

Edgar Filing: UNIT CORP - Form DEFA14A

UNIT CORP
Form DEFA14A
October 22, 2003

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities
Exchange Act of 1934

Filed by the Registrant []
Filed by a Party other than the Registrant [X]

Check the appropriate box:

- [] Preliminary Proxy Statement
- [] Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e) (2))
- [] Definitive Proxy Statement
- [] Definitive Additional Materials
- [X] Soliciting Material pursuant to Section 240.14a-12

PETROCORP INCORPORATED
(Name of Registrant as Specified In Its Charter)

Unit Corporation
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- [X] No fee required
- [] \$125 per Exchange Act Rules 0-1(c) (1) (ii), 14a-6(i) (1), 14a-6(i) (2) or Item 22 of Schedule 14A.
- [] Fee computed on table below per Exchange Act Rules 14a-6(i) (4) and 0-11.

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:

[] Fee paid previously with preliminary materials.

[] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a) (2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:
- (2) Form, Schedule or Registration Statement No.:

Edgar Filing: UNIT CORP - Form DEFA14A

(3) Filing Party:

(4) Date Filed:

news

UNIT CORPORATION

1000 Kensington Tower, 7130 South Lewis Avenue, Tulsa, Oklahoma 74136
Telephone 918 493-7700, Fax 918 493-7714

Contact: Larry D. Pinkston
President, Treasurer
and Chief Financial Officer
(918) 493-7700

For Immediate Release...
October 22, 2003

UNIT CORPORATION REPORTS THIRD QUARTER
& FIRST NINE MONTH RESULTS IN 2003

Tulsa, Oklahoma . . . Unit Corporation (NYSE - UNT) announced today its financial and operational results for the third quarter and first nine months of 2003. Consolidated net income for the third quarter was \$12.8 million, or 29 cents per diluted share, on revenues of \$78.2 million, compared to 2002's third quarter net income of \$3.7 million, or 9 cents per diluted share, on revenues of \$48.3 million. Revenues increased 62 percent while net income increased 244 percent between the comparative quarters. The dramatic improvement in net income and revenue was due to a significant increase in natural gas prices and improvements in drilling rig utilization and dayrates.

For the nine-month period, the Company reported consolidated net income of \$38.4 million, or 88 cents per diluted share. Net income for the first nine months of 2003 included \$1.3 million of income, net of tax for the impact of the adoption of SFAS 143, "Accounting for Asset Retirement Obligations," which became effective in the first quarter of 2003. SFAS 143 requires oil and natural gas operating companies to recognize in current periods the present value of the estimated future cost for the plugging of its oil and natural gas wells and upon implementation requires the recalculation of depreciation, depletion and amortization for prior years. Income before the change in accounting principle for the first nine months of 2003 was \$37.1 million, or 85 cents per diluted share, on revenues of \$219.6 million, compared to 2002's first nine month net income of \$11.5 million, or 30 cents per diluted share, on revenues of \$131.8 million.

UNIT PETROLEUM RESULTS

Revenues from Unit's oil and natural gas operations for the third quarter of 2003 versus the third quarter of 2002 increased 68 percent to \$27.4 million due to higher oil and natural gas prices and an increase in oil and natural gas production. During the first nine months of 2003, oil and natural gas revenues were \$87.5 million, an increase

Edgar Filing: UNIT CORP - Form DEFA14A

of 86 percent over the same period in 2002. Natural gas production was 5,233 million cubic feet (MMcf) in the third quarter of 2003, while oil production for the same period was 134,000 barrels, which on an equivalent Mcf basis was 11 percent more than the third quarter of 2002. Natural gas production was 15,043 MMcf in the first nine months of 2003, while oil production for the same period was 372,000 barrels, a 5 percent increase on an equivalent Mcf basis over the first nine months of 2002. The exit rate production for the first nine months of 2003 was 1,660 barrels of oil per day and 59,039 Mcf of natural gas per day.

Average natural gas prices received during the third quarter of 2003 increased 66 percent to \$4.50 per Mcf compared to \$2.71 per Mcf during the third quarter of 2002. The average oil price received was \$25.51 per barrel in the third quarter of 2003 compared to \$22.99 per barrel in the 2002 comparative quarter, an 11 percent increase. For the first nine months of 2003, average natural gas prices received increased 95 percent to \$5.05 per Mcf compared to \$2.59 per Mcf during the first nine months of 2002. The average oil price received was \$27.02 per barrel in the first nine months of 2003 compared to \$20.92 per barrel in 2002, a 29 percent increase. During the first nine months of 2003, Unit completed 98 wells with a success rate of 85 percent.

UNIT DRILLING RESULTS

Contract drilling revenues increased 58 percent between the comparative third quarters to \$50.1 million, due to increases in both the number of rigs utilized and dayrates. Average rig utilization in the third quarter of 2003 was 68.2 rigs, up 60 percent from 2002's third quarter. Currently, Unit has 68 rigs operating under contract. Average dayrates for the third quarter increased to an average of \$8,015 per day, 6 percent higher than the comparable quarter of 2002.

Between the comparative first nine months, contract drilling revenues increased 54 percent in 2003 to \$129.8 million with rig utilization increasing to an average of 60.6 rigs operating in the first nine months of 2003, compared to 36.2 rigs in the first nine months of 2002. Contract drilling cash operating margins per rig averaged \$1,977 per day during the first nine months of 2003, compared to \$2,076 for the same period in 2002. The exit rate cash operating margin for the end of the first nine months of 2003 was \$2,350 per day.

MANAGEMENT COMMENTS

"Our third quarter results reflect the impact of a higher commodity pricing environment," said John Nikkel, Chief Executive Officer and Chairman of the Board. "Unit has positioned itself to benefit from current industry conditions. With 98 wells completed during the first nine months of 2003, our exploration and production segment is on track to drill 140 to 150 wells by year-end. During August, Unit announced that it signed a merger agreement with PetroCorp Incorporated for a purchase price of \$182 million to be paid in cash. PetroCorp explores and develops oil and natural gas properties primarily in Texas and Oklahoma. The acquisition will allow us to economically grow our asset base. We expect the acquisition to close before year-end. Our contract drilling segment has seen a 5 percent rise in average dayrates from the previous quarter and our current rig utilization is 91 percent of 75 total rigs available for service. Unit's 76th rig has been constructed and will be placed into service in approximately two weeks. This is a 1,500 horsepower, diesel-electric rig capable of drilling to 20,000 feet. A 77th

rig is currently under construction and is expected to be completed and available for service during the first quarter of 2004. "Long-term debt has decreased by 51 percent since the beginning of 2003. We are pleased with the opportunities and outcomes that the industry has provided for our operations to

Edgar Filing: UNIT CORP - Form DEFA14A

grow. We will continue along that path as the year unwinds."

WEBCAST

Unit will webcast its third quarter earnings conference call live over the Internet on October 22, 2003 at 11:30 a.m. Eastern Time. To listen to the live call, please go to www.unitcorp.com at least fifteen minutes prior to the start of the call to download and install any necessary audio software. For those who are not available to listen to the live webcast, a replay will be available shortly after the call and will remain on the site for 12 months.

Unit Corporation is a Tulsa-based, publicly held energy company engaged through its subsidiaries in oil and gas exploration, production and contract drilling. Unit's Common Stock is listed on the New York Stock Exchange under the symbol UNT. For more information about Unit Corporation, visit its website at <http://www.unitcorp.com>.

This news release contains forward-looking statements within the meaning of the Securities Litigation Reform Act that involve risks and uncertainties, including the productive capabilities of the wells, future demand for oil and natural gas, future rig utilization and dayrates, oil and gas reserve information, anticipated production rates from company wells, the prospective capabilities of offset acreage, anticipated oil and natural gas prices, the number of wells to be drilled by the company, the closing of the pending merger with PetroCorp Incorporated, development, operational, implementation and opportunity risks, and other factors described from time to time in the company's publicly available SEC reports, which could cause actual results to differ materially from those expected.

Unit Corporation Selected Financial and Operations Highlights (In thousands except per share amounts)

| | Three Months Ended | | Nine Months Ended | |
|-------------------------------|--------------------|---------------|-------------------|---------------|
| | September 30, | September 30, | September 30, | September 30, |
| | 2002 | 2003 | 2002 | 2003 |
| Statement of Operations: | | | | |
| Revenues: | | | | |
| Contract drilling | \$ 31,589 | \$ 50,052 | \$ 84,144 | \$ 129,839 |
| Oil and natural gas | 16,357 | 27,402 | 46,986 | 87,521 |
| Other | 326 | 747 | 625 | 2,267 |
| Total revenues | 48,272 | 78,201 | 131,755 | 219,627 |
| Expenses: | | | | |
| Contract drilling: | | | | |
| Operating costs | 24,350 | 35,653 | 63,619 | 97,105 |
| Depreciation and amortization | 4,178 | 6,318 | 9,917 | 17,111 |
| Oil and natural gas: | | | | |

Edgar Filing: UNIT CORP - Form DEFA14A

| | | | | |
|--|----------|-----------|-----------|-----------|
| Operating costs | 5,169 | 6,260 | 15,278 | 18,768 |
| Depreciation, depletion and amortization | 6,142 | 6,972 | 17,399 | 19,464 |
| General and administrative | 2,180 | 2,246 | 6,222 | 6,766 |
| Interest | 231 | 154 | 747 | 540 |
| Total expenses | 42,250 | 57,603 | 113,182 | 159,754 |
| Income Before Income Taxes and Change in Accounting Principle | 6,022 | 20,598 | 18,573 | 59,873 |
| Income Tax Expense: | | | | |
| Current | (285) | 157 | 75 | 456 |
| Deferred | 2,599 | 7,678 | 7,040 | 22,304 |
| Total income taxes | 2,314 | 7,835 | 7,115 | 22,760 |
| Income Before Change in Accounting Principle | 3,708 | 12,763 | 11,458 | 37,113 |
| Cumulative Effect of Change in Accounting Principle | ---- | ---- | ---- | 1,325 |
| Net Income | \$ 3,708 | \$ 12,763 | \$ 11,458 | \$ 38,438 |
| Income Before Change in Accounting Principle Per Common Share: | | | | |
| Basic | \$.09 | \$.29 | \$.31 | \$.85 |
| Diluted | \$.09 | \$.29 | \$.30 | \$.85 |
| Net Income Per Common Share: | | | | |
| Basic | \$.09 | \$.29 | \$.31 | \$.88 |
| Diluted | \$.09 | \$.29 | \$.30 | \$.88 |
| Weighted Average Common Shares Outstanding: | | | | |
| Basic | 39,804 | 43,556 | 37,330 | 43,503 |
| Diluted | 40,071 | 43,736 | 37,594 | 43,677 |

| | December 31, 2002 | September 30, 2003 |
|--|----------------------|-----------------------|
| Balance Sheet Data: | | |
| Current assets | \$ 51,399 | \$ 67,956 |
| Total assets | \$ 578,163 | \$ 644,268 |
| Current liabilities | \$ 34,532 | \$ 40,882 |
| Long-term debt | \$ 30,500 | \$ 15,000 |
| Other long-term liabilities | \$ 5,439 | \$ 17,609 |
| Deferred income taxes | \$ 86,320 | \$ 109,436 |
| Shareholders' equity | \$ 421,372 | \$ 461,341 |
| Statement of Cash Flows Data: | | |
| Cash Flow From Operations before Changes in Working Capital (1) | \$ 46,660 | \$ 98,114 |

Edgar Filing: UNIT CORP - Form DEFA14A

| | | |
|---|-------------|-------------|
| Net Change in Working Capital | 7,614 | (9,702) |
| | ----- | ----- |
| Net Cash Provided by Operating Activities | \$ 54,274 | \$ 88,412 |
| | ===== | ===== |
| Net Cash Used in Investing Activities | \$ (46,672) | \$ (67,375) |
| Net Cash Used in Financing Activities | \$ (7,413) | \$ (19,769) |

| | Three Months Ended | | Nine Months Ended | |
|--|--------------------|------|-------------------|------|
| | September 30, | | September 30, | |
| | 2002 | 2003 | 2002 | 2003 |

Contract Drilling Operations Data:

| | | | | |
|--|--------|---------|---------|---------|
| Rigs Utilized | 42.5 | 68.2 | 36.2 | 60.6 |
| Operating Margins | 23% | 29% | 24% | 25% |
| Operating Profit Before Depreciation (2) (\$MM) | \$ 7.2 | \$ 14.4 | \$ 20.5 | \$ 32.7 |

Oil and Natural Gas Operations Data:

| | | | | |
|--|----------|----------|----------|----------|
| Production | | | | |
| Oil - MBbls | 120 | 134 | 347 | 372 |
| Natural Gas - MMcf | 4,707 | 5,233 | 14,360 | 15,043 |
| Average Prices | | | | |
| Oil -- Bbl | \$ 22.99 | \$ 25.51 | \$ 20.92 | \$ 27.02 |
| Natural Gas - Mcf | \$ 2.71 | \$ 4.50 | \$ 2.59 | \$ 5.05 |
| Operating Profit Before DD&A (2) (\$MM) | \$ 11.2 | \$ 21.1 | \$ 31.7 | \$ 68.8 |

 (1) Unit Corporation considers Unit's cash flow from operations before changes in working capital an important measure in meeting the performance goals of the company and the amount is used as a performance limit to meet the covenants contained in our credit facility.

(2) Operating profit before depreciation is calculated by taking operating revenues by segment less operating expenses by segment excluding depreciation, depletion, amortization and impairment, general and administrative and interest expense.