#### DIGIRAD CORP Form 10-Q August 01, 2013

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2013

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO

33-0145723

30024

(Zip Code)

(I.R.S. Employer Identification No.)

FOR THE TRANSITION PERIOD FROM Commission file number: 000-50789

Digirad Corporation (Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

1048 Industrial Court, Suwanee, GA (Address of Principal Executive Offices) (858) 726-1600

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (s232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\circ$  No " Indicate by check mark whether registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer" Accelerated filer "

Non-accelerated filer x (Do not check if a smaller reporting company) Smaller reporting company" Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes No ý

As of July 23, 2013 the registrant had 18,098,970 shares of Common Stock (\$0.0001 par value) issued and outstanding.

# DIGIRAD CORPORATION TABLE OF CONTENTS

IMPORTANT INFORMATION REGARDING FOWARD-LOOKING STATEMENTS	<u>3</u>
PART I. FINANCIAL INFORMATION	<u>4</u>
Item 1. Financial Statements	<u>4</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>12</u>
Item 3. Quantitative and Qualitative Disclosures about Market Risk	<u>17</u>
Item 4. Controls and Procedures	<u>17</u>
PART II. OTHER INFORMATION	<u>17</u>
Item 1. Legal Proceedings	<u>18</u>
Item 1A. Risk Factors	<u>18</u>
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	<u>18</u>
Item 3. Defaults Upon Senior Securities	<u>18</u>
Item 4. Mine Safety Disclosures	<u>18</u>
Item 5. Other Information	<u>18</u>
Item 6. Exhibits	<u>20</u>
EXHIBIT 31.1	
EXHIBIT 31.2	
EXHIBIT 32.1	
EXHIBIT 32.2	
EXHIBIT 101.INS XBRL Instance Document	
EXHIBIT 101.SCH XBRL Taxonomy Extension Schema Document	
EXHIBIT 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document	
EXHIBIT 101.LAB XBRL Taxonomy Extension Label Linkbase Document	
EXHIBIT 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document	
EXHIBIT 101.DEF XBRL Taxonomy Extension Definition Linkbase Document	

2

#### Important Information Regarding Forward-Looking Statements

Portions of this Quarterly Report on Form 10-Q (including information incorporated by reference) include "forward-looking statements" based on our current beliefs, expectations and projections regarding our business strategies, market potential, future financial performance, industry and other matters. This includes, in particular, "Item 2—Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Quarterly Report on Form 10-Q as well as other portions of this Quarterly Report on Form 10-Q. The words "believe," "expect," "anticipate," "project," "could," "would," and similar expressions, among others, generally identify "forward-looking statements," which speak only as of the date the statements were made. The matters discussed in these forward-looking statements are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those projected, anticipated or implied in the forward-looking statements. The most significant of these risks, uncertainties and other factors" of this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 filed with the Securities and Exchange Commission on March 13, 2013. Except to the limited extent required by applicable law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS DIGIRAD CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(in thousands, except share data) Assets	June 30, 2013	December 2012	31,
Current assets: Cash and cash equivalents Securities available-for-sale Accounts receivable, net Inventories, net Other current assets Restricted cash	\$12,948 9,230 6,412 4,693 596 244	\$19,514 7,679 6,329 4,979 642 244	
Total current assets	34,123	39,387	
Property and equipment, net Intangible assets, net Goodwill Other assets Total assets	4,469 461 184 82 \$39,319	4,693 584 184 61 \$44,909	
Liabilities and stockholders' equity Accounts payable Accrued compensation Accrued warranty Deferred revenue Other accrued liabilities Total current liabilities Other liabilities Total liabilities	\$1,816 2,536 203 1,655 1,985 8,195 295 8,490	\$1,546 2,364 326 1,849 2,199 8,284 176 8,460	
Commitments and contingencies (Note 7)			
Stockholders' equity: Preferred stock, \$0.0001 par value: 10,000,000 shares authorized; no shares issued o outstanding Common stock, \$0.0001 par value: 80,000,000 shares authorized; 18,194,323 and 19,144,448 shares issued and outstanding (net of treasury shares) at June 30, 2013	r2	2	
and December 31, 2012, respectively Treasury stock, at cost; 2,334,400 and 1,073,641 shares at June 30, 2013 and December 31, 2012, respectively	2 (5,121	) (2,086	)
Additional paid-in capital Accumulated other comprehensive income (loss) Accumulated deficit Total stockholders' equity Total liabilities and stockholders' equity	157,142 (41 (121,153 30,829 \$39,319	156,634 ) 17 ) (118,118 36,449 \$44,909	)

See accompanying notes to unaudited condensed consolidated financial statements

# DIGIRAD CORPORATION CONDENSED CONSOLIDATED STATEMENTS

OF COMPREHENSIVE LOSS (Unaudited) (in thousands, except per share data) Three Months Ended June 30, Six Months Ended June 30, 2013 2012 2013 2012 **Revenues:** DIS \$9,475 \$9,377 \$18,414 \$18,666 **Diagnostic Imaging** 3,415 3,333 6,022 7.014 Total revenues 12,710 25,680 12,890 24,436 Cost of revenues: DIS 7,179 6,908 14,004 13,885 **Diagnostic Imaging** 1,918 2.121 3,822 4,442 Total cost of revenues 9,097 9,029 17,826 18,327 Gross profit 3,793 3,681 6,610 7,353 Operating expenses: 996 Research and development 177 1,047 1,943 Marketing and sales 1,009 1,671 2,245 3,387 General and administrative 2,571 1,811 4,673 4,075 Amortization of intangible assets 58 58 123 136 Restructuring charges 610 1,614 Total operating expenses 4,425 4,587 9,651 9,541 Loss from operations (632 ) (906 ) (3,041 ) (2,188 Other income (expense): 39 54 Interest income 16 28 (4 Interest expense ) (1 ) (5 ) (1 Other income (expense) 4 (12)) (28 ) (24 Total other income 16 29 15 6 Net loss \$(616 ) \$(891 ) \$(3,035 ) \$(2,159 Net loss per share: Basic and diluted

Shares used in per share computations:

Weighted average shares outstanding – basic and diluted	19,032	19,315	19,177	19,278	
Net loss	\$(616	) \$(891	) \$(3,035	) \$(2,159	)

\$(0.03

) \$(0.05

) \$(0.16

)

)

)

)

)

) \$(0.11

Other comprehensive loss:					
Unrealized loss on marketable securities	(19	) (42	) (58	) (39	)
Total other comprehensive loss	(19	) (42	) (58	) (39	)
Comprehensive loss	\$(635	) \$(933	) \$(3,093	) \$(2,198	)
See accompanying notes to unaudited condensed c	onsolidated fir	nancial statements	5		

#### DIGIRAD CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(in thousands)	Six Months E 2013	nded June 30, 2012	
Operating activities			
Net loss	\$(3,035	) \$(2,159	)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation	849	991	
Amortization of intangible assets	123	136	
Provision for bad debt	46	18	
Stock-based compensation	226	327	
Gain on disposal of assets		(38	)
Amortization of premiums on investments	99	56	
Changes in operating assets and liabilities:			
Accounts receivable	(129	) (581	)
Inventories	393	(343	)
Other assets	25	77	
Accounts payable	270	597	
Accrued compensation	172	16	
Deferred revenue	(194	) (183	)
Other liabilities	(409	) (53	)
Net cash used in operating activities	(1,564	) (1,139	)
Investing activities			
Purchases of property and equipment	(505	) (396	)
Proceeds from sale of property and equipment		53	
Purchases of securities available-for-sale	(4,679	) (4,887	)
Sales and maturities of securities available-for-sale	2,971	1,715	
Net cash used in investing activities	(2,213	) (3,515	)
Financing activities			
Issuances of common stock	282	255	
Repurchases of common stock	(3,034	) (597	)
Repayment of obligations under capital leases	(37	) —	
Net cash used in financing activities	(2,789	) (342	)
Net decrease in cash and cash equivalents	(6,566	) (4,996	)
Cash and cash equivalents at beginning of period	19,514	24,039	
Cash and cash equivalents at end of period	\$12,948	\$19,043	
See accompanying notes to unaudited condensed consolidated financial statements			

#### DIGIRAD CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Note 1. The Company

Digirad Corporation ("Digirad"), a Delaware corporation, is one of the largest national providers of in-office nuclear cardiology imaging and ultrasound services to physician practices, hospitals and imaging centers through our Digirad Imaging Solutions ("DIS") segment. Through DIS, we provide in-office imaging services to physicians, offering certified personnel, required licensure, an imaging system and other support and supplies for the performance of nuclear and ultrasound imaging procedures under the supervision of our physician customers. DIS' physician customers enter into service contracts for imaging services generally delivered on a per-day basis. We also sell medical diagnostic imaging systems including solid-state gamma cameras for nuclear cardiology and general nuclear medicine applications, as well as provide service on the products we sell through our Diagnostic Imaging segment. These two reportable segments, DIS and Diagnostic Imaging, are collectively referred to herein as the "Company." The accompanying condensed consolidated financial statements include the operations of both segments. Intercompany accounts and transactions are accounted for at cost and have been eliminated in consolidation. All our long-lived assets are located in the United States and substantially all of our revenues arise from sales activity in the United States.

**Basis of Presentation** 

The unaudited condensed consolidated financial statements included in this Form 10-Q have been prepared in accordance with the U.S. Securities and Exchange Commission ("SEC") instructions for Quarterly Reports on Form 10-Q. Accordingly, the condensed consolidated financial statements are unaudited and do not contain all the information required by U.S. generally accepted accounting principles ("GAAP") to be included in a full set of financial statements. The unaudited condensed consolidated balance sheet at December 31, 2012 has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by GAAP for a complete set of financial statements. The audited consolidated financial statements for our fiscal year ended December 31, 2012, filed with the SEC on Form 10-K on March 13, 2013 include a summary of our significant accounting policies and should be read in conjunction with this Form 10-Q. In the opinion of management, all material adjustments necessary to present fairly the results of operations, cash flows and balance sheets for such periods have been included in this Form 10-Q. All such adjustments are of a normal recurring nature. In addition certain reclassifications have been made to the prior period financial statements to conform to the current period presentation. The results of operations for interim periods are not necessarily indicative of the results of operations for the entire year.

Note 2. Basic and Diluted Net Loss Per Share

For the three and six months ended June 30, 2013 and 2012, basic net loss per common share is computed by dividing net loss by the weighted average number of common shares and vested restricted stock units outstanding during the period. Diluted loss per common share is calculated to give effect of all dilutive securities, if applicable, using the treasury stock method.

The following table sets forth the reconciliation of shares used to compute basic and diluted earnings per share for the periods indicated:

	Three Months Ended June 30,		Six Months En	ided June 30,
(shares in thousands)	2013	2012	2013	2012
Weighted average shares outstanding - basic	19,032	19,315	19,177	19,278
Dilutive potential common stock outstanding:				
Stock options	—			
Restricted stock units				
Weighted average shares outstanding - diluted	19,032	19,315	19,177	19,278

The following weighted average outstanding common stock equivalents were not included in the calculation of diluted net loss per share because their effect was anti-dilutive:

Three Months Ended June 30, Six Months Ended June 30,

(shares in thousands)	2013	2012	2013	2012
Stock options	428	440	383	454
Restricted stock units	10	32	16	25
Total	438	472	399	479

Note 3. Inventories

Our inventories are stated at the lower of cost (first-in, first-out) or market (net realizable value) and we review inventory balances for excess and obsolete inventory levels on a quarterly basis.

December 31,
2012
\$2,522
3,161
1,861
7,544
) (2,565 )
\$4,979
December 31,
2012
\$22,302
2,827
865
25,994
) (21,301 )
\$4,693

#### Note 5. Restructuring Charges

On February 28, 2013, we announced a plan to restructure our Diagnostic Imaging business to significantly reduce costs and focus on maximizing cash flow from our DIS service business (the "Diagnostic Imaging restructuring initiative"). The Diagnostic Imaging restructuring initiative includes a reduction in force. As a result of this Diagnostic Imaging restructuring initiative, we estimate that we will incur in total approximately \$1.7 million to \$1.9 million in restructuring charges, the majority of which will be incurred during fiscal year 2013. Included in this estimated range is approximately \$1.5 million of employee related costs, while the remaining costs include contract termination costs and other related costs. As currently planned, substantially all restructuring efforts associated with this program are expected to be complete by December 31, 2013. Through June 30, 2013, we have expensed approximately \$1.6 million of charges are measured at fair value as incurred. Restructuring charges do not include charges associated with excess inventory, any excess capacity, or personnel wages and benefits before personnel leave the Company. The following table includes information regarding our current Diagnostic Imaging restructuring initiative:

(in thousands)	Accrued at December 31, 2012	Accrued Costs	Cash Payments and Other Reductions	Accrued at June 30, 2013
Total Diagnostic Imaging restructuring initiative	\$—	\$1,614	\$933	\$681

All accrued restructuring charges at June 30, 2013 are included in the accrued compensation line item in the unaudited condensed consolidated balance sheets. All the restructuring charges for the three and six months ended June 30, 2013 are included in the Diagnostic Imaging segment.

Note 6. Financial Instruments

Assets and Liabilities Measured at Fair Value on a Recurring Basis. The following table presents information about our financial assets and liabilities that are measured at fair value on a recurring basis, and indicates the fair value hierarchy of the valuation techniques we utilize to determine such fair value at June 30, 2013 and December 31, 2012.

	Fair Value as of June 30, 2013					
(in thousands)	Level 1	Level 2	Level 3	Total		
Assets:						
Corporate debt securities	\$—	\$9,230	\$—	\$9,230		
	Fair Value as of December 31, 2012					
	Fair Value as o	of December 31, 2	2012			
(in thousands)	Fair Value as o Level 1	of December 31, 2 Level 2	2012 Level 3	Total		
(in thousands) Assets:				Total		

The fair value of our corporate debt securities is determined using proprietary valuation models and analytical tools. These valuation models and analytical tools use market pricing or prices for similar instruments that are both objective and publicly available, including matrix pricing or reported trades, benchmark yields, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids and/or offers. We did not reclassify any investments between levels in the fair value hierarchy during the six months ended June 30, 2013.

Securities Available for Sale

Securities available-for-sale primarily consist of investment grade corporate debt securities. We classify all securities as available-for-sale and as current assets, as the sale of such securities may be required prior to maturity to execute management strategies. These securities are carried at fair value, with the unrealized gains and losses reported as a component of accumulated other comprehensive loss in stockholders' equity until realized. Realized gains and losses from the sale of available-for-sale securities, if any, are determined on a specific identification basis. A decline in the market value of any available-for-sale security below cost that is determined to be other than temporary will result in an impairment charge to earnings and a new cost basis for the security is established. No such impairment charges were recorded for any period presented. It is not more likely than not that we will be required to sell investments before recovery of their amortized costs. Premiums and discounts are amortized or accreted over the life of the related security as an adjustment to yield using the straight-line method and included in interest income. Interest income (expense) within the condensed consolidated statements of comprehensive loss. The realized gains and losses on these sales were minimal for the three and six months ended June 30, 2013 and 2012.

The following table sets forth the composition of securities available-for-sale as of June 30, 2013 and December 31, 2012.

As of June 30, 2013 (in thousands) Corporate debt securities	Maturity in Years 3 or less	Amortized Cost \$ 9,271	Unrealized Gains \$4	Losses \$(45 )	Fair Value \$9,230
As of December 31, 2012 (in thousands) Corporate debt securities	Maturity in Years 3 or less	Amortized Cost \$ 7,662	Unrealized Gains \$17	Losses \$—	Fair Value \$7,679

## Note 7. Commitments and Contingencies

Radiopharmaceutical litigation. In April 2013, we settled a contractual dispute with our former radiopharmaceutical supplier who alleged that we, along with another radiopharmaceutical supplier, collaborated and breached our supply commitment contract. In summary, the settlement releases all parties from all claims associated with the dispute and the Company paid \$385,000 which was recorded in other accrued liabilities as of December 31, 2012. The associated expense was recognized in the consolidated statement of comprehensive loss for the year ended December 31, 2012. Annual Meeting Litigation. In May 2013, we were served with a complaint in Delaware Chancery Court by one of our larger shareholders, the Red Oak Fund, L.P. ("Red Oak"). In summary, the complaint alleges that the Annual Meeting of Shareholders election process was improperly conducted. Red Oak seeks to have the results of that election voided and to compel Digirad to conduct a new Annual Meeting process. We are unable to determine when this matter will be resolved or what the ultimate outcome of this matter will be. Further, we cannot estimate what, if any, impact this matter could have on our business, financial position, operating results or cash flows.

Other matters. In the normal course of business, we have been, and will likely continue to be, subject to litigation or administrative proceedings incidental to our business, such as claims related to customer disputes, employment practices, wage and hour disputes, product liability, professional liability, commercial disputes, licensure restrictions or denials, and warranty or patent infringement. Responding to litigation or administrative proceedings, regardless of whether they have merit, can be expensive and disruptive to normal business operations. We are not able to predict the timing or outcome of these matters.

#### Note 8. Income Taxes

As of December 31, 2012, we had unrecognized tax benefits of approximately \$1.5 million. Included in the unrecognized tax benefits were \$1.2 million of tax benefits that, if recognized, would reduce our annual effective tax rate, subject to the valuation allowance. We do not expect our unrecognized tax benefits to change significantly over the next 12 months.

We file income tax returns in the U.S. and in various state jurisdictions with varying statutes of limitations. We are no longer subject to income tax examination by tax authorities for years prior to 2008; however, our net operating loss and research credit carry-forwards arising prior to that year are subject to adjustment. It is our policy to recognize interest expense and penalties related to income tax matters as a component of income tax expense.

#### Note 9. Stock Repurchase Program Stock Repurchase Program

On February 27, 2013, our board of directors modified our stock buyback program originally adopted in February 2009 to increase repurchases to an aggregate of \$7.0 million, and subsequently, on March 13, 2013, increased the stock buyback program again for repurchases of up to an aggregate of \$12.0 million. During the three and six months ended June 30, 2013, we repurchased 1,252,759 and 1,260,759 respectively, of shares of our common stock under the buyback program. Cumulatively through June 30, 2013, we have repurchased 2,334,400 shares of common stock at a cost of \$5.1 million.

#### Note 10. Segments

Our reporting segments have been determined based on the nature of the products and/or services offered to customers or the nature of their function in the organization. We evaluate performance based on the operating income (loss) contributed by each segment.

	Three Months Ended June 30,		Six Months Ended June 30	
(in thousands)	2013	2012	2013	2012
Gross profit by segment:				
DIS	\$2,296	\$2,469	\$4,410	\$4,781
Diagnostic Imaging	1,497	1,212	2,200	2,572
Condensed consolidated gross profit	\$3,793	\$3,681	\$6,610	\$7,353
Income (loss) from operations by segment:				
DIS	\$(443	) \$383		\$215
Diagnostic Imaging <sup>(1)</sup>				) (2,403 )
Condensed consolidated loss from operations	\$(632	) \$(906	) \$(3,041	\$(2,188)
Depreciation and amortization: DIS				
	\$357	\$469	\$747	\$974
Diagnostic Imaging	122	78	225	153
Condensed consolidated depreciation and amortization	\$479	\$547	\$972	\$1,127
(in thousands)			As of June 30, 2013	As of December 31, 2012
Identifiable assets by segment:				
DIS			\$9,330	\$9,105
Diagnostic Imaging			29,989	35,804
Condensed Consolidated assets			\$39,319	\$44,909

<sup>(1)</sup> Included in the Diagnostic Imaging loss from operations for the three and six months ended June 30, 2013, are approximately \$0.6 million and \$1.6 million of charges, respectively, associated with our Diagnostic Imaging restructuring initiative.

Note 11. Preferred Stock Rights

On May 23, 2013, the Company's Board of Directors adopted a tax benefit preservation plan in the form of a Section 382 Rights Agreement (the "382 Agreement"). The 382 Agreement is intended to diminish the risk that our ability to use our net operating loss carryforwards to reduce future federal income tax obligations may become substantially limited due to an "ownership change," as defined in Section 382 of the Internal Revenue Code. The Board authorized and declared a dividend distribution of one right for each outstanding share of common stock, par value \$0.0001 per share, of the Company to stockholders of record as of the close of business on June 4, 2013. Each right entitles the registered holder to purchase from the Company one one-thousandth of a share of Series B Participating Preferred Stock, par value \$0.0001 per share, of the Company at an exercise price of \$20.00 per one one-thousandth of a Preferred Share, subject to adjustment.

The rights will become exercisable following (i) the 10th business day (or such later date as may be determined by the Board) after the public announcement that an acquiring person has acquired beneficial ownership of 4.99% or more of the Common Shares or (ii) the 10th business day (or such later date as may be determined by the Board) after a person or group announces a tender or exchange offer that would result in ownership by a person or group of 4.99% or more

of the Common Shares.

In addition, upon the occurrence of certain events, the exercise price of the rights would be adjusted and holders of the rights (other than rights owned by an acquiring person or group) would be entitled to purchase common stock at approximately half of market value. Given the potential adjustment of the exercise price of the rights, the rights could cause substantial dilution to a person or group that acquires 4.99% or more of the Company's common stock on terms not approved by the Company's Board of Directors.

No rights were exercisable at June 30, 2013. There is no impact to the Company's financial results as a result of the adoption of the rights plan for the six month period ended June 30, 2013.

# Note 12. Subsequent Event

On July 31, 2013 we entered into an asset purchase agreement with Novadaq Technologies Inc. ("Novadaq"). Under the terms of the asset purchase agreement, we sold Novadaq all of our assets specifically related to an uncommercialized surgical imaging system previously in development. We also licensed certain existing Company technology to Novadaq for their use in the peri-operative field. In exchange, we received upfront consideration of \$2.0 million, and can receive up to \$1.0 million in deferred contingent payments based on the achievement of specific regulatory and commercial milestones. In addition, a royalty on sales will be paid for a period of five years from the date of the first commercial sale of the related surgical imaging system.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This management's discussion and analysis of financial condition and results of operations ("MD&A"), contains forward-looking statements that involve risks and uncertainties. Please see "Important Information Regarding Forward-Looking Statements" for a discussion of the uncertainties, risks and assumptions that may cause our actual results to differ materially from those discussed in the forward-looking statements. This discussion should be read in conjunction with our unaudited condensed consolidated financial statements and related notes thereto and the other disclosures contained elsewhere in this Quarterly Report on Form 10-Q, and the audited consolidated financial statements and related notes thereto for the fiscal year ended December 31, 2012, which were included in our Form 10-K, filed with the U.S. Securities and Exchange Commission ("SEC") on March 13, 2013. The results of operations for the periods reflected herein are not necessarily indicative of results that may be expected for future periods.

Overview

We are one of the largest national providers of in-office nuclear cardiology imaging and ultrasound services to physician practices, hospitals and imaging centers through our Digirad Imaging Solutions ("DIS") business segment. We also sell medical diagnostic imaging systems including solid-state gamma cameras for nuclear cardiology and general nuclear medicine applications, as well as provide service on the products we sell. We designed and commercialized the first solid-state nuclear gamma camera for the detection of cardiovascular disease and other medical conditions. Our nuclear cameras fit easily into floor spaces as small as seven feet by eight feet and facilitate the delivery of nuclear medicine procedures in a physician's office, an outpatient hospital setting or within multiple departments of a hospital, (e.g., emergency and operating rooms).

We generate revenues within two primary operating segments: DIS and Diagnostic Imaging. Through DIS, we offer a comprehensive diagnostic imaging services program as an alternative to purchasing a gamma camera or ultrasound equipment for physicians who wish to perform nuclear imaging, echocardiography, vascular ultrasound, or any combination of these procedures in their offices by utilizing our imaging systems, certified personnel and other support required to perform imaging in the physician's office. The flexibility of our products and our DIS diagnostic imaging service allows physicians more control over the diagnosis and treatment of their patients in their offices and to retain revenue from procedures they would otherwise refer elsewhere. DIS services are primarily provided to cardiologists, internal medicine physicians and family practice doctors who enter into contracts for our diagnostic imaging services delivered on a per-day basis. Our typical contracts provide service coverage ranging from once per month to five times per week. We experience some seasonality in our DIS business related to vacations, holidays and inclement weather. We have been experiencing significant market changes due to the decline in reimbursements to our physicians and the uncertainty with healthcare legislation. These market changes may require further adjustments to our business model in order for our physician customers and us to maintain a viable economic model. Our Diagnostic Imaging segment revenue results primarily from selling solid-state gamma cameras and camera maintenance contracts. We sell our imaging systems to physician offices and hospitals primarily in the United States, although we have sold a small number of imaging systems internationally.

On February 28, 2013, we announced a plan to restructure our Diagnostic Imaging business to significantly reduce costs, including a reduction in force (the "Diagnostic Imaging restructuring initiative"). After completion of this restructuring, we believe the overall operating cash flow of the Company will increase. However, it is also likely that the long-term volume and total revenue of our Diagnostic Imaging camera sales will decrease. Further, we are assessing as part of the restructuring effort if we will continue to manufacture our products internally or outsource manufacturing to a third party, and to what extent we will continue to manufacture our products. This restructuring will result in certain charges that will be incurred throughout fiscal year 2013. We anticipate the restructuring will be substantially complete by December 31, 2013. See Note 5 to the unaudited Condensed Consolidated Financial Statements for further information.

# **Results of Operations**

The following tables set forth our results from operations for the three and six months ended June 30, 2013 and 2012: Three Months Ended June 30,

		nun	s Ended Jui	10 50	),							
			Percent				Percent		Change fr	ron	1	
	2013		of 2013		2012		of 2012		Prior Yea	r		
(in thousands)			Revenues				Revenues		Dollars		Percent	
Revenues:												
DIS	\$9,475		73.5	%	\$9,377		73.8	%	\$98		1.0	%
Diagnostic Imaging	3,415		26.5		3,333		26.2	%			2.5	%
Total revenues	12,890		100		12,710		100	%	180		1.4	%
Total cost of revenues	9,097		70.6		9,029		71.0	%	68		0.8	%
	3,793		29.4	% %	3,681		29.0	% %	112		0.8 3.0	%
Gross profit	5,795		29.4	70	5,001		29.0	70	112		5.0	70
Operating expenses:	177		1 4	07	1.047		0.0	07	(070	``	(02.1	)07
Research and development	177		1.4		1,047		8.2	%			(83.1	)%
Marketing and sales	1,009		7.8		1,671		13.1	%	(662	)	(39.6	)%
General and administrative	2,571		19.9	%	1,811		14.2	%	760		42.0	%
Amortization of intangible	58		0.4	%	58		0.5	%				%
assets							0.0					
Restructuring charges	610		4.7	%				%	610		100.0	%
Total operating expenses	4,425		34.2	%	4,587		36.0	%	(162	)	(3.5	)%
Loss from operations	(632	)	(4.9	)%	(906	)	(7.1	)%	274		(30.2	)%
Total other income	16		0.1	%	15		0.1	%	1		6.7	%
Net loss	\$(616	)	(4.8	)%	\$(891	)	(7.0	)%	\$275		(30.9	)%
	Six Month	ns E	Ended June	30.								
	Six Month	is E	Ended June Percent	30,			Percent		Change fr	ron	n	
		ns E	Percent	30,	2012		Percent of 2012		Change fr		1	
	Six Month 2013	ns E	Percent of 2013	30,	2012		of 2012		Prior Yea			
Revenues		ns E	Percent	30,	2012				•		n Percent	
Revenues:	2013	ns E	Percent of 2013 Revenues				of 2012 Revenues	0%	Prior Yea Dollars	r	Percent	)0%
DIS	2013 \$18,414	is E	Percent of 2013 Revenues 75.4	%	\$18,666		of 2012 Revenues 72.7		Prior Yea Dollars \$(252	ır )	Percent (1.4	)%
DIS Diagnostic Imaging	2013 \$18,414 6,022	is E	Percent of 2013 Revenues 75.4 24.6	% %	\$18,666 7,014		of 2012 Revenues 72.7 27.3	%	Prior Yea Dollars \$(252 (992	ur ) )	Percent (1.4 (14.1	)%
DIS Diagnostic Imaging Total revenues	2013 \$18,414 6,022 24,436	is E	Percent of 2013 Revenues 75.4 24.6 100	% % %	\$18,666 7,014 25,680		of 2012 Revenues 72.7 27.3 100	% %	Prior Yea Dollars \$(252 (992 (1,244	ur ) ) )	Percent (1.4 (14.1 (4.8	)% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues	2013 \$18,414 6,022 24,436 17,826	ıs E	Percent of 2013 Revenues 75.4 24.6 100 72.9	% % %	\$18,666 7,014 25,680 18,327		of 2012 Revenues 72.7 27.3 100 71.4	% % %	Prior Yea Dollars \$(252 (992 (1,244 (501	nr ) ) )	Percent (1.4 (14.1 (4.8 (2.7	)% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit	2013 \$18,414 6,022 24,436	ns E	Percent of 2013 Revenues 75.4 24.6 100	% % %	\$18,666 7,014 25,680		of 2012 Revenues 72.7 27.3 100	% %	Prior Yea Dollars \$(252 (992 (1,244 (501	nr ) ) )	Percent (1.4 (14.1 (4.8	)% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses:	2013 \$18,414 6,022 24,436 17,826 6,610	is F	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1	% % % %	\$18,666 7,014 25,680 18,327 7,353		of 2012 Revenues 72.7 27.3 100 71.4 28.6	% % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743	nr ) ) ) )	Percent (1.4 (14.1 (4.8 (2.7 (10.1	)% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development	2013 \$18,414 6,022 24,436 17,826 6,610 996	is F	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1	% % % %	\$18,666 7,014 25,680 18,327 7,353 1,943		of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5	% % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743 (947	nr )) )) ))	Percent (1.4 (14.1 (4.8 (2.7 (10.1 (48.7)	)% )% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses:	2013 \$18,414 6,022 24,436 17,826 6,610	is E	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1	% % % %	\$18,666 7,014 25,680 18,327 7,353		of 2012 Revenues 72.7 27.3 100 71.4 28.6	% % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743	nr )) )) ))	Percent (1.4 (14.1 (4.8 (2.7 (10.1	)% )% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development	2013 \$18,414 6,022 24,436 17,826 6,610 996	is E	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1	% % % %	\$18,666 7,014 25,680 18,327 7,353 1,943		of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5	% % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743 (947	nr )) )) ))	Percent (1.4 (14.1 (4.8 (2.7 (10.1 (48.7)	)% )% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development Marketing and sales General and administrative	2013 \$18,414 6,022 24,436 17,826 6,610 996 2,245 4,673	ns E	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1 9.2 19.1	% % % % % % % %	\$18,666 7,014 25,680 18,327 7,353 1,943 3,387 4,075		of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5 13.1 15.9	% % % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743 (947 (1,142 598	ır ) ) ) ) )	Percent (1.4 (14.1 (4.8 (2.7 (10.1 (48.7 (33.7 14.7	)% )% )% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development Marketing and sales	2013 \$18,414 6,022 24,436 17,826 6,610 996 2,245	ns E	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1 9.2	% % % % % % % %	\$18,666 7,014 25,680 18,327 7,353 1,943 3,387 4,075		of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5 13.1	% % % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743 (947 (1,142	ır ) ) ) ) )	Percent (1.4 (14.1 (4.8 (2.7 (10.1 (48.7 (33.7	)% )% )% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development Marketing and sales General and administrative Amortization of intangible assets	2013 \$18,414 6,022 24,436 17,826 6,610 996 2,245 4,673 123	ns E	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1 9.2 19.1 0.5	% % % % % % % %	\$18,666 7,014 25,680 18,327 7,353 1,943 3,387 4,075		of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5 13.1 15.9	% % % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743) (947 (1,142) 598 (13)	ır ) ) ) ) )	Percent (1.4 (14.1 (4.8 (2.7 (10.1 (48.7 (33.7 14.7 (9.6	)% )% )% )% )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development Marketing and sales General and administrative Amortization of intangible assets Restructuring charges	2013 \$18,414 6,022 24,436 17,826 6,610 996 2,245 4,673 123 1,614	is F	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1 9.2 19.1 0.5 6.6	% % % % % % % %	\$18,666 7,014 25,680 18,327 7,353 1,943 3,387 4,075 136 		of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5 13.1 15.9 0.5 —	% % % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743) (947 (1,142) 598 (13) 1,614	ır ) ) ) ) )	Percent (1.4 (14.1) (4.8) (2.7) (10.1) (48.7) (33.7) 14.7) (9.6) 100.0)	)% )% )% )% )% % )%
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development Marketing and sales General and administrative Amortization of intangible assets Restructuring charges Total operating expenses	2013 \$18,414 6,022 24,436 17,826 6,610 996 2,245 4,673 123 1,614 9,651		Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1 9.2 19.1 0.5 6.6 39.5	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	\$18,666 7,014 25,680 18,327 7,353 1,943 3,387 4,075 136  9,541	)	of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5 13.1 15.9 0.5 — 37.0	% % % % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743) (947 (1,142) 598 (13) 1,614 110	ır ) ) ) ) )	Percent (1.4 (14.1) (4.8) (2.7) (10.1) (48.7) (33.7) 14.7) (9.6) 100.0) 1.2	)% )% )% )% )% % %
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development Marketing and sales General and administrative Amortization of intangible assets Restructuring charges Total operating expenses Loss from operations	2013 \$18,414 6,022 24,436 17,826 6,610 996 2,245 4,673 123 1,614 9,651 (3,041		Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1 9.2 19.1 0.5 6.6	%%%%% %%%% )%	\$18,666 7,014 25,680 18,327 7,353 1,943 3,387 4,075 136  9,541 \$(2,188	)	of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5 13.1 15.9 0.5 	% % % % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743) (947 (1,142) 598 (13) 1,614 110 (853)	ır ) ) ) ) )	Percent (1.4 (14.1 (4.8 (2.7 (10.1) (48.7 (33.7 14.7 (9.6) 100.0 1.2 39.0	)% )% )% )% )% % % %
DIS Diagnostic Imaging Total revenues Total cost of revenues Gross profit Operating expenses: Research and development Marketing and sales General and administrative Amortization of intangible assets Restructuring charges Total operating expenses	2013 \$18,414 6,022 24,436 17,826 6,610 996 2,245 4,673 123 1,614 9,651	)	Percent of 2013 Revenues 75.4 24.6 100 72.9 27.1 4.1 9.2 19.1 0.5 6.6 39.5	% % % % % % % % % % % % % % % % % % %	\$18,666 7,014 25,680 18,327 7,353 1,943 3,387 4,075 136  9,541	-	of 2012 Revenues 72.7 27.3 100 71.4 28.6 7.5 13.1 15.9 0.5 — 37.0	% % % % % % % % %	Prior Yea Dollars \$(252 (992 (1,244 (501 (743) (947 (1,142) 598 (13) 1,614 110	ur )) )) )) )) ))	Percent (1.4 (14.1) (4.8) (2.7) (10.1) (48.7) (33.7) 14.7) (9.6) 100.0) 1.2	)% )% )% )% )% % %

Comparison of the Three Months Ended June 30, 2013 and 2012  $\,$ 

## Revenues

Consolidated. Consolidated revenue was \$12.9 million for the three months ended June 30, 2013, an increase of \$0.2 million, or 1.4%, compared to the prior year quarter, primarily as a result of an increase in revenue associated with our DIS business, as well as an increase in camera revenue in our Diagnostic Imaging segment. DIS revenue accounted for 73.5% of total revenues for 2013, compared to 73.8% for the prior year quarter. The percentage of revenue associated with our DIS segment was slightly lower for the three months ended June 30, 2013 compared to the same period in the prior year, primarily as a result of higher camera revenue during 2013. We expect our DIS revenue to continue to represent the larger percentage of our consolidated revenue. In addition, DIS revenue may increase as a percentage of consolidated revenue for future periods as a result of our Diagnostic Imaging restructuring initiative. See "Restructuring" discussed below.

Cost of Revenue and Gross Profit

Consolidated. Consolidated gross profit was \$3.8 million for the three months ended June 30, 2013, an increase of \$0.1 million, or 3.0%, compared to the prior year quarter. The increase in consolidated gross profit is primarily the result of higher camera sales during the three months ended June 30, 2013, compared to the prior year quarter. Consolidated gross profit as a percentage of revenue increased to 29.4% for the three months ended June 30, 2013 from 29.0% for the prior year quarter, primarily as a result of favorable average selling prices and margins on our camera sales.

DIS. Cost of DIS revenue primarily consists of labor, radiopharmaceuticals, equipment depreciation, and other costs associated with providing our services. Cost of DIS revenue was \$7.2 million for the three months ended June 30, 2013, an increase of \$0.3 million, or 3.9%, compared to the prior year quarter. The increase in cost of DIS revenue is primarily a result of increased labor and radiopharmaceutical costs. DIS gross profit was \$2.3 million for the three months ended June 30, 2013, a decrease of \$0.2 million, or 7.0%, from a gross profit of \$2.5 million for the prior year quarter.

DIS gross profit as a percentage of DIS revenue decreased to 24.2% for the three months ended June 30, 2013 from 26.3% for the prior year quarter. The reduction in gross profit was primarily attributable to an increase in labor and radiopharmaceutical costs.

Diagnostic Imaging. Cost of Diagnostic Imaging revenue primarily consists of materials, labor and overhead costs associated with the manufacturing, warranty and service contracts associated with our products. Cost of Diagnostic Imaging revenue was \$1.9 million for the three months ended June 30, 2013, a decrease of \$0.2 million, or 9.6%, compared to the prior year quarter, which is primarily the result of less cost associated with our service contracts. Diagnostic Imaging gross profit was \$1.5 million for the three months ended June 30, 2013, an increase of \$0.3 million, or 23.5%, compared to the prior year quarter primarily as a result of increased average selling prices for cameras. Diagnostic Imaging gross profit as a percentage of Diagnostic Imaging revenue was 43.8% for the three months ended June 30, 2013, compared to 36.4% for the prior year quarter due to changes in product mix and increased average selling prices.

# **Operating Expenses**

Research and Development. Research and development expenses are the costs associated with the design, development and expansion of our existing technology and consist of salaries, development material costs, facility and overhead costs, consulting fees, and engineering costs. Research and development expenses were \$0.2 million for the three months ended June 30, 2013, a decrease of \$0.9 million, or 83.1%, from the prior year quarter. Based on our Diagnostic Imaging restructuring initiative, we expect research and development expenses to continue to significantly decrease from historical levels for the remainder of fiscal year 2013, and going forward on a quarter by quarter basis as compared to the prior year.

Marketing and Sales. Marketing and sales expenses consist primarily of salaries, commissions, bonuses, travel and marketing costs. Marketing and sales expenses were \$1.0 million for the three months ended June 30, 2013, a decrease of \$0.7 million, or 39.6%, compared to the prior year quarter, primarily as a result of the Diagnostic Imaging restructuring initiative. We expect that marketing and sales expense will continue to decrease from their historical levels for the remainder of fiscal year 2013 going forward, on a quarter by quarter basis as compared to the prior year.

General and Administrative. General and administrative expenses consist primarily of salaries and other related costs for accounting, human resources, information technology, executive personnel, legal related costs, professional fees, outside services, insurance, and costs related to our board of directors. General and administrative expenses were \$2.6 million for the three months ended June 30, 2013, an increase of \$0.8 million, or 42.0%, compared to the prior year quarter. This increase is primarily related to costs associated with our proxy contest and the subsequent legal proceedings associated with the proxy contest during the three months ended June 30, 2013. Over the remaining course of fiscal year 2013 we expect general and administrative expense to decrease for core expenses as our Diagnostic Imaging restructuring initiative becomes fully implemented. We also anticipate that the majority of the proxy litigation costs will be reimbursed under our existing insurance coverage for the remainder of fiscal year 2013 going forward, but cannot predict the timing or conclusion of our proxy litigation. See Note 7 to the unaudited Condensed Consolidated Financial Statements.

Restructuring. On February 28, 2013, we announced a plan to restructure our Diagnostic Imaging business to significantly reduce costs, including a reduction in force. After completion of this Diagnostic Imaging restructuring initiative, we believe the overall operating cash flow of the Company will increase. However, it is also likely that the long-term volume and total revenue of our Diagnostic Imaging camera sales will decrease. Total restructuring charges incurred during the three months ended June 30, 2013 were \$0.6 million. These charges consisted primarily of employee related costs. We expect that we will continue to incur limited restructuring charges over the remainder of fiscal year 2013, but at significantly lower amounts going forward. See Note 5 to the unaudited Condensed Consolidated Financial Statements.

Comparison of the Six Months Ended June 30, 2013 and 2012 Revenues

Consolidated. Consolidated revenue was \$24.4 million for the six months ended June 30, 2013, a decrease of \$1.2 million, or 4.8%, compared to the prior year period, primarily as a result of a decrease in camera sales in our Diagnostic Imaging segment during the three months ended March 31, 2013, along with pricing pressure associated with our DIS services business. DIS revenue accounted for 75.4% of total revenues for 2013, compared to 72.7% for the prior year period. The percentage of revenue associated with our DIS segment was higher for the six months ended June 30, 2013 compared to the same period in the prior year, primarily as a result of lower camera sales during 2013. Cost of Revenue and Gross Profit

Consolidated. Consolidated gross profit was \$6.6 million for the six months ended June 30, 2013, a decrease of \$0.7 million, or 10.1%, compared to the prior year period. The decrease in consolidated gross profit is primarily the result of lower camera sales during the three months ended March 31, 2013 compared to the prior year period, as well as inventory reserve adjustments included within our Diagnostic Imaging segment during the three months ended March 31, 2013, related to our Diagnostic Imaging restructuring initiative. DIS pricing pressure also contributed to the decrease in consolidated gross profit. Consolidated gross profit as a percentage of revenue decreased to 27.1% for the six months ended June 30, 2013 from 28.6% for the prior year period.

DIS. Cost of DIS revenue was \$14.0 million for the six months ended June 30, 2013, an increase of \$0.1 million, or 0.9%, compared to the prior year period. The increase in cost of DIS revenue is primarily a result of increased labor costs, as well as a one-time workers' compensation insurance refund that occurred in the six months ended June 30, 2012 which did not reoccur in the six months ended June 30, 2013. DIS gross profit was \$4.4 million for the six months ended June 30, 2013, a decrease of \$0.4 million, or 7.8%, from a gross profit of \$4.8 million for the prior year period.

DIS gross profit as a percentage of DIS revenue decreased to 23.9% for the six months ended June 30, 2013 from 25.6% for the prior year period. The reduction in gross profit was primarily attributable to an increase in labor costs, as well as a one-time workers' compensation insurance refund that occurred in the six months ended June 30, 2012 which did not reoccur in the six months ended June 30, 2013.

Diagnostic Imaging. Cost of Diagnostic Imaging revenue was \$3.8 million for the six months ended June 30, 2013, a decrease of \$0.6 million, or 14.0%, compared to the prior year period, which is primarily the result of lower camera sales partially offset by inventory reserve adjustments related to our Diagnostic Imaging restructuring initiative. Diagnostic Imaging gross profit was \$2.2 million for the six months ended June 30, 2013, a decrease of \$0.4 million,

or 14.5%, compared to the prior year period. Diagnostic Imaging gross profit as a percentage of Diagnostic Imaging revenue was 36.5% for the six months ended June 30, 2013, compared to 36.7% for the prior year period due to inventory reserve adjustments associated with our Diagnostic Imaging restructuring initiative, partially offset by favorable changes in product mix and average selling price.

15

# **Operating Expenses**

Research and Development. Research and development expenses were \$1.0 million for the six months ended June 30, 2013, a decrease of \$0.9 million from the prior year period. Based on our Diagnostic Imaging restructuring initiative, we expect research and development expenses to continue to significantly decrease from their historical levels for the remainder of fiscal year 2013, and going forward on a quarter by quarter basis as compared to the prior year. Marketing and Sales. Marketing and sales expenses were \$2.2 million for the six months ended June 30, 2013, a decrease of \$1.1 million, or 33.7%, compared to the prior year period, primarily as a result of the Diagnostic Imaging restructuring initiative. We expect that marketing and sales expenses will continue to decrease from their historical levels for the remainder of fiscal year 2013 going forward, on a quarter by quarter basis as compared to the prior year. General and Administrative. General and administrative expenses were \$4.7 million for the six months ended June 30, 2013, an increase of \$0.6 million, or 14.7%, compared to the prior year period. This increase is primarily related to costs associated with our proxy contest and subsequent legal proceedings associated with the proxy contest. We expect general and administrative expenses for core expenses over the remaining course of fiscal year 2013 as our Diagnostic Imaging restructuring initiative becomes fully implemented.

Restructuring. Total restructuring charges incurred during the six months ended June 30, 2013 were \$1.6 million related to our Diagnostic Imaging restructuring. These charges consisted primarily of employee related costs, while the remaining costs include contract termination costs and other related costs. We expect that we will continue to incur limited restructuring charges over the remaining course of fiscal year 2013, but at significantly lower amounts going forward. See Note 5 to the unaudited Condensed Consolidated Financial Statements.

Liquidity and Capital Resources

We require capital principally for equipment to provide services to our customers and to finance accounts receivable and inventory, which we manage closely. Our working capital requirements vary from period to period depending on manufacturing volumes, the timing of deliveries and the payment cycles of our customers. Our capital expenditures consist primarily of nuclear cameras, ultrasound machines, vehicles and computer hardware and software. As of June 30, 2013, we had cash, cash equivalents and securities available-for-sale of \$22.2 million. We currently invest our cash reserves in money market accounts and high quality investment grade corporate debt securities. Based upon our current level of expenditures, we believe our current working capital, together with cash flows from operating activities, will be more than adequate to meet our anticipated cash requirements for working capital and capital expenditures for at least the next 12 months.

## Cash Flows

The following table shows cash flow information for the six months ended June 30, 2013 and 2012:

U	,			
	Six Months Ended June 30,			
(in thousands)	2013	2012		
Net cash used in operating activities	\$(1,564	) \$(1,139	)	
Net cash used in investing activities	(2,213	) (3,515	)	
Net cash used in financing activities	(2,789	) (342	)	
Operating Activities				

Net cash used in operating activities increased \$0.4 million for the six months ended June 30, 2013 compared to the prior year period. This usage was related to a higher net loss period over period, which was largely due to restructuring charges from our Diagnostic Imaging restructuring initiative, as well as proxy contest litigation costs recorded during the six months ended June 30, 2013.

**Investing Activities** 

Net cash used in investing activities decreased \$1.3 million for the six months ended June 30, 2013 compared to the prior year period. This decrease was primarily attributable to increased sales and maturities of securities available-for-sale, partially offset by purchases of securities available-for-sale, as we made more cash available for share repurchases.

**Financing Activities** 

Net cash used in financing activities increased by \$2.4 million for the six months ended June 30, 2013 compared to the prior year period. This change is attributable to higher share repurchases during the six months ended June 30,

2013.

16

# **Off-Balance Sheet Arrangements**

As part of our ongoing business, we do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, or SPEs, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As of June 30, 2013, we were not involved in any unconsolidated SPE transactions.

#### **Contractual Obligations**

There have been no material changes outside of the ordinary course of business in our outstanding contractual obligations from those disclosed within "Management's Discussion and Analysis of Financial Condition and Results of Operations," as contained in our Annual Report on Form 10-K filed with the SEC on March 13, 2013. ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

# Our exposure to market risk due to changes in interest rates relates primarily to the increase or decrease in the value of

debt securities in our investment portfolio. Our risk associated with fluctuating interest rates is limited to our investments in interest rate sensitive financial instruments. Under our current policies, we do not use interest rate derivative instruments to manage exposure to interest rate changes. We attempt to increase the safety and preservation of our invested principal funds by limiting default risk, market risk and reinvestment risk. We mitigate default risk by investing in investment grade securities. A 100 basis point adverse move in interest rates along the entire interest rate yield curve would not materially affect the fair value of our interest sensitive financial instruments. Changes in interest rates over time will increase or decrease our interest income.

#### ITEM 4. CONTROLS AND PROCEDURES

**Disclosure Controls and Procedures** 

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Securities and Exchange Commission Act of 1934 reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Securities and Exchange Commission Rule 13a-15(e) and 15d-15(e), we carried out an evaluation, under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level. Changes in Internal Control over Financial Reporting

There has been no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

# PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

See Note 7 to the unaudited Condensed Consolidated Financial Statements for a summary of legal proceedings. ITEM 1A. RISK FACTORS

In evaluating us and our common stock, we urge you to carefully consider the risks and other information in this Quarterly Report on Form 10-Q, as well as the risk factors disclosed in Item 1A to Part I of our Annual Report on Form 10-K for the fiscal year ended December 31, 2012, which we filed with the SEC on March 13, 2013. Beyond what is described below, the risks and uncertainties described in "Item 1A – Risk Factors" of our Annual Report on Form 10-K have not materially changed. Any of the risks discussed in this Quarterly Report on Form 10-Q or any of the risks disclosed in Item 1A to Part I of our Annual Report on Form 10-K for the fiscal year ended December 31, 2012, as well as additional risks and uncertainties not currently known to us or that we currently deem immaterial, could materially and adversely affect our results of operations or financial condition.

We adopted a tax benefits preservation plan, designed to preserve the value of certain income tax assets, primarily tax net operating loss carryforwards ("NOLs"), which may discourage acquisition and sale of large blocks of our stock and may result in significant dilution for certain stockholders.

In May 2013, we adopted a tax benefits preservation plan in the form of a Section 382 Rights Agreement (the "382 Agreement"). The 382 Agreement is designed to preserve stockholder value and the value of certain income tax assets primarily associated with NOLs by acting as a deterrent to any person acquiring beneficial ownership of 4.99% or more of the Company's outstanding common stock without the approval of the Board. The 382 Agreement may discourage existing 5% stockholders from selling their interest in a single block which may impact the liquidity of the Company's common stock, may deter institutional investors from investing in our stock, and may deter potential acquirers from making premium offers to acquire the Company, factors which may depress the market price of our stock.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Sales of Unregistered Securities

None.

Issuer Purchases of Equity Securities

Issuer purchases of equity securities during the quarter ended June 30, 2013 were:

	Total Number of Shares Purchased During the Period	Average Price Paid Per Share for Period Presented	Total Cumulative Number of Shares Purchased as Part of Publicly Announced Plan (1)	Maximum Dollar
April 1, 2013 — April 30, 2013	47,050	\$2.53	1,128,691	\$9,773,391
May 1, 2013 — May 31, 2013	209,793	\$2.43	1,338,484	\$9,263,953
June 1, 2013 — June 30, 2013	995,916 1,252,759	\$2.40	2,334,400 2,334,400	\$6,877,331 \$6,877,331

(1) On February 27, 2013, our board of directors modified our stock buyback program originally adopted in February 2009 to increase repurchases to an aggregate of \$7.0 million, and subsequently, on March 13, 2013, increased the stock buyback program again for repurchases of up to an aggregate of \$12.0 million. The timing of stock repurchases and the number of shares of common stock to be repurchased are in compliance with Rule 10b-18 under the Securities Exchange Act of 1934. The timing and extent of the repurchase depends upon market conditions, applicable legal and contractual requirements, and other factors.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES None.

ITEM 4. MINE SAFETY DISCLOSURES Not applicable.

ITEM 5. OTHER INFORMATION None.

19

#### **ITEM 6. EXHIBITS**

Exhibit Number	Description
3.1	Amended and Restated Certificate of Incorporation of Digirad Corporation (Incorporated by reference to the exhibits to the Company's report on Form 8-K originally filed with the Commission on May 3, 2006, as amended thereafter).
3.2	Amended and Restated Bylaws of Digirad Corporation (Incorporated by reference to the exhibits to the Company's report on Form 8-K originally filed with the Commission on May 9, 2007).
3.3	Certificate of Designation of Rights, Preferences and Privileges of Series B Participating Preferred Stock (Incorporated by reference to the exhibits to the Company's report on Form 8-K originally filed with the Commission on May 24, 2013).
4.1	Form of Specimen Stock Certificate (Incorporated by reference to the exhibits to the Registration Statement on Form S-1 (File No. 333-113760) originally filed with the Commission on March 19, 2004, as amended on May 24, 2004).
4.2	Preferred Stock Rights Agreement, by and between Digirad Corporation and American Stock Transfer and Trust Company, dated November 22, 2005 (Incorporated by reference to the exhibits to the Registration Statement on the Company's report on Form 8-K originally filed with the Commission on November 29, 2005).
4.3	Tax Benefit Preservation Plan by and between Digirad Corporation and American Stock Transfer and Trust Company, dated as of May 23, 2013 (Incorporated by reference to the exhibits to the Company's report on Form 8-K originally filed with the Commission on May 24, 2013).
31.1*	Certification of President and Chief Executive Officer pursuant to Rules 13a-14(a) and 15d-14(a) promulgated pursuant to the Securities Exchange Act of 1934, as amended.
31.2*	Certification of Chief Financial Officer pursuant to Rules 13a-14(a) and 15d-14(a) promulgated pursuant to the Securities Exchange Act of 1934, as amended.
32.1**	Certification of President and Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document***
101.SCH	XBRL Taxonomy Extension Schema***

101.CAL	XBRL Taxonomy Extension Calculation Linkbase***
101.LAB	XBRL Taxonomy Extension Labels Linkbase***
101.PRE	XBRL Taxonomy Extension Presentation Linkbase***
101.DEF	XBRL Taxonomy Extension Definition Linkbase***

\*Filed herewith.

This certification is being furnished solely to accompany this quarterly report pursuant to 18 U.S.C. § 1350, and is \*\* not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of Digirad Corporation, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

\*\*\* Furnished, not filed.

#### SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# DIGIRAD CORPORATION

Date: August 1, 2013	By:	/s/ MATTHEW G. MOLCHAN Matthew G. Molchan President and Chief Executive Officer (Principal Executive Officer)
Date: August 1, 2013	By:	/s/ JEFFRY R. KEYES Jeffry R. Keyes Chief Financial Officer (Principal Financial and Accounting Officer)