CENTRAL FEDERAL CORP
Form 10-Q
November 10, 2011

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q 

(Mark one)
p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011
or
o

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the transition period from <br> $\qquad$ to <br> $\qquad$ <br> Commission File Number 0-25045 <br> CENTRAL FEDERAL CORPORATION <br> (Exact name of registrant as specified in its charter)

Delaware
34-1877137
(State or other jurisdiction of
incorporation or organization) $\quad$ (IRS Employer
2923 Smith Road, Fairlawn, Ohio 44333
(Address of principal executive offices) (Zip Code)
(330) 666-7979
(Registrant s telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes p No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer o Non-accelerated filer o Smaller reporting company p
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p
As of October 31, 2011, there were 4,127,798 shares of the registrant s Common Stock outstanding.

FORM 10-Q<br>QUARTER ENDED SEPTEMBER 30, 2011<br>INDEX

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CENTRAL FEDERAL CORPORATION
CONSOLIDATED BALANCE SHEETS
(Dollars in thousands except per share data)

| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 63,816 | \$ | 34,275 |
| Interest-bearing deposits in other financial institutions |  | 1,984 |  |  |
| Securities available for sale |  | 20,024 |  | 28,798 |
| Loans held for sale |  | 2,262 |  | 1,953 |
| Loans, net of allowance of \$6,955 and \$9,758 |  | 158,496 |  | 190,767 |
| FHLB stock |  | 1,942 |  | 1,942 |
| Loan servicing rights |  | 37 |  | 57 |
| Foreclosed assets, net |  | 2,370 |  | 4,509 |
| Premises and equipment, net |  | 5,758 |  | 6,016 |
| Assets held for sale |  |  |  | 535 |
| Other intangible assets |  | 99 |  | 129 |
| Bank owned life insurance |  | 4,239 |  | 4,143 |
| Accrued interest receivable and other assets |  | 4,361 |  | 2,108 |
|  | \$ | 265,388 | \$ | 275,232 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest bearing | \$ | 20,116 | \$ | 20,392 |
| Interest bearing |  | 206,628 |  | 206,989 |
| Total deposits |  | 226,744 |  | 227,381 |
| Long-term FHLB advances |  | 15,742 |  | 23,942 |
| Advances by borrowers for taxes and insurance |  | 49 |  | 213 |
| Accrued interest payable and other liabilities |  | 6,267 |  | 2,552 |
| Subordinated debentures |  | 5,155 |  | 5,155 |
| Total liabilities |  | 253,957 |  | 259,243 |
| Stockholders equity |  |  |  |  |
| Preferred stock, Series A, \$.01 par value; aggregate liquidation value \$7,595 in |  |  |  |  |
| 2011, \$7,225 in 2010 1,000,000 shares authorized; 7,225 shares issued |  | 7,107 |  | 7,069 |
| Common stock, $\$ .01$ par value, shares authorized; $12,000,000$ shares issued; |  |  |  |  |
| Common stock warrant |  | 217 |  | 217 |
| Additional paid-in capital |  | 27,575 |  | 27,542 |
| Accumulated deficit |  | $(20,696)$ |  | $(16,313)$ |
| Accumulated other comprehensive income |  | 426 |  | 672 |
| Treasury stock, at cost; 558,533 shares |  | $(3,245)$ |  | $(3,245)$ |


| Total stockholders equity | 11,431 | 15,989 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | 265,388 | $\$$ | 275,232 |

See accompanying notes to consolidated financial statements.

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| Advertising and promotion | 10 | 30 | 34 | 85 |
| :--- | ---: | ---: | ---: | ---: |
| Telephone | 17 | 28 | 57 | 79 |
| Loan expenses | 9 | 12 | 39 | 55 |
| Foreclosed assets, net |  |  | 1,185 | 1 |
| Depreciation | 177 | 126 | 311 | 390 |
| FDIC premiums | 10 | 170 | 527 | 420 |
| Amortization of intangibles | 46 | 10 | 30 | 30 |
| Regulatory assessment <br> Other insurance <br> Other | 42 | 37 | 121 | 82 |
|  | 76 | 31 | 93 | 47 |
|  |  | 1,994 | 2,220 | 151 |

See accompanying notes to consolidated financial statements.

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## CENTRAL FEDERAL CORPORATION <br> CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY <br> (Dollars in thousands except per share data) <br> (Unaudited)



See accompanying notes to consolidated financial statements.

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## CENTRAL FEDERAL CORPORATION <br> CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY <br> (Dollars in thousands except per share data) <br> (Unaudited)

|  | Accumulated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Additional | Other | Total |  |  |  |  |
| PreferredCommon Stock | Paid-In | AccumulateComprehensiveTreasury | Stockholders |  |  |  |
| Stock | Stock | Warrant | Capital | Deficit | Income | Stock | Equity

Balance at January 1, 2010 \$ 7,021 \$ 47 \$ 217 \$ 27,517 \$ $\quad(9,034)$ \$ 704 \$ (3,245) \$ 23,227
Comprehensive loss:
Net loss
Change in unrealized gain (loss) on securities available for sale

Total comprehensive loss
Accretion of discount on preferred stock

$$
\begin{equation*}
36 \tag{36}
\end{equation*}
$$

Release of (385) stock based incentive plan shares, net of forfeitures
(3) 1

Tax effect from vesting of stock based incentive plan shares
Stock option expense, net of forfeitures
(3)

Preferred stock dividends
Balance at September 30, 2010

| $\$ 7,057$ | $\$$ | 47 | $\$$ | 217 | $\$ 27,481$ | $\$(15,220)$ | $\$$ | 214 | $\$(3,245)$ | $\$ 16,551$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

See accompanying notes to consolidated financial statements.

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# CENTRAL FEDERAL CORPORATION <br> CONSOLIDATED STATEMENTS OF CASH FLOWS 

(Dollars in thousands)
(Unaudited)

|  | Nine months ended September30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Net loss | \$ | $(4,066)$ | \$ | $(5,880)$ |
| Adjustments to reconcile net loss to net cash from operating activities: |  |  |  |  |
| Provision for loan losses |  | 2,256 |  | 7,303 |
| Valuation allowance on foreclosed assets |  | 1,139 |  |  |
| Valuation (gain) loss on mortgage servicing rights |  | (2) |  | 2 |
| Depreciation |  | 311 |  | 390 |
| Amortization, net |  | 632 |  | 284 |
| Net realized gain on sales of securities |  | (232) |  | (468) |
| Originations of loans held for sale |  | $(27,562)$ |  | $(57,088)$ |
| Proceeds from sale of loans held for sale |  | 27,475 |  | 57,473 |
| Net gain on sale of loans |  | (222) |  | (575) |
| Loss on disposal of premises and equipment |  |  |  | 1 |
| Loss on sale of assets held for sale |  | 2 |  |  |
| Gain on sale of foreclosed assets |  | (8) |  |  |
| Stock based compensation expense |  | 33 |  | (4) |
| Change in deferred income taxes (net of change in valuation allowance) |  |  |  | (30) |
| Net change in: |  |  |  |  |
| Bank owned life insurance |  | (96) |  | (94) |
| Accrued interest receivable and other assets |  | (609) |  | (159) |
| Accrued interest payable and other liabilities |  | 860 |  | 1,378 |
| Net cash from operating activities |  | (89) |  | 2,533 |
| Cash flows from investing activities |  |  |  |  |
| Net decrease in interest-bearing deposits in other financial institutions |  | $(1,984)$ |  |  |
| Available-for-sale securities: |  |  |  |  |
| Sales |  | 6,390 |  | 13,633 |
| Maturities, prepayments and calls |  | 7,331 |  | 4,291 |
| Purchases |  | $(4,550)$ |  | $(26,484)$ |
| Loan originations and payments, net |  | 30,027 |  | 8,853 |
| Proceeds from sale of portfolio loans |  |  |  | 10,074 |
| Additions to premises and equipment |  | (53) |  | (49) |
| Proceeds from the sale of premises and equipment |  | 533 |  |  |
| Proceeds from the sale of foreclosed assets |  | 1,000 |  |  |
| Net cash from investing activities |  | 38,694 |  | 10,318 |
| Cash flows from financing activities |  |  |  |  |
| Net change in deposits |  | (700) |  | 26,595 |
| Net change in short-term borrowings from the FHLB and other debt |  |  |  | $(2,065)$ |
| Repayments on long-term FHLB advances and other debt |  | $(8,200)$ |  | $(6,000)$ |


| Net change in advances by borrowers for taxes and insurance | (164) |  |  | (68) |
| :---: | :---: | :---: | :---: | :---: |
| Cash dividends paid on preferred stock |  |  |  | (271) |
| Net cash from financing activities |  | $(9,064)$ |  | 18,191 |
| Net change in cash and cash equivalents |  | 29,541 |  | 31,042 |
| Beginning cash and cash equivalents |  | 34,275 |  | 2,973 |
| Ending cash and cash equivalents | \$ | 63,816 | \$ | 34,015 |
| Supplemental cash flow information: |  |  |  |  |
| Interest paid | \$ | 2,523 | \$ | 3,167 |
| Supplemental noncash disclosures: |  |  |  |  |
| Transfers from loans to repossessed assets | \$ |  | \$ | 2,348 |
| Loans transferred from portfolio to held for sale |  |  |  | 91 |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Presentation:

The consolidated financial statements include Central Federal Corporation (the Holding Company) and its wholly owned subsidiaries, CFBank, Ghent Road, Inc., and Smith Ghent LLC, together with the Holding Company referred to as the Company. The accompanying unaudited interim consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC) and in compliance with U.S. generally accepted accounting principles (GAAP). Because this report is based on an interim period, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted.
In the opinion of the management of the Company, the accompanying unaudited interim consolidated financial statements include all adjustments necessary for a fair presentation of the Company s financial condition and the results of operations for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed in this Form 10-Q. The financial performance reported for the Company for the three and nine months ended September 30, 2011 is not necessarily indicative of the results that may be expected for the full year. This information should be read in conjunction with the Company s latest Annual Report to Stockholders and Form 10-K. Reference is made to the accounting policies of the Company described in Note 1 of the Notes to Consolidated Financial Statements contained in the Company s 2010 Annual Report that was filed as Exhibit 13.1 to the Company s Form $10-\mathrm{K}$ for the year ended December 31, 2010. The Company has consistently followed those policies in preparing this Form 10-Q.
Reclassifications: Some items in the prior period financial statements were reclassified to conform to the current presentation. Reclassifications did not impact prior period net loss or stockholders equity.
Earnings (Loss) Per Common Share: Basic earnings (loss) per common share is net income (loss) available to common stockholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options and the stock warrant.

|  | Three months ended September30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Basic |  |  |  |  |  |  |  |  |
| Net loss | \$ | (435) | \$ | (232) | \$ | $(4,066)$ | \$ | $(5,880)$ |
| Less: Preferred dividends and accretion of discount on preferred stock |  | (107) |  | (103) |  | (317) |  | (307) |
| Less: Net loss allocated to unvested share-based payment awards |  | 3 |  | 2 |  | 27 |  | 17 |
| Net loss allocated to common stockholders | \$ | (539) | \$ | (333) |  | $(4,356)$ | \$ | $(6,170)$ |
| Weighted average common shares outstanding |  | 4,104,320 |  | 4,092,908 |  | 4,101,328 |  | 4,094,698 |
| Basic loss per common share | \$ | (0.13) | \$ | (0.08) | \$ | (1.06) | \$ | (1.51) |

Diluted
Net loss allocated to common stockholders $\quad \$ \quad(539) \quad \$ \quad(333) \quad \$ \quad(4,356) \quad \$ \quad(6,170)$

Weighted average common shares outstanding for basic loss per common share of stock options
Add: Dilutive effects of assumed exercises of stock warrant

Average shares and dilutive potential common shares

4,104,320
4,092,908
4,101,328
4,094,698

Diluted loss per common share
\$
(0.13) $\$ \quad(0.08) \quad \$ \quad(1.06) \quad \$$
(1.51)

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The following potential average common shares were anti-dilutive and not considered in computing diluted loss per common share because the Company reported a net loss for the periods presented.

|  | Three months ended September |  | Nine months ended September |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 30, | 2010 | 2011 | 30, |
|  | 223,280 | 231,702 | 223,280 | 255,133 |  |
| Stock options | 336,568 | 336,568 | 336,568 | 336,568 |  |

Adoption of New Accounting Standards:
In April 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-02 to Receivables (ASC 310), A Creditor s Determination of Whether a Restructuring is a Troubled Debt Restructuring. This ASU amended existing guidance for assisting a creditor in determining whether a restructuring is a troubled debt restructuring (TDR). The amendments clarify the guidance for a creditor s evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties. With regard to determining whether a concession has been granted, the ASU clarifies that creditors are precluded from using the effective interest method to determine whether a concession has been granted. In the absence of using the effective interest method, a creditor must now focus on other considerations such as the value of the underlying collateral, evaluation of other collateral or guarantees, the debtor $s$ ability to access other funds at market rates, interest rate increases and whether the restructuring results in a delay in payment that is insignificant. This guidance is effective for interim and annual reporting periods beginning after June 15, 2011 and should be applied retrospectively to the beginning of the annual period of adoption. For purposes of measuring impairment on newly identified TDRs, the amendments should be applied prospectively for the first interim or annual period beginning on or after June 15, 2011. As a result of adopting the amendments in ASU No. 2011-02, CFBank reassessed all restructurings that occurred on or after the beginning of the current fiscal year (January 1, 2011) for identification as TDRs. CFBank identified as TDRs certain receivables for which the allowance for credit losses had previously been measured under a general allowance for credit losses methodology. Upon identifying those receivables as TDRs, CFBank identified them as impaired under the guidance in Section 310-10-35. The amendments in ASU No. 2011-02 require prospective application of the impairment measurement guidance in Section 310-10-35 for those receivables newly identified as impaired. At the end of the first interim period of adoption (September 30, 2011), the recorded investment in receivables for which the allowance for credit losses was previously measured under a general allowance for credit losses methodology and are now impaired under Section 310-10-35 was $\$ 4,763$, and the allowance for credit losses associated with those receivables, on the basis of a current valuation of loss, was $\$ 685$.
Effect of Newly Issued But Not Yet Effective Accounting Standards:
In May 2011, the FASB issued ASU No. 2011-04 to Fair Value Measurement (ASC 820), Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements is U.S. GAAP and IFRSS. This ASU amends existing guidance to achieve common fair value measurement and disclosure requirements between U.S. and International accounting principles. Overall, the guidance is consistent with existing U.S. accounting principles; however, there are some amendments that change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The amendments in this guidance are effective for interim and annual reporting periods beginning after December 15, 2011. The Company is currently evaluating the impact of this amendment on the consolidated financial statements.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

In June 2011, the FASB issued ASU No. 2011-05 to Comprehensive Income (ASC 220), Presentation of Comprehensive Income. This ASU amended existing guidance and eliminated the option to present the components of other comprehensive income as part of the statement of changes in stockholder s equity. The amendment requires that comprehensive income be presented in either a single continuous statement or in two separate consecutive statements. The amendments in this update are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and are to be applied retrospectively. Early adoption is permitted. The adoption of this amendment will change the Company s presentation of the components of other comprehensive income, which is currently shown as part of the consolidated statement of changes in stockholder s equity.
In September 2011, the FASB issued ASU No. 2011-09 to Compensation Retirement Benefits Multiemployer Plans, (ASC 715), Disclosures about an Employer s Participation in a Multiemployer Plan. The amendments in this ASU require that employers who participate in multiemployer pension plans provide additional quantitative and qualitative disclosures. The amended disclosures will provide users with more detailed information about an employer s involvement in multiemployer pension plans, including: the plan names and identifying numbers, the level of an employer s participation in the plans including contributions, the financial health of the multiemployer plans including the funded status, and the nature of the employer commitments to the plan. The amendments in this update are effective for annual periods for fiscal years ending after December 15, 2011, with early adoption permitted. The amendments should be applied retrospectively for all prior periods presented. The adoption of this ASU is not expected to have a material impact on the Company s consolidated financial statements.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 2 SECURITIES

The following table summarizes the amortized cost and fair value of the available-for-sale securities portfolio at September 30, 2011 and December 31, 2010 and the corresponding amounts of unrealized gains and losses recognized in accumulated other comprehensive income (loss):

September 30, 2011
Issued by U.S. government-sponsored entities and agencies:


December 31, 2010
Issued by U.S. government-sponsored entities and agencies:
$\begin{array}{lllllllll}\text { Mortgage-backed securities } & \text { residential } & \$ & 1,884 & \$ & 223 & \$ & \$ & 2,107\end{array}$
$\begin{array}{llllll}\text { Collateralized mortgage obligations } & 26,242 & 463 & 14 & 26,691\end{array}$
$\begin{array}{llllllllll}\text { Total } & \$ & 28,126 & \$ & 686 & \$ & 14 & \$ & 28,798\end{array}$
There was no other-than-temporary impairment recognized in accumulated other comprehensive income (loss) for securities available for sale at September 30, 2011 or December 31, 2010.
The proceeds from sales and calls of securities and the associated gains for the three and nine months ended September 30, 2011 and 2010 are listed below.

|  | Three months ended September30 |  |  |  | Nine months ended September 30 , |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Proceeds | \$ | 8,036 | \$ | 4,602 | \$ | 8,036 | \$ | 13,633 |
| Gross gains |  | 232 |  | 228 |  | 232 |  | 468 |
| Gross losses |  |  |  |  |  |  |  |  |
| Tax effect expense | \$ |  | \$ | 78 | \$ |  | \$ | 159 |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 2 SECURITIES (continued)

At September 30, 2011 and December 31, 2010, there were no debt securities contractually due at a single maturity date. The amortized cost and fair value of mortgage-backed securities and collateralized mortgage obligations which do not have a single maturity date, totaled $\$ 19,598$ and $\$ 20,024$ at September 30, 2011, respectively, and $\$ 28,126$ and $\$ 28,798$ at December 31, 2010, respectively.
Fair value of securities pledged was as follows:

|  | September 30, <br> 2011 | December 31, <br> 2010 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Pledged as collateral for: |  |  |  |  |
| FHLB advances | $\$$ | 10,298 | $\$$ | 10,657 |
| Public deposits | 2,804 | 4,210 |  |  |
| Customer repurchase agreements | 5,087 | 2,465 |  |  |
| Interest-rate swaps | 1,744 | 1,589 |  |  |
| Total | $\$$ | 19,933 | $\$$ | 18,921 |

At September 30, 2011 and December 31, 2010, there were no holdings of securities of any one issuer, other than U.S. government-sponsored entities and agencies, in an amount greater than $10 \%$ of stockholders equity.
The following table summarizes securities with unrealized losses at September 30, 2011 and December 31, 2010 aggregated by major security type and length of time in a continuous unrealized loss position.

| September 30, 2011 | Less than 12 Months Unrealized |  | 12 Months or More Unrealized |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | Fair Value | Loss | Fair Value | Loss | Fair <br> Value |  |  |  |
| Issued by U.S. government-sponsored entities and agencies: |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations | \$ 3,560 | 37 | \$ | \$ | \$ | 3,560 | \$ | 37 |
| Total temporarily impaired | \$ 3,560 | 37 | \$ | \$ | \$ | 3,560 | \$ | 37 |
| December 31, 2010 | Less than 12 Months Unrealized |  | 12 Months or More Unrealized |  | Total |  |  |  |
| Description of Securities | Fair Value | Loss | Fair Value | Loss |  | Fair Value |  |  |
| Issued by U.S. government-sponsored entities and agencies: |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations | \$ 2,091 | 14 | \$ | \$ | \$ | 2,091 | \$ | 14 |


| Total temporarily impaired | $\$ 2,091$ | $\$$ | 14 | $\$$ | $\$$ |  | $\$$ | 2,091 | $\$$ | 14 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 2 SECURITIES (continued)

The unrealized loss at September 30, 2011 is related to two Ginnie Mae collateralized mortgage obligations, and the unrealized loss at December 31, 2010 is related to one Ginnie Mae collateralized mortgage obligation. These securities carry the full faith and credit guarantee of the U.S. government. Because the decline in fair value is attributable to changes in interest rates, and not credit quality, and because the Company does not have the intent to sell these securities and it is likely that it will not be required to sell these securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2011.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS

The following table presents the recorded investment in loans by portfolio segment. The recorded investment in loans includes the principal balance outstanding adjusted for purchase premiums and discounts, deferred loan fees and costs and includes accrued interest.

|  | September 30, <br> 2011 | December 31, <br> 2010 |  |
| :--- | ---: | ---: | ---: |
| Commercial | $\$$ | 28,755 | $\$$ |
| Real estate: |  | 38,194 |  |
| Single-family residential | 18,916 | 23,273 |  |
| Multi-family residential | 29,081 | 35,308 |  |
| Commercial | 72,049 | 80,725 |  |
| Construction |  | 4,919 |  |
| Consumer: | 15,400 | 16,316 |  |
| Home equity lines of credit | 1,250 | 1,790 |  |
| Other | 165,451 | 200,525 |  |
|  |  | $(6,955)$ | $(9,758)$ |
| Subtotal |  |  |  |
| Less: Allowance for loan losses (ALLL) | $\$$ | 158,496 | $\$$ |
|  |  |  | 190,767 |

Construction loans consisted of $\$ 2,324$ in single-family residential loans and $\$ 2,595$ in commercial real estate loans at December 31, 2010. There were no construction loans at September 30, 2011.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The ALLL is a valuation allowance for probable incurred credit losses in the loan portfolio based on management s evaluation of various factors including past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions and other factors. A provision for loan losses is charged to operations based on management s periodic evaluation of these and other pertinent factors described in Note 1 of the Notes to Consolidated Financial Statements contained in the Company s 2010 Annual Report that was filed as Exhibit 13.1 to the Company s Form 10-K for the year ended December 31, 2010.
The following tables present the activity in the ALLL by portfolio segment for the three and nine months ended September 30, 2011:


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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)


(1) Reclassified from (to) accrued interest payable and other liabilities in the consolidated balance sheet Activity in the ALLL for the three and nine months ended September 30, 2010 was as follows:

|  | Three months ended September 30, 2010 |  | Nine months ended <br> September 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 10,074 | \$ | 7,090 |
| Provision for loan losses |  | 617 |  | 7,303 |
| Loans charged-off |  | (702) |  | $(4,515)$ |
| Recoveries |  | 68 |  | 179 |
| Ending balance | \$ | 10,057 | \$ | 10,057 |

## Table of Contents

## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The following table presents the balance in the ALLL and the recorded investment in loans by portfolio segment and based on the impairment method as of September 30, 2011:

| Real Estate | Consumer |  |  |  |
| ---: | :--- | :--- | :--- | :--- |
| Commercial Single-family Multi-family | Commercial | Home <br> equity <br> lines of <br> credit | Other | Total |

ALLL:
Ending allowance balance attributable to loans:
Individually evaluated

| for impairment | $\$$ | 628 | $\$$ |  | $\$$ | 951 | $\$$ | 140 | $\$$ |  | $\$$ |  | $\$ 1,719$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Collectively evaluated <br> for impairment |  | 1,891 |  | 190 |  | 1,380 |  | 1,572 |  | 186 |  | 17 |  | 5,236 |

Total ending $\begin{array}{lllllllllllllll}\text { allowance balance } & \$ & 2,519 & \$ & 190 & \$ & 2,331 & \$ & 1,712 & \$ & 186 & \$ & 17 & \$ & 6,955\end{array}$

Loans:

| Individually evaluated |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| for impairment | $\$$ | 1,690 | $\$$ | $\$$ | 3,222 | $\$$ | 5,446 | $\$$ | 135 | $\$$ |  | $\$ 10,493$ |
| Collectively evaluated |  |  |  |  |  |  |  |  |  |  |  |  |
| for impairment |  |  |  |  |  |  |  |  |  |  |  |  |

Total ending loan $\begin{array}{lllllllllll}\text { balance } & \$ & 28,755 & \$ 18,916 & \$ & 29,081 & \$ & 72,049 & \$ 15,400 & \$ 1,250 & \$ 165,451\end{array}$

## Table of Contents

## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The following table presents the balance in the ALLL and the recorded investment in loans by portfolio segment and based on the impairment method as of December 31, 2010 :


## Table of Contents

## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The following table presents loans individually evaluated for impairment by class of loans at September 30, 2011. The unpaid principal balance is the contractual principal balance outstanding. The recorded investment is the unpaid principal balance adjusted for partial charge-offs, purchase premiums and discounts, deferred loan fees and costs and includes accrued interest. There was no cash-basis interest income recognized during the three and nine months ended September 30, 2011.


| Total with an <br> allowance recorded | 7,646 | 5,848 | 1,719 |  | 4,522 |  | 39 | 6,780 |  | 39 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total | $\$ 14,368$ | $\$$ | 10,493 | $\$ 1,719$ | $\$$ | 10,926 | $\$$ | 88 | $\$$ | 9,647 | $\$$ |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2010:

|  | Unpaid Principal |  | Recorded |  | ALLL <br> Allocated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | Investment |  |  |  |
| With no related allowance recorded: |  |  |  |  |  |  |
| Commercial | \$ | 937 | \$ | 587 | \$ |  |
| Real estate: $\$$ |  |  |  |  |  |  |
| Single-family residential |  | 461 |  | 142 |  |  |
| Commercial: |  |  |  |  |  |  |
| Owner occupied |  | 78 |  | 78 |  |  |
| Land |  | 695 |  | 700 |  |  |
| Consumer: |  |  |  |  |  |  |
| Home equity lines of credit: |  |  |  |  |  |  |
| Originated for portfolio |  | 138 |  | 138 |  |  |
| Total with no allowance recorded |  | 2,309 |  | 1,645 |  |  |
| With an allowance recorded: |  |  |  |  |  |  |
| Commercial |  | 2,035 |  | 1,636 |  | 332 |
| Real estate: |  |  |  |  |  |  |
| Multi-family residential |  | 3,996 |  | 3,985 |  | 1,296 |
| Commercial: |  |  |  |  |  |  |
| Non-owner occupied |  | 2,551 |  | 2,419 |  | 1,244 |
| Owner occupied |  | 1,055 |  | 1,053 |  | 32 |
| Total with an allowance recorded |  | 9,637 |  | 9,093 |  | 2,904 |
| Total | \$ | 11,946 | \$ | 10,738 | \$ | 2,904 |
|  |  |  |  | months <br> nded <br> mber 30, <br> 010 |  | months <br> ded <br> ber 30, <br> 10 |
| Average of individually impaired loans during the period |  |  | \$ | 11,342 |  | 11,822 |
| Interest income recognized during impairment |  |  |  | 10 |  | 25 |
| Cash-basis interest income recognized |  |  |  |  |  |  |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The following table presents the recorded investment in nonaccrual loans by class of loans:


Edgar Filing: CENTRAL FEDERAL CORP - Form 10-Q
Originated for portfolio
Purchased for portfolio
Other
Total
\$ 2 \$
159
159
12,258
101
101
2,882
231
33
1,217
857 \$
4,749 \$
5,608
\$
531

## Table of Contents

## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The following table presents the aging of the recorded investment in past due loans as of December 31, 2010 by class of loans:

|  | $\begin{gathered} 30-59 \\ \text { Days } \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { Days } \end{gathered}$ |  | Greater than 90 Days Past Due |  | Total Past Due |  | $\begin{gathered} \text { Loans Not } \\ \text { Past } \end{gathered}$ |  | Nonaccrual Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Past Due |  |  |  |  | Due |  | t Due |
| Commercial | \$ | 449 | \$ |  | \$ |  |  |  | \$ | 449 | \$ | 37,745 | \$ | 1,635 |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Single-family residential |  | 1,104 |  | 444 |  | 266 |  | 1,814 |  | 21,459 |  |  |
| Multi-family residential |  |  |  |  |  | 1,242 |  | 1,242 |  | 34,066 |  | 2,744 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied |  | 1,188 |  |  |  | 2,419 |  | 3,607 |  | 36,687 |  |  |
| Owner occupied |  |  |  |  |  | 1,053 |  | 1,053 |  | 33,516 |  | 78 |
| Land |  |  |  |  |  |  |  |  |  | 5,862 |  |  |
| Construction |  |  |  |  |  |  |  |  |  | 4,919 |  |  |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity lines of credit: |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated for portfolio |  | 1 |  | 54 |  |  |  | 55 |  | 12,850 |  | 161 |
| Purchased for portfolio |  |  |  |  |  |  |  |  |  | 3,411 |  |  |
| Other |  | 23 |  | 41 |  |  |  | 64 |  | 1,726 |  |  |
| Total | \$ | 2,765 | \$ | 539 | \$ | 4,980 | \$ | 8,284 | \$ | 192,241 | \$ | 4,618 |

Nonaccrual loans include some loans that were modified and identified as TDRs, where concessions had been granted to borrowers experiencing financial difficulties. These concessions could have included a reduction in the interest rate, payment extensions, principal forgiveness, and other actions intended to maximize collection.
Nonaccrual TDRs were as follows:

|  | September 30, |  | December 31, |  |  |
| :--- | :---: | :---: | :---: | ---: | ---: |
|  | 2011 |  |  |  |  |
| Commercial | $\$$ |  | 273 | $\$$ | 1,597 |
| Real estate: |  |  |  |  |  |
| Single-family residential |  |  |  | 142 |  |
| Multi-family residential |  | 719 |  | 2,744 |  |
| Total | $\$$ | 992 | $\$$ | 4,483 |  |

The Company allocated $\$ 70$ and $\$ 714$ of specific reserves to loans whose terms have been modified in TDRs and were nonaccrual as of September 30, 2011 and December 31, 2010, respectively. The Company has not committed to lend additional amounts as of September 30, 2011 or December 31, 2010 to customers with outstanding loans that are classified as nonaccrual TDRs.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

Nonaccrual loans at September 30, 2011 and December 31, 2010, do not include $\$ 6,046$ and $\$ 839$, respectively of TDRs where customers have established a sustained period of repayment performance, generally six months, loans are current according to their modified terms and repayment of the remaining contractual payments is expected. These loans are included in impaired loan totals.
During the nine months ended September 30, 2011, the terms of certain loans were modified as TDRs. The modification of the terms of such loans may have included one or a combination of the following: a reduction of the stated interest rate of the loan; an increase in the stated rate of interest lower than the current market rate for new debt with similar risk; an extension of the maturity date; or a change in the payment terms.
Modifications involving a reduction of the stated interest rate of the loan were for periods ranging from 1 to 6 years. Modifications involving an extension of the maturity date were for periods ranging from 9 months to 10 years.
The following table presents loans by class modified as TDRs that occurred during the nine months ended September 30, 2011:


The TDRs described above increased the allowance for loan losses by $\$ 685$ and did not result in any charge-offs during the nine months ended September 30, 2011.
There was one multi-family residential real estate loan with a total recorded investment of \$718 at September 30, 2011 which had been modified as a TDR in October 2010 for which there was a payment default within twelve months following the modification during the nine months ended September 30, 2011. A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms, at which time the loan is re-evaluated to determine whether an impairment loss should be recognized, either through a write-off or specific valuation allowance, so that the loan is reported, net, at the present value of estimated future cash flows, or at the fair value of collateral, less cost to sell, if repayment is expected solely from the collateral. The TDR that subsequently defaulted resulted in a charge-off of $\$ 800$ during the three months ended September 30, 2011.
The terms of certain other loans were modified during the period ended September 30, 2011 that did not meet the definition of a TDR. These loans have a total recorded investment as of September 30, 2011 of $\$ 16,032$. The modification of these loans involved either a modification of the terms of a loan to borrowers who were not experiencing financial difficulties, a delay in a payment that was considered to be insignificant or there were no concessions granted.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company s internal underwriting policy.
Certain loans which were modified during the nine months ended September 30, 2011 and did not meet the definition of a TDR as the modification was a delay in a payment that was considered to be insignificant had delays in payment ranging from 15 days to 6 months.
Credit Quality Indicators:
The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, such as current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. Management analyzes loans individually by classifying the loans as to credit risk. This analysis includes commercial, commercial real estate, and multi-family loans. Groups of homogenous loans, such as single-family mortgage loans and consumer loans, are not risk-rated. This analysis is performed on an ongoing basis. The following definitions are used for risk ratings:
Special Mention. Loans classified as special mention have a potential weakness that deserves management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of CFBank s credit position at some future date.
Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that there will be some loss if the deficiencies are not corrected.
Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, condition, and values, highly questionable and improbable.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

Loans not meeting the criteria to be classified into one of the above categories are considered to be pass-rated loans. Loans listed as not rated are primarily groups of homogeneous loans. Past due information is the primary credit indicator for groups of homogenous loans. The recorded investment in loans by risk category and by class of loans as of September 30, 2011 and based on the most recent analysis performed follows. There were no loans rated doubtful at September 30, 2011.

|  | Not Rated |  | Pass |  | Special <br> Mention |  | Substandard |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ | 427 | \$ | 21,009 | \$ | 3,540 | \$ | 3,779 | \$ | 28,755 |
| Real estate: |  |  |  |  |  |  |  |  |  |  |
| Single-family residential |  | 18,209 |  |  |  |  |  | 707 |  | 18,916 |
| Multi-family residential |  |  |  | 18,566 |  | 5,143 |  | 5,372 |  | 29,081 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied |  | 379 |  | 26,082 |  | 4,161 |  | 7,170 |  | 37,792 |
| Owner occupied |  |  |  | 22,822 |  | 4,389 |  | 1,469 |  | 28,680 |
| Land |  | 959 |  | 1,202 |  |  |  | 3,416 |  | 5,577 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Home equity lines of credit: |  |  |  |  |  |  |  |  |  |  |
| Originated for portfolio |  | 12,258 |  |  |  |  |  | 159 |  | 12,417 |
| Purchased for portfolio |  | 2,303 |  |  |  | 579 |  | 101 |  | 2,983 |
| Other |  | 1,250 |  |  |  |  |  |  |  | 1,250 |
|  | \$ | 35,785 | \$ | 89,681 | \$ | 17,812 | \$ | 22,173 | \$ | 165,451 |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 3 LOANS (continued)

The recorded investment in loans by risk category and by class of loans as of December 31, 2010 follows. There were no loans rated doubtful at December 31, 2010.

|  | Not Rated |  | Pass |  | Special <br> Mention |  | Substandard |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ | 473 | \$ | 26,102 | \$ | 6,281 | \$ | 5,338 | \$ | 38,194 |
| Real estate: |  |  |  |  |  |  |  |  |  |  |
| Single-family residential |  | 23,007 |  |  |  |  |  | 266 |  | 23,273 |
| Multi-family residential |  |  |  | 21,021 |  | 4,529 |  | 9,758 |  | 35,308 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied |  | 91 |  | 27,412 |  | 4,247 |  | 8,544 |  | 40,294 |
| Owner occupied |  | 499 |  | 27,253 |  | 5,090 |  | 1,727 |  | 34,569 |
| Land |  | 1,089 |  | 1,985 |  |  |  | 2,788 |  | 5,862 |
| Construction |  |  |  | 4,919 |  |  |  |  |  | 4,919 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Home equity lines of credit: |  |  |  |  |  |  |  |  |  |  |
| Originated for portfolio |  | 12,744 |  |  |  |  |  | 161 |  | 12,905 |
| Purchased for portfolio |  | 2,572 |  |  |  | 839 |  |  |  | 3,411 |
| Other |  | 1,780 |  |  |  |  |  | 10 |  | 1,790 |
|  | \$ | 42,255 | \$ | 108,692 | \$ | 20,986 | \$ | 28,592 | \$ | 200,525 |

Management s loan review process includes the identification of substandard loans where accrual of interest continues because the loans are under 90 days delinquent and/or the loans are well secured, a complete documentation review had been performed, and the loans are in the active process of being collected, but the loans exhibit some type of weakness that could lead to nonaccrual status in the future. At September 30, 2011, in addition to the nonperforming loans discussed previously, twelve commercial loans totaling $\$ 3,505$, three multi-family residential real estate loans totaling $\$ 2,246$ and seventeen commercial real estate loans totaling $\$ 11,142$ were classified as substandard. None of these loans was 30 days or more past due at September 30, 2011. At December 31, 2010, in addition to the nonperforming loans discussed previously, nine commercial loans totaling $\$ 3,250$, six multi-family residential real estate loans totaling $\$ 5,781$ and eight commercial real estate loans totaling $\$ 9,504$ were classified as substandard. One of these loans, totaling $\$ 1,183$ was 37 days delinquent at December 31, 2010 and none of the remaining loans was 30 days or more past due.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

NOTE 4 FORECLOSED ASSETS

|  | September 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ |  | \$ | 1,000 |
| Commercial real estate |  | 3,509 |  | 3,509 |
| Subtotal |  | 3,509 |  | 4,509 |
| Valuation allowance |  | $(1,139)$ |  |  |
| Total | \$ | 2,370 | \$ | 4,509 |

Foreclosed assets at September 30, 2011 and December 31, 2010 included three commercial real estate properties, while foreclosed assets at December 31, 2010 also included inventory related to a commercial loan. During the nine months ended September 30, 2011, a $\$ 1,139$ valuation allowance was established on one of the commercial real estate properties, undeveloped commercial real estate located in Columbus, Ohio, due to a decline in real estate values. A $\$ 1,139$ charge resulting from this valuation allowance is included in foreclosed assets expense in the consolidated statement of operations.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 5 FAIR VALUE

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:
Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.
Level 3 Significant unobservable inputs that reflect a company sown assumptions about the assumptions that market participants would use in pricing an asset or liability.
The Company used the following methods and significant assumptions to estimate the fair value of each type of asset and liability:
Securities available for sale: The fair value of securities available for sale is determined using pricing models that vary based on asset class and include available trade, bid, and other market information or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2).
Derivatives: The fair value of derivatives is based on valuation models using observable market data as of the measurement date (Level 2).
Impaired loans: The fair value of impaired loans with specific allocations of the ALLL is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.
Loan servicing rights: Fair value is based on a valuation model that calculates the present value of estimated future net servicing income (Level 2).
Loans held for sale: Loans held for sale are carried at fair value as determined by outstanding commitments from third party investors (Level 2).
Foreclosed assets: Nonrecurring adjustments to certain commercial real estate properties classified as foreclosed assets are measured at fair value, less costs to sell. Fair values are based on recent real estate appraisals. These appraisals may use a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

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CENTRAL FEDERAL CORPORATIONNOTES TO CONSOLIDATED FINANCIAL STATEMENTS(Dollars in thousands except per share data)
NOTE 5 FAIR VALUE (continued)
Assets and Liabilities Measured on a Recurring Basis
Assets and liabilities measured at fair value on a recurring basis are summarized below:
Fair Value Measurements at September 30, 2011
Using Significant Other Observable Inputs
(Level 2)
Financial Assets:
Securities available for sale:
Issued by U.S. government-sponsored entities and agencies:
Mortgage-backed securities residential ..... \$ ..... 1,832
Collateralized mortgage obligations ..... 18,192
Total securities available for sale ..... \$ ..... 20,024
Loans held for sale ..... \$ ..... 2,262
Yield maintenance provisions (embedded derivatives) ..... \$ ..... 1,023
Interest rate lock commitments ..... \$ ..... 39
Financial Liabilities:
\$ ..... 1,023
Fair Value
Measurements at ..... December 31, 2010
Using Significant
Other
Observable Inputs
(Level 2)
Financial Assets:
Securities available for sale:
Issued by U.S. government-sponsored entities and agencies: Mortgage-backed securities residential ..... \$ ..... 2,107
Collateralized mortgage obligations ..... 26,691

| Total securities available for sale | $\$$ | 28,798 |
| :--- | :---: | :---: |
| Loans held for sale | $\$$ | 1,953 |
| Yield maintenance provisions (embedded derivatives) | $\$$ | 686 |
| Interest rate lock commitments | $\$$ | 41 |
| Financial Liabilities: $\$$ |  |  |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

NOTE 5 FAIR VALUE (continued)
No assets or liabilities measured at fair value on a recurring basis were measured using Level 1 or Level 3 inputs at September 30, 2011 or December 31, 2010.
Assets Measured on a Non-Recurring Basis
Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

|  | Fair Value Measurements at September 30, 2011 Using |  |  |
| :---: | :---: | :---: | :---: |
|  | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |  |
| Loan servicing rights | \$ 7 |  |  |
| Impaired loans: |  |  |  |
| Commercial |  | \$ | 246 |
| Real Estate: |  |  |  |
| Multi-family residential |  |  | 2,175 |
| Commercial: |  |  |  |
| Non-owner occupied |  |  | 2,640 |
| Land |  |  | 240 |
| Total impaired loans |  | \$ | 5,301 |
| Foreclosed assets: |  |  |  |
| Land |  | \$ | 1,209 |
|  | Fair Value Measurements at December 31, 2010 Using |  |  |
|  | Significant Other <br> Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |  |
| Loan servicing rights | \$ 17 |  |  |
| Impaired loans: |  |  |  |
| CommercialReal estate: |  |  |  |
|  |  |  |  |
| Single-family residential 142 |  |  |  |
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| Multi-family residential | 2,690 |
| :--- | ---: |
| Commercial: | 1,176 |
| Non-owner occupied | 1,020 |
| Owner occupied | $\$ 8$ |
| Total impaired loans | 6,619 |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 5 FAIR VALUE (continued)

At September 30, 2011 and December 31, 2010, the Company had no assets or liabilities measured at fair value on a non-recurring basis that were measured using Level 1 inputs.
Impaired loan servicing rights, which are carried at fair value, were carried at $\$ 7$, which was made up of the amortized cost of $\$ 9$, net of a valuation allowance of $\$ 2$ at September 30, 2011. At December 31, 2010, impaired loan servicing rights were carried at $\$ 17$, which was made up of the amortized cost of $\$ 22$, net of a valuation allowance of $\$ 5$. There was no charge against earnings with respect to servicing rights for the three months ended September 30, 2011, and a $\$ 3$ increase in earnings for the nine months ended September 30, 2011. There was a $\$ 1$ charge against earnings with respect to servicing rights for the three months ended September 30, 2010, and a $\$ 3$ charge against earnings for the nine months ended September 30, 2010.
Impaired loans carried at the fair value of the collateral for collateral dependent loans, had an unpaid principal balance of $\$ 10,887$ with a valuation allowance of $\$ 1,719$, resulting in a $\$ 379$ additional provision recorded for impairment charges for the quarter ended September 30, 2011, and a $\$ 1,179$ reduction in the valuation allowance for the nine months ended September 30, 2011. Impaired loans carried at the fair value of collateral had an unpaid principal balance of $\$ 10,693$ with a valuation allowance of $\$ 2,898$ at December 31, 2010. For the quarter ended September 30, 2010 there was an additional provision recorded for impairment charges of $\$ 171$, and an additional provision of $\$ 936$ recorded for impairment charges for the nine months ended September 30, 2010.
Foreclosed assets which are carried at fair value less costs to sell, were carried at $\$ 1,209$, which was made up of the outstanding balance of $\$ 2,348$, net of a valuation allowance of $\$ 1,139$ at September 30, 2011, resulting in a charge of $\$ 1,139$ for the nine months ended September 30, 2011. There was no charge against earnings for the three months ended September 30, 2011. There were no foreclosed assets measured at fair value in the prior year periods.
During the nine months ended September 30, 2011, the Company did not have any significant transfers of assets or liabilities between those measured using Level 1 or 2 inputs. The Company recognizes transfers of assets and liabilities between Level 1 and 2 inputs based on the information relating to those assets and liabilities at the end of the reporting period.
The carrying amounts and estimated fair values of financial instruments at September 30, 2011 and December 31, 2010 were as follows:

|  | September 30, 2011 |  | December 31, 2010 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Carrying |  |  |  |
| Amount | Fair | Carrying | Fair |  |
| Value |  |  |  |  |

FHLB advances
Subordinated debentures Accrued interest payable Interest-rate swaps

| $(15,742)$ | $(16,391)$ | $(23,942)$ | $(24,656)$ |
| ---: | ---: | ---: | ---: |
| $(5,155)$ | $(2,546)$ | $(5,155)$ | $(2,653)$ |
| $(342)$ | $(342)$ | $(191)$ | $(191)$ |
| $(1,023)$ | $(1,023)$ | $(686)$ | $(686)$ |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 5 FAIR VALUE (continued)

The methods and assumptions used to estimate fair value are described as follows:
Carrying amount is the estimated fair value for cash and cash equivalents, interest-bearing deposits in other financial institutions, short-term borrowings, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. The methods for determining the fair values for securities were described previously. Fair value of loans held for sale is based on binding quotes from third party investors. For fixed rate loans or deposits and for variable rate loans with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair value of Federal Home Loan Bank (FHLB) advances and other borrowings are based on current rates for similar financing. Fair value of subordinated debentures is based on discounted cash flows using current market rates for similar debt. It was not practicable to determine the fair value of FHLB stock due to restrictions placed on its transferability. The method for determining the fair values for derivatives (interest-rate swaps, interest rate lock commitments and yield maintenance provisions) was described previously. The fair value of off-balance sheet items is not considered material.

## NOTE 6 FHLB ADVANCES

Advances from the FHLB were as follows:


Each advance is payable at its maturity date, with a prepayment penalty for fixed-rate advances.
The advances were collateralized as follows:

| First mortgage loans under a blanket lien arrangement | $\$$ | 11,567 | $\$$ | 14,922 |
| :--- | ---: | ---: | ---: | ---: |
| Multi-family mortgage loans | 4,010 | 10,670 |  |  |
| Commercial real estate loans |  | 3,415 | 1,985 |  |
| Securities |  | 10,298 | 10,657 |  |
| Cash | 800 | 800 |  |  |
| Total | $\$$ | 30,090 | $\$$ | 39,034 |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 6 FHLB ADVANCES (continued)

Based on the collateral pledged to FHLB and CFBank s holdings of FHLB stock, CFBank was eligible to borrow up to a total of $\$ 20,601$ from the FHLB at September 30, 2011. In May 2011, CFBank was notified by the FHLB that, due to regulatory considerations, CFBank is only eligible for future advances with a maximum maturity of one year.
Payment information
Payments over the next five years are as follow:
September 30, 2012
\$ 5,742
September 30, 2014
10,000
Total
\$ 15,742

## NOTE 7 OTHER BORROWINGS

There were no outstanding borrowings with the Federal Reserve Bank (FRB) at September 30, 2011 or at December 31, 2010.
Assets pledged as collateral with the FRB were as follows:

|  | September 30, |  | December 31, |  |
| :--- | ---: | ---: | ---: | ---: |
| Commercial loans | 2011 | 2010 |  |  |
| Commercial real estate loans | $\$$ | 7,088 | $\$$ | 13,131 |
|  |  | 21,503 | 26,214 |  |
|  | $\$$ | 28,591 | 39,345 |  |

Based on the collateral pledged, CFBank was eligible to borrow up to \$14,993 from the FRB at September 30, 2011. The decline in the pledged loan balances at September 30, 2011 was related to a decline in eligible loans due to principal reductions, payoffs and credit downgrades compared to December 31, 2010. In April 2011, CFBank was notified by the FRB that, due to regulatory considerations, it was no longer eligible for borrowings under the FRB s Primary Credit Program, but was only eligible to borrow under the FRB s Secondary Credit Program. Under the FRB s Primary Credit Program, CFBank had access to short-term funds at any time, for any reason based on the collateral pledged. Under the Secondary Credit Program, which involves a higher level of administration, each borrowing request must be individually underwritten and approved by the FRB, CFBank s collateral is automatically reduced by $10 \%$ and the cost of borrowings is 50bp higher.
CFBank has a line of credit with one commercial bank, totaling \$1,000 at September 30, 2011. At September 30, 2011 there was no outstanding balance on this line of credit. CFBank had a line of credit with another commercial bank, totaling $\$ 3,000$ at December 31, 2010, which was terminated by the commercial bank in March 2011 due to CFBank s financial performance. At December 31, 2010 and at termination, there was no outstanding balance on this line of credit.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 8 SUBORDINATED DEBENTURES

In December 2003, Central Federal Capital Trust I, a trust formed by the Company, closed a pooled private offering of 5,000 trust preferred securities with a liquidation amount of $\$ 1$ per security. The Company issued $\$ 5,155$ of subordinated debentures to the trust in exchange for ownership of all of the common stock of the trust and the proceeds of the preferred securities sold by the trust. The Company is not considered the primary beneficiary of this trust (variable interest entity); therefore, the trust is not consolidated in the Company s financial statements, but rather the subordinated debentures are shown as a liability. The Company s investment in the common stock of the trust was $\$ 155$ and is included in other assets.
The Company may redeem the subordinated debentures, in whole or in part, in a principal amount with integral multiples of $\$ 1$, on or after December 30, 2008 at $100 \%$ of the principal amount, plus accrued and unpaid interest. The subordinated debentures mature on December 30, 2033. The subordinated debentures are also redeemable in whole or in part, from time to time, upon the occurrence of specific events defined within the trust indenture. There are no required principal payments on the subordinated debentures over the next five years. The Company has the option to defer interest payments on the subordinated debentures from time to time for a period not to exceed five consecutive years. The Company s Board of Directors elected to defer interest payments beginning with the quarterly payment due on December 31, 2010 in order to preserve cash at the Holding Company. As of September 30, 2011, four quarterly interest payments had been deferred. Cumulative deferred interest payments totaled $\$ 166$ at September 30, 2011 and $\$ 40$ at December 31, 2010.
The trust preferred securities and subordinated debentures have a variable rate of interest, reset quarterly, equal to the three-month London Interbank Offered Rate (LIBOR) plus 2.85\%. The total rate in effect was $3.10 \%$ at September 30, 2011 and 3.15\% at December 31, 2010.
Pursuant to the Holding Company Order, as defined in Note 12 Regulatory Matters, the Holding Company may not, directly or indirectly, incur, issue, renew, rollover, or pay interest or principal on any debt (including the subordinated debentures) or commit to do so, increase any current lines of credit, or guarantee the debt of any entity, without prior written notice to and written non-objection from the Board of Governors of the Federal Reserve System.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 9 STOCK-BASED COMPENSATION

The Company has three stock-based compensation plans (the Plans), as described below, under which awards have been or may be issued. Total compensation cost that was charged against income for those Plans totaled $\$ 8$ and $\$ 34$, respectively, for the three and nine months ended September 30, 2011. Total compensation cost that was charged (credited) to income for those Plans was $\$ 6$ and (\$6), respectively, for the three and nine months ended September 30, 2010. Compensation cost resulted in a credit to income for the nine months ended September 30, 2010 due to forfeitures of previous stock option grants and restricted stock awards in excess of the cost of those earned during the periods. The total income tax (expense) benefit was $\$ 1$ and $\$ 7$, respectively, for the three and nine months ended September 30, 2011, and \$1 and (\$1), respectively, for the three and nine months ended September 30, 2010.
The Plans, which are stockholder-approved, provide for stock option grants and restricted stock awards to directors, officers and employees. The 1999 Stock-Based Incentive Plan, which expired July 13, 2009, provided 193,887 shares for stock option grants and 77,554 shares for restricted stock awards. The 2003 Equity Compensation Plan (2003 Plan), as amended and restated, provided an aggregate of 500,000 shares for stock option grants and restricted stock awards, of which up to 150,000 shares could be awarded in the form of restricted stock awards. The 2009 Equity Compensation Plan, which was approved by stockholders on May 21, 2009, replaced the 2003 Plan and provides $1,000,000$ shares, plus any remaining shares available to grant or that are later forfeited or expire under the 2003 Plan, that may be issued as stock option grants, stock appreciation rights or restricted stock awards.

## Stock Options

The Plans permit the grant of stock options to directors, officers and employees for up to $1,693,887$ shares of common stock, net of restricted stock awards. Option awards are granted with an exercise price equal to the market price of the Company s common stock on the date of grant, generally have vesting periods ranging from one to three years and are exercisable for ten years from the date of grant. Unvested stock options immediately vest upon a change in control.
The fair value of each option award is estimated on the date of grant using a closed form option valuation (Black-Scholes) model that uses the assumptions noted in the table below. Expected volatilities are based on historical volatilities of the Company s common stock. The Company uses historical data to estimate option exercise and post-vesting termination behavior. Management and other employee stock options are tracked separately. The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Department of the Treasury (Treasury) yield curve in effect at the time of the grant.
The fair value of the options granted during the three and nine months ended September 30, 2011 and 2010 was determined using the following weighted-average assumptions as of the grant dates.

Three months ended September Nine months ended September

$$
2011 \quad 30, \quad 2010
$$

| $\mathrm{n} / \mathrm{a}$ | $2.38 \%$ |
| :---: | :---: |
| $\mathrm{n} / \mathrm{a}$ | 7 |
| $\mathrm{n} / \mathrm{a}$ | $47 \%$ |
| $\mathrm{n} / \mathrm{a}$ | $3.45 \%$ |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 9 STOCK-BASED COMPENSATION (continued)

A summary of stock option activity in the Plans for the nine months ended September 30, 2011 follows:

|  | Weighted Average |  |  | Weighted Average Remaining Contractual Term | Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares |  | Price | (Years) |  |
| Outstanding at beginning of year | 269,776 | \$ | 6.04 |  |  |
| Granted | 6,300 |  | 1.70 |  |  |
| Exercised |  |  |  |  |  |
| Expired |  |  |  |  |  |
| Cancelled or Forfeited | $(52,796)$ |  | 10.58 |  |  |
| Outstanding at end of year | 223,280 | \$ | 4.84 | 6.7 | \$ |
| Expected to vest | 89,350 | \$ | 0.97 | 9.1 | \$ |
| Exercisable at end of period | 133,930 | \$ | 7.43 | 5.1 | \$ |

During the nine months ended September 30, 2011, there were 52,796 stock options canceled or forfeited. Previously recognized expense associated with nonvested forfeited shares is reversed.
Information related to the Plans during the three and nine months ended September 30, 2011 and 2010 follows.


Weighted average fair value of options $\begin{array}{lllllllll}\text { granted } & \mathrm{n} / \mathrm{a} & \$ & 0.51 & \$ & 0.75 & \$ & 0.51\end{array}$
As of September 30, 2011, there was $\$ 13$ of total unrecognized compensation cost related to nonvested stock options granted under the Plans. The cost is expected to be recognized over a weighted-average period of 1.5 years.
Substantially all of the 89,350 nonvested stock options at September 30, 2011 are expected to vest.

## Restricted Stock Awards

The Plans permit the grant of restricted stock awards to directors, officers and employees. Compensation is recognized over the vesting period of the shares based on the fair value of the stock at grant date. The fair value of the stock was determined using the closing share price on the date of grant and shares have vesting periods ranging from one to three years. There were $1,151,158$ shares available to be issued, net of option awards under the Plans at September 30, 2011. There were no shares issued during the nine months ended September 30, 2011.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 9 STOCK-BASED COMPENSATION (continued)

A summary of changes in the Company s nonvested restricted shares for the nine months ended September 30, 2011 follows:

|  | Shares | Weighted <br> Average <br> Grant-Date Fair <br> Value |  |
| :--- | :---: | :---: | :---: |
| Nonvested Shares | 38,418 | $\$$ | 1.54 |
| Nonvested at January 1, 2011 <br> Granted <br> Vested <br> Forfeited | $(14,418)$ | 1.82 |  |
| Nonvested at September 30, 2011 | 24,000 | $\$$ | 1.38 |

As of September 30, 2011, there was $\$ 16$ of total unrecognized compensation cost related to nonvested shares granted under the Plans. The cost is expected to be recognized over a weighted-average period of 1.4 years. The total fair value of shares vested during the three and nine months ended September 30, 2011 was $\$ 2$ and $\$ 14$, respectively. The total fair value of shares vested during the nine months ended September 30, 2010 was $\$ 24$. There were no shares vested during the three months ended September 30, 2010.

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# CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data) 

## NOTE 10 PREFERRED STOCK

On December 5, 2008, in connection with the Troubled Asset Relief Program (TARP) Capital Purchase Program, the Company issued to Treasury 7,225 shares of Central Federal Corporation Fixed Rate Cumulative Perpetual Preferred Stock, Series A (Preferred Stock) for $\$ 7,225$. The Preferred Stock initially pays quarterly dividends at a five percent annual rate, which increases to nine percent after February 14, 2014, on a liquidation preference of $\$ 1,000$ per share. The Preferred Stock has preference over the Company s common stock with respect to the payment of dividends and distribution of the Company $s$ assets in the event of a liquidation or dissolution. Except in certain circumstances, the holders of Preferred Stock have no voting rights. If any quarterly dividend payable on the Preferred Stock is in arrears for six or more quarterly dividend periods (whether consecutive or not), the holders will be entitled to vote for the election of two additional directors. These voting rights terminate when the Company has paid the dividends in full. The Holding Company s Board of Directors elected to defer the dividends beginning with the dividend payable on November 15, 2010 in order to preserve cash at the Holding Company. As of September 30, 2011, four quarterly dividend payments had been deferred. Cumulative deferred dividends totaled $\$ 370$ at September 30, 2011 and $\$ 90$ at December 31, 2010. Although deferred, the dividends have been accrued with an offsetting charge to accumulated deficit.
As required under the TARP Capital Purchase Program in connection with the sale of the Preferred Stock to Treasury, dividend payments on, and repurchases of, the Company s outstanding preferred and common stock are subject to certain restrictions. For as long as any Preferred Stock is outstanding, no dividends may be declared or paid on the Company s outstanding common stock until all accrued and unpaid dividends on Preferred Stock are fully paid. In addition, Treasury s consent is required on any increase in quarterly dividends declared on shares of common stock in excess of $\$ .05$ per share before December 5, 2011, the third anniversary of the issuance of the Preferred Stock, unless the Preferred Stock is redeemed by the Company or transferred in whole by Treasury. Further, Treasury s consent is required for any repurchase of any equity securities or trust preferred securities, except for repurchases of Preferred Stock or repurchases of common shares in connection with benefit plans consistent with past practice, before December 5, 2011, the third anniversary of the issuance of the Preferred Stock, unless redeemed by the Company or transferred in whole by Treasury.
As a recipient of funding under the TARP Capital Purchase Program, the Company must comply with the executive compensation and corporate governance standards imposed by the American Recovery and Reinvestment Act of 2009 for as long as Treasury holds the above securities.
Pursuant to the Holding Company Order, the Holding Company may not declare, make, or pay any cash dividends (including dividends on the Preferred Stock, or its common stock) or other capital distributions or purchase, repurchase or redeem or commit to purchase, repurchase, or redeem any Holding Company equity stock without the prior written non-objection of the Board of Governors of the Federal Reserve System.

## NOTE 11 COMMON STOCK WARRANT

In connection with the issuance of the Preferred Stock, the Company also issued to Treasury a warrant to purchase 336,568 shares of the Company s common stock at an exercise price of $\$ 3.22$ per share, which would represent an aggregate investment, if exercised for cash, of approximately $\$ 1,100$ in Company common stock. The exercise price may be paid either by withholding a number of shares of common stock issuable upon exercise of the warrant equal to the value of the aggregate exercise price of the warrant, determined by reference to the market price of the Company s common stock on the trading day on which the warrant is exercised, or, if agreed to by the Company and the warrant holder, by the payment of cash equal to the aggregate exercise price. The warrant may be exercised any time before December 5, 2018.

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# CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data) 

## NOTE 12 REGULATORY MATTERS

CFBank is subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action.
Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required.
On May 25, 2011, the Holding Company and CFBank each consented to the issuance of an Order to Cease and Desist (the Holding Company Order and the CFBank Order, respectively, and collectively, the Orders) by the Office of Thrift Supervision (OTS), the primary regulator of the Holding Company and CFBank at the time the Orders were issued. In July 2011, in accordance with the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act), the Board of Governors of the Federal Reserve System replaced the OTS as the primary regulator of the Holding Company and the Comptroller of the Currency (OCC) replaced the OTS as the primary regulator of CFBank.
The Holding Company Order requires it, among other things, to: (i) submit by June 30, 2011 a capital plan to regulators that establishes a minimum tangible capital ratio commensurate with the Holding Company s consolidated risk profile, reduces the risk from current debt levels and addresses the Holding Company s cash flow needs; (ii) not pay cash dividends, redeem stock or make any other capital distributions without prior regulatory approval; (iii) not pay interest or principal on any debt or increase any Holding Company debt or guarantee the debt of any entity without prior regulatory approval; (iv) obtain prior regulatory approval for changes in directors and senior executive officers; and (v) not enter into any new contractual arrangement related to compensation or benefits with any director or senior executive officer without prior notification to regulators.
The CFBank Order requires it, among other things, to: (i) have by September 30, 2011, and maintain thereafter, $8 \%$ core capital and $12 \%$ total risk-based capital, after establishing an adequate allowance for loan and lease losses; (ii) submit by June 30, 2011 a capital and business plan to regulators that describes strategies to meet these required capital ratios and contains operating strategies to achieve realistic core earnings; (iii) submit a contingency plan providing for a merger or voluntary dissolution of CFBank if capital does not reach the required levels; (iv) not originate, participate in or acquire any nonresidential real estate loans or commercial loans without regulatory approval; (v) adopt a revised credit administration policy, problem asset reduction plan, management succession plan and liquidity management policy; (vi) limit asset growth to net interest credited on deposit liabilities absent prior regulatory approval for additional growth; (vii) not pay cash dividends or make any other capital distributions without prior regulatory approval; (viii) obtain prior regulatory approval for changes in directors and senior executive officers; and (ix) not enter into any new contractual arrangement related to compensation or benefits with any director or senior executive officer without prior notification to regulators; (x) not enter into any significant arrangement or contract with a third party service provider without prior regulatory approval; and (xi) comply with the Federal Deposit Insurance Corporation (FDIC) limits on brokered deposits. As a result of the CFBank Order, CFBank is considered adequately capitalized for regulatory purposes.
The requirements of the Orders will remain in effect until terminated, modified or suspended by regulators.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 12 REGULATORY MATTERS (continued)

Because CFBank is no longer considered to be well-capitalized, it is prohibited from accepting or renewing brokered deposits without FDIC approval. CFBank received a limited waiver from the prohibition on renewal of brokered deposits from the FDIC, which expired on September 20, 2011, and a second limited waiver was requested and received, which expires on December 19, 2011. The current waiver allows CFBank to rollover/renew core deposits in the Certificate of Deposit Account Registry Service ${ }^{\circledR}$ (CDARS) program that have yet to mature or have matured and remained with CFBank between September 21, 2011 and December 19, 2011. The prohibition on brokered deposits significantly limits CFBank s ability to participate in the CDARS program and impacts our liquidity management. As a result of the losses in 2009, 2010 and the first quarter of 2011, management had been concerned that CFBank would be restricted from accepting or renewing brokered deposits, in addition to other regulatory restrictions, and moved aggressively in 2011, prior to receipt of the CFBank Order, to build on-balance-sheet liquidity to deal with scheduled brokered deposit maturities and the potential impact of other regulatory restrictions on liquidity. At September 30, 2011, CFBank had $\$ 56,383$ in brokered deposits with maturity dates from October 2011 through August 2016. At September 30, 2011, cash and unpledged securities totaled $\$ 65,091$, which was sufficient to cover all brokered deposit maturities.
The Company announced the terms of a proposed registered common stock offering of up to $\$ 30,000$, consisting of a $\$ 25,000$ rights offering and a $\$ 5,000$ offering to a group of standby purchasers, on August 9,2011 . Under the terms of the rights offering, all record holders of the Company s common stock as of a date to be determined will receive, at no charge, one subscription right for each share of common stock held as of the record date. Each subscription right will entitle the holder of the right to purchase 6.0480 shares of Company common stock at a subscription price of $\$ 1.00$ per share. The rights offering will commence as soon as practicable after SEC review of the registration statement relating to the offering. Any shares not subscribed for in the rights offering may be offered in a public offering. In addition, for each four shares of common stock purchased, purchasers will receive, at no charge, one warrant to purchase one additional share of common stock at a purchase price of $\$ 1.00$ per share. The warrants will be exercisable for three years. The Company has separately entered into a series of standby purchase agreements with a group of investors led by Timothy T. O Dell, Thad R. Perry and Robert E. Hoeweler. Under the standby purchase agreements the standby purchasers will acquire 5.0 million shares of Company common stock at a price of $\$ 1.00$ per share and receive warrants with the same terms and conditions as all purchasers in the rights offering. The standby purchasers have conditioned their purchase of shares of common stock upon the receipt by the Company of at least $\$ 16,500$ in net proceeds from the rights offering. The registration statement is on file with the SEC, but is not yet effective.
We have taken such actions as we believe are necessary to comply with all requirements of the Orders which are currently effective and we are continuing to work toward compliance with the provisions of the Orders having future compliance dates. Although we did not comply with the higher capital ratio requirements by the September 30, 2011 required date, based on informal discussions with our regulators and due to the pendency of the stock offering, management does not expect that any additional material restrictions or penalties will be imposed by regulators as a result of not complying with the September 30, 2011 deadline, assuming we are able to raise sufficient capital in the stock offering in a reasonable period of time.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 12 REGULATORY MATTERS (continued)

Actual and required capital amounts and ratios of CFBank are presented below:


To Be Well Capitalized Under Prompt Corrective Action Regulations Amount Ratio Amount Ratio Amount Ratio
December 31, 2010
Total Capital to risk weighted assets

Tier 1 (Core) Capital to risk

| weighted assets | 17,983 | $9.41 \%$ | 7,648 | $4.0 \%$ | 11,472 | $6.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Tier 1 (Core) Capital to <br> adjusted total assets | 17,983 | $6.59 \%$ | 10,909 | $4.0 \%$ | 13,637 | $5.0 \%$ |
| Tangible Capital to adjusted <br> total assets | 17,983 | $6.59 \%$ | 4,091 | $1.5 \%$ | N/A | N/A |

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 12 REGULATORY MATTERS (continued)

The Qualified Thrift Lender test requires at least $65 \%$ of assets be maintained in housing-related finance and other specified areas. If this test is not met, limits are placed on growth, branching, new investments, FHLB advances and dividends, or CFBank must convert to a commercial bank charter. Management believes that this test has been and continues to be met at September 30, 2011.
CFBank converted from a mutual to a stock institution in 1998, and a liquidation account was established at $\$ 14,300$, which was the net worth reported in the conversion prospectus. The liquidation account represents a calculated amount for the purposes described below, and it does not represent actual funds included in the consolidated financial statements of the Company. Eligible depositors who have maintained their accounts, less annual reductions to the extent they have reduced their deposits, would receive a distribution from this account if CFBank liquidated. Dividends may not reduce CFBank s stockholder s equity below the required liquidation account balance.

## Dividend Restrictions

The Holding Company s principal source of funds for dividend payments is dividends received from CFBank. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. Under these regulations, the amount of dividends that may be paid in any calendar year is limited to the current year s net profits, combined with the retained net profits of the preceding two years, subject to the capital requirements described above. CFBank must receive regulatory approval prior to any dividend payments. See Note 10 Preferred Stock for a description of restrictions on the payment of dividends on the Company s common stock as a result of participation in the TARP Capital Purchase Program and pursuant to the Holding Company Order.
The Holding Company s available cash at September 30, 2011 is sufficient to cover operating expenses, at their current level, for approximately 8 months. The Board of Directors elected to defer scheduled dividend payments related to the Preferred Stock beginning with the November 15, 2010 payment, and the interest payments on the subordinated debentures beginning with the December 30, 2010 payment, in order to preserve cash at the Holding Company. The Company expects that the Board will also elect to defer future payments and, pursuant to the Holding Company Order, the Holding Company may not pay dividends on the Preferred Stock without the prior written notice to and written non-objection from the Board of Governors of the Federal Reserve System.
As of September 30, 2011, pursuant to the CFBank Order, CFBank may not declare or pay dividends or make any other capital distributions without receiving the prior written approval of the OCC. Future dividend payments by CFBank to the Holding Company would be based on future earnings and the approval of the OCC. The Holding Company is significantly dependent on dividends from CFBank to provide the liquidity necessary to meet its obligations. Assuming we are able to raise sufficient capital in the stock offering, a portion of the proceeds from the stock offering are expected to be retained at the Holding Company for general corporate purposes, and are expected to be sufficient to support the Holding Company s cash requirements. Given the uncertainty surrounding CFBank sfuture ability to pay dividends to the Holding Company, the current levels of problem assets, the continuing depressed economy, the prohibition on origination of nonresidential real estate loans and commercial loans contained in the CFBank Order and the longer periods of time necessary to workout problem assets in the current economy, the Board of Directors and management are exploring additional funding sources to support its working capital needs. In the current economic environment, however, there can be no assurance that it will be able to do so or, if it can, what the cost of doing so will be.

# CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data) 

## NOTE 13 DERIVATIVE INSTRUMENTS

## Interest-rate swaps

CFBank utilizes interest-rate swaps as part of its asset/liability management strategy to help manage its interest rate risk position, and does not use derivatives for trading purposes. The notional amount of the interest-rate swaps does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest-rate swap agreements. CFBank was party to interest-rate swaps with a combined notional amount of \$7,998 at September 30, 2011 and $\$ 8,278$ at December 31, 2010.
The objective of the interest-rate swaps is to protect the related fixed rate commercial real estate loans from changes in fair value due to changes in interest rates. CFBank has a program whereby it lends to its borrowers at a fixed rate with the loan agreement containing a two-way yield maintenance provision, which will be invoked in the event of prepayment of the loan, and is expected to exactly offset the fair value of unwinding the swap. The yield maintenance provision represents an embedded derivative which is bifurcated from the host loan contract and, as such, the swaps and embedded derivatives are not designated as hedges. Accordingly, both instruments are carried at fair value and changes in fair value are reported in current period earnings. CFB ank currently does not have any derivatives designated as hedges.
Contingent Features: The counterparty to CFBank s interest-rate swaps is exposed to credit risk whenever the interest-rate swaps are in a liability position. At September 30, 2011, CFBank had pledged \$1,744 in securities as collateral for these derivatives. Should the liability increase, CFBank will be required to pledge additional collateral, and has additional collateral available to pledge, if required.
Additionally, CFBank s interest-rate swap instruments contain provisions that require CFBank to remain well capitalized under regulatory capital standards. The interest-rate swaps could be called by the counterparty as a result of CFBank s failure to maintain well-capitalized status due to the CFBank Order. While the counterparty has not requested payment at this time, it may elect to do so at any time while CFBank s capital is less than required for well-capitalized status. If the counterparty elected to request payment, CFBank would incur an expense of $\$ 1,023$ based on the September 30, 2011 valuation of the interest-rate swaps. The yield maintenance provisions may not be unwound to offset the expense associated with repayment of the interest-rate swaps, as they may only be invoked in the event of prepayment of the borrowers loans. Should interest rates decrease from September 30, 2011 levels, the expense may increase in the event the swaps are called.
Summary information about the derivative instruments is as follows:

| Notional amount | $\$$ | 7,998 | $\$$ | 8,278 |
| :--- | :---: | :---: | :---: | :---: |
| Weighted average pay rate on interest-rate swaps |  | $3.86 \%$ | $4.02 \%$ |  |
| Weighted average receive rate on interest-rate swaps |  | $0.26 \%$ | $0.27 \%$ |  |
| Weighted average maturity (years) | $\$$ | 5.8 | 7.4 |  |
| Fair value of interest-rate swaps |  | $(1,023)$ | $\$$ | $(686)$ |
| Fair value of yield maintenance provisions |  | 1,023 | 686 |  |

The fair value of the yield maintenance provisions and interest-rate swaps is recorded in other assets and other liabilities, respectively, in the consolidated balance sheet. Changes in the fair value of the yield maintenance provisions and interest-rate swaps are reported currently in earnings, as other noninterest income in the consolidated statements of operations. There were no net gains or losses recognized in earnings related to yield maintenance provisions and interest-rate swaps for the three or nine months ended September 30, 2011 or 2010.

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## CENTRAL FEDERAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars in thousands except per share data)

## NOTE 14 OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) and related tax effects are as follows for the three and nine months ended September 30, 2011 and 2010.


The following is a summary of the accumulated other comprehensive income balances net of tax.

|  | Balance at <br> December <br> 31, | Current <br> period <br> change | September <br> 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unrealized gains (losses) on securities available for sale | $\$ 2010$ | 672 | $\$$ | (246) | $\$$ |

## NOTE 15 CONTINGENT LIABILITIES

CFBank participates in a multi-employer contributory trusteed pension plan. On August 10, 2011, CFBank was notified by the trustees of the plan that, due to CFBank s financial performance and the CFBank Order, it will be required make a contribution or provide a letter of credit in the amount of the funding shortfall plus estimated cost of annuitization of benefits in the plan, which was determined to be $\$ 579$. CFBank obtained a letter of credit from the FHLB for this amount. The cost of obtaining the letter credit was $\$ 1$. CFBank may be required to make additional contributions or provide additional amounts via an expanded letter of credit if the funding shortfall increases in the future. If CFBank s financial condition should worsen in the future, the trustee may execute the letter of credit, resulting in a charge to CFBank.

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The following analysis discusses changes in financial condition and results of operations during the periods included in the Consolidated Financial Statements which are part of this filing.

## Forward-Looking Statements

Statements in this Form 10-Q and in other communications by the Company that are not statements of historical fact are forward-looking statements which are made in good faith by us pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to: (1) projections of revenues, income or loss, earnings or loss per common share, capital structure and other financial items; (2) plans and objectives of the Company, as defined below, management or Boards of Directors; (3) statements regarding future events, actions or economic performance; and (4) statements of assumptions underlying such statements. Words such as estimate, strategy, may, believe, anticipate, expect, predict, will, intend, the negative of these terms, or similar expressions, are intended to identify forward-looking statements, but are not the exclusive means of identifying such statements. Various risks and uncertainties may cause actual results to differ materially from those indicated by our forward-looking statements. The following factors could cause such differences:
a continuation of current high unemployment rates and difficult economic conditions or adverse changes in general economic conditions and economic conditions in the markets we serve, any of which may affect, among other things, our level of nonperforming assets, charge-offs and provision for loan loss expense; changes in interest rates that may reduce net interest margin and impact funding sources;
our ability to maintain sufficient liquidity to continue to fund our operations;
changes in market rates and prices, including real estate values, which may adversely impact the value of financial products including securities, loans and deposits;
the possibility of other-than-temporary impairment of securities held in CFBank s securities portfolio; results of examinations of the Holding Company and CFBank by the regulators, including the possibility that the regulators may, among other things, require CFBank to increase its allowance for loan losses or write down assets;
our ability to meet the requirements of the Holding Company and CFBank Cease and Desist Orders issued by regulators;
the uncertainties arising from the Company s participation in the TARP Capital Purchase Program, including the impacts on employee recruitment and retention and other business and practices, and uncertainties concerning the potential redemption by us of Treasury s preferred stock investment under the program, including the timing of, regulatory approvals for, and conditions placed upon, any such redemption; changes in tax laws, rules and regulations;
various monetary and fiscal policies and regulations, including those determined by the Federal Reserve Board, the Federal Deposit Insurance Corporation (FDIC) and the Office of the Comptroller of the Currency (OCC);
competition with other local and regional commercial banks, savings banks, credit unions and other non-bank financial institutions;
our ability to grow our core businesses;
technological factors which may affect our operations, pricing, products and services;
unanticipated litigation, claims or assessments; and
management s ability to manage these and other risks.
Forward-looking statements are not guarantees of performance or results. A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. The Company believes it has chosen these assumptions or bases in good faith and that they are reasonable. We caution you, however, that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. The forward-looking statements included in this report speak only as of the date of the report. We
undertake no obligation to publicly release revisions to any forward-looking statements to reflect events or circumstances after the date of such statements, except to the extent required by law.

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Our filings with the Securities and Exchange Commission (SEC), including our Form 10-K filed for 2010, detail other risks, all of which are difficult to predict and many of which are beyond our control.

## Business Overview

Central Federal Corporation (hereafter referred to, together with its subsidiaries, as the Company and individually as the Holding Company) is a savings and loan holding company incorporated in Delaware in 1998. Substantially all of our business is conducted through our principal subsidiary, CFBank, a federally chartered savings association formed in Ohio in 1892.
CFBank is a community-oriented financial institution offering a variety of financial services to meet the needs of the communities we serve. Our business model emphasizes personalized service, clients access to decision makers, solution-driven lending and quick execution, efficient use of technology and the convenience of online internet banking, mobile banking, remote deposit, corporate cash management and telephone banking. We attract deposits from the general public and use the deposits, together with borrowings and other funds, primarily to originate commercial and commercial real estate loans, single-family and multi-family residential mortgage loans and home equity lines of credit. See the section titled Cease and Desist Orders for information regarding limitations on origination of nonresidential real estate and commercial loans. The majority of our customers are small businesses, small business owners and consumers.

## General

Our net income is dependent primarily on net interest income, which is the difference between the interest income earned on loans and securities and our cost of funds, consisting of interest paid on deposits and borrowed funds. Net interest income is affected by regulatory, economic and competitive factors that influence interest rates, loan demand, the level of nonperforming assets and deposit flows.
Net income is also affected by, among other things, loan fee income, provisions for loan losses, service charges, gains on loan sales, operating expenses, and franchise and income taxes. Operating expenses principally consist of employee compensation and benefits, occupancy, FDIC insurance premiums and other general and administrative expenses. In general, results of operations are significantly affected by general economic and competitive conditions, changes in market interest rates and real estate values, government policies and actions of regulatory authorities. Future changes in applicable laws, regulations or government policies may also materially impact our performance.
As a result of the current economic recession, which has included failures of financial institutions, investments in banks and other companies by the United States government, and government-sponsored economic stimulus packages, one area of public and political focus is how and the extent to which financial institutions are regulated by the government. The current regulatory environment may result in new or revised regulations that could have a material adverse impact on our performance.
On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) which could impact the performance of the Company in future periods. The Dodd-Frank Act included numerous provisions designed to strengthen the financial industry, enhance consumer protection, expand disclosures and provide for transparency. Some of these provisions included changes to FDIC insurance coverage, which included a permanent increase in the coverage to $\$ 250,000$ per depositor. Additional provisions created a Bureau of Consumer Financial Protection, which is authorized to write rules on all consumer financial products. Still other provisions created a Financial Stability Oversight Council, which is not only empowered to determine the entities that are systemically significant and therefore require more stringent regulations, but which is also charged with reviewing, and, when appropriate, submitting comments to the SEC and Financial Accounting Standards Board (FASB) with respect to existing or proposed accounting principles, standards or procedures. Further, the Dodd-Frank Act retained the thrift charter and merged the Office of Thrift Supervision (OTS), the former regulator of CFBank, into the OCC. The aforementioned are only a few of the numerous provisions included in the Dodd-Frank Act. The overall impact of the entire Dodd-Frank Act will not be known until full implementation is completed.

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The significant volatility and disruption in capital, credit and financial markets which began in 2008 continued to have a detrimental effect on our national and local economies in 2011. These effects have included lower real estate values; tightened availability of credit; increased loan delinquencies, foreclosures, personal and business bankruptcies and unemployment rates; decreased consumer confidence and spending; significant loan charge-offs and write-downs of asset values by financial institutions and government-sponsored agencies; and a reduction of manufacturing and service business activity and international trade. We do not expect these difficult market conditions to improve in the short term, and a continuation or worsening of these conditions could increase their adverse effects. Adverse effects of these conditions could include increases in loan delinquencies and charge-offs; increases in our loan loss reserves based on general economic factors; increases to our specific loan loss reserves due to the impact of these conditions on specific borrowers or the collateral for their loans; increases in the number of foreclosed assets; declines in the value of our foreclosed assets due to the impact of these conditions on property values; increases in our cost of funds due to increased competition and aggressive deposit pricing by local and national competitors with liquidity needs; attrition of our core deposits due to this aggressive deposit pricing and/or consumer concerns about the safety of their deposits; increases in regulatory and compliance costs; and declines in the trading price of our common stock.

## Cease and Desist Orders

On May 25, 2011, the Holding Company and CFBank each consented to the issuance of an Order to Cease and Desist (the Holding Company Order and the CFBank Order, respectively, and collectively, the Orders) by the OTS, the primary regulator of the Holding Company and CFBank at the time the Orders were issued. In July 2011, in accordance with the Dodd-Frank Act, the Board of Governors of the Federal Reserve System replaced the OTS as the primary regulator of the Holding Company and the OCC replaced the OTS as the primary regulator of CFBank. The requirements of the Orders will remain in effect until terminated, modified or suspended by regulators. See Note 12 to the consolidated financial statements included in this report on Form 10-Q for additional information regarding the Orders.
The Company announced a proposed registered common stock offering of up to $\$ 30.0$ million, consisting of a $\$ 25.0$ million rights offering and a $\$ 5.0$ million offering to a group of standby purchasers, on August 9,2011 . See Note 12 to the consolidated financial statements included in this report on Form $10-\mathrm{Q}$ for additional information regarding the proposed registered common stock offering.
We have taken such actions as we believe are necessary to comply with all requirements of the Orders which are currently effective and we are continuing to work toward compliance with the provisions of the Orders having future compliance dates. Although we did not comply with the higher capital ratio requirements by the September 30, 2011 required date, based on informal discussions with our regulators and due to the pendency of the stock offering, management does not expect that any additional material restrictions or penalties will be imposed by regulators as a result of not complying with the September 30, 2011 deadline, assuming we are able to raise sufficient capital in the stock offering in a reasonable period of time. The Holding Company and CFBank have incurred, and expect to continue to incur, significant additional regulatory compliance expense in connection with the Orders.
Certain provisions of the Orders that could have a material negative impact on the financial condition and operating results of CFBank and the Holding Company are as follows:

1. Because the CFBank Order requires CFBank to have $8 \%$ core capital and $12 \%$ total risk-based capital, CFBank is no longer considered well-capitalized under the prompt corrective action regulations and is deemed adequately capitalized so long as it maintains at least $4 \%$ core capital, $4 \%$ tier 1 risk-based capital and $8 \%$ total risk-based capital. At September 30, 2011, CFBank had $5.55 \%$ core capital, $9.13 \%$ tier 1 risk-based capital and $10.41 \%$ total risk-based capital. If CFBank capital falls below the levels to be considered adequately capitalized, it may be subject to substantially more regulatory scrutiny.
2. Because CFBank is no longer considered to be well-capitalized, it is prohibited from accepting or renewing brokered deposits without FDIC approval and is subject to market rates published by the FDIC when offering deposits to the general public. See the section titled Financial Condition-Deposits and the section
titled Liquidity and Capital Resources for additional information regarding these regulatory restrictions.

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3. The growth and lending limitations in the CFBank Order limit our ability to make commercial business and property loans, which carry a higher yield than residential and consumer loans. This will negatively impact our ability to improve core earnings.
4. The Holding Company s primary source of funds is cash dividends from CFBank, which are prohibited under the CFBank Order without regulatory approval. It is not likely that any dividends will be approved by regulators until CFBank meets its new individual minimum capital requirements under the CFBank Order. Management s discussion and analysis represents a review of our consolidated financial condition and results of operations for the periods presented. This review should be read in conjunction with our consolidated financial statements and related notes.

## Financial Condition

General. Assets totaled $\$ 265.4$ million at September 30, 2011 and decreased $\$ 9.8$ million, or 3.6\%, from $\$ 275.2$ million at December 31, 2010. The decrease was due to a $\$ 32.3$ million decrease in net loan balances and an $\$ 8.8$ million decrease in securities available for sale, partially offset by a $\$ 29.5$ million increase in cash and cash equivalents and a $\$ 2.0$ million increase in interest-bearing deposits in other financial institutions.
Cash and cash equivalents. Cash and cash equivalents totaled $\$ 63.8$ million at September 30, 2011 and increased $\$ 29.5$ million, or $86.2 \%$, from $\$ 34.3$ million at December 31, 2010. The increase in cash and cash equivalents was a result of building on-balance-sheet liquidity. As a result of the losses in 2009, 2010 and the first quarter of 2011, management was concerned that CFBank would be restricted from accepting or renewing brokered deposits, in addition to other regulatory restrictions, and moved aggressively, prior to receipt of the CFBank Order in May 2011, to build liquidity to deal with potential retail deposit outflows and potential decreased borrowing capacity from the FHLB and the FRB. The increase in liquidity was primarily due to cash flows from the securities portfolio through sales, scheduled maturities and repayments, and cash flows from the loan portfolio which were not redeployed into new loan originations. The increase in liquidity had a negative impact on net interest margin because the yield on cash and cash equivalents was significantly less than the yield on securities and loans.
Interest-bearing deposits in other financial institutions. Interest-bearing deposits in other financial institutions totaled $\$ 2.0$ million at September 30, 2011. These deposits represent investments in certificates of deposit held at other financial institutions that are fully insured by the FDIC. The investments have a weighted average yield of $1.16 \%$ and were made to enhance the yield on earning assets compared to investing these funds in short-term federal funds sold earning $0.25 \%$. There were no interest-bearing deposits in other financial institutions at December 31, 2010.
Securities. Securities available for sale totaled $\$ 20.0$ million at September 30, 2011 and decreased $\$ 8.8$ million, or $30.5 \%$, compared to $\$ 28.8$ million at December 31, 2010. The decrease was due to sales and scheduled maturities and repayments in excess of purchases during the current year period as management acted to increase liquidity, as discussed previously. See the section titled Comparison of the Results of Operations for the Nine Months Ended September 30, 2011 and 2010 Noninterest Income for additional information on security sales.
Loans. Net loans totaled $\$ 158.5$ million at September 30, 2011 and decreased $\$ 32.3$ million, or $16.9 \%$, from $\$ 190.8$ million at December 31, 2010. The decrease was primarily due to lower commercial, multi-family residential, commercial real estate and single-family residential loan balances and, to a lesser extent, lower consumer loan balances. Beginning in June 2010 and continuing in 2011, management slowed new lending to increase our capital ratios and, since receipt of the CFBank Order, to comply with lending restrictions. Commercial, commercial real estate and multi-family loans, including related construction loans decreased $\$ 26.9$ million, or $17.2 \%$, and totaled $\$ 129.9$ million at September 30, 2011. The decrease was primarily in commercial real estate loan balances, including related construction loans, which decreased $\$ 11.3$ million, or $13.5 \%$, due to principal repayments and payoffs in excess of current year originations and $\$ 1.9$ million in charge-offs related to three borrowers. Construction loans on commercial real estate properties, which totaled $\$ 2.6$ million at December 31, 2010, were converted to permanent loans on the related commercial real estate properties in 2011. Commercial loans decreased by $\$ 9.4$ million, or $24.7 \%$, due to principal repayments and payoffs in excess of

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current year originations and $\$ 1.1$ million in charge-offs related to two borrowers. Multi-family residential loans decreased by $\$ 6.2$ million, or $17.6 \%$, primarily related to principal repayments and payoffs in excess of current year originations and $\$ 2.1$ million in charge-offs related to two borrowers. Single-family residential mortgage loans, including related construction loans totaled $\$ 18.9$ million at September 30, 2011 and decreased $\$ 6.7$ million, or $26.1 \%$, from $\$ 25.6$ million at December 31, 2010. The decrease in mortgage loans was due to current period principal repayments and payoffs in excess of loans originated for portfolio. Construction loans on single-family residential properties, which totaled $\$ 2.3$ million at December 31, 2010, were either converted to permanent mortgages on the related single-family residential properties or repaid in 2011. Consumer loans totaled $\$ 16.7$ million at September 30, 2011 and decreased $\$ 1.5$ million, or $8.0 \%$, due to repayments of auto loans and home equity lines of credit.
Allowance for loan losses. The ALLL totaled $\$ 7.0$ million at September 30, 2011 and decreased $\$ 2.8$ million, or $28.7 \%$, from $\$ 9.8$ million at December 31, 2010. The decrease in the ALLL was due to a $17.5 \%$ decrease in overall loan balances, the charge-off of certain nonperforming loans, a $47.5 \%$ decrease in nonperforming loans and a $19.4 \%$ decrease in criticized and classified loans during the nine months ended September 30, 2011. The ratio of the ALLL to total loans was $4.20 \%$ at September 30, 2011, compared to $4.87 \%$ at December 31, 2010.
The ALLL for the commercial real estate loan segment of the loan portfolio totaled $\$ 1.7$ million at September 30, 2011 and decreased $\$ 3.0$ million, or $63.7 \%$, from $\$ 4.7$ million at December 31, 2010. The decrease in the ALLL for this segment of the portfolio was due to a $10.8 \%$ decrease in overall commercial real estate loan balances, the charge-off of certain nonperforming commercial real estate loans, a $74.3 \%$ decrease in nonperforming commercial real estate loans, an $81.1 \%$ decrease in past due commercial real estate loans and an $8.0 \%$ decrease in criticized and classified commercial real estate loans during the nine months ended September 30, 2011.
The ALLL is a valuation allowance for probable incurred credit losses. The ALLL methodology is designed as part of a thorough process that incorporates management s current judgments about the credit quality of the loan portfolio into a determination of the ALLL in accordance with generally accepted accounting principles and supervisory guidance. Management analyzes the adequacy of the ALLL quarterly through reviews of the loan portfolio, including the nature and volume of the loan portfolio and segments of the portfolio; industry and loan concentrations; historical loss experience; delinquency statistics and the level of nonperforming loans; specific problem loans; the ability of borrowers to meet loan terms; an evaluation of collateral securing loans and the market for various types of collateral; various collection strategies; current economic condition, trends and outlook; and other factors that warrant recognition in providing for an adequate ALLL. Based on the variables involved and the significant judgments management must make about outcomes that are uncertain, the determination of the ALLL is considered to be a critical accounting policy. See the section titled Critical Accounting Policies for additional discussion.
The ALLL consists of specific and general components. The specific component relates to loans that are individually classified as impaired. A loan is impaired when, based on current information and events, it is probable that CFBank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Commercial, commercial real estate and multi-family residential loans, regardless of size, and all other loans over \$500,000 are individually evaluated for impairment when they are 90 days past due, or earlier than 90 days past due if information regarding the payment capacity of the borrower indicates that payment in full according to the loan terms is doubtful. Loans for which the terms have been modified to grant concessions, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings (TDRs) and are classified as impaired. If a loan is determined to be impaired, the loan is evaluated to determine whether an impairment loss should be recognized, either through a write-off or specific valuation allowance, so that the loan is reported, net, at the present value of estimated future cash flows using the loan s existing rate, or at the fair value of collateral, less costs to sell, if repayment is expected solely from the collateral. Large groups of smaller balance loans, such as consumer and single-family residential real estate loans are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

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Individually impaired loans totaled $\$ 10.5$ million at September 30, 2011 and decreased $\$ 245,000$, or $2.3 \%$, from $\$ 10.7$ million at December 31, 2010. The decrease was primarily due to loan charge-offs, which totaled $\$ 5.4$ million during the nine months ended September 30, 2011, partially offset by loans totaling $\$ 4.8$ million classified as TDRs as a result of implementing ASU No. 2011-02, Receivables (ASC 310), A Creditor s Determination of Whether a Restructuring is a Troubled Debt Restructuring. The ASU required a review of all loan modifications performed since January 1, 2011 and, if such loans were determined to be a TDR under the guidance, they were recorded as such at September 30, 2011. All of the $\$ 4.8$ million in loans classified as TDRs were performing according to the terms of the restructured agreements at September 30, 2011 and none of the loans was nonaccrual. The amount of the ALLL specifically allocated to individually impaired loans totaled $\$ 1.7$ million at September 30, 2011 and $\$ 2.9$ million at December 31, 2010.
The specific reserve on impaired loans is based on management s estimate of the fair value of collateral securing the loans, or based on projected cash flows from the sale of the underlying collateral and payments from the borrowers. On at least a quarterly basis, management reviews each impaired loan to determine whether it should have a specific reserve or partial charge-off. Management relies on appraisals, Brokers Price Opinions (BPO) or internal evaluations to help make this determination. Determination of whether to use an updated appraisal, BPO or internal evaluation is based on factors including, but not limited to, the age of the loan and the most recent appraisal, condition of the property and whether we expect the collateral to go through the foreclosure or liquidation process. Management considers the need for a downward adjustment to the valuation based on current market conditions and on management s analysis, judgment and experience. The amount ultimately charged-off for these loans may be different from the specific reserve, as the ultimate liquidation of the collateral and/or projected cash flows may be different from management s estimates.

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Nonperforming loans, which are nonaccrual loans and loans at least 90 days past due but still accruing interest, decreased $\$ 4.8$ million, or $47.5 \%$, and totaled $\$ 5.3$ million at September 30, 2011, compared to $\$ 10.1$ million at December 31, 2010. The decrease in nonperforming loans was primarily due to $\$ 5.4$ million in loan charge-offs, and, to a lesser extent, loan payments and proceeds from the sale of the underlying collateral of various loans, partially offset by $\$ 3.1$ million in additional loans that became nonperforming during 2011. The $\$ 3.1$ million in loans that became nonperforming during 2011 were primarily related to one multi-family loan relationship which totaled $\$ 2.4$ million at September 30, 2011. The ratio of nonperforming loans to total loans improved to $3.19 \%$ at September 30, 2011, compared to $5.02 \%$ at December 31, 2010. The following table presents information regarding the number and balance of nonperforming loans at September 30, 2011 and December 31, 2010.


Nonaccrual loans include some loans that were modified and identified as TDRs, where concessions had been granted to borrowers experiencing financial difficulties. These concessions could have included a reduction in the interest rate, payment extensions, principal forgiveness and other actions intended to maximize collection. TDRs included in nonaccrual loans totaled $\$ 992,000$ at September 30, 2011 and $\$ 4.5$ million at December 31, 2010. The decrease in TDRs included in nonaccrual loans was primarily due to write-offs and repayments with proceeds from sales of collateral underlying the loans.
Nonaccrual loans at September 30, 2011 and December 31, 2010 do not include $\$ 6.0$ million and $\$ 839,000$, respectively, of TDRs where customers have established a sustained period of repayment performance, generally six months, the loans are current according to their modified terms and repayment of the remaining contractual payments is expected. These loans are included in total impaired loans. See Note 3 to the consolidated financial statements included in this report on Form 10-Q for additional information regarding impaired loans and nonperforming loans. The general component of the ALLL covers loans not classified as impaired and is based on historical loss experience, adjusted for current factors. Current factors considered include, but are not limited to, management s oversight of the portfolio, including lending policies and procedures; nature, level and trend of the portfolio, including past due and nonperforming loans, loan concentrations, loan terms and other characteristics; current economic conditions and outlook; collateral values; and other items. The general ALLL is calculated based on CFBank s loan balances and actual historical payment default rates for individual loans with payment defaults. For loans with no actual payment default history, industry estimates of payment default rates are applied, based on the applicable property types in the state where the collateral is located. Results are then scaled based on CFBank s internal loan risk ratings, increasing the probability of default on loans with higher risk ratings, and industry loss rates are applied based on loan type. Industry estimates of payment default rates and industry loss rates are based on information compiled by the FDIC.
Industry information is adjusted based on management s judgment regarding items specific to CFBank and the current factors discussed previously. The adjustment process is dynamic, as current experience adds to the historical
information, and economic conditions and outlook migrate over time. Specifically, industry information is adjusted by comparing the historical payment default rates (CFBank historical default rates and industry estimates of payment default rates) against the current rate of payment default to determine if the current level is high or low compared to historical rates, or rising or falling in light of the current economic outlook. Industry information is adjusted by comparison to CFBank s historical loss rates, including its one year loss rate, as well as the trend in those loss rates, past due, nonaccrual, criticized and classified loans. This adjustment process is performed for each segment of the portfolio. The following portfolio segments have been identified: commercial loans; single-family mortgage loans; multi-family residential real estate loans; commercial real estate loans; construction loans; home equity lines of credit; and other consumer loans. These individual segments are then further segregated by classes and internal loan risk ratings.

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All lending activity involves risk of loss. Certain types of loans, such as option adjustable rate mortgage (ARM) products, junior lien mortgages, high loan-to-value ratio mortgages, interest only loans, subprime loans and loans with initial teaser rates, can have a greater risk of non-collection than other loans. CFBank has not engaged in subprime lending, used option ARM products or made loans with initial teaser rates. Information about junior lien mortgages and high loan-to-value ratio mortgages are set forth below.
Unsecured commercial loans may present a higher risk of non-collection than secured commercial loans. Unsecured commercial loans totaled $\$ 2.8$ million, or $9.7 \%$ of the commercial loan portfolio, at September 30, 2011. The unsecured loans are primarily lines of credit to small businesses in CFBank s market area and are guaranteed by the small business owners. At September 30, 2011, none of the unsecured loans was 30 days or more delinquent.
One of the more notable recessionary effects nationwide has been the reduction in real estate values. Real estate values in Ohio did not experience the dramatic increase prior to the recession that many other parts of the country did and, as a result, the declines have not been as significant, comparatively. However, real estate is the collateral on a substantial portion of the Company s loans, and it is critical to determine the impact of any declining values in the allowance determination. For individual loans evaluated for impairment, current appraisals were obtained wherever practical, or other valuation methods, including Broker Price Opinions, were used to estimate declines in value for consideration in determining the allowance. Within the real estate loan portfolio, in the aggregate, including single-family, multi-family and commercial real estate, generally at origination, approximately $90 \%$ of the portfolio had loan-to-value ratios of $85 \%$ or less. Declining collateral values and a continued adverse economic outlook have been considered in the ALLL at September 30, 2011; however, sustained recessionary pressure and declining real estate values in excess of management s estimates, particularly with regard to commercial real estate and multi-family real estate, may expose the Company to additional losses.
Loans that contain interest only payments may present a higher risk than those loans with an amortizing payment that includes periodic principal reductions. Interest only loans are primarily commercial lines of credit secured by business assets and inventory, and consumer home equity lines of credit secured by the borrower s primary residence. Due to the fluctuations in business assets and inventory of our commercial borrowers, CFBank has increased risk due to a potential decline in collateral values without a corresponding decrease in the outstanding principal. Interest only commercial lines of credit totaled $\$ 13.8$ million, or $47.8 \%$ of the commercial portfolio at September 30, 2011. Given the recessionary effects of the economy, as previously discussed, the collateral that secures the home equity lines of credit may have experienced a deterioration in value since the loan was originated, increasing the risk to CFBank. Interest only home equity lines of credit totaled $\$ 12.9$ million, or $83.8 \%$ of total home equity lines of credit at September 30, 2011.
Home equity lines of credit include both purchased loans and loans we originated for our portfolio. In 2005 and 2006, we purchased home equity lines of credit collateralized by properties located throughout the United States, including geographic areas that have experienced significant declines in housing values, such as California, Florida and Virginia. The outstanding principal balance of the purchased home equity lines of credit totaled $\$ 3.0$ million at September 30, 2011, and $\$ 1.5$ million, or $50.4 \%$, of the balance is collateralized by properties in these states. The collateral values associated with certain loans in these states have declined by up to $50 \%$ since these loans were originated in 2005 and 2006 and as a result, some loan balances exceed collateral values. There were thirteen loans with an aggregate principal balance outstanding of $\$ 1.0$ million at September 30, 2011, where the loan balance exceeded the collateral value, generally determined using automated valuation methods, by an aggregate amount of $\$ 818,000$. None of these loans was greater than 90 days delinquent or on nonaccrual status at September 30, 2011. Although the depressed state of the housing market and general economy has continued, we had only one write-off totaling $\$ 149,000$ in the purchased portfolio during the nine months ended September 30, 2011, compared to four loans totaling $\$ 720,000$ during the nine months ended September 30, 2010. We continue to monitor collateral values and borrower $\mathrm{FICO}^{\circledR}$ scores and, when the individual loan situation warrants, have frozen the lines of credit.

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Management $s$ loan review process is an integral part of identifying problem loans and determining the ALLL. We maintain an internal credit rating system and loan review procedures specifically developed to monitor credit risk for commercial, commercial real estate and multi-family residential loans. Credit reviews for these loan types are performed at least annually, and more often for loans with higher credit risk. Loan officers maintain close contact with borrowers between reviews. Adjustments to loan risk ratings are based on the reviews and at any time information is received that may affect risk ratings. Additionally, an independent third party review of commercial, commercial real estate and multi-family residential loans, which was performed annually prior to June 2010, is now performed semi-annually. Management uses the results of these reviews to help determine the effectiveness of the existing policies and procedures, and to provide an independent assessment of our internal loan risk rating system.
We have incorporated the regulatory asset classifications as a part of our credit monitoring and internal loan risk rating system. In accordance with regulations, problem loans are classified as special mention, substandard, doubtful or loss, and the classifications are subject to review by the regulators. Assets designated as special mention are considered criticized assets. Assets designated as substandard, doubtful or loss, are considered classified assets. See Note 3 to the consolidated financial statements included in this report on Form 10-Q for descriptions of the regulatory asset classifications.
The level of CFBank s criticized and classified assets continues to be negatively impacted by the increasing duration and lingering nature of the current recessionary economic environment and its continued detrimental effects on our borrowers, including deterioration in client business performance, declines in borrowers cash flows and lower collateral values. Despite these issues, progress has been made. Loans classified as special mention totaled $\$ 17.8$ million at September 30, 2011, and decreased $\$ 3.2$ million, or $15.1 \%$, compared to $\$ 21.0$ million at December 31, 2010. Loans classified as substandard totaled $\$ 22.2$ million at September 30, 2011, and decreased $\$ 6.4$ million, or $22.5 \%$, compared to $\$ 28.6$ million at December 31, 2010. No loans were classified doubtful or loss at either date. The decrease in loans classified as special mention and substandard was due to charge-offs of $\$ 5.4$ million and, to a lesser extent, principal repayments and payoffs since December 31, 2010. See Note 3 to the consolidated financial statements included in this report on Form 10-Q for additional information regarding risk classification of loans.
We believe the ALLL is adequate to absorb probable incurred credit losses in the loan portfolio as of September 30, 2011; however, future additions to the allowance may be necessary based on factors including, but not limited to, further deterioration in client business performance, continued or deepening recessionary economic conditions, declines in borrowers cash flows and market conditions which result in lower real estate values. Additionally, various regulatory agencies, as an integral part of their examination process, periodically review the ALLL. Such agencies may require additional provisions for loan losses based on judgments and estimates that differ from those used by management, or on information available at the time of their review. Management continues to diligently monitor credit quality in the existing portfolio and analyze potential loan opportunities carefully in order to manage credit risk. An increase in the ALLL and loan losses could occur if economic conditions and factors which affect credit quality, real estate values and general business conditions worsen or do not improve.
Foreclosed assets. Foreclosed assets totaled $\$ 2.4$ million at September 30, 2011 and decreased $\$ 2.1$ million, or 47.4\%, from $\$ 4.5$ million at December 30, 2010. The decrease was due to the sale of $\$ 1.0$ million in inventory from a jewelry manufacturer that had been foreclosed in December 2010, which resulted in no additional loss, and a $\$ 1.1$ million charge to foreclosed asset expense related to a commercial real estate property as described in further detail below.
Foreclosed assets included $\$ 1.2$ million and $\$ 2.3$ million at September 30, 2011 and December 31, 2010, respectively, related to approximately 42 acres of undeveloped land located in Columbus, Ohio that had been previously financed for development purposes. This property was acquired by CFBank through foreclosure due to the adverse economic conditions impacting the borrower s capacity to meet the contractual terms of the loan. A $\$ 982,000$ charge-off was recorded when the property was foreclosed in April 2010. During the current year period, a current appraisal was performed on this property evidencing a further decline in value, which resulted in a charge to foreclosed assets
expense of $\$ 1.1$ million. Although the property is listed for sale, current economic conditions negatively impact the market for undeveloped land, and sale of this property in the near future is unlikely.

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Foreclosed assets at September 30, 2011 and December 31, 2011 also included $\$ 967,000$ related to a commercial building near Cleveland, Ohio that is currently $93 \%$ occupied and providing sufficient cash flow to cover operating expenses. A $\$ 201,000$ charge-off was recorded when the property was foreclosed in November 2010. CFBank owns a participating interest in this property and the lead bank is currently managing the building operations, including listing and sale of the property. Foreclosed assets at September 30, 2011 and December 31, 2010 also included $\$ 194,000$ related to a condominium in Akron, Ohio that is currently vacant and listed for sale. A $\$ 48,000$ charge-off was recorded when the property was foreclosed in October 2010.
There were no assets acquired by CFBank through foreclosure during the nine months ended September 30, 2011. The level of foreclosed assets may increase in the future as we continue our workout efforts related to nonperforming and other loans with credit issues.
Deposits. Deposits totaled $\$ 226.7$ million at September 30, 2011 and decreased $\$ 637,000$, or $.3 \%$, from $\$ 227.4$ million at December 31, 2010. The decrease was primarily due to a $\$ 14.0$ million decrease in money market account balances, partially offset by an $\$ 8.9$ million increase in certificate of deposit account balances, a $\$ 3.1$ million increase in interest bearing checking account balances and a $\$ 1.6$ million increase in savings balances.
Certificate of deposit account balances increased $\$ 8.9$ million during the nine months ended September 30, 2011 due to a $\$ 20.5$ million increase in retail deposit accounts, partially offset by an $\$ 11.6$ million decrease in brokered deposits. Retail certificate of deposit account balances increased primarily due to competitive pricing strategies related to accounts with maturities of two years and longer. The increase in retail certificate of deposit account balances during the nine months ended September 30, 2011 increased the weighted average maturity of total certificate of deposit accounts from 16 months at December 31, 2010 to 21 months at September 30, 2011. Due to the low market interest rate environment, we were able to extend these maturities without increasing the weighted average cost of certificates of deposit, which was $1.70 \%$ at both September 30, 2011 and December 31, 2010.
CFBank is a participant in the CDARS program, a network of banks that allows us to provide our customers with FDIC insurance coverage on certificate of deposit account balances up to $\$ 50$ million. CDARS balances are considered brokered deposits by regulation. Brokered deposits, including CDARS balances totaled $\$ 56.4$ million at September 30, 2011, and decreased $\$ 11.6$ million, or $17.1 \%$, from $\$ 68.0$ million at December 31, 2010. During the nine months ended September 30, 2011 and prior to receipt of the CFBank Order, $\$ 9.6$ million in brokered deposits were issued with an average life of 39 months at an average cost of $1.46 \%$. The increase in brokered deposits was based on CFBank s determination to build on-balance-sheet liquidity and lock-in the cost of longer-term liabilities at low current market interest rates. We expect brokered deposits to continue to decrease as a result of the prohibition on acceptance or renewal of brokered deposits contained in the CFBank Order. See the section titled Liquidity and Capital Resources for additional information regarding regulatory restrictions on brokered deposits.
Customer balances in the CDARS program totaled $\$ 13.4$ million at September 30, 2011 and decreased $\$ 15.8$ million, or $54.0 \%$, from $\$ 29.2$ million at December 31, 2010. Since receipt of the CFBank Order in May 2011, we are prohibited from accepting or renewing brokered deposits, including CDARS balances. Customer balances in the CDARS program have decreased $\$ 11.0$ million since May 2011 as a result of this prohibition. The remaining decrease, prior to receipt of the CFBank Order, was due to customers seeking higher short-term yields than management was willing to offer in the CDARS program based on CFBank s asset/liability management strategies. Customer balances in the CDARS program represented $23.8 \%$ of total brokered deposits at September 30, 2011 and $42.9 \%$ of total brokered deposits at December 31, 2010. We expect customer deposits in the CDARS program will continue to decrease as a result of the prohibition on brokered deposits contained in the CFBank Order. CFBank received a limited waiver of the prohibition on renewing brokered deposits from the FDIC, which expired on September 20, 2011, and a second limited waiver was requested and received, which expires on December 19, 2011. The current waiver allows CFBank to rollover/renew core deposits in the CDARS program that have yet to mature or have matured and remained with CFBank between September 21, 2011 and December 19, 2011. Management intends to submit additional requests for waivers in the future, however there can be no assurance that the requests will be
granted by the FDIC or that customers will rollover/renew their CDARS deposits even if we are granted additional waivers.

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Money market account balances totaled $\$ 42.9$ million at September 30, 2011 and decreased $\$ 13.9$ million, or $24.6 \%$, from $\$ 56.8$ million at December 31, 2010. The decrease was due to customers seeking higher yields than management was willing to offer on these short-term funds, based on asset/liability management strategies.
Long-term FHLB advances. Long-term FHLB advances totaled $\$ 15.7$ million at September 30, 2011 and decreased $\$ 8.2$ million, or $34.3 \%$, from $\$ 23.9$ million at December 31, 2010 due to repayment of maturing advances. The advances were repaid with the increase in cash and cash equivalents in accordance with the Company s liquidity management program in order to maintain borrowing capacity with the FHLB. In May 2011, CFBank was notified by the FHLB that, due to regulatory considerations, CFBank is only eligible for future advances with a maximum maturity of one year. See the section titled Liquidity and Capital Resources for additional information regarding limitations on FHLB advances.
Subordinated debentures. Subordinated debentures totaled $\$ 5.2$ million at September 30, 2011 and December 31, 2010. These debentures were issued in 2003 in exchange for the proceeds of a $\$ 5.0$ million trust preferred securities offering issued by a trust formed by the Company. The terms of the subordinated debentures allow for the Company to defer interest payments for a period not to exceed five years. The Company s Board of Directors elected to defer interest payments beginning with the quarterly interest payment due on December 30, 2010 in order to preserve cash at the Holding Company. Cumulative deferred interest payments totaled $\$ 166,000$ at September 30, 2011 and $\$ 40,000$ at December 31, 2010. Pursuant to the Holding Company Order, the Holding Company may not, directly or indirectly, incur, issue, renew, rollover, or pay interest or principal on any debt (including the subordinated debentures) or commit to do so, increase any current lines of credit, or guarantee the debt of any entity, without prior written notice to and written non-objection from the Board of Governors of the Federal Reserve System. See the section titled
Liquidity and Capital Resources for additional information regarding Holding Company liquidity.
Stockholders equity. Stockholders equity totaled $\$ 11.4$ million at September 30, 2011 and decreased $\$ 4.6$ million, or $28.5 \%$, from $\$ 16.0$ million at December 31, 2010. The decrease was due to the $\$ 4.1$ million net loss, $\$ 317,000$ in preferred stock dividends accrued but not paid and accretion of discount on preferred stock related to the TARP Capital Purchase Program, and a $\$ 246,000$ decrease in unrealized gains in the securities portfolio.
The Holding Company is a participant in the TARP Capital Purchase Program and issued $\$ 7.2$ million of preferred stock to Treasury on December 5, 2008. In connection with the issuance of the preferred stock, the Holding Company also issued to Treasury a warrant to purchase 336,568 shares of the Company s common stock at an exercise price of $\$ 3.22$ per share. See Note 10 and 11 to the consolidated financial statements included in this report on Form 10-Q for additional information regarding the preferred stock and warrant. The Holding Company s Board of Directors elected to defer dividend payments on the preferred stock beginning with the dividend payable on November 15, 2010 in order to preserve cash at the Holding Company. At September 30, 2011, four quarterly dividend payments had been deferred. Cumulative deferred dividends totaled \$370,000 at September 30, 2011 and $\$ 90,000$ at December 31, 2010. Pursuant to the Holding Company Order, the Holding Company may not declare, make, or pay any cash dividends (including dividends on the preferred stock, or its common stock) or other capital distributions or purchase, repurchase or redeem or commit to purchase, repurchase, or redeem any Holding Company equity stock without the prior written non-objection of the Board of Governors of the Federal Reserve System. See the section titled Liquidity and Capital Resources for additional information regarding Holding Company liquidity.
With the capital provided by the TARP Capital Purchase Program, we have continued to make financing available to businesses and consumers in our market areas. Since receipt of $\$ 7.2$ million in TARP Capital Purchase Program proceeds in December 2008 and through September 30, 2011, we have originated or renewed $\$ 243.0$ million in loans. The Company announced the terms of a proposed registered common stock offering of up to $\$ 30.0$ million, consisting of a $\$ 25.0$ million rights offering and a $\$ 5.0$ million offering to a group of standby purchasers, on August 9,2011 . See Note 12 to the consolidated financial statements included in this report on Form 10-Q for additional information regarding the proposed registered common stock offering.

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## Comparison of the Results of Operations for the Three Months Ended September 30, 2011 and 2010

General. Net loss totaled $\$ 435,000$, or $\$(.13)$ per diluted common share, for the quarter ended September 30, 2011, compared to a net loss of $\$ 232,000$, or $\$(.08)$ per diluted common share, for the quarter ended September 30, 2010. The $\$ 203,000$ increase in the net loss for the three months ended September 30, 2011 was primarily due to a $\$ 598,000$ decrease in net interest income and an $\$ 81,000$ decrease in noninterest income, partially offset by a $\$ 212,000$ decrease in the provision for loan losses and a $\$ 226,000$ decrease in noninterest expense, as compared to the three months ended September 30, 2010.
The $\$ 598,000$ decrease in net interest income was due to a 76 basis point (bp) decrease in net interest margin from $3.12 \%$ in the September 2010 quarter to $2.36 \%$ in the September 2011 quarter. The decrease in net interest margin was due to a larger decrease in the yield on interest-earning assets than in the cost of interest-bearing liabilities. The level of on-balance-sheet liquidity, which was invested in low-yielding overnight investments and a decrease in the average balance of loans outstanding negatively impacted the net interest margin during the quarter ended September 30, 2011.

Management s ongoing assessment of CFBank s loan portfolio resulted in a $\$ 212,000$ decrease in the provision for loan losses during the quarter ended September 30, 2011, compared to the quarter ended September 30, 2010. The decrease in the provision was due to a decrease in nonperforming loans, classified and criticized loans and overall loan portfolio balances compared to the prior year quarter.
The $\$ 226,000$ decline in noninterest expenses was primarily due to a $\$ 109,000$ decline in salaries and employee benefits due to lower staffing levels compared to the prior year quarter, and a $\$ 128,000$ decline in professional fees due to lower loan-related legal expense, audit and accounting fees, and other professional fees compared to the prior year quarter.
Net interest income. Net interest income is a significant component of net income, and consists of the difference between interest income generated on interest-earning assets and interest expense incurred on interest-bearing liabilities. Net interest income is primarily affected by the volumes, interest rates and composition of interest-earning assets and interest-bearing liabilities. The tables titled Average Balances, Interest Rates and Yields and
Rate/Volume Analysis of Net Interest Income provide important information on factors impacting net interest income and should be read in conjunction with this discussion of net interest income.
Net interest income totaled $\$ 1.5$ million for the quarter ended September 30, 2011 and decreased $\$ 598,000$, or $29.1 \%$, compared to $\$ 2.1$ million for the quarter ended September 30, 2010. The margin decreased 76 bp to $2.36 \%$ in the third quarter of 2011 , compared to $3.12 \%$ in the third quarter of 2010. The decrease in margin was due to a larger decrease in the yield on interest-earning assets than in the cost of interest-bearing liabilities. The average yield on interest-earning assets decreased 93 bp and the average cost of interest-bearing liabilities decreased 18 bp in the quarter ended September 30, 2011, compared to the quarter ended September 30, 2010. The average yield on interest-earning assets decreased due to a decrease in both the average loan and securities balances, and a decrease in the average yield on these assets, in addition to and an increase in average other earning asset balances, primarily cash, which provide lower yields than loans. The average cost of interest-bearing liabilities decreased due to the sustained low market interest rate environment and reduced deposit pricing in the current year quarter.
Interest income. Interest income totaled $\$ 2.3$ million and decreased $\$ 766,000$, or $25.1 \%$, for the quarter ended September 30, 2011, compared to $\$ 3.1$ million for the quarter ended September 30, 2010. The decrease in interest income was primarily due to a decrease in income on loans.
Interest income on loans decreased $\$ 698,000$, or $24.4 \%$, to $\$ 2.2$ million in the third quarter of 2011 , from $\$ 2.9$ million in the third quarter of 2010. The decrease in income on loans was due to a decrease in both the average balance and the average yield on loans. The average balance of loans outstanding decreased $\$ 44.5$ million, or $21.4 \%$, to $\$ 163.2$ million in the third quarter of 2011 , from $\$ 207.7$ million in the third quarter of 2010. The decrease in the average balance of loans was due to $\$ 7.0$ million in loan write-offs during the twelve months ended September 30, 2011, the sale of $\$ 5.8$ million of commercial real estate and multi-family loans during the third quarter of 2010, the
transfer of $\$ 2.2$ million of loans to foreclosed assets since September 30, 2010 and principal repayments and loan payoffs partially offset by originations. The average yield on loans decreased 21 bp to $5.30 \%$ in the third quarter of 2011, compared to $5.51 \%$ in the third quarter of 2010 . The average yield on loans decreased due to a reduction in loan balances with rates higher than current market rates due to repayments, lower market interest rates on new originations, redeployment of funds from loan repayments into other assets and downward repricing on adjustable-rate loans.

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Interest income on securities decreased $\$ 86,000$, or $55.8 \%$, to $\$ 68,000$ in the third quarter of 2011 , from $\$ 154,000$ in the third quarter of 2010. The decrease in income on securities was due to a decrease in both the average balance and the average yield on securities. The average balance of securities decreased $\$ 2.3$ million, or $8.9 \%$, to $\$ 23.5$ million in the third quarter of 2011 , from $\$ 25.8$ million in the third quarter of 2010 . The decrease in the average balance of securities was due to sales, maturities and repayments in excess of purchases. The average yield on securities decreased 126 bp to $1.19 \%$ in the third quarter of 2011 , from $2.45 \%$ in the third quarter of 2010 . The decrease in the average yield on securities was due to repayments on higher-yielding securities and securities purchases at lower market interest rates since September 30, 2010.
Interest income on Federal funds sold and other earning assets increased $\$ 20,000$ and totaled $\$ 38,000$ in the third quarter of 2011, compared to $\$ 18,000$ in the third quarter of 2010 . The increase in income was due to an increase in the average balance of these other earning assets, which was associated with the increase in on-balance-sheet liquidity, and an increase in the average yield of these other earning assets. The average balance of other earning assets increased $\$ 30.5$ million, or $107.0 \%$, to $\$ 59.0$ million in the third quarter of 2011 , from $\$ 28.5$ million in the third quarter of 2010. The average yield on other earning assets increased 1 bp to $.26 \%$ in the third quarter of 2011, from $.25 \%$ in the third quarter of 2010.
Interest expense. Interest expense decreased $\$ 168,000$, or $16.8 \%$, to $\$ 833,000$ for the third quarter of 2011, compared to $\$ 1.0$ million in the third quarter of 2010 . The decrease in interest expense resulted from lower deposit and borrowing costs, and a decrease in the average balance of deposits and borrowings.
Interest expense on deposits decreased $\$ 104,000$, or $13.2 \%$, to $\$ 681,000$ in the third quarter of 2011 , from $\$ 785,000$ in the third quarter of 2010. The decrease in interest expense on deposits was due to a both a decrease in the average cost of deposits and a decrease in average deposit balances. The average cost of deposits decreased 14 bp to $1.30 \%$ in the third quarter of 2011, from $1.44 \%$ in the third quarter of 2010, due to sustained low market interest rates and reduced deposit pricing in the current year quarter. Average deposit balances decreased $\$ 8.3$ million, or $3.8 \%$, to $\$ 210.0$ million in the third quarter of 2011 , from $\$ 218.3$ million in the third quarter of 2010 . The decrease in average deposit balances was primarily due to a decline in money market account balances, partially offset by growth in certificate of deposit, savings and interest-bearing checking account balances. Management used brokered deposits as one of CFBank sasset/liability management strategies to build on-balance-sheet liquidity and lock-in the cost of longer-term liabilities at low current market interest rates prior to receipt of the CFBank Order in May 2011. See
Deposits in the section titled Financial Condition for further information on brokered deposits, and the section titled
Liquidity and Capital Resources for a discussion of regulatory restrictions on CFBank s use of brokered deposits.
Brokered deposits generally cost more than traditional deposits and can negatively impact the overall cost of deposits. The average cost of brokered deposits decreased 6 bp to $1.79 \%$ in the third quarter of 2011, from $1.85 \%$ in the third quarter of 2010, and was higher than the overall cost of deposits in both periods. Average brokered deposit balances decreased $\$ 15.3$ million to $\$ 59.2$ million in the third quarter of 2011 , from $\$ 74.5$ million in the third quarter of 2010, due to maturities during the second and third quarters of 2011 that were not replaced due to the prohibition on acceptance and renewal of brokered deposits as a result of the CFBank Order. The weighted average remaining term to maturity of brokered deposits decreased to 20.0 months at September 30, 2011 from 22.2 months at September 30, 2010.

Interest expense on FHLB advances and other borrowings, including subordinated debentures, decreased $\$ 64,000$, or $29.6 \%$, to $\$ 152,000$ in the third quarter of 2011 , from $\$ 216,000$ in the third quarter of 2010 . The decrease in expense on FHLB advances and other borrowings, including subordinated debentures, was due to both a decrease in the average balances, and a decrease in the average cost of these funds. The average balance of FHLB advances and other borrowings, including subordinated debentures, decreased $\$ 8.2$ million, or $28.2 \%$, to $\$ 20.9$ million in the third quarter of 2011, from $\$ 29.1$ million in the third quarter of 2010. The decrease in the average balance was due to repayment of maturing FHLB advances with funds from the growth in cash and cash equivalents. The average cost of borrowings decreased 6 bp to $2.91 \%$ in the third quarter of 2011 , from $2.97 \%$ in the third quarter of 2010 . The decrease in
borrowing costs was primarily due to the repayment of higher cost FHLB advances, and a lower reset rate on the subordinated debentures, which reprice quarterly at three-month LIBOR plus 285 bp , compared to the same quarter last year.

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Provision for loan losses. The provision for loan losses totaled $\$ 405,000$ for the quarter ended September 30, 2011, and decreased $\$ 212,000$ compared to $\$ 617,000$ for the quarter ended September 30, 2010. The decrease in the provision for loan losses for the quarter ended September 30, 2011 was due to a $50.5 \%$ decrease in nonperforming loans, a $24.0 \%$ decrease in classified and criticized loans and a $22.5 \%$ decrease in overall loan portfolio balances from September 30, 2010.
Net charge-offs increased $\$ 868,000$ and totaled $\$ 1.5$ million, or $3.55 \%$ of average loans on an annualized basis for the quarter ended September 30, 2011, compared to $\$ 634,000$, or $1.17 \%$ of average loans on an annualized basis for the quarter ended September 30, 2010. The increase in net charge-offs during the three months ended September 30, 2011 was primarily related to multi-family residential real estate, commercial real estate and home equity lines of credit, partially offset by a decrease in charge-offs on commercial loans. See the previous section titled Financial Condition Allowance for loan losses for additional information. The increase in net charge-offs resulted from our ongoing loan workout efforts and were primarily related to the sales of the underlying collateral. The increase in net charge-offs did not result in an increase in the provision for loan losses due to the decrease in nonperforming loans, classified and criticized loans and overall loan portfolio balances. The following table presents information regarding net charge-offs (recoveries) for the three months ended September 30, 2011 and 2010.

|  | For the three months ended September 30 , |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
|  | (Dollars in thousands) |  |  |  |
| Commercial | \$ | (29) | \$ | 406 |
| Single-family residential real estate |  | (2) |  | (16) |
| Multi-family residential real estate |  | 867 |  | 175 |
| Commercial real estate |  | 533 |  | 72 |
| Home equity lines of credit |  | 134 |  |  |
| Other consumer loans |  | (1) |  | (3) |
| Total | \$ | ,502 | \$ | 634 |

Noninterest income. Noninterest income for the quarter ended September 30, 2011 totaled $\$ 506,000$ and decreased $\$ 81,000$ compared to the quarter ended September 30, 2010. The decrease was primarily due to an $\$ 86,000$ decline in net gains on sales of loans in the current year quarter.
Net gains on sales of loans totaled $\$ 158,000$ for the third quarter of 2011 and decreased $\$ 86,000$, or $35.2 \%$, compared to $\$ 244,000$ for the third quarter of 2010 . The decrease in net gains on sales of loans in the current year quarter was due to lower mortgage loan originations, and, consequently, fewer loan sales, partially offset by higher fees earned on sales than in the quarter ended September 30, 2010. Originations totaled $\$ 8.6$ million for the quarter ended September 30, 2011 and decreased $\$ 13.5$ million, or $61.1 \%$, compared to $\$ 22.1$ million in the prior year quarter. The decrease in originations was partially due to CFBank having five fewer mortgage loan originators in the current year quarter. The number of originators decreased as a result of attrition and termination of originators with low production. Gross fees earned on loan sales totaled $2.44 \%$ of loans originated for the quarter ended September 30, 2011, compared to $2.05 \%$ in the prior year quarter. The increase in gross fees earned on loan sales was due to a change in pricing strategies implemented since the prior year quarter.
Noninterest expense. Noninterest expense decreased $\$ 226,000$, or $10.2 \%$, and totaled $\$ 2.0$ million for the third quarter of 2011, compared to $\$ 2.2$ million for the third quarter of 2010. The decrease in noninterest expense during the three months ended September 30, 2011 was primarily due to decreases in salaries and employee benefits and professional fees, advertising and promotion, and depreciation expense. Decreases in these expenses were partially offset by
increases in other expense categories, including occupancy and equipment, regulatory assessment, and other insurance.

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Salaries and employee benefits decreased $\$ 109,000$, or $9.8 \%$, and totaled $\$ 1.0$ million for the three months ended September 30, 2011, compared to $\$ 1.1$ million in the prior year quarter. The decrease was primarily related to lower compensation cost due to lower staffing levels in the current year quarter.
Franchise taxes decreased $\$ 12,000$, or $16.0 \%$, and totaled $\$ 63,000$ for the three months ended September 30, 2011, compared to $\$ 75,000$ for the three months ended September 30, 2010. The decrease was due to lower equity at CFBank at December 31, 2010, which is the basis for state franchise taxes.
Professional fees decreased $\$ 128,000$, or $42.0 \%$, and totaled $\$ 177,000$ for the three months ended September 30, 2011, compared to $\$ 305,000$ for the three months ended September 30, 2010. The decrease was due to lower loan related legal expense as a result of a decline in nonperforming loans, lower professional fees due to the use of two independent loan reviews to assess credit quality upon the change in management in 2010, and a decrease in audit and accounting fees.
Advertising and promotion decreased $\$ 20,000$, or $66.7 \%$, and totaled $\$ 10,000$ for the three months ended September 30, 2011, compared to $\$ 30,000$ for the three months ended September 30, 2010. The decrease was due to management s decision to reduce expenditures for these items in the current year period.
Depreciation expense decreased $\$ 33,000$, or $26.2 \%$, and totaled $\$ 93,000$ for the three months ended September 30, 2011, compared to $\$ 126,000$ for the three months ended September 30, 2010. The decrease was due to assets being fully depreciated at December 31, 2010.
Occupancy and equipment expense increased $\$ 17,000$, or $36.2 \%$, and totaled $\$ 64,000$ for the three months ended September 30, 2011, compared to $\$ 47,000$ in the prior year quarter. The increase was primarily related to an increase in property taxes at our Worthington office.
Regulatory assessment increased $\$ 9,000$, or $24.3 \%$, and totaled $\$ 46,000$ for the three months ended September 30, 2011, compared to $\$ 37,000$ for the three months ended September 30, 2010. The higher assessment was primarily related to lower ratings from regulators compared to the prior year period.
Other insurance increased $\$ 25,000$, or $147.1 \%$, and totaled $\$ 42,000$ for the three months ended September 30, 2011, compared to $\$ 17,000$ for the three months ended September 30, 2010. The increase was primarily related to higher premiums related to CFBank s financial performance and regulatory issues.
The ratio of noninterest expense to average assets decreased to $2.99 \%$ for the quarter ended September 30, 2011, compared to $3.09 \%$ for the quarter ended September 30, 2010. The ratio of noninterest expense to average assets for the quarter ended September 30, 2011 was positively impacted by the decline in noninterest expense during the current year quarter. The efficiency ratio increased to $114.55 \%$ for the quarter ended September 30, 2011, compared to $91.51 \%$ for the quarter ended September 30, 2010. The increase in the efficiency ratio for the quarter ended September 30, 2011 was primarily due to a decrease in net interest income and noninterest income in the current year quarter.
Income taxes. The Company recorded a deferred tax valuation allowance which reduced the deferred tax asset to zero beginning in 2009 and continuing through the quarter ended September 30, 2011. As such, there was no income tax benefit recorded for the quarter ended September 30, 2011. The tax expense of $\$ 38,000$ recorded during the quarter ended September 30, 2010 was related to the tax impact of securities transactions, offset by the valuation allowance on the tax affect associated with vesting of stock compensation awards that were granted prior to 2009.

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PART 1. Item 2.

## MANAGEMENT S DISCUSSION AND ANALYSIS

## Comparison of the Results of Operations for the Nine Months Ended September 30, 2011 and 2010

General. Net loss totaled $\$ 4.1$ million, or $\$(1.06)$ per diluted common share, for the nine months ended September 30, 2011, compared to a net loss of $\$ 5.9$ million, or $\$(1.51)$ per diluted common share, for the nine months ended September 30, 2010. The $\$ 1.8$ million decrease in the net loss for the nine months ended September 30, 2011 was primarily due to a $\$ 5.0$ million decrease in the provision for loan losses, partially offset by a $\$ 1.6$ million decrease in net interest income, a $\$ 586,000$ decrease in noninterest income and a $\$ 1.2$ million increase in foreclosed assets expense, as compared to the nine months ended September 30, 2010.
Management s ongoing assessment of CFBank s loan portfolio resulted in a $\$ 5.0$ million decrease in the provision for loan losses for the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. The decrease in the provision for loan losses during the current year period was due to a decrease in nonperforming loans, classified and criticized loans and overall loan portfolio balances compared to the prior year period.
The $\$ 1.6$ million decrease in net interest income was due to a 76 bp decrease in net interest margin from $3.25 \%$ for the nine months ended September 30, 2010 to $2.49 \%$ for the nine months ended September 30, 2011. The decrease in net interest margin was due to a larger decrease in the yield on interest-earning assets than in the cost of interest-bearing liabilities. The level of on-balance-sheet liquidity, which was invested in low-yielding overnight investments and a decrease in the average balance of loans outstanding negatively impacted the net interest margin during the nine months ended September 30, 2011.
The $\$ 586,000$ decrease in noninterest income was due to a $\$ 353,000$ decrease in net gain on sale of loans due to fewer originations and mortgage loan originators in the current year period, and a $\$ 236,000$ decrease in gains on sale of securities compared to the same period last year.
The increase in foreclosed assets expense was primarily due to a $\$ 1.1$ million charge related to a commercial real estate property held in foreclosed assets, as previously discussed.
Net Interest Income. Net interest income totaled $\$ 4.8$ million for the nine months ended September 30, 2011 and decreased $\$ 1.6$ million, or $25.3 \%$, compared to $\$ 6.5$ million for the nine months ended September 30, 2010. The decrease in net interest income was due to a lower net interest margin for the nine months ended September 30, 2011 compared to the prior year period. Net interest margin decreased 76 bp to $2.49 \%$ for the nine months ended September 30, 2011, compared to $3.25 \%$ for the nine months ended September 30, 2010. The decrease in margin was due to a larger decrease in the yield on interest-earning assets than in the cost of interest-bearing liabilities. The average yield on interest-earning assets decreased 100 bp , while the average cost of interest-bearing liabilities decreased 31 bp for the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. The average yield on interest-earning assets decreased due to a decrease in average loan balances and an increase in average securities and other earning asset balances, primarily cash, which provide lower yields than loans. The average cost of interest-bearing liabilities decreased due to the sustained low market interest rate environment and reduced deposit pricing in the current year period.
Interest income. Interest income totaled $\$ 7.5$ million and decreased $\$ 2.2$ million, or $22.7 \%$, for the nine months ended September 30, 2011, compared to $\$ 9.7$ million for the nine months ended September 30, 2010. The decrease in interest income was primarily due to a decrease in income on loans and securities, partially offset by an increase in interest income on other interest earning assets.
Interest income on loans decreased $\$ 2.1$ million, or $23.4 \%$, to $\$ 7.0$ million for the nine months ended September 30, 2011, compared to $\$ 9.1$ million for the nine months ended September 30, 2010. The decrease in income on loans was due to a decline in both the average balance and the average yield on loans. The average balance of loans outstanding decreased $\$ 44.5$ million, or $20.3 \%$, to $\$ 174.6$ million during the nine months ended September 30, 2011, from $\$ 219.1$ million during the nine months ended September 30, 2010. The decrease in the average balance of loans was due to $\$ 7.0$ million in loan write-offs since September 30, 2010, the sale of $\$ 5.8$ million of commercial real estate and multi-family loans during the third quarter of 2010, the transfer of $\$ 2.2$ million of loans to foreclosed assets since September 30, 2010, and principal repayments and loan payoffs partially offset by originations. The average yield on
loans decreased 22 bp to $5.31 \%$ for the nine months ended September 30, 2011, compared to $5.53 \%$ for the nine months ended September 30, 2010. The average yield on loans decreased due to a reduction in loan balances with rates higher than current market rates due to repayments, lower market interest rates on new originations, redeployment of funds from loan repayments into other assets and downward repricing on adjustable-rate loans.

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Interest income on securities decreased $\$ 143,000$, or $27.4 \%$, to $\$ 379,000$ for the nine months ended September 30, 2011, compared to $\$ 522,000$ for the nine months ended September 30, 2010. The decrease in income on securities was due to a decrease in the average yield on securities, partially offset by an increase in the average balance of securities. The average yield on securities decreased 98 bp to $2.05 \%$ during the nine months ended September 30, 2011, from $3.03 \%$ in the nine months ended September 30, 2010. The decrease in the average yield on securities was due to repayments on higher-yielding securities and securities purchases at lower market interest rates since September 30, 2010. The average balance of securities increased $\$ 1.7$ million, or $7.3 \%$ to $\$ 25.3$ million during the nine months ended September 30, 2011, from $\$ 23.6$ million during the nine months ended September 30, 2010. The increase in the average balance of securities was due to purchases in excess of sales, maturities and repayments.
Interest income on Federal funds sold and other earning assets increased $\$ 68,000$ and totaled $\$ 109,000$ for the nine months ended September 30, 2011, compared to $\$ 41,000$ for the nine months ended September 30, 2010. The increase in income was due to an increase in the average balance of these other earning assets associated with the increase in on-balance-sheet liquidity. The average balance of other earning assets increased $\$ 35.8$ million, or $165.6 \%$, to $\$ 57.4$ million during the nine months ended September 30, 2011, from $\$ 21.6$ million during the nine months ended September 30, 2010.
Interest expense. Interest expense decreased $\$ 569,000$, or $17.5 \%$, to $\$ 2.7$ million for the nine months ended September 30, 2011, compared to $\$ 3.2$ million in the nine months ended September 30, 2010. The decrease in interest expense resulted from lower deposit and borrowing costs and a decrease in the average balance of borrowings outstanding, partially offset by an increase in the average balance of deposits.
Interest expense on deposits decreased $\$ 461,000$, or $17.8 \%$, to $\$ 2.1$ million for the nine months ended September 30, 2011, from $\$ 2.6$ million for the nine months ended September 30, 2010. The decrease in interest expense on deposits was due to a decrease in the average cost of deposits, partially offset by an increase in average deposit balances. The average cost of deposits decreased 32 bp to $1.30 \%$ during the nine months ended September 30, 2011, from $1.62 \%$ during the nine months ended September 30, 2010, due to sustained low market interest rates and reduced deposit pricing in the current year period. Average deposit balances increased $\$ 5.0$ million, or $2.4 \%$, to $\$ 218.5$ million for the nine months ended September 30, 2011, from $\$ 213.5$ million for the nine months ended September 30, 2010. The increase in average deposit balances was primarily due to growth in certificate of deposit balances, partially offset by a decline in money market account balances. Management used brokered deposits as one of CFBank s asset/liability management strategies to build on-balance-sheet liquidity and lock in the cost of longer-term liabilities at low current market interest rates prior to receipt of the CFBank Order in May 2011. See Deposits as discussed in the section titled
Financial Condition for further information on brokered deposits, and the section titled Liquidity and Capital Resources for a discussion of regulatory restrictions on CFBank s use of brokered deposits. Brokered deposits generally cost more than traditional deposits and can negatively impact the overall cost of deposits. The average cost of brokered deposits decreased 30bp to $1.74 \%$ in the nine months ended September 30, 2011, from $2.04 \%$ in the nine months ended September 30, 2010, and was higher than the overall cost of deposits in both periods. Average brokered deposit balances decreased $\$ 3.3$ million, or $4.8 \%$, to $\$ 66.1$ million in the nine months ended September 30, 2011, from $\$ 69.4$ million in the nine months ended September 30, 2010 due to maturities during the second and third quarters of 2011 that were not replaced due to the prohibition on acceptance and renewal of brokered deposits as a result of the CFBank Order. The weighted average remaining term to maturity of brokered deposits increased to 20.0 months at September 30, 2011 from 22.2 months at September 30, 2010.
Interest expense on FHLB advances and other borrowings, including subordinated debentures, decreased $\$ 108,000$, or $16.6 \%$, to $\$ 543,000$ during the nine months ended September 30, 2011, from $\$ 651,000$ during the nine months ended September 30, 2010. The decrease in expense on FHLB advances and other borrowings, including subordinated debentures, was due to a decrease in the average balances and a decrease in the cost of borrowings. The average balance of FHLB advances and other borrowings, including subordinated debentures, decreased $\$ 4.8$ million, or $16.3 \%$, to $\$ 24.5$ million during the nine months ended September 30, 2011, from $\$ 29.3$ million during the nine months
ended September 30, 2010. The decrease in the average balance was primarily due to repayment of maturing FHLB advances with funds from the growth in deposits. The average cost of borrowings decreased 1 bp to $2.95 \%$ for the nine months ended September 30, 2011, from 2.96\% for the nine months ended September 30, 2010.

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Provision for loan losses. The provision for loan losses totaled $\$ 2.3$ million for the nine months ended September 30, 2011, and decreased $\$ 5.0$ million compared to $\$ 7.3$ million for the nine months ended September 30, 2010. The decrease in the provision for loan losses for the nine months ended September 30, 2011 was due to a $50.5 \%$ decrease in nonperforming loans, a $24.0 \%$ decrease in classified and criticized loans and a $22.5 \%$ decrease in overall loan portfolio balances compared to the prior year period.
Net charge-offs totaled $\$ 5.1$ million, or $3.70 \%$ of average loans on an annualized basis for the nine months ended September 30, 2011, compared to $\$ 4.3$ million, or $2.58 \%$ of average loans on an annualized basis for the nine months ended September 30, 2010. The level of net charge-offs for both the current and prior year periods was primarily a result of adverse economic conditions that continue to negatively impact our borrowers, our loan performance and our loan quality. The increase in net charge-offs during the nine months ended September 30, 2011 was related to commercial loans and multi-family residential real estate loans, partially offset by a decline in net charge-offs related to commercial real estate loans and home equity lines of credit. See the previous section titled Financial Condition Allowance for loan losses for additional information. The increase in net charge-offs resulted from our ongoing loan workout efforts and were primarily related to the sales of the underlying collateral. The increase in net charge-offs did not result in an increase in the provision for loan losses due to the decrease in nonperforming loans, classified and criticized loans and overall loan portfolio balances. The following table presents information regarding net charge-offs for the nine months ended September 30, 2011 and 2010.

| Commercial | $\$$ | 1,040 | $\$$ | 356 |
| :--- | ---: | ---: | ---: | ---: |
| Single-family residential real estate |  | 8 |  | 1 |
| Multi-family residential real estate |  | 2,115 | 249 |  |
| Commercial real estate | 1,760 | 2,828 |  |  |
| Home equity lines of credit |  | 129 | 823 |  |
| Other consumer loans | 8 | 79 |  |  |
| Total | $\$$ | 5,060 | $\$$ | 4,336 |

Noninterest income. Noninterest income for the nine months ended September 30, 2011 totaled \$804,000 and decreased $\$ 586,000$, compared to $\$ 1.4$ million for the nine months ended September 30, 2010. The decrease was due to a $\$ 236,000$ decrease in gains on sales of securities and a $\$ 353,000$ decrease in net gains on sales of loans in the current year period.
Gains on sales of securities totaled $\$ 232,000$ for the nine months ended September 30, 2011, and decreased $\$ 236,000$ compared to $\$ 468,000$ for the nine months ended September 30, 2010. The decrease in gains on sale of securities was primarily related to a $\$ 7.2$ million decline in securities sold. During the nine months ended September 30, 2011 securities sold totaled $\$ 6.4$ million, compared to $\$ 13.6$ million for the nine months ended September 30, 2010. The gains on sales positively impacted CFBank s core capital ratio and total risk-based capital ratio in both periods. Securities sold in 2010 were primarily $20 \%$ risk-weighted assets which were reinvested in $0 \%$ risk-weighted assets to improve CFBank s total risk-based capital ratio.

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Net gains on sales of loans totaled $\$ 222,000$ for the nine months ended September 30, 2011 and decreased $\$ 353,000$, or $61.4 \%$, compared to $\$ 575,000$ for the nine months ended September 30, 2010. The decrease in net gains on sales of loans in the current year period was due to lower mortgage loan originations and, consequently, fewer loan sales, partially offset by higher fees earned on sales than in the nine months ended September 30, 2010. Originations totaled $\$ 27.6$ million for the nine months ended September 30, 2011, and decreased $\$ 29.5$ million, or $51.7 \%$, compared to $\$ 57.1$ million in the prior year period. The decrease in originations partially was due to having five fewer mortgage loan originators in the current year period. The number of originators decreased as a result of attrition and termination of originators with low production. Additionally, the First-Time Home Buyer Credit, which was extended for purchases made through April 30, 2010 by The Worker, Homeownership and Business Assistance Act of 2009, positively impacted originations in the nine months ended September 30, 2010. Gross fees earned on loan sales totaled $1.87 \%$ of loans originated for the nine months ended September 30, 2011, compared to $1.82 \%$ for the nine months ended September 30, 2010. The increase in gross fees earned on loan sales was due to a change in pricing strategies implemented in the current year period.
Noninterest expense. Noninterest expense increased $\$ 1.0$ million, or $15.9 \%$, and totaled $\$ 7.4$ million for the nine months ended September 30, 2011, compared to $\$ 6.4$ million for the nine months ended September 30, 2010. The increase in noninterest expense during the nine months ended September 30, 2011 was primarily due to an increase in foreclosed assets expense, which included a $\$ 1.1$ million charge related to a commercial real estate property held in foreclosed assets, as previously discussed. Other expense categories that increased in the current year period included occupancy and equipment expense, directors fees, FDIC premiums, regulatory assessment and other insurance. Increases in these expenses were partially offset by decreases in other expense categories, such as salaries and employee benefits, data processing, franchise taxes, professional fees, advertising and promotion and depreciation.
Foreclosed assets expense totaled $\$ 1.2$ million for the nine months ended September 30, 2011, compared to $\$ 1,000$ for the nine months ended September 30, 2010. This increase is primarily related to the $\$ 1.1$ million charge related to a commercial real estate property held in foreclosed assets, as previously discussed. In addition to this charge, the increase included expense related to maintenance of foreclosed properties, including real estate taxes, utilities and other fees. Management expects that foreclosed assets expense may continue at current levels, net of the current period charge, or increase as we continue our workout efforts related to current foreclosed assets and nonperforming and other loans with credit issues, which may result in additional foreclosed properties.
Occupancy and equipment expense increased $\$ 58,000$, or $36.3 \%$, and totaled $\$ 218,000$ for the nine months ended September 30, 2011, compared to $\$ 160,000$ for the nine months ended September 30, 2011. This increase is related to an increase in property taxes at our Worthington office.
Director fees increased $\$ 38,000$ and totaled $\$ 135,000$ for the nine months ended September 30, 2011, compared to $\$ 97,000$ in the prior year period. The increase was primarily related to a $\$ 45,000$ increase in fees paid to the Chairman of the Board, who is now independent of management, for additional duties since his election to chairmanship in June 2010.
FDIC premiums increased $\$ 107,000$, or $25.5 \%$, and totaled $\$ 527,000$ for the nine months ended September 30, 2011, compared to $\$ 420,000$ for the nine months ended September 30, 2010. The increase was primarily related to a higher assessment rate in the current year period as a result of CFBank s regulatory issues.
Regulatory assessment increased $\$ 39,000$, or $47.6 \%$, and totaled $\$ 121,000$ for the nine months ended September 30, 2011, compared to $\$ 82,000$ for the nine months ended September 30, 2010. The higher assessment was primarily related to lower ratings from regulators compared to the prior year period.
Other insurance increased $\$ 46,000$, or $97.9 \%$, and totaled $\$ 93,000$ for the nine months ended September 30, 2011, compared to $\$ 47,000$ for the nine months ended September 30, 2010. The increase was primarily related to higher premiums related to CFBank s financial performance and regulatory issues.
Salaries and employee benefits decreased $\$ 148,000$, or $4.6 \%$, and totaled $\$ 3.1$ million for the nine months ended September 30, 2011, compared to $\$ 3.2$ million for the nine months ended September 30, 2010. The decrease was

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primarily related to lower compensation cost due to lower staffing levels in the current year period.
Data processing expense decreased $\$ 38,000$, or $8.1 \%$, and totaled $\$ 431,000$ for the nine months ended September 30, 2011, compared to $\$ 469,000$ for the nine months ended September 30, 2010. The decrease was due to lower costs associated with maintenance contracts and transaction processing.

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Franchise taxes decreased $\$ 60,000$, or $23.7 \%$, and totaled $\$ 193,000$ for the nine months ended September 30, 2011, compared to $\$ 253,000$ for the nine months ended September 30, 2010. The decrease was due to lower equity at CFBank at December 31, 2010, which is the basis for state franchise taxes.
Professional fees decreased $\$ 47,000$, or $6.0 \%$, and totaled $\$ 736,000$ for the nine months ended September 30, 2011, compared to $\$ 783,000$ for the nine months ended September 30, 2010. The decrease was primarily related to a decline in other professional fees and loan related legal costs. Other professional fees declined by $\$ 86,000$, and totaled $\$ 106,000$ for the nine months ended September 30, 2011, compared to $\$ 192,000$ for the nine months ended September 30, 2010. The decrease in other professional fees was related to two independent loan reviews included in expense in the prior year period and a lower expense related to recurring semi-annual loan reviews in the current period. Loan related legal costs declined $\$ 17,000$ and totaled $\$ 339,000$ for the nine months ended September 30, 2011, compared to $\$ 356,000$ for the nine months ended September 30, 2010. The decline in loan related legal costs was related to a decline in nonperforming and work-out loans compared to the prior year period. Although loan related legal costs declined in the current year period, management expects these costs to remain at these levels or increase as we continue to work through our problem loans. The decrease in other professional fees and loan related legal expense was partially offset by a $\$ 63,000$ increase in professional fees related to corporate and regulatory legal costs. This increase was primarily related to the increased regulatory issues in the current year period regarding the Holding Company and Bank Orders. Management expects that professional fees associated with corporate and regulatory matters may continue at current levels or increase as we continue to work through our regulatory issues.
Advertising and promotion decreased $\$ 51,000$, or $60.0 \%$, and totaled $\$ 34,000$ for the nine months ended September 30, 2011, compared to $\$ 85,000$ for the nine months ended September 30, 2010. The decrease was due to management s decision to reduce expenditures for these items in the current year period.
Depreciation expense decreased $\$ 79,000$, or $20.3 \%$, and totaled $\$ 311,000$ for the nine months ended September 30, 2011, compared to $\$ 390,000$ for the nine months ended September 30, 2010. The decrease was due to assets being fully depreciated at December 31, 2010.
The ratio of noninterest expense to average assets increased to $3.55 \%$ for the nine months ended September 30, 2011, compared to $2.99 \%$ for the nine months ended September 30, 2010. The ratio of noninterest expense to average assets for the nine months ended September 30, 2011 was significantly impacted by the $\$ 1.1$ million charge on foreclosed assets. The efficiency ratio increased to $116.15 \%$ for the nine months ended September 30, 2011, compared to $86.56 \%$ for the nine months ended September 30, 2010. The increase in the efficiency ratio was due to a decrease in net interest income and noninterest income in the current year period.
Income taxes. The Company recorded a deferred tax valuation allowance which reduced the deferred tax asset to zero beginning in 2009 and continuing through the nine months ended September 30, 2011. As such, there was no income tax benefit recorded for the nine months ended September 30, 2011. The tax expense of $\$ 8,000$ recorded for the nine months ended September 30, 2010 was related to the tax impact of securities transactions, offset by the valuation allowance on the tax affect associated with vesting of stock compensation awards that were granted prior to 2009.

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Average Balances, Interest Rates and Yields. The following table presents, for the periods indicated, the total dollar amount of fully taxable equivalent interest income from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed in both dollars and rates. Average balances are computed using month-end balances.

|  | For the Three Months Ended September 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Outstanding Balance | 2011 <br> Interest <br> Earned/ <br> Paid | Average <br> Yield/ Rate (Dollars in | Average Outstanding Balance housands) |  | 2010 <br> Interest <br> Earned/ <br> Paid | Average <br> Yield/ Rate |
| Interest-earning assets: Securities ${ }^{(1)}{ }^{(2)}$ | \$ 23,471 | \$ 68 | 1.19\% | \$ 25,771 | \$ | 154 | 2.45\% |
| Loans and loans held for sale (3) | 163,247 | 2,165 | 5.30\% | 207,682 |  | 2,863 | 5.51\% |
| Other earning assets | 58,962 | 38 | 0.26\% | 28,484 |  | 18 | 0.25\% |
| FHLB stock | 1,942 | 20 | 4.12\% | 1,942 |  | 22 | 4.53\% |
| Total interest-earning assets Noninterest-earning assets | $\begin{array}{r} 247,622 \\ 19,112 \end{array}$ | 2,291 | 3.71\% | $\begin{array}{r} 263,879 \\ 23,950 \end{array}$ |  | 3,057 | 4.64\% |
| Total assets | \$ 266,734 |  |  | \$ 287,829 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |
| Deposits | \$ 209,963 | 681 | 1.30\% | \$ 218,307 |  | 785 | 1.44\% |
| FHLB advances and other borrowings | 20,897 | 152 | 2.91\% | 29,097 |  | 216 | 2.97\% |
| Total interest-bearing liabilities | 230,860 | 833 | 1.44\% | 247,404 |  | 1,001 | 1.62\% |
| Noninterest-bearing liabilities | 24,060 |  |  | 23,602 |  |  |  |
| Total liabilities | 254,920 |  |  | 271,006 |  |  |  |
| Equity | 11,814 |  |  | 16,823 |  |  |  |
| Total liabilities and equity | \$ 266,734 |  |  | \$ 287,829 |  |  |  |
| Net interest-earning assets | \$ 16,762 |  |  | \$ 16,475 |  |  |  |
| Net interest income/interest rate spread |  | \$ 1,458 | 2.27\% |  | \$ | 2,056 | 3.02\% |
| Net interest margin |  |  | 2.36\% |  |  |  | 3.12\% |
| Table of Contents |  |  |  |  |  |  | 100 |

Average interest-earning assets to average interest-bearing liabilities
${ }^{(1)}$ Average balance is computed using the carrying value of securities. Average yield is computed using the historical amortized cost average balance for available for sale securities.
(2) Average yields and interest earned are stated on a fully taxable equivalent basis.
(3) Average balance is computed using the recorded investment in loans net of the ALLL and includes nonperforming loans.

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CENTRAL FEDERAL CORPORATION
PART 1. Item 2.
MANAGEMENT S DISCUSSION AND ANALYSIS

## Average Balances, Interest Rates and Yields Continued

|  | For the Nine Months Ended September 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Outstanding Balance | 2011 <br> Interest <br> Earned/ <br> Paid | Average <br> Yield/ Rate (Dollars in | Average Outstanding Balance housands) |  | 2010 <br> nterest <br> Earned/ <br> Paid | Average Yield/ Rate |
| Interest-earning assets: Securities (1) (2) | \$ 25,349 | \$ 379 | 2.05\% | \$ 23,625 | \$ | 522 | 3.03\% |
| Loans and loans held for sale (3) | 174,586 | 6,957 | 5.31\% | 219,116 |  | 9,083 | 5.53\% |
| Other earning assets | 57,429 | 109 | 0.25\% | 21,619 |  | 41 | 0.25\% |
| FHLB stock | 1,942 | 63 | 4.33\% | 1,942 |  | 65 | 4.46\% |
| Total interest-earning assets Noninterest-earning assets | $\begin{array}{r} 259,306 \\ 20,219 \end{array}$ | 7,508 | 3.87\% | $\begin{array}{r} 266,302 \\ 20,027 \end{array}$ |  | 9,711 | 4.87\% |
| Total assets | \$ 279,525 |  |  | \$ 286,329 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |
| Deposits | \$ 218,541 | 2,133 | 1.30\% | \$ 213,459 |  | 2,594 | 1.62\% |
| FHLB advances and other borrowings | 24,553 | 543 | 2.95\% | 29,319 |  | 651 | 2.96\% |
| Total interest-bearing liabilities | 243,094 | 2,676 | 1.47\% | 242,778 |  | 3,245 | 1.78\% |
| Noninterest-bearing liabilities | 23,082 |  |  | 23,190 |  |  |  |
| Total liabilities | 266,176 |  |  | 265,968 |  |  |  |
| Equity | 13,349 |  |  | 20,361 |  |  |  |
| Total liabilities and equity | \$ 279,525 |  |  | \$ 286,329 |  |  |  |
| Net interest-earning assets | \$ 16,212 |  |  | \$ 23,524 |  |  |  |
| Net interest income/interest rate spread |  | \$ 4,832 | 2.40\% |  | \$ | 6,466 | 3.09\% |
| Net interest margin |  |  | 2.49\% |  |  |  | 3.25\% |
| Average interest-earning assets to average interest-bearing | 106.67\% |  |  | 109.69\% |  |  |  |

liabilities
(1) Average balance is computed using the carrying value of securities. Average yield is computed using the historical amortized cost average balance for available for sale securities.
(2) Average yields and interest earned are stated on a fully taxable equivalent basis.
(3) Average balance is computed using the recorded investment in loans net of the ALLL and includes nonperforming loans.

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## CENTRAL FEDERAL CORPORATION

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## MANAGEMENT S DISCUSSION AND ANALYSIS

Rate/Volume Analysis of Net Interest Income. The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. It distinguishes between the increase and decrease related to changes in balances and/or changes in interest rates. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (i.e., changes in volume multiplied by the prior rate) and (ii) changes in rate (i.e., changes in rate multiplied by prior volume). For purposes of this table, changes attributable to both rate and volume which cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate.


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## CENTRAL FEDERAL CORPORATION

PART 1. Item 2.

## MANAGEMENT S DISCUSSION AND ANALYSIS

## Critical Accounting Policies

We follow financial accounting and reporting policies that are in accordance with GAAP and conform to general practices within the banking industry. These policies are presented in Note 1 to our audited consolidated financial statements in our 2010 Annual Report to Stockholders incorporated by reference into our 2010 Annual Report on Form 10-K. Some of these accounting policies are considered to be critical accounting policies, which are those policies that are both most important to the portrayal of the Company s financial condition and results of operation, and require management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Application of assumptions different than those used by management could result in material changes in our financial position or results of operations. These policies, current assumptions and estimates utilized, and the related disclosure of this process, are determined by management and routinely reviewed with the Audit Committee of the Board of Directors. We believe that the judgments, estimates and assumptions used in the preparation of the consolidated financial statements were appropriate given the factual circumstances at the time.
We have identified accounting policies that are critical accounting policies, and an understanding of these policies is necessary to understand our financial statements. The following discussion details the critical accounting policies and the nature of the estimates made by management.
Determination of the allowance for loan losses. The ALLL represents management s estimate of probable incurred credit losses in the loan portfolio at each balance sheet date. The allowance consists of general and specific components. The general component covers loans not classified as impaired and is based on historical loss experience adjusted for current factors. Current factors considered include, but are not limited to, management s oversight of the portfolio, including lending policies and procedures; nature, level and trend of the portfolio, including past due and nonperforming loans, loan concentrations, loan terms and other characteristics; current economic conditions and outlook; collateral values; and other items. The specific component of the ALLL relates to loans that are individually classified as impaired. Nonperforming loans exceeding policy thresholds are regularly reviewed to identify impairment. A loan is impaired when, based on current information and events, it is probable that CFBank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Determining whether a loan is impaired and whether there is an impairment loss requires judgment and estimates, and the eventual outcomes may differ from estimates made by management. The determination of whether a loan is impaired includes review of historical data, judgments regarding the ability of the borrower to meet the terms of the loan, an evaluation of the collateral securing the loan and estimation of its value, net of selling expenses, if applicable, various collection strategies and other factors relevant to the loan or loans. Impairment is measured based on the fair value of collateral, less costs to sell, if the loan is collateral dependent, or alternatively, the present value of expected future cash flows discounted at the loan s effective rate, if the loan is not collateral dependent. When the selected measure is less than the recorded investment in the loan, an impairment loss is recorded. As a result, determining the appropriate level for the ALLL involves not only evaluating the current financial situation of individual borrowers or groups of borrowers, but also current predictions about future events that could change before an actual loss is determined. Based on the variables involved and the fact that management must make judgments about outcomes that are inherently uncertain, the determination of the ALLL is considered to be a critical accounting policy. Additional information regarding this policy is included in the previous section titled Financial Condition Allowance for loan losses , in Notes 3 and 5 to the consolidated financial statements included in this report on Form 10-Q and in Notes 1, 3 and 5 to our consolidated financial statements in our 2010 Annual Report to Stockholders incorporated by reference into our 2010 Annual Report on Form 10-K.
Valuation of the deferred tax asset. Another critical accounting policy relates to valuation of the deferred tax asset, which includes the benefit of loss carryforwards which expire in varying amounts in future periods. At year-end 2010, the Company had net operating loss carryforwards of approximately $\$ 13.2$ million which expire at various dates from 2024 to 2030. Realization is dependent on generating sufficient future taxable income prior to expiration of the loss
carryforwards. The Company s net losses in 2009 and 2010 reduced management s near term estimate of future taxable income, and reduced to zero the amount of the net deferred tax asset considered realizable. At December 31, 2010, the valuation allowance totaled $\$ 6.7$ million. Additional information regarding this policy is included in Notes 1 and 13 to our consolidated financial statements in our 2010 Annual Report to Stockholders incorporated by reference into our 2010 Annual Report on Form 10-K.

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## CENTRAL FEDERAL CORPORATION

PART 1. Item 2.
MANAGEMENT S DISCUSSION AND ANALYSIS
Fair value of financial instruments. Another critical accounting policy relates to fair value of financial instruments, which are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. Additional information is included in Note 5 to the consolidated financial statements included in this report on Form 10-Q and in Notes 1 and 5 to our consolidated financial statements in our 2010 Annual Report to Stockholders incorporated by reference into our 2010 Annual Report on Form 10-K.
Fair value of foreclosed assets. Another critical accounting policy relates to fair value of foreclosed assets, which are estimated based on real estate appraisals which may use a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant, and changes in assumptions or market conditions could significantly affect the values. Additional information is included in Note 5 to the consolidated financial statements included in this report on Form 10-Q and in Note 1 to our consolidated financial statements in our 2010 Annual Report to Stockholders incorporated by reference into our 2010 Annual Report on Form 10-K.

## Liquidity and Capital Resources

In general terms, liquidity is a measurement of an enterprise $s$ ability to meet cash needs. The primary objective in liquidity management is to maintain the ability to meet loan commitments and to repay deposits and other liabilities in accordance with their terms without an adverse impact on current or future earnings. Principal sources of funds are deposits; amortization and prepayments of loans; maturities, sales and principal receipts of securities available for sale; borrowings; and operations. While maturities and scheduled amortization of loans are predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition.
CFBank is required by regulation to maintain sufficient liquidity to ensure its safe and sound operation. Thus, adequate liquidity may vary depending on CFBank s overall asset/liability structure, market conditions, the activities of competitors and the requirements of its own deposit and loan customers. Management believes that CFBank s liquidity is sufficient.
Liquidity management is both a daily and long-term responsibility of management. We adjust our investments in liquid assets, primarily cash, short-term investments and other assets that are widely traded in the secondary market, based on our ongoing assessment of expected loan demand, expected deposit flows, yields available on interest-earning deposits and securities and the objective of our asset/liability management program. In addition to liquid assets, we have other sources of liquidity available including, but not limited to, access to advances from the FHLB and borrowings from the FRB.

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The following table summarizes CFBank s cash available from liquid assets and borrowing capacity at September 30, 2011 and December 31, 2010.

Cash and unpledged securities
Additional borrowing capacity at the FHLB
Additional borrowing capacity at the FRB
Unused commercial bank lines of credit
Total

| September | December 31, |
| :---: | :---: |
| 30, 2011 | 2010 |

(Dollars in thousands)

| $\$$ | 65,091 | $\$$ | 43,352 |
| :--- | ---: | :--- | ---: |
|  | 3,882 |  | 426 |
|  | 14,992 |  | 25,977 |
|  | 1,000 |  | 3,000 |
|  |  |  |  |
| $\$$ | 84,965 | $\$$ | 72,755 |

As a result of the losses in 2009, 2010 and the first quarter of 2011, management was concerned that CFBank would be restricted from accepting or renewing brokered deposits, in addition to other regulatory restrictions, and moved aggressively prior to receipt of the CFBank Order in May 2011 to build liquidity to deal with the level of nonperforming assets, potential retail deposit outflow and potential decreased borrowing capacity from the FHLB and the FRB. Cash available from liquid assets and borrowing capacity increased $\$ 12.2$ million, or $16.8 \%$, to $\$ 85.0$ million at September 30, 2011 from $\$ 72.8$ million at December 31, 2010.
Cash and unpledged securities increased $\$ 21.7$ million during the nine months ended September 30, 2011 primarily due to cash provided by a decline in the loan portfolio due to repayments in excess of new originations, partially offset by $\$ 8.2$ million in repayments on borrowings. The increase in cash and unpledged securities was a direct result of management s strategy to build on-balance-sheet liquidity prior to receipt of the CFBank Order.
CFBank s additional borrowing capacity with the FHLB increased to $\$ 3.9$ million at September 30, 2011 from $\$ 426,000$ at December 31, 2010 primarily due to repayment of $\$ 8.2$ million in maturing advances, partially offset by a decrease in the balance of eligible loans pledged as collateral for advances. In May 2011, CFBank was notified by the FHLB that, due to regulatory considerations, CFBank is only eligible for future advances with a maximum maturity of one year.
CFBank s additional borrowing capacity at the FRB decreased to $\$ 15.0$ million at September 30, 2011 from $\$ 26.0$ million at December 31, 2010. The decrease in borrowing capacity from the FRB was primarily due to a decrease in the balance of eligible loans pledged as collateral to the FRB due to principal reductions, payoffs and credit downgrades compared to December 31, 2010. In April, 2011, CFBank was notified by the FRB that, due to regulatory considerations, it was no longer eligible for borrowings under the FRB s Primary Credit Program, but was only eligible to borrow under the FRB s Secondary Credit Program. Under the FRB s Primary Credit Program, CFBank had access to short-term funds at any time, for any reason based on the collateral pledged. Under the Secondary Credit Program, which involves a higher level of administration, each borrowing request must be individually underwritten and approved by the FRB, CFBank s collateral is automatically reduced by $10 \%$ and the cost of borrowings is 50 bp higher.
CFBank s unused commercial bank lines of credit totaled $\$ 1.0$ million at September 30, 2011, compared to $\$ 3.0$ million at December 31, 2010. CFBank had an unused line of credit with one commercial bank, totaling $\$ 1.0$ million, at September 30, 2011. CFBank had an unused line of credit with another commercial bank totaling $\$ 3.0$ million at December 31, 2010, which was terminated by the commercial bank in March 2011 as a result of the credit performance of CFBank s loan portfolio and its effect on CFBank s financial performance.
CFBank s borrowing capacity with both the FHLB and FRB may be negatively impacted by changes such as, but not limited to, further tightening of credit policies by the FHLB or FRB, deterioration in the credit performance of CFBank s loan portfolio or CFBank s financial performance, a decline in the balance of pledged collateral, or further
deterioration in CFBank s capital.

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## CENTRAL FEDERAL CORPORATION

PART 1. Item 2.

## MANAGEMENT S DISCUSSION AND ANALYSIS

Deposits are obtained predominantly from the areas in which CFBank offices are located. We rely primarily on a willingness to pay market-competitive interest rates to attract and retain retail deposits. As a result of the CFBank Order, we are prohibited from offering above-market interest rates and are subject to market rates published by the FDIC when offering deposits to the general public. Accordingly, rates offered by competing financial institutions may affect our ability to attract and retain deposits. Liquidity could be significantly impacted by the limitations on rates we can offer on deposits to the general public. Prior to receipt of the CFBank Order in May 2011, we used brokered deposits as an element of a diversified funding strategy and an alternative to borrowings. As a result of the CFBank Order, we are prohibited from accepting or renewing brokered deposits without FDIC approval. We have the ability to seek wholesale deposits that are not considered brokered deposits. At September 30, 2011, CFBank had $\$ 56.4$ million in brokered deposits with maturity dates from October 2011 through August 2016. At September 30, 2011, cash and unpledged securities totaled $\$ 65.1$ million and was sufficient to cover all brokered deposit maturities. The prohibition on brokered deposits significantly limits CFBank s ability to participate in the CDARS program and impacts our liquidity management. Although CFBank customers participate in the CDARS program, CDARS deposits are considered brokered deposits by regulation. We expect brokered deposits, including customer deposits in the CDARS program to continue to decrease as a result of the prohibition on brokered deposits contained in the CFBank Order. CFBank received a limited waiver of the prohibition on renewing brokered deposits from the FDIC, which expired on September 20, 2011, and a second limited waiver was requested and received, which expires on December 19, 2011. The current waiver allows CFBank to rollover/renew core deposits in the CDARS program that have yet to mature or have matured and remained with CFBank between September 21, 2011 and December 19, 2011. Management intends to submit additional requests for waivers in the future, however there can be no assurance that the requests will be granted by the FDIC or that customers will rollover/renew their CDARS deposits even if we are granted additional waivers. See the previous section titled Financial Condition-Deposits for additional information on CDARS deposits.
CFBank relies on competitive interest rates, customer service, and relationships with customers to retain deposits. To promote and stabilize liquidity in the banking and financial services sector, the FDIC, as included in the Dodd-Frank Act as previously discussed, permanently increased deposit insurance coverage from $\$ 100,000$ to $\$ 250,000$ per depositor. CFBank is a participant in the FDIC s program which provides unlimited deposit insurance coverage, through December 31, 2012, for noninterest-bearing transaction accounts. Based on our historical experience with deposit retention, current retention strategies and participation in programs offering additional FDIC insurance protection, we believe that, although it is not possible to predict future terms and conditions upon renewal, a significant portion of existing non-brokered deposits will remain with CFBank.
The Holding Company, as a savings and loan holding company, has more limited sources of liquidity than CFBank. In general, in addition to its existing liquid assets, sources of liquidity include funds raised in the securities markets through debt or equity offerings, dividends received from its subsidiaries or the sale of assets. Pursuant to the Holding Company Order, the Holding Company may not, directly or indirectly, incur, issue, renew, rollover, or pay interest or principal on any debt or commit to do so, increase any current lines of credit, or guarantee the debt of any entity, without prior written notice to and written non-objection from the Board of Governors of the Federal Reserve System. In addition, the Holding Company may not declare, make, or pay any cash dividends or other capital distributions or purchase, repurchase or redeem or commit to purchase, repurchase, or redeem any Holding Company equity stock without the prior written non-objection of the Board of Governors of the Federal Reserve System. The Holding Company Order does not restrict the Holding Company s ability to raise funds in the securities markets through equity offerings.
At September 30, 2011, the Holding Company and its subsidiaries, other than CFBank, had cash of $\$ 587,000$ available to meet cash needs. The Holding Company received $\$ 529,000$ during the nine months ended September 30, 2011 in net proceeds from the sale of two parcels of land adjacent to the Company s Fairlawn headquarters. The proceeds had a positive impact on the cash position of the Holding Company. Operating expenses, excluding interest
on subordinated debentures and dividends on the Preferred Stock, are expected to be approximately $\$ 904,000$ during the twelve month period through September 30, 2012. The Holding Company s available cash at September 30, 2011 is sufficient to cover operating expenses, at their current level, for approximately 8 months.

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Annual debt service on the subordinated debentures is currently approximately $\$ 159,600$. The subordinated debentures have a variable rate of interest, reset quarterly, equal to the three-month LIBOR plus $2.85 \%$. The total rate in effect was $3.10 \%$ at September 30, 2011. An increase in the three-month LIBOR would increase the debt service requirement of the subordinated debentures. Annual dividends on the preferred stock are approximately $\$ 361,300$ at the current 5\% level, which is scheduled to increase to $9 \%$ after February 14, 2014. The Board of Directors elected to defer the quarterly dividend payments related to the Preferred Stock beginning with the November 15, 2010 payment, and the quarterly interest payments on the subordinated debentures beginning with the December 30, 2010 payment, in order to preserve cash at the Holding Company. The Company expects that the Board will also elect to defer future payments. Pursuant to the Holding Company Order, the Holding Company may not pay dividends on the Preferred Stock or interest on the subordinated debentures without the prior written notice to and written non-objection from the Board of Governors of the Federal Reserve System
Banking regulations limit the amount of dividends that can be paid to the Holding Company by CFBank without prior regulatory approval. Generally, financial institutions may pay dividends without prior approval as long as the dividend is not more than the total of the current calendar year-to-date earnings plus any earnings from the previous two years not already paid out in dividends, and as long as the financial institution remains well capitalized after the dividend payment. As of September 30, 2011, CFBank may pay no dividends to the Holding Company without regulatory approval. Pursuant to the CFBank Order, CFBank may not declare or pay dividends or make any other capital distributions without receiving prior written regulatory approval. Future dividend payments by CFBank to the Holding Company would be based on future earnings and regulatory approval. The Holding Company is significantly dependent on dividends from CFBank to provide the liquidity necessary to meet its obligations. In view of the current levels of problem assets, the continuing depressed economy, the prohibition on origination of commercial and nonresidential loans contained in the CFBank Order, the longer periods of time necessary to work out problem assets in the current economy and uncertainty surrounding CFBank $s$ future ability to pay dividends to the Holding Company, the Board of Directors and management are exploring additional funding sources to support its working capital needs. In the current economic environment, however, there can be no assurance that it will be able to do so or, if it can, what the cost of doing so will be.
See Note 12 to the consolidated financial statements included in this report on Form $10-\mathrm{Q}$ for information regarding regulatory matters.

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## CENTRAL FEDERAL CORPORATION <br> PART 1. Item 4. <br> CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Securities Exchange Act of 1934 (Exchange Act) reports is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure. Management, with the participation of our principal executive and financial officers, has evaluated the effectiveness of its disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, our principal executive officer and principal financial officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in the reports we file or submit under the Exchange Act.
Changes in internal control over financial reporting. We made no changes in our internal controls over financial reporting or in other factors that could significantly affect these controls in the third quarter of 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## CENTRAL FEDERAL CORPORATION

## PART II. Other Information

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
Pursuant to the Holding Company Order, the Holding Company may not declare, make, or pay any cash dividends (including dividends on the Preferred Stock or its common stock) or other capital distributions or purchase, repurchase or redeem or commit to purchase, repurchase, or redeem any Holding Company equity stock without the prior written non-objection of the Board of Governors of the Federal Reserve System.
Item 6. Exhibits.
See Exhibit Index at page 76 of this report on Form 10-Q.

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## CENTRAL FEDERAL CORPORATION

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CENTRAL FEDERAL CORPORATION

Dated: November 10, 2011

Dated: November 10, 2011

By:/s/ Eloise L. Mackus
Eloise L. Mackus, Esq. Chief Executive Officer, General Counsel and Corporate Secretary

By: /s/ Therese Ann Liutkus
Therese Ann Liutkus, CPA
President, Treasurer and Chief Financial
Officer

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## CENTRAL FEDERAL CORPORATION <br> EXHIBIT INDEX

Exhibit
Number
Description of Exhibit
3.1 Certificate of Incorporation of the registrant (incorporated by reference to Exhibit 3.1 to the registrant s Registration Statement on Form SB-2 No. 333-64089, filed with the Commission on September 23, 1998)
3.2 Amendment to Certificate of Incorporation of the registrant (incorporated by reference to Exhibit 3.2 to the registrant s Registration Statement on Form S-2 No. 333-129315, filed with the Commission on October 28, 2005)
3.3 Second Amended and Restated Bylaws of the registrant (incorporated by reference to Exhibit 3.3 to the registrant s Form 10-K for the fiscal year ended December 31, 2007, filed with the Commission on March 27, 2008)
3.4 Amendment to Certificate of Incorporation of the registrant (incorporated by reference to Exhibit 3.4 to the registrant s Form 10-Q for the quarter ended June 30, 2009, filed with the Commission on August 14, 2009)
3.5 Amendment to Certificate of Incorporation of the registrant
4.1 Form of Stock Certificate of Central Federal Corporation (incorporated by reference to Exhibit 4.0 to the registrant s Registration Statement on Form SB-2 No. 333-64089, filed with the Commission on September 23, 1998)
4.2 Certificate of Designations of Fixed Rate Cumulative Perpetual Preferred Stock, Series A, of Central Federal Corporation (incorporated by reference to Exhibit 3.1 to the registrant s Current Report on Form 8-K, filed with the Commission on December 5, 2008)
4.3 Warrant, dated December 5, 2008, to purchase shares of common stock of the Registrant (incorporated by reference to Exhibit 4.1 to the registrant s Current Report on Form 8-K, filed with the Commission on December 5, 2008)
10.1 Form of Standby Purchase Agreement (incorporated by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K, filed with the Commission on August 10, 2011)
11.1 Statement Re: Computation of Per Share Earnings
31.1 Rule 13a-14(a) Certifications of the Chief Executive Officer
31.2 Rule 13a-14(a) Certifications of the Chief Financial Officer
32.1 Section 1350 Certifications of the Chief Executive Officer and Chief Financial Officer
101.1 Interactive Data File (XBRL)


[^0]:    See accompanying notes to consolidated financial statements.

