#### Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

Birmingham Bloomfield Bancshares Form 10-Q November 13, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10 - Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

#### Commission File Number <u>000-52584</u> BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

Michigan 20-1132959

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

#### 33583 Woodward Avenue, Birmingham, MI 48009

(Address of principal executive offices, including zip code)

(248) 723-7200

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (i) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (ii) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filed, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated

Accelerated filer o

Non-accelerated filer o

Smaller reporting

filer o

(Do not check if a smaller reporting

company b

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

Yes o No b

The number of shares outstanding of the issuer s Common Stock as of November 13, 2009, was 1,800,000 shares.

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#### PART I FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

## BIRMINGHAM BLOOMFIELD BANCSHARES, INC CONSOLIDATED BALANCE SHEETS

	September 30, 2009 (unaudited)		Г	ecember 31, 2008
Assets				
Cash and cash equivalents Cash Federal funds sold	\$	6,920,168 2,410,489	\$	1,201,318 3,462,179
Total cash and cash equivalents		9,330,657		4,663,497
Securities, available for sale (Note 3)		4,406,090		3,880,401
Loans (Note 4) Total loans Less: allowance for loan losses		67,485,024 (872,426)		56,840,675 (710,000)
Net loans  Premises & equipment (Note 6) Interest receivable and other assets		66,612,598 2,023,389 440,005		56,130,675 2,232,317 391,646
Total assets	\$	82,812,739	\$	67,298,536
Liabilities and Shareholders Equity				
Deposits (Note 5) Non-interest bearing Interest bearing	\$	7,897,199 64,694,097	\$	5,194,795 52,553,240
Total deposits		72,591,296		57,748,035
Interest payable and other liabilities		204,686		238,532
Total liabilities		72,795,982		57,986,567
Shareholders equity Senior cumulative perpetual preferred stock series A \$1,000 liquidation value per share, 5% Authorized, issued and outstanding 1,635 shares Warrant cumulative perpetual preferred stock series B \$1,000 liquidation value per share, 9%		1,635,000 82,000		

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Authorized, issued and outstanding 82 shares		
Discount on senior preferred stock	(84,154)	
Premium on warrant preferred stock	9,148	
Common stock, no par value		
Authorized 4,500,000 shares		
Issued and outstanding 1,800,000 shares	17,034,330	17,034,330
Additional paid in capital share based payments	485,764	466,553
Accumulated deficit	(9,254,567)	(8,311,252)
Accumulated other comprehensive income	109,236	122,338
Total shareholders equity	10,016,757	9,311,969
Total liabilities and shareholders equity	\$ 82,812,739	\$ 67,298,536

See accompanying notes to consolidated financial statements

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## BIRMINGHAM BLOOMFIELD BANCSHARES, INC CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

	For the Three Months Ended September 30, 2009 2008			Months Ended nber 30, 2008
Interest Income Loans, including fees Taxable securities Federal funds sold Correspondent bank	\$ 1,038,306 36,437 1,019 9,526	\$ 817,556 42,176 23,711	\$ 2,774,781 110,948 2,934 17,122	\$ 2,196,208 97,811 113,841
Total interest income	1,085,288	883,443	2,905,785	2,407,860
Interest expense Deposits	337,221	351,789	1,005,080	1,005,217
Total interest expense	337,221	351,789	1,005,080	1,005,217
Net interest income	748,067	531,654	1,900,705	1,402,643
Provision for loan losses	32,000	109,146	180,776	253,811
Net interest income after provision for loan losses	716,067	422,508	1,719,929	1,148,832
Non-interest income Loan fees and charges Deposit fees and charges Other income	4,337 20,053 2,916	3,198 15,492 16,224	10,008 54,779 12,733	15,027 53,307 28,141
Total non-interest income	27,306	34,914	77,520	96,475
Non-interest expense Salaries and benefits Occupancy & equipment expense FAS 123R share based payments Data processing expense Advertising and public relations Professional fees Printing and office supplies Other expense	398,630 191,873 5,911 54,845 (650) 72,663 5,400 138,130	301,753 198,158 (21,000) 47,973 10,110 54,311 5,384 95,310	1,176,724 607,413 19,211 158,610 56,608 269,977 21,422 396,323	1,163,357 616,402 135,068 69,721 197,067 19,510 302,068
Total non-interest expense	866,802	691,999	2,706,288	2,503,193

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Net loss before taxes	(123,429)	(234,577)		7) (908,839)		(1,	257,886)
Income taxes							
Net loss	\$ (123,429)	\$ (2	234,577)	\$ (90	08,839)	\$ (1,	257,886)
Dividend on senior preferred stock Accretion of discount on pref stock	(20,438) (4,422)			-	25,207) (7,846)		
Effective dividend on preferred stock	(24,860)			(.	33,053)		
Dividend on warrant preferred stock Amortization of premium on warrant pref stk	(1,845) 480				(2,275) 852		
Effective dividend on warrant pref stk	(1,365)				(1,423)		
Net loss applicable to common shareholders	\$ (149,654)	\$ (2	234,577)	\$ (94	43,315)	\$ (1,	257,886)
Basic loss per share	\$ 0.08	\$	(0.13)	\$	0.52	\$	(0.70)
Diluted loss per share	\$ 0.08	\$	(0.13)	\$	0.52	\$	(0.70)

See accompanying notes to consolidated financial statements

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#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY January 1, 2009 to September 30, 2009 (Unaudited)

			Additional Paid in	Accumulated	Accumulated Other Comprehensive	
	Preferred Stock	Common Stock	Capital	Deficit	Income	Total
Balance at January 1, 2009		\$ 17,034,330	\$ 466,553	\$ (8,311,252)	\$ 122,338	\$ 9,311,969
Issue senior preferred stock Issue warrant	1,635,000					1,635,000
preferred stock Discount senior pref.	82,000					82,000
stock Amortization Premium warrant	(84,154)			(7,846)		(84,154) (7,846)
pref. stock	9,148			952		9,148
Accretion Preferred dividends				852 (27,482)		852 (27,482)
Share based payments Comprehensive loss:			19,211			19,211
Net loss				(908,839)		(908,839)
Unrealized gain on securities					(13,102)	(13,102)
Total comprehensive loss						(921,941)
Balance at September 30, 2009	\$ 1,641,994	\$ 17,034,330	\$ 485,764	\$ (9,254,567)	\$ 109,236	\$ 10,016,757
See accompanying notes to consolidated financial statements 5						

## BIRMINGHAM BLOOMFIELD BANCSHARES, INC CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

		Months Ended aber 30,
	2009	2008
Cash flows from operating activities		
Net loss	\$ (908,839)	\$ (1,257,886)
Share based payments expense	19,211	
Provision for loan losses	180,776	253,811
Accretion of securities	(3,531)	(20,821)
Gain on sales or calls of securities	(3,027)	(19,270)
Depreciation expense	225,674	234,000
Net (increase) decrease in other assets	(48,359)	92,466
Net increase (decrease) in other liabilities	(33,846)	53,541
Net cash used in operating activities	(571,941)	(664,159)
Cash flows from investing activities		
Increase in loans	(10,662,699)	(18,875,912)
Purchase of securities	(2,954,862)	(2,978,241)
Proceeds from sales, calls or maturities of securities	2,422,629	1,285,802
Purchases of premises and equipment improvements	(16,746)	(25,276)
Net cash used in investing activities	(11,211,678)	(20,593,627)
Cash flows from financing activities		
Increase in deposits	14,843,261	18,537,249
Proceeds from sale of senior preferred stock	1,635,000	,,
Dividend on senior preferred stock	(27,482)	
Net cash provided by financing activities	16,450,779	18,537,249
Increase in cash and cash equivalents	4,667,160	(2,720,537)
Cash and cash equivalents at the beginning of the period	4,663,497	5,139,126
Cash and cash equivalents at the end of the period	\$ 9,330,657	\$ 2,418,589
Supplemental cash flow information:  Cash paid for interest:  See accompanying notes to consolidated financial:	\$ 1,070,918 statements	\$ 882,655

## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1 Summary of Significant Accounting Policies

#### **Basis of Statement Presentation**

The accompanying unaudited consolidated interim financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) with the instructions to Form 10-Q. Accordingly, certain information and disclosures required by accounting principles generally accepted in the United States of America for complete financial statements are not included herein. The interim financial statements should be read in conjunction with the financial statements of Birmingham Bloomfield Bancshares, Inc. (the Corporation) and the notes thereto included in the Corporation s annual report on Form 10-K for the year ended December 31, 2008.

In the opinion of management, all adjustments, consisting of normal recurring adjustments, which in the opinion of management are necessary for a fair presentation of financial position, results of operations, and cash flows, have been made. Events occurring subsequent to the balance sheet date through November 13, 2009 (the date of filing with the Securities and Exchange Commission) have been evaluated for potential recognition or disclosure in the consolidated financial statements. The results of operations for the three and nine month periods ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ended December 31, 2009.

Certain amounts in the prior period financial statements have been reclassified to conform to the current period

Certain amounts in the prior period financial statements have been reclassified to conform to the current period presentation.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiary the Bank of Birmingham (the Bank ). All significant intercompany balances and transactions have been eliminated in consolidation.

#### **Recent Accounting Developments**

During May of 2009 the Financial Accounting Standards Board issued FASB ASC 855, Subsequent Events (formerly SFAS 165). This statement establishes standards under which an entity shall recognize and disclose events that occur after the balance sheet date but before the related financial statements are issued or are available to be issued. FASB ASC 855 is in effect for fiscal years and interim periods ending after June 15, 2009. Birmingham Bloomfield Bancshares adoption of FASB ASC 855 had no impact on our consolidated financial position or results of operations. In June 2009, the Financial Accounting Standards board issued three additional pronouncements. Birmingham Bloomfield Bancshares is assessing the impact of the adoption of these pronouncements on its consolidated financial position and results of operations. The pronouncements were:

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FASB ASC 105, Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162 (formerly SFAS No. 168). On the effective date of FASB ASC 105, the codification will become the sole source of authoritative U.S. Generally Accepted Accounting Principles, (GAAP), recognized by the Financial Accounting Standards Board. This pronouncement is effective for interim and fiscal years ending after September 15, 2009. As FASB ASC 105 does not alter current Generally Accepted Accounting Principles, Birmingham Bloomfield Bancshares adoption of the same is not expected to have any material impact on our

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## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

consolidated financial position or results of operations. In order to ease the transition to the Codification, we are providing the Codification cross-reference alongside the references to the standards issued and adopted prior to the adoption of the Codification. All future references to authoritative accounting literature in our consolidated financial statements will be referenced in accordance with the Codification.

FASB ASC 860, Transfers and Servicing (formerly SFAS No. 166). The objective of FASB ASC 860 is to improve

both the relevance and the comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and the transferring entity s continuing involvement, if any, in the transferred financial assets. This pronouncement is effective for interim and annual reporting periods that begin after November 15, 2009. FASB ASC 810, Consolidation of Variable Interest Entities. The objective of FASB ASC 810 is to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. FASB ASC 810 shall be effective as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for the interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Earlier application is prohibited. Birmingham Bloomfield Bancshares is currently evaluating the impact of the adoption of this standard, but does not expect it to have a material effect on the Corporation s financial position or results of operation.

During August 2009, FASB issued FASB ASC 820, Fair Value Measurements (formerly ASU 2009-05). This update provides additional guidance on how to measure the fair value of liabilities. It does not require any new fair value disclosure measurements, but does reiterate the definition of the fair value of a liability is the price that would be paid to transfer it in an orderly transaction between market participants at the measurement date. It also states that a company must consider its own nonperformance risk, including credit risk in the fair value measurement of liabilities. FASB ASC 820 is effective for interim and annual reporting periods beginning after issuance. Birmingham Bloomfield Bancshares adoption of the update as of October 1, 2009 is not expected to have any material impact on its consolidated financial position or results of operations.

In September 2009, FASB issued FASB ASC 820, Fair Value Measurements (formerly ASU 2009-12). If certain conditions are met, FASB ASC 820 allows reporting entities to use net asset value per share to estimate the fair value of these investments as a practical expedient in cases where there is no readily determinable fair value. The FASB ASC also requires disclosures by major category of investment about the attributes of the investments, such as the nature of any restrictions on the investor s ability to redeem its investments at the measurement date, any unfunded commitments, and the investment strategies of the investees. FASB ASC 820 is effective for interim and annual periods ending after Dec. 15, 2009, with early application permitted. Adoption of FASB ASC 820 is not expected to have any material impact on Birmingham Bloomfield Bancshares, Inc.

#### **Note 2** Fair Value Accounting

On January 1, 2008, the Corporation adopted FASB ASC 820, Fair Value Measurements (formerly SFAS 157, SFAS 157-2 and SFAS 157-4). FASB ASC 820 establishes a framework for measuring fair value and expands disclosures about fair value measurements. FASB ASC 820 was issued to bring conformity to the definition of fair value; prior to FASB ASC 820 there was no conformity in the accounting guidance regarding the definition of fair value. FASB ASC 820, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly (formerly SFAS 157-4), provides guidance on how to determine the fair value of assets and liabilities in an environment where the volume and level of activity for the asset or liability have significantly decreased and re-

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## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

emphasizes that the objective of a fair value measurement remains an exit price. The FASB ASC is effective for periods ending after June 15, 2009, with earlier adoption permitted. The adoption of FASB ASC 820 did not have a material effect on Birmingham Bloomfield Bancshares financial position or results of operations.

As of June 30, 2009 Birmingham Bloomfield Bancshares adopted FASB ASC 825, The Fair Value Option for Financial Assets and Financial Liabilities (formerly FSP 107-1 and APB 28-1), requires companies to disclose the fair value of financial instruments within interim financial statements, adding to the current requirement to provide those disclosures annually. Since FASB ASC 825 addresses financial statement disclosures only, its adoption, effective June 30, 2009, did not impact Birmingham Bloomfield Bancshares consolidated financial position or results of operations and the required disclosures have been provided within this note.

#### **Valuation Hierarchy**

FASB ASC 820 (formerly SFAS 157) establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date and are the primary method of valuation used by Birmingham Bloomfield Bancshares, Inc. The three levels are defined as follows.

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets which the Corporation can participate.

Birmingham Bloomfield Bancshares currently holds no securities in level one of the hierarchy.

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 2 assets and liabilities for Birmingham Bloomfield Bancshares, Inc. include available for sale investments in government sponsored agencies, asset backed securities, and investments in obligations of state and political subdivisions. Fair values of these items are determined via external pricing from vendors.

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement, and include inputs that are available in situations where there is little, if any, market activity for the related asset or liability.

Level 3 assets and liabilities for Birmingham Bloomfield Bancshares, Inc. include FHLB stock. A financial instrument s categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following table presents the financial instruments carried at fair value as of September 30, 2009, on the Consolidated Balance Sheet and by FASB ASC 820 valuation hierarchy (as described above):

Assets measured at fair value on a recurring basis as of September 30, 2009 (000s omitted):

	Quoted Prices in Active	Significant		
	Markets	Other	Significant	
			-	Balance
	for Identical	Observable	Unobservable	at
	Assets	Assets Inputs		September
	Level 1	Level 2	Level 3	30, 2009
Securities available for sale	\$	\$ 4,244	\$ 162	\$ 4,406

## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 3 Securities

The amortized cost and estimated fair value of securities, with gross unrealized gains and losses, follows (000s omitted):

September 30, 2009 (unaudited) U.S. Government agency securities Municipal securities Mortgage backed securities Corporate bonds	A1 \$	mortized cost 2,844 200 1,091	unre	ross calized ains 13 4 92	Gross unrealized losses \$	timated fair value 2,857 204 1,183
FHLB Stock		162				162
Total securities available for sale	\$	4,297	\$	109	\$	\$ 4,406
December 31, 2008		ortized cost	unrea	oss alized ins	Gross unrealized losses	timated fair value
U.S. Government agency securities Municipal securities	\$	2,004	\$	30	\$	\$ 2,034
Mortgage backed securities Corporate bonds FHLB Stock		1,250 504		92		1,342 504
Total	\$	3,758	\$	122	\$	\$ 3,880

As of September 30, 2009 and December 31, 2008, all securities are available for sale. The securities held in our portfolio experienced no rating changes during the quarter and remain at AAA for all except the municipal holding which is at Aa3 based on ratings by Moody. At September 30, 2009, there were \$1.5 million in securities pledged to secure public deposits from the State of Michigan. At December 31, 2008, there were no securities pledged to secure borrowings, public deposits or for other purposes required or permitted by law.

The amortized cost and estimated fair value of securities at September 30, 2009, by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations without call or prepayment penalties. The contractual maturities of securities are as follows (000s omitted):

		Estimated
	Amortized	fair
	cost	value
Due in one year or less	\$	\$
Due in one year through five years	3,044	3,061
Due in five years through ten years	162	162
Due after ten years		
Subtotal	3,206	3,223

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Mortgage backed securities, due after 10 years 1,091 1,183

Total \$ 4,297 \$ 4,406

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## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 4 Loans

A summary of the balances of loans are as follows (000s omitted):

	September 30, 2009 (unaudited)			December 31, 2008		
Mortgage loans on real estate:	Φ.	1.700	Φ.	2515		
Residential 1 to 4 family	\$	1,709	\$	2,745		
Multifamily		11,213		7,676		
Commercial		29,302		23,085		
Construction		1,218		3,000		
Second mortgage		173		736		
Equity lines of credit		11,347		10,381		
Total mortgage loans on real estate		54,962		47,623		
Commercial loans		12,069		8,242		
Consumer installment loans		501		1,007		
Total loans Less:		67,532		56,872		
Allowance for loan losses		872		710		
Net deferred loan fees		47		31		
Net loans	\$	66,613	\$	56,131		

Activity in the allowance for loan losses for the periods ended September 30, are as follows (000s omitted):

	Three mon Septem		Nine months endo September 30,		
(unaudited)	2009	2008	2009	2008	
Balance at beginning of period Charge-offs Recoveries	\$ 840	\$ 789 (198)	\$ 710 (18)	\$ 560 (198) 84	
Provision for loan losses	32	109	180	254	
Balance at end of period	\$ 872	\$ 700	\$ 872	\$ 700	

At September 30, 2009, the Corporation had no impaired, nonaccrual loans and there were no loans over 90 days past due and still accruing interest.

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## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 5 Deposits

Deposits are summarized as follows (000s omitted):

	,	ptember 30, 2009 audited)	31, 2008
Non-interest bearing deposits	\$	7,897	\$ 5,195
NOW accounts		7,819	7,882
Savings and money market accounts		20,405	10,571
Certificates of deposit <\$100,000		13,205	13,089
Certificates of deposit >\$100,000		23,265	21,011
Total	\$	72,591	\$ 57,748

At September 30, 2009, the scheduled maturities of time deposits maturing are as follows (000s omitted):

	<\$100,000	>\$100,000	Total
Within 12 months	\$ 10,751	\$ 16,717	\$ 27,468
> 12 months	2,454	6,548	9,002
Total	\$ 13,205	\$ 23,265	\$ 36,470

#### **Note 6** Leases and Commitments

The Corporation has entered into a lease agreement for its main office. Payments began in February 2005 and the initial term of the lease expires in October 2015. In October 2007, the Corporation exercised its first renewal option on the property which expires in October 2025. The main office lease has one additional ten year renewal option. The Corporation also entered into a lease agreement for its branch office in Bloomfield Township. Payments began in March 2006 and the lease expires February 2016. The Bloomfield branch office lease has one five year renewal option. Refer to Management Discussion and Analysis for additional information regarding the Bloomfield office lease. Rent expense under the lease agreements was \$70,000 and \$68,000 for the three months ended September 30, 2009 and 2008, respectively. Rent expense under the lease agreements was \$209,000 and \$205,000 for the nine months ended September 30, 2009 and 2008, respectively.

The following is a schedule of future minimum rental payments under operating leases on a calendar year basis (000s omitted):

2009	\$ 71
2010	286
2011	292
2012	298
2013	304
Thereafter	3,365
Total	\$ 4,616

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## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 7** Fair Value of Financial Instruments

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Corporation s various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. FASB ASC 825 (formerly SFAS 107) excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Corporation.

The following methods and assumptions were used by the Corporation in estimating fair value disclosures for financial instruments:

Cash and Cash Equivalents - The carrying values of cash and cash equivalents approximate fair values.

**Securities** - Fair values of securities are based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

**Loans Receivable** - For variable-rate loans that re-price frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values of nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

**Deposit Liabilities** - The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits. **Accrued Interest** - The carrying value of accrued interest approximates fair value.

**Other Financial Instruments** - The fair value of other financial instruments, including loan commitments and unfunded letters of credit, based on discounted cash flow analyses, is not material.

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## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 7 Fair Value of Financial Instruments continued

The carrying values and estimated fair values of financial instruments at September 30, 2009 and December 31, 2008, are as follows (in thousands):

	September 30, 2009		Decembe	r 31, 2008
		Estimated		Estimated
	Carrying	Fair	Carrying	Fair
	Value	Value	Value	Value
Financial assets:				
Cash and cash equivalents	\$ 9,331	\$ 9,331	\$ 4,663	\$ 4,663
Securities available for sale	4,406	4,406	3,880	3,880
Loans	67,485	67,471	56,841	57,273
Accrued interest receivable	350	350	293	293
Financial liabilities:				
Deposits	72,591	74,869	57,748	57,897
Accrued interest payable	87	87	153	153
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## BIRMINGHAM BLOOMFIELD BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 8** Minimum Regulatory Capital Requirements

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The prompt corrective action regulations provide four classifications, well capitalized, adequately capitalized, undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and plans for capital restoration are required. The Bank of Birmingham was well-capitalized as of September 30, 2009. At September 30, 2009, the Corporation qualifies for an exemption from regulatory capital requirements due to its asset size.

The Bank s actual capital amounts and ratios as of September 30, 2009 are presented in the following table (000s omitted):

	Actual		For Ca Adequacy l	Purposes	To l Well-Cap	italized
As of September 30, 2009 Total risk-based capital (to risk weighted assets)	Amount	Ratio	Amount	Ratio	Amount	Ratio
Bank of Birmingham	\$8,775	13.0%	\$5,407	8.0%	\$6,758	10.0%
Tier I capital (to risk weighted assets) Bank of Birmingham	\$7,920	11.7%	\$2,703	4.0%	\$4,055	6.0%
Tier I capital (to average assets) Bank of Birmingham	\$7,920	9.4%	\$3,389	4.0%	\$4,236	5.0%
As of December 31, 2008 Total risk-based capital (to risk weighted assets) Bank of Birmingham	\$9,345	16.6%	\$4,491	8.0%	\$5,614	10.0%
Tier I capital (to risk weighted assets) Bank of Birmingham	\$8,635	15.4%	\$2,246	4.0%	\$3,369	6.0%
Tier I capital (to average assets) Bank of Birmingham	\$8,635	12.8% 15	\$2,695	4.0%	\$3,369	5.0%

#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

Management s Discussion and Analysis of Financial Condition and Results of Operations ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### **Disclosure Regarding Forward Looking Statements**

This report contains forward-looking statements throughout that are based on management s beliefs, assumptions, current expectations, estimates and projections about the financial services industry, the economy, and about the Corporation and the Bank. Words such as anticipates, believes, estimates, expects, forecasts, intends, is likely, plans, projects, variations of such words and similar expressions are intended to identify such forward-looking statements. These forward-looking statements are intended to be covered by the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Actual results and outcomes may materially differ from what may be expressed or forecasted in the forward-looking statements. The Corporation undertakes no obligation to update, amend, or clarify forward looking statements, whether as a result of new information, future events (whether anticipated or unanticipated), or otherwise. Future factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to, the following: the credit risks of lending activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses; competitive pressures among depository institutions, especially in light of increased consolidation within the industry; our ability to recruit and retain personnel required to support our growth and expansion and maintain the level of expertise necessary to support operational compliance; the ability to control expenses in this very difficult economic environment and era of special assessments from the FDIC and additional government oversight; interest rate movements and their impact on customer behavior and net interest margin; the impact of re-pricing and competitor s pricing initiatives on loan and deposit products; the ability to adapt successfully to technological changes to meet customers needs and development in the market place; our ability to manage and access cost-effective funding; changes in economic conditions in general and particularly as related to the automotive and related industries in the Detroit metropolitan area; new legislation or regulatory changes, including but not limited to changes in federal and/or state tax laws or interpretations thereof by taxing authorities; changes in accounting principles, policies or guidelines; and our future acquisitions of other depository institutions or lines of business. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning and Corporation and its business, including additional factors that could materially affect the Corporation s financial results, is included in its filings with the Securities and Exchange Commission.

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#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

## Management s Discussion and Analysis of Financial Condition and Results of Operations OVERVIEW

Economic conditions have worsened for banks in general and particularly in Michigan as the U.S. economy has fallen into a recession. The nation s economy as a whole including the banking industry has experienced significant downturns resulting in losses, additional government intervention and oversight, and additional expense from FDIC special assessments within our industry. The Bank has been very prudent in lending practices and those efforts continue to show a very clean loan portfolio through the third quarter of the year. Through management s ongoing review of operations it was determined that the Bloomfield Hills branch location was not contributing to the profitability of the company in the manner anticipated. On October 1, 2009 the Corporation entered into an agreement with the lease holder for that location to terminate the lease effective January 18, 2010. The lease had an original termination date in February 2016. While the cost related to the closure of this location is expected to negatively impact earnings for 2009, the closure will aid in the reduction of ongoing operational costs which have been a hindrance in our efforts to achieve profitability. It is expected that the closure costs will be approximately \$630,000 incurred in the fourth quarter that will allow for cost savings of approximately \$300,000 per year going forward. The Bank continues to use its capital for customer loans, investments and other general banking purposes. The Corporation s initial offering proceeds have enabled the Bank to maintain a leverage capital ratio, which is a measure of core capital to average total assets, in excess of 8% for the first three years of operations as required by the FDIC. The Bank is no longer in de novo status as of July 27, 2009. The Corporation does anticipate that it will require \$4.0 to \$6.0 million in additional equity during the next 36 months of operations in order to continue to grow while meeting regulatory capital requirements. The Corporation has participated in the Government's Capital Purchase Program, receiving \$1.635 million in capital through the program to fulfill a portion of that need. A second application has been sent in for additional funding available under the program. No determination on the application has been made by the appropriate agencies as of this filing. Management is exploring additional options within the capital markets with the aid of consultants to determine how and when it may raise the anticipated necessary equity.

#### FINANCIAL CONDITION

At September 30, 2009, the Corporation s total assets were \$82.8 million, an increase of \$15.5 million or 23.1% from December 31, 2008. Cash and cash equivalents increased by \$4.7 million or 100.1%. Investment securities increased \$.5 million or 13.5% from December 31, 2008 to September 30, 2009. Loans, net of the allowance for loan losses, increased by \$10.5 million or 18.7% from December 31, 2008 to September 30, 2009. Total deposits increased by \$14.8 million or 25.7% from December 31, 2008 to September 30, 2009. Basic and diluted loss per share for the three and nine months ended September 30, 2009 were \$(0.08) per share and \$(0.52) per share, respectively. These numbers include the impact of the Corporation s participation in the Capital Purchase Program through the Department of Treasury. Basic and diluted loss per share for the three and nine months ended September 30, 2008 were \$(0.13) per share and \$(0.70) per share, respectively.

#### **Cash and Cash Equivalents**

Cash and cash equivalents increased \$4.7 million or 100.1% to \$9.3 million at September 30, 2009 up from \$4.7 million at December 31, 2008. This difference is due to a decrease in Federal funds sold of \$1.0 million and an increase in cash due to \$1.6 million received through the Government Capital Purchase Plan, \$1.5 million from the State of Michigan CD Stimulus program, and \$2.6 million in certificates of deposit and new customer deposits. These funds will be utilized for future anticipated loan fundings.

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#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### Management s Discussion and Analysis of Financial Condition and Results of Operations Investments

Total investment securities available-for-sale increased \$526,000 or 13.5% to \$4.4 million at September 30, 2009, compared to \$3.9 million at December 31, 2008. The increase in investment securities is primarily attributable to \$2.8 million in U.S. Government agency security purchases and the purchase of \$162,100 in FHLBI stock, offset by the sale of a corporate security and the call of four U.S. Government agency securities, resulting in an approximate decrease of \$2.3 million. The remaining offset was due to repayments on mortgage backed securities. The Bank had no held to maturity securities as of September 30, 2009 and December 31, 2008.

#### Loans, Credit Quality and Allowance for Loan Losses

During the first nine months of 2009, loans, net of the allowance for loan losses, increased \$10.5 million or 18.7%, to \$66.6 million at September 30, 2009 up from \$56.1 million at December 31, 2008. The largest single category increase within loans, as noted in Note 4 to the financial statements, was commercial non real estate loans which increased by \$3.8 million or 46.4% to \$12.1 million at September 30, 2009. Multifamily real estate increased by \$3.5 million or 46.1% to \$11.2 million at September 30, 2009. Commercial real estate increased by \$6.2 million or 26.9% to \$29.3 million at the current quarter end. These loans are for the most part owner occupied properties. These increases are due in part to increased draws on existing lines as well as continued business development efforts. The allowance for loan losses was \$872,000 or 1.29% of loans at September 30, 2009. For the three and nine month periods ended September 30, 2009, there was one home equity line of credit loan charge off for approximately \$18,000 due to it becoming a probate matter, which occurred in the second quarter of 2009. For the three and nine month periods ended September 30, 2008, there were two loan charge-offs totaling approximately \$198,000 in the third quarter, a commercial term loan for \$173,000 and a consumer line of credit for \$25,000. The Corporation had no loan recoveries during the three and nine month periods ended September 30, 2009. In the second quarter of 2008, the Corporation did recover approximately \$84,000 on a loan charged-off from 2007. There were no loans over 90 days past due and still accruing interest at September 30, 2009 or 2008.

The primary risk element considered by management regarding each consumer and residential real estate loan is lack of timely payment. Management has a reporting system that monitors past due loans and has adopted policies to pursue its creditor—s rights in order to preserve the Bank—s position. The primary risk elements concerning commercial and industrial loans and commercial real estate loans are the financial condition of the borrower, the sufficiency of collateral, and lack of timely payment. Management has a policy of requesting and reviewing annual financial statements from its commercial loan customers and periodically reviews existence of collateral and its value. Management evaluates the condition of the loan portfolio monthly and again on a quarterly basis to determine the adequacy of the allowance for loan losses. Management—s evaluation of the allowance is further based on consideration of actual loss experience, the present and prospective financial condition of borrowers, adequacy of collateral, industry concentrations within the portfolio, and general economic conditions. Management believes that the present allowance is currently adequate, based on the broad range of considerations listed above. However, management planned a gradual increase in the ratio of loan loss reserve to total loans to around 1.30% for 2009 due to the continued unstable economic environment that the corporation is operating within.

Although management believes that the allowance for loan losses is adequate to absorb losses as they arise, there can be no assurance that the Corporation will not sustain losses in any given period that could be substantial in relation to the size of the allowance for credit losses. Inherent risks and uncertainties related to the operation of a financial institution require management to depend on estimates, appraisals and evaluations of loans to prepare the Corporation s financial statements. Changes in economic conditions and the financial prospects of borrowers may result in changes to the estimates, appraisals and evaluations used. In addition, if circumstances and losses differ

#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### Management s Discussion and Analysis of Financial Condition and Results of Operations

substantially from management s assumptions and estimates, the allowance for loan losses may not be sufficient to absorb all future losses and net income could be significantly impacted.

#### **Premises and Equipment**

Premises and equipment, net of depreciation, was \$2.0 million as of September 30, 2009 and \$2.2 million at December 31, 2008. Due to the anticipated branch closure the Corporation will experience a write off of premises and equipment that are associated with that location. The charge will be approximately \$498,000 during the fourth quarter of 2009. The Corporation currently is anticipating a change in data processing service providers during the first quarter of 2010. This change may require some additional hardware purchases, however these are not anticipated to have a material impact on expenses.

#### **Deposits**

Total deposits were \$72.6 million at September 30, 2009, an increase of \$14.8 million over December 31, 2008. In the deposit categories, noninterest bearing DDA deposits were \$7.9 million, which were made up primarily of business accounts. NOW accounts which, except for limited circumstances, are owned by individuals were \$7.8 million at September 30, 2009, while Money Market accounts were \$9.8 million and Savings accounts were \$10.6 million at the current quarter end. Certificates of deposit were \$36.5 million at September 30, 2009. Of this amount \$23.3 million was in certificates greater than \$100,000. Beginning in February 2008, the Corporation began advertising its rates on certain certificates of deposits on a national certificate of deposit network, which has attracted some deposits from outside the local market. We will continue to utilize this avenue to supplement our deposit base as we continue to focus on growing our portion of the local retail and commercial deposit market. We have also chosen to participate in the MI-CD program with the State of Michigan. This program allows us to acquire State of Michigan certificate of deposit funds at below market rates to aid in the funding of our loan portfolio. Currently, \$1.5 million in these funds are included in our time deposits over \$100,000.

	As of September 30,		
	2	009	
(000s omitted)	Balance	Percentage	
Noninterest bearing demand	\$ 7,897	10.9	
NOW accounts	7,819	10.8	
Money market	9,845	13.6	
Savings	10,560	14.5	
Time deposits under \$100,000	13,205	18.1	
Time deposits over \$100,000	23,265	32.1	
Total deposits	\$72,591	100.0%	

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#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

## Management s Discussion and Analysis of Financial Condition and Results of Operations RESULTS OF OPERATIONS

#### **Net Interest Income**

Net interest income for the three months ended September 30, 2009 and 2008 were \$748,000 and \$532,000 respectively. Interest income on loans was \$1,038,000 and \$818,000 for the three months ended September 30, 2009 and 2008, respectively. The growth in interest income on loans was driven by continued growth in the loan portfolio. Deposit interest expense of \$337,000 and \$352,000 for the three month periods ended September 30, 2009 and 2008, respectively, decreased due to the growth in savings accounts and certificates of deposit accounts being offset by significantly lower interest rates offered during the 3<sup>rd</sup> quarter of 2009 compared to the same period in 2008. The following table shows the Corporation s consolidated average balances of assets, liabilities, and equity. The table also details the amount of interest income or interest expense and the average yield or rate for each category of interest-earning asset or interest-bearing liability as well as the net interest margin.

			<b>Months Ende</b>	ed September	•	
	Average Balance (000s)	2009 Interest	Average Yield/ Rate	Average Balance (000s)	2008 Interest	Average Yield/ Rate
Interest coming exects						
Interest-earning assets Loans	\$ 67,801	\$1,038,306	6.13%	\$ 53,000	\$817,556	6.17%
Securities	3,773	36,437	3.86%	3,893	42,176	4.33%
Federal funds sold Interest-bearing balance	2,316	1,019	0.18%	4,791	23,711	1.98%
with other financial						
institutions	8,092	9,526	0.47%			
Total interest-earning						
assets	81,982	1,085,288	5.30%	61,684	883,443	5.73%
Cash and due from banks	1,266			1,329		
All other assets	1,574			1,958		
Total assets	\$ 84,822			\$ 64,971		
Interest-bearing						
liabilities						
NOW accounts	\$ 8,040	13,474	0.67%	\$ 7,615	32,950	1.73%
Money market	10,261	26,402	1.03%	11,848	60,999	2.06%
Savings	10,038	39,102	1.56%	781	3,546	1.82%
Time deposits	37,495	258,243	2.75%	28,372	254,294	3.59%
Total interest-bearing						
liabilities	65,834	337,221	2.05%	48,616	351,789	2.89%
	8,335			6,486		

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Non-interest bearing deposits All other liabilities	644		291	
All other fraomties	044		291	
Total liabilities	74,813		55,393	
Shareholders equity	10,009		9,578	
Total liabilities and	Φ 9.4 922		Φ. (Α. 0.7.1	
shareholders equity	\$ 84,822		\$ 64,971	
Net interest income		\$ 748,067		\$ 531,654
Net spread			3.25%	2.84%
Net interest margin (1)			3.65%	3.45%
Ratio of interest-earning				
assets to interest-bearing				
liabilities	124.53%		126.88%	
(1) Net interest				
earnings divided				
by average				
interest-earning assets.				
assets.		20		

#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### Management s Discussion and Analysis of Financial Condition and Results of Operations

Net interest income for the nine months ended September 30, 2009 and 2008 was \$1.9 million and \$1.4 million respectively. Interest income on loans was \$2.8 million and \$2.2 million for the nine months ended September 30, 2009 and 2008, respectively. As indicated above, the growth in interest income on loans was driven by continued growth in the loan portfolio. Significant growth in interest bearing deposit balances, offset by significantly lower interest rates offered in 2009, resulted in consistent levels of deposit interest expense. Interest expense was \$1.0 million for the two nine month periods ended September 30, 2009 and 2008.

The following table shows the Corporation s consolidated average balances of assets, liabilities, and equity. The table also details the amount of interest income or interest expense and the average yield or rate for each category of interest-earning asset or interest-bearing liability and the net interest margin for the nine month periods ended September 30, 2009 and 2008, respectively.

		Nine	<b>Months Endo</b>	ed September	30,	
		2009		-	2008	
	Average Balance		Average Yield/	Average Balance		Average Yield/
	(000s)	Interest	Rate	(000s)	Interest	Rate
Interest-earning assets						
Loans	\$62,782	\$ 2,774,781	5.89%	\$46,756	\$ 2,196,208	6.26%
Securities	3,554	110,948	4.16%	2,616	97,811	4.99%
Federal funds sold	2,544	2,934	0.15%	6,386	113,841	2.38%
Interest-bearing balance						
with other financial						
institutions	4,927	17,122	0.46%			
Total interest-earning						
assets	73,807	2,905,785	5.25%	55,758	2,407,860	5.76%
Cash and due from banks	1,586			1,277		
All other assets	1,693			2,050		
Total assets	\$77,086			\$ 59,085		
Interest-bearing						
liabilities						
NOW accounts	\$ 7,837	52,314	0.89%	\$ 8,109	124,318	2.04%
Money market	10,128	91,091	1.20%	11,797	202,547	2.29%
Savings	7,674	95,054	1.65%	501	6,377	1.70%
Time deposits	34,468	766,621	2.97%	22,409	671,975	4.00%
Total interest-bearing						
liabilities	60,107	1,005,080	2.23%	42,816	1,005,217	3.13%
N						
Non-interest bearing deposits	6,691			5,927		
ı.	,			,-		

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All other liabilities 368 273 **Total liabilities** 67,166 49,016 Shareholders equity 9,920 10,069 Total liabilities and shareholders equity \$77,086 \$59,085 **Net interest income** \$1,900,705 \$1,402,643 Net spread 3.02% 2.63% Net interest margin (1) 3.43% 3.35% Ratio of interest-earning assets to interest-bearing liabilities 122.79% 130.23% (1) Net interest earnings divided by average interest-earning assets.

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#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### Management s Discussion and Analysis of Financial Condition and Results of Operations

The yield on interest-earning assets decreased for the quarter ended September 30, 2009 to 5.30% from 5.73% as compared to the same period in the prior year. Much of the decrease was due to reductions in the yield in the loan portfolio, particularly within the variable rate home equity portfolio with the prime rate changes that originally occurred during 2008 and have carried through 2009. The yield on loans receivable decreased to 6.13% for the three months ended September 30, 2009 from 6.17% for the same period in 2008. The Corporation s interest rate spread increased for the three months ended September 30, 2009 to 3.25% from 2.84% for the same period in 2008. The Corporation has benefited from an improvement in the spread on interest rates as reductions in the cost of deposits outpaced the reduction in loan yields. In the prior year, deposit rates were higher due to the competitive market as well as promotional rates offered by us as a de novo institution to attract and build the customer base. Net interest margin increased to 3.65% for the three months ended September 30, 2009 up from 3.45% for the same period in 2008. The yield on interest-earning assets decreased for the nine month period ended September 30, 2009 to 5.25% from 5.76% as compared to the same period in the prior year. The yield on loans receivable decreased to 5.89% for the nine months ended September 30, 2009, down from 6.26% for the same period in 2008. As indicated above, these decreases relate directly to decreases in the prime lending rate throughout 2008. The Corporation s interest rate spread increased for the nine months ended September 30, 2009 to 3.02%, up from 2.63% for the same period in 2008. Net interest margin increased to 3.43% for the nine months ended September 30, 2009, up from 3.35% for the same period in 2008. Management expects that the excess liquidity held in federal funds sold and Federal Reserve balances will be utilized in the fourth quarter through continued loan growth, depletion of deposits due to non-renewal of certain higher rate certificates and the purchase of higher yield investment products, which will improve the yield on interest earning assets.

#### **Provision for Loans Losses**

The provision for loan losses was \$32,000 and \$109,000 for the three months ended September 30, 2009 and 2008, respectively. The decrease from the previous comparable period in provision for loan losses was due to the loan portfolio declining by \$1.06 million for the three months ended September 30, 2009, while the increase in the loan portfolio for the same period in 2008 was \$6.48 million. The provision for loan losses was \$180,000 and \$254,000 for the nine months ended September 30, 2009 and 2008, respectively. The 2008 number included a specific reserve on a loan placed on non-accrual status during the second quarter. Due to the continuing difficult economic conditions, management has decided to gradually increase the provision to build our loan loss reserve levels to a more conservative 1.30% of total loans during 2009.

#### **Non-Interest Income**

Non-interest income was \$27,000 and \$35,000 for the three months ended September 30, 2009 and 2008, respectively. This decrease is primarily due to decreases in official check and wire transfer activity fees. Loan fees and charges increased to approximately \$4,300 for the three months ended September 30, 2009, up from \$3,200 for the same period in 2008. Deposit fees and charges increased to \$20,000 for the three months ended September 30, 2009, up from \$15,500 for the same period in 2008. Other income decreased to approximately \$3,000 for the quarter ended September 30, 2009, down from \$16,000 for the same period in 2008. This decrease is due to a gain recognized on the sale of a mortgage backed security in the 3<sup>rd</sup> quarter of 2008.

Non-interest income was \$77,500 and \$96,500 for the nine months ended September 30, 2009 and 2008, respectively. Loan fees and charges decreased to approximately \$10,000 for the first nine months of 2009 compared to \$15,000 for the same period in 2008. This decrease is due to a prepayment penalty on a commercial loan payoff in January 2008. Deposit fees and charges increased to approximately \$54,800 for the nine months ended September 30, 2009, up from approximately \$53,300 for the same period in 2008. Other income decreased to approximately \$12,700 for the nine months ended September 30, 2009, down from approximately \$28,100 for

#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### Management s Discussion and Analysis of Financial Condition and Results of Operations

the same period in 2008. This decrease is due primarily to gains recognized for calls on two investment securities in 2009 totaling approximately \$3,000, while gains recognized for calls on certain investment securities in 2008 totaled approximately \$19,300.

#### **Non-Interest Expense**

Non-interest expense for the three months ended September 30, 2009 and 2008 was \$867,500 and \$692,000 respectively. Salaries and benefits continued to be the largest component of non-interest expense. Salaries and benefits increased \$96,800, or 32.1%, to \$398,600 for the quarter ended September 30, 2009 up from \$301,800 for the same period of 2008. The current period included salaries for an increase of three additional employees, none of which were included in salaries for the same period in 2008. Occupancy expenses decreased slightly to \$192,000 for the quarter ended September 30, 2009 from \$199,000 for the same period of 2008. Data processing expenses were \$54,800 for the three month period ended September 30, 2009, compared to \$48,000 for the same period in 2008 mainly due to loan and deposit growth and price increases from the vendor. Advertising expenses were \$(650) for the three months ended September 30, 2009, down from \$10,100 as compared to the same period in 2008. The negative advertising expense for the current three month period is due to the partial reversal of an accrual booked in February 2009 for marketing expenses presented for payment, which related to prior years. These expenses were paid in September but at a negotiated 25% discount; therefore the remaining accrual was reversed. Professional fees were \$72,700 for the three months ended September 30, 2009 compared to \$66,000 for the same period in 2008. For the guarter ended September 30, 2009, the Corporation recognized \$9,800 for legal expenses related to the Capital Purchase Program Participation, which was not applicable to the same period in 2008. Other expenses increased to \$138,100 for the three months ended September 30, 2009 compared to \$95,300 for the same period in 2008. This increase is due in large part to regulatory assessment expenses being \$50,000 for the three months ended September 30, 2009 compared to \$19,000 for the same period in 2008. This increase is tied to the Corporation s deposit growth from the same period in the prior year.

Non-interest expense for the nine months ended September 30, 2009 and 2008 was \$2.71 million and \$2.50 million, respectively. Salaries and benefits increased \$13,000, or 1.1%, to \$1.176 million for the nine months ended September 30, 2009, up from \$1.163 million for the same period of 2008. In the first quarter of 2008, management of the Corporation reduced staffing in several key areas. This decrease in compensation expense remained throughout 2008 and into 2009. The staff additions made during the second quarter of this year has since offset this compensation reduction. Occupancy expenses remained relatively stable at \$607,000 for the nine months ended September 30, 2009 down from \$616,000 for the same period of 2008. Data processing expenses were \$159,000 for the nine month period ended September 30, 2009 compared to \$135,000 for the same period in 2008. These increased costs are due to increases in volume in the current year which is the basis for most of the data processing costs. In addition, increased ATM usage has increased the ATM transaction fees incurred in the current year. Advertising expenses remained relatively stable at \$56,600 for the nine months ended September 30, 2009, down from \$69,700 as compared to the same period in 2008. Professional fees were \$270,000 for the nine months ended September 30, 2009 compared to \$226,000 for the same period in 2008. The increase was related to specific programs which required legal review and are not expected to be recurring. Other expenses increased to \$396,000 for the nine months ended September 30, 2009 compared to \$302,000 for the same period in 2008. Regulatory assessments accounted for the majority of the difference. The increase in our deposit base will continue to increase the normal deposit insurance assessment, and the FDIC has the ability to assess additional special assessments across the industry as needed. The FDIC has issued a notice of proposed rule making that would allow it to replenish the deposit insurance fund by requiring financial institutions to prepay share insurance assessments for the fourth quarter of 2009 and all of 2010 through 2012 on December 31, 2009. The comment period extended through October 28, 2009, but the rule would be effective immediately upon adoption. The payment of an estimated \$475,000 would be recorded on the Corporation s books as a prepaid asset that would be written down over the appropriate periods.

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#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

## Management s Discussion and Analysis of Financial Condition and Results of Operations Income Taxes

No income tax expense or benefit was recognized during the three and nine month periods ended September 30, 2009 or 2008 due to the tax loss carry-forward position of the Corporation. An income tax benefit may be booked in future periods when the Corporation begins to turn a profit and management believes that profitability will be expected for the foreseeable future beyond that point.

#### LIQUIDITY AND CAPITAL RESOURCES; ASSET/LIABILITY MANAGEMENT

Bank liquidity depends upon the mix of the banking institution s potential sources and uses of funds. The major sources of liquidity for the Bank have been deposit growth, federal funds sold, and loans which mature within one year. Large deposit balances which might fluctuate in response to interest rate changes are closely monitored. These deposits consist mainly of certificates of deposit over \$100,000. We anticipate that we will have sufficient funds available to meet our future commitments. As of September 30, 2009, unused commitments totaled \$19.3 million. As a majority of the unused commitments represent commercial and equity lines of credit. Experience has shown that only a small portion of the unused commitments will normally be drawn upon. While we expect to see an increase in advances on the home equity lines of credit under these tough economic times, we believe that these usage numbers will not be excessive or have a major impact on our liquidity needs. A large portion (70%), of the Bank s time deposits of \$36.5 million matures within twelve months from September 30, 2009. This is on par with June 30, 2009, but down significantly from December 31, 2008 when 95% of deposits matured within one year. The Bank continues to focus on restructuring the deposit side of the balance sheet, extending the duration of those deposits to mitigate the effects of our liability sensitive position. We have been able to negate the negative impact of rising rates on our potential earnings over the short term. Several alternative funding sources have developed to supplement our deposit base in order to satisfy our liquidity needs. We utilize an online listing service that allows us to bring in deposits from outside the local marketplace and we have chosen to participate in the State of Michigan s MI-CD program, which allows us to pull in below market rate certificate of deposit dollars to aid in the funding of our loan portfolio. In addition, our application to the Federal Home Loan Bank of Indianapolis has been approved and a credit line with the Federal Reserve Bank was established to provide additional funding sources should they be needed.

The largest uses and sources of cash and cash equivalents for the Corporation for the quarter ended September 30, 2009, as noted in the Consolidated Statement of Cash Flows, were centered primarily on the uses of cash in investing activities and the net cash provided by financing activities. The uses of cash in investing activities were largely due to increases in the loan portfolio, and the cash provided from increases in deposits contributed to the total cash and cash equivalents at the end of September 30, 2009 of \$9.3 million, which was an increase of \$4.7 million from \$4.7 million at December 31, 2008.

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for Banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The Bank was well-capitalized as of September 30, 2009. Note 7 to the financial statements are hereby incorporated by reference. At September 30, 2009, the Corporation qualifies for an exemption from regulatory capital requirements due to its asset size. The Corporation does anticipate that it will require \$4.0 to \$6.0 million in additional equity during the next 36 months of operations in order to continue to grow while meeting regulatory capital requirements. Management applied for and was granted in April 2009 \$1.6 million in funding under the U.S. Treasury s Capital Purchase Program as part of our equity plan. A second application has been sent in for additional funding available under the program. No determination on the application has been made by the appropriate agencies as of this filing. Management is exploring additional options within the capital markets with the aid of consultants to determine how and when it may raise the anticipated equity management feels will be required to continue to expand our business in a controlled and prudent manner.

#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### Management s Discussion and Analysis of Financial Condition and Results of Operations

Managing rates on earning assets and interest bearing liabilities focuses on maintaining stability in the net interest margin, an important factor in earnings growth and stability. Emphasis is placed on maintaining a controlled rate sensitivity position to avoid wide swings in margins and to manage risk due to changes in interest rates. Some of the major areas of focus of the Corporation's Asset Liability Committee (ALCO) incorporate the following overview functions: review the interest rate risk sensitivity of the Bank to measure the impact of changing interest rates on the Bank's net interest income, review the liquidity position through various measurements, review current and projected economic conditions and the corresponding impact on the Bank, ensure that capital and adequacy of the allowance for loan losses are maintained at proper levels to sustain growth, monitor the investment portfolio, recommend policies and strategies to the Board that incorporate a better balance of our interest rate risk, liquidity, balance sheet mix and yield management, and review the current balance sheet mix and proactively determine the future product mix.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2009, unused commitments totaled \$19.3 million. As a majority of the unused commitments represent commercial and equity lines of credit, the Bank has experienced a moderate increase in line usage during 2009 which is not unexpected and has caused no undue burden to the Corporation.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Corporation s primary market risk exposure is interest rate risk and liquidity risk. All of the Corporation s transactions are denominated in U.S. dollars with no specific foreign exchange exposure. Any impacts that changes in foreign exchange rates would have on interest rates are assumed to be insignificant.

Interest rate risk (IRR) is the exposure of a banking organization s financial condition to adverse movements in interest rates. Accordingly, effective risk management that maintains IRR at prudent levels is essential to the Corporation s safety and soundness. The Board of Directors has instituted a policy setting limits on the amount of interest rate risk that may be assumed. Management evaluates the Corporation s level of risk through a series of measurement techniques including gap analysis, earning simulations, and economic value of equity simulations. This detailed process is performed on a quarterly basis, but is managed daily. The Bank continues to be in a liability sensitive position and management continues to work toward creating a more closely matched portfolio to minimize any potential impact that changing rates could have on earnings in the short term. The institution is well positioned with the latest balance sheet shock analysis showing that over the long term, rate changes pose only a minimal risk to our economic value of equity (EVE ratio). This information is provided to the Board of Directors on a quarterly basis detailing interest rate risk estimates and activities to mitigate such risk.

The Corporation has not experienced a material change in its financial instruments that are sensitive to changes in interest rates since December 31, 2008, which information can be located in the Corporation s annual report on Form 10-K.

#### ITEM 4T. CONTROLS AND PROCEDURES

As of the end of the period covered by this report we carried out an evaluation under the supervision and with the participation of the Corporation s management, including the Corporation s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Corporation s disclosure controls and procedures, as such term is defined under Exchange Act Rules 13a-15(e) and 15d-15(e).

Based on this evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer concluded that as of the end of the period covered by this report such disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and

#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### Management s Discussion and Analysis of Financial Condition and Results of Operations

accumulated and communicated to the Corporation s management, including the Corporation s Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

In designing and evaluating the disclosure controls and procedures, the Corporation s management recognized that any

controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and in reaching a reasonable level of assurance. The Corporation s management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

There were no changes in the Corporation s internal controls over financial reporting during the period ended September 30, 2009 that materially affected, or are reasonably likely to materially affect, the Corporation s internal controls over financial reporting.

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## BIRMINGHAM BLOOMFIELD BANCSHARES, INC. PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

There are no known pending legal proceedings to which the Corporation or the Bank is a party or to which any of its properties are subject; nor are there material proceedings known to the Corporation, in which any director, officer or affiliate or any principal shareholder is a party or has an interest adverse to the Corporation or the Bank.

#### ITEM 1A. RISK FACTORS.

This item is not applicable.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

This item is not applicable.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

This item is not applicable.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

This item is not applicable.

#### ITEM 5. OTHER INFORMATION.

This item is not applicable.

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#### Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

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## BIRMINGHAM BLOOMFIELD BANCSHARES, INC. ITEM 6. EXHIBITS.

# ExhibitNumberDescription of Exhibits31.1Rule 13a-14(a) Certification of Chief Executive Officer31.2Rule 13a-14(a) Certification of Chief Financial Officer32.1Certification pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act 02 2002.

#### BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BIRMINGHAM BLOOMFIELD

BANCSHARES, INC.

Date: November 13, 2009 By: /s/ Robert E. Farr

Robert E. Farr

Chief Executive Officer

Date: November 13, 2009 By: /s/ Deb Thompson

Deb Thompson

Chief Financial Officer

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## BIRMINGHAM BLOOMFIELD BANCSHARES, INC. EXHIBIT INDEX

Exhibit	
Number	Description of Exhibit
31.1	Certification pursuant to Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act
31.2	Certification pursuant to Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act
32.1	Certification pursuant to Rules 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act and 18
	U.S.C. §1350
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