

Edgar Filing: JO & CO - Form SC 13D/A

JO & CO  
Form SC 13D/A  
January 21, 2003

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

-----  
SCHEDULE 13D/A

UNDER THE SECURITIES EXCHANGE ACT OF 1934

U.S.REALTEL, INC.

-----  
(Name of Issuer)

Common Stock

-----  
(Title of Class of Securities)

902979103

-----  
(CUSIP Number)

Ross J. Mangano  
Oliver Estate, Inc.  
112 West Jefferson Boulevard  
Suite 613  
South Bend, Indiana 46601  
Telephone no. 219-232-8213

-----  
(Name, Address and Telephone Number of Person  
Authorized to Receive Notices and Communications)

January 17, 2003

-----  
(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(b)(3) or (4), check the following box: [ ].

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP No. 902979103

1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS  
(ENTITIES ONLY)

Troon & Co. FEIN: 35-6224732

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP  
(See Instructions)

(a) [ ]

(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS

WC

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEM 2(d) OR 2(e)

[ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Indiana

7 SOLE VOTING POWER

NUMBER OF

551,615(1)

SHARES

BENEFICIALLY

8 SHARED VOTING POWER

-0-

OWNED BY EACH

9 SOLE DISPOSITIVE POWER

REPORTING

551,615(1)

PERSON

10 SHARED DISPOSITIVE POWER

WITH

-0-

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,200,137

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES  
CERTAIN SHARES\*

[ ]

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

15.8%(2)

14 TYPE OF REPORTING PERSON

PN

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(1) Includes warrants to purchase a total of 551,615 shares of Common Stock.

(2) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in that certain Purchase Agreement dated July 16, 2002 by and among the Company and certain other parties (the "Purchase Agreement"); (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

2

CUSIP No. 902979103

1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS  
(ENTITIES ONLY)

Jo. & Co. FEIN: 35-1876627

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP  
(See Instructions)

(a) [ ]  
(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS

WC

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEM 2(d) OR 2(e)

[ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Indiana

7 SOLE VOTING POWER

NUMBER OF

1,508,108(3)

SHARES

8 SHARED VOTING POWER

BENEFICIALLY

-0-

OWNED BY EACH

9 SOLE DISPOSITIVE POWER

REPORTING



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-----  
4 SOURCE OF FUNDS

WC

-----  
5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEM 2(d) OR 2(e) [ ]

-----  
6 CITIZENSHIP OR PLACE OF ORGANIZATION

Illinois

-----  
7 SOLE VOTING POWER

NUMBER OF  
SHARES 127,455(5)

-----  
8 SHARED VOTING POWER

BENEFICIALLY OWNED BY EACH  
-0-

-----  
9 SOLE DISPOSITIVE POWER

REPORTING PERSON 127,455(5)

-----  
10 SHARED DISPOSITIVE POWER

WITH  
-0-

-----  
11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,200,137

-----  
12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES  
CERTAIN SHARES\* [ ]

-----  
13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

15.8%(6)

-----  
14 TYPE OF REPORTING PERSON

OO

-----  
(5) Includes warrants to purchase a total of 64,955 shares of Common Stock.

(6) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

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CUSIP No. 902979103

1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS  
(ENTITIES ONLY)

Joseph D. Oliver Trust - James Oliver II Fund FEIN: 36-6010984

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) [ ]

(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS

WC

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEM 2(d) OR 2(e)

[ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Illinois

7 SOLE VOTING POWER

NUMBER OF

127,455 (7)

SHARES

BENEFICIALLY

8 SHARED VOTING POWER

-0-

OWNED BY EACH

REPORTING

9 SOLE DISPOSITIVE POWER

127,455 (7)

PERSON

WITH

10 SHARED DISPOSITIVE POWER

-0-

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,200,137

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES  
CERTAIN SHARES\*

[ ]

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

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15.8%(8)

14 TYPE OF REPORTING PERSON

OO

(7) Includes warrants to purchase a total of 64,955 shares of Common Stock.

(8) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

5

CUSIP No. 902979103

1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Joseph D. Oliver Trust - Joseph Oliver Jr. Fund FEIN: 36-6010986

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) [ ]  
(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS

WC

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) OR 2(e)

[ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Illinois

7 SOLE VOTING POWER  
NUMBER OF

127,455(9)

SHARES

8 SHARED VOTING POWER  
BENEFICIALLY





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4 SOURCE OF FUNDS

WC

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) OR 2(e) [ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Illinois

7 SOLE VOTING POWER

NUMBER OF

127,455(11)

SHARES

BENEFICIALLY

8 SHARED VOTING POWER

-0-

OWNED BY EACH

9 SOLE DISPOSITIVE POWER

REPORTING

127,455(11)

PERSON

WITH

10 SHARED DISPOSITIVE POWER

-0-

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,200,137

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES\* [ ]

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

15.8%(12)

14 TYPE OF REPORTING PERSON

OO

(11) Includes warrants to purchase a total of 64,955 shares of Common Stock.

(12) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

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CUSIP No. 902979103

1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS  
(ENTITIES ONLY)

J. Oliver Cunningham Trust FEIN: 35-6234496

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) [ ]

(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS

BK

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEM 2(d) OR 2(e)

[ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Indiana

7 SOLE VOTING POWER  
NUMBER OF

103,500 (13)

SHARES

BENEFICIALLY

8 SHARED VOTING POWER

-0-

OWNED BY EACH

9 SOLE DISPOSITIVE POWER

REPORTING

103,500 (13)

PERSON

10 SHARED DISPOSITIVE POWER

WITH

-0-

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,200,137

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES  
CERTAIN SHARES\*

[ ]

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

15.8% (14)

14 TYPE OF REPORTING PERSON

Edgar Filing: JO & CO - Form SC 13D/A

OO

(13) Includes Warrants to purchase a total of 103,500 shares of Common Stock.

(14) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

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CUSIP No. 902979103

1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Anne C. McClure Trust FEIN: 35-6234495

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) [ ]  
(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS

BK

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) OR 2(e)

[ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Illinois

7 SOLE VOTING POWER  
NUMBER OF

103,500 (15)

SHARES  
BENEFICIALLY

8 SHARED VOTING POWER

-0-

OWNED BY EACH  
REPORTING  
9 SOLE DISPOSITIVE POWER

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103,500 (15)  
-----  
PERSON 10 SHARED DISPOSITIVE POWER  
-----  
WITH -0-  
-----

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON  
  
3,200,137  
-----

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES\* [ ]  
-----

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)  
  
15.8% (16)  
-----

14 TYPE OF REPORTING PERSON  
  
OO  
-----

-----  
(15) Includes Warrants to purchase a total of 103,500 shares of Common Stock.

(16) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

CUSIP No. 902979103  
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1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)  
  
Jane C. Warriner Trust FEIN: 35-6234484  
-----

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP  
  
(a) [ ]  
(b) [X]  
-----

3 SEC USE ONLY  
-----

4 SOURCE OF FUNDS  
  
BK  
-----

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5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) OR 2(e) [ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Indiana

7 SOLE VOTING POWER  
 NUMBER OF SHARES 103,500 (17)

8 SHARED VOTING POWER  
 BENEFIICIALLY OWNED BY EACH REPORTING PERSON -0-

9 SOLE DISPOSITIVE POWER  
 103,500 (17)

10 SHARED DISPOSITIVE POWER  
 WITH -0-

11 AGGREGATE AMOUNT BENEFIICIALLY OWNED BY EACH REPORTING PERSON

3,200,137

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES\* [ ]

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

15.8% (18)

14 TYPE OF REPORTING PERSON

OO

(17) Includes Warrants to purchase a total of 103,500 shares of Common Stock.

(18) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

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CUSIP No. 585162100

1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS  
(ENTITIES ONLY)

Ross J. Mangano

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) [ ]

(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS

WC

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEM 2(d) OR 2(e)

[ ]

6 CITIZENSHIP OR PLACE OF ORGANIZATION

United States

7 SOLE VOTING POWER  
NUMBER OF

233,621(19)

SHARES

BENEFICIALLY

8 SHARED VOTING POWER

-0-

OWNED BY EACH

REPORTING

9 SOLE DISPOSITIVE POWER

233,621(19)

PERSON

WITH

10 SHARED DISPOSITIVE POWER

-0-

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,200,137

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES  
CERTAIN SHARES\*

[ ]

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

15.8%(20)

14 TYPE OF REPORTING PERSON

IN

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-----  
 (19) Includes warrants to purchase a total of 158,621 shares of Common Stock. Mr. Mangano may be deemed to beneficially own the shares of Common Stock of the other reporting persons hereto based on his position as general partner, trustee, officer, director or control person thereof. Mr. Mangano disclaims beneficial ownership of all shares not owned personally by him.

(20) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

11

CUSIP No. 585162100

-----  
 1 NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS  
 (ENTITIES ONLY)

James G. Hart

-----  
 2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) [ ]  
 (b) [X]

-----  
 3 SEC USE ONLY

-----  
 4 SOURCE OF FUNDS

WC

-----  
 5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
 TO ITEM 2(d) OR 2(e)

[ ]

-----  
 6 CITIZENSHIP OR PLACE OF ORGANIZATION

United States

-----  
 NUMBER OF 7 SOLE VOTING POWER  
 SHARES 86,473(21)

-----  
 BENEFICIALLY 8 SHARED VOTING POWER

-0-

-----  
 OWNED BY EACH 9 SOLE DISPOSITIVE POWER  
 REPORTING 86,473(21)

-----  
 PERSON

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10 SHARED DISPOSITIVE POWER  
WITH

-0-

-----  
11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,200,137  
-----

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES  
CERTAIN SHARES\* [ ]

-----  
13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

15.8%(22)  
-----

14 TYPE OF REPORTING PERSON

IN  
-----

-----  
(21) Includes Warrants to purchase a total of 38,973 shares of Common Stock.

(22) Based on an aggregate of 20,288,096 consisting of (a) 5,873,395 outstanding shares of Common Stock as disclosed in the Company's Form 10-QSB dated November 19, 2002; (b) 3,222,755 shares of Common Stock issuable upon exercise of outstanding warrants to purchase Common Stock, as disclosed in the Purchase Agreement; (c) 2,342,388 shares of Common Stock issuable upon exercise of outstanding options, as disclosed in the Purchase Agreement; and (d) 8,849,558 shares of Common Stock issuable upon conversion of outstanding convertible notes as disclosed in the Purchase Agreement.

12

This Third Amendment (the "Amendment") further amends the Schedule 13G previously filed by Jo & Co and Ross J. Mangano on February 14, 2001, as previously amended by that certain Schedule 13D/A filed on August 5, 2002 by the following entities and individuals (collectively referred to herein as the "Filing Group"):

(i) Troon & Co., an Indiana general partnership, with respect to shares beneficially owned by it;

(ii) Jo & Co., with respect to shares beneficially owned by it;

(iii) Joseph D. Oliver Trust - GO Cunningham Fund, an Illinois trust, with respect to shares beneficially owned by it;

(iv) Joseph D. Oliver Trust - James Oliver II Fund, an Illinois trust, with respect to shares beneficially owned by it;

(v) Joseph D. Oliver Trust - Joseph D. Oliver, Jr. Fund, an Illinois trust, with respect to shares beneficially owned by it;

(vi) Joseph D. Oliver - Susan C. Oliver Fund, an Illinois trust, with respect to shares beneficially owned by it;



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(vii) J. Oliver Cunningham Trust, an Indiana trust ("JOC Trust"), with respect to shares beneficially owned by it;

(viii) Anne C. McClure Trust, an Illinois trust ("ACM Trust"), with respect to shares beneficially owned by it;

(ix) Jane C. Warriner Trust, an Indiana trust ("JCW Trust"), with respect to shares beneficially owned by it;

(x) Ross J. Mangano with respect to shares beneficially owned by him;  
and

(xi) James G. Hart with respect to shares beneficially owned by him.

This amendment relates to the common stock (the "Common Stock") of U.S. RealTel, Inc., a Delaware corporation (the "Company"). The principal executive offices of the Company are located at 15 Piedmont Center, Suite 100, Atlanta, Georgia 30305.

The Schedule 13D/A is amended to reflect the sale by the JOC Trust, the ACM Trust and the JCW Trust as a result of the sale of the convertible fixed rate promissory notes issued by the Company (the "Notes"). Immediately prior to the sale, the Notes were convertible into an aggregate of 951,870 shares of Common Stock. The Notes were sold by the JOC Trust, the ACM Trust and the JCM Trust for a total purchase price of \$1,576,148.15 (the "Purchase Price"), which covers the Notes, the warrants exercisable upon conversion of the Notes, and an aggregate amount of 10.4 shares of the Company's Series A Preferred Stock, pursuant to a Securities Purchase Agreement dated January 17, 2002.

13

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: January \_\_, 2003

TROON & CO., an Indiana general partnership

By: /s/ ROSS J. MANGANO

-----  
Name: Ross J. Mangano  
Title: Trustee and Partner

JO & CO., an Indiana general partnership

By: /s/ ROSS J. MANGANO

-----  
Name: Ross J. Mangano  
Title: Trustee and Partner

JOSEPH D. OLIVER TRUST - GO  
CUNNINGHAM FUND, an Illinois trust

By: /s/ ROSS J. MANGANO

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-----  
Name: Ross J. Mangano  
Title: Trustee

JOSEPH D. OLIVER TRUST - JAMES OLIVER II FUND,  
an Illinois trust

By: /s/ ROSS J. MANGANO  
-----

Name: Ross J. Mangano  
Title: Trustee

JOSEPH D. OLIVER TRUST - JOSEPH D. OLIVER, JR.  
FUND, an Illinois trust

By: /s/ ROSS J. MANGANO  
-----

Name: Ross J. Mangano  
Title: Trustee

JOSEPH D. OLIVER - SUSAN C. OLIVER FUND,  
an Illinois trust

By: /s/ ROSS J. MANGANO  
-----

Name: Ross J. Mangano  
Title: Trustee

14

J. OLIVER CUNNINGHAM TRUST, dated  
February 26, 1971, an Indiana trust

By: /s/ ROSS J. MANGANO  
-----

Name: Ross J. Mangano  
Title: Trustee

ANNE. C. MCCLURE TRUST, dated  
February 26, 1971, an Illinois trust

By: /s/ ROSS J. MANGANO  
-----

Name: Ross J. Mangano  
Title: Trustee

JANE C. WARRINER TRUST, dated  
February 26, 1971, an Indiana trust

By: /s/ ROSS J. MANGANO  
-----

Name: Ross J. Mangano  
Title: Trustee

/s/ ROSS J. MANGANO  
-----

Ross J. Mangano

/s/ JAMES G. HART

-----  
James G. Hart