GLOBECOMM SYSTEMS INC Form 10-Q November 15, 2004 UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2004

OR

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 000-22839

Globecomm Systems Inc.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 45 Oser Avenue, Hauppauge, NY (Address of principal executive offices) 11-3225567 (I.R.S. Employer Identification No.) 11788 (Zip Code)

Registrant's telephone number, including area code: (631) 231-9800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes No

As of November 10, 2004, there were 14,403,222 shares of the Registrant's common stock, \$0.001 par value, outstanding.

#### GLOBECOMM SYSTEMS INC.

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#### PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

GLOBECOMM SYSTEMS INC. CONSOLIDATED BALANCE SHEETS (In thousands, except share data)

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	September 30, 2004 (Unaudited)			June 30, 2004	
Assets	(0	inductived)			
Current assets:					
Cash and cash					
equivalents	\$	17,242	\$	28,252	
Restricted cash		11,888	·	1,903	
Accounts receivable, net		20,357		14,318	
Inventories		7,589		3,904	
Prepaid expenses and		·			
other current assets		569		1,274	
Deferred income taxes		83		83	
Total current assets		57,728		49,734	
Fixed assets, net		15,323		15,441	
Goodwill		7,204		7,204	
Other assets		1,106		1,096	
Total assets	\$	81,361	\$	73,475	
Liabilities and					
Stockholders' Equity					
Current liabilities:					
Accounts payable	\$	19,537	\$	15,453	
Deferred revenues		1,899		1,083	
Accrued payroll and					
related fringe benefits		967		1,154	
Other accrued expenses		1,652		1,676	
Deferred liabilities		316		316	
Total current liabilities		24,371		19,682	
Deferred liabilities, less		000		0.07	
current portion		908		987	
Commitments and					
contingencies Stockholders' equity:					
Series A Junior					
Participating, shares					
authorized, issued and					
outstanding: none at					
September 30, 2004 and					
June 30, 2004					
Common stock, \$.001					
par value, 22,000,000					
shares authorized, shares					
issued: 14,838,274 at					
September 30, 2004 and					
14,628,574 at June 30,					
2004		15		15	
Additional paid-in					
capital		131,619		130,503	
Accumulated deficit		(73,017)		(75,198)	
Accumulated other					
comprehensive income		246		267	

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Treasury stock, at cost, 465,351 shares at September 30, 2004 and		
June 30, 2004	(2,781)	(2,781)
Total stockholders' equity Total liabilities and	56,082	52,806
stockholders' equity	\$ 81,361	\$ 73,475

See accompanying notes.

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### GLOBECOMM SYSTEMS INC. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

	Three Months Ended			
	September 30, 2004		September 30, 2003	
Revenues from ground segment systems, networks and				
enterprise solutions	\$	21,586	\$	17,031
Revenues from data communications services		3,873		3,430
Total revenues		25,459		20,461
Costs and operating expenses:				
Costs from ground segment systems, networks and				
enterprise solutions		18,062		15,304
Costs from data communications services		3,194		3,218
Selling and marketing		1,169		1,116
Research and development		298		475
General and administrative		628		893
Total costs and operating expenses		23,351		21,006
Income (loss) from operations		2,108		(545)
Other income (expense):				
Interest income		73		62
Interest expense		_	_	(1)
Net income (loss)	\$	2,181	\$	(484)
Basic and diluted net income (loss) per common share	\$	0.15	\$	(0.04)
Weighted-average shares used in the calculation of basic				
net income (loss) per common share		14,180		12,576