

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

CENTRAL FEDERAL CORP  
Form 10KSB  
March 30, 2004

U.S. SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-KSB

ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2003

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-25045

CENTRAL FEDERAL CORPORATION.  
(Name of Small Business Issuer in Its Charter)

Delaware 34-1877137  
(State or Other Jurisdiction of (I.R.S. Employer Identification No.)  
Incorporation or Organization)

601 Main Street, Wellsville, Ohio 43968  
(Address of Principal Executive Offices) (Zip Code)

(330) 532-1517  
(Issuer's Telephone Number, Including Area Code)

Securities registered under Section 12(b) of the Exchange Act: None

Securities registered under Section 12(g) of the Exchange Act:

Common Stock, par value \$.01 per share  
(Title of Class)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B contained in this form, and no disclosure will be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB.

The issuer's revenues for the fiscal year ended December 31, 2003 were \$6.4 million.

The aggregate market value of the voting and non-voting common equity held by non-affiliates as of February 27, 2004 was \$22,789,000.

As of February 27, 2004, there were 2,028,872 shares of the Registrant's Common Stock outstanding.

# Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Rule 14a-3(b) Annual Report to Shareholders for 2003 and its Proxy Statement for the 2004 Annual Meeting of Stockholders to be held on April 20, 2004, which was filed with the Securities and Exchange Commission (the "Commission") on March 12, 2004, are incorporated herein by reference into Parts II and III, respectively, of this Form 10-KSB.

Transitional Small Business Disclosure Format (Check One): YES | | NO |X|

## INDEX

	PAGE
	----
PART I	
Item 1. Description of Business.....	3
Item 2. Description of Property.....	28
Item 3. Legal Proceedings.....	29
Item 4. Submission of Matters to a Vote of Security Holders.....	29
PART II	
Item 5. Market for Common Equity and Related Stockholder Matters.....	29
Item 6. Management's Discussion and Analysis or Plan of Operation.....	29
Item 7. Financial Statements.....	29
Item 8. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure.....	30
Item 8A Controls and Procedures.....	30
PART III	
Item 9. Directors, Executive Officers, Promoters and Control Persons; Compliance with Section 16(a) of the Exchange Act.....	31
Item 10. Executive Compensation.....	32
Item 11. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.....	32
Item 12. Certain Relationships and Related Transactions.....	33
Item 13. Exhibits, List and Reports on Form 8-K.....	33
Item 14. Principal Accountant Fees and Services.....	34
SIGNATURES	
EXHIBIT INDEX	

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

### FORWARD-LOOKING STATEMENTS

When used in this Form 10-KSB, or in future filings with the Commission, in press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project" or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the Company's actual results to be materially different from those indicated. Such statements are subject to certain risks and uncertainties including changes in economic conditions in the market areas where the Company conducts business, which could materially impact credit quality trends, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in the market areas where the Company conducts business, and competition that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company undertakes no obligation to publicly release the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

### PART I

#### ITEM 1 DESCRIPTION OF BUSINESS

##### GENERAL

Central Federal Corporation (the "Company"), formerly known as Grand Central Financial Corp., was organized as a Delaware corporation in September 1998 as the holding company for Central Federal Bank (the "Bank"), formerly known as Central Federal Savings and Loan Association of Wellsville, in connection with the Bank's conversion from a mutual to stock form of organization. As a savings and loan holding company, the Company is subject to regulation by the Office of Thrift Supervision (the "OTS"). Central Federal Capital Trust I (the "Trust"), was formed by the Company in 2003 as a wholly owned subsidiary of the Company to raise additional funding for the Company. Currently, the Company does not transact any material business other than through the Bank and Trust. Under new accounting guidance, FASB Interpretation No. 46, as revised in December 2003, the trust is not consolidated with the Company. Accordingly, the Company does not report the securities issued by the trust as liabilities, and instead reports as liabilities the subordinated debentures issued by the Company and held by the trust. At December 31, 2003, the Company had total assets of \$107.0 million and stockholders' equity of \$19.9 million.

The Bank is a community-oriented savings institution which was originally organized in 1892. The Bank's principal business consists of attracting deposits from the general public in its primary market area and investing those deposits and other funds, generated from operations and from borrowings, primarily in conventional mortgage loans secured by single-family residences. The Bank also invests in consumer loans, primarily indirect automobile loans and loans originated directly or on the Bank's behalf by automobile dealers at the time of sale. To a lesser extent, the Bank invests in home equity, multi-family, construction and land loans. In 2003, the Bank began making more commercial loans than it had in the past as management positioned the Bank for expansion into business financial services. The Bank also invests in securities, primarily those guaranteed or insured by government agencies, and other investment-grade securities. The Bank's revenues are derived principally from the generation of interest and fees on loans originated and, to a lesser extent, interest and

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

dividends on securities. The Bank's primary sources of funds are retail savings deposits and, to a lesser extent, principal and interest payments on loans and

securities, FHLB advances and other borrowings and proceeds from the sale of loans. The Bank operates through its executive offices in Fairlawn, Ohio, an office in Columbiana County, Ohio, an office in Jefferson County, Ohio and an office in Columbus, Ohio.

MARKET AREA AND COMPETITION

The Bank's primary market area is a competitive market for financial services and the Bank faces competition both in making loans and in attracting deposits. The Bank faces direct competition from a number of financial institutions operating in its market area, many with a state-wide or regional presence, and in some cases, a national presence. Many of these financial institutions are significantly larger and have greater financial resources than the Bank. The Bank's competition for loans and deposits comes from savings institutions, mortgage banking companies, commercial banks and credit unions brokerage firms and insurance companies.

LENDING ACTIVITIES

LOAN PORTFOLIO COMPOSITION. The Bank's loan portfolio consists primarily of conventional first mortgage loans secured by single-family residences. At December 31, 2003, gross loans receivable totaled \$58.4 million; and single-family residential mortgage loans which represented 59.6% of total gross loans totaled \$34.8 million. The remainder of the portfolio consisted of the following: consumer loans totaled \$12.6 million, or 21.6% of gross loans receivable; construction loans totaled \$610,000, or 1.0% of gross loans receivable; multi-family mortgages totaled \$1.3 million, or 2.1% of gross loans receivable; commercial real estate loans totaled \$5.0 million, or 8.6% of gross loans receivable; and commercial loans not secured by real estate totaled \$4.1 million, or 7.1% of gross loans receivable. At that same date, 55.7% of the Bank's loan portfolio had fixed interest rates. Mortgage loans held for sale at December 31, 2003 totaled \$106,000.

The types of loans that the Bank may originate are subject to federal and state law and regulations. Interest rates charged by the Bank on loans are affected by the demand for such loans and the supply of money available for lending purposes and the rates offered by competitors. In turn, these factors are affected by, among other things, economic conditions, fiscal policies of the federal government, the monetary policies of the Federal Reserve Board and legislative tax policies.

The following table sets forth the composition of the Bank's loan portfolio in dollar amounts and as a percentage of the portfolio at the dates indicated.

	AT DECEMBER 31,	
	2003	2002

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

	AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL	AMOUNT
	(DOLLARS IN THOUSANDS)				
Real estate mortgage loans:					
Single-family	\$34,810	59.58%	\$47,108	74.84%	\$49,785
Multi-family	1,250	2.14%	1,536	2.44%	1,381
Construction	610	1.04%	134	0.22%	675
Commercial real estate	5,040	8.63%	--	0.00%	--
Total real estate mortgage loans	41,710	71.39%	48,778	77.50%	51,841
Consumer loans:					
Home equity loans	1,003	1.72%	1,378	2.19%	2,416
Home equity lines of credit	1,640	2.81%	1,109	1.76%	1,240
Automobile	9,292	15.90%	10,540	16.75%	15,273
Other	663	1.13%	877	1.39%	--
Total consumer loans	12,598	21.56%	13,904	22.09%	18,929
Commercial loans	4,116	7.05%	261	0.41%	184
Total loans receivable	58,424	100.00%	62,943	100.00%	70,954
Less:					
Net deferred loan fees	15		(17)		(11)
Allowance for loan losses	(415)		(361)		(373)
Loans receivable, net	\$58,024		\$62,565		\$70,570

LOAN MATURITY. The following table shows the remaining contractual maturity of the loan portfolio at December 31, 2003. Demand loans and other loans having no stated schedule of repayments or no stated maturity are reported as due within one year. The table does not include potential prepayments or scheduled principal amortization.

	AT DECEMBER 31, 2003			
	REAL ESTATE MORTGAGE	CONSUMER	COMMERCIAL	TOTAL LOANS RECEIVABLE
	(DOLLARS IN THOUSANDS)			
Amounts due:				
Within one year	\$ 6	\$ 445	\$ 1,761	\$ 2,212
After one year:				
More than one year to three years	96	4,179	1,839	6,114
More than three years to five years	839	4,865	34	5,738
More than five years to 10 years	3,353	2,905	51	6,309
More than 10 years to 15 years	5,798	7	2,795	8,600
More than 15 years	26,578	197	2,676	29,451
Total due after 2004	36,664	12,153	7,395	56,212

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Total amount due	\$ 36,670	\$ 12,598	\$ 9,156	\$58,424
	=====	=====	=====	=====

5

The following table sets forth at December 31, 2003, the dollar amount of total loans receivable contractually due after December 31, 2004, and whether such loans have fixed interest rates or adjustable interest rates.

	DUE AFTER DECEMBER 31, 2004		
	FIXED	ADJUSTABLE	TOTAL
	(DOLLARS IN THOUSANDS)		
Real estate mortgage loans	\$21,340	\$15,324	\$36,664
Consumer loans	10,529	1,624	12,153
Commercial loans	209	7,186	7,395
	-----	-----	-----
Total loans	\$32,078	\$24,134	\$56,212
	=====	=====	=====

ORIGINATION OF LOANS. The Bank's mortgage lending activities are conducted through its offices. Although the Bank may originate both adjustable-rate and fixed-rate mortgage loans, a majority of the Bank's loan originations are fixed-rate mortgage loans. The Bank's ability to originate loans depends upon the relative customer demand for fixed-rate or adjustable-rate mortgage loans, which is affected by the current and expected future level of interest rates. Beginning in 2002 and more pronouncedly in 2003, current originations of long-term fixed-rate mortgages were sold rather than retained in portfolio. Although the decision to sell current mortgage originations rather than retain the loans in portfolio results in declining mortgage loan portfolio balances and lower earnings from that portfolio in the near term, it protects future profitability as management believes it is not prudent to retain these long-term, fixed-rate loans and subject the Company to the interest rate risk and reduced future earnings associated with a rise in interest rates. The Company allowed mortgage loan portfolio balances to decline as interest rates fell to 40-year lows and consumers continued to refinance during 2003. The Bank emphasizes the origination of home equity loans and construction loans secured primarily by owner-occupied properties and indirect auto loans. In 2003, the Bank began originating commercial loans and commercial real estate loans as it started the process of utilizing its strong capital position to take advantage of opportunities for expansion into business financial services and growth in the Fairlawn and Columbus, Ohio markets.

6

SINGLE-FAMILY MORTGAGE LENDING. The primary lending activity of the Bank has been the origination of permanent conventional mortgage loans secured by single-family residences located in the Bank's primary market area. The Bank sells most of the fixed-rate loans that it originates and generally retains the

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

servicing rights on the loans it sells. The Bank retains for its portfolio any adjustable rate mortgage ("ARM") loans that it originates. Most single-family mortgage loans are underwritten according to Freddie Mac guidelines. Loan originations are obtained from the Bank's loan officers and their contacts with the local real estate industry, existing or past customers, and members of the local communities. The Bank primarily originates fixed-rate loans in the current low interest rate environment, but also offers adjustable-rate mortgage loans. At December 31, 2003, single-family mortgage loans totaled \$34.8 million, or 59.6% of total loans at such date. At that date, of the Bank's mortgage loans secured by single-family residences, \$19.7 million, or 56.6% were fixed-rate loans.

The Bank's policy is to originate single-family residential mortgage loans in amounts up to 80% of the appraised value of the property securing the loan and up to 95% of the appraised value if private mortgage insurance is obtained. Mortgage loans originated by the Bank generally include due-on-sale clauses which provide the Bank with the contractual right to deem the loan immediately due and payable in the event the borrower transfers ownership of the property without the Bank's consent. Due-on-sale clauses are an important means of adjusting the rates on the Bank's fixed-rate mortgage loan portfolio, and the Bank exercises its rights under these clauses. The residential mortgage loans originated by the Bank are generally for terms to maturity of up to 30 years.

The Bank offers several adjustable-rate loan programs with terms of up to 30 years and interest rates that adjust with a maximum adjustment limitation of 2.0% per year and a 6% lifetime cap. The interest rate adjustments on ARM loans currently offered are indexed to a variety of established indices. ARM loans offered by the Bank do not provide for initial deep discount interest rates or for negative amortization.

The volume and types of ARM loans originated by the Bank have been affected by such market factors as the level of interest rates, consumer preferences, competition and the availability of funds. In recent years, demand for ARM loans in the Bank's primary market area has been weak due to the low interest rate environment and consumer preference for fixed-rate loans. Consequently, in recent years the Bank has not originated a significant amount of ARM loans as compared to its originations of fixed-rate loans. However, as a result of management's strategy to sell current long-term fixed rate loan production and the resultant decline in the single-family mortgage portfolio, ARM loans represent a larger percentage of the portfolio as customers have refinanced their fixed rate loans in the current low interest rate environment. At December 31, 2003, \$15.1 million, or 43.4% of the single-family mortgage loan portfolio had adjustable rates, compared to \$6.5 million, or 11% at December 31, 2002.

**MULTI-FAMILY REAL ESTATE LENDING.** On a limited basis, the Bank originates multi-family mortgage loans generally secured by properties located in the Bank's primary market area. In reaching its decision on whether to make a multi-family loan, the Bank considers a number of factors including: the net operating income of the mortgaged premises before debt service and depreciation; the debt service ratio (the ratio of net operating income to debt service); and the ratio of loan amount to appraised value. Pursuant to the Bank's current underwriting policies, a multi-family mortgage loan may be made in an amount up to 80% of the appraised value of the underlying property. In addition, the Bank generally requires a debt service ratio of 120%. Properties securing a multi-family loan are appraised by an independent appraiser.

When evaluating a multi-family loan, the Bank also considers the financial resources and income level of the borrower, the borrower's experience in owning or managing similar property, and the Bank's lending experience with the borrower. The Bank's underwriting policies require that the borrower be able to demonstrate strong management skills and the ability to maintain the property from current rental income. The borrower is required to present evidence of the

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

ability to repay the mortgage and a satisfactory credit

7

history. In making its assessment of the creditworthiness of the borrower, the Bank generally reviews the financial statements, employment and credit history of the borrower, as well as other related documentation.

Multi-family real estate loans are generally considered to involve a greater degree of risk than single-family residential mortgage loans. Because payments on loans secured by multi-family properties are dependent on successful operation or management of the properties, repayment of such loans may be subject to a greater extent to adverse conditions in the real estate market or the economy. The Bank seeks to minimize these risks through its underwriting policies, which require such loans to be qualified at origination on the basis of the property's income and debt coverage ratio.

The Bank's multi-family real estate loan portfolio totaled \$1.3 million or 2.1% of gross loans receivable at December 31, 2003.

COMMERCIAL REAL ESTATE LENDING. In 2003, the Bank expanded into business financial services and positioned itself for growth in the Fairlawn and Columbus, Ohio markets and, as a result, originations of commercial real estate loans increased significantly and balances grew to \$5.0 million or 8.6% of gross loans receivable at December 31, 2003. At December 31, 2002, there were no commercial real estate loans in the Bank's loan portfolio. The Bank anticipates that commercial real estate lending activities will continue to grow in the future.

The Bank originates commercial real estate loans that are generally secured by properties used for business purposes such as manufacturing facilities, office buildings or retail facilities located in its primary market area. The Bank's underwriting policies provide that commercial real estate loans may be made in amounts up to 85% of the appraised value of the property. In underwriting commercial real estate loans, the Bank considers the net operating income of the property, the debt service ratio and the property owner's financial strength, expertise and credit history.

Commercial real estate loans are generally considered to involve a greater degree of risk than single-family residential mortgage loans. Because payments on loans secured by commercial real estate properties are dependent on successful operation or management of the properties, repayment of such loans may be subject to a greater extent to adverse conditions in the real estate market or the economy. The Bank seeks to minimize these risks through its underwriting policies, which require such loans to be qualified at origination on the basis of the property's income and debt coverage ratio and the financial strength of the owners.

COMMERCIAL LENDING. In 2003, the Bank expanded into business financial services and positioned itself for growth in the Fairlawn and Columbus, Ohio markets and, as a result, originations of commercial loans increased significantly and balances grew from \$261,000 or .4% of gross loans receivable at December 31, 2002 to \$4.1 million or 7.1% of gross loans receivable at December 31, 2003. The Bank anticipates that commercial lending activities will continue to grow in the future.

The Bank makes commercial business loans primarily to small business and generally secured by business equipment, inventory, accounts receivable and other business assets. In underwriting commercial loans, the Bank considers the



## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

net operating income of the company, the debt service ratio and the financial strength, expertise and credit history of the owners.

Commercial loans are generally considered to involve a greater degree of risk than loans secured by real estate. Because payments on commercial loans are dependent on successful operation of the business enterprise, repayment of such loans may be subject to a greater extent to adverse conditions in the economy. The Bank seeks to minimize these risks through its underwriting policies, which require such loans to be qualified at origination on the basis of the enterprise's income and debt coverage ratio and the financial strength of the owners.

8

CONSTRUCTION AND LAND LENDING. The Bank generally originates construction and land development loans to contractors and individuals in its primary market area. The Bank's construction loans primarily are made to finance the construction of owner-occupied single-family residential properties and, to a lesser extent, individual properties built by developers for future sale. The Bank's construction loans to individuals are primarily fixed-rate loans which, after a four-month construction period, convert to permanent loans with maturities of up to 30 years. The Bank's policies provide that construction loans may be made in amounts up to 80% of the appraised value of the property for construction of single-family residences. The Bank requires an independent appraisal of the property. Loan proceeds are disbursed in increments as construction progresses and as inspections warrant. The Bank requires regular inspections to monitor the progress of construction. Land loans are determined on an individual basis, but generally they do not exceed 75% of the actual cost or current appraised value of the property, whichever is less.

Construction and land financing is considered to involve a higher degree of credit risk than long-term financing on improved, owner-occupied real estate. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the property's value at completion of construction or development compared to the estimated cost (including interest) of construction. If the estimate of value proves to be inaccurate, the Bank may be confronted with a project, when completed, having a value which is insufficient to assure full repayment.

CONSUMER AND OTHER LENDING. The Bank's consumer loan portfolio generally consists of automobile loans, home equity lines of credit, home equity and home improvement loans and loans secured by deposits. The Bank's home equity lines of credit are generally ARM loans with rates adjusting monthly at up to 2% above the prime rate of interest as disclosed in The Wall Street Journal. At December 31, 2003, the Bank's consumer loan portfolio was \$12.6 million, or 21.6% of gross loans receivable.

Loans secured by rapidly depreciable assets such as automobiles entail greater risks than single-family residential mortgage loans. In such cases, repossessed collateral for a defaulted loan may not provide an adequate source of repayment of the outstanding loan balance, since there is a greater likelihood of damage, loss or depreciation of the underlying collateral. Further, consumer loan collections on these loans depend on the borrower's continuing financial stability and, therefore, are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Finally, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans in the event of a default. A significant portion of the Bank's automobile loans are originated on the Bank's behalf by automobile dealers at the time of sale. This indirect

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

lending requires the maintenance of relationships with such dealers. Such loans do not have the benefit of direct interaction between the borrowers and the Bank's lending officers during the underwriting process.

DELINQUENCIES AND CLASSIFIED ASSETS. The Board of Directors reviews all delinquent mortgage and commercial loans thirty days or more past due monthly. Additionally, the Board of Directors review past due statistics and trends for all consumer and installment loans. The procedures taken by the Bank with respect to resolving delinquencies vary depending on the nature of the loan and period of delinquency. In general, the Bank makes every effort, consistent with safety and soundness principles, to work with the borrower to have the loan brought current. If the loan is still not brought current it becomes necessary for the Bank to repossess collateral or take legal action.

Federal regulations and the Bank's Classification of Assets Policy require that the Bank use an internal asset classification system as a means of reporting and monitoring problem and potential problem assets. The Bank has incorporated the OTS internal asset classifications as a part of its credit monitoring system. The Bank currently classifies problem and potential problem assets as "substandard," "doubtful" or "loss" assets. An asset is considered "substandard" if it is inadequately protected by the current net worth and

9

paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses inherent in those classified "substandard" with the added characteristic that the weaknesses make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as "loss" are those considered "uncollectible" and having so little value that their continuance as assets without the establishment of a specific loss allowance is not warranted. Assets are required to be designated "special mention" when they possess weaknesses but do not currently expose the insured institution to sufficient risk to warrant classification in one of these categories.

When an insured institution classifies one or more assets, or portions thereof, as substandard or doubtful, under current OTS policy the Bank is required to consider establishing a general valuation allowance in an amount deemed prudent by management. The general valuation allowance, which is a regulatory term, represents a loss allowance which has been established to recognize the inherent credit risk associated with lending and investing activities, but which, unlike specific allowances, has not been allocated to particular problem assets. When an insured institution classifies one or more assets, or portions thereof, as "loss," it is required either to establish a specific allowance for losses equal to 100% of the amount of the asset so classified or to charge off such amount.

A savings institution's determination as to the classification of its assets and the amount of its valuation allowances is subject to review by the OTS which can order the establishment of additional general or specific loss allowances. The OTS, in conjunction with the other federal banking agencies, has adopted an interagency policy statement on the allowance for loan and lease losses. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation allowances. Generally, the policy statement recommends that institutions have effective systems and controls to identify,

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

monitor and address asset quality problems; that management has analyzed all significant factors that affect the collectibility of the portfolio in a reasonable manner; and that management has established acceptable allowance evaluation processes that meet the objectives set forth in the policy statement. Management believes that an adequate allowance for loan losses has been established. However, actual losses are dependent upon future events and, as such, further additions to the level of allowances for estimated loan losses may become necessary.

The Bank's Classification of Assets Committee reviews and classifies the Bank's assets on a quarterly basis, and the Board of Directors reviews the results of the reports on a quarterly basis. The Bank classifies assets in accordance with the management guidelines described above. At December 31, 2003, the Bank had no assets designated as special mention, \$939,000 in assets classified as substandard and no assets classified as doubtful and loss.

10

The following table sets forth information concerning delinquent loans in dollar amounts and as a percentage of the total loan portfolio. The amounts presented represent the total remaining principal balances of the loans rather than the actual payment amounts which are overdue.

	DECEMBER 31, 2003				DECEMBER 31, 2001	
	60-89 Days		90 Days or More		60-89 Days	90 Days or More
	NUMBER OF LOANS	PRINCIPAL BALANCE OF LOANS	NUMBER OF LOANS	PRINCIPAL BALANCE OF LOANS	NUMBER OF LOANS	PRINCIPAL BALANCE OF LOANS
	(DOLLARS IN THOUSANDS)					
Real estate loans:						
Single-family	3	97	9	\$ 714	10	\$559
Multi-family		--		--	--	--
Construction		--		--	--	--
Commercial		--		--	--	--
Consumer loans:						
Home equity loans and lines of credit	3	37		--	--	--
Automobile	2	13	2	6	1	5
Unsecured lines of credit		--	1	1	--	--
Other		--	4	20	2	6
Commercial loans	1	25		--	--	--
	---	----	---	-----	---	----
Total delinquent loans	9	\$172	16	\$ 741	13	\$570
	===	=====	===	=====	===	=====
Delinquent loans as a percent of total loans		.30%		1.28%		.91%

DECEMBER 31, 2001  
-----  
60-89 Days                      90 Days or More

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

	NUMBER OF LOANS	PRINCIPAL BALANCE OF LOANS	NUMBER OF LOANS	PRINCIPAL BALANCE OF LOANS
(DOLLARS IN THOUSANDS)				
Real estate loans:				
Single-family	5	\$134	12	\$871
Multi-family	--	--	--	--
Construction	--	--	--	--
Commercial	--	--	--	--
Consumer loans:				
Home equity loans and lines of credit	--	--	--	--
Automobile	2	10	2	12
Unsecured lines of credit	--	--	--	--
Other	7	1	--	--
Commercial loans	--	--	--	--
	----	----	----	----
Total delinquent loans	14	\$145	14	\$883
	===	=====	===	=====
Delinquent loans as a percent of total loans		.20%		1.25%

-----  
The table does not include delinquent loans less than 60 days past due. At December 31, 2003, 2002 and 2001, loans past due 30 to 59 days totaled \$481,000, \$517,000 and \$662,000 respectively.

11

NONPERFORMING ASSETS AND IMPAIRED LOANS. The following table contains information regarding nonperforming loans, real estate owned ("REO") and other repossessed assets. At December 31, 2003, nonperforming loans totaled \$741,000. It is the Bank's policy to stop accruing interest on loans 90 days or more past due and set up reserves for all previously accrued interest. At December 31, 2003, the amount of additional interest income that would have been recognized on nonaccrual loans if such loans had continued to perform in accordance with their contractual terms was approximately \$18,000. At December 31, 2003, 2002 and 2001, the Bank had no impaired loans or troubled debt restructurings.

	AT DECEMBER 31,		
	2003	2002	2001
	-----	-----	-----
	(DOLLARS IN THOUSANDS)		
Nonaccrual loans:			
Single-family real estate	\$ 714	\$ 761	\$ 871
Consumer	27	20	12
Commercial	--	--	--
	-----	-----	-----
Total(1)	741	781	883
Real estate owned (REO)	184	--	98
Other repossessed assets	9	2	4

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Total nonperforming assets(2)	----- \$ 934 =====	----- \$ 783 =====	----- \$ 985 =====
Nonperforming loans to total loans	1.28%	1.25%	1.25%
Nonperforming assets to total assets	.87%	.71%	.81%

- 
- (1) Total nonaccrual loans equal total nonperforming loans.
- (2) Nonperforming assets consist of nonperforming loans (and impaired loans), other repossessed assets and REO.

ALLOWANCE FOR LOAN LOSSES. Management analyzes the adequacy of the allowance for loan losses regularly through reviews of the performance of the loan portfolio considering economic conditions, changes in interest rates and the effect of such changes on real estate values and changes in the composition of the loan portfolio. The allowance for loan losses is established through a provision for loan losses based on management's evaluation of the risk inherent in its loan portfolio and the general economy. Such evaluation, which includes a review of all loans for which full collectibility may not be reasonably assured, considers, among other matters, the estimated fair value of the underlying collateral, economic conditions, historical loan loss experience, changes in the size and growth of the loan portfolio and other factors that warrant recognition in providing for an adequate loan loss allowance. Future additions to the allowance for loan losses will be dependent on these factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to make additional provisions for loan losses based upon information available at the time of the review. As of December 31, 2003, the Bank's allowance for loan losses totaled 0.71% of total loans as compared to 0.57% as of December 31, 2002. The Bank will continue to monitor and modify its allowances for loan losses as conditions dictate.

12

The following table sets forth activity in the Bank's allowance for loan losses for the periods indicated.

	AT OR FOR THE YEAR ENDED DECEMBER 31,		
	2003	2002	2001
	----- (DOLLARS IN THOUSANDS) -----		
Allowance for loan losses, beginning of period	\$ 361	\$ 373	\$ 354
Charge-offs:			
Consumer	50	35	53
Total charge-offs	50	35	53
Recoveries on loans previously charged off:			
Consumer	2	4	10
Total recoveries	2	4	10
Net charge-offs	48	31	43

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Provision for loan losses	102	19	62
	-----	-----	-----
Allowance for loan losses, end of period	\$ 415	\$ 361	\$ 373
	=====	=====	=====
Allowance for loan losses to total loans	.71%	.57%	.53%
Allowance for loan losses to nonperforming loans	56.01%	46.22%	42.24%
Net charge-offs to the allowance for losses	11.57%	8.59%	11.53%
Net charge-offs to average loans	.08%	.05%	.05%

13

The following table sets forth the Bank's allowance for loan losses in each of the categories listed at the dates indicated and the percentage of such amounts to the total allowance and loans in each category as a percent of total loans.

	AT DECEMBER 31,					
	2003			2002		
	AMOUNT	% OF ALLOWANCE IN EACH CATEGORY TO TOTAL ALLOWANCE	PERCENT OF LOANS IN EACH CATEGORY TO TOTAL LOANS	AMOUNT	% OF ALLOWANCE IN EACH CATEGORY TO TOTAL ALLOWANCE	PERCENT OF LOANS IN EACH CATEGORY TO TOTAL LOANS
	-----	-----	-----	-----	-----	-----
	(DOLLARS IN THOUSANDS)					
Real estate mortgage loans	\$213	51.33%	62.76%	\$296	82.00%	77.50%
Consumer loans	102	24.58%	21.56%	64	17.73%	22.09%
Commercial loans	100	24.09%	15.68%	1	.27%	.41%
	----	-----	-----	----	-----	-----
Total allowance for loan losses	\$415	100.00%	100.00%	\$361	100.00%	100.00%
	=====	=====	=====	=====	=====	=====

14

REAL ESTATE OWNED

At December 31, 2003, real estate owned totaled \$184,000 and consisted of 1 property. Assets acquired through (or in lieu of) loan foreclosure are recorded at fair value when acquired. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Costs after acquisition are expensed.

INVESTMENT ACTIVITIES

Federally-chartered savings institutions have the authority to invest in various types of liquid assets, including United States Treasury obligations, securities of various federal agencies, certificates of deposit of insured banks and savings institutions, bankers' acceptances and federal funds. Subject to various

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

restrictions, federally-chartered savings institutions may also invest their assets in commercial paper, investment-grade corporate debt securities and mutual funds whose assets conform to the investments that a federally-chartered savings institution is otherwise authorized to make directly. Additionally, the Bank must maintain minimum levels of investments that qualify as liquid assets under OTS regulations. Historically, the Bank has maintained liquid assets above the minimum OTS requirements and at a level considered to be more than adequate to meet its normal daily activities.

The investment policy of the Bank as established by the Board of Directors attempts to provide and maintain liquidity, generate a favorable return on investments without incurring undue interest rate and credit risk, and complement the Bank's lending activities. The Bank's policies provide the authority to invest in United States Treasury and federal agency securities meeting the Bank's guidelines and in mortgage-backed securities guaranteed by the U.S. government and agencies thereof, as well as municipal bonds. To improve liquidity, the Company transferred all securities previously classified as "held to maturity" to "available for sale" in 2003. At December 31, 2003, the Bank's securities portfolio totaled \$27.1 million.

At December 31, 2003, all of the Bank's mortgage-backed securities were insured or guaranteed by Freddie Mac, Fannie Mae or Ginnie Mae. The Bank owned two collateralized mortgage obligations (CMOs) which failed a stress test at December 31, 2003. The securities failed the portion of the test in which the percentage change in price would drop more than the prescribed amount in the event interest rates rise 300 basis points or more. The risk involved is the inability to sell the securities to reinvest at more favorable rates. Management does not consider this security to be high risk given the low overall interest rate risk position of the Bank. Management reports these securities to the Board of Directors on a quarterly basis, at which time the Board may direct management to divest of such securities, in accordance with regulations. Such directive from the Board has not occurred.

15

The following table sets forth certain information regarding the amortized cost and fair value of the Bank's securities at the dates indicated.

	AT DECEMBER 31,			
	2003		2002	
	AMORTIZED COST	FAIR VALUE	AMORTIZED COST	FAIR VALUE
	(DOLLARS IN THOUSANDS)			
Debt securities:				
Debt securities available for sale:				
Federal agency	\$12,755	\$12,759	\$ --	\$ --
State and municipal	1,370	1,375	--	--
Total debt securities available for sale	14,125	14,134	--	--
Debt securities held to maturity:				
U.S. Government and federal agency	--	--	2,527	2,557
Corporate	--	--	1,996	1,996

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Total debt securities held to maturity	--	--	4,523	4,553
	-----	-----	-----	-----
Total debt securities	14,125	14,134	4,523	4,553
Mortgage-backed securities:				
Available for sale	12,697	12,992	1,395	1,439
Held to maturity	--	--	13,299	13,616
	-----	-----	-----	-----
Total mortgage-backed securities	12,697	12,992	14,694	15,055
Equity securities available for sale	--	--	--	--
Net unrealized gains on securities available for sale	304	--	44	--
	-----	-----	-----	-----
Total securities	\$27,126	\$27,126	\$19,261	\$19,608
	=====	=====	=====	=====

16

The table below sets forth certain information regarding the carrying value, weighted average yields and contractual maturities of the debt securities available for sale as of December 31, 2003. Yields are stated on a fully taxable equivalent basis.

	AT DECEMBER 31, 2003						
	ONE YEAR OR LESS		MORE THAN ONE YEAR TO FIVE YEARS		MORE THAN FIVE YEARS TO TEN YEARS		MORE THAN TEN YEARS
	CARRYING VALUE	WEIGHTED AVERAGE YIELD	CARRYING VALUE	WEIGHTED AVERAGE YIELD	CARRYING VALUE	WEIGHTED AVERAGE YIELD	CARRYING VALUE
	-----	-----	-----	-----	-----	-----	-----
	(DOLLARS IN THOUSANDS)						
Federal agency	\$503	3.49%	\$12,256	2.98%	\$ --		\$ --
State and municipal	--		--		400	5.08%	975
Mortgage-backed	--		938	5.29%	798	6.01%	11,256
	----		-----		-----		-----
Total securities at fair value	\$503	3.49%	\$13,194	3.15%	\$1,198	5.70%	\$12,231
	=====		=====		=====		=====

17

SOURCES OF FUNDS

GENERAL. Deposits, loan repayments and prepayments, securities maturities and prepayments, borrowings and cash flows generated from operations are the primary sources of the Bank's funds for use in lending, investing and for other general purposes.



Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

DEPOSITS. The Bank offers a variety of deposit accounts with a range of interest rates and terms. The Bank's deposits consist of passbook accounts, savings and club accounts, NOW accounts, money market accounts and certificates of deposit. For the year ended December 31, 2003, certificates of deposit constituted 51.5% of total average deposits. The term of the certificates of deposit offered by the Bank vary from seven days to five years and the offering rates are established by the Bank. Specific terms of an individual account vary according to the type of account, the minimum balance required, the time period funds must remain on deposit and the interest rate, among other factors. The flow of deposits is influenced significantly by general economic conditions, changes in money market rates, prevailing interest rates and competition. At December 31, 2003, the Bank had \$22.7 million of certificate accounts maturing in less than one year. The Bank expects that most of these accounts will be reinvested and does not believe that there are any material risks associated with the respective maturities of these certificates. The Bank's deposits are obtained predominantly from the area in which its banking offices are located. The Bank relies primarily on a willingness to pay market-competitive interest rates to attract and retain these deposits. Accordingly, rates offered by competing financial institutions affect the Bank's ability to attract and retain deposits.

At December 31, 2003, the Bank had \$4.3 million in certificate accounts in amounts of \$100,000 or more maturing as follows:

MATURITY PERIOD	AMOUNT	WEIGHTED AVERAGE RATE
-----	-----	-----
(DOLLARS IN THOUSANDS)		
Three months or less	\$ 219	2.80%
Over 3 through 6 months	1,012	3.69%
Over 6 through 12 months	1,426	3.42%
Over 12 months	1,628	3.61%
	-----	
Total	\$4,285	
	=====	

The following table sets forth the distribution of the Bank's average deposit accounts for the periods indicated and the weighted average interest rates on each category of deposits presented. Averages for the periods presented are based on month-end balances.

FOR THE YEAR ENDED DECEMBER 31,						
2003			2002			
AVERAGE	PERCENT	AVERAGE	AVERAGE	PERCENT	AVERAGE	AVERAGE
BALANCE	OF TOTAL	RATE	BALANCE	OF TOTAL	RATE	BALANCE
-----	-----	-----	-----	-----	-----	-----
	DEPOSITS	PAID		DEPOSITS	PAID	

(DOLLARS IN THOUSANDS)

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

NOW accounts	\$ 8,463	11.25%	.86%	\$ 8,748	11.43%	1.66%	\$ 8
Money market accounts	7,843	10.43%	1.40%	6,146	9.20%	1.49%	7
Savings accounts	18,373	24.43%	.82%	17,812	23.07%	1.69%	17
Certificates of deposit	38,761	51.52%	3.24%	42,792	55.32%	4.63%	42
Noninterest-bearing deposits:							
Demand deposits	1,781	2.37%	--	754	.98%	--	
	-----	-----		-----	-----		---
Total average deposits	\$75,221	100.00%	2.14%	\$76,252	100.00%	3.31%	\$76
	=====	=====		=====	=====		=====

The following table presents by various rate categories, the amount of certificate accounts outstanding at the dates indicated and the periods to maturity of the certificate accounts outstanding at December 31, 2003.

	PERIOD TO MATURITY FROM DECEMBER 31, 2003				At DECEMBER 31,	
	LESS THAN ONE YEAR	ONE TO TWO YEARS	TWO TO THREE YEARS	OVER THREE YEARS	2003	2002
	(DOLLARS IN THOUSANDS)					
Certificate accounts:						
0 to 3.99%	\$19,764	\$7,969	\$ 734	\$1,025	\$29,492	\$23,359
4.00 to 4.99%	2,580	476	2,914	182	6,152	12,167
5.00 to 5.99%	295	208	474	--	977	3,421
6.00 to 6.99%	61	--	--	--	61	1,547
7.00 to 7.99%	--	--	--	--	--	160
8.00% and above	1	--	--	10	11	67
	-----	-----	-----	-----	-----	-----
Total certificate accounts	\$22,701	\$8,653	\$4,122	\$1,217	\$36,693	\$40,721
	=====	=====	=====	=====	=====	=====

19

BORROWINGS. The Bank utilizes FHLB advances as an alternative to retail deposits to fund its operations as part of its operating strategy. These FHLB advances are collateralized primarily by certain of the Bank's mortgage loans and mortgage-backed securities and secondarily by the Bank's investment in capital stock of the FHLB. FHLB advances are made pursuant to several credit programs, each of which has its own interest rate and range of maturities. The maximum amount that the FHLB will advance to member institutions, including the Bank, fluctuates from time to time in accordance with the policies of the FHLB.

The following table sets forth certain information regarding the Bank's borrowed funds at or for the periods ended on the dates indicated:

	AT OR FOR THE YEAR ENDED DECEMBER 31,		
	2003	2002	2001
	-----	-----	-----
	(DOLLARS IN THOUSANDS)		

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

### FHLB advances and other borrowings:

Average balance outstanding	\$12,192	\$19,902	\$38,2
Maximum amount outstanding at any month-end during the period	16,542	19,370	43,6
Balance outstanding at end of period	12,655	16,330	25,3
Weighted average interest rate during the period	5.59%	4.83%	5.
Weighted average interest rate at end of period	2.28%	5.53%	4.

A trust formed by the Company issued \$5,000 of 3 month LIBOR plus 2.85% floating rate trust preferred securities in 2003 as part of a pooled offering of such securities. The Company issued subordinated debentures to the trust in exchange for the proceeds of the offering, which debentures represent the sole asset of the trust. The Company may redeem the subordinated debentures, in whole but not in part, any time after five years at par. The subordinated debentures must be redeemed no later than 2033.

Under new accounting guidance, FASB Interpretation No. 46, as revised in December 2003, the trust is not consolidated with the Company. Accordingly, the Company does not report the securities issued by the trust as liabilities, and instead reports as liabilities the subordinated debentures issued by the Company and held by the trust.

### SUBSIDIARY ACTIVITIES

As of December 31, 2003, the Company maintained the Bank and Trust as wholly owned subsidiaries. The Bank has no subsidiaries.

### PERSONNEL

As of December 31, 2003, the Bank had 41 full-time and 3 part-time employees.

20

### REGULATION AND SUPERVISION

GENERAL. As a savings and loan holding company, the Company is required by federal law to report to, and otherwise comply with the rules and regulations of, the Office of Thrift Supervision ("OTS"). The Bank is subject to extensive regulation, examination and supervision by the OTS, as its primary federal regulator, and the Federal Deposit Insurance Corporation ("FDIC"), as the deposit insurer. The Bank is a member of the Federal Home Loan Bank System and, with respect to deposit insurance, of the Savings Bank Insurance Fund ("SAIF") managed by the FDIC. The Bank must file reports with the OTS and the FDIC concerning its activities and financial condition in addition to obtaining regulatory approvals prior to entering into certain transactions such as mergers with, or acquisitions of, other savings institutions. The OTS and/or the FDIC conduct periodic examinations to test the Bank's safety and soundness and compliance with various regulatory requirements. This regulation and supervision establishes a comprehensive framework of activities in which an institution can engage and is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Any change in such regulatory requirements and policies, whether by the OTS, the FDIC or Congress, could have a material adverse impact on the Company, the Bank and their operations. Certain regulatory requirements applicable to the Bank and to the Company are referred to below or elsewhere herein. The description of statutory provisions and regulations

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

applicable to savings institutions and their holding companies set forth in this Form 10-KSB does not purport to be a complete description of such statutes and regulations and their effects on the Bank and the Company.

SARBANES-OXLEY ACT OF 2002. The Sarbanes-Oxley Act of 2002 (Sarbanes-Oxley Act) was enacted on July 30, 2002. The Sarbanes-Oxley Act represents a comprehensive revision of laws affecting corporate governance and financial disclosure. The Sarbanes-Oxley Act is applicable to all companies with equity securities registered or that file reports under the Securities Exchange Act of 1934, including the Company. The Sarbanes-Oxley Act establishes, among other things: (i) new requirements for audit committees; (ii) additional responsibilities regarding financial statements for the Chief Executive Officer and Chief Financial Officer; (iii) new standards for auditors and regulations governing audits; (iv) increased disclosure and reporting obligations for the reporting company and its directors and executive officers; and (v) new and increased civil and criminal penalties for violations of the securities laws.

HOLDING COMPANY REGULATION. The Company is a nondiversified unitary savings and loan holding company within the meaning of federal law. Under prior law, a unitary savings and loan holding company, such as the Company, was not generally restricted as to the types of business activities in which it may engage, provided that the Bank continued to be a qualified thrift lender. See "Federal Savings Institution Regulation - QTL Test." The Gramm-Leach-Bliley Act of 1999 provides that no company may acquire control of a savings Bank after May 4, 1999 unless it engages only in the financial activities permitted for financial holding companies under the law or for multiple savings and loan holding companies as described below. Further, the Gramm-Leach-Bliley Act specifies that existing savings and loan holding companies may only engage in such activities. The Gramm-Leach-Bliley Act, however, grandfathered the unrestricted authority for activities with respect to unitary savings and loan holding companies existing prior to May 4, 1999, so long as the holding company's savings Bank subsidiary continues to comply with the QTL Test. The Company does qualify for the grandfathering. Upon any non-supervisory acquisition by the Company of another savings institution or savings bank that meets the qualified thrift lender test and is deemed to be a savings institution by the OTS, the Company would become a multiple savings and loan holding company (if the acquired institution is held as a separate subsidiary) and would generally be limited to activities permissible for bank holding companies under Section 4(c)(8) of the Bank Holding Company Act, subject to the prior approval of the OTS, and certain activities authorized by OTS regulation. However, the OTS has issued an interpretation concluding that

21

multiple savings and loan holding companies may also engage in activities permitted for financial holding companies.

A savings and loan holding company is prohibited from, directly or indirectly, acquiring more than 5% of the voting stock of another savings institution or savings and loan holding company, without prior written approval of the OTS and from acquiring or retaining control of a depository institution that is not insured by the FDIC. In evaluating applications by holding companies to acquire savings institutions, the OTS considers the financial and managerial resources and future prospects of the company and institution involved, the effect of the acquisition on the risk to the deposit insurance funds, the convenience and needs of the community and competitive factors.

The OTS may not approve any acquisition that would result in a multiple savings and loan holding company controlling savings institutions in more than one

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

state, subject to two exceptions: (i) the approval of interstate supervisory acquisitions by savings and loan holding companies and (ii) the acquisition of a savings institution in another state if the laws of the state of the target savings institution specifically permit such acquisitions. The states vary in the extent to which they permit interstate savings and loan holding company acquisitions.

Although savings and loan holding companies are not currently subject to specific capital requirements or specific restrictions on the payment of dividends or other capital distributions, federal regulations do prescribe such restrictions on subsidiary savings institutions as described below. The Bank must notify the OTS 30 days before declaring any dividend to the Company. In addition, the financial impact of a holding company on its subsidiary institution is a matter that is evaluated by the OTS and the agency has authority to order cessation of activities or divestiture of subsidiaries deemed to pose a threat to the safety and soundness of the institution.

ACQUISITION OF THE HOLDING COMPANY. Under the Federal Change in Bank Control Act ("CIBCA"), a notice must be submitted to the OTS if any person (including a company), or group acting in concert, seeks to acquire 10% or more of the Company's outstanding voting stock, unless the OTS has found that the acquisition will not result in a change of control of the Company. Under the CIBCA, the OTS has 60 days from the filing of a complete notice to act, taking into consideration certain factors, including the financial and managerial resources of the acquirer and the anti-trust effects of the acquisition. Any company that acquires control would then be subject to regulation as a savings and loan holding company.

### FEDERAL SAVINGS INSTITUTION REGULATION

Business Activities. The activities of federal savings Banks are governed by federal law and regulations. These laws and regulations delineate the nature and extent of the activities in which federal Banks may engage. In particular, certain lending authority for federal Banks, e.g., commercial, non-residential real property loans and consumer loans, is limited to a specified percentage of the institution's capital or assets.

Capital Requirements. The OTS capital regulations require savings institutions to meet three minimum capital standards: a 1.5% tangible capital to total assets ratio, a 4% leverage ratio (3% for institutions receiving the highest rating on the CAMELS examination rating system) and an 8% risk-based capital ratio. In addition, the prompt corrective action standards discussed below also establish, in effect, a minimum 2% tangible capital standard, a 4% leverage ratio (3% for institutions receiving the highest CAMELS rating), and, together with the risk-based capital standard itself, a 4% Tier 1 risk-based capital standard. The OTS regulations also require that, in meeting the tangible, leverage and risk-based capital standards, institutions must generally deduct investments in and loans to subsidiaries engaged in activities as principal that are not permissible for a national bank.

The risk-based capital standard for savings institutions requires the maintenance of Tier 1 (core) and total capital (which is defined as core capital and supplementary capital) to risk-weighted assets of at least 4% and 8%, respectively. In determining the amount of risk-weighted assets, all assets, including certain off-balance-sheet assets, are multiplied by a risk-weight factor of 0% to 100%, assigned by the OTS capital regulation based on the risks believed inherent in the type of asset. Core (Tier 1) capital is defined as

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

common stockholders' equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus, and minority interests in equity accounts of consolidated subsidiaries less intangibles other than certain mortgage servicing rights and credit card relationships. The components of supplementary capital currently include cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock, the allowance for loan and lease losses limited to a maximum of 1.25% of risk-weighted assets and up to 45% of unrealized gains on available-for-sale equity securities with readily determinable fair market values. Overall, the amount of supplementary capital included as part of total capital cannot exceed 100% of core capital.

The OTS also has authority to establish individual minimum capital requirements in appropriate cases upon a determination that an institution's capital level is or may become inadequate in light of the particular circumstances. At December 31, 2003, the Bank met each of its capital requirements.

The following table presents the Bank's capital position at December 31, 2003:

	ACTUAL CAPITAL	REQUIRED CAPITAL	EXCESS (DEFICIENCY) AMOUNT	CAPITAL ACTUAL PERCENT	CAPITAL REQUIRED PERCENT
(DOLLARS IN THOUSANDS)					
Tangible	\$14,678	\$1,584	\$13,094	13.9%	1.5%
Core (Leverage)	14,678	4,217	10,461	13.9%	4.0%
Risk-based	15,093	5,597	9,496	21.6%	8.0%

Prompt Corrective Regulatory Action. The OTS is required to take certain supervisory actions against undercapitalized institutions, the severity of which depends upon the institution's degree of undercapitalization. Generally, a savings institution that has a ratio of total capital to risk weighted assets of less than 8%, a ratio of Tier 1 (core) capital to risk-weighted assets of less than 4% or a ratio of core capital to total assets of less than 4% (3% or less for institutions with the highest examination rating) is considered to be "undercapitalized." A savings institution that has a total risk-based capital ratio less than 6%, a Tier 1 capital ratio of less than 3% or a leverage ratio that is less than 3% is considered to be "significantly undercapitalized" and a savings institution that has a tangible capital to assets ratio equal to or less than 2% is deemed to be "critically undercapitalized." Subject to a narrow exception, the OTS is required to appoint a receiver or conservator for an institution that is "critically undercapitalized." The regulation also provides that a capital restoration plan must be filed with the OTS within 45 days of the date a savings institution receives notice that it is "undercapitalized," "significantly undercapitalized" or "critically undercapitalized." Compliance with the plan must be guaranteed by any parent holding company. In addition, numerous mandatory supervisory actions become immediately applicable to an undercapitalized institution, including, but not limited to, increased monitoring by regulators and restrictions on growth, capital distributions and expansion. The OTS could also take any one of a number of discretionary supervisory actions, including the issuance of a capital directive and the replacement of senior executive officers and directors.

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Insurance of Deposit Accounts. The Bank is a member of the SAIF. The FDIC maintains a risk-based assessment system by which institutions are assigned to one of three categories based on their capitalization and one of three subcategories based on examination ratings and other supervisory information. An institution's assessment rate depends upon the categories to which it is assigned. Assessment rates for SAIF member institutions are determined semi-annually by the FDIC and currently range from zero basis points for the healthiest institutions to 27 basis points of assessable deposits for the riskiest.

In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation ("FICO") to recapitalize the predecessor to the SAIF. During 2003, FICO payments for SAIF members approximated 1.54 basis points of assessable deposits. The Bank's total assessment paid for 2003 (including the FICO assessment) was \$12,374. The FDIC has authority to increase insurance assessments. A significant increase in SAIF insurance premiums would likely have an adverse effect on the operating expenses and results of operations of the Bank. Management cannot predict what insurance assessment rates will be in the future.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the OTS. The management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

Loans to One Borrower. Federal law provides that savings institutions are generally subject to the limits on loans to one borrower applicable to national banks. A savings institution may not make a loan or extend credit to a single or related group of borrowers in excess of 15% of its unimpaired capital and surplus. An additional amount may be lent, equal to 10% of unimpaired capital and surplus, if secured by specified readily-marketable collateral. At December 31, 2003, the Bank's 15% limit on loans to one borrower was \$2.3 million. At December 31, 2003, the Bank did not have a lending relationship in excess of this limit.

QTL Test. The HOLA requires savings institutions to meet a qualified thrift lender test. Under the test, a savings Bank is required to either qualify as a "domestic building and loan Bank" under the Internal Revenue Code or maintain at least 65% of its "portfolio assets" (total assets less: (i) specified liquid assets up to 20% of total assets; (ii) intangibles, including goodwill; and (iii) the value of property used to conduct business) in certain "qualified thrift investments" (primarily residential mortgages and related investments, including certain mortgage-backed securities) in at least 9 months out of each 12 month period.

A savings institution that fails the qualified thrift lender test is subject to certain operating restrictions and may be required to convert to a bank charter. As of December 31, 2003, the Bank maintained 70.3% of its portfolio assets in qualified thrift investments and, therefore, met the qualified thrift lender test. Recent legislation has expanded the extent to which education loans, credit card loans and small business loans may be considered "qualified thrift investments."

Limitation on Capital Distributions. OTS regulations impose limitations upon all capital distributions by a savings institution, including cash dividends, payments to repurchase its shares and payments to shareholders of another institution in a cash-out merger. Under the regulation, an application to and

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

the prior approval of the OTS is required prior to any capital distribution if the institution does not meet the criteria for "expedited treatment" of applications under OTS regulations (i.e., generally, examination ratings in the two top categories), the total capital distributions for the calendar year exceed net income for that year plus the amount of retained net income for the preceding two years, the institution would be undercapitalized following the distribution or the distribution would otherwise be contrary to a statute, regulation or agreement with the OTS. If an application is not required, the institution must still provide

24

prior notice to the OTS of the capital distribution if, like the Bank, it is a subsidiary of a holding company. In the event the Bank's capital fell below its regulatory requirements or the OTS notified it that it was in need of increased supervision, the Bank's ability to make capital distributions could be restricted. In addition, the OTS could prohibit a proposed capital distribution by any institution, which would otherwise be permitted by the regulation, if the OTS determines that such distribution would constitute an unsafe or unsound practice.

Assessments. Savings institutions are required to pay assessments to the OTS to fund the agency's operations. The general assessments, paid on a semi-annual basis, are computed upon the savings institution's total assets, including consolidated subsidiaries, as reported in the Bank's latest quarterly thrift financial report. The assessments paid by the Bank for 2003 totaled \$38,216.

Transactions with Related Parties. The Bank's authority to engage in transactions with "affiliates" (e.g., any company that controls or is under common control with an institution, including the Company and its non-savings institution subsidiaries) is limited by federal law. The aggregate amount of covered transactions with any individual affiliate is limited to 10% of the capital and surplus of the savings institution. The aggregate amount of covered transactions with all affiliates is limited to 20% of the savings institution's capital and surplus. Certain transactions with affiliates are required to be secured by collateral in an amount and of a type described in federal law. The purchase of low quality assets from affiliates is generally prohibited. The transactions with affiliates must be on terms and under circumstances, that are at least as favorable to the institution as those prevailing at the time for comparable transactions with non-affiliated companies. In addition, savings institutions are prohibited from lending to any affiliate that is engaged in activities that are not permissible for bank holding companies and no savings institution may purchase the securities of any affiliate other than a subsidiary.

The recently enacted Sarbanes Oxley Act generally prohibits loans by the Company to its executive officers and directors. However, that act contains a specific exception for loans by the Bank to its executive officer's and directors in compliance with federal banking laws. Under such laws the Bank's authority to extend credit to executive officers, directors and 10% shareholders ("insiders"), as well as entities such persons control, is limited. The law limits both the individual and aggregate amount of loans the Bank may make to insiders based, in part, on the Bank's capital position and requires certain board approval procedures to be followed. Such loans are required to be made on terms substantially the same as those offered to unaffiliated individuals and not involve more than the normal risk of repayment. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders over other employees.



## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Enforcement. The OTS has primary enforcement responsibility over savings institutions and has the authority to bring actions against the institution and all institution-affiliated parties, including stockholders, and any attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an insured institution. Formal enforcement action may range from the issuance of a capital directive or cease and desist order to removal of officers and/or directors to institution of receivership, conservatorship or termination of deposit insurance. Civil penalties cover a wide range of violations and can amount to \$25,000 per day, or even \$1 million per day in especially egregious cases. The FDIC has the authority to recommend to the Director of the OTS that enforcement action to be taken with respect to a particular savings institution. If action is not taken by the Director, the FDIC has authority to take such action under certain circumstances. Federal law also establishes criminal penalties for certain violations.

Standards for Safety and Soundness. The federal banking agencies have adopted Interagency Guidelines prescribing Standards for Safety and Soundness. The guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. If the OTS determines that a savings institution fails to

25

meet any standard prescribed by the guidelines, the OTS may require the institution to submit an acceptable plan to achieve compliance with the standard.

### FEDERAL HOME LOAN BANK SYSTEM

The Bank is a member of the Federal Home Loan Bank System, which consists of 12 regional Federal Home Loan Banks. The Federal Home Loan Bank provides a central credit facility primarily for member institutions. The Bank, as a member of the Federal Home Loan Bank, is required to acquire and hold shares of capital stock in that Federal Home Loan Bank in an amount at least equal to 1.0% of the aggregate principal amount of its unpaid residential mortgage loans and similar obligations at the beginning of each year, or 1/20 of its advances (borrowings) from the Federal Home Loan Bank, whichever is greater. The Bank was in compliance with this requirement with an investment in Federal Home Loan Bank stock at December 31, 2003 of \$3.6 million.

The Federal Home Loan Banks are required to provide funds for the resolution of insolvent thrifts in the late 1980s and to contribute funds for affordable housing programs. These requirements could reduce the amount of dividends that the Federal Home Loan Banks pay to their members and could also result in the Federal Home Loan Banks imposing a higher rate of interest on advances to their members. If dividends were reduced, or interest on future Federal Home Loan Bank advances increased, The Bank's net interest income would likely also be reduced. Recent legislation has changed the structure of the Federal Home Loan Banks funding obligations for insolvent thrifts, revised the capital structure of the Federal Home Loan Banks and implemented entirely voluntary membership for Federal Home Loan Banks. Management cannot predict the effect that these changes may have with respect to its Federal Home Loan Bank membership.

### FEDERAL RESERVE SYSTEM

The Federal Reserve Board regulations require savings institutions to maintain

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

non-interest earning reserves against their transaction accounts (primarily Negotiable Order of Withdrawal (NOW) and regular checking accounts). The regulations generally provide that reserves be maintained against aggregate transaction accounts as follows: a 3% reserve ratio is assessed on net transaction accounts up to and including \$42.1 million; a 10% reserve ratio is applied above \$42.1. The first \$6.0 million of otherwise reservable balances (subject to adjustments by the Federal Reserve Board) are exempted from the reserve requirements. These amounts are adjusted annually. The Bank complies with the foregoing requirements.

### FEDERAL AND STATE TAXATION

#### FEDERAL TAXATION

General. The Company and the Bank report their income on a calendar year, consolidated basis using the accrual method of accounting, and are subject to federal income taxation in the same manner as other corporations with some exceptions, including particularly the Bank's reserve for bad debts discussed below. The following discussion of tax matters is intended only as a summary and does not purport to be a comprehensive description of the tax rules applicable to the Bank or the Company. For its 2003 taxable year, the Company is subject to a maximum federal income tax rate of 34%.

Bad Debt Reserve. Historically, savings institutions such as the Bank which met certain definitional tests primarily related to their assets and the nature of their business ("qualifying thrifts") were permitted to establish a reserve for bad debts and to make annual additions thereto, which may have been deducted in arriving at their taxable income. The Bank's deductions with respect to "qualifying real property loans," which are generally loans secured by certain interest in real property, were computed using an amount based on the Bank's actual loss experience, or a percentage equal to 8% of the Bank's taxable income,

26

computed with certain modifications and reduced by the amount of any permitted addition to the non-qualifying reserve. Due to the Bank's loss experience, the Bank generally recognized a bad debt deduction equal to 8% of taxable income.

In August 1996, the provisions repealing the above thrift bad debt rules were passed by Congress as part of "The Small Business Job Protection Act of 1996." The new rules eliminate the 8% of taxable income method for deducting additions to the tax bad debt reserves for all thrifts for tax years beginning after December 31, 1995. Those rules also require that all thrift institutions recapture all or a portion of their bad debt reserves added since the base year (last taxable year beginning before January 1, 1988). The Bank has previously recorded a deferred tax liability equal to the bad debt recapture and as such, the new rules will have no effect on net income or federal income tax expense. For taxable years beginning after December 31, 1995, the Bank's bad debt deduction will be equal to net charge-offs. The new rules allowed an institution to suspend the bad debt reserve recapture for the 1996 and 1997 tax years if the institution's lending activity for those years was equal to or greater than the institution's average mortgage lending activity for the six taxable years preceding 1996. For this purpose, only home purchase and home improvement loans are included and the institution can elect to have the tax years with the highest and lowest lending activity removed from the average calculation. If an institution was permitted to postpone the reserve capture, it was required to begin its six year recapture no later than the 1998 tax year. The unrecaptured base year reserves will not be subject to recapture as long as the institution

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

continues to carry on the business of banking. In addition, the balance of the pre-1988 bad debt reserves continue to be subject to a provision of present law referred to below that require recapture in the case of certain excess distributions to shareholders.

Distributions. Under the 1996 Act, if the Bank makes "non-dividend distributions" to the Company, such distributions will be considered to have been made from the Bank's unrecaptured tax bad debt reserves (including the balance of its reserves as of December 31, 1987) to the extent thereof, and then from the Bank's supplemental reserve for losses on loans, to the extent thereof, and an amount based on the amount distributed (but not in excess of the amount of such reserves) will be included in the Bank's taxable income. Non-dividend distributions include distributions in excess of the Bank's current and accumulated earnings and profits, as calculated for federal income tax purposes, distributions in redemption of stock, and distributions in partial or complete liquidation.

Dividends paid out of the Bank's current or accumulated earnings and profits will not be so included in the Bank's taxable income.

The amount of additional taxable income triggered by a non-dividend is an amount that, when reduced by the tax attributable to the income, is equal to the amount of the distribution. Thus, if the Bank makes a non-dividend distribution to the Company, approximately one and one-half times the amount of such distribution (but not in excess of the amount of such reserves) would be includable in income for federal income tax purposes, assuming a 34% federal corporate income tax rate. The Bank does not intend to pay dividends that would result in a recapture of any portion of its bad debt reserves.

### OHIO TAXATION

The Company is subject to the Ohio corporation franchise tax, which, as applied to the Company, is a tax measured by both net earnings and net worth. In general, the tax liability is the greater of 5.1% on the first \$50,000 of computed Ohio taxable income and 8.5% of computed Ohio taxable income in excess of \$50,000 or 0.4% times of taxable net worth. Under these alternative measures of computing tax liability, complex formulas determine the jurisdictions to which total net income and total net worth are apportioned or allocated. The minimum tax is \$50 per year and maximum tax liability as measured by net worth is limited to \$150,000 per year.

27

A special litter tax also applies to all corporations, including the Company, subject to the Ohio Corporation franchise tax. This litter tax does not apply to "financial institutions." If the franchise tax is paid on the net income basis, the litter tax is equal to 0.11% of the first \$50,000 of computed Ohio taxable income and 0.22% of computed Ohio taxable income in excess of \$50,000. If the franchise tax is paid on the net worth basis, the litter tax is equal to 0.014% times taxable net worth.

Certain holding companies, such as the Company, will qualify for complete exemption from the net worth tax if certain conditions are met. The Company will most likely meet these conditions, and thus, calculate its Ohio franchise tax on the net income basis.

The Bank is a "financial institution" for State of Ohio tax purposes. As such, it is subject to the Ohio corporate franchise tax on "financial institutions," which is imposed annually at a rate of 1.3% of the Bank's apportioned book net

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

worth, determined in accordance with Generally Accepted Accounting Principles, less any statutory deduction. As a "financial institution," the Bank is not subject to any tax based upon net income or net profits imposed by the State of Ohio.

### DELAWARE TAXATION

As a Delaware holding company not earning income in Delaware, the Company is exempted from Delaware corporate income tax but is required to file an annual report with and pay an annual franchise tax to the State of Delaware.

### ITEM 2 DESCRIPTION OF PROPERTY

The Bank conducts its business through four banking offices located in Summit, Columbiana, Jefferson and Franklin Counties, Ohio.

OFFICE LOCATIONS	LEASED OR OWNED	ORIGINAL YEAR LEASED OR ACQUIRED	DATE OF LEASE EXPIRATION	NET BOOK VALUE OF PROPERTY OR LEASEHOLD IMPROVEMENTS AT DECEMBER 31, 2003
				(DOLLARS IN THOUSANDS)
2841 Riviera Drive, Suite 300 Fairlawn, Ohio 44333	Leased	2003	2004	\$ 9
601 Main Street Wellsville, Ohio 43968	Owned	1989	--	650
49028 Foulks Drive East Liverpool, Ohio 43920	Owned	1979	--	320
4249 Easton Way, Suite 125 Columbus, Ohio 43219	Leased	2003	2008	--

28

### ITEM 3 LEGAL PROCEEDINGS

The Company and Bank may, from time to time, be involved in various legal proceedings in the normal course of business. Periodically, there have been various claims and lawsuits involving the Bank, such as claims to enforce liens, condemnation proceedings on properties in which the Bank holds security interests, claims involving the making and servicing of real property loans and other issues incident to the Bank's business. Neither the Company nor the Bank is a party to any pending legal proceedings that the Company believes would have a material adverse effect on its financial condition or operations, if decided adversely to the Company or the Bank.

### ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

## PART II

### ITEM 5 MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Except as set forth below, the information required by Item 201 of Regulation S-B is incorporated by reference to the Company's 2003 Annual Report to shareholders distributed to shareholders and furnished to the Commission under Rule 14a-3(b) of the Exchange Act; the information appears under the caption "Market Prices and Dividends Declared" and "Note 13 - Capital Requirements and Restrictions on Retained Earnings" at pages 16 and 33 therein, respectively.

Information required by Item 201(d) of Regulation S-B with respect to the Company's equity compensation plans is set forth below under Part III, Item 11, Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

### ITEM 6 MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Information required by Item 303 of Regulation S-B is incorporated by reference to the Company's 2003 Annual Report to shareholders distributed to shareholders and furnished to the Commission under Rule 14a-3(b) of the Exchange Act; the information appears under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" at page 4 therein.

### ITEM 7 FINANCIAL STATEMENTS

The consolidated financial statements required by Item 310(a) of Regulation S-B are incorporated by reference to the Company's 2003 Annual Report to shareholders distributed to shareholders and furnished to the Commission under Rules 14a-3(b) and (c) of the Exchange Act; the financial statements appear under the caption "Financial Statements" at page 17 therein and include the following:

- Report of Independent Auditors
- Consolidated Balance Sheets
- Consolidated Statements of Operations
- Consolidated Statements of Comprehensive Income (Loss)
- Consolidated Statements of Changes in Shareholders' Equity
- Consolidated Statements of Cash Flows
- Notes to Consolidated Financial Statements

29

### ITEM 8 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 8A CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures. The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Principal Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of "disclosure controls and procedures" in Rule 13a-14(c). The Company's management, with the participation of the Company's Chief Executive Officer and Principal Financial Officer, has evaluated the effectiveness of its disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange

Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Act of 1934 (Exchange Act)) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Principal Accounting Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.

Changes in internal controls. The Company made no significant changes in its internal controls or in other factors that could significantly affect these controls subsequent to the date of the completion of the evaluation of those controls by the Chief Executive Officer and Chief Financial Officer.

PART III

ITEM 9 DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(A) OF THE EXCHANGE ACT

Directors. Information required by Item 401 of Regulation S-B with respect to the Company's directors is incorporated by reference to the Company's definitive Proxy Statement for its 2004 Annual Meeting of Stockholders filed with the Commission on March 12, 2004, under the caption "PROPOSAL 1. ELECTION OF DIRECTORS."

Executive Officers of the Registrant

NAME	AGE AT DECEMBER 31, 2003	POSITION HELD WITH THE COMPANY AND/OR BANK
David C. Vernon	63	President and Chief Executive Officer, Company and Chief Executive Officer, Bank
Raymond E. Heh	61	President and Chief Operating Officer, Bank
Edward L. Baumgardner	60	Regional President - Columbiana County, Bank
R. Parker MacDonell	49	Regional President - Columbus, Bank
Eloise L. Mackus	53	Senior Vice President, General Counsel and Secretary, Company and Bank
Therese A. Liutkus	44	Chief Financial Officer, Company and Bank

David C. Vernon is President and Chief Executive Officer of the Company and Chief Executive Officer of the Bank. Prior to assuming those positions in 2003, he was Chairman and CEO of Founders Capital Corporation. Prior to forming Founders Capital Corporation, Mr. Vernon was Chairman, President and CEO of Summit Bancorp and Summit Bank in Akron, Ohio. He is also Chairman of the Board of the Company and the Bank.

Raymond E. Heh, President and Chief Operating Officer, joined the Bank in June 2003. Formerly, Mr. Heh held numerous positions at Bank One Akron NA including

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Chairman, President and CEO. He was with Bank One Akron NA for 18 years and has 40 years of experience in the commercial banking industry. Mr. Heh is a graduate of The Pennsylvania State University.

Edward L. Baumgardner, Regional President - Columbiana County, joined the Bank in June 2003. Prior to joining the Bank, Mr. Baumgardner was the President and CEO of Potters Bank and Potters Financial Corporation and for 7 years and has 28 years of experience in the banking industry. He is a graduate of the University of Baltimore.

R. Parker MacDonell is Regional President - Columbus and joined the Bank in May 2003. Mr. MacDonell is a third generation Ohio banker with 17 years of commercial banking experience. He is a former Senior Vice President of Bank One Columbus NA, a position he held for three years during his 15 year tenure with Bank One. He is a graduate of Dartmouth College and received his master's degree from Yale University.

31

Eloise L. Mackus is Senior Vice President, General Counsel and Secretary of the Company and Bank. Prior to joining the Company and Bank in July 2003, Ms. Mackus practiced in law firms in Connecticut and Ohio and was the Vice President and General Manager of International Markets for The J. M. Smucker Company. Ms. Mackus completed a BA at Calvin College and a JD at The University of Akron School of Law.

Therese A. Liutkus joined the Company and Bank as Chief Financial Officer in November 2003. Prior to that time, Ms. Liutkus was Chief Financial Officer of First Place Financial Corp. and First Place Bank for five years and she has 17 years of banking experience. Ms. Liutkus is a certified public accountant and has a Bachelor's degree in accounting from Cleveland State University.

Compliance with Section 16(A) of the Exchange Act. Information required by Item 405 of Regulation S-B is incorporated by reference to the Company's definitive Proxy Statement for its 2004 Annual Meeting of Stockholders filed with the Commission on March 12, 2004, under the caption "ADDITIONAL INFORMATION ABOUT DIRECTORS AND EXECUTIVE OFFICERS - Compliance with Section 16(a) of the Exchange Act."

Code of Ethics. The Company has adopted a code of ethics, its Financial Code of Ethics, which meets the requirements of Item 406 of Regulation S-B and applies to the Company's principal executive officer, principal financial officer and principal accounting officer. A copy of the code of ethics is included as Exhibit 14.1 to this Annual Report on Form 10-KSB. The Company currently does not maintain a website, and it will file a Form 8-K to disclose information regarding any amendment to, or waiver from, any provision of the Company's Financial Code of Ethics. Since the Company's inception in 1998, it has had a Code of Business Conduct and Ethics (Code of Conduct). The Company requires all directors, officers and other employees to adhere to the Code of Conduct in addressing the legal and ethical issues encountered in conducting their work. The Code of Conduct requires that the Company's employees avoid conflicts of interest, comply with all laws and other legal requirements, conduct business in an honest and ethical manner and otherwise act with integrity and in the Company's best interest. The Company's Code of Conduct is included as Exhibit 14.2 to this Annual Report on Form 10-KSB.

### ITEM 10 EXECUTIVE COMPENSATION

Information required by Item 402 of Regulation S-B is incorporated by reference

## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

to the Company's definitive Proxy Statement for its 2004 Annual Meeting of Stockholders filed with the Commission on March 12, 2004, under the caption "EXECUTIVE COMPENSATION."

### ITEM 11 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Security Ownership of Certain Beneficial Owners and Management. Information required by Item 403 of Regulation S-B is incorporated by reference to the Company's definitive Proxy Statement for its 2004 Annual Meeting of Stockholders filed with the Commission on March 12, 2004, under the caption "STOCK OWNERSHIP."

Related Stockholder Matters. Information required by Item 201(d) of Regulation S-B is incorporated by reference to the Company's definitive Proxy Statement for its 2004 Annual Meeting of Stockholders filed with the Commission on March 12, 2004, under the caption "PROPOSAL 2: AMENDED AND RESTATED CENTRAL FEDERAL CORPORATION 2003 EQUITY COMPENSATION PLAN - EQUITY COMPENSATION PLAN INFORMATION."

32

See Part II, Item 7, Financial Statements, Notes 8 and 12, for a description of the principal provisions of the Company's equity compensation plans. The information required by Item 7 is incorporated by reference to the Company's 2003 Annual Report to shareholders distributed to shareholders and furnished to the Commission under Rules 14a-3(b) and (c) of the Exchange Act; the financial statements appear under the caption "Financial Statements" at page 17 therein.

### ITEM 12 CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information required by Item 404 of Regulation S-B is incorporated by reference to the Company's definitive Proxy Statement for its 2004 Annual Meeting of Stockholders filed with the Commission on March 12, 2004, under the caption "ADDITIONAL INFORMATION ABOUT DIRECTORS AND OFFICERS - Certain Relationships and Related Transactions."

### ITEM 13 EXHIBITS, LIST AND REPORTS ON FORM 8-K

- (a) See Exhibit Index at page 36 of this report on Form 10-KSB.
- (b) Reports on Form 8-K filed during the last quarter of 2003

On October 29, 2003, the Company filed an 8-K announcing financial results for the quarter ended September 30, 2003. The press release announcing the financial performance was filed by exhibit.

On December 24, 2003, the Company filed an 8-K to announce that; 1) its Board of Directors, at their meeting on December 18, 2003, declared a cash dividend of 9 cents per share on its common stock to be paid on January 19, 2004 to shareholders of record on January 8, 2004; 2) on December 12, 2003, the Company issued \$5.0 million in trust preferred securities through Central Federal Capital Trust I, a wholly owned subsidiary of the Company; and 3) on November 17, 2003, the Bank opened its Columbus office, located at 4249 Easton Way, Suite 125, Columbus, Ohio 43219. The press release was filed by exhibit.

On December 31, 2003, the Company filed an 8-K to announce that the Bank had elected to prepay fixed rate Federal Home Loan Bank borrowings totaling



## Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

\$11.2 million. These borrowings had an average cost of 5.52 percent and an average remaining maturity of 4.5 years. The repayment resulted in a charge of \$1.3 million as a result of a penalty associated with prepaying the loans. The press release discussing the transaction was filed by exhibit.

33

### ITEM 14 PRINCIPAL ACCOUNTANT FEES AND SERVICES

Aggregate fees billed to the Company for the fiscal years ended December 31, 2003 and 2002 by Crowe Chizek and Company LLC, the Company's principal accounting firm, were as follows:

	2003	2002
	-----	-----
Audit fees	\$50,500	\$53,000
Audit-related fees	7,500	4,585
Tax fees	6,000	8,890
Other fees	--	--
	-----	-----
Total	\$64,000	\$66,475
	=====	=====

Audit-related fees were related to Crowe Chizek and Company LLC's review of the Company's filings with the Securities and Exchange Commission during the year ended December 31, 2003.

Tax fees were related to Crowe Chizek and Company LLC's preparation of the Company's federal and state tax returns.

The Company's Audit Committee must pre-approve all engagements of the independent auditor by the Company and its subsidiaries, including the Bank, as required by the Company's Audit Committee's charter and the rules of the Securities and Exchange Commission. Prior to the beginning of each fiscal year, the Audit Committee will approve an annual estimate of fees for engagements, taking into account whether the services are permissible under applicable law and the possible impact of each non-audit service on the independent auditor's independence from management. In addition, the Audit Committee will evaluate known potential engagements of the independent auditor, including the scope of the proposed work to be performed and the proposed fees, and approve or reject each service. Management may present additional services for approval at subsequent committee meetings. The Audit Committee has delegated to the Audit Committee Chairman the authority to evaluate and approve engagements on behalf of the Audit Committee in the event a need arises for pre-approval between Committee meetings and in the event the engagement for services was within the annual estimate but not specifically approved. If the Chairman so approves any such engagements, he will report that approval to the full Committee at the next Committee meeting.

Since the effective date of the Securities and Exchange Commission's rules regarding strengthening auditor independence, all the audit, audit-related, and tax services provided by Crowe Chizek and Company LLC were pre-approved in accordance with the Audit Committee's policies and procedures.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CENTRAL FEDERAL CORPORATION

/s/ David C. Vernon  
-----

David C. Vernon  
Chairman of the Board, President and  
Chief Executive Officer

Date: March 30, 2004

Pursuant to the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Name -----	Title -----	Date -----
/s/ David C. Vernon ----- David C. Vernon (principal executive officer)	Chairman of the Board, President and Chief Executive Officer	March 30, 2004
/s/ Therese Ann Liutkus ----- Therese Ann Liutkus, CPA (principal accounting and financial officer)	Chief Financial Officer	March 30, 2004
/s/ Jeffrey W. Aldrich ----- Jeffrey W. Aldrich	Director	March 30, 2004
/s/ Mark S. Allio ----- Mark S. Allio	Director	March 30, 2004
/s/ Thomas P. Ash ----- Thomas P. Ash	Director	March 30, 2004
/s/ William R. Downing ----- William R. Downing	Director	March 30, 2004
/s/ Gerry W. Grace ----- Gerry W. Grace	Director	March 30, 2004
/s/ Jerry F. Whitmer -----	Director	March 30, 2004

# Edgar Filing: CENTRAL FEDERAL CORP - Form 10KSB

Jerry F. Whitmer

35

## EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description of Exhibit</u>
3.1	Certificate of Incorporation of Central Federal Corporation (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form SB-2 No. 333-64089 filed with the Commission on September 23, 1998)
3.2	Bylaws of Central Federal Corporation (incorporated by reference to Exhibit 3.2 to the Company's Registration Statement on Form SB-2 No. 333-64089 filed with the Commission on September 23, 1998)
4.1	Form of Stock Certificate of Central Federal Corporation (incorporated by reference to Exhibit 4.0 to the Company's Registration Statement on Form SB-2 No. 333-64089 filed with the Commission on September 23, 1998)
10.1*	Employment Agreement between Central Federal Corporation and David C. Vernon
10.2*	Employment Agreement between Central Federal Bank and David C. Vernon
10.3*	Director's Retirement Agreement between Central Federal Corporation, Central Federal Bank and William R. Williams
10.4*	Supplemental Executive Retirement Agreement between Central Federal Corporation, Central Federal Bank and William R. Williams
11.1	Statement Re: Computation of Per Share Earnings
13.1	Annual Report to Security Holders for the Fiscal Year Ended December 31, 2003
14.1	Financial Code of Ethics
14.2	Code of Business Conduct and Ethics
21.1	Subsidiaries of the Registrant
23.1	Consent of Independent Auditors
31.1	Rule 13a-14(a) Certifications of the Chief Executive Officer
31.2	Rule 13a-14(a) Certifications of the Chief Financial Officer
32.1	Section 1350 Certifications of the Chief Executive Officer
32.2	Section 1350 Certifications of the Chief Financial Officer

-----

\*Management contract or compensation plan or arrangement identified pursuant to  
Item 13(a) of Form 10-KSB