

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

FIRSTFED AMERICA BANCORP INC

Form 10-Q

November 14, 2002

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2002

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO

COMMISSION FILE NUMBER 1-12305

FIRSTFED AMERICA BANCORP, INC.

-----  
(Exact name of registrant as specified in its charter)

DELAWARE

04-3331237

-----  
(State or other jurisdiction of (I.R.S. Employer Identification No.)  
incorporation or organization)

ONE FIRSTFED PARK, SWANSEA, MASSACHUSETTS 02777

-----  
(Address of principal executive offices)

Registrant's telephone number, including area code: (508) 679-8181

-----  
(Former name, former address and former fiscal year, if changed  
since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes (X) No ( )

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes (X) No ( )

As of November 1, 2002, there were 8,392,554 shares of the Registrant's Common Stock outstanding.

FIRSTFED AMERICA BANCORP, INC.

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

INDEX TO FORM 10-Q

PART I FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Balance Sheets as of September 30, 2002  
(unaudited) and March 31, 2002

Consolidated Statements of Operations for the three months and  
six months ended September 30, 2002 (unaudited) and 2001 (unaudited)

Consolidated Statements of Changes in Stockholders' Equity for  
the six months ended September 30, 2002 (unaudited)

Consolidated Statements of Cash Flows for the six months ended  
September 30, 2002 (unaudited) and 2001 (unaudited)

Notes to Unaudited Consolidated Financial Statements

Item 2. Management's Discussion and Analysis of Financial Condition  
and Results of Operations

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Item 4. Controls and Procedures

PART II OTHER INFORMATION

Item 1. Legal Proceedings

Item 2. Changes in Securities and Use of Proceeds

Item 3. Default Upon Senior Securities

Item 4. Submission of Matters to a Vote of Security Holders

Item 5. Other Information

Item 6. Exhibits and Reports on Form 8-K

SIGNATURES

CERTIFICATIONS

1

FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(IN THOUSANDS)

ASSETS

SEPTEMBER 30,  
2002

MARCH 31,  
2002

-----  
(UNAUDITED)

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Cash on hand and due from banks	\$ 42,407	\$ 44,15
Short-term investments	1,130	100,89
	-----	-----
Total cash and cash equivalents	43,537	145,04
Mortgage loans held for sale	261,882	126,72
Investment securities available for sale, at fair value (amortized cost of \$40,991 and \$81,602)	44,790	84,65
Mortgage-backed securities available for sale, at fair value (amortized cost of \$794,262 and \$579,713)	805,325	578,61
Mortgage-backed securities held to maturity (fair value of \$1,043 and \$1,235)	1,001	1,20
Stock in Federal Home Loan Bank of Boston, at cost	58,433	58,43
Loans receivable, net (net of allowance for loan losses of \$19,321 and \$19,237)	1,138,528	1,125,75
Accrued interest receivable	11,613	11,12
Mortgage servicing rights	5,444	6,50
Office properties and equipment, net	38,307	37,77
Real estate owned	50	24
Bank-Owned Life Insurance	36,615	35,65
Investment in limited partnerships	782	47
Goodwill and other intangible assets	55,020	55,77
Prepaid expenses and other assets	21,692	26,46
	-----	-----
Total assets	\$ 2,523,019	\$ 2,294,44
	=====	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities:		
Deposits	\$ 1,331,362	\$ 1,317,26
FHLB advances and other borrowings	942,980	754,82
Company obligated, mandatorily redeemable securities	11,416	25,65
Advance payments by borrowers for taxes and insurance	5,488	6,16
Accrued interest payable	4,172	4,81
Other liabilities	49,570	30,38
	-----	-----
Total liabilities	2,344,988	2,139,10
	-----	-----
Stockholders' equity:		
Common stock	107	10
Additional paid-in capital	122,500	119,14
Retained earnings	86,927	79,24
Accumulated other comprehensive income	8,484	1,40
Unallocated ESOP shares	(2,323)	(2,32)
Unearned stock incentive plan	(118)	(1,55)
Treasury stock	(37,546)	(40,67)
	-----	-----
Total stockholders' equity	178,031	155,34
	-----	-----
Total liabilities and stockholders' equity	\$ 2,523,019	\$ 2,294,44
	=====	=====

See accompanying notes to consolidated financial statements.

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

	FOR THE THREE MONTHS ENDED SEPTEMBER 30,	
	2002	2001
Interest and dividend income:		
Loans	\$ 21,575	\$ 17,990
Mortgage-backed securities	10,011	8,556
Investment securities	824	405
Federal Home Loan Bank stock	553	570
Total interest and dividend income	32,963	27,521
Interest expense:		
Deposits	7,289	6,637
Borrowed funds	10,547	11,656
Total interest expense	17,836	18,293
Net interest income before provision for loan losses	15,127	9,228
Provision for loan losses	150	300
Net interest income after provision for loan losses	14,977	8,928
Non-interest income:		
Service charges on deposit accounts	621	481
Trust fee income	352	347
Loan servicing (expense) income	(915)	71
Insurance commission income	230	259
Earnings on Bank-Owned Life Insurance	480	445
Gain on sale of mortgage loans, net	6,900	588
Gain on sale of investment securities available for sale	40	253
Other income	1,867	16
Total non-interest income	9,575	2,460
Non-interest expense:		
Compensation and employee benefits	8,648	4,482
Office occupancy and equipment	2,099	1,080
Data processing	697	500
Advertising and business promotion	199	187
Federal deposit insurance premiums	59	34
Amortization of intangible assets	607	23
Other expense	3,015	874
Total non-interest expense	15,324	7,180
Income before income tax expense	9,228	4,208
Income tax expense	3,581	1,376
Net income before cumulative effect of accounting change	5,647	2,832
Cumulative effect of change in accounting for derivative instruments and hedging activities, net of \$237 tax benefit	--	--
Net income	\$ 5,647	\$ 2,832
Basic earnings per share before cumulative effect of accounting change	\$ 0.70	\$ 0.49

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Cumulative effect of accounting change		--	--
Basic earnings per share	\$	0.70	\$ 0.49
Diluted earnings per share before cumulative effect of accounting change	\$	0.68	\$ 0.48
Cumulative effect of accounting change		--	--
Diluted earnings per share	\$	0.68	\$ 0.48
Weighted average shares outstanding - basic		8,015,398	5,771,113
Weighted average shares outstanding - diluted		8,270,873	5,841,682

See accompanying notes to consolidated financial statements.

3

FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2002  
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)  
(UNAUDITED)

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME	UNALLOCATED ESOP SHARES	UN IN PL
Balance at March 31, 2002	\$106	\$ 119,149	\$ 79,245	\$ 1,401	\$ (2,323)	\$
Earned SIP stock awards	--	(154)	--	--	--	
Earned ESOP shares charged to expense	--	580	--	--	--	
Stock options exercised	1	1,142	--	--	--	
Cash dividends declared and paid (1st quarter at \$0.14 per share; 2nd quarter at \$0.15 per share)	--	--	(2,399)	--	--	
Common stock acquired for certain employee benefit plans (2,751 shares at an average price of \$26.04 per share)	--	--	--	--	--	
Common stock issued in private placement (202,430 shares at \$24.70 per share)	--	1,796	--	--	--	
Common stock issuance costs	--	(13)	--	--	--	
Comprehensive income:						
Net income	--	--	10,081	--	--	
Other comprehensive income, net of tax Unrealized holding						

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

gains on available for sale securities	--	--	--	14,475	--
Reclassification adjustment for gains included in net income	--	--	--	(1,571)	--
Net unrealized gains	--	--	--	12,904	--
Tax effect	--	--	--	(5,821)	--
Net-of-tax effect	--	--	--	7,083	--
Total comprehensive income	--	--	--	--	--
Balance at September 30, 2002	\$107	\$ 122,500	\$ 86,927	\$ 8,484	\$ (2,323)

See accompanying notes to consolidated financial statements.

4

FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)  
(UNAUDITED)

Cash flows from operating activities:

Net income

Adjustments to reconcile net income to net cash (used in) provided by operating activities:

(Accretion) amortization of:

Premiums/discounts, net

Deferred loan origination costs

Mortgage servicing rights

Intangible assets

Provision for loan losses

Gains on sales of:

Mortgage loans

Investment securities available for sale

Mortgage-backed securities available for sale

Office properties and equipment

Real estate owned

Net proceeds from sales of mortgage loans

Origination of mortgage loans held for sale

Earnings on Bank-Owned Life Insurance

Unrealized loss on investments in limited partnerships

Depreciation of office properties and equipment

Appreciation in fair value of ESOP shares

Earned SIP shares

Increase or decrease in:

Accrued interest receivable

Other assets

Accrued interest payable

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Other liabilities

Net cash (used in) provided by operating activities

Cash flows from investing activities:

Purchase of investment securities available for sale  
Purchase of mortgage-backed securities available for sale  
Payments received on mortgage-backed securities  
Proceeds from sale of investment securities available for sale  
Proceeds from sale of mortgage-backed securities available for sale  
Maturities of investment securities available for sale  
Net (increase) decrease in loans  
Purchase of office properties and equipment  
Proceeds from sales of office properties and equipment  
Proceeds from sales of real estate owned  
Purchase of investments in limited partnerships

Net cash used in investing activities

Cash flows from financing activities:

Net increase in deposits  
Proceeds from FHLB advances and other borrowings  
Repayments on FHLB advances and other borrowings  
Net change in advance payments by borrowers for taxes and insurance  
Cash dividends paid  
Common stock issued in private placement  
Payments to acquire common stock for treasury stock and stock issuance costs  
Stock options exercised

Net cash provided by financing activities

Net (decrease) increase in cash and cash equivalents

Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

Supplemental disclosures of cash flow information:

Cash paid during the year for:

Interest

Income taxes

Supplemental disclosures of noncash investing activities:

Property acquired in settlement of loans

See accompanying notes to consolidated financial statements.

5

FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(1) BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of FIRSTFED AMERICA BANCORP, INC. (the "Company"), its wholly-owned subsidiaries, First Federal Savings Bank of America (the "Bank"), FAB FUNDING CORPORATION ("FAB FUNDING") and FIRSTFED INSURANCE AGENCY, LLC (the "Agency"), People's Bancshares Capital Trust ("Capital Trust I"), People's Bancshares

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Capital Trust II ("Capital Trust II"), and the Company's 65% interest in FIRSTFED TRUST COMPANY, N.A. (the "Trust Company"). The remaining 35% interest of the Trust Company is held by M/D Trust, LLC, a minority owner. The Bank includes its wholly-owned subsidiaries, People's Mortgage Corporation ("PMC"), FIRSTFED INVESTMENT CORPORATION, and CELMAC INVESTMENT CORPORATION and several inactive corporations.

On February 28, 2002, the Company completed the acquisition of People's Bancshares, Inc. ("People's"), New Bedford, Massachusetts, for \$40.3 million in cash and 1.9 million shares of the Company's common stock (the "People's acquisition"). The People's acquisition was accounted for as a purchase in accordance with Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations," and the total cost, including the fair value of stock options assumed and certain merger costs, was \$75.0 million. The Company recorded goodwill of \$42.5 million and other intangible assets of \$12.4 million in connection with the acquisition. The results of People's operations have been included in the consolidated financial statements since March 1, 2002.

The interim consolidated financial statements reflect all normal and recurring adjustments which are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. The results of operations for the six months ended September 30, 2002 are not necessarily indicative of the results of operations that may be expected for all of fiscal year 2003.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted, pursuant to the rules and regulations of the Securities and Exchange Commission.

These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report to Stockholders on Form 10-K for the fiscal year ended March 31, 2002.

### (2) GOODWILL AND OTHER INTANGIBLE ASSETS

The Company adopted the provisions of SFAS No. 142, "Goodwill and Other Intangible Assets," effective April 1, 2002. As of the date of adoption, the Company had goodwill in the amount of \$43.5 million, a core deposit intangible asset of \$11.7 million and a non-compete intangible asset of \$498,000, all of which will be subject to the transition provisions of SFAS No. 142. The Company has completed the transitional impairment testing provisions of SFAS No. 142, and concluded that the amount of recorded goodwill was not impaired as of April 1, 2002. The Company does not currently have any other indefinite-lived intangible assets recorded in the consolidated balance sheet. In addition, no material reclassifications or adjustments to the useful lives of finite-lived intangible assets were made as a result of adopting the new standard. The estimated amortization expense of intangible assets for fiscal year 2003 is expected to increase to \$2.4 million from \$294,000 in fiscal year 2002 due to amortization of the identifiable intangible assets recorded in connection with the People's acquisition, partially offset by discontinuing all goodwill amortization, subject to the results of the required testing for goodwill impairment. Total amortization expense associated with these intangible assets was \$607,000 and \$23,000 in the second quarter of fiscal years 2003 and 2002, respectively, and \$1.2 million and \$46,000 in the first six months of fiscal years 2003 and 2002,

respectively. The retroactive adoption of SFAS No. 142 would have resulted in an insignificant effect on net income and diluted earnings per share for the six



## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

months ended September 30, 2001.

The changes in the carrying amount of goodwill and other intangible assets are as follows (in thousands):

	GOODWILL	CORE DEPOSIT INTANGIBLE ASS
	-----	-----
Balance at March 31, 2002	\$ 43,535	\$ 11,746
Recorded during the period	95	--
Amortization expense	--	(1,084)
Impairment recognized	--	--
Adjustment of purchase accounting estimates	484	--
Change in deferred taxes related to purchase accounting adjustments	(124)	--
	-----	-----
Balance at September 30, 2002	\$ 43,990	\$ 10,662
	=====	=====
Estimated amortization expense for fiscal years ended March 31:		
2003	\$ --	\$ 2,150
2004	--	1,933
2005	--	1,717
2006	--	1,500
2007	--	1,283

The components of identifiable intangible assets at September 30, 2002 are as follows (in thousands):

	GROSS CARRYING AMOUNT	ACCUMULATED AMORTIZATION	NET CARRYING AMOUNT
	-----	-----	-----
Core deposit intangible asset	\$11,926	\$ 1,264	\$10,662
Non-compete intangible asset	520	152	368
	-----	-----	-----
	\$12,446	\$ 1,416	\$11,030
	=====	=====	=====

### (3) IMPACT OF RECENT ACCOUNTING STANDARDS

In August 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets." SFAS No. 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. SFAS No. 144 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the future net cash flows that are expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the asset. SFAS No. 144 requires companies to separately report discontinued

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

operations and extend that reporting to a component of an entity that either has been disposed of (by sale, abandonment or in a distribution to owners) or is classified as held for sale. Assets to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell. The Company adopted SFAS No. 144 on April 1, 2002 with no material impact on its financial condition or results of operations.

7

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections." SFAS No. 145 addresses financial accounting and reporting of gains and losses from extinguishment of debt. SFAS No. 145 requires gains and losses resulting from the extinguishment of debt to be classified as extraordinary items only if they meet the criteria in Accounting Principles Board Opinion No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions." SFAS No. 145 rescinds SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt," SFAS No. 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements," and amends SFAS No. 13, "Accounting for Leases." SFAS No. 145 is effective for fiscal years beginning after May 15, 2002, with early application encouraged. The Company does not believe the adoption of SFAS No. 145 will have a material impact on the Company's Consolidated Financial Statements.

8

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### GENERAL

The Company's primary business is attracting retail deposits from the general public and investing those deposits and other borrowed funds in loans, mortgage-backed securities, U.S. Government securities and other securities. The Company originates commercial, consumer, and mortgage loans for investment, and mortgage loans for sale in the secondary market. The Company's primary sources of funds are deposits, principal and interest payments on loans and mortgage-backed securities, proceeds from the sale of loans and securities, FHLB advances, and other borrowings.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the income earned on its loan, investment and mortgage-backed securities portfolios, and its cost of funds, consisting of the interest paid on deposits and borrowings. Results of operations are also affected by the Company's provision for loan losses and non-interest income including service charges on deposit accounts, loan servicing income, revenue from the Trust Company and Agency operations, earnings on Bank-Owned Life Insurance ("BOLI"), gains on sale of loans and investment securities, and other income. The Company's non-interest expense consists of compensation and employee benefits, office occupancy and equipment expense, data processing expense, advertising and business promotion, federal deposit insurance premiums, and other expenses. Results of operations of the Company are also significantly affected by general economic and competitive conditions, particularly changes in interest rates, government policies and the actions of regulatory authorities.

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Act of 1995, and is including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identified by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project," or similar expressions. The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and the subsidiaries include, but are not limited to, changes in: interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area and accounting principles and guidelines. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information on the Company and its business, including additional factors that could materially affect the Company's financial results, is included in the Company's filings with the Securities and Exchange Commission.

Subject to applicable laws and regulations, the Company does not undertake - and specifically disclaims any obligation - to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

9

### RESULTS OF OPERATIONS

#### OVERVIEW

Net income increased \$2.8 million, or 99.4%, to \$5.6 million for the second quarter of fiscal year 2003 from \$2.8 million for the second quarter of fiscal year 2002. Diluted earnings per share ("EPS") increased 41.7% to \$0.68 for the second quarter of fiscal year 2003 from \$0.48 per share for the second quarter of fiscal year 2002. Income before income tax expense increased \$5.0 million, or 119%, to \$9.2 million, as a result of increases in net interest income of \$5.9 million and non-interest income of \$7.1 million, partially offset by an increase in non-interest expense of \$8.1 million.

For the first six months of fiscal year 2003, net income was \$10.1 million, an increase of \$4.2 million, or 71.8%, from \$5.9 million for the first six months of fiscal year 2002. Before the cumulative effect of the prior year change in accounting for derivative instruments of \$461,000 upon adoption of SFAS No. 133, net income was \$6.3 million for the first six months of fiscal year 2002. Diluted EPS increased 21.8% to \$1.23 for the first six months of fiscal year 2003 from \$1.01 for the first six months of fiscal year 2002. Before the cumulative effect of the prior year change in accounting for derivative instruments of \$0.08 per share, diluted EPS was \$1.09 for the first six months of fiscal year 2002. Income before income tax expense increased \$6.9 million, or 72.2%, to \$16.4 million, as a result of increases in net interest income of \$10.4 million and non-interest income of \$12.1 million, partially offset by an increase in non-interest expense of \$16.0 million.

Return on average stockholders' equity increased to 12.65% for the second quarter of fiscal year 2003 and 12.02% for the first six months of fiscal year 2003, compared to 9.56% and 9.89% for the respective periods of fiscal year 2002. Return on average assets increased to 0.92% for the second quarter of fiscal year 2003 and 0.85% for the first six months of fiscal year 2003, compared to 0.65% and 0.68% for the respective periods of fiscal year 2002.

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

The second quarter and first six months of the fiscal year 2002 did not include results from People's, as well as People's Savings Bank of Brockton and its mortgage banking subsidiary, PMC, all of which were acquired on February 28, 2002. In May 2002, the Company completed the systems conversion and consolidation of three banking offices.

### NET INTEREST INCOME

Net interest income before provision for loan losses increased \$5.9 million, or 63.9%, to \$15.1 million for the second quarter of fiscal year 2003 from \$9.2 million for the second quarter of fiscal year 2002. The net interest rate spread and net interest margin were 2.49% and 2.71% for the second quarter of fiscal year 2003, compared to 1.97% and 2.25%, respectively, for the second quarter of fiscal year 2002.

For the first six months of fiscal year 2003, net interest income before provision for loan losses increased \$10.4 million, or 56.6%, to \$28.7 million for the first six months of fiscal year 2003 from \$18.4 million for the first six months of fiscal year 2002. The net interest rate spread and net interest margin were 2.46% and 2.67% for the first six months of fiscal year 2003, compared to 1.93% and 2.27%, respectively, for the first six months of fiscal year 2002.

The increases in net interest income and the average balances of interest-earning assets and interest-bearing liabilities during the second quarter and year to date periods of fiscal year 2003, compared to the same periods of fiscal year 2002, were due primarily to improved balance sheet composition and growth resulting from the People's acquisition, as well as the pre-payment of certain FHLB advances and other borrowings during March 2002. In addition, a low market interest rate environment and related consumer preferences resulted in the Company's

10

continued high origination volume of fixed-rate mortgages that are generally sold in the secondary market and increases in mortgage loans held for sale. However, the low market interest rate environment also led to increased prepayment speeds on portfolio mortgage loans due primarily to refinancing activity.

The following tables set forth certain information relating to the Company for the periods indicated. Net interest income is a function of both the relative amounts of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them. Income from BOLI is excluded from interest income, and the BOLI cash value balances are excluded from interest-earning assets. The average yields and costs are derived by dividing income or expense by the average balance of interest-earning assets or interest-bearing liabilities, respectively, for the periods shown. Average balances are derived from the best available daily or monthly data, which management believes approximates the average balances computed on a daily basis. The yields and the costs include fees, premiums and discounts which are considered adjustments to yields.

FOR THE THREE MONTHS EN			
2002			
AVERAGE BALANCE	INTEREST	AVERAGE YIELD/ COST	AV BA

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

----- (DOLLARS IN THOUSANDS)				
Assets:				
Interest-earning assets:				
Loans receivable, net and mortgage loans held for sale (1)	\$1,302,078	\$21,575	6.63%	\$
Investment securities (2)	106,180	1,377	5.15	
Mortgage-backed securities (3)	807,172	10,011	4.96	
	-----			
Total interest-earning assets	2,215,430	32,963	5.95	1,
	-----			
Noninterest-earning assets	219,657			
	-----			
Total assets	\$2,435,087			\$ 1,
	=====			
Liabilities and Stockholders' Equity:				
Interest-bearing liabilities:				
Deposits (4)	\$1,139,713	7,289	2.54	\$
FHLB advances and other borrowings	904,050	10,547	4.63	
	-----			
Total interest-bearing liabilities	2,043,763	17,836	3.46	1,
	-----			
Noninterest-bearing liabilities (5)	214,191			
	-----			
Total liabilities	2,257,954			1,
Stockholders' equity	177,133			
	-----			
Total liabilities and stockholders' equity	\$2,435,087			\$ 1,
	=====			
Net interest rate spread (6)		\$ 15,127	2.49%	
		-----		
Net interest margin (7)			2.71%	
			=====	
Ratio of interest-earning assets to interest-bearing liabilities	108.40%			
	=====			

11

----- FOR THE SIX MONTHS END				
2002				
-----				
	AVERAGE BALANCE	INTEREST	AVERAGE YIELD/ COST	
-----				
(DOLLARS IN THOUSANDS)				
Assets:				
Interest-earning assets:				
Loans receivable, net and mortgage loans held for sale (1)	\$1,258,202	\$42,443	6.75%	\$
Investment securities (2)	139,386	3,268	4.68	
Mortgage-backed securities (3)	751,524	18,940	5.04	
	-----			
Total interest-earning assets	2,149,112	64,651	6.02	

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Noninterest-earning assets	223,342		
	-----		
Total assets	\$2,372,454		
	=====		
Liabilities and Stockholders' Equity:			
Interest-bearing liabilities:			
Deposits (4)	\$1,159,150	14,856	2.56
FHLB advances and other borrowings	855,111	21,064	4.91
	-----		
Total interest-bearing liabilities	2,014,261	35,920	3.56
	-----		
Noninterest-bearing liabilities (5)	190,918		
	-----		
Total liabilities	2,205,179		
Stockholders' equity	167,275		
	-----		
Total liabilities and stockholders' equity	\$2,372,454		
	=====		
Net interest rate spread (6)		\$28,731	2.46%
		=====	
Net interest margin (7)			2.67%
			=====
Ratio of interest-earning assets to interest-bearing liabilities	106.69%		
	=====		

- 
- (1) Amount is net of deferred loan origination costs, undisbursed proceeds of construction mortgages in process, allowance for loan losses and includes non-performing loans.
  - (2) Includes short-term investments, investment securities available for sale and FHLB stock.
  - (3) Consists of mortgage-backed securities available for sale and held to maturity.
  - (4) Includes the net effect of interest rate swaps.
  - (5) Consists primarily of business checking accounts.
  - (6) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
  - (7) Net interest margin represents net interest income as a percentage of average interest-earning assets.

PROVISION FOR LOAN LOSSES

The Company's provision for loan losses was \$150,000 for the second quarter of fiscal year 2003 compared to \$300,000 for the second quarter of fiscal year 2002, and \$250,000 for the first six months of fiscal year 2003 compared to \$600,000 for the first six months of fiscal year 2002, based on management's assessment of the loan loss reserve level as influenced by several key factors. For additional information on the amount of the allowance and the process for evaluating its adequacy, see "Financial Condition - Asset Quality."

## NON-INTEREST INCOME

Non-interest income increased \$7.1 million, or 289%, to \$9.6 million for the second quarter of fiscal year 2003 from \$2.5 million for the second quarter of fiscal year 2002, including increases of \$6.3 million in gain on sale of mortgage loans, \$140,000 in service charges on deposit accounts and \$1.9 million in other non-interest income, partially offset by decreases of \$986,000 in loan servicing income and \$213,000 in gain on sale of investment securities available for sale.

For the first six months of fiscal year 2003, non-interest income increased \$12.1 million, or 189%, to \$18.5 million from \$6.4 million for the first six months of fiscal year 2002, including increases of \$9.5 million in gain on sale of mortgage loans, \$568,000 in gain on sale of investment securities available for sale, \$361,000 in service charges on deposit accounts and \$2.9 million in other non-interest income, partially offset by a decrease of \$1.3 million in loan servicing income.

The increases in gain on sale of mortgage loans for the second quarter and the year to date were due primarily to a higher volume of loans originated for sale, which included loans sold by PMC during fiscal year 2003. Changes in fair value of derivative instruments utilized in secondary market hedging activities resulted in an addition to gain on sale of mortgage loans of \$269,000 for the second quarter of fiscal year 2003, compared to a reduction of \$237,000 for the second quarter of fiscal year 2002, and additions of \$162,000 and \$25,000 for the first six months of fiscal years 2003 and 2002, respectively. Management of the Company believes that the adoption of SFAS No. 133 has introduced the potential for greater volatility to quarterly earnings due to valuation changes and accelerated recognition of gains or losses in the Company's mortgage banking activities. However, such effects are expected to offset over time as market conditions change.

The year to date increase in gain on sale of investment securities available for sale included the sale during fiscal year 2003 of certain investments acquired as part of the People's acquisition. The increases in service charges on deposit accounts and other non-interest income were due primarily to growth resulting from the People's acquisition. Changes in the fair value of interest rate swaps resulted in an addition to other non-interest income of \$277,000 for the second quarter of fiscal year 2003, compared to a reduction of \$118,000 for the second quarter of fiscal year 2002, and an addition of \$440,000 for the first six months of fiscal year 2003, compared to a reduction of \$92,000 for the first six months of fiscal year 2002.

The decreases in loan servicing income were due primarily to additions to the valuation reserve for mortgage servicing rights of \$1.2 million and \$1.4 million for the second quarter and first six months of fiscal year 2003, respectively, compared to \$240,000 for the second quarter and first six months of fiscal year 2002. The valuation reserve adjustments were based on estimated impairment due to a combination of faster than previously expected actual payoff experience and faster prepayment forecasts for the applicable periods. The balance of the valuation allowance amounted to \$1.9 million at September 30, 2002 and \$490,000 at March 31, 2002. Amortization of mortgage servicing rights, plus the addition to the valuation allowance, totaled \$3.0 million and \$1.6 million for the first six months of fiscal year 2003 and 2002, respectively.

## NON-INTEREST EXPENSE

Non-interest expense increased \$8.1 million, or 113%, to \$15.3 million for the second quarter of fiscal year 2003 from \$7.2 million for the

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

second quarter of fiscal year 2002, including increases of \$4.2 million in compensation and benefits, \$1.0 million in office occupancy and equipment expenses, \$197,000 in data processing costs, \$584,000 in amortization of intangible assets and \$2.1 million in other non-interest expenses.

For the first six months of fiscal year 2003, non-interest expense increased \$16.0 million, or 109%, to \$30.6

13

million from \$14.6 million for the first six months of fiscal year 2002, including increases of \$7.9 million in compensation and benefits, \$1.9 million in office occupancy and equipment expenses, \$651,000 in data processing costs, \$1.2 million in amortization of intangible assets and \$4.3 million in other non-interest expenses.

The increases in non-interest expenses were due primarily to growth resulting from the acquisition of People's and PMC, costs related to banking office and back office consolidation, and other non-recurring integration expenses.

### INCOME TAXES

Income tax expense increased \$2.2 million, or 160%, to \$3.6 million for the second quarter of fiscal year 2003 from \$1.4 million for the second quarter of fiscal year 2002. For the first six months of fiscal year 2003, income tax expense increased \$3.1 million, or 97.6%, to \$6.3 million from \$3.2 million for the first six months of fiscal year 2002. The Company's effective tax rate increased to 38.6% during the first six months of fiscal year 2003 from 33.7% for the first six months of fiscal year 2002, due primarily to the effects of an increase in the statutory federal income tax rate based on a higher taxable earnings threshold, increased state taxes and appreciation of FIRSTFED stock contributed to the Company's Employee Stock Ownership Plan ("ESOP").

14

### FINANCIAL CONDITION

#### OVERVIEW

Total assets increased \$228.6 million, or 10.0%, to \$2.523 billion at September 30, 2002 from \$2.294 billion at March 31, 2002. This growth was due primarily to increases of \$226.7 million in mortgage-backed securities available for sale and \$135.2 million in mortgage loans held for sale, partially offset by decreases of \$101.5 million in cash and cash equivalents and \$39.9 million in investment securities available for sale. The net increase in mortgage-backed securities was due primarily to purchases of mortgage-backed securities available for sale totaling \$348.1 million, partially offset by payments received of \$128.6 million. The net decrease in investment securities available for sale was due primarily to sales of \$42.1 million, including the sale of certain securities acquired as part of the People's acquisition. Corporate bond investments acquired from People's have been reduced from \$16.1 million at the time of acquisition to \$6.8 million at September 30, 2002. Trust preferred stock investments have been reduced from \$40.3 million at the time of acquisition to \$25.2 million at September 30, 2002. During October 2002, another \$6.9 million of corporate bond and trust preferred stock investments acquired in the People's acquisition have been sold.

The following table sets forth the composition of the Company's loan portfolio in dollar amounts and as a percentage of the portfolio at the dates indicated:



Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

	SEPTEMBER 30, 2002		MARCH 31, 2002
	AMOUNT	PERCENT OF TOTAL	AMOUNT
	(DOLLARS IN THOUSANDS)		
Mortgage Loans:			
Residential	\$ 574,987	49.11%	\$ 635,297
Commercial real estate	123,974	10.59	115,243
Construction and land	45,444	3.88	63,810
Total mortgage loans	744,405	63.58	814,350
Commercial Loans	260,135	22.22	200,016
Consumer Loans:			
Home equity lines	110,273	9.42	83,013
Second mortgages	42,357	3.62	48,901
Other consumer loans	13,666	1.16	13,713
Total consumer loans	166,296	14.20	145,627
Total loans receivable	1,170,836	100.00%	1,159,993
Less:			
Allowance for loan losses	(19,321)		(19,237)
Undisbursed proceeds of construction mortgages in process	(18,959)		(21,818)
Purchase premium on loans, net	5,445		5,869
Deferred loan origination costs, net	527		943
Loans receivable, net	\$1,138,528		\$1,125,750

Balance sheet growth was primarily funded by increases of \$188.2 million in FHLB advances and other borrowings and \$14.1 million in deposit balances during the first six months of fiscal year 2003. The increase in deposits included an increase in combined demand and savings deposits of \$42.9 million, or 6.4%, partially offset by a decrease in time deposits of \$28.8 million, or 4.4%. The percentage of deposits to total assets was 52.8% at

September 30, 2002.

Total stockholders' equity increased \$22.7 million, or 14.6%, to \$178.0 million at September 30, 2002, from \$155.3 million at March 31, 2002. The increase was due primarily to \$10.1 million in net income, a \$7.1 million increase in the fair market value of available for sale securities, net of tax, and a \$5.0 million private placement of common stock issued from the Company's treasury stock, partially offset by \$2.4 million in dividends paid to stockholders. Stockholders' equity to assets was 7.06% at September 30, 2002, compared to 6.77% at March 31, 2002. Book value per share increased 9.3% to \$21.92 at September 30, 2002 from \$20.06 at March 31, 2002. Tangible book value

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

per share increased 17.8% to \$15.15 at September 30, 2002 from \$12.86 at March 31, 2002.

At September 30, 2002 and March 31, 2002, mortgage loans sold to others and serviced by the Bank on a fee basis under various agreements amounted to \$1.542 billion and \$1.588 billion, respectively. Loans serviced for others are not included in the Consolidated Balance Sheets.

16

### ASSET QUALITY

Non-Performing Assets. The following table sets forth information regarding non-accrual loans, real estate owned ("REO") and other repossessed assets. The Company ceases to accrue interest on loans 90 days or more past due and charges off all accrued interest. Foregone interest on non-accrual loans was \$37,000 for the three months ended September 30, 2002 and \$52,000 for the six months ended September 30, 2002.

	AT SEPTEMBER 30, 2002	AT MARCH 31, 2002
-----		
(DOLLARS IN THOUSANDS)		
Non-accrual loans:		
Mortgage loans:		
One-to-four family .....	\$1,501	\$1,855
Commercial real estate .....	12	724
Construction and land .....	185	814
	-----	-----
Total mortgage loans .....	1,698	3,393
	-----	-----
Commercial loans .....	1,539	144
	-----	-----
Consumer loans:		
Home equity lines .....	--	54
Second mortgages .....	56	77
Other consumer loans .....	27	36
	-----	-----
Total consumer loans .....	83	167
	-----	-----
Total non-accrual loans .....	3,320	3,704
Non-performing investment .....	--	3,285
REO, net (1) .....	50	240
Other repossessed assets .....	--	3
	-----	-----
Total non-performing assets .....	\$3,370	\$7,232
	=====	=====
Allowance for loan losses as a percent of loans (2)	1.67%	1.68%
Allowance for loan losses as a percent		
of non-accrual loans (3) .....	582%	519%
Non-accrual loans as a percent of loans (2) (3) ....	0.29%	0.32%
Non-performing assets as a percent of total assets	0.13%	0.31%

(1) REO balances are shown net of related valuation allowances.

(2) Loans includes loans receivable, net, excluding allowance for loan losses.

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

- (3) Non-performing loans consist of all loans 90 days or more past due and other loans which have been identified by the Company as presenting uncertainty with respect to the collectability of interest or principal.

The decrease in non-performing assets during the first six months of fiscal year 2003 is primarily due to the sale of a non-performing investment acquired in the People's acquisition.

Allowance for Loan Losses. The allowance for loan losses is based on management's ongoing review and estimate of the credit losses inherent in the loan portfolio. Management's methodology to estimate loss exposure inherent in the portfolio includes analysis of individual loans deemed to be impaired, performance of individual loans in relation to contract terms, and allowance allocations for various loan types based on payment status or loss experience. An unallocated allowance is also maintained within an established range based on management's assessment of many factors including current market conditions, trends in loan delinquencies and charge-offs, the

17

volume and mix of new originations, and the current type, mix, changing risk profiles and balance of the portfolio. In addition, the Office of Thrift Supervision ("OTS") and the Federal Deposit Insurance Corporation ("FDIC"), as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to make additional provisions for estimated loan losses based upon judgments different from those of management.

The allowance for loan losses totaled \$19.3 million at September 30, 2002, an increase of \$84,000, or 0.4%, as compared to \$19.2 million at March 31, 2002. The following table sets forth activity in the Company's allowance for loan losses for the periods indicated:

	FOR THE THREE MONTHS ENDED SEPTEMBER 30,		FOR THE SIX MONTHS ENDED SEPTEMBER 30,
	2002	2001	2002
	(DOLLARS IN THOUSANDS)		
Balance at beginning of period	\$ 19,215	\$ 13,521	\$ 19,237
Provision for loan losses	150	300	250
	-----	-----	-----
Charge-offs:			
One-to-four family mortgage loans	--	--	(10)
Commercial loans	--	(68)	(86)
Consumer Loans:			
Home equity lines	(14)	(1)	(23)
Second mortgages	--	--	--
Other consumer	(32)	(28)	(51)
	-----	-----	-----
Total	(46)	(97)	(170)
Recoveries	2	1	4
	-----	-----	-----
Balance at end of period	\$ 19,321	\$ 13,725	\$ 19,321
Ratio of net charge-offs during the period to average loans outstanding during the period	0.02%	0.04%	0.03%

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Management was influenced by several key factors as a basis for the level of the Company's provisions for loan losses, which resulted in increases in the balance of the allowance for loan losses and as a percent of the total loan portfolio during the past year. Although the Company's non-performing loans and charge-offs have remained low, there has been a significant shift in the composition of the loan portfolio at September 30, 2002, as compared to September 30, 2001, including \$308.9 million of loans receivable acquired and \$5.2 million of allowance for loan losses assumed as part of the People's acquisition. The residential mortgage portfolio has decreased due primarily to a low fixed rate environment, which resulted in high refinancing activity, while the commercial and consumer loan portfolios have shown significant growth. Commercial and consumer loans bear a higher degree of risk than the one-to-four family mortgage loans that make up substantially all of the Company's residential portfolio. In addition, management believes that current economic conditions, including rising unemployment rates in its key market area of southeastern New England, could have an adverse affect on asset quality and result in higher non-performing loans and charge-offs.

The Company will continue to monitor and modify its allowances for loan losses as conditions dictate. While management believes the Company's allowance for loan losses was sufficient to absorb losses inherent in its loan portfolio at September 30, 2002, no assurances can be given that the Company's level of allowance for loan losses will be sufficient to cover future loan losses incurred by the Company or that future adjustments to the allowance for loan losses will not be necessary if economic and other conditions differ substantially from the economic and other conditions used by management to determine the current level of the allowance for loan losses.

18

### MARKET RISK AND MANAGEMENT OF INTEREST-RATE RISK

The principal market risk affecting the Company is interest-rate risk. The principal objective of the Company's interest rate risk management function is to evaluate the interest rate risk included in certain balance sheet accounts, determine the level of risk appropriate given the Company's business strategy, operating environment, capital and liquidity requirements and performance objectives, and manage the risk consistent with Board of Directors' approved guidelines. Through such management, the Company seeks to reduce the vulnerability of its operations to changes in interest rates. The Company monitors its interest rate risk as such risk relates to its operating strategies. The Company's Board of Directors has established an Asset/Liability Committee, responsible for reviewing its asset/liability policies and interest rate risk position, which meets on a monthly basis and reports trends and interest rate risk position to the Board of Directors on a quarterly basis. The extent of the movement of interest rates is an uncertainty that could have a negative impact on the earnings of the Company.

The Company has primarily utilized the following strategies to manage interest rate risk: (1) emphasizing the origination and retention of adjustable-rate and shorter-term (generally 15 years or less) fixed-rate, one-to-four family mortgage loans; (2) selling in the secondary market longer-term, fixed-rate mortgage loans originated while generally retaining the servicing rights on such loans, with the exception of loans originated by PMC, which are sold servicing released; and (3) investing primarily in adjustable-rate mortgage-backed securities and short-term fixed-rate CMOs. In conjunction with its mortgage banking activities, the Company uses forward contracts in order to reduce exposure to interest-rate risk, except for PMC, where all loans are sold by obtaining commitments from investors on a loan by loan basis. The amount of forward coverage of the "pipeline" of mortgages is

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

managed on a day-to-day basis, within Board approved policy guidelines, based on the Company's assessment of the general direction of interest rates and levels of mortgage origination activity. In addition, the Company has engaged in interest rate swap agreements, from time to time, to synthetically lengthen its liability maturities.

The Company's interest rate risk is monitored by management through the use of a model that generates estimates of the change in the Company's net interest income and net portfolio value ("NPV") over a range of interest rate scenarios. NPV is the present value of expected cash flows from assets, liabilities, and off-balance sheet contracts. The NPV ratio, under any interest rate scenario, is defined as the NPV in that scenario divided by the estimated market value of assets in the same scenario. The OTS produces a similar analysis for the Bank using its own model, based upon data submitted in the Bank's quarterly Thrift Financial Report, the results of which may vary from the Company's internal model primarily due to differences in assumptions utilized between the Company's internal model and the OTS model, including estimated loan prepayment rates, reinvestment rates and deposit renewal rates.

19

The following table sets forth the Company's estimated NPV and NPV ratios as of September 30, 2002 and March 31, 2002, as calculated by the Company. Certain estimates utilized in the Company's calculation as of September 30, 2002 were based on the most recently available OTS model as of June 30, 2002.

Change in Interest Rates in Basis Points -----	September 30, 2002			March 31, 2002		
	Estimated Net Portfolio Value -----	NPV Ratio -----	NPV Sensitivity in Basis Points -----	Estimated Net Portfolio Value -----	NPV Ratio -----	NPV Sensitivity in Basis Points -----
	(Dollars in thousands)					
+ 300	\$144,918	5.82%	(50)	\$136,524	6.10%	(218)
+ 200	164,155	6.50	18	161,250	7.09	(120)
+ 100	173,335	6.79	47	181,372	7.85	(43)
Unchanged	161,951	6.32	-	193,892	8.28	-
- 100	127,062	4.96	(135)	186,886	7.93	(35)

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in NPV require certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV model presented incorporates an assumption that the composition of the Company's interest sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, and that a particular change in interest rates is reflected uniformly across the yield curve regardless of the term to maturity or repricing of specific assets and liabilities. Accordingly, although the NPV measurements and net interest income models provide an indication of the Company's interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on the Company's net interest income.

### LIQUIDITY AND CAPITAL RESOURCES

The Bank's primary sources of funds are deposits, principal and

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

interest payments on loans and mortgage-backed securities, proceeds from the sale of loans, FHLB advances, and other borrowings. In addition, the Company and the Bank acquired cash and cash equivalents as part of the People's acquisition. While maturities and scheduled amortization of loans are predictable sources of funds, deposit flows and mortgage prepayments are influenced by general interest rates, economic conditions and competition. The Bank used cash acquired in the People's acquisition to fund asset growth and repay certain FHLB advances and other borrowings. However, the Bank expects to use deposits and FHLB advances and other borrowings to fund asset growth in the future, depending on market conditions, the pricing of deposit products, and the pricing of FHLB advances and other borrowings.

The Bank's most liquid assets are cash, short-term investments, mortgage loans held for sale, investment securities available for sale, and mortgage-backed securities available for sale. The levels of these assets are dependent on the Bank's operating, financing, lending and investing activities during any given period. At September 30, 2002, cash, short-term investments, mortgage loans held for sale, investment securities available for sale, and mortgage-backed securities available for sale totaled \$1.156 billion, or 45.8% of total assets.

The Bank has other sources of liquidity if a need for additional funds arises, including a \$25.0 million FHLB secured line of credit, FHLB advances, and other borrowings. At September 30, 2002, the Bank had \$928.0 million in advances outstanding from the FHLB and other borrowings, and an additional borrowing capacity from the FHLB of \$250.5 million including the \$25.0 million line of credit. At September 30, 2002, the portfolio of putable FHLB advances and reverse repurchase agreements totaled \$422.5 million, with an average interest rate of 4.52%, and an average life to maturity and estimated average life of 7.1 years. The estimated average life calculated by the Bank may or may not mirror the counter-party's actual decision to exercise its option to terminate the advances.

20

The FHLB is required by regulation to offer replacement funding to the Bank if the FHLB terminates a putable advance prior to the maturity date of the advance, provided that the Bank is able to satisfy the FHLB's normal credit and collateral requirements. Such replacement funding would be for the remaining maturity of the putable advance, and at a market interest rate or a predetermined interest rate agreed upon between the Bank and the FHLB.

The Company had two subsidiary business trusts acquired as part of the People's acquisition, Capital Trust I and Capital Trust II, of which the Company owned all of the common securities. On July 1, 2002, the Company completed the redemption, at par, of the Capital Trust I 9.76% trust preferred securities totaling \$13.8 million. At September 30, 2002, Capital Trust II had \$10.0 million of 11.695% trust preferred securities outstanding that mature in July 2030 unless the Company elects and obtains regulatory approval to accelerate the maturity date to as early as July 2010.

At September 30, 2002, the Bank had commitments to originate loans and unused outstanding lines of credit and undistributed balances of construction loans totaling \$529.4 million. The Bank anticipates that it will have sufficient funds available to meet its current loan origination commitments. Certificate of deposit accounts scheduled to mature in less than one year from September 30, 2002 totaled \$502.2 million. Based on its prior experience and other factors, the Bank currently expects that it will retain a majority of maturing certificate accounts.

The Company opened a new banking and insurance office in East Greenwich, Rhode Island in October 2003, bringing its total banking and

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

insurance offices to 26. The Company continues to consider sites for new banking and insurance offices and loan origination centers in or adjacent to its market area. In addition, the Company may, from time to time, consider expanding its market share and/or market area through the acquisition of assets or other banking institutions and may consider acquisitions of other types of financial services companies. The establishment of additional banking and insurance offices, loan origination centers, trust service operations, mergers and acquisitions, and additional capital management strategies by the Company would result in additional capital expenditures and other associated costs which the Company has not yet estimated.

At September 30, 2002, the consolidated capital to total assets ratio of the Company was 7.06%. The Company paid cash dividends to stockholders of \$0.14 per share and \$0.15 per share during the first and second quarters, respectively, of fiscal year 2003, and announced the declaration of a cash dividend of \$0.15 per share to stockholders for payment during the third quarter of fiscal year 2003. The Company's primary source of funding for dividends, and payments for periodic stock repurchases, has been dividends from the Bank. The Bank's ability to pay dividends and other capital distributions to the Company is generally limited by OTS regulations.

At September 30, 2002, the Bank exceeded all of its regulatory capital requirements. The Bank's Tier 1 core capital of \$131.0 million, or 5.36% of total adjusted assets, was above the required level of \$97.9 million, or 4.0%; risk-based capital of \$142.0 million, or 10.73% of risk-weighted assets, was above the required level of \$105.8 million or 8.0%, and Tier 1 risk-based capital of \$131.0 million, or 9.57% of risk-weighted assets, was above the required level of \$52.9 million or 4.0%. The Bank also continued to exceed the regulatory capital requirements for designation as a "well capitalized" institution under the OTS prompt corrective action regulations of 5.0% for Tier 1 core capital, 10.0% for risk-based capital and 6% for Tier 1 risk-based capital. The Trust Company is subject to similar regulatory capital requirements, and exceeded all of its capital requirements at September 30, 2002.

21

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

See the Section of Item 2 captioned, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Financial Condition - Market Risk and Management of Interest-Rate Risk" for quantitative and qualitative information about market risk and its potential effect on the Company.

### ITEM 4. CONTROLS AND PROCEDURES.

Under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company evaluates the effectiveness of the design and operation of its disclosure controls and procedures. Based on an evaluation of such controls and procedures within 90 days of the filing date of this quarterly report, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective. The Company made no significant changes in the Company's internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS.

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

The Company is not engaged in any legal proceedings of a material nature at the present time. From time to time, the Company is a party to routine legal proceedings within the normal course of business. Such routine legal proceedings in the aggregate are believed by management to be immaterial to the Company's financial condition or results of operations.

### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS.

On July 29, 2002, the Company issued \$5.0 million of Company common stock par value \$0.01 ("Common Stock") to M/D Investment, LLC in a private placement transaction. The Common Stock issued in connection with the private placement has not been registered under the Securities Act of 1933, as amended (the "Act"), pursuant to an exception under Regulation D or Section 4(2) of the Act as an offer and sale of securities which does not involve a public offering. No underwriter was used in this transaction. The aggregate offering price of the Common Stock was \$5.0 million. Under the terms of the transaction, M/D Investment, LLC paid \$24.70 per share for 202,430 shares of Common Stock. In accordance with the parties' agreement, the per share purchase price was based on the average closing price of the Company's Common Stock as reported on the American Stock Exchange during the month of June 2002. The Common Stock issued in the private placement contains customary restrictions for non-registered common stock and was issued from the Company's treasury stock. M/D Investment, LLC is a limited liability Rhode Island company, owned by certain members of the Metcalf and Danforth families. The owners of M/D Investment, LLC also own a minority interest in the Trust Company. Proceeds from the private placement will be used for general corporate purposes.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

Not Applicable.

22

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

The annual meeting of stockholders was held July 25, 2002. The following proposals were voted on by the stockholders:

PROPOSAL -----	FOR ---	AGAINST -----	WITHHELD/ ABSTAIN -----	BROK NON-V -----
1) Election of Directors:				
B. Benjamin Cavallo	7,517,220	-	107,746	-
Gilbert C. Oliveira	7,584,208	-	40,758	-
Paul A, Raymond, DDS	7,574,999	-	49,967	-
2) Ratification of KPMG LLP as independent auditors of the Company for the fiscal year ending March 31, 2003	7,572,523	42,535	9,908	-

### ITEM 5. OTHER INFORMATION.

Not Applicable.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

a) Exhibits



Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

- 3.1 Certificate of Incorporation of FIRSTFED AMERICA BANCORP, INC. (1)
- 3.2 Bylaws of FIRSTFED AMERICA BANCORP, INC., as amended (2)
- 4.0 Stock Certificate of FIRSTFED AMERICA BANCORP, INC. (1)
- 99.1 Certification of CEO Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- 99.2 Certification of CFO Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)

- 
- (1) Incorporated by reference into this document from the Exhibits to Form S-1, Registration Statement, and any amendments thereto, filed on September 27, 1996, Registration No. 333-12855.
  - (2) Incorporated by reference into this document from the Exhibits to the Annual Report on Form 10-K for the fiscal year ended March 31, 2002.

b) Reports on Form 8-K

A current report of Form 8-K was filed on July 30, 2002, attaching the press release announcing the private placement of 202,430 shares of the Company's common stock.

23

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRSTFED AMERICA BANCORP, INC.

Registrant

Date: November 14, 2002

/s/ Robert F. Stoico

-----  
Chairman of the Board, President and  
Chief Executive Officer  
(Principal Executive Officer)

Date: November 14, 2002

/s/ Edward A. Hjerpe, III

-----  
Executive Vice President, Chief Operating  
Officer and Chief Financial Officer  
(Principal Accounting and Financial Officer)

24

CERTIFICATION

I, Robert F. Stoico, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of FIRSTFED AMERICA

## Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

BANCORP, INC.;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

/s/ Robert F. Stoico

-----  
Chairman of the Board, President and  
Chief Executive Officer

CERTIFICATION

I, Edward A. Hjerpe, III, certify that:

1. I have reviewed this quarterly report on Form 10-Q of FIRSTFED AMERICA BANCORP, INC.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - d) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - e) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Edgar Filing: FIRSTFED AMERICA BANCORP INC - Form 10-Q

Date: November 14, 2002

/s/ Edward A. Hjerpe, III

-----  
Executive Vice President, Chief Operating  
Officer and Chief Financial Officer

26