TELECOM ITALIA S P A Form 6-K August 09, 2010

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15D-16

UNDER THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF AUGUST 2010

Telecom Italia S.p.A.

(Translation of registrant s name into English)

Piazza degli Affari 2

20123 Milan, Italy

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F: FORM 20-F x FORM 40-F ...

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information

to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. YES "NO x

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

The present document has been translated from the document issued and filed in Italy, from the Italian into the English language solely for the convenience of international readers. Despite all the efforts devoted to this translation, certain errors, omissions or approximations may subsist. Telecom Italia, its representatives and employees decline all responsibility in this regard.

Cautionary Statement for Purposes of the "Safe Harbor" Provisions of the United States Private Securities Litigation Reform Act of 1995

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements, which reflect management's current views with respect to certain future events, trends and financial performance. Actual results may differ materially from those projected or implied in the forward-looking statements. Such forward-looking information is based on certain key assumptions which we believe to be reasonable but forward-looking information by its nature involves risks and uncertainties, which are outside of our control, that could significantly affect expected results of future events.

The following important factors could cause actual results to differ materially from those projected or implied in any forward-looking statements:

- our ability to successfully implement our strategy over the 2010-2012 period;
- our ability to successfully achieve our debt reduction targets;
- the continuing impact of increased competition in a liberalized market, including competition from established domestic competitors and global and regional alliances formed by other telecommunications operators in our core Italian domestic fixed-line and wireless markets;
- the impact of the global recession in the principal markets in which we operate;
- our ability to utilize our relationship with Telefónica to attain synergies primarily in areas such as network, IT, purchasing and international mobile roaming;
- our ability to introduce new services to stimulate increased usage of our fixed and wireless networks to offset declines in the traditional fixed-line voice business due to the continuing impact of regulatory required price reductions, market share loss, pricing pressures generally and shifts in usage patterns;
- our ability to successfully implement our internet and broadband strategy both in Italy and abroad;
- the impact of regulatory decisions and changes in the regulatory environment in Italy and other countries in which we operate;
- the impact of economic development generally on our international business and on our foreign investments and capital expenditures;
- our services are technology-intensive and the development of new technologies could render such services non-competitive;
- the impact of political developments in Italy and other countries in which we operate;

- the impact of fluctuations in currency exchange and interest rates;
- our ability to build up our business in adjacent markets and in international markets (particularly in Brazil), due to our specialist and technical resources;
- our ability to achieve the expected return on the investments and capital expenditures we have made and continue to make (such as those in Brazil);
- the amount and timing of any future impairment charges for our licenses, goodwill or other assets; and
- the outcome of litigation, disputes and investigations in which we are involved or may become involved.

The foregoing factors should not be construed as exhaustive. Due to such uncertainties and risks, readers are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date hereof. We undertake no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in our business or acquisition strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

Annual Report

2009

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This document has been translated into English solely for the convenience of the readers.
In the event of a discrepancy, the Italian-language version prevails.
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Геlecom Italia Group

Annual Report 2009

Telecom Italia Group

Letter to the Shareholders

Shareholders,

In view of the matters involving Telecom Italia Sparkle, we judged it appropriate to apply the full term allowed by law for the approval of the financial statements in order to complete the necessary investigations into the questions raised by the judicial enquiry. Further, as a result of this work, as a precautionary measure, we have set up a provision to cover any tax charges which may arise.

The magistrates enquiries relate to events which occurred in the period 2005 2007. The checks which we have carried out now permit us to rule out any carry over of these matters into subsequent years.

We will not tolerate that in any manner any responsibility of individual persons is born by, or causes damage to the company. On such responsibility being established, Telecom Italia will seek redress through the appropriate channels and will use all the means at its disposal to protect its interests.

The last months have been characterized by their extraordinary complexity due not solely to the matters described above; in 2009 we have been engaged on several fronts. We have contended with the most difficult economic environment since the war, which reduced the spending capacity of consumers and businesses forcing us to revise profoundly our positioning in the market. We have completed a radical reorganization of the sales operations of mobile network services in order to improve the efficiency of our selling processes.

The year 2009 was also the first year in which in financial terms we did not benefit from tax credits deriving from extraordinary operations occurred in past years. Indeed the effect on cash outflows was twofold since to the increased amount of the payment on account for 2009 were added the increased amounts of the final settlement for the preceding year. With regard to international operations we resisted vigorously the unjustified actions aimed at imposing on us a forced sale of the business in Argentina.

All these commitments however have not caused us to divert in any way from the chosen path and have not prevented us from achieving important results which are in line with the objectives previously set, in terms of profitability, financial discipline, rationalization and cost reduction and advancement of the non-core activities divestment process within the established timescale and with satisfactory returns.

Of particular significance, in the light of the difficult scenario Telecom Italia faced in 2009, was the performance of fixed network services and of the Brazilian subsidiary. So far as concerns mobile network services in the domestic market, we still have a long way to go, but we have started down the right road and the ambitious measures already taken, such as the re-definition of the sales channels and the repositioning of the product offering will yield fruit soon.

For us the most important achievement in 2009 has been the work on cost reduction which has compensated for the decline in sales revenues, maintaining EBITDA substantially unchanged.

Telecom Italia today is leaner, more flexible, more responsive and more solid than it was two years ago. The management team is dedicated and highly professional. Further, our Group is able to generate the financial resources needed for the completion of the Telecom Italia s turnaround while maintaining an adequate shareholder remuneration.

Telecom Italia however is not just stronger in competitive, technological, financial and market terms. Telecom Italia is a company which has succeeded in opening a dialog and an open, honest, serious and constructive relationship with the institutions and with the other stakeholders. The weight and importance of Telecom Italia nationally and internationally are attributable to the role which our Group has been able to play and will continue to play, in the economic and social development of the countries in which it operates.

In conclusion, today our Group is in a position to face the future and to improve further the results which it has begun to obtain from the intense process of transformation which has been undertaken. The difficulties we have faced and overcome together made us even stronger and enhanced our cohesion. Together we will be able to restore to this great company the future which it deserves.

Telecom Italia will return to growth and will continue to be the leading operator of electronic communications services which our country needs.

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Report on Operations 2009

Letter to the Shareholders

Key Operating and Financial Data -

Telecom Italia Group

2009 Highlights

The key operating and financial data reported by the Telecom Italia Group in 2009 point to a trend in line with the Group's targets of profit and of focus on cash flows announced for the current year. These results constitute an important premise for updating and developing the actions of the 2010 2012 Plan which are centered on expanding projects for operating efficiency and containing cash costs, improving financial management and completing the programs for relaunching the mobile business in the Domestic Consumer segment and also in Brazil.

Organic EBITDA and EBITDA margin

The emphasis on higher margin revenues and projects for efficiency and control over expenditures aimed at <u>containing cash costs</u> is confirmed by the trend in the organic EBITDA margin and the organic consolidated EBITDA margin in the fourth quarter of 2009 and in the full year 2009.

Specifically, the organic consolidated EBITDA margin reached 41.7% in 2009 (39.5% in 2008, +2.2 percentage points) while in terms of the absolute amount organic EBITDA is slightly lower compared to the prior year (11,327 million euros in the full year 2009, -52 million euros compared to 2008). In the fourth quarter of 2009, organic EBITDA is 2,713 million euros, -20 million euros against the same period of 2008. The organic EBITDA margin is 38.8% in the fourth quarter of 2009, gaining 3.2% over the same period of the prior year.

Such results again place the Telecom Italia Group among the top performers in the TLC sector.

Operating cash flow and financial discipline

The above indicated actions aimed at revenues and costs, combined with <u>strict financial discipline</u>, brought <u>operating cash flow to 6.3 billion euros in 2009</u>, 662 million euros higher than in the 2008. As a percentage of Revenues, cash flow represents <u>23.2% of Revenues</u>, <u>advancing 3.8% compared to 2008</u>.

Profit before tax from continuing operations

The positive trend in operating management and effective financial management resulted in <u>an increase in profit before tax of 445 million euros (+15.4%)</u> compared to 2008.

The consolidated financial statements at December 31, 2009 take into account adjustments and accruals made as a result of the impact of the court order referring to the ongoing investigation in respect of, among others, the subsidiary Telecom Italia Sparkle, and subsequent specific independent legal and tax advisors appointed by the Group to verify the existence of any other irregularities concerning the years beginning 2005. The comparative data for the year 2008 and the principal financial position and income statement data for the years 2005, 2006 and 2007 have been adjusted accordingly.

The total provision accrued at the end of 2009 amounts to 507 million euros and is set aside to meet risks and charges of a tax and legal nature.

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Report on Operations 2009

Telecom Italia Group

The trend of the key operating and financial indicators in 2009 can be summarized as follows:

Organic consolidated revenues: amount to 27,180 million euros. The organic change⁽¹⁾ is -5.6% compared to the prior year. In particular:

-

the organic reduction in **Domestic** Business Unit **Revenues** is 6.8%. Competition and the macroeconomic situation led a reduction in the revenues of the Top Clients Division by 3.4%, the Business Division by 9.5% and the Consumer Division by 9.8%.

-

Revenues in **Brazil** are predominantly stable compared to 2008 (organic change of -0.3%, -15 million euros). Activities to reorganize the business continued and actions set out in the commercial relaunch plan were implemented. VAS revenues, in particular, recorded good performance driven by the growth of the customer base which, in the fourth quarter of 2009, posted an increase of 1.5 million lines.

Organic consolidated **EBITDA**: again in 2009, for the third consecutive year, the Group attains the important result of a stable EBITDA which reached more than 11 billion euros. Above all, thanks also to the structural revision of the composition of revenues, which favored higher-margin services and efficiency and control actions put into place over all cost variables, the organic consolidated EBITDA margin grew 2.2 percentage points, arriving at 41.7% in 2009 (39.5% in 2008). In absolute terms, EBITDA is basically stable compared to the prior year. In the fourth quarter of 2009, organic EBITDA is 2,713 million euros, -20 million euros against 2008. The organic EBITDA margin is 38.8% in the fourth quarter of 2009; this is an increase of 3.2% over the prior year (35.6%).

Organic consolidated **EBIT**: amounts to 5,761 million euros in 2009. The organic increase is +0.5% compared to 2008. In the fourth quarter of 2009, organic EBIT totals 1,331 million euros, gaining 3.9% (+50 million euros) over 2008.

Organic consolidated **EBIT margin**: reaches 21.2% in 2009, improving 1.3 percentage points over 2008 (19.9%). In the fourth quarter of 2009, the organic EBIT margin is 19.1%, a growth of 2.4 percentage points compared to 16.7%.

Finance income/expenses and income taxes: the financial component, investment management and the equity valuation of associates record an overall improvement of 389 million euros.

Income taxes increased 444 million euros: excluding the benefit of 515 million euros in 2008 due to the tax realignment of accelerated depreciation taken in prior years, income taxes would have decreased 71 million euros.

Profit for the year attributable to owners of the Parent: is 1,581 million euros, decreasing 596 million euros compared to 2008. The reduction is mainly due to the effect of the impairment loss on goodwill attributed to the Broadband business in Germany and accruals to provisions and transaction costs related to sale for a total of 597 million euros made so as to reduce the carrying amount of HanseNet to its estimated sales value.

Profit for the year of the Parent Telecom Italia S.p.A.: is 1,399 million euros, decreasing 74 million euros compared to 2008.

Operating cash flow and Other cash flows: operating Cash Flow is 6,298 million euros, improving 662 million euros compared to 2008. This is the consequence of a stable operating margin and the effectiveness of measures aimed at controlling costs and monitoring and selecting capital expenditure projects. Capital expenditures, in particular, decreased 497 million euros compared to 2008, which had included 477 million euros for the acquisition of the 3G license in Brazil. Furthermore, in 2009, the Group paid 2,301 million euros in taxes (including 248 million euros on tax disputes accrued in prior years) for a significantly higher amount than in previous years.

Adjusted net financial debt: the volatility of interest rates and exchange rates, which were a distinguishing feature of the financial markets in the fourth quarter of 2008, had a sharp impact on the fair value of derivatives and related financial assets and liabilities. In order to present a more realistic analysis of net financial debt, beginning from the half-yearly report at June 30, 2009, a new performance measure was introduced denominated adjusted net financial debt which excludes purely accounting and non-monetary effects deriving from the fair value measurement of derivatives and the related financial assets and liabilities.

(1) The organic change in Revenues, EBITDA and EBIT is calculated by excluding the effects of the change in the scope of consolidation, exchange differences and non-organic components constituted by non-recurring items and other nonorganic income/expenses.

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Report on Operations 2009

Telecom Italia Group

At December 31, 2009, adjusted net financial debt amounts to 33,949 million euros, decreasing 577 million euros compared to December 31, 2008 (34,526 million euros) and 1,144 million euros compared to September 30, 2009. This decrease in the fourth quarter was generated by cash flows provided by operations which absorbed the incremental effects of the first nine months due to the payment of dividends and taxes.

Liquidity margin: amounts to 7.3 billion euros at December 31, 2009. During 2009, the situation of the European and United States financial markets made it possible to issue new bonds and obtain new loans at advantageous conditions. In addition, 6.5 billion euros of available irrevocable long-term credit lines (expiring in 2014) are available, not subject to events which limit its utilization. In the present environment of financial market uncertainty, the Telecom Italia Group keeps a high level of financial coverage while optimizing, at the same time, the average cost of debt.

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Report on Operations 2009

Telecom Italia Group

Consolidated Operating and Financial Data

(millions of euros)

2009

2008

2007

2006

2005

Revenues

27,163

29,000

	29,802
	29,785
	29,193
EBITDA (1)
	11,115
	11,090
	11,295
	12,498
	12,468
EBIT ⁽¹⁾	
	5,493
	5,437
	5,738
	7,269
	7,548
Profit before continuing	e tax from operations
	3,339
	2,894
	4,120
	5,366
	5,596
Profit from operations	continuing
	2,218
	2,217
	2,459

	2,855
	3,200
Profit (loss) from Discontinued operations/Non-c assets held for sal	
	(622)
	(39)
	(99)
	(159)
	401
Profit for the year	•
	1,596
	2,178
	2,360
	2,696
	3,601
Profit for the peri attributable to ow of the Parent	
	1,581
	2,177
	2,353
	2,707
	3,127
Investments:	

Industrial 4,543 5,040 5,031 4,698 4,916 Financial 6 637 206 14,934

Consolidated Financial Position Data (*) (**)

(millions of euros)

12/31/2009

12/31/2008

12/31/2007

12/31/2006

12/31/2005

Total assets

86,181

86,223

88,593

90,322

96,492

Total equity

27,120

26,328

26,494

26,702

- attributable to owners of the Parent 25,952 25,598 25,431 25,622 25,573 - attributable to non-controlling interests 1,168 730 1,063 1,080 1,323 Total liabilities 59,061 59,895 62,099 63,620 69,596 Total equity and liabilities 86,181 86,223 88,593 90,322

26,896

	96,492
Share capital	
	10,585
	10,591
	10,605
	10,605
	10,599
Net financial deb carrying amount	ot (1)
	34,747
	34,039
	35,701
	37,301
	39,858
Adjusted net fina debt (1)	ıncial
	33,949
	34,526
	35,873
	37,200
	39,470
Adjusted net invecapital (2)	ested
	61,069
	60,854
	62,367
	63,902

66,366

Debt Ratio (Adjusted net financial debt /Adjusted net invested capital)

55.6%

56.7%

57.5%

58.2%

59.5%

Headcount, number in the Group at year-end (3)

(number)

12/31/2009

12/31/2008

12/31/2007

12/31/2006

12/31/2005

Headcount (excluding headcount of Discontinued operations/Non-current assets held for sale)

71,384

75,320

79,238

80,373

83,187

Headcount of Discontinued operations/Non-current assets held for sale

2,205

2,505

4,191

2,836

3,344

Headcount, average number in the Group (3)

(equivalent number)

Headcount (excluding headcount of Discontinued operations/Non-current assets held for sale)

69,964

73,508

75,735

77,374

78,258

Headcount of Discontinued operations/Non-current assets held for sale

2,168

3,277

3,893

2,898

6,089

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Report on Operations 2009

Telecom Italia Group

Consolidated Profit Ratios

2009

2008

2007

2006

2005

EBITDA⁽¹⁾ / Revenues

40.9%
38.2%
37.9%
42.0%
42.7%
EBIT ⁽¹⁾ / Revenues (ROS)
20.2%
18.7%
19.3%
24.4%
25.9%
Adjusted net financial debt /EBITDA ⁽¹⁾
3.1
3.1
3.2
3.0
3.2

Operating Data (*)

12/31/2009

12/31/2008

12/31/2007

12/31/2006

12/31/2005

Fixed-line network connections in Italy at year-end (thousands)

18,525

20,031

22,124

23,698 25,049 Physical accesses at year-end (Consumer + Business) (thousands) 16,097 17,352 19,221 20,540 21,725 Mobile lines at year-end (thousands) 71,958 71,199 67,585 57,860 48,747 of which Mobile lines in Italy (thousands) 30,856 34,797 36,331 32,450 28,576

of which Mobile lines in Brazil (thousands) 41,102 36,402 31,254 25,410 20,171 Broadband accesses in Italy at year-end (thousands) 8,741 8,134 7,590 6,770 5,707 of which retail broadband accesses (thousands) 7,000 6,754 6,427 5,600 3,920

^(*) The comparative figures for the periods presented have been restated for the correction of errors — as defined by IAS 8—arising as a result of the Telecom Italia Sparkle case and to reflect the retroactive adoption of IFRIC 13.

^(**) The comparative figures for the periods presented, in order to ensure compatibility, have been restated in order to consider HanseNet Telekommunikation GmbH (Assets held for sale) and Liberty Surf group (sold at the end of

August 2008) in Discontinued operations/Non-current assets held for sale.

- (1) Details are provided in the section Alternative Performance Measures .
- (2) Adjusted net invested capital = Total equity + Adjusted net financial debt.
- (3) Headcount includes the number of people with temp work contracts.

The operating and financial results of the Telecom Italia Group for the year 2009 and the comparative figures for the preceding years have been prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and endorsed by the European Union (designated as IFRS).

Moreover:

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as described in detail in the Note Restatement for errors and changes in accounting policies in the consolidated financial statements of the Telecom Italia Group at December 31, 2009, consequent to the errors as defined by IAS 8 arising from the investigation involving Telecom Italia Sparkle, the Telecom Italia Group has restated the prior years income statement and financial position figures;

.

following the retrospective application of IFRIC 13 (Customer Loyalty Programs), the comparative figures for the periods presented have been restated. Additional details are provided in the Note Accounting Policies and Note Restatement for errors and changes in accounting policies in the consolidated financial statements of the Telecom Italia Group at December 31, 2009;

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with the application of IFRS 8, the term operating segment is considered synonymous with the term business unit used in this Annual Report.

The Telecom Italia Group, in addition to the conventional financial performance measures established by IFRS, uses certain alternative performance measures in order to present a better understanding of the trend of operations and financial condition. Specifically, these alternative performance measures refer to: EBITDA, EBIT, the organic change in Revenues, EBITDA and EBIT, net financial debt carrying amount and adjusted net financial debt. Additional details on such measures are presented under Alternative Performance Measures.

Furthermore, particularly the part entitled Business Outlook for the Year 2010 contains forward-looking statements. The Report is based on the Group s intentions, beliefs or current expectations regarding financial performance and other aspects of the Group s operations and strategies. Readers are reminded not to place undue reliance on forward-looking statements; actual results may differ significantly from forecasts owing to numerous factors, to be considered also in relation to the uncertainties connected with the financial market crisis, the majority of which are beyond the scope of the Group s control.

Report on Operations 2009

PRINCIPAL CHANGES IN THE SCOPE OF CONSOLIDATION

During 2009, the following principal changes in the scope of consolidation occurred:

•

the investment in HanseNet Telekommunikation GmbH (operating in the broadband business in Germany) was classified in Discontinued Operations (Discontinued operations/Non-current assets held for sale); the sale was finalized on February 16, 2010.

In accordance with IFRS 5 (Non-current assets held for sale and discontinued operations), the results of operations of this company for the year 2009 and for the corresponding periods presented for comparison purposes, are shown in a specific line in the separate consolidated income statement Profit (loss) from Discontinued operations/Non-current assets held for sale while the balance sheet figures at December 31, 2009 are presented in two separate lines of the consolidated statement of financial position;

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on December 30, 2009, Tim Participações purchased a 100% investment in the Brazilian fixed-line operator Intelig Telecomunicações Ltda which has been consolidated as of the same date by the Telecom Italia Group in the Brazil Business Unit;

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beginning May 1, 2009, the company Telecom Media News S.p.A. has been excluded from the scope of consolidation following the sale of a 60% stake by Telecom Italia Media S.p.A..

During 2008, the following principal changes had taken place:

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the exclusion of Entel Bolivia starting from the second quarter of 2008 after the Bolivian government issued a decree on May 1, 2008 calling for the nationalization of the company. The investment is now carried in Current assets;

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the exclusion of the Pay-per-View business segment as from December 1, 2008 after its disposal by Telecom Italia Media S.p.A..

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Report on Operations 2009

Corporate Boards at December 31, 2009	
Board of Directors	
The board of directors of Telecom Italia was elected by the sharehold years, up to the approval of the 2010 annual financial statements.	ers meeting held on April 14, 2008 for three
On February 27, 2009, following the resignation of Gianni Mion, the both Cao who was subsequently appointed director by the shareholders methe term of office of the board of directors (the approval of the 2010 fix Stefano Cao resigned from the post of director.	eeting held on April 8, 2009 up to the expiry of
At December 31, 2009, the board of directors of Telecom Italia is compo	osed of 14 directors:
Chairman	
Gabriele Galateri di Genola	ı
Chief Executive Officer	
Franco Bernabè	
Directors	
César Alierta Izuel	
Paolo Baratta (independent)

Tarak Ben Ammar
Roland Berger (independent)
Elio Cosimo Catania (independent)
Jean Paul Fitoussi (independent)
Berardino Libonati
Julio Linares López
Gaetano Micciché
Aldo Minucci
Renato Pagliaro

Luigi Zingales (independent)
Secretary to the Board
Antonino Cusimano
The board of directors formed the following internal committees:
-
Executive Committee (*) composed of: Gabriele Galateri di Genola (Chairman), Franco Bernabè, Roland Berger Elio Cosimo Catania, Julio Linares López, Aldo Minucci and Renato Pagliaro;
-
Committee for Internal Control and Corporate Governance composed of: Paolo Baratta (Chairman), Roland Berger, Jean Paul Fitoussi and Aldo Minucci;
-
Nomination and Remuneration Committee, composed of: Elio Cosimo Catania (Chairman), Berardino Libonati and Luigi Zingales.
Board of Statutory Auditors
The board of statutory auditors of Telecom Italia was elected by the shareholders meeting held on April 8, 2009 ar will remain in office until approval of the 2011 annual financial statements.
The new board of statutory auditors is composed as follows:
Chairman
Enrico Maria Bignami
Acting Auditors

	Gianluca Ponzellini
	Lorenzo Pozza
	Salvatore Spiniello
	Ferdinando Superti Furga Alternate Auditors
	Silvano Corbella
	Maurizio Lauri
	Vittorio Giacomo Mariani
(*) On May 7, 2009, the board of directors	Ugo Rock appointed Stefano Cao a member of the Executive Committee to replace 22, 2009, Stefano Cao resigned as director and member of the Executive

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Report on Operations 2009

Independent Auditors
The independent auditors are Reconta Ernst & Young S.p.A. up to the audit of the 2009 financial statements.
Manager responsible for preparing the corporate financial reports
Andrea Mangoni (Head of the Group Administration, Finance and Control Function) is the manager responsible for preparing the corporate financial reports of Telecom Italia.
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Report on Operations 2009
Telecom Italia Group

Macro-Organization Chart at December 31, 2009

Note	should	he ta	ken	that
NOLE	Siloulu	ue ta	Kell	mat.

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• beginning January 1, 2010, the **Disposals** function has been abolished.

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• beginning February 10, 2010, the **Public Affairs** function and the position of **Executive Assistant** to the CEO have been abolished. On the same date, the following functions have been set up and report directly to the Chairman: **Institutional Relations** entrusted to Franco Rosario Brescia and **Territorial Relations and Institutional Marketing** headed by Paolo Annunziato.

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Report on Operations 2009

Information	for	Investors
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Telecom Italia S.p.A. share capital at December 31, 2009

Share capital

euro 10,673,865,180.00

Number of ordinary shares (par value 0.55 euros each)

13,380,906,939

Number of savings shares (par value 0.55 euros each)

6,026,120,661

Number of Telecom Italia ordinary treasury shares

37,672,014

Number of Telecom Italia ordinary shares held by Telecom Italia Finance S.A.

124,544,373

Percentage of treasury shares held by the Group to total share capital

0.84%

Market capitalization (based on December 2009 average prices)

19,049 million euros

~1			
Sh	areh	olo	ders

Composition of Telecom Italia S.p.A. shareholders according to the Shareholders Book at December 31, 2009, supplemented by communications received and other available sources of information (ordinary shares)

In reference to the Shareholders Agreement among Telco shareholders, it should be noted that - in accordance with the agreement - on October 28, 2009, Sintonia requested the non-proportional withdrawal of Telco.

On the same date, the other shareholders signed a Modifying Agreement and the renewal of the Shareholders Agreement under which it was agreed (i) to make, effective April 28, 2010, some modifications (both subjective and objective) to the Shareholders Agreement (which remains in force until the expiration date of April 28, 2010) and (ii) to renew the Shareholders Agreement, as modified, for a further three years and therefore effective from April 28, 2010 to April 27, 2013. The shareholders have the right to ask for the withdrawal of Telco via communication to be sent between October 1, and October 28, 2012; each shareholder may also withdraw from the Shareholders Agreement

to be communicated in the period between April 1, and April 28, 2011. The shareholders also agreed that for the purpose of Sintonia s withdrawal they could take into consideration, in accord with Sintonia, technical forms other than withdrawal, with the understanding that the common objective is to complete the exit in the shortest technical time.

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On December 22, 2009, Sintonia therefore purchased from Telco 275,115,716 Telecom Italia ordinary shares, equal to 2.06% of the relative ordinary share capital and Telco purchased from Sintonia the entire investment held by Sintonia in Telco (equal to 8.39% of the relative share capital), later cancelling them.

On January 11, 2010, last of all, the shareholders signed a Modifying Agreement to the Shareholders Agreement in order to (i) confirm their financial support to Telco, (ii) agree on the way in which the shareholders can provide such financial support in the event it becomes necessary under the loan contract guaranteed by a Telecom Italia ordinary share pledge arrangement signed on the same date between Telco and a pool of financial institutions and (iii) regulate, among the shareholders, the manner of exercising the option rights by virtue of which the shareholders acquired, again on the same date, the right to purchase Telecom Italia ordinary shares which would become available to the financial institutions following any enforcement of the pledge on the part of the latter.

Major holdings in share capital

At December 31, 2009, taking into account the results in the Shareholders Book, communications sent to CONSOB and the Company pursuant to Legislative Decree 58 dated February 24, 1998, art. 120 and other sources of information, the principal shareholders of Telecom Italia S.p.A. ordinary share capital are as follows:

Holder

Type of ownership

% stake in ordinary share capital

Telco S.p.A.

Direct

22.45%

Findim Group S.A.

Direct

4.99%

Sintonia S.A. (*)

Direct

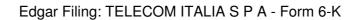
2.06% (*) On January 5, 2010, the shares held by Sintonia S.A. decreased to below 2%.
Furthermore, the following companies, as investment advisory firms, notified CONSOB that they are in possession of Telecom Italia S.p.A. ordinary shares:
•
Brandes Investment Partners LP: on July 23, 2008, for a quantity of ordinary shares equal to 4.02% of total Telecom Italia S.p.A. ordinary shares;
Blackrock Inc.: on December 1, 2009, for a quantity of ordinary shares equal to 2.82% of total Telecom Italia S.p.A. ordinary shares;
•
Alliance Bernstein LP: on November 14, 2008, for a quantity of ordinary shares equal to 2.07% of total Telecom Italia S.p.A. ordinary shares.
Common representatives
Carlo Pasteris is the common representative of the savings shareholders (for the years 2007 2009).
Francesco Pensato is the common representative of the bondholders for the following bonds:
Telecom Italia S.p.A. 2002-2022 bonds at floating rates, open special series, reserved for subscription by employees of the Telecom Italia Group, in service or retired (with a mandate for the three-year period 2008-2010);
Telecom Italia S.p.A. 750,000,000 euros, 4.50% notes due 2011 (with a mandate for the three-year period 2009-2011 and, therefore, up to maturity);
Telecom Italia S.p.A. 1,250,000,000 euros 5.375% notes due 2019 (with a mandate for the three-year period

2009-2011).

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Performance of the stocks of the major companies in the Telecom Italia Group			
Relative performance by Telecom Italia S.p.A.			
1/1/2009 12/31/2009 vs. FTSE Italy All-Shares Index and Dow Jones Stoxx TLC Index			
(*) Stock market prices. Source: Reuters.			
Relative performance by Telecom Italia Media S.p.A.			
1/1/2009 12/31/2009 vs. FTSE Italy All-Shares Index and Dow Jones Stoxx MEDIA Index			



(*) Stock market prices. Source: Reuters.

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Relative p	performance by Tim Participações S.A.
1/1/2009	12/31/2009 vs. BOVESPA Index and ITEL Index (in Brazilian reais)
	(*)Stock market prices. Source: Reuters.
on the Ne	ary and savings shares of Telecom Italia S.p.A. and the preferred shares of Tim Participações S.A. are listed aw York Stock Exchange (NYSE). Telecom Italia S.p.A. shares are listed with ordinary and savings Depositary Shares (ADS) representing, respectively, 10 ordinary shares and 10 savings shares.

Rating at 1	Decembei	: 31,	2009
-------------	----------	-------	------

Rating	
Outlook	
STANDARD & POOR'S	
BBB	
Stable	
MOODY'S	
Baa2	
Stable	
FITCH RATINGS	
BBB	
Stable	
Standard & Poor s, on July 29, 2009, confirmed its BBB rating of Telecom Italia with a stable outloo Moody s, on June 17, 2009, confirmed its Baa2 rating of Telecom Italia with a stable outlook for the	
income, and any	0.0 mp.

Fitch Ratings, on June 12, 2009, confirmed its BBB rating of Telecom Italia with a stable outlook for the Group.

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FINANCIAL RATIOS - TELECOM ITALIA S.P.A. AND THE TELECOM ITALIA GROUP

Telecom Italia S.p.A.

(euros)

2009

2008

2007

Share prices (December average)

- Ordinary

1.08

1.09

2.18

- Savings

0.76

Edgar Filing: TELECOM ITALIA S P A - Form 6-K 0.73 1.68 **Dividends** per share (1) - Ordinary 0.050 0.050 0.080 - Savings 0.061 0.061 0.091 **Pay Out** Ratio(1) (*) 74% 70% 86% Market to **Book Value** (**) 0.83 0.82

1.67

Dividend Yield (based on December average) (1) (***)

- Ordinary

4.63%

4.59%

3.67%

- Savings

8.03%

8.36%

5.42%

Telecom Italia Group

(euros)

2009

2008

2007

Basic earnings per share ordinary shares 0.08 0.11 0.12 Basic earnings per share savings shares 0.09 0.12 0.13

(1)

For the year 2009, the ratio was calculated on the basis of the resolution for the approval of the profit for the year passed by the shareholders meeting held on April 29, 2010.

- (*) Dividends paid in the following year/Profit for the year.
- (**) Capitalization/Equity of Telecom Italia S.p.A.
- (***) Dividends per share/Share prices.

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Report on Operations 2009

Review of Operating and Financial Performance - Telecom Italia Group
2009 Consolidated Operating Performance
The main profit indicators in 2009 compared to 2008 are the following:
Change (a-b)
(millions of euros)
200
200
amou
organ

REVENUES

27,163

Edgar Filing: TELECOM ITALIA S P A - Form	6-K
	29,000
	(1,837)
	(6.3)
	(5.6)
	EBITDA
	11,115
	11,090
	25
	0.2
	(0.5)
	EBITDA MARGIN
	40.9%
	38.2%
	2.7 pp
	ORGANIC EBITDA MARGIN
	41.7%
	39.5%
	2.2 pp
	EBIT
	5,493
	5,437
	•

1

0.5

EBIT MARGIN

20.2%

18.7%

1.5 pp

ORGANIC EBIT MARGIN

21.2%

19.9%

1.3 pp

PROFIT BEFORE TAX FROM CONTINUING OPERATIONS

3,339

2,894

445

15.4

PROFIT FROM CONTINUING OPERATIONS

2,218

2,217

1

0.0

PROFIT (LOSS) FROM
DISCONTINUED
OPERATIONS/NON-CURRENT
ASSETS HELD FOR SALE

(622)

(39)

(583)

PROFIT FOR THE YEAR

1,596

2,178

(582)

(26.7)

PROFIT FOR THE YEAR ATTRIBUTABLE TO OWNERS OF THE PARENT

1,581

2,177

(596)

(27.4)

The following chart summarizes the main line items which had an impact on the profit attributable to owners of the Parent in 2009:

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Report on Operations 2009

Revenues
Revenues amount to 27,163 million euros in 2009, decreasing 6.3% compared to 29,000 million euros in 2008 (-1,837 million euros). In terms of the organic change, the reduction in consolidated revenues is 5.6% (-1,625 million euros).
In detail, the organic change in revenues is calculated by:
excluding the effect of the change in the scope of consolidation (-58 million euros, mainly in reference to the exclusion of Entel Bolivia from the second quarter of 2008 and the sale of the Pay-per-View business by Telecom Italia Media S.p.A. in December 2008);
excluding the effect of exchange differences (-161 million euros, being the sum of the negative exchange differences of the Brazil Business Unit ⁽²⁾ , equal to -171 million euros, and the exchange differences of the other Business Units, equal to +10 million euros);
•
excluding non-organic other revenues of 17 million euros in 2009 (24 million euros in 2008).
The breakdown of revenues by operating segment is the following:
2009

% of total

2008

Change

(millions of euros)

% of total

amount

% % organic Domestic 21,662 79.7 23,227 80.1 (1,565) (6.7) (6.8)Brazil 5,022 18.5 5,208 18.0

	(186)
	(3.6)
	(0.3)
Oth	vetti and
	738
	2.7
	857
	3.0
	(119)
	(13.9)
and	ustments ninations
	(259)
	(0.9)
	(292)
	(1.1)
	33

Total consolidated revenues

27,163

100.0

29	9,000
	100.0
(1	1,837)
	(6.3)
	(5.6)
The following chart summarizes the changes in revenues in the years under comparison:	

(1)The average exchange rate used to translate the Brazilian real to euro (expressed in terms of units of local currency per 1 euro), is equal to 2.76933 in 2009 and 2.67864 in 2008. The effect of the change in the exchange rates is calculated applying, to the year under comparison, the foreign currency translation rates used for the current year.

Report on Operations 2009

The Domestic Business Unit (divided into Core Domestic and International Wholesale) has suffered overall from the negative market scenario in 2009, although to a differing degree between fixed telephony, where the reduction in revenues is continually decreasing, and mobile telephony, where the trend in revenues is down compared to the previous quarters.

In particular, the change in Domestic Core revenues (telecommunications activities regarding the domestic market, in its new representation by sales business segment reported below) reflects the following changes during 2009:

.

contraction in Consumer segment revenues (-1,196 million euros, -9.8%), associated with the fundamental transformation of mobile commercial policy (described in greater detail under the Domestic Business Unit) and largely attributable to low-margin business areas (in particular: mobile segment product revenues -407 million euros and mobile segment content revenues -61 million euros) while growth was reported for Broadband services in both the fixed area (+114 million euros, +13%) and mobile area (+42 million euros, +12%);

.

fall in Business segment revenues (-394 million euros, -9.6%), which, to a greater extent than the other markets, was hurt by the decline in consumption owing to the aforementioned economic picture and the contrasting impact of competition in the fixed telephony area, particularly regarding Telecom Italia s customer win-back procedure. Nevertheless, positive trends have been consolidated in these circumstances such as the stability of fixed internet revenues and the steady growth of mobile browsing revenues;

.

more moderate reduction in the Top segment (-3.4%), driven by strong growth in ICT solutions and packages (+15.3%), a stable mobile area and a fall in fixed-line business;

significant increase in the National Wholesale segment (+258 million euros, +14.8%) generated by the growth of the customer base of alternative operators.

As for the Brazil Business Unit, organic revenues are substantially unchanged compared to the prior year (-0.3%). The good trend in VAS and product revenues, buoyed by the expansion of the customer base (+4.7 million lines compared to the end of 2008) was countered by the fall in sales of handsets and products.

For an in-depth analysis of revenue performance by individual Business Unit, reference should be made to the section The Business Units of the Telecom Italia Group .

EBITDA

EBITDA is 11,115 million euros, increasing 25 million euros (+0.2%) compared to 2008. The EBITDA margin went from 38.2% in 2008 to 40.9% in 2009. At the organic level, EBITDA decreased 52 million euros (-0.5%) while the EBITDA margin increased 2.2 percentage points (41.7% in 2009 compared to 39.5% in the prior year).

Details of EBITDA and the EBITDA margin by operating segment are as follows:

2009

2008

Change

(millions of euros)

% of total

% of total

amount

%

%

organic

9,895
89.0
9,959
89.8
(64)
(0.6)
(2.1)
EBITDA margin
45.7
42.9
2.8 pp
2.3 pp
Brazil
1,255
11.4
1,217
11.0

Domestic

agair iiiig. TEEEOOM TI AEIA OT ACTOIIII OTA	
	38
	3.1
	9.6
	EBITDA margin
	25.0
	23.4
	1.6 pp
	2.3 pp
	Media, Olivetti and Other Operations
	(29)
	(0.3)
	(70)
	(0.6)
	41
	58.6
	Adjustments and Eliminations
	(6)
	(0.1)
	(16)

(0.2)

10

Total consolidated EBITDA

11,115

100.0

11,090

100.0

25

0.2

(0.5)

EBITDA margin

40.9

38.2

+2.7 pp

+2.2 pp

21

Report on Operations 2009

The following chart summarizes the changes in EBITDA:	
(Revenues and income) / costs and expenses excluded from the calculation of organic EB	SITDA are the following:
	(millions of euros)
	2009
	2008
	Change

5	settlements
	154
	34
	120
1	Costs for services of the Brazil Business Unit associated with the resolution of a dispute
	22
	-
	22
(Other
	36
	3
	33
1	Expenses for mobility under Law 223/91
	-
	292
	(292)
1	Total non-organic (revenues and income) / costs and expenses

Disputes and

	329
	(117)
EBITDA was particularly impacted by the change in the line items analyzed below:	
Acquisition of goods and services	
Acquisition of goods and services stands at 11,480 million euros, decreasing 1,640 million 2008 (13,120 million euros) and connected in part with the exchange rate effect, p Business Unit (-99 million euros). In any case, the reductions are across all areas of exp of goods by the Domestic and Brazil Business Units and the portion of revenues to be pair	articularly that of the Brazil benses, particularly purchases
In detail:	
	(millions of euros)
	2009
	2008
	Change
	Purchases of goods
	1,852
	2,707
	(855)

Portion of revenues to paid to other operators and interconnection costs

4,282

4,927

(645)

Commercial and advertising costs

2,012

1,971

41

Power, maintenance and outsourced services

1,254

1,280

(26)

Rent and leases

572

572

_

Other service expenses

1,508

1,663

(155)

Total acquisition of goods and services

11,480

13,120

(1,640)

EBITDA margin

42.3

45.2

(2.9) pp

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Employee benefits expenses	
Details are as follows:	
	(millions of euros)
	2009
	2008
	Change
	Employee benefits expenses Italian companies:
	Ordinary expenses of employees
	3,467
	3,518
	(51)
	Expenses for mobility

under Law 223/91

292

(292)

Total employee benefits expenses -Italy

3,467

3,810

(343)

Total employee benefits expenses -Foreign

267

304

(37)

Total employee benefits expenses

3,734

4,114

(380)

% of Revenues

13.7

14.2

(0.5) pp

In the Italian component of ordinary employee benefits expenses, the decrease of 51 million euros is the result of the reduction in the average salaried number of the workforce (-2,821 compared to 2008, at the same scope of consolidation) and is mainly offset by the effect of the increase in minimum salaries established by the TLC collective national labor contract since June 2008 and the impact of expenses for the renewal of the collective national labor contract on October 23, 2009.

In 2008, employee benefits expenses had included expenses for 292 million euros for the start of mobility procedures under Law 223/91 by the Parent Telecom Italia, Telecom Italia Sparkle, Olivetti and Olivetti I-Jet.

In the foreign component of employee benefits expenses, the decrease of 37 million euros is largely due to the reduction in the average salaried number of the workforce (-352 compared to 2008, net of changes in the scope of consolidation), the exchange rate effect of the Brazil Business Unit (-8 million euros) and also the exclusion from the scope of consolidation of the Entel Bolivia group (-4 million euros).

The average salaried number of the workforce is the following:

(equivalent number)

2009

2008

Change

Average salaried workforce Italy

60,324

63,145

(2,821)

Average salaried workforce

Foreign (1) 9,640 10,363 (723)**Total** average salaried workforce 69,964 73,508 (3,544)Non-current assets held for sale Foreign (3) 2,168 3,277 (1,109)**Total** average salaried workforce including Non-current assets held for sale 72,132

76,785

(4,653)

⁽¹⁾ The change compared to 2008 includes a reduction due to the exclusion of an average of 371 people, relating to the Entel Bolivia group.

⁽²⁾ The total includes people with temp work contracts: 316 average in 2009 (of whom: 279 average, Italy, and 37 average, foreign); 1,073 average in 2008 (of whom: 1,013 average, Italy, and 60 average, foreign).

(3) In 2009, it includes the average salaried workforce of HanseNet (2,168); in 2008 it comprised the average salaried workforce of HanseNet (2,520) and Liberty Surf group, sold at the end of August 2008 (757).

The headcount at December 31, 2009 is the following:

(number)

12/31/2009

12/31/2008

Change

Headcount Italy

60,872

64,242

(3,370)

Headcount Foreign

10,512

11,078

(566)

Total (1)

71,384

75,320

(3,936)

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	Non-current
	assets held
	for sale
	Foreign
	2,205
	2,505
	(300)
	Total -
	including
	Non-current
	assets held
	for sale
	73,589
	77,825
	(4,236)
(1) Includes headcount of employees with temp work contracts: 56 at 12/31/2009 (of who and 782 at 12/31/2008 (of whom: 721, Italy, and 61, foreign).	
The foreign headcount at December 31, 2009 includes 580 people as a result of the entry Ltda in the scope of consolidation of the Brazil Business Unit.	of Intelig Telecomunicações
22	

Report on Operations 2009

Other income	
Details are as follows:	
	(millions of euros)
	2009
	2008
	Change
	Late payment fees charged for telephone services
	71
	86
	(15)
	Recovery of costs for employees, purchases and services rendered
	46
	51
	(5)
	Capital and operating

5 0	
grants	
	49
	42
	7
Damage compensa penalties sundry recoveries	and
	30
	64
	(34)
Sundry in	come
	86
	93
	(7)
Total	
	282
	336
	(54)
Other operating expenses	
Details are as follows:	
(million	as of euros)
	2009
	2008

Change

Writedowns and expenses in connection with credit management

565

687

(122)

Accruals to provisions

168

74

94

Telecommunications operating fee

318

315

3

Taxes on revenues of Brazilian companies

271

282

(11)

Indirect duties and taxes

128 139 (11)Penalties, settlement compensation and administrative sanctions 73 63 10 Association dues and fees, donations, scholarships and traineeships 26 26 Sundry expenses 67 45 22 **Total** 1,616 1,631 **(15)** The change compared to 2008 includes the exchange rate effect of the Brazil Business Unit (-29 million euros).

Specifically, writedowns and expenses in connection with credit management include 404 million euros referring to the Domestic Business Unit (402 million euros in 2008) and 153 million euros to the Brazil Business Unit (280 million euros in 2008, which recorded higher credit writedowns for the Televendita sales channel).

The accruals to provisions recorded mainly for pending disputes include 136 million euros referring to the Domestic Business Unit (31 million euros in 2008) and 25 million euros to the Brazil Business Unit (36 million euros in 2008).

Depreciation and amortization

Details are as follows:

(millions of euros)

2009

2008

Change

Amortization of intangible assets with an finite useful life

2,251

2,324

(73)

Depreciation of property, plant and equipment owned and leased

3,300

3,352

·	•	•		
				(52)
			Total	
				5,551
				5,676
				(125)

The reduction in amortization and depreciation charges is mainly in reference to the Domestic Business Unit (-116 million euros) and the remaining balance relates to the net effect between the change in the Brazilian real/euro exchange rate (-34 million euros) and higher amortization and depreciation charges by the Brazil Business Unit.

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Net losses on disposals of non-current assets

Net losses on disposals of non-current assets total 59 million euros and principally include:

.

the negative impact of a total of 39 million euros in connection with the final disposal of the platform for credit management of the fixed consumer clientele segment of the Domestic Business Unit. In the first half of 2009, the platform had been written down by 48 million euros, now reduced to 39 million euros following a more exact analysis of the assets effectively retired;

.

the negative impact of a total of 11 million euros connected with the sale of a 60% stake in Telecom Media News S.p.A. by Telecom Italia Media S.p.A..

In 2008, this line item had included net gains of 9 million euros due to the sale of the Pay-per-View business by Telecom Italia Media and net other gains mainly referring to the sale of buildings.

Impairment reversals (losses) on non-current assets

The impairment losses on non-current assets amount to 12 million euros, unchanged compared to the prior year. In 2009, of that amount, 6 million euros refers to the impairment loss resulting from the impairment test on the goodwill attributed, within Other operations, to the consolidated company BBNed and the remaining amount refers to the impairment loss on property, plant and equipment recognized principally by the Domestic Business Unit.

EBIT

EBIT is 5,493 million euros, increasing 56 million euros compared to 2008 (+1.0%). The EBIT margin went from 18.7% in 2008 to 20.2% in 2009. The organic change in EBIT is a positive 29 million euros (+0.5%); at the organic level, the EBIT margin is 21.2% in 2009 (19.9% for the prior year).

The following chart summarizes the changes in EBIT:



2008

Change

Non-organic (income) expenses already described under EBITDA

212

329

(117)

Losses (Gains) on disposals of buildings, investments and intangible assets

50

(34)

84

Impairment loss BBNed

6

_

6

Other
expenses

-

(1)

1

Total Non-organic (revenues and income) / costs and expenses

268

294

(26)

25

Report on Operations 2009

Share of profits (losses) of associates and joint ventures accounted for using the equity method Details are as follows: (millions of euros) 2009 2008 Change **ETECSA** 54 53 1 Other 13 11 2 Total **67**

64

3

Other income (expenses) from investments

Other income (expenses) from investments in 2009 amount to a negative 51 million euros and include the writedown of 39 million euros on the 19.37% investment in the Italtel Group. The amount of the investment, recorded at cost, was written off on the basis of a valuation backed by a specific report on its estimated value, conducted by an independent appraiser. The line item also includes gains, net of relative transaction expenses of 3 million euros, on the disposals, in early 2009, of the investments held in Luna Rossa Challenge 2007 and Luna Rossa Trademark, which had already been classified in Non-current assets held for sale at December 31, 2008.

Finance income (expenses)

Details are as follows:

(millions of euros)

2009

2008

Change

Fair value measurement of call options on 50% of Sofora Telecomunicaciones share capital

60

(190)

250

101

Income (expenses) on bond buybacks 62 (62)Early closing of derivative instruments 22 19 3 Writedown of receivables from Lehman Brothers (58) 58 Accrual to provisions for interest (Telecom Italia Sparkle case) (10)(10)Net finance expenses, fair value adjustments of derivatives and underlyings and other items (2,242)

(2,434)

192

Total

(2,170)

(2,611)

441

The change in finance income (expenses) was impacted by the following:

•

the overall reduction in interest rates and lower debt exposure and an improvement, compared to the prior year, in the impact of fair value adjustments on positions that qualified for hedge accounting;

.

the improvement in the fair value measurement of the call options on Sofora share capital;

.

the absence of the effect, compared to 2008, of the writedown of receivables from Lehman Brothers International Europe Ltd and Lehman Brothers Special Financing Inc. arising on transactions in derivative instruments hedging financial risks on existing financial liabilities;

.

lower income on bond buybacks. Such bond repurchase transactions, although having no impact in terms of finance income (expenses) in 2009 (income of 62 million euros in 2008), will give rise to lower finance expenses prospectively and constitute an efficient alternative investment of liquidity.

Moreover, net finance expenses in 2009 and 2008 include an accrual of 10 million euros to the provision for risks and charges referring to the Telecom Italia Sparkle case.

Income tax expense

Income tax expense is 1,121 million euros, increasing 444 million euros compared to 2008.

Specifically, it should be noted that the year 2008 had benefited from the positive effect of 515 million euros due to the tax realignment of off-book deductions carried out by some Group companies pursuant to Law 244 dated December 24, 2007 and the recognition of 60 million euros of deferred tax assets which became recoverable by some Group companies.

Net of this effect, income taxes post a reduction of 131 million euros in 2009 compared to the prior year described as follows:

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Report on Operations 2009

lower taxes of the Parent in 2009 for 143 million euros due mainly to the filing of an application for the reimbursement of prior years Ires taxes corresponding to 10% of deductible Irap taxes, pursuant to Legislative Decree 185 dated November 29, 2008, art. 6, as well as lower taxes of the prior year;
higher 2009 income taxes (12 million euros) due mainly to a higher tax base by the Parent.
Profit (Loss) from Discontinued operations/Non-current assets held for sale
In 2009, this line item is a negative 622 million euros and includes:
the writedown of the goodwill allocated to Broadband activities in Germany, accruals to provisions and other expenses relating to the disposal, on February 16, 2010, of the entire investment held in HanseNet Telekommunikation GmbH (-597 million euros);
the negative contribution on consolidation of HanseNet for 23 million euros including the impacts of the amortization of the customer relationship and the audience agreement which resulted on the acquisition of the AOL internet business in Germany;
additional expenses connected with sales transactions in previous years (-2 million euros).
In 2008, this line item was a negative 39 million euros and had included:
the net impact of Liberty Surf Group S.A.S., being the balance between the gain on the disposal and the company s negative contribution to the consolidated result (-28 million euros);

HanseNet s negative contribution on consolidation, including an impairment loss of 21 million euros and the net

contribution of the company to the consolidated result (for a total of -10 million euros);

105

additional expenses connected with sales transactions in previous years (-1 million euros).	
Additional details are provided in the section	Discontinued operations / Non-current assets held for sale .
Profit for the year	
The profit for the year can be detailed as follow	ws:
	(millions of euros)
	2009
	2008
	Profit for the year
	1,596
	2,178 Attributable to:
	Owners of the Parent:
	Profit (loss) from continuing

operations

2,203

2,216

Profit (loss) from Discontinued operations /Non-current assets held for sale

(622)

(39)

Profit (loss) attributable to owners of the Parent

1,581

2,177

Non-controlling interests:

Profit (loss) from continuing operations

15

1

Profit (loss) from Discontinued operations /Non-current assets held for sale

-

_

Profit (loss) attributable to Non-controlling interests

15

1

27

Report on Operations 2009

Consolidated financial position performance

consolium position personante	
Financial position structure	
(millions of euros)	
12/31/2009	
12/31/2008	
Change	
12/31/2008	
Restated (1)	
Restated	
(a)	
(b)	
(a-b)	

ASSETS

Non-current assets

68,498

69,567

(1,069)

70,957

Goodwill

43,627

43,230

397

43,891

Intangible assets with a finite useful life

6,282

6,154

128

6,492

Tangible assets

14,902

15,116

(214)

15,662

Other non-current assets

3,687

5,067 (1,380)4,912 Current assets 16,450 14,904 1,546 14,684 Inventories, Trade and miscellaneous receivables and other current assets 7,870 8,383 (513)8,480 Current income tax receivables 79 73 6 73 Investments 39 39

Securities other than investments, Financial receivables and other non-current financial assets, Cash and cash equivalents

8,462

6,409

2,053

6,092

Discontinued assets/Non-current assets held for sale

1,233

1,752

(519)

9

of a financial nature

81

20

61

of a non-financial nature

1,152

1,732

(580)

9

86,181

86,223

(42)

85,650

EQUITY AND LIABILITIES

Equity

27,120

26,328

792

26,328

Non-current liabilities

39,806

40,303

(497)

40,356

Current liabilities

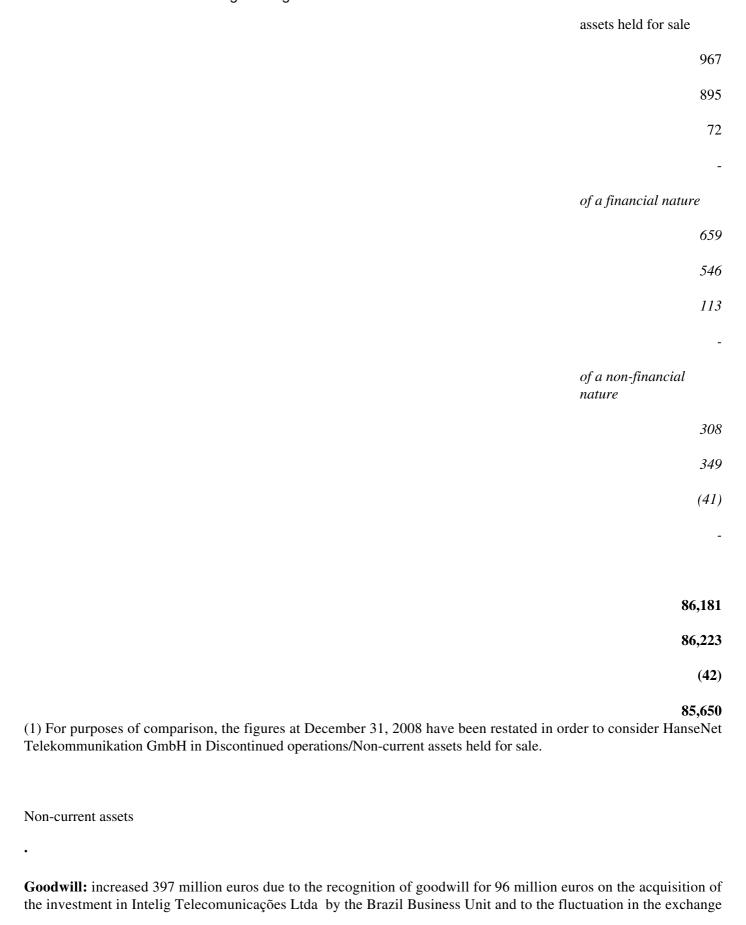
18,288

18,697

(409)

18,966

Liabilities directly associated with Discontinued operations/Non-current



rates of the Brazilian companies (+307 million euros), and also to the impairment loss, recorded on the basis of the

results of the impairment test, of 6 million euros on the goodwill attributed, within Other operations, to the consolidated company BBNed.
•
Intangible assets with a finite useful life: increased 128 million euros as a result of the following:
additions (+2,017 million euros);
amortization charge for the year (-2,251 million euros);
disposals, exchange differences, change in the scope of consolidation and other movements (for a net balance of +362 million euros).
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Report on Operations 2009
Telecom Italia S.p.A.

•
Tangible assets: decreased 214 million euros from 15,116 million euros at the end of 2008 to 14,902 million euros at December 31, 2009, as a result of:
additions (+2,526 million euros);
depreciation charge for the year (-3,300 million euros);
disposals, exchange differences, change in the scope of consolidation and other movements (for a net balance of +560 million euros).
Discontinued assets/Non-current assets held for sale
Discontinued assets/Non-current assets held for sale at December 31, 2009 refer to HanseNet Telekommunikation GmbH and include:
assets of a financial nature for 81 million euros;
goodwill equal to 103 million euros, already net of the impairment loss of 558 million euros recognized during 2009;
other assets of a non-financial nature for 1,049 million euros.
At December 31, 2008, Discontinued assets/Non-current assets held for sale had referred to HanseNet and also, for 9 million euros, to the investments held in Luna Rossa Challenge 2007 and Luna Rossa Trademark, which were sold in March 2009.
Consolidated equity

Consolidated equity amounts to 27,120 million euros (26,328 million euros at December 31, 2008), of which 25,952 million euros is attributable to owners of the Parent (25,598 million euros at December 31, 2008) and 1,168 million euros is attributable to Non-controlling interests (730 million euros at December 31, 2008).

In greater detail, the changes in equity are the following:

(millions of euros)

2009

2008

At the beginning of the year (historical data)

26,856

26,985

Restatement for errors (*))

(497)

(487)

Change in accounting principles (**)

(31)

(4)

At the beginning of the year (restated)

26,328

26,494

Profit for the year

1,572

(**) 1,625

Dividends declared by:

(1,053)

(1,668)

- Telecom Italia S.p.A.

(1,029)

(1,609)

- Other Group companies

(24)

(59)

Bond conversions, equity instruments granted and purchase of treasury shares

(9)

(26)

Change in scope of consolidation and other changes

282

(97)

At the end of the year

27,120

26,328

(*) Includes the impact of the correction of errors—as defined by IAS 8—recognized in relation to the Telecom Italia Sparkle case, as fully described in the Note—Restatement for errors and changes in accounting policies—to the consolidated financial statements of the Telecom Italia Group at December 31, 2009.

(**) Includes the impact of the retrospective application of IFRIC 13 (*Customer Loyalty Programmes*).

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Report on Operations 2009

Telecom Italia Group

Net financial debt and financial flows	
Net debt is composed as follows:	
	Net financial debt
	(millions of euros)
	12/31/2009
	12/31/2008
	Change
	12/31/2008
	Restated (1)
	Restated (1)
	Restated
	(a)
	(b)
	(a-b)

NON-CURRENT FINANCIAL LIABILITIES

Bonds

26,369

25,680

689

25,680

Amounts due to banks, other financial payables and liabilities

8,818

9,134

(316)

9,134

Finance lease liabilities

1,565

1,694

(129)

1,713

36,752

36,508

36,527

CURRENT FINANCIAL LIABILITIES *

Bonds

3,667

4,497

(830)

4,497

Amounts due to banks, other financial payables and liabilities

3,069

1,496

1,573

1,496

Finance lease liabilities

250

266

(16)

274

6,986

6,259

727

6,267

Financial liabilities relating to Discontinued operations/Non-current assets held for sale

659

546

113

GROSS FINANCIAL DEBT

44,397

43,313

1,084

42,794

NON-CURRENT FINANCIAL ASSETS

Securities other than investments

(15) (15)(15)Financial receivables and other non-current financial assets (1,092)(2,830)1,738 (2,648)**(1,107)** (2,845) 1,738 (2,663) **CURRENT** FINANCIAL ASSETS Securities other than investments (1,843) (185)

(1,658)

(185)

Financial receivables and other current financial assets (1,115)(828)(287)(491) Cash and cash equivalents (5,504)(5,396)(108)(5,416) (8,462)(6,409)(2,053) (6,092)Financial assets relating to Discontinued operations/Non-current assets held for sale (81)(20)(61)

FINANCIAL ASSETS

(9,650)

(9,274)

(376)

(8,755)

NET FINANCIAL DEBT CARRYING AMOUNT

34,747

34,039

708

34,039

Reversal of fair value measurement of derivatives and

related financial assets/liabilities

(798)

487

(1,285)

487

ADJUSTED NET FINANCIAL DEBT

33,949

34,526

(577)

34,526

Detailed as follows:

TOTAL ADJUSTED GROSS FINANCIAL DEBT

42,980

41,745

1,235

41,226

TOTAL ADJUSTED FINANCIAL ASSETS

(9,031)

(7,219)

(1,812)

(6,700)

(*) of which current portion of medium/long-term debt:

Bonds 3,667 4,497 (830)4,497 Amounts due to banks, other financial payables and liabilities 2,557 684 1,873 684 Finance lease liabilities 250 266 (16)274 (1) For purposes of comparison, the figures at December 31, 2008 have been restated in order to consider HanseNet Telekommunikation GmbH in Discontinued operations/Non-current assets held for sale.

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Report on Operations 2009

Telecom Italia Group

The financial risk management policies of the Telecom Italia Group are directed towards diversifying market risks, fully hedging exchange rate risk and minimizing interest rate exposure by an appropriate diversification of the portfolio, which is also achieved by using carefully selected derivative financial instruments. Such instruments, it should be stressed, are not used for speculative purposes and all have an underlying.

Furthermore, in order to determine its exposure to interest rates, the Group defines an optimum composition for the fixed-rate and floating-rate debt structure and uses derivative financial instruments to achieve that prefixed composition. Taking into account the Group s operating activities, the optimum mix of medium/long-term non-current financial liabilities has been established, on the basis of the nominal amount, at around 60% - 70% for the fixed-rate component and 30% - 40% for the floating-rate component.

In managing market risks, the Group has adopted a Guideline policy for debt management using derivative instruments and mainly uses IRS and CCIRS derivative financial instruments.

The volatility of interest rates and exchange rates, featuring prominently in the financial markets beginning in the fourth quarter of 2008, significantly impacted the fair value measurement of derivative positions and the related financial assets and liabilities.

With this in mind and in order to present a more realistic analysis of net financial debt, already starting from the June 2009 report, in addition to the usual indicator (renamed Net financial debt carrying amount), a new indicator was also presented denominated adjusted net financial debt which excludes effects that are purely accounting and non-monetary in nature deriving from the fair value measurement of derivatives and related financial assets and liabilities. The measurement of derivative financial instruments, which also has the objective of pre-setting the exchange rate and the interest rate of future variable contractual flows, does not, in fact, require an actual financial settlement.

Treasury policies

The Group employs a variety of instruments to finance its operations and raise liquidity. The instruments used are bond issues, alongside committed and uncommitted bank lines.

Telecom Italia has a centralized treasury function which operates in the interests of the entire Group:

allocating liquidity where necessary

obtaining excess cash resources from the Group companies

guaranteeing an adequate level of liquidity compatible with individual needs

acting on behalf of its subsidiaries to negotiate bank lines

providing financial consulting services to its subsidiaries

These activities reduce the Group companies need to seek bank lines and enable those companies to obtain better conditions from the banking system by keeping a constant watch over cash flows and ensuring a more efficient use of liquidity in excess of requirements.

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Report on Operations 2009

Telecom Italia Group

The following chart summarizes the main transactions which had an impact on the chan 2009:	ge in net financial debt during
2007.	
	Net operating free
	cash flow
	(millions of euros)
	2009
	2008
	Change

EBITDA

11,115

11,090

25

Capital expenditures on an accrual basis

(4,543)

(5,040)

497

Change in net operating working capital:

(185)

(397)

212

Change in inventories

(30)

(74)

Change in trade receivables and net amounts due on construction contracts

336

737

(401)

Change in trade payables (*)

(376)

(1,008)

632

Other changes in operating receivables/payables

(115)

(52)

(63)

Change in provisions for employees benefits

(173)

233

(406)

Change in operating provisions and Other changes

84

(250)

	Net operating free cash flow
	6,298
	5,636
	662
	% of Revenues
	23.2
	19.4
(*) Including the change in trade payables for amounts due to fixed asset suppliers.	3.8 pp

Net operating free cash flow amounts to 6,298 million euros in 2009 and shows an improvement of 662 million euros compared to the prior year. The change is mainly the result of the reduction in capital expenditure requirements (-497 million euros compared to 2008).

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Report on Operations 2009

Telecom Italia Group

Capital expenditures flow

Capital expenditures flow is 4,543 million euros, decreasing 497 million euros compared to 2008. The breakdown is as follows:

(millions of euros)

2009

2008

Change

% of total

% of total

Domestic

3,523

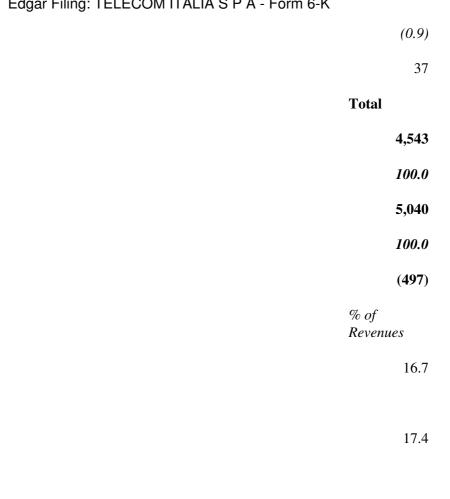
77.5

3,658

72.6

(135)

Brazil other investments
964
21.2
871
17.3
93
Brazil 3G license purchase
-
-
477
9.4
(477)
Media, Olivetti and Other Operations
64
1.4
79
1.6
(15)
Adjustments and Eliminations
(8)
(0.1)
()



Capital investments in 2008 had included 477 million euros for the purchase of mobile telephone licenses for the Brazil Business Unit s 3G service. The reduction in the Domestic Business Unit, although including 89 million euros for the purchase of frequencies assigned to the operator IPSE, is also due to the impact of programs to cut costs and capital expenditures begun in 2008.

The following also had an effect on net financial debt during 2009:

Disposal of investments and other divestitures flow

Disposal of investments and other divestitures flow amounts to 53 million euros (599 million euros in 2008) and mainly refers to the sale of the investments held in Luna Rossa Challenge 2007 and Luna Rossa Trademark (for total cash receipts of 13 million euros), the sale of the investment in Telecom Media News in 2009, after the necessary capitalization, and also the disposal of other tangible and intangible assets. In particular, the disposals of tangible assets included the cancellation of a contract for the purchase of an aircraft which involved the manufacturer s restitution of the advances that had been paid by Telecom Italia (about 21 million euros).

(0.7)pp

The flow in 2008 had mainly related to the sale, in August 2008, of Liberty Surf group (744 million euros, including the deconsolidation of the net financial debt of the subsidiary sold) and the sale of the Pay-per-View business in December 2008.

Financial investments and treasury shares buyback flow

Financial investments and treasury shares buyback flow amounts to 65 million euros and refers not only to the entry of Intelig Telecomunicações Ltda in the scope of consolidation but also to the buyback of a total of 11.4 million Telecom Italia ordinary shares purchased to service the top management incentive plan denominated Top Plan 2008. The average unit price was 0.92959 euros per share (including agent commissions) for a total payment of 11 million euros.

Moreover, in July 2009, the Parent, Telecom Italia, purchased on the market 39,500 Telecom Italia Media savings shares to add to the 221,000 Telecom Italia Media savings shares already held. Such purchases required a total disbursement of 4,470 euros, corresponding to the average cost of 0.11317 euros per share (including agent commissions).

The purchases of Telecom Italia and Telecom Italia Media shares were carried out through the financial agent Mediobanca which operated with a mandate for the purchase of the shares on behalf of the Company in complete autonomy and independently of Telecom Italia and in accordance with the Regulation of the markets organized and operated by Borsa Italiana S.p.A. and the relative instructions.

Finance expenses, taxes and other net non-operating requirements flow

Finance expenses, taxes and other net non-operating requirements flow mainly includes the payment, made during 2009, of taxes (for 2,301 million euros, which comprise 248 million euros for tax disputes which had already been provided for in the financial statements of prior years), net finance expenses and also the change in non-operating receivables and payables.

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Report on Operations 2009

Telecom Italia Group

Sales of receivables to factoring companies	
The sales of receivables to factoring companies finalized during 2009 resulted in a at December 31, 2009 of 1,034 million euros (794 million euros at December 31, 2009 of 1,034 million euros (794 million euros).	
Gross financial debt	
Bonds	
Bonds at December 31, 2009 are recorded for 30,036 million euros (30,177 million nominal repayment amount is 29,106 million euros, increasing 286 millio 2008 (28,820 million euros).	
The change in bonds during 2009 is as follows:	
	(millions of original currency)
	currency
	amount
	NEW ISSUES
	Issue date

Telecom Italia S.p.A. 500 million euros, 7.875% maturing 1/22/2014

Euro

500

1/22/2009

Telecom Italia S.p.A. 650 million euros, 6.75% maturing 3/21/2013

Euro

650

3/19/2009

Telecom Italia S.p.A. 850 million euros, 8.25% maturing 3/21/2016

Euro

850

3/19/2009

Telecom Italia S.p.A. 750 million pounds sterling, 7.375% maturing 12/15/2017

GBP

750

5/26/2009

Telecom Italia Capital S.A. 1,000 million U.S. dollars, 6.175% maturing 6/18/2014

USD

1,000

6/18/2009

Telecom Italia Capital S.A. 1,000 million U.S. dollars, 7.175% maturing 6/18/2019

USD

1,000

6/18/2009

REPAYMENTS

Repayment date

Telecom Italia Finance S.A. 5.15%, issue guaranteed by Telecom Italia S.p.A.

Euro

1,450(*)

2/9/2009

Telecom Italia S.p.A. Floating Rate Notes Euribor 3 months +0.60%

Euro

3/30/2009

Telecom Italia Finance S.A. 6.575%, issue guaranteed by Telecom Italia S.p.A.

Euro

1,849(**)

7/30/2009

BUYBACKS

Buyback period

Telecom Italia Finance S.A. 1,849^(**) million euros 6.575% maturing July 2009

Euro

253.77

January June

Telecom Italia Finance S.A. 119 million euros Floating Rate

Notes maturing June 2010

Euro

20.00

March May

Telecom Italia S.p.A. 796 million euros Floating Rate Notes maturing June 2010

Euro

53.75

April May

Telecom Italia Finance S.A. 1,997 million euros 7.50% maturing April 2011

Euro

2.68

October

NOTES

Telecom Italia S.p.A. 2002-2022 bonds, reserved for subscription by employees of the Group:

348 million euros (nominal amount) as of December 31, 2009, the same as of December 31, 2008.

Bond buybacks: in 2009, as in 2008, the Telecom Italia Group bought back bonds in order to:

.

give investors a further possibility of monetizing their positions;

.

partially repay some debt securities before maturity, increasing the overall return on the Group s liquidity without inviting any additional risks.

(*) Net of 50 million euros of bonds repurchased by the company in 2008.

(**) Net of 107 million euros and 254 million euros of bonds repurchased by the company in 2008 and in 2009.

Revolving Credit Facility and Term Loan

The composition and drawdown of the syndicated committed credit lines available at December 31, 2009,

Report on Operations 2009

represented by the Term Loan (TL) for 1.5 billion euros expiring January 2010 (repaid using available cash) and the Revolving Credit Facility (RCF) for a total of 8 billion euros expiring August 2014, are presented in the following table:

12/31/2009

12/31/2008

(billions of euros)

Agreed

Drawn down

Agreed

Drawn down

Term Loan expiring 2010

1.5

1.5

1.5

1.5

Revolving Credit

Facility expiring 2014	
	8.0
	1.5
	8.0
	1.5
Total	
	9.5
	3.0
	9.5
	3.0

Lehman Brothers Bankhaus AG London Branch bank is the Lender of the Revolving Credit Facility and Term Loan for the following amounts:

.

under the RCF, the bank has a commitment for 127 million euros of which 23.8 million euros has been disbursed;

.

under the TL, the bank has a commitment for 19.9 million euros, for an amount completely disbursed, duly repaid at the line s expiration date (January 28, 2010).

With regard to Lehman Brothers Bankhaus AG s commitment, the Telecom Italia Group has not received any communication from Lehman Brothers Bankhaus AG, or from its representatives or directors or agent of the committed facilities which, at this time, entails changes compared to the situation prior to the bankruptcy of Lehman Brothers Holding Inc.

Maturities of financial liabilities and average cost of debt

The average maturity of non-current financial liabilities (including the current portion of medium/long-term financial liabilities) is 7.46 years.

The average cost of the Group s debt, considered as the cost for the period calculated on an annual basis and resulting from the ratio of debt-related expenses to average exposure, is equal to about 5.4%.

For details of the maturities of financial liabilities in terms of expected nominal repayment amount, as contractually agreed, reference should be made to the Notes Financial liabilities (current and non-current) and Financial risk management in the consolidated financial statements at December 31, 2009 of the Telecom Italia Group.

Current financial assets and liquidity margin

The Telecom Italia Group s available liquidity margin, calculated as the sum of *Cash and cash equivalents* and *Securities other than investments*, amounts to 7,347 million euros at December 31, 2009 (5,581 million euros at December 31, 2008) which, together with its unused committed credit lines of 6.5 billion euros, allows the Group to amply meet its repayment obligations over the next 18-24 months. During 2009, the situation in the European and United States financial markets made it possible to issue new bonds and obtain new loans at advantageous conditions. The higher level of liquidity at year-end 2009 compared to 2008 guarantees the coverage of requirements in connection with the repayment of loans in the early months of the year. In fact, in the first two months of 2010, repayments amounted to about 3.0 billion euros (about 1.5 billion euros in the first few months of 2009).

In February 2010, Telecom Italia S.p.A. issued bonds maturing in 2022 for 1,250 million euros and a new syndicated revolving facility was signed for 1,250 million euros for a period of 3 years.

Furthermore, 638 million euros classified in Financial receivables and other current financial assets refers to financial assets of the Group due from HanseNet Telekommuninkation GmbH which was fully repaid upon the sale of the company on February 16, 2010.

In particular:

Cash and cash equivalents amount to 5,504 million euros (5,396 million euros at December 31, 2008). The different technical forms of investing available cash at December 31, 2009, including euro commercial paper for 20 million euros, can be analyzed as follows:

Maturities: investments have a maximum maturity date of three months;

Counterpart risk: investments are made with leading banks and financial institutions with high-credit- quality and a rating of at least A;

Report on Operations 2009

-
Country risk: investments are mainly made in major European financial markets.
Securities other than investments amount to 1,843 million euros (185 million euros at December 31, 2008). Such forms of investment represent alternatives to liquidity investments with the aim of raising the yield. These mainly consist of 900 million euros (nominal amount) in Italian treasury bonds purchased by Telecom Italia S.p.A. (with A ratings by S&P s); 200 million euros in a monetary fund, 200 million euros in a government fund, both with AAA ratings by S&P s and managed by a leading international credit institution; 112 million euros in bonds issued by counterparts with ratings of at least BBB with different maturities, but all with an active market, that is, readily convertible into cash; 350 million euros of securities invested in a Belgian-registered SICAV with at least an A rating.

As part of the ongoing investigation of Telecom Italia Sparkle and the related court order served on the company on February 23, 2010, the courts issued a seizure order for 298 million euros on Telecom Italia Sparkle corresponding to the alleged unlawful deduction of VAT related to the transactions under investigation.
Moreover, on April 2, 2010, in addition to the amounts seized, Telecom Italia Sparkle provided two guarantees for a total amount of about 195 million euros on behalf of the courts (for about 72 million euros) and the Financial Administration (for about 123 million euros).

In the fourth quarter of 2009, adjusted net financial debt decreased 1,144 million euros. The effects of the positive operating change were only partly absorbed by tax payments.
Adjusted net financial debt

(millions of euros)

12/31/2009

9/30/2009

Change

NET FINANCIAL DEBT CARRYING AMOUNT

34,747

35,506

(759)

Reversal of fair value measurement of derivatives and related financial assets/liabilities

(798)

(413)

(385)

ADJUSTED NET FINANCIAL DEBT

33,949

35,093

(1,144)

Detailed as follows:

TOTAL ADJUSTED GROSS FINANCIAL DEBT

42,980

42,621

359

TOTAL ADJUSTED NET FINANCIAL ASSETS

(9,031)

(7,528)

(1,503)

36

Events	Subsec	uent to	December	31.	2009
--------	--------	---------	----------	-----	------

With regard to subsequent events, reference should be made to the specific Note Events subsequent to December 31, 2009 in the consolidated financial statements at December 31, 2009 of the Telecom Italia Group.

Business Outlook for the Year 2010

As for the Telecom Italia Group s outlook for the current year, the objectives linked with the principal economic indicators, as outlined in the Business Plan 2010-2012, are, for the full year 2010:

Organic revenues (at comparable exchange rates and scope of consolidation 2010): a contraction of 2% to 3% against the previous year;

Organic EBITDA: basically stable in comparison with the prior year;

Capital expenditures: approximately 4.3 billion euros;

Net adjusted debt: about 32 billion euros at year-end 2010.

Principal risks and uncertainties

The business outlook for 2010 could be affected by risks and uncertainties caused by a multitude of factors, the majority of which are beyond the Group s control.

The following are the main risks and uncertainties concerning the Telecom Italia Group s activities in 2010.

Macroeconomic outlook

The crisis running through the world economy is characterized by a generalized contraction in consumption although at levels varying in intensity according to the different geographic position and sector locations.

Concerning the **Italian market**, the recessive dynamics have to a greater degree affected the demand for investments, purchases of durable goods and consumer goods and, to a lesser degree, services such as telecommunications.

With regard to the **South American market**, especially in reference to Brazil, it should be underscored how the traditional volatility which has distinguished these economies during international economic crises is at this time considerably reduced compared to the past.

In this scenario which is more favorable than in the past, it is expected that 2010 will show a modest economic growth after years of sustained growth, barring uncontrolled phenomena of volatility in the most important macroeconomic areas (inflation rates, interest rates and exchange rates) of the major Latin American countries, and, in particular, Brazil, particularly because of Brazil s recent progress in striking a balance in energy and solidity in terms of the balance in food resources which render the country less exposed to outside shocks than in the past.

Telecommunications market outlook

Telecommunications is proving to be one of the industries less exposed to a pro-cyclical trend by virtue of our company s growing need to communicate and its role which is now pivotal to the sector as an abilitator and multiplicator of productivity. This is also confirmed by the continuing growth of demand for data services through mobile telephony, such as e-mail access or the possibility of using the web via cell phones equipped with expanded 3G technology.

Moreover, the development prospects of the Domestic market concerning the penetration of value-added services and the revenues especially expected from the business clientele segment (professionals and small and medium enterprises) could be further affected by the general evolution of the macroeconomic picture, particularly by the unemployment rate, and such adverse trend could therefore affect expected revenues from the sale of telecommunications services and products.

In the South American telecommunications market, and most particularly in Brazil, further growth is expected foremost in the mobile telephone and broadband markets. In the latter segment, mobile broadband increasingly represents a particularly competitive alternative to fixed broadband, given that the upgrade required for the

fixed network to perform at the levels of service of the HSDPA networks (such as those of Tim Brasil) would be particularly costly (much more costly than in countries such as Italy which is less dispersive geographically and which can start from an qualitatively higher initial starting point.)

With this in mind, Tim Brasil will focus a large part of its investments in selective geographical development of the broadband network so that it can raise its market share in the broadband segment while paying particular attention to the equilibrium between investments and the relative return on capital.

In this general context, Telecom Italia is fully aware of the persisting world crisis and the possible impacts on its business performances and guarantees a constant monitoring of the performance of its most exposed business segments. Furthermore, it is continuing to put into practice efficiency and expenditure optimization projects aimed at ensuring that the objectives are reached for providing cash flows and reducing debt.

Financial risks

In February 2010, Telecom Italia S.p.A. continued to refinance its debt by issuing 5.25% bonds for 1,250 million euros, maturing in 2022. Also, a new 3-year syndicated revolving facility has been signed with leading banks for 1,250 million euros.

The Telecom Italia Group pursues a financial risk management policy for market, credit and liquidity risk by defining, at the corporate level, the guidelines for operations management, the identification of the most suitable financial instruments to meet prefixed objectives, the monitoring of results achieved and the exclusion of recourse to derivative instruments for speculative purposes.

The Group particularly subscribes to an objective of an adequate level of financial flexibility expressed by keeping a treasury margin in terms of liquid assets and syndicated committed credit line which allow refinancing needs to be met for the next 12-18 months.

This particular situation of the financial markets has led the Telecom Italia Group to adopt an approach that is more prudent than the policy cited above and at the end of 2009 the Group has a treasury margin capable of meeting its repayment obligations for the next 18-24 months. Consequently, the Telecom Italia Group can wait for the most appropriate moment to access the financial market. Further details are provided in the Note Financial risk management in the annual consolidated financial statements at December 31, 2009 of the Telecom Italia Group.

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Report on Operations 2009

Consolidated Financial Statements Telecom Italia Group

Separate Consolidated Income Statements

Consolidated Statements of Comprehensive Income

In accordance with revised IAS 1 (*Presentation of Financial Statements*), which came into effect on January 1, 2009, the following statements of comprehensive income include the profit for the year as shown in the separate consolidated income statements and all non-owner changes in equity.

Report on Operations 2009

Consolidated Statements of Financial Position

(1) For purposes of comparison, the figures at December 31, 2008 have been restated in order to consider HanseNet Telekommunikation GmbH in "Discontinued operations/Non-current assets held for sale.

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Report on Operations 2009

Consolidated Statements of Cash Flows

Report on Operations 2009

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Additional Cash Flow Information

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Report on Operations 2009

Highlights The Business Units of the Telecom Italia Group
The data of the Telecom Italia Group is presented in this Annual Report according to the following operating segments:
•
Domestic Business Unit: includes domestic operations for voice and data services on fixed and mobile networks for final customers (retail) and other operators (wholesale) as well as the relative support activities;
•
Brazil Business Unit: includes telecommunications operations in Brazil;
•
Media Business Unit: includes television network operations and management;
•
Olivetti Business Unit: includes activities for the manufacture of digital printing systems and office products;
•
Other Operations : includes finance companies and other minor companies not strictly related to the core business of the Telecom Italia Group.
As a result of including HanseNet in Discontinued Operations, the European BroadBand Business Unit is no longer presented; the other companies of that Business Unit have become part of Other Operations. For purposes of comparison, the disclosure by operating segment for the periods under comparison has been consistently restated:
Revenues

EBITDA

EBIT

Capital expenditures

Headcount at year-end (number)

(millions of euros)

21,662 23,227 9,865 9,959 5,394

Domestic

5,405

3,523

3,658

58,736

61,816

Brazil

5,022

5,208

1,255

173

1,21	7
209	9
189	9
96	4
1,34	8
9,78.	3
10,28	5
Media	
230	0
28'	7
(9))
(59))
(80))
(113	5)
5:	3
50	0
75'	7
96	7
Olivetti	
350	0
35	2
(14	-)
(30))
(19	
(37	
	4
174	4

1,098

1,194

Other Operations

158

218

(6)

19

(34)

(15)

8

26

1,010

1,058

Adjustments and Eliminations

(259)

(292)

(6)

(16)

23

8

(9)

(45)

Consolidated total

27,163

29,000

11,115

11,090

5,493

5,437

4,543

5,040

71,384

75,320

44

Report on Operations 2009

Highlights of the operating data of the Telecom Italia Group Business Units are presented in the following table.

12/31/2009

12/31/2008

12/31/2007

DOMESTIC FIXED

Fixed-line network connections in Italy at period-end (thousands)

18,525

20,031

22,124

Physical accesses (Consumer +Business) at period-end (thousands)

16,097 17,352 19,221 Voice pricing plans (thousands) 5,417 5,834 6,375 Broadband accesses in Italy at period-end (thousands) 8,741 8,134 7,590 of which retail accesses (thousands) 7,000 6,754 6,427 Virgilio average daily page views during period (millions) 44.7 44.8 40.4

Virgilio average daily single visitors (millions)

3.2

2.5

2.1

Network infrastructure in Italy:

accessnetwork incopper(millions of kmpair)

110.5

109.3

106.8

access and carrier network in optical fiber (millions of kmfiber)

4.1

3.9

3.8

Network infrastructure abroad:

- European backbone (km of fiber)

55,000

55,000

55,000

Mediterranean (km of submarine cable)

7,000

7,000

7,000

- South America (km of fiber)

30,000

30,000

30,000

Total traffic:

Minutes of traffic on fixed-line network (billions)

134.4

144.3

156.8

- Domestic traffic

115.6

125.3

140.1

- International traffic

18.8

19.0

16.7

DOMESTIC MOBILE

Number of lines at period-end (thousands) 30,856 34,797 36,331 of which prepaid lines $(thousands)(^{1})$ 24,398 28,660 30,834 Change in lines (%) (11.3)(4.2)12.0 Churn rate (2) 30.1 23.6 16.4 Total outgoing traffic per month (millions of minutes) 2,982

3,054

2,766

Total outgoing and incoming traffic per month (millions of minutes)

4,260

4,316

4,052

Average monthly revenues per line (3)

20.0

20.0

22.2

BRAZIL

Number of lines at period-end (thousands)

41,102

36,402

31,254

MEDIA

La7 audience share Free to Air (analog mode)

(average during period, in %)

3.0

3.1

3.0

La7 audience share Free to Air (analog mode)

(last month of period, in %)

2.9

3.0

3.1

- (1) Excluding not human SIM.
- (2) The data refers to total lines. The churn rate represents the number of mobile customers who discontinued service during the period expressed as a percentage of the average number of customers.
- (3) The values are calculated on the basis of revenues from services (including revenues from prepaid cards) as a percentage of the average number of lines.

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Report on Operations 2009

Telecom Italia Group

The Business Units of the Telecom Italia Group
Domestic
The Business Unit
The Domestic Business Unit operates as the consolidated market leader in the sphere of voice and data services on fixed and mobile networks for final retail customers and other wholesale operators. In the international field, the Business Unit develops fiber optic networks for wholesale customers (in Europe, in the Mediterranean and in South America).
The structure of the Business Unit
The Domestic Business Unit is organized as follows:
(*) Principal companies: Telecom Italia S.p.A., Matrix S.p.A., Telenergia S.p.A., Telecontact Center S.p.A.,
Path.Net S.p.A
As regards the new customer centric organization which the Telecom Italian Group has adopted for the domestic market, the manner of representing the Business Unit has changed from the one presented in the 2008 annual report in which such information had been organized by fixed and mobile technology.

The principal operating and financial data of the Domestic Business Unit is now reported according to two Cash-generating units (CGU):

.

Core Domestic: Core Domestic includes all telecommunications activities inherent to the Italian market. Revenues indicated in the tables that follow are divided according to the net contribution of each market segment to the CGU s results, excluding infrasegment transactions. The sales market segments defined on the basis of the new customer centric organizational model are as follows:

•

Consumer: Consumer comprises the aggregate of voice and internet services products managed and developed for persons and families in the fixed and mobile telecommunications markets, public telephony and the web portal/services of the company Matrix;

•

Business: Business is constituted by the aggregate of voice, data, internet and ICT solutions services and products managed and developed for SMEs (small and medium enterprises) and SOHO (Small Office Home Office) in the fixed and mobile telecommunications markets:

•

Top: Top comprises the aggregate of voice, data, internet and ICT solutions services and products managed and developed for Top, Large Account and Enterprise clientele in the fixed and mobile telecommunications markets;

•

National Wholesale: National Wholesale consists of the management and development of the portfolio of regulated and unregulated wholesale services for fixed and mobile operators in the domestic market;

•

Other (support structures): Other includes:

§

Technology & Operations: services related to the development, building and operation of network infrastructures, real estate properties—plant and information technology, in addition to delivery and assurance processes regarding clientele services:

§

Staff & Other: services carried out by staff functions and other support activities conducted by minor companies of the Group (Telenergia) offered to the market and other Business Units.

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Report on Operations 2009

The Business Unit of the Telecom Italia Group

International Wholesale: International Wholesale includes the activities of the Te operates in the international voice, data and internet services market aimed at fixed operators, ISP/ASP (Wholesale market) and multinational companies through its Mediterranean and South American markets.	l and mobile telecommunications
Main operating and financial data	
Key results in 2009 by the Domestic Business Unit overall and by segment of cliente are presented in the following tables.	le and business compared to 2008
Domestic Business unit	
	(millions of euros)
	2009
	2008
	Change
	amount %
	% organic
	% organic

21,662
23,227
(1,565)
(6.7)
(6.8)
EBITDA
9,895
9,959
(64)
(0.6)
(2.1)
EBITDA margin
45.7
42.9
2.8 pp
2.3 pp
EBIT
5,394
5,405
(11)

Revenues

(0.2)

(1.6)

EBIT margin

24.9

23.3

1.6 pp

1.4 pp

Capital expenditures

3,523

3,658

(135)

(3.7)

Headcount at year-end (number)

58,736

61,816

(3,080)

(5.0)

Core Domestic

(millions of euros)

2009

2008

Change

amount

%

% organic

Revenues (1)

. Consumer

. Business

. Top

. National Wholesale

. Other

20,579

10,999

3,730

3,688 1,996 166 22,104 12,195 4,124 3,819 1,738 228 (1,525) (1,196)(394) (131) 258 (62) (6.9) (9.8) (9.6) (3.4) 14.8 n.s. (6.9) (9.8) (9.5) (3.4)

	14.9
	n.s.
EB	SITDA
	9,561
	9,592
	(31)
	(0.3)
	(1.7)
	ITDA ergin
	46,5
	43,4
	3.1 pp
	2.5 pp
EB	SIT
	5,190
	5,163
	27
	0.5
	(0.9)
EB	IT margin
	25. 2
	23.4
	1.8 pp

1.6 pp
Capital expenditures
3,434
3,501
(67)
(1.9)
Headcount at year-end (number)
57,467
60,539

(3,072)

(5.1)

(1) The amounts indicated are net of infrasegment transactions.

Report on Operations 2009

The Business Unit of the Telecom Italia Group

International Wholesale

(millions of euros)

2009

2008

Change

amount

%

% organic

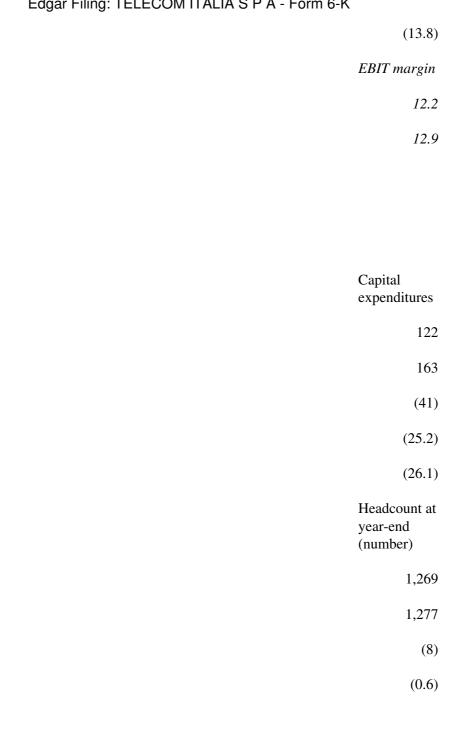
Revenues

. of which third parties

1,710

1,208

1,830	
1,267	
(120)	
(59)	
(6.6)	
(4.7)	
(7.1)	
(5.5)	
EBITDA	
350	
375	
(25)	
(6.7)	
(8.2)	
EBITDA margin	
20.5	
20.5	
EBIT	
209	
236	
(27)	
(11.4)	



Revenues

Core Domestic Revenues

In particular, as regards the market segments, for the year 2009, the following changes compared to 2008 are noted:

Consumer: during 2009, the commercial policy of the mobile business underwent a fundamental transformation. In particular, the difficult macroeconomic context featuring a drop in usage by some brackets of the population and a fiercer competitive scenario required a rapid repositioning of TIM s packages. From the traditional focus on the mobile device as the important driver of choice by the final customer and incentivation of the commercial network, there was a shift to a policy strongly rooted in effective advertising communication, on packages that further retain customers and a remuneration of the channel linked to the effective quality of the customer acquired.

Specifically, the reduction in Consumer segment revenues is 1,196 million euros (-9.8%), of which 742 million euros (-6.6%) refer to service revenues and 454 million euros (-49.1%) to product sales (mobile devices in particular). The reduction in service revenues (-742 million euros) can be ascribed to both the decrease in revenues from fixed voice (-333 million euros, -8%) and outgoing Mobile voice (-213 million euros or -6%). This is principally due to the contraction of the customer base, the impact of the change in regulated interconnection rates, especially mobile termination revenues (down 168 million euros, of which 122 million euros is due to rate reductions) and the decrease in traditional value-added service revenues (for messaging, a reduction of 76 million euros or -9%) and content revenues (-61 million euros or -24%). Such changes in the traditional business areas were in part offset by the growth of the customer base and broadband service revenues in the fixed area (+114 million euros or +13%) and mobile area (+42 million euros or +12%);

.

Business: the contraction in revenues (-394 million euros compared to 2008 or -9.6%, -9.5% at organic level) is mainly due to the continuation of the economic difficulties encountered in 2009 by small and medium businesses resulting in a reduction of usage. In addition to this, there was a contraction in the Customer Base: less significant than the prior year in the Fixed area and more prominent in the Mobile area. The reduction in revenues grew in both areas: Fixed -11% and Mobile -9%, even though the last period brought a lower decrease compared to 2009 third quarter. Nevertheless, in this context, positive trends were noted in the comparison of the two years such as the stability of Fixed Broadband revenues, the growth of Fixed Data Services (+3%) and the growth of mobile browsing revenues (+16%);

•

Top: revenue performance (-131 million euros or -3.4% year-on-year and -1.9% in the fourth quarter) is principally due to the ongoing contraction of the voice and data area (-8.7% year-over-year with a decrease of 7.7% in the fourth quarter). This is also linked to the economic scenario and the consequent reduction in usage by companies. Such change is partly offset by the continual, strong growth of ICT solutions and offerings (+15.3% year-on-year and +15.3% in the fourth quarter) with an increase in market share from about 9.2% in December 2008 to 11.4% in December 2009, as well as the improvement in the mobile area (-0.1% year-on-year with a decrease of -0.1% in the fourth quarter);

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The Business Unit of the Telecom Italia Group

National Wholesale: the increase in revenues (+258 million euros or +14.8%; 14.9% in organic terms) is generated by the growth of the OLO (Other Licensed Operators) customer base on Local Loop Unbundling, Wholesale Line Rental and Bitstream services.

International Wholesale Revenues

In 2009, International Wholesale (Telecom Italia Sparkle group) reported revenues of 1,710 million euros, down 120 million euros compared to 2008 (-6.6%) owing to the reduction in revenues from voice services both in the captive market and with third parties. The positive performance of IP/Data, Multinational Corporations and Consulting businesses was in part offset by the above reduction in voice services.

Besides the summary by market segment reported above, sales information by technology (fixed and mobile) is also presented below as a continuation of the information presented in the annual and interim reports of the previous periods.

Revenues of the Business Unit by technology and market segment are reported below:

(millions of euros)

2009

2008

Change %

Total Fixed (*) Mobile(*) Total Fixed (*) Mobile(*) Total Fixed (*) Mobile(*) Consumer 10,999 5,037 6,251

Market segment

12,195

5,285

7,270

(9.8)

(4.7)
(14.0)
Business
3,730
2,472
1,315
4,124
2,765
1,440
(9.6)
(10.6)
(8.7)
Тор
3,688
2,956
823
3,819
3,053
824
(3.4)
(3.2)
(0.1)
National Wholesale
1,996
2,758

194
1,738
2,320
107
14.8
18.9
81.3
Other (support structures)
166
174
14
228
162
46
n.s
n.s
n.s.
Total Core Domestic
20,579
13,397
8,597
22,104
13,585
9,687



21,662

	14,739
	8,597
	23,227
	15,000
	9,687
	(6.7)
	(1.7)
(*) The breakdown by fixed and mobile technology is presented gross of intersegment eliminations.	(11.3)

Fixed Telecommunications Revenues

In 2009, revenues of the fixed telecommunications area amount to 14,739 million euros, decreasing 261 million euros (-1.7%) compared to the prior year. At the organic level, the change in revenues is a reduction of 279 million euros (-1.9%).

At December 31, 2009, the number of retail voice accesses is approximately 16.1 million (-1,255,000 accesses compared to December 31, 2008). The wholesale customer portfolio increased and at December 31, 2009 reached approximately 6.2 million accesses (+1,221,000 accesses compared to December 31, 2008). The overall access market recorded basic stability compared to December 2008.

The total broadband portfolio at December 31, 2009 is equal to 8.7 million accesses (+607,000 accesses compared to December 31, 2008), of which retail is 7.0 million and wholesale is 1.7 million.

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Report on Operations 2009

The Business Unit of the Telecom Italia Group

The following chart shows the trend of revenues in the major business areas:	
Fonia Retail	
	2009 2008
	Change
	(millions of euros)
	% of total
	% of total
	amount

Traffic 2,726 40.1 3,118 41.4 (392) (12.6) Accesses 3,491 51.3 3,668 48.8 (177)(4.8) VAS voice services 207 3.0 252

3.3 (45)(17.9)Telephone products 380 5.6 486 6.5 (106)(21.8)**Total** Retail Voice 6,804 100.0 7,524 100.0 (720)(9.6)

Retail voice revenues, in all major business areas, show an ongoing reduction in the customer base and traffic volumes due to the competitive environment in which the company operates. Combined with this are a reduction of regulated fixed-mobile termination rates and the discontinuance of certain mandatory or voluntary Premium services (offered by the company on a mandatory or voluntary basis): in fact, VAS service revenues decreased 45 million euros compared to 2008. The economic impact in terms of lower revenues from accesses (-177 million euros), despite the increase in subscriber charges which came into effect on February 1, 2009 for the domestic business, is nevertheless compensated by the expansion of national wholesale services (+170 million euros for regulated intermediate services such as Local Loop Unbundling and Wholesale Line Rentals).

<u>Internet</u>

2009

2008

Change

(millions of euros)

% of total

%

of total

amount

%

Total Internet

1,707

100.0

1,630

100.0

77
4.7

of which content/portal

144

8.4

120

7.4

24

Revenues from internet are 1,707 million euros, increasing 77 million euros compared to 2008. The Narrowband component continues to decline and now represents only about 2% of total revenues. The total domestic retail broadband access portfolio in the domestic market reached 7.0 million accesses, growing 246,000 compared to the end of 2008. Flat-rate packages now account for 83.0% of the total retail broadband

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Report on Operations 2009

The Business Unit of the Telecom Italia Group

customer portfolio (77% at year-end 2008). IPTV services continue to gain ground in the Consumer market (the portfolio has 401,000 customers, +72,000 compared to the end of 2008) and the Virgilio portal Web packages and activities grew. The Alice Casa offering has a portfolio of 621,000 customers (+503,000 compared to December 31, 2008) and accounts for 8.9% of the broadband portfolio compared to 1.7% at December 2008.

Business Data

2009

2008

Change

(millions of euros)

% of total

%

of total

amount

%

190
11.0
198
11.5
(8)
(4.0)
Data
transmission
505
29.2
552
32.1
(47)
(8.5)
Data products
204
11.8
211
12.3
(7)
(3.3)
ICT
831
48.0
759
44.1

72 9.5 $of \, which \, ICT$ services 510 448 62 13.8 $of \, which \, ICT$ products 321 311 10 3.2 Total **Business** Data 1,730 100.0 1,720 100.0 10 0.6

Revenues of the Business Data area rose by 10 million euros (+0.6%) compared to 2008. The growth in the packages offered for ICT services and products is especially notable and those revenues increased 72 million euros (+9.5%), above all in the services area which grew by 13.8%.

Wholesale

2009

2008

Change

(millions of euros)

% of total

% of total

amount

%

National Wholesale

2,888

70.1

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2,459	
65.1	
429	
17.4	
International Wholesale (*)	
1,229	
29.9	
1,318	
34.9	
(89)	
(6.8)	
Total Wholesale	
4,117	
100.0	
3,777	
100.0	
340	
9.0	

(*) Includes sales to the third-party market and to domestic Mobile Telecommunications.

The customer portfolio of Telecom Italia s Wholesale division reached about 6.2 million accesses for voice services and 1.7 million for broadband services at the end of 2009.

On the whole, revenues from national wholesale services show an increase of 429 million euros (+17.4%) compared to 2008. The change in wholesale revenues is related to the expansion of the customer base of alternative operators served through the various types of accesses.

Mobile Telecommunications Revenues

The program for the fundamental transformation of the mobile business commercial policy in the Consumer segment, as described earlier, led to a significant reduction in mobile devices sold which went from 7.9 million in 2008 to about 4.8 million in 2009, with noticeable benefits in terms of the contribution margin of the Domestic Business Unit.

Having said this, Mobile telecommunications revenues total 8,597 million euros, decreasing 1,090 million euros (-11.3%) compared to 2008. In fact, the new strategic direction led to a strong contraction in mobile handset revenues (-44%) in addition to the effects of the anticipated decrease in regulated interconnection rates and the reduction in the customer base which primarily occurred in the first part of the year. The excellent results obtained from mobile broadband plans, moreover, made it possible to offset in part the declining trend of valued-added traditional services (SMS).

At December 31, 2009, the number of Telecom Italia mobile lines is about 30.8 million. The reduction compared to December 31, 2008 can be attributed to greater selectivity in the sales policy focusing on higher-value customers. This strategy is confirmed by the number of postpaid lines which reached about 20% of total lines compared to about 17% at December 31, 2008, as well as the cessation of silent lines.

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Report on Operations 2009

The following chart summarizes the trend of the main types of revenues:
Outgoing Voice
Outgoing Voice Outgoing voice revenues total 4,583 million euros, decreasing 386 million euros (-7.8%) compared to 2008, mainly as a result of the reduction in the customer base.

Incoming Voice

Incoming voice revenues amount to 1,511 million euros, decreasing 173 million euros (-10.3%) compared to 2008, principally due to the reduction of prices for termination on the mobile network and marginally also to the above-mentioned contraction in the customer base.

Value-Added Services (VAS)

Value-added services (VAS) revenues amount to 2,022 million euros, decreasing 6.9% compared to 2008. Such contraction is primarily attributable to VAS content (ring tones, logos and games) following a drop in the usage of such services caused by the general economic situation. The ratio of VAS revenues to revenues from services is about

25%, in line with the 2008 average.

Handset Sales

Handset sales revenues are 482 million euros, decreasing 378 million euros compared to 2008. The reduction is due to lower quantities sold in response to a more selective sales policy that rationalizes the product portfolio and focuses on quality (higher percentage of advanced handsets and devices using mobile internet) and also to the margins on these same handsets and devices.

EBITDA

EBITDA of the Domestic Business Unit amounts to 9,895 million euros, decreasing 64 million euros compared to 2008 (-0.6%). The EBITDA margin is 45.7%, up 2.8 percentage points over 2008.

The organic change in EBITDA is a negative 211 million euros (-2.1%) compared to 2008 with an EBITDA margin of 46.5% (44.2% in 2008). Details are as follows:

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Report on Operations 2009

(millions of euros)

2009

2008

Change

HISTORICAL EBITDA

9,895

9,959

(64)

Effect of translation of foreign currency financial statements

3

(3)

Non-organic (income) expenses

Mobility expenses under Law 223/91 287 (287)Disputes and settlements 154 33 121 Other expenses, net 25 3 22 **COMPARABLE EBITDA** 10,074 10,285

(211)

With regard to changes in costs, the following are noted:

.

acquisition of goods and services totals 8,332 million euros, decreasing 1,317 million euros (-13.6%) compared to 2008. The change is mainly due to a reduction in the amount to be paid to other operators, partly following the reduction in the termination rates of voice calls on the network of other operators from the fixed and mobile network, and lower purchases of products for resale, in addition to keeping commercial expenses in check, particularly those related to customer acquisition. The latter reduction is connected with the Group s strategy of

employee benefits expenses amount to 3,327 million euros, decreasing 311 million euros compared to 2008. In fact, in 2008, expenses and accruals had been provided for 287 million euros in connection with the mobility procedure under Law 223/91. Excluding such effect, employee benefits expenses recorded a reduction of 24 million euros. The contraction in the average headcount (-2,576 compared 2008) is mainly offset by the effect of the increase in

minimum salaries established by the TLC collective national labor contract since June 2008 and the renewal of the

EBIT

focusing on higher-value customers;

collective national labor contract on October 23, 2009.

EBIT is 5,394 million euros, decreasing 11 million euros (-0.2%) compared to 2008. The EBIT margin is 24.9% (23.3% in 2008).

EBIT performance can be attributed, apart from the factors commented under EBITDA, to lower depreciation and amortization charges of 116 million euros (largely due to the reduction in amortizable assets) and the negative balance between gains and losses for 69 million euros. In this sense, during 2009, the credit management platform for fixed consumer clientele was disposed of since it is no longer considered usable in light of the new organizational structure of the Domestic Business Unit and the continuance of the fixed-mobile convergence process.

The organic change in EBIT is a negative 93 million euros (-1.6% compared to 2008). The EBIT margin is 25.9% (24.5% in 2008). Details are as follows:

(millions of euros)

2009

2008

Change

HISTORICAL EBIT

5,394

5,405

(11)

Effect of translation of foreign currency financial statements

1

(1)

Non-organic (income) expenses

Non-organic expenses already described under EBITDA

179

323

(144)

Non-recurring gains on disposal of properties

(25)

25

Loss (Gains) on tangible and intangible assets

38

38

COMPARABLE EBIT

5,611

5,704

(93)

53

Report on Operations 2009

Capital expenditures

Capital expenditures total 3,523 million euros, decreasing 135 million euros compared to 2008. The percentage of capital expenditures to revenues is 16.3% (15.7% in 2008). The euro reduction is largely due to the optimization and the rationalization of capital expenditures for the Broadband Access network, Core Platforms and Control, Service and Application Platforms, as well as lower commitments associated with mobile packages (either rented or in connection with multi-year contracts) and the acquisition of Wi-Max licenses.

The reduction in the Domestic Business Unit, although including 89 million euros for the purchase of part of the frequencies assigned to IPSE, is also the result of the diffusion of the effects of the cost and capital expenditure reduction plans begun during 2008.

Headcount

Headcount is 58,736, with a reduction of 3,080 compared to December 31, 2008.

Commercial developments

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At the beginning of 2009, the Impresa Semplice plan was launched which offers a portfolio of integrated solutions dedicated to SMEs. The Impresa Semplice solutions include accesses to fixed and mobile networks, voice and data communications systems, messaging and collaboration tools, telecommunications products and computer work stations (PCs, including assistance, original software and in the cloud services), hosting and virtualization of hardware and software resources. Thanks to high-speed full IP access networks, hardware resources and software applications available at Telecom Italia s Data Centers, Companies may also gain access to more sophisticated ICT services at limited costs.

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On March 3, 2009, Telecom Italia sealed an agreement with Mediaset through which it will be possible to access content in the Mediaset Premium package through Alice Home TV. This package boosts the Telecom Italia IPTV platform with new content adding films, TV series, cartoons and the best of the soccer Serie A TIM Championships.

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On June 5, 2009, Telecom Italia and Aria signed a series of agreements which will allow them to focus their respective strategies and build infrastructural synergies with the aim of closing the Digital Divide and extending high-speed internet access to those areas of Italy that have not yet been reached by ADSL service. The first agreement

calls for the operator Aria s right to use Telecom Italia s Wi-Max frequencies in the regions of central and southern Italy such as Abruzzi, Umbria, Latium, Molise, Apulia, Campania, Basilicata, Calabria and Sardinia. At the same time, Aria will see that the minimum coverage is reached, guaranteeing the commitments undertaken with the Ministry of Economic Development. Under the agreement, Telecom Italia could also supply broadband using Wi-Max technology to its own customers throughout Italy, thanks to Aria s white label wholesale package. Finally, thanks to another agreement between the parties, Aria will use Telecom Italia s transport network infrastructures to build its own network.

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In June 2009, Telecom Italia won the bid called by Unipol Gruppo Finanziario to start up a server contact center dedicated to the group s four companies (Sertel, Linear, Banca Unipol and Unisalute). The contract covers the supply of the server s entire hardware infrastructure, the licenses and also the development of software services for the integration between the contact center and the CRM/ERP applications of the different companies and personalized reporting on the platform activities. Moreover, Telecom Italia won the bid to renew the Data Transmission Network of the Group for about 2,800 offices. The contract is for a period of three years.

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On July 3, 2009, Telecom Italia and 3 Italia sealed a co-siting agreement to share the access sites to the mobile network which regards both the existing sites and those that will be built in the future. The subject of the agreement is the so-called passive infrastructures: poles, cables, power supply and air-conditioning systems and other civil infrastructures. Maintaining the ownership of their own infrastructures, each operator will host the mobile stations of their partner with the aim of optimizing network coverage all over the country. The agreement is for three years, is renewable and when fully operational will cover 2,000 sites, ensuring an optimization of investments, a savings of 30% in costs and a reduction in the network development times of each operator.

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In August 2009, TI was awarded the LAN 3 Consip Agreement for the supply of equipment to develop the local networks of the Public Administration and the relative services for maintenance, assistance, operations and training of the users. The agreement is for a period of 18 months with a possible extension of another six months with all the Central and Peripheral Administrations of the State, with contracts for periods of 24 or 48 months depending on the estimated maintenance period.

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On September 15, 2009, the Smart Inclusion project was inaugurated at Bambino Gesù Pediatric Hospital in Rome. The project was developed by the Telecom Italia Group thanks to the support of the Ministry of Public Administration and Innovation and with the scientific supervision of CNR-ISOF of Bologna. This is the first initiative in Italy which integrates remote teaching, entertainment and amusement and the management of clinical data services on a single technological platform. The project will allow children with long hospital stays to join in social activities by connecting to the outside world in a simple immediate manner (link with the school) and, as for the health staff, to have advanced tools available to support the processes for taking care of young patients. On December 12, the Smart Inclusion project was also inaugurated in the Padua Hospital. The project will be extended to another four hospitals by mid-2010.

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On September 23, 2009, Telecom Italia signed an agreement with Movincom, a consortium set up by various businesses in different categories (for example, transportation, parking, insurance and hotels) for the purpose of helping to develop payment services using a mobile handset. The agreement will make it possible for Telecom Italia s customers to purchase a wide range of goods and services offered by businesses belonging to the consortium using a cell phone. Starting in 2010, Telecom Italia will integrate a specific application on the new SIM cards so that purchases of all goods and services offered by Movincom businesses can be made using mobile phones.

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In October 2009, Telecom Italia won two bids for the management of the ICT infrastructures of the company Terna: The evolution of the intranet network infrastructure for the Central and Peripheral Sites and the Supply of specialist equipment and services for the functioning of the Security Operational Center . This important achievement strengthens the relationship between the two companies which are national leaders in their respective markets of TLC and Energy.

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During 2009, partnership agreements were renewed with Confcommercio Imprese per l'Italia" (about 800,000 members) and "Confartigianato Imprese" (about 500,000 members). The purpose of the agreements is to gain a better understanding of the needs of member companies, support their activities and introduce technological innovations which simplify the way of doing business. Confcommercio Solutions and Confartigianato Solutions for the Simplified Business are the fruits of these agreements and consist of fixed-line, mobile and ICT services and products bundled according to the specific needs of the member businesses.

Principal changes in the regulatory framework

Retail fixed markets

During 2009, AGCom (the national regulatory authority) approved the deregulation of the retail market for international fixed location call origination and for low-speed leased lines (in Resolutions dated October 13, 2009 and December 10, 2009, respectively).

On December 16, 2009, AGCom approved Resolution 731/09/CONS relating to Telecom Italia s obligations in the markets for retail and wholesale access to the fixed network. With reference to the retail access market, the Regulator has introduced a series of measures to reduce the regulatory pressure on retail markets; in particular the price cap mechanism for the control of residential and business subscriber charges has been revoked. At the same time AGCom has maintained the obligation to notify new pricing plans and modifications to plans 30 days in advance introducing a clause providing for silence is consent at the end of that period. AGCom has also removed the existing ban on the bundling of services offered. Finally provision has been made for the maintenance of Telecom Italia s obligation to offer Wholesale Line Rental only in the areas where unbundled access services are not offered, at a price calculated according to the network cap method instead of the current retail minus regime.

Concerning the domestic fixed telephony market, the market analysis is still in progress.

Retail subscriber charges

With effect from February 1, 2009, Telecom Italia raised the monthly subscriber charges for residential customers from 12.14 euros to 13.40 euros. This increase had been authorized by AGCom in Resolution

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719/08/CONS, published in the *Gazzetta Ufficiale* dated January 7, 2009.

Following AGCom s approval of the subscriber charge increase for residential customers, the WLR charge for a POTS line was also revised, increasing with effect from February 1, 2009 from 10.68 euros per month to 11.79 euros per month.

Wholesale fixed markets

In the same Resolution 731/09/CONS, AGCom confirmed the existing regulation of obligatory wholesale access to the copper wire infrastructure (unbundling and bitstream) while, for pricing, for the period 2010-2012 it has ordered a change to a network cap mechanism based on a BU-LRIC cost model in place of the existing cost-orientated mechanism. The resolution also provides for certain obligations concerning the market for access to next generation networks and in particular for access to dark fiber and to passive infrastructures.

On January 15, 2010 AGCom approved Resolution 2/10/CONS relating to the wholesale market for the termination segments of leased lines (so-called terminating) and to that for the segments of leased lines on long-distance circuits (so-called trunk). AGCom has removed the obligations affecting this latter market while for the termination segments market, solely for circuits connecting a Telecom Italia node and a mobile operator s BTS, it has provided for deregulation with effect from December 31, 2010. For the terminating market AGCom has introduced the network cap mechanism for the determination of prices in the period 2010 to 2012.

Finally, on December 10, 2009, AGCom commenced public consultation on the analysis of the markets for origination and termination services on the fixed network and for call transit services on the public fixed telephone network. For the origination and termination markets, AGCom has proposed the introduction of a BU-LRIC model for pricing in the period 2011 to 2012 and has set the new rates for the year 2010. With regard to transit services, the Regulator has proposed the deregulation of the domestic component of the market.

Fixed network operator migration

AGCom has revised the procedures for customer migration between fixed line operators, reducing the time needed to effect a migration to 10 working days from November 1, 2009 and to 5 working days from March 1, 2010 (reducing in particular the time needed for the so-called phase 2 which represents the point in the process at which the donating operator verifies the receiving operator s migration request). With Resolution 52/09/CIR, dated October 2009, AGCom has introduced a secret code for both activations and migrations which must be implemented by all operators by the end of January 2010 (moved to March 1, 2010).

Unbundled access and co-location services

On March 24, 2009, (with Resolution 14/09/CIR) AGCom approved Telecom Italia s Reference Offer relating to unbundled access services and co-location services for 2009 which, beginning January 1, 2009, set the rental fee for the LLU pair at 8.49 euros per month, an increase of 0.85 euros on 2008. In compliance with the aforementioned resolution, on June 8, 2009 Telecom Italia republished the Reference Offer for 2009.

Broadband access services (Bitstream)

On November 26, 2009, (with Resolution 71/09/CIR) AGCom approved the Reference Offer for Bitstream for 2009 which, with effect from January 1, 2009, provides for a reduction in the rental fee for ADSL access from 8.5 euros per month to 8.0 euros, for a generalized reduction in una tantum contributions and for a reduction of transport prices (the so-called bandwidth cost) of 9% on average for the ATM network and of 44% on average for the Ethernet network.

Mobile market

With Resolution 65/09/CONS dated February 13, 2009, AGCom concluded the second cycle of analysis of the market for mobile network call access and origination confirming that that market is not subject to ex ante regulation.

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Mobile termination

With effect from July 1, 2009, Telecom Italia has reduced its termination rates for mobile voice calls in compliance with Resolution 667/08/CONS which has set a course for the progressive reduction (for the years 2009-2012) of the maximum termination rates charged by all mobile network operators, fixing for the first year of the glide path an amount of 7.70 eurocents per minute for Telecom Italia (the same amount for Vodafone whereas for Wind and H3G the amounts fixed are respectively 8.70 eurocents per minute and 11.0 eurocents per minute).

As a result of the change in the mobile termination price, Telecom Italia gave customers, from July 1, 2009, a reduction in the cost of calls from a land-line phone to all mobile telephone operators which vary according to the corresponding reductions in the mobile termination prices.

The process initiated by AGCom in February 2009 for the development of a new cost model for the mobile termination service, which gives the maximum weight to the European Commission s Recommendation on the regulation of fixed and mobile network termination rates in the EU, adopted on May 7, 2009 (2009/396/EC), is still in progress. The adoption of the new cost model based on the BU-LRIC method could lead, in the next years, to the revision of the termination rates fixed by AGCom in the aforementioned Resolution.

Frequencies

In February 2009, The Ministry approved the operating plan submitted by Telecom Italia, Vodafone and Wind for the rationalization of the 900 MHz frequency band. The plan includes two phases, the first (phase A), completed in November 2009, related to the reorganization of the 900 MHz band, the second (phase B) to be implemented over the period September 2011 to December 2013 will relate to the freeing of a section of 5 MHz to be assigned to the operator holding solely UMTS frequencies for 3G technologies.

Following the approval in July 2009 of the EU Directive which modifies the 1987 GSM Directive, operators of GSM services may, with the prior authorization of the Ministry, use GSM frequencies for 3G technologies (so-called refarming).

On June 9, 2009, the auction process for the assignation of rights of use to the 2100 MHz frequency band for 3G mobile services was concluded. Telecom Italia, Vodafone and Wind were each adjudicated one block of frequencies equal to 2 x 5 MHz. The price paid by Telecom Italia in July 2009 was 88,782,000 euros. The rights of use were assigned to Telecom Italia under a decision dated September 8, 2009 of the Telecommunications Department of the Ministry of Economic Development.

International roaming

On June 30, 2009, the European Parliament and Council s new Regulation on roaming within the EU came into force. Its provisions, which modified the previous regulation of this matter dated June 2007, included further progressive reductions in the rates for voice calls (retail and wholesale) and fixed price caps also for SMS (at both the retail and wholesale levels) and data (at the wholesale level), to apply within the 27 Member States from July 1, 2009. The new Regulation also includes obligations for greater transparency on data (retail) and, in particular, for the introduction from March 1, 2010 of expenditure limits to deal with the phenomenon of so-called bill-shock. The new norms will apply until the summer of 2012. The European Commission will re-examine the Regulation not later than June 30, 2011.

SMS

AGCom and the Antitrust Authority concluded in May 2009 a joint investigation into SMS, MMS and mobile data services without making any specific regulatory provisions but requesting operators to set rates which are consistent with the price caps established in the EU Regulation on Roaming and drawing attention to the need for greater transparency. Following the initiatives of the Regulator and of the Government, mobile operators have undertaken to voluntarily set a price cap for retail SMS services at the level of the Regulation on international roaming. In particular, Telecom Italia, from January 2010, will offer consumer customers a new SMS rate in line with the EU Regulation on international roaming and a form of charge for calls based on seconds and without a connection fee.

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MNP and prepaid residual credit

As from November 2009, effect has been given to the provisions introduced by Resolution 78/08/CIR which fixed the new rules for Mobile Number Portability (MNP). AGCom has eliminated the inter-operator charge, simplified procedures and reduced porting time (from 5 to 3 working days). The AGCom Resolution has also eliminated the possibility for the customer to renounce portability. In August 2009, it became obligatory to allow the transfer of the residual credit in the case of portability of the mobile number.

Other matters

Broadband and the digital divide

With Law 69 dated June 18, 2009, economic and legal measures were introduced to assist in the development of broadband. In particular the law calls for:

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the allocation of up 800 million euros (with 85% earmarked for the South of Italy) for the program of infrastructure work which the Government deems necessary for the technological updating of the electronic communications networks. To date, however, the resolution by CIPE establishing the effective distribution of the funds and the relative amount has not yet been issued;

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a series of exemptions from and corrections to existing legislation in order to remove some legal obstacles and facilitate the operational realization of the networks.

Emerging platforms

With Resolution 665/09/CONS dated November 26, 2009, AGCom has identified the emerging platforms for the purposes of marketing sport audio-visual rights, namely IPTV and wireless platforms.

New EU legislation

On December 18, 2009, the following were published in the Official Gazette of the European Union: Directive 2009/136/EC of the European Parliament and of the Council dated November 25, 2009 which modifies Directive 2002/22/EC relating to the universal Service Obligation and to the rights of users of networks and of electronic communication services and Directive 2002/58/EC relating to the treatment of personal data and to the protection of privacy in the electronic communications sector, and Directive 2009/140/EC of the European Parliament and of the

Council dated November 25, 2009, which modifies Directive 2002/21/EC which establishes a common legal framework for networks and electronic communication, Directive 2002/19/EC relating to access to the electronic communications network and to the related resources and to the interconnection between the same and Directive 2002/20/EC relating to the authorizations for networks and electronic communications services. These two directives must be adopted in national legislation by May 25, 2011.

Also published on December 18, 2009 was Regulation (CE) 1211/2009 of the European Parliament and of the Council dated November 25, 2009 which institutes the body of European regulators of electronic communications (BEREC).

AGCom fee

In November 2008, AGCom approved the Resolution concerning payment of the fee to the Regulator for the year 2009, due by April 30, 2009, confirming the method of calculation applied for the preceding year (1.45 of 2007 revenues). Telecom Italia S.p.A. paid a total amount of 20,617,391.15 euros.

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The market

The Italian telecommunications market, a little over ten years on from deregulation, is characterized today by strong competitive pressure both at the retail and the wholesale levels, which has led to a physiological impoverishment of the traditional components of service. In this context, the telecommunications operators (the Telcos) have responded with a strategy centered on the development of innovative services and applications (for example Mobile Broadband, IPTV/Web TV, ICT, Online advertising, Digital Home, etc.) to balance the effects of competition and the pressure on prices for traditional services.

The competitive scenario for telecommunications, in Italy as at the global level, is further evolving under the effect of the development of convergence between the telecommunications, information technology, media and consumer electronics markets; this phenomenon is causing lateral competition, which extends competition into the converging markets and their reference operators, creating for the telecommunications operators opportunities for growth and at the same time competitive threats. Another important element in the evolution of the competitive scenario is that of the so-called Over The Top operators (for example, Google) characterized by their capacity to compete on many markets in a transverse and global manner.

In particular:

in Media, the scenario continues to be dominated by the vertically integrated players but with the Web having a growing importance as a complementary distribution platform and therefore with a possible role for the Telcos;

in Information Technology (where Italy has a level of investment relative to its GDP which is significantly lower than that of the United States or of other European countries), a strengthening of the Telco operators is expected also through partnerships and acquisitions;

in the Consumer Electronics market, the cell phones with greater functionality (such as the IPhone) distance the relationship between the customer and telecommunications operators, and other terminals, such as the games console, compete with the Telcos for the role of net enabler of the living room screen;

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the Over The Top operators, in conclusion, represent the most significant threat for the Telco s because of their capacity to diversify, their capacity for rapid scale, their disruptive business model (free for the customer and based on advertising) and their intensive use of their knowledge of the customer.

So far as converging markets are concerned, the current positioning of telecommunications operators evidences, to differing degrees according to their respective structural characteristics, a focus on infrastructure services in the IT market, a role as distributor of premium content with IPTV, a significant presence in online advertising and the development of web 2.0 smartphone applications in the Consumer electronics/devices market.

Competition in Fixed Telecommunications

The fixed-line telecommunications market is characterized by strong competition between operators centered on their capacity to innovate service offerings through the introduction of voice/broadband packages (double play) and voice/broadband/IPTV packages (triple play). This evolution is possible thanks to the competitors—shift from an essentially reseller approach (carrier selection/carrier pre-selection for voice services and Wholesale for ADSL) to an approach based on control of the infrastructures (Local Loop Unbundling (LLU) and wholesale line rental). There is also an increasingly evident trend of fixed/mobile convergence: many fixed operators are today also MVNOs (Mobile Virtual Network Operators) and offer integrated fixed-mobile services.

In 2009, there has been a continuation of the migration of customers from fixed telephony to mobile telephony services and to alternative communications solutions (messaging, e-mail, chat etc.). For some years, for both private consumers and small and medium businesses there has been in progress a substitution of the mature

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traditional voice services with content and value-added services based on the Internet Protocol (IP), the spread of which is favored both by the use of Internet and by changes in customer preferences and by the penetration of broadband and the PC, as well as by the quality of the service.

The competitive scenario in the Italian market for fixed telecommunications is dominated both by Telecom Italia and by a number of operators with differentiated business models and with a focus on differing segments of the market:

Wind-Infostrada, an integrated fixed-mobile operator focused on the retail mass market segment;

Fastweb, an operator focused on the positioning as technological leader offering broadband double and triple play packages with high value-added to retail and corporate customers, also offering mobile telephony services as an MVNO with H3G;

 $Tiscali, an operator focused on broadband services with dual play packages \quad semplicie convenienti \quad , also has a mobile telephony offering as the MVNO \quad Tiscali Mobile \quad with Tim;$

TeleTu (formerly Tele2, purchased by Vodafone), positioned as price leader with entry-level plans for voice and broadband;

Vodafone, focused on the 2Play package (Vodafone Station) and on fixed-mobile cross-selling activities;

BT Italia, focused on business customers and ICT packages, also offering mobile telephony services as an MVNO with Vodafone.

At the end of 2009, fixed accesses in Italy numbered approximately 22.6 million, substantially in line with 2008. The growing competition in the access market has led to a gradual reduction in Telecom Italia s market share of retail voice traffic volumes.

Concerning the Broadband market, at December 31, 2009, BB fixed-line customers reached a total of approximately 12.3 million with an approximately 54% penetration of fixed accesses. In 2009, growth in fixed-line Broadband suffered a slight decline compared to the changes of the preceding years due to a generalized preference of operators to increase the penetration of flat-rate plans (dual/triple play) with greater value-added rather than to pursue a massive diffusion of free offers. Broadband penetration is driven by the increasing demand for speed and for activation of new over IP services (voice over IP, Content, Social Networking Services, Online Gaming, LAN points, IP Centrex, etc.).

Data transmission services which are the main component of the Top customers market and which are characterized by the re-designing and upgrading of internet accesses with high or very high data transmission capacities and by medium and large sized private data networks, have felt the effects of competition experiencing a contraction in average prices while operators market shares have remained substantial stable.

Competition in Mobile Telecommunications

In recent years in Italy, the growth in mobile telecommunications has substantially offset the decline in revenues from fixed telephony; however, the mobile market appears today to be increasingly saturated and mature in its traditional component of voice services (at December 31, 2009, mobile lines in Italy numbered around 89.2 million with a decline of 3% on 2008 and with a penetration rate of approximately 148% of the population).

Alongside the progressive contraction of the traditional service elements there is however a significant growth in data and value-added services.

This is the situation of Mobile Broadband which has been in the last two years, and will increasingly be in the medium term future, the main strategic and commercial opportunity for the mobile telecommunications industry, able to offset the erosion in the traditional components of revenues such as voice and messaging. In 2009, in Italy, there has been significant growth in mobile BB customers which at the end of the year numbered approximately 11.3 million, with a penetration rate of 12.7% of mobile lines.

Alongside the innovative services which are already established and in their full growth phase, such as Mobile Broadband, there are various other market areas with significant medium term growth potential, for example: Mobile Advertising, Mobile Content (e.g. Social Networking), Mobile Payment and Location Based Services.

The development of the mobile telecommunications market depends therefore on a number of factors, in particular:

competitive and regulatory pressure on retail and wholesale prices;

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the development and introduction of new and alternative technologies for mobile telephony products and services (for example, mobile broadband);
the success/attractiveness of these new technologies.
The competitive scenario in the Italian mobile telecommunications market is dominated by Telecom Italia and also by the following infrastructured operators which are focused on different segments of the market or have different strategies:
Vodafone, strategy/perception as an innovative operator, attentive to the customer and strongly focused on the youth cluster;
. Wind, focus on cost conscious segment with a portfolio of simple plans with immediate benefits for the customer;
H3G, operator focused on advanced value-added services (VAS) with competitive pricing (for example micro browsing, mobile broadband and mobile content).
Telecom Italia s market share of total mobile lines is around 34.2%, down compared to December 31, 2008 (38%).
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The Business Unit of the Telecom Italia Group

Brazil
The Business Unit
The Telecom Italia Group operates in the mobile and fixed telecommunications markets in Brazil through the Tim Brasil group which offers mobile services using UMTS, GSM and TDMA technologies.
The structure of the Business Unit
The Tim Brasil group is organized as follows:
On December 30, 2009, Tim Participações finalized the acquisition of Intelig Telecomunicações Ltda from JVCO Participações (a subsidiary of the Docas Group). Intelig Telecomunicações Ltda is the domestic and international Brazilian telecommunications operator for long-distance and data transmission services. From an industrial standpoint, the acquisition is important because it will strengthen and complete the offering and optimize resources thanks to the synergies generated by the integration of the two networks. Intelig, in fact, possesses an

important fiber optic network (about 15 thousand kilometers) found in major Brazilian cities and has its own extensive carrier network (backbone).

On December 31, 2009, the merger by incorporation of Tim Nordeste S.A. in Tim Celular S.A. was concluded with a view towards the continuation of the process for the simplification of the corporate structure aimed at the rationalization of business activities.

Main operating and financial data

Key results in 2009 compared to 2008 are presented in the following table:

(millions of euros)

(millions of Brazilian reais)

2009

2008

2009

2008

Change

(a)

(b)

(c)

(d)

<i>(</i> 1)
(c-d)
%
(c-d)/d
% organic
Revenues
5,022
5,208
13,907
13,951
(44)
(0.3)
(0.3)
EBITDA
1,255
1,217
3,476

Amount

3,259

217
6.7
9.6
E B I T D A margin
25.0
23.4
25.0
23.4
2.3 pp
EBIT
200
209
189
189
189 580
189 580 507
189 580 507 73
189 580 507 73 14.4
189 580 507 73 14.4 33.1
189 580 507 73 14.4 33.1 EBIT margin
189 580 507 73 14.4 33.1 EBIT margin 4.2

1.3 pp C a p i t a l expenditures 964 1,348 2,671 3,612 (941) (26.1) Headcount at year-end (number) 9,783 10,285 (502)(4.9)

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Revenues

Revenues total 13,907 million Brazilian reais, decreasing 44 million Brazilian reais compared to 2008 (-0.3%). Product revenues fell from 1,087 million Brazilian reais in 2008 to 1,059 million Brazilian reais in 2009 (-2.6%). Service revenues went from 12,864 million Brazilian reais in 2008 to 12,848 million Brazilian reais in 2009 (-0.1%); in this category of service revenues, VAS revenues increased 16.1% compared to the prior year backed by the growth of data packages with mobile broadband services and content services. The ARPU (average monthly revenue per user) is 28.2 Brazilian reais at December 2009 compared to 31.6 Brazilian reais at December 2008.

Total lines at December 31, 2009 number 41.1 million, up 12.9% compared to December 31, 2008, corresponding to a 23.6% market share on lines.

EBITDA

EBITDA is 3,476 million Brazilian reais, increasing 217 million Brazilian reais compared to the prior year (+6.7%). The EBITDA margin is 25.0%, up 1.6 percentage points over 2008. This result was achieved by an improvement in the cost structure leading to a recovery of efficiency which accompanied and sustained the higher expenses needed to relaunch Tim Brasil commercially. The cost components which grew compared to the previous year consequently refer to the expansion of the business. The organic change in EBITDA compared to 2008 is +312 million Brazilian reais with an EBITDA margin of 25.7% (23.4% in 2008).

During the first half of 2009, negotiations were concluded with Embratel regarding the dispute that began in 2005 over long-distance traffic and interconnection. The settlement produced a negative impact on EBITDA of 64 million Brazilian reais along with the recognition of amounts payable by Embratel that had been disputed and that had already been recorded in Tim Participações financial statements for 90 million Brazilian reais. In April 2009, moreover, following a burglary, an impairment loss was recorded on the San Paolo warehouse for 21 million Brazilian reais. Lastly, other costs incurred for the management and conclusion of the consolidation of Intelig amount to 10 million Brazilian reais.

(millions of Brazilian reais)

2009

2008

Change

HISTORICAL EBITDA

3,476

3,259

217

Costs for services associated with the settlement of a dispute

64

0

64

Other costs and expenses, net

31

0

31

COMPARABLE EBITDA

3,571

3,259

312

With regard to changes in costs, the following is noted:

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acquisition of goods and services total 7,777 million Brazilian reais, (8,107 million Brazilian reais in 2008). The reduction from last year (-330 million Brazilian reais) is largely the result of a decrease of 514 million Brazilian reais in purchases of raw materials, auxiliaries, consumables and merchandise and 489 million Brazilian reais in the portion of revenues to be paid to other telecommunications operators (2,623 million Brazilian reais in 2009, 3,112 million

Brazilian reais in 2008); these are partly offset by the increase of 536 million Brazilian reais in commissions, sales commission, other sales costs and advertising and promotion costs (for a total of 2,145 million Brazilian reais in 2009, 1,609 million Brazilian reais in 2008);

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employee benefits expenses amount to 574 million Brazilian reais, decreasing 52 million Brazilian reais compared to 2008 (-8.3%) due to a variation in the composition and in the unit cost of the workforce. Average headcount went from 9,240 in 2008 to 8,900 in 2009. The percentage of employee benefits expenses to revenues is 4.1%, decreasing 0.4 percent compared to 2008;

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other operating expenses amount to 2,043 million Brazilian reais, decreasing 14.2% (2,381 million Brazilian reais in 2008) mainly as a result of better performance registered in the management of postpaid customers. Such expenses consist of the following:

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(millions of Brazilian reais)

2009

2008

Change

Writedowns and expenses in connection with credit management

422

749

(327)

Accruals to provisions

70

96

(26)

Telecommunications operating fees and charges

735

700

35

Taxes on revenues

750

755

(5)

Indirect duties and taxes

33

41

(8)

Sundry expenses

33

40

(7)

Total

2,043

2,381

(338)

EBIT

EBIT amounts to 580 million Brazilian reais, increasing 73 million Brazilian reais compared to 2008. This increase is due to a higher contribution by the EBITDA margin compared to 2008, in part offset by higher amortization and depreciation charges of 129 million Brazilian reais, mainly in connection with the 3G license purchased in the second quarter of 2008, and capital expenditures in respect of the new UMTS network and preserving the capacity and quality of the 2G network.

The organic change in EBIT is a positive 168 million Brazilian reais compared to 2008, with a positive EBIT margin of 4.9% (3.6% in 2008). Details are as follows:

(millions of Brazilian reais) 2009 2008 Change HISTORICAL **EBIT 580** 507 **73** Non-organic expenses already described under **EBITDA** 95 0 95 **COMPARABLE EBIT** 675 507

168

Capital expenditures

Capital expenditures amount to 2,671 million Brazilian reais, decreasing 941 million Brazilian reais compared to 2008 mainly due to the 3G license purchased in April 2008 for 1,239 million Brazilian reais.

Headcount

Headcount is 9,783 at December 31, 2009, a reduction of 502 people compared to December 31, 2008 (10,285). The foreign headcount at December 31, 2009 includes 580 people in reference to the entry of Intelig Telecomunicações Ltda in the scope of consolidation of the Brazil Business Unit.

Commercial developments

In 2009, the relaunching of the positioning and the relative sales strategy of the Tim Brasil group were directed to:

brand strategy and positioning: the company has designed a communication format centered on three pivotal points: network coverage and quality, attractive rate packages and improved handset portfolios:

network coverage and quality, attractive rate packages and improved handset portfolios;

Prepaid segment: Tim Brasil is improving the attractiveness of the Infinity plan, extending the pay per call concept to long-distance calls and the community concept which counts more than 41 million customers in all the Brazilian states. The Infinity plan offers continuity to the growth of MOU (minutes of use) on a client base that represents more than 50% of the global prepaid base (17 million). Also with the aim of encouraging the use of the service, a prepaid refill incentive has been launched called recarga imperdivel Tim. In order to achieve greater penetration of TIM plans in the competitive environment of certain key markets, TIM launched some special packages under the Infinity plan such

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Report on Operations 2009

as in Rio de Janeiro where the price per minute has been reduced to 0.25 Brazilian reais until the end of 2016:

.

Business segment: the advertising campaign was created to publicize Tim Empresa Simples (Tim Simple Business), a converging plan in which mobile, fixed and broadband services are included in a single invoice. In September, Liberty Empresas was launched following the use of the community concept, with a monthly charge that gives the right to unlimited traffic (on net local and long-distance calls) and national roaming at no additional charge;

.

Tim-Chip: beginning July, the clientele was offered the possibility of buying a new cell phone at a higher price, receiving a discount on traffic. The strategy, which shifts the customer s attention from the usual handset subsidy to services, offers the client more options and flexibility. In the fourth quarter of 2009, about 50% of new postpaid customers were acquired in this manner;

.

handset portfolio expansion with highly innovative features: products were launched such as Samsung Galaxy (the first cell phone with Android Google s mobile software) and the IPhone 3G. Tim is the leader in IPhone sales in the Brazilian market:

.

Data segment: Tim Brasil continues with incentives to promote data traffic use by its customers. In the fourth quarter of 2009, the most attractive package of the Brazilian market was launched in which 100 MB of data costs 9.90 Brazilian reais. In December 2009, the TIM Wi-Fi plan was launched for internet access in public hot spots based on various time frames: 24 hours, 7 days or unlimited access for a monthly subscriber fee of 23.90 Brazilian reais.

Competition

On December 22, 2009, Anatel launched the public consultation (CP-50) aimed at establishing criteria and procedures for the introduction of MVNOs (Mobile Virtual Network Operators) in the Brazilian market. The virtual mobile operator is authorized to offer mobile communications services without obtaining a license for the radio spectrum and using the platforms and/or infrastructures of an existing mobile operator.

The CP 50 proposes two models of virtual operator, in each case based on commercial agreements:

•

Credentialed MVNO: a service provider which contributes to value creation and distribution of the services of the original mobile operator;

.

Authorized MVNO: a telecommunications operator in the full sense (in terms of rights and obligations) which obtains authorization to provide services based on an agreement with an existing mobile operator for the shared use of infrastructure.

The public consultation process provides that any observations may be submitted to Anatel up until March 22, 2010.

Other relevant information

Acquisition of Intelig Telecomunicações Ltda

On April 16, 2009, agreements were sealed between the Tim Brasil group and the Docas group for the indirect acquisition of control of Intelig Telecomunicações Ltda, the domestic and international Brazilian telecommunications operator for long-distance and data transmission, through the merger by incorporation of the parent of Intelig (Holdco Participações Ltda) in Tim Participações S.A..

On August 11, 2009, Tim Brasil received approval for the acquisition project from Anatel, with a deadline of 18 months so that identical licenses could be eliminated in some of their geographic areas.

On December 30, 2009, with the special general shareholders meeting, Tim Participações and the Docas group (the parent of JVCO Participações) finalized the acquisition process for 100% of Intelig shares.

As a consequence, Tim Participações issued 127.3 million new shares (43.4 million ordinary shares and 83.9 million preferred shares) allocated to JVCO Participações and fully consolidated Intelig s statement of financial position at December 31, 2009.

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Media
The Business Unit
In 2008, the Telecom Italia Media group changed its organizational structure in order to establish a focused and specific presence over La7 and MTV as a result of the increase in the number of channels and products now on several platforms (Free to Air, Web, satellite and Mobile), as well as the specifics of the different editorial profiles. It was therefore decided to more visibly distinguish the attributions of responsibility between the two companies; consequently, beginning January 1, 2009, the manner of presenting the income statement results and financial position has also been revised so that three specific business segments have been identified as follows:
-
Telecom Italia Media S.p.A.: activities relating to La7 broadcasting and the Telecom Italia Group s Digital Content which develops and creates content for the IPTV, DVB-H and Web platforms;
-
MTV Group: activities relating to MTV broadcasting, the Playmaker production unit, the musical platforms via satellite, the Nickelodeon and Comedy Central satellite channels, MTV Mobile and multimedia (Web);
-
Network operator (TIMB - Telecom Italia Media Broadcasting): assets for the management of the Group s analog and digital networks and hosting service on digital multiplexes.
The structure of the Business Unit
The Business Unit is organized as follows:

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Main operating and financial data
On December 1, 2008, Telecom Italia Media S.p.A. sold the Pay-per-View business segment and, in May 2009, as part of the actions designed to regain profitability as set out in the Industrial Plan, sold a 60% stake in Telecom Media News which controls the APCom press agency, one of the major operators in primary national news, to the company Sviluppo Programmi Editoriali S.p.A. (E.P.S. group).
Key results of the Business Unit for 2009 compared to 2008 are presented in the following table:

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(millions of euros) 2009 2008 Change amount % Revenues 230 287 (57) (19.9)**EBITDA** (9) (59) 50

84.7

EBITDA
margin

(3.9)

(20.6)

EBIT

(80)

(113)

33

29.2

EBIT margin

(34.8)

(39.4)

Capital expenditures

53

50

3

6.0

Headcount at year-end (number)

757

967

(210)

(21.7)

The principal operating data of the sold Pay-per-View business, up to November 2008, and the data of the company Telecom Media News, up to April 30, 2009 and for 2008, are as follows:

(millions of euros)

2009

2008

Change

amount

%

Revenues

3

81

(78)

(96.3)

EBITDA

(2)

(23)

91.3
EBIT
(2)
(25)
23
92.0
ables and comments on the data for 2009 and 2008 restated by fully excluding the results relating to the business egment sold (Pay-per-View) and the company Telecom Media News, are as follows:
(millions of euros)
2009
2008
Change
amount
%
Revenues
227
215

Edgar Filing: TELECOM ITALIA S P A - Form 6-K	
1	2
5	.6
EBITDA	
(*	7)
(30	5)
2	29
80	.6
EBITDA margin	
(3.	1)
(16.7)	7)
EBIT	
(68	3)
(9*	7)
2	29
29	.9
EBIT margi	n
(29.9	9)
(45.)	1)
Capital expenditure	s
_	

5

10.4

Headcount at year-end (number)

757

856

(99)

(11.6)

Revenues

Revenues amount to 227 million, increasing 12 million euros (+5.6%) compared to 215 million euros in 2008. In greater detail:

.

revenues of Telecom Italia Media S.p.A. in 2009, before intragroup eliminations, amount to 114 million euros, increasing 16 million euros (+16.7%) compared to 2008. Net advertising revenues rose by 11 million euros compared to 2008 or +13.2%, Digital Content sales for Telecom Italia grew (+6 million euros) and other activities decreased (-1 million euros);

.

revenues of the MTV Group amount to 97 million euros, before intragroup eliminations, decreasing 14.3% (-17 million euros) compared to 2008 (114 million euros). This result is mainly attributable to lower net advertising revenues (-16 million euros);

.

revenues relating to Network Operator activities, before intragroup eliminations, amount to 50 million euros compared to 44 million euros in 2008 (+11.9%). This result is principally due to higher revenues from the rental of bandwidths to third parties, offset in part by lower invoicing of digital bandwidth for the Pay-per-View activities that were sold to Dahlia TV at year-end 2008. The contract with Dahlia TV, after an experimental period in the first four months of 2009 associated with the start-up phase, became fully operational starting from the second quarter.

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EBITDA

EBITDA is a negative 7 million euros (-36 million euros in 2008) and recorded a positive change of 29 million euros (+80.6%).

The loss of Telecom Italia Media S.p.A., almost half that of the prior year and now down to -38 million euros, is an improvement of 28 million euros compared to 2008 (-66 million euros). This improvement, besides the above higher revenues, can also be ascribed to lower La7 programming costs for 14 million euros, mainly concentrated in the entertainment sector (8 million euros), and recoveries of productivity.

EBITDA of the MTV Group decreased 4 million euros compared to 2008. To deal with the fall in advertising, as early as the end of the first quarter, MTV initiated a program for the reorganization of the company. This program has led to cost savings of 14 million euros which are predominantly concentrated in production activities and has made it possible to minimize the impact of the reduction of revenues on EBITDA.

EBITDA relating to Network Operator activities improved by 2 million euros compared to 2008 and is attributable to the above-noted increase in revenues, net of higher operating costs.

EBIT

EBIT amounts to -68 million euros (-97 million euros in 2008), with an improvement of 29 million euros. The change is entirely due to the aforementioned improvement in EBITDA.

Capital expenditures

Capital expenditures overall amount to 53 million euros (48 million euros in 2008). Such expenditures refer to Telecom Italia Media S.p.A., the MTV group and Telecom Italia Media Broadcasting, respectively, for 27 million euros, 4 million euros and 22 million euros, mostly for the acquisition of television rights extending beyond one year (25 million euros) and the acquisition of infrastructures for the expansion and maintenance of the digital network (21 million euros).

Headcount

Headcount is 757 at December 31, 2009, with a reduction of 99 compared to December 31, 2008 and includes 38 people with temp work contracts (75 at December 31, 2008). The reduction in headcount is consequent to actions designed to recover overall efficiency based on measures for the reorganization and optimization of technical and production structures.

Principal changes in the regulatory framework

With Law 101 dated June 6, 2008, enacting urgent provisions for the implementation of EU obligations and for compliance with the orders of the European Court of Justice, in the light of the objections raised by the EU Commission concerning the management of television broadcasting frequencies, the following measures have been introduced: a) a general authorization mechanism for network operators also in the phase of transition from analog technology to digital terrestrial technology, b) the definition of a timetable for the switch-off of analog television by geographic area, aimed at achieving a progressive digitalization of the television networks to be completed by the end of 2012 and c) the definition by AGCom of procedures for the assignation of rights of use over the digital television network frequencies.

With the subsequent AGCom Resolution 181/09/CONS, converted into basic law with the 2008 Community Law , the criteria were established for the complete digitalization of the terrestrial television networks and the so-called digital dividend was quantified as being equal to five DVBT television networks and a possible DVBH. These resources will be assigned using selection procedures based on objective, proportionate, transparent and non-discriminatory criteria, applying the principles established in the EU legislation.

AGCom is also establishing procedures for the assignation of the rights of use over the digital dividend frequencies and the Ministry of Economic Development (formerly the Ministry of Communications) will subsequently adopt the actuating measures (regulations and bids process) proceeding to the assignation of the rights of use to the operators selected at the conclusion of the procedure.

AGCom will also publish the national plan for the assignment of frequencies (PNAF) a measure which is necessary for the choice of frequencies by the operators for all the areas subject to complete digitalization.

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With regard to the measures adopted for the assignation of digital frequencies, the Telecom Italia Media Group has presented an extraordinary appeal to the President of the Republic on the grounds that TIMB has been assigned (in Valle d Aosta, Western Piedmont, Trento Alto Adige, Latium and Campania) three digital frequencies rather than four as occurred in Sardinia.

Finally, approval was given on March 15, 2010 to Legislative Decree 44 Implementation of Directive 2007/65/EC relative to the coordination of specific legislative, regulatory and administrative measures of member States concerning the exercise of television broadcasting activities published in the Gazzetta Ufficiale Issue 73 dated March 29, 2010, enacting Directive 2007/65/EC (the so-called directive on audio-visual media services) which modifies Directive 89/552/EC of the Council regarding the coordination of specific legislative, regulatory and administrative measures of member States concerning the exercise of television broadcasting activities.

Events subsequent to December 31, 2009

Telecom Italia Media share capital increase

On April 8, 2010, the Telecom Italia Media extraordinary session of the shareholders meeting met and passed the following resolutions:

a.

cancellation of the par value of ordinary and savings shares;

b.

a reverse share split of ordinary and savings shares in a ratio of one ordinary or savings share for every 10 ordinary or savings shares held;

c.

necessary amendment to the bylaws in order for the measures and the characteristics of the savings shares rights to remain unchanged following the resolution in a) and b) above;

d.

share capital increase for 240 million euros through the issue of ordinary shares to be offered on an optional basis to holders of ordinary and savings shares—revoking the mandate at one time conferred by the shareholders—meeting to the board of directors to increase share capital up to a maximum of 10 million euros—giving mandate to the board to establish in the imminence of the rights offering, its other characteristics, including the subscription price, the maximum number of shares to be issued and the option ratio.

The option rights which are not exercised during the offering period ex art. 2441, paragraph 1 of the Italian Civil Code will be offered to the stock market ex art. 2441, paragraph 3 of the Italian Civil Code. As already announced, Telecom Italia, the controlling shareholder of Telecom Italia Media with a 69.2% direct and indirect equity investment, has pledged its support to the initiative by assuming an irrevocable commitment to subscribe to its portion of the capital increase, in addition to any residual portion that remains unassigned at the end of the offer on the stock market, ex art. 2441, paragraph 3 of the Italian Civil Code.

The capital increase is expected to take place after all the necessary authorizations and fulfillment requirements have been met and whenever the market conditions allow during the first half of 2010.

The capital increase is part of the 2010 2012 Business Plan approved by the Telecom Italia Media board of directors on February 25, 2010 and its aim is to reinforce the asset structure and support the development of the company in the extremely dynamic market in which it operates. In particular, the proceeds from the subscription to the shares will be fully assigned for the repayment of a part of the existing financing extended by Telecom Italia and Telecom Italia Finance.

Finally, In order to allow the above mentioned actions to be carried out, the extraordinary session of the shareholders meeting has approved some amendments to the bylaws (art. 5 Capital Measures and art. 6 Shares)

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Renewal of Content Competence Center contract with Telecom Italia

The board of directors meeting on February 25, 2010 approved the renewal of the Content Competence Center agreement with Telecom Italia for the continuation and expansion of the activities conducted by Telecom Italia Media for the creation, program planning, research and purchase of Media Content for use by Telecom Italia s various television platforms (IPTV, CUBO, and WEB - formerly Yalp!). As part of the development strategies for broadband innovative services, Telecom Italia has recently launched the CuboVision device commonly known as Over the Top TV . This is a multimedia broadband device which allows home television viewing of Digital Terrestrial television channels as well as the most important Web TV stations, film requests using Pay-per-View and management of personal contents such as photos, videos and music.

In this scenario, Telecom Italia has asked Telecom Italia Media to expand the consulting activities that it already provides for the IPTV, Web and Mobile platforms renewing the above contract in advance and at the same time charging Telecom Italia Media with responsibility for assisting Telecom Italia in the creation and production of CuboVision content offerings. Telecom Italia Media s fee will be composed of fixed and variable amounts. These latter have been agreed on the basis of price parameters that take into account Telecom Italia s commercial objectives for the expansion of the IPTV and/or OTTV customer base and the revenues from the use of content on the platforms. To support the fairness of the agreed prices, the company asked for a valuation from a leading consulting firm which issued a favorable opinion. The forecast based on the estimates in Telecom Italia s Commercial Plan will grow and surpass the annual amount of 20 million euros in 2012.

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Olivetti
The Business Unit
The Olivetti group mainly operates in the sectors of digital printing systems and ink-jet office products, in specialized applications for the banking field and commerce and in information systems managing forecast games, electronic voting and e-government. The group also develops and manufactures products using silicon technology (ink-jet print heads and Micro Electro-Mechanical Systems (MEMS) and industrial applications) and is also present with a dedicated structure in the field of documental services (digital management of company documents), caring services (specialist help-desk) and technical assistance. Starting from the second half of 2009, activities were undertaken to expand and diversify the offerings of the Information Technology sector by concentrating on the development of software solutions and applications services for businesses and public administrations and also qualifying devices. The market of the Business Unit is focused mainly in Europe, Asia and South America.
The structure of the Business Unit
The Business Unit is organized as follows (main companies only):

(*) Liquidated on January 28, 2010.	
Main operating and financial data	
Key results of the Business Unit for 2009 compared to 2008 are presented	d in the following table.
	(willians of
	(millions of euros)
	2009
	2008
	Change
	amount
	%
	Revenues
	350
	352
	(2)

Edgar Filing: TELECOM ITALIA S P A - Form 6-K (0.6)**EBITDA** (14) (30) 16 53.3 EBITDA margin (4.0)(8.5) **EBIT** (19) (37) 18 48.6 EBIT margin (5.4) (10.5) Capital expenditures 4 3 1

Headcount at year-end (number)

1,098

1,194

(96)

(8.0)

71

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Revenues

Revenues amount to 350 million euros, decreasing 2 million euros compared to 2008. Revenues held steady compared to 2008 in a year featuring a difficult economic environment. As far as the quarterly results are concerned, the fourth quarter of 2009 recorded revenues of 131 million euros (100 million euros in the fourth quarter of 2008 or +31%). This is a decisive turnaround compared to the contractions recorded in the three previous quarters (-8.3% in the third quarter of 2009 over the third quarter of 2008, -15.5% in the second quarter of 2009 over the second quarter of 2008 and -14.5% in the first quarter of 2009 over the first quarter of 2008).

As far as products are concerned, revenues in 2009 are in line with the prior year, but with a different mix: lower volumes for conventional products compensated by sales of new product lines (Data Cards, Net Books and Note Books) on Olivetti and Telecom Italia channels. The lower sales volumes of conventional products are linked to the negative economic scenario and the highest declines occurred in European markets, particularly in Spain and in Great Britain where the Pound sterling decreased significantly in value.

With regard to ink-jet products, the 32% reduction in revenues is due to lower sales of fax machines, multifunction printers and accessories.

Printers for banking counter applications, the segment in which Olivetti is the market leader, posted a decrease in volumes of 13% due to the contraction of Middle East markets, particularly Iran, the Emirates and Turkey where the crisis froze the investments of banks for the opening of new branches. The supply of counter printers to the Italian post office company, Poste Italiane S.p.A., continued in 2009 with volumes equivalent to those of the prior year.

The sales of fiscal cash registers in the Italian market recorded a considerable decline in volumes compared to 2008. That year had benefitted from the order to replace installed machines owing to the so-called seven-year period, that is, the average period over which the fiscal memory inserted in the products becomes depleted.

On foreign markets, the sales of fiscal cash registers benefitted from the law that came into effect for tax collection in Sweden, where revenues totaled about 6 million euros.

In 2009 as compared to 2008, professional office products, copiers and relative accessories posted a sharp reduction in terms of sales volumes in the black and white copier segment (-23%) and in the color copier segment (-10%), with an average price reduction of 9% on black and white machines and 5% on color machines. Nevertheless, it should be noted that in this segment the major competitors recorded drops that went as low as 30% compared to the prior year.

In 2009, installations began, to date more than 4,500, on an important project in cooperation with Telecom Italia S.p.A., for the supply of specialized terminals for payments/services for authorized tobacconists in Italy.

Since the end of June, Olivetti s product catalog has been enhanced with the start of the Supply Chain activity. This activity centers on the supply of Data Cards, Net Books and Note Books to Telecom Italia S.p.A. and the foreign market. In 2009, revenues from the Parent were 24 million euros.

EBITDA is a negative 14 million euros, a decisive improvement (+16 million euros) compared to the prior year thanks to the significant reduction in fixed costs owing to the effects of the reorganization that occurred. Considering also the impact of exchange rate fluctuations on sales in foreign currency to customers outside the EU and on purchases of merchandise and products in foreign currencies, the change in the U.S. dollar rate against the euro adversely affected EBITDA by 3 million euros. If the foreign exchange effect is not considered, the comparison with 2008 would be an improvement of another 3 million euros.

(millions of euros)

2009

2008

Change

HISTORICAL EBITDA

(14)

(30)

16

Mobility expenses under Law 223/91

5

(5)

COMPARABLE EBITDA

(14)

(25)

11

72

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EBIT

EBIT is a negative 19 million euros, an improvement of 18 million euros over the prior year.

(millions of euros)

2009

2008

Change

HISTORICAL EBIT

(19)

(37)

18

Non-organic expenses already described under EBITDA

5

(5)

COMPARABI EBIT	Æ
(1	9)
(3	32)
	13

Capital expenditures

Capital expenditures amount to 4 million euros, increasing 1 million euros compared to 2008.

Headcount

Headcount is 1,098 (1,005 in Italy and 93 foreign) at December 31, 2009, a decrease of 96 compared to December 31, 2008 (1,194, of whom 1,088 in Italy and 106 foreign).

Commercial developments

In July 2009, Olivetti presented the new Documental Hub offering which proposes a series of solutions and services for the digital management of corporate documents to the world of companies and the Public Administration. Available in the on demand mode through the Telecom Italia Data Centers, the offering not only makes it possible to dematerialize paper flows but also makes advanced services available such as the digital signature (also through cell phones), digital filing in accordance with law and electronic invoicing without the need of having one s own dedicated IT structure. At the end of 2009, some agreements were also sealed which allow the marketing of a special offering for the education sector through the RCS Scuola channel.

In October 2009, in Ivrea, Olivetti inaugurated the headquarters of Advalso, the company created to expand IT assistance and support services for Olivetti and Telecom Italia customers in the ICT and TLC sectors, and guarantee the highest level of quality. With this new center, alongside the center in Carsoli, Advalso is able to manage the entire customer assistance process, from the execution of standard help desk services to the most advanced technical support and back office services for all the Group s solutions, up to the development of solutions to support company business. With its 360-degree expertise in the IT sector, the new Advalso center is the benchmark services center for Olivetti s

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new Documental Hub offering for document management, a market in Italy estimated to be worth approximately 1.5 billion euros.

With a view to simplifying the corporate structure, in December 2009, Olivetti S.p.A. purchased the assets and liabilities of Olivetti International B.V. in liquidation, including the investment in Olivetti France S.A
Events subsequent to December 31, 2009
During January 2010, Olivetti S.p.A. finalized the acquisitions of the investments in Olivetti UK Ltd, Olivetti Espana S.A. and Olivetti Deutschland GmbH which were previously held by Olivetti International B.V. in liquidation. The final closing of the liquidation of the latter company took place on January 28, 2010.
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International Investments	
BBNed Group	
The BBNed group consists of the parent, BBNed N.V., and its two subsidiaries, BBeyond B.V. a	nd InterNLnet B.V
BBNed Group	
(millions of euros)	
200	9
200	08
Change	
amou	nt
	%

87 84 3 3.6 **EBITDA** 15 7 8 **EBITDA** margin17.2 8.3 **EBIT** (5) (17) 12 70.6 EBIT margin (5.7)(20.2)

Capital expenditures

(19)
(76.0)
The key results in 2009 can be summarized as follows:
revenues amount to 87 million euros, increasing 3 million euros compared to the prior year (+3.6%), thanks to greater contribution of revenues from retail ADSL services. The customer portfolio, standing at about 161,000, i some 5,000 lower than at December 31, 2008, but approximately 1,000 higher than at September 30, 2009;
EBITDA is 15 million euros, recording a significant increase of 8 million euros (+114.3%) compared to 2008 owing largely to better operating performance by the Alice business line (ADSL retail consumer package). The EBITDA margin is 17.2% compared to 8.3% for the prior year;
EBIT is a negative 5 million euros, compared to a negative 17 million euros in 2008;
capital expenditures total 6 million euros, decreasing 19 million euros compared to the prior year. The contraction can be attributed to capital expenditures in infrastructure (in 2008, significant network and information system investments were made to expand the Alice package and fiber networks) and operating efficiency recoveries thanks to a rigid control over the return on investments;
headcount is 347 at December 31, 2009, a reduction of 60 compared to December 31, 2008 and includes 13 people with temp work contracts (61 at December 31, 2008).
Commercial developments
During the year, the Dutch DSL market featured a steady recourse to promotions resulting in better although limited commercial penetration of the offering in the fiber sector.

Cable operators responded with aggressive sales policies also making the most of the introduction of EURODocsis 3.0 technology which allows greater connection speed compared to previous offers.

In this environment, BBNed maintained its positioning as an active operator in the different markets, retail and wholesale, and customer segments (the business segment with the BBeyond brand and the consumer segment with the <i>Alice</i> and <i>InterNLnet</i> brands), taking action on:
technological evolution of network infrastructures and rationalization of IT systems;
improving the margins of rate plans;
customer loyalty and retention activities;
operating efficiency, rigid control over costs and the assessment of the return on investments.
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Principal changes in the regulatory framework

During 2009, the Netherlands regulatory authority (OPTA) further increased its focus on the technological development of fiber. In this context, it has obliged the incumbent KPN to guarantee access in unbundling both to its own fiber network (including the city rings) and to the network of its joint venture with the Reggefiber group. In this way, the alternative operators are ensured access in unbundling to all the incumbent s fiber to the office (FTTO) network directed towards business customers (currently about 30% of the Dutch small and medium businesses market is covered) and to the fiber to the home (FTTH) network of the KPN-Reggefiber group joint venture.

Competition

About 6 million broadband lines were recorded in the Dutch market at the end of 2009, with penetration of broadband services among the highest in the world (about 80%) and penetration via cable among the greatest in Europe (about 40%).

The competitive environment is characterized by a significant degree of consolidation occurring over the course of past years in both the DSL market, as a result of the aggressive M&A strategy by KPN, and in the cable market, owing to the merger of the two leading market players.

The technological evolution is driven by the strategies for the development of fiber networks in the technological plan of the incumbent KPN and carried out directly or in joint venture with Reggefiber (principal alternative provider of fiber accesses). Such plan calls for the development of fiber networks using FTTHome and FTTCurb technology and during 2009 resulted in a selective coverage of the territory in some cities of the country.

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Other Investments Accounted for Using the Equity Method

Telecom Argentina Group

Held by: Telecom Italia and Telecom Italia International through Sofora/Nortel Inversora 13.97%

The group operates in the sectors of fixed and mobile telecommunications, internet and data transmission in Argentina and also offers mobile telephone services in Paraguay.

At December 31, 2009, land lines in service (including installed public telephones) are about 4,364,000, a slight increase compared to December 31, 2008 (4,299,000).

As regards Broadband, accesses total approximately 1,214,000, growing some 18% compared to the end of 2008 (1,032,000).

In the mobile business, the customer base of the group reached approximately 16,257,000 customers at December 31, 2009 (of which almost 11% in Paraguay) with an increase of more than 13% compared to year-end 2008 (14,375,000). The number of postpaid customers increased approximately 4% compared to the end of December 2008 and continues to account for about 28% of the total customer base. Migration of mobile customers from TDMA, only minimally in use in Paraguay at December 31, 2008, to GSM technology was completed during the year and is now used by 100% of customers.

ETECSA

Held by: Telecom Italia International 27%

The company operates a monopoly in the sectors of fixed and mobile telecommunications, internet and data transmission in Cuba. At December 31, 2009, the number of land lines in service (also including installed public telephones) is 1,119,700, a slight increase compared to December 31, 2008 (1,088,100). Of the lines in service, 51,900 are invoiced in U.S. dollars and the others, associated with the social development of Cuban telecommunications, in non-convertible Cuban pesos. With a market that is still of modest proportions, at December 31, 2009, the number of internet and data customers has reached 27,400, 6% more than at year-end 2008 (25,800).

In the mobile telephony business, the customer base has surpassed 621,100 at December 31, 2009, with an increase of more than 87% compared to December 31, 2008 (331,700). The number of customers with prepaid contracts constitutes almost 95% of the client base and is equal to 589,600 (303,600 at December 31, 2008). The performance for the year still benefits from the considerable reductions in activation charges which took place on December 11, 2008 and on May 18, 2009.

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Discontinued Operations/Non-Current Assets Held for Sale	
The following is a reconciliation of the Profit (loss) from Discontinued operations/Non-current assets held for sale with an indication of the principal economic and financial data of HanseNet , operating in Broadband activities i Germany.	
(millions of euros)	
2009	
2008 Change	
amount %	

Economic impacts of HanseNet:

1,161 1,190 (29) (2.4)

Revenues

EBITDA

265

238

27

11.3

EBITDA margin

22.8

20.0

EBIT

8 **(14)** EBIT margin (0.5)0.7 Financial income (expenses) (24) (33) 9

Profit (loss) before tax from Discontinued operations/Non-current assets held for sale

(6)

(30)
(25)
(5)
Income tax expense
7
36
(29)
Profit (loss) after tax from Discontinued
operations/Non-current assets held for sale
operations/Non-current assets held for sale (A)
assets held for sale
assets held for sale (A)
assets held for sale (A) (23)
assets held for sale (A) (23)
assets held for sale (A) (23)
assets held for sale (A) (23)

Other economic impacts:

Impairment loss on goodwill attributed to HanseNet and expenses incidental to the sale

(597)

(21)

(576)

Net impact related to Liberty Surf

(28)

(=0)

28

Expenses connected with sales in prior years

(2)

(1)

(1)

	(B)
	(599)
	(50)
	(549)
	Profit (loss) from Discontinued operations/Non-current assets held for sale
	(A+B)
	(622)
	(39)
	(583)
Comment on the principal operating data of HanseNet - Broadband activities in Germany	

Revenues

Revenues relating to business conducted in Germany amount to 1,161 million euros, decreasing 2.4% compared to 2008 (-29 million euros). The reduction is largely due to the minor contribution to revenues by AOL clients (broadband resale and narrowband) and wholesale customers on the platform of the incumbent, Deutsche Telekom (DT). Such decrease was only compensated in part by the mobile service and higher revenues from unbundled accesses. The broadband customer portfolio in Germany at December 31, 2009 is about 2.3 million accesses, a figure basically in line with that at December 31, 2008.

EBITDA

EBITDA is 265 million euros, increasing 27 million euros (+11.3%) compared to 2008. The EBITDA margin is 22.8% against 20.0% in 2008.

As far as costs are concerned, the following is noted in particular:

.

acquisition of goods and services totals 778 million euros, decreasing 6.6% compared to 2008 (-55 million euros). The reduction is principally due to the lower impact of advertising and promotion expenses, commercial costs (thanks also to the acquisition of new customers with 2-year minimum contracts, the costs of which: 37 million euros in 2009 and 7 million euros in 2008 are capitalized)

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Report on Operations 2009

The Business Unit of the Telecom Italia Group

and outsourced customer care costs, whereas interconnection costs with other operators increased in connection with the growth of unbundled Alice customers;

employee benefits expenses amount to 99 million euros, decreasing 8 million euros compared to 2008 (-7.5%) thanks to the reduction in the average headcount (from 2,520 in 2008 to 2,168 in the 2009);

other operating expenses amount to 46 million euros, decreasing 11 million euros compared to 2008 largely on account of lower expenses connected with credit management.

EBIT

EBIT is a negative 6 million euros compared to a positive 8 million euros in 2008. The EBIT margin is -0.5% against 0.7% in 2008.

The decline in EBIT is basically due to higher amortization and depreciation charges (+41 million euros) on account of both the capitalization of costs incurred for the acquisition of customers with 2-year minimum contracts and significant investments in network infrastructures and information support systems made during 2008.

Capital expenditures

Capital expenditures amount to 229 million euros, decreasing 98 million euros compared to 2008 thanks to the contraction of network infrastructure investments and costs capitalized for the activation of new customers on the access platforms of other operators and despite the negative impact of the above mentioned higher capitalization of costs for the acquisition of new customers with 2-year minimum contracts.

Headcount

Headcount is 2,205 at December 31, 2009, decreasing 300 compared to December 31, 2008 and includes 233 people with temp work contracts (293 at December 31, 2008).

Commercial developments

The growth of the German Broadband market slowed down considerably starting from the fourth quarter of 2008. This was confirmed in the first nine months of 2009 by the net increase of approximately 500,000 broadband lines per quarter, and estimated for consolidation purposes also for the fourth quarter of 2009. The market context remains open to fierce competition from cable operators, from the commercial relaunch by the German incumbent Deutsche Telekom (DT) and from the aggressive pricing and promotions of the main alternative operators (specifically Vodafone and United Internet).

Considering the competitive scenario, HanseNet successfully pursued a new strategy from the start of the year based on three key points:

sales&marketing approach focusing on the acquisition of higher-value customers;

particular emphasis on end-to-end management of the acquired customer base;

rigorous financial discipline.

The new commercial approach led to an increase in the acquisition of more profitable customers (in the areas where HanseNet has its network) through less costly commercial channels (web and call centers) and with a growing importance of the new 2-year minimum contracts. The commercial focus described has not however led to significant reductions in the total volumes of orders acquired.

Better end-to-end management of the customer base made it possible to considerably reduce the churn rate (which in the fourth quarter of 2009 reached the lowest level of the last two years).

Starting from October, DT s IP-BSA offering is available to alternative operators for the access to the VDSL network of the incumbent through wholesale bitstream. HanseNet and DT negotiated the contract for the VDSL-Bitstream offering which HanseNet however intends to sign only after technical incompatibility problems are resolved that were noted during the first tests between the DT network and the HanseNet product requirements.

Principal changes in the regulatory framework

The main changes to the German regulatory framework relate to the introduction in the first half of 2009 of the obligation for the incumbent Deutsche Telekom (DT) to provide IP access to its competitors as well as PSTN

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The Business Unit of the Telecom Italia Group

access and to provide unbundled resale access. The regulator also slightly reduced the monthly LLU rental, clearly in contrast with DT s request for a substantial increase.

In September, HanseNet applied to the German telecommunications authority (BnetzA) for access to DT s street cabinets, ducts and dark fiber in order to be able to develop its own VDSL network (FTTCurb); in December, BnetzA indicated February 2010 as the latest date for a response to HanseNet. Also in December, BnetzA guaranteed Vodafone access to the same DT infrastructure for the same purpose. The economic conditions for the service will be established, separately, by the end of April 2010.

In November, the administrative court asked BnetzA to carry out a revision of unbundling LLU access rates taking into account historic costs in addition to replacement costs.

Events subsequent to December 31, 2009

On February 16, 2010, the Telecom Italia Group finalized the sale to Telefónica, through the subsidiary Telefonica Deutschland GmbH, of its entire investment held in HanseNet Telekommunikation GmbH, an operator focused on the retail market of broadband services in Germany.

The estimated economic impact of the sale, based on an enterprise value of 900 million euros, was recorded in full in the consolidated financial statements at December 31, 2009

Specifically, the transaction resulted in a negative impact on the consolidated net result for 597 million euros including the goodwill impairment loss on the company for 558 million euros, and also transaction costs and accruals to provisions.

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The Business Unit of the Telecom Italia Group

Review of Operating and Financial Performance - Telecom Italia S.p.A.

Change

(a-b)

(millions of euros)

2009

(a)

2008

(b)

amount

%

%

organic

Revenues

20,474

21,984

300

Edgar Filing: TELECOM ITALIA S P A - Form 6-K (1,510) (6.9)(6.9)**EBITDA** 9,508 9,538 (30) (0.3)(1.7) EBITDA margin 46.4% 43.4% 3.0 pp Organic % EBITDA margin 47.3% 44.8% 2.5 pp

EBIT

5,161

5,128

33

0.6

(0.8)

EBIT margin

25.2%

23.3%

1.9 pp

Organic % EBIT margin

26.3%

24.6%

1.7 pp

PROFIT BEFORE TAX

2,456

2,135

321

15.0

PROFIT FOR THE YEAR

1,399

1,473

(74)

(5.0)

CAPITAL EXPENDITURES

3,406

3,471

(65)

(1.9)

NET FINANCIAL DEBT

39,695

39,916

(221)

(0.6)

HEADCOUNT AT YEAR END

54,236

57,285

(3.049)

(5.3)

Operating performance

80	
Report on Operations 2009	
Telecom Italia S.p.A.	

Revenues

Revenues amount to 20,474 million euros, decreasing 1,510 million euros (-6.9%) compared to 2008; the organic change in revenues is -6.9% and is calculated by excluding the reduction of 17 million euros recorded to take into account the settlement of some rate disputes with other operators and the portion of the AGCOM resolution regarding the review, with retroactive effect, of the method for determining the price of bitstream services.

The trend in revenues shows the following changes in the various commercial segments:

.

a contraction in revenues in the Consumer segment (10,953 million euros in 2009, decreasing 9.8% compared to 2008), referring to both services (-754 million euros or -6.7%) and product sales (-454 million euros or -49.1%). The reduction in revenues from services is largely attributable to performance in Fixed voice (-201 million euros or -11.8%) and outgoing Mobile voice (-306 million euros or -8.2%) owing to a decline in the customer base. The overall change in revenues, besides a decrease in traditional revenues from value-added services and content, is also negatively affected by the revision of regulated interconnection rates (particularly as regards Mobile termination revenues). Such changes in the traditional business areas were only partly compensated by the growth of the customers base and revenues from Broadband services;

.

a reduction in revenues in the Business segment (3,730 million euros in 2009, decreasing 9.7% compared to 2008) attributable mainly to the generally unfavorable economic picture, consequently impacting usage. In addition to this, there was a contraction in the customer base although less marked than in the prior year in the Fixed area, more significant in the Mobile area. Nevertheless, in this context, certain positive tendencies were noted such as the stability of Fixed Broadband revenues (422 million euros), the growth of Fixed Data Services and the increase of Mobile Browsing revenues (155 million euros in 2009, increasing 17.4%);

.

a limited fall in revenues in the Top segment (3,674 million euros in 2009, decreasing 3.5% compared to 2008), principally in connection with the ongoing contraction in the telephony and data area partly associated with the economic situation and the resulting decline in usage by companies; this change is compensated in part by the continuous, strong growth of the ICT solutions and offerings area (+106 million euros or +15.3%) and the improvement in the mobile area;

•

a significant increase in revenues in National Wholesale segment (+258 million euros in 2009 or +14.8%), generated by the growth of the customer base of the OLOs regarding Local Loop Unbundling, Wholesale Line Rental and Bitstream services.

EBITDA

EBITDA is 9,508 million euros, decreasing 30 million euros (-0.3%) over 2008. The organic change in EBITDA is a negative 1.7% (-170 million euros). The EBITDA margin is 46.4% (43.4% in 2008); at the organic level, the EBITDA margin is 47.3% in 2009 (44.8% in 2008).

Non-organic income and expenses excluded from the calculation of organic EBITDA are as follows:

(millions of euros)

2009

2008

Change

Expenses for mobility agreements under Law 223/91

283

(283)

Disputes and settlements

154

33

121

Other expenses, net
25
3
22
Total non-organic (income) expenses
179
319
(140)

More specifically, besides the negative effects described under the comments on revenues, the following line items analyzed below affected EBITDA performance in 2009:

Acquisition of goods and services

Acquisition of goods and services amounts to 7,746 million euros, decreasing 1,263 million euros (-14.0%) compared to 2008 (9,009 million euros). The reduction is largely the result of a contraction in the costs for the portion of revenues to be paid to other operators, partly due to the reduction in fixed-mobile voice call termination rates on the networks of other operators, in addition to lower purchases of raw materials and

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Telecom Italia S.p.A.

commercial expenses specifically in relation to the acquisition of customers. This latter reduction is associated with the strategy of focusing commercial efforts on higher-value customers.

Details are as follows:

(millions of euros)

2009

2008

Change

Purchases of goods

1,393

2,013

(620)

Portion of revenues to paid to other operators and interconnection costs

2,379

2,832

(453)

Commercial and advertising costs 1,152 1,292 (140)Consulting and professional services 173 230 (57) Power, maintenance and outsourced services 1,018 1,011 7 Rent and leases 875 860 15 Other service expenses 756 771 (15)**Total** acquisition of

goods and

services	
7,746	
9,009	
(1,263)	

As a percentage of revenues, the acquisition of goods and services is 37.8% (41% in 2008).

Employee benefits expenses

Details are as follows:

(millions of euros)

2009

2008

Change

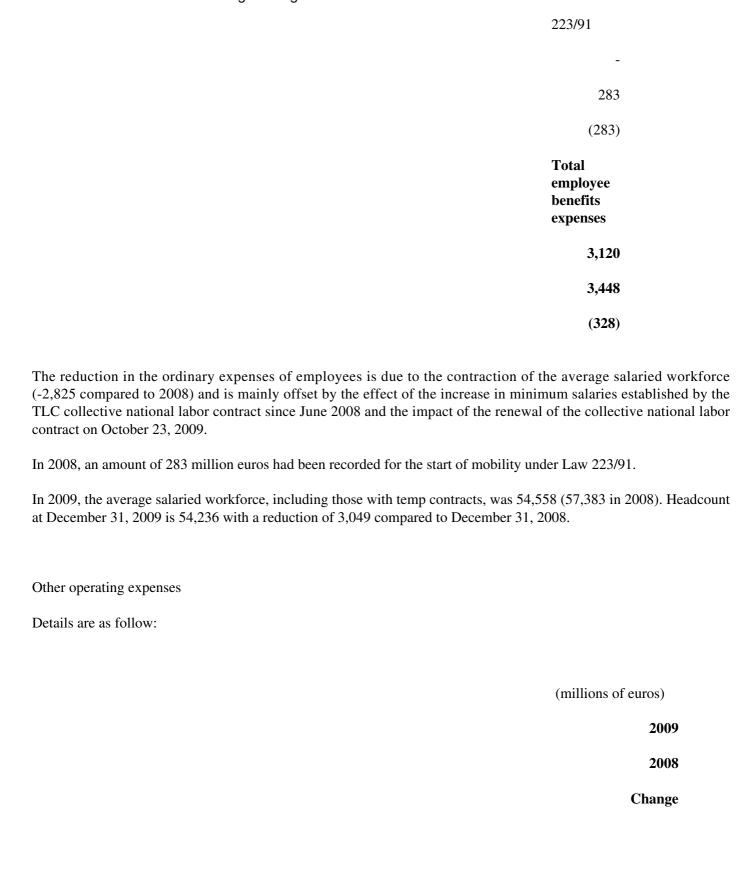
Ordinary expenses of employees

3,120

3,165

(45)

Expenses for mobility under Law



Writedowns and expenses in connection with credit management	
396	
398	
(2)	
Accruals to provisions	
135	
27	
108	
Telecommunications operating fee	
49	
49	
-	
Indirect duties and taxes	
81	
95	
(14)	
Penalties, settlement compensation and administrative sanctions	
72	
64	
8	

Association dues and fees, donations, scholarships and traineeships

24

24

Sundry expenses

50

24

26

Total

807

681

126

82

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Telecom Italia S.p.A.

The increase is due primarily to higher accruals to provisions (+108 million euros) to cover risks on disputes in progress.

Depreciation and amortization, Gains on disposals of non-current assets and Impairment losses on non-current assets

Depreciation and amortization charges are 4,303 million euros (4,426 million euros in 2008), decreasing 123 million euros and referring to intangible assets for 62 million euros and tangible assets for 61 million euros.

The reduction in depreciation and amortization is largely on account of the decrease in amortizable assets owing in part to the reduction of capital expenditures in the last few years.

Losses on the disposal of non-current assets increased 44 million euros. Specifically, in 2009, the company proceeded to dispose of the credit management platform for fixed consumer clientele since it is no longer considered usable in light of the new organization structure and the continuation of the fixed-mobile convergence process. Net of the utilization of the provision for writedowns for 1.5 million euros, the effect of the losses was 39 million euros.

EBIT

EBIT is 5,161 million euros, increasing 33 million euros (+0.6%) compared to 2008. The organic change in EBIT was a negative 0.8% (-43 million euros). The EBIT margin is 25.2% (23.3% in 2008); at the organic level, the EBIT margin is 26.3% in 2009 (24.6% in 2008).

Non-organic income and expenses excluded from the calculation of organic EBIT are as follows:

(millions of euros)

2009

2008

Change

314

Non-organic expenses already described under EBITDA

179

319

(140)

Losses on disposals of non-current assets

39

39

Non-recurring gains from the sale of buildings

. _ _.

(25)

25

Total Non-organic (revenues and income) / costs and expenses

218

294

(76)

Other income (expenses) from investments	
Details are as follows:	
	(millions of euros)
	2009
	2008
	Change
	Dividends
	166
	129
	37
	Other income and gains on disposals of investments
	4
	3
	1
	Losses on disposals of investments

	-	
	(480)	
	480	
	Impairment losses on financial assets	
	(537)	
	(243)	
	(294)	
	Total	
	(367)	
	(591)	
	224	
Specifically:		
the year 2008 had included, inter alia, the losses on the disposal of investments referr Group S.A.S. to Iliad S.A. (480 million euros);	ing to the sale of Li	berty Surf
dividends mainly refer to Telecom Italia Sparkle (150 million euros) and Matrix (10 mil	lion euros);	
gains on disposals of investments mainly refer to the sale in March of the holding in Lur	na Rossa Challenge 2	2007;
impairment losses are mainly in respect of the writedowns of the investments in Teleco (497 million euros) following the transaction for the disposal of HanseNet, in Olivetti (1 million euros), in New Satellite Radio (7 million euros), in Tiglio II (5 million euros) a euros).	3 million euros), in	Tiglio I (9

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Report on Operations 2009

Telecom Italia S.p.A.

Finance income (expenses)	
Details are as follows:	
	(millions of euros)
	2009
	2008
	Change
	Income on bond buybacks
	3
	58
	(55)
	Early closing of cash flow derivatives
	20
	19

Net finance expenses, fair value adjustments of derivatives and other items (2,361) (2,479)

Total

(2,338)

(2,402)

64

In particular, the improvement of 118 million euros in Net finance expenses, fair value adjustments of derivatives and other items refers to the change in interest rates and the reduction in debt exposure.

Income tax expense

Income tax expense is 1,057 million euros, increasing 395 million euros compared to 2008.

In particular, the year 2008 had benefited from the positive effect of 509 million euros due to the tax realignment of off-book deductions pursuant to Law 244 dated December 24, 2007.

Net of this effect, income taxes post a reduction of 114 million euros in 2009 compared to the prior year described as follows:

•

2009 tax benefits (143 million euros) mainly on account of filing the application for the reimbursement of prior years Ires taxes corresponding to 10% of deductible Irap taxes, pursuant to Legislative Decree 185 dated November 29, 2008, art. 6, as well as lower taxes of the prior year;

.

higher 2009 income taxes (29 million euros) due to a higher tax base and other changes.

Financial position performance

Financial position structure	
(millions of euros)	
12/31/2009	
12/31/2008	
Change	
Restated	
(a)	
(b)	
(a-b) ASSETS	
Non-current assets	
68,751	

70,202

(1,451)

Current assets

13,881

10,688

3,193

Discontinued assets/Non-current assets held for sale

-

9

(9)

82,632

80,899

1,733

EQUITY AND LIABILITIES

Equity

23,068

22,868

200

Non-current liabilities

41,087

39,732

1,355	
Current liabilities	
18,477	
18,299	
178	
82,632	
80,899	
1,733	

Net financial debt and financial flows

Net financial debt

Net financial debt is 39,695 million euros, decreasing 221 million euros compared to 39,916 million euros at the end of 2008.

In addition to the usual indicator (renamed Net financial debt carrying amount), a new indicator is also presented denominated adjusted net financial debt which excludes effects that are purely accounting and non-monetary in nature deriving from the fair value measurement of derivatives and related financial assets and liabilities.

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Telecom Italia S.p.A.

The composition is the following:	
	Net financial debt
	(millions of euros)
	12/31/2009
	12/31/2008
	Change
	Restated
	(a)
	(b)
	(a-b)
	NON-CURRENT FINANCIAL LIABILITIES

Bonds 17,286 15,683 1,603 Amounts due to banks, other financial payables and liabilities 19,909 19,462 447 Finance lease liabilities 1,545 1,662 (117)38,740 36,807 1,933 **CURRENT** FINANCIAL **LIABILITIES**

Bonds

1,985

K
608
1,377
Amounts due to banks, other financial payables and liabilities
7,084
6,693
391
Finance lease liabilities
236
252
(16)
9,305
7,553
1,752
GROSS FINANCIAL DEBT
48,045

44,360

3,685

NON-CURRENT FINANCIAL ASSETS

Financial receivables and other non-current financial assets

568

640

(72)

568

640

(72)

CURRENT FINANCIAL ASSETS

Securities other than investments

1,321

-

1,321

Financial receivables and other current

financial assets
2,225
241
1,984
Cash and cash equivalents
4,236
3,563
673
7,782
3,804

ASSETS 8,350

FINANCIAL

3,978

4,444

3,906

NET FINANCIAL DEBT CARRYING AMOUNT

39,695

39,916

(221)

Reversal of fair value measurement of derivatives and

related financial assets/liabilities

(910)

(687)

(223)

ADJUSTED NET FINANCIAL DEBT

38,785

39,229

(444)

Detailed as follows:

TOTAL ADJUSTED GROSS FINANCIAL DEBT

46,287

43,556

2,731

TOTAL ADJUSTED FINANCIAL ASSETS

(7,502)

(4,327)

(3,175)

(1) of which current portion of medium/long-term debt:

Bonds

1,985

608

1,377

Amounts due to banks, other financial payables and liabilities

2,947

5,298

(2,351)

Finance lease liabilities

236

252

(16)

The non-current portion of gross financial debt is 38,740 million euros (36,807 million euros at the end of 2008) and represents 81% of total gross financial debt.

In keeping with the Group $\,s$ objectives in terms of debt composition and in accordance with the adopted $\,$ Guideline policy for debt management using derivative instruments $\,$, Telecom Italia S.p.A., in securing both loans from third

parties and intercompanies, uses IRS and CCIRS derivative financial instruments to hedge its liabilities. Additional details are provided in the Note Derivatives .

Derivative financial instruments are designated as fair value hedges for the management of exchange rate risk on financial instruments denominated in currencies other than euro and for the management of interest rate risk on fixed-rate loans. Derivative financial instruments are designated as cash flow hedges when the objective is to fix the exchange rate and interest rate of future variable contractual flows.

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The following chart summarizes the main transactions which had an impact on the change in net financial debt during

2009:

Net operating free cash flow

(millions of euros)

2009

2008

Change

EBITDA

9,508

9,538

(30)

Capital expenditures on an accrual basis

•	•	
		(3,406)
		(3,471)
		65
		Change in net operating working capital:
		(209)
		(462)
		253
		Change in inventories
		(52)
		(17)
		(35)
		Change in trade receivables and net amounts due on construction contracts
		402
		315
		87
		Change in trade payables ^(*)
		(564)
		(706)

Lagar rining. TELECONTTINEIX OT A TOITH OT	
	142
	Other changes in operating receivables/payables
	5
	(54)
	59
	Change in provisions for employees benefits
	(160)
	227
	(387)
	Change in operating provisions and Other changes
	57
	(235)
	292
	Net operating free cash flow
	5,790
	5,597
	193
	% of Revenues
	28.3
	25.5
	2.8 pp

^(*) Including the change in trade payables for amounts due to fixed asset suppliers.

The improvement in net operating free cash flow compared to 2008 (+193 million euros) is largely the result of lower
capital expenditure requirements and higher net operating working capital, the effects of which are partly offset by the
change in operating provisions.

The following also had an impact on the trend of net financial debt during 2009:

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Capital expenditures flow

Capital investments refer to intangible assets (1,525 million euros) and tangible assets (1,881 million euros).

Disposal of investments and other divestitures flow

Disposal of investments and other divestitures flow amounts to 51 million euros and mainly refers to the disposal of investments held in Luna Rossa Challenge 2007 and Luna Rossa Trademark (for cash receipts of 13 million euros) and also the disposal of other tangible and intangible assets. In particular, tangible asset disposals included the cancellation of a contract for the purchase of an aircraft which involved the manufacturer s restitution of the advances that had been paid by Telecom Italia (about 21 million euros).

Financial investments and treasury shares buyback flow

Financial investments and treasury shares buyback flow amounts to 67 million euros including 50 million euros for the payment made to TI Capital to replenish its share capital and partly cover losses.

The treasury shares buybacks refer to the purchase, for 11 million euros, of a total of 11.4 million Telecom Italia ordinary shares to service the incentive plan for executive management denominated TOP Plan 2008. The average price per share was 0.92959 (including agent commissions).

Moreover, in July 2009, the Parent, Telecom Italia, purchased on the market 39,500 Telecom Italia Media savings shares to add to the 221,000 Telecom Italia Media savings shares already held. Such purchases required a total disbursement of 4,470 euros, corresponding to the average cost of 0.11317 euros per share (including agent commissions).

The purchases of Telecom Italia and Telecom Italia Media shares were carried out through the financial agent Mediobanca which operated with a mandate for the purchase of the shares on behalf of the Company in complete autonomy and independently of Telecom Italia and in accordance with the Regulation of the markets organized and operated by Borsa Italiana S.p.A. and the relative instructions.

Dividends flow

Dividends paid amount to 1,034 million euros. Dividends collected from Group companies total 166 million euros and particularly include the dividends collected from Telecom Italia Sparkle (150 million euros) and Matrix (10 million euros).

Finance expenses, taxes and other net non-operating requirements flow

Finance expenses, taxes and other net non-operating requirements flow mainly includes the payment, made during
2009, of taxes (for 2,272 million euros, which comprise 248 million euros for tax disputes which had already been
provided for in the financial statements of prior years), net finance expenses and, to a lesser extent, the change in
non-operating receivables and payables.

As regards the financial debt of Telecom Italia, the following is also mentioned:

Sales of receivables to factoring companies

The sales of receivables to factoring companies finalized in 2009 resulted in a positive effect on net financial debt at December 31, 2009 of 1,010 million euros (779 million euros at December 31, 2008).

Bonds

Bonds at December 31, 2009 are recorded for 19,271 million euros (16,291 million euros at December 31, 2008). Their nominal repayment amount is 18,696 million euros, increasing 2,814 million euros compared to December 31, 2008 (15,882 million euros).

The change in bonds during 2009 is as follows:

Report on Operations 2009

(millions of original currency)

currency

amount

NEW ISSUES

Issue date

Telecom Italia S.p.A. 500 million euros, 7.875% maturing 1/22/2014

Euro

500

1/22/2009

Telecom Italia S.p.A. 650 million euros, 6.75% maturing 3/21/2013

Euro

650

3/19/2009

Telecom Italia S.p.A. 850 million euros, 8.25% maturing 3/21/2016

Euro

850

3/19/2009

Telecom Italia S.p.A. 750 million pounds sterling, 7.375% maturing 12/15/2017

GBP

750

5/26/2009

REPAYMENTS

Repayment date

Telecom Italia S.p.A. Floating Rate Notes Euribor 3 months

+ 0.60%

Euro

110

3/30/2009

BUYBACKS

Buyback period

Telecom Italia S.p.A. 796 million euros Floating Rate Notes maturing June 2010

Euro

53.75

April May

NOTE

Telecom Italia S . p . A . 2 0 0 2 - 2 0 2 2 bonds, reserved

for subscription by employees of the Group: 348 million euros (nominal amount) as of December 31, 2009, the same as of December 31, 2008.

Maturities of financial liabilities

The average maturity of non-current financial liabilities 6.66 years.

For details of the maturities of financial liabilities in terms of expected nominal repayment amount, as contractually agreed, reference should be made to the Notes Net financial debt and Financial Risk Management in the separate financial statements of Telecom Italia S.p.A. at December 31, 2009.

Current financial assets

Financial assets total 8,350 million euros (4,444 million euros at December 31, 2008) of which 1,410 million euros refers to financial receivables form Group companies.

Moreover, 7,782 million euros (3,804 million euros at December 31, 2008) are classified as current financial assets. This level of current assets, together with unused committed credit lines of 6.5 billion euros, allows the Group to amply meet its repayment obligations.

EQUITY

Equity is 23,068 million euros, increasing 200 million euros compared to December 31, 2008 (22,868 million euros). The changes in equity during 2009 and 2008 are reported in the following table:

(millions of euros)

2009

2008

At the beginning of the year

22,868

23,610

Bond conversions, equity instruments granted and purchase of treasury shares

(7)

(26)

Profit for the year

1,399

1,473

Dividends declared

(1,035)

(1,618)

Movements in the reserve for available for sale financial assets

and cash flow hedges

(157)

(571)

At the end of the year

23,068

22,868

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Financial Statements Telecom Italia S.p.A.

Separate Income Statements

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Separate Statements of Comprehensive Income

In accordance with revised IAS 1 (*Presentation of Financial Statements*), which came into effect on January 1, 2009, the following statements of comprehensive income includes the profit for the year as shown in the separate income statements and all non-owner changes in equity.

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Separate Statements of Financial Position

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Separate Statements of Cash Flows

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Additional Cash Flow Information

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Reconciliation of Consolidated Equity

Profit for the year

Equity at 12/31

(millions of euros)

2009

2008

2009

2008

Equity and Profit for the year of Telecom Italia S.p.A.

1,399

1,473

23,068

22,868

Equity and profit for the year of consolidated companies net of the share attributable of Non-controlling interests

(170)

(134)

18,790

17,894

Carrying amounts of consolidated investments

(30,736)

(30,353)

Consolidation adjustments:

-

elimination of goodwill recognized in Parent financial statements

(40,013)

(40,013)

_

recognition of positive differences arising from purchase of investments

43,501

43,817

-

effect of elimination of carrying amount of Parent s shares held by Telecom Italia Finance

(468)

(468)

_

valuation of investments using the equity method, net of dividends

66

55

101

102

_

intragroup dividends

(229)

(236)

_

losses and impairment losses on consolidated companies included in the results of parent companies

528

415

11,064

11,072

_

losses (gains) on disposals of investments
(2)
636
(23)
(22)
-
elimination of internal profits included in tangible and intangible assets
10
10
(10)
(20)
-
change in ownership percentage of consolidated companies during the year
(5)
(2)
-
derivatives
8

(5)
221
701
-
other adjustments
(29)
(37)
462
22

Equity and Profit for the year attributable to owners of the Parent

1,581

2,177

25,952

25,598

Equity and Profit attributable to Non-controlling interests

15

1

1,168

730

Equity and Profit for the year of the consolidated financial statements

1,596

2,178

27,120

26,328

Report on Operations 2009

Telecom Italia Group

Related Party Transactions

The information concerning related party transactions required by Consob Communication DEM/6064293 of July 28, 2006 is presented in the financial statements and in the Note Related Party Transactions in the consolidated financial statements at December 31, 2009 of the Telecom Italia Group and in the separate financial statements of Telecom Italia at December 31, 2009.

Furthermore, a specific Group Steering Committee for Relations with Telefónica has been operational since the end of 2007. Its purpose, inter alia, is to identify business areas and activities that could lead to possible industrial synergies between the two Groups and to devise the resulting plans to implement them. The internal working groups that have consequently been set up between the two during 2008 have identified numerous areas of interest regarding:

.

the achievement of synergies, strictly speaking, especially in the areas of procurement, IT, technology and research, in which the mutual factor would be the experience and expertise of each of the two parties, with consequent possible improvements;

.

the sharing of best practices in the areas of specific processes or company services, aimed at improving performance in the respective domestic markets.

The project, as announced in March 2008, estimates synergies of 1.3 billion euros achievable by the two groups in the three year period 2008-2010, 55% of which would refer to Telecom Italia. The cooperation will continue into the two years 2011-2012, with further synergies deriving mainly from the extension of the timeframe of the activities in progress.

The operational sphere of the initiative would exclude the operations of the two Groups in Brazil and Argentina.

In view of its strategic nature, as well as having considered the circumstance that Telefónica is a related party of Telecom Italia, the Committee for Internal Control and Corporate Governance has been called upon to monitor the manner in which the project is implemented, in light of the specific rules of conduct.

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Report on Operations 2009

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Telecom Italia Group
Sustainability
Introduction
For 13 years, Telecom Italia has been analyzing its own performance with regard to the stakeholders with whom it interacts daily: Customers, Suppliers, Competitors, Institutions, the Environment, the Community, Human Resources and Shareholders.
To demonstrate the importance that Telecom Italia places on sustainability, the information regarding the activities carried out with regard to the stakeholders has, since 2003, formed part of the Report on Operations, in confirmation of the Group s determination to integrate its financial and non-financial data.
References and Governance
In defining and implementing its own sustainability strategy and programs, Telecom Italia Group makes reference to the guidelines issued by the main global organizations of guidance and standardization on Corporate Responsibility.
In 2002, Telecom Italia endorsed the principles of the Global Compact, the main point of reference at the global level, launched in 2000 by the UN to promote the protection of the environment, respect for human rights, working standards, and anti-corruption practices.
The System of Sustainability Management also takes into account the principal reference regulations and international standards:
the Directives, Recommendations and Communications of the European Commission;
•
the OCSE guidelines directed at multinational enterprises;

the ISO 9000 and ISO 14000 certificates governing Quality and Environmental Management Systems;

.

the principles of the Conventions of the International Labor Organization (ILO) on respecting the fundamental rights of workers;

.

the Social AccountAbility 8000 standard (SA8000), aimed at promoting respect for human rights and working conditions by companies and their supply chains;

•

the AA1000 AccountAbility Principles Standard (APS 2008), drawn up by AccountAbility (a non-profit international partnership in the field of defining standards and guidelines); the document sets the principles that a company must respect in order to define itself accountable.

Sustainability issues are subject to the supervision of the Committee for Internal Control and Corporate Governance, which carries out ex-post checks on sustainability activities in general, including projects conducted by the Telecom Italia Foundation, to ensure they are consistent with the Group s ethical values.

Reporting

The performance analysis and the related reporting are based on a multi-stakeholder approach, and on around 200 KPI (Key Performance Indicators), defined on the basis of the Global Reporting Initiative (GRI) guidelines, the demands of stakeholders and the questionnaires sent to the main rating agencies, with the aim of inclusion in the stock indexes of Sustainability.

With the integration of the sustainability data within the consolidated Telecom Italia Group Annual Report which has been carried out since the financial year 2003, the Group anticipated the application of European Directive 51/2003, adopted in Italy under the Legislative Decree dated February 2nd, 2007, number 32.

In drawing up the Sustainability Report, the principles of completeness, materiality and responsiveness defined by the AA1000 AccountAbility Principles Standard (APS), have been followed; all subsidiary companies included in the area of consolidation have been considered, unless stated otherwise (see § The Environment), excluding Discontinued operations/Non-current assets held for sale.

The methodology adopted to measure investments in the Community is that defined by the London Benchmarking Group LBG (see § The Community).

Planning
The Sustainability Plan is drawn up on the basis of a procedure broken down into four phases:
1.
identification of the areas for improvement in sustainability performance;
2.
comparison between the areas for improvement and the projects the Group plans to carry out for the purposes of its business;
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Report on Operations 2009

Edgar Filling. TELECOWITTALIA S P A - FOITH 6-N
3.
definition of targeted actions to be taken in the areas for improvement where no projects have been conducted previously, or those where the planned projects do not have sufficient, positive impact in terms of sustainability;
4.
monitoring those areas in need of supervision in order to maintain the performance level attained.
The identification of the improvement goals is based on:
commitments required by international organizations - such as the UN, ILO, OECD and regulatory bodies, taken in the Group s Code of Ethics and other charters and policies;
general issues assessed by analysts for the purpose of inclusion in the sustainability indexes;
stakeholders requests (conveyed through associations, the media, direct contacts, etc.);

Projects that require substantial investment, presented for approval by the appropriate Committee, are accompanied by an assessment schedule in which their impact, in terms of the sustainability of the investment, is stated: the project managers indicate whether the projects for which they are seeking approval have a positive, negative or neutral impact on certain key areas identified for each stakeholder. These reports are taken into account within the decision-making process that leads to the approval of investments, and they provide a useful summary for assessing the overall impact

of the Group s investment choices in terms of sustainability.

benchmarking with other TLC operators.

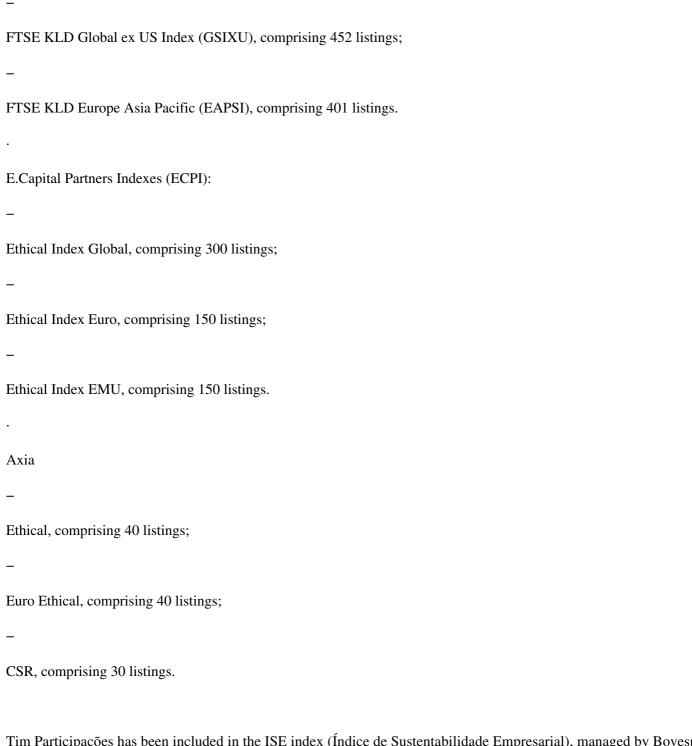
Placings in the indexes

The indexes of sustainability are stock indexes in which shares are selected not only on the basis of economic-financial parameters but also in the light of social and environmental criteria. The selection process is carried out by specialized rating agencies that assess companies on the basis of publicly available information and questionnaires, taking account of opinions expressed by the media and stakeholders. The selection process is

extremely rigorous and only companies deemed worthy are given a place in the indexes.

Telecom Italia has been confirmed in both categories in the Dow Jones indexes of sustainability:
Dow Jones Sustainability World Index (DJSI World), which includes 317 leading companies in sustainability at the global level;
Dow Jones STOXX Sustainability Indexes (DJSI STOXX): the Europe index, made up of 154 leading companies in sustainability at the European level; the Euro index, made up of 84 listings in the Euro area.
On the basis of the assessments carried out for admission to the DJSI in 2009, Telecom Italia has been included in the prestigious Gold Class in the fixed telecommunications sector of the Sustainability Yearbook 2010, published by the SAM Group (Sustainable Asset Management), which administers the DJSI, and PricewaterhouseCoopers.
Telecom Italia has been included in all the important indexes of the Financial Times Stock Exchange for Good (FTSE4Good):
•
FTSE4Good Global (653 companies);
FTSE4Good Europe (264 companies);
FTSE4Good Environmental Leaders Europe, which include 40 listings selected from the FTSE4Good Europe on the basis of results achieved in matters of environmental protection.
Telecom Italia is also included in the following indexes:
. Advanced Sustainable Performance Index (ASPI) Eurozone, made up of 100 ⁽¹⁾ companies; .
Ethibel Sustainability Indexes (ESI):

_
Excellence Europe, comprising 198 listings;
_
Excellence Global, comprising 134 listings;
KLD Sustainability Indexes:
_
FTSE KLD Global (GSIN), comprising 630 listings;
_
FTSE KLD Europe (EUSI), comprising 209 listings;
(1) To which may be added 20 in the buffer zone, that is listings not included directly in the index but which may find places should any of the 100 companies be excluded during the review processes held during the year.
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Report on Operations 2009
Telecom Italia Group



Tim Participações has been included in the ISE index (Índice de Sustentabilidade Empresarial), managed by Bovespa (the San Paolo stock exchange) together with the Brazilian Environment Ministry, UNEP and other financial and sustainability bodies. The index is composed of the listings of 34 companies that have obtained the highest scores in terms of sustainability, selected on the basis of a questionnaire submitted to the 137 most traded companies of the Bovespa.

Other acknowledgements

Telecom Italia was again judged by the Carbon Disclosure Project (CDP) to be the best Italian company in the Global 500 index in the exposition of data regarding climate change also in the 2009 edition (following that in 2008). The CDP is an international initiative, now in its seventh year, which provides guidelines on how to measure and represent greenhouse gas emissions.

Avoicomunicare, Telecom Italia s integrated communication project on the major social and environmental issues, won the Aretê 2009 award promoted by Pentapolis (Confindustria) on responsible communication, in the Internet category.

Telecom Italia was awarded the Family-Work 2009 Prize, devised and promoted by the Lombardy Region in collaboration with ALTIS (Alta Scuola Impresa e Società, Catholic University) for creating the best integrated system for family-work balance.

Telecom Italia is in second place in Italy in web communication on sustainability in the Lundquist classification.

By virtue of the experience gained through the co-leadership of the laboratory Sustainability and evaluation of the non-financial performance, started within the Alliance launched by the European Commission in March, 2006, Telecom Italia was the only Italian company called on by the Directorate-General for Enterprise and Industry of the European Commission to take part in the stable nucleus of stakeholders invited to the ESG (Environmental, Social, Governance) workshops. These are meetings aimed at discussing possible actions to improve the reporting and communication on sustainability issues which have involved businesses, investors, civil society, non-governmental organizations, consumer associations, the media, trade unions and institutions in the second half of 2009 and in the first months of 2010.

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Report on Operations 2009

Telecom Italia Group

Economic value generated and distributed

The economic value generated and distributed to stakeholders⁽¹⁾ is shown below. Since 2008, the method of presentation recommended by the Global Reporting Initiative (GRI) has been adopted, with appropriate adaptation. Data regarding the previous financial year have been recalculated for purposes of comparison.

(million euros)

2009

2008

Direct economic value generated

a) Revenues and other income

27,445

29,336

b) Interest payable and dividends paid

104

345

c) Capital gains (capital losses)from disposals

of non-current activities

(59)

35

d) Direct economic value generated (a+b+c)

27,490

29,716

Economic value distributed

e) Operating costs

12,200

13,713

f) Employee costs

3,734

4,114

g) Shareholders and providers of capital

3,183

3,999

h) Taxes and duties

1,548

2,138

i) Economic value distributed (e+f+g+h)

20,665

23,964

Economic value retained (d-i)

6,825

5,752

(million euros)

2009

2008

Wages and salaries

2,570

2,597

Social security costs

942

944

Provisions for employees severance and retirement

54

Edgar Filing: TELECOM ITALIA S P A - Form 6-K 71 Other expenses 168 502 **Employee costs** 3,734 4,114 (million euros) 2009 2008 Acquisition of external goods and services 11,480 13,120 Other operating costs(*) 1,220 1,212 Change in inventories 15 (113)

	generated assets
	(515)
	(506)
	Operating costs
	12,200
	13,713
Mainly consists of write-downs and changes connected to the management of neuros (687 million euros in 2008) accruals for risks equal to 164 million eurocontributions and fees for TLC activities of 318 million euros (315 million euroduties of 396 million euros (419 million euros in 2008) included in the item Tax	os (70 million euros in 2008), and os in 2008), net of Other taxes and
	(million euros)
	2009
	2008
	Dividends distributed
	1,053
	1,667
	Interest payable

2,130

2,332

Shareholders
and providers
of capital

3,183

3,999

(1) The value distributed to the stakeholder, The Community, is not shown in the table but can be found in the relevant chapter.

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Telecom Italia Group

(million euros)

2009

2008

Income taxes

1,152

1,719

Indirect taxes and duties

396

419

Taxes and duties

1,548

2,138

regarding Italian activities

1,232

1,781

regarding activities abroad

316

357

100

Report on Operations 2009

Telecom Italia Group

CUSTOMERS

Customer satisfaction

Telecom Italia listens to its customers through a system that encompasses both an overall assessment over time of all contacts with Telecom Italia, and a specific evaluation of the most recent contacts (for example, the activation of an ADSL line, a request for information or the reporting of a fault). The contributions gathered are used to improve the organizational processes with the aim of supplying a service that is ever more responsive to the needs expressed.

The Customer Satisfaction surveys carried out by the company are of two kinds:

.

the reflective survey is based on the overall perceptions of the customer and is not connected to a moment in time when contact was made for some specific reason. This method permits the analysis of the causal relationships that determine the customer s level of satisfaction. This survey, similar to the one used for the ACSI (American Customer Satisfaction Index), yields an indicator which is stable and has a predictive capacity, and that can be used to make comparisons between sectors and countries. This indicator furnishes important suggestions about the levers that can be employed to improve the levels of customer satisfaction. This type of survey has been extended to cover all categories of customers, consumer and business;

.

the reactive survey is conducted immediately after the specific event that is the object of the inquiry (a contact with the call centre). Those interviewed are asked to express, with the experience of the call still fresh in their mind, an overall assessment of the service received (overall satisfaction) and an assessment of the individual aspects of the experience (for example, the time of the wait to speak to an operator, courtesy and competence of the operator).

The data below refers to the last three months of the year and shows the overall CSI of Telecom Italia S.p.A.

Customer segment

2009

2008

Consumer

	69.86
	68.33
Business	
	63.42
	60.63
Top Clients	
	70.30
	70.74
Total	
	68.60
	67.19

The data given in the table below refers to the 2009 progressive weighted average revealed by the reflective survey.

Customer segment

Satisfaction with access service(*)

 $\begin{array}{c} \textbf{Satisfaction} \\ \textbf{with billing} \ ^{(*)} \\ \hline \quad ^{(1)} \end{array}$

2009

2008

2009

2008

Fixed telephony

Consumer
8.18
7.98
7.27
7.14
Business
7.80
7.59
6.73
6.56

Customer segment

Satisfaction with network coverage (*)

 $\begin{array}{c} \textbf{Satisfaction} \\ \textbf{with billing} \ ^{(*)} \\ ^{(2)} \end{array}$

200920082009

2008

Mobile telephony

Consumer

8.36

8.34

7.79

7.60

Business

8.15

8.10

6.83

6.97

(*)

Average satisfaction on a scale of 1-10 where 1 means completely unsatisfied and 10 completely satisfied .

Report on Operations 2009 Telecom Italia Group	
D 4 0 4 2000	
101	
(2) Ease of reading of the bill for the business segment; accuracy of credit management/invoice for co	onsumer segment
(1) Ease of reading of the bill.	

The data given in the table below refers to the 2009 progressive weighted average revealed by the reactive survey.

Customer satisfaction with Customer Care

Customer segment

Overall satisfaction (*)

Courtesy and kindness of the operator (*)(**)

Ability to understand and satisfy needs and requests(*)(**)

2009

2008

2009

2008	
2009	
2008	
Fixed telephony	
Consumer ⁽¹⁾	
Consumer ⁽¹⁾ 7.19	
7.19	
7.19 6.63	
7.19 6.63 8.47	
7.19 6.63 8.47 8.34	
7.19 6.63 8.47 8.34 8.01	
7.19 6.63 8.47 8.34 8.01 7.67	
7.19 6.63 8.47 8.34 8.01 7.67 Business ⁽²⁾	
7.19 6.63 8.47 8.34 8.01 7.67 Business ⁽²⁾ 6.39	
7.19 6.63 8.47 8.34 8.01 7.67 Business ⁽²⁾ 6.39 6.09	

7.47

7.23

Mobile telephony

Consumer ⁽³⁾
7.81
7.50
8.81
8.74
8.46
8.16
Business ⁽⁴⁾
6.67
6.49
8.27
8.31
7.49
7.32

(*) Average satisfaction on a scale of 1-10, where 1 means completely unsatisfied and 10 means completely satisfied.

(**) Starting from January, 2009, in the survey questionnaire, the operator item Courtesy and kindness has replaced Courtesy and the operator item Ability to understand and satisfy requests has replaced Technical Competence of Operator.

(1)

Assistance given by the 187 (commercial) service for information, commercial and administrative requests, reminders and complaints (excluding calls regarding failures).

(2)

Assistance given by the 191 (commercial) service for information, commercial and administrative requests, reminders and complaints (excluding calls regarding failures).

(3)

Assistance supplied by the 119 Service for information, changes and complaints.

(4)

Assistance supplied by the Toll-free Business Number for information, changes and complaints.

Customer satisfaction in the management incentives scheme

Telecom Italia s short term management incentives scheme provides, among the targets for all those within the scheme, those linked to customer satisfaction, in line with the industrial plan for the period. These targets are measured through the Customer Satisfaction indices monitored through periodical reflective surveys. In addition, there are further targets on parameters of quality measured by reactive surveys for the front end area (caring, technological etc.).

Customer satisfaction in collective incentives systems

Telecom Italia s collective incentives systems also provide a target linked to customer satisfaction.

In particular, performance-related bonuses for all Telecom Italia resources not included in a system of individual incentives incorporate both a total customer satisfaction target, valid across the whole company, and specific targets for that part of the organizational structure responsible for customer satisfaction.

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Report on Operations 2009

Telecom Italia Group

SUPPLIERS

General matters

The process of selection, assessment and control of Telecom Italia Group s suppliers is achieved, for high risk categories of commodities, through a pre-contractual phase of evaluation in which the economic/financial and technical/organizational characteristics are assessed. The positive evaluation of these characteristics allows inclusion in the Group s Register of Suppliers. All the Group s suppliers must make a commitment, on behalf of the company in question and any authorized sub-contractors, collaborators and employees, to observe the principles of ethics and conduct contained in the Group s Code of Ethics.

Registered companies which have received procurement orders are usually subject to controls throughout the course of supply, which range from Vendor Rating monitoring (the systematic assessment of the supply) to Incoming Quality control (mandatory for the purpose of the acceptance and use of the goods procured).

During 2008, a Vendor Rating Index was introduced, as an experiment, which takes social and environmental parameters into consideration in the evaluation of the supplier.

Main sustainability initiatives

The following initiatives were undertaken during 2009:

the application of the Guidelines for the assessment of the life cycle of products (issued in 2007) has continued with regard to 23 products which allows the evaluation of how far the commodities procured, managed and marketed by the Group meet the requirements laid down by the key environmental regulations and are designed, made, used and decommissioned in such a way as to facilitate the entire life cycle from the environmental and economic points of view;

for 52 suppliers, this evaluation has also been supplemented by checks on aspects of social and environmental sustainability, such as respect for the principles of ethical conduct in business, the adoption of procedures to ensure the health, safety and rights of workers and the protection of the environment;

in November, 2009, the certification of conformity was confirmed, under the regulation, ISO 9001:2000, of the Management System for Quality for the whole Group s Purchasing Department, with specific acknowledgement of the initiatives undertaken in the field of sustainability;

.

in order to align Telecom Italia with the best practices in the sector and ensure conformity with the strategy of sustainability adopted, a Policy of Green Procurement was defined which provides the guidelines which define the environmental prerequisites for the products/services acquired. The Policy is published on the sustainability channel on the Corporate website, www.telecomitalia.com.

Main initiatives of involvement

.

For the third consecutive year, the Group s main suppliers have been involved in surveys of satisfaction with the Purchasing Department and, more generally, with Telecom Italia. The on-line questionnaire, made up of 33 questions, was up and running for two weeks and the analysis involved 1,022 suppliers with access to the Portal. The overall average outcome of the 328 questionnaires compiled was 72/100 (69/100 in 2008 and 71/100 in 2007) with a percentage of participation of around 32%, compared to 43% in 2008 and 35% in 2007.

.

Regarding the network works division, the activities of the e-community (activated in 2008) have continued, aimed at improving communications with and between suppliers, chiefly on subjects regarding social and environmental sustainability. To this end, an appropriate Internet site called TelecHome has been created. In 2009, discussions were held regarding the correct management of processing waste and the process of training personnel on health and safety in the workplace.

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Telecom Italia Group

COMPETITORS

Relations with stakeholders

Telecom Italia is involved in the management of association relations, coordinating lobbying and representation activities with Confindustria and its member associations.

The initiatives at the national and local levels consist of actions and meetings about business development and protecting the company s interests in the field of economics, regulations, trade unions and labor. They are based on dialogue and comparison with respective positions in order to identify, where possible, a common position within the sector that can be represented in the national and Community institutional arena.

The Group is a member of 100 territorial Associations and of the following Federations/Associations in the sector: Confindustria - Servizi Innovativi e Tecnologici, Asstel, Assoelettrica, and, from this year, also Assinform, the national association of the main Information Technology companies operating in the market.

As regards the activity of collaboration of Telecom Italia at the international level, the Group works with the various organizations and/or trade / industry associations to which it belongs, such as ETNO (European Telecommunications Network Operators Association), EIF (European Internet Foundation), EABC (European-American Business Council), EITO (European Information Technology Observatory), GII (Gruppo di Iniziativa Italiana), ITU (International Telecommunication Union), BIAC (Business and Industry Advisory Committee).

Commitments regarding the access network

In December, 2008, AGCom approved the voluntary undertakings presented by Telecom Italia under resolution 718/08/CONS, subdivided into 14 main groups, and three additional groups of a methodological nature (variation, expiry, modulation).

Specifically, the undertakings:

are aimed at meeting more fully the needs of the customers, both wholesale and retail, promoting innovation in internal processes, the qualitative development and improvement of the fixed access network and respected services, the reduction of disputes;

.

contribute to the development of fair competition with competitors, considering this to be in the interests of the Group, the market, the customers and stakeholders in general, promoting a more efficient and effective equality in the technical and economic treatment between the marketing departments of Telecom Italia and the other operators;

.

ensure the maintenance of competitive conditions in the transition to new generation networks in order to ensure the creation of an open network able to offer the Community high quality services;

.

make the evolution of Telecom s fixed access network more transparent for competitors and institutions through the communication of the technical plans for quality and the development of the infrastructure;

•

receive and acknowledge the requests from AGCom, consumer associations and alternative operators, contributing to the development of a model for relations and solutions to the problems through constructive relationships founded on a climate of trust and continuous dialogue.

A year from their establishment, the state of progress recorded by the undertakings displays an extremely positive trend, both in terms of fulfillment and in terms of innovative solutions provided for the improvement of internal company processes.

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Report on Operations 2009

Telecom Italia Group

INSTITUTIONS

Relations with stakeholders

Telecom Italia constantly keeps abreast of legislative activity by monitoring the flow of policy-making (summaries of parliamentary proceedings and the activities of the Council of Ministers) with the aim of:

understanding the expectations of the national, central institutions and the evolving trends in parliamentary and governmental regulatory initiatives;

identifying potential impact on the strategy and business activities of the Group;

adopting strategies to protect the company s position.

Moreover, Telecom Italia provides information to ministers (mainly the Minister for Economic Development) concerning the activities of the inspection body (parliamentary questions) directed at the Group. Projects and Protocols of Understanding have been defined with the national institutions aimed at the dissemination of ICT, broadband connections and the digitalization of the country. For example, the Protocol of Understanding signed with Minister Gelmini for the diffusion of ICT tools for teaching in schools forms part of this activity.

At the local level, Telecom Italia maintains a constant dialogue with the institutions on subjects of a general nature regarding the electronic communications sector and on issues of local interest with significance for the company s business, from the perspective of problem solving and promoting the Group s image. The monitoring and constant interaction with the decision-making centers of local institutions occurs by means of audiences, participation in workshops, the work of regional Commissions and ministerial and specialist roundtables. Furthermore, Telecom Italia regularly organizes communication initiatives on specific issues of local interest.

Coordination with the company departments operating at the territorial level is fundamental in acquiring information regarding the approaches and expectations from local institutions and providing suitable solutions.

Relations with European and international institutions are collaborative in nature and are broadly carried out according to the logic previously described with, in many cases, the involvement of the other ICT operators. The actions carried out are both of the institutional kind (for example, participation in public consultations, workshops, meetings of parliamentary Commissions) and the collaborative type with other operators (meetings with the EU Commission). Among the issues tackled at a European level, subject to the main regulatory/legislative documents of interest to the

Group, are the revision of the Community Directives, the Recommendation on termination, the Recommendation on regulated access to the Next Generation Networking (NGN), and the roaming Regulation and the review of the Universal Service.

Telecom Italia Media also maintains a constant dialogue with the institutions on subjects of interest to the company and has carried out a series of actions with regard to regulatory acts, public consultations, positioning requests by AGCom, of which the following are particularly important:

.

the request for the partial postponement of the obligations for scheduling and investment in support of European works established by the Regulation approved by AGCom under resolution number 66/09/CONS. The decision to take advantage of the possibility for postponement, established by the said Regulation, for the stations of the TI Media Group and in particular for La7, MTV, QOOB and for the satellite channels of MTV, was dictated by the needs of balance and scheduling;

.

public consultation (launched under the resolution number 526/09/CONS of 30/09/2009) concerning the identification of the emerging platforms for the marketing of broadcasting rights for sports, which was concluded on October 30th, in which TI Media, in concert with the other companies of the Group, gave notice of the necessity of incorporating, among the emerging platforms, IPTV, DVB and the mobile platforms such as GSM, GPRS and UMTS.

Regarding relations with the UN, the activities carried out as part of the Global Compact were of particular importance, taking the form of participation in the work group on human rights and in Network Italia. Telecom Italia and TI Media, the two companies of the Group which adhered to the Global Compact, compile the Communication on Progress annually, the document in which the progress achieved in the promotion and actual application of the 10 principles on which the Global Compact is founded is reported.

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Telecom Italia Group

THE ENVIRONMENT

Environmental performance

The information on environmental performance has been drawn up from management data and, in accordance with the principle of materiality, only subsidiary companies have been included in the consolidated accounts that fulfill both of the following two prerequisites: revenue greater than 300,000 euros and more than 40 employees, excluding discontinued operations/non-current assets held for sale.

The environmental performance data reported in the following pages cover:
•
energy;
atmospheric emissions;
•
water;
paper;
waste;
electromagnetic and noise emissions.
Energy
Energy consumption by Telecom Italia S.p.A and the Group is shown below.

HEATING SYSTEMS

> Telecom Italia S.p.A. 2009

Changes %

2009

vs 2008

2009

vs 2007

Energy consumed in diesel fuel

MJ

112,979,718

(20.80)%

(24.45)%

Energy consumed in methane fuel

MJ

689,048,720

0.67%

(4.48)%

Total energy for heating

MJ

802,028,438

(3.03)%

(7.86)%

HEATING SYSTEMS

TI Group 2009

TI Group breakdown by BU (%)

Domestic/Brazil	/Other
ac	tivities

Media

Olivetti

Total energy for heating

MJ

919,813,181

92.05%

0.35%

7.60%

(*)

In this table and the following tables in the chapter The Environment , under the heading Domestic/Brazil/Other activities, the domestic fixed and mobile TLC activities are included, as are the respective activities of support, the broadband services in the Netherlands, and the activities of the Tim Brasil Group.

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The data in the table regarding Telecom Italia S.p.A. shows an overall reduction of consumption for heating systems and, in particular, the consumption of diesel. The substitution of diesel fuel with methane fuel is due to the modernization of the plants which has favored solutions of reduced environmental impact.

VEHICLES

Telecom Italia S.p.A. 2009

Changes %

2009

vs 2008

2009

vs 2007

Consumption of unleaded

petrol

1

5,335,302

(47.51)%

(62.02)%

Diesel consumption

1

17,678,505

21.84%

63.98%

Total energy consumption^(*)

MJ

802,128,520

(5.02)%

(4.11)%

NUMBER OF VEHICLES AND DISTANCE TRAVELLED

^(*) Represents conversion into MegaJoules of the consumption of unleaded petrol and diesel expressed in liters.

Telecom Italia S.p.A. 2009

Changes %

2009

vs 2008

2009

vs 2007

Total number of company vehicles

no.

21,068

(1.77)%

(2.27)%

Number of low-emission vehicles(*)

no.

20,787				
(1.47)%				
(1.98)%				
Total distance travelled				
tra verrea				
km				

(1.05)%

(*)

Vehicles fuelled by unleaded petrol, eco-diesel, bludiesel, LPGL (meeting the Euro4 standard or higher), electricity or fuelled by other combustibles with comparable or lower emissions.

The reduction of energy consumption for vehicles is due, as well as to the reduction of the overall distance travelled by the vehicles, to the gradual change in the composition of the fleet in favor of vehicles meeting high environmental standards (Euro4 or higher with diesel engines that are more efficient compared to petrol engines).

NUMBER OF VEHICLES AND DISTANCE TRAVELLED (*)

TI Group 2009

TI Group breakdown by BU (%)

Domestic/Brazil/Other activities

Media

Olivetti

Total number of vehicles

no.

22,703

98.82%

0.43%

0.75%

Total energy consumed

MJ

1,263,639,200

98.29%

0.69%

1.01%

Total distance travelled

km

340,392,214

97.67%

0.96%

1.37%

(*)

The data shown refer to the number of all vehicles (including ships, for which the number of kilometers travelled is not shown) of the Group (industrial, commercial, used by senior and middle management and the sales force), both owned and hired. Only where usage is significant and continuous, vehicles, consumption and travel distances of vehicles owned or in use by the sales force of TIM Participações have been included.

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PURCHASED OR PRODUCED ENERGY

Telecom Italia S.p.A. 2009

Changes %

2009

vs 2008

2009

vs 2007

Electrical energy from mixed sources^(*)

kWh

2,093,375,618

0.00%

(1.34)%

Electrical energy from renewable sources

kWh

42,955,444

15.41%

34.24%

Total electrical energy

kWh

2,136,331,062

0.27%

(0.81)%

PURCHASED OR PRODUCED ENERGY

^(*) Electrical energy acquired from mixed sources is equal to around 2,067 GWh. Self-produced electrical energy from mixed sources is equal to around 26 GWh and refers to the co-generation plant which has also supplied more than 5 GWh of heat with an associated consumption equal to 6.925 million m³ of methane gas. The production of electrical energy from continuous generators (not shown in the table) is estimated to be around 4 GWh.

TI Group 2009

TI Group breakdown by BU (%)

Domestic/Brazil/Other activities

Media

Olivetti

Total electrical energy

kWh

2,517,799,605

98.10%

1.12%

0.78%

The increase in the consumption of energy is connected to the greater volumes of telephony/data traffic on the transmission networks. This increase has been mainly met through recourse to the acquisition of renewable sources. In future, Telecom Italia S.p.A. will achieve a significant increase in the internal production from these sources.
The initiatives to optimize energy consumption already undertaken in preceding years have continued and interventions during 2009 have mainly regarded:
the technological improvement of air conditioning systems and interventions to reduce electricity consumption through the segregation of environments with different temperature needs;
the modernizing of AC/DC conversion equipment through the introduction of technological solutions that guarantee greater yield;
the maintenance of the efficiency of the fixed traditional switching network and the data networks;
the technological upgrading of mobile network equipment in order to improve the performance in terms of transmission capacity, the need for air conditioning and energy consumption;
the adoption of efficient technological solutions for the Data Centre servers, thanks to the concentration and virtualization of the machines and the consequent reduction of the respective energy consumption;
the measurement of energy and remote control of the exchanges rooms;
the installation of time switches to turn off the lighting equipment;
the sharing of technological sites and Radio Base Stations, thanks to co-siting agreements;

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-	
indirect emissions (Scope2: procurement of electrical energy for civil and industrial use ⁽⁴⁾)	;
-	
other indirect emissions (Scope3).	
	ATMOSPHERIC EMISSIONS
	Telecom Italia S.p.A. 2009
	Changes %
	2009
	vs 2008
	2009
	vs 2007

Emissions of CO₂ for vehicles

kg

47,672,817

(4.35)%

(9.76)%

Emissions of CO₂ for heating

kg

53,043,281

(3.52)%

(8.31)%

Emissions of CO₂ equivalents for HCFC/HFC dispersal

kg

29,386,020

(27.78)%

_

Emissions of CO₂ from cogeneration

kg

10,419,354

104.30%

_

Emissions of CO₂ for diesel generation

kg

3,639,346

0.02%

-

Total direct emissions of CO₂ - under Scope1 GRI

kg

144,160,818

(6.54)%

_

Emissions of CO₂ from purchased electrical energy produced from mixed sources

kg

832,982,452

(0.60)%

(2.59)%

Total indirect emissions of CO₂ - under Scope2 GRI

kg

832,982,452

(0.60)%

-

Emissions of CO₂ for home-work commuting^(*)

kg 65,478,775 (4.26)% Emissions of CO₂ for air travel^(**) kg 11,855,978 (28.18)% Total of other indirect emissions of CO_2 - under Scope3 GRI kg 77,334,753 (8.91)% **Total emissions** of CO_2 kg 1,054,478,023 (2.11)% (***)

(*)

In determining the impact of home-work commuting, reference is made to statistics on personnel.

(**)

The calculations of emissions for air travel are made on the basis of the coefficient proposed by the GHG Protocol which depends on extent of the duration of individual trips.

 $^{(***)}$ Starting from 2008 the scope of measurement of CO_2 emissions has included new issues. For this reason, data referring to 2007 is not comparable to the others.

ATMOSPHERIC EMISSIONS

TI Group 2009

TI Group breakdown by BU (%)

Domestic/Brazil/Other activities

Media

Olivetti

Total emissions of CO₂ under Scope1 GRI

kg

187,513,764

96.58%

0.46%

2.96%

Total emissions of CO₂ under Scope2 GRI

kg

870,513,631

98.41%

1.31%

0.28%

Total of other emissions of CO₂ under Scope3 GRI (*)

kg

86,586,321

100%

-

Total emissions of CO₂

kg

1,144,613,716

98.23%

1	$\alpha = \alpha$	
	11/0/	_

0.70%

(*) The calculation of the Scope3 emissions refers to Telecom Italia S.p.A. and Tim Participações.

Notwithstanding the disclosure of data regarding additional sources not considered previously (electricity production from cogeneration and diesel generators, dispersal of HCFC/HFC, home-work commuting and air travel), the atmospheric emissions of Telecom Italia S.p.A. overall have been reduced, for the following reasons:

lower consumption by vehicles;

lower consumption for heating;

(4) To calculate the emissions from the acquisition of electrical energy, the GHG Protocol method has been used. This takes into consideration the energy mix of individual countries. The national GHG coefficient, expressed in grammes of CO_2/kWh , are as follows: Italy 403; the Netherlands 394. For Brazil, the coefficient worked out by the local Ministry of Science and Technology has been used, which is equal to 25 grammes of CO_2/kWh , which is held to be more accurate.

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reduction of the CO₂ equivalents emissions, with respect to the dispersal of HCFC and HFC used in air conditioning systems, through the adoption of more meticulous methods for preventing leaks and the replacement of these gases with solutions with low environmental impact; an increase in CO₂ emissions that can be ascribed to the cogeneration resulting from the company s decision to invest more in this technology, with financial and environmental benefits. The increase is compensated, however, by the reduced acquisition of electricity by the network, which overall has led on balance to fewer emissions; stable emissions from diesel electricity generators in situations where the electricity distribution network is unavailable; reduction of the emissions from the acquisition of electricity from mixed sources due to the increased production of energy from cogeneration plants and the acquisition and in-house production of energy from renewable sources; reduction of the impact from home-work commuting, dependent on the number of employees; reduction of the emissions for air travel by employees due to the reduction of the number of trips also following the greater use of video conferences.

Water

Water consumption by Telecom Italia S.p.A and the Group is shown below.

The total consu	nption of water by	y the Group i	reveals the	contribution (of Olivetti	due to	withdrawal	from	artesian
wells for the ind	astrial component.								

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Pa	n	ρr
Гα	יעו	ᄗ

Paper consumption by Telecom Italia S.p.A and the Group is shown below.

PAPER FOR OFFICE USE

Telecom Italia S.p.A. 2009

Changes %

2009

vs 2008

2009

vs 2007

Non-recycled paper purchased kg0 (100.00)% (100.00)% Recycled paper purchased kg 0 (100.00)% (100.00)% FSC certified paper purchased kg 637,888 Total paper purchased for office use kg

637,888

(4.43)%

(11.76)%

In 2009, for paper procurement for office use and telephone bills, Telecom Italia S.p.A. decided only to use paper from forests managed according to the standards of the Forest Stewardship Council (FSC).

PAPER FOR OFFICE USE

TI Group 2009

TI Group breakdown by BU (%)

Domestic/Brazil/Other activities

Media

Olivetti

Non-recycled paper purchased
kg
2,231
74.41%
0.00%
25.59%
Recycled paper purchased
kg
90,768
100.00%
0.00%
0.00%
FSC certified paper purchased
kg
699,036
96.58%
2.53%
0.89%
Total paper purchased
kg
792,035
96.91%

2.24%

0.85%

Waste	
The data shown in the table refer to the quantity of waste consigned ⁽¹⁾ and lega	ally accounted for ⁽²⁾ .
	WASTE CONSIGNED (*)
	CONSIGNED ()
	Telecom Italia S.p.A 2009
	Changes %
	2009
	vs 2008
	2009
	vs 2007

Hazardous waste

kg

6,268,050

22.42%

115.13%

Non hazardous waste

kg

11,536,683

6.97%

(11.12)%

Total quantity of waste

kg

17,804,733

11.95%

12.02%

Waste for recycling/reclamation

kg

16,190,509

14.78%

4.07%

Ratio between recycle/reclaimed waste and total waste

90.93%

2.53%

(7.10)%

- (*) The data does not include telephone poles.
- (1) By waste consigned is meant waste delivered to carriers for recycling or reclamation or disposal. From checks carried out in 2007 in the field of technological waste on around 6,000,000 kg of waste delivered to carriers for recycling and reclamation, 97% was recycled and reclaimed effectively while the remaining 3% was disposed of.
- (2) There may be slight variations in the situation from December 31 until the following March 31, in so far as the sources for the data are the records of loading and unloading of waste that are made once the actual weight has been checked at destination. The information is supplied to the producer of the waste within 3 months of the consignment and this explains the possible variations in the data.

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WASTE CONSIGNED

TI Group 2009

TI Group breakdown by BU (%)

Domestic/Brazil/Other activities

Media

Olivetti

consigned				
kg				
21,327,467				
92.57%				
0.34%				

7.09%

Total waste

The increase in hazardous waste evident from the table regarding Telecom Italia is attributable mainly to the replacement of lead batteries, in addition to the demolition works in certain buildings. The increase in non-hazardous waste can also be ascribed to the decommissioning of buildings and respective fittings. The ratio between waste produced and that consigned for recycling/recovery has improved.

Following the Program Agreement for managing obsolete wooden telephone poles, signed in 2003, upon the favorable opinion of the State-Region- autonomous Province Conference, with the Ministry for the Environment and Protection of the Territory, the Ministry for Production Activities and production and reclamation companies, the decommissioning also continued in 2009 with the substitution or elimination of 126,422 poles.

Electromagnetic and noise emissions

The concerns of the Telecom Italia Group on the subject of electromagnetic emissions are essentially:

in the careful and proper management of its equipment during its life cycle in regard to the applicable regulations and internal standards of efficiency and safety;

the deployment of, and constant research into the latest technological instruments for checks and controls.

Systematic monitoring has continued of the levels of electromagnetic emissions in the installations of La7, MTV and TI Media in order to guarantee that legal limits are respected and high safety standards are maintained.

Similar concern is given to the emissions from mobile handsets operating on the frequency bands operated by Telecom Italia: GSM 900Mhz, DCS 1800MHz and UMTS. In 2009, in line with the established targets, 100% of the models of technologically innovative mobile phones widely distributed in Italy and 25% of the Brazilian models have been subjected to the SAR qualification⁽¹⁾.

In the area of reducing acoustic pollution, checks have continued on the noise emissions of company plants: in 2009, 21 sites have been renovated (11 of the fixed network and 10 of the mobile network) which displayed problems following internal controls, and 70 notifications of problems linked to the noise from plants have been dealt with by carrying out operations of maintenance/replacement, implementing specific operational methods (for example, time switches on the air conditioning) or creating anti-noise barriers.

Climate change

The Information and Communication Technology (ICT) sector can play a fundamental role, not only in containing its own CO_2 emissions, but above all by contributing to the reduction of the emissions of other sectors, thanks to the provision of services which enable new ways of working, learning, travelling and, more generally, living. According to the Global e-Sustainability Initiative (GeSI Smart 2020), ICT will be responsible for around 3% of global emissions of CO_2 in 2020 but will contribute to the reduction in the CO_2 emissions from other industrial sectors by around 15%.

The approach pursued by the Group in fighting climate change is based on action on two levels:

1.

reduction of its own direct and indirect emissions of greenhouse gases (the reduction of emissions);

(1) SAR Specific Absorption Rate: the value of electromagnetic power absored by a given mass of tissue. SAR is measured in Watt/kg.

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2.

encouragement and support for the dematerialization of goods and services by contributing to the reduction of the emissions by other sectors (Telecom Italia as part of the solution).

Reduction of emissions

Telecom Italia has numerous initiatives underway and planned, including the following activities:

the replacement of Euro3 vehicles with Euro4 diesel vehicles with anti-particulate filters (FAP) and the reduction of the number of vehicles. The modernization of the car park involved 1,504 cars and brought a reduction of around 30% in emissions that would have been produced by the decommissioned cars;

the modernization of the oil-fired thermal power stations with mainly gas-fired plant. The conversions carried out led to a reduction in CO_2 emissions of 214 tons;

the adherence to the EEB Manifesto (Energy Efficiency in Buildings) promoted by the World Business Council for Sustainable Development (WBCSD) to improve the energy efficiency of buildings and the respective accountability. The initiatives, operational in 2010, will involve 68 company properties used as offices;

The NGDC (Next Generation Data Centre) project with the objective of the modification of the Information Technology architecture through the physical concentration and virtualization of the servers to reduce the current 11,350 servers to less than 2,000 by 2011. This new configuration allows the reduction in the costs of maintenance/administration and energy consumption and will bring an energy saving in the order of 40% compared to the original configuration.

Eco-efficiency indicator

Telecom Italia S.p.A. has been measuring its own energy efficiency for many years by using an indicator that establishes a relationship between the service offered to the customer, simplified as the measurement of bits transmitted, and the company s impact on the environment in terms of energy consumed. The factors taken into consideration are the amounts of data and voice traffic of the fixed/mobile networks and industrial energy consumption (for transmission and climate control in the centers), domestic (electricity for office use, air conditioning and heating in the offices) and consumption for vehicles.

The following table shows the level of the eco-efficiency indicator in recent years.

Year

	kbit/kWh
	bit/Joule
	% increase year 200x vs 200x-1
2004	
	777,248
	216
	+58%
2005	
	1,311,676
	364
	+70%
2006	
	2,175,006
	596
	+63%
2007	
	3,144,283
	873
	+45%

2008	
	4,237,038
	1,177
	+35%
2009	
	4,739,570
	1,317
	+12%

In 2009, the indicator values, although slightly improved, were lower than expected. The annual increase is progressively diminishing: energy efficiency measures and the rise in traffic already achieved have reduced the margin for further improvement. The commitment is being carried through with the definition of the target for 2010: 1,410 bit/Joule (+7% compared to 2009).

Mobility management

Telecom Italia has launched the Mobility Management project in order to reduce the environmental impact of home-work commuting and contribute to improving the quality of life of employees, in particular in Italian cities with urban traffic difficulties and high atmospheric pollution. Initiatives have been undertaken at the management offices with the public transport companies aimed at improving connection services, thus encouraging the use of public means of transport.

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Telecom Italia as p	part of the	solution
---------------------	-------------	----------

ICT can play a significant role in the fight against climate change through the promotion and diffusion of products and services which encourage behavior that can reduce or eliminate the emissions of greenhouse gases generated by the transport of people and objects in the territory. In general, progress in ICT technology favors the replacement of traditional physical products and services with digital products and processes. Some examples follow:

Video and audio conferencing services avoid the need for the transport of personnel.

TLC services allow teleworking with a consequent reduction in home-work commuting by employees.

The use of on line invoices and payments, in addition to saving paper, and therefore the energy required to produce and transport it, eliminates the need for transport for making payments.

Telemedicine services allow the reduction of the need for doctor and patient to physically meet, reducing the use of transport and the consequent emission of greenhouse gases.

Infomobility systems, using information received from mobile handsets, allow the more efficient management of traffic, reducing journey times and therefore the emission of carbon dioxide.

The systems for the monitoring and analysis of consumption allow the optimization of the energy efficiency of offices and dwellings.

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THE COMMUNITY

Contributions to the Community

Contributions made by the Telecom Italia Group to the Community during 2009, calculated according to the guidelines of the London Benchmarking Group (LBG), amounted to 36.5 million euros (36.3 million euros in 2008), equal to 1.09% of the Pre-Tax Profits.

The calculation of the contributions was carried out using management data, in part based on estimates. In accordance with the principle of materiality, only those subsidiary companies have been included in the consolidated accounts that fulfill the following two prerequisites: revenue greater than 300,000 euros and more than 40 employees, excluding discontinued operations/non-current assets held for sale.

Over 100 major international companies subscribe to the LBG, which represents the gold standard at the global level in the classification of voluntary contributions by companies in favor of the Community.

In line with the LBG model, in order to measure and represent the Group's commitment to the Community, the contributions disbursed have been subdivided into three categories (Charity, Investments in the Community, Initiatives in the Community), displayed below as a pyramid diagram:

The criteria used to assign the contributions to the various levels of the pyramid now follow.

Charity

Intermittent support to a wide range of good causes in response to the needs and appeals of community organizations, increasingly through partnerships

between the company, its employees, customers and suppliers.

Donations to national/international organizations not based on a specific medium/long term program.

Sponsorship of causes or events, not part of a marketing strategy.

Company matching of employee giving and fund-raising,

Costs of supporting and promoting employee involvement.

Costs of facilitating giving by customers and suppliers.

Investments in the Community

Long-term strategic involvement of the company to address a limited range of social causes.

Memberships and subscriptions.

Grants and donations based on a specific medium/long term program.

Initiatives in the Community

Activities in the Community usually by commercial departments to support directly the success of the company, including in partnership with humanitarian organizations.

Sponsorship of events, publications and activities promoting brand or corporate identity.

Cause Related Marketing, promotional sales.

Support to scientific and University research and to philanthropic organizations.

Care for consumers with special needs.

Civil Protection activities.

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Research and Development

Telecom Italia Group s research and development activities are carried out by TILab, by the operational and business Units (Networks, Marketing, Information Technology, Security) and by the Group s companies.

TILab is the Technology and Operations Department s structure for overseeing the Group s technological innovation, scouting out new technologies and carrying out engineering operations on services and network platforms, through a network of strategic partnerships with the main producers of telecommunications equipment and systems, and with research centers of excellence at the most highly qualified national and international academic institutions. In 2009, three new collaborative projects were begun with the same number of universities (in addition to the thirty already underway since the beginning of 2009) covering research into new technologies, encryption algorithms, services concepts and new paradigms of communication.

Activities to enhance and generate competitive advantage for Telecom Italia Group have been pursued through a strategic management of the relationship between research, Intellectual Property Rights (IPR) and business, aimed at the development of the company s assets in patents rights; in this context, during 2009, 20 new applications for patents were registered.

The main activities carried out by TILab are:

the creation of services in the iPhone environment, in particular, access to information and multimedia content in the area of value added services (VAS). As part of this, version 2.0 of the Virgilio portal was successfully launched, enriched with maps and local content;

the conducting of experiments with innovative fiber cabling solutions inside buildings (Fiber to the Home FTTH);

the start of engineering and deployment operations on 200 exchanges of the Kaleidos system for energy efficiency. Installations have been created to test the results of energy efficiency of business customers;

an innovative solution for air conditioning in the exchange environments called Extraction and Full Free Cooling (EFFC) has been devised and tested in TILab s test plant;

the start, in partnership with the Miroglio Group, of the first initiative at national level for a fidelity card based on SIM, with Near Field Communication (NFC) proximity technology, which enables the use of the phone owner s SIM as a Fidelity Card;

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the development, in collaboration with Nokia Siemens Networks, of the first intelligent antennas, capable of improving the performance of High Speed Packet Access (HSPA) technology. This equipment makes it possible to optimize the mobile radio base stations, improving the quality of the service offered to customers and, at the same time, guaranteeing less energy consumption and a reduction of electromagnetic fields;

experiments in the field of LTE (Long Term Evolution) technology, natural evolution in accordance with the 3GPP standard of the HSPA technology currently in use; the release for operation of the converging contact centre platform for business customers; the completion of the adjustments of the mobile network to enable the retracing of attempted calls (Frattini decree); the release for operation of the advertising platform on the WAP and MMS services. In addition, in 2009, TILab made a decisive contribution to the success of two Group initiatives of great social importance: the activation at four pediatric hospitals in Italy of Smart Inclusion, a remote teaching solution aimed at child patients; the activation in Rio de Janeiro of the first pilot project of Telemedicine, bringing remote health care to the city s most disadvantaged people. The research and development activities carried out by the Operational and Business Units of Telecom Italia, carried out internally or outsourced, have been directed towards the creation of:

software products dedicated to the management of new commercial offers and new services for customers (Business Support Systems), to the proper functioning of network support systems (Operational Support Systems), and to Security;

testing and specific checks for tenders and new network architecture;

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new hardware infrastructure in support of the applications.
The main activities have been:
the development of a new platform, CRM Business, for the commercial management of the SOHO, SME, Enterprise and Top customers;
the development of a new platform, single, convergent billing for the administration of the invoicing of fixed/mobile services for the consumer customers;
the evolution of digital platforms in support of the business departments in the implementation of new services for the Consumer, Business & Top customers;
the evolution of the hardware infrastructure in accordance with the principles of virtualization (Next Generation Data Centre) and the provision of the technologies in order to develop the commercial offers in the ICT market (for example, Ospit@Virtuale).
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HUMAN RESOURCES

Headcount and changes

Telecom Italia Group

The headcount of personnel at December 31, 2009, was divided as follows:

(units)

12.31.2009

12.31.2008

Changes

Italy

60,829

63,521

(2,692)

Abroad

10,499

11,017

(518)

Total personnel on payroll

71,328 74,538 (3,210)Leased Personnel 56 782 (726)**Total** personnel 71,384 75,320 (3,936)Non-current assets held for sale 2,205 2,505 (300)**Total** 73,589

77,825

(4,236)

Excluding personnel concerned with Non-current assets held for sale (HanseNet) and leased personnel, the Group s workforce has been reduced by 3,210 units compared to December 31st, 2008.

The changes can be itemized as follows:

the departure of the company TM News (105 units) from the area of consolidation;	
the entry into the area of consolidation of the company INTELIG Telcomunicações (5	580 units);
net turnover down by 3,685 units, as specified for individual Business Unit:	
(u	units)
	Recruited
	Departed
	Net change
D	omestic
	630
	3,082
	(2,452)
В	razil
	2,024
	3,109
	(1,085)
ar	livetti, Media nd Other ctivities
	255

(148)

Turn over

2,909

6,594

(3,685)

Telecom Italia S.p.A.

(units)

12.31.2009

12.31.2008

Changes

Personnel on payroll

54,236

56,650

(2,414)

Leased personnel

635

(635)

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Total	
	54,236
	57,285
	(3,049)
At December 31 st , 2009, Telecom Italia S.p.A. personnel on payroll numbered 54,236 units. Compared to December 31 st , 2008, an overall reduction of 2,414 units was recorded, due to: the entry of 61 units from other Group Companies; net turnover down by 2,475 units, as specified:	

(units)

Recruited

Departed

Net change

Telecom Italia S.p.A. - Turn over

384

2,859

(2,475)

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Tim	Brasil	Grou	p

	(units)
	12.31.2009
	12.31.2008
	Changes
	Tim Brasil Group - Total
	9,783
	10,285
The headcount of personnel of Tim Brasil Group as of December 31st, 2009, was expression of the second of the seco	(502) equal to 9,783 units.
Compared to December 31st, 2008, an overall reduction of 502 units was recorded	, due to:
•	
the entry of 3 units from other Group Companies;	
	(500 1.)
the entry into the area of consolidation of the company INTELIG Telecomunicaço	es (580 units);
net turnover down by 1,085 units, as specified:	
	(units)
	Recruited

Departed
Net change

Turn over Tim Brasil Group

2,024

3,109

(1,085)

Excluding leased personnel and people working in non-current assets held for sale, the number of personnel operating in Italy is equal to 85% of the Group total and can be broken down as follows:

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The distribution of personnel by geographic area and recruitments undertaken by the Group, excluding leased personnel and personnel concerned in Non current assets held for sale, is detailed below:

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Report on Operations 2009

The number of personnel operating in Tim Brafollows:	asil Group is equal to	14% of the Group total ar	nd can be broken down as

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In 2009, the percentage of women holding senior management positions in the Group (in Italy) was approximately 15% and, in middle management, the proportion was 26%.
In 2009, the percentage of women holding senior management positions in Tim Brasil was approximately 19% and, in middle management, the proportion of the total was 27%. In Tim Brasil, women employed by the company rose from 3,263 in 2003 (54% of the total) to 6,220 in 2008 (60% of the total) and to 5,726 in 2009 (58% of the total).
People caring People Caring is the department created by Telecom Italia to respond to the expectations of the personnel on certain important issues identified through active listening carried out both on line (Intranet, community, email) and through meetings and focus groups.
The issues identified are as follows: work-life balance;

.

support for the needs of children and families in general;

.

support for initiatives of voluntary service by employees;

•

encouraging forms of diversity present in the work context through diversity management activities and projects.

For each of the areas identified, numerous initiatives have been brought into being, among which is the integrated system for balancing family and work for which Telecom Italia was awarded the Family-Work Prize, 2009, devised and promoted by the Lombardy Region in collaboration with ALTIS (Alta Scuola Impresa e Società, Catholic University).

Reimbursements are provided in favor of employees for supplementary health services, in addition to those provided by the National Health Service, both in Italy and Brazil. Through CRALT, Telecom Italia organizes, for employees and pensioners, initiatives in the fields of tourism, sport, recreation and culture. In Telecom Italia and Tim Brasil, private social security plans exist for all employees.

Development

During the year, a process of reappraisal has been underway of the Performances Evaluation System with the introduction, since 2008, of certain significant tools to increase the selectivity, make the evaluation criteria more uniform and encourage feedback discussion on the assessments.

Recruitment

In 2009, an external selection policy was implemented, applicable at the Group level, which ensures uniformity in the processes of selection of the resources coming into the company, in line with the provisions of the Group s Code of Ethics.

The policy is founded on the recognition of the value of the diversity of each individual, irrespective of sex, religion, ethnicity, opinion and ability, and ensures equal opportunities for people who take part in the selection processes leading to recruitment by Telecom Italia.

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To pave the way for the access of young people to the world of work, numerous initiatives have been carried out during the year aimed at creating training routes (for example, the School-Business Network and Campus projects, carried out in collaboration with the Centro Elis, Nosso Aprendiz and Telentos sem fronteiras implemented by Tim Brasil).

Training

In the Telecom Italia Group, training activities undertaken in the period January-December, 2009, amount, for personnel in Italy, to around 1.8 million hours, as the following table shows, and around 19.8 million euros in direct costs, excluding the cost of the work and travel expenses.

In all, 80.1% of the Group s personnel have participated in at least one training session.

T O T A L B Y TRAINING TYPE

Type of Training

HOURS

COSTS

PARTICIPATION

(*)

PARTICIPANTS

COVERAGE

TOTALS

PER CAPITA

TOTALS

PER CAPITA

Specialist training

1,650,721

27.7

12,242,604

206

270,720

42,909

72.1

Senior Managers

4,162

4.1

229,962

225

404

262

25.7

-r\	
	Middle Managers
	30,753
	7.1
	1,800,681
	413
	3,229
	1,800
	41.3
	Office Staff/Workers
	1,615,805
	29.8
	10,211,961
	189
	267,087
	40,847
	75.4
	Managerial training
	94,430
	1.6
	6,893,905
	116
	6,593
	4,930

8.3

10,741 10.5 1,725,185 1,691 850 405 39.7 Middle Managers 17,390 4.0 1,694,627 389 1,295 857 19.7 Office Staff/Workers 66,299 1.2 3,474,094 64 4,448 3,668 6.8 Institutional training

13,832

0.2	
116,606	
2	
4,633	
4,370	
7.3	
Senior Managers	
723	
0.7	
2,178	
2	
152	
132	
12.9	
Middle Managers	
3,501	
0.8	
99,690	
23	
500	
589	
513	
513	
513 11.8 Office	

0-1	II FIIIIII. TELECOIVI ITALIA 3 P A - FOITH 6-N
14,738	14,738
0	0
3,892	3,892
3,725	3,725
6.9	6.9
Training for newly-hired employees	newly-hired
49,176	49,176
0.8	0.8
97,210	97,210
2	2
1,650	1,650
682	682
1.1	1.1
Senior Managers	Senior Managers
0	0
0.0	0.0
0	0
0	0
0	0
0	0
0.0	0.0
Middle Managers	Middle Managers
144	144
0.0	0.0
0	0

0	
7	
7	
0.2	
Office Staff/Workers	
49,032	
0.9	
97,210	
2	
1,643	
675	
1.2	
Language training	
18,132	
18,132	
18,132 0.3 539,138 9	
18,132 0.3 539,138 9 703	
18,132 0.3 539,138 9 703 650	
18,132 0.3 539,138 9 703 650 1.1	
18,132 0.3 539,138 9 703 650 1.1 Senior Managers	
18,132 0.3 539,138 9 703 650 1.1 Senior Managers 3,858	
18,132 0.3 539,138 9 703 650 1.1 Senior Managers 3,858 3.8	
18,132 0.3 539,138 9 703 650 1.1 Senior Managers 3,858	

Lugar Filling. TELECONTTALIA OT A TOMTON	
	104
	90
	8.8
	Middle Managers
	4,336
	1.0
	112,531
	26
	193
	156
	3.6
	Office Staff/Workers
	9,938
	0.2
	255,616
	5
	406
	404
	0.7
	TOTAL
	1,826,290
	30.7
	19,889,464
	334
	284,299

47,669
80.1
Senior Managers
19,484
19.1
2,128,316
2,087
1,510
603
59.1
Middle Managers
56,124
12.9
3,707,529
851
5,313
2,425
55.7
Office Staff/Workers
1,750,682
32.3
14,053,618
259
277,476
44,641

82.4

(*)

Shows the overall number of participation in training sessions, in the various forms provided (classroom, training on the job, on line)

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Telecom Italia Group

The 2009 training plan has three priorities:

- the promotion, development and diffusion of expertise, in line with the objectives of the Industrial Plan and with organizational needs;
- the development of a management culture, in line with the evolution of the business and the key scenarios;
- the dissemination of knowledge in the socio-economic context and awareness of corporate responsibility.

Among the many training activities being carried out, we draw attention to the Expressing Quality project, which, through the use of interactive methods, communicates the new business vision based on quality and an orientation toward customer satisfaction.

Listening activities and projects

The instruments available to employees within the company to have their voice heard, both formal and informal, are numerous. In Telecom Italia and Tim Brasil, employees can make a series of approaches of an informal nature to various dedicated email addresses, obtaining prompt responses on the services required and the issues raised. Other instruments exist capable of reaching everyone, to disseminate information but also to arrange broader occasions for formal and informal listening, such as climate analysis, the blogs and the open virtual communities. In this way, discussion and debate are encouraged on internal issues linked to business and more general current topics, including environmental and social subjects. In this framework, other recent experiences have been included which see the participation of personnel as a determinant factor and which, for this reason, provide structured channels for the collection of contributions and proposals. Among these is the Archimede project, developed by the Open Access department to provide a climate for reinforcing the team spirit, but also to collect good ideas, which can contribute to resolving problems and improving relations with the customer, giving those who put them forward recognition, a sense of belonging, an enthusiasm for feeling an active part within the system. The project involved 20,000 people in Open Access and ended with the awarding of prizes for the 34 best ideas (out of 2,521 received), aimed at ensuring

greater quality of the services offered by the structure. The project was also broadened in 2009 to the Wholesale department.

The third edition of The Lighthouse, the listening project launched in 2006, which involves employees putting forward ideas and opinions on matters of interest to the company, and in experimenting with the Group s new products and services. The latest edition attracted 3,177 subscribers among colleagues through the on line questionnaire.

Internal communication

In 2009, internal communication continued the process of greater encouragement and listening to employees in order to bring the company and the personnel closer together. The internal communication events of 2009 were conducted with the intention of involving the greatest possible number of employees and making them the driving force behind the choices linked to the business and the growth of customer satisfaction. A limited number of people took part live, whilst a large number watched the video streaming from their workstations and took part in the discussion with managers via blogs and virtual networks. The on line method also allows the impact of the Group on the environment to be minimized in terms of greenhouse gas emissions. The emissions of CO_2 generated were compensated for all the events.

The Group s personnel have been the subject of photographs, videos and stories that have enriched and empowered the company s media.

There were numerous activities and projects aimed at integration conducted by the Group in Italy during 2008, among them:

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the Community of the company Intranet which allows colleagues to share their experiences, needs and opinions on various issues. In the noi.perloro section of the Community, there is an interactive space dedicated to projects of volunteer work and solidarity;
the issue-based blogs for sharing the suggestions and ideas of employees on social issues (dyslexia), experimentation (TIM Net , The Lighthouse), Quality (Expressing Quality), research (New generation TLC network , Retrends), passion for photography (Emotional zoom).
Health and Safety
In 2009, the Group has pursued or launched certain specific projects and initiatives:
updating of the Risk Assessment Document (RAD) for the health and safety of workers and the organizational procedures regarding safety at work in contracts of tender and works;
continuation of the Wellbeing in the call centers project which has the aim of understanding the variables which help influence, in a determinant way, the wellbeing of the people who work there and identify possible actions of improvement;
training and making workers aware of issues regarding health and safety at work.

Accidents

The data on accidents regarding Telecom Italia S.p.A. are presented below in comparison with data referring to the preceding years.

Resear

2009	
2008	
2007	
Number of accidents	
1,079	
932	
969	
Severity index (*)	
0.42	
0.45	
0.24	
Frequency rate (*)	
11.28	
9.77	
10.28	
Average duration in hours	
127.73	
127.31	
136.01	
Rate of unproductiveness (*)	

1.44

	1.24
	1.40
	Accidents per 100 workers
	1.97
	1.63
	1.62
(*)	
The indices of severity, frequency and unproductiveness are respectively:	
-	
the number of conventional working days lost in the year for every thousand h	nours worked;
-	
the number of accidents per every million hours worked;	
-	
the number of hours lost due to accidents for every thousand hours worked.	
Alongside the many training projects intended for the technical personnel, the in workplace accidents, that is, those closely related to occupational hazards.	ere has been a reduction of more than 1%
In particular, we draw your attention to:	
the annual program of training and instruction for the routine and general require attention at a high altitude (telegraph poles, ladders and pylons). reduction of work related accidents in this area equal to 1.6%;	
•	
the Project Drive Safely, in its third year of activity, has allowed the attain index related to road accidents whilst in service. In fact, only in the last year,	

whilst in the last three years it has been reduced by some 40%;

.

the training program has included, via a video course, the entire workforce of Telecom Italia and through a pluriannual program, the technical personnel who use a company vehicle intensively in everyday activities (in 2009 this was 613 technicians).

During the year, we also recorded an increase in non-work related accidents, not connected to working activities and two fatal accidents, of which one was work related.

Industrial relations

On December 31st, 2008, the validity of the Collective National Work Contract (CCNL) for personnel in telecommunications businesses expired. Negotiations for its renewal, begun in January, 2009, with coordination by the trade association Asstel, led to the signing, on October 23rd, of the new CCNL for the years 2009-2011. Specifically, the Contract provides for:

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the adjustment of the minimum salaries on the basis of the Harmonized Consumer Prices Index;

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the updating of all the regulatory schemes regarding the labor market, incorporating the latest legislative amendments;

.

the institution of a form of supplementary health assistance for all workers of the sector;

.

the increase in leave days for student-workers;

•

the establishment of a bilateral agency for sector training which will arrange the provision of a catalogue of courses on the subject of the environment and safety at work, a responsibility under the law 231/2001, regulations on matters of privacy, basic computing and basic language training, work relations, CCNL and social security.

In addition, the Contract has introduced a new and more multifaceted system of relations between companies and unions, according to European Community guidelines. Indeed, the Observatory on Remote Control and the National Forum have been established as the leading centers of analysis, verification and discussion between the parties on the issues of financially dynamic, technological development in the sector, the evolution of legislative activities, relations with consumer associations, social corporate responsibility, the labor market, equal opportunities and safety at work. The new system of industrial relations will further encourage the dialogue between Telecom Italia, Trade Union Organizations, and the stakeholders.

In the months of January and February, with successive in-depth meetings, the Company explained to the Trade Union Organizations the organizational considerations in the Strategic Plan, 2009-2011. In the context of the subsequent changes to the workforce, a mobility procedure was launched on May 25 under law 223/91 for 470 workers operating in the Directory Assistance sector (Service 1254, Data Lists Assurance, Exchanges, International Work Services Centre, Territorial Support).

On July 21st, the Company renounced the recourse to mobility and stipulated with the Trade Union Organization, at the Ministry of Labor, a Contract of Solidarity of the defensive type, under the legal measures in force, regarding the workers concerned. This Contract provides for the reduction of the working hours to avoid, wholly or in part, the reduction or the declaration of redundancy of personnel. For the workers in question, a partial integration is envisaged, by INPS, of the payment not received due to the reduction in working hours.

On February 5th, 2009, specific agreements were signed with SLC-CGIL, FISTER-CISL and UILCOM-UIL on conducting the elections of the Unitary Union Representative Body (RSU) and Health and Safety representatives (RSL), on conformity with union standards and on the Joint Health and Safety Committees. The latter, in order to maintain the participatory system as the preferred instrument for verification, analysis and discussion, are composed of an equal number of company and union members. Their task is to adopt initiatives aimed at the protection of the health and the physical integrity of the workers, to examine the increasing incidence of accidents and where necessary propose actions of improvement, to contribute to the definition of the position on matters of training and information for workers and the RLS.

Following the earthquake in L Aquila, which made the company offices inoperable, on April 7th, the Company and the Union subscribed to the joint examination under article 5, paragraph 1, of the law 164/75, activating for a period of four weeks the Ordinary Temporary Unemployment Compensation for 62 workers. Furthermore, the company has provided instruments of further economic support, thereby enabling workers to manage the problems caused by the earthquake, assured of income and free from usual daily work activities.

Later in 2009, on October 12th, the Company and Unions defined the 2009-2010 calendar of collective holidays, identifying the days and the company structures involved in the closures (so-called non-operative structures).

According to the provisions of the Agreement signed between the Company and Trade Union Organizations on May 14th, 2008, on the issue of Performance-Related Bonuses, on May 5th an agreement was signed with SLC-CGIL, FISTEL-CISL, UILCOM-UIL, the National RSU and UGL Telecommunications Coordination, which defined the organizational macro-fields and the parameters of quality/productivity required for the definition of the Performance-Related Bonuses 2009-2011 of Telecom Italia S.p.A. The agreement allows for a more direct correlation with the contribution to the results of the business of specific groups of workers, encouraging the involvement of the workers and a greater sense of belonging to the business.

As envisaged by the CCNL and the Protocols of Industrial Relations of Company and Trade Unions, during the year numerous meetings were held at the national level on many issues, among them: the contracts signed by the Company with suppliers and partners, the new reference model for company training, the reorganization of important company structures such as the Technology & Operations Department and the Security Department, the process of professional mobility of the staff areas towards operational structures.

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On January 22nd 2009, an understanding was reached with SLC-CGIL, FISTEL-CISL, UILCOM-UIL and the RSU of Matrix S.p.A. on the second level of negotiations, under which improved treatment was defined for workers compared to that provided by the CCNL, according to the guidelines already adopted in Telecom Italia S.p.A.

On December 16th, 2009, furthermore, the establishment of a Performance-Related Bonuses for the workers of Matrix S.p.A. was signed with the same Trade Union Organizations, which links the variable part of pay to the trend of the company s earnings.

As regards Shared Service Center S.c.r.l., on March 17th, 2009, a supplementary agreement of the National Collective Agreement was signed with SLC-CGIL, FISTEL-CISL and the RSU, which set a one off payment for all workers covering the Performance-Related Bonuses for 2008. On May 21st, furthermore, negotiations were launched to define the Bonuses for 2009 with the company s RSU and the National Secretaries of the SLC-CGIL, FISTEL-CISL and the UILCOM-UIL, which led to the signing, on December 18th, 2009, of a specific understanding.

As regards the industrial relations activities conducted by TI Media:

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on February 2nd, 2009, an understanding was reached with the journalists Trade Union Organizations with regard to the procedure of collective dismissal regarding 25 journalists, which occurred in September, 2008. The agreement, reached through the regulatory schemes of the solidarity contract, revokes the procedure of collective dismissal, lasts two years, from March 1st, 2009, to February 28th, 2011, and provides for the reduction of working hours and pay by 16%. The reduction in pay will be compensated, to the amount of 50%, by a specific indemnity distributed by National Institute for the Welfare of Italian Journalists (INPGI) which also provides for the accreditation of the tax credits due:

.

on October 15th, 2009, an agreement was signed with the national and territorial RSUs of TI Media, UILCOM UIL and FISTEL to raise the overall limit laid down by law for the maximum duration of the fixed-term contract from 36 to 63 months overall. The agreement has, moreover, regulated certain aspects on matters of hiring on fixed-term contracts.

Finally, as regards Telecom Italia Sparkle S.p.A., on October 29th, 2009, the new company organizational model was presented to the Trade Union Organizations and the agreement on collective holidays for 2010 was signed.

In Tim Brasil, the collective union agreements of 2009 are coherent with the current economic, political and juridical scenario of the country. The company has negotiated with the two Federations that represent all employees FITTEL and FENATTEL three agreements regarding: social and financial conditions, a profit-sharing program, compensation for hours worked. On the basis of these agreements, overtime hours may be met by a reduction in the normal working hours or through days off in the three months following the completion of the overtime. After that period, the hours

will be paid. I	n 2008, the reduc	ction of the workin	g week from	44 to 42 hours i	in 2009,	and 40 hours a	week in 2	2010,
was agreed in r	negotiations. Fina	lly, wages will be i	increased by	4.17% from July	, 2010.			

Remuneration policy

The policies of remuneration in 2009 were directed at ensuring competitiveness on the labor market, in line with the objectives of attracting, developing and fostering loyalty in the workforce, as well as pay differentials from the perspective of internal coherence and on the basis of shared, objective criteria.

Stock options

The instrument of stock options has been used within the Telecom Group in order to retain and offer long term incentives to members of management.

The essential elements of the stock option plans of Telecom Italia are summarized in the Note Stock option and Performance Share Granting Plans of the Telecom Italia Group.

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SHAREHOLDERS

Financial communication

During 2009, the Company organized three-monthly conference calls, road shows abroad, meetings at the Group s institutional centers (reverse road shows) and participated in sector conferences. Around 300 investors were met during these events. In addition to these events, direct meetings and telephone conversations on a daily basis should be taken into account.

The responses to the financial market by the Group are based on the criteria of relevance, the sensitiveness of information, the congruence and topicality of the issues dealt with, regard to the organizational structure of the Group and the actions undertaken to achieve the targets of the Strategic Plan.

The financial communication also takes into consideration the needs of investors linked to Socially Responsible Investing (SRI) which favors companies that pay attention to ethical, social and environmental factors as well as financial aspects. The communication to this particular category of investor, administered in concert with the Group Sustainability department, is developed through individual contacts and participation at dedicated events. In 2009, a road show was organized in Frankfurt during which issues were touched on such as the extent of the planned investments for the development of the NGN (Next Generation Network) and the NGN2, and the environmental performance information concerning energy consumption, dematerialization and other sustainability indicators.

Regarding relations with individual shareholders (retail) today there are nearly 600,000 holders of ordinary shares Telecom Italia s strategy is aimed at increasing channels of communication to respond in a rapid and effective way to queries about the performance of the shares and, more generally, of the Group. The indications and ideas that emerged from the dialogue with the retail investors were collected and communicated to top management.

The Shareholders Club, TI Alw@ys ON (www.telecomitaliaclub.it) was launched in 2006 as a virtual meeting place between the company and its individual investors. However, the Club is also open to those who do not have shares in the Group, and simply joining the Club allows members to obtain the same free services reserved to shareholders, among which are the SMS alert, the weekly Market Report and the three-monthly Newsletter.

In addition to these services, Telecom Italia offers shareholders the Guide for the Individual Shareholder, an in-depth document about the Group, available on request and on the website, as well as constant updates through the press releases (institutional, concerning products, financial).

As regards on line financial communication, Telecom Italia s website (www.telecomitalia.it) is constantly updated with regular innovations. The Investor Relations section of the website has achieved a good placing again this year (3rd in Europe, 5th in Italy) in the classification drawn up by Hallvarsson & Halvarsson, the Swedish company that is the leader in on line financial communication.

Risk Management

To ensure a global approach to risk management and at the same time greater flexibility, in 2009 Telecom Italia Group launched a review of the Risk Management System previously used (the CRSA - Control & Risk Self Assessment), adopting a new integrated process of risk management inspired by the Enterprise Risk Management Framework (ERM)⁽¹⁾. The ERM is an instrument of governance of company risk, through which the identification, assessment and management of risks is achieved.

At the heart of the system is the Committee of Group Risk Management which, in the new organizational model, from April 9th, 2009, is supervised and coordinated by the Head of the Administration, Finance and Control Department, which is made up of:

.

the Managers of the, Domestic Market Operations, Technology & Operations and International Business departments;

.

the Managers of the Departments General Counsel & Corporate and Legal Affairs , Administration, Finance and Control , Human Resources and Organization , Purchasing and Security ;

.

the Manager of the Risk Management department of Administration, Finance and Control .

(1) Enterprise Risk Management, 2004 by the Committee of Sponsoring Organizations of the Treadway Commission.

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The Head of the Risk Management Department carries out the role of supporting the coordination of the Committee.

The Committee meets every three months (or when specific needs arise) and aims to ensure the administration of the management of the risks of the Group, coordinating the preventative action plan designed to ensure the operational continuity of the business and monitoring the effectiveness of the counter measures adopted.

The new ERM approach is based on the assessment of the risk profile by management, both in relation to company processes and the strategic objectives. This approach provides the mapping of the risks and puts the focus on those held to be most important, the drawing up of a Master Plan of actions of mitigation and actions to handle the risks through the establishment of an interdepartmental work group selected by the Group Risk Management Committee.

In detail, the ERM process lays down four main phases: analysis; evaluation; treatment and verification; reporting.

The process is updated on an annual basis (or more frequently) at the discretion of the Risk Management Committee.

On December 31st, 2009, the Group s Corporate Risk Profile was defined (excluding Tim Brasil) which involves the completion of the analysis phase and part of the evaluation phase (risk assessment and allocation). Completion of the subsequent phases is expected in the next cycles.

In particular, in the 2009 cycle, attention was focused on a group of significant risks (the so-called TOP Risks) regarding which the definition phase of the Master Plan, treatment and verification, will be pursued.

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Alternative Performance Measures

In this Report on Operations, in the consolidated financial statements of the Telecom Italia Group and in the separate financial statements of the Parent, Telecom Italia S.p.A., for the year ended December 31, 2009, in addition to the conventional financial performance measures established by IFRS, certain alternative performance measures are presented for purposes of a better understanding of the trend of operations and the financial condition. Such measures, which are also presented in other periodical financial reports (half-yearly financial report at June 30 and quarterly interim reports at March 31 and September 30) should, however, not be construed as a substitute for those required by IFRS.

The non-IFRS alternative performance measures used are described below:

•

EBITDA: this financial measure is used by Telecom Italia as the financial target in internal presentations (business plans) and in external presentations (to analysts and investors). It represents a useful unit of measurement for the evaluation of the operating performance of the Group (as a whole and at the level of the Business Units) and the Parent, Telecom Italia S.p.A., in addition to **EBIT**. These measures are calculated as follows:

Profit before tax from continuing operations

+
Finance expenses

Finance income
+/Other expenses (income) from investments (1)
+/Share of losses (profits) of associates and joint ventures accounted for using the equity method (2)

EBIT - Operating profit
+/-

Impairment (reversals) losses on non-current assets

+/-

Losses (gains) on disposals of non-current assets

+

Depreciation and amortization

EBITDA - Operating profit before depreciation and amortization, Capital gains (losses) and Impairment reversals (losses) on non-current assets

(1)

Expenses (income) from investments for Telecom Italia S.p.A.

(2)

Caption in Group consolidated financial statements only.

•

Organic change in Revenues, EBITDA and EBIT: these measures express changes (amount and/or percentage) in Revenues, EBITDA and EBIT, excluding, where applicable, the effects of the change in the scope of consolidation, exchange differences and non-organic components constituted by non-recurring items and other non-organic income and expenses. Telecom Italia believes that the presentation of such additional information allows for a more complete and effective understanding of the operating performance of the Group (as a whole and at the level of the Business Units) and the Parent. The organic change in Revenues, EBITDA and EBIT is also used in presentations to analysts and investors. Details of the economic amounts used to arrive at the organic change are provided in this Report on Operations as well as an analysis of the major non-organic components for the years 2009 and 2008.

•

Net Financial Debt: Telecom Italia believes that Net Financial Debt represents an accurate indicator of its ability to meet its financial obligations. It is represented by Gross Financial Debt less Cash and Cash Equivalents and other Financial Assets. In this Report on Operations are included two tables showing the amounts taken from the statement of financial position and used to calculate the Net Financial Debt of the Group and the Parent, respectively.

In order to better represent the actual change in net financial debt, starting with the Half-Yearly Financial Report at June 30, 2009, in addition to the usual measure (renamed Net financial debt carrying amount) a new measure has been introduced denominated Adjusted net financial debt which excludes effects that are purely accounting in nature resulting from the fair value measurement of derivatives and related financial assets and liabilities. In fact, the volatility of interest rates and exchange rates that is a distinguishing feature of the financial markets starting from the fourth quarter of 2008 significantly impacted the fair value measurement of the derivative positions and the related financial assets and liabilities.

Report on Operations 2009

The new net financial debt measure will be used consistently and is also presented for the previous periods.	comparative data of
Net financial debt is calculated as follows:	
+	
Non-current financial liabilities	
+ Current financial liabilities	
+	
Financial liabilities directly associated with Non-current assets held for sale	
A)	
Gross financial debt	
+	
Non-current financial assets	
+	
Current financial assets	
+	
Financial assets included in Non-current assets held for sale	
B)	
Financial assets	
C=(A-B)	
Net financial debt carrying amount	

D)

Reversal of fair value measurement of derivatives and related financial assets/liabilities

E=(C+D)

Adjusted net financial debt

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Equity Investments held by Directors, Statutory Auditors, General Managers and Key Managers

In accordance with article 79 of the regulation for the introduction of Legislative Decree 58 dated February 24, 1998, adopted by Consob under Resolution 11971 dated May 14, 1999, the following table presents the equity investments held in Telecom Italia S.p.A. and in the companies which it controls, based upon communications received and other information acquired from all the individuals who, during 2009 or a part of that year, have held the post of director, statutory auditor, general manager and key manager in Telecom Italia S.p.A..

The data provided in respect of key managers is an aggregate.

Name

Company

Class of shares

Number of shares held at end of 2008 (or at date of appointment)

Number of shares purchased

in 2009

Number of shares

sold

in 2009

Number of shares held at end of 2009 (or as of the date on which the individual left post, if before)

BOARD OF DIRECTORS

Gabriele GALATERI DI GENOLA

Telecom Italia S.p.A.

Ordinary

Savings

176,000

88,000

_

176,000

88,000

Franco BERNABE

Telecom Italia S.p.A.

Ordinary

Savings

168,000(1)

 $180,000^{(2)}$

=

=

484

g ·g. · · . · . · . · . · . · . · .	
	=
	=
	168,000(1)
	180,000(2)
	Cesar Izuel ALIERTA
	=
	=
	=
	=
	=
	=
	Paolo BARATTA
	Telecom Italia S.p.A.
	Ordinary
	345,000 ⁽³⁾
	=
	172,500 ⁽³⁾
	172,500(3)
	Tarak BEN AMMAR
	=
	=
	=
	=
	=
	=

Roland BERGER

Telecom Italia S.p.A.
Ordinary
Savings
562,500
700,000
=
=
=
=
562,500
700,000
Stefano CAO
=
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Elio CATANIA
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Jean Paul FITOUSSI

= Berardino LIBONATI Telecom Italia S.p.A. Ordinary 373,100 373,100 Julio LINARES LOPEZ Gaetano MICCICHE

60,000 Luigi ZINGALES Telecom Italia S.p.A. Ordinary 58,000 58,000 **BOARD OF STATUTORY AUDITORS** Enrico Maria BIGNAMI = = Paolo GOLIA Telecom Italia S.p.A. Ordinary 1,437 1,437

Gianluca PONZELLINI

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Lorenzo POZZA
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Salvatore SPINIELLO
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Ferdinando SUPERTI FURGA
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Gianfranco ZANDA

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GENERAL MANAGERS(*)

KEY MANAGERS

Telecom Italia S.p.A.

Telecom Italia S.p.A.

Telecom Italia Media S.p.A.

Ordinary

Savings

Ordinary

37,132

55,484

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- (*) For Luca Luciani and Stefano Pileri, who during 2009 were both General Managers (up to February 27, 2009) and key managers (from February 27, 2009), the shares held are reported in the aggregate data for key managers.
- (1) Of which 18,000 shares held indirectly
- (2) Of which 30,000 shares held indirectly
- (3) Shares held indirectly

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GLOSSARY

2G (**second-generation Mobile System**). Second-generation protocols using digital encoding and including GSM, D-AMPS (TDMA) and CDMA. 2G networks are in current use all over Europe and other parts of the world. These protocols support high bit rate voice and limited data communications. 2G networks technology offer auxiliary services such as data, fax and SMS. Most 2G protocols offer different levels of encryption.

3G (**third-generation Mobile System**). Third-generation wireless service, designed to provide high data speeds, always-on data access, and greater voice capacity.

3G networks technology provide to transfer both voice data services (telephony, messaging) and non-voice data (such as downloading Internet information, exchanging email, and instant messaging). The high data speeds, measured in Mbps, are significantly higher than 2G and, 3G networks technology enable full motion video, high-speed internet access and video-conferencing. 3G technology standards include UMTS, based on WCDMA technology (quite often the two terms are used interchangeably) and CDMA2000.

ADR (Agreement concerning the international carriage of Dangerous goods by Road). Regulations on the transport by road of dangerous goods.

ADS (American Depositary shares). Used for the listing of Telecom Italia ordinary and savings shares on the NYSE (New York Stock Exchange). The ordinary and savings ADS (American Depositary Shares) representing, respectively, 10 ordinary shares and 10 savings shares of Telecom Italia.

ADSL (**Asymmetric Digital Subscriber Line**). A modem technology which converts existing twisted-pair telephone lines into access paths for multimedia and high-speed data communications. ADSL can transmit up to 6 Mbps to a subscriber, and as much as 832 Kbps or more in both directions. Such rates expand existing access capacity by a factor of 50 or more without new cabling.

Backbone. Network portion with the highest traffic intensity and from which the connections for services in the local areas depart.

Bitstream. Wholesale Broadband access service which consists of supplying an access to XDSL Telecom Italia network and a transmission capacity to the network of another OLO.

BroadBand services. Services characterized by a transmission speed of 2 Mbit/s or more. According to international standards, these services are divided into two categories: (i) Interactive services, including videotelephone/videoconferencing (both point-to-point and multipoint); videomonitoring; interconnection of local networks; file transfer; CAD; highspeed fax; e-mail for moving images or mixed documents; broadband videotex; Video on demand; retrieval of sound programs or fixed and moving images; and (ii) Broadcast services, such as sound programs, television programs (including high-definition TV and pay TV) and selective document acquisition.

Broadcast. Simultaneous transmission of information to all nodes and terminal equipment of a network.

BSS (**Business Support System**). The system used by network operators to manage business operations such as billing, sales management, customer-service management and customer databases. A type of Operations Support System (OSS).

Bundle. Commercial offer including different telecommunication services (voice, BroadBand internet, IPTV, other) by an operator with only brand. *Bundle Dual Play* includes fixed telecommunication services and BroadBand internet; *bundle Triple Play* is the bundle dual play integrated by IPTV; *bundle Quadruple Play* is the bundle triple play integrated by mobile telecommunication services.

Carrier. Company that makes available the physical telecommunication network.

CDP (**Carbon Disclosure Project**) An international initiative that encourages companies to focus on deal with the risks and emerging opportunities of climate change.

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CLG (**Corporate Leaders Group**) **EU CLG** The European Corporate Leaders Group, coordinated by Cambridge University.

CO₂ Carbon dioxide Carbon dioxide, one of the most important greenhouse gases. Attributable to industrial processes as a product of combustion, in particular from the use of fossil fuels.

Cogeneration Cogeneration is the joint production of usable electrical (or mechanical) and heat energy drawn from the same primary source. Cogeneration, using the same fuel for two different uses, aims at a more efficient use of primary energy, with respective financial savings, above all in those production processes where the electricity and thermal extraction take place contemporaneously.

Co-siting Agreements to share technological sites (for Telecommunications, specifically, sites of access to the network and passive infrastructure) by several operators in order to achieve a more efficient use of the network infrastructure in urban and rural areas.

CPS (**Carrier Pre-selection**) Permits a customer to pre-select another operator as an alternative to Telecom Italia without dialing an identifying code.

Digital a mode of representing a physical variable such as speech using digits 0 and 1 only. The digits are transmitted in binary form as a series of pulses. Digital networks are rapidly replacing the older analog ones. They allow for higher capacity and higher flexibility through the use of computer-related technology for the transmission and manipulation of telephone calls. Digital systems offer lower noise interference and can incorporate encryption as a protection from external interference.

Digital Terrestrial TV Digital Terrestrial Television Broadcasting is a new type of broadcasting technology that provides a more effective way of transmitting television services using a digital system instead of the existing analogue system.

DSL Network (Digital Subscriber Line Network) A network built on existing telephone lines with DSL technology devices which use sophisticated modulation schemes to pack data onto copper wires for connections from a telephone switching station to a home or office.

DSLAM (**Digital Subscriber Line Access Multiplexer**) The DSLAM denotes a telecommunications equipment to process digital signals of various clients and multiply them in a data link to the nodes of the Internet.

DVB - H (**Digital Video Broadcasting - Handheld**) DVB - H technology combines digital video with the Internet Protocol (IP): contents are subdivided into packets using the same basic technology employed by the Internet. The use of IP technology allows the transmission of TV and radio programs, web pages, music and video games to smartphones/PDA's.

EEB (Energy Efficiency in Buildings). An international initiative promoted by WBCSD for research into the energy efficiency of buildings.

EFFC (Extraction Full Free Cooling). A system of cooling intended to reduce consumption without the use of greenhouse gases. EFFC is based on the principle of Free Cooling (forced ventilation without the use of air-conditioning), associated with a system for extracting the hot air produced by the equipment, and the further (adiabatic) cooling of the incoming air, achieved by using an area with a high concentration of vaporized water.

EMS (Environmental Management Systems). Environmental Management Systems contribute to the management, in a sustainable way, of the production and support processes, and are a stimulus to continuous improvement in environmental performance in that they are instruments for ensuring the effective management, prevention and continuous reduction of environmental impact in the field of working processes.

EPS (External Power Supplies). External power supplies for equipment

EuP (Energy-using Products) Within the scope of the Directive for the eco-compatible design of products which consume energy (Eco-design Directive for Energy-using Products 2005/32/EC), the regulatory framework has been defined to which producers of energy-using products (EuP) must comply, from the design phase onwards, to increase energy efficiency and reduce the negative environmental impact of their products.

FFC Full Free Cooling. A system of cooling based on the use of forced ventilation in order to reduce energy consumption.

FSC (**Forest Stewardship Council**). The Forest Stewardship Council is an international non-governmental, non-profit organization. FSC is an internationally recognized system of forestry certification. The purpose of the certification is to ensure proper forestry management and the traceability of derivative products. The FSC logo ensures that the product has been created with raw materials originating in properly managed forests according to the

principles of the two main standards: forestry management and the chain of custody. The FSC certification scheme is third party and independent.

FTT HOME, FTT CURB, FTT (*Fiber to the*). It is the term used to indicate any network architecture that uses fiber optic cables in partial or total substitution of traditional copper cables used in telecommunications networks. The various technological solutions differ in the point of the distribution network where the fiber connection is made, with respect to the end-user. In the case of FTT Curb (Fiber to the Curb) the fiber arrives at the apparatus (distribution cabinet) located on the pavement, from where copper connections are run to the customer; in the case of FTTHome (Fiber to the Home), the fiber terminates inside the home of the customer.

GRI. (Global Reporting Initiative)

GSM (**Global System for Mobile Communication**). A standard for digital cellular telephony used in the world and working on 900MHz and 1800MHz band.

HCFC (**Hydrochlorofluorocarbons**). Hydrochlorofluorocarbons: chemical molecules mainly used in cooling plants to replace chlorofluorocarbons, which have been banned by the Montreal protocol, thanks to their relatively limited ozone-depleting effect (approximately 10% of the ozone-depleting rating of CFC).

HFC (**Hydrofluorocarbons**). Hydrofluorocarbons: compound molecules used in cooling equipment. They are part of the family of greenhouse gases. They do not cause ozone depletion.

Home Access Gateway Access Gateway Home gateway Residential Gateway. A residential gateway is a home networking device, used as a gateway to connect devices in the home to the Internet or other WAN.

HSDPA (High-Speed Downlink Packet Access/UMTS Hi Speed Universal Mobile Telecommunications System). UMTS evolution allows broadband connections up to 3.6 Mbps.

Kvar (kilovolt amperes reactive). Reactive energy. measurement system, expressed in kilovolt, of power losses in an AC electrical system.

ICT (**Information and communication(s) technology).** Broad area concerned with information technology, telecommunications networking and services and other aspects of managing and processing information, especially in

large organizations.

Internet. The world s best-known data network. Initially used by the U.S. Department of Defense, the Internet now provides an interface for networks based on different technologies (LANs, WANs, data networks, etc.), but which use the TCP/IP protocol platform.

IP (Internet Protocol). A set of communications protocols for exchanging data over the Internet.

IPTV (**Internet Protocol Television**). A system that utilizes the Internet Protocol infrastructure to transmit digital television content over a network and deliver it via a broadband Internet connection.

LCA (**Life Cycle Analysis**) Life Cycle Analysis: analytic methodology for the evaluation and quantification of environmental impact associated to a product/process/activity along the whole life cycle, from the extraction and acquisition of raw materials up to the end of life.

Local Loop (Doppino Telefonico). Copper wire-couple, through which the telephone connection reaches users; it is the foundation of traditional telephone lines and it is often called last mile.

MEMS (**Micro-Electro-Mechanical Systems**). MEMS are miniaturized devices ranging in size from a few micrometers to a few millimeters, which execute one or more monitoring, processing or actuation functions by deploying a combination of electronic, mechanical, optical, chemical or biological components integrated on a usually silicon hybrid circuit.

Multimedia. A service involving two or more communications media (e.g., voice, video, text, etc.) and hybrid products created through their interaction.

Network. An interconnected collection of elements. In a telephone network, these consist of switches connected to each other and to customer equipment. The transmission equipment may be based on fiber optic or metallic cable or point to point radio connections.

NGDC (Next Generation Data Center). A major rethink of the IT architecture through the physical concentration and virtualization of the servers in order to reduce the costs of maintenance/management and energy consumption, and to improve efficiency.

NGN2 (**Next Generation Network**). New generation network created by Telecom Italia to meet the demands of industries, public administrations and citizens. The new network architecture guarantees an infrastructure designed to face multiple offers by increasing customization levels and bandwidth availability, removing bandwidth limits and providing an impressive capacity along with a wide selection of access systems.

OHSAS (Occupational Health and Safety Assessment Series) The international standard that sets the prerequisites for management systems for the health and safety protection for workers.

OLOs (Other Licensed Operators). Companies other than the incumbent operator which operate telecommunications systems in a national market.

Optical fiber. Thin glass, silicia or plastic wires, building the interstructure base for data transmission. An optical fiber cable contains several individual fibers, and each of them is capable of driving a signal (light impulse) at illimited bandwidth. Optical fibers are usually employed for long-distance communication. they can transfer "heavy" data loads, and the signal reaches the recipient, protected from possible disturbances along the way. The driving capacity of optical fibers is higher than the traditional cable ones.

OSS (**Operations Support System**). Methods and procedures (whether mechanized or not) which directly support the daily operation of the telecommunications infrastructure.

Pay-Per-View or PPV. A system by which the viewer pays to see a single program (such as a sporting event, film or concert) at the moment at which it is transmitted or broadcast.

Pay TV. Paid-for TV channels. To receive Pay TV or Pay-Per-View programs, a decoder must be connected to the television set, and a conditional access system.

Penetration. The measurement of the take-up of services. As of any date, the penetration is calculated by dividing the number of subscribers by the population to which the service is available and multiplying the quotient by 100.

Platform. The total input, including hardware, software, operating equipment and procedures, for producing (production platform) or managing (management platform) a particular service (service platform).

Roaming. A function that enables wireless subscribers to use the service on networks of operators other than the one with which they signed their initial contract. The roaming service is active when wireless is used in a foreign country (included in GSM network).

RoHS (**Restriction of Hazardous Substances**). Restriction of Hazardous Substances. European Directive n° 95 of 2002 regulating the use of hazardous substances in electrical and electronic equipment.

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SAR (**Specific Absorption Rate**). Specific Absorption Rate. evaluates the electromagnetic power absorbed by a tissue mass. SAR is measured in Watt/kg. As far as mobile phones, the law now enforces SAR as the reference parameter to define the basic limit. a person exposed to an electromagnetic field inducing a SAR level higher than established may undergo the relevant effects and health damage. To safeguard the population health and the health of people directly exposed, by virtue of their work, to electromagnetic waves, the European legislation has established SAR thresholds than should not be exceeded.

Shared Access. Methods of shared access, through the user s duplex cable, with another TLC service provider. This method permits the retention of voice telephony from Telecom Italia (or other operators) alongside ADSL on the proprietary network of the shared access operator, that is, not passing through the Telecom Italia networks but travelling directly along the operator s channels at the substation.

SMS (**Short Message Service**). Short text messages than can be received and sent through GSM-network connected cellular phones. The maximum text length is 160 alpha-numerical characters.

SOHO. The small office/home office market which consists of businesses that use telephone lines to connect to the Internet, as opposed to dedicated lines, and is made up of small businesses, generally with one or two employees, and businesses conducted out of the home.

TDMA (**Time Division Multiple Access**). A technology for digital transmission of radio signals between, for example, a mobile phone and a radio base station. TDMA breaks signals into sequential pieces of defined length, places each piece into an information conduit at specific intervals and then reconstructs the pieces at the end of the conduit.

ULL (**Unbundling Local Loop**). System through which OLO can rent the last mile of local loop, connecting to their equipments.

UMTS (Universal Mobile Telecommunications System). Third-generation mobile communication standard. It s constituted by a broadband system in which data travel at 2Mb-per-second, communication is faster, quality is better and multimedia contents can travel trough the Net.

Universal service. The obligation to supply basic service to all users throughout the national territory at reasonable prices.

VAS (Value Added Services). Value Added Services provide a higher level of functionality than the basic transmission services offered by a telecommunications network for the transfer of information among its terminals, which include wired or wireless switched-circuit analog voice communications; direct unrestricted digital point-to-point service at 9,600 bit/s; packet switching (virtual call); direct broadband analog transmission of TV signals, and supplementary services, such as closed user groups; call waiting; collect calls; call forwarding, and identification of number called. Value Added Services performed by the network, the terminals or the specialized centers include message handling services (MHS) (which can be used, among other things, for commercial documents in predetermined formats); electronic directories listing users, network addressees and terminals; e-mail; fax; teletex; videotex and videotelephone. Value Added Services could include also value added voice telephony services such as Freephone or Premium Rate Services.

VDSL (**Very - high data rate Digital Subscriber Line**). Access technology that allows providers to give clients, by means of an apparatus installed in their homes, access to voice and TV services on the traditional telephone line with a speeds of up to 100 Mbps in downstream (VDSL2).

VOD (**Video On Demand**). TV-program supply on user's request, with payment of a fee for each purchased program (a movie, a soccer match, etc). broadcast in a special method for cable and satellite TV.

VoIP (**Voice Over IP**). Transmission of voice communications over Internet Protocol (IP) data networks, such as IP-based LANs, intranets or the Internet.

Wi Max (Worldwide Interoperability for Microwave Access). The Wi - MAX - is a technology that allows wireless access to broadband telecommunications networks. It is defined by the Wi - MAX Forum, a global consortium formed by major companies in the field of fixed and mobile telecommunications which has the purpose to develop, test and promote the interoperability of systems based on IEEE 802.16-2004 standards for fixed access and IEEE.802.16e-2005 for fixed and mobile access.

WLR (WHOLESALE LINE RENTAL). The WLR Service consists in the resale to wholesale of the basic telephony services and advanced ISDN associated with the fees paid by certified residential and non-residential customers of Telecom Italia s public telephone network.

XDSL (**Digital Subscriber Line**). It is a technology that makes use of standard telephone lines and it includes different categories including. ADSL Asymmetric DSL, HDSL High-data-rate DSL and VDSL, Very high bit rate DSL. This technology uses a digital signal with a very high frequency in order to increase the data transfer rate.

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Telecom Italia Group

Telecom Italia Group

Consolidated Financial Statements at December 31, 2009

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Consolidated Statements of Financial Position

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Note 1 Form, content and other general information

Form and content

Telecom Italia S.p.A. is a corporation organized under the laws of the Republic of Italy. Telecom Italia S.p.A. (Telecom Italia) and its subsidiaries (the Telecom Italia Group or the Group) operate mainly in Europe, the Mediterranean Basin and South America.

The Group is engaged principally in the communications sector and, particularly, the fixed and mobile national and international telecommunications sector, the television sector and the office products sector.

The head office of the Parent, Telecom Italia, is located in Milan, Italy.

The consolidated financial statements of the Telecom Italia Group are expressed, unless otherwise indicated, in millions of euros, which is also the currency of the primary economies in which the Group operates.

Foreign subsidiaries are included in the consolidated financial statements in accordance with the accounting policies described in the Note Accounting policies .

The consolidated financial statements for the year ended December 31, 2009 of the Telecom Italia Group have been prepared on a going concern basis (further details are provided in the Note Accounting Policies) and in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and endorsed by the European Union (designated as **IFRS**), as well as the laws and regulations in force in Italy (particularly the measures enacted implementing art. 9 of Legislative Decree 38 dated February 28, 2005). The designation IFRS also includes all effective International Accounting Standards (**IAS**) and all Interpretations issued by the International Financial Reporting Interpretations Committee (**IFRIC**), comprising those previously issued by the Standing Interpretations Committee (**SIC**).

The consolidated financial statements have been prepared under the historical cost convention, except for available-for-sale financial assets, financial assets held for trading and derivative financial instruments which have been measured at fair value. The carrying amounts of hedged assets and liabilities have been adjusted to reflect the changes in fair value of the hedged risks (fair value hedge).

In 2009, the Group applied the accounting policies on a basis consistent with previous years except for IFRS 3R (*Business Combinations*) and IAS 27R (*Consolidated and Separate Financial Statements*) that were early adopted and whose effects are described in the Note Accounting Policies .

For purposes of comparison, the consolidated statement of financial position at December 31, 2008 as well as the separate consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity for the year ended December 31, 2008 have been presented in accordance with IAS 1 revised (*Presentation of Financial Statements*).

Moreover, as discussed in the Note Restatement for errors and changes in accounting policies , following certain adjustments and provisions for errors as defined by IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors) - made in connection with the Telecom Italia Sparkle case and due to the retrospective application, starting from January 1, 2009, of IFRIC 13 (Customer Loyalty Programmes) the comparative data of year 2008 has been appropriately adjusted and referred to as restated and the consolidated statement of financial position as of January 1, 2008 has also been presented. The effects of the adoption of IFRIC 13 are also described in the Note Accounting Policies .

Publication of the consolidated financial statements of the Telecom Italia Group for the year ended December 31, 2009 was approved by resolution of the board of directors meeting held on April 12, 2010.

Financial statement formats

The financial statement formats adopted are consistent with those indicated in IAS 1 revised, which came into effect on January 1, 2009. In particular:

the <u>consolidated statement of financial position</u> has been prepared by classifying assets and liabilities according to current and non-current criterion:

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the <u>separate consolidated income statement</u> has been prepared by classifying operating expenses by nature of expense as this form of presentation is considered more appropriate and representative of the specific business of the Group, conforms to internal reporting and is in line with the industrial sector of reference;

.

the <u>consolidated statement of comprehensive income</u> includes the profit or loss for the year as shown in the separate consolidated income statement and all other non-owner changes in equity;

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the <u>consolidated statement of cash flows</u> has been prepared by presenting cash flows from operating activities according to the <u>indirect method</u>, as permitted by IAS 7 (*Statement of Cash Flows*).

Furthermore, as required by Consob resolution 15519 dated July 27, 2006, in the separate consolidated income statement, income and expenses relating to non-recurring transactions and their relative impact has been shown separately at the main intermediate result levels. Non-recurring events and transactions have been identified mainly according to the nature of the transactions. Specifically, non-recurring income (expenses) include events or transactions which by their very nature do not occur continuously during the normal course of business operations, (for instance: losses/expenses deriving from the financial market crisis, income/expenses arising from the sale of properties, business segments and investments included under non-current assets, income/expenses stemming from corporate-related reorganizations and income/expenses arising from fines levied by regulatory agencies).

Also in reference to the above Consob resolution, the amounts of the balances or transactions with related parties have been shown separately in the consolidated statements of financial position, the separate consolidated income statements and the consolidated statements of cash flows.

Segment reporting

The operating segments of the Telecom Italia Group are organized according to the relative geographical localization for the telecommunications business (Domestic and Brazil) and according to the specific businesses for the other segments. Furthermore, as a result of including HanseNet Telekommunikation GmbH in Discontinued operations in the third quarter of 2009, the European BroadBand Business Unit is no longer presented. The other companies of that business unit have become part of Other Operations. However, the application of IFRS 8 has not required any changes in the disclosure by operating segment.

Furthermore, as a result of the application of IFRS 8, the term operating segment is considered synonymous with Business Unit .

The operating segments of the Telecom Italia Group are the following:

Domestic Business Unit: includes domestic operations for voice and data services on fixed and mobile networks for final customers (retail) and other operators (wholesale) as well as the related support activities;

Brazil Business Unit: includes telecommunications operations in Brazil;

Media Business Unit: includes television network operations and management;

Olivetti Business Unit: includes activities for the manufacture of digital printing systems and office products;

Other Operations: includes finance companies and other minor companies not strictly related to the core business of the Telecom Italia Group.

For purposes of comparison, the disclosure by operating segment for the periods under comparison has been appropriately restated.

 ${\bf Telecom\ Italia\ Group\ Consolidated\ Financial\ Statements\ at\ December\ 31,2009}$

Scope of consolidation	
The changes in the scope of consolidation at December 31, 2009 compared to I follows:	December 31, 2008 can be analyzed as
Entry of companies in the scope of consolidation:	
	Company
	Business Unit
	Month
	Intelig
	Telecomunicaçóes
	Ltda
	new acquisition
	Brazil
	December 2009
	H.R. Services S.r.l.
	newly formed
	Other Operations
	June 2009

Exit of companies from the scope of consolidation:

Company

Business Unit

Month

Telecom Italia Lab S.A. (in liquidation)

liquidated

Other Operations

November 2009

Olivetti Austria GmbH (in liquidation)

liquidated

Olivetti

September 2009

Top Service S.p.A (in liquidation)

liquidated

Olivetti

September 2009

Giallo Viaggi.It S.r.l (in liquidation)

liquidated

Media

6-K August 2009
Thinx.sm Telehouse Internet Exchange S.r.l. (in liquidation)
liquidated
Domestic
June 2009
Telecom Media News S.p.A.
controlling interest sold
Media
May 2009
Telemedia International USA Inc.
liquidated
Domestic
year 2009
Carren
Company

Merger of companies:

Business Unit

Month

Tim Nordeste

S.A.	
merged in Tim Celular S.A.	
Brazil	
December 2009	
Moreover, in 2008, the Liberty Surf group (Liberty Surf Group S.A.S., Intercall S.A., Liberty Surf Network B.V. (in liquidation) and Telecom Italia S.A.S) were classified in Discontinued operations/Non-current assets held for sale The sales transaction was finalized in August 2008.	
A breakdown of subsidiaries, associates and joint ventures of the Telecom Italia Group at December 31, 2009 and December 31, 2008 is as follows:	
12/31/2009	
Companies:	
Italy	
Abroad	
Total	
subsidiaries consolidated	
line-by-line (*)	
30	

67

joint
ventures
accounted
for using the
equity
method

1

1

2

associates accounted for using the equity method

17

3

20

Total companies

48

71

119

12/31/2008

Companies:

Italy

Abroad

Total

(*) Including subsidiaries classified in Discontinued operations/Non-current assets held for sale .

subsidiaries consolidated line-by-line
33
70
103
joint ventures accounted for using the equity method
1
1
2
associates accounted for using the equity method
18
4
22
Total companies
52
75
127

Further details are provided in Note List of companies of the Telecom Italia Group .

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Note 2 Accounting policies

Going concern

The consolidated financial statements for the year ended December 31, 2009 have been prepared on a going concern basis as there is the reasonable expectation that Telecom Italia will continue its operational activities in the foreseeable future.

In particular, consideration has been given to the following factors which management believes, at this time, are not such as to generate doubts as to the Group s ability to continue as a going concern:

the main risks and uncertainties to which the Group and the various activities of the Telecom Italia Group are exposed, are provided in the specific paragraph Principal risks and uncertainties in the Report on Operations under Business outlook for the year 2010;

the measures adopted in terms of the mix between risk capital and debt capital as well as the policy for the remuneration of risk capital, described in the paragraph devoted to the Share capital information under the Note Equity;

the identification, the analysis, the objectives and the policy for financial risk management (market risk, credit risk and liquidity risk) described in the Note Financial risk management .

Consolidation

The consolidated financial statements include the financial statements of all subsidiaries from when control over such subsidiaries commences until the date that control ceases.

The closing date of all the subsidiaries financial statements coincides with that of the Parent, Telecom Italia.

Control exists when the Parent Telecom Italia, directly or indirectly, has the majority of voting rights or has the power to determine, also through contractual agreements, the financial and operating policies of an enterprise so as to obtain benefits from its activities.

In the preparation of the consolidated financial statements, assets, liabilities, revenues and expenses of the consolidated companies are consolidated on a line-by-line basis and non-controlling interests in the equity and in the profit for the year are disclosed separately under appropriate captions, respectively, in the consolidated statement of financial position, in the separate consolidated income statement and in the consolidated statement of comprehensive income.

Following the early adoption of IAS 27R, which was applied prospectively, starting from 2009 the total comprehensive loss (including the profit or loss for the year) is attributed to the owners of the parent and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance (information is provided below).

Before 2009, if losses attributable to non-controlling interests in a consolidated subsidiary exceeded the non-controlling interests in the subsidiary s equity, the excess was allocated against the equity interest attributable to the equity holders of the Parent.

All intragroup balances and transactions and any gains and losses arising from intragroup transactions are eliminated on consolidation.

The carrying amount of the investment in each subsidiary is eliminated against the corresponding share of equity in each subsidiary, after adjustment, if any, to fair value at the acquisition date of control. A that date, goodwill is recorded under intangible assets, as described below, whereas any gain from a bargain purchase or negative goodwill is recognized in the separate income statement.

Assets and liabilities of foreign consolidated subsidiaries expressed in currencies other than euro are translated using the exchange rates in effect at the balance sheet date (the current method); income and expenses are translated at the average exchange rates for the year. Exchange differences resulting from the application of this method are classified as equity until the disposal of the investment. The cash flows of foreign consolidated subsidiaries expressed in currencies other than Euro included in the consolidated statement of cash flows are translated at the average exchange rates for the year.

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In the context of IFRS first-time adoption, the cumulative exchange differences arising from the consolidation of foreign subsidiaries outside the eurozone was set at nil, as allowed by IFRS 1 (*First-time Adoption of International Financial Reporting Standards*); therefore, only accumulated exchange differences generated and recorded after January 1, 2004 are included in the determination of gains or losses arising from the disposal of such foreign subsidiaries, if any.

Goodwill and fair value adjustments arising from the allocation of the purchase price of a foreign entity are recorded in the relevant foreign currency and are translated using the year-end exchange rate.

In the consolidated financial statements, investments in associates and joint ventures are accounted for using the equity method, as provided, respectively, by IAS 28 (*Investments in Associates*) and IAS 31 (*Interests in Joint Ventures*). Associates are enterprises in which the Group holds at least 20% of the voting rights or exercises a significant influence, but no control or joint control over the financial and operating policies.

The consolidated financial statements include the Group s share of profits (losses) of associates and joint ventures accounted for using the equity method from the date that significant influence or joint control commences until the date such circumstance ceases. When the Group s share of losses of an associate or a joint venture, if any, exceeds the carrying amount of the investment on the Group s statement of financial position, the carrying amount of the investment is reduced to zero and the share of further losses is not recognized except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

Gains and losses arising from transactions with associates or joint ventures are eliminated to the extent of the Group s interest in those entities.

Following the early adoption of IAS 27R, which was applied prospectively, starting from 2009 changes in a parent s ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances the carrying amounts of the controlling and non-controlling interests shall be adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received shall be recognized directly in equity and attributed to the owners of the Parent.

Before 2009, in the absence of a Standard or a specific Interpretation, in accordance with IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors), the Group has applied the following accounting treatments (consistent with the Parent entity extension method):

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acquisition of interests in companies after control is obtained: on acquisition, the Group pays a consideration to the non-controlling interests and adjusts the non-controlling and controlling interests and records a Goodwill equal to the excess of the consideration paid over the carrying amount of the corresponding portion of assets and liabilities acquired;

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sale of interests in companies where control is retained: the difference between the consideration received and the corresponding carrying amount in the consolidated financial statements is recognized in the separate income statement.

As far as intragroup transfers of interests in controlled companies which result in a change in the percentage of ownership, in the absence of a Standard or a specific Interpretation, in accordance with IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors), the Group has applied the following accounting treatment: the interests transferred remain recorded at historical cost and the gain or loss on the transfer is eliminated in full. Equity attributable to the non-controlling interests which does not directly take part in the transaction is adjusted to reflect the change with a corresponding opposite effect on the equity attributable to the owners of the Parent without recognition of any goodwill and however without generating any impact on profit or equity.

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Intangible assets
Goodwill
Following the early adoption of IFRS 3R (<i>Business Combinations</i>), which was applied prospectively, starting with the consolidated financial statements for the year ended December 31, 2009, goodwill is recognized as of the acquisition date of control and measured as the excess of (a) over (b) below:
a)
the aggregate of:
-
the consideration transferred (measured in accordance with IFRS 3R; it is generally recognized on the basis of the acquisition date fair value);
-
the amount of any non-controlling interest in the acquiree measured, as allowed, at the non-controlling interest is proportionate share of the acquiree is identifiable net assets;
-
in a business combination achieved in stages, the acquisition date fair value of the acquirer s previously held equity interest in the acquiree.
b)
the acquisition date fair value of the identifiable assets acquired net of the identifiable liabilities assumed measured at the acquisition date of control.
IFRS 3R requires, inter alia, the following changes:
•
incidental costs incurred in connection with a business combination are charged to the separate income statement, while they were previously included in the consideration paid;

in a business combination achieved in stages, the acquirer shall remeasure its previously held equity interest in the acquiree at its fair value at the acquisition date of control and recognize the resulting gain or loss, if any, in the separate income statement, with a consequent effect on goodwill. Previously, the amount of goodwill was determined on the basis of the fair value of the net assets acquired at the date of each transaction.

Goodwill is classified in the statement of financial position as an intangible asset with an indefinite useful life.

Goodwill is initially recorded at cost and is subsequently reduced only for impairment losses. Further details are provided in the accounting policy *Impairment of tangible and intangible assets - Goodwill*, reported below. In case of loss of control of a subsidiary, the relative amount of goodwill is taken into account in calculating the gain or loss on disposal.

Until December 31, 2008, goodwill was recorded as the excess of the cost of acquisition over the Group s interest in the fair value of those assets and liabilities acquired.

In the context of IFRS first-time adoption, the Group elected not to apply IFRS 3 (*Business Combinations*) retrospectively to those business combinations which had arisen before January 1, 2004. As a consequence, goodwill on acquisitions before the date of transition to IFRS was brought forward at the previous Italian GAAP amounts, and was tested for impairment at that date.

Development costs

Costs incurred internally for the development of new products and services represent either intangible assets (mainly costs for software development) or tangible assets produced internally. Such costs are capitalized only when all the following conditions are satisfied: i) the cost attributable to the development phase of the asset can be measured reliably, ii) there is the intention, the availability of financial resources and the technical ability to complete the asset and make it available for use or sale and iii) it can be demonstrated that the asset will be able to generate future economic benefits.

Capitalized development costs comprise only expenditures that can be attributed directly to the development process and are amortized systematically over the estimated product or service life so that the amortization method reflects the pattern in which the asset s future economic benefits are expected to be consumed by the entity.

Other intangible assets with a finite useful life

Other purchased or internally-generated assets with a finite useful life are recognized as assets, in accordance with IAS 38 (*Intangible Assets*), where it is probable that the use of the asset will generate future economic benefits and where the cost of the asset can be measured reliably.

Such assets are recorded at purchase or production cost and amortized on a straight-line basis over their estimated useful lives; the amortization rates are reviewed annually and revised if the current estimated useful life is different from that estimated previously. The effect of such changes is recognized in the separate income statement prospectively.

For a small portion of bundled offerings, principally of mobile equipment and services, the Group capitalizes directly attributable subscriber acquisition costs (represented by commissions for the sales network and subsidies for the purchase of handsets) when the following conditions are met:

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the capitalized costs can be measured reliably;

.

there is a contract binding the customer for a specific period of time;

•

it is probable that the amount of the capitalized costs will be recovered through the revenues generated by the services contractually provided, or, where the customer withdraws from the contract in advance, through the collection of the penalty.

Capitalized subscriber acquisition costs are amortized on a straight-line basis over the minimum period of the underlying contract (12 or 24 months).

In all other cases, subscriber acquisition costs are expensed when incurred.

Tangible assets

Property plant and equipment owned

Property, plant and equipment owned is stated at acquisition or production cost or, for those assets existing at January 1, 2004, at the deemed cost which for some assets is the revalued cost. Subsequent expenditures are capitalized only if they increase the future economic benefits embodied in the related item of property, plant and equipment. All other expenditures are expensed as incurred.

Cost also includes the expected costs of dismantling the asset and restoring the site if a legal or constructive obligation exists. The corresponding liability is recognized when the obligation arises in the statement of financial position under provisions at its present value. These capitalized costs are depreciated and charged to the separate income statement over the useful life of the related tangible assets.

The recalculation of estimates for dismantling costs, discount rates and the dates in which such costs are expected to be incurred is reviewed annually, at each financial year-end. The effects of this recalculation, if any, are recognized with an offsetting entry to tangible assets up to their carrying amount and for the excess to the separate income statement.

Depreciation of property, plant and equipment owned is calculated on a straight-line basis over the estimated useful life of the assets.

The depreciation rates are reviewed annually and revised if the current estimated useful life is different from that estimated previously. The effect of such changes is recognized in the separate income statement prospectively.

Land, including land pertaining to buildings, is not depreciated.

Assets held under finance leases

Assets held under finance leases, in which substantially all the risks and rewards of ownership are transferred to the Group, are recognized as assets of the Group at their fair value or, if lower, at the present value of the minimum lease payments, including bargain purchase options. The corresponding liability due to the lessor is included in the statement of financial position under financial liabilities.

Lease payments are apportioned between interest (recognized in the separate income statement) and principal (recognized as a deduction from liabilities). This split is determined so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Furthermore, gains realized on sale and leaseback transactions that are recorded under finance lease contracts are deferred over the lease term.

Since there is no reasonable certainty over the acquisition of the ownership of the asset at the end of lease period, assets held under finance leases are depreciated over the shorter of the lease term and their useful lives.

Leases where the lessor retains substantially all the risks and rewards of ownership of the assets are accounted for as operating leases. Operating lease rentals are charged to the separate income statement on a straight-line basis over the lease term.

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Impairment of intangible and tangible assets

Goodwill

Goodwill is tested for impairment at least annually or more frequently whenever events or changes in circumstances indicate that goodwill may be impaired, as set forth in IAS 36 (*Impairment of Assets*); however, when the conditions that gave rise to an impairment loss no longer exist, the original amount of goodwill is not reinstated.

The test is generally conducted at the end of every year so the date of testing is the year-end closing date of the financial statements. Goodwill acquired and allocated during the year is tested for impairment at the end of the year in which the acquisition and allocation took place.

To test for impairment, goodwill is allocated, at the date of acquisition, to each cash-generating unit or group of cash-generating units which is expected to benefit from the acquisition.

If the carrying amount of the cash-generating unit (or group of cash-generating units) exceeds the recoverable amount, an impairment loss is recognized in the separate income statement. The impairment loss is first recognized as a deduction of the carrying amount of goodwill allocated to the cash-generating unit (or group of cash-generating units) and then only applied to the other assets of the cash-generating unit in proportion to their carrying amount, up to the recoverable amount of the assets with a finite useful life. The recoverable amount of a cash-generating unit (or group of cash-generating units) to which goodwill is allocated is the higher of fair value less costs to sell and its value in use.

In calculating the value in use, the estimated future cash flows are discounted to present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. The future cash flows generally cover a period of three years, except where longer-term projections are required such as in the case of start-up activities. The long-term growth rate used to estimate the terminal value of the cash-generating unit (or group of cash-generating units) is assumed not to be higher than the average long-term growth rate of the segment, country or market in which the cash-generating unit (or group of cash-generating units) operates.

The value in use of cash-generating units which operate in a foreign currency is estimated in the local currency by discounting cash flows to present value on the basis of an appropriate rate for that currency. The present value obtained is translated to Euro at the spot rate on the date of the impairment test (in the case of the Telecom Italia Group, the date of the financial statements).

Future cash flows are estimated by referring to the current operating conditions of the cash generating unit (or group of cash-generating units) and, therefore, do not include either benefits originating from future restructuring for which the entity is not yet committed, or future investments for the improvement or optimization of the cash-generating unit.

For the purpose of calculating impairment, the carrying amount of the cash-generating unit is established based on the same criteria used to determine the recoverable amount of the cash generating unit, excluding surplus assets (that is, financial assets, deferred tax assets and net non-current assets held for sale) and includes the goodwill attributable to non-controlling interests.

After conducting the goodwill impairment test for the cash-generating unit (or groups of cash-generating units), a second level of impairment testing is carried out which includes the corporate assets which do not generate positive cash flows and which cannot be allocated by a reasonable and consistent criterion to the single units. At this second level, the total recoverable amount of all cash-generating units (or groups of cash-generating units) is compared to the

carrying amount of all cash-generating units (or groups of cash-generating units), including also those cash-generating units to which no goodwill was allocated, and the corporate assets.

Intangible and tangible assets with a finite useful life

At every annual or interim closing date, the Group assesses whether there are any indications of impairment of intangible and tangible assets with a finite useful life. Both internal and external sources of information are used for this purpose. Internal sources include obsolescence or physical damage, and significant changes in the use of the asset and the economic performance of the asset compared to estimated performance. External sources include the market value of the asset, changes in technology, markets or laws, increases in market interest rates and the cost of capital used to evaluate investments, and an excess of the carrying amount of the net assets of the Group over market capitalization.

When indicators of impairment exist, the carrying amount of the assets is reduced to the recoverable amount. The recoverable amount of an asset is the higher of fair value less costs to sell and its value in use. In calculating the value in use, the estimated future cash flows are discounted to present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

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Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment losses are recognized in the separate income statement.

When the conditions that gave rise to an impairment loss no longer exist, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, up to the carrying amount that would have been recorded had no impairment loss been recognized. The reversal of an impairment loss is recognized as income in the separate income statement.

Financial instruments

In the context of IFRS first-time adoption, the Group elected to anticipate the adoption of IAS 32 (*Financial Instruments: Presentation*) and IAS 39 (*Financial Instruments: Recognition and Measurement*) at January 1, 2004. Furthermore, as allowed by IFRS 1, the designation of a financial instrument as a financial asset at fair value through profit or loss or available-for-sale or a financial liability measured at fair value through profit or loss was made at January 1, 2004 instead of at the date of initial recognition.

Other investments

Other investments (other than those in subsidiaries, associates and joint ventures) are classified as non-current or current assets if they will be kept in the Group s portfolio for a period of more or not more than 12 months, respectively.

Upon acquisition, investments are classified in the following categories:

available-for-sale financial assets, as non-current or current assets;

financial assets at fair value through profit or loss , as current assets held for trading.

Other investments classified as available-for-sale financial assets are measured at fair value; changes in the fair value of these investments are recognized in a specific equity reserve (*Reserve for available-for-sale financial assets*) until the financial asset is disposed of or impaired, at which time the equity reserve is reversed to the separate income statement.

Other unlisted investments classified as available-for-sale financial assets whose fair value cannot be measured reliably are measured at cost adjusted by any impairment losses which are recognized in the separate income statement, as required by IAS 39.

Impairment losses recognized on other investments classified as available-for-sale financial assets are not reversed.

Changes in the value of other investments classified as financial assets at fair value through profit or loss are recognized directly in the separate income statement.

Securities other than investments

Securities other than investments classified as non-current assets are those held to maturity. The assets are recorded on the trade date and, on initial recognition, are stated at acquisition cost, including transaction costs, and subsequently measured at amortized cost.

Amortized cost represents the initial cost of the financial instrument net of principal repayments received, adjusted (up or down) by the amortization of any differences between the initial amount and the maturity amount using the effective interest method, less any writedown for impairment or uncollectibility, if any.

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Securities other than investments classified as current assets are those that, by decision of the directors, are intended to be kept in the Group s portfolio for a period of not more than 12 months, and are included in the following categories:

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held to maturity (originally more than 3 months but less than 12 months, or, with an original maturity of more than 12 months but the remaining maturity at the date of purchase is more than 3 months but less than 12 months) and measured at amortized cost:

.

held for trading and measured at fair value through profit or loss;

.

available-for-sale and measured at fair value with a contra-entry to an equity reserve.

Changes in the value of securities other than investments classified as available-for-sale are recognized in an equity reserve (Reserve for available-for-sale financial assets) until the financial asset is disposed of or impaired, at which time the equity reserve is reversed to the separate income statement.

When the conditions that gave rise to impairment losses on securities other than investments held to maturity or classified as available-for-sale financial assets no longer exist, the impairment losses are reversed.

Receivables and loans

Receivables and loans classified as either non-current or current assets are initially recognized at fair value and subsequently measured at amortized cost.

Cash and cash equivalents

Cash and cash equivalents are recorded, according to their nature, at nominal value or amortized cost.

Cash equivalents are short-term and highly liquid investments that are readily convertible to known amounts of cash, subject to an insignificant risk of changes in value and their original maturity or the remaining maturity at the date of purchase does not exceed 3 months.

Impairment of financial assets

At every annual or interim closing date, assessments are made as to whether there is any objective evidence that a financial asset or a group of financial assets may be impaired. If any such evidence exists, an impairment loss is recognized in the separate income statement for financial assets measured at cost or amortized cost; for available-for-sale financial assets reference should be made to the accounting policy reported previously.

Financial liabilities

Financial liabilities comprise financial debt, including advances received on the assignment of accounts receivable and other financial liabilities such as derivatives and finance lease obligations.

In accordance with IAS 39, they also include trade and other payables.

Financial liabilities other than derivatives are initially recognized at fair value and subsequently measured at amortized cost. Amortized cost represents the initial amount net of principal repayments made, adjusted (up or down) by the amortization of any differences between the initial amount and the maturity amount using the effective interest method.

Compound financial instruments represented by bonds convertible into shares of the issuer are recognized by splitting the debt and the call option: the debt is included in financial liabilities using the amortized cost method while the call option amount, computed as the difference between the fair value of the debt and the proceeds raised on the issue of the financial instrument, is recorded in a specific equity reserve (Other equity instruments).

Financial liabilities hedged by derivative instruments designed to manage exposure to changes in fair value of the liabilities (fair value hedge derivatives) are measured at fair value in accordance with the hedge accounting principles of IAS 39. Gains and losses arising from re-measurement at fair value, to the extent of the hedged component, are recognized in the separate income statement and are offset by the effective portion of the gain or loss arising from re-measurement at fair value of the hedging instrument.

Financial liabilities hedged by derivative instruments designed to manage exposure to variability in cash flows (cash flow hedge derivatives) are measured at amortized cost in accordance with the hedge accounting principles of IAS 39.

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Derivatives

Derivatives are used by the Telecom Italia Group to manage its exposure to exchange rate and interest rate risks and to diversify the parameters of debt so that costs and volatility can be reduced to within pre-established operational limits.

In accordance with IAS 39, derivative financial instruments qualify for hedge accounting only when: a) at the inception of the hedge, the hedging relationship is formally designated and documented; b) the hedge is expected to be highly effective; c) its effectiveness can be reliably measured; d) the hedge is highly effective throughout the financial reporting periods for which it is designated. All derivative financial instruments are measured at fair value in accordance with IAS 39. When derivative financial instruments qualify for hedge accounting, the following accounting treatment applies: Fair value hedge Where a derivative financial instrument is designated as a hedge of the exposure to changes in fair value of an asset or liability due to a particular risk, the gain or loss from re-measuring the hedging instrument at fair value is recognized in the separate income statement. The gain or loss on the hedged item attributable to the hedged risk adjusts the carrying amount of the hedged item and is recognized in the separate income statement.

<u>Cash flow hedge</u> Where a derivative financial instrument is designated as a hedge of the exposure to variability in cash flows of an asset or liability or a highly probable forecasted transaction, the effective portion of any gain or loss on the derivative financial instrument is recognized directly in a specific equity reserve (*Reserve for cash flow hedges*). The cumulative gain or loss is removed from equity and recognized in the separate income statement at the same time as the hedged transaction affects the separate income statement. The gain or loss associated with the ineffective portion of a hedge is recognized in the separate income statement immediately. If the hedged transaction is no longer probable, the cumulative gains or losses included in the equity reserve are immediately recognized in the

separate income statement.

If hedge accounting is not appropriate, gains or losses arising from the measurement of the fair value of derivative financial instruments are directly recognized in the separate income statement.

Sales of receivables

The Telecom Italia Group carries out sales of receivables under factoring arrangements in accordance with Law 52/1991. These sales, in the majority of cases, are characterized by the transfer of all the risks and rewards of ownership of the receivables to third parties, meeting IFRS requirements for derecognition. Specific servicing contracts, through which the buyer institutions conferred a mandate to Telecom Italia S.p.A. for the collection and management of the receivables, leave the current Company/customer relationship unaffected.

Amounts due from customers on construction contracts

Amounts due from customers on construction contracts, regardless of the duration of the contracts, are recognized in accordance with the percentage of completion method and classified under current assets.

Losses on such contracts, if any, are recorded in full in the separate income statement when they become known.

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Inventories

Inventories are measured at the lower of purchase and production cost and estimated realizable value; cost is determined on a weighted average basis. Provision is made for obsolete and slow-moving inventories based on their expected future use and estimated realizable value.

Discontinued operations/Non-current assets held for sale

Discontinued operations/Non-current assets held for sale include lines of business and assets (or groups of assets) sold or to be disposed of, whose carrying amount was or will be recovered principally through a sale transaction rather than through continuing use. Non-current assets held for sale are measured at the lower of their carrying amount or fair value less costs to sell.

In accordance with IFRS, Discontinued operations/Non current assets held for sale are presented in the financial statements as follows:

in two lines on the statement of financial position: Discontinued operations/Non-current assets held for sale and Liabilities directly associated with Discontinued operations/Non-current assets held for sale;

in one line on the separate income statement: Profit (loss) from Discontinued operations/Non-current assets held for sale.

Employee benefits

Provision for employee severance indemnity

Employee severance indemnity, mandatory for Italian companies pursuant to art. 2120 of the Italian Civil Code, is deferred compensation and is based on the employees—years of service and the compensation earned by the employee during the service period.

Under IAS 19 (*Employee Benefits*), the employee severance indemnity as calculated is considered a Defined benefit plan and the related liability recognized in the statement of financial position (Provision for employee severance indemnities) is determined by actuarial calculations. As allowed by IFRS 1 and IAS 19, the Telecom Italia Group has elected to recognize all actuarial gains and losses in the separate income statement as they arise.

The expenses relative to the increase in the present value of the severance indemnity liability, as the time for payment of the benefit comes closer, are included in the separate income statement under Employee benefits expenses .

Starting from January 1, 2007, the 2007 Italian Budget Law and the decrees implementing this law introduced significant changes to employee severance indemnity regulations, including the choice as to the possible destination of accruing employee severance indemnity either to supplementary pension funds or to the Treasury fund managed by INPS.

Consequently, the Group s obligation to INPS and the contributions to supplementary pension funds take the form, under IAS 19, of Defined contribution plans whereas the amounts recorded in the provision for employee severance indemnities retain the nature of Defined benefit plans.

Equity compensation plans

The companies of the Group provide additional benefits to certain managers and employees of the Group through equity compensation plans (stock options and performance share grants). The stock option plans starting from January 1, 2005 and the performance share granting plans are recognized in accordance with IFRS 2 (*Share-Based Payment*).

As allowed by IFRS 1, the Group did not apply IFRS 2 to stock option plans granted before November 7, 2002, as the terms and conditions of such plans had not changed.

In accordance with IFRS 2, employee stock options and performance share grants are measured at fair value at the grant date using models that take account of circumstances and factors applicable at the grant date (for instance, for the stock options: option exercise price, vesting period, current price of the underlying shares, expected share price volatility, expected dividends and interest rate for a risk-free investment over the option term).

If the right vests over a certain vesting period and, depending on the circumstances, also when certain vesting conditions are satisfied, the total value is allocated over the vesting period and recorded in an equity reserve under Other equity instruments , with a contra-entry to the separate income statement under Employee benefits expenses .

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At the end of each year, the originally measured fair value of each right is not adjusted or updated. However, at that date, adjustments are made to the estimate of the number of rights that will vest up to expiry (and therefore the number of employees who will have option exercise rights or receive shares, as a result of remaining, for example, in service over the vesting period). The impact of the change in estimate is deducted from Other equity instruments with a contra-entry to Employee benefits expenses .

Provisions

The Group records provisions for risks and charges when it has a present obligation, legal or constructive, to a third party, as a result of a past event, when it is probable that an outflow of Group resources will be required to satisfy the obligation and when the amount of the obligation can be estimated reliably.

Treasury shares

Treasury shares are recognized as a deduction from equity. In particular, the nominal amount of treasury shares is reported as a deduction from the share capital issued while the excess cost of acquisition over the nominal amount is presented as a deduction from Other reserves and retained earnings (accumulated losses), including profit (loss) for the year .

Foreign currency transactions

Transactions in foreign currencies are recorded at the foreign exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rate prevailing at the balance sheet date. Exchange differences arising from the settlement of monetary items or from their conversion at rates different from those at which they were initially recorded during the year or at the end of the prior year, are recognized in the separate income statement.

Revenues

Revenues are recognized to the extent that it is probable that economic benefits will flow to the Group and their amount can be measured reliably. Revenues are stated net of discounts, allowances, and returns.

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Revenues from services rendered

Revenues from services rendered are recognized in the separate income statement according to the stage of completion of the service and only when the outcome of the service rendered can be estimated reliably.

Traffic revenues from interconnection and roaming are reported gross of the amounts due to other TLC operators. Amounts billed to customers for providing information or other content are recognized as revenues when the service is provided either at the gross amount billed to the customer or based on the commission received from the content provider, depending on the nature of the service rendered.

Revenues from the activation of telephone services (as well as the related costs not in excess of the amount of revenues) are deferred over the expected duration of the relationship with the customer (generally 8 years for retail customers and 3 years for wholesale customers).

Revenues from prepaid traffic are recorded on the basis of the minutes used at the contract price per minute. Deferred revenues for unused minutes are recorded in Trade and miscellaneous payables and other current liabilities in the statement of financial position.

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Revenues from sales and bundled offerings

Revenues from sales (telephone and other equipment) are recognized when the significant risks and rewards of ownership are transferred to the buyer.

When an arrangement contains multiple elements (equipment and/or services), revenues are allocated to each element based on its relative fair value. For offerings that cannot be separated in identifiable components, revenues are recognized in full over the life of the contract.

For offerings which include the sale of mobile handsets and service contracts, the Telecom Italia Group recognizes revenues related to the sale of the handset when it is delivered to the customer whereas traffic revenues are recorded on the basis of the minutes used; the related subscriber acquisition costs, including handset subsidies and sales commissions, are expensed as

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incurred. The revenues allocated to the handset sale are limited to the contract amount that is not contingent upon the rendering of telecommunication services, i.e. the residual of the amount paid by the customer exceeding the services value.

A small portion of the bundled offerings in the mobile business are contracts with a minimum contractual period of 12 or 24 months and which include an enforced termination penalty. For these contracts, the subscriber acquisition costs are capitalized under—Intangible assets with a finite useful life—if the conditions for capitalization as described in the related accounting policy are met.

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Revenues on construction contracts

Revenues on construction contracts are recognized based on the stage of completion (percentage of completion method).

Research costs and advertising expenses

Research costs and advertising expenses are charged directly to the separate income statement in the year in which they are incurred.

Taxes

Income taxes include all taxes calculated on the basis of the taxable income of the companies of the Group, including relative incidental expenses of a non-financial nature (e.g. penalties); the relative interest expenses are recognized under Finance expenses .

Income taxes are recognized in the separate income statement, except to the extent that they relate to items directly charged or credited to equity, in which case the related tax is recognized in the relevant equity reserves.

The income tax expense that could arise on the remittance of a subsidiary s retained earnings is only recognized where there is the actual intention to remit such earnings.

Deferred taxes are recognized using the Balance sheet liability method. They are calculated on all temporary differences that arise between the tax base of an asset or liability and the carrying amounts in the consolidated financial statements except for non tax-deductible goodwill and for those differences related to investments in subsidiaries which will not reverse in the foreseeable future. Deferred tax assets relating to unused tax loss carryforwards are recognized to the extent that it is probable that future taxable income will be available against which they can be utilized. Current and deferred tax assets and liabilities are offset when the income taxes are levied by the same tax authority and there is a legally enforceable right of offset. Deferred tax assets and liabilities are determined

based on enacted tax rates in the respective jurisdictions in which the Group operates that are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

Taxes, other than income taxes, are included in Other operating expenses .

Dividends

Dividends received from companies other than subsidiaries, associates and joint ventures are recognized in the separate income statement in the year in which they become receivable following the resolution by the shareholders meeting for the distribution of dividends of the investee companies.

Dividends payable to third parties are reported as a change in equity in the year in which they are approved by the shareholders meeting.

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Earnings per share

Basic earnings per ordinary share is calculated by dividing the Group s profit attributable to ordinary shares by the weighted average number of ordinary shares outstanding during the year, excluding treasury shares. Similarly, basic earnings per savings share is calculated by dividing the Group s profit attributable to savings shares by the weighted average number of savings shares outstanding during the year. For diluted earnings per ordinary share, the weighted average number of shares outstanding is adjusted by all dilutive potential shares (for example, the conversion of bonds and the exercise of rights on shares with dilutive effects). The Group profit is also adjusted to reflect the impact of these transactions net of the related tax effects.

Use of estimates

The preparation of consolidated financial statements and related disclosure in conformity with IFRS requires management to make estimates and assumptions based also on subjective judgments, past experience and hypotheses considered reasonable and realistic in relation to the information known at the time of the estimate. Such estimates have an effect on the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as the amount of revenues and costs during the year. Actual results could differ, even significantly, from those estimates owing to possible changes in the factors considered in the determination of such estimates. Estimates are reviewed periodically.

The most important accounting estimates which require a high degree of subjective assumptions and judgments are addressed below:

Financial statement

line item/area

Accounting estimates

Goodwill

The impairment test on goodwill is carried out by comparing the carrying amount of cash-generating units and their recoverable amount. The recoverable amount of a cash-generating unit is the higher of fair value, less costs to sell and its value in use. This complex valuation process entails the use of methods such as the discounted cash flow method which uses assumptions to estimate cash flows. The recoverable amount depends significantly on the discount rate used in the discounted cash flow model as well as the expected future cash flows and the growth rate used for the extrapolation. The key assumptions used to determine the recoverable amount for the different cash generating units, including a sensitivity analysis, are detailed in the Note Goodwill .

Business combinations

The recognition of business combinations requires that assets and liabilities of the acquiree be recorded at their fair value at the acquisition date of control, as well as the recognition of goodwill, through the use of a complex process in determining such values.

Bad debt provision

The recoverability of receivables is measured by considering the uncollectibility of receivables, their age and losses on receivables recognized in the past by type of similar receivables.

Accruals, contingent liabilities and employee benefits

As regards the provisions for restoration costs the estimate of future costs to dismantle tangible assets and restore the site is a complex process that requires an assessment of the liability arising from such obligations which seldom are entirely defined by law, administrative regulations or contract clauses and which normally are to be complied with after an interval of several years.

The accruals connected with legal, arbitration and fiscal disputes are the result of a complex estimate process based upon the probability of an unfavorable outcome.

Employee benefits, especially the provision for employee severance indemnities, are calculated using actuarial assumptions; changes in such assumptions could have a material impact on such liabilities.

Revenues

Revenue recognition is influenced by:

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the expected duration of the relationship with the customer for revenues from telephone service activations (as well as the related costs up to the ceiling of the amount of revenues);

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the estimate of the amount of discounts, allowances and returns to be recorded as a direct deduction from revenues:

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the estimate of the fair value of each component of bundled offerings.

Income taxes

Income taxes (current and deferred) are calculated in each country in which the Group operates according to a prudent interpretation of the tax laws in effect. This process sometimes involves complex estimates to determine taxable income and deductible and taxable temporary differences between the carrying amounts and the taxable amounts. In particular, deferred tax assets are recognized to the extent that future taxable income will be available against which they can be utilized. The measurement of the recoverability of deferred tax assets, recognized based on both unused tax loss carryforwards to future years and deductible differences, takes into account the estimate of future taxable income and is based on conservative tax planning.

Derivative instruments and equity instruments

The fair value of derivative instruments and equity instruments is determined on the basis of either prices in regulated markets or quoted prices provided by financial counterparts, or using valuation models which also take into account subjective measurements such as, for example, cash flow estimates, expected volatility of prices, etc.

In the absence of a Standard or an Interpretation that specifically applies to a particular transaction, management carefully considers subjective valuation techniques and uses its judgment as to the accounting methods to adopt with a view to providing financial statements which faithfully represent the financial position, the results of operations and the cash flows of the Group, which reflect the economic substance of the transactions, are neutral, prepared on a prudent basis and complete in all material respects.

Correction of errors

IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors) provides for, among other things, the recognition and disclosure of prior year errors. According to this standard, errors include the effects of mathematical mistakes, mistakes in applying accounting policies, oversights or misinterpretations of facts, and fraud.

Material errors, with respect to their size and the circumstances that caused them, shall be corrected retrospectively in the first set of financial statements authorized for issue after their discovery by:

restating the comparative amounts for the prior years presented in which the error occurred; or

restating the opening balances of assets, liabilities and equity for the earliest prior year presented if the error occurred before the earliest prior year presented.

Retrospective restatement corrects the recognition, measurement and disclosure of amounts of elements of financial statements as if a prior year error had never occurred.

 ${\bf Telecom\ Italia\ Group\ Consolidated\ Financial\ Statements\ at\ December\ 31,2009}$

New Standards and Interpretations adopted by the EU and in force from January 1, 2009

As required by IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors), the IFRS in force from January 1, 2009 are reported below and briefly summarized.

IFRS 8 (Operating Segments)

On November 21, 2007, Commission Regulation (EC) 1358-2007 was published endorsing the amendment to the standard.

IFRS 8 requires an entity to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments for which discrete financial information is available and whose operating results are reviewed regularly by the entity s Chief Operating Decision Maker (CODM) to make decisions about resources to be allocated to the segment and to assess its performance. Financial information is to be presented on the same basis as that used for internal reporting to the CODM. IFRS 8 supersedes IAS 14 (Segment Reporting). The adoption of this standard did not involve any changes in the disclosure related to the operating segments.

Amendments to IAS 23 (Borrowing Costs)

On December 10, 2008, Commission Regulation (EC) 1260-2008 was published endorsing the amendments to the standard.

The main amendment to IAS 23 removes the option, allowed in the previous version of the standard, of immediately recognizing borrowing costs as an expense in the period incurred (the treatment adopted by the Telecom Italia Group), rather than capitalizing them.

The revised IAS 23 requires borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets that take a substantial period of time to get ready for use or sale to be capitalized as part of the cost of such assets. The adoption of this standard did not have any effect on the consolidated financial statements at December 31, 2009.

Amendments to IFRS 2 (Share-Based Payment)

On December 16, 2008, Commission Regulation (EC) 1261-2008 was published endorsing the amendments to the standard.

The standard clarifies the definition of vesting conditions and specifies the cases in which a condition that is not satisfied will result in the recognition of a cancellation of the award granted. The amendments did not have any impact on the consolidated financial statements at December 31, 2009.

IFRIC 13 (Customer Loyalty Programmes)

On December 16, 2008, Commission Regulation (EC) 1262-2008 was published endorsing IFRIC 13.

This interpretation addresses general accounting guidelines for customer loyalty programmes. Such interpretation is characterized by the following elements:

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loyalty award credits granted to a customer are considered a separately identifiable element of the original sales transaction of the product or service itself and represent rights granted to the customer, for which the customer implicitly paid;

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the amount of sales proceeds allocated to the loyalty award credits is measured by reference to their fair value (that is, the amount for which the award credits could have been sold separately). The entity recognizes the deferred portion of the proceeds as revenue only when it has fulfilled its obligations.

IFRIC 13 was accounted for retrospectively in accordance with IAS 8 and led to the restatement of the separate consolidated income statement, consolidated statement of comprehensive income and the consolidated statement of cash flows for the year ended December 31, 2008 in addition to the consolidated statement of financial position at January 1, and at December 31, 2008 (for further details, please see Note "Restatement for errors and changes in accounting policies").

Amendments to IAS 1 (Presentation of Financial Statements)

On December 17, 2008, Commission Regulation (EC) 1274-2008 was published endorsing the amendments to IAS 1.

The main changes introduced provide for:

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the presentation in the statement of changes in equity of the details related only to the owner changes in equity;

the presentation of all non-owner changes in equity in two statements (approach adopted by Telecom Italia):

a statement (Separate income statement) displaying components of profit (loss) for the year;

a statement (Statement of comprehensive income) beginning with profit (loss) for the year and displaying components of other comprehensive income.

Amendments to IAS 32 (Financial Instruments: Presentation) and IAS 1 (Presentation of Financial Statements)

On January 21, 2009, Commission Regulation (EC) 53-2009 was published endorsing the amendments to these standards.

The amendments to IAS 32 require, when certain conditions are met, that certain puttable financial instruments or obligations arising on liquidation should be classified as equity. The amendments to IAS 1 require disclosure of specific information about those instruments. The adoption of these amendments did not have any effect on the consolidated financial statements at December 31, 2009.

IFRIC 16 (Hedges of a Net Investment in a Foreign Operation)

On June 4, 2009, Commission Regulation (EC) 460-2009 was published endorsing the interpretation.

This interpretation eliminates the possibility of applying hedge accounting for a hedge of the foreign exchange differences between the functional currency of a foreign operation and the presentation currency of the parent s consolidated financial statements. Moreover, the interpretation clarifies that in a hedge of a net investment in a foreign operation the hedging instrument may be held by any company within the group. The adoption of this interpretation did not have any effect on the consolidated financial statements at December 31, 2009.

Amendments to IFRIC 9 (Reassessment of Embedded Derivatives) and IAS 39 (Financial Instruments: Recognition and Measurement): embedded derivatives

On November 27, 2009, Commission Regulation (EC) 1171-2009 was published endorsing the interpretation and the amendments to the standard.

The amendments to IFRIC 9 and IAS 39 allow entities to reclassify certain financial instruments out of the fair value through profit or loss category in specific circumstances. The amendments clarify that on the reclassification of a financial asset out of the fair value through profit or loss category all embedded derivatives have to be assessed and, if necessary, separately accounted for in the financial statements. The adoption of these amendments did not have any effect on the consolidated financial statements at December 31, 2009.

Amendments to IFRS 7 (Financial Instruments: disclosures)

On November 27, 2009, Commission Regulation (EC) 1165-2009 was published endorsing the amendment to the standard.

The amendments require, for every category of financial instrument measured at fair value, an indication of the methods and valuation techniques adopted. For this purpose, a three-level hierarchy has been introduced: (level 1: quoted prices; level 2: inputs derived from observable market data; level 3: inputs that are not based on observable market data).

Amendments have also been made to the liquidity risk disclosures. The adoption of these amendments did not have any effect on the consolidated financial statements at December 31, 2009.

IFRIC 18 (Transfer of Assets from Customers)

On November 27, 2009, Commission Regulation (EC) 1164-2009 was published endorsing IFRIC 18.

This interpretation applies to the accounting for transfers of items of property, plant or equipment by entities that receive such transfers from their customers and that the entity must then use to connect the customer to a network to provide the same goods or services. If the transferred item is controlled by the entity, it should be measured at fair value on initial recognition in property, plant and equipment. The interpretation also applies to cash received by entities from clients that must be used only to construct the asset.

The related revenues should be recognized over the terms of the contract agreed with the client to supply the

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goods or services or, if the date is not specified, over a period no longer than the estimated useful life of the asset. IFRIC 18 shall be applied prospectively to transfers of assets from customers received on or after July 1, 2009. The application of this interpretation did not have any effect on the consolidated financial statements at December 31, 2009.

Improvements to IFRS issued by IASB in 2008

On January 23, 2009, Commission Regulation (EC) 70-2009 was published endorsing the improvements to the following standards that are in force from January 1, 2009.

IAS 1 (*Financial Statement Presentation*): assets and liabilities arising from derivative financial instruments that are not held for trading and that are not financial guarantee contracts or designated hedging instruments should be presented as either current or non-current assets and liabilities, according to their settlement date;

IAS 16 (*Property*, *Plant and Equipment*): the amendment provides clarification on the classification and accounting treatment for an entity that, in the course of the ordinary activities, routinely sells items of property, plant and equipment that it has held for rental to others;

IAS 19 (*Employee Benefits*): the amendment clarifies the treatment for changes in employee benefits, defines recognition for cost and income relating to past service cost and revises the distinction between short-term and long-term employee benefits, and must be applied prospectively;

IAS 20 (Accounting for Government Grants and Disclosure of Government Assistance): the amendment states that the benefit of a government loan at a below-market interest rate should be treated as a government grant, and must be applied prospectively;

IAS 23 (Borrowing Costs): the amendment consists in a better definition of borrowing costs;

IAS 28 (*Investments in Associates*): the amendment clarifies that where investments in associates are accounted for by the equity method, any impairment loss should not be allocated to specific assets (and, in particular, to any goodwill) included within the carrying amount of the investment in the associate, but, rather, to the investment as a whole. Accordingly, where there are conditions for a subsequent reversal, such impairment reversal is recognized in full;

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IAS 36 (*Impairment of Assets*): this amendment requires additional disclosure if fair value less costs to sell is determined using discounted cash flow projections;

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IAS 38 (*Intangible Assets*): the amendment requires that when an entity incurs costs providing future economic benefits, but no intangible assets are recognized, such costs should be recognized as expenses when incurred, meaning when the entity receives the related goods or services. Moreover, an amendment to the standard allows entities to use the Unit of Production Method to calculate the amortization charge on an intangible asset with a finite useful life;

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IAS 39 (*Financial instruments: Recognition and Measurement*): the amendment clarifies how to calculate the revised effective interest rate on a financial instrument on cessation of fair value hedge accounting and also specifies the cases in which it is possible for there to be movements into and out of the fair value through profit or loss category.

The application of *Improvements to IFRS* (issued by IASB in 2008) did not have any effect on the consolidated financial statements at December 31, 2009.

New Standards and Interpretations endorsed by the EU but not yet in force and early adopted

IFRS 3R (Business Combinations) and IAS 27R (Consolidated and Separate Financial Statements)

On June 3, 2009, Commission Regulations (EC) 494-2009 and 495-2009 were published endorsing the revised versions of IFRS 3R and IAS 27R.

IFRS 3R introduces a number of changes in the accounting for business combinations that impact the amount of goodwill recognized, the reported results in the period that an acquisition occurs and future reported results.

IAS 27R requires that a change in a parent s ownership interest in a subsidiary that does not result in loss of control be accounted for as an equity transaction, clarifies the accounting treatment in the event of the loss of control in a subsidiary and requires that the investors losses share in a non-controlling interest be allocated to the non-controlling interest even if this results in a deficit.

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The changes introduced by IFRS 3R and IAS 27R must be applied prospectively starting from January 1, 2010. However, following the acquisition of the entire stake in the Brazilian telecommunications company Intelig Telecomunicações Ltda at the end of December 2009, by means of the merger of Holdco Participações Ltda (the parent company of Intelig) into Tim Participações S.A., Telecom Italia has decided, as allowed, to early adopt such amendments starting from the 2009 financial statements. The early adoption of such amendments (in particular of IAS 27R) resulted in the recognition in equity, instead of the separate income statement, of the capital gain realized on the partial sale (without loss of control) of Tim Participações S.A. for a total amount of 47 million euros. Moreover, the adoption of these amendments resulted in an effect on the earnings per share for the year 2009 of less than 0.01 euros.

New Standards and Interpretations endorsed by the EU but not yet in force

As required by IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors), the IFRS in force from January 1, 2010 are reported below and briefly summarized.

Amendments to IAS 39 (Financial Instruments: Recognition and Measurement Eligible hedged items)

On September 15, 2009, Commission Regulation (EC) 839-2009 was published endorsing some amendments to IAS 39 which clarifies certain aspects of hedge accounting:

identifying the cases in which inflation may be a hedged risk;

specifying that only the intrinsic value, not the time value, of an option can be designated as a hedge of one or some risks of a hedged item (that is, a one-sided risk).

The amendments are effective beginning January 1, 2010 and must be applied retrospectively in accordance with IAS 8.

The application of these amendments is not expected to have a material impact on the consolidated financial statements.

IFRIC 17 (Distribution of Non-cash Assets to Owners)

On November 26, 2009, Commission Regulation (EC) 1142-2009 was published endorsing IFRIC 17.

This interpretation provides guidelines on the accounting treatment for the distribution of non-cash assets to shareholders. In particular, the interpretation clarifies that a dividend payable should be recognized when the dividend is appropriately authorized and that an entity should measure this dividend payable at the fair value of the net assets to be distributed. Finally, an entity should recognize the difference between the dividend paid and the carrying amount of the net assets used for payment in the separate income statement.

IFRIC 17 is effective beginning January 1, 2010 and must be applied prospectively.

The application of this interpretation is not expected to have any effect on the consolidated financial statements.

Amendments to IAS 32 (Classification of Rights Issues)

On December 23, 2009, Commission Regulation (EC) 1293-2009 was published endorsing some amendments to IAS 32 regarding the accounting of rights issues (rights, options or warrants) that are denominated in a currency other than the functional currency of the issuer. Previously such rights issues were accounted for as derivative liabilities. The amendments require that, provided certain conditions are met, such rights issues are classified as equity regardless of the currency in which the exercise price is denominated.

The amendments to IAS 32 are effective beginning January 1, 2011, but earlier application is permitted.

The application of these amendments is not expected to have a material impact on the consolidated financial statements.

Amendments to IFRS 2 (Group Cash-settled Share-based Payment Transactions)

On March 23, 2010, Commission Regulation (EC) 244-2010 was published endorsing the amendments to IFRS 2. The amendments clarify, among other things, that an entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the group settles the

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transaction, and no matter whether the transaction is settled in shares or cash. The amendments are effective from January 1, 2010. The application of this amendment is not expected to have a material impact on the consolidated financial statements.

Improvements to IFRS (issued by IASB in 2008)

On December 23, 2009, Commission Regulation (EC) 70-2009 was published endorsing, *inter alia*, some improvements to IFRS 5 (*Non-current assets held for sale and discontinued operations*). The amendment clarifies that all of a subsidiary s assets and liabilities are classified as held for sale if an entity s disposal sale plan results in loss of control, regardless of whether the entity will retain a non-controlling interest in its former subsidiary after the sale.

The amended IFRS 5 is effective from January 1, 2010.

The application of these Improvements to IFRS (issued by IASB in 2008) is not expected to have any effect on the consolidated financial statements.

Improvements to IFRS (issued by IASB in 2009)

On March 23, 2010, Commission Regulation (EC) 243-2010 was published endorsing the improvements to the following standards, in force from January 1, 2010:

IFRS 2 (Share-based Payment)

These amendments clarify that following the changes made by IFRS 3R to the definition of a business combination, the contribution of a business on the formation of a joint venture and the combination of entities or businesses under common control do not fall within the scope of IFRS 2.

IFRS 5 (Non-current Assets Held for Sale and Discontinued Operations)

This amendment, which shall be applied prospectively, clarifies that IFRS 5 and other IFRSs that specifically refer to non-current assets (or disposal groups) classified as held for sale or discontinued operations set out all the disclosures required in respect of those assets or operations.

IFRS 8 (Operating Segments)

The amendment to IFRS 8 clarifies that an entity shall report a measure of total assets for each reportable segment only if such an amount is regularly provided to the Chief Operating Decision Maker. Before, this information was

required, in any case, for each reportable segment.

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IAS 1 (Presentation of Financial Statements)

This amendment clarifies that an entity shall classify a liability as current when it does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting period, even if, at the option of the counterparty, the terms of a liability could result in its settlement by the issue of equity instruments.

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IAS 7 (Statement of Cash Flows)

The amendment clarifies that only expenditures that result in a recognized asset in the statement of financial position are eligible for classification as investing activities.

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IAS 17 (Leases)

The amendment refers to the classification of leases of land and buildings. When a lease includes both land and buildings elements, an entity shall assess the classification of each element as a finance or an operating lease separately. At the date of adoption the classification of all land elements of unexpired leases must be reassessed, with any lease newly classified as a finance lease to be recognized retrospectively.

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IAS 36 (Impairment of Assets)

The amendments refer to the allocation of goodwill to cash-generating units (or groups of cash-generating units) of an acquirer in a business combination or for purposes of impairment testing. In particular, the amendments clarify that each unit or group of units to which the goodwill is so allocated shall not be larger than an operating segment as defined by IFRS 8 (Operating Segments) before aggregation.

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IAS 39 (Financial Instruments: Recognition and Measurement)

The main amendments, to be applied prospectively to all unexpired contracts, are as follows:

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within the scope of IAS 39, the clarification about the exclusion of any forward contracts between an acquirer and a selling shareholder to buy or sell an acquiree that will result in a business combination at a future acquisition date;

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as regards accounting for an embedded derivative separately from the host contract, the following clarification regarding the prepayment option embedded in a host debt contract

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was introduced: in the case in which the exercise price of a prepayment option reimburses the lender for an amount up to the approximate present value of lost interest for the remaining term of the host contract, such option shall be considered closely related to the host contract and therefore not accounted for separately.

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IFRIC 9 (Reassessment of Embedded Derivatives)

This amendment, applicable prospectively, excludes from the scope of IFRIC 9 embedded derivatives in contracts acquired in a business combination, a combination of entities or businesses under common control or the formation of a joint venture.

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IFRIC 16 (Hedges of a Net Investment in a Foreign Operation)

The amendments refer to the removal of the prohibition to use a derivative held by the foreign operation being hedged as a hedge of the net investment in that foreign operation.

The application of the Improvements to IFRS (2009) is not expected to have a material impact on the Company s consolidated financial statements.

Note 3 Restatement for errors and changes in accounting policies

Restatement as a result of errors

The ongoing criminal investigation involving Telecom Italia Sparkle, and the Rome court Order issued in relation to this investigation (the Order) which was served on the company on February 23, 2010 - for further details please see Note Contingent liabilities, other information, commitments and guarantees - alleges that a number of former directors, former employees and current employees of Telecom Italia Sparkle committed crimes of cross-border criminal conspiracy, tax evasion, international money-laundering, reinvestment of profits from criminal activities, and registering assets under false names. The crimes of a cross-border criminal conspiracy, international money-laundering and reinvestment of profits from criminal activities are offenses that may entail administrative liability for a corporation under the Legislative Decree 231/2001.

As part of the proceedings, the Rome Judge issued a seizure order for 298 million euros, corresponding to the alleged unlawful deduction of VAT related to the transactions under investigation. A hearing was scheduled in chambers to discuss the request for the appointment of an Administrator for Telecom Italia Sparkle pursuant to Legislative Decree 231/01. On April 6, 2010, the Preliminary Investigations Judge cancelled this hearing as there were no longer any grounds to proceed on this matter.

In addition to the amounts seized, Telecom Italia Sparkle, as detailed in Note Contingent liabilities, other information, commitments and guarantees , provided guarantees for an amount of 195 million euros, of which 72 million euros corresponds to the potential confiscation of profits generated by the sales transactions noted above, and 123 million euros corresponds to the difference between the amount already seized and corresponding to the VAT deducted during tax years 2005, 2006 and 2007 (298 million euros), and the highest amount the company could potentially owe in settlement of its tax position regarding the use of VAT credits on the basis of one of the possible settlement procedures with the Italian Tax Authorities.

The sales transactions effected, in the financial years 2005, 2006 and 2007, related to Premium telecommunications services carried over the Telecom Italia Sparkle network and were conducted with a number of smaller telecommunications carriers resident in the European Union (EU).

Internal investigation 2007

In November 2006, the Rome Judge interviewed a number of Telecom Italia Sparkle officials, directors and employees as witnesses with knowledge of the facts with regard to an investigation on a VAT fraud alleged to have been committed by a number of Italian telecommunications operators, including the clients and suppliers identified in the Order. Subsequently, in January 2007 Telecom Italia Sparkle launched an internal investigation into contracts and commercial relations with these particular clients and suppliers. On completion of the internal investigation, which was undertaken with the assistance of independent tax consultants, in June 2007 commercial relations with the above-mentioned parties were terminated for precautionary reasons. As part of the investigation, Telecom Italia assessed its VAT position and particularly the tax paid with regard to the above-mentioned commercial transactions. On the basis of information available at the time, the conclusion of the

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investigation was that deduction of VAT on these purchases was appropriate.

Subsequent elements

Analyses and information acquired since the Order have provided additional elements for assessment of the events under investigation and the analysis undertaken in the past, adding previously unknown information which has become available through investigations undertaken by the Rome Prosecutors, using their specific powers and faculties.

Internal investigation 2010

Subsequent to the issue of the Order, the company appointed independent legal, accounting and tax advisors to undertake a documentary investigation into activities between 2005 and 2009. The advisers—analysis focused on contracts and relations maintained by Telecom Italia Sparkle other than those covered under the Order, referring in particular to counterparties other than major telecommunications carriers and other Telecom Italia Group companies, concentrating on traffic data and associated revenues, costs and payments. The Corporate Organs were informed about the extent and results of this analysis.

Restatement

Drawing upon further information available under the Order, along with data acquired as part of the 2010 internal investigation, Telecom Italia concluded that a number of transactions in the financial years 2005, 2006 and 2007 were affected by certain anomalies regarding the actual existence of the transactions and traffic, in addition to the progress and routing of traffic itself, to such an extent that the company now believes that these operations were subject to errors as defined under IAS 8.

Therefore, in compliance with IAS 8, and without acknowledging any liability whatsoever, the company is restating the revenues and costs recorded in 2005, 2006 and 2007 for these operations as follows:

2005-2007: adjustment of revenues and costs for the transaction identified; the surplus of revenues over costs has been adjusted and recognized against provisions for risks and charges under Trade and miscellaneous payables and other current liabilities in regard to legal risks and charges connected with this matter;

2005-2007: provisions for risks and charges included under Trade and miscellaneous payables and other current liabilities for further tax risks and charges;

2005-2009: provisions for risks and charges concerning legally-applicable interest associated with the above provisions, for the year to which they apply.

After making these adjustments and provisions, the data for the 2008 financial year used in comparisons (including the statement of financial position as at January 1, 2008) have been restated. The total amount set aside in provision for risks and charges, recognized against Equity attributable to owners of the Parent, amounts to 487 million euros as at January 1, 2008, 497 million euros as at December 31, 2008, and 507 million euros as at December 31, 2009.

The adjustments and provisions made are summarized as follows:

(million of euros)
2005
2006
2007
2008
2009
Total
Adjustment to Revenues and Other income
(323)
(754)
(168)
-
-
(1,245)

Adjustment to

Acquisition of goods and services

311

707

155

_

_

1,173

_

Other operating expenses (Provision charges for indirect taxes (VAT) and fines)

(77)

(256)

(70)

_

_

(403)

IMPACT ON EBITDA AND EBIT

(89)

(303)

(83)

-

-

(475)
Finance expenses (Provision charges for interest on VAT)
-
(4)
(8)
(10)
(10)
(32)
IMPACT ON PROFIT FOR THE YEAR ATTRIBUTABLE TO OWNERS OF THE PARENT
(89)
(307)
(91)
(10)
(10)
(507)

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

(million of euros)

12/31/2005

12/31/2006

12/31/2007

12/31/2008

12/31/2009

IMPACT ON EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

(89)

(396)

(487)

(497)

(507)

Trade and miscellaneous payables and other current liabilities (Provisions for risk and charges)(1)

89

396

	487
	497
	507
	IMPACT ON TOTAL CURRENT LIABILITIES
	89
	396
	487
	497
	507
(1) The adjustments made do not impact the other statement of financial position line	items.
Restated adjusted data are as follows:	
	(million of euros)
	2005
	2006

2007 2008 2009 Revenues 29,193 29,785 29,802 29,000 27,163 **Total** operating revenues and other income 29,861 30,358 30,185 29,336 27,445 Acquisition of goods and services (12,253)(12,876)(13,442) (13,120)(11,480)Other operating expenses

Lagar Filling. TELEGOWITT TELETOT TO TOM OT	
	(1,524)
	(1,769)
	(2,268)
	(1,631)
	(1,616)
	EBITDA
	12,468
	12,498
	11,295
	11,090
	11,115
	EBIT
	7,548
	7,269
	5,738
	5,437
	5,493
	Finance income (expenses)
	(2,058)
	(2,191)
	(2,183)
	(2,611)
	(2,170
	Profit for the year

3,601		
2,696		
2,360		
2,178		
1,596		
Attributable to owners of the Parent		
shareholders		
3,127		
2,707		
2,353		
2,177		
1,581		
(million of euros)		
12/31/2005		
12/31/2006		
12/31/2007		
12/31/2008		
12/21/2000		

12/31/2009

Equity attributable to owners of the Parent

25,573

25,622

25,431

25,598

25,952

Restatement as a result of changes in accounting policies IFRIC 13 (Customer Loyalty Programmes)

As described in Note Accounting Policies, IFRIC 13 was accounted for retrospectively in accordance with IAS 8 and led to the restatement of the separate consolidated income statement and the consolidated statement of cash flows for the years ended December 31, 2008 and 2007 in addition to the consolidated statement of financial position at December 31, 2008 and at December 31, 2007. Such restatement is related to the Domestic operating segment only.

The application of IFRIC 13 led to: a decrease in revenues mainly in reference to the deferral of the component relating to customer award credits granted and an increase in acquisition of goods and services correlated to the redemption of awards and a consequent reduction in the tax charge. In the consolidated statement of financial position, this Interpretation led to the recognition of higher current liabilities, mainly correlated to the deferral of revenues, the recognition of deferred tax assets and a consequent reduction in equity.

* * *

The following tables reflect the impacts on the prior year s financial statement line items of the accounting adjustments for errors as defined by IAS 8 in connection with the Telecom Italia Sparkle case and the retrospective application of IFRIC 13.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

2008

(millions of euros)

Historical

Errors

Impact IFRIC 13

Restated

Revenues

29,042

(42)

29,000

Other income

336

336

Acquisition of goods and services

(13,116)

_

(4)

(13,120)

Other operating expenses

(1,638)

7

(1,631)

OPERATING
PROFIT BEFORE
DEPRECIATION
AND
AMORTIZATION,
CAPITAL GAINS
(LOSSES) AND
IMPAIRMENT
REVERSALS
(LOSSES) ON
NON-CURRENT
ASSETS (EBITDA)

11,129

(39)

11,090

OPERATING PROFIT (EBIT)

5,476

(39)

5,437

Finance expenses

(6,349)

(10)

(6,359)

PROFIT BEFORE TAX FROM CONTINUING OPERATIONS

2,943

(10)

(39)

2,894

Income tax expense

(689)

12

(677)

PROFIT FROM CONTINUING OPERATIONS

2,254

(10)

(27)

2,217

PROFIT (LOSS) FOR THE YEAR

2,215

(10)

(27)

2,178

598

Attributable to:

* Owners of the Parent
2,214
(10)

(27) 2,177

* Non-controlling interests

1

1

1/1/2008

12/31/2008

(millions of euros)

Historical

Errors

Impact IFRIC 13

Restated

Historical

Errors

Impact IFRIC 13

Restated

Deferred tax assets

247

3

250

987

15

1,002

TOTAL NON-CURRENT ASSETS

70,688

3

70,942
15
70,957

TOTAL ASSETS
87,425
3
87,428
85,635

15

EQUITY

Other reserves and retained earnings (accumulated losses), including profit for the year

13,628

(487)

(4)

13,137

13,846

(497)

(31)

Equity attributable to owners of the Parent

25,922

(487)

(4)

25,431

26,126

(497)

(31)

25,598

Non-controlling interests

1,063

-

1,063

730

730

TOTAL EQUITY

26,985

603

(487)

(4)

26,494

26,856

(497)

(31)

26,328

Trade and miscellaneous payables and other current liabilities

12,380

487

7

12,874

10,896

497

46

11,439

TOTAL CURRENT LIABILITIES

19,162

487

7

19,656

18,423

497

46

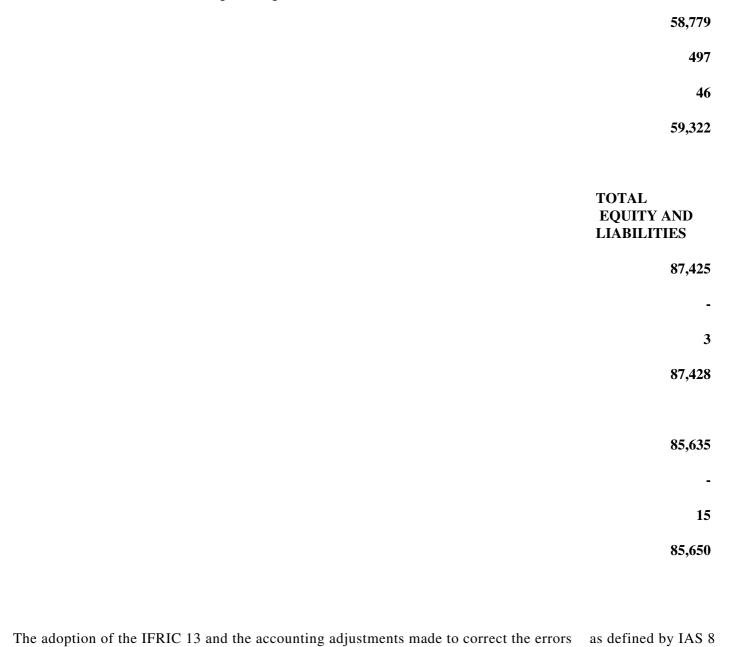
18,966

TOTAL LIABILITIES

60,440

487

7



identified in connection with the Telecom Italia Sparkle case had an effect on the basic and diluted earnings per share

in 2008 and in 2007 of less than 0.01 euros.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Note 4 Business combinations
Year 2009 Acquisition of Intelig Telecomunicações Ltda
On December 30, 2009, Tim Participações finalized the acquisition of Intelig Telecomunicações Ltda, the domestic and international Brazilian telecommunications operator for long-distance and data transmission services. That company has been consolidated in the Telecom Italia Group as from the same date.
Specifically, the purchase transaction, through the merger by incorporation of the parent, which owns 100% of Intelig (Holdco Participaçoes, controlled by JVCO), in Tim Participaçoes, had begun on April 16, 2009 by sealing agreements between Tim Participaçoes, its parent Tim Brasil and JVCO Participaçoes (controlled by the Docas group and the indirect parent of Intelig Telecomunicações Ltda).
The finalization of the transaction was subject to a series of conditions including approval by the Brazilian National Regulatory Agency (Anatel) which was obtained on August 16, 2009. The Antitrust Authority was also notified of the transaction and its analysis is still underway.
The purchase, through the merger transaction, was finalized on December 30, 2009 by assuming a financial debt of Intelig equal to USD 68 million. At the time of the merger, the seller was attributed JVCO shares equal to 5.14% of Tim Participações ordinary and preferred share capital. Moreover, 3% of Docas ordinary shares were transferred to Tim Brasil to guarantee Intelig s financial situation to meet its potential liabilities.
The accounting effects of the business combination are represented by the following:
Goodwill of 96 million euros has been determined provisionally as the difference between the market value of the shares issued on behalf of the seller as of December 30, 2009 (295 million euros) and the carrying amount of the net

assets acquired (199 million euros). During 2010 (and in any case within 12 months following the transaction), the provisional amounts of the assets and liabilities recorded at the acquisition date will be adjusted retroactively to take into account their fair value at the acquisition date with the consequent re-determination of the value of goodwill;

.

the transaction led to the partial sale (dilution), without loss of control, of a portion of the investment held by the Group in Tim Participações S.A.. Following the early application of IFRS 3R and IAS 27R, the comparison between the stock market valuation of the shares issued on behalf of the seller and the net assets sold led to recognition in equity of a gain of 47 million euros, including 39 million euros for the reclassification, to equity attributable to non-controlling interests, of the transferred portion of the Reserve for exchange differences on translating foreign operations.

Intelig Telecomunicações Ltda Data at December 30, 2009

(millions of euros)

Fair

value

Carrying amount

Goodwill

96
-
Other non-current assets
272
272
Total current assets
131
131
Total assets
(A)
499
403
Total non-current liabilities
62
62

Total current liabilities
142
142 Total liabilities
Total navinues
(B)
204
204 Net assets acquired
(A-B)
295
199

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Had the purchase transaction been completed as of January 1, 2009, the consolidated financia Telecom Italia Group would have presented higher revenues of 223 million euros and a lower ope by 17 million euros.	
Year 2008	
In 2008, there were no transactions entered into of the type of business combinations defined in IF	RS 3.
Note 5 Goodwill	
Details of goodwill by business segment and the changes during 2008 and 2009 are presented in the	e following tables:
	(millions of euros)
	12/31/2007
	Discontinued Operations
	Increase
	Decrease
	Exchange differences
	Reclassifications
	12/31/2008

Domestic

41,953

41,953

Brazil

1,295

(257)

1,038

European BroadBand

942

(249)

(21) 672 Media 230 (2) 228 **Total** 44,420 (249) (23) (257) 43,891 (millions of euros) 12/31/2008

Discontinued Operations Increase Decrease Exchange differences Reclassifications 12/31/2009 Domestic 41,953

41,953

Brazil

1,038

96

307

1,441

European BroadBand^(*)

672

(661)

(11)

-

Media

228

228

Other Operations (*)

_

(6)
11
5
Total
43,891
(661)
96
(6)
307
-
43,627
(*) Following the inclusion of HanseNet in Discontinued operations, the European BroadBand Business Unit is no longer presented; the other companies of that Business Unit have become part of Other Operations.
The reduction of 264 million euros in 2009 is due to the following:
-661 million euros for the reclassification of goodwill allocated to HanseNet to Discontinued operations/Non-current assets held for sale;
•
-6 million euros for the impairment loss, carried out on the basis of the impairment test s results, of the goodwil attributed, within Other operations, to the consolidated company BBNed;
+96 million euros for the acquisition of Intelig Telecomunicações Ltda;
+307 million euros for exchange differences relating to the goodwill of the Brazilian companies.

The goodwill of the Domestic Business V	Unit at December 31,	, 2009 includes 421	million euros re	lating to the
International Wholesale cash-generating uni	t.			

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 $\begin{tabular}{l} \textbf{Telecom Italia Group Consolidated Financial Statements at December 31, 2009} \end{tabular}$

The gross carrying amounts of goodwill and the relative accumulated impairment losses from January 1, 2004 (date of allocation to the cash-generating units - CGU) to December 31, 2009 and 2008 can be summarized as follows:

12/31/2009

12/31/2008

(millions of euros)

Gross carrying amount

Accumulated

impairment losses

Net carrying amount

Gross carrying amount

Accumulated

impairment losses

Net carrying amount

(*)42,245
(*)(292)
41,953
(*)42,245
(*)(292)
41,953
Brazil
1,448
(7)
1,441
1,045
(7)
1,038
European BroadBand ^(**)
-
-
-
693
(21)
672
Media
228

Domestic

228 228 228 Olivetti 6 (6) 6 (6) Other Operations(**) 11 (6) 5 **Total** 43,938 (311) 43,627 44,217 (326) 43,891

(*) Includes 282 million euros relating to the settlement with De Agostini in 2004.

621

(**) Following the inclusion of HanseNet in Discontinued operations, the European BroadBand Business Unit is no longer presented; the other companies of that Business Unit have become part of Other Operations.

Goodwill under IAS 36 is not amortized but is tested for impairment annually or more frequently if specific events or circumstances indicate that it may be impaired. To test for impairment, goodwill must be allocated to cash-generating units (CGUs) or groups of CGUs according to the maximum aggregation limit which cannot exceed the operating segment in accordance with IFRS 8. Since the Group has adopted a new customer centric organization in the Domestic segment, replacing the previous organization based on the distinction by fixed and mobile technology, goodwill of the CGUs/groups of CGUs which form the Domestic segment was reallocated on the basis of the relative values of the new CGUs/groups of CGUs at January 1, 2009 under IAS 36, paragraph 87. The allocation of goodwill considers the lowest level at which goodwill is monitored for internal management purposes. The business units (or groups of units) to which goodwill has been allocated are as follows:

Segment					
Business units (or groups of units)					
Domestic					
Core Domestic					
International Wholesale					
Brazil					
Tim Brasil					
Media					
Telecom Italia Media					
Other operations					
BBNed					

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

The value used to determine the recoverable amount of the business units (or groups of units) to which goodwill has been allocated is the value in use, with the exception of Telecom Italia Media, for which the stock market capitalization at December 31, 2009 has been used as the fair value of the entity.

The most representative basic assumptions for the calculation of the value in use of each group of cash-generating units are presented in the following table:

Core Domestic

International Wholesale

Brazil

EBITDA margin

(EBITDA/revenues) during the period of the plan

EBIT margin (EBIT/revenues)

EBITDA margin

(EBITDA/revenues) during the period of the plan

Growth of EBITDA during the period of the plan

Growth of EBITDA during the period of the plan

Capital expenditures rate
(capex/revenues)

Costs of network user rights
(IRUs) and related amortization

Capital expenditures rate
(capex/revenues)

BRL/euro exchange rate

Cost of capital

Cost of capital

Cost of capital

Long-term growth rate

Long-term growth rate

Long-term growth rate

The estimate of the value in use for all the CGUs is based on the data in the 2010-2012 Plan. The expected flows beyond 2012 have been capitalized in perpetuity. The result flows used for purposes of the estimate of the value in use are cash nopat, equal to (Ebitda Capex) x (1-Tc). Only in the case of the International Wholesale CGU, the valuation prudently is based on the capitalization of the expected result (Nopat) for 2010 (excluding therefore the expected growth during the period of the plan and considering amortization higher than capex).

The nominal growth rates used to estimate the terminal value are the following (the growth rate of Brazil refers to flows in Brazilian reais):

Core Domestic

International Wholesale

Brazil

-0.35%

-0.5%
+2.93%
Such rates fall within the range of growth rates applied by the analysts who follow Telecom Italia shares (as can be seen in the reports published after the announcement of the Group s third-quarter 2009 results).
The cost of capital was estimated by considering the following:
a)
the criterion for the estimate of the cost of capital CAPM - Capital Asset Pricing Model (the criterion used by the Group to estimate the value in use and referred to in Annex A of IAS 36);
b)
the Beta coefficient for the Core Domestic CGU and International Wholesale arrived at by using the Beta coefficients of the European telephone incumbents, including Telecom Italia itself, adjusted to take into account the financial structure (beta coefficient = 0.95);
c)
the Beta coefficient for the Brazil CGU was calculated on the basis of the list price of the corresponding ADR compared to the relative stock market index (beta coefficient = 1.22);
d)
in the case of International Wholesale, a full equity financial structure was considered since it is representative of the normal financial structure of the business;
e)
for the principal operating segments of the Group, reference was made to the weighted average cost of capital (WACC) identified by the analysts who follow Telecom Italia shares in their reports published after the announcement of the Group s third-quarter 2009 results.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Since a direct correlation exists between the cost of capital used by analysts and the long-term growth rate (g) projected for purposes of estimating the terminal value, a comparison has also been made in terms of the capitalization rates (WACC-g). In particular, the capitalization rate (WACC-g) of the Core Domestic group of CGUs was used which is equal to the median of the rate used by equity analysts in their reports published after the presentation of the third quarter 2009 s results. This rate expresses the implicit growth rate in the terminal value (g) of -0.35%. Since the growth rate in the terminal value depends on the level of capital expenditures (capex) needed to sustain such growth, in order to arrive at the estimate of the result flow to be capitalized, a capital expenditures level (capex/revenues) was considered that is aligned with the median of the equity analysts (equal to 14.97%). Concerning the Brazil CGU, the growth rate in the terminal value used for purposes of testing impairment is lower than the median of the analysts. Prudently, for purposes of estimating the terminal value, the capital expenditures rate (capex/revenues) nevertheless has been used corresponding to the median of the analysts (13.4%).

On the basis of these elements, the post-tax Weighted Average Cost of Capital and the capitalization rate (WACC post-tax - g) have been estimated for each business unit (the rates of Brazil refer to flows in Brazilian reais) as follows:

Core Domestic				
International Wholesale				
Brazil				
%				
%				
%				
WACC post-tax				
7.60				
9.28				
12.92				
WACC post-tax g				
7.95				

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9	9.78
9	9.99
WACC pre-tax	
1:	1.21
13	3.76
17	7.52
WACC pre-tax	g
1:	1.56
14	4.26
14	4.59

Values in use in excess of carrying amounts at December 31, 2009 are the following:

(millions of euros)

Core Domestic

International Wholesale

Brazil

Excess of values in use over carrying amounts

4,093

425

364

For purposes of the sensitivity analysis for Core Domestic and Brazil, four principal variables have been considered: the pre-tax discount rate, the growth rate in the terminal value (g), the compound annual growth rate (CAGR) of EBITDA and capital expenditures in proportion to revenues (capex/revenues). For International Wholesale, the sensitivity analysis regarded the cost of capital and the growth rate (g), the EBIT margin (EBIT/revenues). The following tables report the values of the key variables used in estimating the value in use and the changes in such variables needed to render the recoverable amount of the respective CGUs equal to their carrying amount.

Value of key variables used in estimating the value in use

Core Domestic

International Wholesale

Brazil

%

%

%

Pre-tax discount rate

11.21

13.76

17.52

Long-term growth rate (g)

-0.35

-0.5

2.93

Compound Annual Growth Rate (CAGR) of EBITDA

0.72*

NS

12.79

Capital expenditures rate (Capex/Revenues)

from 14.3 to 15.0

NS

from 13.4 to 20.4

EBIT Margin (EBIT/Revenues)

NS

10.61

NS

175

Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Changes in key variables needed to

^{*} This growth rate refers to EBITDA removed of the effects indicated in IAS 36.45, letter a.

render the recoverable amount equal to the carrying amount

Core Domestic

International Wholesale

Brazil

%

%

%

Pre-tax discount rate

0.86

6.74

0.87

Long-term growth rate (g)

-1.08

- 6.74

-1.13

Compound Annual Growth Rate (CAGR) of EBITDA

-1.98

NS

-1.11

rate (Capex/Rever	nues)
	2.35
	NS
	0.80
EBIT Margin (EBIT/Reven	ues)
	NS
	115
	-3.40

Since the domestic Central Functions became part of the Core Domestic CGU after the reorganization of the Domestic segment, it was not necessary to carry out a second level impairment test on that segment. Instead, a second level impairment test was made by considering the recoverable amount at the level of the entire Group in order to include the Central Functions and the Business Units of the Group without any goodwill allocation (Olivetti). The total recoverable amount of all the Business Units of the Group has been compared to the carrying amount of the total operating capital referring to the same units/segments. No impairment losses resulted at this level of testing.

Note 6 Intangible assets with a finite useful life

Intangible assets with a finite useful life decreased 210 million euros compared to December 31, 2008. Details on the composition and movements during the year are as follows:

(millions of euros)

12/31/2007

Discontinued Operations⁽¹⁾

Additions

Amortization

Impairment losses / reversals

Disposals

Exchange differences

Other changes

12/31/2008

Industrial patents and intellectual property rights

2,796

(42)

1,218 (1,775) (2) (97) 522 2,620 Concessions, licenses, trademarks and similar 3,089 (149) 633 (331)

(178)

3,088

363

(25)

302

(342)

Other intangible assets

24

rights

(11)

3

290

Work in progress and advance payments

737

(19)

361

(6)

(1)

(6)

(572)

494

Total

6,985

(235)

2,514

(2,448)

(6)

(3)

(292)

(23)

6,492

636

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(1) This refers to Liberty Surf group.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

(millions of euros)

12/31/2008

Discontinued Operations⁽²⁾

Additions

Amortization

Impairment losses / reversals

Disposals

Exchange differences

Other changes

12/31/2009

Industrial patents and intellectual property rights

2,620

(48)

1,138

(1,662)

(4)

116

349

2,509

Concessions, licenses, trademarks and similar rights

3,088

(189)

114

(272)

(4)

216

639

2,997

Other intangible assets

290

(101)

348

(317)

15

5

240

Work in progress and advance payments

494

417

(36)

5

(344)

536

Total

640

6,492
(338)
2,017
(2,251)
-
(44)
352
54
6,282 (2) This refers to HanseNet Telekommunikation GmbH.
Additions in 2009 include 291 million euros of internally generated assets (312 million euros in 2008. Further details are provided in the Note Internally generated assets). Other changes refer mainly to the entry in the scope of consolidation of Intelig Telecomunicações Ltda.
Industrial patents and intellectual property rights at December 31, 2009 consist almost entirely of applications software purchased outright and user license rights acquired for an indefinite period of time (amortized over the period of useful benefit, estimated in three years). They mainly refer to Telecom Italia S.p.A. (1,908 million euros) and the Brazil Business Unit (504 million euros).
Concessions, licenses, trademarks and similar rights at December 31, 2009 mainly refer to:
unamortized cost of telephone licenses (1,720 million euros for Telecom Italia S.p.A. and 899 million euros for the Brazil Business Unit);
Indefeasible Rights of Use-IRU (195 million euros) referring mainly to the Telecom Italia Sparkle group companies (International Wholesale);
TV frequencies of the Media Business Unit (130 million euros).

Telecom Italia Group Consolidated Financial Statements at December
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Other intangible assets at December 31, 2009 mainly include 233 million euros for the capitalization of subscribe acquisition costs amortized over the minimum contract period (12 or 24 months) and relate to some sales campaign of Telecom Italia S.p.A. (148 million euros) and the Brazil Business Unit (85 million euros).
domestic and international fixed telephony and data transmission, 10 million euros, expiring between 2019 and 202 (amortized over 20 years), mainly acquired through the consolidation of Intelig Telecomunicações Ltda.
- -
TDMA, 70 million euros, expiring 2012 (amortized over approximately 14 years);
GSM and 3G (UMTS), 819 million euros, expiring between 2012 and 2023 (amortized between 6-15 years);
COM 1.2C (IJMTG) 010 11
licenses of the Tim Brasil group:
Wi-Max, 12 million euros, expiring 2023 (amortized over 15 years);
-
Wireless Local Loop, 8 million euros, expiring 2021 (amortized over 15 years);
UMTS, 1,700 million euros, including the ex-IPSE license for 89 million euros regarding the 2100 MHz frequency purchased in 2009, expiring 2021 (amortized over 18 years);
-
licenses of Telecom Italia S.p.A.:
•
The unamortized cost of telephone licenses totaling 2,619 million euros (amortized on a straight-line basis) refers to the following:

31, 2009

Amortization and impairment losses are recorded in the income statement as components of the operating result.

Gross carrying amount, accumulated impairment losses and accumulated amortization at December 31, 2009 and 2008 can be summarized as follows:

12/31/2009

(millions of euros)

Gross carrying amount

Accumulated impairment losses

Accumulated amortization

Net carrying amount

Industrial patents and intellectual property rights

12,580

(14)

(10,057)

2,509

Concessions, licenses, trademarks and similar rights

5,066

(233)

(1,836)

2,997

Other intangible assets

609

(369)

240

Work in progress and advance payments

542

(6)

536

Total

18,797

(253)

(12,262)

6,282

12/31/2008

(millions of euros)

Gross carrying amount

Accumulated impairment losses

Accumulated amortization

Net carrying amount

Industrial patents and intellectual property rights

13,635

(15)

(11,000)

2,620

Concessions, licenses, trademarks

and similar rights 4,889 (241)(1,560)3,088 Other intangible assets 992 (702)290 Work in progress and advance payments 505 (11) 494 Total 20,021 (267)(13,262)6,492

Impairment losses on Concessions, licenses, trademarks and similar rights basically refer to the Indefeasible Rights of Use (IRU) of the transmission capacity and cables relating to the international connections acquired by the Latin American Nautilus group.

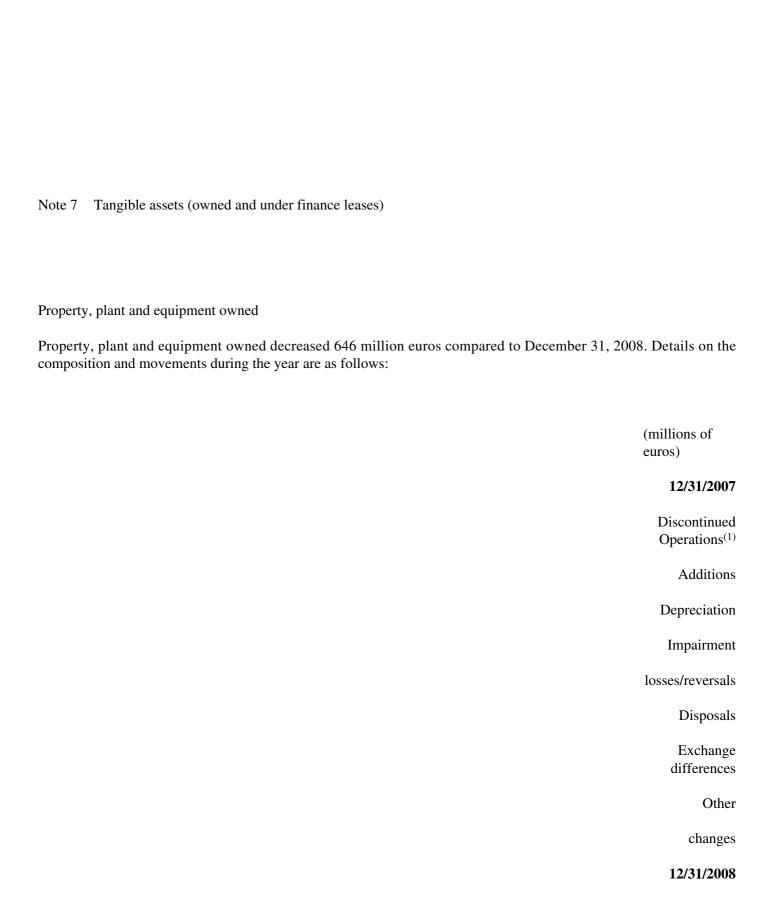
Such impairments, principally relating to the years prior to 2004, were the result of the altered and shrunken market value of international broadband compared to the expectations anticipated at the historical date of those investments. Impairments decreased from 241 million euros to 233 million euros solely as a result of the translation of the U.S. dollar financial statements to euro.

The gross carrying amount of intangible assets principally comprises the reduction in the gross carrying amount and relative accumulated amortization taken up by Telecom Italia S.p.A. on Industrial patents and intellectual property rights for the retirement of software applications releases that are no longer in use or completely re-written or completely amortized for a total of approximately 3,000 million euros.

The change in the gross carrying amount and the relative accumulated amortization of other intangible assets is basically due to the accounting elimination of capitalized subscribers acquisition costs following the completion of the amortization process.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009



Land

131

(2)

(6)

123

Buildings (civil and industrial)

551

4

(43)

(1) (9) (9) 493 2,224 (6) (279) 120 48 10

Plant and equipment

12,957

(129)

(2,850)

12,037

Manufacturing and distribution equipment

(23)

38

Ships

41

(8)

33

Other

965

303

(407)

(2)

(8)

(54)

60

857

Construction in progress and advance payments

791

(17)

(4)

(20)

(302)

671

Total

15,484

(146)

2,764

(3,331)

(6)

(17)

(362)

(134)

14,252

(1) This refers to Liberty Surf group.

(millions of euros)

12/31/2008

Discontinued Operations⁽²⁾

Additions

Depreciation

Impairment

losses/reversals

Disposals

Exchange differences

Other changes

12/31/2009

Land

123

(1)

Buildings (civil and industrial)

493

5

(45)

(2)

8

52

511

Plant and equipment

12,037

(460)

1,853

(2,780)

(23)

325

510

11,462

Manufacturing and distribution equipment

7

(16)

2

31

Ships

33

(7)

26

Other

857

(31)

310

(328)

(15)

60

(235)

(20)

207

13,606

(2) This refers to HanseNet Telekommunikation GmbH.

Additions in 2009 include 224 million euros of internally generated assets (194 million euros in 2008). Further details are provided in the Note Internally generated assets .

Other changes in 2009 mainly refer to the entry in the scope of consolidation of Intelig Telecomunicações Ltda.

Depreciation and impairment losses are recorded in the income statement as components of the operating result.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets according to the following minimum and maximum rates for the years 2009 and 2008:

Buildings (civil and industrial)

3% - 4%

Plant and equipment

3% - 33%

Manufacturing and distribution equipment

20% - 25%

Ships

9%

Other

11% - 33%

Gross carrying amount, accumulated impairment losses and accumulated depreciation at December 31, 2009 and 2008 can be summarized as follows:

12/31/2009

(millions of euros)

Gross carrying amount

Accumulated impairment losses

Accumulated depreciation

Net carrying amount

Land

125

125

Buildings (civil and industrial)

1,372

(1)

(860)

511

Plant and equipment

60,956

(66)

(49,428)

11,462

Manufacturing and

`	g. TELECOM TRALIA OT A TO
distribution equipment	
305	
(1)	
(273)	
31	
Ships	
143	
(11)	
(106)	
26	
Other	
3,630	
(8)	
(3,004)	
618	
Construction in progress and advance payments	
845	
(12)	
833	
Total	
67,376	
(99)	
(53,671)	

13,606

12/31/2008

(millions of euros)

Gross carrying amount

Accumulated impairment losses

Accumulated depreciation

Net carrying amount

Land

123

123

Buildings (civil and industrial)

1,291

(1)

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663

Construction in progress and advance

p	ayments
	678
	(7)
	671
Т	otal
Т	otal 65,538
Т	
T	65,538

Assets held under finance leases

Assets held under finance leases decreased 114 million euros compared to December 31, 2008. Details on the composition and movements during the year are as follows:

(millions of euros)

12/31/2007

14,252

Discontinued Operations

Additions

Depreciation

Other changes

12/31/2008

Buildings (civil and industrial) 1,361 21 (104) 24 1,302 Plant and equipment 40 (3) **37** Aircraft 6

(3)

3 Other **30** 3 (17) 16 Construction in progress and advance payments 53 23 (24) **52** Total 1,450 **87** (127) 1,410 (millions of euros)

12/31/2008

Discontinued Operations⁽²⁾

Additions

Depreciation

Other changes

12/31/2009

Buildings (civil and industrial)

1,302

30

(109)

23

1,246

Plant and equipment

37

(37)

Aircraft 3 (3) Other 16 3 (12) 7 Construction in progress and advance payments 52 26 (35)

43	
Total	
1,410	
(37)	
59	
(124)	
(12)	
1,296	

(2) This refers to HanseNet Telekommunikation GmbH.

Depreciation and impairment losses are recorded in the income statement as components of the operating result.

Gross carrying amount, accumulated impairment losses and accumulated depreciation at December 31, 2009 and 2008 can be summarized as follows:

12/31/2009

(millions of euros)

Gross carrying amount

Accumulated impairment losses

Accumulated depreciation

Net carrying amount

(civil and industrial) 2,068 (27) (795) 1,246 Plant and equipment Aircraft 30 (30) Other 70 (63) 7 Construction in progress and advance payments 43

Buildings

43
Total
2,211
(27)
(888)
1,296

12/31/2008

(millions of euros)

Gross carrying amount

Accumulated impairment losses

Accumulated depreciation

Net carrying amount

Buildings (civil and industrial)

2,015

(27) (686) 1,302 Plant and equipment 49 (12)**37** Aircraft 30 (27) 3 Other 170 (154) 16 Construction in progress and advance payments 52

Total

IN OT A TOILLON	Lagar rilling. TELEC
2,316	
(27)	
(879)	
1,410	
ears and their present value are as follows:	At December 31, 2009 and 2008, lease payments due
12/31/2009	
12/31/2008	
(millions of euros)	
Minimum lease payments	
Present value of minimum lease payments	
Minimum lease payments	
Minimum lease payments	
Within 1 year	
231	
219	
219	

218 From 2 to 5 years 809 614 789 632 After 5 years 1,262 636 1,434 737 Total 2,302 1,469 2,442 1,587 (millions of euros) 12/31/2009 12/31/2008

> Future net minimum lease payments

2,302

2,442

Interest portion

(833)

(855)

Present value of lease payments

1,469

1,587

Finance lease liabilities

1,815

1,987

Financial receivables for lessors net investments

(346)

(400)

Total net finance lease liabilities

1,469

1,587

Note 8 Other non-current assets

Other non-current assets decreased 1,225 million euros compared to December 31, 2008 and include:

(millions of euros)

12/31/2009

of which Financial Instruments

12/31/2008

of which Financial Instruments

Investments accounted for using the equity method:

Associates

351

435

Joint ventures

61

435

496

Other investments

53

53

57

57

Securities, financial receivables and other non-current financial assets:

Securities other
than investments

15

15

15

15

Financial receivables and other non-current financial assets

1,092

1,092

2,648

2,648

1,107

1,107

2,663

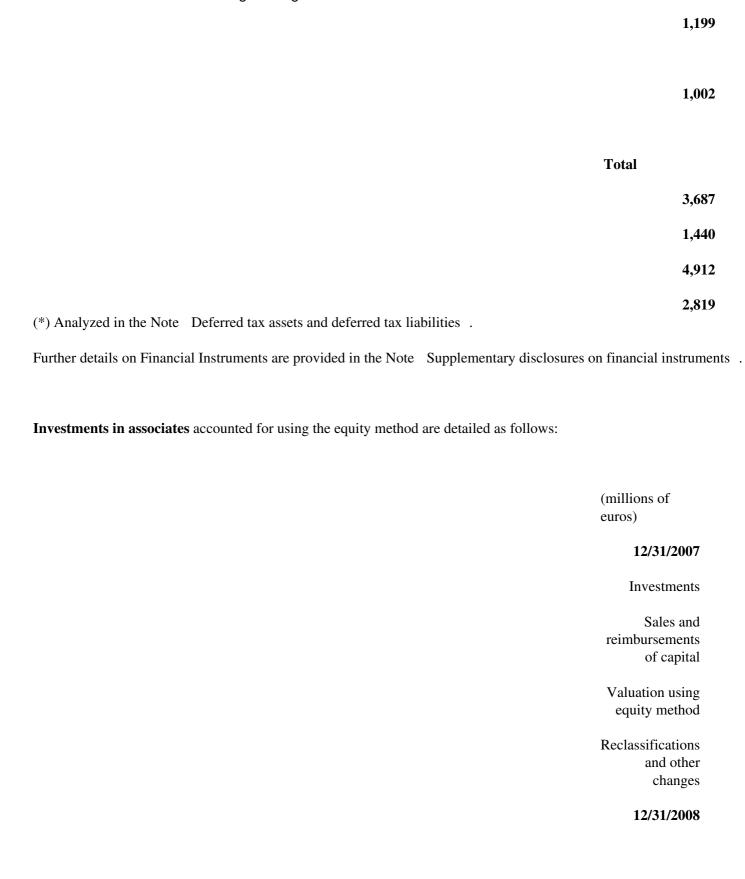
2,663

Miscellaneous receivables and other non-current assets:

Miscellaneous receivables

Medium/long-term prepaid expenses

Deferred tax assets (*)



ETECSA

297

16

313

Italtel Group

43

(4)

39

Tiglio I

60

(6)

Lugar Filling. TELECONTTALIA 3 F A - FOITH 0-10	
	Tiglio II
	4
	-
	4
	Other
	42
	(2)
	(6)
	(9)
	25
	Total
	446
	-
	(2)
	-
	(9)
	435
	('H' 6
	(millions of euros)

12/31/2008

Investments

Sales and reimbursements of capital

Valuation using equity method

Reclassifications and other changes

12/31/2009

ETECSA

313

(24)

289

Italtel Group

(39) Tiglio I 54 (7) (10) **37** Tiglio II 4 3 (6) 1 Other 25 2 (3) 24 Total 435 5

(7) (43)(39)351 Investments in associates accounted for using the equity method decreased due to the reclassification of the Italtel Group (39 million euros) to other investments since the shareholders agreements ended at the close of 2008 and were not renewed. The value of the investment in ETECSA includes 64 million euros of residual goodwill which arose when the company was acquired and is the difference between the investment value and corresponding share of net equity. Furthermore, Exchange differences on translating foreign operations in the Equity attributable to owners of the Parent include a cumulative negative amount of 92 million euros relating to ETECSA. Investments accounted for using the equity method comprise the share of profits (losses) for the year and exchange differences on translating the financial statements of foreign operations. The main impact on the 2009 separate consolidated income statement relating only to the share of profits and losses specifically came from ETECSA (positive for 54 million euros), Tiglio I and Tiglio II (negative for 16 million euros) and other companies (negative for 3 million euros); the impact in 2008 related to ETECSA (positive for 53 million euros), Tiglio I and Tiglio II (negative for 6 million euros) and other companies (negative for 7 million euros). Aggregate 2009 and 2008 data relating to the major associates, prepared in accordance with IFRS, based on the Telecom Italia Group s share, is reported below. The share of profits (losses) for the year refers, for consolidated groups, to the Parent and Non-controlling interests. (millions of euros) 2009 2008 Total assets 613 868

T o t a l liabilities

317

480

Revenues

178

260

Profits (losses) for the year

39

41

Investments in joint ventures accounted for using the equity method include the investments in Sofora Telecomunicaciones S.A. and Consorzio Tema Mobility in which 50% stakes are held. The value of the investment in Sofora Telecomunicaciones S.A. increased from 60.6 million euros to 83.3 million euros as a result of the share of the 2009 result (32 million euros) net of the negative change (10 million euros) of the exchange differences on translating foreign operations (negative for 17 million euros at December 31, 2009, negative for 7 million euros at December 31, 2008).

The most significant aggregate 2009 and 2008 data, prepared in accordance with IFRS, based on the Telecom Italia Group s share, is reported below. The share of profits (losses) for the year refers, for consolidated groups, to the Parent and Non-controlling interests.

Telecom Italia Group Consolidated Financial Statements at December 31, 2009

2009

2008

Data of joint ventures

Telecom Italia Group s share 50%

Data of joint ventures

Telecom Italia Group s share 50%

(millions of euros)

Sofora group

Other companies

Sofora group

Other companies

assets	
	1,404
	702
	1,458
	729
Current ass	ets
	669
	1
	335
	681
	1
	341
Total asset	s
:	2,073
	1
	1,037
:	2,139
	1

Non-current

1,0	070
Non-current liabilities	
	382
1	191
•	570
	285
Current liabilities	
<u> </u>	900
4	450
g	937
4	168
Total liabiliti	es
1,2	282
	641
1,5	507
5	753
Revenues	
2,5	347

1,173
2,283
1,142
EBITDA
719
359
674
337
Operating profit (EBIT)
505
253
407
204
Profit before
taxes
410
205
205
315
157

Profit (loss) for the year
253
127
195
98
- Attributable to Non-controlling interests
188
95
147
74
-
Attributable to owners of the Parent
65
32
48
24

The list of companies accounted for using the equity method is presented in the Note $\,$ List of companies of the Telecom Italia Group $\,$.

Other investments refer to the following:

(millions of euros)

12/31/2007

Investments

Sales and reimbursements of capital

Valuation at fair value

Reclassifications and other changes

12/31/2008

Assicurazioni Generali

5

(2)

3 Dahlia TV 5 5 Fin.Priv. 15 15 New Satellite Radio 7 7 Sia SSB

Other
19
1
(1)
(3)
16
Total
57
6
(1)
(2)
(3)
57
(millions of euros)
12/31/2008
Investments
Sales and

11

reimbursements of capital

Valuation at fair value

Reclassifications and other changes

12/31/2009

Assicurazioni Generali

3

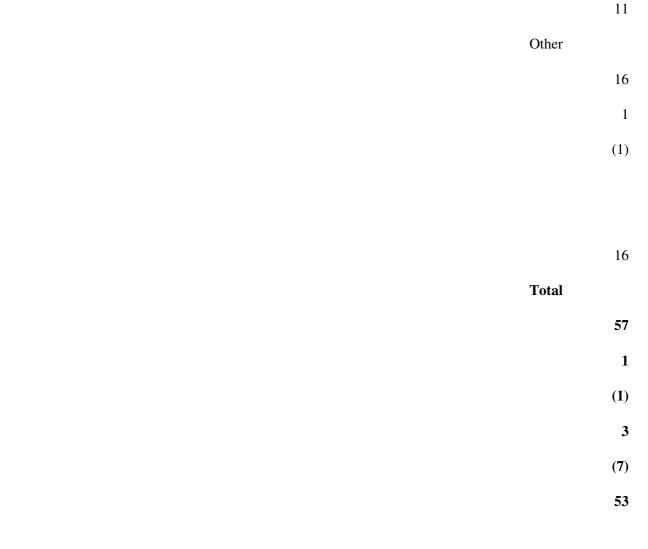
-

3

Dahlia TV

Fin.Priv. 15 3 18 Italtel Group New Satellite Radio 7 (7) Sia SSB

697



The 19.37% investment in Italtel Group (39 million euros at December 31, 2008) has been reclassified from investments in associates to other investments recorded at cost. The value was written off on the basis of a valuation supported by a specific report on its estimated value, conducted by an independent appraiser.

Financial receivables and other non-current financial assets are composed as follows:

(millions of euros)

12/31/2009

12/31/2008

Financial receivables for lessors net investments

228

257

Loans to employees

54

59

Hedging derivatives relating to hedged items classified as non-current assets/liabilities of a financial nature

792

2,310

Other financial receivables

18

22

Total

1,092

2,648

Financial receivables for lessors net investments refer to:

.

Teleleasing lease contracts directly negotiated with customers and guaranteed by Telecom Italia S.p.A.;

.

medium/long-term portion of contracts which provide for the sale, under finance leases, of assets to customers which the Group has available under finance leaseback contracts, with the rendering of accessory services under the full rent formula.

The total amount (non-current and current portion) of these receivables is as follows:

(millions of euros)

12/31/2009

12/31/2008

Non-current portion

228

257

Current portion

118

143

Total

346

400

Hedging derivatives relating to hedged items classified in non-current assets and liabilities of a financial nature refer to the mark-to-mark component.

Additional information is provided in the Note Derivatives .

Miscellaneous receivables and other non-current assets amount to 893 million euros (694 million December 31, 2008).	euros at
They include, among others:	
the fair value of the two call options on 50% of Sofora Telecomunicaciones S.A. share capital for 130 milli (70 million euros at December 31, 2008);	on euros
medium/long-term prepaid expenses of 508 million euros (524 million euros at December 31, 2008) relating deferral of costs in connection with the recognition of revenues.	ng to the
Note 9 Deferred tax assets and deferred tax liabilities	
The net balance is composed as follows:	
(millions of euros)	
12/31/2009	
12/31/2008	
Deferred tax assets	
1,199	
1,002	
Deferred tax liabilities	
(160)	
(386)	

Total

1,039

616

Since the presentation of deferred tax assets and liabilities in the financial statements takes account of offsets to the extent that such offsets are legally enforceable, the composition of the gross amounts is presented below:

(millions of euros)

12/31/2009

12/31/2008

Deferred tax assets

1,308

1,194

Deferred tax liabilities

(269)

(578)

Total

1,039

616

The change in deferred tax assets and liabilities is a positive 423 million euros and is due to:

reclassification of the deferred net tax liabilities of HanseNet to Non-current assets held for sale (+9 million euros);

utilizations and new accruals of deferred tax assets and liabilities which have given rise to a tax benefit in the income statement for the year ended December 31, 2009 (+31 million euros);
•
tax effect taken directly to equity in 2009, mainly referring to the fair value adjustment to derivatives (+367 million euros);
•
positive exchange difference (+16 million euros).
Upon presentation of the tax return for the year 2008, the Parent, Telecom Italia, took advantage of the possibility of realigning the differences between the IAS financial statements associated with transactions that fall under the derivation regime and the tax amounts at January 1, 2009, pursuant to Legislative Decree 185 dated November 29, 2008; this realignment - which provides for the reabsorption of the relative net deductible differences over five years starting in 2009 in equal amounts will result in an absorption of net deferred tax assets of approximately 60 million euros per year over the next four years.
The temporary differences which make up this line item at December 31, 2009 and 2008 are the following:
(millions of euros)
12/31/2009
12/31/2008
Deferred tax assets:
-
Derivatives

321

201

-

Provision for bad debts

208

187

_

Provisions for risks and charges

148

169

_

Sale and leaseback transactions on properties

117

144

-

Provision for pension fund integration (Law 58/92)

73

103

-

Tax loss carryforwards

80

-

Provision for restoration costs

53

67

_

Recognition of revenues

65

76

_

Capital grants

17

25

-

Unrealized intragroup gains

10

15

-

Impairment losses on investments and other

6

4

_

T a x e d amortization n d depreciation 134 78 Other deferred tax assets 52 45 **Total** 1,308 1,194 **Deferred** tax liabilities: Derivatives (97) (339) Business combinations (25) (52)

Deferred gains

	Total net
	(578)
	(269)
	Total
	(53)
	(43)
	Other deferred tax liabilities
	-
	(12)
	(16)
	Bonds
	-
	(37)
	(31)
	Discounting of provision for employee severance indemnities
	-
	(38)
	(38)
	Accelerated depreciation
	-
	(47)
	(19)
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assets

(liabilities)

1,039

616

At December 31, 2009, the Group has unused tax loss carryforwards for 5,777 million euros, mainly referring to certain foreign companies such as the Tim Brasil group, the Latin American Nautilus group and the companies Telecom Italia Sparkle Luxembourg, Telecom Italia Finance and Telecom Italia International, with the following expiration dates:

Year of expiration		
(millions of euros)		
2010		
	231	
2011		
	175	
2012		
	18	
2013		
	10	
2014		
	11	
Expiration after 2014		
•	16	
Without againstica	-0	
Without expiration		
	5,316	

Total unused tax loss

carryforwards

5,777

Tax loss carryforwards which are considered in the calculation of deferred tax assets amount to 367 million euros at December 31, 2009 (279 million euros at December 31, 2008) and mainly refer to the TIM Brasil group, the LAN group and the company Telecom Italia International.

Instead, deferred tax assets of 1,686 million euros (1,525 million euros at December 31, 2008) have not been recognized on 5,410 million euros of tax loss carryforwards since, at this time, their recoverability is not considered probable.

At December 31, 2009, deferred taxes have not been recognized on tax-suspended reserves and undistributed earnings of subsidiaries and associates, subject to taxation in the event of distribution or utilization, in that their distribution or utilization is not foreseen.

Note 10 Inventories

Inventories increased 29 million euros compared to December 31, 2008. The composition is as follows:

(millions of euros)

12/31/2009

12/31/2008

Raw materials and supplies

7

Work in progress and semifinished products

4

7

Finished goods

397

365

Total

408

Inventories particularly refer to Telecom Italia S.p.A. for 167 million euros (115 million euros at December 31, 2008) and the companies in the Brazil Business Unit for 162 million euros (169 million euros at December 31, 2008). They mainly consist of equipment, handsets and relative fixed-line and mobile telecommunications accessories. Another 56 million euros (71 million euros at December 31, 2008) of inventories is carried by the Olivetti Business Unit for office products, specialized printers and gaming terminals.

Inventories written down in 2009 total 29 million euros (24 million euros in 2008) and mainly relate to the adjustment of mobile handsets to estimated realizable value.

No inventories are pledged as collateral.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Note 11	Trade and	miscellaneous	receivables and	other current	accete
NOIG II	Trade and	THISCEHAREOUS	receivables and	omer current	asseis

Trade and miscellaneous receivables and other current assets decreased 639 million euros compa	red to December 31,
2008 and are composed of the following:	

(millions of euros)

12/31/2009

of which Financial Instruments

12/31/2008

of which Financial Instruments

Amounts due on construction contracts

25

Trade receivables:

Receivables from customers

4,440

4,440

4,780

4,780

Receivables from other telecommunications operators

1,688

1,688

1,693

1,693

6,128

6,128

6,473

6,473

Miscellaneous receivables and other current assets:

Other receivables

914

247

1,198

510

Trade and miscellaneous prepaid expenses

395

404

1,309

247

1,602

נ	Total
	7,462
	6,375
	8,101
	6,983
Further details on Financial Instruments are provided in the Note Supplementary disclosures	on financial instruments .
Please note the following analyses present the ageing of the Financial Instruments encl miscellaneous Receivables and other current assets at December 31, 2009 and December 31, 2	
	Overdue
	nillions of ros)
	12/31/2009
	current
	0-90 days
	91-180 days

181-365 days

More than 365 days

Trade and miscellaneous receivables and other current assets

6,375

4,877

467

201

218

612

Overdue

(millions of euros)



Trade and miscellaneous receivables and other current assets

6,983
5,261
439
333
259

691

Please note the significant reduction in the oldest overdue categories; in particular, the contraction in receivables overdue more than 365 days is also due to the closing of disputes with other operators.

Trade receivables amount to 6,128 million euros (6,473 million euros at December 31, 2008) and are net of the provision for bad debts of 976 million euros (828 million euros at December 31, 2008).

Trade receivables specifically refer to Telecom Italia S.p.A. (4,553 million euros) and the Brazil Business Unit (999 million euros).

Trade receivables include 26 million euros (18 million euros at December 31, 2008) of medium/long-term trade receivables from customers, principally in respect of Indefeasible Rights of Use IRU.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Movements in the provision for bad debts are as follows:

(millions of euros)	
2	2009
2	2008
At January	1
	828
1	,064
Discontinued operations	I
	(48)
	(12)
Accruals cha to income statement	rged
	449
	585
Utilization	
(434)
(776)
Exchange differences a other movem	
	181

(33)

At December 31

976

828

The provision relates to individual writedowns for 461 million euros (437 million euros at December 31, 2008) and general writedowns for 515 million euros (391 million euros at December 31, 2008).

Accruals are made for specific credit positions with particular risks. Amounts accrued in respect of receivable positions without such features are effected on the basis of the average estimated uncollectibility by customer segment.

Other changes refer mainly to the entry in the scope of consolidation of Intelig Telecomunicações Ltda.

Other receivables amount to 914 million euros (1,198 million euros at December 31, 2008) and are net of a provision for bad debts of 74 million euros (60 million euros at December 31, 2008). Details are as follows:

(millions of euros)

12/31/2009

12/31/2008

Advances to suppliers

72

99

Receivables from employees

27

27

Tax receivables

	378
	239
	Sundry receivables
	437
	833
	Total
	914
	1,198
Sundry receivables mainly include:	
receivables from factoring companies (113 million euros);	
receivable for the Italian Universal Service (53 million euros);	
•	
receivables from the Italian state and the European Union (30 million euros) for projects.	grants regarding research and training
Trade and miscellaneous prepaid expenses principally pertain to building lease the deferral of costs referring to the recognition of revenues.	es, rentals and maintenance as well as
Note 12 Current income tax receivables	
Current income tax receivables amount to 79 million euros (73 million euros include the receivables of the Tim Brasil Group companies (59 million euros), as	

2009 by Telecom Italia Sparkle in excess of the current IRES and IRAP taxes due (14 million euros).

Note 13 Investments (current assets)

Investments (current assets) amount to 39 million euros and refer to the investment held in Entel Bolivia S.A., classified as an available-for-sale financial asset under current assets starting in 2008 after the Bolivian government issued a decree on May 1, 2008 calling for the nationalization of the company s shares.

Further details on the nationalization of Entel Bolivia and the resulting dispute with the Bolivian Government is provided in the Note Contingent assets and liabilities, commitments and guarantees .

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Note 14	Securities	other than	invactments	(current assets)
Note 14	Securities	other than	invesiments	(current assets)

Securities other than investments (current assets) increased 1,658 million euros compared to December 31, 2008. The composition is as follows:

(millions of euros)

12/31/2009

12/31/2008

Held-to-maturity financial assets

.

Unlisted securities o ther than investments held-to-maturity

Available-for-sale financial assets

.

Listed securities of the results that need to the results available-for-sale, due after three months

1,093

74

Financial assets at fair value through profit or loss

.

Listed securities other than investments held for trading

750

111

Total

1,843

185

Further details on Financial Instruments are provided in the Note Supplementary disclosures on financial instruments .

Listed securities other than investments available-for-sale, due after three months include 900 million euros (nominal value) of Italian Treasury Bills (with an A rating by S&P s) and 112 million euros (nominal value) of bonds issued by counterparts with at least a BBB rating and with different maturity dates and all actively traded, therefore, readily convertible into cash.

Listed securities other than investments held for trading refer to investments in a Belgian-registered monetary SICAV for 350 million euros (111 million euros at December 31, 2008) with at least an A rating by S&P s, 200 million euros in a monetary fund and 200 million euros in a government fund, both with AAA ratings by S&P s, and managed by a leading international credit institution.

Note 15 Financial receivables and other current financial assets

Financial receivables and other current financial assets increased 624 million euros compared to December 31, 2008. Details are as follows:

(millions of euros)

12/31/2009

12/31/2008

Financial receivables for lessors net investments

118

143

Receivables from employees

9

13

Hedging derivatives relating to hedged items classified as current assets/liabilities of a financial nature

	• • •
	310
	180
	Non-hedging derivatives
	32
	122
	Other short-term financial receivables
	646
	33
	Total
	1,115
	491
Further details on Financial Instruments are provided in the Note Supplementary of Financial receivables for lessors net investments refer to:	
the current portion of Teleleasing lease contracts directly negotiated with customer S.p.A.;	s and guaranteed by Telecom Italia
191	
Telecom Italia Group Consolidated Financial Statements at December 31, 2009	

the exponent mention of contracts which mayide for the sale under finance lesses, of essets to execute men

the current portion of contracts which provide for the sale, under finance leases, of assets to customers which the Group has available under finance leaseback contracts, with the rendering of accessory services under the full rent formula.

Hedging derivatives relating to hedged items classified as current assets of a financial nature refer to accrued income on the derivatives. Further details are provided in the Note Derivatives .

Other short-term financial receivables include 638 million euros of loans made by Group companies to HanseNet Telekommunikation, and fully repaid upon the disposal of the company which occurred on February 16, 2010.

Note 16 Cash and cash equivalents

Cash and cash equivalents increased 88 million euros compared to December 31, 2008. Details are as follows:

(millions of euros)

12/31/2009

12/31/2008

Liquid assets with banks, financial institutions and post offices

4,613 4,418 Checks, cash and other receivables and deposits for cash flexibility 1 9 Receivables from the sale of securities convertible (to cash within 3 months) 493 Securities other than investments (due within 3 months) 890 496 **Total**

5,504

5,416

Further details on Financial Instruments are provided in the Note Supplementary disclosures on financial instruments .

The different technical forms used for the investments of liquidity as of December 31, 2009 can be analyzed as follows:

.

maturities: all deposits have a maximum maturity date of one month;

.

counterpart risks: deposits have been made with leading high-credit-quality banks and financial institutions with a rating of at least A;

.

country risk: deposits have been made mainly in major European financial markets.

Securities other than investments (due within 3 months) include 20 million euros (100 million euros at December 31, 2008) of euro commercial paper, maturing within 3 months, with issuers that all have A- ratings, and 857 million euros (391 million euros at December 31, 2008) of Brazilian certificates of deposit (*Certificado de Depósito Bancário*) with maturities within 3 months, from local banking and financial institutions with at least an A rating.

Note 17 Discontinued operations/Non-current assets held for sale

In the statement of financial position at December 31, 2009, the line items Discontinued operations/Non-current assets held for sale and Liabilities directly associated with Discontinued operations/Non-current assets held for sale include the data of HanseNet Telekommunikation GmbH. At December 31, 2008, Discontinued operations/Non-current assets held for sale had included the investments in Luna Rossa Challenge 2007 and Luna Rossa Trademark, both disposed of during 2009, the total value of which was 9 million euros.

In the income statements and the statements of cash flows for the years 2009 and 2008, the respective line items Profit (loss) from Discontinued operations/Non-current assets held for sale and Cash flows from (used in) Discontinued operations/non-current assets held for sale refer to HanseNet. In 2008, such line items had also included Liberty Surf group s contribution on consolidation and the effects of the relative sale, which took place in August 2008.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Sale agreements for in 2009

HanseNet Telekommunikation GmbH

In keeping with the focus on the core markets as announced in December 2008, the board of directors meeting held on November 5, 2009 approved the disposal of HanseNet Telekommunikation GmbH to Telefónica group. HanseNet (a wholly-owned subsidiary of Telecom Italia S.p.A. through its holding Telecom Italia Deutschland Holding GmbH) is an operator in the retail broadband market in Germany.

The competitive scenario of the German broadband market and its future prospects, given the size and infrastructural features of competitors, would have made it difficult for the company to acquire a strategic positioning that would be successful in the long term in the absence of huge investments with an uncertain return. For this reason, therefore, the disposal responds to the strategic rationale of financial discipline aimed at strengthening cash flows, with focus on the core markets.

The consideration on the sale negotiated by management of the Company was based on an enterprise value of 900 million euros.

The estimated economic impact of the sale, based on the enterprise value, was recorded in full in the consolidated financial statements at December 31, 2009.

Specifically, the transaction resulted in a negative impact on the consolidated result equal to 597 million euros including the goodwill impairment loss on the company of 558 million euros and also transaction costs and accruals to provisions.

The sale was concluded on February 16, 2010.

Divestitures in 2008

Liberty Surf group

On August 26, 2008, the Group finalized the sale to Iliad S.A. of the entire investment held by Telecom Italia in Liberty Surf Group S.A.S., the Internet Service Provider operating in France mainly with Telecom Italia s Alice brand.

In accordance with post-closing contractual price adjustment mechanisms, on November 14, 2008, a Settlement Agreement was signed on the basis of which Telecom Italia paid Iliad a total amount of 10 million euros for the post-closing price adjustment based on the net financial position and the number of customers at the closing date.

The effects of the sale on the consolidated financial statements at December 31, 2008, calculated on the basis of the enterprise value of the sale, equal to 800 million euros less 10 million euros relating to the adjusted post-closing price and a Net financial debt of the company estimated at the time of sale at approximately 300 million euros, was:

-

a reduction in net financial debt of the Telecom Italia Group of 744 million euros, including the deconsolidation of the net financial debt of the subsidiary sold;

-

a positive impact on the separate consolidated income statement of 160 million euros, net of transaction costs.

Furthermore, at the time of sale, on August 26, 2008, a contract was signed for the supply of technical services to Liberty Surf group by Telecom Italia S.p.A. under which Telecom Italia agreed to supply IT and network services and technical support for the migration of the customer base. The annual fee to which Telecom Italia is entitled is 15 million euros and the contract period is 12 months and can be extended to 18 months.

In th	e consolidated statement of financial position, the	Discontinued operations /Non-current as:	sets held for sale	and
the	Liabilities directly associated with Discontinued o	perations/Non-current assets held for sale	can be represented	d as
follo	w:			

(:11:	
(millions of euros)	
2000	
2009	
2000	
2008	
Discontinued	
operations/ Non-current assets held for sale	
assets held for sale	
of a financial nature	
81	
-	
of a non-financial nature	
1.152	
9	
Total	

9

Liabilities directly associated with Discontinued operations/Non-current assets held for sale

of a financial nature

659

_

of a non-financial nature

308

-

Total

967

-

The assets of a financial nature are detailed as follow:

(millions of euros) 2009 2008 Non-current financial assets Current financial assets 81 **Total** 81

The assets of a non-financial nature are detailed as follow:

(millions of euros)

2009

2008

Non-current assets

980

_

Current assets

172

Total

9

Non-current assets includes the remaining goodwill attributed to HanseNet, equal to 103 millions euros.

The liabilities of a financial nature are detailed as follow:

(millions of euros)

2009

Non-current f i n a n c i a l liabilities

203

_

Current financial liabilities

456

_

Total

659

-

The liabilities of a non-financial nature are detailed as follow:

(millions of euros) 2009 2008 Non-current liabilities 39 C u r r e n tliabilities 269 **Total** 308

194

Telecom Italia Group Consolidated Financial Statements at December 31, 2009

The impact on the separate consolidated income statement in the line item	Discontinued operations/Non-current assets
held for sale can be represented as follows:	

(millions of euros)	
20	009
20	008
Economic impact from Discontinued operations/Non-curre assets held for sale:	
Revenues	
	161 500
	2
	24
Operating expenses	

Edg

gar Filing: TELECOM ITALIA S P A	- Form 6-K	(909)
		(898)
	(1,330)
	Amortization and depreciation, capital gains (losses) and impairment losses of non-current assets	
		(271)
		(346)
	Impairment loss of HanseNet goodwill	
		(558)
		(21)
	EBIT	
		(564)
		(173)
	Finance income (expenses)	
		(24)
		(61)
	Loss before the fre	m

Loss before tax from Discontinued operations/Non-current assets held for sale

(588)

(234)

Income tax expense

7

36

Loss after tax from Discontinued operations/Non-current assets held for sale

(A)

(581)

(198)

Economic effect on the selling companies:

Net gain in connection with the sale of Liberty Surf

160

Accruals made in respect of Discontinued operations/Non-current assets held for sale

(41)

(1)

	(B)
	(41)
	159
$\mathbf{o}_{\mathbf{j}}$	oss from Discontinued perations/Non-current ssets held for sale
	(A+B)
	(622)
	(39)
The impact on the income statement refers to the following companies sold:	
	millions of uros)
	2009
	2008
H	IanseNet
	(620)
	(620) (10)
Т	im Hellas

	Edgar I IIIig. TEEE GOWT TALE TO THE OTT
-	-
(1)	(1)
rf	Liberty Surf group
-	-
8)	(28)
o	Gruppo Buffetti
(2)	(2)
-	-
	Total
2)	(622)
9)	(39)
onsolidation of Discontinued	In the statement of cash flows, net cash flows expressed in terms of the contribution on consoperations/Non-current assets held for sale is as follows:
	(millions of euros)

Cash flows from operating activities

HanseNet

211

145

Liberty Surf group

(139)

Total

211

195

Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Edgar Filing: TELECOM ITALIA S P A -	Form 6-K
	(millions of euros)
	2009
	2008
	Cash flows from investing activities
	HanseNet
	(144)
	(204)
	Liberty Surf group
	_
	(175)

Total

Edgar Filing: TELECOM ITALIA S P A - Form 6-K (144) (379) (millions of euros) 2009 2008 **Cash flows** from financing activities

HanseNet

Tota

Total
(6) 332
(millions of euros)
2009
2008
Discontinued operations/Non-current assets held for sale:
Cash flows from operating activities
211
6
Cash flows from investing activities

(144)

(379)

Cash flows from financing activities

(6)

332

Total

61

(41)

Note 18 Equity

Equity includes:

(millions of euros)

12/31/2009

12/31/2008

Equity attributable to owners of the Parent

25,952

25,598

Equity attributable to Non-controlling
interests 1,168
730
Total

27,120

26,328

The composition of the **Equity attributable to owners of the Parent** is the following:

(millions of euros)

12/31/2009

12/31/2008

Share capital

10,585

10,591

Paid-in capital

1,689

1,689

Sundry reserves and retained earnings (accumulated losses), including profit for the year

13,678

13,318

Reserve for available-for-sale financial assets

(4)

(22)

-

Reserve for cash flow hedges

(494)

_

Reserve for exchange differences on translating foreign operations

983

255

_

Other gains (losses) of associates and joint ventures accounted for using the equity method

(110)

(39)

-

Other reserves and retained earnings (accumulated losses), including profit for the year

13,303

12,683

	Total	
		25,952
		25,598
Movements in Share capital during 2009 are presented in the following tables:		
		Reconciliation between the number of shares outstanding at December 31, 2008 and December 31, 2009
		(number of shares of par

755

At

12/31/2008

value 0.55 euros)

Share issue following bond conversion/ Purchase of treasury shares

At

12/31/2009

% of share capital

Ordinary shares issued

(A)

13,380,795,473

111,466

13,380,906,939

68.95

less: treasury shares

(B)

(150,816,387)

(11,400,000)

(162,216,387)

Ordinary shares outstanding

(C)

13,229,979,086

(11,288,534)

13,218,690,552

Savings shares issued and outstanding

(D)

6,026,120,661

6,026,120,661

31.05

Total Telecom Italia S.p.A. shares issued

(A+D)

19,406,916,134

111,466

19,407,027,600

100

Total Telecom Italia S.p.A. shares outstanding

(C+D)

19,256,099,747

(11,288,534)

19,244,811,213

Reconciliation between the value of shares outstanding at December 31, 2008 and December 31, 2009

(millions of euros)

Share capital at 12/31/2008

Change in share capital as a result of treasury share buybacks

Share capital at 12/31/2009

Ordinary shares issued

(A)

7,360

0

7,360

less: treasury shares

(B)

(83)

(6)

(89)

Ordinary shares

outstanding

(C)

7,277

(6)

7,271

Savings shares issued and outstanding

(D)

3,314

3,314

Total Telecom Italia S.p.A. share capital issued

(A+D)

10,674

0

10,674

Total Telecom Italia S.p.A. share capital outstanding

(C+D)

10,591

(6)

10,585

In March 2009, Telecom Italia purchased 11,400,000 ordinary shares to service the stock option plan reserved for Executive Officers of Telecom Italia, Stock Option Plan Top 2008, approved by the shareholders meeting held on April 14, 2008.

The total amount of ordinary treasury shares at December 31, 2009 for 508 million euros was recorded for the part relating to the par value (89 million euros) as a deduction from share capital issued and, for the remaining amount, as a deduction from other reserves.

Share capital information

The ordinary and savings shares of the Company are also listed on the NYSE in the form of American Depositary Shares, each ADS corresponding to 10 shares of ordinary or savings shares, respectively, represented by American Depositary Receipts (ADRs) issued by JPMorgan Chase Bank.

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In the shareholder resolutions passed to increase share capital against cash payments, the pre-emptive right can be excluded to the extent of a maximum of ten percent of the pre-existing share capital, on condition that the issue price corresponds to the market price of the shares and that this is confirmed in a specific report issued by the firm charged with the audit of the Company.

The Group sources itself with the capital necessary to fund its requirements for business development and operations; the sources of funds are found in a balanced mix of risk capital, permanently invested by the shareholders, and debt capital, to guarantee a balanced financial structure and minimize the total cost of capital, with a resulting advantage to all the stakeholders.

Debt capital is structured according to different maturities and currencies to ensure an efficient access to external sources of financing (taking advantage of the best opportunities offered in the euro, U.S. dollar and Pound sterling financial markets to minimize costs) and an efficient process of renegotiating maturities aimed at reducing the refinancing risk.

The remuneration of risk capital is proposed by the board of directors to the shareholders meeting which meets to approve the annual financial statements based upon market trends and business performance, once all the other obligations are met, including debt servicing. Therefore, in order to guarantee an adequate remuneration of capital, safeguard company continuity and business development, the Group constantly monitors the change in debt levels in relation to equity, the level of net debt and the operating margin of industrial operations.

Rights of savings shares

The rights of savings shares are indicated below:

the profit shown in the duly approved financial statements, less the amount appropriated to the legal reserve, must be distributed to the holders of savings shares in an amount up to 5% of the par value of the share;

after assigning preferred dividends to the savings shares, the remaining profit shall be assigned to all the shares so that the savings shares have the right to dividends that are higher, than the dividends to which the ordinary shares are entitled, by 2% of the par value of the share;

.

if in any one year dividends of below 5% of the par value of the share are paid to the savings shares, the difference is carried over and added to the preferred dividends for the next two successive years;

.

in the case of the distribution of reserves, the savings shares have the same rights as ordinary shares. Moreover, the shareholders meeting called to approve the separate financial statements for the year can, when there is no profit or insufficient profit reported in those financial statements to satisfy the rights of the savings shares, resolve to satisfy the dividend right and/or the additional right by distributing available reserves;

•

the reduction of share capital as a result of losses does not entail a reduction of the par value of savings shares except for the amount of the loss which exceeds the overall par value of the other shares;

•

upon the wind-up of Telecom Italia S.p.A., the savings shares have a pre-emptive right in the reimbursement of capital for the entire par value;

.

in the event of the cessation of trading in the Company s ordinary or savings shares, the holder of savings shares may ask Telecom Italia S.p.A. to convert its shares into ordinary shares, according to the manner resolved by the special session of the shareholders meeting called for that purpose within two months of being excluded from trading.

Other reserves and retained earnings (accumulated losses), including profit for the year comprise:

_

The **Reserve for available-for-sale financial assets** shows a negative balance of 4 million euros at December 31, 2009, increasing 18 million euros compared to December 31, 2008. It includes unrealized losses relating to the investment in Assicurazioni Generali (-1 million euros) and unrealized gains relating to the investment in Fin.Priv. (3 million euros) by the Parent, Telecom Italia, as well as unrealized losses on the securities portfolio of Telecom Italia Finance (-12 million euros) and the positive fair value adjustment of other available-for-sale financial assets held by the Parent,

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Telecom Italia (6 million euros). This reserve is net of deferred tax liabilities of 2 million euros (at December 31, 2008, it was net of deferred tax liabilities of 6 million euros).

-

The **Reserve for cash flow hedges** shows a negative balance of 494 million euros at December 31, 2009, decreasing 935 million euros compared to December 31, 2008. This reserve is net of deferred tax assets of 183 million euros (at December 31, 2008, it was net of deferred tax liabilities of 180 million euros). In particular, this reserve includes the effective portion of gains or losses on the fair value adjustments of derivatives designated as cash flow hedges of the exposure to volatility in the cash flows of assets or liabilities recognized in the financial statements.

-

The **Reserve for exchange differences on translating foreign operations** shows a positive balance of 983 million euros at December 31, 2009, increasing 728 million euros compared to December 31, 2008. This mainly refers to exchange differences in euros on the translation of the financial statements of the companies in the Brazil Business Unit.

-

Other gains (losses) of associates and joint ventures accounted for using the equity method show a negative balance of 110 million euros at December 31, 2009, increasing 71 million euros compared to December 31, 2008. They mainly refer to the reserve for exchange differences on translating to euros the Telecom Italia Group s share of the equity of the investments in ETECSA Cuba and Sofora Telecomunicaciones.

-

Other reserves and retained earnings (accumulated losses), including profit for the year amount to 13,303 million euros, increasing 620 million euros compared to December 31, 2008. The change is mainly due to the sum of the following:

-

dividends approved for 1,029 million euros (1,609 million euros in 2008);

-

the profit for the year attributable to owners of the Parent, equal to 1,581 million euros (2,177 million euros in 2008);

_

the capital gain of 47 million euros (described in detail in the Note Business combinations), due to the partial sale (without loss of control) of the investment in TIM Participações in order to acquire control of Intelig Telecomunicações Ltda.

Equity attributable to Non-controlling interests amounts to 1,168 million euros, increasing 438 million euros

compared to December 31, 2008, and is represented by the sum of:
-
dividends approved (24 million euros);
-
the profit for the year attributable to Non-controlling interests of 15 million euros (1 million euros in 2008);
-
the positive change in the Reserve for exchange differences on translating foreign operations (237 million euros);

the positive effect, for a total of 248 million euros, relating to Intelig Telecomunicações Ltda (99 million euros) and the change in the percentage ownership of TIM Participações (149 million euros, of which 39 million euros relates to the corresponding share of the Reserve for exchange differences on translating foreign operations).

The line item consists principally of the equity attributable to the Non-controlling interests of the companies of the Brazil Business Unit and the Media Business Unit.

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Future potential changes in share capital

The following table shows the future potential changes in share capital on the basis of the options of the stock option plans still outstanding at December 31, 2009:

Number of maximum shares issuable

Nominal value (thousands of euros)

Paid-in capital (thousands of euros)

Subscription price per share (euros)

Additional capital increases approved (ord. sh.)

Stock Option Plan 2002 Top

5,941,567

3,268

13,298

2.788052

Stock Option Plan 2002

17,153,847

9,434

40,675

of which grants March 2002

16,929,390

9,311

40,258

2.928015

grants August 2002

224,457

123

417

2.409061

Stock Option Plans 2003-2005 ex-TIM

1,212,557

667

2,887

2.788052

Total additional capital increases approved (ord. sh.)

24,307,971

13,369

56,860

2.930636

Additional capital increases not yet approved (ord. sh.)

1,600,000,000

880,000

At December 31, 2009, there were still 484,600,157 bonds outstanding of Telecom Italia 1.5% 2001-2010 convertible with repayment premium that were no longer convertible from the date of December 16, 2009. Specifically, the shares on the last bond conversion requests received by December 15, 2009 were made available to those entitled on December 30, 2009. The remaining 484,600,157 bonds outstanding at December 31, 2009, although no longer convertible, were repaid on January 1, 2010, with a one-time payment made on January 4, 2010.

Further details on stock option plans are provided in the Note Stock option and Performance Share Granting plans .

With regard to the additional capital increases not yet approved, the shareholders meeting held on April 8, 2009 granted the directors the right (which, to date, has not been exercised), for a maximum period of five years beginning April 8, 2009, to increase against payment, at one or more times, share capital for a maximum nominal amount of 880,000,000 euros, through the issue, with or without paid-in capital, of a maximum of 1,600,000,000 ordinary shares of par value 0.55 euros each:

(i)

to be offered as option rights to those entitled in whole or in part,

(ii)

to be offered for subscription to the employees of Telecom Italia S.p.A. or to the companies which it controls, with the exclusion of the pre-emptive right, pursuant to the combined provision of art. 2441, last paragraph, of the Italian Civil Code, and art. 134, second paragraph, of Legislative Decree 58/1998.

The resolutions for capital increases passed by the board of directors in exercising the aforementioned right shall fix the subscription price (including any paid-in-capital) and establish a specific deadline for the subscription of the shares; they may also provide that, in the event the increase voted by the board is not fully subscribed to by the deadline set each time for that purpose, the capital shall be increased for an amount equal to the subscriptions received up to that deadline date.

Authorizations for the issue of convertible bonds and the purchase of treasury shares

The board of directors of Telecom Italia S.p.A. has the right to issue, at one or more times and for five years, starting April 8, 2009, bonds convertible into ordinary shares, to be offered as option rights to those entitled, for

200

a maximum nominal amount of 1,000,000,000 euros.

At December 31, 2008, Telecom Italia S.p.A. held 26,272,014 treasury shares, of which 25,000,000 were purchased to service the plan for granting free Telecom Italia S.p.A. ordinary shares to resources who hold key roles as employees or collaborators of Telecom Italia S.p.A. or subsidiaries (Performance Share Granting Plan), as part of the first tranche of the treasury share buyback program announced on August 8, 2008.

Between March 17 and March 31, 2009, Telecom Italia S.p.A. purchased 11,400,000 ordinary shares to service the stock option plan reserved for executive officers of Telecom Italia S.p.A., Stock Option Plan Top 2008, as part of the second tranche of the treasury share buyback program announced on August 8, 2008.

The Telecom Italia S.p.A. shareholders meeting held on April 14, 2008, in fact, had passed a resolution to authorize, for the maximum period allowed by the applicable law starting from the date of the shareholders resolution, the purchase of Telecom Italia S.p.A. ordinary shares, at one or more times and at any date, for a maximum of 11,400,000 ordinary shares and thus up to 0.059% of share capital.

This authorization for the purchase of treasury shares, in effect until October 14, 2009, was in relation to the implementation, approved by the board of directors in its meeting held on April 15, 2008, of the stock option plan reserved for the executive officers of Telecom Italia S.p.A. approved by the same ordinary shareholders meeting held on April 14, 2008.

As decided by the board of directors in its meeting held on August 8, 2008, the unit price for the purchases was between a minimum and a maximum corresponding to the weighted average trading prices of ordinary shares registered by Borsa Italiana S.p.A. in the last ten days of trading prior to the date of purchase, respectively decreased or increased by 10%. The purchase of the treasury shares in any case took place within the limits of the unrestricted reserves, as shown in the most recent financial statements approved at the time the purchase was carried out. The purchases were made on regulated markets, according to the manner allowed by the regulations and laws in force.

As a result of these purchases, the authorization for the buyback of treasury shares approved by the shareholders meeting held on April 14, 2008 was completely used and the treasury share buyback Program announced on August 8, 2008 ended.

As of the date of December 31, 2009, the Telecom Italia Group holds 162,216,387 treasury shares, of which 37,672,014 are held through the Parent, Telecom Italia, and 124,544,373 through Telecom Italia Finance.

With regard to these latter shares, dividends equal to 5 million euros, relating to 99,936,853 ordinary shares deposited at Lehman Brothers International (Europe) in administration ("LBIE"), are yet to be collected and are recorded as a receivable from LBIE.

When the Lehman Brothers bankruptcy was announced, the Telecom Italia S.p.A. shares had been deposited at LBIE under a custody contract. Owing to the complexity of the liquidation procedures these shares are still held under custody and the relative dividends have been collected by LBIE.

Actions to obtain the resting	tution of the share	s and the receipt	of the relative	dividends are i	n progress	but the time
involved cannot currently b	e quantified.					

On the basis of the motion put forward by the board of directors	meeting held on April 12, 2010, the profit for the year
2009 shown in the financial statements of the Parent, Telecom	Italia S.p.A. shall be appropriated as dividends for
1,035 million euros for distribution to the shareholders as follows	s:

0.050 euros for each ordinary share,

0.061 euros for each savings share,

gross of withholdings as established by law; undistributed profit will be appropriated to retained earnings.

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Note 19 Financial liabilities (current and non-current)	
Financial liabilities are composed as follows:	
	(millions of euros)
	12/31/2009
	12/31/2008
	Financial payables (medium/long-term):
	Bonds
	26,369
	25,139
	Convertible bonds
	_
	-
	541

26,369

25,680

Amounts due to banks

5,308

5,803

Other financial payables

431

453

32,108

31,936

Finance lease liabilities (medium/long-term)

1,565

1,713

Other financial liabilities (medium/long-term):

Hedging derivatives relating to hedged items classified as non-current assets/liabilities of a financial nature

3,075

2,877

Deferred income

3,079

2,878

TOTAL NON-CURRENT FINANCIAL LIABILITIES

(A)

36,752

36,527

Financial payables (short-term):

Bonds

3,086

4,490

Convertible bonds

581

7

3,667

4,497

Amounts due to banks

2,246

883

Other financial payables

Edgar Filing: TELECOM ITALIA S P A - Form 6-K 311 346 6,224 5,726 Finance lease liabilities (short-term) 250 274 Other financial liabilities (short-term) Hedging derivatives relating to hedged items classified as current assets/liabilities of a financial nature 442 236 Non-hedging derivatives 69 25 Deferred income 1 6 512

778

TOTAL CURRENT
FINANCIAL
LIABILITIES

(B)

6,986

6,267

Financial liabilities directly associated with Discontinued operations/Non-current assets held for sale

(C)

659

,,,

TOTAL FINANCIAL LIABILITIES

 $(\mathbf{D}) = (\mathbf{A} + \mathbf{B} + \mathbf{C})$

44,397

42,794

Further details on Financial Instruments are provided in the Note Supplementary disclosures on financial instruments .

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Bonds are composed as follows:

(millions of euros)

12/31/2009

12/31/2008

Non-current portion

26,369

25,139

Current portion

3,086

4,490

Total carrying amount

29,455

29,629

Fair value adjustment and measurement at amortized cost

(923)

(1,383)

Total nominal repayment amount

28,532

28,246

The nominal repayment amount totals 28,532 million euros, increasing 286 million euros compared to December 31, 2008 (28,246 million euros) mainly as a result of the balance between repayments and new issues during 2009 by Telecom Italia S.p.A., Telecom Italia Finance S.A. and Telecom Italia Capital S.A. and the difference in the USD/euro exchange rate.

The following table lists bonds expressed at the nominal repayment amount, net of bond repurchases, and at market value issued by companies of the Telecom Italia Group, by issuing company:

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Currency

Amount (millions of euros)

Nominal repayment amount (millions of euros)

Coupon

Issue

date

Maturity date

Issue price

(%)

Market price at 12/31/2009

(%)

Market value at 12/31/2009 (millions of euros)

Bonds issued by Telecom Italia S.p.A.

796
796
3-month Euribor + 0.20%
6/7/07
6/7/10
99.915
100.025
796
Euro
750
750
4.500%
1/29/04
1/28/11
99.560
103.453
776
Euro
1,250
1,250
6.250%
2/1/02
2/1/12
98.952
783

Euro

108.947

1,362

Euro

1,000

1,000

3-month Euribor + 0.53%

12/6/05

12/6/12

100

101.058

1,011

Euro

650

650

6.750%

3/19/09

3/21/13

99.574

114.841

746

Euro

500

500

3-month Euribor + 0.63%

7/19/07 7/19/13 100 101.662 508 Euro 500 500 7.875% 1/22/09 1/22/14 99.728 120.257 601 Euro 673 673 4.750% 5/19/06 5/19/14 99.156 108.641 731 Euro 120 120

3-month Euribor + 0.66% 11/23/04 11/23/15 100 102.949 124 GBP 500 563 5.625% 6/29/05 12/29/15 99.878 110.615 623 Euro 850 850 8.250% 3/19/09 3/21/16 99.740 131.666 1,119 Euro

400 400 3-month Euribor + 0.79% 6/7/07 6/7/16 100 103.986 416 **GBP** 12/15/17 Euro

750 845 7.375% 5/26/09 99.608 124.408 1,051 1,250 1,250 5.375% 1/29/04 1/29/19

99.070

114.976

1,437 **GBP** 850 957 6.375% 6/24/04 6/24/19 98.850 118.009 1,129 Euro 348 348 6-mo. Euribor (base 365) 1/1/02 1/1/22 100 100 348 **GBP** 400 450 5.875% 5/19/06 5/19/23

99.622

115.510

520

Euro

670

670

5.250%

3/17/05

3/17/55

99.667

127.869

857

Subtotal

12,572

14,155

Bonds issued by Telecom Italia Finance S.A. and guaranteed by Telecom Italia S.p.A.

Euro

119

3-month Euribor + 1.30% 6/12/08 6/14/10 100 100.502 120 Euro 1,997 1,997 (a) 7.500% 4/20/01 4/20/11 99.214 107.844 2,154 Euro 1,000 1,000 7.250% 4/24/02 4/24/12 (*) 101.651 111.812 1,118

790

Euro

850 850 6.875% 1/24/03 1/24/13 99.332 113.523 965 JPY 20,000 150 3.550% 4/22/02 5/14/32 99.250 125.585 189 Euro 1,015 1,015 7.750% 1/24/03 1/24/33 (*) 109.646 156.772 1,591

Subtotal

5,131

6,137

Bonds issued by Telecom Italia Capital S.A. and guaranteed by Telecom Italia S.p.A.

USD

1,250

868

4.000%

10/6/04

1/15/10

99.732

100.093

869

USD

700

486

4.875%

9/28/05

10/1/10

99.898 103.202 501 400 278 3-month US Libor + 9/28/05 2/1/11 100 100.518 279 850 590 3-month US 0.61% 7/18/06 7/18/11 100 100.940

USD

0.48%

USD

Libor +

596

USD

750

521

793

6.200% 7/18/06 7/18/11 99.826 107.775 561 USD 2,000 1,388 5.250% 10/29/03 11/15/13 99.742 110.205 1,530 USD 1,000 694 6.175% 6/18/09 6/18/14 100 114.462 795 USD

1,250

794

868 4.950% 10/6/04 9/30/14 99.651 109.307 948 USD 1,400 972 5.250% 9/28/05 10/1/15 99.370 110.843 1,077 USD 1,000 694 6.999% 6/4/08 6/4/18 100 123.866 860

795

USD

1,000 694 7.175% 6/18/09 6/18/19 100 126.492 878 USD 1,000 694 6.375% 10/29/03 11/15/33 99.558 128.093 889 USD 1,000 694 6.000% 10/6/04 9/30/34 99.081

122.833

853

796

USD

1,000

694

7.200%

7/18/06

7/18/36

99.440

142.395

988

USD

1,000

694

7.721%

6/4/08

6/4/38

100

152.133

1,056

Subtotal

10,829

12,680

Total

28,532

32,972

797

Note (a): see the following paragraph Mechanism describing how coupons change on step-up/step-down bonds .

(*) Weighted average issue price for bonds issued with more than one tranche.

The regulations and/or Offering Circulars relating to the bonds described above are available on the corporate website http://www.telecomitalia.it.

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The following table lists the bonds partly repurchased during the year by the Telecom Italia Group:

Repurchase

period

Telecom Italia Finance S.A., 1,849^(*) million euros 6.575% maturing July 2009

Euro

253.77

January - June

Telecom Italia Finance S.A., 119 million euros Floating Rate Notes maturing June 2010

Euro

20.00

March - May

Telecom Italia S.p.A., 796 million euros Floating Rate Notes maturing June 2010

Euro

53.75

April - May

Telecom Italia Finance S.A. 1,997 million euros 7.50%

maturing April 2011

Euro

2.68

October

(*) Net of 107 million euros and 254 million euros of bonds repurchased by the company, respectively, during 2008 and 2009.

The following table lists the bonds repaid during the year by the Telecom Italia Group, divided by issuing company, expressed at the nominal repayment amount:

Currency

Amount (millions of euros)

Nominal repayment amount (millions of euros)

Coupon

Issue
date
Maturity
date
Issue price

(%)

Bonds issued by Telecom Italia Finance S.A. and guaranteed by Telecom Italia S.p.A.:

Euro

(*)1,450

1,450

5.150%

2/9/99

2/9/09

99.633

Euro

	(**)1,849	
	,	
	1,849	
	6.575%	
	7/30/99	
	7/20/00	
	7/30/09	
	98.649	
	70.0.7	
	Bonds	
	issued by	
	Telecom	
	Italia	
	S.p.A.:	
	•	
	Euro	
	110	
	110	
	2 4	
	3-month	
	Euribor +	
	0.60%	
	4/8/04	
	3/30/09	
	100	
(*) Net of 50 million euros of bonds repurchased by the company during 2008.		
(**) Net of 107 million euros and 254 million euros of bonds repurchased by the compa	my, respectively, d	uring 2008
and 2009.		

Mechanism describing how coupons change on step-up/step-down bonds in relation to a change in the rating

(a) TI Finance S.A. bonds - Euro Notes: 1,997 million euros, 7.50% interest, maturing April 2011

These securities carry protection for investors which would be triggered by a change in the rating assigned to Telecom Italia to below the Baa1/BBB+ ratings (by Moody s and Standard&Poor s, respectively): each downgrade in the rating by one notch by each of the two rating agencies to below the stated thresholds would cause an increase in the coupon interest (or the spread above the Euribor in the case of floating-rate securities) by 0.25%, starting from the coupon payment date subsequent to the downgrade in the rating.

The downgrade in the rating from the thresholds is evaluated at the end of each coupon period and, on the basis of this evaluation, the interest for the next coupon is fixed; therefore, changes in the ratings during the coupon interest period would have no impact on the coupon in progress at that particular time.

Nevertheless, the relative step-up/step-down will only be applied when the rating at the end of the coupon period is different from the rating at the end of the preceding coupon period.

By virtue of this mechanism, in 2008, the coupon was further increased by 0.25% (a first step-up occurred after Moody s rated the bonds Baa2 in August 2003, raising the coupon from 7% to 7.25%) due to a change in Standard&Poor s credit rating in March 2008. The step-up was applied starting with the April 2008 coupon; the new rate is now 7.50%.

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Changes in Teleco	m Italia si	ratings
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Telecom Italia s ratings at December 31, 2009 by the major rating agencies are the following:

Standard & Poor's

Moody's

Fitch Ratings

Most recent revision July 29, 2009

Most recent revision June 17, 2009

Most recent revision June 12, 2009

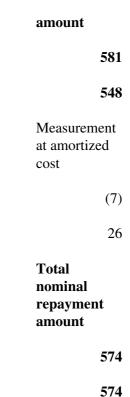
Rating

Outlook

Rating

Outlook

	Rating
	Outlook
	BBB
	Stable
	Baa2
	Stable
	BBB
	Stable
Convertible bonds can be analyzed as follows:	
	(millions of euros)
	12/31/2009
	12/31/2008
	Non-current portion
	-
	541
	Current portion
	581
	7
	Total carrying



As established in the Regulations, bond conversion requests have been regularly presented during the bond period, starting from January 22, 2002 up to December 15, 2009, and the related shares have been issued at the established dates. Specifically, the shares relating to the last bond conversion requests received between December 1 and December 15, 2009 were made available to those entitled on December 30, 2009. The remaining 484,600,157 bonds outstanding at December 31, 2009, although no longer convertible, were repaid on January 1, 2010, with a one-time payment made on January 4, 2010.

The following table synthetically lists the Telecom Italia S.p.A. 1.5% 2001-2010 convertible bonds with a repayment premium, expressed at the nominal repayment amount and at market value:

Convertible bonds issued by Telecom Italia S.p.A.:

Currency

Nominal repayment

amount (millions of euros)

Coupon

Underlying shares

Issue

date

Maturing date

Issue price (%)

Market price at 12/31/2009 (%)

Market value at

12/31/2009 (millions of euros)

Euro

1.500%
TI S.p.A.
11/23/01
1/1/10
100
118.299

573

Financial covenants / other covenants / other features of convertible bonds

The bonds listed do not contain financial covenants (e.g. ratios such as Debt/EBITDA, EBITDA/Interest etc.) or clauses that would force the early redemption of the bonds in relation to events other than the insolvency of the Telecom Italia Group. Furthermore, the repayment of the bonds and the payment of interest are not covered by specific guarantees nor are there commitments provided relative to the assumption of future guarantees, except for the full and unconditional guarantees provided by Telecom Italia S.p.A. for the bonds issued by Telecom Italia Finance S.A. and Telecom Italia Capital S.A.. None of the securities summarized here carry any other interest rate structures or structural complexities.

Since these bonds have been placed principally with institutional investors in major world capital markets (Euromarket and the U.S.A.), the terms which regulate the bonds are in line with market practice for similar transactions effected on these same markets; consequently, for example, there are commitments not to use the

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mpany s assets as collateral for loans ("negative pledges").
ross financial debt according to the original currency of the transaction is as follows:
12/31/2009
12/31/2008
(millions of
foreign currency)
(millions of euros)
(millions of
foreign currency)
(millions of euros)
curos)
USD
16,296
11,312
13,898
13,898

9,986

		_
	וח	_
(T	к	\boldsymbol{P}

GBP	
	2,527
	2,845
	1,780
	1,869
BRL	
	3,177
	1,267
	2,408
	740
JPY	
	30,548
	229
	54,918
	435
Euro	
	28,085
	29,764
	43,738
	42,794

illing: TELECOM ITALIA 5 P A - Form	6-K
	Discontinued Operations
	659
	-
	44,397
	42,794

The analysis of gross financial debt by effective interest rate bracket excluding the effect of derivative hedging instruments, if any, is the following:

(millions of euros)

12/31/2009

12/31/2008

Up to 2.5%

5,424

441

From 2.5% to 5%

6,018

10,376 From 5% to 7.5% 21,953 21,379 From 7.5% to 10% 4,564 4,923 Over 10% 1,073 985 Accruals/deferrals, MTM and derivatives 4,706 4,690 43,738 42,794 Discontinued Operations 659 44,397 42,794

Instead, as a result of the use of derivative hedging instruments, gross financial debt by nominal interest rate bracket is the following:

(millions of euros)

12/31/2009

12/31/2008

Up to 2.5%

5,839

441

From 2.5% to 5%

14,763

12,339

From 5% to 7.5%

13,910

20,918

From 7.5% to 10%

3,802

3,491

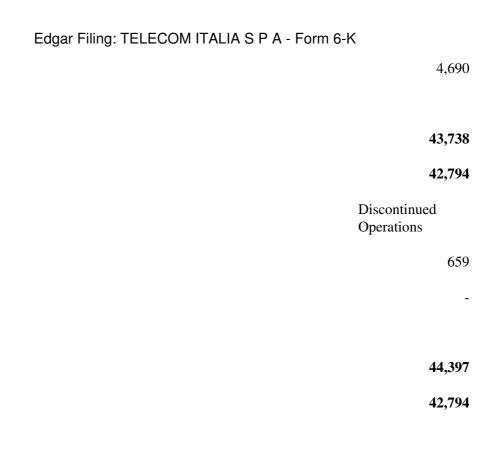
Over 10%

718

915

Accruals/deferrals, MTM and derivatives

4,706



The maturities of financial liabilities according to the expected nominal repayment amount, as defined by

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contract, are the following:

Maturities of financial liabilities nominal repayment amount:

maturing by 12/31/ of the year:

(millions of euros)

2010

2011

2012

2013

2014

After 2014

Total

Bonds
2,842
4,136
3,250
3,388
2,735
12,755
29,106
Loans and other financial liabilities
2,303
618
284
918
2,770
3,092
9,985
Finance lease liabilities
233
181
165
138
122
960

Total

5,378
4,935
3,699
4,444
5,627
16,807
40,890
Current financial liabilities

477

Total excluding Discontinued Operations

5,855

4,935

3,699

4,444

5,627

16,807
41,367
Discontinued Operations (1)
628
628
Total
6,483
4,935
3,699
4,444
5,627
16,807
41,995

Medium/long-term amounts due to banks total 5,308 million euros (5,803 million euros at December 31, 2008), decreasing 495 million euros.

Short-term amounts due to banks of 2,246 million euros increased 1,363 million euros (883 million euros at December 31, 2008) and include 2,098 million euros for the current portion of medium/long-term amounts due to banks, of which 1.5 billion euros refers to the Term Loan, duly reimbursed in January 2010.

Medium/long-term **other financial payables** amount to 431 million euros (453 million euros at December 31, 2008). They include 156 million euros of the Telecom Italia Finance S.A. loan for 20,000 million Japanese yen due in 2029 and 254 million euros of debt certificates regulated by German law denominated Schuldschein issued by Telecom Italia Finance S.A. maturing 2013. Short-term other financial payables amount to 311 million euros (346 million euros at December 31, 2008).

Medium/long-term **finance lease liabilities** total 1,565 million euros (1,713 million euros at December 31, 2008) and mainly refer to building sale and leaseback transactions recorded in accordance with IAS 17. Short-term finance lease liabilities amount to 250 million euros (274 million euros at December 31, 2008).

Hedging derivatives relating to hedged items classified as non-current liabilities of a financial nature amount to 3,075 million euros (2,877 million euros at December 31, 2008).

Hedging derivatives relating to hedged items classified as current liabilities of a financial nature total 442 million euros (236 million euros at December 31, 2008). Further details are provided in the Note Derivatives.

Short-term **non-hedging derivatives** total 69 million euros (25 million euros at December 31, 2008) and refer to the measurement of derivatives which, although put into place for hedging purposes, do not possess the formal requisites to be considered as such under IFRS. Further details are provided in the Note Derivatives.

Revolving Credit Facility

Currently, the Telecom Italia Group has a syndicated Revolving Credit Facility (RCF) expiring August 2014 for 8 billion euros, of which 1.5 billion euros is drawn down.

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Note 20 Net financial debt

As required by Consob Communication DEM/6064293 dated July 28, 2006, the following table presents the net financial debt at December 31, 2009 and December 31, 2008 calculated in accordance with the criteria indicated in the Recommendation of CESR (Committee of European Securities Regulators) dated February 10, 2005 Recommendations for the Uniform Implementation of the European Commission Regulation on Disclosures and also introduced by Consob itself. This table also includes the reconciliation of net financial debt determined according to the criteria indicated by CESR and net financial debt calculated according to the criteria of the Telecom Italia Group adopted in previous years and presented in the Report on Operations as well as the reconciliation of the new net financial debt measure (adjusted net financial debt), which excludes the fair value measurement of derivatives and their related financial assets/liabilities, commented in the Report on Operations.

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Covenants and negative pledges relating to outstanding positions at December 31, 2009

With reference to loans received by Telecom Italia S.p.A. from the European Investment Bank (EIB), an amount of 852 million euros (out of a total of 2,541 million euros at December 31, 2009) is not secured by bank guarantees but there are covenants which cover the following:

-

in the event the company becomes the target of a merger, demerger or contribution of a business segment outside the Group, or sells, disposes or transfers assets or business segments, it shall immediately inform EIB which shall have the right to ask for guarantees to be provided or changes to be made to the loan contract. As for the two loan contracts signed between EIB and Telecom Italia S.p.A. on July 17, 2006 for 150,000,000.00 euros and on November 30, 2007 for 182,200,000.00 euros, EIB has the right to rescind from the contract under ex. art. 1456 of the Italian Civil Code should Telecom Italia S.p.A. cease to hold, directly or indirect, more than 50% (fifty percent) of the voting rights in the ordinary shareholders meeting of HanseNet Telekommunication GmbH Germany or, in any case, a number of shares such as to represent more than 50% (fifty percent) of its share capital; to this end, on November 5, 2009, the Group announced that an agreement had been signed in principle for the sale of the subsidiary, HanseNet, to the Telefónica group which was finalized on February 16, 2010;

-

for the loan with a nominal amount of 350 million euros, if the Company s rating is lower than BBB+ for Standard&Poor s, Baa1 for Moody s and BBB+ for Fitch Ratings and, for the loans with a nominal amount of 500 million euros, if the Company s rating is lower than BBB for S&P s, Baa2 for Moody s and BBB for Fitch Ratings, the company shall immediately inform EIB which shall have the right to ask for suitable guarantees to be provided, indicating a date for setting up these guarantees. After that date and if Telecom Italia S.p.A. fails to provide the guarantees, EIB shall have the right to demand immediate repayment of the amount disbursed;

_

the company is obliged to promptly advise the bank about changes in the allocation of share capital among the shareholders which could bring about a change in control. Failure to communicate this information would result in the termination of the contract. The contract shall also be terminated when a shareholder, which, at the date of signing the contract does not hold at least 2% of the share capital, comes to hold more than 50% of the voting rights in the ordinary shareholders meeting or, in any case, a number of shares such that it represents more than 50% of the share capital, whenever, in the bank s reasonable opinion, this fact could cause a detriment to the bank or could compromise the execution of the Project. This clause also applies to the guaranteed loan of 300 million euros made by the EIB in June 2009.

The syndicated bank lines of Telecom Italia S.p.A. do not contain financial covenants (e.g. ratios such as Debt/EBITDA, EBITDA/Interest etc.) which would oblige the Company to automatically repay the outstanding loan if the covenants are not observed. Mechanisms are provided for adjusting the cost of funding in relation to Telecom Italia s credit rating, with a spread added to the Euribor of between a minimum of 0.15% and a maximum of 0.425% for the line expiring in 2010 and a minimum of 0.0875% and a maximum of 0.2625% for the line expiring in 2014.

The two syndicated bank lines contain the usual other types of covenants, including the commitment not to use the company s assets as collateral for loans (negative pledges), the commitment not to change the business purpose or sell

the assets of the company unless specific conditions exist (e.g. the sale takes place at fair market value). The same negative pledge conditions are also found in the export credit loan agreements.

The syndicated bank lines (as well as an export credit agreement for a residual nominal amount of 88 million euros at December 31, 2009) consider the case where a party, other than the current relative majority shareholder or permitted acquiring shareholders, including the shareholders of Telco, acquires control of Telecom Italia, individually or jointly. In that case, a 30-day period is established during which the parties shall negotiate the terms with which to continue the relationship.

Lastly, in the documentation of the loans granted to certain companies of the Tim Brasil group, the companies must generally respect certain financial ratios (e.g. capitalization ratios, ratios for servicing debt, profit ratios and debt ratios) as well as the usual other pledge clauses, under pain of a request for the early repayment of the loan.

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With the understanding that there are no financial covenants on the loan contracts of the Group, it should be pointed out, that at December 31, 2009, no covenant of any other type, negative pledge clause or other clause relating to the above-described debt position, has in any way been breached or violated.

Note 21 Financial risk management

Financial risk management objectives and policies of the Telecom Italia Group

The Telecom Italia Group is exposed to the following financial risks in the ordinary course of its business operations:

<u>market risk</u>: stemming from changes in interest rates and exchange rates in connection with financial assets that have been originated and financial liabilities that have been assumed;

<u>credit risk</u>: representing the risk of the non-fulfillment of the obligations undertaken by the counterpart with regard to the liquidity investments of the Group;

liquidity risk: connected with the need to meet short-term financial commitments.

These financial risks are managed by:

the establishment, at a central level, of guidelines for directing operations;

the activities of an internal committee which monitor the level of exposure to market risks consistently with prefixed general objectives;

the identification of the most suitable financial instruments, including derivatives, to reach prefixed objectives;

.

the monitoring of the results obtained;
the exclusion of the use of financial instruments for speculative purposes.
The policies for the management and the sensitivity analyses of the above financial risks by the Telecom Italia Group are described below.
Identification of risks and analyses
The Telecom Italia Group is exposed to market risks as a result of changes in interest rates and exchange rates in the markets in which it operates or has bond issues, principally Europe, the United States, Great Britain and Latin America.
The financial risk management policies of the Telecom Italia Group are directed towards diversifying market risks, fully hedging exchange rate risk and minimizing interest rate exposure by an appropriate diversification of the portfolio, which is also achieved by using carefully selected derivative financial instruments.
The Group defines an optimum fixed-rate and floating-rate debt composition and uses derivative financial instruments to achieve that prefixed composition. In consideration of the Group's operations, the optimum blend of medium/long-term non-current financial liabilities has been established, on the basis of the nominal amount, in the range 60 - 70% for the fixed-rate component and 40% - 30% for the floating-rate component.
In managing market risk, the Group adopted a guideline policy for debt management using derivative instruments and mainly uses the following:
Interest Rate Swaps (IRS): used to modify the profile of the original exposure to interest rate risks on loans and bonds, whether fixed or floating;
Cross Currency and Interest Rate Swaps (CCIRS) and Currency Forwards: used to convert loans and bonds issued in currencies other than euro principally in U.S. dollars and British pounds to the functional currencies of the operating companies.
Derivative financial instruments are designated as fair value hedges for the management of exchange rate risks on instruments denominated in currencies other than euro and the management of the interest rate risk on fixed-rate

loans. Derivative financial instruments are designated as cash flow hedges when the objective is to fix the exchange

rate of future transactions and the interest rate.

All derivative financial instruments are put into place with high-credit-quality banking and financial counterparts with a high credit rating.

Effective May 1, 2009, in order to reduce the Group s credit exposure arising from the fair value (mark-to-market) measurement of derivatives and to allow settlement under a single ISDA Master Agreement, the

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

contracts put into place with 29 banking counterparts have been assigned by Telecom Italia Finance S.A. and Telecom Italia Capital S.A. to Telecom Italia S.p.A., which is already the counterpart on the remaining portfolio that was not assigned. The procedure did not involve any change in the contract terms or in the original hedge accounting relationships set up at the Group level.

The exposure to the various market risks can be measured by sensitivity analyses, in accordance with IFRS 7. These analyses illustrate the effects produced by a given and assumed change in the levels of the relevant variables in the various markets (exchange rates, interest rates and prices) on finance income and expenses and, at times, directly on equity. The sensitivity analysis was performed based on the suppositions and assumptions indicated below:

•

The sensitivity analyses were performed by applying reasonably possible variations in the relevant risk variables to the amounts in the financial statements at December 31, 2009 and at December 31, 2008, assuming that such amounts are representative of the entire year.

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The exchange risk of the Group s loans denominated in currencies other than euro is fully hedged, therefore, the exchange risk is not considered in the sensitivity analysis under IFRS 7.

•

The changes in value of fixed-rate financial instruments, other than derivatives, produced by changes in interest rates, generate an impact on profit only when they are accounted for at their fair value, in accordance with IAS 39. All fixed-rate instruments which are accounted for at amortized cost are not subject to interest rate risk as defined by IFRS 7.

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In the case of fair value hedge relationships, fair value changes of the underlying hedged item and the derivative instrument, due to changes in the reference interest rates, are almost entirely offset in the income statement for the year. Therefore, these financial instruments are not exposed to interest rate risk.

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The changes in value of financial instruments designated in a cash flow hedge relationship, produced by changes in interest rates, generate an impact on the debt level and on equity; accordingly they are included in this analysis.

•

The changes in value, produced by changes in the reference interest rates of floating-rate financial instruments, other than derivatives, which are not part of a cash flow hedge relationship, generate an impact on the finance income and expenses for the year; accordingly they are included in this analysis.

.

The changes in fair value of the two call options on 50% of Sofora Telecomunicaciones S.A. share capital (at December 31, 2009 for a positive 60 million euros with a carrying amount equal to 130 million euros) have been determined using an internal valuation model in which the input values, *inter alia*, are the market value of the assets of Sofora Telecomunicaciones S.A., represented by the average share price of its direct investment (Nortel Inversora) and its indirect investment (Telecom Argentina through Nortel Inversora). The market prices of these investments are naturally subject to volatility and consequently influence the fair value of the options held by the Telecom Italia Group; accordingly, they are included in this analysis.

Call options on Sofora Telecomunicaciones S.A. share capital Sensitivity analysis

Assuming an increase (decrease) of 10% in the price of Sofora Telecomunicaciones S.A. s listed investment holdings (Nortel Inversora and, through this company, Telecom Argentina S.A.) and, therefore, the value of Sofora Telecomunicaciones S.A. s assets, the change in fair value of the options would have been more (less) 22.6 million euros, bringing the relative carrying amount to 152 million euros (107 million euros).

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Exchange rate risk Sensitivity analysis

At December 31, 2009 (and at December 31, 2008), the exchange risk of the Group s loans denominated in currencies other than euro was fully hedged. For this reason, a sensitivity analysis has not been performed on the exchange risk.

Interest rate risk Sensitivity analysis

The change in interest rates on the variable component of payables and liquidity may lead to higher or lower finance income and expenses, while the changes in the level of the expected interest rate affect the fair value measurement of the Group s derivatives. In particular:

.

with regard to the derivatives that convert the liabilities contracted by the Group to fixed rates (cash flow hedging), in keeping with the international accounting standards that regulate hedge accounting, the mark-to-market measurement of such instruments is accrued in a specific undistributable Equity reserve. The combined change of the numerous market variables to which the mark-to-market calculation is subject between the transaction inception date and the measurement date renders any assumption about the trend of the variables insignificant. As the contract expiration date approaches, the accounting effects described will gradually be absorbed until they cease to exist;

.

if at December 31, 2009 the interest rates in the various markets in which the Telecom Italia Group operates had been 100 basis points higher (lower) compared to that actually realized, then higher (lower) finance expenses, before the tax effect, would have been recognized in the income statement for 77 million euros (52 million euros in 2008).

Allocation of the financial structure between fixed rate and floating rate

As for the allocation of the financial structure between the fixed-rate component and the floating-rate component, for both financial assets and liabilities, reference should be made to the following tables. They show the nominal repayment/investment amount (insofar as that amount expresses the effective interest rate exposure of the Group) and, as far as financial assets are concerned, the intrinsic nature (financial characteristics and duration) of the transactions under consideration rather than the stated contractual terms alone. Bearing that in mind, a transaction whose characteristics (short or very short time frame and frequent renewal) are such that the interest rate is periodically reset on the basis of market parameters, even though the contract does not call for re-fixing the interest rate (such as in the case of bank deposits, euro commercial paper and receivables on sales of securities), has been considered in the category of floating rate.

TOTAL FINANCIAL LIABILITIES (at the nominal repayment amount)

12/31/2008

(millions of euros)

Fixed rate

Floating rate

Total

Fixed rate

Floating rate

Total

Bonds

17,999

10,533

28,532

21,289

6,957

28,246

Convertible bonds

	574
	-
	574
	574
	-
	574
	Loans and other payables (*)
	7,048
	5,213
	12,261
	7,289
	4,109
	11,398
	TOTAL (**)
	25,621
	15,746
	41,367
	29,152
	11,066
rent liabilities total 477 million euros, of which 370 mi	40,218 llion euros is

^(*) At December 31, 2009, current liabilities total 477 million euros, of which 370 million euros is at floating rates (782 million euros at December 31, 2008, of which 700 million euros was at floating rates).

^(**) Liabilities directly associated with Discontinued operations/Non-current assets held for sale, of a financial nature, are not taken into consideration.

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

TOTAL FINANCIAL ASSETS (at the nominal investment amount)

12/31/2009

12/31/2008

(millions of euros)

Fixed rate

Floating rate

Total

Fixed rate

Floating rate

Total

Deposits and cash

_

4,614

4,614

4,412 4,412 Euro Commercial Papers 20 20 100 100 Receivables on sales of securities 493 493 Securities 31 2,675 2,706

570595

25

Other receivables	
504	
737	
1,241	
636	
255	
891	
TOTAL (*)	
535	
8,046	
8,046 8,581	
8,581	

(*)Discontinued operations/Non-current assets held for sale, of a financial nature, are not taken into consideration.

With regard to floating-rate financial instruments, the contracts provide for revisions of the relative parameters to take place within the subsequent 12 months.

Effective interest rate

As to the effective interest rate, for the categories where that parameter can be determined, such parameter refers to the original transaction net of the effect of any derivative hedging instruments.

The information, since it is provided by class of financial asset and liability, was determined, for purposes of calculating the weighted average, using the carrying amount adjusted by accruals, prepayments, deferrals and changes in fair value: this is therefore the amortized cost, net of accruals and any changes in fair value as a consequence of hedge accounting.

TOTAL FINANCIAL LIABILITIES

12/31/2009

12/31/2008

(millions of euros)

Adjusted carrying amount

Effective interest rate (%)

Adjusted carrying amount

Effective interest rate (%)

Bonds

28,428

5.87

28,147

5.95

Convertible bonds

574 7.42 541 7.42 Loans and other payables 10,030 4.38 9,416 5.23 TOTAL (*) 39,032 5.51 38,104 5.80 (*) Liabilities directly associated with Discontinued operations/Non-current assets held for sale, of a financial nature, are not taken into consideration. **TOTAL FINANCIAL ASSETS** 12/31/2009 12/31/2008 (millions of euros) Adjusted carrying

amount

Effective interest rate (%)

Adjusted carrying amount

Effective interest rate (%)

Deposits and cash

4,614

0,34

4,412

2,51

Euro Commercial Papers

20

0,70

100

2,89

Receivables on sales of securities

_

493 1,60 Securities 2,706 4,02 595 10,71 Other receivables 1,024 4,59 515 6,10 TOTAL (*) 8,364 2,05 6,115

3,55

(*) Discontinued operations/Non-current assets held for sale, of a financial nature, are not taken into consideration.

Telecom Italia Group Consolidated Financial Statements at December 31, 2009

As for financial assets, the weighted average effective interest rate is not essentially influenced by the existence of derivatives.

With reference to the concept of market risk, in the broad sense, the Group has interest coupon step-ups and step-downs for certain bonds that change in relation to changes in ratings. Such mechanisms, however, do not affect interest rate exposure, as previously described above, or the determination of the current effective interest rate. Further information is provided in the Note Financial liabilities (current and non-current) .

As for market risk management using derivatives, reference should be made to the Note Derivatives .

Credit risk

The management of the Group s liquidity is guided by prudent criteria and is principally based on the following:

money market management: the investment of temporary excess cash resources during the year which are expected to turn around within the subsequent 12-month period;

bond portfolio management: the investment of a permanent level of liquidity, the investment of that part of liquidity which is expected to turn around for cash requirement purposes after a 12-month period, as well as the improvement in the average yield.

In order to limit the risk of the non-fulfillment of the obligations undertaken by the counterpart, deposits are made with leading high-credit-quality banking and financial institutions with at least an A rating and generally for periods of less than three months. As for the other temporary investments of liquidity, there are investments in Euro Commercial Papers (the issuers all have an A- rating by Standard & Poor s and headquarters in Europe).

With regard to bond portfolio management, the issuers have at least a BBB rating (further details are provided in Note Securities other than investments (current assets)).

In order to minimize credit risk, the Group also pursues a diversification policy for its investments of liquidity and assignment of its credit positions among different banking counterparts. Consequently, there are no significant positions with any one single counterpart.

Liquidity risk

The Group pursues the objective of achieving an adequate level of financial flexibility which is expressed by maintaining a current treasury margin to cover the refinancing requirements at least for the next 12 months with irrevocable bank lines and liquidity.

Current financial assets at December 31, 2009, together with unused committed bank lines, ensure complete coverage of debt repayment obligations for the next 18-24 months.

13% of gross financial debt at December 31, 2009 (nominal repayment amount) will become due in the following 12 months.

Maturities of non-current financial liabilities (including the current portion of medium/long-term debt) in terms of the expected nominal repayment amount are the following:

Maturities of non-current financial liabilities nominal repayment amount:

maturing by 12/31/ of the year:

(millions of euros)

2010

2011

2012

2013

2014

After 2014

Total

Bonds	
2,842	
4,136	
3,250	
3,388	
2,735	
12,755	
29,106	
Loans and other financial liabilities	
2,303	
618	
284	
918	
2,770	
3,092	

9	,985
Finance le liabilities	
	233
	181
	165
	138
	122
	960
1	,799
Total	
5	,378
4	,935
3	,699
4	,444
5	,627
16	,807
40	,890

 ${\bf Telecom\ Italia\ Group\ Consolidated\ Financial\ Statements\ at\ December\ 31,2009}$

The following table reports the contractual cash flows not discounted to present value relative to gross financial debt at nominal repayment amounts; the interest flows have been determined using the conditions and interest and exchange rates prevailing at December 31, 2009. The principal and interest portions of the hedged liabilities include both the disbursements and the receipts of the related hedging derivatives.

Financial liabilities Maturities of contractually expected disbursements

maturing by 12/31/ of the year:

(millions of euros)

2010

2011

2012

2013

2013

2014

After 2014

Total

Principal 2,842 4,136 3,250 3,388 2,735 12,755 29,106 Interest 1,569 1,512 1,292 1,127 925 8,794 15,219 Loans and other financial liabilities Principal

Bonds

2,303
618
284
918
2,770
3,092
9,985
Interest
251
160
190
138
65
(420)
384
Finance lease liabilities
Principal
233
181
165
138
122
960
1,799
-,.,,

Interest
114
107
100
92
85
323
821
Non-current financial liabilities (*)
Principal
5,378
4,935
3,699
4,444
5,627
16,807
40,890
Interest
1,934
1,779
1,582
1,357
1,075

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	8,697
	16,424
	Current financial liabilities(**)
	Principal
	477
	-
	-
	-
	-
	-
	477
	Interest
	16
	-
	-
	-
	-
	-
	16
	Total financial liabilities
	Principal
	5,855
	4,935

3,699 4,444 5,627 16,807 41,367 Interest 1,950 1,779 1,582 1,357 1,075 8,697 16,440 (*) These also include hedging derivatives. (**) These include hedging and non-hedging derivatives. **Derivatives** Contractually expected interest flows maturing by 12/31/ of the

year:

(mi	llions of os)
	2010
	2011
	2012
	2013
	2014
	After 2014

Total

Disbursements

838

792

767

768

623

4,920

8,708

Receipts

		•
(810)		
(825)		
(762)		
(776)		
(669)		
(5,553)	(
(9,395)	(
ging vatives net ursements	Hedging derivativ disburser	
28		
(33)		
5		
(8)		
(46)		
(633)		
(687)		
oursements	Disburser	
19		
-		
-		
-		
-		
-		
19		
eipts	Receipts	
(4)		

-

-

(4)

Non-hedging derivatives net disbursements

15

_

-

-

15

Total net disbursements

43

(33)

5

(8)

(46)

(633)

(672)

Furthermore, at the beginning of 2010, the Group proceeded to refinance debt as follows:

.

on February 10, 2010, Telecom Italia S.p.A. issued bonds for 1,250 million euros, annual coupon of 5.25%, maturing February 10, 2022;

.

on February 12, 2010, Telecom Italia S.p.A. signed a new revolving line of credit with leading credit institutions for an amount of 1,250 million euros for a period of three years. This is a back-up line which raises the Group s financial flexibility.

Fair value of derivatives

In order to determine the fair value of derivatives, the Telecom Italia Group uses various valuation models.

Mark-to-market is calculated by discounting interest and notional future contractual flows using market interest rates and exchange rates.

The notional amount of IRS does not represent the amount exchanged between the parties and therefore does not constitute a measurement of credit risk exposure which, instead, is limited to the amount of the differential

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Telecom Italia Group Consolidated Financial Statements at December 31, 2009

between the interest rates paid/received.

The fair value of CCIRSs, instead, also depends on the differential between the reference exchange rate at the date of signing the contract and the exchange rate at the date of measurement, since CCIRSs imply the exchange of the reference principal, in the respective currencies of denomination.

Note 22 Derivatives

Derivative financial instruments are used by the Telecom Italia Group to hedge its exposure to foreign exchange rate risk and the change in commodity prices and to manage interest rate risk and also to diversify the parameters of debt so that costs and volatility can be reduced to within predetermined operational limits.

Derivative financial instruments at December 31, 2009 are principally used to manage debt positions. They include interest rate swaps (IRS) and interest rate options (IRO) to reduce interest rate exposure on fixed-rate and floating-rate bank loans and bonds, as well as cross currency and interest rate swaps (CCIRS), currency forwards and currency options to convert the loans secured in different foreign currencies to the functional currencies of the various companies of the Group.

IRS and IRO transactions, respectively, provide for or may entail, at specified maturity dates, the exchange of flows of interest, calculated on the notional amount, at the agreed fixed or floating rates.

The same also applies to CCIRS transactions which, in addition to the settlement of periodic interest flows, may provide for the exchange of principal, in the respective currencies of denomination, at maturity and possibly on demand.

The following tables present the derivative transactions put into place by the Telecom Italia Group at December 31, 2009, divided between fair value hedge derivatives (Table 1 Fair Value Hedge Derivatives), cash flow hedge derivatives (Table 2 Cash Flow Hedge Derivatives) and non-hedge accounting derivatives (Table 3 Non-Hedge Accounting Derivatives) in accordance with IAS 39.

Table 1 - Fair Value Hedge Derivatives

Description

Notional amount

(millions of euros)

Mark-to-Market

(Clean Price)

(millions of euros)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing May 2032 on Telecom Italia Finance S.A. bonds of 20 billion JPY (equivalent amount of 150 million euros at 12/31/2009), broken down as follows:

.

by Telecom Italia Finance S.A., an IRS contract in which Telecom Italia Finance S.A. receives the semiannual coupon of 3.55% in JPY and pays a semiannual floating rate in JPY;

.

by Telecom Italia Finance S.A., the sale of an s w a p t i o n e x e r c i s a b l e annually, from 2012 to 2031, to hedge the call option embedded in the underlying debt, through which TI Finance sold the right to pay a semiannual floating rate in JPY and to receive a fixed rate of 3.55%;

.

by Telecom Italia S.p.A., a CCIRS contract on an intragroup floating-rate loan in JPY, in which Telecom Italia S.p.A. receives 6-month LIBOR in JPY and pays 6-month Euribor.

172

(58)

C C I R S transactions put into place by Telecom Italia S.p.A. on bonds for a total amount of 3,500 million USD (equivalent amount of 2,430 million euros at 12/31/2009) issued by Telecom Italia Capital S.A. in October 2004 (5-year tranche of 1,250 million

USD, 10-year tranche of 1,250 million USD and 30-year tranche of 1,000 million USD), converting the coupon fixed rate in USD to the 6-month Euribor.

2,819

(328)

C CIRS transactions put into place by Telecom Italia S.p.A. on bonds for a total amount of 2,500 million USD (equivalent amount of 1,736 million euros at 12/31/2009) issued by Telecom Italia Capital S.A. in September 2005 (5-year tranche of 700 million USD, 5.35-year tranche of 400 million USD and 10-year tranche of 1,400 million USD), converting the coupon rate in USD to the 6-month Euribor.

2,068

(278)

 ${\bf Telecom\ Italia\ Group\ Consolidated\ Financial\ Statements\ at\ December\ 31,2009}$

CCIRS transactions put into place by Telecom Italia S.p.A. maturing July 2011 on the two 5-year tranches of a total 1,600 million USD (equivalent amount of 1,111 million euros at 12/31/2009) on bonds for a total amount of 2,600 million USD issued by Telecom Italia Capital S.A. in July 2006, converting the coupon rate (respectively, 6.2% in USD and the 3-month Libor i n USD +0.61%) to the 6 - m o n t h Euribor.

1,264

(128)

I R S transactions put into place by Telecom Italia S.p.A. maturing 2014 on bonds of 500 million euros issued by Telecom

Italia S.p.A. in January 2009, converting the coupon rate of 7.875% to the 6 - m o n t h Euribor.

500

(2)

Ι R S transactions put into place by Telecom Italia S.p.A. maturing 2013 on bonds of 650 million euros issued by Telecom Italia S.p.A. in March 2009, converting the coupon rate of 6.75% to the 1 - m o n t hEuribor.

650

7

I R S transactions put into place by Telecom Italia S.p.A. maturing 2016 on bonds of 850 million euros issued by Telecom Italia S.p.A. in March 2009, converting the coupon rate of 8.25% to the $1 - m \circ n t h$ Euribor.

850

11

CCIRS put into place by Telecom Italia S . p . A . maturing December 2017 on bonds of 750 million G В (equivalent amount at 12/31/2009 of 845 million euros) issued by Telecom Italia S.p.A. in May 2009, converting the coupon rate of 3.64745% to the 3-month Euribor.

851

(31)

I R S transactions put into place by Telecom Italia S.p.A. maturing 2011 on BTP government securities in portfolio at 4 . 2 5 % , notional amount of 350 million euros, converting the coupon rate of 4.25% to the 6 - m o n t h Euribor.

350

(3)

I R S transactions put into place by Telecom Italia S.p.A. maturing 2012 on BTP government securities in portfolio at 3%, notional amount of 350 million euros, converting the coupon rate of 3% to the 6 - m o n t h Euribor.

350

(2)

R S transactions put into place by Telecom Italia S.p.A. maturing 2012 on BTP government securities in portfolio at 4 . 2 5 % , notional amount of 100 million euros, converting the coupon rate of 4.25% to the 6 - m o n t h Euribor.

100

(1)

Ι R S transactions put into place by Telecom Italia S.p.A. maturing 2013 o n ВТР government securities in portfolio at 3 . 7 5 % , notional amount of 100 million euros, converting the coupon rate of 3.75% to the 6 - m o n t h Euribor.

100

R S I transactions put into place by Telecom Italia S.p.A. maturing 2011 on bonds of 750 million euros issued by Telecom Italia S.p.A. in January 2004, converting the coupon rate of 4.5% to the 6 - m o n t h Euribor.

750

7

I R S transactions put into place by Telecom Italia Finance

S.A. maturing 2011 on bonds of 2,000 million euros is sued by Telecom Italia Finance S.A. in April 2001, converting the coupon rate of 7.5% to the 6-m on th Euribor.

250

2

I R S transactions put into place by Telecom Italia S.p.A. maturing 2012 on bonds of 1,250 million euros issued by Telecom Italia S.p.A. in February 2 0 0 2 , converting the coupon rate of 6.25% to the 6 - m o n t h Euribor.

250

(1)

Total Fair Value Hedge Derivatives

11,324

(805)

The method selected to test the effectiveness, retrospectively and prospectively, of Fair Value Hedge derivatives is the Volatility Risk Reduction (VRR) Test. This test assesses the ratio between the portfolio risk (where the portfolio means the derivative and the item hedged) and the risk of the hedged item taken separately. In short, the portfolio risk must be significantly less than the risk of the item hedged.

219

Telecom Italia Group Consolidated Financial Statements at December 31, 2009

Table 2 - Cash Flow Hedge Derivatives

Description

Notional amount

 $(millions\ of$

euros)

Mark-to-Market

(Clean Price)

 $(millions\ of$

euros)

USD/EUR collar options purchased by Elettra TLC S.p.A. to hedge contractual flows of 34 million USD expiring by J u n e 2 0 1 3 (m o n t h 1 y expiration dates), f i x i n g t h e

e q u i v a l e n t amount in euros in a range of between 21 and 26 million euros.

26

_

Collar options on commodities purchased by Elettra TLC S.p.A. to hedge contractual flows expiring by December 2010, fixing the equivalent amount in euros in a range of between 4 and 5 million euros.

5

(1)

F o r w a r d purchases in USD by Elettra TLC S.p.A. to hedge a contractual flow equal to 6 million USD expiring November 2013.

4

_

F o r w a r d purchases in USD by Telecom Italia S.p.A. to hedge q u a r t e r l y contractual flows e x p i r i n g b y November 2011.

3

_

Forward purchases in USD by Telecom Italia S.p.A. to hedge monthly commercial contractual flows expiring by November 2013.

1

-

C C I R S transactions put into place by Telecom Italia S.p.A. maturing November 2013 on the 10--year tranche of 2,000 million USD (equivalent amount of 1,388 million euros at 12/31/2009) on bonds for a total of 4,000 million USD issued by Telecom Italia Capital S.A. in October 2003, converting the coupon rate of 5.25% in USD to the fixed rate of 5.0349% in euros.

1,709

(360)

IRS transactions put into place by Telecom Italia

S.p.A. maturing November 2015 on quarterly floating-rate bonds of 120 million euros is sued by Telecom Italia S.p.A. (2004-2015), converting the 3-month Euribor to an annual fixed rate of 4.1605%.

120

(4)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing December 2015 on bonds of 500 million GBP (equivalent amount of 563 million euros at 12/31/2009), issued by Telecom Italia S.p.A. in June 2005, converting a coupon rate of 5.625% in GBP to a fixed rate of 4.34117% in euros.

(188)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing June 2019 on bonds of 850 million GBP (equivalent amount at 12/31/2009 of 957 million euros) issued by Telecom Italia S.p.A. in June 2004, converting the fixed rate of 6.375% in GBP to a fixed rate of 5.3108% in euros.

1,258

(336)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing May 2023 on bonds of 400 million GBP (equivalent amount of 450 million euros at 12/31/2009) issued by Telecom Italia S.p.A. in May 2006, converting a coupon rate of 5.875% in GBP to a fixed rate of

5.5345% in euros.

587

(171)

IRS transactions put into place by Telecom Italia S.p.A. maturing December 2010 on floating-rate bonds of 1,000 million euros issued by Telecom Italia S.p.A. in December 2005 and maturing December 2012, converting a coupon rate of Euribor +0.53% to a fixed rate of 4.5404% in euros.

1,000

(27)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing October 2029 on the private placement of the Telecom Italia Finance S.A. **Dual-Currency** loan of 20 billion JPY (equivalent amount of 150 million euros at 12/31/2009). The following were put into place:

.

by Telecom Italia S.p.A., an IRS c o n t r a c t converting the fixed rate of 5% in USD to the 6-month Libor in JPY;

.

by Telecom Italia S.p.A., a CCIRS contract with which Telecom Italia S.p.A., on the intragroup loan in JPY, receives the 6-month Libor in JPY and pays the 6-month Euribor;

.

by Telecom Italia S.p.A., an IRS c on tract converting the 6-month Euribor to the fixed rate of 6.9395% in euros.

174

(58)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing November 2033 on the 30-year tranche of 1,000 million USD (equivalent amount of 694

million euros at 12/31/2009) on bonds for a total of 4,000 million USD issued by Telecom Italia Capital S.A. in October 2003, converting the coupon rate of 6.375% in USD to a fixed rate of 5.994% in euros.

849

(245)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing July 2036 on the 30-year tranche of 1,000 million USD (equivalent amount of 694 million euros at 12/31/2009) on bonds for a total of 2,600 million USD issued by Telecom Italia Capital S.A. in

July 2006, converting the coupon rate of 7.20% in USD to a fixed rate of 5.88429% in euros.

791

(60)

IRS transactions put into place by Telecom Italia S.p.A. maturing July 2013 on quarterly floating-rate bonds of 500 million euros issued by Telecom Italia S . p . A . (2007 - 2013),converting the 3-month Euribor rate to an annual fixed rate of 4.334%.

500

(34)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing June 2018 on the 10-year tranche of 1,000 million USD (equivalent amount of 694 million euros at 12/31/2009) on bonds for a total of 2,000 million USD issued by Telecom Italia

Capital S.A. in M a y 2008, converting the coupon rate of 6.999% in USD to a fixed rate of 7.01232% in euros.

642

21

C C I R S transactions put into place by Telecom Italia S.p.A. maturing June 2038 on the 30-year tranche of 1,000 million USD (equivalent amount of 694 million euros at 12/31/2009) on bonds for a total of 2,000 million USD issued by Telecom Italia Capital S.A. in May 2008, converting the coupon rate of 7.721% in USD to a fixed rate of 7.45122% in euros.

645

(13)

IRS transactions put into place by Telecom Italia S.p.A. maturing June 2016 on quarterly floating-rate bonds of 400 million euros

is sued by Telecom Italia S. p. A. (2007-2016), converting the 3-month Euribor to a semiannual fixed rate of 4.9425%.

400

(47)

IRS transactions put into place by Telecom Italia S.p.A. maturing August 2014 on the monthly floating-rate revolving credit facility of 1,500 million euros, converting the 1-month Euribor to a semiannual fixed rate of 4.82583%.

1,500

(163)

IRS transactions put into place by Telecom Italia S.p.A. maturing March 2014 on the semiannual floating-rate EIB loan of 350 million euros, converting the 6-month Euribor to a semiannual fixed rate of 4.93457%.

350

(32)

IRS transactions put into place by Telecom Italia S.p.A. maturing September 2013 on the quarterly floating-rate EIB loan of 400 million euros, converting the 3-month Euribor to a semiannual fixed rate of 5.03388%.

400

(38)

IRS transactions put into place by Telecom Italia S.p.A. maturing December 2013 o n t h e semiannual floating-rate EIB loan of 100 million euros, converting the 6-month Euribor to a semiannual fixed rate of 4.832%.

100

(9)

CCIRS put into place by Telecom Italia S.p.A. m a t u r i n g December 2017 on bonds of 750 million GBP (equivalent a mount at 12/31/2009 of

8 4 5 million euros) issued by Telecom Italia S.p.A. in May 2009, converting a component of the coupon rate of 3.72755% to a fixed rate of 3.82901% in euros.

851

(22)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing June 2014 on the 5-year tranche of 1,000 million USD (equivalent amount of 694 million euros at 12/31/2009) on bonds for a total of 2,000 million USD issued by Telecom Italia Capital S.A. in June 2009, converting the coupon rate of 6.175% in USD to a fixed rate of 5.8186% in euros.

719

(31)

C C I R S transactions put into place by Telecom Italia S.p.A. maturing June 2019 on the

10-year tranche of 1,000 million USD (equivalent amount of 694 million euros at 12/31/2009) on bonds for a total of 2,000 million USD issued by Telecom Italia Capital S.A. in June 2009, converting the coupon rate of 7.175% in USD to a fixed rate of 6.694% in euros.

722

(51)

Forward start IRS transactions put into place by Telecom Italia S.p.A. maturing July 2015 on coupon flows of a future bond issue of 350 million euros to be issued by Telecom Italia S . p . A . (2010-2015),converting, the 6-month Euribor to a semiannual fixed rate of 3.47257%.

350

(6)

Total Cash Flow H e d g e Derivatives

14,457

(1,875)

The hedge of cash flows by derivatives designated as Cash Flow Hedges was considered highly effective and at December 31, 2009 led to:

.

recognition of an unrealized loss in equity for 1,296 million euros;

•

reversal from equity to the income statement of net gains from exchange rate adjustments for 72 million euros.

Furthermore, at December 31, 2009, the total gain of the hedging instruments that is still recognized in equity amounts to 2 million euros as a result of the effect of transactions early terminated over the years. The positive impact reversed to the income statement during 2009 is 19 million euros.

The transactions hedged by Cash Flow Hedges will generate cash flows and will produce economic effects in the income statement in the periods indicated in the following table:

Currency of denomination

Notional amount in currency of denomination

(millions)

Start

of period

End

of period

Rate

applied

Interest

period

USD

2,000

Jan 2010

Nov 2013

5.25%

Semiannually

Euro

120

Jan 2010

Nov 2015

Euribor 3-month +0.66%

Quarterly

GBP

500

Jan 2010

June 2015

5.625%

Annually

GBP

Edgar Filing: TELECOM ITALIA S P A - Form 6-K 850 Jan 2010 June 2019 6.375% Annually **GBP** 400 Jan 2010 May 2023 5.875% Annually Euro 1,000 Jan 2010 Dec 2010 Euribor 3-month +0.53% Quarterly USD 186 Jan 2010 Oct 2029 5.45% Semiannually USD

1,000

Edgar Filing: TELECOM ITALIA S P A - Form 6-K Jan 2010 Nov 2033 6.375% Semiannually USD 1,000 Jan 2010 July 2036 7.20% Semiannually Euro 500 Jan 2010 July 2013 Euribor 3-month +0.63% Quarterly USD 1,000 Jan 2010 June 2018 6.999% Semiannually USD 1,000

Jan 2010

June 2038 7.721%Semiannually Euro 400 Jan 2010 June 2016 Euribor 3-month +0.79% Quarterly Euro 1,500 Jan 2010 Aug 2014 Euribor 1-month +0.1575%Monthly Euro 350 Jan 2010 Mar 2014 EIB 6-month +0.29%

Semiannually

Euro

400

Edgar Filing: TELECOM ITALIA S P A - Form 6-K Jan 2010 Sept 2013 EIB 3-month +0.15% Quarterly Euro 100 Jan 2010 Dec 2013 EIB 6-month -0.023% Semiannually **GBP** 750 Jan 2010 Dec 2017 3.72755% Annually USD 1,000 Jan 2010 June 2014 6.175%Semiannually USD

1,000

Jan 2010

June 2019

7.175%

Semiannually

EUR

350

July 2010

July 2015

Swap rate 5 years

Annually

The method selected to test the effectiveness, retrospectively and prospectively, of Cash Flow Hedge derivatives, whenever the principal terms do not fully coincide, is the Volatility Risk Reduction (VRR) Test. This test assesses the ratio between the portfolio risk (where the portfolio means the derivative and the item hedged) and the risk of the hedged item taken separately. In short, the portfolio risk must be significantly less than the risk of the item hedged.

222

The ineffective portion from designated Cash Flow Hedge derivatives recognized in the income statement during 2009 is immaterial.

Table 3 Non-Hedge Accounting Derivatives

Description

Notional amount

(millions of euros)

Mark-to-Market (Clean Price)

(millions of euros)

Sale of receiver s w a p t i o n s m a t u r i n g December 2012 put into place by Telecom Italia Finance S.A. with bonds i s s u e d b y

Telecom Italia S.p.A. in December 2005 m a turing 12/6/2012 as the underlying. If exercised, Telecom Italia Finance S.A. would collect 6-month Euribor and pay an annual fixed rate of 3%.

250

(2)

Exchange rate transactions put into place by Telecom Italia S.p.A.

11

_

Exchange rate transactions put into place by Telecom Italia Finance S.A.

84

(1)

Exchange rate transactions put into place by Telecom Italia Capital S.A.

15

_

Exchange rate transactions put

into place by Olivetti S.p.A.

3

-

Interest and exchange rate transactions put into place by Tim Celular S.A.

(include the transactions of Tim Nordeste S.A., actually merged into Tim Celular S.A.)

586

(18)

Total Non-Hedge Accounting Derivatives

949

(21)

The following table presents the derivatives of the Telecom Italia Group by type:

Type

Hedged Risk

Notional amount at 12/31/2009

(millions of euros)

Notional amount at

12/31/2008

(millions of euros)

Mark-to-Market Spot (Clean Price) at 12/31/2009

(millions of euros)

Mark-to-Market Spot (Clean Price) at 12/31/2008

(millions of euros)

Interest rate swaps

Interest rate risk

4,150

18

_

Cross Currency and Interest Rate Swaps

Interest rate risk and currency exchange rate risk

7,174

6,335

(823)

(166)

Total Fair Value Hedge Derivatives

11.324

6,335

(805)

(166)

Interest rate swaps

Interest rate risk

4,720

4,480

(360)

(268)

Cross Currency and Interest Rate Swaps

Interest rate risk and currency exchange rate risk

9,698

7,406

(1,514)

(255)

Commodity Options

Commodity risk (energy)

5

9

(1)

(3)

Forward and FX Options

Currency exchange rate risk

34

40

-

(1)

Total Cash Flow Hedge Derivatives

14,457

E

	Total Telecom Italia Group Derivatives	
	110	
	(21) 110	
	739	
	949	
	Total Non-Hedge Accounting Derivatives	
	(527)	
	(1,875)	
	11,935	
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26,730

19,009

(2,701)

(583)

223

Note 23 Supplementary disclosures on financial ins	nstruments
--	------------

Measurement at fair value

The majority of non-current financial liabilities of the Telecom Italia Group are composed of bonds, the fair value of which can be easily determined by reference to financial instruments which, in terms of size and diffusion among investors, are commonly traded on the relative markets (see the Note Financial Liabilities - current and non-current). However, as concerns other types of financing, the following assumptions have been made in order to determine fair value:

for floating-rate loans, the nominal repayment amount has been assumed;

for fixed-rate loans, fair value has been assumed: the present value of future cash flows using interest rates prevailing at December 31, 2009.

Lastly, for the majority of financial assets, their carrying amount constitutes a reasonable approximation of their fair value since these are short-term investments that are readily convertible into cash.

The measurement at fair value of the financial instruments of the Group is classified according to the three levels set out in IFRS 7. The fair value hierarchy introduces three levels of input:

Level 1: quoted prices in active markets;

Level 2: prices calculated using observable market inputs;

Level 3: prices calculated using inputs that are not based on observable market data.

The following tables set out, for assets and liabilities at December 31, 2009 and 2008 and in accordance with the categories established by IAS 39, the supplementary disclosures on financial instruments required by IFRS 7 and the schedules of gains and losses. Discontinued operations/Non-current assets held for sale and Liabilities directly associated with Discontinued operations/Non-current assets held for sale are excluded.

Key for IAS 39 categories

Acronym

Loans and Receivables

LaR

Financial assets Held-to-Maturity

HtM

Financial assets Available-for-Sale

AfS

Financial Assets/Liabilities Held for Trading

FAHfT and FLHfT

Financial Liabilities at Amortized Cost

FLAC

Carrying amount for each class of financial asset/liability at 12/31/2009 225

Comparison between carrying amount and fair value for each category of financial asset/liability at 12/31/2009
Hierarchy levels for each class of financial asset/liability at fair value at 12/31/2009

226

Miscellaneous receivables and other non-current assets measured at fair value classified in Level 3 refer entirely to the carrying amount of options to purchase 50% of Sofora Telecomunicaciones S.A. share capital for 130 million euros. The fair value measurement of the two call options has been determined by reference to an internal valuation model based on methodologies currently used in market practice. These input values are, *inter alia*, the market value of the assets of Sofora Telecomunicaciones S.A. obtained from the average share prices of its direct investment in Nortel Inversora and its indirect investment in Telecom Argentina through Nortel Inversora. The market prices of such investments are naturally subject to volatility and as a consequence influence the fair value of the options held by the Telecom Italia Group. Compared to December 31, 2008, the changes in fair value of the two call options are a positive 60 million euros.

Carrying amount for each class of financial asset/liability at 12/31/2008

Comparison between carrying amount and fair value for each category of financial asset/liability at 12/31/2008

228

Note 24 Employee benefits

Employee benefits decreased 174 million euros compared to December 31, 2008 and are composed of the following:

(millions of euros)

12/31/2007

Increase

Decrease

12/31/2008

Provision for employee severance indemnities

(A)

1,120

69

(77)

1,112

Provision for pension plans 31 2 (9) 24 Provision for termination benefit incentives 18 245 (3) 260 **Total Other** provisions for employee benefits (*) **(B)** 49 247 **(12)** 284 **Total** (A+B)

1,169

316

	(89)
	1,396
	of which:
	Non-current portion
	1,151
	1,212
	Current portion (*)
	portion ()
	18
	184
*) The current portion refers only to Other provisions for employee benefits.	
	(millions of
	euros)
	12/31/2008

Increase

Decrease

12/31/2009

Provision for employee severance indemnities

(A)

1,112

52

(113)

1,051

Provisions for pension plans

24

3

(2)

25

Provisions for termination benefit incentives

260 4 (118)146 **Total Other** provisions for employee benefits (*) **(B)** 284 7 **(120) 171 Total** (A+B)1,396 **59** (233) 1,222 of which:

Non-current portion

1,075
Current portion (*)

184

(*) The current portion refers only to Other provisions for employee benefits.

Provision for employee severance indemnities refers only to the Italian companies of the Group. The balance decreased 61 million euros as a result of the sum of accruals charged to the income statement (52 million euros for the interest matured for all Group companies, the charge for severance indemnity for companies with less than 50 employees and actuarial (gains) losses) and utilizations (-113 million euros for indemnities paid to employees who terminated employment and for advances).

According to national law, the amount to which each employee is entitled depends on the period of service and must be paid when the employee leaves the company. The amount of severance indemnity due upon termination of employment is calculated on the basis of the period of employment and the taxable remuneration of each employee. This liability is adjusted annually based on the official cost-of-living index and legally-prescribed interest earned. The liability is not associated with any vesting condition or period or any funding obligation; hence, there are no assets servicing the provision.

Under the regulations introduced by Legislative Decree 252/2005 and Law 296/2006 (the State Budget Law 2007), for companies with at least 50 employees, the severance indemnities accruing from 2007 are assigned, as elected by the employees, to either the INPS Treasury Fund or to supplementary pension funds and take the form of a Defined contribution plan .

However, revaluations of the provision for employee severance indemnities existing at the election date, for all companies, and also the amounts accrued and not assigned to supplementary pension plans, for companies with less than 50 employees, are retained in the provision for employee severance indemnities. In accordance with IAS 19, this provision has been recognized as a Defined benefit plan .

Under IAS 19, employee severance indemnities have been calculated using the Traditional Unit Credit Method, for companies with at least 50 employees, and the Projected Unit Credit Cost pro rata service, for the others, based upon the following:

229

.

the future possible benefits which could be paid to each employee registered in the program in the event of retirement, death, disability, resignation etc. have been estimated on the basis of a series of financial assumptions (cost-of-living increases, increase in remuneration etc.). The estimate of future benefits includes any increases for additional service seniority as well as the estimated increase in the remuneration level at the measurement date only for employees of companies with less than 50 employees;

.

the average present value of future benefits has been calculated, at the measurement date, on the basis of the annual interest rate and the probability that each benefit has to be effectively paid;

.

the liability of each interested company has been determined as the average present value of future benefits that will be generated by the existing provision at the measurement date, without considering any future accruals (for companies with at least 50 employees) or identifying the amount of the average present value of future benefits which refer to the employee s period of service to date in the company at the measurement date (for the others).

The following assumptions have been made:

FINANCIAL ASSUMPTIONS

Executives

Non-executives

.

Cost-of-living increases

- in the year of measurement (2009 estimated average)

- afterwards

- 0.7% per annum
- 1.9% per annum
- 0.7% per annum
- 1.9% per annum

.

Discount rate

- 4.1% per annum
- 4.1% per annum

.

Increase in remuneration:

- equal to or less than 40 years of age
 - 2.9% per annum
 - 2.9% per annum
- over 40 but equal to or less than 55 years of age
 - 2.4% per annum
 - 2.4% per annum
- over 55 years of age
 - 1.9% per annum
 - 1.9% per annum

DEMOGRAPHIC ASSUMPTIONS

Executives

Non- executives

Probability of death

Mortality tables RG 48 published by Ragioneria Generale dello Stato

Mortality tables RG 48 published by Ragioneria Generale dello Stato

Probability of disability

Unisex tables based on a study published by C.N.R. for Università di Roma reduced by 80%

Unisex tables based on a study published by C.N.R. for Università di Roma reduced by 80%

Probability of resignation (in relation to the company):

.

up to 40 years of age

3.0% - 4.0%

in each year 3.0% - 4.0% in each year over 40 up to 50 years of age 1.5% - 2.5% in each year 1.5% - 2.5% in each year over 50 years of age none none Probability of retirement: up to 60 years of age 35% (100% for women) 60% (100% for women) over 60 but less than 65 years of age

in each year

10%

in each year

in each year

at 65 years of age

100%

100%

Probability of

Probability of receiving at the beginning of the year an advance from the provision for severance indemnities accrued equal to 70%

3.0%

in each year

3.0%

in each year

The adoption of the above assumptions resulted in a liability for employee severance indemnities at December 31, 2009 and 2008, respectively, of 1,051 million euros and 1,112 million euros.

230

The effect on the income statement, included in employee benefits expenses, is as follows:

(millions of euros) 2009 2008 Current service cost (*) 0 0 Finance expenses 67 75 Net actuarial (gains) losses recognized during the year (15) (6) **Total**

expenses

52

69

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	Actuarial (gains) losses resulting from 2007 social security reform
	-
	Effective return on plan assets
	n/a
(*) Following the above-described social security reform, the amounts accruing that are Fund or to the supplementary pension funds are recorded under Employee bene expenses and no longer in Employee severance indemnities expenses. The latter ac severance indemnity expenses of companies with less than 50 employees (equal, for the	fits expense in Social security count will still be used only for the
Provisions for pension plans principally refer to pension plans operating in foreign cor	mpanies of the Group.
Provisions for termination benefit incentives decreased 114 million euros due to the mobility under Law 223/91 accrued in 2008 by the Parent, Telecom Italia, Telecom Olivetti I-Jet.	
Note 25 Provisions	
Provisions increased 170 million euros compared to December 31, 2008 and are compos	sed of the following:
	(millions of

euros)

12/31/2008

Increase

Used through income statement

Used directly

Exchange differences and other changes

12/31/2009

Provision for taxation and tax risks

114

22

_

(31)

11

116

Provision for restoration costs

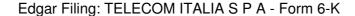
424

40

(10)	
4	
458	
Provision for legal disputes	
207	
176	
-	
(93)	
18	
308	
Provision for commercial risks	
73	
10	
(2)	
(10)	
(1)	
70	
Provision for risks and charges on investments and corporate-related transactions	
125	
42	
(1)	

(15) (1) 150 Other provisions 547 23 (3) (10) 1 558 Total 1,490 313 **(6)** (169)**32** 1,660 of which:

non-current portion



692

735

current portion

798

925

Provision for taxation and tax risks increased 2 million euros compared to December 31, 2008. In particular, are reported the Parent's utilizations equal to 20 million euros mainly in connection with the settlement of disputes with the Revenue Agency, through the assessment with adhesion procedure, for the 2004 tax period relative to the deductibility of some TOP and Security costs from income taxes and VAT.

Provision for restoration costs refers to the charge for the estimated cost to dismantle tangible assets and restore the sites of Telecom Italia S.p.A. and the Brazil Business Unit. This provision increased 34 million euros due to:

231

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release to income statement of the finance expenses to reflect the passage of time (+19 million euros) and new accruals (+21 million euros);
the utilizations (-10 million euros);
•
the exchange differences of the Brazil Business Unit (+18 million euros) and the effects on the change of the charges estimation (-14 million euros).
Provision for legal disputes increases mainly for the accruals carried out from Telecom Italia S.p.A. related to the disputes ongoing.
Other provisions for risks and charges increased 11 million euros. The provision includes accruals set aside in respect of the Telecom Italia Sparkle case: at December 31, 2009, the provision for risks and charges accrued in total amounts to 507 million euros and is provided to meet tax (VAT illegally deducted and the relative interest and penalties) and legal risks and charges. Further details are provided in the Note Restatement for errors and changes in accounting policies .
Note 26 Miscellaneous payables and other non-current liabilities
Miscellaneous payables and other non-current liabilities decreased 455 million euros compared to December 31, 2008. The composition is as follows:
(millions of
euros)
12/31/2009
12/31/2008

Payables to social security agencies

I	239 Capital grants 84 92	
I	84 92	
I	92	
I		
I	> c 1 '	
	Deferred income	
	850	
	936	
	ncome tax payables (*)	
	-	
	162	
	Other payables and liabilities	
	13	
	10	
ר	Γotal	
	1,084	
(*) Analyzed in the Note "Income tax payables .	1,539	
Payables to social security agencies refer to the residual amount payable to INI obligations owed under Law 58/1992. Details are as follows:		

nployee benefit

(millions of euros)

12/31/2009

12/31/2008

Non-current payables: Due from 2 to 5 years after the balance sheet date 108 304 Due beyond 5 years after the balance sheet date 29 35 137 339 **Current** payables 228 217 **Total** 365 **556**

With reference to the payable for pension fund integration under Law 58/1992, since 2009, the increase in short-term items (principal and interest) in comparison to medium/long-term items (only principal) is largely due to the

extinguishment of payables relating to employees of the former Iritel, the last installment of which (in total expected to amount to approximately 110 million euros) will be paid in October 2010.

Deferred income includes 558 million euros (634 million euros at December 31, 2008) for the deferral of revenues from the activation of Telecom Italia S.p.A. telephone service and 283 million euros (285 million euros at December 31, 2008) for the deferral of revenues from the sale of transmission capacity, referring to future years.

232

Note 27	Trade and miscellaneous	payables and	other current	liabilities
Note 27	Trade and miscenaneous	payables and	omer current	naomnies

Trade and miscellaneous payables and other current liabilities decreased 420 million euros compared to December	r 31,
2008 and are composed of the following:	

(millions of euros)

12/31/2009

of which Financial Instruments

12/31/2008

of which Financial Instruments

Payables on construction work

(A)

24

26

Trade payables:

_

Payables to suppliers

4,689

4,689

5,083

5,083

-

Payables to other telecommunication operators

1,326

1,326

1,514

1,514

(B)

6,015

6,015

6,597

6,597

Tax payables

(C)

651

582

Miscellaneous payables and other current liabilities:

_

Payables for employee compensation

440

440

423

423

_

Payables to social security agencies

421

418 Trade and miscellaneous deferred income 883 906 Advances received 26 21 Customer-related items 1,109 238 1,126 279

operating fee	
	30
	22
-	
Dividends approved, but no yet paid to shareholders	t
	22
	22
	22
	22
-	
Other current liabilities	
	326
2	235
3	314
,	219
-	
Employee benefit (except for employee severance indemnities) for current portion expected to be settled within 1	

Payables for TLC

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	year
	147
	184
	104
	-
	Provisions for current portion expected to be settled within 1 year
	925
	798
	.,,,
	(D)
	4,329
	935
	4,234
	943
	Total
	(A+B+C+D)
	11,019
	6,950
	11,439

7,540

Further details on Financial Instruments are provided in the Note Supplementary disclosures on financial instruments .

Trade payables (all due within 1 year) amounting to 6,015 million euros (6,597 million euros at December 31, 2008) mainly refer to Telecom Italia S.p.A. (4,161 million euros) and the companies in the Brazil Business Unit (1,219 million euros).

Tax payables particularly refer to Telecom Italia S.p.A. for a total of 374 million euros and to companies in the Brazil Business Unit for 244 million euros.

Other current liabilities include a non-financial hedge derivative of the company Elettra S.p.A. for an amount of 1 million euros related to the hedge of time charters and purchase of bunker fuel.

233

Note 2	8	Income	tax	nav	ahl	اوم
INOIC Z	o	IIICOIIIC	ιал	pay	au	เบอ

	Income tax payables decrease	1,139 million euros com	pared to December 31.	2008 and are com	posed as follows:
--	------------------------------	-------------------------	-----------------------	------------------	-------------------

(millions of euros)

12/31/2009

12/31/2008

Medium/long term income tax payables (substitute tax)

_

162

Current income tax payables:

-

Substitute tax

165

215

-

Income tax

118
1,045
283
1,260
Total
283
1,422
Those mainly refer to
These mainly refer to:
-
payables for the third installment of the substitute tax for the tax realignment, carried out pursuant to Law 244 dated December 24, 2007 (165 million euros);
-
TIM Brasil Group payable (39 million euros);
-
IRES payable generated by the Telecom Italia Group consolidated national tax return for the year 2009 (33 million euros);
-
IRAP payable by the Parent, Telecom Italia for the year 2009 (25 million euros);
-
payable by the Parent, Telecom Italia, generated by the assessment with adhesion procedure agreed with the Revenue Agency, which became final (13 million euros).
The reduction from December 31, 2008 is for the most part due to the payment of the full amount of IRAP payable of the Parent, and of the full amount of IRES payable on Telecom Italia domestic tax unit for the year 2008; the payment of the second installment of the substitute tax for the tax realignment of part of the excess of off-book deductions existing at December 31, 2007; the payments by the Parent, Telecom Italia, relating to the assessment with adhesion

procedure agreed with the Revenue Agency at the end of 2008 to partly close the dispute for the period 2002/2006; the payment of the agreement reached with the Revenue Agency to close the tax dispute relating to the assessment of Blu,

merged in Tim in 2002.

Note 29 Contingent liabilities, other information, commitments and guarantees

This section illustrates the main judicial, arbitration and tax proceedings in which the Telecom Italia Group companies were involved as of December 31, 2009.

Provisions for 660 million euros made by Telecom Italia S.p.A. for disputes, which are described below, for which an adverse outcome is deemed likely. Of this sum, 507 million euros refer to liabilities related to the Telecom Italia Sparkle case. Furthermore, the disputes settled in 2009, which were mentioned in the 2008 consolidated financial statements, did not have a significant impact on the 2009 consolidated results.

a) Contingent liabilities

Telecom Italia Sparkle Relationships with I-Globe, Planetarium, Acumen, Accrue Telemedia and Diadem: the Rome Prosecutor s investigation.

As already indicated in Restatement for errors and changes in accounting principles , reference to which is made for a description of the impacts on the Parent Company s results, on February 23, 2010 the Finance Police, at the behest of the Prosecutor s Office of Rome (Prosecutor), served Telecom Italia Sparkle with:

a)

An order setting a fast track hearing procedure concerning the request to apply the measure to prohibit [] from performing activities and to be replaced with a judicial commissioner pursuant to Legislative Decree 231/2001;

b)

A warrant to seize approximately 298 million euros as an interim measure.

234

The Prosecutor accused certain former directors and former and current employees of Telecom Italia Sparkle of transnational conspiracy, tax evasion in cooperation with third parties, transnational money laundering, reinvestment of proceeds from criminal activities and bogus registration of assets. The charges of transnational conspiracy, transnational money laundering and reinvestment of profits from criminal activities also constitute predicate offenses for a d ministrative liability pursuant to legislative Decree no. 231/2001.

In view of the hearing, Telecom Italia Sparkle filed a defense

brief, to argue the lack of grounds for the application of the interim measure. Moreover, in its discussions with the Prosecutor, the Company:

a)

gave evidence of the replacement of its Executive Directors, of the suspension of the employees involved in the proceedings and still employed, as well as the dismissal of the employees in custody;

b)

filed a resolution of the Board of Directors on March 1, 2010 covering (i) the engagement of an independent professional (Prof. Paolo Ferro-Luzzi) to determine, among other things, whether the Company had adopted and implemented the organizational instruments under Legislative Decree no. 231/2001 and (ii) the ensuing effort by the Company to carry out the improvement recommendations made by such independent professional;

c)

filed with the Prosecutor a petition to cancel the request to place the Company under a judicial commissioner, together with, among others:

1.

a guarantee in favor of the Judicial Authority for approximately 72 million euros. This bond represents a guarantee for the Prosecutor, in case of an irrevocable ruling with an order to seize, pursuant to Legislative Decree 231/2001, the amount that should be identified as profits of criminal activities alleged in relation to this case;

2.

a guarantee in favor of the Tax Authority for approximately 123 million euros, representing the difference between the sum already seized to reflect VAT credits claimed for fiscal years 2005, 2006 and 2007 (approximately 298 million euros), and the maximum amount that could be due in relation to the definition of the company s tax position with respect to the above VAT, by virtue of an acceptance or a settlement with procedure the Italian Revenue Agency. This bond, which is payable on first demand, has been issued with a view to reaching a settlement with the Italian Revenue Agency. The obligations related to any such settlement will be fulfilled mostly after a petition for the release and ensuing payment, to the Italian Revenue Agency, of the sum of approximately 298 million euros, which was seized by order of the preliminary investigation judge (GIP)

3.

a preliminary overview of the activities carried out by Prof. Paolo Ferro-Luzzi, prepared upon request of Telecom Italia Sparkle, with respect to the Company's corporate governance, organization and control, operations and the 231 Compliance Program .

In light of the above initiatives, on April 2, 2010, the Prosecutor withdrew the request submitted to the preliminary investigation judge to appoint a judicial commissioner for Telecom Italia Sparkle. On April 6, the preliminary investigation judge issued an order to indicate that there was no case to answer with respect to the above request to appoint a judicial commissioner for Telecom Italia Sparkle.

Considering the early stages of the proceedings, the complexity of the case and the substantial quantity of documents collected by the Prosecutor's Office over many years by virtue of its own power and authority—which documents are still under review—as of this writing the Company cannot provide any guidance as to the final outcome of the proceedings. However, while an unfavorable outcome cannot be ruled out in principle, Telecom Italia Sparkle will pursue its defense with the utmost vigor, to prove its innocence against the charges brought by the Prosecutor. As to the effects determined by an unfavorable ruling for the proceedings related to Legislative Decree 231/2001, in addition to administrative fines (the amount of which would be low) and interdictive measures, sanctions would include the seizure of the profits of criminal activities. According to the case made by the Prosecutor, and without considering the effect of the Company—s defense arguments, such profits would amount to 72 million euros (a sum that is already covered by the above bond).

With respect to the tax risk associated with the events in question, it is noted that reference was made in the 2007 consolidated financial statements and in the 2008 half-yearly accounts to an investigation under way on two suppliers in connection with an alleged VAT fraud. At that time, based on technical reasons provided by Telecom Italia Sparkle s management and after it had obtained positive opinions from external consultants, Telecom Italia S.p.A. thought that it had operated in accordance with the law and that, therefore, there were no contingent tax liabilities.

The information and documents available after February 2010, following the investigative activities of the Judicial Authority by virtue of its own powers and authority, brought to light additional elements, thus making it

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possible to have a more thorough knowledge of the events analyzed in 2007, due to information that was not known back then.

Thus, it is likely that the Prosecution s case will focus on improperly claimed VAT credits in transactions with the above suppliers for 2005, 2006 and 2007. Accordingly, discussions are under way with the Italian Revenue Agency to settle the matter, with an estimated settlement amount inclusive of taxes and interest (but excluding sanctions) of approximately 421 million euros.

Still with respect to the VAT fraud, there is a risk that the Italian Revenue Agency might also claim back IRES and IRAP taxes. Based also on the opinion of authoritative tax professionals, this risk is only possible.

Following further reviews of Telecom Italia Sparkle s 2005-2009 fiscal years, additional provisions for approximately 14 million euros were made to cover the tax risks deemed likely in connection with restated transactions.

FASTWEB

Proceedings initiated by Fastweb in October 2007 are still pending before the Court of Appeal of Milan, for the alleged abusive win-back strategy adopted by Telecom Italia in the market for residential and non-residential fixed-line voice telephony services and broadband internet access services. Plaintiff is seeking compensation for approximately 1,070 million euros.

Fastweb s lawsuit is based on the order issued by the Court of Appeal of Milan on May 16, 2006, following the urgent motion for relief filed by Fastweb, requiring Telecom Italia to cease and desist from continuing its alleged abusive conduct.

Telecom Italia filed a formal challenge against Fastweb s claims

VODAFONE

Proceedings are still under way before the Court of Appeal of Milan in the action brought by Vodafone in July 2006, seeking compensation for losses set originally at 525 million euros and subsequently raised to 759 million euros. Plaintiff maintains that Telecom Italia engaged in abusive conduct, due to its dominant position in fixed telephony, to strengthen its role in the contiguous mobile telephony market, with exclusionary effects to the detriment of its competitor. According to Vodafone, Telecom Italia s alleged abusive conduct involved residential and business customers and was illegal also because it broke the law on personal data protection.

Telecom Italia filed a formal challenge against Vodafone s allegations and the grounds for its claims.

EUTELIA E VOICEPLUS

In June 2009, Eutelia and Voiceplus filed a complaint alleging Telecom Italia s abuse of dominant position in the premium service market (involving the offering to the public of services through so-called Non Geographical Numbers). Plaintiffs seek compensation of approximately 730 million euros for losses suffered.

These proceedings were initiated as plaintiffs sought relief before the Court of Appeal of Milan, which ordered Telecom Italia to cease and desist from certain alleged abuses of dominant position perpetrated in the management of business relationships with Eutelia and Voiceplus. Specifically, the matter refers to Telecom Italia s regulatory obligation to collect payments, on behalf of these OLOs, from end users of non-geographical number services.

Telecom Italia appeared to ask the Court to dismiss plaintiffs claims.

TELEUNIT

On October 29, 2009 Teleunit filed a complaint before the Court of Appeal of Milan alleging Telecom Italia s abuse of dominant position in the premium service market (involving the offering to the public of services through so-called Non Geographical Numbers and Telecom Italia s regulatory obligation to collect payments, on behalf of these OLOs, from end users). Plaintiff seeks compensation of approximately 362 million euros for losses suffered.

Telecom Italia filed a formal challenge to dispute plaintiff s claims.

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BT ITALIA

In October 2009 BT Italia filed a lawsuit over Telecom Italia s alleged abuse of dominant position in the business segment of the wholesale fixed-to-mobile termination market. Plaintiff seeks compensation of 419 million euros.

BT Italia, basing its claim on the findings of proceedings AGCM c.d. A/357 by the national telecommunications Authority, attributed the alleged loss suffered (i) to the difference between the wholesale termination prices that BT Italia paid in accordance with the regulated maximum prices on Telecom Italia s mobile network and the lower price extended by Telecom Italia s commercial retail department to its customers; (ll) to the loss of earnings due to the application to its customers of below-cost prices for the same termination services, so as to maintain its competitiveness in the market; (iii) to the loss of market share.

Following Telecom Italia s filing of a formal challenge in March 2010, the matter was settled out of court.

NOTICE OF COMMENCEMENT OF PROCEEDINGS RECEIVED BY TELECOM ITALIA S.P.A. FOR ADMINISTRATIVE OFFENSES UNDER LEGISLATIVE DECREE 231/2001

In December 2008 Telecom Italia received a notice of commencement of proceedings for administrative offenses under articles 21 and 25, paragraph 4 of legislative decree 231/2001, following the investigation, by the Public Prosecutor of Milan, of events involving former Company employees and consultants charged with a series of crimes, including among others - the offense, under legislative decree 231/2001, of bribing public officials to obtain information from confidential archives.

With the preliminary hearing pending, Telecom Italia submitted a request for the so-called sanction upon request (i.e. plea bargaining) pursuant to article 63 of legislative decree 231/2001, after, in its capacity as employer, it provided compensation to the employees and former employees - whose personal information had been collected illegally and who had sued the company - and after it had settled with the government authorities that had filed a civil lawsuit against the Company all claims linked to the events covered by the penal proceedings.

The Prosecutor s Office in Milan gave its formal consent to the procedure and now the request is pending before the Court.

Once it is handed down, the plea bargaining judgment will allow Telecom Italia to close the penal case against it. However, the Company s civil responsibility pursuant to article 2049 of the Italian civil code is unchanged, due to the activities of certain former employees. With respect to the latter Telecom Italia considers possible the risk of any contingent liability arising from requests for compensation.

With reference to the losses suffered, the Company - together with Telecom Latam and Telecom Italia Audit and Compliance Services - filed a civil case against the former employees and third parties and has requested and obtained, among other things, the seizure of one of the co-defendants assets worth over 15 million euros. The Company has also appointed external consultants to determine on the basis of known events and events that are emerging and will emerge during the proceedings and elsewhere whether there are the conditions to undertake action to seek compensation for any loss suffered.

OTHER TAX DISPUTES

In February and March 2009 - following the tax audits conducted by the Finance Police, the main findings of which have already been settled with the Italian Revenue Agency, as indicated in the 2008 Annual Report the Company received notices disputing the income tax and VAT deductibility of certain TOP and Security costs for fiscal years 2002 and from 2004 to 2007.

To this end, the Company activated a procedure with the Italian Revenue Agency for a pre-litigation settlement agreement. In December 2009 all claims related to fiscal year 2004 were settled.

ARGENTINA

Telecom Italia S.p.A. and Telecom Italia International N.V. are involved, in their capacity as shareholders of Sofora Telecomunicaciones SA (Sofora), in a large number of judicial and administrative proceedings initiated by W de Argentina Inversiones SL (Los W), partners in Sofora, by SECOM (local telecommunication authority), CNDC (local Antitrust authority) and by the *Secretaría de Comercio Interior* (a body of the Ministry of the Economy).

Specifically, Los W brought several judicial cases against Telecom Italia S.p.A. and Telecom Italia International N.V. in order to declare null and void the call options held by Telecom Italia International on the shares representing the 50% of the equity interest held in Sofora through a Call Option Agreement signed in 2003 and to have the court acknowledge the existence of a conflict of interests for the companies of the Telecom Italia

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Group and the directors of the Telecom Argentina Group designated on indication of the Telecom Italia Group. On the other hand, the local government authorities, in light of alleged distortive effects on competition in the Argentine market deriving from the so-called Telco Transaction, adopted a number of resolutions aimed, among other things, to suspend the exercise of *derechos politicos* (political rights) by the companies of the Telecom Italia Group and their representatives in the Telecom Argentina Group and, most of all, to have the Telecom Italia Group sell its equity interest in Sofora, setting the terms and indicating the possibility of investigative actions and sanctions to ensure completion of the divestment.

Telecom Italia S.p.A. and Telecom Italia International N.V. challenged judicially Los W s claims and the resolutions adopted by the local authorities, each within its purview, against the Group companies, obtaining, in general, favorable rulings in the cases where the competent Courts made a decision. In particular, attention is called, for its importance, to the ruling issued on February 1, 2010 (see below) by the Criminal Economic Court of Appeal of Buenos Aires which declared null and void Resolution 483/09 dated August 25, 2009, which had ordered Telecom Italia S.p.A. and Telecom Italia International N.V. to fully divest their interests in Sofora, including the call options, within one year and authorized the CNDC to set out within 60 days the terms and procedures for the divestment process.

Details of the disputes and the legal proceedings, as well as the current status for each of them, are provided below.

* * *

On 27th June, 2008 Los W initiated proceedings against Telecom Italia International before the Commercial Court of Buenos Aires for the call option agreement signed in 2003 by Telecom Italia Internationaland Los W (Call Option Agreement) to be declared null and void due to an alleged subsequent conflict with Argentine corporate law. The existence of the dispute was recorded in Sofora s shareholder register. Telecom Italia International filed its own defence brief requesting the Court to reject the counterparty s claim as unfounded. The proceeding is still in its pre-trial phase.

* * *

On 6th October, 2008 Los W and its shareholders filed a lawsuit against Telecom Italia and Telecom Italia International, as well as certain directors of the Telecom Argentina Group companies designated on indication of Telecom Italia, before the Commercial Court of Buenos Aires. The plaintiffs requested that the Court declare the existence of an alleged permanent conflict of interest affecting Telecom Italia, Telecom Italia International and the directors of the Telecom Argentina group designated on indication of Telecom Italia, and determined by the alleged de facto control of Telecom Italia – and consequently of Telecom Argentina – by Telefónica S.A., (which controls also Telecom Argentina s main competitor, Telefónica de Argentina S.A.), following the Telco S.p.A. s acquisition of 100% of Olimpia S.p.A. share capital (Telco Transaction).

In December 2008, Telecom Italia and Telecom Italia International filed their defence brief requesting that plaintiff s arguments and claims be rejected.

On 15th April, 2009 the Administrative Court of Appeal of Buenos Aires served Telecom Italia and Telecom Italia International with a precautionary measure granted *inaudita altera parte* to the Dracma Group and Los W. This measure suspended Telecom Italia International s rights under the Call Option Agreement, as well as any act of

disposal thereunder (in particular the assignment of the agreement to third parties), until SECOM (the Argentine telecommunication authority) rules on the Telco Transaction or until the Court rules on the merits of the action that the Dracma Group and Los W will have to bring to obtain a declaratory judgment confirming the validity of the obligations set out by SECOM Note 1004/08 (see below).

On 5th August, 2009 Telecom Italia and Telecom Italia International filed an extraordinary appeal (*Recurso extraordinario*) before the Argentine Supreme Court against such precautionary measure. As the submission of such appeal to the Supreme Court was rejected by the judge *a quo*, on 30th September, 2009 Telecom Italia and Telecom Italia International filed a direct appeal (*Recurso de queja*) with the Supreme Court.

* * *

On 31st August, 2009 the Administrative Trial Court of Buenos Aires served Telecom Italia, Telecom Italia International and the companies of the Telecom Argentina Group with two precautionary measures issued on 26 and 28th August *inaudita altra parte* - upon request of Los W, ordering:

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(i)

to maintain the *status quo* existing prior to the Telco Transaction and imposing on Telecom Italia and Telecom Italia International, as parties to the shareholders agreement with Los W (the Shareholders Agreement) and the Call Option Agreement, to refrain from taking any action under these agreements, including the exercise, the assignment or disposal of any right under the Call Option Agreement;

(ii)

to suspend the exercise of the *derechos politicos* of Telecom Italia and Telecom Italia International under the law, Bylaws or Shareholders Agreements in the companies of the Telecom Argentina Group;

(iii)

the suspension from their office of the directors of the companies of the Telecom Argentina Group designated on indication of Telecom Italia and/or Telecom Italia International; and

(iv)

that such directors shall not be calculated in the quorum of the meetings of the boards of directors of the companies belonging to the Telecom Argentina Group.

Telecom Italia and Telecom International requested and obtained from the Civil and Commercial Court of Appeal the precautionary suspension of several meetings of the boards of directors of the companies of the Telecom Argentina Group, some of which had been unlawfully convened by Los W. Moreover, on 30th September, 2009 Telecom Italia and Telecom Italia International challenged the above mentioned two precautionary measures, which the Administrative Trial Court ratified on the same date upon Los W s request.

On 6th November, 2009 the Administrative Court of Appeal of Buenos Aires rejected the appeal filed by Telecom Italia and Telecom Italia International and, on 24th November, 2009 both companies filed an extraordinary appeal (*Recurso extraordinario*) with the Argentine Supreme Court against such decision. The decision is pending.

* * *

On 6th October, 2009 Telecom Italia and Telecom Italia International filed an appeal with the Argentine Supreme Court, seeking a resolution of the conflict originated by the granting of the aforementioned precautionary measures and those issued by the Civil and Commercial Court of Appeal which, among others, suspend the effects of Resolution 44/09 of CNDC (see below), so that the latter shall prevail as a result of the exclusive competence of the Court of Appeal.

On 11th November, 2009 the Supreme Court requested from each competent Court the files relating to the above captioned administrative precautionary proceedings, as well as those connected to the Dracma proceedings (see above), and subsequently forwarded such Court files to the Attorney General in order to obtain an advisory opinion.

* * *

On 9 March 2010, the Administrative Trial Court of Buenos Aires, at the request of Los W, served Telecom Italia, Telecom Italia International and the companies of the Telecom Argentina Group with an order which, among others, ratified the measures issued on 26 and 28 August 2009 by the same Trial Court (see supra) and ordered their enforcement. On such basis the corporate books of Nortel, Telecom Argentina, Telecom Personal and Sofora were seized by a judicial officer and placed in the custody of the vice chairmen of each company. Telecom Italia and Telecom Italia International challenged the legality of such order and its coherence with decisions issued by the Civil and Commercial Court of Appeals of Buenos Aires.

ARGENTINA SECOM

On 26th June, 2008 SECOM issued Note 1004/08, ordering Telecom Italia and Telecom Italia International to request SECOM s prior authorisation before signing any agreement or performing any act that would result in:

(i)

any increase of their direct or indirect equity interests in the companies of the Telecom Argentina Group;

(ii)

the assignment to third parties of the rights of Telecom Italia and Telecom Italia International in respect of Sofora shares or rights related to the call options on Sofora shares; and

(iii)

the performance of acts of disposition of such rights that would distort competition and undermine the general economic interest.

SECOM s order was based on the fact that Telefónica S.A. would have purportedly become a substantial shareholder in Telecom Italia and consequently in Telecom Argentina with the risk of distortive effects for competition in the telecommunication market.

On 11st August, 2008 Telecom Italia and Telecom Italia International filed a Recurso jerarquico before the

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Ministerio de Planificación Federal, Inversión Pública y Servicios against Note 1004/08, which is still pending.

* * *

On 30th December, 2008 SECOM issued Note 2573/08 whereby, among others, Telecom Italia and Telecom Italia International were ordered to refrain from carrying out any legal act that might entail a change in Sofora s share capital or from transferring the rights related to the call options held by Telecom Italia International until SECOM rules on the Teleco Transaction.

On 26th January, 2009 Telecom Italia and Telecom Italia International filed a *Recurso jerarquico* against such Note, with the Ministerio de Planificación Federal, Inversión Pública y Servicios, which is still pending.

ARGENTINA CNDC

On 6th January, 2009, the CNDC (the Argentine antitrust authority) notified Telecom Italia and Telecom Italia International of Resolution 123/08, which prohibits the Telecom Italia Group from performing any action related to the exercise of the call options or the transfer of such options, until the CNDC rules on these call options in light of the Teleco Transaction.

Telecom Italia and Telecom Italia International challenged the Resolution and filed an appeal seeking its reversal. Subsequently, on 28th January, 2009 (with Resolution 6/09) the CNDC refused to transmit the files related to the appeal to the Court having jurisdiction over it, declaring the absence of a prejudice to Telecom Italia and Telecom Italia International, as Resolution 123/08 had simply suspended the running of the terms for the exercise of the call options by Telecom Italia International, without undermining the company s contractual rights.

Telecom Italia and Telecom Italia International considered Resolution 6/09 to be illegitimate and asked the Court to exercise its jurisdiction and examine the appeal against Resolution 123/08.

On 25th June 2009 the Civil and Commercial Court of Appeal of Buenos Aires affirmed its jurisdiction over the appeal and the case is still pending.

* * *

On 9th January, 2009 the CNDC notified Telecom Italia and Telecom Italia International of Resolution 4/09, which requires among other things that Pirelli & Co. S.p.A., Sintonia S.p.A. and Sintonia S.A. (as sellers) and Telefónica S.A., Assicurazioni Generali S.p.A., Intesa Sanpaolo S.p.A., Sintonia S.A. and Mediobanca S.p.A. (as buyers of the entire share capital of Olimpia) to notify the Telco Transaction as, according to a preliminary analysis of the Authority, this would purportedly result in an economic concentration under the Argentine antitrust law.

Moreover, the foregoing resolution ordered the buyers to refrain from exercising their *derechos politicos* as direct or indirect shareholders of Telecom Italia, Telco, Olimpia, Telecom Italia International, Sofora, Nortel and Telecom Argentina and their subsidiaries, including such rights deriving from shareholders agreements, until the CNDC adopts a decision on the Telco Transaction. According to a qualified opinion, this restriction should be interpreted as limited to the Argentine market. Moreover, with the same resolution, the CNDC ordered the directors and statutory auditors designated on indication of Telecom Italia in the companies of the Telecom Argentina Group to refrain from taking

any action that would result in a violation of this Resolution.

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On 3rd April, 2009 the CNDC issued Resolution 44/09, requiring:

(i)

that Telecom Italia, Telecom Italia International, the directors, officers and representatives of Telecom Italia and Telecom Italia International, and their direct and indirect shareholders, as well as the directors and statutory auditors designated on indication of Telecom Italia and Telecom Italia International in the companies of the Telecom Argentina Group should have refrained and should refrain from adopting decisions or giving instructions that entailed or would entail in the future, directly or indirectly, the exercise of *derechos politicos* (including such rights deriving from shareholders agreements in the companies of the Telecom Argentina Group);

(ii)

the reversal, as of 9th January 2009, of decisions adopted by corporate bodies or directors of the Telecom Argentina Group which implied the exercise of such *derechos politicos*.

The Telecom Italia Group filed an appeal against this decision before the Civil and Commercial Court of Appeal of Buenos Aires, which has ordered that the shareholder meetings of Nortel and Telecom Argentina be suspended and that the boards of directors of Sofora and Nortel refrain from discussing matters to be submitted to the shareholder meetings of the Telecom Argentina Group. On 27th July, 2009 the same Court granted to Telecom Italia Group the request for precautionary suspension of the effects of Resolution 44/09.

The appeal against the petition to reverse the ruling of 27th July, 2009 filed by the *Ministerio de Economía y Finanzas Públicas* is pending.

* * *

On 26th May, 2009 the CNDC issued Resolution 64/09, ordering:

(i)

the re-establishment of the Consejo de Direccion of Telecom Argentina which had previously been dissolved;

(ii)

the unwinding of certain organisational changes in Telecom Argentina;

(iii)

the grant of a term of five-days for certain directors of Telecom Argentina to submit evidence against their alleged violation of the CNDC orders on the suspension of *derechos politicos*.

Telecom Italia, Telecom Italia International, the companies of the Telecom Argentina Group and its directors challenged this Resolution.

On 10th June, 2009 the Civil and Commercial Court of Appeal of Buenos Aires ordered the suspension in the meeting of the board of directors of Telecom Argentina scheduled on 12th June 2009, of the discussion of the item on the agenda related to the implementation of the provisions set forth by Resolution 64/09.

On 22nd October, 2009 the Criminal Economic Court of Appeal of Buenos Aires, to which the CNDC had transmitted the files related to the appeal submitted by Telecom Italia and Telecom Italia International against Resolution 64/09, granted such appeal and declared the Resolution null and void.

On 23rd November, 2009 Telecom Italia, Telecom Italia International, the companies of the Telecom Argentina Group and its directors were served with an extraordinary appeal (*Recurso Extraordinario*) filed by CNDC with the Supreme Court against the above mentioned nullity decision.

On 17th December, 2009 the Criminal Economic Court of Appeal of Buenos Aires admitted the extraordinary appeal to the Supreme Court filed by CNDC against the above mentioned decision on the nullity of Resolution 64/09. The proceeding is pending.

* * *

In the framework of the antitrust proceeding related to the Telco Transaction, the SECOM rendered an opinion to the CNDC on 23rd July, 2009 which stated that the Telco Transaction would result in violation of several telecommunication rules, and thus recommended the CNDC not approve it.

* * *

On 25th August, 2009 the *Secretária de Comercio Interior* (SCI) adopted Resolution 483/09 whereby, as recommended by CNDC s *Dictamen* 744/09 attached to the Resolution:

(i)

it conditions the approval of the Telco Transaction to the full divestment of Telecom Italia s direct and indirect participation in Sofora, as well as divestment of all Telecom Italia s rights in the Telecom Argentina Group, including the call options under the Call Option Agreement;

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(ii)

it authorises the CNDC to establish, within 60 days, the terms and conditions of the divestment process, which shall take place in any case within one year;

(iii)

it requires, within 60 days, the CNDC to rule on whether fines should be applied in relation to the delay in notifying the alleged concentration that took place through the Telco Transaction, their amount and on whom they should be inflicted.

On 16th September, 2009 Telecom Italia and Telecom Italia International challenged Resolution 483/09 before the CNDC, requesting its suspension and annulment and requesting also that the proceeding be transmitted to the Civil and Commercial Court of Appeal of Buenos Aires, in front of which both companies had initiated a proceeding (*accion autosatisfactiva*) to obtain urgent relief in order to suspend the effects of the said Resolution.

On 9th October, 2009, the CNDC accepted the request for transmittal of the file, sending the same to the Criminal Economic Court of Appeal.

On 16th October, 2009 the Civil and Commercial Court of Appeal stayed the proceeding until the Argentine Supreme Court resolved the conflict of jurisdiction between the Civil and Commercial Court and the Criminal Economic Court of Appeal.

On 19th November, 2009 the SCI extended for a further 60 days the term allowed to CNDC to set forth the terms and conditions of the divestiture of the participation held in Sofora as well as all the rights in the Telecom Argentina group including the call options. Such extension applied also to the issuance by CNDC of the decision on possible sanctions to be imposed in relation to the delay in notifying the act of concentration allegedly implemented through the Telco Transaction.

On 23rd December, 2009, however, the Criminal Economic Court of Appeal confirmed its intention to rule on the appeal.

On 30th December, 2009 the Civil and Commercial Court of Appeal of Buenos Aires declared its competence to hear the appeal against SCI Resolution 483/09, inviting the Criminal Economic Court of Appeal before which such appeal is currently pending to refrain from deciding on the matter. On 1st February, 2010, the Criminal Economic Court of Appeal declared Resolution SCI n.483/09 null and void.

As per Resolution 82/2010 of the Argentine *Ministerio de Economía y Finanzas Públicas* and Resolution 14/2010 of the *Secretaría de Política Económica* (see below), SCI Resolution 483/09 was abrogated, and the Government expressly relinquished its right to appeal the decision on the annulment of such Resolution.

In application of what was provided for in SCI Resolution 483/09, and before its annulment, on 6th January, 2010 SCI issued Resolutions 2/10 and 3/10 whereby, following CNDC recommendations (*Dictamen* 775 and Resolution 1/10), it respectively (i) imposed fines on the parties of the Telco Transaction for the delay in notifying to the Argentine Antitrust authority the alleged economic concentration that took place through the Telco Transaction and

(ii) provided terms and modalities for the full divestment of Telecom Italia s direct and indirect participation in Sofora, as well as divestment of all Telecom Italia s rights in the Telecom Argentina Group, including the call options under the Call Option Agreement. In such respect SCI has mainly:

(i)

established a timeline for the divestiture procedure that provides for a first phase (which was to end on 25th February, 2010) to procure the signing of the agreements for the disposal to third parties of the investment held in Sofora together with the call options, and for a subsequent period of time (until 25th August, 2010) for the completion of the transaction which will be subject to the supervision and prior authorisation of CNDC;

(ii)

imposed on the addressees of the Resolution the obligation to cooperate with and to inform SCI/CNDC on the divestment process;

(iii)

granted Argentine regulatory authorities which ultimately are in charge of the approval of the divestment procedure, with a supervisory role and wide investigation, intervention and sanction powers in order to secure the completion of the divestiture.

On 13th January, 2010 Telecom Italia and Telecom Italia International filed a *Recurso de apelación* before CNDC seeking the suspension and reversal of Resolutions SCI 3/10 and CNDC 1/10. Such *Recurso* was preliminarily granted by CNDC, which ordered its transmission to the competent court.

On 13th January 2010, both companies also filed a motion before the Civil and Commercial Court of Appeal of Buenos Aires seeking the suspension of the aforementioned SCI/CNDC Resolutions, pending a decision on the validity of the restrictions imposed by SCI/CNDC. This motion was granted on 15th January, 2010, suspending the effects of the aforementioned Resolutions with an interim measure which was appealed by CNDC, both through a motion for reconsideration, eventually rejected, and a *Recurso extraordinario* before the Supreme Court.

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As per Resolution 82/10 of the Argentine *Ministerio de Economía y Finanzas Públicas* and Resolution 14/10 of the *Secretaría de Política Económica* (see below), SCI Resolution 3/10 was abrogated.

* * *

On February 22, 2010 the Argentine Ministry of Economy and Public Finance issued Resolution 82/10 by which it appointed the *Secretaría de Política Económica* (SPE, a subdivision of the Ministry) in order to take all the measures in the context of the antitrust proceeding, following the indications of the Criminal Economic Court of Appeal decision dated February 1, 2010 - which annulled SCI Resolution 483/09 (see *supra*) and in compliance with the local antitrust law.

Subsequently, with Resolution 14/10 dated February 22, 2010, the SPE has, *inter alia*(i) confirmed that the Telco Transaction is subject to notification under antitrust law, (ii) abrogated SCI Resolutions 483/09 and 3/10 and (iii) instructed the CNDC to take all measures to adapt the Telco antitrust proceeding following what provided for by the Criminal Economic Court of Appeal decision.

Following the above, on February 25, 2010 CNDC issued Resolution 30/10 which *inter alia* granted Telecom Italia and Telecom Italia International 15 days to access the file of the antitrust proceeding and submit their comments.

On March, 1 2010 Telecom Italia and Telecom Italia International appealed Resolutions 82/10, 14/10 and 30/10 seeking their nullity and suspension. The same companies also requested the removal of the officers of the various bodies who participated in the issuance of the above mentioned Resolutions.

* * *

On 17th December, 2009, the U.S. Securities and Exchange Commission requested that Telecom Italia provide, on a voluntary basis, documents related to the potential sale to third parties of the participation of the Telecom Italia group in Telecom Argentina. Telecom Italia is cooperating with the voluntary request.

BOLIVIA ENTEL

Following a series of measures adopted since March 2007, on 1st May, 2008 the Bolivian government issued a Supreme Decree to nationalise the participation acquired in 1995 by the Telecom Italia Group (through the Dutch vehicle ETI) in Entel S.A. The Decree set out a 60-day period to determine a price for the nationalised shares, after deducting all Entel s recorded and contingent liabilities. To date the Bolivian Government has not set a price for or provided any compensation for the expropriation.

In October, 2007, after failing to settle the matter amicably, ETI filed for arbitration with the International Centre for Settlement of Investment Disputes (ICSID), a World Bank institution located in Washington D.C., on the basis of the violation of the Bilateral Treaty for the Promotion and Protection of Investments between Bolivia and The Netherlands and seeking compensation for damages for the losses incurred as a result of the measures adopted by the Bolivian government; on 31st October, 2007 ICSID registered the request.

Bolivia filed a motion to question the jurisdiction of the Arbitration Court over the case, after having denounced the ICSID convention after ETI submitted its claim.

Following the motion questioning ICSID s jurisdiction, on 14th October, 2009, ETI notified the Bolivian government with the request for a new arbitration by which it commenced a so-called ad hoc arbitration proceedings, on the basis of the Bilateral Treaty for the Promotion and Protection of Investments between Bolivia and The Netherlands, to determine whether the measures taken by the Bolivian government constituted a violation of such Treaty and to seek compensation for the damages suffered.

On 21st October, 2009 ETI and Bolivia reached an agreement to terminate the ICSID arbitration proceedings, appointing a new Arbitration Panel composed of the same arbitrators as those of the ICSID Arbitration Court.

The ad hoc proceedings are continuing under the terms and conditions set forth by the established Arbitration Panel.

GERMANY AOL ARBITRATION

In November 2008 AOL LLC and AOL Europe Sàrl (AOL) notified Telecom Italia Deutschland Holding GmbH (TIDE) and Telecom Italia that they had initiated arbitration proceedings before the Paris International

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Chamber of Commerce (ICC) in relation to the contract for TIDE s acquisition of the broadband assets of the AOL Time Warner Group in Germany, signed in September 2006 and completed in February 2007.

The aim of the request for arbitration is to obtain:

(i)

a ruling that the contracts for the supply of services to a specific category of customers (known as Bring-Your-Own-Access or BYOA) are not to be considered sold to Telecom Italia and TIDE;

(ii)

an order for defendants to cause HanseNet (the German company controlled by TIDE that currently manages the services provided to BYOA customers) to return to AOL the amount invoiced to customers for the above services (approximately 2 million euros).

In February 2009, Telecom Italia and TIDE filed their own briefs and cross-claims, requesting AOL after determining that the BYOA customers had to be sold by AOL - to transfer them, where this is still possible, and in any case to disgorge the revenues generated from these customers collected by AOL or provide compensation for the loss suffered.

The arbitration proceedings is are under way in their pre-trial phase.

GREECE DELAN

In 2005, Tim International (merged into Telecom Italia International as of June 27, 2008) sold the entirety of its interest held in Tim Hellas pursuant to a Stock Purchase Agreement executed on 3rd April,in 2005 (SPA). According to said agreement, Tim International agreed to indemnify the buyer against certain potential liabilities existing as of the date of the execution of the SPA, among which an arbitration between Tim Hellas and Delan Celular Services S.A.(Delan) started in 1998.

In July 2006, Tim Hellas (which changed its corporate name into Wind Hellas) notified Tim International that the Greek Arbitrational Panel had issued a decision on the case in favor of Delan and awarded damages against Wind Hellas for a total amount of 52 million euros including interests. Wind Hellas challenged this decision, seeking its nullity, before the Athens Court of Appeal and, in October 2007, informed Tim International that the Athens Court of Appeal had quashed the award of the Arbitration panel.

In March 2008 Wind Hellas informed Tim International that Delan (now Alpha Digital Television) had challenged the decision of the Court of appeal before the Greek Supreme Court, claiming the failure to perform the notification. Subsequently Tim International, in accordance with the provisions of the SPA, decided to take over the defence of Wind Hellas before the Supreme Court.

In September 2008, the Supreme Court issued a decision rejecting the challenge of Delan and confirming the voidance nullity of the award.

In March 2009, Wind Hellas informed that Carothers Ltd, the successor of Alpha Digital (which in turn was successor of Delan), communicated to Wind Hellas and the arbitrators of its intention to continue with the arbitration in order to

obtain a new award from the same arbitration panel.

Subsequently, in October 2009 Wind Hellas has informed that Carothers had initiated legal proceedings against it, requesting the payment of about 270 million euros.

In December 2009, Wind Hellas served Telecom Italia International with an impleader for compulsory intervention in connection with the proceeding initiated by Carothers, by virtue of the indemnification obligation provided for in the SPA.

In January 2010, Wind Hellas served Telecom Italia International with a further impleader (informing also Telecom Italia) in connection with a motion filed by Carothers seeking a provisional measure for an attachment on Wind Hellas assets for an amount of about 360 million euros. Afterwards, Telecom Italia and Telecom Italia International were served by Wind Hellas with a notification to attend a hearing in connection with a new precautionary proceeding commenced by Carothers against Wind Hellas, having the same object as the one described above, although before a different Court.

Telecom Italia Group is evaluating any action to be taken in order to protect its interests in the above mentioned actions.

OTHER LIABILITIES RELATED TO SALE OF ASSETS AND COMPANIES

In connection with agreements signed also in the early months of 2010 for the sale of assets and companies, the Telecom Italia Group indemnified buyers against liabilities arising mainly from legal, tax, pension and labor matters for amounts equal to a certain percentage of the selling price.

Given the foregoing contingent liabilities, amounting to approximately 1,200 million euros, provisions were made for 140 million euros for cases where payment is deemed likely.

Furthermore, the Telecom Italia Group provided other indemnifications without a limit for the potential payments involved. Currently, the sums that the the Telecom Italia Group might be called upon to pay in future

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with respect to these indemnification provisions cannot be estimated.

DISPUTES CONCERNING LICENSE FEES FOR 1994-1998

Proceedings are still pending in relation to the request to the Ministry of Communications to reimburse Telecom Italia and TIM for the license fees paid for 1994-1998.

b) Other information

LICENSE FEE FOR 1998

In March 2009 Telecom Italia filed an appeal with the Council of State against a ruling by the Lazio Regional Administrative Court (TAR) which rejected the Telecom Italia Group s request to be repaid the 1998 license fee despite the favorable decision of the EU Court of Justice of February 23, 2008 on the preliminary ruling question raised by the Lazio Court.

In particular, in 2003 Telecom Italia and TIM had brought separate actions before the Lazio TAR to determine their right to obtain repayment of the license fee for 1998 (equal to 386 million euros for Telecom Italia and 143 million euros for TIM, plus interest) in light of the conflict between Directive 97/13/EC on a common framework for general authorizations and individual licenses in the field of telecommunications services and the Italian law that had extended to 1998 the obligation for telecommunications operators to pay the annual license fee.

The Council of State rejected the appeal to overturn the decision of the Lazio TAR, with ruling no. 7506/09.

The Company is considering other initiatives to protect its rights.

MOBILE TELEPHONY: DEALER INVESTIGATION

The activities started in 2008 to check prepaid sim cards incorrectly associated with an ID card continued in 2009. This process led, in 2009 alone, to the termination of roughly 2.9 million cards and the regularization of over 760,000 cards.

During the year the processes and procedures to activate prepaid cards were reviewed. In particular, to ensure that newly activated sim cards are matched to proper ID cards, a new software application has been implemented which enables the sim card only when the system ascertains the presence of an ID card. The activity to control the proper implementation of the process to activate prepaid cards has been optimized through the following initiatives: a) transfer of the Commercial Compliance function from the sales structure to the Group Compliance function; b) full review of the specific system to control the activity through the definition of first-level controls by the Consumer Department and second-level controls by the Commercial Compliance function; c) issue of new procedures governing

in detail the activities to check whether the documentation is available in the system, the quality of the documentation filed, the raising of thresholds, multiple registrations within the threshold. Closer scrutiny has been implemented on the quality of the documents filed and new procedural and IT solutions are being considered to optimize the qualitative level of the documents during the application phase.

Furthermore, for the protection of customers, a new software application has been developed which sends a welcome sms on all the lines registered in the customer s name as soon as a new line is activated under the customer s name. This will put customers in a position to report immediately any improper use of their personal data.

c) Commitments and guarantees

