Edgar Filing: DemandTec, Inc. - Form 8-K

DemandTec, Inc. Form 8-K March 02, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES AND EXCHANGE ACT OF 1934 Date of report (Date of earliest event reported): February 24, 2009

DEMANDTEC, INC.

(Exact name of registrant as specified in charter)

Delaware 001-33634 94-3344761

(State or other jurisdiction of incorporation)

(Commission File Number)

(I.R.S. Employer Identification No.)

One Circle Star Way, Suite 200 San Carlos, California 94070

(Address of principal executive offices and zip code)

Registrant s telephone number, including area code: (650) 226-4600

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.01. Completion of Acquisition or Disposition of Assets.

On February 24, 2009, DemandTec, Inc. (DemandTec) completed its previously announced acquisition of Connect3 Systems, Inc., a California corporation (Connect3) pursuant to an Agreement and Plan of Merger, dated January 26, 2009 (the Merger Agreement) that DemandTec entered into with Connect3, Marshall Merger Corp., a newly formed and wholly-owned California subsidiary of DemandTec (Merger Sub), Dale C. Byrne, an individual (Principal Shareholder), and Dale C. Byrne, a shareholder of Connect3, as shareholders representative.

As a result of the Merger, DemandTec acquired all of the outstanding equity interests of Connect3, a privately-held company, for approximately \$13.45 million in cash.

Pursuant to the Merger Agreement, \$2,000,000 of the cash consideration otherwise payable at closing will be withheld by DemandTec to secure potential indemnification obligations of Connect3 shareholders. \$1,000,000 of this holdback amount, to the extent not used to satisfy the indemnity obligations, will be released after six months, and the remaining \$1,000,000, to the extent not used to satisfy the indemnity obligations, will be released after sixteen months.

The foregoing description of the transaction does not purport to be complete and is qualified in its entirety by reference to the complete text of the Merger Agreement, a copy of which is filed as Exhibit 2.1 to this current report on Form 8-K and the information contained therein is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit

No.

- 2.1 Agreement and Plan of Merger, dated January 26, 2009, by and among DemandTec, Inc., Connect3
 Systems, Inc., Marshall Merger Corp., Dale C. Byrne, an individual and Dale C. Byrne, as Shareholders
 Representative.*
- * Schedules and

exhibits have

been omitted

pursuant to

Item 601(b)(2)

of

Regulation S-K.

DemandTec

hereby

undertakes to

furnish

supplementally

copies of any of

the omitted

schedules and

exhibits upon

request by the

Securities and

Exchange

Commission.

Edgar Filing: DemandTec, Inc. - Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DATE: February 27, 2009 **DEMANDTEC, INC.**

By: /s/ Michael J. McAdam Name: Michael J. McAdam

Title: General Counsel and Secretary