

CASTLE A M & CO  
Form DEF 14A  
March 31, 2006

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**SCHEDULE 14A**

**(Rule 14a-101)**

**INFORMATION REQUIRED IN PROXY STATEMENT**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )**

Filed by the registrant

Filed by a party other than the registrant

Check the appropriate box:

Preliminary proxy statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive proxy statement

Definitive additional materials

Soliciting material pursuant to Rule 14a-11(c) or Rule 14a-12

A. M. Castle & Co.

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(Name of Registrant as Specified in Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of filing fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

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(2) Aggregate number of securities to which transaction applies:

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(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):

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(4) Proposed maximum aggregate value of transaction:

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(5) Total fee paid:

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Fee paid previously with preliminary materials.

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## Edgar Filing: CASTLE A M & CO - Form DEF 14A

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.

(1) Amount previously paid:

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(2) Form, schedule or registration statement no.:

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(3) Filing party:

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(4) Date filed:

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March 31, 2006

Dear Castle Stockholder:

You are cordially invited to attend A. M. Castle & Co.'s 2006 annual meeting of stockholders, which will be held on Thursday, April 27, 2006, beginning at 10:00 a.m., Central Daylight Savings Time, at our offices at 3400 North Wolf Road, Franklin Park, Illinois 60131.

At the meeting we will report to you on current business conditions and recent developments at Castle. Our new President & CEO, Michael Goldberg, looks forward to meeting you and discussing his vision for Castle. Members of the Board of Directors and many of our executives will be present to discuss the affairs of Castle with you.

Whether or not you plan to attend the annual meeting, it is important that you sign, date and return your proxy as soon as possible. If you do attend the annual meeting and wish to vote in person, your proxy will then be revoked at your request so that you can vote personally. Therefore, I urge you to return your proxy even if you currently plan to be with us for the annual meeting.

I look forward, with other members of management, to the opportunity of meeting you on April 27th.

Sincerely,

G. Thomas McKane  
A. M. CASTLE & CO.  
3400 North Wolf Road  
Franklin Park, IL 60131

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**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

March 31, 2006

NOTICE IS HEREBY GIVEN that the 2006 annual meeting of stockholders of A. M. Castle & Co. ( Castle ) will be held at Castle s principal executive offices at 3400 North Wolf Road, Franklin Park, Illinois 60131 on Thursday, April 27, 2006, beginning at 10:00 a.m., Central Daylight Savings Time, for the purposes of considering and acting upon the following:

1. The election of ten directors of Castle; and
2. The transaction of any other business that may properly come before the annual meeting.

Stockholders of record at the close of business on March 3, 2006, only, are entitled to notice of, and to vote at, the annual meeting.

Stockholders are urged to execute and return the accompanying proxy in the enclosed envelope, whether or not they plan to attend the annual meeting. A stockholder may revoke the proxy at any time before it is voted at the annual meeting. No postage is needed if it is mailed in the United States.

BY ORDER OF THE BOARD OF DIRECTORS

JERRY M. AUFOX  
*Secretary*

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**A. M. CASTLE & CO.**  
**3400 North Wolf Road**  
**Franklin Park, IL 60131**

**PROXY STATEMENT**

**ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON**

**APRIL 27, 2006**

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The Board of Directors of A. M. Castle & Co. ( Castle ) is soliciting the enclosed proxy for use at Castle s 2006 annual meeting of stockholders. Any proxy given pursuant to this solicitation may be revoked by the stockholder at any time before it is voted at the annual meeting by notifying the Corporate Secretary of Castle in writing or by attending the annual meeting and notifying the Corporate Secretary of Castle at the annual meeting, although mere attendance at the annual meeting will not automatically revoke a proxy. Holders of shares of Castle s common stock, and Series A Cumulative Convertible Preferred stock, on a converted basis, are entitled to one vote per share on all matters to come before the annual meeting. As of the close of business on March 1, 2006, the record date for determining the stockholders entitled to notice of and to vote at the annual meeting, there were 16,631,067 outstanding shares of Castle s common stock and, on a converted basis, 1,793,722 shares of Series A Preferred stock.

All of the expenses involved in preparing, assembling and mailing this proxy statement and the material enclosed herewith will be paid by Castle, including, upon request, expenses incurred by brokerage houses and fiduciaries in forwarding proxies and proxy statements to their principals. The original solicitation of proxies by mail may be supplemented by telephone, telegraph, facsimile, written and personal solicitation by officers, directors and employees of Castle; however, no additional compensation will be paid to those individuals for these activities.

Castle s annual report to stockholders for the year ended December 31, 2005 is enclosed with this proxy statement. Castle is first mailing this proxy statement and the enclosed proxy to stockholders on or about March 31, 2006.

**PROPOSAL ONE: ELECTION OF DIRECTORS**

Ten directors, constituting the entire Board of Directors, will be elected at the annual meeting. Proxies received by the Board of Directors will be voted for the election of the nominees named below, unless otherwise specified. If any of the nominees unexpectedly becomes unavailable for election, votes will be cast pursuant to authority granted by the enclosed proxy for another person designated by the Board of Directors. The persons elected as directors will serve a term of one year until the 2007 annual meeting of stockholders and until their successors are elected and qualify.

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**Nominee Information**

The following information is given for individuals who have been recommended for election by the Governance Committee of the Board of Directors. Set forth is the name of each nominee, the corporation or other organization which is the principal employer of the nominee, the year in which each nominee first became a director of Castle, the nominee's age and any committee of the Board of Directors on which each nominee serves.

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**Brian P. Anderson**

Director since

2005 Age 55

Former Executive Vice President/CFO of Office Max, Inc.

(a distributor of business to business and retail office products) November 2004 to January 2005. Prior to assuming this position

Mr. Anderson was Senior Vice President/CFO of Baxter International (medical products and services), from May 1977 to June 2004. Mr Anderson is a member of the Board of Directors of W.W. Grainger

Pulte Homes Inc. , from in 2004, onal , Inc. and

Member of the Audit Committee.

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**Thomas A. Donahoe**

Director since

2005 Age 70

Retired Vice Chair of Price Waterhouse LLP since June, 1996 (an independent auditing firm).

Mr. Donahoe is a director of NiCor, Inc. and Andrew

Corp. Member of the Audit Committee

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**Michael H. Goldberg**

Director since

2006 Age 52

President and Chief Executive Officer of Castle since January 2006. Prior to joining Castle he was Executive Vice President of Integris Metals



Corp. (an aluminum and stainless steel metal service center) from November 2001 to January 2005. From August 1998 to November 2001 Mr. Goldberg was Executive Vice President of North American Metals Distribution Group, a division of Rio Algom Ltd.

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**William K. Hall**

Director since

1984 Age 62

Chairman of Procyon Technologies, Inc. (aerospace/defense component manufacturer).

Dr. Hall served as Chairman and Chief Executive of Procyon Technologies, Inc. from 2000 to 2004.

He was an Executive Consultant from 1999 to 2000 and, from 1996 until his retirement in 1999,

Chairman and Chief Executive Officer of Falcon Building Products, Inc. (diversified manufacturer of building products).

Dr. Hall is also a director of Actuant Corporation, Procyon Technologies, W.W. Grainger, Inc. and Great Plains Energy,

Inc. Chairman of the Governance Committee and Member of the Human Resources Committee

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**Robert S.  
Hamada**

Director since  
1984 Age 68

Edward Eagle  
Brown  
Distinguished  
Service  
Professor  
Emeritus of  
Finance,  
Graduate School  
of Business  
University of  
Chicago since  
2003. Dean  
University of  
Chicago,  
Graduate School  
of Business  
1993 to 2001.  
Dr. Hamada is  
also a director  
of the National  
Bureau of  
Economic  
Research and  
Federal Signal  
Corp.  
  
Member of the  
Human  
Resources  
Committee

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**Patrick J.  
Herbert, III**

Director since  
1996 Age 56

President of  
Simpson  
Estates, Inc.  
(private asset  
management  
firm) since  
1992. Member  
of the Human  
Resources  
Committee

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**John  
McCartney**

Director since  
1998 Age 53

Chairman of the  
Board of  
Westcon Group,  
Inc. (a network  
equipment  
distribution  
company). Vice  
Chairman of  
Datatec, Ltd.  
(technology  
holding  
company) from  
1998 to 2004.  
From 1997 to  
1998,  
Mr. McCartney  
was President of  
Client Access  
Business Unit of  
3Com  
Corporation  
(computer  
networking

company).  
McCartney is  
also a Director  
of Huron  
Consulting  
Group, Inc. and  
Federal Signal  
Corporation.

Chairman of the  
Audit  
Committee,  
Member of the  
Governance  
Committee and  
Lead Director

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**G. Thomas  
McKane**

Director since  
2000 Age 62

Chairman of the  
Board of Castle  
since January  
2006.

Mr. McKane  
acted as  
Chairman of the  
Board and Chief  
Executive  
Officer of  
Castle from  
January 2004 to  
January 2006  
and as President  
and Chief  
Executive  
Officer of  
Castle from  
May 2000 to  
January 2004.  
From 1997 to  
May 2000,  
Senior Vice  
President of  
Emerson  
Electric Co.  
(electronic and  
electrical  
product  
manufacturer  
now known as  
Emerson, Inc.).  
Mr. McKane is  
also a Director  
of Woodhead  
Industries, Inc.  
and American  
Woodmark  
Corporation.

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**John W. Puth**

Director since  
1995 Age 76

Managing  
Member of J.W.  
Puth Associates  
LLC (consulting  
firm) since  
1989. Mr. Puth  
has acted as  
General Partner  
JDA Partners  
LP (investment  
partnership)  
since 1994. He  
was the General  
Partner of  
BVCF III and  
IV (institutional  
venture capital  
funds) 1998  
2003. Mr. Puth  
is also a director  
of L.B. Foster,

Inc and Adams  
Street Partners

LP. Member  
of the Human  
Resources  
Committee and  
the Audit  
Committee

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**Michael  
Simpson**

Director since

1972 Age 67

Retired  
Chairman of the  
Board of Castle.  
Mr. Simpson  
was elected  
Vice President  
of Castle in  
1977 and  
Chairman of the  
Board in 1979.  
Mr. Simpson  
retired as an  
Officer of  
Castle on  
August 1, 2001  
and stepped  
down as  
Chairman in  
January 2004.

Chairman of the  
Human  
Resources  
Committee

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### **Quorum**

The presence, in person or by proxy, of the holders of a majority of the outstanding shares of common stock and Series A Cumulative Convertible Preferred Stock entitled to vote at the annual meeting is necessary to constitute a quorum at the annual meeting. Shares that are present and entitled to vote on any of the proposals to be considered at the annual meeting will be considered to be present at the annual meeting for purposes of establishing the presence or absence of a quorum for the transaction of business. Proxies marked as Abstaining (including proxies in which a broker indicates on the enclosed proxy that it does not have discretionary authority as to certain shares to vote on a particular proposal, but otherwise has authority to vote at the annual meeting), those shares will also be considered as present for purposes of determining the presence or absence of a quorum at the annual meeting.

### **Vote Required**

Each holder of record of shares who is entitled to vote may cast one vote per share or, in the case of Series A Cumulative Convertible Preferred shares, per converted share held on all matters properly submitted for the vote of our stockholders at the annual meeting. The affirmative vote of a majority of the shares present at the annual meeting will be required to approve each of the proposals to be considered at the annual meeting.

Shares that are present and entitled to vote, but which withhold their votes or abstain from voting on a proposal, will have the effect of votes against the proposal. If a broker indicates on the enclosed proxy that it does not have discretionary authority as to certain shares to vote on a particular proposal, those shares will not be considered as votes cast with respect to the proposal, but will be considered as present for all other purposes.

If any nominee for director fails to receive the affirmative vote of a plurality of the shares at the annual meeting, the majority of the directors then in office will be entitled under our certificate of incorporation and bylaws to fill the resulting vacancy in the board of directors. Each director chosen in this manner will hold office for a term expiring at our next annual meeting of stockholders.

All shares entitled to vote and represented by properly executed proxies received and not revoked prior to the annual meeting will be voted at the annual meeting in accordance with the instructions indicated on those proxies. If no instructions are indicated on a properly executed proxy, the shares represented by that proxy will be voted as recommended by the board of directors.

If any other matters are properly presented at the annual meeting for consideration, including, among other things, consideration of a motion to adjourn the annual meeting to another time or place, the persons named in the enclosed form of proxy will have discretion to votes on those matters in accordance with their best judgment to the same extent as the person signing the proxy would be entitled to vote. It is not currently anticipated that any other matters will be raised at the annual meeting.

Any proxy given pursuant to this solicitation may be revoked by the person giving it at any time before it is voted. A proxy may be revoked by filing with A. M. Castle & Co.'s Corporate Secretary, at or before taking of the vote at the annual meeting, a written notice of revocation or a duly executed proxy, in either case later dated than the prior proxy relating to the same shares. A proxy may also be revoked by attending the annual meeting and voting in person, although attendance at the annual meeting will not itself revoke a proxy. Any written notice of revocation or subsequent proxy should be sent so as to be delivered to A. M. Castle & Co. 3400 N. Wolf Road, Franklin Park, Illinois 60131, Attention: Corporate Secretary, or hand delivered to the Corporate Secretary, at or before the taking of the vote at the annual meeting.

**MEETINGS AND COMMITTEES OF THE BOARD**

The Board of Directors has three standing committees: the Audit Committee, Governance Committee, and Human Resources Committee.

The Audit Committee is comprised of four directors, none of whom are employed by Castle. All of the members of the Audit Committee, Messrs. McCartney, Anderson, Donahoe and Puth, are considered

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independent and are qualified as a financial expert as those terms are defined in Item 401 of Regulation S-K and the American Stock Exchange's listing standards. The Audit Committee is charged with the engagement of Castle's independent auditors, consulting with the independent auditors, reviewing the results of internal audits and the audit report of the independent auditors engaged by Castle and meets on a regular basis with management to review and discuss financial matters. Further, the Audit Committee is empowered to make independent investigations and inquiries into all financial reporting, financial controls, or other financial matters of Castle as it deems necessary. The Audit Committee meets at least four times a year. The Board of Directors has adopted a written charter for the Audit Committee, which further describes the duties and responsibilities of the Audit Committee. A copy of the Audit Committee charter was attached as an Appendix to Castle's 2004 proxy statement. The Audit Committee's report to stockholders is provided below under Audit Committee's Report to Stockholders.

The Human Resources Committee, comprised of five directors, reviews and recommends compensation with respect to Castle's officers and directs the operation of the 2000 Restricted Stock and Stock Option Plan, the 2004 Restricted Stock, Stock Option and Equity Compensation Plan and other compensation benefits granted to various officers. The Board of Directors has delegated to the Human Resources Committee oversight responsibilities for investment strategies of Castle's pension plan investments. The Human Resources Committee is also charged with making recommendations to the Board of Directors concerning institution, continuation or discontinuation of benefit compensation plans and programs for officers and succession planning for officers and key managers. The Human Resources Committee's report to stockholders on executive compensation is provided below under Human Resources Committee's Report to Stockholders .

The Governance Committee was established by the Board in 2002. It is comprised of three Directors, all of whom are considered independent as defined in the American Stock Exchange's listing standard and the regulations under the Securities Exchange Act of 1934. The Committee monitors, reviews, and recommends to the Board of Directors matters relating to Board operations such as appropriate size, composition, and organizational structure. The Board of Directors has adopted a written charter for the Governance Committee which further describes the duties and responsibilities of the Governance Committee and was attached as an Appendix to Castle's 2004 proxy statement.

The Governance Committee has established a Code of Ethics for both the Board and senior management, which has been adopted by the Board of Directors and was attached as an Appendix to Castle's 2004 proxy statement. The Committee has adopted the following principles upon which candidates would be evaluated:

Integrity and compliance with the Company's Code of Ethics

Relevant experience

Absence of any conflict or potential conflict of interest with the Company and its stockholders.

The Governance Committee will consider candidates suggested by stockholders applying the principles described above. Any stockholder who wishes to recommend individuals for nomination to the Board of Directors is invited to do so in writing, to our Corporate Secretary and include:

A statement that the writer is a stockholder and is proposing a candidate for consideration by the Governance Committee

The name of and contact information for the candidate

A statement of the candidate's business and educational background

A statement detailing any relationship between the candidate and any customer, supplier or competitor of Castle



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Detailed information about any relationship or understanding between the proposing stockholder and the candidate

A statement that the candidate is willing to be considered and willing to serve as a Director if nominated and elected

When seeking candidates for Director, the Governance Committee may solicit suggestions from incumbent Directors, management or others. The committee, at their discretion, may also contract with executive search firms. After conducting an initial evaluation of a candidate, the Governance Committee will interview that candidate if it believes the candidate might be suitable to be a Director. The committee may also ask the candidate to meet with management. If the Governance Committee believes a candidate would be a valuable addition to the Board, it will recommend to the full Board that candidate's election.

During 2005, the Board of Directors held six total meetings, which included its four regularly scheduled quarterly meetings. Also, there were six meetings of the Audit Committee, three meetings of the Governance Committee and four meetings of the Human Resources Committee during 2005. All the directors attended at least 75 percent or more of the aggregate of the total number of meetings of the Board of Directors and the total number of meetings of any committee on which they served during 2005. The Board of Directors has determined that a majority of its members, Messrs. Anderson, Donahoe, Hall, Hamada, McCartney, Puth, and Simpson, are independent under the American Stock Exchange's listing standards.

## **Director Attendance at Annual Meeting**

Castle typically schedules its quarterly board meeting in conjunction with the Annual Meeting of Stockholders and expects that our Directors and Director nominees will attend, absent a valid reason. Last year all Directors attended our Annual Meeting.

## **Board Communication**

The Audit Committee has established an electronic communication method on Castle's website (<http://www.amcastle.com>) entitled "Board Communications" which provides for electronic communication, either anonymously or identified, with the Audit Committee. Stockholders may also communicate with the Board of Directors or Audit Committee by writing to:

A. M. Castle & Co.  
Board Communication or Audit Committee  
3400 N. Wolf Road  
Franklin Park, Illinois 60131  
Attn: Corporate Secretary

All communications are distributed to the Lead Director or other members of the Board of Directors as appropriate depending on the facts and circumstances outlined in the communication received. For example, if any complaints regarding accounting, internal accounting control and auditing matters are received, they will be forwarded by the Secretary to the Chairman of the Audit Committee for review, while matters relating to governance will be forwarded to the Chairman of the Governance Committee for review.

## **AUDIT COMMITTEE'S REPORT TO STOCKHOLDERS**

The duties and responsibilities of the Audit Committee of the Board of Directors are outlined in the Audit Committee's charter, which was attached as an Appendix to the 2004 proxy statement and includes the selection and engagement of independent auditors for Castle. The Audit Committee also ascertains the independence and

competence of the independent auditors. Prior to making its decision, the Audit Committee reviewed with the independent auditor all relationships between the independent auditor, its related entities and Castle and its subsidiaries. In performing this function, the Audit Committee evaluated the written disclosures received from the independent auditor, such as the letter from the independent auditor required by the Independence Standards Board Standard No. 1, Independence Discussions with Audit Committees, and

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engaged in discussions with the independent auditor, including as to whether the provision of non-audit services referred to below is compatible with maintaining their independence.

The Audit Committee met over the past year with management to review and monitor the Company's progress in complying with Section 404 of the Sarbanes-Oxley Act relating to the adequacy, reliability and effectiveness of Castle's internal controls on financial reporting.

The Audit Committee met throughout and after the close of the fiscal year with the independent auditor and management and reviewed and discussed the results of the annual audit, proposed improvements in accounting practices of Castle and the results and proposed plan of Castle's internal audit process. The Audit Committee further discussed with the independent auditor all matters required to be discussed by SAS 61 (Codification of Statements on Auditing Standards AU380).

As a result of the discussions with the independent auditor and management and the Audit Committee's review and discussion of the fiscal year-end financial statements and in reliance on the information furnished by management, Castle's internal auditors and the independent auditor, the Audit Committee recommended to the Board of Directors that the audited financial statements for the fiscal year ended December 31, 2005 be included in Castle's Annual Report on Form 10-K for the year ended December 31, 2005 for filing with the Securities Exchange Commission.

The Audit Committee supervises investigations into matters which may be requested or, in the Audit Committee's opinion, are appropriate relating to the financial reporting and controls of Castle as well as any other matter which may fall within the scope of the Audit Committee's responsibilities or as may from time to time be assigned to the Audit Committee by the Board of Directors.

**The Audit Committee:**

John McCartney, Chairman  
Brian P. Anderson  
Thomas A. Donahoe  
John W. Puth

The Audit Committee has not made any decision with respect to the engagement of auditors for examination of the consolidated financial statements and other records of Castle for the fiscal year ending December 31, 2006. The Committee is reviewing proposals for this audit work. Each year the Audit Committee reviews and approves in advance the scope of the annual audit by Castle's independent auditor. The Audit Committee also approves all non-audit professional services by the independent auditor. The Audit Committee approved the non-audit services and considered the possible effect on the auditors' independence prior to those services being performed.

During 2005, Deloitte & Touche LLP, the member firms of Deloitte Touche Tohmatsu and their respective affiliates (collectively referred to as "Deloitte & Touche") examined the financial statements of Castle and its subsidiaries, including those contained in the annual report to stockholders, and consulted on annual and quarterly reports filed with the SEC and others for the year 2005.

As in past years, representatives of Deloitte & Touche are expected to be present at the annual meeting with the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions from stockholders.

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**Audit Fees**

The aggregate fees billed by Deloitte & Touche for Castle's 2005 annual financial statements and the review of its 2005 quarterly financial statements in Form 10-Q were \$1,234,737. The aggregate fees billed by Deloitte & Touche for audit of Castle's 2004 annual financial statements and related quarterly financial statements were \$1,199,907.

**Audit Related Fees**

In 2005 Deloitte & Touche billed Castle \$2,400 for work performed related to the Company's response to an SEC comment letter. In 2004 Castle was billed \$12,500 by Deloitte & Touche for related audit services.

**Tax Fees**

Castle did not incur any fees to Deloitte & Touche during 2004 or 2005 for professional services with respect to tax compliance, tax advice or tax planning.

**All Other Fees**

Castle did not incur any fees to Deloitte & Touche during 2004 or 2005 for any other services.

**Table of Contents****STOCK OWNERSHIP OF NOMINEES, MANAGEMENT AND PRINCIPAL STOCKHOLDERS****Stock Ownership of Nominees and Management**

The following table sets forth the number of shares and percentage of Castle's common stock that was owned beneficially, directly or indirectly, as of March 1, 2006 by each nominee for director and each of Castle's four other most highly compensated executive officers in 2005 and by all nominees and executive officers as a group, with each person having sole voting and dispositive power except as indicated:

<b>Name of Nominee or Executive Officer</b>	<b>Shares of Common Stock Beneficially Owned(1)</b>	<b>Percent of Class</b>
Brian P. Anderson	7,500	0.04%
Thomas A. Donahoe	8,500	0.05%
Michael H. Goldberg		
William K. Hall	37,803	0.23%
Robert S. Hamada	42,907	0.26%
Patrick J. Herbert, III	5,109,745(2)	30.72%
John McCartney	46,000	0.28%
G. Thomas McKane	308,040	1.85%
John W. Puth	56,625	0.34%
Michael Simpson	757,860(3)	4.56%
Lawrence A. Boik	3,333	0.02%
Thomas L. Garrett	37,000	0.22%
Stephen V. Hooks	82,999	0.50%
M. Bruce Herron	83,650	0.50%
All directors and executive officers as a group	6,784,216	40.79%

- (1) Includes shares subject to options and deferred Director fees in phantom stock units that are exercisable on March 1, 2006 or that become exercisable within 60 days after that date for the nominees and executive officers as follows: Mr. Hall, 35,500 shares; Mr. Hamada, 40,077 shares; Mr. Herbert, 49,077 shares; Mr. McCartney, 33,000 shares; Mr. McKane, 46,667 shares; Mr. Puth, 43,000 shares; Mr. Simpson, 46,000 shares; Mr. Boik, 3,333 shares; Mr. Garrett, 37,000 shares; Mr. Hooks, 45,000 shares; Mr. Herron, 74,651 shares; and all directors and executive officers as a group, 484,264 shares.
- (2) Includes 1,793,722 shares of common stock convertible from Series A Cumulative Convertible Preferred Stock (See Related Party Transactions ). Also includes 100,706 shares with respect to which Mr. Herbert has sole voting

power and 4,987,962 shares with respect to which Mr. Herbert shares voting power. (See footnote #2 under Principal Stockholders ) Mr. Herbert has sole dispositive power with respect to 2,585,149 shares and shares dispositive power with respect to 1,020,799 shares. Mr. Herbert disclaims any beneficial interest with respect to 5,053,213 shares.

- (3) Includes 453,632 shares which Mr. Simpson also owns beneficially in four trusts, and 20,992 shares held by another trust in which he is one of five beneficiaries. Also includes 145,740 shares of common stock convertible from Series A Cumulative Convertible Preferred Stock (see Related Party Transactions ).

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The only persons who held of record or, to the knowledge of Castle's management, owned beneficially, more than 5% of the outstanding shares of Castle's common stock as of March 1, 2006 are set forth below, with each person having sole voting and dispositive power except as indicated:

Name and address of Beneficial Owner	Shares of Common Stock Beneficially Owned	Percent of Class
Patrick J. Herbert, III Suite 1232 30 North LaSalle Street Chicago, Illinois 60602-2504	5,109,745	30.72%(1)
W. B. & CO., an Illinois partnership 4,117,100 24.76%(2) Suite 1232 30 North LaSalle Street Chicago, Illinois 60602-2504		
J.P. Morgan Chase & Co. 2,304,980 13.88% 270 Park Avenue New York City, New York 10017		
Dimensional Fund Advisors, Inc. 836,287 5.03%(3) 1299 Ocean Avenue, 11th Floor Santa Monica, California 90401		

- (1) See footnote (2) under Stock Ownership of Nominees and Management. These shares include the shares shown in the table as beneficially owned by W.B. & Co.
- (2) The general partners of W.B. & Co. are Patrick J. Herbert, III and Simpson Estates, Inc., which share voting power and dispositive power with respect to these shares except Mr. Herbert has sole dispositive power with respect to 2,484,443 of these shares.
- (3) These shares are beneficially owned on behalf of fund for which Dimensional Fund Advisors, Inc. serve as investment advisor or manager. Dimensional Fund Advisors, Inc. possesses voting and/or investment power but disclaims beneficial ownership of such securities.

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**RELATED PARTY TRANSACTIONS**

On November 22, 2002, the Company concluded a sale of 12,000 shares of newly created Series A Cumulative Convertible Preferred Stock (the Series A Preferred ) for an aggregate purchase price of \$12,000,000. Castle sold the Series A Preferred in a private placement to a number of current shareholders mainly comprising W.B. & Co., an Illinois partnership. The Series A Preferred stock has an initial conversion price of \$6.69 per share of common stock. The Series A Preferred is entitled to a quarterly dividend equal to the greater of 8% per annum or the total dividends declared and paid on the common stock calculated on a converted basis each year. Castle agreed in connection with the sale to register the common stock when converted under the Securities Act of 1933 and have it listed on the stock exchanges over which Castle stock is traded. The common stock ownership reported in this proxy is calculated and shown as if the Series A Preferred was converted to common stock. The 12,000 shares of Series A Preferred would convert at \$6.69 a share into 1,793,722 shares of common stock.

**SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Section 16(a) of the Securities Exchange Act of 1934 requires Castle's executive officers and directors and beneficial owners of more than 10% of Castle's common stock to file initial reports of ownership and reports of changes in ownership of Castle's common stock with the Securities and Exchange Commission and to furnish Castle with a copy of those reports. Based solely on a review of the copies of these forms furnished to Castle and written representations from Castle's executive officers and directors and stockholders, all officers met Section 16(a) filing requirements with respect to any trades made in 2005.

**DIRECTOR S COMPENSATION**

Directors who are not officers of Castle or of a subsidiary of Castle receive an annual retainer of \$30,000 and \$1,500 for each meeting of the Board of Directors. Members of the Human Resources Committee and the Governance Committee receive \$1,000 for each committee meeting that they attend and members of the Audit Committee receive \$2,000 for each committee meeting they attend. The Chairman of the Human Resources Committee and the Governance Committee receive an additional retainer of \$5,000 annually. The Chairman of the Audit Committee receives an additional retainer of \$7,500 annually. The Lead Director receives an additional retainer of \$5,000 annually. Directors are also reimbursed for travel expenses incurred to attend meetings.

Under the Director's Deferred Compensation Plan, directors who are not officers of Castle have the option to defer payments of the retainer and meeting fees in either a stock equivalent unit account or an interest account. Fees held in the interest account are credited with interest at the rate of six percent per year compounded annually. Fees deferred in the stock equivalent accounts are divided by Castle's common stock price on the 15th day after the meeting for which payment is made to yield a number of stock equivalent units. The stock equivalent account is credited on the dividend payment date with stock equivalent units equal to the product of the declared dividend per share multiplied by the number of stock equivalent units in the director's account on the record date of the dividend. Disbursement of the interest account and the stock equivalent unit account can be made only upon a director's resignation, retirement or death. If payment from the stock equivalent unit account is made in shares of Castle's common stock, it will be made as of the date of the request or termination event, whichever occurs last.

Under the 2004 Restricted Stock, Stock Option and Equity Compensation Plan, non-employee directors are granted an option to purchase 7,500 shares of Castle's common stock on the first business day in June of each year at a price equal to the closing price of Castle's common stock as reported by the American Stock Exchange and/or Chicago



Stock Exchange for that date or, if no trade occurred on that date, the next preceding date for which there was a reported sale. The option expires ten years after the date on which it is granted. The option also expires upon the outside director's termination of service from the Board of Directors, unless it is due to death, disability or retirement, in which case the option may be exercised for a period of one year. On June 1, 2005 options were granted to all outside Directors in the amount of 7,500 shares at an

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exercise price of \$14.22 which was the closing stock price on the American Stock Exchange on June 1, 2005. Messrs. Anderson and Donahoe were awarded a stock option of 7,500 shares each at an exercise price of \$15.49 on August 4, 2005 after their appointment as Directors.

Commencing in June 2006, Restricted Stock will be granted to all outside (non-employee) directors in lieu of stock options which will be discontinued. Each outside director will receive Restricted Stock in the equivalent amount of \$50,000 valued at the Company's closing stock price on June 1st or the first business day thereafter if June 1st falls on a weekend. The restriction lapses after one year at which time the stock is fully vested.

## **HUMAN RESOURCES COMMITTEE'S REPORT TO STOCKHOLDERS**

The executive compensation program is administered by the Human Resources Committee of the Board of Directors, which is comprised of the individuals listed below with responsibilities for all compensation matters for Castle's senior management. The Human Resources Committee has overall responsibility to review and recommend broad-based compensation plans to the Board of Directors and annual compensation, including salary, cash bonus programs, long-term incentive plans and executive benefits for Castle's officers. In addition, the Human Resources Committee has been charged by the Board of Directors with oversight responsibilities for the Company's pension plans and 401(K) profit sharing plan.

The Human Resources Committee and Castle's management are committed to the principle that remuneration should be commensurate with performance and the attainment of pre-determined financial and strategic objectives, while at the same time externally competitive in order to attract and keep highly qualified personnel. In carrying out this objective, the compensation for executives is broken down into three categories: base compensation, short-term incentive compensation and long-term incentive compensation.

### **Base Compensation**

The base salary is targeted in the middle of the range of base salaries paid by companies of comparable size. In establishing base salaries, the Human Resources Committee utilizes outside consultants and industrial surveys to assure that the base salaries are proper and externally competitive. In 2005, after examination and discussion by the independent members of the Board of Directors, the base salary of Mr. McKane, who is Castle's Chairman and was Chief Executive Officer, was set at \$520,000 per annum based on Mr. McKane's salary history, professional experience, Castle's performance during 2004 and surveys of base salaries paid by companies of comparable size to their chief executive officers.

### **Short-Term Incentive Compensation**

Castle's Management Incentive Plan provides short-term incentive compensation opportunities. The Management Incentive Plan pays annual cash incentives upon achievement of short-term financial objectives which are set by the Board of Directors. Each year, the Board of Directors reviews and approves the business plan developed by management. Incentive compensation, which is an integral part of Castle's compensation plan, is targeted to award a payout of 50% of an individual incentive opportunity upon meeting the profit goals in the approved business plan. Incentive payouts are prorated from a maximum which is above and a minimum which is below the business plan profit goals based upon performance. The maximum incentive opportunity is determined for each individual and, based on specific job title, can range from 40% to 125% of base compensation. Total incentive opportunity is based in part on the performance of the business segment for which the executive officer is responsible and in part on Castle as a whole. There are two components of Mr. McKane's and other corporate officers' incentives: working capital utilization and earnings, relative to the approved business plan. Under the plan, if the minimum established objectives

are not met, no incentive compensation is paid. For 2005, the business plan profit goals were exceeded and the maximum payout was made based upon return on the working capital and earnings.

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**Long-Term Incentive Compensation**

Castle's long-term incentive compensation for executive officers consists of restricted stock and stock options granted under the 2000 Restricted Stock and Stock Option Plan and Performance Based Stock Plan established under the 2004 Restricted Stock, Stock Option and Equity Compensation Plan.

*Stock Options*

Stock options are granted at an exercise price equal to the average closing price of Castle's common stock for the ten (10) day period preceding the date of the grant. Each stock option becomes exercisable over a three-year period, with 1/3 becoming exercisable after each year. Each stock option expires ten years after the date of grant. The Human Resources Committee has, in the past, granted stock options to officers each year and to other senior management and key employees every other year (even-numbered years).

In 2005 no stock options were granted. The Human Resources Committee granted stock options in prior years as reflected in the tables that follow this report. The number of options granted by the Human Resources Committee to Mr. McKane and other officers reflects competitive industry practice as reported and analyzed by independent industrial surveys, based on position, responsibilities and performance of the recipient.

*Performance Stock*

In 2005 the Board of Directors established a long term incentive performance based stock compensation which is intended to replace stock options. Under this program, Performance Share payouts in the form of Company common stock, under the 2004 Restricted Stock, Stock Option and Equity Compensation Plan are based upon the achievement of predetermined targeted Return on Total Capital and targeted Cumulative Net Earnings over a three year period (2005, 2006, and 2007). Individuals are granted a number of shares based upon achieving targeted goals. The number of shares awarded to the individual at the end of the three year period rises to a maximum of 2 times targeted shares granted or falls to zero shares depending on the accumulative Company performance at the end of the three year period. Award of shares is based 70% of granted shares determined by the Accumulated Net Earnings attainment and 30% of the granted shares determined by the Return on Total Capital attainment. The Board of Directors set the target on Return on Total Capital at 14% with maximum payout at 16% and minimum payout at 12% below which no stock will be awarded on that portion of the grant. The target set for Cumulative Net Earnings was 71.7 million dollars with a maximum payout at 100.4 million dollars and minimum payout at 59.1 million dollars below which no stock will be awarded on that portion of the grant. Maximum payout is an award of stock in the amount of 2 times the granted shares and minimum payout is an award of 10% of granted shares.

If an individual leaves the Company due to retirement, death or disability, the individual receives a pro-rata portion of any award made at the end of the performance period based upon the length of time actively employed during the performance period. The Board may grant shares to a new employee who joins the Company during the performance period under conditions they deem appropriate.

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The tables which follow and the accompanying narrative and footnote reflect the decisions covered by the above discussion.

**The Human Resources Committee:**

Michael Simpson, Chairman  
William K. Hall  
Robert S. Hamada  
Patrick J. Herbert, III  
John W. Puth

**Compensation Committee Interlocks and Insider Participation**

During 2005, Patrick J. Herbert, III and Michael Simpson served as members of the Human Resources Committee. Mr. Simpson was elected a Vice President of Castle in 1977 and Chairman of the Board in 1979. Mr. Simpson retired as an Officer of Castle on August 1, 2001. Mr. Herbert is a general partner of W.B. & Co., an Illinois partnership. On November 22, 2002, Castle concluded a sale of 12,000 shares of newly created Series A Cumulative Preferred Stock for an aggregate purchase price of \$12,000,000. W.B. & Co. purchased a significant portion of those shares (See Related Party Transactions on page 14).

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**EXECUTIVE COMPENSATION AND OTHER INFORMATION**

**Summary Compensation Table**

The following table shows, for 2003, 2004, and 2005, the cash compensation paid by Castle and its subsidiaries, as well as other compensation paid or accrued for those years, to Mr. McKane and each of Castle's four other most highly compensated executive officers in 2005.

Name and Principal Position	Annual Compensation			
	Year	Salary(\$)	Bonus(\$)	Other Annual Compensation
G. Thomas McKane(1) Chairman & CEO	2005	520,000	647,156	21,164
	2004	464,153	478,750	19,985
	2003	460,000	40,020	11,824
Stephen V. Hooks Executive Vice President & President (Castle Metals)	2005	269,865	268,072	7,998
	2004	236,430	238,099	8,332
	2003	226,000	13,398	5,909
Lawrence A. Boik(2) Vice President, CFO & Treasurer	2005	225,961	168,945	7,217
	2004	171,111	118,915	7,482
	2003	47,673	10,000	2,102
Thomas L. Garrett President Total Plastics Inc.	2005	188,577	64,861	392
	2004	177,061	118,993	380
	2003	156,546	24,000	329
M. Bruce Herron Vice President	2005	188,358	109,500	11,250
	2004	192,971	98,844	11,608
	2003	192,971	11,887	10,941

[Additional columns below]

[Continued from above table, first column(s) repeated]

A	All Other Compensation (\$)(3)
Name and Principal Position	

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G. Thomas McKane(1) Chairman & CEO	40,685 15,358 6,938
Stephen V. Hooks Executive Vice President & President (Castle Metals)	21,080 7,514 3,288
Lawrence A. Boik(2) Vice President, CFO & Treasurer	17,558 4,932 3,700
Thomas L. Garrett President Total Plastics Inc.	14,366 2,453 2,273
M. Bruce Herron Vice President	14,633 2,817 2,888

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- (1) Mr. McKane served as Chairman and CEO from January 2004 until January 2006. In January, 2006, Mr. Michael H. Goldberg was elected President and CEO.
- (2) Mr. Boik joined Castle on September 2, 2003.
- (3) Consists of Castle's contribution to A. M. Castle & Co. Employees Profit Sharing Plan and Supplemental Plan **Options Grants in 2005**

There were no stock options granted in 2005 to Mr. McKane or Castle's four other most highly compensated executive officers under Castle's 2004 Restricted Stock, Stock Option and Equity Compensation Plan or Castle's 2000 Restricted Stock and Stock Option Plan.

**Table of Contents****Aggregated Option Exercises in 2005 and Year-End Option Values**

The following table sets forth information with respect to Mr. McKane and Castle's four other most highly compensated executive officers concerning the exercise of options during 2005 and unexercised options held as of December 31, 2005. The closing price of Castle's common stock on the last trading day of 2005 was \$21.84 per share.

Name	Shares Acquired on Exercise(#)	Value Realized(\$)	Number of Securities Underlying Unexercised Options/SARS at Year-End(#)	Value of Unexercised In- the-Money Options/SARS at Year-End(\$)
			Exercisable/ Unexercisable	Exercisable/ Unexercisable
G. Thomas McKane	533,333	4,691,704	0/46,667	0/776,072
Stephen V. Hooks	101,608	1,074,764	30,000/15,000	498,900/249,450
Lawrence A. Boik	6,667	90,970	0/3,333	0/55,428
Thomas L. Garrett	23,000	235,000	31,000/6,000	342,688/99,780
M. Bruce Herron	64,000	671,038	64,492/5,333	934,859/88,688

**Long-Term Incentive Plans Awards in Last Fiscal Year**

The following table sets forth information with respect to grants of performance shares(1) to Castle's five most highly compensated executive officers during 2005.

Name	Number of Shares, Units or Other Rights (#)	Performance or Other Period Until Maturation or Payout	Estimated Future Payouts Under Non-Stock Price Based Plans		
			Threshold	Target	Maximum
G. Thomas McKane	113,700	1/1/05 - 12/31/07	11,370	113,700	227,400
Stephen V. Hooks	42,000	1/1/05 - 12/31/07	4,200	42,000	84,000
Lawrence A. Boik	35,000	1/1/05 - 12/31/07	3,500	35,000	70,000
Thomas L. Garrett	14,500	1/1/05 - 12/31/07	1,450	14,500	29,000
M. Bruce Herron	10,000	1/1/05 - 12/31/07	1,000	10,000	20,000



1 Performance shares are granted in accordance with the program described on page 13 under Performance Stock  
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**Table of Contents****Pension Plan Table**

The following table shows the estimated pension benefits payable to a covered participant at normal retirement age under Castle's qualified defined benefit pension plan, as well as nonqualified supplemental pension plans that provide benefits that would otherwise be denied participants by reason of Internal Revenue Code limitations on qualified plan benefits, based on remuneration that is covered under the plan and years of service with Castle and its subsidiaries:

Remuneration(\$)	Years of Service						
	10	15	20	15	30	35	40
145,000	24,167	36,250	48,333	60,417	72,500	84,583	96,667
185,000							
30,833	46,250	61,667	77,083	92,500	107,917	123,333	
200,000							
33,333	50,000	66,667	83,333	100,000	116,667	133,333	
250,000							
41,667	62,500	83,333	104,167	125,000	145,833	166,667	
275,000							
45,833	68,750	91,667	114,583	137,560	160,417	183,333	
300,000							
50,000	75,000	100,000	125,000	150,000	175,000	200,000	
325,000							
54,167	81,250	108,334	135,417	162,500	189,583	216,667	
400,000							
66,667	100,000	133,333	166,667	200,000	233,333	266,667	
450,000							
75,000	112,500	150,000	187,500	225,000	262,500	300,000	
500,000							
83,333	125,000	166,667	208,333	250,000	291,667	333,333	

The pension benefits shown in the table above are determined by the remuneration, which is the average of the highest cash compensation paid (approximately base salary plus bonus as shown in the Summary Compensation Table) for any five consecutive years of service prior to retirement. Pensions are paid as a straight-life annuity and are subject to reduction for a joint and survivor benefit, if elected by the participant. The amounts shown in the table above are prior to reduction for social security benefits. Benefits are reduced based on one-half of the social security benefits for the individual attributable to the working period with Castle. The current fully accredited years of service for Messrs. McKane, Hooks, Boik, Garrett, and Herron under the plan are 5, 33, 2, 7, and 35 years respectively.

**Change in Control Agreements**

The change in control agreements between Castle and Messrs. Hooks and Boik require two events to occur before any payments are required. Upon the occurrence of the two events (the "double trigger"), this agreement provides for a lump sum, based on total compensation paid over the twelve-month period prior to the occurrence of the change in control event, to be paid upon the executive officer's termination of employment. The amount paid under the agreement cannot exceed 2.99 times his total average annual compensation over the prior five years. The agreements provide that, if the lump sum exceeds 2.99 times the prior year compensation due to an acceleration of vesting and exercise of previously granted stock options, the amount paid will be increased to cover the amount of any excise tax which may be levied on the amount paid.

The change in control event set forth in the agreements is either (1) a change in ownership, direct or indirect, in excess of 25% of Castle's outstanding shares by a group or person who did not own that amount of shares on January 25, 1996; (2) the occurrence of any transaction relating to Castle required to be described pursuant to the requirements of Item 5.01 of Form 8-K under the Securities Exchange Act of 1934; or (3) any change in the compositions of the Board of Directors over a two-year period that results in the directors at the beginning of that period not constituting a majority of the Board of Directors at the end of that period, excluding any new directors who are elected by or by recommendation of the then present majority of the Board of Directors.

The executive officer's right to payment arises if, within 24 months after the change in control event, (1) the duties or responsibilities of the executive officer are substantially changed or reduced, the executive officer is transferred or relocated or the compensation rate of the executive officer is reduced and the executive

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officer terminates his/her employment; or (2) the executive officer is discharged for any reason other than cause, death or disability.

In addition to the change in control agreement both Messrs. Hooks and Boik have an executive agreement relating to termination without cause in connection with the engagement of a new President and CEO of the Company.

Mr. Boik's agreement provides for a termination benefit of one year's base salary plus one year of health benefits and one year's use of the Company car if termination occurs without cause. All benefits would cease if Mr. Boik obtains new employment prior to the end of the one year period.

Mr. Hooks' agreement provides that upon termination without cause or due to a substantial reduction in pay or responsibilities or relocation outside the Chicago area, he would receive one year's base salary, a pay out of management incentive compensation at the higher of target or actual pay out for the year of termination, and a pro-rata pay out of the long term incentive compensation at the higher of target or actual pay out. In addition, he would have the use of the Company car and health benefits for one year. The use of the Company car and health benefits paid would terminate if employment was found prior to the end of the one year period.

Mr. Boik's agreement terminates on September 1, 2008. Mr. Hooks' agreement terminates on February 1, 2008.

**Table of Contents****FIVE-YEAR STOCKHOLDER RETURN COMPARISON**

The SEC requires Castle to include in this proxy statement a line graph comparing the yearly percentage change in the cumulative total stockholder return on Castle's common stock to those of the S&P 500 Stock Index and either a published industry group index consisting of metal service centers or specialty metal distributors, or a peer group. Since there is no published index and there are now five competitors of Castle which are publicly held and have been actively traded on a national exchange for a period of more than one year, the Board of Directors has selected a peer group which includes those five competitors. This is a change from last year's peer group which included a durable goods manufacturer with comparable market capitalization. Both groups are shown and a list of these companies follows the graph below.

1999 2005

**COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***  
**AMONG A. M. CASTLE & CO., THE S&P 500 INDEX**  
**AND A PEER GROUP**

1999-2004

**Peer Group Companies:**

	Cumulative Total Return					
	12/00	12/01	12/02	12/03	12/04	12/05
A.M. CASTLE & CO	100.00	86.25	47.86	76.78	125.59	229.72
S & P 500	100.00	88.12	68.64	88.33	97.94	102.75
NEW PEER GROUP	100.00	113.35	94.05	148.91	200.02	292.37
OLD PEER GROUP	100.00	118.65	107.21	175.16	254.49	365.43

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**New Peer Group**

Central Steel & Wire  
 Earl M. Jorgenson Company  
 Olympic Steel, Inc  
 Reliance Steel and Aluminum Co.  
 Ryerson, Inc.

**Old Peer Group**

Olympic Steel, Inc.  
 Steel Technologies, Inc.  
 Reliance Steel and Aluminum Co.  
 Russel Metals, Inc.  
 Ryerson, Inc.

**OTHER MATTERS**

The Board of Directors does not know of any matters to be presented at the annual meeting other than the matters set forth in the notice and described in this proxy statement. However, if any other matters properly come before the annual meeting, it is intended that the holders of the proxies will vote on those matters in their discretion.

**Householding of Proxy Materials**

The SEC has adopted rules that permit companies and intermediaries, such as brokers, to satisfy the delivery requirements for proxy statements and annual reports with respect to two or more stockholders sharing the same address by delivering a single proxy statement addressed to those stockholders. This process, which is commonly referred to as householding, potentially means extra convenience for stockholders and cost savings for companies.

This year, a number of brokers with account holders who are our stockholders may be householding our proxy materials. A single proxy statement may be delivered to multiple stockholders sharing an address unless contrary instructions have been received from the affected stockholders. Once you have received notice from your broker that it will be householding communications to your address, householding will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in householding and would prefer to receive a separate proxy statement and annual report, please notify your broker directly or direct your written request to: Corporate Secretary, A. M. Castle & Co., 3400 North Wolf Road, Franklin Park, Illinois 60131. Stockholders who currently receive multiple copies of their proxy statement at their address and would like to request householding of their communications should contact their broker.

**STOCKHOLDER PROPOSALS**

In order for proposals by stockholders to be considered for inclusion in Castle's proxy statement and form of proxy for Castle's 2007 annual meeting of stockholders, Maryland Law and the Company's Bylaws, and SEC and Stock Exchange rules require that any stockholder who proposes a nominee for election as a director or any other matter for consideration at a meeting of stockholders provide notice of the nomination or proposal to Castle not later than 120 days before the anniversary of the date of the prior year's annual meeting. Under the Rules of the Securities Exchange Commission the deadline for submitting stockholder proposals is December 2, 2006 for nomination or proposals to be presented at Castle's 2007 annual meeting of stockholders.

Jerry M. Aufox

*Secretary*

March 31, 2006



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ANNUAL MEETING OF STOCKHOLDERS OF  
A. M. CASTLE & CO.

April 27, 2006

Please date, sign and mail  
your proxy card in the  
envelope provided as soon  
as possible.

Please detach and mail in the envelope provided.

042804

THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE ELECTION OF DIRECTORS .  
**PLEASE SIGN, DATE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE. PLEASE MARK YOUR  
VOTE IN BLUE OR BLACK INK AS SHOWN HERE**

1. Election of Directors:

- |  | NOMINEES                                      |
|--|---|
| <input type="radio"/> FOR ALL NOMINEES                           | <input type="radio"/> Brian P. Anderson       |
| <input type="radio"/> WITHHOLD AUTHORITY<br>FOR ALL NOMINEES     | <input type="radio"/> Thomas A. Donahoe       |
| <input type="radio"/> FOR ALL EXCEPT<br>(See instructions below) | <input type="radio"/> Michael. H. Goldberg    |
|  | <input type="radio"/> William K. Hall         |
|  | <input type="radio"/> Robert S. Hamada        |
|  | <input type="radio"/> Patrick J. Herbert, III |
|  | <input type="radio"/> John McCartney          |
|  | <input type="radio"/> G. Thomas McKane        |
|  | <input type="radio"/> John W. Puth            |
|  | <input type="radio"/> Michael Simpson         |

You are encouraged to specify your choices by marking the appropriate boxes, but you need not mark any boxes if you wish to vote in accordance with the Board of Directors' recommendations. The appointed proxies cannot vote your shares unless you sign and return this card.

**This proxy, when properly executed, will be voted in the manner directed herein. If no direction is made, this proxy will be voted FOR Election of each of the nominees as Directors.**

**INSTRUCTION:** To withhold authority to vote for any individual nominee(s), mark FOR ALL EXCEPT and fill in the circle

next to each nominee you wish to withhold, as shown here: 0

To change the address on your account, please check the box at right and indicate your new address in the address space above. Please note that changes to the registered names on the account may not be submitted via this method.

Signature of Stockholder

Date:

Signature of Stockholder

Date:

Note: This proxy must be signed exactly as the name appears hereon. When shares are held jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full title as such. If the signer is a corporation, please sign full corporate name by duly authorized



officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.

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THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF A. M. CASTLE & CO.  
**Annual Meeting of Stockholders on April 27, 2006**

The undersigned hereby constitutes and appoints Michael Simpson and G. Thomas McKane, and each of them, his true and lawful agents and proxies with full power of substitution in each, to attend the Annual Meeting of Stockholders of A. M. Castle & Co. to be held at the office of the Company, 3400 North Wolf Road, Franklin Park, Illinois at 10:00 a.m., Central Daylight Savings Time, on Thursday, April 27, 2006, and at any adjournments or postponements thereof, to cast on behalf of the undersigned all votes that the undersigned is entitled to cast at such meeting, and otherwise represent the undersigned at the meeting with all powers possessed by the undersigned if personally present at the meeting.

**THE VOTES ENTITLED TO BE CAST BY THE UNDERSIGNED WILL BE CAST AS INSTRUCTED ON THE REVERSE SIDE HEREOF. IF THIS PROXY IS EXECUTED BUT NO INSTRUCTION IS GIVEN, THE VOTES ENTITLED TO BE CAST BY THE UNDERSIGNED WILL BE CAST FOR EACH OF THE NOMINEES FOR DIRECTOR, AS DESCRIBED IN THE PROXY STATEMENT, AND IN THE DISCRETION OF THE PROXY HOLDER ON ANY OTHER MATTER THAT MAY PROPERLY COME BEFORE THE MEETING OR ANY ADJOURNMENT OR POSTPONEMENT THEREOF.**

**SEE REVERSE SIDE**

**14475 0**