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| ServiceNow, Form 4 | | | | | | | | | | | |
|--|--|---|---|---------------------|------------------|---|---|----------------------------|---------------------|--|--|
| August 09, 2 | | | | | | | | | | | |
| FORM 4 UNITED STATES SECURITIES AND EXCHANGE COMMISSION | | | | | | | | | PPROVAL | | |
| Check this box | | | | | | | Number: | 3235-0287 | | | |
| if no long | er STATEMEN' | STATEMENT OF CHANGES IN BENEFICIAL OWNERSHI | | | | | | | January 31, 2005 | | |
| subject to Section 16. SECURITIES | | | | | | | Estimated average burden hours per | | | | |
| Form 4 or Form 5 Filed pursuant to Section 16(a) of the Securities Exc | | | | | chana | a Act of 103/ | response | • | | | |
| obligatior may conti | ¹⁸ Section $17(a)$ of | | | | | U | | n | | | |
| See Instru | | 0(h) of the In | vestment | Company | Act | of 194 | 40 | | | | |
| 1(b). | | | | | | | | | | | |
| (Print or Type R | Responses) | | | | | | | | | | |
| 1. Name and Address of Reporting Person _ 2. Issuer Name and Ticker or Trading | | | | | | g | 5. Relationship of Reporting Person(s) to | | | | |
| McGee Dan | iel | Symbol Somuiael | Symbol ServiceNow, Inc. [NOW] | | | | Issuer | | | | |
| (Last) | (First) (Middle | | | | | | (Chec | k all applicable | e) | | |
| · · / | (Month/D | of Earliest Transaction /Day/Year) | | | | Director | 10% Owner | | | | |
| LAWSON LANE below) | | | | | | below) | ve title Other (specify below) | | | | |
| 21111001112 | (Street) | 1 If Ame | ndment Da | te Original | | | | Operating Offic | | | |
| (Street) 4. If Amendment, Date Origin Filed(Month/Day/Year) | | | | - | Applicable Line) | | | | | | |
| SANTA CLARA, CA 95054 | | | | | | _X_ Form filed by One Reporting Person Form filed by More than One Reporting Person | | | | | |
| (City) | (City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned | | | | | | | | | | |
| • | | | | | | | 6. Ownership Form: Direct | | | | |
| Security (Instr. 3) | any | | Transaction(A) or Disposed of Code (D) | | | Beneficially | (D) or | Beneficial | | | |
| | (Me | onth/Day/Year) | (Instr. 8) | (Instr. 3, 4 and 5) | | | Owned Following | Indirect (I) (Instr. 4) | (Instr. 4) | | |
| | | | | | (A) | | Reported Transaction(s) | | | | |
| | | | Code V | Amount | or (D) | Price | (Instr. 3 and 4) | | | | |
| Common Stock | 08/05/2016 | | М | 6,250 | А | \$0 | 11,662 | D | | | |
| Common Stock | 08/05/2016 | | М | 8,088 | А | \$0 | 19,750 | D | | | |
| Common | | | | | | | | | | | |
| Stock | 08/05/2016 | | М | 24,632 | A | \$0 | 44,382 | D | | | |
| Common Stock | 08/05/2016 | | F <u>(1)</u> | 20,336 | D | \$0 | 24,046 | D | | | |
| Common Stock | 08/08/2016 | | S <u>(2)</u> | 9,316 | D | \$ 75 | 14,730 | D | | | |

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transactic Code (Instr. 8) | 5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | | 8. l De Sec (In |
|---|---|---|---|--|--|--|--------------------|---|-------------------------------------|--------------------------|
| | | | | Code V | (A) (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares | |
| Restricted Stock Units | <u>(3)</u> | 08/05/2016 | | М | 6,250 | <u>(4)</u> | <u>(4)</u> | Common Stock | 6,250 | |
| Restricted Stock Units | <u>(3)</u> | 08/05/2016 | | М | 24,632 | (5) | (5) | Common Stock | 24,632 | |
| Restricted Stock Units | <u>(3)</u> | 08/05/2016 | | М | 8,088 | <u>(6)</u> | <u>(6)</u> | Common Stock | 8,088 | |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | | | |
|---|---------------|------------|-------------------------|-------|--|--|--|--|
| | Director | 10% Owner | Officer | Other | | | | |
| McGee Daniel C/O SERVICENOW, INC. 2225 LAWSON LANE SANTA CLARA, CA 95054 | | | Chief Operating Officer | | | | | |
| Signatures | | | | | | | | |
| /s/ Daniel R. McGee by Matthe Attorney-in-Fact | | 08/09/2016 | | | | | | |
| <u>**</u> Signature of Reportin | g Person | | Date | | | | | |

Explanation of Responses:

* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

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- (1) Represents shares relinquished by the Reporting Person and cancelled by the Issuer in exchange for the Issuer's payment of federal and state tax withholding obligations of the Reporting Person resulting from the vesting of RSUs, in accordance with Rule 16b-3.
- (2) The sale reported on this Form 4 was effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.
- (3) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.
- (4) The restricted stock units vest quarterly in eight equal installments beginning August 7, 2015. Shares of the Issuer's common stock will be delivered to the reporting person upon vesting.

The restricted stock units were granted upon achievement of certain performance objectives pursuant to the performance-based restricted stock units granted February 7, 2014 under the Issuer's 2012 Equity Incentive Plan. The performance period for the restricted stock units

(5) was January 1, 2014 until December 31, 2014, with vesting subject to approval of the performance calculation by the Issuer's Compensation Committee. This approval was obtained on January 27, 2015. As a result, 25% of the restricted stock units will vest on each of February 7, 2016, May 7, 2016, August 7, 2016 and November 7, 2016.

The restricted stock units were granted upon achievement of certain performance objectives pursuant to the performance-based restricted stock units granted February 7, 2015 under the Issuer's 2012 Equity Incentive Plan. The performance period for the restricted stock units

(6) was January 1, 2015 until December 31, 2015, with vesting subject to approval of the performance calculation by the Issuer's Compensation Committee. This approval was obtained on January 26, 2016. As a result, 25% of the restricted stock units will vest on each of August 7, 2016, November 7, 2016, February 7, 2017 and May 7, 2017.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.