MERRIMAC INDUSTRIES INC Form 10KSB April 02, 2004

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-KSB

ANNUAL REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended $\,$ JANUARY 3, 2004 Commission file number $\,$ 0-11201 $\,$

MERRIMAC INDUSTRIES, INC. (Name of Small Business Issuer as specified in Its Charter) DELAWARE _____ (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) 41 FAIRFIELD PLACE WEST CALDWELL, NEW JERSEY 07006 ______ (Address of principal executive offices) 973-575-1300 ______ (Issuer's telephone number) Securities registered pursuant to Section 12(b) of the Exchange Act: COMMON STOCK AMERICAN STOCK EXCHANGE COMMON STOCK PURCHASE RIGHTS AMERICAN STOCK EXCHANGE -----(Title of each Class) (Name of each Exchange on which registered)

Securities registered pursuant to Section 12(g) of the Exchange Act: NONE

Check whether registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Exchange Act during the 12 months (or for such shorter period that registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B contained in this form, and no disclosure will be

contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. []

State registrant's revenues for its most recent fiscal year: \$27,322,096

The aggregate market value of voting stock held by non-affiliates based upon the average price of such stock as quoted on The American Stock Exchange on March 26, 2004, was \$10,469,795.

The number of shares of registrant's Common Stock outstanding as of March 26, 2004, was 3,120,891 shares.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of Registrant's Proxy Statement for the 2004 Annual Meeting of Stockholders are incorporated into Part III of this Form 10-KSB.

Transitional Small Business Disclosure Format (check one): YES NO X

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FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-KSB contains statements relating to future results of the Company (including certain projections and business trends) that are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those projected as a result of certain risks and uncertainties. These risks and uncertainties include, but are not limited to: risks associated with demand for and market acceptance of existing and newly developed products as to which the Company has made significant investments, particularly its Multi-Mix(R)products; general economic and industry conditions; slower than anticipated penetration into the satellite communications, defense and wireless markets; the risk that the benefits expected from the acquisition of Filtran Microcircuits Inc. are not realized; the ability to protect proprietary information and technology; competitive products and pricing pressures; risks relating to governmental regulatory actions in communications and defense programs; and inventory risks due to technological innovation and product obsolescence, as well as other risks and uncertainties, including but not limited to those detailed from time to time in the Company's Securities and Exchange Commission filings. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

PART I

ITEM 1. DESCRIPTION OF BUSINESS

GENERAL

Merrimac is a leader in the design and manufacture of passive RF and microwave components for industry, government and science. Merrimac components are today found in applications as diverse as satellites, military and commercial aircraft, radar, cellular radio systems, medical and dental diagnostic instruments, personal communications systems ("PCS") and wireless Internet connectivity.

Merrimac has become a versatile technologically oriented company specializing in miniature radio frequency lumped-element components, integrated networks, microstrip and stripline microwave components, subsystems and ferrite attenuators. Of special significance has been the combination of two or more of these technologies into single components to achieve superior performance and reliability while minimizing package size and weight.

Merrimac was originally incorporated as Merrimac Research and Development, a New York corporation, in 1954. Merrimac was reincorporated as a New Jersey corporation in 1994 and subsequently reincorporated as a Delaware corporation in 2001.

ELECTRONIC COMPONENTS PRODUCTS

In 1998, Merrimac introduced Multi-Mix(R) Microtechnology capabilities, an innovative process for microwave, multilayer integrated circuits and micro-multifunction module (MMFM(R)) technology and subsystems. This process is based on fluoropolymer composite substrates, which are bonded together into a multilayer structure using a fusion bonding process. The fusion process provides a homogeneous dielectric medium for superior electrical performance at microwave frequencies. This 3-dimensional Multi-Mix(R) design consisting of stacked circuit layers permits the manufacture of components and subsystems that are a fraction of the size and weight of conventional microstrip and stripline products.

In July 2001, Merrimac introduced its Multi-Mix PICO(TM) Microtechnology. Through Multi-Mix PICO(TM) technology, Merrimac offers a group of products at a greatly reduced size, weight and cost that includes hybrid junctions, directional couplers, quadrature hybrids, power dividers and inline couplers, filters and vector modulators along with 802.11a, 802.11b, and 802.11g Wireless LAN (Local Area Network) modules. When compared to conventional multilayer quadrature hybrids and directional coupler products, Multi-Mix PICO(TM) is more than 84% smaller in size, without the loss of power or performance. Merrimac has completed the development of integrated inline multi-couplers and is supplying these Multi-Mix PICO(TM) products to major basestation customers.

In December 2001, Merrimac received and started to ship its first 3G production order for a Multi-Mix PICO(TM) integrated solution to be used by one of the world's largest suppliers of wireless power amplifiers in the design of new third-generation broadband basestations. These orders are continuing to be shipped into early 2004.

In addition to wireless basestation communications, Multi-Mix PICO(TM) products are currently under evaluation for applications in airborne electronic countermeasures, radar systems, smart antennas, satellite communications receiver modules, missiles, commercial Wi-Fi (Wireless Fidelity), WLANs (Wireless Local Area Networks) and the U.S. Department of Defense's next generation fighter jet JSF (Joint Strike Fighter) and FCS (Future Combat Systems).

Merrimac customers prefer our value-added Multi-Mix PICO(TM) approach over traditional solutions because it enables them to minimize considerable costs of design, test and measurement, packaging, and manufacturing, as well as the unpredictable follow-on costs typically associated with factory tuning and optimization. Multi-Mix PICO(TM) enables customers to gain access to integrated solutions that simplify their internal design and manufacturing processes while reducing the time and costs it takes to implement manufacturable and repeatable products.

 $\tt Multi-Mix\ PICO(TM)$ also enables customers to outsource functions that are not considered their core competencies, which in turn allows them to maintain focus on their core

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business competencies.

In the area of broadband communications, Merrimac continues to work on high frequency solutions that will bring multimedia Internet access to homes and offices through broadband systems.

Merrimac manufactures and sells approximately 1,500 components and subsystems used in signal processing systems (the extraction of useable information from radio signals) in the frequency spectrum of D.C. to 65 GHz. Merrimac's products are designed to process signals having wide bandwidths and are of relatively small size and lightweight. When integrated into subsystems, advantages of lower cost and smaller size are realized due to the reduced number of connectors, cases and headers. Merrimac's components range in price from \$0.50 to more than \$10,000 and its subsystems range from \$500 to more than \$500,000.

Merrimac has traditionally developed and offered for sale products built to specific customer needs, as well as standard catalog items. Approximately 35% of 2003 revenues were derived from initial orders for products custom designed for specific customer applications, 48% from repeat orders for such products and 17% from catalog sales.

Merrimac maintains a current electronic catalog on its Internet website. The Merrimac catalog includes hundreds of standard components, and provides a selection of passive signal processing components. These components often form the platform-basis for customization of designs in which the size, package, finish, electrical parameters, environmental performance, reliability and other features are tailored for a specific customer application.

Merrimac's strategy is to be a reliable supplier of high quality, technically innovative signal processing products. Merrimac coordinates its marketing, research and development, and manufacturing operations to develop new products and expand its markets. Merrimac's marketing and development activities focus on identifying and producing prototypes for new military and commercial programs and applications in aerospace, navigational systems, telecommunications and cellular analog and digital wireless telecommunications electronics. Merrimac's research and development efforts are targeted towards providing customers with more complex, reliable, and compact products at lower costs.

The major aerospace companies purchase components and subsystems from Merrimac. Merrimac design engineers work to develop solutions to customer requirements that are unique or require special performance. Merrimac is committed to continuously enhancing its leading position in high-performance electronic signal processing components for communications, defense and aerospace applications.

Improved production efficiencies coupled with the capacity of the Company's low-cost manufacturing facility in Costa Rica and more extensive use of automated test equipment such as Agilent network analyzers have resulted in a considerable reduction of the set-up time to take measurements, calibrate test equipment and provide data electronically. In addition, computerized cost controls such as closed job history and up-to-date work in process costs are also enhancing Merrimac's competitive position. Merrimac is continuing to invest in manufacturing capital equipment in all three of our facilities to provide greater capacity and flexibility and reduce operating costs.

PRODUCTS

Merrimac's major product categories are:

- power dividers/combiners that equally divide input signals or combine coherent signals for nearly lossless power combinations;
- o I&Q networks (a subassembly of circuits which allows two information signals (incident and quadrature) to be carried on a single radio signal for use in digital communication and navigational positioning);
- o directional couplers that allow for signal sampling along transmission

lines;

o phase shifters that accurately and repeatedly alter a signal's phase transmission to achieve desired signal processing or demodulation;

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- o hybrid junctions that serve to split input signals into two output signals with 0 degree phase difference or 180 degrees out of phase with respect to each other;
- o balanced mixers that convert input frequencies to another frequency;
- o variable attenuators that serve to control or reduce power flow without distortion;
- o Beamformers that permit an antenna to electronically track or transmit a signal; and
- o quadrature couplers that serve to split input signals into two output signals 90 degrees out of phase with respect to each other or combine equal amplitude quadrature signals.

Merrimac's other product categories include single side band modulators, image reject mixers, vector modulators and a wide variety of specialized integrated Micro-Multifunction Modules (MMFM(R)) assemblies. In the last fiscal year, no one product accounted for more than ten percent of total net sales.

Approximately 61% of Merrimac's sales in 2003 were derived from the sales of products for use in high-reliability aerospace, satellite, and missile applications. These products are designed to withstand severe environments without failure or maintenance over prolonged periods of time (from 5 to 20 years). Merrimac provides facilities dedicated to the design, development, manufacture, and testing of these products along with special program management and documentation personnel.

Merrimac's products are also used in a broad range of other defense and commercial applications, including radar, navigation, missiles, satellites, electronic warfare and counter-measures, cellular analog and digital wireless telecommunications electronics and communications equipment. Merrimac's products are also utilized in systems to receive and distribute television signals from satellites and through other microwave networks including cellular radio.

FILTRAN MICROCIRCUITS INC.

GENERAL

Established in 1983, and acquired by Merrimac in February 1999, FMI is a leading manufacturer of microwave micro-circuitry for the high frequency communications industry. FMI produces microstrip, bonded stripline, and thick metal-backed Teflon(R) (PTFE) microcircuits for RF applications including satellite, aerospace, PCS, fiber optic telecommunications, automotive, navigational and defense applications worldwide. FMI participates in the market for millimeter-wave applications. FMI also supplies mixed dielectric multilayer and high speed interconnect circuitry to meet customer demand for high performance and cost-effective packaging. The Company expects that previous weaknesses in the telecommunications sector that FMI serves will improve in 2004.

FMI's strong technical team, proprietary processes and equipment allow

FMI to manufacture precise circuits, with edge resolution of .0005 inch or better. The accuracy provided by FMI is particularly valued by customers in high-end applications who require microwave circuitry with significant reliability.

FMI, through its innovative processing, has developed a proprietary sodium etch formulation for plated through hole ("PTH") and edge plating which gives tight control of processing, thereby easing the difficult process of achieving reliable plated through holes. FMI has also successfully pioneered sputtering techniques for PTH applications on thick-metal backed PTFE circuitry that offer superior reliability, performance and mechanical strength.

FMI has also achieved significant results in the area of accuracy of circuit board imaging. FMI employs specially developed processes using liquid photo-resists and high-intensity, collimated UV exposure techniques in fine line processing for single, double-sided and multilayer PTH boards.

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PRODUCTS

FMI produces precision microwave circuitry, having operating frequencies that typically range from 500 MHz to 100 GHz, through the processing of microstrip, bonded stripline, thick metal-backed PTFE and mixed dielectric multilayer. FMI also produces aluminum, copper and brass backed circuits. Although FMI generally purchases pre-bonded materials, it also has the capability to bond substrates to thick metal carriers when requested by customers. FMI also processes thin film circuits on hard substrates such as ceramic, ferrite and glass.

FMI has developed innovative processing that provides customers with reliable and high performance circuitry. FMI has the capability to process:

- o 1 mil lines and spaces with +/- .2 mil tolerance;
- o embedded resistors;
- o proprietary sodium etch formulation for reliable PTH and edge plating;
- o proprietary sputtering techniques for blind holes in thick metal-backed PTFE;
- o proprietary copper Thin Film metallization on ceramic;
- o high purity, wire-bondable gold;
- o plated through hole aspect ratios up to 10:1;
- o multilayer bonding; and
- o conductive and non-conductive filled via holes.

FMI has machining capabilities in computer numerically controlled routing, drilling, milling and laser machining. Machining tolerance ranges from $\pm -.005$ inch to $\pm -.001$ inch.

FMI maintains an ISO 9001:2000 registered quality assurance program. This quality assurance program along with stringent statistical process control and gate inspections assure that when customers request specified standards based on certain needs, such needs are met. FMI typically works to the standard of IPC 6018 unless otherwise indicated by the customer. FMI can also work in

full compliance to MIL-PRF-31032 (preceded by MIL-P-55110) or can adopt the requirements of IPC-HF-318, depending on customer needs.

Worldwide applications include: millimeter wave (PCS backhaul, local and multipoint distribution systems, automotive radar, sensors and point to multipoint), satellite, aerospace, automotive and defense.

MARKETING

Merrimac markets its products in the United States and Canada directly to customers through a sales and marketing staff comprised of 11 employees, including three employees located at FMI in Ottawa, Canada, and through 16 independent domestic sales organizations. Merrimac relies on 19 independent sales organizations to market its products elsewhere in the world. Merrimac's marketing program focuses on identifying new programs and applications for which Merrimac can develop prototypes leading to volume production orders.

Merrimac's customers are primarily major industrial corporations that integrate Merrimac's products into a wide variety of defense and commercial systems. Merrimac's customers include The Boeing Company, Raytheon Company, Northrop Grumman Corporation, Lockheed Martin Corporation, Loral Space & Communications Ltd., Celestica, Inc., Alenia, EADS Astrium, BAE Systems, Ericsson, and General Dynamics Corporation. Sales to the foreign geographic area of Europe were 10.3%, 11.2% and 14.7% of net sales in 2003, 2002 and 2001, respectively. Sales to Lockheed Martin Corporation were 12.4%, 14.7%, and 13.8% of net sales in 2003, 2002 and 2001, respectively. Sales to The Boeing Company were 16.1%, 11.0%, and 15.0% of net sales in 2003, 2002 and 2001, respectively. Sales to Raytheon Company were 12.3% of net sales in 2003.

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FMI's key customers include M/A-Com, Inc., Raytheon Canada Ltd., Filtronic Broadband Ltd., Trak Microwave Corporation, Endwave North East Corporation, Communication Techniques Inc. and Signal Technology Corporation.

Both Merrimac (www.merrimacind.com or www.multi-mix.com) and FMI (www.filtranmicro.com) have Internet addresses. Merrimac's product catalog is available on its website.

EXPORT CONTROLS

The Company's products are subject to the Export Administration Regulations ("EAR") administered by the U.S. Department of Commerce and may, in certain instances, be subject to the International Traffic in Arms Regulations ("ITAR") administered by the U.S. Department of State. EAR restricts the export of dual-use products and technical data to certain countries, while ITAR restricts the export of defense products, technical data and defense services. Merrimac believes that it has implemented internal export procedures and controls in order to achieve compliance with the applicable U.S. export control regulations. However, the U.S. government agencies responsible for administering EAR and ITAR have significant discretion in the interpretation and enforcement of these regulations, and it is possible that these regulations could adversely affect the Company's ability to sell its products to non-U.S. customers.

RESEARCH AND DEVELOPMENT

During fiscal 2003, 2002, 2001, research and development expenditures amounted to \$1,737,000, \$2,729,000, \$3,382,000, respectively. With the exception of \$163,000 of expenses at FMI, substantially all of the research and development funds in fiscal 2003 were expended for new Multi-Mix(R)

Microtechnology products. Merrimac plans to commit research and development funds at similar levels in fiscal 2004, and will focus its efforts on new product development for specific customer applications requiring integration of circuitry and further miniaturization, precision and volume applications.

Merrimac's research and development activities include the development of prototypes for new programs and applications and the implementation of new technologies to enhance Merrimac's competitive position. Projects focusing on surface mounted devices, multilayer, and micro-electronic assemblies are directed toward development of more circuitry in smaller, lower cost, and more reliable packaging that is easier for customers to integrate into their products. Merrimac continues to expand its use of computer aided design and manufacturing (CAD/CAM) in order to reduce design and manufacturing costs as well as development time. Current research and development programs at FMI include: laser machining, resistors on organic materials, high-resolution circuit techniques, resistor trimming, electroless nickel on aluminum housings, and filled via holes.

ENVIRONMENTAL REGULATION

Federal, state and local requirements relating to the discharge of substances into the environment, the disposal of hazardous waste and other activities affecting the environment have had and will continue to have an impact on Merrimac's manufacturing operations. Thus far, compliance with current environmental requirements has been accomplished without material effect on Merrimac's liquidity and capital resources, competitive position or financial statements, and management believes that such compliance will not have a material adverse effect on Merrimac's liquidity and capital resources, competitive position or financial statements in the future. Management cannot assess the possible effect of compliance with future requirements.

BACKLOG

Merrimac manufactures specialized components and subsystems pursuant to firm orders from customers and standard components for inventory. As of January 3, 2004, Merrimac had a firm backlog of orders of approximately \$12.4 million. Merrimac estimates that approximately 90% of the orders in its backlog as of January 3, 2004 will be shipped within one year. Merrimac does not consider its business to be seasonal.

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COMPETITION

Merrimac encounters competition in all aspects of its business. Merrimac competes both domestically and internationally in the military and commercial markets, specifically within the aerospace and telecommunications areas. Merrimac's competitors consist of entities of all sizes. Occasionally, smaller companies offer lower prices due to lower overhead expenses, and generally, larger companies have greater financial and operating resources than Merrimac and well-recognized brand names. Merrimac competes with all such corporations on a basis of technological performance, quality, reliability and dependability in meeting shipping schedules as well as on the basis of price. Merrimac believes that its performance with respect to the above factors have served it well in earning the respect and loyalty of many customers in the industry. These factors have enabled Merrimac over the years to successfully maintain a stable customer base and have directly contributed to Merrimac's ability to attract new customers.

MANUFACTURING, ASSEMBLY AND SOURCE OF SUPPLY

Manufacturing operations consist principally of design, assembly and testing of components and subsystems built from purchased electronic materials and components, fabricated parts, and printed circuits. Manual and semi-automatic methods are utilized depending principally upon production volumes. Merrimac has its own machine shop employing CAD/CAM techniques and etching facilities to handle soft and hard substrate materials. In addition, Merrimac maintains testing and inspection procedures intended to monitor production controls and enhance product reliability.

Merrimac began manufacturing in Costa Rica in the second half of 1996. In January 1998, these operations were moved to a larger facility. The Company entered into an agreement effective January 2001, with a customer to relinquish approximately half of the Company's 17,000 square-foot leased manufacturing facility in Costa Rica. Associated with the transaction, the Company entered into a new four-year lease agreement with a five-year renewal option with its Costa Rica landlord for the reduced space. In addition, the Company transferred certain employees to its customer, agreed to share certain personnel resources and common costs, and committed to provide certain management, administrative and other services to its customer. On March 31, 2003, the Company relinquished the balance of the space to its customer.

In February 2001, the Company entered into a five-year lease in Costa Rica for a 36,200 square-foot facility for manufacturing new Multi-Mix(R) Microtechnology products. The leasehold improvements and capital equipment for this manufacturing facility were completed at a cost of approximately \$5,600,000 and this facility was opened for production in August 2002.

FMI's manufacturing facility consists of CAD/CAM, chemical and mechanical processes, quality systems and R&D of bare circuit board materials specifically selected for high frequency applications. Manual and automatic methods are utilized depending upon the circuit volumes, complexity and existing technologies available to the printed wiring board industry.

Microwave materials used in FMI's products are available from Rogers Corporation and Taconic. Laminate materials are available from a small number of qualified suppliers. The suppliers that provide materials to FMI specialize in the manufacture of microwave materials. Customers often direct FMI to use a particular vendor for laminates based upon particular design specifications.

Merrimac has developed and implemented a quality system to better satisfy the needs of its customers and provide adequate assurance that its products will meet or exceed specified requirements. Merrimac continues to establish and refine procedures and supporting documentation to enable the expedited transfer of product manufacture from prototype engineering to operational manufacturing.

In October 1999, Factory Mutual awarded ISO 9001 certification to Merrimac's Multi-Mix(R) Microtechnology Group manufacturing facility in West Caldwell, New Jersey. In December 2000, they certified the Company's RF Microwave Products Group at the same manufacturing facility. In April 2001, Factory Mutual awarded ISO 9002 certification to the Company's FMI manufacturing facility in Ottawa, Ontario, Canada. In October 2001, Factory Mutual certified the Company's manufacturing subsidiary located in Costa Rica to ISO 9002. This location had obtained certification under a different Registrar prior to fiscal 1999.

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In October 2002, the Multi-Mix(R) operations in West Caldwell, New Jersey achieved certification to ISO 9001:2000. In December 2002, the Multi-Mix(R) facility in Costa Rica achieved certification to ISO 9001:2000. In

August 2003, Merrimac's Quality system was revised to incorporate the Costa Rica facility with the West Caldwell, New Jersey location. During 2003, Factory Mutual performed auditing and issued Certificates of Registration to ISO 9001:2000, covering both locations. In September 2003 Factory Mutual issued FMI a Certificate of Registration to ISO 9001:2000.

Electronic components and raw materials used in Merrimac's products are generally available from a sufficient number of qualified suppliers. Some materials are standard items. Subcontractors manufacture certain materials to Merrimac's specifications. Merrimac is not dependent upon any single supplier for any of its components or materials.

EMPLOYEE RELATIONS

As of January 3, 2004, Merrimac employed approximately 210 full time employees, including 50 employees at FMI and 55 employees at Merrimac's Costa Rica facilities. None of Merrimac's employees are represented by a labor organization. Management believes that relations with its employees are satisfactory.

PATENTS

As of March 26, 2004, Merrimac owns 11 U.S. patents with respect to certain inventions it developed. No assurance can be given that the protection that Merrimac has acquired through patents is sufficient to deter others, legally or otherwise, from developing or marketing competitive products. There can be no assurance that any of the patents will be found valid, if validity is challenged. Although Merrimac has from time to time filed patent applications in connection with the inventions which it believes are patentable, there can be no assurance that these applications will receive patents.

ITEM 2. DESCRIPTION OF PROPERTY

WEST CALDWELL, NEW JERSEY

Merrimac's administrative offices, research and principal production facilities are located in West Caldwell, New Jersey, on a five-acre parcel owned by Merrimac. A 12,000 square-foot plant was built in November 1966; a 13,500 square-foot addition was completed in December 1971; and a 26,500 square-foot addition was completed in July 1980. In February 2001, Merrimac began construction of an additional 19,200 square-foot addition, which was completed in April 2002. Accordingly, the West Caldwell plant now comprises 71,200 square feet.

Merrimac owns all of its land, buildings, laboratories, production and office equipment, as well as its furniture and fixtures in West Caldwell, New Jersey. Merrimac believes that its plant and facilities are well suited for Merrimac's business and are properly utilized, suitably located and in good condition.

CANADA

In February 1999, Merrimac entered into a seven-year lease for a 20,000 square-foot manufacturing facility in Ottawa, Ontario, Canada in connection with Merrimac's acquisition of FMI. Merrimac has the option to extend the lease for an additional three-year term, and intends to exercise such option in 2005.

COSTA RICA

The Company currently leases a 36,200 square-foot facility in San Jose, Costa Rica under a five-year lease which expires February 2006 (with a five-year renewal option). This facility, which opened for production in August 2002, is

used for manufacturing the Company's products.

ITEM 3. LEGAL PROCEEDINGS

Merrimac is a party to lawsuits, both as a plaintiff and a defendant, arising in the normal course of business. It is the opinion of Merrimac's management that the disposition of these various lawsuits will not individually or in the aggregate have a material adverse effect on the consolidated financial position or the results of operations of Merrimac.

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ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of Merrimac's stockholders during the fourth quarter of 2003.

PART II

ITEM 5. MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND SMALL BUSINESS ISSUER PURCHASES OF EQUITY SECURITIES

Merrimac's Common Stock has been listed and traded on The American Stock Exchange since July 11, 1988, under the symbol MRM. As of March 26, 2004, Merrimac had approximately 200 holders of record. Merrimac believes there are approximately 1,500 additional holders in "street name" through broker nominees.

The following table sets forth the range of the high and low closing sales prices as reported by the AMEX for the period from December 30, 2001 to January 3, 2004.

| Fiscal Year Ended January 3, 2004 | | |
|-------------------------------------|---------|---------|
| | High | Low |
| | | |
| First Quarter | \$ 5.09 | \$ 4.50 |
| Second Quarter | \$ 3.80 | \$ 2.70 |
| Third Quarter | \$ 5.18 | \$ 3.20 |
| Fourth Quarter | \$ 6.80 | \$ 4.35 |
| Fiscal Year Ended December 28, 2002 | | |
| | | |
| First Quarter | \$14.10 | \$11.50 |
| Second Quarter | \$12.40 | \$ 8.07 |
| Third Quarter | \$ 8.10 | \$ 6.00 |
| Fourth Quarter | \$ 6.55 | \$ 4.60 |

Merrimac has not paid any cash dividends to its stockholders since the third quarter of 1997.

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ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

CRITICAL ACCOUNTING ESTIMATES AND POLICIES

The Company's management makes certain assumptions and estimates that impact the

reported amounts of assets, liabilities and stockholders' equity, and revenues and expenses. These assumptions and estimates are inherently uncertain. The management judgments that are currently the most critical are related to the accounting for the Company's investments in Multi-Mix(R) Microtechnology, contract revenue recognition, inventory valuation, valuation of goodwill and valuation of deferred tax assets. Below we describe these policies further as well as the estimates and policies involved.

The following is a summary of the carrying amounts of the Multi-Mix(R) Microtechnology net assets included in the Company's consolidated financial statements at January 3, 2004 and the related future planned purchases and lease obligation commitments through January 2006.

Net assets:

| Property, plant and equipment, at cost Less accumulated depreciation and amortization | \$14,118,000 4,054,000 |
|--|----------------------------------|
| Property, plant and equipment, net Inventories Other assets, net | 10,064,000 592,000 322,000 |
| Total net assets at January 3, 2004 | \$10,978,000 |
| Commitments: Planned equipment purchases for 2004 Lease obligations through January 2006 | \$600,000 617,000 |
| Total commitments | \$1,217,000 |
| Total net assets and commitments | \$12,195,000 ====== |

Due to economic and market conditions in the wireless telecommunications industry, the system service providers have significantly reduced their capital equipment purchases from our customers. These circumstances have caused the Company's customers to delay or cancel certain Multi-Mix(R) Microtechnology product purchases that had been anticipated for 2003. While the Company continues to pursue new business opportunities, a continued delay or reduction from anticipated levels in new orders for these products would require the Company to reassess the carrying value of such assets or pursue alternatives (including a potential write-off) related to the utilization or realization of these assets and commitments, the result of which could be materially adverse to the financial results and position of the Company. The Company has determined no provision is required at this time.

The Company's planned equipment purchases and other commitments are expected to be funded through a \$5,000,000 revolving credit facility, which expires October 8, 2006, and supplemented by cash resources and cash flows that are expected to be provided by operations.

Contract revenue and related costs on fixed-price and cost-reimbursement contracts that require customization of products to customer specifications are recorded when title transfers to the customer, which is generally on the date of shipment. Prior to shipment, manufacturing costs incurred on such contracts are recorded as work-in-process inventory. Anticipated losses on contracts are charged to operations when identified. Revenue related to non-recurring engineering charges is generally recognized upon shipment of the initial units

produced or based upon contractually established stages of completion. The cost rates utilized for cost-reimbursement contracts are subject to review by third parties and can be revised, which can result in additions to or reductions from revenue. Revisions which result in reductions to revenue are recognized in the period that the rates are reviewed and finalized; additions to revenue are recognized in the period that the rates are reviewed, finalized, accepted by the customer, and collectability from the customer is assured.

Inventories are valued at the lower of average cost or market. Inventories are periodically reviewed for their projected manufacturing usage utilization and, when slow-moving or obsolete inventories are identified, a provision for a potential loss is made and charged to operations. As of January 3, 2004, the Company held inventories valued at \$3,188,000, that is net of a \$1,787,000 valuation allowance for obsolescence and cost overruns, which is based upon a valuation methodology consistently applied.

With the adoption of SFAS No. 142 by the Company on December 30, 2001, goodwill is no longer subject to amortization over its estimated useful life. However, goodwill is subject to at least an annual assessment for impairment and more frequently if circumstances indicate a possible impairment. The Company performed the annual assessment during the fourth quarter of 2003 and determined there was no impairment.

The Company currently has significant deferred tax assets resulting from net operating loss carryforwards, tax credit carryforwards and deductible temporary differences, which will reduce taxable income in future periods. A valuation allowance (or write-down) is required when it is

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more likely than not that all or a portion of a deferred tax asset will not be realized. The Company's 2002 net loss weighed heavily in the overall assessment. As a result of our assessment, the Company established a full valuation allowance for its remaining net domestic deferred tax assets at December 28, 2002. This policy continued throughout fiscal year 2003.

CONSOLIDATED STATEMENTS OF OPERATIONS SUMMARY (UNAUDITED)

The following table displays line items in the Consolidated Statements of Operations as a percentage of net sales.

Percentage of Net Sales
----Years Ended

| | | rears Enged | |
|-------------------------------------|--------------------|----------------------|--------------------|
| | January 3, 2004 | December 28, 2002 | December 2 2001 |
| | | | |
| Net sales | 100.0% | 100.0% | 100.0% |
| Costs and expenses: | | | |
| Cost of sales | 61.3 | 57.4 | 48.5 |
| Selling, general and administrative | 34.9 | 36.4 | 37.0 |
| Research and development | 6.4 | 11.1 | 13.1 |
| Restructuring charges | 0.6 | 2.1 | |
| Amortization of goodwill | | | .6 |

| Reincorporation charge | | | 1.3 |
|---|--------|--------|-------|
| | 103.2 | 107.0 | 100.5 |
| | | | |
| Operating loss | (3.2) | (7.0) | (.5) |
| <pre>Interest and other (expense) income, net</pre> | (1.0) | (.7) | .1 |
| Gain on disposition of assets | . 4 | | |
| | | | |
| Loss before income taxes | (3.8) | (7.7) | (.4) |
| Provision (benefit) for income taxes | (.4) | 1.0 | (.5) |
| Net income (loss) | (3.4%) | (8.7%) | .1% |
| | ===== | ===== | |

2003 COMPARED TO 2002

Consolidated results of operations for 2003 reflect an increase in net sales from the prior year of \$2,752,000 or 11.2% to \$27,322,000. This increase was primarily attributable to a \$2,548,000 increase in the electronic components segment attributable to improved orders in the Company's defense and satellite business offset by a decrease in net sales of microwave micro-circuitry products of \$257,000 of the Company's wholly-owned subsidiary Filtran Microcircuits Inc. ("FMI"). The decrease in 2003 FMI sales was due to continued softness in the telecommunications sector that FMI serves, principally millimeter-wave applications for wireless broadband solutions.

Orders of \$29,673,000 were received during 2003, an increase of \$6,916,000 or 30.4%, compared to \$22,757,000 in orders received during 2002. As a result, backlog increased by \$2,351,000 or 23.4% to \$12,395,000 at the end of 2003, compared to \$10,044,000 at year-end 2002.

The Company believes that the current economic downturn, resulting in reduced spending by wireless service providers, has caused many wireless companies to delay or forego certain purchases of the Company's products and this trend is expected to continue in the near term. However, the Company expects that its satellite and defense customers should continue to maintain their approximate current levels of orders during 2004, although there are no assurances they will do so. The Company also anticipates increasing levels of orders during 2004 and for fiscal year 2005 for its Multi-Mix(R) Microtechnology products, for which the Company has made a significant capital investment and incurred substantial research and development costs. The Company expects that previous weaknesses in the telecommunications sector that FMI serves will improve in 2004.

Consolidated cost of sales increased \$2,641,000 or 18.7%, and as a percentage of net sales increased 3.9 percentage points to 61.3%, for 2003. Cost of sales increased \$1,943,000 (which includes lower intersegment purchases from FMI of \$461,000) for 2003 in the electronic components segment, resulting from additional production costs above anticipated costs, competitive pricing, and higher manufacturing costs that were attributable to increases in depreciation and other occupancy expenses related to the expansion of the Company's West Caldwell, New Jersey and Costa Rica manufacturing production facilities. Cost of sales increased \$237,000 during 2003 in the microwave micro-circuitry segment, due to higher material and labor costs.

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Depreciation expense included in 2003 consolidated cost of sales was \$2,778,000,

an increase of \$531,000 compared to 2002. For 2003, approximately \$1,650,000 of depreciation expense was associated with Multi-Mix(R) Microtechnology capital assets. Other increases in depreciation expense were a result of capital equipment purchases in the current and prior years and the commencement of depreciation expense associated with the West Caldwell, New Jersey 19,200 square-foot building expansion, which was placed into service during the first quarter of 2002. During the third quarter of 2002, depreciation and amortization expense commenced on the recently completed 36,200 square-foot Multi-Mix(R) manufacturing facility in San Jose, Costa Rica.

Consolidated gross profit for 2003 was impacted by the items referred to in the above discussion of consolidated cost of sales and depreciation expense. Consolidated gross profit for 2003 was \$10,577,000 or 38.7% of net sales compared to consolidated gross profit of \$10,466,000 or 42.6% of net sales for 2002. Gross profit for 2003 for the electronic components segment increased by \$604,000 or 6.8% to \$9,500,000, which represented 39.6% of segment net sales of \$23,962,000, compared to a gross profit of \$8,896,000 or 41.5% of segment net sales of \$21,415,000 in 2002. Gross profit for 2003 included revenue of \$226,000 related to the settlement of rate increases on prior year contract costs. Gross profit for 2003 for the microwave micro-circuitry segment decreased by \$494,000 to \$1,076,000 which represented 29.0% of segment net sales of \$3,709,000, compared to \$1,570,000 or 39.6% of segment net sales of \$3,966,000 in 2002. FMI sales include intersegment sales of \$349,000 and \$810,000 in 2003 and 2002, respectively.

Consolidated selling, general and administrative expenses of \$9,536,000 for 2003 increased by \$586,000 or 6.6%, and when expressed as a percentage of net sales, decreased by 1.5 percentage points to 34.9% compared to 2002. The dollar increases were primarily due to the \$400,000 of additional fees and costs (including accelerated amortization of deferred financing costs) incurred related to the amendment of the Company's prior bank facilities incurred in the second quarter of 2003, and the higher commissions, selling and other professional fee costs incurred throughout 2003.

Research and development expenses for new products were \$1,737,000 for 2003, a planned decrease of \$992,000 or 36.4% compared to 2002. Except for \$163,000 of research and development expenses at FMI, a decrease of \$325,000 from 2002 levels, substantially all of the research and development expenses were related to Multi-Mix(R) Microtechnology and Multi-Mix PICO(TM) products.

During 2003 the Company reduced its headcount by 14 persons, principally involved in production, manufacturing support, sales and administration. The Company recorded personnel restructuring charges aggregating \$160,000, consisting of severance and certain other personnel costs during the last three quarters of 2003. As a result of a decline in orders received from its customers during 2002, the Company reduced head count by 28 persons, principally involved in production, manufacturing support and sales. The Company recorded personnel restructuring charges of \$240,000 and \$270,000 consisting of severance and certain other personnel costs, during the second and fourth quarters of 2002 which increased the Company's net loss by \$510,000.

Consolidated operating loss for 2003 was \$856,000. Operating loss for the electronic components segment for 2003 was \$860,000, which included the effect of charges associated with the personnel restructuring charges of \$160,000 in the last three quarters of 2003. In the fourth quarter of 2003, \$210,000 of income resulted from revenue related to the settlement of rate increases on prior year contract costs. Operating loss for the electronic components segment for 2002 was \$1,792,000 after the \$468,000 personnel restructuring charges in the second and fourth quarters of 2002. Operating income for the microwave micro-circuitry segment was \$4,000 in 2003 compared to operating income of \$70,000 for 2002, after inclusion of the \$42,000 second quarter personnel restructuring charge.

Net interest expense was \$271,000 for 2003, which compares to net interest expense of \$176,000 for 2002. Interest expense for 2003 was principally incurred on borrowings under mortgage and term loans taken out during fiscal year 2002 and the revolving line of credit, and term loans which the Company refinanced during the fourth quarter of 2003 at higher interest rates. Interest expense for 2002 was principally incurred on borrowings under a revolving credit facility and mortgage loan in connection with capital equipment purchases and the building expansion constructed during fiscal year 2001.

An income tax benefit of \$109,000 was recorded for 2003, with an effective tax rate of 10.7%, compared to an income tax provision of \$237,000 that was recorded for 2002 related to recording a partial income tax benefit of \$282,000 on the 2002 operating loss and tax credits of \$132,000 associated with research and development expenditures offset by the impact of providing a \$645,000 net valuation allowance against domestic net deferred tax assets. The 2003 tax benefit recorded represents deferred tax benefits associated with FMI's research and development expenses incurred in Canada. No domestic tax benefits have been recorded in 2003.

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Due to the uncertainties related to, among other things, the extent and timing of its future taxable income, the Company increased its domestic deferred tax asset valuation allowance by \$1,050,000 to \$1,350,000 in fiscal year 2002. The Company increased its domestic deferred tax asset valuation allowance by \$200,000 to \$1,550,000 in fiscal year 2003. The Company's domestic net deferred tax assets have been fully reserved as of January 3, 2004.

During the year ended December 28, 2002, the Company completed the first of the impairment tests of goodwill required under SFAS No. 142, which was adopted effective December 30, 2001. Under these rules, goodwill is no longer subject to amortization but is reviewed for potential impairment annually or upon the occurrence of an impairment indicator. Goodwill of approximately \$3,100,000, which arose from the acquisition of FMI in 1999, was previously being amortized on a straight-line basis over twenty years.

The Company recorded a net loss for 2003 of \$914,000 compared to a net loss of \$2,135,000 for 2002. On a per share basis, the Company recorded a net loss of \$.29 per share for 2003 compared to a net loss of \$.69 per share for 2002.

The weighted average number of basic shares outstanding increased by approximately 47,000 shares or 1.5% for 2003 compared to 2002. The increase in shares outstanding was primarily due to the issuance of 528,413 shares to DuPont Electronic Technologies during the first quarter of 2002 partly offset by the repurchase of 82,100 shares of stock during the second half of 2002.

2002 COMPARED TO 2001

Consolidated results of operations for 2002 reflect a decrease in net sales from the prior year of \$1,223,000 or 4.7% to \$24,570,000. This decrease was primarily attributable to a decrease in net sales of microwave micro-circuitry products of \$1,254,000 from the Company's wholly-owned subsidiary Filtran Microcircuits Inc. ("FMI"), offset by a small increase of \$32,000 in net sales of electronic components. The decrease in 2002 FMI sales was due to softness in the telecommunications sector that FMI serves, principally millimeter-wave applications for wireless broadband solutions.

Orders of \$22,757,000 were received during 2002, a decrease of \$4,252,000 or 15.7%, compared to \$27,009,000 in orders received during 2001. As a result,

backlog decreased by \$1,812,000 or 15.3% to \$10,044,000 at the end of 2002, compared to \$11,856,000 at year-end 2001. The reductions in orders and backlog reflect significant weakness in certain communications markets that are served by the Company.

The Company believes that the current economic downturn, resulting in reduced spending by wireless service providers, has caused many wireless companies to delay or forego purchases of the Company's products. This is reflected in the decrease in the Company's backlog. However, the Company expects that its satellite and defense customers should continue to maintain their approximate current levels of orders during 2003, although there are no assurances they will do so. The Company also anticipates increasing levels of orders during 2003 and for fiscal year 2004 for its Multi-Mix(R) Microtechnology products, for which the Company has made a significant capital investment and incurred substantial research and development costs. The Company expects that weakness in the telecommunications sector that FMI serves will continue into 2003.

Consolidated cost of sales increased \$1,591,000 or 12.7%, and as a percentage of net sales increased 8.9 percentage points to 57.4%, for 2002. Cost of sales increased \$2,374,000 (which includes increased intersegment purchases from FMI of \$534,000) for 2002 in the electronic components segment, resulting from higher manufacturing costs that were attributable to increases in insurance expense, depreciation, rent and other occupancy expenses, inventory reserves and underabsorbed manufacturing overhead expenses related to the expansions of the Company's West Caldwell, New Jersey and Costa Rica manufacturing production facilities. Cost of sales declined \$249,000 during 2002 in the microwave micro-circuitry segment, resulting from the approximately 15.4% decline in segment sales in 2002 compared to 2001. As a result of changes in the specifications of certain products and the development of those products during the fourth quarter of 2002, the Company wrote down the value of its inventory by approximately \$400,000.

Depreciation expense included in 2002 consolidated cost of sales was \$2,247,000, an increase of \$334,000 compared to 2001. For 2002, approximately \$868,000 of depreciation expense was associated with Multi-Mix(R) Microtechnology capital assets. Other increases in depreciation expense were a result of higher capital equipment purchases in the current and prior years and the commencement of depreciation expense associated with the West Caldwell, New Jersey 19,200 square-foot building expansion, which was placed into service during the first quarter of 2002. During the third quarter of 2002, depreciation and amortization expense commenced on the recently completed 36,200 square-foot Multi-Mix(R) manufacturing facility in San Jose, Costa Rica.

Consolidated gross profit for 2002 was impacted by the items referred to in the above discussion of consolidated cost of sales. Consolidated gross profit for 2002 was \$10,466,000 or 42.6% of net sales compared to consolidated gross profit of \$13,279,000 or 51.5% of net sales for 2001. Gross profit for 2002 for the electronic components segment decreased by \$2,343,000 or 20.8% to \$8,896,000 which represented 41.5% of segment net sales of \$21,415,000, compared to a gross profit of \$11,238,000 or 52.6% of segment net sales of \$21,383,000 in 2001. Gross profit for 2002 for the microwave micro-circuitry segment decreased by \$471,000 to \$1,570,000 which represented 39.6% of segment net sales of \$3,966,000, compared to \$2,041,000 or 43.5% of segment net sales of \$4,686,000 in 2001. FMI sales include intersegment sales of \$810,000 and \$276,000 in 2002 and 2001, respectively.

Consolidated selling, general and administrative expenses of \$8,950,000 for 2002 decreased by \$581,000 or 6.1%, and when expressed as a percentage of net sales, decreased by 0.6 percentage

points to 36.4% compared to 2001. The dollar decreases resulted from decreases in sales commission expenses, personnel recruitment costs, marketing expenses, goodwill amortization and other administrative expenses for 2002. The fourth quarter and fiscal year 2002 operating losses were primarily attributable to reduced sales resulting from the continuing economic slowdown especially in the areas served by the Company, and were further impacted because selling, general and administrative expenses and research and development expenses did not decrease proportionally in relation to the reduced sales.

Depreciation and amortization included in selling, general and administrative expense was \$648,000 for 2002, which included approximately \$272,000 of depreciation expense associated with the new Multi-Mix(R) production facility in Costa Rica that went into service in August 2002.

Research and development expenses for new products were \$2,729,000 for 2002, a planned decrease of \$653,000 or 19.3% compared to 2001. Except for \$488,000 of research and development expenses at FMI, an increase of \$56,000 over the 2001 levels, substantially all of the research and development expenses were related to Multi-Mix(R) Microtechnology and Multi-Mix PICO(TM) products.

Consolidated operating loss for 2002 was \$1,723,000. As a result of a decline in orders received from its customers during 2002, the Company reduced head count by 28 persons, principally involved in production, manufacturing support and sales. The Company recorded personnel restructuring charges of \$240,000 and \$270,000 consisting of severance and certain other personnel costs, during the second and fourth quarters of 2002 which increased the Company's net loss by \$510,000 or \$.17 per share. The Company has paid approximately \$331,000 of these restructuring charges in 2002. Substantially all of the remaining restructuring charges will be paid during 2003. The Company reported a consolidated operating loss of \$113,000 for 2001, which included the effect of charges associated with the reincorporation in Delaware of \$330,000 recorded in the first quarter of 2001.

Operating loss for the electronic components segment for 2002 was \$1,793,000, which included the effect of charges associated with the personnel restructuring charges of \$198,000 and \$270,000 in the second and fourth quarters. Operating loss for the electronic components segment for 2001 was \$319,000, after the \$330,000 reincorporation charge in the first quarter of 2001. Operating income for the microwave micro-circuitry segment was \$70,000 in 2002, after inclusion of the \$42,000 second quarter personnel restructuring charge, compared to operating income of \$206,000 for 2001.

Net interest expense was \$176,000 for 2002, which compares to net interest income of \$17,000 for 2001. Interest expense of \$222,000 was capitalized to property, plant and equipment during 2001. Interest expense for 2002 was principally incurred on borrowings under the Company's revolving credit facility and a mortgage loan in connection with capital equipment purchases and the building expansion constructed during fiscal year 2001 and placed in service during 2002.

An income tax provision of \$237,000 was recorded for 2002 related to recording a partial income tax benefit of \$282,000 on the current year operating loss and tax credits of \$132,000 associated with research and development expenditures offset by the impact of providing a net valuation allowance against domestic net deferred tax assets.

Due to the uncertainties related to, among other things, the extent and timing of its future taxable income, the Company increased its domestic deferred tax asset valuation allowance by \$1,050,000 to \$1,350,000 in fiscal year 2002. As a result of this provision, the Company's domestic net deferred tax assets have

been fully reserved as of December 28, 2002.

During the year ended December 28, 2002, the Company completed the first of the required impairment tests required under SFAS No. 142, which was adopted effective December 30, 2001, related to goodwill. Under the new rules, goodwill is no longer subject to amortization but it is reviewed for potential impairment upon adoption and thereafter annually or upon the occurrence of an impairment indicator. The annual amortization of goodwill, which would have approximated \$150,000, is no longer required. Goodwill of approximately \$3,100,000, which arose from the acquisition of FMI in 1999, was previously being amortized on a straight-line basis over twenty years. Amortization of goodwill of \$149,000 was recorded for 2001.

The Company recorded a net loss for 2002 of \$2,135,000 compared to net income of \$24,000 for 2001. On a per share basis, the Company recorded a net loss of \$.69 per share for 2002 compared to net income of \$.01 per share reported for 2001.

The weighted average number of basic shares outstanding increased by approximately 450,000 shares or 17.2% for 2002 compared to 2001. The increase in shares outstanding was primarily due to the issuance of 528,413 shares to DuPont Electronic Technologies during the first quarter of 2002.

LIQUIDITY AND CAPITAL RESOURCES

The Company had liquid resources comprised of cash and cash equivalents totaling approximately \$450,000 at the end of 2003 compared to approximately \$3,600,000 at the end of 2002. The Company's working capital was approximately \$7,300,000 and its current ratio was 2.7 to 1 at the end of 2003 compared to \$3,600,000 and 1.4 to 1, respectively, at the end of 2002. At January 3, 2004 the Company had available borrowing capacity under its revolving line of credit of \$3,750,000.

The Company's operating activities provided net positive cash flows of \$1,093,000 during 2003 compared to positive cash flows of \$1,484,000 during 2002. The primary reason for the positive operating cash flows in 2003 resulted

from depreciation and amortization charges of \$3,404,000 and a decrease in inventories. These positive cash flows were offset primarily by increases in accounts receivable and other assets made during 2003.

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The Company made net capital investments in property, plant and equipment of \$1,097,000 during 2003 (which excludes unpaid invoices for additional capital investments of \$224,000 at January 3, 2004), compared to net capital investments made in property, plant and equipment of \$2,858,000 during 2002. These capital expenditures are related to new production facilities and processing equipment capabilities in connection with the manufacturing of new products and enhancements to existing products. The depreciated cost of capital equipment associated with Multi-Mix(R) Microtechnology was \$10,064,000 at the end of 2003, a decrease of \$409,000 compared to \$10,473,000 at the end of fiscal year 2002.

In April 2001, the Company commenced borrowing under a \$7,500,000 revolving credit facility with Fleet Bank, at an interest rate of one-half percent below the bank's floating prime rate. The weighted average interest rate on the borrowings under this facility during 2002 was 4.22%, and the interest rate was 3.75% at December 28, 2002.

The Company successfully completed a private placement of 528,413 shares of Company Common Stock on February 28, 2002 that raised \$5,284,000 before offering expenses. From the proceeds of that offering, the Company repaid the \$5,000,000

then outstanding under the revolving credit facility.

During the first quarter of 2002, the Company obtained an increase of \$2,500,000 in the Company's lines of credit with Fleet Bank to a total of \$10,000,000, \$3,500,000 of which consisted of a first mortgage originally callable in March 2007 on the Company's West Caldwell, New Jersey manufacturing facility.

In December 2002 the Company borrowed \$2,720,000 under a seven-year term loan with Fleet Bank, which lowered the amount then available under its revolving line of credit to \$3,780,000. The interest rate on the borrowings under this facility was 3.42% at December 28,2002.

The Company had not made any borrowings under the Fleet Bank revolving credit facility since December 2002.

The provisions of the Fleet revolving credit and term loan agreement required the Company to maintain certain financial covenants. At December 28, 2002, the Company was not in compliance with certain of these covenants.

On April 17, 2003, the Company and Fleet Bank entered into bank modification agreements, that waived compliance with certain covenants and further amended the applicable terms of the agreements and covenants to reduce total availability and change maturity dates of the facility. The loan agreements contained a material adverse change clause, under which Fleet Bank, in its good faith opinion, could determine that the Company was in default under the agreements. The Company believed that this clause was a Subjective Acceleration Clause as indicated in EITF 95-22, and, based upon the Company's assessment under those guidelines, among other factors, had classified the amounts as a current liability at December 28, 2002.

On October 8, 2003, the Company completed the refinancing of its revolving credit and term loan obligations with a new credit facility provided by The CIT Group/Business Credit, Inc. ("CIT") that provides for a three-year secured revolving credit, term loan and letter of credit facility for \$9,250,000. All obligations due to Fleet Bank were repaid from the proceeds of such refinancing. Management of the Company has implemented certain cost and capital expenditure reductions as a means to improve cash flow. The new revolving credit facility combined with the expected cash flows from operations should be sufficient to meet the Company's current obligations and to fund its currently contemplated operations during the next twelve months.

The new financing agreement with CIT consists of a \$5,000,000 revolving line of credit, that is temporarily reduced by \$750,000 until certain conditions are met, a \$1,500,000 machinery and equipment term loan ("Term Loan A") and a \$2,750,000 real estate term loan ("Term Loan B"). In connection with this new financing agreement, the Company was required to place, over the life of the loan, \$1,500,000 as restricted cash with CIT. The revolving line of credit is subject to an availability limit under a borrowing base calculation (85% of eligible accounts receivable as defined in the financing agreement plus 100% of the \$1,500,000 restricted cash). The revolving line of credit bears interest at the prime rate plus 1/2 percent (currently 4.50%). The principal amount of Term Loan A is payable in 60 equal monthly installments of \$25,000 and bears interest at the prime rate plus one percent (currently 5.0%). The principal amount of Term Loan B is payable in 84 equal monthly installments of \$32,738 and bears interest at the prime rate plus one percent (currently 5.0%). At January 3, 2004, the Company, under the terms of its agreement with CIT, elected to convert \$1,200,000 of Term Loan A and \$1,800,000 of Term Loan B to LIBOR interest rate loans. The weighted average and current interest rates on such LIBOR interest rate loans was 4.44%. The current LIBOR interest rate options expire on April 13, 2004 and are expected to be renewed for six months at

that time. The revolving line of credit and the term loans are secured by substantially all assets located within the United States and the pledge of 65% of the stock of the Company's subsidiaries located in Costa Rica and Canada. The provisions of the financing agreement require the Company to maintain certain financial covenants. The Company was in compliance with these covenants at January 3, 2004.

Depreciation and amortization expenses exceeded capital expenditures for new projects and production equipment during 2003 by approximately \$1,900,000, and we anticipate that depreciation and amortization expenses will exceed capital expenditures in fiscal year 2004 by approximately \$2,000,000. The Company intends to issue up to \$1,000,000 of purchase order commitments for capital equipment from various vendors. The Company anticipates that such equipment will be purchased and become operational during fiscal year 2004.

The Company entered into an agreement effective January 2001, with a customer to relinquish to this customer approximately half of the Company's 17,000 square-foot leased manufacturing facility in Costa Rica. Associated with the transaction, the Company entered into a new four-year lease agreement with a five-year renewal option with its Costa Rica landlord for the reduced space. In addition, the Company transferred certain employees to its customer, agreed to share certain personnel resources and common costs, and committed to provide certain management, administrative and other services to its customer. On March 31, 2003, the Company relinquished the balance of the space to its customer. The completion of these transactions resulted in a gain of \$71,000 during the second quarter of 2003. In connection with the 2001 agreement, the Company received \$450,000 from its customer. The Company reduced its facility occupancy expenses by approximately \$22,000, \$87,000 and \$87,000 in 2003, 2002 and 2001, respectively.

RELATED PARTY TRANSACTIONS

In May 1998, the Company sold 22,000 shares of Common Stock to Mason N. Carter, Chairman, President and Chief Executive Officer of the Company, at a price of \$11.60 per share, which approximated the average closing price of the Company's Common Stock during the first quarter of 1998. The Company lent Mr. Carter \$255,000 in connection with the purchase of these shares and combined that loan with a prior loan to Mr. Carter in the amount of \$105,000. The resulting total principal amount of \$360,000 was payable May 4, 2003 and bore interest at a variable interest rate based on the prime rate of the Company's lending bank. This loan was further amended on July 29, 2002. Accrued interest of \$40,000 was added to the principal, bringing the new principal amount of the loan to \$400,000, the due date was extended to May 4, 2006, and interest (at the same rate as was previously applicable) is now payable monthly. Mr. Carter has pledged 33,000 shares of Common Stock as security for this loan, which is a full-recourse loan.

On August 31, 2000, in connection with an amendment of Mr. Carter's employment agreement, the Company loaned Mr. Carter an additional \$280,000. Interest on the loan varies and is based on the prime rate of the Company's lending bank, payable in accordance with Mr. Carter's employment agreement. Each year the Company is required to forgive 20% of the amount due under this loan and the accrued interest thereon. During 2003, the Company forgave \$56,000 of principal and \$7,000 of accrued interest and paid a tax gross-up benefit of \$8,300 and projects that \$56,000 of principal and \$4,000 of accrued interest will be forgiven and a tax gross-up will be paid in fiscal year 2004. During 2002, the Company forgave \$56,000 of principal and \$12,000 of accrued interest and paid \$10,700 for a tax gross-up benefit. During 2001, the Company forgave \$56,000 of principal and \$23,000 of accrued interest and paid a tax gross-up benefit of \$11,000.

During fiscal years 2003, 2002 and 2001, respectively, the Company's General Counsel, KMZ Rosenman, was paid \$359,000, \$372,000 and \$288,000 for providing legal services to the Company. A director of the Company is Counsel to the firm of KMZ Rosenman but does not share in any fees paid by the Company to the law firm.

During fiscal years 2003, 2002 and 2001, the Company retained Career Consultants, Inc. and SK Associates to perform executive searches and to provide outplacement services to the Company. The Company paid an aggregate of \$40,000, \$24,000 and \$117,000 to these companies during 2003, 2002 and 2001, respectively. A director of the Company is the Chairman and Chief Executive Officer of each of these companies.

During fiscal years 2003, 2002 and 2001, respectively, a director of the Company was paid \$12,000, \$36,000 and \$40,300 for providing financial-related consulting services to the Company.

During each of fiscal years 2003, 2002 and 2001, a director of the Company was paid \$36,000 for providing technology-related consulting services to the Company.

During fiscal years 2003 and 2002, respectively, DuPont Electronic Technologies, a stockholder, was paid \$109,000 and \$36,000 for providing technological and marketing related personnel and services on a cost-sharing basis to the Company.

Each director who is not an employee of the Company receives a monthly director's fee of \$1,500, plus an additional \$500 for each meeting of the Board and of any Committees of the Board attended. The directors are also reimbursed for reasonable travel expenses incurred in attending Board and Committee meetings. In addition, pursuant to the 2001 Stock Option Plan, each non-employee director is granted an immediately exercisable option to purchase 2,500 shares of the Common Stock of the Company on the date of each Annual Meeting of Stockholders. Each such grant

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is priced at the fair market value of the Common Stock on the date of such grant. On June 24, 2003, non-qualified stock options to purchase an aggregate of 20,000 shares were issued to eight directors at an exercise price of \$3.10 per share.

On April 7, 2000, the Company entered into a stock purchase and exclusivity agreement with Ericsson Microelectronics, A.B. ("Ericsson") and Ericsson Holding International, B.V. ("EHI") pursuant to which the Company sold to EHI 375,000 shares of Common Stock, representing approximately 17.5% of the Company's outstanding Common Stock after giving effect to the sale, for an aggregate purchase price of \$3,375,000. The stock purchase and exclusivity agreement also provides that the Company will design, develop and produce exclusively for Ericsson certain Multi-Mix(R) products that incorporate active RF power transistors for use in certain wireless basestation applications, television transmitters and certain other applications that are intended for Bluetooth transceivers.

On October 26, 2000, the Company entered into subscription agreements for Common Stock and three-year warrants to purchase shares of Common Stock ("Warrants") with a group of investors led by Adam Smith Investment Partners, L.P. and certain of its affiliates (the "Adam Smith Investors"), EHI and Messrs. E. Cohen, Goldberg and Fuller, members of the Board (the "Director Investors"). The Company sold to the investors units at a price of \$12.80 per unit, each unit consisting of one share of Common Stock and one Warrant with an exercise price

of \$21.25 which expired on October 26, 2003 ("Units"). The Adam Smith Investors purchased 240,000 Units, EHI purchased 100,000 Units and Messrs. E. Cohen, Goldberg and Fuller purchased 5,000, 11,000 and 4,000 Units, respectively, for an aggregate purchase price of \$4,608,000. The Common Stock portion of the Units represented an aggregate of approximately 14% of the outstanding Common Stock of the Company after giving effect to the sales.

On February 28, 2002, the Company sold to DuPont Electronic Technologies 528,413 shares of Common Stock, representing approximately 16.6% of the Company's outstanding Common Stock after giving effect to the sale, for an aggregate purchase price of \$5,284,000. The Company and DuPont Electronic Technologies have also agreed to work together to better understand the dynamics of the markets for high-frequency electronic components and modules. David B. Miller, Vice President and General Manager of DuPont Electronic Technologies, was appointed to the Company's Board of Directors. As a result of this sale, pursuant to the anti-dilution provisions of the Warrants issued in October 2000, the exercise price of the Warrants was reduced to \$17.80 and the number of shares subject to the Warrants was increased to 429,775. The Warrants expired on October 26, 2003.

On October 1, 2002, EHI completed the sale of most of its microelectronics business to Infineon Technologies AG ("Infineon"). As part of this transaction, EHI transferred to Infineon 475,000 shares of the Company and the right to acquire 119,380 shares of the Company's Common Stock pursuant to the Warrants (which expired in October 2003), and EHI assigned to Infineon its rights in the various agreements between EHI and the Company, which were modified in certain respects pursuant to an agreement with Infineon.

Infineon, Adam Smith Investors and DuPont hold registration rights which give them the right to register certain shares of Common Stock of the Company.

RECENT ACCOUNTING PRONOUNCEMENTS

SFAS No. 143, "Accounting for Asset Retirement Obligations", requires the fair value for an asset retirement obligation to be recorded in the period in which it is incurred. The Company's adoption of SFAS No. 143, effective December 29, 2002, did not have an impact on the Company's financial position or results of operations.

SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13 and Technical Corrections", requires gains and losses on extinguishments of debt to be classified as income or loss from continuing operations rather than as extraordinary items as previously required under SFAS No. 4. Extraordinary treatment is required for certain extinguishments as provided in APB Opinion No. 30. The statement also amended SFAS No. 13 for certain sale-leaseback and sublease accounting. The Company's adoption of SFAS No. 145, effective December 29, 2002, did not have an impact on the Company's financial position or results of operations.

SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities", nullifies EITF Issue No. 94-3. SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred, whereas EITF No. 94-3 had recognized the liability at the commitment date to an exit plan. The Company's adoption of SFAS No. 146, effective for exit or disposal activities initiated after December 28, 2002, did not have an impact on the Company's financial position or results of operations.

SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure," provides alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation. In addition, this statement amends the disclosure requirements of SFAS No. 123,

"Accounting for Stock-Based Compensation", to require more

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prominent disclosures about the method of accounting for stock-based employee compensation and the effect of the method used on reported results in both annual and interim financial statements. The provisions of SFAS No. 148 were effective for the Company for interim periods beginning after December 28, 2002. As permitted by SFAS No. 148, the Company will continue to apply the provisions of APB Opinion No. 25, "Accounting for Stock-Based Compensation," for all employee stock option grants and has elected to disclose pro forma net income and earnings per share amounts as if the fair-value based method had been applied in measuring compensation costs. In addition, the Company is awaiting further guidance and clarity that may result from current FASB and International Accounting Standards Board stock compensation projects and will continue to evaluate any developments concerning mandated, as opposed to optional, fair-value based expense recognition. The adoption of SFAS No. 148 did not have an impact on the Company's financial position or results of operations.

FASB Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," elaborates on the disclosures to be made by a guarantor about its obligations under certain guarantees issued. It also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. FIN 45 expands on the accounting guidance of SFAS No. 5, "Accounting for Contingencies," SFAS No. 57, "Related Party Disclosures," and SFAS No. 107, "Disclosures about Fair Value of Financial Instruments." It also incorporates without change the provisions of FASB Interpretation No. 34, "Disclosure of Indirect Guarantees of the Indebtedness of Others." The initial recognition requirements in this Interpretation are effective for periods ending after December 15, 2002. The adoption of FIN 45 did not have an impact on the Company's financial position or results of operations.

FASB Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51," requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial authority or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated support from other parties. FIN 46 is effective for all new variable interest entities created or acquired after January 31, 2003. For variable interest entities created or acquired prior to February 1, 2003, the provisions of FIN 46 must be applied for fiscal periods ending after December 15, 2003. The adoption of FIN 46 did not have an impact on the Company's financial position or results of operations.

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ITEM 7. FINANCIAL STATEMENTS

REPORT OF INDEPENDENT AUDITORS

To the Board of Directors and Stockholders of Merrimac Industries, Inc.:

We have audited the accompanying consolidated balance sheets of Merrimac

Industries, Inc. as of January 3, 2004 and December 28, 2002, and the related consolidated statements of operations and comprehensive income (loss), stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. The consolidated financial statements of Merrimac Industries, Inc. as of December 29, 2001 and for the year then ended, were audited by other auditors who have ceased operations and whose report dated March 1, 2002, expressed an unqualified opinion on those statements, before the revisions in disclosures described below.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the 2003 and 2002 consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Merrimac Industries, Inc. as of January 3, 2004 and December 28, 2002, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

As described in Note 1 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards ("Statement") No. 142, Goodwill and Other Intangible Assets, effective December 30, 2001.

In addition, as described in Note 1, these consolidated financial statements have been revised to include the transitional disclosures required by Statement No. 142 which was adopted by the Company on December 30, 2001. Our audit procedures with respect to the disclosures in Note 1 relating to 2001 included (a) agreeing the previously reported net income (loss) and per share amounts to the previously issued financial statements and the adjustments to reported net income (loss) representing amortization expense recognized in these periods related to goodwill to the Company's underlying records obtained from management, and (b) testing the mathematical accuracy of the reconciliation of adjusted net income (loss) to reported net income (loss) and the related net income (loss) per share amounts. In our opinion, the disclosures for 2001 in Note 1 are appropriate. However, we were not engaged to audit, review, or apply any procedures to the Company's consolidated financial statements for 2001 other than with respect to such disclosures, and accordingly, we do not express an opinion or any other form of assurance on the Company's 2001 consolidated financial statements taken as a whole.

/s/ Ernst & Young LLP

MetroPark, New Jersey March 29, 2004

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REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To Merrimac Industries, Inc.:

We have audited the accompanying consolidated balance sheets of Merrimac Industries, Inc. and Subsidiaries as of December 29, 2001 and December 30, 2000, and the related consolidated statements of operations and comprehensive income (loss), stockholders' equity and cash flows for each of the three years in the period ended December 29, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Merrimac Industries, Inc. and Subsidiaries as of December 29, 2001 and December 30, 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 29, 2001 in conformity with accounting principles generally accepted in the United States.

Roseland, New Jersey March 1, 2002

This Report of Independent Certified Public Accountants is a copy of a previously issued Arthur Andersen LLP ("Andersen") report and has not been reissued by Andersen. The inclusion of this previously issued Andersen report is pursuant to the "Temporary Final Rule and Final Rule; Requirements for Arthur Andersen LLP Auditing Clients," issued by the U.S. Securities and Exchange Commission in March 2002. Note that this previously issued Andersen report includes references to certain fiscal years, which are not required to be presented in the accompanying financial statements as of and for the fiscal year ended January 3, 2004.

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CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

2003 2002 -----

OPERATIONS

| Net sales | \$27,322,096 | \$24,570,332 |
|--|---|---|
| Costs and expenses: Cost of sales Selling, general and administrative Research and development Restructuring charges. Amortization of goodwill Reincorporation charge. | 16,745,329 9,536,144 1,736,649 160,000 | 14,104,256 8,950,284 2,728,556 510,000 - - 26,293,096 |
| Operating loss | (856,026) (271,471) 104,024 | (1,722,764) (175,703) |
| Loss before income taxes Provision (benefit) for income taxes | (1,023,473) (109,000) | (1,898,467) 237,000 |
| Net income (loss) | \$ (914,473) ======= | \$ (2,135,467) ====== |
| Net income (loss) per common share-basic and diluted | \$(.29) | \$(.69) |
| Weighted average number of shares outstanding-basic Weighted average number of shares outstanding-diluted | 3,120,557 3,120,557 | 3,073,703 3,073,703 |
| COMPREHENSIVE INCOME (LOSS) | | |
| Net income (loss) Comprehensive income (loss): Foreign currency translation adjustment | \$ (914,473) 986,351 | 63 , 873 |
| Comprehensive income (loss) | \$ 71,878 ====== | \$ (2,071,594) |

See accompanying notes.

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CONSOLIDATED BALANCE SHEETS

January 3, 2004 and December 28, 2002

| | 2003 |
|--|--------------------|
| Assets | |
| Current assets: Cash and cash equivalents | \$ 452 , |
| respectively | 6,299, 135, |
| Inventories, net | 3,187, |

| Other current assets Deferred tax assets | 482, 1,055, |
|---|---|
| Total current assets | |
| Total Cullent assets | 11,612, |
| Property, plant and equipment Less accumulated depreciation and amortization | 37,203, 19,982, |
| Property, plant and equipment, net Restricted cash Other assets Deferred tax assets Goodwill. | 17,221, 1,500, 854, 573, 3,122, |
| Total Assets | \$34,884, |
| Liabilities and Stockholders' Equity | |
| Current liabilities: Current portion of long-term debt Accounts payable Accrued liabilities Income taxes payable. | \$ 954, 1,629, 1,711, |
| Total current liabilities | 4,295, 4,208, 88, 48, 1,407, |
| Total liabilities | 10,046, |
| Commitments and contingencies | |
| Stockholders' equity: Preferred stock, par value \$.01 per share: Authorized: 1,000,000 shares No shares issued Common stock, par value \$.01 per share: Authorized: 20,000,000 shares | |
| Issued: 3,202,991 shares in 2003 and 3,201,069 shares in 2002 | 32, |
| Additional paid-in capital | 18,686, 6,481, 723, |
| Less treasury stock, at cost - 82,100 shares in 2003 and in 2002 Less loan to officer-stockholder | 25,923, (573, (512, |
| Total stockholders' equity | 24,837, |
| | |

Total Liabilities and Stockholders' Equity \$34,884,

See accompanying notes.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

| | Common Stock Shares Amount | | | | Common Stock Stock | | Common Stock Warrants(a) | Additional Paid-in Capital(b) |
|---|-------------------------------|---------------------|------------------------------------|--------------------------------|--------------------|--|--------------------------------|-------------------------------------|
| Balance, December 30, 2000 . | 2,805,373 | \$28,054 | \$837,200 | \$13,982,779 | | | | |
| Net income Exercise of options Forgiveness of loan to officer-stockholder . Foreign currency translation | 53 , 876 | 539 | | 344,807 | | | | |
| Balance, December 29, 2001 . | 2,859,249 | 28,593 | 837,200 | 14,327,586 | | | | |
| Net loss | 10,975 11,336 319,509 | 110 113 3,195 | | 105,440 61,923 3,347,021 | | | | |
| Balance, December 28, 2002 . | 3,201,069 | 32,011 | 837,200 | 17,841,970 | | | | |
| Net loss | 1,922 | 19 | (837,200) | 7,744 837,200 | | | | |
| Balance, January 3, 2004 | 3,202,991 | \$32,030 | \$ | \$18,686,914 | | | | |
| | | Stock | Loan to Officer- Stockholder | | | | | |
| Balance, December 30, 2000 . | 208,904 | \$(1,760,131) | \$(640,000) | \$21,904,293 | | | | |
| Net income Exercise of options Forgiveness of loan | | | | 24,079 345,346 | | | | |
| to officer-stockholder . | | | 56,000 | 56,000 | | | | |

| Foreign currency translation | | | | (276,091) |
|--|--------|------------------------|--------------------|--|
| Balance, December 29, 2001 . | | (1,760,131) | | |
| Net loss | , , | 1,760,131 (573,866) | (40,000) 56,000 | (2,135,467) 105,550 62,036 5,110,347 (573,866) (40,000) 56,000 63,873 |
| Balance, December 28, 2002 . | | (573,866) | | |
| Net loss | | | 56,000 | (914, 473) 7,763 56,000 |
| Foreign currency translation Balance, January 3, 2004 | 82,100 | \$ (573 , 866) | \$(512,000) | |
| | | | | |

- (A) Common stock warrants expired October 26, 2003.
- (B) Tax benefits associated with the exercise of employee stock options are recorded to additional paid-in capital when such benefits are realized.

See accompanying notes.

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CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

| | 2003 | 2002 |
|--|--------------|-------------------|
| | | |
| Cash flows from operating activities: | | |
| Net income (loss) | \$ (914,473) | \$(2,135,467) |
| Adjustments to reconcile net income (loss) to net cash | | |
| provided by operating activities: | | |
| Depreciation and amortization | 3,191,654 | 2,909,363 |
| Amortization of deferred financing costs | 211,661 | - |
| Amortization of goodwill | _ | _ |
| Amortization of deferred income | (21,822) | (87 , 288) |
| Gain on disposition of assets | (104,024) | _ |
| Deferred and other compensation | 72,414 | 64 , 934 |
| Deferred income taxes (benefit) | (42,000) | 507,000 |

| Changes in enerating assets and liabilities. | | |
|--|-----------------|--------------------|
| Changes in operating assets and liabilities: Accounts receivable | (2,365,009) | 1,830,810 |
| Income tax refunds receivable | 169,083 | (105,591) |
| Inventories | 846,726 | 781,874 |
| Other current assets | 31,219 | |
| | • | 333,571 |
| Deferred tax assets | (32,000) | 130,000 |
| Other assets | (248, 842) | (141,232) |
| Accounts payable | 176,432 | (2,377,474) |
| Accrued liabilities | 136,802 | (78,996) |
| Income taxes payable | (38, 356) | (230,417) |
| Deferred compensation | (43,504) | (41,250) |
| Other liabilities | 67 , 107 | 124,174 |
| Net cash provided by operating activities | | 1,484,011 |
| Cash flows from investing activities: | | |
| Purchases of capital assets | (1,265,888) | (2,857,664) |
| Proceeds from sales of capital assets | 168,558 | |
| Net cash used in investing activities | (1,097,330) | (2,857,664) |
| Cash flows from financing activities: | | |
| Borrowings under revolving credit facility | 1,634,337 | 500,000 |
| Borrowings under mortgage loan | 2,750,000 | 3,500,000 |
| Borrowings under term loan | 1,500,000 | 2,720,000 |
| Borrowings under lease facility | | |
| Restricted cash | (1,500,000) | _ |
| Repayment of borrowings | (7,695,717) | (8,301,073) |
| Proceeds from the issuance of common stock and | | |
| common stock warrants, net | _ | 5,110,347 |
| Proceeds from the exercise of stock options | 7,763 | 167,587 |
| Repurchase of common stock | _ | (573 , 866) |
| Net cash (used in) provided by financing activities | (3,303,617) | 3,122,995 |
| Effect of exchange rate changes | 149,714 | 17,022 |
| | | |
| Net (decrease) increase in cash and cash equivalents | (3, 158, 165) | 1,766,364 |
| Cash and cash equivalents at beginning of year | 3,610,798 | 1,844,434 |
| Cash and cash equivalents at end of year | \$ 452,633 | \$ 3,610,798 |
| Supplemental disclosures of cash flow information: | | |
| Cash paid during the year for: | | |
| Income taxes | \$ 6,500 | \$ 45,000 |
| Loan interest | \$ 285,000 | \$ 269,000 |
| | ======== | ======== |
| Non-cash activities: | | |
| Unpaid purchases of capital assets | \$ 224,000 | \$ 354,000 |
| Addition to loan to officer-stockholder | - | \$ 40,000 |
| Note payable for insurance premiums | \$ 192,396 | - |
| | ========= | ======== |

See accompanying notes.

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

1. Summary of significant accounting policies

Nature of business: The Company is involved in the design, manufacture and sale of electronic component devices offering extremely broad frequency coverage and high performance characteristics, and microstrip, bonded stripline and thick metal-backed Teflon(R) (PTFE) and mixed dielectric multilayer circuits for communications, defense and aerospace applications.

The Company's operations are conducted primarily through two business segments: (1) electronic components and (2) microwave micro-circuitry.

Principles of consolidation: The financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany accounts have been eliminated in consolidation.

Cash and cash equivalents: The Company considers all highly liquid securities with an original maturity of less than three months to be cash equivalents. The Company maintains cash deposits with banks that at times exceed applicable insurance limits. The Company reduces its exposure to credit risk by maintaining such deposits with high quality financial institutions. Because of their liquidity and short-term maturities, the carrying value of these financial instruments approximates their fair value.

Use of estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Contract revenues: Contract revenue and related costs on fixed-price and cost-reimbursement contracts that require customization of products to customer specifications are recorded when title transfers to the customer, which is generally on the date of shipment. Prior to shipment, manufacturing costs incurred on such contracts are recorded as work-in-process inventory. Anticipated losses on contracts are charged to operations when identified. Revenue related to non-recurring engineering charges is generally recognized upon shipment of the initial units produced or based upon contractually established stages of completion. The cost rates utilized for cost-reimbursement contracts are subject to review by third parties and can be revised, which can result in additions to or reductions from revenue. Revisions which result in reductions to revenue are recognized in the period that the rates are reviewed and finalized; additions to revenue, which amounted to \$226,000 in 2003, are recognized in the period that the rates are reviewed, finalized, accepted by the customer, and collectability from the customer is assured.

Warranties: Certain of the Company's long-term contracts have warranty obligations. Estimated warranty costs for each contract are determined based on the contract terms and technology specific issues. The Company accrues estimated warranty costs at the time of sale and any additional amounts are recorded when such costs are probable and can be reasonably estimated. Warranty expense was approximately \$162,000, \$77,000 and \$74,000 for 2003, 2002 and 2001, respectively. The warranty reserve at January 3, 2004 and December 28, 2002 was \$150,000.

Allowance for doubtful accounts: The allowance for doubtful accounts receivable reflects the Company's best estimate of probable losses determined on the basis of historical experience, specific allowances for known troubled accounts and other currently available evidence.

Inventories: Inventories are valued at the lower of average cost or market.

Provision is made for potential losses on slow moving and obsolete inventories when identified.

Foreign currency translation: The financial statements of the Company's foreign subsidiaries have been translated into U.S. dollars in accordance with Statement of Financial Accounting Standards No. 52, "Foreign Currency Translation". This statement provides that all balance sheet accounts be translated at year-end rates of exchange, except stockholders' equity accounts which are translated at historical rates. Income and expense accounts are translated at the average of exchange rates in effect during the year. The resulting translation adjustment is reported as a separate component of stockholders' equity and accumulated other comprehensive income (loss). Realized foreign exchange transaction gains and losses, which are not material, are included in income.

Comprehensive income (loss): Comprehensive income (loss) includes all changes in stockholders' equity during a period except those resulting from investments by or distributions to stockholders. The Company has determined that all of the comprehensive income (loss) impacting the Company is cumulative translation adjustments.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

1. Summary of significant accounting policies (continued)

Depreciation and amortization: Depreciation and amortization is computed for financial purposes on the straight-line method, while accelerated methods are used, where applicable, for tax purposes. The following estimated useful lives are used for financial income statement purposes:

| Land improvements | 10 years |
|--|--------------|
| Building | 25 years |
| Machinery and equipment | 3 - 10 years |
| Office equipment, furniture and fixtures | 5 - 10 vears |

Assets under construction are not depreciated until the assets are placed into service. Fully depreciated assets included in property, plant and equipment at January 3, 2004 and December 28, 2002 amounted to \$11,222,000 and \$9,436,000, respectively.

Long-lived assets: The Company applies Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", which superseded Financial Accounting Standards No. 121. Under Statement No. 144, impairment losses on long-lived assets are recognized when events or changes in circumstances indicate that the undiscounted cash flows estimated to be generated by such assets are less than their carrying value. Impairment losses are then measured by comparing the fair value of assets to their carrying amounts.

Goodwill: Goodwill represents the excess of cost over the fair value of net assets of an acquired business. Prior to 2002, the Company amortized this cost over a 20 year life using the straight-line method. With the adoption of SFAS No. 142 "Goodwill and Other Intangible Assets" by the Company on December 30, 2001, goodwill is no longer subject to amortization over its estimated useful life. However, goodwill is tested for impairment annually under a two-step approach, or more frequently, if events or changes in circumstances indicate that the asset might be impaired. Impairment is assessed at the "reporting unit"

level by applying a fair value-based test. A reporting unit is defined as the same as, or one level below the operating segment level as described in SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information". Under the two-step approach, the carrying amount of the reporting unit is compared with its fair value. If the carrying amount of the reporting unit exceeds its fair value, the "implied" fair value (as defined in SFAS No. 142) of the reporting unit's goodwill is compared with its carrying amount to measure the amount of the impairment loss, if any. When the carrying amount of the reporting unit's goodwill exceeds the implied fair value of the goodwill, an impairment loss is recognized in an amount equal to the excess. In addition, under SFAS No. 142, an acquired intangible asset should be separately recognized if the benefit of the intangible is obtained through contractual or other legal rights, or if the intangible asset can be sold, transferred, licensed, rented, or exchanged. Intangible assets will be amortized over their estimated useful lives.

On an annualized basis, the adoption of this accounting standard reduced the amortization of goodwill by approximately \$150,000 commencing in 2002 for the microwave micro-circuitry segment. The Company has performed the required initial assessment as of the beginning of the 2002 fiscal year as well as the annual assessment during the fourth quarter of 2003 and 2002 and determined there was no impairment.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

1. Summary of significant accounting policies (continued)

The changes in the carrying amount of goodwill for the fiscal years ended January 3, 2004 and December 28, 2002 are as follows:

| | 2003 | 2002 |
|-----------------------------|-------------|-------------|
| | | |
| Balance, beginning of year | \$2,491,146 | \$2,451,037 |
| Foreign currency adjustment | 631,417 | 40,109 |
| | | |
| Balance, end of year | \$3,122,563 | \$2,491,146 |
| | | ======== |

The current impact that the adoption of SFAS No. 142 had on net income (loss) and net income (loss) per share for the years presented is as follows:

| | | 2003 | 2002 | 2001 |
|---|----|-----------|---------------|--------------------|
| | | | | |
| Reported net income (loss) for the period \dots | \$ | (914,473) | \$(2,135,467) | \$ 24,079 |
| Add back: Amortization of goodwill | | | _ | 148,669 |
| Adjusted net income (loss) for the period | \$ | (914,473) | \$(2,135,467) | \$172 , 748 |
| | == | | | ======= |
| Basic net income (loss) per share: | | | | |
| Reported net income (loss) | | \$(.29) | \$(.69) | \$.01 |
| Amortization of goodwill | | - | - | .06 |
| | | | | |
| Adjusted net income (loss) | | \$(.29) | \$(.69) | \$.07 |

| | ===== | ===== | ==== |
|--------------------------------------|---------|---------|-------|
| Diluted net income (loss) per share: | | | |
| Reported net income (loss) | \$(.29) | \$(.69) | \$.01 |
| Amortization of goodwill | _ | _ | .05 |
| | | | |
| Adjusted net income (loss) | \$(.29) | \$(.69) | \$.06 |
| | ===== | ===== | ==== |

Advertising: The Company expenses the cost of advertising and promotion as incurred. Advertising costs charged to operations were \$102,000 in 2003, \$175,000 in 2002 and \$232,000 in 2001.

Income taxes: The Company uses the liability method to account for income taxes. Under this method, deferred tax assets and liabilities are determined based on temporary differences between financial reporting and tax bases of assets and liabilities, and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Tax benefits associated with the exercise of stock options are recorded to additional paid-in capital in the year the tax benefits are realized.

Savings and Investment Plan: The Company's Savings and Investment Plan is a 401(k) plan (the "Plan") that provides eligible employees with the option to defer and invest up to 25% of their compensation, with 50% of the first 6% of such savings matched by the Company. The Company's contributions to the Plan were \$60,000 in 2003, \$182,000 in 2002 and \$185,000 in 2001. In May 2003, the Company suspended its matching contributions to the Plan. The Board of Directors may also authorize a discretionary amount to be contributed to the Plan and allocated to eligible employees annually. No discretionary contribution amounts were authorized for 2003, 2002 and 2001.

Stock-based compensation: In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure," an Amendment of SFAS No. 123, "Accounting for Stock-Based Compensation." The Company adopted the disclosure provisions of SFAS No. 148 during fiscal 2002 and adopted SFAS No. 148 effective December 29, 2002. SFAS No. 148 amends the disclosure requirements of SFAS No. 123 "Accounting for Stock-Based Compensation" to require more prominent disclosures about the method of accounting for stock-based employee compensation and the effect of the method used on reported results in both annual and interim financial statements. The Company has elected to continue using the intrinsic value method and make the pro forma disclosures required by Statement No. 123 of net income and net income per share as if the fair-value based method of accounting had been applied (see Note 8). Since the Company generally grants options and rights to subscribe to purchase shares at the market price of the underlying share on the date of grant, it is not required to recognize compensation expense as a result of such grants.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

1. Summary of significant accounting policies (continued)

The table below sets forth the pro forma net income (loss) and the pro forma net

income (loss) per share information as calculated in accordance with Statement $\text{No.}\ 148.$

| | 2003 | 2002 | 2001 |
|---|---------------|--------------------------|-----------------------|
| Net income (loss) - as reported Plus: Stock-based compensation expense included in reported net income (loss), | \$ (914,473) | \$(2,135,467) | \$ 24,079 |
| net of tax | _ | _ | _ |
| net of tax | (289,000) | (366,000) | |
| Net loss - pro forma | \$(1,203,473) | \$(2,501,467) ======= | \$(257,921) ====== |
| Basic earnings (loss) per share: | | | |
| As reported | \$(.29) | \$(.69) | \$.01 |
| Pro forma | \$(.39) | \$(.81) | \$(.09) |
| Diluted earnings (loss) per share: | | | |
| As reported | \$(.29) | \$(.69) | \$.01 |
| Pro forma | \$(.39) | \$(.81) | \$(.09) |
| | ======= | ======= | ====== |

The fair value of each of the options and purchase plan subscription rights granted in 2003, 2002, and 2001 was estimated on the date of grant using the Black-Scholes option valuation model.

The following weighted average assumptions were utilized:

| | 2003 | 2002 | 2001 |
|------------------------------|--------|--------|--------|
| | | | |
| Expected option life (years) | 2.6 | 2.4 | 2.9 |
| Expected volatility | 50.00% | 45.00% | 35.00% |
| Risk-free interest rate | 3.00% | 3.50% | 4.00% |
| Expected dividend yield | 0.00% | 0.00% | 0.00% |

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options and subscription rights have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options and subscription rights.

Research and development: Research and development expenditures of \$1,737,000 in fiscal 2003, \$2,729,000 in fiscal 2002 and \$3,382,000 in fiscal 2001 were expensed as incurred.

Deferred financing costs: During 2003, the Company capitalized \$314,000 of deferred financing costs and is amortizing such amount over the life of the related debt. During 2002, the Company capitalized \$209,000 of deferred financing costs, of which \$200,000 was expensed during 2003 in connection with the new debt agreement described in Note 6.

Net income (loss) per share: Basic net income (loss) per common share is calculated by dividing net income (loss), less dividends on preferred stock, if

any, by the weighted average common shares outstanding during the period. The calculation of diluted net income (loss) per common share is similar to that of basic net income (loss) per common share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if all potentially dilutive common shares, principally those issuable under stock options and warrants, were issued during the reporting period to the extent they are not anti-dilutive.

Accounting period: The Company's fiscal year is the 52-53 week period ending on the Saturday closest to December 31. The Company has quarterly dates that correspond with the Saturday closest to the last day of each calendar quarter and each quarter consists of 13 weeks in a 52-week year. Periodically, the additional week to make a 53-week year (fiscal year 2003 was the latest and fiscal year 2008 will be the next) is added to the fourth quarter, making such quarter consist of 14 weeks.

Recent Accounting Pronouncements: SFAS No. 143, "Accounting for Asset Retirement Obligations", requires the fair value for an asset retirement obligation to be recorded in the period in which it is incurred. The Company's adoption of SFAS No. 143, effective December 29, 2002, did not have an impact on the Company's financial position or results of operations.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

1. Summary of significant accounting policies (continued)

SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13 and Technical Corrections", requires gains and losses on extinguishments of debt to be classified as income or loss from continuing operations rather than as extraordinary items as previously required under SFAS No. 4. Extraordinary treatment is required for certain extinguishments as provided in APB Opinion No. 30. The statement also amended SFAS No. 13 for certain sale-leaseback and sublease accounting. The Company adopted the provisions of SFAS No. 145, effective December 29, 2002. The adoption of SFAS No. 145 did not have an impact on the Company's financial position or results of operations.

SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," nullifies EITF Issue No. 94-3. SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred, whereas EITF No. 94-3 had recognized the liability at the commitment date to an exit plan. The Company adopted the provisions of SFAS No. 146, effective for exit or disposal activities initiated after December 28, 2002. The adoption of SFAS No. 146 did not have an impact on the Company's financial position or results of operations.

FASB Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," elaborates on the disclosures to be made by a guarantor about its obligations under certain guarantees issued. It also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. FIN 45 expands on the accounting guidance of SFAS No. 5 "Accounting for Contingencies," SFAS No. 57, "Related Party Disclosures," and SFAS No. 107, "Disclosures about Fair Value of Financial Instruments." It also incorporates without change the provisions of FASB Interpretation No. 34, "Disclosure of Indirect Guarantees of

the Indebtedness of Others." The initial recognition requirements in this Interpretation are effective for periods ending after December 15, 2002. The adoption of FIN 45 did not have an impact on the Company's financial position or results of operations.

FASB Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51," requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial authority or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated support from other parties. FIN 46 is effective for all new variable interest entities created or acquired after January 31, 2003. For variable interest entities created or acquired prior to February 1, 2003, the provisions of FIN 46 must be applied for fiscal periods ending after March 15, 2004. The adoption of FIN 46 did not have an impact on the Company's financial position or results of operations.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

2. Delaware reincorporation

On February 22, 2001, the Company (previously incorporated in the State of New Jersey) was reincorporated in the State of Delaware. In connection with the reincorporation, each share of Common Stock, par value \$.50 per share, of the Company prior to the reincorporation was converted into one share of Common Stock, par value \$.01 per share, of the Company, as reincorporated in Delaware. As a result of the reincorporation, the authorized capital stock of the Company was increased to 20 million shares of Common Stock, par value \$.01 per share (from 5 million shares of Common Stock prior to the reincorporation), and one million shares of Preferred Stock, par value \$.01 per share.

Common stock and additional paid-in capital for all prior years in the accompanying financial statements were previously restated to give effect to the reincorporation. The Company incurred \$330,000 of costs in connection with the reincorporation in Delaware. Such expense is reflected as a reincorporation charge in the accompanying statement of operations. The reincorporation charge net of tax benefits was \$198,000 or \$.07 per share in 2001.

The Board of Directors has the authority to issue up to one million shares of Preferred Stock and to fix the number of shares constituting any series and the designation of such series, and to determine the preferences, rights and qualifications or limitations of such series of Preferred Stock, without any further vote or action by the Company's stockholders.

3. Private placements of Common Stock and Warrants to purchase Common Stock

On October 26, 2000, the Company entered into subscription agreements for Common Stock and three-year warrants to purchase shares of Common Stock ("Warrants") with a group of investors led by Adam Smith Investment Partners, L.P. and certain of its affiliates (the "Adam Smith Investors"), EHI, and three members of the board of directors of the Company (the "Director Investors"). The Company sold to the investors units at a price of \$12.80 per unit, each unit consisting of one share of Common Stock and one Warrant with an exercise price of \$21.25, which expired on October 26, 2003 ("Units"). The Adam Smith Investors purchased 240,000 Units, EHI purchased 100,000 Units and the Director Investors purchased 20,000 Units for an aggregate purchase price of \$4,608,000. The Common Stock

portion of the Units represented an aggregate of approximately 14% of the outstanding Common Stock of the Company after giving effect to the sales. The Warrants contained certain anti-dilution provisions.

In connection with the purchase by EHI and the Adam Smith Investors of the Company's Common Stock and Warrants, the Company, EHI and the Adam Smith Investors also entered into registration rights agreements which provide EHI and the Adam Smith Investors each with two demand registrations at any time following October 26, 2002.

On February 28, 2002, the Company sold to DuPont Electronic Technologies ("DuPont") 528,413 shares of Common Stock, representing approximately 16.6% of the Company's outstanding Common Stock after giving effect to the sale, for an aggregate purchase price of \$5,284,000. The Company and DuPont have also agreed to work together to better understand the dynamics of the markets for high-frequency electronic components and modules. David B. Miller, Vice President and General Manager of DuPont, was appointed to the Company's Board of Directors. As a result of this sale, certain contractual anti-dilution provisions affected both the Warrant exercise price and the number of shares subject to the Warrants. As a result of this sale, pursuant to the anti-dilution provisions of the Warrants issued in October 2000, the exercise price of the Warrants was reduced to \$17.80 and the number of shares subject to the Warrants was increased to 429,775. The Warrants expired on October 26, 2003.

On October 1, 2002, EHI completed the sale of its microelectronics business (excluding optosemiconductors and power modules, but including the RF power business) to Infineon Technologies AG ("Infineon"). As part of this transaction, EHI transferred to Infineon 475,000 shares of the Company and the right to acquire 119,380 shares of the Company's common stock pursuant to the Warrants (which expired in October 2003), and EHI assigned to Infineon its rights in the following agreements between EHI and the Company: (i) the Stock Purchase and Exclusivity Letter Agreement, dated April 7, 2000, as amended by the letter agreement dated February 1, 2002; (ii) the Registration Rights Agreement, dated April 7, 2000; (iii) the Subscription Agreement, dated as of October 26, 2000; and (iv) the Registration Rights Agreement, dated October 26, 2000 (collectively, the "Agreements"). The Company also agreed to make certain modifications to the Agreements and the Warrants. These changes are reflected in the Modification Agreement, dated as of September 27, 2002, between the Company and Infineon.

In connection with DuPont's purchase of the Company's Common Stock, the Company and DuPont also entered into a Registration Rights Agreement which provides DuPont with two demand registrations at any time following February 28, 2004 and the right to register shares on Form S-3 up to twice per year at anytime after February 28, 2004.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

4. Inventories

Inventories consist of the following:

| | 2003 2002 | |
|----------------|------------|------------|
| | | |
| Finished goods | \$ 121,613 | \$ 414,233 |

| | ======== | ======== |
|-------------------|-------------|-------------|
| | \$3,187,946 | \$4,015,331 |
| | | |
| purchased parts | 1,260,333 | 1,581,319 |
| Raw materials and | | |
| Work in process | 1,806,000 | 2,019,779 |

Total inventories are net of valuation allowances for obsolescence and cost overruns of \$1,787,000 in 2003 and \$1,816,000 in 2002. The Company disposed of \$49,000 and \$114,000 of obsolete inventories in 2003 and 2002, respectively.

5. Property, plant and equipment

Property, plant and equipment, which is carried at cost, consists of the following:

| | 2003 | 2002 |
|--|--------------|--------------|
| | | |
| Land and land improvements | \$ 668,085 | \$ 766,694 |
| Building | 6,547,065 | 6,376,436 |
| Machinery and equipment Office equipment, | 22,185,711 | 21,726,180 |
| furniture and fixtures | 7,803,116 | 7,551,466 |
| | \$37,203,977 | \$36,420,776 |
| | | |

6. Current and long-term debt

The Company was obligated under the following debt instruments at January 3, 2004 and December 28, 2002:

| | 2003 | |
|---|---|------------|
| The CIT Group/Business Credit, Inc. (A): Revolving line of credit, interest 1/2% above prime Term loan A, due October 8, 2008, variable interest above LIBOR or prime. Term loan B, due October 8, 2010, variable interest above LIBOR or prime | \$ 498,416 1,425,000 2,651,786 | |
| Fleet Bank (B): Revolving credit facility, interest 1/2% below prime Mortgage loan, callable January 31, 2004, interest 1/2% below prime Term loan, callable January 31, 2004, interest LIBOR plus 2% | - - - | \$3 2 |
| The Bank of Nova Scotia (C): Capital leases, interest 6.7%, due October 2004. Capital leases, interest 8.7%, due June 2005. Capital leases, interest 7.3%, due April 2006. Capital leases, interest 7.9%, due June 2006. | 43,339 180,841 161,287 136,628 | |
| First Insurance Funding Corp Note payable, insurance premiums, interest 6.75% due April 2004 | 65,214 | |
| Less current portion | 5,162,511 954,405 | 6 6 |
| Long-term portion | \$4,208,106 | \$ |

(A) On October 8, 2003, the Company completed the refinancing of its revolving credit and term loan obligations with a new credit facility provided by The CIT Group/Business Credit, Inc. ("CIT") that provides for a three-year secured revolving credit, term loan and letter of credit facility for \$9,250,000. All obligations due to Fleet Bank (B) were repaid from the proceeds of such refinancing.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

6. Current and long-term debt (continued)

The new financing agreement with CIT consists of a \$5,000,000 revolving line of credit, that is temporarily reduced by \$750,000 until certain conditions are met, a \$1,500,000 machinery and equipment term loan ("Term Loan A") and a \$2,750,000 real estate term loan ("Term Loan B"). In connection with this new financing agreement, the Company was required to place, over the life of the loan, \$1,500,000 as restricted cash with CIT. The revolving line of credit is subject to an availability limit under a borrowing base calculation (85% of eligible accounts receivable as defined in the financing agreement plus 100% of the \$1,500,000 restricted cash). At January 3, 2004, the Company had available borrowing capacity under its revolving line of credit of \$3,750,000. The revolving line of credit bears interest at the prime rate plus 1/2 percent (currently 4.50%). The principal amount of Term Loan A is payable in 60 equal monthly installments of \$25,000 and bears interest at the prime rate plus one percent (currently 5.0%). The principal amount of Term Loan B is payable in 84 equal monthly installments of \$32,738 and bears interest at the prime rate plus one percent (currently 5.0%). At January 3, 2004, the Company, under the terms of its agreement with CIT, elected to convert \$1,200,000 of Term Loan A and \$1,800,000 of Term Loan B to LIBOR interest rate loans. The weighted average and current interest rates on such LIBOR interest rate loans was 4.44%. The current LIBOR interest rate options expire on April 13, 2004 and are expected to be renewed for six months at that time. The revolving line of credit and the term loans are secured by substantially all assets located within the United States and the pledge of 65% of the stock of the Company's subsidiaries located in Costa Rica and Canada. The provisions of the financing agreement require the Company to maintain certain financial covenants. The Company was in compliance with these covenants at January 3, 2004.

(B) In April 2001, the Company commenced borrowing under a \$7,500,000 revolving credit facility with Fleet Bank, at an interest rate of one-half percent below the bank's floating prime rate. The weighted average interest rate on the borrowings under this facility during 2002 was 4.22%, and the interest rate was 3.75% at December 28, 2002.

The Company successfully completed a private placement of 528,413 shares of Company Common Stock on February 28, 2002 that raised \$5,284,000 before offering expenses. From the proceeds of that offering, the Company repaid the \$5,000,000 then outstanding under the revolving credit facility.

During the first quarter of 2002, the Company obtained an increase of \$2,500,000 in the Company's lines of credit with Fleet Bank to a total of \$10,000,000, \$3,500,000 of which consisted of a first mortgage originally callable in March 2007 on the Company's West Caldwell, New Jersey manufacturing facility.

In December 2002 the Company borrowed \$2,720,000 under a seven-year term loan with Fleet Bank, which lowered the amount then available under its revolving line of credit to \$3,780,000. The interest rate on the borrowings under this facility was 3.42% at December 28,2002.

The Company had not made any borrowings under the Fleet Bank revolving credit facility since December 2002.

The revolving credit facility, mortgage loan and term loan were secured by substantially all assets located within the United States and the pledge of 65% of the stock of the Company's subsidiaries located in Costa Rica. The provisions of the revolving credit and term loan agreement required the Company to maintain certain financial covenants. At December 28, 2002, the Company was not in compliance with certain of these covenants.

On April 17, 2003, the Company and Fleet Bank entered into bank modification agreements, that waived compliance with certain covenants and further amended the applicable terms of the agreements and covenants. Under the amended loan agreements, Fleet Bank changed the maturity date of the Company's \$3,500,000 first mortgage loan and the \$2,720,000 term loan to January 31, 2004. In connection with these modification agreements, the Company paid a \$100,000 fee to Fleet Bank and accelerated the amortization of deferred financing costs of \$190,000 through October 8, 2003 (the date of the CIT refinancing). These loan agreements contained a material adverse change clause, under which Fleet Bank, in its good faith opinion, could determine that the Company was in default under the agreements. The Company believed that this clause was a Subjective Acceleration Clause as indicated in EITF 95-22, and, based upon the Company's assessment under those guidelines, among other factors, had classified the amounts as a current liability at December 28, 2002.

(C) Capital leases included in property, plant and equipment, net, have a depreciated cost of approximately \$590,000 at January 3, 2004 and \$559,000 at December 28, 2002.

At January 3, 2004 and December 28, 2002, the fair value of the Company's debt approximates carrying value. The fair value of the Company's long-term debt is estimated based on current interest rates.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

6. Current and long-term debt (continued)

The payments now required under the long-term obligations listed above during the years following January 3, 2004 are set forth below:

| 2004 | \$ | 954,405 |
|------------|----|------------------|
| 2005 | | 890,735 |
| 2006 | | 1,319,153 |
| 2007 | | 692 , 856 |
| 2008 | | 617,856 |
| Thereafter | | 687 , 506 |
| | | |
| | \$ | 5,162,511 |
| | - | |

7. Accrued liabilities

Accrued liabilities consist of the following:

| 3, | | 2003 | | 2002 |
|-----------------------|-----|----------|-----|-----------|
| | | | | |
| Commissions | \$ | 458,282 | \$ | 357,904 |
| Vacation | | 195,351 | | 172,144 |
| Employee compensation | | 216,808 | | 217,176 |
| Warranty reserve | | 150,000 | | 150,000 |
| Deferred compensation | | 39,000 | | 39,000 |
| Restructuring | | 102,984 | | 178,648 |
| Other | | 549,450 | | 426,437 |
| | | | | |
| | \$1 | ,711,875 | \$1 | 1,541,309 |
| | == | | == | |

8. Stock option and stock purchase plans

Under the Company's 1993 Stock Option Plan, 324,210 shares of common stock were initially reserved for issuance. The 1993 Option Plan provides for issuance of incentive and non-qualified stock options. The incentive options may not be issued at less than 100% of the fair market value of the shares on the date of grant and they may be exercised at any time between one and ten years from the date of grant. The non-qualified options may be granted to employees at an exercise price determined by the Stock Option Committee of the Board of Directors which may not be less than fair value. Such options may become exercisable immediately after the grant and/or at any time before the tenth anniversary of the grant. As of January 3, 2004, options for the purchase of a total of 154,030 shares remained outstanding of which 148,530 are exercisable under the 1993 Option Plan, and options for 48,815 shares were available for future grant.

The non-qualified options under the 1993 Stock Option Plan may also be granted to non-employee directors, provided the option price is at least equal to the closing price on the date the option is granted. Such options are exercisable after the grant or at any time before the fifth anniversary of the grant.

In 1997, the Company's stockholders approved a Long Term Incentive Plan ("LTIP") pursuant to which 275,000 shares of the Company's common stock were initially reserved for grant to eligible employees. The LTIP provides for issuance of Incentive Stock Options, Non-qualified Stock Options, Bonus Stock and Discounted Stock Options. Under this Plan, the Company may grant to employees who hold positions no more senior than mid-level management, discounted stock options for up to 110,000 shares of common stock, with the option price per share of common stock to be at least greater than or equal to 50% of the fair market value of the common stock on the date of grant. As of January 3, 2004, options for the purchase of 147,186 shares remain outstanding of which all are exercisable under the LTIP. Options for 71,738 shares were available for future grant under the LTIP.

In 2001, the Company's stockholders approved the 2001 Stock Option Plan pursuant to which 175,000 shares of the Company's common stock were reserved for issuance of incentive and non-qualified stock options. The options may not be issued at less than 100% of the fair market value of the shares on the date of grant and they may be exercised at any time between one and ten years from the date of grant. Such options may become exercisable immediately after the grant and/or at any time before the tenth anniversary of the grant. As of January 3, 2004, options for the purchase of a total of 91,900 shares remained outstanding of which 86,900 are exercisable under the 2001 Stock Option Plan, and options for

83,100 shares were available for future grant.

The non-qualified options under the 2001 Stock Option Plan may also be granted to non-employee directors, provided the option price is at least equal to the fair market value on the date the option is granted. Annual options granted to non-employee directors are exercisable after the grant or at any time before the tenth anniversary of the grant.

In addition, non-qualified options for the purchase of a total of 33,000 shares remained outstanding and exercisable at \$10.00 per share expiring September 1, 2006, as a result of grants by the Board of Directors in 1996 to non-employee directors at fair market value on the date of grant.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

8. Stock option and stock purchase plans (continued)

A summary of all stock option activity and information related to all options outstanding follows:

| | | 003 | 20 | |
|---|---------------------------------|--------------------|---------------------|---------------------------------|
| | Weighted average exercise | Shares or price | Weighted average | Shares or price per share |
| Outstanding at | | | | |
| beginning of year | \$10.29 | 446,331 | \$10.11 | 454,834 |
| Granted | 3.46 | 25,000 | 11.86 | 76,500 |
| Exercised | _ | _ | 9.62 | (10,975) |
| Cancelled | 11.34 | (45,215) | 11.17 | |
| Outstanding at end of year | | 426,116 | 10.29 | 446,331 |
| Exercisable at end of year | | 415,616 | | 377,431 |
| Option price range at end of year | \$3.10-\$17.00 | | \$4. | 90-\$17.00 |
| Weighted average estimated fair value of options granted during | | | | |
| the year | | \$1.88 | | \$3.10 |

The following table sets forth information as of January 3, 2004 regarding weighted average exercise prices, weighted average remaining contractual lives and remaining outstanding options under the various stock option plans sorted by range of exercise price:

Options Outstanding

Weight average exerci price

> \$9.6 13.6 6.9

10.1

\$9.8

\$

| | | Weighted | Weighted Average |
|-----------------|-------------|----------------|------------------|
| Options | Number | Average | Remaining |
| Price Range | Outstanding | Exercise Price | Contractual Life |
| | | | |
| | | | |
| \$3.10-\$7.00 | 112,900 | \$ 5.99 | 5.8 years |
| \$7.01-\$10.00 | 128,101 | \$ 9.22 | 3.8 years |
| \$10.01-\$13.00 | 94,515 | \$10.09 | 3.9 years |
| \$13.01-\$17.00 | 90,600 | \$13.88 | 5.9 years |

In 2001, the Company's stockholders approved a stock purchase plan pursuant to which 250,000 shares of the Company's common stock were initially reserved for sale to eligible employees. Under this plan, the Company may grant employees the right to subscribe to purchase shares of common stock from the Company at 85% of the market value on specified dates and pay for the shares through payroll deductions over a period of up to 27 months.

A summary of stock purchase plan subscription activity follows:

| | 2003 | | 2003 | | | 2002 | |
|---|--|--------------------|--|----------|------------------------------------|------|--|
| | Weighted average exercise price | Shares or price | Weighted average exercise price | | Weight averag exerci pric | | |
| Subscribed at | | | | | | | |
| beginning of year | \$12.50 | 3,838 | \$12.50 | 19,339 | \$ 5.9 | | |
| | _ | | _ | , _ | 12.5 | | |
| Purchased | 4.04 | (1,922) | 5.47 | (11,336) | 5.9 | | |
| Cancelled | | | 12.50 | (4,165) | 12.5 | | |
| Subscribed at end of year | \$ - | - | | 3,838 | \$12.5 | | |
| Subscription price | | | | | | | |
| range end of year | | \$ - | | \$12.50 | | | |
| Weighted average estimated fair value of rights granted during the year | | - | | - | | | |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

8. Stock option and stock purchase plans (continued)

There were no outstanding stock purchase plan subscriptions at January 3, 2004. As of January 3, 2004, 236,492 shares were available for future stock purchase plan subscriptions.

Numbe Exercis

> 107, 128, 94, 85,

2001 Key Employee Incentive Plan:

In June 2001, the stockholders of the Company approved the 2001 Key Employee Incentive Plan, which provides for an award consisting of restricted stock of approximately five percent of the average number of outstanding shares of Company Common Stock during a six-month period upon the attainment of an average market capitalization during the same six-month period of \$50,000,000, and an additional award of approximately five percent of the average number of outstanding shares upon the attainment of an average market capitalization during a subsequent six-month period of \$80,000,000. Any shares of restricted stock awarded vest annually over a three-year period. Approximately 256,000 shares were reserved for issuance under the 2001 Key Employee Incentive Plan at January 3, 2004. No awards have been made under this plan.

As permitted by SFAS No. 148, the Company will continue to apply the provisions of APB Opinion No. 25, "Accounting for Stock-Based Compensation," for all employee stock option grants and has elected to disclose pro forma net income (loss) and earnings (loss) per share amounts as if the fair-value based method had been applied in measuring compensation costs.

As explained in Note 1, the Company has adopted the disclosure-only provisions of Statement No. 148. Accordingly, no earned or unearned compensation cost was recognized in the accompanying consolidated financial statements for stock options and stock purchase plan subscription rights granted in 2003, 2002 and 2001.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

9. Income taxes

The provision (benefit) for income taxes consists of the following components:

| | 2003 | 2002 | 2001 |
|---|-------------|-------------|-------------|
| Current tax provision (benefit): Federal Foreign State | \$ - | \$(282,000) | \$(4,000) |
| | (67,000) | (10,000) | (14,000) |
| | - | 22,000 | (22,000) |
| | (67,000) | (270,000) | (40,000) |
| Deferred tax provision (benefit): Federal Foreign State | - | 645,000 | (113,000) |
| | (42,000) | (138,000) | (52,000) |
| | - | - | 85,000 |
| | (42,000) | 507,000 | (80,000) |
| Provision (benefit) for income taxes | \$(109,000) | \$ 237,000 | \$(120,000) |
| | ====== | ====== | ====== |

Temporary differences which gave rise to a significant portion of deferred tax assets and liabilities at January 3, 2004 and December 28, 2002 are as follows:

| 2003 | 2002 |
|------|------|
| | |

| Current deferred tax assets: | | |
|--|-------------|------------------|
| Inventory valuation allowance | \$ 727,000 | \$ 570,000 |
| Capitalized inventory costs | 35,000 | 42,000 |
| Warranty cost | 65,000 | 64,500 |
| Deferred compensation | 17,000 | 17,000 |
| Other | 211,000 | 251 , 500 |
| Current deferred tax assets | 1,055,000 | 945,000 |
| Non-current deferred tax assets: | | |
| Deferred compensation | 38,000 | 49,000 |
| Net operating loss carryforwards | 1,600,000 | 1,750,000 |
| Capitalized leases | 171,000 | 191,000 |
| Research and development credits | 308,000 | 160,000 |
| Other | 6,000 | 105,000 |
| | 2,123,000 | 2,255,000 |
| Less valuation allowance | (1,550,000) | (1,350,000) |
| Non-current deferred tax assets | 573,000 | 905,000 |
| Non-current deferred tax liabilities: | | |
| Depreciation and amortization | (1,308,000) | (1,676,000) |
| Research and development credits | (18,000) | (13,000) |
| Other | (81,000) | (14,000) |
| Non-current deferred tax liabilities | (1,407,000) | (1,703,000) |
| Net non-current deferred tax liabilities | (834,000) | (798,000) |
| Net deferred tax assets | \$ 221,000 | \$ 147,000 |
| | ======= | ======= |

The statutory federal income tax rate is reconciled to the effective tax rate computed by dividing the provision (benefit) for income taxes by income (loss) before income taxes as follows:

| 2003 | 2002 | 2001 |
|---------|---|--|
| | | |
| (34.0)% | (34.0)% | (34.0)% |
| 0.0 | 0.8 | 43.3 |
| _ | - | (41.6) |
| (4.7) | (7.0) | (145.3) |
| 19.5 | 55.3 | _ |
| _ | - | 52.7 |
| 6.0 | _ | |
| 2.5 | (2.6) | (0.2) |
| (10.7)% | 12.5% | (125.1)% |
| | (34.0)% 0.0 - (4.7) 19.5 - 6.0 2.5 | (34.0)% (34.0)% 0.0 0.8 (4.7) (7.0) 19.5 55.3 6.0 2.5 (2.6) |

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

9. Income taxes (continued)

As of January 3, 2004, the Company had net operating loss carryforwards of approximately \$3,800,000 for Federal income tax purposes and \$3,400,000 for state income tax purposes which are available to offset future taxable income through 2023 and 2012, respectively. Also, the Company has approximately \$700,000 of future Federal tax deductions related to the exercise of employee stock options, substantially expiring in 2020. In addition, the Company has Federal income tax credit carryforwards of approximately \$110,000 expiring through 2023.

Due to the uncertainties related to, among other things, the extent and timing of its future taxable income, the Company increased its domestic deferred tax asset valuation allowance by \$1,050,000 to \$1,350,000, in fiscal year 2002. The Company increased its domestic deferred tax asset valuation allowance by \$200,000 to \$1,550,000 in fiscal year 2003. The Company's domestic net deferred tax assets have been fully reserved as of January 3, 2004 and December 28, 2002.

The provision (benefit) for foreign income taxes is based upon foreign losses before income taxes as follows: \$158,000 for 2003, \$117,000 for 2002 and \$20,000 for 2001.

Deferred Federal and state income taxes are not provided on the undistributed cumulative earnings of foreign subsidiaries because such earnings are considered to be invested permanently in those operations. At January 3, 2004, the cumulative earnings of foreign subsidiaries were approximately \$700,000. The amount of unrecognized deferred tax liability on the undistributed cumulative earnings was approximately \$100,000.

10. Business segment and geographic data

The Company's operations are conducted primarily through two business segments: (1) electronic components and (2) microwave micro-circuitry. These segments, and the principal operations of each, are as follows:

Electronic components: Design, manufacture and sale of electronic component devices offering extremely broad frequency coverage and high performance characteristics for communications, defense and aerospace applications. Of the identifiable assets, 80% are located in the United States and 20% are located in Costa Rica.

Microwave micro-circuitry: Design, manufacture and sale of microstrip, bonded stripline and thick metal-backed Teflon(R) (PTFE) and mixed dielectric multilayer circuits for communications, defense and aerospace applications. Identifiable assets are located in Canada.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

10. Business segment and geographic data (continued)

Information about the Company's operations in different industries and geographic areas follows. Operating income is net sales less operating expenses. Operating expenses exclude interest expense, other income and income taxes.

Assets are identified with the appropriate operating segment and are substantially all located in the North America geographic area. Corporate assets consist principally of cash and corporate expenses are immaterial. Intersegment sales and the resulting intersegment assets are principally due to transactions from the microwave micro-circuitry segment to the electronic components segment.

| | 2003 | 2002 | 2001 |
|--|-----------------------------|-----------------------------|----------------------------|
| | | ousands of dollars | |
| Industry segments: | | | |
| Sales to unaffiliated customers: | | | |
| Electronic components | \$23 , 962 | \$21,414 | \$21,383 |
| Microwave micro-circuitry | 3 , 709 | 3,966 | 4,686 |
| Intersegment sales | (349) | (810) | (276) |
| Consolidated | \$27 , 322 | \$24 , 570 | \$25 , 793 |
| | ====== | ====== | ===== |
| Loss before provision (benefit) | | | |
| for income taxes: | | | |
| Operating income (loss): | | | |
| Electronic components | \$ (860) | \$(1,792) | \$ (319) |
| Microwave micro-circuitry | 4 | 70 | 206 |
| Interest and other (expense) | | | |
| income, net | (167) | (176) | 17 |
| Consolidated | \$ (1,023) | \$ (1,898) | \$ (96) |
| Consolidated | ====== | ====== | ====== |
| Identifiable assets: | | | |
| | 620 605 | 620 211 | 620 002 |
| Electronic components Microwave micro-circuitry | \$28,695 5,783 | \$28,211 4,767 | \$29,983 5,426 |
| Corporate | 453 | 3,611 | 1,844 |
| Intersegment assets | (46) | (102) | (260) |
| | | | |
| Consolidated | \$34 , 885 ====== | \$36 , 487 ====== | \$36 , 993 ===== |
| | | | |
| Depreciation and amortization: | | | |
| Electronic components | \$ 2,964 | \$ 2,681 | \$ 2,049 |
| Microwave micro-circuitry | 228 | 228 | 466 |
| Consolidated | \$ 3,192 | \$ 2,909 | \$ 2,515 |
| | ====== | ====== | ===== |
| Capital expenditures: | | | |
| Electronic components | \$ 1 , 195 | \$ 2,732 | \$10,428 |
| Microwave micro-circuitry | 71 | 126 | 449 |
| Consolidated | \$ 1,266 | \$ 2,858 | \$10,877 |
| 0011001110000 | ====== | ====== | ===== |
| Geographic areas: | | | |
| Sales to unaffiliated customers: | | | |
| North America | \$22,389 | \$20,352 | \$20,471 |
| Europe | 2,802 | 2,742 | 3,795 |
| Far East | 1,616 | 1,279 | 1,278 |
| Other | 515 | 197 | 249 |
| Consolidated | \$27 , 322 | \$24,570 | \$25 , 793 |
| | ====== | ====== | ===== |

The Company's customers are primarily major industrial corporations that integrate the Company's products into a wide variety of defense and commercial systems. The Company's customers include The Boeing Company, Raytheon Company, Northrop Grumman Corporation, Lockheed Martin Corporation, and General Dynamics Corporation. Sales to the foreign geographic area of Europe were 10.3%, 11.2% and 14.7% of net sales in 2003, 2002 and 2001, respectively. Sales to Lockheed Martin Corporation were 12.4%, 14.7% and 13.8% of net sales in 2003, 2002 and 2001, respectively. Sales to The Boeing Company were 16.1%, 11.0% and 15.0% of net sales in 2003, 2002 and 2001, respectively. Sales to Raytheon Company were 12.3% of net sales in 2003.

Accounts receivable are financial instruments that expose the Company to a concentration of credit risk. A substantial portion of the Company's accounts receivable are from customers in the defense industry, and approximately 48% and 59% of its receivables at January 3, 2004 and December 28, 2002, respectively, were from four and six customers, respectively. Exposure to credit risk is limited by the large number of customers comprising the remainder of the Company's customer base, their geographical dispersion and by ongoing customer credit evaluations performed by the Company.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

11. Net income per common share

The following table summarizes the calculation of basic and diluted net income (loss) per common share for 2003, 2002 and 2001:

| | 2003 | 20 |
|--|--------------------|--------------------|
| Numerator: Net income (loss) available to common stockholders | \$(914,473) | \$(2 , 135 |
| Denominator: Weighted average shares outstanding for basic net income (loss) per share Effect of dilutive securities - stock options | 3,120,557 | 3 , 073 |
| Weighted average shares outstanding for diluted net income (loss) per share. | 3,120,557 | 3 , 073 |
| Net income (loss) per share - basic Net income (loss) per share - diluted | \$(.29) \$(.29) | \$ |

At December 28, 2002, there were 429,775 common stock warrants outstanding excluded from the calculation of dilutive securities because the warrant exercise price of \$17.80 was greater than the average market value of the common shares. The common stock warrants expired October 26, 2003 (see Note 3).

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

12. Commitments and contingencies

Lease commitments:

The Company leases real estate and equipment under operating leases expiring at various dates through February 2006, which includes a 36,200 square-foot manufacturing facility in Costa Rica. The leases include provisions for rent escalation, renewals and purchase options, and the Company is generally responsible for taxes, insurance, repairs and maintenance.

Total rent expense charged to operations amounted to \$498,000 in 2003 and \$471,000 in 2002. Total rental expense charged to operations amounted to \$141,000 in 2001, which was net of \$265,000 of construction period rent capitalized to fixed assets and \$87,000 of amortization of facility sharing prepayments. Future minimum lease payments under noncancellable operating leases with an initial term exceeding one year are as follows:

| 2004 | \$451,000 |
|------|-----------|
| 2005 | 466,000 |
| 2006 | 74,000 |
| 2007 | 15,000 |
| 2008 | 10,000 |

Lease modification and facility sharing agreement:

The Company entered into an agreement effective January 2001, with a customer to relinquish to this customer approximately half of the Company's 17,000 square-foot leased manufacturing facility in Costa Rica. Associated with the transaction, the Company entered into a new four-year lease agreement with a five-year renewal option with its Costa Rica landlord for the reduced space. In addition, the Company transferred certain employees to its customer, agreed to share certain personnel resources and common costs, and committed to provide certain management, administrative and other services to its customer. On March 31, 2003, the Company relinquished the balance of the space to its customer. The completion of these transactions resulted in a gain of \$71,000 during the second quarter of 2003. In connection with the 2001 agreement, the Company received \$450,000 from its customer. The Company reduced its facility occupancy expenses by approximately \$22,000, \$87,000 and \$87,000 in 2003, 2002 and 2001, respectively.

Capital leases included in property, plant and equipment at January 3, 2004 are as follows:

| Machinery and equipment | \$1 | ,100,000 |
|--|-----|----------|
| Less accumulated depreciation and amortization | | 510,000 |
| | | |
| Total | \$ | 590,000 |
| | | |

Future minimum lease payments under capital leases and the present value of such payments as of January 3, 2004 is as follows (see Note 6):

| 2004 2005 2006 | \$231,000 215,000 131,000 |
|---|---------------------------------|
| Total minimum lease payments Less amount representing interest | 577,000 55,000 |
| Present value of total minimum lease payments | \$522 , 000 |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

12. Commitments and contingencies (continued)

Purchase obligations:

The Company intends to issue commitments to purchase \$1,000,000 of capital equipment from various vendors. Such equipment will be purchased and become operational during 2004.

Consulting and employment agreements; deferred compensation:

The Company has been a party to an employment agreement with its Chairman, President and Chief Executive Officer that provides him with a minimum annual salary of \$240,000 for an initial term and automatically renews for successive twelve-month periods thereafter unless terminated pursuant to the terms of the agreement. On August 31, 2000, in connection with an amendment of Mr. Carter's employment agreement, the Company loaned Mr. Carter \$280,000. Interest on the loan will be calculated at a variable interest rate based on the prime rate of the Company's lending bank, payable in accordance with Mr. Carter's employment agreement. Each year the Company will forgive 20% of the amount due under this loan and the accrued interest thereon. During 2003, the amount of \$56,000 principal and \$7,000 of accrued interest was forgiven. During 2001, the amount of \$56,000 principal and \$12,000 of accrued interest was forgiven. During 2001, the amount of \$56,000 principal and \$23,000 of accrued interest was forgiven.

A subsidiary of the Company entered into an employment agreement with the Founder and President Emeritus of FMI that provides for a minimum annual salary of \$150,000 (Canadian). The term of the agreement ends on August 26, 2004, unless terminated pursuant to the terms of the agreement.

The Company is party to a consulting agreement with a former Vice President, which initial term ended February 2001 and automatically renewed pursuant to the terms of the agreement for an additional twelve-month period. The agreement will renew for successive twelve-month periods thereafter unless otherwise terminated pursuant to the terms of the agreement. The agreement provides for a minimum payment of \$24,000 per year and includes health insurance benefits.

The Company entered into a consulting agreement on January 1, 1998 with a director of the Company. The term of the consulting agreement, which initially ended on January 1, 1999, automatically renews for successive twelve-month periods until terminated pursuant to the terms of the agreement. The consulting agreement provides this director with an annual fee of \$36,000 for his services.

The Company is a party to a severance arrangement and consulting agreement effective October 2002, with a former Vice President, that provides for aggregate payments of approximately \$72,000 through March 2005.

The Company is party to a retirement agreement effective January 1997, with its former Vice President, Secretary and Controller, that provides him with annual payments of \$30,000 for ten years.

In connection with certain of these consulting and retirement agreements that extend beyond one year described above, the Company is obligated to make the following deferred compensation payments:

| 2004 2005 2006 2007 2008 2009 | \$101,000 49,000 39,000 9,000 9,000 |
|--|---|
| Total estimated future deferred compensation | 216,000 |
| Less amount representing interest | 17,000 |
| Present value of deferred compensation | \$199 , 000 |

Litigation:

The Company is a party to lawsuits, both as a plaintiff and as a defendant, arising from the normal course of business. It is the opinion of management, that the disposition of these various lawsuits will not have a material adverse effect to the consolidated financial position or results of operations of the Company.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

13. Restructurings and related charges

During 2003 the Company reduced its headcount by 14 persons, principally involved in production, manufacturing support, sales and administration. The Company recorded personnel restructuring charges of \$160,000, consisting of severance and certain other personnel costs, during the last three quarters of 2003. Such charges increased the net loss by \$.05 per share. The Company paid \$129,000 of these restructuring charges in 2003. Substantially all of the remaining 2003 restructuring charges will be paid in 2004.

As a result of a decline in orders received from its customers during 2002, the Company reduced head count by 17 persons, principally involved in production, manufacturing support and sales during the second quarter of 2002. The Company recorded a personnel restructuring charge of \$240,000, which increased the net loss by \$150,000 or \$.05 per share.

In November 2002, the Company reorganized its operations to reflect a more market-driven focus and to better support its customer base by combining all of its technologies into a single cohesive unit. This reorganization allowed the Company to increase the breadth of its product offerings and to offer more integrated solutions. The Company relinquished 8,200 square feet of space to a co-tenant on April 1, 2003 and moved its operations into another facility it was occupying. This restructuring reduced the Company's head count by 11 persons in the management, engineering, production, manufacturing support and sales functions. The Company's net loss for the fourth quarter increased by \$270,000 or \$.09 per share. The combined restructuring charges increased the net loss for 2002 by \$510,000 or \$.17 per share. Approximately \$107,000 of the 2002 restructuring charges were paid in 2003 and substantially all of the remaining 2002 restructuring charges will be paid in 2004.

14. Related party transactions

In May 1998, the Company sold 22,000 shares of Common Stock to Mason N. Carter, Chairman, President and Chief Executive Officer of the Company, at a price of \$11.60 per share, which approximated the average closing price of the Company's Common Stock during the first quarter of 1998. The Company lent Mr. Carter \$255,000 in connection with the purchase of these shares and combined that loan with a prior loan to Mr. Carter in the amount of \$105,000. The resulting total principal amount of \$360,000 was payable May 4, 2003 and bore interest at a variable interest rate based on the prime rate of the Company's lending bank. This loan was further amended on July 29, 2002. Accrued interest of \$40,000 was added to the principal, bringing the new principal amount of the loan to \$400,000, the due date was extended to May 4, 2006, and interest (at the same rate as was previously applicable) is now payable monthly. Mr. Carter has pledged 33,000 shares of Common Stock as security for this loan, which is a full-recourse loan.

On August 31, 2000, in connection with an amendment of Mr. Carter's employment agreement, the Company loaned Mr. Carter an additional \$280,000. Interest on the loan varies and is based on the prime rate of the Company's lending bank, payable in accordance with Mr. Carter's employment agreement. Each year the Company is required to forgive 20% of the amount due under this loan and the accrued interest thereon. During 2003, the Company forgave \$56,000 of principal and \$7,000 of accrued interest and paid a tax gross-up benefit of \$8,300. During 2002, the Company forgave \$56,000 of principal and \$12,000 of accrued interest and paid \$10,700 for a tax gross-up benefit. During 2001, the Company forgave \$56,000 of principal and \$23,000 of accrued interest and paid a tax gross-up benefit of \$11,000.

During fiscal years 2003, 2002 and 2001, respectively, the Company's General Counsel, KMZ Rosenman, was paid \$359,000, \$372,000 and \$288,000 for providing legal services to the Company. A director of the Company is Counsel to the firm of KMZ Rosenman but does not share in any fees paid by the Company to the law firm.

During fiscal years 2003, 2002 and 2001, the Company retained Career Consultants, Inc. and SK Associates to perform executive searches and to provide outplacement services to the Company. The Company paid an aggregate of \$40,000, \$24,000 and \$117,000 to these companies during 2003, 2002 and 2001, respectively. A director of the Company is the Chairman and Chief Executive Officer of each of these companies.

During fiscal years 2003, 2002 and 2001, respectively, a director of the Company was paid \$12,000, \$36,000 and \$40,300 for providing financial-related consulting services to the Company.

During each of fiscal years 2003, 2002 and 2001, a director of the Company was paid \$36,000 for providing technology-related consulting services to the

Company.

During fiscal years 2003 and 2002, respectively, DuPont Electronic Technologies, a stockholder, was paid \$109,000 and \$36,000 for providing technological and marketing related personnel and services on a cost-sharing basis to the Company.

Each director who is not an employee of the Company receives a monthly director's fee of \$1,500, plus an additional \$500 for each meeting of the Board and of any Committees of the Board attended. The directors are also reimbursed for reasonable travel expenses incurred in attending Board and Committee meetings. In addition, pursuant to the 2001 Stock Option Plan, each non-employee director is granted an immediately exercisable option to purchase 2,500 shares of the Common Stock of the Company on the date of each Annual Meeting of Stockholders. Each such grant is priced at the fair market value of the Common

Stock on the date of such grant. On June 24, 2003, non-qualified stock options to purchase an aggregate of 20,000 shares were issued to eight directors at an exercise price of \$3.10 per share.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended January 3, 2004, December 28, 2002 and December 29, 2001

15. Stockholder Rights Plan

On March 5, 1999, the Board of Directors of the Company approved a stockholder rights plan and declared a dividend of one common share purchase right (a "Right") for each outstanding share of Common Stock of the Company. The dividend was payable on March 19, 1999 (the "Record Date") to stockholders of record as of the close of business on that date. Each Right will entitle the holder to purchase from the Company, upon the occurrence of certain events, one share of Common Stock for \$25.00.

Generally, if any person or group acquires beneficial ownership of 10% or more of the Company's outstanding Common Stock, each Right (other than Rights held by such acquiring person or group) will be exercisable, at the \$25.00 purchase price, for a number of shares of Common Stock having a market value of \$50.00. Upon an acquisition of the Company, each Right (other than Rights held by the acquiror) will generally be exercisable, at the \$25.00 purchase price, for a number of shares of common stock of the acquiror having a market value of \$50.00. In certain circumstances, each Right may be exchanged by the Company for one share of Common Stock. The Rights will expire on March 19, 2009, unless earlier exchanged or redeemed at \$0.01 per Right.

END OF NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

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QUARTERLY FINANCIAL INFORMATION

Summarized quarterly unaudited financial data reported for 2003 and 2002 follows:

| 2003 | March 29 | June 28 | September 27 | Janua |
|--|-----------|---------------------------------------|------------------|-------------------------|
| Net sales Gross profit Net income (loss) | 2,451,941 | \$6,612,597 2,554,080 (474,970) | 2,201,162 | \$7,84 3,36 50 |
| Net income (loss) per share - basic Net income (loss) per share - diluted | | | | |
| 2002 | March 30 | June 29 (A) | September 28 | Decembe |
| Net sales Gross profit Net income (loss) | | \$6,462,328 2,985,607 (54,199) | 2,615,595 | \$5,31 1,67 (2,28 |
| Net income (loss) per share - basic Net income (loss) per share - diluted | | | \$.02 \$.02 | |

- (A) Reflects the effects of the second quarter 2002 restructuring charge of \$240,000 which reduced net income by \$150,000 or \$.05 per share for the second quarter of 2002 (see Note 13).
- (B) Reflects the effects of the fourth quarter 2002 restructuring charge which increased the net loss by \$270,000 or \$.09 per share for the fourth quarter of 2002, and a tax provision to establish a \$645,000 valuation allowance (or \$.21 per share) against deferred tax assets (see Note 9 and Note 13).

QUARTERLY COMMON STOCK DATA

| | | 200 | 03 | | | 2 | 2002 | |
|------------------------------|---------|---------|---------|--------|---------|---------|---------|---------|
| Quarter | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th |
| Market price per share: High | \$ 5.09 | \$ 3.80 | \$5.18 | \$6.80 | \$14.10 | \$12.40 | \$8.10 | \$ 6.55 |
| Low | 4.50 | 2.70 | 3.20 | 4.35 | 11.50 | 8.07 | 6.00 | 4.60 |

The Common Stock of the Company is listed on The American Stock Exchange and trades under the symbol MRM.

The market price per share information is provided with regard to the high and low bid prices of the Common Stock of the Company on The American Stock Exchange during the periods indicated.

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ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

As previously reported in the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on April 30, 2002, which is incorporated herein by reference, Arthur Andersen LLP was dismissed as the Company's independent accountants and Ernst & Young LLP was engaged as the Company's independent accountants.

ITEM 8A. CONTROLS AND PROCEDURES

As of January 3, 2004 (the end of the period covered by this report), the Company's management carried out an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective, as of and for the period covered by this report, in timely alerting them to material information relating to the Company (including the Company's consolidated subsidiaries) required to be included in periodic reports filed under the Securities Exchange Act of 1934, as amended (the "Exchange Act").

In designing and evaluating the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Exchange Act), management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurances of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. We believe that our disclosure controls and procedures provide such reasonable assurance.

No change occurred in the Company's internal controls concerning financial reporting during the Company's fourth quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

PART III

Pursuant to General Instruction E3 to Form 10-KSB, portions of information required by Items 9 through 12 and 14 and indicated below are hereby incorporated by reference to Merrimac's definitive Proxy Statement for the 2004 Annual Meeting of Stockholders (the "Proxy Statement") which Merrimac will file with the Securities and Exchange Commission not later than 120 days after the end of the fiscal year covered by this report.

ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information under the caption "Election of Directors" contained in the Proxy Statement with respect to the Board of Directors is incorporated herein by reference.

The following is a list of Merrimac's current executive officers, their ages and their positions. Generally, each executive officer is elected for a term of one year at the organizational meeting of the Board of Directors following the Annual Meeting of Stockholders.

NAME AGE POSITION

| Mason N. Carter | 58 | Chairman, President and Chief Executive Officer |
|----------------------|----|---|
| Robert V. Condon | 57 | Vice President, Finance, Treasurer, |
| | | Secretary and Chief Financial Officer |
| Richard E. Dec | 61 | Vice President, Corporate Relations |
| Rocco A. DeLillo | 36 | Vice President, Engineering |
| Michael M. Ghadaksaz | 49 | Vice President, Market Development |
| Reynold K. Green | 45 | Vice President and General Manager |
| Jayson E. Hahn | 36 | Vice President, Information Technology |
| | | and Chief Information Officer |
| James J. Logothetis | 44 | Vice President and Chief Technology Officer |
| Michael Pelenskij | 43 | Vice President, Manufacturing |

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FAMILY RELATIONSHIPS

There are no family relationships among the officers listed.

BUSINESS EXPERIENCE OF EXECUTIVE OFFICERS DURING PAST FIVE YEARS

Mr. Carter has served as Chairman of the Board since July 24, 1997, and President and Chief Executive Officer since December 16, 1996. From 1994 to 1996, he was President of the Products and Systems Group of Datatec Industries, Inc., Fairfield, New Jersey, a leading provider of data network implementation services.

Mr. Condon has been Vice President, Finance and Chief Financial Officer since joining Merrimac in March 1996 and was appointed Secretary and Treasurer in January 1997. Prior to joining Merrimac, he was with Berkeley Educational Services as Vice President, Finance, Treasurer and CFO from 1995 to February 1996.

Mr. Dec has been Vice President, Corporate Relations since November 2002 and was Vice President, Business Development from July 2000. He served as Vice President, Marketing since joining Merrimac in March 1997.

Mr. DeLillo was appointed Vice President, Engineering in November 2002, after serving as Vice President of Research and Development since September 2002. Prior to September 2002 he was Director of Research and Development since 1999. He joined the Company in March 1998 as a Senior Research and Development Engineer.

Mr. Ghadaksaz was appointed Vice President of Marketing Development in September 2003, after serving as Director of Market Development since February 2003. Prior to joining Merrimac, he served as a consultant for wireless telecommunications equipment and device manufacturers, U.S. and Canadian venture capital firms and their portfolio companies. Mr. Ghadaksaz also served on the Advisory Board of Radical Horizon, an innovative software defined radio solution provider. From 1999 to 2002, he served as Director of Technology Strategy for the Strategy Sector at Motorola. From 1995 to 1999, Mr. Ghadaksaz held the positions of Senior Scientist, Applications and Business Development Manager for Hughes Communications Products Division of Hughes Aircraft Company.

Mr. Green was appointed Vice President and General Manager in November 2002. He was Vice President and General Manager of the RF Microwave Products Group since January 2000. He was Vice President, Sales from March 1997 to January 2000 and Vice President of Manufacturing from April 1996 to March 1997. He was a member of the Board of Directors from April 1996 to May 1997 and did not seek re-election to the Board.

Mr. Hahn was appointed Vice President, Information Technology and Chief Information Officer in October 2000, after serving as Director, Network Services since June 1998. He served as Manager, Network Services from June 1997 to June 1998 and was Information Technology Support Specialist from December 1996 to June 1997.

Mr. Logothetis was appointed Vice President and Chief Technology Officer in March 2002. Mr. Logothetis was appointed Vice President, Multi-Mix(R) Engineering in May 1998, after rejoining Merrimac in January 1997 to serve as Director, Advanced Technology. Prior to rejoining Merrimac, he served as a director for Electromagnetic Technologies, Inc. in 1995 and became Vice President of Microwave Engineering at such corporation in 1996. From 1984 through 1994, Mr. Logothetis had various engineering positions with Merrimac including Group Manager, Engineering.

Mr. Pelenskij was appointed Vice President Manufacturing in January 2000 after serving as Director of Manufacturing of the Company from January 1999 to January 2000. Prior to January 1999, Mr. Pelenskij held the positions of Manager of Screened Components, RF Design Engineer, and District Sales Manager at the Company since joining the Company in 1993.

Information under the caption "Section 16 (a) Beneficial Ownership Reporting Compliance" contained in the Proxy Statement relating to compliance with Section 16 of the Exchange Act is incorporated herein by reference.

The Company has adopted a code of ethics that applies to its chief executive officer and chief financial officer, its principal executive officer and principal financial officer,

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respectively, and all of the Company's other financial executives. The Company makes its code of ethics available free of charge through its internet website, www.merrimacind.com. The Company will disclose on its web site amendments to or waivers from its code of ethics in accordance with all applicable laws and regulations.

ITEM 10. EXECUTIVE COMPENSATION

Information called for by Item 10 is set forth under the heading "Executive Compensation" in the Proxy Statement, which information is incorporated herein by reference.

ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information called for by Item 11 is set forth under the heading "Share Ownership of Directors, Executive Officers and Certain Stockholders" contained in the Proxy Statement, which information is incorporated herein by reference.

EQUITY COMPENSATION PLAN INFORMATION

The following table gives information as of January 3, 2004, about the Company's common stock that may be issued upon the exercise of options, warrants and rights under the Company's existing equity compensation plans:

| | (a) | (b) | (c) |
|--|---|---|--|
| Plan category | Number of securities to be issued upon exercise of outstanding options, warrants and rights | Weighted-average exercise price of outstanding options, warrants and rights | Number of securi available for fu equity compensat securities refle |
| Equity compensation plans approved by security holders | 393,116 | \$9.74 | 203 , 653 |
| Equity compensation plans not approved by security holders | 33,000 (1) | \$10.00 | 0 |
| Total | 426,116 | \$9.76 | 203,653 |

(1) Pursuant to the Company's 1996 Stock Option Plan for Non-Employee Directors, the chairman of the board of directors was granted 20,000 options and each of the two then non-employee directors was granted 15,000 options. Each option had an exercise price of \$11.00 and was exercisable for ten years from the date of grant. 33,000 of such options remain outstanding. All of the outstanding options under the plan expire September 1, 2006.

ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information called for by Item 12 is set forth under the subheading "Certain relationships and related transactions" under the caption "Executive Compensation" contained in the Proxy Statement, which information is incorporated herein by reference.

ITEM 13. EXHIBITS, LIST AND REPORTS ON FORM 8-K

(a) Exhibits:

| EXHIBIT NUMBER | DESCRIPTION OF EXHIBIT |
|-------------------|---|
| 3 (a) | Certificate of Incorporation of Merrimac is hereby incorporated by reference to Exhibit 3(i)(b) to Post-Effective Amendment No. 2 to the Registration Statement on Form S-8 (No. 33-68862) of Merrimac dated February 23, 2001. |
| 3 (b) | By-laws of Merrimac are hereby incorporated by reference to Exhibit 3(ii)(b) to Post-Effective Amendment No. 2 to the Registration Statement on Form S-8 (No. 33-68862) of Merrimac dated February 23, 2001. |
| | 46 |
| 4 (a) | Stockholder Rights Agreement dated as of March 9, 1999, between Merrimac and ChaseMellon Stockholder Services, L.L.C., as Rights Agent, is hereby incorporated by reference to Exhibit 1 to Merrimac's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 9, 1999. |

4 (b) Amendment No. 1 dated as of June 9, 1999, to the Stockholder Rights Agreement dated as of March 9, 1999, between Merrimac and ChaseMellon Stockholder Services, L.L.C., as Rights Agent, is hereby incorporated by reference to Exhibit 1 to Merrimac's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 9, 1999. 4(c) Amendment No. 2 dated as of April 7, 2000, to the Stockholder Rights Agreement dated as of March 9, 1999, between Merrimac and ChaseMellon Stockholder Services, L.L.C., as Rights Agent, is hereby incorporated by reference to Exhibit 1(b) to Merrimac's Current Report on Form 8-K filed with the Securities and Exchange Commission on April 10, 2000. 4 (d) Amendment No. 3 dated as of October 26, 2000, to the Stockholder Rights Agreement dated as of March 9, 1999, between Merrimac and ChaseMellon Stockholder Services, L.L.C., as Rights Agent, is hereby incorporated by reference to Exhibit 2 to Merrimac's Current Report on Form 8-K filed with the Securities and Exchange Commission on October 27, 2000. Amendment No. 4 dated as of February 21, 2001, to the 4(e) Stockholder Rights Agreement dated as of March 9, 1999, between Merrimac and Mellon Investor Services, L.L.C. (formerly known as ChaseMellon Stockholder Services, L.L.C.), as Rights Agent, is hereby incorporated by reference to Exhibit 1(d) to Merrimac's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 21, 2001. 4(f) Amendment No. 5, dated February 28, 2002, to the Rights Agreement, between Merrimac and Mellon Investor Services LLC (f.k.a. ChaseMellon Shareholder Services, L.L.C.), as Rights Agent is hereby incorporated by reference to Exhibit 99.4 to Merrimac's Form 8-K filed with the Securities and Exchange Commission on March 6, 2002. Amendment No. 6, dated September 18, 2002, to the Rights 4 (g) Agreement, between Merrimac and Mellon Investor Services LLC, as Rights Agent is hereby incorporated by reference to Exhibit 99.3 to Merrimac's Form 8-K filed with the Securities and Exchange Commission on October 10, 2002. 10(a) Stock Purchase and Exclusivity Letter Agreement dated April 7, 2000, among Ericsson Microelectronics, A.B., Ericsson Holdings International, B.V. and Merrimac is hereby incorporated by reference to Exhibit 10(a) to Merrimac's Quarterly Report on Form 10-QSB for the period ending July 1, 2000. 10(b) Letter Agreement, dated February 1, 2002, among Merrimac, Ericsson Holding International B.V. and Ericsson Microelectronics, A.B., which amends the Stock Purchase and Exclusivity Letter, dated April 7, 2000 is hereby incorporated by reference to Exhibit 99.4 to Merrimac's Form 8-K filed with the Securities and Exchange Commission on October 10, 2002. 10(c) Registration Rights Agreement dated as of April 7, 2000, between Merrimac and Ericsson Holding International, B.V. is hereby incorporated by reference to Exhibit 10(b) to Merrimac's Quarterly Report on Form 10-QSB for the period ending July 1, 2000.

| | Eugai Filling. MENNIMAC INDUSTRIES INC - FUITI TURSE |
|--------|---|
| 10 (d) | Subscription Agreement for Common Stock and Warrants dated October 26, 2000, between Merrimac and Ericsson Holding International, B.V. (with a form of Warrant attached) is hereby incorporated by reference to Exhibit 10(t) to Merrimac's Annual Report on Form 10-KSB for the year ending December 30, 2000. |
| 10(e) | Registration Rights Agreement dated October 26, 2000, between Merrimac and Ericsson Holding International, B.V. is hereby incorporated by reference to Exhibit 10(u) to Merrimac's Annual Report on Form 10-KSB dated for the year ending December 30, 2000. |
| | 47 |
| 10(f) | Subscription Agreement for Common Stock and Warrants dated October 26, 2000, between Merrimac and certain entities and individuals related to Adam Smith Investment Partners, L.P. (with a form of Warrant attached) is hereby incorporated by reference to Exhibit 10(v) to Merrimac's Annual Report on Form 10-KSB for the year ending December 30, 2000. |
| 10 (g) | Registration Rights Agreement dated October 26, 2000, between Merrimac and certain entities and individuals related to Adam Smith Investment Partners, L.P. is hereby incorporated by reference to Exhibit 10(w) to Merrimac's Annual Report on Form 10-KSB for the year ending December 30, 2000. |
| 10 (h) | Subscription Agreement for Common Stock and Warrants dated October 26, 2000, among Merrimac, Edward H. Cohen, Joseph B. Fuller and Joel H. Goldberg (with a form of Warrant attached) is hereby incorporated by reference to Exhibit 10(x) to Merrimac's Annual Report on Form 10-KSB for the year ending December 30, 2000. |
| 10(i) | Subscription Agreement, dated February 28, 2002 between Merrimac and DuPont Chemical and Energy Operations, Inc., a subsidiary of E.I. DuPont de Nemours and Company is hereby incorporated by reference to Exhibit 99.2 to Merrimac's Form 8-K filed with the Securities and Exchange Commission on March 6, 2002. |
| 10(j) | Registration Rights Agreement, dated February 28, 2002 between Merrimac and DuPont Chemical and Energy Operations, Inc., a subsidiary of E.I. DuPont de Nemours and Company is hereby incorporated by reference to Exhibit 99.3 to Merrimac's Form 8-K filed with the Securities and Exchange Commission on March 6, 2002. |
| 10(k) | Consent and Waiver, dated as of September 18, 2002, among Merrimac, Ericsson Holding International B.V. and Infineon Technologies AG is hereby incorporated by reference to Exhibit 99.1 to Merrimac's Form 8-K filed with the Securities and Exchange Commission on October 10, 2002. |
| 10(1) | Modification Agreement, dated as of September 27, 2002, between Merrimac and Infineon Technologies AG is hereby incorporated by reference to Exhibit 99.2 to Merrimac's Form 8-K filed with the Securities and Exchange Commission on October 10, 2002. |

| 10 (m) | Profit Sharing Plan of Merrimac is hereby incorporated by reference to Exhibit $10(n)$ to Merrimac's Registration Statement on Form S-1 (No. 2-79455).* |
|--------|--|
| 10(n) | 1983 Key Employees Stock Option Plan of Merrimac effective March 21, 1983, is hereby incorporated by reference to Exhibit 10(m) to Merrimac's Annual Report on Form 10-KSB for the year ending March 31, 1983.* |
| 10 (0) | 1993 Stock Option Plan of Merrimac effective March 31, 1993, is hereby incorporated by reference to Exhibit 4(c) to Merrimac's Registration Statement on Form S-8 (No. 33-68862) dated September 14, 1993.* |
| 10 (p) | 1997 Long-Term Incentive Plan of Merrimac is hereby incorporated by reference to Exhibit A to Merrimac's Proxy Statement filed with the Securities and Exchange Commission on April 11, 1997.* |
| 10 (q) | Resolutions of the Stock Option Committee of the Board of Directors of Merrimac adopted June 3, 1998, amending the 1983 Key Employees Stock Option Plan of Merrimac, the 1993 Stock Option Plan of Merrimac and the 1997 Long-Term Incentive Plan of Merrimac and adjusting outstanding awards thereunder to give effect to Merrimac's 10% stock dividend paid June 5, 1998, are hereby incorporated by reference to Exhibit 10(f) to Merrimac's Annual Report on Form 10-KSB for the year ending March 30, 1999.* |
| 10(r) | 1995 Stock Purchase Plan of Merrimac is hereby incorporated by reference to Exhibit A to Merrimac's Proxy Statement filed with the Securities and Exchange Commission on March 27, 1995.* |
| | 48 |
| 10(s) | Resolutions of the Stock Purchase Plan Committee of the Board of Directors of Merrimac adopted June 3, 1998, amending the 1995 Stock Purchase Plan of Merrimac and adjusting outstanding awards thereunder to give effect to Merrimac's 10% stock dividend paid June 5, 1998, are hereby incorporated by reference to Exhibit 10(g)(2) to Merrimac's Annual Report on Form 10-KSB for the year ending January 2, 1999.* |
| 10(t) | 1996 Stock Option Plan for Non-Employee Directors of Merrimac is hereby incorporated by reference to Exhibit 10(d) to Merrimac's Annual Report on Form 10-KSB dated for the year ending December 28, 1996.* |
| 10 (u) | Resolutions of the Board of Directors of Merrimac, adopted June 3, 1998, amending the 1996 Stock Option Plan for Non-Employee Directors of Merrimac and adjusting outstanding awards thereunder to give effect to Merrimac's 10% stock dividend paid June 5, 1998, are hereby incorporated by reference to Exhibit 10(h)(2)to Merrimac's Annual Report on Form 10-KSB for the year ending January 2, 1999.* |
| 10(v) | Amended and Restated Employment Agreement dated as of January 1, 1998, between Merrimac and Mason N. Carter is hereby |

incorporated by reference to Exhibit 10(a) to Merrimac's Quarterly Report on Form 10-QSB for the period ending July 4, 1998.*

- Amendment dated August 31, 2000 to the Amended and Restated Employment Agreement dated January 1, 1998, between Merrimac and Mason N. Carter is hereby incorporated by reference to Exhibit 10(a) to Merrimac's Quarterly Report on Form 10-QSB for the period ending September 30, 2000.*
- 10(x) Amended and Restated Pledge Agreement dated as of May 4, 1998, between Merrimac and Mason N. Carter is hereby incorporated by reference to Exhibit 10(c) to Merrimac's Quarterly Report on Form 10-QSB for the period ending July 4, 1998.*
- 10(y) Amended Promissory Note dated as of May 4, 1998, executed by Mason N. Carter in favor of Merrimac is hereby incorporated by reference to Exhibit 10(l) to Merrimac's Annual Report on Form 10-KSB for the year ending January 2, 1999.*
- 10(z) Registration Rights Agreement dated as of May 4, 1998, between Merrimac and Mason N. Carter is hereby incorporated by reference to Exhibit 10(e) to Merrimac's Quarterly Report on Form 10-QSB for the period ending July 4, 1998.*
- 10(aa) Form of Severance Agreement entered into with certain officers of Merrimac is hereby incorporated by reference to Exhibit 10(j) to Merrimac's Annual Report on Form 10-KSB filed with the SEC on April 2, 2004.*
- 10(bb) Schedule of officers with substantially identical agreements to the form filed as Exhibit 10(aa) hereto is hereby incorporated by reference to Exhibit 10(i) to Merrimac's Annual Report on Form 10-KSB filed with the SEC on April 2, 2004.*
- 10(cc) Consulting Agreement dated as of January 1, 1998, between
 Merrimac and Arthur A. Oliner is hereby incorporated by
 reference to Exhibit 10 to Merrimac's Quarterly Report on Form
 10-QSB for the period ending April 4, 1998.*
- 10(dd) Separation Agreement dated as of December 31, 1998, between Merrimac and Eugene W. Niemiec is hereby incorporated by reference to Exhibit 10(p) to Merrimac's Annual Report on Form 10-KSB for the year ending January 2, 1999.*
- 10 (ee) Stockholder's Agreement dated as of October 30, 1998, between Merrimac and Charles F. Huber II is hereby incorporated by reference to Exhibit 10 to Merrimac's Quarterly Report on Form 10-QSB for the period ending October 3, 1998.
- 10(ff) Shareholder's Agreement dated as of June 3, 1999, among Merrimac, William D. Witter, Inc. and William D. Witter is hereby incorporated by reference to Exhibit 10 to Merrimac's Quarterly Report on Form 10-QSB for the period ending July 3, 1999.

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10(gg) 2001 Key Employee Incentive Plan is hereby incorporated by

reference to Exhibit 4.01 to Merrimac's Form S-8 (No. 333-63434) dated June 20, 2001.*

- 10(hh) 2001 Stock Option Plan is hereby incorporated by reference to Exhibit 4.01 to Merrimac's Form S-8 (No. 333-63436) dated June 20, 2001.*
- 10(ii) 2001 Stock Purchase Plan is hereby incorporated by reference to Exhibit 4.01 to Merrimac's Form S-8 (No. 333-63438) dated June 20, 2001.*
- 10(jj)

 2001 Amended and Restated Stock Option Plan is hereby incorporated by reference to Exhibit 4(i) to Merrimac's Quarterly Report on Form 10-QSB for the period ending June 30, 2001.*
- 10(kk) Third Amended and Restated Credit Agreement, dated December 23, 2002, between Merrimac and Fleet National Bank, which amends the Credit and Security Agreement, dated October 7, 1997 is hereby incorporated by reference to Exhibit 10(mm) to Merrimac's Annual Report on Form 10-KSB for the year ending December 28, 2002.
- 10(11) Revolving Loan Modification Agreement, dated April 17, 2003, between Merrimac and Fleet National Bank, which amends the Third Amended and Restated Credit Agreement, dated December 23, 2002 is hereby incorporated by reference to Exhibit 10(nn) to Merrimac's Annual Report on Form 10-KSB for the year ending December 28, 2002.
- 10 (mm)

 Term Loan and Security Agreement, dated December 23, 2002, between Merrimac and Fleet National Bank is hereby incorporated by reference to Exhibit 10(oo) to Merrimac's Annual Report on Form 10-KSB for the year ending December 28, 2002.
- 10(nn) Term Loan Modification Agreement, dated April 17, 2003, between Merrimac and Fleet National Bank, which amends the Term Loan and Security Agreement, dated December 23, 2002 is hereby incorporated by reference to Exhibit 10(pp) to Merrimac's Annual Report on Form 10-KSB for the year ending December 28, 2002.
- 10(oo) Term Loan and Security Agreement, dated March 26, 2002, between Merrimac and Fleet National Bank is hereby incorporated by reference to Exhibit 10(qq) to Merrimac's Annual Report on Form 10-KSB for the year ending December 28, 2002.
- 10(pp) Term Loan Modification Agreement, dated April 17, 2003, which amends the Term Loan and Security Agreement, dated March 26, 2002 is hereby incorporated by reference to Exhibit 10(rr) to Merrimac's Annual Report on Form 10-KSB for the year ending December 28, 2002.
- 10(qq) Financing Agreement, dated October 8, 2003, between Merrimac and The CIT Group/Business Credit, Inc. is hereby incorporated by reference to Exhibit 10(rr) to Merrimac's Form 10-QSB for the period ending September 27, 2003.
- 10(rr) Trademark and Patent Security Agreement, dated October 8, 2003, between Merrimac and The CIT Group/Business Credit, Inc.

is hereby incorporated by reference to Exhibit $10 \, (ss)$ to Merrimac's Form 10-QSB for the period ending September 27, 2003.

- 10(ss) Mortgage and Security Agreement, dated October 8, 2003, by Merrimac in favor of The CIT Group/Business Credit, Inc. is hereby incorporated by reference to Exhibit 10(tt) to Merrimac's Form 10-QSB for the period ending September 27, 2003.
- 10(tt)* Merrimac Severance Plan, as adopted September 17, 2003. is hereby incorporated by reference to Exhibit 10(uu) to Merrimac's Form 10-QSB for the period ending September 27, 2003.
- 21+ Subsidiaries of Merrimac.
- 23+ Consent of Independent Auditors.

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- 31.1+ Chief Executive Officer's Certificate, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2+ Chief Financial Officer's Certificate, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1+ Chief Executive Officer's Certificate, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2+ Chief Financial Officer's Certificate, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- * Indicates that exhibit is a management contract or compensatory plan or arrangement.
- + Indicates that exhibit is filed as an exhibit hereto.
- (b) Reports on Form 8-K
 - The Company filed a Form 8-K on November 12, 2003, in connection with a press release dated November 12, 2003 announcing its financial results for the third quarter and first nine months ended September 27, 2003.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information called for by Item 14 is set forth under the caption "Principal Accountant Fees and Services" contained in the Proxy Statement, which information is incorporated herein by reference.

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MERRIMAC INDUSTRIES, INC. (Registrant)

Date: March 31, 2004 By: /s/ Mason N. Carter

Mason N. Carter Chairman, President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| Signature | Date | |
|--------------------------------------|----------------|---|
| /s/ Mason N. Carter(Mason N. Carter) | March 31, 2004 | Chairman, F Chief Execu (Principal and Directo |
| /s/ Robert C. Cargo | March 31, 2004 | Director |
| (Robert C. Cargo) | | |
| /s/ Albert H. Cohen | March 31, 2004 | Director |
| (Albert H. Cohen) | | |
| /s/ Edward H. Cohen | March 31, 2004 | Director |
| (Edward H. Cohen) | | |
| /s/ Fernando L. Fernandez | March 27, 2004 | Director |
| (Fernando L. Fernandez) | | |
| /s/ Joel H. Goldberg | March 31, 2004 | Director |
| (Joel H. Goldberg) | | |
| /s/ David B. Miller | March 29, 2004 | Director |
| (David B. Miller) | | |
| /s/ Arthur A. Oliner | March 29, 2004 | Director |

(Arthur A. Oliner)

/s/ Harold J. Raveche

March 31, 2004

Director

(Harold J. Raveche)

/s/ Robert V. Condon

(Robert V. Condon)

March 31, 2004

Secretary a (principal officer)

Vice Presid

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Logistics & Financial Markets

62.1 6.1 55.1 5.6 60.5 7.0

Americas

116.0 11.4 78.5 7.9 78.3 9.0

Europe, the Middle East and Africa

22.2 2.2 26.8 2.7 25.4 2.9

Asia Pacific

26.6 2.6 33.1 3.3 30.7 3.5

Total

1,012.7 99.7 987.7 99.8 896.4 103.4

All Other

2.9 0.3 5.5 0.6 4.3 0.5

Adjustments and Eliminations

0.7 0.0 (5.1) (0.4) (34.4) (3.9)

Consolidated Total

¥1,016.3 100.0% ¥988.1 100.0% ¥866.3 100.0%

Operating Income (Loss)

| | | In Billions, Except Percentages Years Ended March 31, | | | | | |
|-------------------------------------|---------|--|---------|--------|---------|--------|--|
| | 200 | 2009 | | 2008 | | 2007 | |
| Iron & Steel Products | ¥ 17.4 | 4.4% | ¥ 25.6 | 6.8% | ¥ 25.6 | 9.1% | |
| Mineral & Metal Resources | 104.5 | 26.5 | 79.0 | 21.1 | 91.3 | 32.3 | |
| Machinery & Infrastructure Projects | 16.0 | 4.1 | 30.1 | 8.0 | 19.4 | 6.9 | |
| Chemical | 24.2 | 6.1 | 42.8 | 11.4 | 36.2 | 12.8 | |
| Energy | 214.1 | 54.2 | 172.5 | 46.0 | 81.3 | 28.7 | |
| Foods & Retail | 19.0 | 4.8 | 16.6 | 4.4 | 10.9 | 3.9 | |
| Consumer Service & IT | (12.8) | (3.2) | 19.0 | 5.1 | 20.3 | 7.2 | |
| Logistics & Financial Markets | 23.8 | 6.0 | 20.9 | 5.6 | 24.2 | 8.6 | |
| Americas | 39.0 | 9.9 | 7.3 | 1.9 | 22.0 | 7.8 | |
| Europe, the Middle East and Africa | (1.9) | (0.5) | 1.8 | 0.5 | 2.9 | 1.0 | |
| Asia Pacific | (1.6) | (0.4) | 7.6 | 2.0 | 9.5 | 3.4 | |
| | | | | | | | |
| Total | 441.7 | 111.9 | 423.2 | 112.8 | 343.6 | 121.7 | |
| | | | | | | | |
| All Other | (2.9) | (0.7) | (1.4) | (0.4) | (4.4) | (1.6) | |
| Adjustments and Eliminations | (44.1) | (11.2) | (47.0) | (12.4) | (56.4) | (20.1) | |
| | | | | | | | |
| Consolidated Total | ¥ 394.7 | 100.0% | ¥ 374.8 | 100.0% | ¥ 282.8 | 100.0% | |

^{*} Operating income (loss) reflects our (a) Gross Profit, (b) Selling, general and administrative expenses and (c) Provision for doubtful receivables, as presented in the Statements of Consolidated Income.

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Net Income (Loss)

| | | In Billions, Except Percentages Years Ended March 31, | | | | |
|-------------------------------------|---------|--|---------|--------|---------|--------|
| | 2009 | 9 | 200 | 8 | 200 | 7 |
| Iron & Steel Products | ¥ (4.8) | (2.7)% | ¥ 20.2 | 5.0% | ¥ 20.6 | 6.8% |
| Mineral & Metal Resources | 90.0 | 50.7 | 177.0 | 43.2 | 98.3 | 32.6 |
| Machinery & Infrastructure Projects | 21.8 | 12.3 | 34.4 | 8.4 | 33.2 | 11.0 |
| Chemical | (10.2) | (5.7) | 18.3 | 4.5 | 20.8 | 6.9 |
| Energy | 153.3 | 86.3 | 124.1 | 30.3 | 75.7 | 25.1 |
| Foods & Retail | 1.5 | 0.8 | 10.4 | 2.5 | (12.3) | (4.1) |
| Consumer Service & IT | (31.4) | (17.7) | 12.0 | 2.9 | 16.6 | 5.5 |
| Logistics & Financial Markets | (14.5) | (8.2) | 7.5 | 1.8 | 14.6 | 4.8 |
| Americas | (7.1) | (4.0) | 5.0 | 1.2 | 15.8 | 5.2 |
| Europe, the Middle East and Africa | (11.5) | (6.5) | 5.0 | 1.2 | 4.1 | 1.4 |
| Asia Pacific | 30.6 | 17.2 | 22.5 | 5.5 | 22.0 | 7.3 |
| | | | | | | |
| Total | 217.7 | 122.5 | 436.4 | 106.5 | 309.4 | 102.5 |
| | | | | | | |
| All Other | 6.5 | 3.7 | (7.1) | (1.7) | 5.8 | 1.9 |
| Adjustments and Eliminations | (46.6) | (26.2) | (19.2) | (4.8) | (13.7) | (4.4) |
| | | | | | | |
| Consolidated Total | ¥ 177.6 | 100.0% | ¥ 410.1 | 100.0% | ¥ 301.5 | 100.0% |
| | | | | | | |

Notes:

- (1) The figures for Consolidated Total for the years ended March 31, 2008 and 2007 have been reclassified to conform to the change in current year presentation based on the reorganization effective April 1, 2008.
- (2) All Other includes business activities which primarily provide services, such as financing services, and operations services to external customers, and/or to us and associated companies.
- (3) Net loss of Adjustments and Eliminations includes income and expense items that are not allocated to specific reportable operating segments, such as certain expenses of corporate departments, and eliminations of intersegment transactions.
- (4) Transfers between operating segments are made at cost plus a markup.

Iron & Steel Products Segment

The Iron & Steel Products Segment consists of one business unit, the Iron & Steel Products Business Unit, which has:

10 subsidiaries including Mitsui & Co. Steel Ltd. (Japan), MITSUI BUSSAN KOZAI HANBAI CO., LTD. (Japan), MBK Steel Products West Co., Ltd. (Japan), Regency Steel Asia Pte Ltd. (Singapore) and Bangkok Coil Center Co., Ltd. (Thailand); and

17 associated companies including Nippon Steel Trading Co., Ltd. (Japan) and Shanghai Bao-Mit Steel Distribution Co., Ltd. (China). Gross profit and net loss for this segment for the year ended March 31, 2009 were ¥52.2 billion or 5.1% and minus ¥4.8 billion or minus 2.7% of our consolidated total, respectively.

This segment handles various iron and steel products used in a wide range of industries including the automobile, electronics, transportation, construction and energy sectors. They serve customers in these industries worldwide and provide support services for steel manufacturers. The Iron & Steel Products Segment conducts, trading, marketing, processing and distribution of:

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steel sheet for automobile and electric appliances, steel plates for shipbuilding and heavy electric machinery, galvanized steel sheet and tin mill products;

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steel products for oil and gas projects including OCTG and line pipe;

wire rod, specialty steel and bearing;

steel bars and other steel construction materials; and

semi-finished items including steel slabs to be processed into steel plate and sheet and steel billets to be processed into steel bars and wire rods.

This segment has made investments in subsidiaries and associated companies including coil centers as bases for processing and distribution; electric furnace steel makers as manufacturing bases; and steel products distribution companies. Recently, this business segment has also focused on businesses in emerging countries as below:

Regency Steel Asia Pte Ltd. (Singapore), a steel products wholesale subsidiary which this segment acquired in the year ended March 31, 2004, has expanded wholesale operations in the rapidly growing steel products markets in Asia enhancing the credit risk and market risk monitoring functions.

This segment also focuses on business opportunities in Russia and in India among other countries, by setting up joint ventures with local partners and creating our service networks such as coil centers.

In the iron and steel products business, both manufacturers and users are large-scale and sophisticated organizations. As low value added intermediation between these entities is no longer sufficient to serve their needs, this segment has developed its services based on the proprietary supply-chain network by making use of accumulated IT and logistics expertise. By working closely with manufacturers and users, we optimize distribution and inventory control, thus sharing with customers and suppliers the benefit of associated cost reductions. For example:

This segment has established steel service centers, galvanized steel plants and tin-plating facilities at our subsidiaries and/or joint ventures with Japanese and overseas steel makers and other local partners in order to meet the rising demand from manufacturers of automobiles, electric appliances and heavy electric machinery that have transplanted their production centers to the United States, Southeast Asia and China. The most representative case is Shanghai Bao-Mit Steel Distribution Co., Ltd. (China), a joint venture established with Shanghai Baosteel Group Corporation, a Chinese integrated steel manufacturer, in order to build a network of steel products service centers in China. Through this joint venture, this segment has been setting up supply-chain network by integrating service centers within China and improving operational efficiency and also has been actively pursuing additional investments.

This segment frequently draws upon the unit s logistics expertise in delivering a wide range of materials and products in large volume under an optimized schedule along with expertise in project financing. We also take advantage of the business relationships and marketing channels of other business units in the fields of mineral and metal resources, energy, industrial plants, shipping and machinery. This enabled this segment to be involved in various industrial projects including the construction of oil and gas pipeline projects such as the Sakhalin project where we supplied the steel structure and the Western Australia offshore LNG project operated by Woodside Petroleum Ltd. where we supplied high grade steel pipe. This segment also contributed to support mining projects operated by Rio Tinto plc and Vale S.A. supplying rails for minerals transportation.

Some competitors of this segment, other Japanese trading companies, have reorganized their businesses and established new joint ventures, such as Marubeni-Itochu Steel Inc. (Japan) and Metal One Corporation (Japan) in their efforts to achieve low-cost operations through economy of scale. In contrast, this segment puts priority in efficiently leveraging business resources of other operating segments through group-wide collaborations. In order to increase competitiveness as well as pursuing strategic business opportunities, the Investment & Planning Division within this business segment, specializes in investments in steel-related enterprises, particularly joint investments in response to the needs from steel users and steel manufacturers in Japan and overseas, strengthening ties with Japanese steel makers and wholesalers through collaboration in sales of products,

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procurement of raw materials and equity investments. Furthermore, in the domestic market which has been already mature, this business segment concentrates on reorganizations of subsidiaries to improve their sales force and operational efficiency. For example, this business segment established Mitsui & Co. Steel Ltd. (Japan) by consolidating 4 subsidiaries for steel products in April 2008.

In July 2006, as a result of the merger between the world s largest integrated steel manufacturers, Mittal Steel Company N.V. and Arcelor S.A., ArcelorMittal was organized. This segment has been carefully watching reorganizations in the global steel industry. An increase in steel production in newly developing countries such as China and India, as well as a decrease in demand in developed countries stemming from slow down of the economies triggered by financial crisis in the United States are ongoing in tandem, providing a definite forecast on the global supply-demand balance in the future becomes extremely difficult. Continuously offering efficient SCM services is still a key for this business segment to survive in such worldwide reorganization of steel industry.

Mineral & Metal Resources Segment

The Mineral & Metal Resources Segment consists of one business unit, the Mineral & Metal Resources Business Unit. Effective April 1, 2007, the former Iron & Steel Raw Materials and Non-Ferrous Metals Segment was renamed as the Mineral & Metal Resources Segment, and the businesses of coal, nuclear fuels, carbon credits, and hydrogen and fuel cell were transferred to the Energy Segment.

This segment has:

9 subsidiaries, including Mitsui Iron Ore Development Pty. Ltd. (Australia), Mitsui -Itochu Iron Pty. Ltd. (Australia), Japan Collahuasi Resources B.V. (Netherlands), Mitsui Raw Materials Development Pty. Limited (Australia) and MITSUI BUSSAN METALS CO., LTD. (Japan); and

12 associated companies, including Valepar S.A. (Brazil), Coral Bay Nickel Corporation (The Republic of Philippines), SUMIC Nickel Netherlands B.V. (Netherlands), NIPPON AMAZON ALUMINIUM CO., LTD. (Japan) and Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd. (China).

Gross profit and net income for this segment for the year ended March 31, 2009 were ¥119.2 billion or 11.7% and ¥90.0 billion or 50.7% of our consolidated totals, respectively.

This segment is engaged in various business activities including:

trading, investment, logistics management and transportation services related to iron and steel raw materials, such as iron ore, metal scrap, ferro-alloys and other minerals;

trading, investment, logistic management and transportation of non-ferrous metal raw materials and ingots such as copper, lead, zinc, nickel, aluminium, alumina, magnesium, cobalt, titanium, other non-ferrous metals; and sales and marketing of semi-fabricated non-ferrous products such as construction materials; and

recycling solutions business.

In the field of iron and steel raw materials, in 1960s this segment started investments in raw materials sourcing projects based on concept of develop-and-import, aiming at stable procurement of those raw materials to Japan through diversified channels. Those projects are supplying raw materials to major iron and steel manufacturing countries including Japan.

The following tables provide information on investments of this segment in iron ore resource projects. For more information on its mining activities including production and reserves, See Item 4.D. Property, Plants and Equipment Mining Activities.

Iron Ore Mining Activities

| Joint Venture or Investee | Mitsui s Subsidiary or Associated Company | Name of Mines | Location | Mitsui s Percentage of Ownership | Other Majo Participants : Their Percenta Ownershij | nd es of | |
|-------------------------------|--|---|--------------------------------------|--|---|-------------|--|
| Robe River Iron Associates | Mitsui Iron Ore Development Pty. Ltd. | Pannawonica West | Pilbara Region, Western Australia | 33.00% | Rio Tinto | 53.00% | |
| | | West Angelas | | | Nippon Steel Sumitomo Metal Industries | 10.50% | |
| Mt. Newman Joint Venture | Mitsui -Itochu Iron Pty. Ltd. | Mt. Whaleback | Pilbara Region, | 7.00% | BHP Billiton | 85.00% | |
| | | | Western Australia | | Itochu | 8.00% | |
| Yandi Joint Venture | Mitsui Iron Ore Development Pty. Ltd. | Marillana Creek | Pilbara Region, | 7.00% | BHP Billiton | 85.00% | |
| | | | Western Australia | | Itochu | 8.00% | |
| Mt. Goldsworthy Joint Venture | Mitsui Iron Ore Development Pty. Ltd. | Northern (Yarrie) (Nimingarra) Area C | Pilbara Region, | 7.00% | BHP Billiton | 85.00% | |
| | | | Western Australia | | Itochu | 8.00% | |

In addition, this segment has a 15% ownership interest (or 18.2% in terms of voting shares as of March 31, 2009), of Valepar S.A. (Brazil), the controlling shareholder of Vale S.A. (the former Companhia Vale do Rio Doce , which has been renamed legally effective May 22, 2009) in Brazil. Vale S.A. is a mining enterprise with operations that include mining of iron ore and other raw non-ferrous metals. This segment purchased the ownership interest in Valepar S.A. in September 2003. In July 2008, Vale S.A. made a public offering of its shares. Valepar S.A. maintained the current controlling ownership at Vale S.A. by exercising its priority subscription rights, and Mitsui contributed to Valepar S.A. on a pro rata basis. Mitsui s investment amount was ¥78.4 billion.

In April 2007, this segment sold its entire stake in Sesa Goa Limited, Indian iron ore producer.

Iron ore mining businesses remain our core business, and continue to focus on investments for the enhancement of production capacity and operational efficiency in existing mining operations. Our equity production tonnage is expected to be increasing in accordance with an increase in demand of the newly developing countries in a mid- and long-term despite the fact that iron ore demand temporarily stagnates worldwide, including China, the world largest crude steel producer, due to the current economic slow down triggered by the financial crisis in the United States. Regarding further information and discussion on development of this segment—s iron ore mining projects, see Item 4.A. History and Development of the Company—Capital Expenditure—, Item 5.A. Operating Results—Operating Results by Operating Segment—Mineral & Metal Resources Segment—and—Item 5.B. Liquidity and Capital Resources—Investment Plans and Financial policies of the Medium Term Management Outlook—.

Revenues from iron ore producing activities account for a significant portion of this segment. The table below sets forth the break down of revenues of the Mineral & Metal Resources Segment.

> Revenues Billions of Yen

Sales of Services Revenues from Sales of Products and Other Sales

Revenues from

| | Revenues from | | | | | | | |
|-----------------------|---------------|-------------------|-----------------|--------------------|---------------|----------------|-------|--|
| | Iron | | Commissions and | | | | | |
| | Ore | Revenues from | | Trading Margins on | | | | |
| | Producing | S | ales of | Intermed | iary Services | | | |
| Years Ended March 31, | Activities | Other Products(*) | | and Other | | Total Revenues | | |
| 2009 | ¥ 169.5 | ¥ | 224.1 | ¥ | 13.8 | ¥ | 407.4 | |
| 2008 | 116.8 | | 159.2 | | 16.7 | | 292.7 | |
| 2007 | 86.4 | | 148.7 | | 26.1 | | 261.2 | |

(*) Revenues from sales of other products mainly consist of sales of scrap metals and non-ferrous metals such as copper and aluminum. This segment reports no revenues from mineral producing activities other than iron ore producing activities.

This segment recognizes metal recycling as industrial solutions to environmental problems, and has set recycling business as one of its key businesses. In Japan, Mitsui Bussan Raw Materials Development Corporation (Japan), which had operated a metal recycling business, was merged in April 2008 with a former non-ferrous metal trading subsidiary Mitsui Bussan Metals Sales Co., Ltd. (Japan), to form Mitsui Bussan Metals Co., Ltd., which engages in wide range of products and services in metal resources, recycling and non-ferrous metal products.

In addition, in June 2007, this segment acquired 19.9% of the issued ordinary shares of Sims Group Limited (Australia), a metal scrap recycler with worldwide operating bases in Australia and Europe as well as in North America, its main operating zone. In March 2008, Sims Group Limited merged with Metal Management, Inc, a United States recycler and changed its name to Sims Metal Management Ltd. in November 2008. This segment s ownership interest was diluted due to the merger, and subsequently the segment acquired additional shares, having a 19.9% ownership interest in Sims Metal Management, Inc. as of March 31, 2009. Mitsui and Sims Metal Management Ltd. seek opportunities for a joint recycling solutions business in Japan and abroad.

This segment participates in a joint venture which produces Silico-Manganese in the Inner Mongolia Autonomous Region, China, with 24.5% ownership, together with Erdos Electrical Power and Metallurgical Co., Ltd. (Erdos EPMC) and JFE Steel Corporation, a major Japanese integrated steel manufacturer. This project started production of Silico-Manganese in July 2006 with an annual production capacity of 75,000 tons at its initial stage, and an expansion plan to double the capacity to 150,000 tons was completed in December 2008. Erdos EPMC operates four major businesses in the Inner Mongolia Autonomous Region: power generation, coal mining, ferrous alloy production and water pumping from the Yellow River. In April 2007, this segment completed the acquisition of 25% share ownership in Erdos EPMC.

This segment has been operating joint venture projects to meet the increasing demand for iron and steel raw materials in Japan and abroad. POSCO Terminal Co., Ltd. (Korea) is the representative case established in January 2003 with POSCO, an integrated steel manufacturer in Republic of Korea. It provides logistics services including bulk material transportation, storage and transshipment involving iron and steel raw materials for various customers in Asia.

In non-ferrous metals field, this segment has been engaged in trading raw materials and ingots such as copper, nickel, cobalt, aluminium, alumina and other non-ferrous metals, and also expanding our investments and participations in various non-ferrous metals mining and smelting projects to secure stable supply sources of the raw materials and ingots. For example:

This segment participates in Compania Minera Dona Ines de Collahuasi SCM (Chile), a mining company, in which it holds a 7.4% interest. This company commenced commercial production of its

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Collahuasi copper mine in 1998, which has been developed jointly with Anglo American plc and Xstrata plc and has an annual production capacity of about 500,000 tons of copper. In addition, this segment has a 1.3% interest in Los Pelambres copper mine in Chile, whose annual production capacity is about 360,000 tons of copper per annum.

This segment participates in a nickel-cobalt smelting project named Coral Bay in the Rio Tuba area in the Republic of Philippines which has been developed jointly with Sumitomo Metal Mining Co., Ltd., Sojitz Corporation and a local partner. This project started commercial production of nickel-cobalt mixed sulfide in April 2005 using a high-pressure acid leaching process, an advanced processing technology for nickel production, and is operating at its design capacity (10,000 ton Nickel content and 750 ton cobalt content per annum) after March 2006. In February 2007, we decided to participate in the expansion plan for the second production line to double the production capacity. The production capacity as of March 2009 is 22,000 ton Nickel content and 1,400 ton cobalt content per annum. In April 2005, this segment, jointly with Sumitomo Metal Mining Co., Ltd., concluded an agreement for participation in the Goro Nickel Project in New Caledonia, which has been developed by former Inco Limited, (currently called as Vale Inco Ltd.). This project is expected to start its commercial production in the 2nd half of 2009 and to produce in total about 60,000 tons of nickel and about 5,000 tons of cobalt per annum eventually.

This segment has a 15.0% interest in NIPPON AMAZON ALUMINUM CO., LTD. (Japan) which has invested in aluminum smelting and alumina refining business in Brazil. While this segment withdrew from Mitalco Inc., an aluminium smelting operation in the United States in June 2006, we recognize that aluminium continues to be a significant material and pursue relevant business opportunities.

This segment established a special department for rare metals which underpin high-tech industries. The segment has been studying development and undertaking feasibility studies of various rare metal projects.

Machinery & Infrastructure Projects Segment

The Machinery & Infrastructure Projects Segment consists of three business units, the Infrastructure Projects Business Unit, the Motor Vehicles Business Unit and the Marine & Aerospace Business Unit.

Gross profit and net income for this segment for the year ended March 31, 2009 were \\$106.3 billion or 10.5\% and \\$21.8 billion or 12.3\% of our consolidated totals, respectively.

The Machinery & Infrastructure Projects Segment holds 69 subsidiaries, including:

MBK Project Holdings Ltd. (Japan), Mitsui & Co. Plant Systems, Ltd. (Japan), Mitsui Power Ventures Limited (United Kingdom), MIT POWER CANADA LP INC. (Canada), Mitsui Renewable Energy Europe Limited (United Kingdom), Mitsui Rail Capital Holdings, Inc. (United States), Mitsui Rail Capital Europe B.V. (Netherlands), Mitsui Rail Capital Participacoes Ltda. (Brazil), MITSUI GAS E ENERGIA DO BRASIL LTDA. (Brazil), Cactus Energy Investment B.V. (Netherlands), Drillship Investment B.V. (Netherlands), Mitsui Water Holdings (Thailand) Ltd. (Thailand), Atlatec Holdings, S.A. de C.V. (Mexico) and Tokyo International Air Cargo Terminal Ltd. (Japan) in the Infrastructure Projects Business Unit;

Toyota Chile S.A. (Chile), Mitsui Automotive North America Inc. (United States), Mitsui Automotive Europe B.V. (Netherlands), Mitsui Automotive CIS Investment B.V. (Netherlands), PT. Bussan Auto Finance (Indonesia), Mitsiam Motors Co., Ltd. (Thailand), and Komatsu-Mitsui Maquinarias Peru S.A. (Peru) in the Motor Vehicles Business Unit; and

Lepta Shipping Co., Ltd. (Liberia), Clio Marine Inc. (Liberia), Orient Marine Co., Ltd. (Japan) and Mitsui Bussan Aerospace Co., Ltd. (Japan) in the Marine & Aerospace Business Unit.

Additionally it has 69 associated companies such as:

Toyo Engineering Corporation (Japan), IPM Eagle LLP (United Kingdom), IPM (UK) Power Holdings Limited (Gibraltar), P.T. Paiton Energy (Indonesia), Compania de Generacion Valladolid S. de R.L. de C.V. (Mexico) and AES JORDAN HOLDCO, LTD. (Cayman Islands) in the Infrastructure Projects Business Unit; and

Toyota Canada Inc. (Canada), Penske Automotive Group, Inc. (United States), PT. Yamaha Indonesia Motor Manufacturing (Indonesia) and Komatsu Australia Pty. Ltd. (Australia) in the Motor Vehicles Business Unit.

Infrastructure Projects Business Unit

The business activities of the Infrastructure Projects Business Unit together with 30 subsidiaries and 19 associated companies cover a wide range of involvement in project development, construction, business operations and management, implementation and related services, including:

electric power projects such as power plants, power transmission and substation facilities;

energy related infrastructure projects such as oil and gas development, oil refineries, LNG receiving facilities and pipelines;

water supply projects such as seawater desalination plants, wastewater processing facilities and water supply and sewerage facilities;

railway transportation-related business such as rolling stock and railway facilities and systems;

social infrastructure projects such as construction of airport, port, road and other public facilities;

basic industry projects such as iron, non-ferrous metals and chemical plants; and

environment-related projects such as waste disposal and recycling plants.

This business unit is undertaking various projects that may stimulate economic growth in developing countries and countries rich in natural resources. In response to their needs, they apply their project engineering capabilities including expert knowledge in financing, logistics, taxation and legal affairs. This business unit often arranges financing for projects by international financial institutions and export credit agencies worldwide.

The following are examples of the types of projects and the activities in which this business unit renders services, mainly as an agent in securing the contract, arranging financing and executing the contract:

In the Commonwealth of Independent States (CIS), including Russia, the Middle East, Brazil and Indonesia, they have been engaged in the structuring and the arrangement of debt and equity project financing for various natural gas and/or oil projects, together with export credit agencies and commercial banks.

This business unit has acted as the Engineering, Procurement and Construction (EPC) contractor for the construction of infrastructure facilities including power plants, various oil and gas production facilities and petrochemical plants in which they have procured manufacturing equipment from Japanese and overseas subcontractors and have administered implementation of the projects under construction.

For the Taiwan High Speed Rail project, they are the commercial leader of a consortium consisting of Japanese railway car manufacturers and general trading companies, which supplied rolling stock and transportation facilities.

In addition to the conventional EPC approach of acting as an intermediary between project owners and sub-contractors, this business unit is increasing activities which often involve arrangement of sophisticated financing schemes, business operations and management through equity

participation, and operation and

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maintenance of plant and facilities after their construction completion. Based on this concept, the unit has been proactively investing in several types of infrastructure projects. In particular, independent power producer (IPP) business overseas lies as a core domain. Most of these IPP projects operate under long term power sales contracts with users such as state-owned electricity companies, which enable them to forecast stable returns.

IPM Eagle LLP (United Kingdom), which this business unit established jointly with International Power plc, is the core operation of our overseas power producing businesses. In December 2004, they, together with International Power plc, purchased the international power generation portfolio (eight power plants in Europe, Australia and Asia in total, 3,725 megawatts, as of March 2009) of Edison Mission Energy. Since then, IPM Eagle LLP has held and managed these power generation businesses. In July 2005, IPM Eagle LLP acquired the Saltend 1,200 megawatt combined cycle power plant in the United Kingdom. Furthermore, in June 2007, International Power plc and Mitsui reorganized the ownership of power generating assets in the United Kingdom. Three power generating assets formerly owned by International Power plc and two power generating assets formerly owned by IPM Eagle LLP (4,978 megawatts in total) were transferred to IPM (UK) Power Holdings Limited (Gibraltar) (ownership: International Power plc 75% and Mitsui 25%). Some of the above-mentioned projects sell electricity at wholesale on the power market, instead of supplying it under long term contracts, so that the joint ventures optimize their profit structure.

This business unit formed a joint venture with Calpine Corporation to construct, own and operate the 1,005 megawatt combined cycle power plants called Greenfield Energy Center LP (Canada). The joint venture started commercial operation in October 2008 based on a 20 year Clean Energy Supply contract with Ontario Power Authority, Canada.

This business unit has a 36.3% voting interest in P.T. Paiton Energy (Indonesia), an Indonesian power producer, which owns a 1,230 megawatt coal fired power plant at the Paiton Power Generation Complex in East Java, Indonesia. (In addition, IPM Eagle LLP owns a 44.7% voting interest.) P.T. Paiton Energy sells electricity to P.T. PLN (Persero), a government-owned electric utility company, under a long term power purchase agreement which is valid until the year 2040. P.T. Paiton Energy was originally established in 1994 by Mitsui and other partners.

Reflecting these developments, the combined power generation capacities for the unit sequity share in various power projects as of the end of March 2009 in operation and under construction were 3,735 megawatt and 322 megawatt, respectively. As well as the above-mentioned projects, these power generation capacities included those under the operation of Umm Al Nar in the United Arab Emirates, Tarong North Power Station in Australia, Valladolid III in Mexico and Amman East in Jordan and those under construction such as Ras Laffan C in Qatar.

This business unit is also engaged in following projects:

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Mitsui owns a 25% interest in the LNG terminal in Altamira, Mexico. The facility started operations in September 2006, providing services of receiving and regasification of LNG for the ultimate customer, Comisión Federal de Electricidad, a state power company. In addition, in March 2008 this business unit signed a service agreement with Comisión Federal de Electricidad in regards to the concession rights for construction and operation of an LNG receiving terminal in Manzanillo city. Mitsui participates in this project with a 37.5% interest. Commercial start-up is planned around in the end of 2011.

Mitsui owns a 26% interest in Thai Tap Water Supply Company Limited and a 25% interest in Pathum Thani Water Supply Company Limited, to supply tap water to the provincial authorities near Bangkok, Thailand under 30-year and 25-year water supply agreements, respectively. In December 2008, Mitsui, together with Toyo Engineering Corporation (Japan), an associated company of this business unit, acquired Earth Tech Mexican Holdings, S.A. de C.V. (presently renamed as Atlatec Holdings, S.A. de C.V.)(Mexico), a water and wastewater treatment engineering and construction company. The company specializes in design, construction and operation of industrial and municipal water and wastewater

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treatment plants and currently owns and operates water treatment facilities for Petroleos Mexicanos, a Mexican state-owned oil company, and for Queretaro State in Mexico jointly with the Americas Segment.

Mitsui Gas e Energia do Brasil Ltda. (Brazil), formerly named Gás Participações Ltda., which Mitsui wholly acquired in April 2006, participates in seven local gas distribution companies with a 24.5% interest in each, with other shareholders, Petrobras Gas S.A., and the respective state governments in Brazil.

In June 2008, Mitsui and Petróleo Brasileiro S.A. (Petrobras), a Brazilian state owned oil company, agreed to start deepwater drilling services with an ultra-deepwater drillship. P & M Drilling International B.V. (Netherlands), an operating vehicle company established in equal shares by Mitsui and Petrobras, will own a drillship scheduled to be delivered in the second half of 2009, and engage in leasing for an operator, who will in turn provide the services with Petrobras. This business unit is proceeding with the project together with the Marine & Aerospace Business Unit.

This business unit runs rolling stock leasing businesses providing relevant maintenance and management services.

In North America, Mitsui Rail Capital, LLC. (United States) engages in operating leasing of freight cars for railway companies and logistic management and maintenance service of freight cars for coal transportation to power companies.

In Brazil, Mitsui Rail Capital Participacoes Ltda. engages in finance leasing of freight cars for major grain shippers and railroad companies.

In Europe, Mitsui Rail Capital Europe B.V. (Netherlands) and its subsidiary, MRCE Dispolok GmbH (Germany), engage in operating leasing of locomotives in Europe.

Also, this business unit is engaged in the construction of wind power and photovoltaic power facilities and other environment-related projects such as greenhouse gas emission reduction project.

Our major competitors include other Japanese general trading companies, international financial institutions, global engineering companies, general contractors, multi-national IPP s and investment funds. Those competitors, however, can be important partners in some cases.

Motor Vehicle Business Unit

The Motor vehicle Business Unit, together with 26 subsidiaries and 20 associated companies, is engaged in the following business activities:

import and export, assembly and manufacturing, distribution and dealership of motor vehicles, motor cycles and their parts, and retail finance: and

trading of industrial machinery including mining and construction equipment, production equipment and machine tools. This business unit has a long track record of exporting and marketing Japanese automobiles and has developed networks of our subsidiaries and associated companies as import wholesalers, dealers and assembler for Japanese vehicles in many regions of the world. For example, we have been exporting Toyota and motor vehicles of other Japanese manufacturers to various countries worldwide including Canada (Toyota), Chile (Toyota), Peru (Toyota), Italy (Subaru), Germany (Subaru), Thailand (Hino) and Malaysia (Daihatsu).

In recent years, the relocation of Japan s automobile production sites from domestic locations to overseas has been accelerating, and we have diversified our activities to cope with such trend by allocating our financial and human resources strategically to prioritized areas of our motor vehicles business worldwide, such as logistics services for manufacturing components, retail operations and retail finance. For example:

This business unit has operated our subsidiary PT. Bussan Auto Finance (Indonesia), a retail finance company for Yamaha motorcycles since 1997;

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This business unit has ownership in Penske Automotive Group, Inc., an automobile dealership group in the United States, with a 17.0% voting share. By combining what they learned from our involvement in Penske Automotive Group, Inc. with their knowledge of the global market, this business unit continues to explore other opportunities to expand into retail dealership operations in developing markets such as Russia, China and India;

This business unit has been handling the logistics operations of automobile parts for some of Toyota s manufacturing operations in North America, Europe, India and China; and

We acquired a 19.1% voting share in ASAHI TEC CORPORATION (Japan), a manufacturer of ductile iron cast parts and aluminum forged parts for major automakers in January 2007. Subsequently, ASAHI TEC CORPORATION increased the capital by receiving the funds from RHJ International SA, its largest shareholder, in order for ASAHI TECH CORPORTION to strengthen the financial standing of Metaldyne Corporation, which is its wholly owned subsidiary in the United States supplying automotive parts for the three major manufacturing companies in the country. As a result of the capital increase, this business unit s voting share was diluted to 11.9% as of the end of March 2009.

In this business unit s construction machinery and industrial system businesses, it has been acquiring and establishing distributors and dealers in major overseas markets, in order to respond growing worldwide demand to these products. In Australia, Komatsu Australia Pty Ltd. (Australia), an associated company, is engaged in distribution of construction machinery and mining equipment such as off-road mining dump trucks and hydraulic excavators, while another associated company, Komatsu Australia Corporate Finance Pty Ltd. is engaged in leasing of these equipments. This business unit has also extended these businesses in other regions, through Road Machinery, LLC (United States) acquired in 2005 and KOMEK Machinery LLC (Russia) acquired in 2006. They are also engaged in trading and distribution of high-precision machine tools, manufacturing equipment and control systems supplied by Japanese manufacturers. Jointly with Mori Seiki Co., Ltd, they acquired Ellison Technologies, Inc. (United States) in 2007. Both of Road Machinery, LLC and Ellison Technologies, Inc. were acquired jointly with the Americas Segment and this business unit was mainly controlling the companies. Effective April 2008, such control was transferred to the Americas Segment in order to put more importance on the regional business strategy than on merchandise oriented strategy keeping this business unit s ownership interests in both companies.

Marine & Aerospace Business Unit

The Marine & Aerospace Business Unit, together with 13 subsidiaries and 30 associated companies, is engaged in the following business activities:

sales, marketing and intermediary service of cargo vessels, tankers, container vessels, refrigerator vessels, automobile carriers, LNG and LPG carriers, Floating Storage and Offloading (FSO) and Floating Production, Storage and Offloading (FPSO) facilities as well as owning and operating, leasing and financing for these vessels and facilities, ship management services, an intermediary service for chartering vessels and sales of second hand vessels, and marketing equipment for vessels; and

marketing and sales of passenger aircraft and cargo aircraft, helicopters, aircraft engine, defense-related equipment and aerospace systems, leasing of passenger aircraft and cargo aircraft and aircraft engines.

The vessel and marine project related activities include marketing newly built vessels (mainly commercial vessels) to ship owners and shipping firms in Japan and overseas, ship management services, acting as broker for chartering vessels and for the sale and purchase of second hand vessels, and marketing equipment for vessels to shipbuilding companies.

This business unit is engaged in energy-related marine projects, including joint ownership and operation of LNG vessels, and joint ownership and operations management of FSO and FPSO facilities. In addition, this business unit arranges various types of financing for our customers and/or those projects, such as syndicated loans involving international financial institutions for large scale transactions. We also provide direct loans to some of our clients.

The following are recent developments in energy-related marine projects businesses:

In December 2007, Mitsui, NYK Bulkship (Europe) Ltd. and Teekay Corporation in a three company consortium, entered into a contract for the long term charter of four new LNG vessels from the Angola LNG Project, which is developed by Chevron, Angola national oil company Sonangol and others.

Together with the Infrastructure Projects Business Unit, this business unit set up a joint venture with Petrobras in Brazil, which owns drill ships for sub sea oil field development. This business unit arranged the building and chartering contracts of the drill ships. In addition, this business unit owns and operates various vessels, by itself or jointly with trusted partners.

In aerospace systems related activities, the business unit provides and arranges operating leases and finance leases of passenger aircraft and cargo aircraft and aircraft engines to airlines in Japan and overseas. This business unit is also engaged in the import and sale of passenger aircraft, cargo aircraft, aircraft engines, helicopters and defense-related equipment, including passenger aircraft of Airbus S.A.S. of France and helicopters of Bell Helicopter Textron, Inc. of the United States. In March 2008, Mitsui acquired non-voting preferred shares in Japan Airline Corporation (JAL), convertible into common shares, for ¥20.0 billion. Mitsui believes this acquisition will contribute to the reinforcement of JAL s business infrastructure such as renovation of its aircraft fleet and through this transaction, Mitsui envisages developing new business with IAL in future.

Chemical Segment

The Chemical Segment consists of the First Chemicals Business Unit and the Second Chemicals Business Unit. In April 2009, in order to efficiently cope with the restructuring of the chemical industry globally, Mitsui has re-grouped its Chemical Segment and formed Basic Chemicals Business Unit and Performance Chemicals Business Unit.

Gross profit and net loss for this segment for the year ended March 31, 2009 were ¥80 billion or 7.9% and minus ¥10.2 billion or minus 5.7% of our consolidated totals, respectively.

The Chemical Segment has 21 subsidiaries, including:

P.T. Kaltim Pasifik Amoniak (Indonesia), Japan-Arabia Methanol Company Ltd. (Japan), MITSUI BUSSAN SOLVENT & COATING CO., LTD. (Japan), Mitsui AgriScience International SA/NV (Belgium), Mitsui Bussan Agro Business Co., Ltd. (Japan) and DAIICHI TANKER CO., LTD. (Japan) in the First Chemicals Business Unit; and

Mitsui Bussan Plastics Trade Co., Ltd. (Japan), Daito Chemical Industries, Ltd. (Japan), Shark Bay Salt Pty. Ltd. (Australia) and Mitsui Electronics SCM (China) Co., Ltd. (Hong Kong, China) in the Second Chemicals Business Unit. It also has 28 associated companies.

First Chemicals Business Unit

Together with 10 subsidiaries and 11 associated companies, the First Chemicals Business Unit is engaged in trade, sales, distribution and production of the following commodities and related activities:

Petrochemical businesses

Natural gas chemicals: methanol, ammonia

Chlor-Alkali: Ethylene Dichloride (EDC), Vinyl Chloride Monomer (VCM), caustic soda, polyurethanes

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Basic petrochemicals: olefins, aromatics, Styrene Monomer (SM)

Petrochemicals & fiber intermediates: Para-Xylene (PX), Purified Terephthalic Acid (PTA), Monoethylene Glycol (MEG), Acrylonitrile (AN), acetic acid.

Industrial chemicals: phenol, acetone, bisphenol A, Methyl Methacrylate (MMA), nylon, acrylates intermediates

Specialty chemical businesses

Detergent intermediates and oleochemicals, colors & functional chemicals, rosin, aroma chemicals

Agri science businesses

Crop protection chemicals (herbicide, insecticide, fungicide, intermediates for these chemicals), feed additives

Fertilizer businesses

Urea, ammonium sulfate, phosphate rock, diammonium phosphate, fused magnesium phosphate, potash In petrochemical products areas, the unit s main activities is trading of the above-mentioned products in Japan and worldwide through extensive business relationships with customers and suppliers such as Mitsui Chemicals, Inc., Toray Industries, Inc., Tosoh Corporation, Dow Chemical Company, BP p.l.c., and Bayer Aktiengesellschaft.

This business unit has invested in manufacturing operations and logistic facilities such as:

a 19.3% equity share in a joint venture, International Methanol Company (Saudi Arabia), which commenced commercial operation with a production capacity of 1 million tons per annum of methanol at the end of 2004;

an ammonia producing subsidiary, P.T. Kaltim Pasifik Amoniak (Indonesia), which has a production capacity of 0.7 million tons per annum of ammonia; and

tank terminals in Ningbo, China; Bangkok, Thailand; Johor, Malaysia; and Merak, Indonesia; and

a subsidiary and parcel chemical tanker operator DAIICHI TANKER CO., LTD. (Japan), which runs a fleet of owned and chartered ships serving its customers.

This business unit has been successful in earning revenues by increasing market share in basic petrochemicals such as olefins and aromatics. Moreover, the latent steady growth of demand for petrochemicals in the world, particularly in China and other Asian countries, would be earnings driver for this unit despite the deceleration in demand caused by recent economic slow down.

During the past several years, most worldwide petrochemical companies have been struggling to survive through drastic restructurings of their sales structures as well as mergers and acquisitions in order to cope with the changes in the market structure of petrochemical products including increasing demand from China and other Asian countries, rising material costs reflecting higher crude oil prices and shifting in olefin production to the Middle East using cost-effective natural gas. In these operating environments, they believe that they remain competitive with other competitors and plan to strengthen our market position by expanding our trade volume and market share. This business unit s sales channels to various customers in diverse geographic areas enable them to make geographical and/or time swap arrangements. Its global logistics services network functions as a competitive advantage over other competitors in gaining more business transactions.

In Japan, MITSUI BUSSAN SOLVENT & COATING CO., LTD. (Japan) and Bussan Chemicals Co., Ltd. merged to form Mitsui Bussan Chemicals Co., Ltd. in April 2009, for the purpose of sales enhancement and efficient business operations.

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In agri science business, this business unit has extended the distribution of agricultural chemical products worldwide through subsidiaries such as Mitsui AgriScience International SA/NV (Belgium).

In fertilizer business, this business unit is engaged in import, export and offshore transactions involving various types of fertilizers, fertilizer raw materials and phosphoric acid derivatives.

Second Chemicals Business Unit

The Second Chemicals Business Unit has 11 subsidiaries and 17 associated companies and is engaged in sales, trade, distribution and production of the following commodities and related activities:

Inorganic chemical business

basic inorganic materials such as sulfur, sulfuric acid, salt, titanium ore and iodine

inorganic products such as soda ash, caustic soda, catalyst, industrial gas and titanium oxide

Plastics business

electronics materials such as electrolytic copper foil, optical fiber, and high-purity chemicals employed in semiconductor production

plastic materials and products such as polyvinyl chloride, elastomers, polyolefin, ABS resin, engineering plastics, polystyrene, plastic food containers, wrapping materials, industrial films and carbon fiber

additives of plastic such as elasticizer, stabilizer and pigment

SCM related businesses for production and distribution of office automation equipment, cell phone and electric appliances

photovoltaic power related business for distribution of silicon materials, solar module components and solar modules and procurement and delivery of photovoltaic power generation systems

In the inorganic raw materials field, this business unit operates logistics systems for various industries in Japan and overseas. For example, this business unit exports sulfur, a byproduct of petroleum refining, to Asian countries, by operating specialized tankers.

In order to overcome various unfavorable economic conditions such as depletion in the supply of mineral resources or an increase in acquisition cost of raw materials from our existing suppliers, this business unit has been seeking opportunities to participate in new supply sources. They reallocated resources by restructuring logistics operations, and built up our capabilities in sulfur, soda ash, and fiberglass materials in Asia, primarily in China.

While this business unit has been expanding the logistics network of their salt business in China which complements their existing sea salt joint venture business in Shark Bay, Australia, Mitsui acquired a major share in the Onslow salt field in Australia in August 2006. As a result, this business unit s annual salt production capacity increased to 3.8 million tons, which enable them to secure a stable supply for the chlor-alkali industry in Japan and other Asian countries.

This business unit established Renewable Energy Division in June 2008 to expand the solar power related business looking down at the entire value chain of the business. We transferred solar related business of the IT Business Unit into this business unit which has been dealing with photovoltaic materials and modules. This business unit aims to collaborate with the Infrastructure Projects Business Unit which is in charge of IPP and other business units in the photovoltaic power generation related areas.

In the plastics field, this business unit has traditionally handled various kinds of raw plastic materials and plastic products in domestic and overseas markets. This business unit has also handled newly developed electronic materials and products as well as SCM services.

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With the focus of economic activity shifting to Asia, this business unit enhanced its business in China. Mitsui Plastics Trading (Shanghai) Co., Ltd., an engineering plastics and related manufacturing materials sales company established in 2003, is a representative case.

In Japan, three sales subsidiaries merged to form Mitsui Bussan Plastics Trade Co., Ltd. in April 2008, for the purpose of sales enhancement and efficient business operations.

Energy Segment

The Energy Segment consists of two business units, Energy Business Units I and II. Effective from April 2007, the former Energy Business Unit was divided into Energy Business Units I and II, to build structure for comprehensive strategy based on the view for worldwide energy resources, combined with the transfer of businesses of coal, nuclear energy, carbon credits, and hydrogen and fuel cell from the former Iron & Steel Raw Materials and Non-Ferrous Metals Segment.

Gross profit and net income for this segment for the year ended March 31, 2009 were \(\frac{\text{\text{\text{\text{\text{\text{\text{e}}}}}}{272.0}\) billion or 26.8% and \(\frac{\text{\text{\text{\text{\text{\text{\text{e}}}}}}{153.3}\) billion or 86.3% of our consolidated totals, respectively.

This segment has:

31 subsidiaries, including Mitsui E&P Australia Pty Limited (Australia), Mitsui E&P Middle East B.V. (Netherlands), Mitsui Oil Exploration Co., Ltd. (Japan), MitEnergy Upstream LLC (United States), Mitsui Gas Development Qatar B.V. (Netherlands), Mitsui Sakhalin Holdings B.V. (Netherlands), Mitsui Coal Holdings Pty. Ltd. (Australia), Mitsui Oil (Asia) Hong Kong Limited (Hong Kong, China), Mitsui Oil Co., Ltd. (Japan), Mitsui Marubeni Liquefied Gas Co., Ltd. (Japan); and

6 associated companies, including Japan Australia LNG (MIMI) Pty. Ltd. (Australia), United Petroleum Development Co., Ltd. (Japan) and BHP Mitsui Coal Pty. Ltd. (Australia)
Energy Business Unit I is engaged in:

Exploration and production of oil and gas, coal, uranium and other energy resources;

Trading of oil, petroleum products, coal, uranium and other energy resources;

Petroleum refining and marketing of gasoline, liquefied petroleum gas (LPG) and other petroleum products in the Japanese domestic market; and

Development of carbon credit business, biomass ethanol business and other next generation energy sources. Energy Business Unit II is engaged in:

Development of liquefied natural gas (LNG) projects;

Trading of LNG; and

Development of new gas commercialization technology (natural gas hydrate etc.). The Energy Segment is engaged in various LNG, natural gas and oil development projects which require long lead time for their development and implementation. We are involved in the following six LNG projects currently in operation:

Abu Dhabi Gas Liquefaction Limited, in which we hold 15% interest in natural gas liquefaction and LNG exporting activities, and which has some 5.6 million tons per annum LNG production capacity;

Northwest Shelf JV (NWS JV) in Australia, in which we hold 8.3% interest in natural gas production and liquefaction and LNG exporting activities, and which has some 16.3 million tons per annum production capacity;

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Qatar Liquefied Gas Company Ltd., in which we hold 7.5% interest in natural gas liquefaction and LNG exporting activities, and which has some 9.6 million tons per annum production capacity. We also hold 1.5% interest in Qatar Liquefied Gas Company Ltd. 3, which is expected to start production in mid 2010 with some 7.8 million tons per annum production capacity;

Oman LNG L.L.C., in which we hold 2.8% interest in natural gas liquefaction and LNG exporting activities, and which has some 7.1 million tons per annum production capacity; and

Equatorial Guinea LNG Company, S.A., in which we hold 8.5% interest in natural gas liquefaction and LNG exporting activities, and which has some 3.4 million tons per annum production capacity; and

Sakhalin Energy Investment Company Ltd., in which we hold 12.5% interest in natural gas liquefaction and LNG exporting activities, and which has some 9.6 million tons per annum production capacity and started commercial production in February 2009.

Under long term contracts, the NWS JV supplies most of its LNG output to Japanese electricity and gas utility companies. In addition, in May 2006, the JV started LNG supply to China, via Guangdong LNG terminal. Also, the JV started the production at the fifth LNG processing train in September 2008 following the production start-up of the fourth LNG processing train in 2004. The capacity of the fifth train is 4.4 million tons per annum. An LNG processing train is a set of facilities in a liquefaction plant to produce LNG from natural gas.

As for Sakhalin II project, Sakhalin Energy Investment Company Ltd. (SEIC) had started half-year oil production since 1999 at the Molikpaq offshore platform installed in the Astokhskoye field, off the Sakhalin Island since 1999 as the first stage of the project. In May 2003, as the second stage of the project, the full-field development of Piltun-Astokhskoye oil field, aimed for year-round crude oil production, and the Lunskoye gas field aimed for LNG production commenced. In April 2007, Mitsui, Royal Dutch Shell plc (Shell) and Mitsubishi Corporation (Mitsubishi) signed a Sale and Purchase Agreement with OAO Gazprom (Gazprom) to transfer their shares in SEIC to Gazprom. After the share transfer, shareholders of SEIC are consist of Gazprom (50% plus 1 share), Shell (27.5% minus 1 share), Mitsui (12.5%) and Mitsubishi (10%). The total sale price was US\$7.45 billion, and Mitsui s proportionate share was US\$1,862.5 million. In December 2008, the year-round crude oil production started and, based on the long term sale and purchase agreements, LNG shipment commenced in March 2009. The peak crude oil production is expected to reach 150 thousand barrels per day and annual LNG production capacity is about 9.6 million tons. Virtually most of the LNG production capacity was sold under the long term sale and purchase agreements with customers in Japan, Korea and US West Coast, including buyers—optional volume. Mitsui, as the shareholder of SEIC, will make every effort to achieve and maintain the stable production and to further develop the project together with other shareholders, Gazprom, Shell and Mitsubishi.

This segment holds interests in other LNG projects which are under construction. Through our subsidiary, Overseas Petroleum Corporation (Japan), we own 2.3% interest in the Tangguh LNG project in Indonesia, which is expected to start production in 2009 with production capacity being 7.6 million tons per annum.

With respect to our LNG related operations, this segment has entered into various long term sales contracts, based on take or pay conditions, with customers such as Japanese utility companies. This segment believes the worldwide LNG business has been undergoing gradual structural changes since the late 1990s as follows:

Exploration and development of natural gas and production of LNG require significant capital and financial commitments. Moreover, this involves a broad range of logistical and technological expertise, including linking suppliers to distributors and consumers while developing plants in order to efficiently extract and liquefy the natural gas for transportation and then re-gasifying the LNG. Up until the mid-1990s, purchase commitments by buyers with full take or pay obligations for a period of 20 years or more had been an essential element for equity holders, distributors and sellers of LNG projects to make the capital and financial commitment to build LNG production facilities. These equity investors had resisted making a capital and financial commitment without being able to fully secure stable

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long-term purchase commitments. In recent years, however, equity holders of several LNG projects have been making investments without fully securing long-term purchase commitments from buyers.

Due to technological innovations in the last decade, LNG producers have successfully reduced capital costs with respect to the construction of LNG production plants and LNG vessels. Technological innovation has also enabled the producers to increase the design capacities of LNG production plants and LNG vessels allowing them to benefit from economies of scale. These technological developments allow LNG to be more competitive with other types of energy sources.

In response to the needs of LNG buyers, the LNG spot market has been expanding, whereby the percentage of spot trades in worldwide LNG contracts rose to 18% in 2008 from 1.3% in 1992.

In addition to the traditional core LNG markets in Japan, new markets have been emerging in countries such as China and India due to increasing demand for electricity. Despite the setback in tight supply-demand balance due to the recent recession of the economy, the LNG market is expected to develop worldwide considering the sizable economies of these countries and the increasing popularity of LNG as a clean energy source.

Identifying, exploring and developing oil and gas reserve prospects are key factors to success for the Energy Segment. The principal strategic regions for this business are Oceania, Southeast Asia, the Middle East and North America.

<u>Oceania</u>

The development and production projects of offshore oil fields of Enfield and the Vincent in which Mitsui E&P Australia Pty Limited (Australia) has participating interests are the core projects of this segment in terms of capital expenditures including cost of mineral right, exploration, and development next to the Sakhalin II project.

In March 2004, Mitsui E&P Australia Pty Limited acquired a 40% interest in each of WA-28-L and exploration block WA-271-P located in the North West Shelf area in Australia, which together contained three undeveloped oil fields, Enfield, Vincent, and Laverda. Commercial production from Enfield oil field started in July 2006. Subsequently, some of the major production wells were shut-in due to unexpected sand production and water breakthrough on two occasions, and the joint venture conducted work-over of those wells. The average production rate during January to March 2009 period was approximately 42,000 barrels per day. At the same time, Mitsui E&P Australia Pty Limited reached final investment decision for Vincent oil field, adjacent to Enfield oil field, in March 2006 with total development cost of approximately US\$720 million. Vincent started commercial production in August 2008 and the average production rate during January to March 2009 period was approximately 30,000 barrels per day.

Mitsui E&P Australia Pty Limited owns 35% interest in Tui area oil field offshore North Island of New Zealand. Commercial production of Tui area oil project started in July 2007. It also owns interest in Casino gas & condensate field offshore South Australia which started commercial production in February 2006.

In June 2007, Wandoo Petroleum Pty. Ltd. sold its entire Australian upstream oil and gas producing assets, including Cliff Head oil field offshore Western Australia and Yolla gas & condensate field, offshore Victoria.

Southeast Asia

Mitsui Oil Exploration Co., Ltd. (Japan) has been actively engaged in oil and natural gas exploration, development and production projects in Thailand and neighboring Southeast Asian countries as well as in the Middle East. In June 2005, Mitsui Oil Exploration Co., Ltd. acquired assets in offshore Thailand, 46.3% interest in the B8/32 Concession and the adjacent Block 9A Concession, jointly with a partner in Thailand. The purchase price was US\$820 million, and Mitsui Oil Exploration Co., Ltd. acquired approximately 40% share. In October 2007, Mitsui Oil Exploration Co., Ltd. and its co-concessionaires agreed with the Thai Ministry of Energy to

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extend the production period of four offshore blocks (Block No. 10 13) in the Gulf of Thailand to 2022. Together with Mitsui Oil Exploration Co., Ltd., Energy Segment continues putting a high priority on expanding our oil and gas equity reserves. In March 2006, Mitsui agreed with Mitsui Engineering & Shipping Co., Ltd. to purchase 6% of the total issued shares of Mitsui Oil Exploration Co., Ltd. of which Mitsui held a 44.4% share prior to concluding the agreement. As a result of the transactions, Mitsui Oil Exploration Co., Ltd. became a subsidiary of Mitsui with a 50.3% voting share. As of March 31, 2009, Mitsui s ownership interest is 53.0%, reflecting additional share purchase transactions.

Middle East

In Oman, Mitsui E&P Middle East B.V. (Netherlands) has 35% participating interests in the Block 27 oil fields which started commercial production in June 2006 and the Block 9 oil fields in production.

North America

In April 2006, MitEnergy Upstream LLC (United States) was established by Mitsui, Mitsui & Co. (U.S.A.) Inc. and Mitsui Oil Exploration Co., Ltd., to acquire 50% share of an undivided interest in oil and gas leasehold assets of Pogo Producing Company located offshore in the Gulf of Mexico. The purchase price was approximately US\$500 million. More than half of the total 50 blocks had been producing oil and gas until a hurricane hit the Gulf of Mexico in September 2008. The hurricane caused damage to part of the facilities. MitEnergy produced an approximate daily production of 7,000 barrels of oil equivalent in March 2009, which is equivalent to 70% of the production level before the hurricane hit.

In addition, seeking to replenish and enhance our oil and gas reserves, we are engaged in exploration activities in the above-mentioned regions as well as Mozambique, Namibia and Ghana. We also are currently seeking unconventional development of oil and gas resources, such as oil sands in Canada and oil shale in the US.

As a result of the above-mentioned developing activities, our oil and gas reserves decreased from 427 million BOE at the end of March 2008 (according to SFAS No. 69; including 71 million barrels for Mitsui Oil Exploration Co., Ltd. s minority interest) to 403 million BOE at the end of March 2009 (according to SFAS No. 69; including 62 million barrels for Mitsui Oil Exploration Co., Ltd. s minority interest). See Item 4.D. Property, Plants and Equipment Oil and Gas Producing Activities and Supplemental Information on Oil and Gas Producing Activities to the consolidated financial statements included elsewhere in this annual report on Form 20-F.

This segment participates in oil and gas related joint venture operations, typically as a non-operator equity holder, relying on our project partner, the operator , which is responsible for operation management including exploration, development and production of oil and gas resources. In these projects, Energy Segment collaborates with partners that has sufficient technical knowledge and expertise to reduce operational risks, and also contributes as a non-operator on management of time schedules, capital expenditures, production plans, and safety and environmental standards related to the projects. Also see discussion on our exploration, development and production of mineral resources and oil and gas in Item 3.D. Risk Factors.

With respect to oil and gas exploration, development and production (E&P) business, it is important to maintain or increase oil and gas reserves as is the case for major oil and gas companies, and Mitsui s Energy Segment is also aiming for increasing its reserves by expanding current projects and investing to new opportunities. Although our reserve is less than those of major oil and gas companies in the world, its volume can be ranked as a top level company among the Japanese oil and gas companies.

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The following tables provide information on our investments in coal resource projects undertaken by the Energy Segment.

COAL

| Joint Venture or Investee | Mitsui s Subsidiary or Associated Company | Name of Mines ⁽¹⁾ | Location | Mitsui s Percentage of Ownership | Other Major Participants and Their Percentages of Ownership | |
|----------------------------|--|-------------------------------|--------------------------|--|---|--------|
| BHP Mitsui Coal Pty. Ltd. | BHP Mitsui Coal Pty. Ltd. | Poitrel South Walker Creek | Queensland, Australia | 20.00% | BHP Billiton | 80.00% |
| Bengalla Joint Venture | Mitsui Coal Holdings Pty. Ltd. | Bengalla | New South Wales, | 10.00% | Rio Tinto | 40.00% |
| | | | Australia | | Wesfarmers | 40.00% |
| | | | | | Taiwan Power | 10.00% |
| Kestrel Joint Venture | Mitsui Coal Holdings Pty. Ltd. | Kestrel | Queensland, Australia | 20.00% | Rio Tinto | 80.00% |
| Dawson Joint Venture | Mitsui Coal Holdings Pty. Ltd. | Dawson | Queensland, Australia | 49.00% | Anglo American | 51.00% |
| German Creek Joint Venture | Mitsui Coal Holdings Pty. Ltd. | German Creek | Queensland, Australia | 30.00% | Anglo American | 70.00% |

⁽¹⁾ Name of Mines indicates the names of principal producing mines.

Revenues from oil and gas producing activities and coal mining activities (based on US GAAP) account for a critical portion of this segment. The table below sets forth the break down of revenues of the Energy Segment.

| | | Revenues Billions of Yen | | | | | | | |
|-----------------------|---------------|---------------------------------|-------|---------------------------|---------------|--------------------------------------|--------------------|-----------------------|---------|
| | | Revenues from | | | | | | | |
| | R | Revenues from Sales of Products | | | | Sales of Services and Other Sales | | | |
| | Revenues from | | | | | | | | |
| | Oil | | | | | Com | missions | | |
| | and | Revenues from | | | | and | | | |
| | Gas | Coal | | | Revenues from | | Trading Margins on | | |
| | Producing | Mining | | Sales of | | Intermediary Services | | | |
| Years Ended March 31, | Activities | Activities | | Activities Other Products | | and Other | | Total Revenues | |
| 2009 | ¥ 288.9 | ¥ | 123.0 | ¥ | 778.3 | ¥ | 19.6 | ¥ | 1,209.8 |
| 2008 | 248.7 | | 34.3 | | 986.2 | | 14.6 | | 1,283.8 |
| 2007 | 99.1 | | 27.9 | | 941.6 | | 1.9 | | 1.070.5 |

⁽²⁾ In addition to the above-mentioned coal mining projects, through Mitsui Coal Holdings Pty. Ltd., we have small interests in two projects in Australia operated by Anglo American, namely, Moranbah North Joint Venture in Queensland and Drayton Joint Venture in New South Wales. Our ownership percentage and annual production capacity of Moranbah North Joint Venture and Drayton Joint Venture are 4.75%, 4 million tons and 3.83%, 5 million tons, respectively. Currently the above mentioned joint ventures are forced to experience production adjustments due to recession of the world economy as well as reductions in crude steel production by steel manufacturers. On the other hand, in the medium and long term, demands of both thermal coal and metallurgical coal are expected to increase along with economic growth of Asian countries including India and China. In response to such increasing global demand, we continue to make proactive capital investments to expand the capacities of the existing projects, and our equity production tonnage is expected to be increasing after this fiscal year onward. Regarding further information and discussion on development of our coal mining projects, see Item 4.A. History and Development of the Company Capital Expenditure, Item 5.A. Operating Results Operating Results by Operating Segment Energy Segment and Item 5.B. Liquidity and Capital Resources Investment Plans and Financial Policies of the Medium Term Management Outlook.

(*) Revenues from sales of other products mainly consist of sales of crude oil and petroleum products.

The Energy Segment is also participating in uranium development to contribute to its stable supply for nuclear power facilities. In October 2008, Mitsui acquired a 49% interest in six uranium blocks including

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Honeymoon mine in South Australia, from Uranium One Inc. (Canada). Honeymoon mine is in its development stage and aiming for production commencement from 2010. Annual production is planned to reach 400 tons on a uranium concentrate basis. Blocks other than Honeymoon are planned to execute exploration activities and seek for commercialization.

The Energy Segment is engaged in oil trading operations conducted by Mitsui and Mitsui Oil (Asia) Hong Kong Limited (Hong Kong, China). This segment has a 20% minority share in Westport Petroleum, Inc. (United States). The international markets for crude oil and petroleum products are highly competitive and volatile. These commodities are listed and traded on various markets such as NYMEX in New York, ICE in London, SIMEX in Singapore and TOCOM in Tokyo, and our competitors in these markets are major oil and gas companies, the national oil companies of oil producing countries, oil traders including Japanese trading companies. In maintaining our competitive edge under these circumstances, it is critical for this segment to maintain good relationships with customers and suppliers as well as to mitigate price risks by utilizing hedging tools such as the futures markets. This segment is active in seeking to secure long-term offtake contracts of petroleum products such as fuel oil and condensate to be sold to worldwide companies including Japanese utility and refining companies. Long-term offtake contracts are sales and purchase contracts for various commodities, such as crude oil and petroleum products, entered into by suppliers and buyers, or offtakers, of such commodities for more than one year. Concurrent with the offtake contracts, the sellers of such commodities usually enter into financing arrangements whereby the sales proceeds from such commodities are used for repayment.

Within Japan, this segment is also engaged in refining and sales of oil and gas related products through Mitsui Oil Co., Ltd. (Japan), our oil sales subsidiary, and Kyokuto Petroleum Industries, Ltd. (Japan). Kyokuto Petroleum Industries, Ltd. is a refinery jointly owned (50:50) by the ExxonMobil Corp. Group and Mitsui Oil Co., Ltd.

In the domestic refining and marketing business for oil and gas related products, this segment has faced severe competition from domestic oil refining and distributing companies due to the structural surplus situation for refining capacity in Japan. Kyokuto Petroleum Industries, Ltd. and Mitsui Oil Co., Ltd. are in relatively sound financial situations owing to the extensive restructuring of inefficient assets and work force, and are pursuing efficient and competitive operations. In the LPG gas business, Mitsui Liquefied Gas Co., Ltd. (Japan) merged with Marubeni Liquefied Gas, Inc. in April 2008 to form Mitsui Marubeni Liquefied Gas Co., Ltd. Mitsui s ownership interest in the new company is 60%. It concentrates on improvement in operational efficiency and selling capacity by consolidating whole procedures of domestic LPG distribution from importing to retail.

This segment is also exploring various new business opportunities in the emerging new energy area. Mitsui expects bio-ethanol to be a significant renewable fuel in the future, and world demand to rise. In view of this, Mitsui are jointly working with Petróleo Brasileiro SA (Petrobras) for production of bio-ethanol and related products in Brazil, and marketing such products in the international market.

Foods & Retail Segment

The Foods & Retail Segment consists of one business unit, the Foods & Retail Business Unit, which has 25 subsidiaries including Mitsui Norin Co., Ltd. (Japan), PRI Foods Co., Ltd. (Japan), San-ei Sucrochemical Co., Ltd. (Japan), MITSUI FOODS CO., LTD. (Japan), Toho Bussan Kaisha, Ltd. (Japan), VENDOR SERVICE CO., LTD. (Japan), WILSEY FOODS, INC. (United States), Mitsui Alimentos Ltda. (Brazil) and MCM FOODS B.V. (Netherlands); and 17 associated companies including MIKUNI COCA-COLA BOTTLING CO., LTD. (Japan), Mitsui Sugar Co., Ltd. (Japan), The Kumphawapi Sugar Co., Ltd. (Thailand) and Multigrain AG (Switzerland).

Gross profit and net income for this segment for the year ended March 31, 2009 were \\$82.4 billion or 8.1% and \\$1.5 billion or 0.8% of our consolidated totals, respectively.

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The Foods & Retail Segment engages in:

Import and domestic/offshore trade of wheat, barley, soybeans, corn, rapeseed, raw sugar, rice;

Import and domestic/offshore trade of processed foods such as canned products, frozen foods and condiments, liquor, beverages such as coffee, tea and juice, dairy products, foodstuffs such as marine products, stock farm products and vegetables;

Manufacture of beverages and beverage ingredients, sugar manufacturing and broiler chicken raising business in Japan;

Investment in the food raw material production and distribution businesses abroad such as production and export of grain, dairy farming, canola oil processing, shrimp farming, broiler chicken raising, egg producing and sugar manufacturing businesses abroad;

Domestic distribution and sales through the nationwide wholesaler subsidiary MITSUI FOODS CO., LTD. (Japan);

Import and domestic trade of containers, packaging materials, and miscellaneous daily goods; and

Support services, such as supply chain management including logistics management, and product planning and development for retailers.

The Foods & Retail Segment is involved in a wide range of fields in a value chain of foods, from the global procurement of food material and production of foodstuffs to the traffic and wholesale of foods, packaging materials and sundry goods.

To secure a stable supply source, this segment purchases grain, oilseeds, and raw sugar from the United States, Canada, Brazil, Australia, Thailand and China and sell them in Japan and other Asian countries. This segment sells coffee to Japan and United States, mainly from Brazil. This segment purchases raw materials for beverages, such as tea leaves and juice, marine products, stock farm products, and dairy products from major supply sources around the world and deliver them primarily to Japan. This segment is also engaged in domestic broiler chicken raising, processing, and sales through the subsidiary PRIFOODS CO., LTD. (Japan),

This segment has positioned the Americas as their main base of operations and the core of their global food supply strategy. In collaboration with the Americas Segment, this segment has developed and maintained the following businesses:

In the cereals and grains area, this segment has formed a joint venture, United Harvest, LLC (United States), with CHS Inc., an agricultural cooperative-based company in the United States. United Harvest, LLC is the largest exporter of wheat from the United States. This segment invested in this company through United Grain Corp. (United States).

VENTURA FOODS, LLC, another joint venture formed with CHS Inc., is one of the largest suppliers of edible oil for the institutional market in the United States. This segment invested in this company through WILSEY FOODS, INC. (United States).

In August and November 2007, this segment purchased shares in Multigrain AG (Switzerland), parent company of Multigrain S.A. in Brazil, an agricultural business operating company dealing with origination and export of grains, mainly soybeans. In October 2008, this segment made an additional investment of US\$124 million, which was a part of the total capital increase made by Multigrain AG in response to capital needs resulting from an expansion of Multigrain S.A. s agricultural business. The total investment amounts to

US\$210 million. CHS is also a partner in this business and has the same largest ownership interest of 39.4% as Mitsui s.

In December 2007, this segment, together with the Americas Segment, agreed to establish a joint venture of canola oil processing business in Canada with Louis Dreyfus Group. Ownership interests of this segment and the Americas Segment are 28% and 12%, respectively. Currently the canola oil processing facilities is under construction aiming to start-up of the commercial production in autumn, 2009.

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In the period from 2007 through 2009, this segment made several investments in food production abroad, such as the above-mentioned agricultural business in Brazil and canola oil processing facilities in Canada, a dairy farming business in New Zealand and a shrimp farming business and broiler chicken raising and egg producing businesses in China. This segment aims to secure safe and stable supply sources of food, considering rapidly increasing food demand from emerging countries and conflict in supply capacity for bio-fuel purpose production. This segment intends to expand market channels to Japan and Asia, starting from the above-mentioned joint operations with the most reliable partners in major food material producing countries.

In food-manufacturing operations, Mitsui Norin Co., Ltd. (Japan) is engaged in beverage business as one of the major manufacturers of tea leaves in Japan. This segment put Mitsui Norin Co., Ltd. as a core of beverage business. In overseas wholesale operations, MCM Foods B.V. (Netherlands) engages in the import and sales of canned food products and groceries in England and other European market.

Competition varies depending on raw materials and products in the upstream areas of grain, feed, raw sugar and food materials, but is primarily based on price and quality of products. Many Japanese trading companies, international producers and others are competitors to varying degrees with respect to food raw materials this segment handles.

MITSUI FOODS CO., LTD. (Japan) plays a vital role in this segment s wholesale operations. Its wide-range business activities and customers include general merchandise stores, supermarkets, convenience stores, and catering and restaurant chains throughout Japan, focusing on processed food and liquor transactions. MITSUI FOODS CO., LTD. meets the sophisticated and diversified needs for reduced distribution costs, secure temperature-controlled supply, and faster delivery. In April 2006, MITSUI FOODS CO., LTD. and Mitsui agreed with KOKUBU CO., LTD. (KOKUBU), a major Japanese food wholesaler, to form a business alliance, which includes cooperation in product categories to be reinforced by both companies. MITSUI FOODS CO., LTD has been planning and implementing the management improvement plan centering on restructuring of unprofitable businesses and streamlining of distribution. In October 2007, this segment transferred 70% of the shares of Hokushuren Co., Ltd. (Japan), formerly a foods and liquor wholesale subsidiary, to KOKUBU, following transfer of MITSUI FOODS CO., LTD. s business in the Hokkaido area (excluding Seven & i Holdings Co., Ltd.-related businesses) to Hokushuren Co., Ltd. In January 2009, Hokushuren Co., Ltd. and HOKKAIDO KOKUBU CO., LTD., KOKUBU s wholly owned subsidiary, merged to form SHUREN KOKUBU CO., LTD., in which this segment holds a 26.3% ownership interest as a result of the merger.

Mitsui maintains a comprehensive alliance with Seven & i Holdings Co., Ltd., Japan s nationwide diversified retailer, which mainly engages in convenience stores, general supermarkets, department stores, food supermarkets, food services, financial services and IT services. Seven & i Holdings Co., Ltd. maintains operation through Seven-Eleven Beijing Co., Ltd. in China and 7-Eleven, Inc. in the United States.

Mitsui offers the following supply services to Seven & i Holdings Co., Ltd. through the domestic subsidiaries, such as MITSUI FOODS CO., LTD., Retail System Service Co., Ltd. (Japan) and VENDOR SERVICE CO., LTD. (Japan), Bussan Logistics Solutions Co., Ltd. (Japan).

supply sundry goods and consumables, such as processed food, liquor, fast food, toys, and games, to more than twelve thousand 7-Eleven stores in Japan;

supply food materials, containers, and packaging materials to vendors who supply boxed lunches, pre-cooked meals, and processed food to 7-Eleven stores in Japan;

supply various products to 7-Eleven stores in Japan by temperature-controlled transportation; and

provide services to 7-Eleven stores through the subsidiaries, BUSSAN BEIJING LOGISTICS ENTERPRISE LTD. in China and MITSUI BUSSAN LOGISTICS, INC. in the United States.

As of the end of February 2009, Mitsui owned 1.8% of Seven & i Holdings Co., Ltd. s outstanding shares. Mitsui purchased the shares for a total cost of ¥50 billion in 2005, seeking to strengthen business ties with them.

Competitors in the wholesale and retail businesses are mainly general trading companies and wholesalers in Japan. In the traffic area, competitors are also traffic companies that operate third party logistics providing customized and integrated warehousing and transportation services. Domestic wholesalers are facing fierce competition with others, and from time to time they conduct mergers and acquisitions to increase revenues and reduce logistics costs.

Consumer Service & IT Segment

This segment is comprised of the First Consumer Service Business Unit; the Second Consumer Service Business Unit; and the IT Business Unit. Effective April 2009, the Consumer Service Business Unit was established through reorganizing the First and the Second Consumer Service Business Units. Media-related business was transferred from the First Consumer Service Business Unit to the IT Business Unit.

Gross profit and net loss for this segment for the year ended March 31, 2009 were \(\frac{\pmathbf{x}}{73.7}\) billion or 7.3% and minus \(\frac{\pmathbf{x}}{31.4}\) billion or minus \(17.7\)% of our consolidated totals, respectively.

This segment owns 29 subsidiaries including:

Mitsui Bussan Inter-Fashion Ltd. (Japan) in the First Consumer Service Business Unit;

BUSSAN REAL ESTATE CO., LTD. (Japan) and Mitsui Bussan Woodchip Oceania Pty. Ltd. (Australia) in the Second Consumer Service Business Unit; and

Mitsui Knowledge Industry Co., Ltd. (Japan), J-SCube Inc. (Japan), Mitsui Electronics Inc. (Japan) and MBK Distribuidora de Produtos Eletronicos Ltda. (Brazil) in the IT Business Unit.

And it has 33 associated companies including:

QVC JAPAN INC. (Japan) and AIM SERVICES CO., LTD. (Japan) in the First Consumer Service Business Unit;

Sumisho & Mitsuibussan Kenzai Co., Ltd. (Japan) in the Second Consumer Service Business Unit; and

Nihon Unisys, Ltd. (Japan), Moshi Moshi Hotline, Inc. (Japan) and T-GAIA Corporation (Japan) in the IT Business Unit. First Consumer Service Business Unit

Together with 11 subsidiaries and 17 associated companies, the First Consumer Service Business Unit is engaged in the followings:

media-related business including broadcasting, content service, television shopping channels and internet-based marketing service;

service and outsourcing businesses including contract food service, uniform rental, facility management, and temporary personnel service;

medical and health care-related businesses including supporting for operation and management of hospitals and clinics, supporting pharmaceutical manufacturing and logistic, senior living service including housing, facility and nursing care services and

medical-related information service;

fashion business including global procurement service of apparel and accessories, participation and management of joint ventures with fashion brand holders, and other brand related business including importing, licensing and marketing; and

consumer goods including beauty and health-related products and interior and living items.

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In the media-related business, as a consumer service and content provider, this business unit provides television shopping services operated by an associated company, QVC Japan, Inc. (Japan), which was established jointly with QVC Inc. of the United States. In March 2009, this business unit acquired Taiwan s third largest provider of 24-hour television shopping. BS digital high definition free television channel subsidiary, World Hi-Vision Channel, Inc. started broadcasting service under the name of BS channel 12 TwellV in Japan in December 2007. This business unit is engaged in development of business opportunities by accessing from broadcasting business to Internet and mobile-related businesses.

In the service and outsourcing businesses, as joint businesses with ARAMARK Corporation in the United States, AIM SERVICES CO., LTD. (Japan) provides a variety of services, such as contract food service, refreshment service and related support services for companies, schools, hospitals and social welfare facilities, while ARAMARK Uniform Japan Co., Ltd. (Japan) provides uniform rental services. This business unit acquired 5% of the outstanding shares in Recruit Co., Ltd. for ¥27 billion in February 2007 and entered into a business collaboration agreement with Recruit Co., Ltd. under the agreement both have developed new business opportunities such as senior-care, and other medical related information services.

This business unit positions medical and healthcare business as a business domain subject to company wide intensification, and integrated the whole medical and pharmaceutical businesses within this business unit in 2008. This business unit handles support for operation and management of medical facilities in healthcare service area, support for manufacturing and transportation in pharmaceutical area, planning of senior housing and related services in senior area, and healthcare related information service in the preventive care area.

In the fashion business domain, this business unit provides services to accommodate developments in the markets in:

original equipment manufacturing (OEM) business for apparel manufacturers; and

brand marketing business including brand licensing.

In the field of apparel and OEM, this business unit plays roles at various stages in the value chain, including the design, planning and procurement of materials as well as sewing and processing. OEM business is transferred to the subsidiary company Mitsui Bussan Inter-Fashion Ltd. (Japan) which is engaged in planning and production of apparel and accessories, aiming to strengthen specialty and cost efficiency.

With respect to brand marketing businesses in Japan, this business unit is engaged in both license and import business involving international brands such as Burberry, Paul Stuart and Max Mara, while some trademark rights such as Pierre Cardin and Hanae Mori are hold by this business unit. This business unit enters into license agreements to retain their exclusive marketing manufacturing rights and establishes joint ventures with the brand holders, which control licensing or distributing imported products establishing nationwide sales network.

Responding to the changes in lifestyles, this business unit supplies a variety of consumer goods such as beauty and health-related products, interior and living items.

Second Consumer Service Business Unit

Major business areas of this business unit, including 10 subsidiaries and 10 associated companies, consist of the followings:

real estate business including development of housing, office buildings and commercial facilities, and related services such as senior service housing, self-storage and service office business in both Japan and overseas; and

industrial materials such as housing materials, wood chips, pulp & paper products, packaging materials and off-the-road tires for mines.

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In the field of real estate business, this business unit is engaged in development, management and lease of condominiums, office buildings and other commercial properties mainly in the Tokyo metropolitan area. This business unit also develops houses and office buildings overseas. Moreover, it owns, operates and leases senior housing properties abroad. This business unit is also engaged in self-storage business and service office business as business development activities in Japan.

In the field of the industrial materials, Sumisho & Mitsuibussan Kenzai Co., Ltd. (Japan) supplies housing materials in the Japanese market. Mitsui Bussan Woodchip Oceania Pty. Ltd. operates afforestation projects with Japanese and the local partners in Australia. It also produces and exports woodchips to Japan. As for the pulp & paper business field, Mitsui Bussan Packaging Co., Ltd. (Japan) imports, exports and sells in the domestic market various paper products and packaging materials. This business unit also provides mines with off-the-road tires and related services in South America, Russia and Southeast Asia.

IT Business Unit

IT Business Unit provides a variety of services, which are delivered through the unit s 8 subsidiaries and 6 associated companies established in the following five major fields:

network and systems integration (NI/SI) businesses;

business process outsourcing services including enterprise information management and call-center services;

mobile communication businesses including sales agency of mobile handset and telecommunications lines; distribution of mobile handsets; and development and sales of mobile content;

electronics businesses including import and domestic trade of semiconductor devices and equipment/materials for semiconductor and liquid crystal displays; and

display related businesses including export and trade of liquid crystal displays and parts.

In the field of NI/SI businesses, a subsidiary, Mitsui Knowledge Industry Co., Ltd. (Japan), and an associated company, Nihon Unisys, Ltd. (Japan), both listed on the Tokyo Stock Exchange, provide integrated solutions to a wide range of customers.

Mitsui Knowledge Industry Co., Ltd. provides services, such as consultation, designing, building and operation of network systems to a wide range of customers including telecommunications carriers, government offices, local municipalities and healthcare and education related public bodies. It is also engaged in planning and development of network systems which are equipped with voice recognition technology and typically used by call centers and in high-security systems such as automatic billing systems used by pay-TV broadcasters. Mitsui Knowledge Industry Co., Ltd. was formed by a merger in April 2007 between NextCom K.K. and Mitsui Knowledge Industry Co., Ltd. Mitsui owns a 58.4% voting interest in Mitsui Knowledge Industry Co., Ltd. as of March 2009.

Nihon Unisys, Ltd. is engaged in the designing and building of computer systems, business process outsourcing services, support services and other peripheral services as well as sales of computer systems. These services are provided to business enterprises in the financial, manufacturing and distribution and public sectors. Mitsui owns a 31.8% voting interest in Nihon Unisys, Ltd. as of March 2009.

This business unit has developed business process outsourcing businesses through a subsidiary, J-SCube Inc. (Japan), and an associated company, Moshi Moshi Hotline, Inc. (Japan). J-SCube Inc., which has been engaged in distribution of information processing devices and information input devices, has recently focused on enterprise information management such as customer information input, management and operation. Moshi Moshi Hotline, Inc. (Japan) is one of the Japanese major providers of call centers and related outsourcing services. Moshi

Moshi Hotline, Inc. is now listed on the Tokyo Stock Exchange, with this business unit s current voting interest at 34.4% as of March 2009.

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This business unit is engaged in various mobile communication businesses through alliances with domestic cell phone service providers and manufacturers. Telepark Corp. (Japan), which was a core subsidiary in this field, merged with MS Communications Co., Ltd., a domestic large scale agency and distributor engaged in the same business line, and changed its name to T-GAIA Corporation (Japan) and continued to be listed on the Tokyo Stock Exchange. The merger is to establish its leading position in domestic mobile handset sales and distribution market, by reinforcing cost-efficiency. As a result of the merger, this business unit s voting interest was diluted to 22.8%, and T-GAIA Corporation became an associated company of this business unit. T-GAIA Corporation is the biggest agencies for cell phone subscription as well as a retailer and distributor of cell phone handsets in Japan, engaged in agent for subscription of fixed telecommunications lines, including broadband connections. This business unit is engaged in mobile distribution with Brightstar Inc., a U.S.-based worldwide distributor of mobile handsets.

In the field of electronics products, this business unit is engaged in import and domestic trade of semiconductor devices and equipment/materials for semiconductor and liquid crystal displays mainly through Mitsui Electronics Inc. (Japan). In recent years, this business unit provides semiconductor and liquid crystal displays related products and services in China, principal production base, mainly through our affiliated companies in China.

This business unit is also engaged in export and offshore trade of liquid crystal displays and related parts. In July 2007, it established a subsidiary, MBK Distribuidora de Produtos Eletronicos Ltda. in Brazil for the sales and distribution of Japanese manufacturer Sharp Corporation s electric household appliances including liquid crystal television, and business machines.

This business unit is dependent on the business of our subsidiaries and associated companies, most of which are located in Japan, where technological innovation is rapid and competition is fierce. Our important function involves business incubation of IT related products and services, as seen in the case with T-GAIA Corporation and Moshi Hotline, Inc.

Logistics & Financial Markets Segment

The Logistics & Financial Markets Segment is engaged in transportation and logistics services, insurance and financial business in Japan and abroad.

Gross profit and net loss for this segment for the year ended March 31, 2009 were ¥62.1 billion or 6.1% and minus ¥14.5 billion or minus 8.2% of our consolidated totals, respectively.

This segment is composed of the Financial Markets Business Unit and the Transportation Logistics Business Unit, and has 32 subsidiaries including:

in the Financial Markets Business Unit, Mitsui & Co. Energy Risk Management Ltd. (United Kingdom), Mitsui & Co. Precious Metals, Inc. (United States), Mitsui Bussan Precious Metals (Hong Kong) Limited (Hong Kong, China), Mitsui Bussan Commodities Ltd. (United Kingdom), Mitsui & Co., Principal Investments Ltd. (Japan) and MVC Corporation (Japan); and

in the Transportation Logistics Business Unit, Mitsui Bussan Logistics Holdings Ltd. (Japan), Mitsuibussan Insurance Co., Ltd. (Japan), TRI-NET (JAPAN) INC. (Japan) and TRI-NET LOGISTICS (ASIA) PTE LTD (Singapore).

This segment has 6 associated companies including JA Mitsui Leasing, Ltd. (Japan) in the Financial Markets Business Unit and Mitsui Direct General Insurance Company, Limited (Japan) in the Transportation Logistics Business Unit.

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Financial Markets Business Unit

This business unit has 19 subsidiaries and 3 associated company and is engaged in the following business activities:

trading in various commodity derivatives such as precious metals, non-ferrous metals listed on the London Metal Exchange (LME), energy, grain and soft commodities;

development, origination and sales of financial products, investment in and portfolio management of financial products;

financial equity investments including principal investment and venture capital operation;

asset management business such as real estate fund (listed REIT and private fund) and infrastructure fund; and

leasing businesses

Mitsui and its subsidiaries such as Mitsui & Co., Energy Risk Management (United Kingdom), Mitsui & Co. Precious Metals, Inc. (United States), Mitsui Bussan Commodities Ltd. (United Kingdom), and Mitsui Bussan Precious Metals HK Ltd. (Hong Kong, China) are engaged in trading and brokerage in various commodity derivatives such as precious metals, non-ferrous metals listed on the LME, energy, grain and soft commodities. We are also engaged in sales and marketing of various derivatives and financial instruments of our own development to investors and market participants. Japan Alternative Investment Co., Ltd. (Japan) acts as placement agent for alternative investment products such as infrastructure fund and funds of hedge funds.

In the financial equity investments field, subsidiaries such as MVC Corporation (Japan) have made investments in the start-up to early phase of promising ventures mainly in IT and medical care businesses with the aim of garnering capital gains from the public offering of investee stock or M&A after incubating them with proactive management support. Mitsui & Co., Principal Investments Ltd. (Japan) is engaged in investing in domestic mature companies and growing companies pursuing capital gains through initial public offering and trade sales after improving the corporate value of the invested companies by providing them with human and other resources of the unit. As of March 31, 2009, this business unit has a 9.3% stake as a limited partner in a limited partnership which was established for investment in Skylark Co., Ltd., a Japanese restaurant chain.

In REIT related businesses, Mitsui & Co., Logistics Partners Ltd. (Japan) provides asset management service to Japan Logistics Fund Inc, a listed REIT on the Tokyo Stock Exchange that is only Japanese REIT specializes in logistics properties such as warehouses and distribution centers. In June 2008, this business unit launched an emerging market infrastructure fund with Challenger Financial Service Group, an Australian-based financial services organization. This fund, while meeting the growing demands of global investors to invest in infrastructure assets, is intended to contribute to the development of emerging market economies by providing the needed capital to the infrastructure space, enabling the rapid growth in the regions.

As of the end of March 2009, this business unit has a 34.2% voting interest in JA Mitsui Leasing, Ltd. (Japan), a general leasing company with its strengths in leasing of information-processing equipment and large scale equipment, as well as industrial machinery, aircraft and ocean vessels. JA Mitsui Leasing, Ltd. was created as a joint holding company in April 2008 to integrate smoothly the operations of Mitsui Leasing & Development, Ltd. (Japan), an associated company of the unit, and Kyodo Leasing Co., Ltd. (Japan), another major leasing company, to reinforce operating bases. In October 2008, JA Mitsui Leasing, Ltd. merged its wholly-owned two subsidiaries, Mitsui Leasing & Development, Ltd. and Kyodo Leasing Co., Ltd.

As of March 31, 2009, this business unit has an 8.8% share of outstanding common stock in Central Finance Co., Ltd., a consumer credit and credit card company in Japan. (From April 1, 2009 this business unit has an 2.2% share of outstanding common stock in Cedyna Financial Corporation (Japan) which OMC Card, Inc. underwent a merger with Central Finance Co., Ltd. and QUOQ, Inc., and changed its trading name to Cedyna Financial Corporation.)

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Transportation Logistics Business Unit

The Transportation Logistics Business Unit provides sophisticated, high value added logistics services to customers, leveraging its longstanding experience in offering such services group-wide. This business unit also seeks the development of new business domains through integrating logistics, financial and information technology.

Together with 13 subsidiaries and 3 associated companies, this business unit is engaged in the following business activities:

International transportation services including combined multi transportation centering on container shipping, transportation of plants and other special cargoes, tramper shipping, Logsitics solution services such as SCM, Warehousing and distributions;

Logistics infrastructure projects, including port development projects in emerging countries, and transport-infrastructure such as railway and airports etc;

Insurance agency services and insurance-related consulting.;

New logistic solution business of liquidation of logistics assets utilizing REITs function; and

Agri-food business.

In the international logistics business, this business unit has established TRI-NET (JAPAN) INC. and other core subsidiaries, which are located in Japan, the Americas, Europe, South East Asia, and China. Each of those subsidiaries collaborates with the Head Office and overseas trading subsidiaries worldwide to provide customers with solutions to logistics needs through international combined multimodal transportation services using various modes of land, sea and air transportation. And through its tramp shipping services, the Transportation Logistics Business Unit provides transportation for bulk cargoes, such as coal, grain and fertilizers, as well as project transportation services for power generation plants, chemical plants and other facilities. In the development of its warehousing business, Tri-net Logistics Co., Ltd. (Japan) has focused in particular in transportation services for bulk chemicals. Tri-net Logistics Co., Ltd. (Japan) is a subsidiary of Mitsui Bussan Logistics Holdings Ltd. (Japan). It was established in April 2007 through the merger of three existing logistics and warehousing subsidiaries. In the logistics solutions field, Mitsui Bussan Logistics Management Co., Ltd. uses its logistics engineering capabilities to produce advanced logistics design solutions.

This Business Unit is also developing logistics infrastructure and transportation systems with the aim of expanding its business activities in emerging economies including the BRICs and Middle Eastern countries. In Russia, this business unit established large scale warehousing facilities in Moscow for Japanese manufacturers of electrical appliances, construction machinery, motor vehicles and other products. In 2007, it signed an operational partnership agreement with Russian Railways (Russia). In India, this Business Unit plans to develop a special free trade warehouse zone on the outskirts of Delhi in partnership with local capital. Additionally, in the Middle East, this business unit has set up a logistics base in Dubai in partnership with AW Rostamani Group(UAE).

In the insurance and risk management field, this business unit provides insurance agency services through Mitsuibussan Insurance Co., Ltd. Several subsidiaries, including Insurance Company of Trinet (USA) Inc., operate as captive insurance companies and also uses its experience and knowledge of risk management to provide direct insurance writing services. In addition, this business unit has a 25% share interest in an associated company, Mitsui Direct General Insurance Company, Limited, a direct marketing non-life insurance company specializing in Internet-based sales.

In collaboration with the Financial Markets Business Unit, this business unit also develops REITs based on logistics-related real estate. This unit intends to increase the assets for such REIT programs, seeking opportunities for the development of facilities, brokerage in properties and tenants.

In June 2008, the Agri-Food Business Strategic Planning Dept. was established in this business unit. The aim of this new organization is to contribute to the maintenance and advancement of domestic agriculture through supporting for agricultural management and production as well as the development of advanced logistical services for agricultural products, utilizing knowledge regarding agriculture and agricultural logistics.

Americas Segment

The Americas Segment is engaged in sales, intermediary service and manufacturing of various commodities and conducts related business led by overseas trading subsidiaries in North, Central and South America. Mitsui & Co. (U.S.A.), Inc., or Mitsui U.S.A., manages the business of the segment as the center of the regional strategy.

Gross profit for this segment for the year ended March 31, 2009 was ¥116.0 billion or 11.4% of our consolidated total. This segment recorded a net loss of ¥7.1 billion or minus 4.0% of our consolidated total.

This segment consists of 9 trading subsidiaries including Mitsui & Co. (U.S.A), Inc. (United States), Mitsui & Co. (Canada) Ltd. (Canada) and Mitsui Brasileira Importação e Exportação S.A. (Brazil), 34 other subsidiaries owned mainly by Mitsui U.S.A. including Steel Technologies Inc. (United States), Champions Pipe & Supply, Inc. (United States), Mit Wind Power Inc. (United States), Mitsui Automotriz S.A. (Peru), Road Machinery, LLC (United States), Ellison Technologies Inc. (United States), Intercontinental Terminals Company LLC (United States), Novus International, Inc. (United States), CornerStone Research & Development Inc. (United States), SunWize Technologies, Inc. (United States), Fertilizantes Mitsui S.A. Industria e Comercio (Brazil), Westport Petroleum, Inc. (United States), United Grain Corp. (United States), Mitsui Foods, Inc. (United States), MBK Real Estate LLC (United States) and AFC HoldCo, LLC (United States) and 6 associated companies including MED3000 Group. Inc. (United States).

Mitsui U.S.A. is our largest overseas subsidiary, and it carries out many diversified business activities together with subsidiaries and associated companies, in collaboration with the operating segments of the Head Office in Japan. Mitsui U.S.A. has been leading our entry in the U.S. market, and we believe that Mitsui U.S.A. is one of the major exporters of American products.

Business activities of Mitsui U.S.A. s major operating divisions are as follows:

The Iron & Steel Products Division maintains alliances with steel makers, steel processors, and major local customers in the U.S. and other countries. It specializes in streamlining the processes at each step of value chain of steel products, managing inventory and process arrangements. Steel Technologies Inc., a steel processor which operates more than 20 steel processing facilities in North America, which Mitsui U.S.A. acquired in June 2007, is a core operation of this division. It processes flat-rolled steel and provides a wide range of value added services including pickling, cold strip and blanking for automotive steel plate. Among various customers, the United States automotive makers and their affiliated parts makers are major customers. Sales and distribution of energy related steel products inclusive of tubular products sales and distribution within Americas and other areas is another core operation, operated by Champion Pipe & Supply, Inc.

The Energy & Mineral Resources Division engages in copper concentrate, cathode and other copper related products; aluminum ingot; aluminum product; other non-ferrous metal materials; iron and steel raw materials; steel and nonferrous metal scrap; crude oil; petroleum coke, petroleum products, bio-ethanol and natural gas. The initiatives with Sims Metal Management Inc., an associated company of the Mineral & Metal Resources Segment, including electrical and electronic recycling, are also handled at this division. Westport Petroleum, Inc. in which this division has a 80% voting share and the Energy Segment has the remaining 20% voting share, is engaged in sales to and purchases from the energy industry with respect to pipeline and cargo trading of petroleum products throughout major international energy markets. These transactions by Westport Petroleum, Inc. account for a significant portion of our revenues from sales of products groupwide.

This division, together with the Energy Segment, has MitEnergy Upstream LLC, a subsidiary for the development and production of oil and gas in Gulf of Mexico.

The Infrastructure Projects Division engages in projects of power, water treatment and supply, transportation, natural resources and energy infrastructure in the Americas in collaboration with the Infrastructure Projects Business Unit. This division has subsidiaries such as Hydro Capital Corp. for water treatment projects in Mexico and Mit Wind Power Inc. for wind power generation in Texas.

The Machinery Division engages in the businesses of motor vehicles, ship and marine projects, aircraft and construction and industrial machinery. It focuses on car dealerships, logistics business, construction machinery, newly built vessels to major oil and shipping companies, and aircraft leasing for regional airlines.

The Organic Chemicals Division and the Plastics & Inorganic Chemicals Division are engaged in the domestic and international trade of various chemical products such as plastic materials and products, compound resin and its final products, intermediate of medicine, food additives, chemical fertilizer, pesticide and petrochemical products. Novus International, Inc., a feed additive manufacturing subsidiary, produces and sells amino acids. In addition, Intercontinental Terminal Company is engaged in the chemical tank terminal operation. SunWize Technologies, Inc., which Mitsui U.S.A. acquired in November 2006, engages in sales and installation of solar power systems and modules.

The Foods and Retail Division deals in grain, coffee, foods materials and other foods products. This division has a subsidiary, United Grain Corp., which invests in United Harvest, LLC, a joint venture with CHS Inc. for export facility operations for wheat and other grains, and also has a 20% minority interest in WILSEY FOODS, INC. See also Foods & Retail Business Unit for business collaboration with CHS Inc. Additionally, Mitsui Foods Inc. is specialized in the import food distribution business.

In the Consumer Service Business Division, MBK Real Estate LLC handles the development and sale of unit houses and senior housing properties in the California market, as well as commercial properties on the West Coast of the United States. CornerStone Research & Development, Inc. focuses on processing and packaging of healthcare foods and supplements.

The Financial Markets Division engages in financial equity investments including principal investment and venture capital operation. This division has minority ownership interests in Mitsui & Co. Precious Metals, Inc. and Mitsui & Co. Energy Risk Management Ltd., both of which are subsidiaries of the Logistic & Financial Markets Segment. In September 2007, Mitsui U.S.A. acquired an 87.5% share interest in Affiliated Financial Corporation and BayQuest Capital Corporation, both of which merged into AFC LLC (United States). They provide automotive related financing services throughout the United States.

The Transportation Logistics Division engages in sophisticated, high value added logistics services to customers, leveraging its longstanding experience in offering such services groupwide. This division also engages in investment activities in transportation and logistics field.

Europe, the Middle East and Africa Segment

The Europe, the Middle East and Africa Segment is engaged in sales and intermediary service of various commodities and conducts related businesses led by overseas trading subsidiaries in Europe, the Middle East, Africa and CIS countries. Effective April 2007, the Europe, the Middle East and Africa Business Unit was formed by reorganizing the former Europe Business Unit in order to cover the businesses in these regions.

Gross profit and net loss for this segment for the year ended March 31, 2009 were \(\frac{\pma}{22.2}\) billion or 2.2% and minus \(\frac{\pma}{11.5}\) billion or minus 6.5% of our consolidated totals, respectively.

As of March 31, 2009, this segment consisted of 13 trading subsidiaries, including Mitsui & Co. Europe Holdings PLC (United Kingdom), Mitsui & Co. Europe PLC (United Kingdom), Mitsui & Co. Deutschland GmbH (Germany), Mitsui & Co. Benelux S.A./N.V. (Belgium), Mitsui & Co. France S.A.S. (France), Mitsui & Co. Italia S.p.A. (Italy), Mitsui & Co., Middle East Ltd. (United Arab Emirates), 7 subsidiaries including MBK Real Estate Europe Limited (United Kingdom) and 7 associated companies.

Mitsui & Co. Europe PLC, our wholly-owned subsidiary with its head office in London, manages the overall business activities in Europe, the Middle East, Africa and CIS countries through 12 overseas trading subsidiaries and other branch offices and liaison offices. Mitsui & Co. Europe PLC collaborates with our subsidiaries and associated companies of other operating segments.

Recently, the major parts of business in this segment have been sales and intermediary service of steel products, chemicals and machinery. For example, this segment provided assistance services for SCM of steel

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products procured by Norsk Hydro ASA. In the chemical business, this segment has been engaged in sales and intermediary service of various chemical products and materials supported by our global network and relationship with large scale manufacturers including Bayer Aktiengesellschaft.

Over the years, in Central and Eastern Europe, Mitsui has established trading subsidiaries and representative offices to expand business opportunities in the region, and have continuously participated in joint ventures, mainly with Japanese manufacturers. In connection with the enlargement of European Union, Japanese automobile, electric and chemical manufacturers are rushing to set up operations in the region. This segment is collaborating with them by taking advantage of our existing business bases.

In April 2008, MBK Real Estate Europe Limited (United Kingdom) was transferred to this segment from the Second Consumer Service Business Unit. This segment also has a 40% voting share in Mitsui Automotive Europe B.V. (Netherlands), a subsidiary of the Motor Vehicle Business Unit.

In the Middle East we have established trading subsidiaries Mitsui & Co., Middle East Ltd. (United Arab Emirates), Mitsui and Co. (Middle East) B.S.C.(c) (Bahrain), Mitsui and Co., Iran Ltd. (Iran) and Mitsui and Co. Kuwait W.L.L. (Kuwait). Mitsui & Co., Middle East Ltd. owns offices in United Arab Emirates, Qatar and Oman. Mitsui has several representative offices in the Middle East countries including Saudi Arabia. These trading subsidiaries and offices in the Middle East collaborate with the Head Office primarily in the field energy development and production and projects of petrochemical plants and power plants.

Asia Pacific Segment

Effective April 2006, following the introduction of our regional business unit system, the Asia Business Unit was formed and consists of the trading subsidiaries, branches and liaison offices in this region. The Chief Operating Officer of this business unit has been delegated authority of operation within this region. The Asia Pacific Segment is engaged in sales and intermediary service of various commodities and conducts related businesses led by overseas trading subsidiaries in Asia and Oceania countries. Effective April 2007, the Asia Pacific Business Unit was formed by reorganizing the former Asia Business Unit and consolidating subsidiaries in Oceania region.

Gross profit and net income for this segment for the year ended March 31, 2009 were \(\xi\)26.6 billion or 2.6% and \(\xi\)30.6 billion or 17.2% of our consolidated totals, respectively.

As of March 31, 2009, this segment consisted of 20 trading subsidiaries, including Mitsui & Co. (Asia Pacific) Pte. Ltd. (Singapore), Mitsui & Co. (Hong Kong) Ltd. (Hong Kong, China), Mitsui & Co. (China) Ltd. (China), Mitsui & Co. (Shanghai) Ltd. (China), Mitsui & Co. (Taiwan) Ltd. (Taiwan), Mitsui & Co. Korea Ltd. (Republic of Korea), Mitsui & Co. (Thailand), Mitsui & Co. (Australia) Ltd. (Australia), 6 subsidiaries and 5 associated companies including HannSpree Inc. (Cayman Islands).

China

China joined the WTO in 2001 and enjoyed double-digit growth in gross domestic product from 2003 to 2007. Chinese economy has gaining greater influence on the world economy, though the growth rate in 2008 declined to 9.0% due to the financial turmoil.

We have been increasing our operations in, and shifting corporate resources to, Greater China, which includes mainland China and Hong Kong, in order to expand and strengthen our business operations in key industries in China such as steel products, chemicals, mineral and metal resources, foods and retail, IT, and transportation and logistics.

Our presence in China is comprised of nine local trading subsidiaries, all of which have been permitted to conduct import and export and wholesale trade domestically within China. Those trading subsidiaries include Mitsui & Co., (China) Ltd., an investing company in Beijing, Mitsui & Co. (Shanghai) Ltd., which is located in China s bonded area, and Mitsui & Co. (Hong Kong) Ltd. In addition, we have established representative offices in seven cities in China.

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Mitsui & Co., (China) Ltd. has made investments jointly with the business units of the Head Office in critical joint ventures in key industries in China such as steel products, mineral and metal resources, and foods.

ASEAN Region

In the ASEAN region, trading subsidiaries including Mitsui & Co. (Asia Pacific) Pte. Ltd., Mitsui & Co., (Thailand) Ltd., Mitsiam International Ltd. (Thailand) and PT Mitsui Indonesia (Indonesia), and associated companies jointly collaborate with the Head Office and engage in various business activities involving, among other things, chemical and metal products and industrial type projects. With the Head Office, trading subsidiaries jointly establish various subsidiaries and participate in joint ventures formed with the third parties.

In December 2006, we obtained a special approval from the Vietnamese government to establish trading subsidiaries, and Mitsui & Co. Vietnam Ltd. started operations in April 2007. Mitsui & Co. (Asia Pacific) Pte. Ltd. started operations undertaking all the businesses with the relevant assets, liabilities, contracts and employees from the Singapore branch of Mitsui & Co., Ltd in April 2007.

Southwest Asia

Our operations in India were traditionally handled by branch offices in New Delhi, Calcutta, Madras and Bombay and were concentrated primarily in exporting commodities, such as iron ore, finished iron and steel products, textiles, and marine products, to Japan and other areas of the world. However, with the increasing deregulation of the Indian economy, in March 2003 we established Mitsui & Co., India Pvt. Ltd. Through Mitsui & Co., India Pvt. Ltd., we expect not only to engage in import and export-related transactions but also to pursue investment opportunities in domestic distribution channels.

Oceania

In Australia, Mitsui & Co. (Australia) Ltd. is active in the development of minerals such as iron ore and coal, energy and agricultural exports in collaboration with corresponding operating segments, mainly in the Head Office. As described in the Mineral & Metal Resources Segment and the Energy Segment above, Australia is a critical geographic area in our corporate strategy. Mitsui & Co. (Australia) Ltd. participates in Mitsui Iron Ore Development Pty. Ltd. (Australia) and Mitsui Coal Holdings Pty. Ltd. (Australia) with equity shares of 20% and 30%, respectively.

All Other Segment

The operations of the All Other Segment include financing services, office services and other services to external customers, and/or to us and associated companies.

Gross profit and net income for this segment for the year ended March 31, 2009 were ¥2.9 billion or 0.3% and ¥6.5 billion or 3.7% of our consolidated totals, respectively.

The All Other Segment has 11 subsidiaries, including Mitsui & Co. Financial Services Ltd. (Japan), Mitsui Bussan Trade Services Ltd. (Japan), Mitsui & Co. Financial Services (Asia) Ltd. (Singapore), Mitsui & Co. Financial Services (Europe) B.V. (Netherlands) and Mitsui & Co. Financial Service (U.S.A.) Inc. (United States), and 1 associated company. The activities of major subsidiaries in this segment are as follows:

Mitsui & Co. Financial Services Ltd. is engaged in financial services such as commercial loan and cash management services, mainly provided to the wholly-owned domestic subsidiaries.

Mitsui & Co. Financial Services (Asia) Ltd., Mitsui & Co. Financial Services (Europe) B.V. and Mitsui & Co. Financial Service (U.S.A.) Inc. are engaged in-house financial services to wholly owned subsidiaries in Asia, Europe and Americas, respectively.

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Principal Markets

We are involved in the worldwide trading of various commodities. See Item 5. A. Operating Results Revenues for further details of our revenues by commodity type for the years ended March 31, 2009, 2008 and 2007.

In Dillions of Von

| | | In Billions of Yen Years Ended March 31, | | |
|-------------------------------|-----------|---|-----------|--|
| | | 2009 2008 | | |
| | 2009 | 2008 | 2007 | |
| Revenues | | | | |
| Distribution by Commodity: | | | | |
| Iron and Steel | ¥ 865.6 | ¥ 801.3 | ¥ 566.9 | |
| Non-Ferrous Metals | 197.5 | 79.7 | 99.9 | |
| Machinery | 394.2 | 478.2 | 428.6 | |
| Electronics & Information | 133.8 | 182.3 | 178.8 | |
| Chemicals | 1,414.9 | 1,318.6 | 1,146.6 | |
| Energy | 1,719.3 | 2,017.7 | 1,633.3 | |
| Foods | 611.2 | 572.6 | 467.0 | |
| Textiles | 28.4 | 38.2 | 39.8 | |
| General Merchandise | 19.4 | 40.5 | 50.3 | |
| Property and Service Business | 150.9 | 209.8 | 182.4 | |
| Consolidated Total | ¥ 5,535.2 | ¥ 5,738.9 | ¥ 4,793.6 | |

The following table shows our total trading transactions in each of our major markets for the years ended March 31, 2009, 2008 and 2007. (1)(2)(3)

| | I | n Billions of Ye | n | | |
|--------------------|------------|-----------------------|------------|--|--|
| | Yea | Years Ended March 31, | | | |
| | 2009 | 2008 | 2007 | | |
| Japan | ¥ 8,845.1 | ¥ 9,285.9 | ¥ 8,903.1 | | |
| United States | 1,122.6 | 1,323.8 | 1,159.1 | | |
| China | 897.6 | 1,119.1 | 885.3 | | |
| All Other | 4,482.6 | 5,280.3 | 4,324.1 | | |
| | | | | | |
| Consolidated Total | ¥ 15,347.9 | ¥ 17,009.1 | ¥ 15,271.6 | | |

Notes:

- (1) Total trading transactions is a voluntary disclosure as permitted by Financial Accounting Standards Board Emerging Issues Task Force Issue No. 99-19, Reporting Revenue Gross as a Principal versus Net as an Agent, and represents the gross transaction volume or the nominal aggregate value of the sales contracts in which we act as principal and transactions in which we serve as agent. Total trading transactions is not meant to represent sales or revenues in accordance with U.S. GAAP. Total trading transactions should not be construed as equivalent to, or a substitute or proxy for, revenues, or as an indicator of our operating performance, liquidity or cash flows generated by operating, investing or financing activities. A substantial part of total trading transactions represents transactions in which title to and payment for the goods pass through us without physical acquisition and delivery through our inventories. We have included the information concerning total trading transactions because it is used by similar Japanese trading companies as an industry benchmark, and we believe it is a useful supplement to results of operations data as a measure of our performance compared to other similar Japanese trading companies. Total trading transactions is included in the measure of segment profit and loss reviewed by the chief operating decision maker. See Notes 2, BASIS OF FINANCIAL STATEMENTS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES and 17, SEGMENT INFORMATION accompanying the consolidated financial statements for further discussion.
- (2) Total trading transactions are attributed to countries based on the location of customers.

C. Organizational Structure.

We are a global general trading company and we conduct our business with our subsidiaries and associated companies. As of March 31, 2009, we had 326 subsidiaries and 207 associated companies that are accounted for by the equity method.

The table below provides information on our significant subsidiaries as of March 31, 2009. We have supplementarily provided voting power where it differs from ownership interest.

| | | Country of | | Ownership Interest | Voting Power |
|--------------------------|---|----------------|---|-----------------------|-----------------|
| Operating Segment | Company | Incorporation | Principal Business | (%) | (%) |
| Iron & Steel Products | Mitsui & Co. Steel Ltd. | Japan | Sales of construction materials and semi-assembled steel | 100.0 | |
| | | | products | | |
| | MITSUI BUSSAN KOZAI HANBAI CO., LTD. | Japan | Wholesale of steel products | 89.1 | |
| | MBK Steel Products West Co., Ltd. | Japan | Wholesale of steel products | 100.0 | |
| | Regency Steel Asia Pte Ltd. | Singapore | Wholesale and retail of steel | 85.0 | |
| | P. 11070 . C. 11 | 701 '1 1 | products | 05.4 | 00.0 |
| | Bangkok Coil Center Co., Ltd. | Thailand | Steel processing | 95.4 | 98.9 |
| Mineral & Metal | Mitsui Iron Ore Development Pty. Ltd. | Australia | Mining and sales of Australian | 100.0 | |
| Resources | Mr. Cr. L. T. D. L.I. | 4 19 | iron ore | 70.0 | |
| | Mitsui-Itochu Iron Pty. Ltd. | Australia | Mining and sales of Australian iron ore | 70.0 | |
| | Japan Collahuasi Resources B.V. | Netherlands | Investments in a copper mine | 61.9 | |
| | r | | in Chile | | |
| | Mitsui Raw Materials Development Pty. Limited | Australia | Investment in Sims Metal | 100.0 | |
| | | | Management Ltd., a scrap | | |
| | MITSUI BUSSAN METALS CO., LTD. | Ionon | metal recycler Sales and trading of scrap, | 100.0 | |
| | MITSUI BUSSAN METALS CO., LTD. | Japan | ferroalloys and non-ferrous | 100.0 | |
| | | | material products | | |
| Machinery & | MBK Project Holdings Ltd. | Japan | Investments in manufacturers | 100.0 | |
| Infrastructure Projects | , . | 1 | of plant-related materials and | | |
| | | | equipment | | |
| | Mitsui & Co. Plant Systems, Ltd. | Japan | Sales of various plants, | 100.0 | |
| | | | electric power facilities and transportations | | |
| | Mitsui Power Ventures Limited | United Kingdom | Investments in power | 100.0 | |
| | | <i>8</i> | generation business | | |
| | MIT POWER CANADA LP INC. | Canada | Investment in Greenfield | 100.0 | |
| | | | Power Generation Project in | | |
| | Mitsui Renewable Energy Europe Limited | United Kingdom | Ontario Investment in wind power | 100.0 | |
| | Witsuf Renewable Energy Europe Emitted | Ollica Kingdom | generation business in Poland | 100.0 | |
| | Mitsui Rail Capital Holdings, Inc. | United States | Freightcar leasing and | 100.0 | |
| | | | management in North America | | |
| | Mitsui Rail Capital Europe B.V. | Netherlands | Locomotive leasing and | 100.0 | |
| | Mitsui Rail Capital Participacoes Ltda. | Brazil | management in Europe Freightcar leasing and | 100.0 | |
| | winsui Kaii Capitai i articipacoes Liua. | DIALII | management in Brazil | 100.0 | |
| | MITSUI GAS E ENERGIA DO BRASIL LTDA. | Brazil | Investments in gas distribution | 100.0 | |
| | | | companies | | |
| | Cactus Energy Investment B.V. | Netherlands | Investment in an LNG terminal in Mexico | 100.0 | |

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| | | Country of | | Ownership Interest | Voting Power |
|-------------------|---|---------------------|--|-----------------------|-----------------|
| Operating Segment | Company | Incorporation | Principal Business | (%) | (%) |
| | Drillship Investment B.V. | Netherlands | Investment in deepwater drilling service business | 100.0 | |
| | Mitsui Water Holdings (Thailand) Ltd. | Thailand | Investment in water supply business | 100.0 | |
| | Atlatec Holdings, S.A. de C.V. | Mexico | Designing, building and operation of water treatment plants | 88.4 | 85.0 |
| | Tokyo International Air Cargo Terminal Ltd. | Japan | Operation of air cargo terminal at Tokyo International Airport | 100.0 | |
| | Toyota Chile S.A. | Chile | Import and sales of automobiles and auto parts in Chile | 100.0 | |
| | Mitsui Automotive North America Inc. | United States | Investment in auto parts logistics business | 100.0 | |
| | Mitsui Automotive Europe B.V. | Netherlands | Investments in automotive-related companies and trading of automobiles | 100.0 | |
| | Mitsui Automotive CIS Investment B.V. | Netherlands | Investment in automotive-related companies in Russia | 100.0 | |
| | PT. Bussan Auto Finance | Indonesia | Motorcycle retail finance | 90.0 | |
| | Mitsiam Motors Co., Ltd. | Thailand | Sales of trucks and buses | 74.4 | 99.0 |
| | Komatsu-Mitsui Maquinarias Peru S.A. | Peru | Sales of construction and mining equipment | 60.0 | |
| | Lepta Shipping Co., Ltd. | Liberia | Shipping business | 100.0 | |
| | Clio Marine Inc. | Liberia | Shipping business | 100.0 | |
| | Orient Marine Co., Ltd. | Japan | Shipping business | 100.0 | |
| | Mitsui Bussan Aerospace Co., Ltd. | Japan | Import and sales of helicopters and defense and aerospace products | 100.0 | |
| Chemical | P.T. Kaltim Pasifik Amoniak | Indonesia | Production and sales of anhydrous ammonia | 75.0 | |
| | Japan-Arabia Methanol Company Ltd. | Japan | Investments in methanol producing business in Saudi Arabia and sales of products | 55.0 | |
| | MITSUI BUSSAN SOLVENT & COATING CO., LTD. | Japan | Sales and trading of solvents and coating materials | 100.0 | |
| | Mitsui AgriScience International SA/NV | Belgium | Investments in crop protection businesses in Europe | 100.0 | |
| | Mitsui Bussan Agro Business Co., Ltd. | Japan | Development and sales of fertilizers and agricultural products | 100.0 | |
| | DAIICHI TANKER CO., LTD. | Japan | Operation of chemical tankers | 100.0 | |
| | Mitsui Bussan Plastics Trade Co., Ltd. | Japan | Sales of plastics and chemicals | 100.0 | |
| | Daito Chemical Industries, Ltd. | Japan | Production and sales of industrial chemicals | 70.0 | |
| | Shark Bay Salt Pty. Ltd. | Australia | Production of salt | 100.0 | |
| | Mitsui Electronics SCM (China) Co., Ltd. | Hong Kong, China | Electronics manufacturing service for liquid crystal parts | 100.0 | |
| | | | | | |

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| Operating Segment Energy | Company Mitsui E&P Australia Pty Limited | Country of Incorporation Australia | Principal Business Exploration, development and production of oil and natural | Ownership Interest (%) 100.0 | Voting Power (%) |
|------------------------------------|---|--|---|---------------------------------------|------------------------|
| | Mitsui E&P Middle East B.V. | Netherlands | gas Exploration, development and production of oil and natural gas in Oman | 81.4 | 100.0 |
| | Mitsui Oil Exploration Co., Ltd. | Japan | Exploration, development and sales of crude oil and natural gas | 53.5 | 53.0 |
| | MitEnergy Upstream LLC | United States | Exploration, development and production of oil and natural gas | 86.0 | 100.0 |
| | Mitsui Gas Development Qatar B.V. | Netherlands | Development and production of natural gas and condensate | 100.0 | |
| | Mitsui Sakhalin Holdings B.V. | Netherlands | Investments in Sakhalin Energy Investment Company Ltd. | 100.0 | |
| | Mitsui Coal Holdings Pty. Ltd. | Australia | Investments in Australian coal business | 100.0 | |
| | Mitsui Oil (Asia) Hong Kong Limited | Hong Kong, China | Physical and derivatives trading of oil and petroleum products | 100.0 | |
| | Mitsui Oil Co., Ltd. | Japan | Sales of petroleum products in Japan | 89.9 | |
| | Mitsui Marubeni Liquefied Gas Co., Ltd. | Japan | Sales of liquefied petroleum gas in Japan | 60.0 | |
| Foods & Retail | Mitsui Norin Co., Ltd. | Japan | Manufacture and sales of food products | 51.9 | 87.6 |
| | PRI Foods Co., Ltd. | Japan | Production, processing and sales of broilers | 77.8 | 77.9 |
| | San-ei Sucrochemical Co., Ltd. | Japan | Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products | 69.7 | 65.0 |
| | MITSUI FOODS CO., LTD. | Japan | Wholesale of foods and beverages | 99.9 | |
| | Toho Bussan Kaisha, Ltd. | Japan | Import and sales of agricultural and marine products | 96.3 | |
| | VENDOR SERVICE CO., LTD. | Japan | Procurement and demand chain planning and management of food materials | 100.0 | |
| | WILSEY FOODS, INC. | United States | Investments in processed oil food company | 90.0 | |
| | Mitsui Alimentos Ltda. | Brazil | Export of coffee beans and domestic sales of roasted coffee | 100.0 | |
| | MCM FOODS B.V. | Netherlands | Import and sales of canned food products and groceries | 100.0 | |

| Operating Segment Consumer Service & IT | Company Mitsui Bussan Inter-Fashion Ltd. | Country of Incorporation Japan | Principal Business Planning and management of production and distribution of | Ownership Interest (%) 100.0 | Voting Power (%) |
|---|---|--------------------------------------|---|---------------------------------------|------------------------|
| | BUSSAN REAL ESTATE CO., LTD. | Japan | apparel Real estate sales, leasing and management | 100.0 | |
| | Mitsui Bussan Woodchip Oceania Pty. Ltd. | Australia | Planting and production and sales of woodchip | 100.0 | |
| | Mitsui Knowledge Industry Co., Ltd. | Japan | Planning, development and sales of information and communication systems | 58.5 | 58.4 |
| | J-SCube Inc. | Japan | Outsourcing services for data entry and other back-office tasks | 100.0 | |
| | Mitsui Electronics Inc. | Japan | Sales of electronics device and equipment | 100.0 | |
| | MBK Distribuidora de Produtos Eletronicos Ltda. | Brazil | Sales of home electric appliances and office equipment | 100.0 | |
| Logistics & Financial Markets | Mitsui & Co. Energy Risk Management Ltd. | United Kingdom | Trading of energy derivatives | 100.0 | |
| | Mitsui & Co. Precious Metals, Inc. Mitsui Bussan Precious Metals (Hong Kong) Limited | United States Hong Kong, China | Trading of precious metals Trading of precious metals | 100.0 100.0 | |
| | Mitsui Bussan Commodities Ltd. | United Kingdom | Trading of non-ferrous metals | 100.0 | |
| | Mitsui & Co., Principal Investments Ltd. | Japan | Investment in private equity | 100.0 | |
| | MVC Corporation | Japan | Investment in venture businesses | 100.0 | |
| | Mitsui Bussan Logistics Holdings Ltd. | Japan | Investments in domestic warehousing businesses | 99.8 | |
| | Mitsuibussan Insurance Co., Ltd. | Japan | Non life and life insurance agency services | 100.0 | |
| | TRI-NET (JAPAN) INC. | Japan | International integrated transportation services | 100.0 | |
| | TRI-NET LOGISTICS (ASIA) PTE LTD | Singapore | International integrated transportation services | 100.0 | |
| Americas | Mitsui & Co. (U.S.A.), Inc. | United States | Trading | 100.0 | |
| | Mitsui & Co. (Canada) Ltd. | Canada | Trading | 100.0 | |
| | Mitsui Brasileira Importacao e Exportacao S.A. | Brazil | Trading | 100.0 | |
| | Steel Technologies Inc. Champions Pipe & Supply, Inc. | United States United States | Steel processing Sales of OCTG (steel pipe for oil & gas production) and other steel products for energy industry | 100.0 100.0 | |
| | Mit Wind Power Inc. | United States | Investment in wind power generation company | 100.0 | |
| | Mitsui Automotriz S.A. | Peru | Retail sales of automobiles and autoparts | 100.0 | |
| | Road Machinery, LLC | United States | Sales of construction and mining equipment | 100.0 | |
| | Ellison Technologies Inc. | United States | Sales of machine tools | 88.8 | |
| | Intercontinental Terminals Company LLC | United States | Chemical tank leasing | 100.0 | |
| | Novus International, Inc. | United States | Manufacture and sales of feed additives | 65.0 | |
| | CornerStone Research & Development, Inc. | United States | Processing and packaging of healthcare foods and supplements | 100.0 | |

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| | | Country of | | Ownership Interest | Voting Power |
|---------------------------------------|--|-------------------------|---|-----------------------|-----------------|
| Operating Segment | Company | Incorporation | Principal Business | (%) | (%) |
| operating segment | SunWize Technologies, Inc. | United States | Sales and installation of solar battery modules | 100.0 | (70) |
| | Fertilizantes Mitsui S.A. Industria e Comercio | Brazil | Production and sales of fertilizers | 100.0 | |
| | Westport Petroleum, Inc. | United States | International trading of petroleum products and crude oil | 100.0 | |
| | United Grain Corp. | United States | Grain merchandising | 100.0 | |
| | Mitsui Foods, Inc. | United States | Import and sales of canned food products and groceries | 100.0 | |
| | MBK Real Estate LLC | United States | Real estate-related business | 100.0 | |
| | AFC HoldCo, LLC | United States | Investment in auto finance companies | 87.5 | |
| Europe, the Middle East and Africa | Mitsui & Co. Europe Holdings PLC | United Kingdom | Management of business in Europe and Africa | 100.0 | |
| | Mitsui & Co. Europe PLC | United Kingdom | Trading | 100.0 | |
| | Mitsui & Co. Deutschland GmbH | Germany | Trading | 100.0 | |
| | Mitsui & Co. Benelux S.A./N.V. | Belgium | Trading | 100.0 | |
| | Mitsui & Co. France S.A.S. | France | Trading | 100.0 | |
| | Mitsui & Co. Italia S.p.A. | Italy | Trading | 100.0 | |
| | Mitsui & Co., Middle East Ltd. | United Arab Emirates | Trading | 100.0 | |
| | MBK Real Estate Europe Limited | United Kingdom | Real estate-related business | 100.0 | |
| Asia Pacific | Mitsui & Co. (Asia Pacific) Pte. Ltd. | Singapore | Trading | 100.0 | |
| | Mitsui & Co. (Hong Kong) Ltd. | Hong Kong, China | Trading | 100.0 | |
| | Mitsui & Co. (China) Ltd. | China | Management of business in China | 100.0 | |
| | Mitsui & Co. (Shanghai) Ltd. | China | Trading | 100.0 | |
| | Mitsui & Co. (Taiwan) Ltd. | Taiwan | Trading | 100.0 | |
| | Mitsui & Co. Korea Ltd. | Republic of Korea | Trading | 100.0 | |
| | Mitsui & Co. (Thailand) Ltd. | Thailand | Trading | 100.0 | |
| | Mitsiam International Ltd. | Thailand | Trading | 51.2 | 55.0 |
| | Mitsui & Co. (Australia) Ltd. | Australia | Trading | 100.0 | |
| All Other | Mitsui Bussan Trade Services Ltd. | Japan | Shared service center within Mitsui | 100.0 | |
| | Mitsui & Co. Financial Services Ltd. | Japan | Financing services within the Group | 100.0 | |
| | Mitsui & Co. Financial Services (Asia) Ltd. | Singapore | Financing services within the Group | 100.0 | |
| | Mitsui & Co. Financial Services (Europe) B.V. | Netherlands | Financing services within the Group | 100.0 | |
| | Mitsui & Co. Financial Services (U.S.A.) Inc. | United States | Financing services within the Group | 100.0 | |

⁽¹⁾ MITSUI BUSSAN METALS CO., LTD. changed its name from Mitsui Bussan Raw Materials Development Corp. in April 2008 upon its merger with MITSUI BUSSAN METALS SALES CO., LTD.

⁽²⁾ MITSUI BUSSAN SOLVENT & COATING CO., LTD. changed its name to Mitsui Bussan Chemical Co., Ltd. in April 2009 upon its merger with Bussan Chemicals Co., Ltd.

⁽³⁾ Mitsui Bussan Plastics Trade Co., Ltd. changed its name from Nippon Trading Co., Ltd. in April 2008 upon its merger with Mitsui Bussan Plastics Co., Ltd. and Mitsui Bussan Plastics Kansai Co., Ltd.

 ⁽⁴⁾ Mitsui Marubeni Liquefied Gas Co., Ltd. changed its name from Mitsui Liquefied Gas Co., Ltd. in April 2008 upon its merger with Marubeni Gas Energy Co., Ltd.
 (5)

PRI Foods Co., Ltd. changed its name from DAI-ICHI BROILER CO., LTD. in April 2008 upon its merger with K.K. Ichirei, Gordex Corporation and Hypor Japan Co., Ltd.

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D. Property, Plants and Equipment.

The following table provides a list of our principal property, plants and equipment as of March 31, 2009.

(Sft: Square feet, MT: Metric Ton)

| Property, Plant and Equipment Description (Holder or Lessee Other than Mitsui) In Japan: | Location | Size or Annua Production Capacity | Use of property |
|--|--------------------------|---|--|
| Mitsuibussan Building | Tokyo | 1 321 572 S | ft Office use (Corporate Headquarters) |
| Osaka Mitsuibussan Building | Osaka | | ft Office use |
| Nagoya Mitsuibussan Building | Nagoya | , | ft Office use |
| Hibiya Central Building | Tokyo | • | ft Office building for lease |
| Bussan Building Annex | Tokyo | | ft Office building for lease |
| Human Resource Development Center | Shizuoka | | ft Training facility |
| Land and equipment (Mitsui & Co. Steel Ltd.) | Yokohama | | ft Steel processing factory |
| Land and equipment (Seikei Steel Tube Corp.) | Tochigi | | ft Steel processing factory |
| Land and equipment (Mitsui Marubeni Liquefied Gas Co., Ltd.) | Ishikawa | | ft Liquefied petroleum gas terminal |
| Land (MITSUI FOODS CO., LTD.) | Saitama | 71,171 S | ft Distribution center |
| Land and equipment (PRI Foods Co., Ltd.) | Aomori | 305,512 S | ft Broiler processing factory |
| Land and equipment (Mitsui Norin Co., Ltd.) | Yamanashi | 339,871 S | ft Tea leaf processing factory |
| Land and equipment (San-ei Sucrochemical Co., Ltd.) | Aichi | 817,433 S | ft Dextrose manufacturing factory |
| Wakamatsu Building & Shinsuna Bayside Building (Bussan Real Estate Co., Ltd.) | Tokyo | 172,406 S | ft Office building for lease |
| Higashi Nakano Office Building (Mitsui Knowledge Industry Co., Ltd.) | Tokyo | 36,317 S | ft Office use |
| Land (Mitsui Bussan Logistics Holdings Ltd.) | Chiba | 649,753 S | ft Logistics center |
| Overseas: | | | |
| Office space (Mitsui & Co. (U.S.A.), Inc.) | United States | 205,132 S | ft Office space leased from others |
| Office building (Mitsui & Co. UK PLC) | United Kingdom | 64,369 S | ft Office use |
| Equipment (Mitsui Iron Ore Development Pty. Ltd.) | Australia ⁽¹⁾ | 21,309,000 M | It Mining equipment for iron ore |
| Equipment (Mitsui-Itochu Iron Pty. Ltd.) | Australia ⁽¹⁾ | 2,660,000 N | It Mining equipment for iron ore |
| Land and plants (P.T. Kaltim Pasifik Amoniak) | Indonesia | 579,397 S | ft Ammonia manufacturing plant |
| Equipment (Mitsui Coal Holdings Pty. Ltd.) | Australia ⁽¹⁾ | 7,148,000 M | It Mining equipment for coal |
| Land and equipment (Steel Technologies Inc.) | United States | 228,901 S | ft Steel processing factory |
| Chemical tank yard (Intercontinental Terminals Company LLC) | United States | 11,495,355 S | ft Chemical tank |
| Senior service apartment (MBK Real Estate, Ltd.) | United States | 146,628 S | ft Leasing asset |
| Land and plants (Novus International, Inc.) | United States | 658,187 S | ft Methionine production facility |
| Office building (MBK Real Estate Europe Limited) | United Kingdom | 75,486 S | ft Office building for lease |

⁽¹⁾ Information on our mining activities related to Mitsui Iron Ore Development Pty. Ltd., Mitsui-Itochu Iron Pty. Ltd. and Mitsui Coal Holdings Pty. Ltd. that are located in Australia is shown in Mineral & Metal Resources Segment and Energy Segment of Item 4.B. Business

Overview and Mining Activities below.

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In addition to the above, our major assets leased to others as of March 31, 2009 were as below:

Some companies, including Clio Marine Inc. (Liberia), Lepta Shipping Co., Ltd. (Liberia) and LPG Transport Service Ltd. (Bermuda), own ocean vessels leased to foreign and domestic shipping companies whose combined book value amounts to ¥32 billion; and

Some companies, including Mitsui Rail Capital Holdings Inc. (United States) and Mitsui Rail Capital Europe B.V. (Netherlands), own rolling stock mainly leased to railway companies in the United States and European countries amounting to ¥53 billion as book value. For information on oil and gas producing activities, see Supplementary Information on Oil and Gas Producing Activities (Unaudited) to the consolidated financial statements included elsewhere in this annual report.

A portion of the land, buildings and equipment owned by us is subject to mortgages or other liens. As of March 31, 2009, the aggregate amount of such mortgages or other liens was ¥63 billion. We know of no material defect in our title to any of the properties or of no material adverse claim with respect to them, either pending or contemplated.

We consider our offices and other facilities to be well maintained and believe that our plant capacity is adequate for our current requirements. For the information on plans to construct, expand or improve facilities, in particular those related to mineral resource projects and oil and gas projects, see relevant descriptions in Item 4.A. History and Development of the Company Capital Expenditures, Mineral & Metal Resources Segment and Energy Segment of Item 4.B. Business Overview and Mining Activities below in this section.

We do not believe there are any material environmental issues that would affect the utilization of our assets.

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Mining Activities

Information regarding our mining activities is provided below.

IRON ORE

Name of Joint Venture

Entity by which Mitsui Participates in the Mining Activity and its Ownership Interest

Area of Mining Operation (Region, State, Country)

| Name of Mines ⁽¹⁾ | Location | Type of Mineral Resources ⁽²⁾ | Fe Basis | Means of Access to the Property | Title/Lease | Type of Mine | Power Source |
|--|---|--|---------------|---|---|-----------------|---|
| Robe River Iron Associates Mitsui Iron Ore Development F Pilbara Region, Western Austra | | | | | | | |
| Mesa J ⁽³⁾ | Robe Valley, south of the town of Pannawonica | Channel Iron Deposit | 57.2 | Railway and port (owned by Robe River Iron Associates and operated by Pilbara Iron Pty Ltd.) | Agreements for life of mine with Government of Western Australia | Open pit | Supplied through the integrated Hamersley and Robe power network operated by Pilbara Iron |
| West Angelas ⁽³⁾ | Approximately 100 km west of the town of Newman | Marra Mamba | 61.8 | Same as above | Same as above | Open pit | Same as above |
| | | Type of Mineral | Fe Basis | Means of Access | | Type of | |
| Name of Mines ⁽²⁾ | Location | Resources ⁽³⁾ | (%) | to the Property | Title/Lease | Mine | Power Source |
| Mt. Newman Joint Venture Mitsui Itochu Iron Pty. Ltd. (10 Pilbara Region, Western Austra | | Itochu Iron Pty | v. Ltd. is 70 | 9%) | | | |
| Mt. Whaleback | Near the town of Newman, 426 km south of Port Hedland | Brockman Marra Mamba | 62.6 61.9 | Railway (owned and operated by Mt. Newman Joint Venture) and the Nelson Point shipping facilities at Port Hedland (owned and operated by Mt. Newman Joint Venture) | Mineral lease granted in 1967 under the Iron Ore (Mt. Newman) Agreement Act 1964 scheduled to expire in 2009 with rights for successive renewals for 21 years | Open cut | Sourced from Alinta Dewap s Newman gas-fired power station via Company-owned powerlines under long-term contracts |
| Yandi Joint Venture Mitsui Iron Ore Development F Pilbara Region, Western Austra | * ' | | | | | | |
| Marillana Creek | 92 km north of Newman, 310 km south of Port Hedland | Channel Iron Deposit | 57.2 | Rail spur (owned by Yandi Joint Venture) connected to the main Newman/ Hedland line (owned and operated by Mt. Newmani Joint | Mining lease granted in 1991 under the Iron Ore (Marillana Creek) Agreement Act 1991 scheduled to | Open cut | Sourced from Alinta Dewap s Newman gas-fired power station via Company-owned powerlines under |

Venture) and the Nelson Point shipping facilities at Port Hedland (owned and operated by Mt. Newman Joint Venture) expire in 2012 with the right to extend for additional 42 years long-term contracts

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| Name of Mines ⁽²⁾ | Location | Type of Mineral Resources ⁽³⁾ | Fe Basis | Means of Access to the Property | Title/Lease | Type of Mine | Power Source | |
|--|--------------------------------------|--|----------|---|--|-----------------|---------------------------------------|--|
| Mt. Goldsworthy Joint Ver Mitsui Iron Ore Developm Pilbara Region, Western A | ent Pty. Ltd. (7%) | | | | | | | |
| Northern | 210 km east of Port Hedland | Nimingarra | 59.2 | Railway (owned and operated by Mt. | Four mineral leases under the | Open cut | Sourced from Alinta Dewap s Port | |
| (Yarrie) | | | | Goldsworthy Joint Venture) and the Nelson | Iron Ore (Mt. Goldsworthy) | | Hedland gas-fired power station under | |
| (Nimingarra) | | | | Point shipping facilities at Port Hedland (owned and operated by Mt. Newman Joint Venture) | Agreement Act 1964 and the Iron Ore (Goldsworthy Nimingarra) Agreement Act 1972, which have expiry dates between 2008 and 2028 with rights to successive renewals of 21 years. | | long-term contracts | |
| Area C | 120 km northwest of Newman, 37 km | Brockman | 62.0 | Rail spur (owned by Goldsworthy Joint | Same as above | Open cut | Sourced from Alinta Dewap s Newman | |
| | southwest of Yandi | Marra | 61.9 | Venture) connecting to the Yandi spur line | | | gas-fired power station under | |
| | dicates the names of min | Mamba | | (owned by Yandi Joint Venture) and then onto the main Newman/ Hedland line (owned and operated by Mt. Newman Joint Venture) and the Finucane Island shipping facilities at Port Hedland (owned and operated by Goldsworthy Joint Venture) | | | long-term contracts | |

⁽¹⁾ Name of Mines indicates the names of principal producing mines.

⁽²⁾ Channel Iron Deposit , Marra Mamba , Brockman and Nimingarra refer to the types of iron ore that are found in the Pilbara region of Western Australia.

⁽³⁾ The percentage figures of Fe Basis of Mesa J and West Angelas represent the figures corresponding to mines, excluding the figures corresponding to stockpile components.

COAL

Name of Joint Venture or Investee

Entity by which Mitsui Participates in the Mining Activity and its Ownership Interest⁽²⁾

Area of Mining Operation (Region, State, Country)

| Name of Mines ⁽³⁾ | Location | Type of Means of Access Resources to the Property | | Title/Lease | Type of Mine | Power Source |
|---|--|--|---|---|--------------------------|------------------|
| BHP Mitsui Coal Pty. Ltd. BHP Mitsui Coal Pty. Ltd. ⁽¹⁾ (2 Queensland, Australia | 20%) | | | | | |
| South Walker Creek | In the Bowen Basin, 100 km south-west of Mackay | Metallurgical coal and thermal coal | Railway (Queensland Rail) and port in Mackay | Leases have expiry dates between 2008 and 2020 and are renewable for such further periods as the Queensland Government allows. | Open cut | State owned grid |
| Poitrel | Same as above | Same as above | Same as above | Same as above | Same as above | Same as above |
| Bengalla Joint Venture Mitsui Coal Holdings Pty. Ltd. New South Wales, Australia | (10%) | | | | | |
| Bengalla | 4 km west of Muswellbrook in the Upper Hunter Valley | Thermal coal | Railway and port at Newcastle | Leases granted by State | Open pit | State owned grid |
| Kestrel Joint Venture Mitsui Coal Holdings Pty. Ltd. Queensland, Australia | (20%) | | | | | |
| Kestrel | In the Bowen Basin, 300 km west of Rockhampton | Metallurgical coal and thermal coal | Railway and port at Gladstone | Leases granted by State | Underground | State owned grid |
| Dawson Joint Venture Mitsui Coal Holdings Pty. Ltd. Queensland, Australia | (49%) | | | | | |
| Dawson (formerly Moura) | In the Bowen Basin 184 km south-west of Gladstone | Metallurgical coal and thermal coal | Railway and port at Gladstone | Leases granted by State | Open pit | State owned grid |
| German Creek Joint Venture Mitsui Coal Holdings Pty. Ltd. Queensland, Australia | (30%) | | | | | |
| German Creek | In the Bowen Basin, 240 km south-west of Mackay | Metallurgical coal | Railway and port at Mackay | Leases granted by State | Open pit and underground | State owned grid |

⁽¹⁾ BHP Mitsui Coal Pty. Ltd. indicates the name of the company established by BHP Billiton plc and Mitsui.

⁽²⁾ BHP Mitsui Coal Pty. Ltd. is our associated company in which Mitsui has 20% interest. Mitsui Coal Holdings Pty. Ltd. is our subsidiary which owns interests in Bengalla Joint Venture, Kestrel Joint Venture, Dawson Joint Venture and German Creek Joint Venture.

⁽³⁾ Name of mines indicates the names of principal producing mines.

A brief history and the present condition of each of the above-mentioned mines, including the current state of development, if applicable, are provided below.

IRON ORE

Name of Joint Venture

Entity by which Mitsui Participates in the Mining Activity and its Ownership Interest

Area of Mining Operation (Region, State, Country)

Robe River Iron Associates

Mitsui Iron Ore Development Pty. Ltd. (33%)

Pilbara Region, Western Australia, Australia

Mesa J

The development of the Robe River project began in 1962(*) near Pannawonica. The Robe River project was commissioned and the first shipment was made in 1972. Iron ore reserves at the Mesa J production Base provide the cornerstone of Pannawonica's sinter fines and lump output. Development of Mesa J began in 1992, and all mine administration, workshops, warehousing and other support facilities were integrated there in 1994. The mine produces Rove River fines and lump, which are pisolitic iron ore products. Process Plant 1 was commissioned in 1999 and Process Plant 2 in 2001. The plant processes clay-contaminated pisolite, sub-grade material which was once discarded, to reduce contaminants and retain on-specification ore. In December 2007, the joint venture decided to develop Mesa A / Warramboo mine which will have a full scale capacity of 25 million tons per annum and is expected to start production in 2010. The total capital cost will be estimated at US\$901 million. The total mine life of Mesa A is expected to be 11 years. With this addition, total production of Robe Valley pisolite ore will be maintained at 32 million tons per annum.

West Angelas

The development of West Angelas began in 1998. Mining of ore commenced in March 2002. The West Angelas deposits contain Marra Mamba type iron ore with higher iron content than Robe River s Mesa J mine. The West Angelas operation is comprised of an open pit mine, a crushing and screening ore processing plant producing lump and sinter fines iron ore, as well as stockpiling, reclaiming and train-loading facilities. Further expansion of the West Angelas mine was completed in October 2005. This US\$105 million project took the mine s production capacity to 25 million tons per year. Robe River Iron Associates uses a dedicated rail system, operated by Pilbara Iron, to transport ore from its mines to the company s deepwater port facilities at Cape Lambert. Also, a US\$200 million rail expansion project to duplicate almost 100 kilometers of track and associated interconnection and infrastructure to increase the capacity of the Pilbara Iron main line was completed in the first quarter of 2006. A further expansion plan to increase port capacity at Cape Lambert from nameplate capacity of 55 to 80 million tones per year was completed in November 2008, ahead of time with the total capital cost of US\$860 million. Progressive capacity will ramp up in the first half of 2009.

(*) The Robe River project was originally started by Cleveland Cliffs Iron Company, an iron and steel producer in the United States. Since then, there were major changes in ownership before Rio Tinto took a 53% stake in Robe River Iron Associates in 2000.

Mt. Newman Joint Venture

Mitsui Itochu Iron Pty. Ltd. (10%) (Mitsui share of Mitsui Itochu Iron Pty. Ltd. is 70%)

Pilbara Region, Western Australia, Australia

Mt. Whaleback

The joint venture began production in 1969 at the Mt. Whaleback ore body. Today, production continues to be sourced from the major Mt. Whaleback ore body and is complemented by production from other ore bodies, namely Orebody 18, 23, 25, 29 and 30 and Jimblebar, which we are involved in through the Wheelarra arrangement with BHP Iron Ore (Jimblebar) Pty Ltd, Itochu Minerals & Energy Australia Pty Ltd, and 4 Chinese steel companies.

The facilities at Mt. Whaleback include primary and secondary crushing plants with a nominal capacity of 35 million tons of product per year, a heavy media beneficiation plant with an annual capacity of 8 million tons and a train-loading facility. An additional primary and secondary crushing plant is present at Orebody 25 with a nominal capacity of 8 million tons of product per year. A crusher and train-loading facility are also located at Orebody 18.

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Yandi Joint Venture

Mitsui Iron Ore Development Pty. Ltd. (7%)

Pilbara Region, Western Australia, Australia

Marillana Creek

Development of the ore body began in 1991 and the project s first shipment of iron ore was in March 1992. Capacity was progressively expanded between 1994 and 2003 and the current capacity is 42 million tons per annum. Two processing plants and a primary crusher and overland conveyor are used to crush and screen the Yandi ore and deliver it to one of two train loading facilities.

Mt. Goldsworthy Joint Venture

Mitsui Iron Ore Development Pty. Ltd. (7%)

Pilbara Region, Western Australia, Australia

Northern

(Yarrie)

(Nimingarra)

Area C

Development projects at joint ventures with BHP Billiton Ltd.

Mt. Goldsworthy was commissioned in 1966 in the North Area. The original Goldsworthy mine was closed in 1982 and mining operations ceased at Shay Gap mine in 1993. Since then, mining has continued from the adjacent Nimingarra and Yarrie, 30 kilometers to the south-east. The primary crushers at Yarrie and Nimingarra, with a combined capacity of 8 million tons of products per year, have been placed into care and maintenance. Yarrie is currently using mobile in-pit crushing plant at a rate of 2 million tons of products per year. The ore is crushed and then railed to Port Hedland.

In October 2003, the joint venture opened the new Area C mine located 120 kilometers north-west of Newman, which produces Brockman ore and Marra Mamba ore deposits, which are sold under the trademark MAC. An ore processing plant, primary crusher and overland conveyor are located at Area C with a capacity of 42 million tons of products per year. All production from the Mt. Goldsworthy Northern (Yarrie and Nimingarra) is transported on a separate railway to Port Hedland. Ore from Area C is transported via a 39 kilometer new section of railway to the Yandi mine which then connects to the Newman main line to Port Hedland.

The three joint ventures, namely, Mt. Newman joint venture, Yandi joint venture and Mt. Goldsworthy joint venture have been planning for staged expansions of supply capacity. As a step, in October 2005 they approved the Rapid Growth Project 3 (RPG3) to add 20 million tons per annum to their capacity, upgrading combined capacity to 129 million tons per annum by 2007. The capital expenditure for the expansion work totaled A\$2.2 billion (Mitsui s share was approximately A\$150 million). The expansion focused mainly on the Area C mine and encompassed expansions of rail systems and the loading port, including the rebuilding of the C berth at Finucane Island. RGP3 was completed by 2008. In addition, in March 2007, the joint ventures approved the Rapid Growth Project 4 (RGP4) to increase annual production capacity to 155 million tons per annum by early 2010. The capital expenditure for the expansion will total approximately A\$2.7 billion. The expansion includes development of a new crushing and screening plant, as well as additional stockyard, car dumping and train loading facilities at Mt. Whaleback. Furthermore, in November 2008, the joint ventures approved the Rapid Growth Project 5 (RGP5) with a total capital investment of US\$5.6 billion. RGP5 will increase installed capacity by 50 million tons to 205 million tons per annum. RGP5 is expected to deliver first production in the second half of 2011. The majority of production growth will come from the Yandi and Mining Area C operations. RGP5 will also deliver significant infrastructure upgrades including additional shipping berths at the Port Hedland inner habour (Finucane Island), substantial double tracking of the rail system and additional crushing, screening and stockpiling facilities at Yandi.

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COAL

Name of Joint Venture or Investee

Entity by which Mitsui Participates in the Mining Activity and its Ownership Interest

Area of Mining Operation (Region, State, Country)

BHP Mitsui Coal Pty. Ltd.

BHP Mitsui Coal Pty. Ltd. (20%)

Queensland, Australia

South Walker Creek

The joint venture commissioned Riverside in 1983, and its reserves were depleted in March 2005. South Walker Creek became operational in 1996. It produces pulverized coal injection (PCI) product and minor quantities of by- product energy coal. South Walker Creek has a production capacity of 3.8 million tons per year. BHP Mitsui Coal holds undeveloped leases in the Bowen Basin.

Poitrel

Construction for the Poitrel mine commenced in early 2006 and first coal was produced in October 2006. The mine has a production capacity of 3.0 million tons per annual of metallurgical and PCI coals.

Bengalla Joint Venture

Mitsui Coal Holdings Pty. Ltd. (10%)

New South Wales, Australia

Bengalla

Development consent was granted in 1996 and production commenced in 1999. Coal & Allied, Rio Tinto s subsidiary in Australia, acquired its interest in Bengalla in 2001. Its coal preparation plant has been designed to allow the mine to produce low ash thermal coal for export. Production in 2008 was 5.4 million tons of thermal coal.

Kestrel Joint Venture

Mitsui Coal Holdings Pty. Ltd. (20%)

Queensland, Australia

Kestrel

The Kestrel Coal mine, previously known as Gordonstone Mine, commenced operation in 1992. Coal is extracted by underground mining. The mine has two longwall units that are operated alternately to minimize downtime and ensure seamless production and reliability. The Kestrel Preparation Plant has been designed to allow the mine to produce low ash coking coal and high energy thermal coal. Production in 2008 was 4.0 million tons saleable high quality coking coal and export thermal coal. In January 2008, joint venture approved development of the new mining area for extend the operation period of Kestrel Joint Venture as the existing mining area is expected to be exhausted in 2014. Construction of this project started in August 2008 and the total capital expenditure will be A\$1,443 million. The operation is expected to commence in 2012 and the project estimates a maximum 6.5 million tons per annum coal production with 20-year operation.

Dawson Joint Venture

Mitsui Coal Holdings Pty. Ltd. (49%)

Queensland, Australia

Dawson

(formerly Moura)

Dawson Joint Venture was originally called Moura Joint Venture. The Moura Mine commenced operation in 1961. Since 1994, all production at Moura has been from its surface operation. Production tonnage has been increasing steadily throughout the years. After a few changes of ownership, Anglo Coal acquired a 51% share in 2002. In September 2003, the adjacent Theodore deposit was developed which further expanded its capacity. Anglo Coal Australia and Mitsui Coal Holdings intend to recapitalize their existing operations at the Moura mine and to establish two additional operations on adjacent tenures. The new and expanded operations are known as the Dawson Complex. Moura Joint Venture has already changed its name to Dawson Joint Venture. The joint venture s capital expenditure was estimated in excess of A\$1 billion. Expansion work of the Dawson complex was completed in the year ended March 31, 2008, aiming to boost annual coal production from the present capacity of 6.5 million tons per annum to 12.7 million tons of metallurgical and thermal coals.

German Creek Joint Venture

Mitsui Coal Holdings Pty. Ltd. (30%)

Queensland, Australia

German Creek

Open pit mining commenced in 1981. Underground mining in the Central Colliery area started in 1984, while underground mining in the Southern Colliery area began in 1988. Grasstree is a new underground mine which commenced production in 2006 and produces hard coking coal for our export markets. In addition, the joint venture has started the development of Lake Lindsay mine, a new open cut mine adjacent to German Creek mine, with estimated ultimate completion during 2009, to increase the aggregate annual production from 6 to 10 million tons per annum and to extend the total joint venture s mine life by about 11 years.

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Production Tonnage

IRON ORE

Production tonnage figures in the table below represent those of marketable products as tonnage after accounting for extraction and beneficiation losses.

| Joint Venture or Investee and | Mitsui s Subsidiary | | 2009 | • | In Thousand Year Ended M 2008 | March 31, | 2007 | , |
|---------------------------------|--|--|------------|----------|-------------------------------------|---------------|------------|----------|
| | or | | Total | Mitsui s | | , Mitsui s | | Mitsui s |
| Name of Mines | Associated Company | Location | Production | Share | Production | Share | Production | Share |
| Robe River Iron Associates | Mitsui Iron Ore Development Pty. Ltd. | Pilbara Region, Western Australia | | | | | | |
| Pannawonica ⁽¹⁾ | | | 21,810 | 7,197 | 26,132 | 8,624 | 28,960 | 9,557 |
| West Angelas | | | 23,773 | 7,845 | 26,756 | 8,829 | 24,866 | 8,206 |
| Mt. Newman Joint Venture | Mitsui Itochu Iron Pty. Ltd. | Pilbara Region, Western Australia | | | | | | |
| Mt. Whaleback ⁽²⁾ | | | 37,993 | 2,660 | 42,808 | 2,997 | 39,828 | 2,788 |
| Yandi Joint Venture | Mitsui Iron Ore Development Pty. Ltd. | Pilbara Region, Western Australia | | | | | | |
| Marillana Creek | | | 45,859 | 3,210 | 46,253 | 3,238 | 40,872 | 2,861 |
| Mt. Goldsworthy Joint Venture | Mitsui Iron Ore Development Pty. Ltd. | Pilbara Region, Western Australia | | | | | | |
| Northern | | | 1,632 | 114 | 1,041 | 73 | 3,341 | 234 |
| (Yarrie) | | | | | | | | |
| (Nimingarra) | | | | | | | | |
| Area C | | | 42,038 | 2,943 | 27,744 | 1,942 | 24,011 | 1,681 |
| Sesa Goa Limited ⁽³⁾ | Sesa Goa Limited | India | | | | | | |
| Codli, Sonshi | | Goa | | | | | 4,125 | 2,104 |
| Chitradurga, Hospet | | Karnataka | | | | | 1,433 | 736 |
| | | TOTAL | 173,105 | 23,969 | 170,734 | 25,703 | 167,446 | 28,167 |

⁽¹⁾ The Pannawonica mine is composed of Mesa J, a producing mine, and other adjacent mines.

⁽²⁾ Name of Mines indicates the names of principal producing mines.

⁽³⁾ We sold our whole stake in Sesa Goa Limited in April 2007.

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COAL

Production tonnage figures in the table below represent those of marketable products as tonnage after accounting for extraction and beneficiation losses.

| Joint Venture or Investee and | 2009 | | In Thousand Year Ended I 2008 | March 31, | 2007 | | | |
|---|--------------------------------|----------------------------------|-------------------------------------|-------------------|---------------------|-------------------|------------------|-------------------|
| Name of Mines | Associated Company | Location | Total Production | Mitsui s Share | Total Production | Mitsui s Share | Total Production | Mitsui s Share |
| BHP Mitsui Coal Pty. Ltd.(1) | BHP Mitsui Coal Pty. Ltd. | Queensland, Australia | | | | | | |
| South Walker Creek | | | 2,862 | 572 | 3,422 | 684 | 3,049 | 610 |
| Poitrel | | | 2,270 | 454 | 1,438 | 288 | 373 | 75 |
| Bengalla Joint Venture ⁽²⁾ | Mitsui Coal Holdings Pty. Ltd. | New South Wales, Australia | 5,357 | 536 | 5,155 | 516 | 5,544 | 554 |
| Kestrel Joint Venture ⁽²⁾ | Mitsui Coal Holdings Pty. Ltd. | Queensland, Australia | 4,018 | 804 | 3,621 | 724 | 3,592 | 718 |
| Dawson Joint Venture (formerly Moura Joint Venture (2)) | Mitsui Coal Holdings Pty. Ltd. | Queensland, Australia | 6,936 | 3,399 | 5,984 | 2,932 | 6,903 | 3,382 |
| German Creek Joint Venture ⁽²⁾ | Mitsui Coal Holdings Pty. Ltd. | Queensland, Australia | 8,031 | 2,409 | 5,880 | 1,764 | 4,522 | 1,357 |
| | | TOTAL | 29,474 | 8,174 | 25,500 | 6,908 | 23,983 | 6,696 |

IRON ORE

Reserves of iron ore classified according to operator are presented in the tables below.

Operator: Rio Tinto Ltd. (1)(2)(3)

Reserves as disclosed by Rio Tinto Ltd. consist of proved and probable reserves.

| | | | | In Million of Tons | | | | | | | |
|-------------------------------|--|-------------------------------|-----------|-------------------------|-------|----------|---------|-------|----------|---------|----------|
| | | | | Year Ended December 31, | | | | | | | |
| | Mitsui s | | | | 2008 | | | 2007 | | 20 | 06 |
| | Subsidiary or | | | | Fe | | | Fe | | | |
| Joint Venture or Investee and | Associated | | Type of | Total | Basis | Mitsui s | Total | Basis | Mitsui s | Total | Mitsui s |
| Name of Mines | Company | Location | Mine | Reserve | (%) | Share | Reserve | (%) | Share | Reserve | Share |
| Robe River Iron Associates | Mitsui Iron Ore Development Pty. Ltd. | Pilbara Region, Western | | | | | | | | | |
| | | Australia | | | | | | | | | |
| Pannawonica ⁽⁴⁾ | | | Open Pit | 267 | 57.2 | 88 | 288 | 57.2 | 95 | 327 | 18 |
| | | | Stockpile | 20 | 56.9 | 7 | 16 | 56.9 | 5 | 17 | 6 |
| West Angelas | | | Open Pit | 368 | 61.8 | 121 | 385 | 61.8 | 127 | 403 | 133 |

⁽¹⁾ Productions of BHP Mitsui Coal Pty. Ltd. indicate productions for the years ended June 30, 2008, 2007 and 2006.

⁽²⁾ Productions of joint ventures Bengalla, Kestrel, Dawson and German Creek indicate productions for the years ended December 31, 2008, 2007 and 2006. **Reserve Tonnage**

6 58.0

6 59.3

Stockpile

- (1) Iron ore reserves are shown as recoverable reserves of saleable product after accounting for all mining and processing losses. Mill recoveries are not shown.
- (2) Reserves of Robe River Iron Associates indicate reserves as of the end of December 2008, 2007 and 2006.
- (3) Iron ore price (based on a three year average historical price to June 30 2008) used to test whether the reported reserve estimate could be economically extracted was Australian benchmark price (fines) US\$0.79 per dry metric ton unit.
- (4) The Pannawonica mine is composed of Mesa J, a producing mine, and some adjacent mines.

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Operator: BHP Billiton Ltd.(1)(2)(3)(4)(9)(10)(11)

Reserve amounts of Mt. Newman, Yandi and Mt. Goldsworthy consist of proved and probable reserves.

| | | | | In Millions of Tons Year Ended June 30, | | | | | | | |
|---|---|--------------------------------------|------|--|------------|--------|------------|------------|----------|---------|----------|
| | Mitsui s Subsidiary or | | | | 2008 Fe | | i ear Ende | 2007 Fe | 30, | 20 | 06 |
| Joint Venture or Investee and | Associated | | Ore | Total | Basis | Mitsui | | Basis | Mitsui s | | Mitsui s |
| Name of Mines | Company | Location | Type | Reserve | (%) | Share | Reserve | (%) | Share | Reserve | Share |
| Mt. Newman Joint Venture ⁽⁵⁾ | Mitsui Itochu Iron Pty. Ltd. | Pilbara Region, Western Australia | | | | | | | | | |
| Mt. Whaleback | | | BKM | 823 | 62.6 | 58 | 780 | 62.6 | 55 | 733 | 51 |
| | | | MM | 65 | 61.9 | 5 | 67 | 62.2 | 5 | 66 | 5 |
| Mt. Goldsworthy Joint Venture | Mitsui Iron Ore Development Pty. Ltd. | Pilbara Region, Western Australia | | | | | | | | | |
| Northern ⁽⁶⁾ | | | NIM | 24 | 59.2 | 2 | 3 | 59.9 | 0 | 7 | 0 |
| (Yarrie) | | | | | | | | | | | |
| (Nimingarra) | | | | | | | | | | | |
| Area C ⁽⁷⁾ | | | BKM | 180 | 62.0 | 13 | | | | | |
| | | | MM | 396 | 61.9 | 28 | 418 | 61.9 | 29 | 442 | 31 |
| Yandi Joint Venture ⁽⁸⁾ | Mitsui Iron Ore Development Pty. Ltd. | Pilbara Region, Western Australia | | | | | | | · | | |
| Marillana Creek | | | CID | 1,092 | 57.2 | 76 | 913 | 57.5 | 64 | 848 | 59 |

- (1) The reserves are divided into joint ventures and material types that reflect the various products produced. The West Australian ore types are classified as per the host Archaean or Proterozoic banded iron formations. Ore types are BKM Brockman, MM Marra Mamba, NIM Nimingarra, CID Channel Iron Deposit.
- (2) For Mt. Newman, Mt. Goldsworthy and Yandi joint ventures tonnages represent wet tons based on the following moisture contents: BKM 3%, MM 4%, CID 8%, NIM 3.5%. Iron ore is marketed as Lump (direct blast furnace feed) and Fines (sinter plant feed).
- (3) Metallurgical recoveries for the operations are 100% except for Mt. Newman Joint Venture BKM where recovery is 92%.
- (4) Some cut-off grades have been adjusted to align with revised product strategy. Cut-off grades used to estimate reserves: Mt.Newman 50-62%Fe for BKM, 59%Fe for MM; Mt.Goldsworthy 50%Fe for NIM, 57%Fe for MM, 59.5%Fe for BKM; Yandi 55-55.5%Fe for CID.
- (5) Changes to Mt. Newman Joint Venture for 2008 are due to additional deposit definition drilling, new geological interpretation and deposit models for Whaleback, Orebody 24, Orebody 25 Pit 4 and Orebody 30, and changed MM and BKM (except Whaleback) cut-off grade from 60%Fe to 59%Fe.
- (6) Changes to Mt. Goldsworthy Joint Venture Northern for 2008 are due to the inclusion of Cundaline, Nimingarra A and B deposits, and a change in cut-off from 58%Fe to 50%Fe for Cattle Gorge.
- (7) Changes to Mt. Goldsworthy Joint Venture Area C for 2008 are due to additional deposit definition drilling, new geological interpretation and deposit models for A Deposit, Packsaddle 1 and 3, New Reserve for Packsaddle 1 and 3 (BKM).
- (8) Changes to Yandi Joint Venture for 2008 are due to a change in cut-off grade from 56%Fe to 55%Fe and 55.5%Fe, additional deposit definition drilling, new geological interpretation and deposit modeling for Yandi W1 and E4, and new pit designs.
- (9) Reserves provided in the table above indicate reserves as of the end of June 2008, 2007 and 2006.
- (10) Reserves provided in the table above do not exceed the quantities that we estimate could be extracted economically if future prices at similar levels to long-term contracted prices for the three years to December 31, 2007.
- (11) Name of Mines indicates the names of principal producing mines.

COAL

In the table below, coal reserves are shown as marketable reserves, which are tonnage after accounting for extraction and processing and preparation losses.

Operator: BHP Billiton Ltd. (1)(2)

| | | | | In Millions of Tons | | | | | | | | |
|------------------------------|----------------|-------------|--------|---------------------|---------|--------|---------|---------|--------|---------|----------|---|
| | | | | Year Ended June 30, | | | | | | | | |
| | Mitsui s | | | | 2008 | | | 2007 | | 20 | 06 | |
| | Subsidiary or | | | | Sulphur | | | Sulphur | | | | |
| Joint Venture or Investee | Associated | | Coal | Total | Content | Mitsui | s Total | Content | Mitsui | s Total | Mitsui s | í |
| and Name of Mines | Company | Location | Type | Reserve | (%) | Share | Reserve | (%) | Share | Reserve | Share | |
| BHP Mitsui Coal Pty. Ltd.(1) | BHP Mitsui | Queensland, | | | | | | | | | | |
| | Coal Pty. Ltd. | Australia | | | | | | | | | | |
| South Walker Creek | | | Met/Th | 31 | 0.39 | 6 | 35 | 0.37 | 7 | 34 | 7 | |
| Poitrel | | | Met/Th | 53 | 0.36 | 11 | 51 | 0.36 | 10 | | | |

⁽¹⁾ Reserves provided in the table above indicate reserves as of the end of June 2008, 2007 and 2006. Poitrel mine commenced production in November 2006.

(2) Coal Types are Met metallurgical and Th thermal coal.

Operator: Rio Tinto Ltd. (1)(2)

| Joint Venture | Mitsui s | In Millions of Tons Year Ended December 31, | | | | | | | | | | | |
|---------------------------------------|--------------------------------|--|--------------|-------|-------------------------------|---------------------------|--------|--------------------|-------------------------------|---------------------------|----|--------------------|-------------------|
| or Investee and | Subsidiary | | | | 200 | 08 | | | 20 | 07 | | 20 |)6 |
| Name of Mines | or Associated Company | Location | Coal Type | Total | Calorific Value (MJ/kg) | Sulphur Content (%) | Mitsui | s Total Reserve | Calorific Value (MJ/kg) | Sulphur Content (%) | | s Total Reserve | Mitsui s Share |
| Bengalla Joint Venture ⁽²⁾ | Mitsui Coal Holdings Pty. Ltd. | New South Wales, | Th | 132 | 28.21 | 0.47 | 13 | | 28.21 | | 14 | 150 | 15 |
| Kestrel Joint Venture ⁽²⁾ | Mitsui Coal Holdings Pty. | Queensland, Australia | Met/Th | 131 | 31.60 | 0.59 | 26 | 5 136 | 31.60 | 0.59 | 27 | 112 | 22 |
| | Ltd. | | | | | | | | | | | | |

⁽¹⁾ Reserves provided in the table above indicate reserves as of the end of December 2008, 2007 and 2006.

Operator: Anglo American Plc. (1)(2)

| Joint Venture or Investee and | Mitsui s | Location | In M | illions of Tons | | | | |
|-------------------------------|---------------|----------|-------------------------|-----------------|------|--|--|--|
| Name of Mines | Subsidiary or | | Year Ended December 31, | | | | | |
| | Associated | | 2008 | 2007 | 2006 | | | |
| | Company | | | | | | | |

⁽²⁾ Coal Types are Met metallurgical and Th thermal coal.

| | | | Coal Type | Total Reserve | Mitsui s Share | Total Reserve | Mitsui s Share | Total Reserve | Mitsui s Share |
|--|-----------------------|--------------------------|--------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|
| Dawson Joint Venture ⁽²⁾ (formerly Moura Joint Venture) | Mitsui Coal | Queensland, Australia | Met/Th | 274 | 134 | 281 | 138 | 288 | 141 |
| | Holdings Pty. Ltd. | | | | | | | | |
| German Creek Joint Venture ⁽²⁾ (including Lake Lindsay Mine) | Mitsui Coal | Queensland, Australia | Met | 147 | 44 | 140 | 42 | 168 | 50 |
| | Holdings Pty. Ltd. | | | | | | | | |

⁽¹⁾ Reserves provided in the table above indicate reserves as of the end of December 2008, 2007 and 2006.

⁽²⁾ Coal Types are Met metallurgical and Th thermal coal.

Equity Production Tonnage and Reserves through associated company (IRON ORE)

We hold a 15% profit share in Valepar S.A., which held a 33.3% profit share of the common stock and preferred stock of Vale S.A. (the former Companhia Vale do Rio Doce, which has been renamed legally effective May 22, 2009) as of December 31, 2008. Accordingly, 5.0% (33.3% x 15%) of Vale s production and reserve amounts are indirectly attributable to us. The following table provides iron ore production and reserve amounts for Vale, and Mitsui s share of the production and reserve amounts of Vale.

Production Tonnage (for the year ended December 31)

| | | Millions o | of Tons | | | | | |
|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|--|--|--|
| 2008 | 8 | 200 | 07 | 2006 | | | | |
| Total Production | Mitsui s Share | Total Production | Mitsui s Share | Total Production | Mitsui s Share | | | |
| 293.4 | 14.7 | 295.9 | 14.4 | 264.2 | 12.9 | | | |

Proven and Probable Reserves (as of December 31)

| | | | Million | s of Tons | | | |
|----------------------|--------------|----------------|----------------------|--------------|----------------|----------------------|----------------|
| | 2008 | | | 2007 | | 200 | 06 |
| Total Reserve | Fe Basis (%) | Mitsui s Share | Total Reserve | Fe Basis (%) | Mitsui s Share | Total Reserve | Mitsui s Share |
| 14 328 8 | 59.0 | 716.0 | 7.267.8 | 56.9 | 353.9 | 7 619 3 | 371.0 |

Vale s iron ore reserve estimates increased from 7,267.8 to 14,328.8 million tons. The increase mainly reflects (i) the inclusion of the huge reserves of S11, part of the Serra Sul deposit in Carajás, (ii) the expansion of the N4W reserves into a continuous body to the south of the deposit, and (iii) the inclusion of the low-grade itabirite reserves for the Vargem Grande complex (the Tamanduá, Capitão do Mato and Abóboras mines). All of these deposits have been intensively drilled over the past four years, and the related projects (Serra Sul, Carajás 130 Mt, and Vargem Grande (formerly Itabiritos)) are now in feasibility or pre-feasibility stages. Moreover, Vale s reserve estimates for Segredo/João Pereira increased due to the expansion of the open-pit project, which was undertaken in order to include low-grade materials, that will be used to feed a new concentration plant. Changes in the other reserves reflect mining production during the year and small changes in new updated geological models and/or pit designs and reserve classifications.

Oil and Gas Producing Activities

The following table shows crude oil, condensate, natural gas liquids and natural gas production from our reserves for the three fiscal years indicated:

Production Information

| | | | Million | s of Barrel | s | | | | Billions | of Cubic Fe | et | |
|------------|---------|-----------|-----------|-------------|-----------|-----------|----------|-----------|----------|--------------------------|--------|-----------|
| | | Cı | rude Oil, | Condensat | e and | | | | | | | |
| | | | Natural (| Gas Liquid | $S^{(1)}$ | | | | Natur | al Gas ⁽¹⁾⁽³⁾ | | |
| | | | | Assoc | iated | | | | | Assoc | iated | |
| | Consoli | dated Con | npanies | Comp | anies | | Consolio | lated Con | panies | Comp | anies | |
| | Oceania | | | _ | | | Oceania | | _ | _ | | |
| Year Ended | and | Middle | | | | | and | Middle | | | | |
| March 31, | Asia | East | Others | Oceania | Others | Worldwide | Asia | East | Others | Oceania | Others | Worldwide |
| 2009 | 19 | 3 | 2 | 5 | 1 | 30 | 98 | 5 | 5 | 44 | 2 | 154 |
| 2008 | 16 | 3 | 2 | 5 | 1 | 27 | 107 | 6 | 5 | 44 | 3 | 165 |
| 2007 | 11 | 3 | 1 | 6 | 4 | 25 | 96 | 6 | 3 | 45 | 6 | 156 |

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The following tables show proved reserves and proved developed reserves of crude oil, condensate, natural gas liquids and natural gas as of the ending date of three fiscal years indicated:

Proved Reserve Information:

Proved Reserves

| | | | Million | s of Barre | els | | | | Billions o | of Cubic F | 'eet | | |
|-----------------|-------------------|---------|-----------|------------|------------------|-------------------------------|-------------|----------|------------|------------|-------------|-----------|--|
| | | | | Condensa | | | | | | | | | |
| | |] | Natural (| Gas Liquio | $ds^{(1)}$ | Natural Gas ⁽¹⁾⁽³⁾ | | | | | | | |
| | | | | Assoc | iated | | | | | Assoc | iated | | |
| | Consolida | ted Com | panies | Comp | anies | | Consolida | ated Com | panies | Comp | anies | | |
| | Oceania | | | _ | | | Oceania | | | _ | | | |
| | and | Middle | | | | | and | Middle | | | | | |
| As of March 31, | Asia | East | Others | Oceania | Others | Worldwide | Asia | East | Others | Oceania | Others | Worldwide | |
| 2009 | 61 ⁽⁴⁾ | 17 | 13 | 33 | 3 | 127 | 632(4) | 44 | 25 | 714 | 185 | 1,600 | |
| 2008 | 74(4) | 18 | 14 | 35 | 4 ⁽⁵⁾ | 145 | $664^{(4)}$ | 32 | 31 | 722 | $189^{(5)}$ | 1,638 | |
| 2007 | 72(4) | 23 | 15 | 37 | 91 | 238 | 344(4) | 31 | 38 | 740 | 1,668 | 2,821 | |

Proved Developed Reserves(2)

| | | | Millions | of Barrels | | | | В | illions of | Cubic Fee | et | |
|-----------------|-------------------|---------|-----------|------------|--------|-----------|-----------|-----------|------------|-----------|--------|-----------|
| | | Cru | de Oil, C | ondensate | and | | | | | | | |
| | | N | atural Ga | s Liquids | (1) | | | | Natural | Gas(1)(3) | | |
| | | | | Assoc | iated | | | | | Assoc | iated | |
| | Consolida | ted Com | panies | Comp | anies | | Consolida | ated Comp | oanies | Comp | anies | |
| | Oceania | | | | | | Oceania | | | | | |
| | and | Middle | | | | | and | Middle | | | | |
| As of March 31, | Asia | East | Others | Oceania | Others | Worldwide | Asia | East | Others | Oceania | Others | Worldwide |
| 2009 | 44 ⁽⁴⁾ | 14 | 10 | 21 | 3 | 92 | 353(4) | 29 | 15 | 392 | 181 | 970 |
| 2008 | 55(4) | 14 | 11 | 20 | 3 | 102 | 322(4) | 15 | 21 | 454 | 182 | 994 |
| 2007 | $46^{(4)}$ | 18 | 11 | 21 | 24 | 120 | 299(4) | 19 | 24 | 385 | 11 | 738 |

- (1) 1 barrel of crude oil = 5,800 cubic feet of natural gas
- (2) The proportion of Proved Developed Reserves to Proved Developed and Undeveloped Reserves was about 34 percent as of March 31, 2007 and relatively low. The expected costs to develop these undeveloped reserves were estimated to be ¥502 billion in total as of March 31, 2007. The proportion of Proved Developed Reserves to Proved Developed and Undeveloped Reserves was about 64 percent as of March 31, 2008 and the expected costs to develop these undeveloped reserves were estimated to be ¥248 billion in total as of March 31, 2008. This large proportion change is mainly due to the reduction of Mitsuis interest in Sakhalin II project. The proportion of Proved Developed Reserves to Proved Developed and Undeveloped Reserves was about 64 percent as of March 31, 2009 and almost same level compared to the percentage as of March 31, 2008. The expected costs to develop these undeveloped reserves were estimated to be ¥369 billion in total as of March 31, 2009.
- (3) The proved gas reserves are restricted to those volumes that are related to firm sales commitments.
- (4) Includes total proved reserves attributable to Mitsui Oil Exploration Co., Ltd. of 19 million, 37 million and 32 million barrels of Crude oil, Condensate and Natural Gas Liquids and 265 billions, 636 billions and 584 billions of cubic feet of Natural Gas in March 2007, 2008 and 2009, as well as proved developed reserves of 18 million, 18 million and 19 million barrels of Crude oil, Condensate and Natural Gas Liquids and 227 billions, 294 billions and 339 billions of cubic feet of Natural Gas in March 2007, 2008 and 2009, respectively, in which there were a 49.7 percent, 48.5 percent and 46.5 percent minority interest.
- (5) Includes decreases of 96 million barrels in sales of Crude oil, Condensate and Natural Gas Liquids and 1,658 billions of cubic feet in sales of Natural Gas in place, which were mainly related to the reduction of Mitsui s interest in Sakhalin II project.

The estimated net quantities of oil and gas applicable to long-term supply or similar agreements with foreign governments or authorities in which Mitsui acts as producer have not exceeded, nor do they now exceed, one percent of the amount of our total proved reserve for the respective commodity. The tables above reflect such estimated net quantities.

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Furthermore, the estimated net quantities of oil and gas received during each of the last three fiscal years applicable to long-term supply or similar agreements with foreign governments or authorities in which Mitsui acts as producer have not exceeded, nor do they now exceed, one percent of the amount of our total annual production of the respective commodity.

Information on our oil and gas producing activities, which also reflects the immediately preceding sentence, is shown in the Supplemental Information on Oil and Gas Producing Activities (Unaudited) to the consolidated financial statements included elsewhere in this annual report. Also see Item 5. Operating and Financial Review and Prospects Operating Results by Operating Segment Energy Segment.

Item 4A. Unresolved Staff Comments

We are a large accelerated filer as defined in Rule 12b-2 under the Securities Exchange Act of 1934. There are no written comments which have been provided by the staff of the Securities and Exchange Commission regarding our periodic reports under that Act not less than 180 days before the end of the fiscal year ended March 31, 2009 and which remain unresolved as of the date of the filing of this Form 20-F with the Commission and which we believe are material.

Item 5. Operating and Financial Review and Prospects

A. Operating Results

You should read the following discussion and analysis of our financial condition and results of operations together with Selected Financial Data and our consolidated financial statements that appear elsewhere in this annual report. Please note that you should be aware that this discussion and analysis contains forward-looking statements that involve risks, uncertainties and assumptions. Our actual results may differ materially from those anticipated in these forward-looking statements.

As used in this Operating and Financial Review and Prospects, Mitsui is used to refer to Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha), and we, us, and our are used to indicate Mitsui & Co., Ltd. and its subsidiaries, unless otherwise indicated.

In the Consolidated Financial Statements and accompanying Notes to Consolidated Financial Statements, the Company is used to refer to Mitsui & Co., Ltd., and the companies is used to refer to Mitsui & Co., Ltd. and its subsidiaries, unless otherwise indicated.

All references to Note throughout the Operating and Financial Review and Prospects relate to the Notes to Consolidated Financial Statements contained elsewhere in this Annual Report.

Throughout the Operating and Financial Review and Prospects, we describe the domicile of our subsidiaries and associated companies in parentheses following names of those companies. For example, Mitsui Iron Ore Development, Pty. Ltd. (Australia) means that the company s name is Mitsui Iron Ore Development, Pty. Ltd. and that it is domiciled in Australia.

Operations of a subsidiary that has either been disposed of or is classified as held for sale have been accounted for as discontinued operations under accounting principles generally accepted in the United States of America (U.S. GAAP). This means that income statement and cash flow information is reclassified for past years to separate the discontinued operations from our continuing operations. This presentation is required by U.S. GAAP and facilitates historical and future trend analysis of our continuing operations.

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Key Performance Measures under Management s Discussion

Although our operating results and financial condition are influenced by various factors, management believes that as of the end of the fiscal year under review the following indicators can be usefully employed to discuss trends in our performance and financial condition.

Gross profit, operating income* and equity in earnings of associated companies

We undertake worldwide business activities, involving diversified risk-return profiles, ranging from intermediary services as agent to development and production activities of mineral resources and energy. In this context, changes in the amounts of gross profit, operating income and equity in earnings of associated companies by operating segment reflect the overall progress of our business, and greatly affect the amount of net income in the Statements of Consolidated Income. For further information, refer to the table of Operating Segment Information and subsequent discussions in Operating Results by Operating Segment in this Operating and Financial Review and Prospects.

Trends in the price of and supply-demand for mineral resources and energy

In recent years, we have observed a rapid growth in the operating results from our mineral resources and energy producing activities; and, the significance of these operations to our overall operating results has increased dramatically. These results have been brought on by rising prices as well as increased production, reflecting globally tightened supplies and increased demands and increased prices of mineral resources and energy that have been driven by expanding demand from emerging countries, particularly China. Furthermore, management recognize that for some time to come such global supply-demand balance and price fluctuations of mineral resources and energy will continuously have a material impact, positive or negative, on our operating results, financial condition and business. For further information regarding trends and prospects in this field, refer to the sections relating to the Mineral & Metal Resources Segment and the Energy Segment in Operating Results by Operating Segment.

Investment plans and cash flow from investing activities; and financial leverage

Consistent with our Medium-Term Management Outlook announced in May 2006, we have been engaged in establishing a group-wide strategic business portfolio, by leveraging proactive investment activities in the four business areas of Mineral Resources and Energy; Global Marketing Networks, including steel products, chemicals and machinery; Infrastructure, including power generation; and Consumer Services, including outsourcing services and content businesses. In parallel, management monitors the progress of investment plans quarterly and addresses divestitures of existing assets in order to maintain an optimum portfolio structure and also to generate additional cash flows as a source for the above-mentioned investments. Mitsui is monitoring and managing a group-wide financial leverage seeking to secure an efficient return on equity as well as maintaining and improving credit ratings and financial stability in order to secure necessary capital resources for investments as well as to refinance our interest bearing debt. For further information regarding details of expenditures and our financial policy, refer to Liquidity and Capital Resources.

* Operating Income

Operating income is included in the measure of segment performance reviewed by the chief operating decision maker. Operating income is comprised of our (a) gross profit, (b) selling, general and administrative expenses and (c) provision for doubtful receivables, as presented in the Statements of Consolidated Income.

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Results of Operations

Summary of Operations for the Years Ended March 31, 2009 and 2008

Principal developments in the economic environment that influenced our operations during the years ended March 31, 2009 and 2008 included the following:

Operating Environment for the Year Ended March 31, 2009

During the first half of the current fiscal year, the United States economy continued to expand steadily supported by strong exports and by better-than-expected consumer spending boosted by the tax rebates made in spring that tended to mitigate the effects of the increases in the prices of oil and food products. The Asian economy also continued to show strong growth boosted by expanded domestic construction and capital investments as well as increases in exports, mainly in China, despite the fact that inflation in the region had risen due to a continued run-up in energy and food prices.

However, in September what had begun in the summer of 2007 with market turmoil surrounding U.S. subprime mortgages turned into a financial tsunami engulfing the largest U.S. insurance company and triggering the largest U.S. bankruptcy and rapidly transformed into a full-blown global financial crisis in the fall of 2008.

In the United States, the contraction in activity in 2009 is triggering a rapid demand destruction coupled with sharp declines in equity markets. Authorities have implemented various drastic plans for rehabilitating the financial sector as well as continued policy support to bolster domestic demand. Global economic activity has continued to decline ever since then, with advanced economies experiencing their sharpest declines in the post-war era, reflecting an intensification of the corrosive interplays between the financial crisis and real activity, notwithstanding continued policy efforts.

In the Euro area, the decline in activity in 2009 reflects a sharp collapse in external demand, the impact of housing market corrections in some member states, and an intensification of financing constraints.

Growth also plunged across a broad front of emerging and developing economies, as well as in low-income economies, reflecting the interaction of weakening external demand, tightening financial constraints, and plunging commodity prices.

Emerging Asia is being hurt through its reliance on manufacturing exports. The region s manufacturing activity has been particularly hurt by collapsing IT exports. Growth in China is also slowing from higher growth rates of the past years albeit domestic demand is being supported by strong policy stimulus.

In Japan, the sharp fall in output reflects plunging net exports and business investment and faltering private consumption. The financial sector though not at the epicenter of the crisis is also suffering ill effects. The dramatic decline of export volumes which had been growing steadily, resulted in an unprecedented destocking, downward revisions of business investment plans and employment adjustment throughout nearly every industry. Responding to such a critical situation, the Japanese government implemented a policy stimulus and the Bank of Japan reduced the policy interest rate and purchased Japanese government bonds.

Commodity markets too are at a crossroad. Prices in energy, metals and all other commodity markets fell sharply reflecting slower growth and an increase in risk aversion. Future oil price (WTI) reached the highest price ever of U.S.\$147.27 in July 2008, and then fell sharply to U.S.\$33 per barrel at one time in December. Japanese Yen appreciated against almost all currencies and even reached \(\frac{1}{2}\)87 against U.S.\$1.00 at one point. Nikkei Stock Average continued to move downward amid the same downward trend in the global equity markets, and plunged to less than \(\frac{1}{2}\)7,000, which is its lowest daily price after the bubble era.

The external factors influencing operating results and our businesses are 1) sharp curtailment in shipments for coal and iron ore triggered by the economic downturn despite contribution from large increases in annual contract

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prices for the two commodities, 2) plunging oil prices, 3) lower sales and drop in prices of various merchandise as a result of rapid global demand destruction and unprecedented destocking throughout almost every value chain and 4) continued precipitation of equity markets all over the globe. Notwithstanding a significant downward revision to the forecast, downside risks continue to dominate. Yet, global financial and economic conditions could rebound faster than anticipated if policy measures are credibly strengthened. While exceptional uncertainty far exceeds that seen during typical downturns, the right policies could help remedy the crisis of confidence, providing a lift to spending and growth. In this regards, we intend to be cautiously optimistic.

Operating Environment for the Year Ended March 31, 2008

The global economy continued to expand vigorously supported by generally sound fundamentals and strong momentum in the Asian economy, led by China, and resilient activities in Europe and Japan, despite increasing uncertainty about the outlook of the United States with concerns that financial market strains could deepen and trigger a more pronounced economic slowdown.

Continued run-up of prices of internationally traded commodities such as metals and crude oil, as well as continued strong growth of domestic demand in emerging countries, including BRICs, for capital investment and consumption were the two major factors influencing the operating results and businesses of Mitsui and its subsidiaries. These factors particularly boosted operating results of our mineral resources and energy related activities and supported steady business performance in steel products, machinery & infrastructure and chemicals.

On a regional basis, the business sentiment in the United States, which enjoyed moderate growth during the first half of the year as a result of healthy consumer spending, reflecting robust performance in the business sector and growth in real disposable income, deteriorated significantly in the second half, reflecting financial stress which erupted in August 2007 as the subprime mortgage market was derailed, leading to tightening of credit conditions, considerable deceleration of consumer spending due to sharp increases in the prices of crude oil and food products, as well as softening of the labor market. The European economy slowed down moderately as construction investments peaked out in the region. In Japan, exports of automotive, steel and chemical products to emerging economies drove a high level of industrial production. On the other hand, uncertainties increased in the corporate and household sectors reflecting a decline in construction investments caused by revision of the Japanese building standards regulation as well as rising prices of material costs and consumer goods including foodstuffs.

Looking into financial and foreign exchange markets, the Federal Reserve Board of the United States (FRB) implemented a series of interest rate cuts to try to stabilize the financial market. In foreign exchange markets, the U.S. dollar continued to depreciate against most major currencies, and fell below ¥100/U.S. dollar in March 2008, the lowest value in 13 years. Furthermore, stock markets worldwide saw falling share prices in the latter half of the fiscal year.

Overview of the Financial Results for the Year Ended March 31, 2009

Operating results

The group posted consolidated net income of ¥177.6 billion, a sharp decline of ¥232.5 billion, or down 56.7%, from ¥410.1 billion for the corresponding previous year. Major developments during the two fiscal years were as follows;

Operating results during the first half of the current fiscal year were solid reflecting a continued broad-based surge in the emerging and developing economies. Following the banking crisis that erupted in mid-September 2008, the financial markets unraveled and took with them consumer confidence. The rapid demand destruction and unprecedented destocking throughout nearly every value chain resulted in lower sales volume and a sharp drop in prices of all merchandise which triggered a decline in net income of all segments excluding the Energy Segment and Asia Pacific

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Segment compared with the previous fiscal year. The Energy Segment reported an increase in net income due to the time lag in consolidating their earnings into our operating results as well as the price formulas while the Asia Pacific Segment posted an increase reflecting the higher prices of coal and iron ore.

With the scale and scope of the current financial crisis taking the global economy into uncharted waters, the Group recognized additional impairment losses on unlisted securities, goodwill and long lived assets including real estate related losses in the Consumer Service & IT Segment and the Europe, the Middle East and Africa Segment and impairment losses on goodwill and long lived assets in the Americas Segment, after reviewing business plans of relevant businesses in the three month period ended March 31, 2009.

Due to the sharp decline in equity markets, the Group recognized impairment losses of ¥117.4 billion including those of listed securities such as those of Mitsui Chemical held by the Chemical Segment, Nippon Steel Corporation held by the Iron & Steel Products Segment and Yamaha Motor held by the Machinery & Infrastructure Projects Segment. In addition, reflecting declines in listed shares of Sims Metal Management Limited (Australia) and Penske Automotive Group (United States), Inc., we recognized impairment losses in equity in earnings of associated companies-net for both companies.

Substantial one-off gains on sales of securities and divestiture in the previous year amounting to approximately ¥93 billion (after tax) were recorded. Those gains include sales of the Group s stakes in mineral resources and energy businesses, such as Sesa Goa Limited (India), Sakhalin II in Russia, Wandoo Petroleum Pty. Ltd. (Australia) and EBM (Brazil)^(*1), gains on sale of aircraft held by Tombo Aviation, Inc. (United States) as well as a gain on land sale in Europe in the automotive field.

Return-on-Equity for the year ended March 31, 2009 was 8.7%, a decline of 10.4 percentage points from 19.1% for the previous year.

Financial condition

Total assets as of March 31, 2009 were ¥8.4 trillion, a decline of ¥1.1 trillion from ¥9.5 trillion as of March 31, 2008.

With prices of virtually all merchandises including commodities plummeting from the three month period ended December 31, 2008, current assets declined by ¥0.6 trillion. Investments and plant, property and equipment (PPE) declined by ¥0.5 trillion compared to the previous fiscal year end. The decline was attributable to decreases in investment in foreign associated companies, in PPE held by foreign subsidiaries and in listed securities resulting from the appreciation of the Japanese Yen against major currencies and sharp decline in equity markets all over the world in the second half of the current fiscal year, partially offset by additional investment in Valepar S.A. (Brazil) and various capital expenditures for the expansions made by the Mineral & Metal Resources and the Energy segments. Shareholders equity as of March 31, 2009 was ¥1.9 trillion, a decline of ¥0.3 trillion from ¥2.2 trillion as of March 31, 2008, due to the stronger Japanese Yen and lower equity prices offset by a slight increase in retained earnings. Net Debt-to-Equity Ratio (Net DER*2) as of March, 2009 was 1.34 times, an increase of 0.07 point from 1.27 times as of March 31, 2008.

Cash flows

As operating income slightly increased to ¥394.7 billion and cash inflow from the collection of trade receivables as well as changes in other operating assets and liabilities contributed positively, net cash

(*1) Empreendimentos Brasileiros de Mineração S.A.

(*2)

Net DER is comprised of net interest bearing debt divided by shareholders equity. See Liquidity and Capital Resources Use of Non-GAAP Financial Measures.

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provided by operating activities for the year ended March 31, 2009 was ¥582.7 billion. Net cash used in investing activities for the year ended March, 2009 was ¥290.9 billion due mainly to an additional investment in Valepar S.A., and other expansion related expenditures for natural resources in the Mineral & Metal Resources and the Energy Segments. As a result, free cash flow ^(*3) for the year ended March 31, 2009 was net inflow of ¥291.8 billion.

Overview of the Financial Results for the Year Ended March 31, 2008

Operating results

We recorded consolidated net income of \(\frac{\pmath{4}}{4}10.1 \) billion for the year ended March 31, 2008, a significant increase of \(\frac{\pmath{4}}{108.6} \) billion, or 36.0%, from \(\frac{\pmath{3}}{3}01.5 \) billion for the year ended March 31, 2007. In regards to the individual segments, the Mineral & Metal Resources and the Energy businesses made outstanding performances with increases of \(\frac{\pmath{4}}{7}8.7 \) billion and \(\frac{\pmath{4}}{4}8.4 \) billion, respectively, reflecting substantial one-off gains on divestitures such as Sesa Goa Limited in India and Sakhalin II in Russia as well as increases in energy equity production and mineral resource prices. The Iron & Steel Products, the Chemicals and the Machinery and Infrastructure Projects businesses continued to post robust results, and the Foods & Retail business, which had recorded significant impairment losses in the previous years, improved its performance by \(\frac{\pmath{4}}{2}2.8 \) billion with restructuring efforts paying off.

The Americas recorded a downturn by ¥12.6 billion from write downs on inventories in the residential home businesses and a slowdown in its businesses in the United States, triggered by the subprime mortgage issues. In addition, several business units at the headquarters of Mitsui, including the Automotive and the Financial Markets businesses, recorded write downs on domestic listed securities.

Financial condition

Total assets as of March 31, 2008 were ¥9.5 trillion, a decline of ¥0.3 trillion from ¥9.8 trillion as of March 31, 2007. Despite active investing activities mainly at the Machinery & Infrastructure Projects, the Mineral & Metal Resources, the Energy and the Americas segments combined total of investments and plants, property and equipment (PPE) declined by ¥0.2 trillion due to:

a partial divestiture of our stake in the Sakhalin II project by ¥0.2 trillion; and

the impact from a decline in the domestic stock market and appreciation of the Japanese yen against the U.S. dollar, which resulted in net \(\xi\)0.2 trillion decline in combined sum of unrealized holding gains and losses on available-for-sale securities and foreign currency translation adjustments in accumulated other comprehensive income (loss).

As of March 31, 2008, shareholders equity was ¥2.2 trillion as a result of current year earnings, and Net Debt-to-Equity Ratio (Net DERva) 1.27 times, a decline of 0.20 point from 1.47 times as of March 31, 2007. Return on Equity (ROE) during the period on an annualized basis is computed as 19.1%.

Cash flows

Net cash provided by operating activities for the year ended March 31, 2008 was \displays 415.8 billion, an increase of \displays 176.5 billion from the year ended March 31, 2007, reflecting steady growth in operating income. Net cash used by investing activities was \displays 104.8 billion, reflecting the above-mentioned new investments and expansion projects largely offset by the material divestitures of interests in Sakhalin II project, Sesa Goa Ltd., and other assets.

(*3) Free cash flow is sum of net cash provided/(used) by operating activities and net cash provided/(used) by investing activities. See Liquidity and Capital Resources Use of Non-GAAP Financial Measures.

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Impact of Foreign Currency Exchange Fluctuation on Operating Results for 2009

Total sum of net income for the years ended March 31, 2009 and 2008 reported by overseas subsidiaries and associated companies were ¥254.0 billion and ¥306.9 billion, respectively. These companies principally use U.S. dollars, Australian dollars and Brazilian real as functional currency in their reporting.

The average U.S. dollar Japanese yen exchange rate during the year ended March 31, 2009 was \$100.66 = U.S.\$1, representing Japanese yen appreciation of \$13.14, or 11.5%, compared to the average rate during the year ended March 31, 2008 of \$113.80 = U.S.\$1. As of March 31, 2009, the U.S. dollar Japanese yen exchange rate was \$98.23 = U.S.\$1.

- a) Japanese yen denominated impact against the U.S. dollar, Australian dollar and Brazilian real
 We conducted simplified estimation for the impact of foreign currency exchange fluctuations on net income for the year ending March 2010. We aggregated a total forecast net income in the business plans of these companies covering the year ending March 2010 according to their functional currencies. Firstly, we aggregated Australian dollar and Brazilian real denominated forecast net income of those companies using two currencies as functional currency, and secondly we aggregated the rest of net income at overseas subsidiaries and associated companies as U.S. dollar equivalent amount. We conduct a sensitivity analysis on foreign currency fluctuation towards 3 categories of aggregated net income. For example, yen appreciation by ¥1 against U.S.\$1 would have the net effect of reducing net income by approximately ¥0.3 billion. Specifically, for the net income of those companies using Australian dollar and Brazilian real as functional currency, yen appreciation by ¥1 against Australian \$1 and Brazilian R\$1 would have the net effect of reducing net income by approximately ¥1.3 billion, respectively.
 - b) Currency exchange rate risk between revenues from U.S. dollar denominated contract and costs denominated in Australian dollar and Brazilian real

Sum of net income from those companies using Australian dollar and Brazilian real as functional currency is getting significant, reflecting increasing income in mineral resources and energy producing operations. Net income of those mineral resources and energy producing companies are impacted by the currency fluctuation between U.S. dollar as a contractual currency of sales contracts and the two currencies as functional currency, affecting their Australian dollar or Brazilian real denominated revenues. We should pay attention to this in addition to the impact which is discussed in the above a).

Discussion and Analysis of Operating Results for the Years Ended March 31, 2009 and 2008

Revenues

In accordance with U.S. GAAP, revenues are reported based on the gross amount billed to a customer or on the net amount retained (that is, the amount billed to a customer less the amount paid to a supplier) in the following manner.

Revenues are reported based on gross amounts for transactions where we have the related risks and rewards of ownership such as transactions mainly where we are the primary obligor in the arrangement and/or assume general inventory risk without any significant mitigation of our risk level.

Revenues are reported based on net amounts where we assume a low degree of related risks and rewards, effectively acting as an agent for the applicable products or services. A typical example of reporting revenues based on net amounts is a transaction where we receive a commission or fee at a fixed rate based on transaction volume or amount.

We classified our revenues into sales of products, sales of services and other sales with the corresponding costs of revenues.

The table below provides these three categories of revenues by products in PRODUCT INFORMATION in Note 17, SEGMENT INFORMATION. (*)

| | Billions of Yen | | | | | | | | | | | |
|-------------------------------|-----------------|----------|---------|-----------|-----------------|----------|---------|-----------|-----------------|----------|---------|-----------|
| | | | Y | ears Ende | d March 3 | 31, | | | | | | |
| | | 200 |)9 | | 2008 | | | | Change | | | |
| | | | | | | | | | Sales | | | |
| | Sales of | Sales of | Other | | Sales of | Sales of | Other | | Sales of | of | Other | |
| | Products | Services | Sales | Total | Products | Services | Sales | Total | Products | Services | Sales | Total |
| Iron and Steel | ¥ 800.6 | ¥ 64.5 | ¥ 0.5 | ¥ 865.6 | ¥ 730.4 | ¥ 70.6 | ¥ 0.3 | ¥ 801.3 | ¥ 70.2 | ¥ (6.1) | ¥ 0.2 | ¥ 64.3 |
| Non-Ferrous Metals | 165.0 | 7.3 | 25.2 | 197.5 | 56.8 | 9.3 | 13.6 | 79.7 | 108.2 | (2.0) | 11.6 | 117.8 |
| Machinery | 226.7 | 97.5 | 70.0 | 394.2 | 276.0 | 123.6 | 78.6 | 478.2 | (49.3) | (26.1) | (8.6) | (84.0) |
| Electronics & Information | 47.1 | 85.8 | 0.9 | 133.8 | 77.4 | 100.8 | 4.1 | 182.3 | (30.3) | (15.0) | (3.2) | (48.5) |
| Chemicals | 1,333.0 | 75.5 | 6.4 | 1,414.9 | 1,207.5 | 104.2 | 6.9 | 1,318.6 | 125.5 | (28.7) | (0.5) | 96.3 |
| Energy | 1,688.2 | 6.5 | 24.6 | 1,719.3 | 1,992.1 | 6.9 | 18.7 | 2,017.7 | (303.9) | (0.4) | 5.9 | (298.4) |
| Foods | 567.5 | 43.1 | 0.6 | 611.2 | 533.2 | 38.3 | 1.1 | 572.6 | 34.3 | 4.8 | (0.5) | 38.6 |
| Textiles | 11.8 | 14.6 | 2.0 | 28.4 | 14.7 | 19.5 | 4.0 | 38.2 | (2.9) | (4.9) | (2.0) | (9.8) |
| General Merchandise | 15.0 | 4.4 | 0.0 | 19.4 | 33.8 | 6.7 | 0.0 | 40.5 | (18.8) | (2.3) | 0.0 | (21.1) |
| Property and Service Business | 26.3 | 80.3 | 44.3 | 150.9 | 87.9 | 73.8 | 48.1 | 209.8 | (61.6) | 6.5 | (3.8) | (58.9) |
| Consolidated Total | ¥ 4,881.2 | ¥ 479.5 | ¥ 174.5 | ¥ 5,535.2 | ¥ 5,009.8 | ¥ 553.7 | ¥ 175.4 | ¥ 5,738.9 | ¥ (128.6) | ¥ (74.2) | ¥ (0.9) | ¥ (203.7) |

| | | | | | | Billions | of Yen | | | | | |
|-------------------------------|-----------|----------|---------|-----------|-----------------|----------|---------|-----------|-----------------|----------|--------|---------|
| | | | Y | ears Ende | d March 3 | 81, | | | | | | |
| | | 200 | 08 | | | 20 | 07 | | Change | | | |
| | | | | | | | | | Sales | | | |
| | Sales of | Sales of | Other | | Sales of | Sales of | Other | | of | Sales of | Other | |
| | Products | Services | Sales | Total | Products | Services | Sales | Total | Products | Services | Sales | Total |
| Iron and Steel | ¥ 730.4 | ¥ 70.6 | ¥ 0.3 | ¥ 801.3 | ¥ 495.2 | ¥ 71.5 | ¥ 0.2 | ¥ 566.9 | ¥ 235.2 | ¥ (0.9) | ¥ 0.1 | ¥ 234.4 |
| Non-Ferrous Metals | 56.8 | 9.3 | 13.6 | 79.7 | 71.2 | 9.0 | 19.7 | 99.9 | (14.4) | 0.3 | (6.1) | (20.2) |
| Machinery | 276.0 | 123.6 | 78.6 | 478.2 | 253.1 | 106.0 | 69.5 | 428.6 | 22.9 | 17.6 | 9.1 | 49.6 |
| Electronics & Information | 77.4 | 100.8 | 4.1 | 182.3 | 74.4 | 104.4 | 0.0 | 178.8 | 3.0 | (3.6) | 4.1 | 3.5 |
| Chemicals | 1,207.5 | 104.2 | 6.9 | 1,318.6 | 1,038.9 | 98.4 | 9.3 | 1,146.6 | 168.6 | 5.8 | (2.4) | 172.0 |
| Energy | 1,992.1 | 6.9 | 18.7 | 2,017.7 | 1,617.7 | 7.1 | 8.5 | 1,633.3 | 374.4 | (0.2) | 10.2 | 384.4 |
| Foods | 533.2 | 38.3 | 1.1 | 572.6 | 417.2 | 49.3 | 0.5 | 467.0 | 116.0 | (11.0) | 0.6 | 105.6 |
| Textiles | 14.7 | 19.5 | 4.0 | 38.2 | 17.1 | 21.2 | 1.5 | 39.8 | (2.4) | (1.7) | 2.5 | (1.6) |
| General Merchandise | 33.8 | 6.7 | 0.0 | 40.5 | 42.3 | 8.0 | 0.0 | 50.3 | (8.5) | (1.3) | 0.0 | (9.8) |
| Property and Service Business | 87.9 | 73.8 | 48.1 | 209.8 | 63.3 | 81.1 | 38.0 | 182.4 | 24.6 | (7.3) | 10.1 | 27.4 |
| | | | | | | | | | | | | |
| Consolidated Total | ¥ 5,009.8 | ¥ 553.7 | ¥ 175.4 | ¥ 5,738.9 | ¥ 4,090.4 | ¥ 556.0 | ¥ 147.2 | ¥ 4,793.6 | ¥ 919.4 | ¥ (2.3) | ¥ 28.2 | ¥ 945.3 |

Dillions of Von

Sales of Products

Sales of products include the following four types of transactions:

the sale of products as a principal in the transactions, such as crude oil and petroleum products, petrochemical products and steel products;

the sale of manufactured products at our manufacturing subsidiaries such as feed additives by Novus International, Inc. (United States) and tea leaves by Mitsui Norin Co., Ltd. (Japan);

the sale of natural resources from iron ore and coal mining activities and oil and gas producing activities; and

the development and sale of real estate.

(*) Revenues reported in PRODUCT INFORMATION are classified by similarity of products as required by U.S. GAAP, and are not intended to represent classification by operating segment. As an example, revenues of *Chemicals* in PRODUCT INFORMATION include not only those reported in the Chemical Segment but also revenues related to various chemical businesses reported in other operating segments such as the Americas Segment. To differentiate between classification by product and classification by operating segment, classification by product is italicized in this *Revenues* section and *Gross Profit Classified by Category of Revenues* section.

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Comparison between the years ended March 31, 2009 and 2008

For the year ended March 31, 2009, revenues from the sales of products were \(\frac{\pma}{4}\),881.2 billion, a decline of \(\frac{\pma}{1}\)128.6 billion, or 2.6%, from \(\frac{\pma}{5}\),009.8 billion for the year ended March 31, 2008. Major factors by product were as follows:

Revenues from *Energy* were ¥1,688.2 billion, a decline of ¥303.9 billion from ¥1,992.1 billion for the year ended March 31, 2008. Crude oil and petroleum products sales in international markets and domestic petroleum products and liquefied petroleum gas sales comprised the major part of the revenues from *Energy*. Revenues from sales of crude oil and petroleum products decreased at Westport Petroleum, Inc. (United States) by ¥159.8 billion. Regarding price trends of oil and gas for the year ended March 31, 2009, refer to the discussion under Energy Segment of Operating Results by Operating Segment.

Revenues from *Chemicals* were ¥1,333.0 billion, an increase of ¥125.5 billion from ¥1,207.5 billion for the year ended March 31, 2008. In petrochemical products business, there was a decline in both product prices and sales volume in general for the second half of the fiscal year due to the credit crunch and rapidly deteriorating economic activities, however, Novus International Inc. reported an increase in revenue reflecting higher product prices and increase in sales volume supported by a strong global demand for animal feed additives. Agricultural business remains robust and the favorable market conditions and increase in sales volume for ammonia, sulfur and fertilizers for the first half of the fiscal year has also contributed to the increase in revenue.

Comparison between the years ended March 31, 2008 and 2007

For the year ended March 31, 2008, revenues from the sales of products were ¥5,009.8 billion, an increase of ¥919.4 billion, or 22.5%, from ¥4,090.4 billion for the year ended March 31, 2007. Major factors by product were as follows:

Revenues from *Energy* were ¥1,992.1 billion, an increase of ¥374.4 billion from ¥1,617.7 billion for the year ended March 31, 2007. Crude oil and petroleum products sales in international markets and domestic petroleum products and liquefied petroleum gas sales comprised the major part of the revenues from *Energy*. Revenues from sales of petroleum products increased at Westport Petroleum, Inc. (United States) by ¥187.7 billion. There was a new contribution of ¥79.3 billion from Mitsui Oil Exploration Co., Ltd. (Japan)^(*) which was newly consolidated as a subsidiary during the fourth quarter of the year ended March 31, 2007. Regarding price trends of oil and gas for the year ended March 31, 2008, refer to the discussion under Energy Segment of Operating Results by Operating Segment.

Revenues from *Iron and Steel* were ¥730.4 billion, an increase of ¥235.2 billion from ¥495.2 billion for the year ended March 31, 2007. The increase was attributable to rising prices in iron ore and steel scrap as well as robust steel products sales, particularly in Asia. Also there was a new contribution from Steel Technologies, Inc. (United States) of ¥119.9 billion following our acquisition in June 2007. Regarding price trends of iron ore for the year ended March 31, 2008, please refer to the discussion under Mineral & Metal resources Segment of Operating Results by Operating Segment.

Revenues from *Chemicals* were ¥1,207.5 billion, an increase of ¥168.6 billion from ¥1,038.9 billion for the year ended March 31, 2007, primarily due to increased sales of basic petrochemicals and petrochemical intermediates of ¥118.3 billion at Mitsui, reflecting higher prices of those products as a result of rising crude oil prices.

(*) In March 2007, Mitsui acquired an additional 3% stake in Mitsui Oil Exploration Co., Ltd., formerly an associated company, increasing its voting interest in Mitsui Oil Exploration Co., Ltd. to 50.3% and re-classifying Mitsui Oil Exploration Co., Ltd. as a subsidiary of Mitsui.

Revenues from *Foods* were ¥533.2 billion, an increase of ¥116.0 billion from ¥417.2 billion for the year ended March 31, 2007, mainly due to increases of ¥74.1 billion in Mitsui s sales of grain and feedstuff, reflecting increased corn and soybean prices and active commodity markets.

Sales of Services

Sales of services include the revenues from trading margins (for our intermediary service) and commissions. For example:

As the most typical case of our services, for back-to-back sales and purchase transactions of products, we record the net amount of sale and purchase prices (namely, margin for our intermediary service) as revenues.

We provide various services such as logistics and warehouse services, information and communication services and technical support. We also facilitate arrangement of the contracts between manufacturers and customers and deliveries of the products between suppliers and customers. In these cases, the billed amounts for these services are recognized as revenues.

Comparison between the years ended March 31, 2009 and 2008

For the year ended March 31, 2009, revenues from the sales of services were \(\frac{4}479.5\) billion, a decline of \(\frac{4}74.2\) billion, or 13.4%, from \(\frac{4}553.7\) billion for the year ended March 31, 2008. *Chemicals* declined by \(\frac{4}28.7\) billion to \(\frac{4}75.5\) billion from \(\frac{4}104.2\) billion for the year ended March 31, 2008. *Electronics & Information* declined by \(\frac{4}15.0\) billion to \(\frac{4}98.5\) billion from \(\frac{4}103.6\) billion for the year ended March 31, 2008. The decrease at *Electronics & Information* is mainly due to reclassification of T-Gaia Corporation from subsidiary to associated company, which resulted in a decline of \(\frac{4}14.6\) billion.

Comparison between the years ended March 31, 2008 and 2007

For the year ended March 31, 2008, revenues from the sales of services were ¥553.7 billion, a decline of ¥2.3 billion, 0.4%, from ¥556.0 billion for the year ended March 31, 2007. While *Machinery* increased by ¥17.6 billion to ¥123.6 billion from ¥106.0 billion for the year ended March 31, 2007, *Foods* declined by ¥11.0 billion to ¥38.3 billion from ¥49.3 billion for the year ended March 31, 2007 and *Property and Service Business* declined by ¥7.3 billion to ¥73.8 billion from ¥81.1 billion for the year ended March 31, 2007.

Other Sales

Other sales principally include the revenues from:

derivative commodity instruments and derivative financial instruments held for trading purposes (by product category mainly in *Energy* and *Non Ferrous Metals*);

the revenues from leasing activities of real estate, rolling stock, ocean transport vessels and machinery equipment (by product category mainly in *Property and Service Business* and *Machinery*); and

the revenues from external consumer financing (by product category mainly in *Machinery*). Comparison between the years ended March 31, 2009 and 2008

For the year ended March 31, 2009, revenues from other sales were ¥174.5 billion, a decline of ¥0.9 billion, 0.5%, from ¥175.4 billion for the year ended March 31, 2008, which was primarily attributable to the following factors:

Derivative trading revenues were ¥50.2 billion, an increase of ¥13.5 billion from the ¥36.7 billion for the year ended March 31, 2008. The increase includes a profit corresponding to a foreign exchange loss of ¥13.6 billion related to commodity trading business posted in other expense-net.

Leasing revenues were ¥82.6 billion, a decline of ¥7.7 billion from the ¥90.3 billion for the year ended March 31, 2008 due to less demand for and overhaul of rolling stock at leasing subsidiaries in North America and Europe.

Comparison between the years ended March 31, 2008 and 2007

For the year ended March 31, 2008, revenues from other sales were ¥175.4 billion, an increase of ¥28.2 billion, 19.2%, from ¥147.2 billion for the year ended March 31, 2007, which was primarily attributable to the following factors:

Derivative trading revenues were ¥36.7 billion, an increase of ¥3.6 billion from the ¥33.1 billion for the year ended March 31, 2007. The increase was mainly attributable to a reversal effect from naphtha trading loss for the year ended March 31, 2007 at Mitsui Oil (Asia) Pte. Ltd. (Singapore), however, the improvement was partly offset by a decrease in commodity derivatives trading revenues for the year ended March 31, 2008.

Leasing revenues were ¥90.3 billion, an increase of ¥7.5 billion from the ¥82.8 billion for the year ended March 31, 2007 due to a full-year contribution from a rolling stock leasing subsidiary MRCE Dispolok Gmbh (Germany) which was acquired in October 2006.

P.T. Bussan Auto Finance (Indonesia) increased its revenue by ¥4.9 billion reflecting strong business performance in the motorcycle retail finance industry in Indonesia.

Gross Profit Classified by Category of Revenues

| | | Billions of Yen Years Ended March 31, Change between | | | | | | | | | |
|-------------------------------------|-----------|--|---------|-------|---------|-------|---------------|--------|---------------|--------|--|
| | 200 | 2009 2008 | | | 2007 | | 2009 and 2008 | | 2008 and 2007 | | |
| | Gross | GP | Gross | GP | Gross | GP | Gross | GP | Gross | GP | |
| | Profit | Ratio | Profit | Ratio | Profit | Ratio | Profit | Ratio | Profit | Ratio | |
| Gross Profit from Sales of Products | ¥ 597.7 | 12.2% | ¥ 497.3 | 9.9% | ¥ 393.6 | 9.6% | ¥ 100.4 | 2.3% | ¥ 103.7 | 0.3% | |
| Gross Profit from Sales of Services | 315.5 | 65.8% | 397.6 | 71.8% | 397.5 | 71.5 | (82.1) | (6.0)% | 0.1 | 0.3% | |
| Gross Profit from Other Sales | 103.1 | 59.1% | 93.2 | 53.1% | 75.2 | 51.1 | 9.9 | 6.0% | 18.0 | 2.0% | |
| | | | | | | | | | | | |
| Total | ¥ 1,016.3 | 18.4% | ¥ 988.1 | 17.2% | ¥ 866.3 | 18.1% | ¥ 28.2 | 1.2% | ¥ 121.8 | (0.9)% | |

Comparison between the years ended March 31, 2009 and 2008

For the year ended March 31, 2009, gross profit was ¥1,016.3 billion, an increase of ¥28.2 billion, or 2.9%, from ¥988.1 billion for the year ended March 31, 2008. The Gross Profit ratio (GP ratio), or ratio of gross profit divided by revenues, for the year ended March 31, 2009 was 18.4%, an increase of 1.2 percentage points compared to the year ended March 31, 2008.

For the year ended March 31, 2009, gross profit from sales of products was ¥597.7 billion, an increase of ¥100.4 billion from ¥497.3 billion for the year ended March 31, 2008. Gross profit from *Iron and Steel* was ¥182.8 billion, an increase of ¥76.7 billion from ¥106.1 billion for the year ended March 31, 2008. Reflecting a significant increase in coal and iron ore prices, Mitsui Coal Holdings Pty. Ltd (Australia) and Mitsui Iron Ore Development Pty. Ltd (Australia) reported increases of ¥46.6 billion and ¥23.3 billion, respectively. Gross profit from Chemical was ¥92.3 billion, an increase of ¥31.8 billion from ¥60.5 billion for the year ended March 31, 2008. Novus International Inc. recorded an increase of ¥27.4 billion reflecting higher product prices and increase in sales volume supported by a strong demand for animal feed additives. Gross profit from *Energy* was ¥222.4 billion, a slight increase of ¥3.7 billion from ¥218.7 billion for the year ended March 31, 2008. Mitsui E&P Australia Pty Ltd reported an increase of ¥14.3 billion reflecting increase in sales volume and higher oil prices. Mitsui Marubeni Liquefied Gas Co., Ltd also contributed to the increased due to increased sales volume resulting from the merger.

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These contributions were partly offset by a decline of \(\frac{\text{\frac{4}}}{22.7}\) billion reported by Mittwell Energy Resourses Pty., Ltd due to a decline of shipments and an increase in condensate cost as a result of the revision of the purchase price.

The GP ratio from sales of products for the year ended March 31, 2009 was 12.2%, an improvement of 2.3 percentage points compared to the year ended March 31, 2008. This 2.3 percentage point improvement was attributable to the substantial increase in gross profit (20.2% increase), particularly in Mitsui Coal Holdings Pty. Ltd (Australia) of *Iron and Steel* reflecting a significant increase in coal prices. Revenues from sales of petroleum products decreased at Westport Petroleum, Inc. (United States) reflecting declines in the market prices, however, lower revenues do not necessarily result in decline in gross profit because its profit-earning opportunities derive from oil price fluctuations.

For the year ended March 31, 2009, gross profit from sales of services was \(\frac{\pmathbf{3}}{3}15.5\) billion, a decline of \(\frac{\pmathbf{8}}{8}2.1\) billion from \(\frac{\pmathbf{3}}{3}97.6\) billion for the year ended March 31, 2008. As illustrated by the table in three categories of revenues by products Sales of Services, Chemicals, Iron and Steel and Machinery recorded substantial declines.

The GP ratio from sales of services for the year ended March 31, 2009 was 65.8%, a decline of 6.0 percentage points compared to the year ended March 31, 2008.

For the year ended March 31, 2009, gross profit from other sales was ¥103.1 billion, an increase of ¥9.9 billion from ¥93.2 billion for the year ended March 31, 2008. The major reason was gross profit corresponding to a foreign exchange loss of ¥13.6 billion related to commodity trading business posted in other expense-net.

The GP ratio from other sales for the year ended March 31, 2009 was 59.1%, an increase of 6.0 percentage points compared to the year ended March 31, 2008.

Comparison between the years ended March 31, 2008 and 2007

For the year ended March 31, 2008, gross profit was ¥988.1 billion, an increase of ¥121.8 billion, or 14.1%, from ¥866.3 billion for the year ended March 31, 2007. The Gross Profit ratio (GP ratio), or ratio of gross profit divided by revenues, for the year ended March 31, 2008 was 17.2%, a decrease of 0.9 percentage points compared to the year ended March 31, 2007.

For the year ended March 31, 2008, gross profit from sales of products was ¥497.3 billion, an increase of ¥103.7 billion from ¥393.6 billion for the year ended March 31, 2007. Gross profit from *Energy* was ¥218.7 billion, a significant increase of ¥91.1 billion from ¥127.6 billion for the year ended March 31, 2007, due to full year contributions of Mitsui Oil Exploration Co., Ltd. by ¥58.7 billion which was newly consolidated as a subsidiary during the 4th quarter of the year ended March 31, 2007, and Mitsui E&P Australia Pty Limited which commenced a commercial production of the Enfield oil field by ¥26.4 billion. Mitsui E&P Middle East B.V. (Netherlands) and Mittwell Energy Resources Pty. Ltd. (Australia) recorded increases reflecting higher oil prices. On the other hand, Westport Petroleum, Inc. (United States) recorded a ¥12.4 billion decrease from sales of petroleum products.

The GP ratio from sales of products for the year ended March 31, 2008 was 9.9%, an improvement of 0.3 percentage points compared to the year ended March 31, 2007. This 0.3 percentage point improvement was attributable to the higher growth in gross profit (26.3% increase) than growth in revenues (22.5% increase), particularly in oil and gas producing activities of *Energy* reflecting the rising sales prices.

For the year ended March 31, 2008, gross profit from sales of services was \$397.6 billion, an increase of \$0.1 billion from \$397.5 billion for the year ended March 31, 2007. As illustrated by the table in three categories of revenues by products Sales of Services, increases in revenues from sales of services of *Machinery* were largely offset by decreases in those of *Electronics & Information* and *Foods*.

The GP ratio from sales of services for the year ended March 31, 2008 was 71.8%, an increase of 0.3 percentage points compared to the year ended March 31, 2007.

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For the year ended March 31, 2008, gross profit from other sales was ¥93.2 billion, an increase of ¥18.0 billion from ¥75.2 billion for the year ended March 31, 2007. The major reasons were the same as described in Revenues Other Sales above.

While GP ratio in all the three categories of revenue increased, the overall GP ratio decreased by 0.9%. This is due to the change in the sales mix wherein the percentage of sales from services, which has considerably higher GP ratio as compared to products and others, has reduced from 45.8% in 2007 to 40.2% in 2008.

Gross Profit Classified by Operating Segment

For detailed discussion, see Operating Results by Operating Segment. A summary of the increase in gross profit classified by operating segment is provided below.

Comparison between the years ended March 31, 2009 and 2008

For the year ended March 31, 2009 consolidated total gross profit was \(\pm\)1,016.3 billion, an increase of \(\pm\)28.2 billion, or 2.9%, from \(\pm\)988.1 billion for the year ended March 31, 2008 as a result of the following:

The Energy Segment reported an increase of ¥52.7 billion in gross profit. This increase is attributable to solid performance by the oil & gas producing businesses, reflecting continued run-up in prices and additional equity production, as well as contribution of ¥46.6 billion made by Mitsui Coal Holdings Pty. Ltd. (Australia) reflecting a significant increase in coal prices.

The Mineral & Metal Resources Segment also reported an increase of ¥23.4 billion in gross profit. Reflecting higher iron ore prices, Mitsui Iron Ore Development Pty. Ltd. (Australia) and Mitsui Itochu Iron Pty. Ltd. (Australia) reported increases of ¥23.3 billion and ¥2.0 billion, respectively.

The Americas Segment reported an increase of \(\frac{\pmathbf{\frac{4}}}{37.5}\) billion in gross profit. Supported by strong demand as well as increased price of animal feed additives, Novus International Inc. (United States) reported an increase of \(\frac{\pmathbf{2}}{27.4}\) billion. Backed by strong demand for tubular pipes for oil and gas industry, Champions Pipe & Supply, Inc. (United States) also contributed to the increase in gross profit.

Consumer Service & IT Segment reported a decline of ¥43.0 billion, due to a loss on write-down of inventories in the domestic residential home business and weak results from almost all the domestic consumer related businesses. In addition, reclassification of T-Gaia Corporation from subsidiary to associated company through merger with MS Communications Co., Ltd. in the three month period ended December 31, 2008, resulted in a decline of ¥14.6 billion in gross profit.

Due to the financial turmoil which intensified after last autumn, the Chemical Segment, the Iron & Steel Products Segment and the Machinery & Infrastructure Projects Segment recorded substantial declines in gross profit attributable to declines in sales volumes as well as margins, which offset the increased gross profits for the first half of the current fiscal year reflecting the positive economic circumstances in the emerging countries.

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Comparison between the years ended March 31, 2008 and 2007

For the year ended March 31, 2008 consolidated total gross profit was ¥988.1 billion, an increase of ¥121.8 billion, or 14.1%, from ¥866.3 billion for the year ended March 31, 2007 as a result of the following:

The Energy Segment recorded an increase of ¥95.4 billion compared to the year ended March 31, 2007, making up 78% of the consolidated total increase, mainly attributable to contributions from Mitsui Oil Exploration Co., Ltd. and the Enfield oil field. These contributions were partly offset by a decline in gross profit at Mitsui Coal Holdings Pty. Ltd. (Australia) reflecting a lower coal price, the Australian dollar appreciation against the U.S. dollar and a cost increase related to various operational troubles at its mining expansion project.

The Machinery & Infrastructure Projects Segment recorded an increase of ¥26.1 billion from the year ended March 31, 2007, primarily reflecting solid performance at a motorcycle retail finance subsidiary, P.T.Bussan Auto Finance, and other automotive subsidiaries, ocean vessels and rolling stock leasing subsidiaries as well as contribution from a newly acquired machine tools sales subsidiary Ellison Technologies Inc. (United States). Similarly, the Chemical Segment and the Iron & Steel products Segment reported increases of ¥7.2 billion reflecting favorable methanol and ammonia market conditions and ¥3.6 billion reflecting firm results in steel tubular products for energy sector as well as construction material and tubular products to Asian market, respectively.

The Mineral & Metal Resources Segment recorded a decline of \$15.2 billion from the year ended March 31, 2007, mainly due to divestiture of Sesa Goa Limited (India)^(*). This negative impact was partly offset by an increase of gross profit at Mitsui Iron Ore Development Pty. Ltd. and Mitsui Itochu Iron Pty. Ltd. reflecting higher prices of iron ore.

The Consumer Service & IT Segment and the Americas Segment recorded declines from the year ended March 31, 2007. The decline at the Consumer Service & IT Segment was attributable to business reorganization through withdrawals from or divestitures of mainly domestic businesses. In the Americas Segment for the year ended March 31, 2008, MBK Real Estate LLC. (United States), which engages in the development and sale of residential homes in the West Coast market, recorded a sharp fall in sales and a loss from write-downs on inventories reflecting deterioration in the residential market triggered by the subprime mortgage problems of the United States. Moreover, Westport Petroleum Inc. decreased its profit from oil products trading and so did steel products subsidiaries engaged in the steel products business mainly in oil tubular products reflecting lower margins.

Selling, General and Administrative Expenses

Selling, General and Administrative Expenses Classified by Category of Expenses

Comparison between the years ended March 31, 2009 and 2008

Selling, general and administrative expenses for the year ended March 31, 2009 were ¥602.1 billion, a decline of ¥3.1 billion or 0.5% from ¥605.2 billion for the year ended March 31, 2008.

(*) As a result of Mitsui s divestiture of Sesa Goa, the operating results of Sesa Goa for the year ended March 31, 2008 and 2007 are presented as income from discontinued operations (after income tax effect in our statements of consolidated income). However, in this Gross Profit Classified by Operating Segment , operating results of the company are presented and discussed according to line items of the consolidated statements of income.

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The table below provides a breakdown of selling, general and administrative expenses used for our internal review for the years ended March 31, 2009, 2008 and 2007.

| | | Billions of Yen | | | | | | | |
|----------------|---------|-----------------|---------|-------------|-------------|--|--|--|--|
| | Yea | ars Ended Mar | ch 31, | Change | Change | | | | |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) | | | | |
| Personnel | ¥ 294.1 | ¥ 294.5 | ¥ 283.3 | ¥ (0.4) | ¥ 11.2 | | | | |
| Welfare | 12.2 | 12.2 | 10.3 | 0.0 | 1.9 | | | | |
| Travel | 33.3 | 35.1 | 32.0 | (1.8) | 3.1 | | | | |
| Entertainment | 10.5 | 10.8 | 10.5 | (0.3) | 0.3 | | | | |
| Communication | 49.0 | 48.5 | 43.9 | 0.5 | 4.6 | | | | |
| Rent | 20.9 | 20.6 | 18.1 | 0.3 | 2.5 | | | | |
| Depreciation | 15.6 | 15.1 | 13.9 | 0.5 | 1.2 | | | | |
| Fees and Taxes | 9.8 | 11.6 | 10.6 | (1.8) | 1.0 | | | | |
| Others | 156.7 | 156.8 | 149.0 | (0.1) | 7.8 | | | | |
| | | | | | | | | | |
| Total | ¥ 602.1 | ¥ 605.2 | ¥ 571.6 | ¥ (3.1) | ¥ 33.6 | | | | |

Personnel expenses were ¥294.1 billion for the year ended March 31, 2009, a decline of ¥0.4 billion from the year ended March 31, 2008. This nominal decline was mainly attributable to a decline related to the reclassification of T-Gaia Corporation from subsidiary to associated company offset by an increase resulting from Mitsui Marubeni Liquefied Gas Co., Ltd. (Japan) s merger with Marubeni Liquefied Gas Corporation (Japan) and increased sales volume at Novus International, Inc.

Travel expenses were ¥33.3 billion for the year ended March 31, 2009, a decline of ¥1.8 billion from the year ended March 31, 2008. This decline resulted from the reclassification of T-Gaia Corporation from subsidiary to associated company. Fees and Taxes were ¥9.8 billion for the year ended March 31, 2009, a decline of ¥1.8 billion from the year ended March 31, 2008. This was mainly attributable to a decline in enterprise tax expense at Mitsui.

Comparison between the years ended March 31, 2008 and 2007

Selling, general and administrative expenses for the year ended March 31, 2008 were ¥605.2 billion, an increase of ¥33.6 billion or 5.9% from ¥571.6 billion for the year ended March 31, 2007.

Personnel expenses were ¥294.5 billion for the year ended March 31, 2008, an increase of ¥11.2 billion from the year ended March 31, 2007. This was mainly attributable to acquisitions of subsidiaries such as Mitsui Oil Exploration Co., Ltd. in the Energy Segment and Ellison Technologies Inc. (United States) and Steel Technologies, Inc. in the Americas segment.

Other remaining items in selling, general and administrative expenses increased showing similar patterns as personnel expenses.

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Selling, General and Administrative Expenses Classified by Operating Segment

The table below provides selling, general and administrative expenses for the years ended March 31, 2009, 2008 and 2007 by operating segment.

| | Billions of Yen | | | | | | | |
|-------------------------------------|-----------------|--------------|---------|-------------|-------------|--|--|--|
| | Year | s Ended Marc | eh 31, | Change | Change | | | |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) | | | |
| Iron & Steel Products | ¥ 34.5 | ¥ 35.7 | ¥ 33.1 | ¥ (1.2) | ¥ 2.6 | | | |
| Mineral & Metal Resources | 15.2 | 16.6 | 19.8 | (1.4) | (3.2) | | | |
| Machinery & Infrastructure Projects | 82.9 | 82.4 | 75.3 | 0.5 | 7.1 | | | |
| Chemical | 51.9 | 58.0 | 58.1 | (6.1) | (0.1) | | | |
| Energy | 57.8 | 46.2 | 38.3 | 11.6 | 7.9 | | | |
| Foods & Retail | 63.7 | 65.1 | 69.6 | (1.4) | (4.5) | | | |
| Consumer Service & IT | 83.9 | 98.4 | 109.4 | (14.5) | (11.0) | | | |
| Logistics & Financial Markets | 34.5 | 32.9 | 35.9 | 1.6 | (3.0) | | | |
| Americas | 72.8 | 70.3 | 55.1 | 2.5 | 15.2 | | | |
| Europe, the Middle East and Africa | 24.0 | 24.9 | 22.4 | (0.9) | 2.5 | | | |
| Asia Pacific | 27.5 | 25.3 | 21.2 | 2.2 | 4.1 | | | |
| | | | | | | | | |
| Total | 548.7 | 555.8 | 538.2 | (7.1) | 17.6 | | | |
| | - 1011 | | | (,,,, | | | | |
| All Other | 5.8 | 7.2 | 8.5 | (1.4) | (1.3) | | | |
| Adjustments and Eliminations | 47.6 | 42.2 | 24.9 | 5.4 | 17.3 | | | |
| | | | | | | | | |
| Consolidated Total | ¥ 602.1 | ¥ 605.2 | ¥ 571.6 | ¥ (3.1) | ¥ 33.6 | | | |

Comparison between the years ended March 31, 2009 and 2008

The Consumer Service & IT Segment and the Chemical Segments reported declines of ¥14.5 billion and ¥6.1 billion, respectively. These declines are mainly attributable to the reclassifications from subsidiaries to associated companies such as T-Gaia Corporation. The Energy Segment reported an increase of ¥11.6 billion attributable to Mitsui Marubeni Liquefied Gas Co., Ltd. (Japan), which merged with Marubeni Liquefied Gas Corporation (Japan).

Comparison between the years ended March 31, 2008 and 2007

As illustrated by the above table, selling, general and administrative expenses increased mainly at segments such as the Machinery & Infrastructure, the Americas and the Energy by ¥7.1 billion, ¥15.2 billion and ¥7.9 billion, respectively. The increase at the Machinery & Infrastructure was mainly attributable to business expansions of P.T. Bussan Auto Finance and Mitsui Automotive CIS Investment B.V. (Netherlands). The increases at the Americas and the Energy was mainly attributable to acquisitions of subsidiaries such as Mitsui Oil Exploration Co., Ltd. in the Energy Segment and Ellison Technologies Inc. and Steel Technologies, Inc. in the Americas segment. On the other hand, expenses at the Consumer Service & IT Segment and the Foods & Retail Segment declined as a result of business reorganizations including exit and disposal of domestic businesses.

With regard to the Energy Segment and the Mineral & Metal Resources Segment, they have relatively small numbers of employees and little correlation between gross profit and selling, general and administrative expenses compared to other operating segments such as the Machinery & Infrastructure Projects Segment and the Consumer Service & IT Segment. See Item 6.D. Employees for further details of numbers of employees.

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Provision for Doubtful Receivables

Comparison between the years ended March 31, 2009 and 2008

Provision for doubtful receivables for the year ended March 31, 2009 was ¥19.5 billion, an increase of ¥11.4 billion, or 140.7%, from ¥8.1 billion for the year ended March 31, 2008, reflecting the tightening of credit sparked by the intensifying financial turmoil. Provisions for both periods consisted of an accumulation of reserves for individually small receivables, including those of P.T. Bussan Auto Finance.

Comparison between the years ended March 31, 2008 and 2007

Provision for doubtful receivables for the year ended March 31, 2008 was \(\frac{\pmathbf{x}}{8.1}\) billion, a decline of \(\frac{\pmathbf{x}}{3.8}\) billion, or 31.9%, from \(\frac{\pmathbf{x}}{11.9}\) billion for the year ended March 31, 2007. Provisions for the year ended March 31, 2008 consisted of a number of individually small receivables. For the year ended March 31, 2007, major factors were a new provision for an overseas oil exploration company, an increase in the provision for motorcycle retail finance at P.T. Bussan Auto Finance reflecting its expanding operations and an increase in the provision at Fertilizantes Mitsui S.A. Industria e Comercio (Brazil).

Interest Income and Interest Expense

Comparison between the years ended March 31, 2009 and 2008

Interest income for the year ended March 31, 2009 was ¥40.0 billion, a decline of ¥17.3 billion, or 30.2%, from ¥57.3 billion for the year ended March 31, 2008. Interest expense was ¥75.0 billion, a decline of ¥31.2 billion, or 29.4%, from ¥106.2 billion for the year ended March 31, 2008. As a result, interest expense, net of interest income was ¥35.0 billion, a decline of ¥13.9 billion from ¥48.9 billion for the year ended March 31, 2008.

Interest expense for the Sakhalin II project declined by ¥4.6 billion as a result of declines in U.S dollar interest rates.

Mitsui recorded a ¥1.5 billion increase in interest expense, net of interest income.

Reflecting lower U.S. dollar interest rates, interest expense at overseas subsidiaries declined by \\$11.3 billion, out of which a \\$7.6 billion decline was attributable to the Americas Segment.

In general, interest income tends to show similar patterns of fluctuations as interest expense. We provide loans and deferred payment facilities, which generate interest income, by funding our borrowings from financial institutions. Usually, both interest expense and interest income have the same interest rate type, floating or fixed. Accordingly, most fluctuations in interest income are offset by corresponding fluctuations in interest expense.

With respect to interest rate swaps employed to manage interest rate risk exposure, see Item 5.B. Liquidity and Capital Resources Funding Sources.

Interest rate trends for the year ended March 31, 2009 regarding the Japanese yen and the U.S. dollar, in which we have borrowings, were as follows:

Following the reduction in the policy interest rate by the Bank of Japan twice in October and December 2008 the Bank of Japan purchased CP and corporate bonds from the market as a further response of easing monetary policy. As a result, policy interest rate became close to zero percent, but reflecting turmoil in the financial and capital markets, spreads implied in the borrowing rates for the companies remained high. Market interest rate (the average of the month-end Japanese yen three-month London Interbank Offered Rate (LIBOR)) for the year ended March 31, 2009 was 0.85% on par with 0.87% for the year ended March 31, 2008. On the other hand, the average yield rate on 10-year Japanese Government Bonds was 1.45% for the year ended March 31, 2009, down from 1.59%

during the year

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ended March 31, 2008 supported by the aforementioned easing monetary policy although there were upward pressures on rate from the expectation of the economic rebound as well as concerns on supply-demand imbalance of Government Bonds after the beginning of the current year.

The FRB gradually lowered the Federal Funds target rate to 0-0.25% in December 2008 in response to stabilizing the financial market following the sub-prime mortgage crisis. This is the first time the FRB had virtually taken zero interest rate policy in its history. The FRB provided enough liquidity to the interbank markets and implemented additional monetary easing measures including purchases of agency debt and mortgage-backed securities to provide support to the mortgage and housing markets. However, risk spread implied in the interest rates remained high reflecting the uncertainties in the market including bankruptcy risk of the major automobile companies in the U.S. As a result, the average of the month-end U.S. dollar three-month LIBOR during the year ended March 31, 2009 was 2.36%, down from the average of 4.66% during the year ended March 31, 2008. For information regarding development of our investment plans and financial policies, refer to B. Liquidity and Capital Resources.

Comparison between the years ended March 31, 2008 and 2007

Interest income for the year ended March 31, 2008 was ¥57.3 billion, an increase of ¥7.5 billion, or 15.1%, from ¥49.8 billion for the year ended March 31, 2008. Interest expense was ¥106.2 billion, an increase of ¥13.7 billion, or 14.8%, from ¥92.5 billion for the year ended March 31, 2007. As a result, interest expense, net of interest income, was ¥48.9 billion, an increase of ¥6.2 billion, or 14.5%, from ¥42.7 billion for the year ended March 31, 2007. A breakdown of the principal changes for the year ended March 31, 2008 is as follows:

Interest expense for the Sakhalin II project declined by ¥7.2 billion as a result of the transfer of our 50% stake in the project and subsequent decline in related interest bearing debt.

Mitsui recorded a ¥5.5 billion increase in interest expense, net of interest income, reflecting higher Japanese yen interest rates.

Reflecting increased interest bearing debt used to fund various investments, interest expense at overseas subsidiaries increased by ¥6.6 billion, out of which a ¥5.6 billion increase was attributable to the Americas Segment.

Interest rate trends for the year ended March 31, 2008 regarding the Japanese yen and the U.S. dollar, in which we have borrowings, were as follows:

The Bank of Japan raised the policy interest rate in February 2007 but kept policy interest rates on hold thereafter. Reflecting steady growth of the Japanese economy in the first half of the year market interest rate (the average of the month-end Japanese yen three-month London Interbank Offered Rate (LIBOR)) for the year ended March 31, 2008 rose to 0.87% from 0.45% for the year ended March 31, 2007. On the other hand, the average yield rate on 10-year Japanese Government Bonds was 1.59% for the year ended March 31, 2008, down from 1.75% during the year ended March 31, 2007.

The FRB raised the Federal Funds target rate to 5.25% in June 2006 and kept the rate level thereafter. However, it gradually lowered the rate from September 2007 in response to a concern about economic slowdown triggered by the sub-prime mortgage crisis, to 2.25% in March 2008, showing its attitude to provide an actual money rate of zero. The FRB then lowered the rate to 2.0% in April 2008. The average of the month-end U.S. dollar three-month LIBOR during the year ended March 31, 2008 was 4.66%, down from the average of 5.35% during the year ended March 31, 2007. For information regarding development of our investment plans and financial policies, refer to B. Liquidity and Capital Resources.

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Dividend Income

Comparison between the years ended March 31, 2009 and 2008

Dividend income for the year ended March 31, 2009 was ¥71.9 billion, an increase of ¥21.8 billion, or 43.5%, from ¥50.1 billion for the year ended March 31, 2008. Dividends from LNG projects in Abu Dhabi, Qatar, Oman and Equatorial Guinea were ¥48.9 billion, an increase of ¥24.9 billion from the year ended March 31, 2008.

Comparison between the years ended March 31, 2008 and 2007

Dividend income for the year ended March 31, 2008 was \\$50.1 billion, an increase of \\$0.9 billion, or 1.8%, from \\$49.2 billion for the year ended March 31, 2007. Dividends from LNG projects in Abu Dhabi, Qatar and Oman amounted to \\$23.4 billion, a decline of \\$3.2 billion over the year ended March 31, 2007, which was offset by increased dividends from other investees including INPEX Holdings Inc. held by Mitsui Oil Exploration Co., Ltd.

Gains on Sales of Securities Net

Comparison between the years ended March 31, 2009 and 2008

Gain on sales of securities for the year ended March 31, 2009 was \(\frac{\text{\$\text{\gain}}}{3.2}\) billion, a decline of \(\frac{\text{\$\text{\$\text{\gain}}}}{5.1}\) billion, or 64.0%, from \(\frac{\text{\$\}\$}}}\$}\t

Comparison between the years ended March 31, 2008 and 2007

Gain on sales of securities for the year ended March 31, 2008 was ¥92.3 billion, a substantial increase of ¥33.5 billion, or 57.0%, from ¥58.8 billion for the year ended March 31, 2007. Since the year ended March 31, 2007, Mitsui continuously conducted scrutiny on whole investments held by operating segments to optimize the business portfolio. Consequently it recorded gains on the sales of shares mainly in listed companies.

For the year ended March 31, 2008, the largest part of the gains came from the sale of a part of Mitsui s stake in the Sakhalin II project; sales of its entire holding in EBM in Brazil; and sale of additional shares in Toho Titanium Co., Ltd. (Japan) following the sale of the previous year. In addition, the Consumer Service & IT Segment recorded gains in exchange of shares in Mitsui Knowledge Industry Co., Ltd. (Japan) and on sales of shares in telecommunication companies including two cable television providers and Jupiter Telecommunications Co., Ltd in Japan. Other operating segments also recorded gains on sales of shares of listed companies such as Quintiles Transnational Corp. in the United States and BALtrans Holdings Limited in Hong Kong, China in the Logistics & Financial Market Segment.

For the year ended March 31, 2007, Mitsui enhanced scrutiny on the assets held by operating segments to optimize its business portfolio, and consequently we recorded gains on the sales of shares in listed companies including a ¥15.6 billion gain from Toho Titanium Co., Ltd. shares. Mitsui also record a ¥4.5 billion gain on the sale of shares in Telepark Corp. (Japan), a subsidiary engaged in sales of mobile devices and telecommunication lines.

Loss on Write-Down of Securities

Comparison between the years ended March 31, 2009 and 2008

Loss on write-downs of securities for the year ended March 31, 2009 was ¥117.4 billion, a substantial increase of ¥80.7 billion, or 219.9%, from ¥36.7 billion for the year ended March 31, 2008.

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After reaching ¥18,261.98 in July 2007 reflecting high expectations for continued growth in Japanese corporate earnings, the Nikkei Stock Average started to move downwards reflecting declines in global equity prices and the appreciation of Japanese Yen against major currencies and closed at ¥12,525.54 as of March 31, 2008. Subsequent to that date, the Nikkei Stock Average once rebounced to ¥14,489.44 in June 2008, but resumed its downward trend over the summer. Following the bankruptcy of one of the largest investment banks in the U.S. in September 2008, the Nikkei Stock Average plummeted to ¥7,054.98 in the beginning of March, the lowest since 1982, and ended with ¥8,109.53 as of March 31, 2009. (The above mentioned stock prices are closing prices.)

The losses for the year ended March 31, 2009 included write-downs on listed shares of ¥79.3 billion reflecting the above mentioned domestic market downward trend. While we recorded impairment losses of ¥18.0 billion for Mitsui Chemicals, Inc. (Japan) as well as ¥4.2 billion for Ishihara Sangyo Kaisha, LTD. (Japan) in the Chemical Segment, ¥9.6 billion for Nippon Steel Corporation in the Iron & Steel Products Segment and ¥8.2 billion for Yamaha Motor Co., Ltd. (Japan) in the Machinery & Infrastructure Projects Segment, almost all the segments recorded impairment losses on various listed securities.

The losses for the year ended March 31, 2009 included write-downs on non-listed shares, including ¥12.0 billion for Recruit Co., Ltd. (Japan) and ¥9.8 billion on domestic office building development business in the Consumer Service & IT Segment.

The losses for the corresponding year ended March 31, 2008 included write-downs on listed shares for ¥28.0 billion, including an ¥8.6 billion loss for Yamaha Motor Co., Ltd., a ¥4.5 billion loss for Central Finance Co., Ltd. (Japan) in the Logistics & Financial Markets Segment and a ¥4.5 billion loss for Seven & i Holdings Co., Ltd. in the Foods & Retail Segment.

Comparison between the years ended March 31, 2008 and 2007

Loss on write-down of securities for the year ended March 31, 2008 was ¥36.7 billion, a large increase of ¥25.0 billion, or 213.7%, from ¥11.7 billion for the year ended March 31, 2007.

For the year ended March 31, 2007 the Nikkei Stock Average hit a low of ¥14,218.60 in June 2006, reflecting appreciation of the Japanese yen and correction of global stock markets. However, such pessimistic sentiment faded and the Nikkei Stock Average recovered to ¥17, 287.65 as of March 31, 2007. During the year ended March 31, 2008, the Nikkei Stock Average recorded a high of ¥18,261.98 due to the rise of expectations for expanding Japanese corporate earnings, but retreated from highs reflecting declines in global stock prices and Japanese yen appreciation, triggered by the sub-prime mortgage crisis, and recorded ¥12,525.54 as of March 31, 2008.

The losses for the year ended March 31, 2008 included write-downs on listed shares for ¥28.0 billion, including ¥4.5 billion for Seven & i Holdings Co., Ltd. in the Foods & Retail Segment and ¥4.5 billion for Central Finance Co., Ltd. in the Logistics & Financial Markets Segment. Furthermore, reflecting overall decline in domestic stock markets, we recorded write-down losses in the Machinery & Infrastructure Segment in ¥8.6 billion for Yamaha Motor Co., Ltd shares and in the Chemical Segment in ¥2.8 billion for Kaneka Corporation shares.

Losses for the year ended March 31, 2007 consisted of miscellaneous small losses, including those on listed shares, amounting to ¥3.1 billion.

Gain on Disposal or Sales of Property and Equipment Net

Comparison between the years ended March 31, 2009 and 2008

Gain on disposal or sales of property and equipment net for the year ended March 31, 2009 was ¥2.8 billion, an increase of ¥3.0 billion, or 1,500.0%, from a loss of ¥0.2 billion for the year ended March 31, 2008. Major gains for the year ended March 31, 2009 were related to the sale of a lumber mill held by Portac Inc.

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(United States) in the Americas Segment and the sale of an office building previously held by Mitsui & Co. France S.A. in the Europe, the Middle East and Africa Segment, while there were only miscellaneous small transactions for the year ended March 31, 2008.

Comparison between the years ended March 31, 2008 and 2007

Gain on disposal or sales of property and equipment net for the year ended March 31, 2008 was a loss of ¥0.2 billion, a decline of ¥5.5 billion, or 103.8%, from a ¥5.3 billion gain for the year ended March 31, 2007. Loss for the year ended March 31, 2008 consisted of miscellaneous small items. For the year ended March 31, 2007, major gains resulted from disposal of warehouses and land at Tri-Net Logistics Management, Inc. (United States) and NST, Inc. (United States).

Impairment Loss of Long-Lived Assets

Comparison between the years ended March 31, 2009 and 2008

Impairment loss of long-lived assets for the year ended March 31, 2009 was ¥37.8 billion, an increase of ¥13.4 billion, or 54.9%, from ¥24.4 billion for the year ended March 31, 2008.

For the year ended March 31, 2009, we recorded a ¥14.6 billion loss on property & equipment and mineral rights of the Vincent oil field resulting from the decline of oil prices in the Energy Segment, a ¥9.6 billion loss on office building business in London, the U.K, reflecting severe real estate market conditions in the region in the Europe, the Middle East and Africa Segment, and a ¥2.8 billion loss on intangible assets at Steel Technologies Inc. in the Americas Segment. For more information on impairment losses on long-lived assets, see Note 10, IMPAIRMENT LOSS OF LONG-LIVED ASSETS . Also see the relevant discussions as described later on the impairment losses in Operating Results by Operating Segment in this item.

For the year ended March 31, 2008 the Group recorded a ¥13.9 billion loss on real estate which Mitsui held in Saito International Culture Park located in the north area of Osaka Prefecture, a ¥3.9 billion loss on a domestic power producing operation, and a loss on company-owned residences of Mitsui.

Comparison between the years ended March 31, 2008 and 2007

Impairment loss of long-lived assets for the year ended March 31, 2008 was ¥24.4 billion, an increase of ¥5.0 billion, or 25.8%, from ¥19.4 billion for the year ended March 31, 2007.

For the year ended March 31, 2008, we recorded a ¥13.9 billion loss on real estate which we possess in Saito International Culture Park (SICP), located in the north area of Osaka Prefecture. Other major losses were those related to impairment on power producing equipment at GTF Green Power Co., Ltd. (Japan), a domestic power producing operation, and on Mitsuis corporate residences and dormitories. See the relevant discussion as described later on the impairment loss in Operating Results by Operating Segment All Other in this item.

For the year ended March 31, 2007, the subsidiaries in the Foods & Retail Segment recorded major impairment losses, namely, a ¥12.1 billion loss on intangible assets at Mitsui Norin Co., Ltd. (Japan) due to deterioration of the operating environment and a ¥2.2 billion loss at MITSUI FOODS CO., LTD. (Japan) on real estate and facilities which were idle as a result of the reorganization of distribution bases. See the relevant discussion as described later on the impairment loss at Mitsui Norin Co., Ltd. in Operating Results by Operating Segment Foods & Retail Segment in this item.

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Impairment Loss of Goodwill

Comparison between the years ended March 31, 2009 and 2008

Impairment loss of goodwill for the year ended March 31, 2009 was ¥18.6 billion, an increase of ¥16.6 billion, or 830.0%, from ¥2.0 billion for the year ended March 31, 2008.

For the year ended March 31, 2009, we recorded a ¥6.4 billion loss for Steel Technologies Inc., reflecting rapid slowdown of the steel products business for automotive and housing industries in the United States, and a ¥4.1 billion loss for Mitsui Knowledge Industry Co., Ltd. (Japan), reflecting a decline in its share price. See the relevant discussions as described later on the impairment losses in Operating Results by Operating Segment in this item.

For the year ended March 31, 2008, we recorded a ¥2.0 billion loss for Mitsui Knowledge Industry Co., Ltd., reflecting a decline in its share price.

Comparison between the years ended March 31, 2008 and 2007

Impairment loss of Goodwill for the year ended March 31, 2008 was ¥2.0 billion, a decline of ¥14.5 billion, or 87.9%, from ¥16.5 billion for the year ended March 31, 2007. Details of impairment losses are as below:

Mitsui Knowledge Industry Co., Ltd. (Japan) and NextCom K.K. (Japan), both of which were subsidiaries and listed on the second section of the Tokyo Stock Exchange, were merged in April, 2007. At the merger, a ¥2.5 billion gain from the exchange of shares was recognized. For the year ended March 31, 2008, Mitsui Knowledge Industry Co., Ltd. (Japan) reported a ¥2.0 billion impairment loss on its goodwill, reflecting a decline in its share price.

For the year ended March 31, 2007, Mitsui Norin Co., Ltd. reported a ¥16.5 billion impairment loss on all of its goodwill, using a discounted future cash flow method based on its internal operating budget for evaluation of fair value of its goodwill. After reporting this significant impairment loss, Mitsui Norin Co., Ltd. recorded net income of ¥0.3 billion for the year ended March 31, 2008, a marginal income which the management had expected considering continuously strict business conditions.

The carrying amounts of goodwill as of March 31, 2009, 2008 and 2007 were ¥33.6 billion, ¥52.5 billion and ¥37.2 billion, respectively. For more information, see Note 12, GOODWILL AND OTHER INTANGIBLE ASSETS. Despite the fact that the Americas Segment recorded a ¥13.6 billion impairment loss of goodwill for the year ended March 31, 2009, goodwill recorded at the segment still accounts for 42% of the total goodwill outstanding balance as of March 31, 2009, and most of the goodwill in the segment belongs to subsidiaries in the United States. As of the date of this annual report, management continues to pay a close attention to the operating results and business of the subsidiaries in the United States in monitoring the possibility of occurrence of additional goodwill impairment, considering the prolonged economic slowdown in the United States.

Other Expense Net

Comparison between the years ended March 31, 2009 and 2008

Other Expense net for the year ended March 31, 2009 was \(\frac{4}46.5\) billion, an increase of expense of \(\frac{4}43.5\) billion, or 1,450%, from \(\frac{4}3.0\) billion for the year ended March 31, 2008.

Mitsui recorded foreign exchange losses of ¥17.1 billion for the year ended March 31, 2009 including a loss of ¥13.6 billion on commodity trading activities in the Logistics & Financial Markets Segment which corresponded to the related profit recorded in gross profit in the same segment.

Exploration expenses at the oil & gas business increased. The salvage expenses of ¥4.5 billion for the Mexican gulf oil production facility seriously damaged by a hurricane and a liquidation cost of ¥3.7 billion of currency option transactions at Fertilizantes Mitsui S.A. Industria e Comercio were also recorded.

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A major component of other expenses net for the year ended March 31, 2008 was exploration expenses, mainly at Mitsui E&P Australia Pty Limited (Australia).

Comparison between the years ended March 31, 2008 and 2007

Other expense net for the year ended March 31, 2008 was a ¥3.0 billion expense, an increase of ¥2.5 billion, or 500.0%, from a loss of ¥0.5 billion in expenses for the year ended March 31, 2007. A major component of other expenses net for the year ended March 31, 2008 was exploration expenses, mainly at Mitsui E&P Australia Pty Limited (Australia). For the year ended March 31, 2007, restructuring-related charges were reported mainly by MITSUI FOODS CO., LTD. (Japan) and Hokushuren Company Limited (Japan).

For more information on other expense net, see Note 19, OTHER EXPENSE (INCOME) NET. and on our restructuring activities, see Note 24, EXIT OR DISPOSAL ACTIVITIES.

Income Taxes

Comparison between the year ended March 31, 2009 and 2008

Income taxes for the year ended March 31, 2009 were ¥119.4 billion, a decline of ¥51.8 billion, or 30.3%, from ¥171.2 billion for the year ended March 31, 2008 due to a decline in income from continuing operations before income taxes, minority interests and equity in earnings. The effective tax rate for the year ended March 31, 2009 was 48.3%, an increase of 5.7 percentage points from 42.6% for the year ended March 31, 2008. The increase in the effective tax rate was due mainly to an increase in the valuation allowance for the deferred tax assets after evaluating the recoverability of deferred tax assets, which was partially offset by a decline in the effective tax rate attributable to the application of lower income tax rates to certain taxable income at overseas subsidiaries and a decline in the effect of taxation on dividends.

The increase in the valuation allowance include a ¥20.8 billion valuation allowance recorded at Mitsui based on new tax laws to be applied for the fiscal year ending March 31, 2010. The new tax laws allow tax payers to deduct 95% of dividend received income from foreign subsidiaries, which are 25% or more owned foreign investees in this context, and therefore, Mitsui s future taxable incomes after the year ending March 31, 2010 are expected to be reduced. Also from the year ending March 31, 2010, Mitsui and its 100% domestic subsidiaries will file a consolidated tax return as a group. Under the circumstances, we forecasted the future taxable incomes of the consolidated tax group as well as of Mitsui stand alone basis, and evaluated the realizability of the deferred tax assets. As a result of the analysis, we recognized the valuation allowance of ¥20.8 billion since we determined that a recovery of a part of deferred tax assets is highly unlikely. For further information, see Note 20, INCOME TAXES.

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Comparison between the years ended March 31, 2008 and 2007

For the year ended March 31, 2008, income taxes were ¥171.2 billion, an increase of ¥25.9 billion, or 17.8%, from ¥145.3 billion for the year ended March 31, 2007, reflecting increases in income from continuing operations before income taxes, minority interests and equity in earnings. The effective tax rate was 42.6%, a decline of 4.4 percentage points from 47.0% for the year ended March 31, 2007. The decline was seen in the effect of taxation on dividends, application of lower income tax rates to certain taxable income at overseas subsidiaries and changes in valuation allowance, which was partly offset by a higher income tax rate on certain natural resources extracting activities including those in Australia, Thailand and Oman.

Transfer price taxation issue with North West Shelf LNG Project

Mitsui was audited by the Tokyo Regional Taxation Bureau with regard to transfer pricing on the LNG Project in Western Australia for the six fiscal years from the year ended March 31, 2000 to the year ended March 31, 2005. Mitsui received notices of tax assessment from the Tokyo Regional Taxation Bureau for the years ended March 31, 2000, 2001 and 2002 and paid approximately \(\frac{\pmathbf{1}}{10.7}\) billion in total. Mitsui disagreed with the assessment, registered its protest and lodged an application in November 2006 for the mutual agreement procedure pursuant to a provision in the tax treaty between Japan and Australia in order to settle the double taxation. In December 2008, the competent authorities of Japan and Australia reached the mutual agreement, and Mitsui received abatement regarding the tax assessments while our associated company in Australia also received a tax refund for the taxable income adjustment from the Australian tax authority. The total of the tax assessment, the abatement and the reversal of FIN48 reserve at Mitsui was recorded in Income Taxes. For further information, see Note 20, INCOME TAXES.

As of March 31, 2009, the earliest tax years that remain subject to examination by major tax jurisdictions in which the companies operate are the year ended March 31, 2003 for Japan; the year ended March 31, 2006 for the United States; and the year ended March 31, 2005 for Australia.

Minority Interests in Earnings of Subsidiaries

Comparison between the years ended March 31, 2009 and 2008

Minority interests in earnings of subsidiaries for the year ended March 31, 2009 was \$35.1 billion, a decline of \$10.9 billion, or 23.7%, from \$46.0 billion for the year ended March 31, 2008. Mitsui Oil Exploration Co., Ltd. (with a minority interest of 46.5%), Japan Collahuasi Resources B.V. (Netherlands) (with a minority interest of 38.1%) and Mitsui E&P Mozambique Area 1 (Republic of Mozambique) (with a minority interest of 74.4% reported declines in minority interests in earnings of subsidiaries while Novus International Inc. (U.S.A.) (with a minority interest of 35.0%) reported an increase.

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Comparison between the years ended March 31, 2008 and 2007

Minority interests in earnings of subsidiaries for the year ended March 31, 2008 were ¥46.0 billion, a large increase of ¥28.1 billion, or 157.0%, from ¥17.9 billion for the year ended March 31, 2007. Minority interests in earnings of subsidiaries increased due to the following factors:

The Energy Segment recorded minority interests in earnings of \$20.6 billion and \$1.7 billion for the years ended March 31, 2008 and 2007, most of which related to Mitsui Oil Exploration Co., Ltd. (Japan) (with a minority interest of 48.5%), which became a subsidiary as a result of the acquisition of additional voting shares in Mitsui Oil Exploration Co., Ltd. (Japan) during the fourth quarter of the year ended March 31, 2007.

In the Foods & Retail Segment, for the year ended March 31, 2007 Mitsui Norin Co., Ltd. (Japan) (with a minority interest of 48.1%) recorded a loss from continuing operations before minority interests and equity in earnings, reflecting significant impairment losses on long-lived assets and goodwill, contributing ¥8.3 billion in minority interests in income for the year ended March 31, 2007. For the year ended March 31, 2008, its operating results recovered to a marginally positive amount of income and zero minority interest is recorded.

The Mineral & Metal Resources Segment recorded minority interests in earnings of ¥7.2 billion and ¥7.3 billion for the years ended March 31, 2008 and 2007 respectively, in Japan Collahuasi Resources B.V. (Netherlands) (with a minority interest of 38.1%), which owns an interest in a copper mine joint venture, Compania Minera Dona Ines de Collahuasi SCM (Chile).

Equity in Earnings of Associated Companies Net (After Income Tax Effect)

Comparison between the years ended March 31, 2009 and 2008

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥84.8 billion, a decline of ¥69.5 billion, or 45.0%, from ¥154.3 billion for the year ended March 31, 2008 as a result of the followings (See Operating Results by Operating Segment for detailed discussion.):

An increase of ¥11.0 billion at Robe River Mining Company (Australia) reflecting an increase in iron ore prices.

A decline in earnings at Compania Minera Dona Ines de Collahuasi SCM (Chile) of \$7.4 billion due to the drop in copper prices, an increase in production cost and the depreciation of the U.S. dollar against the Japanese Yen.

A decline at Valepar S.A. $^{(*1)}$ of ¥4.9 billion reflecting a reduction in earnings at its investee, Companhia Vale do Rio Doce (Vale), mainly due to a sharp drop in nickel prices as well as appreciation of the Brazilian Real against the U.S. Dollar partially offset by an increase in iron ore prices.

A decline in earnings due to impairment losses of approximately \$54.0 billion including a loss of \$28.0 billion for Sims Metal Management Limited and a loss of \$7.6 billion for Penske Automotive Group, Inc., reflecting other-than-temporary declines in share prices of these listed associated companies.

Overseas power producing businesses such as IPM Eagle LLP (United Kingdom) reported an increase of ¥6.9 billion due to a reversal effect that Australian power producing operation recorded mark-to-market evaluation losses on power swap contracts for the corresponding previous year^(*2).

- (*1) Valepar S.A. is a controlling shareholder of Vale, Companhia Vale do Rio Doce, a mineral resources company in Brazil, legally renamed Vale S.A. in May 2009.
- (*2) An Australian power producing operation of IPM Eagle had concluded a long term power price swap contract, corresponding to a power supply contract until 2016. Reflecting fluctuations in the Australian open electricity market, it recognizes mark-to-market evaluation profit and loss. See also Machinery & Infrastructure Projects Segment of Operating Results by Operating Segment for further information.

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An increase in earnings at Japan Australia LNG (MIMI) PTY. Ltd. (Australia) reflecting an increase in oil prices as well as a higher price of condensate sold to Mittwell Resources Pty. Ltd. (Australia)

Comparison between the years ended March 31, 2008 and 2007

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥154.3 billion, a slight increase of ¥1.2 billion, or 0.8%, from ¥153.1 billion for the year ended March 31, 2007. Major factors for improved earnings are as follows. (See Operating Results by Operating Segment for detailed discussion.):

For the year ended March 31, 2008, the Mineral & Metal Resources Segment reported ¥71.2 billion equity in earnings, an increase of ¥10.9 billion, from ¥60.3 billion for the year ended March 31, 2007. Earnings increased at Valepar S.A. due to strong operating results of Vale reflecting higher iron prices and contributions from Inco Limited (currently Vale Inco Limited) following the acquisition by Vale during the fourth quarter of the year ended March 31, 2007.

For the year ended March 31, 2008, the Energy Segment reported ¥36.8 billion equity in earnings, a decline of ¥7.6 billion, from ¥44.4 billion for the year ended March 31, 2007. Operating results of Mitsui Oil Exploration Co., Ltd. were reported as earnings of an associated company up to the third quarter of the year ended March 31, 2007. However upon Mitsui s acquisition of additional voting shares in the fourth quarter of the year ended March 31, 2007, its operating results are now reported within line items of the consolidated statement of income for the year ended March 31, 2008. On the other hand, an LNG and oil development associated company, Japan Australia LNG (MIMI) Pty. Ltd. (Australia), recorded a slight increase in earnings.

For the year ended March 31, 2008, the Machinery & Infrastructure Projects Segment reported a ¥20.3 billion equity in earnings, a decline of ¥1.1 billion, from ¥21.4 billion for the year ended March 31, 2007. This segment recorded a loss reflecting an other-than-temporary decline in share price of ASAHI TEC CORPORATION (Japan), a manufacturer of ductile iron cast parts and aluminum forged parts. In addition, IPM Eagle LLP (United Kingdom) and others recorded a total of ¥5.8 billion mark-to-market evaluation loss on long-term swap agreements at their overseas power operations for the year ended March 31, 2008, while Brazilian gas distribution associated companies reported improved earnings.

Other operating segments also recorded improvement in general, mainly in the Consumer Service & IT Segment. Income (Loss) from Discontinued Operations Net (After Income Tax Effect)

Comparison between the years ended March 31, 2009 and 2008

Income from discontinued operations net (after income tax effect) for the year ended March 31, 2009 was nil, a decline of ¥71.0 billion from the year ended March 31, 2008. Major discontinued operations for the year ended March 31, 2008 were a gain of ¥55.2 billion on the sale of our whole stake in Sesa Goa Limited (India) of the Mineral & Metal Resources Segment, a gain of ¥9.6 billion on the sale of our entire oil and gas producing interests in Wandoo Petroleum Pty. Ltd. of the Energy Segment, and a gain of ¥4.4 billion on the sale of leased aircraft held by Tombo Aviation, Inc. of the Machinery & Infrastructure Projects Segment.

Comparison between the years ended March 31, 2008 and 2007

Income from discontinued operations net (after income tax effect) for the year ended March 31, 2008 was ¥71.0 billion, a significant increase of ¥68.6 billion, or 2,858.3%, from ¥2.4 billion for the year ended March 31, 2007. Major components of discontinued operations for the year ended March 31, 2008 and 2007 were as follows:

For the year ended March 31, 2008, we divested our entire stake in Sesa Goa Limited (India) and recorded a ¥55.2 billion gain in income in line with an on-going optimization initiative of the business portfolio in our worldwide iron ore mining operations. For the year ended March 31, 2007, Sesa Goa Limited reported ¥1.4 billion in net income.

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We divested our entire oil and gas producing interest in Wandoo Petroleum Pty Limited (Australia) and recorded a ¥9.6 billion gain in income. For the year ended March 31, 2007, Wandoo Petroleum Pty Limited reported ¥0.2 billion in net income.

For the year ended March 31, 2008, we liquidated an aircraft leasing company of Tombo Aviation (United States) after divesting all its aircraft and recorded ¥4.4 billion in income, while it reported ¥0.3 billion in income for the year ended March 31, 2007.

For the year ended March 31, 2008, Mitsui Bussan House-Techno, Inc., which discontinued housing business during the year ended March 31, 2007, recorded a ¥0.2 billion gain in income. For the year ended March 31, 2007, Mitsui Bussan House-Techno recorded ¥1.1 billion in net loss.

Mitsui Bussan House Techno recorded estimated cost of ¥5.3 billion to meet future requirements for products warranties and maintenance Services for the year ended March 31, 2007. For further information about the products warranties, refer to Note 22, CONTINGENT LIABILITIES. Except Mitsui Bussan House-Techno there is no significant contingent liability from the discontinued operations.

For additional information about our discontinued operations, see Note 4, DISCONTINUED OPERATIONS.

Operating Results by Operating Segment

The business units of Mitsui s Head Office, which are organized based on products and services, plan overall and worldwide strategies for their products and services and conduct their worldwide operations. The business units also collaborate with overseas branches and overseas trading subsidiaries in planning and executing their strategies for products and regions. The overseas branches and overseas trading subsidiaries are separate operating units, which are delegated responsibility for the business of their regions as the centers of each particular regional strategy and operate diversified businesses together with their subsidiaries and associated companies in collaboration with the business units. Therefore, our operating segments consist of product-focused operating segments comprised of the business units of the Head Office and region-focused operating segments comprised of overseas branches and overseas trading subsidiaries.

Our operating segments have been aggregated based on the nature of the products and other criteria into eight product-focused reportable operating segments and three region-focused reportable operating segments, totaling eleven reportable operating segments.

Based on the reorganization effective April 1, 2008, the following subsidiaries previously included in the Machinery & Infrastructure Projects and the Chemical Segments were transferred to the Americas Segment. The operating segment information for the years ended March 31, 2008 and 2007 has been restated to conform to the current fiscal year presentation.

From the Machinery & Infrastructure Projects Segment:

Mitsui Automotoriz S.A. (Peru), Road Machinery LLC (United States), Ellison Technologies Inc. (United States)

From the Chemical Segment:

Novus International, Inc. (*1), Fertilizantes Mitsui S.A. Industria e Comercio (Brazil)

(*1) Novus International, Inc. was transferred in the 4th quarter of the fiscal year ended March 31, 2008.

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Our operating segment information for gross profit, operating income (loss), equity in earnings (losses) of associated companies and net income (loss) for the years ended March 31, 2009, 2008 and 2007 is as follows:

Operating Segment Information

Gross Profit

| | | Billions of Yen | | | |
|-------------------------------------|-----------|-----------------------|---------|-------------|-------------|
| | Yea | Years Ended March 31, | | | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Iron & Steel Products | ¥ 52.2 | ¥ 61.3 | ¥ 57.8 | ¥ (9.1) | ¥ 3.5 |
| Mineral & Metal Resources | 119.2 | 95.8 | 111.0 | 23.4 | (15.2) |
| Machinery & Infrastructure Projects | 106.3 | 119.7 | 101.9 | (13.4) | 17.8 |
| Chemical | 80.0 | 100.2 | 95.6 | (20.2) | 4.6 |
| Energy | 272.0 | 219.3 | 123.9 | 52.7 | 95.4 |
| Foods & Retail | 82.4 | 81.2 | 81.3 | 1.2 | (0.1) |
| Consumer Service & IT | 73.7 | 116.7 | 130.0 | (43.0) | (13.3) |
| Logistics & Financial Markets | 62.1 | 55.1 | 60.5 | 7.0 | (5.4) |
| Americas | 116.0 | 78.5 | 78.3 | 37.5 | 0.2 |
| Europe, the Middle East and Africa | 22.2 | 26.8 | 25.4 | (4.6) | 1.4 |
| Asia Pacific | 26.6 | 33.1 | 30.7 | (6.5) | 2.4 |
| | | | | | |
| Total | 1,012.7 | 987.7 | 896.4 | 25.0 | 91.3 |
| 20 | 1,012.7 | ,,,,, | 0,0 | 20.0 | 71.0 |
| All Other | 2.9 | 5.5 | 4.3 | (2.6) | 1.2 |
| Adjustments and Eliminations | 0.7 | (5.1) | (34.4) | 5.8 | 29.3 |
| · | | . , | | | |
| Consolidated Total | ¥ 1,016.3 | ¥ 988.1 | ¥ 866.3 | ¥ 28.2 | ¥ 121.8 |

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Operating Income (Loss)

| | | Billions of Yen | | | | | |
|-------------------------------------|---------|-----------------------|---------|-------------|-------------|--|--|
| | Yea | Years Ended March 31, | | | Change | | |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) | | |
| Iron & Steel Products | ¥ 17.4 | ¥ 25.6 | ¥ 25.6 | ¥ (8.2) | ¥ 0.0 | | |
| Mineral & Metal Resources | 104.5 | 79.0 | 91.3 | 25.5 | (12.3) | | |
| Machinery & Infrastructure Projects | 16.0 | 30.1 | 19.4 | (14.1) | 10.7 | | |
| Chemical | 24.2 | 42.8 | 36.2 | (18.6) | 6.6 | | |
| Energy | 214.1 | 172.5 | 81.3 | 41.6 | 91.2 | | |
| Foods & Retail | 19.0 | 16.6 | 10.9 | 2.4 | 5.7 | | |
| Consumer Service & IT | (12.8) | 19.0 | 20.3 | (31.8) | (1.3) | | |
| Logistics & Financial Markets | 23.8 | 20.9 | 24.2 | 2.9 | (3.3) | | |
| Americas | 39.0 | 7.3 | 22.0 | 31.7 | (14.7) | | |
| Europe, the Middle East and Africa | (1.9) | 1.8 | 2.9 | (3.7) | (1.1) | | |
| Asia Pacific | (1.6) | 7.6 | 9.5 | (9.2) | (1.9) | | |
| | | | | | | | |
| Total | 441.7 | 423.2 | 343.6 | 18.5 | 79.6 | | |
| | | | - 12.13 | | | | |
| All Other | (2.9) | (1.4) | (4.4) | (1.5) | 3.0 | | |
| | ` ′ | () | () | 2.9 | 9.4 | | |
| Adjustments and Eliminations | (44.1) | (47.0) | (56.4) | 2.9 | 9.4 | | |
| | | | | | | | |
| Consolidated Total | ¥ 394.7 | ¥ 374.8 | ¥ 282.8 | ¥ 19.9 | ¥ 92.0 | | |

Operating Income (Loss)

Operating income (loss) is included as a measure of reviewing the performance of each segment. Operating income (loss) reflects our (a) gross profit, (b) selling, general and administrative expenses and (c) provision for doubtful receivables, as presented in the Statements of Consolidated Income.

Equity in Earnings (Losses) of Associated Companies Net (After Income Tax Effect)

| | Billions of Yen | | | | |
|-------------------------------------|-----------------|-----------------------|-------|--------------------|-------------|
| | Yea | Years Ended March 31, | | | Change |
| | 2009 | 2008 | 2007 | Change (2009 2008) | (2008 2007) |
| Iron & Steel Products | ¥ (1.3) | ¥ 4.9 | ¥ 3.1 | ¥ (6.2) | ¥ 1.8 |
| Mineral & Metal Resources | 39.4 | 71.2 | 60.3 | (31.8) | 10.9 |
| Machinery & Infrastructure Projects | 13.9 | 20.3 | 21.4 | (6.4) | (1.1) |
| Chemical | 1.7 | 5.8 | 4.9 | (4.1) | 0.9 |
| Energy | 44.1 | 36.8 | 44.4 | 7.3 | (7.6) |
| Foods & Retail | (3.8) | 3.1 | 3.8 | (6.9) | (0.7) |
| Consumer Service & IT | 2.0 | 8.2 | 8.7 | (6.2) | (0.5) |
| Logistics & Financial Markets | (10.5) | (1.9) | 2.0 | (8.6) | (3.9) |
| Americas | (2.2) | 5.1 | 3.9 | (7.3) | 1.2 |
| Europe, the Middle East and Africa | 0.3 | 0.3 | 0.3 | 0.0 | 0.0 |
| Asia Pacific | 1.0 | 1.1 | 0.7 | (0.1) | 0.4 |
| | | | | | |
| Total | 84.6 | 154.9 | 153.5 | (70.3) | 1.4 |
| | | | | (* * * * * *) | |
| All Other | 0.0 | 0.1 | 0.1 | (0.1) | 0.0 |
| Adjustments and Eliminations | 0.2 | (0.7) | (0.5) | 0.9 | (0.2) |

Consolidated Total \(\psi \) 84.8 \(\psi \) 154.3 \(\psi \) 153.1 \(\psi \) (69.5) \(\psi \) 1.2

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Net Income (Loss)

| | | Billions of Yen | | | |
|-------------------------------------|---------|-----------------------|---------|-------------|-------------|
| | Yea | Years Ended March 31, | | | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Iron & Steel Products | ¥ (4.8) | ¥ 20.2 | ¥ 20.6 | ¥ (25.0) | ¥ (0.4) |
| Mineral & Metal Resources | 90.0 | 177.0 | 98.4 | (87.0) | 78.6 |
| Machinery & Infrastructure Projects | 21.8 | 34.4 | 33.2 | (12.6) | 1.2 |
| Chemical | (10.2) | 18.3 | 20.8 | (28.5) | (2.5) |
| Energy | 153.3 | 124.1 | 75.7 | 29.2 | 48.4 |
| Foods & Retail | 1.5 | 10.4 | (12.3) | (8.9) | 22.7 |
| Consumer Service & IT | (31.4) | 12.0 | 16.6 | (43.4) | (4.6) |
| Logistics & Financial Markets | (14.5) | 7.5 | 14.6 | (22.0) | (7.1) |
| Americas | (7.1) | 5.0 | 15.8 | (12.1) | (10.8) |
| Europe, the Middle East and Africa | (11.5) | 5.0 | 4.1 | (16.5) | 0.9 |
| Asia Pacific | 30.6 | 22.5 | 22.0 | 8.1 | 0.5 |
| | | | | | |
| Total | 217.7 | 436.4 | 309.5 | (218.7) | 126.9 |
| | | | | (===,, | |
| All Other | 6.5 | (7.1) | 5.8 | 13.6 | (12.9) |
| Adjustments and Eliminations | (46.6) | (19.2) | (13.8) | (27.4) | (5.4) |
| | | | | | |
| Consolidated Total | ¥ 177.6 | ¥410.1 | ¥ 301.5 | ¥ (232.5) | ¥ 108.6 |

Iron & Steel Products Segment

| | Billions of Yen | | | | | |
|---|-----------------------|--------|--------|-------------|-------------|--|
| | Years Ended March 31, | | | Change | Change | |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) | |
| Gross Profit | ¥ 52.2 | ¥ 61.3 | ¥ 57.8 | ¥ (9.1) | ¥ 3.5 | |
| Operating Income | 17.4 | 25.6 | 25.6 | (8.2) | 0.0 | |
| Equity in Earnings (Losses) of Associated Companies Net (After Income | | | | | | |
| Tax Effect) | (1.3) | 4.9 | 3.1 | (6.2) | 1.8 | |
| Net Income (Loss) | (4.8) | 20.2 | 20.6 | (25.0) | (0.4) | |

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Comparison between the Year Ended March 31, 2009 and 2008

Gross profit for the year ended March 31, 2009 was ¥52.2 billion, a decline of ¥9.1 billion from ¥61.3 billion for the year ended March 31, 2008. The domestic steel products business which enjoyed a steady growth up to the first half of the current fiscal year but faced a drastic change in the environment following the sharp escalation of financial stress and the decline in global economy. The rapid demand destruction resulted in lower sales volume and a sharp drop in prices of all steel products in the second half of the current fiscal year. Except for demand of steel tubular products for oil field applications, which was softened by destocking, foreign trading transactions of various products such as steel sheets and plates for automobiles and shipbuilding, steel tubular products and line pipes for oil and gas development including transactions carried out by Regency Steel Asia Pte Ltd. to Asian markets decelerated due to a sharp decline in demand for the same reasons mentioned above. As a result, Regency Steel Asia Pte Ltd. was forced to recognize a valuation loss on inventories while it recorded solid results for the first half of the current fiscal year supported by continued favorable demand.

Operating income for the year ended March 31, 2009 was ¥17.4 billion, a decline of ¥8.2 billion from ¥25.6 billion for the year ended March 31, 2008, reflecting a decline in gross profit.

Equity in losses of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥1.3 billion, a decline of ¥6.2 billion from earnings of ¥4.9 billion for the year ended March 31, 2008. On top of lower earnings of associated companies in general due to the economic slowdown, we recognized an impairment loss of ¥3.4 billion, reflecting a decline in the listed share price of Nippon Steel Trading Co., Ltd.

Net loss for the year ended March 31, 2009 was ¥4.8 billion, a ¥25.0 billion decline from earnings of ¥20.2 billion for the year ended March 31, 2008. In addition to the decline in operating income and equity in earnings, a decline in gains on sales of securities and recognition of impairment losses of ¥13.3 billion on listed securities, including a ¥9.6 billion impairment loss on shares of Nippon Steel Corporation, resulted in the decline in net income.

Comparison between the Year Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was ¥61.3 billion, an increase of ¥3.5 billion from ¥57.8 billion for the year ended March 31, 2007. Overall steel products business continued to show solid performance mainly in high-end tubular products for energy applications, automobile steel plates and shipbuilding steel plates. Regency Steel Asia Pte Ltd. (Singapore) also contributed to the increase in earnings, reflecting robust operations for construction material, tubular products and steel plates for the Asian market.

Operating income for the year ended March 31, 2008 was ¥25.6 billion, the same as the year ended March 31, 2007. The increase in gross profit was mainly offset by higher selling, general and administrative expenses.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥4.9 billion, an increase of ¥1.8 billion from ¥3.1 billion for the year ended March 31, 2007.

Net income for the year ended March 31, 2008 was ¥20.2 billion, a ¥0.4 billion decline from ¥20.6 billion for the year ended March 31, 2007, due to a decline of gain on sales of securities, although there was an increase in equity in earnings of associated companies.

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Mineral & Metal Resources Segment

| | Billions of Yen | | | | |
|--|-----------------------|--------|---------|-------------|-------------|
| | Years Ended March 31, | | | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 119.2 | ¥ 95.8 | ¥ 111.0 | ¥ 23.4 | ¥ (15.2) |
| Operating Income | 104.5 | 79.0 | 91.3 | 25.5 | (12.3) |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | |
| Effect) | 39.4 | 71.2 | 60.3 | (31.8) | 10.9 |
| Net Income | 90.0 | 177.0 | 98.4 | (87.0) | 78.6 |

Comparison between the Years Ended March 31, 2009 and 2008

Gross profit for the year ended March 31, 2009 was ¥119.2 billion, an increase of ¥23.4 billion from ¥95.8 billion for the year ended March 31, 2008.

The main factor contributing to the increase in gross profit from iron ore mining operations was the increase in iron ore annual contract prices. Reflecting the tight market condition in emerging and developing countries, especially in China, iron ore prices for the year ended March 31, 2009 increased substantially from prices for the year ended March 31, 2008. Following the settlement of Brazilian iron ore fines with increases of 65~71%, Australian iron ore lump and fines prices were settled with an increase of 96.5% and 79.9% respectively. FOB (Free On Board) prices of Brazilian iron ore and Australian iron ore had been at the same level as was the customary practice in this industry up to the year ended March 31, 2008. However, Australian iron ore producers insisted that different prices be applied, reflecting the ocean freight difference between Australia and Brazil to major markets, such as China and Japan.

Due to the global economic slowdown triggered by the financial turmoil, the world crude steel production fell sharply in the three month period ended December 31, 2008 and the production for the year ended March 31, 2009 was down by approximately 9%, from that of the year ended March 31, 2008. Crude steel production in China, which had been sharply increasing in the recent years, fell off dramatically in the three month period ended December 31, 2008 and the total production for the year ended March 31, 2009 was flat, compared with the year ended March 31, 2008. Experiencing decline in sales volume under such a weak demand situation as well as the weakening Australian Dollar vis-à-vis the Japanese Yen, the iron ore mining operating business recorded a decline in gross profit for the three month period ended March 31, 2009 compared with the corresponding three month period of the previous year although the gross profit for the year ended March 31, 2009 still recorded a modest increase from the year ended March 31, 2008, thanks to the increase in iron ore annual prices as mentioned above. Consequently, increases in gross profit recorded by Mitsui Iron Ore Development and Mitsui Itochu Iron were ¥23.3 billion and ¥2.0 billion, respectively.

Operating income for the year ended March 31, 2009 was ¥104.5 billion, an increase of ¥25.5 billion from ¥79.0 billion for the year ended March 31, 2008, reflecting the increase in gross profit.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥39.4 billion, a decline of ¥31.8 billion from ¥71.2 billion for the year ended March 31, 2008. Major factors were as follows:

Earnings at Robe River Mining Company were ¥22.3 billion, an increase of ¥11.0 billion from ¥11.3 billion for the year ended March 31, 2008, reflecting the increase in iron ore prices.

Compania Minera Dona Ines de Collahuasi SCM, a Chilean copper mining company, recorded earnings of ¥11.5 billion, a decline of ¥7.4 billion from ¥18.9 billion for the year ended March 31, 2008 due to an increase in production costs and the depreciation of the U.S.Dollar against the Japanese Yen.

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Valepar S.A. posted earnings of ¥29.2 billion, a decline of ¥4.9 billion from ¥34.1 billion for the year ended March 31, 2008, reflecting a reduction in earnings at, its investee, Vale, mainly due to a drop in nickel prices as well as the depreciation of the Brazilian Real against the Japanese Yen.

Reflecting a decline in the listed share price of Sims Metal Management Limited, we recognized an impairment loss of ¥28.0 billion. Net income for the year ended March 31, 2009 was ¥90.0 billion, a decline of ¥87.0 billion from ¥177.0 billion for the year ended March 31, 2008. In addition to the factors mentioned above there are the following factors:

Other expense-net was a loss of \(\frac{\text{\$\text{\$\text{\$4\$}}}}{0.4} \) billion, a decline of \(\frac{\text{\$\text{\$\text{\$4\$}}}}{0.8} \) billion from a profit of \(\frac{\text{\$\text{\$\text{\$4\$}}}}{0.4} \) billion for the year ended March 31, 2008, as a result of a foreign exchange translation loss of \(\frac{\text{\$\text{\$\text{\$4\$}}}}{0.8} \) billion related to a borrowing denominated in U.S. Dollars at Mitsui Raw Material Development Pty. Limited (Australia). In addition, this segment recorded a loss of \(\frac{\text{\$\text{\$\text{\$4\$}}}}{0.8} \) billion on write-down of securities including an impairment loss on shares of JFE Holdings, Inc. (Japan).

Increase in operating income and equity in earnings were offset by a significant reversal effect from gains of ¥93.9 billion on the sale of our whole stake in Sesa Goa Limited^(*) and of ¥12.4 billion on the sale of shares in EBM, a Brazilian iron ore company for the year ended March 31, 2008.

Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was ¥95.8 billion, a decline of ¥15.2 billion from ¥111.0 billion for the year ended March 31, 2007 as a result of the following:

The divestiture in April 2007 of our entire holding in Sesa Goa Limited, formerly our iron ore subsidiary, which resulted in a decline of ¥27.2 billion^(*) in this segment s gross profit, the amount which Sesa Goa Limited contributed for the year ended March 31, 2007.

Reflecting tight supply-demand balance in Asia, especially in China, iron ore prices for the year ending March 31, 2008 increased by 9.5 % from the year ended March 31, 2007. Consequently, gross profit at Mitsui Iron Ore Development Pty. Ltd. (Australia) and Mitsui Itochu Iron Pty. Ltd. (Australia) increased by ¥8.7 billion and ¥4.3 billion, respectively. At Mitsui Iron Ore Development Pty. Ltd. and Mitsui Itochu Iron Pty. Ltd., shipments (on our equity production basis) stayed at almost the same levels of 22.6 million tons and 3.1 million tons respectively for the year ended March 31, 2008, compared to 22.8 million tons and 2.9 million tons respectively for the year ended March 31, 2007.

Operating income for the year ended March 31, 2008 was ¥79.0 billion, a decline of ¥12.3 billion from ¥91.3 billion for the year ended March 31, 2007, due to the above-mentioned decline in gross profit. There was a marginal improvement in selling, general administrative expenses as a result of the divestiture of Sesa Goa Limited.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥71.2 billion, an increase of ¥10.9 billion from ¥60.3 billion for the year ended March 31, 2007. Major factors contributing to the increase were as follows:

Valepar S.A. (Brazil) posted a net income of ¥34.1 billion, an increase of ¥9.1 billion from ¥25.0 billion including a ¥5.6 billion one-time gain on issuance of stock by Vale in exchange for Caemi Mineraçã o e

(*) In the consolidated statements of income, net income of Sesa Goa for the years ended March 31, 2008, 2007 and 2006 are presented as income from discontinued operations (after income tax effect). However, in this Operating Results by Operating Segment, operating

results of Sesa Goa have been included in and presented as continuing operation.

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Metalurgia S.A stock in the year ended March 31, 2007. This increase is due to strong operating results of Vale reflecting higher iron prices and contributions from newly acquired Inco Limited (currently Vale Inco Limited) following the acquisition by Vale during the fourth quarter of the year ended March 31, 2007.

Earnings of Compania Minera Dona Ines de Collahuasi SCM (Chile) was a net income of ¥18.9 billion, a decline of ¥0.3 billion from the year ended March 31, 2007. The LME copper price for 2007 (calendar year) was U.S.\$7,126 per ton on average compared to U.S.\$6,731 per ton for 2006 (calendar year).

Sims Group Limited (Australia), a metal recycler, added a new contribution in earnings of ¥1.9 billion for the year ended March 31, 2008

Net income for the year ended March 31, 2008 was ¥177.0 billion, a significant increase of ¥78.6 billion from ¥98.4 billion for the year ended March 31, 2007. Besides the above-mentioned factors, there were significant gains from divestitures for the years ended March 31, 2008 and 2007 as follows:

For the year ended March 31, 2008, this segment recorded a ¥93.9 billion gain on the sale of its whole stake in Sesa Goa Limited^(*). In addition, it also recorded a ¥12.4 billion gain on the sale of shares in Empreendimentos Brasileiros de Mineração S.A.

For the years ended March 31, 2008 and 2007, this segment recorded ¥14.2 billion and ¥9.4 billion gains on the sale of shares in Toho Titanium Co., Ltd. (Japan), respectively.

Short- and Long-Term Outlook on Prices and Supply-Demand Balance for Iron Ore, and Our Equity Production

Short-Term Pricing and Supply-Demand Balance

Major suppliers including our joint venture businesses in Australia in which we participate with major overseas mineral resources companies conclude long-term supply contracts with various clients in the world including Japanese and Chinese steel manufacturers. Based on such contracts, sales prices are reviewed and renegotiated each fiscal year. (Unit prices for iron ore from each mine in production also reflect the difference of respective grades and types.)

Until the fiscal year ended March 31, 2009 prices continued to run up driven by increased demands especially in China as well as tightened supplies from Australia and Brazil due to their limited production capacities. Annual prices for the year ended March 31, 2009 rose sharply after long negotiations, resulting in 65-96.5% price increases depending on the grades and types over the annual prices for the year ended March 31, 2008. Nevertheless, economic slowdown triggered by the financial crisis in September 2008 changed the situation drastically. Crude steel production in the world, even in China, which is the world largest crude steel producing country, rapidly declined, and as a result, iron ore producers were forced to adjust their productions as well as shipments and spot prices of iron ore dropped.

While crude steel production in China is showing signs of recovery, production in the rest of the world remains to be under tremendous pressure. Under such circumstances, one major Australian iron ore producer announced in early June that it had settled its iron ore contract for the year ending March 31, 2010 with major iron ore consumers in Asian countries such as Japan, Korea and Taiwan with price reductions of 32.9% for fine ore and 44.5% for lump ore from the prices for the year ended March 31, 2009. On June 10, 2009, a major Brazilian iron ore producer announced that it concluded negotiations with Japanese and Korean

(*) In the consolidated statements of income, net income of Sesa Goa for the years ended March 31, 2008, 2007 and 2006 are presented as income from discontinued operations (after income tax effect). However, in this Operating Results by Operating Segment , operating results of Sesa Goa have been included in and presented as continuing operation.

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iron ore consumers with price reductions of 28.2% for fine ore, 44.5% for lump ore and 48.3% for pellet from the prices for the year ended March 31, 2009. As of July 10, 2009, the both iron ore producers remain in price negotiations with other consumers including Chinese consumers. The other major Australian iron ore producer has not made any announcement regarding its annual contract price negotiation for the year ending March 31, 2010.

Fluctuations in iron ore prices directly affect revenues from the equity-based production at our iron ore subsidiaries and associated companies. For the year ending March 31, 2010, we estimate that the impact on net income from a change of U.S.\$1 per ton in iron ore price would be approximately \(\frac{\pmathbf{2}}{2}.0\) billion.

For the year ended March 31, 2009, the equity-based shipments of our overseas subsidiaries and associated companies amounted to approximately 39 million tons of iron ore. The above-mentioned effect is calculated based on the assumptions of an estimated decline in production in line with our holdings after the year ended March 31, 2009, and a specific range of foreign exchange rates for the Japanese yen, U.S. dollar, Australian dollar and Brazilian real.

Although the rate of run-up in material and equipment costs as well as utility and personnel costs has halted due to the global economic slowdown, the cost is expected not to decline immediately since the impact of such cost reductions has certain time lag and the effect of increased unit cost due to lower production volumes offsets the cost reduction. In natural resource producing countries such as Australia and Brazil, there is a general trend toward currency appreciation in line with the growing export of those products, resulting in a negative impact on the revenues of our overseas subsidiaries and associated companies.

Middle- and Long-Term Price Outlook and Supply-Demand Balance and Trends in Our Equity Production

Due to the contraction of activity and trade provoked by the dramatic escalation of the financial crisis, the demand for iron ore is likely to decline in the short-term. However, in the mid- and long-term, it is expected that steel products demand in developing countries remains strong, and consequently. In order to respond to such increasing demand, major iron ore producers intend to continue investing to expand their production capacity. As of March 31, 2009, noteworthy developments in iron ore projects in which we hold stakes are as follows: (Unless otherwise noted, production amounts represent a 100% basis.)

Our iron ore mining joint ventures led by the BHP Billiton group completed expansion to raise the combined iron ore production capacity to 129 million tons per annum from 118 million tons. In addition, the joint venture members further agreed to an expansion plan to increase annual production capacity to 155 million tons and to start production by 2010. Furthermore, joint venture members approved expansion plan in November 2009 involving the expansion of railway and ports in parallel with the current construction, with the aim being to increase annual production capacity to 205 million tons by latter half of 2011.

In the iron ore mining joint venture led by Rio Tinto group, participants agreed to a plan in 2007 to expand port capacity at Cape Lambert in the Pilbara region of Western Australia from nameplate capacity of 55 to 80 million tons per annum, and completed the project in November 2008. In addition, the joint ventures agreed to approve capital investment representing pre-approval of expenditures for material and equipment with an aim to increase annual capacity to 180 million. Furthermore, the joint venture decided to develop the Mesa A / Warramboo mine in the Pilbara region of Western Australia. The new mine will have a full scale capacity of 25 million tons per annum and is expected to start production in 2010. The total mine life of Mesa A is expected to be 11 years. With this addition, total production of Robe Valley pisolite ore will be maintained at 32 million tons per annum.

Including those we are participating in, most of the iron ore mining projects have plans for expanding their production capacity in response to forecasted iron ore demand increase in mid- and long-term. As there are too many uncertainties including demand from China and other emerging countries, it is difficult for our management to draw up definitive forecasts on supply-demand balance and prices at this point in time.

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Machinery & Infrastructure Projects Segment

| | Billions of Yen | | | | |
|--|-----------------------|---------|---------|-------------|-------------|
| | Years Ended March 31, | | | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 106.3 | ¥ 119.7 | ¥ 101.9 | ¥ (13.4) | ¥ 17.8 |
| Operating Income | 16.0 | 30.1 | 19.4 | (14.1) | 10.7 |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | |
| Effect) | 13.9 | 20.3 | 21.4 | (6.4) | (1.1) |
| Net Income | 21.8 | 34.4 | 33.2 | (12.6) | 1.2 |

Comparison between the Years Ended March 31, 2009 and 2008

Gross profit for the year ended March 31, 2009 was ¥106.3 billion, a decline of ¥13.4 billion from ¥119.7 billion for the year ended March 31, 2008.

While the motorcycle retail finance company P.T. Bussan Auto Finance continued to show solid performance, the Motor Vehicle Business Unit reported a decline of ¥5.9 billion in gross profit due to a decline in import and sales transactions of finished cars and auto parts logistics business activities in the Americas and less business activity as a result of restructuring of subsidiaries in Europe, reflecting contraction of demand inflicted by the massive financial crisis.

Despite the financial turmoil and the sluggish freight market, the Marine & Aerospace Business Unit showed relatively stable performance through marketing commercial vessels, trading in used vessels, operating and chartering vessels for the year ended March 31, 2009. Nevertheless, this business unit reported a decline of ¥3.7 billion in gross profit due to a reversal effect from profit on delivery of some new vessels realized in the year ended March 31, 2008.

Infrastructure Projects Business Unit reported a decline of ¥3.9 billion in gross profit due to less demand for and overhaul of rolling stock at leasing subsidiaries in North America and Europe and fewer deliveries in plant business.

Operating income for the year ended March 31, 2009 was ¥16.0 billion, a decline of ¥14.1 billion from ¥30.1 billion for the year ended March 31, 2008. The major factors were increases in selling, general and administrative expenses and in the provision for doubtful receivables at the Marine & Aerospace and the Infrastructure Projects Business Units in addition to the decline in gross profit.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥13.9 billion, a decline of ¥6.4 billion from ¥20.3 billion for the year ended March 31, 2008. Major factors were as follows:

Overseas power producing businesses such as IPM UK Power Holdings Limited, IPM Eagle LLP and P.T. Paiton Energy reported equity in earnings of \(\frac{\pmathbf{\frac{4}}}{10.6}\) billion, an increase of \(\frac{\pmathbf{\frac{4}}}{6.5}\) billion from equity in earnings of \(\frac{\pmathbf{\frac{4}}}{4.1}\) billion for the year ended March 31, 2008. Power producing operations recorded a \(\frac{\pmathbf{\frac{4}}}{0.3}\) billion mark-to-market evaluation gain related to long-term power contracts while Australian power producing operations recorded a \(\frac{\pmathbf{\frac{4}}}{5.8}\) billion mark-to-market evaluation loss on long-term swap agreement for the year ended March 31, 2008.

This segment recorded equity in losses of ¥6.1 billion (this segment portion) for Penske Automotive Group, Inc., ¥3.2 billion for Toyo Engineering Corporation (Japan) and ¥2.1 billion for ASAHI TEC CORPORATION (Japan), reflecting declines in the share prices. The segment also recorded a loss of ¥4.4 billion (this segment portion) for ASAHI TEC CORPORATION for the same reason in the year ended March 31, 2008.

Other than the above-mentioned factors, this segment recorded a profit from sales of vessels at marine business for the year ended March 31, 2009 and had a reversal effect of profit from sale of real estate in automotive related business for the year ended March 31, 2008.

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Net income for the year ended March 31, 2009 was \(\xi\)21.8 billion, a decline of \(\xi\)12.6 billion from \(\xi\)34.4 billion for the year ended March 31, 2008. In addition to the above-mentioned factors, major factors were as follows:

This segment recorded a loss of ¥8.2 billion on write-down of securities of Yamaha Motor Co., Ltd. The segment posted a positive tax effect of ¥6.9 billion in Income Taxes including the effect of the impairment loss of ¥8.6 billion for the previous year^(*1).

This segment recorded a gain of $\S 5.5$ billion^(*2) on the sale of leased aircraft held by Tombo Aviation Inc. for the year ended March 31, 2008.

Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was ¥119.7 billion, an increase of ¥17.8 billion from ¥101.9 billion for the year ended March 31, 2007.

Overseas automotive-related subsidiaries continued to post solid performance, particularly the motorcycle retail finance company P.T. Bussan Auto Finance (Indonesia) reported higher gross profit, along with an automobile sales dealer company in Russia and other areas.

Ocean vessels and marine project businesses showed overall strong performance through marketing newly built and second hand vessels, operating and chartering vessels and energy related businesses, supported by continued strong demand.

Gross profit increased due to expanding operations at the two rolling stock leasing subsidiaries in Europe and plant businesses including power generation businesses.

Operating income for the year ended March 31, 2008 was ¥30.1 billion, an increase of ¥10.7 billion from ¥19.4 billion for the year ended March 31, 2007. The increase is primarily attributable to the improvement in gross profit in ocean vessels and marine project businesses and infrastructure projects businesses. Operating income of automotive and machine tools related subsidiaries slightly increased, as increases in their gross profit was mostly offset by increases in selling, general and administrative expenses and provision for doubtful receivables.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was \(\xi\)20.3 billion, a decline of \(\xi\)1.1 billion from \(\xi\)21.4 billion for the year ended March 31, 2007.

Overseas power producing businesses such as IPM Eagle LLP (United Kingdom) and P.T. Paiton Energy (Indonesia) reported equity in earnings of ¥4.1 billion in total, a decline of ¥5.4 billion from ¥9.5 billion earnings for the year ended March 31, 2007. The decline is due to a ¥5.8 billion mark-to-market evaluation losses for the year ended March 31, 2008 which were recorded mainly by IPM Eagle on long-term swap contracts, among others in its Australian power producing operations.

- (*1) Mitsui records an impairment loss on a marketable security if a decline in the share price is other-than-temporary. Basically a 30% or more decline in fair value of a security leads to the conclusion that the security has an other-than-temporary impairment. Among those determined to be other-than-temporary impaired, a 50% or less decline in fair value of a security is a nondeductible impairment loss based on Japanese tax laws and regulations. Mitsui evaluates the realizability of the deferred tax assets for nondeductible impairment losses and set up valuation allowances if it is more likely than not that they are not considered recoverable.
- (*2) In this Operating Results by Operating Segment , the gain on the sale of aircraft has been included in and presented as continuing operations. In the consolidated statement of income, the gain of ¥4.4 billion on the sale for the year ended March 31, 2008 is presented as

income from discontinued operations (after income tax effect).

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This segment recorded a ¥4.4 billion equity in loss reflecting an other-than-temporary decline in share price of ASAHI TEC CORPORATION (Japan)^(*1), a manufacturer of ductile iron cast parts and aluminum forged parts.

The other associated companies reported improved earnings in general, such as the gas distribution companies in Brazil and the automotive and construction machinery related businesses.

Net income for the year ended March 31, 2008 was ¥34.4 billion, an increase of ¥1.2 billion from ¥33.2 billion for the year ended March 31, 2007. In addition to the above-mentioned factors, for the year ended March 31, 2008, this segment recorded:

gains on sales of aircraft which were previously leased to others at Tombo Aviation, Inc. (United States)(*2); and

a ¥8.6 billion loss on the write down of shares in Yamaha Motors Co., Ltd., reflecting an other-than-temporary decline in its market price(*3).

Chemical Segment

| | Billions of Yen | | | | | |
|--|-----------------------|---------|--------|-------------|-------------|--|
| | Years Ended March 31, | | | Change | Change | |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) | |
| Gross Profit | ¥ 80.0 | ¥ 100.2 | ¥ 95.6 | ¥ (20.2) | ¥ 4.6 | |
| Operating Income | 24.2 | 42.8 | 36.2 | (18.6) | 6.6 | |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | | |
| Effect) | 1.7 | 5.8 | 4.9 | (4.1) | 0.9 | |
| Net Income (Loss) | (10.2) | 18.3 | 20.8 | (28.5) | (2.5) | |

- (*1) Regarding investment in associated companies listed on Japanese and/or overseas stock exchanges, when we observe an other-than-temporary decline including the case that its book value exceeds the market value, we recognize an impairment loss in the amount equal to the balance between the book value and the market value and record the loss in equity in loss of associated companies. The market price of ASAHI TECH Corporation (listed on the first section of the Tokyo Stock Exchange) declined significantly from the end of 2006 to the middle of 2007. For the year ended March 31, 2008, we concluded it was an other-than-temporary decline in fair value loss in the account title of equity in earnings/losses of associated companies.
- (*2) In the consolidated statements of income, net income of Tombo Aviation, Inc. for the years ended March 31, 2008 and 2007 is presented as income from discontinued operations (after income tax effect). However, in this Operating Results by Operating Segment , operating results of the company are presented and discussed according to line items of the consolidated statements of income.
- (*3) Mitsui s Management principally recognizes that a 50% or more decline in fair value of a security from cost leads to the conclusion that the security has an other-than-temporary impairment. In addition, management recognizes an other-than-temporary impairment in case of a 30% or more and less than 50% decline, considering the materiality of declined value. The closing share price of Yamaha Motor Co., Ltd. at the Tokyo Stock Exchange was ¥1,834 leading to a more than 30% decline from the cost. As of the end of June 2008, its closing share price at the Tokyo Stock Exchange was ¥1,987, which was slightly less than a 30% decline.

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Comparison between the Years Ended March 31, 2009 and 2008

Gross profit for the year ended March 31, 2009 was \\$80.0 billion, a decline of \\$20.2 billion from \\$100.2 billion for the year ended March 31, 2008. The principal developments in this segment were as follows:

Basic petrochemicals of upstream products recorded an increase of ¥3.1 billion in gross profit. The ethylene and propylene businesses contributed to the increase by focusing on reducing transportation costs as well as by marketing operations closely monitoring supply demand balance under the circumstances where global demand contraction and a further deterioration in market prices have been taking place. Despite the fact that the market price of ammonia plunged sharply after last autumn, P.T. Kaltim Pasifik Amoniak, a joint venture manufacturing and marketing company of ammonia, recorded an increase in gross profit due to higher price and an increase in sales volume in the first half of the current fiscal year.

Mid-stream intermediate products used for synthetic resin and synthetic fiber products overall recorded a decline of ¥6.8 billion in gross profit due to sharp declines in market prices as well as a further drop in demand.

Plastics and Functional Materials also recorded a decline of ¥7.9 billion in gross profit due to declines in the market prices coupled with a decline in demand.

On the other hand, supported by a globally stable demand for agriculture products, businesses of crop protection chemicals and fertilizer remained robust while sulfur and sulfuric acid, raw materials of fertilizer, decelerated sharply after last summer when the export custom duty for fertilizer products in China was raised which resulted in a decline in the demand and a decline in the price, resulting in a decline of \(\fomagrap{\text{3.5}}\) billion of gross profit.

Operating income for the year ended March 31, 2009 was ¥24.2 billion, a decline of ¥18.6 billion from ¥42.8 billion for the year ended March 31, 2008, reflecting the decline in gross profit.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥1.7 billion, a decline of ¥4.1 billion from ¥5.8 billion for the year ended March 31, 2008. While International Methanol Company, a joint venture methanol manufacturing company, recorded almost same level of earnings as the year ended March 31, 2008, the segment recorded an equity in loss reflecting impairments of Japanese listed shares.

Net loss for the year ended March 31, 2009 was ¥10.2 billion, a decline of ¥28.5 billion from net income of ¥18.3 billion for the year ended March 31, 2008. In addition to the above-mentioned factors, this segment recorded a loss of ¥30.0 billion on the write-down of securities including an ¥18.0 billion impairment loss on shares of Mitsui Chemicals, Inc. and a ¥4.2 billion impairment loss on shares in Ishihara Sangyo Kaisha LTD.

Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was ¥100.2 billion, an increase of ¥4.6 billion from ¥95.6 billion for the year ended March 31, 2007. The principal developments in this segment were as follows:

Gross profit continued to stay at high levels, reflecting a solid performance mainly in ammonia and methanol; however, the basic petrochemicals business recorded a decline in gross profit due to a sharp decline in margins following a rapid increase in prices of crude oil and naphtha.

The sulphur business improved its performance, substantially supported by a globally strong demand for agriculture products. Performance of inorganic chemicals and plastics including IT related parts and components remained solid, reflecting a strong demand

particularly in Asia. Operating income for the year ended March 31, 2008 was \$42.8\$ billion, an increase of \$6.6\$ billion from \$36.2\$ billion for the year ended March 31, 2007.

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Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥5.8 billion, an increase of ¥0.9 billion from ¥4.9 billion for the year ended March 31, 2007.

Net income for the year ended March 31, 2008 was ¥18.3 billion, a decline of ¥2.5 billion from ¥20.8 billion for the year ended March 31, 2007. Besides the above-mentioned improvements for the year ended March 31, 2008, this segment recorded the following:

For the year ended March 31, 2007, this segment recorded a credit to income of \(\frac{\pmathbf{\frac{4}}}{3.9}\) billion as a result of the reversal of the accrued cost which had been set up based on estimated cost for compensation and other charges related to the DPF incident during past years as a result of completion of the redemption of the relevant DPFs. For more information, see Note 21, COMPENSATION AND OTHER CHARGES RELATED TO DPF INCIDENT.

This segment recorded a gain on the sale of shares in Toho Titanium Co., Ltd., for the years ended March 31, 2008 and March 31, 2007.

For the year ended March 31, 2008, this segment recorded a ¥4.7 billion loss on the write down of shares mainly in Kaneka Corporation, reflecting other-than-temporary decline in their market prices.

Energy Segment

| | Billions of Yen | | | | |
|--|-----------------|--------------|---------|-------------|-------------|
| | Year | s Ended Marc | ch 31, | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 272.0 | ¥ 219.3 | ¥ 123.9 | ¥ 52.7 | ¥ 95.4 |
| Operating Income | 214.1 | 172.5 | 81.3 | 41.6 | 91.2 |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | |
| Effect) | 44.1 | 36.8 | 44.4 | 7.3 | (7.6) |
| Net Income | 153.3 | 124.1 | 75.7 | 29.2 | 48.4 |

Comparison between the Years Ended March 31, 2009 and 2008

Japan Crude Cocktail (JCC), which is average CIF price of oil imported to Japan, continued to rise from April 2007, reflecting strong demand and an influx of speculative money into the futures markets and reached US\$135 per barrel in August 2008. Following the banking crisis in September 2008, the JCC plummeted to US\$43 per barrel in January 2009, and ended at US\$44 per barrel (preliminary figure) in March 2009, as a result of weaker demand and increased risk aversion. The JCC price trend is generally reflected in the net income of our overseas oil and gas producing subsidiaries and associated companies in this segment with a zero to 6 month time lag.

Considering these time lags, Mitsui periodically calculates the weighted average JCC price applied to operating results of those oil and gas producing subsidiaries and associated companies for internal reviewing purposes. Such weighted average JCC prices for internal reviewing purposes for the year ended March 31, 2009 and 2008 were US\$101 per barrel and US\$71 per barrel, respectively.

Gross profit for the year ended March 31, 2009 was ¥272.0 billion, an increase of ¥52.7 billion from ¥219.3 billion for the year ended March 31, 2008 primarily due to the following:

There were contributions of ¥14.2 billion by Mitsui E&P Australia Pty Ltd due to the start-up of oil production at Tui oil field in New Zealand in July 2007 as well as higher oil prices. Likewise, due to higher oil prices MitEnergy Upstream LLC (United States) and Mitsui E&P Middle East B.V. (Netherlands) reported increases of ¥9.5 billion and ¥5.1 billion, respectively. On the other hand, Mitsui Oil Exploration Co., Ltd. posted a decline of ¥4.2 billion, due to a drop in oil prices reflecting short period of time lag and stronger Japanese Yen against US Dollar and Thai Baht. Mittwell Energy

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Resources Pty., Ltd. posted a decline of \(\frac{\pmathbf{Y}}{22.7}\) billion in gross profit due to decline of shipments and an increase in condensate cost as a result of the revision of the purchase price from Japan Australia LNG (MIMI) Pty. Ltd during the year ended March 31, 2009. (*1)

The price for representative Australian premium hard coking coal for the year ended March 31, 2009 was quoted as US\$300 per ton FOB, which was approximately three times the price for the year ended March 31, 2008. At the same time thermal coal prices doubled from the price for the prior year. For the year ended March 31, 2009, gross profit at Mitsui Coal Holdings Pty. Ltd. (Australia) increased by ¥46.6 billion, reflecting higher coal price as well as an increase in sales volume. Despite the sharp decline in demand due to economic slowdown, shipments for the year ended March 31, 2009 were approximately 7.4 million tons, a slight increase from 6.8 million tons for the year ended March 31, 2008 when there were production troubles.

Following the merger with Marubeni Liquefied Gas Corporation (Japan) in April 2008, Mitsui Marubeni Liquefied Gas Co., Ltd. reported an increase of ¥10.5 billion in gross profit due to the merger and increased sales volume.

Operating income for the year ended March 31, 2009 was ¥ 214.1 billion, an increase of ¥41.6 billion from ¥172.5 billion for the year ended March 31, 2008. An increase of ¥14.1 billion of selling, general and administrative expenses resulting from the merger with Marubeni Liquefied Gas Corporation was recorded at Mitsui Marubeni Liquefied Gas Co., Ltd.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥44.1 billion, an increase of ¥7.3 billion from ¥36.8 billion for the year ended March 31, 2008. Japan Australia LNG (MIMI) Pty. Ltd. reported an increase in earnings due to higher oil prices and revised transfer price applied to sales of condensate to Mittwell Energy Resources Pty., Ltd. partially offset by foreign exchange translation effect of the depreciated Australian Dollar against the Japanese Yen and decline of oil shipment.

Net income for the year ended March 31, 2009 was ¥153.3 billion, an increase of ¥29.2 billion from ¥124.1 billion for the year ended March 31, 2008. Besides the above-mentioned developments, there were following factors:

Interest expenses declined by ¥4.8 billion, due mainly to lower US interest rates applied for funding for Sakhalin II project.

Dividends from LNG projects in Abu Dhabi, Qatar, Oman and Equatorial Guinea were ¥48.9 billion, an increase of ¥24.9 billion over the year ended March 31, 2008 due to higher oil prices.

This segment recorded a profit of ¥6.7 billion on sale of its shareholding in Kyushu Oil Co., Ltd. On the other hand, in April 2007, this segment sold 50% of its stake in Sakhalin Energy Investment Company Ltd. (Bermuda) and recorded the relevant gain on sale of the shares for the year ended March 31, 2008.

This segment recorded a ¥20.2 billion gain (pre-tax) on the sale of its entire oil and gas producing interests^(*2) at Wandoo Petroleum Pty. Ltd. (Mitsui s profit share 71.7%) for the year ended March 31, 2008.

- (*1) Positive impact of the increase in condensate sales price at Japan Australia LNG (MIMI) Pty. Ltd. is not reflected timely due to a three-month time lag in consolidating its earnings into our operating results, whereas negative impact of the decline in condensate sales price at Mittwell Energy Resources Pty., Ltd. is reflected with no lag. Therefore, positive impact related to condensate sales earned during January to March 2009 period will be reflected in the earnings of Japan Australia LNG (MIMI) Pty. Ltd. in the year ending March 31, 2010
- (*2) In this Operating Results by Operating Segment , the gain on the sale of the entire oil and gas producing interests in Wandoo Petroleum Pty. Ltd. has been included in and presented as continuing operations. In the consolidated statement of income, the gain of ¥9.6 billion on the sale for the year ended March 31, 2008 is presented as income from discontinued operations (after income tax effect).

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This segment recorded a ¥14.6 billion impairment loss on property & equipment and mineral rights of Vincent oil field belonging to Mitsui E&P Australia Pty Limited. We wrote down the assets to the fair value using a discount cash flow method. Future cash flow used for the impairment judgment as well as for the fair value calculation is estimated from its business plan that the most updated oil reserve is produced from the oil field in accordance with the production plan, and the estimate of the sales prices is based on the future prices at the analysis day. For the year ended March 31, 2008 this segment recorded a ¥3.9 billion impairment loss on power producing equipment at a domestic power producing operation.

Other expense-net increased by ¥17.9 billion due mainly to exploration expenses and salvage expenses of ¥4.5 billion for the Mexican gulf oil production facility damaged seriously by a hurricane. The exploration expenses included a ¥6.3 billion expense at Mitsui E&P Australia, a ¥3.6 billion expense at Mitsui Oil Exploration Co., Ltd.(Japan), a ¥2.7 billion expense at Mitsui E&P Mozambique Area1. For the corresponding previous year, major exploration expenses were a ¥5.4 billion expense at Mitsui E&P Australia and a ¥2.7 billion expense at Mitsui Oil Exploration Co., Ltd.

Comparison between the Years Ended March 31, 2008 and 2007

After reaching U.S.\$72 per barrel in September 2006, Japan Crude Cocktail (JCC) dropped to U.S.\$55 per barrel in February 2007. It then bounced back sharply and reached U.S.\$95.4 per barrel in March 2008. On average, crude oil prices continued to rise, reflecting strong demand supported by global expansion, geopolitical uncertainty surrounding supply from the Middle East and other oil producing regions, and an influx of speculative money into the futures markets. Average JCC for the year ended March 31, 2008 was U.S.\$78.71 per barrel compared to U.S.\$63.50 per barrel for the year ended March 31, 2007. Average JCC for calendar year 2007 was U.S.\$69.41 compared to U.S.\$63.94 for calendar year 2006.

The JCC price trend is generally reflected in the net income of our overseas oil and gas producing subsidiaries and associated companies in this segment within a zero to 6 month time lag. Considering these time lags, Mitsui periodically calculates the weighted average JCC price applied to operating results of those oil and gas producing subsidiaries and associated companies for internal reviewing purposes. Such weighted average JCC prices for internal reviewing purposes for the year ended March 31, 2008 and 2007 were U.S.\$71 per barrel and U.S.\$64 per barrel, respectively.

Gross profit for the year ended March 31, 2008 was ¥219.3 billion, a significant increase of ¥95.4 billion from ¥123.9 billion for the year ended March 31, 2007 primarily due to the following factors:

As a result of Mitsui s acquisition of additional voting shares in Mitsui Oil Exploration Co., Ltd. (Japan) during the 4th quarter of the year ended March 31, 2007, Mitsui Oil Exploration Co., Ltd., formerly an associated company, became a subsidiary with Mitsui s 50.3% voting interest (51.03% as of March 31, 2008). There was a new contribution to gross profit from Mitsui Oil Exploration Co., Ltd. of ¥58.4 billion coming from this acquisition of shares. There were also new contributions of ¥23.9 billion by Mitsui E&P Australia Pty Limited (Australia) due to the start of oil production at the Enfield oil field in July 2006 as well as the Tui oil filed in July 2007. Moreover, Mittwell Energy Resources Pty. Ltd. (Australia) reported an ¥8.6 billion increase, reflecting increased shipment of condensate and higher prices; and Mitsui E&P Middle East B.V. (Netherlands) operating in Oman reported an increase of ¥5.6 billion, reflecting increased prices.

The price for representative Australian hard coking coal for the year ending March 31, 2008 declined by approximately 15.5% to U.S.\$92 per ton FOB. At the same time soft coking coal prices rose in general by 9%. For the year ended March 31, 2008, gross profit at Mitsui Coal Holdings Pty. Ltd. (Australia) declined significantly by ¥11.9 billion, reflecting lower coal prices, appreciation of the Australian dollar against the U.S. dollar, delay of expansion projects and other operational troubles including heavy rainfall. Although the expansion plan in the Dawson mine has been completed, shipments by Mitsui Coal Holdings Pty. Ltd. for the year ended March 31, 2008 were approximately 7.9 million tons, a slight

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increase from 6.8 million tons for the year ended March 31, 2007 due to the above-mentioned operation troubles. As of April 2008, the operational trouble at the Dawson mine had been remedied in general and it is currently concentrating on stabilizing production.

There were ¥9.6 billion naphtha trading losses at Mitsui Oil (Asia) Pte. Ltd. (Singapore) for the year ended March 31, 2007.

In domestic sales operations, Mitsui Liquefied Gas Co., Ltd. (Japan) recorded a ¥3.3 billion increase, reflecting higher sales prices; however, Mitsui Oil Co., Ltd. (Japan) reported a decline due to reduced margins related to a sharp increase in crude oil prices. Operating income for the year ended March 31, 2008 was ¥172.5 billion, an increase of ¥91.2 billion from ¥81.3 billion for the year ended March 31, 2007. The increase in gross profit was partly offset by increased selling, general and administrative expenses, particularly at Mitsui Oil Exploration Co., Ltd..

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥36.8 billion, a decline of ¥7.6 billion from ¥44.4 billion for the year ended March 31, 2007. Japan Australia LNG (MIMI) Pty. Ltd. (Australia), which is engaged in natural gas, crude oil and condensate exploration, development and marketing in Western Australia, recorded a slight increase in earnings. Mitsui Oil Exploration Co., Ltd., as an associated company up to the third quarter of the year ended March 31, 2007, reported ¥8.4 billion equity in earnings for the year ended March 31, 2007, but has been consolidated for the year ended March 31, 2008.

Net income for the year ended March 31, 2008 was ¥124.1 billion, a significant increase of ¥48.4 billion from ¥75.7 billion for the year ended March 31, 2007. Besides the above-mentioned developments, the following factors contributed to this increase:

This segment divested 50% of its shares in Sakhalin Energy Investment Company Ltd. (Bermuda) and recorded relevant gains on sale of the shares for the year ended March 31, 2008.

This segment recorded a ¥20.2 billion gain (pre-tax) on the sale of its entire oil and gas producing interests in Wandoo Petroleum Pty. Ltd. (Mitsui s profit share 71.7%) for the year ended March 31, 2008¹⁾.

Dividends from LNG projects in Abu Dhabi, Qatar and Oman were \(\xi\)23.4 billion, a decline of \(\xi\)3.2 billion over the year ended March 31, 2007.

This segment reported an impairment loss on power producing equipment at GTF Green Power Co., Ltd. (Japan), a domestic power producing operation, for the year ended March 31, 2008.

Minority interests in earnings of subsidiaries increased by ¥18.9 billion (in expense) related to consolidation of Mitsui Oil Exploration Co., Ltd. by Mitsui in the fourth quarter of the year ended March 31, 2007.

(*1) In the consolidated statements of income, net income of the assets of Wandoo Petroleum Pty. Ltd. for the year ended March 31, 2008 and 2007 is presented as income from discontinued operations (after income tax effect).

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Mitsui E&P Australia Pty Limited (Australia) recorded a Petroleum Resource Rent tax (PRRT) of $\S9.5$ billion for the year ended March 31, $2008^{(*2)}$.

Short- and Long-Term Outlook on Prices and Supply-Demand Balance for oil and gas, and Our Equity Production

Short-Term Pricing and Supply-Demand Balance

A survey conducted by the International Energy Agency (May 2008) indicated that world crude oil demand in 2008 was 85.8 million barrels per day, with an estimated demand for 2009 of 83.2 million barrels per day. As of May 2009, general observations on short-term supply-demand balance of crude oil by agencies and corporations in this industry suggest that:

After WTI reached its historical high price of U.S.\$147 per barrel in July 2008, it plummeted due to the credit constraints and economic downturn. Entering into 2009, crude oil prices picked up once reflecting increasing geopolitical uncertainties such as Israel s military activity Gaza region and disputes regarding gas supply between Russia and Ukraine, but the oil market immediately changed due to the worse-than-expected worldwide recession and the prices dropped to nearly U.S.\$30 per barrel in February 2009. Afterward, crude oil prices have recovered and hit the U.S.\$70 per barrel level recently mainly due to the inflow of risk money into the energy market.

While oil inventory in the U.S. continues to rise reflecting a decline in overall demand, there have been considerable inflows of risk money into commodity markets, resulting in a run-up of crude oil price. Although oil prices have surged as a result of such inflow of risk money, the outlook is extremely uncertain especially since the recovery of demand is likely to take place in 2010 at the soonest based on the demand estimation reported by International Energy Agency.

The following are the changing factors for oil price; 1) development of disposal of non performing loans which constitutes of the bedrock of the recession, 2) implementation of economic stimulus packages by the governments including Chinese government and 3) market confidence risk of the U.S. Dollar stemming from increasing public spending.

Our production amount for the year ended March 31, 2009 was 57 million barrels, an increase of 2 million barrels from the year ended March 31, 2008 (gas is converted to barrels of oil at the ratio of 5,800 cubic feet of natural gas to 1 barrel of crude oil), as presented in Table 4, Proved Reserve Quantity Information of Supplemental Information on Oil and Gas Producing Activities (Unaudited). Each of production amounts for the years ended March 31, 2009 and 2008 includes 11 million barrels for Mitsui Oil Exploration Co., Ltd. s minority interest portion. We expect that our production amount for the year ending March 31, 2010 will be at the approximately same level as amount for the year ended March 31, 2009 considering full year contributions from

(*2) PRRT applies to all petroleum projects in Australian offshore areas (or Commonwealth adjacent areas), other than production licenses derived from the North West Shelf exploration permits. (Japan Australia LNG (MIMI) Pty. Ltd. participates in the North West Shelf LNG project.) Therefore, Mitsui E&P Australia Pty Limited, our oil and gas exploration and production subsidiary in Australia, is subject to this tax. PRRT is assessed as follows:

PRRT is levied on the taxable profits of a petroleum project at a rate of 40%. The taxable profit of a project is the excess of assessable receipts over operating expenditures; and exploration and development expenditures. Exploration and development expenditures are deductible on an accrual basis, including the period when these expenditures are capitalized on the balance sheets.

All undeducted expenditures are eligible for compounding. The expenditures can be compounded annually at set rates (Australian long term bond yields and specified spreads), and the compounded amount is deducted against assessable receipts in future years.

PRRT is deductible for Australian income tax computation.

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the Vincent oil field project as well as the fifth LNG producing train of the Northwest Shelf JV, while crude oil production at the Tui crude oil field belonging to Mitsui E&P Australia Pty Limited and Mexican gulf operation of Mit Energy Upstream LLC is expected to decline.

On April 13, 2009, a fire started in the gas compression units on the Vincent s floating production storage and off-take facility, and was immediately extinguished. Receiving regulatory approval, production at the Vincent oil field resumed on June 16, 2009 on an interim basis while work to restore the gas compression facility is still continuing.

For the year ending March 31, 2010, a change of U.S.\$1 per barrel in crude oil prices is estimated to have an effect of ¥1.6 billion on net income as a result of changes in revenues of our oil and gas related subsidiaries and associated companies. Similar to the discussion regarding iron and steel raw materials, actual results of operations are also influenced by production costs, trends in foreign exchange rates and other factors surrounding those subsidiaries and associated companies.

Middle- and Long-Term Price Outlook and Supply-Demand Balance and Trends in Our Equity Production

The middle- and long-term trends in supply-demand balance and prices of crude oil are subject to far greater levels of uncertainty than recent trends, and it is therefore difficult for the management to make a definitive forecast. On the other hand, with respect to LNG, we are focusing on the changes in market structure that are currently taking place, and acting accordingly as follows:

In the past, the market growth has been driven primarily by long-term purchase contracts by power and gas companies operating in Japan and the Far East. Expansion of incumbent projects and green field projects coming on stream will increase the volume of supply to the market, while demand, traditionally centered around the Far East, is likely to increase by growing demand from Europe and the United States, while huge markets in China and India will emerge. Therefore, globalization both in terms of supply and demand is expected to continue. In addition, as the opportunity for supply-demand adjustments in these markets increases, LNG is expected to become a more marketable commodity.

Long-term purchase contracts with Japanese companies in many projects are subject to renewal around 2015, and more flexible terms reflecting the above-mentioned supply-demand balance trends will be requested from the buyers. In evaluating the opportunities for the expansion of incumbent projects or participation in green field projects, we are putting an emphasis on securing stable supply as well as diversifying our source of supply to enhance flexibility.

Short- and Long-Term Outlook on Prices and Supply-Demand Balance for coal, and Our Equity Production

Short-Term Pricing and Supply-Demand Balance

As is the case with the iron ore business, coal (metallurgical coal) producing joint venture businesses in Australia in which we participate together with major foreign mineral resources companies conclude supply contracts with Japanese steel manufacturers and major clients in other countries every year. Based on such contracts, sales prices are reviewed and renegotiated each fiscal year. For the year ending March 31, 2010, the annual prices of coal have declined sharply due to reduced demand stemming from curtailment of production by steel manufacturers, especially in developed countries. (Unit prices for coal from each mine in production also reflect the difference of respective grades and types.)

Up to the date of this annual report, we have observed that an indicative price for representative Australian premium hard coking coal, a type of metallurgical coal, declined to U.S.\$115 to U.S.\$125 per ton/FOB for the year ending March 31, 2010. Generally, metallurgical coal prices declined approximately 60% from the year ended March 31, 2009. Also, some contracts indicate that the price for thermal coal declined to U.S.\$70 to U.S.\$72 per ton /FOB for the year ending March 31, 2010. At the same time, in general, thermal coal prices have declined approximately 40% from the year ended March 31, 2009.

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Fluctuations in coal prices directly affect revenues from the equity-based production at our coal subsidiaries and associated companies. For the year ending March 31, 2010, we calculate that an estimated impact on net income from a change of U.S.\$1 per ton in coal price would be approximately \(\frac{\pmathbf{4}}{2}\). 5 billion.

For the year ended March 31, 2009, the equity-based shipments of our overseas subsidiaries and associated companies amounted to approximately 8.6 million tons of coal. For the year ending March 31, 2010, we expect that the equity-based shipments of our overseas subsidiaries and associated companies will amount to approximately 8.0 million tons of coal. The above impact is calculated based on the assumptions of an estimated decline in production in line with our holdings after the year ended March 31, 2009, and a specific range of foreign exchange rates for the Japanese yen, the U.S. dollar and the Australian dollar.

Although a global trend of rising material and equipment costs as well as utility and personnel costs, which was remarkable before the financial crisis, reversed due to the economic slowdown, the cost is unlikely to decline so immediately since the impact of such cost reductions has a certain time lag and the effect of increased unit costs due to lower production volume partially offsets the cost reduction in costs. In addition, the appreciation of Australian dollar against the U.S. dollar may have a negative impact on the revenues of our coal mining subsidiaries and associated companies.

Middle- and Long-Term Price Outlook and Supply-Demand Balance and Trends in Our Equity Production

In order to respond to tightening supply-demand balance in mid- and long-term resulting from increased demand for metallurgical coal in line with economic growth of developing countries as well as rising demand of thermal coal for coal fired power plants especially in India and Taiwan, major coal producers continue investing to increase production capacity. With respect to coal mining joint ventures with the Rio Tinto group, we approved the development of the new mining area owned by Kestrel Joint Venture in Queensland, Australia. This project will extend the operation period of Kestrel Joint Venture by developing the new mining area, as the existing mining areas are expected to be exhausted in 2014. We obtained the government supprovals in November 2009. The operation is expected to commence in 2012. The project estimates a maximum 6.5 million tons per annum coal production and 20-year operation.

Including those we are participating in, most of the coal mining projects have plans for expanding their production capacity. As there are too many uncertainties, including demand from China and other emerging countries, it is difficult for our management to draw up definitive forecasts on supply-demand balance and prices at this point in time.

Foods & Retail Segment

| | Billions of Yen | | | | |
|--|-----------------------|--------|--------|-------------|-------------|
| | Years Ended March 31, | | | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 82.4 | ¥ 81.2 | ¥ 81.3 | ¥ 1.2 | ¥ (0.1) |
| Operating Income | 19.0 | 16.6 | 10.9 | 2.4 | 5.7 |
| Equity in Earnings (Losses) of Associated Companies Net (After | | | | | |
| Income Tax Effect) | (3.8) | 3.1 | 3.8 | (6.9) | (0.7) |
| Net Income (Loss) | 1.5 | 10.4 | (12.3) | (8.9) | 22.7 |

Comparison between the Years Ended March 31, 2009 and 2008

Gross profit for the year ended March 31, 2009 was ¥82.4 billion, an increase of ¥1.2 billion from ¥81.2 billion for the year ended March 31, 2008. Food raw material business demonstrated solid performance reflecting the run-up in commodity market in the first half of the year ended March 31, 2009. On the other hand, under severe business circumstances due to higher raw material and oil costs in the first half of the year ended

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March 31, 2009 as well as lack of consumer confidence due to economic downturn in the second half of the year ended March 31, 2009, this segment has been taking various cost reduction initiatives in the food distribution and retail operations in Japan. The major developments were as follows:

In the food raw material business, broiler business displayed robust performance due to increases in prices of the products in addition to steady results from soybean and wheat transactions.

MITSUI FOODS CO., LTD (Japan) recorded an increase of ¥1.1 billion over the year ended March 31, 2008 due to improved margins gained through restructuring unprofitable businesses.

Mitsui Norin Co., Ltd. (Japan) reported a decline of ¥1.1 billion in gross profit due to the weaker market for wholesale tea products and beverage raw materials as the food service industry has been dull despite firm performance of tea business for the household use. In addition, Mitsui Norin Co., Ltd. recorded a loss on a write down of inventories.

Operating income for the year ended March 31, 2009 was ¥19.0 billion, an increase of ¥2.4 billion from ¥16.6 billion for the year ended March 31, 2008. MITSUI FOODS CO., LTD. showed an improvement in operating income reflecting the increase in gross profit. Mitsui Norin Co., Ltd. reported a decline in operating income although the decline in gross profit was partly offset by a slight improvement in selling, general and administrative expenses.

Equity in losses of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥3.8 billion, a decline of ¥6.9 billion from earnings of ¥3.1 billion for the year ended March 31, 2008. This segment recognized a ¥4.8 billion impairment loss on MIKUNI COCA-COLA BOTTLING CO., LTD., reflecting the sharp decline in the equity market in Japan. In addition, overseas food business suffered and reported a decline in equity in earnings.

Net income for the year ended March 31, 2009 was ¥1.5 billion, a decline of ¥8.9 billion from ¥10.4 billion for the year ended March 31, 2008. In addition to the above-mentioned factors, there are following factors:

Loss on write-down of securities for the year ended March 31, 2009 was ¥3.6 billion. For the year ended March 31, 2008, this segment recognized a ¥5.6 billion loss mainly due to the write-down of the shares of Seven & i Holdings Co., Ltd of ¥4.5 billion.

This segment recorded a ¥3.2 billion gain on sales of securities, mainly related to listed securities, for the year ended March 31, 2008.

Other expenses-net increased by ¥3.1 billion, major part of which was foreign exchange losses, over the year ended March 31, 2008. Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was ¥81.2 billion, a decline of ¥0.1 billion from ¥81.3 billion for the year ended March 31, 2007. Food raw material business transactions showed solid performance, partly reflecting a run-up in prices. At the same time, this segment has been taking various cost reduction initiatives in the competitive, domestic food distribution and retail operations.

In October 2007, this business unit transferred 70% of its shares of Hokushuren Co., Ltd. (Japan), formerly a foods and liquor wholesale subsidiary, to KOKUBU & CO., LTD., an unrelated entity, following the transfer of MITSUI FOODS CO., LTD. s business in the Hokkaido area (excluding Seven & i Holdings Co., Ltd.-related businesses) to Hokushuren Co., Ltd. As a result, gross profit of Hokushuren Company Limited declined by \$2.9 billion. Gross profit of MITSUI FOODS CO., LTD. declined by \$1.1 billion, primarily reflecting the restructuring of domestic distribution centers and exiting from unprofitable businesses.

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There was an increased gross profit in the feed grain businesses, mainly in corn due to increased prices and trading transactions for the year ended March 31, 2008.

Gross profit of Mitsui Norin Co., Ltd. (Japan) declined slightly by ¥0.1 billion due to fierce competition mainly in the tea leaves business and rising material costs.

Operating income for the year ended March 31, 2008 was ¥16.6 billion, an increase of ¥5.7 billion from ¥10.9 billion for the year ended March 31, 2007. MITSUI FOODS CO., LTD. and Mitsui Norin Co., Ltd. succeeded in decreasing general, selling and administrative expenses, which resulted in a substantial improvement in their operating income, although their gross profit declined marginally due to less sales transactions as a result of exiting from unprofitable businesses.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥3.1 billion, a ¥0.7 billion decline from ¥3.8 billion for the year ended March 31, 2007.

Net income for the year ended March 31, 2008 was ¥10.4 billion, a significant improvement of ¥22.7 billion from ¥12.3 billion net loss for the year ended March 31, 2007. In addition to the above-mentioned development, major factors were as follows:

For the year ended March 31, 2007, Mitsui Norin Co., Ltd. recorded impairment losses on intangible assets and goodwill of ¥12.1 billion and ¥16.5 billion, respectively, and moreover established a valuation allowance for deferred tax assets. At the same time, a ¥8.3 billion minority interest in income from these losses was also recorded. For the year ended March 31, 2008, its operating results recovered to a marginally positive amount of income and zero minority interest is recorded.

For the year ended March 31, 2008, Mitsui recognized a ¥4.5 billion loss on the write-down of the shares of Seven & i Holdings Co., Ltd., following a decline in its share price.

The major component of impairment losses for the year ended March 31, 2007 was a loss on intangible assets at Mitsui Norin Co., Ltd. (Japan) due to deterioration of operating environment, such as intensifying competition in both beverage and beverage materials. Mitsui Norin Co., Ltd. used a discounted cash flow method based on its internal budget for evaluation of fair value of the intangible assets, and used its weighted average capital cost for the discount rate in evaluating fair values of intangible assets. Following recognition of the impairment losses (including the loss on its goodwill), the book values of fixed assets and intangible assets as of March 31, 2008 and 2007 were ¥9.5 billion and ¥10.0 billion, respectively. While there may be fluctuations from future developments in the market management expects that Mitsui Norin Co., Ltd. will continue to record positive, but not substantial, net income considering its market and its competitive position in the beverage industry. Mitsui Norin Co., Ltd. recorded net income of ¥0.3 billion for the year ended March 31, 2008, a marginal income but reasonable level considering strict business conditions. Management also believes that the estimation and assumption for this impairment loss has been specific to Mitsui Norin Co., Ltd., and does not expect such estimation and assumption to have a material impact on our future consolidated operating results excluding Mitsui Norin Co., Ltd. For more information, see Critical Accounting Policies and Estimates.

Consumer Service & IT Segment

| | Billions of Yen | | | | |
|--|-----------------|--------------|---------|-------------|-------------|
| | Years | s Ended Marc | ch 31, | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 73.7 | ¥ 116.7 | ¥ 130.0 | ¥ (43.0) | ¥ (13.3) |
| Operating Income (Loss) | (12.8) | 19.0 | 20.3 | (31.8) | (1.3) |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | |
| Effect) | 2.0 | 8.2 | 8.7 | (6.2) | (0.5) |
| Net Income (Loss) | (31.4) | 12.0 | 16.6 | (43.4) | (4.6) |

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Comparison between the Years Ended March 31, 2009 and 2008

Gross profit for the year ended March 31, 2009 was \(\frac{\pm}{73.7}\) billion, a decline of \(\frac{\pm}{43.0}\) billion from \(\frac{\pm}{116.7}\) billion for the year ended March 31, 2008. Consumer Service Business Unit recorded a loss of \(\frac{\pm}{6.1}\) billion on write down of inventories and a decline of \(\frac{\pm}{3.2}\) billion due to reduced sales in the domestic residential home business. This business unit also reported a decline of \(\frac{\pm}{2.5}\) billion in gross profit due to divestiture of cable television business in the year ended March 31, 2008. The apparel and brand marketing related business continued to suffer with a \(\frac{\pm}{3.8}\) billion decline in gross profit. In addition to unfavorable performance in electronics and display-related business with a \(\frac{\pm}{6.5}\) billion decline in gross profit, reclassification of T-Gaia Corporation from subsidiary to associated company through merger with MS Communications Co., Ltd. resulted in a decline of \(\frac{\pm}{14.6}\) billion in gross profit at the IT Business Unit.

Reflecting a decline of gross profit for the year ended March 31, 2009, this segment recorded a ¥12.8 billion operating loss, a decline of ¥31.8 billion from operating income of ¥19.0 billion for the year ended March 31, 2008. Reclassification of T-Gaia Corporation from subsidiary to associated company resulted in a decline of ¥11.4 billion in selling, general and administrative expenses.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2009 was \(\frac{\pmathcal{2}}{2}\) 0 billion, a decline of \(\frac{\pmathcal{4}}{6}\). Due to a decline of IT demand and an impairment loss on fixed assets Nippon Unisys, Ltd. (Japan) reported a decline in earnings.

Net loss for the year ended March 31, 2009 was ¥31.4 billion, a decline of ¥43.4 billion from net income of ¥12.0 billion for the year ended March 31, 2008. Additional factors are as follows:

Reflecting the sharp drop in the Japanese equity market, this segment recorded a loss of ¥35.2 billion on write-down of securities, which includes impairment losses of listed securities including those of Tokyo Broadcasting System, Inc. of ¥3.1 billion, securities of Recruit Co., Ltd. of ¥12.0 billion^(*1), and our equity share in office building development business in Japan of ¥9.8 billion^(*2) for the year ended March 31, 2009. For the year ended March 31, 2008, this segment recorded a loss of ¥4.6 billion on write-down of securities, which were mainly listed on the market.

This segment reported a gain of ¥16.2 billion on sale of securities including a gain of ¥11.9 billion on sales of a trust beneficiary right with respect to Shiodome building and a gain of ¥4.0 billion on sales of share in T-Gaia Corporation through its share buy-back program and the merger transaction with MS Communications Co., Ltd. This segment reported a gain of ¥10.8 billion on sales of securities for the year ended March 31, 2008. The gain resulted from the merger of Mitsui Knowledge Industry Co., Ltd. and NextCom K.K. and sales of shares of two cable television providers and Jupiter Telecommunications Co., Ltd.

Considering a decline in share price of Mitsui Knowledge Industry Co., Ltd., which is listed in Tokyo Stock Exchange, we evaluated if the fair value of the subsidiary s equity fell below its carrying amount and potential impairment is identified. As a result of the evaluation, we determined that the implied fair value of the goodwill fell below its carrying value, and this Segment reported an impairment loss of ¥4.1 billion for the difference.

- (*1) Reflecting recent decline in the markets of recruiting as well as advertising in Japan, there was a concern that economic environments surrounding Recruit Co., Ltd. would be deteriorated, and consequently its operating profit would become worse than originally expected. We calculated the impairment loss based on the objective data of the economic environment surrounding the company gathered by us and its financial statements of the past fiscal years.
- (*2) We used a third party appraisal for the fair value of the office building, which was estimated based on the most recent rents of the office buildings in the surrounding areas. Taking into consideration such appraisal price, we calculated the share price, and recorded the impairment loss for the difference between the carrying value and the share price calculated.

Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was ¥116.7 billion, a decline of ¥13.3 billion from ¥130.0 billion for the year ended March 31, 2007. The primary cause of the decline is related to business reorganization including withdrawals from or divestitures of existing businesses; for example, the housing business of Mitsui Bussan House-Techno, Inc. (Japan)(*), Mitsui Bussan Forestry Co., Ltd. (Japan), two cable television providers and certain textile and general merchandise businesses. In addition, IT related businesses mainly in the system integration sector reported a marginal decline, while real estate businesses in Japan and Europe showed steady performance.

Operating income for the year ended March 31, 2008 was ¥19.0 billion, a decline of ¥1.3 billion from ¥20.3 billion for the year ended March 31, 2007. The improvements in selling, general and administrative expenses, primarily at Mitsui Bussan House-Techno, Inc. offset most of the decline in gross profit.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥8.2 billion, a decline of ¥0.5 billion from ¥8.7 billion for the year ended March 31, 2007.

Net income for the year ended March 31, 2008 was ¥12.0 billion, a decline of ¥4.6 billion from ¥16.6 billion for the year ended March 31, 2007. Major reasons other than the above-mentioned factors were as follows:

For the year ended March 31, 2007, Mitsui Bussan House-Techno, Inc., which discontinued housing business during the year ended March 31, 2007, recorded estimated costs of ¥5.3 billion to meet future requirements for product warranties and maintenance services. At the same time, it recorded a reversal of the valuation allowance for deferred tax assets on its retained loss.

For the year ended March 31, 2008, there were gains on sales of shares of Jupiter Telecommunications Co., Ltd. of ¥1.8 billion and those of two cable television providers of ¥2.8 billion. In addition, in conjunction with the merger of NextCom K.K. and Mitsui Knowledge Industry Co., Ltd., this segment recorded a ¥2.5 billion gain from the exchange of shares of these subsidiaries with minority interests. For the year ended March 31, 2007, this segment recorded a ¥4.5 billion gain on the sale of shares in Telepark Corp. (Japan).

Logistics & Financial Markets Segment

| | Billions of Yen | | | | |
|--|-----------------|-----------------------|--------|-------------|-------------|
| | Years | Years Ended March 31, | | | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 62.1 | ¥ 55.1 | ¥ 60.5 | ¥ 7.0 | ¥ (5.4) |
| Operating Income | 23.8 | 20.9 | 24.2 | 2.9 | (3.3) |
| Equity in Earnings (Losses) of Associated Companies Net (After | | | | | |
| Income Tax Effect) | (10.5) | (1.9) | 2.0 | (8.6) | (3.9) |
| Net Income (Loss) | (14.5) | 7.5 | 14.6 | (22.0) | (7.1) |
| Comparison between the Years Ended March 31, 2009 and 2008 | | | | | |

Gross profit for the year ended March 31, 2009 was ¥62.1 billion, an increase of ¥7.0 billion from ¥55.1 billion for the year ended March 31, 2008. The increase includes a profit corresponding to a foreign exchange loss of ¥13.6 billion related to commodity trading business posted in other expense-net. Despite reduction of

(*) In the consolidated statements of income, net income of Mitsui Bussan House-Techno, Inc. (Japan) for the years ended March 31, 2008 and 2007 is presented as income from discontinued operations (after income tax effect). However, in this Operating Results by Operating Segment , operating results of the company are presented and discussed according to line items of the consolidated statements of income.

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commodity trading activities due to the intensification of financial strains in the latter half of the year ended March 31, 2009, the trading activities at Mitsui Energy Risk Management Ltd. remained robust as the commodity markets, mainly energy market, continued to be volatile. On the other hand, this segment reported a loss due to a poor performance of private equity funds this segment manages for the year ended March 31, 2009. Furthermore, logistics business recorded a valuation loss on real estate for sale.

Reflecting the increase in gross profit, which was partially offset by an increased provision for doubtful receivables related to commodity derivatives, operating income for the year ended March 31, 2009 was \(\xi\)23.8 billion, an increase of \(\xi\)2.9 billion from \(\xi\)20.9 billion for the year ended March 31, 2008.

Equity in losses of associated companies net (after income tax effect) for the year ended March 31, 2009 was ¥10.5 billion, an ¥8.6 billion deterioration from losses of ¥1.9 billion for the year ended March 31, 2008. JA Mitsui Leasing ltd. (Japan) reported a decline of ¥5.0 billion in earnings due to increased provision for doubtful receivables. Furthermore, this segment recorded equity in losses of ¥2.9 billion from investment in a partnership, NPF-Harmony (Japan), reflecting an other-than-temporary decline in its fair value. This segment recorded equity in losses from investments in the same NPF-Harmony and from ASAHI TECH CORPORATION in the year ended March 31, 2008.

Net loss for the year ended March 31, 2009 was ¥14.5 billion, a decline of ¥22.0 billion from net income of ¥7.5 billion for the year ended March 31, 2008. Other than the above mentioned factors there were following factors:

This segment reported a loss of ¥8.0 billion on write-downs of securities due to a decline in stock prices in the markets. For the year ended March 31, 2008, the segment recorded a ¥8.7 billion loss on the write-down of securities including a ¥4.5 billion impairment loss of Central Finance Co., Ltd.

This segment reported a ¥10.0 billion profit for gains on sales of securities including Quintiles Transnational Corp. (United States) for ¥3.8 billion (this segment portion) and BALtrans Holdings Limited (Hong Kong) for ¥3.2 billion for the year ended March 31, 2008,

This segment recorded a foreign exchange loss of ¥13.6 billion in other expense-net, which corresponded to the increase in gross profit.

Comparison between the Years Ended March 31, 2008 and 2007

Gross profit was ¥55.1 billion, a decline of ¥5.4 billion from ¥60.5 billion for the year ended March 31, 2007. Gross profit declined at Mitsui & Co. Energy Risk Management Ltd. (United Kingdom), reflecting lower trading margins due to a significant reduction of volatility in the market. In addition, divestiture of Mitsui Bussan Futures Ltd. (Japan) resulted in further deterioration of gross profit.

Reflecting the decline in gross profit, operating income for the year ended March 31, 2008 declined to \(\xi\)20.9 billion, a decline of \(\xi\)3.3 billion from \(\xi\)24.2 billion for the year ended March 31, 2007.

For the year ended March 31, 2008, this segment reported a ¥1.9 billion equity in net losses of associated companies net (after income tax effect), a ¥3.9 billion deterioration from ¥2.0 billion in earnings for the year ended March 31, 2007. The decline was attributable to the loss on investment in ASAHI TEC Corporation (Japan) jointly held with the Machinery & Infrastructure Project Segment, and investment in the partnership NPF-Harmony (Japan). Mitsui Leasing & Development, Ltd. (Japan) reported a decline caused from increased provision for doubtful receivables.

Accordingly, net income for the year ended March 31, 2008 was ¥7.5 billion, a decline of ¥7.1 billion from ¥14.6 billion for the year ended March 31, 2007. In addition to the above-mentioned negative factors, this segment recorded a ¥4.5 billion loss on the write-down on shares of Central Finance Co., Ltd. for the year ended March 31, 2008 while it recorded a ¥4.4 billion increase in gains on sales of securities including Quintiles Transnational Corp. (United States) for ¥3.8 billion and BALtrans Holdings Limited (Hong Kong) for ¥3.2 billion.

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Americas Segment

| | Billions of Yen | | | | |
|--|-----------------|--------------------|--------|-------------|-------------|
| | Years | Ended Marcl | h 31, | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 116.0 | ¥ 78.5 | ¥ 78.3 | ¥ 37.5 | ¥ 0.2 |
| Operating Income | 39.0 | 7.3 | 22.0 | 31.7 | (14.7) |
| Equity in Earnings (Losses) of Associated Companies Net (After | | | | | |
| Income Tax Effect) | (2.2) | 5.1 | 3.9 | (7.3) | 1.2 |
| Net Income (Loss) | (7.1) | 5.0 | 15.8 | (12.1) | (10.8) |
| Comparison between the Years Ended March 31, 2009 and 2008 | | | | | |

Gross profit for the year ended March 31, 2009 was ¥116.0 billion, an increase of ¥37.5 billion from ¥78.5 billion for the year ended March 31, 2008.

Novus International Inc. recorded an increase of ¥27.4 billion in gross profit reflecting higher product prices as well as increase in sales volume driven by a strong demand for poultry feed additives especially during the first nine months of the fiscal year.

Steel Technologies, Inc., which we acquired in June 2007 and reported results for only ten months in the year ended March 31, 2008, contributed to the increase in gross profit by \(\frac{1}{2}\)3.7 billion. The increase in gross profit was attributable to increases in steel product prices in the first half of the current fiscal year as well as a transfer of business from Mitsui Steel Inc., which was partially offset by a decline in gross profit for the second half of the current fiscal year reflecting declines in the sales volume and prices caused by demand contraction and credit uncertainties of the customers under the recession. Also, Champions Pipe & Supply, Inc. contributed to the increase in gross profit supported by a strong demand for tubular pipes for oil and gas industry despite a sharp demand contraction starting in the three month period ended March 31, 2009.

MBK Real Estate LLC., which recorded a loss of ¥9.6 billion on the write-down of residential home inventories for the year ended March 31, 2008, increased gross profit by ¥6.6 billion, recording a relatively small loss of ¥2.5 billion in the current fiscal year on the write-down of inventories under severe circumstances in the real estate business in the United States.

Operating income for the year ended March 31, 2009 was ¥39.0 billion, an increase of ¥31.7 billion from ¥7.3 billion for the year ended March 31, 2008 reflecting the increase in gross profit. Personnel expenses at Novus International Inc. and Champions Steel & Pipe, Inc. increased.

Equity in losses of associated companies net (after income tax effect) for the year ended March 31, 2009 was \(\xi\)2.2 billion, a \(\xi\)7.3 billion decline from earnings of \(\xi\)5.1 billion for the year ended March 31, 2008. This segment recorded equity in losses of \(\xi\)1.5 billion for Penske Automotive Group, Inc. (this segment portion), reflecting an other-than-temporary decline in its share price. Earnings of associated companies in the steel products and medical health care businesses declined. In addition, United Harvest, LLC (United States) reported a decline in earnings due to a reversal effect of its strong performance from the wheat export facility operation business in the year ended March 31, 2008.

Net loss for the year ended March 31, 2009 was \$7.1 billion, a decline of \$12.1 billion from net income of \$5.0 billion for the year ended March 31, 2008. In addition to the above factors, there were the following factors:

Interest expense, net of interest income, declined by ¥7.6 billion in the overall Americas Segment resulting from a decline in U.S. Dollar interest rates.

This segment recorded a ¥13.6 billion impairment loss of goodwill. Steel Technologies Inc. recorded a ¥6.4 billion impairment loss of goodwill(*1), reflecting severe condition of the steel products business for automotive and housing industries in the United States. Steel Technologies Inc. also recorded a ¥2.8 billion impairment loss of intangible assets^(*1).

Fertilizantes Mitsui S.A.Industria e Comercio, a fertilizer manufacturing and sales company, recorded a ¥3.7 billion liquidation cost of currency options in other expense-net.

Income taxes increased by ¥9.3 billion. The increase was attributable to an increase of ¥10.4 billion in income from continuing operations before income taxes, minority interests and equity in earnings. The fact that Steel Technologies did not record tax effect on the goodwill impairment loss as the goodwill recorded on its book can not be amortized for the tax purpose, and Ferlitilizantes Mitsui S.A. Industria e Comercio set up valuation allowance for deferred tax assets evaluating the realizability of the deferred tax assets also resulted in the increase.

Minority interest in earnings of subsidiaries increased by ¥5.9 billion. This is mainly attributable to increase in earnings of Novus International Inc., in which the segment has a 65% ownership interest.

Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was \footnote{78.5} billion, an increase of \footnote{40.2} billion from \footnote{78.3} billion for the year ended March 31, 2007.

For the year ended March 31, 2008, MBK Real Estate LLC. (United States), which engages in the development and sale of residential homes in the West Coast market, recorded both declined sales and a ¥9.6 billion loss on the write-down of inventories based on the discount cash flow method applying the latest market values reflecting directly as a result of the deterioration in the residential market. After the write-down, the book value of inventories at MBK Real Estate LLC. was reduced to approximately \(\xi\)20.4 billion.

Westport Petroleum Inc. (United States) reported a ¥11.7 billion decline in earnings due to a negative reversal effect from the high performance in oil product trading for the year ended March 31, 2007.

Steel products businesses at the former Mitsui Steel Holdings, Inc. (United States) and other subsidiaries recorded a ¥3.8 billion decline due to a declined margin from oil well tubular and other steel products.

Mitsui & Co. (U.S.A.), Inc. also recorded a ¥4.0 billion decline, reflecting an overall slowdown in the United States economy.

There were contributions from newly acquired subsidiaries, particularly Steel Technologies, Inc. (United States) of ¥6.1 billion for the year ended March 31, 2008. Newly acquired SunWize Technologies, Inc. (United States) and Ellison Technologies Inc. (United States) also contributed to the increase.

Gross profit increased at Novus International, Inc. (United States), a feed additive manufacturing subsidiary, due to improvement in both sales volume and margin.

(*1) Demand on the steel products for automotive and housing industries in the United States, which Steel Technologies Inc. considers its principal markets, is likely to remain under pressure for some time. The overall economic conditions in the North America and corporate restructuring plans of the U.S. major automotive companies are extremely uncertain. Reflecting these uncertainties Steel Technologies Inc. made its mid-term business plan, based on which the equity value was calculated by using discount cash flow method and guideline public company method (EBITDA multiple method) for the impairment testing of the goodwill. Implied fair value of the goodwill as well as other intangible assets was evaluated by using mainly discount cash flow method.

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This segment recorded a ¥7.3 billion operating income for the year ended March 31, 2008, a deterioration of ¥14.7 billion from ¥22.0 billion for the year ended March 31, 2007. Steel products subsidiaries and Westport Petroleum Inc. recorded declines in selling, general and administrative expenses, which partly offset deterioration in gross profit. The contributions to gross profit from newly acquired subsidiaries were mostly offset by their selling, general and administrative expenses.

Equity in earnings of associated companies net (after income tax effect) for the year ended March 31, 2008 was ¥5.1 billion, a ¥1.2 billion increase from ¥3.9 billion for the year ended March 31, 2007 led by United Harvest, LLC (United States) which enjoyed strong performance from the wheat export operation facility business.

Net income for the year ended March 31, 2008 was ¥5.0 billion, a significant decline of ¥10.8 billion from ¥15.8 billion for the year ended March 31, 2007. In addition to the above-mentioned, there were the following factors:

Interest expenses increased by ¥5.6 billion at Mitsui & Co. (U.S.A.), Inc. and its subsidiaries, resulting from increased interest bearing debt.

For the year ended March 31, 2007, there were ¥3.7 billion in gains on sales of warehouses and real estate by Tri-Net Logistics Management, Inc. (United States) and a chemical subsidiary, Nst, Inc. (United States).

Europe, the Middle East and Africa Segment

| | Billions of Yen | | | | |
|--|-----------------------|--------|--------|-------------|-------------|
| | Years Ended March 31, | | | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 22.2 | ¥ 26.8 | ¥ 25.4 | ¥ (4.6) | ¥ 1.4 |
| Operating Income (Loss) | (1.9) | 1.8 | 2.9 | (3.7) | (1.1) |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | |
| Effect) | 0.3 | 0.3 | 0.3 | 0.0 | 0.0 |
| Net Income (Loss) | (11.5) | 5.0 | 4.1 | (16.5) | 0.9 |
| Comparison between the Years Ended March 31, 2009 and 2008 | | | | | |

Gross profit for the year ended March 31, 2009 was ¥22.2 billion, a decline of ¥4.6 billion from ¥26.8 billion for the year ended March 31, 2008, reflecting a decline in gross profit of the chemical business due to declines in the market prices and reductions in sales volume.

This segment recorded a \$1.9 billion operating loss for the year ended March 31, 2009, a \$3.7 billion decline from a \$1.8 billion operating profit for the year ended March 31, 2008.

Net loss for the year ended March 31, 2009 was ¥11.5 billion, a decline of ¥16.5 billion from the net profit of ¥5.0 billion for the year ended March 31, 2008. Other than the above mentioned factors, MBK Real Estate Europe Ltd. recorded a ¥9.6 billion impairment loss of long-lived assets for commercial office buildings in London, reflecting severe circumstances for the commercial office building business in the region. The financial crisis seriously affected the performance of the corporate sector, especially the finance sector, and amid the circumstances that job cuts and cost reduction efforts were accelerated, commercial real estate market in London deteriorated sharply. As it is reasonably expected that the deteriorated market conditions will continue for some time, we recognized the impairment loss based on a third party appraised value taking into consideration the most recent selling prices and rents of the real estate in the surrounding areas. Mitsui & Co. France S.A.S. reported a gain from sale of office building. Also, this segment recorded its portion of a gain on sale of real estate in automotive and real estate related business for the year ended March 31, 2008.

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Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was \(\frac{2}{2}6.8\) billion, an increase of \(\frac{4}{1}.4\) billion from \(\frac{2}{2}5.4\) billion for the year ended March 31, 2007, reflecting solid performance of the energy, machinery and infrastructure project businesses in this segment.

Operating income for the year ended March 31, 2008 was ¥1.8 billion, a ¥1.1 billion decline from ¥2.9 billion for the year ended March 31, 2007, reflecting increased selling, general and administrative expenses, mainly in personnel expenses.

Net income for the year ended March 31, 2008 was ¥5.0 billion, an increase of ¥0.9 billion from ¥4.1 billion for the year ended March 31, 2007. Increases in the segment s minority interest in subsidiaries in the fields of automotive business and real estate contributed to this improvement.

Asia Pacific Segment

| | Billions of Yen | | | | |
|--|--------------------------|--------|--------|-------------|-------------|
| | Years Ended March 31, Ch | | | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 26.6 | ¥ 33.1 | ¥ 30.7 | ¥ (6.5) | ¥ 2.4 |
| Operating Income (Loss) | (1.6) | 7.6 | 9.5 | (9.2) | (1.9) |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | |
| Effect) | 1.0 | 1.1 | 0.7 | (0.1) | 0.4 |
| Net Income | 30.6 | 22.5 | 22.0 | 8.1 | 0.5 |
| C : 1 : 4 V E 1 1M 1 21 2000 12000 | | | | | |

Comparison between the Years Ended March 31, 2009 and 2008

Gross profit for the year ended March 31, 2009 was ¥26.6 billion, a decline of ¥6.5 billion from ¥33.1 billion for the year ended March 31, 2008, reflecting a decline in gross profit in the chemical business due to declines in market prices and in sales volume.

Operating loss for the year ended March 31, 2009 was ¥1.6 billion, a decline of ¥9.2 billion from ¥7.6 billion income for the year ended March 31, 2008, reflecting mainly declines in gross profit and increases in personnel expenses.

Net income for the year ended March 31, 2009 was ¥30.6 billion, an increase of ¥8.1 billion from ¥22.5 billion for the year ended March 31, 2008. The main factor for the increase in net income is attributable to the segment s minority interest in Mitsui Coal Holdings Pty. Ltd. and Mitsui Iron Ore Development Pty. Ltd. whose majority interest is held by the Energy Segment and the Mineral & Metal Resources Segment, respectively.

Comparison between the Years Ended March 31, 2008 and 2007

Gross profit for the year ended March 31, 2008 was \(\frac{\pma}{3}\)3.1 billion, an increase of \(\frac{\pma}{2}\)2.4 billion from \(\frac{\pma}{3}\)3.7 billion for the year ended March 31, 2007. Steel products and chemicals exhibited strong performance.

Operating income for the year ended March 31, 2008 was ¥7.6 billion, a decline of ¥1.9 billion from ¥9.5 billion for the year ended March 31, 2007. This decline reflects increases in personnel expenses.

Net income for the year ended March 31, 2008 was ¥22.5 billion, an increase of ¥0.5 billion from ¥22.0 billion for the year ended March 31, 2007. Income related to minority interests held by this segment in Mitsui Iron Ore Development Pty. Ltd. and Wandoo Petroleum Pty. Ltd. increased, while it declined in Mitsui Coal Holdings Pty. Ltd. (Australia) for the year ended March 31, 2008.

All Other

| | Billions of Yen | | | | |
|--|-----------------|--------------|-------|-------------|-------------|
| | Year | s Ended Marc | h 31, | Change | Change |
| | 2009 | 2008 | 2007 | (2009 2008) | (2008 2007) |
| Gross Profit | ¥ 2.9 | ¥ 5.5 | ¥ 4.3 | ¥ (2.6) | ¥ 1.2 |
| Operating Loss | (2.9) | (1.4) | (4.4) | (1.5) | 3.0 |
| Equity in Earnings of Associated Companies Net (After Income Tax | | | | | |
| Effect) | 0.0 | 0.1 | 0.1 | (0.1) | 0.0 |
| Net Income (Loss) | 6.5 | (7.1) | 5.8 | 13.6 | (12.9) |
| Comparison between the Years Ended March 31, 2009 and 2008 | | | | | |

The activities of this segment primarily include financing services, office services and other services to external customers, and/or to us, and associated companies.

Gross profit for the year ended March 31, 2009 was \(\frac{4}{2}\).9 billion, a decline of \(\frac{4}{2}\).6 billion from \(\frac{4}{5}\).5 billion for the year ended March 31, 2008.

Operating loss for the year ended March 31, 2009 was \(\xi\)2.9 billion, a deterioration of \(\xi\)1.5 billion from a \(\xi\)1.4 billion loss for the year ended March 31, 2008.

Net income for the year ended March 31, 2009 was ¥6.5 billion, an improvement of ¥13.6 billion from a ¥7.1 billion loss for the year ended March 31, 2008. For the year ended March 31, 2008, we recorded a ¥13.9 billion impairment loss on real estate which we possess in Saito International Culture Park (SICP), located in the north area of Osaka Prefecture due to the revaluation of its business.

Comparison between the Years Ended March 31, 2008 and 2007

The activities of this segment include financing services, office services and other services to external customers, and/or to us, and associated companies.

Gross profit for the year ended March 31, 2008 was ¥5.5 billion, an increase of ¥1.2 billion from ¥4.3 billion for the year ended March 31, 2007.

Operating loss for the year ended March 31, 2008 was ¥1.4 billion, an improvement of ¥3.0 billion from a ¥4.4 billion loss for the year ended March 31, 2007.

Net loss for the year ended March 31, 2008 was ¥7.1 billion, a deterioration of ¥12.9 billion from ¥5.8 billion of net income for the year ended March 31, 2007. For the year ended March 31, 2008, we recorded a ¥13.9 billion impairment loss on real estate which we possessed in Saito International Culture Park, located in the north area of Osaka Prefecture.

Inflation

The management believes that inflation did not have a significant effect on our reported results of operations.

(*1) In March 2008, Urban Renaissance Agency (URA), an implementing body of land readjustment of SICP, announced that it would be difficult for URA to execute the project as the implementing body considering a conclusion on the project provided by the special appraisal and monitoring committee, and suggested that the project plan should be fundamentally revised. As a result of the URA s announcement, uncertainty about the progress and profitability of the land readjustment project in SICP has increased and Mitsui recognized a ¥13.9 billion impairment loss on land, by re-examining future value based on the current prices in the nearby block.

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Critical Accounting Policies and Estimates

Accounting policies and estimates are considered to be critical if they are important to our financial condition and results of operations and involve estimates that require management subjective or significant judgment about the effect of matters that are inherently uncertain.

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the carrying values of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period.

The following items require significant management judgments and estimates.

Impairment of Long-Lived Assets

Impairment losses of long-lived assets, other than goodwill and intangible assets not subject to amortization, for the years ended March 31, 2009, 2008 and 2007 and the balance of the long-lived assets, net of accumulated depreciation and amortization, as of March 31, 2009, 2008 and 2007 were as follows:

| | | Dillions of Tell | | | |
|-------------------|-----------|------------------|-----------|--|--|
| | | As of March 31, | | | |
| | 2009 | 2008 | 2007 | | |
| Long-lived assets | ¥ 1,196.6 | ¥ 1,264.9 | ¥ 1,304.5 | | |
| Impairment loss | 37.6 | 24.4 | 17.6 | | |

Dillions of Von

Impairment losses of long-lived assets have had a material impact on our net income in recent years. These losses were mainly due to the declining profitability resulting from deterioration of business environment and the reorganization of business structure of our subsidiaries.

Our long-lived assets to be held and used or to be disposed of other than by sale are reviewed for impairment semiannually or more frequently whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

This review for impairment is performed by comparing the carrying amount of the asset with the aggregate amount of the estimated undiscounted future cash flows (impairment analysis). Cash flow projections used in our impairment analysis and fair value calculations are based on the business plan authorized by our management or, if this is not available, on the operating plan reflecting the most recent condition of the long-lived asset. In these plans, for example, we assume:

that the level of most recent selling prices and rents of real estate in the surrounding areas will remain unchanged for a reasonable period in the future; and

that the estimate of the sales prices of the products from facilities and equipment for the certain future period is based on the average price of the equivalent length of period in the past or on the analysts reports.

that the most updated oil reserve will be produced from the oil field in accordance with the production plan, and the estimate of the sales prices is based on the future prices at the analysis day.

As for the discount rate used in fair value calculations, when expected variations of cash flows are not considered in the cash flow estimate, a discount rate which includes the risk factor for the cash flow deviation is used. For example:

Assumptions that marketplace participants would use in their estimates of fair value are incorporated in the discount rate when such information is available; or

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When such information is not available, an expected internal rate of return (IRR) used for management purposes or a weighted average cost of capital (WACC) of a company that owns the long-lived asset, whichever is higher, is also considered for the discounted cash flow calculation.

Factors to be considered when estimating future cash flows and determining discount rates vary for each long-lived asset because of the difference in nature of the assets and in operating circumstances, such as location, owner, operator, profitability and other factors.

Also see the relevant discussion on the impairment losses at the Vincent oil field in Operating Results by Operating Segment Energy Segment , at Mitsui Norin Co., Ltd. in Operating Results by Operating Segment Foods & Retail Segment , at Steel Technologies Inc. in Operating Results by Operating Segment Americas Segment and at MBK Real Estate Europe Limited in Operating Results by Operating Segment Europe, the Middle East and Africa Segment in this item.

Impairment of Goodwill

Impairment of goodwill for recent fiscal years has had a significant impact on our income. The following table shows the carrying amounts of goodwill as of March 31, 2009, 2008 and 2007 and the impairment loss for the years ended March 31, 2009, 2008 and 2007.

| | D i | Dillions of Ten | | | | |
|-----------------|------------|-----------------|--------|--|--|--|
| | As | As of March 31, | | | | |
| | 2009 | 2008 | 2007 | | | |
| Goodwill | ¥ 33.6 | ¥ 52.5 | ¥ 37.2 | | | |
| Impairment loss | 18.6 | 2.0 | 16.5 | | | |

Dillions of Von

We assess the carrying amount of goodwill for impairment annually and upon the occurrence of an indicator of impairment. We perform our impairment testing of goodwill by comparing the carrying amount with the fair value of each of our subsidiaries as our reporting units. Goodwill impairment is determined using a two-step process. The first step of the goodwill impairment test is used to indentify potential impairment by comparing the fair value of the subsidiary s equity with its carrying amount.

If the fair value of the subsidiary s equity falls below its carrying amount and potential impairment is identified in the first step, the second step is performed by comparing the implied fair value of the goodwill with its carrying value. If the implied fair value of the goodwill falls below its carrying value, an impairment loss is recorded for the difference. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination. Namely, the equity fair value of a subsidiary is allocated to all of the identifiable assets and liabilities of that subsidiary, and the remaining value which can not be allocated to any identifiable assets and liabilities is considered the implied fair value of the goodwill.

Determining the fair value of a subsidiary sequity under the first step of the goodwill impairment test and determining the fair value of individual assets and liabilities of a subsidiary under the second step of the goodwill impairment test are judgmental and often involve the use of significant estimates and assumptions. These estimates and assumptions could significantly impact whether or not an impairment loss is recognized as well as the magnitude of any such loss. In case that stock of a subsidiary which has goodwill on its book is listed on a market, we use the market equity price for the first step. In case that it is not listed, we perform internal valuation analyses using discount cash flow model or utilize third-party valuations when management believes the amounts are material. To determine the fair value of individual assets and liabilities of a subsidiary for the second step, we also use internal valuation analyses using discount cash flow model or utilize third-party valuations if necessary. Similar to impairment of long-lived assets, cash flow projections used in the fair value calculations are based on the business plan authorized by our management or, if this is not available, on the business plan reflecting the most recent business environment of the subsidiary. In these plans, we make same kinds of assumption we make for impairment of long-lived assets.

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Also see the relevant discussion on the impairment losses at Mitsui Knowledge Industry Co., Ltd. in Operating Results by Operating Segment Consumer Service & IT Segment and at Steel Technologies Inc. in Operating Results by Operating Segment Americas Segment in this item

Impairment of Investment Securities

Impairments of equity investments for recent fiscal years have had a significant impact on our income. The following table shows the carrying amounts of marketable and non-marketable equity securities as of March 31, 2009, 2008 and 2007 and the impairment loss for the years ended March 31, 2009, 2008 and 2007.

| | 2 | Billions of Yen Year ended March 31, 2009 2008 2007 | | | | | | 007 | | |
|----------------------------------|--------------------|---|------|-----------------|-----|------------------|------|---------------|---|-----------------|
| | Carrying amount | Impairi loss | | Carrying amount | Imp | oairment loss | | rying ount | | airment loss |
| Marketable equity securities | ¥ 398.7 | ¥ | 79.3 | ¥ 652.0 | ¥ | 28.1 | ¥ 8 | 361.5 | ¥ | 3.1 |
| Non-marketable equity securities | 499.9 | <u> </u> | 37.8 | 557.6 | | 8.7 | 3 | 316.2 | | 8.6 |
| Total | ¥ 898.6 | ¥ 1 | 17.1 | ¥ 1,209.6 | ¥ | 36.8 | ¥ 1. | 177.7 | ¥ | 11.7 |

Management principally believes that a 30% or more decline in fair value of a security at the end of quarter for marketable equity securities leads to the conclusion that the security has an other-than-temporary impairment. In addition, if the decline is less than 30%, various factors, such as the duration of the market decline (for more than nine consecutive months), our intention and ability to hold the investment until its market price recovery and the financial conditions of the investee, are considered in concluding if the decline is temporary or not.

Management believes that the criteria for evaluating the significance of the decline in fair value are reasonable. The aggregate unrealized loss amount of the marketable securities that have been in continuous unrealized loss position for less than one year and had severity of decline of fair value below cost was \(\frac{3}{3}6.8\) billion. But, considering the combination of length of time that fair values have been below cost, the extent of decline and the financial condition of the investees, we expect that their fair values will recover above their costs while we hold these investments.

We assess the carrying value of non-marketable equity securities for impairment semiannually and upon the occurrence of an indicator of impairment. If our portion of net asset measured at fair value^(*) falls below the carrying amount by more than 50% we assess the recoverability of the carrying amount of a non-marketable security as we determine a potential impairment exists. Where we have determined that there is an other-than-temporary decline in the fair value of the security, the carrying value of the security is written down to its fair value, which is calculated by discount cash flow method or measured based on net asset taking into consideration various factors affecting the fair value. See the relevant discussion on the impairment losses on shares in Recruit Co., Ltd. and in office building business in Operating Results by Operating Segment Consumer Service & IT Segment in this item.

We also review investments in listed associated companies for impairment losses using the same other-than-temporary criteria for marketable equity securities unless there are reasonable grounds that the decline is temporary in case that the decline ratio is from 30% to 50% and the decline has been for less than nine consecutive months. The amount of impairment loss on net of tax basis for the years ended March 31, 2009 was approximately ¥54.0 billion, and was recorded in equity earnings in associated companies-net (after income tax effect).

(*) For this analysis, net asset measured at fair value means net of assets and liabilities marked to market based on the most recent and available balance sheet, and excludes goodwill or any other intangible assets which represent excess earning power.

Tax Asset Valuation

Establishing a valuation allowance for deferred tax assets, pursuant to evaluation on its realizability, has had a significant impact on our income. The following table shows the deferred tax assets and valuation allowance for deferred tax assets and valuation allowance as of March 31, 2009 and 2008.

| | Billions As of Ma | |
|---------------------------|----------------------|---------|
| | 2009 | 2008 |
| Total deferred tax assets | ¥ 321.7 | ¥ 218.9 |
| Valuation allowance | (153.8) | (99.0) |
| Deferred tax assets net | ¥ 167.9 | ¥ 119.9 |

Mitsui determines the realizability of deferred tax assets based on all available evidence, both positive and negative, including all currently available information regarding tax deductibility on future years and ability to generate sufficient taxable income at Mitsui and subsidiaries prior to the expiration of the loss carryforward pursuant to the relevant tax laws and regulations. Management believes it is more likely than not that all of those deferred tax assets, net of valuation allowance, will be realized. However, the amount of realizable net deferred tax assets may change in the near term if estimates of future taxable income during the carryforward period are changed or if statutory tax rates are changed. Some of the examples we factored in to assess the realizability of deferred tax assets were as follows;

On the occurrence of temporary difference, we establish a deferred tax asset; and, at the same time we evaluate when those deferred tax assets will be realized in future. Particularly, when we establish a deferred tax asset in relation to a write-down loss of securities or impairment loss on long-lived assets which are not subject to depreciation for tax purposes and we have no specific schedule of sale or disposal of those assets, we establish a valuation allowance for the deferred tax asset because we view the deferred tax amount as not realizable.

We evaluate realizability of deferred tax assets on the future deductible temporary difference and tax loss carryforwards at subsidiaries and associated companies. Among others, no deferred tax assets are determined to be realizable, if those subsidiaries and associated companies recorded a significant amount of tax loss carryforwards for each of the past three years and are expected to record a significant tax loss in the current fiscal year as well, considering all our past experiences in determining realizability of deferred tax assets.

Effective April 1, 2009, a new tax law was introduced in Japan that excludes 95% of dividend received from a foreign investee in which an investor has 25% or more ownership interest from taxable income. Mitsui s taxable income is expected to be reduced from the year ending March 31, 2010 onward. At the same time, Mitsui and its wholly owned domestic subsidiaries are to file a consolidated corporate income tax return to the National Tax Agency as a consolidated group. As a result of the consolidated tax return filing, realizability of national corporate tax portion of the deferred tax assets at Mitsui is dependant on the estimate of the consolidated tax group s taxable incomes in future.

Reserve estimates for oil and gas producing and mining activities

Reserves are estimates of the amount of product that can be economically and legally extracted from the company s interests in properties. In order to calculate reserves, estimates and assumptions are required about a range of geological, technical and economic factors, including quantities, grades, production techniques, recovery rates, production costs, transport costs, commodity demand, commodity prices and exchange rates. Because the economic assumptions used to estimate reserves change from period to period, and because

additional geological data is generated during the course of operations, estimates of reserves may change from period to period. Changes in reported reserves may affect the company s financial results and financial position in a number of ways, including the following:

Asset carrying values may be impaired due to changes in estimated future cash flows.

Depreciation and amortization charged in the income statement may change where such charges are determined by the units of production basis, or where the useful economic lives of assets change.

Decommissioning, site restoration and environmental provisions may change where changes in estimated reserves affect expectations about the timing or cost of these activities.

Pension Benefit Costs

Employee pension benefit costs and obligations are dependent on various assumptions, including discount, retirement, and mortality rates, which are based on current statistical data, as well as the expected long-term rate of return on plan assets and other factors. In accordance with U.S. GAAP, the difference between actual results and the assumptions is accumulated and amortized to expenses over future periods and, therefore, generally affects the recognized costs in future periods. Management believes that the assumptions used are appropriate; however, differences in actual experience or changes in assumptions may affect our future pension costs and obligations.

We determine the discount rates each year as of the measurement date, based on a review of interest rates associated with long-term Japanese government bonds or high-quality fixed-income corporate bonds. The discount rates determined on each measurement date are used to calculate the benefit obligation as of that date, and are also used to calculate the net periodic pension costs for the upcoming plan year.

Mitsui determines the expected long-term rate of return on plan assets based on the weighted-average rate of return computed by using the expected long-term rate of return on each asset class, which is derived from an extensive study conducted by investment advisors and actuaries on a periodic basis, and the target allocations for each asset class. The study includes a review of anticipated future performance with market analysis of individual asset classes, and also gives appropriate consideration to actual historical returns achieved by the plans. The subsidiaries determine the expected long-term rates of return on plan assets mainly based on the expectations for future returns by investment advisors and actuaries.

The following table illustrates the sensitivity to changes in certain assumptions for Mitsui s pension plans:

| | Billic Impact of change in assumption on NPPC for the | ons of Yen | |
|---|---|------------|--|
| | year ending March 31, 2010 | assumpt | of change in tion on PBO as of h 31, 2009 |
| 50 basis point decrease in discount rate | ¥ 1.9 | ¥ | 15. 3 |
| 50 basis point increase in discount rate | (1.6) | | (14.4) |
| 50 basis point decrease in expected long-term rate of return on plan assets | 1.0 | | |
| 50 basis point increase in expected long-term rate of return on plan assets | (1.0) | | |

See Note 14, PENSION COSTS AND SEVERANCE INDEMNITIES, for further discussion about the estimates and assumptions on PBO and NPPC.

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New Accounting Standards

Fair value measurements

In April 2009, the FASB issued FSP No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. This FSP provides guidance for determining whether a market that was formerly active has become inactive and a transaction is not orderly in order to apply the fair value measurement provisions of SFAS No. 157. This FSP is applied prospectively for interim and annual reporting periods ending after June 15, 2009. The effect of the adoption of this FSP on our financial position and results of operations will be immaterial.

Business combinations

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS No. 141R).

SFAS No. 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired in the business combination or a gain from a bargain purchase. SFAS No. 141R also requires disclosures to enable users of the financial statements to evaluate the nature and financial effects of the business combination.

In April 2009, the FASB also issued FSP No. FAS 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies, which requires an asset or liability arising from a contingency in a business combination to be recognized at fair value if fair value can be reasonably determined.

Both SFAS No. 141R and FSP No. FAS 141(R)-1 are applied prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The effects of the adoption of these standards on our financial position and results of operations are not currently known and cannot be reasonably estimated until further analysis is completed.

Noncontrolling interests in consolidated financial statements

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51.

SFAS No. 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary.

SFAS No. 160 is effective for fiscal years beginning on or after December 15, 2008 and interim periods within those fiscal years. The effect of the adoption of this statement on our financial position and results of operations is not currently known and cannot be reasonably estimated until further analysis is completed.

Recognition and presentation of other-than-temporary impairments

In April 2009, the FASB issued FSP No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments.

FSP No. FAS 115-2 and FAS 124-2 amends SFAS No. 115 and SFAS No. 124, Accounting for Certain Investments Held by Not-for-Profit Organizations. This FSP requires an entity to recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the noncredit component in other comprehensive income when the entity does not intend to sell the security and it is more likely than not that the entity will not be required to sell the security prior to recovery. This FSP also expands the disclosure requirements for other-than-temporary impairments on debt and equity securities.

FSP No. FAS 115-2 and FAS 124-2 is effective for interim and annual reporting periods ending after June 15, 2009. The effect of adoption of this FSP on our financial position and results of operations is not currently known and cannot be reasonably estimated until further analysis is completed.

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B. Liquidity and Capital Resources Use of Non-GAAP Financial Measures

Non-GAAP financial measures are defined in the SEC regulations as financial measures that either exclude or include amounts that are not excluded from or included in the most directly comparable measure calculated and presented in accordance with GAAP.

Net Debt-to-Equity Ratio

We refer to Net Debt-to-Equity Ratio (Net DER) in this Liquidity and Capital Resources and elsewhere in this annual report. Net DER is comprised of net interest bearing debt divided by shareholders equity.

Net interest bearing debt—is defined as interest bearing debt, consisting of short-term debt and long-term debt, less cash and cash equivalents and time deposits. Management believes that Net DER is a useful internal measure to review the balance between interest bearing debt and shareholders—equity for the purpose of improving our capacity to meet debt repayments and/or return on equity. This calculation does not recognize the fact that cash and cash equivalents and time deposits may not be completely available for debt repayments because some amount of cash and cash equivalents and time deposits may be required for operational needs including contractual obligations or capital expenditures.

Net interest bearing debt and Net DER are presented in the table below.

| | Billions of Yen | | |
|--|-----------------|-----------|--|
| | As of Ma | arch 31, | |
| | 2009 | 2008 | |
| Short-term debt | ¥ 454.1 | ¥ 464.6 | |
| Long-term debt | 3,214.5 | 3,221.0 | |
| Interest bearing debt | 3,668.6 | 3,685.6 | |
| Less cash and cash equivalents and time deposits | (1,153.5) | (911.6) | |
| Net interest bearing debt | ¥ 2,515.1 | ¥ 2,774.0 | |
| Shareholders equity | ¥ 1,881.7 | ¥ 2,183.7 | |
| Net DER (times) | 1.34 | 1.27 | |

The most directly comparable GAAP measures for Net interest bearing debt and Net DER are considered to be Interest bearing debt and Debt-to-Equity Ratio (DER), respectively. However, these measures do not measure changes in cash position.

DER (times) 1.95 1.69

(defined as interest bearing debt divided by shareholders equity)

Free Cash Flow

We define free cash flow as the sum of net cash provided by/(used in) operating activities and net cash provided by/(used in) investing activities. Management believes that such indicator is useful to investors, to measure available net cash for investment in strategic opportunities and/or debt repayment, or the extent of reliance on borrowing to procure funds for strategic investments. Free cash flow does not represent the residual cash flow available for discretionary expenditures.

The following table shows a reconciliation of net cash provided by operating activities to free cash flow.

| | Billions of Yen | | | | |
|---|-----------------|-----------------------|-----------|--|--|
| | Year | Years Ended March 31, | | | |
| | 2009 | 2008 | 2007 | | |
| Net cash provided by operating activities | ¥ 582.7 | ¥ 415.8 | ¥ 239.3 | | |
| Net cash used in investing activities | (290.9) | (104.8) | (418.0) | | |
| Free cash flow | ¥ 291.8 | ¥ 311.0 | ¥ (178.7) | | |

Finance and Liquidity Management

Funding and Treasury Policies and Objectives

Our management believes our basic funding policy is to secure liquidity required for our smooth operations and to maintain the strength and soundness of our balance sheet. In order to achieve our objectives, our principal strategy is to obtain long-term funds (those with maturities of around 10 years) from financial institutions, including insurance companies and banks, and through the issuance of corporate bonds. In addition, we minimize our refinance risk by deconcentrating the amount of repayment of our long-term debt by each fiscal year. In case where large amount of finance is required for various projects, we utilize financing programs provided by government financing agencies and/or project financing to obtain long-term financing. Another strategy is to hold sufficient cash and cash equivalents in order to maintain liquidity to flexibly meet capital requirements and to minimize the harmful effect by the deteriorated financial market on future debt-service requirements. Cash and cash equivalents consist mainly of highly-liquid and highly-rated short-term financial instruments and deposits considering the current financial market conditions.

In principle, the domestic financing subsidiary provides a cash management service with wholly-owned domestic subsidiaries, and it results in the centralization of funding sources, efficient use of excess funds and securement of liquidity for domestic subsidiaries. The same policy and practices have been extended to wholly-owned overseas subsidiaries through our regional financing subsidiaries, which, in principle, centralizes the fund raising function and fund operation function. As a result, approximately 86% of total interest bearing debt as of March 31, 2009 was raised by Mitsui and the above-mentioned financing subsidiaries.

Funding Sources

In accordance with our basic funding policy above, we choose the funding source among various measures of direct and in-direct financing in order to secure long and stable sources of funds, and procure financing by the preferable method under the financial condition at that point of time. We borrow funds based on our longstanding and wide-ranging relations with financial institutions in Japan and overseas, borrow from government financing agencies, and also utilize project financing. In addition to these funding sources, Mitsui maintains direct finance methods such as a ¥200 billion debt shelf-registration and a ¥2,400 billion commercial paper program in Japan, and utilize suitable one among these facilities depending on the financial situation. Similarly, Mitsui & Co. (U.S.A.), Inc., Mitsui & Co. Financial Services (Europe) B.V., Mitsui & Co. Financial Services (Asia) Ltd. and Mitsui & Co., Ltd. have arranged a joint Euro medium-term note (MTN) program of U.S.\$5 billion. Mitsui guarantees notes issued by these overseas subsidiaries. For raising short-term funds overseas, Mitsui & Co. (U.S.A.), Inc. has a U.S.\$1.5 billion U.S. domestic commercial paper program, and there are similar commercial paper programs in some other overseas markets.

Certain overseas subsidiaries set lines of credit by paying commitment fees to the financial institutions, which were not material in each of the past three years. For unused lines of credit financing outside of Japan, including these lines of credit with fees, see Note 13, SHORT-TERM AND LONG-TERM DEBT.

Short-term and long-term debt as of March 31, 2009 was mainly denominated in Japanese yen and the rest was primarily denominated in U.S. dollars. Considering the type of interest and currency of our assets, we employ certain derivative financial instruments, which include interest rate swaps, currency swaps and foreign exchange forward contracts. We enter into interest rate swaps to convert fixed interest rate into floating interest rate (or vice versa) and currency swaps or foreign exchange forward contracts to convert funds in Japanese yen into U.S. dollars (or vice versa). The proportion of interest bearing debt with floating interest rate after taking into account interest rate swaps is nearly same as last year s ratio, and management believes that it is consistent with interest rate conditions of our current balance sheet. See Note 25, DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES, for further description of our derivative financial instruments.

Credit Ratings

To facilitate access to funds from capital markets, Mitsui and certain of our overseas subsidiaries have obtained ratings from Rating and Investment Information, Inc. (R&I), Moody s Investors Service, Inc. (Moody s) and Standard and Poor s Services (S&P). The ratings as of June 2009 were as follows:

| | R&I | Moody s | S&P |
|--|------------------|---------|-----|
| Commercial paper rating | a-1+ | P-1 | A-1 |
| Long-term corporate credit rating | AA- | | A+ |
| Long-term unsecured senior debt rating | AA- | A2 | |
| Medium-term note program rating | AA- | A2 | |
| S&P raised our long-term credit rating to A+ from A in March 2008. S&P cited the following factors for | the change in ra | atings: | |

source our rong term ereal running to the first and term are to the first and terming the running to

Improving balance between our risk assets and risk buffer; and

Enhancement of our risk management system.

Credit ratings are an assessment by the rating agencies of the credit risks associated with us and are based on information provided by us and other sources that the rating agencies consider reliable. Credit ratings do not constitute a recommendation to buy, sell or hold securities and are subject to change or withdrawal by each of the rating agencies at any time. As rating agencies may have different criteria in evaluating the risk associated with a company, you should evaluate each rating independently of other ratings. Ratings may be changed without pre-notice at any time.

Liquidity Management

Cash and cash equivalents, which were mostly in Japanese yen, were \(\xi\)1,147.8 billion as of March 31, 2009, an increase of \(\xi\)248.5 billion from March 31, 2008. This increase is primarily attributable to a surplus in free cash flow. As a result, management believes that cash and cash equivalents as of March 31, 2009 satisfy the liquidity for the repayment of short-term debt (\(\xi\)454.1 billion) and current maturities of long-term debt (\(\xi\)373.2 billion)

Commencing from the subprime mortgage crisis, turmoil in financial market brought about the sharp drop in property and commodity prices and volatility in foreign exchange market, and then it had much harmful effect on the real economic activity such as the sudden slow-down of consumption, causing red figures on the manufacturers books and sharp fall in the stock market. At the same time, huge loss of the major financial institutions in various countries caused by substantial valuation loss in securitized products triggered credit crunch all over the world, and it forced financial institutions to tighten the credit line to the corporate customer. After Lehman Brothers bankruptcy filing, the credit market conditions were supported to some degree by the massive supply of liquidity, rate reduction as well as credit support program by the central banks and the equity injection to the financial institutions by the governments, but the credit market situation was still required to be monitored closely.

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Under such circumstances, we procured necessary funds in accordance with our basic funding policy by utilizing the long-term relationship with financial institutions and measures implemented by public financial institutions. The primary source in the direct finance is issuance of domestic corporate bonds, while the primary source in the in-direct finance are borrowings from banks and life insurance companies. Approximately 87.6% of total interest bearing debt as of March 31, 2009 was long-term debt and this ratio was almost same as last fiscal year s ratio (87.4%).

For the details of the long-term debt, interest rate structure and the maturity profile of our outstanding debt as of March 31, 2009, see Note 13, SHORT-TERM AND LONG-TERM DEBT.

As of March 31, 2009, although shareholders equity decreased to ¥1,881.7 billion, a decline of ¥302.0 billion from March 31, 2008, Net DER stayed 1.34 as of March 31, 2009 almost same as 1.27 as of March 31, 2008, since net interest bearing debt was also decreased by ¥258.9 billion to ¥2.515.1 billion.

The ratio of current assets to current liabilities as of March 31, 2009 was 158.3%, up by 11.3% points from 147.0% as of March 31, 2008.

Judging by the numbers above, we believe that our balance sheet has been financially maintained in good shape at this stage, even though we suffered limited impact by the turmoil in the financial market.

As of March 31, 2009, we had given guarantees for obligations of various third parties and associated companies. These guarantees are not expected to require substantial use of our capital resources. We have not had any material payment requirements resulting from these guarantees for the past three years. For details on guarantees issued by us, see Note 22, CONTINGENT LIABILITIES.

With the exception of project financing and non-recourse financing, it is our policy not to conclude agreements for important financial transactions with financial institutions that contain additional debt restriction clauses that may cause acceleration of our obligations, including debt incurrence restrictions, negative pledges, restrictions on dividend payments and various financial ratio limits, and there are no material financial covenants in the agreements undertaken.

Assuming that our subsidiaries have sufficient distributable net assets or retained earnings as provided under the local laws of the relevant jurisdictions, there are no material contractual or legal restrictions on the ability of our subsidiaries to transfer funds to us in the form of dividends, loans or advances. There are no material economic restrictions on payments of dividends, loans or advances to us by our subsidiaries other than general withholding or other taxes calculated at the rates determined by the local tax laws of the relevant jurisdictions.

We plan to contribute ¥4.2 billion to our defined-benefit pension plans for the year ending March 31, 2010. This cash requirement will be managed under our funding policy mentioned above.

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Investment Plans and Financial Policies of the Medium-Term Management Outlook

For the year ended March 31, 2009, we forecasted total investing cash outflow to be approximately ¥700 billion, reflecting a favorable investing environment. We also plan assets recycling for total sum of approximately ¥270 billion^(*1). Facing the credit crunch and economic slowdown triggered by the financial crisis, during the year ended March 31, 2009, new investments and loans we executed were limited to approximately ¥520 billion due to further intensification of our financial discipline. Cash generated through continued divestitures of non core businesses was ¥190 billion due to tightening of credit crunch as well as decline in asset value^(*2). Most of these investments and divestitures were executed in the six month period ended September 30, 2008. For the six month period ended September 30, 2008, cash outflow for the investments and loans and cash inflow from the divestitures were approximately ¥320 billion and ¥120 billion, respectively.

As a result, net cash used in investing activities for the year ended March 31, 2009 was \$290.9 billion. On the other hand, net cash provided by operating activities increased to \$582.7 billion in spite of the decrease in net income for the year ended March 31, 2009, as most of factors of the decrease were losses on non-cash items. Free cash flow for the year ended March 31, 2009 was a net inflow of \$291.8 billion. See Cash Flows, for further description of cash flows for the year ended March 31, 2009.

As of the issuing date of this annual report, during the year ending March 31, 2010, we plan total sum of \(\frac{\pmax}{360}\) billion expenditure for investments and loans, which includes investments and loans in the Mineral Resources & Energy area for \(\frac{\pmax}{120}\) billion mainly for projects under development or for expansion, in the Global Marketing Networks area for \(\frac{\pmax}{10}\) to 100 billion, in the Consumer Services areas for \(\frac{\pmax}{10}\) to 20 billion and Infrastructure for \(\frac{\pmax}{140}\) billion. We also plan assets recycling for total sum of approximately \(\frac{\pmax}{120}\) billion.

We expect a break-even free cash flow for the year ending March 31, 2010 led by operating activities with positive cash inflow while cash flows from investing activities continue to be still negative. During the year ended March 31, 2009, the financial crisis led us to implement proactive interventions in achieving a positive free cash flow. Included in such interventions were reducing our working capital, accelerating divestitures of non-core assets and intensifying financial discipline and execution in investments. We continue to work on the initiatives to achieve a positive free cash flow trend continuously and stably.

Compared to the assumptions in our Medium-term Management Outlook, we could not achieve our targeted earnings of the original plan, but we expect stable positive free cash flow trend as following efforts: improvement of working capital, intensifying financial discipline and execution in investments, and generating cash for investment by internal financing. Additionally, given the exceptionally high level of uncertainty surrounding financial markets as well as the global economy, we believe that it would also be beneficial for the shareholders in the medium- to long-term if we strive to further strengthen our balance sheet. Accordingly, we would like to maintain the targeted dividend payout ratio at 20% of consolidated net income. However, we also believe that it would be necessary for us to continue seeking new investment opportunities that may provide us a foundation for our future. Even in such opportunities, we try to generate funds for the investments through additional divestures in order to maintain the leverage with a marginal increase.

- (*1) Mitsui defines Investment Plan with the combined total of investing cash flows of operating segments other than All Other Segment and Adjustments and Eliminations. Financial services from and to Mitsui and its subsidiaries referred to in *Funding and Treasury Policies and Objectives* and *Liquidity Management* above are provided by the All Other Segment. Acquisitions of and proceeds from sales of available-for-sale securities as investing activities in the Statements of Consolidated Cash Flows are mostly conducted by the All Other Segment which includes the units in charge of corporate financing and liquidity management as discussed in Funding Sources.
- (*2) See Cash Flows from Investing Activities of Cash Flows for the breakdown by operating segment.

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We forecast that total interest bearing debt as of March 31, 2010 will remain at the same level as of March 31, 2009. We also forecast that Net DER as of March 31, 2010 will remain at the same level as of March 31, 2009 at 1.34 times.

For the details of the refinance by direct financing from capital markets and fund raising including project finance from the private sector and government financing agencies, see Funding and Treasury Policies and Objectives and Funding Sources. Many of the projects in the investment plan involve bidding. The outcome of bidding will have an effect on our actual cash flows and financial condition for the year ending March 31, 2010.

Assets, Liabilities and Shareholders Equity

Total assets as of March 31, 2009 were \(\frac{4}{8}\),364.2 billion, a decrease of \(\frac{4}{1}\),173.6 billion from \(\frac{4}{9}\),537.8 billion as of March 31, 2008.

Current assets as of March 31, 2009 were ¥4,419.1 billion, a decrease of ¥639.0 billion from ¥5,058.1 billion as of March 31, 2008. Trade receivables declined by ¥893.9 billion due to decreased crude oil and oil product trading volumes reflecting the decline of the oil prices, in the Energy Segment and America Segment, and also declines in the commodity prices and trading volumes in the Chemical and the Iron & Steel Products Segment, while cash and cash equivalents increased by ¥248.5 billion to secure the liquidity for the financial turmoil.

Total current liabilities as of March 31, 2009 were \(\frac{4}{2}\),792.5 billion, a decrease of \(\frac{4}{6}\)49.1 billion from \(\frac{4}{3}\),441.6 billion as of March 31, 2008 due to a decline in trade payables corresponding to the decline in trade receivables.

As a result, working capital, or current assets minus current liabilities, as of March 31, 2009 was ¥1,626.6 billion, resulting in an increase of ¥10.1 billion from ¥1,616.5 billion as of March 31, 2008. The current ratio as of March 31, 2009 was 158%, an increase of 11% from 147% as of March 31, 2008.

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The sum of investments and non-current receivables , property and equipment at cost , intangible assets, less accumulated amortization , deferred tax assets-non-current and other assets as of March 31, 2009 totaled \(\frac{x}{3}\),945.1 billion, a \(\frac{x}{5}\)34.7 billion decrease from \(\frac{x}{4}\),479.8 billion as of March 31, 2008, mainly due to the following factors:

Total investments and non-current receivables as of March 31, 2009 was ¥2,866.4 billion, a decline of ¥370.9 billion from ¥3,237.3 billion as of March 31, 2008. Within this category, investments in and advances to associated companies as of March 31, 2009 was ¥1,275.5 billion, a decline of ¥57.5 billion from ¥1,333.0 billion as of March 31, 2008. Major expenditures and divestitures were:

Additional investments in Valepar S.A. for ¥78.4 billion and acquisitions of shares in Sims Metal Management Limited for ¥23.0 billion, an Australian metal recycler in the Mineral & Metal Resources Segment;

Additional investment in Multigrain AG (Switzerland) for ¥14.0 billion in the Foods & Retail Segment; and

Major proceeds were a preferred stock redemption of ¥23.1 billion (net of additional contribution made to) made by IPM Eagle LLP in the Machinery & Infrastructure Projects Segment.

In addition to the above-mentioned increases, there were another factors which do not involve cash outflows such as:

Increases in equity in earnings (before tax effect) of ¥17.3 billion (net of ¥99.6 billion dividends received from associated companies); and

A ¥175.0 billion net deterioration in foreign exchange translation cumulative adjustments.

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The following table shows the details of investments in and advances to associated companies as of March 31, 2009 and 2008 by operating segment.

| | | Billions of Yen As of March 31, | | |
|-------------------------------------|-----------|------------------------------------|----------|--|
| | 2009 | 2008 | Change | |
| Iron & Steel Products | ¥ 20.7 | ¥ 25.6 | ¥ (4.9) | |
| Mineral & Metal Resources | 409.2 | 388.8 | 20.4 | |
| Machinery & Infrastructure Projects | 324.5 | 374.7 | (50.4) | |
| Chemical | 39.9 | 42.9 | (3.0) | |
| Energy | 138.5 | 154.0 | (15.5) | |
| Foods & Retail | 81.0 | 63.1 | 17.9 | |
| Consumer Service & IT | 117.1 | 123.0 | (5.9) | |
| Logistics & Financial Markets | 16.5 | 29.1 | (12.6) | |
| Americas | 31.4 | 36.9 | (5.3) | |
| Europe, the Middle East and Africa | 15.5 | 25.5 | (10.0) | |
| Asia Pacific | 55.2 | 53.5 | 1.7 | |
| | | | | |
| Total | 1,249.5 | 1,317.1 | (67.6) | |
| | , | ,- | () | |
| All Other | 1.8 | 3.2 | (1.4) | |
| Adjustments and Eliminations | 24.2 | 12.7 | 11.5 | |
| | | | | |
| Consolidated Total | ¥ 1,275.5 | ¥ 1,333.0 | ¥ (57.5) | |

Other investments were ¥957.2 billion, a ¥324.3 billion decrease from ¥1,281.5 billion as of March 31, 2008. Major factors were as follows:

A ¥143.5 billion net decline of unrealized holding gains and losses on available-for-sales securities, such as those of INPEX Holdings Inc;

A \$117.4 billion loss on write down of shares including write down of shares in such as Mitsui Chemicals, Inc. of \$18.0 billion, Recruit Co., Ltd of \$12.0 billion; and

A ¥12.5 billion net decline of preferred stock in Sumitomo Mitsui Financial Group overseas subsidiary due to redemption and acquisition of the shares and a ¥3.8 billion net decline of investment in Sakhalin Energy Investment due to capital redemption and acquisition of the shares (including a decline of ¥4.9 billion from foreign exchange translation).

Property leased to others at cost as of March 31, 2009 was ¥199.2 billion, an increase of ¥14.8 billion from ¥184.4 billion as of March 31, 2008, mainly due to a warehouse estate for lease.

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Property and equipment at cost as of March 31, 2009 was ¥946.3 billion, a decline of ¥70.0 billion from ¥1,016.3 billion as of March 31, 2008. Major components were as follows:

A ¥6.9 billion increase for iron ore mining expansion projects in Australia (including a negative effect from foreign exchange translation of 29.6 billion) in the Mineral & Metal Resources Segment;

A ¥28.4 billion decrease for coal mining expansion projects in Australia (including a negative effect from foreign exchange translation of ¥38.8 billion) in the Energy Segment, and

A ¥8.5 billion decrease for energy related projects (including a negative effect from foreign exchange translation of ¥5.4 billion) such as Mitsui Oil Exploration Co., Ltd. (offshore Thailand), oil and gas projects of offshore Gulf of Mexico, Enfield and Vincent oil field in Australia, Tui oil field in New Zealand, and oil and gas projects in Oman in the Energy Segment.

The following table shows the details of property leased to others at cost and property and equipment at cost as of March 31, 2009 and 2008 by operating segment.

| | | Billions of Yen | | |
|-------------------------------------|-----------------|-----------------|----------|--|
| | As of March 31, | | | |
| | 2009 | 2008 | Change | |
| Iron & Steel Products | ¥ 24.0 | ¥ 23.3 | ¥ 0.7 | |
| Mineral & Metal Resources | 99.7 | 96.8 | 2.9 | |
| Machinery & Infrastructure Projects | 130.5 | 121.5 | 9.0 | |
| Chemical | 49.9 | 58.4 | (8.5) | |
| Energy | 436.7 | 460.2 | (23.5) | |
| Foods & Retail | 58.2 | 63.8 | (5.6) | |
| Consumer Service & IT | 55.2 | 69.3 | (14.1) | |
| Logistics & Financial Markets | 50.4 | 57.6 | (7.2) | |
| Americas | 85.7 | 86.9 | (1.2) | |
| Europe, the Middle East and Africa | 14.7 | 10.7 | 4.0 | |
| Asia Pacific | 4.9 | 5.6 | (0.7) | |
| | | | | |
| Total | 1,009.9 | 1,054.1 | (44.2) | |
| | , | , | (' ') | |
| All Other | 9.8 | 10.2 | (0.4) | |
| Adjustments and Eliminations | 125.8 | 136.5 | (10.7) | |
| | | | | |
| Consolidated Total | ¥ 1,145.5 | ¥ 1,200.8 | ¥ (55.3) | |

Long-term debt, less current maturities as of March 31, 2009 was ¥2,841.3 billion, a decrease of ¥103.1 billion from ¥2,944.4 billion as of March 31, 2008, due mainly to repayments at Mitsui & Co. (U.S.A.), Inc. and domestic and foreign financial subsidiaries.

Shareholders equity as of March 31, 2009 was ¥1,881.7 billion, a decline of ¥302.0 billion from ¥2,183.7 billion as of March 31, 2008. Major components of the decline were a net decline of ¥249.4 billion in foreign currency translation adjustments due to weaker Australian Dollar, Brazilian Real and U.S. Dollar against Japanese Yen, and a net decline of ¥96.2 billion in unrealized holding gains on available-for-sale securities reflecting a sharp decline in equity markets contrary to an increase of ¥90.2 billion in retained earnings.

Cash Flows

| | | Billions of Yen | | |
|--|---------|-----------------------|---------|--|
| | Year | Years Ended March 31, | | |
| | 2009 | 2008 | 2007 | |
| Net cash provided by operating activities | ¥ 582.7 | ¥ 415.8 | ¥ 239.3 | |
| Net cash used in investing activities | (290.9) | (104.8) | (418.0) | |
| Net cash (used in) provided by financing activities | (9.8) | (185.1) | 272.3 | |
| Effect of exchange rate changes on cash and cash equivalents | (33.5) | (26.7) | 9.4 | |
| | | | | |
| Net increase (decrease) in cash and cash equivalents | ¥ 248.5 | ¥ 99.2 | ¥ 103.0 | |

Cash Flows during the Year Ended March 31, 2009

Cash Flows from Operating Activities

Net cash provided by operating activities for the year ended March 31, 2009 was ¥582.7 billion, an increase of ¥166.9 billion from ¥415.8 billion for the year ended March 31, 2008. Major components of the net cash provided by operating activities were our operating income of ¥394.7 billion for the period and net changes in operating assets and liabilities of ¥69.9 billion due to a decline in commodity prices since the three month period ended December 31, 2008. Other major components were:

Operating income which increased steadily mainly at the Mineral & Metal Resources and the Energy Segment;

Dividends received totaling ¥168.5 billion from associated companies as well as investees other than associated companies, among others from our mineral resources and energy related associated companies such as Japan Australia LNG (MIMI) Pty. Ltd. (Australia), Valepar S.A. (Brazil), and other Middle Eastern LNG companies; and

Payments of ¥255.0 billion for corporate income taxes.

Compared to the year ended March 31, 2008, operating income slightly increased by ¥16.0 billion while net cash provided by the changes in operating assets and liabilities increased by ¥94.4 billion. Net income for the year ended March 31, 2009 was a decrease of ¥232.5 billion. The decrease was comprised of mostly one time losses on non-cash items.

Cash Flows from Investing Activities

The following table shows net cash provided by (used in) investing activities by operating segment.

| | Billions of Yen Years Ended March 31, | | |
|---|--|-----------|-----------|
| | 2009 | 2008 | 2007 |
| Iron & Steel Products | ¥ (3.4) | ¥ (3.2) | ¥ (10.3) |
| Mineral & Metal Resources | (155.0) | (3.5) | 5.1 |
| Machinery & Infrastructure Projects | (37.6) | (85.9) | (163.9) |
| Chemical | 3.0 | (16.7) | (21.1) |
| Energy | (90.5) | 118.3 | (211.6) |
| Foods & Retail | (25.2) | (14.7) | 5.8 |
| Consumer Service & IT | 13.6 | 23.7 | (58.7) |
| Logistics & Financial Markets | 3.5 | (0.7) | 0.4 |
| Americas | (17.3) | (101.2) | (29.6) |
| Europe, the Middle East and Africa | (8.3) | (8.3) | (4.6) |
| Asia Pacific ^(*) | 31.6 | (73.7) | (15.7) |
| Total | (285.6) | (165.9) | (504.2) |
| All Other and Adjustments and Eliminations ^(*) | (5.3) | 61.1 | 86.2 |
| Consolidated Total | ¥ (290.9) | ¥ (104.8) | ¥ (418.0) |

Net cash used in investing activities for the year ended March 31, 2009 was a net outflow of ¥290.9 billion, a ¥186.1 billion increase from a ¥104.8 billion net outflows for the year ended March 31, 2008.

The net outflows of cash that corresponded to investments in and advances to associated companies (net of sales of investments in and collection of advances to associated companies) were ¥131.6 billion. Major components were:

The additional investments in Valepar S.A. for ¥78.4 billion, the acquisitions of shares in Sims Metal Management Limited for ¥23.0 billion in the Mineral & Metal Resources Segment;

The additional investment in Multigrain AG for ¥14.0 billion in the Foods & Retail Segment; and

The additional investments in IPM Eagle LLP for ¥9.6 billion. The major cash inflow was the redemption of preferred shares in IPM Eagle LLP for ¥32.7 billion in the Machinery & Infrastructure Projects Segment.

^(*) The figures of operating segments include the inter-segment transactions, for example, increase in long-term loan receivables disbursed to other operating segments. At the same time, the amounts of such inter-segment transactions are eliminated in Eliminations. Among others, for the year ended March 31, 2009, the Asia Pacific Segment recorded net decrease in loans to 2 subsidiaries owned by the Mineral & Metal Resources Segment and the Energy Segment, amounting to ¥26.9 billion.

A total of \(\frac{\pmathbf{\text{\t

Acquisition of property and equipment for the oil and gas projects of the Enfield and Vincent oil field in Australia, Tui oil field in New Zealand, oil and gas projects in Oman, and oil and gas projects of offshore Gulf of Mexico as well as oil and gas projects by Mitsui Oil Exploration Co., Ltd. in total for \mathbf{Y}1.1 billion and for the coal mining projects in Australia for \mathbf{Y}14.2 billion in the Energy Segment;

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Acquisition of property and equipment for the iron ore mining projects in Australia for ¥42.4 billion in the Mineral & Metal Resources Segment; and

Leased rolling stock for ¥26.8 billion in the Machinery & Infrastructure Projects Segment.

A total of \(\frac{\pmathbf{\p

Additional investment in Sakhalin Energy Investment for ¥15.3 billion in the Energy Segment;

Acquisition of preferred Stock in Sumitomo Mitsui Financial Group overseas subsidiaries for ¥10.0 billion in the All Other Segment;

Proceeds from sales of those investments consisted of redemption of the preferred stock in Sumitomo Mitsui Financial Group overseas subsidiary for ¥22.5 billion in the All Other Segment;

Proceeds from sale of a trust beneficiary right with respect to Shiodome building for ¥14.7 billion in the Consumer Service & IT Segment; and

Proceeds of redemption of shares in Sakhalin Energy Investment for ¥14.2 billion and proceeds from sale of shares in Kyushu Oil Co., Ltd for ¥8.2 billion in the Energy Segment.

Compared to the year ended March 31, 2008, cash flows used in investing activities for the year ended March 31, 2009 increased by ¥186.1 billion. Major reason was proceeds from the divestitures of Sakhalin Energy Investment Company Ltd. and Sesa Goa Limited in the year ended March 31, 2008.

Free cash flows, or sum of net cash provided by operating activities and net cash used in investing activities, for the year ended March 31, 2009 was a net inflow of ¥291.8 billion.

Cash Flows from Financing Activities

Net cash used in financing activities for the year ended March 31, 2009 was ¥9.8 billion. Major factors were as below:

Net cash inflows from the borrowing of long-term debt mainly at Mitsui were ¥51.6 billion corresponding for demand of various investment.

Dividend paid by Mitsui totaled ¥101.7 billion.

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Compared to the year ended March 31, 2008, net cash used in financing activities for the year ended March 31, 2009 decreased by ¥175.3 billion, reflecting increases in net cash from both short-term and long-term debt from the year ended March 31, 2008. See also Funding Sources above, for details of our fund procurement.

Cash Flows during the Year Ended March 31, 2008

Cash Flows from Operating Activities

Net cash provided by operating activities for the year ended March 31, 2008 was ¥415.8 billion, an increase of ¥176.5 billion from ¥239.3 billion for the year ended March 31, 2007. Major components were:

Operating income which increased steadily in general mainly at the Energy Segment, the Machinery & Infrastructure Projects Segment and other segments;

Dividends received totaling ¥149.4 billion from associated companies as well as investees other than associated companies, among others from our mineral resources and energy related associated companies such as Japan Australia LNG (MIMI) Pty. Ltd. (Australia), Valepar S.A. (Brazil), and other Middle Eastern LNG companies; and

Payments of ¥184.3 billion for corporate income taxes.

Compared to the year ended March 31, 2007, net cash for the year ended March 31, 2008 provided by operating activities increased by ¥176.5 billion. In addition to the above-mentioned components, the increase was also attributable to positive impact from collection of trade receivables as well as changes in other operating assets and liabilities.

Cash Flows from Investing Activities

Net cash used in investing activities for the year ended March 31, 2008 was a net outflows of ¥104.8 billion, a ¥313.2 billion decrease from a ¥418.0 billion in net outflows for the year ended March 31, 2007.

A total of ¥206.9 billion was paid out for investments in and advances to associated companies, and proceeds of ¥309.6 billion were collected from sales of investments in and advances to associated companies. As a result, net cash inflows were ¥102.7 billion. The principal factor of the inflows was a ¥226.4 billion (equivalent to the proceeds of US\$1,862.5 million) proceed from the 50% divestiture of our stake in Sakhalin II project. On the other hand, major components of expenditures were:

Investments in Sims Group Limited (currently Sims Metal Management), an Australian metal recycler, for ¥70.6 billion and Erdos Electrical Power & Metallurgical Co., Ltd., a conglomerate in the Inner Mongolia Autonomous Region of China engaged in power generation, coal mining and ferrous alloy production, for ¥16.4 billion in the Mineral & Metal Resources Segment;

Additional investment to combine United Kingdom power generating assets with International Power plc for ¥22.2 billion in the Machinery & Infrastructure Projects Segment; and

Additional investment in Tangguh LNG project for ¥7.8 billion in the Energy Segment.

A total of \$282.1 billion was paid out for property leased to others and property and equipment; and proceeds of \$115.8 billion was provided form sales of property leased to others and property and equipment. As a result, net cash outflows were \$166.2 billion. Major purchases of equipment included:

Acquisition of property and equipment for the oil and gas projects of the Enfield and Vincent oil field in Australia, Tui oil field in New Zealand, oil and gas projects in Oman, and oil and gas projects of offshore in the Gulf of Mexico as well as oil and gas projects by Mitsui Oil Exploration Co., Ltd. in total for \(\frac{1}{2}\)80.3 billion; and for the coal mining projects in Australia for \(\frac{1}{2}\)35.3 billion in the Energy Segment; and

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Acquisition of property and equipment for the iron ore mining projects in Australia for ¥26.3 billion in the Mineral & Metal Resources Segment.

Major divestitures of assets included:

Sales of whole oil and gas producing interests at Wandoo Petroleum Pty Limited (Australia) amounting to ¥35.0 billion in the Energy Segment; and

Net proceeds from the sales of the rolling stock for lease amounted to ¥11.0 billion (net of additions of those assets) at rolling stock leasing subsidiaries in the Machinery & Infrastructure Projects Segment.

A total of ¥194.2 billion was paid out for acquisitions of available-for-sale and other investments, while proceeds of ¥107.4 billion were received from sales of those securities. As a result, net cash outflows were ¥86.8 billion. For the year ended March 31, 2008, cash outflows and inflows in connection with debt securities for the purpose of corporate fund management were marginal compared to the past fiscal years. Major transactions for expenditure included:

Additional investment in Sakhalin Energy Investment for ¥45.7 billion in the Energy Segment;

Purchases of shares in Yamaha Motor Co., Ltd. for ¥24.3 billion (except for loss on write-down) and preferred stock in Japan Airlines Co., Ltd. for ¥20.0 billion in the Machinery & Infrastructure Projects Segment

Shares and bonds of Central Finance Co., Ltd. for ¥19.4 billion (except for loss on write-down) in the Logistics & Financial Markets Segment.

On the other hand, we obtained cash through the sales of shares in Empreendimentos Brasileiros de Mineração S.A. for ¥13.8 billion and in Toho Titanium Co., Ltd. for ¥11.2 billion in the Mineral & Metal Resources Segment.

A total of ¥52.2 billion was used for acquisitions of subsidiaries (net of cash held by the acquired subsidiary), including the acquisition of Steel Technologies Inc. for ¥45.0 billion in the Americas Segment. On the other hand, a total of ¥106.3 billion was provided from the sales subsidiaries (net of cash held by the divested subsidiary), including the sale of Sesa Goa Limited for ¥92.8 billion in the Mineral & Metal Resources Segment.

Compared to the year ended March 31, 2007, cash flows used in investing activities for the year ended March 31, 2008 decreased significantly by ¥313.2 billion. Major reasons for the improvement were proceeds from the divestitures of Sakhalin Energy Investment Company Ltd. and Sesa Goa Limited for the year ended March 31, 2008.

Cash Flows from Financing Activities

Net cash used in financing activities for the year ended March 31, 2008 was ¥185.1 billion. Major factors were as below:

Net cash outflows from short-term debt amounted to ¥148.8 billion mainly due to increased repayment of short-term debt at overseas financial subsidiaries. Proceeds from long-term debt were ¥37.4 billion (net of repayments of long-term debt).

Dividend paid by Mitsui totaled ¥72.1 billion.

Compared to the year ended March 31, 2007, net cash raised by financing activities for the year ended March 31, 2008 decreased by ¥454.7 billion, reflecting decreases in net cash from both short term and long term debt from the year ended March 31, 2007.

C. Research & Development

For the years ended March 31, 2009, 2008 and 2007, research and development (R&D) expenses for the various R&D activities totaled ¥3.5 billion, ¥4.0 billion and ¥3.9 billion, respectively.

Management recognizes that individual R&D activity will not have a significant impact on our future operating results.

D. Trend Information

See Item 5.A, B, E and F.

E. Off-Balance Sheet Arrangements

We use off-balance sheet arrangements in the ordinary course of business to further our trading, fund-raising and other activities. Categories of off-balance sheet arrangements are as follows:

Guarantees

The following tables summarize our guarantees as of March 31, 2009 and 2008.

The maximum potential amount of future payments represents the amount without consideration of possible recoveries under recourse provision or from collateral held or pledged that we could be obliged to pay if there were defaults by guaranteed parties or there were changes in an underlying which would cause triggering events under market value guarantees and indemnification contracts. Such amounts bear no relationship to the anticipated losses on these guarantees and indemnifications, and they greatly exceed anticipated losses. Estimated proceeds from collateral and recourse represent the anticipated values of assets we could liquidate or receive from other parties to offset our payments under guarantees. The carrying amounts of liabilities recorded on the Consolidated Balance Sheets reflect our best estimate of future payments we may incur as part of fulfilling our guarantee obligations.

| | | Billio | ns of Yen | |
|-------------------------|--|--------|------------------|--------------------|
| | Maximum potential amount of future | | ourse isions/ | Carrying amount of |
| As of March 31, 2009: | payments | colla | iteral | liabilities |
| Financial Guarantees | ¥ 322 | ¥ | 35 | ¥ 4 |
| Performance Guarantees | 11 | | 4 | 0 |
| Market Value Guarantees | 46 | | 31 | 0 |

| | | Billion | s of Ye | en |
|-------------------------|--|------------------|---------|--------------------|
| | Maximum potential amount of future | Recou provisi | | Carrying amount of |
| As of March 31, 2008: | payments | collate | eral | liabilities |
| Financial Guarantees | ¥ 216 | ¥ | 20 | ¥ 3 |
| Performance Guarantees | 20 | | 5 | 1 |
| Market Value Guarantees | 67 | | 43 | |

In the furtherance of our trading activities, it is a customary practice for us to guarantee, severally or jointly with others, indebtedness of certain of our customers and suppliers and of certain associated companies as well as to guarantee the performance of contracts by such entities.

As lessees in operating lease contracts, certain subsidiaries have issued residual value guarantees of leased ocean transport vessels, and on the date of expiration of operating lease contracts, such subsidiaries will either purchase the leased assets at a fixed price or will be responsible for making up any shortfall between the actual sales price and the guaranteed value. In accordance with FASB Interpretation No. 46, Consolidation of Variable

Interest Entities (revised December 2003)-an Interpretation of ARB No. 51 on December 31, 2003, we consolidated ¥11.9 billion and ¥12.2 billion of total assets related to certain ocean transport vessels entities at March 31, 2009 and 2008, respectively. This information is provided in Note 23, VARIABLE INTEREST ENTITIES.

Sales of Trade Receivables

At March 31, 2009 and 2008, the outstanding amounts of off-balance sheet arrangements in which certain trade receivables are sold to third parties were immaterial.

Variable Interest Entities

We are involved with and have significant variable interests in a number of variable interest entities (VIEs) that are not consolidated because we are not the primary beneficiary, but in which we have significant variable interests. These VIEs mainly engage in leasing and financing activities. Further information is provided in Note 23, VARIABLE INTEREST ENTITIES.

Commitments on Deferred Payments

We had no financing commitments at March 31, 2009 and 2008.

Contingent Liabilities

See Note 22, CONTINGENT LIABILITIES.

F. Tabular Disclosure of Contractual Obligations

The following table provides our contractual obligations as of March 31, 2009 and payment due by period of these contractual obligations:

| | | | Billions of Ye | n | |
|---|----------------|-------|----------------|--------------|------------|
| | | | Payment D | ue by Period | |
| | Balance as of | March | March | March | After |
| Contractual Obligations | March 31, 2009 | 2010 | 2012 | 2014 | March 2014 |
| Long-Term Debt ⁽¹⁾ | ¥ 3,159 | ¥ 363 | ¥ 641 | ¥ 680 | ¥ 1,475 |
| Capital Lease Obligations ⁽²⁾ | 30 | 8 | 12 | 5 | 5 |
| Operating Leases ⁽³⁾ | 143 | 36 | 45 | 29 | 33 |
| Long-Term Purchase Contracts ⁽⁴⁾ | 3,264 | 1,017 | 1,083 | 455 | 709 |

- (1) The amounts of Long-Term Debt include bank borrowings and bonds, excluding the effect of the SFAS No. 133 fair value adjustment and capital lease obligations (present value of net minimum lease payments).
- (2) Capital Lease Obligations represents the schedule of payments for future minimum lease payments.
- (3) Operating Leases represents the schedule of payments for future minimum rentals. Minimum rental payments have not been reduced by minimum sublease rentals of ¥40.4 billion due in the future under noncancelable subleases.
- (4) Long-Term Purchase Contracts represents the schedule of payments for long-term purchase obligations, net of advance payments of ¥160 billion made to suppliers as of March 31, 2009.

For additional information regarding long-term debt, capital lease obligations and operating leases, see Note 13, SHORT-TERM AND LONG-TERM DEBT, and Note 8, LEASES, respectively.

In addition to the above, we plan to contribute ¥4.2 billion to our defined benefit pension plans for the year ending March 31, 2010.

The table above excludes estimated interest payments on liabilities and estimated payments under interest swap. Total cash paid for interest during the year ended March 31, 2009 was \{84.0 billion.

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Concerning only Mitsui which has approximately 71% of total interest bearing debt, estimated interest payments on liabilities and estimated payments under interest swaps were ¥232.6 billion. The payment amount by period was ¥30.5 billion due by March 2010, ¥51.9 billion due by March 2012, ¥55.6 billion due by March 2014 and ¥94.6 billion due after March 2014.

The table above also excludes unrecognized tax benefits of ¥4.3 billion. Unrecognized tax benefits classified as current liabilities are ¥0.9 billion. The timing of future cash outflows associated with unrecognized tax benefits classified as non current liabilities is highly uncertain.

The purchased items under Long-Term Purchase Contracts are principally ocean transport vessels, oil products, chemical materials, metals and machinery and equipment, either at fixed prices or at basic purchase prices adjustable to the market. In general, our customers, primarily large Japanese industrial companies and shipping firms, are also parties to the contracts, or conclude separate agreements with us, and are committed to purchasing the items from us. Therefore, management does not recognize that these long-term purchase contracts could have seriously adverse effects on our future liquidity. As of March 31, 2009, there was no outstanding balance of purchase contracts which have unconditional payment conditions.

Item 6. Directors, Senior Management and Employees.

A. Directors and Senior Management.

We are managed by a Board of Directors and Executive Officers. As of June 23, 2009, we have twelve Directors and forty Executive Officers including seven of whom are also Directors. In accordance with Mitsui s Articles of Incorporation, each Director was elected for a term of one year. Each Executive Officer has been appointed by the Board of Directors.

The Board of Directors is our decision-making body. The Board of Directors determines our basic guidelines and policies by establishing our corporate strategy, reviewing our business plans, and supervising and monitoring the activities of our Executive Officers.

The Executive Officers are responsible for the execution of our corporate activities. They must follow and enforce the general guidelines and policies established by the Board of Directors and Mitsui s Articles of Incorporation.

As of June 23, 2009, Mitsui s Executive Officers consisted of one President, four Executive Vice Presidents, five Senior Executive Managing Officers, ten Executive Managing Officers and twenty Managing Officers.

The execution of the Directors functions (including their functions to supervise and monitor the activities of the Executive Officers) is audited by Corporate Auditors. Each Corporate Auditor is elected by shareholders of Mitsui at a general meeting of shareholders. As of June 23, 2009, we have six Corporate Auditors. In performing their auditing activities, they act independently of each other while they constitute and act through the Board of Corporate Auditors, as the Companies Act of Japan requires.

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Directors, Corporate Auditors and Executive Officers

Our Directors, Corporate Auditors and Executive Officers as of June 23, 2009 were:

Directors

| Name | Position |
|------------------------------------|------------------------------------|
| Shoei Utsuda | Chairman of the Board of Directors |
| Masami Iijima | Representative Director |
| Ken Abe | Representative Director |
| Yoshiyuki Izawa | Representative Director |
| Junichi Matsumoto | Representative Director |
| Norinao Iio | Representative Director |
| Seiichi Tanaka | Representative Director |
| Takao Omae | Representative Director |
| Akishige Okada ⁽¹⁾ | Director |
| Nobuko Matsubara ⁽¹⁾ | Director |
| Ikujiro Nonaka ⁽¹⁾ | Director |
| Hiroshi Hirabayashi ⁽¹⁾ | Director |

(1) Mr. Akishige Okada, Ms. Nobuko Matsubara, Mr. Ikujiro Nonaka and Mr. Hiroshi Hirabayashi are external directors. See Item 6.C. Board Practices.

Corporate Auditors

| Nome | Position | |
|----------------------------------|-------------------|--|
| Name | Position | |
| Satoru Miura ⁽²⁾ | Corporate Auditor | |
| Motonori Murakami ⁽²⁾ | Corporate Auditor | |
| Hideharu Kadowaki ⁽³⁾ | Corporate Auditor | |
| Naoto Nakamura ⁽³⁾ | Corporate Auditor | |
| Kunihiro Matsuo ⁽³⁾ | Corporate Auditor | |
| Hiroyasu Watanabe ⁽³⁾ | Corporate Auditor | |

- (2) Mr. Satoru Miura and Mr. Motonori Murakami are full-time Corporate Auditors.
- (3) Mr. Hideharu Kadowaki, Mr. Naoto Nakamura, Mr. Kunihiro Matsuo and Mr. Hiroyasu Watanabe are external Corporate Auditors. See Item 6.C. Board Practices.

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Executive Officers

| Name | Title and Principal Position |
|--------------------|--|
| Masami Iijima | President and Chief Executive Officer; Chairman of Internal Controls Committee |
| Ken Abe | Executive Vice President; Iron & Steel Products Business Unit; Mineral & Metal Resources Business Unit; Energy Business Unit I; Energy Business Unit II; Financial Markets Business Unit; Transportation Logistics Business Unit; Director of Mitsui & Co. (U.S.A), Inc. |
| Yoshiyuki Izawa | Executive Vice President; Basic Chemicals Business Unit; Performance Chemicals Business Unit; Foods & Retail Business Unit; Domestic Offices and Branches; Director of Mitsui & Co. Europe Holdings PLC; Chairman of Portfolio Management Committee |
| Junichi Matsumoto | Executive Vice President; Chief Financial Officer; Chief Compliance Officer; Corporate Staff Division (Financial Planning & Administrative Division, Global Controller Division, Segment Controller Division, Finance Division, Investment Administration Division, Credit Risk Management Division, Market Risk Management Division, Investor Relations Division); Chairman of Compliance Committee; Chairman of Disclosure Committee |
| Toshimasa Furukawa | Executive Vice President; Chief Operating Officer of Asia Pacific Business Unit |
| Norinao Iio | Senior Executive Managing Officer; Corporate Staff Division (Secretariat, Corporate Auditor Division, Human Resources & General Affairs Division, Legal Division, Logistics Management Division); Business Continuity Plan Management; Director of Mitsui & Co. (Asia Pacific) Pte. Ltd. |
| Seiichi Tanaka | Senior Executive Managing Officer; Chief Information Officer; Chief Privacy Officer; Corporate Staff Division (Corporate Planning & Strategy Division, Information Technology Promotion Division, CSR Promotion Division, Corporate Communication Division); New Business Promotion; Environmental Matters; Chairman of CSR Promotion Committee |
| Takao Omae | Senior Executive Managing Officer; Infrastructure Projects Business Unit; Motor Vehicles Business Unit; Marine & Aerospace Business Unit; Consumer Service Business Unit; IT Business Unit |
| Koji Nakamura | Senior Executive Managing Officer; Chief Operating Officer of EMEA (Europe, the Middle East and Africa) Business Unit |
| Masaaki Fujita | Senior Executive Managing Officer; Chief Operating Officer of Americas Business Unit |
| Shinjiro Ogawa | Executive Managing Officer; Chief Representative of Mitsui & Co., Ltd. in China |
| Kiyotaka Watanabe | Executive Managing Officer; General Manager of Kyushu Office |
| Junichi Mizonoue | Executive Managing Officer; President of Mitsui & Co. (Thailand) Ltd. |
| Hideyo Hayakawa | Executive Managing Officer; General Manager of Internal Auditing Division |
| Osamu Koyama | Executive Managing Officer; President & CEO of Mitsui Global Strategic Studies Institute |
| Shigeru Hanagata | Executive Managing Officer; General Manager of Nagoya Office |

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|--------------------|---|
| Name | Title and Principal Position |
| Masayoshi Komai | Executive Managing Officer; Chief Operating Officer of Marine & Aerospace Business Unit |
| Yoshinori Setoyama | Executive Managing Officer; Chief Operating Officer of Basic Chemicals Business Unit |
| Masahiko Okamura | Executive Managing Officer; General Manager of Osaka Office |
| Masaaki Iida | Executive Managing Officer; Chief Operating Officer of Transportation Logistics Business Unit |
| Terukazu Okahashi | Managing Officer; President of Mitsui & Co. (Canada) Ltd. |
| Katsumi Ogawa | Managing Officer; Deputy Chief Operating Officer of Americas Business Unit |
| Akio Yamamoto | Managing Officer; President of Mitsui Bussan Plastics Trade Co., Ltd. |
| Noriaki Sakamoto | Managing Officer; Deputy Chief Operating Officer of EMEA (Europe, the Middle East and Africa) Business Unit |
| Fuminobu Kawashima | Managing Officer; Chief Operating Officer of Energy Business Unit I |
| Joji Okada | Managing Officer; Deputy Chief Financial Officer; General Manager of Global Controller Division; Chairman of SOA Sec. 404 Committee |
| Takashi Fukunaga | Managing Officer; Chief Operating Officer of Foods & Retail Business Unit |
| Takashi Yamauchi | Managing Officer; Chief Operating Officer of Iron & Steel Products Business Unit |
| Shuji Nakura | Managing Officer; Chief Operating Officer of IT Business Unit |
| Mitsuhiko Kawai | Managing Officer; Chief Operating Officer of Financial Markets Business Unit |
| Daisuke Saiga | Managing Officer; General Manager of Human Resources & General Affairs Division |
| Masayuki Kinoshita | Managing Officer; Chief Operating Officer of Mineral & Metal Resources Business Unit |
| Atsushi Oi | Managing Officer; Chairman & Managing Director of Mitsui & Co. (Australia) Ltd. |
| Noritaka Tanaka | Managing Officer; General Manager of Investment Administration Division |
| Susumu Uneno | Managing Officer; Chief Operating Officer of Performance Chemicals Business Unit |
| Kazuhiko Fukuchi | Managing Officer; Chief Operating Officer of Consumer Service Business Unit |
| Shintaro Ambe | Managing Officer; Chief Operating Officer of Infrastructure Projects Business Unit |
| Motomu Takahashi | Managing Officer; Deputy Chief Operating Officer of Americas Business Unit |
| Mitsuo Hidaka | Managing Officer; Chief Operating Officer of Energy Business Unit II |
| Ichizo Kobayashi | Managing Officer; Chief Operating Officer of Motor Vehicles Business Unit |

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The date of birth, the position as of June 23, 2009 and the prior positions of our Directors and Corporate Auditors were provided below.

| ire | | |
|-----|--|--|
| | | |
| | | |

| Name | Shoei Utsuda | |
|------------------|----------------|---|
| Date of Birth | February 12, 1 | 943 |
| Current Position | Chairman of th | ne Board of Directors (since April 1, 2009) |
| Prior Positions | 1997 | A member of Board of Directors (Director, General Manager of Machinery & Information |
| | | Industries Administrative Division) |
| | 2000 | Representative Director, Executive Managing Director, General Manager of Corporate Planning |
| | | Division |
| | 2002/4 | Representative Director, Senior Executive Managing Officer, Chief Strategic Officer |
| | | (Responsible for Administrative Division), Chief Operating Officer of Business Process |
| | | Re-Engineering Project |

2002/10 Representative Director, President and Chief Executive Officer

| Name | Masami Iijima |
|---------------|--------------------|
| Date of Birth | September 23, 1950 |

Representative Director, President and Chief Executive Officer (since April 1, 2009) Current Position

Prior Positions 2006 Managing Officer, Chief Operating Officer of Iron & Steel Raw Materials and Non-Ferrous

Metals Business Unit

2007 Managing Officer, Chief Operating Officer of Mineral & Metal Resources Business Unit

2008/4 **Executive Managing Officer**

Representative Director, Executive Managing Officer 2008/6 2008/10 Representative Director, Senior Executive Managing Officer

| Name | Ken Abe |
|---------------|--------------------|
| Date of Birth | September 19, 1947 |

Current Position Representative Director, Executive Vice President, Director of Mitsui & Co. (U.S.A), Inc. (since June 24, 2008) **Prior Positions**

2002 Managing Officer, General Manager of Metals Administrative Division, Metal Products & Mineral Group

2003 Managing Officer, Chief Operating Officer of Iron & Steel Raw Materials Unit

2004 Executive Managing Officer, Chief Operating Officer of Iron & Steel Raw Materials and

Non-Ferrous Metals Business Unit 2006

Senior Executive Managing Officer, Chief Operating Officer of Europe Business Unit 2007 Senior Executive Managing Officer, Chief Operating Officer of EMEA (Europe, the Middle East

and Africa) Business Unit

2008/4 Executive Vice President, Director of Mitsui & Co. (U.S.A), Inc.

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Name

| February 10, | |
|------------------------------|--|
| 1 cordary 10, | 1948 |
| Representativ 2008) | ve Director, Executive Vice President, Director of Mitsui & Co. Europe Holdings PLC (since April 1, |
| 2000 | A member of Board of Directors (Director, Chief Operating Officer of Information Business Unit) |
| 2002 | Director, Senior Managing Officer, Chief Operating Officer of Information Business Unit, Machinery, Electronics & Information Group |
| 2004 | Executive Managing Officer, General Manager of Osaka Office |
| 2007/4 | Senior Executive Managing Officer, Director of Mitsui & Co. Europe PLC |
| 2007/6 | Representative Director, Senior Executive Managing Officer, Director of Mitsui & Co. Europe Holdings PLC |
| Junichi Matsi | umoto |
| September 25 | 5, 1947 |
| Representativ | ve Director, Executive Vice President, Chief Financial Officer, Chief Compliance Officer (since April |
| 2002 2003 2004 2005 | Managing Officer, General Manager of Corporate Planning Division Managing Officer, Deputy Chief Representative of Mitsui & Co., Ltd. in China Managing Officer, Chief Operating Officer of Transportation Logistics Business Unit Executive Managing Officer, Chief Operating Officer of Transportation Logistics Business Unit |
| | 2000 2002 2004 2007/4 2007/6 Junichi Mats September 25 Representativ 1, 2008) 2002 2003 |

Name Norinao Iio
Date of Birth March 2, 1951

Current Position Representative Director, Senior Executive Managing Officer, Director of Mitsui & Co. (Asia Pacific) Pte. Ltd.

(since June 23, 2009)

Yoshiyuki Izawa

Prior Positions 2005 Managing Officer, Chief Operating Officer of Energy Business Unit

2007 Managing Officer, Chief Operating Officer of Energy Business Unit II

2008/4 Executive Managing Officer, Chief Operating Officer of EMEA (Europe, the Middle East and

Africa) Business Unit

2008/10 Senior Executive Managing Officer, Chief Operating Officer of EMEA (Europe, the Middle East

and Africa) Business Unit

2009/4 Senior Executive Managing Officer, Director of Mitsui & Co. (Asia Pacific) Pte. Ltd.

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Name Seiichi Tanaka
Date of Birth January 12, 1953

Current Position Representative Director, Senior Executive Managing Officer, Chief Information Officer, Chief Privacy Officer

(since April 1, 2009)

Prior Positions 2006 Managing Officer, General Manager of Human Resources & General Affairs Division

2008/4 Executive Managing Officer, Chief Privacy Officer, Director of Mitsui & Co. (Asia Pacific) Pte.

Ltd.

2008/6 Representative Director, Executive Managing Officer, Chief Privacy Officer, Director of Mitsui

& Co. (Asia Pacific) Pte. Ltd.

2008/10 Representative Director, Senior Executive Managing Officer, Chief Privacy Officer, Director of

Mitsui & Co. (Asia Pacific) Pte. Ltd.

Name Takao Omae
Date of Birth December 18, 1949

Current Position Representative Director, Senior Executive Managing Officer (since June 23, 2009)

Prior Positions 2005 Managing Officer, President of Mitsui Brasileira Importação e Exportação S.A.

Executive Managing Officer, President of Mitsui Brasileira Importação e Exportação S.A.
 Executive Managing Officer, Chief Operating Officer of Infrastructure Projects Business Unit

2009/4 Senior Executive Managing Officer

Name Akishige Okada
Date of Birth April 9, 1938

Prior Positions

Current Position Director (since June 27, 2003) Principal Positions at Business Organizations Outside Mitsui

1991

Director, Daicel Chemical Industries, Ltd.
Director, Mitsui Life Insurance Co., Ltd.
Corporate Auditor, Mitsui Fudosan Co., Ltd.
Corporate Auditor, Hotel Okura Co., Ltd.
Corporate Auditor, Toyota Motor Corporation
Director, The Mitsui Taiyo Kobe Bank, Ltd.
Managing Director, The Sakura Bank, Ltd.

1995 Managing Director, The Sakura Bank, Ltd. 1996 Senior Managing Director, The Sakura Bank, Ltd.

1997 President, The Sakura Bank, Ltd.

1999 President and Managing Director, The Sakura Bank, Ltd.
 2001 Chairman of the Board, Sumitomo Mitsui Banking Corporation
 2002 Chairman of the Board, Sumitomo Mitsui Financial Group, Inc.
 2003 Chairman of the Board, Sumitomo Mitsui Banking Corporation

2005 Advisor, Sumitomo Mitsui Banking Corporation

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| Name | Nobuko Matsubara |
|---------------|------------------|
| Date of Birth | January 9, 1941 |
| C D:4: | D: |

Current Position Director (since June 23, 2006) Principal Positions at Business Organizations Outside Mitsui

Director, Daiwa Securities Group Inc.

Prior Positions 1987 Director of International Labor Division, Minister's Secretariat, the Ministry of Labor

1991 Director-General of Women s Bureau, the Ministry of Labor

1997 Vice Minister of the Ministry of Labor

1999 President of Japan Association for Employment of Persons with Disabilities

2002/9 Ambassador Extraordinary and Plenipotentiary of Japan to Italy

2002/11 Ambassador Extraordinary and Plenipotentiary of Japan to Albania, to San Marino and to Malta

2006/1 Advisor to Japan Institute of Workers Evolution 2006/7 Chairman of Japan Institute of Workers Evolution

Name Ikujiro Nonaka Date of Birth May 10, 1935

Current Position Director (since June 22, 2007) Principal Positions at Business Organizations Outside Mitsui

Director, Fujitsu Limited

Director, Seven & i Holdings Co., Ltd.

Prior Positions 1977 Professor, Management Faculty, Nanzan University

1979 Professor, National Defense Academy of Japan

1982 Professor, Institute of Business Research, Hitotsubashi University
 1995 Professor, Graduate School of Knowledge Science, JAIST

1997 Xerox Distinguished Professor in Knowledge, Walter A, Haas School of Business, University of

California, Berkeley

2000 Professor, Graduate School of International Corporate Strategy, Hitotsubashi University

2006 Professor Emeritus, Hitotsubashi University

2007 First Distinguished Drucker Scholar in Residence, Drucker School of Claremont Graduate

University

Name *Hiroshi Hirabayashi* Date of Birth May 5, 1940

Current Position Director (since June 22, 2007) Principal Positions at Business Organizations Outside Mitsui

Director, TOSHIBA CORPORATION

Prior Positions 1988 Director, Management and Coordination Division, Minister's Secretariat, the Ministry of Foreign

Affairs

Minister, Japanese Embassy in the U.S.AEnvoy, Japanese Embassy in the U.S.A

1993 Director-General, Economic Cooperation Bureau, the Ministry of Foreign Affairs

1995 Chief Cabinet Councilor s Office on External Affairs, Cabinet Secretariat 1997 Secretary-General, Indo-China Refugees Measures Coordination Conference

1998 Ambassador Extraordinary and Plenipotentiary to India and Bhutan 2002 Ambassador Extraordinary and Plenipotentiary to France and Andorra

2003 Ambassador Extraordinary and Plenipotentiary to Djibouti

2006 Ambassador in charge of Inspection, the Ministry of Foreign Affairs

2007/3 Councilor, The Japan Forum on International Relations, Inc.

2007/6 President, The Japan-India Association

2008 Visiting Professor, Waseda University, Graduate School of Asia-Pacific Studies

Vice President, The Japan Forum on International Relations, Inc.

Name Satoru Miura
Date of Birth March 2, 1947

Current Position Corporate Auditor (since June 22, 2007)

Prior Positions 2001 A member of Board of Directors (Director, Chief Operating Officer of Iron & Steel Products

Business Unit)

2002 Director, Senior Managing Officer, Chief Operating Officer of Iron & Steel Products Unit,

Metals Group

2004 Executive Managing Officer, Chief Operating Officer of Iron & Steel Products Business Unit

2005 Executive Managing Officer, General Manager of Nagoya Office

2007/4 Executive Managing Officer

Name *Motonori Murakami*Date of Birth November 19, 1948

Current Position Corporate Auditor (since June 22, 2007)

Prior Positions 2003 Managing Officer, General Manager of Accounting Division

2006 Executive Managing Officer, Assistant to Senior Executive Managing Officer (Corporate Staff

Division), Assistant to Chief Financial Officer

Name *Hideharu Kadowaki*Date of Birth June 20, 1944

Current Position Corporate Auditor (since June 24, 2004)

Principal Positions at Business Organizations Outside Mitsui

Corporate Auditor, Mitsui Chemicals, Inc.

Prior Positions 1996 Director, The Sakura Bank Ltd.

1998 Managing Director, The Sakura Bank Ltd.

1999 Managing Director & Executive Managing Officer, The Sakura Bank Ltd.

Senior Managing Director and Senior Executive Managing Officer, The Sakura Bank Ltd.
 Senior Managing Director and Senior Executive Managing Officer, The Sumitomo Mitsui

Banking Corporation

Senior Managing Director, Sumitomo Mitsui Financial Group, Inc.

Deputy President, Sumitomo Mitsui Financial Group, Inc.
 Chairman of the Institute, The Japan Research Institute, Limited
 Special Advisor & Senior Fellow, The Japan Research Institute, Limited

Name Naoto Nakamura
Date of Birth January 25, 1960

Current Position Corporate Auditor (since June 23, 2006)

Principal Positions at Business Organizations Outside Mitsui

Corporate Auditor, Asahi Breweries, Ltd.

Prior Positions 1985/4 Admitted to the member of Second Tokyo Bar Association

1985/4 Joined Mori Sogo Law Office

1998 Founded HIBIYA PARK LAW OFFICES and became a partner

2003 Founded Law Firm of Naoto Nakamura (currently Law Firm of Nakamura, Tsunoda &

Matsumoto) and became a partner

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Name Kunihiro Matsuo
Date of Birth September 13, 1942

Current Position Corporate Auditor (since June 24, 2008)

Principal Positions at Business Organizations Outside Mitsui

Director, Asahi Glass Co., Ltd.

Corporate Auditor, Toyota Motor Corporation Corporate Auditor, Sompo Japan Insurance Inc.

Corporate Auditor, Komatsu Ltd. (elected by shareholders of Komatsu Ltd. at a general meeting

of shareholders on June 24, 2009)

Prior Positions 1968 Appointment as Public Prosecutor

1999 Vice Minister of Justice2004 Attorney General

2006 Admission as Attorney at Law

Name *Hiroyasu Watanabe*Date of Birth April 11, 1945

Current Position Corporate Auditor (since June 23, 2009)

Principal Positions at Business Organizations Outside Mitsui

Corporate Auditor, NOMURA Co., Ltd.

Corporate Auditor, NIPPON MINING HOLDINGS, INC.

Prior Positions 1994 Director-General, Nagoya Taxation Bureau, National Tax Agency

1995 Director-General of Kinki Finance Bureau

Deputy Director-General, Tax Bureau, Ministry of Finance
 Director-General, Tokyo Taxation Bureau, National Tax Agency
 Director-General, Customs and Tariff Bureau, Ministry of Finance
 President, Policy Research Institute, Ministry of Finance

2002 Commissioner, National Tax Agency

Visiting Professor, University of Tokyo, Graduate Schools for Law and Politics
 Professor, Waseda University, Graduate School of Finance, Accounting & Law

2004 Professor, Waseda University, Graduate School of Finance, Accounting & Law There is no family relationship between any Directors, Corporate Auditors, Executive Officers and any other persons named above. There is no arrangement or understanding between any of the above and any other person pursuant to which they were selected as a Director, a Corporate Auditor or a member of the senior management.

B. Compensation.

The aggregate amount of compensation and benefits in kind paid to Directors, Corporate Auditors and Executive Officers during the year ended March 31, 2009 was ¥4,016 million. A breakdown is provided as below.

Directors and Corporate Auditors

The remuneration of Directors and Corporate Auditors totaling ¥1,119 million during the year ended March 31, 2009 was as follows.

| | | | al remuneration paid ting to the year ended |
|---|----------------------|---|--|
| | Number of recipients | | March 31, 2009 |
| Directors | 16 | ¥ | 902 million |
| Corporate Auditors | 8 | ¥ | 217 million |
| External Directors and External Corporate Auditors (included in the | | | |
| above amounts) | 9 | ¥ | 96 million |
| Total | 24 | ¥ | 1,119 million |

Notes:

- i) Limits on remuneration of Directors and Corporate Auditors have been determined by General Meeting of Shareholders resolutions as follows: for Directors, there is a total limit of ¥70 million per month (by resolution of June 22, 2007); for Corporate Auditors, there is a total limit of ¥20 million per month (by resolution of June 22, 2007).
- ii) The above amounts include ¥178 million in bonuses for Directors (excluding external Directors), which was determined by the following system.

Total bonuses for Directors (excluding External Directors) are calculated as the lesser of consolidated net income x 0.1% and ¥500 million, which is payable to each director in proportionate allocation according to points given to each Director s position. The Remuneration Committee reviewed the formula and reported to the Board of Directors in advance of the Board of Directors decision to establish the formula.

Executive Officers

The remuneration of Executive Officers (excluding Executive Officers who are also Directors) totaled ¥2,173 million during the year ended March 31, 2009, comprised of ¥748 million in bonuses and ¥1,425 million in monthly remunerations. The Remuneration Committee also reviews and reports to the Board of Directors on appropriateness of remuneration system and compensation levels for Executive Officers.

Pension Plans and Retirement Allowances

In addition, the aggregate amount of benefits from Directors and Corporate Auditors Pension Plans and retirement allowances for retiring Directors and Corporate Auditors accrued prior to the abolition of the retirement allowance system paid during the year ended March 31, 2009 was ¥724 million.

Our retirement allowance system for Directors and Corporate Auditors was abolished pursuant to a resolution of the Board of Directors in February 2004. Up to this resolution, in accordance with customary Japanese business practices, a retiring Director or Corporate Auditor was entitled to receive a retirement allowance, which was subject to approval by shareholders at a general meeting of shareholders. The amount of the retirement allowance generally reflected the number of years of service, rank at the time of retirement and special contributions to our performance. After the abolition of the retirement allowance system, retirement allowances are not paid except for those accrued prior to the abolition.

The aggregate amount set aside by us to provide pension benefits to Directors and Corporate Auditors was ¥3,554 million as of March 31, 2009.

Mitsui has no stock option plans for Mitsui s Directors and Senior Management as of June 23, 2009.

C. Board Practices.

The information in Item 6.A. Directors and Senior Management is incorporated into this section by reference.

None of our Directors have entered into any service contracts with us providing for benefits upon termination of his or her employment.

The Companies Act of Japan allows a company to adopt the Committee System as the framework for corporate governance. We have decided, however, to maintain the corporate auditor system because we believe that our Corporate Auditors, of whom two are full-time and four are external Auditors as of June 23, 2009 and whose functions are legally defined and reinforced, provide adequate auditing functions. Furthermore, internal Directors are familiar with our business operations and can therefore contribute to effective management.

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Although we retained the corporate auditor system, we have decided to adopt certain aspects of the Committee System and have established three committees (the Governance Committee, the Nomination Committee, and the Remuneration Committee) to provide advice to the Board of Directors.

Functions and Composition of three committees

The functions and composition of three committees are provided as below.

Governance Committee

Assignment: To study the state and direction of Mitsui s corporate governance

Composition: Chairman of the Board of Directors (committee chair, Shoei Utsuda), President (Masami Iijima), External Directors 2

(Nobuko Matsubara, Ikujiro Nonaka), internal Directors 3 (Junichi Matsumoto, Norinao Iio, Seiichi Tanaka), External

Corporate Auditor 1 (Hideharu Kadowaki)

Nomination Committee

Assignment: To establish the selection standards and processes used in nominating directors and executive officers as well as

evaluating director nomination proposals

Composition: President (committee chair, Masami Iijima), External Directors 2 (Akishige Okada, Hiroshi Hirabayashi), internal

Directors 2 (Norinao Iio, Seiichi Tanaka)

Remuneration Committee

Assignment: To study the system and decision-making process related to remuneration and bonuses for directors and executive

officers as well as evaluating remuneration proposals for them

Composition: External Director (committee chair, Akishige Okada), President (Masami Iijima), internal Directors 2 (Junichi

Matsumoto, Norinao Iio)

Our Directors and Corporate Auditors are elected at the general meeting of shareholders. In accordance with our Articles of Incorporation, the normal term of office for our Directors is one year and for our Corporate Auditors is four years. However, they may both serve any number of consecutive terms. The following table shows our Directors , Corporate Auditors and Executive Officers terms of office from appointment to June 2009 and their shareholdings as of March 31, 2009.

| | Length of Time Served in Office (From Appointment to June 2009) | Served in Office | |
|-----------------|--|------------------|--|
| Director: | to gain 2007) | Waren 51, 2005 | |
| Shoei Utsuda | 12 years | 64,652 | |
| Masami Iijima | 1 year | 19,964 | |
| Ken Abe | 1 year | 33,417 | |
| Yoshiyuki Izawa | 4 years | 20,986 | |

| Junichi Matsumoto | 2 years | 23,855 |
|------------------------------------|------------------|--------|
| Norinao Iio | Less than 1 year | 9,684 |
| Seiichi Tanaka | 1 year | 7,627 |
| Takao Omae | Less than 1 year | 13,814 |
| Akishige Okada ⁽¹⁾ | 6 years | 2,828 |
| Nobuko Matsubara ⁽¹⁾ | 3 years | 1,945 |
| Ikujiro Nonaka ⁽¹⁾ | 2 years | 7,940 |
| Hiroshi Hirabayashi ⁽¹⁾ | 2 years | 2,694 |

Note (1) Mr. Akishige Okada, Ms. Nobuko Matsubara, Mr. Ikujiro Nonaka and Mr. Hiroshi Hirabayashi are external Directors.

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| | | Length of Time Served in Office | | |
|----------------------------------|---|------------------------------------|---------------------------------------|--|
| | Date of Expiration of Current Term of Office | (From Appointment to June 2009) | Shareholdings as of March 31, 2009 | |
| Corporate Auditor: | | | | |
| Satoru Miura | June 2011 | 2 years | 19,276 | |
| Motonori Murakami | June 2011 | 2 years | 24,922 | |
| Hideharu Kadowaki ⁽²⁾ | June 2012 | 5 years | 7,919 | |
| Naoto Nakamura ⁽²⁾ | June 2010 | 3 years | 0 | |
| Kunihiro Matsuo ⁽²⁾ | June 2012 | 1 year | 1,613 | |
| Hiroyasu Watanabe ⁽²⁾ | June 2013 | Less than 1 year | 0 | |

Note (2) Mr. Hideharu Kadowaki, Mr. Naoto Nakamura, Mr. Kunihiro Matsuo and Mr. Hiroyasu Watanabe are external Corporate Auditors.

| | Length of Time Served in Office (From Appointment to June 2009) ⁽³⁾ | Shareholdings as of March 31, 2009 |
|--|---|---------------------------------------|
| Executive Officer (excluding Executive Officers who are also a Director): | | |
| Toshimasa Furukawa | 7 years | 20,388 |
| Koji Nakamura | 5 years | 16,428 |
| Masaaki Fujita | 4 years | 9,097 |
| Shinjiro Ogawa | 7 years | 20,646 |
| Kiyotaka Watanabe | 4 years | 11,913 |
| Junichi Mizonoue | 4 years | 8,989 |
| Hideyo Hayakawa | 3 years | 6,349 |
| Osamu Koyama | 4 years | 6,102 |
| Shigeru Hanagata | 3 years | 13,568 |
| Masayoshi Komai | 2 years | 7,131 |
| Yoshinori Setoyama | 2 years | 16,420 |
| Masahiko Okamura | 2 years | 9,564 |
| Masaaki Iida | 2 years | 6,121 |
| Terukazu Okahashi | 3 years | 12,877 |
| Katsumi Ogawa | 2 years | 7,243 |
| Akio Yamamoto | 2 years | 7,241 |
| Noriaki Sakamoto | 2 years | 4,484 |
| Fuminobu Kawashima | 2 years | 13,121 |
| Joji Okada | 1 year | 12,881 |
| Takashi Fukunaga | 1 year | 2,731 |
| Takashi Yamauchi | 1 year | 3,926 |
| Shuji Nakura | 1 year | 2,731 |
| Mitsuhiko Kawai | 1 year | 10,812 |
| Daisuke Saiga | 1 year | 2,731 |
| Masayuki Kinoshita | 1 year | 4,902 |
| Atsushi Oi | 1 year | 2,926 |
| Noritaka Tanaka | Less than 1 year | 108 |
| Susumu Uneno | Less than 1 year | 2,703 |
| Kazuhiko Fukuchi | Less than 1 year | 10,569 |
| Shintaro Ambe | Less than 1 year | 2,402 |
| Motomu Takahashi | Less than 1 year | 0 |
| Mitsuo Hidaka | Less than 1 year | 6,949 |
| Ichizo Kobayashi | Less than 1 year | 0 |
| Total Shareholdings by Directors, Corporate Auditors, and Executive Officers | | 527,189 |

Note (3) The rules of Executive Officers provide for the term of the Executive Officers as one year starting April 1 and ending March 31.

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Mitsui s Articles of Incorporation provide that the Board of Directors shall elect from among its members Representative Directors, one of whom shall be the President. Under the Companies Act of Japan, each of the Representative Directors has statutory authority and power to represent and act on behalf of the company in all respects.

Under the Companies Act of Japan, at least half of the Corporate Auditors should be persons who have not at any time been a director, executive officer, manager or employee of a company or any of its subsidiaries prior to his or her election as a Corporate Auditor. Each Corporate Auditor has a statutory duty to examine financial statements, in collaboration with independent auditors, and business reports and also to supervise the administration of the company s affairs by Directors. Corporate Auditors are required to participate in meetings of the Board of Directors but are not entitled to vote.

The Board of Corporate Auditors is comprised of all Corporate Auditors. The Board of Corporate Auditors has a statutory duty to prepare its audit report each year. Each Corporate Auditor has the right to write his or her individual opinion in the audit report if his or her opinion is different from the opinion expressed in the audit report of the Board of Corporate Auditors. The Board of Corporate Auditors is empowered to establish audit principles, methods of examination by the Corporate Auditors of the company s affairs and financial position and other matters concerning the performance of the Corporate Auditors duties. The Corporate Auditors may not at the same time be directors, managers or employees of the company or any of its subsidiaries.

Rights of ADS Holders

The rights of ADS holders, including their rights relating to corporate governance practices, are provided in the deposit agreement.

Limitation of Liabilities of Directors and Corporate Auditors

The Articles of Incorporation of Mitsui provide that Mitsui may, by resolution of the Board of Directors, exempt the Directors and Corporate Auditors from their liabilities to the extent as permitted by the Companies Act of Japan. The Articles of Incorporation of Mitsui also provide that Mitsui may conclude a contract with external Directors and external Corporate Auditors to limit the liability of such Directors and Corporate Auditors to the extent as permitted by the Companies Act of Japan. In accordance with such provision of the Articles of Incorporation, Mitsui has concluded with external Directors (Mr. Akishige Okada, Ms. Nobuko Matsubara, Mr. Ikujiro Nonaka and Mr. Hiroshi Hirabayashi) and external Corporate Auditors (Mr. Hideharu Kadowaki, Mr. Naoto Nakamura Mr. Kunihiro Matsuo and Mr. Hiroyasu Watanabe), respectively, contracts to limit their liability to the extent permitted by the Companies Act of Japan.

D. Employees

As of March 31, 2009, 2008 and 2007, we had 39,864, 39,161 and 41,761 employees, respectively. The average number of temporary employees during the year ended March 31, 2009 was 18,990.

Effective April 1, 2007, we changed our reportable operating segments as follows:

We transferred coal mining, nuclear fuel and other businesses which were formerly included in Iron & Steel Raw Materials and Non-Ferrous Metals to Energy. Iron & Steel Raw Materials and Non-Ferrous Metals was renamed and presented as Mineral & Metal Resources.

The former Lifestyle, Consumer Service and Information, Electronics & Telecommunication was renamed and presented as Consumer Service & IT.

Subsidiaries in Oceania which were formerly included in Other Overseas Areas were integrated to Asia and presented as Asia Pacific. Also, subsidiaries in the Middle East, Africa and Russia which were formerly included in Other Overseas Areas were combined with Europe and presented as Europe, the Middle East and Africa.

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Furthermore, effective April 1, 2008, some of the chemical and automobile subsidiaries located in North and South America, which had been included in Chemical and Machinery & Infrastructure Projects respectively, were transferred to Americas to further strengthen the regional strategies of these subsidiaries.

For more information, see Note 17, Segment Information, to our consolidated financial statements.

The following tables provide the numbers of employees by operating segment as of the years ended March 31, 2009, 2008 and 2007. It is not practicable to restate the numbers as of March 31, 2008 and 2007 to conform to the current year presentation.

| | As of March 31, | |
|-------------------------------------|-----------------|---------|
| | 2009 | 2008(*) |
| Operating Segment: | | |
| Iron & Steel Products | 2,282 | 2,255 |
| Mineral & Metal Resources | 570 | 757 |
| Machinery & Infrastructure Projects | 10,227 | 9,717 |
| Chemical | 2,752 | 3,489 |
| Energy | 1,360 | 1,633 |
| Foods & Retail | 5,673 | 6,008 |
| Consumer Service & IT | 4,505 | 4,540 |
| Logistics & Financial Markets | 1,445 | 1,177 |
| Americas | 5,544 | 4,297 |
| Europe, the Middle East and Africa | 1,342 | 1,299 |
| Asia Pacific | 2,338 | 2,196 |
| All Other | 1,826 | 1,793 |
| | | |
| Total | 39,864 | 39,161 |

| | As of March 31, 2007 |
|---|-------------------------|
| Operating Segment: | |
| Iron & Steel Products | 2,270 |
| Iron & Steel Raw Materials and Non-Ferrous Metals | 2,425 |
| Machinery & Infrastructure Projects | 10,859 |
| Chemical | 3,731 |
| Energy | 1,516 |
| Foods & Retail | 6,575 |
| Lifestyle, Consumer Services and Information, Electronics & Telecommunication | 5,481 |
| Logistics & Financial Markets | 1,284 |
| Americas | 2,316 |
| Europe | 1,081 |
| Asia | 1,969 |
| Other Overseas Areas | 503 |
| All Other | 1,751 |
| Total | 41,761 |

We consider relations between management and our labor unions to be good.

^(*) The numbers of employees in Machinery & Infrastructure Projects and in Total as of March 31, 2008 have been corrected due to an immaterial error.

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E. Share Ownership.

Directors, Corporate Auditors and Executive Officers

As of March 31, 2009, the members of Mitsui s Board of Directors, Corporate Auditors and Executive Officers who are incumbent as of June 23, 2009 had held as a group, 527,189 shares of our common stock, representing 0.029% of the shares outstanding. None of these shares differ as to their voting rights. This number of shares included 71,786 shares held by Mitsui Executives Shareholding Association.

None of Mitsui s Directors, Corporate Auditors nor Executive Officers is the beneficial owner of more than 1% of Mitsui s common stock. The number of shares held by Mitsui s Directors, Corporate Auditors and Executive Officers, on an individual basis, is provided in Item 6.C. Board Practices, and is incorporated herein by reference.

In July, 2006, a new management shareholding scheme was introduced, whereby each of Mitsui s Directors (excluding external Directors) and Executive Officers are required to purchase Mitsui s shares through Mitsui Executives Shareholding Association. Mitsui s Directors (excluding external Directors) and Executive Officers purchase Mitsui s shares in an amount equivalent to 10% of his or her salary, which amount is deducted from his or her salary for the purchases through said Mitsui Executives Shareholding Association.

Employees Shareholding Association

Mitsui operates an Employees Shareholding Association which, as of March 31, 2009, had 3,639 employee member participants.

Employee members declare monthly the amount to be deducted from his or her salary to be used to purchase shares of common stock of Mitsui through the Employees Shareholding Association. Employee members receive from Mitsui a monthly subsidy equivalent to 10% of the declared amount, enabling them to purchase shares equivalent to 110% of the declared amount. Employee members are entitled to dividends which are applied towards the purchase of additional shares through the Employees Shareholding Association. Employee members are able to sell part of their shares that have been reserved for them under the Employees Shareholding Association s plan, in multiples of 100 shares (1,000 shares until March 2009), once every month. As of March 31, 2009, the total amount of shares having voting rights owned by the Employees Shareholding Association was 11,537,281, representing 0.63% of the total shares issued and outstanding.

Mitsui does not have any other arrangements for its employees that involve the issue or grant of options, shares or securities of Mitsui.

Item 7. Major Shareholders and Related Party Transactions.

A. Major Shareholders.

As of March 31, 2009, there were 1,824,928,240 shares of our common stock issued (including 3,770,220 shares of treasury stock), of which 17,319,480 shares were in the form of ADSs, representing 0.95% of our then outstanding common stock, and 247, 076,698 shares, representing 13.57% of our then outstanding common stock, were held of record in the form of common stock by residents in the United States. The number of registered ADS holders was 35, and the number of registered holders of shares of common stock in the United States was 192.

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The following table shows our major shareholders as of March 31, 2009, including shareholders who owned less than 5% of our then outstanding common stock, disclosed under the Financial Instruments and Exchange Law of Japan.

| Shareholders | Thousands of Shares of Common Stock Owned | Percentage of Common Stock Issued(*) |
|---|--|--------------------------------------|
| The Master Trust Bank of Japan, Ltd. (trust account) | 164,802 | 9.03% |
| Japan Trustee Services Bank, Ltd. (trust account) | 156,649 | 8.58% |
| Japan Trustee Services Bank, Ltd. (trust account 4G) | 107,404 | 5.88% |
| Sumitomo Mitsui Banking Corporation | 38,500 | 2.10% |
| Nippon Life Insurance Company | 35,070 | 1.92% |
| The Chuo Mitsui Trust and Banking Company, Limited | 30,799 | 1.68% |
| The Bank of Tokyo-Mitsubishi UFJ, Ltd. | 30,375 | 1.66% |
| The Chase Manhattan Bank N.A. London Secs Lending Omnibus | | |
| Account | 29,767 | 1.63% |
| Mitsui Sumitomo Insurance Company, Limited | 24,726 | 1.35% |
| Mizuho Corporate Bank, Ltd. | 24,083 | 1.31% |

(*) The figures are rounded down to two decimal places.

Under the Financial Instruments and Exchange Law of Japan, any person that becomes a holder (together with its related persons) of more than 5% of the total issued voting shares of a company listed on any Japanese stock exchange (including ADSs representing such shares) must file a report with the Director of the relevant Local Finance Bureau and send a copy of such report to the company. A similar report must also be filed if the percentage holding of a holder of more than 5% of the total issued voting shares of a company increases or decreases by 1% or more.

Based on such reports we have received, we are aware that each of the following persons, together with its affiliates, was the beneficial owner of our common stock in the amounts and as of the dates shown in the following tables:

Fidelity Investments Japan Limited

| Ownership as of | Shares of Common Stock Owned ^(*1) | Percentage of Common Stock Issued ^(*2) |
|-------------------|--|---|
| February 15, 2007 | 72,786,000 | 4.22% |
| May 31, 2007 | 90,801,000 | 5.08 |
| March 31, 2008 | 69,399,760 | 3.82 |

JPMorgan Trust Bank Limited

| | Shares of | Percentage of |
|------------------------------|------------------------|-------------------------|
| Ownership as of | Common Stock Owned(*1) | Common Stock Issued(*2) |
| September 30, 2006 | 60,525,493 | 3.51% |
| AllianceBernstein Japan Ltd. | | |

| | Shares of | Percentage of |
|--------------------|------------------------|-------------------------|
| Ownership as of | Common Stock Owned(*1) | Common Stock Issued(*2) |
| May 31, 2006 | 91,095,320 | 5.28% |
| February 29, 2008 | 116,987,615 | 6.44 |
| August 29, 2008 | 93,716,155 | 5.14 |
| September 30, 2008 | 116,241,355 | 6.38 |
| November 28, 2008 | 90,056,395 | 4.93 |

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Nomura Securities Co., Ltd.

| Ownership as of | Shares of Common Stock Owned ^(*1) | Percentage of Common Stock Issued ^(*2) |
|----------------------------------|---|---|
| August 31, 2006 | 97,028,174 | 5.55% |
| January 15, 2007 | 72,867,946 | 4.20 |
| Mitablichi HELEimminl Comm. Inc. | | |

Mitsubishi UFJ Financial Group, Inc.

| | Shares of | Percentage of |
|------------------|------------------------|-------------------------|
| Ownership as of | Common Stock Owned(*1) | Common Stock Issued(*2) |
| January 29, 2007 | 86,629,949 | 5.02% |
| October 8, 2007 | 147,839,726 | 8.16 |
| August 25, 2008 | 130,666,673 | 7.16 |

- (*1) The numbers of shares of common stock owned include those of convertible bonds owned that are calculated on a fully diluted basis.
- (*2) The percentage figures are calculated as of the dates shown in the table. Percentage figures as of March 31, 2009 are not necessarily available from the aforementioned reports.

The voting rights of our major shareholders do not differ from the voting rights of other shareholders.

To our knowledge, we are not directly or indirectly owned or controlled by any other corporations, by any foreign government or by any other natural or legal persons severally or jointly.

We know of no arrangements which may, at a subsequent date, result in a change in control of Mitsui.

B. Related Party Transactions

When conducting our business operations throughout the world, we form alliances with leading partner companies in Japan and overseas, including manufacturers and companies in the field of natural resources, such as energy and ferrous materials. In addition to investing in, or providing loans to, associated companies where we are a minority shareholder, we conduct selling and purchasing transactions of various products on a recurring basis with such associated companies.

Our principal associated companies include Valepar S.A. (18.24%), Japan Australia LNG (MIMI) Pty. Ltd. (50.00%), Sims Metal Management Limited (The company changed its name from Sims Group Limited.) (19.99%), P.T. Paiton Energy (36.32%), IPM (UK) Power Holdings (26.32%), and Penske Automotive Group, Inc. (17.00%), among others.

The following table shows information regarding account balances and transactions with associated companies:

| | Billions of Yen As of March 31, 2009 |
|----------------------------------|---|
| Accounts receivable, trade | ¥ 169 |
| Advances to associated companies | 160 |
| Accounts payable, trade | 39 |

Dividends received from associated companies for the year ended March 31, 2009 amounted to ¥97 billion.

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See Note 6, INVESTMENTS IN AND ADVANCES TO ASSOCIATED COMPANIES to our consolidated financial statements.

Prices applied in transactions with associated companies are computed in the same way that such prices would be calculated in transactions with unrelated third parties. In addition, when associated companies are counterparties in transactions with us and we conduct such business under long-term procurement and/or sales contracts, in general, we conclude a corresponding sales contract with the purchasers (unrelated parties) of goods procured by us and/or with suppliers (unrelated parties) of the goods we sell to associated companies. Regarding any other commitments related to transactions with associated companies, we do not normally assume risk in excess of its percentage of share ownership in an associated company.

In furtherance of their trading activities, it is customary practice for us to loan or guarantee, severally and jointly with others, indebtedness of certain customers and suppliers and of certain associated companies as well as to guarantee the performance of contracts by such entities. At March 31, 2009, the aggregate amount of loans (including ¥74 billion guarantees) relating to associated companies was ¥281billion. The largest amount outstanding as of March 31, 2009 was ¥30 billion loan with interest to P&M Drilling International B.V., which engages in capital lease operation in Netherlands. The loan was mainly from Mitsui. Other major loans to associated companies are related to the power plant project and the lease operation of ships.

In the ordinary course of our business, we have entered into transactions with various organizations with which certain of our Directors and Senior Management are associated, but no material transactions have been entered into for the three-year period ended March 31, 2009.

As of March 31, 2009, no person was the beneficial owner of more than 10% of our common stock.

C. Interests of Experts and Counsel.

Not applicable.

Item 8. Financial Information.

A. Consolidated Statements and Other Financial Information.

Consolidated Financial Statements

The audited consolidated financial statements required by this item are included elsewhere in this annual report.

Export Sales

The total amount of revenues from export transactions for the year ended March 31, 2009 was ¥494 billion or 9% of total revenue of ¥5,535 billion.

Legal Proceedings

Various claims and legal actions are pending against us in respect of contractual obligations and other matters arising out of the conduct of our business. Appropriate provision has been recorded for the estimated loss on claims and legal actions. In the opinion of management, any liability will not materially affect our consolidated financial position, results of operations, or cash flows.

Dividend Policy

It is Mitsui s basic policy to declare dividends twice per year. The record date for year-end dividends is March 31 and the record date for interim dividends is September 30. For a discussion of dividend distribution provisions under the Companies Act of Japan and Mitsui s Articles of Incorporation, see Item 10.B. Memorandum and Articles of Association.

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In order to maximize shareholder value, we have sought to maintain an optimal balance between (1) achieving sustainable growth through strategic investments in areas of our core strength and growth and (2) paying out cash dividends as direct compensation to shareholders with the target dividend payout ratio of 20% of consolidated net income.

For the year ended March 31, 2009, due to the drastic decline in earnings especially during the second half of the fiscal year, the dividend amount calculated in accordance with the payout ratio of 20% of consolidated net income was lower than the interim dividends of \(\frac{\pmathbf{Y}}{25}\) per share which we had already paid. Accordingly, we determined not to pay any additional year-end dividends.

For the year ending March 31, 2010, we intend to make a dividend proposal upon reviewing the operating results. The key factors for the proposal are as follows:

- (1) In light of the current business circumstances, we forecast a substantial decline in earnings for the year ending March 31, 2010 due to prolonged economic downturn and decline in commodity prices, although we have recently started to see a few bright spots in the markets which suggest there may be some recovery in the near future.
- (2) Given the exceptionally high level of uncertainty surrounding financial markets as well as the global economy, we believe that it would be for the benefit of the shareholders in the medium- to long-term if we strive to further strengthen our balance sheet.
- (3) We also believe that it would be necessary for us to continue seeking new investment opportunities that may provide us a foundation for our future with the utmost financial discipline.

Accordingly, we currently plan to maintain the target dividend payout ratio of 20% of consolidated net income. We will continue to review the dividend policy taking into consideration the business environment, future trend of the investing activities, free cash flow level, interest bearing debt level and return on equity.

B. Significant Changes

Except as disclosed in this annual report, there has not been any significant change since the date of the latest annual financial statements included elsewhere in this annual report.

Item 9. The Offer and Listing.

A. Offer and Listing Details.

The primary market for Mitsui s common stock is the Tokyo Stock Exchange, or TSE. Mitsui s common stock is traded on the First Section of the TSE and is also listed on four other stock exchanges in Japan (Osaka, Nagoya, Fukuoka and Sapporo Stock Exchanges).

Mitsui s American Depositary Shares (ADSs), each representing 20 shares of common stock, are traded on the NASDAQ Global Select Market under the symbol MITSY. American Depositary Receipts (ADRs), each evidencing one or more ADSs, were originally issued pursuant to a Deposit Agreement in May 1963, as amended from time to time, that we entered into with Citibank N.A. of New York as Depositary and the holders of the ADRs.

The following table provides the reported high and low closing sales prices of our common stock on the TSE and the reported high and low closing bid price quotations per ADS for the period indicated:

| | Price per Commo (Y | TSE Price per Share of Common Stock (Yen) | | NASDAQ Price per ADS (U.S. dollars)(1) | |
|-----------------------------|--------------------------|--|-----------|--|--|
| V 1 1M 1 21 | High | Low | High | Low | |
| Year ended March 31: | V 1 07 4 | V 770 | # 206 20 | ф.127.50 | |
| 2005 | ¥ 1,074 | ¥ 773 | \$ 206.20 | \$ 137.50 | |
| 2006 | 1,731 | 908 | 292.66 | 171.50 | |
| 2007 | 2,315 | 1,427 | 382.21 | 245.00 | |
| 2008 | 3,080 | 1,704 | 538.92 | 336.25 | |
| 2009 | 2,750 | 691 | 526.70 | 141.44 | |
| Year ended March 31, 2008: | *** | *** | | *** | |
| First quarter | ¥ 2,595 | ¥ 2,040 | \$ 416.60 | \$ 347.21 | |
| Second quarter | 2,880 | 2,005 | 501.67 | 371.60 | |
| Third quarter | 3,080 | 2,270 | 538.92 | 395.02 | |
| Fourth quarter | 2,405 | 1,704 | 463.97 | 336.25 | |
| Year ended March 31, 2009: | | | | | |
| First quarter | ¥ 2,750 | ¥ 2,040 | \$ 526.70 | \$ 400.04 | |
| Second quarter | 2,425 | 1,278 | 454.20 | 212.45 | |
| Third quarter | 1,352 | 691 | 257.00 | 141.44 | |
| Fourth quarter | 1,077 | 806 | 232.77 | 163.53 | |
| Year ending March 31, 2010: | | | | | |
| First quarter | ¥ 1,308 | ¥ 1,024 | \$ 271.90 | \$ 211.53 | |
| Month of: | | | | | |
| January 2009 | ¥ 1,052 | ¥ 875 | \$ 220.00 | \$ 190.62 | |
| February 2009 | 1,045 | 872 | 232.77 | 176.42 | |
| March 2009 | 1,077 | 806 | 219.01 | 163.53 | |
| April 2009 | 1,206 | 1,024 | 242.80 | 211.53 | |
| May 2009 | 1,216 | 1,075 | 253.72 | 227.14 | |
| June 2009 | 1,308 | 1,111 | 271.90 | 233.10 | |
| | | | | | |

(1) All fractional figures of the prices per ADS are rounded to the nearest two decimal points.

Share prices on Japanese stock exchanges are determined on a real-time basis by the equilibrium between bids and offers. These exchanges set daily price limits, which limit the maximum range of fluctuation within a single trading day. Daily price limits are set according to the previous day s closing price or special quote. Although transactions may continue at the upward or downward limit price if the limit price is reached on a particular trading day, no transactions may take place outside these limits. Consequently, an investor wishing to sell at a price above or below the relevant daily limit may not be able to sell his shares at such price on a particular trading day, or at all.

On July 10, 2009, the closing sales price per share of our common stock on the TSE was ¥1,049, and the closing sales price per ADS on the NASDAQ Global Select Market was U.S.\$225.17.

B. Plan of Distribution.

Not applicable.

C. Markets.

See Item 9.A. Offer and Listing Details.

D. Selling Shareholders.

Not applicable.

E. Dilution.

Not applicable.

F. Expenses of the Issue.

Not applicable.

Item 10. Additional Information.

A. Share Capital.

Not applicable.

B. Memorandum and Articles of Association.

General

Set forth below is information relating to the organization and common stock of Mitsui, including brief summaries of the relevant provisions of Mitsui s Articles of Incorporation and Share Handling Regulations adopted by Mitsui s Board of Directors, as currently in effect, and of the Companies Act of Japan and related legislation.

Organization

Mitsui is a corporation (*kabushiki kaisha*) incorporated in Japan under the Companies Act of Japan. It is registered in the Commercial Register (*shogyo tokibo*) maintained by the Tokyo Legal Affairs Bureau and several other registry offices of the Ministry of Justice.

Objects and Purposes

Article 2 of Mitsui s Articles of Incorporation provides that our objects are to engage in the following business:

- 1. Foreign trade, purchases and sales, wholesale, agency and brokerage business relating to the following commodities:
 - (1) Ferrous and non-ferrous metals and their raw materials, manufactured goods, and minerals.
 - (2) Coal, petroleum, natural gas and other fuels and their by-products.
 - (3) All kinds of machines, appliances (including measuring instruments and medical apparatus) and equipment including manufacturing equipment, communications equipment and antipollution equipment, rolling stock and vehicles, ships and boats, aerospace equipment and aircraft, and parts for the foregoing.

- (4) All kinds of chemical products, salt, fertilizers, high-pressure gas, explosives, pharmaceuticals (including medicines, non-medicinal drugs, medicine for veterinary use, narcotics, poisons and stimulants), radio isotopes, cosmetics, and raw materials for the foregoing.
- (5) Cereals, sugar, oils and fats, feeds and their raw materials; livestock, agricultural, dairy and marine products, processed foods, alcoholic beverages and other foodstuffs and drinks.
- (6) All kinds of textile products and their raw materials.

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| | (7) | All kinds of fur products and raw fur. |
|-----|--------|--|
| | (8) | Lumber, cement, other building materials and housing-related equipment. |
| | (9) | Rubber, pulp, paper and their manufactured goods; tobacco, cigars, cigarettes and sundry goods. |
| | (10) | Industrial water and drinking water. |
| 2. | Explo | ration, development, manufacturing, processing, scrapping and recycling business relating to the above-mentioned items. |
| 3. | | sition, planning, preservation, utilization and disposition of copyright, patents and other intellectual property rights, know-how as technology and other software, including acting as an intermediary in such transactions. |
| 4. | | nation processing and supply, telecommunications, broadcasting, advertising, publishing, printing and translation businesses, e production and sale of audio and visual copyright products. |
| 5. | Forest | ry, sawmilling and lumber processing businesses. |
| 6. | Chatte | l leasing business. |
| 7. | Second | dhand goods business. |
| 8. | | portation and transportation agency, land transportation, marine transportation business, port transportation, freight forwarding as brokerage, shipping agency and warehousing businesses. |
| 9. | | esses related to non-life insurance, insurance under the Automobile Liability Law, life insurance, and overseas non-life rance business. |
| 10. | Constr | uction sub-contracting, building design and supervision and management of various construction works. |
| 11. | Acquis | sition, disposition, leasing, other utilization and development of real estate and acting as an intermediary in such transactions. |
| 12. | Supply | and development of hot springs. |
| 13. | Survey | ring and research relating to land, sea and sky. |

14. Investing in, purchasing, selling and brokering negotiable instruments, etc.

15. Lending money, guaranteeing and assuming debts, sale and purchase of various receivables, foreign exchange transactions and conducting any other financing business.

16. Operation and management of medical facilities, day-care facilities, sports facilities, restaurants, and hotel and travel businesses.

17. Planning, administration and implementation of various events.

18. Temporary personnel placement, employment agency, and personnel education, guidance and training to develop appropriate job skills and qualifications.

19. Maintenance and management of real estate.

20. Investment, commodities investments sales and advisory services, securities investment advisory services, trustee services, sale of beneficial interests in trusts, investment trust management services and asset management services for investment corporations.

21. Generation, supply, and sale and purchase of electricity.

22. Administrative agency services for management, labour and accounting work.

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- 24. Agency and intermediary services for credit card applications.
- 25. Consultancy business relating to the foregoing items.
- 26. Other lines of business relating to any of the foregoing items.

Directors

There is no provision in our Articles of Incorporation as to a Director s power to vote on a proposal, arrangement or contract in which a Director is materially interested, but, under the Companies Act of Japan, a director is required to refrain from voting on such matters when passing a resolution of the board of directors.

The Companies Act of Japan provides that compensation for directors is determined at a general meeting of shareholders of a company. Within the upper limit approved by the general meeting of shareholders, the board of directors will determine the amount of compensation for each director. The board of directors may, by its resolution, leave such decision to the discretion of the company s chief executive officer.

The Companies Act of Japan provides that the incurrence by a company of a significant loan from a third party should be approved by the company s board of directors. Our Regulations of the Board of Directors have adopted this policy.

There is no mandatory retirement age for our Directors under the Companies Act of Japan or our Articles of Incorporation.

There is no requirement concerning the number of shares one individual must hold in order to qualify him or her as a Director of Mitsui under the Companies Act of Japan or our Articles of Incorporation.

Common Stock

Authorized capital

Article 6 of the Mitsui s Articles of Incorporation provides that the total number of shares that can be issued by Mitsui is two billion five hundred million (2,500,000,000).

Under Mitsui s Articles of Incorporation, currently in effect, only shares of common stock are issuable and 1,824,928,240 shares of common stock (including treasury stock of 3,770,220 shares) were issued, fully paid as of March 31, 2009.

Dividends

Dividends on our shares are generally distributed in proportion to the number of shares owned by each shareholder.

In Japan, the ex-dividend date and the record date for any dividend precede the date of determination of the amount of the dividend to be paid. Generally, the ex-dividend date is three business days prior to the record date.

Under the Companies Act of Japan, we are permitted to make distributions of surpluses to our shareholders any number of times per fiscal year pursuant to resolutions of our general meeting of shareholders, subject to certain limitations described below. Distributions of surpluses are required, in principle, to be authorized by a resolution of the general meeting of shareholders. In an exception to the above rule, we are permitted to make distributions of surpluses in cash to our shareholders by board resolution once per fiscal year if our Articles of Incorporation so provide. Currently, our Articles of Incorporation so provide.

Distributions of surpluses may be made in cash or in-kind in proportion to the number of shares held by each shareholder. If a distribution of surpluses is to be made in-kind, we may, pursuant to a general meeting of

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shareholders resolution, or as the case may be, a board resolution, grant our shareholders a right to require us to make the distribution in cash instead of in kind. If no such right is granted, the relevant distribution must be approved by a special resolution of a general meeting of shareholders. Currently, we do not have any concrete plan to make a distribution of surpluses in kind.

Under the Companies Act of Japan, when we make a distribution of surpluses, we must set aside in our additional paid-in capital or legal reserves an amount equal to at least one-tenth of the amount of surpluses so distributed, unless the sum of our additional paid-in capital and legal reserves is one-quarter or more of our stated capital. Under the Companies Act of Japan, we may distribute any dividends up to the amount of the excess of the aggregate of (a) and (b) below, less the aggregate of (c) through (f) below, on an unconsolidated basis, as of the effective date of such distribution (the Distributable Amount), if our net assets are not less than ¥3,000,000:

- (a) the amount of surpluses, as described below;
- (b) in the event that extraordinary financial statements as of, or for a period from the beginning of the business year to, the specified date are approved, the aggregate amount of (i) the aggregate amount of (x) the net income for such period described in the profit and loss statement included in the extraordinary financial statements and (y) the amount of payment made to fulfill certain obligations as provided for by an ordinance of the Ministry of Justice, and (ii) the amount of consideration that we received for the treasury stock that we disposed of during such period;
- (c) the book value of our treasury stock;
- (d) in the event that we disposed of treasury stock after the end of the previous business year, the amount of consideration that we received for such treasury stock;
- (e) in the event of that which is described in (b) in this paragraph, the absolute difference between zero and the amount of net loss for such period described in the profit and loss statement included in the extraordinary financial statements; and
- (f) the aggregate amount of accounts as provided for by an ordinance of the Ministry of Justice. For the purposes of this section, the amount of surpluses is the excess of the aggregate of I. through IV. below, less the aggregate of V. through VII. below, on an unconsolidated basis:
 - I. the total amount of (x) assets and (y) the book value of treasury stock, less the total amount of (i) liabilities, (ii) stated capital, (iii) additional paid-in capital, (iv) legal reserve and (v) certain other amounts set forth in an ordinance of the Ministry of Justice;
 - II. in the event that we disposed of treasury stock after the end of the previous business year, the difference between the book value of such treasury stock and the consideration that we received for such treasury stock;
 - III. in the event that we reduced our stated capital after the end of the previous business year, the amount of such reduction less the portion thereof that has been transferred to additional paid-in capital and/or the legal reserve (if any);
 - IV. in the event that additional paid-in capital and/or legal reserves were reduced after the end of the previous business year, the amount of such reduction less the portion thereof that has been transferred to stated capital (if any);

- V. in the event that we canceled treasury stock after the end of the previous business year, the book value of such treasury stock;
- VI. in the event that we distributed dividends after the end of the previous business year, the aggregate of the following amounts:
 - a. the aggregate amount of the book value of the distributed assets, excluding the book value of such assets that would be distributed to shareholders for their exercise of the right to receive dividends in cash instead of dividends in kind;

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- the aggregate amount of cash distributed to shareholders who exercised the right to receive dividends in cash instead of dividends in kind; and
- the aggregate amount of cash paid to shareholders holding fewer shares that was required in order to receive dividends in kind:

VII. the aggregate amounts of a. through c. below, less d. below:

- a. in the event that the amount of surpluses was reduced and transferred to additional paid-in capital, the legal reserve and/or stated capital after the end of the previous business year, the amount so reduced;
- b. in the event that we distributed dividends after the end of the previous business year, the amount set aside in our reserve;
- c. in the event that we disposed of treasury stock in the process of (x) a merger in which we acquired all rights and obligations of a company, (y) a corporate split in which we acquired all or a part of the rights and obligations of a split company or (z) a share exchange in which we acquired all shares of a company after the end of the previous business year, the difference between the book value of such treasury stock and the consideration that we received for such treasury stock; and
- d. in the event that we made (x) a merger in which we acquired all rights and obligations of a company, (y) a corporate split in which we acquired all or a part of the rights and obligations of a split company or (z) a share exchange in which we acquired all shares of a company after the end of the previous business year, the aggregate amount of (i) the amount of our additional paid-in capital after such merger, corporate split or share exchange, less the amount of our additional paid-in capital before such merger, corporate split or share exchange, and (ii) the amount of our legal reserve after such merger, corporate split or share exchange.

Under the Companies Act of Japan, we are permitted to prepare non-consolidated extraordinary financial statements consisting of a balance sheet as of any date subsequent to the end of the previous business year and an income statement for the period from the first day of the current business year to the date of such balance sheet. If we prepare such extraordinary financial statements, special provisions may apply to the calculation of distributable amounts.

We plan to make distributions of surpluses twice per fiscal year, if possible. The record date for annual dividends is March 31 and the record date for interim dividends is September 30.

Under the Articles of Incorporation, Mitsui is not obliged to pay any interest on interim dividends paid in cash which are left unclaimed for a period of three years after the date on which they first became payable.

Shareholders Meetings

Mitsui normally holds its ordinary general meeting of shareholders in June of each year in Tokyo, Japan. In addition, Mitsui may hold an extraordinary general meeting of shareholders whenever necessary by giving at least two weeks advance notice to shareholders.

Under the Companies Act of Japan and related regulations, notice of a general meeting of shareholders setting forth the date, time, place, purpose thereof etc and providing a summary of the matters to be acted upon, must be mailed to each shareholder having voting rights (or, in the case of a non-resident shareholder, to his or her resident proxy or mailing address in Japan) at least two weeks prior to the date set for the meeting. The record date for any ordinary general meeting of shareholders of Mitsui is March 31.

Any shareholder or group of shareholders holding at least 3% of the total outstanding voting rights, for a continuous period of six months or longer, may require the convocation of a general meeting of shareholders for

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a particular purpose. Unless such a general meeting of shareholders is convened promptly or a convocation notice of a meeting which is to be held not later than eight weeks from the day such demand is dispatched, the requiring shareholders may, upon obtaining court approval, convene such shareholders meeting.

Any shareholder or group of shareholders holding at least 300 voting rights, or 1% of the total outstanding voting rights, for a continuous period of six months or longer, may propose a matter to be considered at a general meeting of shareholders by making such request to a director at least eight weeks prior to the date set for such meeting.

To attend a shareholders meeting in person or by proxy, shareholders must provide proof of identity upon request. Shareholders may be represented by proxies in writing appointed for the meeting. Proxy must be one shareholder of Mitsui with voting rights. A Director appointed by the Board of Directors acts as the chairman at a meeting of shareholders.

Voting rights

A shareholder is entitled to one vote per unit subject to the limitations on voting rights set forth in the following paragraph and Unit share system Voting rights under the unit share system below. Except as otherwise provided by law or by the Articles of Incorporation, a resolution can be adopted at a general meeting of shareholders by a majority of the voting rights represented at the meeting. The Companies Act of Japan and Mitsui s Articles of Incorporation provide, however, that the quorum for the election of Directors and Corporate Auditors shall not be less than one-third of the total voting rights. Mitsui s shareholders are not entitled to cumulative voting in the election of Directors. A corporate shareholder, 25% or more of whose outstanding shares are directly or indirectly owned by Mitsui, may not exercise its voting rights with respect to shares of Mitsui that it owns. Shareholders may exercise their voting rights through proxies, provided that the proxies are also Mitsui s shareholders holding voting rights. Mitsui s shareholders also may cast their votes in writing or electronically.

Under the Companies Act of Japan and our Articles of Incorporation, certain corporate actions must be approved by special shareholders resolutions of our meeting of shareholders, for which the quorum is one-third of the total number of shares having voting rights and the approval of the holders of two-thirds of our shares having voting rights represented at the meeting is required. Examples of corporate actions that require special shareholders resolutions are:

any amendment to our Articles of Incorporation (except for amendments that may be authorized solely by the Board of Directors under the Companies Act of Japan);

a reduction of capital, except for a reduction of capital for the purpose of replenishing capital deficiencies;

a distribution by us of surpluses in-kind, if we do not grant shareholders the right to require us to effect the distribution in cash, instead of in-kind;

a dissolution, merger or consolidation, subject to a certain exception under which a shareholders resolution is not required;

the transfer of the whole or an important part of the business, except for the transfer of an important part of the business in which the book value of transferred assets does not exceed 20% of that of the company s total assets;

the taking over of the whole of the business of any other corporation;

a share exchange or share transfer for the purpose of establishing a 100% parent-subsidiary relationship, subject to a certain exception under which a shareholders resolution is not required;

a corporate split, subject to a certain exception under which a shareholders resolution is not required;

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the offering of new shares at a specially favorable price and any offering of stock acquisition rights or bonds with stock acquisition rights at a specially favorable price or in a specially favorable condition to any persons other than shareholders; and

any purchase of the company s own shares from a certain person. Liquidation rights

In the event of Mitsui s liquidation, the assets remaining after payment of all debts and liquidation expenses and taxes will be distributed among shareholders in proportion to the respective number of shares of common stock held.

Record date

March 31 is the record date for Mitsui s year-end dividends. The shareholders and beneficial shareholders who are registered as the holders of the number of shares constituting 1 unit or more whole units in Mitsui s register of shareholders and/or beneficial shareholders at the end of each March 31 are also entitled to exercise shareholders voting rights at the ordinary general meeting of shareholders with respect to the fiscal year ending on such March 31. September 30 is the record date for interim dividends.

Mitsui s shares generally go ex-dividend or ex-rights on Japanese stock exchanges on the third business day prior to a record date (or if the record date is not a business day, the fourth business day prior thereto), for the purpose of dividends or rights offerings.

Repurchase by Mitsui of its Common Stock

Under the Companies Act of Japan and the Mitsui s Articles of Incorporation, Mitsui may acquire its own shares (i) from a specific shareholder other than any of its subsidiaries (pursuant to a special resolution of a general meeting of shareholders), (ii) from any of its subsidiaries (pursuant to a resolution of the Board of Directors), or (iii) by way of purchase on any Japanese stock exchange on which Mitsui s shares are listed or by way of tender offer (as long as its non-consolidated annual financial statements and certain documents for the last business year fairly present its asset and profit or loss status, as required by ordinances of the Ministry of Justice) (in either case pursuant to an ordinary resolution of a general meeting of shareholders or a resolution of the Board of Directors). In the case of (i) above, any other shareholder may make a request to Mitsui that such other shareholder be included as a seller in the proposed purchase, provided that no such right will be available if the purchase price or any other consideration to be received by the relevant specific shareholder will not exceed the last trading price of the shares on the relevant stock exchange on the day immediately preceding the date on which the resolution mentioned in (i) above was adopted (or, if there is no trading in the shares on the stock exchange or if the stock exchange is not open on such day, the price at which the shares are first traded on such stock exchange thereafter). The total amount of the purchase price of Mitsui s own shares may not exceed the Distributable Amount, as described in the *Dividends* above.

Mitsui may also acquire its own shares in response to a shareholder s request for purchase of his or her shares representing less than 1 unit. See Unit share system Repurchase by Mitsui of shares constituting less than a full unit below.

Transfer of shares

On January 5, 2009, a new central clearing system for shares of Japanese listed companies was established pursuant to the Law Concerning Book-Entry Transfer of Corporate Bonds and Other Securities for Trade of Stocks and Other Securities (including regulations promulgated thereunder; the Book-Entry Law), and the shares of all Japanese companies listed on any Japanese stock exchange, including Mitsui s shares, became subject to this new system. On the same day, all existing share certificates for such shares became null and void. At present, the Japan Securities Depository Center, Inc. (JASDEC) is the only institution that is designated by

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the relevant authorities as a clearing house which is permitted to engage in the clearing operations of shares of Japanese listed companies under the Book-Entry Law. Under the new clearing system, in order for any person to hold, sell or otherwise dispose of shares of Japanese listed companies, it must have an account at an account management institution unless such person has an account at JASDEC. Account management institutions are financial instruments traders (i.e., securities companies), banks, trust companies and certain other financial institutions which meet the requirements prescribed by the Book-Entry Law.

Under the Book-Entry Law, any transfer of shares is effected through book entry, and title to the shares passes to the transferee at the time when the transferred number of the shares is recorded at the transferee s account at an account management institution. The holder of an account at an account management institution is presumed to be the legal owner of the shares held in such account.

Because shares constituting less than one unit do not comprise a trading unit under the rules of the Japanese stock exchanges, such shares may not be sold on the Japanese stock exchanges.

Unit share system

Pursuant to the Companies Act of Japan, Mitsui has adopted unit share system and the current number of shares constituting one unit is 100 shares (five ADSs). This unit share system is called *tangen-kabu-system*.

Any amendment to the Articles of Incorporation reducing the number of shares constituting a unit or eliminating the provisions for units of shares may be made by a resolution of the Board of Directors rather than by special shareholders resolutions. The number of shares constituting 1 unit cannot exceed 1,000.

Voting rights under the unit share system

Under the unit share system, shareholders shall have one voting right for each unit of shares that they hold. Any number of shares less than a full unit will carry no voting rights.

Repurchase by Mitsui of shares constituting less than a full unit

A holder of shares representing less than one unit may at any time require Mitsui to purchase its shares through the account management institutions and JASDEC. These shares will be purchased at (a) the closing price of the shares reported by the Tokyo Stock Exchange, Inc. (the TSE) on the day when the request to purchase is made or (b) if no sale takes place on the TSE on that day, then the price at which sale of shares is effected on such stock exchange immediately thereafter, subject in each case to the payment of applicable brokerage commission.

Increase in purchase of the shares to make one unit

Under the Articles of Incorporation, any shareholder who holds shares less than one unit may request Mitsui to sell such number of shares owned by Mitsui as are necessary to make one unit by adding the number of shares owned by such shareholder in accordance with the Share Handling Regulations and the Companies Act of Japan.

Such a request shall be made through the account management institutions and JASDEC. These shares will be sold at (a) the closing price of the shares reported by the TSE on the day when the request to sell becomes effective or (b) if no sale has taken place on the TSE on that day, then the price at which sale of shares is effected on such stock exchange immediately thereafter, subject in each case to the payment of applicable brokerage commission.

Effect of the unit share system on holders of ADSs

A holder who owns ADSs evidencing less than 100 common shares will indirectly own less than one whole unit. Although, as discussed above, under the unit share system holders of less than one unit have the right to

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require Mitsui to purchase their shares or sell such number of shares owned by Mitsui as are necessary to make one unit by adding the number of their shares, holders of ADSs that represent other than integral multiples of whole units are unable to withdraw the underlying shares representing less than one unit and, therefore, are unable, as a practical matter, to exercise the rights to require Mitsui to purchase nor sell such underlying shares. As a result, access to the Japanese markets by holders of ADSs through the withdrawal mechanism will not be available for dispositions of shares in lots less than one unit. The unit share system does not affect the transferability of ADSs, which may be transferred in lots of any size.

Reporting of Substantial Shareholdings

The Financial Instruments and Exchange Law of Japan and its related regulations require any person who has become, beneficially and solely or jointly, a holder of more than 5% of the total issued shares of a company listed on any Japanese stock exchange or whose shares are traded on an over-the-counter market in Japan, to file a report concerning such shareholdings with the director of the relevant Local Finance Bureau of the Ministry of Finance within five business days. With certain exceptions, a similar report must also be made in respect of any subsequent change of 1% or more in any such holding or of any change in material matters set out in any previously-filed reports. For this purpose, shares issuable or transferable to such person upon exercise of exchangeable securities, conversion of convertible securities or exercise of warrants or stock acquisition rights (including those incorporated in bonds with share subscription rights) are taken into account in determining both the number of shares held by such holder and the issuer stotal issued share capital. Copies of each report must also be furnished to the issuer of the shares and to all Japanese stock exchanges on which the shares are listed or, in the case of shares traded over-the-counter, to the Japan Securities Dealers Association.

Exercise of Voting Rights

Except for the general limitation under Japanese anti-trust and anti-monopoly regulations against the holding of shares of a Japanese corporation which leads or may lead to a restraint of trade or monopoly, and except for general limitations under the Companies Act of Japan or Mitsui s Articles of Incorporation on the rights of shareholders applicable regardless of residence or nationality, there is no limitation under Japanese laws and regulations applicable to Mitsui or under its Articles of Incorporation on the rights of non-resident or foreign shareholders to hold or exercise voting rights on the shares of common stock of Mitsui.

Change in Control

There is no provision in Mitsui s Articles of Incorporation that would have an effect of delaying, deferring or preventing a change in control of Mitsui and that would operate only with respect to merger, consolidation, acquisition or corporate restructuring involving Mitsui.

Daily Price Fluctuation Limits under Japanese Stock Exchange Rules

Share prices on Japanese stock exchanges are determined on a real-time basis by the equilibrium between bids and offers. These exchanges are order-driven markets without specialists or market makers to guide price formation. To prevent excessive volatility, these exchanges set daily upward and downward price fluctuation limits for each share, based on the previous day s closing price. Although transactions may continue at the upward or downward limit price if the limit price is reached on a particular trading day, no transactions may take place outside these limits. Consequently, an investor wishing to sell at a price above or below the relevant daily limit may not be able to sell his or her shares at such price on a particular trading day, or at all.

On July 10, 2009, the closing price of our shares on the Tokyo Stock Exchange was ¥1,049 per share. The following table shows the respective daily price limit for a stock on the Tokyo Stock Exchange with a closing price per share corresponding to five ranges. Other daily price limits would apply if our per share price moved to other ranges.

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Selected Daily Price Limits

| | Previous Da | y s Closing Price or | Special Quote | Maximum Daily Price Movement |
|---------------------|-------------|----------------------|---------------|-------------------------------------|
| Greater or equal to | ¥ 500 | Less than | ¥ 1,000 | 100 |
| Greater or equal to | 1,000 | Less than | 1,500 | 200 |
| Greater or equal to | 1,500 | Less than | 2,000 | 300 |
| Greater or equal to | 2,000 | Less than | 3,000 | 400 |
| Greater or equal to | 3,000 | Less than | 5,000 | 500 |

For a history of the trading price of our shares on the Tokyo Stock Exchange, see Item 9.A. Offer and Listing Details of this annual report.

C. Material Contracts.

We have not been a party to any material contract, other than contracts entered into in the ordinary course of business, within past two years immediately preceding the date of this report.

D. Exchange Controls.

Foreign Exchange Regulations

The Foreign Exchange and Foreign Trade Law of Japan, as currently in effect, and the cabinet orders and ministerial ordinances thereunder (the Foreign Exchange Regulations) govern certain matters relating to the acquisition and holding of the shares or the ADSs, by Non-Residents of Japan and by Foreign Investors as hereinafter defined.

Non-Residents of Japan are defined as individuals who are not resident in Japan and corporations whose principal offices are located outside Japan. Branches and other offices of Japanese corporations located outside Japan are regarded as Non-Residents of Japan, and branches and other offices located within Japan of foreign corporations are regarded as residents of Japan. Foreign Investors are defined to be (i) individuals not resident in Japan, (ii) corporations which are organized under the laws of foreign countries or whose principal offices are located outside Japan, and (iii) other corporations of which (a) 50% or more of the shares are held directly or indirectly by (i) or (ii) above, (b) a majority of officers consists of Non-Residents of Japan or (c) a majority of officers having the power of representation consists of Non-Residents of Japan.

Acquisition of Shares

In general, acquisition of shares of stock of a Japanese company listed on any Japanese stock exchange or traded in any over-the-counter market in Japan (Listed Shares) by a Non-Resident of Japan from a resident of Japan is not subject to any prior filing requirements except as described below. However, the Minister of Finance Japan (the MOF) and other Ministers having jurisdiction over the business of the subject company (together, the Ministers) may require a prior approval for any such acquisition in certain exceptional circumstances. The resident of Japan who transferred the shares of a Japanese company to a Non-Resident of Japan must file a report concerning such transfer with the MOF within 20 days after the transfer unless such transfer is made through a bank, securities company or financial futures trader licensed under the relevant Japanese law or consideration of such transfer is \$100 million or less.

If the number of Listed Shares to be acquired, or the number of Listed Shares that will be held as a result of such acquisition, by a Foreign Investor (whether from a resident of Japan, another Foreign Investor or from or through security companies) is 10% or more of the total outstanding shares of the subject company, the Foreign Investor must file a post facto report with the Ministers by the 15th day of the month following the month during which such acquisition occurred (and in the event that the relevant 15th day is a holiday, such post facto report shall be filed by a business day immediately preceding the holiday). In certain exceptional cases, a prior notification is required in respect of such an acquisition.

Acquisition of Shares upon Exercise of Subscription Rights Attached to Bonds

The acquisition by a Non-Resident of Japan of shares upon exercise of his or her rights under the bonds with rights for subscription of new shares offered overseas is exempted from the notification and reporting requirements described under this
Item 10.D. Exchange Controls Acquisition of Shares above.

ADRs

The deposit of the shares by a Non-Resident of Japan, the issuance of the ADRs, in exchange therefore and the withdrawal of the underlying shares upon surrender of the ADRs are not subject to any formalities referred to under Acquisition of Shares above, except where as a result of such deposit (or withdrawal) the aggregate number of shares held by the depositary (or its nominee) or the holder surrendering the ADRs, as the case may be, would be certain percentage of the total outstanding shares, in which event the relevant report is required as outlined under Item 10. B. Memorandum and Articles of Association Reporting of Substantial Shareholdings and/or under this Item 10.D. Exchange Controls Acquisition of Shares.

Dividends and Proceeds of Sales

Dividends paid on, and the proceeds of sales in Japan of the shares held by Non-Residents of Japan may be convertible into any foreign currency and repatriated abroad with no limit on the amount under the Foreign Exchange Regulations currently in effect. The acquisition of the shares by Non-Residents of Japan by way of stock splits is not subject to any of the aforesaid notification and confirmation requirements.

E. Taxation. Japanese Taxation

The following is a summary of the principal Japanese national tax consequences to owners of our shares or ADSs who are non-resident individuals or non-Japanese corporations without a permanent establishment in Japan to which income from our shares is attributable. The tax treatment is subject to possible changes in the applicable Japanese laws or double taxation conventions occurring after that date. This summary is not exhaustive of all possible tax considerations that may apply to a particular investor. Investors are encouraged to consult their own tax advisers as to:

the overall tax consequences of the acquisition, ownership and disposition of shares or ADSs, including specifically the tax consequences under Japanese law;

the laws of the jurisdiction of which they are resident; and

any tax treaty between Japan and their country of residence.

Generally, a non-resident holder of shares or ADSs is subject to Japanese withholding tax on dividends paid by us. In the absence of any applicable tax treaty, convention or agreement reducing the maximum rate of withholding tax, the rate of Japanese withholding tax applicable to dividends paid by us to non-resident holders is 7% for dividends to be paid on or before December 31, 2011, and 15% thereafter, except for dividends paid to any individual shareholder who holds 5% or more of the issued shares of Mitsui. Japan has income tax treaties, conventions or agreements whereby the maximum withholding tax rate for dividend payment is set at, in most cases, 15% for portfolio investors, with, among other countries, Australia, Belgium, Canada, Denmark, Finland, Germany, Ireland, Italy, Luxembourg, the Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. Japan s income tax treaties with the United Kingdom and France set the maximum withholding rate at 10%. Under the U.S.-Japan tax treaty (the Treaty), the maximum withholding rate on dividends for portfolio investors is 10%, if (i) they do not have a permanent establishment in Japan, and (ii) the shares on ADSs with respect to which such dividends are paid are not effectively connected with such permanent establishment, and (iii) they are qualified U.S. residents eligible for benefits under the Treaty. Under the Treaty, pension funds which are qualified U.S. residents eligible for benefits under the Treaty are exempt from Japanese taxation on

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dividends by way of withholding or otherwise, unless such dividends are derived from the carrying on of a business, directly or indirectly, by such pension funds. Japanese tax law provides in general that if the Japanese statutory rate is lower than the maximum rate applicable under tax treaties, conventions or agreements, the Japanese statutory rate shall be applicable.

Stock splits are not subject to Japanese income or corporate tax. A capitalization of capital surplus is not subject to Japanese income or corporate tax

Non-resident holders who are entitled to a reduced rate of Japanese withholding tax on payments of dividends on the shares by us are required to submit an Application Form for the Income Tax Convention regarding Relief from Japanese Income Tax on Dividends in advance through us to the relevant tax authority before the payment of dividends. A standing proxy for non-resident holders may provide the application. With respect to ADSs, this reduced rate is applicable if the depositary or its agent submits two Application Forms for Income Tax Convention (one prior to payment of dividends, the other within eight months after our fiscal year-end). To claim this reduced rate, a non-resident holder of ADSs will be required to file proof of taxpayer status, required by the depositary. Non-resident holders who do not submit an application in advance will generally be entitled to claim a refund from the relevant Japanese tax authority of withholding taxes withheld in excess of the rate of an applicable tax treaty.

Gains derived from the sale outside Japan of Mitsui s shares or the ADSs by non-residents of Japan, including non-Japanese corporations, will not be subject to Japanese taxes on income. Gains derived from the sale in Japan of Mitsui s shares or the ADSs by a non-resident of Japan or a non-Japanese corporation not having a permanent establishment in Japan to which such income is attributable are, in general, not subject to Japanese income or corporate tax.

Japanese inheritance and gift taxes, at progressive rates, may be payable by an individual who acquires the shares or the ADSs as a legatee, heir or donee.

United States Taxation

General

This discussion of certain U.S. federal tax consequences only applies to U.S. holders (as defined below) who hold our ADSs or common shares as capital assets for tax purposes and are not members of a special class of holders subject to special rules, including: dealers in securities; traders in securities who elect to use a mark-to-market method of accounting for their securities holdings; tax-exempt organizations; insurance companies; persons liable for alternative minimum tax; persons who actually or constructively own 10% or more of Mitsui voting stock; persons who hold shares or ADSs as part of a hedging or straddle or conversion transaction; or persons whose functional currency is not the U.S. dollar. A U.S. holder is a beneficial owner of shares or ADSs that is: a citizen or resident of the United States; a domestic corporation; an estate whose income is subject to U.S. federal income tax regardless of its source; or a trust, if a U.S. court can exercise primary supervision over the trust s administration and one or more U.S. persons are authorized to control all substantial decisions of the trust.

This section is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations, published rulings and court decisions. These laws are subject to change, possibly on a retroactive basis. In addition, this section is based in part upon the representations of the depositary and the assumption that each obligation in the deposit agreement and any related agreement will be performed in accordance with its terms.

Moreover, the effect of any applicable U.S. state or local tax laws is not discussed in this annual report.

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In general, and taking into account earlier assumptions, for U.S. federal income tax purposes, if a person holds ADRs evidencing ADSs, that person will be treated as the owner of the underlying shares represented by those ADSs. Exchanges of common shares for ADRs, and ADRs for shares, will generally not be subject to U.S. federal income tax.

Each holder should consult its own tax advisor regarding the U.S. federal, state and local, and other tax consequences of owning and disposing of common shares and ADSs in its particular circumstances. In particular, each holder should confirm its status as a person eligible for benefits under the Treaty with its advisor and should discuss any possible consequences of failing to qualify as a person eligible for benefits under the Treaty.

If a partnership holds the common shares or ADSs, the U.S. federal income tax treatment of a partner will generally depend on the status of the partner and the tax treatment of the partnership. A partner in a partnership holding the common shares or ADSs should consult its tax advisor with regard to the U.S. federal income tax treatment of an investment in the common shares or ADSs.

Taxation of Dividends

Subject to the passive foreign investment company (PFIC) rules discussed below, the gross amount of any dividend paid to a U.S. holder by Mitsui out of its current or accumulated earnings and profits (as determined for U.S. federal income tax purposes) is subject to U.S. federal income taxation. For noncorporate U.S. holders, dividends paid in taxable years beginning before January 1, 2011 that constitute qualified dividend income will be taxable at a maximum tax rate of 15% provided that shares or ADSs were held for more than 60 days during the 121-day period beginning 60 days before the ex-dividend date and other holding period requirements are met. Dividends Mitsui pays with respect to its shares or ADSs generally will be qualified dividend income. Dividends are taxable to U.S. holders when they, in the case of shares, or the depositary, in the case of ADSs, receive them, either actually or constructively. The dividend will not be eligible for the dividends-received deduction generally allowed to U.S. corporations in respect of dividends received from other U.S. corporations. Any distribution in excess of current and accumulated earnings and profits (as determined for U.S. federal income tax purposes) will be treated as a non-taxable return of capital to the extent of a holder s basis in the ADSs or common shares and thereafter as capital gain.

A U.S. holder must include any foreign tax withheld from the dividend payment in his or her gross amount even though the U.S. holder did not in fact receive it. The amount of the dividend distribution that a U.S. holder must include in his or her income will be the U.S. dollar value of the Japanese yen payments made, determined at the spot Japanese yen/U.S. dollar rate on the date such dividend distribution is includible in such holder s income, regardless of whether the payment is in fact converted into U.S. dollars. Generally, any gain or loss resulting from currency exchange fluctuations during the period from the date a holder includes the dividend payment in income to the date such payment is converted into U.S. dollars will be treated as ordinary income or loss and will not be eligible for the special tax rate applicable to qualified dividend income. Such gain or loss will generally be income or loss from sources within the United States for foreign tax credit limitation purposes.

Dividends will be income from sources outside the United States and, depending on the U.S. holder s circumstances, will generally be either passive category income or general category income for purposes of computing the foreign tax credit allowable to the U.S. holder. No U.S. foreign tax credit will be allowed to U.S. holders of common shares or ADSs in respect of any personal property or similar tax imposed by Japan (or any taxing authority thereof or therein). Subject to certain limitations, the Japanese tax withheld in accordance with the Treaty and paid over to Japan will be creditable or deductible against your U.S. federal income tax liability. Special rules apply in determining the foreign tax credit limitation with respect to dividends that are subject to the maximum 15% tax rate. U.S. holders should consult their own tax advisors concerning the implications of U.S. foreign tax credit rules in light of their particular circumstances.

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Taxation of Capital Gains

Subject to the PFIC rules discussed below, a U.S. holder who sells or otherwise disposes of common shares or ADSs will recognize capital gain or loss for U.S. federal income tax purposes in an amount equal to the difference between the U.S. dollar value of the amount realized and his or her tax basis (determined in U.S. dollars) in such shares or ADSs. Capital gain of a noncorporate U.S. holder that is recognized in taxable years beginning before January 1, 2011 is generally taxed at a maximum rate of 15% where the holder has a holding period greater than one year. The gain or loss will generally be income or loss from sources within the United States for foreign tax credit limitation purposes.

PFIC Rules

Mitsui believes that the shares and ADSs should not be treated as stock of a PFIC for U.S. federal income tax purposes, but this conclusion is a factual determination that is made annually and thus may be subject to change.

In general, if you are a U.S. holder, we will be a PFIC with respect to you if for any taxable year in which you held our shares or ADSs:

at least 75% of our gross income for the taxable year is passive income or

at least 50% of the value, determined on the basis of a quarterly average, of our assets is attributable to assets that produce or are held for the production of passive income.

Passive income generally includes dividends, interest, royalties, rents (other than certain rents and royalties derived in the active conduct of a trade or business), annuities and gains from assets that produce passive income. If a foreign corporation owns at least 25% by value of the stock of another corporation, the foreign corporation is treated for purposes of the PFIC tests as owning its proportionate share of the assets of the other corporation, and as receiving directly its proportionate share of the other corporation s income.

If we are treated as a PFIC, and you are a U.S. holder that did not make a mark-to-market election, as described below, you will be subject to special rules with respect to:

any gain you realize on the sale or other disposition of your shares or ADSs and

any excess distribution that we make to you (generally, any distributions to you during a single taxable year that are greater than 125% of the average annual distributions received by you in respect of the shares or ADSs during the three preceding taxable years or, if shorter, your holding period for the shares or ADSs).

Under these rules:

the gain or excess distribution will be allocated ratably over your holding period for the shares or ADSs,

the amount allocated to the taxable year in which you realized the gain or excess distribution will be taxed as ordinary income,

the amount allocated to each prior year, with certain exceptions, will be taxed at the highest tax rate in effect for that year, and

the interest charge generally applicable to underpayments of tax will be imposed in respect of any such tax attributable to the prior years.

Special rules apply for calculating the amount of the foreign tax credit with respect to excess distributions by a PFIC.

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If you own shares or ADSs in a PFIC that are treated as marketable stock, you may make a mark-to-market election. If you make this election, you will not be subject to the PFIC rules described above. Instead, in general, you will include as ordinary income each year the excess, if any, of the fair market value of your shares or ADSs at the end of the taxable year over your adjusted basis in your shares or ADSs. These amounts of ordinary income will not be eligible for the favorable tax rates applicable to qualified dividend income or long-term capital gains. You will also be allowed to take an ordinary loss in respect of the excess, if any, of the adjusted basis of your shares or ADSs over their fair market value at the end of the taxable year (but only to the extent of the net amount of previously included income as a result of the mark-to-market election). Your basis in the shares or ADSs will be adjusted to reflect any such income or loss amounts.

In addition, notwithstanding any election you make with regard to the shares or ADSs, dividends that you receive from us will not constitute qualified dividend income to you if we are a PFIC either in the taxable year of the distribution or the preceding taxable year. Moreover, your shares or ADSs will be treated as stock in a PFIC if we were a PFIC at any time during your holding period in your shares or ADSs, even if we are not currently a PFIC. For purposes of this rule, if you make a mark-to-market election with respect to your shares or ADSs, you will be treated as having a new holding period in your shares or ADSs beginning on the first day of the first taxable year beginning after the last taxable year for which the mark-to-market election applies. Dividends that you receive that do not constitute qualified dividend income are not eligible for taxation at the 15% maximum rate applicable to qualified dividend income. Instead, you must include the gross amount of any such dividend paid by us out of our accumulated earnings and profits (as determined for U.S. federal income tax purposes) in your gross income, and it will be subject to tax at rates applicable to ordinary income.

If you own shares or ADSs during any year that we are a PFIC with respect to you, you must file Internal Revenue Service Form 8621.

F. Dividends and Paying Agents.

Not applicable.

G. Statement by Experts.

Not applicable.

H. Documents on Display.

We are subject to the informational requirements of the Securities Exchange Act of 1934 and, in accordance therewith, we file annual reports on Form 20-F within six months of our fiscal year-end and furnish other reports and information on Form 6-K with the Securities and Exchange Commission. These reports and other information can be inspected at the public reference room at the Securities and Exchange Commission at 100 F Street, N.E., Washington, D.C. 20549. You can also obtain copies of such material by mail from the public reference room of the Securities and Exchange Commission at prescribed fees. You may obtain information on the operation of the Securities and Exchange Commission public reference room by calling the Securities and Exchange Commission in the United States at 1-800-SEC-0330. You can also access to the documents on the website of the Securities and Exchange Commission (http://www.sec.gov).

I. Subsidiary Information.

Not applicable.

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Item 11. Quantitative and Qualitative Disclosures about Market Risk.

Our business transactions are exposed to various aspects of market risks in interest rates, foreign currency exchange rates, commodity prices, equity prices and others. Particularly, Mitsui and certain subsidiaries are engaged in trading activities which include mainly active and repeated selling and buying transactions of derivative financial and commodity instruments. In order to control exposures to those risks, we set position limits and loss limits (trading limits) both for trading activities and non-trading activities.

Monitoring Market Risks at Our Organization

We have market risk management policies and procedures at several levels throughout our organization. Chief Operating Officer of each operating segment has the primary responsibility for setting the trading limits, controlling and managing market risk within the trading limits. Each operating segment must maintain a framework which also covers its major subsidiaries for measuring portfolio risk within its risk limits. The transactions are recorded by independent monitoring sections.

The Market Risk Management Division within our headquarters monitors the company-wide process of risk management and compliance with the trading limits set for operating segments. The Market Risk Management Division also provides general supervision over the market risk management process for operating segments.

The Market Risk Management Division periodically reports the market risk positions to Chief Financial Officer which includes analyses on Value-at-Risk (VaR) amounts for specified market risk positions. For derivative financial and commodity instruments entered into as trading activities including swap transactions, forward contracts, futures, options, and other instruments, it measures VaR amounts on a daily basis and conducts back-testing to verify effectiveness of its VaR calculation models by comparing assumptions and estimations with actual results periodically.

VaR Analysis at Mitsui

VaR is a statistical measure of the potential change in market value of portfolios resulting from adverse market movements in underlying risk factors, over a defined period, within a certain confidence level. At March 31, 2009 and 2008, we calculated VaR using the following assumption and parameters:

holding period of one day with respect to the interest rate, foreign currency exchange rate and commodity price risks and

a variance-covariance method, a historical simulation approach and/or Monte Carlo simulation with a confidence level of 95% or higher.

As VaR is an estimation based on past market data regarding changes in market risk factors, our actual results may differ materially from the calculations. Moreover, the sum of the VaRs of each risk category does not represent VaR of our combined portfolio, since market risk factors are partially correlated and a change in market value affected by certain risk factor may offset effects of other risk factors.

VaRs for Trading Activities

The following table sets forth the year end, high, low, and average VaR figures of trading portfolios which are mainly corresponding to interest rate risk, foreign currency exchange rate risk and commodity price risk for the years ended March 31, 2009 and 2008. Each category represents principally the following transactions:

interest rate sensitive financial (derivative and non-derivative) instrument trading conducted by the Finance Division;

foreign exchange trading (forwards, swaps, options and non-deliverable forwards) conducted by the Finance Division; and

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commodity derivative trading, such as futures, forwards, swaps and options related to energy products including crude oil, oil products, and natural gas; precious metals and base metals including gold, silver, platinum, palladium, copper, lead, nickel and aluminum; and agricultural products including wheat, coffee and soy beans; and weather derivative trading conducted by the Financial Markets Business Unit and other business units⁽ⁱ⁾.

| | Millions of Yen Years Ended March 31, | | | | | | | |
|-------------------------------------|--|-------|-------|---------|-----------|-------|-------|---------|
| | | 200 | 9 | | | 200 | 8 | |
| | VaR as of | | | | VaR as of | | | |
| | Year End | High | Low | Average | Year End | High | Low | Average |
| Interest rate risk | 0 | 0 | 0 | 0 | 0 | 25 | 0 | 8 |
| Foreign currency exchange rate risk | 8 | 24 | 4 | 13 | 77 | 77 | 6 | 37 |
| Commodity price risk | 2,387 | 3,762 | 1,722 | 2,620 | 1,914 | 2,762 | 1,914 | 2,505 |

Market Risk Positions from Non-Trading Activities

Non-Trading represents business transactions other than trading activities as discussed above. The following tables set forth the positions of interest rate risk, foreign currency exchange rate risk and commodity price risk for non-trading purposes, for the year ended March 31, 2009 and 2008.

Interest rate risk

We are exposed to interest rate risk on our interest bearing debt, which primarily consist of borrowings and bonds denominated in Japanese yen and U.S. dollars. We have entered into interest rate derivative transactions primarily to hedge the exposure we hold on these financial instruments. Our interest rate derivatives transactions mainly consist of interest rate swaps and currency swaps to convert fixed rate exposures to floating rate exposures. The table below illustrates a structure of interest types (floating/fixed) of our interest bearing debt as of March 31, 2009 and 2008 that was derived from fund raising activities, taking into consideration the effect of hedging transactions by these financial derivatives. See also Item 5. B. LIQUIDITY AND CAPITAL RESOURCES Finance and Liquidity Management.

| | Billions of Yen | | | | | | | |
|--------------|-----------------------|-------------|---------------|-------------|--|--|--|--|
| | Years Ended March 31, | | | | | | | |
| | 200 |)9 | 2008 | | | | | |
| | Exposure of | Exposure of | Exposure of | Exposure of | | | | |
| | Floating Rate | Fixed Rate | Floating Rate | Fixed Rate | | | | |
| Japanese Yen | 1,838.7 | 963.8 | 1,632.2 | 844.8 | | | | |
| U.S. Dollars | 501.6 | 110.2 | 779.2 | 221.3 | | | | |
| Others | 97.4 | 91.8 | 82.7 | 62.1 | | | | |
| | | | | | | | | |
| Total | 2,437.7 | 1,165.8 | 2,494.1 | 1,128.2 | | | | |

(i) In the Americas Segment, Westport Petroleum, Inc. (United States) has considerable limits and positions in oil products.

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Foreign currency exchange rate risk

We are exposed to foreign currency exchange rate risk on the net risk position of transactions denominated in foreign currencies, mainly in U.S. dollars and Australian dollars, which include paying and receiving transactions in commercial contracts, long-term financing transactions, identifiable commitments and forecasted transactions, taking into consideration the effect of hedging transactions such as forward contracts and currency options. The table below sets forth information on our foreign exchange positions as mentioned above against Japanese Yen as of March 31, 2009 and 2008.

| | | Billions of Yen | | | | | |
|--------------------|------------------|------------------------------------|--------------------------------|------------------|-------------------|--------------------------------|--|
| | | Years Ended March 31, 2009 2008 | | | 2008 | | |
| | Long Position | Short Position | Net Exposure ⁽¹⁾ | Long Position | Short Position | Net Exposure ⁽¹⁾ | |
| U.S. Dollars | 72.8 | 114.8 | (42.0) | 85.8 | 234.0 | (148.2) | |
| Australian Dollars | 76.7 | 2.3 | 74.4 | 201.7 | 38.1 | 163.6 | |
| Others | 18.4 | 20.4 | (2.0) | 26.6 | 16.2 | 10.4 | |
| | | | | | | | |
| Total | 167.9 | 137.5 | 30.4 | 314.1 | 288.3 | 25.8 | |

(1) Figures in parentheses of Net Exposure indicate short position.

Commodity price risk

The table below sets forth information on our commodity forward, futures and option positions as of March 31, 2009 and 2008, classified by products of precious metals and base metals; energy products; and agricultural products. Each figure represents the magnitude of outstanding balances of commodity forward contracts, futures and options (utilized to hedge or mitigate the commodity price risk associated with non-derivative commodity positions such as physical inventories and firm commitments). Those figures, therefore, do not include those non-derivative commodity positions.

| | Billions of Yen Years Ended March 31, | | | | | | |
|-----------------------------------|--|-------------------|--------------------------------|------------------|-------------------|--------------------------------|--|
| | | 2009 | | | 2008 | } | |
| | Long Position | Short Position | Net Exposure ⁽¹⁾ | Long Position | Short Position | Net Exposure ⁽¹⁾ | |
| Non-ferrous metals ⁽²⁾ | 202.9 | 211.3 | (8.4) | 246.0 | 264.8 | (18.8) | |
| Petroleum (Energy) ⁽³⁾ | 110.3 | 148.3 | (38.0) | 152.5 | 170.3 | (17.8) | |
| Foodstuff | 15.7 | 30.9 | (15.2) | 12.0 | 20.6 | (8.6) | |
| Total | 328.9 | 390.5 | (61.6) | 410.5 | 455.7 | (45.2) | |

- (1) Figures in parentheses of Net Exposure indicate short position.
- (2) Non-ferrous metals include precious metals (gold, silver, platinum, etc.) and base metals (copper, aluminium, nickel, etc.).
- (3) Petroleum (Energy) includes crude oil, oil products, LPG, etc.

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Equity price risk

We hold stocks issued by, among others, our customers and suppliers as marketable securities, intending to strengthen ties with them. The fair value and unrealized holding net gains (losses) on marketable equity securities by industry at March 31, 2009 and 2008 were as follows:

| | Billions of Yen | | | | |
|-------------------------------------|------------------------------|-----------------------|------------|-----------------------|--|
| | March 31, 2009 March 31, 200 | | | | |
| | | Unrealized Holding | | Unrealized Holding | |
| | | Net Gains | | Net Gains | |
| | Fair Value | (Losses) | Fair Value | (Losses) | |
| Manufacturing | 222.7 | 78.3 | 425.7 | 179.3 | |
| Commercial, finance and real estate | 99.5 | (18.6) | 70.9 | (15.7) | |
| Transport and telecommunication | 26.4 | 9.5 | 36.7 | 16.9 | |
| Energy, service and others | 50.1 | 22.4 | 118.7 | 49.6 | |
| | | | | | |
| Total | 398.7 | 91.6 | 652.0 | 230.1 | |

For the year ended March 31, 2009, the general decrease in unrealized holding gains and fair value compared to the year ended March 31, 2008 was mainly due to the overall decline of Japanese stock prices. Unrealized holding net loss of Commercial, finance and real estate was due to the sharp decline of the commercial sector in particular. For the details, see Item 5. B. LIQUIDITY AND CAPITAL RESOURCES Assets, Liabilities and Shareholders Equity. The amounts of Unrealized Holdings Net Gains (Losses) of Energy, service and others at March 31, 2008 have been corrected from \forall 83.8 billion to \forall 49.6 billion, resulting in correction of Total from \forall 264.3 billion to \forall 230.1 billion.

Item 12. Description of Securities Other than Equity Securities.

Not applicable.

PART II

Item 13. Defaults, Dividend Arrearages and Delinquencies.

None.

Item 14. Material Modifications to the Rights of Security Holders and Use of Proceeds.

For our recent change in the number of shares constituting one unit under Japan s unit share system, see our report on Form 6-K (File No. 000-09929) furnished on February 25, 2009.

Item 15. Controls and Procedures.

(a) Disclosure Controls and Procedures

Mitsui s management, with the participation of its principal executive and principal financial officers, has performed an evaluation of the effectiveness of disclosure controls and procedures (as defined by Rule 13a-15(e) under the U.S. Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, Mitsui s principal executive and principal financial officers concluded that the disclosure controls and procedures were effective as of the end of the period covered by this report.

(b) Management s Annual Report on Internal Control over Financial Reporting

Mitsui s management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined by Rule 13a-15(f) under the U.S. Securities Exchange Act of 1934). Mitsui s internal control system is designed to provide reasonable assurance to Mitsui s management and board of directors regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Mitsui s management assessed the effectiveness of Mitsui s internal control over financial reporting as of March 31, 2009. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control Integrated Framework*. Based on Mitsui s assessment, Mitsui s management concluded that, as of March 31, 2009, Mitsui s internal control over financial reporting was effective.

Mitsui s management excluded from its assessment of internal control over financial reporting as of March 31, 2009 the following unincorporated joint ventures (J/V), which were accounted for via proportionate consolidation in accordance with Emerging Issues Task Force Issue No.00-1 in Mitsui s consolidated financial statements for the fiscal year ended March 31, 2009. Mitsui has been unable to assess the effectiveness of internal controls at these entities due to the fact that Mitsui does not have the ability to dictate or modify the controls of these entities and does not have the ability, in practice, to assess, those controls.

| J/V | Mitsui s Ownership |
|-----------------------------------|--------------------|
| Block 9 J/V | 35% |
| Block 10, 11, 12, 13, 10A/11A J/V | 20-40% |
| Capricorn Coal Development J/V | 30% |
| Dawson J/V | 49% |
| Kestrel J/V | 20% |
| Main Pass Block 61 J/V | 50% |
| Mt. Newman J/V | 7% |
| Robe River Iron Associates J/V | 33% |
| WA-28-L J/V | 40% |

The above unincorporated joint ventures in the aggregate represented approximately 4.8 percent of Mitsui s consolidated total assets as of March 31, 2009, and approximately 7.1 percent of Mitsui s consolidated revenue for the year ended March 31, 2009.

Deloitte Touche Tohmatsu, an independent registered public accounting firm, has issued an attestation report on Mitsui s internal control over financial reporting. Their report appears on page F-3 of this annual report.

(c) Change in Internal Control over Financial Reporting

There was no change in Mitsui s internal control over financial reporting that occurred during the fiscal year ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, Mitsui s internal control over financial reporting.

Item 16A. Audit Committee Financial Expert.

Our Board of Corporate Auditors has determined that Motonori Murakami and Hideharu Kadowaki qualify as an audit committee financial expert as defined in this Item 16A serving on our Board of Corporate Auditors. Mr. Kadowaki is an external Corporate Auditor, meeting the additional independence requirements under the Companies Act of Japan.

Mr. Murakami joined Mitsui in 1971. Since then he had always worked in the field of accounting and was appointed as General Manager of the General Accounting Division in 2000 and as Executive Managing Officer, Assistant to Senior Executive Managing Officer (Corporate Staff Division) in 2006, before having been elected as one of our Corporate Auditors at the ordinary general meeting of shareholders held in June 2007.

Mr. Kadowaki was elected as one of our Corporate Auditors at the ordinary general meeting of shareholders (first elected in June 2004 and re-elected in June 2008). His main career has been in the field of financial risk management at Mitsui Bank, Sakura Bank, Sumitomo Mitsui Banking Corporation, and Sumitomo Mitsui Financial Group, Inc. His final position in the bank was an executive vice president who, while overseeing the entire operation of the bank, was responsible for risk management and internal auditing.

Item 16B. Code of Ethics.

Mitsui maintains Business Conduct Guidelines for Employees and Officers, applicable to all employees and officers. The Business Conduct Guidelines set forth provisions relating to compliance with applicable laws and regulations, honest and ethical conduct including the handling of conflicts of interest.

In addition, Mitsui adopted a Code of Ethics as a supplement to the Business Conduct Guidelines. The Code of Ethics applies to Mitsui s financial professionals including our principal executive officer, principal financial officer, principal accounting officer and persons performing similar functions.

Both the Business Conduct Guidelines for Employees and Officers and the Code of Ethics are filed as exhibits to this annual report and are also available at the following internet addresses.

Code of Ethics:

http://www.mitsui.co.jp/en/company/governance/05/index.html

Business Conduct Guidelines for Employees and Officers:

http://www.mitsui.co.jp/en/company/governance/04/index.html

Item 16C. Principal Accountant Fees and Services.

Deloitte Touche Tohmatsu, a Japanese member firm of Deloitte Touche Tohmatsu (a Swiss Verein), has been our principal accountant for SEC reporting purposes.

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The table below shows aggregate fees billed for each of the last two fiscal years for professional services rendered to Mitsui and its subsidiaries by Deloitte Touche Tohmatsu and other member firms of Deloitte Touche Tohmatsu (a Swiss Verein).

| | Mill | ions of Yen |
|-----------------------------------|---------|---------------|
| | Year En | ded March 31, |
| | 2009 | 2008 |
| Audit fees ⁽¹⁾ | ¥ 3,621 | ¥ 3,445 |
| Audit-related fees ⁽²⁾ | 65 | 118 |
| Tax fees ⁽³⁾ | 359 | 495 |
| All other fees ⁽⁴⁾ | 15 | 44 |
| Total | ¥ 4,060 | ¥ 4,102 |

- (1) Audit fees are fees billed for professional services rendered by the principal accountant for the audit of our annual financial statements, the audit of our internal control over financial reporting and services that are provided by the accountant in connection with statutory and regulatory filings or engagements.
- (2) Audit-related fees are fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our financial statements, such as due diligence services in connection with potential business acquisitions, that are not reported in audit fees.
- (3) Tax fees are fees billed for professional services rendered by the principal accountant for tax compliance and tax advice.
- (4) All other fees are fees billed for services provided by the principal accountant, other than services reported in audit fees, audit-related fees and tax fees, such as advisory services for risk management and regulatory matters.

Beginning with the year ended March 31, 2004, the first fiscal year of application of paragraph (c)(7) of Rule 2-01 of Regulation S-X, our Board of Corporate Auditors has adopted pre-approval policies and procedures requiring pre-approval by the Board of Corporate Auditors for all audit and non-audit services provided by the principal accountant.

We have our principal policy that the audit services for Mitsui and its subsidiaries are to be rendered by the principal accountant, namely Deloitte Touche Tohmatsu, and other member firms of Deloitte Touche Tohmatsu (a Swiss Verein) while all non-audit services are to be rendered by the accounting firms not belonging to the group of Deloitte Touche Tohmatsu (a Swiss Verein) with some specific exceptions. Among those exceptions are certain tax services, certain due diligence services for acquisition, etc. which would not be considered to impair the independence of our principal accountant.

The pre-approval procedures are as follows: (i) any audit or non-audit services, for which estimated total fee shall exceed 10 Million Yen may be pre-approved by the Board of Corporate Auditors; (ii) any audit or non-audit services, for which estimated total fee shall not exceed 10 Million Yen may be pre-approved by two of full-time Corporate Auditors, provided that such pre-approval must be reported at the next proceeding full Board of the Corporate Auditors; and (iii) certain categories of non-audit services prescribed in the pre-approval policies and procedures may be pre-approved comprehensively on an annual basis provided that the estimated total fees should be specified in the relevant application and that the actual services provided shall be periodically reported to the Board of Corporate Auditors.

All of the services provided by the principal accountant for the years ended March 31, 2009 and 2008 were approved by two of the full-time Corporate Auditors or the Board of Corporate Auditors pursuant to the pre-approval policies and procedures described above, and none of such services were approved pursuant to the procedures described in Rule 2-01(c)(7)(i)(C) of Regulation S-X, which waives the general requirement for pre-approval in certain circumstances.

Item 16D. Exemptions from the Listing Standards for Audit Committees.

With respect to the requirements of Rule 10A-3 under the Securities Exchange Act of 1934 relating to listed company audit committees, which apply to us through Nasdaq Listing Rules 5605(c)(3) and 5605(c)(2)(A)(ii), we rely on an exemption provided by paragraph (c)(3) of Rule 10A-3 available to foreign private issuers with boards of corporate auditors meeting certain requirements. For a Nasdaq-listed Japanese company with a board of corporate auditors, the requirements for relying on paragraph (c)(3) of Rule 10A-3 are as follows:

The board of corporate auditors must be established, and its members must be selected, pursuant to Japanese law expressly requiring such a board for Japanese companies that elect to have a corporate governance system with corporate auditors,

Japanese law must and does require the board of corporate auditors to be separate from the board of directors,

None of the members of the board of corporate auditors may be elected by management, and none of the listed company s executive officers may be a member of the board of corporate auditors,

Japanese law must and does set forth standards for the independence of the members of the board of corporate auditors from the listed company or its management, and

The board of corporate auditors, in accordance with Japanese law or the registrant s governing documents, must be responsible, to the extent permitted by Japanese law, for the appointment, retention and oversight of the work of any registered public accounting firm engaged (including, to the extent permitted by Japanese law, the resolution of disagreements between management and the auditor regarding financial reporting) for the purpose of preparing or issuing an audit report or performing other audit, review or attest services for the listed company, including its principal accountant which audits its consolidated financial statements included in its annual reports on Form 20-F.

To the extent permitted by Japanese law:

The board of corporate auditors must establish procedures for (i) the receipt, retention and treatment of complaints received by us regarding accounting, internal accounting controls, or auditing matters, and (ii) the confidential, anonymous submission by our employees of concerns regarding questionable accounting or auditing matters,

The board of corporate auditors must have the authority to engage independent counsel and other advisers, as it determines necessary to carry out its duties, and

The listed company must provide for appropriate funding, as determined by its board of corporate auditors, for payment of (i) compensation to any registered public accounting firm engaged for the purpose of preparing or issuing an audit report or performing other audit, review or attest services for us, (ii) compensation to any advisers employed by the board of corporate auditors, and (iii) ordinary administrative expenses of the board of corporate auditors that are necessary or appropriate in carrying out its duties. In our assessment, our Board of Corporate Auditors, which meets the requirements for reliance on the exemption in paragraph (c)(3) of Rule 10A-3 described above, is not materially less effective than an audit committee meeting all the requirements of paragraph (b) of Rule 10A-3 (without relying on any exemption provided by that Rule) at acting independently of management and performing the functions of an audit committee as contemplated therein.

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Item 16E. Purchases of Equity Securities by the Issuer and Affiliated Purchasers.

The following table sets forth Mitsui s purchases of its common stock during the fiscal year ended March 31, 2009:

| Period | (a) Total Number of Shares Purchased* | (b) Average Price Paid per Share (Yen) | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|--------------------------------------|---|--|--|--|
| April 1, 2008 April 30, 2008 | 186,042 | ¥ 2,341.56 | N/A | N/A |
| May 1, 2008 May 31, 2008 | 90,159 | 2,575.25 | N/A | N/A |
| June 1, 2008 June 30, 2008 | 62,962 | 2,492.19 | N/A | N/A |
| July 1, 2008 July 31, 2008 | 100.490 | 2,223.65 | N/A | N/A |
| August 1, 2008 August 31, 2008 | 63,739 | 1,921.46 | N/A | N/A |
| September 1, 2008 September 30, 2008 | 55,995 | 1,639.39 | N/A | N/A |
| October 1, 2008 October 31, 2008 | 41,250 | 1,115.82 | N/A | N/A |
| November 1, 2008 November 30, 2008 | 38,166 | 837.75 | N/A | N/A |
| December 1, 2008 December 31, 2008 | 119,191 | 805.02 | N/A | N/A |
| January 1, 2009 January 31, 2009 | 11,158 | 855.92 | N/A | N/A |
| February 1, 2009 February 28, 2009 | 20,237 | 959.55 | N/A | N/A |
| March 1, 2009 March 31, 2009 | 59,599 | 893.42 | N/A | N/A |
| Total | 848,988 | 1,788.74 | N/A | N/A |

Item 16F. Change in Registrant's Certifying Accountant.

Not applicable.

Item 16G. Corporate Governance.

Nasdaq Listing Rule 5615(a)(3) provides that a foreign private issuer may follow its home country practice in lieu of the requirements of Rule 5600, provided that such foreign private issuer discloses in its annual reports filed with the Securities and Exchange Commission or on its website each requirement of Rule 5600 that it does not follow and describes the home country practice followed by the issuer in lieu of such requirements. Such requirements of Rule 5600 and the relevant home country practices we follow are described below:

Nasdaq Listing Rule 5250(d)(1) requires that we make available to shareholders copies of our annual report containing our audited financial statements by mail or by posting on or through our website. In accordance with the Companies Act of Japan, we hold an annual meeting of shareholders within three months after the end of each fiscal year. Also, in accordance with the Companies Act of Japan, we distribute to shareholders, prior to the annual meeting of shareholders, copies of a report of business operations, together with our audited consolidated and unconsolidated financial statements prepared in accordance with U.S. GAAP and Japanese GAAP,

^{*} Under the Companies Act of Japan, a holder of shares constituting less than one full unit may require Mitsui to purchase such shares at their market value (See Memorandum and Articles of Association Unit share system Repurchase by Mitsui of shares constituting less than a full unit in Item 10. Additional Information). During the year ended March 31, 2009, Mitsui purchased 848,988 shares for a total purchase price of 1,518,617,139 yen upon such requests from holders of shares constituting less than one full unit.

respectively, in Japanese. Concurrently with such distribution, we distribute our audited consolidated and unconsolidated financial statements prepared in

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accordance with U.S. GAAP and Japanese GAAP, respectively, in English to the depositary for the ADSs, and instruct the depositary to distribute the same to the registered ADS holders in a timely manner. The English version contains a statement that, upon request by an interested party, we will provide the party with a copy of our annual report on Form 20-F free of charge. As a reporting company under the Securities Exchange Act of 1934, we are required to prepare financial statements in accordance with U.S. GAAP for inclusion in our annual report on Form 20-F, which must be filed within six months after the end of each fiscal year.

Nasdaq Listing Rule 5605(b)(1) requires that a majority of the board of directors of each company be independent directors as defined in Rule 5605(a)(2), and Rule 5605(b)(2) requires that independent directors of each company have regularly scheduled meetings at which only independent directors are present. For Japanese companies, including us, which employ a corporate governance system based on a board of corporate auditors, the Companies Act of Japan has no independence requirement with respect to directors. The task of overseeing management and accounting firms is assigned to the corporate auditors, who are separate from the company s management. Japanese companies, including us, which employ a corporate governance system based on a board of corporate auditors, are required to have at least 50% external corporate auditor who must meet additional independence requirements under the Companies Act of Japan. An external corporate auditor is defined in the Companies Act of Japan as a corporate auditor who has not served as a director, executive officer, manager or any other employee of the company or any of its subsidiaries at any time prior to the appointment. Currently, we have four external Corporate Auditors. Our Board of Corporate Auditors, which, as explained below, performs functions similar to those of an audit committee, has regularly scheduled meetings at which only Corporate Auditors are present.

Nasdaq Listing Rule 5605(c)(2)(A) requires that each company have and will continue to have an audit committee of at least three members, each of whom (1) is independent as defined under Rule 5605(a)(2), (2) meets the requirements of Rule 10A-3(b)(1) under the Securities Exchange Act of 1934, (3) has not participated in the preparation of the financial statements of the company or any current subsidiary thereof at any time during the past three years, and (4) is able to read and understand fundamental financial statements, including a company s balance sheet, income statement and cash flow statement. Nasdag Listing Rule 5605(c)(1) requires that each company have adopted a formal written audit committee charter specifying the items enumerated in that rule and that its audit committee have reviewed and reassessed the adequacy of the charter on an annual basis. Under the Companies Act of Japan, we are not required to establish or maintain such an audit committee. The Companies Act of Japan has no independence requirement with respect to directors of large companies (defined under the Companies Act of Japan with stated capital of ¥500 million or more or with total liabilities equal to or exceeding ¥20 billion), including Mitsui, that employ a corporate governance system based on a board of corporate auditors. In many such large companies, functions similar to those of such an audit committee are performed by its board of corporate auditors. We have established such a Board of Corporate Auditors, each of whom does not concurrently serve as a director, manager or any other employee of the company or any of its subsidiaries. Under the Companies Act of Japan, corporate auditors are elected at a general meeting of shareholders and are under a statutory duty to review the administration of the affairs of Mitsui by its Directors and to examine financial statements and other documents and reports of Mitsui. Japanese companies, including us, which employ a corporate governance system based on a board of corporate auditors, are required to have at least 50% external corporate auditors, who must meet additional independence requirements under the Companies Act of Japan. An external corporate auditor is defined in the Companies Act of Japan as a corporate auditor who had not served as a director, executive officer, manager or any other employee of the company or any of its subsidiaries at any time prior to the appointment. Currently, we have six Corporate Auditors, four of whom are external Corporate Auditors who meet these additional requirements. Mitsui s Board of Corporate Auditors has adopted its own code of auditing standards setting forth the scope of its responsibilities and the manner in which it carries out such responsibilities, and certain other matters.

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Nasdaq Listing Rule 5605(d) requires that compensation of the chief executive officer of each company be determined, or recommended to its board of directors for determination, either by (i) a majority of its independent directors or (ii) a compensation committee comprised solely of independent directors, and that compensation of all other executive officers be determined, or recommended to the board of directors for determination, either by (i) a majority of the independent directors or (ii) a compensation committee comprised solely of independent directors. As explained above, we are not required to have independent directors. With regard to director compensation (excluding bonuses, etc.), the Companies Act of Japan requires the board of directors to pass a board resolution proposing director compensation to be submitted for approval at a general meeting of shareholders. Within the upper limit approved at the general meeting of shareholders, the board of directors may determine the amount of compensation for each director. The board of directors, by resolution of the board of directors, may delegate such decision to the chief executive officer or other persons authorized by the board of directors. As for Mitsui, the upper limit of compensation for its Directors approved by the general meeting of shareholders is 70 million yen per month and the Board of Directors has determined to delegate to the Chief Executive Officer the decision-making authority as to the amount of compensation for each Director within such limit. In addition to regular compensation, the aggregate amount of bonuses and other financial benefits payable to Directors as consideration for the performance of their duties is also subject to approval by shareholders at a general meeting of shareholders under the Companies Act of Japan. With regard to employee (including officer) compensation, an approval at the general meeting of shareholders is not required under the Companies Act of Japan. Therefore, the board of directors has the authority to determine matters relating to employee compensation. The board of directors, by resolution of the board of directors, may delegate employee compensation matters to the chief executive officer or other persons authorized by the board of directors. As for Mitsui, its Board of Directors has duly resolved Regulations for Executive Officers, which provide that Executive Officers who are also Directors of the Company shall not be paid any compensation in their capacities as Executive Officers and that the compensation of the Executive Officers who are not Directors of the Company shall be decided by the Board of Directors, or decided by the Chief Executive Officer or other Officers authorized by the Board of Directors. Mitsui determines compensation of its Chief Executive Officer and other Officers in accordance with the aforementioned procedures. Corporate auditors do not have any specific duties with respect to compensation of the chief executive officer and other executive officers under the Companies Act of Japan. However, the duties of corporate auditors include a general duty to audit the affairs of the company to ensure that the business is being operated in accordance with applicable law and its charter. If the corporate auditors conclude, in connection with the performance of those duties, that the compensation of directors violated applicable law or the company s charter, the corporate auditors are required to report their conclusion to the general meeting of shareholders and may bring a lawsuit against the responsible directors.

Nasdaq Listing Rule 5605(e)(1) requires that director nominees be selected or recommended for the board of directors selection either by (i) a majority of the independent directors or (ii) a nomination committee comprised solely of independent directors. Also, Nasdaq Listing Rule 5605(e)(2) requires that each company have adopted a formal written charter or board resolution, as applicable, addressing the nominations process and such related matters as may be required under the U.S. federal securities laws. As explained above, we are not required to have independent directors. Under the Companies Act of Japan, a director may be nominated by (i) a resolution of the board of directors or (ii) a shareholder owning one percent or more of the outstanding shares of a company or 300 or more unit shares of the company for at least 6 months. Approval by a majority of the shareholders in attendance at a general meeting of shareholders is required to elect a director. There is no specific requirement that a company adopt a written charter or board resolution addressing the nominations process, nor is it customary to do so. As for Mitsui, nominations of Directors of Mitsui are approved at a meeting of the Nomination Committee, a non-statutory committee established as an advisory board to the Board of Directors, prior to being submitted to a general meeting of shareholders. Corporate auditors do not have any specific duties with respect to nomination of directors under the Companies Act of Japan. However, the duties of

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corporate auditors include a general duty to audit the affairs of the company to ensure that the business is being operated in accordance with applicable law and its charter. If the corporate auditors conclude, in connection with the performance of those duties, that the nomination of directors violated applicable law or the company s charter, the corporate auditors are required to report their conclusion to the general meeting of shareholders and may bring a lawsuit against the responsible directors.

Nasdaq Listing Rule 5620(c) requires that there be a provision in the by-laws for a quorum for any meeting of the holders of common stock and that such quorum be not less than 33 \(^{1}/3\)% of the outstanding shares of the common voting stock. In accordance with the Companies Act of Japan, however, under our Articles of Incorporation no quorum is required for the adoption of resolutions at a general meeting of shareholders, except for (i) the election of Directors and Corporate Auditors for which the quorum shall not be less than one-third of the total voting rights and (ii) resolutions for other specified issues required by the Companies Act of Japan (the special shareholders resolutions), which include an amendment to the Articles of Incorporation, a reduction of stated capital, the removal of a Corporate Auditor, dissolution, merger or consolidation requiring shareholders resolution, the transfer of the whole or an important part of the business, the taking over of the whole of the business of any other corporation requiring shareholders resolutions, share exchange or share transfer requiring shareholders resolution for the purpose of establishing 100% parent-subsidiary relationships, splitting of the corporation into two or more corporations requiring shareholders resolution, any offering of new shares at a specially favorable price (or any offering of the rights to subscribe for, or acquire its shares at a specially favorable conditions) to any persons other than shareholders, for which the quorum shall be at least one-third of the total voting rights and the approval of the holders of at least two-thirds of the voting rights represented at the meeting is required. This approach is consistent with generally accepted business practices of publicly-held companies in Japan.

Nasdaq Listing Rule 5620(b) provides that each company solicit proxies and provide proxy statements for all meetings of shareholders and provide copies of such proxy solicitation to Nasdaq. Currently a Japanese company whose shares are listed on the securities exchanges defined in the Financial Instruments and Exchange Law, including us, may, but is not required to, solicit proxies for meetings of shareholders. If such a Japanese company solicits proxies for a meeting of shareholders, it is required to provide proxy statements and documents for reference as provided for in the Financial Instruments and Exchange Law and provide copies of such proxy statements and documents for reference to the Kanto Local Finance Bureau.

Nasdaq Listing Rule 5630(a) provides that each company conduct appropriate review and oversight of all related party transactions for potential conflict of interest situations on an ongoing basis by the company s audit committee or another independent body of the board of directors. Following the requirements of the Companies Act of Japan, we require a Director to obtain the approval of our Board of Directors in order for such Director to enter into such transactions.

Nasdaq Listing Rule 5635(c) requires that shareholder approval be obtained for the issuance of the company s stock in certain conditions or certain specified transactions described therein. The Companies Act of Japan requires us to seek shareholder approval of various matters, and in certain instances the special shareholders—resolutions as described above are required for approval. In addition, while the Companies Act of Japan permits, in certain instances, the issuance of equity securities without shareholder approval, the Companies Act of Japan also contains provisions requiring the timely dissemination of information relating to such issuance, allowing for opportunities for shareholders to voice their concern with such issuance, and mandating the election of corporate auditors whose fiduciary duty is to, among other things, oversee on behalf of the shareholders actions by the board of directors relating to such issuance.

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PART III

Item 17. Financial Statements.

Not applicable.

Item 18. Financial Statements.

The information required by this item has been provided elsewhere in this annual report.

Item 19. Exhibits.

Exhibits

Exhibit

| Number 1.1 | Document The Articles of Incorporation of Mitsui & Co., Ltd., as of June 23, 2009 (English-language translation). |
|---------------|--|
| 1.2 | The Share Handling Regulation of Mitsui & Co., Ltd., as amended on January 5, 2009 (English-language translation). |
| 1.2 | The Share Handling Regulation of Witsuf & Co., Etd., as afficied on January 3, 2009 (English-ranguage translation). |
| 1.3 | The Rules of the Board of Directors of Mitsui & Co., Ltd., as amended on September 17, 2008 (English-language translation). |
| 1.4* | The Rules of the Board of Corporate Auditors of Mitsui & Co., Ltd., as amended on July 31, 2006 (English-language translation). |
| 2.1 | Deposit Agreement, dated as of October 1, 1982 among Mitsui & Co., Ltd., Citibank, N.A., and holders of ADRs and European Depositary Receipts, as amended by Amendment No.1 dated as of January 4, 2006. |
| 8.1 | List of Subsidiaries of Mitsui & Co., Ltd. |
| 11.1 | Code of Ethics for Senior Financial Officers and Professionals. |
| 11.2 | Business Conduct Guidelines for Employees and Officers of Mitsui & Co., Ltd. |
| 12.1 | Certification of the principal executive officer of Mitsui & Co., Ltd. required by Rule 13a-14(a). |
| 12.2 | Certification of the principal financial officer of Mitsui & Co., Ltd. required by Rule 13a-14(a). |
| 13.1 | Certification required by Rule 13a-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code. |

^{*} Incorporated by reference to the corresponding exhibit to our annual report on Form 20-F (File No. 0-9929) filed on September 27, 2006. We have not included as exhibits certain instruments with respect to our long-term debt, the amount of debt authorized under each of which does not exceed 10% of our total assets, and we agree to furnish a copy of any such instruments to the Securities and Exchange Commission upon request.

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MITSUI & CO., LTD. (MITSUI BUSSAN KABUSHIKI KAISHA) AND SUBSIDIARIES

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULES

The audited consolidated financial statements of Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha) and subsidiaries, together with the report of Deloitte Touche Tohmatsu as of March 31, 2009 and 2008, and for the years ended March 31, 2009, 2008 and 2007, filed as part of this annual reports are as follows:

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Schedules for the Years Ended March 31, 2009, 2008 and 2007:

(Schedules are omitted because of the absence of the conditions under which they are required or because the required information is included in the consolidated financial statements or notes thereto.)

Financial statements of majority-owned subsidiaries of the registrant not consolidated and of 50% or less owned persons accounted for by the equity method have been omitted because Mitsui & Co., Ltd. s proportionate share of the income from continuing operations before income taxes, and total assets of each such company is less than 20% of the respective consolidated amounts, and the investment in and advances to each company is less than 20% of consolidated total assets.

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of

Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha)

Tokyo, Japan:

We have audited the accompanying consolidated balance sheets of Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha) and subsidiaries (the Company) as of March 31, 2009 and 2008, and the related statements of consolidated income, consolidated shareholders equity, and consolidated cash flows for each of the three years in the period ended March 31, 2009 (all expressed in Japanese yen). These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Mitsui & Co., Ltd. and subsidiaries as of March 31, 2009 and 2008, and the results of their operations and their cash flows for each of the three years in the period ended March 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of March 31, 2009, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated June 23, 2009 expressed an unqualified opinion on the Company s internal control over financial reporting.

Our audits also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 2. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

/s/ DELOITTE TOUCHE TOHMATSU

Tokyo, Japan

June 23, 2009

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Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of

Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha)

Tokyo, Japan:

We have audited the internal control over financial reporting of Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha) and subsidiaries (the Company) as of March 31, 2009, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. As described in Management s Annual Report on Internal Control over Financial Reporting appearing under Item 15(b), management excluded from its assessment the internal control over financial reporting at the unincorporated joint ventures (J/V), which were accounted for via proportionate consolidation in accordance with Emerging Issues Task Force Issue No. 00-1 because the Company does not have the ability to dictate or modify the controls at these entities and does not have the ability to assess, in practice, the controls at these entities. Block 9 J/V (35%), Block 10, 11, 12, 13, 10A/11A J/V (20 40%), Capricorn Coal Development J/V (30%), Dawson J/V (49%), Kestrel J/V(20%), Main Pass Block 61 J/V (50%), Mt. Newman J/V(7%), Robe River Iron Associates J/V (33%), and WA-28-L J/V (40%) (collectively the Unincorporated J/Vs), constitute approximately 4.8% of total assets and approximately 7.1% of revenues of the consolidated financial statement amounts as of and for the year ended March 31, 2009. Accordingly, our audit did not include the internal control over financial reporting at the Unincorporated J/Vs. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting appearing under Item 15(b). Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed by, or under the supervision of, the company s principal executive and principal financial officers, or persons performing similar functions, and effected by the company s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

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In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2009, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended March 31, 2009 of the Company and our report dated June 23, 2009 expressed an unqualified opinion on those financial statements.

/s/ DELOITTE TOUCHE TOHMATSU

Tokyo, Japan

June 23, 2009

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Consolidated Balance Sheets

Mitsui & Co., Ltd. and subsidiaries

March 31, 2009 and 2008

| Lagrange | Millions of Yen 2009 2008 | | | |
|--|------------------------------|---------------------------------------|--------------|--|
| ASSETS | | | | |
| Current Assets: | W 1 147 000 | V 000 264 | Φ 11.504 | |
| Cash and cash equivalents (Notes 2, 5 and 23) | ¥ 1,147,809 | ¥ 899,264 | \$ 11,594 | |
| Time deposits | 5,645 | 12,302 | 57 | |
| Marketable securities (Notes 2 and 5) | 18,097 | 7,114 | 183 | |
| Trade receivables (Note 9): | 200 (77 | 121 106 | 2.017 | |
| Notes and loans, less unearned interest | 298,677 | 424,406 | 3,017 | |
| Accounts (Note 8) | 1,412,022 | 2,125,640 | 14,263 | |
| Associated companies | 169,115 | 228,831 | 1,708 | |
| Allowance for doubtful receivables (Notes 2 and 7) | (18,165) | (23,289) | (183) | |
| Inventories (Notes 2, 9 and 23) | 592,530 | 739,721 | 5,985 998 | |
| Advance payments to suppliers Deferred tax assets current (Notes 2 and 20) | 98,772 29,969 | 95,188 37,766 | 303 | |
| · | 329,897 | · · · · · · · · · · · · · · · · · · · | 3,332 | |
| Derivative assets (Notes 2, 25 and 27) | | 279,295 | 3,381 | |
| Other current assets | 334,769 | 231,826 | 3,361 | |
| Total current assets | 4,419,137 | 5,058,064 | 44,638 | |
| Investments and Non-current Receivables (Notes 2, 9 and 23): | | | | |
| Investments in and advances to associated companies | | | | |
| (Notes 5, 6 and 17) | 1,275,490 | 1,333,042 | 12,884 | |
| Other investments (Note 5) | 957,219 | 1,281,476 | 9,669 | |
| Non-current receivables, less unearned interest (Note 8) | 486,412 | 497,265 | 4,913 | |
| Allowance for doubtful receivables (Note 7) | (51,883) | (58,957) | (524) | |
| Property leased to others at cost, less accumulated depreciation (Notes 8 and 9) | 199,204 | 184,447 | 2,012 | |
| Total investments and non-current receivables | 2,866,442 | 3,237,273 | 28,954 | |
| Property and Equipment at Cost (Notes 2, 8, 9,10 and 23): | | | | |
| Land, land improvements and timberlands | 165,249 | 188,848 | 1,669 | |
| Buildings, including leasehold improvements | 344,392 | 385,104 | 3,479 | |
| Equipment and fixtures | 867,323 | 815,202 | 8,761 | |
| Mineral rights | 154,246 | 146,120 | 1,558 | |
| Vessels | 35,754 | 33,789 | 361 | |
| Projects in progress | 153,923 | 176,987 | 1,555 | |
| Total | 1,720,887 | 1,746,050 | 17,383 | |
| Accumulated depreciation | (774,597) | (729,715) | (7,825) | |
| Net property and equipment | 946,290 | 1,016,335 | 9,558 | |
| Intangible Assets, less Accumulated Amortization (Notes 2, 3, 12 and 14) | 96,505 | 128,504 | 975 | |
| Deferred Tax Assets Non-current (Notes 2 and 20) | 21,011 | 20,574 | 212 | |

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| Other Assets (Notes 14, 25 and 27) | 14,858 | 77,079 | 150 |
|------------------------------------|-------------|-------------|-----------|
| Total | ¥ 8,364,243 | ¥ 9,537,829 | \$ 84,487 |

See notes to consolidated financial statements.

Consolidated Balance Sheets (Continued)

Mitsui & Co., Ltd. and subsidiaries

March 31, 2009 and 2008

| | Millions of Yen 2009 2008 | | Millions of U.S. Dollars (Note 2) 2009 |
|--|------------------------------|------------------------------|---|
| LIABILITIES AND SHAREHOLDERS EQUITY | | | |
| Current Liabilities: | V 454.050 | 37 464 545 | 4.50 6 |
| Short-term debt (Notes 9,13 and 23) | ¥ 454,059 | ¥ 464,547 | \$ 4,586 |
| Current maturities of long-term debt (Notes 8, 9 and 13) | 373,197 | 276,620 | 3,770 |
| Trade payables (Note 23): | 51.040 | 70.414 | 516 |
| Notes and acceptances | 51,048 | 79,414 | 516 |
| Accounts | 1,292,520 | 1,888,911 | 13,056 |
| Associated companies | 39,243 | 69,476 | 396 |
| Accrued expenses: | 16 576 | 107.411 | 470 |
| Income taxes (Notes 2 and 20) | 46,576 | 127,411 | 470 |
| Interest Other (Note 14) | 20,504 89,704 | 21,924 | 207 |
| Other (Note 14) Advances from customers (Note 23) | 89,704 132,116 | 85,526 113,939 | 906 1,335 |
| Derivative liabilities (Notes 2, 25 and 27) | 180,533 | 238,684 | 1,824 |
| Other current liabilities (Notes 2, 20 and 22) | 112,990 | 75,111 | 1,141 |
| Other current habilities (Notes 2, 20 and 22) | 112,990 | 73,111 | 1,141 |
| Total current liabilities | 2,792,490 | 3,441,563 | 28,207 |
| Long-term Debt, less Current Maturities (Notes 8, 9, 11, 13 and 23) | 2,841,301 | 2,944,383 | 28,700 |
| Accrued Pension Costs and Liability for Severance Indemnities (Notes 2 and 14) Deferred Tax Liabilities Non-current (Notes 2, 20 and 23) Other Long-term Liabilities (Notes 2, 22, 25 and 27) | 33,814 256,085 329,107 | 32,754 387,337 304,156 | 2,587 3,324 |
| Contingent Liabilities (Notes 9 and 22) | | | |
| Minority Interests | 229,783 | 243,976 | 2,321 |
| Shareholders Equity (Note 15): | | | |
| Common stock no par value | | | |
| Authorized, 2,500,000,000 shares; | | | |
| Issued, 1,824,928,240 shares in 2009 | 220 (27 | 227.544 | 2 421 |
| and 1,820,183,809 shares in 2008 | 339,627 | 337,544 | 3,431 |
| Capital surplus | 434,188 | 432,245 | 4,386 |
| Retained earnings: | 10 006 | 17 162 | 402 |
| Appropriated for legal reserve Unappropriated (Notes 6, 13, and 20) | 48,806 1,486,201 | 47,463 1,397,313 | 493 15,012 |
| ** * | 1,480,201 | 1,397,313 | 13,012 |
| Accumulated other comprehensive income (loss) (Note 2): | 11 262 | 140 446 | 447 |
| Unrealized holding gains and losses on available-for-sale securities (Note 5) Foreign currency translation adjustments | 44,263 (384,618) | 140,446 | (3,885) |
| Defined benefit pension plans (Note 14) | (68,683) | (135,196) (32,160) | (5,883) |
| Net unrealized gains and losses on derivatives (Note 25) | (12,459) | 1,135 | (126) |
| | | | |
| Total accumulated other comprehensive loss | (421,497) | (25,775) | (4,258) |

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| Treasury stock, at cost: 3,770,220 shares in 2009 and 3,543,891 shares in 2008 | (5,662) | (5,130) | (57) |
|--|-------------|-------------|--------------|
| Total shareholders equity | 1,881,663 | 2,183,660 | 19,007 |
| Total | ¥ 8,364,243 | ¥ 9,537,829 | \$ 84,487 |

Statements of Consolidated Income

Mitsui & Co., Ltd. and subsidiaries

Years Ended March 31, 2009, 2008 and 2007

| Revenues (Notes 2, 6, 17, 18, 25 and 27): | 2009 | Millions of Yen 2008 | 2007 | Millions of U.S. Dollars (Note 2) 2009 |
|---|-------------|-------------------------|-------------|---|
| Sales of products | ¥ 4,881,202 | ¥ 5,009,773 | ¥ 4,090,447 | \$ 49,305 |
| Sales of services | 479,491 | 553,742 | 556,014 | 4,843 |
| Other sales (Note 8) | 174,532 | 175,363 | 147,136 | 1,763 |
| Total revenues | 5,535,225 | 5,738,878 | 4,793,597 | 55,911 |
| Total Trading Transactions (Notes 2 and 17): | | | | |
| 2009, ¥15,347,925 million \$155,030 million; | | | | |
| 2008, ¥17,009,056 million; | | | | |
| 2007, ¥15,271,649 million | | | | |
| Cost of Revenues (Notes 2, 6, 18, 25 and 27): | | | | |
| Cost of products sold | 4,283,487 | 4,512,491 | 3,696,859 | 43,267 |
| Cost of services sold | 164,018 | 156,187 | 158,543 | 1,657 |
| Cost of other sales (Note 8) | 71,414 | 82,123 | 71,904 | 721 |
| Total cost of revenues | 4,518,919 | 4,750,801 | 3,927,306 | 45,645 |
| Gross Profit | 1,016,306 | 988,077 | 866,291 | 10,266 |
| Other Expenses (Income): | | | | |
| Selling, general and administrative (Notes 2, 8, 12, 14, 18 and 24) | 602,120 | 605,176 | 571,617 | 6,082 |
| Provision for doubtful receivables (Notes 2 and 7) | 19,515 | 8,073 | 11,873 | 197 |
| Interest income (Notes 2 and 25) | (39,960) | (57,268) | (49,847) | (404) |
| Interest expense (Notes 2 and 25) | 75,034 | 106,213 | 92,501 | 758 |
| Dividend income | (71,946) | (50,115) | (49,188) | (727) |
| Gain on sales of securities net (Notes 2, 5 and 25) | (33,228) | (92,307) | (58,800) | (336) |
| Loss on write-down of securities (Notes 2, 5 and 27) | 117,401 | 36,715 | 11,687 | 1,186 |
| (Gain) loss on disposal or sales of property and equipment net (Note 24) | (2,822) | 228 | (5,283) | (28) |
| Impairment loss of long-lived assets (Notes 2, 10, 12 and 24) | 37,842 | 24,393 | 19,427 | 382 |
| Impairment loss of goodwill (Notes 2 and 12) | 18,568 | 2,004 | 16,528 | 188 |
| Reversal of provision for compensation and other charges related to DPF incident (Note 21) | | | (3,864) | |
| Other expense net (Notes 18, 19, 22, 24 and 25) | 46,475 | 2,961 | 466 | 470 |
| Total other expenses | 768,999 | 586,073 | 557,117 | 7,768 |
| Income from Continuing Operations before Income Taxes, Minority Interests and Equity in Earnings $({\rm Note}\ 20)$ | 247,307 | 402,004 | 309,174 | 2,498 |
| Income Taxes (Notes 2 and 20): | | | | |
| Current | 138,421 | 173,275 | 134,340 | 1,398 |
| Deferred | (19,006) | (2,038) | 10,928 | (192) |
| | | | | |

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| Income from Continuing Operations before Minority Interests and Equity in Earnings | 127,892 | 230,767 | 163,906 | 1,292 |
|--|-----------|-----------|-----------|----------|
| Minority Interests in Earnings of Subsidiaries | (35,092) | (45,958) | (17,874) | (355) |
| Equity in Earnings of Associated Companies Net | | | | |
| (After Income Tax Effect) (Notes 2, 6, 20 and 27) | 84,807 | 154,268 | 153,094 | 857 |
| | | | | |
| Income from Continuing Operations | 177,607 | 339,077 | 299,126 | 1,794 |
| Income from Discontinued Operations Net | | | | |
| (After Income Tax Effect) (Notes 4, 20 and 24) | | 70,984 | 2,376 | |
| | | | | |
| Net Income | ¥ 177,607 | ¥ 410,061 | ¥ 301,502 | \$ 1,794 |

| | | Yen | | | | | U.S. Dollar (Note 2) | | |
|--|---|-------|---|--------|---|--------|-------------------------|------|--|
| Net Income per Share (Notes 2 and 16): | | | | | | | | | |
| Basic: | | | | | | | | | |
| Continuing operations | ¥ | 97.59 | ¥ | 187.87 | ¥ | 172.88 | \$ | 0.99 | |
| Discontinued operations | | | | 39.33 | | 1.38 | | | |
| Total | ¥ | 97.59 | ¥ | 227.20 | ¥ | 174.26 | \$ | 0.99 | |
| Diluted: | | | | | | | | | |
| Continuing operations | ¥ | 97.32 | ¥ | 185.91 | ¥ | 164.02 | \$ | 0.98 | |
| Discontinued operations | | | | 38.91 | | 1.30 | | | |
| Total | ¥ | 97.32 | ¥ | 224.82 | ¥ | 165.32 | \$ | 0.98 | |

See notes to consolidated financial statements.

Mitsui & Co., Ltd. and subsidiaries

Years Ended March 31, 2009, 2008 and 2007

| | | 2009 | Mill | ions of Yei 2008 | 1 | 2007 | U.S | llions of . Dollars Note 2) 2009 |
|--|---|------------|------------|---------------------|----|-----------|-----|---|
| Common Stock (Note 15): | | | | | | | | |
| Balance at beginning of year Shares issued: 2009 1,820,183,809 shares; 2008 1,787,538,428 shares; 2007 1,725,018,515 shares | ¥ | 337,544 | ¥ | 323,213 | ¥ | 295,766 | \$ | 3,410 |
| Common stock issued upon conversion of bonds | | | | | | | | |
| Shares issued: 2009 4,744,431 shares; 2008 32,645,381 shares; 2007 62,519,913 shares | | 2,083 | | 14,331 | | 27,447 | | 21 |
| Balance at end of year | | 220 (25 | | 225 544 | •• | 222.242 | | 2 121 |
| Shares issued: 2009 1,824,928,240 shares; 2008 1,820,183,809 shares; 2007 1,787,538,428 shares | ¥ | 339,627 | ¥ | 337,544 | ¥ | 323,213 | \$ | 3,431 |
| Capital Surplus (Note 15): | v | 122 245 | 3 7 | 417.000 | v | 200 400 | ď | 1266 |
| Balance at beginning of year | Ŧ | 432,245 | ¥ | | ¥ | 390,488 | \$ | 4,366 |
| Conversion of bonds | | 2,076 | | 14,285 | | 27,359 | | 21 |
| (Loss) gain on sales of treasury stock | | (133) | | 60 | | 53 | | (1) |
| Balance at end of year | ¥ | 434,188 | ¥ | 432,245 | ¥ | 417,900 | \$ | 4,386 |
| Retained Earnings (Note 15): | | | | | | | | |
| Appropriated for Legal Reserve : | | | | | | | _ | |
| Balance at beginning of year | ¥ | 47,463 | ¥ | 39,670 | ¥ | 38,508 | \$ | 479 |
| Transfer from unappropriated retained earnings | | 1,343 | | 7,793 | | 1,162 | | 14 |
| Balance at end of year | ¥ | 48,806 | ¥ | 47,463 | ¥ | 39,670 | \$ | 493 |
| Unappropriated (Notes 6, 13 and 20): | | | | | | | | |
| Balance at beginning of year | ¥ | 1,397,313 | ¥ | 1,072,234 | ¥ | 825,306 | \$ | 14,115 |
| Cumulative effect of a change in accounting principle initial application of FIN No. 48 (Note 2) | | | | (5,113) | | | | |
| Net income | | 177,607 | | 410,061 | | 301,502 | | 1,794 |
| Cash dividends paid (annual rate per share: 2009, ¥48.0 48.9 ¢; 2008, ¥40.0; 2007, ¥31.0) | | (87,318) | | (72,076) | | (53,412) | | (882) |
| Transfer to retained earnings appropriated for legal reserve | | (1,343) | | (7,793) | | (1,162) | | (14) |
| Loss on sales of treasury stock | | (58) | | | | | | (1) |
| Balance at end of year | ¥ | 1,486,201 | ¥ | 1,397,313 | ¥ | 1,072,234 | \$ | 15,012 |
| Accumulated Other Comprehensive Income (Loss) (After Income Tax Effect) (Notes 2, 15 and 20): | | | | | | | | |
| Balance at beginning of year | ¥ | (25,775) | ¥ | 260,730 | ¥ | 129,842 | \$ | (261) |
| Unrealized holding gains and losses on available-for-sale securities (Note 5) | | (96,183) | | (118,476) | | 42,823 | - | (972) |
| Foreign currency translation adjustments | | (249,422) | | (125,787) | | 73,870 | | (2,519) |
| Minimum pension liability adjustment | | (21), (22) | | (123,707) | | 1,058 | | (2,31)) |
| Defined benefit pension plans (Note 14): | | | | | | 1,030 | | |
| Net prior service credit | | 240 | | 474 | | | | 2 |
| Net actuarial loss | | (36,763) | | (34,921) | | | | (371) |
| Adjustment to initially apply SFAS No. 158 (Note 14) | | (30,703) | | (34,941) | | 6,646 | | (3/1) |
| Net unrealized gains and losses on derivatives (Note 25) | | (12.504) | | (7.705) | | | | (127) |
| Net unrealized gains and losses on derivatives (Note 23) | | (13,594) | | (7,795) | | 6,491 | | (137) |
| Balance at end of year | ¥ | (421,497) | ¥ | (25,775) | ¥ | 260,730 | \$ | (4,258) |

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| Treasury Stock, at Cost (Note 15): | | | | | | | |
|---|-----------|------|-----------|---|---------|----|---------|
| Balance at beginning of year | | | | | | | |
| Shares in treasury: 2009 3,543,891 shares; 2008 2,911,367 shares; 2007 2,064,447 shares | ¥ (5,13 |) ¥ | (3,468) | ¥ | (2,003) | \$ | (52) |
| Purchase of treasury stock | | | | | | | |
| Shares purchased: 2009 849,244 shares; 2008 699,909 shares; 2007 1,045,979 shares | (1,51 | 3) | (1,757) | | (1,633) | | (15) |
| Sales of treasury stock | | | | | | | |
| Shares sold: 2009 622,915 shares; 2008 67,385 shares; 2007 199,059 shares | 98 | 5 | 95 | | 168 | | 10 |
| | | | | | | | |
| Balance at end of year | | | | | | | |
| Shares in treasury: 2009 3,770,220 shares; 2008 3,543,891 shares; 2007 2,911,367 shares | ¥ (5,66 | 2) ¥ | (5,130) | ¥ | (3,468) | \$ | (57) |
| | | | | | | | |
| Comprehensive Income (Loss) (Notes 2, 15 and 20): | | | | | | | |
| Net income | ¥ 177,60 | 7 ¥ | 410,061 | ¥ | 301,502 | \$ | 1,794 |
| Not income | 1 177,00 | , 1 | 410,001 | 1 | 301,302 | Ψ | 1,//- |
| | | | | | | | |
| Other comprehensive income (loss) (after income tax effect): | | | | | | | |
| Unrealized holding gains and losses on available-for-sale securities (Note 5) | (96,18 | / | (118,476) | | 42,823 | | (972) |
| Foreign currency translation adjustments | (249,42 | 2) | (125,787) | | 73,870 | | (2,519) |
| Minimum pension liability adjustment | | | | | 1,058 | | |
| Defined benefit pension plans (Note 14): | | | | | | | |
| Net prior service credit | 24 |) | 474 | | | | 2 |
| Net actuarial loss | (36,76 | 3) | (34,921) | | | | (371) |
| Net unrealized gains and losses on derivatives (Note 25) | (13,59 | 4) | (7,795) | | 6,491 | | (137) |
| | | | | | | | |
| Comprehensive (Loss) Income | ¥ (218,11 | 5) ¥ | 123,556 | ¥ | 425,744 | \$ | (2,203) |

See notes to consolidated financial statements.

Statements of Consolidated Cash Flows

Mitsui & Co., Ltd. and subsidiaries

Years Ended March 31, 2009, 2008 and 2007

| | 2009 | Millions of Yen 2008 | 2007 | Millions of U.S. Dollars (Note 2) 2009 |
|---|-----------|-------------------------|-----------|---|
| Operating Activities (Note 28): | V 177 (07 | W 410.061 | V 201 502 | Φ 1.704 |
| Net income | ¥ 177,607 | ¥ 410,061 | ¥ 301,502 | \$ 1,794 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | (70.004) | (2.27.6) | |
| Income from discontinued operations net (after income tax effect) | 147.106 | (70,984) | (2,376) | 1.406 |
| Depreciation and amortization | 147,126 | 139,328 | 87,945 | 1,486 |
| Pension and severance costs, less payments | 2,895 | (2,422) | (8,091) | 29 |
| Provision for doubtful receivables | 19,515 | 8,073 | 11,873 | 197 |
| Gain on sales of securities net | (33,228) | (92,307) | (58,800) | (336) |
| Loss on write-down of securities | 117,401 | 36,715 | 11,687 | 1,186 |
| (Gain) loss on disposal or sales of property and equipment net | (2,822) | 228 | (5,283) | (29) |
| Impairment loss of long-lived assets | 37,842 | 24,393 | 19,427 | 382 |
| Impairment loss of goodwill | 18,568 | 2,004 | 16,528 | 188 |
| Deferred income taxes | (19,006) | (2,038) | 10,928 | (192) |
| Minority interests in earnings of subsidiaries | 35,092 | 45,958 | 17,874 | 354 |
| Equity in earnings of associated companies, less dividends received Changes in operating assets and liabilities: | 11,787 | (55,016) | (43,022) | 119 |
| Decrease (increase) in trade receivables | 836,226 | 77,800 | (315,964) | 8,448 |
| Decrease (increase) in inventories | 58,943 | (75,375) | 8,164 | 595 |
| (Decrease) increase in trade payables | (570,523) | (41,009) | 124,505 | (5,762) |
| (Decrease) increase in accrued expenses | (55,649) | 3,862 | 29,353 | (562) |
| Increase in advance payments to suppliers | (20,377) | (35,730) | (37,842) | (206) |
| Increase in advances from customers | 20,420 | 51,717 | 43,538 | 206 |
| (Increase) decrease in derivative assets (Note 2) | (60,576) | (167,166) | 48,118 | (612) |
| (Decrease) increase in derivative liabilities (Note 2) | (64,833) | 106,451 | (32,246) | (655) |
| Increase in other current assets income tax receivables | (66,280) | (18,263) | (5,641) | (669) |
| Other net (Note 2) | (7,462) | 73,242 | 4,745 | (75) |
| Net cash (used in) provided by operating activities of discontinued operations | , | (3,731) | 12,353 | , |
| Net cash provided by operating activities | 582,666 | 415,791 | 239,275 | 5,886 |
| Investing Activities (Note 28): | | | | |
| Net decrease (increase) in time deposits | 3,344 | (6,609) | 29,367 | 34 |
| Investments in and advances to associated companies | (192,893) | (206,866) | (222,438) | (1,949) |
| Sales of investments in and collection of advances to associated companies | 61,247 | 309,625 | 34,314 | 619 |
| Acquisitions of available-for-sale securities | (6,035) | (62,641) | (135,117) | (61) |
| Proceeds from sales of available-for-sale securities | 16,110 | 45,650 | 60,651 | 163 |
| Proceeds from maturities of available-for-sale securities | 5,907 | 4,509 | 106,687 | 60 |
| Proceeds from maturities of held-to-maturity debt securities | 69 | 6,196 | 1,509 | 1 |
| Acquisitions of other investments | (70,188) | (131,539) | (101,696) | (709) |
| Proceeds from sales of other investments | 97,867 | 51,042 | 53,329 | 988 |
| Increase in long-term loan receivables | (76,427) | (88,040) | (75,230) | (772) |
| Collection of long-term loan receivables | 85,695 | 86,020 | 111,251 | 866 |
| Additions to property leased to others and property and equipment | (253,638) | (282,061) | (327,356) | (2,562) |
| Proceeds from sales of property leased to others and property and equipment | 34,570 | 115,833 | 52,741 | 349 |
| Acquisitions of subsidiaries, net of cash acquired | (1,208) | (52,216) | (11,474) | (12) |
| Proceeds from sales of subsidiaries, net of cash held by subsidiaries | 4,688 | 106,319 | 5,434 | 47 |
| Net cash used in investing activities | (290,892) | (104,778) | (418,028) | (2,938) |

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| Financing Activities (Note 28): | | | | |
|--|-------------|-----------|-----------|-----------|
| Net increase (decrease) in short-term debt | 41,020 | (148,848) | 70,820 | 414 |
| Proceeds from long-term debt | 365,743 | 551,247 | 673,730 | 3,694 |
| Repayments of long-term debt | (314,094) | (513,851) | (434,600) | (3,173) |
| Capital contribution from minority interests | | | 17,095 | |
| Purchases of treasury stock net | (724) | (1,601) | (1,344) | (7) |
| Payments of cash dividends and others | (101,719) | (72,076) | (53,412) | (1,027) |
| Net cash (used in) provided by financing activities | (9,774) | (185,129) | 272,289 | (99) |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | (33,455) | (26,652) | 9,431 | (338) |
| Net Increase in Cash and Cash Equivalents | 248,545 | 99,232 | 102,967 | 2,511 |
| Cash and Cash Equivalents at Beginning of Year | 899,264 | 800,032 | 697,065 | 9,083 |
| Cash and Cash Equivalents at End of Year | ¥ 1.147.809 | ¥ 899.264 | ¥ 800.032 | \$ 11,594 |

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

Mitsui & Co., Ltd. and subsidiaries

1. NATURE OF OPERATIONS

Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha) and subsidiaries (collectively, the companies), as *sogo shosha* or general trading companies, are engaged in business activities, such as trading in various commodities, financing for customers and suppliers relating to such trading activities worldwide, and organizing and coordinating industrial projects through their worldwide business networks.

The companies conduct sales, export, import, offshore trades and manufacture of products in the areas of Iron & Steel Products, Mineral & Metal Resources, Machinery & Infrastructure Projects, Chemical, Energy, Foods & Retail, and Consumer Service & IT, while providing g services for retailing, information and communications, technical support, transportation and logistics and financing.

Further, the companies are also engaged in development of natural resources such as oil and gas, and iron and steel raw materials.

In addition to the above, the companies are engaged in strategic business investments in new areas such as information technology, biotechnology and nanotechnology.

2. BASIS OF FINANCIAL STATEMENTS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

I. BASIS OF FINANCIAL STATEMENTS

The accompanying consolidated financial statements are stated in Japanese yen, the currency of the country in which Mitsui & Co., Ltd. (the Company) is incorporated and principally operates. The translation of Japanese yen amounts into U.S. dollar amounts for the year ended March 31, 2009 is included solely for the convenience of readers outside Japan and has been made at the rate of \$99=U.S. \$1, the approximate rate of exchange at March 31, 2009. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

The accompanying consolidated financial statements have been prepared on the basis of accounting principles generally accepted in the United States of America (U.S. GAAP). Effect has been given in the consolidated financial statements to adjustments which have not been entered in the companies—general books of account maintained principally in accordance with accounting practices prevailing in the countries of incorporation. Major adjustments include those relating to accounting for derivative instruments and hedging activities, recognition of expected losses on purchase and sale commitments, accounting for certain investments including non-monetary exchange of investments and effects of changes in foreign currency exchange rates on foreign-currency-denominated available-for-sale debt securities, accounting for warrants, accounting for pension costs and severance indemnities, recognition of installment sales on the accrual basis of accounting, accounting for business combinations, accounting for goodwill and other intangible assets, accounting for asset retirement obligations, accounting for consolidation of variable interest entities, accounting for leasing, accounting for stock issuance costs, and accounting for uncertainty in income taxes.

Total trading transactions, as presented in the accompanying Statements of Consolidated Income, are voluntary disclosures as permitted by Financial Accounting Standards Board (FASB) Emerging Issues Task Force Issue (EITF) No. 99-19, Reporting Revenue Gross as a Principal versus Net as an Agent, and represent the gross transaction volume or the aggregate nominal value of the sales contracts in which the companies act as principal and transactions in which the companies serve as agent. Total trading transactions should not be construed as equivalent to, or a substitute or a proxy for, revenues, or as an indicator of the companies operating

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

performance, liquidity or cash flows generated by operating, investing or financing activities. The companies have included the gross transaction volume information because similar Japanese trading companies have generally used it as an industry benchmark. As such, management believes that total trading transactions are a useful supplement to the results of operations information for users of the consolidated financial statements.

II. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation

The consolidated financial statements include the accounts of the Company, its majority-owned domestic and foreign subsidiaries, the variable interest entities (VIEs) where the Company or one of its subsidiaries is a primary beneficiary, and its proportionate share of the assets, liabilities, revenues and expenses of certain of its oil and gas producing, and mining unincorporated joint ventures in which the companies own an undivided interest in the assets, and pursuant to the joint venture agreements, are severally liable for their share of each liability. The VIEs are defined by FASB Interpretation (FIN) No. 46, Consolidation of Variable Interest Entities (revised December 2003) an interpretation of ARB No. 51 (FIN No. 46R). The unincorporated joint ventures proportionately consolidated in accordance with EITF No. 00-1, Investor Balance Sheet and Income Statement Display under the Equity Method for Investments in Certain Partnerships and Other Ventures, by the companies include but are not limited to Block 9 J/V (35%), Block 10,11,12,13,10A/11A J/V (20%-40%), Capricorn Coal Development J/V (30%), Dawson J/V (49%), Kestrel J/V (20%), Main Pass Block 61 J/V (50%), Mt. Newman J/V (7%), Robe River Iron Associates J/V (33%), and WA-28-L J/V (40%).

The difference between the cost of investments in VIEs which are not a business and the equity in the fair value of the net assets at the dates of acquisition is accounted for as an extraordinary gain or loss while the excess of the cost of investments in other subsidiaries that meet the definition of a business over the equity in the fair value of the net assets at the dates of acquisition is accounted for as goodwill.

Certain subsidiaries with a fiscal year-end on or after December 31, but prior to the parent company s fiscal year-end of March 31, are included on the basis of the subsidiaries respective fiscal year-ends.

Foreign currency translation

Foreign currency financial statements have been translated in accordance with Statement of Financial Accounting Standards (SFAS) No. 52, Foreign Currency Translation. Pursuant to this statement, the assets and liabilities of foreign subsidiaries and associated companies are translated into Japanese yen at the respective year-end exchange rates. All income and expense accounts are translated at average rates of exchange. The resulting translation adjustments are included in accumulated other comprehensive income (loss).

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at year-end exchange rates with the resulting gains and losses recognized in earnings.

Cash equivalents

Cash equivalents are defined as short-term (original maturities of three months or less), highly liquid investments which are readily convertible into cash and have no significant risk of change in value including certificates of deposit, time deposits, financing bills and commercial papers with original maturities of three months or less.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Allowance for doubtful receivables

In accordance with SFAS No. 114, Accounting by Creditors for Impairment of a Loan an amendment of FASB Statements No. 5 and 15, as amended by SFAS No. 118, Accounting by Creditors for Impairment of a Loan Income Recognition and Disclosures an amendment of FASB Statement No. 114, an impairment loss for a specific loan deemed to be impaired is measured based on the present value of expected cash flows discounted at the loan s original effective interest rate or the fair value of the collateral if the loan is collateral dependent.

An allowance for doubtful receivables is recorded for all receivables not subject to the accounting requirement of SFAS No. 114 based primarily upon the companies credit loss experiences and an evaluation of potential losses in the receivables.

Inventories

Inventories, consisting mainly of commodities and materials for resale, are stated at the lower of cost, principally on a specific-identification basis, or market.

Derivative instruments and hedging activities

In accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities an amendment of FASB Statement No. 133, and SFAS No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities, all derivative instruments are recognized and measured at fair value as either assets or liabilities in the Consolidated Balance Sheets. The accounting for changes in the fair value depends on the intended use of the derivative instruments and their resulting hedge designation.

The companies enter into derivative commodity instruments, such as future, forward, option and swap contracts, as a means of hedging the exposure to changes in the fair value of inventories and unrecognized firm commitments and the exposure to variability in the expected future cash flows from forecasted transactions, principally for non-ferrous metals, crude oil and agricultural products.

Changes in the fair value of derivative commodity instruments, designated and effective as fair value hedges, are recognized in sales of products or cost of products sold as offsets to changes in the fair value of the hedged items. Changes in the fair value of derivative commodity instruments, designated and effective as cash flow hedges, are initially recorded as other comprehensive income and reclassified into earnings as sales of products or cost of products sold when the hedged transactions affect earnings. Changes in the fair value of the ineffective portion are recognized in sales of products or cost of products sold immediately.

Changes in the fair value of derivative commodity instruments, for which hedge requirements are not met under SFAS No. 133, are currently recognized in sales of products or cost of products sold without any offsetting changes in the fair value of the hedged items.

The Company and certain subsidiaries also enter into agreements for derivative commodity instruments as a part of their trading activities. These derivative instruments are marked to market and gains or losses resulting from these contracts are reported in other sales.

Changes in the fair value of all open positions of precious metals traded in terminal (future) markets are recognized in other sales in order to reflect the fair value of commodity trading transactions consisting of inventories, unrecognized firm commitments and derivative commodity instruments as a whole.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The companies enter into derivative financial instruments such as interest rate swap agreements, foreign exchange forward contracts, currency swap agreements, and interest rate and currency swap agreements as a means of hedging their interest rate and foreign exchange exposure.

Changes in the fair value of interest rate swap agreements, designated and effective as fair value hedges for changes in the fair value of fixed-rate financial assets or liabilities attributable to changes in the designated benchmark interest rate, are recognized in interest income and expense as offsets to changes in the fair value of hedged items. Changes in the fair value of interest rate swap agreements, designated and effective as cash flow hedges for changes in the cash flows of floating-rate financial assets or liabilities attributable to changes in the designated benchmark interest rate, are initially recorded in other comprehensive income and reclassified into earnings as interest income and expense when the hedged transactions affect earnings. Changes in the fair value of the ineffective portion are recognized in interest income and expense immediately.

Changes in the fair value of foreign exchange forward contracts and currency swap agreements, designated and effective as cash flow hedges for changes in the cash flows of foreign-currency-denominated assets or liabilities, unrecognized firm commitments and forecasted transactions attributable to changes in the related foreign currency exchange rate, are initially recorded in other comprehensive income and reclassified into earnings as foreign exchange gains or losses when the hedged transactions affect earnings. Changes in the fair value of the ineffective portion are recognized in foreign exchange gains or losses immediately.

Changes in the fair value of interest rate and currency swap agreements, designated and effective as fair value hedges or cash flow hedges for changes in the fair values or cash flows of foreign-currency-denominated assets or liabilities attributable to changes in the designated benchmark interest rate or the related foreign currency exchange rate are recorded as either earnings or other comprehensive income depending on the treatment of foreign currency hedges as fair value hedges or cash flow hedges.

Changes in the fair value of derivative financial instruments, for which hedge requirements are not met under SFAS No. 133, are currently recognized in interest income and expense for interest rate swap agreements and in foreign exchange gains or losses for foreign exchange forward contracts, currency swap agreements and interest rate and currency swap agreements.

The Company and certain subsidiaries also enter into agreements for certain derivative financial instruments as a part of their trading activities. These derivative instruments are marked to market and the related gains or losses are reported in other sales.

The companies use derivative instruments and non-derivative financial instruments in order to reduce the foreign currency exposure in the net investment in a foreign operation. The foreign currency transaction gains or losses on these instruments, designated as and effective as hedging instruments, are deferred and recorded as foreign currency translation adjustments within other comprehensive income to the extent they are effective as hedge. These amounts are only recognized in income upon the complete or partial sale of the related investment or the complete liquidation of the investment.

For the Statements of Consolidated Cash Flows, cash flows from derivative commodity instruments and derivative financial instruments that qualify for hedge accounting are included in the same category as the items being hedged.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Debt and marketable equity securities

The companies classify debt and marketable equity securities, at acquisition, into one of three categories: held-to-maturity, available-for-sale or trading under provisions of SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities.

Trading securities are carried at fair value and unrealized holding gains and losses are included in earnings.

Debt securities are classified as held-to-maturity and measured at amortized cost in the Consolidated Balance Sheets only if the companies have the positive intent and ability to hold those securities to maturity. Premiums and discounts amortized in the period are included in interest income.

Debt and marketable equity securities other than those classified as trading or held-to-maturity securities are classified as available-for-sale securities and carried at fair value with related unrealized holding gains and losses reported in accumulated other comprehensive income (loss) in shareholders—equity on a net-of-tax basis.

For other than a temporary decline in the value of debt and marketable equity securities below their cost or amortized cost, the investment is reduced to its fair value, which becomes the new cost basis of the investment. The amount of the reduction is reported as a loss for the year in which such determination is made. Various factors, such as the extent which the cost exceeds the market value, the duration of the market decline, the financial condition and near-term prospects of the issuer, and the intent and ability to retain the investment for a period of time sufficient to allow for any anticipated recovery in market value, are reviewed to judge whether the decline is other than temporary.

The cost of debt and marketable securities sold is determined based on the moving-average cost method.

Non-marketable equity securities

Non-marketable equity securities are carried at cost. When other than a temporary decline in the value of such securities below their cost occurs, the investment is reduced to its fair value and an impairment loss is recognized. Various factors, such as the financial condition and near-term prospects of the issuer, are reviewed to judge whether it is other than temporary.

The cost of non-marketable equity securities sold is determined based on the moving-average cost method.

Investments in associated companies

Investments in associated companies (20% to 50%-owned corporate investees, corporate joint ventures, and less than 20%-owned corporate investees over which the companies have the ability to exercise significant influence) and noncontrolling investments in general partnerships, limited partnerships and limited liability companies are accounted for under the equity method, after appropriate adjustments for intercompany profits and dividends. The differences between the cost of such investments and the companies—equity in the underlying fair value of the net assets of associated companies at the dates of acquisition are recognized as equity method goodwill.

For other than a temporary decline in the value of investments in associated companies below the carrying amount, the investment is reduced to its fair value and an impairment loss is recognized.

Leasing

The companies are engaged in lease financing consisting of direct financing leases and leveraged leases, and in operating leases of properties. For direct financing leases, unearned income is amortized to income over the

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

lease term at a constant periodic rate of return on the net investment. Income on leveraged leases is recognized over the life of the lease at a constant rate of return on the positive net investment. Initial direct costs are deferred and amortized using the interest method over the lease period. Operating lease income is recognized as other sales over the term of underlying leases on a straight-line basis.

The companies are also lessees of various assets. Rental expenses on operating leases are recognized over the respective lease terms using the straight-line method.

Property and equipment

Property and equipment are stated at cost.

Depreciation of property and equipment (including property leased to others) is computed principally under the declining-balance method for assets located in Japan and under the straight-line method for assets located outside Japan, using rates based upon the estimated useful lives of the related property and equipment. The estimated useful lives for buildings, equipment and fixtures, and vessels are primarily 7 to 50 years, 2 to 50 years, and 3 to 15 years, respectively. Mineral rights are amortized over their respective estimated useful lives, which are 7 to 47 years, using the straight-line method or the unit-of-production method.

Leasehold improvements are amortized over the lesser of the useful life of the improvement or the term of the underlying lease.

Significant renewals and additions are capitalized at cost. Maintenance and repairs, and minor renewals and betterments are charged to expense as incurred.

Impairment of long-lived assets

In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, long-lived assets to be held and used or to be disposed of other than by sale are reviewed, by using undiscounted future cash flows, for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. If the sum of the expected future cash flows is less than the carrying amount of the asset, an impairment loss is recognized. Such impairment loss is measured as the amount by which the carrying amount of the asset exceeds its fair value. Long-lived assets to be disposed of by sale are reported at the lower of carrying amount or fair value less cost to sell.

Business combinations

In accordance with SFAS No. 141, Business Combinations, the purchase method of accounting is used for all business combinations. The companies separately recognize and report acquired intangible assets as goodwill or other intangible assets. Any excess of fair value of acquired net assets over cost arising from a business combination is allocated as a pro rata reduction of the amounts that otherwise would have been assigned to certain acquired assets and the remaining excess is immediately recognized as an extraordinary gain.

Goodwill and other intangible assets

In accordance with SFAS No. 142, Goodwill and Other Intangible Assets, goodwill is not amortized but tested for impairment annually or more frequently if impairment indicators arise. Identifiable intangible assets with a finite useful life are amortized over their respective estimated useful lives and reviewed for impairment in

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

accordance with SFAS No. 144. Any identifiable intangible asset determined to have an indefinite useful life is not amortized, but instead tested for impairment in accordance with SFAS No. 142 until its useful life is determined to be no longer indefinite.

Equity method goodwill is reviewed for impairment as a part of other than a temporary decline in the value of investments in associated companies below the carrying amount in accordance with Accounting Principles Board Opinion No. 18, The Equity Method of Accounting for Investments in Common Stock.

Intangible assets subject to amortization consist primarily of software, trademarks, customer relationships and patents which are amortized over their respective estimated useful lives using the straight-line method. The estimated useful lives for software, trademarks, customer relationships and patents are 3 to 5 years, 10 to 30 years, 10 to 24 years and 8 to 20 years, respectively. Intangible assets not subject to amortization mainly consist of land rights and trademarks.

Oil and gas producing activities

Oil and gas exploration and development costs are accounted for using the successful efforts method of accounting. The costs of acquiring properties, costs of drilling and equipping exploratory wells, and costs of development wells and related plant and equipment are capitalized, and amortized using the unit-of-production method. Exploratory well costs are expensed, if economically recoverable reserves are not found. Other exploration costs, such as geological and geophysical costs, are expensed as incurred.

In accordance with SFAS No. 144, proved properties are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. If the proved properties are determined to be impaired, an impairment loss is recognized based on the fair value. Unproved properties are assessed annually for impairment in accordance with the guidance in SFAS No. 19, Financial Accounting and Reporting by Oil and Gas Producing Companies, with any impairment charged to expense. The companies make a comprehensive evaluation and record impairment of unproved property based on undiscounted future net cash flow approach, as well as taking into consideration various factors, such as remaining mining rights periods, examples of sales and purchase in neighboring areas, drilling results and seismic interpretations.

Mining operations

Mining exploration costs are expensed as incurred until the mining project has been established as commercially viable by a final feasibility study. Once established as commercially viable, costs are capitalized as development costs and are amortized using either the unit-of-production method or straight-line method based on the proven and probable reserves.

In open pit mining operations, it is necessary to remove overburden and other waste materials to access mineral deposits. The costs of removing waste materials are referred to as stripping costs. During the development of a mine, before production commences, such costs are generally capitalized as part of the development costs. Removal of waste materials continues during the production stage of the mine. Such post-production stripping costs are variable production costs to be considered a component of mineral inventory costs and are recognized as a component of costs of products sold in the same period as the related revenues from the sales of the minerals. Depending on the configuration of the mineral deposits, the post-production stripping costs could lead to a lower of cost or market inventory adjustment.

Asset retirement obligations

In accordance with SFAS No. 143, Accounting for Asset Retirement Obligations, the companies record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When the

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

liability is initially recorded, the companies capitalize the related cost by increasing the carrying amount of the long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the useful life of the related asset.

Pension and severance indemnities plans

The companies have pension plans and/or severance indemnities plans covering substantially all employees other than directors. The costs of the pension plans and severance indemnities plans are accrued based on amounts determined using actuarial methods, in accordance with SFAS No. 87, Employers Accounting for Pensions, and SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB statements No. 87, 88, 106, and 132(R).

Guarantees

In accordance with FIN No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others an interpretation of FASB Statements No. 5, 57 and 107 and rescission of FASB Interpretation No. 34, the companies recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken for the guarantee.

Revenue recognition

The companies recognize revenues when they are realized or realizable and earned. Revenues are realized or realizable and earned when the companies have persuasive evidence of an arrangement, the goods have been delivered or the services have been rendered to the customer, the sales price is fixed or determinable and collectibility is reasonably assured. In addition to this general policy, the following are specific revenue recognition policies:

Sales of products

Sales of products include the sales of various products as a principal in the transactions, the manufacture and sale of a wide variety of products such as metals, chemicals, foods and general consumer merchandise, the development of natural resources such as coal, iron ore, oil and gas, and the development and sale of real estate. The companies recognize those revenues at the time the delivery conditions agreed with customers are met. These conditions are usually considered to have been met when the goods are received by the customer, the title to the warehouse receipts is transferred, or the implementation testing is duly completed.

For long-term construction contracts such as railroad projects, depending on the nature of the contract, revenues are accounted for by the percentage-of-completion method if estimates of costs to complete and extent of progress toward completion of long-term contracts are reasonably dependable, otherwise the companies use the completed contract method.

The Company and certain subsidiaries enter into buy/sell arrangements, mainly relating to transactions of crude oil and petroleum products. Under buy/sell arrangements, which are entered into primarily to optimize supply or demand requirements, the Company and certain subsidiaries agree to buy (sell) a specific quality and quantity of commodities to be delivered at a specific location and/or time while agreeing to sell (buy) the same quality and quantity of the commodities at a different location and/or time to the same counterparty. The buy/sell arrangements are reported on a net basis in the Statements of Consolidated Income.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Sales of services

Sales of services include the revenues from trading margins and commissions related to various trading transactions in which the companies act as a principal or an agent. Specifically, the companies charge a commission for the performance of various services such as logistic and warehouse services, information and communication services, and technical support. For some back-to-back sales and purchase transactions of products, the companies act as a principal and record the net amount of sales and purchase prices as revenues. The companies also facilitate conclusion of the contracts between manufacturers and customers and deliveries for the products between suppliers and customers. Revenues from service related businesses are recorded as revenues when the contracted services are rendered to third-party customers pursuant to the agreements.

Other sales

Other sales principally include the revenues from leasing activities of real estate, rolling stock, ocean transport vessels, equipment and others, the revenues from derivative commodity instruments and derivative financial instruments held for trading purposes, and the revenues from external consumer financing. See accounting policies for leasing and derivative instruments and hedging activities for the revenue recognition policies regarding leasing and derivative transactions, respectively.

Research and development expenses

Research and development costs are charged to expenses when incurred.

Advertising expenses

Advertising costs are charged to expenses when incurred.

Issuance of stock by subsidiaries and associated companies

A subsidiary or an associated company may issue its shares to third parties at amounts per share in excess of or less than the Company s average per share carrying value. With respect to such transactions, the resulting gains or losses arising from the change in equity interest are recorded in income for the year in which such shares are issued.

Income taxes

Income tax expense is based on reported earnings before income taxes. Deferred income taxes reflect the impact of temporary differences between assets and liabilities recognized for financial reporting purposes and such amounts recognized for tax purposes and tax loss carryforwards. These deferred taxes are measured using the currently enacted tax rates in effect for the year in which the temporary differences or tax loss carryforwards are expected to reverse. Valuation allowances are established when it is more likely than not that some or all of the deferred tax assets will not be realized.

In accordance with FIN No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109, the companies recognize and measure uncertainty in income taxes. Interests and penalties incurred in relation to income taxes are reported in current income taxes in the Statements of Consolidated Income.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Net income per share

Basic net income per share is computed by dividing net income by the weighted-average number of common shares outstanding for the period.

Diluted net income per share reflects the potential dilution as a result of issuance of shares upon conversion of the companies convertible bonds.

III. RECLASSIFICATION

Certain reclassifications and format changes have been made to prior year amounts to conform to the current year presentation.

IV. NEW ACCOUNTING STANDARDS

Employers accounting for defined benefit pension and other postretirement plans

Effective April 1, 2008, the companies adopted the measurement date provisions of SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106 and 132(R).

SFAS No. 158 requires the recognition of the overfunded or underfunded status of a defined benefit pension plan as an asset or a liability in the statement of financial position and the recognition of changes in that funded status in comprehensive income in the year in which the changes occur. SFAS No. 158 also requires an entity to measure the funded status of a plan as of the date of an entity s year-end statement of financial position, with limited exceptions.

The effect of the adoption of these provisions on the companies financial position and results of operations was immaterial.

Fair value measurements

Effective April 1, 2008, the companies adopted SFAS No. 157, Fair Value Measurements for financial assets, financial liabilities, and nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis.

SFAS No.157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements.

The effect of the adoption of this statement on the companies financial position and results of operations was immaterial. For nonfinancial assets and nonfinancial liabilities that are not recognized or disclosed at fair value in the financial statements on a recurring basis, this statement will be adopted in fiscal years beginning after November 15, 2008 and interim periods within those fiscal years. The effect of the adoption of this statement on the companies financial position and results of operations will be immaterial.

Effective July 1, 2008, the companies also adopted FASB Staff Position (FSP) No. FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active, which clarifies the application of SFAS No. 157 in a market that is not active. The effect of the adoption of this FSP on the companies financial position and results of operations was immaterial.

In April 2009, the FASB issued FSP No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Orderly. This FSP provides guidance for determining whether a market that was formerly active has become inactive and a transaction is not orderly in order to apply the fair value measurement provisions of SFAS No. 157. This FSP is applied prospectively for interim and annual reporting periods ending after June 15, 2009. The effect of the adoption of this FSP on the companies financial position and results of operations will be immaterial.

Fair value option

Effective April 1, 2008, the companies adopted SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115.

SFAS No. 159 permits an entity to choose, at specified election dates, to measure eligible financial assets and liabilities at fair value. An entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings.

The effect of the adoption of this statement on the companies financial position and results of operations was immaterial.

Disclosures about derivative instruments and hedging activities

Effective January 1, 2009, the companies adopted SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133.

SFAS No. 161 amends and expands the disclosure requirements of SFAS No. 133 to provide users of financial statements with an enhanced understanding of how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations, and how derivative instruments and related hedged items affect an entity s financial position, financial performance, and cash flows.

The adoption of this statement had no impact on the companies financial position and results of operations.

Offsetting of amounts related to certain contracts

Effective April 1, 2008, the companies adopted FSP No. FIN 39-1, Amendment of FASB Interpretation No. 39.

FSP No. FIN 39-1 amends FIN No. 39, Offsetting of Amounts Related to Certain Contracts an interpretation of APB Opinion No. 10 and FASB Statement No. 105, to permit a reporting entity to offset fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) against fair value amounts recognized for derivative instruments executed with the same counterparty under the same master netting arrangement.

As a result of the adoption of this FSP, the companies elected to offset \(\frac{\pmathbf{Y}}{132,511}\) million in other current liabilities against derivative assets and \(\frac{\pmathbf{Y}}{260,366}\) million in other current assets against derivative liabilities in the Consolidated Balance Sheets as of March 31, 2009. The companies have also offset \(\frac{\pmathbf{Y}}{12,038}\) million in other current liabilities against derivative assets and \(\frac{\pmathbf{Y}}{41,012}\) million in other current assets against derivative liabilities in the Consolidated Balance Sheets as of March 31, 2008 through retrospective application. As the retrospective application of this FSP for the fiscal years prior to March 31, 2008 was determined to be impracticable, the companies did not reflect the effects of applying this FSP in increase in derivative assets, increase (decrease) in derivative liabilities, and other net in the Statements of Consolidated Cash Flows for the years ended March 31, 2008 and 2007.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Disclosures about credit derivatives and certain guarantees

Effective October 1, 2008, the companies adopted FSP No. FAS 133-1 and FIN 45-4, Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161.

FSP No. FAS 133-1 and FIN 45-4 amends SFAS No. 133 to require a seller of credit derivatives to disclose information about its credit derivatives and hybrid instruments that have embedded credit derivatives to enable users of financial statements to assess their potential effect on its financial positions, financial performance, and cash flows. This FSP also amends FIN No. 45 to require an additional disclosure about the current status of the payment/performance risk of a guarantee. Further, this FSP clarifies that the disclosures required by SFAS No. 161 should be provided for any reporting period beginning after November 15, 2008.

The adoption of this FSP had no impact on the companies financial position and results of operations.

Disclosures about transfers of financial assets and interests in variable interest entities

Effective January 1, 2009, the companies adopted FSP No. FAS 140-4 and FIN 46(R)-8, Disclosures by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities, which expands disclosure requirements for transfers of financial assets and interests in VIEs to provide greater transparency about a transferor s continuing involvement with transferred financial assets and an enterprise s involvement with VIEs.

The adoption of this FSP had no impact on the companies financial position and results of operations.

Business combinations

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS No. 141R).

SFAS No. 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired in the business combination or a gain from a bargain purchase. SFAS No. 141R also requires disclosures to enable users of the financial statements to evaluate the nature and financial effects of the business combination.

In April 2009, the FASB also issued FSP No. FAS 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies, which requires an asset or liability arising from a contingency in a business combination to be recognized at fair value if fair value can be reasonably determined.

Both SFAS No. 141R and FSP No. FAS 141(R)-1 are applied prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The effects of the adoption of these standards on the companies financial position and results of operations are not currently known and cannot be reasonably estimated until further analysis is completed.

Noncontrolling interests in consolidated financial statements

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

SFAS No. 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary.

SFAS No. 160 is effective for fiscal years beginning on or after December 15, 2008 and interim periods within those fiscal years. The effect of the adoption of this statement on the companies financial position and results of operations is not currently known and cannot be reasonably estimated until further analysis is completed.

Recognition and presentation of other-than-temporary impairments

In April 2009, the FASB issued FSP No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments.

FSP No. FAS 115-2 and FAS 124-2 amends SFAS No. 115 and SFAS No. 124, Accounting for Certain Investments Held by Not-for-Profit Organizations. This FSP requires an entity to recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the noncredit component in other comprehensive income when the entity does not intend to sell the security and it is more likely than not that the entity will not be required to sell the security prior to recovery. This FSP also expands the disclosure requirements for other-than-temporary impairments on debt and equity securities.

FSP No. FAS 115-2 and FAS 124-2 is effective for interim and annual reporting periods ending after June 15, 2009. The effect of adoption of this FSP on the companies financial position and results of operations is not currently known and cannot be reasonably estimated until further analysis is completed.

V. USE OF ESTIMATES IN THE PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. BUSINESS COMBINATIONS

For the year ended March 31, 2009

The following are the primary business combinations, which were completed during the year ended March 31, 2009.

Moeco Thai Oil Development Co., Ltd.

Mitsui Oil & Exploration Co., Ltd. (MOECO), a 53% owned subsidiary of the Company, agreed with the Ministry of Economy, Trade and Industry of Japan to acquire additional 50% of ownership interests in Moeco Thai Oil Development Co., Ltd. (MOT) for ¥9,000 million on June 30, 2008 as a result of the successful bid at general public bidding on June 13, 2008. The carrying value of MOECO s equity investment in MOT immediately before the acquisition was ¥3,026 million. After satisfying the closing conditions, MOECO completed the acquisition process on July 15, 2008. Since the MOECO s ownership of voting shares of MOT increased to 80%, MOT became a subsidiary of MOECO, which had been previously accounted for under the equity method. Subsequently, MOECO agreed with Toyo Engineering Corporation, a 22.8% owned associated

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

company of the Company accounted for under the equity method, to sell 10% of ownership interests in MOT on August 11, 2008. MOECO completed the sale of the interests on September 25, 2008 and the MOECO s ownership of voting shares of MOT decreased to 70%. MOECO previously owned 30% of ownership interest in MOT, the acquisition was accounted for as a step-acquisition. The purchase price was allocated based on 50% of the estimated fair value of the net assets acquired, including intangible assets acquired.

MOT is engaged in natural gas and condensate exploration, development and production projects in Thailand. MOT has 5% interest in the Block B12/27 in the Gulf of Thailand and is carrying out the stable production in the Pailin Field within the concession area. The Company positions its energy businesses as a significant strategic business sector and continues to strengthen its revenue base by acquiring new oil and natural gas assets and replacing its reserves in wider areas including Southeast Asia in addition to the Middle East, Sakhalin and Oceania areas. This acquisition of MOT is consistent with the Company s core strategy.

The purchase price was determined based on the expected future cash flows MOT will generate. The consolidated financial statements for the year ended March 31, 2009 include the operating results of MOT as a subsidiary from the date of acquisition.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Millions of Yen | |
|---|-----------------|---------|
| Current assets | ¥ | 8,544 |
| Property and equipment | | 10,379 |
| Intangible assets | | 486 |
| Total assets acquired | | 19,409 |
| Current liabilities | | (2,292) |
| Long-term liabilities | | (3,083) |
| Minority interest | | (2,008) |
| Total liabilities assumed and minority interest | | (7,383) |
| Net assets acquired | ¥ | 12,026 |

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

For the year ended March 31, 2008

The following are the primary business combinations, which were completed during the year ended March 31, 2008.

Steel Technologies Inc.

On February 28, 2007, Mitsui & Co. (U.S.A), Inc. (Mitsui USA), a wholly owned subsidiary of the Company, agreed with Steel Technologies Inc. (Steel Tech.) to acquire all the outstanding shares of Steel Tech. After obtaining the approval of its shareholders in a special shareholders meeting on May 30, 2007 and all the necessary regulatory approvals, Mitsui USA closed the acquisition process on June 1, 2007. The total amount paid for the acquisition was ¥47,946 million (U.S. \$394 million). The carrying value of the companies equity investment in Mi-Tech Steel Inc. (a J/V with Steel Tech, which later merged into Steel Tech in March 2008)

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

immediately before the acquisition was ¥3,316 million (U.S. \$27 million). Steel Tech operates 25 steel processing facilities, including its joint venture operations, throughout the United States, Canada and Mexico, delivering processing capabilities and value-added services to customers in a variety of industries by leveraging its broad geographic network facilities.

Creation of higher value-added marketing and logistics services in the steel business is one of the companies core strategies and the companies are actively investing resources in this area. Through this acquisition, the companies obtain an important business platform in North America. Using it as the base for steel product value chain management in the United States, the companies aim to strengthen the business foundation in the steel product industries in the Americas segment. This acquisition is consistent with the companies core strategy.

The consolidated financial statements for the year ended March 31, 2008 include the operating results of Steel Tech as a subsidiary from the closing date of the acquisition.

The purchase price was determined based on the expected future cash flows Steel Tech will generate. The excess of the purchase price over the fair value of net assets of Steel Tech was recorded as goodwill. The primary factors that contributed to the determination of the purchase price that caused the recognition of goodwill include the following: (1) the Steel Tech's broad geographic network facilities in North America and ability to provide value-added services, (2) the synergies that might be achieved with the companies marketing and logistics services in the steel business.

In connection with this acquisition, \$4,236 million, \$1,379 million and \$8,289 million were assigned to intangible assets subject to amortization, intangible assets not subject to amortization, and goodwill, respectively. The intangible assets subject to amortization consist primarily of customer relationship of \$3,516 million with an amortization period of 24 years. The goodwill is non-deductible for tax purpose and has been assigned to the Americas Segment.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Millio | ons of Yen |
|---|--------|------------|
| Current assets | ¥ | 52,749 |
| Property and equipment | | 26,239 |
| Intangible assets | | 13,904 |
| Investments and other assets | | 7,960 |
| Total assets acquired | | 100,852 |
| Current liabilities | | (39,766) |
| Long-term liabilities | | (9,357) |
| Minority interest | | (467) |
| Total liabilities assumed and minority interest | | (49,590) |
| Net assets acquired | ¥ | 51,262 |

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Affiliated Financial Corporation and BayQuest Capital Corporation

On April 27, 2007, Mitsui USA, a wholly owned subsidiary of the Company, agreed with the owner group of Affiliated Financial Corporation and BayQuest Capital Corporation (collectively AFC) to acquire 87.5% of the outstanding shares of AFC for ¥7,221 million (U.S. \$63 million). After the closing conditions were met, Mitsui USA completed the acquisition on September 21, 2007. In the acquisition process, the owner group had Affiliated Financial Corporation and BayQuest Capital Corporation merge into newly formed LLCs, AFC LLC and BCC LLC, respectively; then Mitsui USA, through AFC HoldCo, LLC, a newly formed holding entity owned by Mitsui USA, acquired both AFC LLC and BCC LLC in exchange for cash and 12.5% of the LLC interest in AFC HoldCo, LLC on September 21, 2007. On the same day, BCC LLC was merged into AFC LLC, the surviving entity. After the series of transactions, Mitsui USA holds an 87.5% interest in AFC HoldCo, LLC.

AFC purchases, sells, securitizes and services retail automobile installment contracts originated by franchised and selected independent dealers in approximately 40 states in the United States. Through its loan purchases, AFC serves as a source of financing for more than 4,000 dealerships, providing financing to consumers indirectly.

The companies have considerable experience in automobile-related businesses worldwide, including logistics, assembly, distribution, dealerships, automotive parts and retail financing. This acquisition is intended to enhance the companies automobile value chain in the United States and is consistent with the companies core strategy.

The consolidated financial statements for the year ended March 31, 2008 include the operating results of AFC as a subsidiary from the closing date of the acquisition.

The purchase price was determined based on the expected future cash flows AFC will generate. The excess of the purchase price over the fair value of net assets of AFC was recorded as goodwill. The primary factors that contributed to the determination of the purchase price that caused the recognition of goodwill were following: (1) the AFC s network and experience in the automobile financing business in the United States, (2) the synergies that might be achieved with the companies automobile value chain in the United States.

In connection with this acquisition, ¥277 million and ¥6,695 million were assigned to intangible assets subject to amortization and goodwill, respectively. The intangible assets subject to amortization consist of a non-compete agreement with an amortization period of 8 years. The goodwill is deductible for tax purpose and has been assigned to the Americas Segment.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Millions of Yen | |
|---|-----------------|---------|
| Current assets | ¥ | 3,105 |
| Property and equipment | | 151 |
| Intangible assets | | 6,972 |
| Investments and other assets | | 6,403 |
| Total assets acquired | | 16,631 |
| Current liabilities | | (2,064) |
| Long-term liabilities | | (6,338) |
| Minority interest | | (1,008) |
| Total liabilities assumed and minority interest | | (9,410) |
| Net assets acquired | ¥ | 7,221 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

For the year ended March 31, 2007

The following are the primary business combinations, which were completed during the year ended March 31, 2007.

Gas Participacoes Ltda.

On October 31, 2005, the Company entered into a Share Purchase Agreement with Global Petroleum & Gas Industry, LLC to acquire all the outstanding shares of Gas Participacoes Ltda. (Gaspart) for about ¥18,648 million (U.S. \$159 million). After satisfying the closing conditions, the Company closed the acquisition process on April 20, 2006. Gaspart was renamed to Mitsui Gas e Energia do Brasil on October 16, 2006. Gaspart is a holding company of six local distribution companies (LDC), four in northeast and two in southeast in Brazil, which have had a concession agreement with each state government to provide natural gas distribution on an exclusive basis in each state for 30 to 50 years. Gaspart s share in each LDC is from 23.0% to 24.5% in voting share base. Each LDC begun operations between 1992 and 1994 and mainly distributes to general industry and natural gas stations.

In Brazil, the gas industry and civilian gas use are still immature. Therefore, growth in demand is expected in the future. Coherent effort into gas businesses from upstream to downstream, such as entry into gas field development projects, liquefied natural gas (LNG) terminal projects, pipeline projects and electricity generation projects, is one of the main pillars of the infrastructure area, in which the Company intends to invest with emphasis. This acquisition is consistent with the companies core strategy.

The consolidated financial statements for the year ended March 31, 2007 include the operating results of Gaspart as a subsidiary from the closing date of the acquisition.

The purchase price was determined based on the expected future cash flows Gaspart will generate.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Millions of Yen | |
|------------------------------|-----------------|---------|
| Current assets | ¥ | 1,983 |
| Investments and other assets | | 19,638 |
| Total assets acquired | | 21,621 |
| Current liabilities | | (500) |
| Long-term liabilities | | (2,473) |
| Total liabilities assumed | | (2,973) |
| Net assets acquired | ¥ | 18,648 |

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Salt Asia Holding Pty. Ltd.

On May 31, 2006, the Company entered into an agreement with Akzo Nobel Chemicals International BV (Akzo Nobel) to purchase Akzo Nobel s investment in Salt Asia Holding Pty, Ltd. (Salt Asia, a 94.2% owned subsidiary of Akzo Nobel). After satisfying the closing conditions, the Company completed the acquisition process on July 31, 2006. The total amount paid for the acquisition was approximately ¥8,044 million (A\$ 91 million). Salt Asia is the holding company which has 92.7% ownership of voting shares of Onslow Salt Pty, Ltd. (Onslow), which operates a solar marine salt field in western Australia. Onslow started delivery in May 2001 and supplies solar marine salt to the chlor-alkali industry.

The biggest application for salt from Onslow is as a raw material in the chlor-alkali industry. With rapidly rising demand from China putting pressure on supply demand balance, the Company intends to supply salt for use by this industry in Asian countries including Japan. In February, 2005, the Company also acquired the parent of Shark Bay Salt Joint Venture, operating Shark Bay solar marine salt field in western Australia. On completion of the Onslow acquisition, the Company will therefore have management control of a total annual salt production capacity of 3.8 million tons. The Company intends to take an efficient, unified management approach to the two salt fields, strengthening its position as a stable, comprehensive supplier of salt to the chlor-alkali industry and food manufacturing industry and actively developing its salt business operations.

The purchase price was determined based on the expected future cash flows Salt Asia will generate. The consolidated financial statements include the operating results of Salt Asia as a subsidiary from the date of acquisition.

In connection with this acquisition, ¥1,143 million was assigned to goodwill. The goodwill is non-deductible for tax purposes and has been assigned to the Chemical Segment.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Milli | ions of Yen |
|---|-------|-------------|
| Current assets | ¥ | 3,183 |
| Property and equipment | | 10,519 |
| Intangible assets | | 1,143 |
| Investments and other assets | | 654 |
| Total assets acquired | | 15,499 |
| Current liabilities | | (655) |
| Long-term liabilities | | (6,001) |
| Minority interest | | (799) |
| Total liabilities assumed and minority interest | | (7,455) |
| Net assets acquired | ¥ | 8,044 |

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

MRCE Dispolok GmbH (former Dispolok GmbH)

On September 29, 2006, the Company and Mitsui & Co. Europe Holdings Plc. (former Mitsui & Co. Europe Plc.), a wholly owned subsidiary of the Company, agreed with Siemens AG (Siemens) to purchase

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

100% of the ownership interests of Siemens Dispolok GmbH (Dispolok, which was renamed Dispolok GmbH after the acquisition and later renamed to MRCE Dispolok GmbH in February 2008) for ¥15,630 million. The acquisition was completed on October 4, 2006, after obtaining the approvals of the German Federal Cartel Office. Dispolok engaged in the leasing of locomotives manufactured by Siemens and provided the maintenance services in Europe.

In Europe, the locomotive leasing market is growing rapidly under the influence of the railway liberalization policy executed by the EU; and, to enter the market, the companies established Mitsui Rail Capital Europe B.V. in October 2004, and have been expanding the companies market share in stages. By acquiring Dispolok, the companies are able to expand the number of locomotive fleets owned, and complement the current portfolio of locomotives leasing business in the functions, models and areas. The acquisition is expected to contribute to the companies business performance by maintaining the superiority as a leasing company which also provides maintenance service for lessees. The companies positioned the infrastructure business as one of core business fields and this acquisition is consistent with the companies strategy.

The consolidated financial statements for the year ended March 31, 2007 included the operating results of Dispolok from the date of acquisition.

The purchase price was determined based on the expected future cash flows Dispolok will generate. The excess of the purchase price over the fair value of net assets of Dispolok was recorded as goodwill. The primary factors that contributed to the determination of the purchase price that caused the recognition of goodwill include the following: (1) the superiority of Dispolok s economic scale and the facility to offer locomotives for rental with maintenance service, (2) the expansion of the companies market share, and (3) the synergies that might be achieved from regional complementation of the companies present locomotives and Dispolok s ones.

In connection with this acquisition, \$5,041 million, \$270 million and \$8,232 million were assigned to intangible assets subject to amortization, intangible assets not subject to amortization, and goodwill, respectively. The intangible assets subject to amortization consist primarily of customer relationship of \$4,966 million with an amortization period of 12 years. The goodwill is not deductible for tax purpose and has been assigned to the Machinery & Infrastructure Projects Segment.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Millio | ons of Yen |
|---------------------------|--------|------------|
| Current assets | ¥ | 4,266 |
| Property and equipment | | 2,408 |
| Intangible assets | | 13,556 |
| Total assets acquired | | 20,230 |
| Current liabilities | | (4,600) |
| Total liabilities assumed | | (4,600) |
| Net assets acquired | ¥ | 15,630 |

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

SunWize Technologies, Inc.

On October 26, 2006, SunWize Technologies, Inc., owned 20% by the Company and 80% by Mitsui USA, agreed with SunWize Technologies, LLC (SunWize) to take over its solar power business by acquiring substantially all of the assets used in the business for ¥9,887 million (U.S. \$84 million). After the regulatory review, the acquisition was completed on November 30, 2006. SunWize is a solar technology company which specializes in the design and manufacture of integrated solar power systems, the development of related projects and product distribution for the systems. SunWize offers a wide range of photovoltaic power solutions, such as a supply of preassembled parts and custom-engineered systems and manufacturing of special solar modules for battery-operated products. SunWize provides the goods and services to manufacturing, commercial, government and residential customers.

The market for solar power energy in the United States is expected to increase into the foreseeable future. By acquiring SunWize s business, the companies, which had been selling solar electric modules to customers through SunWize, have established a vertically integrated business structure reaching from procurement of the products to distribution through SunWize s dealer network. The companies believe that the acquisition will contribute to the companies performance in this developing market. This acquisition, with an established client base throughout the United States, is consistent with the companies core strategy of making strategic investments in consumer businesses.

The consolidated financial statements for the year ended March 31, 2007 include the operating results of SunWize from the date of acquisition.

The purchase price was determined based on the expected future cash flows SunWize will generate. The excess of the purchase price over the fair value of net assets acquired was recorded as goodwill. The significant factors that contributed to the determination of the purchase price that resulted in the recognition of goodwill are mainly due to the synergies that might be achieved from cooperation with the companies, such as product procurement.

In connection with this acquisition, \$1,974 million and \$6,249 million were assigned to intangible assets subject to amortization and goodwill, respectively. The intangible assets subject to amortization consist primarily of customer relationship of \$1,621 million with an amortization period of 15 years. The goodwill is deductible for tax purpose and has been assigned to the Americas Segment.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Millio | ons of Yen |
|---------------------------|--------|------------|
| Current assets | ¥ | 2,453 |
| Property and equipment | | 308 |
| Intangible assets | | 8,223 |
| Total assets acquired | | 10,984 |
| Current liabilities | | (1,097) |
| Total liabilities assumed | | (1,097) |
| Net assets acquired | ¥ | 9,887 |

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Mitsui Oil & Exploration Co., Ltd.

The Company acquired an additional 3.0% interest in Mitsui Oil & Exploration Co., Ltd. (MOECO) for \$6,240 million from Mitsui Engineering & Shipping Co., Ltd. (an unrelated party) on March 28, 2007. The carrying value of the Company s equity investment in MOECO immediately before the acquisition was \$107,892 million. As a result of the Company increasing its ownership of voting shares of MOECO to 50.3%, MOECO became a subsidiary of the Company.

MOECO is actively engaged in several oil and natural gas exploration, development and production projects in Thailand and its neighboring Southeast Asian countries as well as the Middle East. At the end of March 2007, MOECO s share of daily production amounts to an equivalent of approximately 93,000 barrels of oil. The Company positions its energy business as a significant strategic business sector and continues to strengthen its revenue base by acquiring new oil and natural gas assets and replacing its reserves. The Company s acquisition of the MOECO shares is part of the Company s corporate strategy, which enables the companies to position MOECO as one of the core units of its energy upstream business, and to sustain its competitiveness under the current fierce global competition for acquiring oil and gas upstream assets. A closer relationship with MOECO allows the Company to obtain wider variety of options for expanding its upstream business by adding the Southeast Asia region to its current portfolio of the upstream assets in addition to Middle East, Sakhalin and Oceania areas, as well as strengthening companies oil and gas exploration activities. This acquisition of MOECO is consistent with the companies core strategy.

The purchase price was determined based on the net assets of MOECO. The consolidated financial statements for the year ended March 31, 2007 include the operating results of MOECO as a subsidiary from the date of acquisition.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | Mill | ions of Yen |
|---|------|-------------|
| Current assets | ¥ | 72,677 |
| Property and equipment | | 50,132 |
| Intangible assets | | 2,587 |
| Investments and other assets | | 250,302 |
| Total assets acquired | | 375,698 |
| | | |
| Current liabilities | | (53,397) |
| Long-term liabilities | | (92,834) |
| Minority interest | | (115,335) |
| | | |
| Total liabilities assumed and minority interest | | (261,566) |
| | | |
| Net assets acquired | ¥ | 114,132 |

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements.

4. DISCONTINUED OPERATIONS

In accordance with SFAS No. 144, the companies present the results of discontinued operations (including operations of a subsidiary that either has been disposed of or is classified as held for sale) as a separate line item

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

in the Statements of Consolidated Income under income from discontinued operations net (after income tax effect). The results of discontinued operations are not reclassified in the Statements of Consolidated Income and the Statements of Consolidated Cash Flows for the year ended March 31, 2009 due to immateriality to the results of operations and cash flows of the companies.

The carrying amounts of assets and liabilities of a disposal group classified as held for sale were immaterial for the years ended March 31, 2009 and 2008.

Summarized selected financial information for the years ended March 31, 2008 and 2007 for the discontinued operations reclassified during the year ended March 31, 2008 was as follows:

| | | produc | Millions of and gas sing interests | | | | |
|--|----------|--------|--|---|---------------------|---|----------|
| | Sesa Goa | | by Wandoo troleum | | Other osidiaries | | Total |
| Year ended March 31, 2008: | | | | | | | |
| Revenues | | ¥ | 2,358 | ¥ | 4,407 | ¥ | 6,765 |
| (Loss) income from discontinued operations before income | | | | | | | |
| taxes | ¥ (387) | ¥ | 1,421 | ¥ | 5,867 | ¥ | 6,901 |
| Gain on disposal net | 93,949 | | 20,205 | | 2,511 | 1 | 116,665 |
| Income tax expense | (38,355) | | (8,286) | | (2,172) | | (48,813) |
| Minority interests in earnings of subsidiaries | | | (3,769) | | | | (3,769) |
| Income from discontinued operations net | ¥ 55,207 | ¥ | 9,571 | ¥ | 6,206 | ¥ | 70,984 |
| | | | | | | | |
| Year ended March 31, 2007: | | | | | | | |
| Revenues | ¥ 57,104 | ¥ | 4,298 | ¥ | 25,742 | ¥ | 87,144 |
| | | | | | | | |
| Income (loss) from discontinued operations before income taxes | ¥ 25,279 | ¥ | 4,097 | ¥ | (6,998) | ¥ | 22,378 |
| Loss on disposal net | | | | | (1,401) | | (1,401) |
| Income tax (expense) benefit | (15,728) | | (3,916) | | 5,920 | | (13,724) |
| Minority interests in (earnings) losses of subsidiaries | (8,186) | | (17) | | 55 | | (8,148) |
| Income (loss) from discontinued operations net | ¥ 1,365 | ¥ | 164 | ¥ | (2,424) | ¥ | (895) |

The primary discontinued operations for the year ended March 31, 2008 were as follows:

Sesa Goa

Sesa Goa Limited, a subsidiary reported in the Mineral & Metal Resources Segment, had been engaged in the iron ore production business in India. In optimizing its business portfolio, the Company decided it best to sell this business during the year ended March 31, 2008, and Earlyguard Limited, a wholly owned subsidiary of the Company, sold all shares in Finsider International Company Limited, which owned 51% of the issued shares of Sesa Goa Limited.

Oil and gas producing interests held by Wandoo Petroleum

Wandoo Petroleum Pty Ltd. (Wandoo), a subsidiary partially reported in both the Energy and Asia Pacific Segments, had been engaged in the oil and gas development and production business in Australia. After the

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

careful scrutiny of the booming oil and gas prices and the production situation by the operator, the Company decided it best to sell this business, and disposed of by sale all interests of producing assets of Wandoo during the year ended March 31, 2008.

Other subsidiaries

This category consists of some individually immaterial subsidiaries engaged in operations such as custom home sale, aircraft leasing, and lease related to Chinese trading business.

Summarized selected financial information for the year ended March 31, 2007 for the discontinued operations reclassified during the year ended March 31, 2007 was as follows:

| | Millions of Yen Other Mitalco Inc. subsidiaries | | | Total | |
|--|---|------|-----------|-------|---------|
| Year ended March 31, 2007: | William Inc. | Subs | idiai ies | | Cour |
| Revenues | | ¥ | 15 | ¥ | 15 |
| | | | | | |
| Income (loss) from discontinued operations before income taxes | ¥ 5,337 | ¥ | (260) | ¥ | 5,077 |
| (Loss) gain on disposal net | (77) | | 128 | | 51 |
| Income tax (expense) benefit | (2,188) | | 331 | (| (1,857) |
| | | | | | |
| Income from discontinued operations net | ¥ 3,072 | ¥ | 199 | ¥ | 3,271 |

The primary discontinued operations for the year ended March 31, 2007 were as follows:

Mitalco Inc.

Mitalco Inc., a subsidiary partially reported in both the Mineral & Metal Resources and Americas Segments, held a 32% stake in two aluminum smelting facilities in the United States and had mainly been engaged in manufacture and sale of aluminium. Because of the declining profitability resulting from deterioration in the terms of the power purchase contract during the course of renewal negotiations, the companies disposed of by sale all stakes of both facilities during the year ended March 31, 2007.

Other subsidiaries

This category consists of some individually immaterial subsidiaries engaged in operations such as manufacture of zinc-plate and supply chain management.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

5. MARKETABLE SECURITIES AND OTHER INVESTMENTS

Debt and marketable equity securities

At March 31, 2009 and 2008, the fair value and gross unrealized holding gains and losses on available-for-sale securities and the amortized cost, fair value and gross unrealized holding gains and losses on held-to-maturity debt securities were as follows:

| | Millions of Yen Unrealized holding gains (losses) | | | |
|--|--|-----------|------------|-----------|
| | Fair value | Gains | Losses | Net |
| March 31, 2009: | | | | |
| Available-for-sale: | | | | |
| Marketable equity securities | ¥ 398,676 | ¥ 112,381 | ¥ (20,780) | ¥ 91,601 |
| Debt securities, consisting principally of preferred stock that must be redeemed and | | | | |
| convertible debt | 86,788 | 19 | (16,001) | (15,982) |
| March 31, 2008: | | | | |
| Available-for-sale: | | | | |
| Marketable equity securities | ¥ 652,001 | ¥ 249,675 | ¥ (19,528) | ¥ 230,147 |
| Debt securities, consisting principally of preferred stock that must be redeemed and | | | | |
| convertible debt | 58,111 | 20 | (42) | (22) |

Note: The amounts of Gains and Net related to unrealized holding gains (losses) on marketable equity securities at March 31, 2008 have been corrected due to an immaterial error from \(\frac{4}{2}\)259 million and \(\frac{4}{2}\)259 million to \(\frac{4}{2}\)49,675 million and \(\frac{4}{2}\)30,147 million, respectively.

| | Millions of Yen | | | | | |
|---|-----------------|------------|---------|------------------|-------------|--|
| | | | Unreali | zed holding gair | ns (losses) | |
| | Amortized cost | Fair value | Gains | Losses | Net | |
| March 31, 2009: | | | | | | |
| Held-to-maturity debt securities, consisting principally of preferred stock that must be redeemed | ¥ 2,656 | ¥ 2,656 | ¥0 | | ¥ 0 | |
| March 31, 2008: | | | | | | |
| Held-to-maturity debt securities, consisting principally of preferred stock that must be redeemed | ¥ 2,689 | ¥ 2,689 | ¥ 0 | | ¥ 0 | |

The carrying amounts of available-for-sale securities, with original maturities of three months or less, and included in cash and cash equivalents in the Consolidated Balance Sheets were ¥1,498 million and ¥2,017 million at March 31, 2009 and 2008, respectively.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

At March 31, 2009 and 2008, the fair value and gross unrealized holding losses on available-for-sale securities, aggregated by investment category and length of time that individual securities have been in continuous unrealized loss positions, were as follows:

| | Millions of Yen | | | | | | |
|---|---|------------|-------------|------------|----------------|--|--|
| | Less than | n 12 m | onths | 12 mon | ths or more | | |
| | | Unrealized | | | Unrealized | | |
| 35 1 21 2000 | Fair value | hol | ding losses | Fair value | holding losses | | |
| March 31, 2009: | | | | | | | |
| Available-for-sale: | | | | | | | |
| Marketable equity securities | ¥ 71,166 | ¥ | (20,780) | | | | |
| Debt securities, consisting principally of preferred stock that must be | | | | | | | |
| redeemed | 63,033 | | (16,001) | | | | |
| | | | | | | | |
| Total | ¥ 134,199 | ¥ | (36,781) | | | | |
| | , , , , | | (= =) | | | | |
| March 31, 2008: | | | | | | | |
| Available-for-sale: | | | | | | | |
| Marketable equity securities | ¥ 105,851 | ¥ | (19,528) | | | | |
| Debt securities, consisting principally of preferred stock that must be | | | | | | | |
| redeemed and convertible debt | 2,789 | | (42) | | | | |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | () | | | | |
| Total | ¥ 108,640 | ¥ | (19,570) | | | | |
| Total | + 100,040 | + | (19,570) | | | | |

The companies investments in available-for-sale securities in an unrealized holding loss position consisted primarily of marketable equity securities and preferred stock that must be redeemed (approximately 105 issuers) of customers in various industries. The unrealized losses on these securities were due principally to a temporary decline in the stock market and devaluation of foreign currencies against yen in foreign exchange market. The severity of decline in fair value less than cost was 10% to 29% and the duration of the impairment was less than nine months. The companies evaluated the near-term prospects of the issuer in relation to the severity and duration of impairment. Based on that evaluation and the companies ability and intent to hold these investments for a reasonable period of time sufficient for a forecasted recovery of fair value, the companies did not consider these investments to be other-than-temporarily impaired at March 31, 2009.

For the years ended March 31, 2009, 2008 and 2007, losses of ¥79,264 million, ¥28,100 million and ¥3,062 million, respectively, were recognized on write-downs of available-for-sale securities to reflect the decline in market value considered to be other than temporary.

The portion of net trading gains and losses for the year that relates to trading securities still held at March 31, 2009, 2008 and 2007 were as follows:

| | | Millio | ons of Yer | 1 | |
|----------------------------|--------|--------|------------|----|-----|
| | 2009 | 20 | 008 | 20 | 007 |
| Net trading (losses) gains | ¥ (41) | ¥ | (18) | ¥ | 0 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The proceeds from sales of available-for-sale securities and the gross realized gains and losses on those sales for the years ended March 31, 2009, 2008 and 2007 are shown below:

| | Millions of Yen | | | |
|-----------------------|-----------------|----------|----------|--|
| | 2009 | 2008 | 2007 | |
| Proceeds from sales | ¥ 15,880 | ¥ 42,914 | ¥ 63,617 | |
| | | | | |
| Gross realized gains | ¥ 5,174 | ¥ 28,776 | ¥ 26,328 | |
| Gross realized losses | (390) | (276) | (167) | |
| | | | | |
| Net realized gains | ¥ 4,784 | ¥ 28,500 | ¥ 26,161 | |

Debt securities classified as available-for-sale and held-to-maturity at March 31, 2009 mature as follows:

| | Millions of Yen | | | | |
|--------------------------------|-----------------|-------------------------|----------------|-------------------------|--|
| | Available | Held-to-maturity | | | |
| | Amortized cost | Aggregate fair value | Amortized cost | Aggregate fair value | |
| Contractual maturities: | | | | | |
| Within 1 year | ¥ 17,800 | ¥ 17,713 | ¥ 2,479 | ¥ 2,479 | |
| After 1 year through 5 years | 37,150 | 30,220 | 177 | 177 | |
| After 5 years through 10 years | 47,807 | 38,851 | | | |
| After 10 years | 4 | 4 | | | |
| Total | ¥ 102,761 | ¥ 86,788 | ¥ 2,656 | ¥ 2,656 | |

The actual maturities may differ from the contractual maturities shown above because certain issuers may have the right to redeem debt securities before their maturity.

Investments other than debt and marketable equity securities

Investments other than investments in debt and marketable equity securities consisted primarily of non-marketable equity securities and non-current time deposits and amounted to ¥550,809 million and ¥607,813 million at March 31, 2009 and 2008, respectively. The estimation of the corresponding fair values at those dates was not practicable, as the fair value for all the individual non-marketable securities held by the companies was not readily determinable at each balance sheet date.

Investments in non-marketable equity securities are carried at cost; however, if the fair value of an investment has declined and such decline is judged to be other than temporary, the investment is written down to its estimated fair value. Losses on write-downs of these investment securities recognized to reflect the declines in fair value considered to be other than temporary were \(\frac{\pmathbf{x}}{37,824}\) million, \(\frac{\pmathbf{x}}{8,719}\) million and \(\frac{\pmathbf{x}}{8,642}\) million for the years ended March 31, 2009, 2008 and 2007, respectively.

The aggregate carrying amount of the companies non-marketable equity securities accounted for under the cost method totaled \(\frac{\pmathbf{4}}{4}99,924\) million and \(\frac{\pmathbf{5}}{5}7,596\) million at March 31, 2009 and 2008, respectively. Investments with an aggregate carrying amount of \(\frac{\pmathbf{4}}{4}44,738\) million at March 31, 2009 and \(\frac{\pmathbf{5}}{5}1,055\) million at March 31, 2008, were not evaluated for impairment because the companies did not identify any events or changes in circumstances that may have had a significant adverse effect on the fair value of those investments and the companies determined

that it is not practicable to estimate the fair value of those investments in accordance with SFAS No. 107, Disclosures about Fair Value of Financial Instruments.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

6. INVESTMENTS IN AND ADVANCES TO ASSOCIATED COMPANIES

Investments in associated companies (investees owned 20% to 50%, corporate joint ventures and other investees over which the companies have the ability to exercise significant influence) are accounted for under the equity method. In addition, noncontrolling investments in general partnerships, limited partnerships and limited liability companies are also accounted for under the equity method. Such investments include, but are not limited to, the companies investments in Valepar S.A. (18.24%), Japan Australia LNG (MIMI) Pty. Ltd. (50.00%), Sims Metal Management Limited (former Sims Group Limited) (19.88%), P.T. Paiton Energy (36.32%), IPM(UK)Power Holdings (26.32%), and Penske Automotive Group, Inc. (17.00%).

The investment in Valepar S.A. is accounted for under the equity method because of the Company s ability to exercise significant influence over operating and financial policies primarily through the board representation and power of veto over significant operating and financial decisions through the board of directors. As the sole operating company among the shareholders, which consist primarily of pension funds and financial institutions, the Company utilizes its experience and expertise in operating businesses and substantively participates in the decision-making processes.

The investment in Sims Metal Management Limited is accounted for under the equity method because the companies are the largest and sole shareholder to have board designation right and the top up right, which enable the companies to increase their share in the event of dilution so that the companies are able to retain proportionate share after the dilutive event, and the companies have ability to exercise significant influence over operating and financial policies primarily through the board representation and the membership in various advisory committees to the board, such as the Finance and Investment Committee and the Nomination Committee.

The companies are the second largest shareholder group of Penske Automotive Group, Inc. (PAG) and entered into a shareholder agreement with the largest shareholder group owning approximately 40% of its voting shares. Based on a reciprocal voting provision set forth in the agreement for any shareholder election of the directors of PAG, the companies and the largest shareholder group constitute a "group" within the meaning of Section 13(d) of the Securities Exchange Act of 1934 and jointly participate in the management of PAG. The investment in PAG is accounted for under the equity method because of the companies' ability to exercise significant influence over operating and financial policies primarily through the board representation by a director and executive vice president dispatched from the companies. PAG is utilizing the companies' global network to develop its business activities outside the United States and, as part of the process, the companies substantively participate in the decision-making processes.

Associated companies are engaged primarily in the development of natural resources, power generation businesses outside Japan and the distribution of various products. The major geographic areas of such entities are the Americas, Europe, Asia and Oceania.

Investments in and advances to associated companies at March 31, 2009 and 2008 consisted of the following:

| | Million | s of Yen |
|------------------------------|-------------|-------------|
| | 2009 | 2008 |
| Investments in capital stock | ¥ 1,115,804 | ¥ 1,195,271 |
| Advances | 159,686 | 137,771 |
| Total | ¥ 1,275,490 | ¥ 1,333,042 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The carrying value of the investments in associated companies exceeded the companies equity in the underlying net assets of such associated companies by ¥134,170 million and ¥221,187 million at March 31, 2009 and 2008, respectively. The excess is attributed first to certain fair value adjustments on a net-of-tax basis at the time of the initial and subsequent investments in those companies with the remaining portion considered as equity method goodwill. The fair value adjustments are generally attributed to property and equipment which consist primarily of mineral rights amortized over their respective estimated useful lives, principally 8 to 42 years, using either the straight-line or the unit-of-production method.

Investments in common stock of publicly traded associated companies include marketable equity securities carried at ¥189,588 million and ¥236,506 million at March 31, 2009 and 2008, respectively. Corresponding aggregate quoted market values were ¥179,217 million and ¥265,639 million, respectively.

Note: The carrying value and corresponding aggregate quoted market values of investments in common stock of publicly traded associated companies at March 31, 2008 have been corrected due to an immaterial error from \(\pm\)170,212 million and \(\pm\)187,164 million to \(\pm\)236,506 million and \(\pm\)265,639 million, respectively.

Summarized financial information for associated companies at March 31, 2009 and 2008 and for the years ended March 31, 2009, 2008 and 2007 were as follows:

| | Millions 2009 | s of Yen 2008 |
|--|------------------|------------------|
| Current assets | ¥ 7,011,843 | ¥ 5,282,249 |
| Property and equipment net of accumulated depreciation | 7,747,955 | 9,016,080 |
| Other assets | 2,376,812 | 2,822,361 |
| Total assets | ¥ 17,136,610 | ¥ 17,120,690 |
| Current liabilities | ¥ 4,054,649 | ¥ 4,142,275 |
| Long-term liabilities | 6,123,570 | 6,423,631 |
| Minority interests | 3,035,523 | 2,557,145 |
| Shareholders equity | 3,922,868 | 3,997,639 |
| | | |
| Total liabilities and shareholders equity | ¥ 17,136,610 | ¥ 17,120,690 |
| The companies equity in the net assets of associated companies | ¥ 981,634 | ¥ 974,084 |

| | | Millions of Yen | |
|--------------|--------------|-----------------|-------------|
| | 2009 | 2008 | 2007 |
| Revenues | ¥ 11,969,061 | ¥ 13,127,701 | ¥ 9,332,451 |
| Gross profit | 3,656,921 | 3,758,668 | 2,856,639 |
| Net income | 621.013 | 1.065,978 | 958,522 |

The companies revenues and purchases from associated companies included in cost of revenues during the years ended March 31, 2009, 2008 and 2007 were as follows:

| | | Millions of Yen | | | | |
|-----------|---|-----------------|---|---------|---|---------|
| | | 2009 | | 2008 | | 2007 |
| Revenues | ¥ | 85,506 | ¥ | 77,936 | ¥ | 108,706 |
| Purchases | | 327,417 | | 323,664 | | 279,215 |

Dividends received from associated companies for the years ended March 31, 2009, 2008 and 2007 amounted to \$96,594 million, \$99,252 million and \$110,072 million, respectively.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Consolidated unappropriated retained earnings at March 31, 2009 and 2008 included the companies equity in net undistributed earnings of associated companies in the amount of ¥352,703 million and ¥351,023 million, respectively.

7. ALLOWANCE FOR DOUBTFUL RECEIVABLES

An analysis of the change in the allowance for doubtful receivables is as follows:

| | Current | Millions of Yen Non-current | Total |
|------------------------------------|----------|--------------------------------|-----------|
| Year ended March 31, 2009: | | | |
| Balance at beginning of year | ¥ 23,289 | ¥ 58,957 | ¥ 82,246 |
| Credits charged off | (5,658) | (16,220) | (21,878) |
| Provision for doubtful receivables | 4,695 | 14,820 | 19,515 |
| Others | (4,161) | (5,674) | (9,835) |
| Balance at end of year | ¥ 18,165 | ¥ 51,883 | ¥ 70,048 |
| Year ended March 31, 2008: | | | |
| Balance at beginning of year | ¥ 29,824 | ¥ 69,775 | ¥ 99,599 |
| Credits charged off | (10,676) | (13,010) | (23,686) |
| Provision for doubtful receivables | 4,041 | 4,032 | 8,073 |
| Others | 100 | (1,840) | (1,740) |
| Balance at end of year | ¥ 23,289 | ¥ 58,957 | ¥ 82,246 |
| Year ended March 31, 2007: | | | |
| Balance at beginning of year | ¥ 26,703 | ¥ 84,513 | ¥ 111,216 |
| Credits charged off | (5,550) | (19,546) | (25,096) |
| Provision for doubtful receivables | 7,879 | 3,994 | 11,873 |
| Others | 792 | 814 | 1,606 |
| Balance at end of year | ¥ 29,824 | ¥ 69,775 | ¥ 99,599 |

Note: Others principally includes the effect of deconsolidation of subsidiaries, reclassification to discontinued operations and the effect of changes in foreign exchange rates.

The recorded investment in impaired loans, as defined in SFAS No. 114 and amended by SFAS No. 118, and the allowance for doubtful receivables related to such loans at March 31, 2009 and 2008 were as follows:

Millions of Yen 2009 2008

| | Impaired loans | Allowance for doubtful receivables | | loans | | Allowance for doubtful receivables | | |
|--|-------------------|------------------------------------|--------|-----------|---|--|--|--|
| Impaired loans with an allowance for doubtful receivables | ¥ 76,021 | ¥ | 57,468 | ¥ 100,290 | ¥ | 55,197 | | |
| Impaired loans without an allowance for doubtful receivables | 7,040 | | | 9,291 | | | | |
| Total | ¥ 83,061 | ¥ | 57,468 | ¥ 109,581 | ¥ | 55,197 | | |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The average investment in impaired loans and interest income on impaired loans for the years ended March 31, 2009, 2008 and 2007 were as follows:

| | | Millions of Yea | a |
|--|----------|-----------------|-----------|
| | 2009 | 2008 | 2007 |
| Average investment in impaired loans | ¥ 96,321 | ¥ 105,619 | ¥ 108,761 |
| Interest income recognized on impaired loans | 372 | 1.040 | 1,255 |

Interest income on impaired loans has been recognized mainly using the cash-basis method of accounting during the period that the loans were impaired.

8. LEASES

Lessor

The companies lease real estate, rolling stock, ocean transport vessels, aircraft, equipment and others.

Certain leases of rolling stock, aircraft, ocean transport vessels, equipment and others are classified as direct financing leases or leveraged leases, and the net investments are included as part of trade receivables accounts and non-current receivables, less unearned interest in the accompanying Consolidated Balance Sheets. The companies have no general obligation for principal and interest on notes and other instruments related to third-party participation in leveraged leases. Such notes and other instruments have not been included in liabilities but have been offset against the related lease receivables. The residual values represent the estimate of the values of the leased assets at the end of the lease contracts and are initially recorded based on appraisals and estimates. Realization of the residual values is dependent on the companies future ability to sell the related assets under then prevailing market conditions.

Other leases are classified as operating leases and the related assets are presented as property leased to others at cost, less accumulated depreciation in the accompanying Consolidated Balance Sheets.

The following comprise the components of the net investment in direct financing leases as of March 31, 2009 and 2008:

| | Millions | of Yen |
|--|-----------|-----------|
| | 2009 | 2008 |
| Total minimum lease payments to be received | ¥ 103,074 | ¥ 116,864 |
| Estimated unguaranteed residual value of leased assets | 12,487 | 12,744 |
| Less unearned income | (38,317) | (47,357) |
| | | |
| Net investment in direct financing leases | ¥ 77.244 | ¥ 82.251 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The following is a schedule by years of future minimum lease payments to be received from direct financing leases as of March 31, 2009:

| | Millions of Yen |
|-----------------------|-----------------|
| Year ending March 31: | |
| 2010 | ¥ 13,192 |
| 2011 | 12,704 |
| 2012 | 12,446 |
| 2013 | 12,447 |
| 2014 | 12,413 |
| Thereafter | 39,872 |
| | |
| Total | ¥ 103.074 |

The following represents the components of the net investment in leveraged leases as of March 31, 2009 and 2008:

| | Millions | s of Yen |
|---|----------|----------|
| | 2009 | 2008 |
| Total minimum lease payments to be received (net of principal and interest on third-party nonrecourse debt) | ¥ 3,912 | ¥ 3,990 |
| Estimated unguaranteed residual value of leased assets | 4,637 | 4,728 |
| Less unearned income | (2,024) | (2,076) |
| | | |
| Investment in leveraged leases | 6,525 | 6,642 |
| Less deferred tax liabilities arising from leveraged leases | (6,808) | (6,979) |
| | | |
| Net investment in leveraged leases | ¥ (283) | ¥ (337) |

The following provides an analysis of the companies investment in property leased to others on operating leases by classes as of March 31, 2009 and 2008:

| | Millions of Yen | | | | | | | | |
|-------------------------|-----------------|---------------------|-----------|-----------|---------------------|-----|------------|---|---------|
| | | 2009 Accumulated | | | 2008 Accumulated | | | | |
| | Cost | dep | reciation | Net | Cost | dej | preciation | | Net |
| Real estate | ¥ 175,678 | ¥ | (71,999) | ¥ 103,679 | ¥ 152,437 | ¥ | (65,140) | ¥ | 87,297 |
| Rolling stock | 57,239 | | (4,133) | 53,106 | 53,473 | | (3,375) | | 50,098 |
| Ocean transport vessels | 42,626 | | (10,479) | 32,147 | 40,806 | | (8,080) | | 32,726 |
| Equipment and others | 22,019 | | (11,747) | 10,272 | 24,917 | | (10,591) | | 14,326 |
| Total | ¥ 297,562 | ¥ | (98,358) | ¥ 199,204 | ¥ 271,633 | ¥ | (87,186) | ¥ | 184,447 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The following is a schedule by years of minimum future rentals on noncancelable operating leases as of March 31, 2009:

| | Milli | ions of Yen |
|-----------------------|-------|-------------|
| Year ending March 31: | | |
| 2010 | ¥ | 9,788 |
| 2011 | | 7,505 |
| 2012 | | 5,540 |
| 2013 | | 4,619 |
| 2014 | | 3,901 |
| Thereafter | | 12,548 |
| | | |
| Total | ¥ | 43,901 |

Lessee

The companies lease equipment, real estate and others under capital leases. At March 31, 2009, approximately 50% of the capital leases are with the Company s associated company, JA Mitsui Leasing, Ltd (former Mitsui Leasing & Development, Ltd.).

The following provides an analysis of the companies leased assets recorded under capital leases by classes as of March 31, 2009 and 2008:

| | Millions of Yen | | | | | | | | | |
|---------------------|-------------------|------|---------------------|----------|----------|---|----------|--------------|--|-----|
| 2009 Accumulated | | | 2008 Accumulated | | | | | | | |
| | Cost depreciation | | | | | | Cost | depreciation | | Net |
| Equipment | ¥ 26,421 | ¥ (1 | 2,595) | ¥ 13,826 | ¥ 25,742 | ¥ | (11,438) | ¥ 14,304 | | |
| Real estate | 10,847 | (| (3,272) | 7,575 | 12,651 | | (2,532) | 10,119 | | |
| Others | 1,819 | (| 1,009) | 810 | 2,643 | | (1,565) | 1,078 | | |
| | | | | | | | | | | |
| Total | ¥ 39,087 | ¥ (1 | 6,876) | ¥ 22,211 | ¥ 41,036 | ¥ | (15,535) | ¥ 25,501 | | |

The following is a schedule by years of future minimum lease payments under capital leases together with components of the present value of the net minimum lease payments as of March 31, 2009. Minimum payments have not been reduced by minimum sublease rentals of ¥2,458 million due in the future under subleases:

| | Milli | ons of Yen |
|-----------------------|-------|------------|
| Year ending March 31: | | |
| 2010 | ¥ | 8,089 |
| 2011 | | 5,809 |
| 2012 | | 6,068 |
| 2013 | | 2,663 |
| 2014 | | 2,161 |
| Thereafter | | 5,635 |

| Total minimum lease payments | | 30,425 |
|---|---|---------|
| Less amount representing interest | | (3,597) |
| | | |
| Present value of net minimum lease payments | | 26,828 |
| Less current capital lease obligations | | 7,575 |
| | | |
| Long-term capital lease obligations | ¥ | 19,253 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The companies lease real estate, rolling stock, ocean transport vessels, aircraft, equipment and others under operating leases. Most of the ocean transport vessels, aircraft and rolling stock under operating leases are subleased to third parties.

The Company and certain subsidiaries sold real estate to third parties for ¥393 million and ¥6,006 million in total during the years ended March 31, 2009 and 2007, respectively, and leased them back with terms ranging up to 10 years. The resulting leases were classified as operating leases. There were no such transactions during the year ended March 31, 2008.

The following is a schedule by years of future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of March 31, 2009. Minimum payments have not been reduced by minimum sublease rentals of ¥40,404 million due in the future under noncancelable subleases:

| | Mill | lions of Yen |
|-----------------------|------|--------------|
| Year ending March 31: | | |
| 2010 | ¥ | 35,841 |
| 2011 | | 25,170 |
| 2012 | | 19,620 |
| 2013 | | 14,099 |
| 2014 | | 14,845 |
| Thereafter | | 32,875 |
| | | |
| Total | ¥ | 142,450 |

Rental expenses incurred for operating leases for the years ended March 31, 2009, 2008 and 2007 were ¥54,383 million, ¥53,179 million and ¥55,769 million, respectively. Sublease rental income for the years ended March 31, 2009, 2008 and 2007 were ¥23,447 million, ¥23,996 million and ¥25,716 million, respectively.

9. PLEDGED ASSETS AND FINANCIAL ASSETS ACCEPTED AS COLLATERAL Pledged assets

At March 31, 2009 and 2008, the following assets (exclusive of assets covered by trust receipts discussed below) were pledged as collateral for certain liabilities of the companies:

| | Million | s of Yen |
|---|-----------|-----------|
| | 2009 | 2008 |
| Trade receivables (current and non-current) | ¥ 102,634 | ¥ 115,177 |
| Inventories | 25,684 | 39,274 |
| Investments | 281,554 | 71,770 |
| Property leased to others (net book value) | 50,287 | 51,840 |
| Property and equipment (net book value) | 63,044 | 33,639 |
| Other | 14,621 | 1,561 |
| | | |
| Total | ¥ 537,824 | ¥ 313,261 |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The distribution of such collateral among short-term debt, long-term debt, and financial guarantees and other was as follows:

| | Million | s of Yen |
|--------------------------------|-----------|-----------|
| | 2009 | 2008 |
| Short-term debt | ¥ 33,293 | ¥ 40,003 |
| Long-term debt | 214,847 | 180,951 |
| Financial guarantees and other | 289,684 | 92,307 |
| | | |
| Total | ¥ 537,824 | ¥ 313,261 |

Trust receipts issued under customary import financing arrangements (short-term bank loans and bank acceptances) give banks a security interest in the merchandise imported and/or the accounts receivable resulting from the sale of such merchandise. Because of the companies large volume of import transactions, it is not practicable to determine the total amount of assets covered by outstanding trust receipts.

In addition to the above, the Company has bank borrowings under certain provisions of loan agreements which require the Company, upon the request of the bank, immediately to provide collateral, which is not specified in the loan agreements. See Note 13, SHORT-TERM AND LONG-TERM DEBT, for certain bank loan agreements in which default provisions grant sale or possession rights of the pledged asset to lenders.

Financial assets accepted as collateral

At March 31, 2009 and 2008, the fair values of financial assets that the companies accepted as security for trade receivables and that they are permitted to sell or repledge consisted of the following:

| | Million | s of Yen |
|----------------------------|---------|----------|
| | 2009 | 2008 |
| Bank deposits | ¥ 1,261 | ¥ 1,648 |
| Trade receivables accounts | 1,492 | 2,209 |
| Stocks and bonds | 3,654 | 5,798 |
| | | |

There were no financial assets repledged or accepted as collateral under security repurchase agreements at March 31, 2009 and 2008.

10. IMPAIRMENT LOSS OF LONG-LIVED ASSETS

The companies have recognized an impairment loss of long-lived assets in accordance with the provisions of SFAS No. 144 during the years ended March 31, 2009, 2008 and 2007. See Note 4, DISCONTINUED OPERATIONS, for the impairment loss of long-lived assets reported in discontinued operations.

The impairment loss of long-lived assets for the year ended March 31, 2009 consisted principally of equipment and fixtures and mineral rights of the Vincent oil fields owned by a subsidiary in Australia for exploration, development and production of oil and natural gas, Mitsui E&P Australia Pty Limited; office buildings owned by a real estate-related subsidiary in the United Kingdom, MBK Real Estate Europe Limited; and intangible assets such as customer relationships owned by a steel processing subsidiary in the United States, Steel Technologies Inc. The impairments for the year ended March 31, 2009 mainly related to revaluation of the assets due to a decline in oil prices, a decrease in profitability resulting from severe real estate market conditions in the United Kingdom, and steel demand contraction in the automotive and housing-related industries in the United States.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The impairment loss of long-lived assets for the year ended March 31, 2008 consisted principally of land held for development, and corporate residents and dormitories owned by the Company; power producing equipment owned by a domestic power producing subsidiary, GTF Green Power Co., Ltd. (Japan). The impairments for the year ended March 31, 2008 mainly related to the drastic change in the development plan, continuous fall of land prices in Japan, and declining profitability due to deterioration of operating environment of the domestic power producing industry.

The impairment loss of long-lived assets for the year ended March 31, 2007 consisted principally of intangible assets, such as know-how, owned by a domestic subsidiary, Mitsui Norin Co., Ltd. (Japan), which is one of the manufacturers of tea leaves in Japan; and land and buildings for certain businesses owned by a domestic subsidiary, Mitsui Foods Co., Ltd. (Japan). The impairments for the year ended March 31, 2007 mainly related to declining profitability due to deterioration of operating environment such as intensifying competition in both beverage and beverage materials, and the reorganization of business structure and distribution bases.

See Note 24, EXIT OR DISPOSAL ACTIVITIES, for the exit or disposal activities which resulted in recognition of an impairment loss of long-lived assets.

Impairment loss of long-lived assets recognized by operating segment for the years ended March 31, 2009, 2008 and 2007 were as follows:

| | | n | |
|-------------------------------------|----------|----------|----------|
| | 2009 | 2008 | 2007 |
| Iron & Steel Products | ¥ 633 | ¥ 192 | ¥ 70 |
| Mineral & Metal Resources | | 127 | |
| Machinery & Infrastructure Projects | 2,595 | 4 | 602 |
| Chemical | 806 | 273 | 323 |
| Energy | 16,994 | 5,910 | 1,600 |
| Foods & Retail | 1,207 | 532 | 13,736 |
| Consumer Service & IT | 2,701 | 57 | 335 |
| Logistics & Financial Markets | 18 | 1,381 | 92 |
| Americas | 2,883 | | 12 |
| Europe, the Middle East and Africa | 9,752 | 145 | |
| Asia Pacific | | | 6 |
| All Other | | 13,929 | 1,046 |
| Adjustments and Eliminations | | 1,822 | (249) |
| | | | |
| Consolidated Total | ¥ 37,589 | ¥ 24,372 | ¥ 17,573 |

Note: Adjustments and Eliminations represents impairment losses related to assets not allocated to specific operating segments. The reclassifications to income from discontinued operations-net (after income tax effect) for the year ended March 31, 2007 are also included in Adjustments and Eliminations.

The fair value of the assets is calculated based on independent appraisals, market value or discounted future cash flows whichever management considers most appropriate.

In addition to the impairment loss of long-lived assets based on SFAS No. 144 shown in the above table, the impairment loss of intangible assets not subject to amortization based on SFAS No. 142 was included in impairment loss of long-lived assets in the Statements of Consolidated Income for the years ended March 31, 2009, 2008 and 2007 as discussed in Note 12, GOODWILL AND OTHER INTANGIBLE ASSETS.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

11. ASSET RETIREMENT OBLIGATIONS

The companies recognized asset retirement obligations in accordance with the provisions of SFAS No. 143.

The asset retirement obligations are principally related to the costs of dismantling and removing mining, and oil and gas production facilities owned by subsidiaries in Australia and a domestic subsidiary which has interests in oil and gas in South East Asia, which are engaged in mining operations or oil and gas producing activities.

The changes in asset retirement obligations for the years ended March 31, 2009 and 2008 were as follows:

| | Million | s of Yen |
|--|----------|----------|
| | 2009 | 2008 |
| Balance at beginning of year | ¥ 38,972 | ¥ 42,052 |
| Liabilities incurred | 8,751 | 4,450 |
| Liabilities settled | (238) | (334) |
| Disposition of assets | | (4,985) |
| Accretion expense | 4,568 | 2,397 |
| Revisions in estimated cash flows | 7,077 | |
| Foreign currency translation adjustments | (4,845) | (4,608) |
| | | |
| Balance at end of year | ¥ 54,285 | ¥ 38,972 |

12. GOODWILL AND OTHER INTANGIBLE ASSETS

Intangible assets subject to amortization at March 31, 2009 and 2008 consisted of the following:

| | Millions of Yen | | | | | | | | |
|-------------------------|-----------------|--------------------------|----------------|--------------------------|--|--|--|--|--|
| | 20 | 009 | 20 | 008 | | | | | |
| | Gross carrying | Accumulated amortization | Gross carrying | Accumulated amortization | | | | | |
| | amount | | amount | | | | | | |
| Software | ¥ 64,748 | ¥ 35,804 | ¥ 57,128 | ¥ 29,518 | | | | | |
| Trademarks | 12,574 | 10,019 | 11,819 | 8,942 | | | | | |
| Customer relationships | 12,322 | 4,114 | 16,882 | 3,687 | | | | | |
| Patents | 8,487 | 8,324 | 8,284 | 8,089 | | | | | |
| Unpatented technologies | 6,286 | 6,141 | 5,485 | 5,412 | | | | | |
| Other | 27,604 | 16,487 | 38,891 | 18,726 | | | | | |
| | | | | | | | | | |
| Total | ¥ 132,021 | ¥ 80,889 | ¥ 138,489 | ¥ 74,374 | | | | | |

The aggregate amortization expense of intangible assets for the years ended March 31, 2009, 2008 and 2007 was ¥13,777 million, ¥14,474 million and ¥14,995 million, respectively. The estimated aggregate amortization expense of intangible assets at March 31, 2009 for each of the next five years is as follows:

| | Millions | of Yen |
|-----------------------|----------|--------|
| Year ending March 31: | | |
| 2010 | ¥ | 14,420 |
| 2011 | | 10,627 |
| 2012 | | 8,014 |
| 2013 | | 5,526 |
| 2014 | | 3,023 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Total carrying amount of intangible assets not subject to amortization (excluding goodwill) at March 31, 2009 and 2008 consisted of:

| | Million | s of Yen |
|-------------|----------|----------|
| | 2009 | 2008 |
| Land rights | ¥ 7,689 | ¥ 7,707 |
| Trademarks | 762 | 838 |
| Other | 3,282 | 3,356 |
| | | |
| Total | ¥ 11,733 | ¥ 11,901 |

Intangible assets subject to amortization acquired during the year ended March 31, 2009 totaled ¥17,668 million, and consisted primarily of software of ¥11,857 million. The weighted average amortization period for software is 5 years. Acquisition of intangible assets not subject to amortization during the year ended March 31, 2009 totaled ¥1,566 million.

Intangible assets subject to amortization acquired during the year ended March 31, 2008 totaled \$22,668 million, and consisted primarily of software of \$13,449 million and customer relationships of \$3,646 million. The weighted average amortization periods for software and customer relationships are 5 years and 21 years, respectively. Acquisition of intangible assets not subject to amortization during the year ended March 31, 2008 totaled \$1,704 million.

During the year ended March 31, 2009, the companies recognized impairment losses of ¥3,192 million on intangible assets subject to amortization and not subject to amortization (excluding goodwill) which are included in impairment loss of long-lived assets in the Statements of Consolidated Income. The impairment losses included in the Americas Segment consisted primarily of ¥2,561 million on the write-down of customer relationships (intangible assets subject to amortization) which were held by Steel Technologies Inc., a steel processing subsidiary in the United States. The impairments of customer relationships were due to the decrease in the fair value resulting from steel demand contraction in the automotive and housing-related industries in the United States. The fair value for the basis of determining the impairment loss was calculated based on the Excess Earnings Method.

The impairment losses recognized for intangible assets subject to amortization and not subject to amortization (excluding goodwill) for the year ended March 31, 2008 were immaterial.

During the year ended March 31, 2007, the companies recognized impairment losses of ¥12,247 million on intangible assets subject to amortization and not subject to amortization (excluding goodwill) which are included in impairment loss of long-lived assets in the Statements of Consolidated Income. The impairment losses included in the Foods & Retail Segment consisted primarily of ¥10,301 million and ¥1,848 million on the write-down of unpatented technologies (intangibles assets subject to amortization) and trademarks, (intangible assets not subject to amortization) which were held by Mitsui Norin Co., Ltd., a domestic subsidiary which is engaged in manufacturing tea-related beverage materials. The impairments of unpatented technologies and trademarks were mainly due to the decrease in the fair value resulting from the downturn in profitability according to the intensifying competition in the tea related materials industry. The fair value for the basis of determining the impairment loss was calculated based on discounted future cash flows.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The changes in the carrying amount of goodwill by operating segment for the years ended March 31, 2009 and 2008 were as follows:

| | Millions of Yen | | | | | | | | | | | | | | |
|---------------------------|--------------------|---------------|------|---|-----------------------------|--------------|---------|----|-------|---|-----------------------|----|----------|-----|------------|
| | Iron & Steel | Miner: Met | | | achinery & astructure | | | Fo | ods & | | nsumer ervice & | | | Cor | nsolidated |
| | Product | s Resou | rces | P | rojects | \mathbf{C} | hemical | R | etail | | IT | Aı | mericas | | Total |
| Balance at April 1, 2007 | ¥ 872 | ¥ | 224 | ¥ | 11,491 | ¥ | 1,874 | ¥ | 1,142 | ¥ | 6,390 | ¥ | 15,254 | ¥ | 37,247 |
| Acquisition | | | | | 164 | | 956 | | 768 | | 6,755 | | 17,355 | | 25,998 |
| Impairment losses | | | | | | | | | | | (2,004) | | | | (2,004) |
| Others | | | (34) | | (197) | | (122) | | (19) | | (2,427) | | (5,954) | | (8,753) |
| Balance at March 31, 2008 | 872 | | 190 | | 11,458 | | 2,708 | | 1,891 | | 8,714 | | 26,655 | | 52,488 |
| Acquisition | | | | | | | 244 | | 1,353 | | 4,158 | | 1,474 | | 7,229 |
| Impairment losses | | | | | (769) | | | | | | (4,199) | | (13,600) | | (18,568) |
| Others | | (| 190) | | (1,964) | | (818) | | 341 | | (4,515) | | (363) | | (7,509) |
| Balance at March 31, 2009 | ¥ 872 | | | ¥ | 8,725 | ¥ | 2,134 | ¥ | 3,585 | ¥ | 4,158 | ¥ | 14,166 | ¥ | 33,640 |

Notes: (1) Others principally includes the effect of foreign currency exchange rate changes, decrease as the result of deconsolidation of subsidiaries and purchase accounting adjustments.

(2) The figures for the year ended March 31, 2008 have been reclassified to conform to the current year segment presentation of the operating segment information as the composition of the reportable segment of the companies was changed.

The impairment losses included in the Consumer Service & IT Segment for the year ended March 31, 2009 consisted primarily of an impairment loss of ¥4,083 million for goodwill related to MITSUI KNOWLEDGE INDUSTRY CO., LTD. (MKI) which is listed on the Tokyo Stock Exchange. Because a decline in the MKI is stock price was determined to represent an indicator of impairment, its goodwill was tested for impairment. As a result, the carrying amount of MKI exceeded its fair value and the impairment loss was recognized in the amount equal to the excess of the carrying amount of goodwill over the implied fair value of goodwill.

The impairment losses included in the Americas Segment for the year ended March 31, 2009 consisted primarily of an impairment loss of ¥6,353 million for goodwill related to Steel Technologies Inc., a steel processing subsidiary in the United States. Because of steel demand contraction in the automotive and housing-related industries in the United States, the carrying amount of the subsidiary exceeded its fair value and the impairment loss was recognized in the amount equal to the excess of the carrying amount of goodwill over the implied fair value of goodwill. The fair value of the subsidiary for the basis of determining the impairment loss of goodwill was calculated with a combination of the Discounted Cash Flow Method and the EBITDA Multiple Method.

The impairment losses included in the Consumer Service & IT Segment for the year ended March 31, 2008 consisted of an impairment loss of ¥2,004 million for goodwill related to MKI. Because a decline in the MKI s stock price was determined to represent an indicator of impairment, its goodwill was tested for impairment. As a result, the carrying amount of MKI exceeded its fair value and the impairment loss was recognized in the amount equal to the excess of the carrying amount of goodwill over the implied fair value of goodwill.

The impairment losses included in the Foods & Retail Segment for the year ended March 31, 2007 consisted of an impairment loss of ¥16,528 million for goodwill related to Mitsui Norin Co., Ltd., a domestic subsidiary which is engaged in manufacturing tea-related beverage materials. Because the subsidiary experienced a downturn in profitability due to the intensifying competition in the tea-related materials industry, the carrying amount of the subsidiary exceeded its fair value and the impairment loss was recognized in the amount equal to the excess of the carrying amount of goodwill over the implied fair value of goodwill. The fair value of the subsidiary for the basis of determining the impairment loss of goodwill was calculated based on discounted future cash flows.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

13. SHORT-TERM AND LONG-TERM DEBT

Short-term debt at March 31, 2009 and 2008 were comprised of the following:

| | | Millions of Yen | | | |
|--|-----------|------------------|------------|------------------|--|
| | 200 | 2009 | | 2008 | |
| | | Interest rate *1 | | Interest rate *1 | |
| Short-term bank loans and others | ¥ 364,793 | 3.4% | ¥ 367,329 | 4.0% | |
| Commercial paper | 78,391 | 0.7 | 86,740 | 2.0 | |
| Notes under medium-term note programme | 10,545 | 0.9 | 9,512 | 0.9 | |
| | | | | | |
| Total | 453,729 | | 463,581 | | |
| SFAS No. 133 fair value adjustment *2 | 330 | | 966 | | |
| m . 1 | V 454 050 | | 37.464.545 | | |
| Total | ¥ 454,059 | | ¥ 464,547 | | |

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^{*1} The interest rates represent weighted average rates in effect at March 31, 2009 and 2008 regardless of borrowing currencies, though the range of the interest rates varies by borrowing currency.

^{*2} In accordance with the requirements of SFAS No. 133, the portion of the companies fixed-rate debt obligations that is designated and effective as a fair value hedge is reflected in the Consolidated Balance Sheets as an amount equal to the sum of the debt s carrying value plus an SFAS No. 133 fair value adjustment representing changes recorded in the fair value of the hedged debt obligations attributable to movements in the designated benchmark interest rates and applicable foreign currency exchange rates during the term of the hedge.

Unused lines of credit, for short-term financing outside Japan, aggregated ¥627,359 million at March 31, 2009. Certain foreign subsidiaries compensate banks for these facilities in the form of commitment fees, which were not material during the years ended March 31, 2009 and 2008.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Long-term debt at March 31, 2009 and 2008 consisted of the following:

| | Millions of Yen 2009 2008 | |
|--|------------------------------|-------------|
| Long-term debt with collateral (Note 9): | | |
| Banks and insurance companies, maturing serially through 2045 principally 0.8% to 10.1% | ¥ 66,164 | ¥ 73,431 |
| Government-owned banks and government agencies, maturing serially through 2056 principally 0.7% to 12.2% | 78,248 | 73,525 |
| Other, maturing serially through 2020 principally 1.5% to 5.5% | 78 | 4,561 |
| Japanese yen bonds (floating rate 1.2% to 1.4%, due 2010) | 3,650 | 1,750 |
| Total | 148,140 | 153,267 |
| Long-term debt without collateral: | | |
| Banks and others (principally insurance companies): | | |
| Principally 0.3% to 6.0%, maturing serially through 2028 | 1,792,324 | 1,724,797 |
| Principally 0.2% to 14.8%, maturing serially through 2021 (payable in foreign currencies) | 549,864 | 559,169 |
| Bonds and notes: | | |
| Japanese yen convertible bonds (fixed rate 1.05%, due 2009) | 3,801 | 7,960 |
| U.S. dollar convertible bonds (zero coupon, due 2010) | 981 | 1,001 |
| Japanese yen bonds with early redemption clause (fixed rate 0.7%, due 2013 2015) | 26,000 | 26,000 |
| Japanese yen bonds with early redemption clause (fixed and floating rate: floating rate 1.3%, due 2016) | 10,000 | 10,000 |
| Japanese yen bonds (fixed rate 0.7% to 3.2%, due 2009 2027) | 329,971 | 320,175 |
| Japanese yen bonds (fixed and floating rate: floating rate 0.9% to 2.5%, due 2013 2024) | 101,500 | 101,500 |
| Japanese yen bonds (floating rate 0.9% to 2.1%, due 2010 2017) | 102,000 | 102,000 |
| Reverse dual currency yen/U.S. dollar bonds (fixed rate 3.0%, due 2012) | 10,000 | 10,000 |
| Notes under global medium-term note programme (fixed rate 2.3% to 4.6%, due 2009 2014) | 4,666 | 6,722 |
| Notes under euro medium-term note programme (fixed rate 0.4% to 5.2%, due 2008 2019) | 63,808 | 123,210 |
| Notes under euro medium-term note programme (floating rate 0.2% to 3.3%, due 2009 2017) | 6,567 | 14,191 |
| Notes under euro medium-term note programme (fixed and floating rate: floating rate 0.2% to 3.7%, due | | |
| 2012 2024) | 9,518 | 10,502 |
| Capital lease obligations (principally 0.3% to 7.9%, maturing serially through 2030) | 26,828 | 30,809 |
| | | |
| Total | 3,037,828 | 3,048,036 |
| | | |
| Total | 3,185,968 | 3,201,303 |
| SFAS No. 133 fair value adjustment* | 28,530 | 19,700 |
| 2-1-2-1-3-1-3-1-3-1-3-3-3-3-3-3-3-3-3-3- | 20,230 | 12,.00 |
| Total | 3,214,498 | 3,221,003 |
| Less current maturities | 373,197 | 276,620 |
| Loss current maturities | 313,171 | 270,020 |
| Long-term debt, less current maturities | ¥ 2,841,301 | ¥ 2,944,383 |

^{*}In accordance with the requirements of SFAS No. 133, the portion of the companies fixed-rate debt obligations that is designated and effective as a fair value hedge is reflected in the Consolidated Balance Sheets as an amount equal to the sum of the debt s carrying value plus an SFAS No. 133 fair value adjustment representing changes recorded in the fair value of the hedged debt obligations attributable to movements in the

designated benchmark interest rates and applicable foreign currency exchange rates during the term of the hedge.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The companies have entered into currency swap agreements and interest rate swap agreements in connection with certain bonds, notes and other long-term borrowings. The floating interest rates for interest rate swap agreements are generally based on the three-month or six-month LIBOR (London Interbank Offered Rate). The three-month and six-month LIBORs for U.S. dollar denominated debt as of March 31, 2009 were 1.19% and 1.74%, respectively. The three-month and six-month LIBORs for U.S. dollar denominated debt as of March 31, 2008 were 2.69% and 2.61%, respectively. (See Note 25, DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES, and Note 26, FINANCIAL INSTRUMENTS.)

The 1.05% Convertible Bonds due 2009 may be converted into common stock at ¥876.60 per share, at the option of the holder and may be redeemed at the option of the Company at specified percentages of the principal.

The indenture, under which the bonds were issued, does not require maintenance of a prescribed amount of net assets, a minimum debt/equity ratio or limits on the payment of cash dividends by the Company.

Substantially all short-term and long-term bank borrowings are made under agreements which, as is customary in Japan, provide that under certain conditions a bank may require the borrower to provide collateral (or additional collateral) or guarantors with respect to the borrowings and that the bank may treat any collateral, whether furnished as security for short-term or long-term loans or otherwise, as collateral for all indebtedness to such bank. Default provisions of certain loan agreements grant sale or possession rights of the pledged assets to the lenders.

Under certain loan agreements with government-owned banks, the creditors may require the companies to submit proposals as to the payment of dividends and other appropriations of earnings for the creditors review and approval before presentation to the shareholders. Certain of those agreements require the borrower, upon the request of the lender, to reduce outstanding loans before scheduled maturity dates when the lender considers that the companies are able to reduce such loans as result of increased earnings or from the proceeds from the sale of common stock or bonds and notes. During the years ended March 31, 2009 and 2008, the companies did not receive any such requests, and there is no expectation that any such requests will be made.

Maturities of long-term debt outstanding at March 31, 2009 were as follows, excluding the effect of the SFAS No. 133 fair value adjustment:

| | Mi | illions of Yen |
|-----------------------|----|----------------|
| Year ending March 31: | | |
| 2010 | ¥ | 371,268 |
| 2011 | | 336,720 |
| 2012 | | 309,973 |
| 2013 | | 311,594 |
| 2014 | | 378,079 |
| Thereafter | | 1,478,334 |
| | | |
| Total | ¥ | 3,185,968 |

14. PENSION COSTS AND SEVERANCE INDEMNITIES

The Company and certain subsidiaries have non-contributory and contributory defined benefit pension plans, covering substantially all employees other than directors.

The primary pension plan is the Company s contributory Corporate Pension Fund (CPF) under the Defined Benefit Corporate Pension Law. The benefits from CPF are based on the length of service.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Effective April 1, 2006, the Company converted certain portions of CPF into a defined contribution plan and a cash balance plan. The cash balance plan calculates its benefits using a percentage of employees annual salary and an interest crediting rate.

The Company and certain subsidiaries have unfunded severance indemnities plans. Benefits under the plans are based on the level of compensation at retirement, or earlier termination of employment, and the length of service.

The Companies use a measurement date of March 31 for their defined benefit pension plans.

Effective March 31, 2007, the companies adopted the recognition and related disclosure provisions of SFAS No. 158, which require the recognition of the overfunded or underfunded status of a defined benefit plan as an asset or liability in the statement of financial position and the recognition of changes in that funded status in comprehensive income in the year in which the changes occur. The following table sets forth the incremental effect of adoption of these provisions on the Consolidated Balance Sheets as of March 31, 2007.

| | | Millions of Yen | | | | |
|---|-----------------------|-----------------|-------------------|--|--|--|
| | Before adoption of | | After adoption of | | | |
| | SFAS No. | | SFAS | | | |
| | 158 | Adjustments | No. 158 | | | |
| Investments in and advances to associated companies | ¥ 0 | ¥ 2,180 | ¥ 2,180 | | | |
| Intangible assets | 553 | (553) | | | | |
| Other assets (prepaid pension costs) | 108,027 | 11,138 | 119,165 | | | |
| Accrued expenses others | | (624) | (624) | | | |
| Accrued pension costs and liability for severance indemnities | (32,733) | (476) | (33,209) | | | |
| Deferred tax assets (liabilities) | 3,185 | (5,019) | (1,834) | | | |
| Accumulated other comprehensive loss (income) | 4.359 | (6.646) | (2.287) | | | |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Obligations and funded status

The following table sets forth the reconciliation of the companies benefit obligations, plan assets and funded status of the plans:

| | Millions 2009 | s of Yen 2008 | |
|---|------------------|------------------|--|
| Change in benefit obligation: | | | |
| Benefit obligation at beginning of year | ¥ 278,220 | ¥ 283,105 | |
| Service cost | 10,033 | 10,244 | |
| Interest cost | 6,282 | 6,244 | |
| Plan participants contributions | 430 | 430 | |
| Plan amendments | 66 | (832) | |
| Actuarial (gain) loss | (664) | 1,218 | |
| Benefits paid from plan assets | (12,406) | (12,106) | |
| Direct benefit payments | (2,056) | (2,442) | |
| Settlements | (597) | (555) | |
| Acquisitions and divestitures | (897) | (4,451) | |
| Foreign currency translation adjustments | (3,438) | (2,635) | |
| Benefit obligation at end of year | 274,973 | 278,220 | |
| Change in plan assets: | | | |
| Fair value of plan assets at beginning of year | 308,266 | 368,437 | |
| Actual loss on plan assets | (57,114) | (48,054) | |
| Employer contribution | 4,572 | 7,838 | |
| Plan participants contributions | 430 | 430 | |
| Benefits paid from plan assets | (12,406) | (12,106) | |
| Settlements | (155) | (93) | |
| Acquisitions and divestitures | 912 | (6,196) | |
| Foreign currency translation adjustments | (2,147) | (1,990) | |
| Fair value of plan assets at end of year | 242,358 | 308,266 | |
| Funded status at end of year | ¥ (32,615) | ¥ 30,046 | |
| Amounts recognized in the Consolidated Balance Sheets consist of: | | | |
| Other assets (prepaid pension costs) | ¥ 1,975 | ¥ 64,015 | |
| Accrued expenses others | (776) | (1,215) | |
| Accrued pension costs and liability for severance indemnities | (33,814) | (32,754) | |
| | ¥ (32,615) | ¥ 30,046 | |
| Amounts recognized in accumulated other comprehensive loss before income tax effect consist of: | | | |
| Prior service cost | ¥ 1,949 | ¥ 2,288 | |
| Net actuarial loss | 116,476 | 53,182 | |
| | ¥ 118,425 | ¥ 55,470 | |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The prior service cost/credit is amortized over the average remaining service period of employees expected to receive related benefits.

The amortization periods of the net actuarial gain/loss are seven years for CPF and the average remaining service period for other defined benefit pension plans.

The accumulated benefit obligation for the companies defined benefit pension plans as of March 31, 2009 and 2008 was ¥271,938 million and ¥275,416 million, respectively.

The aggregate projected benefit obligation and aggregate fair value of plan assets for plans with projected benefit obligations in excess of plan assets were ¥48,641 million and ¥14,042 million at March 31, 2009 and ¥56,250 million and ¥22,388 million at March 31, 2008. The aggregate accumulated benefit obligation and aggregate fair value of plan assets for plans with accumulated benefit obligations in excess of plan assets were ¥45,956 million and ¥14,042 million at March 31, 2009 and ¥45,689 million and ¥14,018 million at March 31, 2008.

Components of net periodic pension costs and other amounts recognized in other comprehensive loss

Net periodic pension costs of the companies defined benefit pension plans for the years ended March 31, 2009, 2008 and 2007 and other amounts recognized in other comprehensive loss for the year ended March 31, 2009 and 2008 included the following components:

| | 2009 | Millions of Yen 2008 | 2007 |
|---|----------|-------------------------|----------|
| Service cost benefits earned during the period | ¥ 10,033 | ¥ 10,244 | ¥ 10,081 |
| Interest cost on projected benefit obligation | 6,282 | 6,244 | 6,404 |
| Expected return on plan assets | (9,470) | (10,227) | (9,855) |
| Amortization of prior service cost | (173) | (116) | (165) |
| Amortization of net actuarial loss | 2,851 | 679 | 1,200 |
| Settlement gain | | | (115) |
| Net periodic pension costs | ¥ 9,523 | ¥ 6,824 | ¥ 7,550 |
| Prior service cost arising during period | ¥ 66 | ¥ (832) | |
| Amortization of prior service cost | 173 | 116 | |
| Net actuarial loss arising during period | 65,044 | 59,499 | |
| Amortization of net actuarial loss | (2,851) | (679) | |
| Acquisition and divestitures | 129 | (393) | |
| Foreign currency translation adjustments | (729) | (300) | |
| Total recognized in other comprehensive loss | 61,832 | 57,411 | |
| Total recognized in net periodic pension costs and other comprehensive loss | ¥ 71,355 | ¥ 64,235 | |

The estimated prior service cost and net actuarial loss of the companies that will be amortized for the year ending March 31, 2010 are as follows:

| | Mil | lions of Yen 2010 |
|------------------------------------|-----|----------------------|
| Amortization of prior service cost | ¥ | 97 |
| Amortization of net actuarial loss | | (12,712) |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Assumptions

Weighted-average assumptions used to determine the companies benefit obligations as of March 31, 2009 and 2008 are set forth as follows:

| | 2009 | 2008 |
|--|------|------|
| Discount rate | 2.5% | 2.5% |
| Rate of increase in future compensation levels | 0.8 | 0.8 |

Weighted-average assumptions used to determine the companies net periodic pension costs for the years ended March 31, 2009, 2008 and 2007 are set forth as follows:

| | 2009 | 2008 | 2007 |
|--|------|------|------|
| Discount rate | 2.5% | 2.5% | 2.5% |
| Expected long-term rate of return on plan assets | 3.2 | 2.9 | 2.7 |
| Rate of increase in future compensation levels | 0.8 | 0.8 | 0.8 |

The companies determine the discount rates each year as of the measurement date, based on a review of interest rates associated with long-term Japanese government bonds or high-quality fixed-income corporate bonds. The discount rates determined on each measurement date are used to calculate the benefit obligation as of that date, and are also used to calculate the net periodic pension costs for the upcoming plan year.

The rate of increase in future compensation levels was not applied in determining the projected benefit obligation of CPF other than the cash balance plan, because the benefit formulas of these plans do not contain factors relating to compensation levels.

The Company determines the expected long-term rate of return on plan assets based on the weighted-average rate of return computed by using the expected long-term rate of return on each asset class, which is derived from an extensive study conducted by investment advisors and actuaries on a periodic basis, and the target allocations for each asset class. The study includes a review of anticipated future performance with market analysis of individual asset classes, and also gives appropriate consideration to actual historical returns achieved by the plans. The subsidiaries determine the expected long-term rates of return on plan assets mainly based on the expectations for future returns by investment advisors and actuaries.

Plan assets

The companies pension plan weighted-average asset allocations based on the fair value of such assets as of March 31, 2009 and 2008 are set forth as follows:

| Asset category | 2009 | 2008 |
|---|------|------|
| Equity securities | 41% | 48% |
| Debt securities | 42 | 37 |
| Life insurance company general accounts | 8 | 6 |
| Cash and deposits | 3 | 3 |
| Other | 6 | 6 |
| | | |
| Total | 100% | 100% |

Equity securities include securities held in the Company s employee retirement benefit trust. The fair value of those securities as of March 31, 2009 and 2008 are 19% and 25% of total fair value of plan assets, respectively. Life insurance company general accounts are pooled investment portfolios managed by insurance companies and guarantee a minimum rate of return.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The Company s investment objective is to build high quality plan assets, and the investment policy is targeted to ensure adequate returns available to provide future payments of pension benefits and severance indemnities. The basic strategy is diversified investment in various asset classes which have different risk return characteristics. The Company sometimes uses derivative instruments to hedge the exposure to changes in the fair value of debt and equity securities, but never uses them for speculation. The subsidiaries investment strategies are mainly based on diversified investment, and are targeted to stably ensure adequate returns to provide future payments of pension benefits over the long term.

The companies weighted-average target allocation of plan assets as of March 31, 2009 was 44% equity securities (including securities held in the employee retirement benefit trust), 55% debt securities (including life insurance company general accounts) and 1% other assets.

The fair value of equity securities of the companies and associated companies included in plan assets as of March 31, 2009 and 2008 were immaterial.

Cash flows

Contributions

The companies expect to contribute \(\frac{\pmathbf{4}}{4}\),240 million to their defined benefit pension plans for the year ending March 31, 2010.

Estimated Future Benefit Payments

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

| | Millions of Yen |
|-----------------------|-----------------|
| Year ending March 31: | |
| 2010 | ¥ 14,178 |
| 2011 | 14,417 |
| 2012 | 14,851 |
| 2013 | 15,281 |
| 2014 | 15,215 |
| 2015-2019 | 77,283 |

In addition to the above defined benefit pension plans, certain subsidiaries participate in a multiemployer plan (Mitsui Union Pension Fund). The companies recorded \(\xi\)2,156 million, \(\xi\) 1,740 million and \(\xi\)1,860 million as costs of the multiemployer plan for the years ended March 31, 2009, 2008 and 2007, respectively.

The Company and certain subsidiaries have defined contribution plans. For the years ended March 31, 2009, 2008 and 2007, the companies recorded ¥1,895 million, ¥1,037 million and ¥1,085 million as costs of defined contribution plans.

The Company also provides the Early Retirement Support Plan to eligible employees, which guarantees, prior to normal retirement age, certain supplemental payments based on preretirement compensation levels. During the years ended March 31, 2009, 2008 and 2007, the Company recorded ¥2,490 million, ¥3,053 million and ¥3,368 million of periodic payments in excess of previous projections and projected benefits based on factors including the history of benefit payments as selling, general and administrative expenses, respectively.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

15. SHAREHOLDERS EQUITY

Effective May 1, 2006, a new companies act of Japan (the Companies Act) reformed and replaced the Commercial Code of Japan (the Code).

Common stock

Under the Companies Act, certain issuances of common stock, including conversions of bonds and notes and exercises of warrants issued, are required to be credited to the common stock account for at least 50% of the amount of properties contributed by persons who become shareholders at share issue.

Capital surplus and retained earnings

The Companies Act provides that an amount equal to 10% of distribution must be appropriated as additional paid-in capital or a legal reserve depending on the equity account charged upon the payment of such distribution until the total aggregate amount of capital surplus and legal reserve equals 25% of the common stock. The Companies Act also provides that common stock, capital surplus, legal reserve and unappropriated retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders, while it is no longer allowed to transfer a portion of retained earnings to the common stock account. The adjustments included in the accompanying consolidated financial statements for U.S. GAAP purposes but not recorded in the general books of account have no effect on the above transfer under the Companies Act. Additional amounts recorded as capital surplus to conform with U.S. GAAP were \(\frac{1}{2}\)68,279 million at March 31, 2009 and primarily relate to accounting for warrants, business combinations and expenses for the issuance of common stock. When debt securities were previously issued with detachable stock purchase warrants, the portion of the proceeds which was allocable to the warrants was credited to capital surplus under U.S. GAAP. In addition, the step acquisition of the shares held by minority shareholders of a subsidiary by selling unissued shares of the Company was accounted for by the purchase method under U.S. GAAP rather than by the pooling of interests method which was prevailing in Japan when such business combinations occurred.

Pursuant to the resolution of the Board of Directors, the Company made free distributions of common stock in prior years. Such free distributions did not result in the transfer of retained earnings to common stock or capital surplus. Corporations in the United States issuing shares in similar transactions would be required to account for them as stock dividends as of the shareholders—record date by reducing retained earnings and increasing appropriate capital accounts by an amount equal to the fair value of the shares issued. If such United States practice had been applied to the above free distributions of shares made on and after September 30, 1986, capital surplus at March 31, 2009 would have been increased by \footnote{87,860} million with a corresponding decrease in unappropriated retained earnings.

Dividends

Under the Companies Act, the amount available for distribution is calculated as of the effective date which is determined by the resolution of the shareholders at the shareholders meeting. Such amount is calculated based on the amount of capital surplus, exclusive of additional paid-in capital, and retained earnings, exclusive of retained earnings appropriated for legal reserve, recorded in the general books of account in accordance with accepted Japanese accounting practices. The adjustments included in the accompanying consolidated financial statements for U.S. GAAP purposes but not recorded in the general books of account have no effect on the calculation of the amount available for distribution under the Companies Act. The amount of retained earnings available for dividends would amount to \mathbb{Y}237,913 million, if the amount were to be calculated at March 31, 2009.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The Companies Act permits to pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution of shareholders at the shareholders meeting. A mid-year interim dividend may be paid by resolution of the Board of Directors, subject to limitations imposed by the Companies Act. See Note 13, SHORT-TERM AND LONG-TERM DEBT, for the right of certain creditors to review and approve the companies proposal for the payment of dividends.

Purchase by the Company of shares

The Companies Act permits the Company to purchase and hold its own shares. The Company is allowed to decide the number, amount and others of the shares to be acquired, not to exceed the amount available for distribution, subject to the prior approval of the shareholders at the shareholders' meeting. The Companies Act permits the Company to purchase its own shares through market transactions or tender offer upon the approval of the Board of Directors, as far as it is permitted under the Articles of Incorporation, subject to limitations imposed by the Companies Act. At the ordinary general meeting of shareholders held on June 24, 2004, it was approved that the Company amended the Articles of Incorporation to entitle the Board of Directors to purchase outstanding shares of the Company's own common stock by its resolution.

The Company may dispose of them, subject to the approval of the Board of Directors, unless otherwise specified in the Companies Act, or as far as the Articles of Incorporation do not require a resolution of the shareholders at the shareholders meeting. In addition, the Companies Act enables the Company to retire its own shares by resolution of the Board of Directors.

The Code

Effective May 1, 2006, the Companies Act reformed and replaced the Code, while Japanese companies were subject to the Code until April 30, 2006. Under the Companies Act, it is no longer allowed to transfer a portion of retained earnings to the common stock account, while it was allowed under the Code.

Under the Companies Act, additional paid-in capital is allowed to be transferred to common stock account by the approval of shareholders meeting, on the other hand it could be transferred by the resolution of the Board of Directors.

Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. Under the Code, the aggregate amount of additional paid-in capital and legal reserve that exceeds 25% of common stock could be made available for dividends by resolution of the shareholders.

The Companies Act permits dividends at any time during the fiscal year upon resolution at the shareholders meeting. Under the Code, except for a mid-year interim dividend, it was permitted by approval by the ordinary general meeting of shareholders held subsequent to the fiscal year.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Accumulated other comprehensive income (loss)

Changes in each component of accumulated other comprehensive income (loss) for the years ended March 31, 2009, 2008 and 2007 are as follows:

| | 2009 | Millions of Yen 2008 | 2007 |
|--|-------------|-------------------------|------------|
| Unrealized Holding Gains and Losses on Available-for-Sale Securities: | | | |
| Balance at beginning of year | ¥ 140,446 | ¥ 258,922 | ¥ 216,099 |
| Pre-tax amount of unrealized holding gains and losses on available-for-sale securities | (231,387) | (203,919) | 89,910 |
| Deferred income taxes | 88,664 | 85,601 | (32,663) |
| Adjustments for year (after income tax effect) | (142,723) | (118,318) | 57,247 |
| Pre-tax amount of reclassification adjustments | 74,793 | (504) | (24,804) |
| Deferred income taxes | (28,253) | 346 | 10,380 |
| Adjustments for year (after income tax effect) | 46,540 | (158) | (14,424) |
| Balance at end of year | ¥ 44,263 | ¥ 140,446 | ¥ 258,922 |
| Foreign Currency Translation Adjustments: | | | |
| Balance at beginning of year | ¥ (135,196) | ¥ (9,409) | ¥ (83,279) |
| Pre-tax amount of translation adjustments | (277,790) | (145,615) | 81,801 |
| Deferred income taxes | 29,036 | 18,439 | (9,385) |
| Adjustments for year (after income tax effect) | (248,754) | (127,176) | 72,416 |
| Pre-tax amount of reclassification adjustments | (507) | 1,267 | 2,780 |
| Deferred income taxes | (161) | 122 | (1,326) |
| Adjustments for year (after income tax effect) | (668) | 1,389 | 1,454 |
| Balance at end of year | ¥ (384,618) | ¥ (135,196) | ¥ (9,409) |
| Minimum Pension Liability Adjustment: | | | |
| Balance at beginning of year | | | ¥ (5,417) |
| Pre-tax amount | | | 1,593 |
| Deferred income taxes | | | (535) |
| Adjustments for year (after income tax effect) | | | 1,058 |
| Pre-tax amount of adjustment to initially apply SFAS No. 158 | | | 7,544 |
| Deferred income taxes | | | (3,185) |
| Adjustments for year (after income tax effect) | | | 4,359 |

Balance at end of year

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

| | | 2009 | Milli | ions of Yen 2008 | | 2007 |
|--|----|-------------------|-------|---------------------|----|--------------|
| Defined Benefit Pension Plans: | | | | | | |
| Balance at beginning of year | ¥ | (32,160) | ¥ | 2,287 | | |
| Pre-tax amount of defined benefit pension plan | | (64,556) | | (58,934) | | |
| Deferred income taxes | | 26,452 | | 24,181 | | |
| | | | | | | |
| Adjustments for year (after income tax effect) | | (38,104) | | (34,753) | | |
| | | | | | | |
| Pre-tax amount of reclassification adjustments | | 2,678 | | 519 | | |
| Deferred income taxes | | (1,097) | | (213) | | |
| | | | | | | |
| Adjustments for year (after income tax effect) | | 1,581 | | 306 | | |
| | | | | | | |
| Pre-tax amount of adjustment to initially apply SFAS No. 158 | | | | | ¥ | 4,121 |
| Deferred income taxes | | | | | _ | (1,834) |
| | | | | | | (-,) |
| Adjustments for year (after income tax effect) | | | | | | 2,287 |
| ragustinents for year (after income tax effect) | | | | | | 2,207 |
| Balance at end of year | v | (68,683) | v | (32,160) | ¥ | 2,287 |
| balance at end of year | Ŧ | (00,003) | Ŧ | (32,100) | Ŧ | 2,207 |
| Not Houselined Coins and Leases on Desirations. | | | | | | |
| Net Unrealized Gains and Losses on Derivatives: | 17 | 1 125 | 37 | 0.020 | 37 | 2.420 |
| Balance at beginning of year Pre-tax amount of net unrealized gains and losses on derivatives | ¥ | 1,135 (24,526) | ¥ | 8,930 | ¥ | 2,439 |
| Deferred income taxes | | 8,833 | | (3,403) | | 3,388 447 |
| Deferred income taxes | | 0,033 | | 13 | | 447 |
| A 1: | | (15 (02) | | (2.200) | | 2 025 |
| Adjustments for year (after income tax effect) | | (15,693) | | (3,390) | | 3,835 |
| | | | | (6.400) | | |
| Pre-tax amount of reclassification adjustments | | 2,959 | | (6,139) | | 4,289 |
| Deferred income taxes | | (860) | | 1,734 | | (1,633) |
| | | | | | | |
| Adjustments for year (after income tax effect) | | 2,099 | | (4,405) | | 2,656 |
| | | | | | | |
| Balance at end of year | ¥ | (12,459) | ¥ | 1,135 | ¥ | 8,930 |
| | | | | | | |
| Accumulated Other Comprehensive Income (Loss) Total: | | | | | | |
| Balance at beginning of year | ¥ | (25,775) | ¥ | 260,730 | ¥ | 129,842 |
| Pre-tax amount | | (518,336) | | (416,728) | | 158,957 |
| Deferred income taxes | | 122,614 | | 130,223 | | (34,715) |
| | | | | | | |
| Other comprehensive income (loss) for year (after income tax effect) | | (395,722) | | (286,505) | | 124,242 |
| | | | | | | |
| Pre-tax amount of adjustment to initially apply SFAS No. 158 | | | | | | 11,665 |
| Deferred income taxes | | | | | | (5,019) |
| | | | | | | • |
| Adjustments to initially apply SFAS No. 158 (after income tax effect) | | | | | | 6,646 |
| J | | | | | | 2,2.0 |
| Balance at end of year | ¥ | (421,497) | ¥ | (25,775) | ¥ | 260,730 |
| Datanee at end of year | т | (141,771) | т | (23,113) | т. | 200,730 |

Note:

The pre-tax amount and deferred taxes about unrealized holding gains and losses on available-for-sale securities at March 31, 2007 has been corrected due to an immaterial error from \$123,931 million and \$(66,684) million to \$89,910 million and \$(32,663) million, respectively.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

16. NET INCOME PER SHARE

The following is a reconciliation of basic net income per share to diluted net income per share for the years ended March 31, 2009, 2008 and 2007:

| | | 2009 | | | 2008 | | | 2007 | |
|--|----------------|-------------------------------|------------------|----------------|-------------------------------|------------------|----------------|-------------------------------|------------------|
| | | Shares (denominator) In | Per share amount | (numerator) | Shares (denominator) In | Per share amount | , | Shares (denominator) In | Per share amount |
| | Millions of | | | Millions of | | | Millions of | | |
| | Yen | Thousands | Yen | Yen | Thousands | Yen | Yen | Thousands | Yen |
| Basic Net Income per Share: Income from continuing operations Income from discontinued | ¥ 177,607 | 1,820,018 | ¥ 97.59 | ¥ 339,077 | 1,804,877 | ¥ 187.87 | ¥ 299,126 | 1,730,214 | ¥ 172.88 |
| operations net (after income tax effect) | | | | 70,984 | 1,804,877 | 39.33 | 2,376 | 1,730,214 | 1.38 |
| Net income available to common shareholders | 177,607 | 1,820,018 | 97.59 | 410,061 | 1,804,877 | 227.20 | 301,502 | 1,730,214 | 174.26 |
| Effect of Dilutive Securities: | | | | | | | | | |
| Japanese yen convertible bonds | 28 | 5,193 | | 76 | 19,379 | | 413 | 96,004 | |
| Diluted Net Income per Share: | | | | | | | | | |
| Income from continuing operations | 177,635 | 1,825,211 | 97.32 | 339,153 | 1,824,256 | 185.91 | 299,539 | 1,826,218 | 164.02 |
| Income from discontinued operations net (after income tax effect) | | | | 70,984 | 1,824,256 | 38.91 | 2,376 | 1,826,218 | 1.30 |
| Net income available to common shareholders after effect of dilutive | | | | 70,984 | 1,024,230 | 30.91 | 2,370 | 1,020,218 | 1.30 |
| securities | ¥ 177,635 | 1,825,211 | ¥ 97.32 | ¥ 410,137 | 1,824,256 | ¥ 224.82 | ¥ 301,915 | 1,826,218 | ¥ 165.32 |

17. SEGMENT INFORMATION

SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, requires disclosure of financial and descriptive information about operating segments, which are components of an enterprise whose operating results are regularly reviewed by the enterprise s chief operating decision maker in deciding about resources to be allocated to the segment and assessing its performance.

The business units of the companies Head Office, which are organized based on products and services, plan overall and worldwide strategies for their products and services and conduct their worldwide operations. The business units also collaborate with the regional business units in planning and executing their strategies for products and regions. The regional business units are delegated the business of their regions as the centers of each particular regional strategy and operate diversified business together with their subsidiaries and associated companies in collaboration with the business units.

Therefore, the companies operating segments consist of product-focused operating segments comprised of the business units of the Head Office and region-focused operating segments comprised of the regional business units. The companies operating segments have been aggregated based on the nature of the products and other criteria into eight product-focused reportable operating segments and three region-focused reportable operating segments, totaling eleven reportable operating segments.

Effective April 1, 2008, some of the chemical and automobile subsidiaries located in North and South America, which had been included in Chemical and Machinery & Infrastructure Projects respectively, were transferred to Americas to further strengthen the regional strategies of these subsidiaries.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The operating segment information for the year ended March 31, 2008 and 2007 has been restated to conform to the current year presentation.

A description of reportable operating segments of the Company follows.

Iron & Steel Products manufactures, sells and trades iron & steel products in Japan and abroad.

Mineral & Metal Resources develops raw material resources of iron and non-ferrous metals in foreign countries, and manufactures, sells and trades raw materials and metal products in Japan and abroad.

Machinery & Infrastructure Projects is engaged in the manufacture, sale and trade of machinery products, leasing, financing and promotion of certain projects such as plant constructions and infrastructure buildings in Japan and abroad.

Chemical manufactures, sells and trades chemical products in Japan and abroad.

Energy develops energy resources overseas and manufactures, sells and trades oil, gas and related products in Japan and abroad.

Foods & Retail manufactures, sells and trades foods and provides support service to large retailers in Japan and abroad.

Consumer Service & IT manufactures, sells and trades textiles and IT products for consumer, and is engaged in consumer-related business such as media & information, outsourcing business and real estate business in Japan and abroad.

Logistics & Financial Markets engages in logistics services, insurance and financial businesses in Japan and abroad.

Americas, Europe, the Middle East and Africa, and Asia Pacific trade in various commodities and conduct related business led by overseas trading subsidiaries or offices located in each region.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The companies operating segment information, product information and geographic area information for the years ended March 31, 2009, 2008 and 2007 presented in conformity with SFAS No. 131 are as follows:

OPERATING SEGMENT INFORMATION

| Millions of Ye | Mi | illion | s of | Ye |
|----------------|----|--------|------|----|
|----------------|----|--------|------|----|

| | | | | | | | | Millions | 01 1 | en | | | | | | |
|---|---|-------------------|----|-----------|---|------------------|-----|-----------|------|-----------|----|-------------------|----|----------------|---|---------------------|
| | | | | | N | Aachinery | | | | | | | | | | |
| Year ended | | Iron & | M | ineral & | | & | | | | | | | _ | onsumer | | gistics & |
| M 21 2000. | | Steel Products | ъ | Metal | | rastructure | • | 9 | | E | F | Toods & Retail | S | ervice & IT | | inancial Aarkets |
| March 31, 2009: | | | | esources | | Projects | | Chemical | | Energy | 37 | | 37 | | | |
| Total trading transactions: | ¥ | 1,522,500 | ¥. | 1,111,812 | ¥ | 2,039,785 | ¥ . | 2,103,105 | ¥. | 3,150,312 | Ť. | 1,985,652 | Ť | 690,933 | ¥ | 215,222 |
| Gross profit | ¥ | 52,204 | ¥ | 119,199 | ¥ | 106,279 | ¥ | 79,976 | ¥ | 272,001 | ¥ | 82,402 | ¥ | 73,665 | ¥ | 62,123 |
| Operating income (loss) | ¥ | 17,387 | ¥ | 104,526 | ¥ | 15,973 | ¥ | 24,185 | ¥ | 214,083 | ¥ | 18,986 | ¥ | (12,816) | ¥ | 23,781 |
| Equity in earnings (losses) of associated companies | ¥ | (1,256) | ¥ | 39,412 | | , | ¥ | 1,659 | ¥ | 44,103 | | (3,786) | ¥ | 2,007 | ¥ | (10,542) |
| | | , , | | ĺ | | , | | ŕ | | , | | , , , | Ī | ŕ | | , , , |
| Net income (loss) | ¥ | (4,766) | ¥ | 90,045 | ¥ | 21,810 | ¥ | (10,209) | ¥ | 153,322 | ¥ | 1,548 | ¥ | (31,365) | ¥ | (14,511) |
| Total assets at March 31, 2009 | ¥ | 523,034 | ¥ | 782,074 | ¥ | 1,400,813 | ¥ | 546,046 | ¥ | 1,476,420 | ¥ | 616,569 | ¥ | 556,367 | ¥ | 576,509 |
| Investments in and advances to associated companies at March 31, | | | | | | | | | | | | | | | | |
| 2009 | ¥ | 20,655 | ¥ | 409,197 | ¥ | 324,532 | ¥ | 39,942 | ¥ | 138,519 | ¥ | 81,045 | ¥ | 117,073 | ¥ | 16,503 |
| Depreciation and amortization | ¥ | 2,436 | ¥ | 6,392 | ¥ | 8,815 | ¥ | 9,103 | ¥ | 84,108 | ¥ | 6,492 | ¥ | 6,150 | ¥ | 3,635 |
| Additions to property leased to others and property and equipment | ¥ | 6,403 | ¥ | 43,270 | ¥ | 47,101 | ¥ | 8,366 | ¥ | 96,352 | ¥ | 5,995 | ¥ | 6,349 | ¥ | 2,333 |

| | | | | | | | M | lillions of Y | en | | | | | |
|---|---|----------|----|------------------------------------|----|-----------------|---|---------------|-----|---------|---|-------------------------------|---|----------------------|
| Year ended March 31, 2009: | | mericas | Mi | rope, the ddle East d Africa | , | Asia Pacific | | Total | 4.1 | l Other | | justments and ninations | C | onsolidated Total |
| | | | | | | | | | | | | | | |
| Total trading transactions: | ¥ | ,517,443 | ¥ | 527,323 | ¥. | 480,678 | ¥ | 15,344,765 | ¥ | 2,898 | ¥ | 262 | ¥ | 15,347,925 |
| Gross profit | ¥ | 115,976 | ¥ | 22,155 | ¥ | 26,586 | ¥ | 1,012,566 | ¥ | 2,879 | ¥ | 861 | ¥ | 1,016,306 |
| Operating income (loss) | ¥ | 39,015 | ¥ | (1,947) | ¥ | (1.568) | ¥ | 441,605 | ¥ | (2,914) | ¥ | (44,020) | ¥ | 394,671 |
| Equity in earnings (losses) of associated | V | (2.221) | V | 225 | ¥ | | ¥ | 94.657 | V | 49 | V | | ¥ | 84,807 |
| companies | ¥ | (2,231) | ¥ | 335 | Ť | 1,023 | Ť | 84,657 | ¥ | 49 | ¥ | 101 | Ŧ | 84,807 |

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| Net income (loss) | ¥ | (7,123) | ¥ | (11,469) | ¥ 30,582 | ¥ | 217,864 | ¥ 6,490 | ¥ | (46,747) | ¥ | 177,607 |
|---|---|---------|---|----------|-----------|---|-----------|-------------|---|-------------|---|-----------|
| Total assets at March 31, 2009 | ¥ | 572,972 | ¥ | 148,490 | ¥ 258,757 | ¥ | 7,458,051 | ¥ 2,867,307 | ¥ | (1,961,115) | ¥ | 8,364,243 |
| Investments in and advances to associated companies at March 31, 2009 | ¥ | 31,392 | ¥ | 15,534 | ¥ 55,180 | ¥ | 1,249,572 | ¥ 1,847 | ¥ | 24,071 | ¥ | 1,275,490 |
| Depreciation and amortization | ¥ | 10,042 | ¥ | 1,153 | ¥ 677 | ¥ | 139,003 | ¥ 636 | ¥ | 7,487 | ¥ | 147,126 |
| Additions to property leased to others and property and equipment | ¥ | 15,303 | ¥ | 11,964 | ¥ 1,074 | ¥ | 244,510 | ¥ 356 | ¥ | 8,772 | ¥ | 253,638 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Millions of Yen

Year ended

| March 31, 2008 | | Iron & Steel | M | ineral & Metal | | achinery & rastructure | | | | | F | oods & | | onsumer ervice & | | gistics & inancial |
|---|---|-----------------|---|-------------------|---|------------------------|----|-----------|---|-----------|----|-----------|---|---------------------|---|-----------------------|
| (As restated): | I | Products | R | esources | | Projects | C | hemical | | Energy | | Retail | | IT | N | Iarkets |
| Total trading transactions: | ¥ | 1,495,085 | ¥ | 1,528,024 | ¥ | 2,459,642 | ¥2 | 2,560,518 | ¥ | 2,644,288 | ¥2 | 2,009,870 | ¥ | 1,148,823 | ¥ | 171,967 |
| Gross profit | ¥ | 61,344 | ¥ | 95,765 | ¥ | 119,749 | ¥ | 100,155 | ¥ | 219,267 | ¥ | 81,229 | ¥ | 116,657 | ¥ | 55,142 |
| Operating income (loss) | ¥ | 25,600 | ¥ | 78,970 | ¥ | 30,110 | ¥ | 42,776 | ¥ | 172,455 | ¥ | 16,584 | ¥ | 18,967 | ¥ | 20,879 |
| Equity in earnings (losses) of associated companies | ¥ | 4,901 | ¥ | 71,216 | ¥ | 20,261 | ¥ | 5,819 | ¥ | 36,838 | ¥ | 3,092 | ¥ | 8,197 | ¥ | (1,858) |
| Net income (loss) | ¥ | 20,238 | ¥ | 177,026 | ¥ | 34,440 | ¥ | 18,294 | ¥ | 124,084 | ¥ | 10,440 | ¥ | 12,037 | ¥ | 7,526 |
| Total assets at March 31, 2008 | ¥ | 632,329 | ¥ | 916,150 | ¥ | 1,533,937 | ¥ | 806,412 | ¥ | 1,668,621 | ¥ | 674,230 | ¥ | 760,764 | ¥ | 645,348 |
| Investments in and advances to | | | | | | | | | | | | | | | | |
| associated companies at March 31, 2008 | ¥ | 25,557 | ¥ | 388,762 | ¥ | 374,730 | ¥ | 42,944 | ¥ | 153,974 | ¥ | 63,098 | ¥ | 122,976 | ¥ | 29,113 |
| Depreciation and amortization | ¥ | 2,125 | ¥ | 8,519 | ¥ | 9,283 | ¥ | 8,379 | ¥ | 72,987 | ¥ | 6,232 | ¥ | 6,097 | ¥ | 3,809 |
| Additions to property leased to others and property and equipment | ¥ | 4,397 | ¥ | 27,927 | ¥ | 57,155 | ¥ | 7,572 | ¥ | 125,652 | ¥ | 7,442 | ¥ | 18,406 | ¥ | 2,891 |

Millions of Yen

Year ended

| March 31, 2008 | | | Mi | rope, the | | Asia | | | | | | djustments and | C | onsolidated |
|---|---|-----------|----|-----------|---|---------|---|------------|-----|----------|----|-------------------|---|-------------|
| (As restated): | A | mericas | aı | nd Africa | J | Pacific | | Total | A | ll Other | EI | iminations | | Total |
| Total trading transactions: | ¥ | 1,758,591 | ¥ | 514,190 | ¥ | 721,112 | ¥ | 17,012,110 | ¥ | 6,758 | ¥ | (9,812) | ¥ | 17,009,056 |
| Gross profit | ¥ | 78,494 | ¥ | 26,784 | ¥ | 33,074 | ¥ | 987,660 | ¥ | 5,532 | ¥ | (5,115) | ¥ | 988,077 |
| Operating income (loss) | ¥ | 7,272 | ¥ | 1,768 | ¥ | 7,616 | ¥ | 422,997 | ¥ | (1,375) | ¥ | (46,794) | ¥ | 374,828 |
| Equity in earnings (losses) of associated companies | ¥ | 5,053 | ¥ | 327 | ¥ | 1,072 | ¥ | 154,918 | ¥ | 71 | ¥ | (721) | ¥ | 154,268 |
| Net income (loss) | ¥ | 4,977 | ¥ | 5,011 | ¥ | 22,518 | ¥ | 436,591 | ¥ | (7,101) | ¥ | (19,429) | ¥ | 410,061 |
| Total assets at March 31, 2008 | ¥ | 677,129 | ¥ | 205,712 | ¥ | 360,508 | ¥ | 8,881,140 | ¥ 2 | ,831,483 | ¥ | (2,174,794) | ¥ | 9,537,829 |
| Investments in and advances to associated companies at March 31, 2008 | ¥ | 36,929 | ¥ | 25,509 | ¥ | 53,520 | ¥ | 1,317,112 | ¥ | 3,230 | ¥ | 12,700 | ¥ | 1,333,042 |

| Depreciation and amortization | ¥ | 8,865 | ¥ | 1,174 | ¥ | 795 | ¥ | 128,265 | ¥ | 786 | ¥ | 10,277 | ¥ | 139,328 |
|---|---|--------|---|-------|---|-------|---|---------|---|-------|---|--------|---|---------|
| Additions to property leased to others and property and equipment | ¥ | 17,669 | ¥ | 1,417 | ¥ | 1,063 | ¥ | 271,591 | ¥ | 1,378 | ¥ | 9,092 | ¥ | 282,061 |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Millions of Yen

Year ended

| March 31, 2007 (As restated): | 1 | Iron & Steel Products | | lineral & Metal esources | Inf | achinery & rastructure Projects | C | hemical | | Energy | _ | oods & Retail | | onsumer ervice & IT | F | gistics & inancial Aarkets |
|---|---|-----------------------|---|--------------------------------|-----|---------------------------------------|---|-----------|---|-----------|---|------------------|---|---------------------------|---|----------------------------------|
| Total trading transactions: | | 1,398,061 | | 1,469,063 | ¥ | 2,187,052 | | 2,331,633 | | 2,038,054 | | 1,917,825 | ¥ | 1,457,175 | ¥ | 180,437 |
| Gross profit | ¥ | 57,766 | ¥ | 110,974 | ¥ | 101,911 | ¥ | 95,582 | ¥ | 123,871 | ¥ | 81,336 | ¥ | 129,983 | ¥ | 60,489 |
| Operating income (loss) | ¥ | 25,582 | ¥ | 91,294 | ¥ | 19,417 | ¥ | 36,182 | ¥ | 81,326 | ¥ | 10,924 | ¥ | 20,344 | ¥ | 24,199 |
| Equity in earnings of associated companies | ¥ | 3,121 | ¥ | 60,313 | ¥ | 21,396 | ¥ | 4,933 | ¥ | 44,394 | ¥ | 3,789 | ¥ | 8,661 | ¥ | 1,960 |
| Net income (loss) | ¥ | 20,559 | ¥ | 98,354 | ¥ | 33,200 | ¥ | 20,768 | ¥ | 75,658 | ¥ | (12,304) | ¥ | 16,605 | ¥ | 14,631 |
| Total assets at March 31, 2007 | ¥ | 663,682 | ¥ | 912,596 | ¥ | 1,615,198 | ¥ | 872,653 | ¥ | 1,733,630 | ¥ | 696,062 | ¥ | 861,501 | ¥ | 681,294 |
| Investments in and advances to associated companies at March 31, 2007 | ¥ | 22,014 | ¥ | 264,364 | ¥ | 383,405 | ¥ | 46,754 | ¥ | 558,650 | ¥ | 57,013 | ¥ | 112,686 | ¥ | 33,898 |
| Depreciation and amortization | ¥ | 1,826 | ¥ | 6,832 | ¥ | 7,737 | ¥ | 7,220 | ¥ | 29,644 | ¥ | 6,757 | ¥ | 7,661 | ¥ | 3,326 |
| Additions to property leased to others and property and equipment | ¥ | 3,311 | ¥ | 21,357 | ¥ | 101,384 | ¥ | 11,462 | ¥ | 142,792 | ¥ | 5,455 | ¥ | 19,249 | ¥ | 6,277 |

Millions of Yen

Year ended

| March 31, 2007 (As restated): | A | mericas | Mi | rope, the ddle East d Africa | As | sia Pacific | | Total | A | ll Other | | djustments and liminations | C | onsolidated Total |
|---|---|-----------|----|------------------------------------|----|-------------|---|------------|-----|-----------|---|----------------------------------|---|----------------------|
| Total trading transactions: | ¥ | 1,265,859 | ¥ | 478,515 | ¥ | 623,879 | ¥ | 15,347,553 | ¥ | 7,250 | ¥ | (83,154) | ¥ | 15,271,649 |
| Gross profit | ¥ | 78,287 | ¥ | 25,447 | ¥ | 30,678 | ¥ | 896,324 | ¥ | 4,344 | ¥ | (34,377) | ¥ | 866,291 |
| Operating income (loss) | ¥ | 21,952 | ¥ | 2,945 | ¥ | 9,508 | ¥ | 343,673 | ¥ | (4,353) | ¥ | (56,519) | ¥ | 282,801 |
| Equity in earnings of associated companies | ¥ | 3,878 | ¥ | 300 | ¥ | 695 | ¥ | 153,440 | ¥ | 121 | ¥ | (467) | ¥ | 153,094 |
| Net income (loss) | ¥ | 15,833 | ¥ | 4,136 | ¥ | 22,001 | ¥ | 309,441 | ¥ | 5,845 | ¥ | (13,784) | ¥ | 301,502 |
| Total assets at March 31, 2007 | ¥ | 569,240 | ¥ | 199,122 | ¥ | 360,117 | ¥ | 9,165,095 | ¥ 2 | 2,882,791 | ¥ | (2,234,574) | ¥ | 9,813,312 |
| Investments in and advances to associated companies at March 31, 2007 | ¥ | 38,336 | ¥ | 14,918 | ¥ | 44,120 | ¥ | 1,576,158 | ¥ | 10,456 | ¥ | 957 | ¥ | 1,587,571 |

| Depreciation and amortization | ¥ | 7,074 | ¥ | 1,023 | ¥ | 701 | ¥ | 79,801 | ¥ | 1,101 | ¥ | 7,043 | ¥ | 87,945 |
|---|---|-------|---|-------|---|-----|---|---------|---|-------|---|-------|---|---------|
| Additions to property leased to others and property and equipment | ¥ | 6.839 | ¥ | 1,151 | ¥ | 621 | ¥ | 319,898 | ¥ | 1,927 | ¥ | 5,531 | ¥ | 327.356 |

Notes: (1) All Other includes business activities which primarily provide services, such as financing services and operations services to external customers and/or to the companies and associated companies. Total assets of All Other at March 31, 2009, 2008 and 2007 consisted primarily of cash and cash equivalents and time deposits related to financing activities, and assets of certain subsidiaries related to the above services.

(2) Net loss of Adjustments and Eliminations includes income and expense items that are not allocated to specific reportable operating segments, such as certain expenses of the corporate departments, and eliminations of intersegment transactions.
Net loss of Adjustments and Eliminations for the year ended March 31, 2009 includes (a) ¥23,327 million in general and administrative expenses of the corporate departments excluding pension costs, (b) a charge of ¥4,663 million for pension related items, and (c) ¥21,962 million related to tax items including adjustments of difference between actual tax rate and intercompany tax rate, and so on. (all amounts are after income tax effects)

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Net loss of Adjustments and Eliminations for the year ended March 31, 2008 includes (a) \(\frac{3}{2}\),487 million in general and administrative expenses of the corporate departments excluding pension costs, (b) a charge of \(\frac{4}{2}\),228 million for pension related items, and (c) \(\frac{4}{4}\),361 million related to tax items including adjustments of difference between actual tax rate and intercompany tax rate, and so on. (all amounts are after income tax effects)

Net loss of Adjustments and Eliminations for the year ended March 31, 2007 includes (a) \(\frac{4}{1}\),9284 million in general and administrative expenses of the corporate departments excluding pension costs, (b) a charge of \(\frac{4}{1}\),226 million for pension related items, and (c) \(\frac{4}{3}\),846 million related to tax items including adjustments of difference between actual tax rate and intercompany tax rate, and so on. (all amounts are after income tax effects)

The amounts reclassified to income from discontinued operations-net (after income tax effect) in accordance with SFAS No. 144 in the year ended March 31, 2008 and 2007 are included in "Adjustments and Eliminations."

- (3) Transfers between operating segments are made at cost plus a markup.
- (4) Operating income (loss) reflects the companies (a) gross profit, (b) selling, general and administrative expenses, and (c) provision for doubtful receivables, as presented in the Statements of Consolidated Income.
- (5) As significant non-cash item, the amount of loss on write-down of securities of the Consumer Service IT and Chemical were ¥35,235 and ¥30,000 million.

PRODUCT INFORMATION

| | | | | Millio | ons of | Yen | | |
|----------------------------|-----------|----|-----------|-----------|--------|------------|-------------|-------------|
| | Iron and | No | n-Ferrous | | Ele | ctronics & | | |
| | Steel | | Metals | Machinery | In | formation | Chemicals | Energy |
| Year ended March 31, 2009: | | | | | | | | |
| Revenues | ¥ 865,582 | ¥ | 197,481 | ¥ 394,179 | ¥ | 133,788 | ¥ 1,414,909 | ¥ 1,719,329 |
| Year ended March 31, 2008: | | | | | | | | |
| Revenues | ¥ 801,290 | ¥ | 79,669 | ¥ 478,205 | ¥ | 182,258 | ¥ 1,318,579 | ¥ 2,017,729 |
| Year ended March 31, 2007: | | | | | | | | |
| Revenues | ¥ 566,938 | ¥ | 99,880 | ¥ 428,609 | ¥ | 178,829 | ¥ 1,146,619 | ¥ 1,633,254 |

| | | | Mi | illions of Ye | n Property and | |
|--------------------------------------|-----------|----------|----|----------------------|----------------------|-----------------------|
| | Foods | Textiles | - | General rchandise | Service Business | Consolidated Total |
| Year ended March 31, 2009: | | | | | | |
| Revenues | ¥ 611,248 | ¥ 28,361 | ¥ | 19,361 | ¥ 150,987 | ¥ 5,535,225 |
| Year ended March 31, 2008: | | | | | | |
| Revenues | ¥ 572,561 | ¥ 38,169 | ¥ | 40,494 | ¥ 209,924 | ¥ 5,738,878 |
| Year ended March 31, 2007: | | | | | | |
| Revenues GEOGRAPHIC AREA INFORMATION | ¥ 466,968 | ¥ 39,839 | ¥ | 50,320 | ¥ 182,341 | ¥ 4,793,597 |

| | | | Millions of Yen | l | |
|----------------------------|-------------|------------------|-----------------|-------------|-----------------------|
| | Japan | United States | China | All Other | Consolidated Total |
| Year ended March 31, 2009: | | | | | |
| Total trading transactions | ¥ 8,845,103 | ¥ 1,122,634 | ¥ 897,645 | ¥ 4,482,543 | ¥ 15,347,925 |
| Year ended March 31, 2008: | | | | | |
| Total trading transactions | ¥ 9,285,913 | ¥ 1,323,829 | ¥ 1,119,083 | ¥ 5,280,231 | ¥ 17,009,056 |

Year ended March 31, 2007:

Total trading transactions \[\frac{\pmathbf{x}}{8,903,099} \] \[\frac{\pmathbf{x}}{1,159,063} \] \[\frac{\pmathbf{x}}{885,324} \] \[\frac{\pmathbf{x}}{4,324,163} \] \[\frac{\pmathbf{x}}{15,271,649} \]

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Notes: (1) Total trading transactions are attributed to countries based on the location of customers.

(2) The Company provides total trading transactions instead of revenues, as certain costs related to revenues presented net in accordance with EITF No. 99-19 are not attributed to countries based on the location of customers.

| | Millions of Yen United Consoli | | | Consolidated | |
|--|-----------------------------------|-----------|-----------|--------------|-------------|
| | Japan | Australia | States | All Other | Total |
| At March 31, 2009: | Ī | | | | |
| Long-lived assets | ¥ 491,840 | ¥ 322,121 | ¥ 144,579 | ¥ 186,954 | ¥ 1,145,494 |
| At March 31, 2008: | | | | | |
| Long-lived assets | ¥ 489,269 | ¥ 353,521 | ¥ 150,517 | ¥ 207,475 | ¥ 1,200,782 |
| At March 31, 2007: | | | | | |
| Long-lived assets There were no individual material eveternors with respect to revenues for the vertex. | ¥ 481,198 | , | | , | ¥ 1,247,540 |

There were no individual material customers with respect to revenues for the years ended March 31, 2009, 2008 and 2007.

18. SUPPLEMENTAL INCOME STATEMENT INFORMATION

Supplemental information related to the Statements of Consolidated Income is as follows:

| | Millions of Yen | | |
|--|-----------------|-----------|----------|
| | 2009 | 2008 | 2007 |
| Depreciation of property and equipment | ¥ 132,912 | ¥ 125,668 | ¥ 77,617 |
| Research and development expenses | 3,472 | 3,983 | 3,935 |
| Advertising expenses | 8,125 | 8,353 | 9,892 |
| Foreign exchange losses (gains) net | 34,726 | (2,887) | (728) |

19. OTHER EXPENSE (INCOME) NET

Other expense (income) net for the years ended March 31, 2009, 2008 and 2007 consists of the following:

| | 1 | Millions of Yen | | |
|-------------------------------|----------|-----------------|---------|--|
| | 2009 | 2008 | 2007 | |
| Exploration expenses | ¥ 16,620 | ¥ 10,279 | ¥ 1,165 | |
| Foreign exchange losses net | 34,726 | 1,288 | 4,042 | |
| Restructuring-related charges | | | 1,939 | |
| Other | (4,871) | (8,606) | (6,680) | |
| | | | | |
| Total | ¥ 46,475 | ¥ 2.961 | ¥ 466 | |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

20. INCOME TAXES

Income taxes in Japan applicable to the companies, imposed by the national, prefectural and municipal governments, in the aggregate resulted in normal effective statutory tax rates of approximately 41% for the years ended March 31, 2009, 2008 and 2007. Foreign subsidiaries are subject to income taxes of the countries in which they operate.

A reconciliation between the normal statutory tax rate in Japan applied to income from continuing operations and the effective income tax rate on income from continuing operations for the years ended March 31, 2009, 2008 and 2007 is summarized as follows:

| | | % | |
|--|--------|-------|-------|
| | 2009 | 2008 | 2007 |
| Normal statutory tax rate in Japan applied to income from continuing operations before | | | |
| income taxes, minority interests and equity in earnings | 41.0% | 41.0% | 41.0% |
| Increases (decreases) in tax rate resulting from: | | | |
| Expenses not deductible for tax purposes and income not taxable net | 1.5 | 0.3 | 1.4 |
| Application of lower tax rates to certain taxable income | (11.0) | (8.8) | (6.8) |
| Effect of taxation on dividends | (6.6) | 1.1 | 4.0 |
| Changes in valuation allowance net | 17.0 | 3.2 | 5.0 |
| Higher tax rates for resource related taxes | 8.9 | 6.6 | 1.9 |
| Other net | (2.5) | (0.8) | 0.5 |
| | | | |
| Effective income tax rate on income from continuing operations | 48.3% | 42.6% | 47.0% |

Amounts provided for income taxes for the years ended March 31, 2009, 2008 and 2007 are allocated as follows:

| | 2009 | Millions of Yen 2008 | 2007 |
|---|-----------|-------------------------|-----------|
| Income taxes on income from continuing operations | ¥ 119,415 | ¥ 171,237 | ¥ 145,268 |
| Income from discontinued operations net | | 48,813 | 15,581 |
| Equity in earnings of associated companies | 35,615 | 60,030 | 59,553 |
| Other comprehensive (loss) income | (122,614) | (130,223) | 68,736 |
| Adjustment to initially apply SFAS No. 158 | | | 5,019 |
| | | | |
| Total | ¥ 32,416 | ¥ 149,857 | ¥ 294,157 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The tax effects of significant temporary differences and carryforwards which result in deferred tax assets and liabilities at March 31, 2009 and 2008 are as follows:

| | Millions | s of Yen |
|--|-------------|-------------|
| | 2009 | 2008 |
| Deferred Tax Assets: | | |
| Accrued pension costs and liability for severance indemnities | ¥ 40,416 | ¥ 13,754 |
| Allowance for doubtful receivables | 17,152 | 11,490 |
| Estimated losses | 63,707 | 20,073 |
| Impairment loss of long-lived assets | 35,936 | 34,990 |
| Loss carryforwards of subsidiaries and associated companies | 67,126 | 67,862 |
| Foreign currency translation | 37,783 | 15,526 |
| Tax credit carryforwards | 39,020 | 30,149 |
| Other | 20,554 | 25,075 |
| | | |
| Total deferred tax assets | 321.694 | 218,919 |
| Valuation allowance | (153,781) | (99,049) |
| | (==) =) | ()) |
| Deferred tax assets net | 167,913 | 119,870 |
| Deterred tax assets flet | 107,713 | 117,070 |
| Deferred Tax Liabilities: | | |
| Property | 105,570 | 113,453 |
| Investment securities | 72,494 | 144,966 |
| Undistributed earnings | 186,771 | 173,504 |
| Foreign currency translation | 3,819 | 13,240 |
| Other | 9,624 | 6,973 |
| | . , . | |
| Deferred tax liabilities | 378.278 | 452,136 |
| 2 of the two lines and the two lines are the l | 370,270 | 132,130 |
| Net deferred tax liabilities | ¥ (210,365) | ¥ (332,266) |

Note: The balances of tax effect of Tax credit carryforwards and Valuation allowance at March 31, 2008 have been corrected due to an immaterial error from \(\pm\)10,917 million to \(\pm\)30,149 million, and from \(\pm\)(79,817) million to \(\pm\)(99,049) million, respectively.

Net deferred tax liabilities at March 31, 2009 and 2008 are included in the Consolidated Balance Sheets as follows:

| | Millions of Yen | |
|---|-----------------|-------------|
| | 2009 | 2008 |
| Current assets Deferred tax assets current | ¥ 29,969 | ¥ 37,766 |
| Deferred tax assets Non-current | 21,011 | 20,574 |
| Current liabilities Other current liabilities | (5,260) | (3,269) |
| Deferred tax liabilities Non-current | (256,085) | (387,337) |
| | | |
| Net deferred tax liabilities | ¥ (210,365) | ¥ (332,266) |

The valuation allowance is provided principally on deferred tax assets for loss carryforwards of certain subsidiaries where it is more likely than not that a tax benefit will not be realized. During the years ended March 31, 2009, 2008 and 2007, the valuation allowances were increased by ¥54,732 million, increased by ¥18,704 million and increased by ¥5,363 million, respectively (the change of valuation allowance during the year ended March 31, 2008 has been corrected due to an immaterial error from the decrease by ¥528 million to the

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

increase by ¥18,704 million). For the years ended March 31, 2009, 2008 and 2007, adjustments of the beginning-of-the-year balance of the valuation allowances attributable to continuing operations were ¥15,247 million (loss), ¥376 million (loss) and ¥1,297 million (loss), respectively.

The tax benefits of operating loss carryforwards attributable to continuing operations for the years ended March 31, 2009, 2008 and 2007 were ¥6,790 million, ¥2,886 million and ¥15,669 million, respectively.

The amounts of undistributed earnings, which have been considered to be indefinitely reinvested into foreign subsidiaries and foreign corporate joint ventures, and for which deferred tax liabilities have not been recognized, were \(\frac{4}{7}94,675\) million and \(\frac{4}{6}23,146\) million at March 31, 2009 and 2008, respectively. Determination of the amount of unrecognized deferred income taxes with respect to these foreign earnings is not practicable. At March 31, 2009, certain subsidiaries had aggregate operating loss carryforwards of \(\frac{4}{1}28,829\) million, which are available to reduce taxable income in subsequent periods. If not utilized, such loss carryforwards expire as follows:

| | Mill | lions of Yen |
|----------------------|------|--------------|
| Within 5 years | ¥ | 46,450 |
| After 5 to 10 years | | 22,244 |
| After 10 to 15 years | | 1,715 |
| After 15 years | | 58,420 |
| | | |
| Total | ¥ | 128,829 |

At March 31, 2009, certain subsidiaries had aggregate tax credit carryforwards of ¥ 39,020 million. If not utilized, such tax credit carryforwards expire within 3 years.

Income from continuing operations before income taxes, minority interests and equity in earnings for the years ended March 31, 2009, 2008 and 2007 comprised the following:

| | | Millions of Yen | |
|---------------------------|---|-------------------------|-----------|
| | The Company and its domestic subsidiaries | Foreign subsidiaries | Total |
| Year ended March 31, 2009 | ¥ (10,469) | ¥ 257,776 | ¥ 247,307 |
| Year ended March 31, 2008 | ¥ 145,369 | ¥ 256,635 | ¥ 402,004 |
| Year ended March 31, 2007 | ¥ 105,333 | ¥ 203,841 | ¥ 309,174 |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Income taxes on income from continuing operations for the years ended March 31, 2009, 2008 and 2007 comprised the following:

| | The Company | Millions of Yen | |
|----------------------------|---|-------------------------|-----------|
| | The Company and its domestic subsidiaries | Foreign subsidiaries | Total |
| Year ended March 31, 2009: | | | |
| Current | ¥ 31,849 | ¥ 106,572 | ¥ 138,421 |
| Deferred | (2,507) | (16,499) | (19,006) |
| Total | ¥ 29,342 | ¥ 90,073 | ¥ 119,415 |
| Year ended March 31, 2008: | | | |
| Current | ¥ 81,902 | ¥ 91,373 | ¥ 173,275 |
| Deferred | 2,102 | (4,140) | (2,038) |
| Total | ¥ 84,004 | ¥ 87,233 | ¥ 171,237 |
| Year ended March 31, 2007: | | | |
| Current | ¥ 55,044 | ¥ 79,296 | ¥ 134,340 |
| Deferred | 23,943 | (13,015) | 10,928 |
| | | | |
| Total | ¥ 78,987 | ¥ 66,281 | ¥ 145,268 |

On April 1, 2007, the companies adopted the provisions of FIN No. 48. The cumulative effect of applying the provisions of FIN No. 48 was recorded as a decrease of ¥5,113 million to retained earnings unappropriated as of April 1, 2007.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

| | Millions of Yen | |
|---|-----------------|----------|
| | 2009 | 2008 |
| Balance at beginning of year | ¥ 8,343 | ¥ 27,425 |
| Additions for tax positions of prior years | 860 | 55 |
| Additions for tax positions of current year | 1,572 | 1,597 |
| Reductions for tax positions of prior years | (194) | (20,121) |
| Settlements with tax authorities | (6,215) | |
| Reductions due to lapse of statutes of limitation | (5) | (136) |
| Foreign currency translation adjustments and others | (61) | (477) |
| | | |
| Balance at end of year | ¥ 4,300 | ¥ 8,343 |

The total amounts of unrecognized tax benefits that, if recognized, would affect the effective tax rate as of March 31, 2009 and 2008 were approximately \(\frac{\pmathbf{4}}{4}\),109 million and \(\frac{\pmathbf{8}}{8}\),318 million, respectively.

The companies recognize interest expense and penalties accrued related to uncertain tax positions in income taxes current. For the years ended March 31, 2009 and 2008, the companies recognized a net reduction in interest expense and penalties of ¥93 million and ¥1,927 million, respectively. The companies had ¥278 million and ¥386 million for the payment of interest and penalties accrued as of March 31, 2009 and 2008, respectively.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The Company was audited by the Tokyo Regional Taxation Bureau with regard to a transfer price taxation in connection with the LNG Project in Western Australia for the six fiscal years from the year ended March 31, 2000 to the year ended March 31, 2005. At the ends of June 2008, 2007 and 2006, the Company received notices of tax assessment from the Tokyo Regional Taxation Bureau for the years ended March 31, 2002, 2001 and 2000. Based on the notices of assessment, the taxable incomes were corrected by ¥10,039 million, ¥8,224 million and ¥4,863 million, respectively, and the additional tax liabilities for income taxes were ¥4,653 million, ¥3,686 million and ¥2,375 million, respectively. The Company paid the additional taxes. The Company disagreed with the assessment and registered its protest in August 2006, and in addition, lodged an application in November 2006 for the mutual agreement procedure pursuant to a provision in the tax treaty between Japan and Australia in order to settle the double taxation.

On December 3, 2008, the Company received a notice from the National Tax Agency of Japan that the mutual agreement procedure was settled and received a notice of the reduced tax assessment from the Tokyo Regional Taxation Bureau. The Company received a refund of tax on December 4, 2008. Also, an associated company which is an operating company of the LNG Project received a notice from the Australian tax authority that the mutual agreement procedure was settled, and the related income adjustment was settled.

The uncertain tax position regarding this matter was recorded in accordance with FIN No. 48 in the Consolidated Balance Sheets as of March 31, 2008. The Company recognized the tax benefit of this tax position based on the receipt of the notices above, and no uncertain tax position was recorded in the Consolidated Balance Sheets as of March 31, 2009.

As of March 31, 2009, the earliest tax years that remain subject to examination by major tax jurisdictions in which the companies operate are the year ended March 31, 2003 for Japan, the year ended March 31, 2007 for the United States of America, and the year ended March 31, 2005 for Australia.

21. COMPENSATION AND OTHER CHARGES RELATED TO DPF INCIDENT

The Company discovered in November 2004, that false data of a performance test were produced and submitted to authorities for diesel particulate filters (DPF s) manufactured by PUREarth Incorporated, wholly owned by the Company and was dissolved during the year ended March 31, 2007. The DPFs were subsidized by the Tokyo Metropolitan Government and seven other prefectural and municipal governments, as well as the Ministry of Land, Infrastructure, Transport and Tourism, the Ministry of the Environment, and related industry associations. The Company sold approximately 21,500 units of the product.

The Company has carried out a three-part user response plan, that involves: (1) the free replacement of DPFs, (2) the reimbursement of the amount paid for purchasing the Company s DPFs upon their redemption following the scrapping or resale of vehicles, and (3) support program for the purchase of alternative vehicles. The Company has completed recall of all DPFs except ones not-listed under the compensation plan and not-needed to recall. In addition, the Company completed the full compensation of relevant subsidies during the year ended March 31, 2006.

The Company recorded ¥36,000 million as compensation and other charges related to DPF incident in the Statements of Consolidated Income for the year ended March 31, 2005. Subsequently, the Company reviewed the expected costs of each user response plan based on the changes of requests from users of the Company s DPFs, and recorded an additional user response charge of ¥9,000 million for the year ended March 31, 2006. Since the recall of DPFs was completed in the year ended March 31, 2007, the estimated amount to be paid for the compensation and other charges was substantially fixed. Therefore, during the year ended March 31, 2007, the Company has recorded a credit to income of ¥3,864 million as a result of the reversal of the provision made in prior years.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

22. CONTINGENT LIABILITIES

I. GUARANTEES

The table below summarizes the companies guarantees as defined in FIN No. 45 at March 31, 2009 and 2008. The maximum potential amount of future payments represents the amounts without consideration of possible recoveries under recourse provisions or from collateral held or pledged that the companies could be obliged to pay if there were defaults by guaranteed parties or there were changes in an underlying which would cause triggering events under market value guarantees and indemnification contracts. Such amounts bear no relationship to the anticipated losses on these guarantees and indemnifications, and they greatly exceed anticipated losses.

The companies evaluate risks involved for each guarantee in an internal screening procedure before issuing a guaranty and regularly monitor outstanding positions and record adequate allowance to cover losses expected from probable performance under these agreements. The companies believe that any guarantee performance will not materially affect the consolidated financial position, results of operations, or cash flows of the companies at March 31, 2009.

| | | Millions of Yen | | | | | | | | | | |
|--|---------|----------------------------|---------------------------|-----|-------------------------------|----|-------------------------------------|---------|--|----|----------------------------------|----------------------|
| | | Expire within 1 year | Expire after 1 year | 01 | Total amount utstanding | pr | decourse rovisions/ ollateral | p aı | laximum otential mount of future ayments | an | arrying nount of abilities | Expire no later than |
| March 31, 2009: | | | | | | | | | | | | |
| Type of guarantees: | | | | | | | | | | | | |
| Financial guarantees: | | | | | | | | | | | | |
| Guarantees for third parties | | ¥ 32,091 | ¥ 101,428 | 3 ¥ | 133,519 | ¥ | 27,854 | ¥ | 188,036 | ¥ | 1,322 | 2040 |
| Guarantees for associated companies | | 9,889 | 64,13 | 7 | 74,026 | | 7,023 | | 127,528 | | 2,998 | 2045 |
| Guarantees to financial institutions for employees | housing | | | | | | | | | | | |
| loans | | | 6,493 | 3 | 6,493 | | | | 6,493 | | | 2033 |
| Total | | ¥ 41,980 | ¥ 172,058 | 3 ¥ | 214,038 | ¥ | 34,877 | ¥ | 322,057 | ¥ | 4,320 | |
| Performance guarantees | | ¥ 1,402 | ¥ 9,928 | 3 ¥ | 11,330 | ¥ | 3,653 | ¥ | 11,330 | ¥ | 22 | 2013 |
| Market value guarantees: | | | | | | | | | | | | |
| Obligation to repurchase bills of exchange | | ¥ 35,979 | ¥ 612 | 2 ¥ | 36,591 | ¥ | 30,660 | ¥ | 36,591 | | | 2010 |
| Minimum purchase price guarantees | | | 8,930 | ó | 8,936 | | | | 8,936 | ¥ | 357 | 2014 |
| Total | | ¥ 35,979 | ¥ 9,548 | 3 ¥ | 45,527 | ¥ | 30,660 | ¥ | 45,527 | ¥ | 357 | |
| Derivative instruments | | ¥ 28,569 | ¥ 5,40 | ¥ | 33,970 | | | ¥ | 33,970 | ¥ | 5,231 | |

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

| | | | | | | N | Ailli | ons of Ye | n | | | | |
|--|---------|----------------------------|-----|---------------------------|---|------------------------------|-------|-------------------------------------|---------|--|----|----------------------------------|----------------------|
| | | Expire within 1 year | | Expire after 1 year | | Total amount tstanding | pr | decourse rovisions/ ollateral | p aı | faximum otential nount of future ayments | an | arrying nount of abilities | Expire no later than |
| March 31, 2008: | | | | | | | | | | | | | |
| Type of guarantees: | | | | | | | | | | | | | |
| Financial guarantees: | | | | | | | | | | | | | |
| Guarantees for third parties | | ¥ 11,028 | ¥ | 65,021 | ¥ | 76,049 | ¥ | 17,912 | ¥ | 130,378 | ¥ | 470 | 2040 |
| Guarantees for associated companies | | 23,152 | | 49,399 | | 72,551 | | 2,172 | | 77,686 | | 2,494 | 2045 |
| Guarantees to financial institutions for employees | housing | | | | | | | | | | | | |
| loans | | | | 7,693 | | 7,693 | | | | 7,693 | | | 2033 |
| | | | | | | | | | | | | | |
| Total | | ¥ 34,180 | ¥ 1 | 122,113 | ¥ | 156,293 | ¥ | 20,084 | ¥ | 215,757 | ¥ | 2,964 | |
| Performance guarantees | | ¥ 6,906 | ¥ | 12,951 | ¥ | 19,857 | ¥ | 5,421 | ¥ | 19,857 | ¥ | 459 | 2013 |
| Market value guarantees: | | | | | | | | | | | | | |
| Obligation to repurchase bills of exchange | | ¥ 56,335 | ¥ | 101 | ¥ | 56,436 | ¥ | 42,938 | ¥ | 56,436 | | | 2010 |
| Minimum purchase price guarantees | | | | 10,290 | | 10,290 | | | | 10,290 | | | 2014 |
| Total | | ¥ 56,335 | ¥ | 10,391 | ¥ | 66,726 | ¥ | 42,938 | ¥ | 66,726 | | | |
| Derivative instruments | | ¥ 53,240 | ¥ | 29,775 | ¥ | 83,015 | | | ¥ | 83,015 | ¥ | 645 | |

(1) Financial guarantees

The companies provide various types of guarantees to the benefit of third parties and related parties principally to enhance their credit standings, and would be required to execute payments if a guaranteed party failed to fulfill its obligation with respect to a borrowing or trade payable.

Categories of financial guarantees are as follows:

Guarantees for third parties

The companies guarantee, severally or jointly with others, indebtedness of certain customers and suppliers in the furtherance of their trading activities.

Guarantees for associated companies

The companies, severally or jointly with others, issue guarantees for associated companies for the purpose of furtherance of their trading activities and credit enhancement of associated companies.

Guarantees to financial institutions for employees housing loans

As a part of the benefits program for its employees, the Company issues guarantees to financial institutions for employees housing loans. The maximum duration of the guarantees is 26 years. The Company obtains a mortgage on the employees assets, if necessary.

(2) Performance guarantees

Main items of performance guarantees are contractual guarantees of Toyo Engineering Corporation regarding plant construction contracts executed under the name of the guaranteed party in the Middle East and

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

other regions. The Company has pledged bank guarantees and performance bonds to the project owners, and in case that Toyo Engineering Corporation failed to fulfill the contractual obligation, the project owners would execute bank guarantees and performance bonds to claim compensation for damages.

In the furtherance of its trading activities, a certain subsidiary has issued guarantees for the performance of contracts to a customer. The subsidiary would be required to make payment if a guaranteed party failed to fulfill its obligation, however it is not practicable to determine the maximum potential amount of future payment and the amount is not represented since the amount to be compensated is not specified in those guarantees. No liability is recorded since the companies believe that the likelihood of those guarantees to be performed is considered to be remote at March 31, 2009 and 2008.

(3) Market value guarantees

Obligation to repurchase bills of exchange

In connection with export transactions, the Company issues bills of exchange, some of which are discounted by its negotiating banks. If a customer failed to fulfill its obligation with respect to the bills, the Company would be obligated to repurchase the bills based on the banking transaction agreement. The maximum potential amount of future payments is represented by the aggregate par value of the bills discounted by the banks, and the recourse provisions and collateral are represented by the amount backed by letters of credit from the issuing banks of the customers.

Minimum purchase price guarantees

To support financing activities of a partner of the joint venture which owns interests in oil & gas producing fields, a certain subsidiary have a commitment to bid a certain amount for the sale of the partner s stock by the bank which provides finance for the partner if the partner defaulted. The Company provides marketing services of aircraft for domestic and overseas airline companies, and as a part of such businesses, the Company issues market value guarantees of the aircraft for certain customers.

(4) Derivative instruments

Certain derivative contracts, including written put options and credit default swaps, meet the accounting definition of guarantees under FIN No. 45 when it is probable that the counterparties have underlying assets or liabilities related to the derivative contracts.

The companies consider the business relationship with counterparties and other circumstances in deciding whether it is probable that the counterparties have underlying assets or liabilities, and did not include the derivative contracts with certain financial institutions and traders.

FIN No. 45 does not require disclosure about derivative contracts if such contracts permit or require net settlement and the companies have no basis for concluding that it is probable that the counterparties have underlying assets or liabilities.

The companies have written put options as a part of their various derivative transactions related to energy, non-ferrous metals, precious metals and grain. The aggregation of notional amounts computed based on the strike prices and quantities of written options are disclosed as the total amount outstanding and the maximum potential amount of future payments. The carrying amount of liabilities is represented by the fair value of such written options recorded in the consolidated financial statements.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The companies manage the market and credit risks on these derivative instruments by monitoring fair values against loss limits and credit lines, and generally the maximum potential amount of future payments as stated above greatly overstates the companies exposure to market and credit risks.

(5) Indemnification contracts

Indemnification for cargo delivery

The companies issued Discharging Letter of Indemnification (DLOI) to shipping companies for international trading activities. The maximum potential amount of future payments could not be estimated since the amount to be compensated is not specified in DLOI. No liability is recorded since the companies believe that there is little likelihood to incur any loss from DLOI except for a case in which the companies have been required to indemnify.

Joint obligation under membership agreement in commodity exchanges

The companies are members of major commodity exchanges in Japan and overseas. In connection with these memberships, the companies provide guarantees to the exchanges. Under the membership agreements, if a member becomes unable to satisfy its obligations to the exchange, the other members would be required to meet such shortfalls apportioned among the non-defaulting members in the prescribed manner. The companies maximum potential amount of future payments related to these joint obligations is not quantifiable, however no liability is recorded since the companies believe that there is little likelihood to be required to make any payments under these obligations is remote.

(6) Product warranties

Certain subsidiaries provide warranties, in relation to their sales of products, including residential houses and automobiles, for the performance of such products during specified warranty periods, and they are responsible for mending or payments of compensation against the claims by the customers regarding defects in performance or function. Estimated warranty costs are accrued at the time the products are sold based on the historical claim experiences.

Mitsui Bussan House-Techno, Inc., a 100% subsidiary engaged in the custom-made house building business, has already exited from the business due to the downturn of the business environment caused by declining demand, however, the companies retained the obligation for the future maintenance service, because Bussan Housing Maintenance Co., Ltd. a 100% subsidiary, inherited the obligation of periodical inspection and maintenance service for a certain period after the completion.

A tabular reconciliation of changes in such liabilities for the product warranties for the years ended March 31, 2009, 2008 and 2007 is as follows:

| | | Millions of Yen | |
|---|---------|-----------------|---------|
| | 2009 | 2008 | 2007 |
| Balance at beginning of year | ¥ 7,639 | ¥ 8,089 | ¥ 2,450 |
| Payments made in cash or in kind | (1,018) | (563) | (775) |
| Accrual for warranties issued during the year | 941 | 1,772 | 6,754 |
| Changes in accrual related to pre-existing warranties | (1,028) | (1,659) | (340) |
| | | | |
| Balance at end of year | ¥ 6,534 | ¥ 7,639 | ¥ 8,089 |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

II. LITIGATION

Various claims and legal actions are pending against the companies in respect of contractual obligations and other matters arising out of the conduct of the companies business. Appropriate provision has been recorded for the estimated loss on claims and legal actions. In the opinion of management, any additional liability will not materially affect the consolidated financial position, results of operations, or cash flows of the Company.

23. VARIABLE INTEREST ENTITIES

The companies are involved with VIEs which mainly engage in leasing and financing activities within the Machinery & Infrastructure Projects, Energy and Logistics & Financial Markets Segments.

When evaluating whether the companies are the primary beneficiary of a VIE and must therefore consolidate the VIE, we perform a qualitative analysis that considers the design of the VIE, the nature of the companies involvement and the variable interests held by other parties. If that evaluation is inconclusive as to which party absorbs a majority of the VIE's expected losses or residual returns, a quantitative analysis is performed to determine who is the primary beneficiary.

Consolidated Variable Interest Entities

The VIEs that have been consolidated by the companies in accordance with FIN No. 46R are described by group aggregated in similar characteristics of risks and rewards of each VIE as follows (excluding consolidated VIEs where the companies also hold a majority of the voting interests in the entity unless the activities of the VIE are primarily related to securitizations, other forms of asset-backed financings, or single-lessee leasing arrangements):

As lessees in lease contracts concluded with a lessor that has been established for those lease contracts in Europe, certain subsidiaries have issued residual value guarantees of the leased vessels. On the date of expiration of lease contracts, such subsidiaries will either purchase the leased assets at a fixed price or be responsible for making up any shortfall between an actual sales price and the guaranteed value. The lessor of the leased vessels is a VIE (Leasing VIE), and the companies have consolidated the lessor as the primary beneficiary. The lessor is financed mainly by bank borrowings.

In addition, the companies hold beneficial interest and senior investment securities without voting rights of VIEs whose operations are investment management and real estate development (Investment management VIEs and Real estate development VIEs , respectively), for the years ended March 31, 2009 and 2008. The companies also hold a majority of the voting interest in a VIE whose primary activity is chartering a vessel, which is a single-lessee leasing arrangement (Vessel chartering VIE), for the year ended March 31, 2009. These VIEs are financed mainly by issuance of bond, issuance of stock including preferred securities, a combination of these, or borrowings.

The companies involvement with the above consolidated VIEs as of March 31, 2009 is as follows:

Millions of Yen Amounts in the Consolidated **Balance Sheets Total Assets** Type of VIEs of VIEs Liabilities Assets Leasing VIE ¥11,900 ¥ 112 11,896 Investment management VIEs 6,371 6,344 23 Real estate development VIEs 4,943 4,943 3,730 Vessel chartering VIE 3,682 3,662 6

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Notes: (1) For Leasing VIE, liabilities are mainly short-term debt and deferred tax liabilities non-current.

- (2) For Investment management VIEs, assets are mainly cash and cash equivalents.
- (3) For Real estate development VIEs, assets are mainly inventories, and liabilities are mainly long-term debt, less current maturities.
- (4) For Vessel chartering VIE, assets are mainly property and equipment at cost.

The total assets of Leasing VIE and the total assets of Investment management VIEs and Real estate development VIEs combined as of March 31, 2008 were \(\xi\)12,169 million and \(\xi\)25,555 million, respectively.

The consolidated Leasing VIE did not pledge any of its assets as collateral as of March 31, 2008. The consolidated real estate which includes land and buildings is collateral for Real estate development VIEs long-term debt, and the carrying amounts as of March 31, 2009 and 2008 were ¥4,745 million and ¥7,203 million, respectively, and were classified as real estate for sale, included in inventories in the Consolidated Balance Sheets.

In addition, the companies have agreements with loan owners of Real estate development VIEs to provide financial support by purchasing additional beneficial interest securities of the VIEs if any breach of loan contracts occurs.

The companies did not provide financial or other support to the VIEs for the year ended March 31, 2009.

The creditors or beneficial interest holders of the consolidated VIEs do not have recourse to the general credit of the companies, except for the aforementioned residual value guarantees of Leasing VIE.

Several VIEs which the companies consolidated as of March 31, 2008 ceased to be consolidated during the year ended March 31, 2009 due to the companies withdrawal of interest in the VIE and the liquidation of one of the VIEs. The effect on the companies consolidated financial statements for the year ended March 31, 2009 was immaterial.

Non-consolidated Variable Interest Entities

The VIEs that are not consolidated because the companies are not the primary beneficiary, but in which the companies have significant variable interests, are described as follows:

The companies are involved with and have significant variable interests in a number of VIEs that have been established to finance crude oil and LNG producing plants and equipment or to finance subordinated debts by providing guarantees or subordinated loans to the VIEs. Those VIEs provide financing for customers located principally in Latin America, Middle East, and Southeast Asia in the form of leases and loans. These entities are financed mainly by bank borrowings and issuance of stock including preferred securities.

The total assets of the non-consolidated VIEs in which the companies have significant variable interests, and the carrying amounts of assets and liabilities in the Consolidated Balance Sheets that relate to the companies variable interests in the VIEs, and the companies maximum exposure to loss as a result of the companies involvement with the VIEs as of March 31, 2009 were as follows:

Millions of Yen Assets and liabilities that relate to variable interests in VIEs

| Total Assets | Carrying amounts | Carrying amounts | Maximum |
|--------------|------------------|------------------|------------------|
| of VIEs | of assets | of liabilities | exposure to loss |
| ¥1.728.170 | ¥98.964 | ¥2.887 | ¥123.871 |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Notes: (1) The assets that relate to the companies variable interestes in the VIEs are mainly investments and non-current receivables.

(2) The liabilities that relate to the companies variable interestes in the VIEs are mainly trade payables and advances from customers.

The total assets of the VIEs and the companies maximum exposure to loss as of March 31, 2008 were \(\frac{\pmathbf{\pmathbf{\frac{1}}}}{1,503,516}\) million and \(\frac{\pmathbf{\frac{1}}}{1,550}\) million, respectively. The total assets of the VIEs represent the most current information available to the companies.

The amount of maximum exposure to loss represents a loss that the companies could incur from the variability in value of the leased assets, from financial difficulties of the customers or from other causes without consideration of possible recoveries through insurance and the like. In addition, the amount bears no relation to the loss anticipated to be incurred from the companies involvement with the VIEs and is considered to exceed greatly the anticipated loss. The liabilities that relate to the companies variable interests in the VIEs represent trade payables, advances from customers, and a liability as a guarantor recognized under FIN No. 45, while the maximum exposure to loss represents the amounts of investments, advances and guarantees provided by the companies to the VIEs at March 31, 2009.

The companies have not provided financial or other support to the VIEs for the year ended March 31, 2009.

24. EXIT OR DISPOSAL ACTIVITIES

The Company focuses on the maximization of its consolidated corporate value. To achieve this objective, the Company is trying to strengthen its consolidated capabilities through optimal group management. The Company actively restructures its businesses to make them more efficient by regularly reassessing the business environment and operational objectives of each of its businesses.

In addition to these restructurings, the companies have disposed of certain long-lived assets based on reviews of whether the companies should keep holding those assets from the standpoint of profitability.

For the year ended March 31, 2009, the companies did not record material exit or disposal costs, which are defined by SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities.

For the year ended March 31, 2008, the companies recorded impairment losses of long-lived assets of ¥1,425 million as exit or disposal costs, which are defined by SFAS No. 146. Of the total exit or disposal costs for the year ended March 31, 2008, ¥1,240 million was recorded in the Logistics & Financial Markets Segment. For the year ended March 31, 2007, the companies recorded total exit or disposal costs defined by SFAS No. 146 of ¥7,157 million, which consisted of losses on disposal and impairment of long-lived assets of ¥3,805 million, one-time termination benefits of ¥1,993 million, and other associated costs of ¥1,359 million. These exit or disposal costs were recorded in the Foods & Retail Segment of ¥3,801 million, and the Consumer Service & IT Segment of ¥1,763 million for the year ended March 31, 2007.

Exit or disposal activities for the years ended March 31, 2009 are expected to complete within the year ending March 31, 2010. Exit or disposal activities for the years ended March 31, 2008 and 2007 were completed in the years ended March 31, 2009 and 2008, respectively. There are no ending balances of liabilities for the exit or disposal costs at March 31, 2009 and 2008, and the ending balances of liabilities for the exit or disposal costs were immaterial at March 31, 2007.

There were no material individual exit or disposal activities for the year ended March 31, 2009 and 2008.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The primary exit or disposal activities for the year ended March 31, 2007 were as follows:

Mitsui Foods Co., Ltd., a subsidiary reported in the Foods & Retail Segment, is mainly engaged in the wholesale of food products in Japan. It restructured the domestic distribution facilities and the companies recorded ¥1,317 million in impairment loss of long-lived assets and other associated costs of ¥1,217 million in other expense net in the Statements of Consolidated Income for the year ended March 31, 2007.

Hokushuren Co., Ltd., a former subsidiary reported in the Foods & Retail Segment, had been mainly engaged in the wholesale of food products in Japan. Due to restructurings, the companies recorded ¥598 million in impairment loss of long-lived assets and other associated costs of ¥633 million in other expense net in the Statements of Consolidated Income for the year ended March 31, 2007.

Mitsui Bussan House-Techno, Inc., a subsidiary reported in the Consumer Service & IT Segment, had been mainly engaged in the detached custom-built house business. Due to demand decline, the Company decided to exit from this business field and recorded an impairment loss of long-lived assets of ¥199 million, a loss on disposal or sales of property and equipment of ¥151 million and other associated costs of ¥1,413 million, all of which are amounts before income tax effect, in income from discontinued operations net (after income tax effect) in the Statements of Consolidated Income for the year ended March 31, 2007.

25. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The companies are exposed to market risks related to foreign currency exchange rates, interest rates and commodity prices in the ordinary course of business.

In order to offset or reduce these risks, the companies use derivative instruments, such as foreign exchange forward contracts, currency swap agreements, interest rate swap agreements, commodity future, forward, option and swap contracts, to hedge the exposure to changes in the fair value or expected future cash flows of recognized assets and liabilities, unrecognized firm commitments or forecasted transactions. The companies also use non-derivative financial instruments, such as foreign-currency-denominated debt, to hedge the foreign currency exposure in the net investment in a foreign operation.

The notional amounts of the companies' derivative instruments as of March 31, 2009 are as follows:

| | Billio | ons of Yen |
|-----------------------------------|--------|------------|
| Foreign exchange contracts | ¥ | 3,207 |
| Interest rate contracts | | 1,927 |
| Commodity contracts | | 57,264 |
| Other contracts | | 23 |
| | | |
| Total derivative notional amounts | ¥ | 62,421 |

Foreign currency exchange rate risk hedging activities

The companies use derivative instruments, such as foreign exchange forward contracts, currency swap agreements and interest rate and currency swap agreements, to fix the expected future cash flows from foreign-currency-denominated receivables and payables resulting from selling and purchasing activities in currencies other than the local currency and long-term financing transactions as part of the companies global operations in many countries. The companies also use non-derivative financial instruments, such as foreign-currency-denominated debt, in order to hedge the foreign currency exposure in the net investment in a foreign operation.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Interest rate risk hedging activities

The companies use interest rate swap agreements and interest rate and currency swap agreements to diversify the sources of fund raising, reduce fund-raising costs, fix the expected future cash flows from long-term financial assets and liabilities with floating interest rates and reduce the exposure to changes in the fair value of long-term financial assets and liabilities with fixed interest rates.

Commodity price risk hedging activities

The companies use derivative instruments, such as commodity future, forward, option and swap contracts, to reduce the exposure to changes in the fair value of inventories and unrecognized firm commitments and to fix the expected future cash flows from forecasted transactions in marketable commodities, such as non-ferrous metals, crude oil and agricultural products.

Risk management policy

The companies have strictly separated the trading sections from the sections that record the results and positions of derivative instruments and are responsible for cash settlement and account confirmation with counterparties. Risk management sections classify the derivative transactions into trading transactions and hedging transactions. The distinction between trading and hedging transactions is strictly managed by affirming the correspondence with the hedged items for transactions for hedging purposes. Furthermore, these risk management sections comprehensively monitor, evaluate and analyze the positions of derivative instruments and report the results periodically to the Company s executive officers in charge of risk management. Based on these reports, the executive officers assess derivative instruments and the market risks surrounding these instruments, and establish the companies risk management policy regarding derivative instruments.

Fair value hedges

Changes in the fair value of derivative instruments designated as hedging the exposure to changes in the fair value of recognized assets or liabilities or unrecognized firm commitments are recorded in earnings together with changes in the fair value of the corresponding hedged items attributable to the hedged risks.

The net gain or loss recognized in earnings representing the amount of the hedges ineffectiveness and the component of the derivative instruments—gain or loss excluded from the assessment of hedge effectiveness were immaterial for the years ended March 31, 2009, 2008 and 2007.

The amount of net gain or loss recognized in earnings when a hedged firm commitment no longer qualifies as a fair value hedge was immaterial for the years ended March 31, 2009, 2008 and 2007.

The companies include the gain and loss on the hedged items in the same line item as the offsetting loss or gain on the derivative instruments designated as hedging instruments.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

The following table presents the gain/(loss) on hedged items and derivative instruments designated and qualifying in fair value hedge included within the statement of consolidated income for the three month periods ended March 31, 2009:

| | | Millions of Yen | | | | | | | | |
|---------------------------|----------------|--------------------------|--|---------------------------|--|--|--|--|--|--|
| | | Gain (loss) on hedged | | Gain (loss) on hedging | | | | | | |
| Income statement location | Hedged items | items | Hedging instruments | instruments | | | | | | |
| Interest expense | Long-term debt | ¥ 3,968 | Interest rate contracts and foreign exchange contracts | ¥ (4,356) | | | | | | |
| Other expense net | Long-term debt | 9,848 | Foreign exchange contracts | (10,486) | | | | | | |
| Total | | ¥ 13,816 | | ¥ (14,842) | | | | | | |

Cash flow hedges

Changes in the fair value of foreign exchange forward contracts, currency swap agreements and interest rate and currency swap agreements designated as hedging instruments to hedge the exposure to variability in expected future cash flows of recognized assets or liabilities, unrecognized firm commitments and forecasted transactions denominated in foreign currencies are initially recorded as other comprehensive income (OCI) to the extent they are effective. The amounts in accumulated other comprehensive income (AOCI) are reclassified into earnings when earnings are affected by the hedged items.

Changes in the fair value of interest rate swap agreements designated as hedging instruments to reduce the exposure to variability in expected future cash flows of floating-rate financial assets and liabilities are initially recorded as OCI to the extent they are effective. The amounts in AOCI are reclassified into earnings as interest income and expense when earnings are affected by the hedged items.

Changes in the fair value of commodity forward and swap contracts designated as hedging instruments to hedge the exposure to variability in expected future cash flows of the marketable commodities are initially recorded as OCI to the extent they are effective. The amounts in AOCI are reclassified into earnings as sales of products or cost of products sold when earnings are affected by the hedged transactions.

The ineffective portion of the hedging instruments—gain or loss and the component of the derivative instruments—gain or loss excluded from the assessment of hedge effectiveness are reported in earnings immediately. If the hedged forecasted transaction will not occur by the end of the originally specified time period, gain or loss on the hedging instrument reported in AOCI is reclassified into earnings. These amounts were immaterial for the years ended March 31, 2008 and 2007, and a net loss of ¥10,255 million for the years ended March, 2009.

The estimated net amount of the existing gains or losses in accumulated other comprehensive income at March 31, 2009 that is expected to be reclassified into earnings within the next 12 months is a net gain of \(\frac{\x}{2}\),527 million.

The maximum length of time over which the companies are hedging their exposure to the variability in expected future cash flows for forecasted transactions (excluding those forecasted transactions related to the payment of variable interest on existing financial instruments) is 12 months. Foreign exchange forward contracts are used as hedging instruments for the forecasted transactions.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Hedges of the net investment in a foreign operation

The foreign currency transaction gain or loss on the derivative instrument and the non-derivative financial instrument that is designated as, and is effective as, hedging instruments to hedge the foreign currency exposure of a net investment in a foreign operation is recorded as foreign currency translation adjustments within OCI to the extent it is effective as a hedge. The net amount of gains or losses included in the foreign currency translation adjustments at March 31, 2009 was shown in the following table. The net amount of gains or losses included in the foreign currency translation adjustments at March 31, 2008 was net gain of ¥25,215 million.

Derivative instruments for trading purposes and risk management policy

The Company and certain subsidiaries use derivative instruments such as foreign exchange forward contracts, interest rate swap agreements and commodity future, forward, swap and option contracts for trading purposes. The Company s executive officers in charge of risk management have set strict position and loss limits for these instruments. Independent back offices and middle offices strictly separated from trading sections (front offices) monitor, evaluate and analyze the position of trading transactions and market risks. Those results are periodically reported to the executive officers. Among others, VaR (Value at Risk: Statistical measure of the potential maximum loss in the fair value of a portfolio resulting from adverse market movements in the underlying risk factors such as foreign currency exchange rates, interest rates and commodity prices, over a defined period, within a certain confidence level) is used to measure the market risks of derivative instruments for trading purposes.

The following table presents the fair value of derivative instruments included within the Consolidated Balance Sheets as of March 31, 2009:

Derivative instruments designated as hedging instruments under SFAS No. 133

| | | | | Millions of Yen Balance sheet | | |
|----------------------------|-------------------|----|-----------|----------------------------------|---|-----------|
| | Balance sheet | | | | | |
| Derivative instruments | location | Fa | air value | location | F | air value |
| Foreign exchange contracts | Derivative assets | ¥ | 8,276 | Derivative liabilities | ¥ | 2,669 |
| | Other Assets | | 13,960 | Other Long-term Liabilities | | 1,865 |
| Interest rate contracts | Derivative assets | | 537 | Derivative liabilities | | 766 |
| | Other Assets | | 25,600 | Other Long-term Liabilities | | 7,762 |
| Commodity contracts | Derivative assets | | 5,611 | Derivative liabilities | | 1,814 |
| | | | | | | |
| Total | | ¥ | 53,984 | | ¥ | 14,876 |

Derivative instruments not designated as hedging instruments under SFAS No. 133

| | | | Balance sneet | |
|----------------------------|------------------------|------------|-----------------------------|------------|
| Derivative instruments | Balance sheet location | Fair value | location | Fair value |
| Foreign exchange contracts | Derivative assets | ¥ 32,032 | Derivative liabilities | ¥ 43,513 |
| | Other Assets | 8,361 | Other Long-term Liabilities | 12,003 |
| Interest rate contracts | Derivative assets | 246 | Derivative liabilities | 119 |
| | Other Assets | 583 | Other Long-term Liabilities | 2,700 |
| Commodity contracts | Derivative assets | 4,380,103 | Derivative liabilities | 4,350,322 |
| | Other Assets | 1,381,968 | Other Long-term Liabilities | 1,374,221 |
| Credit contracts | | | Derivative liabilities | 221 |

Millions of Yen

Total ¥ 5,803,293 ¥ 5,783,099

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Non-derivative designated as hedging instruments under SFAS No. 133

| | Millions of Yen | |
|-----------------------------------|---|------------|
| Hedging instruments | Balance sheet location | Fair value |
| Foreign-currency-denominated debt | Current maturities of long-term debt | ¥ 12,782 |
| | Long-term Debt, less Current Maturities | 77,670 |
| Total | | ¥ 90,452 |

The following tables present the amount affecting the Statements of Consolidated Income for the three month periods ended March 31, 2009:

Derivative instruments in SFAS No. 133 fair value hedging relationships

| | Millions of Yen | Millions of Yen | | | | | |
|----------------------------|--|-----------------|-----------------------------------|--|--|--|--|
| | | Amoun | t of gain (loss) | | | | |
| Derivative instruments | Location of gain (loss) recognized in income of derivative instruments | | ed in income on ve instruments | | | | |
| Foreign exchange contracts | Interest expense | ¥ | (260) | | | | |
| | Other expense net | | (10,486) | | | | |
| Interest rate contracts | Interest expense | | (4,096) | | | | |
| | | | | | | | |
| Total | | ¥ | (14,842) | | | | |

Derivative instruments in SFAS No. 133 cash flow relationships

| | | | Millions of Yen | | |
|----------------------------|--|---|---|---|--|
| | Amount | Effective portion | | Ineffective portion a excluded from effect | |
| | of gain (loss) recognized in OCI on derivative | Location of gain (loss) reclassified from | Amount of gain (loss) reclassified from AOCI into | Location of gain (loss) recognized in income on | Amount of gain (loss) recognized in income on derivative |
| Derivative instruments | instruments | AOCI into income | income | derivative instruments | instruments |
| Foreign exchange contracts | ¥ 5,260 | Sales of products | ¥ (14,218) | | |
| | | Sales of services | 313 | | |
| | | Cost of services sold | (232) | | |
| | | Other expense net | 4,012 | | |
| Interest rate contracts | (1,046) | Interest income | (3,418) | | |
| Commodity contracts | 4,388 | Cost of products sold | (1,380) | Cost of products sold | ¥ (353) |

Total \(\frac{\frac{14}{923}}{4} \) \(\frac{14}{923} \) \(\frac{14}{923} \)

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Derivative instruments and hedging instruments in SFAS No. 133 net investment hedging relationships

| | Amount | Effective portion | Millions of Ye | n Ineffective portion and excluded from effectiv | | |
|--|--|--|--|--|--------------------------------|--|
| Derivative instruments | of gain (loss) recognized in OCI on derivative instruments | Location of gain (loss) reclassified from AOCI into income | Amount of gain (loss) reclassified from AOCI into income | Location of gain (loss) recognized in income on derivative instruments | gain recogn inco deri | ount of (loss) nized in me on vative |
| | | AOCI into income | into income | | ¥ | 975 |
| Foreign exchange contracts Foreign-currency-denominated debt | ¥ (9,595) (5,024) | Other expense net | ¥ (319) | Other expense net | ₹ | 913 |
| Total | ¥ (14,619) | | ¥ (319) | | ¥ | 975 |

Derivative instruments not designated as hedging instruments under SFAS No. 133

| Derivative instruments | Millions of Yen Location of gain (loss) recognized in income of derivative instruments | ga rec in de | mount of iin (loss) ognized in come on erivative truments |
|----------------------------|---|-----------------------|---|
| Foreign exchange contracts | Other sales | ¥ | 959 |
| | Cost of services sold | | (184) |
| | Interest income | | 223 |
| | Interest expense | | (132) |
| | Other expense net | | (5,693) |
| Interest rate contracts | Other sales | | (1,103) |
| Commodity contracts | Sales of products | | (3,808) |
| | Other sales | | (1,491) |
| | Cost of products sold | | (979) |
| | Other expense net | | 140 |
| Credit contracts | Other expense net | | (117) |
| Total | | ¥ | (12,185) |

Credit-risk-related contingent features

Certain of the companies derivative instruments mainly for commodity future, forward, option and swap contracts contain provisions that require the companies debt to maintain a certain credit rating from each of the major credit rating agencies such as Standard & Poor s Services. If the credit rating of the companies debt is to fall below a designated credit rating, it will be in violation of these provisions, and the counterparties to the derivative instruments can request early termination or demand immediate and ongoing overnight collateralization on derivative instruments

in net liability positions. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position on March 31, 2009, was \$1,602,043 million (\$70,442 million on the net basis of liability position after offsetting derivative assets against derivative liabilities in accordance with the adoption of FIN No. 39). We have posted collateral of \$33,855 million in the normal course of business associated with these contracts. If the credit-risk-related

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

contingent features underlying these agreements were triggered on March 31, 2009, the aggregate fair value of additional assets that would be required to be posted as collateral and/or the aggregate fair value of assets needed to settle the instrument would be ¥36,934 million.

26. FINANCIAL INSTRUMENTS FAIR VALUE OF FINANCIAL INSTRUMENTS

In accordance with the requirements of SFAS No. 107, the companies have provided the following fair value estimates and information about valuation methodologies.

Quoted market prices, where available, are used to estimate fair values of financial instruments. However, quoted market prices are not available for a substantial portion of the financial instruments. Accordingly, fair values for such financial instruments are estimated using discounted cash flow analysis or other valuation techniques.

Current financial assets other than marketable securities and current financial liabilities

The carrying amount approximates the fair value of the majority of these instruments because of their short maturities.

Marketable securities and other investments

See Note 5, MARKETABLE SECURITIES AND OTHER INVESTMENTS. and Note 27, FAIR VALUE MEASUREMENTS.

Non-current receivables and advances to associated companies

The fair values of non-current receivables, including fixed rate, long-term loans receivable, are estimated by discounted cash flow analysis, using interest rates currently being offered for loans or accounts receivable with similar terms to borrowers or customers of similar credit quality and remaining maturities. The carrying amounts of loans with floating rates approximate the fair value.

Long-term debt

The fair values for long-term debt, except for debt with floating rates whose carrying amounts approximate fair value, are estimated by discounted cash flow analysis, using rates currently available for similar types of borrowings with similar terms and remaining maturities.

Financial guarantees and financing commitments

The fair values of financial guarantees are estimated based on the present values of expected future cash flows, considering the remaining terms of the arrangements and the counterparties credit standings.

The companies have not estimated the fair values of financing commitments because management does not believe it is practicable to estimate the fair values due to uncertainty involved in attempting to assess the likelihood and timing of commitments being drawn upon, coupled with the lack of an established market. However, management believes the likelihood is remote that material payments will be required under these financing commitments.

Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Currency and interest rate swap agreements

The fair values of currency and interest rate swap agreements are estimated by discounted cash flow analysis, using rates currently available for similar types of swap agreements at the reporting date. Currency swap agreements include certain derivatives with both foreign exchange and interest rate exposures. Fair values of those agreements consist of foreign exchange and interest rate factors.

See Note 27, FAIR VALUE MEASUREMENTS.

Foreign exchange forward contracts

The fair values of foreign exchange forward contracts are estimated based on market prices for contracts with similar terms.

See Note 27, FAIR VALUE MEASUREMENTS.

The estimated fair values of certain financial instruments at March 31, 2009 and 2008 were as follows:

| | | Millions | of Yen | |
|--|--------------------|-------------|--------------------|-------------|
| | 20 | 09 | 200 | 08 |
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Financial Assets (other than derivative financial instruments): | | | | |
| Current financial assets other than marketable securities | ¥ 3,328,151 | ¥ 3,328,151 | ¥ 3,927,874 | ¥ 3,927,874 |
| Non-current receivables and advances to associated companies | | | | |
| (less allowance for doubtful receivables) | 358,676 | 360,390 | 331,741 | 332,499 |
| Financial Liabilities (other than derivative financial instruments): | | | | |
| Current financial liabilities | (2,055,416) | (2,055,416) | (2,887,981) | (2,887,981) |
| Long-term debt (including current maturities) | (3,408,206) | (3,476,001) | (3,372,915) | (3,432,107) |
| Derivative Financial Instruments (Assets): | | | | |
| Interest rate swap agreements | | | 25,346 | 25,346 |
| Currency swap agreements | | | 30,817 | 30,817 |
| Foreign exchange forward contracts | | | 81,257 | 81,257 |
| Derivative Financial Instruments (Liabilities): | | | | |
| Interest rate swap agreements | | | (5,446) | (5,446) |
| Currency swap agreements | | | (8,603) | (8,603) |
| Foreign exchange forward contracts | | | (64,727) | (64,727) |
| CONCENTRATION OF CREDIT RISK | | | | |

The companies global operations include a variety of businesses with diverse customers and suppliers which reduces concentrations of credit risks. The companies deal with selective international financial institutions to minimize the credit risk exposure of derivative financial instruments. Credit risk represents the likelihood that the counterparties may be unable to meet the terms of the agreements. Management does not expect any losses as a result of counterparty default on financial instruments. Credit risk is managed through credit line approval by management and by periodically monitoring the counterparties.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

27. Fair Value Measurements

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 157 establishes the fair value hierarchy that may be used to measure fair value which are provided as follows:

Level 1

Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2

Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include the following:

- (1) Quoted prices for similar assets or liabilities in active markets
- (2) Quoted prices for identical or similar assets or liabilities in markets that are not active
- (3) Inputs other than quoted prices that are observable for the asset or liability
- (4) Inputs that are derived principally from or corroborated by observable market data by correlation or other means *Level 3*

Unobservable inputs for the asset or liability.

Valuation Techniques

Primary valuation techniques used for each financial instruments measured at fair value are as follows:

Cash and cash equivalents

Cash and cash equivalents which mainly include financing bills and commercial papers with original maturities of three months or less are measured at fair value.

The market value of financing bills and commercial papers is considered by using quoted prices obtained from third parties. Cash and cash equivalents measured at fair value are classified as level 2.

Securities

Marketable equity securities and debt securities are measured at fair value.

Publicly-traded marketable equity securities are valued using quoted market prices and classified as level 1.

Debt securities, consisting principally of preferred stock that must be redeemed and convertible debt, are valued using a discounted cash flow analysis or quoted prices obtained from third parties, and classified as level 2.

In the event of other-than-temporary decline in fair value of non-marketable equity securities and investments in associated companies, the fair value is determined based on the net assets value of its investment adjusted using cash flows and other factors that would impact the fair value. These are classified as level 3.

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Derivative Instruments

Derivative instruments mainly consist of derivative commodity instruments and derivative financial instruments.

Exchange-traded derivative commodity instruments valued using quoted market prices are classified as level 1. The valuation for certain derivative commodity instruments is based upon adjusting quoted prices. These derivative commodity instruments are classified as level 2 or level 3 depending on the adjustment made.

Derivatives financial instruments classified as level 2 are mainly valued by a discounted cash flow analysis using foreign exchange and interest rates or quoted prices currently available for similar types of agreements.

Assets and liabilities measured at fair value on a recurring basis

Assets and liabilities measured at fair value on a recurring basis at March 31, 2009 are as follows:

| | | Millions of Yen | | | | | |
|--------------------------------|-----------|------------------|----------|---------------|------------|--|--|
| | Fair va | lue measurements | s using | Netting | Total fair | | |
| | Level 1 | Level 2 | Level 3 | adjustments* | value | | |
| Assets: | | | | | | | |
| Cash and cash equivalents | | ¥ 1,498 | | | ¥ 1,498 | | |
| Available-for-sale securities: | | | | | | | |
| Marketable equity securities | ¥ 398,676 | | | | 398,676 | | |
| Debt securities | | 85,290 | | | 85,290 | | |
| Derivative assets | 2,972 | 5,849,246 | 5,059 | (5,479,748) | 377,529 | | |
| | | | | | | | |
| Total assets | ¥ 401,648 | ¥ 5,936,034 | ¥ 5,059 | ¥ (5,479,748) | ¥ 862,993 | | |
| | | | | | | | |
| Liabilities: | | | | | | | |
| Derivative liabilities | ¥ 3,638 | ¥ 5,771,858 | ¥ 22,479 | ¥ (5,607,603) | ¥ 190,372 | | |

Reconciliation for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended March 31, 2009 is as follows:

| | | Millions of | Yen | | |
|-----------|------------------------|----------------------|-----------------|-----------------|-----------------------|
| | Fair value measurement | nts using significat | nt unobservable | inputs (Level 3 | 3) |
| Beginning | Total gains or losses | Purchases, | Transfers | Ending | The amount of |
| balance | (realized/unrealized) | issuances, | in and/or | balance | total gains or losses |
| | | and | (out of) | | for the period |

^{*} Amounts represent the impact of legally enforceable master netting agreements that allow the companies to settle positive and negative positions and also cash collateral held or placed with the same counterparties.

| | Included in earnings | Included in other comprehensive income (loss) | settle | ments | Level 3 | | attri the un g losse asset | ed in earnings ibutable to change in nrealized tains or es relating to ts still held at reporting date |
|---|-------------------------|--|--------|-------|------------|------------|---|--|
| Derivative assets (liabilities) net ¥ 4 | 1,040 ¥ (2,560) | | ¥ | (953) | ¥ (17,947) | ¥ (17,420) | ¥ | 1,598 |

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Notes to Consolidated Financial Statements (Continued)

Mitsui & Co., Ltd. and subsidiaries

Gains and losses (realized and unrealized) included in earnings for the year ended March 31, 2009 are recorded in The Statements of Consolidated Income as follows:

| | | | To | tal gains |
|-------------|-----------|---|-----------------|--|
| Other sales | sold | l | (| losses) |
| ¥ (3,271) | ¥ | 711 | ¥ | (2,560) |
| 838 | | 760 | | 1,598 |
| | ¥ (3,271) | Cost of pr Other sales solo ¥ (3,271) ¥ | ¥ (3,271) ¥ 711 | $ \begin{array}{cccc} & & \textbf{Cost of products} & \textbf{To} \\ \textbf{Other sales} & & \textbf{sold} & & \\ & & & & & \\ & & & & & \\ & & & & $ |

Assets measured at fair value on a nonrecurring basis

Certain non-marketable equity securities and investments in associated companies are written down to fair value if the fair value of these investments has declined and such decline is judged to be other than temporary. These are primarily valued by unobservable inputs based on financial information obtained from counterparties or third parties.

Financial assets measured at fair value on a nonrecurring basis for the year ended March 31, 2009 are as follows:

| | | Fair val | willions of Ye | | |
|-------------------------------------|----------------------------------|----------|----------------|----------|--------------|
| | Carrying value as o March 31, | | | g | |
| | 2009 | Level 1 | Level 2 | Level 3 | Total losses |
| Non-marketable equity securities | ¥ 31,914 | | | ¥ 31,914 | ¥ 38,400 |
| Investments in associated companies | 108,627 | ¥ 96,427 | | 12,200 | 75,406 |

28. SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental information related to the Statements of Consolidated Cash Flows is as follows:

| | 2009 | Millions of Yen 2008 | 2007 |
|---|----------|-------------------------|----------|
| Cash paid during the year for: | | | |
| Interest | ¥ 83,962 | ¥ 110,013 | ¥ 96,208 |
| Income taxes, net of refunds (Note 20) | 254,951 | 184,325 | 99,115 |
| Non-cash investing and financing activities: | | | |
| Exchange of shares in connection with business combinations and reorganizations involving | | | |
| investees: | | | |
| Fair market value of shares received | 29,600 | 26,787 | 3,987 |
| Cost of shares surrendered | 24,358 | 23,390 | 1,179 |
| Common stock issued upon conversion of convertible bonds | 4,159 | 28,616 | 54,806 |
| Acquisitions of subsidiaries (Note 3): | | | |
| Fair value of assets acquired | 19,409 | 117,483 | 444,032 |
| Fair value of liabilities assumed | 7,383 | 59,000 | 277,691 |
| Acquisition costs of subsidiaries | 12,026 | 58,483 | 166,341 |
| Non-cash acquisition cost | | 3,316 | |

| Pre-acquisition carrying amount of equity method investment | 3,026 | | 107,892 |
|---|-------|--------|---------|
| Cash acquired | 7,792 | 2,951 | 46,975 |
| Acquisitions of subsidiaries, net of cash acquired | 1,208 | 52,216 | 11,474 |

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SUPPLEMENTAL INFORMATION ON OIL AND GAS PRODUCING ACTIVITIES (UNAUDITED)

In accordance with Statement of Financial Accounting Standards (SFAS) No. 69, Disclosure about Oil and Gas Producing Activities, this section provides supplemental information on oil and gas exploration and producing activities of the companies in five separate tables. Tables 1 through 3 provide historical cost information pertaining to costs incurred for property acquisitions, exploration and development; capitalized cost; and results of operations. Tables 4 and 5 present information on the companies estimated net proved reserve quantities and standardized measure of estimated discounted future net cash flows related to proved reserves. The amounts for investments that are accounted for by the equity method are separately presented as Associated Companies, for which the companies share of the investees information on oil and gas producing activities is presented in the following tables. The Consolidated Companies column includes activities in Oceania and Asia (Australia, New Zealand and Thailand), Middle East (Qatar and Oman) and Others (North America and Africa). The Associated Companies column includes activities in Oceania (Australia) and Others (Sakhalin/Russia, Thailand and Indonesia). The Associated Companies column of the following tables includes information on liquefied natural gas (LNG) producing activities as an integral part of natural gas producing activities.

The information below reflects the change in 2008 accounting treatment of Sakhalin II (included in others) from an equity accounted investment to external.

TABLE 1. COSTS INCURRED FOR PROPERTY ACQUISITION, EXPLORATION AND DEVELOPMENT*

| | Millions of Yen | | | | | | | | | | | |
|------------------------------------|------------------------|---|--------|---|---|---|--------|---|---------|---|----------|--|
| | Consolidated Companies | | | | Consolidated Companies Associated Companies Oceania Middle | | | | | | | |
| | and Asia | | East | (| Others | C | ceania | | Others | W | orldwide | |
| Year Ended March 31, 2009: | | | | | | | | | | | | |
| Acquisition of Proved Properties | ¥ 7,177 | | | | | | | | | ¥ | 7,177 | |
| Acquisition of Unproved Properties | 3,872 | | | ¥ | 564 | | | | | | 4,436 | |
| Exploration | 19,584 | ¥ | 870 | | 5,840 | ¥ | 823 | ¥ | 30 | | 27,147 | |
| Development | 45,733 | | 6,771 | | 2,864 | | 14,822 | | 3,948 | | 74,138 | |
| Total Costs Incurred | ¥ 76,366 | ¥ | 7,641 | ¥ | 9,268 | ¥ | 15,645 | ¥ | 3,978 | ¥ | 112,898 | |
| Year Ended March 31, 2008: | | | | | | | | | | | | |
| Acquisition of Proved Properties | ¥ 13,499 | | | | | | | ¥ | 3,701 | ¥ | 17,200 | |
| Acquisition of Unproved Properties | 846 | | | | | | | | 3,039 | | 3,885 | |
| Exploration | 11,464 | ¥ | 397 | ¥ | 2,895 | ¥ | 647 | | 63 | | 15,466 | |
| Development | 58,279 | | 6,035 | | 473 | | 18,127 | | 3,090 | | 86,004 | |
| Total Costs Incurred | ¥ 84,088 | ¥ | 6,432 | ¥ | 3,368 | ¥ | 18,774 | ¥ | 9,893 | ¥ | 122,555 | |
| Year Ended March 31, 2007: | | | | | | | | | | | | |
| Acquisition of Proved Properties | ¥ 7,609 | | | ¥ | 53,835 | | | | | ¥ | 61,444 | |
| Acquisition of Unproved Properties | 1,204 | | | | 27 | | | | | | 1,231 | |
| Exploration | 2,232 | ¥ | 417 | | 797 | ¥ | 714 | ¥ | 1,187 | | 5,347 | |
| Development | 30,304 | | 19,691 | | 1,195 | | 15,173 | | 103,370 | | 169,733 | |
| Total Costs Incurred | ¥ 41,349 | ¥ | 20,108 | ¥ | 55,854 | ¥ | 15,887 | ¥ | 104,557 | ¥ | 237,755 | |

^{*} Includes costs incurred whether capitalized or expensed and capitalized asset retirement costs incurred in accordance with SFAS No. 143 Accounting for Asset Retirement Obligations .

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TABLE 2. CAPITALIZED COSTS RELATED TO OIL AND GAS PRODUCING ACTIVITIES

| | Millions of Yen Consolidated Companies Associated Compan Oceania Middle | | | | | |
|---|---|----------|---|-----------|-----------------------|-------------|
| | and Asia | East | Others | Oceania | Others | Worldwide |
| Year Ended March 31, 2009: | | | | | | |
| Proved Properties* | ¥ 493,026 | ¥ 62,383 | ¥ 52,566 | ¥ 147,485 | ¥ 34,536 | ¥ 789,996 |
| Unproved Properties | 24,145 | | 2,154 | | 5,051 | 31,350 |
| | | | | | | |
| Gross Capitalized Properties | 517,171 | 62,383 | 54,720 | 147,485 | 39,587 | 821,346 |
| Accumulated Depreciation, Depletion, Amortization and Valuation | | | | | | |
| Allowances | 337,344 | 30,670 | 16,317 | 69,870 | 22,391 | 476,592 |
| | | | | | | |
| Net Capitalized Costs | ¥ 179,827 | ¥31,713 | ¥ 38,403 | ¥ 77,615 | ¥ 17,196 | ¥ 344,754 |
| • | | | | | | |
| Year Ended March 31, 2008: | | | | | | |
| Proved Properties* | ¥ 423,241 | ¥ 58,240 | ¥ 53,719 | ¥ 182,443 | ¥ 36,944 | ¥ 754,587 |
| Unproved Properties | 18,968 | | 781 | | 4,493 | 24,242 |
| • | | | | | | |
| Gross Capitalized Properties | 442,209 | 58,240 | 54,500 | 182,443 | 41,437 | 778,829 |
| Accumulated Depreciation, Depletion, Amortization and Valuation | , | , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | - , - | , | |
| Allowances | 243,506 | 21,780 | 10,945 | 90,329 | 23,014 | 389,574 |
| | · | · | , | · | • | ŕ |
| Net Capitalized Costs | ¥ 198,703 | ¥ 36,460 | ¥ 43,555 | ¥ 92,114 | ¥ 18,423 | ¥ 389,255 |
| Tet captainzed costs | 1 170,703 | 1 50,100 | 1 13,333 | 1 /2,111 | 1 10,125 | 1 307,233 |
| Year Ended March 31, 2007: | | | | | | |
| Proved Properties* | ¥ 400.053 | ¥ 61,351 | ¥ 60,262 | ¥ 172,191 | ¥ 434,247 | ¥ 1,128,104 |
| Unproved Properties | 17,673 | 1 01,551 | 924 | 1 172,171 | 1 13 1,2 17 | 18,597 |
| Onp. o rou 110 postue | 17,070 | | / | | | 10,007 |
| Gross Capitalized Properties | 417,726 | 61,351 | 61,186 | 172,191 | 434,247 | 1,146,701 |
| Accumulated Depreciation, Depletion, Amortization and Valuation | 417,720 | 01,551 | 01,100 | 172,171 | 757,277 | 1,140,701 |
| Allowances | 217,104 | 19,704 | 4,685 | 88,119 | 26,547 | 356,159 |
| 1 monunes | 217,104 | 17,704 | 1,003 | 00,117 | 20,5 17 | 330,137 |
| Net Capitalized Costs | ¥ 200.622 | ¥ 41,647 | ¥ 56,501 | ¥ 84,072 | ¥ 407,700 | ¥ 790,542 |
| The Capitalized Costs | 7 200,022 | T T1,04/ | Ŧ JU,JUI | T 07,072 | + + 07,700 | T 190,542 |

^{*} Includes capitalized asset retirement costs in accordance with SFAS No. 143.

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TABLE 3. RESULTS OF OPERATIONS FOR OIL AND GAS PRODUCING ACTIVITIES

The companies results of operations from oil and gas producing activities are shown in the following table. In accordance with SFAS No. 69, income taxes are based on statutory tax rates. Interest income and expense are excluded from the results reported.

| | Conso | lidated Com | ns of Yen Associated | | | |
|--|-----------|-------------|-------------------------|----------|-----------|------------|
| | Oceania | Middle | | | | |
| | and Asia | East | Others | Oceania | Others | Worldwide |
| Year Ended March 31, 2009: | | | | | | |
| Sales to Unaffiliated Enterprises | ¥ 192,085 | ¥ 5,149 | ¥ 27,537 | ¥ 87,737 | ¥ 11,660 | ¥ 324,168 |
| Transfers to Affiliated Enterprises | 13,970 | 50,136 | | 14,034 | | 78,140 |
| • | | | | | | |
| Total Revenues | 206,055 | 55,285 | 27,537 | 101,771 | 11,660 | 402,308 |
| Production Costs | 29,382 | 4,849 | 10,330 | 27,186 | 3,922 | 75,669 |
| Exploration Expenses | 10,515 | 593 | 5,512 | 715 | 63 | 17,398 |
| Depreciation, Depletion, Amortization, Accretion and Valuation | 10,515 | 575 | 5,512 | 713 | 03 | 17,550 |
| Allowances | 72,217 | 9,192 | 9,056 | 4,508 | 3,138 | 98,111 |
| Income Tax Expenses | 39,331 | 23,885 | 2,548 | 16,553 | 2,298 | 84,615 |
| Heome Tax Expenses | 37,331 | 23,003 | 2,510 | 10,333 | 2,270 | 01,013 |
| Results of Operations for Oil and Gas Producing Activities | ¥ 54,610 | ¥ 16,766 | ¥ 91 | ¥ 52,809 | ¥ 2,239 | ¥ 126,515 |
| Results of Operations for Off and Gas Floducing Activities | ¥ 54,010 | ¥ 10,700 | ₹ 91 | ¥ 32,809 | ¥ 2,239 | ¥ 120,515 |
| | | | | | | |
| Year Ended March 31, 2008: | ********* | | ** 40 400 | | ** 42.024 | TT 071 100 |
| Sales to Unaffiliated Enterprises | ¥ 174,339 | ¥ 5,002 | ¥ 19,100 | ¥ 59,715 | ¥ 13,034 | ¥ 271,190 |
| Transfers to Affiliated Enterprises | 11,167 | 39,099 | | 12,478 | | 62,744 |
| | | | | | | |
| Total Revenues | 185,506 | 44,101 | 19,100 | 72,193 | 13,034 | 333,934 |
| Production Costs | 17,683 | 4,023 | 6,308 | 22,868 | 4,532 | 55,414 |
| Exploration Expenses | 10,275 | 257 | 789 | 638 | 0 | 11,959 |
| Depreciation, Depletion, Amortization, Accretion and Valuation | | | | | | |
| Allowances | 55,919 | 5,447 | 8,184 | 5,854 | 3,462 | 78,866 |
| Income Tax Expenses | 59,818 | 18,965 | 1,446 | 12,778 | 2,537 | 95,544 |
| | | | | | | |
| Results of Operations for Oil and Gas Producing Activities | ¥ 41,811 | ¥ 15,409 | ¥ 2,373 | ¥ 30,055 | ¥ 2,503 | ¥ 92,151 |
| ı c | , | , | , | , | , | , |
| Year Ended March 31, 2007: | | | | | | |
| Sales to Unaffiliated Enterprises | ¥ 26,014 | ¥ 4,688 | ¥ 9,862 | ¥ 57,719 | ¥ 61,369 | ¥ 159,652 |
| Transfers to Affiliated Enterprises | 24.374 | 34,135 | 1 7,002 | 7.654 | 2,127 | 68,290 |
| Transfers to Affinacea Enterprises | 24,374 | 34,133 | | 7,034 | 2,127 | 00,270 |
| T-4-1 D | 50.200 | 20.022 | 0.963 | 65 272 | 62.406 | 227.042 |
| Total Revenues | 50,388 | 38,823 | 9,862 | 65,373 | 63,496 | 227,942 |
| Production Costs | 5,463 | 3,409 | 2,863 | 20,116 | 18,444 | 50,295 |
| Exploration Expenses Page 2 - Amount and Amount and Malustian | 1,031 | 97 | 395 | 308 | 2,983 | 4,814 |
| Depreciation, Depletion, Amortization, Accretion and Valuation | 11 217 | 6 1 4 1 | 4.000 | 2754 | 0.620 | 25 (50 |
| Allowances | 11,317 | 6,141 | 4,809 | 3,754 | 9,638 | 35,659 |
| Income Tax Expenses | 13,742 | 16,473 | 633 | 12,320 | 17,917 | 61,085 |
| | | | | | | |
| Results of Operations for Oil and Gas Producing Activities | ¥ 18,835 | ¥ 12,703 | ¥ 1,162 | ¥ 28,875 | ¥ 14,514 | ¥ 76,089 |

TABLE 4. PROVED RESERVE QUANTITY INFORMATION

The following table describes proved oil and gas reserves and changes thereto for the years ended March 31, 2009, 2008 and 2007. The definitions used herein are in accordance with SFAS No. 25, Suspension of Certain Accounting Requirements for Oil and Gas Producing Companies.

Proved Developed and Undeveloped Reserves:

| | Crude Oil, Condensate and Natural Gas Liquids*1 Millions of Barrels Consolidated Associated | | | | | | Natural Gas*1,*3 Billions of Cubic Feet Consolidated Associated | | | | | | |
|---|---|----------------|-----------|---------|-------------|--------------|---|----------------|-----------|---------|----------|------------------|--|
| | Companies | | Companies | | | | | ompanies | Companies | | panies | | |
| | Oceania and Asia*4 | Middle East | Others | Oceania | Others*5 | Worldwide | Oceania and Asia*4 | Middle East | Others | Oceania | Others*5 | Worldwide | |
| Reserves at April 1, 2006 | 55 | 23 | | 39 | 104 | 221 | 80 | 40 | | 801 | 1,789 | 2,710 | |
| Changes Attributable to: | | | | | | | | | | | · | , | |
| Consolidation | | | | | | | | | | | | | |
| of a subsidiary | 36 | | | | (17) | 19 | 404 | | | | (191) | 213 | |
| Revision of Previous Estimates (includes improved | | | | | | | | | | | | | |
| recovery) | (29) | 1 | | 4 | 1 | (23) | (78) | (3) | | (16) | 38 | (59) | |
| Extensions and Discoveries | 16 | 2 | | | | 18 | 7 | | 1 | | | 8 | |
| Purchases | 5 | | 16 | | 7 | 28 | 27 | | 40 | | 38 | 105 | |
| Sales | | | | | | | | | | | | | |
| Production | (11) | (3) | (1) | (6) | (4) | (25) | (96) | (6) | (3) | (45) | (6) | (156) | |
| Reserves at March 31, 2007 | 72 | 23 | 15 | 37 | 91 | 238 | 344 | 31 | 38 | 740 | 1,668 | 2,821 | |
| Changes Attributable to: | | | | | | | | | | | | | |
| Revision of Previous Estimates (includes improved | | | | | | | | | | | | | |
| recovery) Extensions | 29 | (3) | 1 | 2 | (1) | 28 | 449 | 1 | (2) | 2 | (17) | 433 | |
| and | | | | | | | | | | | | | |
| Discoveries | | 1 | | 1 | | 2 | | 6 | | 24 | | 30 | |
| Purchases | (4.4) | | | | (0.5) | (0.0) | (22) | | | | 177 | 177 | |
| Sales Production | (11) (16) | (3) | (2) | (5) | (85) (1) | (96) (27) | (22) (107) | (6) | (5) | (44) | (1,636) | (1,658) (165) | |
| Reserves at March 31, 2008 | (10) | 18 | 14 | 35 | 4 | 145 | 664 | 32 | 31 | 722 | 189 | 1,638 | |
| Changes Attributable to: | | | | | | | | | | | | , | |
| Revision of Previous | 4 | 2 | 1 | 3 | | 10 | 33 | 17 | (1) | 36 | (2) | 83 | |

| Estimates (includes improved recovery) | | | | | | | | | | | | |
|---|------|-----|-----|-----|-----|------|---------|-----|-----|------|-----|-------|
| Extensions and | | | | | | | | | | | | |
| Discoveries | 1 | | | | | 1 | 27 | | | | | 27 |
| Purchases | 1 | | | | | 1 | 6 | | | | | 6 |
| Sales | | | | | | | | | | | | |
| Production | (19) | (3) | (2) | (5) | (1) | (30) | (98) | (5) | (5) | (44) | (2) | (154) |
| Reserves at March 31, | | | 4.0 | 22 | | 407 | | | 2.5 | | 107 | 1.000 |
| 2009 | 61 | 17 | 13 | 33 | 3 | 127 | 632 | 44 | 25 | 714 | 185 | 1,600 |
| Proved Developed Reserves*2: | | | | | | | | | | | | |
| Reserves at April 1, 2006 | 7 | 18 | | 13 | 25 | 63 | 56 | 39 | | 263 | 67 | 425 |
| Reserves at March 31, 2007 | 46 | 18 | 11 | 21 | 24 | 120 | 299 | 19 | 24 | 385 | 11 | 738 |
| Reserves at March 31, | 40 | 16 | 11 | 21 | 24 | 120 | 299 | 19 | 24 | 363 | 11 | 736 |
| 2008 | 55 | 14 | 11 | 20 | 3 | 102 | 322 | 15 | 21 | 454 | 182 | 994 |
| Reserves at March 31, 2009 | 44 | 14 | 10 | 21 | 3 | 92 | 353 | 29 | 15 | 392 | 181 | 970 |

total as of March 31, 2009.

^{*1 1} barrel of crude oil = 5,800 cubic feet of natural gas

^{*2} The proportion of Proved Developed Reserves to Proved Developed and Undeveloped Reserves was about 34 percent as of March 31, 2007 and relatively low. The expected costs to develop these undeveloped reserves were estimated to be ¥501,900 million in total as of March 31, 2007, which was included in Future Development Cost in Table 5. The proportion of Proved Developed Reserves to Proved Developed and Undeveloped Reserves was about 64 percent as of March 31, 2008 and the expected costs to develop these undeveloped reserves were estimated to be ¥248,020 million in total as of March 31, 2008. This large proportion change was mainly due to the reduction of the companies interest in Sakhalin II project.

The proportion of Proved Developed Reserves to Proved Developed and Undeveloped Reserves was about 64 percent as of March 31, 2009 and almost same level compared to the percentage as of March 31, 2008. The expected costs to develop these undeveloped reserves were estimated to be ¥368,673 million in

^{*3} The proved gas reserves are restricted to those volumes that are related to firm sales commitments.

^{*4} Includes total proved reserves attributable to Mitsui Oil Exploration Co., Ltd. of 19 million, 37 million and 32 million barrels of Crude oil, Condensate and Natural Gas Liquids and 265 billions, 636 billions and 584 billions of cubic feet of Natural Gas in March 2007, 2008 and 2009, as well as proved developed reserves of 18 million, 18 million and 19 million barrels of Crude oil, Condensate and Natural Gas Liquids and 227 billions, 294 billions and 339 billions of cubic feet of Natural Gas in March 2007, 2008 and 2009, respectively, in which there is a 49.7 percent, 48.5 percent and 46.5 percent minority interest.

^{*5} The decrease of 96 million barrels in sales of Crude oil, Condensate and Natural Gas Liquids and 1,658 billions of cubic feet in sales of Natural Gas in place was mainly related to the reduction of Mitsui s interest in Sakhalin II project.

TABLE 5. STANDARDIZED MEASURE OF DISCOUNTED FUTURE NET CASH FLOWS RELATED TO PROVED OIL AND GAS RESERVES

The standardized measure of discounted future cash flows, related to the preceding proved oil and gas reserves, is calculated in accordance with SFAS No. 69. Estimated future cash inflows from production are computed by applying year-end prices to year-end quantities of estimated net proved reserves. Future development and production costs are those estimated future expenditures necessary to develop and produce year-end estimated proved reserves based on year-end cost indices, assuming continuation of year-end economic conditions. Estimated future income taxes are calculated by applying appropriate year-end statutory tax rates. Discounted future net cash flows are calculated using a discount factor of ten percent. The information provided does not represent management s estimate of the companies expected future cash flows or value of proved oil and gas reserves. Estimates of proved reserve quantities shall change over time as new information becomes available. Moreover, probable and possible reserves, which may become proved in the future, are excluded from the calculations. The arbitrary valuation prescribed under SFAS No. 69 requires assumptions as to the timing of future development and production costs. The calculations are made as of each fiscal year-end and should not be relied upon as an indication of the companies future cash flows or value of their oil and gas reserves.

1) Standardized Measure of Discounted Future Net Cash Flows

| | | | Millior | ns of Yen | | | |
|---|------------|---------------|-----------|-----------------|-------------|-------------|--|
| | Conso | lidated Compa | | iated Companies | | | |
| | Oceania | Middle | | | | | |
| | and Asia*1 | East | Others | Oceania | Others | Worldwide | |
| At March 31, 2009: | | | | | | | |
| Future Cash Inflows from Production | ¥ 559,492 | ¥ 239,886 | ¥ 67,557 | ¥ 448,784 | ¥ 24,776 | ¥ 1,340,495 | |
| Future Production Costs | (153,394) | (18,553) | (23,846) | (82,104) | (3,539) | (281,436) | |
| Future Development Costs*2 | (255,091) | (27,803) | (18,431) | (62,207) | (2,722) | (366,254) | |
| Future Income Taxes | (116,909) | (106,237) | (975) | (98,366) | (6,577) | (329,064) | |
| | | | | | | | |
| Undiscounted Future Net Cash Flows | 34,098 | 87,293 | 24,305 | 206,107 | 11,938 | 363,741 | |
| 10% Annual Discount for Timing of Estimated Cash Flows | 13,336*3 | (25,846) | (5,226) | (89,411) | (1,153) | (108,300) | |
| | | | | | | | |
| Standardized Measure of Discounted Future Net Cash Flows | ¥ 47,434 | ¥ 61,447 | ¥ 19,079 | ¥ 116,696 | ¥ 10,785 | ¥ 255,441 | |
| | , | , | , | , | ,,,,, | | |
| At March 31, 2008: | | | | | | | |
| Future Cash Inflows from Production | ¥ 996,390 | ¥ 281,462 | ¥ 148,446 | ¥ 943,422 | ¥ 77,112 | ¥ 2,446,832 | |
| Future Production Costs | (178,842) | (18,490) | (30,657) | (138,031) | (8,216) | (374,236) | |
| Future Development Costs | (175,889) | (13,685) | (16,160) | (102,207) | (6,290) | (314,231) | |
| Future Income Taxes | (337,761) | (135,034) | (22,523) | (221,343) | (29,743) | (746,404) | |
| Tuture meome Tuxes | (557,701) | (155,054) | (22,323) | (221,543) | (2),143) | (740,404) | |
| | 202.000 | 111070 | 70.106 | 101.011 | 22.042 | 1011061 | |
| Undiscounted Future Net Cash Flows | 303,898 | 114,253 | 79,106 | 481,841 | 32,863 | 1,011,961 | |
| 10% Annual Discount for Timing of Estimated Cash Flows | (41,257) | (37,930) | (18,577) | (225,345) | (4,297) | (327,406) | |
| | | | | | | | |
| Standardized Measure of Discounted Future Net Cash Flows | ¥ 262,641 | ¥ 76,323 | ¥ 60,529 | ¥ 256,496 | ¥ 28,566 | ¥ 684,555 | |
| | | | | | | | |
| At March 31, 2007: | | | | | | | |
| Future Cash Inflows from Production | ¥ 605,040 | ¥ 256,299 | ¥ 126,713 | ¥ 756,082 | ¥ 1,525,078 | ¥ 3,269,212 | |
| Future Production Costs | (171,335) | (21,705) | (19,409) | (118,426) | (380,078) | (710,953) | |
| Future Development Costs | (133,323) | (19,418) | (22,099) | (84,309) | (286,254) | (545,403) | |
| Future Income Taxes | (101,264) | (115,547) | (12,990) | (176,844) | (153,647) | (560,292) | |
| | | | | | | | |
| Undiscounted Future Net Cash Flows | 199,118 | 99,629 | 72,215 | 376,503 | 705,099 | 1,452,564 | |
| 10% Annual Discount for Timing of Estimated Cash Flows | (40,074) | (34,671) | (18,229) | (178,396) | (431,453) | (702,823) | |
| _ isocome for Timing of Education Chair Flows | (10,071) | (5.,5,1) | (10,22)) | (1,0,0) | (.01,.00) | (,02,023) | |
| Standardized Measure of Discounted Future Net Cash Flows | ¥ 159,044 | ¥ 64,958 | ¥ 53,986 | ¥ 198,107 | ¥ 273,646 | ¥ 749,741 | |
| Standardized Measure of Discounted Puttile Net Cash Flows | Ŧ 139,044 | + 04,938 | + 33,900 | + 190,107 | + 213,040 | + /49,/41 | |

^{*1} Includes discounted future net cash flows attributable to Mitsui Oil Exploration Co., Ltd. of ¥61,214 million, ¥168,868 million and ¥21,899 million in March 2007, 2008 and 2009 respectively, in which there is a 46.5 percent, 48.5 percent and 49.7 percent minority interest.

- *2 Includes cash-out for asset retirement obligations incurred in accordance with SFAS No. 143 Accounting for Asset Retirement Obligations .
- *3 The positive figure for the 10% annual discount is mainly related to a large amount of cash outflow in a distant future period for asset retirement obligations related to operations in Gulf of Thailand.

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2) Details of Changes for the Year

| | Millions of Yen | | | | | | | | | |
|--------------------------------|-----------------|--------------|-----------|-----------|--------------|-----------|-----------|-----------|-----------|--|
| | Conso | lidated Comp | anies | Asso | ciated Compa | nies | Worldwide | | | |
| | 2009 | 2008 | 2007 | 2009 | 2008 | 2007 | 2009 | 2008 | 2007 | |
| Present Value at April 1 | ¥ 399,493 | ¥ 277,988 | ¥ 174,763 | ¥ 285,062 | ¥ 471,753 | ¥ 272,955 | ¥ 684,555 | ¥ 749,741 | ¥ 447,718 | |
| | | | | | | | | | | |
| Consolidation of a subsidiary | | | 24,213 | | | (11,464) | | | 12,749 | |
| Sales/Transfers of Oil and Gas | | | | | | | | | | |
| Produced, Net of Production | | | | | | | | | | |
| Costs | (246,105) | (220,695) | (87,338) | (82,322) | (57,826) | (90,309) | (328,427) | (278,521) | (177,647) | |
| Development Costs Incurred | 55,368 | 67,381 | 51,190 | 18,770 | 21,217 | 118,543 | 74,138 | 88,598 | 169,733 | |
| Purchases of Reserves in Place | 5,190 | | 74,203 | | 6,065 | 15,286 | 5,190 | 6,065 | 89,489 | |
| Extensions and Discoveries | 26,907 | 14,075 | 22,012 | | 13,636 | | 26,907 | 27,711 | 22,012 | |
| Sales of Reserves | | (44,026) | 24 | | (267,723) | | | (311,749) | 24 | |
| Net Changes in Prices, | | | | | | | | | | |
| Development and Production | | | | | | | | | | |
| Cost | (397,758) | 383,154 | 91,332 | (175,943) | 77,619 | 84,037 | (573,701) | 460,773 | 175,369 | |
| Revisions of Previous Quantity | | | | | | | | | | |
| Estimates*1 | 54,697 | 175,921 | (91,821) | 13,789 | 10,074 | 51,275 | 68,486 | 185,995 | (40,546) | |
| Accretion of Discount | 39,949 | 27,799 | 17,476 | 28,506 | 47,175 | 27,296 | 68,456 | 74,974 | 44,772 | |
| Net Changes in Income Taxes | 259,845 | (135,031) | 18,381 | 73,022 | (36,286) | (51,066) | 332,867 | (171,317) | (32,685) | |
| Others*2 | (69,626) | (147,073) | (16,447) | (33,403) | (642) | 55,200 | (103,030) | (147,715) | 38,753 | |
| | | | | | | | | | | |
| Net Changes for the Year | (271,533) | 121,505 | 103,225 | (157,581) | (186,691) | 198,798 | (429,114) | (65,186) | 302,023 | |
| | | | | | | | | | | |
| Present Value at March 31 | ¥ 127,960 | ¥ 399,493 | ¥ 277,988 | ¥ 127,481 | ¥ 285,062 | ¥ 471,753 | ¥ 255,441 | ¥ 684,555 | ¥ 749,741 | |

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^{*1} Includes amounts resulting from changes in the timing of production.

^{*2} Main portion of Others is foreign currency transaction adjustments and increase or decrease of royalty due to revisions of previous reserves.

SIGNATURE

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

MITSUI & CO., LTD.

(Registrant)

Date: July 17, 2009 by /s/ Junichi Matsumoto
Junichi Matsumoto

Executive Vice President and

Chief Financial Officer

INDEX OF EXHIBITS

Exhibit

| Number | Document |
|--------|--|
| 1.1 | The Articles of Incorporation of Mitsui & Co., Ltd., as of June 23, 2009 (English-language translation). |
| 1.2 | The Share Handling Regulation of Mitsui & Co., Ltd., as amended on January 5, 2009 (English-language translation). |
| 1.3 | The Rules of the Board of Directors of Mitsui & Co., Ltd., as amended on September 17, 2008 (English-language translation). |
| 1.4* | The Rules of the Board of Corporate Auditors of Mitsui & Co., Ltd., as amended on July 31, 2006 (English-language translation). |
| 2.1 | Deposit Agreement, dated as of October 1, 1982 among Mitsui & Co., Ltd., Citibank, N.A., and holders of ADRs and European Depositary Receipts, as amended by Amendment No.1 dated as of January 4, 2006. |
| 8.1 | List of Subsidiaries of Mitsui & Co., Ltd. |
| 11.1 | Code of Ethics for Senior Financial Officers and Professionals. |
| 11.2 | Business Conduct Guidelines for Employees and Officers of Mitsui & Co., Ltd. |
| 12.1 | Certification of the principal executive officer of Mitsui & Co., Ltd. required by Rule 13a-14(a). |
| 12.2 | Certification of the principal financial officer of Mitsui & Co., Ltd. required by Rule 13a-14(a). |
| 13.1 | Certification required by Rule 13a-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code. |

^{*} Incorporated by reference to the corresponding exhibit to our annual report on Form 20-F (File No. 0-9929) filed on September 27, 2006. We have not included as exhibits certain instruments with respect to our long-term debt, the amount of debt authorized under each of which does not exceed 10% of our total assets, and we agree to furnish a copy of any such instruments to the Securities and Exchange Commission upon request.