

NORFOLK SOUTHERN CORP  
Form 8-K  
November 23, 2004

---

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

---

**FORM 8-K**

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(D)  
OF THE SECURITIES ACT OF 1934

Date of Report (Date of earliest event reported):

November 23, 2004

***NORFOLK SOUTHERN CORPORATION***

(Exact name of registrant as specified in its charter)

Virginia  
(State or other jurisdiction  
Of incorporation)

1-8339  
(Commission  
File Number)

52-1188014  
(IRS Employer  
Identification No.)

Three Commercial Place  
Norfolk, Virginia 23510-9241  
(Address of principal executive offices)

(757) 629-2680  
(Registrant's telephone number, including area code)

No Change  
(Former name or former address, if changed since last report)

---

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 1.01** Entry into a Material Definitive Agreement

On November 23, 2004, the Performance-Based Compensation Committee of the Norfolk Southern Corporation Board of Directors approved the Form of 2005 Incentive Stock Option and Non-Qualified Stock Option Agreement, Form of 2005 Restricted Share Agreement and Form of 2005 Performance Share Unit Award under the Norfolk Southern Corporation Long-Term Incentive Plan and the Form of 2005 Restricted Stock Unit Agreement under the Norfolk Southern Corporation Restricted Stock Unit Plan, each attached hereto as an exhibit.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

---

SIGNATURES

**NORFOLK SOUTHERN CORPORATION**  
(Registrant)

/s/ Dezora M. Martin

\_\_\_\_\_  
Name: Dezora M. Martin  
Title: Corporate Secretary

Date: November 23, 2004

**EXHIBIT INDEX**

| <u>Exhibit Number</u> | <u>Description</u>  |
|-----------------------|---|
| 99                    | Form of 2005 Incentive Stock Option and Non-Qualified Stock Option Agreement under the Norfolk Southern Corporation Long-Term Incentive Plan. |
| 99                    | Form of 2005 Restricted Share Agreement under the Norfolk Southern Corporation Long-Term Incentive Plan.                                      |

Edgar Filing: NORFOLK SOUTHERN CORP - Form 8-K

- 99 Form of 2005 Performance Share Unit Award under the Norfolk Southern Corporation Long-Term Incentive Plan.
  
- 99 Form of 2005 Restricted Stock Unit Agreement under the Norfolk Southern Corporation Restricted Stock Unit Plan.