LINCOLN NATIONAL CORP Form 10-Q October 29, 2015

#### UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2015

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission File Number: 1-6028

## Edgar Filing: LINCOLN NATIONAL CORP - Form 10-Q

## LINCOLN NATIONAL CORPORATION

(Exact name of registrant as specified in its charter)

Indiana	35-1140070
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
150 N. Radnor Chester Road, Suite A305, Radnor, Pennsylvania	19087
(Address of principal executive offices)	(Zip Code)

(484) 583-1400

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

### Edgar Filing: LINCOLN NATIONAL CORP - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 26, 2015, there were 247,470,994 shares of the registrant's common stock outstanding.

## Lincoln National Corporation

# Table of Contents

Item PART I

2.

Page

1. Financial Statements 1

Management's	
Discussion and	
Analysis of Financial	
Condition and	
Results of Operations	46
Forward-Looking	
Statements –	,
Cautionary	
Language	
Introduction	47
Executive	47
Summary	
Critical	48
Accounting	
Policies and	
Estimates	
Acquisitions	50
and Dispositions	
Results of	50
Consolidated	
Operations	
Results of	52
Annuities	
Results of	58
Retirement Plan	
Services	
Results of Life	64
Insurance	
Results of Group	71
Protection	
Results of Other	74
Operations	
Realized Gain	76
(Loss) and	
Benefit Ratio	
Unlocking	

	Consolidated Investments	78
	Reinsurance Review of Consolidated Financial	90 90
	Condition Liquidity and Capital Resources	90
	Other Matters	93
	Other Factors	93
	Affecting Our Business	
	Recent	93
	Accounting	
	Pronouncements	
3.	Quantitative and Qualitative	94
	Disclosures About	
	Market Risk	
4.	Controls and Procedures	96
PAR	ГШ	
1.	Legal Proceedings	97
2.	Unregistered Sales of Equity Securities and Use of Proceeds	
6.	Exhibits	97
	Signatures	98
	Exhibit Index for the Report on Form 10-Q	E-1

### PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

### LINCOLN NATIONAL CORPORATION

#### CONSOLIDATED BALANCE SHEETS

### (in millions, except share data)

	As of September	As of	
	30, 2015 (Unaudited)	December 31, 2014	
ASSETS			
Investments:			
Available-for-sale securities, at fair value:	<b>•</b> • <b>• •</b> • • • •	<b>*</b> • • • • • •	
Fixed maturity securities (amortized cost: 2015 – \$80,899; 2014 – \$78,609)	\$ 85,506	\$ 86,240	
Variable interest entities' fixed maturity securities (amortized cost: 2015 – \$595; 2014 –			
\$587)	598	598	
Equity securities (cost: $2015 - $232; 2014 - $216$ )	242	231	
Trading securities	1,914	2,065	
Mortgage loans on real estate	8,431	7,574	
Real estate	21	20	
Policy loans	2,647	2,670	
Derivative investments	2,020	1,860	
Other investments	1,820	1,709	
Total investments	103,199	102,967	
Cash and invested cash	3,772	3,919	
Deferred acquisition costs and value of business acquired	8,866	8,207	
Premiums and fees receivable	383	473	
Accrued investment income	1,116	1,049	
Reinsurance recoverables	5,559	5,730	
Funds withheld reinsurance assets	639	649	
Goodwill	2,273	2,273	
Other assets	3,450	2,845	
Separate account assets	120,275	125,265	
Total assets	\$ 249,532	\$ 253,377	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities			
Future contract benefits	\$ 20,523	\$ 20,057	
Other contract holder funds	¢ 20,323 76,451	¢ 20,037 75,512	
Short-term debt	-	250	
Long-term debt	5,604	5,270	
Reinsurance related embedded derivatives	116	150	
Funds withheld reinsurance liabilities	676	764	
	0.0	701	

# Edgar Filing: LINCOLN NATIONAL CORP - Form 10-Q

Deferred gain on business sold through reinsurance Payables for collateral on investments Variable interest entities' liabilities Other liabilities Separate account liabilities Total liabilities	116 5,297 2 6,071 120,275 235,131	171 4,409 13 5,776 125,265 237,637
Contingencies and Commitments (See Note 8)		
Stockholders' Equity Preferred stock – 10,000,000 shares authorized	-	-
Common stock – 800,000,000 shares authorized; 247,464,931 and 256,551,440 shares issued and outstanding as of September 30, 2015, and December 31, 2014, respectively Retained earnings Accumulated other comprehensive income (loss) Total stockholders' equity Total liabilities and stockholders' equity	6,380 6,358 1,663 14,401 \$ 249,532	6,622 6,022 3,096 15,740 \$ 253,377

See accompanying Notes to Consolidated Financial Statements

1

# LINCOLN NATIONAL CORPORATION

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited, in millions, except per share data)

	For the Thr Months End September 2 2015 2	led 30,	For the Nir Months En September 2015	ded
Revenues				
Insurance premiums				\$ 2,236
Fee income	1,469	1,216	3,929	3,448
Net investment income	1,254	1,212	3,627	3,627
Realized gain (loss):				
Total other-than-temporary impairment losses on securities	(23)	(6)	(58)	(21)
Portion of loss recognized in other comprehensive income	5	2	20	10
Net other-than-temporary impairment losses on securities				
recognized in earnings	(18)	(4)	(38)	(11)
Realized gain (loss), excluding other-than-temporary				
impairment losses on securities	45	93	27	117
Total realized gain (loss)	27	89	(11)	106
Amortization of deferred gain on business sold through reinsurance	18	18	55	55
Other revenues	123	135	402	397
Total revenues	3,716	3,411	10,400	9,869
Expenses				
Interest credited	622	631	1,876	1,900
Benefits	1,327	1,117	3,783	3,275
Commissions and other expenses	1,432	995	3,459	2,929
Interest and debt expense	67	67	204	201
Total expenses	3,448	2,810	9,322	8,305
Income (loss) before taxes	268	601	1,078	1,564
Federal income tax expense (benefit)	41	162	207	398
Net income (loss)	227	439	871	1,166
Other comprehensive income (loss), net of tax	(281)	(277)	(1,433)	1,359
Comprehensive income (loss)	. ,			\$ 2,525
Net Income (Loss) Per Common Share				
Basic	\$ 0.91 \$	1.69	\$ 3.45	\$ 4.45
Diluted	0.87	1.65	3.37	4.34
				. –

See accompanying Notes to Consolidated Financial Statements

2

# LINCOLN NATIONAL CORPORATION

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Unaudited, in millions, except per share data)