

Edgar Filing: TIMBERLAND BANCORP INC - Form 8-K

TIMBERLAND BANCORP INC  
Form 8-K  
July 26, 2006

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 25, 2006

Timberland Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Washington	0-23333	91-1863696
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State or other jurisdiction Of incorporation	Commission File Number	(I.R.S. Employer Identification No.)

624 Simpson Avenue, Hoquiam, Washington	98550
-----	-----
(Address of principal executive offices)	(Zip Code)

Registrant's telephone number (including area code) (360) 533-4747

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

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On July 25, 2006, Timberland Bancorp, Inc. issued its earnings release

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for the quarter ended June 30, 2006. A copy of the earnings release is attached hereto as Exhibit 99.1, which is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits

(c) Exhibits

99.1 Press Release of Timberland Bancorp, Inc. dated June 25, 2006

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

TIMBERLAND BANCORP, INC.

DATE: July 25, 2006

By: /s/Dean J. Brydon

Dean J. Brydon  
Chief Financial Officer

Exhibit 99.1

Timberland Bancorp, Inc. Announces Record Earnings

PRESS RELEASE: FOR IMMEDIATE PUBLICATION

For further information contact: Michael R. Sand, President & CEO  
Dean J. Brydon, CFO  
At (360) 533-4747

Timberland Bancorp, Inc. Announces Record Earnings

- \* Net Income Increases by 12%
- \* Diluted Earnings Per Share Increases by 10%
- \* Quarterly Dividend Increases by 13%

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HOQUIAM, Wash. -July 25, 2006--Timberland Bancorp, Inc. Timberland Bancorp, Inc. (NASDAQ:TSBK - News), ("Company") the holding company for Timberland Bank, ("Bank"), today reported record net income of \$2.06 million, or \$0.56 per diluted share, for the quarter ended June 30, 2006. This compares to net income of \$1.84 million, or \$0.51 per diluted share that the Company earned for the quarter ended June 30, 2005. The increased earnings per share was primarily a result of increased net interest income.

"We are pleased to announce increases of 12% and 10% respectively in the Company's net income and diluted earnings per share when compared to the same period in the prior fiscal year," stated Michael Sand, Timberland's President and CEO. "We were also pleased to announce the 13% increase in the quarterly dividend to \$0.18 per share as well as the addition of Robert Drugge and John Norawong to Timberland's management team. Robert and John's experience working with significant loan relationships and their management capabilities will assist in the future growth of the Company," Sand also stated.

Robert Drugge was hired to oversee the Bank's expanding business banking presence in Pierce, Kitsap and southern King Counties. He brings nearly 20 years of in-market experience most recently managing relationships with companies having sales between \$10 million and \$2 billion. Bob's lending and management expertise have been shaped by his career affiliation with Seafirst and its successor, the Bank of America.

John Norawong will manage the Bank's mortgage lending operations. Mr. Norawong comes to Timberland after serving seven years with KeyBank where he was most recently Senior Vice President and Department Manager. During his tenure with KeyBank Mr. Norawong managed all aspects of Corporate Banking activities in Tacoma, Washington. Concurrent with his responsibilities in Tacoma he established and managed a new commercial banking team for KeyBank in San Francisco, California, to serve the California market. "These two individuals will complement and strengthen our existing management team and we are pleased to have them associated with Timberland Bank," Sand further stated.

### Disclaimer

This report contains certain "forward-looking statements." The Company desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and is including this statement for the express purpose of availing itself of the protection of such safe harbor with forward

looking statements. These forward-looking statements may describe future plans or strategies and include the Company's expectations of future financial results. Forward-looking statements are subject to a number of risks and uncertainties that might cause actual results to differ materially from stated objectives. These risk factors include but are not limited to the effect of interest rate changes, competition in the financial services market for both deposits and loans as well as regional and general economic conditions. The words "believe," "expect," "anticipate," "estimate," "project," and similar expressions identify forward-looking statements. The Company's ability to predict results or the effect of future plans or strategies is inherently uncertain and undue reliance should not be placed on such statements.

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TIMBERLAND BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED INCOME STATEMENT  
For the three and nine months ended June 30, 2006 and 2005  
(Dollars in thousands, except per share data)  
(Unaudited)

	Three Months Ended June 30,		Nine Months Ended June 30,	
	2006	2005	2006	2005
Interest and dividend income				
Loans receivable	\$8,036	\$7,170	\$23,144	\$20,271
Investments and mortgage-backed securities	529	550	1,642	1,459
Dividends	370	270	1,036	788
Federal funds sold	121	34	292	196
Interest bearing deposits in banks	18	13	54	56
Total interest and dividend income	9,074	8,037	26,168	22,770
Interest expense				
Deposits	2,058	1,382	5,554	3,819
Federal Home Loan Bank ("FHLB") advances	718	839	2,201	2,325
Other borrowings	10	7	36	22
Total interest expense	2,786	2,228	7,791	6,166
Net interest income	6,288	5,809	18,377	16,604
Provision for loan losses	--	96	--	116
Net interest income after provision for loan losses	6,288	5,713	18,377	16,488
Non-interest income				
Service charges on deposits	769	723	2,226	2,062
Gain on sale of loans, net	60	181	264	613
BOLI net earnings	112	111	333	320
Escrow fees	32	38	87	97
Servicing income on loans sold	80	110	266	199
ATM transaction fees	266	223	742	632
Other	209	162	674	503
Total non-interest income	1,528	1,548	4,592	4,426
Non-interest expense				
Salaries and employee benefits	2,727	2,528	8,095	7,726

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Premises and equipment	589	597	1,828	1,675
Advertising	185	187	501	565
Loss (gain) from real estate operations	(1)	19	(93)	(11)
ATM expenses	105	134	299	350
Postage and courier	123	80	370	381
Amortization of core deposit intangible	82	94	246	273
State and local taxes	138	116	427	322
Professional fees	222	133	611	496
Other	621	577	1,863	2,119
	-----			
Total non-interest expense	4,791	4,465	14,147	13,896
Income before federal income taxes	3,025	2,796	8,822	7,018
Federal income taxes	964	961	2,809	2,238
	-----			
Net income	\$2,061	\$1,835	\$6,013	\$4,780
	=====			
Earnings per common share:				
Basic	\$0.58	\$0.54	\$1.70	\$1.37
Diluted	\$0.56	\$0.51	\$1.65	\$1.31
Weighted average shares outstanding:				
Basic	3,570,850	3,415,644	3,529,058	3,486,589
Diluted	3,691,438	3,574,410	3,652,502	3,645,658

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TIMBERLAND BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
June 30, 2006 and September 30, 2005  
(Dollars in thousands)

ASSETS	June 30, 2006	September 30, 2005
Cash and due from financial institutions	(Unaudited)	
Non-interest bearing	\$13,720	\$ 20,015
Interest-bearing deposits in banks	2,565	3,068
Federal funds sold	10,450	5,635
	-----	
	26,735	28,718
Investments and mortgage-backed securities:		
Held to maturity	86	104
Available for sale	84,822	89,595
FHLB stock	5,705	5,705
	-----	
	90,613	95,404
Loans receivable	401,014	389,853

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Loans held for sale	1,024	2,355
Less: Allowance for loan losses	(4,120)	(4,099)
	-----	-----
Net loans receivable	397,918	388,109
Accrued interest receivable	2,416	2,294
Premises and equipment	16,416	15,862
Real estate owned ("REO") and other repossessed items	112	509
Bank owned life insurance ("BOLI")	11,835	11,502
Goodwill	5,650	5,650
Core deposit intangible	1,588	1,834
Mortgage servicing rights	888	928
Other assets	2,373	1,955
	-----	-----
TOTAL ASSETS	\$556,544	\$552,765
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Non-interest-bearing deposits	\$54,372	\$51,791
Interest-bearing deposits	365,012	359,874
	-----	-----
Total deposits	419,384	411,665
FHLB advances	53,776	62,353
Other borrowings: repurchase agreements	1,152	781
Other liabilities and accrued expenses	3,409	3,324
	-----	-----
TOTAL LIABILITIES	477,721	478,123
	-----	-----
SHAREHOLDERS' EQUITY		
Common stock - \$.01 par value; 50,000,000 shares authorized; June 30, 2006 - 3,785,576 shares issued and outstanding September 30, 2005 - 3,759,937 shares issued and outstanding	38	38
Additional paid in capital	22,111	22,040
Unearned shares - Employee Stock Ownership Plan ("ESOP")	(3,437)	(3,833)
Retained earnings	61,471	57,268
Accumulated other comprehensive loss	(1,360)	(871)
	-----	-----
TOTAL SHAREHOLDERS' EQUITY	78,823	74,642
	-----	-----
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$556,544	\$552,765
	=====	=====

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TIMBERLAND BANCORP, INC. AND SUBSIDIARIES  
KEY FINANCIAL RATIOS AND DATA  
(Dollars in thousands, except per share data)

Three Months Ended June 30,	Nine Months Ended June 30,
2006	2006
2005	2005

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PERFORMANCE RATIOS:

Return on average assets (1)	1.49%	1.35%	1.45%	1.20%
Return on average equity (1)	10.57%	10.19%	10.48%	8.77%
Net interest margin (1)	5.00%	4.74%	4.90%	4.62%
Efficiency ratio	61.30%	60.69%	61.59%	66.08%

June 30, 2006      September 30, 2005

ASSET QUALITY RATIOS:

Non-performing loans	\$1,935	\$2,926
REO & other repossessed assets	112	509
Total non-performing assets	\$2,047	\$3,435
Non-performing assets to total assets	0.37%	0.62%
Allowance for loan losses to non-performing loans	212.92%	140.09%
Book value per share (2)	\$20.82	\$19.85
Book value per share (3)	\$22.16	\$21.30
Tangible book value per share (2) (4)	\$18.91	\$17.86
Tangible book value per share (3) (4)	\$20.13	\$19.16

(1) Annualized

(2) Calculation includes ESOP shares not committed to be released

(3) Calculation excludes ESOP shares not committed to be released

(4) Calculation subtracts goodwill and core deposit intangible from the equity component

Three Months Ended June 30, 2006      2005      Nine Months Ended June 30, 2006      2005

AVERAGE BALANCE SHEET:

Average total loans	\$399,849	\$385,592	\$396,141	\$372,183
Average total interest earning assets	502,804	490,359	499,624	479,551
Average total assets	554,716	544,149	552,100	532,025
Average total interest bearing deposits	366,228	355,367	363,246	353,622
Average FHLB advances & other borrowings	55,597	68,345	58,218	59,455
Average shareholders' equity	77,969	72,027	76,478	72,708

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**Total Assets:** Total assets increased \$3.77 million to \$556.54 million at June 30, 2006, from \$552.77 million at September 30, 2005, primarily due to a \$9.81 million increase in net loans receivable. This increase was partially offset by a \$4.79 million decrease in investment securities and a \$1.98 million decrease in cash and due from financial institutions.

**Investments:** Investment securities decreased by \$4.79 million to \$90.61 million at June 30, 2006, from \$95.40 million at September 30, 2005, due to regular amortization and prepayments on mortgage-backed securities.

**Loans:** Net loans receivable increased by \$9.81 million to \$397.92 million at June 30, 2006, from \$388.11 million at September 30, 2005. The increase in the portfolio was primarily a result of a \$12.95 million increase in construction loans (net of undisbursed portion), a \$4.55 million increase in consumer loans, and a \$4.28 million increase in land loans. Partially offsetting these increases were decreases of \$5.94 million in one-to-four family mortgage loans, \$2.88 million in commercial real estate loans, \$1.86 million commercial business loans, and \$1.59 million in multi-family loans.

Loan demand remained strong as loan originations totaled \$60.06 million and \$169.82 million for the three and nine months ended June 30, 2006, compared to \$58.25 million and \$168.63 million for the three and nine months ended June 30, 2005. The Bank also continued to sell longer-term fixed rate loans for asset liability management purposes. The Bank sold fixed rate one-to-four family mortgage loans totaling \$4.54 million and \$17.60 million for the three and nine months ended June 30, 2006, compared to \$8.30 million and \$16.26 million for the three and nine months ended June 30, 2005.

**Deposits:** Deposits increased by \$7.71 million to \$419.38 million at June 30, 2006, from \$411.67 million at September 30, 2005. The deposit increase was primarily due to a \$21.65 million increase in certificate of deposit accounts and a \$2.58 million increase in non-interest bearing accounts. These increases were partially offset by decreases of \$11.33 million in money market accounts, \$3.40 million in savings accounts, and \$1.78 million in N.O.W. checking accounts.

**Shareholders' Equity:** Total shareholders' equity increased by \$4.18 million to \$78.82 million at June 30, 2006, from \$74.64 million at September 30, 2005, primarily due to net income of \$6.01 million and a \$1.82 million increase in additional paid in capital from the exercise of stock options and vesting associated with the Company's benefit plans. Also increasing shareholders' equity was a decrease of \$396,000 in the equity component related to unearned shares issued to the Employee Stock Ownership Plan. Partially offsetting these increases to shareholders' equity were the payment of \$1.81 million in dividends to shareholders, the repurchase of 58,200 shares of the Company's stock for \$1.75 million, and a \$489,000 increase in accumulated other comprehensive loss.

On April 7, 2005, the Company announced a plan to repurchase up to 5% of the Company's outstanding shares, or 187,955 shares. This represents the Company's 13th stock repurchase plan. As of June 30, 2006, the Company had repurchased 86,050 of these shares at an average price of \$27.79. During the quarter ended June 30, 2006, the Company purchased 50,000 shares at an average price of \$31.06. Cumulatively the Company has repurchased 3,425,321 (51.8%) of the 6,612,500 shares that were issued when the Company went public in January 1998. The 3,425,321 shares have been repurchased at an average price of \$15.64 per share.

Comparison of Operating Results for the Three and Nine Months Ended June 30, 2006 and 2005

**Net Income:** Net income for the quarter ended June 30, 2006, increased to \$2.06 million, or \$0.56 per diluted share (\$0.58 per basic share) from \$1.84



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million, or \$0.51 per diluted share (\$0.54 per basic share) for the quarter ended June 30, 2005. The \$0.05 increase in diluted earnings per share for the quarter ended June 30, 2006, was primarily a result of a \$575,000 (\$380,000 net of income tax -- \$0.11 per diluted share) increase in net interest income after provision for loan losses. This increase was partially offset by a \$326,000 (\$215,000 net of income tax -- \$0.06 per diluted share) increase in non-interest expense.

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Net income for the nine months ended June 30, 2006, increased \$1.23 million to \$6.01 million, or \$1.65 per diluted share (\$1.70 per basic share) from \$4.78 million, or \$1.31 per diluted share (\$1.37 per basic share) for the nine months ended June 30, 2005. The \$0.34 increase in diluted earnings per share for the nine months ended June 30, 2006, was primarily the result of a \$1.89 million (\$1.25 million net of income tax -- \$0.35 per diluted share) increase in net interest income after provision for loan losses and a \$166,000 (\$110,000 net of income tax -- \$0.03 per diluted share) increase in non-interest income. These items were partially offset by a \$251,000 (\$166,000 net of income tax -- \$0.04 per diluted share) increase in non-interest expense.

Net Interest Income: Net interest income increased \$479,000 to \$6.29 million for the quarter ended June 30, 2006, from \$5.81 million for the quarter ended June 30, 2005, primarily due to a larger interest earning asset base and the collection of \$216,000 in prepayment penalties on two participation loans that paid off during the current quarter. The prepayment penalties were recorded as interest income and contributed 17 basis points to the quarterly net interest margin. Total interest income increased \$1.03 million to \$9.07 million for the quarter ended June 30, 2006, from \$8.04 million for the quarter ended June 30, 2005, as average total interest earning assets increased by \$12.45 million. The yield on interest earning assets increased to 7.22% for the quarter ended June 30, 2006, from 6.56% for the quarter ended June 30, 2005. Total interest expense increased by \$558,000 to \$2.79 million for the quarter ended June 30, 2006, from \$2.23 million for the quarter ended June 30, 2005, as the average rate paid on interest bearing liabilities increased to 2.65% for the quarter ended June 30, 2006, from 2.10% for the quarter ended June 30, 2005. Partially offsetting the increased rate on interest-bearing liabilities was a \$1.89 million decrease in the average balance of interest-bearing liabilities during the current quarter. The net interest margin increased to 5.00% for the quarter ended June 30, 2006 from 4.74% for the quarter ended June 30, 2005.

Net interest income increased \$1.78 million to \$18.38 million for the nine months ended June 30, 2006, from \$16.60 million for the nine months ended June 30, 2005, primarily due to a larger interest earning asset base and an increase in the Company's interest rate spread. Total interest income increased \$3.40 million to \$26.17 million for the nine months ended June 30, 2006, from \$22.77 million for the nine months ended June 30, 2005, as average total interest earning assets increased by \$20.07 million. The yield on interest earning assets was 6.98% for the nine months ended June 30, 2006, compared to 6.33% for the nine months ended June 30, 2005. Total interest expense increased by \$1.63 million to \$7.79 million for the nine months ended June 30, 2006, from \$6.17 million for the nine months ended June 30, 2005, as average interest bearing liabilities increased by \$8.39 million. The average rate paid on interest bearing liabilities increased to 2.47% for the nine months ended June 30, 2006, from 2.00% for the nine months ended June 30, 2005. The net interest margin increased to 4.90% for the nine months ended June 30, 2006, from 4.62% for the nine months ended June 30, 2005.

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Provision for Loan Losses: There was no provision for loan losses made during the nine months ended June 30, 2006, as credit quality remained strong. The allowance for loan losses, however, did increase during this period due to a net recovery of \$21,000. Based on its comprehensive analysis, management deemed the allowance for loan losses of \$4.12 million at June 30, 2006, (1.03% of loans receivable and 212.92% of non-performing loans) adequate to provide for probable losses based on an evaluation of known and inherent risks in the loan portfolio at that date. The allowance for loan losses was \$4.01 million (1.05% of loans receivable and 137.87% of non-performing loans) at June 30, 2005. The Company had net recovery of \$1,000 for the three months ended June 30, 2006, and did not have any charge-offs for the three months ended June 30, 2005. The Company had a net recovery of \$21,000 for the nine months ended June 30, 2006, compared to a net charge-off of \$4,000 for the nine months ended June 30, 2005.

The Company's non-performing assets to total assets ratio decreased to 0.37% at June 30, 2006, from 0.39% at March 31, 2006, and 0.61% at June 30, 2005. The non-performing loan total of \$1.94 million at June 30, 2006, consisted of a \$1.36 million commercial construction loan, \$542,000 in one-to-four family mortgage loans, \$29,000 in consumer loans, and an \$8,000 land loan.

Non-interest Income: Total non-interest income decreased \$20,000 to \$1.53 million for the quarter ended June 30, 2006, from \$1.55 million for the quarter ended June 30, 2005, primarily due to \$121,000 decrease in gains on sale of loans and a \$30,000 decrease in servicing income on loans sold. These decreases were partially offset by a \$48,000 increase in fees

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from the sale of non-deposit investment products, a \$46,000 increase in service charges on deposits, and a \$43,000 increase in ATM transaction fees.

Total non-interest income increased by \$166,000 to \$4.59 million for the nine months ended June 30, 2006, from \$4.43 million for the nine months ended June 30, 2005, primarily due to a \$227,000 increase in fees from the sale of non-deposit investment products, a \$164,000 increase in service charges on deposits, and a \$110,000 increase in ATM transaction fees. These increases were partially offset by a \$349,000 decrease in gains from loan sales. Income from loan sales was larger in the period a year ago in part due to the sale of the Bank's credit card portfolio in December 2004, which resulted in a gain of \$245,000.

Non-interest Expense: Total non-interest expense increased by \$326,000 to \$4.79 million for the quarter ended June 30, 2006, from \$4.47 million for the quarter ended June 30, 2005. The increase was primarily a result of increases in salary expense, professional fees, and postage and courier expense.

Total non-interest expense increased by \$251,000 to \$14.15 million for the nine months ended June 30, 2006, from \$13.90 million for the nine months ended June 30, 2005. Non-interest expense was higher in the current year primarily due to increases in salary and benefit expense, premises and equipment expense, professional fees, and state and local taxes. The Company also began expensing stock options under SFAS 123, which became effective for the Company on October 1, 2005. Total stock option expenses of \$37,000 were recorded for the nine months ended June 30, 2006.

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TIMBERLAND BANCORP, INC. AND SUBSIDIARIES  
 LOANS RECEIVABLE BREAKDOWN  
 (Dollars in thousands)

The following table sets forth the composition of the Company's loan portfolio by type of loan.

	June 30, 2006		September 30, 2005	
	Amount	Percent	Amount	Percent
Mortgage Loans:				
One-to-four family (1)	\$ 95,828	21.02%	\$ 101,763	23.24%
Multi family	18,582	4.08	20,170	4.61
Commercial	121,966	26.75	124,849	28.51
Construction and land development	133,977	29.38	112,470	25.68
Land	29,259	6.42	24,981	5.71
	-----	-----	-----	-----
Total mortgage loans	399,612	87.65	384,233	87.75
Consumer Loans:				
Home equity and second mortgage	35,935	7.88	32,298	7.38
Other	10,239	2.24	9,330	2.13
	-----	-----	-----	-----
	46,174	10.12	41,628	9.51
Commercial business loans	10,158	2.23	12,013	2.74
	-----	-----	-----	-----
Total loans	455,944	100.00%	437,874	100.00%
Less:				
Undisbursed portion of construction loans in process	(51,333)		(42,771)	
Unearned income	(2,573)		(2,895)	
Allowance for loan losses	(4,120)		(4,099)	
	-----		-----	
Total loans receivable, net	\$ 397,918		\$ 388,109	
	=====		=====	

(1) Includes loans held-for-sale.

TIMBERLAND BANCORP, INC. AND SUBSIDIARIES  
 DEPOSIT BREAKDOWN  
 (Dollars in thousands)

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	June 30, 2006	September 30, 2005
	-----	-----
Non-interest bearing	\$54,372	\$51,792
N.O.W. checking	91,694	93,477
Savings	60,878	64,274
Money market accounts	37,962	49,295
Certificates of deposit under \$100,000	125,085	117,618
Certificates of deposit \$100,000 and over	49,393	35,209
	-----	-----
Total deposits	\$419,384	\$411,665
	=====	=====

Timberland Bancorp, Inc. stock trades on the NASDAQ global market under the symbol "TSBK." The Bank owns and operates branches in the state of Washington in Hoquiam, Aberdeen, Ocean Shores, Montesano, Elma, Olympia, Lacey, Tumwater, Yelm, Puyallup, Edgewood, Tacoma, Spanaway (Bethel Station), Gig Harbor, Poulsbo, Silverdale, Auburn, Winlock, and Toledo.

Contact:

Timberland Bancorp, Inc.  
Michael Sand or Dean Brydon, 360-533-4747