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TIDEL TECHNOLOGIES INC
Form 10-K
February 01, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 30, 2002

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file Number 000-17288

TIDEL TECHNOLOGIES, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

75-2193593

(I.R.S. Employer
Identification No.)

2900 Wilcrest Drive, Suite 205

Houston, Texas
(Address of principal executive offices)

77042

(Zip Code)

Registrant's telephone number, including area code (713) 783-8200

Securities Registered Pursuant to Section 12(b) of the Act: None

Securities Registered Pursuant to Section 12(g) of the Act:

Common Stock, par value \$.01 per share

(Title of Class)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirement for the past 90 days. YES NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this Chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). YES NO

The aggregate market value of the 17,976,743 shares of Common Stock held by non-affiliates of the Registrant based on the closing sale price on January 21,

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2005 of \$0.37 was \$6,651,395. The number of shares of Common Stock outstanding as of the close of business on January 21, 2005 was 20,677,210.

TIDEL TECHNOLOGIES, INC.

TABLE OF CONTENTS *
ANNUAL REPORT ON FORM 10-K

PART I

Item 1. Business.....
Item 2. Properties.....
Item 3. Legal Proceedings.....
Item 4. Submission of Matters to a Vote of Security Holders.....

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.....
Item 6. Selected Financial Data.....
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.....
Item 7A. Quantitative and Qualitative Disclosure and Market Risk.....
Item 8. Financial Statements and Supplementary Data.....
Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.....
Item 9A. Controls and Procedures.....

PART III

Item 10. Directors and Executive Officers of the Registrant.....
Item 11. Executive Compensation.....
Item 12. Security Ownership of Certain Beneficial Owners and Management.....
Item 13. Certain Relationships and Related Transactions.....
Item 14. Principal Accounting Fees and Services.....

PART IV

Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K.....
Signature Page

* This Table of Contents is inserted for convenience of reference only and shall not be considered "filed" as a part of this Annual Report on Form 10-K for the fiscal year ended September 30, 2002.

PART I

ITEM 1. BUSINESS

(a) GENERAL DEVELOPMENT OF BUSINESS

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Tidel Technologies, Inc. (the "Company") was incorporated under the laws of the State of Delaware in November 1987 under the name of American Medical Technologies, Inc., succeeding a corporation established in British Columbia, Canada in May 1984.

In September 1992, the Company acquired Tidel Engineering, Inc., a manufacturer of cash handling devices and other products. The Company changed its name to Tidel Technologies, Inc. in July 1997, and is primarily engaged in the development, manufacturing, sale and support of automated teller machines ("ATMs") and electronic cash security systems.

(b) FINANCIAL INFORMATION ABOUT OPERATING SEGMENTS

The Company conducts business within one operating segment, principally in the United States.

(c) DESCRIPTION OF BUSINESS

The Company develops, manufactures, sells and supports ATM products and electronic cash security system products, known as the Timed Access Cash Controller ("TACC") products and the Sentinel products, which are designed for specialty retail marketers. Sales of ATM products are generally made on a wholesale basis to more than 200 distributors and manufacturer's representatives. TACC and Sentinel products are often sold directly to end-users as well as distributors. The Company's engineering, sales and service departments work closely with distributors and their customers to continually analyze and fulfill their needs, enhance existing products and develop new products. Sales of the Company's ATM and TACC products accounted for 82%, 88% and 92% of revenue in the fiscal years ended September 30, 2002, 2001 and 2000, respectively. The initial sales of Sentinel products occurred subsequent to September 30, 2002.

The principal materials and components used by the Company are pre-fabricated steel cabinets, custom molded plastic, and various electronic parts and components, all of which are generally available in quantity at this time. The Company assembles its products by configuring parts and components received from a number of major suppliers with the Company's proprietary hardware and software.

The Company maintains patents and trademarks on processes and brands associated with its product lines. However, the Company does not believe that patents and trademarks, in general, serve as barriers to entry into the ATM industry. The Company's overall success depends upon proprietary technology and other intellectual property rights. The Company must be able to obtain patents and register new trademarks in order to develop and introduce new product lines.

Sales to one customer, JRA 222, Inc. d/b/a Credit Card Center ("CCC"), were \$44,825,049 or 61% of net sales for the fiscal year ended September 30, 2000. In the three months ended December 31, 2000, sales to CCC were \$11,748,018, or 70% of the Company's net sales for the quarter. During January 2001, the Company became aware that CCC was experiencing financial difficulties and sales to this customer were discontinued. Prior to CCC's financial difficulties it was one of the largest distributors of off-premise ATMs in the U.S. There have been no shipments to CCC since January 1, 2001. As a result, sales to CCC for fiscal year 2001 amounted to

33% of the Company's net sales for the year. The termination of sales to

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CCC had a material adverse effect on the Company's sales and earnings for the fiscal years ended September 30, 2002 and 2001. In addition, the negative general reaction to CCC's problems by the ATM industry indirectly affected the ATM market in that overall demand for ATM machines of the type manufactured by Tidel was reduced, primarily as a result of the difficulty by end-user purchasers in obtaining sufficient levels of lease financing.

After several months of unsuccessful efforts to remedy its financial difficulties, CCC filed for protection under Chapter 11 of the United States Bankruptcy Code on June 6, 2001. At that time, the Company had accounts and a note receivable due from CCC totaling approximately \$27 million, which were secured by a security interest in CCC's accounts receivable, inventories and transaction income. However, NCR Corporation ("NCR") and Fleet National Bank ("Fleet") also had competing secured interest claims on the same assets and income of CCC resulting in the Company's security interest not adequately covering the Company's liability claim. The proceeding was subsequently converted to a Chapter 7 and a Trustee was appointed in April 2002.

In September 2001, Tidel and NCR jointly acquired CCC's ATM inventory pursuant to and in accordance with the ATM Inventory Purchase Agreement approved by the Federal Bankruptcy Court. The total purchase price was \$8,000,000, and consisted of a cash deposit by Tidel of \$1,000,000 made into escrow and equal credits against the debt owed by CCC to each of Tidel and NCR. An escrow of \$700,000 was established to cover any payments to Fleet, which provided banking and related services to CCC, in the event that their claim is ultimately determined to be secured. An escrow of \$300,000 was established to cover any claims of warehousemen, carriers and storage facilities secured by valid and perfected security interests in such purchased ATMs. The exact amount of those claims has not yet been determined. At such time as it is determined, any excess amount is required to be paid by Tidel and to the extent such amount is less than \$1,000,000, the difference is required to be refunded to Tidel. In January 2003, the Trustee refunded \$250,000 to Tidel from the inventory escrow of \$300,000. The remaining \$50,000 shall be held by the Trustee until a final accounting has been completed.

Pursuant to a separate but related Intercreditor Agreement, as amended, between NCR and Tidel, NCR paid Tidel \$1,177,550 in September 2001 to purchase approximately 1,700 ATMs manufactured by NCR which were included in the inventory jointly acquired from CCC. NCR subsequently paid Tidel an additional \$46,200 in January 2002 upon the resale of the ATMs.

In addition to the amounts received from NCR during 2001, the Company acquired a significant amount of different ATM units manufactured by Tidel, along with various parts used for these ATM units. The Company was able to utilize some of these ATM units during fiscal years 2001 and 2002 to fill subsequent sales orders from customers. Subsequent to fiscal 2002, the Company was able to utilize most of the remaining recovered parts for production, warranty work and sales to customers.

As a result of the acquisition in 2001 of the inventory owned by CCC, including the sales of certain equipment to NCR, the recording of ATM units and parts manufactured and/or utilized by the Company and estimated recoveries from other equipment manufactured by other companies, the Company in 2001 reduced its outstanding receivable from CCC by approximately \$3.0 million.

Notwithstanding the Company's commitment to aggressively pursuing its rights to collect substantial additional funds from CCC, in view of the uncertainty of the ultimate outcome of the CCC bankruptcy proceedings,

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during 2001 the Company increased its reserve to \$20.3 million against the trade accounts receivable due from CCC and increased its notes receivable reserve to \$3.8 million, which represents the total outstanding balances of the trade accounts note receivable due from CCC. In addition, the Company provided additional reserves of \$500,000 due to uncertainties regarding the full recovery of its escrow deposits. As of September 30, 2002, the Company's

2

remaining receivable from the escrow deposits was reduced to \$500,000. In early 2003 the Company recovered \$250,000 of this amount from the bankruptcy estate and is continuing its efforts to recover any additional amounts.

As of January 2005, the Company is still actively pursuing the collection of monies from CCC, although it is unlikely that the Company will receive significant additional funds from CCC. See Part I, Item 3., "Legal Proceedings", Part II, Item 7., "Management's Discussion and Analysis of Financial Condition and Results of Operations", and Note 3 to Notes to Consolidated Financial Statements of this Annual Report on Form 10-K for the fiscal year ended September 30, 2002 (the "Annual Report") for additional information about the Company's relationship with CCC.

Sales to another major customer, Cardtronics L.P. ("Cardtronics"), accounted for 19% and 7% of net sales for the fiscal years ended September 30, 2001 and 2000, respectively. No customer accounted for more than 10% of net sales for the fiscal year ended September 30, 2002.

The Company's operating results and the amount and timing of revenue are affected by numerous factors including production schedules, customer priorities, sales volume, and sales mix. The Company normally fills and ships customer orders within 45 days of receipt, and therefore no significant backlog generally exists.

The markets for our products are characterized by intense competition. We expect the intensity of competition to increase. A major cause of the intense competition is the saturation of the U.S. market, which may limit the growth opportunities in the future. Additionally, the increased use of debit cards by consumers, as opposed to cash, may lower the number of transactions per ATM which could result in lower sales of new ATMs. Large manufacturers such as Diebold Incorporated, NCR Corporation, Triton Systems (a division of Dover Corporation) and Tranax (a distributor of Hyosung) compete directly with us in the low-cost ATM market. Additionally, demand in fiscal year 2002 decreased, due to (i) the declaration of bankruptcy by CCC, our former largest customer, (ii) the deterioration of the third-party lease finance market to the ATM industry, and (iii) the general downturn in the economy. Our direct competitors for our TACC products include NKL Industries, McGunn Safe Company, Armor Safe Company and AT Systems. Many smaller manufacturers of ATMs, electronic safes and kiosks are also found in the market.

The Company can experience seasonal variances in its operations and historically has its lowest dollar volume sales months between November and February. The Company's operating results for any particular quarter may not be indicative of the results for future quarters or for the year.

The Company's charges to expense for research and development were approximately \$2,700,000 \$2,500,000 and \$2,600,000 for the years ended September 30, 2002, 2001 and 2000, respectively.

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Compliance by the Company with federal, state and local environmental protection laws during 2002 had no material effect upon capital expenditures, earnings or the competitive position of the Company. As of September 30, 2002, it was not expected that compliance with such laws would have a material effect upon capital expenditures, earnings or the competitive position of the Company in fiscal year 2003.

At September 30, of the fiscal years ended in 2002, 2001 and 2000, the Company employed 128, 120 and 133 people, respectively. At December 31, 2004, the Company had approximately 107 employees.

3

(d) FINANCIAL INFORMATION ABOUT GEOGRAPHIC AREAS

The vast majority of the Company's sales in fiscal 2002 were to customers within the United States. Sales to customers outside the United States, as a percentage of total revenues, were approximately 13%, 7% and 6% in the fiscal years ended September 30, 2002, 2001 and 2000, respectively. Most of the Company's foreign sales were to customers located in Canada and the Pacific Rim countries.

Substantially all of the Company's assets were located within the United States during fiscal year 2002, and are still located in the United States today. Inventory in transit related to sales to customers outside the United States can be in foreign countries prior to receipt by the customer.

ITEM 2. PROPERTIES

The Company's corporate office during fiscal year 2002 was located in approximately 4,100 square feet in Houston, Texas. The lease expired in December 2002 and the Company executed a short-term lease with the landlord on month-to-month terms. The manufacturing, engineering and warehouse operations are located in two nearby facilities occupying approximately 110,000 square feet in Carrollton, Texas, under leases expiring in March 2005 and February 2006.

Subsequent to the end of fiscal year 2002, the Company relocated its corporate office to its present location of approximately 1,000 square feet in Houston, Texas. The Company executed a short-term lease in September 2003 with the landlord on month-to-month terms. The Company believes that the leased space is suitable for the Company's needs.

At September 30, 2002 and 2001, the Company owned tangible property and equipment with a cost basis of approximately \$5,049,000 and \$6,006,000, respectively.

ITEM 3. LEGAL PROCEEDINGS

CCC, the Company's largest customer in 2000 and 2001, filed for protection under Chapter 11 of the United States Bankruptcy Code on June 6, 2001 in the United States Bankruptcy Court for the Eastern District of Pennsylvania. On or about April 21, 2002, the bankruptcy case was converted to a Chapter 7 case and the Court subsequently appointed a Trustee. At the time that the original petition was filed, CCC owed the Company approximately \$27 million, excluding any amounts for interest, attorney's fees and other charges. As of September 30, 2001, the Company had recouped inventory from the estate of CCC recorded at an approximate value of \$3 million. At the time of the bankruptcy filing, the obligation was secured by a collateral pledge of accounts receivable, inventories and

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transaction income, although the value of the Company's collateral is unclear. Based upon analysis by the Company of all available information regarding the CCC bankruptcy proceedings, as of September 30, 2002 the Company had recorded a reserve in the amount of approximately \$24.1 million against substantially all of the remaining balance of the note and trade accounts receivable owed to the Company by CCC. Management of the Company intends to continue to monitor this matter and to take all actions that it determines to be necessary based upon its findings. Accordingly, the Company may incur additional expenses which would be charged to earnings in future periods.

In connection with CCC's bankruptcy filing, the Company filed proofs of claim as to the obligations of CCC due and owing the Company and the Company's interest in certain assets of CCC. Fleet, which provided banking and related services to CCC; NCR, another secured creditor and vendor of CCC; and several leasing companies filed similar claims based on alleged security interests in the same property of the bankruptcy estate as well.

4

Prior to CCC's bankruptcy filing, the Company filed an action in the 134th Judicial District Court of the State of Texas in Dallas County, Texas, against Andrew J. Kallok ("Kallok"), the principal shareholder and executive officer of CCC for, among other claims, failure to pay amounts due and owing, breach of contract, and fraud associated with product sales to CCC. On November 7, 2002, a final judgment was reached on this matter with the court finding for the Company and ordering Kallok, due to his fraudulent actions, to pay damages, including prejudgment interest, in the amount of \$26.2 million to the Company. Due to the current financial condition of Kallok, there is no guarantee that the Company will be able to collect any or all of the damages awarded to it by the court.

The Company and several of its officers and directors were named as defendants (the "Defendants") in a purported class action filed on October 31, 2001 in the United States District Court for the Southern District of Texas (the "Southern District"), *George Lehouckey v. Tidel Technologies, et al.*, H-01-3741. Subsequent to the filing of this suit, four identical suits were also filed in the Southern District. On or about March 18, 2002, the Court consolidated all of the pending class actions and appointed a lead plaintiff under the Private Securities Litigation Reform Act of 1995 ("Reform Act"). On April 10, 2002, the lead plaintiff filed a Consolidated Amended Complaint ("CAC") that alleged that the Defendants made material misrepresentations and omissions concerning the Company's financial condition and prospects between January 14, 2000 and February 8, 2001 (the putative class period). In June 2004, the Company reached an agreement in principle to settle these class action lawsuits. The settlement, which was subject to a definitive agreement and court approval, provided for a cash payment of \$3 million to be funded by the Company's liability insurance carrier and the issuance of two million shares of common stock by the Company. In October 2004, the court approved the settlement and the shares were issued in November 2004. In addition, in August 2004, the Company reached an agreement with the liability insurance carrier to issue warrants to the carrier to purchase 500,000 shares of the Company's Common Stock at an exercise price of \$0.67 per share in exchange for the carrier's acceptance of the terms of the class action lawsuit. The Company provided a reserve of \$1,564,490 in fiscal 2002 to cover any losses from this litigation.

On August 9, 2002, one of the holders of the Company's 6% Convertible Debentures, Montrose Investments Ltd. ("Montrose"), commenced an adversary proceeding against the Company in the Supreme Court of the State of New

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York, County of New York, claiming monies due under the Convertible Debentures (the "Montrose Litigation"). This action was dismissed by the court on March 3, 2003. Montrose filed a Notice of Appeal with the Supreme Court of the State of New York, Appellate Division, First Department on May 20, 2003. This litigation was dismissed in conjunction with the financing completed in November 2003, as discussed more fully in Part II, Item 7., - "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" and Note 15 to the Notes to the Consolidated Financial Statements in Part IV of this Annual Report. For a description of the Company's 6% Convertible Debentures see Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" in Part II of this Annual Report. A stipulation of discontinuance, dismissing the appeal, was entered on or about December 2, 2003.

The Company and its subsidiaries are each subject to certain other litigation and claims arising in the ordinary course of business. In the opinion of the management of the Company, the amounts ultimately payable, if any, as a result of such litigation and claims will not have a material adverse effect on the Company's financial position.

5

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At the Annual Meeting of Stockholders held on September 26, 2002 in Carrollton, Texas, the following proposals were adopted by the margins indicated:

- a) Election of Directors to hold office until the next annual meeting of stockholders and until their successors are elected and qualified:

	Number of Shares	
	For	Withheld
	---	-----
James T. Rash.....	15,194,875	199,389
Mark K. Levenick.....	15,207,875	186,389
Michael F. Hudson.....	15,203,975	182,289
Jerrell G. Clay.....	15,229,875	164,389
Raymond P. Landry.....	15,234,275	161,989
Stephen P. Griggs.....	15,208,275	185,989

- b) Ratification of the selection of KPMG LLP as the Company's independent auditors for fiscal year 2002:

For.....	15,330,712
Against.....	39,160
Abstentions.....	24,392

PART II

ITEM 5. MARKET FOR COMPANY'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

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(a) MARKET INFORMATION

The Company's Common Stock is currently traded over the counter on the National Quotation Bureau's Pink Sheets under the symbol "ATMS.PK". Prior to March 26, 2003, the Company's Common Stock traded on the Nasdaq SmallCap Market. From August 16, 2000 through March 25, 2002, the Company's Common Stock traded on the Nasdaq National Market. The following table sets forth the quarterly high and low closing sales price for the Company's Common Stock for the two-year period ended September 30, 2002:

Fiscal Quarter Ended -----	2002		2001	
	High	Low	High	Low
December 31,.....	\$.69	\$.40	\$ 6.19	\$ 3.81
March 31,.....	.85	.37	6.50	1.94
June 30,.....	.65	.32	3.35	1.13
September 30,.....	.60	.31	1.60	.61
	-----	-----	-----	-----
Fiscal Year.....	\$.85	\$.31	\$ 6.50	\$.61
	=====	=====	=====	=====

On January 21, 2003, the Company received notice from The Nasdaq Stock Market, Inc. that, as a result of its 10-K filing deficiency, the Company had failed to comply with the requirements for continued listing on the Nasdaq SmallCap Market under Marketplace Rule 4310(c)(14), and that its securities were subject to delisting. The Company had previously received notice that it failed to comply with the minimum bid price requirement as set forth in Marketplace Rule 4310(c)(4). On February 14, 2003, the Company received a third notice from The Nasdaq Stock Market, Inc. that the Company had failed to comply with the minimum

6

stockholders' equity requirement for continued listing set forth in Marketplace Rule 4310(c)(2)(B). On February 20, 2003, the Company had an oral hearing before the Nasdaq Listing Qualifications Panel to review the three compliance deficiencies. On March 25, 2003, the Company was notified by the Nasdaq Listing Qualifications Panel that its common stock would be delisted from the Nasdaq SmallCap Market effective March 26, 2003. The Company's common stock began trading over the counter on the National Quotation Bureau's Pinks Sheets effective with the opening of business on March 26, 2003, under the ticker symbol "ATMS.PK".

(b) HOLDERS

The Company estimates that there were more than 5,000 shareholders of its Common Stock as of December 31, 2004, which includes an estimated number of shareholders who have shares held for their accounts by brokers, banks and trustees for benefit plans.

(c) DIVIDENDS

The Company has not paid any dividends in the past, and does not anticipate paying dividends in the foreseeable future. In addition, as of September 30, 2002, the Company's wholly owned subsidiary was restricted

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from paying dividends to the Company pursuant to the subsidiary's revolving credit agreement with a bank in effect at that time. This facility was repaid on November 25, 2003 in connection with the Financing as discussed more fully in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report. Also, the Financing precludes the Company from making any dividend payments without the consent of the Purchaser also discussed more fully in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report.

(d) STOCK INCENTIVE PLANS

The Company adopted the Tidel Technologies, Inc. 1997 Long-Term Incentive Plan (the "Plan") effective July 15, 1997. The Plan permits the grant of non-qualified stock options, incentive stock options, stock appreciation rights, restricted stock and other stock-based awards to employees or directors of the Company or our subsidiaries. A maximum of 2,000,000 shares of common stock may be subject to awards under the Plan. The number of shares issued or reserved pursuant to the Plan (or pursuant to outstanding awards) are subject to adjustment on account of mergers, consolidations, reorganization, stock splits, stock dividends and other dilutive changes in the common stock. Shares of common stock covered by awards that expire, terminate or lapse will again be available for grant under the Plan.

7

EQUITY COMPENSATION PLAN INFORMATION

	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Numb availab equity securit
	-----	-----	-----
Plan Category			
Equity compensation plans approved by security holders	974,700	\$1.68	
Equity compensation plans not approved by security holders	--	--	
	-----	-----	
Total	974,700	\$1.68	
	=====	=====	

ITEM 6. SELECTED FINANCIAL DATA

The selected financial data presented below is derived from the Consolidated Financial Statements of the Company. This data should be read in conjunction with the Consolidated Financial Statements and the notes thereto and Part II, Item 7., "Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Annual Report.

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SELECTED STATEMENT OF INCOME DATA: (1)	Year Ended September 30,			
	2002	2001	2000	1999
Operating revenues.....	\$ 19,442	\$ 36,086	\$ 72,931	\$45,8
Operating income (loss).....	(11,552)	(24,764)	15,440	5,1
Net income (loss) (2).....	(14,078)	(25,942)	9,169	2,9
Net income (loss) per share:				
Basic.....	\$ (0.81)	\$ (1.49)	\$ 0.55	\$ 0.
Diluted.....	\$ (0.81)	\$ (1.49)	\$ 0.50	\$ 0.

SELECTED BALANCE SHEET DATA: (1)	As of September 30,			
	2002	2001	2000	1999
Current assets.....	\$ 17,263	\$ 28,797	\$ 59,933	\$ 26,412
Current liabilities.....	28,487	28,547	11,595	7,528
Working capital (deficit).....	(11,224)	250	48,338	18,884
Total assets.....	19,907	33,837	64,532	29,557
Total short-term notes payable and long-term debt.....	20,000	23,424	22,397	5,375
Shareholders' equity (deficit).....	(8,580)	5,194	30,668	16,782

8

SELECTED QUARTERLY FINANCIAL DATA: (1)	Three Months Ended						
	Sep. 30 2002	Jun. 30 2002	Mar. 31 2002	Dec. 31 2001	Sep. 30 2001	Jun. 30 2001	Mar. 31 2001
Operating revenues.....	\$ 3,887	\$ 6,179	\$ 4,739	\$ 4,637	\$ 6,262	\$ 4,972	\$ 8,156
Operating income (loss) from continuing operations ..	(7,858)	(533)	(1,489)	(1,672)	(8,203)	(20,215)	448
Net income (loss)	(8,945)	(1,019)	(1,713)	(2,401)	(11,449)	(16,446)	65
Net income (loss) per share:							
Basic.....	\$ (0.51)	\$ (0.06)	\$ (0.10)	\$ (0.14)	\$ (0.66)	\$ (0.94)	\$ 0.00
Diluted (3).....	\$ (0.51)	\$ (0.06)	\$ (0.10)	\$ (0.14)	\$ (0.66)	\$ (0.94)	\$ 0.00

(1) All amounts are in thousands, except per share dollar amounts.

(2) Income tax expense (benefit) was \$(323,457), \$(3,416,030), \$4,838,000, \$1,800,000 and \$(307,251) for the years ended September 30, 2002, 2001, 2000, 1999 and 1998, respectively.

(3) The sum of the quarterly amounts of basic and diluted earnings per share does not necessarily equal basic and diluted earnings per share for the entire fiscal year due to rounding differences and/or variations in the stock prices utilized in the calculations at the end of each period.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

OVERVIEW

The Company's revenues were \$19,442,000 for the year ended September 30, 2002, representing a decrease of \$16,644,000, or 46%, from fiscal 2001 and a decrease of \$53,489,000, or 73%, from fiscal 2000. The Company incurred an operating loss of \$(11,552,000) in fiscal 2002 compared to an operating loss of \$(24,764,000) in fiscal 2001 and operating income of \$15,440,000 in fiscal 2000. The Company incurred a net loss of \$(14,078,000) in fiscal 2002 compared to a net loss of \$(25,942,000) in fiscal 2001 and net income of \$9,169,000 in fiscal 2000.

The decrease in sales in 2002 was primarily due to the discontinuance of business with CCC, formerly the Company's largest customer, that incurred financial difficulty in January 2001. CCC filed for bankruptcy protection in June 2001, and had accounted for sales of approximately \$45,000,000 in 2000 and \$12,000,000 in 2001. The remaining 2002 sales decrease was due to lower sales to Cardtronics, the Company's second largest customer in 2001 and 2000. The operating and net losses for fiscal 2002 were caused primarily by lower sales volumes after the loss of CCC's business and lower gross profit margins associated with the remaining revenues of the company.

9

PRODUCT REVENUES

A breakdown of net sales by individual product line is provided in the following table:

	(dollars in 000's)		
	2002	2001	2000
	-----	-----	-----
ATM.....	\$ 9,399	\$ 24,646	\$ 59,210
TACC.....	6,513	6,836	7,569
Parts and other.....	3,530	4,604	6,152
	-----	-----	-----
	\$ 19,442	\$ 36,086	\$ 72,931
	=====	=====	=====

ATM sales decreased 62% in fiscal year 2002 due primarily to the loss of CCC as a customer and the decreased sales to Cardtronics as described elsewhere herein. For the year ended September 30, 2002, the Company shipped 2,785 units, a decrease of 55% from the 6,248 units shipped in fiscal 2001, and a decrease of 78% from the 12,426 units shipped in fiscal 2000.

Inflation played no significant role in the Company's revenues for the fiscal years 2002, 2001, and 2000. However, continued decreases in selling prices of ATMs throughout the industry did affect the amount of revenues generated by the Company. In fiscal year 2001, the Company's average

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selling price for ATMs decreased by 18% from the previous year. Similarly, in fiscal 2002, the Company's average selling price of ATMs decreased an additional 14% from 2001. Conversely, the TACC market had increasing average sales prices during the years 2001 and 2002.

TACC sales decreased 5% in 2002 as the Company's marketing efforts were focused on rebuilding its ATM sales after the loss of CCC's business.

Parts and other revenues vary directly with sales of finished goods, and have decreased accordingly.

GROSS PROFIT, OPERATING EXPENSES AND NON-OPERATING ITEMS

A comparison of certain operating information is provided in the following table:

	(dollars in 000's)	
	2002	2001
Gross profit.....	\$ 4,390	\$ 11,702
Selling, general and administrative.....	9,770	10,352
Provision for doubtful accounts.....	2,985	25,025
Provision for settlement of class action litigation..	1,564	--
Depreciation and amortization.....	1,159	1,089
Impairment of goodwill and other intangible assets...	464	--
Operating income (loss).....	(11,552)	(24,764)
Interest expense.....	2,531	4,594
Write-down of investment in 3CI.....	288	--
Income (loss) before taxes.....	(14,371)	(29,358)
Income tax expense (benefit).....	(294)	(3,416)
Net income (loss).....	\$ (14,078)	\$ (25,942)

Gross profit on product sales decreased \$7,312,000 from fiscal 2001 and \$23,526,000 from fiscal 2000 primarily as a result of the sharp decline in sales to CCC for the period. Gross margin as a percentage of sales was 22.6% in 2002 compared to 32.4% in 2001 and 38.3% in 2000. The decrease in the gross margin percentage from 2001

10

and 2000 arose from production inefficiencies and the fixed manufacturing overhead expenses being allocated to fewer units produced during the year which resulted in higher unit costs assigned to each unit of product sold. Additionally, increases in the cost of raw materials used in the manufacture of the Company's products further decreased the gross margin percentage.

Selling, general and administrative expenses decreased \$582,000, or 6%, in 2002 compared to 2001. The reduction related to lower personnel costs and general office operating expenses. Selling, general and administrative expenses in 2001 were virtually unchanged from 2000 despite the significant decrease in sales for the period. Reduction in variable costs

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in 2001 were offset by substantial increases in legal and accounting fees and travel expenses associated with the CCC bankruptcy matter and investment banking fees incurred in connection with the Company's effort to restructure its financial position.

Provision for doubtful accounts decreased substantially due to the provision of \$24,100,000 established in 2001 for amounts due from CCC. In 2002, the provision includes an additional \$500,000 to cover reserves for the escrow deposits relating to CCC and \$1,507,000 for non-CCC notes receivable, together with the additional reserves for certain accounts that have filed for bankruptcy or are otherwise deemed uncollectible.

Provision for settlement of class action litigation was \$1,564,000 for 2002, due to the initial establishment of a reserve for the settlement of class action litigation. See further discussion in Part I, Item 3., "Legal Proceedings".

Depreciation and amortization, including impairment of goodwill and other intangible assets was \$1,623,000 for 2002, an increase of \$533,000 from the amount provided in 2001. The majority of the increase, \$464,000, was due to the write-down of goodwill and intangibles on the Company's books that were deemed to be impaired. The remaining increase in 2002 was due to the addition of new assets that replaced other fully depreciated assets.

Interest expense decreased by \$2,063,000 in 2002 to \$2,531,000 when compared to 2001 due to debt issuance costs of approximately \$3,000,000 associated with the \$18,000,000 in convertible debt being recognized in 2001. Such debt issuance costs were fully amortized in 2001 as a result of the "put" of the convertible debt in June 2001, described more fully below under Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" of this Annual Report. However, the Company did not repay the convertible debt following the "put" in 2001, and the debt was considered to be in default, which resulted in higher interest charges under the terms of the debt agreements.

Income tax expense (benefit) of \$(294,000) for 2002 and \$(3,416,000) for 2001 was recognized due to the significant losses sustained by the Company in those years that the Company was able to carry back to prior periods. For 2000, the Company had a tax provision of 34.5%. The benefit recognized in 2002 primarily related to certain tax refunds received during the year.

LIQUIDITY AND CAPITAL RESOURCES

The financial position of the Company deteriorated during fiscal 2002 as a result of CCC's bankruptcy and the Company's termination of sales to CCC, under-absorbed fixed costs associated with the production facilities, and reduced sales of the Company's products resulting from general difficulties in the ATM market. See Part I, Item 1., "Business" of this Annual Report. This deterioration is reflected in the following key indicators as of September 30, 2002, 2001 and 2000:

(dollars in 000's)

2002	2001
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Cash.....	\$ 1,238	\$ 3,266
Restricted cash.....	2,213	--
Working capital (deficit).....	(11,224)	250
Total assets.....	19,907	33,837
Shareholders' equity (deficit).....	(8,580)	5,194

As of September 30, 2002, the Company's wholly-owned subsidiary was a party to a credit agreement with a bank (the "First Lender") (as amended, the "Revolving Credit Facility"), which was subsequently amended on April 30, 2002, August 30, 2002 and December 30, 2002 to provide for, among other things, an extension of the maturity date until June 30, 2003; the reduction of the revolving commitment from the initial amount of \$7,000,000 to \$2,000,000; and a modification of the collateral requirements to include a pledge of a money market account in an amount equal to 110% of the outstanding principal balance, which pledge was \$2,200,000 and is recorded as restricted cash in the September 30, 2002 consolidated balance sheet. At September 30, 2002, \$2,000,000 was outstanding under the Revolving Credit Facility compared to \$5,200,000 at September 30, 2001. At September 30, 2002, the Company was in compliance with the terms of the credit agreement or had received waivers for covenant violations. On June 30, 2003, the Revolving Credit Facility was assigned to another bank (the "Second Lender"). The Revolving Credit Facility was repaid on November 25, 2003, in connection with the Financing as discussed more fully in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report.

In September 2000, the Company issued to two investors (individually, the "Holder", or collectively, the "Holders") an aggregate of \$18,000,000 of the Company's 6% Convertible Debentures, due September 8, 2004 (the "Convertible Debentures"), convertible into the Company's Common Stock at a price of \$9.50 per share. In addition, the Company issued warrants to the Holders to purchase 378,947 shares of the Company's Common Stock exercisable at any time through September 8, 2005 at an exercise price of \$9.80 per share.

In June 2001, the Holders exercised their option to "put" the Convertible Debentures back to the Company. Accordingly, the principal amount of \$18,000,000, plus accrued and unpaid interest, was due on August 27, 2001. The Company did not make such payment on that date, and at September 30, 2002, did not have the funds available to make such payments. At September 30, 2002, the Company was party to subordination agreements (the "Subordination Agreements") with each Holder and the First Lender which provided, among other things, for prohibitions: (i) on the Company making this payment to the Holders, and (ii) on the Holders taking legal action against the Company to collect this amount, other than to increase the principal balance of the Convertible Debentures for unpaid amounts or to convert the Convertible Debentures into the Company's Common Stock. The Convertible Debentures were retired on November 25, 2003, in connection with the Financing as discussed more fully in Part II, Item 7., "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report.

As of January 31, 2005, the Company has a \$1,250,000 purchase order financing facility through November 26, 2005, as part of the Additional Financing in November 2004, as discussed more fully in Part II, Item 7., "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report. There can be no assurance that the Company will have sufficient working capital in the future. As noted above, the Company's Revolving Credit Facility was required to be repaid in connection with the Financing in November 2003,

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and, as described more fully in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report, was repaid at such time. The proceeds from the Financing were predominantly used to retire the Convertible Debentures. In addition, the proceeds of the Additional Financing in November 2004, as discussed more fully in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report,

12

were primarily used to pay vendors for past goods or services and to pay the Purchaser past due principal and interest on the convertible notes. There can be no assurance that the Company will obtain additional financing for working capital purposes. The failure to obtain such additional financing could cause a material adverse effect upon the financial condition of the Company.

The Company formerly owned 100% of 3CI Complete Compliance Corporation, a company engaged in the transportation and incineration of medical waste, until the Company divested its majority interest in February 1994. As of September 30, 2002, the Company continues to own 698,464 shares of the common stock of 3CI. The Company has no immediate plan for the disposal of these shares. At September 30, 2002 all the shares were pledged to secure borrowings under the Revolving Credit Facility with the First Lender. Subsequent to September 30, 2002, the Revolving Credit Facility was repaid and the shares were pledged to secure borrowings in connection with the Financing as discussed more fully in Part II, Item 7., "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report. See Note 6 to Notes to the Consolidated Financial Statements in Part IV of this Annual Report. The value of the investment in 698,464 shares of 3CI was written down by \$288,000 in fiscal 2002 to reflect a carrying amount of \$0.40 per share, the highest price at which the stock was trading in fiscal year 2002.

Historically, the Company has expended significant amounts of funds in the area of research and development. The majority of these expenditures are applicable to enhancements of the existing product lines, development of new automated teller machine products and the development of new technology to facilitate the dispensing of cash and cash value products. Total research and development expenditures were approximately \$2,700,000, \$2,500,000 and \$2,600,000 for the years ended September 30, 2002, 2001 and 2000, respectively.

In addition to the matters described in the foregoing paragraphs relative to indebtedness, the Company's financial position has also been adversely impacted by the downturn in operations. Reduced sales resulted in a buildup of finished goods and inventories in excess of the level normally maintained by the Company in 2001.

The following table summarizes the Company's contractual cash obligations as of September 30, 2002:

PAYMENTS DUE BY PERIOD

	TOTAL	FISCAL 2003	FISCAL 2004- 2005	FISCAL 2006-2007	BEYOND
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Operating

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leases	\$ 1,402,882	\$ 479,973	\$ 824,941	\$ 97,968	--
Long-term debt, including current portion (1)	20,000,000	20,000,000	--	--	--
Purchase Obligations	952,000	952,000	--	--	--
Total	\$ 22,354,882	\$ 21,431,973	\$ 824,941	\$ 97,968	--

- (1) Long-term debt of \$20,000,000 was repaid on November 25, 2003, in connection with the Financing obtained by the Company as discussed more fully in "Subsequent Events" below. The payment obligations on the new debt as amended pursuant to the terms of the Additional Financing as described more fully in "Subsequent Events" below consist of \$3,145,000

13

in fiscal 2004 - 2005, \$6,667,988 in fiscal 2006 - 2007, and \$3,500,000 beyond 2007, which includes a \$2,000,000 Reorganization Fee which will be payable in 2009, unless certain events occur prior to that time that would accelerate the payment date, as more fully described in "Subsequent Events" below.

Operating Leases - The Company leases office and warehouse space, transportation equipment and other equipment under terms of operating leases, which expire in the years up through 2006. Rental expense under these leases for the years ended September 30, 2002, 2001 and 2000 was approximately \$661,924, \$587,562 and \$500,388, respectively.

Long-term debt - As of September 30, 2002, the Company's wholly-owned subsidiary was a party to a credit agreement with a bank (the "First Lender") (as amended, the "Revolving Credit Facility"), which was amended on April 30, 2002, August 30, 2002 and December 30, 2002 to provide for, among other things, an extension of the maturity date until June 30, 2003. At September 30, 2002, \$2,000,000 was outstanding under the Revolving Credit Facility. At September 30, 2002, the Company was in compliance with the terms of the credit agreement or had received waivers for covenant violations. On June 30, 2003, the Revolving Credit Facility was assigned to another bank (the "Second Lender"). The Revolving Credit Facility was repaid on November 25, 2003, in connection with financing obtained by the Company as discussed more fully in Part II, Item 8, "Financial Statements and Supplementary Data, Note 9 - Long-Term Debt and Convertible Debentures".

In September 2000, the Company issued to investors (the "Holders") an aggregate of \$18,000,000 of the Company's 6% Convertible Debentures, due September 8, 2004. In June 2001, the Holders exercised their option to "put" the Convertible Debentures back to the Company. Accordingly, the principal amount of \$18,000,000, plus accrued and unpaid interest, was due on August 27, 2001. The Company did not make such payment on that date, and at September 30, 2002, did not have the funds available to make such payments. At September 30, 2002, the Company was party to subordination agreements (the "Subordination Agreements") with each Holder and the Lender which provided, among other things, for prohibitions: (i) on the Company making this payment to the Holders, and (ii) against the Holders

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taking legal action against the Company to collect this amount, other than to increase the principal balance of the Convertible Debentures for unpaid amounts or to convert the Convertible Debentures into the Company's Common Stock. The warrants and Convertible Debentures were retired on November 25, 2003, in connection with the Financing as discussed more fully in Part II, Item 8, "Financial Statements and Supplementary Data, Note 9 - Long-Term Debt and Convertible Debentures".

Purchase Obligations - Pursuant to an agreement with a supplier, the Company was obligated to purchase certain raw materials with an approximate cost of \$952,000 before December 31, 2002. Subsequent to September 30, 2002, the terms of the purchase obligation were amended to extend the purchase date and revise the purchase prices. This agreement terminated on March 31, 2004.

SUBSEQUENT EVENTS

BRIDGE LOANS

Beginning in September 2003, the Company issued the following unsecured, short-term promissory notes totaling \$720,000 to shareholders or their affiliates as part of a bridge financing transaction (the "Bridge Loans"):

In September 2003, the Company issued a shareholder, Alliance Developments, Ltd. ("Alliance"), an unsecured, short-term promissory note dated September 26, 2003 in the principal amount of \$300,000 due December 24, 2003; plus accrued interest at 9% per annum, payable at maturity. In consideration for the original loan, Alliance received three-year warrants to purchase 100,000 shares of common stock at \$0.45 per share. The note was renewed on December 24, 2003 until March 24, 2004. In consideration for the renewal,

14

Alliance received additional three-year warrants to purchase 50,000 shares of common stock at \$0.45 per share. The proceeds of the Alliance note were allocated to the note and the related warrants based on the relative fair value of the note and the warrants, with the value of the warrants resulting in a discount against the note. As a result, the Company will record additional interest charges totaling \$20,572 over the term of the note related to the discounts. The note was paid in full on March 5, 2004.

The Company issued to a shareholder and former director an unsecured, short-term promissory note dated October 2, 2003 in the principal amount of \$120,000 due April 2, 2004; plus accrued interest at 9% per annum, payable monthly. In consideration for the loan, the shareholder received three-year warrants to purchase 40,000 shares of common stock at \$0.45 per share. The proceeds of the note were allocated to the note and the related warrants based on the relative fair value of the note and the warrants, with the value of the warrants resulting in a discount against the note. As a result, the Company will record additional interest charges totaling \$7,611 over the term of the note related to the discounts. The note was paid in full on March 8, 2004.

The Company also issued to the shareholder and former director an unsecured, short-term promissory note dated October 21, 2003 in the principal amount of \$90,000 due April 21, 2004; plus accrued interest at 9% per annum, payable monthly. In consideration for the loan, the shareholder received three-year warrants to purchase

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30,000 shares of common stock at \$0.45 per share. The proceeds of the note were allocated to the note and the related warrants based on the relative fair value of the note and the warrants, with the value of the warrants resulting in a discount against the note. As a result, the Company will record additional interest charges totaling \$6,608 over the term of the note related to the discounts. The note was paid in full on November 26, 2003.

The Company issued to an affiliate of a shareholder an unsecured, short-term promissory note dated November 20, 2003 in the principal amount of \$210,000 due May 20, 2004; plus accrued interest at 8% per annum, payable at maturity. In consideration for the loan, the note holder received three-year warrants to purchase 70,000 shares of common stock at \$0.45 per share. The proceeds of the note were allocated to the note and the related warrants based on the relative fair value of the note and the warrants, with the value of the warrants resulting in a discount against the note. As a result, the Company will record additional interest charges totaling \$30,619 over the term of the note related to the discounts. The note was paid in full on March 5, 2004.

THE FINANCING

On November 25, 2003, the Company completed a \$6,850,000 financing transaction (the "Financing") with an independent investment group (the "Purchaser"). The Financing was comprised of a three-year convertible note issued to the Purchaser on that date in the amount of \$6,450,000 and a one-year convertible note issued to the Purchaser on that date in the amount of \$400,000, both of which bear interest at a rate of prime plus 2% and were convertible into the Company's Common Stock at a conversion price of \$0.40 per share. In addition, the Purchaser received warrants to purchase 4,250,000 shares of the Company's Common Stock at an exercise price of \$0.40 per share. The proceeds of the Financing were allocated to the notes and the related warrants based on the relative fair value of the notes and the warrants, with the value of the warrants resulting in a discount against the notes. In addition, the conversion terms of the notes result in a beneficial conversion feature, further discounting the carrying value of the notes. As a result, the Company will record additional interest charges totaling \$6,850,000 over the terms of the notes related to these discounts. The Purchaser was also granted registration rights in connection with the shares of Common Stock issuable in connection with the Financing. Proceeds from the Financing in the amount of \$6,000,000 were used to fully retire the Holders' \$18,000,000 in Convertible Debentures together with all accrued interest, penalties and fees associated therewith. The Company recorded a gain from extinguishment of

15

debt of \$18,823,000 (including accrued interest through the date of extinguishment) in fiscal year 2004 related to the refinancing. In March 2004, the \$400,000 note was repaid in full from the proceeds of the CashWorks transaction described below.

In connection with the closing of the Financing, all of the warrants and Convertible Debentures held by the Holders were terminated, all outstanding litigation including, without limitation, the Montrose Litigation, was dismissed, and the Revolving Credit Facility was repaid through the release of the restricted cash used as collateral for the Revolving Credit Facility.

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In August 2004, the Purchaser notified the Company that an Event of Default had occurred and continued beyond any applicable grace period as a result of the Company's non-payment of interest and principal on the \$6,450,000 convertible note as required under the terms of the Financing. In exchange for the Purchaser's waiver of the Event of Default until September 17, 2004, the Company agreed, among other things, to lower the conversion price on the \$6,450,000 convertible note and the exercise price of the warrants from \$0.40 per share to \$0.30 per share.

THE ADDITIONAL FINANCING

On November 26, 2004, the Company completed a \$3,350,000 financing transaction (the "Additional Financing") with the Purchaser. The Additional Financing is comprised of (i) a three-year convertible note issued by the Company to the Purchaser on that date in the amount of \$1,500,000, which bears interest at a rate of 14% and is convertible into the Company's Common Stock at a conversion price of \$3.00 per share (the "\$1,500,000 Note"), (ii) a one-year convertible note issued to the Purchaser on that date by the Company in the amount of \$600,000 which bears interest at a rate of 10% and is convertible into the Company's Common Stock at a conversion price of \$0.30 per share (the "\$600,000 Note"), (iii) a one-year convertible note issued to the Purchaser on that date by the Company's subsidiary, Tidel Engineering, L.P. in the amount of \$1,250,000, which is a revolving working capital facility for the purpose of financing purchase orders (the "Purchase Order Note"), which bears interest at a rate of 14% and is convertible into the Company's Common Stock at a price of \$3.00 per share and (iv) the issuance to the Purchaser by the Company of 1,251,000 shares, or approximately 7% of the total shares outstanding, of Common Stock (the "2003 Fee Shares") in full satisfaction of certain fees totaling \$375,300 incurred in connection with the convertible term notes issued in the Financing. In addition, the Purchaser received warrants to purchase 500,000 shares of the Company's Common Stock at an exercise price of \$0.30 per share. The 2003 Fee Shares were issued to the Purchaser based on a price of \$0.30 per share. As a result of the sale of the 2003 Fee Shares, the Company will record in fiscal 2005 an additional charge of \$275,000 related to the difference in the \$.30 sale price and the market value of the stock on November 26, 2004. The proceeds of the Additional Financing were allocated to the notes based on the relative fair value of the notes and the warrants, with the value of the warrants resulting in a discount against the notes. In addition, the conversion terms of the \$600,000 Note results in a beneficial conversion feature, further discounting the carrying value of the notes. As a result, the Company will record additional interest charges totaling \$840,000 over the terms of the notes related to these discounts. The Purchaser was also granted registration rights in connection with the 2003 Fee Shares and other shares issuable pursuant to the Additional Financing. The obligations pursuant to the Additional Financing are secured by all of the Company's assets and are guaranteed by the Company's subsidiaries. Proceeds from the Additional Financing in the amount of \$3,232,750 were primarily used for general working capital payments made directly to vendors, as well as for past due interest on the Purchaser's \$6,450,000 convertible note due pursuant to the Financing and escrow for future principal and interest payments due pursuant to the Additional Financing.

THE NOTES AND WARRANTS ISSUED IN THE FINANCING AND THE ADDITIONAL FINANCING, COUPLED WITH THE 2003 FEE SHARES, ARE CONVERTIBLE INTO AN AGGREGATE OF 29,893,293 SHARES OF THE COMPANY'S COMMON STOCK, OR APPROXIMATELY 62% OF THE COMPANY'S OUTSTANDING COMMON STOCK, SUBJECT TO ADJUSTMENT AS PROVIDED IN THE TRANSACTION DOCUMENTS. IF THESE NOTES AND WARRANTS WERE COMPLETELY CONVERTED TO COMMON STOCK BY THE PURCHASER, THEN THE OTHER EXISTING SHAREHOLDERS' OWNERSHIP IN THE COMPANY WOULD BE

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SIGNIFICANTLY DILUTED TO APPROXIMATELY 38% OF THEIR PRESENT OWNERSHIP POSITION.

16

In connection with the Financing, the Purchaser required the Company to covenant that it would become current in its filings with the Securities and Exchange Commission according to a predetermined schedule. Effective November 26, 2004, in the Additional Financing documents, the Purchaser and the Company amended the Financing documents to require, among other things, that the Company provide evidence of filing to the Purchaser of its 2002 Form 10-K with the Securities and Exchange Commission on or before January 31, 2005 and its remaining filings with the Securities and Exchange Commission on or before July 31, 2005.

Fourteen (14) days following such time as the Company becomes current in its filings with the Securities and Exchange Commission, the Company is to deliver the Purchaser evidence of the listing of the Company's Common Stock on the Nasdaq Over The Counter Bulletin Board (the "Listing Requirement").

Pursuant to the terms of the Financing and the Additional Financing, an Event of Default occurs if, among other things, the Company does not complete its filings with the Securities and Exchange Commission on the timetable set forth in the Additional Financing documents, or does not comply with the Listing Requirement or any other material covenant or other term or condition of the purchase agreement between the Purchaser and the Company or the notes issued by the Company to the Purchaser. If there is an Event of Default, including any of the items specified above or in the transaction documents, the Purchaser may declare all unpaid sums of principal, interest and other fees due and payable within five (5) days after written notice from the Purchaser to the Company. If the Company cures the Event of Default within that five (5) day period, the Event of Default will no longer be considered to be occurring.

If the Company does not cure such Event of Default, the Purchaser shall have, among other things, the right to have two (2) of its designees appointed to the Board of the Company, and the interest rate of the notes shall be increased to the greater of 18% or the rate in effect at that time.

ON NOVEMBER 26, 2004, IN CONNECTION WITH THE ADDITIONAL FINANCING, THE COMPANY AND THE PURCHASER ENTERED INTO AN AGREEMENT (THE "ASSET SALES AGREEMENT") WHEREBY THE COMPANY AGREED TO PAY A FEE IN THE AMOUNT OF AT LEAST \$2,000,000 (THE "REORGANIZATION FEE") TO THE PURCHASER UPON THE OCCURRENCE OF CERTAIN EVENTS AS SPECIFIED BELOW AND THEREIN, WHICH REORGANIZATION FEE IS SECURED BY ALL OF THE COMPANY'S ASSETS, AND IS GUARANTEED BY THE COMPANY'S SUBSIDIARIES. THE ASSET SALES AGREEMENT PROVIDES THAT (I) ONCE THE OBLIGATIONS OF THE COMPANY TO THE PURCHASER HAVE BEEN PAID IN FULL (OTHER THAN THE REORGANIZATION FEE) THE COMPANY SHALL BE ABLE TO SEEK ADDITIONAL FINANCING IN THE FORM OF A NON CONVERTIBLE BANK LOAN IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$4,000,000, SUBJECT TO THE PURCHASER'S RIGHT OF FIRST REFUSAL; (II) THE NET PROCEEDS OF AN ASSET SALE TO THE PARTY NAMED THEREIN SHALL BE APPLIED TO THE COMPANY'S OBLIGATIONS TO THE PURCHASER UNDER THE FINANCING AND THE ADDITIONAL FINANCING, AS DESCRIBED ABOVE (COLLECTIVELY, THE "OBLIGATIONS"), BUT NOT TO THE REORGANIZATION FEE; AND (III) THE PROCEEDS OF ANY SUBSEQUENT SALES OF EQUITY INTERESTS OR ASSETS OF THE COMPANY OR OF THE COMPANY'S SUBSIDIARIES CONSUMMATED ON OR BEFORE THE FIFTH ANNIVERSARY OF THE ASSET SALES AGREEMENT (EACH, A "COMPANY SALE") SHALL BE APPLIED FIRST TO ANY REMAINING OBLIGATIONS, THEN PAID TO THE PURCHASER PURSUANT TO

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AN INCREASING PERCENTAGE OF AT LEAST 55.5% SET FORTH THEREIN, WHICH AMOUNT SHALL BE APPLIED TO THE REORGANIZATION FEE. UNDER THIS FORMULA, THE EXISTING SHAREHOLDERS COULD RECEIVE LESS THAN 45% OF THE PROCEEDS OF ANY SALE OF ASSETS OR EQUITY INTERESTS OF THE COMPANY, AFTER PAYMENT OF THE ADDITIONAL FINANCING AND REORGANIZATION FEE AS DEFINED. SEE "AGREEMENT REGARDING [NAME REDACTED] TRANSACTION AND OTHER ASSET SALES", SECTION 4(B), FILED HEREWITH AS EXHIBIT 10.22, FOR FURTHER INFORMATION ON THIS CALCULATION. THE REORGANIZATION FEE SHALL BE \$2,000,000 AT A MINIMUM, BUT COULD EQUAL A HIGHER AMOUNT BASED UPON A PERCENTAGE OF THE PROCEEDS OF ANY COMPANY SALE, AS SUCH TERM IS DEFINED IN THE ASSET SALES AGREEMENT. IN THE EVENT THAT THE PURCHASER HAS NOT RECEIVED THE FULL AMOUNT OF THE REORGANIZATION FEE ON OR BEFORE THE FIFTH ANNIVERSARY OF THE DATE OF THE ASSET SALES AGREEMENT, THEN THE COMPANY SHALL PAY ANY REMAINING BALANCE DUE ON THE REORGANIZATION FEE TO THE PURCHASER. THE COMPANY

17

WILL RECORD A \$2,000,000 CHARGE OVER THE FIVE-YEAR TERM OF THE ASSET SALES AGREEMENT FOR THE REORGANIZATION FEE.

CASHWORKS

In December 2001, the Company agreed to invest \$500,000 in CashWorks, Inc. ("CashWorks"), a development-stage financial technology solutions provider, in the form of convertible debt of CashWorks, and entered into a License, Development and Deployment Agreement ("LDDA") with CashWorks, which provides for certain marketing rights and future income payments to the Company in exchange for technical expertise and sales support of the Company. In December 2002, the Company converted the notes plus accrued but unpaid interest into 2,133,728 shares of CashWorks' Series B preferred shares plus warrants to purchase 125,000 shares of CashWorks' common stock at \$2.00 per share. In March 2004, the Company consented to the sale of its interest in CashWorks to GE Capital Corp. ("GECC") for \$2,451,000, resulting in the recognition of a gain in the quarter ended March 31, 2004 of \$1,918,000. The Company retained the marketing rights and future income payments pursuant to the LDDA, as amended, following the sale to GECC. All of the shares and warrants related to the CashWorks investment were pledged to secure borrowings in connection with the Financing (defined herein above). Accordingly, upon receipt of the consideration for the CashWorks Series B preferred shares and warrants, the Company was obligated to repay in full the \$400,000 and \$100,000 convertible term notes plus accrued but unpaid interest thereon, and all outstanding interest due on the \$6,450,000 convertible term note, all of which were paid as part of the Financing.

THE DEVELOPMENT AGREEMENT

In August 2001, the Company entered into a Development Agreement (the "Development Agreement") with a national petroleum retailer and convenience store operator (the "Retailer") for the joint development of a new generation of "intelligent" Timed Access Cash Controllers ("TACC"), now known as the Sentinel product. The Development Agreement provided for four phases of development with the first three phases to be funded by the Retailer at an estimated cost of \$800,000. In February 2002, the Company agreed to provide the Retailer a rebate on each unit of the Sentinel product for the first 1,500 units sold, provided the product successfully entered production, until the Retailer had earned amounts equal to the development costs paid by the Retailer. As of September 2002, the product was in Phase III testing and the Company had received contributions from the Retailer totaling \$361,500. Subsequent to September 2002, the development of the product was completed and production commenced. The

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aggregate development costs for the Sentinel product paid for by the Retailer totaled \$651,500. As of December 31, 2004, 1,047 units of the Sentinel product had been sold and rebates or other credits totaling \$122,100 had been credited to the Retailer, and rebates or other credits totaling \$342,047 had been accrued for the benefit of the Retailer.

THE EQUIPMENT PURCHASE AGREEMENT

In June 2004, a subsidiary of the Company entered into an equipment purchase agreement with an initial term through December 31, 2005 with a national convenience store operator (the "Buyer") for the sale of the Company's Sentinel timed access cash controllers to the Buyer. The Company agreed to provide "Most Favored Nation" pricing to the Buyer and to not increase the price during the initial term of the agreement. The Buyer has no obligation or commitment to purchase any equipment under the terms of the agreement. As of December 31, 2004 the Buyer had purchased 600 units under the agreement.

THE SUPPLY, FACILITY AND SHARE WARRANT AGREEMENTS

In September 2004, a subsidiary of the Company entered into separate supply and credit facility agreements (the "Supply Agreement", the "Facility Agreement" and the "Share Warrant Agreement" respectively) with a foreign distributor (the "Distributor") of the Company's products. The Supply Agreement required the Distributor, during the initial term of the agreement, to purchase from the subsidiary, 100% of any and all ATM machines purchased by the Distributor and during each subsequent term, to purchase from the subsidiary not less than 85%

18

of any and all ATM machines purchased by the Distributor. The initial term of the agreement was set as of the earlier of: (a) the expiration or termination of the debenture, (b) a termination for default, (c) the mutual agreement of the parties, and (d) August 15, 2009.

The Facility Agreement provides a credit facility in an aggregate amount not to exceed \$2,280,000 to the Distributor with respect to outstanding invoices already issued by the subsidiary to the Distributor and with respect to invoices which may be issued in the future by the subsidiary to the Distributor related to the purchase of the Company's ATM products. Repayment of the credit facility is set by schedule for the last day of each month beginning November 2004 and continuing through August 2005. As of January 21, 2005, the balance of the credit facility outstanding was \$1,357,812 and the Distributor was current with all scheduled payments.

The Share Warrant Agreement provided for the issuance to a subsidiary of the Company of a warrant to purchase up to 5% of the issued and outstanding Share Capital of the Distributor. The warrant restricts the Distributor from (i) creating or issuing a new class of stock or allotting additional shares, (ii) consolidating or altering the shares, (iii) issuing a dividend, (iv) issuing additional warrants and (v) amending articles of incorporation. Upon exercise of the warrant by the Company, the Distributor's balance outstanding under the Facility Agreement would be reduced by \$300,000.

DEATH OF CHIEF EXECUTIVE OFFICER

On December 19, 2004, James T. Rash, the Company's Chief Executive and Financial Officer, died. The Company has named Mark K. Levenick as Interim Chief Executive Officer, but no permanent Chairman, Chief Executive

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Officer or Chief Financial Officer has been hired or appointed as of the date hereof. The Company does not currently have a Chief Financial Officer or Chairman of the Board, and is currently seeking to fill these positions. There can be no assurance that the Company will be able to find successors to fulfill any of these roles, or that such successors will be able to perform as well as Mr. Rash has in the past.

RESEARCH AND DEVELOPMENT EXPENDITURES

The Company's research and development expenditures for fiscal 2003 and for fiscal 2004 were approximately \$2,700,000 and \$2,600,000 respectively. The Company's research and development budget for fiscal 2005 is estimated to be \$2,400,000. The majority of these expenditures are applicable to enhancements of the existing product lines, development of new automated teller machine products and the development of new technology to facilitate the dispensing of cash and cash value products.

IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In June 2001, the FASB issued SFAS No. 142 entitled "Goodwill and Other Intangible Assets." Under SFAS No. 142, existing goodwill is no longer amortized, but is tested for impairment using a fair value approach. SFAS No. 142 requires goodwill to be tested for impairment at a level referred to as a reporting unit, generally one level lower than reportable segments. SFAS No. 142 required the Company to perform the first goodwill impairment test on all reporting units within six months of adoption. The Company adopted SFAS No. 142 effective October 1, 2002, however, during the year ended September 30, 2002, the Company recorded an impairment charge against its remaining goodwill balance.

In June 2001, SFAS No. 143, "Accounting for Asset Retirement Obligations," was issued. The standard requires that legal obligations associated with the retirement of long-lived intangible assets be recorded at fair value when incurred, and this standard became effective on October 1, 2002. The adoption of this statement is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

19

In April 2002, SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB No. 13, and Technical Corrections," was issued. This statement provides guidance on the classification of gains and losses from the extinguishment of debt and on the accounting for certain specified lease transactions as well as other items. As a result, gains or losses arising from the extinguishment of debt are no longer reported as extraordinary items. The adoption of this statement is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In June 2002, SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," was issued. This statement provides guidance on the recognition and measurement of liabilities associated with disposal activities that are initiated after December 31, 2002. The adoption of this statement is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation Transition and Disclosure, An Amendment of FAS No. 123." This statement addresses the acceptable transitional methods

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when the fair value method of accounting for stock-based compensation covered in SFAS No. 123 is elected. Additionally, the statement prescribes tabular disclosure of specific information in the "Summary of Significant Accounting Policies" regardless of the method used and also required interim disclosure of similar information. The Company has adopted this statement effective for the fiscal year ending September 30, 2002. As is permissible under SFAS No. 148, the Company has not elected the fair value method, but continues accounting for stock-based compensation by the intrinsic method prescribed by APB Opinion 25. The disclosures required by SFAS No. 148 are included in the Summary of Significant Accounting Policies.

In November 2002, FASB issued Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others". FIN 45 requires certain guarantees to be measured at fair value upon issuance and recorded as a liability. In addition, FIN 45 expands current disclosure requirements regarding guarantees issues by an entity, including tabular presentation of the changes affecting an entity's aggregate product warranty liability. The recognition and measurement requirements of the interpretation are effective prospectively for guarantees issued or modified after December 31, 2002. The disclosure requirements are effective immediately and are provided in Part II, Item 8, "Financial Statements and Supplementary Data, Note 15 - Commitments and Contingencies." The adoption of this statement is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment." SFAS No. 123R requires companies to recognize the compensation cost relating to share-based payment transactions in the financial statements. SFAS No. 123R will be effective for the Company's fourth quarter of fiscal 2005. The Company has not yet determined the impact of adopting this standard.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

At September 30, 2002, the Company was exposed to changes in interest rates as a result of significant financing through its issuance of variable-rate and fixed-rate debt. However, with the retirement of the Convertible Debentures subsequent to September 30, 2002, and the associated overall reduction in outstanding debt balances, the Company's exposure to interest rate risks has significantly decreased. If market interest rates had increased up to 1% in fiscal 2003, there would have been no material impact on the Company's consolidated results of operations or financial position; however, market interest rates did not increase during fiscal 2003, but instead declined slightly.

20

RISK FACTORS

There are several risks inherent in the business of the Company including, but not limited to, the following:

THE EXISTING SHAREHOLDERS' OWNERSHIP IN THE COMPANY WILL BE SIGNIFICANTLY DILUTED.

IN NOVEMBER 2003, THE COMPANY COMPLETED THE FINANCING WHICH WAS COMPRISED OF A THREE-YEAR CONVERTIBLE NOTE IN THE AMOUNT OF \$6,450,000 AND A ONE-YEAR CONVERTIBLE NOTE IN THE AMOUNT OF \$400,000, BOTH OF WHICH WERE

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CONVERTIBLE INTO THE COMPANY'S COMMON STOCK AT AN EXERCISE PRICE OF \$0.40 PER SHARE. IN ADDITION, THE PURCHASER RECEIVED WARRANTS TO PURCHASE 4,250,000 SHARES OF THE COMPANY'S COMMON STOCK AT AN EXERCISE PRICE OF \$0.40 PER SHARE. IN MARCH 2004, THE \$400,000 NOTE WAS REPAYED IN FULL. IN AUGUST 2004, THE COMPANY AGREED TO LOWER THE CONVERSION PRICE ON THE \$6,450,000 CONVERTIBLE NOTE AND THE EXERCISE PRICE OF THE WARRANTS FROM \$0.40 PER SHARE TO \$0.30 PER SHARE.

IN NOVEMBER 2004, THE COMPANY COMPLETED THE ADDITIONAL FINANCING WHICH WAS COMPRISED OF A THREE-YEAR CONVERTIBLE NOTE IN THE AMOUNT OF \$1,500,000 AND A ONE-YEAR CONVERTIBLE NOTE ISSUED BY TIDEL ENGINEERING, L.P., A SUBSIDIARY OF THE COMPANY, IN THE AMOUNT OF \$1,250,000, BOTH OF WHICH ARE CONVERTIBLE INTO THE COMPANY'S COMMON STOCK AT AN EXERCISE PRICE OF \$3.00 PER SHARE, AND A ONE-YEAR CONVERTIBLE NOTE IN THE AMOUNT OF \$600,000 WHICH IS CONVERTIBLE INTO THE COMPANY'S COMMON STOCK AT AN EXERCISE PRICE OF \$0.30 PER SHARE. IN ADDITION, THE PURCHASER RECEIVED WARRANTS TO PURCHASE 500,000 SHARES OF THE COMPANY'S COMMON STOCK AT AN EXERCISE PRICE OF \$0.30 PER SHARE AND 1,251,000 2003 FEE SHARES IN FULL SATISFACTION OF CERTAIN FEES INCURRED IN CONNECTION WITH THE FINANCING.

THE NOTES AND WARRANTS ISSUED IN CONNECTION WITH THE FINANCING AND THE ADDITIONAL FINANCING, COUPLED WITH THE 2003 FEE SHARES, ARE COLLECTIVELY CONVERTIBLE INTO AN AGGREGATE OF 29,893,293 SHARES OF THE COMPANY'S COMMON STOCK, OR APPROXIMATELY 62% OF THE COMPANY'S OUTSTANDING COMMON STOCK, SUBJECT TO ADJUSTMENT AS PROVIDED IN THE TRANSACTION DOCUMENTS. IF THESE NOTES AND WARRANTS WERE CONVERTED IN THEIR ENTIRETY TO COMMON STOCK BY THE PURCHASER, THEN THE OTHER EXISTING SHAREHOLDERS' OWNERSHIP IN THE COMPANY WOULD BE SIGNIFICANTLY DILUTED TO APPROXIMATELY 38% OF THEIR PRESENT OWNERSHIP POSITION.

AS A CONDITION OF THE ADDITIONAL FINANCING, THE COMPANY AND THE PURCHASER ENTERED INTO THE ASSET SALE AGREEMENT WHEREBY THE COMPANY AGREED TO PAY A REORGANIZATION FEE OF AT LEAST \$2,000,000. THE ASSET SALES AGREEMENT PROVIDES THAT THE NET PROCEEDS OF AN ASSET SALE TO THE PARTY NAMED THEREIN SHALL BE APPLIED TO THE COMPANY'S OBLIGATIONS UNDER THE FINANCING AND THE ADDITIONAL FINANCING, BUT NOT TO THE REORGANIZATION FEE, AND THAT THE NET PROCEEDS OF ANY SUBSEQUENT SALES OF ASSETS OR EQUITY CONSUMMATED ON OR PRIOR TO THE FIFTH ANNIVERSARY OF THE DATE OF THE ASSET SALES AGREEMENT SHALL BE APPLIED FIRST TO SUCH OBLIGATIONS, THEN PAID TO THE PURCHASER PURSUANT TO AN INCREASING PERCENTAGE OF AT LEAST 55.5%, AS SET FORTH IN THE ASSET SALES AGREEMENT. ACCORDINGLY, THE REORGANIZATION FEE COULD BE A SUBSTANTIALLY HIGHER AMOUNT BASED UPON A PERCENTAGE OF THE PROCEEDS OF ANY COMPANY SALE, AS SPECIFIED IN THE ASSET SALES AGREEMENT. EVEN IN THE EVENT THAT THE COMPANY REPAYS ALL OF THE NOTES PAYABLE OUTSTANDING TO THE PURCHASER IN FULL, THE PROCEEDS FROM ANY COMPANY SALE WOULD FIRST BE REDUCED BY THE REORGANIZATION FEE, WHICH WOULD HAVE THE SAME EFFECT AS DILUTING THE EXISTING SHAREHOLDERS' OWNERSHIP.

FOR MORE INFORMATION, SEE ITEM 7., "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - SUBSEQUENT EVENTS" FOR ADDITIONAL INFORMATION ON THESE TRANSACTIONS.

21

OUR FUTURE SUCCESS IS UNCERTAIN DUE TO OUR LACK OF LIQUIDITY AND FINANCIAL SITUATION AT PRESENT.

In 2002, the Company experienced a net loss of approximately \$14,078,000 and had a working capital deficit of approximately \$11,224,000 as of September 30, 2002. This was primarily due to a decrease in revenues from

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both the loss of CCC as a customer in 2001 and a general deterioration of the ATM market. This decline in financial condition is serious, and if the operating conditions do not improve there can be no assurance the Company will continue operations. As of January 31, 2005, the Company has a \$1,250,000 purchase order financing facility through November 26, 2005. See Part II, Item 7., "Management's Discussion and Analysis of Financial Condition and Results of Operations - Subsequent Events" of this Annual Report for information on the purchase order financing facility. There can be no assurance that this facility will be sufficient to meet the Company's current working capital needs or that the Company will have sufficient working capital in the future. If the Company needs to seek additional financing, there can be no assurances that the Company will obtain such additional financing for working capital purposes. The failure to obtain such additional financing could cause a material adverse effect upon the financial condition of the Company.

Our future results of operations involve a number of significant risks and uncertainties. Factors that could affect our future operating results and cause actual results to vary materially from expectations include, but are not limited to, lack of a credit facility, dependence on key personnel, product obsolescence, ability to increase our client base, ability to increase sales to our current clients, ability to generate consistent sales, technological innovations and acceptance, competition, reliance on certain vendors and credit risks. If we do not experience sales increases in future periods, we will have to reduce our expenses and capital expenditures to maintain cash levels necessary to sustain our operations. Our future success will depend on increasing our revenues and reducing our expenses to enable us to regain profitability.

OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS HAVE STATED IN THEIR REPORT THAT THERE IS SUBSTANTIAL DOUBT ABOUT OUR ABILITY TO CONTINUE AS A GOING CONCERN.

We have limited cash resources and have a working capital deficit. Our independent registered public accountants have stated in their report that there is substantial doubt about our ability to continue as a going concern. By being categorized in this manner, we may find it more difficult in the short term to either locate financing for future projects or to identify lenders willing to provide loans at attractive rates, which may require us to use our cash reserves in order to expand. Should this occur, and unforeseen events also require greater cash expenditures than expected, we could be forced to cease all or a part of our operations. As a result, you could lose your total investment.

WE MAY BE UNABLE TO SELL DEBT OR EQUITY SECURITIES IN THE EVENT WE NEED ADDITIONAL FUNDS FOR OPERATIONS.

We may need to sell equity or debt securities in the future to provide working capital for our operations or to provide funds in the event of future operating losses. We cannot predict whether we will be successful in raising additional funds. We have no commitments, agreements or understandings regarding additional financings at this time, and we may be unable to obtain additional financing on satisfactory terms or at all. The terms of the Financing and of the Additional Financing restrict our ability to raise additional funds, and there can be no assurance that we will be able to obtain a waiver of such restrictions. If we were to raise additional funds through the issuance of equity or convertible debt securities, the current stockholders could be substantially diluted and those additional securities could have preferences and privileges that current security holders do not have.

WE COULD LOSE THE SERVICES OF ONE OR MORE OF OUR EXECUTIVE OFFICERS OR KEY EMPLOYEES AND WE ARE CURRENTLY OPERATING WITHOUT A CHIEF FINANCIAL OFFICER.

Our executive officers and key employees are critical to our business because of their experience and acumen. In particular, the loss of the services of Mark K. Levenick, Interim Chief Executive Officer of the Company and President of our operating subsidiaries, could have a material adverse effect on our operations. In December 2004, James T. Rash, the former Chairman of the Board, Chief Executive and Financial Officer, died. The Company has named Mark K. Levenick as Interim Chief Executive Officer but no permanent Chairman, Chief Executive Officer or Chief Financial Officer has been hired or appointed as of the date hereof. There can be no assurance that the Company will be able to find successors to fulfill his roles, or that such successors will be able to perform as well as Mr. Rash has in the past. The Board of Directors approved the transfer of a key-man life insurance policy on the life of Mr. Rash in the amount of \$1,000,000 to Mr. Rash in 2002, in connection with Mr. Rash's then pending retirement. The proceeds were assigned as collateral for the outstanding promissory notes due from Mr. Rash. This amount, which has not yet been received by the Company, will be applied to the repayment of the notes. In addition, one of our subsidiaries has key-man life insurance on the life of Mr. Levenick in the amount of \$1,000,000 and on the life of Michael F. Hudson, Executive Vice President, in the amount of \$750,000, which was subsequently increased to \$1,000,000, with that subsidiary named as the sole beneficiary. The Company has not yet named a successor for either the Chairman of the Board or the Chief Financial Officer position.

Our future success and growth also depends on our ability to continue to attract, motivate and retain highly qualified employees, including those with the expertise necessary to operate our business. These officers and key personnel may not remain with us, and their loss may harm our development of technology, our revenues and cash flows. Concurrently, the addition of these personnel by our competitors would allow our competitors to compete more effectively by diverting customers from us and facilitating more rapid development of their technology.

OUR OPERATING RESULTS MAY FLUCTUATE FOR A VARIETY OF REASONS, MANY OF WHICH ARE BEYOND OUR CONTROL.

Our business strategies may fail and our quarterly and annual operating results may vary significantly from period to period depending on:

- the volume and timing of orders received during the period,
- the timing of new product introductions by us and our competitors,
- the impact of price competition on our selling prices,
- the availability and pricing of components for our products,
- seasonal fluctuations in operations and sales,
- changes in product or distribution channel mix,
- changes in operating expenses,
- changes in our strategy, and

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- personnel changes and general economic factors.

Many of these factors are beyond our control. We are unable to forecast the volume and timing of orders received during a particular period. Customers generally order our products on an as-needed basis, and accordingly we have historically operated with a relatively small backlog. We experience seasonal variances in our operations. Accordingly, operating results for any particular quarter may not be indicative of the results for the future quarter or for the year.

Even though it is difficult to forecast future sales and we maintain a relatively small level of backlog at any given time, we generally must plan production, order components and undertake our development, sales and marketing activities and other commitments months in advance. Accordingly, any shortfall in sales in a given period may adversely impact our results of operations if we are unable to adjust expenses or inventory during the period to match the level of sales for the period.

WE HAVE LIMITED MANAGEMENT AND OTHER RESOURCES TO ADDRESS THE ISSUES CONFRONTING THE COMPANY.

The problems and issues facing our business could significantly strain our limited personnel, management,

23

financial controls and other resources. Our ability to manage any future complications effectively will require us to hire new employees, to integrate new management and employees into our overall operations and to continue to improve our operational, financial and management systems, controls and facilities. Our failure to handle the issues facing the Company effectively, including any failure to integrate new management controls, systems and procedures, could materially adversely affect our business, results of operations and financial condition.

THE MARKETS FOR OUR PRODUCTS ARE VERY COMPETITIVE AND, IF WE FAIL TO ADAPT OUR PRODUCTS AND SERVICES, WE WILL LOSE CUSTOMERS AND FAIL TO COMPETE EFFECTIVELY.

The markets for our products are characterized by intense competition. We expect the intensity of competition to increase. Large manufacturers such as Diebold Incorporated, NCR Corporation, Triton Systems (a division of Dover Corporation) and Tranax (a distributor of Hyosung) compete directly with us in the quickly growing, low-cost ATM market. Additionally, demand in fiscal year 2002 has decreased, due to (i) the declaration of bankruptcy by CCC, our former largest customer, (ii) the deterioration of the third-party lease finance market to the ATM industry and (iii) the general downturn in the economy. Our direct competitors for our TACC products include NKL Industries, McGunn Safe Company, Armor Safe Company and AT Systems. Many smaller manufacturers of ATMs, electronic safes and kiosks are also found in the market.

Sales of Sentinel cash security systems are currently to a small number of customers. The loss of a single customer could have an adverse effect on TACC sales.

Competition is likely to result in price reductions, reduced margins and loss of market share, any one of which may harm our business. Competitors vary in size, scope and breadth of the products and services offered. We may encounter competition from competitors who offer more functionality and features. In addition, we expect competition from other established

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and emerging companies, as the market continues to develop, resulting in increased price sensitivity for our products.

To compete successfully, we must adapt to a rapidly changing market by continually improving the performance, features and reliability of our products and services, or else our products and services may become obsolete. We may also incur substantial costs in modifying our products, services or infrastructure in order to adapt to these changes.

Many of our competitors have greater financial, technical, marketing and other resources and greater name recognition than we do. In addition, many of our competitors have established relationships with our current and potential customers and have extensive knowledge of our industry. In the past, we have lost potential customers to competitors. In addition, current and potential competitors have established or may establish cooperative relationships among themselves or with third parties to increase the ability of their products to address customer needs. Accordingly, it is possible that new competitors or alliances among competitors may develop and rapidly acquire significant market share.

OUR FUTURE GROWTH WILL DEPEND UPON OUR ABILITY TO CONTINUE TO MANUFACTURE, MARKET AND SELL PRODUCTS WITH COST-EFFECTIVE CHARACTERISTICS, DEVELOP AND PENETRATE NEW MARKET SEGMENTS AND ENTER AND DEVELOP NEW MARKETS.

We must design and introduce new products with enhanced features, develop close relationships with the leading market participants and establish new distribution channels in each new market or market segment in order to grow. We are unable to predict whether any of our new products will gain acceptance in the market. Additionally, some of the transactions currently initiated through ATMs could be accomplished in the future using emerging technologies, such as wireless devices, cellular telephones, debit cards and smart cards. We may be unable to develop or gain market acceptance of products supporting these technologies. Our failure to successfully offer products supporting these emerging technologies could harm our business.

24

Because the protection of our proprietary technology is limited, our proprietary technology may be used by others without our consent, which may reduce our ability to compete and may divert resources.

Our success depends upon proprietary technology and other intellectual property rights. We must be able to obtain patents, maintain trade-secret protection and operate without infringing on the intellectual property rights of others. We have relied on a combination of copyright, trade secret and trademark laws and nondisclosure and other contractual restrictions to protect proprietary technology. Our means of protecting intellectual property rights may be inadequate. It is possible that patents issued to or licensed by us will be successfully challenged. We may unintentionally infringe patents of third parties or we may have to alter our products or processes or pay licensing fees or cease certain activities to take into account patent rights of third parties, thereby causing additional unexpected costs and delays that may adversely affect our business.

In addition, competitors may obtain additional patents and proprietary rights relating to products or processes used in, necessary to, competitive with or otherwise related to those we use. The scope and validity of these patents and proprietary rights, the extent to which we may be required to obtain licenses under these patents or under other proprietary rights and the cost and availability of licenses are unknown,

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but these factors may limit our ability to market our existing or future products.

We also rely upon unpatented trade secrets. Other entities may independently develop substantially the same proprietary information and techniques or otherwise gain access to our trade secrets or disclose such technology. In addition, we may be unable to meaningfully protect our rights to our unpatented trade secrets. In addition, certain previously filed patents relating to our ATM products and TACC products have expired.

Litigation may be necessary to enforce our intellectual property rights, protect trade secrets, determine the validity and scope of the proprietary rights of others, or defend against claims of infringement or invalidity. Litigation may result in substantial costs and diversion of resources, which may limit our ability to develop new services and compete for customers.

IF THE ABILITY TO CHARGE ATM FEES IS LIMITED OR PROHIBITED, ATMS MAY BECOME LESS PROFITABLE AND DEMAND FOR OUR ATM PRODUCTS COULD DECREASE.

The growth in the market and in our sales of ATMs has been due, in part, to the ability of ATM owners to charge consumers a surcharge fee for the use of the ATM. The market trend to charge fees resulted from the elimination in April 1996 by the Cirrus and Plus national ATM networks of their policies against the imposition of surcharges on ATM transactions.

ATM owners are subject to federal and state regulations governing consumers' rights with respect to ATM transactions. Some states and municipalities have enacted legislation in an attempt to limit or eliminate surcharging, and similar legislation has been introduced in Congress. In addition, it is possible that one or more of the national ATM networks will reinstate their former policies prohibiting surcharging. The adoption of any additional regulations or legislation or industry policies limiting or prohibiting ATM surcharges could decrease demand for our products.

25

ANY INTERRUPTION OF OUR MANUFACTURING, WHETHER AS A RESULT OF DAMAGED EQUIPMENT, NATURAL DISASTERS OR OTHERWISE, COULD INJURE OUR BUSINESS.

All of our manufacturing occurs at our facility in Carrollton, Texas. Our manufacturing operations utilize equipment that, if damaged or otherwise rendered inoperable, would result in the disruption of our manufacturing operations. Although we maintain business interruption insurance, our business would be injured by any extended interruption of the operations at our manufacturing facility. This insurance may not continue to be available on reasonable terms or at all. Our facilities are also exposed to risks associated with the occurrence of natural disasters, such as hurricanes and tornadoes.

IF WE RELEASE PRODUCTS CONTAINING DEFECTS, WE MAY NEED TO HALT FURTHER SALES AND/OR SERVICES UNTIL WE FIX THE DEFECTS, AND OUR REPUTATION WOULD BE HARMED.

We provide a limited warranty on each of our products covering manufacturing defects and premature failure. While we believe that our reserves for warranty claims are adequate, we may experience increased warranty claims. Our products may contain undetected defects which could result in the improper dispensing of cash or other items. Although we have experienced only a limited number of claims of this nature to date, these

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types of defects may occur in the future. In addition, we may be held liable for losses incurred by end users as a result of criminal activity which our products were intended, but unable, to prevent, or for any damages suffered by end users as a result of malfunctioning or damaged components.

WE REMAIN LIABLE FOR ANY PROBLEMS OR CONTAMINATION RELATED TO OUR FUEL MONITORING UNITS.

Although we discontinued the production and distribution of our fuel monitoring units more than five years ago, those units which are still in use are subject to a variety of federal, state and local laws, rules and regulations governing storage, manufacture, use, discharge, release and disposal of product and contaminants into the environment or otherwise relating to the protecting of the environment. These regulations include, among others (i) the Comprehensive Environmental Response, (ii) Compensation and Liability Act of 1980, (iii) The Resource Conservation and Recovery Act of 1976, (iv) the Oil Pollution Act of 1990, (v) the Clean Air Act of 1970, (vi) the Clean Water Act of 1972, (vii) the Toxic Substances Control Act of 1976, (viii) the Emergency Planning and Community Right-to-Know Act, and (ix) the Occupational Safety and Health Administration Act.

Our fuel monitoring products, by their very nature, give rise to the potential for substantial environmental risks. If our monitoring systems fail to operate properly, releases or discharges of petroleum and related products and associated wastes could contaminate the environment. If there are releases or discharges we may be found liable under the environmental laws, rules and regulations of the United States, states and local jurisdictions relating to contamination or threat of contamination of air, soil, groundwater and surface waters. This indirect liability could expose us to monetary liability incident to the failure of the monitoring systems to detect potential leaks in underground storage tanks. Although we have tried to protect our business from environmental claims by limiting the types of services we provide, operating pursuant to contracts designed to protect us, instituting quality control operating procedures and, where appropriate, insuring against environmental claims, we are unable to predict whether these measures will eliminate the risk of potential environmental liability entirely.

FORWARD-LOOKING STATEMENTS

This Form 10-K contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. Investors are cautioned that all forward-looking

26

statements involve risks and uncertainty (including without limitation, the Company's future gross profit, selling, general and administrative expense, the Company's financial position, working capital and seasonal variances in the Company's operations, as well as general market conditions). Though the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore, there can be no assurance that the forward-looking statements included in this Form 10-K will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or

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any other person that the objectives and plans of the Company will be achieved.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

See Item 15. below for an index of the financial statements and schedules included as a part of this Annual Report on Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There were no changes in or disagreements on any matters of accounting principles or financial statement disclosure between us and our independent auditors.

ITEM 9A. CONTROLS AND PROCEDURES

- (a) Evaluation of disclosure controls and procedures. The Company, under the supervision and with the participation of the Company's management, including Mark K. Levenick, the Company's Interim Chief Executive Officer, has evaluated the effectiveness of the design and operation of the Company's "disclosure controls and procedures", as such term is defined in Rules 13a-14 and 15d-14 promulgated under the Securities Exchange Act of 1934, as amended (the "Act"), as of this Annual Report. Based on his evaluation of our disclosure controls and procedures as of a date within 90 days of the filing of this report, Mark K. Levenick, the Interim Chief Executive Officer of Tidel Technologies, Inc. has concluded that the disclosure controls and procedures were effective as of the end of the period covered by this report to provide reasonable assurance that information required to be disclosed by the Company in reports that it files or submits under the Act is recorded, summarized and reported within the time periods specified in SEC rules and forms. James T. Rash was Chief Financial Officer during the fiscal year ended 2002 and through December 19, 2004. Mr. Rash died on December 19, 2004 and the Company currently does not have a Chief Financial Officer.
- (b) Changes in Internal Controls. In the ordinary course of business, the Company routinely enhances its information systems by either upgrading its current systems or implementing new systems. There were no significant changes in our internal controls or in other factors that could significantly affect these controls subsequent to the date of Mr. Levenick's evaluation

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Set forth below are the names and ages of the directors and executive officers of the Company and their principal occupations at present and for the past five years. James T. Rash was the Chairman of the Board, Chief Executive Officer and Chief Financial Officer during the year ended September 30, 2002. Mr. Rash died in December 2004. There are, to the knowledge of the Company, no agreements or understandings by which these individuals were so selected. No family relationships exist between any directors or executive officers (as such term is defined in Item 401 of Regulation S-K).

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Name	Age	All Offices with the Company	Director Since
Mark K. Levenick	45	Interim Chief Executive Officer of the Company, President and Chief Executive Officer of the Company's principal operating subsidiary, and Director	1995
Michael F. Hudson	53	Executive Vice President of the Company, Chief Operating Officer of the Company's operating subsidiaries, and Director	2001
Jerrell G. Clay	63	Director	1990
Raymond P. Landry	65	Director	2001
Stephen P. Griggs	47	Director	2002

BUSINESS BACKGROUND

The following is a summary of the business background and experience of each of the persons named above:

MARK K. LEVENICK is Interim Chief Executive Officer of the Company and has served as Chief Executive Officer of the Company's principal operating subsidiary for in excess of five years. Mr. Levenick has been a Director of the Company since May 1995. He holds a Bachelor of Science degree from the University of Wisconsin at Whitewater. Mr. Levenick also had previously acted as Interim Chief Executive Officer of the Company during the medical leave of absence of James T. Rash from February 2002 to August 2002.

MICHAEL F. HUDSON is Executive Vice President of the Company and Chief Operating Officer of the Company's principal operating subsidiary. Mr. Hudson has served as a Director of the Company since February 2001. Prior to joining the Company in September 1993, he held various positions with the Southland Corporation and its affiliates for more than 18 years, concluding as President and Chief Executive Officer of MoneyQuick, a large non-bank ATM network. Mr. Hudson currently serves on the Board of Directors and Executive Committee of the Electronic Funds Transfer Association and the International Board of Directors and National Advisory Board of the Automated Teller Machine Industry Association. Mr. Hudson is a recognized authority in the ATM industry.

JERRELL G. CLAY has served as a Director of the Company since December 1990 and is Chief Executive Officer of 3 Mark Financial, Inc., an independent life insurance marketing organization, and has served as President of one of its predecessors for in excess of five years. Mr. Clay also serves as a member of the Independent Marketing Organizations Advisory Committee of Protective Life Insurance Company of Birmingham, Alabama.

RAYMOND P. LANDRY has served as a Director of the Company since February 2001 and has been engaged in private business consulting to various companies, including some other entities in the ATM industry, for in excess of five years. He has served as a senior executive or financial officer with three publicly traded

companies and several private concerns over the last 30 years. Prior to that time, he was employed by the consulting group of Arthur Andersen & Co. (now known as Accenture) for 10 years. Mr. Landry holds a Bachelor of Science degree in Business Administration from Louisiana State University.

STEPHEN P. GRIGGS has served as a Director of the Co