Edgar Filing: AVIS BUDGET GROUP, INC Form 10-Q	
AVIS BUDGET GROUP, INC. Form 10-Q November 03, 2016 Table of Contents	
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549	
Form 10-Q	
$_{\rm X}$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES $_{\rm X}$ 1934	EXCHANGE ACT OF
For the quarterly period ended September 30, 2016	
OR $_{0}$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES $_{0}^{1934}$	EXCHANGE ACT OF
For the transition period from to	
Commission File No. 001-10308	
Avis Budget Group, Inc.	
(Exact name of registrant as specified in its charter)	
Delaware	06-0918165
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification Number)
6 Sylvan Way	07054
Parsippany, NJ	
(Address of principal executive offices)	(Zip Code)
(973) 496-4700	
(Registrant's telephone number, including area code)	
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by S	
Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period to	_
required to file such reports), and (2) has been subject to such filing requirements for the past	90
days. Yes x No o Indicate by check mark whether the registrant has submitted electronically and posted on its c	cornerate Web site if
any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of F	-
(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the	_
to submit and post such files). Yes x No o	registrant was required
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer,	a non-accelerated filer.
or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated f	
company" in Rule 12b-2 of the Exchange Act.	,
Large accelerated filer Accelerated filer o	
Non-accelerated filer o Smaller reporting company o	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares outstanding of the issuer's common stock was 87,889,621 shares as of October 31, 2016.

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#### FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q may be considered "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. The forward-looking statements contained herein are subject to known and unknown risks, uncertainties, assumptions and other factors that may cause our actual results, performance or achievements to be materially different from those expressed or implied by any such forward-looking statements. Forward-looking statements include information concerning our future financial performance, business strategy, projected plans and objectives. These statements may be identified by the fact that they do not relate to historical or current facts and may use words such as "believes," "expects," "anticipates," "will," "should, "could," "may," "would," "intends," "projects," "estimates," "plans," and similar words, expressions or phrases. The following important factors and assumptions could affect our future results and could cause actual results to differ materially from those expressed in such forward-looking statements:

the high level of competition in the vehicle rental industry and the impact such competition may have on pricing and rental volume;

a change in travel demand, including changes in airline passenger traffic;

a change in our fleet costs as a result of a change in the cost of new vehicles, manufacturer recalls, disruption in the supply of new vehicles, and/or a change in the price at which we dispose of used vehicles either in the used vehicle market or under repurchase or guaranteed depreciation programs;

the results of operations or financial condition of the manufacturers of our cars, which could impact their ability to perform their payment obligations under our agreements with them, including repurchase and/or guaranteed depreciation arrangements, and/or their willingness or ability to make cars available to us or the rental car industry as a whole on commercially reasonable terms or at all;

any change in economic conditions generally, particularly during our peak season or in key market segments;

our ability to continue to achieve and maintain cost savings and successfully implement our business strategies;

our ability to obtain financing for our global operations, including the funding of our vehicle fleet through the issuance of asset-backed securities and use of the global lending markets;

an occurrence or threat of terrorism, pandemic disease, natural disasters, military conflict or civil unrest in the locations in which we operate;

our dependence on third-party distribution channels, third-party suppliers of other services and co-marketing arrangements with third parties;

our ability to utilize derivative instruments, and the impact of derivative instruments we utilize, which can be affected by fluctuations in interest rates, gasoline prices and exchange rates, changes in government regulations and other factors;

our ability to accurately estimate our future results;

• any major disruptions in our communication networks or information systems;

our exposure to uninsured or unpaid claims in excess of historical levels;

risks associated with litigation, governmental or regulatory inquiries, or any failure or inability to comply with laws, regulations or contractual obligations or any changes in laws, regulations or contractual obligations, including with respect to personally identifiable information and taxes;

any impact on us from the actions of our licensees, dealers and independent contractors;

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any substantial changes in the cost or supply of fuel, vehicle parts, energy, labor or other resources on which we depend to operate our business;

risks related to our indebtedness, including our substantial outstanding debt obligations and our ability to incur substantially more debt;

our ability to meet the financial and other covenants contained in the agreements governing our indebtedness;

risks related to tax obligations and the effect of future changes in accounting standards;

risks related to completed or future acquisitions or investments that we may pursue, including any incurrence of incremental indebtedness to help fund such transactions and our ability to promptly and effectively integrate any acquired businesses;

risks related to protecting the integrity of our information technology systems and the confidential information of our employees and customers against security breaches, including cyber-security breaches; and

other business, economic, competitive, governmental, regulatory, political or technological factors affecting our operations, pricing or services, including uncertainty and instability in Europe related to the potential withdrawal of countries from the European Union.

We operate in a continuously changing business environment and new risk factors emerge from time to time. New risk factors, factors beyond our control, or changes in the impact of identified risk factors may cause actual results to differ materially from those set forth in any forward-looking statements. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. Moreover, we do not assume responsibility for the accuracy and completeness of those statements. Other factors and assumptions not identified above, including those discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Risk Factors" and other portions of our 2015 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 24, 2016 (the "2015 Form 10-K"), could cause actual results to differ materially from those projected in any forward-looking statements.

Although we believe that our assumptions are reasonable, any or all of our forward-looking statements may prove to be inaccurate and we can make no guarantees about our future performance. Should unknown risks or uncertainties materialize or underlying assumptions prove inaccurate, actual results could differ materially from past results and/or those anticipated, estimated or projected. Except to the extent of our obligations under the federal securities laws, we undertake no obligation to release any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events. For any forward-looking statements contained in any document, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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# PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

Avis Budget Group, Inc.

CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

(In millions, except per share data)

(Unaudited)

	Three M Ended Septem 2016	Months ther 30, 2015	Nine M Ended Septem 2016	
Revenues	2010	2013	2010	2013
Vehicle rental Other	\$1,871 785	\$1,832 745	\$4,772 2,008	\$4,684 1,916
Net revenues	2,656	2,577	6,780	6,600
Net revenues	2,030	2,311	0,780	0,000
Expenses				
Operating	1,219	1,202	3,381	3,279
Vehicle	1,217	1,202	3,301	3,217
depreciation and	576	555	1,571	1,485
lease charges, net				
Selling, general	315	214	906	0.12
and administrative	313	314	896	843
Vehicle interest,	77	75	215	218
net	/ /	13	213	210
Non-vehicle				
related	63	56	189	161
depreciation and				
amortization				
Interest expense				
related to corporate	2			
debt, net:	<i>7</i> 1	10	1.57	1.46
Interest expense	51	49	157	146
Early extinguishment of			10	23
debt	_	_	10	23
Restructuring				
expense	6	6	26	10
Transaction-related	1			
costs, net	<b>*</b> 4	8	13	57
Total expenses	2,311	2,265	6,458	6,222
r r	7-	,	-,	- ,
Income before	245	212	222	270
income taxes	345	312	322	378
Provision for	126	120	120	60
income taxes	136	128	128	60
Net income	\$209	\$184	\$194	\$318

Comprehensive

\$235 \$150 \$294 \$198

income

Earnings per share

Basic \$2.32 \$1.80 \$2.07 \$3.04 Diluted \$2.28 \$1.77 \$2.05 \$3.00

See Notes to Consolidated Condensed Financial Statements (Unaudited).

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Avis Budget Group, Inc.
CONSOLIDATED CONDENSED BALANCE SHEETS
(In millions, except par value)
(Unaudited)

(Unaudited)		
	_	r December
	30,	31,
	2016	2015
Assets		
Current assets:		
Cash and cash equivalents	\$985	\$452
Receivables, net	822	668
Other current assets	635	507
Total current assets	2,442	1,627
	•	,
Property and equipment, net	671	681
Deferred income taxes	1,443	1,488
Goodwill	1,013	973
Other intangibles, net	885	917
Other non-current assets	224	232
Total assets exclusive of assets under vehicle programs	6,678	5,918
Total assets exclusive of assets ander ventere programs	0,070	3,710
Assets under vehicle programs:		
Program cash	126	258
Vehicles, net	11,724	10,658
Receivables from vehicle manufacturers and other	586	438
Investment in Avis Budget Rental Car Funding (AESOP) LLC—related party	361	362
investment in Avis Budget Rental Cal Funding (ALSOF) LLC—Telated party		
Total access	12,797	11,716
Total assets	\$ 19,475	\$17,634
Liabilities and stockholders' equity		
Liabilities and stockholders' equity Current liabilities:		
	¢ 1 712	¢ 1 405
Accounts payable and other current liabilities	\$1,713	\$1,485
Short-term debt and current portion of long-term debt	338	26
Total current liabilities	2,051	1,511
T	2.520	2.425
Long-term debt	3,528	3,435
Other non-current liabilities	763	734
Total liabilities exclusive of liabilities under vehicle programs	6,342	5,680
Y 1 110 1 1 1 1 1		
Liabilities under vehicle programs:	2.066	2.064
Debt	2,966	2,064
Debt due to Avis Budget Rental Car Funding (AESOP) LLC—related party	7,134	6,796
Deferred income taxes	2,370	2,367
Other	189	288
	12,659	11,515
Commitments and contingencies (Note 10)		
Stockholders' equity:		
Preferred stock, \$0.01 par value—authorized 10 shares; none issued and outstanding	_	_

Common stock, \$0.01 par value—authorized 250 shares; issued 137 shares, at each date 1					
Additional paid-in capital	6,940	7,010			
Accumulated deficit	(1,608	) (1,802	)		
Accumulated other comprehensive loss	(47	) (147	)		
Treasury stock, at cost—48 and 39 shares, respectively	(4,812	) (4,623	)		
Total stockholders' equity	474	439			
Total liabilities and stockholders' equity	\$19,475	\$17,634	4		
See Notes to Consolidated Condensed Financial Statements (Unaudited).					

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Avis Budget Group, Inc.
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (In millions)

(Unaudited)

(Chaudied)	Nine M Ended Septer 30,	
	2016	2015
Operating activities Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$194	\$318
Vehicle depreciation Gain on sale of vehicles, net	1,453 (15)	
Non-vehicle related depreciation and amortization	189	161
Stock-based compensation Amortization of debt financing fees Early extinguishment of debt costs Net change in assets and liabilities, excluding the impact of acquisitions and dispositions:	21 29 10	22 31 23
Receivables Income taxes and deferred income taxes Accounts payable and other current liabilities Other, net Net cash provided by operating activities	(149) 80 33 256 2,101	
Investing activities Property and equipment additions Proceeds received on asset sales Net assets acquired (net of cash acquired) Other, net Net cash used in investing activities exclusive of vehicle programs	10 (4 ) 4	(126 ) 8 (225 ) 3 (340 )
Vehicle programs: Decrease (increase) in program cash Investment in vehicles Proceeds received on disposition of vehicles Net cash used in investing activities	(10,1 <b>5</b> 7,373 (2,64 <b>0</b>	(71 ) 1(9,762 6,756 (3,077) (3,417)

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Avis Budget Group, Inc. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Continued) (In millions) (Unaudited) Nine Months Ended September 30, 2016 2015 Financing activities Proceeds from long-term 896 377 borrowings Payments on long-term (527)(290)borrowings Net change in short-term 1 (23)borrowings Repurchases of common (289)(270)stock Debt financing fees (15)(7)Net cash provided by (used in) financing activities (213)66 exclusive of vehicle programs Vehicle programs: Proceeds from borrowings 11,879 11,532 Payments on borrowings (10,752(9,933) Debt financing fees (20) (17) 1,107 1,582 Net cash provided by 1,173 1,369 financing activities Effect of changes in exchange rates on cash and 14 (29)cash equivalents Net increase (decrease) in 533 (39)cash and cash equivalents Cash and cash equivalents, 452 624 beginning of period Cash and cash equivalents, \$985 \$585 end of period See Notes to Consolidated Condensed Financial Statements (Unaudited).

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Avis Budget Group, Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)
(Unless otherwise noted, all dollar amounts in tables are in millions, except per share amounts)

#### 1. Basis of Presentation

Avis Budget Group, Inc. provides car and truck rentals, car sharing services and ancillary services to businesses and consumers worldwide. The accompanying unaudited Consolidated Condensed Financial Statements include the accounts and transactions of Avis Budget Group, Inc. and its subsidiaries, as well as entities in which Avis Budget Group, Inc. directly or indirectly has a controlling financial interest (collectively, the "Company"), and have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission for interim financial reporting.

The Company operates the following reportable business segments:

Americas—provides and licenses the Company's brands to third parties for vehicle rentals and ancillary products and services in North America, South America, Central America and the Caribbean, and operates the Company's car sharing business in certain of these markets.

International—provides and licenses the Company's brands to third parties for vehicle rentals and ancillary products and services in Europe, the Middle East, Africa, Asia, Australia and New Zealand, and operates the Company's car sharing business in certain of these markets.

The operating results of acquired businesses are included in the accompanying Consolidated Condensed Financial Statements from the dates of acquisition. During the nine months ended September 30, 2016, the Company completed the purchase price allocation for the acquisition of its Avis and Budget licensees in Norway, Sweden and Denmark, its Avis and Budget licensee in Brazil and Maggiore Group. There were no material adjustments to the preliminary allocation. The fair value of the assets acquired and liabilities assumed in connection with the Company's fourth quarter 2015 acquisition of its Avis licensee in Poland has not yet been finalized; however, there have been no significant changes to the preliminary allocation of the purchase price during the nine months ended September 30, 2016.

In presenting the Consolidated Condensed Financial Statements in accordance with accounting principles generally accepted in the United States of America ("GAAP"), management makes estimates and assumptions that affect the amounts reported and related disclosures. Estimates, by their nature, are based on judgment and available information. Accordingly, actual results could differ from those estimates. In management's opinion, the Consolidated Condensed Financial Statements contain all adjustments necessary for a fair presentation of interim results reported. The results of operations reported for interim periods are not necessarily indicative of the results of operations for the entire year or any subsequent interim period. These financial statements should be read in conjunction with the Company's 2015 Form 10-K.

Vehicle Programs. The Company presents separately the financial data of its vehicle programs. These programs are distinct from the Company's other activities since the assets under vehicle programs are generally funded through the issuance of debt that is collateralized by such assets. The income generated by these assets is used, in part, to repay the principal and interest associated with the debt. Cash inflows and outflows relating to the acquisition of such assets and the principal debt repayment or financing of such assets are classified as activities of the Company's vehicle programs. The Company believes it is appropriate to segregate the financial data of its vehicle programs because, ultimately, the source of repayment of such debt is the realization of such assets.

Transaction-related costs, net. Transaction-related costs, net are classified separately in the Consolidated Condensed Statements of Comprehensive Income. These costs are comprised of expenses related to acquisition-related activities such as due-diligence and other advisory costs, expenses related to the integration of the acquiree's operations with those of the Company, including the implementation of best practices and process improvements, non-cash gains and losses related to re-acquired rights, expenses related to pre-acquisition contingencies and contingent consideration related to acquisitions.

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Currency Transactions. The Company records the gain or loss on foreign-currency transactions on certain intercompany loans and the gain or loss on intercompany loan hedges within interest expense related to corporate debt, net. During the three months ended September 30, 2016 and 2015, the Company recorded losses on such items of \$1 million in each period, and during the nine months ended September 30, 2016 and 2015, the Company recorded losses of \$8 million and \$10 million, respectively.

#### Adoption of New Accounting Standards

On January 1, 2016, as a result of the issuance of a new accounting pronouncement, the Company adopted Accounting Standards Update ("ASU") 2015-16, "Simplifying the Accounting for Measurement-Period Adjustments," which eliminates the requirement to retrospectively account for adjustments made to provisional amounts recognized in a business combination at the acquisition date. Instead, the cumulative impact of any adjustment will be recognized in the reporting period in which the adjustment is identified. The adoption of this accounting pronouncement did not have a material impact on the Company's Consolidated Financial Statements.

On January 1, 2016, as a result of the issuance of a new accounting pronouncement, the Company adopted ASU 2015-05, "Customer's Accounting for Fees Paid in a Cloud Computing Arrangement," which provides guidance for determining whether a cloud computing arrangement contains a software license that should be accounted for as internal-use software, rather than as a service contract. The adoption of this accounting pronouncement did not have a material impact on the Company's Consolidated Financial Statements.

On January 1, 2016, as a result of the issuance of a new accounting pronouncement, the Company adopted ASU 2014-15, "Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern," which requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year of the date the financial statements are issued and to provide related footnote disclosures in certain circumstances. The adoption of this accounting pronouncement did not have an impact on the Company's Consolidated Financial Statements.

### Recently Issued Accounting Standards

In August 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-15, "Classification of Certain Cash Receipts and Cash Payments," which clarifies guidance on the classification of certain cash receipts and cash payments in the statement of cash flow. ASU 2016-15 becomes effective for the Company on January 1, 2018. The adoption of this accounting pronouncement is not expected to have a material impact on the Company's Consolidated Financial Statements.

In March 2016, the FASB issued ASU 2016-09, "Improvements to Employee Share-Based Payment Accounting," which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, minimum statutory withholding requirements and classification in the statement of cash flow. ASU 2016-09 becomes effective for the Company on January 1, 2017. The Company is currently evaluating the effect of this accounting pronouncement on its Consolidated Financial Statements.

In February 2016, the FASB issued ASU 2016-02, "Leases," which requires a lessee to recognize all long-term leases on its balance sheet as a liability for its lease obligation, measured at the present value of lease payments not yet paid, and a corresponding asset representing its right to use the underlying asset over the lease term. ASU 2016-02 becomes effective for the Company on January 1, 2019. Early adoption is permitted. The Company is currently evaluating the effect of this accounting pronouncement on its Consolidated Financial Statements.

In January 2016, the FASB issued ASU 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities," which makes limited amendments to the classification and measurement of financial instruments. The new standard amends certain disclosure requirements associated with the fair value of financial instruments. ASU 2016-01 becomes effective for the Company on January 1, 2018. The adoption of this accounting pronouncement is not expected to have a material impact on the Company's Consolidated Financial Statements.

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In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers," which outlines a single model for entities to use in accounting for revenue arising from contracts with customers and supersedes current revenue recognition guidance. ASU 2014-09 becomes effective for the Company on January 1, 2018. The Company is currently evaluating the effect of this accounting pronouncement on its Consolidated Financial Statements.

#### 2. Restructuring

In 2014, the Company committed to various strategic initiatives to identify best practices and drive efficiency throughout its organization, by reducing headcount, improving processes and consolidating functions (the "T15 restructuring"). In first quarter 2016, the Company expanded the T15 restructuring to take advantage of additional efficiency opportunities. The expanded T15 restructuring fits within the initiative's focus areas to identify best practices and drive efficiency throughout the organization, including the consolidation of rental locations. During the nine months ended September 30, 2016, as part of this process, the Company formally communicated the termination of employment to approximately 565 employees, and as of September 30, 2016, the Company had terminated approximately 425 of these employees. The costs associated with this initiative primarily represent severance, outplacement services and other costs associated with employee terminations, the majority of which have been or are expected to be settled in cash. The Company expects further restructuring expense of approximately \$2 million related to this initiative to be incurred in 2016.

In conjunction with previous acquisitions, the Company identified opportunities to integrate and streamline its operations, primarily in Europe (the "Acquisition integration"). During the nine months ended September 30, 2016, as part of this process, the Company formally communicated the termination of employment to approximately 125 employees, and as of September 30, 2016, the Company had terminated approximately 110 of these employees. The Company expects further restructuring expense of approximately \$2 million related to this initiative to be incurred in 2016.

International Total

The following tables summarize the activity related to our restructuring liabilities:

			An	neri	cas	11100	2111411	, II ca I	10441	
Balance as of January 1, 2016			\$	1		\$	10		\$11	
T15 restructuring expense			10			8			18	
Acquisition integration expense			_			9			9	
Avis Europe restructuring expense						(1		)	(1)	
T15 restructuring payment/utilization			(9		)	(4		)	(13)	
Acquisition integration payment			(1		)	(13		)	(14)	
Avis Europe restructuring payment			_			(1		)	(1)	
Balance as of September 30, 2016			\$	1		\$	8		\$9	
	Personn	ıel	Fac	cilit	y	Oth	on (a)		Total	
	Personn Related			cilit late	-	Oth	ner (a)		Total	
Balance as of January 1, 2016					-	Oth \$	ner <sup>(a)</sup>		Total	
Balance as of January 1, 2016 T15 restructuring expense	Related		Re	late	-		ner <sup>(a)</sup>			
•	Related \$ 10		Re	late	-	\$	ner <sup>(a)</sup>		\$11	
T15 restructuring expense	Related \$ 10 13		Re	late	-	\$	ner <sup>(a)</sup>		\$11 18	
T15 restructuring expense Acquisition integration expense	Related \$ 10 13 9		Re \$ 1	late	-	\$	ner <sup>(a)</sup>	)	\$11 18 9	
T15 restructuring expense Acquisition integration expense Avis Europe restructuring expense	Related \$ 10 13 9		Re \$ 1	late	-	\$ 4 —	ner <sup>(a)</sup>	)	\$11 18 9 (1)	
T15 restructuring expense Acquisition integration expense Avis Europe restructuring expense T15 restructuring payment/utilization	Related \$ 10 13 9 — (9		Re \$ 1	late	-	\$ 4 —	er <sup>(a)</sup>	)	\$11 18 9 (1) (13)	

(a) Includes expense related primarily to the write-down of certain vehicle assets.

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#### 3. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share ("EPS") (shares in millions):

Three Nine Months Months Ended Ended September September

30, 30,

2016 2015 2016 2015

Net income for

basic \$209 \$184 \$194 \$318

and diluted **EPS** 

**Basic** weighted

average 90.4 102.7 93.5 104.7

shares outstanding **Options** 

and non-vested 1.3 1.3 1.4

stock (a) Diluted weighted

average 91.8 104.0 94.8 106.1

shares outstanding

Earnings

per

share:

Basic \$2.32 \$1.80 \$2.07 \$3.04 Diluted\$2.28 \$1.77 \$2.05 \$3.00

For the three months ended September 30, 2016 and 2015, 0.2 million and 0.3 million non-vested stock awards, respectively, have an anti-dilutive effect and therefore are excluded from the computation of diluted weighted (a) average shares outstanding. For the nine months ended September 30, 2016 and 2015, 0.2 million and 0.1 million,

#### 4. Other Current Assets

Other current assets consisted of:

As of As of September December

respectively, non-vested stock awards have an anti-dilutive effect and therefore are excluded from the computation of diluted weighted average shares outstanding.

	30, 2016	31, 2015
Sales and use taxes	\$ 280	\$ 159
Prepaid expenses	216	192
Other	139	156
Other current assets	\$ 635	\$ 507

# 5. Intangible Assets

Intangible assets consisted of:								
	As of S	ember 30, 2	2016	As of December 31, 2015				
	Gross Carryin Amoun	ıg An	cumulated nortization	Net Carrying Amount	Gross Carry Amou	Ac. ing An	cumulated nortization	Net Carrying Amount
Amortized Intangible Assets								
License agreements	\$269	\$	104	\$ 165	\$263	\$	81	\$ 182
Customer relationships	226	86		140	222	68		154
Other	39	11		28	41	8		33
Total	\$534	\$	201	\$ 333	\$526	\$	157	\$ 369
Unamortized Intangible Assets	}							
Goodwill (a)	\$1,013				\$973			
Trademarks (a)	\$552				\$548			

<sup>(</sup>a) The increase in the carrying amount since December 31, 2015 primarily reflects currency translation.

For the three months ended September 30, 2016 and 2015, amortization expense related to amortizable intangible assets was approximately \$15 million and \$16 million, respectively. For the nine months ended September 30, 2016 and 2015, amortization expense related to amortizable intangible assets was approximately \$48 million and \$43 million, respectively. Based on the Company's amortizable intangible assets at September 30, 2016, the Company expects amortization expense of approximately \$16 million for

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the remainder of 2016, \$56 million for 2017, \$42 million for 2018, \$39 million for 2019, \$39 million for 2020 and \$24 million for 2021, excluding effects of currency exchange rates.

#### 6. Vehicle Rental Activities

The components of vehicles, net within assets under vehicle programs were as follows:

	As of	As of
	September	December
	30,	31,
	2016	2015
Rental vehicles	\$12,403	\$11,195
Less: Accumulated depreciation	(1,521)	(1,500)
	10,882	9,695
Vehicles held for sale	842	963
Vehicles, net	\$11,724	\$10,658

The components of vehicle depreciation and lease charges, net are summarized below:

	Three					
	Months		Nine Months			
	Ended		Ended			
	Septe	mber	September 30			
	30,					
	2016	2015	2016	2015		
Depreciation expense	\$523	\$510	\$1,453	\$1,423		
Lease charges	57	52	133	120		
Gain on sale of vehicles, net	(4)	(7)	(15)	(58)		
Vehicle depreciation and lease charges, net	\$576	\$555	\$1,571	\$1,485		

At September 30, 2016 and 2015, the Company had payables related to vehicle purchases included in liabilities under vehicle programs - other of \$164 million and \$183 million, respectively, and receivables related to vehicle sales included in assets under vehicle programs - receivables from vehicle manufacturers and other of \$586 million and \$635 million, respectively.

#### 7. Income Taxes

The Company's effective tax rate for the nine months ended September 30, 2016 is a provision of 39.8%. Such rate differed from the Federal statutory rate of 35.0% primarily due to state and foreign income taxes.

The Company's effective tax rate for the nine months ended September 30, 2015 was a provision of 15.9%. Such rate differed from the Federal statutory rate of 35.0% primarily due to a \$98 million income tax benefit related to resolution of a prior-year tax matter.

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#### 8. Long-term Debt and Borrowing Arrangements

Long-term and other borrowing arrangements consisted of:

		As of	As of	
			December	
	Maturity	30,	31,	
	Dates	· · · · · · · · · · · · · · · · · · ·	•	
. ~ ~		2016	2015	
4 % Senior Notes	November 2017	\$ —	\$ 300	
Floating Rate Senior Notes (a)	December 2017	249	249	
Floating Rate Term Loan (b)	March 2019	144	970	
6% Euro-denominated Senior Notes (c)	March 2021	517	502	
Floating Rate Term Loan (d)	March 2022	818	_	
5 % Senior Notes	June 2022	400	400	
5½% Senior Notes	April 2023	674	674	
6 % Senior Notes	April 2024	350		
4 % Euro-denominated Senior Notes	November 2024	337		
51/4% Senior Notes	March 2025	375	375	
Other (e)		58	46	
Deferred financing fees		(56)	(55)	
Total		3,866	3,461	
Less: Short-term debt and current portion of long-term debt		338	26	
Long-term debt		\$ 3,528	\$ 3,435	

The interest rate on these notes is equal to three-month LIBOR plus 275 basis points, for an aggregate rate of (a) 3.39% at September 30, 2016; the Company has entered into an interest rate swap to hedge its interest rate

exposure related to these notes at an aggregate rate of 3.58%.

- The floating rate term loan is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property. As of September 30, 2016, the floating rate term loan due 2019 bears interest at the greater of three-month LIBOR or 0.75%, plus 225 basis points, for an aggregate rate of 3.09%.
- (c) A portion of these notes have been called for redemption.

  The floating rate term loan is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property. As of September 30, 2016, the floating rate term loan due 2022 bears
- interest at the greater of three-month LIBOR or 0.75%, plus 250 basis points, for an aggregate rate of 3.34%. The Company has entered into a swap to hedge \$600 million of its interest rate exposure related to the floating rate term loan at an aggregate rate of 4.21%.
- (e) Primarily includes capital leases which are secured by liens on the related assets.

In March 2016, the Company issued \$350 million of 6 % Senior Notes due 2024 at par. In May 2016, the Company used the net proceeds from the offering to redeem \$300 million principal amount of its 4 % Senior Notes due 2017 for \$304 million plus accrued interest and for general corporate purposes.

In May 2016, the Company extended the maturity date for \$825 million of its \$970 million existing corporate floating rate term loan borrowings by three years to March 2022. The extended portion now bears interest at LIBOR plus 2.50%, subject to a LIBOR floor of 0.75%.

In September 2016, the Company issued €300 million of 4 % Euro-denominated Senior Notes due 2024 at par. In October 2016, the Company used the net proceeds from the offering primarily to redeem €275 million of its

outstanding 6% Euro-denominated Senior Notes due 2021 (see Note 16 - Subsequent Events).

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Committed Credit Facilities and Available Funding Arrangements

At September 30, 2016, the committed corporate credit facilities available to the Company and/or its subsidiaries were as follows:

	Total	Outstanding	Letters of	Available
	Capacity	Borrowings	Credit Issued	Capacity
Senior revolving credit facility maturing 2019 (a)	\$ 1,800	\$ _	-\$ 907	\$ 893
Other facilities (b)	5	5		

The senior revolving credit facility bears interest at one-month LIBOR plus 200 basis points and is part of the

At September 30, 2016, the Company had various uncommitted credit facilities available, under which it had drawn approximately \$4 million, which bear interest at rates between 0.85% and 4.00%. **Debt Covenants** 

The agreements governing the Company's indebtedness contain restrictive covenants, including restrictions on dividends paid to the Company by certain of its subsidiaries, the incurrence of additional indebtedness by the Company and certain of its subsidiaries, acquisitions, mergers, liquidations, and sale and leaseback transactions. The Company's senior credit facility also contains a maximum leverage ratio requirement. As of September 30, 2016, the Company is in compliance with the financial covenants governing its indebtedness.

#### 9. Debt Under Vehicle Programs and Borrowing Arrangements

Debt under vehicle programs, including related party debt due to Avis Budget Rental Car Funding (AESOP) LLC ("Avis Budget Rental Car Funding"), consisted of:

	As of	As of
	September	December
	30,	31,
	2016	2015
Americas - Debt due to Avis Budget Rental Car Funding (a)	\$7,171	\$ 6,837
Americas - Debt borrowings (a)	747	643
International - Debt borrowings (a)	2,065	1,187
International - Capital leases	168	238
Other	1	8
Deferred financing fees (b)	(52)	(53)
Total	\$10,100	\$ 8,860

<sup>(</sup>a) The increase reflects additional borrowings principally to fund increases in the Company's car rental fleet.

During March 2016 and June 2016, the Company's Avis Budget Rental Car Funding subsidiary issued approximately \$450 million in asset-backed notes with an expected final payment date of June 2021 and approximately \$500 million in asset-backed notes with an expected final payment date of November 2021, respectively. The weighted average interest rate for these borrowings was 3%.

<sup>(</sup>a) Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal

<sup>(</sup>b) These facilities encompass bank overdraft lines of credit, bearing interest of 1.50% to 3.00%.

<sup>(</sup>b) Deferred financing fees related to Debt due to Avis Budget Rental Car Funding as of September 30, 2016 and December 31, 2015 were \$37 million and \$41 million, respectively.

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#### **Debt Maturities**

The following table provides the contractual maturities of the Company's debt under vehicle programs, including related party debt due to Avis Budget Rental Car Funding, at September 30, 2016.

Debt under Vehicle Programs
Within 1 year (a) \$ 1,365
Between 1 and 2 years 2,526
Between 2 and 3 years 3,166
Between 3 and 4 years 1,666
Between 4 and 5 years 1,058
Thereafter 371
Total \$ 10,152

# Committed Credit Facilities and Available Funding Arrangements

As of September 30, 2016, available funding under the Company's vehicle programs, including related party debt due to Avis Budget Rental Car Funding, consisted of:

10 1 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -			
	Total	Outstanding	Available
	Capacity (a)	Borrowings	Capacity
Americas - Debt due to Avis Budget Rental Car Funding (b)	\$ 9,556	\$ 7,171	\$ 2,385
Americas - Debt borrowings (c)	962	747	215
International - Debt borrowings (d)	2,671	2,065	606
International - Capital leases (e)	208	168	40
Other	1	1	_
Total	\$ 13,398	\$ 10,152	\$ 3,246

<sup>(</sup>a) Capacity is subject to maintaining sufficient assets to collateralize debt.

#### **Debt Covenants**

The agreements under the Company's vehicle-backed funding programs contain restrictive covenants, including restrictions on dividends paid to the Company by certain of its subsidiaries and restrictions on indebtedness, mergers, liens, liquidations and sale and leaseback transactions and in some cases also require compliance with certain financial requirements. As of September 30, 2016, the Company is not aware of any instances of non-compliance with any of the financial covenants contained in the debt agreements under its vehicle-backed funding programs.

### 10. Commitments and Contingencies

#### Contingencies

<sup>(</sup>a) Vehicle backed debt maturing within one year primarily represents term asset-backed securities.

<sup>(</sup>b) The outstanding debt is collateralized by approximately \$8.7 billion of underlying vehicles and related assets.

<sup>(</sup>c) The outstanding debt is collateralized by approximately \$1.1 billion of underlying vehicles and related assets.

<sup>(</sup>d) The outstanding debt is collateralized by approximately \$2.4 billion of underlying vehicles and related assets.

<sup>(</sup>e) The outstanding debt is collateralized by approximately \$0.2 billion of underlying vehicles and related assets.

In 2006, the Company completed the spin-offs of its Realogy and Wyndham subsidiaries. The Company does not believe that the impact of any resolution of pre-existing contingent liabilities in connection with the spin-offs should result in a material liability to the Company in relation to its consolidated financial position or liquidity, as Realogy and Wyndham each have agreed to assume responsibility for these liabilities. The Company is also named in litigation that is primarily related to the businesses of its former subsidiaries, including Realogy and Wyndham. The Company is entitled to indemnification from such entities for any liability resulting from such litigation.

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In February 2015, the French Competition Authority issued a statement of objections alleging that several car rental companies, including the Company and two of its European subsidiaries, engaged with (i) twelve French airports, the majority of which are controlled by public administrative bodies or the French state, and violated competition law through the distribution by airports of company-specific statistics to car rental companies operating at those airports and (ii) two other international car rental companies in a concerted practice relating to train station surcharges. In May 2016, the French Competition authority issued a second statement of objections reiterating the allegations that it raised in its first statement of objections. The Company believes that it has valid defenses and intends to vigorously defend against the allegations, but it is currently unable to predict the outcome of the proceedings or range of reasonably possible losses, which may be material.

In March 2015, the Canadian Competition Bureau filed an application with the Competition Tribunal alleging that the Company and two of its Canadian subsidiaries engaged in deceptive marketing practices with regard to certain charges that consumers are invoiced related to renting a vehicle and associated products in Canada. The application sought penalties against the Company and its subsidiaries totaling approximately \$25 million as well as reimbursements to current and former customers of amounts collected and retained by the Company related to the alleged deceptive marketing practices. In June 2016, the Company and its subsidiaries reached an agreement to settle this application for an immaterial amount and to adopt a competition law compliance program.

The Company is involved in claims, legal proceedings and governmental inquiries related, among other things, to its vehicle rental operations, including contract and licensee disputes, competition matters, employment matters, insurance claims, intellectual property claims, business practice disputes and other regulatory, environmental, commercial and tax matters. Litigation is inherently unpredictable and, although the Company believes that its accruals are adequate and/or that it has valid defenses in these matters, unfavorable resolutions could occur. Excluding the French competition matter discussed above, the Company estimates that the potential exposure resulting from adverse outcomes of legal proceedings in which it is reasonably possible that a loss may be incurred could, in the aggregate, be up to approximately \$30 million in excess of amounts accrued as of September 30, 2016; however, the Company does not believe that the impact should result in a material liability to the Company in relation to its consolidated financial condition or results of operations.

#### Commitments to Purchase Vehicles

The Company maintains agreements with vehicle manufacturers under which the Company has agreed to purchase approximately \$7.3 billion of vehicles from manufacturers over the next 12 months. The majority of these commitments are subject to the vehicle manufacturers' satisfying their obligations under their respective repurchase and guaranteed depreciation agreements. The purchase of such vehicles is financed primarily through the issuance of vehicle-backed debt and cash received upon the disposition of vehicles.

#### Concentrations

Concentrations of credit risk at September 30, 2016 include (i) risks related to the Company's repurchase and guaranteed depreciation agreements with domestic and foreign car manufacturers, including Ford, General Motors, Chrysler, Peugeot, Volkswagen, Fiat, Kia, Toyota, Mercedes, Renault, Hyundai and BMW, and primarily with respect to receivables for program cars that have been disposed but for which the Company has not yet received payment from the manufacturers and (ii) risks related to Realogy and Wyndham, including receivables of \$40 million and \$25 million, respectively, related to certain contingent, income tax and other corporate liabilities assumed by Realogy and Wyndham in connection with their disposition.

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#### 11. Stockholders' Equity

### Share Repurchases

The Company's Board of Directors has authorized the repurchase of up to approximately \$1.2 billion of its common stock under a plan originally approved in 2013 and subsequently expanded, most recently in 2016. During the nine months ended September 30, 2016, the Company repurchased approximately 9.5 million shares of common stock at a cost of approximately \$290 million under the program. During the nine months ended September 30, 2015, the Company repurchased approximately 5.9 million shares of common stock at a cost of approximately \$277 million under the program. As of September 30, 2016, approximately \$150 million of authorization remains available to repurchase common stock under this plan.

# Total Comprehensive Income

Comprehensive income consists of net income and other gains and losses affecting stockholders' equity that, under GAAP, are excluded from net income.

The components of other comprehensive income (loss) were as follows:

	Three Months Ended September 30,		Nine Mo Ended Septem 30,				
	2016	2015		2016	20	015	1
Net income	\$209	\$184	ŀ	\$194	\$	318	,
Other comprehensive income (loss):							
Currency translation adjustments (net of tax of \$3, \$1, \$7 and \$(16), respectively)	20	(34	)	100	(1	118	)
Net unrealized gain (loss) on available-for-sale securities (net of tax of \$0, \$1, \$0 and \$1, respectively)	1	(1	)	1	(2	2	)
Net unrealized gain (loss) on cash flow hedges (net of tax of \$(3), \$1, \$2 and \$3, respectively)	4	(1	)	(4	) (4	1	)
Minimum pension liability adjustment (net of tax of \$0, \$0, \$(1) and \$(1), respectively)	1 26	2 (34	)	3 100	4 (1	120	)
Comprehensive income	\$235	\$150	)	\$294	\$	198	,

Currency translation adjustments exclude income taxes related to indefinite investments in foreign subsidiaries.

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Accumulated Other Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) were as follows:

			Net	Net Unrealized Unrealized						Accumul	otod
	Currenc	<b>X</b> 7	Gair	ns		Gains	(Los	s <b>&amp;</b> Ajinim	um	Other	aicu
	Translat	•	(Los	sses	)	on		Pensio	n	Compreh	anciva
	A dinetm	101	on C	Cash	1	Availa	able-f	fokiabili	y	•	CHSIVE
	Adjustm	ICI	Flov	W		Sale S	Securi	ti <b>A</b> sdjust	men	Income	
			Hed		(a)	(b)				(Loss)	
Balance, January 1, 2016	\$ (80	)	\$ (	(2	)	\$ -	_	\$ (65	)	\$ (147	)
Other comprehensive income (loss) before reclassifications	100		(7		)	_		_		93	
Amounts reclassified from accumulated other comprehensive income (loss)	_		3			1		3		7	
Net current-period other comprehensive income (loss)	100		(4		)	1		3		100	
Balance, September 30, 2016	\$ 20		\$ (	(6	)	\$ 1		\$ (62	)	\$ (47	)
Balance, January 1, 2015	\$ 51		\$ (	(1	)	\$ 2		\$ (74	)	\$ (22	)
Other comprehensive income (loss) before reclassifications	(118	)	(8		)	(2	)	1		(127	)
Amounts reclassified from accumulated other comprehensive income (loss)	_		4			_		3		7	
Net current-period other comprehensive income (loss)	(118	)	(4		)	(2	)	4		(120	)
Balance, September 30, 2015	\$ (67	)		(5	)	\$ -	<b>-</b>	\$ (70	)	\$ (142	)

All components of accumulated other comprehensive income (loss) are net of tax, except currency translation adjustments, which exclude income taxes related to indefinite investments in foreign subsidiaries and include a \$58 million gain, net of tax, as of September 30, 2016 related to the Company's hedge of its net investment in Euro-denominated foreign operations (see Note 13 - Financial Instruments).

For the three and nine months ended September 30, 2016, amounts reclassified from accumulated other comprehensive income (loss) into corporate interest expense were \$2 million (\$1 million, net of tax) and \$6 million (\$3 million, net of tax), respectively. During the three and nine months ended September 30, 2016, amounts reclassified from accumulated other comprehensive income (loss) into vehicle interest expense were \$1 million (\$0 million, net of tax) in each period. For the three and nine months ended September 30, 2015, amounts reclassified from accumulated other comprehensive income (loss) into corporate interest expense were \$2 million (\$1 million, net of tax) and \$5 million (\$3 million, net of tax), respectively. During the three months ended September 30, 2015, amounts reclassified from accumulated other comprehensive income (loss) into vehicle interest expense were immaterial and during the nine months ended September 30, 2015, amounts reclassified from accumulated other comprehensive income (loss) into vehicle interest expense were \$1 million (\$1 million, net of tax). For the three and nine months ended September 30, 2016, amounts reclassified from accumulated other

- (b) comprehensive income (loss) into operating expenses were \$1 million (\$1 million, net of tax) in each period. For the three and nine months ended September 30, 2015, amounts reclassified from accumulated other comprehensive income (loss) into operating expenses were immaterial.
- For the three and nine months ended September 30, 2016, amounts reclassified from accumulated other comprehensive income (loss) into selling, general and administrative expenses were \$1 million (\$1 million), net of
- (c) tax) and \$4 million (\$3 million), net of tax), respectively. For the three and nine months ended September 30, 2015, amounts reclassified from accumulated other comprehensive income (loss) into selling, general and administrative expenses were \$3 million (\$2 million, net of tax) and \$5 million (\$3 million, net of tax), respectively.

# 12. Stock-Based Compensation

The Company recorded stock-based compensation expense of \$7 million and \$8 million (\$5 million and \$5 million, net of tax) during the three months ended September 30, 2016 and 2015, respectively, and \$21 million and \$19 million (\$14 million and \$12 million, net of tax) during the nine months ended September 30, 2016 and 2015, respectively. In jurisdictions with net operating loss carryforwards, exercises and/or vestings of stock-based awards have generated \$96 million of total tax deductions at September 30, 2016. Approximately \$38 million of tax benefits will be recorded in additional paid-in capital when these tax deductions are realized in these jurisdictions.

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The weighted average assumptions used in the Monte Carlo simulation model to calculate the fair value of the Company's stock unit awards containing a market condition were as follows:

	Nine Months		
	Ended		
	Septem	ber 30,	
	2016	2015	
Expected volatility of stock price	46%	37%	
Risk-free interest rate	0.98%	0.74%	
Valuation period	3 years	3 years	
Dividend yield	0.0%	0.0%	

The activity related to the Company's restricted stock units ("RSUs") and cash units, consisted of (in thousands of shares):

,	Time-	Based	and Market-Based		Cash Unit Awards		
	Numb of Shares	Grant Date	Number of Shares	Weighted Average Grant Date Fair Value	Numb of Units	Weighted Average er Grant Date Fair Value	
Outstanding at							
January 1, 2016 (a)	819	\$ 43.34	941	\$ 35.18	111	\$ 18.04	
Granted	587	25.92	528	23.33		_	
Vested (b)	(422)	36.06	(488)	25.13	(111)	18.04	
Forfeited/expired	(25)	38.34	(51)	27.16	_	_	
Outstanding at September 30, 2016 (c)	959	\$ 36.01	930	\$ 34.14	_	\$ —	

Reflects the maximum number of stock units assuming achievement of all time-, performance- and market-vesting criteria and does not include those for non-employee directors. The weighted-average fair value of time-based RSUs and performance-based and market-based RSUs granted during the nine months ended September 30, 2015 was \$54.72 and \$55.51, respectively.

The Company's outstanding time-based RSUs and performance-based and market-based RSUs had aggregate intrinsic values of \$33 million and \$32 million, respectively. Aggregate unrecognized compensation expense

The stock option activity consisted of (in thousands of shares):

Number Weighted Aggregate Weighted Average Remaining Contractual Term (years) of Average Intrinsic
Options Exercise Value (in

The total grant date fair value of RSUs vested during the nine months ended September 30, 2016 and 2015 was \$27 million and \$24 million, respectively. The total grant date fair value of cash units vested during the nine months ended September 30, 2016 and 2015 was \$2 million, in each period.

<sup>(</sup>c) related to time-based RSUs and performance-based and market-based RSUs amounted to \$34 million and will be recognized over a weighted average vesting period of 1.3 years. The Company assumes that substantially all outstanding awards will vest over time.

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Outstanding at January 1, 2016	827	Price \$ 2.87	mil	lions)	3.3
Granted Exercised	<u> </u>	 0.79	_		
Forfeited/expired	` /	_			
Outstanding and exercisable at September 30, 2016	814	\$ 2.90	\$	25	2.5

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#### 13. Financial Instruments

Derivative Instruments and Hedging Activities

Currency Risk. The Company uses currency exchange contracts to manage its exposure to changes in currency exchange rates associated with its non-U.S.-dollar denominated receivables and forecasted royalties, forecasted earnings of non-U.S. subsidiaries and forecasted non-U.S.-dollar denominated acquisitions. The Company primarily hedges a portion of its current-year currency exposure to the Australian, Canadian and New Zealand dollars, the Euro and the British pound sterling. The majority of forward contracts do not qualify for hedge accounting treatment. The fluctuations in the value of these forward contracts do, however, largely offset the impact of changes in the value of the underlying risk they economically hedge. Forward contracts used to hedge forecasted third-party receipts and disbursements up to 12 months are designated and do qualify as cash flow hedges. The Company has designated its Euro-denominated notes as a hedge of its investment in Euro-denominated foreign operations.

The amount of gains or losses reclassified from other comprehensive income (loss) to earnings resulting from ineffectiveness or from excluding a component of the hedges' gain or loss from the effectiveness calculation for cash flow and net investment hedges during the three and nine months ended September 30, 2016 and 2015, was not material, nor is the amount of gains or losses the Company expects to reclassify from accumulated other comprehensive income (loss) to earnings over the next 12 months.

Interest Rate Risk. The Company uses various hedging strategies including interest rate swaps and interest rate caps to create an appropriate mix of fixed and floating rate assets and liabilities. The Company uses interest rate swaps and interest rate caps to manage the risk related to its floating rate corporate debt and its floating rate vehicle-backed debt. The Company records the effective portion of changes in the fair value of its cash flow hedges to other comprehensive income (loss), net of tax, and subsequently reclassifies these amounts into earnings in the period during which the hedged transaction is recognized. The Company records the gains or losses related to freestanding derivatives, which are not designated as a hedge for accounting purposes, in its consolidated results of operations. The changes in fair values of hedges that are determined to be ineffective are immediately reclassified from accumulated other comprehensive income (loss) into earnings. The amount of gains or losses reclassified from other comprehensive income (loss) to earnings resulting from ineffectiveness related to the Company's cash flow hedges was not material during the three and nine months ended September 30, 2016 and 2015. The Company estimates that \$6 million of losses currently recorded in accumulated other comprehensive income (loss) will be recognized in earnings over the next 12 months.

The Company enters into derivative commodity contracts to manage its exposure to changes in the price of unleaded gasoline. Changes in the fair value of these derivatives are recorded within operating expenses.

The Company held derivative instruments with absolute notional values as follows:

As of September 30, 2016 \$ 10,152 2,000 885

Interest rate caps <sup>(a)</sup>
Interest rate swaps
Foreign exchange contracts

Commodity contracts (millions of gallons of unleaded gasoline) 6

Represents \$7.6 billion of interest rate caps sold, partially offset by approximately \$2.6 billion of interest rate caps purchased. These amounts exclude \$5.0 billion of interest rate caps purchased by the Company's Avis Budget Rental Car Funding subsidiary as it is not consolidated by the Company.

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Estimated fair values (Level 2) of derivative instruments were as follows:

As of September As of December

30, 2016 31, 2015

Fair Value, Fair Value, AssetLiability
Derivatives Derivatives

AssetLiability
Derivatives

Derivatives designated as

hedging instruments

Interest rate swaps  $^{(a)}$  \$ - \$ 9 \$ 1 \$ 5

Derivatives not designated as

hedging instruments

 Interest rate caps (b)
 1
 1
 1
 5

 Foreign exchange contracts (c)
 5
 15
 16
 2

 Commodity contracts (c)
 —
 —
 —
 1

 Total
 \$ 6
 \$ 25
 \$ 18
 \$ 13

Amounts in this table exclude derivatives issued by Avis Budget Rental Car Funding; however, certain amounts related to the derivatives held by Avis Budget Rental Car Funding are included within accumulated other comprehensive income (loss).

- (a) Included in other non-current assets or other non-current liabilities.
- (b) Included in assets under vehicle programs or liabilities under vehicle programs.
- (c) Included in other current assets or other current liabilities.

The effects of derivatives recognized in the Company's Consolidated Condensed Financial Statements were as follows:

Three Nine
Months Months
Ended Ended
September September
30, 30,
2016 2015 2016 2015

Derivatives designated as

hedging instruments (a)

Interest rate swaps \$4 \$(1) \$(4) \$(4) Euro-denominated notes (3) (1) (11) 25

Derivatives not designated as

hedging instruments (b)

Interest rate caps  $^{(c)}$  — (1)(1)(1)Foreign exchange contracts  $^{(d)}$  5 21 17 37 Commodity contracts  $^{(e)}$  — (4) — —

Total \$6 \$14 \$1 \$57

<sup>(</sup>a) Recognized, net of tax, as a component of other comprehensive income (loss) within stockholders' equity.

<sup>(</sup>b) Gains (losses) related to derivative instruments are expected to be largely offset by (losses) gains on the underlying exposures being hedged.

<sup>(</sup>c) For the three and nine months ended September 30, 2016, included in operating expense.

<sup>(</sup>d) For the three months ended September 30, 2016, included a \$8 million gain in interest expense and a \$3 million loss in operating expense and for the nine months ended September 30, 2016, included a \$43 million gain in interest expense and a \$26 million loss in operating expense. For the three months ended September 30, 2015,

included a \$19 million gain in interest expense and a \$2 million gain in operating expense and for the nine months ended September 30, 2015, included a \$21 million gain in interest expense and a \$16 million gain in operating expense.

(e) Included in operating expense.

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#### **Debt Instruments**

The carrying amounts and estimated fair values (Level 2) of debt instruments were as follows:

	As of September		As of D	ecember
	30, 201	6	31, 201	5
	Carrying Estimated Fair Amount Value		Carrying Estimate Fair Amount Value	
Corporate debt				
Short-term debt and current portion of long-term debt	\$338	\$ 338	\$26	\$ 26
Long-term debt	3,528	3,593	3,435	3,478
Debt under vehicle programs				
Vehicle-backed debt due to Avis Budget Rental Car Funding	\$7,134	\$ 7,218	\$6,796	\$ 6,836
Vehicle-backed debt	2,965	2,979	2,060	2,071
Interest rate swaps and interest rate caps (a)	1	1	4	4

<sup>(</sup>a) Derivatives in a liability position.

## 14. Segment Information

The Company's chief operating decision maker assesses performance and allocates resources based upon the separate financial information from the Company's operating segments. In identifying its reportable segments, the Company considered the nature of services provided, the geographical areas in which the segments operated and other relevant factors. The Company aggregates certain of its operating segments into its reportable segments.

Management evaluates the operating results of each of its reportable segments based upon revenue and "Adjusted EBITDA," which the Company defines as income from continuing operations before non-vehicle related depreciation and amortization, any impairment charge, restructuring expense, early extinguishment of debt costs, non-vehicle related interest, transaction-related costs and income taxes. The Company's presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

_	Three Mon	Three Months Ended September 30,								
	2016			2015						
	Revenues	Adjuste EBITD		Revenu	Adjuste EBITD	ed A				
Americas	\$ 1,821	\$ 306		\$1,776	\$ 279					
International	835	179		801	168					
Corporate and Other (a)	_	(16	)	_	(16	)				
Total Company	\$ 2,656	469		\$2,577	431					
Non-vehi related Less: depreciat amortiza	tion and	63			56					
Interest e related to debt, net	expense o corporate	51			49					

Restructuring	6	6
expense	O	U
Transaction-related	1	Q
costs, net	7	o
Income		
before	\$ 345	\$ 312
in aoma taras		

income taxes

<sup>(</sup>a) Includes unallocated corporate overhead which is not attributable to a particular segment.

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	Nine Mon 2016	ths Ended	September 30, 2015		
	Revenues	Adjusted EBITDA	Revenu	Adjusted es EBITDA	
Americas	\$ 4,778	\$ 532	\$4,707	\$ 572	
International	2,002	237	1,893	245	
$\begin{array}{c} Corporate \\ and \ Other \ ^{(a)} \end{array}$	_	(52)	_	(42)	
Total Company	\$ 6,780	717	\$6,600	775	
Non-vehicle related Less: depreciation and amortization Interest expense		189		161	
	corporate				
debt, net	_				
Interest expense	•	157		146	
Early extinguis of debt	shment	10		23	
Restructi expense	ıring	26		10	
Transacticosts, ne	ion-related t	13		57	
Income					
before		\$ 322		\$ 378	
income taxes					

<sup>(</sup>a) Includes unallocated corporate overhead which is not attributable to a particular segment.

Since December 31, 2015, there have been no significant changes in segment assets other than the Company's International segment assets exclusive of assets under vehicle programs and assets under vehicle programs. As of September 30, 2016 and December 31, 2015, International segment assets exclusive of assets under vehicle programs were approximately \$2.3 billion and \$1.9 billion, respectively; and International segment assets under vehicle programs were approximately \$2.9 billion and \$2.3 billion, respectively.

#### 15. Guarantor and Non-Guarantor Consolidating Condensed Financial Statements

The following consolidating financial information presents Consolidating Condensed Statements of Comprehensive Income for the three and nine months ended September 30, 2016 and 2015, Consolidating Condensed Balance Sheets as of September 30, 2016 and December 31, 2015, and Consolidating Condensed Statements of Cash Flows for the nine months ended September 30, 2016 and 2015 for: (i) Avis Budget Group, Inc. (the "Parent"); (ii) ABCR and Avis Budget Finance, Inc. (the "Subsidiary Issuers"); (iii) the guarantor subsidiaries; (iv) the non-guarantor subsidiaries; (v) elimination entries necessary to consolidate the Parent with the Subsidiary Issuers, and the guarantor and non-guarantor subsidiaries; and (vi) the Company on a consolidated basis. The Subsidiary Issuers and the guarantor

and non-guarantor subsidiaries are 100% owned by the Parent, either directly or indirectly. All guarantees are full and unconditional and joint and several. This financial information is being presented in relation to the Company's guarantee of the payment of principal, premium (if any) and interest on the notes issued by the Subsidiary Issuers. See Note 8 - Long-term Debt and Borrowing Arrangements for additional description of these guaranteed notes. The Senior Notes are guaranteed by the Parent and certain subsidiaries.

Investments in subsidiaries are accounted for using the equity method of accounting for purposes of the consolidating presentation. The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions. For purposes of the accompanying Consolidating Condensed Statements of Comprehensive Income, certain expenses incurred by the Subsidiary Issuers are allocated to the guarantor and non-guarantor subsidiaries.

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# Consolidating Condensed Statements of Comprehensive Income

Three Months Ended September 30, 2016

1	Paren	t	Subsidia Issuers	ry	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Revenues								
Vehicle rental	\$—		\$ —		\$ 1,216	\$ 655	\$ —	\$1,871
Other			_		344	1,021	(580)	785
Net revenues	_		_		1,560	1,676	(580 )	2,656
Expenses								
Operating	1		3		719	496	_	1,219
Vehicle depreciation and lease charges, net					525	575	(524)	576
Selling, general and administrative	10		4		173	128		315
Vehicle interest, net					55	78	(56)	77
Non-vehicle related depreciation and amortization			_		38	25	_	63
Interest expense related to corporate debt net:	,							
Interest expense	_		41		1	9		51
Intercompany interest expense (income)	(3	)	(3	)	6	_		_
Restructuring expense	_	,	_	,	1	5		6
Transaction-related costs, net	_					4		4
Total expenses	8		45		1,518	1,320	(580)	2,311
Income (loss) before income taxes and equity in earnings of subsidiaries	(8	)	(45	)	42	356	_	345
Provision for (benefit from) income taxes	(3	)	(18	)	87	70		136
Equity in earnings of subsidiaries	214		241		286	_	(741)	
Net income	\$209		\$ 214		\$ 241	\$ 286	\$ (741 )	\$209
Comprehensive income	\$235		\$ 239		\$ 262	\$ 307	\$ (808 )	\$235
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Nine Months Ended September 30, 2016

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Elimination	.S	Total
Revenues							
Vehicle rental	<b>\$</b> —	\$ —	\$ 3,229	\$ 1,543	\$ —		\$4,772
Other			931	2,746	(1,669	)	2,008
Net revenues	_		4,160	4,289	(1,669	)	6,780
Expenses							
Operating	3	14	2,013	1,351			3,381
Vehicle depreciation and lease charges, net	_	_	1,514	1,571	(1,514	)	1,571
Selling, general and administrative	29	14	492	361			896
Vehicle interest, net			149	221	(155	)	215
Non-vehicle related depreciation and amortization		1	115	73	_		189
Interest expense related to corporate debt							
net:							
Interest expense		122	3	32			157
Intercompany interest expense (income)	(9)	(8)	17				_
Early extinguishment of debt		10	_				10
Restructuring expense		_	8	18			26
Transaction-related costs, net		1	1	11	_		13
Total expenses	23	154	4,312	3,638	(1,669	)	6,458
Income (loss) before income taxes and equity in earnings of subsidiaries	(23)	(154)	(152)	651	_		322
Provision for (benefit from) income taxes	(9)	(61)	119	79			128
Equity in earnings of subsidiaries	208	301	572		(1,081	)	_
Net income	\$194	\$ 208	\$ 301	\$ 572	\$ (1,081	)	\$194
Comprehensive income	\$294	\$ 307	\$ 403	\$ 672	\$ (1,382	)	\$294

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Three Months Ended September 30, 2015

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	s Total
Revenues						
Vehicle rental	<b>\$</b> —	\$ —	\$ 1,196	\$ 636	\$ —	\$1,832
Other	_	_	336	951	(542)	, 10
Net revenues			1,532	1,587	(542)	2,577
Expenses						
Operating		3	716	483		1,202
Vehicle depreciation and lease charges, net	_	1	485	556	(487)	555
Selling, general and administrative	7	5	175	127	_	314
Vehicle interest, net	_	_	53	77	(55)	75
Non-vehicle related depreciation and amortization	_	_	33	23	_	56
Interest expense related to corporate debt						
net:						
Interest expense		39	1	9	_	49
Intercompany interest expense (income)	(3)	(3)	5	1	_	
Transaction-related costs, net		2	2	4	_	8
Restructuring expense		_	4	2		6
Total expenses	4	47	1,474	1,282	(542)	2,265
Income (loss) before income taxes and equity in earnings of subsidiaries	(4)	(47)	58	305	_	312
Provision for (benefit from) income taxes	(1)	(18)	101	46		128
Equity in earnings of subsidiaries	187	216	259		(662)	
Net income	\$184	\$ 187	\$ 216	\$ 259	\$ (662)	\$184
Comprehensive income	\$150	\$ 155	\$ 186	\$ 228	\$ (569 )	\$150
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Nine Months Ended September 30, 2015

	Parent	Subsidi Issuers	ary	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Revenues							
Vehicle rental	\$	\$ —		\$ 3,193	\$ 1,491	\$ —	\$4,684
Other				910	2,570	(1,564)	1,916
Net revenues		_		4,103	4,061	(1,564)	6,600
Expenses							
Operating	1	12		1,978	1,288		3,279
Vehicle depreciation and lease charges,		1		1 207	1 407	(1.400 )	1 105
net	_	1		1,397	1,487	(1,400)	1,485
Selling, general and administrative	24	11		477	331		843
Vehicle interest, net				154	228	(164)	218
Non-vehicle related depreciation and amortization		1		99	61	_	161
Interest expense related to corporate debt							
net:	•						
Interest expense		121		(6)	31		146
Intercompany interest expense (income)	(9)	(8	)	11	6		_
Early extinguishment of debt		23					23
Transaction-related costs, net		20		3	34		57
Restructuring expense				5	5		10
Total expenses	16	181		4,118	3,471	(1,564)	6,222
Income (loss) before income taxes and equity in earnings of subsidiaries	(16)	(181	)	(15)	590	_	378
Provision for (benefit from) income taxes	(6)	(165	)	162	69		60
Equity in earnings of subsidiaries	328	344	,	521	_	(1,193)	_
Net income	\$318	\$ 328		\$ 344	\$ 521	,	\$318
Comprehensive income	\$198	\$ 210		\$ 230	\$ 406	\$ (846 )	\$198

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# Consolidating Condensed Balance Sheets

As of September 30, 2016

As of September 50, 2010							
	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total	
Assets Current assets:							
Cash and cash equivalents	\$3	\$ 526	\$ —	\$ 456	\$—	\$985	
Receivables, net	_	1	242	579		822	
Other current assets	2	94	84	455	_	635	
Total current assets	5	621	326	1,490	_	2,442	
Property and equipment, net	_	139	338	194	_	671	
Deferred income taxes	20	1,183	256	_	(16)	1,443	
Goodwill	_	_	489	524	_	1,013	
Other		29	506	350		885	
intangibles, net Other	_	29	300	330	_	003	
non-current assets	72	17	19	116	_	224	
Intercompany receivables	169	353	1,298	1,131	(2,951 )	_	
Investment in subsidiaries Total assets exclusive of	295	3,837	3,939	_	(8,071 )	_	
assets under vehicle programs	561	6,179	7,171	3,805	(11,038 )	6,678	
Assets under vehicle							
programs:				106		126	
Program cash Vehicles, net		 15	<del></del>	126 11,638	_	126 11,724	
Receivables		1 J	/ 1	11,030		11,/24	
from vehicle manufacturers and other	_	1	_	585	_	586	
Investment in Avis Budget Rental Car	_	_	_	361	_	361	

Funding (AESOP) LLC-related party Total assets	_ \$ 561	16 \$ 6,195	71 \$ 7,242	12,710 \$ 16,515		12,797 \$19,475
Liabilities and stockholders' equity Current liabilities: Accounts						
payable and other current liabilities Short-term debt and	\$ 19	\$ 211	\$ 541	\$ 942	\$	\$1,713
current portion of long-term debt	ı—	16	4	318	_	338
Total current liabilities	19	227	545	1,260	_	2,051
Long-term debt Other	t—	2,985	2	541	_	3,528
non-current liabilities	68	90	243	378	(16)	763
Intercompany payables Total liabilities exclusive of	_	2,597	353	1	(2,951)	· —
liabilities under vehicle programs	· 87	5,899	1,143	2,180	(2,967)	6,342
Liabilities under vehicle						
programs: Debt Due to Avis Budget Rental	_	1	68	2,897	_	2,966
Car Funding (AESOP) LLC-related party	_	_	_	7,134	_	7,134
Deferred income taxes	_	_	2,194	176	_	2,370
Other		_		189		189
<del>-</del>		1	2,262	10,396	_	12,659
	474	295	3,837	3,939	(8,071)	474

Total stockholders' equity
Total liabilities and stockholders' \$561 \$ 6,195 \$ 7,242 \$ 16,515 \$ (11,038 ) \$19,475 equity

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As of December 31, 2015

	As of December 31, 2013							
		Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total	
	Assets							
(	Current assets:							
	Cash and cash	ф <b>4</b>	¢ 70	Φ	¢ 270	Ф	¢ 450	
	equivalents	\$4	\$ 70	\$ —	\$ 378	\$ —	\$452	
	Receivables,			2.1.2	1 7 6			
	net			212	456	_	668	
	Other current							
	assets	2	78	83	344		507	
,	Total current							
	assets	6	148	295	1,178	_	1,627	
•	assets							
1	Property and							
			134	345	202		681	
	equipment, net							
	Deferred	20	1,246	253		(31)	1,488	
	income taxes			407	406		072	
	Goodwill	_		487	486		973	
	Other		30	525	362		917	
	intangibles, net							
(	Other							
]	non-current	93	15	17	107	_	232	
;	assets							
	Intercompany	160	367	1,070	696	(2,293)		
1	receivables	100	307	1,070	090	(2,293)		
	Investment in	272	3,426	2 690		(7.279 )		
:	subsidiaries	212	3,420	3,680	_	(7,378)	_	
,	Total assets							
(	exclusive of							
;	assets under	551	5,366	6,672	3,031	(9,702)	5,918	
	vehicle		,	,	,	,	,	
	programs							
,	p10 <b>81</b> 41113							
	Assets under							
	vehicle							
	programs:							
	Program cash				258		258	
	Vehicles, net		18	<del></del>	10,562		10,658	
	Receivables		10	76	10,302	_	10,036	
	from vehicle			_	438	_	438	
	manufacturers							
	and other				2.62		262	
	Investment in		_		362	_	362	
	Avis Budget							
	Rental Car							
	Funding							
	(AESOP)							

LLC-related party	_	18	78	11,620	_	11,716
Total assets	\$ 551	\$ 5,384	\$ 6,750	\$ 14,651	\$ (9,702)	\$17,634
Liabilities and stockholders' equity Current liabilities: Accounts						
payable and other current liabilities Short-term debt and	\$ 24	\$ 180	\$ 471	\$ 810	\$ —	\$1,485
current portion of long-term debt	ı—	14	5	7	_	26
Total current liabilities	24	194	476	817	_	1,511
Long-term debt Other	t—	2,932	2	501	_	3,435
non-current liabilities	88	85	237	355	(31)	734
Intercompany payables Total liabilities exclusive of	_	1,897	336	60	(2,293)	_
liabilities under vehicle programs	:112	5,108	1,051	1,733	(2,324)	5,680
Liabilities under vehicle programs:						
Debt Due to Avis Budget Rental	_	4	74	1,986	_	2,064
Car Funding (AESOP) LLC-related party	_	_	_	6,796	_	6,796
Deferred income taxes		_	2,199	168		2,367
Other	_	<u> </u>	<del></del>	288 9,238	_	288 11,515
Total	<del></del>	-т	4,4 I J	), <u>2</u> 30		11,515
stockholders' equity	439	272	3,426	3,680	(7,378)	439

Total liabilities

and \$ 551 \$ 5,384 \$ 6,750 \$ 14,651 \$ (9,702 ) \$17,634

stockholders'

equity

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# Consolidating Condensed Statements of Cash Flows

	Nine Months	Ended	September	30.	2016
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•	Parent	Subsid	liar S	yGuarar Subsid	ntor iari	Non-Guara	ant es	tor Elimina	ioı	nsTotal
Net cash provided by operating activities	\$195	\$ 372		\$ 50		\$ 1,679		\$ (195	)	\$2,101
Investing activities										
Property and equipment additions	_	(15	)	(63	)	(47	)			(125)
Proceeds received on asset sales	_	5		1		4				10
Net assets acquired (net of cash acquired)				(1	)	(3	)			(4)
Intercompany loan receipts (advances)				28		(337	)	309		
Other, net	93	(1	)			5		(93	)	4
Net cash provided by (used in) investing activities exclusive of vehicle programs	93	(11	)	(35	)	(378	)	216		(115 )
Vehicle programs:										
Decrease in program cash	_	_				138		_		138
Investment in vehicles	_	(3	)	(4	)	(10,144	)			(10,151)
Proceeds received on disposition of vehicles		25				7,348				7,373
	_	22		(4	)	(2,658	)	_		(2,640)
Net cash provided by (used in) investing activities	93	11		(39	)	(3,036	)	216		(2,755)
Financing activities										
Proceeds from long-term borrowings	_	557				339		_		896
Payments on long-term borrowings		(523	)	(3	)	(1	)			(527)
Net change in short-term borrowings	_	_				1				1
Intercompany loan borrowings (payments)		337				(28	)	(309	)	
Repurchases of common stock	(289)									(289)
Debt financing fees	_	(10	)	_		(5	)			(15)
Other, net	_	(288	)			_		288		
Net cash provided by (used in) financing activities	(289)	73		(3	)	306		(21	)	66
exclusive of vehicle programs	,				,					
Vehicle programs:						44.050				44.050
Proceeds from borrowings	_	_				11,879				11,879
Payments on borrowings	_			(7	)	(10,745	)			(10,752)
Debt financing fees	_	_		(1	)	(19	)			(20 )
	<u> </u>			(8	)	1,115		<u> </u>		1,107
Net cash provided by (used in) financing activities	(289)	73		(11	)	1,421		(21	)	1,173
Effect of changes in exchange rates on cash and cash equivalents	_	_		_		14		_		14
Net increase (decrease) in cash and cash equivalents	(1)	456				78		_		533
Cash and cash equivalents, beginning of period	4	70				378		_		452
Cash and cash equivalents, end of period	\$3	\$ 526		\$ —		\$ 456		\$ —		\$985

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7 2	Paren	Subsid Issuers	iar	yGuaran Subsidi	tor ari	Non-Guar e <b>S</b> ubsidiari	ant es	tor Elimin	atio	offsotal	
Net cash provided by operating activities	\$60	\$ 270		\$ 104		\$ 1,604		\$ -	_	\$2,038	
Investing activities											
Property and equipment additions		(17	)	(64	)	(45	)			(126)	
Proceeds received on asset sales		4				4		_		8	
Net assets acquired (net of cash acquired)		(8	)	(3	)	(214	)	_		(225)	
Intercompany loan receipts (advances)	_	(30	)	(94	)	_	ĺ	124			
Other, net	212	(107	)	1		3		(106)		3	
Net cash provided by (used in) investing activities	212	·	(			/a.z.a				(2.10	
exclusive of vehicle programs	212	(158	)	(160	)	(252	)	18		(340)	
Vehicle programs:											
Increase in program cash	_	_				(71	)			(71)	
Investment in vehicles		(1	)	(3	)	(9,758	)			(9,762)	
Proceeds received on disposition of vehicles		15	,	_	,	6,741	,	_		6,756	
Troctous recorded on disposition of volities		14		(3	)	(3,088	)			(3,077)	
Net cash provided by (used in) investing activities	212	(144	)		)	(3,340	)			(3,417)	
Financing activities											
Proceeds from long-term borrowings	_	375				2				377	
Payments on long-term borrowings		(253	)	(4	)	(33	)	_		(290)	
Net change in short-term borrowings	_	_	ĺ			(23	)			(23)	
Intercompany loan borrowings (payments)						124		(124)			
Repurchases of common stock	(270)	_				_				(270)	
Debt financing fees	<del></del>	(7	)			_				(7)	
Other, net		(212	)	70		36		106			
Net cash provided by (used in) financing activities			,	70		30		100			
exclusive of vehicle programs	(270)	(97	)	66		106		(18)		(213)	
Vehicle programs:											
Proceeds from borrowings		_				11,532				11,532	
Payments on borrowings				(7	)		)			(9,933)	
Debt financing fees				_		(17	)			(17)	
		_		(7	)	1,589	,			1,582	
Net cash provided by (used in) financing activities	(270)	(97	)	59	,	1,695		(18)		1,369	
The easil provided by (ased in) intailed guervities	(270)	() /	,			1,000		(10 )		1,507	
Effect of changes in exchange rates on cash and cash equivalents	_	_		_		(29	)	_		(29)	
Net increase (decrease) in cash and cash equivalents	2	29		_		(70	)	_		(39)	
Cash and cash equivalents, beginning of period	2	210		_		412				624	
Cash and cash equivalents, end of period	\$ 4	\$ 239		\$ —		\$ 342		\$ -	_	\$585	
30											

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## 16. Subsequent Events

In October 2016, the Company amended its senior revolving credit facility and extended its maturity by two years, to 2021.

In October 2016, the Company redeemed €275 million principal amount of its 6% Euro-denominated Senior Notes due 2021 for €287 million plus accrued interest.

\* \* \* \*

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our Consolidated Condensed Financial Statements and accompanying Notes thereto included elsewhere herein and with our 2015 Form 10-K. Our actual results of operations may differ materially from those discussed in forward-looking statements as a result of various factors, including but not limited to those included elsewhere in this Quarterly Report on Form 10-Q and those included in the "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Risk Factors" and other portions of our 2015 Form 10-K. Unless otherwise noted, all dollar amounts in tables are in millions and those relating to our results of operations are presented before taxes.

OVERVIEW

## Our Company

We operate three of the most recognized brands in the global vehicle rental and car sharing industry, Avis, Budget and Zipcar. We are a leading vehicle rental operator in North America, Europe, Australia, New Zealand and certain other regions we serve, with an average rental fleet of more than 580,000 vehicles. We also license the use of our trademarks to licensees in the areas in which we do not operate directly. We and our licensees operate our brands in approximately 180 countries throughout the world.

### Our Segments

We categorize our operations into two reportable business segments: Americas, consisting primarily of our vehicle rental operations in North America, South America, Central America and the Caribbean, and our car sharing operations in certain of these markets; and International, consisting primarily of our vehicle rental operations in Europe, the Middle East, Africa, Asia, Australia and New Zealand, and our car sharing operations in certain of these markets.

### **Business and Trends**

Our revenues are derived principally from vehicle rentals in our Company-owned operations and include: time and mileage ("T&M") fees charged to our customers for vehicle rentals;

payments from our customers with respect to certain operating expenses we incur, including gasoline and vehicle dicensing fees, as well as concession fees, which we pay in exchange for the right to operate at airports and other locations:

sales of loss damage waivers and insurance and rentals of navigation units and other items in conjunction with vehicle rentals; and

•royalty revenue from our licensees in conjunction with their vehicle rental transactions.

Our operating results are subject to variability due to seasonality, macroeconomic conditions and other factors. Car rental volumes tend to be associated with the travel industry, particularly airline passenger volumes, or enplanements, which in turn tend to reflect general economic conditions. Our vehicle rental operations are also seasonal, with the third quarter of the year historically having been our strongest due to the increased level of leisure travel during such quarter. We have a partially variable cost structure and routinely adjust the size, and therefore the cost, of our rental fleet in response to fluctuations in demand.

We believe that the following factors, among others, may affect our financial condition and results of operations:

general travel demand, including worldwide enplanements;

fleet, pricing, marketing and strategic decisions made by us and by our competitors;

changes in fleet costs and in conditions in the used vehicle marketplace, as well as manufacturer recalls;

changes in borrowing costs and in market willingness to purchase corporate and vehicle-related debt;

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demand for truck rentals and car sharing services;

changes in the price of gasoline; and

changes in currency exchange rates.

Throughout 2016, we have operated in an uncertain and uneven economic environment marked by heightened geopolitical risks. Nonetheless, we continue to anticipate that worldwide demand for vehicle rental and car sharing services will increase in 2016, most likely against a backdrop of modest and uneven global economic growth. Our access to new fleet vehicles has been adequate to meet our needs for both replacement of existing vehicles in the normal course and for growth to meet incremental demand, and we expect that to continue to be the case. We will look to pursue opportunities for pricing increases in the remaining months of 2016 and in 2017 in order to enhance our returns on invested capital and profitability.

Our objective is to focus on strategically accelerating our growth, strengthening our global position as a leading provider of vehicle rental services, continuing to enhance our customers' rental experience, and controlling costs and driving efficiency throughout the organization. We operate in a highly competitive industry and we expect to continue to face challenges and risks. We seek to mitigate our exposure to risks in numerous ways, including delivering upon our core strategic initiatives and through continued optimization of fleet levels to match changes in demand for vehicle rentals, maintenance of liquidity to fund our fleet and our operations, appropriate investments in technology and adjustments in the size, nature and terms of our relationships with vehicle manufacturers.

#### During 2016:

Our net revenues totaled \$6.8 billion in the first nine months of the year and grew 3% compared to the nine months ended September 30, 2015.

In the nine months ended September 30, 2016, our net income was \$194 million, representing a \$124 million year-over-year decline in earnings, and our Adjusted EBITDA was \$717 million, representing a \$58 million year-over-year decline, due to lower pricing, higher per-unit fleet costs and a \$28 million (4%) negative impact from currency exchange rate movements, partially offset by increased rental volume.

In the nine months ended September 30, 2016, we repurchased approximately \$290 million of our common stock, reducing our shares outstanding by approximately 9.5 million shares, or 10%.

We issued \$350 million of 6 % Senior Notes due 2024, the proceeds of which were used primarily to redeem all \$300 million of our outstanding 4 % Senior Notes due 2017.

We issued €300 million of 4 % Euro-denominated Senior Notes due 2024, the proceeds of which have been used in October primarily to redeem €275 million of our outstanding 6% Euro-denominated Senior Notes due 2021.

We extended the maturity date for \$825 million of our existing \$970 million of corporate term loan borrowings by three years, to March 2022.

In the three months ended September 30, 2016, our net income was \$209 million, representing a \$25 million year-over-year increase in earnings, and our Adjusted EBITDA was \$469 million, representing a \$38 million year-over-year increase and the highest quarterly Adjusted EBITDA in our history as a stand-alone vehicle rental services company.

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#### **RESULTS OF OPERATIONS**

We measure performance principally using the following key operating statistics: (i) rental days, which represents the total number of days (or portion thereof) a vehicle was rented, and (ii) T&M revenue per rental day, which represents the average daily revenue we earned from rental and mileage fees charged to our customers, both of which exclude our U.S. truck rental and Zipcar car sharing operations. We also measure our ancillary revenues (rental-transaction revenue other than T&M revenue), such as from the sale of collision and loss damage waivers, insurance products, fuel service options and portable GPS navigation unit rentals. Our vehicle rental operating statistics (rental days and T&M revenue per rental day) are all calculated based on the actual rental of the vehicle during a 24-hour period. We believe that this methodology provides our management with the most relevant statistics in order to manage the business. Our calculation may not be comparable to other companies' calculation of similarly-titled statistics. In addition, per-unit fleet costs exclude our U.S. truck rental operations. We present currency exchange rate impacts to provide a method of assessing how our business performed excluding the effects of foreign currency rate fluctuations. Currency exchange rate impacts are calculated by translating the current-year results at the prior-period average exchange rate plus any related gains and losses on currency hedges.

We assess performance and allocate resources based upon the separate financial information of our operating segments. In identifying our reportable segments, we also consider the nature of services provided by our operating segments, the geographical areas in which our segments operate and other relevant factors. Management evaluates the operating results of each of our reportable segments based upon revenue and "Adjusted EBITDA," which we define as income from continuing operations before non-vehicle related depreciation and amortization, any impairment charges, restructuring expense, early extinguishment of debt costs, non-vehicle related interest, transaction-related costs and income taxes. We believe Adjusted EBITDA is useful as a supplemental measure in evaluating the aggregate performance of our operating businesses and in comparing our results from period to period. We believe that Adjusted EBITDA is useful to investors because it allows investors to assess our financial condition and results of operations on the same basis that management uses internally. Adjusted EBITDA is a non-GAAP measure and should not be considered in isolation or as a substitute for net income or other income statement data prepared in accordance with U.S. GAAP. Our presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

Three Months Ended September 30, 2016 vs. Three Months Ended September 30, 2015

Our consolidated results of operations comprised the following:

Three Months

	Ended Septen	nber 30,			
	2016	2015	Change	% Cha	nge
Revenues					
Vehicle rental	\$1,871	\$1,832	\$ 39	2	%
Other	785	745	40	5	%
Net revenues	2,656	2,577	79	3	%
Expenses					
Operating	1,219	1,202	17	1	%
Vehicle					
depreciation and	576	555	21	4	%
lease charges, net					
	315	314	1	0	%

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Selling, general					
and administrative					
Vehicle interest,	77	75	2	3	%
net	/ /	13	2	3	70
Non-vehicle					
related	63	56	7	13	%
depreciation and	03	30	,	13	10
amortization					
Interest expense					
related to corporate	e51	49	2	4	%
debt, net					
Restructuring	6	6		0	%
expense		Ü		Ü	, .
Transaction-related	<sup>d</sup> 4	8	(4)	(50	%)
costs, net		226	,	•	
Total expenses	2,311	2,265	46	2	%
I 1 C					
Income before	345	312	33	11	%
income taxes					
Provision for	136	128	8	6	%
income taxes					
Net income	\$209	\$184	\$ 25	14	%
	4-07	Ψ10.	~ <del>-</del>		, .

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During third quarter 2016, our net revenues increased as a result of a 2% increase in total rental days and a 1% increase in pricing, partially offset by a \$6 million negative impact from currency exchange rate movements.

Total expenses increased as a result of increased volumes, including a 2% increase in our car rental fleet, and a 2% increase in per-unit fleet costs. These increases were partially offset by an \$8 million favorable impact on expenses from currency exchange rate movements. Our effective tax rates were provisions of 39% and 41% for the three months ended September 30, 2016 and 2015, respectively. As a result of the increase in our net revenues and these items, our net income increased by \$25 million.

For the three months ended September 30, 2016, the Company reported earnings of \$2.28 per diluted share, which includes after-tax restructuring expense of (\$0.05) per share and after-tax transaction-related costs of (\$0.04) per share. For the three months ended September 30, 2015, the Company reported earnings of \$1.77 per diluted share, which includes after-tax transaction-related costs of (\$0.06) per share and after-tax restructuring expense of (\$0.05) per share.

In the three months ended September 30, 2016:

Operating expenses decreased to 45.9% of revenue from 46.6% in third quarter 2015, due to increased rental volumes, higher pricing and efficiency initiatives.

Wehicle depreciation and lease charges were 21.7% of revenue compared to 21.5% in third quarter 2015.

• Selling, general and administrative costs decreased to 11.9% of revenue from 12.2% in third quarter 2015.

Wehicle interest costs, at 2.9% of revenue, remained level compared to the prior-year period.

Following is a more detailed discussion of the results of each of our reportable segments:

	Revenu	es			Adjusted EBITDA				
	2016	2015	%	Change	2016	2015	% Cl	nange	
Americas	\$1,821	\$1,776	3	%	\$306	\$279	10	%	
Internation	<b>£</b> 35	801	4	%	179	168	7	%	
Corporate									
and Other	_	_	*		(16)	(16)	*		
(a)									
Total	\$2,656	\$2,577	3	0%	469	431	9	%	
Company	Ψ2,030	Ψ2,311	J	70	<del>1</del> 0)	<del>1</del> 31	,	70	
		lated de	pre	ciation	63	56			
and an	nortizati				00				
Interest expense related to					51	49			
corporate debt, net						.,			
Restru	cturing (	expense			6	6			
Transa	ction-re	lated cos	sts,	net (b)	4	8			
Income be	fore inco	me taxe	S		\$345	\$312			

<sup>\*</sup>Not meaningful.

<sup>(</sup>a) Includes unallocated corporate overhead which is not attributable to a particular segment.

<sup>(</sup>b) Primarily comprised of acquisition- and integration-related expenses.

## Americas

Revenues increased 3% in third quarter 2016 compared with third quarter 2015, primarily due to a 2% increase in pricing and 2% growth in rental volumes.

Adjusted EBITDA increased 10% in third quarter 2016 compared with third quarter 2015, due to higher pricing, an increase in rental volumes and cost savings, partially offset by a 2% increase in per-unit fleet costs.

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In the three months ended September 30, 2016:

Operating expenses decreased to 46.2% of revenue from 46.9% in third quarter 2015, due to higher pricing and efficiency initiatives.

Wehicle depreciation and lease charges were 23.3% of revenue compared to 23.2% in the prior-year period.

Selling, general and administrative costs were 10.4% of revenue, a decrease from 10.9% in third quarter 2015, due to higher pricing and expense-reduction efforts.

Wehicle interest costs, at 3.4% of revenue, remained level compared to third quarter 2015.

### International

Revenues increased 4% in third quarter 2016 compared to third quarter 2015, due to a 4% increase in rental volumes, partially offset by a 2% decrease in pricing and a \$5 million (1%) negative impact from currency exchange rate movements.

Adjusted EBITDA increased 7% in third quarter 2016 compared to third quarter 2015, due to increased rental volumes and a \$2 million (1%) favorable impact from currency exchange rate movements, partially offset by lower pricing and a 2% increase in per-unit fleet costs.

In the three months ended September 30, 2016:

Operating expenses decreased to 45.1% of revenue from 45.9% in the prior-year period, due to increased rental volumes and ancillary revenues and efficiency initiatives, partially offset by lower pricing.

Vehicle depreciation and lease charges increased to 18.2% of revenue from 17.8% in third quarter 2015, primarily due to higher per-unit fleet costs.

Selling, general and administrative costs were 13.5% of revenue compared to 13.6% in the prior-year period.

Wehicle interest costs were 1.8% of revenue compared to 1.9% in third quarter 2015.

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Nine Months Ended September 30, 2016 vs. Nine Months Ended September 30, 2015

Our consolidated results of operations comprised the following:

Nine Months Ended

	Septem	nber 30,			
	2016	2015	Change	% Cha	nge
Revenues Vehicle rental Other Net revenues	\$4,772 2,008 6,780	\$4,684 1,916 6,600	\$ 88 92 180	2 5 3	% % %
Expenses Operating Vehicle	3,381	3,279	102	3	%
depreciation and lease charges, net	1,571	1,485	86	6	%
Selling, general and administrative	896	843	53	6	%
Vehicle interest, net Non-vehicle	215	218	(3)	(1	%)
related depreciation and amortization	189	161	28	17	%
Interest expense related to corporate debt, net:	e				
Interest expense Early	157	146	11	8	%
extinguishment of debt	10	23	(13)	(57	%)
Restructuring expense	26	10	16	*	
Transaction-related costs, net		57	(44 )	(77	%)
Total expenses	6,458	6,222	236	4	%
Income before income taxes	322	378	(56 )	(15	%)
Provision for income taxes	128	60	68	*	
Net income	\$194	\$318	\$(124)	(39	%)

<sup>\*</sup>Not meaningful

During the nine months ended September 30, 2016, our net revenues increased as a result of a 4% increase in total rental days, partially offset by a 2% decrease in pricing (including a \$30 million (1%) negative impact from currency exchange rate movements).

Total expenses increased as a result of increased volumes, including a 3% increase in our car rental fleet, increased marketing costs and commissions and increased vehicle maintenance and damage expense, as well as a 2% increase in per-unit fleet costs (including a 1% favorable impact from currency exchange rates). These increases were partially offset by an approximately \$27 million favorable impact on expenses from currency exchange rate movements. Our effective tax rates were provisions of 40% and 16%, for the nine months ended September 30, 2016 and 2015, respectively, which included a \$98 million income tax benefit related to the resolution of a prior-year tax matter for the nine months ended September 30, 2015. As a result of the increase in our net revenues and these items, our net income decreased by \$124 million.

For the nine months ended September 30, 2016, the Company reported earnings of \$2.05 per diluted share, which includes after-tax restructuring expense of (\$0.20) per share, after-tax transaction-related costs of (\$0.11) per share and after-tax debt extinguishment costs of (\$0.07) per share. For the nine months ended September 30, 2015, the Company reported earnings of \$3.00 per diluted share, which includes after-tax transaction-related costs of (\$0.43) per share, after-tax debt extinguishment costs of (\$0.13) per share, after-tax restructuring expense of (\$0.07) per share and an income tax benefit related to resolution of a prior-year tax matter of \$0.92 per share.

In the nine months ended September 30, 2016:

Operating expenses were 49.9% of revenue compared to 49.7% in the prior-year period.

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Vehicle depreciation and lease charges increased to 23.2% of revenue from 22.5% in the nine months ended September 30, 2015, primarily due to higher per-unit fleet costs and lower pricing, partially offset by higher utilization.

Selling, general and administrative costs increased to 13.2% of revenue from 12.8% in the prior-year period, primarily due to increased marketing costs and commissions and lower pricing.

Wehicle interest costs were 3.2% of revenue compared to 3.3% in the prior-year period.

Following is a more detailed discussion of the results of each of our reportable segments:

R	Adinet	ed EBI	ΓDΔ					
	evenu		07- (	hongo	5			
		2015		_				nange
Americas \$4	4,778	\$4,707	2	%	\$532	\$572	(7	%)
International,	002	1,893	6	%	237	245	(3	%)
Corporate								
and Other —	_		*		(52)	(42)	*	
(a)								
Total	<i>c</i> <b>7</b> 00	Φ. (.00	2	C/	717	775	<i>(</i> <b>7</b>	<b>64</b> )
Company \$6	5,/80	\$6,600	3	%	717	775	(7	<b>%</b> )
Non-vehicle related depreciation Less:					189	161		
and amortization					10)	101		
Interest e	expens	e related	d to					
corporate	e debt,	net:						
Interest e	expens	se			157	146		
Early extinguishment of debt					10	23		
Restructuring expense					26	10		
Transacti	ion-re	lated cos	sts, r	net (b)	13	57		
Income befor	e inco	me taxe	S		\$322	\$378		

<sup>\*</sup>Not meaningful.

## Americas

Revenues increased 2% in the nine months ended September 30, 2016 compared with the same period in 2015, primarily due to 2% growth in rental volumes, partially offset by a \$14 million negative impact from currency exchange rate movements.

Adjusted EBITDA decreased 7% in the nine months ended September 30, 2016 compared with the same period in 2015, due to a 5% increase in per-unit fleet costs and a \$5 million (1%) negative impact from currency exchange rate movements, partially offset by increased rental volumes.

In the nine months ended September 30, 2016:

<sup>(</sup>a) Includes unallocated corporate overhead which is not attributable to a particular segment.

<sup>(</sup>b) Primarily comprised of acquisition- and integration-related expenses.

Operating expenses were 48.9% of revenue compared to 48.8% in the prior-year period.

Vehicle depreciation and lease charges increased to 25.1% of revenue from 24.2% in the nine months ended September 30, 2015, principally due to higher per-unit fleet costs, partially offset by higher utilization.

Selling, general and administrative costs were 11.3% of revenue, an increase from 11.1% in the prior-year period.

Wehicle interest costs were 3.6% of revenue compared to 3.8% in the nine months ended September 30, 2015.

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#### International

Revenues increased 6% in the nine months ended September 30, 2016 compared with the same period in 2015, primarily due to a 9% increase in rental volumes, partially offset by a 5% decrease in pricing (including a 2% negative impact from currency exchange rate changes). Currency movements negatively impacted revenues by \$36 million year-over-year.

Adjusted EBITDA decreased 3% in the nine months ended September 30, 2016 compared with the same period in 2015, due to lower pricing, a \$23 million (9%) negative impact from currency exchange rate movements and increased marketing costs and commissions, partially offset by increased rental volumes.

In the nine months ended September 30, 2016:

Operating expenses were 51.7% of revenue compared to 51.6% in the prior-year period.

Vehicle depreciation and lease charges were 18.6% of revenue compared to 18.4% of revenue in the nine months ended September 30, 2015.

Selling, general and administrative costs increased to 15.7% of revenue compared to 15.0% in the prior-year period, primarily due to increased marketing costs and commissions.

Wehicle interest costs, at 2.2% of revenue, remained level compared to the nine months ended September 30, 2015.

#### FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

We present separately the financial data of our vehicle programs. These programs are distinct from our other activities as the assets under vehicle programs are generally funded through the issuance of debt that is collateralized by such assets. The income generated by these assets is used, in part, to repay the principal and interest associated with the debt. Cash inflows and outflows relating to the generation or acquisition of such assets and the principal debt repayment or financing of such assets are classified as activities of our vehicle programs. We believe it is appropriate to segregate the financial data of our vehicle programs because, ultimately, the source of repayment of such debt is the realization of such assets.

## FINANCIAL CONDITION

	September	December	•
	30,	31,	Change
	2016	2015	
Total assets exclusive of assets under vehicle programs	\$ 6,678	\$ 5,918	\$ 760
Total liabilities exclusive of liabilities under vehicle programs	6,342	5,680	662
Assets under vehicle programs	12,797	11,716	1,081
Liabilities under vehicle programs	12,659	11,515	1,144
Stockholders' equity	474	439	35

Total assets exclusive of assets under vehicle programs increased primarily due to a temporary increase in cash from the issuance of 4 % Euro-denominated Senior Notes due 2024 and a seasonal increase in value-added tax receivables, which are recoverable from government agencies. Total liabilities exclusive of liabilities under vehicle programs

increased primarily due to a temporary increase in corporate debt and a seasonal increase in accounts payable (See "Liquidity and Capital Resources" regarding the changes in our corporate financings).

The increases in assets under vehicle programs and liabilities under vehicle programs are principally related to the seasonal increase in the size of our vehicle rental fleet. The increase in stockholders' equity is primarily due to our net income and currency translation adjustments, largely offset by repurchases of our common stock.

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#### LIQUIDITY AND CAPITAL RESOURCES

Our principal sources of liquidity are cash on hand and our ability to generate cash through operations and financing activities, as well as available funding arrangements and committed credit facilities, each of which is discussed below.

During the nine months ended September 30, 2016, we issued \$350 million of 6 % Senior Notes due 2024 at par. The proceeds from these borrowings were used to redeem \$300 million principal amount of our 4 % Senior Notes due 2017 during second quarter 2016 and for general corporate purposes. We also issued €300 million of 4 % Euro-denominated Senior Notes due 2024, the proceeds of which have been used in October 2016 primarily to redeem a portion of our outstanding 6% Euro-denominated Senior Notes due 2021. In addition, we repurchased approximately 9.5 million shares of our outstanding common stock for approximately \$290 million during the nine months ended September 30, 2016.

#### **CASH FLOWS**

Cash provided by

(used in):

rate changes Net increase

Cash and cash equivalents,

period

beginning of period Cash and cash

equivalents, end of \$985

The following table summarizes our cash flows:

452

Nine Months Ended September 30, 2016 2015 Change Operating activities \$2,101 \$2,038 Investing activities (2,755) (3,417) 662 Financing activities 1,173 1,369 (196)Effect of exchange (29 ) 43 (decrease) in cash (39 533 ) 572 and cash equivalents

624

\$585

(172)

\$400

Cash provided by operating activities during the nine months ended September 30, 2016 increased 3% compared with the same period in 2015.

The decrease in cash used in investing activities during the nine months ended September 30, 2016 compared with the same period in 2015 is primarily due to a net increase in proceeds received from the sale and purchase of vehicles and reduced business acquisition activity.

The decrease in cash provided by financing activities during the nine months ended September 30, 2016 compared with the same period in 2015 is primarily due to a decrease in net borrowings under vehicle programs, partially offset by a temporary increase in net corporate borrowings.

#### DEBT AND FINANCING ARRANGEMENTS

At September 30, 2016, we had approximately \$14 billion of indebtedness, including corporate indebtedness of approximately \$4 billion and debt under vehicle programs of approximately \$10 billion.

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Corporate indebtedness consisted of:

•		As of	As of
	Maturity	September 30,	December 31,
	Dates	2016	2015
4 % Senior Notes	November 2017	\$ <i>—</i>	\$ 300
Floating Rate Senior Notes (a)	December 2017	249	249
Floating Rate Term Loan (b)	March 2019	144	970
6% Euro-denominated Senior Notes (c)	March 2021	517	502
Floating Rate Term Loan (d)	March 2022	818	_
5 % Senior Notes	June 2022	400	400
5½% Senior Notes	April 2023	674	674
6 % Senior Notes	April 2024	350	_
4 % Euro-denominated Senior Notes	November 2024	337	_
51/4% Senior Notes	March 2025	375	375
Other (e)		58	46
Deferred financing fees		(56)	(55)
Total		\$ 3,866	\$ 3,461

The interest rate on these notes is equal to three-month LIBOR plus 275 basis points, for an aggregate rate of 3.39% at September 30, 2016; the Company has entered into an interest rate swap to hedge its interest rate exposure related to these notes at an aggregate rate of 3.58%.

- $^{(c)}$  A portion of these notes have been called for redemption.
  - The floating rate term loan is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property
- and certain other real and personal property. As of September 30, 2016, the floating rate term loan due 2022 bears interest at the greater of three-month LIBOR or 0.75%, plus 250 basis points, for an aggregate rate of 3.34%. The Company has entered into a swap to hedge \$600 million of its interest rate exposure related to the floating rate term loan at an aggregate rate of 4.21%.
- (e) Primarily includes capital leases which are secured by liens on the related assets.

The following table summarizes the components of our debt under vehicle programs, including related party debt due to Avis Budget Rental Car Funding (AESOP) LLC ("Avis Budget Rental Car Funding"):

	As of	As of
	September	December
	30,	31,
	2016	2015
Americas - Debt due to Avis Budget Rental Car Funding (a)	\$7,171	\$ 6,837
Americas - Debt borrowings (a)	747	643
International - Debt borrowings (a)	2,065	1,187
International - Capital leases	168	238
Other	1	8
Deferred financing fees (b)	(52)	(53)
Total	\$10,100	\$ 8,860

The floating rate term loan is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property. As of September 30, 2016, the floating rate term loan due 2019 bears interest at the greater of three-month LIBOR or 0.75%, plus 225 basis points, for an aggregate rate of 3.09%.

- (a) The increase reflects additional borrowings principally to fund increases in the Company's car rental fleet.
- (b) Deferred financing fees related to Debt due to Avis Budget Rental Car Funding as of September 30, 2016 and December 31, 2015 were \$37 million and \$41 million, respectively.

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As of September 30, 2016, the committed corporate credit facilities available to us and/or our subsidiaries included:

	Total	Outstanding	Letters of	Available
	Capacity	Borrowings	Credit Issued	Capacity
Senior revolving credit facility maturing 2019 (a)	\$ 1,800	\$	-\$ 907	\$ 893
Other facilities (b)	5	5		

The senior revolving credit facility bears interest at one-month LIBOR plus 200 basis points and is part of the

At September 30, 2016, we had various uncommitted credit facilities available, under which we had drawn approximately \$4 million, which bear interest at rates between 0.85% and 4.00%.

The following table presents available funding under our debt arrangements related to our vehicle programs at September 30, 2016:

•	Total	Outstanding	Available
	Capacity (a)	Borrowings	Capacity
Americas - Debt due to Avis Budget Rental Car Funding (b)	\$ 9,556	\$ 7,171	\$ 2,385
Americas - Debt borrowings (c)	962	747	215
International - Debt borrowings (d)	2,671	2,065	606
International - Capital leases (e)	208	168	40
Other	1	1	
Total	\$ 13,398	\$ 10,152	\$ 3,246

<sup>(</sup>a) Capacity is subject to maintaining sufficient assets to collateralize debt.

#### LIQUIDITY RISK

Our primary liquidity needs include the payment of operating expenses, servicing of corporate and vehicle related debt and procurement of rental vehicles to be used in our operations. The present intention of management is to reinvest the undistributed earnings of our foreign subsidiaries indefinitely into our foreign operations. We do not anticipate the need to repatriate foreign earnings to the United States to service corporate debt or for other U.S. needs. Our primary sources of funding are operating revenue, cash received upon the sale of vehicles, borrowings under our vehicle-backed borrowing arrangements and our senior revolving credit facility, and other financing activities.

As discussed above, as of September 30, 2016, we have cash and cash equivalents of \$985 million, available borrowing capacity under our committed credit facilities of approximately \$0.9 billion and available capacity under our vehicle programs of approximately \$3.2 billion.

Our liquidity position could be negatively affected by financial market disruptions or a downturn in the U.S. and worldwide economies, which may result in unfavorable conditions in the vehicle rental industry, in the asset-backed financing market, and in the credit markets generally. We believe these factors have in the past affected and could in the future affect the debt ratings assigned to us by credit rating agencies and the cost of our borrowings. Additionally, a downturn in the worldwide economy or a disruption in the credit markets could impact our liquidity due to

<sup>(</sup>a) Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property.

<sup>(</sup>b) These facilities encompass bank overdraft lines of credit, bearing interest of 1.50% to 3.00%.

<sup>(</sup>b) The outstanding debt is collateralized by approximately \$8.7 billion of underlying vehicles and related assets.

<sup>(</sup>c) The outstanding debt is collateralized by approximately \$1.1 billion of underlying vehicles and related assets.

<sup>(</sup>d) The outstanding debt is collateralized by approximately \$2.4 billion of underlying vehicles and related assets.

<sup>(</sup>e) The outstanding debt is collateralized by approximately \$0.2 billion of underlying vehicles and related assets.

(i) decreased demand and pricing for vehicles in the used-vehicle market, (ii) increased costs associated with, and/or reduced capacity or increased collateral needs under, our financings, (iii) the adverse impact of vehicle manufacturers, including Ford, General Motors, Chrysler, Peugeot, Volkswagen, Fiat, Kia, Toyota, Mercedes, Renault, Hyundai and BMW, being unable or unwilling to honor their obligations to repurchase or guarantee the depreciation on the related program vehicles and (iv) disruption in our ability to obtain financing due to negative credit events specific to us or affecting the overall debt market.

Our liquidity position could also be negatively impacted if we are unable to remain in compliance with the financial and other covenants associated with our senior credit facility and other borrowings, including a maximum

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leverage ratio. As of September 30, 2016, we were in compliance with the financial covenants governing our indebtedness. For additional information regarding our liquidity risks, see Part I, Item 1A, "Risk Factors" of our 2015 Form 10-K.

#### CONTRACTUAL OBLIGATIONS

Our future contractual obligations have not changed significantly from the amounts reported within our 2015 Form 10-K. Changes to our obligations related to corporate indebtedness and debt under vehicle programs are presented above within the section titled "Liquidity and Capital Resources—Debt and Financing Arrangements" and also within Notes 8 and 9 to our Consolidated Condensed Financial Statements.

### **ACCOUNTING POLICIES**

The results of the majority of our recurring operations are recorded in our financial statements using accounting policies that are not particularly subjective, nor complex. However, in presenting our financial statements in conformity with generally accepted accounting principles, we are required to make estimates and assumptions that affect the amounts reported therein. Several of the estimates and assumptions that we are required to make pertain to matters that are inherently uncertain as they relate to future events. Presented within the section titled "Critical Accounting Policies" of our 2015 Form 10-K are the accounting policies (related to goodwill and other indefinite-lived intangible assets, vehicles, income taxes and public liability, property damage and other insurance liabilities) that we believe require subjective and/or complex judgments that could potentially affect 2016 reported results. There have been no significant changes to those accounting policies or our assessment of which accounting policies we would consider to be critical accounting policies.

#### New Accounting Standards

For detailed information regarding new accounting standards and their impact on our business, see Note 1 to our Consolidated Condensed Financial Statements.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to a variety of market risks, including changes in currency exchange rates, interest rates and gasoline prices. We assess our market risks based on changes in interest and currency exchange rates utilizing a sensitivity analysis that measures the potential impact on earnings, fair values and cash flows based on a hypothetical 10% change (increase and decrease) in interest and foreign currency exchange rates. We used September 30, 2016 market rates to perform a sensitivity analysis separately for each of these market risk exposures. We have determined, through such analyses, that the impact of a 10% change in interest or currency exchange rates on our results of operations, balance sheet and cash flows would not be material. Additionally, we have commodity price exposure related to fluctuations in the price of unleaded gasoline. We anticipate that such commodity risk will remain a market risk exposure for the foreseeable future. We determined that a 10% change in the price of unleaded gasoline would not have a material impact on our earnings for the period ended September 30, 2016. For additional information regarding our long-term borrowings and financial instruments, see Notes 8, 9 and 13 to our Consolidated Condensed Financial Statements.

## Item 4. Controls and Procedures

(a) Disclosure Controls and Procedures. Under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, our management conducted an evaluation of the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange

Act of 1934, as amended (the "Exchange Act")). Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of September 30, 2016.

(b) Changes in Internal Control Over Financial Reporting. During the fiscal quarter to which this report relates, there has been no change in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

During the quarter ended September 30, 2016 the Company had no material developments to report with respect to its legal proceedings. For additional information regarding the Company's legal proceedings, please refer to the Company's 2015 Form 10-K and Quarterly Report on Form 10-Q for the quarter ended June 30, 2016.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following is a summary of the Company's common stock repurchases by month for the quarter ended September 30, 2016:

	Total Number of Shares Purchased <sup>(a)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs
July 2016	1,134,000	\$35.27	1,134,000	\$220,474,977
August 2016	679,033	36.30	679,033	195,825,347
September 2016	1,247,321	36.36	1,247,321	150,474,558
Total	3,060,354	\$ 35.94	3,060,354	150,474,558

<sup>(</sup>a) Excludes, for the three months ended September 30, 2016, 23,209 shares which were withheld by the Company to satisfy employees' income tax liabilities attributable to the vesting of restricted stock unit awards.

The Company's Board of Directors has authorized the repurchase of up to approximately \$1.2 billion of its common stock under a plan originally approved in 2013 and subsequently expanded, most recently in 2016. The Company's stock repurchases may occur through open market purchases or trading plans pursuant to Rule 10b5-1 of the Securities Exchange Act of 1934. The amount and timing of specific repurchases are subject to market conditions, applicable legal requirements and other factors. The repurchase program may be suspended, modified or discontinued at any time without prior notice. The repurchase program has no set expiration or termination date.

Item 6. Exhibits

See Exhibit Index.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVIS BUDGET GROUP, INC.

Date: November 3, 2016

/s/ David B. Wyshner David B. Wyshner President and Chief Financial Officer

Date: November 3, 2016

/s/ David T. Calabria David T. Calabria Senior Vice President and Chief Accounting Officer

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#### Exhibit Index

Exhibit No.	Description
	Indenture dated as of September 26, 2016 among Avis Budget Finance, plc, as Issuer, the Guarantors from
4.1	time to time parties thereto, Deutsche Bank Trust Company Americas, as Trustee, Deutsche Bank AG,
	London Branch, as paying agent and Deutsche Bank Luxembourg S.A., as registrar.
4.2	Form of 4.125% Senior Notes Due 2024.
	Avis Budget Car Rental 2017 Model Year Program Letter dated August 26, 2016 between Avis Budget Car
10.1	Rental, LLC and Ford Motor Company (Incorporated by reference to Exhibit 10.1 to the Company's Current
	Report on Form 8-K dated August 31, 2016).*
12	Statement re: Computation of Ratio of Earnings to Fixed Charges.
31.1	Certification of Chief Executive Officer pursuant to Rules 13(a)-14(a) and 15(d)-14(a) promulgated under
	the Securities Exchange Act of 1934, as amended.
31.2	Certification of Chief Financial Officer pursuant to Rules 13(a)-14(a) and 15(d)-14(a) promulgated under
	the Securities Exchange Act of 1934, as amended.
32	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley
	Act of 2002.
101 777	YIDDY Y

101.INS XBRL Instance Document.

101.SCH XBRL Taxonomy Extension Schema.

101.CAL XBRL Taxonomy Extension Calculation Linkbase.

101.DEF XBRL Taxonomy Extension Definition Linkbase.

101.LAB XBRL Taxonomy Extension Label Linkbase.

101.PRE XBRL Taxonomy Extension Presentation Linkbase.

\*Confidential treatment has been requested for certain portions of this Exhibit pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, which portions have been omitted and filed separately with the Securities and Exchange Commission.