ULTRAPAR HOLDINGS INC Form 6-K November 10, 2005

# Form 6-K

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# Report Of Foreign Private Issuer Pursuant To Rule 13a-16 Or 15d-16 Of The Securities Exchange Act Of 1934

For the month of November, 2005

Commission File Number: 001-14950

# **ULTRAPAR HOLDINGS INC.**

(Translation of Registrant s Name into English)

#### Avenida Brigadeiro Luis Antonio, 1343, 9º Andar São Paulo, SP, Brazil 01317-910

(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F X Form 40-F \_\_\_\_ Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes \_\_\_\_\_ No  $\underline{X}$ Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes <u>No X</u> Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes \_\_\_\_\_ No  $\underline{X}$ If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):  $\underline{N/A}$ 

# ULTRAPAR HOLDINGS INC.

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3rd Quarter 2005

# ULTRAPAR PARTICIPAÇÕES S.A.

(BOVESPA:UGPA4/NYSE:UGP)

INFORMATION AND RESULTS FOR THE THIRD QUARTER 2005

(São Paulo, Brazil, November 9, 2005)

#### Despite good sales volumes, Ultrapar's September YTD net earnings were 16% lower than the same period in the previous year. The simultaneous combination of a significant appreciation in the Brazilian currency, increased oil prices and the drop in petrochemical commodity prices had a negative influence on the company's financial performance.

- Ø OXITENO 3Q05 DOMESTIC SALES VOLUME ROSE BY 9% AND 18% IN RELATION TO 3Q04 AND 2Q05, RESPECTIVELY;
- $^{\varnothing}$  ULTRAGAZ 3Q05 SALES VOLUME INCREASED BY 2% AND 5%, IN RELATION TO 3Q04 AND 2Q05, RESPECTIVELY;
- Ø 3Q05 EBITDA AMOUNTED TO R\$ 127 MILLION, 42% AND 23% LOWER THAN 3Q04 AND 2Q05, RESPECTIVELY;
- Ø 9M05 EBITDA AMOUNTED TO R\$ 459 MILLION, 17% LOWER THAN THE 9M04 EBITDA.

□Soaring product costs arising from the new level of oil prices once again highlights the need for growth through increased scale, outstanding technological edge and focus on the optimization of costs and expenses. We have consistently expanded the company's sales volume and we are investing in projects that will ensure significant volume growth at Oxiteno, through the manufacture of products with higher value added, principally from 2007 onwards. In addition, acquisition opportunities are being pursued to expand our position in the Latin American ethylene oxide market and to position ourselves as an international LPG distributor with expertise in emerging markets.□

Paulo G. A. Cunha 🛛 CEO

Ultrapar Participações S.A. UGPA4 = R\$ 37.95 / share UGP = US\$ 17.24 / ADR (09/30/05)

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# Summary of the 3rd Quarter 2005

Ultrapar, a company engaged in distribution of LPG (Ultragaz), production of chemicals (Oxiteno) and logistics services for chemical products and fuels (Ultracargo), hereby reports the following results for the third quarter of 2005:

| Profit & Loss Data<br>Ultrapar<br>Consolidated | 3Q05  | 3Q04  | 2Q05  | Δ(%)<br>3Q05v3Q04 | Δ(%)<br>3Q05v2Q05 | 9M05  | 9M04  | ∆(%)<br>9M05v9M04 |
|--|-------|-------|-------|-------------------|-------------------|-------|-------|-------------------|
| Net Sales and<br>Services                      | 1,229 | 1,320 | 1,202 | (7%)              | 2%                | 3,568 | 3,564 | 0%                |

| Gross Profit<br>Operating Profit<br>EBITDA<br>Net Earnings<br>Earnings per | 220<br>79<br>127<br>67 | 322<br>177<br>220<br>130 | 251<br>119<br>165<br>89 | (32%)<br>(55%)<br>(42%)<br>(48%) | (13%)<br>(33%)<br>(23%)<br>(25%) | 729<br>320<br>459<br>257 | 826<br>422<br>551<br>305 | (12%)<br>(24%)<br>(17%)<br>(16%) |
|--|------------------------|--------------------------|-------------------------|----------------------------------|----------------------------------|--------------------------|--------------------------|----------------------------------|
| <b>shares</b><br>Amounts in R\$ million<br>(except EPS)                    | 0.83                   | 1.86                     | 1.10*                   | (55%)                            | (25%)                            | 3.23*                    | 4.37                     | (26%)                            |

\* Calculated based on the weighted average of the number of shares outstanding during the period

| Operational Data -<br>Ultragaz                         | 3Q05                     | 3Q04                     | 2Q05                     | ∆(%)<br>3Q05v3Q04       | ∆(%)<br>3Q05v2Q05     | 9M05                       | 9M04                       | ∆(%)<br>9M05v9M04           |
|--|--------------------------|--------------------------|--------------------------|-------------------------|-----------------------|----------------------------|----------------------------|-----------------------------|
| <b>Total Volume (□000<br/>tons)</b><br>Bottled<br>Bulk | <b>409</b><br>281<br>128 | <b>401</b><br>270<br>131 | <b>388</b><br>264<br>124 | <b>2%</b><br>4%<br>(2%) | <b>5%</b><br>7%<br>3% | <b>1,153</b><br>784<br>369 | <b>1,169</b><br>794<br>375 | <b>(1%)</b><br>(1%)<br>(2%) |

| Operational Data -<br>Oxiteno  | 3Q05                    | 3Q04                   | 2Q05                   | ∆(%)<br>3Q05v3Q04          | ∆(%)<br>3Q05v2Q05        | 9M05                     | 9M04                     | ∆(%)<br>9M05v9M04       |
|--|-------------------------|------------------------|------------------------|----------------------------|--------------------------|--------------------------|--------------------------|-------------------------|
| <b>Total Volume (□000<br/>tons)</b><br>Sales in Brazil<br>Sales outside Brazil | <b>148</b><br>101<br>47 | <b>159</b><br>93<br>66 | <b>136</b><br>86<br>50 | <b>(7%)</b><br>9%<br>(29%) | <b>9%</b><br>18%<br>(7%) | <b>404</b><br>272<br>132 | <b>391</b><br>249<br>142 | <b>3%</b><br>9%<br>(7%) |

| Operational Data -<br>Ultracargo                      | 3Q05 | 3Q04 | 2Q05 | Δ(%)<br>3Q05v3Q04 | ∆(%)<br>3Q05v2Q05 | 9M05 | 9M04 | ∆(%)<br>9M05v9M04 |
|---|------|------|------|-------------------|-------------------|------|------|-------------------|
| Effective Storage ([]000<br>m3)1<br>Total Kilemetrage | 226  | 206  | 211  | 10%               | 7%                | 215  | 202  | 6%                |
| Total Kilometrage<br>(million)                        | 13.5 | 13.2 | 13.4 | 2%                | 1%                | 39.7 | 37.2 | 7%                |

1 Monthly average

| Macroeconomic<br>Indicators  | 3Q05                   | 3Q04                   | 2Q05                   | ∆(%)<br>3Q05v3Q04 | ∆(%)<br>3Q05v2Q05 | 9M05                    | 9M04                    | ∆(%)<br>9M05v9M04 |
|--|------------------------|------------------------|------------------------|-------------------|-------------------|-------------------------|-------------------------|-------------------|
| Exchange rate []<br>average (R\$/US\$)<br>Brazilian basic<br>interest rate (CDI)<br>Inflation (IPCA) | 2.3428<br>4.7%<br>0.8% | 2.9769<br>3.9%<br>1.9% | 2.4818<br>4.6%<br>1.3% | (21%)             | (6%)              | 2.4966<br>14.1%<br>4.0% | 2.9727<br>11.7%<br>5.5% | (16%)             |

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#### Ultrapar in the Macroeconomic Scenario

The most recent data published for the Brazilian economy indicate moderate growth, with inflation converging to the Central Bank target, satisfactory fiscal performance and a strong balance of payments. In August, Brazilian industrial activity grew by 3.8%, compared to August 2004, and 1.1% in relation to July 2005, according to the IBGE - The Brazilian Geography and Statistics Institute. In the sector specific terms, the highlights were in the capital goods segment and particularly the consumer durables segment. Additionally, recent expansion in the semi and non-durable segments is also worth of notice, reflecting signs of improvement in the labor market, particularly related to real increase of wages.

Ultrapar captured the improved dynamism of the economy in this third quarter through sales growth in the Brazilian market in all its businesses. Oxiteno's domestic sales volume increased by 9% in relation to 3Q04 and by 18% when compared to 2Q05; Ultragaz's sales growth was respectively up 2% and 5%, using the same comparison periods. At Ultracargo, performance was no different, showing an increase in kilometrage travelled and volume stored.

Despite the good sales volumes, Ultrapar faced a combination of adverse factors in this quarter. At Oxiteno, these factors were the continuing appreciation in the Brazilian Real, soaring product costs arising from the increased international oil prices and the drop in the average price of petrochemical products in relation to the previous quarter. At Ultragaz, the improvement in volumes in the LPG market was not sufficient to allow a recovery in prices and margins, the latter also pressured by the rise in the price of oil, which affected distribution costs, particularly freight and fuel costs.

As a result, Ultrapar's EBITDA for the third quarter, amounted to R\$ 127 million, 42% down from the EBITDA reported in 3Q04, and down 23% from 2Q05.

#### Quarterly EBITDA History (R\$ million) - 6 -

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# **Operational Performance**

**Ultragaz** - The Brazilian LPG market grew by 1% in 3Q05, compared to the same period in 2004, due to the expansion in real wages and the stability in prices, which reduced the weight of LPG in the family budgets. Ultragaz experienced growth of 2% in its total sales volume, higher than the growth rate in the Brazilian market, principally due to strong sales in the domestic segment [] Ultragaz ended the quarter with a market share of 24.3%, 0.4 percentage points higher than in 3Q04, and in line with the market share that the company enjoyed before it started the restructuring of its bottled distribution network in the Center-South of the country. In relation to 2Q05, total sales volume for Ultragaz increased by 5% - in line with the expansion of 5% in the LPG market. For the year, both Ultragaz and the market volumes softened by 1%.

Based on the above, Ultragaz's bottled segment saw an increase of 4%, or 11 thousand tons, comparing 3Q05 with the same quarter in 2004. When compared with 2Q05, the increase amounted to 7%, or 17 thousand tons. The bulk segment, which mainly serves the commercial and industrial sectors, saw a drop of 2%, or 3 thousand tons, in relation to the same period in 2004, and an increase of 3%, or 4 thousand tons, in relation to 2Q05.

# Sales Volume [] Ultragaz (in thousand tons)

**Oxiteno** - Oxiteno sales volume amounted to 148 thousand tons in 3Q05, driven by sales growth of 9% in the domestic market. Overall Oxiteno sales volume decreased by 7% in relation to 3Q04 due to lower sales to the international market - export shipments in 2Q04 were delayed, distorting the comparison base by increasing shipments booked in 3Q04. Total sales to the domestic market amounted to 101 thousand tons, 9% stronger than the all-time quarterly sales record of the 3Q04. The higher sales volume to the domestic market is due to increased market share with the customers served by Oxiteno and improved performance of the economy. Sales to international markets in 3Q05 amounted to 47 thousand tons, 29% lower than 3Q04, principally due to (i) the higher export volume in 3Q04 as a consequence of the shipment delays that occurred in 2Q04 and (ii) weaker international demand. Compared to 2Q05, total sales volume was up 9%, as a result of a 18% increase in sales to the domestic market. For the first nine months of 2005, Oxiteno reported an increase of 3% in total sales volume.

# Sales Volume [] Oxiteno (in thousand tons)

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**Ultracargo** [] The increase in the volume of operations at Ultracargo in this third quarter of 2005 was due to new operations, particularly the startup of the Santos Intermodal Terminal - TIS in July 2005, as well as the winning of new clients. The average amount of liquid and gas stored in 3Q05 increased by 10% and 7%, in relation to 3Q04 and 2Q05, respectively. The storage of solids increased by 11% in relation to 3Q04, and was 1% lower than 2Q05. Kilometrage travelled increased by 2% and 1%, respectively, compared to 3Q04 and 2Q05.

| m3 Stored | m2 Stored | Kilometers travelled |
|-----------|-----------|----------------------|
| (000)     | (000)     | (millions)           |

# **Economic-Financial Performance**

**Net Sales and Services** - Ultrapar s consolidated net sales and services in 3Q05 amounted to R\$ 1.2 billion, an increase of 2% in relation to 2Q05, and 7% lower than 3Q04. For the first nine months of 2005, Ultrapar's net sales and services amounted to R\$ 3.6 billion, flat compared to the same period in 2004.

# Net Sales and Services (in R\$ million)

**Ultragaz** [] Net sales and services at Ultragaz amounted to R\$ 772 million, flat in relation to 3Q04. Weaker average selling prices, due to the increased competitiveness of the market, were compensated by the expansion of 2% in volumes. Compared to the second quarter of 2005, Ultragaz's net sales and services rose by 5%, in line with the increased sales volume.

**Oxiteno** [] Net sales and services at Oxiteno totaled R\$ 409 million in 3Q05, 20% below 3Q04, due to (i) the appreciation of 21% in the Brazilian Real against the US dollar, partially compensated by dollar prices which were on average 10% higher and (ii) sales volume 7% lower in the quarter. Compared to 2Q05, net sales and services were down 3% - the effects of a stronger Real (quarterly average up by 6%) and a drop of 15% in the price of glycols were partially compensated by an increase of 9% in sales volume.

**Ultracargo** [] Total net sales and services amounted to R\$ 62 million, an increase of 18% in relation to 3Q04, as a result of new operations, particularly the Santos Terminal, the winning of new clients and

# 3rd Quarter 2005

contractual price increases. These same factors caused Ultracargo's net sales and services to increase 5% in relation to 2Q05.

**Cost of Goods Sold (COGS)** [] Ultrapar's cost of goods sold amounted to R\$ 1.0 billion in 3Q05, an increase of 1% compared to 3Q04, and 6% compared to 2Q05. For the first nine months of 2005, the cost of goods sold was 4% higher than the same period in 2004.

**Ultragaz** [] The cost of goods sold in 3Q05 increased by 4% in relation to 3Q04, and up 7% compared to 2Q05, due principally to: (i) higher sales volume, (ii) higher freight costs and (iii) the increase in personnel costs, of particular note being the annual collective wage agreement celebrated.

**Oxiteno** [] The cost of goods sold at Oxiteno in 3Q05 amounted to R\$ 309 million, down 6% compared to 3Q04, in line with the change in sales volume [] an increase of 15% in the dollar cost of ethylene arising from the rise in oil prices, was compensated by the appreciation in the Brazilian Real. Compared to 2Q05, Oxiteno's cost of goods sold increased by 4%, less than the increase of 9% in volumes sold, as a function of the appreciation in the Brazilian Real.

**Ultracargo** [] The cost of services provided in 3Q05 amounted to R\$ 40 million, an increase of 21% when compared to 3Q04, as a result of the new operations, the rise in fuel costs and the annual collective wage agreement. When compared to 2Q05, the cost of services provided by Ultracargo increased by 8%, impacted mainly by the startup of operations at the Santos Intermodal Terminal - TIS - and by the increase in fuel costs.

**Sales, General and Administrative Expenses** [] Ultrapar's sales, general and administrative expenses amounted to R\$ 141 million in 3Q05, a drop of 3% in relation to 3Q04 and an increase of 7% in relation to 2Q05. For the first nine months of 2005, Ultrapar's sales, general and administrative expenses amounted to R\$ 410 million, practically in line with the figure in the same period in 2004.

**Ultragaz** [] Sales, general and administrative expenses at Ultragaz amounted to R\$ 73 million in 3Q05, down 5% in relation to 3Q04, basically as a result of rationalization efforts during the year. In comparison with 2Q05, sales, general and administrative expenses saw an increase of 5% impacted by: (i) the collective wage increase agreement; and (ii) the increase of 5% in volume sold in 3Q05, compared to 2Q05.

**Oxiteno** [] Sales, general and administrative expenses amounted to R\$ 52 million in the quarter, down 9% when compared to 3Q04. Sales expenses were down 9%, basically due to lower export sales volume, reducing the costs of export freights. Administrative expenses were down 10%, due to lower personnel expenses, due basically to the reduction in the provision for employee profit-sharing payments. In relation to 2Q05, sales, general and administrative expenses increased by 6%, basically as a result of the rise in administrative expenses.

**Ultracargo** [] Ultracargo's sales, general and administrative expenses amounted to R\$ 17 million in 3Q05, up 31% in relation to 3Q04, principally due to the increase in personnel costs, as a result of expansion in the size of the workforce, due to new operations, and the collective wage increase agreement. In comparison with 2Q05, sales, general and administrative expenses were up 21%, the main impacts being the increase in the size of the workforce and the rise in general and administrative expenses as a result of the startup of operations at the Santos Intermodal Terminal - TIS.

**EBITDA** [] Ultrapar reported consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) of R\$ 127 million in 3Q05, a reduction of 42% in relation to 3Q04 and 23% compared to 2Q05. Despite the good sales volumesi, the company's financial performance was affected mainly by the continuing appreciation in the Brazilian Real, the drop in the average price of petrochemical products in relation to the previous quarter and the

strong cost pressure as a consequence of higher oil prices. For the first nine months of 2005, Ultrapar's EBITDA amounted to R\$ 459 million, 17% lower than the EBITDA reported in the same period in 2004.

**Ultragaz** [] Ultragaz reported EBITDA of R\$ 53 million, down 28% in relation to that reported in 3Q04, due basically to the drop in the average sales price as a result of a more competitive market and the rise in freight costs. Compared to 2Q05, EBITDA at Ultragaz was down 15%, due to increased costs and operational expenses, as a consequence of higher diesel prices and the wage increase agreements. Ultragaz's profitability, as measured in EBITDA/ton, amounted to R\$ 130/ton in this third quarter, R\$ 53/ton and R\$ 30/ton lower than 3Q04 and 2Q05, respectively.

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**Oxiteno** [] Oxiteno ended 3Q05 with EBITDA of R\$ 60 million, 55% and 31% lower than 3Q04 and 2Q05, respectively. These reductions were due to: (i) 21% appreciation of the Brazilian Real against the US dollar between 3Q04 in 3Q05; (ii) the higher level of oil prices, which has put pressure on costs; and (iii) the lower price of glycol in 3Q05. Even in such an extremely unfavorable operating environment, Oxiteno's profitability, measured in EBITDA/ton, amounted to US\$ 172/ton in the 3Q05, in line with the company]s annual historic average.

**Ultracargo** [] Ultracargo reported an increase of 9% in EBITDA for 3Q05, compared to 3Q04, largely due to the increased operational volume. When compared to 2Q05, EBITDA at Ultracargo was down 9%, principally due to the costs and expenses generated as a result of the startup of operations at the Santos Intermodal Terminal, still without corresponding proportional revenues.

# **EBITDA (in R\$ million)**

**Financial Results** [] Ultrapar reported net financial expense of R\$ 3 million in 3Q05, compared to R\$ 15 million in 3Q04, a decrease of 82%. Compared to 2Q05, net financial expenses were 84% lower. The main factor behind this reduction was the 5% appreciation in the Brazilian Real during the 3Q05, compared to 8% in the 3Q04 and 12% in the 2Q05. Furthermore, interest income was higher in this 3Q05 as a result of the company's increased net cash position.

**Net Earnings** Consolidated net earnings in 3Q05 amounted to R\$ 67 million, down 48% and 25%, respectively, in relation to 3Q04 and 2Q05. Net earnings for the first nine months of 2005 amounted to R\$ 257 million, down 16% in relation to the same period in 2004.

**Investments** [] Total capital expenditures (CAPEX) in the quarter amounted to R\$ 52 million, distributed as follows:

- At Ultragaz, allocated basically to renewal of its vehicle fleet and expansion of the small bulk segment (UltraSystem).
- At Oxiteno, invested principally in expanding its specialty chemicals production capacity, development of new applications, and on quality improvement.
- At Ultracargo, investments were mainly allocated to the completion of the Santos Intermodal Terminal (TIS) and expansion of its transport fleet.

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| CAPEX* 3Q05 | R\$ MM | % over<br>Total |   |
|-------------|--------|-----------------|---|
| Ultragaz    | 24     | 46              | % |
| Oxiteno     | 21     | 40              | % |
| Ultracargo  | 7      | 14              | % |
| Ultrapar    | 52     | 100             | % |

\*Net of disposals

# Consolidated capital expenditures and acquisitions, net of disposals - R\$ million

#### Ultrapar in the Capital Markets

Ultrapar's shares depreciated by 8% in the third quarter of 2005. In this same period, the Ibovespa and the IBX appreciated by 26% and 29%, respectively. The average daily volume traded in Ultrapar's shares in 3Q05 amounted to R\$ 5.3 million, an increase of 18% compared to the same period in 2004.

#### Price comparison: UGPA4 x Ibovespa x IBX (base 100) Average Daily Traded Volume (R\$ million)

**Reverse split of the shares** [] With a view to simplifying the quotation and trading of its shares, in the third quarter of 2005 Ultrapar carried out a reverse split of its shares, consolidating each lot of 1,000 shares, into 1 share of such type and class. Consequently, the share price quoted on the São Paulo Stock Exchange (Bovespa) is now traded with a unit quote, and no longer per lot of 1,000 shares, while the new ratio of PN shares to ADRs became 1:1.

#### Outlook

We believe that the Company's performance over the short term is still likely to be adversely affected by the strong Brazilian Real and the high level of oil prices. As Brazilian interest rates start to come down (Central Bank has reduced the Selic rate by 0.75 percentage points since September), this raises prospects for a more vigorous economy over the medium term. We have consistently expanded the company's sales volumes and we are

investing in projects that will ensure substantial increase of production capacity at Oxiteno, mainly from 2007 onwards, based on products with a higher value added.

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# Forthcoming Events Conference Call/ Webcast for market analysts: November 11, 2005

Ultrapar will be holding a conference call for analysts on November 11, 2005, to comment on the Company's performance in the third quarter of 2005 and perspectives. The presentation will be available for downloading in the company's website one hour prior to the conference calls.

# Brazilian conference: 11:30 am (Brazil)

Telephone number for registration (up to November 10, 6:00 pm): **+55 11 2103-1687** Address for registration: <u>conferencecall@wittel.com.br</u> Code: Ultrapar For connection, please call 5 minutes before the conference call on telephone number **+55 11 2101-1490**.

# International: 10:30 am (US EST) / 1:30 pm (Brazil)

Participants in Brazil: **0-800-891-3951** Participants in the US: **1-800-322-0079** Other international participants: **+1 (973) 935-2100** Code: Ultrapar or 6537815

WEBCAST: live broadcast through the Internet at the site <u>www.ultra.com.br</u>. Please connect to the webcast 15 minutes in advance.

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# **Operational and Market Information**

**Financial Focus** 

| Ultrapar - EBITDA margin<br>Ultrapar - net margin  | 10%<br>5%                        | 17%<br>10%                     | 14%<br>7%                         | 13%<br>7%                         | 15%<br>9%                      |
|--|----------------------------------|--------------------------------|-----------------------------------|-----------------------------------|--------------------------------|
| Productivity   | 3Q05                             | 3Q04                           | 2Q05                              | 9M05                              | 9M04                           |
| EBITDA R\$/ton Ultragaz<br>EBITDA R\$/ton Oxiteno  | 130<br>403                       | 183<br>839                     | 160<br>639                        | 139<br>639                        | 176<br>791                     |
| Focus on Human Resources   | 3Q05                             | 3Q04                           | 2Q05                              | 9M05                              | 9M04                           |
| Number of employees: Ultrapar<br>Number of employees: Ultragaz<br>Number of employees: Oxiteno<br>Number of employees: Ultracargo  | 7,031<br>4,522<br>1,181<br>1,107 | 6,638<br>4,415<br>1,113<br>905 | 6,877<br>4,452<br>1,161<br>1,058  | 7,031<br>4,522<br>1,181<br>1,107  | 6,638<br>4,415<br>1,113<br>905 |
| Focus on Capital Markets   | 3Q05                             | 3Q04                           | 2Q05                              | 9M05                              | 9M04                           |
| Quantity of shares (' 000)<br>Market value <sup>3</sup> 🛛 R\$ million  | 81,325<br>3,134                  | 69,691<br>2,666                | 81,325<br>3,459                   | 81,325<br>3,415                   | 69,691<br>2,441                |
| <b>Bovespa</b><br>Average daily volume (shares)<br>Average daily financial volume (R\$' 000)<br>Average price (R\$ /share)   | 78,689<br>3,033<br>38.5          | 96,567<br>3,728<br>38.6        | 95,090<br>4,019<br>42.3           | 84,738<br>3,558<br>41.9           | 66,224<br>2,393<br>36.1        |
| <b>NYSE</b><br>Quantity of ADRs <sup>1</sup> (' 000 ADRs)<br>Average daily volume (ADRs)<br>Average daily financial volume (US\$'000)<br>Average price (US\$ / ADRs)                                 | 10,161<br>59,513<br>961<br>16.1  | 3,705<br>19,823<br>263<br>13.3 | 10,098<br>73,161<br>1,260<br>17.2 | 10,161<br>59,544<br>1,001<br>16.8 | 3,705<br>17,374<br>210<br>12.1 |
| Total2<br>Average daily volume shares)<br>Average daily financial volume (R\$ □000)<br>1 1 ADR = 1 preferred share<br>2 Total = BOVESPA + NYSE<br>3 Calculated based on the weighted average price i | 138,202<br>5,293                 | 116,391<br>4,506               | 168,251<br>7,158                  | 147,494<br>6,426                  | 83,598<br>3,015                |

All financial information is presented according to the accounting principles laid down in Brazilian Corporate Legislation (BR GAAP). All figures are expressed in Brazilian Reais, except for the amounts on page 17, which are expressed in US dollars and were obtained using the average rate of exchange (commercial dollar rate) for the corresponding periods.

This document may contain forecasts of future events. Such predictions merely reflect the expectations of the Company's management. Words such as: "believe", "expect", "plan", "strategy", "prospects", "envisage", "estimate", "forecast", "anticipate", "may" and other words with similar meaning are intended as preliminary declarations regarding expectations and future forecasts. Such declarations are subject to risks and uncertainties, anticipated by the Company or otherwise, which could mean that the reported results turn out to be significantly different from those forecast. Therefore, the reader should not base investment decisions solely on these estimates.

For additional information please contact: Investor Relations Department - Ultrapar Participações S.A. (55 11) 3177-6695 invest@ultra.com.br www.ultra.com.br

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# **ULTRAPAR PARTICIPAÇÕES S/A CONSOLIDATED BALANCE SHEET** In millions of reais - Accounting practices adopted in Brazil

|                                    | QUAR    | QUARTERS ENDED IN |         |  |
|------------------------------------|---------|-------------------|---------|--|
|                                    | SEP     | SEP               | JUN     |  |
|                                    | 2005    | 2004              | 2005    |  |
| ASSETS                             |         |                   |         |  |
| Cash and cash equivalents          | 636.3   | 531.8             | 600.2   |  |
| Trade accounts receivable          | 362.2   | 366.7             | 361.3   |  |
| Inventories                        | 174.9   | 175.0             | 222.4   |  |
| Other                              | 119.9   | 115.9             | 131.2   |  |
| Total Current Assets               | 1,293.3 | 1,189.4           | 1,315.1 |  |
| Investments                        | 32.3    | 33.5              | 35.6    |  |
| Property, plant and equipment      | 1,056.5 | 1,024.5           | 1,059.0 |  |
| Deferred charges                   | 100.7   | 94.6              | 96.3    |  |
| Long term investments              | 359.5   | 34.3              | 354.7   |  |
| Other long term assets             | 136.4   | 108.4             | 121.4   |  |
| Total Long Term Assets             | 1,685.4 | 1,295.3           | 1,667.0 |  |
| TOTAL ASSETS                       | 2,978.7 | 2,484.7           | 2,982.1 |  |
| LIABILITIES<br>Loans and financing | 131.4   | 308.0             | 135.0   |  |
| Debentures                         | 4.4     | -                 | 18.7    |  |
| Suppliers                          | 68.1    | 82.2              | 62.5    |  |
| Payroll and related charges        | 74.5    | 86.2              | 64.8    |  |

| Taxes<br>Other accounts payable                    | 19.5<br>22.1  | 15.7<br>18.6   | 17.7<br>21.4   |
|--|---------------|----------------|----------------|
| Total Current Liabilities                          | 320.0         | 510.7          | 320.1          |
| Loans and financing                                | 385.8         | 283.1          | 396.2          |
| Debentures<br>Income and social contribution taxes | 300.0<br>33.1 | -<br>31.7      | 300.0<br>32.9  |
| Other long term liabilities                        | 61.4          | 60.7           | 65.1           |
| Total Long Term Liabilities                        | 780.3         | 375.5          | 794.2          |
| TOTAL LIABILITIES                                  | 1,100.3       | 886.2          | 1,114.3        |
|  |               |                |                |
| STOCKHOLDERS' EQUITY                               | 0.40.0        |                |                |
| Capital  | 946.0         | 664.0          | 946.0          |
| Capital reserve<br>Revalution reserves             | 0.3           | -              | 0.2            |
| Profit reserves                                    | 15.3<br>685.5 | 16.7           | 15.7           |
| Retained earnings                                  | 201.4         | 668.4<br>213.3 | 685.4<br>190.9 |
| Netained earnings                                  | 201.4         |                | 190.9          |
| Total Stockholders' Equity                         | 1,848.5       | 1,562.4        | 1,838.2        |
| Minority Interests                                 | 29.9          | 36.1           | 29.6           |
| TOTAL STOCKHOLDERS' EQUITY & M.I.                  | 1,878.4       | 1,598.5        | 1,867.8        |
| TOTAL LIAB. AND STOCKHOLDERS' EQUITY               | 2,978.7       | 2,484.7        | 2,982.1        |
|  |               |                |                |
| Cash and Long term investments                     | 995.8         | 566.1          | 954.9          |
| Debt   | 821.6         | 591.1          | 849.9          |
| Net cash (debt) - 14 ·                             | 174.2         | (25.0)         | 105.0          |

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ULTRAPAR PARTICIPAÇÕES S/A CONSOLIDATED STATEMENT OF INCOME

# In millions of reais (except per share data) - Accounting practices adopted In Brazil

|  | QUARTERS ENDED IN |         |         | ACCUMULATED |           |  |
|--|-------------------|---------|---------|-------------|-----------|--|
|  | SEP               | SEP     | JUN     | SEP         | SEP       |  |
|  | 2005              | 2004    | 2005    | 2005        | 2004      |  |
| Net sales and services                           | 1,229.3           | 1,319.5 | 1,202.0 | 3,568.3     | 3,564.2   |  |
| Cost of sales and services                       | (1,009.7)         | (997.8) | (951.0) | (2,838.9)   | (2,738.2) |  |
| Gross profit                                     | 219.6             | 321.7   | 251.0   | 729.4       | 826.0     |  |
| Operating expenses                               |                   |         |         |             |           |  |
| Selling  | (48.5)            | (54.6)  | (46.4)  | (138.6)     | (144.3)   |  |
| General and administrative                       | (60.9)            | (60.3)  | (53.9)  | (177.0)     | (170.0)   |  |
| Depreciation and amortization                    | (31.6)            | (31.0)  | (31.3)  | (94.3)      | (94.0)    |  |
| Other operating income (expenses)                | 0.5               | 1.3     | (0.7)   | 1.0         | 4.4       |  |
| Income before equity and financial               |                   |         |         |             |           |  |
| results  | 79.1              | 177.1   | 118.7   | 320.5       | 422.1     |  |
| Financial results                                | (2.7)             | (14.6)  | (16.7)  | (28.2)      | (35.5)    |  |
| Financial income                                 | 39.8              | 19.4    | 34.5    | 87.4        | 50.2      |  |
| Financial expenses                               | (36.1)            | (28.2)  | (44.0)  | (95.9)      | (65.2)    |  |
| Taxes on financial activities                    | (6.4)             | (5.8)   | (7.2)   | (19.7)      | (20.5)    |  |
| Equity in earnings (losses) of affiliates        |                   |         |         |             |           |  |
| Affiliates                                       | (0.1)             | (0.1)   | 1.5     | 1.3         | -         |  |
| Nonoperating income (expense)                    | (0.7)             | (3.3)   | (0.7)   | (3.2)       | (12.1)    |  |
| Income before taxes and profit sharing           | 75.6              | 159.1   | 102.8   | 290.4       | 374.5     |  |
| Provision for income and social contribution tax | (22.7)            | (55.5)  | (31.1)  | (85.2)      | (129.8)   |  |
| Benefit of tax holidays                          | 15.3              | 28.2    | 18.5    | 54.7        | 64.2      |  |
| Income before minority interest                  | 68.2              | 131.8   | 90.2    | 259.9       | 308.9     |  |
| Minority interest                                | (1.0)             | (2.3)   | (0.7)   | (2.4)       | (4.2)     |  |
| Net Income                                       | 67.2              | 129.5   | 89.5    | 257.5       | 304.7     |  |
|  |                   |         |         |             |           |  |
| EBITDA   | 126.8             | 219.6   | 164.5   | 459.5       | 550.8     |  |
| Depreciation and amortization                    | 47.7              | 42.4    | 45.8    | 139.0       | 128.6     |  |
| Investments                                      | 51.9              | 72.2    | 56.3    | 159.1       | 201.2     |  |
|  |                   |         |         |             |           |  |

| RATI | OS |
|------|----|
|------|----|

| Earnings / 1000 shares - R\$    | 0.83 | 1.86 | 1.10 | 3.23 | 4.37 |
|---------------------------------|------|------|------|------|------|
| Net debt / Stockholders' equity | Na   | 0.02 | Na   |      |      |
| Net debt / LTM EBITDA           | Na   | 0.03 | Na   |      |      |
| Net interest expense / EBITDA   | 0.02 | 0.07 | 0.10 | 0.06 | 0.06 |
| Gross margin                    | 18%  | 24%  | 21%  | 20%  | 23%  |
| Operating margin                | 6%   | 13%  | 10%  | 9%   | 12%  |
| EBITDA margin                   | 10%  | 17%  | 14%  | 13%  | 15%  |
|                                 |      |      |      |      |      |
|                                 |      |      |      |      |      |

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# CONSOLIDATED CASH FLOW STATEMENT In millions of reais - Accounting practices adopted in Brazil

|   | SEP                       |                           |  |
|---|---------------------------|---------------------------|--|
|   | 2005                      | 2004                      |  |
| Cash Flows from operating activities  | 352.4                     | 415.1                     |  |
| Net income<br>Minority interest   | 257.5<br>2.4              | 304.7<br>4.2              |  |
| Depreciation and amortization<br>Working capital  | 2.4<br>139.0<br>(0.4)     | 4.2<br>128.6<br>(56.2)    |  |
| Financial expenses (A)  | (33.4)                    | 13.8                      |  |
| Other (B)   | (12.7)                    | 20.0                      |  |
| <b>Cash Flows from investing activities</b><br>Additions to property, plant, equipment and deferred charges (C) | <b>(168.6)</b><br>(159.1) | <b>(218.1)</b><br>(194.8) |  |
| Acquisition of minority interests (including treasury shares)   | -                         | (6.4)                     |  |
| Other   | (9.5)                     | (16.9)                    |  |
| Cash Flows from (used in) financing activities  | 214.9                     | (185.0)                   |  |
| Short term debt, net  | (64.9)                    | (42.3)                    |  |
| Issuances   | 554.3                     | 227.5                     |  |
| Debt payments   | (185.5)                   | (237.9)                   |  |
| Related companies   | (5.8)                     | -                         |  |
| Dividends paid (D)  | (129.3)                   | (132.1)                   |  |
| Increase of capital   | 47.2                      | -                         |  |
| Other   | (1.1)                     | (0.2)                     |  |

| Net increase (decrease) in cash and cash equivalents  | 398.7        | 12.0         |
|---|--------------|--------------|
| Cash and cash equivalents at the beginning of the period  | 597.1        | 554.1        |
| Cash and cash equivalents at the end of the period (E)  | 995.8        | 566.1        |
| Supplemental disclosure of cash flow information<br>Cash paid for interest (F)<br>Cash paid for taxes on income (F) | 47.8<br>18.8 | 18.1<br>35.5 |

(A) Not including financial income. Comprised basically of financial expenses, in particular, exchange variations.

(B) Comprised mainly of accrued and deferred taxes and, cost of permanent asset sold

(C) Included ICMS on the Property, plant and equipment according to Law Complemental no. 102/2000.

(D) Including dividends paid by Ultrapar and its subsidiaries.

(E) Included Long term investments.

(F) Included in cash flow from operating activities.

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# ULTRAGAZ PARTICIPAÇÕES LTDA. CONSOLIDATED BALANCE SHEET In millions of reais - Accounting practices adopted in Brazil

|                             | QUAR  | QUARTERS ENDED IN |       |  |  |
|-----------------------------|-------|-------------------|-------|--|--|
|                             | SEP   | SEP               | JUN   |  |  |
|                             | 2005  | 2004              | 2005  |  |  |
| OPERATING ASSETS            |       |                   |       |  |  |
| Trade accounts receivable   | 164.5 | 166.6             | 166.8 |  |  |
| Inventories                 | 28.9  | 29.3              | 31.0  |  |  |
| Other                       | 36.8  | 45.9              | 41.4  |  |  |
| Property, plant & equipment | 426.0 | 462.1             | 433.6 |  |  |
| Deferred charges            | 72.1  | 64.2              | 68.4  |  |  |
| TOTAL OPERATING ASSETS      | 728.3 | 768.1             | 741.2 |  |  |

| OPERATING LIABILITIES       |      |      |      |
|-----------------------------|------|------|------|
| Suppliers                   | 18.3 | 23.3 | 14.7 |
| Payroll and related charges | 36.2 | 38.4 | 33.3 |
| Taxes                       | 2.7  | 2.2  | 2.8  |
| Other accounts payable      | 4.8  | 4.0  | 4.4  |
| TOTAL OPERATING LIABILITIES | 62.0 | 67.9 | 55.2 |

# ULTRAGAZ PARTICIPAÇÕES LTDA. CONSOLIDATED STATEMENT OF INCOME In millions of reais - Accounting practices adopted in Brazil

|  | QUART                      | QUARTERS ENDED IN          |                            |                            | ACCUMULATED                |  |  |
|--|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|--|--|
|  | SEP                        | SEP                        | JUN                        | SEP                        | SEP                        |  |  |
|  | 2005                       | 2004                       | 2005                       | 2005                       | 2004                       |  |  |
| Net sales  | 772.2                      | 769.8                      | 733.7                      | 2,178.2                    | 2,241.8                    |  |  |
| Cost of sales and services   | (675.1)                    | (649.3)                    | (630.7)                    | (1,888.9)                  | (1,904.6)                  |  |  |
| Gross profit   | 97.1                       | 120.5                      | 103.0                      | 289.3                      | 337.2                      |  |  |
| Operating expenses<br>Selling<br>General and administrative<br>Depreciation and amortization | (24.9)<br>(19.0)<br>(29.4) | (28.7)<br>(19.3)<br>(28.9) | (22.5)<br>(18.4)<br>(29.1) | (70.9)<br>(57.5)<br>(87.7) | (79.0)<br>(54.4)<br>(87.6) |  |  |
| Other operating results  | (0.1)                      | 0.8                        | 0.1                        | (0.2)                      | 1.7                        |  |  |
| EBIT   | 23.7                       | 44.4                       | 33.1                       | 73.0                       | 117.9                      |  |  |
| EBITDA<br>Depreciation and amortization  | 53.1<br>29.4               | 73.3<br>28.9               | 62.2<br>29.1               | 160.7<br>87.7              | 205.5<br>87.6              |  |  |
| <b>RATIOS</b><br>Gross margin<br>Operating margin<br>EBITDA margin                           | 13%<br>3%<br>7%            | 16%<br>6%<br>10%           | 14%<br>5%<br>8%            | 13%<br>3%<br>7%            | 15%<br>5%<br>9%            |  |  |
|  |                            |                            |                            |                            |                            |  |  |

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# OXITENO S/A - INDÚSTRIA E COMÉRCIO CONSOLIDATED BALANCE SHEET In millions of reais - Accounting practices adopted in Brazil

|                             | QUARTERS ENDED IN |       |       |  |  |
|-----------------------------|-------------------|-------|-------|--|--|
|                             | SEP               | SEP   | JUN   |  |  |
|                             | 2005              | 2004  | 2005  |  |  |
| OPERATING ASSETS            |                   |       |       |  |  |
| Trade accounts receivable   | 175.9             | 181.8 | 172.2 |  |  |
| Inventories                 | 143.0             | 143.4 | 188.3 |  |  |
| Other                       | 29.6              | 23.5  | 29.8  |  |  |
| Property, plant & equipment | 422.9             | 391.2 | 416.3 |  |  |
| Deferred charges            | 8.1               | 4.0   | 5.7   |  |  |
| TOTAL OPERATING ASSETS      | 779.5             | 743.9 | 812.3 |  |  |
| OPERATING LIABILITIES       |                   |       |       |  |  |
| Suppliers                   | 42.6              | 50.9  | 38.9  |  |  |
| Payroll and related charges | 28.3              | 38.5  | 23.2  |  |  |
| Taxes                       | 9.3               | 1.7   | 9.1   |  |  |
| Other accounts payable      | 17.8              | 14.3  | 18.2  |  |  |
| TOTAL OPERATING LIABILITIES | 98.0              | 105.4 | 89.4  |  |  |

# OXITENO S/A - INDÚSTRIA E COMÉRCIO CONSOLIDATED STATEMENT OF INCOME In millions of reais - Accounting practices adopted in Brazil

|   | QUARTERS ENDED IN |       |       | ACCUMULATED |         |  |
|---|-------------------|-------|-------|-------------|---------|--|
| 5 | SEP               | SEP   | JUN   | SEP         | SEP     |  |
| 2 | 2005              | 2004  | 2005  | 2005        | 2004    |  |
|   | 409.4             | 509.1 | 423.7 | 1,255.9     | 1,210.0 |  |

Cost of goods sold

| Variable<br>Fixed<br>Depreciation and amortization   | (272.2)<br>(27.8)<br>(8.7) | (292.7)<br>(27.6)<br>(7.2) | (259.7)<br>(29.2)<br>(8.5) | (773.6)<br>(77.7)<br>(25.6) | (685.5)<br>(67.8)<br>(22.6) |
|--|----------------------------|----------------------------|----------------------------|-----------------------------|-----------------------------|
| Gross profit   | 100.7                      | 181.6                      | 126.3                      | 379.0                       | 434.1                       |
| Operating expenses<br>Selling<br>General and administrative<br>Depreciation and amortization | (23.5)<br>(27.0)<br>(2.0)  | (25.9)<br>(30.1)<br>(1.8)  | (24.0)<br>(23.4)<br>(1.8)  | (67.6)<br>(80.5)<br>(5.7)   | (65.2)<br>(84.5)<br>(5.3)   |
| Other operating results  | 0.7                        | 0.5                        | (0.5)                      | 1.5                         | 2.3                         |
| EBIT   | 48.9                       | 124.3                      | 76.6                       | 226.7                       | 281.4                       |
| EBITDA   | 59.6                       | 133.2                      | 87.0                       | 258.0                       | 309.3                       |
| Depreciation and amortization  | 10.7                       | 9.0                        | 10.4                       | 31.3                        | 27.9                        |
| <b>RATIOS</b><br>Gross margin<br>Operating margin<br>EBITDA margin                           | 25%<br>12%<br>15%          | 36%<br>24%<br>26%          | 30%<br>18%<br>21%          | 30%<br>18%<br>21%           | 36%<br>23%<br>26%           |

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# ULTRACARGO PARTICIPAÇÕES LTDA. CONSOLIDATED BALANCE SHEET In millions of reais - Accounting practices adopted in Brazil

|                             | QUARTERS ENDED IN |       |       |  |  |
|-----------------------------|-------------------|-------|-------|--|--|
|                             | SEP               | SEP   | JUN   |  |  |
|                             | 2005              | 2004  | 2005  |  |  |
| OPERATING ASSETS            |                   |       |       |  |  |
| Trade accounts receivable   | 23.7              | 19.5  | 23.6  |  |  |
| Inventories                 | 3.1               | 2.2   | 3.2   |  |  |
| Other                       | 5.3               | 3.5   | 6.8   |  |  |
| Property, plant & equipment | 197.4             | 160.6 | 198.6 |  |  |

| Deferred charges                   | 7.5   | 4.6   | 7.2   |
|------------------------------------|-------|-------|-------|
| TOTAL OPERATING ASSETS             | 237.0 | 190.4 | 239.4 |
| OPERATING LIABILITIES<br>Suppliers | 8.9   | 9.1   | 9.9   |
| Payroll and related charges        | 10.0  | 8.9   | 8.3   |
| Taxes                              | 3.0   | 3.2   | 2.6   |
| Other accounts payable             | 2.0   | 1.8   | 2.0   |
| TOTAL OPERATING LIABILITIES        | 23.9  | 23.0  | 22.8  |

# ULTRACARGO PARTICIPAÇÕES LTDA. CONSOLIDATED STATEMENT OF INCOME In millions of reais - Accounting practices adopted in Brazil

|  | QUART                | ERS ENDE          | D IN                   | ACCUMULATED          |                          |  |
|--|----------------------|-------------------|------------------------|----------------------|--------------------------|--|
|  | SEP                  | SEP               | JUN                    | SEP                  | SEP                      |  |
|  | 2005                 | 2004              | 2005                   | 2005                 | 2004                     |  |
| Net sales  | 61.6                 | 52.3              | 58.5                   | 174.4                | 144.6                    |  |
| Cost of sales and services   | (39.8)               | (32.8)            | (36.9)                 | (113.4)              | (90.1)                   |  |
| Gross profit   | 21.8                 | 19.5              | 21.6                   | 61.0                 | 54.5                     |  |
| Operating expenses<br>Selling<br>General and administrative<br>Depreciation and amortization | -<br>(16.5)<br>(0.1) | (12.6)<br>(0.1)   | 0.1<br>(13.7)<br>(0.1) | -<br>(43.5)<br>(0.3) | (0.1)<br>(36.1)<br>(0.4) |  |
| Other operating results  | -                    | 0.3               | (0.2)                  | (0.2)                | 1.1                      |  |
| EBIT   | 5.2                  | 7.1               | 7.7                    | 17.0                 | 19.0                     |  |
| EBITDA<br>Depreciation and amortization  | 12.5<br>7.3          | 11.5<br>4.3       | 13.8<br>6.1            | 36.3<br>19.3         | 31.4<br>12.4             |  |
| RATIOS   |                      |                   |                        |                      |                          |  |
| Gross margin<br>Operating margin<br>EBTIDA margin  | 35%<br>8%<br>20%     | 37%<br>14%<br>22% | 37%<br>13%<br>24%      | 35%<br>10%<br>21%    | 38%<br>13%<br>22%        |  |

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#### 3rd Quarter 2005

# ULTRAPAR PARTICIPAÇÕES S/A CONSOLIDATED INCOME STATEMENT

In millions of US dollars (except per share data) - Accounting practices adopted in Brazil

|                     | QUAR      | FERS END   | ACCUMULATED |           |           |
|---------------------|-----------|------------|-------------|-----------|-----------|
|                     | SEP       | SEP        | JUN         | SEP       | SEP       |
| (US\$ millions)     | 2005      | 2004       | 2005        | 2005      | 2004      |
| Net sales           |           |            |             |           |           |
| Ultrapar            | 524.7     | 443.2      | 484.3       | 1,429.3   | 1,199.0   |
| Ultragaz            | 329.6     | 258.6      | 295.6       | 872.5     | 754.1     |
| Oxiteno             | 174.7     | 171.0      | 170.7       | 503.0     | 407.0     |
| Ultracargo          | 26.3      | 17.6       | 23.6        | 69.9      | 48.6      |
| EBIT                |           |            |             |           |           |
| Ultrapar            | 33.8      | 59.5       | 47.8        | 128.4     | 142.0     |
| Ultragaz            | 10.1      | 14.9       | 13.3        | 29.2      | 39.7      |
| Oxiteno             | 20.9      | 41.8       | 30.9        | 90.8      | 94.7      |
| Ultracargo          | 2.2       | 2.4        | 3.1         | 6.8       | 6.4       |
| Operating margin    |           |            |             |           |           |
| Ultrapar            | 6%<br>3%  | 13%<br>6%  | 10%<br>4%   | 9%<br>3%  | 12%<br>5% |
| Ultragaz<br>Oxiteno | 3%<br>12% | 6%<br>24%  | 4%<br>18%   | 3%<br>18% | 23%       |
| Ultracargo          | 8%        | 14%        | 13%         | 10%       | 13%       |
| EBITDA              |           |            |             |           |           |
| Ultrapar            | 54.1      | 73.8       | 66.3        | 184.1     | 185.3     |
| Ultragaz            | 22.7      | 24.6       | 25.1        | 64.4      | 69.1      |
| Oxiteno             | 25.4      | 44.7       | 35.1        | 103.3     | 104.0     |
| Ultracargo          | 5.3       | 3.9        | 5.6         | 14.5      | 10.6      |
| EBITDA margin       |           |            |             |           |           |
| Ultrapar            | 10%       | 17%        | 14%<br>8%   | 13%       | 15%<br>9% |
| Ultragaz<br>Oxiteno | 7%<br>15% | 10%<br>26% | 8%<br>21%   | 7%<br>21% | 9%<br>26% |
| Ultracargo          | 20%       | 20%        | 21%         | 21%       | 20%       |
| 5                   |           |            |             |           |           |

| <b>Net income</b><br>Ultrapar   | 28.7 | 43.5 | 36.1 | 103.1 | 102.5 |
|---------------------------------|------|------|------|-------|-------|
| Net income/ 1,000 shares (US\$) | 0.35 | 0.62 | 0.44 | 1.29  | 1.47  |

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# ULTRAPAR PARTICIPAÇÕES S/A LOANS, DEBENTURES, CASH AND MARKETABLE SECURITIES In millions of reais - Accounting practices adopted in Brazil

| Loans and debentures                                  |          |         |              |                     |     |                          |                       |
|---|----------|---------|--------------|---------------------|-----|--------------------------|-----------------------|
|   |          | В       | alance in Se |                     |     |                          | Index                 |
|   | Ultragaz | Oxiteno | Ultracargo   | Ultrapar<br>Holding |     | Ultrapar<br>Consolidated | Currenc               |
| Foreign Currency                                      | -        |         | _            | -                   |     |                          |                       |
| Sindicated loan                                       | -        | 135.3   | -            | -                   | -   | 135.3                    | US\$                  |
| Financings for Property Plant & Equipment             | -        | 9.3     | -            | -                   | -   | 9.3                      | MX\$ + TI             |
| Export prepayment, net of linked operations           | -        | 51.1    | -            | -                   | -   | 51.1                     | US\$                  |
| Foreign financing                                     | -        | 26.7    | -            | -                   | -   | 26.7                     | US\$ + LI             |
| National Bank for Economic                            |          |         |              |                     |     |                          | ļ                     |
| and Social Development - BNDES                        | 14.5     | 2.2     | 4.2          | -                   | -   | 20.9                     | UMBNDE                |
| Advances on Foreign Exchange Contracts                | -        | 8.2     | -            | -                   | -   | 8.2                      | US\$                  |
| Subtotal  | 14.5     | 232.8   | 4.2          | -                   | -   | 251.5                    |                       |
| Local Currency  |          |         |              |                     |     |                          |                       |
| National Bank for Economic                            | 89.9     | 35.9    | 48.0         | ı –                 | -   | 173.8                    | TJLP (                |
| and Social Development - BNDES                        | -        | 10.9    | -            | -                   | -   | 10.9                     | IGP-M                 |
| Agency for Financing Machinery and Equipment (FINAME) | 1.3      | 8.0     | 35.4         | - ۱                 | -   | 44.7                     | TJLP (                |
| Research and projects financing (FINEP)               | -        | 36.3    | -            | -                   | -   | 36.3                     | TJLP (                |
| Debentures  | -        | -       | -            | 304.4               | , – | 304.4                    | CDI ( <sup>&gt;</sup> |
| Subtotal  | 91.2     | 91.1    | 83.4         | 304.4               |     | 570.1                    |                       |
| Total   | 105.7    | 323.9   | 87.6         | 304.4               | + - | 821.6                    |                       |

**Composition per Annum** 

| Total             | 105.7 | 323.9 | 87.6 | 304.4 | - | 821.6 |  |
|-------------------|-------|-------|------|-------|---|-------|--|
| From 4 to 5 Years | 0.4   | 29.2  | 9.6  | -     | - | 39.2  |  |
| From 3 to 4 Years | 11.9  | 19.1  | 19.0 | -     | - | 50.0  |  |
| From 2 to 3 Years | 17.3  | 164.3 | 21.5 | 300.0 | - | 503.1 |  |
| From 1 to 2 Years | 31.6  | 37.4  | 24.5 | -     | - | 93.5  |  |
| Up to 1 Year      | 44.5  | 73.9  | 13.0 | 4.4   | - | 135.8 |  |

(\*) TJLP - Long Term Interest Rate / IGPM - Market General Price Index / UMBNDES - BNDES Basket of Currencies / TIIE - Interbank Interest

|                                | Ultragaz        | Ultrapar<br>Consolidated |      |       |     |       |
|--------------------------------|-----------------|--------------------------|------|-------|-----|-------|
| Cash and Long term investments | 102.7<br>- 21 - | 508.4                    | 39.2 | 345.0 | 0.5 | 995.8 |

ITEM 2

(Convenience Translation into English from the Original Previously Issued in Portuguese)

# Ultrapar Participações S.A.

Interim Financial Statements for the Quarter and Nine-month Period Ended September 30, 2005 and Independent Accountants Review Report

Deloitte Touche Tohmatsu Auditores Independentes

(Convenience Translation into English from the Original Previously Issued in Portuguese)

INDEPENDENT ACCOUNTANTS REVIEW REPORT

To the Stockholders and Management of Ultrapar Participações S.A. São Paulo - SP

- 1. We have performed a special review of the accompanying interim financial statements of Ultrapar Participações S.A. and subsidiaries as of and for the quarter and nine-month period ended September 30, 2005, prepared in accordance with Brazilian accounting practices and under the responsibility of the Company[]s management, consisting of the balance sheets (Company and consolidated), the related statements of income and the performance report.
- 2. We conducted our review in accordance with specific standards established by the Brazilian Institute of Independent Auditors (IBRACON), together with the Federal Accounting Council, which consisted principally of: (a) inquiries of and discussions with persons responsible for the accounting, financial and operating areas as to the criteria adopted in preparing the interim financial statements, and (b) review of the information and subsequent events that had or might have had material effects on the financial position and results of operations of the Company and its subsidiaries.
- 3. Based on our special review, we are not aware of any material modifications that should be made to the financial statements referred to in paragraph 1 for them to be in conformity with Brazilian accounting practices and standards established by the Brazilian Securities Commission (CVM), specifically applicable to the preparation of mandatory interim financial statements.
- 4. Additionally, we have reviewed the consolidated statement of cash flows, included in Note 22 to the interim financial statements, for the periods ended September 30, 2005 and 2004, which is presented for purposes of additional analysis and is not a required part of the basic interim financial statements. Such statement has been subjected to the review procedures described in paragraph 2 and, based on our review, we are not aware of any material modifications that should be made to this statement for it to be fairly stated, in all material respects, in relation to the interim financial statements taken as a whole.
- 5. We had previously reviewed the Company and consolidated balance sheets as of June 30, 2005 and the Company and consolidated statements of income for the quarter and nine- -month period ended September 30, 2004, presented for comparative purposes, and issued unqualified special review reports thereon, dated July 29, 2005 and October 29, 2004, respectively.

 The accompanying interim financial statements have been translated into English for the convenience of readers outside Brazil.
São Paulo, October 28, 2005

DELOITTE TOUCHE TOHMATSU Auditores Independentes Altair Tadeu Rossato Engagement Partner

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#### Ultrapar Participações S.A. and Subsidiaries

(Convenience Translation into English from the Original Previously Issued in Portuguese)

# ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

# BALANCE SHEETS AS OF SEPTEMBER 30, 2005 AND JUNE 30, 2005 (In thousands of Brazilian reais - R\$)

|   | Comp      | pany      | Consolidated |           | Consolidated                            |  |  |
|---|-----------|-----------|--------------|-----------|---|--|--|
| ASSETS  | 09/30/05  | 06/30/05  | 09/30/05     | 06/30/05  | LIABILITIES AND STOCKHOLDERS I          |  |  |
|   |           |           |              |           |   |  |  |
| CURRENT ASSETS                                |           |           |              |           | CURRENT LIABILITIES                     |  |  |
| Cash and banks                                | 158       | 310       | 41.223       | 29.820    | Loans and financing                     |  |  |
| Temporary cash investments                    | 344.868   | 361.319   | 595.070      | 570.375   | Debentures                              |  |  |
| Trade accounts receivable                     | -         | -         | 362.220      | 361.342   | Trade accounts payable                  |  |  |
| Inventories                                   | -         | -         | 174.944      | 222.429   | Payroll and related charges             |  |  |
| Recoverable taxes                             | 19.144    | 15.270    | 86.409       |           | Taxes payable                           |  |  |
| Other   | 5.575     | 5.569     | 29.345       | 29.940    | Dividends payable                       |  |  |
| Prepaid expenses                              | 536       | 503       | 4.137        | 5.501     | Income and social contribution taxes    |  |  |
|   | ;         | ,         | ,            |           | Other                                   |  |  |
| Total current assets                          | 370.281   | 382.971   | 1.293.348    | 1.315.129 |   |  |  |
|   |           |           |              |           | Total current liabilities               |  |  |
| LONG-TERM ASSETS                              |           |           |              |           |   |  |  |
| Cash investments                              | -         | -         | 359.473      | 354.657   | LONG-TERM LIABILITIES                   |  |  |
| Related companies                             | 9.951     | 51.545    | 4.781        | 4.089     | Loans and financing                     |  |  |
| Deferred income and social contribution taxes | 2.945     | 3.144     | 84.267       | 70.918    | Debentures                              |  |  |
| Recoverable taxes                             | -         | -         | 10.140       | 10.080    | Related companies                       |  |  |
| Escrow deposits                               | -         | -         | 16.387       | 15.502    | Deferred income and social contribution |  |  |
| Trade accounts receivable                     | -         | -         | 15.977       | 15.353    | Other taxes                             |  |  |
| Other   | 848       | 1.014     | 4.872        | 5.409     | Other                                   |  |  |
| Total long-term assets                        | 13.744    | 55.703    | 495.897      | 476.008   | 8 Total long-term liabilities           |  |  |
| PERMANENT ASSETS                              |           |           |              |           | MINORITY INTEREST                       |  |  |
| Investments:                                  |           |           |              |           |   |  |  |
| Subsidiary and affiliated companies           | 2 186 352 | 2.135.690 | 4.020        | 7.422     | ,                                       |  |  |
| Other   | 2.100.332 | 2.135.090 | 28.270       |           | STOCKHOLDERS EQUITY                     |  |  |
| Property, plant and equipment                 | -         | - 100     |              |           |   |  |  |
| Deferred charges                              | -         | _         | 100.662      |           | Capital reserve                         |  |  |
| Deletted charges                              |           |           | 100.002      | 50.551    | Capital 16301 vo                        |  |  |

**Revaluation** reserve 2.186.538 2.135.876 1.189.491 1.190.929 Profit reserves Total permanent assets Treasury shares **Retained earnings** Total stockholders[] equity Total minority interest and stockholder 2.570.563 2.574.550 2.978.736 2.982.066 TOTAL

The accompanying notes are integral part of these financial statements.

Ultrapar Participações S.A. and Subsidiaries

TOTAL

(Convenience Translation into English from the Original Previously Issued in Portuguese)

# ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

# STATEMENTS OF INCOME FOR THE QUARTERS ENDED SEPTEMBER 30, 2005 AND 2004 (In thousands of Brazilian reais - R\$, except for earnings per share)

|   | Com         | pany         | Consolidated                       |                                    |  |
|---|-------------|--------------|------------------------------------|------------------------------------|--|
|   | 09/30/05    | 09/30/04     | 09/30/05                           | 09/30/04                           |  |
| GROSS SALES AND SERVICES<br>Taxes on sales and services<br>Rebates, discounts and returns | -<br>-<br>- | -            | 1.346.039<br>(106.224)<br>(10.565) | 1.446.812<br>(117.123)<br>(10.256) |  |
| NET SALES AND SERVICES<br>Cost of sales and services                                      | -           | -            | 1.229.250<br>(1.009.656)           | 1.319.433<br>(997.807)             |  |
| GROSS PROFIT  | -<br>66.207 | -<br>128.473 | 219.594<br>21                      | 321.626                            |  |

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# EQUITY IN SUBSIDIARY AND AFFILIATED COMPANIES

| OPERATING (EXPENSES) INCOME   | (14)                                  | 116                              | (140.453)                               | (144.528)                                 |
|---|---------------------------------------|----------------------------------|---|---|
| Selling<br>General and administrative<br>Depreciation and amortization<br>Other operating income, net           | (14)                                  | (1.083)<br>-<br>1.199            | (48.455)<br>(60.911)<br>(31.671)<br>584 | (54.511)<br>(60.323)<br>(31.010)<br>1.316 |
| INCOME FROM OPERATIONS BEFORE FINANCIAL<br>ITEMS<br>Financial results<br>Financial income<br>Financial expenses | 66.193<br>1.582<br>16.199<br>(14.617) | 128.589<br>1.715<br>578<br>1.137 | 79.162<br>(2.751)<br>39.709<br>(42.460) | 177.073<br>(14.573)<br>19.412<br>(33.985) |
| INCOME FROM OPERATIONS<br>Nonoperating (expenses) income, net   | 67.775<br>-                           | 130.304                          | 76.411<br>(718)                         | 162.500<br>(3.311)                        |
| INCOME BEFORE TAXES ON INCOME   | 67.775                                | 130.304                          | 75.693                                  | 159.189                                   |
| INCOME AND SOCIAL CONTRIBUTION TAXES  | (515)                                 | (800)                            | (7.426)                                 | (27.347)                                  |
| Current<br>Tax benefits - ADENE<br>Deferred   | (316)<br>(199)<br>-                   | (800)<br>-<br>-                  | (35.842)<br>15.343<br>13.073            | (56.121)<br>28.163<br>611                 |
| INCOME BEFORE MINORITY INTEREST<br>Minority interest  | 67.260<br>-                           | 129.504                          | 68.267<br>(1.007)                       | 131.842<br>(2.338)                        |
| NET INCOME  | 67.260                                | 129.504                          | 67.260                                  | 129.504                                   |
| EARNINGS PER SHARE - R\$  | 0,82927                               | 0,00186                          | 0,82927                                 | 0,00186                                   |

The accompanying notes are integral part of these financial statements.

# Ultrapar Participações S.A. and Subsidiaries

(Convenience Translation into English from the Original Previously Issued in Portuguese)

# ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

# STATEMENTS OF INCOME

FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2005 AND 2004 (In thousands of Brazilian reais - R\$, except for earnings per share)

|  | Com                      | pany                      | Conso                                       | lidated                                     |
|--|--------------------------|---------------------------|---|---|
|  | 09/30/05                 | 09/30/04                  | 09/30/05                                    | 09/30/04                                    |
|  |                          |                           |   |   |
| GROSS SALES AND SERVICES   | -                        | -                         | 3.922.425                                   | 3.903.334                                   |
| Taxes on sales and services<br>Rebates, discounts and returns                          | -                        | -                         | (316.348)<br>(37.788)                       | (301.365)<br>(37.814)                       |
|  |                          |                           |   |   |
| NET SALES AND SERVICES   | -                        | -                         | 3.568.289                                   | 3.564.155                                   |
| Cost of sales and services   | -                        | -                         | (2.838.905)                                 | (2.738.194)                                 |
| GROSS PROFIT   | -                        | -                         | 729.384                                     | 825.961                                     |
| EQUITY IN SUBSIDIARY AND AFFILIATED COMPANIES  | 257.260                  | 305.243                   | 1.395                                       | 4   |
| OPERATING (EXPENSES) INCOME  | (235)                    | (73)                      | (408.874)                                   | (403.794)                                   |
| Selling<br>General and administrative<br>Depreciation<br>Other operating income, net   | (236)                    | (2.732)<br>-<br>2.659     | (138.560)<br>(177.011)<br>(94.341)<br>1.038 | (144.250)<br>(170.015)<br>(94.001)<br>4.472 |
| INCOME FROM OPERATIONS BEFORE FINANCIAL ITEMS<br>Financial results<br>Financial income | 257.025<br>633<br>31.131 | 305.170<br>1.513<br>2.467 | 321.905<br>(28.224)<br>87.350               | 422.171<br>(35.474)<br>50.210               |