Teekay Offshore Partners L.P. Form 6-K August 28, 2012 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 6-K

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2012

Commission file number 1-33198

# TEEKAY OFFSHORE PARTNERS L.P.

(Exact name of Registrant as specified in its charter)

4th Floor, Belvedere Building, 69 Pitts Bay Road, Hamilton, HM 08, Bermuda

(Address of principal executive office)

Indicate by	check mark	whether th	e registrant	files or wi	III file annual	l reports und	ler cover	Form 20-F	or Form	40-F.

Form 20-F x Form 40- F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1).

Yes " No x

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7).

Yes " No x

## TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

# REPORT ON FORM 6-K FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2012

#### **INDEX**

	PAGE
PART I: FINANCIAL INFORMATION	
Item 1. Financial Statements (Unaudited)	
Unaudited Consolidated Statements of (Loss) Income for the three and six months ended June 30, 2012 and 2011	3
Unaudited Consolidated Statements of Comprehensive (Loss) Income for the three and six months ended June 30, 2012 and 2011	4
Unaudited Consolidated Balance Sheets as at June 30, 2012 and December 31, 2011	5
Unaudited Consolidated Statements of Cash Flows for the six months ended June 30, 2012 and 2011	6
Unaudited Consolidated Statement of Changes In Total Equity for the six months ended June 30, 2012	7
Notes to the Unaudited Consolidated Financial Statements	8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	18
Item 3. Quantitative and Qualitative Disclosures about Market Risk	29
Item 4. Controls and Procedures	31
PART II: OTHER INFORMATION	32
SIGNATURES	33

Page 2 of 33

#### ITEM 1 FINANCIAL STATEMENTS

# TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES (Note 1)

## UNAUDITED CONSOLIDATED STATEMENTS OF (LOSS) INCOME

(in thousands of U.S. dollars, except unit and per unit data)

	Three Mon June		Six Month June	
	2012	2011	2012	2011
REVENUES (note 8b)	\$ 251,151	\$ 234,145	\$ 495,749	\$ 467,916
OPERATING EXPENSES				
Voyage expenses	37,800	32,572	74,281	58,037
Vessel operating expenses (note 8b, 9)	70,080	75,197	141,087	150,327
Time-charter hire expense	12,969	18,182	26,586	38,452
Depreciation and amortization	50,003	46,163	99,614	91,733
General and administrative (note 8b, 9)	18,689	18,157	38,825	36,887
Loss on sale and write-down of vessel (note 13)	3,269	8,194	3,269	9,265
Restructuring charge (note 6)				3,924
Total operating expenses	192,810	198,465	383,662	388,625
Income from vessel operations	58,341	35,680	112,087	79,291
OTHER ITEMS				
Interest expense (note 5, 8b)	(12,506)	(8,890)	(25,282)	(17,359)
Interest income	138	150	350	279
Realized and unrealized losses on non-designated derivative instruments ( <i>note</i> 9)	(60,317)	(38,720)	(44,078)	(27,880)
Foreign currency exchange gain (loss) (note 9)	888	367	(1,870)	(432)
Other (loss) income net (note 7)	(119)	1,159	1,306	2,469
Total other items	(71,916)	(45,934)	(69,574)	(42,923)
(Loss) income before income tax recovery (expense)	(13,575)	(10,254)	42,513	36,368
Income tax recovery (expense) (note 10)	1,946	(3,037)	461	(5,690)
Net (loss) income	(11,629)	(13,291)	42,974	30,678
Non-controlling interest in net (loss) income	499	(1,937)	2,468	18,656
General Partner s interest in net (loss) income	1,807	1,331	4,863	3,338
Limited partners interest: (note 12)	1,007	1,551	1,003	3,330
Net (loss) income	(13,935)	(12,685)	35,643	8,684
Net (loss) income per common unit (basic and diluted)	(0.20)	(0.20)	0.50	0.14
Weighted-average number of units outstanding:				
- Common units (basic and diluted) (note 12)	70,626,554	62,800,314	70,626,554	60,000,819
Cash distributions declared per unit	0.5125	0.5000	1.0125	1.0000

Related party transactions (note 8)

The accompanying notes are an integral part of the unaudited consolidated financial statements.

Page 3 of 33

# TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES (Note 1)

# UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(in thousands of U.S. dollars)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012 \$	2011 \$	2012 \$	2011 \$
Net (loss) income	(11,629)	(13,291)	42,974	30,678
Other comprehensive (loss) income:				
Unrealized net (loss) gain on qualifying cash flow hedging instruments (note 9)	(653)	1,029	336	3,012
Realized net gain on qualifying cash flow hedging instruments (note 9)	(86)	(746)	(266)	(1,511)
Other comprehensive (loss) income	(739)	283	70	1,501
Comprehensive (loss) income	(12,368)	(13,008)	43,044	32,179
Non-controlling interest in comprehensive (loss) income	499	(1,937)	2,468	19,101
Partners interest in comprehensive (loss) income  The accompanying notes are an integral part of the ungulited consolidated financial statements.	(12,867)	(11,071)	40,576	13,078

The accompanying notes are an integral part of the unaudited consolidated financial statements.

# TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES (Note 1)

# UNAUDITED CONSOLIDATED BALANCE SHEETS

(in thousands of U.S. dollars)

	As at June 30, 2012 \$	As at December 31, 2011 \$
ASSETS	Ψ	Ф
Current		
Cash and cash equivalents	179,462	179,934
Accounts receivable, including non-trade of \$7,714 (December 31, 2011 \$7,714)	93,158	83,129
Vessels held for sale (note 3a)	14,930	19,000
Net investments in direct financing leases current	10,915	17,096
Prepaid expenses	41,653	36,963
Due from affiliates (note 8c)	7,820	6,138
Current portion of derivative instruments (note 9)	3,209	4,318
Other current assets	487	1,181
Total current assets	351,634	347,759
Vessels and equipment		
At cost, less accumulated depreciation of \$1,304,580 (December 31, 2011 \$1,269,219)	2,446,287	2,539,949
Advances on newbuilding contracts	69,163	45,637
Net investments in direct financing leases	30,262	33,210
Derivative instruments (note 9)	1,248	877
Other assets	30,365	28,540
Intangible assets net	18,585	21,644
Goodwill shuttle tanker segment	127,113	127,113
Total assets	3,074,657	3,144,729
LIABILITIES AND EQUITY		
Current		
Accounts payable	19,185	16,732
Accrued liabilities (note 9)	72,421	82,488
Due to affiliates ( $note \ 8c$ )	40,334	39,678
Current portion of long-term debt (note 5)	261,272	229,365
Current portion of derivative instruments (note 9)	49,367	46,396
Current portion of in-process revenue contracts	12,744	13,550
Total current liabilities	455,323	428,209
Long-term debt (note 5)	1,734,169	1,799,711
Derivative instruments (note 9)	260,721	244,998
In-process revenue contracts	107,718	113,202
Other long-term liabilities, including an amount due to parent of \$5.5 million (December 31,	107,710	113,202
2011 \$5.2 million)	32,195	35,569
Total liabilities	2,590,126	2,621,689
Commitments and contingencies (note 5, 9, 11)		

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

Redeemable non-controlling interest (note 11b)	36,356	38,307
Equity		
Non-controlling interest	40,384	40,622
Partners equity	408,275	444,665
Accumulated other comprehensive loss	(484)	(554)
Total equity	448,175	484,733
Total liabilities and total equity	3,074,657	3,144,729

The accompanying notes are an integral part of the unaudited consolidated financial statements.

Page 5 of 33

# TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES (Note 1)

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands of U.S. dollars)

	Six Months End 2012	2011
Cash and cash equivalents provided by (used for)	\$	\$
OPERATING ACTIVITIES	40.074	20. (70
Net income	42,974	30,678
Non-cash items:	10.400	(7.264)
Unrealized loss (gain) on derivative instruments (note 9)  Depreciation and amortization	19,499 99,614	(7,264) 91,733
Loss on sale and write down of vessel	3,269	91,733
Deferred income tax expense (note 10)	91	3,849
Foreign currency exchange (gain) loss and other	(7,543)	10,250
Change in non-cash working capital items related to operating activities	(23,056)	25,655
Expenditures for dry docking	(8,619)	(11,660)
Expenditures for dry docking	(8,019)	(11,000)
Net operating cash flow	126,229	152,506
FINANCING ACTIVITIES		
Proceeds from drawdown of long-term debt	265,053	311,472
Scheduled repayments of long-term debt (note 5)	(95,032)	(69,429)
Prepayments of long-term debt	(203,273)	(50,360)
Debt issuance costs	(4,362)	(30,300)
Advance from joint venture partner	(1,302)	14,500
Contribution by Teekay Corporation relating to acquisition of <i>Rio das Ostras</i>		2,000
Purchase of 49% interest in Teekay Offshore Operating L.P. (note 8a)		(160,000)
Equity contribution from joint venture partner	1,000	2,250
Cash distributions paid by the Partnership	(76,779)	(61,335)
Cash distributions paid by subsidiaries to non-controlling interests	(5,657)	(19,642)
Other	(117)	(91)
Net financing cash flow	(119,167)	(30,635)
INVESTING ACTIVITIES		
Expenditures for vessels and equipment	(26,148)	(145,611)
Direct financing lease payments received	9,129	10,477
Proceeds from sale of vessels and equipment	9,485	5,054
Investment in direct financing lease assets	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	370
Net investing cash flow	(7,534)	(129,710)
Decrease in each and each equivalents	(472)	(7,839)
Decrease in cash and cash equivalents  Cash and cash equivalents, beginning of the period	179,934	166,483
	,	ŕ
Cash and cash equivalents, end of the period	179,462	158,644

The accompanying notes are an integral part of the unaudited consolidated financial statements.

Page 6 of 33

## TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES (Note 1)

# UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN TOTAL EQUITY

(in thousands of U.S. dollars and units)

# PARTNERS EQUITY

				Accumulated			
				Other			
				Comprehensive			Redeemable
				Income	Non-		Non-
	Limited	Partners	General	(Loss)	controlling	Total	controlling
	Common		Partner	(Note 9)	Interest	Equity	Interest
	Units	\$	\$	\$	\$	\$	\$
Balance as at December 31, 2011	70,627	429,536	15,129	(554)	40,622	484,733	38,307
Net income		35,643	4,863		2,468	42,974	
Reclassification of redeemable non-controlling							
interest in net income					(221)	(221)	221
Other comprehensive income				70		70	
Cash distributions		(71,509)	(5,270)		(3,485)	(80,264)	(2,172)
Contribution of capital from joint venture partner					1,000	1,000	
Other		(117)				(117)	
Balance as at June 30, 2012	70,627	393,553	14,722	(484)	40,384	448,175	36,356

The accompanying notes are an integral part of the unaudited consolidated financial statements.

Page 7 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

#### 1. Basis of Presentation

The unaudited interim consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles (or *GAAP*). These financial statements include the accounts of Teekay Offshore Partners L.P., which is a limited partnership organized under the laws of the Republic of The Marshall Islands, its wholly owned or controlled subsidiaries and variable interest entities for which Teekay Offshore Partners L.P. or its subsidiaries are the primary beneficiaries (see note 11) (collectively, the *Partnership*). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Certain information and footnote disclosures required by GAAP for complete annual financial statements have been omitted and therefore, these interim financial statements should be read in conjunction with the Partnership's audited consolidated financial statements for the year ended December 31, 2011, which are included in the Partnership's Annual Report on Form 20-F. In the opinion of management of our general partner, Teekay Offshore GP L.L.C. (or the *General Partner*), these interim unaudited consolidated financial statements reflect all adjustments, of a normal recurring nature, necessary to present fairly, in all material respects, the Partnership's consolidated financial position, results of operations, changes in total equity and cash flows for the interim periods presented. The results of operations for the interim periods presented are not necessarily indicative of those for a full fiscal year. Historically, the utilization of shuttle tankers in the North Sea is higher in the winter months and lower in the summer months, as generally there is higher maintenance in the oil fields during the summer months, which leads to lower oil production, and thus, lower shuttle tanker utilization during that period. Significant intercompany balances and transactions have been eliminated upon consolidation.

## 2. Adoption of New Accounting Policies

In January 2012, the Partnership adopted an amendment to Financial Accounting Standards Board (or *FASB*) Accounting Standards Codification (or *ASC*) 820, *Fair Value Measurement*, which clarifies or changes the application of existing fair value measurements, including: that the highest and best use and valuation premise in a fair value measurement are relevant only when measuring the fair value of nonfinancial assets; that a reporting entity should measure the fair value of its own equity instrument from the perspective of a market participant that holds that instrument as an asset; to permit an entity to measure the fair value of certain financial instruments on a net basis rather than based on its gross exposure when the reporting entity manages its financial instruments on the basis of such net exposure; that in the absence of a Level 1 input, a reporting entity should apply premiums and discounts when market participants would do so when pricing the asset or liability consistent with the unit of account; and that premiums and discounts related to size as a characteristic of the reporting entity sholding are not permitted in a fair value measurement. The adoption of this standard did not have an impact on the Partnership s consolidated financial statements other than the disclosures as presented in note 3 Financial Instruments.

#### 3. Financial Instruments

#### a) Fair Value Measurements

For a description of how the Partnership estimates fair value and for a description of the fair value hierarchy levels, see Note 4 in the Partnership s audited consolidated financial statements filed with its Annual Report on Form 20-F for the year ended December 31, 2011. The following table includes the estimated fair value and carrying value of those assets and liabilities that are measured at fair value on a recurring and non-recurring basis, as well as the estimated fair value of the Partnership s financial instruments that are not accounted for at fair value on a recurring basis.

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

		June 3	30, 2012	, 2012 December 31, 2		
	Fair Value Hierarchy Level	Carrying Amount Asset (Liability) \$	Fair Value Asset (Liability) \$	Carrying Amount Asset (Liability) \$	Fair Value Asset (Liability) \$	
Recurring:						
Cash and cash equivalents	Level 1	179,462	179,462	179,934	179,934	
Contingent consideration	Level 3	(10,690)	(10,690)	(10,894)	(10,894)	
Derivative instruments (note 9)						
Interest rate swap agreements	Level 2	(313,733)	(313,733)	(297,979)	(297,979)	
Cross currency swap agreement	Level 2	(201)	(201)	2,677	2,677	
Foreign currency forward contracts	Level 2	(534)	(534)	(1,078)	(1,078)	
Non-Recurring:						
Vessels held for sale	Level 2	6,930	6,930	19,000	19,000	
Vessels and equipment	Level 2			42,848	42,848	
Other:						
Long-term debt (note 5)	Level 2	(1,995,441)	(1,873,427)	(2,029,076)	(1,901,079)	

Page 8 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

Changes in fair value during the three and six months ended June 30, 2012 and 2011, for the Partnership s contingent consideration liability, relating to the acquisition of the *Scott Spirit*, that is measured at fair value on a recurring basis using significant unobservable inputs (Level 3) are as follows:

	Three mo	nths ended	Six months ended	
	June 30, 2012 \$	June 30, 2011 \$	June 30, 2012 \$	June 30, 2011 \$
Fair value at beginning of period	(10,348)		(10,894)	
Unrealized gains (loss) included in Other income net	(342)		204	
Fair value at end of period	(10,690)		(10,690)	

The estimated fair value of the Partnership s contingent consideration liability is based in part upon the Partnership s projection of incremental revenue secured during the period from September 1, 2011 to October 1, 2013, primarily the number of new ship days, the daily rate for those new ship days, pursuant to new contracts, and the change in rate on existing ship days. The estimated fair value of the consideration liability as of June 30, 2012 is based upon new ship days of 566 days (787 days December 31, 2011) at an average daily hire rate of \$57,820 (\$53,043 December 31, 2011) and an increase in the daily rate of \$15,000 for 497 existing ship days. In developing and evaluating these estimates, the Partnership has used actual number of new ship days and corresponding daily hire rate for the period subsequent to September 30, 2011, but prior to the date of valuation, forecasts for future periods and probabilities of such results, as well as the minimum (zero) and maximum (\$12.0 million) payout amount as provided for in the contingent consideration formula. A different number of days, average daily hire rates, and probability of achieving these days and average daily hire rate, would result in a higher or lower fair value liability.

#### b) Financing Receivables

The following table contains a summary of the Partnership s financing receivables by type of borrower and the method by which the Partnership monitors the credit quality of its financing receivables on a quarterly basis:

			June 30, 2012	December 31, 2011
	Credit Quality Indicator	Grade	\$	\$
Direct financing leases	Payment activity	Performing	41,177	50,306

#### 4. Segment Reporting

The following tables include results for the Partnership s segments for the periods presented in these consolidated financial statements:

Shuttle	Conventional					
Tanker	Tanker	FSO	FPSO			
Segment	Segment	Segment	Segment	Total		
Three Months Ended June 30,						

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

	2012 \$	2011 \$								
Revenues	143,747	139,183	36,306	37,454	14,781	14,947	56,317	42,561	251,151	234,145
Voyage expenses	32,150	25,712	5,650	6,539		321			37,800	32,572
Vessel operating										
expenses	33,341	42,109	4,366	6,012	6,519	7,411	25,854	19,665	70,080	75,197
Time-charter hire										
expense	12,969	18,182							12,969	18,182
Depreciation and										
amortization	31,944	28,704	3,331	5,557	2,001	2,991	12,727	8,911	50,003	46,163
General and										
administrative (1)	11,709	13,197	1,098	758	919	1,242	4,963	2,960	18,689	18,157
Loss on sale and										
write-down of vessels	1,048		2,221	8,194					3,269	8,194
Income from vessel										
operations	20,586	11,279	19,640	10,394	5,342	2,982	12,773	11,025	58,341	35,680

	Shu	ttle	Conver	tional							
	Tan	ker	Tan	ker	FS	0	FPS	o			
	Segn	ient	Segment		Segn	nent	Segm	ent	Tot	Total	
				S	ix Months E	nded June 3	0,				
	2012 \$	2011 \$	2012 \$	2011 \$	2012 \$	2011 \$	2012 \$	2011 \$	2012 \$	2011 \$	
Revenues	288,674	277,415	63,193	73,217	29,806	32,438	114,076	84,846	495,749	467,916	
Voyage expenses	59,305	44,740	14,636	12,685	340	612			74,281	58,037	
Vessel operating											
expenses	69,966	82,894	9,815	11,837	13,386	16,559	47,920	39,037	141,087	150,327	
Time-charter hire											
expense	26,586	38,452							26,586	38,452	
Depreciation and											
amortization	63,315	56,136	6,587	11,602	4,259	6,172	25,453	17,823	99,614	91,733	
General and											
administrative (1)	23,512	25,679	3,310	2,507	1,892	2,305	10,111	6,396	38,825	36,887	
Loss on sale and											
write-down of vessels	1,048		2,221	9,094		171			3,269	9,265	
Restructuring charge		1,227				2,697				3,924	
Income from vessel											
operations	44,942	28,287	26,624	25,492	9,929	3,922	30,592	21,590	112,087	79,291	

<sup>(1)</sup> Includes direct general and administrative expenses and indirect general and administrative expenses (allocated to each segment based on estimated use of corporate resources).

Page 9 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

A reconciliation of total segment assets to total assets presented in the accompanying consolidated balance sheets is as follows:

	June 30, 2012 \$	December 31, 2011 \$
Shuttle tanker segment	1,788,296	1,805,639
Conventional tanker segment	203,956	223,388
FSO segment	91,192	101,422
FPSO segment	773,601	786,391
Unallocated:		
Cash and cash equivalents	179,462	179,934
Other assets	38,150	47,955
Consolidated total assets	3,074,657	3,144,729

## 5. Long-Term Debt

	June 30, 2012 \$	December 31, 2011
U.S. Dollar-denominated Revolving Credit Facilities due through		
2018	1,015,453	1,246,360
Norwegian Kroner Bonds due in 2013 and 2017	201,386	100,417
U.S. Dollar-denominated Term Loans due through 2018	226,462	238,867
U.S. Dollar-denominated Term Loans due through 2023	552,140	443,432
Total	1,995,441	2,029,076
Less current portion	261,272	229,365
Long-term portion	1,734,169	1,799,711

As at June 30, 2012, the Partnership had eight long-term revolving credit facilities, which, as at such date, provided for borrowings of up to \$1,163.4 million, of which \$148.0 million was undrawn. The total amount available under the revolving credit facilities reduces by \$93.0 million (remainder of 2012), \$323.0 million (2013), \$659.4 million (2014), \$17.5 million (2015), \$26.0 million (2016) and \$59.3 million (thereafter). Five of the revolving credit facilities are guaranteed by the Partnership and certain of its subsidiaries for all outstanding amounts and contain covenants that require the Partnership to maintain the greater of a minimum liquidity (cash, cash equivalents and undrawn committed revolving credit lines with at least six months to maturity) of at least \$75.0 million and 5.0% of the Partnership s total consolidated debt. The Partnership also has a revolving credit facility of which Teekay Corporation guarantees \$65.0 million of the final repayment. During July 2012, Teekay Corporation was released of this guarantee. In addition to the Partnership covenants described above, Teekay Corporation is also required to maintain the greater of a minimum liquidity (cash, cash equivalents and undrawn committed revolving credit lines with at least six months to maturity) of at least \$50.0 million and 5.0% of Teekay Corporation. The remaining two revolving credit facilities are guaranteed by Teekay Corporation and contain covenants that require Teekay Corporation to maintain the greater of a minimum liquidity (cash and cash equivalents) of at least \$50.0 million and 5.0% of Teekay Corporation s total consolidated debt which has recourse to Teekay Corporation. The revolving credit facilities are collateralized by first-priority mortgages granted

on 33 of the Partnership s vessels, together with other related security.

The Partnership has NOK 600 million in senior unsecured bonds that mature in November 2013 in the Norwegian bond market. As at June 30, 2012, the carrying amount of the bonds was \$100.7 million. The bonds are listed on the Oslo Stock Exchange. Interest payments on the bonds are based on NIBOR plus a margin of 4.75%. The Partnership entered into a cross currency swap to swap the interest payments from NIBOR plus a margin of 4.75% into LIBOR plus a margin of 5.04%, and lock in the transfer of the principal amount at \$98.5 million upon maturity in exchange for NOK 600 million. The Partnership also entered into an interest rate swap to swap the interest payments from LIBOR to a fixed rate of 1.12%. The floating LIBOR rate receivable from the interest rate swap is capped at 3.5%, which effectively results in a fixed rate of 1.12% unless LIBOR exceeds 3.5%, in which case the Partnership s related interest rate effectively floats at LIBOR, but reduced by 2.38% (see note 9).

On January 18, 2012, the Partnership issued NOK 600 million of senior unsecured bonds that mature in January 2017 in the Norwegian bond market. As at June 30, 2012, the carrying amount of the bonds was \$100.7 million. The Partnership is in the process of applying to list the bonds on the Oslo Stock Exchange. The interest payments on the bonds are based on NIBOR plus a margin of 5.75%. The Partnership entered into a cross currency rate swap, to swap all interest and principal payments into USD, with the interest payments fixed at a rate of 7.49%, and the transfer of the principal amount fixed at \$101.4 million upon maturity in exchange for NOK 600 million (see note 9).

Page 10 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

As at June 30, 2012, six of the Partnership s 50% owned subsidiaries each had an outstanding term loan, which in the aggregate totaled \$226.5 million. The term loans reduce over time with quarterly and semi-annual payments and have varying maturities through 2018. These term loans are collateralized by first-priority mortgages on the six vessels to which the loans relate, together with other related security. As at June 30, 2012, the Partnership had guaranteed \$70.7 million of these term loans, which represents its 50% share of the outstanding vessel mortgage debt of five of these 50% owned subsidiaries. The other owner and Teekay Corporation have guaranteed \$113.2 million and \$42.6 million, respectively, of the aggregate term loans.

As at June 30, 2012, the Partnership had term loans outstanding for the shuttle tankers the *Amundsen Spirit*, the *Nansen Spirit*, the *Peary Spirit*, the *Scott Spirit*, the *Rio das Ostras* FPSO unit and the *Piranema Spirit* FPSO unit, which in aggregate totaled \$552.1 million. For the *Amundsen Spirit* and the *Nansen Spirit* term loans, one tranche reduces in semi-annual payments while the other tranche correspondingly is drawn up every six months with final \$29.1 million bullet payments due 2022 and 2023, respectively. The *Rio das Ostras*, the *Peary Spirit*, the *Scott Spirit* and the *Piranema Spirit* term loans reduce over time with quarterly or semi-annual payments. These term loans have varying maturities through 2023 and are collateralized by first-priority mortgages on the vessels to which the loans relate, together with other related security. As at June 30, 2012, the Partnership had guaranteed \$96.8 million of these term loans and Teekay Corporation had guaranteed \$455.3 million.

Interest payments on the revolving credit facilities and the term loans are based on LIBOR plus a margin. At June 30, 2012 and December 31, 2011, the margins ranged between 0.30% and 3.25%. The weighted-average effective interest rate on the Partnership s variable rate long-term debt as at June 30, 2012 was 2.1% (December 31, 2011 1.7%). This rate does not include the effect of the Partnership s interest rate swaps (see note 9).

The aggregate annual long-term debt principal repayments required to be made subsequent to June 30, 2012 are \$114.5 million (remainder of 2012), \$373.2 million (2013), \$818.8 million (2014), \$85.1 million (2015), \$80.9 million (2016), and \$522.9 million (thereafter).

As at June 30, 2012, the Partnership and Teekay Corporation were in compliance with all covenants related to the credit facilities and long-term debt.

#### 6. Restructuring Charge

During the three months ended March 31, 2011, the Partnership sold the FSO unit, *Karratha Spirit*, and the time-charter contract for the *Basker Spirit* shuttle tanker was terminated. The Partnership recorded restructuring charges relating to the termination of employment of certain seafarers of the two vessels of approximately \$3.9 million during the six months ended June 30, 2011. At June 30, 2012, and December 31, 2011, no restructuring liabilities were recorded in accrued liabilities.

## 7. Other (Loss) Income Net

	Three Months E	Inded June 30,	Six Months Ended June 30,		
	2012 \$	2011 \$	2012 \$	2011 \$	
Volatile organic compound emissions plant lease income	315	821	774	1,782	
Miscellaneous	(434)	338	532	687	
Other (loss) income net	(119)	1,159	1,306	2,469	

## 8. Related Party Transactions and Balances

a) On March 8, 2011, the Partnership acquired Teekay Corporation s 49% interest in Teekay Offshore Operating L.P. (or *OPCO*) for a combination of \$175 million in cash (less \$15 million in distributions made by OPCO to Teekay Corporation between December 31, 2010 and the date of acquisition) and the issuance of 7.6 million of the Partnership s common units to Teekay Corporation and a 2% proportionate interest to the General Partner in a private placement. The acquisition increased the Partnership s ownership of OPCO to 100%. The excess of the proceeds paid by the Partnership over Teekay Corporation s historical book value of \$128.0 million for the 49% interest in OPCO was accounted for as an equity distribution to Teekay Corporation of \$258.3 million.

Page 11 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

b) During the three and six months ended June 30, 2012, six conventional tankers, two shuttle tankers and two FSO units of the Partnership were employed on long-term, time-charter-out contracts with subsidiaries of Teekay Corporation, and two conventional tankers of the Partnership were employed on long-term, time-charter-out contracts with a joint venture in which Teekay Corporation has a 50% interest. During the three months ended June 30, 2012, the Partnership sold one of its conventional vessels which was employed on a long-term, time-charter-out contract to a subsidiary of Teekay Corporation. The Partnership received an early termination fee from Teekay Corporation of \$14.7 million which is recorded in revenue. Teekay Corporation and its wholly owned subsidiaries provide substantially all of the Partnership s commercial, technical, crew training, strategic, business development and administrative services needs. In addition, the Partnership reimburses the General Partner for expenses incurred by the General Partner that are necessary or appropriate for the conduct of the Partnership s business. Revenues (expenses) from such related party transactions were as follows:

	Three Months En	ded June 30,	Six Months Ended June 3	
	2012	2012 2011		2011
	\$	\$	\$	\$
Revenues <sup>(1)</sup>	42,982	45,813	73,352	88,101
Vessel operating expenses <sup>(2)</sup>	(1,240)	(1,626)	(2,977)	(2,882)
General and administrative <sup>(3)(4)(5)</sup>	(14,318)	(15,456)	(30,513)	(30,144)
Interest expense <sup>(6)</sup>	(112)		(166)	

- (1) Revenue from long-term time-charter-out contracts with subsidiaries or affiliates of Teekay Corporation, including the early termination fee described above for the three and six months ended June 30, 2012.
- (2) Crew training fees charged by Teekay Corporation.
- (3) Commercial, technical, strategic, business development and administrative management fees charged by Teekay Corporation.
- (4) Amounts include \$0.1 million and \$0.3 million during the three months ended June 30, 2012 and June 30, 2011, respectively, and \$0.4 million and \$0.5 million during the six months ended June 30, 2012 and June 30, 2011, respectively, of reimbursements of costs incurred by the General Partner.
- (5) Amounts are net of \$1.4 million and \$1.1 million during the three months ended June 30, 2012 and June 30, 2011, respectively, and \$2.3 million and \$2.1 million during the six months ended June 30, 2012 and June 30, 2011, respectively, of management fees from ship management services provided by the Partnership to a subsidiary of Teekay Corporation.
- (6) Guarantee fee related to the final bullet payment of the Piranema Spirit FPSO debt facility guaranteed by Teekay Corporation.
  - c) At June 30, 2012, due from affiliates totaled \$7.8 million (December 31, 2011 \$6.1 million) and due to affiliates totaled \$40.3 million (December 31, 2011 \$39.7 million). Due to and from affiliates are non-interest bearing and unsecured obligations, and are expected to be settled within the next fiscal year in the normal course of operations.

#### 9. Derivative Instruments and Hedging Activities

The Partnership uses derivatives to manage certain risks in accordance with its overall risk management policies.

Foreign Exchange Risk

The Partnership economically hedges portions of its forecasted expenditures denominated in foreign currencies with foreign currency forward contracts. Certain foreign currency forward contracts are designated, for accounting purposes, as cash flow hedges of forecasted foreign currency expenditures.

As at June 30, 2012, the Partnership was committed to the following foreign currency forward contracts:

	Contract Amount in Foreign	eign Amount of Asset/(Liability) (in		Average	Expected Maturity	
	Currency			Forward	2012	2013
	(thousands)	Hedge	Non-hedge	Rate (1)	(in thousands	of U.S. Dollars)
Norwegian Kroner	499,000	(209)	(271)	5.96	50,908	32,848
British Pound	5,290		59	0.64	5,925	2,322
Euro	3,025		(113)	0.77	1,571	2,382
		(209)	(325)		58,404	37,552

(1) Average forward rate represents the contracted amount of foreign currency one U.S. Dollar will buy.

The Partnership enters into cross currency swaps and pursuant to these swaps the Partnership receives the principal amount in Norwegian Kroner (or NOK) on the maturity date of the swap, in exchange for payment of a fixed U.S. Dollar amount. In addition, the cross currency swaps exchange a receipt of floating interest in Norwegian Kroner based on NIBOR plus a margin for a payment of US Dollar fixed interest or US Dollar floating interest based on LIBOR plus a margin. The purpose of the cross currency swaps is to economically hedge the foreign currency exposure on the payment of interest and principal at maturity of the Partnership s Norwegian Kroner Bonds due in 2013 and 2017. In addition, the cross currency swap due in 2017 economically hedges the interest rate exposure on the Norwegian Kroner Bonds due in 2017. The Partnership has not designated, for accounting purposes, these cross currency swaps as cash flow hedges of its Norwegian Kroner Bonds due in 2013 and 2017. As at June 30, 2012, the Partnership was committed to the following cross currency swaps:

Principal	Principal	Floating Rate	Receivable	Floating Rat	e Payable		Fair Value / Carrying Amount of	Weighted- Average
Amount	Amount	Reference		Reference		Fixed Rate	Asset	Remaining
NOK	USD	Rate	Margin	Rate	Margin	Payable	(Liability)	Term (years)
600,000	98,500	NIBOR	4.75%	LIBOR <sup>(1)</sup>	5.04%		2,775	1.3
600,000	101,400	NIBOR	5.75%			7.49%	(2,976)	4.5
							(201)	

(1) LIBOR subsequently fixed at 1.1%, subject to a LIBOR rate receivable cap of 3.5% (see next section).

Page 12 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

#### Interest Rate Risk

The Partnership enters into interest rate swaps, which exchange a receipt of floating interest for a payment of fixed interest, to reduce the Partnership s exposure to interest rate variability on its outstanding floating-rate debt. The Partnership has not designated, for accounting purposes, its interest rate swaps as cash flow hedges of its U.S. Dollar LIBOR-denominated borrowings.

As at June 30, 2012, the Partnership was committed to the following interest rate swap agreements:

	Interest Rate Index	Principal Amount \$	Fair Value / Carrying Amount of Assets (Liability) \$	Weighted- Average Remaining Term (years)	Fixed Interest Rate (%)(1)
U.S. Dollar-denominated interest rate swaps (2)	LIBOR	900,000	(236,553)	12.0	4.7
U.S. Dollar-denominated interest rate swaps (3)	LIBOR	529,704	(76,298)	7.3	4.0
U.S. Dollar-denominated interest rate swap (2)(4)	LIBOR	98,500	(882)	1.4	1.1
		1,528,204	(313,733)		

- (1) Excludes the margin the Partnership pays on its variable-rate debt, which as at June 30, 2012, ranged between 0.30% and 3.25%.
- (2) Notional amount remains constant over the term of the swap.
- (3) Principal amount reduces quarterly or semi-annually.
- (4) The LIBOR rate receivable is capped at 3.5%, which effectively results in a fixed rate of 1.12% unless LIBOR exceeds 3.5%, in which case the Partnership s related interest rate effectively floats at LIBOR, but reduced by 2.38%.

Tabular disclosure

The following table presents the location and fair value amounts of derivative instruments, segregated by type of contract, on the Partnership s balance sheets.

	Current			Current		
	Accounts Receivable	portion of derivative assets	Derivative assets	Accrued liabilities	portion of derivative liabilities	Derivative liabilities
As at June 30, 2012						
Foreign currency contracts cash flow hedges		309			(518)	
Foreign currency contracts not designated as hedges		1,085			(1,369)	(41)
Cross currency swap not designated as hedges	244	1,815	1,248			(3,508)
Interest rate swaps not designated as hedges				(9,081)	(47,480)	(257,172)

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

	244	3,209	1,248	(9,081)	(49,367)	(260,721)
As at December 31, 2011						
Foreign currency contracts cash flow hedges		549			(448)	(145)
Foreign currency contracts not designated as hedges		2,192	2		(2,532)	(696)
Cross currency swap not designated as hedges	225	1,577	875			
Interest rate swaps not designated as hedges				(10,406)	(43,416)	(244,157)
	225	4,318	877	(10,406)	(46,396)	(244,998)

Page 13 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

For the periods indicated, the following table presents the effective portion of gains (losses) on foreign currency forward contracts designated and qualifying as cash flow hedges that were (1) recognized in other comprehensive loss, (2) recorded in accumulated other comprehensive income (or *AOCI*) during the term of the hedging relationship and reclassified to earnings, and (3) recognized in the ineffective portion of gains (losses) on derivative instruments designated and qualifying as cash flow hedges.

	Three	Months Ended Ju	ne 30, 2012	Three Months Ended June 30, 2011					
Balance									
Sheet (AOCI)		Stateme	nt of Loss	Balance Sheet (AOCI)		Statemen	nt of Loss		
Effective Portion	Effective Portion	Ineffective Portion		Effective Portion	Effective Portion	Ineffective Portion			
			Vessel operating				Vessel operating		
(653)			expenses	1,029	174	(83)	expenses		
							General and		
	86	(254)	General and administrative expenses		572	69	administrative expenses		
(653)	86	(254)		1,029	746	(14)			

Balance Sheet (AOCI)	Six N	Months Ended Jun Statemen	t of Income	Balance Sheet (AOCI)	Sheet		
Effective Portion	Effective Portion	Ineffective Portion		Effective Portion	Effective Portion	Ineffective Portion	
			Vessel operating				Vessel operating
336			expenses	3,012	781	(267)	expenses
	266	(234)	General and administrative expenses		730	199	General and administrative expenses
336	266	(234)		3,012	1,511	(68)	

As at June 30, 2012, the Partnership s accumulated other comprehensive income consisted of unrealized gains on foreign currency forward contracts designated as cash flow hedges. As at June 30, 2012, the Partnership estimated, based on the current foreign exchange rates, that it would reclassify approximately \$0.5 million of net losses on foreign currency forward contracts from accumulated other comprehensive income to earnings during the next 12 months.

Realized and unrealized (losses) gains of interest rate swaps and foreign currency forward contracts that are not designated for accounting purposes as cash flow hedges are recognized in earnings and reported in realized and unrealized (loss) gain on non-designated derivative instruments in the consolidated statements of (loss) income. The effect of the gain (loss) on derivatives not designated as hedging instruments on the consolidated statements of (loss) income is as follows:

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

	Three Months Ended June 30,		Six Months Ended June 30	
	2012 \$	2011 \$	2012 \$	2011 \$
Realized (losses) gains relating to:	Ψ	Ψ	Ψ	Ψ
Interest rate swaps	(14,338)	(13,769)	(29,345)	(27,471)
Foreign currency forward contracts	437	1,204	1,635	1,622
	(13,901)	(12,565)	(27,710)	(25,849)
Unrealized (losses) gains relating to:				
Interest rate swaps	(41,842)	(26,969)	(17,079)	(6,204)
Foreign currency forward contracts	(4,574)	814	711	4,173
	(46,416)	(26,155)	(16,368)	(2,031)
Total realized and unrealized losses on non-designated derivative instruments	(60,317)	(38,720)	(44,078)	(27,880)

Page 14 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

Realized and unrealized gains (losses) of the cross currency swaps are recognized in earnings and reported in foreign currency exchange gain (loss) in the consolidated statements of (loss) income. The effect of the gain (loss) on cross currency swaps on the consolidated statements of (loss) income is as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012 2011 201		2012 \$	2011 \$
Realized gains	696	777	1,690	1,444
Unrealized (losses) gains	(10,776)	3,135	(2,897)	9,363
Total realized and unrealized (losses) gains on cross currency swaps	(10,080)	3,912	(1,207)	10,807

The Partnership is exposed to credit loss in the event of non-performance by the counterparties, all of which are financial institutions, to the foreign currency forward contracts and the interest rate swap agreements. In order to minimize counterparty risk, the Partnership only enters into derivative transactions with counterparties that are rated A- or better by Standard & Poor s or A3 or better by Moody s at the time of the transactions. In addition, to the extent possible and practical, interest rate swaps are entered into with different counterparties to reduce concentration risk.

#### 10. Income Tax

The components of the provision for income tax are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012 \$	2011 \$	2012 \$	2011 \$
Current	1,914	(357)	552	(1,841)
Deferred	32	(2,680)	(91)	(3,849)
Income tax recovery (expense)	1,946	(3,037)	461	(5,690)

#### 11. Commitments and Contingencies

a) The Partnership consolidates certain variable interest entities (*or VIEs*). In general, a variable interest entity is a corporation, partnership, limited-liability company, trust or any other legal structure used to conduct activities or hold assets that (1) has an insufficient amount of equity to carry out its principal activities without additional subordinated financial support, (2) has a group of equity owners that are unable to make significant decisions about its activities, or (3) has a group of equity owners that do not have the obligation to absorb losses or the right to receive returns generated by its operations. A party that is a variable interest holder is

required to consolidate a VIE if it has both (a) the power to direct the activities of a VIE that most significantly impact the entity s economic performance and (b) the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE.

The Partnership consolidated Peary Spirit LLC, which owns the newbuilding shuttle tanker, the *Peary Spirit*, in its consolidated financial statements effective October 1, 2010. On that date, Peary Spirit LLC became a VIE and the Partnership became its primary beneficiary upon the Partnership s agreement to acquire all of Teekay Corporation s interests in Peary Spirit LLC. Upon the Partnership s acquisition of Peary Spirit LLC on August 2, 2011, which coincided with the commencement of the time-charter contract for the *Peary Spirit*, Peary Spirit LLC was no longer a VIE. Subsequent to the acquisition of the Peary Spirit LLC, this vessel company continues to be consolidated as we hold voting control.

- b) During 2010, an unrelated party contributed a shuttle tanker to a subsidiary of the Partnership for a 33% equity interest in the subsidiary. The non-controlling interest owner in the subsidiary holds a put option which, if exercised, would obligate the Partnership to purchase the non-controlling interest owner s 33% share in the entity for cash in accordance with a defined formula. The redeemable non-controlling interest is subject to remeasurement if the formulaic redemption amount exceeds the carrying value. No remeasurement was required as at June 30, 2012.
- c) The Partnership may, from time to time, be involved in legal proceedings and claims that arise in the ordinary course of business. The Partnership believes that any adverse outcome, individually or in the aggregate, of any existing claims would not have a material effect on its financial position, results of operations or cash flows, when taking into account its insurance coverage and indemnifications from charterers or Teekay Corporation.

On November 13, 2006, the Partnership s shuttle tanker, the *Navion Hispania*, collided with the *Njord Bravo*, an FSO unit, while preparing to load an oil cargo from the *Njord Bravo*. The *Njord Bravo* services the Njord field, which is operated by Statoil Petroleum AS (or Statoil) and is located off the Norwegian coast. At the time of the incident, Statoil was chartering the *Navion Hispania* from the Partnership. The *Navion Hispania* and the *Njord Bravo* both incurred damages as a result of the collision. In November 2007, Navion Offshore Loading AS (or *NOL*), a subsidiary of the Partnership, and two subsidiaries of Teekay Corporation were named as co-defendants in a legal action filed by Norwegian Hull Club (the hull and machinery insurers of the *Njord Bravo*) and various licensees in the Njord field (or the *Plaintiffs*). The claim sought damages for vessel repairs, expenses for a replacement vessel and other amounts related to production stoppage on the field, totaling NOK 213,000,000 (approximately \$36 million). The matter was heard before the Stavanger District Court in December 2011. The court found that NOL is liable for damages to the Plaintiffs, but excluded a large part of the indirect or consequential losses from the liability. The court also found that Statoil ASA is liable for the same amount of damages to NOL. The parties have appealed the decision of the court. As a result of the judgment, as at December 31, 2011 and June 30, 2012, the Partnership has recognized a liability of NOK 76,000,000 (approximately \$12.8 million, which is a reduced amount in accordance with the court s decision to exclude a large part of the indirect or consequential losses) and a corresponding receivable from Statoil recorded in other liabilities and other assets, respectively.

Page 15 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

The Partnership believes the likelihood of any losses relating to the claim is remote. The Partnership believes that the charter contract relating to the *Navion Hispania* requires that Statoil be responsible and indemnify the Partnership for all losses relating to the damage to the Njord Bravo. The Partnership and Teekay Corporation also maintain protection and indemnity insurance for damages to the *Navion Hispania* and insurance for collision-related costs and claims. The Partnership believes that these insurance policies will cover the costs related to this incident, including any costs not indemnified by Statoil, subject to standard deductibles. In addition, Teekay Corporation has agreed to indemnify the Partnership for any losses it may incur in connection with this incident.

- d) In June 2011, the Partnership entered into a new long-term contract with a subsidiary of BG Group plc (or *BG*) to provide shuttle tanker services in Brazil. The contract with BG will be serviced by four newbuilding shuttle tankers to be constructed by Samsung Heavy Industries in South Korea for a total cost of approximately \$446 million (excluding capitalized interest and miscellaneous construction costs). As at June 30, 2012, payments made towards these commitments totaled \$66.9 million and the remaining payments required to be made under these newbuilding contracts were \$55.8 million (2012) and \$323.3 million (2013). Upon their scheduled delivery in mid to late 2013, the vessels will commence operations under 10-year, fixed-rate time-charter-out contracts. The contract with BG also includes certain extension options and vessel purchase options exercisable by the charterer.
- e) On October 1, 2011, the Partnership acquired from Teekay Corporation a newbuilding shuttle tanker, the *Scott Spirit*, for \$116.0 million. The purchase price is subject to adjustment for up to an additional \$12 million based upon incremental shuttle tanker revenues above projections used for the sales price valuation generated during the two years following the acquisition (see note 3).

#### 12. Partners Equity and Net Income Per Common Unit

At June 30, 2012, 68.3% of the Partnership s common units outstanding were held by the public. The remaining common units, as well as the 2% general partner interest, were held by a subsidiary of Teekay Corporation.

#### Net Income Per Common Unit

Net income per common unit is determined by dividing net income, after deducting the non-controlling interest and the General Partner s interest, by the weighted-average number of common units outstanding during the applicable period.

The General Partner s and common unitholders interests in net income are calculated as if all net income was distributed according to the terms of the Partnership s partnership agreement, regardless of whether those earnings would or could be distributed. The partnership agreement does not provide for the distribution of net income; rather, it provides for the distribution of available cash, which is a contractually defined term that generally means all cash on hand at the end of each quarter less the amount of cash reserves established by the Partnership s board of directors to provide for the proper conduct of the Partnerships business, including reserves for maintenance and replacement capital expenditures and anticipated capital requirements. Unlike available cash, net income is affected by non-cash items such as depreciation and amortization, unrealized gains and losses on derivative instruments and unrealized foreign currency translation gains and losses.

During the quarters ended June 30, 2012 and 2011, cash distributions exceeded \$0.4025 per common unit and, consequently, the assumed distributions of net income resulted in the use of the increasing percentages to calculate the General Partner s interest in net income per common unit calculation. For more information on the increasing percentages to calculate the General Partner s interest in net income refer to the Partnership s Annual Report on Form 20-F.

Pursuant to the partnership agreement, allocations to partners are made on a quarterly basis.

#### 13. Loss on Sale and Write-down of Vessels

During the three months ended June 30, 2012 the Partnership sold one of its conventional tankers for gross proceeds of \$9.8 million, resulting in a loss of \$2.2 million. The Partnership also received a fee from Teekay Corporation of \$14.7 million relating to the early termination of the time-charter contract associated with this vessel.

During the three months ended June 30, 2012, the Partnership decided to sell a 1992-built shuttle tanker and thus wrote down the carrying value of the vessel to fair value, which was the estimated sale price of the vessel. The Partnership subsequently sold the vessel in early August 2012. The Partnership s consolidated statement of (loss) income for the three and six months ended June 30, 2012 includes a \$1.0 million write-down related to this vessel. The write-down is included within the Partnership s shuttle tanker segment.

During the six months ended June 30, 2011, the Partnership determined that a 1993-built conventional tanker was impaired and wrote down the carrying value of the vessel to fair value, which was the estimated sale price of the vessel, due to a change in the operating plan for the vessel and a general decline in the fair market value of vessels. The Partnership's consolidated statement of (loss) income for the three and six months ended June 30, 2011 includes write-downs of \$8.2 million and \$9.1 million, respectively, related to this vessel. The write-downs are included within the Partnership's conventional tanker segment.

Page 16 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts stated in thousands of U.S. dollars, except unit and per unit data)

#### 14. Change in Accounting Estimate

Effective January 1, 2012, the Partnership reduced the estimated useful life of six of its older shuttle tankers from 25 years to 20 years. As a result of the change in useful life, the Partnership increased its estimate of the residual value of these vessels to reflect the more recent average scrap prices. As a result, depreciation and amortization expense has increased by \$3.7 million and \$7.1 million, respectively, and net income attributable to partners has decreased by \$2.7 million, or \$0.04 per unit, and \$5.3 million, or \$0.07 per unit, respectively, for the three and six months ended June 30, 2012.

# 15. Subsequent Events

Private Placement

In July 2012, the Partnership issued 1.7 million common units to a group of institutional investors for net proceeds, including the General Partner s 2% proportionate capital contribution, of \$45.9 million. Upon completion of the private placement, the Partnership had 73.8 million common units outstanding. The Partnership will use the proceeds from the issuance of common units to partially finance the shipyard instalments for four Suezmax newbuilding shuttle tankers. Following the private placement, Teekay Corporation holds a 32.30% interest in the Partnership, including its 2% General Partner interest.

Page 17 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### **JUNE 30, 2012**

#### PART I FINANCIAL INFORMATION

#### ITEM 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **OVERVIEW**

We are an international provider of marine transportation, oil production and storage services to the offshore oil industry. We operate shuttle tankers, floating storage and off-take (or *FSO*) units, floating production, storage and off-loading (or *FPSO*) units and conventional crude oil tankers. Our current fleet consists of 40 shuttle tankers (including four chartered-in vessels, and four committed newbuildings), three FPSO units, five FSO units and nine conventional oil tankers.

#### SIGNIFICANT DEVELOPMENTS

In June 2011, we entered into a new long-term contract with a subsidiary of BG Group plc (or *BG*) to provide shuttle tanker services in Brazil. The contract with BG will be serviced by four Suezmax newbuilding shuttle tankers (or the *BG Shuttle Tankers*), to be constructed by Samsung Heavy Industries for an estimated total delivered cost of approximately \$470 million. Upon their scheduled delivery in mid to late 2013, the BG Shuttle Tankers will commence operations under ten-year, fixed-rate contracts. The contract with BG also includes certain extension options and vessel purchase options exercisable by the charterer.

In January 2012, we issued in the Norwegian bond market NOK 600 million in senior unsecured bonds that mature in January 2017. The aggregate principal amount of the bonds is equivalent to approximately \$100 million. The interest payments on the bonds are based on NIBOR plus a margin of 5.75%. We entered into a cross currency rate swap agreement to swap all interest and principal payments into US dollars, with the interest payments fixed at a rate of 7.49%. The proceeds from the bonds were used for general partnership purposes.

In February 2012, we entered into a \$130 million debt facility secured by the *Piranema Spirit* FPSO unit that matures in February 2017. The interest payments on the facility are based on LIBOR plus a margin of 3%. The principal repayments are identical quarterly payments with a final bullet payment in February 2017. In May 2012, we entered into an interest rate swap agreement with a principal amount of \$126.7 million, which reduces quarterly, to fix LIBOR at 1.009%. The proceeds from the debt facility were used for general partnership purposes including repayment of existing credit facility debt.

In July 2012, we issued 1.7 million common units to a group of institutional investors for net proceeds, including our general partner s 2% proportionate capital contribution, of \$45.9 million. Upon completion of the private placement, we had 72.3 million common units outstanding. We will use the proceeds from the issuance of common units to partially finance the shipyard instalments for the four BG Shuttle Tankers, which are expected to be delivered in mid to late 2013.

In November 2011, Teekay Corporation agreed to acquire from Sevan Marine ASA (Sevan) the Voyageur Spirit (formerly known as the Sevan Voyageur) FPSO unit upon the completion of certain upgrades that are expected to be completed in the fourth quarter of 2012 (upon which time the unit is expected to commence operations under a 5-year charter contract, plus extension options). In June 2012, Teekay Corporation formally offered the Voyageur Spirit FPSO unit to us for a purchase price of approximately \$540 million. The offer is currently under review by the Conflicts Committee of the Board of Directors of our General Partner. If the offer is approved, and accepted by us, we expect to acquire the Voyageur Spirit FPSO unit in the fourth quarter of 2012, subject to financing.

#### Potential Additional Shuttle Tanker, FSO and FPSO Projects

Pursuant to an omnibus agreement that we entered into in connection with our initial public offering in December 2006, Teekay Corporation is obligated to offer to us its interest in certain shuttle tankers, FSO units and FPSO units Teekay Corporation owns or may acquire in the future, provided the vessels are servicing contracts with remaining durations of greater than three years. We may also acquire other vessels that Teekay Corporation may offer us from time to time and we intend to pursue direct acquisitions from third parties and new offshore projects.

Pursuant to the omnibus agreement and a subsequent agreement, Teekay Corporation is obligated to offer to sell to us the *Petrojarl Foinaven* FPSO unit, an existing unit owned by Teekay Corporations and operating under a long-term contract in the North Sea, prior to July 9, 2013. The

purchase price for the *Petrojarl Foinaven* FPSO unit would be its fair market value plus any additional tax or other costs to Teekay Corporation that would be required to transfer the FPSO unit to us.

In October 2010, Teekay Corporation signed a long-term contract with Petroleo Brasileiro S.A. (or *Petrobras*) to provide an FPSO unit for the Tiro and Sidon fields located in the Santos Basin offshore Brazil. The contract with Petrobras will be serviced by a newly-converted FPSO unit named *Cidade de Itajai*. This FPSO unit is scheduled to deliver from the shipyard in the third quarter of 2012 and arrive in Brazilian waters in the fourth quarter of 2012, upon which time the unit is expected to commence operations under a nine-year, fixed-rate time-charter contract with Petrobras with six additional one-year extension options. Pursuant to the omnibus agreement, Teekay Corporation is obligated to offer to us its 50 percent interest in this FPSO project at Teekay s Corporation s fully built-up cost, within approximately one year after the commencement of the charter with Petrobras.

Page 18 of 33

In May 2011, Teekay Corporation entered into a joint venture agreement with Odebrecht Oil & Gas S.A. (a member of the Odebrecht group) (or *Odebrecht*) to jointly pursue FPSO projects in Brazil. As part of the joint venture agreement, Odebrecht is a 50% partner in the Tiro Sidon FPSO project and Teekay Corporation is currently working with Odebrecht on other FPSO project opportunities which, if awarded, may result in the future offer of additional FPSO units to us pursuant to the omnibus agreement.

In June 2011, Teekay Corporation entered into a contract with BG Norge Limited to provide a harsh weather FPSO unit to operate in the North Sea. The contract will be serviced by an FPSO unit to be constructed by Samsung Heavy Industries for a fully built-up cost of approximately \$1 billion. Pursuant to the omnibus agreement, Teekay Corporation is obligated to offer to us its interest in this FPSO project at Teekay Corporation s fully built-up cost within 365 days after the commencement of the charter, which is expected to occur during the first quarter of 2014.

In November 2011, Teekay Corporation acquired from Sevan the *Hummingbird Spirit* FPSO unit (which is currently operating under a short-term charter contract). Pursuant to the omnibus agreement, Teekay Corporation is obligated to offer us the *Hummingbird Spirit* FPSO unit within approximately one year following commencement of a charter contract with a firm period of greater than three years in duration.

#### RESULTS OF OPERATIONS

There are a number of factors that should be considered when evaluating our historical financial performance and assessing our future prospects and we use a variety of financial and operational terms and concepts when analyzing our results of operations. These can be found in Item 5 Operating and Financial Review and Prospects in our Annual Report on Form 20-F for the year ended December 31, 2011. In accordance with United States generally accepted accounting principles (or *GAAP*), we report gross revenues in our income statements and include voyage expenses among our operating expenses. However, shipowners base economic decisions regarding the deployment of their vessels upon anticipated time charter equivalent (or *TCE*) rates, and industry analysts typically measure bulk shipping freight rates in terms of TCE rates. This is because under time charters and bareboat charters the customer usually pays the voyage expenses, while under voyage charters and contracts of affreightment the shipowner usually pays the voyage expenses, which typically are added to the hire rate at an approximate cost. Accordingly, the discussion of revenue below focuses on net revenues (i.e. revenues less voyage expenses) and TCE rates of our four reportable segments where applicable. TCE rates represent net revenues divided by revenue days. Please read Item 1 Financial Statements: Note 4 Segment Reporting.

We manage our business and analyze and report our results of operations on the basis of four business segments: the shuttle tanker segment, the conventional tanker segment, the FSO segment and the FPSO segment, each of which are discussed below.

#### Shuttle Tanker Segment

As at June 30, 2012, our shuttle tanker fleet consisted of 36 vessels that operate under fixed-rate contracts of affreightment, time charters and bareboat charters. Of the 36 shuttle tankers, six were owned through 50% owned subsidiaries, three through a 67% owned subsidiary and four were chartered-in, with the remainder owned 100% by us. All of these shuttle tankers provide transportation services to energy companies, primarily in the North Sea and Brazil. Our shuttle tankers service the conventional spot market from time to time. We also have four newbuilding shuttle tankers on order which are scheduled to deliver in mid to late 2013.

The following table presents our shuttle tanker segment—s operating results for the three and six months ended June 30, 2012 and 2011, and compares its net revenues (which is a non-GAAP financial measure) for the three and six months ended June 30, 2012 and 2011 to revenues, the most directly comparable GAAP financial measure, for the same periods. The following table also provides a summary of the changes in calendar-ship-days by owned and chartered-in vessels for our shuttle tanker segment:

(in thousands of U.S. dollars, except	Three Months Ended June 30,				
calendar-ship-days and percentages)	2012	2011	% Change		
Revenues	143,747	139,183	3.3		
Voyage expenses	32,150	25,712	25.0		
Net revenues	111,597	113,471	(1.7)		
Vessel operating expenses	33,341	42,109	(20.8)		
Time-charter hire expense	12,969	18,182	(28.7)		
Depreciation and amortization	31,944	28,704	11.3		

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

General and administrative (1)	11,709	13,197	(11.3)
Write-down of vessel	1,048		100.0
Income from vessel operations	20,586	11,279	82.5
Calendar-Ship-Days			
Owned Vessels	2,912	2,772	5.1
Chartered-in Vessels	332	493	(32.7)
Total	3,244	3,265	(0.6)

Page 19 of 33

(in thousands of U.S. dollars, except	of U.S. dollars, except Six Months Ended June 30,		
calendar-ship-days and percentages)	2012	2011	% Change
Revenues	288,674	277,415	4.1
Voyage expenses	59,305	44,740	32.6
Net revenues	229,369	232,675	(1.4)
Vessel operating expenses	69,966	82,894	(15.6)
Time-charter hire expense	26,586	38,452	(30.9)
Depreciation and amortization	63,315	56,136	12.8
General and administrative (1)	23,512	25,679	(8.4)
Write-down of vessel	1,048		100.0
Restructuring charge		1,227	(100.0)
Income from vessel operations	44,942	28,287	58.9
Calendar-Ship-Days			
Owned Vessels	5,824	5,472	6.4
Chartered-in Vessels	680	1,034	(34.2)
Total	6,504	6,506	(0.0)

(1) Includes direct general and administrative expenses and indirect general and administrative expenses (allocated to the shuttle tanker segment based on estimated use of corporate resources). See the discussion under Other Operating Results below.

The average size of our owned shuttle tanker fleet for the three and six months ended June 30, 2012 increased compared to the same periods last year, primarily due to the purchase from Teekay Corporation of two newbuilding shuttle tankers, the *Peary Spirit* and the *Scott Spirit*, in August 2011 and October 2011, respectively (or the 2011 Newbuilding Shuttle Tanker Acquisitions). Included in calendar-ship-days are two owned shuttle tankers which have been in lay-up since July 2011 and May 2012, respectively, following their redelivery to us upon termination of their time-charter-out contracts in March 2011 and April 2012.

The average size of our chartered-in shuttle tanker fleet decreased for the three and six months ended June 30, 2012 compared to the same periods last year, primarily due to:

the redelivery of one bareboat-in vessel to its owner in October 2011;

decreased spot chartered-in vessels for the three and six months ended June 30, 2012 compared to the same periods last year; and

more off-hire days for the three and six months ended June 30, 2012 compared to the same periods last year. *Net Revenues.* Net revenues decreased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to:

decreases of \$2.2 million and \$4.4 million, respectively, for the three and six months ended June 30, 2012, due to the lay-up of two vessels following their redelivery to us in March 2011 and April 2012 upon termination of their time-charter-out contracts; and

decreases of \$2.0 million and \$2.5 million, respectively, for the three and six months ended June 30, 2012, due to more repair off-hire days in our time-chartered-out fleet compared to the same periods last year; partially offset by

net increases of \$0.9 million and \$2.9 million, respectively, for the three and six months ended June 30, 2012, due to increases in our time-chartered-out fleet revenues from entering into a new contract and an increase in rates as provided in certain time-charter-out contracts, partially offset by fewer revenue days from the redelivery of three vessels to us in July 2011, February 2012 and March 2012 as they completed their time-charter agreements; and

an increase of \$0.9 million for the three months ended June 30, 2012 due to more opportunities compared to the same period last year to trade excess capacity in the conventional spot tanker market as a result of increased demand for conventional crude transportation.

Vessel Operating Expenses. Vessel operating expenses decreased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to:

decreases of \$4.7 million and \$6.1 million, respectively, for the three and six months ended June 30, 2012, due to decreases in costs related to services and spares and the number of vessels dry docked. Certain repair and maintenance items are more efficient to complete while a vessel is in dry dock. Consequently, repair and maintenance costs will typically increase in periods when there is an increase in the number of vessels dry docked;

decreases of \$2.5 million and \$3.9 million, respectively, for the three and six months ended June 30, 2012, relating to the lay-up of two of our shuttle tankers since July 2011 and May 2012 and the reduction of costs associated with the anticipated sale of one of our shuttle tankers in the third quarter of 2012;

decreases of \$2.3 million and \$3.8 million, respectively, for the three and six months ended June 30, 2012 in crew and manning costs as compared to the same periods last year primarily from a change in crew composition and reduced helicopter usage; and

decreases of \$1.4 million and \$3.0 million, respectively, for the three and six months ended June 30, 2012, relating to the redelivery of one of our bareboat-in vessels to its owner in October 2011; partially offset by

increases of \$2.7 million and \$4.2 million, respectively, for the three and six months ended June 30, 2012, due to the 2011 Newbuilding Shuttle Tanker Acquisitions; and

increases of \$0.2 million and \$0.8 million, respectively, for the three and six months ended June 30, 2012 relating to the net realized and unrealized changes in fair value of our foreign currency forward contracts that are or have been designated as hedges for accounting purposes.

Page 20 of 33

*Time-Charter Hire Expense*. Time-charter hire expense decreased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to:

decreases of \$2.2 million and \$4.5 million, respectively, for the three and six months ended June 30, 2012, due to the redelivery of one bareboat-in vessel to its owner in October 2011;

decreases of \$1.9 million and \$4.4 million, respectively, for the three and six months ended June 30, 2012, due to decreased spot in-chartering of vessels and utilizing capacity of our owned fleet; and

decreases of \$1.1 million and \$2.8 million, respectively, for the three and six months ended June 30, 2012 due to more off-hire days in the in-chartered fleet.

Depreciation and Amortization Expense. Depreciation and amortization expense increased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to accelerated depreciation related to a change in useful life on six older shuttle tankers and the 2011 Newbuilding Shuttle Tanker Acquisitions, partially offset by less depreciation relating to the impairment and write down of three older shuttle tankers in 2011 to fair value.

Write-down of vessel. Write-down of vessel was \$1.0 million for the three and six months ended June 30, 2012. In the second quarter of 2012, we decided to sell one older shuttle tanker. The carrying value of this vessel was written down to fair value, which is its estimated sales price. We subsequently sold the vessel in early August 2012.

Restructuring Charges. Restructuring charges were \$1.2 million for the six months ended June 30, 2011, resulting from the termination of the charter contract of one of our vessels.

## Conventional Tanker Segment

As of June 30, 2012, we owned 100% interests in seven Aframax conventional crude oil tankers (five of which operate under fixed-rate time charters with Teekay Corporation, and two of which operated in the spot tanker market since December 2011), and two vessels, which have additional equipment for lightering, which operate under fixed-rate bareboat charters with Skaugen PetroTrans, Teekay Corporation s 50% owned joint venture. During the second quarter of 2012, the two conventional tankers which were operating in the spot tanker market, the *Leyte Spirit* and the *Luzon Spirit*, were laid up indefinitely and the time-charter contract for one vessel, the *Hamane Spirit*, was terminated. We received a termination fee and the vessel was subsequently sold. Historically, the tanker industry has been cyclical, experiencing volatility in profitability and asset values resulting from changes in the supply of, and demand for, vessel capacity. In addition, spot tanker markets historically have exhibited seasonal variations in charter rates. Spot tanker markets are typically stronger in the winter months as a result of increased oil consumption in the Northern Hemisphere and unpredictable weather patterns that tend to disrupt vessel scheduling.

The following table presents our conventional tanker segment s operating results for the three and six months ended June 30, 2012 and 2011, and compares its net revenues (which is a non-GAAP financial measure) for the three and six months ended June 30, 2012 and 2011 to revenues, the most directly comparable GAAP financial measure, for the same periods. The following table also provides a summary of the changes in calendar-ship-days by owned vessels for our conventional tanker segment:

(in thousands of U.S. dollars, except	Three Months Ended June 30,			
calendar-ship-days and percentages)	2012	2011	% Change	
Revenues	36,306	37,454	(3.1)	
Voyage expenses	5,650	6,539	(13.6)	
Net revenues	30,656	30,915	(0.8)	
Vessel operating expenses	4,366	6,012	(27.4)	
Depreciation and amortization	3,331	5,557	(40.1)	
General and administrative (1)	1,098	758	44.9	

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

Loss on sale of vessel	2,221	8,194	(72.9)
Income from vessel operations	19,640	10,394	89.0
Calendar-Ship-Days			
Owned Vessels (2)	893	1,001	(10.8)
(in thousands of U.S. dollars, except	Six Months	Ended June 30,	
calendar-ship-days and percentages)	2012	2011	% Change
Revenues	63,193	73,217	(13.7)
Voyage expenses	14,636	12,685	15.4
Net revenues	48,557	60,532	(19.8)
Vessel operating expenses	9,815	11,837	(17.1)
Depreciation and amortization	6,587	11,602	(43.2)
General and administrative (1)	3,310	2,507	32.0
Loss on sale of vessel	2,221	9,094	(75.6)
	24.424	22.402	
Income from vessel operations	26,624	25,492	4.4
Calendar-Ship-Days			
Owned Vessels	1,803	1,991	(9.4)

Page 21 of 33

<sup>(1)</sup> Includes direct general and administrative expenses and indirect general and administrative expenses (allocated to the conventional tanker segment based on estimated use of corporate resources). See the discussion under Other Operating Results below.

The size of our conventional tanker fleet for the three and six months ended June 30, 2012 decreased compared to the same period last year, due to the sale of the *Scotia Spirit* on August 11, 2011 and the sale of the *Hamane Spirit* on June 14, 2012.

Net Revenues. Net revenues decreased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to:

decreases of \$7.5 million and \$13.7 million, respectively, for the three and six months ended June 30, 2012, due to the *Leyte Spirit* and the *Luzon Spirit* operating in the spot tanker market up until April 2012 when they were laid up, compared to the same periods last year when they were operating at higher rates under fixed-rate time charters;

net decreases of \$4.8 million and \$7.9 million, respectively, for the six months ended June 30, 2012, due to more off-hire days and lower reimbursed bunkers; and

decreases of \$2.6 million and \$5.0 million, respectively, for the three and six months ended June 30, 2012, due to the sale of the *Scotia Spirit*.

partially offset by

an increase of \$14.7 million for the three and six months ended June 30, 2012, due to a termination fee received from Teekay Corporation in relation to the early cancellation of the time charter contract for the *Hamane Spirit*.

Vessel Operating Expenses. Vessel operating expenses decreased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to:

decreases of \$0.7 million and \$1.2 million, respectively, for the three and six months ended June 30, 2012, due to the sale of the *Scotia Spirit*; and

a decrease of \$0.5 million for the three and six months ended June 30, 2012, due to the lay up of the *Leyte Spirit* and *Luzon Spirit* and the sale of the *Hamane Spirit*.

Depreciation and Amortization Expense. Depreciation and amortization expense decreased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to the cessation of depreciation of two held-for-sale vessels effective December 31, 2011, the sale of the Scotia Spirit, and the write-down of two vessels to their estimated scrap value during the fourth quarter of 2011.

## FSO Segment

Our FSO fleet consists of five vessels that operate under fixed-rate time charters or fixed-rate bareboat charters. We have 100% ownership interests in these units. FSO units provide an on-site storage solution to oil field installations that have no oil storage facilities or that require supplemental storage. Our revenues and vessel operating expenses for the FSO segment are affected by fluctuations in currency exchange rates, as a significant component of revenues are earned and vessel operating expenses are incurred in Norwegian Kroner and Australian Dollars for certain vessels. The strengthening or weakening of the U.S. Dollar relative to the Norwegian Kroner and Australian Dollar may result in significant decreases or increases, respectively, in our revenues and vessel operating expenses.

The following table presents our FSO segment s operating results for the three and six months ended June 30, 2012 and 2011, and compares its net revenues (which is a non-GAAP financial measure) for the three and six months ended June 30, 2012 and 2011 to revenues, the most directly comparable GAAP financial measure, for the same periods. The following table also provides a summary of the changes in calendar-ship-days for our FSO segment:

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

(in thousands of U.S. dollars, except	Three Months Ended June 30,			
calendar-ship-days and percentages)	2012	2011	% Change	
Revenues	14,781	14,947	(1.1)	
Voyage expenses		321	(100.0)	
Net revenues	14,781	14,626	1.1	
Vessel operating expenses	6,519	7,411	(12.0)	
Depreciation and amortization	2,001	2,991	(33.1)	
General and administrative (1)	919	1,242	(26.0)	
Income from vessel operations	5,342	2,982	79.1	
Calendar-Ship-Days				
Owned Vessels	455	455		

Page 22 of 33

(in thousands of U.S. dollars, except	Six Months Ended June 30,				
calendar-ship-days and percentages)	percentages) 2012 2011				
Revenues	29,806	32,438	(8.1)		
Voyage expenses	340	612	(44.4)		
Net revenues	29,466	31,826	(7.4)		
Vessel operating expenses	13,386	16,559	(19.2)		
Depreciation and amortization	4,259	6,172	(31.0)		
General and administrative (1)	1,892	2,305	(17.9)		
Loss on sale of vessel		171	(100.0)		
Restructuring charge		2,697	(100.0)		
Income from vessel operations	9,929	3,922	153.2		
Calendar-Ship-Days					
Owned Vessels	910	981	(7.2)		

Includes direct general and administrative expenses and indirect general and administrative expenses (allocated to the FSO segment based on estimated use of corporate resources). See the discussion under Other Operating Results below.
 On March 18, 2011 we sold one of our FSO units, the *Karratha Spirit*, for proceeds of \$5.1 million, resulting in a loss of \$0.2 million.

*Net Revenues.* Net revenues for the six months ended June 30, 2012 decreased from the same period last year, primarily due to the sale of the *Karratha Spirit* in March 2011.

Vessel Operating Expenses. Vessel operating expenses decreased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to:

a decrease of \$2.2 million for the six months ended June 30, 2012, due to the sale of the Karratha Spirit in March 2011; and

decreases of \$0.7 million and \$1.4 million, respectively, for the three and six months ended June 30, 2012, due to a decrease in the consumption and use of consumables, lube oil and freight compared to the same periods last year; partially offset by

increases of \$0.1 million and \$0.4 million, respectively, for the three and six months ended June 30, 2012, due to an increase in wages relating to the *Dampier Spirit* compared to the same periods last year.

Depreciation and amortization. Depreciation and amortization expense for the three and six months ended June 30, 2012 decreased \$1.0 million and \$1.9 million, respectively, from the same periods last year, primarily due to the write down of the carrying value of the *Navion Saga* to its fair value in December 2011.

Loss on sale of vessel. Loss on sale of vessel for the six months ended June 30, 2011 relates to the sale of the Karratha Spirit in March 2011.

*Restructuring charge.* Restructuring charges for the six months ended June 30, 2011 were incurred in connection with the termination of employment for certain of the crew members of the *Karratha Spirit* as a result of the sale of the vessel in March 2011.

## FPSO Segment

Our FPSO fleet consists of the *Petrojarl Varg*, the *Cidade de Rio das Ostras* (or *Rio das Ostras*) and the *Piranema Spirit*, all of which we own 100%. We use the FPSO units to provide production, processing and storage services to oil companies operating offshore oil field installations. These services are typically provided under long-term, fixed-rate time-charter contracts or FPSO service contracts. Historically, the utilization of FPSO units and other vessels in the North Sea, where the *Petrojarl Varg* operates, is higher in the winter months, as favorable weather conditions in the summer months provide opportunities for repairs and maintenance to our vessels and the offshore oil platforms, which generally reduces oil production.

The following table presents our FPSO segment s operating results for the three and six months ended June 30, 2012 and 2011 and also provides a summary of the calendar-ship-days for our FPSO segment:

(in thousands of U.S. dollars, except	Three Months Ended June 30,				
calendar-ship-days and percentages)	2012	2011	% Change		
Revenues	56,317	42,561	32.3		
Vessel operating expenses	25,854	19,665	31.5		
Depreciation and amortization	12,727	8,911	42.8		
General and administrative (1)	4,963	2,960	67.7		
Income from vessel operations	12,773	11,025	15.9		
Calendar-Ship-Days					
Owned Vessels	273	182	50.0		

Page 23 of 33

(in thousands of U.S. dollars, except	Six Months Ended June 30,			
calendar-ship-days and percentages)	2012	2011	% Change	
Revenues	114,076	84,846	34.5	
Vessel operating expenses	47,920	39,037	22.8	
Depreciation and amortization	25,453	17,823	42.8	
General and administrative (1)	10,111	6,396	58.1	
Income from vessel operations	30,592	21,590	41.7	
Calendar-Ship-Days				
Owned Vessels	546	362	50.8	

(1) Includes direct general and administrative expenses and indirect general and administrative expenses (allocated to the FPSO segment based on estimated use of corporate resources). See the discussion under Other Operating Results: below.

The number of our FPSO units for the three and six months ended June 30, 2012 increased compared to the same period last year, due to the acquisition of the *Piranema Spirit* on November 30, 2011.

Revenues. Revenues increased for the three and six months ended June 30, 2012 from the same period last year, primarily due to:

increases of \$14.6 million and \$29.4 million, respectively, for the three and six months ended June 30, 2012, due to the acquisition of the *Piranema Spirit* in November 2011;

an increase of \$1.3 million for the six months ended June 30, 2012, due to increased rates on the *Petrojarl Varg* in accordance with the annual escalation adjustments of the charter contract;

increases of \$1.1 million and \$2.6 million, respectively, for the three and six months ended June 30, 2012, due to the recovery of crew and manning costs. In prior periods these recoveries were reported on a net basis in vessel operating expenses; and

increases of \$0.4 million and \$1.4 million, respectively, for the three and six months ended June 30, 2012, due to increased rates on the *Rio das Ostras* in accordance with the annual escalation adjustments of the charter contract; partially offset by

decreases of \$0.4 million and \$3.5 million, respectively, for the three and six months ended June 30, 2012, relating to payments during 2011 to us for services previously rendered to the charterer of the *Rio das Ostras*; and

decreases of \$1.3 million and \$1.5 million, respectively, for the three and six months ended June 30, 2012, due to decreased incentives and lower production on the *Petrojarl Varg* and partly due to a planned maintenance shutdown in the second quarter of 2012.

Vessel Operating Expenses. Vessel operating expenses increased for the three and six months ended June 30, 2012 from the same period last year, primarily due to:

increases of \$7.0 million and \$12.5 million, respectively, for the three and six months ended June 30, 2012, due to the acquisition of the *Piranema Spirit* in November 2011; and

increases of \$1.6 million and \$3.3 million, respectively, for the three and six months ended June 30, 2012, due to the recovery of certain crew and manning costs, which are reported in revenue in the current period. In prior periods these recoveries were reported on a net basis in vessel operating expenses; partially offset by

decreases of \$0.8 million and \$3.7 million for the three and six months ended June 30, 2012, due to repairs on the *Rio das Ostras* while on yard stay and higher consumables and spares during the first quarter of 2011 and deployment to the field during the second quarter of 2011;

decreases of \$1.5 million and \$2.0 million, respectively, for the three and six months ended June 30, 2012, due to the strengthening of the U.S. Dollar against the Norwegian Kroner compared to the same periods last year; and

a decrease of \$0.8 million for the three and six months ended June 30, 2012, due to lower crew and manning costs relating to the *Rio das Ostras* due to the deployment to the field during the second quarter of 2011.

Depreciation and Amortization Expense. Depreciation and amortization expense increased for the three and six months ended June 30, 2012 from the same periods last year, primarily due to the acquisition of the *Piranema Spirit* during the fourth quarter of 2011.

### Other Operating Results

General and Administrative Expenses. General and administrative expenses increased to \$18.7 million and \$38.8 million for the three and six months ended June 30, 2012, respectively, from \$18.2 million and \$36.9 million for the same periods last year, mainly due to the acquisition of the *Piranema Spirit* in November 2011.

Page 24 of 33

Interest Expense. Interest expense, which excludes realized and unrealized gains and losses from interest rate swaps, increased to \$12.5 million and \$25.3 million for the three and six months ended June 30, 2012, respectively, from \$8.9 million and \$17.4 million for the same periods last year, primarily due to:

increases of \$1.9 million and \$3.5 million, respectively, for the three and six months ended June 30, 2012 from the issuance of the NOK 600 million senior unsecured bonds in January 2012;

increases of \$1.1 million and \$1.9 million, respectively, for the six months ended June 30, 2012 related to the new \$130 million debt facility secured by the *Piranema Spirit* FPSO unit in February 2012;

net increases of \$0.9 million and \$1.7 million, respectively, for the three and six months ended June 30, 2012 due to increased interest rates compared to the same period in the prior year; and

increases of \$0.2 million and \$0.6 million, respectively, for the three and six months ended June 30, 2012 due to the acquisition of the *Scott Spirit* and *Peary Spirit* shuttle tankers.

Realized and Unrealized Losses on Non-designated Derivatives. Net realized and unrealized losses on non-designated derivatives were \$60.3 million and \$44.1 million for the three and six months ended June 30, 2012, respectively, compared to \$38.7 million and \$27.9 million for the same periods last year.

During the three months ended June 30, 2012 and 2011, we had interest rate swap agreements with aggregate average outstanding notional amounts of approximately \$1.6 billion and \$1.5 billion, respectively, with average fixed rates of approximately 4.2% for both periods. Short-term variable benchmark interest rates during these periods were generally 1.0% or less and, as such, we incurred realized losses of \$14.3 million and \$13.8 million during the three months ended June 30, 2012 and 2011, respectively, under the interest rate swap agreements.

During the six months ended June 30, 2012 and 2011, we had interest rate swap agreements with aggregate average outstanding notional amounts of approximately \$1.6 billion, with average fixed rates of approximately 4.2% for both periods. Short-term variable benchmark interest rates during these periods were generally 1.1% or less and, as such, we incurred realized losses of \$29.3 million and \$27.5 million during the six months ended June 30, 2012 and 2011, respectively, under the interest rate swap agreements.

As a result of decreases in long-term benchmark interest rates during the three months ended June 30, 2012 and 2011, we recognized unrealized losses of \$41.9 million and \$27.0 million, respectively.

As a result of decreases in long-term benchmark interest rates during the six months ended June 30, 2012 and 2011, we recognized unrealized losses of \$17.1 million and \$6.2 million, respectively.

Foreign Currency Exchange Gains (Losses). Foreign currency exchange gains (losses) were \$0.9 million and (\$1.9) million, respectively, for the three and six months ended June 30, 2012 compared to gains (losses) of \$0.4 million and (\$0.4) million for the same periods last year. Our foreign currency exchange losses and gains, substantially all of which are unrealized, are due primarily to the relevant period-end revaluation of Norwegian Kroner-denominated monetary assets and liabilities for financial reporting purposes and the realized and unrealized gains and losses on our cross currency swaps. Gains on Norwegian Kroner-denominated monetary liabilities reflect a stronger U.S. Dollar against the Norwegian Kroner on the date of revaluation or settlement compared to the rate in effect at the beginning of the period. Losses on Norwegian Kroner-denominated monetary liabilities reflect a weaker U.S. Dollar against the Norwegian Kroner on the date of revaluation or settlement compared to the rate in effect at the beginning of the period. For the three and six months ended June 30, 2012, foreign currency exchange gains (losses) include realized gains of \$0.7 million and \$1.7 million, respectively (2011 \$0.8 million and \$1.4 million, respectively) and unrealized losses of (\$10.8) million and (\$2.9) million, respectively (2011 gains of \$3.1 million and \$9.4 million, respectively) on the cross currency swap and unrealized gains of \$9.4 million and \$0.4 million, respectively (2011 losses of (\$3.1) million and (\$8.3) million, respectively) on the revaluation of the Norwegian Kroner denominated debt.

Other (Loss) Income. Other (loss) income was (\$0.1) million and \$1.3 million for the three and six months ended June 30, 2012, respectively, compared to \$1.2 million and \$2.5 million for the same periods last year, which was primarily comprised of leasing income from our volatile

organic compound (or *VOC*) equipment and the unrealized gain/loss on the contingent consideration liability relating to the *Scott Spirit* acquisition (Please read Item 1 Financial Statements: Note 3 Financial Instruments). The leasing income is decreasing as the VOC contracts near completion.

Income Tax Recovery (Expense). Income tax recovery was \$1.9 million and \$0.5 million for the three and six months ended June 30, 2012, respectively, compared to income tax expense of (\$3.0) million and (\$5.7) million for the same periods last year. The decreases to income tax expense was primarily due to there being no deferred tax expense relating to our Norwegian entities in the current periods, because since the third quarter of 2011, we have taken a full valuation allowance against the deferred tax asset relating to Norwegian tax losses, and due to an income tax recovery of \$2.8 million relating to the reversal of an uncertain tax position accrual in the second quarter of 2012.

#### **Liquidity and Capital Resources**

## Liquidity and Cash Needs

Our business model is to employ our vessels on fixed-rate contracts with major oil companies, typically with original terms between three to ten years. The operating cash flow our vessels generate each quarter, excluding a reserve for maintenance capital expenditures, is generally paid out to our unitholders within approximately 45 days after the end of each quarter. Our primary short-term liquidity needs are to pay these quarterly distributions on our outstanding units, payment of operating expenses, dry docking expenditures, debt service costs and to fund general working capital requirements. We anticipate that our primary sources of funds for our short-term liquidity needs will be cash flows from operations. We believe that our existing cash and cash equivalents and undrawn long-term borrowings, in addition to all other sources of cash including cash from operations, will be sufficient to meet our existing liquidity needs for at least the next 12 months.

Page 25 of 33

Our long-term liquidity needs primarily relate to expansion and maintenance capital expenditures and debt repayment. Expansion capital expenditures primarily represent the purchase or construction of vessels to the extent the expenditures increase the operating capacity or revenue generated by our fleet, while maintenance capital expenditures primarily consist of dry docking expenditures and expenditures to replace vessels in order to maintain the operating capacity or revenue generated by our fleet. Our primary sources of funds for our long-term liquidity needs will be from cash from operations, long-term bank borrowings and other debt or equity financings, or a combination thereof. Consequently, our ability to continue to expand the size of our fleet is dependent upon our ability to obtain long-term bank borrowings and other debt, as well as raising equity.

Our revolving credit facilities and term loans are described in Item 1 Financial Statements: Note 5 Long-Term Debt. They contain covenants and other restrictions typical of debt financing secured by vessels that restrict the ship-owning subsidiaries from; incurring or guaranteeing indebtedness; changing ownership or structure, including mergers, consolidations, liquidations and dissolutions; making dividends or distributions if we are in default; making capital expenditures in excess of specified levels; making certain negative pledges and granting certain liens; selling, transferring, assigning or conveying assets; making certain loans and investments; or entering into a new line of business. Certain of our revolving credit facilities and term loans require us to maintain financial covenants. Should we not meet these financial covenants, the lender may accelerate the repayment of the revolving credit facilities and term loans, thus having an impact on our short-term liquidity requirements. As at June 30, 2012, we and our affiliates were in compliance with all covenants relating to the revolving credit facilities and term loans.

As at June 30, 2012, our total cash and cash equivalents were \$179.5 million, compared to \$179.9 million at December 31, 2011. Our total liquidity, including cash, cash equivalents and undrawn long-term borrowings, was \$327.5 million as at June 30, 2012, compared to \$202.3 million as at December 31, 2011. The increase in liquidity is primarily the result of the issuance in January 2012 of NOK 600 million (\$101.4 million) senior unsecured bonds and the drawdown in February 2012 of a \$130 million debt facility secured by the *Piranema Spirit* FPSO unit which were used in part to prepay existing revolving credit facility debt, partially offset by the amount available for drawdown of our revolving credit lines during the second quarter of 2012.

As at June 30, 2012, we had a working capital deficit of \$103.7 million, compared to \$80.5 million at December 31, 2011. The increase in the working capital deficit is primarily due to a repayment of debt during the second quarter of 2012 and an increase in the current portion of long-term debt. We expect to manage the working capital deficit primarily with net operating cash flow generated in 2012 and, to a lesser extent, existing undrawn revolving credit facilities. Please read Item 1 Financial Statements: Note 11 Commitments and Contingencies.

Cash Flows. The following table summarizes our sources and uses of cash for the periods presented:

	Six Months En	ded June 30,
(in thousands of U.S. dollars)	2012	2011
Net cash flow from operating activities	126,229	152,506
Net cash flow used for financing activities	(119,167)	(30,635)
Net cash flow from investing activities	(7,534)	(129,710)

Operating Cash Flows. Net cash flow from operating activities decreased to \$126.2 million for the six months ended June 30, 2012, from \$152.5 million for the same period in 2011, due primarily to a decrease in changes in non-cash working capital items of \$48.7 million and an increase of interest expense of \$7.2 million, partially offset by a decrease in time-charter hire expense of \$10.2 million, a decrease of vessel operating expenses of \$9.0 million, an increase of net revenues of \$5.6 million, a decrease in restructuring charge of \$3.9 million and a decrease of expenditures for dry docking and related repairs and maintenance costs of \$3.0 million.

The \$48.7 million decrease in non-cash working capital items for the six months ended June 30, 2012 compared to the same period last year is primarily due to the timing of settlements with related parties.

The \$7.2 million increase in interest expense for the six months ended June 30, 2012 compared to the same period last year is primarily due to the issuance of NOK 600 million senior unsecured bonds in January 2012, the \$130 million debt facility secured by the *Piranema Spirit* FPSO unit in February 2012 and increased interest rates compared to the same period in the prior year.

The \$10.2 million decrease in time-charter hire expense for the six months ended June 30, 2012 compared to the same period last year is primarily due to lower time-charter-in days, the redelivery of a vessel during the fourth quarter of 2011 and increased off-hire days in the in-chartered fleet.

The \$9.0 million decrease in vessel operating expenses for the six months ended June 30, 2012 compared to the same period last year is primarily due to: a decrease in costs related to services and spares and the number of vessels dry docked; the redelivery of one of our bareboat-in vessels to its owner during the fourth quarter of 2011; the lay up of one of our vessels during each of the third quarter of 2011 and the second quarter of 2012; a decrease in crew and manning costs due to a change in crew composition; the sale of one of our vessels in each of the first and third quarters of 2011 and of the second quarter of 2012 and a decrease in repairs relating to the *Rio das Ostras*, partially offset by the acquisition of the *Piranema Spirit* FPSO unit in November 2011 and the 2011 Newbuilding Shuttle Tanker Acquisitions.

The \$5.6 million increase in net voyage revenues for the six months ended June 30, 2012 compared to the same period last year is primarily due to: the acquisition of the *Piranema Spirit* FPSO unit in November 2011; an increase in time-charter-out contract rates in the shuttle tanker fleet; and a termination fee received in relation to the early cancellation of a time charter contract for the *Hamane Spirit*; partially offset by fewer revenue days due to the redelivery and lay up of one of our vessels during each of the third quarter of 2011 and the second quarter of 2012; a decrease due to two of our vessels in the conventional fleet operating in the spot tanker market at lower rates compared to fixed-rate time-charter contracts in the prior year; increased off-hire days; lower reimbursed bunker volumes; the sale of one of our vessels in the conventional fleet during the third quarter of 2011; the sale of one of our units in the FSO fleet during the first quarter of 2011 and a payment in 2011 for services previously rendered to the charterer of the *Rio das Ostras* FPSO unit.

Page 26 of 33

The \$3.9 million decrease in restructuring charge for the six months ended June 30, 2012 compared to the same period last year is primarily due to the sale of the FSO unit, *Karratha Spirit*, and the termination of the time-charter-out contract for the *Basker Spirit* during the three months ended March 31, 2011. We committed to plans for termination of the employment of certain seafarers of the two vessels. Under the plans, we recorded restructuring charges of \$3.9 million in the six months ended June 30, 2011.

The \$3.0 million decrease in dry docking and related repairs and maintenance costs for the six months ended June 30, 2012 compared to the same period last year is primarily due to a decrease in the number of vessel dry dockings for the six months ended June 30, 2012 compared to the same period last year.

Financing Cash Flows. Net cash flow used for financing activities increased to (\$119.2) million for the six months ended June 30, 2012, from (\$30.6) million for the same period in 2011. During the six months ended June 30, 2012, scheduled debt repayments and prepayments on debt totaled \$298.3 million. We used net proceeds from long-term debt of \$265.1 million mainly to repay existing revolving credit facility debt and for general partnership purposes.

During the six months ended June 30, 2011, scheduled debt repayments and prepayments on debt totaled \$119.8 million. Net proceeds from long-term debt were \$311.5 million.

Cash distributions paid by our subsidiaries to non-controlling interests during the six months ended June 30, 2012 and 2011 totaled \$5.7 million and \$19.6 million, respectively. Cash distributions paid by us to our unitholders and our general partner during the six months ended June 30, 2012 and 2011 totaled \$76.8 million and \$61.3 million, respectively. The decrease in distribution to non-controlling interests and increase in distributions to our unitholders was mainly attributed to our acquisition from Teekay Corporation of the remaining 49% interest in OPCO in early March 2011. Subsequent to June 30, 2012, cash distributions on our outstanding common units and general partner interest related to the three months ended June 30, 2012 of \$39.9 million were declared and subsequently paid on August 10, 2012.

*Investing Cash Flows.* During the six months ended June 30, 2012, net cash flow used for investing activities was (\$7.5) million, primarily relating to expenditures for vessels and equipment, including the second installment payments of \$22.3 million on two of the four Suezmax newbuilding shuttle tankers, partially offset by \$9.5 million in proceeds from a vessel sale and scheduled lease payments of \$9.1 million received from the leasing of our volatile organic compound emissions equipment and direct financing lease assets.

During the six months ended June 30, 2011, net cash flow used for investing activities was (\$129.7) million, primarily relating to expenditures for vessels and equipment, including the first installment payment of \$44.6 million on our four Suezmax newbuilding shuttle tankers and the final installment payment of \$77.9 million for the *Peary Spirit* newbuilding shuttle tanker, partially offset by scheduled lease payments of \$10.5 million received from the leasing of our volatile organic compound emissions equipment and direct financing lease assets and \$5.1 million in proceeds from a vessel sale.

#### **Contractual Obligations and Contingencies**

The following table summarizes our long-term contractual obligations as at June 30, 2012:

	Total	Balance of 2012 (in millio	2013 and 2014 ons of U.S. Do	2015 and 2016 ollars)	Beyond 2016
U.S. Dollar-Denominated Obligations					
Long-term debt (1)	1,794.0	114.5	1,091.3	166.0	422.2
Chartered-in vessels (Operating leases)	84.1	28.1	49.1	6.9	
Newbuilding installments (2)	379.1	55.8	323.3		
Norwegian Kroner-Denominated Obligations					
Long-term debt (3)	201.4		100.7		100.7
	2,458.6	198.4	1,564.4	172.9	522.9

- (1) Excludes expected interest payments of \$12.4 million (remainder of 2012), \$36.8 million (2013 and 2014), \$14.8 million (2015 and 2016) and \$8.5 million (beyond 2016). Expected interest payments are based on LIBOR, plus margins which ranged between 0.30% and 3.25% as at June 30, 2012. The expected interest payments do not reflect the effect of related interest rate swaps that we have used as an economic hedge of certain of our variable rate debt.
- (2) Excludes capitalized interest and miscellaneous construction costs. Please read Item 1 Financial Statements: Note 11(d) Commitments and Contingencies.
- (3) Excludes expected interest payments of \$8.0 million (remainder of 2012), \$23.8 million (2013 and 2014), \$16.9 million (2015 and 2016) and \$0.8 million (beyond 2016). Expected interest payments are based on NIBOR, plus margins which ranged between 4.75% and 5.75%, as at June 30, 2012. The expected interest payments do not reflect the effect of related interest rate swaps and cross currency swaps that we have used as an economic hedge of certain of our variable rate debt.

Page 27 of 33

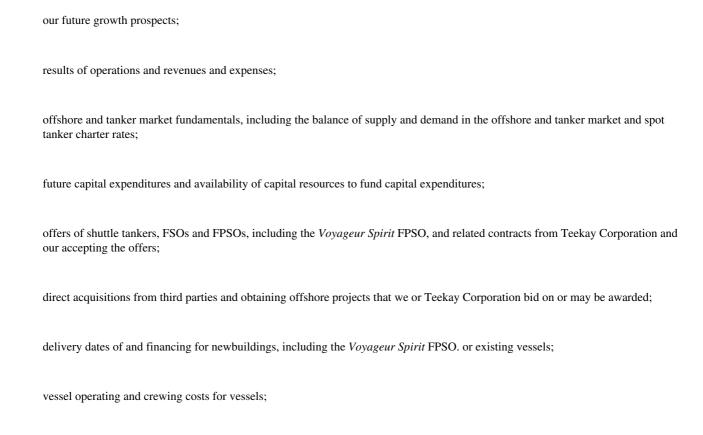
#### **Critical Accounting Estimates**

We prepare our consolidated financial statements in accordance with GAAP, which require us to make estimates in the application of our accounting policies based on our best assumptions, judgments and opinions. On a regular basis, management reviews the accounting policies, assumptions, estimates and judgments to ensure that our consolidated financial statements are presented fairly and in accordance with GAAP. However, because future events and their effects cannot be determined with certainty, actual results could differ from our assumptions and estimates, and such differences could be material. Accounting estimates and assumptions discussed in this section of our Annual Report on Form 20-F are those that we consider to be the most critical to an understanding of our financial statements, because they inherently involve significant judgments and uncertainties. For a description of our material accounting policies, please read Item 5 Operating and Financial Review and Prospects in our Annual Report on Form 20-F for the year ended December 31, 2011. As at June 30, 2012, there were no significant changes to accounting estimates or assumptions from those discussed in the Form 20-F, except for the decrease in the estimated useful life of six older shuttle tankers. Please read Item 1 Financial Statements: Note 14 Change in Accounting Estimate.

At June 30, 2012, the shuttle tanker segment had goodwill attributable to it. Based on conditions that existed at June 30, 2012, we do not believe that there is a reasonable possibility that the goodwill attributable to this reporting unit might be impaired for the remainder of the year. However, certain factors that impact this assessment are inherently difficult to forecast and, as such, we cannot provide any assurance that an impairment will or will not occur in the future. An assessment for impairment involves a number of assumptions and estimates that are based on factors that are beyond our control. These are discussed in more detail in the following section entitled Forward-Looking Statements .

#### FORWARD-LOOKING STATEMENTS

This Report on Form 6-K contains certain forward-looking statements (as such term is defined in Section 27A of the Securities Exchange Act of 1933 as amended, and Section 21E of the Securities Exchange Act of 1934, as amended) concerning future events and our operations, performance and financial condition, including, in particular, statements regarding:



entrance into joint ventures and partnerships with companies;
the commencement of service of newbuildings or existing vessels;
the duration of dry dockings;
potential newbuilding order cancellations;
the future valuation of goodwill;
our liquidity needs;
our compliance with covenants under our credit facilities;
our hedging activities relating to foreign exchange, interest rate and spot market risks;
the ability of the counterparties for our derivative contracts to fulfill their contractual obligations; and

our exposure to foreign currency fluctuations, particularly in Norwegian Kroner.

Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain the words believe, anticipate, expect, estimate, project, will be, will continue, will likely result, pl words or phrases of similar meanings. These statements involve known and unknown risks and are based upon a number of assumptions and estimates that are inherently subject to significant uncertainties and contingencies, many of which are beyond our control. Actual results may differ materially from those expressed or implied by such forward-looking statements. Important factors that could cause actual results to differ materially include, but are not limited to: changes in production of oil from offshore oil fields; changes in the demand for offshore oil transportation, production and storage services; greater or less than anticipated levels of vessel newbuilding orders or greater or less than anticipated rates of vessel scrapping; changes in trading patterns; changes in our expenses; changes in applicable industry laws and regulations and the timing of implementation of new laws and regulations; potential inability to implement our growth strategy; competitive factors in the markets in which we operate; potential for early termination of long-term contracts and our potential inability to renew or replace long-term contracts; loss of any customer, time charter or vessel; shipyard production or vessel delivery delays; the inability of the joint venture between Teekay Corporation and Odebrecht to secure new Brazil FPSO projects that may be offered for sale to us; failure to obtain required approvals by the Conflicts Committee of our general partner to acquire other vessels of offshore projects, including the Voyageur Spirit FPSO, from Teekay Corporation or third parties; our potential inability to raise financing to purchase additional vessels, including the Voyageur Spirit FPSO; our exposure to currency exchange rate fluctuations; changes to the amount of proportion of revenues and expenses denominated in foreign currencies; and other factors detailed from time to time in our periodic reports filed with the SEC, including our Annual Report on Form 20-F for the year ended December 31, 2011. We do not intend to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in our expectations with respect thereto or any change in events, conditions or circumstances on which any such statement is based.

Page 28 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

#### **JUNE 30, 2012**

#### PART I FINANCIAL INFORMATION

# ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### **Interest Rate Risk**

We are exposed to the impact of interest rate changes primarily through our floating-rate borrowings. Significant increases in interest rates could adversely affect operating margins, results of operations and our ability to service debt. From time to time, we use interest rate swaps to reduce exposure to market risk from changes in interest rates. The principal objective of these contracts is to minimize the risks and costs associated with the floating-rate debt.

In order to minimize counterparty risk, we only enter into derivative transactions with counterparties that are rated A- or better by Standard & Poor s or A3 or better by Moody s at the time of the transactions. In addition, to the extent possible and practical, interest rate swaps are entered into with different counterparties to reduce concentration risk.

The tables below provide information about financial instruments as at June 30, 2012 that are sensitive to changes in interest rates. For long-term debt, the table presents principal payments and related weighted-average interest rates by expected maturity dates. For interest rate swaps, the table presents notional amounts and weighted-average interest rates by expected contractual maturity dates.

	<b>Expected Maturity Date</b>								
	Balance of 2012	2013	<b>2014</b> (in mi	<b>2015</b> illions of U.S	<b>2016</b> . dollars, exc	There- after	Total	Fair Value Liability	Rate (1)
Long-Term Debt:						1 1	, ,		
Variable Rate (\$U.S.) (2)	114.5	272.5	818.8	85.1	80.9	422.2	1,794.0	1,670.4	1.4%
Variable Rate (NOK) (3)		100.7				100.7	201.4	203.0	7.9%
Interest Rate Swaps:									
Contract Amount (4)(5)	22.2	243.5	104.7	229.8	100.2	827.7	1,528.2	313.7	4.2%
Average Fixed Pay Rate (2)	3.8%	2.0%	4.4%	4.3%	4.4%	4.8%	4.2%		

- (1) Rate refers to the weighted-average effective interest rate for our debt, including the margin paid on our floating-rate debt and the average fixed pay rate for interest rate swaps. The average fixed pay rate for interest rate swaps excludes the margin paid on the floating-rate debt, which as of June 30, 2012 ranged between 0.30% and 3.25% based on LIBOR and between 4.75% and 5.75% based on NIBOR.
- (2) Interest payments on U.S. Dollar-denominated debt and interest rate swaps are based on LIBOR.
- (3) Interest payments on Norwegian Kroner-denominated debt and interest rate swaps are based on NIBOR
- (4) The average variable receive rate for interest rate swaps is set quarterly at the 3-month LIBOR or semi-annually at the 6-month LIBOR.
- (5) Includes an interest rate swap where the LIBOR rate receivable is capped at 3.5% on a notional amount of \$98.5 million maturing in 2013.

#### **Foreign Currency Fluctuation Risk**

Our functional currency is U.S. dollars because virtually all of our revenues and most of our operating costs are in U.S. Dollars. We incur certain vessel operating expenses and general and administrative expenses in foreign currencies, the most significant of which is the Norwegian Kroner and, to a lesser extent, Australian Dollars, Brazilian Reals, British Pounds, Euros and Singapore Dollars. There is a risk that currency fluctuations will have a negative effect on the value of cash flows.

We may continue to seek to hedge certain of our currency fluctuation risks in the future. At June 30, 2012, we were committed to the following foreign currency forward contracts:

Edgar Filing: Teekay Offshore Partners L.P. - Form 6-K

	Contract Amount	Average	<b>Expected Maturity</b>		
	in Foreign Currency	Forward	2012	2013	
	(thousands)	Rate (1)	(in thousands o	of U.S. Dollars)	
Norwegian Kroner	499,000	5.96	\$ 50,908	\$ 32,848	
British Pound	5,290	0.64	5,925	2,322	
Euro	3,025	0.77	1,571	2,382	
			\$ 58,404	\$ 37,552	

Page 29 of 33

<sup>(1)</sup> Average forward rate represents the contracted amount of foreign currency one U.S. Dollar will buy.

The Partnership incurs interest expense on its Norwegian Kroner-denominated bonds. The Partnership has entered into cross currency swaps to economically hedge the foreign exchange risk on the principal and interest.

As at June 30, 2012, the Partnership was committed to the following cross currency swaps:

Principal Amount	Principal Amount	Floating Rate Reference	Receivable	Floating Rat Reference	e Payable	Fixed Rate	Fair Value / Carrying Amount of Asset	Weighted- Average Remaining
NOK	USD	Rate	Margin	Rate	Margin	Payable	(Liability)	Term (years)
600,000	98,500	NIBOR	4.75%	LIBOR <sup>(1)</sup>	5.04%		2,775	1.3
600,000	101,400	NIBOR	5.75%			7.49%	(2,976)	4.5
							(201)	

(1) LIBOR was subsequently fixed at 1.1%, subject to a LIBOR rate receivable cap of 3.5%. Please read Item 1 Financial statements: Note 9 Derivative Instruments and Hedging Activities.

#### **Commodity Price Risk**

We are exposed to changes in forecasted bunker fuel costs for certain vessels being time-chartered-out and for vessels servicing certain contracts of affreightment. We may use bunker fuel swap contracts as economic hedges to protect against changes in bunker fuel costs. As at June 30, 2012, we were not committed to any bunker fuel swap contracts.

Page 30 of 33

#### ITEM 4 CONTROLS AND PROCEDURES

## **Changes in Internal Controls Over Financial Reporting**

During the quarter ended June 30, 2012, we implemented a new accounting system designed to improve the effectiveness and efficiency of our accounting and financial reporting processes. Although this implementation changed certain specific activities within the accounting function, it did not significantly affect the overall controls and procedures followed by us in establishing internal controls over financial reporting. Other than this accounting system implementation, there have been no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the first two quarters of 2012 that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

Page 31 of 33

#### TEEKAY OFFSHORE PARTNERS L.P. AND SUBSIDIARIES

**JUNE 30, 2012** 

#### PART II OTHER INFORMATION

Item 1 Legal Proceedings

See Item 8. Financial Information Legal Proceedings in our Annual Report on Form 20-F for the year ended December 31, 2011.

Item 1A Risk Factors

In addition to the other information set forth in this Report on Form 6-K, you should carefully consider the risk factors discussed in Part I, Item 3. Key Information Risk Factors in our Annual Report on Form 20-F for the year ended December 31, 2011, which could materially affect our business, financial condition or results of operations.

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3 Defaults Upon Senior Securities

None

Item 4 Mine Safety Disclosures

None

Item 5 Other Information

None

Item 6 Exhibits

None

THIS REPORT ON FORM 6-K IS HEREBY INCORPORATED BY REFERENCE INTO THE FOLLOWING REGISTRATION STATEMENT OF THE PARTNERSHIP:

REGISTRATION STATEMENT ON FORM S-8 (NO. 333-147682) FILED WITH THE SEC ON NOVEMBER 28, 2007

REGISTRATION STATEMENT ON FORM F-3ASR (NO. 333-174221) FILED WITH THE SEC ON MAY 13, 2011

REGISTRATION STATEMENT ON FORM F-3 (NO. 333-175685) FILED WITH THE SEC ON JULY 21, 2011

REGISTRATION STATEMENT ON FORM F-3 (NO. 333-178620) FILED WITH THE SEC ON DECEMBER 19, 2011

# REGISTRATION STATEMENT ON FORM F-3 (NO. 333-183225) FILED WITH THE SEC ON AUGUST 10, 2012

Page 32 of 33

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TEEKAY OFFSHORE PARTNERS L.P.

By: Teekay Offshore GP L.L.C., its general partner

Date: August 28, 2012

By: /s/ Peter Evensen

Peter Evensen

Chief Executive Officer and Chief Financial Officer (Principal Financial and Accounting Officer)

Page 33 of 33