

Wickersham Scott W  
Form 4  
August 28, 2018

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Wickersham Scott W

2. Issuer Name and Ticker or Trading Symbol  
RAVEN INDUSTRIES INC  
[RAVN]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
PO BOX 5107  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
08/27/2018

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Div VP & General Manager

SIOUX FALLS, SD 57117-5107  
(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	(A) or (D)	5. Amount or Price	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
Common Stock	08/27/2018		M	2,400	A	\$ 20.1	4,140	D	
Common Stock	08/27/2018		F	1,335	D	\$ 48.65	2,805	D	
Common Stock	08/27/2018		M	9,200	A	\$ 15.61	12,005	D	
Common Stock	08/27/2018		F	4,474	D	\$ 48.65	7,531	D	
Common Stock	08/27/2018		M	1,625	A	\$ 29.2	9,156	D	

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Common Stock 08/27/2018 F 1,134 D \$ 48.65 8,022 D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	Amount or Number of Shares
Stock Option <sup>(1)</sup>	\$ 20.1	08/27/2018		M	2,400	03/17/2016 03/17/2020	Common Stock	2,400
Stock Option <sup>(1)</sup>	\$ 15.61	08/27/2018		M	9,200	04/05/2017 04/05/2021	Common Stock	9,200
Stock Option <sup>(1)</sup>	\$ 29.2	08/27/2018		M	1,625	04/05/2018 04/05/2022	Common Stock	1,625
Stock Option <sup>(1)</sup>	\$ 35.05					04/05/2019 04/05/2023	Common Stock	5,090
Restricted Stock Unit - 2016	<sup>(2)</sup>					<sup>(3)</sup> <sup>(3)</sup>	Common Stock	2,560
Restricted Stock Unit - 2017	<sup>(2)</sup>					<sup>(4)</sup> <sup>(4)</sup>	Common Stock	2,740
Restricted Stock Unit - 2018	<sup>(2)</sup>					<sup>(5)</sup> <sup>(5)</sup>	Common Stock	2,853

## Reporting Owners

Reporting Owner Name / Address

Relationships

Reporting Owners

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Director      10% Owner      Officer      Other

Wickersham Scott W  
PO BOX 5107  
SIOUX FALLS, SD 57117-5107

Div VP &  
General  
Manager

## Signatures

/s/ Scott W.  
Wickersham      08/28/2018

\_\_Signature of Reporting      Date  
Person

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Pursuant to Rule 16b-3(d). Right to buy. All options vest at the rate of 25% annually beginning on the date listed in Exercisable, column 6.
- (2) Each Time-based Restricted Stock Unit is the economic equivalent of one share of RAVN Common Stock.
- (3) The Time-based Restricted Stock Units shall become vested on the third anniversary of the effective date 4/5/16, provided that the Employee remains continuously employed by the Company through the Vesting Date.
- (4) The Time-based Restricted Stock Units shall become vested on the third anniversary of the effective date 4/5/17, provided that the Employee remains continuously employed by the Company through the Vesting Date.
- (5) The Time-based Restricted Stock Units shall become vested on the third anniversary of the effective date 4/5/18, provided that the Employee remains continuously employed by the Company through the Vesting Date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.