. Our consumer segment sells to retail outlets, including grocery, mass merchandise, warehouse clubs, discount and drug stores under the “McCormick” brand and a variety of brands around the world, including “Lawry’s”, “Zatarain’s”, “Simply Asia”, “Thai Kitchen”, “Ducros”, “Vahine”, “Schwartz”, “Club House”, “Kamis”, “Kohinoor”, “DaQiao”, “Drogheria & Alim” “Stubb’s”. Our industrial segment sells to food manufacturers and the foodservice industry both directly and indirectly through distributors.

In each of our segments, we produce and sell many individual products which are similar in composition and nature. With their primary attribute being flavor, we regard the products within each of our segments to be fairly homogenous. It is impracticable to segregate and identify sales and profits for individual product lines.

We measure segment performance based on operating income excluding special charges as this activity is managed separately from the business segments. Although the segments are managed separately due to their distinct distribution channels and marketing strategies, manufacturing and warehousing are often integrated to maximize cost efficiencies. We do not segregate jointly utilized assets by individual segment for internal reporting, evaluating performance or allocating capital. Because of manufacturing integration for certain products within the segments, products are not sold from one segment to another but rather inventory is transferred at cost. Intersegment sales are not material.



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	Consumer	Industrial (in millions)	Total
Three months ended August 31, 2015			
Net sales	\$630.5	\$429.4	\$1,059.9
Operating income excluding special charges	114.6	39.2	153.8
Income from unconsolidated operations	9.2	0.5	9.7
Three months ended August 31, 2014			
Net sales	\$621.9	\$420.9	\$1,042.8
Operating income excluding special charges	122.1	37.5	159.6
Income from unconsolidated operations	8.1	0.7	8.8
	Consumer	Industrial (in millions)	Total
Nine months ended August 31, 2015			
Net sales	\$1,850.6	\$1,243.8	\$3,094.4
Operating income excluding special charges	286.9	111.8	398.7
Income from unconsolidated operations	26.9	0.1	27.0
Nine months ended August 31, 2014			
Net sales	\$1,852.2	\$1,217.4	\$3,069.6
Operating income excluding special charges	302.3	103.6	405.9
Income from unconsolidated operations	19.0	1.1	20.1

A reconciliation of operating income excluding special charges (which we use to measure segment profitability) to operating income is as follows:

(millions)	For the three months ended		For the nine months ended	
	August 31, 2015	August 31, 2014	August 31, 2015	August 31, 2014
Operating income	\$138.7	\$157.3	\$336.2	\$403.6
Add: Special charges included in cost of goods sold	3.4	—	3.4	—
Add: Other special charges (including a non-cash impairment charge in 2015)	11.7	2.3	59.1	2.3
Operating income excluding special charges	\$153.8	\$159.6	\$398.7	\$405.9

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### ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 2. OPERATIONS

#### OVERVIEW

##### Our Business

We are a global leader in flavor, with the manufacturing, marketing and distribution of spices, seasoning mixes, condiments and other flavorful products to the entire food industry. Customers range from retail outlets and food manufacturers to food service businesses. Our major sales, distribution and production facilities are located in North America, Europe and China. Additional facilities are based in Australia, Mexico, India, Singapore, Central America, Thailand and South Africa. Annually, approximately 40% of our sales have been outside of the United States.

We operate in two business segments, consumer and industrial. Consistent with market conditions in each segment, our consumer business has a higher overall profit margin than our industrial business. Across both segments, we have the customer base and product breadth to participate in all types of eating occasions, whether it is cooking at home, dining out, purchasing a quick service meal or enjoying a snack. We offer consumers a range of products from premium to value-priced.

##### Our Growth Model and Outlook

Our growth model is straightforward – we are increasing sales and profits by investing in the business and funding these investments, in part, with cost savings from our Comprehensive Continuous Improvement (CCI) program. This simple model has been the driver of our success and is our plan for growth in the future.

**Increasing Sales and Profits** – Our long-term annual growth objectives are to increase sales 4% to 6%, increase operating income 7% to 9% and increase earnings per share 9% to 11%. Over time, we expect to grow sales with similar contributions from: 1) our base business-driven by brand marketing support, customer intimacy and category growth; 2) product innovation; and 3) acquisitions. We are fueling our investment in growth mainly with cost savings from our CCI program, an ongoing initiative to improve productivity and reduce costs throughout the organization. In addition to funding brand marketing support, product innovation and other growth initiatives, our CCI program helps offset higher material costs and is contributing to higher operating income and earnings per share.

In 2015, we expect the strength of the U.S. dollar and the resultant unfavorable effects of foreign currency exchange to have a negative impact, as compared to 2014, on our sales and earnings. In 2015, sales are projected to grow at the upper end of a 4% to 6% sales growth target on a constant currency basis, driven by building brand equity, a strong innovation pipeline, expanded distribution and acquisitions. For the full year 2015, an unfavorable foreign currency exchange is expected to have a 5% negative impact on sales. Diluted earnings per share was \$3.34 in 2014. Excluding the earnings per share impact of special charges of \$3.7 million (\$5.2 million before tax) in 2014, adjusted diluted earnings per share was \$3.37 in 2014. Adjusted diluted earnings per share (excluding an estimated \$0.36 of special charges) are projected to be at the lower end of our \$3.47 to \$3.54 guidance range in 2015, an increase of 3% to 5%. On a constant currency basis, we expect adjusted diluted earnings per share in 2015 to grow at the lower end of our 7% to 9% guidance range over adjusted diluted earnings per share of \$3.37 in 2014. We expect this growth rate to be mainly driven by increased adjusted operating income.

Our business generates strong cash flow, and we have a balanced use of cash. We are using our cash to fund shareholder dividends, with annual increases in each of the past 29 years, and to fund capital expenditures, acquisitions and share repurchases.

**Investing in the Business** – We are investing for growth through innovation, brand marketing support and acquisitions. In recent years, 8% to 10% of sales came from new products launched in the past three years. For our consumer business, innovation continues to be one of the best ways to distinguish our brands from our competition, including private label. We are introducing products for every type of cooking occasion, from gourmet, premium items to convenient and value priced flavors. In 2015, these include new varieties in the relaunch of our entire gourmet product line. That relaunch also includes new packaging and a flavor seal technology. Other innovation includes flavored sea salt grinders across North America, an Indian range of seasoning blends in the U.K. and further extensions of our Vahine dessert items in France. For industrial customers, we are developing seasonings for snacks and other food



products, as well as flavors for new menu items. In 2015, we have a solid pipeline of new flavor solutions aligned with our customers' new product launch plans. With more than 20 technical innovation centers and product development facilities around the world, we are supporting the growth of our brands and those of our industrial customers with products that appeal to local consumers. In addition, much of our innovation is designed to meet the increasing consumer demand for healthy eating. We founded the McCormick Science Institute in 2007 to fund the advancement

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of scientific knowledge of the potential health benefits of culinary spices and herbs. This institute is also committed to educating consumers, nutritionists and dietitians about these potential health benefits.

In 2014, we increased our investment in brand marketing by 9% over 2013 and more than 50% from five years earlier. Further increases in brand marketing support are planned in 2015. We measure the return on this investment and have identified digital marketing as one of highest return investments in brand marketing support. Through digital marketing, we are connecting with consumers in a personalized way to deliver recipes, provide cooking advice and discover new products. Digital marketing is expected to be approximately one third of total advertising in 2015, compared to 11% in 2010.

Through acquisitions, we are adding leading brands to extend our reach into new geographic regions where we currently have little or no distribution. We have a particular interest in emerging markets that offer high growth potential, such as China and India. Sales in emerging markets accounted for 17% of total company net sales in fiscal year 2014, up from 10% of net sales in 2011. In our developed markets, we are seeking consumer brands that have a defensible market position and meet a growing consumer trend for flavor.

Cost Savings – CCI is our ongoing initiative to improve productivity and reduce costs throughout the company. With CCI, each business unit develops cost reduction opportunities and sets specific goals. Our projects fall into the areas of cost optimization, cost avoidance and productivity that includes streamlining processes. However, the only amounts we report are actual cost reductions where costs have decreased from the prior year. CCI cost savings totaled \$65 million in fiscal year 2014, of which \$54 million lowered cost of goods sold. In 2015, CCI cost savings are expected to reach at least \$75 million, with a large portion impacting our cost of goods sold. Another \$20 million of cost savings are expected mainly from streamlining actions underway in North America and reorganization activities in our Europe, Middle East and Africa (EMEA) region. Material cost inflation is expected to be in the mid single-digit range in 2015, compared to approximately 2% in 2014. We anticipate the 2015 impact of material cost inflation will be largely offset by our cost savings and pricing actions.

## RESULTS OF OPERATIONS – COMPANY

(in millions)	Three months ended August 31,		Nine months ended August 31,			
	2015	2014	2015	2014		
Net sales	\$1,059.9	\$1,042.8	\$3,094.4	\$3,069.6		
Percent increase	1.6	% 2.6	% 0.8	% 3.9	%	%
Gross profit	\$421.9	\$420.1	\$1,215.6	\$1,224.1		
Gross profit margin	39.8	% 40.3	% 39.3	% 39.9	%	%

Sales for the third quarter of 2015 increased by 1.6% from the prior year level and included a 5.7% unfavorable impact from foreign currency exchange rates. On a constant currency basis (that is, excluding the impact of foreign currency exchange as more fully described under the caption, Non-GAAP Financial Measures), our sales increased 7.3% over the prior year level as higher volume and product mix, driven by both our consumer and industrial businesses, increased net sales by 4.0%, pricing actions added 1.1%, and acquisitions added 2.2%.

Sales for the nine months ended August 31, 2015, increased by 0.8% over the 2014 level and included a 5.1% unfavorable impact from foreign currency exchange rates. On a constant currency basis, our sales increased 5.9% over the prior year level as higher volume and product mix, driven by both our consumer and industrial businesses, increased net sales by 3.8%, pricing actions added 1.2%, and acquisitions added 0.9%.



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Gross profit for the third quarter of 2015 increased by \$1.8 million, or 0.4%, over the comparable period in 2014, while our gross profit margin was 50 basis points lower than the year ago quarter at 39.8%. Gross profit for the nine months ended August 31, 2015 decreased by \$8.5 million, or 0.7%, from the comparable period in 2014, while our gross profit margin was 60 basis points lower from the first nine months of 2014 at 39.3%. These decreases in gross profit margin for both the quarter and year-to-date period were primarily due to sharply lower gross profit in our Kohinoor business, as well the impact on our other operations of higher material costs, mitigated by CCI cost savings and pricing actions. During the three and nine month ended August 31, 2015, we recorded \$3.4 million of special charges related to inventory writedowns directly associated with the decision to discontinue the bulk-packaged and broken rice product lines of our Kohinoor business in India. While included in cost of goods sold in our income statement, these costs are being treated as special charges (see note 3 to our financial statements). In addition to the \$3.4 million of special charges, the Kohinoor business also recognized lower gross profit, as compared to the 2014 levels, of \$2.3 million and \$5.7 million for the three and nine months ended August 31, 2015. On a combined basis, the reduction in Kohinoor's gross profit by \$5.8 million for the three months ended August 31, 2015, as compared to the corresponding period in 2014, accounted for 54 basis points of our overall 50 basis point reduction in gross profit margin. On a combined basis, the reduction in Kohinoor's gross profit by \$9.2 million for the nine months ended August 31, 2015, as compared to the corresponding period in 2014, accounted for 30 basis points of our overall 60 basis point reduction in gross profit percentage.

(in millions)	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Selling, general & administrative expense (SG&A)	\$271.5	\$260.5	\$820.3	\$818.2
Percent of net sales	25.6	% 25.0	% 26.5	% 26.7

SG&A as a percentage of net sales increased by 60 basis points for the three months ended August 31, 2015 as compared to the third quarter of 2014. Driving this increase in SG&A as a percentage of sales was higher benefits expense and brand marketing, partially offset by lower distribution and selling costs. For the nine months ended August 31, 2015 compared to the corresponding period in 2014, lower distribution and selling costs as a percentage of sales were partly offset by higher employee benefits expense and brand marketing support, causing a decrease of 20 basis points in SG&A as a percentage of net sales. Brand marketing support for the three and nine months ended August 31, 2015, increased by \$2.4 million and \$4.7 million, respectively, over the same periods in 2014. In connection with our acquisitions of Brand Aromatics, Drogheria & Alimentari and Stubb's, we incurred \$0.8 million and \$2.8 million of transaction costs for the three and nine months ended August 31, 2015, respectively, which were included in SG&A.

(in millions)	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
Special charges included in cost of goods sold	\$3.4	\$—	\$3.4	\$—
Other special charges	11.7	2.3	59.1	2.3
Total special charges	\$15.1	\$2.3	\$62.5	\$2.3

During the three months ended August 31, 2015, we recorded a total of \$15.1 million of special charges, including \$3.4 million classified in cost of goods sold. Of that amount, \$13.0 million related to our Kohinoor consumer business in India, \$1.3 million related to employee severance and related costs associated with our North American effectiveness initiative and \$0.8 million principally related to other exit costs related to our EMEA reorganization initiated earlier in 2015. For the nine months ended August 31, 2015, we recorded \$62.5 million of special charges, including \$3.4 million classified in cost of goods sold. In addition to the Kohinoor charges of \$13.0 million recorded in the third quarter, we have recorded special charges of \$27.7 million related to employee severance and related costs associated with our North American effectiveness initiative, and \$23.7 million related to our EMEA reorganization initiated earlier in 2015. Partially offsetting these charges was a credit of \$1.9 million for the 2015 reversal of reserves previously accrued as part of the EMEA reorganization plan undertaken in 2013 and 2014. See note 3 of the financial statements for more details on these charges and our basis for classifying amounts as special charges.

For the three and nine months ended August 31, 2014, we recorded \$2.3 million of special charges, principally related to employee severance, with \$1.3 million related to our industrial business segment and \$1.0 million related to our consumer business segment.

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	Three months ended August 31,		Nine months ended August 31,	
(in millions)	2015	2014	2015	2014
Interest expense	\$13.6	\$12.4	\$39.5	\$37.3
Other income, net	0.2	0.3	0.6	0.8

Interest expense was higher in the three and nine months ended August 31, 2015 compared to the same periods of the prior year due to higher average borrowings.

	Three months ended August 31,		Nine months ended August 31,	
(in millions)	2015	2014	2015	2014
Income from consolidated operations before income taxes	\$125.3	\$145.2	\$297.3	\$367.1
Income taxes	37.4	31.1	71.9	97.3
Effective tax rate	29.8	% 21.4	% 24.2	% 26.5

The provision for income taxes is based on the then-current estimate of the annual effective tax rate adjusted to reflect the tax impact of items discrete to the fiscal period. We record tax expense or tax benefits that do not relate to ordinary income in the current fiscal year discretely in the period in which such items occur pursuant to the requirements of U.S. GAAP. Examples of such types of discrete items not related to ordinary income of the current fiscal year include, but are not limited to, changes in estimates of the outcome of tax matters related to prior years (including reversals of reserves upon the lapsing of statutes of limitations), provision-to-return adjustments, and the settlement of tax audits. Income tax expense for the three and nine months ended August 31, 2015 included net discrete tax benefits of \$1.1 million and \$18.3 million, respectively. Income tax expense for the three and nine months ended August 31, 2014 included net discrete tax benefits of \$6.2 million and \$5.5 million, respectively. See note 9 for a further description of these discrete items.

In addition to the discrete tax items described above, our effective tax rate of 21.4% for the three months ended August 31, 2014, benefited from the cumulative catch up adjustment necessary to reflect the reduction of our estimated annual effective tax rate for the nine months ended August 31, 2014, from that estimated for the first six months of 2014. That adjustment included the reversal of the higher taxes provided on our applicable 2014 pre-tax earnings during the first six months of 2014, initially recorded in response to the change in French tax law, but reversed in the third quarter of 2014 when final legislative guidance on that retroactive French tax law was issued that allowed us to conclude this additional tax would no longer be required. Our effective tax rate, including the net discrete tax benefits identified above, was 26.5%, which represented a reduction from the corresponding rate of 29.8% recognized for the first half of 2014.

Our effective tax rate of 29.8% for the three months ended August 31, 2015, exceeded the 21.4% effective tax rate for the corresponding 2014 quarter due to lower discrete tax benefits noted above in the 2015 quarter, the previously described cumulative catch up adjustment in the third quarter of 2014 resulting from the change in French tax law and final legislative guidance, higher non-deductible losses in 2015 in our Kohinoor majority-owned subsidiary (including special charges) compared to the prior year level, and from other changes in our expected mix of business across tax jurisdictions.

Our effective tax rate of 24.2% for the nine months ended August 31, 2015, was lower than the 26.5% effective tax rate for the corresponding period in 2014, for the following reasons: (i) higher non-deductible losses in 2015 in our Kohinoor majority-owned subsidiary (including special charges) compared to the 2014 level; (ii) other changes in our expected mix of business across tax jurisdictions; partially offset by (iii) higher discrete tax benefits noted above in the 2015 period.

Absent additional discrete items in the fourth quarter of 2015, we expect our annual effective tax rate for 2015 to be approximately 26%.

	Three months ended August 31,		Nine months ended August 31,	
(in millions)	2015	2014	2015	2014
Income from unconsolidated operations	\$9.7	\$8.8	\$27.0	\$20.1

Income from unconsolidated operations for the three and nine months ended August 31, 2015 was \$0.9 million and \$6.9 million higher, respectively, compared to the corresponding periods in 2014. For both the three and nine months ended August 31, 2015 as compared to the 2014 periods, income from unconsolidated operations, which is presented net of earnings attributable to non-controlling interests, included a \$1.9 million benefit due to the allocation of Kohinoor's total special charge to its 15%

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minority stakeholder. Excluding this \$1.9 million benefit, the remainder of these fluctuations were attributable to our joint venture in Mexico. For the third quarter of 2015, as compared to the corresponding period in 2014, income from our Mexican joint venture was negatively impacted by an unfavorable exchange rate. Higher sales and an increase in gross margin percentage from our Mexican joint venture more than offset an unfavorable exchange rate for the nine months ended August 31, 2015 as compared to the corresponding period in 2014. The increased gross margin percentage was due largely to lower commodity costs.

The following table outlines the major components of the change in diluted earnings per share from 2014 to 2015:

	Three months ended August 31,	Nine months ended August 31,
2014 Earnings per share – diluted	\$0.94	\$2.21
Impact of total special charges	(0.11	) (0.36 )
Impact of special charges attributable to non-controlling interests	0.02	0.01
Impact of operating income	(0.03	) (0.04 )
Impact of effective tax rate	(0.06	) 0.06
Impact of unconsolidated income	—	0.04
Impact of higher interest expense	(0.01	) (0.01 )
Impact of lower shares outstanding	0.01	0.04
2015 Earnings per share – diluted	\$0.76	\$1.95



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## RESULTS OF OPERATIONS - SEGMENTS

## CONSUMER BUSINESS

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
(in millions)				
Net sales	\$630.5	\$621.9	\$1,850.6	\$1,852.2
Percent increase/(decrease)	1.4	% 1.5	% (0.1)	% 4.5
Operating income, excluding special charges	114.6	122.1	286.9	302.3
Operating income margin, excluding special charges	18.2	% 19.6	% 15.5	% 16.3

In the third quarter of 2015, sales of our global consumer business increased by 1.4%, which included a 5.5% unfavorable impact from foreign currency rates, as compared to the third quarter of 2014. On a constant currency basis, global consumer sales increased by 6.9% in the third quarter of 2015, due to higher volume and product mix of 4.2% and pricing actions that added 0.1% to sales. Our acquisitions of Drogheria & Alimentari (D&A) and Stubb's, during the second and third quarters, respectively, increased sales by 2.6% during the third quarter of 2015.

In the Americas, consumer sales rose 1.7% in the third quarter of 2015 as compared to the third quarter of 2014. That increase included a 1.6% unfavorable impact from foreign currency rates. On a constant currency basis, Americas consumer sales increased by 3.3%, which included a 2.4% increase attributable to higher volume and product mix, due to strength in items such as recipe mixes, Grill Mates, Kitchen Basics and Zatarain's products, and a 0.7% increase in pricing. Product innovation and brand marketing support, particularly in digital, are driving these results. The acquisition of Stubb's, which closed in August 2015, added 0.2% to sales for the quarter.

In the EMEA region, consumer sales decreased 0.7% in the third quarter of 2015 as compared to the prior year, but that decrease included an unfavorable impact of 18.2% from foreign exchange rates. On a constant currency basis, consumer sales rose 17.5% as a result of higher volumes and product mix that increased sales by 5.3% and 1.1% from higher pricing. The acquisition of D&A, which closed at the end of the second quarter 2015, added 11.1% to sales for the third quarter. Our core business growth in our EMEA region was broad-based, with increases in each of our top markets driven by our higher brand marketing, our new product innovation, and expanded distribution.

In the Asia/Pacific region, consumer sales increased 3.4% in the third quarter of 2015, compared to the third quarter of 2014, which included a 3.9% decrease from unfavorable foreign exchange rates. On a constant currency basis, consumer sales in the Asia/Pacific region rose 7.3%, driven by a 12.4% increase in sales from volume and product mix, partially offset by a 5.1% decrease from lower pricing. In constant currency, we grew consumer business sales in the Asia/Pacific region at a double-digit rate in both China and Australia again this quarter. In China, sales of bouillon products were particularly strong. In constant currency, sales in India declined at a high single-digit rate, as a double-digit decline in pricing more than offset an increase in volume and product mix.

For the nine months ended August 31, 2015, our global consumer business sales decreased by 0.1% from the 2014 level, including a 5.1% decline attributable to unfavorable foreign exchange rates. On a constant currency basis, global consumer sales rose by 5.0%, which was attributable to higher volume and product mix that added 4.0% to sales, acquisitions that increased sales by 0.9%, and pricing actions that added 0.1% to sales.

Operating income for the third quarter of 2015, excluding special charges, for our global consumer business decreased \$7.5 million, or 6.2%, compared to the third quarter of 2014. On a constant currency basis, operating income for the third quarter of 2015, excluding special charges, was 2.8% below the third quarter of 2014, with the impact of sales growth and cost savings offset by the unfavorable impact of higher material costs and increased employee benefit expense. In addition, operating income, excluding special charges of \$13.0 million in the 2015 period, from our Kohinoor business was down \$2.8 million in the third quarter of 2015 compared to the third quarter of 2014.

Operating income for our global consumer business for the nine months ended August 31, 2015, excluding special charges, decreased \$15.4 million, or 5.1%, compared to the same period of 2014. On a constant currency basis, operating income for the first nine months of 2015, excluding special charges, declined by 1.3%, compared to the corresponding period of 2014, due to the same factors noted above for the third quarter of 2015. Operating income, excluding special charges of \$13.0 million in the 2015 period, from our Kohinoor business was down \$7.7 million in the first nine months of 2015 compared to the corresponding period of 2014.

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## INDUSTRIAL BUSINESS

	Three months ended August 31,		Nine months ended August 31,	
	2015	2014	2015	2014
(in millions)				
Net sales	\$429.4	\$420.9	\$1,243.8	\$1,217.4
Percent increase	2.0	% 4.2	% 2.2	% 3.1
Operating income, excluding special charges	39.2	37.5	111.8	103.6
Operating income margin, excluding special charges	9.1	% 8.9	% 9.0	% 8.5

Our global industrial business grew sales by 2.0% in the third quarter of 2015, which included a 6.0% unfavorable impact from foreign currency rates, as compared to the third quarter of 2014. On a constant currency basis, global industrial sales increased by 8.0% in the third quarter of 2015, due to higher volume and product mix that increased sales by 3.6%, pricing actions that added 2.7% to sales and our acquisition of Brand Aromatics in the second quarter 2015 that increased sales by 1.7%.

In the Americas, industrial sales increased by 1.6% during the third quarter of 2015 from the prior year level. That increase included an unfavorable impact of 3.5% from foreign currency rates. Industrial sales in the Americas rose by 5.1% on a constant currency basis as pricing actions added 3.0% to sales, slightly offset by lower volume and product mix that decreased industrial sales by 0.4%. In the third quarter of 2015, strong sales from our operation in Mexico were largely offset by continued weakness in U.S. sales to quick service restaurant customers. The acquisition of Brand Aromatics earlier in 2015 increased industrial sales in the Americas by 2.5% for the third quarter of 2015.

In the EMEA region, industrial sales increased 2.0% in the third quarter of 2015 from the prior year level. That increase included an unfavorable foreign currency impact of 13.2%. On a constant currency basis, industrial sales increased 15.2% in the third quarter of 2015, with higher volume and product mix contributing 13.4% and pricing actions adding 1.8% to sales growth. The strong performance in this part of our business continued as we support the growth and geographic expansion of leading quick service restaurants and food manufacturers in this region. This higher sales volume, along with our CCI actions, is also driving greater profitability for this business.

In the Asia/Pacific region, industrial sales increased 4.2% in the third quarter of 2015, compared to the third quarter of 2014. That increase included an unfavorable foreign exchange rate impact of 7.7%. On a constant currency basis, sales increased 11.9% led by higher volume and product mix that increased sales by 9.4% and higher pricing that increased sales by 2.5%. In China, we are benefiting from further recovery in demand from quick service restaurants, while in Australia, our growth includes new product wins with quick service restaurants.

For the nine months ended August 31, 2015 as compared to the prior year, global industrial business sales increased 2.2%, which included an unfavorable foreign exchange rate impact of 5.0%. On a constant currency basis, global industrial business sales increased by 7.2% in the first nine months of 2015, due to higher volume and product mix of 3.3%, pricing actions that added 2.9% to sales, and our acquisition of Brand Aromatics early in the second quarter of 2015 that increased sales by 1.0%.

For the third quarter of 2015, operating income, excluding special charges, for the global industrial business increased by \$1.7 million, or 4.9%, compared to the third quarter of 2014. On a constant currency basis, operating income, excluding special charges, for the global industrial business increased by 11.7% in the third quarter of 2015, compared to the corresponding period in 2014, with the favorable impact of higher sales and cost savings more than offsetting the unfavorable impact of higher material costs and employee benefit expense.

For the nine months ended August 31, 2015, operating income, excluding special charges, for the global industrial business increased by \$8.2 million, or 7.9%, compared to the comparable period for 2014. On a constant currency basis, operating income, excluding special charges, for the global industrial business increased by 13.7% for the first nine months of 2015, compared to the corresponding period in 2014, due to the same factors noted for the third quarter of 2015.

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## MARKET RISK SENSITIVITY

## Foreign Exchange Risk

We utilize foreign currency exchange contracts to enhance our ability to manage foreign currency exchange risk. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instrument and all derivatives are designated as hedges.

The following table sets forth the notional values and unrealized net gain of the portfolio of our forward foreign currency contracts (in millions):

	August 31, 2015	August 31, 2014	November 30, 2014
Notional value	\$224.9	\$210.5	\$262.7
Unrealized net gain	3.9	0.8	3.5

The quarterly fluctuation in notional value is a result of our decisions on foreign currency exposure coverage, based on our foreign currency exposures.

## Interest Rate Risk

We manage our interest rate exposure by entering into both fixed and variable rate debt arrangements. In addition, we use interest rate swaps to minimize worldwide financing costs and to achieve a desired mix of fixed and variable rate debt. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instrument and all derivatives are designated as hedges. As of August 31, 2015, we had a total of \$200.0 million notional value of interest rate swap contracts outstanding, which represents an increase of \$100.0 million over the interest rate swap contracts outstanding at November 30, 2014 and August 31, 2014. As disclosed in note 5 of the financial statements, we entered into \$100 million of additional interest rate swap contracts during the nine months ended August 31, 2015 to hedge our interest rate risk associated with the anticipated issuance of fixed rate notes by December 2015. The fair value of our interest rate swaps was a net accumulated gain of \$3.3 million as of August 31, 2015, compared to net accumulated gains of \$7.4 million and \$7.3 million as of November 30, 2014 and August 31, 2014, respectively. The change in fair values is due to changes in interest rates on the notional amounts outstanding as of each date as well as the remaining duration of our interest rate derivatives.

## Commodity Risk

We purchase certain raw materials which are subject to price volatility caused by weather, market conditions, growing and harvesting conditions, governmental actions and other factors beyond our control. Our most significant raw materials are pepper, dairy products, rice, capsicums (red peppers and paprika), onion, garlic and wheat flour. While future movements of raw material costs are uncertain, we respond to this volatility in a number of ways, including strategic raw material purchases, purchases of raw material for future delivery and customer price adjustments. We generally have not used derivatives to manage the volatility related to this risk. To the extent that we have used derivatives for this purpose, it has not been material to our business.

## Credit Risk

The customers of our consumer business are predominantly food retailers and food wholesalers. Consolidations in these industries have created larger customers, some of which are highly leveraged. In addition, competition has increased with the growth in alternative channels including mass merchandisers, dollar stores, warehouse clubs and discount chains. This has caused some customers to be less profitable and increased our exposure to credit risk. We continue to closely monitor the credit worthiness of our customers and counterparties. We believe that our allowance for doubtful accounts properly recognizes trade receivables at net realizable value. We consider nonperformance credit risk for other financial instruments to be insignificant.

## CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

As of August 31, 2015, there have been no material changes in our contractual obligations and commercial commitments outside the ordinary course of business since November 30, 2014.

NON-GAAP FINANCIAL MEASURES

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The table below includes financial measures of adjusted operating income, adjusted income from unconsolidated operations, adjusted net income and adjusted diluted earnings per share, each excluding the impact of special charges for the periods presented. These represent non-GAAP financial measures which are prepared as a complement to our financial results prepared in accordance with United States generally accepted accounting principles. In our consolidated income statement, we include a separate line item captioned “special charges” in arriving at our consolidated operating income. Additionally, we recorded \$3.4 million in cost of goods sold in our income statement for three and nine months ended August 31, 2015 which we classified as special charges. Special charges consist of expenses associated with certain actions undertaken by the Company to reduce fixed costs, simplify or improve processes, and improve our competitiveness and are of such significance in terms of both up-front costs and organizational/structural impact to require advance approval by our Management Committee, comprised of our Chairman and Chief Executive Officer; President and Chief Operating Officer, and President Global Consumer; Executive Vice President and Chief Financial Officer; President Global Industrial, and President EMEA and Asia Pacific; President North America; and Senior Vice President, Human Relations. Upon presentation of any such proposed action (including details with respect to estimated costs, which generally consist principally of employee severance and related benefits, together with ancillary costs associated with the action that may include a non-cash component or a component which relates to inventory adjustments that are included in cost of goods sold; impacted employees or operations; expected timing; and expected savings) to the Management Committee and the Committee’s advance approval, expenses associated with the approved action are classified as special charges upon recognition and monitored on an on-going basis through completion. Details with respect to the composition of special charges recorded for the periods and in the amounts set forth below are included in note 3 of the accompanying financial statements.

We believe that these non-GAAP financial measures are important for purposes of comparison to prior periods and development of future projections and earnings growth prospects. This information is also used by management to measure the profitability of our ongoing operations and analyze our business performance and trends.

These non-GAAP financial measures may be considered in addition to results prepared in accordance with GAAP, but they should not be considered a substitute for, or superior to, GAAP results. In addition, these non-GAAP financial measures may not be comparable to similarly titled measures of other companies because other companies may not calculate them in the same manner that we do. We intend to continue to provide these non-GAAP financial measures as part of our future earnings discussions and, therefore, the inclusion of these non-GAAP financial measures will provide consistency in our financial reporting. A reconciliation of these non-GAAP financial measures to the related GAAP financial measures is provided below (in millions, except per share data):

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	For the year ended November 30, 2014	For the three months ended August 31, 2015	For the three months ended August 31, 2014	For the nine months ended August 31, 2015	For the nine months ended August 31, 2014	Estimated for the year ending November 30, 2015
Operating income	\$603.0	\$138.7	\$157.3	\$336.2	\$403.6	
Impact of special charges included in cost of goods sold	—	3.4	—	3.4	—	
Impact of other special charges (including non-cash impairment charge of \$9.6 million for the three and nine months ended August 31, 2015)	5.2	11.7	2.3	59.1	2.3	
Total special charges	5.2	15.1	2.3	62.5	2.3	
Adjusted operating income	\$608.2	\$153.8	\$159.6	\$398.7	\$405.9	
Income from unconsolidated operations		\$9.7	\$8.8	\$27.0	\$20.1	
Impact of special charges attributable to non-controlling interests (1)		(1.9	)	(1.9	)	
Adjusted income from unconsolidated operations		\$7.8	\$8.8	\$25.1	\$20.1	
Net income		\$97.6	\$122.9	\$252.4	\$289.9	
Impact of total special charges above (2)		14.0	1.6	46.8	1.6	
Impact of special charges attributable to non-controlling interests (1)		(1.9	) —	(1.9	) —	
Adjusted net income		\$109.7	\$124.5	\$297.3	\$291.5	
Earnings per share – diluted	\$3.34	\$0.76	\$0.94	\$1.95	\$2.21	lower end of \$3.11 to \$3.18
Impact of total special charges above	0.03	0.11	0.01	0.36	0.01	0.37
Impact of special charges attributable to non-controlling interests	—	(0.02	) —	(0.01	) —	(0.01
Adjusted earnings per share – diluted	\$3.37	\$0.85	\$0.95	\$2.30	\$2.22	lower end of \$3.47 to \$3.54

(1) Represents the portion of the Kohinoor total special charge of \$13.0 (see note 3) attributable to Kohinoor's 15% minority stakeholder.

(2) Total special charges of \$15.1 and \$62.5 for the three and nine months ended August 31, 2015 and \$2.3 for the three and nine months ended August 31, 2014 are net of taxes of \$1.1 and \$15.7 and \$0.7, respectively.



Percentage changes in sales and adjusted operating income expressed in “constant currency” are presented excluding the impact of foreign currency exchange. To present this information for historical periods, current period results for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the corresponding period of the prior fiscal year, rather than at the actual average exchange rates in effect during the current fiscal year. As a result, the foreign currency impact is equal to the current year results in local currencies multiplied by the

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change in the average foreign currency exchange rate between the current fiscal period and the corresponding period of the prior fiscal year.

Constant currency growth rates follow:

Three Months Ended August 31, 2015				
	Percentage Change as Reported	Impact of Foreign Currency Exchange	Percentage Change on Constant Currency Basis	
Net sales:				
Consumer business:				
Americas	1.7	% (1.6	)% 3.3	%
EMEA	(0.7	)% (18.2	)% 17.5	%
Asia/Pacific	3.4	% (3.9	)% 7.3	%
Total Consumer	1.4	% (5.5	)% 6.9	%
Industrial business:				
Americas	1.6	% (3.5	)% 5.1	%
EMEA	2.0	% (13.2	)% 15.2	%
Asia/Pacific	4.2	% (7.7	)% 11.9	%
Total Industrial	2.0	% (6.0	)% 8.0	%
Total net sales	1.6	% (5.7	)% 7.3	%
Adjusted operating income:				
Consumer business	(6.2	)% (3.4	)% (2.8	)%
Industrial business	4.9	% (6.8	)% 11.7	%
Total adjusted operating income	(3.6	)% (4.2	)% 0.6	%
Nine Months Ended August 31, 2015				
	Percentage Change as Reported	Impact of Foreign Currency Exchange	Percentage Change on Constant Currency Basis	
Net sales:				
Consumer business:				
Americas	2.0	% (1.3	)% 3.3	%
EMEA	(8.6	)% (16.2	)% 7.6	%
Asia/Pacific	5.2	% (3.0	)% 8.2	%
Total Consumer	(0.1	)% (5.1	)% 5.0	%
Industrial business:				
Americas	2.4	% (2.8	)% 5.2	%
EMEA	0.6	% (11.5	)% 12.1	%
Asia/Pacific	3.9	% (6.1	)% 10.0	%
Total Industrial	2.2	% (5.0	)% 7.2	%
Total net sales	0.8	% (5.1	)% 5.9	%
Adjusted operating income:				
Consumer business	(5.1	)% (3.8	)% (1.3	)%
Industrial business	7.9	% (5.8	)% 13.7	%
Total adjusted operating income	(1.8	)% (4.4	)% 2.6	%



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To present “constant currency” information for the fiscal year 2015 projection, projected sales and adjusted operating income for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the company’s budgeted exchange rates for 2015 and are compared to the 2014 results, translated into U.S. dollars using the same 2015 budgeted exchange rates, rather than at the average actual exchange rates in effect during fiscal year 2014. To estimate the percentage change in adjusted earnings per share on a constant currency basis, a similar calculation is performed to arrive at adjusted net income (however, no adjustment is made for the company’s share of income of unconsolidated operations that are denominated in currencies other than the U.S. dollar) divided by historical shares outstanding for fiscal year 2014 or projected shares outstanding for fiscal year 2015, as appropriate.

	Projection for Year Ending November 30, 2015	
Percentage change in adjusted earnings per share	3% to 5%	
Impact of foreign currency exchange	(4	)%
Percentage change in adjusted earnings per share in constant currency	7% to 9%	

In addition to the above non-GAAP financial measures, we use total debt to adjusted earnings before interest, tax, depreciation and amortization (adjusted EBITDA) as a measure of leverage. We define adjusted EBITDA as net income plus expenses for interest, income taxes, depreciation and amortization, special charges and loss on voluntary pension settlement. EBITDA and the ratio of total debt to adjusted EBITDA are both non-GAAP financial measures. This ratio measures our ability to repay outstanding debt obligations. Our target for total debt to adjusted EBITDA, excluding the temporary impact from acquisition activity, is 1.5 to 1.8. We believe that total debt to adjusted EBITDA is a meaningful metric to investors in evaluating our financial leverage and may be different than the method used by other companies to calculate total debt to EBITDA.

The following table reconciles our adjusted EBITDA to our net income for the trailing twelve month periods ended August 31, 2015, August 31, 2014 and November 30, 2014 (dollars in millions):

	August 31, 2015	August 31, 2014	November 30, 2014
Net income	\$400.4	\$419.9	\$437.9
Special charges and the loss on voluntary pension settlement (1)	63.5	42.6	5.2
Depreciation and amortization	103.3	107.3	102.7
Interest expense	51.9	49.2	49.7
Income tax expense	120.5	137.5	145.9
Adjusted EBITDA	\$739.6	\$756.5	\$741.4
Total debt	\$1,492.0	\$1,367.7	\$1,284.9
Total debt/Adjusted EBITDA	2.02	1.81	1.73
(1) Consists of:	August 31, 2015	August 31, 2014	November 30, 2014
Special charges included in cost of goods sold	\$3.4	\$—	\$—
Other special charges (including non-cash impairment charge of \$9.6 million for the twelve months ended August 31, 2015)	62.0	27.3	5.2
Special charges attributable to non-controlling interests	(1.9)	)—	—
Loss on voluntary pension settlement	—	15.3	—
Total	\$63.5	\$42.6	\$5.2



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## LIQUIDITY AND FINANCIAL CONDITION

	Nine months ended August 31, 2015	2014
	(in millions)	
Net cash provided by operating activities	\$316.6	\$275.8
Net cash used in investing activities	(280.6	) (77.2
Net cash provided by (used in) financing activities	13.3	(165.6

In the statement of cash flows, the changes in operating assets and liabilities are presented excluding the translation effects of changes in foreign currency exchange rates, as these do not reflect actual cash flows. Accordingly, the amounts in the statement of cash flows do not agree with changes in the operating assets and liabilities that are presented in the balance sheet.

Due to the cyclical nature of a portion of our business, we generate much of our cash flow in the fourth quarter of the fiscal year.

**Operating Cash Flow** – Net cash provided by operating activities ("cash flow from operations") is typically lower in the first and second quarters and then builds in the third and fourth quarters of our fiscal year. For the nine months ended August 31, 2015, cash flow from operations was \$40.8 million higher than the same period of 2014. While net income for the first nine months of 2015 declined by \$37.5 million from the prior year level, that decline was principally offset by (i) the non-cash impact of the \$9.6 million brand name impairment charge included in special charges; and (ii) by the non-cash impact of the remaining \$52.9 million of special charges (\$37.2 million after tax), net of spending during the first nine months of 2015, that was reflected in changes in operating assets and liabilities. We have also experienced a higher level of collections of trade accounts receivable in the first nine months of 2015, as compared to the corresponding period of 2014, due, in part, to our participation in a vendor financing program by one of our large customers that accelerated our collection of amounts due from that customer. This was partially offset by a higher level of employee incentive payments made in first nine months of 2015 compared to the same period of 2014.

**Investing Cash Flow** – The increase in net cash used in investing activities of \$203.4 million was principally due to \$210.9 million of cash spending for our acquisitions of Brand Aromatics and Drogheria & Alimentari during the second quarter of 2015 and Stubb's during the third quarter of 2015. (See note 2 of the financial statements.) During the nine months ended August 31, 2015, we spent \$70.0 million on capital expenditures, compared to \$78.0 million for the same period last year. Capital expenditures for fiscal year 2015 are expected to be \$130 million to \$140 million.

**Financing Cash Flow** – The \$178.9 million change in net cash provided by (used in) financing activities in the first nine months of 2015, when compared to the prior year level, is primarily due to a decrease in share repurchase activity coupled with a net increase in net short-term borrowings. In the first nine months of 2015, we had a net increase in short-term borrowings of \$214.1 million compared to a net increase in short-term borrowings of \$139.7 million for the same period last year.

The following table outlines the activity in our share repurchase program for the nine months ended August 31 (in millions):

	2015	2014
Number of shares of common stock repurchased	1.0	2.6
Dollar amount	\$72.3	\$178.4

As of August 31, 2015, \$43 million remained of the \$400 million share repurchase authorization that was authorized by the Board of Directors in April 2013. On March 25, 2015, the Board of Directors authorized an additional \$600 million of share repurchases.

During the nine months ended August 31, 2015, we received proceeds of \$26.1 million from exercised options compared to \$19.2 million received in the first nine months of last year. We increased dividends paid to \$153.7 million for the first nine months of 2015 compared to \$144.7 million in the same period last year. Dividends paid in

the first quarter of 2015 were declared on November 25, 2014.

The following table presents the ratios of our total debt to our adjusted EBITDA for the trailing twelve month periods ended August 31, 2015, August 31, 2014 and November 30, 2014:

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	August 31, 2015	August 31, 2014	November 30, 2014
Total debt/Adjusted EBITDA	2.02	1.81	1.73

Our ratio of total debt to adjusted EBITDA of 2.02 as of August 31, 2015 is higher than the ratios of 1.73 and 1.81 as of November 30, 2014 and August 31, 2014, respectively, reflecting an increase in total debt principally as a result of a higher level of short-term borrowings to assist in funding our acquisitions. (See note 2 of the financial statements.)

Most of our cash is denominated in foreign currencies. We manage our worldwide cash requirements by considering available funds among the many subsidiaries through which we conduct our business and the cost effectiveness with which those funds can be accessed. The permanent repatriation of cash balances from certain of our subsidiaries could have adverse tax consequences; however, those balances are generally available without legal restrictions to fund ordinary business operations, capital projects and any possible future acquisitions. At August 31, 2015, we temporarily used \$130.0 million of cash from our foreign subsidiaries to pay down short-term debt in the U.S. At August 31, 2014, we temporarily used \$124.8 million of cash from our foreign subsidiaries to pay down short-term debt in the U.S. During a quarter, our short-term borrowings vary, but are lower at the end of a quarter. The average short-term borrowings outstanding for the nine months ended August 31, 2015 and August 31, 2014 were \$548.3 million and \$400.2 million, respectively. Total average debt outstanding for the nine months ended August 31, 2015 and August 31, 2014 was \$1,553.3 million and \$1,405.2 million, respectively.

The reported values of our assets and liabilities are significantly affected by fluctuations in foreign exchange rates between periods. At August 31, 2015, the exchange rates for the Euro, the Canadian dollar, Australian dollar, the British pound sterling and the Polish zloty were lower than at August 31, 2014 and at November 30, 2014.

#### Credit and Capital Markets

Cash flows from operating activities are our primary source of liquidity for funding growth, dividends, capital expenditures and share repurchases. We also rely on our revolving credit facilities, or borrowings backed by these facilities, to fund seasonal working capital needs and other general corporate requirements. We generally use these facilities to support our issuance of commercial paper. If the commercial paper market is not available or viable we could borrow directly under our revolving credit facilities. The facilities are made available by syndicates of banks, with various commitments per bank. If any of the banks in these syndicates are unable to perform on their commitments, our liquidity could be impacted, which would reduce our ability to grow through funding of seasonal working capital.

In June 2015, we entered into a five-year \$750 million revolving credit facility which will expire in June 2020. The pricing for this credit facility, on a fully drawn basis, is LIBOR plus 0.75%. This credit facility replaces our \$600 million revolving credit facility which was due to expire in June 2016.

We engage in regular communication with all of the banks participating in our revolving credit facilities. During these communications, none of the banks have indicated that they may be unable to perform on their commitments. In addition, we periodically review our banking and financing relationships, considering the stability of the institutions, pricing we receive on services, and other aspects of the relationships. Based on these communications and our monitoring activities, we believe the likelihood of one of our banks not performing on its commitment is remote.

We hold investments in equity and debt securities in both our qualified defined benefit pension plans and a rabbi trust for our nonqualified defined benefit pension plan. We estimate total contributions to our pension plans in 2015 of approximately \$16 million, which is comparable to the \$16.8 million of contributions in 2014. Future increases or decreases in pension liabilities and required cash contributions are highly dependent on changes in interest rates and the actual return on plan assets.

We will continue to have cash requirements to support seasonal working capital needs and capital expenditures, to fund acquisitions, to pay interest, and to service debt. In order to meet these cash requirements, we intend to use our existing cash, cash equivalents, and internally generated funds, to borrow under our existing credit facilities or other short-term borrowing facilities, and to consider additional term financing. We believe that cash provided from these sources will be adequate to meet our cash requirements over the next twelve months.





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### ACQUISITIONS

Acquisitions are part of our strategy to increase sales and profits. We have a particular interest in emerging markets.

As described in note 2 of the financial statements, we acquired Brand Aromatics, Drogheria & Alimentari and Stubb's during the nine months ended August 31, 2015.

### ACCOUNTING AND DISCLOSURE CHANGES

New accounting pronouncements are issued periodically that affect our current and future operations. See note 1 of the financial statements for further details of these impacts.

### FORWARD-LOOKING INFORMATION

Certain statements contained in this report, including statements concerning expected performance such as those relating to net sales, earnings, cost savings, acquisitions and brand marketing support, are “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. These statements may be identified by the use of words such as “may,” “will,” “expect,” “should,” “anticipate,” “intend,” “believe” and “plan.” These statements may relate to: the expected results of operations of businesses acquired by us, the expected impact of raw materials costs and our pricing actions on our results of operations and gross margins, the expected productivity and working capital improvements, expectations regarding growth potential in various geographies and markets, expected trends in net sales and earnings performance and other financial measures, the expectations of pension and postretirement plan contributions and anticipated charges associated with such plans, the holding period and market risks associated with financial instruments, the impact of foreign exchange fluctuations, the adequacy of internally generated funds and existing sources of liquidity, such as the availability of bank financing, our ability to issue additional debt or equity securities, and our expectations regarding purchasing shares of our common stock under the existing authorizations. These and other forward-looking statements are based on our current views and assumptions and involve risks and uncertainties that could significantly affect expected results. Results may be materially affected by factors such as: damage to our reputation or brand name; loss of brand relevance; increased private label use; product quality, labeling, or safety concerns; negative publicity about our products; business interruptions due to natural disasters or unexpected events; actions by, and the financial condition of, competitors and customers; our ability to achieve expected and/or needed cost savings or margin improvements; the successful acquisition and integration of new businesses; issues affecting our supply chain and raw materials, including fluctuations in the cost and availability of raw and packaging materials; government regulation, and changes in legal and regulatory requirements and enforcement practices; global economic and financial conditions generally, including the availability of financing, and interest and inflation rates; the investment return on retirement plan assets, and the costs associated with pension obligations; foreign currency fluctuations; the stability of credit and capital markets; risks associated with our information technology systems, the threat of data breaches and cyber attacks; volatility in our effective tax rate; impact of climate change on raw materials; infringement of our intellectual property rights, and those of customers; litigation, legal and administrative proceedings; and other risks described in our filings with the Securities and Exchange Commission. Actual results could differ materially from those projected in the forward-looking statements. We undertake no obligation to update or revise publicly, any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information regarding our exposure to certain market risks, see “Market Risk Sensitivity” in the Management’s Discussion and Analysis of Financial Condition and Results of Operations above and Item 7A, Quantitative and Qualitative Disclosures About Market Risk, in our Annual Report on Form 10-K for the year ended November 30, 2014. Except as described in Management’s Discussion and Analysis of Financial Condition and Results of Operations above, there have been no significant changes in our financial instrument portfolio or market risk exposures since our November 30, 2014 fiscal year end.

ITEM 4. CONTROLS AND PROCEDURES

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The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as of the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective. No change occurred in our "internal control over financial reporting" (as defined in Rule 13a-15(f)) during our last fiscal quarter which was identified in connection with the evaluation required by Rule 13a-15(a) as materially affecting, or reasonably likely to materially affect, our internal control over financial reporting.

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**PART II – OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

There are no material pending legal proceedings in which we or our subsidiaries is a party or in which any of our or their property is the subject.

**ITEM 1.A RISK FACTORS**

There have been no material changes in our risk factors from those disclosed in Part I, Item 1A to our Annual Report on Form 10-K for the fiscal year ended November 30, 2014, except as disclosed below. The risk factors disclosed in Part I, Item 1A to our Annual Report on Form 10-K for the fiscal year ended November 30, 2014, in addition to the other information set forth in this report, are certain risk factors that could affect our business, financial condition, and results of operations. These risk factors should be considered in connection with evaluating the forward-looking statements contained in our Annual Report on Form 10-K and set forth in this report because these factors could cause the actual results and conditions to differ materially from those projected in forward-looking statements. Before you buy our Common Stock or Non-Voting Common Stock, you should know that making such an investment involves some risks, including the risks described below. The risks that have been highlighted here are not the only ones that we face. If any of the risks actually occur, our business, financial condition, or results of operations could be negatively affected. In that case, the trading price of our securities could decline, and you may lose all or part of your investment.

Our operations and reputation may be impaired if our information technology systems fail to perform adequately or if we are the subject of a data breach or cyber attack.

Our information technology systems are critically important to operating our business efficiently. We rely on our information technology systems to manage our business data, communications, supply chain, order entry and fulfillment, and other business processes. The failure of our information technology systems to perform as we anticipate could disrupt our business and could result in transaction errors, processing inefficiencies and the loss of sales and customers, causing our business and results of operations to suffer.

Furthermore, our information technology systems may be vulnerable to security breaches beyond our control, including those involving cyber attacks using viruses, worms or other destructive software, process breakdowns, or other malicious activities, or any combination of the foregoing. Such breaches could result in unauthorized access to information including customer, consumer or other company confidential data. We invest in security technology and design our business processes to mitigate the risk of such breaches. While we believe these measures are generally effective, there can be no assurance that security breaches will not occur. Moreover, the development and maintenance of these measures requires continuous monitoring as technologies change and efforts to overcome security measures evolve. We have experienced, and expect to continue to experience, cybersecurity threats and incidents, none of which has been material to us to date. However, a successful breach or attack could have a material, negative impact on our operations or business reputation and subject us to consequences such as litigation, regulatory enforcement proceedings and direct costs associated with incident response.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

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The following table summarizes our purchases of Common Stock (CS) and Common Stock Non-Voting (CSNV) during the third quarter of 2015:

## ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased	Average Price Paid per share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
June 1, 2015 to June 30, 2015	CS – 0 CSNV – 0	\$ — \$ —	— —	\$646 million
July 1, 2015 to July 31, 2015	CS – 15,028 CSNV – 0	\$79.13 \$ —	15,028 —	\$644 million
August 1, 2015 to August 31, 2015	CS – 13,985 CSNV – 1,000	\$83.35 \$83.91	13,985 1,000	\$643 million
Total	CS – 29,013 CSNV – 1,000	\$81.17 \$83.91	29,013 1,000	\$643 million

As of August 31, 2015, \$43 million remained of a \$400 million share repurchase authorization approved by the Board of Directors in April 2013. On March 25, 2015, the Board of Directors authorized a new share repurchase program to purchase up to an additional \$600 million of the company's outstanding shares. There is no expiration date for either of our repurchase programs. The timing and amount of any shares repurchased is determined by our management based on its evaluation of market conditions and other factors. The repurchase program may be suspended or discontinued at any time.

In certain circumstances, we issue shares of CS in exchange for shares of CSNV, or issue shares of CSNV in exchange for shares of CS, in either case pursuant to the exemption from registration provided by Section 3(a)(9) of the Securities Act of 1933, as amended. Typically, these exchanges are made in connection with the administration of our employee benefit plans, executive compensation programs and dividend reinvestment/direct purchase plans. The number of shares issued in an exchange is generally equal to the number of shares received in the exchange, although the number may differ slightly to the extent necessary to comply with the requirements of the Employee Retirement Income Security Act of 1974. During the third quarter of 2015, we issued 301,463 shares of CSNV in exchange for shares of CS and issued 4,858 shares of CS in exchange for shares of CSNV.

## ITEM 4. MINE SAFETY DISCLOSURES

Not Applicable.

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ITEM 6. EXHIBITS

The following exhibits are attached or incorporated herein by reference:

Exhibit Number	Description
(3) (i) Articles of Incorporation and By-Laws	Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration No. 33-39582 as filed with the Securities and Exchange Commission on March 25, 1991.
Restatement of Charter of McCormick & Company, Incorporated dated April 16, 1990	Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration Statement No. 33-59842 as filed with the Securities and Exchange Commission on March 19, 1993.
Articles of Amendment to Charter of McCormick & Company, Incorporated dated April 1, 1992	Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration Statement No. 333-104084 as filed with the Securities and Exchange Commission on March 28, 2003.
Articles of Amendment to Charter of McCormick & Company, Incorporated dated March 27, 2003	
(ii) By-Laws	Incorporated by reference from Exhibit 3(ii) of McCormick's Form 10-Q for the quarter ended May 31, 2012, File No. 1-14920, as filed with the Securities and Exchange Commission on July 2, 2012.
By-Laws of McCormick & Company, Incorporated Amended and Restated on June 26, 2012	
(4) Instruments defining the rights of security holders, including indentures	
(i) See Exhibit 3 (Restatement of Charter and By-Laws)	
Summary of Certain Exchange Rights, incorporated by reference from Exhibit 4.1 of McCormick's Form 10-Q for the quarter ended August 31, 2001, File No. 0-748, as filed with the Securities and Exchange Commission on October 12, 2001.	
(ii) Indenture dated December 5, 2000 between McCormick and SunTrust Bank, incorporated by reference from Exhibit 4(iii) of McCormick's Form 10-Q for the quarter ended August 31, 2003, File No. 1-14920, as filed with the Securities and Exchange Commission on October 14, 2003.	
(iii) Indenture dated December 7, 2007 between McCormick and The Bank of New York, incorporated by reference from Exhibit 4.1 of McCormick's Form 8-K dated December 4, 2007, File No. 0-748, as filed with the Securities and Exchange Commission on December 10, 2007.	
(iv) Indenture dated July 8, 2011 between McCormick and U.S. Bank National Association, incorporated by reference from Exhibit 4.1 of McCormick's Form 8-K dated July 5, 2011, File No. 1-14920, as filed with the Securities and Exchange Commission on July 8, 2011.	
(v) Form of 5.20% Notes due 2015, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated December 1, 2005, File No. 0-748, as filed with the Securities and Exchange Commission on December 6, 2005.	
(vi) Form of 5.75% Notes due 2017, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated December 4, 2007, File No. 0-748, as filed with the Securities and Exchange Commission on December 10, 2007.	
(vii) Form of 3.90% Notes due 2021, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated July 5, 2011, File No. 1-14920, as filed with the Securities and Exchange Commission on July 8, 2011.	
(viii) Form of 3.50% Notes due 2023, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated August 14, 2013, File No. 1-14920, as filed with the Securities and Exchange Commission on August 19, 2013.	
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(10)Material Contracts

McCormick's supplemental pension plan for certain senior and executive officers, amended and restated with an effective date of January 1, 2005, adopted by the Compensation Committee of the Board of Directors on (i) November 28, 2008, which agreement is incorporated by reference from Exhibit 10(i) of McCormick's 10-K for the fiscal year ended November 30, 2014, File No. 1-14920, as filed with the Securities and Exchange Commission on January 29, 2015.\*

The 2001 Stock Option Plan, in which officers and certain other management employees participate, is set forth on (ii) pages 33 through 36 of McCormick's definitive Proxy Statement dated February 15, 2001, File No. 1-14920, as filed with the Securities and Exchange Commission on February 14, 2001, and incorporated by reference herein.\*

2004 Long-Term Incentive Plan, in which officers and certain other management employees participate, is set (iii) forth in Exhibit A of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.\*

2004 Directors' Non-Qualified Stock Option Plan, provided to members of McCormick's Board of Directors who (iv) are not also employees of McCormick, is set forth in Exhibit B of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.\*

Directors' Share Ownership Program, provided to members of McCormick's Board of Directors who are not also (v) employees of McCormick, is set forth on page 28 of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.\*

Deferred Compensation Plan, as restated on January 1, 2000, and amended on August 29, 2000, September 5, 2000 and May 16, 2003, in which directors, officers and certain other management employees participate, a copy (vi) of which Plan document and amendments was attached as Exhibit 10(viii) of McCormick's Form 10-Q for the quarter ended August 31, 2003, File No. 1-14920, as filed with the Securities and Exchange Commission on October 14, 2003, and incorporated by reference herein.\*

2005 Deferred Compensation Plan, amended and restated with an effective date of January 1, 2005, in which (vii) directors, officers and certain other management employees participate, which agreement is incorporated by reference from Exhibit 4.1 of McCormick's Form S-8, Registration No. 333-155775, as filed with the Securities and Exchange Commission on November 28, 2008.\*

The 2007 Omnibus Incentive Plan, in which directors, officers and certain other management employees (viii) participate, is set forth in Exhibit A of McCormick's definitive Proxy Statement dated February 20, 2008, File No. 1-14920, as filed with the Securities and Exchange Commission on February 20, 2008, and incorporated by reference herein, as amended by Amendment No. 1 thereto, which Amendment is incorporated by reference from Exhibit 10(xi) of McCormick's 10-K for the fiscal year ended November 30, 2008, File No. 1-14920, as filed with the Securities and Exchange Commission on January 28, 2009.\*

The 2013 Omnibus Incentive Plan, in which directors, officers and certain other management employees (ix) participate, is incorporated by reference from Exhibit 4.1 of McCormick's Form S-8, Registration No. 333-187703, as filed with the Securities and Exchange Commission on April 3, 2013.\*

Amendment No. 1 to the 2013 Omnibus Incentive Plan, incorporated by reference from Exhibit 10(x) of (x) McCormick's Form 10-Q for the quarter ended February 28, 2015, File No. 1-14920, as filed with the Securities and Exchange Commission on March 31, 2015.\*

Form of Long-Term Performance Plan Agreement (formerly known as the Mid-Term Incentive Plan), (xi) incorporated by reference from Exhibit 10(x) of McCormick's Form 10-Q for the quarter



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ended May 31, 2013, File No. 1-14920, as filed with the Securities and Exchange Commission on June 28, 2013.

Form of Restricted Stock Units Agreement, incorporated by reference from Exhibit 10(xi) of McCormick's Form (xii) 10-Q for the quarter ended May 31, 2013, File No. 1-14920, as filed with the Securities and Exchange Commission on June 28, 2013.

Form of Restricted Stock Units Agreement for Directors, incorporated by reference from Exhibit 10(xii) of (xiii) McCormick's Form 10-Q for the quarter ended May 31, 2013, File No. 1-14920, as filed with the Securities and Exchange Commission on June 28, 2013.

Form of Non-Qualified Stock Option Agreement, incorporated by reference from Exhibit 10(xiii) of (xiv) McCormick's Form 10-Q for the quarter ended May 31, 2013, File No. 1-14920, as filed with the Securities and Exchange Commission on June 28, 2013.

Form of Non-Qualified Stock Option Agreement, as amended, incorporated by reference from Exhibit 10(xv) of (xv) McCormick's Form 10-Q for the quarter ended February 28, 2015, File No. 1-14920, as filed with the Securities and Exchange Commission on March 31, 2015.

Form of Non-Qualified Stock Option Agreement for Directors, incorporated by reference from Exhibit 10(xiv) of (xvi) McCormick's Form 10-Q for the quarter ended May 31, 2013, File No. 1-14920, as filed with the Securities and Exchange Commission on June 28, 2013.

Form of Indemnification Agreement, incorporated by reference from Exhibit 10(xv) of McCormick's Form 10-Q (xvii) for the quarter ended February 28, 2014, File No. 1-14920, as filed with the Securities and Exchange Commission on March 26, 2014.

Employment Agreement between McCormick (UK) Limited and Malcolm Swift, incorporated by reference (xviii) from Exhibit 10.1 of McCormick's Form 8-K, File No. 1-14920, as filed with the Securities and Exchange Commission on January 29, 2015.\*

Severance Plan for Executives, incorporated by reference from Exhibit 10(xix) of McCormick's Form 10-Q for (xix) the quarter ended February 28, 2015, File No. 1-14920, as filed with the Securities and Exchange Commission on March 31, 2015.\*

(31) Rule 13a-14(a)/15d-14(a) Certifications Filed herewith

(32) Section 1350 Certifications Filed herewith

(101) The following financial information from the Quarterly Report on Form 10-Q of McCormick for the quarter ended August 31, 2015, furnished electronically herewith, and formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Balance Sheet; (ii) Condensed Consolidated Income Statement; (iii) Condensed Consolidated Statement of Comprehensive Income; (iv) Condensed Consolidated Cash Flow Statement; and (v) Notes to the Condensed Consolidated Financial Statements.

\* Management contract or compensatory plan or arrangement.

McCormick hereby undertakes to furnish to the Securities and Exchange Commission, upon its request, copies of additional instruments of McCormick with respect to long-term debt that involve an amount of securities that do not exceed 10 percent of the total assets of McCormick and its subsidiaries on a consolidated basis, pursuant to Regulation S-K, Item 601(b)(4)(iii)(A).

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

McCORMICK & COMPANY, INCORPORATED

October 5, 2015

By: /s/ Gordon M. Stetz, Jr.  
Gordon M. Stetz, Jr.  
Executive Vice President & Chief Financial Officer

October 5, 2015

By: /s/ Christina M. McMullen  
Christina M. McMullen  
Vice President & Controller