

PROTECTIVE LIFE CORP  
Form 10-Q  
May 06, 2016  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2016

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-11339

PROTECTIVE LIFE CORPORATION  
(Exact name of registrant as specified in its charter)

DELAWARE 95-2492236  
(State or other jurisdiction of incorporation or organization) (IRS Employer Identification Number)

2801 HIGHWAY 280 SOUTH  
BIRMINGHAM, ALABAMA 35223  
(Address of principal executive offices and zip code)

Registrant's telephone number, including area code (205) 268-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated Filer

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Non-accelerated filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Number of shares of Common Stock, \$0.01 Par Value, outstanding as of April 18, 2016: 1,000

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PROTECTIVE LIFE CORPORATION  
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 FOR QUARTERLY PERIOD ENDED MARCH 31, 2016

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PROTECTIVE LIFE CORPORATION  
CONSOLIDATED CONDENSED STATEMENTS OF INCOME  
(Unaudited)

|  | Successor Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 |            | Predecessor Company<br>February<br>1, 2015<br>to<br>March 31,<br>2015 | January 1, 2015<br>to<br>January 31, 2015 |
|--|---|------------|---|---|
|  | (Dollars In Thousands)  |            | (Dollars In Thousands,<br>Except Per Share Amounts)                   |   |
| Revenues   |   |            |   |   |
| Premiums and policy fees   | \$852,795   | \$509,008  | \$  | 261,866                                   |
| Reinsurance ceded  | (310,327 )  | (141,401 ) | (89,956   | )   |
| Net of reinsurance ceded   | 542,468   | 367,607    | 171,910   |   |
| Net investment income  | 475,117   | 288,872    | 175,180   |   |
| Realized investment gains (losses):  |   |            |   |   |
| Derivative financial instruments   | (73,499 )   | 33,641     | (123,274  | )   |
| All other investments  | 81,728  | (35,056 )  | 81,153  |   |
| Other-than-temporary impairment losses   | (2,769 )  | —          | (636  | )   |
| Portion recognized in other comprehensive income (before taxes)  | 152   | —          | 155   |   |
| Net impairment losses recognized in earnings   | (2,617 )  | —          | (481  | )   |
| Other income   | 103,716   | 67,263     | 36,421  |   |
| Total revenues   | 1,126,913   | 722,327    | 340,909   |   |
| Benefits and expenses  |   |            |   |   |
| Benefits and settlement expenses, net of reinsurance ceded: (2016 and 2015 Successor - \$299,873 and \$117,208); (2015 Predecessor - \$87,674) | 714,545   | 486,299    | 267,287   |   |
| Amortization of deferred policy acquisition costs and value of business acquired   | 30,746  | 27,897     | 4,072   |   |
| Other operating expenses, net of reinsurance ceded: (2016 and 2015 Successor - \$48,311 and \$35,036); (2015 Predecessor - \$17,056)           | 209,780   | 115,304    | 68,368  |   |
| Total benefits and expenses  | 955,071   | 629,500    | 339,727   |   |
| Income before income tax   | 171,842   | 92,827     | 1,182   |   |
| Income tax expense (benefit)   | 56,494  | 29,966     | (327  | )   |
| Net income   | \$115,348   | \$62,861   | \$  | 1,509                                     |
| Net income - basic   |   |            | \$  | 0.02                                      |
| Net income - diluted   |   |            | \$  | 0.02                                      |
| Cash dividends paid per share  |   |            | \$  | —   |
| Average shares outstanding - basic   |   |            | 80,452,848  |   |
| Average shares outstanding - diluted   |   |            | 81,759,287  |   |

See Notes to Consolidated Condensed Financial Statements



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PROTECTIVE LIFE CORPORATION  
CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(Unaudited)

|  | Successor Company  |  | Predecessor Company                       |
|--|--|--|---|
|  | For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February 1,<br>2015<br>to<br>March 31,<br>2015 | January 1, 2015<br>to<br>January 31, 2015 |
|  | (Dollars In Thousands)                                   |  | (Dollars In Thousands)                    |
| Net income   | \$115,348  | \$62,861                                       | \$ 1,509                                  |
| Other comprehensive income (loss):   |  |  |   |
| Change in net unrealized gains (losses) on investments, net of income tax: (Successor 2016 - \$236,350; 2015 - \$(157,355)); (Predecessor 2015 - \$259,738)  | 438,936  | (292,233 )                                     | 482,370                                   |
| Reclassification adjustment for investment amounts included in net income, net of income tax: (Successor 2016 - \$(1,028); 2015 - \$(131)); (Predecessor 2015 - \$(2,244))   | (1,910 )   | (242 )   | (4,166 )                                  |
| Change in net unrealized gains (losses) relating to other-than-temporary impaired investments for which a portion has been recognized in earnings, net of income tax: (Successor 2016 - \$159; 2015 - \$0); (Predecessor 2015 - \$(131)) | 294  | —  | (243 )                                    |
| Change in accumulated (loss) gain - derivatives, net of income tax: (Successor 2016 - \$0; 2015 - \$(12)); (Predecessor 2015 - \$5)  | —  | (23 )  | 9   |
| Reclassification adjustment for derivative amounts included in net income, net of income tax: (Successor 2016 - \$0; 2015 - \$31); (Predecessor 2015 - \$13)   | —  | 59   | 23  |
| Change in postretirement benefits liability adjustment, net of income tax: (Successor 2016 - \$0; 2015 - \$0); (Predecessor 2015 - \$(6,475))  | —  | —  | (12,025 )                                 |
| Total other comprehensive income (loss)  | 437,320  | (292,439 )                                     | 465,968                                   |
| Total comprehensive income (loss)  | \$552,668  | \$(229,578)                                    | \$ 467,477                                |

See Notes to Consolidated Condensed Financial Statements

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PROTECTIVE LIFE CORPORATION  
 CONSOLIDATED CONDENSED BALANCE SHEETS  
 (Unaudited)

|  | Successor Company          |                               |
|--|----------------------------|-------------------------------|
|  | As of<br>March 31,<br>2016 | As of<br>December 31,<br>2015 |
|  | (Dollars In Thousands)     |                               |
| Assets   |                            |                               |
| Fixed maturities, at fair value (amortized cost: Successor 2016 - \$39,049,618; 2015 - \$38,457,049) | \$37,139,180               | \$35,573,250                  |
| Fixed maturities, at amortized cost (fair value: Successor 2016 - \$2,757,674; 2015 - \$515,000)     | 2,783,302                  | 593,314                       |
| Equity securities, at fair value (cost: Successor 2016 - \$715,478; 2015 - \$732,485)                | 722,149                    | 739,263                       |
| Mortgage loans (related to securitizations: Successor 2016 - \$331,612; 2015 - \$359,181)            | 5,689,960                  | 5,662,812                     |
| Investment real estate, net of accumulated depreciation (2016 - \$170; 2015 - \$133)                 | 8,231                      | 11,118                        |
| Policy loans   | 1,684,088                  | 1,699,508                     |
| Other long-term investments  | 765,739                    | 622,567                       |
| Short-term investments   | 449,278                    | 268,718                       |
| Total investments  | 49,241,927                 | 45,170,550                    |
| Cash   | 354,144                    | 396,072                       |
| Accrued investment income  | 489,820                    | 473,598                       |
| Accounts and premiums receivable   | 111,457                    | 62,459                        |
| Reinsurance receivables  | 5,515,548                  | 5,536,751                     |
| Deferred policy acquisition costs and value of business acquired                                     | 1,868,995                  | 1,558,808                     |
| Goodwill   | 732,443                    | 732,443                       |
| Other intangibles, net of accumulated amortization (Successor 2016 - \$48,197; 2015 - \$37,869)      | 634,803                    | 645,131                       |
| Property and equipment, net of accumulated depreciation (Successor 2016 - \$10,537; 2015 - \$8,277)  | 102,875                    | 102,865                       |
| Other assets   | 156,109                    | 153,222                       |
| Income tax receivable  | 9,845                      | —                             |
| Assets related to separate accounts  |                            |                               |
| Variable annuity   | 12,789,776                 | 12,829,188                    |
| Variable universal life  | 819,259                    | 827,610                       |
| Total assets   | \$72,827,001               | \$68,488,697                  |

See Notes to Consolidated Condensed Financial Statements

Table of ContentsPROTECTIVE LIFE CORPORATION  
CONSOLIDATED CONDENSED BALANCE SHEETS

(continued)

(Unaudited)

|   | Successor Company          |                               |
|---|----------------------------|-------------------------------|
|   | As of<br>March 31,<br>2016 | As of<br>December 31,<br>2015 |
|   | (Dollars In Thousands)     |                               |
| Liabilities   |                            |                               |
| Future policy benefits and claims   | \$30,391,287               | \$29,703,897                  |
| Unearned premiums   | 730,845                    | 723,536                       |
| Total policy liabilities and accruals   | 31,122,132                 | 30,427,433                    |
| Stable value product account balances   | 2,098,870                  | 2,131,822                     |
| Annuity account balances  | 10,765,723                 | 10,719,862                    |
| Other policyholders' funds  | 1,212,476                  | 1,069,572                     |
| Other liabilities   | 2,131,005                  | 1,693,310                     |
| Income tax payable  | —                          | 49,957                        |
| Deferred income taxes   | 1,344,066                  | 997,281                       |
| Non-recourse funding obligations  | 2,866,735                  | 685,684                       |
| Repurchase program borrowings   | 660,000                    | 438,185                       |
| Debt  | 1,525,507                  | 1,588,806                     |
| Subordinated debt securities  | 446,903                    | 448,763                       |
| Liabilities related to separate accounts  |                            |                               |
| Variable annuity  | 12,789,776                 | 12,829,188                    |
| Variable universal life   | 819,259                    | 827,610                       |
| Total liabilities   | 67,782,452                 | 63,907,473                    |
| Commitments and contingencies - Note 10   | 0                          | 0                             |
| Shareowner's equity   |                            |                               |
| Common Stock, Successor: 2016 and 2015 - \$.01 par value; shares authorized: 5,000;<br>shares issued: 1,000   | —                          | —                             |
| Additional paid-in-capital  | 5,554,059                  | 5,554,059                     |
| Treasury stock, at cost   | —                          | —                             |
| Retained earnings   | 294,304                    | 268,299                       |
| Accumulated other comprehensive income (loss):  |                            |                               |
| Net unrealized gains (losses) on investments, net of income tax: (Successor 2016 -<br>\$(435,963); 2015 - \$(671,285))  | (809,646)                  | (1,246,672)                   |
| Net unrealized (losses) gains relating to other-than-temporary impaired investments for<br>which a portion has been recognized in earnings, net of income tax: (Successor 2016 -<br>\$(53); 2015 - \$(212)) | (99)                       | (393)                         |
| Postretirement benefits liability adjustment, net of income tax: (Successor 2016 -<br>\$3,194; 2015 - \$3,194)  | 5,931                      | 5,931                         |
| Total shareowner's equity   | 5,044,549                  | 4,581,224                     |
| Total liabilities and shareowner's equity   | \$72,827,001               | \$68,488,697                  |

See Notes to Consolidated Condensed Financial Statements





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PROTECTIVE LIFE CORPORATION  
 CONSOLIDATED CONDENSED STATEMENTS OF SHAREOWNER'S EQUITY  
 (Unaudited)

|  | Additional<br>Common<br>Paid-In-<br>Stock<br>Capital | Treasury<br>Stock | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total<br>Shareowner's<br>equity |
|--|--|-------------------|----------------------|--|---------------------------------|
| (Dollars In Thousands)   |  |                   |                      |  |                                 |
| Successor Company  |  |                   |                      |  |                                 |
| Balance, December 31, 2015                                     | \$-5,554,059   | \$                | -\$268,299           | \$(1,241,134)  | \$4,581,224                     |
| Net income for the three months ended March 31, 2016           |  |                   | 115,348              |  | 115,348                         |
| Other comprehensive income                                     |  |                   |                      | 437,320  | 437,320                         |
| Comprehensive income for the three months ended March 31, 2016 |  |                   |                      |  | 552,668                         |
| Dividends to parent  |  |                   | (89,343)             |  | (89,343)                        |
| Balance, March 31, 2016  | \$-5,554,059   | \$                | -\$294,304           | \$(803,814)  | \$5,044,549                     |

See Notes to Consolidated Condensed Financial Statements

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PROTECTIVE LIFE CORPORATION  
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS  
(Unaudited)

|   | Successor Company      |              | Predecessor Company    |
|---|------------------------|--------------|------------------------|
|   | For The                | February     |                        |
|   | Three                  | 1, 2015      | January 1, 2015        |
|   | Months                 | to           | to                     |
|   | Ended                  | March 31,    | January 31, 2015       |
|   | March 31,              | 2015         |                        |
|   | 2016                   |              |                        |
|   | (Dollars In Thousands) |              | (Dollars In Thousands) |
| Cash flows from operating activities  |                        |              |                        |
| Net income  | \$ 115,348             | \$ 62,861    | \$ 1,509               |
| Adjustments to reconcile net income to net cash provided by operating activities:                   |                        |              |                        |
| Realized investment (gains) losses  | (5,612 )               | 1,415        | 42,602                 |
| Amortization of DAC and VOBA  | 30,746                 | 27,897       | 4,072                  |
| Capitalization of DAC   | (80,228 )              | (49,191 )    | (22,489 )              |
| Depreciation and amortization expense   | 13,829                 | 8,335        | 820                    |
| Deferred income tax   | 111,312                | 28,509       | 30,791                 |
| Accrued income tax  | (59,802 )              | 80,549       | (32,803 )              |
| Interest credited to universal life and investment products   | 156,748                | 130,209      | 79,088                 |
| Policy fees assessed on universal life and investment products                                      | (314,612 )             | (188,403 )   | (90,288 )              |
| Change in reinsurance receivables   | 21,203                 | 11,571       | (85,081 )              |
| Change in accrued investment income and other receivables   | (55,181 )              | (6,242 )     | (5,789 )               |
| Change in policy liabilities and other policyholders' funds of traditional life and health products | (28,581 )              | (112,286 )   | 176,980                |
| Trading securities:   |                        |              |                        |
| Maturities and principal reductions of investments  | 23,280                 | 27,556       | 17,946                 |
| Sale of investments   | 112,158                | 31,584       | 26,422                 |
| Cost of investments acquired  | (131,030 )             | (75,342 )    | (27,289 )              |
| Other net change in trading securities  | 22,791                 | 51,908       | (26,901 )              |
| Amortization of premiums and accretion of discounts on investments and mortgage loans               | 97,131                 | 67,285       | 12,930                 |
| Change in other liabilities   | 90,571                 | (222,769 )   | 238,592                |
| Other, net  | (10,303 )              | 77,909       | (149,889 )             |
| Net cash provided by (used in) operating activities   | \$ 109,768             | \$ (46,645 ) | \$ 191,223             |

See Notes to Consolidated Condensed Financial Statements

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CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(Unaudited)

(continued)

|  | Successor Company      |                        | Predecessor Company    |
|--|------------------------|------------------------|------------------------|
|  | For The                | February 1,            | January 1,             |
|  | Three                  | 2015                   | 2015                   |
|  | Months                 | to                     | to                     |
|  | Ended                  | March 31,              | January 31,            |
|  | March 31,              | 2015                   | 2015                   |
|  | 2016                   |                        |                        |
|  | (Dollars In Thousands) | (Dollars In Thousands) | (Dollars In Thousands) |
| Cash flows from investing activities                                   |                        |                        |                        |
| Maturities and principal reductions of investments, available-for-sale | \$290,533              | \$45,713               | \$59,028               |
| Sale of investments, available-for-sale                                | 468,021                | 712,281                | 191,062                |
| Cost of investments acquired, available-for-sale                       | (1,348,046 )           | (1,188,255)            | (149,887 )             |
| Change in investments, held-to-maturity                                | (2,208,000 )           | (20,000 )              | —                      |
| Mortgage loans:  |                        |                        |                        |
| New lendings   | (271,230 )             | (248,508 )             | (100,530 )             |
| Repayments   | 226,869                | 223,644                | 45,741                 |
| Change in investment real estate, net                                  | 2,644                  | 21                     | 7                      |
| Change in policy loans, net  | 15,420                 | 16,502                 | 6,365                  |
| Change in other long-term investments, net                             | 7,648                  | (34,077 )              | (25,339 )              |
| Change in short-term investments, net                                  | (199,246 )             | 11,049                 | (40,314 )              |
| Net unsettled security transactions                                    | 123,117                | 5,100                  | 37,510                 |
| Purchase of property and equipment                                     | (3,649 )               | (709 )                 | (649 )                 |
| Amounts received from reinsurance transaction                          | 325,800                | —                      | —                      |
| Net cash (used in) provided by investing activities                    | \$(2,570,119)          | \$(477,239)            | \$22,994               |
| Cash flows from financing activities                                   |                        |                        |                        |
| Borrowings under line of credit arrangements and debt                  | \$90,000               | \$155,000              | \$—                    |
| Principal payments on line of credit arrangement and debt              | (127,888 )             | (110,700 )             | (60,000 )              |
| Issuance (repayment) of non-recourse funding obligations               | 2,179,700              | 20,000                 | —                      |
| Repurchase program borrowings  | 221,815                | 460,123                | —                      |
| Dividends to shareowners   | (89,343 )              | —                      | —                      |
| Investment product deposits and change in universal life deposits      | 697,099                | 462,674                | 169,233                |
| Investment product withdrawals   | (552,960 )             | (471,218 )             | (240,147 )             |
| Other financing activities, net  | —                      | 68                     | (4 )                   |
| Net cash provided by (used in) financing activities                    | \$2,418,423            | \$515,947              | \$(130,918)            |
| Change in cash   | (41,928 )              | (7,937 )               | 83,299                 |
| Cash at beginning of period  | 396,072                | 462,710                | 379,411                |
| Cash at end of period  | \$354,144              | \$454,773              | \$462,710              |

See Notes to Consolidated Condensed Financial Statements

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PROTECTIVE LIFE CORPORATION  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Unaudited)

1. BASIS OF PRESENTATION

Basis of Presentation

On February 1, 2015, Protective Life Corporation (the “Company”) became a wholly owned subsidiary of The Dai-ichi Life Insurance Company, Limited, a kabushiki kaisha organized under the laws of Japan (“Dai-ichi Life”), when DL Investment (Delaware), Inc. a wholly owned subsidiary of Dai-ichi Life, merged with and into the Company (the “Merger”). Prior to February 1, 2015, and for the periods reported as “predecessor”, the Company’s stock was publicly traded on the New York Stock Exchange. Subsequent to the Merger date, the Company remains as an SEC registrant within the United States. The Company is a holding company with subsidiaries that provide financial services through the production, distribution, and administration of insurance and investment products. The Company markets individual life insurance, credit life and disability insurance, guaranteed investment contracts, guaranteed funding agreements, fixed and variable annuities, and extended service contracts throughout the United States. The Company also maintains a separate segment devoted to the acquisition of insurance policies from other companies. Founded in 1907, Protective Life Insurance Company (“PLICO”) is the Company’s largest operating subsidiary.

In conjunction with the Merger, the Company elected to apply “pushdown” accounting by applying the guidance allowed by ASC Topic 805, Business Combinations, including the initial recognition of most of the Company’s assets and liabilities at fair value as of the acquisition date, and similarly recognizing goodwill calculated based on the terms of the transaction and the fair value of the new basis of net assets of the Company. The new basis of accounting will be the basis of the accounting records for assets and liabilities held at the acquisition date in the preparation of future financial statements and related disclosures after the Merger date.

These financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for the interim periods presented herein. Such accounting principles differ from statutory reporting practices used by insurance companies in reporting to state regulatory authorities. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. In the opinion of management, the accompanying financial statements reflect all adjustments (consisting only of normal recurring items) necessary for a fair statement of the results for the interim periods presented. Operating results for the three months ended March 31, 2016 (Successor Company) are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2016 (Successor Company). The year-end consolidated condensed financial data included herein was derived from audited financial statements but does not include all disclosures required by GAAP within this report. For further information, refer to the consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2015 (Successor Company).

The operating results of companies in the insurance industry have historically been subject to significant fluctuations due to changing competition, economic conditions, interest rates, investment performance, insurance ratings, claims, persistency, and other factors.

Entities Included

The consolidated condensed financial statements for the predecessor and successor periods presented in this report include the accounts of Protective Life Corporation and subsidiaries and its affiliate companies in which the Company holds a majority voting or economic interest. Intercompany balances and transactions have been eliminated.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant Accounting Policies

For a full description of significant accounting policies, see Note 2 to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 (Successor Company). There were no significant changes to the Company's accounting policies during the three months ended March 31, 2016 (Successor Company).

Accounting Pronouncements Recently Adopted

Accounting Standards Update ("ASU") No. 2015-02-Consolidation-Amendments to the Consolidation Analysis. This Update makes several targeted changes to generally accepted accounting principles, including a) eliminating the presumption that a general partner should consolidate a limited partnership and b) eliminating the consolidation model specific to limited partnerships. The amendments also clarify when fees and related party relationships should be considered in the consolidation of variable interest entities. The amendments in this Update are effective for annual and interim periods beginning after December 15, 2015. The Update did not impact the Company's financial position or results of operations, and the Company is prepared to comply with the revised guidance in future periods.

ASU No. 2015-03-Interest-Imputation of Interest. The objective of this Update is to eliminate diversity in practice related to the presentation of debt issuance costs. The amendments in this Update require that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this Update. The Update is effective for fiscal years beginning after December 15, 2015, and



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requires revised presentation of debt issuance costs in all periods presented in the financial statements. The Update did not impact the Company's financial position or results of operations, and the Company is prepared to comply with the revised guidance in future periods.

ASU No. 2015-15 - Interest - Imputation of Interest - Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements. The objective of this Update is to clarify the SEC Staff's position on presenting and measuring debt issuance costs incurred in connection with line-of-credit arrangements given the lack of guidance on the topic in ASU No. 2015-03. This Update reflects the SEC Staff's decision to not object when an entity defers and presents debt issuance costs as an asset and subsequently amortize the deferred debt issuance costs ratably over the term of the line-of-credit arrangement. The Update did not impact the Company's financial position or results of operations, and the Company is prepared to comply with the revised guidance in future periods.

ASU No. 2015-05 - Intangibles - Goodwill and Other - Internal-Use Software. The amendments in this Update provide guidance to customers about whether a cloud computing arrangement includes a software license. If a cloud computing arrangement includes a software license, then the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. If a cloud computing arrangement does not include a software license, the customer should account for the arrangement as a service contract. The guidance will not change GAAP for a customer's accounting for service contracts. The Update is effective for annual and interim periods beginning after December 15, 2015. The Update did not impact the Company's financial position or results of operations, and the Company is prepared to comply with the revised guidance in future periods.

### Accounting Pronouncements Not Yet Adopted

ASU No. 2014-09-Revenue from Contracts with Customers (Topic 606). This Update provides for significant revisions to the recognition of revenue from contracts with customers across various industries. Under the new guidance, entities are required to apply a prescribed 5-step process to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The accounting for revenues associated with insurance products is not within the scope of this Update. The Update was originally effective for annual and interim periods beginning after December 15, 2016. However, in August 2015, the FASB issued ASU No. 2015-14 - Revenues from Contracts with Customers: Deferral of the Effective Date, to defer the effective date of ASU No. 2014-09 by one year to annual and interim periods beginning after December 15, 2017. Early adoption will be allowed, but not before the original effective date. The Company is reviewing its policies and processes to ensure compliance with the requirements in this Update, upon adoption, and assessing the impact this standard will have on its non-insurance operations.

ASU No. 2014-15-Presentation of Financial Statements-Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This Update will require management to assess an entity's ability to continue as a going concern, and will require footnote disclosures in certain circumstances. Under the updated guidance, management should consider relevant conditions and evaluate whether it is probable that the entity will be unable to meet its obligations within one year after the issuance date of the financial statements. The Update is effective for annual periods ending December 31, 2016 and for annual and interim periods thereafter, with early adoption permitted. The amendments in this Update will not impact the Company's financial position or results of operations. However, the new guidance will require a formal assessment of going concern by management based on criteria prescribed in the new guidance. The Company is reviewing its policies and processes to ensure compliance with the new guidance.

ASU No. 2015-09 - Financial Services-Insurance (Topic 944): Disclosures about Short-Duration Contracts. The amendments in this Update require additional disclosures for short-duration contracts issued by insurance entities. The additional disclosures focus on the liability for unpaid claims and claim adjustment expenses and include incurred and

paid claims development information by accident year in tabular form, along with a reconciliation of this information to the statement of financial position. For accident years included in the development tables, the amendments also require disclosure of the total incurred-but-not-reported liabilities and expected development on reported claims, along with claims frequency information unless impracticable. Finally, the amendments require disclosure of the historical average annual percentage payout of incurred claims. With the exception of the current reporting period, claims development information may be presented as supplementary information. The Update is effective for annual periods beginning after December 15, 2015 and interim periods beginning after December 15, 2016. The Company does not anticipate that the additional disclosures introduced in this Update will be material to its financial statements.

ASU No. 2016-01 - Financial Instruments - Recognition and Measurement of Financial Assets and Financial Liabilities. The amendments in this Update address certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. Most notably, the Update requires that equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) be measured at fair value with changes in fair value recognized in net income. The amendments in this Update are effective for annual and interim periods beginning after December 15, 2017. The Company is reviewing its policies and processes to ensure compliance with the revised guidance.

ASU No. 2016-02 - Leases. The amendments in this Update address certain aspects of recognition, measurement, presentation, and disclosure of leases. The most significant change will relate to the accounting model used by lessees. The Update will require all leases with terms greater than 12 months to be recorded on the balance sheet in the form of a lease asset and liability. The amendments in the Update are effective for annual and interim periods beginning after December 15, 2018. The Company is reviewing its policies and processes to ensure compliance with the revised guidance.

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## 3. REINSURANCE AND FINANCING TRANSACTIONS

On January 15, 2016, PLICO completed the transaction contemplated by the Master Agreement, dated September 30, 2015 (the “Master Agreement”), with Genworth Life and Annuity Insurance Company (“GLAIC”). Pursuant to the Master Agreement, effective January 1, 2016, PLICO entered into a reinsurance agreement (the “Reinsurance Agreement”) under the terms of which PLICO coinsures certain term life insurance business of GLAIC (the “GLAIC Block”). In connection with the reinsurance transaction, on January 15, 2016, Golden Gate Captive Insurance Company (“Golden Gate”), a wholly owned subsidiary of PLICO, and Steel City, LLC (“Steel City”), a newly formed wholly owned subsidiary of the Company, entered into an 18-year transaction to finance \$2.188 billion of “XXX” reserves related to the acquired GLAIC Block and the other term life insurance business reinsured to Golden Gate by PLICO and West Coast Life Insurance Company (“WCL”), a direct wholly owned subsidiary of PLICO. Steel City issued notes with an aggregate initial principal amount of \$2.188 billion to Golden Gate in exchange for a surplus note issued by Golden Gate with an initial principal amount of \$2.188 billion. Through the structure, Hannover Life Reassurance Company of America (Bermuda) Ltd., The Canada Life Assurance Company (Barbados Branch) and Nomura Americas Re Ltd. (collectively, the “Risk-Takers”) provide credit enhancement to the Steel City notes for the 18-year term in exchange for credit enhancement fees. The transaction is “non-recourse” to PLICO, WCL and the Company, meaning that none of these companies are liable to reimburse the Risk-Takers for any credit enhancement payments required to be made. In connection with the transaction, the Company has entered into certain support agreements under which it guarantees or otherwise supports certain obligations of Golden Gate or Steel City, including a guarantee of the fees to the Risk-Takers. As a result of the financing transaction described above, the \$800 million of Golden Gate Series A Surplus Notes held by the Company were contributed to PLICO and then subsequently contributed to Golden Gate, which resulted in the extinguishment of these notes. Also on January 15, 2016, Golden Gate paid an extraordinary dividend of \$300 million to PLICO as approved by the Vermont Department of Financial Regulation.

The transactions described above resulted in an increase to total assets and total liabilities of \$2.8 billion. Of the \$2.8 billion increase in total assets, \$0.6 billion was the result of the reinsurance transaction with GLAIC which included a \$280 million increase in VOBA. The remaining \$2.2 billion increase to total assets and liabilities is associated with the financing transaction between Golden Gate and Steel City.

The Company considered whether the Reinsurance Agreement constituted the purchase of a business for accounting and reporting purposes pursuant to ASC 805, Business Combinations. While the transaction included a continuation of the revenue-producing activities associated with the reinsured policies, it did not result in the acquisition of a market distribution system, sales force or production techniques. Based on Management’s decision not to pursue distribution opportunities or future sales related to the reinsured policies, the Company accounted for the transaction as a reinsurance agreement under ASC 944, Insurance Contracts and asset acquisition under ASC 805. Accordingly, the Company recorded the assets and liabilities acquired under the reinsurance agreement at fair value and recognized an intangible asset (value of business acquired or “VOBA”) equal to the excess of the fair value of assets acquired over liabilities assumed, measured in accordance with the Company’s accounting policies for insurance and reinsurance contracts that it issues or holds pursuant to ASC 944.

## 4. DAI-ICHI MERGER

On February 1, 2015 the Company, subsequent to required approvals from the Company’s shareholders and relevant regulatory authorities, became a wholly owned subsidiary of Dai-ichi Life as contemplated by the Agreement and Plan of Merger (the “Merger Agreement”) with Dai-ichi Life and DL Investment (Delaware), Inc., a Delaware corporation and wholly owned subsidiary of Dai-ichi Life, which provided for the Merger of DL Investment (Delaware), Inc. with and into the Company, with the Company surviving the Merger as a wholly owned subsidiary of Dai-ichi Life. On February 1, 2015 each share of the Company’s common stock outstanding was converted into the right to receive \$70 per share, without interest (the “Per Share Merger Consideration”). The aggregate cash consideration paid in connection

with the Merger for the outstanding shares of common stock was approximately \$5.6 billion and paid directly to the shareowners of record by Dai-ichi Life. The Merger provided Dai-ichi Life with a platform for growth in the United States, where it did not previously have a significant presence. In connection with the completion of the Merger, the Company's previously publicly traded equity was delisted from the NYSE, although the Company remains an SEC registrant for financial reporting purposes in the United States.

The Merger was accounted for under the acquisition method of accounting under ASC Topic 805. In accordance with ASC Topic 805-20-30, all identifiable assets acquired and liabilities assumed were measured at fair value as of the acquisition date. On the date of the Merger, goodwill of \$735.7 million represented the cost in excess of the fair value of net assets acquired (including identifiable intangibles) in the Merger, and reflected the Company's assembled workforce, future growth potential and other sources of value not associated with identifiable assets. During the measurement period subsequent to February 1, 2015, the Company made adjustments to provisional amounts related to certain tax balances that resulted in a decrease to goodwill of \$3.3 million from the amount recorded at the Merger date. The balance of goodwill associated with the Merger as of December 31, 2015 (Successor Company) and March 31, 2016 (Successor Company) was \$732.4 million. None of the goodwill is tax deductible.

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The following table summarizes the consideration paid for the acquisition and the preliminary determination of the fair value of assets acquired and liabilities assumed at the acquisition date:

|  | Fair Value<br>As of<br>February 1, 2015<br>(Dollars In Thousands) |
|--|---|
| Assets                                   |   |
| Fixed maturities                         | \$ 38,363,025   |
| Equity securities                        | 745,512   |
| Mortgage loans                           | 5,580,229   |
| Investment real estate                   | 7,456   |
| Policy loans                             | 1,751,872   |
| Other long-term investments              | 686,507   |
| Short-term investments                   | 316,167   |
| Total investments                        | 47,450,768  |
| Cash                                     | 462,710   |
| Accrued investment income                | 484,021   |
| Accounts and premiums receivable         | 112,182   |
| Reinsurance receivables                  | 5,724,020   |
| Value of business acquired               | 1,276,886   |
| Goodwill                                 | 735,712   |
| Other intangibles                        | 683,000   |
| Property and equipment                   | 104,364   |
| Other assets                             | 120,762   |
| Income tax receivable                    | 15,458  |
| Assets related to separate accounts      |   |
| Variable annuity                         | 12,970,587  |
| Variable universal life                  | 819,188   |
| Total assets                             | \$ 70,959,658   |
| Liabilities                              |   |
| Future policy and benefit claims         | \$ 30,195,841   |
| Unearned premiums                        | 682,183   |
| Total policy liabilities and accruals    | 30,878,024  |
| Stable value product account balances    | 1,932,277   |
| Annuity account balances                 | 10,941,661  |
| Other policyholders' funds               | 1,388,083   |
| Other liabilities                        | 2,188,863   |
| Deferred income taxes                    | 1,535,556   |
| Non-recourse funding obligations         | 621,798   |
| Repurchase program borrowings            | 50,000  |
| Debt                                     | 1,519,211   |
| Subordinated debt securities             | 560,351   |
| Liabilities related to separate accounts |   |
| Variable annuity                         | 12,970,587  |
| Variable universal life                  | 819,188   |
| Total liabilities                        | 65,405,599  |
| Net assets acquired                      | \$ 5,554,059  |



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### Treatment of certain acquisition related costs

The Company recorded costs related to the Merger in either the predecessor or successor periods based on the specific facts and circumstances underlying each individual transaction. Certain of these costs were fully contingent on the consummation of the Merger on February 1, 2015 (Successor Company). These costs are not expensed in either the Predecessor or Successor Company Statement of Comprehensive Income (Loss). Liabilities for payment of these contingent costs are included in the opening balance sheet as of February 1, 2015 (Successor Company), and the nature and amount of the costs are discussed below.

Fees in the amount of \$28.8 million which were paid to the Company's financial advisor related to the Merger were recorded as liabilities as of the acquisition date. In accordance with the terms of the contract, payment of these fees was contingent on the successful closing of the Merger, and became payable on the date thereof.

Certain of the Company's stock-based compensation arrangements provided for acceleration of benefits on the completion of a change-in-control event. Upon the completion of the Merger, benefits in the amount of \$138.2 million became payable to eligible employees under these arrangements. Such accounts were recorded as liabilities as of the acquisition closing date. The portion of this payable that represented expense accelerated on the merger date was \$25.4 million.

### Treatment of Benefit Plans

At or immediately prior to the Merger, each stock appreciation right with respect to shares of Common Stock granted under any Stock Plan (each, a "SAR") that were outstanding and unexercised immediately prior to the Merger and that had a base price per share of Common Stock underlying such SAR (the "Base Price") that was less than the Per Share Merger Consideration (each such SAR, an "In-the-Money SAR"), whether or not exercisable or vested, was cancelled and converted into the right to receive an amount in cash less any applicable withholding taxes, determined by multiplying (i) the excess of the Per Share Merger Consideration over the Base Price of such In-the-Money SAR by (ii) the number of shares of Common Stock subject to such In-the-Money SAR (such amount, the "SAR Consideration").

At or immediately prior to the effective time of the Merger, each restricted stock unit with respect to a share of Common Stock granted under any Stock Plan (each, a "RSU") that was outstanding immediately prior to the Merger, whether or not vested, was cancelled and converted into the right to receive an amount in cash, without interest, less any applicable withholding taxes, determined by multiplying (i) the Per Share Merger Consideration by (ii) the number of RSUs.

The number of performance shares earned for each award of performance shares granted under any Stock Plan was calculated by determining the number of performance shares that would have been paid if the subject award period had ended on the December 31 immediately preceding the Merger (based on the conditions set for payment of performance share awards for the subject award period), provided that the number of performance shares earned for each award were not less than the aggregate number of performance shares at the target performance level. Each performance share earned that was outstanding immediately prior to the Merger, whether or not vested, was cancelled and converted into the right to receive an amount in cash, without interest, less any applicable withholding taxes, determined by multiplying (i) the Per Share Merger Consideration by (ii) the number of Performance Shares.

## 5. MONY CLOSED BLOCK OF BUSINESS

In 1998, MONY Life Insurance Company ("MONY") converted from a mutual insurance company to a stock corporation ("demutualization"). In connection with its demutualization, an accounting mechanism known as a closed

block (the “Closed Block”) was established for certain individuals’ participating policies in force as of the date of demutualization. Assets, liabilities, and earnings of the Closed Block are specifically identified to support its participating policyholders. The Company acquired the Closed Block in conjunction with the acquisition of MONY in 2013.

Assets allocated to the Closed Block inure solely to the benefit of each Closed Block’s policyholders and will not revert to the benefit of MONY or the Company. No reallocation, transfer, borrowing or lending of assets can be made between the Closed Block and other portions of MONY’s general account, any of MONY’s separate accounts or any affiliate of MONY without the approval of the Superintendent of The New York State Department of Financial Services (the “Superintendent”). Closed Block assets and liabilities are carried on the same basis as similar assets and liabilities held in the general account.

The excess of Closed Block liabilities over Closed Block assets (adjusted to exclude the impact of related amounts in accumulated other comprehensive income (loss) (“AOCI”)) at the acquisition date of October 1, 2013, represented the estimated maximum future post-tax earnings from the Closed Block that would be recognized in income from continuing operations over the period the policies and contracts in the Closed Block remain in force. In connection with the acquisition of MONY, the Company developed an actuarial calculation of the expected timing of MONY’s Closed Block’s earnings as of October 1, 2013. Pursuant to the acquisition of the Company by Dai-ichi Life, this actuarial calculation of the expected timing of MONY’s Closed Block earnings was recalculated and reset as of February 1, 2015, along with the establishment of a policyholder dividend obligation as of such date.

If the actual cumulative earnings from the Closed Block are greater than the expected cumulative earnings, only the expected earnings will be recognized in the Company’s net income. Actual cumulative earnings in excess of expected cumulative earnings at any point in time are recorded as a policyholder dividend obligation because they will ultimately be paid to Closed Block policyholders as an additional policyholder dividend unless offset by future performance that is less favorable than originally expected. If a policyholder dividend obligation has been previously established and the actual Closed Block earnings in a subsequent period are less than the expected earnings for that period, the policyholder dividend obligation would be reduced (but not below



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zero). If, over the period the policies and contracts in the Closed Block remain in force, the actual cumulative earnings of the Closed Block are less than the expected cumulative earnings, only actual earnings would be recognized in income from continuing operations. If the Closed Block has insufficient funds to make guaranteed policy benefit payments, such payments will be made from assets outside the Closed Block.

Many expenses related to Closed Block operations, including amortization of VOBA, are charged to operations outside of the Closed Block; accordingly, net revenues of the Closed Block do not represent the actual profitability of the Closed Block operations. Operating costs and expenses outside of the Closed Block are, therefore, disproportionate to the business outside of the Closed Block.

Summarized financial information for the Closed Block as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company) is as follows:

|   | Successor Company          |                               |
|---|----------------------------|-------------------------------|
|   | As of<br>March 31,<br>2016 | As of<br>December 31,<br>2015 |
|   | (Dollars In Thousands)     |                               |
| Closed block liabilities  |                            |                               |
| Future policy benefits, policyholders' account balances and other policyholder liabilities  | \$5,973,811                | \$6,010,520                   |
| Policyholder dividend obligation  | 96,508                     | —                             |
| Other liabilities   | 98,312                     | 22,917                        |
| Total closed block liabilities  | 6,168,631                  | 6,033,437                     |
| Closed block assets   |                            |                               |
| Fixed maturities, available-for-sale, at fair value   | \$4,518,308                | \$4,426,090                   |
| Equity securities, available-for-sale, at fair value  | —                          | —                             |
| Mortgage loans on real estate   | 246,596                    | 247,162                       |
| Policy loans  | 739,428                    | 746,102                       |
| Cash and other invested assets  | 117,966                    | 34,420                        |
| Other assets  | 155,317                    | 166,445                       |
| Total closed block assets   | 5,777,615                  | 5,620,219                     |
| Excess of reported closed block liabilities over closed block assets  | 391,016                    | 413,218                       |
| Portion of above representing accumulated other comprehensive income:   |                            |                               |
| Net unrealized investment gains (losses) net of policyholder dividend obligation of \$(103,908) (Successor) and \$(179,360) (Successor) | —                          | (18,597 )                     |
| Future earnings to be recognized from closed block assets and closed block liabilities  | \$391,016                  | \$394,621                     |

Reconciliation of the policyholder dividend obligation is as follows:

|   | Successor Company  |  | Predecessor<br>Company                    |
|---|--|--|---|
|   | For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February 1,<br>2015<br>to<br>March 31,<br>2015 | January 1, 2015<br>to<br>January 31, 2015 |
|   | (Dollars In Thousands)                                   |  | (Dollars In Thousands)                    |
| Policyholder dividend obligation, beginning of period | \$ —   | \$ 323,432                                     | \$ 366,745                                |
| Applicable to net revenue (losses)                    | (19,572 )  | (12,855 )                                      | (1,369 )                                  |

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|  |          |           |    |         |
|--|----------|-----------|----|---------|
| Change in net unrealized investment gains (losses) allocated to the policyholder dividend obligation; includes deferred tax benefits of \$55,951 (Successor); \$20,692 (2015 - Successor); \$47,277 (2015 - Predecessor) | 116,080  | (59,119   | )  | 135,077 |
| Policyholder dividend obligation, end of period  | \$96,508 | \$251,458 | \$ | 500,453 |

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Closed Block revenues and expenses were as follows:

|                                     | Successor Company      |           | Predecessor Company    |
|-------------------------------------|------------------------|-----------|------------------------|
|                                     | For The                | February  | January 1, 2015        |
|                                     | Three                  | 1, 2015   | to                     |
|                                     | Months                 | to        | January 31, 2015       |
|                                     | Ended                  | March 31, |                        |
|                                     | March 31,              | 2015      |                        |
|                                     | 2016                   |           |                        |
|                                     | (Dollars In Thousands) |           | (Dollars In Thousands) |
| Revenues                            |                        |           |                        |
| Premiums and other income           | \$ 43,919              | \$ 31,460 | \$ 15,065              |
| Net investment income               | 50,867                 | 32,848    | 19,107                 |
| Net investment gains                | 187                    | 634       | 568                    |
| Total revenues                      | 94,973                 | 64,942    | 34,740                 |
| Benefits and other deductions       |                        |           |                        |
| Benefits and settlement expenses    | 80,055                 | 55,771    | 31,152                 |
| Other operating expenses            | 1,025                  | —         | —                      |
| Total benefits and other deductions | 81,080                 | 55,771    | 31,152                 |
| Net revenues before income taxes    | 13,893                 | 9,171     | 3,588                  |
| Income tax expense                  | 4,863                  | 3,210     | 1,256                  |
| Net revenues                        | \$ 9,030               | \$ 5,961  | \$ 2,332               |

## 6. INVESTMENT OPERATIONS

Net realized gains (losses) for all other investments are summarized as follows:

|   | Successor Company      |              | Predecessor Company    |
|---|------------------------|--------------|------------------------|
|   | For The                | February 1,  | January 1, 2015        |
|   | Three                  | 2015         | to                     |
|   | Months                 | to           | January 31, 2015       |
|   | Ended                  | March 31,    |                        |
|   | March 31,              | 2015         |                        |
|   | 2016                   |              |                        |
|   | (Dollars In Thousands) |              | (Dollars In Thousands) |
| Fixed maturities                            | \$ 5,721               | \$ 373       | \$ 6,891               |
| Equity securities                           | (166 )                 | —            | —                      |
| Impairments on corporate securities         | (2,617 )               | —            | (481 )                 |
| Modco trading portfolio                     | 78,154                 | (33,160 )    | 73,062                 |
| Other investments                           | (1,981 )               | (2,269 )     | 1,200                  |
| Total realized gains (losses) - investments | \$ 79,111              | \$ (35,056 ) | \$ 80,672              |

For the three months ended March 31, 2016 (Successor Company) and for the period of February 1, 2015 to March 31, 2015 (Successor Company), gross realized gains on investments available-for-sale (fixed maturities, equity securities, and short-term investments) were \$9.0 million and \$1.5 million and gross realized losses were \$3.5 million and \$1.1 million, respectively, including \$2.6 million of impairment losses for the three months ended March 31, 2016 (Successor Company).

For the period of January 1, 2015 to January 31, 2015 (Predecessor Company), gross realized gains on investments available-for-sale (fixed maturities, equity securities, and short-term investments) were \$6.9 million and gross realized losses were \$0.5 million, including \$0.4 million of impairment losses.

For the three months ended March 31, 2016 (Successor Company) and for the period of February 1, 2015 to March 31, 2015 (Successor Company), the Company sold securities in an unrealized gain position with a fair value (proceeds) of \$309.2 million and \$282.9 million, respectively. The gains realized on the sale of these securities were \$9.0 million and \$1.5 million, respectively.

For the period of January 1, 2015 to January 31, 2015 (Predecessor Company), the Company sold securities in an unrealized gain position with a fair value (proceeds) of \$172.6 million. The gain realized on the sale of these securities was \$6.9 million.

For the three months ended March 31, 2016 (Successor Company) and for the period of February 1, 2015 to March 31, 2015 (Successor Company), the Company sold securities in an unrealized loss position with a fair value (proceeds) of \$53.7 million and \$20.7 million, respectively. The loss realized on the sale of these securities was \$3.5 million and \$1.1 million, respectively. The Company made the decision to exit these holdings in conjunction with our overall asset liability management process.

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For the period of January 1, 2015 to January 31, 2015 (Predecessor Company), the Company sold securities in an unrealized loss position with a fair value (proceeds) of \$0.4 million. The loss realized on the sale of these securities were immaterial to the Company. The Company made the decision to exit these holdings in conjunction with our overall asset liability management process.

The amortized cost and fair value of the Company's investments classified as available-for-sale as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), are as follows:

| Successor Company<br>As of March 31, 2016      | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value | Total OTTI<br>Recognized<br>in OCI(1) |
|--|-------------------|------------------------------|-------------------------------|---------------|---------------------------------------|
| (Dollars In Thousands)                         |                   |                              |                               |               |                                       |
| Fixed maturities:                              |                   |                              |                               |               |                                       |
| Residential mortgage-backed securities         | \$ 1,849,678      | \$ 31,231                    | \$(10,032)                    | \$ 1,870,877  | \$ —                                  |
| Commercial mortgage-backed securities          | 1,465,623         | 9,163                        | (12,089)                      | 1,462,697     | —                                     |
| Other asset-backed securities                  | 992,128           | 813                          | (29,403)                      | 963,538       | —                                     |
| U.S. government-related securities             | 1,433,945         | 7,171                        | (2,236)                       | 1,438,880     | —                                     |
| Other government-related securities            | 18,667            | 40                           | (71)                          | 18,636        | —                                     |
| States, municipals, and political subdivisions | 1,729,964         | 2,865                        | (71,269)                      | 1,661,560     | —                                     |
| Corporate securities                           | 28,760,422        | 141,011                      | (1,976,233)                   | 26,925,200    | 152                                   |
| Preferred stock                                | 64,362            | 396                          | (1,795)                       | 62,963        | —                                     |
|  | 36,314,789        | 192,690                      | (2,103,128)                   | 34,404,351    | 152                                   |
| Equity securities                              | 708,667           | 14,414                       | (7,743)                       | 715,338       | —                                     |
| Short-term investments                         | 406,230           | —                            | —                             | 406,230       | —                                     |
|  | \$ 37,429,686     | \$ 207,104                   | \$(2,110,871)                 | \$ 35,525,919 | \$ 152                                |
| As of December 31, 2015                        |                   |                              |                               |               |                                       |
| Fixed maturities:                              |                   |                              |                               |               |                                       |
| Residential mortgage-backed securities         | \$ 1,773,099      | \$ 9,286                     | \$(17,112)                    | \$ 1,765,273  | \$—                                   |
| Commercial mortgage-backed securities          | 1,328,317         | 428                          | (41,858)                      | 1,286,887     | —                                     |
| Other asset-backed securities                  | 813,056           | 2,758                        | (18,763)                      | 797,051       | —                                     |
| U.S. government-related securities             | 1,566,260         | 449                          | (34,532)                      | 1,532,177     | —                                     |
| Other government-related securities            | 18,483            | —                            | (743)                         | 17,740        | —                                     |
| States, municipals, and political subdivisions | 1,729,732         | 682                          | (126,814)                     | 1,603,600     | —                                     |
| Corporate securities                           | 28,499,691        | 26,369                       | (2,682,274)                   | 25,843,786    | (605)                                 |
| Preferred stock                                | 64,362            | 192                          | (1,867)                       | 62,687        | —                                     |
|  | 35,793,000        | 40,164                       | (2,923,963)                   | 32,909,201    | (605)                                 |
| Equity securities                              | 724,226           | 13,255                       | (6,477)                       | 731,004       | —                                     |
| Short-term investments                         | 206,991           | —                            | —                             | 206,991       | —                                     |
|  | \$ 36,724,217     | \$ 53,419                    | \$(2,930,440)                 | \$ 33,847,196 | \$(605)                               |

(1)These amounts are included in the gross unrealized gains and gross unrealized losses columns above.

As of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), the Company had an additional \$2.7 billion and \$2.7 billion of fixed maturities, \$6.8 million and \$8.3 million of equity securities, and \$43.0 million and \$61.7 million of short-term investments classified as trading securities, respectively.

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The amortized cost and fair value of available-for-sale and held-to-maturity fixed maturities as of March 31, 2016 (Successor Company), by expected maturity, are shown below. Expected maturities of securities without a single maturity date are allocated based on estimated rates of prepayment that may differ from actual rates of prepayment.

|  | Successor Company      |              | Held-to-maturity       |             |
|--|------------------------|--------------|------------------------|-------------|
|  | Amortized Cost         | Fair Value   | Amortized Cost         | Fair Value  |
|  | (Dollars In Thousands) |              | (Dollars In Thousands) |             |
| Due in one year or less                | \$885,886              | \$884,908    | \$—                    | \$—         |
| Due after one year through five years  | 6,375,825              | 6,292,647    | —                      | —           |
| Due after five years through ten years | 7,616,323              | 7,541,535    | —                      | —           |
| Due after ten years                    | 21,436,755             | 19,685,261   | 2,783,302              | 2,757,674   |
|  | \$36,314,789           | \$34,404,351 | \$2,783,302            | \$2,757,674 |

During the three months ended March 31, 2016 (Successor Company) the Company recorded pre-tax other-than-temporary impairments of investments of \$2.8 million, all of which related to fixed maturities. Credit impairments recorded in earnings during the three months ended March 31, 2016 (Successor Company), were \$2.6 million. During the three months ended March 31, 2016 (Successor Company), \$0.2 million of non-credit impairment losses were recorded in other comprehensive income.

For the period of February 1, 2015 to March 31, 2015 (Successor Company), the Company did not record any pre-tax other-than-temporary impairments of investments.

There were no other-than-temporary impairments related to fixed maturities or equity securities that the Company intended to sell or expected to be required to sell for the three months ended March 31, 2016 (Successor Company) and for the period of February 1, 2015 to March 31, 2015 (Successor Company).

During the period of January 1, 2015 to January 31, 2015 (Predecessor Company), the Company recorded pre-tax other-than-temporary impairments of investments of \$0.6 million, all of which related to fixed maturities. Credit impairments recorded in earnings during the period were \$0.5 million. During the period of January 1, 2015 to January 31, 2015 (Predecessor Company), \$0.1 million of non-credit losses were recorded in other comprehensive income. There were no other-than-temporary impairments related to fixed maturities or equity securities that the Company intended to sell or expected to be required to sell for the period of January 1, 2015 to January 31, 2015 (Predecessor Company).

The following chart is a rollforward of available-for-sale credit losses on fixed maturities held by the Company for which a portion of an other-than-temporary impairment was recognized in other comprehensive income (loss):

|  | Successor Company                         | Predecessor Company                 |
|--|---|-------------------------------------|
|  |   | February 1, 2015                    |
|  | For The Three Months Ended March 31, 2016 | January 1, 2015 to January 31, 2015 |
|  |   | March 31, 2015                      |
|  | (Dollars In Thousands)                    | (Dollars In Thousands)              |

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|  |           |    |            |
|--|-----------|----|------------|
| Beginning balance  | \$ 22,761 | \$ | —\$ 15,478 |
| Additions for newly impaired securities  | 2,092     | —  | —          |
| Additions for previously impaired securities   | 525       | —  | 221        |
| Reductions for previously impaired securities due to a change in expected cash flows | (22,759   | )  | —          |
| Reductions for previously impaired securities that were sold in the current period   | —         | —  | —          |
| Ending balance   | \$ 2,619  | \$ | —\$ 15,699 |

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The following table includes the gross unrealized losses and fair value of the Company's investments that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of March 31, 2016 (Successor Company):

|  | Less Than 12 Months    |                 | 12 Months or More |                 | Total        |                 |
|--|------------------------|-----------------|-------------------|-----------------|--------------|-----------------|
|  | Fair Value             | Unrealized Loss | Fair Value        | Unrealized Loss | Fair Value   | Unrealized Loss |
|  | (Dollars In Thousands) |                 |                   |                 |              |                 |
| Residential mortgage-backed securities             | \$352,723              | \$(6,366)       | \$148,132         | \$(3,666)       | \$500,855    | \$(10,032)      |
| Commercial mortgage-backed securities              | 380,635                | (6,994)         | 455,075           | (5,095)         | 835,710      | (12,089)        |
| Other asset-backed securities                      | 664,648                | (22,415)        | 104,692           | (6,988)         | 769,340      | (29,403)        |
| U.S. government-related securities                 | 42,995                 | (106)           | 150,137           | (2,130)         | 193,132      | (2,236)         |
| Other government-related securities                | 8,000                  | (29)            | 6,231             | (42)            | 14,231       | (71)            |
| States, municipalities, and political subdivisions | 549,109                | (27,255)        | 945,325           | (44,014)        | 1,494,434    | (71,269)        |
| Corporate securities                               | 9,499,291              | (946,756)       | 11,643,681        | (1,029,477)     | 21,142,972   | (1,976,233)     |
| Preferred stock                                    | 22,800                 | (368)           | 19,512            | (1,427)         | 42,312       | (1,795)         |
| Equities   | 212,942                | (7,055)         | 21,150            | (688)           | 234,092      | (7,743)         |
|  | \$11,733,143           | \$(1,017,344)   | \$13,493,935      | \$(1,093,527)   | \$25,227,078 | \$(2,110,871)   |

RMBS had a gross unrealized loss greater than twelve months of \$3.7 million as of March 31, 2016 (Successor Company). Factors such as the credit enhancement within the deal structure, the average life of the securities, and the performance of the underlying collateral support the recoverability of these investments.

CMBS had a gross unrealized loss greater than twelve months of \$5.1 million as of March 31, 2016 (Successor Company). Factors such as the credit enhancement within the deal structure, the average life of the securities, and the performance of the underlying collateral support the recoverability of these investments.

The other asset-backed securities had a gross unrealized loss greater than twelve months of \$7.0 million as of March 31, 2016 (Successor Company). This category predominately includes student-loan backed auction rate securities, the underlying collateral, of which is at least 97% guaranteed by the Federal Family Education Loan Program ("FFELP"). These unrealized losses have occurred within the Company's auction rate securities ("ARS") portfolio since the market collapse during 2008. At this time, the Company has no reason to believe that the U.S. Department of Education would not honor the FFELP guarantee, if it were necessary.

The states, municipalities, and political subdivisions category had gross unrealized losses greater than twelve months of \$44.0 million as of March 31, 2016 (Successor Company). These declines were entirely related to changes in interest rates.

The corporate securities category had gross unrealized losses greater than twelve months of \$1.0 billion as of March 31, 2016 (Successor Company). The aggregate decline in market value of these securities was deemed temporary due to positive factors supporting the recoverability of the respective investments. Positive factors considered include credit ratings, the financial health of the issuer, the continued access of the issuer to capital markets, and other pertinent information.



As of March 31, 2016 (Successor Company), the Company had a total of 2,108 positions that were in an unrealized loss position, but the Company does not consider these unrealized loss positions to be other-than-temporary. This is based on the aggregate factors discussed previously and because the Company has the ability and intent to hold these investments until the fair values recover, and the Company does not intend to sell or expect to be required to sell the securities before recovering the Company's amortized cost of the securities.

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The following table includes the gross unrealized losses and fair value of the Company's investments that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of December 31, 2015 (Successor Company):

|  | Less Than 12 Months    |                 | 12 Months or More |                 | Total         |                 |
|--|------------------------|-----------------|-------------------|-----------------|---------------|-----------------|
|  | Fair Value             | Unrealized Loss | Fair Value        | Unrealized Loss | Fair Value    | Unrealized Loss |
|  | (Dollars In Thousands) |                 |                   |                 |               |                 |
| Residential mortgage-backed securities             | \$977,433              | \$(17,112)      | \$ —              | \$ —            | —\$977,433    | \$(17,112)      |
| Commercial mortgage-backed securities              | 1,233,518              | (41,858)        | —                 | —               | 1,233,518     | (41,858)        |
| Other asset-backed securities                      | 633,274                | (18,763)        | —                 | —               | 633,274       | (18,763)        |
| U.S. government-related securities                 | 1,291,476              | (34,532)        | —                 | —               | 1,291,476     | (34,532)        |
| Other government-related securities                | 17,740                 | (743)           | —                 | —               | 17,740        | (743)           |
| States, municipalities, and political subdivisions | 1,566,752              | (126,814)       | —                 | —               | 1,566,752     | (126,814)       |
| Corporate securities                               | 24,283,448             | (2,682,274)     | —                 | —               | 24,283,448    | (2,682,274)     |
| Preferred stock                                    | 34,685                 | (1,867)         | —                 | —               | 34,685        | (1,867)         |
| Equities   | 248,493                | (6,477)         | —                 | —               | 248,493       | (6,477)         |
|  | \$30,286,819           | \$(2,930,440)   | \$ —              | \$ —            | —\$30,286,819 | \$(2,930,440)   |

The book value of the Company's investment portfolio was marked to fair value as of February 1, 2015 (Successor Company), in conjunction with the Dai-ichi Merger which resulted in the elimination of previously unrealized gains and losses from accumulated other comprehensive income. The level of interest rates as of February 1, 2015 (Successor Company) resulted in an increase in the carrying value of the Company's investments. Since February 1, 2015 (Successor Company), interest rates have increased resulting in net unrealized losses in the Company's investment portfolio.

The Company does not consider these unrealized loss positions to be other-than-temporary, based on the aggregate factors discussed previously and because the Company has the ability and intent to hold these investments until the fair values recover, and does not intend to sell or expect to be required to sell the securities before recovering the Company's amortized cost of the securities.

As of March 31, 2016 (Successor Company), the Company had securities in its available-for-sale portfolio which were rated below investment grade of \$1.8 billion and had an amortized cost of \$2.0 billion. In addition, included in the Company's trading portfolio, the Company held \$282.7 million of securities which were rated below investment grade. Approximately \$297.6 million of the below investment grade securities were not publicly traded.

The change in unrealized gains (losses), net of income tax, on fixed maturity and equity securities, classified as available-for-sale is summarized as follows:

|                  | Successor Company      | Predecessor Company    |
|------------------|------------------------|------------------------|
|                  | For The                |                        |
|                  | Three                  | February 1,            |
|                  | Months                 | 2015                   |
|                  | Ended                  | to                     |
|                  | March 31,              | January 1, 2015        |
|                  | 2016                   | to                     |
|                  |                        | January 31, 2015       |
|                  | (Dollars In Thousands) | (Dollars In Thousands) |
| Fixed maturities | \$632,685              | \$(343,199)            |
|                  |                        | \$ 670,229             |

Equity securities (70 ) 1,511 10,226

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The amortized cost and fair value of the Company's investments classified as held-to-maturity as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), are as follows:

| Successor Company<br>As of March 31, 2016    | Amortized<br>Cost      | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value | Total OTTI<br>Recognized<br>in OCI |
|--|------------------------|------------------------------|-------------------------------|---------------|------------------------------------|
|  | (Dollars In Thousands) |                              |                               |               |                                    |
| Fixed maturities:                            |                        |                              |                               |               |                                    |
| Securities issued by affiliates:             |                        |                              |                               |               |                                    |
| Red Mountain LLC                             | \$612,302              | \$ —                         | \$ (64,382 )                  | \$547,920     | \$ —                               |
| Steel City LLC                               | 2,171,000              | 38,754                       | —                             | 2,209,754     | —                                  |
|  | \$2,783,302            | \$ 38,754                    | \$ (64,382 )                  | \$2,757,674   | \$ —                               |
| Successor Company<br>As of December 31, 2015 | Amortized<br>Cost      | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value | Total OTTI<br>Recognized<br>in OCI |
|  | (Dollars In Thousands) |                              |                               |               |                                    |
| Fixed maturities:                            |                        |                              |                               |               |                                    |
| Securities issued by affiliates:             |                        |                              |                               |               |                                    |
| Red Mountain LLC                             | \$593,314              | \$ —                         | —\$ (78,314 )                 | \$515,000     | \$ —                               |
|  | \$593,314              | \$ —                         | —\$ (78,314 )                 | \$515,000     | \$ —                               |

During the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and the period of January 1, 2015 to January 31, 2015 (Predecessor Company), the Company did not record any other-than-temporary impairments on held-to-maturity securities. The Company's held-to-maturity securities had \$64.4 million of gross unrecognized holding losses as of March 31, 2016 (Successor Company). The Company does not consider these unrecognized holding losses to be other-than-temporary based on certain positive factors associated with the securities which include credit ratings of the guarantor, financial health of the issuer and guarantor, continued access of the issuer to capital markets and other pertinent information. These held-to-maturity securities are issued by affiliates of the Company which are considered variable interest entities ("VIE's"). The Company is not the primary beneficiary of these entities and thus the securities are not eliminated in consolidation. These securities are collateralized by non-recourse funding obligations issued by captive insurance companies that are affiliates of the Company.

The Company's held-to-maturity securities had \$78.3 million of gross unrecognized holding losses as of December 31, 2015 (Successor Company). The Company does not consider these unrecognized holding losses to be other-than-temporary based on certain positive factors associated with the securities which include credit ratings of the guarantor, financial health of the issuer and guarantor, continued access of the issuer to capital markets and other pertinent information.

#### Variable Interest Entities

The Company holds certain investments in entities in which its ownership interests could possibly be considered variable interests under Topic 810 of the Financial Accounting Standards Board ("FASB") Accounting Standard Codification ("ASC" or "Codification") (excluding debt and equity securities held as trading, available for sale, or held to maturity). The Company reviews the characteristics of each of these applicable entities and compares those characteristics to applicable criteria to determine whether the entity is a VIE. If the entity is determined to be a VIE, the Company then performs a detailed review to determine whether the interest would be considered a variable interest under the guidance. The Company then performs a qualitative review of all variable interests with the entity and determines whether the Company is the primary beneficiary. ASC 810 provides that an entity is the primary

beneficiary of a VIE if the entity has 1) the power to direct the activities of the VIE that most significantly impact the VIE's economic performance, and 2) the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE.

Based on this analysis, the Company had an interest in two subsidiaries as of March 31, 2016 (Successor Company), Red Mountain LLC ("Red Mountain") and Steel City LLC ("Steel City"), that were determined to be VIEs. As of December 31, 2015 (Successor Company), the Company had an interest in one subsidiary, Red Mountain, that was determined to be a VIE.

The activity most significant to Red Mountain is the issuance of a note in connection with a financing transaction involving Golden Gate V Vermont Captive Insurance Company ("Golden Gate V") and the Company in which Golden Gate V issued non-recourse funding obligations to Red Mountain and Red Mountain issued the note to Golden Gate V. Credit enhancement on the Red Mountain Note is provided by an unrelated third party. For details of this transaction, see Note 9, Debt and Other Obligations. The Company had the power, via its 100% ownership through an affiliate, to direct the activities of the VIE, but did not have the obligation to absorb losses related to the primary risks or sources of variability to the VIE. The variability of loss would be borne primarily by the third party in its function as provider of credit enhancement on the Red Mountain Note. Accordingly, it was determined that the Company is not the primary beneficiary of the VIE. The Company's risk of loss related to the VIE is limited to its investment of \$10,000. Additionally, the Company has guaranteed Red Mountain's payment obligation for the credit

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enhancement fee to the unrelated third party provider. As of March 31, 2016 (Successor Company), no payments have been made or required related to this guarantee.

Steel City, a newly formed wholly owned subsidiary of the Company, entered into a financing agreement on January 15, 2016 involving Golden Gate Captive Insurance Company, in which Golden Gate issued non-recourse funding obligations to Steel City and Steel City issued three notes (the “Steel City Notes”) to Golden Gate. Credit enhancement on the Steel City Notes is provided by unrelated third parties. For details of the financing transaction, see Note 9, Debt and Other Obligations. The activity most significant to Steel City is the issuance of the Steel City Notes. The Company had the power, via its 100% ownership, to direct the activities of the VIE, but did not have the obligation to absorb losses related to the primary risks or sources of variability to the VIE. The variability of loss would be borne primarily by the third parties in their function as providers of credit enhancement on the Steel City Notes.

Accordingly, it was determined that the Company is not the primary beneficiary of the VIE. The Company’s risk of loss related to the VIE is limited to its investment of \$10,000. Additionally, the Company has guaranteed Steel City’s payment obligation for the credit enhancement fee to the unrelated third party providers. As of March 31, 2016 (Successor Company), no payments have been made or required related to this guarantee.

7. MORTGAGE LOANS

Mortgage Loans

The Company invests a portion of its investment portfolio in commercial mortgage loans. As of March 31, 2016 (Successor Company), the Company’s mortgage loan holdings were approximately \$5.7 billion. The Company has specialized in making loans on either credit-oriented commercial properties or credit-anchored strip shopping centers and apartments. The Company’s underwriting procedures relative to its commercial loan portfolio are based, in the Company’s view, on a conservative and disciplined approach. The Company concentrates on a small number of commercial real estate asset types associated with the necessities of life (retail, multi-family, senior living, professional office buildings, and warehouses). The Company believes that these asset types tend to weather economic downturns better than other commercial asset classes in which it has chosen not to participate. The Company believes this disciplined approach has helped to maintain a relatively low delinquency and foreclosure rate throughout its history. The majority of the Company’s mortgage loans portfolio was underwritten by the Company. From time to time, the Company may acquire loans in conjunction with an acquisition.

The Company’s commercial mortgage loans are stated at unpaid principal balance, adjusted for any unamortized premium or discount, and net of valuation allowances. Interest income is accrued on the principal amount of the loan based on the loan’s contractual interest rate. Amortization of premiums and accretion of discounts is recorded using the effective yield method. Interest income, amortization of premiums and accretion of discounts and prepayment fees are reported in net investment income.

As of February 1, 2015, all mortgage loans were measured at fair value. Each mortgage loan was individually analyzed to determine the fair value. Each loan was either analyzed and assigned a discount rate or given an impairment, based on whether facts and circumstances which, as of the acquisition date, indicated less than full projected collections of contractual principal and interest payments. Various market factors were considered in determining the net present value of the expected cash flow stream or underlying real estate collateral, including the characteristics of the borrower, the underlying collateral, underlying credit worthiness of the tenants, and tenant payment history. Known events and risks, such as refinancing risks, were also considered in the fair value determination. In certain cases, fair value was based on the net present value of the expected cash flow stream or the underlying value of the real estate collateral.

Certain of the mortgage loans have call options that occur within the next 12 years. However, if interest rates were to significantly increase, we may be unable to exercise the call options on our existing mortgage loans commensurate with the significantly increased market rates. As of March 31, 2016 (Successor Company), assuming the loans are called at their next call dates, approximately \$86.3 million of principal would become due for the remainder of 2016, \$906.6 million in 2017 through 2021, \$240.3 million in 2022 through 2026, and \$11.2 million thereafter.

The Company offers a type of commercial mortgage loan under which the Company will permit a loan-to-value ratio of up to 85% in exchange for a participating interest in the cash flows from the underlying real estate. As of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), approximately \$474.5 million and \$449.2 million, respectively, of the Company's total mortgage loans principal balance have this participation feature. Cash flows received as a result of this participation feature are recorded as interest income. During the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and January 1, 2015 to January 31, 2015 (Predecessor Company), the Company recognized \$6.8 million, \$1.8 million, and \$0.1 million, respectively, of participating mortgage loan income.

As of March 31, 2016 (Successor Company), approximately \$3.5 million, or 0.01%, of invested assets consisted of nonperforming mortgage loans, restructured mortgage loans, or mortgage loans that were foreclosed and were converted to real estate properties. The Company does not expect these investments to adversely affect its liquidity or ability to maintain proper matching of assets and liabilities. During the three months ended March 31, 2016 (Successor Company), the Company did not enter into certain mortgage loan transactions that were accounted for as troubled debt restructurings under Topic 310 of the FASB ASC. If the Company had troubled debt restructurings, these transactions would include either the acceptance of assets in satisfaction of principal during the respective periods or at a future date, and were the result of agreements between the creditor and the debtor. During the three months ended March 31, 2016 (Successor Company), the Company did not accept or agree to accept assets in satisfaction of principal. As of March 31, 2016 (Successor Company), the Company did not have any mortgage loan transactions accounted for as troubled debt restructurings.

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The Company's mortgage loan portfolio consists of two categories of loans: 1) those not subject to a pooling and servicing agreement and 2) those subject to a contractual pooling and servicing agreement. As of March 31, 2016 (Successor Company), \$3.5 million of mortgage loans not subject to a pooling and servicing agreement were nonperforming mortgage loans, restructured, or mortgage loans that were foreclosed and were converted to real estate properties. The Company did not foreclose on any nonperforming loans not subject to a pooling and servicing agreement during the three months ended March 31, 2016 (Successor Company).

As of March 31, 2016 (Successor Company), none of the loans subject to a pooling and servicing agreement were nonperforming or restructured. The Company did not foreclose on any nonperforming loans subject to pooling and servicing agreement during the three months ended March 31, 2016 (Successor Company).

As of March 31, 2016 (Successor Company), the Company had an allowance for mortgage loan credit losses of \$1.9 million and no allowance as of December 31, 2015 (Successor Company). Due to the Company's loss experience and nature of the loan portfolio, the Company believes that a collectively evaluated allowance would be inappropriate. The Company believes an allowance calculated through an analysis of specific loans that are believed to have a higher risk of credit impairment provides a more accurate presentation of expected losses in the portfolio and is consistent with the applicable guidance for loan impairments in ASC Subtopic 310. Since the Company uses the specific identification method for calculating the allowance, it is necessary to review the economic situation of each borrower to determine those that have higher risk of credit impairment. The Company has a team of professionals that monitors borrower conditions such as payment practices, borrower credit, operating performance, and property conditions, as well as ensuring the timely payment of property taxes and insurance. Through this monitoring process, the Company assesses the risk of each loan. When issues are identified, the severity of the issues are assessed and reviewed for possible credit impairment. If a loss is probable, an expected loss calculation is performed and an allowance is established for that loan based on the expected loss. The expected loss is calculated as the excess carrying value of a loan over either the present value of expected future cash flows discounted at the loan's original effective interest rate, or the current estimated fair value of the loan's underlying collateral. A loan may be subsequently charged off at such point that the Company no longer expects to receive cash payments, the present value of future expected payments of the renegotiated loan is less than the current principal balance, or at such time that the Company is party to foreclosure or bankruptcy proceedings associated with the borrower and does not expect to recover the principal balance of the loan.

A charge off is recorded by eliminating the allowance against the mortgage loan and recording the renegotiated loan or the collateral property related to the loan as investment real estate on the balance sheet, which is carried at the lower of the appraised fair value of the property or the unpaid principal balance of the loan, less estimated selling costs associated with the property:

|                   | Successor Company          | Predecessor Company                               |
|-------------------|----------------------------|---|
|                   | As of<br>March 31,<br>2016 | February<br>1, 2015<br>to<br>December<br>31, 2015 |
|                   | (Dollars In Thousands)     | (Dollars In Thousands)                            |
| Beginning balance | \$ —                       | \$ 5,720  |
| Charge offs       | —                          | (861 )  |
| Recoveries        | —                          | (2,359 )  |
| Provision         | 1,900                      | —   |
| Ending balance    | \$ 1,900                   | \$ 2,500  |



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It is the Company's policy to cease to carry accrued interest on loans that are over 90 days delinquent. For loans less than 90 days delinquent, interest is accrued unless it is determined that the accrued interest is not collectible. If a loan becomes over 90 days delinquent, it is the Company's general policy to initiate foreclosure proceedings unless a workout arrangement to bring the loan current is in place. For loans subject to a pooling and servicing agreement, there are certain additional restrictions and/or requirements related to workout proceedings, and as such, these loans may have different attributes and/or circumstances affecting the status of delinquency or categorization of those in nonperforming status. An analysis of the delinquent loans is shown in the following chart.

| Successor Company                              | 30-59 Days Delinquent  | 60-89 Days Delinquent | Greater than 90 Days Delinquent | Total Delinquent |
|--|------------------------|-----------------------|---------------------------------|------------------|
| As of March 31, 2016                           |                        |                       |                                 |                  |
|  | (Dollars In Thousands) |                       |                                 |                  |
| Commercial mortgage loans                      | \$—                    | \$ 2,438              | \$ 1,034                        | \$ 3,472         |
| Number of delinquent commercial mortgage loans | —                      | 1                     | 1                               | 2                |
| As of December 31, 2015                        |                        |                       |                                 |                  |
| Commercial mortgage loans                      | \$6,002                | \$ 1,033              | \$ —                            | \$ 7,035         |
| Number of delinquent commercial mortgage loans | 6                      | 1                     | —                               | 7                |

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The Company's commercial mortgage loan portfolio consists of mortgage loans that are collateralized by real estate. Due to the collateralized nature of the loans, any assessment of impairment and ultimate loss given a default on the loans is based upon a consideration of the estimated fair value of the real estate. The Company limits accrued interest income on impaired loans to 90 days of interest. Once accrued interest on the impaired loan is received, interest income is recognized on a cash basis. For information regarding impaired loans, please refer to the following chart:

| Successor Company<br>As of March 31, 2016 | Unpaid<br>Recorded<br>Investment<br>(Dollars In Thousands) | Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized | Cash Basis<br>Interest<br>Income |
|---|--|----------------------|----------------------|-----------------------------------|----------------------------------|----------------------------------|
| Commercial mortgage loans:                |  |                      |                      |                                   |                                  |                                  |
| With no related allowance recorded        | \$3,472  | \$3,896              | \$                   | —\$ 1,736                         | \$ 37                            | \$ 25                            |
| With an allowance recorded                | 6,434  | 6,434                | 1,900                | 6,434                             | 56                               | 55                               |
| As of December 31, 2015                   |  |                      |                      |                                   |                                  |                                  |
| Commercial mortgage loans:                |  |                      |                      |                                   |                                  |                                  |
| With no related allowance recorded        | \$1,694  | \$1,728              | \$                   | —\$ 847                           | \$ 104                           | \$ 117                           |
| With an allowance recorded                | —  | —                    | —                    | —                                 | —                                | —                                |

As of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), the Company did not carry any mortgage loans that have been modified in a troubled debt restructuring.

## 8. GOODWILL

As permitted by ASC Topic 805, Business Combinations, the Company measured its assets and liabilities at fair value on the date of the Merger, February 1, 2015. The purchase price in excess of the fair value of assets and liabilities of the Company resulted in the establishment of goodwill as of the date of the Merger. As of February 1, 2015 (Successor Company), the Company established an aggregate goodwill balance of \$735.7 million. During the measurement period subsequent to February 1, 2015, the Company has made adjustments to provisional amounts related to certain tax balances that resulted in a decrease to goodwill of \$3.3 million from the amount recorded at the Merger date. This reduction in Goodwill was applied to the Life Marketing segment's goodwill. The balance of goodwill associated with the Merger as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company) was \$732.4 million. There has been no change in the goodwill during the three months ended March 31, 2016 (Successor Company).

Accounting for goodwill requires an estimate of the future profitability of the associated lines of business to assess the recoverability of the capitalized acquisition goodwill. The Company evaluates the carrying value of goodwill at the segment (or reporting unit) level at least annually and between annual evaluations if events occur or circumstances change that would more likely than not reduce the fair value of the reporting unit below its carrying amount. Such circumstances could include, but are not limited to: 1) a significant adverse change in legal factors or in business climate, 2) unanticipated competition, or 3) an adverse action or assessment by a regulator. When evaluating whether goodwill is impaired, the Company first determines through qualitative analysis whether relevant events and circumstances indicate that it is more likely than not that segment goodwill balances are impaired as of the testing date. If it is determined that it is more likely than not that impairment exists, the Company compares its estimate of the fair value of the reporting unit to which the goodwill is assigned to the reporting unit's carrying amount, including goodwill. The Company utilizes a fair value measurement (which includes a discounted cash flows analysis) to assess the carrying value of the reporting units in consideration of the recoverability of the goodwill balance assigned to each reporting unit as of the measurement date. The Company's material goodwill balances are attributable to certain of its operating segments (which are each considered to be reporting units). The cash flows used to determine the fair value

of the Company's reporting units are dependent on a number of significant assumptions. The Company's estimates, which consider a market participant view of fair value, are subject to change given the inherent uncertainty in predicting future results and cash flows, which are impacted by such things as policyholder behavior, competitor pricing, capital limitations, new product introductions, and specific industry and market conditions.

The balance recognized as goodwill is not amortized, but is reviewed for impairment on an annual basis, or more frequently as events or circumstances may warrant, including those circumstances which would more likely than not reduce the fair value of the Company's reporting units below its carrying amount. During the fourth quarter of 2015, the Company performed its annual evaluation of goodwill based on information as of September 30, 2015 (Successor Company) and determined that no adjustment to impair goodwill was necessary. During the three months ended March 31, 2016 (Successor Company), the Company did not identify any events or circumstances which would indicate that the fair value of its operating segments would have declined below their book value, either individually or in the aggregate. Accordingly, no impairment to the Company's goodwill balance has been recorded.

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## 9. DEBT AND OTHER OBLIGATIONS

## Debt and Subordinated Debt Securities

In conjunction with the Merger and in accordance with ASC Topic 805, the Company adjusted the carrying value of debt to fair value as of the date of the Merger, February 1, 2015. This resulted in the Company establishing premiums and discounts on its outstanding debt, subordinated debentures and non-recourse funding obligations. The carrying value of the Company's revolving line of credit approximates fair value due to the nature of the borrowings and the fact the Company pays a variable rate of interest that reflects current market conditions. The fair value of the Company's senior notes, subordinated debt, and non-recourse funding obligations associated with Golden Gate II Captive Insurance Company and MONY Life Insurance Company, were determined using market prices as of February 1, 2015. The fair value of the Golden Gate V non-recourse funding obligation was determined using a discounted cash flow model with inputs derived from comparable financial instruments. The premiums and discounts established as of February 1, 2015 are amortized over the expected life of the instruments using the effective interest method. The amortization of premiums and discounts are recorded as a component of interest expense and are recorded in "Other operating expenses" on the Company's Consolidated Condensed Statements of Income.

Debt and subordinated debt securities are summarized as follows:

|   | Successor Company      |              |
|---|------------------------|--------------|
|   | As of                  | As of        |
|   | March 31,              | December 31, |
|   | 2016                   | 2015         |
|   | (Dollars In Thousands) |              |
| Debt (year of issue):   |                        |              |
| Revolving Line of Credit                                      | \$480,000              | \$ 485,000   |
| 6.40% Senior Notes (2007), due 2018                           | 161,182                | 162,671      |
| 7.375% Senior Notes (2009), due 2019                          | 468,558                | 473,127      |
| 8.45% Senior Notes (2009), due 2039                           | 415,767                | 468,008      |
|   | \$1,525,507            | \$ 1,588,806 |
| Subordinated debt securities (year of issue):                 |                        |              |
| 6.25% Subordinated Debentures (2012), due 2042, callable 2017 | \$294,398              | \$ 295,833   |
| 6.00% Subordinated Debentures (2012), due 2042, callable 2017 | 152,505                | 152,930      |
|   | \$446,903              | \$ 448,763   |

During the three months ended March 31, 2016 (Successor Company), the Company repurchased and subsequently extinguished \$51.4 million (par value - \$32.9 million) of the Company's 8.45% Senior Notes due 2039. These repurchases resulted in a \$7.3 million pre-tax gain for the Company. The gain is recorded in other income in the consolidated condensed statements of income.

During the period of February 1, 2015 to December 31, 2015 (Successor Company), the Company called and redeemed the entire \$103.1 million of outstanding principal amount of the Company's 6.125% Subordinated Debentures due 2034.

On February 2, 2015, the Company amended and restated the Credit Facility (the "Credit Facility"). Under the Credit Facility, the Company has the ability to borrow on an unsecured basis up to an aggregate principal amount of \$1.0 billion. The Company has the right in certain circumstances to request that the commitment under the Credit Facility be increased up to a maximum principal amount of \$1.25 billion. Balances outstanding under the Credit Facility accrue interest at a rate equal to, at the option of the Borrowers, (i) LIBOR plus a spread based on the ratings of the Company's Senior Debt, or (ii) the sum of (A) a rate equal to the highest of (x) the Administrative Agent's Prime rate,

(y) 0.50% above the Funds rate, or (z) the one-month LIBOR plus 1.00% and (B) a spread based on the ratings of the Company's Senior Debt. The Credit Facility also provided for a facility fee at a rate that varies with the ratings of the Company's Senior Debt and that is calculated on the aggregate amount of commitments under the Credit Facility, whether used or unused. The initial facility fee rate was 0.15% on February 2, 2015, and was adjusted to 0.125% upon the Company's subsequent ratings upgrade on February 2, 2015. The Credit Facility provides that the Company is liable for the full amount of any obligations for borrowings or letters of credit, including those of PLICO, under the Credit Facility. The maturity date of the Credit Facility is February 2, 2020. The Company is not aware of any non-compliance with the financial debt covenants of the Credit Facility as of March 31, 2016 (Successor Company). There was an outstanding balance of \$480.0 million bearing interest at a rate of LIBOR plus 1.00% as of March 31, 2016 (Successor Company).

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## Non-Recourse Funding Obligations

## Golden Gate Captive Insurance Company

On January 15, 2016, Golden Gate Captive Insurance Company (“Golden Gate”), a wholly owned subsidiary of PLICO, and Steel City, LLC (“Steel City”), a newly formed wholly owned subsidiary of the Company, entered into an 18-year transaction to finance \$2.188 billion of “XXX” reserves related to the acquired GLAIC Block and the other term life insurance business reinsured to Golden Gate by PLICO and WCL, a direct wholly owned subsidiary of PLICO. Steel City issued notes with an aggregate initial principal amount of \$2.188 billion to Golden Gate in exchange for a surplus note issued by Golden Gate with an initial principal amount of \$2.188 billion. Through the structure, Hannover Life Reassurance Company of America (Bermuda) Ltd., The Canada Life Assurance Company (Barbados Branch) and Nomura Americas Re Ltd. (collectively, the “Risk-Takers”) provide credit enhancement to the Steel City Notes for the 18-year term in exchange for credit enhancement fees. The transaction is “non-recourse” to PLICO, WCL and the Company, meaning that none of these companies are liable to reimburse the Risk-Takers for any credit enhancement payments required to be made. As of March 31, 2016 (Successor Company), the aggregate principal balance of the Steel City notes was \$2.171 billion. In connection with this transaction, the Company has entered into certain support agreements under which it guarantees or otherwise supports certain obligations of Golden Gate or Steel City, including a guarantee of the fees to the Risk-Takers. The support agreements provide that amounts would become payable by the Company if Golden Gate’s annual general corporate expenses were higher than modeled amounts, certain reinsurance rates applicable to the subject business increase beyond modeled amounts or in the event write-downs due to other-than-temporary impairments on assets held in certain accounts exceed defined threshold levels. Additionally, the Company has entered into a separate agreement to guarantee payment of certain fee amounts in connection with the credit enhancement of the Steel City Notes. As of March 31, 2016 (Successor Company), no payments have been made under these agreements.

Prior to this transaction Golden Gate had three series of non-recourse funding obligations with a total outstanding balance of \$800 million. The Company held the entire outstanding balance of non-recourse funding obligations. Series A1 non-recourse funding obligations had a balance of \$400 million and accrued interest at 7.375%, the Series A2 non-recourse funding obligations had a balance of \$100 million and accrued interest at 8.00%, and the Series A3 non-recourse funding obligations had a balance of \$300 million and accrued interest at 8.45%. As a result of the transaction described above, the \$800 million of Golden Gate Series A Surplus Notes held by the Company were contributed to PLICO and then subsequently contributed to Golden Gate, which resulted in the extinguishment of these notes.

## Golden Gate II Captive Insurance Company

Golden Gate II Captive Insurance Company (“Golden Gate II”), a South Carolina special purpose financial captive insurance company wholly owned by PLICO, had \$575 million of outstanding non-recourse funding obligations as of March 31, 2016 (Successor Company). These outstanding non-recourse funding obligations were issued to special purpose trusts, which in turn issued securities to third parties. Certain of our affiliates own a portion of these securities. As of March 31, 2016 (Successor Company), securities related to \$133.6 million of the outstanding balance of the non-recourse funding obligations were held by external parties and securities related to \$441.4 million of the non-recourse funding obligations were held by the Company and its affiliates. The Company has entered into certain support agreements with Golden Gate II obligating the Company to make capital contributions or provide support related to certain of Golden Gate II’s expenses and in certain circumstances, to collateralize certain of the Company’s obligations to Golden Gate II. These support agreements provide that amounts would become payable by the Company to Golden Gate II if its annual general corporate expenses were higher than modeled amounts or if Golden Gate II’s investment income on certain investments or premium income was below certain actuarially determined amounts. As of March 31, 2016 (Successor Company), no payments have been made under these agreements,

however, certain support agreement obligations to Golden Gate II of approximately \$1.5 million have been collateralized by the Company. Re-evaluation and, if necessary, adjustments of any support agreement collateralization amounts occur annually during the first quarter pursuant to the terms of the support agreements.

During the three months ended March 31, 2016 (Successor Company), the Company and its affiliates repurchased \$11.3 million of its outstanding non-recourse funding obligations, at a discount. These repurchases did not result in a material gain or loss for the Company. During the period of February 1, 2015 to March 31, 2015 (Successor Company) and the period of January 1, 2015 to January 31, 2015 (Predecessor Company), the Company did not repurchase any of its outstanding non-recourse funding obligations.

#### Golden Gate V Vermont Captive Insurance Company

On October 10, 2012, Golden Gate V, a Vermont special purpose financial insurance company, and Red Mountain, both wholly owned subsidiaries of PLICO, entered into a 20-year transaction to finance up to \$945 million of “AXXX” reserves related to a block of universal life insurance policies with secondary guarantees issued by our direct wholly owned subsidiary PLICO and indirect wholly owned subsidiary, West Coast Life Insurance Company (“WCL”). Golden Gate V issued non-recourse funding obligations to Red Mountain, and Red Mountain issued a note with an initial principal amount of \$275 million, increasing to a maximum of \$945 million in 2027, to Golden Gate V for deposit to a reinsurance trust supporting Golden Gate V’s obligations under a reinsurance agreement with WCL, pursuant to which WCL cedes liabilities relating to the policies of WCL and retrocedes liabilities relating to the policies of PLICO. Through the structure, Hannover Life Reassurance Company of America (“Hannover Re”), the ultimate risk taker in the transaction, provides credit enhancement to the Red Mountain note for the 20-year term in exchange for a fee. The transaction is “non-recourse” to Golden Gate V, Red Mountain, WCL, PLICO and the Company, meaning that none of these companies are liable for the reimbursement of any credit enhancement payments required to be made. As of March 31, 2016 (Successor Company), the principal balance of the Red Mountain note was \$520 million. Future scheduled capital contributions to prefund credit enhancement fees amount to approximately \$134.2 million and will be paid in annual installments

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through 2031. In connection with the transaction, the Company has entered into certain support agreements under which it guarantees or otherwise supports certain obligations of Golden Gate V or Red Mountain. The support agreements provide that amounts would become payable by the Company if Golden Gate V's annual general corporate expenses were higher than modeled amounts or in the event write-downs due to other-than-temporary impairments on assets held in certain accounts exceed defined threshold levels. Additionally, the Company has entered into separate agreements to indemnify Golden Gate V with respect to material adverse changes in non-guaranteed elements of insurance policies reinsured by Golden Gate V, and to guarantee payment of certain fee amounts in connection with the credit enhancement of the Red Mountain note. As of March 31, 2016 (Successor Company), no payments have been made under these agreements.

In connection with the transaction outlined above, Golden Gate V had a \$520 million outstanding non-recourse funding obligation as of March 31, 2016 (Successor Company). This non-recourse funding obligation matures in 2037, has scheduled increases in principal to a maximum of \$945 million, and accrues interest at a fixed annual rate of 6.25%.

Non-recourse funding obligations outstanding as of March 31, 2016 (Successor Company), on a consolidated basis, are shown in the following table:

| Issuer  | Carrying Value <sup>(1)</sup><br>(Dollars In Thousands) | Maturity<br>Year | Year-to-Date<br>Weighted-Avg<br>Interest Rate |   |
|---|---|------------------|---|---|
| Golden Gate Captive Insurance Company <sup>(2)(3)</sup>           | \$ 2,171,000  | 2039             | 4.75  | % |
| Golden Gate II Captive Insurance Company                          | 108,952   | 2052             | 1.44  | % |
| Golden Gate V Vermont Captive Insurance Company <sup>(2)(3)</sup> | 584,273   | 2037             | 5.12  | % |
| MONY Life Insurance Company <sup>(3)</sup>                        | 2,510   | 2024             | 6.19  | % |
| Total   | \$ 2,866,735  |                  |   |   |

(1) Carrying values include premiums and discounts and do not represent unpaid principal balances.

(2) Obligations are issued to non-consolidated subsidiaries of the Company. These obligations collateralize certain held-to-maturity securities issued by wholly owned subsidiaries of PLICO.

(3) Fixed rate obligations

## Letters of Credit

## Golden Gate III Vermont Captive Insurance Company

Golden Gate III Vermont Captive Insurance Company ("Golden Gate III"), a Vermont special purpose financial insurance company and wholly owned subsidiary of PLICO, is party to a Reimbursement Agreement (the "Reimbursement Agreement") with UBS AG, Stamford Branch ("UBS"), as issuing lender. Under the original Reimbursement Agreement, dated April 23, 2010, UBS issued a letter of credit (the "LOC") in the initial amount of \$505 million to a trust for the benefit of WCL. The Reimbursement Agreement was subsequently amended and restated effective November 21, 2011 (the "First Amended and Restated Reimbursement Agreement"), to replace the existing LOC with one or more letters of credit from UBS, and to extend the maturity date from April 1, 2018, to April 1, 2022. On August 7, 2013, Golden Gate III entered into a Second Amended and Restated Reimbursement Agreement with UBS (the "Second Amended and Restated Reimbursement Agreement"), which amended and restated the First Amended and Restated Reimbursement Agreement. Under the Second and Amended and Restated Reimbursement Agreement a new LOC in an initial amount of \$710 million was issued by UBS in replacement of the existing LOC issued under the First Amended and Restated Reimbursement Agreement. The term of the LOC was



extended from April 1, 2022 to October 1, 2023, subject to certain conditions being satisfied including scheduled capital contributions being made to Golden Gate III by one of its affiliates. The maximum stated amount of the LOC was increased from \$610 million to \$720 million in 2015 if certain conditions had been met. On June 25, 2014, Golden Gate III entered into a Third Amended and Restated Reimbursement Agreement with UBS (the “Third Amended and Restated Reimbursement Agreement”), which amended and restated the Second Amended and Restated Reimbursement Agreement. Under the Third Amended and Restated Reimbursement Agreement, a new LOC in an initial amount of \$915 million was issued by UBS in replacement of the existing LOC issued under the Second Amended and Restated Reimbursement Agreement. The term of the LOC was extended from October 1, 2023 to April 1, 2025, subject to certain conditions being satisfied including scheduled capital contributions being made to Golden Gate III by one of its affiliates. The maximum stated amount of the LOC was increased from \$720 million to \$935 million in 2015. The LOC is held in trust for the benefit of WCL, and supports certain obligations of Golden Gate III to WCL under an indemnity reinsurance agreement originally effective April 1, 2010, as amended and restated on November 21, 2011, and as further amended and restated on August 7, 2013 and on June 25, 2014 to include additional blocks of policies, and pursuant to which WCL cedes liabilities relating to the policies of WCL and retrocedes liabilities relating to the policies of PLICO. The LOC balance reached its scheduled peak amount of \$935 million in 2015 and remained at this level as of March 31, 2016 (Successor Company), pursuant to the terms of the Third Amended and Restated Reimbursement Agreement. The term of the LOC is expected to be approximately 15 years from the original issuance date. This transaction is “non-recourse” to WCL, PLICO, and the Company, meaning that none of these companies other than Golden Gate III are liable for reimbursement on a draw of the LOC. The Company has entered into certain support agreements with Golden Gate III obligating the Company to make capital contributions or provide support related to certain of Golden Gate III’s expenses and in certain circumstances, to collateralize certain of the Company’s obligations to Golden Gate III. Future scheduled capital contributions amount to approximately \$122.5 million and will be paid in three installments with the last payment occurring in 2021, and these contributions may be subject to potential offset against dividend payments as permitted under the terms of the Third Amended and Restated Reimbursement Agreement. The support agreements provide that amounts would become

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payable by the Company to Golden Gate III if its annual general corporate expenses were higher than modeled amounts or if specified catastrophic losses occur during defined time periods with respect to the policies reinsured by Golden Gate III. Pursuant to the terms of an amended and restated letter agreement with UBS, the Company has continued to guarantee the payment of fees to UBS as specified in the Third Amended and Restated Reimbursement Agreement. As of March 31, 2016 (Successor Company), no payments have been made under these agreements.

### Golden Gate IV Vermont Captive Insurance Company

Golden Gate IV Vermont Captive Insurance Company (“Golden Gate IV”), a Vermont special purpose financial insurance company and wholly owned subsidiary of PLICO, is party to a Reimbursement Agreement with UBS AG, Stamford Branch, as issuing lender. Under the Reimbursement Agreement, dated December 10, 2010, UBS issued an LOC in the initial amount of \$270 million to a trust for the benefit of WCL. The LOC balance, in accordance with the terms of the Reimbursement Agreement, was \$780 million as of March 31, 2016 (Successor Company). Subject to certain conditions, the amount of the LOC will be periodically increased up to a maximum of \$790 million in 2016. The term of the LOC is expected to be 12 years from the original issuance date (stated maturity of December 30, 2022). The LOC was issued to support certain obligations of Golden Gate IV to WCL under an indemnity reinsurance agreement, pursuant to which WCL cedes liabilities relating to the policies of WCL and retrocedes liabilities relating to the policies of PLICO. This transaction is “non-recourse” to WCL, PLICO, and the Company, meaning that none of these companies other than Golden Gate IV are liable for reimbursement on a draw of the LOC. The Company has entered into certain support agreements with Golden Gate IV obligating the Company to make capital contributions or provide support related to certain of Golden Gate IV’s expenses and in certain circumstances, to collateralize certain of the Company’s obligations to Golden Gate IV. The support agreements provide that amounts would become payable by the Company to Golden Gate IV if its annual general corporate expenses were higher than modeled amounts or if specified catastrophic losses occur during defined time periods with respect to the policies reinsured by Golden Gate IV. The Company has also entered into a separate agreement to guarantee the payments of LOC fees under the terms of the Reimbursement Agreement. As of March 31, 2016 (Successor Company), no payments have been made under these agreements.

### Repurchase Program Borrowings

While the Company anticipates that the cash flows of its operating subsidiaries will be sufficient to meet its investment commitments and operating cash needs in a normal credit market environment, the Company recognizes that investment commitments scheduled to be funded may, from time to time, exceed the funds then available. Therefore, the Company has established repurchase agreement programs for certain of its insurance subsidiaries to provide liquidity when needed. The Company expects that the rate received on its investments will equal or exceed its borrowing rate. Under this program, the Company may, from time to time, sell an investment security at a specific price and agree to repurchase that security at another specified price at a later date. These borrowings are typically for a term less than 90 days. The market value of securities to be repurchased is monitored and collateral levels are adjusted where appropriate to protect the counterparty against credit exposure. Cash received is invested in fixed maturity securities, and the agreements provided for net settlement in the event of default or on termination of the agreements. As of March 31, 2016 (Successor Company), the fair value of securities pledged under the repurchase program was \$728.1 million and the repurchase obligation of \$660.0 million was included in the Company’s consolidated condensed balance sheets (at an average borrowing rate of 40 basis points). During the three months ended March 31, 2016 (Successor Company), the maximum balance outstanding at any one point in time related to these programs was \$725.0 million. The average daily balance was \$470.1 million (at an average borrowing rate of 40 basis points) during the three months ended March 31, 2016 (Successor Company). As of December 31, 2015 (Successor Company), the fair value of securities pledged under the repurchase program was \$479.9 million and the repurchase obligation of \$438.2 million was included in the Company’s consolidated condensed balance sheets. During 2015, the maximum balance outstanding at any one point in time related to these programs was \$912.7

million. The average daily balance was \$540.3 million and \$77.4 million (at an average borrowing rate of 20 and 16 basis points) during the period of February 1, 2015 to December 31, 2015 (Successor Company) and the period of January 1, 2015 to January 31, 2015 (Predecessor Company).

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The following table provides the amount of collateral pledged for repurchase agreements, grouped by asset class, as of March 31, 2016 (Successor Company):

Repurchase Agreements, Securities Lending Transactions, and Repurchase-to-Maturity Transactions  
Accounted for as Secured Borrowings

|   | Remaining Contractual Maturity of the Agreements<br>As of March 31, 2016 (Successor Company)<br>(Dollars In Thousands) |               |            |                         | Total      |
|---|--|---------------|------------|-------------------------|------------|
|   | Overnight and<br>Continuous  | Up to 30 days | 30-90 days | Greater Than<br>90 days |            |
| Repurchase agreements and repurchase-to-maturity transactions |  |               |            |                         |            |
| U.S. Treasury and agency securities                           | \$ 65,550  | \$ —          | \$ —       | \$ —                    | \$ 65,550  |
| State and municipal securities                                | —  | —             | —          | —                       | —          |
| Other asset-backed securities                                 | —  | —             | —          | —                       | —          |
| Corporate securities  | —  | —             | —          | —                       | —          |
| Equity securities   | —  | —             | —          | —                       | —          |
| Non-U.S. sovereign debt                                       | —  | —             | —          | —                       | —          |
| Mortgage loans  | 662,546  | —             | —          | —                       | 662,546    |
| Other asset-backed securities                                 | —  | —             | —          | —                       | —          |
| Total borrowings  | \$ 728,096   | \$ —          | \$ —       | \$ —                    | \$ 728,096 |

## 10. COMMITMENTS AND CONTINGENCIES

The Company has entered into indemnity agreements with each of its current directors other than those that are employees of Dai-ichi Life that provide, among other things and subject to certain limitations, a contractual right to indemnification to the fullest extent permissible under the law. The Company has agreements with certain of its officers providing up to \$10 million in indemnification. These obligations are in addition to the customary obligation to indemnify officers and directors contained in the Company's governance documents.

Under insurance guaranty fund laws, in most states insurance companies doing business therein can be assessed up to prescribed limits for policyholder losses incurred by insolvent companies. In addition, from time to time, companies may be asked to contribute amounts beyond prescribed limits. Most insurance guaranty fund laws provide that an assessment may be excused or deferred if it would threaten an insurer's own financial strength. The Company does not believe its insurance guaranty fund assessments will be materially different from amounts already provided for in the financial statements.

A number of civil jury verdicts have been returned against insurers, broker dealers and other providers of financial services involving sales, refund or claims practices, alleged agent misconduct, failure to properly supervise representatives, relationships with agents or persons with whom the insurer does business, and other matters. Often these lawsuits have resulted in the award of substantial judgments that are disproportionate to the actual damages, including material amounts of punitive and non-economic compensatory damages. In some states, juries, judges, and arbitrators have substantial discretion in awarding punitive non-economic compensatory damages which creates the potential for unpredictable material adverse judgments or awards in any given lawsuit or arbitration. Arbitration awards are subject to very limited appellate review. In addition, in some class action and other lawsuits, companies have made material settlement payments. Publicly held companies in general and the financial services and insurance industries in particular are also sometimes the target of law enforcement and regulatory investigations relating to the numerous laws and regulations that govern such companies. Some companies have been the subject of law

enforcement or regulatory actions or other actions resulting from such investigations. The Company, in the ordinary course of business, is involved in such matters.

The Company establishes liabilities for litigation and regulatory actions when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. For matters where a loss is believed to be reasonably possible, but not probable, no liability is established. For such matters, the Company may provide an estimate of the possible loss or range of loss or a statement that such an estimate cannot be made. The Company reviews relevant information with respect to litigation and regulatory matters on a quarterly and annual basis and updates its established liabilities, disclosures and estimates of reasonably possible losses or range of loss based on such reviews.

In 2012, the IRS proposed favorable and unfavorable adjustments to the Company's 2003 through 2007 reported taxable income. The Company protested certain unfavorable adjustments and sought resolution at the IRS' Appeals Division. In October 2015, Appeals accepted the Company's earlier proposed settlement offer. In September 2015, the IRS proposed favorable and unfavorable adjustments to the Company's 2008 through 2011 reported taxable income. The Company agreed to these adjustments. As a result, pending a routine review by Congress' Joint Committee on Taxation, the Company expects to receive an approximate \$6.2 million net refund in a future period. This refund will not materially affect the Company's effective tax rate.

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Certain of the Company's insurance subsidiaries, as well as certain other insurance companies for which the Company has coinsured blocks of life insurance and annuity policies, are under audit for compliance with the unclaimed property laws of a number of states. The audits are being conducted on behalf of the treasury departments or unclaimed property administrators in such states. The focus of the audits is on whether there have been unreported deaths, maturities, or policies that have exceeded limiting age with respect to which death benefits or other payments under life insurance or annuity policies should be treated as unclaimed property that should be escheated to the state. The Company is presently unable to estimate the reasonably possible loss or range of loss that may result from the audits due to a number of factors, including uncertainty as to the legal theory or theories that may give rise to liability, the early stages of the audits being conducted, and, with respect to one block of life insurance policies that is co-insured by a subsidiary of the Company, uncertainty as to whether the Company or other companies are responsible for the liabilities, if any, arising in connection with such policies. The Company will continue to monitor the matter for any developments that would make the loss contingency associated with the audits probable or reasonably estimable.

Certain of the Company's subsidiaries are under a targeted multi-state examination with respect to their claims paying practices and their use of the U.S. Social Security Administration's Death Master File or similar databases (a "Death Database") to identify unreported deaths in their life insurance policies, annuity contracts and retained asset accounts. There is no clear basis in previously existing law for requiring a life insurer to search for unreported deaths in order to determine whether a benefit is owed, and substantial legal authority exists to support the position that the prevailing industry practice was lawful. A number of life insurers, however, have entered into settlement or consent agreements with state insurance regulators under which the life insurers agreed to implement procedures for periodically comparing their life insurance and annuity contracts and retained asset accounts against a Death Database, treating confirmed deaths as giving rise to a death benefit under their policies, locating beneficiaries and paying them the benefits and interest, escheating the benefits and interest to the state if the beneficiary could not be found, and paying penalties to the state, if required. It has been publicly reported that the life insurers have paid administrative and/or examination fees to the insurance regulators in connection with the settlement or consent agreements. The Company believes it is reasonably possible that insurance regulators could demand from the Company administrative and/or examination fees relating to the targeted multi-state examination. Based on publicly reported payments by other life insurers, the Company estimates the range of such fees to be from \$0 to \$4.5 million.

In April 2016, the State of Florida amended its unclaimed property laws to require insurers to compare life insurance policies, annuity contracts, and retained asset accounts that were in force at any time on or after January 1, 1992 against a Death Database, to investigate potential matches to determine whether the named insured is deceased, to attempt to locate and pay beneficiaries any unclaimed benefits required to be paid, and, if no beneficiary can be located, to escheat policy benefits to the appropriate state as unclaimed property. The Florida law, or the enactment of similar unclaimed property laws in other jurisdictions, may require the Company to incur significant expenses, including benefits with respect to terminated policies for which no reserves are currently held and unanticipated operational expenses. Any of the foregoing could have a material adverse effect on the Company's financial condition and results of operations. The Company is assessing the potential impact of the Florida law and is currently unable to estimate the potential impact that may result due to a number of factors, including uncertainty as to the scope and application of the law, uncertainty regarding the potential results of any searches that may be required to be performed, and the inability to estimate the value of associated unclaimed benefits that would be required to be paid or escheated following required searches.

11. EMPLOYEE BENEFIT PLANS

Beginning with the December 31, 2015 measurement, the Company changed its method used to estimate the service and interest cost components of net periodic benefit cost for pension and other postretirement benefits by applying a spot rate approach. Historically, the Company utilized a single weighted average discount rate derived from a selected

yield curve used to measure the benefit obligation as of the measurement date. Under the new spot rate approach, the actual calculation of service and interest cost will reflect an array of spot rates along the yield curve used in the determination of the benefit obligation to the relevant projected cash flows. The Company made this change to provide a more precise measurement of service and interest costs by improving the correlation between projected benefit cash flows to the corresponding spot rates from the selected yield curve. This new approach does not affect the measurement of the total benefit obligation.

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Components of the net periodic benefit cost for the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and the period of January 1, 2015 to January 31, 2015 (Predecessor Company) are as follows:

|  | Successor Company                         |                              |                                    |                              | Predecessor Company                 |                              |
|--|---|------------------------------|------------------------------------|------------------------------|-------------------------------------|------------------------------|
|  | For The Three Months Ended March 31, 2016 |                              | February 1, 2015 to March 31, 2015 |                              | January 1, 2015 to January 31, 2015 |                              |
|  | Defined Benefit Pension Plan              | Unfunded Excess Benefit Plan | Defined Benefit Pension Plan       | Unfunded Excess Benefit Plan | Defined Benefit Pension Plan        | Unfunded Excess Benefit Plan |
|  | (Dollars In Thousands)                    |                              |                                    |                              | (Dollars In Thousands)              |                              |
| Service cost — benefits earned during the period | \$2,906                                   | \$ 313                       | \$1,982                            | \$ 222                       | \$ 974                              | \$ 95                        |
| Interest cost on projected benefit obligation    | 2,737                                     | 438                          | 1,622                              | 272                          | 1,002                               | 140                          |
| Expected return on plan assets                   | (3,605 )                                  | —                            | (2,428 )                           | —                            | (1,293 )                            | —                            |
| Amortization of prior service cost               | —   | —                            | —                                  | —                            | (33 )                               | 1                            |
| Amortization of actuarial losses                 | —   | —                            | —                                  | —                            | 668                                 | 138                          |
| Total net periodic benefit cost                  | \$2,038                                   | \$ 751                       | \$1,176                            | \$ 494                       | \$ 1,318                            | \$ 374                       |

During the three months ended March 31, 2016 (Successor Company), the Company did not make a contribution to its defined benefit pension plan. The Company will make contributions in future periods as necessary to at least satisfy minimum funding requirements. The Company may also make additional contributions in future periods to maintain an adjusted funding target attainment percentage (“AFTAP”) of at least 80% and to avoid certain Pension Benefit Guaranty Corporation (“PBGC”) reporting triggers.

## 12. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following tables summarize the changes in the accumulated balances for each component of accumulated other comprehensive income (loss) (“AOCI”) as of March 31, 2016 (Successor Company), December 31, 2015 (Successor Company), and January 31, 2015 (Predecessor Company).

| Successor Company   | Unrealized Gains and Losses on Investments | Accumulated Gain and Loss on Derivatives | Minimum Pension Liability Adjustment | Total Accumulated Other Comprehensive Income (Loss) |
|---|--|--|--------------------------------------|---|
|   | (Dollars In Thousands, Net of Tax)         |  |                                      |   |
| Beginning Balance, December 31, 2015  | \$(1,247,065)                              | \$ —                                     | —\$ 5,931                            | \$(1,241,134 )                                      |
| Other comprehensive income (loss) before reclassifications  | 438,936                                    | —  | —                                    | 438,936   |
| Other comprehensive income (loss) relating to other-than-temporary impaired investments for which a portion has been recognized in earnings | 294  | —  | —                                    | 294   |
| Amounts reclassified from accumulated other comprehensive income (loss)(1)  | (1,910 )                                   | —  | —                                    | (1,910 )  |
| Net current-period other comprehensive income (loss)  | 437,320                                    | —  | —                                    | 437,320   |
| Ending Balance, March 31, 2016  | \$(809,745 )                               | \$ —                                     | —\$ 5,931                            | \$(803,814 )  |

(1) See Reclassification table below for details.



(2) As of March 31, 2016 net unrealized losses reported in AOCI were offset by \$427.6 million due to the impact those net unrealized losses would have had on certain of the Company's insurance assets and liabilities if the net unrealized losses had been recognized in net income.

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## Changes in Accumulated Other Comprehensive Income (Loss) by Component

| Successor Company   | Unrealized Gains and Losses on Investments | Accumulated Gain and Loss on Derivatives | Minimum Pension Liability Adjustment | Total Accumulated Other Comprehensive Income (Loss) |
|---|--|--|--------------------------------------|---|
| (Dollars In Thousands, Net of Tax)  |  |  |                                      |   |
| Beginning Balance, February 1, 2015   | \$—  | \$ —                                     | \$ —                                 | \$—   |
| Other comprehensive income (loss) before reclassifications  | (1,264,034 )                               | (86 )                                    | 5,931                                | (1,258,189 )  |
| Other comprehensive income (loss) relating to other-than-temporary impaired investments for which a portion has been recognized in earnings | (393 )                                     | —  | —                                    | (393 )  |
| Amounts reclassified from accumulated other comprehensive income (loss)(1)  | 17,362                                     | 86                                       | —                                    | 17,448  |
| Net current-period other comprehensive income (loss)  | (1,247,065 )                               | —  | 5,931                                | (1,241,134 )  |
| Ending Balance, December 31, 2015   | \$(1,247,065 )                             | \$ —                                     | \$ 5,931                             | \$(1,241,134 )                                      |

(1) See Reclassification table below for details.

(2) As of December 31, 2015, net unrealized losses reported in AOCI were offset by \$623.0 million due to the impact those net unrealized losses would have had on certain of the Company's insurance assets and liabilities if the net unrealized losses had been recognized in net income.

## Changes in Accumulated Other Comprehensive Income (Loss) by Component

| Predecessor Company   | Unrealized Gains and Losses on Investments | Accumulated Gain and Loss on Derivatives | Minimum Pension Liability Adjustment | Total Accumulated Other Comprehensive Income (Loss) |
|---|--|--|--------------------------------------|---|
| (Dollars In Thousands, Net of Tax)  |  |  |                                      |   |
| Beginning Balance, December 31, 2014  | \$1,484,169                                | \$ (82 )                                 | \$ (66,011 )                         | \$ 1,418,076  |
| Other comprehensive income (loss) before reclassifications  | 482,370                                    | 9  | (12,527 )                            | 469,852   |
| Other comprehensive income (loss) relating to other-than-temporary impaired investments for which a portion has been recognized in earnings | (243 )                                     | —  | —                                    | (243 )  |
| Amounts reclassified from accumulated other comprehensive income (loss)(1)  | (4,166 )                                   | 23                                       | 502                                  | (3,641 )  |
| Net current-period other comprehensive income (loss)  | 477,961                                    | 32                                       | (12,025 )                            | 465,968   |
| Ending Balance, January 31, 2015  | \$1,962,130                                | \$ (50 )                                 | \$ (78,036 )                         | \$ 1,884,044  |

(1) See Reclassification table below for details.

(2) As of January 31, 2015 net unrealized losses reported in AOCI were offset by \$(492.6) million due to the impact those net unrealized losses would have had on certain of the Company's insurance assets and liabilities if the net unrealized losses had been recognized in net income.



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The following tables summarize the reclassifications amounts out of AOCI for the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and for the period of January 1, 2015 to January 31, 2015 (Predecessor Company).

## Reclassifications Out of Accumulated Other Comprehensive Income (Loss)

|   | Amount<br>Reclassified<br>from Accumulated<br>Other Comprehensive<br>Income (Loss) | Affected Line Item in the<br>Consolidated Condensed Statements of Income<br>(Dollars In Thousands) |
|---|--|--|
| Successor Company<br>For The Three Months Ended March 31,<br>2016 |  |  |
| Unrealized gains and losses on<br>available-for-sale securities   |  |  |
| Net investment gains (losses)                                     | \$ 5,555   | Realized investment gains (losses): All other<br>investments                                       |
| Impairments recognized in earnings                                | (2,617   | ) Net impairment losses recognized in earnings   |
|   | 2,938  | Total before tax   |
|   | (1,028   | ) Tax (expense) or benefit   |
|   | \$ 1,910   | Net of tax   |

(1) See Note 16, Derivative Financial Instruments for additional information.

## Reclassifications Out of Accumulated Other Comprehensive Income (Loss)

|   | Amount<br>Reclassified<br>from Accumulated<br>Other Comprehensive<br>Income (Loss) | Affected Line Item in the<br>Consolidated Condensed Statements of Income<br>(Dollars In Thousands) |
|---|--|--|
| Successor Company<br>February 1, 2015 to March 31, 2015         |  |  |
| Gains and losses on derivative instruments                      |  |  |
| Net settlement (expense)/benefit(1)                             | \$ (90   | ) Benefits and settlement expenses, net of reinsurance<br>ceded                                    |
|   | (90  | ) Total before tax   |
|   | 31   | Tax (expense) or benefit   |
|   | \$ (59   | ) Net of tax   |
| Unrealized gains and losses on<br>available-for-sale securities |  |  |
| Net investment gains (losses)                                   | \$ 373   | Realized investment gains (losses): All other<br>investments                                       |
| Impairments recognized in earnings                              | —  | Net impairment losses recognized in earnings   |
|   | 373  | Total before tax   |
|   | (131   | ) Tax (expense) or benefit   |
|   | \$ 242   | Net of tax   |

(1) See Note 16, Derivative Financial Instruments for additional information.



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## Reclassifications Out of Accumulated Other Comprehensive Income (Loss)

| Predecessor Company<br>January 1, 2015 to January 31, 2015   | Amount<br>Reclassified<br>from Accumulated<br>Other Comprehensive<br>Income (Loss) | Affected Line Item in the<br>Consolidated Condensed Statements of Income |
|--|--|--|
| (Dollars In Thousands)                                       |  |  |
| Gains and losses on derivative instruments                   |  |  |
| Net settlement (expense)/benefit(1)                          | \$ (36)  | Benefits and settlement expenses, net of reinsurance ceded               |
|  | (36)   | Total before tax   |
|  | 13   | Tax (expense) or benefit   |
|  | \$ (23)  | Net of tax   |
| Unrealized gains and losses on available-for-sale securities |  |  |
| Net investment gains (losses)                                | \$ 6,891   | Realized investment gains (losses): All other investments                |
| Impairments recognized in earnings                           | (481)  | Net impairment losses recognized in earnings                             |
|  | 6,410  | Total before tax   |
|  | (2,244)  | Tax (expense) or benefit   |
|  | \$ 4,166   | Net of tax   |
| Postretirement benefits liability adjustment                 |  |  |
| Amortization of net actuarial gain/(loss)                    | \$ (808)   | Other operating expenses   |
| Amortization of prior service credit/(cost)                  | 31   | Other operating expenses   |
| Amortization of transition asset/(obligation)                | 5  | Other operating expenses   |
|  | (772)  | Total before tax   |
|  | 270  | Tax (expense) or benefit   |
|  | \$ (502)   | Net of tax   |

(1) See Note 16, Derivative Financial Instruments for additional information.

## 13. EARNINGS PER SHARE (PREDECESSOR COMPANY)

As of February 1, 2015, the Company became a wholly owned subsidiary of Dai-ichi Life, and for the period of February 1, 2015 to March 31, 2015 (Successor Company), there was no market for the Company's common stock and therefore the Company will no longer disclose earnings per share information.

For periods prior to February 1, 2015, basic earnings per share was computed by dividing net income by the weighted-average number of common shares outstanding during the period, including shares issuable under various deferred compensation plans. Diluted earnings per share is computed by dividing net income by the weighted-average number of common shares and dilutive potential common shares outstanding during the period, assuming the shares were not anti-dilutive, including shares issuable under various stock-based compensation plans and stock purchase contracts.

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A reconciliation of the numerators and denominators of the basic and diluted earnings per share is presented below for the period of January 1, 2015 to January 31, 2015 (Predecessor Company):

|   | Predecessor Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands, Except Per Share Amounts) |
|---|--|
| Calculation of basic earnings per share:                    |  |
| Net income  | \$ 1,509   |
| Average shares issued and outstanding                       | 79,343,253   |
| Issuable under various deferred compensation plans          | 1,109,595  |
| Weighted shares outstanding - basic                         | 80,452,848   |
| Per share:  |  |
| Net income - basic  | \$ 0.02  |
| Calculation of diluted earnings per share:                  |  |
| Net income  | \$ 1,509   |
| Weighted shares outstanding - basic                         | 80,452,848   |
| Stock appreciation rights ("SARs")                          | 64,570   |
| Issuable under various other stock-based compensation plans | 935,382  |
| Restricted stock units                                      | 306,487  |
| Weighted shares outstanding - diluted                       | 81,759,287   |
| Per share:  |  |
| Net income - diluted  | \$ 0.02  |

## 14. INCOME TAXES

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

|   | Successor Company<br>As of<br>March 31,<br>2016 | February 1,<br>2015<br>to<br>December<br>31, 2015 | Predecessor Company<br>January 1, 2015<br>to<br>January 31, 2015 |   |
|---|---|---|--|---|
|   | (Dollars In Thousands)                          |   | (Dollars In Thousands)   |   |
| Balance, beginning of period                    | \$ 13,138                                       | \$ 137,593  | \$ 193,244   |   |
| Additions for tax positions of the current year | 609   | 2,213   | (5,010)  | ) |
| Additions for tax positions of prior years      | 496   | 1,811   | 7,724  |   |
| Reductions of tax positions of prior years:     |   |   |  |   |
| Changes in judgment                             | —   | (16,416)  | (58,365)   | ) |
| Settlements during the period                   | (3,842)   | (112,063)   | —  |   |
| Lapses of applicable statute of limitations     | —   | —   | —  |   |
| Balance, end of period                          | \$ 10,401                                       | \$ 13,138   | \$ 137,593   |   |

In 2012, the IRS proposed favorable and unfavorable adjustments to the Company's 2003 through 2007 reported taxable income. The Company protested certain unfavorable adjustments and sought resolution at the IRS' Appeals

Division. In October 2015, Appeals accepted the Company's earlier proposed settlement offer. In September of 2015, the IRS proposed favorable and unfavorable adjustments to the Company's 2008 through 2011 reported taxable income. The Company agreed to these adjustments. The resulting net adjustment to the Company's current income taxes for the years 2003 through 2011 will not materially affect the Company or its effective tax rate. The Company is currently under audit by the IRS for the years 2012 and 2013. As of March 31, 2016, no materially adverse adjustments to reported taxable income have been proposed. These agreements and ongoing discussions with the IRS are the primary cause for the reductions of unrecognized tax benefits shown in the chart above.



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The Company believes that in the next 12 months, none of these unrecognized tax benefits will be reduced.

In general, the Company is no longer subject to income tax examinations by taxing authorities for tax years that began before 2012. Nevertheless, certain of these pre-2012 years have pending U.S. tax refunds. Due to their size, these refunds are being reviewed by Congress' Joint Committee on Taxation. Furthermore, due to the aforementioned IRS adjustments to the Company's pre-2012 taxable income, the Company is amending certain of its 2003 through 2011 state income tax returns. Such amendments will cause such years to remain open, pending the states' acceptances of the returns. At this time, the Company believes that the Joint Committee's review of its U.S. tax refunds and the states' acceptance of its amending returns will be completed this year. The underlying statutes of limitations are expected to close in due course on or before June 30, 2017.

During the three months ended March 31, 2016 (Successor Company), the Company entered into a reinsurance transaction, as discussed in Note 3, Reinsurance and Financing Transactions. This transaction is expected to generate an operating loss on the Company's consolidated 2016 US income tax return. The Company has evaluated its ability to carry this loss back to receive refunds of previously-paid taxes, plus utilize the remaining loss in future years. The Company expects to receive refunds for substantially all of the US income taxes that it paid in 2014 and 2015, as well as fully utilize the remaining operating loss carryforward during the carryforward period. Based on the Company's current assessment of future taxable income, including available tax planning opportunities, the Company anticipates that it is more likely than not that it will generate sufficient taxable income to realize all of its material deferred tax assets. The Company did not record a valuation allowance against its material deferred tax assets as of March 31, 2016.

The Company used its respective estimates of its annual 2016 and 2015 incomes in computing its effective income tax rates for the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and the period of January 1, 2015 to January 31, 2015 (Predecessor Company). The effective tax rates for the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and the period of January 1, 2015 to January 31, 2015 (Predecessor Company) were 32.9%, 32.3%, and (27.7)%, respectively. The recorded tax benefit for the period of January 1, 2015 to January 31, 2015 (Predecessor Company) includes the benefit associated with the re-measurement of the unrecognized tax benefits discussed above.

## 15. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company determined the fair value of its financial instruments based on the fair value hierarchy established in FASB guidance referenced in the Fair Value Measurements and Disclosures Topic which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The Company has adopted the provisions from the FASB guidance that is referenced in the Fair Value Measurements and Disclosures Topic for non-financial assets and liabilities (such as property and equipment, goodwill, and other intangible assets) that are required to be measured at fair value on a periodic basis. The effect on the Company's periodic fair value measurements for non-financial assets and liabilities was not material.

The Company has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three level hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure fair value fall within different levels of the hierarchy, the category level is based on the lowest priority level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded at fair value on the consolidated balance sheets are categorized as follows:

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- Level 1: Unadjusted quoted prices for identical assets or liabilities in an active market.
- Level 2: Quoted prices in markets that are not active or significant inputs that are observable either directly or indirectly. Level 2 inputs include the following:
  - a) Quoted prices for similar assets or liabilities in active markets
  - b) Quoted prices for identical or similar assets or liabilities in non-active markets
  - c) Inputs other than quoted market prices that are observable
  - d) Inputs that are derived principally from or corroborated by observable market data through correlation or other means.
- Level 3: Prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. They reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

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The following table presents the Company's hierarchy for its assets and liabilities measured at fair value on a recurring basis as of March 31, 2016 (Successor Company):

|   | Level 1                | Level 2      | Level 3     | Total        |
|---|------------------------|--------------|-------------|--------------|
|   | (Dollars In Thousands) |              |             |              |
| Assets:   |                        |              |             |              |
| Fixed maturity securities - available-for-sale                |                        |              |             |              |
| Residential mortgage-backed securities                        | \$—                    | \$1,870,874  | \$3         | \$1,870,877  |
| Commercial mortgage-backed securities                         | —                      | 1,462,697    | —           | 1,462,697    |
| Other asset-backed securities                                 | —                      | 425,707      | 537,831     | 963,538      |
| U.S. government-related securities                            | 1,092,324              | 346,556      | —           | 1,438,880    |
| State, municipalities, and political subdivisions             | —                      | 1,661,560    | —           | 1,661,560    |
| Other government-related securities                           | —                      | 18,636       | —           | 18,636       |
| Corporate securities  | —                      | 26,091,463   | 833,737     | 26,925,200   |
| Preferred stock   | 43,452                 | 19,511       | —           | 62,963       |
| Total fixed maturity securities - available-for-sale          | 1,135,776              | 31,897,004   | 1,371,571   | 34,404,351   |
| Fixed maturity securities - trading                           |                        |              |             |              |
| Residential mortgage-backed securities                        | —                      | 279,763      | —           | 279,763      |
| Commercial mortgage-backed securities                         | —                      | 150,744      | —           | 150,744      |
| Other asset-backed securities                                 | —                      | 129,585      | 150,683     | 280,268      |
| U.S. government-related securities                            | 187,753                | 4,838        | —           | 192,591      |
| State, municipalities, and political subdivisions             | —                      | 325,347      | —           | 325,347      |
| Other government-related securities                           | —                      | 60,209       | —           | 60,209       |
| Corporate securities  | —                      | 1,436,519    | 5,677       | 1,442,196    |
| Preferred stock   | 3,155                  | 556          | —           | 3,711        |
| Total fixed maturity securities - trading                     | 190,908                | 2,387,561    | 156,360     | 2,734,829    |
| Total fixed maturity securities                               | 1,326,684              | 34,284,565   | 1,527,931   | 37,139,180   |
| Equity securities   | 652,385                | 36           | 69,728      | 722,149      |
| Other long-term investments(1)                                | 181,093                | 210,239      | 66,696      | 458,028      |
| Short-term investments  | 442,954                | 6,324        | —           | 449,278      |
| Total investments   | 2,603,116              | 34,501,164   | 1,664,355   | 38,768,635   |
| Cash  | 354,144                | —            | —           | 354,144      |
| Other assets  | 18,380                 | —            | —           | 18,380       |
| Assets related to separate accounts                           |                        |              |             |              |
| Variable annuity  | 12,789,776             | —            | —           | 12,789,776   |
| Variable universal life                                       | 819,259                | —            | —           | 819,259      |
| Total assets measured at fair value on a recurring basis      | \$16,584,675           | \$34,501,164 | \$1,664,355 | \$52,750,194 |
| Liabilities:  |                        |              |             |              |
| Annuity account balances(2)                                   | \$—                    | \$—          | \$90,123    | \$90,123     |
| Other liabilities (1)   | 55,545                 | 1,103        | 801,781     | 858,429      |
| Total liabilities measured at fair value on a recurring basis | \$55,545               | \$1,103      | \$891,904   | \$948,552    |

(1)Includes certain freestanding and embedded derivatives.

(2)Represents liabilities related to fixed indexed annuities.

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The following table presents the Company's hierarchy for its assets and liabilities measured at fair value on a recurring basis as of December 31, 2015 (Predecessor Company):

|   | Level 1                | Level 2      | Level 3     | Total        |
|---|------------------------|--------------|-------------|--------------|
|   | (Dollars In Thousands) |              |             |              |
| Assets:   |                        |              |             |              |
| Fixed maturity securities - available-for-sale                |                        |              |             |              |
| Residential mortgage-backed securities                        | \$—                    | \$1,765,270  | \$3         | \$1,765,273  |
| Commercial mortgage-backed securities                         | —                      | 1,286,887    | —           | 1,286,887    |
| Other asset-backed securities                                 | —                      | 210,020      | 587,031     | 797,051      |
| U.S. government-related securities                            | 1,054,353              | 477,824      | —           | 1,532,177    |
| State, municipalities, and political subdivisions             | —                      | 1,603,600    | —           | 1,603,600    |
| Other government-related securities                           | —                      | 17,740       | —           | 17,740       |
| Corporate securities  | 83                     | 24,941,584   | 902,119     | 25,843,786   |
| Preferred stock   | 43,073                 | 19,614       | —           | 62,687       |
| Total fixed maturity securities - available-for-sale          | 1,097,509              | 30,322,539   | 1,489,153   | 32,909,201   |
| Fixed maturity securities - trading                           |                        |              |             |              |
| Residential mortgage-backed securities                        | —                      | 286,658      | —           | 286,658      |
| Commercial mortgage-backed securities                         | —                      | 146,743      | —           | 146,743      |
| Other asset-backed securities                                 | —                      | 122,511      | 152,912     | 275,423      |
| U.S. government-related securities                            | 233,592                | 4,755        | —           | 238,347      |
| State, municipalities, and political subdivisions             | —                      | 313,354      | —           | 313,354      |
| Other government-related securities                           | —                      | 58,827       | —           | 58,827       |
| Corporate securities  | —                      | 1,322,276    | 18,225      | 1,340,501    |
| Preferred stock   | 2,794                  | 1,402        | —           | 4,196        |
| Total fixed maturity securities - trading                     | 236,386                | 2,256,526    | 171,137     | 2,664,049    |
| Total fixed maturity securities                               | 1,333,895              | 32,579,065   | 1,660,290   | 35,573,250   |
| Equity securities   |                        |              |             |              |
| Other long-term investments <sup>(1)</sup>                    | 113,699                | 141,487      | 96,830      | 352,016      |
| Short-term investments  | 261,947                | 6,771        | —           | 268,718      |
| Total investments   | 2,365,978              | 32,740,386   | 1,826,883   | 36,933,247   |
| Cash  | 396,072                | —            | —           | 396,072      |
| Other assets  | 19,099                 | —            | —           | 19,099       |
| Assets related to separate accounts                           |                        |              |             |              |
| Variable annuity  | 12,829,188             | —            | —           | 12,829,188   |
| Variable universal life                                       | 827,610                | —            | —           | 827,610      |
| Total assets measured at fair value on a recurring basis      | \$16,437,947           | \$32,740,386 | \$1,826,883 | \$51,005,216 |
| Liabilities:  |                        |              |             |              |
| Annuity account balances <sup>(2)</sup>                       | \$—                    | \$—          | \$92,512    | \$92,512     |
| Other liabilities <sup>(1)</sup>                              | 40,067                 | 3,932        | 585,556     | 629,555      |
| Total liabilities measured at fair value on a recurring basis | \$40,067               | \$3,932      | \$678,068   | \$722,067    |

(1)Includes certain freestanding and embedded derivatives.

(2)Represents liabilities related to fixed indexed annuities.

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### Determination of fair values

The valuation methodologies used to determine the fair values of assets and liabilities reflect market participant assumptions and are based on the application of the fair value hierarchy that prioritizes observable market inputs over unobservable inputs. The Company determines the fair values of certain financial assets and financial liabilities based on quoted market prices, where available. The Company also determines certain fair values based on future cash flows discounted at the appropriate current market rate. Fair values reflect adjustments for counterparty credit quality, the Company's credit standing, liquidity, and where appropriate, risk margins on unobservable parameters. The following is a discussion of the methodologies used to determine fair values for the financial instruments as listed in the above table.

The fair value of fixed maturity, short-term, and equity securities is determined by management after considering one of three primary sources of information: third party pricing services, non-binding independent broker quotations, or pricing matrices. Security pricing is applied using a "waterfall" approach whereby publicly available prices are first sought from third party pricing services, the remaining unpriced securities are submitted to independent brokers for non-binding prices, or lastly, securities are priced using a pricing matrix. Typical inputs used by these three pricing methods include, but are not limited to: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data including market research publications. Third party pricing services price approximately 90% of the Company's available-for-sale and trading fixed maturity securities. Based on the typical trading volumes and the lack of quoted market prices for available-for-sale and trading fixed maturities, third party pricing services derive the majority of security prices from observable market inputs such as recent reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information outlined above. If there are no recent reported trades, the third party pricing services and brokers may use matrix or model processes to develop a security price where future cash flow expectations are developed based upon collateral performance and discounted at an estimated market rate. Certain securities are priced via independent non-binding broker quotations, which are considered to have no significant unobservable inputs. When using non-binding independent broker quotations, the Company obtains one quote per security, typically from the broker from which we purchased the security. A pricing matrix is used to price securities for which the Company is unable to obtain or effectively rely on either a price from a third party pricing service or an independent broker quotation.

The pricing matrix used by the Company begins with current spread levels to determine the market price for the security. The credit spreads, assigned by brokers, incorporate the issuer's credit rating, liquidity discounts, weighted-average of contracted cash flows, risk premium, if warranted, due to the issuer's industry, and the security's time to maturity. The Company uses credit ratings provided by nationally recognized rating agencies.

For securities that are priced via non-binding independent broker quotations, the Company assesses whether prices received from independent brokers represent a reasonable estimate of fair value through an analysis using internal and external cash flow models developed based on spreads and, when available, market indices. The Company uses a market-based cash flow analysis to validate the reasonableness of prices received from independent brokers. These analytics, which are updated daily, incorporate various metrics (yield curves, credit spreads, prepayment rates, etc.) to determine the valuation of such holdings. As a result of this analysis, if the Company determines there is a more appropriate fair value based upon the analytics, the price received from the independent broker is adjusted accordingly. The Company did not adjust any quotes or prices received from brokers during the three months ended March 31, 2016 (Successor Company).

The Company has analyzed the third party pricing services' valuation methodologies and related inputs and has also evaluated the various types of securities in its investment portfolio to determine an appropriate fair value hierarchy level based upon trading activity and the observability of market inputs that is in accordance with the Fair Value

Measurements and Disclosures Topic of the ASC. Based on this evaluation and investment class analysis, each price was classified into Level 1, 2, or 3. Most prices provided by third party pricing services are classified into Level 2 because the significant inputs used in pricing the securities are market observable and the observable inputs are corroborated by the Company. Since the matrix pricing of certain debt securities includes significant non-observable inputs, they are classified as Level 3.

#### Asset-Backed Securities

This category mainly consists of residential mortgage-backed securities, commercial mortgage-backed securities, and other asset-backed securities (collectively referred to as asset-backed securities or “ABS”). As of March 31, 2016 (Successor Company), the Company held \$4.3 billion of ABS classified as Level 2. These securities are priced from information provided by a third party pricing service and independent broker quotes. The third party pricing services and brokers mainly value securities using both a market and income approach to valuation. As part of this valuation process they consider the following characteristics of the item being measured to be relevant inputs:

1) weighted-average coupon rate, 2) weighted-average years to maturity, 3) types of underlying assets, 4) weighted-average coupon rate of the underlying assets, 5) weighted-average years to maturity of the underlying assets, 6) seniority level of the tranches owned, and 7) credit ratings of the securities.

After reviewing these characteristics of the ABS, the third party pricing service and brokers use certain inputs to determine the value of the security. For ABS classified as Level 2, the valuation would consist of predominantly market observable inputs such as, but not limited to: 1) monthly principal and interest payments on the underlying assets, 2) average life of the security, 3) prepayment speeds, 4) credit spreads, 5) treasury and swap yield curves, and 6) discount margin. The Company reviews the methodologies and valuation techniques (including the ability to observe inputs) in assessing the information received from external pricing services and in consideration of the fair value presentation.

As of March 31, 2016 (Successor Company), the Company held \$688.5 million of Level 3 ABS, which included \$537.8 million of other asset-backed securities classified as available-for-sale and \$150.7 million of other asset-backed securities classified

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as trading. These securities are predominantly ARS whose underlying collateral is at least 97% guaranteed by the FFELP. As a result of the ARS market collapse during 2008, the Company prices its ARS using an income approach valuation model. As part of the valuation process the Company reviews the following characteristics of the ARS in determining the relevant inputs: 1) weighted-average coupon rate, 2) weighted-average years to maturity, 3) types of underlying assets, 4) weighted-average coupon rate of the underlying assets, 5) weighted-average years to maturity of the underlying assets, 6) seniority level of the tranches owned, 7) credit ratings of the securities, 8) liquidity premium, and 9) paydown rate.

### Corporate Securities, U.S. Government-Related Securities, States, Municipals, and Political Subdivisions, and Other Government Related Securities

As of March 31, 2016 (Successor Company), the Company classified approximately \$30.0 billion of corporate securities, U.S. government-related securities, states, municipals, and political subdivisions, and other government-related securities as Level 2. The fair value of the Level 2 securities is predominantly priced by broker quotes and a third party pricing service. The Company has reviewed the valuation techniques of the brokers and third party pricing service and has determined that such techniques used Level 2 market observable inputs. The following characteristics of the securities are considered to be the primary relevant inputs to the valuation: 1) weighted-average coupon rate, 2) weighted-average years to maturity, 3) seniority, and 4) credit ratings. The Company reviews the methodologies and valuation techniques (including the ability to observe inputs) in assessing the information received from external pricing services and in consideration of the fair value presentation.

The brokers and third party pricing service utilize valuation models that consist of a hybrid income and market approach to valuation. The pricing models utilize the following inputs: 1) principal and interest payments, 2) treasury yield curve, 3) credit spreads from new issue and secondary trading markets, 4) dealer quotes with adjustments for issues with early redemption features, 5) liquidity premiums present on private placements, and 6) discount margins from dealers in the new issue market.

As of March 31, 2016 (Successor Company), the Company classified approximately \$839.4 million of securities as Level 3 valuations. Level 3 securities primarily represent investments in illiquid bonds for which no price is readily available. To determine a price, the Company uses a discounted cash flow model with both observable and unobservable inputs. These inputs are entered into an industry standard pricing model to determine the final price of the security. These inputs include: 1) principal and interest payments, 2) coupon rate, 3) sector and issuer level spread over treasury, 4) underlying collateral, 5) credit ratings, 6) maturity, 7) embedded options, 8) recent new issuance, 9) comparative bond analysis, and 10) an illiquidity premium.

### Equities

As of March 31, 2016 (Successor Company), the Company held approximately \$69.8 million of equity securities classified as Level 2 and Level 3. Of this total, \$65.7 million represents Federal Home Loan Bank ("FHLB") stock. The Company believes that the cost of the FHLB stock approximates fair value.

### Other Long-Term Investments and Other Liabilities

Other long-term investments and other liabilities consist entirely of free-standing and embedded derivative financial instruments. Refer to Note 16, Derivative Financial Instruments for additional information related to derivatives. Derivative financial instruments are valued using exchange prices, independent broker quotations, or pricing valuation models, which utilize market data inputs. Excluding embedded derivatives, as of March 31, 2016 (Successor Company), 100% of derivatives based upon notional values were priced using exchange prices or independent broker quotations. The remaining derivatives were priced by pricing valuation models, which predominantly utilize

observable market data inputs. Inputs used to value derivatives include, but are not limited to, interest swap rates, credit spreads, interest rate and equity market volatility indices, equity index levels, and treasury rates. The Company performs monthly analysis on derivative valuations that includes both quantitative and qualitative analyses.

Derivative instruments classified as Level 1 generally include futures and options, which are traded on active exchange markets.

Derivative instruments classified as Level 2 primarily include interest rate and inflation swaps, options, and swaptions. These derivative valuations are determined using independent broker quotations, which are corroborated with observable market inputs.

Derivative instruments classified as Level 3 were embedded derivatives and include at least one significant non-observable input. A derivative instrument containing Level 1 and Level 2 inputs will be classified as a Level 3 financial instrument in its entirety if it has at least one significant Level 3 input.

The Company utilizes derivative instruments to manage the risk associated with certain assets and liabilities. However, the derivative instruments may not be classified within the same fair value hierarchy level as the associated assets and liabilities. Therefore, the changes in fair value on derivatives reported in Level 3 may not reflect the offsetting impact of the changes in fair value of the associated assets and liabilities.

The embedded derivatives are carried at fair value in “other long-term investments” and “other liabilities” on the Company’s consolidated condensed balance sheet. The changes in fair value are recorded in earnings as “Realized investment gains (losses)—Derivative financial instruments”. Refer to Note 17, Derivative Financial Instruments for more information related to each embedded derivatives gains and losses.



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The fair value of the GMWB embedded derivative is derived through the income method of valuation using a valuation model that projects future cash flows using multiple risk neutral stochastic equity scenarios and policyholder behavior assumptions. The risk neutral scenarios are generated using the current swap curve and projected equity volatilities and correlations. The projected equity volatilities are based on a blend of historical volatility and near-term equity market implied volatilities. The equity correlations are based on historical price observations. For policyholder behavior assumptions, expected lapse and utilization assumptions are used and updated for actual experience, as necessary. The Company assumes age-based mortality from the National Association of Insurance Commissioners 1994 Variable Annuity MGDB Mortality Table with company experience, with attained age factors varying from 44.5% - 100%. The present value of the cash flows is determined using the discount rate curve, which is based upon LIBOR plus a credit spread (to represent the Company's non-performance risk). As a result of using significant unobservable inputs, the GMWB embedded derivative is categorized as Level 3. These assumptions are reviewed on a quarterly basis.

The balance of the FIA embedded derivative is impacted by policyholder cash flows associated with the FIA product that are allocated to the embedded derivative in addition to changes in the fair value of the embedded derivative during the reporting period. The fair value of the FIA embedded derivative is derived through the income method of valuation using a valuation model that projects future cash flows using current index values and volatility, the hedge budget used to price the product, and policyholder assumptions (both elective and non-elective). For policyholder behavior assumptions, expected lapse and withdrawal assumptions are used and updated for actual experience, as necessary. The Company assumes age-based mortality from the 1994 Variable Annuity MGDB mortality table modified with company experience, with attained age factors varying from 49% - 80%. The present value of the cash flows is determined using the discount rate curve, which is based upon LIBOR up to one year and constant maturity treasury rates plus a credit spread (to represent the Company's non-performance risk) thereafter. Policyholder assumptions are reviewed on an annual basis. As a result of using significant unobservable inputs, the FIA embedded derivative is categorized as Level 3.

The balance of the indexed universal life ("IUL") embedded derivative is impacted by policyholder cash flows associated with the IUL product that are allocated to the embedded derivative in addition to changes in the fair value of the embedded derivative during the reporting period. The fair value of the IUL embedded derivative is derived through the income method of valuation using a valuation model that projects future cash flows using current index values and volatility, the hedge budget used to price the product, and policyholder assumptions (both elective and non-elective). For policyholder behavior assumptions, expected lapse and withdrawal assumptions are used and updated for actual experience, as necessary. The Company assumes age-based mortality from the SOA 2015 VBT Primary Tables modified with company experience, with attained age factors varying from 38% - 153%. The present value of the cash flows is determined using the discount rate curve, which is based upon LIBOR up to one year and constant maturity treasury rates plus a credit spread (to represent the Company's non-performance risk) thereafter. Policyholder assumptions are reviewed on an annual basis. As a result of using significant unobservable inputs, the IUL embedded derivative is categorized as Level 3.

The Company has assumed and ceded certain blocks of policies under modified coinsurance agreements in which the investment results of the underlying portfolios inure directly to the reinsurers. As a result, these agreements contain embedded derivatives that are reported at fair value. Changes in their fair value are reported in earnings. The investments supporting these agreements are designated as "trading securities"; therefore changes in their fair value are also reported in earnings. As of March 31, 2016 (Successor Company), the fair value of the embedded derivative is based upon the relationship between the statutory policy liabilities (net of policy loans) of \$2.5 billion and the statutory unrealized gain (loss) of the securities of \$235.4 million. As a result, changes in the fair value of the embedded derivatives are largely offset by the changes in fair value of the related investments and each are reported in earnings. The fair value of the embedded derivative is considered a Level 3 valuation due to the unobservable nature of the policy liabilities.

#### Annuity Account Balances

The Company records certain of its FIA reserves at fair value. The fair value is considered a Level 3 valuation. The FIA valuation model calculates the present value of future benefit cash flows less the projected future profits to quantify the net liability that is held as a reserve. This calculation is done using multiple risk neutral stochastic equity scenarios. The cash flows are discounted using LIBOR plus a credit spread. Best estimate assumptions are used for partial withdrawals, lapses, expenses and asset earned rate with a risk margin applied to each. These assumptions are reviewed at least annually as a part of the formal unlocking process. If an event were to occur within a quarter that would make the assumptions unreasonable, the assumptions would be reviewed within the quarter.

The discount rate for the fixed indexed annuities is based on an upward sloping rate curve which is updated each quarter. The discount rates for March 31, 2016 (Successor Company), ranged from a one month rate of 0.89%, a 5 year rate of 2.03%, and a 30 year rate of 3.36%. A credit spread component is also included in the calculation to accommodate non-performance risk.

#### Separate Accounts

Separate account assets are invested in open-ended mutual funds and are included in Level 1.

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## Valuation of Level 3 Financial Instruments

The following table presents the valuation method for material financial instruments included in Level 3, as well as the unobservable inputs used in the valuation of those financial instruments:

|                                | Successor<br>Company<br>Fair Value<br>As of<br>March 31, 2016<br>(Dollars In Thousands) | Valuation<br>Technique    | Unobservable<br>Input | Range<br>(Weighted Average)  |
|--------------------------------|---|---------------------------|-----------------------|--|
| <b>Assets:</b>                 |   |                           |                       |  |
| Other asset-backed securities  | \$ 530,374  | Discounted cash flow      | Liquidity premium     | 0.06% - 1.10% (0.33%)  |
|                                |   |                           | Paydown rate          | 10.55% - 12.15% (11.21%)   |
| Corporate securities           | 808,025   | Discounted cash flow      | Spread over Treasury  | 0.81% - 22.50% (2.67%)   |
| <b>Liabilities:</b>            |   |                           |                       |  |
| Embedded derivatives - GMWB(1) | \$ 357,463  | Actuarial cash flow model | Mortality             | 1994 MGDB table with company experience                              |
|                                |   |                           | Lapse                 | 0.3% - 15%, depending on product/duration/funded status of guarantee |
|                                |   |                           | Utilization           | 99%. 10% of policies have a one-time over-utilization of 400%        |
|                                |   |                           | Nonperformance risk   | 0.26% - 1.22%  |
| Annuity account balances(2)    | 90,123  | Actuarial cash flow model | Asset earned rate     | 4.53% - 5.67%  |
|                                |   |                           | Expenses              | \$80 per policy w/ 2.5% inflation                                    |
|                                |   |                           | Withdrawal rate       | 2.20%  |
|                                |   |                           | Mortality             | 1994 MGDB table with company experience                              |
|                                |   |                           | Lapse                 | 2.2% - 33.0%, depending on duration/surrender charge period          |
|                                |   |                           | Return on assets      | 1.50% - 1.85% depending on duration/surrender charge period          |
|                                |   |                           | Nonperformance risk   | 0.26% - 1.22%  |
| Embedded derivative - FIA      | 113,552   | Actuarial cash flow model | Expenses              | \$80 per policy w/ 2.5% inflation                                    |
|                                |   |                           | Withdrawal rate       | 1.1% - 4.5% depending on duration and tax qualification              |
|                                |   |                           | Mortality             | 1994 MGDB table with   |

|                              |        |                              |                        |  |
|------------------------------|--------|------------------------------|------------------------|--|
| Embedded derivative -<br>IUL | 37,997 | Actuarial cash flow<br>model | Lapse                  | company experience<br>2.5% - 40.0%, depending<br>on duration/surrender<br>charge period                |
|                              |        |                              | Nonperformance<br>risk | 0.26% - 1.22%  |
|                              |        |                              | Mortality              | 38% — 153% of 2015   |
|                              |        |                              | Lapse                  | VBT Primary Tables<br>0.5% - 10.0%, depending on<br>duration/distribution channel<br>and smoking class |
|                              |        |                              | Nonperformance<br>risk | 0.26% - 1.22%  |

(1)The fair value for the GMWB embedded derivative is presented as a net liability for the purposes of this chart. Excludes modified coinsurance arrangements.

(2)Represents liabilities related to fixed indexed annuities.

The chart above excludes Level 3 financial instruments that are valued using broker quotes and those which book value approximates fair value.

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The Company has considered all reasonably available quantitative inputs as of March 31, 2016 (Successor Company), but the valuation techniques and inputs used by some brokers in pricing certain financial instruments are not shared with the Company. This resulted in \$192.6 million of financial instruments being classified as Level 3 as of March 31, 2016 (Successor Company). Of the \$192.6 million, \$158.1 million are other asset-backed securities, \$31.4 million are corporate securities, and \$3.1 million are equity securities.

In certain cases the Company has determined that book value materially approximates fair value. As of March 31, 2016 (Successor Company), the Company held \$66.7 million of financial instruments where book value approximates fair value which was predominantly FHLB stock.

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The following table presents the valuation method for material financial instruments included in Level 3, as well as the unobservable inputs used in the valuation of those financial instruments:

|                                | Successor<br>Company<br>Fair Value<br>As of<br>December 31, 2015<br>(Dollars In Thousands) | Valuation<br>Technique    | Unobservable<br>Input   | Range<br>(Weighted Average)  |
|--------------------------------|--|---------------------------|---|--|
| <b>Assets:</b>                 |  |                           |   |  |
| Other asset-backed securities  | \$ 587,031   | Discounted cash flow      | Liquidity premium<br>Paydown rate   | 0.27% - 1.49% (0.42%)<br>10.20% - 14.72% (13.11%)  |
| Corporate securities           | 875,810  | Discounted cash flow      | Spread over treasury  | 0.10% - 19.00% (2.61%)   |
| <b>Liabilities:</b>            |  |                           |   |  |
| Embedded derivatives - GMWB(1) | \$ 181,612   | Actuarial cash flow model | Mortality<br>Lapse<br>Utilization<br>Nonperformance risk  | 1994 MGDB table with company experience<br>0.3% - 15%, depending on product/duration/funded status of guarantee<br>99%. 10% of policies have a one-time over-utilization of 400%<br>0.18% - 1.04%                          |
| Annuity account balances(2)    | 92,512   | Actuarial cash flow model | Asset earned rate<br>Expenses<br>Withdrawal rate<br>Mortality<br>Lapse<br>Return on assets<br>Nonperformance risk | 4.53% - 5.67%<br>\$81 per policy<br>2.20%<br>1994 MGDB table with company experience<br>2.2% - 33.0%, depending on duration/surrender charge period<br>1.50% - 1.85% depending on surrender charge period<br>0.18% - 1.04% |
| Embedded derivative - FIA      | 100,329  | Actuarial cash flow model | Expenses<br>Withdrawal rate<br>Mortality<br>Lapse   | \$81.50 per policy<br>1.1% - 4.5% depending on duration and tax qualification<br>1994 MGDB table with company experience<br>2.5% - 40.0%, depending on duration/surrender  |

|                              |        |                              |                     |  |
|------------------------------|--------|------------------------------|---------------------|--|
| Embedded derivative<br>- IUL | 29,629 | Actuarial cash<br>flow model | Nonperformance risk | charge period<br>0.18% - 1.04%   |
|                              |        |                              | Mortality           | 38% - 153% of 2015   |
|                              |        |                              | Lapse               | VBT Primary Tables<br>0.5% - 10.0%, depending<br>on duration/distribution<br>channel and smoking class |
|                              |        |                              | Nonperformance risk | 0.18% - 1.04%  |

(1)The fair value for the GMWB embedded derivative is presented as a net liability for the purposes of this chart. Excludes modified coinsurance arrangements.

(2)Represents liabilities related to fixed indexed annuities.

The chart above excludes Level 3 financial instruments that are valued using broker quotes and those which book value approximates fair value.

The Company has considered all reasonably available quantitative inputs as of December 31, 2015 (Successor Company), but the valuation techniques and inputs used by some brokers in pricing certain financial instruments are not shared with the

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Company. This resulted in \$200.5 million of financial instruments being classified as Level 3 as of December 31, 2015 (Successor Company). Of the \$200.5 million, \$152.9 million are other asset-backed securities, \$44.5 million are corporate securities, and \$3.1 million are equity securities.

In certain cases the Company has determined that book value materially approximates fair value. As of December 31, 2015 (Successor Company), the Company held \$66.7 million of financial instruments where book value approximates fair value which are predominantly FHLB stock.

The asset-backed securities classified as Level 3 are predominantly ARS. A change in the paydown rate (the projected annual rate of principal reduction) of the ARS can significantly impact the fair value of these securities. A decrease in the paydown rate would increase the projected weighted average life of the ARS and increase the sensitivity of the ARS' fair value to changes in interest rates. An increase in the liquidity premium would result in a decrease in the fair value of the securities, while a decrease in the liquidity premium would increase the fair value of these securities.

The fair value of corporate bonds classified as Level 3 is sensitive to changes in the interest rate spread over the corresponding U.S. Treasury rate. This spread represents a risk premium that is impacted by company specific and market factors. An increase in the spread can be caused by a perceived increase in credit risk of a specific issuer and/or an increase in the overall market risk premium associated with similar securities. The fair values of corporate bonds are sensitive to changes in spread. When holding the treasury rate constant, the fair value of corporate bonds increases when spreads decrease, and decreases when spreads increase.

The fair value of the GMWB embedded derivative is sensitive to changes in the discount rate which includes the Company's nonperformance risk, volatility, lapse, and mortality assumptions. The volatility assumption is an observable input as it is based on market inputs. The Company's nonperformance risk, lapse, and mortality are unobservable. An increase in the three unobservable assumptions would result in a decrease in the fair value of the liability and conversely, if there is a decrease in the assumptions the fair value would increase. The fair value is also dependent on the assumed policyholder utilization of the GMWB where an increase in assumed utilization would result in an increase in the fair value of the liability and conversely, if there is a decrease in the assumption, the fair value would decrease.

The fair value of the FIA account balance liability is predominantly impacted by observable inputs such as discount rates and equity returns. However, the fair value of the FIA embedded derivative is sensitive to non-performance risk, which is unobservable. The value of the liability increases with decreases in discount rate and non-performance risk and decreases with increases in the discount rate and non-performance risk. The value of the liability increases with increases in equity returns and the liability decreases with a decrease in equity returns.

The fair value of the FIA embedded derivative is predominantly impacted by observable inputs such as discount rates and equity returns. However, the fair value of the FIA embedded derivative is sensitive to non-performance risk, which is unobservable. The value of the liability increases with decreases in the discount rate and non-performance risk and decreases with increases in the discount rate and non-performance risk. The value of the liability increases with increases in equity returns and the liability decreases with a decrease in equity returns.

The fair value of the IUL embedded derivative is predominantly impacted by observable inputs such as discount rates and equity returns. However, the fair value of the IUL embedded derivative is sensitive to non-performance risk, which is unobservable. The value of the liability increases with decreases in the discount rate and non-performance risk and decreases with increases in the discount rate and non-performance risk. The value of the liability increases with increases in equity returns and the liability decreases with a decrease in equity returns.





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The following table presents a reconciliation of the beginning and ending balances for fair value measurements for the three months ended March 31, 2016 (Successor Company), for which the Company has used significant unobservable inputs (Level 3):

|  |                      | Total<br>Realized and Unrealized<br>Gains | Total<br>Realized and Unrealized<br>Losses |                         |                                  |           |           |          |             |                                     |         |
|--|----------------------|---|--|-------------------------|----------------------------------|-----------|-----------|----------|-------------|-------------------------------------|---------|
|  | Beginning<br>Balance | Included in<br>Earnings                   | Other<br>Comprehensive<br>Income           | Included in<br>Earnings | Other<br>Comprehensive<br>Income | Purchases | Sales     | Issuance | Settlements | Transfers<br>into/out of<br>Level 3 | Other   |
| (Dollars In Thousands)                               |                      |   |  |                         |                                  |           |           |          |             |                                     |         |
| Assets:  |                      |   |  |                         |                                  |           |           |          |             |                                     |         |
| Fixed maturity securities available-for-sale         |                      |   |  |                         |                                  |           |           |          |             |                                     |         |
| Residential mortgage-backed securities               | \$3                  | \$—                                       | \$—  | \$—                     | \$—                              | \$—       | \$—       | \$—      | \$—         | \$—                                 | \$—     |
| Commercial mortgage-backed securities                | —                    | —   | —  | —                       | —                                | —         | —         | —        | —           | —                                   | —       |
| Other asset-backed securities                        | 587,031              | 6,859                                     | —  | —                       | (13,057 )                        | —         | (50,820 ) | —        | —           | 7,457                               | 361     |
| U.S. government-related securities                   | —                    | —   | —  | —                       | —                                | —         | —         | —        | —           | —                                   | —       |
| States, municipals, and political subdivisions       | —                    | —   | —  | —                       | —                                | —         | —         | —        | —           | —                                   | —       |
| Other government-related securities                  | —                    | —   | —  | —                       | —                                | —         | —         | —        | —           | —                                   | —       |
| Corporate securities                                 | 902,119              | —   | 14,922                                     | (4,135 )                | (6,287 )                         | 16,000    | (24,742 ) | —        | —           | (61,179 )                           | (2,961) |
| Total fixed maturity securities - available-for-sale | 1,489,153            | 6,859                                     | 14,922                                     | (4,135 )                | (19,344 )                        | 16,000    | (75,562 ) | —        | —           | (53,722 )                           | (2,600) |
| Fixed maturity securities - trading                  |                      |   |  |                         |                                  |           |           |          |             |                                     |         |
| Residential mortgage-backed securities               | —                    | —   | —  | —                       | —                                | —         | —         | —        | —           | —                                   | —       |
| Commercial mortgage-backed securities                | —                    | —   | —  | —                       | —                                | —         | —         | —        | —           | —                                   | —       |
|  | 152,912              | 228                                       | —  | (934 )                  | —                                | —         | (1,603 )  | —        | —           | 172                                 | (92)    |

|   |             |         |          |             |            |          |            |       |         |            |          |   |
|---|-------------|---------|----------|-------------|------------|----------|------------|-------|---------|------------|----------|---|
| Other asset-backed securities                                 |             |         |          |             |            |          |            |       |         |            |          |   |
| U.S. government-related securities                            | —           | —       | —        | —           | —          | —        | —          | —     | —       | —          | —        | — |
| States, municipals and political subdivisions                 | —           | —       | —        | —           | —          | —        | —          | —     | —       | —          | —        | — |
| Other government-related securities                           | —           | —       | —        | —           | —          | —        | —          | —     | —       | —          | —        | — |
| Corporate securities  | 18,225      | 308     | —        | (259 )      | —          | —        | (4,072 )   | —     | —       | (8,479 )   | (46      |   |
| Total fixed maturity securities - trading                     | 171,137     | 536     | —        | (1,193 )    | —          | —        | (5,675 )   | —     | —       | (8,307 )   | (138     |   |
| Total fixed maturity securities                               | 1,660,290   | 7,395   | 14,922   | (5,328 )    | (19,344 )  | 16,000   | (81,237 )  | —     | —       | (62,029 )  | (2,738   |   |
| Equity securities   | 69,763      | —       | —        | —           | —          | —        | —          | —     | —       | (36 )      | 1        |   |
| Other long-term investments <sup>(1)</sup>                    | 96,830      | —       | —        | (30,134 )   | —          | —        | —          | —     | —       | —          | —        |   |
| Short-term investments  | —           | —       | —        | —           | —          | —        | —          | —     | —       | —          | —        |   |
| Total investments   | 1,826,883   | 7,395   | 14,922   | (35,462 )   | (19,344 )  | 16,000   | (81,237 )  | —     | —       | (62,065 )  | (2,737   |   |
| Total assets measured at fair value on a recurring basis      | \$1,826,883 | \$7,395 | \$14,922 | \$(35,462 ) | \$(19,344) | \$16,000 | \$(81,237) | \$—   | \$—     | \$(62,065) | \$(2,737 |   |
| Liabilities:  |             |         |          |             |            |          |            |       |         |            |          |   |
| Annuity account balances <sup>(2)</sup>                       | \$92,512    | \$—     | \$—      | \$(566 )    | \$—        | \$—      | \$—        | \$187 | \$3,142 | \$—        | \$—      |   |
| Other liabilities <sup>(1)</sup>                              | 585,556     | 368     | —        | (216,593 )  | —          | —        | —          | —     | —       | —          | —        |   |
| Total liabilities measured at fair value on a recurring basis | \$678,068   | \$368   | \$—      | \$(217,159) | \$—        | \$—      | \$—        | \$187 | \$3,142 | \$—        | \$—      |   |

(1)Represents certain freestanding and embedded derivatives.

(2)Represents liabilities related to fixed indexed annuities.

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For the three months ended March 31, 2016 (Successor Company), there were \$44.1 million of securities transferred into Level 3.

For the three months ended March 31, 2016 (Successor Company), \$106.2 million of securities were transferred into Level 2. This amount was transferred from Level 3. These transfers resulted from securities that were priced internally using significant unobservable inputs where market observable inputs were not available in previous periods but were priced by independent pricing services or brokers as of March 31, 2016 (Successor Company).

For the three months ended March 31, 2016 (Successor Company), \$12.2 million of securities were transferred from Level 2 to Level 1.

For the three months ended March 31, 2016 (Successor Company), \$0.1 million of securities were transferred from Level 1.

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The following table presents a reconciliation of the beginning and ending balances for fair value measurements for the period of February 1, 2015 to March 31, 2015 (Successor Company), for which the Company has used significant unobservable inputs (Level 3):

|   |                      | Total<br>Realized and Unrealized<br>Gains | Total<br>Realized and Unrealized<br>Losses      |                         |   |           |           |           |             |  |         |
|---|----------------------|---|---|-------------------------|---|-----------|-----------|-----------|-------------|--|---------|
|   | Beginning<br>Balance | Included in<br>Earnings                   | Included in<br>Other<br>Comprehensive<br>Income | Included in<br>Earnings | Included in<br>Other<br>Comprehensive<br>Income | Purchases | Sales     | Issuances | Settlements | Transfers<br>into/out<br>of<br>Level 3 | Other   |
| (Dollars In Thousands)  |                      |   |   |                         |   |           |           |           |             |  |         |
| Assets:   |                      |   |   |                         |   |           |           |           |             |  |         |
| Fixed maturity securities available-for-sale Residential mortgage-backed securities | \$3                  | \$—                                       | \$—   | \$—                     | \$—   | \$—       | \$—       | \$—       | \$—         | \$—                                    | \$—     |
| Commercial mortgage-backed securities   | —                    | —   | —   | —                       | —   | —         | —         | —         | —           | —                                      | —       |
| Other asset-backed securities   | 603,646              | —   | —   | —                       | (3,568 )  | —         | (40 )     | —         | —           | —                                      | 94      |
| U.S. government-related securities  | —                    | —   | —   | —                       | —   | —         | —         | —         | —           | —                                      | —       |
| States, municipals, and political subdivisions                                      | 3,675                | —   | —   | —                       | —   | —         | (3,675 )  | —         | —           | —                                      | —       |
| Other government-related securities   | —                    | —   | —   | —                       | —   | —         | —         | —         | —           | —                                      | —       |
| Corporate securities  | 1,307,259            | 635                                       | 11,618  | —                       | —   | 22,000    | (35,787 ) | —         | —           | (20,050 )                              | (2,533) |
| Total fixed maturity securities - available-for-sale                                | 1,914,583            | 635                                       | 11,618  | —                       | (3,568 )  | 22,000    | (39,502 ) | —         | —           | (20,050 )                              | (2,439) |
| Fixed maturity securities - trading Residential mortgage-backed securities          | —                    | —   | —   | —                       | —   | —         | —         | —         | —           | —                                      | —       |
| Commercial mortgage-backed securities   | —                    | —   | —   | —                       | —   | —         | —         | —         | —           | —                                      | —       |
|   | 169,473              | 3,360                                     | —   | —                       | —   | —         | (2,408 )  | —         | —           | —                                      | 75      |

|   |             |           |          |            |             |            |            |       |      |            |             |
|---|-------------|-----------|----------|------------|-------------|------------|------------|-------|------|------------|-------------|
| Other asset-backed securities                                 |             |           |          |            |             |            |            |       |      |            |             |
| U.S. government-related securities                            | —           | —         | —        | —          | —           | —          | —          | —     | —    | —          | —           |
| States, municipals and political subdivisions                 | —           | —         | —        | —          | —           | —          | —          | —     | —    | —          | —           |
| Other government-related securities                           | —           | —         | —        | —          | —           | —          | —          | —     | —    | —          | —           |
| Corporate securities  | 25,130      | 34        | —        | (66)       | ) —         | —          | (5,423)    | ) —   | —    | —          | (61)        |
| Total fixed maturity securities - trading                     | 194,603     | 3,394     | —        | (66)       | ) —         | —          | (7,831)    | ) —   | —    | —          | 14          |
| Total fixed maturity securities                               | 2,109,186   | 4,029     | 11,618   | (66)       | ) (3,568)   | ) 22,000   | (47,333)   | ) —   | —    | (20,050)   | ) (2,425)   |
| Equity securities   | 73,044      | —         | —        | —          | —           | —          | —          | —     | —    | —          | (3,093)     |
| Other long-term investments(1)                                | 93,274      | 29,640    | —        | (20)       | ) —         | —          | —          | —     | —    | —          | —           |
| Short-term investments  | —           | —         | —        | —          | —           | —          | —          | —     | —    | —          | —           |
| Total investments   | 2,275,504   | 33,669    | 11,618   | (86)       | ) (3,568)   | ) 22,000   | (47,333)   | ) —   | —    | (20,050)   | ) (5,518)   |
| Total assets measured at fair value on a recurring basis      | \$2,275,504 | \$33,669  | \$11,618 | \$(86)     | ) \$(3,568) | ) \$22,000 | \$(47,333) | ) \$— | \$—  | \$(20,050) | ) \$(5,518) |
| Liabilities:  |             |           |          |            |             |            |            |       |      |            |             |
| Annuity account balances(2)                                   | \$98,279    | \$—       | \$—      | \$(632)    | ) \$—       | \$—        | \$—        | \$—   | \$14 | \$1,817    | \$—         |
| Other liabilities(1)  | 742,130     | 134,617   | —        | (20,002)   | ) —         | —          | —          | —     | —    | —          | —           |
| Total liabilities measured at fair value on a recurring basis | \$840,409   | \$134,617 | \$—      | \$(20,634) | ) \$—       | \$—        | \$—        | \$—   | \$14 | \$1,817    | \$—         |

(1)Represents certain freestanding and embedded derivatives.

(2)Represents liabilities related to fixed indexed annuities.

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For the period of February 1, 2015 to March 31, 2015 (Successor Company), there were no transfers of securities into Level 3.

For the period of February 1, 2015 to March 31, 2015 (Successor Company), there were no transfers of securities into Level 3.

For the period of February 1, 2015 to March 31, 2015 (Successor Company), \$20.1 million of securities were transferred into Level 2. This amount was transferred from Level 3. These transfers resulted from securities that were priced internally using significant unobservable inputs where market observable inputs were no longer available in previous periods but were priced by independent pricing services or brokers as of March 31, 2015 (Successor Company).

For the period of February 1, 2015 to March 31, 2015 (Successor Company), \$90.4 million of securities were transferred from Level 2 to Level 1. There were no transfers from Level 1.

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The following table presents a reconciliation of the beginning and ending balances for fair value measurements for period of January 1, 2015 to January 31, 2015 (Predecessor Company), for which the Company has used significant unobservable inputs (Level 3):

|  |                   | Total Realized and Unrealized Gains    |  | Total Realized and Unrealized Losses   |  |           |           |                        |                          | Ending Balance |     |
|--|-------------------|--|--|--|--|-----------|-----------|------------------------|--------------------------|----------------|-----|
|  | Beginning Balance | Included in Other Comprehensive Income | Included in Other Comprehensive Income | Included in Other Comprehensive Income | Included in Other Comprehensive Income | Purchases | Issuances | Transfers into Level 3 | Transfers out of Level 3 |                |     |
| (Dollars In Thousands)                               |                   |  |  |  |  |           |           |                        |                          |                |     |
| Assets:  |                   |  |  |  |  |           |           |                        |                          |                |     |
| Fixed maturity securities available-for-sale         |                   |  |  |  |  |           |           |                        |                          |                |     |
| Residential mortgage-backed securities               | \$3               | \$—                                    | \$—                                    | \$—                                    | \$—                                    | \$—       | \$—       | \$—                    | \$—                      | \$3            | \$— |
| Commercial mortgage-backed securities                | —                 | —                                      | —                                      | —                                      | —                                      | —         | —         | —                      | —                        | —              | —   |
| Other asset-backed securities                        | 563,961           | —                                      | —                                      | —                                      | (3,867 )                               | (32 )     | —         | 43,205                 | 379                      | 603,646        | —   |
| U.S. government-related securities                   | —                 | —                                      | —                                      | —                                      | —                                      | —         | —         | —                      | —                        | —              | —   |
| States, municipals, and political subdivisions       | 3,675             | —                                      | —                                      | —                                      | —                                      | —         | —         | —                      | —                        | 3,675          | —   |
| Other government-related securities                  | —                 | —                                      | —                                      | —                                      | —                                      | —         | —         | —                      | —                        | —              | —   |
| Corporate securities                                 | 1,325,683         | —                                      | 12,282                                 | —                                      | (23,029 )                              | (7,062 )  | —         | —                      | (615 )                   | 1,307,259      | —   |
| Total fixed maturity securities - available-for-sale | 1,893,322         | —                                      | 12,282                                 | —                                      | (26,896 )                              | (7,094 )  | —         | 43,205                 | (236 )                   | 1,914,583      | —   |
| Fixed maturity securities - trading                  |                   |  |  |  |  |           |           |                        |                          |                |     |
| Residential mortgage-backed securities               | —                 | —                                      | —                                      | —                                      | —                                      | —         | —         | —                      | —                        | —              | —   |
| Commercial mortgage-backed securities                | —                 | —                                      | —                                      | —                                      | —                                      | —         | —         | —                      | —                        | —              | —   |
|  | 169,461           | 586                                    | —                                      | (139 )                                 | —                                      | (472 )    | —         | —                      | 37                       | 169,473        | 44  |



|   |             |       |          |             |              |              |       |     |          |         |             |             |        |
|---|-------------|-------|----------|-------------|--------------|--------------|-------|-----|----------|---------|-------------|-------------|--------|
| Other asset-backed securities                                 |             |       |          |             |              |              |       |     |          |         |             |             |        |
| U.S. government-related securities                            | —           | —     | —        | —           | —            | —            | —     | —   | —        | —       | —           | —           |        |
| States, municipals and political subdivisions                 | —           | —     | —        | —           | —            | —            | —     | —   | —        | —       | —           | —           |        |
| Other government-related securities                           | —           | —     | —        | —           | —            | —            | —     | —   | —        | —       | —           | —           |        |
| Corporate securities  | 24,744      | 602   | —        | (196)       | ) —          | —(20)        | ) —   | —   | —        | —       | 25,130      | 40          |        |
| Total fixed maturity securities - trading                     | 194,205     | 1,188 | —        | (335)       | ) —          | —(492)       | ) —   | —   | 37       | —       | 194,603     | 85          |        |
| Total fixed maturity securities                               | 2,087,527   | 1,188 | 12,282   | (335)       | ) (26,896)   | ) —(7,586)   | ) —   | —   | 43,205   | (199)   | 2,109,186   | 85          |        |
| Equity securities   | 73,054      | —     | —        | —           | (10)         | ) —          | —     | —   | —        | —       | 73,044      | —           |        |
| Other long-term investments(1)                                | 67,894      | 753   | —        | (25,902)    | ) —          | —            | —     | —   | —        | —       | 42,745      | (25)        |        |
| Short-term investments  | —           | —     | —        | —           | —            | —            | —     | —   | —        | —       | —           | —           |        |
| Total investments   | 2,228,475   | —     | 12,282   | (26,237)    | ) (26,906)   | ) —(7,586)   | ) —   | —   | 43,205   | (199)   | 2,224,975   | (24)        |        |
| Total assets measured at fair value on a recurring basis      | \$2,228,475 | \$—   | \$12,282 | \$(26,237)  | ) \$(26,906) | ) \$—(7,586) | ) \$— | \$— | \$43,205 | \$(199) | \$2,224,975 | \$(24)      |        |
| Liabilities:  |             |       |          |             |              |              |       |     |          |         |             |             |        |
| Annuity account balances(2)                                   | \$97,825    | \$—   | \$—      | \$(536)     | ) \$—        | \$—          | \$—   | \$7 | \$419    | \$—     | \$—         | \$97,949    | \$—    |
| Other liabilities(1)  | 754,852     | 61    | —        | (253,773)   | ) —          | —            | —     | —   | —        | —       | 1,008,564   | (25)        |        |
| Total liabilities measured at fair value on a recurring basis | \$852,677   | \$61  | \$—      | \$(254,309) | ) \$—        | \$—          | \$—   | \$7 | \$419    | \$—     | \$—         | \$1,106,513 | \$(25) |

(1)Represents certain freestanding and embedded derivatives.

(2)Represents liabilities related to fixed indexed annuities.

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For the period of January 1, 2015 to January 31, 2015 (Predecessor Company), \$43.2 million of securities were transferred into Level 3. This amount was transferred from Level 2. These transfers resulted from securities that were priced by independent pricing services or brokers in previous periods, using no significant unobservable inputs, but were priced internally using significant unobservable inputs where market observable inputs were no longer available as of January 31, 2015 (Predecessor Company). All transfers are recognized as of the end of the period.

For the period of January 1, 2015 to January 31, 2015 (Predecessor Company), there were no transfers from Level 3 to Level 2.

For the period of January 1, 2015 to January 31, 2015 (Predecessor Company), there were no transfers from Level 2 to Level 1 and there were no transfers out of Level 1.

Total realized and unrealized gains (losses) on Level 3 assets and liabilities are primarily reported in either realized investment gains (losses) within the consolidated condensed statements of income (loss) or other comprehensive income (loss) within shareowner's equity based on the appropriate accounting treatment for the item.

Purchases, sales, issuances, and settlements, net, represent the activity that occurred during the period that results in a change of the asset or liability but does not represent changes in fair value for the instruments held at the beginning of the period. Such activity primarily relates to purchases and sales of fixed maturity securities and issuances and settlements of fixed indexed annuities.

The Company reviews the fair value hierarchy classifications each reporting period. Changes in the observability of the valuation attributes may result in a reclassification of certain financial assets or liabilities. Such reclassifications are reported as transfers in and out of Level 3 at the beginning fair value for the reporting period in which the changes occur. The asset transfers in the table(s) above primarily related to positions moved from Level 3 to Level 2 as the Company determined that certain inputs were observable.

The amount of total gains (losses) for assets and liabilities still held as of the reporting date primarily represents changes in fair value of trading securities and certain derivatives that exist as of the reporting date and the change in fair value of fixed indexed annuities.

## Estimated Fair Value of Financial Instruments

The carrying amounts and estimated fair values of the Company's financial instruments as of the periods shown below are as follows:

|   | Fair Value Level | Successor Company    |             |                         |             |
|---|------------------|----------------------|-------------|-------------------------|-------------|
|   |                  | As of March 31, 2016 |             | As of December 31, 2015 |             |
|   |                  | Carrying Amounts     | Fair Values | Carrying Amounts        | Fair Values |
| (Dollars In Thousands)                            |                  |                      |             |                         |             |
| Assets:   |                  |                      |             |                         |             |
| Mortgage loans on real estate                     | 3                | \$5,689,960          | \$5,667,207 | \$5,662,812             | \$5,529,803 |
| Policy loans                                      | 3                | 1,684,088            | 1,684,088   | 1,699,508               | 1,699,508   |
| Fixed maturities, held-to-maturity <sup>(1)</sup> | 3                | 2,783,302            | 2,757,674   | 593,314                 | 515,000     |
| Liabilities:                                      |                  |                      |             |                         |             |
| Stable value product account balances             | 3                | \$2,098,870          | \$2,111,461 | \$2,131,822             | \$2,124,712 |
| Annuity account balances                          | 3                | 10,765,723           | 10,296,214  | 10,719,862              | 10,274,571  |

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Debt:

|   |   |           |           |           |           |
|---|---|-----------|-----------|-----------|-----------|
| Bank borrowings                                 | 3 | \$480,000 | \$480,000 | \$485,000 | \$485,000 |
| Senior Notes                                    | 2 | 1,045,507 | 984,822   | 1,103,806 | 1,020,025 |
| Subordinated debt securities                    | 2 | 446,903   | 458,404   | 448,763   | 457,275   |
| Non-recourse funding obligations <sup>(2)</sup> | 3 | 2,866,735 | 2,846,201 | 685,684   | 614,380   |

Except as noted below, fair values were estimated using quoted market prices.

(1) Securities purchased from unconsolidated affiliates, Red Mountain LLC and Steel City LLC.

(2) Of this carrying amount, \$2.8 billion, fair value of \$2.7 billion, as of March 31, 2016 (Successor Company) and \$500.0 million, fair value of \$495.5 million, as of December 31, 2015 (Successor Company), relates to non-recourse funding obligations issued by Golden Gate and Golden Gate V.

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### Fair Value Measurements

#### Mortgage loans on real estate

The Company estimates the fair value of mortgage loans using an internally developed model. This model includes inputs derived by the Company based on assumed discount rates relative to the Company's current mortgage loan lending rate and an expected cash flow analysis based on a review of the mortgage loan terms. The model also contains the Company's determined representative risk adjustment assumptions related to credit and liquidity risks.

#### Policy loans

The Company believes the fair value of policy loans approximates book value. Policy loans are funds provided to policy holders in return for a claim on the policy. The funds provided are limited to the cash surrender value of the underlying policy. The nature of policy loans is to have a negligible default risk as the loans are fully collateralized by the value of the policy. Policy loans do not have a stated maturity and the balances and accrued interest are repaid either by the policyholder or with proceeds from the policy. Due to the collateralized nature of policy loans and unpredictable timing of repayments, the Company believes the fair value of policy loans approximates carrying value.

#### Fixed maturities, held-to-maturity

The Company estimates the fair value of its fixed maturity, held-to-maturity securities using internal discounted cash flow models. The discount rates used in the model are based on a current market yield for similar financial instruments.

#### Stable value product and Annuity account balances

The Company estimates the fair value of stable value product account balances and annuity account balances using models based on discounted expected cash flows. The discount rates used in the models are based on a current market rate for similar financial instruments.

### Debt

#### Bank borrowings

The Company believes the carrying value of its bank borrowings approximates fair value as the borrowings pay a floating interest rate plus a spread based on the rating of the Company's senior debt which the Company believes approximates a market interest rate.

#### Non-recourse funding obligations

The Company estimates the fair value of its non-recourse funding obligations using internal discounted cash flow models. The discount rates used in the model are based on a current market yield for similar financial instruments.

## 16. DERIVATIVE FINANCIAL INSTRUMENTS

### Types of Derivative Instruments and Derivative Strategies

The Company utilizes a risk management strategy that incorporates the use of derivative financial instruments to reduce exposure to certain risks, including but not limited to, interest rate risk, inflation risk, currency exchange risk,

volatility risk, and equity market risk. These strategies are developed through the Company's analysis of data from financial simulation models and other internal and industry sources, and are then incorporated into the Company's risk management program.

Derivative instruments expose the Company to credit and market risk and could result in material changes from period to period. The Company attempts to minimize its credit risk by entering into transactions with highly rated counterparties. The Company manages the market risk by establishing and monitoring limits as to the types and degrees of risk that may be undertaken. The Company monitors its use of derivatives in connection with its overall asset/liability management programs and risk management strategies. In addition, all derivative programs are monitored by our risk management department.

#### Derivatives Related to Interest Rate Risk Management

Derivative instruments that are used as part of the Company's interest rate risk management strategy include interest rate swaps, interest rate futures, interest rate caps, and interest rate swaptions. The Company's inflation risk management strategy involves the use of swaps that requires the Company to pay a fixed rate and receive a floating rate that is based on changes in the Consumer Price Index ("CPI").

#### Derivatives Related to Risk Mitigation of Certain Annuity Contracts

The Company may use the following types of derivative contracts to mitigate its exposure to certain guaranteed benefits related to VA contracts and fixed indexed annuities:

- Foreign Currency Futures

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- Variance Swaps
- Interest Rate Futures
- Equity Options
- Equity Futures
- Credit Derivatives
- Interest Rate Swaps
- Interest Rate Swaptions
- Volatility Futures
- Volatility Options
- Total Return Swaps

### Accounting for Derivative Instruments

The Company records its derivative financial instruments in the consolidated balance sheet in “other long-term investments” and “other liabilities” in accordance with GAAP, which requires that all derivative instruments be recognized in the balance sheet at fair value. The change in the fair value of derivative financial instruments is reported either in the statement of income or in other comprehensive income (loss), depending upon whether it qualified for and also has been properly identified as being part of a hedging relationship, and also on the type of hedging relationship that exists.

For a derivative financial instrument to be accounted for as an accounting hedge, it must be identified and documented as such on the date of designation. For cash flow hedges, the effective portion of their realized gain or loss is reported as a component of other comprehensive income and reclassified into earnings in the same period during which the hedged item impacts earnings. Any remaining gain or loss, the ineffective portion, is recognized in current earnings. For fair value hedge derivatives, their gain or loss as well as the offsetting loss or gain attributable to the hedged risk of the hedged item is recognized in current earnings. Effectiveness of the Company’s hedge relationships is assessed on a quarterly basis.

The Company reports changes in fair values of derivatives that are not part of a qualifying hedge relationship through earnings in the period of change. Changes in the fair value of derivatives that are recognized in current earnings are reported in “Realized investment gains (losses)-Derivative financial instruments”.

### Derivative Instruments Designated and Qualifying as Hedging Instruments

#### Cash-Flow Hedges

In connection with the issuance of inflation-adjusted funding agreements, the Company has entered into swaps to essentially convert the floating CPI-linked interest rate on these agreements to a fixed rate. The Company pays a fixed rate on the swap and receives a floating rate primarily determined by the period’s change in the CPI. The amounts that are received on the swaps are almost equal to the amounts that are paid on the agreements. None of these positions were held as of March 31, 2016 (Successor Company), as these funding agreements and correlating swaps matured in June of 2015.

### Derivative Instruments Not Designated and Not Qualifying as Hedging Instruments

The Company uses various other derivative instruments for risk management purposes that do not qualify for hedge accounting treatment. Changes in the fair value of these derivatives are recognized in earnings during the period of change.

Derivatives Related to Variable Annuity Contracts

- The Company uses equity, interest rate, currency, and volatility futures to mitigate the risk related to certain guaranteed minimum benefits, including GMWB, within its VA products. In general, the cost of such benefits varies with the level of equity and interest rate markets, foreign currency levels, and overall volatility.

The Company uses equity options, variance swaps, and volatility options to mitigate the risk related to certain guaranteed minimum benefits, including GMWB, within its VA products. In general, the cost of such benefits varies with the level of equity markets and overall volatility.

The Company uses interest rate swaps and interest rate swaptions to mitigate the risk related to certain guaranteed minimum benefits, including GMWB, within its VA products.

The Company markets certain VA products with a GMWB rider. The GMWB component is considered an embedded derivative, not considered to be clearly and closely related to the host contract.

Derivatives Related to Fixed Annuity Contracts

The Company uses equity, futures, and options to mitigate the risk within its fixed indexed annuity products. In general, the cost of such benefits varies with the level of equity and overall volatility.

The Company uses equity options to mitigate the risk within its fixed indexed annuity products. In general, the cost of such benefits varies with the level of equity markets.

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The Company markets certain fixed indexed annuity products. The FIA component is considered an embedded derivative, not considered to be clearly and closely related to the host contract.

## Derivatives Related to Indexed Universal Life Contracts

The Company uses equity, futures, and options to mitigate the risk within its indexed universal life products. In general, the cost of such benefits varies with the level of equity markets.

The Company markets certain IUL products. The IUL component is considered an embedded derivative, not considered to be clearly and closely related to the host contract.

## Other Derivatives

The Company uses certain interest rate swaps to mitigate the price volatility of fixed maturities. None of these positions were held as of March 31, 2016 (Successor Company).

The Company uses various swaps and other types of derivatives to manage risk related to other exposures.

The Company is involved in various modified coinsurance and funds withheld arrangements which contain embedded derivatives. Changes in their fair value are recorded in current period earnings. The investment portfolios that support the related modified coinsurance reserves and funds withheld arrangements had fair value changes which substantially offset the gains or losses on these embedded derivatives.

The following table sets forth realized investments gains and losses for the periods shown:

## Realized investment gains (losses) - derivative financial instruments

|   | Successor Company      |           | Predecessor Company    |   |
|---|------------------------|-----------|------------------------|---|
|   | For The                | February  | January 1, 2015        |   |
|   | Three                  | 1, 2015   | to                     |   |
|   | Months                 | to        | January 31, 2015       |   |
|   | Ended                  | March 31, |                        |   |
|   | March 31,              | 2015      |                        |   |
|   | 2016                   |           |                        |   |
|   | (Dollars In Thousands) |           | (Dollars In Thousands) |   |
| Derivatives related to VA contracts:      |                        |           |                        |   |
| Interest rate futures - VA                | \$ 37,801              | \$ (48 )  | \$ 1,413               |   |
| Equity futures - VA                       | (3,228 )               | (32,469 ) | 9,221                  |   |
| Currency futures - VA                     | (6,158 )               | 6,137     | 7,778                  |   |
| Equity options - VA                       | 16,304                 | (21,774 ) | 3,047                  |   |
| Interest rate swaptions - VA              | (2,234 )               | (11,328 ) | 9,268                  |   |
| Interest rate swaps - VA                  | 125,593                | (54,791 ) | 122,710                |   |
| Embedded derivative - GMWB                | (175,851 )             | 113,260   | (207,018               | ) |
| Total derivatives related to VA contracts | (7,773 )               | (1,013 )  | (53,581                | ) |
| Derivatives related to FIA contracts:     |                        |           |                        |   |
| Embedded derivative - FIA                 | (2,162 )               | (2,583 )  | 1,769                  |   |
| Equity futures - FIA                      | 1,382                  | 184       | (184                   | ) |
| Volatility futures - FIA                  | —                      | 4         | —                      |   |
| Equity options - FIA                      | (5,562 )               | 4,375     | (2,617                 | ) |



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|  |            |             |             |   |
|--|------------|-------------|-------------|---|
| Total derivatives related to FIA contracts       | (6,342     | ) 1,980     | (1,032      | ) |
| Derivatives related to IUL contracts:            |            |             |             |   |
| Embedded derivative - IUL                        | (738       | ) 257       | (486        | ) |
| Equity futures - IUL                             | (219       | ) 14        | 3           |   |
| Equity options - IUL                             | (27        | ) 140       | (115        | ) |
| Total derivatives related to IUL contracts       | (984       | ) 411       | (598        | ) |
| Embedded derivative - Modco reinsurance treaties | (58,355    | ) 32,191    | (68,026     | ) |
| Other derivatives                                | (45        | ) 72        | (37         | ) |
| Total realized gains (losses) - derivatives      | \$ (73,499 | ) \$ 33,641 | \$ (123,274 | ) |

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The following table sets forth realized investments gains and losses for the Modco trading portfolio that is included in realized investment gains (losses) — all other investments.

## Realized investment gains (losses) - all other investments

|  | Successor Company<br>For The<br>Three<br>Months<br>Ended<br>March<br>31, 2016 | February 1,<br>2015<br>to<br>March 31,<br>2015 | Predecessor Company<br>January 1, 2015<br>to<br>January 31, 2015 |
|--|---|--|--|
|  | (Dollars In Thousands)  |  | (Dollars In Thousands)   |
| Modco trading portfolio <sup>(1)</sup> | \$ 78,154   | \$ (33,160 )                                   | \$ 73,062  |

(1)The Company elected to include the use of alternate disclosures for trading activities.

The following table presents the components of the gain or loss on derivatives that qualify as a cash flow hedging relationship.

## Gain (Loss) on Derivatives in Cash Flow Hedging Relationship

| Amount of Gains (Losses)<br>Deferred in<br>Accumulated Other<br>Comprehensive Income<br>(Loss) on Derivatives<br>(Effective Portion) | Amount and Location of<br>Gains (Losses)<br>Reclassified from<br>Accumulated Other<br>Comprehensive Income<br>(Loss) into Income (Loss)<br>(Effective Portion)<br>Benefits and settlement<br>expenses<br>(Dollars In Thousands) | Amount and Location of<br>(Losses) Recognized in<br>Income (Loss) on<br>Derivatives<br>(Ineffective Portion)<br>Realized investment<br>gains (losses) |
|--|---|---|
|--|---|---|

## Successor Company

February 1, 2015 to March 31, 2015

|           |         |         |        |
|-----------|---------|---------|--------|
| Inflation | \$ (36) | \$ (90) | \$ (4) |
| Total     | \$ (36) | \$ (90) | \$ (4) |

## Predecessor Company

January 1, 2015 to January 31, 2015

|           |       |         |        |
|-----------|-------|---------|--------|
| Inflation | \$ 13 | \$ (36) | \$ (7) |
| Total     | \$ 13 | \$ (36) | \$ (7) |

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The table below present information about the nature and accounting treatment of the Company's primary derivative financial instruments and the location in and effect on the consolidated condensed financial statements for the periods presented below:

|  | Successor Company                         |                                      |   |                                      |
|--|---|--------------------------------------|---|--------------------------------------|
|  | As of March 31, 2016                      |                                      | As of December 31, 2015                   |                                      |
|  | Notional Amount<br>(Dollars In Thousands) | Fair Value<br>(Dollars In Thousands) | Notional Amount<br>(Dollars In Thousands) | Fair Value<br>(Dollars In Thousands) |
| Other long-term investments                        |   |                                      |   |                                      |
| Derivatives not designated as hedging instruments: |   |                                      |   |                                      |
| Interest rate swaps                                | \$1,640,000                               | \$176,238                            | \$1,435,000                               | \$66,408                             |
| Embedded derivative - Modco reinsurance treaties   | 64,309                                    | 282                                  | 64,593                                    | 1,215                                |
| Embedded derivative - GMWB                         | 5,424,999                                 | 66,414                               | 3,769,601                                 | 95,614                               |
| Interest rate futures                              | 176,908                                   | 251                                  | 282,373                                   | 1,537                                |
| Equity futures                                     | 77,742                                    | 2,024                                | 262,485                                   | 1,275                                |
| Currency futures                                   | —   | —                                    | 226,936                                   | 2,499                                |
| Equity options                                     | 2,119,043                                 | 211,084                              | 2,198,340                                 | 179,458                              |
| Interest rate swaptions                            | 225,000                                   | 1,430                                | 225,000                                   | 3,663                                |
| Other  | 298                                       | 305                                  | 242                                       | 347                                  |
|  | \$9,728,299                               | \$458,028                            | \$8,464,570                               | \$352,016                            |
| Other liabilities                                  |   |                                      |   |                                      |
| Derivatives not designated as hedging instruments: |   |                                      |   |                                      |
| Interest rate swaps                                | \$270,000                                 | \$2,256                              | \$475,000                                 | \$16,579                             |
| Embedded derivative - Modco reinsurance treaties   | 2,469,802                                 | 226,344                              | 2,473,427                                 | 178,362                              |
| Embedded derivative - GMWB                         | 15,338,447                                | 423,888                              | 6,539,658                                 | 277,236                              |
| Embedded derivative - FIA                          | 1,224,245                                 | 113,552                              | 1,110,790                                 | 100,329                              |
| Embedded derivative - IUL                          | 67,518                                    | 37,997                               | 57,760                                    | 29,629                               |
| Interest rate futures                              | 974,519                                   | 2,493                                | 793,763                                   | 1,539                                |
| Equity futures                                     | 448,775                                   | 11,241                               | 233,412                                   | 2,599                                |
| Currency futures                                   | 295,140                                   | 5,411                                | 46,692                                    | 1,115                                |
| Equity options                                     | 1,122,701                                 | 35,247                               | 1,205,204                                 | 22,167                               |
|  | \$22,211,147                              | \$858,429                            | \$12,935,706                              | \$629,555                            |

## 17. OFFSETTING OF ASSETS AND LIABILITIES

Certain of the Company's derivative instruments are subject to enforceable master netting arrangements that provide for the net settlement of all derivative contracts between the Company and a counterparty in the event of default or upon the occurrence of certain termination events. Collateral support agreements associated with each master netting arrangement provide that the Company will receive or pledge financial collateral in the event either minimum thresholds, or in certain cases ratings levels, have been reached. Additionally, certain of the Company's repurchase agreements provide for net settlement on termination of the agreement. Refer to Note 9, Debt and Other Obligations for details of the Company's repurchase agreement programs.

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The tables below present the derivative instruments by assets and liabilities for the Company as of March 31, 2016 (Successor Company):

|   | Gross<br>Amounts<br>Recognized<br>Assets | Gross<br>Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | Net Amounts<br>of Assets<br>Presented in<br>the<br>Statement of<br>Financial<br>Position | Gross Amounts<br>in the Statement of<br>Financial<br>Instruments | Amounts Not Offset<br>Cash<br>Collateral<br>Received | Offset<br>Net Amount |
|---|--|--|--|--|--|----------------------|
| (Dollars In Thousands)  |  |  |  |  |  |                      |
| Offsetting of Derivative Assets   |  |  |  |  |  |                      |
| Derivatives:  |  |  |  |  |  |                      |
| Free-Standing derivatives   | \$391,027                                | \$ —   | —\$ 391,027  | \$ 37,967  | \$ 199,143   | \$ 153,917           |
| Total derivatives, subject to a master netting arrangement or similar arrangement     | 391,027                                  | —  | 391,027  | 37,967   | 199,143  | 153,917              |
| Derivatives not subject to a master netting arrangement or similar arrangement        |  |  |  |  |  |                      |
| Embedded derivative - Modco reinsurance treaties                                      | 282                                      | —  | 282  | —  | —  | 282                  |
| Embedded derivative - GMWB  | 66,414                                   | —  | 66,414   | —  | —  | 66,414               |
| Other   | 305                                      | —  | 305  | —  | —  | 305                  |
| Total derivatives, not subject to a master netting arrangement or similar arrangement | 67,001                                   | —  | 67,001   | —  | —  | 67,001               |
| Total derivatives   | 458,028                                  | —  | 458,028  | 37,967   | 199,143  | 220,918              |
| Total Assets  | \$458,028                                | \$ —   | —\$ 458,028  | \$ 37,967  | \$ 199,143   | \$ 220,918           |

|   | Gross<br>Amounts<br>Recognized<br>Liabilities | Gross<br>Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | Net Amounts<br>of Liabilities<br>Presented in<br>the<br>Statement of<br>Financial<br>Position | Gross Amounts<br>in the Statement of<br>Financial<br>Instruments | Amounts Not Offset<br>Cash<br>Collateral<br>Paid | Offset<br>Net Amount |
|---|---|--|---|--|--|----------------------|
| (Dollars In Thousands)  |   |  |   |  |  |                      |
| Offsetting of Derivative Liabilities  |   |  |   |  |  |                      |
| Derivatives:  |   |  |   |  |  |                      |
| Free-Standing derivatives   | \$56,648                                      | \$ —   | —\$ 56,648  | \$ 37,967  | \$ 18,681  | \$ —                 |
| Total derivatives, subject to a master netting arrangement or similar arrangement     | 56,648  | —  | 56,648  | 37,967   | 18,681   | —                    |
| Derivatives not subject to a master netting arrangement or similar arrangement        |   |  |   |  |  |                      |
| Embedded derivative - Modco reinsurance treaties                                      | 226,344                                       | —  | 226,344   | —  | —  | 226,344              |
| Embedded derivative - GMWB  | 423,888                                       | —  | 423,888   | —  | —  | 423,888              |
| Embedded derivative - FIA   | 113,552                                       | —  | 113,552   | —  | —  | 113,552              |
| Embedded derivative - IUL   | 37,997  | —  | 37,997  | —  | —  | 37,997               |
| Total derivatives, not subject to a master netting arrangement or similar arrangement | 801,781                                       | —  | 801,781   | —  | —  | 801,781              |

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|                                      |             |    |               |           |           |              |
|--------------------------------------|-------------|----|---------------|-----------|-----------|--------------|
| Total derivatives                    | 858,429     | —  | 858,429       | 37,967    | 18,681    | 801,781      |
| Repurchase agreements <sup>(1)</sup> | 660,000     | —  | 660,000       | —         | —         | 660,000      |
| Total Liabilities                    | \$1,518,429 | \$ | —\$ 1,518,429 | \$ 37,967 | \$ 18,681 | \$ 1,461,781 |

(1) Borrowings under repurchase agreements are for a term less than 90 days.

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The tables below present the derivative instruments by assets and liabilities for the Company as of December 31, 2015 (Successor Company):

|   | Gross<br>Amounts<br>Recognized<br>Assets | Gross<br>Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | Net Amounts<br>of Assets<br>Presented in<br>the<br>Statement of<br>Financial<br>Position | Gross Amounts<br>in the Statement of<br>Financial<br>Instruments | Amounts Not Offset<br>Cash<br>Collateral<br>Received | Offset<br>Net Amount |
|---|--|--|--|--|--|----------------------|
| (Dollars In Thousands)  |  |  |  |  |  |                      |
| Offsetting of Derivative Assets   |  |  |  |  |  |                      |
| Derivatives:  |  |  |  |  |  |                      |
| Free-Standing derivatives   | \$254,840                                | \$ —   | —\$ 254,840  | \$ 42,382  | \$ 105,842   | \$ 106,616           |
| Total derivatives, subject to a master netting arrangement or similar arrangement     | 254,840                                  | —  | 254,840  | 42,382   | 105,842  | 106,616              |
| Derivatives not subject to a master netting arrangement or similar arrangement        |  |  |  |  |  |                      |
| Embedded derivative - Modco reinsurance treaties                                      | 1,215                                    | —  | 1,215  | —  | —  | 1,215                |
| Embedded derivative - GMWB  | 95,614                                   | —  | 95,614   | —  | —  | 95,614               |
| Other   | 347                                      | —  | 347  | —  | —  | 347                  |
| Total derivatives, not subject to a master netting arrangement or similar arrangement | 97,176                                   | —  | 97,176   | —  | —  | 97,176               |
| Total derivatives   | 352,016                                  | —  | 352,016  | 42,382   | 105,842  | 203,792              |
| Total Assets  | \$352,016                                | \$ —   | —\$ 352,016  | \$ 42,382  | \$ 105,842   | \$ 203,792           |

|   | Gross<br>Amounts<br>Recognized<br>Liabilities | Gross<br>Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | Net Amounts<br>of Liabilities<br>Presented in<br>the<br>Statement of<br>Financial<br>Position | Gross Amounts<br>in the Statement of<br>Financial<br>Instruments | Amounts Not Offset<br>Cash<br>Collateral<br>Paid | Offset<br>Net Amount |
|---|---|--|---|--|--|----------------------|
| (Dollars In Thousands)  |   |  |   |  |  |                      |
| Offsetting of Derivative Liabilities  |   |  |   |  |  |                      |
| Derivatives:  |   |  |   |  |  |                      |
| Free-Standing derivatives   | \$43,999                                      | \$ —   | —\$ 43,999  | \$ 42,382  | \$ 1,617   | \$ —                 |
| Total derivatives, subject to a master netting arrangement or similar arrangement     | 43,999  | —  | 43,999  | 42,382   | 1,617  | —                    |
| Derivatives not subject to a master netting arrangement or similar arrangement        |   |  |   |  |  |                      |
| Embedded derivative - Modco reinsurance treaties                                      | 178,362                                       | —  | 178,362   | —  | —  | 178,362              |
| Embedded derivative - GMWB  | 277,236                                       | —  | 277,236   | —  | —  | 277,236              |
| Embedded derivative - FIA   | 100,329                                       | —  | 100,329   | —  | —  | 100,329              |
| Embedded derivative - IUL   | 29,629  | —  | 29,629  | —  | —  | 29,629               |
| Total derivatives, not subject to a master netting arrangement or similar arrangement | 585,556                                       | —  | 585,556   | —  | —  | 585,556              |

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|                                      |             |    |               |           |          |              |
|--------------------------------------|-------------|----|---------------|-----------|----------|--------------|
| Total derivatives                    | 629,555     | —  | 629,555       | 42,382    | 1,617    | 585,556      |
| Repurchase agreements <sup>(1)</sup> | 438,185     | —  | 438,185       | —         | —        | 438,185      |
| Total Liabilities                    | \$1,067,740 | \$ | —\$ 1,067,740 | \$ 42,382 | \$ 1,617 | \$ 1,023,741 |

(1) Borrowings under repurchase agreements are for a term less than 90 days.

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18. OPERATING SEGMENTS

The Company has several operating segments, each having a strategic focus. An operating segment is distinguished by products, channels of distribution, and/or other strategic distinctions. The Company periodically evaluates its operating segments, as prescribed in the ASC Segment Reporting Topic, and makes adjustments to its segment reporting as needed. There were no changes to the Company's operating segments made or required to be made as a result of the Merger on February 1, 2015. A brief description of each segment follows.

The Life Marketing segment markets fixed universal life ("UL"), indexed universal life ("IUL"), variable universal life ("VUL"), bank-owned life insurance ("BOLI"), and level premium term insurance ("traditional") products on a national basis primarily through networks of independent insurance agents and brokers, broker-dealers, financial institutions, and independent marketing organizations.

The Acquisitions segment focuses on acquiring, converting, and servicing policies acquired from other companies. The segment's primary focus is on life insurance policies and annuity products that were sold to individuals. The level of the segment's acquisition activity is predicated upon many factors, including available capital, operating capacity, potential return on capital, and market dynamics. Policies acquired through the Acquisitions segment are typically blocks of business where no new policies are being marketed. Therefore earnings and account values are expected to decline as the result of lapses, deaths, and other terminations of coverage unless new acquisitions are made.

The Annuities segment markets fixed and VA products. These products are primarily sold through broker-dealers, financial institutions, and independent agents and brokers.

The Stable Value Products segment sells fixed and floating rate funding agreements directly to the trustees of municipal bond proceeds, money market funds, bank trust departments, and other institutional investors. This segment also issues funding agreements to the FHLB, and markets guaranteed investment contracts ("GICs") to 401(k) and other qualified retirement savings plans. The Company also has an unregistered funding agreement-backed notes program which provides for offers of notes to both domestic and international institutional investors.

The Asset Protection segment markets extended service contracts and credit life and disability insurance to protect consumers' investments in automobiles, recreational vehicles, watercraft, and powersports. In addition, the segment markets a guaranteed asset protection ("GAP") product. GAP coverage covers the difference between the loan pay-off amount and an asset's actual cash value in the case of a total loss.

The Corporate and Other segment primarily consists of net investment income on assets supporting our equity capital, unallocated corporate overhead and expenses not attributable to the segments above (including interest on corporate debt). This segment includes earnings from several non-strategic or runoff lines of business, various investment-related transactions, the operations of several small subsidiaries, and the repurchase of obligations and debt on the open market.

The Company uses the same accounting policies and procedures to measure segment operating income (loss) and assets as it uses to measure consolidated net income and assets. Segment operating income (loss) is income before income tax, excluding realized gains and losses on investments and derivatives net of the amortization related to DAC, VOBA, and benefits and settlement expenses. Operating earnings exclude changes in the GMWB embedded derivatives (excluding the portion attributed to economic cost), actual GMWB incurred claims and the related amortization of DAC/VOBA attributed to each of these items.

Segment operating income (loss) represents the basis on which the performance of the Company's business is internally assessed by management. Premiums and policy fees, other income, benefits and settlement expenses, and



amortization of DAC/VOBA are attributed directly to each operating segment. Net investment income is allocated based on directly related assets required for transacting the business of that segment. Realized investment gains (losses) and other operating expenses are allocated to the segments in a manner that most appropriately reflects the operations of that segment. Investments and other assets are allocated based on statutory policy liabilities net of associated statutory policy assets, while DAC/VOBA and goodwill are shown in the segments to which they are attributable.

There were no significant intersegment transactions during the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and the period of January 1, 2015 to January 31, 2015 (Predecessor Company).

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The following tables summarize financial information for the Company's segments (Predecessor and Successor periods are not comparable):

|   | Successor Company  |  | Predecessor Company                       |
|---|--|--|---|
|   | For the<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February<br>1, 2015<br>to<br>March 31,<br>2015 | January 1, 2015<br>to<br>January 31, 2015 |
|   | (Dollars In Thousands)                                   | (Dollars In Thousands)                         | (Dollars In Thousands)                    |
| Revenues  |  |  |   |
| Life Marketing  | \$409,082  | \$272,176                                      | \$ 145,595                                |
| Acquisitions  | 424,807  | 258,789  | 139,761                                   |
| Annuities   | 138,414  | 103,369  | 7,884                                     |
| Stable Value Products   | 29,902   | 10,342   | 8,181                                     |
| Asset Protection  | 64,248   | 44,027   | 21,953                                    |
| Corporate and Other   | 60,460   | 33,624   | 17,535                                    |
| Total revenues  | \$1,126,913  | \$722,327                                      | \$ 340,909                                |
| Segment Operating Income (Loss)   |  |  |   |
| Life Marketing  | \$13,701   | \$3,425  | \$ (1,618 )                               |
| Acquisitions  | 68,653   | 36,070   | 20,134                                    |
| Annuities   | 53,629   | 38,185   | 13,164                                    |
| Stable Value Products   | 14,448   | 6,115  | 4,529                                     |
| Asset Protection  | 5,300  | 4,047  | 2,420                                     |
| Corporate and Other   | (13,721 )  | 1,885  | (10,144 )                                 |
| Total segment operating income  | 142,010  | 89,727   | 28,485                                    |
| Realized investment (losses) gains - investments <sup>(1)</sup>             | 83,161   | (42,933 )                                      | 89,815                                    |
| Realized investment (losses) gains - derivatives                            | (53,329 )  | 46,033   | (117,118 )                                |
| Income tax (expense) benefit  | (56,494 )  | (29,966 )                                      | 327                                       |
| Net income  | \$115,348  | \$62,861                                       | \$ 1,509                                  |
| Investment gains (losses)   | \$79,111   | \$(35,056 )                                    | \$ 80,672                                 |
| Less: amortization related to DAC/VOBA and benefits and settlement expenses | (4,050 )   | 7,877  | (9,143 )                                  |
| Realized investment gains (losses) - investments                            | \$83,161   | \$(42,933 )                                    | \$ 89,815                                 |
| Derivative gains (losses)   | \$(73,499 )  | \$33,641                                       | \$ (123,274 )                             |
| Less: VA GMWB economic cost   | (20,170 )  | (12,392 )                                      | (6,156 )                                  |
| Realized investment gains (losses) - derivatives                            | \$(53,329 )  | \$46,033                                       | \$ (117,118 )                             |

(1) Includes credit related other-than-temporary impairments of \$2.6 million and \$0.5 million for the three months ended March 31, 2016 (Successor Company) and for the period of January 1, 2015 to January 31, 2015 (Predecessor Company), respectively. The Company did not recognize any other-than-temporary impairments for the period of February 1, 2015 to March 31, 2015 (Successor Company).



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Operating Segment Assets  
As of March 31, 2016 (Successor Company)  
(Dollars In Thousands)

|  | Life<br>Marketing | Acquisitions  | Annuities     | Stable Value<br>Products |
|--|-------------------|---------------|---------------|--------------------------|
| Investments and other assets                                     | \$ 13,568,537     | \$ 20,102,965 | \$ 20,072,577 | \$ 1,973,590             |
| Deferred policy acquisition costs and value of business acquired | 1,127,263         | 108,885       | 596,460       | 2,245                    |
| Other intangibles  | 314,883           | 39,019        | 193,448       | 9,222                    |
| Goodwill   | 200,274           | 14,524        | 336,677       | 113,813                  |
| Total assets   | \$ 15,210,957     | \$ 20,265,393 | \$ 21,199,162 | \$ 2,098,870             |

|  | Asset<br>Protection | Corporate<br>and Other | Total<br>Consolidated |
|--|---------------------|------------------------|-----------------------|
| Investments and other assets                                     | \$ 929,467          | \$ 12,943,624          | \$ 69,590,760         |
| Deferred policy acquisition costs and value of business acquired | 34,142              | —                      | 1,868,995             |
| Other intangibles  | 78,231              | —                      | 634,803               |
| Goodwill   | 67,155              | —                      | 732,443               |
| Total assets   | \$ 1,108,995        | \$ 12,943,624          | \$ 72,827,001         |

Operating Segment Assets  
As of December 31, 2015 (Successor Company)  
(Dollars In Thousands)

|  | Life<br>Marketing | Acquisitions  | Annuities     | Stable Value<br>Products |
|--|-------------------|---------------|---------------|--------------------------|
| Investments and other assets                                     | \$ 13,258,639     | \$ 19,879,988 | \$ 19,926,108 | \$ 2,006,263             |
| Deferred policy acquisition costs and value of business acquired | 1,119,515         | (178,662 )    | 578,742       | 2,357                    |
| Other intangibles  | 319,623           | 39,658        | 196,780       | 9,389                    |
| Goodwill   | 200,274           | 14,524        | 336,677       | 113,813                  |
| Total assets   | \$ 14,898,051     | \$ 19,755,508 | \$ 21,038,307 | \$ 2,131,822             |

|  | Asset<br>Protection | Corporate<br>and Other | Total<br>Consolidated |
|--|---------------------|------------------------|-----------------------|
| Investments and other assets                                     | \$ 897,326          | \$ 9,583,991           | \$ 65,552,315         |
| Deferred policy acquisition costs and value of business acquired | 36,856              | —                      | 1,558,808             |
| Other intangibles  | 79,681              | —                      | 645,131               |
| Goodwill   | 67,155              | —                      | 732,443               |
| Total assets   | \$ 1,081,018        | \$ 9,583,991           | \$ 68,488,697         |

## 19. SUBSEQUENT EVENTS

The Company has evaluated the effects of events subsequent to March 31, 2016 (Successor Company), and through the date we filed our consolidated condensed financial statements with the United States Securities and Exchange Commission. All accounting and disclosure requirements related to subsequent events are included in our consolidated condensed financial statements.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should be read in conjunction with our consolidated condensed financial statements included under Part I, Item 1, Financial Statements (Unaudited), of this Quarterly Report on Form 10-Q and our audited consolidated financial statements for the year ended December 31, 2015 (Successor Company), included in our Annual Report on Form 10-K.

For a more complete understanding of our business and current period results, please read the following MD&A in conjunction with our latest Annual Report on Form 10-K and other filings with the United States Securities and Exchange Commission (the "SEC").

Certain reclassifications have been made in the previously reported financial statements and accompanying notes to make the prior period amounts comparable to those of the current period. Such reclassifications had no effect on previously reported net income or shareowner's equity.

**FORWARD-LOOKING STATEMENTS — CAUTIONARY LANGUAGE**

This report reviews our financial condition and results of operations, including our liquidity and capital resources. Historical information is presented and discussed, and where appropriate, factors that may affect future financial performance are also identified and discussed. Certain statements made in this report include "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include any statement that may predict, forecast, indicate, or imply future results, performance, or achievements instead of historical facts and may contain words like "believe," "expect," "estimate," "project," "budget," "forecast," "anticipate," "plan," "will," "shall," "may," and other words, phrases, or expressions with similar meaning. Forward-looking statements involve risks and uncertainties, which may cause actual results to differ materially from the results contained in the forward-looking statements, and we cannot give assurances that such statements will prove to be correct. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future developments or otherwise. For more information about the risks, uncertainties, and other factors that could affect our future results, please refer to Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, and Part II, Item 1A, Risk Factors, of this report, as well as Part I, Item 1A, Risk Factors, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 (Successor Company).

**IMPORTANT INVESTOR INFORMATION**

We file reports with the SEC, including Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other reports as required. The public may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. We are an electronic filer and the SEC maintains an internet site at [www.sec.gov](http://www.sec.gov) that contains these reports and other information filed electronically by us. We make available through our website, [www.protective.com](http://www.protective.com), our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports as soon as reasonably practicable after such materials are electronically filed with or furnished to the SEC. We will furnish such documents to anyone who requests such copies in writing. Requests for copies should be directed to: Financial Information, Protective Life Corporation, P. O. Box 2606, Birmingham, Alabama 35202, Telephone (205) 268-3912, Fax (205) 268-3642.

We also make available to the public current information, including financial information, regarding the Company and our affiliates on the Financial Information page of our website, [www.protective.com](http://www.protective.com). We encourage investors, the media and others interested in us and our affiliates to review the information we post on our website. The information found on our website is not part of this or any other report filed with or furnished to the SEC.

## OVERVIEW

### Our Business

On February 1, 2015, Protective Life Corporation (the “Company”) became a wholly owned subsidiary of The Dai-ichi Life Insurance Company, Limited, a kabushiki kaisha organized under the laws of Japan (“Dai-ichi Life”), when DL Investment (Delaware), Inc., a wholly owned subsidiary of Dai-ichi Life, merged with and into the Company. Prior to February 1, 2015, our stock was publicly traded on the New York Stock Exchange. Subsequent to the Merger, we remain an SEC registrant for financial reporting purposes in the United States. The Company, which is headquartered in Birmingham, Alabama, operates as a holding company for its insurance and other subsidiaries that provide financial services primarily in the United States through the production, distribution, and administration of insurance and investment products. Founded in 1907, Protective Life Insurance Company (“PLICO”) is our largest operating subsidiary. Unless the context otherwise requires, the “Company,” “we,” “us,” or “our” refers to the consolidated group of Protective Life Corporation and our subsidiaries.

We have several operating segments, each having a strategic focus. An operating segment is distinguished by products, channels of distribution, and/or other strategic distinctions. We periodically evaluate our operating segments as prescribed in the Accounting Standards Codification (“ASC”) Segment Reporting Topic, and make adjustments to our segment reporting as needed. There were no changes to our operating segments made or required to be made as a result of the Merger on February 1, 2015.

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Our operating segments are Life Marketing, Acquisitions, Annuities, Stable Value Products, Asset Protection, and Corporate and Other.

**Life Marketing** - We market fixed universal life (“UL”), indexed universal life (“IUL”), variable universal life (“VUL”), bank-owned life insurance (“BOLI”), and level premium term insurance (“traditional”) products on a national basis primarily through networks of independent insurance agents and brokers, broker-dealers, financial institutions, and independent marketing organizations.

**Acquisitions** - We focus on acquiring, converting, and servicing policies from other companies. This segment’s primary focus is on life insurance policies and annuity products that were sold to individuals. The level of the segment’s acquisition activity is predicated upon many factors, including available capital, operating capacity, potential return on capital, and market dynamics. Policies acquired through the Acquisitions segment are typically blocks of business where no new policies are being marketed. Therefore earnings and account values are expected to decline as the result of lapses, deaths, and other terminations of coverage unless new acquisitions are made.

**Annuities** - We market fixed and variable annuity (“VA”) products. These products are primarily sold through broker-dealers, financial institutions, and independent agents and brokers.

**Stable Value Products** - We sell fixed and floating rate funding agreements directly to the trustees of municipal bond proceeds, money market funds, bank trust departments, and other institutional investors. The segment also issues funding agreements to the Federal Home Loan Bank (“FHLB”), and markets guaranteed investment contracts (“GICs”) to 401(k) and other qualified retirement savings plans. We also have an unregistered funding agreement-backed notes program which provides for offers of notes to both domestic and international institutional investors.

**Asset Protection** - We market extended service contracts and credit life and disability insurance to protect consumers’ investments in automobiles, recreational vehicles, watercraft, and powersports. In addition, this segment markets a guaranteed asset protection (“GAP”) product. GAP coverage covers the difference between the loan pay-off amount and an asset’s actual cash value in the case of a total loss.

**Corporate and Other** - This segment primarily consists of net investment income on assets supporting our equity capital, unallocated corporate overhead, and expenses not attributable to the segments above (including interest on corporate debt). This segment includes earnings from several non-strategic or runoff lines of business, various investment-related transactions, the operations of several small subsidiaries, and the repurchase of obligations and debt on the open market.

## RECENT DEVELOPMENTS

On January 15, 2016, PLICO completed the transaction contemplated by the Master Agreement, dated September 30, 2015 (the “Master Agreement”), with Genworth Life and Annuity Insurance Company (“GLAIC”), as previously reported in the Company’s Current Reports on Form 8-K filed October 1, 2015 and January 15, 2016. Pursuant to the Master Agreement, effective January 1, 2016, PLICO entered into a reinsurance agreement (the “Reinsurance Agreement”) under the terms of which PLICO coinsures certain term life insurance business of GLAIC (the “GLAIC Block”). In connection with the reinsurance transaction, on January 15, 2016, Golden Gate Captive Insurance Company (“Golden Gate”), a wholly owned subsidiary of PLICO, and Steel City, LLC (“Steel City”), a newly formed wholly owned subsidiary of the Company, entered into an 18-year transaction to finance \$2.188 billion of “XXX” reserves related to the acquired GLAIC Block and the other term life insurance business reinsured to Golden Gate by PLICO and West Coast Life Insurance Company (“WCL”), a direct wholly owned subsidiary of PLICO. Steel City issued notes with an aggregate initial principal amount of \$2.188 billion to Golden Gate in exchange for a surplus note issued by Golden Gate with an initial principal amount of \$2.188 billion. Through the structure, Hannover Life Reassurance Company

of America (Bermuda) Ltd., The Canada Life Assurance Company (Barbados Branch) and Nomura Americas Re Ltd. (collectively, the “Risk-Takers”) provide credit enhancement to the Steel City notes for the 18-year term in exchange for credit enhancement fees. The transaction is “non-recourse” to PLICO, WCL and the Company, meaning that none of these companies are liable to reimburse the Risk-Takers for any credit enhancement payments required to be made. In connection with the transaction, the Company has entered into certain support agreements under which it guarantees or otherwise supports certain obligations of Golden Gate or Steel City, including a guarantee of the fees to the Risk-Takers. The estimated average annual expense of the credit enhancement under generally accepted accounting principles is approximately \$3.1 million, after-tax. As a result of the financing transaction described above, the \$800 million of Golden Gate Series A Surplus Notes held by the Company were contributed to PLICO and then subsequently contributed to Golden Gate, which resulted in the extinguishment of these notes. Also on January 15, 2016, Golden Gate paid an extraordinary dividend of \$300 million to PLICO as approved by the Vermont Department of Regulation.

## RISKS AND UNCERTAINTIES

The factors which could affect our future results include, but are not limited to, general economic conditions and the following risks and uncertainties:

### General

- we are controlled by Dai-ichi Life, which has the ability to make important decisions affecting our business;
- exposure to the risks of natural and man-made disasters and catastrophes, diseases, epidemics, pandemics, malicious acts, cyber-attacks, terrorist acts and climate change could adversely affect our operations and results;



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a disruption affecting the electronic systems of the Company or those on whom the Company relies could adversely affect our business, financial condition and results of operations;

confidential information maintained in the systems of the Company or other parties upon which the Company relies could be compromised or misappropriated, damaging our business and reputation and adversely affecting our financial condition and results of operations;

our results and financial condition may be negatively affected should actual experience differ from management's assumptions and estimates;

we may not realize our anticipated financial results from our acquisitions strategy;

assets allocated to the MONY Closed Block benefit only the holders of certain policies; adverse performance of Closed Block assets or adverse experience of Closed Block liabilities may negatively affect us;

we are dependent on the performance of others;

our risk management policies, practices, and procedures could leave us exposed to unidentified or unanticipated risks, which could negatively affect our business or result in losses;

our strategies for mitigating risks arising from our day-to-day operations may prove ineffective resulting in a material adverse effect on our results of operations and financial condition;

## Financial Environment

interest rate fluctuations and sustained periods of low interest rates could negatively affect our interest earnings and spread income, or otherwise impact our business;

our investments are subject to market and credit risks, which could be heightened during periods of extreme volatility or disruption in financial and credit markets;

equity market volatility could negatively impact our business;

our use of derivative financial instruments within our risk management strategy may not be effective or sufficient;

credit market volatility or disruption could adversely impact our financial condition or results from operations;

our ability to grow depends in large part upon the continued availability of capital;

we could be adversely affected by a ratings downgrade or other negative action by a ratings organization;

we could be forced to sell investments at a loss to cover policyholder withdrawals;

disruption of the capital and credit markets could negatively affect our ability to meet our liquidity and financing needs;

difficult general economic conditions could materially adversely affect our business and results of operations;

we may be required to establish a valuation allowance against our deferred tax assets, which could materially adversely affect our results of operations, financial condition, and capital position;

we could be adversely affected by an inability to access our credit facility;

we could be adversely affected by an inability to access FHLB lending;

our financial condition or results of operations could be adversely impacted if our assumptions regarding the fair value and future performance of our investments differ from actual experience;

adverse actions of certain funds or their advisers could have a detrimental impact on our ability to sell our variable life and annuity products, or maintain current levels of assets in those products;

- the amount of statutory capital that we have and the amount of statutory capital that we must hold to maintain our financial strength and credit ratings and meet other requirements can vary significantly from time to time and is sensitive to a number of factors outside of our control;

we operate as a holding company and depend on the ability of our subsidiaries to transfer funds to us to meet our obligations;

## Industry and Regulation

we are highly regulated and are subject to routine audits, examinations, and actions by regulators, law enforcement agencies, and self-regulatory organizations;

we may be subject to regulations influenced by or related to international regulatory authorities or initiatives; NAIC actions, pronouncements and initiatives may affect our product profitability, reserve and capital requirements, financial condition or results of operations;

regulatory actions, interpretations and pronouncements related to Actuarial Guidelines XXXVIII may have an adverse effect on our ability to sell certain universal life products and reserving requirements;

our use of captive reinsurance companies to finance statutory reserves related to our term and universal life products and to reduce volatility affecting our variable annuity products, may be limited or adversely affected by regulatory action, pronouncements and interpretations;

laws, regulations and initiatives related to unreported deaths and unclaimed property and death benefits may result in operational burdens, fines, unexpected payments or escheatments;

we are subject to insurance guaranty fund and insurable interest laws, and the laws, rules and regulations of state, federal and foreign regulators that could adversely affect our financial condition or results of operations;

the Healthcare Act and related regulations could adversely affect our results of operations or financial condition;

laws, rules and regulations promulgated in connection with the enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act may adversely affect our results of operations or financial condition;

regulations issued by the Department of Labor on April 6, 2016, expanding the definition of "investment advice fiduciary" under ERISA and creating and revising several prohibited transactions exemptions for investment activities in light of that expanded definition, may have a material adverse impact on our ability to sell annuities and other products, to retain in-force business and on our financial condition or results of operations;

we may be subject to regulation, investigations, enforcement actions, fines and penalties imposed by the SEC, FINRA and other federal and international regulators in connection with our business operations;

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- changes to tax law or interpretations of existing tax law could adversely affect our ability to compete with non-insurance products or reduce the demand for certain insurance products;
- financial services companies are frequently the targets of legal proceedings, including class action litigation, which could result in substantial judgments;
- the financial services and insurance industries are sometimes the target of law enforcement investigations and the focus of increased regulatory scrutiny;
- new accounting rules, changes to existing accounting rules, or the grant of permitted accounting practices to competitors could negatively impact us;
- if our business does not perform well, we may be required to recognize an impairment of our goodwill and indefinite lived intangible assets which could adversely affect our results of operations or financial condition;
- use of reinsurance introduces variability in our statements of income;
- our reinsurers could fail to meet assumed obligations, increase rates, terminate agreements, or be subject to adverse developments that could affect us;
- our policy claims fluctuate from period to period resulting in earnings volatility;
- we operate in a mature, highly competitive industry, which could limit our ability to gain or maintain our position in the industry and negatively affect profitability;
- our ability to maintain competitive unit costs is dependent upon the level of new sales and persistency of existing business; and
- we may not be able to protect our intellectual property and may be subject to infringement claims.

For more information about the risks, uncertainties, and other factors that could affect our future results, please see Part II, Item 1A of this report and our Annual Report on Form 10-K.

## CRITICAL ACCOUNTING POLICIES

Our accounting policies require the use of judgments relating to a variety of assumptions and estimates, including, but not limited to expectations of current and future mortality, morbidity, persistency, expenses, and interest rates, as well as expectations around the valuations of securities. Because of the inherent uncertainty when using the assumptions and estimates, the effect of certain accounting policies under different conditions or assumptions could be materially different from those reported in the consolidated condensed financial statements. For a complete listing of our critical accounting policies, refer to our Annual Report on Form 10-K for the year ended December 31, 2015 (Successor Company).

## RESULTS OF OPERATIONS

We use the same accounting policies and procedures to measure segment operating income (loss) and assets as we use to measure consolidated net income and assets. Segment operating income (loss) is income before income tax, excluding realized gains and losses on investments and derivatives, net of the amortization related to DAC, VOBA, and benefits and settlement expenses. Segment operating income (loss) also excludes changes in the GMWB embedded derivatives (excluding the portion attributed to economic cost), actual GMWB incurred claims and the related amortization of DAC attributed to each of these items.

Segment operating income (loss) represents the basis on which the performance of our business is internally assessed by management. Premiums and policy fees, other income, benefits and settlement expenses, and amortization of DAC/VOBA are attributed directly to each operating segment. Net investment income is allocated based on directly related assets required for transacting the business of that segment. Realized investment gains (losses) and other operating expenses are allocated to the segments in a manner that most appropriately reflects the operations of that segment. Investments and other assets are allocated based on statutory policy liabilities net of associated statutory policy assets, while DAC/VOBA and goodwill are shown in the segments to which they are attributable.

However, segment operating income (loss) should not be viewed as a substitute for net income calculated in accordance with accounting principles generally accepted in the United States of America (“GAAP”). In addition, our segment operating income (loss) measures may not be comparable to similarly titled measures reported by other companies.

We periodically review and update as appropriate our key assumptions on products using the ASC Financial Services-Insurance Topic, including future mortality, expenses, lapses, premium persistency, benefit utilization, investment yields, interest spreads, and equity market returns. Changes to these assumptions result in adjustments which increase or decrease DAC/VOBA amortization and/or benefits and expenses. The periodic review and updating of assumptions is referred to as “unlocking”. When referring to DAC/VOBA amortization unlocking on products covered under the ASC Financial Services-Insurance Topic, the reference is to changes in all balance sheet components amortized over estimated gross profits or revenues.

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The following table presents a summary of results and reconciles segment operating income (loss) to consolidated net income (Predecessor and Successor periods are not comparable):

|   | Successor Company      |             | Predecessor Company    |
|---|------------------------|-------------|------------------------|
|   | For The                | February    | January 1, 2015        |
|   | Three                  | 1, 2015     | to                     |
|   | Months                 | to          | to                     |
|   | Ended                  | March 31,   | January 31, 2015       |
|   | March 31,              | 2015        |                        |
|   | 2016                   |             |                        |
|   | (Dollars In Thousands) |             | (Dollars In Thousands) |
| Segment Operating Income (Loss)   |                        |             |                        |
| Life Marketing  | \$ 13,701              | \$ 3,425    | \$ (1,618 )            |
| Acquisitions  | 68,653                 | 36,070      | 20,134                 |
| Annuities   | 53,629                 | 38,185      | 13,164                 |
| Stable Value Products   | 14,448                 | 6,115       | 4,529                  |
| Asset Protection  | 5,300                  | 4,047       | 2,420                  |
| Corporate and Other   | (13,721 )              | 1,885       | (10,144 )              |
| Total segment operating income  | 142,010                | 89,727      | 28,485                 |
| Realized investment gains (losses) - investments <sup>(1)</sup>             | 83,161                 | (42,933 )   | 89,815                 |
| Realized investment gains (losses) - derivatives                            | (53,329 )              | 46,033      | (117,118 )             |
| Income tax (expense) benefit  | (56,494 )              | (29,966 )   | 327                    |
| Net income  | \$ 115,348             | \$ 62,861   | \$ 1,509               |
| Investment gains (losses)   | \$ 79,111              | \$(35,056 ) | \$ 80,672              |
| Less: amortization related to DAC/VOBA and benefits and settlement expenses | (4,050 )               | 7,877       | (9,143 )               |
| Realized investment gains (losses) - investments                            | \$ 83,161              | \$(42,933 ) | \$ 89,815              |
| Derivative gains (losses)   | \$(73,499 )            | \$ 33,641   | \$(123,274 )           |
| Less: VA GMWB economic cost   | (20,170 )              | (12,392 )   | (6,156 )               |
| Realized investment gains (losses) - derivatives                            | \$(53,329 )            | \$ 46,033   | \$(117,118 )           |

(1) Includes credit related other-than-temporary impairments of \$2.6 million and \$0.5 million for the three months ended March 31, 2016 (Successor Company) and for the period of January 1, 2015 to January 31, 2015 (Predecessor Company), respectively. We did not recognize any other-than-temporary impairments for the period of February 1, 2015 to March 31, 2015 (Successor Company).

For The Three Months Ended March 31, 2016 (Successor Company)

Net income was \$115.3 million and operating income was \$142.0 million for the three months ended March 31, 2016.

We experienced net realized gains of \$5.6 million for the three months ended March 31, 2016. The gains realized were primarily related to \$19.8 million of gains related to the net activity of the modified coinsurance portfolio and \$5.6 million of gains related to investment securities sale activity. Partially offsetting these gains were \$2.6 million of other-than-temporary impairment credit-related losses, net losses of \$7.8 million of derivatives related to variable annuity contracts, net losses of \$2.0 million loss related to other investment and derivative activity, net losses of \$1.0 million of derivatives related to IUL contracts, and net losses of \$6.3 million of derivatives related to FIA contracts.

Life Marketing segment operating income was \$13.7 million which consisted of universal life operating income of \$17.6 million, traditional life operating loss of \$1.7 million, and operating loss of \$2.2 million in other lines.

Acquisitions segment operating income was \$68.7 million. This included expected runoff of the in-force blocks of business and the earnings associated with the GLAIC reinsurance transaction completed on January 15, 2016.

Annuities segment operating income was \$53.6 million which included \$28.6 million of fixed annuity operating earnings, \$29.5 million of variable annuity operating earnings, and a \$4.5 million loss in other annuity earnings. The fixed annuity results were positively impacted by \$4.7 million of favorable single premium immediate annuities ("SPIA") mortality.

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Stable Value Products segment operating income of \$14.4 million was primarily due to activity in average account values, operating spread, and participating mortgage income. Participating mortgage income was \$5.3 million and the adjusted operating spread, which excludes participating income, was 174 basis points.

Asset Protection segment operating income was \$5.3 million which consisted of service contract earnings of \$3.8 million, GAP product earnings of \$0.8 million, and credit insurance earnings of \$0.7 million.

The Corporate and Other segment's \$13.7 million operating loss was primarily due to \$72.5 million of other operating expense which is primarily interest expense and corporate overhead expenses. These expenses were partially offset by \$51.6 million of investment income which represents income on assets supporting our equity capital and held-to-maturity notes, as well as a \$7.3 million gain on the extinguishment of debt.

For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

Net income was \$62.9 million and operating income was \$89.7 million for the period of February 1, 2015 to March 31, 2015.

We experienced net realized losses of \$1.4 million for the period of February 1, 2015 to March 31, 2015 (Successor Company). The losses realized were primarily related to net losses of \$1.0 million of derivatives related to variable annuity contracts, \$1.0 million of losses related to the net activity of the modified coinsurance portfolio, and net losses of \$2.2 million loss related to other investment and derivative activity. Partially offsetting these losses were \$0.4 million of gains related to investment securities sale activity, net gains of \$2.0 million of derivatives related to FIA contracts, and net gains of \$0.4 million related to IUL contracts.

Life Marketing segment operating income was \$3.4 million which consisted of universal life earnings of \$9.5 million, a traditional life operating loss of \$2.9 million, and an operating loss of \$3.2 million in other lines.

Acquisitions segment operating income was \$36.1 million. This included expected runoff of the in-force blocks of business.

Annuities segment operating income was \$38.2 million which included \$21.0 million of fixed annuity operating earnings and \$19.9 million of variable annuity operating earnings. The fixed annuity results were primarily driven by \$8.0 million of favorable SPIA mortality. There was no unlocking recorded by the segment during the period.

Stable Value Products segment operating income of \$6.1 million was primarily due to activity in average account values, operating spread, and participating mortgage income. Participating mortgage income was \$1.2 million and the adjusted operating spread, which excludes participating income, was 159 basis points.

Asset Protection segment operating income was \$4.0 million which consisted of service contract earnings of \$2.5 million, GAP product earnings of \$1.1 million, and credit insurance earnings of \$0.4 million.

The Corporate and Other segment's \$1.9 million operating income was primarily due to \$30.2 million of investment income and \$2.4 million of mortgage loan prepayment fees and participation income partially offset by corporate overhead expenses and \$13.6 million of interest expense.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

Net income was \$1.5 million and operating income was \$28.5 million for the period of January 1, 2015 to January 31, 2015.

We experienced net realized losses of \$42.6 million for the period of January 1, 2015 to January 31, 2015. The losses realized for the period of January 1, 2015 to January 31, 2015, were primarily related to \$0.5 million for other-than-temporary impairment credit-related losses, net losses of \$53.6 million of derivatives related to variable annuity contracts, net losses of \$1.0 million of derivatives related to FIA contracts, and net losses of \$0.6 million of derivatives related to IUL contracts. Partially offsetting these losses were \$6.9 million of gains related to investment securities sale activity, \$5.0 million of gains related to the net activity of the modified coinsurance portfolio, and net gains of \$1.2 million related to other investment and derivative activity.

Life Marketing segment operating loss was \$1.6 million. Included in that amount was a traditional life operating loss of \$3.4 million, universal life earnings of \$1.2 million, and operating earnings of \$0.6 million in other lines.

Acquisitions segment operating income was \$20.1 million. This included expected runoff of the in force blocks of business.

Annuities segment operating income was \$13.2 million. Included in that amount was \$2.8 million of unfavorable SPIA mortality results and \$2.3 million of unfavorable unlocking, primarily related to the VA line of business.

Stable Value Products segment operating income of \$4.5 million was primarily due activity in average account values, operating spread, and participating mortgage income. Participating mortgage income was \$0.1 million and the adjusted operating spread, which excludes participating income, was 276 basis points.



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Asset Protection segment operating income was \$2.4 million which consisted of \$1.3 million in service contract earnings, \$0.9 million in GAP product earnings, and credit insurance earnings of \$0.2 million.

The Corporate and Other segment's \$10.1 million operating loss was primarily due to \$20.5 million of other operating expense which is primarily interest expense and corporate overhead expenses. These expenses were partially offset by \$10.7 million of investment income which represents income on assets supporting our equity capital.

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Life Marketing

Segment Results of Operations

Segment results were as follows:

|  | Successor Company      |                | Predecessor Company    |
|--|------------------------|----------------|------------------------|
|  | For The                | February       | January 1, 2015        |
|  | Three                  | 1, 2015        | to                     |
|  | Months                 | to             | January 31, 2015       |
|  | Ended                  | March 31,      | to                     |
|  | March 31,              | 2015           | January 31, 2015       |
|  | 2016                   |                |                        |
|  | (Dollars In Thousands) |                | (Dollars In Thousands) |
| <b>REVENUES</b>  |                        |                |                        |
| Gross premiums and policy fees   | \$440,749              | \$243,678      | \$ 136,068             |
| Reinsurance ceded  | (183,724 )             | (68,383 )      | (51,142 )              |
| Net premiums and policy fees   | 257,025                | 175,295        | 84,926                 |
| Net investment income  | 128,254                | 78,255         | 47,460                 |
| Other income   | 28,347                 | 18,081         | 12,810                 |
| Total operating revenues   | 413,626                | 271,631        | 145,196                |
| Realized gains (losses) - investments  | (3,560 )               | 133            | 997                    |
| Realized gains (losses) - derivatives  | (984 )                 | 412            | (598 )                 |
| Total revenues   | 409,082                | 272,176        | 145,595                |
| <b>BENEFITS AND EXPENSES</b>   |                        |                |                        |
| Benefits and settlement expenses   | 320,843                | 222,730        | 123,525                |
| Amortization of deferred policy acquisition costs and value of business acquired | 32,716                 | 20,147         | 4,584                  |
| Other operating expenses   | 46,366                 | 25,329         | 18,705                 |
| Operating benefits and settlement expenses                                       | 399,925                | 268,206        | 146,814                |
| Amortization related to benefits and settlement expenses                         | (5,171 )               | 409            | (346 )                 |
| Amortization of DAC/VOBA related to realized gains (losses) - investments        | (254 )                 | 31             | 229                    |
| Total benefits and expenses  | 394,500                | 268,646        | 146,697                |
| <b>INCOME (LOSS) BEFORE INCOME TAX</b>   | 14,582                 | 3,530          | (1,102 )               |
| Less: realized gains (losses)  | (4,544 )               | 545            | 399                    |
| Less: amortization related to benefits and settlement expenses                   | 5,171                  | (409 )         | 346                    |
| Less: related amortization of DAC/VOBA   | 254                    | (31 )          | (229 )                 |
| <b>OPERATING INCOME (LOSS)</b>   | <b>\$13,701</b>        | <b>\$3,425</b> | <b>\$ (1,618 )</b>     |

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The following table summarizes key data for the Life Marketing segment:

|  | Successor Company  |  | Predecessor Company                             |
|--|--|--|---|
|  | For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February 1,<br>2015<br>to<br>March 31,<br>2015 | January 1,<br>2015<br>to<br>January 31,<br>2015 |
|  | (Dollars In Thousands)                                   |  | (Dollars In<br>Thousands)                       |
| <b>Sales By Product</b>                              |  |  |   |
| Traditional life                                     | \$403  | \$110  | \$42  |
| Universal life                                       | 39,507   | 23,486   | 11,473  |
| BOLI   | —  | —  | —   |
|  | \$39,910   | \$23,596                                       | \$11,515  |
| <b>Sales By Distribution Channel</b>                 |  |  |   |
| Traditional brokerage                                | \$34,201   | \$19,524                                       | \$9,724   |
| Institutional  | 4,131  | 3,278  | 1,472   |
| Direct   | 1,578  | 794  | 319   |
|  | \$39,910   | \$23,596                                       | \$11,515  |
| <b>Average Life Insurance In-force<sup>(1)</sup></b> |  |  |   |
| Traditional  | \$371,543,314  | \$388,673,749                                  | \$391,411,413                                   |
| Universal life                                       | 195,392,995  | 157,764,363                                    | 153,317,720                                     |
|  | \$566,936,309  | \$546,438,112                                  | \$544,729,133                                   |
| <b>Average Account Values</b>                        |  |  |   |
| Universal life                                       | \$7,387,034  | \$7,264,402                                    | \$7,250,973                                     |
| Variable universal life                              | 589,040  | 582,946  | 574,257   |
|  | \$7,976,074  | \$7,847,348                                    | \$7,825,230                                     |

(1) Amounts are not adjusted for reinsurance ceded.

## Operating expenses detail

Other operating expenses for the segment were as follows:

|                              | Successor Company  |  | Predecessor Company                       |
|------------------------------|--|--|---|
|                              | For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February<br>1, 2015<br>to<br>March 31,<br>2015 | January 1, 2015<br>to<br>January 31, 2015 |
|                              | (Dollars In Thousands)                                   |  | (Dollars In Thousands)                    |
| <b>Insurance companies:</b>  |  |  |   |
| First year commissions       | \$ 48,133  | \$ 28,669                                      | \$ 14,109                                 |
| Renewal commissions          | 8,742  | 4,852  | 2,513                                     |
| First year ceding allowances | (849 )   | (509 )   | (49 )                                     |

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|  |           |           |           |
|--|-----------|-----------|-----------|
| Renewal ceding allowances                            | (38,209 ) | (28,853 ) | (12,364 ) |
| General & administrative                             | 52,408    | 31,974    | 17,467    |
| Taxes, licenses, and fees                            | 7,431     | 5,175     | 2,508     |
| Other operating expenses incurred                    | 77,656    | 41,308    | 24,184    |
| Less: commissions, allowances & expenses capitalized | (58,716 ) | (34,083 ) | (17,059 ) |
| Other insurance company operating expenses           | 18,940    | 7,225     | 7,125     |
| Marketing companies:                                 |           |           |           |
| Commissions  | 19,975    | 12,887    | 8,233     |
| Other operating expenses                             | 7,451     | 5,217     | 3,347     |
| Other marketing company operating expenses           | 27,426    | 18,104    | 11,580    |
| Other operating expenses                             | \$ 46,366 | \$ 25,329 | \$ 18,705 |

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For The Three Months Ended March 31, 2016 (Successor Company)

Net premiums and policy fees

Net premiums and policy fees were \$257.0 million for the three months ended March 31, 2016. Included in this amount are traditional life net premiums of \$111.1 million and universal life policy fees of \$145.8 million.

Net investment income

Net investment income was \$128.3 million for the three months ended March 31, 2016. Included in this amount is traditional life net investment income of \$19.1 million and universal life investment income of \$105.8 million.

Other income

Other income was \$28.3 million for the three months ended March 31, 2016. This amount is primarily comprised of revenue in the segment's non-insurance operations.

Benefits and settlement expenses

Benefit and settlement expenses were \$320.8 million for the three months ended March 31, 2016. This amount includes traditional life benefit and settlement expenses of \$94.1 million and universal life benefit and settlement expenses of \$220.7 million, including \$76.7 million of interest on funds for universal life policies. For the three months ended March 31, 2016, universal life and BOLI unlocking decreased policy benefits and settlement expenses \$1.1 million and was largely driven by updates to indexed universal life host contract and yields.

Amortization of DAC and VOBA

DAC and VOBA amortization was \$32.7 million for the three months ended March 31, 2016. For the same period, universal life and BOLI unlocking increased amortization \$0.3 million.

Other operating expenses

Other operating expenses were \$46.4 million for the three months ended March 31, 2016. Other operating expenses for the insurance companies reflect commissions of \$56.9 million, general and administrative expenses of \$52.4 million, and taxes, licenses, and fees of \$7.4 million, partly offset by ceding allowances of \$39.1 million and capitalization of \$58.7 million. Marketing company expenses were \$27.4 million for the three months ended March 31, 2016.

Sales

Sales for the segment were \$39.9 million for the three months ended March 31, 2016, comprised primarily of universal life sales.

For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

Net premiums and policy fees

Net premiums and policy fees were \$175.3 million for the period of February 1, 2015 to March 31, 2015. Included in this amount are traditional net premiums of \$99.5 million and universal life policy fees of \$75.7 million.

Net investment income

Net investment income was \$78.3 million for the period of February 1, 2015 to March 31, 2015. Included in this amount is traditional net investment income of \$10.0 million and universal life investment income of \$66.1 million.

Other income

Other income was \$18.1 million for the period of February 1, 2015 to March 31, 2015. This amount is primarily comprised of revenue in the segment's non-insurance operations.

Benefits and settlement expenses

Benefit and settlement expenses were \$222.7 million for the period of February 1, 2015 to March 31, 2015. This amount includes traditional benefit and settlement expenses of \$91.3 million and universal life benefit and settlement expenses of \$131.5 million, including \$53.0 million of interest on funds for universal life policies.

Amortization of DAC and VOBA

DAC and VOBA amortization was \$20.1 million for the period of February 1, 2015 to March 31, 2015.

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Other operating expenses

Other operating expenses were \$25.3 million for the period of February 1, 2015 to March 31, 2015. Other operating expenses for the insurance companies reflect commissions of \$33.5 million, general and administrative expenses of \$32.0 million, and taxes of \$5.2 million, partly offset by ceding allowances of \$29.4 million and capitalization of \$34.1 million. Marketing company expenses were \$18.1 million for the period of February 1, 2015 to March 31, 2015.

Sales

Sales for the segment were \$23.6 million for the period of February 1, 2015 to March 31, 2015, comprised primarily of universal life sales.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

Net premiums and policy fees

Net premiums and policy fees were \$84.9 million for the period of January 1, 2015 to January 31, 2015. This amount is comprised of traditional life net premiums of \$41.8 million and universal life policy fees of \$43.1 million.

Net investment income

Net investment income was \$47.5 million for the period of January 1, 2015 to January 31, 2015. Included in this amount is traditional life net investment income of \$6.3 million and universal life investment income of \$40.1 million.

Other income

Other income was \$12.8 million for the period of January 1, 2015 to January 31, 2015. This amount is primarily comprised of revenue in the segment's non-insurance operations.

Benefits and settlement expenses

Benefit and settlement expenses were \$123.5 million for the period of January 1, 2015 to January 31, 2015. This amount includes traditional life benefit and settlement expenses of \$44.7 million, including an elevated level of claims and universal life benefit and settlement expenses of \$77.7 million, partly comprised of \$25.7 million of interest on funds for universal life policies.

Amortization of DAC and VOBA

DAC and VOBA amortization was \$4.6 million for the period of January 1, 2015 to January 31, 2015.

Other operating expenses

Other operating expenses were \$18.7 million for the period of January 1, 2015 to January 31, 2015. Other operating expenses for the insurance companies reflect commissions of \$16.6 million, general and administrative expenses of \$17.5 million, and taxes of \$2.5 million, partly offset by ceding allowances of \$12.4 million and capitalization of \$17.1 million. Marketing company expenses were \$11.6 million for the period of January 1, 2015 to January 31, 2015.

Sales

Sales for the segment were \$11.5 million for the period of January 1, 2015 to January 31, 2015, almost entirely comprised of universal life sales.

#### Reinsurance

Currently, the Life Marketing segment reinsures significant amounts of its life insurance in-force. Pursuant to the underlying reinsurance contracts, reinsurers pay allowances to the segment as a percentage of both first year and renewal premiums. Reinsurance allowances represent the amount the reinsurer is willing to pay for reimbursement of acquisition costs incurred by the direct writer of the business. A portion of reinsurance allowances received is deferred as part of DAC and a portion is recognized immediately as a reduction of other operating expenses. As the non-deferred portion of allowances reduces operating expenses in the period received, these amounts represent a net increase to operating income during that period.

Reinsurance allowances do not affect the methodology used to amortize DAC or the period over which such DAC is amortized. However, they do affect the amounts recognized as DAC amortization. DAC on universal life-type, limited-payment long duration, and investment contracts business is amortized based on the estimated gross profits of the policies in-force. Reinsurance allowances are considered in the determination of estimated gross profits, and therefore, impact DAC amortization on these lines of business. Deferred reinsurance allowances on level term business are recorded as ceded DAC, which is amortized over estimated ceded premiums of the policies in-force. Thus, deferred reinsurance allowances may impact DAC amortization. A more detailed discussion of the components of reinsurance can be found in the Reinsurance section of Note 2, Summary of Significant Accounting Policies to our consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 (Successor Company).



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## Impact of reinsurance

Reinsurance impacted the Life Marketing segment line items as shown in the following table:

## Life Marketing Segment

## Line Item Impact of Reinsurance

|   | Successor Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February<br>1, 2015<br>to<br>March 31,<br>2015 | Predecessor Company<br>January 1, 2015<br>to<br>January 31, 2015 |   |
|---|---|--|--|---|
|   | (Dollars In Thousands)  |  | (Dollars In Thousands)   |   |
| REVENUES  |   |  |  |   |
| Reinsurance ceded   | \$(183,724)   | \$(68,383)                                     | \$ (51,142)  | ) |
| BENEFITS AND EXPENSES   |   |  |  |   |
| Benefits and settlement expenses                                      | (203,365 )  | (61,735 )                                      | (58,501  | ) |
| Amortization of DAC/VOBA  | (1,645 )  | (794 )   | (3,766   | ) |
| Other operating expenses <sup>(1)</sup>                               | (36,686 )   | (28,038 )                                      | (11,728  | ) |
| Total benefits and expenses   | (241,696 )  | (90,567 )                                      | (73,995  | ) |
| NET IMPACT OF REINSURANCE   | \$57,972  | \$22,184                                       | \$ 22,853  |   |
| Allowances received   | \$(39,058 )   | \$(29,362)                                     | \$ (12,413   | ) |
| Less: Amount deferred   | 2,372   | 1,324  | 685  |   |
| Allowances recognized (ceded other operating expenses) <sup>(1)</sup> | \$(36,686 )   | \$(28,038)                                     | \$ (11,728   | ) |

(1) Other operating expenses ceded per the income statement are equal to reinsurance allowances recognized after capitalization.

The table above does not reflect the impact of reinsurance on our net investment income. By ceding business to the assuming companies, we forgo investment income on the reserves ceded. Conversely, the assuming companies will receive investment income on the reserves assumed, which will increase the assuming companies' profitability on the business that we cede. The net investment income impact to us and the assuming companies has not been quantified. The impact of including foregone investment income would be to substantially reduce the favorable net impact of reinsurance reflected above. We estimate that the impact of foregone investment income would be to reduce the net impact of reinsurance presented in the table above by 100% to 340%. The Life Marketing segment's reinsurance programs do not materially impact the "other income" line of our income statement.

As shown above, reinsurance had a favorable impact on the Life Marketing segment's operating income for the periods presented above. The impact of reinsurance is largely due to our quota share coinsurance program in place prior to mid-2005. Under that program, generally 90% of the segment's traditional new business was ceded to reinsurers. Since mid-2005, a much smaller percentage of overall term business has been ceded due to a change in reinsurance strategy on traditional business. In addition, since 2012, a much smaller percentage of the segment's new universal life business has been ceded. As a result of that change, the relative impact of reinsurance on the Life Marketing segment's overall results is expected to decrease over time. While the significance of reinsurance is expected to decline over time, the overall impact of reinsurance for a given period may fluctuate due to variations in mortality and unlocking of

balances.

For The Three Months Ended March 31, 2016 (Successor Company)

The ceded premiums were primarily comprised of ceded traditional life premiums of \$83.8 million and universal life premiums of \$99.0 million.

Ceded benefits and settlement expenses were \$203.4 million for the three months ended March 31, 2016. This amount is driven by ceded claims. Traditional life ceded benefits activity of \$93.0 million was due to ceded death benefits, slightly offset by ceded reserves. Universal life ceded benefits of \$110.5 million were largely comprised of \$112.7 million in ceded universal life claims during the period.

Ceded amortization of DAC and VOBA activity was \$1.6 million for the three months ended March 31, 2016.

Ceded other operating expenses reflect the impact of reinsurance allowances on net income.

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For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

The ceded premiums were primarily comprised of ceded traditional life premiums of \$5.7 million and universal life premiums of \$63.0 million. Traditional ceded premiums for the period February 1, 2015 to March 31, 2015 were impacted by runoff and a number of policies with post level period activity.

Ceded benefits and settlement expenses were \$61.7 million for the period of February 1, 2015 to March 31, 2015. This amount is driven by ceded claims, partly offset by change in ceded reserves. Traditional ceded benefits activity of \$2.0 million was due to ceded death benefits, largely offset by ceded reserves. Universal life ceded benefits of \$59.8 million were mainly comprised of \$59.7 million in ceded universal life claims during the period.

Ceded amortization of DAC and VOBA activity was \$0.8 million for the period of February 1, 2015 to March 31, 2015.

Ceded other operating expenses reflect the impact of reinsurance allowances on net income.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

The ceded premiums were primarily comprised of ceded traditional life premiums of \$22.6 million and universal life premiums of \$27.2 million. Traditional life ceded premiums for the period January 1, 2015 to January 31, 2015 were impacted by runoff and a number of policies with post level activity.

Ceded benefits and settlement expenses were \$58.5 million for the period of January 1, 2015 to January 31, 2015. This amount is driven by ceded claims, partly offset by change in ceded reserves. Traditional life ceded benefits activity of \$29.3 million was due to ceded death benefits, partly offset by ceded reserves. Universal life ceded benefits of \$30.0 million were mainly comprised of \$30.4 million in ceded universal life claims during the period.

Ceded amortization of DAC and VOBA activity was \$3.8 million for the period of January 1, 2015 to January 31, 2015.

Ceded other operating expenses reflect the impact of reinsurance allowances on net income.

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Acquisitions

Segment Results of Operations

Segment results were as follows:

|   | Successor Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February<br>1, 2015<br>to<br>March 31,<br>2015 | Predecessor Company<br>January 1, 2015<br>to<br>January 31, 2015 |   |
|---|---|--|--|---|
|   | (Dollars In Thousands)  |  | (Dollars In Thousands)   |   |
| <b>REVENUES</b>   |   |  |  |   |
| Gross premiums and policy fees  | \$ 300,508  | \$ 191,902                                     | \$ 88,855  |   |
| Reinsurance ceded   | (86,422 )   | (48,560 )                                      | (26,512 )  | ) |
| Net premiums and policy fees  | 214,086   | 143,342  | 62,343   |   |
| Net investment income   | 187,655   | 113,692  | 71,088   |   |
| Other income  | 2,731   | 2,191  | 1,240  |   |
| Total operating revenues  | 404,472   | 259,225  | 134,671  |   |
| Realized gains (losses) - investments                                 | 78,125  | (32,627 )                                      | 73,601   |   |
| Realized gains (losses) - derivatives                                 | (57,790 )   | 32,191   | (68,511 )  | ) |
| Total revenues  | 424,807   | 258,789  | 139,761  |   |
| <b>BENEFITS AND EXPENSES</b>  |   |  |  |   |
| Benefits and settlement expenses                                      | 307,534   | 205,847  | 100,693  |   |
| Amortization of value of business acquired                            | (1,093 )  | (130 )   | 4,803  | ) |
| Other operating expenses  | 29,378  | 17,438   | 9,041  |   |
| Operating benefits and expenses                                       | 335,819   | 223,155  | 114,537  |   |
| Amortization related to benefits and settlement expenses              | 2,731   | 2,409  | 1,233  |   |
| Amortization of VOBA related to realized gains (losses) - investments | 2   | (10 )  | 230  | ) |
| Total benefits and expenses   | 338,552   | 225,554  | 116,000  |   |
| <b>INCOME BEFORE INCOME TAX</b>                                       |   |  |  |   |
|   | 86,255  | 33,235   | 23,761   |   |
| Less: realized gains (losses)   | 20,335  | (436 )   | 5,090  | ) |
| Less: amortization related to benefits and settlement expenses        | (2,731 )  | (2,409 )                                       | (1,233 )   | ) |
| Less: related amortization of VOBA                                    | (2 )  | 10   | (230 )   | ) |
| <b>OPERATING INCOME</b>   | <b>\$68,653</b>   | <b>\$36,070</b>                                | <b>\$ 20,134</b>   |   |

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The following table summarizes key data for the Acquisitions segment:

|  | Successor Company      |                | Predecessor Company    |   |
|--|------------------------|----------------|------------------------|---|
|  | For The Three          | February 1,    | January 1, 2015        |   |
|  | Months Ended           | 2015           | to                     |   |
|  | March 31, 2016         | to             | January 31, 2015       |   |
|  |                        | March 31, 2015 |                        |   |
|  | (Dollars In Thousands) |                | (Dollars In Thousands) |   |
| Average Life Insurance In-Force <sup>(1)</sup> |                        |                |                        |   |
| Traditional                                    | \$208,412,727          | \$180,098,499  | \$182,177,575          |   |
| Universal life                                 | 30,336,289             | 33,071,531     | 33,413,557             |   |
|  | \$238,749,016          | \$213,170,030  | \$215,591,132          |   |
| Average Account Values                         |                        |                |                        |   |
| Universal life                                 | \$4,313,082            | \$4,489,381    | \$4,486,843            |   |
| Fixed annuity <sup>(2)</sup>                   | 3,582,906              | 3,695,824      | 3,712,578              |   |
| Variable annuity                               | 1,207,913              | 1,410,627      | 1,396,587              |   |
|  | \$9,103,901            | \$9,595,832    | \$9,596,008            |   |
| Interest Spread - UL & Fixed Annuities         |                        |                |                        |   |
| Net investment income yield                    | 4.43                   | % 4.34         | % 5.73                 | % |
| Interest credited to policyholders             | 4.01                   | % 3.98         | % 4.05                 | % |
| Interest spread <sup>(3)</sup>                 | 0.42                   | % 0.36         | % 1.68                 | % |

(1) Amounts are not adjusted for reinsurance ceded.

(2) Includes general account balances held within variable annuity products and is net of coinsurance ceded.

(3) Earned rates exclude portfolios supporting modified coinsurance and crediting rates exclude 100% cessions.

For The Three Months Ended March 31, 2016 (Successor Company)

#### Operating revenues

Operating revenues for the segment were \$404.5 million and included net premiums and policy fees of \$214.1 million, net investment income of \$187.7 million, and other income of \$2.7 million. The segment experienced expected runoff in the current period.

Operating revenues from the GLAIC transaction were \$49.4 million and included net premiums and policy fees of \$34.9 million and net investment income of \$14.5 million.

#### Total benefits and expenses

Total benefits and expenses were \$338.6 million, primarily due to operating benefits and expenses of \$335.8 million. Operating benefits and expenses included benefits and settlement expenses of \$307.5 million, amortization of VOBA of \$(1.1) million, and other operating expenses of \$29.4 million. The net impact of amortization related to benefits and settlement expenses and amortization of VOBA related to realized gains (losses) on investments contributed \$2.7 million to total benefits and expenses.

Total benefits and expenses from the GLAIC transaction were \$40.6 million. Operating benefits and expenses included benefits and settlement expenses of \$33.1 million, amortization of VOBA of \$3.3 million, and other operating expenses of \$4.3 million from this transaction.

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For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

Operating revenues

Operating revenues for the segment were \$259.2 million and included net premiums and policy fees of \$143.3 million, net investment income of \$113.7 million, and other income of \$2.2 million. The segment experienced expected runoff in the current period.

Total benefits and expenses

Total benefits and expenses were \$225.6 million, primarily due to operating benefits and expenses of \$223.2 million. Operating benefits and expenses included benefits and settlement expenses of \$205.8 million, amortization of value of business acquired of \$0.1 million, and other operating expenses of \$17.4 million. The net impact of amortization related to benefits and

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settlement expenses and amortization of VOBA related to realized gains (losses) on investments contributed \$2.4 million to total benefits and expenses.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

## Operating revenues

Operating revenues for the segment were \$134.7 million and included net premiums and policy fees of \$62.3 million, net investment income of \$71.1 million, and other income of \$1.2 million. The segment experienced expected runoff in the current period.

## Total benefits and expenses

Total benefits and expenses were \$116.0 million, primarily due to operating benefits and expenses of \$114.5 million. Operating benefits and expenses included benefits and settlement expenses of \$100.7 million, amortization of VOBA of \$4.8 million, and other operating expenses of \$9.0 million. The net impact of amortization related to benefits and settlement expenses and amortization of VOBA related to realized gains (losses) on investments contributed \$1.5 million to total benefits and expenses.

## Reinsurance

The Acquisitions segment currently reinsures portions of both its life and annuity in-force. The cost of reinsurance to the segment is reflected in the chart shown below. A more detailed discussion of the components of reinsurance can be found in the Reinsurance section of Note 2, Summary of Significant Accounting Policies of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 (Successor Company).

## Impact of reinsurance

Reinsurance impacted the Acquisitions segment line items as shown in the following table:

## Acquisitions Segment

## Line Item Impact of Reinsurance

|  | Successor Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016<br>(Dollars In Thousands) | Predecessor Company<br>February<br>1, 2015<br>to<br>March 31,<br>2015<br>(Dollars In Thousands) | Predecessor Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands) |
|--|---|---|--|
| <b>REVENUES</b>                            |   |   |  |
| Reinsurance ceded                          | \$ (86,422 )  | \$ (48,560 )  | \$ (26,512 )   |
| <b>BENEFITS AND EXPENSES</b>               |   |   |  |
| Benefits and settlement expenses           | (64,524 )   | (34,290 )   | (25,832 )  |
| Amortization of value of business acquired | (118 )  | (8 )  | (233 )   |
| Other operating expenses                   | (11,087 )   | (8,285 )  | (3,647 )   |
| Total benefits and expenses                | (75,729 )   | (42,583 )   | (29,712 )  |

NET IMPACT OF REINSURANCE <sup>(1)</sup>      \$(10,693 ) \$(5,977 ) \$ 3,200

(1) Assumes no investment income on reinsurance. Foregone investment income would substantially reduce the favorable impact of reinsurance.

The segment's reinsurance programs do not materially impact the other income line of the income statement. In addition, net investment income generally has no direct impact on reinsurance cost. However, by ceding business to the assuming companies, we forgo investment income on the reserves ceded to the assuming companies. Conversely, the assuming companies will receive investment income on the reserves assumed which will increase the assuming companies' profitability on business assumed from the Company. For business ceded under modified coinsurance arrangements, the amount of investment income attributable to the assuming company is included as part of the overall change in policy reserves and, as such, is reflected in benefit and settlement expenses. The net investment income impact to us and the assuming companies has not been quantified as it is not fully reflected in our consolidated financial statements.

The net impact of reinsurance activity for the three months ended March 31, 2016 (Successor Company) was primarily due to ceded premiums in relation to ceded benefits and settlement expenses. Ceded benefits and settlement expenses were primarily driven by ceded claims.



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The net impact of reinsurance activity for the period of February 1, 2015 to March 31, 2015 (Successor Company) was primarily due to ceded premiums in relation to ceded benefits and settlement expenses. Ceded benefits and settlement expenses were primarily driven by ceded claims.

The net impact of reinsurance activity for the period of January 1, 2015 to January 31, 2015 (Predecessor Company) was primarily due to ceded premiums in relation to ceded benefits and settlement expenses. Ceded benefits and settlement expenses were primarily driven by ceded claims.

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Annuities

Segment Results of Operations

Segment results were as follows:

|  | Successor Company      |                  | Predecessor Company    |
|--|------------------------|------------------|------------------------|
|  | For The                | February         | January 1, 2015        |
|  | Three                  | 1, 2015          | to                     |
|  | Months                 | to               | January 31, 2015       |
|  | Ended                  | March 31,        | to                     |
|  | March 31,              | 2015             | January 31, 2015       |
|  | 2016                   |                  |                        |
|  | (Dollars In Thousands) |                  | (Dollars In Thousands) |
| <b>REVENUES</b>  |                        |                  |                        |
| Gross premiums and policy fees   | \$ 35,555              | \$ 24,947        | \$ 12,473              |
| Reinsurance ceded  | —                      | —                | —                      |
| Net premiums and policy fees   | 35,555                 | 24,947           | 12,473                 |
| Net investment income  | 79,281                 | 50,931           | 37,189                 |
| Realized gains (losses) - derivatives  | (20,170 )              | (12,392 )        | (6,156 )               |
| Other income   | 38,253                 | 27,129           | 12,980                 |
| Total operating revenues   | 132,919                | 90,615           | 56,486                 |
| Realized gains (losses) - investments  | (560 )                 | (605 )           | (145 )                 |
| Realized gains (losses) - derivatives, net of economic cost                      | 6,055                  | 13,359           | (48,457 )              |
| Total revenues   | 138,414                | 103,369          | 7,884                  |
| <b>BENEFITS AND EXPENSES</b>   |                        |                  |                        |
| Benefits and settlement expenses   | 50,950                 | 32,919           | 27,485                 |
| Amortization of deferred policy acquisition costs and value of business acquired | (5,086 )               | (2,404 )         | 5,911                  |
| Other operating expenses   | 33,426                 | 21,915           | 9,926                  |
| Operating benefits and expenses  | 79,290                 | 52,430           | 43,322                 |
| Amortization related to benefits and settlement expenses                         | (258 )                 | (612 )           | 3,128                  |
| Amortization of DAC/VOBA related to realized gains (losses) - investments        | (1,100 )               | 5,650            | (13,617 )              |
| Total benefits and expenses  | 77,932                 | 57,468           | 32,833                 |
| <b>INCOME (LOSS) BEFORE INCOME TAX</b>   | <b>60,482</b>          | <b>45,901</b>    | <b>(24,949 )</b>       |
| Less: realized gains (losses) - investments                                      | (560 )                 | (605 )           | (145 )                 |
| Less: realized gains (losses) - derivatives, net of economic cost                | 6,055                  | 13,359           | (48,457 )              |
| Less: amortization related to benefits and settlement expenses                   | 258                    | 612              | (3,128 )               |
| Less: related amortization of DAC/VOBA   | 1,100                  | (5,650 )         | 13,617                 |
| <b>OPERATING INCOME</b>  | <b>\$ 53,629</b>       | <b>\$ 38,185</b> | <b>\$ 13,164</b>       |

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The following tables summarize key data for the Annuities segment:

|  | Successor Company<br>For The Three<br>Months Ended<br>March 31,<br>2016<br><br>(Dollars In Thousands) |              | Predecessor Company<br>February 1,<br>2015<br>to<br>March 31,<br>2015<br><br>(Dollars In Thousands) |   |
|--|---|--------------|---|---|
| <b>Sales</b>   |   |              |   |   |
| Fixed annuity  | \$209,305   | \$42,476     | \$ 28,335   |   |
| Variable annuity                                       | 173,514   | 184,147      | 59,115  |   |
|  | \$382,819   | \$226,623    | \$ 87,450   |   |
| <b>Average Account Values</b>                          |   |              |   |   |
| Fixed annuity <sup>(1)</sup>                           | \$8,233,706   | \$8,263,820  | \$ 8,171,438  |   |
| Variable annuity                                       | 11,965,807  | 12,579,000   | 12,365,217  |   |
|  | \$20,199,513  | \$20,842,820 | \$ 20,536,655   |   |
| <b>Interest Spread - Fixed Annuities<sup>(2)</sup></b> |   |              |   |   |
| Net investment income yield                            | 3.67  | % 3.48       | % 5.22  | % |
| Interest credited to policyholders                     | 2.71  | 2.89         | 3.17  |   |
| Interest spread  | 0.96  | % 0.59       | % 2.05  | % |

(1) Includes general account balances held within VA products.

(2) Interest spread on average general account values.

|   | Successor Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016<br><br>(Dollars In Thousands) |           | Predecessor Company<br>February<br>1, 2015<br>to<br>March 31,<br>2015<br><br>(Dollars In Thousands) |   |
|---|---|-----------|---|---|
| <b>Derivatives related to VA contracts:</b>                 |   |           |   |   |
| Interest rate futures - VA                                  | \$ 37,801   | \$ (48 )  | \$ 1,413  |   |
| Equity futures - VA   | (3,228 )  | (32,469 ) | 9,221   |   |
| Currency futures - VA                                       | (6,158 )  | 6,137     | 7,778   |   |
| Equity options - VA   | 16,304  | (21,774 ) | 3,047   |   |
| Interest rate swaptions - VA                                | (2,234 )  | (11,328 ) | 9,268   |   |
| Interest rate swaps - VA                                    | 125,593   | (54,791 ) | 122,710   |   |
| Embedded derivative - GMWB <sup>(1)</sup>                   | (175,851 )  | 113,260   | (207,018 )  | ) |
| Total derivatives related to VA contracts                   | (7,773 )  | (1,013 )  | (53,581 )   | ) |
| <b>Derivatives related to FIA contracts:</b>                |   |           |   |   |
| Embedded derivative - FIA                                   | (2,162 )  | (2,583 )  | 1,769   |   |
| Equity futures - FIA  | 1,382   | 184       | (184 )  | ) |
| Volatility futures - FIA                                    | —   | 4         | —   |   |
| Equity options - FIA  | (5,562 )  | 4,375     | (2,617 )  | ) |
| Total derivatives related to FIA contracts                  | (6,342 )  | 1,980     | (1,032 )  | ) |
| VA GMWB economic cost <sup>(2)</sup>                        | 20,170  | 12,392    | 6,156   |   |
| Realized gains (losses) - derivatives, net of economic cost | \$ 6,055  | \$ 13,359 | \$ (48,457 )  | ) |

- (1) Includes impact of nonperformance risk of \$34.1 million, \$(5.9) million, and \$11.8 million for the three months ended March 31, 2016 (Successor Company), for the period of February 1, 2015 to March 31, 2015 (Successor Company), and for the period of January 1, 2015 to January 31, 2015 (Predecessor Company), respectively.
- (2) Economic cost is the long-term expected average cost of providing the product benefit over the life of the policy based on product pricing assumptions. These include assumptions about the economic/market environment, and elective and non-elective policy owner behavior (e.g. lapses, withdrawal timing, mortality, etc.).

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|  | Successor Company          |                            |
|--|----------------------------|----------------------------|
|  | As of<br>March 31,<br>2016 | As of<br>December 31, 2015 |
|  | (Dollars In Thousands)     |                            |
| GMDB - Net amount at risk <sup>(1)</sup> | \$ 272,995                 | \$ 266,950                 |
| GMDB Reserves                            | 33,119                     | 33,141                     |
| GMWB and GMAB Reserves                   | 357,474                    | 181,622                    |
| Account value subject to GMWB rider      | 9,274,728                  | 9,306,644                  |
| GMWB Benefit Base                        | 10,388,701                 | 10,304,939                 |
| GMAB Benefit Base                        | 4,555                      | 4,323                      |
| S&P 500® Index                           | 2,060                      | 2,044                      |

(1) Guaranteed benefits in excess of contract holder account balance.

## For The Three Months Ended March 31, 2016 (Successor Company)

## Operating revenues

Segment operating revenues were \$132.9 million for the three months ended March 31, 2016. Operating revenue consisted of \$79.3 million of net investment income, \$35.6 million of policy fees, \$38.3 million in other income, and \$20.2 million of losses related to GMWB economic cost from the VA line of business.

## Benefits and settlement expenses

Benefits and settlement expenses were \$51.0 million for the three months ended March 31, 2016. Included in that amount was \$4.7 million of favorable SPIA mortality results and \$0.5 million in favorable unlocking.

## Amortization of DAC and VOBA

DAC and VOBA amortization was \$5.1 million favorable for the three months ended March 31, 2016 due to the allocation of negative VOBA to some of the products within the segment. There was \$0.1 million of unfavorable unlocking recorded by the segment during the three months ended March 31, 2016.

## Other operating expenses

Other operating expenses were \$33.4 million for three months ended March 31, 2016. Operating expenses consisted of \$8.8 million in acquisition expenses, \$12.6 million in maintenance and overhead expenses, and \$12.1 million in commission expenses.

## Sales

Total sales were \$382.8 million for the three months ended March 31, 2016. Fixed annuity sales were \$209.3 million and variable annuity sales were \$173.5 million.

## For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

## Operating revenues

Segment operating revenues were \$90.6 million for the period of February 1, 2015 to March 31, 2015. Operating revenue consisted of \$50.9 million of net investment income, \$24.9 million of policy fees, \$27.1 million in other income, and \$12.4 million of losses related to GMWB economic cost from the VA line of business.

#### Benefits and settlement expenses

Benefits and settlement expenses were \$32.9 million for the period of February 1, 2015 to March 31, 2015. Included in that amount is \$8.0 million in favorable SPIA mortality results, which was partially offset by an increase in guaranteed benefit reserves from the VA line of business.

#### Amortization of DAC and VOBA

DAC and VOBA amortization was \$2.4 million favorable for the period of February 1, 2015 to March 31, 2015 due to the allocation of negative VOBA to some of the products within the segment.

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Other operating expenses

Other operating expenses were \$21.9 million for the period of February 1, 2015 to March 31, 2015. Operating expenses consisted of \$5.5 million in acquisition expenses, \$7.8 million in maintenance and overhead expenses, and \$8.6 million in commission expenses.

Sales

Total sales were \$226.6 million for the period of February 1, 2015 to March 31, 2015. Fixed annuity sales were \$42.5 million and variable annuity sales were \$184.1 million.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

Operating revenues

Segment operating revenues were \$56.5 million for the period of January 1, 2015 to January 31, 2015. Operating revenue consisted of \$37.2 million of net investment income, \$12.5 million of policy fees, \$13.0 million in other income, and \$6.2 million of losses related to GMWB economic cost from the VA line of business.

Benefits and settlement expenses

Benefits and settlement expenses were \$27.5 million for the period of January 1, 2015 to January 31, 2015. Included in that amount was \$2.8 million of unfavorable SPIA mortality results and a \$2.6 million increase in guaranteed benefit reserves from the VA line of business.

Amortization of DAC and VOBA

DAC and VOBA amortization was \$5.9 million for the period of January 1, 2015 to January 31, 2015. The segment recorded unfavorable DAC unlocking of \$2.4 million, including \$2.2 million of unfavorable unlocking from the VA line of business.

Other operating expenses

Other operating expenses were \$9.9 million for the period of January 1, 2015 to January 31, 2015. Operating expenses consisted of \$2.8 million in acquisition expense, \$2.8 million in maintenance and overhead expenses, and \$4.3 million in commission expenses.

Sales

Total sales were \$87.5 million for the period of January 1, 2015 to January 31, 2015. Fixed annuity sales were \$28.3 million and variable annuity sales were \$59.1 million.

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Stable Value Products

Segment Results of Operations

Segment results were as follows:

|   | Successor<br>Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016<br>(Dollars In Thousands) | February 1, 2015<br>to<br>March 31, 2015 | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands) |
|---|--|--|---|
| <b>REVENUES</b>                                   |  |  |   |
| Net investment income                             | \$ 23,067  | \$ 10,373                                | \$ 6,888  |
| Other income                                      | —  | —  | —   |
| Total operating revenues                          | 23,067   | 10,373                                   | 6,888   |
| Realized gains (losses)                           | 6,835  | (31 )                                    | 1,293   |
| Total revenues                                    | 29,902   | 10,342                                   | 8,181   |
| <b>BENEFITS AND EXPENSES</b>                      |  |  |   |
| Benefits and settlement expenses                  | 7,968  | 3,919                                    | 2,255   |
| Amortization of deferred policy acquisition costs | 112  | —  | 25  |
| Other operating expenses                          | 539  | 339                                      | 79  |
| Total benefits and expenses                       | 8,619  | 4,258                                    | 2,359   |
| <b>INCOME BEFORE INCOME TAX</b>                   | <b>21,283</b>  | <b>6,084</b>                             | <b>5,822</b>  |
| Less: realized gains (losses)                     | 6,835  | (31 )                                    | 1,293   |
| <b>OPERATING INCOME</b>                           | <b>\$ 14,448</b>   | <b>\$ 6,115</b>                          | <b>\$ 4,529</b>   |

The following table summarizes key data for the Stable Value Products segment:

|                            | Successor<br>Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016<br>(Dollars In Thousands) | February 1, 2015<br>to<br>March 31, 2015 | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands) |
|----------------------------|--|--|---|
| <b>Sales</b>               |  |  |   |
| GIC                        | \$50,000   | \$ 50,700                                | \$ —  |
| GFA - Direct Institutional | —  | 100,000                                  | —   |
|                            | \$50,000   | \$ 150,700                               | \$ —  |
| <br>                       |  |  |   |
| Average Account Values     | \$2,125,906  | \$ 1,863,209                             | \$ 1,932,722  |
| Ending Account Values      | \$2,098,870  | \$ 1,923,684                             | \$ 1,911,751  |

Operating Spread



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|  |      |        |        |   |
|--|------|--------|--------|---|
| Net investment income yield              | 4.37 | % 3.38 | % 4.28 | % |
| Interest credited                        | 1.51 | 1.28   | 1.40   |   |
| Operating expenses                       | 0.12 | 0.11   | 0.07   |   |
| Operating spread                         | 2.74 | % 1.99 | % 2.81 | % |
| Adjusted operating spread <sup>(1)</sup> | 1.74 | % 1.59 | % 2.76 | % |

(1) Excludes participating mortgage loan income and other income.

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For The Three Months Ended March 31, 2016 (Successor Company)

Segment operating income

Operating income of \$14.4 million was primarily due to activity in average account values, operating spread, and participating mortgage income. Participating mortgage income was \$5.3 million and the adjusted operating spread, which excludes participating income, was 174 basis points.

For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

Segment operating income

Operating income of \$6.1 million was primarily due to activity in average account values, operating spread, and participating mortgage income. Participating mortgage income was \$1.2 million and the adjusted operating spread, which excludes participating income, was 159 basis points.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

Segment operating income

Operating income of \$4.5 million was primarily due to activity in average account values, operating spread, and participating mortgage income. Participating mortgage income was \$0.1 million and the adjusted operating spread, which excludes participating income, was 276 basis points.

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Asset Protection

Segment Results of Operations

Segment results were as follows:

|  | Successor<br>Company<br>For The Three<br>Months Ended<br>March 31,<br>2016<br>(Dollars In Thousands) | February 1, 2015<br>to<br>March<br>31, 2015<br>(Dollars In Thousands) | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands) |
|--|--|---|---|
| <b>REVENUES</b>  |  |   |   |
| Gross premiums and policy fees   | \$ 72,309  | \$ 45,817   | \$ 23,127   |
| Reinsurance ceded  | (40,122 )  | (24,458 )   | (12,302 )   |
| Net premiums and policy fees   | 32,187   | 21,359  | 10,825  |
| Net investment income  | 5,236  | 3,012   | 1,878   |
| Other income   | 26,825   | 19,656  | 9,250   |
| Total operating revenues   | 64,248   | 44,027  | 21,953  |
| <b>BENEFITS AND EXPENSES</b>   |  |   |   |
| Benefits and settlement expenses   | 25,924   | 15,791  | 7,592   |
| Amortization of deferred policy acquisition costs and value of business acquired | 5,448  | 4,603   | 1,820   |
| Other operating expenses   | 27,576   | 19,586  | 10,121  |
| Total benefits and expenses  | 58,948   | 39,980  | 19,533  |
| <b>INCOME BEFORE INCOME TAX</b>  | <b>5,300</b>   | <b>4,047</b>  | <b>2,420</b>  |
| <b>OPERATING INCOME</b>  | <b>\$ 5,300</b>  | <b>\$ 4,047</b>   | <b>\$ 2,420</b>   |

The following table summarizes key data for the Asset Protection segment:

|                                  | Successor<br>Company<br>For The Three<br>Months Ended<br>March 31,<br>2016<br>(Dollars In Thousands) | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands) |
|----------------------------------|--|---|
| <b>Sales</b>                     |  |   |
| Credit insurance                 | \$ 5,577   | \$ 3,882  |
| Service contracts                | 85,159   | 61,916  |
| GAP                              | 25,561   | 15,232  |
|                                  | \$ 116,297   | \$ 81,030   |
|                                  |  | \$ 37,241   |
| <b>Loss Ratios<sup>(1)</sup></b> |  |   |
| Credit insurance                 | 32.4 %   | 40.5 %  |
| Service contracts                | 75.3   | 80.4  |
| GAP                              | 105.9  | 71.9  |
|                                  |  | 27.9 %  |
|                                  |  | 82.4  |
|                                  |  | 56.6  |

(1) Incurred claims as a percentage of earned premiums



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For The Three Months Ended March 31, 2016 (Successor Company)

Net premiums and policy fees

Net premiums and policy fees were \$32.2 million which consisted of service contract premiums of \$18.7 million, GAP premiums of \$10.2 million, and credit insurance premiums of \$3.3 million.

Other income

Other income activity consisted of \$21.8 million from the service contract line and \$5.0 million from the GAP product line.

Benefits and settlement expenses

Benefits and settlement expenses activity was \$14.1 million in service contract claims, \$10.7 million in GAP claims and \$1.1 million in credit insurance claims.

Amortization of DAC and VOBA and Other operating expenses

Amortization of DAC and VOBA consisted of \$3.3 million in the credit insurance line, \$1.9 million in the GAP line, and \$0.2 million in the service contract line, primarily resulting from amortization of VOBA activity. Other operating expenses were \$27.6 million including activity in all product lines.

Sales

Total segment sales consisted of \$85.2 million in the service contract line, \$25.6 million in the GAP product line, and credit insurance sales of \$5.6 million.

For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

Net premiums and policy fees

Net premiums and policy fees were \$21.4 million which consisted of service contract premiums of \$13.9 million, GAP premiums of \$5.1 million, and credit insurance premiums of \$2.4 million.

Other income

Other income activity consisted of \$16.5 million from the service contract line and \$3.1 million from the GAP product line.

Benefits and settlement expenses

Benefits and settlement expenses activity was \$11.1 million in service contract claims, \$3.7 million in GAP claims and \$1.0 million in credit insurance claims.

Amortization of DAC and VOBA and Other operating expenses

Amortization of DAC and VOBA consisted of \$2.5 million in the credit insurance line, \$2.0 million in the GAP line, and \$0.1 million in the service contract line, primarily resulting from amortization of VOBA activity. Other operating

expenses were \$19.6 million including activity in all product lines.

#### Sales

Total segment sales consisted of \$61.9 million in the service contract line, \$15.2 million in the GAP product line, and credit insurance sales of \$3.9 million.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

#### Net premiums and policy fees

Net premiums and policy fees consisted of service contract premiums of \$7.0 million, GAP premiums of \$2.6 million, and \$1.2 million of credit insurance premiums.

#### Other income

Other income consisted of \$7.9 million from the service contract line and \$1.4 million from the GAP product line.

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## Benefits and settlement expenses

Benefits and settlement expenses was primarily due to service contract claims of \$5.8 million, GAP claims of \$1.5 million, and credit insurance claims of \$0.3 million.

## Amortization of DAC and VOBA and Other operating expenses

Amortization of DAC and VOBA consisted of \$1.1 million in the credit insurance line, \$0.4 million in the GAP line, and \$0.3 million in the service contract line. Other operating expenses were \$10.1 million including activity in all product lines.

## Sales

Total segment sales consisted of \$28.8 million in the service contract line, \$6.3 million in the GAP product line and credit insurance sales of \$2.1 million.

## Reinsurance

The majority of the Asset Protection segment's reinsurance activity relates to the cession of single premium credit life and credit accident and health insurance, vehicle service contracts, and guaranteed asset protection insurance to producer affiliated reinsurance companies ("PARCs"). These arrangements are coinsurance contracts ceding the business on a first dollar quota share basis at 100% to limit our exposure and allow the PARCs to share in the underwriting income of the product. Reinsurance contracts do not relieve us from our obligations to our policyholders. A more detailed discussion of the components of reinsurance can be found in the Reinsurance section of Note 2, Summary of Significant Accounting Policies to our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 (Successor Company).

Reinsurance impacted the Asset Protection segment line items as shown in the following table:

## Asset Protection Segment

## Line Item Impact of Reinsurance

|  | Successor<br>Company<br>For The Three<br>Months Ended<br>March 31, 2016<br>(Dollars In Thousands) | February 1, 2015<br>to<br>March<br>31, 2015 | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands) |
|--|---|---|---|
| REVENUES   |   |   |   |
| Reinsurance ceded  | \$ (40,122 )  | \$ (24,458 )                                | \$ (12,302 )  |
| BENEFITS AND EXPENSES  |   |   |   |
| Benefits and settlement expenses   | (19,230 )   | (10,281 )                                   | (4,659 )  |
| Amortization of deferred policy acquisition costs and value of business acquired | (385 )  | (8 )  | (520 )  |
| Other operating expenses   | (1,087 )  | (740 )                                      | (531 )  |
| Total benefits and expenses  | (20,702 )   | (11,029 )                                   | (5,710 )  |
| NET IMPACT OF REINSURANCE <sup>(1)</sup>   | \$ (19,420 )  | \$ (13,429 )                                | \$ (6,592 )   |

(1) Assumes no investment income on reinsurance. Foregone investment income would substantially change the impact of reinsurance.

For The Three Months Ended March 31, 2016 (Successor Company)

Reinsurance premiums ceded of \$40.1 million consisted of ceded premiums in the service contract line of \$31.4 million, ceded premiums in the GAP product line of \$4.8 million, and ceded premiums in the credit insurance line of \$3.9 million.

Benefits and settlement expenses ceded consisted of \$15.3 million in service contract ceded claims, \$3.1 million in GAP ceded claims, and \$0.8 million in credit insurance ceded claims.

Amortization of DAC and VOBA ceded of \$0.4 million was mainly due to ceded activity in the service contract and GAP product lines. Other operating expenses ceded of \$1.1 million was mainly due to ceded activity in the credit insurance product line.

Net investment income has no direct impact on reinsurance cost. However, by ceding business to the assuming companies, we forgo investment income on the reserves ceded. Conversely, the assuming companies will receive investment income on the reserves assumed which generally will increase the assuming companies' profitability on business we cede. The net investment



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income impact to us and the assuming companies has not been quantified as it is not reflected in our consolidated condensed financial statements.

For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

Reinsurance premiums ceded of \$24.5 million consisted of ceded premiums in all product lines.

Benefits and settlement expenses ceded of \$10.3 million was primarily due to losses on ceded business in the service contract and GAP product lines.

Other operating expenses ceded of \$0.7 million was mainly due to ceded activity in the credit product line.

Net investment income has no direct impact on reinsurance cost. However, by ceding business to the assuming companies, we forgo investment income on the reserves ceded. Conversely, the assuming companies will receive investment income on the reserves assumed which generally will increase the assuming companies' profitability on business we cede. The net investment income impact to us and the assuming companies has not been quantified as it is not reflected in our consolidated condensed financial statements.

For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

Reinsurance premiums ceded of \$12.3 million consisted of ceded premiums in the service contract line of \$9.4 million, ceded premiums in the GAP product line of \$1.4 million and ceded premiums in the credit insurance line of \$1.5 million.

Benefits and settlement expenses ceded consisted of \$4.0 million in service contract ceded claims, \$0.4 million in GAP ceded claims, and \$0.3 million in credit insurance ceded claims.

Amortization of DAC and VOBA ceded consisted of \$0.3 million in the service contract line and \$0.2 million in the credit insurance line. Other operating expenses ceded of \$0.5 million was mainly due to ceded activity in the credit insurance product line.

Net investment income has no direct impact on reinsurance cost. However, by ceding business to the assuming companies, we forgo investment income on the reserves ceded. Conversely, the assuming companies will receive investment income on the reserves assumed which generally will increase the assuming companies' profitability on business we cede. The net investment income impact to us and the assuming companies has not been quantified as it is not reflected in our consolidated condensed financial statements.

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Corporate and Other

Segment Results of Operations

Segment results were as follows:

|  | Successor<br>Company<br>For The Three<br>Months Ended<br>March 31,<br>2016<br>(Dollars In Thousands) | February 1, 2015<br>to<br>March 31,<br>2015<br>(Dollars In Thousands) | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Thousands) |
|--|--|---|---|
| <b>REVENUES</b>  |  |   |   |
| Gross premiums and policy fees   | \$ 3,674   | \$ 2,664  | \$ 1,343  |
| Reinsurance ceded  | (59 )  | —   | —   |
| Net premiums and policy fees   | 3,615  | 2,664   | 1,343   |
| Net investment income  | 51,624   | 32,609  | 10,677  |
| Other income   | 7,560  | 206   | 141   |
| Total operating revenues   | 62,799   | 35,479  | 12,161  |
| Realized gains (losses) - investments  | (1,729 )   | (1,930 )  | 4,919   |
| Realized gains (losses) - derivatives  | (610 )   | 75  | 455   |
| Total revenues   | 60,460   | 33,624  | 17,535  |
| <b>BENEFITS AND EXPENSES</b>   |  |   |   |
| Benefits and settlement expenses   | 4,024  | 2,887   | 1,722   |
| Amortization of deferred policy acquisition costs and value of business acquired | 1  | 10  | 87  |
| Other operating expenses   | 72,495   | 30,697  | 20,496  |
| Total benefits and expenses  | 76,520   | 33,594  | 22,305  |
| <b>INCOME (LOSS) BEFORE INCOME TAX</b>   | (16,060 )  | 30  | (4,770 )  |
| Less: realized gains (losses) - investments                                      | (1,729 )   | (1,930 )  | 4,919   |
| Less: realized gains (losses) - derivatives                                      | (610 )   | 75  | 455   |
| <b>OPERATING INCOME (LOSS)</b>   | \$ (13,721 )   | \$ 1,885  | \$ (10,144 )  |

For The Three Months Ended March 31, 2016 (Successor Company)

Operating revenues

Operating revenues of \$62.8 million were primarily due to \$51.6 million of investment income which represents income on assets supporting our equity capital and held-to-maturity notes, as well as a \$7.3 million gain on the extinguishment of debt.

Total benefits and expenses

Total benefits and expenses of \$76.5 million were primarily due to \$72.5 million of other operating expenses which included corporate overhead expenses and \$43.0 million of interest expense.

For The Period of February 1, 2015 to March 31, 2015 (Successor Company)

Operating revenues

Operating revenues of \$35.5 million were primarily due to \$30.2 million of investment income and \$2.4 million of mortgage loan prepayment fees and participation income.

Total benefits and expenses

Total benefits and expenses of \$33.6 million were primarily due to \$30.7 million of other operating expenses which included corporate overhead expenses and \$13.6 million of interest expense.

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For The Period of January 1, 2015 to January 31, 2015 (Predecessor Company)

Operating revenues

Operating revenues of \$12.2 million were primarily due to \$10.7 million of investment income which represents income on assets supporting our equity capital.

Total benefits and expenses

Total benefits and expenses of \$22.3 million were primarily due to \$20.5 million of other operating expenses which included \$11.1 million of interest expense, corporate overhead expenses, and \$2.8 million of charitable contributions.

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## CONSOLIDATED INVESTMENTS

As of March 31, 2016 (Successor Company), our investment portfolio was approximately \$49.2 billion. The types of assets in which we may invest are influenced by various state insurance laws which prescribe qualified investment assets. Within the parameters of these laws, we invest in assets giving consideration to such factors as liquidity and capital needs, investment quality, investment return, matching of assets and liabilities, and the overall composition of the investment portfolio by asset type and credit exposure.

The following table presents the reported values of our invested assets:

|  | Successor Company                                 |         |  |         |
|--|---|---------|--|---------|
|  | As of<br>March 31, 2016<br>(Dollars In Thousands) |         | As of<br>December 31, 2015<br>(Dollars In Thousands) |         |
| Publicly issued bonds (amortized cost: 2016 - \$30,281,112; 2015 - \$29,898,554) | \$28,673,455                                      | 58.3 %  | \$27,444,771   | 60.7 %  |
| Privately issued bonds (amortized cost: 2016 - \$11,483,736; 2015 - \$9,083,251) | 11,182,353  | 22.7    | 8,654,911  | 19.1    |
| Preferred stock (amortized cost: 2016 - \$68,072; 2015 - \$68,558)               | 66,674  | 0.1     | 66,882   | 0.1     |
| Fixed maturities   | 39,922,482  | 81.1 %  | 36,166,564   | 79.9 %  |
| Equity securities (cost: 2016 - \$715,478; 2015 - \$732,485)                     | 722,149   | 1.5     | 739,263  | 1.6     |
| Mortgage loans   | 5,689,960   | 11.6    | 5,662,812  | 12.6    |
| Investment real estate   | 8,231   | —       | 11,118   | —       |
| Policy loans   | 1,684,088   | 3.4     | 1,699,508  | 3.8     |
| Other long-term investments  | 765,739   | 1.6     | 622,567  | 1.4     |
| Short-term investments   | 449,278   | 0.8     | 268,718  | 0.7     |
| Total investments  | \$49,241,927                                      | 100.0 % | \$45,170,550   | 100.0 % |

Included in the preceding table are \$2.7 billion and \$2.7 billion of fixed maturities and \$43.0 million and \$61.7 million of short-term investments classified as trading securities as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), respectively. All of the fixed maturities in the trading portfolio are invested assets that are held pursuant to modified coinsurance (“Modco”) arrangements under which the economic risks and benefits of the investments are passed to third party reinsurers. Also included above are \$2.8 billion and \$593.3 million of securities classified as held-to-maturity as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), respectively.

## Fixed Maturity Investments

As of March 31, 2016 (Successor Company), our fixed maturity investment holdings were approximately \$39.9 billion. The approximate percentage distribution of our fixed maturity investments by quality rating is as follows:

| Rating                 | Successor Company                                 |        |                            |        |
|------------------------|---|--------|----------------------------|--------|
|                        | As of<br>March 31, 2016<br>(Dollars In Thousands) |        | As of<br>December 31, 2015 |        |
| AAA                    | \$5,445,010                                       | 13.6 % | \$5,223,656                | 14.4 % |
| AA                     | 3,027,580   | 7.6    | 2,865,729                  | 7.9    |
| A                      | 12,356,430  | 31.0   | 11,600,130                 | 32.1   |
| BBB                    | 14,273,636  | 35.8   | 14,104,113                 | 39.0   |
| Below investment grade | 2,036,524   | 5.0    | 1,779,622                  | 4.9    |

|                          |              |        |              |        |
|--------------------------|--------------|--------|--------------|--------|
| Not rated <sup>(1)</sup> | 2,783,302    | 7.0    | 593,314      | 1.7    |
|                          | \$39,922,482 | 100.0% | \$36,166,564 | 100.0% |

(1) Our "not rated" securities are \$2.8 billion or 7.0% of our fixed maturity investments, of held-to-maturity securities issued by affiliates of the Company which are considered variable interest entities ("VIE's") and are discussed in Note 6, Investment Operations, to the consolidated condensed financial statements. We are not the primary beneficiary of these entities and thus these securities are not eliminated in consolidation. These securities are collateralized by non-recourse funding obligations issued by captive insurance companies that are wholly owned subsidiaries of the Company.

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We use various Nationally Recognized Statistical Rating Organizations' ("NRSRO") ratings when classifying securities by quality ratings. When the various NRSRO ratings are not consistent for a security, we use the second-highest convention in assigning the rating. When there are no such published ratings, we assign a rating based on the statutory accounting rating system if such ratings are available.

We do not have material exposure to financial guarantee insurance companies with respect to our investment portfolio.

Changes in fair value for our available-for-sale portfolio, net of tax and the related impact on certain insurance assets and liabilities are recorded directly to shareowner's equity. Declines in fair value that are other-than-temporary are recorded as realized losses in the consolidated condensed statements of income, net of any applicable non-credit component of the loss, which is recorded as an adjustment to other comprehensive income (loss).

The distribution of our fixed maturity investments by type is as follows:

| Type   | Successor Company          |                            |
|--|----------------------------|----------------------------|
|  | As of<br>March 31,<br>2016 | As of<br>December 31, 2015 |
|  | (Dollars In Thousands)     |                            |
| Corporate securities                               | \$28,367,396               | \$ 27,184,287              |
| Residential mortgage-backed securities             | 2,150,640                  | 2,051,931                  |
| Commercial mortgage-backed securities              | 1,613,441                  | 1,433,630                  |
| Other asset-backed securities                      | 1,243,806                  | 1,072,474                  |
| U.S. government-related securities                 | 1,631,471                  | 1,770,524                  |
| Other government-related securities                | 78,845                     | 76,567                     |
| States, municipalities, and political subdivisions | 1,986,907                  | 1,916,954                  |
| Preferred stock                                    | 66,674                     | 66,883                     |
| Securities issued by affiliates                    | 2,783,302                  | 593,314                    |
| Total fixed income portfolio                       | \$39,922,482               | \$ 36,166,564              |

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The industry segment composition of our fixed maturity securities is presented in the following table:

|   | Successor Company          |                 | 2015                          |                 |
|---|----------------------------|-----------------|-------------------------------|-----------------|
|   | As of<br>March 31,<br>2016 | % Fair<br>Value | As of<br>December 31,<br>2015 | % Fair<br>Value |
|   | (Dollars In Thousands)     |                 | (Dollars In Thousands)        |                 |
| Banking   | \$3,568,051                | 8.9 %           | \$3,373,418                   | 9.3 %           |
| Other finance                                     | 485,438                    | 1.2             | 482,676                       | 1.3             |
| Electric utility                                  | 3,831,836                  | 9.6             | 3,709,684                     | 10.2            |
| Energy and natural gas                            | 4,067,824                  | 10.2            | 3,948,469                     | 10.9            |
| Insurance   | 3,042,826                  | 7.6             | 2,929,190                     | 8.1             |
| Communications                                    | 1,399,913                  | 3.5             | 1,338,544                     | 3.7             |
| Basic industrial                                  | 1,570,981                  | 3.9             | 1,483,634                     | 4.1             |
| Consumer noncyclical                              | 3,448,713                  | 8.6             | 3,139,178                     | 8.7             |
| Consumer cyclical                                 | 1,720,551                  | 4.3             | 1,717,786                     | 4.7             |
| Finance companies                                 | 116,867                    | 0.3             | 118,214                       | 0.3             |
| Capital goods                                     | 1,474,367                  | 3.7             | 1,422,675                     | 3.9             |
| Transportation                                    | 978,188                    | 2.5             | 972,341                       | 2.7             |
| Other industrial                                  | 327,009                    | 0.8             | 315,961                       | 0.9             |
| Brokerage   | 553,683                    | 1.4             | 550,787                       | 1.5             |
| Technology  | 1,436,307                  | 3.6             | 1,326,057                     | 3.7             |
| Real estate                                       | 171,210                    | 0.4             | 189,955                       | 0.5             |
| Other utility                                     | 240,306                    | 0.6             | 232,601                       | 0.6             |
| Commercial mortgage-backed securities             | 1,613,441                  | 4.0             | 1,433,630                     | 4.0             |
| Other asset-backed securities                     | 1,243,806                  | 3.1             | 1,072,474                     | 3.0             |
| Residential mortgage-backed non-agency securities | 1,202,203                  | 3.0             | 1,102,310                     | 3.0             |
| Residential mortgage-backed agency securities     | 948,437                    | 2.4             | 949,621                       | 2.6             |
| U.S. government-related securities                | 1,631,471                  | 4.1             | 1,770,524                     | 4.9             |
| Other government-related securities               | 78,845                     | 0.2             | 76,567                        | 0.2             |
| State, municipals, and political divisions        | 1,986,907                  | 5.0             | 1,916,954                     | 5.3             |
| Securities issued by affiliates                   | 2,783,302                  | 7.1             | 593,314                       | 1.9             |
| Total   | \$39,922,482               | 100.0 %         | \$36,166,564                  | 100.0 %         |

Within our fixed maturity investments, we maintain portfolios classified as “available-for-sale”, “trading”, and “held-to-maturity”. We purchase our available-for-sale investments with the intent to hold to maturity by purchasing investments that match future cash flow needs. However, we may sell any of our available-for-sale and trading investments to maintain proper matching of assets and liabilities. Accordingly, we classified \$34.4 billion, or 86.1%, of our fixed maturities as “available-for-sale” as of March 31, 2016 (Successor Company). These securities are carried at fair value on our consolidated condensed balance sheets.

Fixed maturities with respect to which we have both the positive intent and ability to hold to maturity are classified as “held-to-maturity”. We classified \$2.8 billion, or 7.0%, of our fixed maturities as “held-to-maturity” as of March 31, 2016 (Successor Company). These securities are carried at amortized cost on our consolidated condensed balance sheets.



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Trading securities are carried at fair value and changes in fair value are recorded on the income statement as they occur. Our trading portfolio accounted for \$2.7 billion, or 6.9%, of our fixed maturities and \$43.0 million of short-term investments as of March 31, 2016 (Successor Company). Changes in fair value on the Modco trading portfolio, including gains and losses from sales, are passed to the reinsurers through the contractual terms of the reinsurance arrangements. Partially offsetting these amounts are corresponding changes in the fair value of the embedded derivative associated with the underlying reinsurance arrangement. The total Modco trading portfolio fixed maturities by rating is as follows:

| Rating                               | Successor Company          |                            |
|--------------------------------------|----------------------------|----------------------------|
|                                      | As of<br>March 31,<br>2016 | As of<br>December 31, 2015 |
|                                      | (Dollars in Thousands)     |                            |
| AAA                                  | \$522,005                  | \$ 542,080                 |
| AA                                   | 319,260                    | 309,852                    |
| A                                    | 816,193                    | 752,419                    |
| BBB                                  | 794,658                    | 771,501                    |
| Below investment grade               | 282,713                    | 288,197                    |
| Total Modco trading fixed maturities | \$2,734,829                | \$ 2,664,049               |

A portion of our bond portfolio is invested in residential mortgage-backed securities (“RMBS”), commercial mortgage-backed securities (“CMBS”), and other asset-backed securities (collectively referred to as asset-backed securities or “ABS”). ABS are securities that are backed by a pool of assets. These holdings as of March 31, 2016 (Successor Company), were approximately \$5.0 billion. Mortgage-backed securities (“MBS”) are constructed from pools of mortgages and may have cash flow volatility as a result of changes in the rate at which prepayments of principal occur with respect to the underlying loans. Excluding limitations on access to lending and other extraordinary economic conditions, prepayments of principal on the underlying loans can be expected to accelerate with decreases in market interest rates and diminish with increases in interest rates.

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The following tables include the percentage of our collateral grouped by rating category and categorizes the estimated fair value by year of security origination for our Prime, Non-Prime, Commercial, and Other asset-backed securities as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company).

| As of March 31, 2016 (Successor Company)                         |                      |                |                          |                |            |                |                    |                |            |                |
|--|----------------------|----------------|--------------------------|----------------|------------|----------------|--------------------|----------------|------------|----------------|
| Rating   | Prime <sup>(1)</sup> |                | Non-Prime <sup>(1)</sup> |                | Commercial |                | Other asset-backed |                | Total      |                |
|  | Fair Value           | Amortized Cost | Fair Value               | Amortized Cost | Fair Value | Amortized Cost | Fair Value         | Amortized Cost | Fair Value | Amortized Cost |
| (Dollars In Millions)  |                      |                |                          |                |            |                |                    |                |            |                |
| \$   |                      |                |                          |                |            |                |                    |                |            |                |
| AAA  | \$1,708.2            | \$1,679.9      | \$—                      | \$—            | \$1,083.1  | \$1,082.2      | \$708.4            | \$732.0        | \$3,499.7  | \$3,494.1      |
| AA   | 1.3                  | 1.3            | —                        | —              | 337.2      | 341.2          | 157.0              | 156.9          | 495.5      | 499.4          |
| A  | 3.2                  | 3.3            | —                        | —              | 180.9      | 180.8          | 256.6              | 261.1          | 440.7      | 445.2          |
| BBB  | 2.6                  | 2.6            | 2.6                      | 2.6            | 12.2       | 12.3           | 13.4               | 13.4           | 30.8       | 30.9           |
| Below  | 142.8                | 143.9          | 289.9                    | 295.7          | —          | —              | 108.4              | 109.0          | 541.1      | 548.6          |
|  | \$1,858.1            | \$1,831.0      | \$292.5                  | \$298.3        | \$1,613.4  | \$1,616.5      | \$1,243.8          | \$1,272.4      | \$5,007.8  | \$5,018.2      |
| Rating   |                      |                |                          |                |            |                |                    |                |            |                |
| %  |                      |                |                          |                |            |                |                    |                |            |                |
| AAA  | 91.9                 | % 91.7         | % —                      | % —            | % 67.1     | % 66.9         | % 56.9             | % 57.5         | % 69.9     | % 69.6         |
| AA   | 0.1                  | 0.1            | —                        | —              | 20.9       | 21.1           | 12.7               | 12.3           | 9.9        | 10.0           |
| A  | 0.2                  | 0.2            | —                        | —              | 11.2       | 11.2           | 20.6               | 20.5           | 8.8        | 8.9            |
| BBB  | 0.1                  | 0.1            | 0.9                      | 0.9            | 0.8        | 0.8            | 1.1                | 1.1            | 0.6        | 0.6            |
| Below  | 7.7                  | 7.9            | 99.1                     | 99.1           | —          | —              | 8.7                | 8.6            | 10.8       | 10.9           |
|  | 100.0                | % 100.0        | % 100.0                  | % 100.0        | % 100.0    | % 100.0        | % 100.0            | % 100.0        | % 100.0    | % 100.0        |
| Estimated Fair Value of Security by Year of Security Origination |                      |                |                          |                |            |                |                    |                |            |                |
| 2012   |                      |                |                          |                |            |                |                    |                |            |                |
| and prior  | \$952.9              | \$944.6        | \$292.5                  | \$298.3        | \$862.5    | \$866.6        | \$913.7            | \$938.9        | \$3,021.6  | \$3,048.4      |
| 2013   | 160.4                | 158.5          | —                        | —              | 203.6      | 204.5          | 92.7               | 94.1           | 456.7      | 457.1          |
| 2014   | 163.2                | 160.5          | —                        | —              | 237.6      | 241.9          | 162.9              | 165.0          | 563.7      | 567.4          |
| 2015   | 498.6                | 485.8          | —                        | —              | 174.5      | 171.1          | 42.1               | 42.1           | 715.2      | 699.0          |
| 2016   | 83.0                 | 81.6           | —                        | —              | 135.2      | 132.4          | 32.4               | 32.3           | 250.6      | 246.3          |
| Total  | \$1,858.1            | \$1,831.0      | \$292.5                  | \$298.3        | \$1,613.4  | \$1,616.5      | \$1,243.8          | \$1,272.4      | \$5,007.8  | \$5,018.2      |

(1)Included in Residential Mortgage-Backed securities.

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| As of December 31, 2015 (Successor Company) |                       |                |                          |                |            |                |                    |                |            |                |
|---|-----------------------|----------------|--------------------------|----------------|------------|----------------|--------------------|----------------|------------|----------------|
| Rating                                      | Prime <sup>(1)</sup>  |                | Non-Prime <sup>(1)</sup> |                | Commercial |                | Other asset-backed |                | Total      |                |
|   | Fair Value            | Amortized Cost | Fair Value               | Amortized Cost | Fair Value | Amortized Cost | Fair Value         | Amortized Cost | Fair Value | Amortized Cost |
|   | (Dollars In Millions) |                |                          |                |            |                |                    |                |            |                |
| \$  |                       |                |                          |                |            |                |                    |                |            |                |
| AAA   | \$1,585.4             | \$1,589.2      | \$—                      | \$—            | \$1,002.4  | \$1,033.9      | \$595.2            | \$608.3        | \$3,183.0  | \$3,231.4      |
| AA  | 1.4                   | 1.4            | —                        | —              | 253.5      | 262.0          | 197.1              | 194.5          | 452.0      | 457.9          |
| A   | 3.5                   | 3.5            | —                        | —              | 164.5      | 165.9          | 153.8              | 159.2          | 321.8      | 328.6          |
| BBB   | 2.8                   | 2.8            | 2.8                      | 2.8            | 13.2       | 13.2           | 13.5               | 13.5           | 32.3       | 32.3           |
| Below                                       | 152.9                 | 153.1          | 303.1                    | 306.9          | —          | —              | 112.9              | 113.0          | 568.9      | 573.0          |
|   | \$1,746.0             | \$1,750.0      | \$305.9                  | \$309.7        | \$1,433.6  | \$1,475.0      | \$1,072.5          | \$1,088.5      | \$4,558.0  | \$4,623.2      |

| Rating |       |         |         |         |         |         |         |         |         |         |
|--------|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| %      |       |         |         |         |         |         |         |         |         |         |
| AAA    | 90.8  | % 90.8  | % —     | % —     | % 69.9  | % 70.1  | % 55.5  | % 55.9  | % 69.8  | % 69.9  |
| AA     | 0.1   | 0.1     | —       | —       | 17.7    | 17.8    | 18.4    | 17.9    | 9.9     | 9.9     |
| A      | 0.2   | 0.2     | —       | —       | 11.5    | 11.2    | 14.3    | 14.6    | 7.1     | 7.1     |
| BBB    | 0.2   | 0.2     | 0.9     | 0.9     | 0.9     | 0.9     | 1.3     | 1.2     | 0.7     | 0.7     |
| Below  | 8.7   | 8.7     | 99.1    | 99.1    | —       | —       | 10.5    | 10.4    | 12.5    | 12.4    |
|        | 100.0 | % 100.0 | % 100.0 | % 100.0 | % 100.0 | % 100.0 | % 100.0 | % 100.0 | % 100.0 | % 100.0 |

## Estimated Fair Value of Security by Year of Security Origination

| Year           | Fair Value | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost |
|----------------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|
| 2011 and prior | \$894.3    | \$896.2        | \$305.9    | \$309.7        | \$480.1    | \$491.0        | \$826.4    | \$838.0        | \$2,506.7  | \$2,534.9      |
| 2012           | 74.2       | 75.2           | —          | —              | 369.5      | 381.1          | 136.6      | 138.8          | 580.3      | 595.1          |
| 2013           | 157.2      | 160.3          | —          | —              | 198.2      | 203.8          | 48.9       | 49.9           | 404.3      | 414.0          |
| 2014           | 161.6      | 160.6          | —          | —              | 216.6      | 228.3          | 43.1       | 44.3           | 421.3      | 433.2          |
| 2015           | 458.7      | 457.7          | —          | —              | 169.2      | 170.8          | 17.5       | 17.5           | 645.4      | 646.0          |
| Total          | \$1,746.0  | \$1,750.0      | \$305.9    | \$309.7        | \$1,433.6  | \$1,475.0      | \$1,072.5  | \$1,088.5      | \$4,558.0  | \$4,623.2      |

## (1) Included in Residential Mortgage-Backed securities

The majority of our RMBS holdings as of March 31, 2016 (Successor Company) were super senior or senior bonds in the capital structure. Our total non-agency portfolio has a weighted-average life of 8.64 years. The following table categorizes the weighted-average life for our non-agency portfolio, by category of material holdings, as of March 31, 2016 (Successor Company):

| Non-agency portfolio | Weighted-Average Life |
|----------------------|-----------------------|
| Prime                | 9.67                  |
| Alt-A                | 4.02                  |
| Sub-prime            | 3.43                  |

Our investments classified as available-for-sale and trading in debt and equity securities are reported at fair value. Our investments classified as held-to-maturity are reported at amortized cost. As of March 31, 2016 (Successor Company), our fixed maturity investments (bonds and redeemable preferred stocks) had a fair value of \$39.9 billion, which was

4.5% below amortized cost of \$41.8 billion. These assets are invested for terms approximately corresponding to anticipated future benefit payments. Thus, market fluctuations are not expected to adversely affect liquidity.

Fair values for private, non-traded securities are determined as follows: 1) we obtain estimates from independent pricing services and 2) we estimate fair value based upon a comparison to quoted issues of the same issuer or issues of other issuers with similar terms and risk characteristics. We analyze the independent pricing services valuation methodologies and related inputs, including an assessment of the observability of market inputs. Upon obtaining this information related to fair value, management makes a determination as to the appropriate valuation amount.

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### Mortgage Loans

We invest a portion of our investment portfolio in commercial mortgage loans. As of March 31, 2016 (Successor Company), our mortgage loan holdings were approximately \$5.7 billion. We have specialized in making loans on either credit-oriented commercial properties or credit-anchored strip shopping centers and apartments. Our underwriting procedures relative to our commercial loan portfolio are based, in our view, on a conservative and disciplined approach. We concentrate on a small number of commercial real estate asset types associated with the necessities of life (retail, multi-family, senior living, professional office buildings, and warehouses). We believe that these asset types tend to weather economic downturns better than other commercial asset classes in which we have chosen not to participate. We believe this disciplined approach has helped to maintain a relatively low delinquency and foreclosure rate throughout our history. The majority of our mortgage loans portfolio was underwritten and funded by us. From time to time, we may acquire loans in conjunction with an acquisition.

Our commercial mortgage loans are stated at unpaid principal balance, adjusted for any unamortized premium or discount, and net of valuation allowances. Interest income is accrued on the principal amount of the loan based on the loan's contractual interest rate. Amortization of premiums and discounts is recorded using the effective yield method. Interest income, amortization of premiums and discounts, and prepayment fees are reported in net investment income.

Certain of the mortgage loans have call options that occur within the next 12 years. However, if interest rates were to significantly increase, we may be unable to exercise the call options on our existing mortgage loans commensurate with the significantly increased market rates. As of March 31, 2016 (Successor Company), assuming the loans are called at their next call dates, approximately \$86.3 million of principal would become due for the remainder of 2016, \$906.6 million in 2017 through 2021, \$240.3 million in 2022 through 2026, and \$11.2 million thereafter.

We offer a type of commercial mortgage loan under which we will permit a loan-to-value ratio of up to 85% in exchange for a participating interest in the cash flows from the underlying real estate. As of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company), approximately \$474.5 million and \$449.2 million, respectively, of our total mortgage loans principal balance have this participation feature. Cash flows received as a result of this participation feature are recorded as interest income. During the three months ended March 31, 2016 (Successor Company), the period of February 1, 2015 to March 31, 2015 (Successor Company), and January 1, 2015 to January 31, 2015 (Predecessor Company), we recognized \$6.8 million, \$1.8 million, and \$0.1 million, respectively, of participating mortgage loan income.

We record mortgage loans net of an allowance for credit losses. This allowance is calculated through analysis of specific loans that have indicators of potential impairment based on current information and events. As of March 31, 2016 (Successor Company) there were \$1.9 million of allowances for mortgage loan credit losses and as of December 31, 2015 (Successor Company), there were no allowances for mortgage loan credit losses. While our mortgage loans do not have quoted market values, as of March 31, 2016 (Successor Company), we estimated the fair value of our mortgage loans to be \$5.7 billion (using discounted cash flows from the next call date), which was approximately 0.37% less than the amortized cost, less any related loan loss reserve.

At the time of origination, our mortgage lending criteria targets that the loan-to-value ratio on each mortgage is 75% or less. We target projected rental payments from credit anchors (i.e., excluding rental payments from smaller local tenants) of 70% of the property's projected operating expenses and debt service.

As of March 31, 2016 (Successor Company), approximately \$3.5 million, or 0.01%, of invested assets consisted of nonperforming mortgage loans, restructured mortgage loans, or mortgage loans that were foreclosed and were converted to real estate properties. We do not expect these investments to adversely affect its liquidity or ability to maintain proper matching of assets and liabilities. During the three months ended March 31, 2016 (Successor

Company), we did not enter into certain mortgage loan transactions that were accounted for as troubled debt restructurings under Topic 310 of the FASB ASC. For all mortgage loans, the impact of troubled debt restructurings is generally reflected in our investment balance and in the allowance for mortgage loan credit losses. If we had troubled debt restructurings, these transactions would include either the acceptance of assets in satisfaction of principal during the respective periods or at a future date, and were the result of agreements between the creditor and the debtor. During the three months ended March 31, 2016 (Successor Company), we did not accept or agree to accept assets in satisfaction of principal. As of March 31, 2016 (Successor Company), we did not have any mortgage loan transactions accounted for as troubled debt restructurings.

Our mortgage loan portfolio consists of two categories of loans: 1) those not subject to a pooling and servicing agreement and 2) those subject to a contractual pooling and servicing agreement. As of March 31, 2016 (Successor Company), \$3.5 million of mortgage loans not subject to a pooling and servicing agreement were nonperforming mortgage loans, restructured, or mortgage loans that were foreclosed and were converted to real estate properties. We did not foreclose on any nonperforming loans not subject to a pooling and servicing agreement during the three months ended March 31, 2016 (Successor Company).

As of March 31, 2016 (Successor Company), none of the loans subject to a pooling and servicing agreement were nonperforming or restructured. We did not foreclose on any nonperforming loans subject to a pooling and servicing agreement during the three months ended March 31, 2016 (Successor Company).

We do not expect these investments to adversely affect our liquidity or ability to maintain proper matching of assets and liabilities.

It is our policy to cease to carry accrued interest on loans that are over 90 days delinquent. For loans less than 90 days delinquent, interest is accrued unless it is determined that the accrued interest is not collectible. If a loan becomes over 90 days delinquent, it is our general policy to initiate foreclosure proceedings unless a workout arrangement to bring the loan current is

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in place. For loans subject to a pooling and servicing agreement, there are certain additional restrictions and/or requirements related to workout proceedings, and as such, these loans may have different attributes and/or circumstances affecting the status of delinquency or categorization of those in nonperforming status.

## Risk Management and Impairment Review

We monitor the overall credit quality of our portfolio within established guidelines. The following table includes our available-for-sale fixed maturities by credit rating as of March 31, 2016 (Successor Company):

| Rating                 | Fair Value<br>(Dollars In Thousands) | Percent of<br>Fair Value |
|------------------------|--------------------------------------|--------------------------|
| AAA                    | \$ 4,923,005                         | 14.3 %                   |
| AA                     | 2,708,319                            | 7.9                      |
| A                      | 11,540,237                           | 33.5                     |
| BBB                    | 13,478,978                           | 39.2                     |
| Investment grade       | 32,650,539                           | 94.9                     |
| BB                     | 1,120,952                            | 3.3                      |
| B                      | 298,998                              | 0.8                      |
| CCC or lower           | 333,862                              | 1.0                      |
| Below investment grade | 1,753,812                            | 5.1                      |
| Total                  | \$ 34,404,351                        | 100.0 %                  |

Not included in the table above are \$2.5 billion of investment grade and \$282.7 million of below investment grade fixed maturities classified as trading securities and \$2.8 billion of fixed maturities classified as held-to-maturity.

Limiting bond exposure to any creditor group is another way we manage credit risk. We held no credit default swaps on the positions listed below as of March 31, 2016 (Successor Company). The following table summarizes our ten largest maturity exposures to an individual creditor group as of March 31, 2016 (Successor Company):

| Creditor                              | Fair Value of         |                    |                  |
|---------------------------------------|-----------------------|--------------------|------------------|
|                                       | Funded Securities     | Unfunded Exposures | Total Fair Value |
|                                       | (Dollars In Millions) |                    |                  |
| Exelon Corp                           | \$225.3               | \$ —               | \$ 225.3         |
| AT&T Inc                              | 208.5                 | —                  | 208.5            |
| Wells Fargo & Co.                     | 201.5                 | 2.2                | 203.7            |
| Berkshire Hathaway Inc                | 200.9                 | —                  | 200.9            |
| Federal National Mortgage Association | 190.9                 | —                  | 190.9            |
| JP Morgan Chase and Company           | 163.6                 | 22.5               | 186.1            |
| Duke Energy Corp                      | 182.1                 | —                  | 182.1            |
| Bank of America Corp                  | 177.4                 | 0.7                | 178.1            |
| Comcast Corp                          | 177.5                 | —                  | 177.5            |
| General Electric                      | 167.2                 | —                  | 167.2            |
| Total                                 | \$1,894.9             | \$ 25.4            | \$ 1,920.3       |

Determining whether a decline in the current fair value of invested assets is an other-than-temporary decline in value is both objective and subjective, and can involve a variety of assumptions and estimates, particularly for investments that are not actively traded in established markets. We review our positions on a monthly basis for possible credit concerns and review our current exposure, credit enhancement, and delinquency experience.

Management considers a number of factors when determining the impairment status of individual securities. These include the economic condition of various industry segments and geographic locations and other areas of identified risks. Since it is possible for the impairment of one investment to affect other investments, we engage in ongoing risk management to safeguard against and limit any further risk to our investment portfolio. Special attention is given to correlative risks within specific industries, related parties, and business markets.

For certain securitized financial assets with contractual cash flows, including RMBS, CMBS, and other asset-backed securities (collectively referred to as asset-backed securities or “ABS”), GAAP requires us to periodically update our best estimate of cash flows over the life of the security. If the fair value of a securitized financial asset is less than its cost or amortized cost and



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there has been a decrease in the present value of the expected cash flows since the last revised estimate, considering both timing and amount, an other-than-temporary impairment charge is recognized. Estimating future cash flows is a quantitative and qualitative process that incorporates information received from third party sources along with certain internal assumptions and judgments regarding the future performance of the underlying collateral. Projections of expected future cash flows may change based upon new information regarding the performance of the underlying collateral. In addition, we consider our intent and ability to retain a temporarily depressed security until recovery.

Securities in an unrealized loss position are reviewed at least quarterly to determine if an other-than-temporary impairment is present based on certain quantitative and qualitative factors. We consider a number of factors in determining whether the impairment is other-than-temporary. These include, but are not limited to: 1) actions taken by rating agencies, 2) default by the issuer, 3) the significance of the decline, 4) an assessment of our intent to sell the security (including a more likely than not assessment of whether we will be required to sell the security) before recovering the security's amortized cost, 5) the time period during which the decline has occurred, 6) an economic analysis of the issuer's industry, and 7) the financial strength, liquidity, and recoverability of the issuer. Management performs a security-by-security review each quarter in evaluating the need for any other-than-temporary impairments. Although no set formula is used in this process, the investment performance, collateral position, and continued viability of the issuer are significant measures considered, along with an analysis regarding our expectations for recovery of the security's entire amortized cost basis through the receipt of future cash flows. Based on our analysis, for the three months ended March 31, 2016 (Successor Company), we concluded that approximately \$2.6 million of investment securities in an unrealized loss position were other-than-temporarily impaired, due to credit related factors, resulting in a charge to earnings. Additionally, we recognized \$0.2 million of non-credit losses in other comprehensive income (loss).

There are certain risks and uncertainties associated with determining whether declines in fair values are other-than-temporary. These include significant changes in general economic conditions and business markets, trends in certain industry segments, interest rate fluctuations, rating agency actions, changes in significant accounting estimates and assumptions, commission of fraud, and legislative actions. We continuously monitor these factors as they relate to the investment portfolio in determining the status of each investment.

During 2015 and 2016, the energy and natural gas sector experienced increased volatility due to the decline in oil prices. A prolonged decline in oil prices could have a broad economic impact and put financial stress on companies in this sector. We continue to monitor our exposure to companies within and exposed to this sector closely. Our current exposure is predominantly with investment grade securities of companies with ample liquidity to weather a prolonged decline in oil prices. Many of these companies have displayed financial discipline by reducing capital expenditures to conserve cash and maintain their credit ratings. For the three months ended March 31, 2016 (Successor Company), we concluded that certain investment securities within the energy and natural gas sector that were in an unrealized loss position were other-than-temporarily impaired due to credit related factors, resulting in a \$2.6 million impairment recognized in net income.

The energy and natural gas sector securities as of March 31, 2016 (Successor Company) are presented in the following tables.

## Energy and Natural Gas

|              | Fair Value             | Amortized Cost | Unrealized Loss | % Unrealized Loss |   |
|--------------|------------------------|----------------|-----------------|-------------------|---|
|              | (Dollars In Thousands) |                |                 |                   |   |
| Midstream    | \$1,558,250            | \$1,834,721    | \$(276,471)     | 45.5              | % |
| Integrated   | 624,515                | 718,990        | (94,475)        | 15.6              |   |
| Distributors | 695,279                | 752,866        | (57,587)        | 9.5               |   |

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|                    |             |             |             |         |
|--------------------|-------------|-------------|-------------|---------|
| Independent        | 519,631     | 588,675     | (69,044 )   | 11.4    |
| Oil Field Services | 515,938     | 604,992     | (89,054 )   | 14.7    |
| Refining           | 154,211     | 174,195     | (19,984 )   | 3.3     |
| Total              | \$4,067,824 | \$4,674,439 | \$(606,615) | 100.0 % |

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## Energy and Natural Gas

| Rating                       | Issuer Type        | Fair Value   | Amortized Cost | Unrealized Loss | % Unrealized Loss |
|------------------------------|--------------------|--------------|----------------|-----------------|-------------------|
| (Dollars In Thousands)       |                    |              |                |                 |                   |
| AAA/AA/A                     | Distributors       | \$ 367,610   | \$ 382,859     | \$ (15,249 )    | 2.5 %             |
|                              | Independent        | 86,053       | 86,623         | (570 )          | 0.1               |
|                              | Integrated         | 196,573      | 222,719        | (26,146 )       | 4.3               |
|                              | Midstream          | 159,525      | 183,211        | (23,686 )       | 3.9               |
|                              | Oil Field Services | 128,981      | 138,667        | (9,686 )        | 1.6               |
| BBB                          | Distributors       | 306,360      | 342,867        | (36,507 )       | 6.0               |
|                              | Independent        | 379,970      | 447,262        | (67,292 )       | 11.1              |
|                              | Integrated         | 310,475      | 362,047        | (51,572 )       | 8.5               |
|                              | Midstream          | 1,262,525    | 1,482,310      | (219,785 )      | 36.2              |
|                              | Oil Field Services | 190,646      | 204,887        | (14,241 )       | 2.4               |
|                              | Refining           | 144,539      | 163,807        | (19,268 )       | 3.2               |
| Total investment grade       |                    | 3,533,257    | 4,017,259      | (484,002 )      | 79.8              |
| Below investment grade       | Distributors       | 21,309       | 27,140         | (5,831 )        | 1.0               |
|                              | Independent        | 53,608       | 54,790         | (1,182 )        | 0.2               |
|                              | Integrated         | 117,467      | 134,224        | (16,757 )       | 2.8               |
|                              | Midstream          | 136,200      | 169,200        | (33,000 )       | 5.4               |
|                              | Oil Field Services | 196,311      | 261,438        | (65,127 )       | 10.7              |
|                              | Refining           | 9,672        | 10,388         | (716 )          | 0.1               |
| Total below investment grade |                    | 534,567      | 657,180        | (122,613 )      | 20.2              |
| Total energy and natural gas |                    | \$ 4,067,824 | \$ 4,674,439   | \$ (606,615 )   | 100.0 %           |

During 2015, the metals and mining sector (a sub-sector of the basic industrial sector) experienced increased volatility due to the decline in precious and base metal prices. A prolonged decline in these prices could have a broad economic impact and put financial stress on companies in this sector. We continue to monitor our exposure to companies within and exposed to this sector closely. Our current exposure is predominantly with investment grade securities of companies with ample liquidity to weather a prolonged decline in these prices. Many of these companies have displayed financial discipline by reducing capital expenditures and reducing dividends to conserve cash and maintain their credit ratings.

The basic industrial sector securities as of March 31, 2016 (Successor Company) are presented in the following tables:  
Basic Industrial

|                        | Fair Value   | Amortized Cost | Unrealized Loss | % Unrealized Loss |
|------------------------|--------------|----------------|-----------------|-------------------|
| (Dollars In Thousands) |              |                |                 |                   |
| Chemicals              | \$ 731,454   | \$ 797,147     | \$ (65,693 )    | 40.0 %            |
| Metals and Mining      | 698,043      | 788,847        | (90,804 )       | 55.3              |
| Paper                  | 141,484      | 149,124        | (7,640 )        | 4.7               |
| Total                  | \$ 1,570,981 | \$ 1,735,118   | \$ (164,137)    | 100.0 %           |



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## Basic Industrial

| Rating                       | Issuer Type       | Fair Value  | Amortized Cost | Unrealized Loss | % Unrealized Loss |
|------------------------------|-------------------|-------------|----------------|-----------------|-------------------|
| (Dollars In Thousands)       |                   |             |                |                 |                   |
| AAA/AA/A                     | Chemicals         | \$306,090   | \$326,492      | \$(20,402 )     | 12.4 %            |
|                              | Metals and Mining | 212,384     | 233,968        | (21,584 )       | 13.2              |
| BBB                          | Chemicals         | 424,233     | 468,508        | (44,275 )       | 27.0              |
|                              | Metals and Mining | 207,353     | 233,123        | (25,770 )       | 15.7              |
|                              | Paper             | 141,484     | 149,124        | (7,640 )        | 4.7               |
| Total investment grade       |                   | 1,291,544   | 1,411,215      | (119,671 )      | 73.0              |
| Below investment grade       | Chemicals         | 1,131       | 2,147          | (1,016 )        | 0.5               |
|                              | Metals and Mining | 278,306     | 321,756        | (43,450 )       | 26.5              |
| Total below investment grade |                   | 279,437     | 323,903        | (44,466 )       | 27.0              |
| Total basic industrial       |                   | \$1,570,981 | \$1,735,118    | \$(164,137)     | 100.0 %           |

We have deposits with certain financial institutions which exceed federally insured limits. We have reviewed the creditworthiness of these financial institutions and believe that there is minimal risk of a material loss.

Certain European countries have experienced varying degrees of financial stress. Risks from the debt crisis in Europe could continue to disrupt the financial markets, which could have a detrimental impact on global economic conditions and on sovereign and non-sovereign obligations. There remains considerable uncertainty as to future developments in the European debt crisis and the impact on financial markets.

The chart shown below includes our non-sovereign fair value exposures in these countries as of March 31, 2016 (Successor Company). As March 31, 2016 (Successor Company), we had no unfunded exposure and had no direct sovereign fair value exposure.

| Financial Instrument and Country | Non-sovereign Debt |               | Total Gross     |
|----------------------------------|--------------------|---------------|-----------------|
|                                  | Financial          | Non-financial | Funded Exposure |
| (Dollars In Millions)            |                    |               |                 |
| Securities:                      |                    |               |                 |
| United Kingdom                   | \$489.6            | \$ 882.3      | \$ 1,371.9      |
| Netherlands                      | 164.8              | 214.0         | 378.8           |
| France                           | 106.5              | 217.9         | 324.4           |
| Switzerland                      | 164.8              | 159.3         | 324.1           |
| Spain                            | 22.9               | 225.5         | 248.4           |
| Germany                          | 154.7              | 81.5          | 236.2           |
| Belgium                          | —                  | 169.9         | 169.9           |
| Sweden                           | 130.5              | 32.5          | 163.0           |
| Italy                            | 41.8               | 95.0          | 136.8           |
| Norway                           | —                  | 91.9          | 91.9            |
| Ireland                          | 11.0               | 57.4          | 68.4            |
| Luxembourg                       | —                  | 52.6          | 52.6            |
| Total securities                 | 1,286.6            | 2,279.8       | 3,566.4         |
| Derivatives:                     |                    |               |                 |
| Germany                          | 55.0               | —             | 55.0            |

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|                   |           |            |            |
|-------------------|-----------|------------|------------|
| United Kingdom    | 32.0      | —          | 32.0       |
| Switzerland       | 17.3      | —          | 17.3       |
| France            | 4.5       | —          | 4.5        |
| Total derivatives | 108.8     | —          | 108.8      |
| Total securities  | \$1,395.4 | \$ 2,279.8 | \$ 3,675.2 |

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## Realized Gains and Losses

The following table sets forth realized investment gains and losses for the periods shown:

|  | Successor<br>Company                               | Predecessor<br>Company                   |               |
|--|--|--|---------------|
|  | For The Three<br>Months Ended<br>March 31,<br>2016 | February 1, 2015<br>to<br>March 31, 2015 |               |
|  | January 1, 2015<br>to<br>January 31, 2015          |  |               |
|  | (Dollars In Thousands)                             | (Dollars In Thousands)                   |               |
| Fixed maturity gains - sales                     | \$8,930  | \$ 1,507                                 | \$ 6,920      |
| Fixed maturity losses - sales                    | (3,209 )   | (1,134 )                                 | (29 )         |
| Equity gains - sales                             | 118  | —  | —             |
| Equity losses - sales                            | (284 )   | —  | —             |
| Impairments on corporate securities              | (2,617 )   | —  | (481 )        |
| Modco trading portfolio                          | 78,154   | (33,160 )                                | 73,062        |
| Other  | (1,981 )   | (2,269 )                                 | 1,200         |
| Total realized gains (losses) - investments      | \$79,111   | \$ (35,056 )                             | \$ 80,672     |
| Derivatives related to VA contracts:             |  |  |               |
| Interest rate futures - VA                       | \$37,801   | \$ (48 )                                 | \$ 1,413      |
| Equity futures - VA                              | (3,228 )   | (32,469 )                                | 9,221         |
| Currency futures - VA                            | (6,158 )   | 6,137                                    | 7,778         |
| Equity options - VA                              | 16,304   | (21,774 )                                | 3,047         |
| Interest rate swaptions - VA                     | (2,234 )   | (11,328 )                                | 9,268         |
| Interest rate swaps - VA                         | 125,593  | (54,791 )                                | 122,710       |
| Embedded derivative - GMWB                       | (175,851 )   | 113,260                                  | (207,018 )    |
| Total derivatives related to VA contracts        | (7,773 )   | (1,013 )                                 | (53,581 )     |
| Derivatives related to FIA contracts:            |  |  |               |
| Embedded derivative - FIA                        | (2,162 )   | (2,583 )                                 | 1,769         |
| Equity futures - FIA                             | 1,382  | 184                                      | (184 )        |
| Volatility futures - FIA                         | —  | 4  | —             |
| Equity options - FIA                             | (5,562 )   | 4,375                                    | (2,617 )      |
| Total derivatives related to FIA contracts       | (6,342 )   | 1,980                                    | (1,032 )      |
| Derivatives related to IUL contracts:            |  |  |               |
| Embedded derivative - IUL                        | (738 )   | 257                                      | (486 )        |
| Equity futures - IUL                             | (219 )   | 14                                       | 3             |
| Equity options - IUL                             | (27 )  | 140                                      | (115 )        |
| Total derivatives related to IUL contracts       | (984 )   | 411                                      | (598 )        |
| Embedded derivative - Modco reinsurance treaties | (58,355 )  | 32,191                                   | (68,026 )     |
| Other derivatives                                | (45 )  | 72                                       | (37 )         |
| Total realized gains (losses) - derivatives      | \$(73,499 )  | \$ 33,641                                | \$ (123,274 ) |

Realized gains and losses on investments reflect portfolio management activities designed to maintain proper matching of assets and liabilities and to enhance long-term investment portfolio performance. The change in net realized investment gains (losses), excluding impairments and Modco trading portfolio activity during the three months ended March 31, 2016 (Successor Company), primarily reflects the normal operation of our asset/liability program within the context of the changing interest rate and spread environment, as well as tax planning strategies designed to utilize capital loss carryforwards.

Realized losses are comprised of both write-downs of other-than-temporary impairments and actual sales of investments. For the three months ended March 31, 2016 (Successor Company) we concluded that approximately \$2.6 million of investment securities in an unrealized loss position were other-than-temporarily impaired, due to credit related factors, resulting in a charge to earnings. Additionally, \$0.2 million of non-credit losses was recorded in other comprehensive income (loss). For the period of February 1, 2015 to March 31, 2015 (Successor Company), we did not recognize any pre-tax other-than-temporary impairments.

For the period of January 1, 2015 to January 31, 2015 (Predecessor Company), we recognized pre-tax other-than-temporary impairments of \$0.5 million due to credit-related factors, resulting in a charge to earnings. Of the credit losses, \$0.1 million were non-credit losses previously recorded in other comprehensive income.



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These other-than-temporary impairments resulted from our analysis of circumstances and our belief that credit events, loss severity, changes in credit enhancement, and/or other adverse conditions of the respective issuers have caused, or will lead to, a deficiency in the contractual cash flows related to these investments. These other-than-temporary impairments, net of Modco recoveries, are presented in the chart below:

|                      | Successor<br>Company<br>For The Three<br>Months Ended<br>March 31,<br>2016<br>(Dollars In Millions) | February 1, 2015<br>to<br>March 31, 2015 | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015<br>(Dollars In Millions) |
|----------------------|---|--|--|
| Alt-A MBS            | \$ —  | \$                                       | — \$ 0.3   |
| Other MBS            | —   | —  | 0.2  |
| Corporate securities | 2.6   | —  | —  |
| Other                | —   | —  | —  |
| Total                | \$ 2.6  | \$                                       | — \$ 0.5   |

As previously discussed, management considers several factors when determining other-than-temporary impairments. Although we purchase securities with the intent to hold them until maturity, we may change our position as a result of a change in circumstances. Any such decision is consistent with our classification of all but a specific portion of our investment portfolio as available-for-sale. For the three months ended March 31, 2016 (Successor Company) we sold securities in an unrealized loss position with a fair value of \$53.7 million. For such securities, the proceeds, realized loss, and total time period that the security had been in an unrealized loss position are presented in the table below for the three months ended March 31, 2016 (Successor Company):

|                           | Proceeds | % Proceeds | Realized Loss | % Realized Loss |
|---------------------------|----------|------------|---------------|-----------------|
| (Dollars In Thousands)    |          |            |               |                 |
| <= 90 days                | \$49,782 | 92.7 %     | \$ (2,642 )   | 75.6 %          |
| >90 days but <= 180 days  | 1,422    | 2.6        | (339 )        | 9.7             |
| >180 days but <= 270 days | 1,180    | 2.2        | (271 )        | 7.7             |
| >270 days but <= 1 year   | 1,299    | 2.5        | (240 )        | 7.0             |
| >1 year                   | 4        | —          | (1 )          | —               |
| Total                     | \$53,687 | 100.0 %    | \$ (3,493 )   | 100.0 %         |

For the three months ended March 31, 2016 (Successor Company) we sold securities in an unrealized loss position with a fair value (proceeds) of \$53.7 million. The loss realized on the sale of these securities was \$3.5 million for the three months ended March 31, 2016 (Successor Company). We made the decision to exit these holdings in conjunction with our overall asset liability management process.

For the three months ended March 31, 2016 (Successor Company), we sold securities in an unrealized gain position with a fair value of \$309.2 million. The gain realized on the sale of these securities was \$9.0 million.

The \$2.0 million of other realized losses recognized for the three months ended March 31, 2016 (Successor Company), consisted of realized gains related to mortgage loans of \$0.3 million, an increase in mortgage loan reserves of \$1.9 million, partnership losses of \$0.1 million, and real estate realized losses of \$0.3 million.

For the three months ended March 31, 2016 (Successor Company) net gains of \$78.2 million primarily related to changes in fair value on our Modco trading portfolios were included in realized gains and losses. Of this amount, approximately \$8.0 million of losses were realized through the sale of certain securities, which will be reimbursed to our reinsurance partners over time through the reinsurance settlement process for this block of business.

The Modco embedded derivative associated with the trading portfolios had realized pre-tax losses of \$58.4 million during the three months ended March 31, 2016 (Successor Company). The losses during the three months ended March 31, 2016 (Successor Company) were due to lower treasury yields.

Realized investment gains and losses related to derivatives represent changes in their fair value during the period and termination gains/(losses) on those derivatives that were closed during the period.

We use various derivative instruments to manage risks related to certain life insurance and annuity products. We can use these derivatives as economic hedges against risks inherent in the products. These risks have a direct impact on the cost of these products and are correlated with the equity markets, interest rates, foreign currency levels, and overall volatility. The hedged risks are recorded through the recognition of embedded derivatives associated with the products. These products include the GMWB rider associated with the variable annuity, fixed indexed annuity products as well as indexed universal life products. During the three months ended March 31, 2016 (Successor Company) we experienced net realized losses on derivatives related to VA contracts

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of approximately \$7.8 million. These net losses on derivatives related to VA contracts in addition to capital market impacts were affected by changes in the lowering of assumed lapses used to value the GMWB embedded derivatives.

We also use various swaps and other types of derivatives to mitigate risk related to other exposures. These contracts generated immaterial losses for the three months ended March 31, 2016 (Successor Company).

## Unrealized Gains and Losses — Available-for-Sale Securities

The information presented below relates to investments at a certain point in time and is not necessarily indicative of the status of the portfolio at any time after March 31, 2016 (Successor Company), the balance sheet date. Information about unrealized gains and losses is subject to rapidly changing conditions, including volatility of financial markets and changes in interest rates. Management considers a number of factors in determining if an unrealized loss is other-than-temporary, including the expected cash to be collected and the intent, likelihood, and/or ability to hold the security until recovery. Consistent with our long-standing practice, we do not utilize a “bright line test” to determine other-than-temporary impairments. On a quarterly basis, we perform an analysis on every security with an unrealized loss to determine if an other-than-temporary impairment has occurred. This analysis includes reviewing several metrics including collateral, expected cash flows, ratings, and liquidity. Furthermore, since the timing of recognizing realized gains and losses is largely based on management’s decisions as to the timing and selection of investments to be sold, the tables and information provided below should be considered within the context of the overall unrealized gain/(loss) position of the portfolio. We had an overall net unrealized loss of \$2.1 billion, prior to tax and the related impact of certain insurance assets and liabilities offsets, as of March 31, 2016 (Successor Company), and an overall net unrealized loss of \$2.9 billion as of December 31, 2015 (Successor Company).

For fixed maturity and equity securities held that are in an unrealized loss position as of March 31, 2016 (Successor Company), the fair value, amortized cost, unrealized loss, and total time period that the security has been in an unrealized loss position are presented in the table below:

|                           | Fair Value             | % Fair Value | Amortized Cost | % Amortized Cost | Unrealized Loss | % Unrealized Loss |
|---------------------------|------------------------|--------------|----------------|------------------|-----------------|-------------------|
|                           | (Dollars In Thousands) |              |                |                  |                 |                   |
| <= 90 days                | \$7,492,961            | 29.7 %       | \$8,128,301    | 29.7 %           | \$(635,340)     | 30.1 %            |
| >90 days but <= 180 days  | 628,863                | 2.5          | 657,732        | 2.4              | (28,869)        | 1.4               |
| >180 days but <= 270 days | 1,652,207              | 6.5          | 1,808,808      | 6.6              | (156,601)       | 7.4               |
| >270 days but <= 1 year   | 1,959,112              | 7.8          | 2,155,648      | 7.9              | (196,536)       | 9.3               |
| >1 year but <= 2 years    | 13,493,935             | 53.5         | 14,587,460     | 53.4             | (1,093,525)     | 51.8              |
| >2 years but <= 3 years   | —                      | —            | —              | —                | —               | —                 |
| >3 years but <= 4 years   | —                      | —            | —              | —                | —               | —                 |
| >4 years but <= 5 years   | —                      | —            | —              | —                | —               | —                 |
| >5 years                  | —                      | —            | —              | —                | —               | —                 |
| Total                     | \$25,227,078           | 100.0%       | \$27,337,949   | 100.0 %          | \$(2,110,871)   | 100.0 %           |

The book value of our investment portfolio was marked to fair value as of February 1, 2015 (Successor Company), in conjunction with the Dai-ichi Merger which resulted in the elimination of previously unrealized gains and losses from accumulated other comprehensive income. The level of interest rates as of February 1, 2015 (Successor Company), resulted in an increase in the carrying value of our investments. Since February 1, 2015 (Successor Company) interest rates have increased resulting in net unrealized losses in our investment portfolio.

As of March 31, 2016 (Successor Company), the Barclays Investment Grade Index was priced at 157.9 bps versus a 10 year average of 173.6 bps. Similarly, the Barclays High Yield Index was priced at 699.5 bps versus a 10 year average of 634.6 bps. As of March 31, 2016 (Successor Company), the five, ten, and thirty-year U.S. Treasury

obligations were trading at levels of 1.206%, 1.770%, and 2.612%, as compared to 10 year averages of 2.189%, 3.041%, and 3.828%, respectively.

As of March 31, 2016 (Successor Company), 87.8% of the unrealized loss was associated with securities that were rated investment grade. We have examined the performance of the underlying collateral and cash flows and expect that our investments will continue to perform in accordance with their contractual terms. Factors such as credit enhancements within the deal structures and the underlying collateral performance/characteristics support the recoverability of the investments. Based on the factors discussed, we do not consider these unrealized loss positions to be other-than-temporary. However, from time to time, we may sell securities in the ordinary course of managing our portfolio to meet diversification, credit quality, yield enhancement, asset/liability management, and liquidity requirements.

Expectations that investments in mortgage-backed and asset-backed securities will continue to perform in accordance with their contractual terms are based on assumptions that a market participant would use in determining the current fair value. It is reasonably possible that the underlying collateral of these investments will perform worse than current market expectations and that such an event may lead to adverse changes in the cash flows on our holdings of these types of securities. This could lead to potential future write-downs within our portfolio of mortgage-backed and asset-backed securities. Expectations that our investments in corporate securities and/or debt obligations will continue to perform in accordance with their contractual terms are based on evidence gathered through our normal credit surveillance process. Although we do not anticipate such events, it is reasonably

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possible that issuers of our investments in corporate securities will perform worse than current expectations. Such events may lead us to recognize potential future write-downs within our portfolio of corporate securities. It is also possible that such unanticipated events would lead us to dispose of those certain holdings and recognize the effects of any such market movements in our financial statements.

As of March 31, 2016 (Successor Company), there were estimated gross unrealized losses of \$6.1 million related to our mortgage-backed securities collateralized by Alt-A mortgage loans. Gross unrealized losses in our securities collateralized by Alt-A residential mortgage loans as of March 31, 2016 (Successor Company), were primarily the result of continued widening spreads, representing marketplace uncertainty arising from higher defaults in Alt-A residential mortgage loans and rating agency downgrades of securities collateralized by Alt-A residential mortgage loans.

We have no material concentrations of issuers or guarantors of fixed maturity securities. The industry segment composition of all securities in an unrealized loss position held as of March 31, 2016 (Successor Company) is presented in the following table:

|   | Fair<br>Value          | % Fair<br>Value | Amortized<br>Cost | % Amortized<br>Cost | Unrealized<br>Loss | % Unrealized<br>Loss |
|---|------------------------|-----------------|-------------------|---------------------|--------------------|----------------------|
|   | (Dollars In Thousands) |                 |                   |                     |                    |                      |
| Banking   | \$2,693,625            | 10.7 %          | \$2,806,899       | 10.3 %              | \$(113,274)        | 5.4 %                |
| Other finance                                     | 349,848                | 1.4             | 358,472           | 1.3                 | (8,624)            | 0.4                  |
| Electric utility                                  | 3,157,787              | 12.5            | 3,440,691         | 12.6                | (282,904)          | 13.4                 |
| Energy and natural gas                            | 3,631,232              | 14.4            | 4,245,572         | 15.5                | (614,340)          | 29.1                 |
| Insurance   | 2,707,928              | 10.7            | 2,961,037         | 10.8                | (253,109)          | 12.0                 |
| Communications                                    | 1,110,383              | 4.4             | 1,241,699         | 4.5                 | (131,316)          | 6.2                  |
| Basic industrial                                  | 1,350,813              | 5.4             | 1,521,731         | 5.6                 | (170,918)          | 8.1                  |
| Consumer noncyclical                              | 1,849,128              | 7.3             | 1,964,922         | 7.2                 | (115,794)          | 5.5                  |
| Consumer cyclical                                 | 1,176,372              | 4.7             | 1,241,282         | 4.5                 | (64,910)           | 3.1                  |
| Finance companies                                 | 93,525                 | 0.4             | 98,559            | 0.4                 | (5,034)            | 0.2                  |
| Capital goods                                     | 945,791                | 3.7             | 1,000,339         | 3.7                 | (54,548)           | 2.6                  |
| Transportation                                    | 699,039                | 2.8             | 755,540           | 2.8                 | (56,501)           | 2.7                  |
| Other industrial                                  | 222,113                | 0.9             | 238,064           | 0.9                 | (15,951)           | 0.8                  |
| Brokerage   | 378,929                | 1.5             | 407,041           | 1.5                 | (28,112)           | 1.3                  |
| Technology  | 812,970                | 3.2             | 869,496           | 3.2                 | (56,526)           | 2.7                  |
| Real estate                                       | 70,939                 | 0.5             | 72,127            | 0.3                 | (1,188)            | 0.1                  |
| Other utility                                     | 168,954                | 0.7             | 181,676           | 0.7                 | (12,722)           | 0.6                  |
| Commercial mortgage-backed securities             | 835,710                | 3.3             | 847,799           | 3.1                 | (12,089)           | 0.6                  |
| Other asset-backed securities                     | 769,340                | 3.0             | 798,743           | 2.9                 | (29,403)           | 1.4                  |
| Residential mortgage-backed non-agency securities | 345,184                | 1.4             | 354,145           | 1.3                 | (8,961)            | 0.4                  |
| Residential mortgage-backed agency securities     | 155,671                | 0.6             | 156,742           | 0.6                 | (1,071)            | 0.1                  |
| U.S. government-related securities                | 193,132                | 0.8             | 195,368           | 0.7                 | (2,236)            | 0.1                  |
| Other government-related securities               | 14,231                 | 0.1             | 14,302            | 0.1                 | (71)               | —                    |
| States, municipals, and political divisions       | 1,494,434              | 5.6             | 1,565,703         | 5.5                 | (71,269)           | 3.2                  |
| Total   | \$25,227,078           | 100.0%          | \$27,337,949      | 100.0 %             | \$(2,110,871)      | 100.0 %              |



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We have no material concentrations of issuers or guarantors of fixed maturity securities. The industry segment composition of all securities in an unrealized loss position held as of December 31, 2015 (Successor Company) is presented in the following table:

|   | Fair Value   | % Fair Value | Amortized Cost | % Amortized Cost | Unrealized Loss | % Unrealized Loss |
|---|--------------|--------------|----------------|------------------|-----------------|-------------------|
| (Dollars In Thousands)                            |              |              |                |                  |                 |                   |
| Banking   | \$2,908,692  | 9.6 %        | \$3,024,232    | 9.1 %            | \$(115,540)     | 3.9 %             |
| Other finance                                     | 437,939      | 1.4          | 453,491        | 1.4              | (15,552)        | 0.5               |
| Electric utility                                  | 3,396,360    | 11.2         | 3,790,953      | 11.4             | (394,593)       | 13.5              |
| Energy and natural gas                            | 3,725,281    | 12.3         | 4,416,700      | 13.3             | (691,419)       | 23.6              |
| Insurance   | 2,699,313    | 8.9          | 2,984,867      | 9.0              | (285,554)       | 9.7               |
| Communications                                    | 1,207,227    | 4.0          | 1,396,152      | 4.5              | (188,925)       | 6.5               |
| Basic industrial                                  | 1,404,012    | 4.6          | 1,658,300      | 5.0              | (254,288)       | 8.7               |
| Consumer noncyclical                              | 2,780,597    | 9.2          | 3,036,815      | 9.1              | (256,218)       | 8.7               |
| Consumer cyclical                                 | 1,512,885    | 4.9          | 1,627,750      | 4.9              | (114,865)       | 3.9               |
| Finance companies                                 | 102,526      | 0.3          | 111,112        | 0.3              | (8,586)         | 0.3               |
| Capital goods                                     | 1,269,025    | 4.2          | 1,368,468      | 4.1              | (99,443)        | 3.4               |
| Transportation                                    | 858,122      | 2.8          | 944,190        | 2.8              | (86,068)        | 2.9               |
| Other industrial                                  | 275,478      | 0.9          | 301,883        | 0.9              | (26,405)        | 0.9               |
| Brokerage   | 480,565      | 1.6          | 516,367        | 1.6              | (35,802)        | 1.2               |
| Technology  | 1,152,738    | 3.8          | 1,247,429      | 3.8              | (94,691)        | 3.2               |
| Real estate                                       | 139,853      | 0.5          | 142,483        | 0.4              | (2,630)         | 0.1               |
| Other utility                                     | 216,013      | 0.7          | 236,052        | 0.7              | (20,039)        | 0.7               |
| Commercial mortgage-backed securities             | 1,233,518    | 4.1          | 1,275,376      | 3.5              | (41,858)        | 1.4               |
| Other asset-backed securities                     | 633,274      | 2.1          | 652,037        | 2.0              | (18,763)        | 0.6               |
| Residential mortgage-backed non-agency securities | 562,686      | 1.9          | 572,327        | 1.7              | (9,641)         | 0.3               |
| Residential mortgage-backed agency securities     | 414,747      | 1.4          | 422,218        | 1.3              | (7,471)         | 0.3               |
| U.S. government-related securities                | 1,291,476    | 4.3          | 1,326,008      | 4.0              | (34,532)        | 1.2               |
| Other government-related securities               | 17,740       | 0.1          | 18,483         | 0.1              | (743)           | —                 |
| States, municipals, and political divisions       | 1,566,752    | 5.2          | 1,693,566      | 5.1              | (126,814)       | 4.5               |
| Total   | \$30,286,819 | 100.0%       | \$33,217,259   | 100.0 %          | \$(2,930,440)   | 100.0 %           |

The range of maturity dates for securities in an unrealized loss position as of March 31, 2016 (Successor Company) varies, with 17.5% maturing in less than 5 years, 16.5% maturing between 5 and 10 years, and 66.0% maturing after 10 years. The following table shows the credit rating of securities in an unrealized loss position as of March 31, 2016 (Successor Company):

| S&P or Equivalent Designation | Fair Value   | % Fair Value | Amortized Cost | % Amortized Cost | Unrealized Loss | % Unrealized Loss |
|-------------------------------|--------------|--------------|----------------|------------------|-----------------|-------------------|
| (Dollars In Thousands)        |              |              |                |                  |                 |                   |
| AAA/AA/A                      | \$12,048,553 | 47.8 %       | \$12,727,394   | 46.6 %           | \$(678,841)     | 32.2 %            |
| BBB                           | 11,546,083   | 45.8         | 12,720,420     | 46.5             | (1,174,337)     | 55.6              |
| Investment grade              | 23,594,636   | 93.6 %       | 25,447,814     | 93.1 %           | (1,853,178)     | 87.8 %            |
| BB                            | 1,087,461    | 4.3          | 1,223,342      | 4.5              | (135,881)       | 6.4               |
| B                             | 286,411      | 1.1          | 382,130        | 1.4              | (95,719)        | 4.5               |

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|                        |              |        |              |         |               |          |
|------------------------|--------------|--------|--------------|---------|---------------|----------|
| CCC or lower           | 258,570      | 1.0    | 284,663      | 1.0     | (26,093       | ) 1.3    |
| Below investment grade | 1,632,442    | 6.4 %  | 1,890,135    | 6.9 %   | (257,693      | ) 12.2 % |
| Total                  | \$25,227,078 | 100.0% | \$27,337,949 | 100.0 % | \$(2,110,871) | 100.0 %  |

As of March 31, 2016 (Successor Company), we held a total of 2,108 positions that were in an unrealized loss position. Included in that amount were 214 positions of below investment grade securities with a fair value of \$1.6 billion that were in an unrealized loss position. Total unrealized losses related to below investment grade securities were \$257.7 million, \$40.1 million



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of which had been in an unrealized loss position for more than twelve months. Below investment grade securities in an unrealized loss position were 3.3% of invested assets.

As of March 31, 2016 (Successor Company), securities in an unrealized loss position that were rated as below investment grade represented 6.4% of the total fair value and 12.2% of the total unrealized loss. We have the ability and intent to hold these securities to maturity. After a review of each security and its expected cash flows, we believe the decline in market value to be temporary.

The following table includes the fair value, amortized cost, unrealized loss, and total time period that the security has been in an unrealized loss position for all below investment grade securities as of March 31, 2016 (Successor Company):

|                           | Fair Value  | % Fair Value | Amortized Cost | % Amortized Cost | Unrealized Loss | % Unrealized Loss |
|---------------------------|-------------|--------------|----------------|------------------|-----------------|-------------------|
| (Dollars In Thousands)    |             |              |                |                  |                 |                   |
| <= 90 days                | \$490,777   | 30.1 %       | \$554,039      | 29.3 %           | \$(63,262)      | 24.5 %            |
| >90 days but <= 180 days  | 159,851     | 9.8          | 173,974        | 9.2              | (14,123)        | 5.5               |
| >180 days but <= 270 days | 495,015     | 30.3         | 593,715        | 31.4             | (98,700)        | 38.3              |
| >270 days but <= 1 year   | 245,500     | 15.0         | 286,978        | 15.2             | (41,478)        | 16.1              |
| >1 year but <= 2 years    | 241,299     | 14.8         | 281,429        | 14.9             | (40,130)        | 15.6              |
| >2 years but <= 3 years   | —           | —            | —              | —                | —               | —                 |
| >3 years but <= 4 years   | —           | —            | —              | —                | —               | —                 |
| >4 years but <= 5 years   | —           | —            | —              | —                | —               | —                 |
| >5 years                  | —           | —            | —              | —                | —               | —                 |
| Total                     | \$1,632,442 | 100.0 %      | \$1,890,135    | 100.0 %          | \$(257,693)     | 100.0 %           |

## LIQUIDITY AND CAPITAL RESOURCES

## Liquidity

Liquidity refers to a company's ability to generate adequate amounts of cash to meet its needs. We meet our liquidity requirements primarily through positive cash flows from our operating subsidiaries. Primary sources of cash from the operating subsidiaries are premiums, deposits for policyholder accounts, investment sales and maturities, and investment income. Primary uses of cash include benefit payments, withdrawals from policyholder accounts, investment purchases, policy acquisition costs, interest payments, and other operating expenses. We believe that we have sufficient liquidity to fund our cash needs under normal operating scenarios.

In the event of significant unanticipated cash requirements beyond our normal liquidity needs, we have additional sources of liquidity available depending on market conditions and the amount and timing of the liquidity need. These additional sources of liquidity include cash flows from operations, the sale of liquid assets, accessing our credit facility, and other sources described herein.

Our decision to sell investment assets could be impacted by accounting rules, including rules relating to the likelihood of a requirement to sell securities before recovery of our cost basis. Under stressful market and economic conditions, liquidity may broadly deteriorate, which could negatively impact our ability to sell investment assets. If we require on short notice significant amounts of cash in excess of normal requirements, we may have difficulty selling investment assets in a timely manner, be forced to sell them for less than we otherwise would have been able to realize, or both.

While we anticipate that the cash flows of our operating subsidiaries will be sufficient to meet our investment commitments and operating cash needs in a normal credit market environment, we recognize that investment

commitments scheduled to be funded may, from time to time, exceed the funds then available. Therefore, we have established repurchase agreement programs for certain of our insurance subsidiaries to provide liquidity when needed. We expect that the rate received on its investments will equal or exceed its borrowing rate. Under this program, we may, from time to time, sell an investment security at a specific price and agree to repurchase that security at another specified price at a later date. These borrowings are typically for a term less than 90 days. The market value of securities to be repurchased is monitored and collateral levels are adjusted where appropriate to protect the counterparty against credit exposure. Cash received is invested in fixed maturity securities, and the agreements provided for net settlement in the event of default or on termination of the agreements. As of March 31, 2016 (Successor Company), the fair value of securities pledged under the repurchase program was \$728.1 million and the repurchase obligation of \$660.0 million was included in our consolidated condensed balance sheets (at an average borrowing rate of 40 basis points). During the three months ended March 31, 2016 (Successor Company), the maximum balance outstanding at any one point in time related to these programs was \$725.0 million. The average daily balance was \$470.1 million (at an average borrowing rate of 40 basis points) during the three months ended March 31, 2016 (Successor Company). As of December 31, 2015 (Successor Company), the fair value of securities pledged under the repurchase program was \$479.9 million and the repurchase obligation of \$438.2 million was included in our consolidated condensed balance sheets. During 2015, the maximum balance outstanding at any one point in time related to these programs was \$912.7 million. The average daily balance was \$540.3 million and \$77.4 million (at an average borrowing rate of 20 and 16 basis points) during the period of February 1, 2015 to December 31, 2015 (Successor Company) and the period of January 1, 2015 to January 31, 2015 (Predecessor Company).

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Additionally, we may, from time to time, sell short-duration stable value products to complement our cash management practices. Depending on market conditions, we may also use securitization transactions involving our commercial mortgage loans to increase liquidity for the operating subsidiaries.

### Credit Facility

On February 2, 2015, we amended and restated the Credit Facility (the "Credit Facility"). Under the Credit Facility, we have the ability to borrow on an unsecured basis up to an aggregate principal amount of \$1.0 billion. We have the right in certain circumstances to request that the commitment under the Credit Facility be increased up to a maximum principal amount of \$1.25 billion. Balances outstanding under the Credit Facility accrue interest at a rate equal to, at the option of the Borrowers, (i) LIBOR plus a spread based on the ratings of our Senior Debt, or (ii) the sum of (A) a rate equal to the highest of (x) the Administrative Agent's prime rate, (y) 0.50% above the Federal Funds rate, or (z) the one-month LIBOR plus 1.00% and (B) a spread based on the ratings of our Senior Debt. The Credit Facility also provided for a facility fee at a rate that varies with the ratings of our Senior Debt and that is calculated on the aggregate amount of commitments under the Credit Facility, whether used or unused. The initial facility fee rate was 0.15% on February 2, 2015, and was adjusted to 0.125% upon our subsequent ratings upgrade on February 2, 2015. The Credit Facility provides that we are liable for the full amount of any obligations for borrowings or letters of credit, including those of PLICO, under the Credit Facility. The maturity date of the Credit Facility is February 2, 2020. We are not aware of any non-compliance with the financial debt covenants of the Credit Facility as of March 31, 2016 (Successor Company). There was an outstanding balance of \$480.0 million bearing interest at a rate of LIBOR plus 1.00% as of March 31, 2016 (Successor Company).

### Sources and Use of Cash

Our primary sources of funding are dividends from our operating subsidiaries; revenues from investments, data processing, legal, and management services rendered to subsidiaries; investment income; and external financing. These sources of cash support our general corporate needs including our common stock dividends and debt service. The states in which our insurance subsidiaries are domiciled impose certain restrictions on the insurance subsidiaries' ability to pay us dividends. These restrictions are based in part on the prior year's statutory income and/or surplus. Generally, these restrictions pose no short-term liquidity concerns. We plan to retain portions of the earnings of our insurance subsidiaries in those companies primarily to support their future growth.

Through our subsidiaries, we are members of the FHLB of Cincinnati and the FHLB of New York. FHLB advances provide an attractive funding source for short-term borrowing and for the sale of funding agreements. Membership in the FHLB requires that we purchase FHLB capital stock based on a minimum requirement and a percentage of the dollar amount of advances outstanding. Our borrowing capacity is determined by criteria established by each respective bank.

We held \$65.7 million of FHLB common stock as of March 31, 2016 (Successor Company), which is included in equity securities. In addition, our obligations under the advances must be collateralized. We maintain control over any such pledged assets, including the right of substitution. As of March 31, 2016 (Successor Company), we had \$722.1 million of funding agreement-related advances and accrued interest outstanding under the FHLB program.

As of March 31, 2016 (Successor Company), we reported approximately \$530.4 million (fair value) of Auction Rate Securities ("ARS") in non-Modco portfolios. As of March 31, 2016 (Successor Company), 100% of these ARS were rated Aaa/AA+. While the auction rate market has experienced liquidity constraints, we believe that based on our current liquidity position and our operating cash flows, any lack of liquidity in the ARS market will not have a material impact on our liquidity, financial condition, or cash flows. For information on how we determine the fair

value of these securities refer to Note 15, Fair Value of Financial Instruments, of the consolidated financial statements.

The liquidity requirements of our regulated insurance subsidiaries primarily relate to the liabilities associated with their various insurance and investment products, operating expenses, and income taxes. Liabilities arising from insurance and investment products include the payment of policyholder benefits, as well as cash payments in connection with policy surrenders and withdrawals, policy loans, and obligations to redeem funding agreements.

Our insurance subsidiaries maintain investment strategies intended to provide adequate funds to pay benefits and expected surrenders, withdrawals, loans, and redemption obligations without forced sales of investments. In addition, our insurance subsidiaries hold highly liquid, high-quality short-term investment securities and other liquid investment grade fixed maturity securities to fund our expected operating expenses, surrenders, and withdrawals. As of March 31, 2016 (Successor Company), our total cash and invested assets were \$49.6 billion. The life insurance subsidiaries were committed as of March 31, 2016 (Successor Company), to fund mortgage loans in the amount of \$766.9 million.

Our positive cash flows from operations are used to fund an investment portfolio that provides for future benefit payments. We employ a formal asset/liability program to manage the cash flows of our investment portfolio relative to our long-term benefit obligations. Our insurance subsidiaries held approximately \$596.0 million in cash and short-term investments as of March 31, 2016 (Successor Company), and we held approximately \$58.1 million in cash available for general corporate purposes.

The Company expects to use a portion of its positive cash flow from operations to pay dividends to its parent, Dai-ichi Life. The Company paid \$89.3 million in dividends during the three months ended March 31, 2016 (Successor Company) to our parent Dai-ichi Life.

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The following chart includes the cash flows provided by or used in operating, investing, and financing activities for the following periods:

|   | Successor<br>Company<br>For The<br>Three<br>Months<br>Ended<br>March 31,<br>2016 | February<br>1, 2015<br>to<br>March 31,<br>2015 | Predecessor<br>Company<br>January 1, 2015<br>to<br>January 31, 2015 |
|---|--|--|---|
|   | (Dollars In Thousands)   |  | (Dollars In Thousands)  |
| Net cash provided by (used in) operating activities | \$ 109,768   | \$(46,645 )                                    | \$ 191,223  |
| Net cash (used in) provided by investing activities | (2,570,119)  | (477,239 )                                     | 22,994  |
| Net cash provided by (used in) financing activities | 2,418,423  | 515,947  | (130,918 )  |
| Total   | \$(41,928 )  | \$(7,937 )                                     | \$ 83,299   |

## For The Three Months Ended March 31, 2016 (Successor Company)

Net cash provided by (used in) operating activities - Cash flows from operating activities are affected by the timing of premiums received, fees received, investment income, and expenses paid. Principal sources of cash include sales of our products and services. We typically generate positive cash flows from operating activities, as premiums and policy fees collected from our insurance and investment products exceed benefit payments and redemptions, and we invest the excess. Accordingly, in analyzing our cash flows we focus on the amount of cash provided by or used in investing and financing activities.

Net cash (used in) provided by investing activities - Changes in cash from investing activities primarily related to the activity in our investment portfolio and the purchase of \$2.2 billion of held-to-maturity securities issued by affiliates in conjunction with the GLAIC reinsurance transaction. See Note 3, Reinsurance Transaction and Note 9, Debt and Other Obligations for additional information on the transaction.

Net cash provided by (used in) financing activities - Changes in cash from financing activities included \$221.8 million of inflows from repurchase program borrowings for the three months ended March 31, 2016 (Successor Company) and \$144.1 million inflows of investment product and universal life net activity. Net activity related to credit facility resulted in outflows of \$37.9 million for the three months ended March 31, 2016 (Successor Company). Net issuance of non-recourse funding obligations was \$2.2 billion during the three months ended March 31, 2016 (Successor Company), which occurred in conjunction with the GLAIC reinsurance transaction. See Note 3, Reinsurance Transaction and Note 9, Debt and Other Obligations for additional information on the transaction.

## Capital Resources

Our primary sources of capital are through retained income from our operating subsidiaries, capital infusions from our parent, Dai-ichi Life, as well as our ability to access debt financing markets. Additionally, we have access to the Credit Facility discussed above.

## Captive Reinsurance Companies

Our life insurance subsidiaries are subject to a regulation entitled "Valuation of Life Insurance Policies Model Regulation," commonly known as "Regulation XXX," and a supporting guideline entitled "The Application of the

Valuation of Life Insurance Policies Model Regulation,” commonly known as “Guideline AXXX.” The regulation and supporting guideline require insurers to establish statutory reserves for term and universal life insurance policies with long-term premium guarantees that are consistent with the statutory reserves required for other individual life insurance policies with similar guarantees. Many market participants believe that these levels of reserves are non-economic. We use captive reinsurance companies to implement reinsurance and capital management actions to satisfy these reserve requirements by financing the non-economic reserves either through the issuance of non-recourse funding obligations by the captives or obtaining Letters of Credit from third-party financial institutions. For more information regarding our use of captives and their impact on our financial statements, please refer to Note 9, Debt and Other Obligations.

Our captive reinsurance companies assume business from affiliates only. Our captives are capitalized to a level we believe is sufficient to support the contractual risks and other general obligations of the respective captive entity. All of our captive reinsurance companies are wholly owned subsidiaries and are located domestically. The captive insurance companies are subject to regulations in the state of domicile.

The National Association of Insurance Commissioners (“NAIC”), through various committees, subgroups and dedicated task forces, is reviewing the use of captives and special purpose vehicles used to transfer insurance risk in relation to existing state laws and regulations, and several committees have adopted or exposed for comment white papers and reports that, if or when implemented, could impose additional requirements on the use of captives and other reinsurers. The Financial Condition (E) Committee of the NAIC recently established a Variable Annuity Issues Working Group to examine company use of variable annuity captives. The Committee has proposed changes in the regulation of variable annuities and variable annuity captives could adversely affect our future financial condition and results of operations.

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The Principles Based Reserving Implementation (EX) Task Force of the NAIC, charged with analysis of the adoption of a principles-based reserving methodology, adopted the “conceptual framework” contained in a report issued by Rector & Associates, Inc., dated June 4, 2014 (as modified or supplemented, the “Rector Report”), that contains numerous recommendations pertaining to the regulation and use of certain captive reinsurers. Certain high-level recommendations have been adopted and assigned to various NAIC working groups, which working groups are in various stages of discussions regarding recommendations. One recommendation of the Rector Report has been adopted as Actuarial Guideline XLVIII (“AG48”). AG48 sets more restrictive standards on the permitted collateral utilized to back reserves of a captive. Other recommendations in the Rector Report are subject to ongoing comment and revision. It is unclear at this time to what extent the recommendations in the Rector Report, or additional or revised recommendations relating to captive transactions or reinsurance transactions in general, will be adopted by the NAIC. If the recommendations proposed in the Rector Report are implemented, it will likely be difficult for the Company to establish new captive financing arrangements on a basis consistent with past practices. As a result of AG48 and the Rector Report, the implementation of new captive structures in the future may be less capital efficient, may lead to lower product returns and/or increased product pricing or result in reduced sales of certain products. Additionally, in some circumstances AG48 and the implementation of the recommendations in the Rector Report could impact the Company’s ability to engage in certain reinsurance transactions with non-affiliates.

We also use a captive reinsurance company to reinsure risks associated with GMWB and GMDB riders which helps us to manage those risks on an economic basis. In an effort to mitigate the equity market risks relative to our RBC ratio, in the fourth quarter of 2012, we established an insurance subsidiary, Shades Creek Captive Insurance Company (“Shades Creek”), to which PLICO has reinsured GMWB and GMDB riders related to its VA contracts. The purpose of Shades Creek is to reduce the volatility in RBC due to non-economic variables included within the RBC calculation.

During 2012, we entered into an intercompany capital support agreement with Shades Creek. The agreement provides through a guarantee that we will contribute assets or purchase surplus notes (or cause an affiliate or third party to contribute assets or purchase surplus notes) in amounts necessary for Shades Creek’s regulatory capital levels to equal or exceed minimum thresholds as defined by the agreement. As of March 31, 2016 (Successor Company), Shades Creek maintained capital levels in excess of the required minimum thresholds. The maximum potential future payment amount which could be required under the capital support agreement will be dependent on numerous factors, including the performance of equity markets, the level of interest rates, performance of associated hedges, and related policyholder behavior.

### Statutory Capital

A life insurance company’s statutory capital is computed according to rules prescribed by the NAIC, as modified by state law. Generally speaking, other states in which a company does business defer to the interpretation of the domiciliary state with respect to NAIC rules, unless inconsistent with the other state’s regulations. Statutory accounting rules are different from GAAP and are intended to reflect a more conservative view, for example, requiring immediate expensing of policy acquisition costs. The NAIC’s risk-based capital requirements require insurance companies to calculate and report information under a risk-based capital formula. The achievement of long-term growth will require growth in the statutory capital of our insurance subsidiaries. The subsidiaries may secure additional statutory capital through various sources, such as retained statutory earnings or our equity contributions. In general, dividends up to specified levels are considered ordinary and may be paid thirty days after written notice to the insurance commissioner of the state of domicile unless such commissioner objects to the dividend prior to the expiration of such period. Dividends in larger amounts are considered extraordinary and are subject to affirmative prior approval by such commissioner. The maximum amount that would qualify as an ordinary dividend to us from our insurance subsidiaries in 2016 is approximately to be \$541.3 million.

State insurance regulators and the NAIC have adopted risk-based capital (“RBC”) requirements for life insurance companies to evaluate the adequacy of statutory capital and surplus in relation to investment and insurance risks. The requirements provide a means of measuring the minimum amount of statutory surplus appropriate for an insurance company to support its overall business operations based on its size and risk profile. A company’s risk-based statutory surplus is calculated by applying factors and performing calculations relating to various asset, premium, claim, expense, and reserve items. Regulators can then measure the adequacy of a company’s statutory surplus by comparing it to RBC. We manage our capital consumption by using the ratio of our total adjusted capital, as defined by the insurance regulators, to our company action level RBC (known as the RBC ratio), also as defined by insurance regulators.

Statutory reserves established for VA contracts are sensitive to changes in the equity markets and are affected by the level of account values relative to the level of any guarantees and product design. As a result, the relationship between reserve changes and equity market performance may be non-linear during any given reporting period. Market conditions greatly influence the capital required due to their impact on the valuation of reserves and derivative investments mitigating the risk in these reserves. Risk mitigation activities may result in material and sometimes counterintuitive impacts on statutory surplus and RBC ratio. Notably, as changes in these market and non-market factors occur, both our potential obligation and the related statutory reserves and/or required capital can vary at a non-linear rate.

Our statutory surplus is impacted by credit spreads as a result of accounting for the assets and liabilities on our fixed MVA annuities. Statutory separate account assets supporting the fixed MVA annuities are recorded at fair value. In determining the statutory reserve for the fixed MVA annuities, we are required to use current crediting rates based on U.S. Treasuries. In many capital market scenarios, current crediting rates based on U.S. Treasuries are highly correlated with market rates implicit in the fair value of statutory separate account assets. As a result, the change in the statutory reserve from period to period will likely substantially offset the change in the fair value of the statutory separate account assets. However, in periods of volatile credit markets, actual credit spreads on investment assets may increase or decrease sharply for certain sub-sectors of the overall credit market, resulting in statutory separate account asset market value gains or losses. As actual credit spreads are not fully reflected



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in current crediting rates based on U.S. Treasuries, the calculation of statutory reserves will not substantially offset the change in fair value of the statutory separate account assets resulting in a change in statutory surplus.

On January 15, 2016, PLICO closed the reinsurance transaction with GLAIC. We currently estimate that the total capital investment was approximately \$589 million, instead of \$661 million, as previously estimated and disclosed. The estimated total capital investment decreased primarily due to lower initial risk-based capital than previously estimated and our ability to utilize certain tax benefits sooner than expected.

We cede material amounts of insurance and transfer related assets to other insurance companies through reinsurance. However, notwithstanding the transfer of related assets, we remain liable with respect to ceded insurance should any reinsurer fail to meet the obligations that it assumed. We evaluate the financial condition of our reinsurers and monitor the associated concentration of credit risk. For three months ended March 31, 2016 (Successor Company), we ceded premiums to third party reinsurers amounting to \$310.3 million. In addition, we had receivables from reinsurers amounting to \$5.5 billion as of March 31, 2016 (Successor Company). We review reinsurance receivable amounts for collectability and establish bad debt reserves if deemed appropriate.

## Ratings

Various Nationally Recognized Statistical Rating Organizations (“rating organizations”) review the financial performance and condition of insurers, including our insurance subsidiaries, and publish their financial strength ratings as indicators of an insurer’s ability to meet policyholder and contract holder obligations. These ratings are important to maintaining public confidence in an insurer’s products, its ability to market its products and its competitive position. The following table summarizes the current financial strength ratings of our significant member companies from the major independent rating organizations:

| Ratings                                       | Standard & |       |        |         |
|---|------------|-------|--------|---------|
|   | A.M. Best  | Fitch | Poor’s | Moody’s |
| Insurance company financial strength rating:  |            |       |        |         |
| Protective Life Insurance Company             | A+         | A     | AA-    | A2      |
| West Coast Life Insurance Company             | A+         | A     | AA-    | A2      |
| Protective Life and Annuity Insurance Company | A+         | A     | AA-    | —       |
| Lyndon Property Insurance Company             | A-         | —     | —      | —       |
| MONY Life Insurance Company                   | A+         | A     | A+     | A2      |

Our ratings are subject to review and change by the rating organizations at any time and without notice. A downgrade or other negative action by a ratings organization with respect to the financial strength ratings of our insurance subsidiaries could adversely affect sales, relationships with distributors, the level of policy surrenders and withdrawals, competitive position in the marketplace, and the cost or availability of reinsurance. The rating agencies may take various actions, positive or negative, with respect to the financial strength ratings of our insurance subsidiaries, including as a result of our status as a subsidiary of Dai-ichi Life.

On April 28, 2015, Fitch announced a one-notch downgrade of the insurance financial strength ratings of PLICO, West Coast Life Insurance Company, Protective Life and Annuity Insurance Company and MONY Life Insurance Company to A from A+ following the downgrade of Japan’s Long-Term Local Currency Issuer Default Rating (IDR) to A from A+. Fitch stated that such life insurance companies cannot be rated above the sovereign currency rating applicable to their ultimate parent company, Dai-ichi Life, based in Japan. Our credit rating was not affected by these actions. The ratings downgrades announced by Fitch did not trigger any requirements for us or our subsidiaries to post collateral or otherwise negatively impact current obligations.

Rating organizations also publish credit ratings for the issuers of debt securities, including the Company. Credit ratings are indicators of a debt issuer's ability to meet the terms of debt obligations in a timely manner. These ratings are important in the debt issuer's overall ability to access credit markets and other types of liquidity. Ratings are not recommendations to buy our securities or products. A downgrade or other negative action by a ratings organization with respect to our credit rating could limit our access to capital markets, increase the cost of issuing debt, and a downgrade of sufficient magnitude, combined with other negative factors, could require us to post collateral. The rating agencies may take various actions, positive or negative, with respect to our debt ratings, including as a result of our status as a subsidiary of Dai-ichi Life.

## LIABILITIES

Many of our products contain surrender charges and other features that are designed to reward persistency and penalize the early withdrawal of funds. Certain stable value and annuity contracts have market-value adjustments that protect us against investment losses if interest rates are higher at the time of surrender than at the time of issue.

As of March 31, 2016 (Successor Company), we had policy liabilities and accruals of approximately \$31.1 billion. Our interest-sensitive life insurance policies have a weighted average minimum credited interest rate of approximately 3.47%.

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## Contractual Obligations

We enter into various obligations to third parties in the ordinary course of our operations. However, we do not believe that our cash flow requirements can be assessed solely based upon an analysis of these obligations. The most significant factors affecting our future cash flows are our ability to earn and collect cash from our customers, and the cash flows arising from our investment program. Future cash outflows, whether they are contractual obligations or not, will also vary based upon our future needs. Although some outflows are fixed, others depend on future events. Examples of fixed obligations include our obligations to pay principal and interest on fixed-rate borrowings. Examples of obligations that will vary include obligations to pay interest on variable-rate borrowings and insurance liabilities that depend on future interest rates, market performance, or surrender provisions. Many of our obligations are linked to cash-generating contracts. In addition, our operations involve significant expenditures that are not based upon contractual obligations. These include expenditures for income taxes and payroll.

As of March 31, 2016 (Successor Company), we carried a \$10.6 million liability for uncertain tax positions, including interest on unrecognized tax benefits. These amounts are not included in the long-term contractual obligations table because of the difficulty in making reasonably reliable estimates of the occurrence or timing of cash settlements with the respective taxing authorities.

The table below sets forth future maturities of our contractual obligations:

|   | Total                  | Payments due by period |             |             |                      |
|---|------------------------|------------------------|-------------|-------------|----------------------|
|   |                        | Less than<br>1 year    | 1-3 years   | 3-5 years   | More than<br>5 years |
|   | (Dollars In Thousands) |                        |             |             |                      |
| Debt <sup>(1)</sup>                             | \$ 1,976,933           | \$ 68,583              | \$ 275,566  | \$ 947,169  | \$ 685,615           |
| Non-recourse funding obligations <sup>(2)</sup> | 5,081,107              | 220,899                | 522,862     | 639,265     | 3,698,081            |
| Subordinated debt securities <sup>(3)</sup>     | 1,144,684              | 26,969                 | 53,938      | 53,938      | 1,009,839            |
| Stable value products <sup>(4)</sup>            | 2,177,670              | 634,182                | 1,024,077   | 462,064     | 57,347               |
| Operating leases <sup>(5)</sup>                 | 31,573                 | 4,382                  | 7,692       | 7,249       | 12,250               |
| Home office lease <sup>(6)</sup>                | 78,947                 | 1,440                  | 77,507      | —           | —                    |
| Mortgage loan and investment commitments        | 1,078,660              | 1,029,643              | 49,017      | —           | —                    |
| Repurchase program borrowings <sup>(7)</sup>    | 660,007                | 660,007                | —           | —           | —                    |
| Policyholder obligations <sup>(8)</sup>         | 41,887,855             | 1,676,303              | 3,488,097   | 3,483,041   | 33,240,414           |
| Total <sup>(9)</sup>                            | \$54,117,436           | \$4,322,408            | \$5,498,756 | \$5,592,726 | \$38,703,546         |

(1) Debt includes all principal amounts owed on note agreements and expected interest payments due over the term of the notes.

(2) Non-recourse funding obligations include all undiscounted principal amounts owed and expected future interest payments due over the term of the notes. Of the total undiscounted cash flows, \$1.8 billion relates to the Golden Gate V transaction. These cash outflows are matched and predominantly offset by the cash inflows Golden Gate V receives from notes issued by a nonconsolidated variable interest entity. Additionally, \$3.1 billion relates to the Golden Gate transaction that occurred in Q1 2016. These cash outflows are matched and predominantly offset by the cash inflows Golden Gate receives from notes issued by nonconsolidated entity and third parties. The remaining amounts are associated with the Golden Gate II notes held by third parties as well as certain obligations assumed with the acquisition of MONY Life Insurance Company.

(3) Subordinated debt securities includes all principal amounts and interest payments due over the term of the obligations.

(4) Anticipated stable value products cash flows including interest.

(5) Includes all lease payments required under operating lease agreements.

(6) The lease payments shown assume we exercise our option to purchase the building at the end of the lease term. Additionally, the payments due by the periods above were computed based on the terms of the renegotiated lease agreement, which was entered in December 2013.

(7) Represents secured borrowings as part of our repurchase program as well as related interest.

(8) Estimated contractual policyholder obligations are based on mortality, morbidity, and lapse assumptions comparable to our historical experience, modified for recent observed trends. These obligations are based on current balance sheet values and include expected interest crediting, but do not incorporate an expectation of future market growth, or future deposits. Due to the significance of the assumptions used, the amounts presented could materially differ from actual results. As variable separate account obligations are legally insulated from general account obligations, the variable separate account obligations will be fully funded by cash flows from variable separate account assets. We expect to fully fund the general account obligations from cash flows from general account investments.

(9) Excluded from this table are certain pension obligations.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

FASB guidance defines fair value for GAAP and establishes a framework for measuring fair value as well as a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. The term “fair value” in this document is defined in accordance with GAAP. The standard describes three levels of inputs that may be used to measure fair value. For more information, see Note 15, Fair Value of Financial Instruments.

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OFF-BALANCE SHEET ARRANGEMENTS

We have entered into indemnity agreements with each of our directors as well as operating leases that do not result in an obligation being recorded on the balance sheet. Refer to Note 10, Commitments and Contingencies, of the consolidated condensed financial statements for more information on our indemnity agreements.

MARKET RISK EXPOSURES

Our financial position and earnings are subject to various market risks including changes in interest rates, the yield curve, spreads between risk-adjusted and risk-free interest rates, foreign currency rates, used vehicle prices, and equity price risks and issuer defaults. We analyze and manage the risks arising from market exposures of financial instruments, as well as other risks, through an integrated asset/liability management process. Our asset/liability management programs and procedures involve the monitoring of asset and liability durations for various product lines; cash flow testing under various interest rate scenarios; and the continuous rebalancing of assets and liabilities with respect to yield, credit and market risk, and cash flow characteristics. These programs also incorporate the use of derivative financial instruments primarily to reduce our exposure to interest rate risk, inflation risk, currency exchange risk, volatility risk, and equity market risk. See Note 16, Derivative Financial Instruments, to the consolidated condensed financial statements included in this report for additional information on our financial instruments.

The primary focus of our asset/liability program is the management of interest rate risk within the insurance operations. This includes monitoring the duration of both investments and insurance liabilities to maintain an appropriate balance between risk and profitability for each product category, and for us as a whole. It is our policy to maintain asset and liability durations within one year of one another, although, from time to time, a broader interval may be allowed.

We are exposed to credit risk within our investment portfolio and through derivative counterparties. Credit risk relates to the uncertainty of an obligor's continued ability to make timely payments in accordance with the contractual terms of the instrument or contract. We manage credit risk through established investment policies which attempt to address quality of obligors and counterparties, credit concentration limits, diversification requirements, and acceptable risk levels under expected and stressed scenarios. Derivative counterparty credit risk is measured as the amount owed to us, net of collateral held, based upon current market conditions. In addition, we periodically assess exposure related to potential payment obligations between us and our counterparties. We minimize the credit risk in derivative financial instruments by entering into transactions with high quality counterparties, (A-rated or higher at the time we enter into the contract), and we maintain credit support annexes with certain of those counterparties.

We utilize a risk management strategy that includes the use of derivative financial instruments. Derivative instruments expose us to credit market and basis risk. Such instruments can change materially in value from period- to-period. We minimize our credit risk by entering into transactions with highly rated counterparties. We manage the market and basis risks by establishing and monitoring limits as to the types and degrees of risk that may be undertaken. We monitor our use of derivatives in connection with our overall asset/liability management programs and procedures. In addition, all derivative programs are monitored by our risk management department.

Derivative instruments that are used as part of our interest rate risk management strategy include interest rate swaps, interest rate futures, interest rate caps, and interest rate options. Our inflation risk management strategy involves the use of swaps that require us to pay a fixed rate and receive a floating rate that is based on changes in the Consumer Price Index ("CPI").

We may use the following types of derivative contracts to mitigate our exposure to certain guaranteed benefits related to variable annuity, fixed indexed annuity, and indexed universal life contracts:

- Foreign Currency Futures
- Variance Swaps
- Interest Rate Futures
- Equity Options
- Equity Futures
- Credit Derivatives
- Interest Rate Swaps
- Interest Rate Swaptions
- Volatility Futures
- Volatility Options
- Total Return Swaps

We believe that our asset/liability management programs and procedures and certain product features provide protection against the effects of changes in interest rates under various scenarios. Additionally, we believe our asset/liability management programs and procedures provide sufficient liquidity to enable us to fulfill our obligation to pay benefits under our various insurance and deposit contracts. However, our asset/liability management programs and procedures incorporate assumptions about the relationship between short-term and long-term interest rates (i.e., the slope of the yield curve), relationships between risk-adjusted and risk-free interest rates, market liquidity, spread movements, implied volatility, policyholder behavior, and other factors, and the effectiveness of our asset/liability management programs and procedures may be negatively affected whenever actual results differ from those assumptions.

In the ordinary course of our commercial mortgage lending operations, we may commit to provide a mortgage loan before the property to be mortgaged has been built or acquired. The mortgage loan commitment is a contractual obligation to fund a

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mortgage loan when called upon by the borrower. The commitment is not recognized in our financial statements until the commitment is actually funded. The mortgage loan commitment contains terms, including the rate of interest, which may be different than prevailing interest rates. As of March 31, 2016 (Successor Company), we had outstanding mortgage loan commitments of \$766.9 million at an average rate of 4.3%.

## Impact of continued low interest rate environment

Significant changes in interest rates expose us to the risk of not realizing anticipated spreads between the interest rate earned on investments and the interest rate credited to in-force policies and contracts. In addition, certain of our insurance and investment products guarantee a minimum guaranteed interest rate (“MGIR”). In periods of prolonged low interest rates, the interest spread earned may be negatively impacted to the extent our ability to reduce policyholder crediting rates is limited by the guaranteed minimum credited interest rates. Additionally, those policies without account values may exhibit lower profitability in periods of prolonged low interest rates due to reduced investment income.

The table below presents account values by range of current minimum guaranteed interest rates and current crediting rates for our universal life and deferred fixed annuity products as of March 31, 2016 (Successor Company) and December 31, 2015 (Successor Company):

## Credited Rate Summary

As of March 31, 2016 (Successor Company)

| Minimum Guaranteed Interest Rate | At MGIR               | 1-50 bps above MGIR | More than 50 bps above MGIR | Total    |
|----------------------------------|-----------------------|---------------------|-----------------------------|----------|
| Account Value                    | (Dollars In Millions) |                     |                             |          |
| <b>Universal Life Insurance</b>  |                       |                     |                             |          |
| >2% - 3%                         | \$198                 | \$1,054             | \$ 2,011                    | \$3,263  |
| >3% - 4%                         | 4,054                 | 1,190               | 12                          | 5,256    |
| >4% - 5%                         | 1,969                 | 14                  | —                           | 1,983    |
| >5% - 6%                         | 214                   | —                   | —                           | 214      |
| Subtotal                         | 6,435                 | 2,258               | 2,023                       | 10,716   |
| <b>Fixed Annuities</b>           |                       |                     |                             |          |
| 1%                               | \$665                 | \$164               | \$ 132                      | \$961    |
| >1% - 2%                         | 564                   | 491                 | 121                         | 1,176    |
| >2% - 3%                         | 2,103                 | 177                 | 11                          | 2,291    |
| >3% - 4%                         | 277                   | —                   | —                           | 277      |
| >4% - 5%                         | 285                   | —                   | —                           | 285      |
| >5% - 6%                         | 3                     | —                   | —                           | 3        |
| Subtotal                         | 3,897                 | 832                 | 264                         | 4,993    |
| Total                            | \$10,332              | \$3,090             | \$ 2,287                    | \$15,709 |
| Percentage of Total              | 66                    | % 20                | % 14                        | % 100    |

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## Credited Rate Summary

As of December 31, 2015 (Successor Company)

| Minimum Guaranteed Interest Rate<br>Account Value | At<br>MGIR<br>(Dollars In Millions) | 1-50 bps<br>above<br>MGIR | More than<br>50 bps<br>above MGIR | Total    |   |
|---|-------------------------------------|---------------------------|-----------------------------------|----------|---|
| Universal Life Insurance                          |                                     |                           |                                   |          |   |
| >2% - 3%  | \$197                               | \$1,033                   | \$ 2,016                          | \$3,246  |   |
| >3% - 4%  | 3,648                               | 1,603                     | 27                                | 5,278    |   |
| >4% - 5%  | 1,983                               | 14                        | —                                 | 1,997    |   |
| >5% - 6%  | 215                                 | —                         | —                                 | 215      |   |
| Subtotal  | 6,043                               | 2,650                     | 2,043                             | 10,736   |   |
| Fixed Annuities                                   |                                     |                           |                                   |          |   |
| 1%  | \$663                               | \$169                     | \$ 138                            | \$970    |   |
| >1% - 2%  | 569                                 | 496                       | 131                               | 1,196    |   |
| >2% - 3%  | 2,083                               | 248                       | 11                                | 2,342    |   |
| >3% - 4%  | 278                                 | —                         | —                                 | 278      |   |
| >4% - 5%  | 287                                 | —                         | —                                 | 287      |   |
| >5% - 6%  | 3                                   | —                         | —                                 | 3        |   |
| Subtotal  | 3,883                               | 913                       | 280                               | 5,076    |   |
| Total   | \$9,926                             | \$3,563                   | \$ 2,323                          | \$15,812 |   |
| Percentage of Total                               | 63                                  | % 23                      | % 14                              | % 100    | % |

We are active in mitigating the impact of a continued low interest rate environment through product design, as well as adjusting crediting rates on current in-force policies and contracts. We also manage interest rate and reinvestment risks through our asset/liability management process. Our asset/liability management programs and procedures involve the monitoring of asset and liability durations; cash flow testing under various interest rate scenarios; and the regular rebalancing of assets and liabilities with respect to yield, credit and market risk, and cash flow characteristics. These programs also incorporate the use of derivative financial instruments primarily to reduce our exposure to interest rate risk, inflation risk, currency exchange risk, volatility risk, and equity market risk.

## IMPACT OF INFLATION

Inflation increases the need for life insurance. Many policyholders who once had adequate insurance programs may increase their life insurance coverage to provide the same relative financial benefit and protection. Higher interest rates may result in higher sales of certain of our investment products.

The higher interest rates that have traditionally accompanied inflation could also affect our operations. Policy loans increase as policy loan interest rates become relatively more attractive. As interest rates increase, disintermediation of stable value and annuity account balances and individual life policy cash values may increase. The market value of our fixed-rate, long-term investments may decrease, we may be unable to implement fully the interest rate reset and call provisions of our mortgage loans, and our ability to make attractive mortgage loans, including participating mortgage loans, may decrease. In addition, participating mortgage loan income may decrease. The difference between the interest rate earned on investments and the interest rate credited to life insurance and investment products may also be adversely affected by rising interest rates. During the periods covered by this report, we believe inflation has not had a material impact on our business.



RECENTLY ISSUED ACCOUNTING STANDARDS

See Note 2, Summary of Significant Accounting Policies, to the consolidated condensed financial statements for information regarding recently issued accounting standards.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

See Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, "Liquidity and Capital Resources" and Part II, Item 1A, Risk Factors, of this report for market risk disclosures.

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Item 4. Controls and Procedures

(a) Disclosure controls and procedures

In order to ensure that the information the Company must disclose in its filings with the Securities and Exchange Commission is recorded, processed, summarized, and reported on a timely basis, the Company's management, with the participation of its Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), except as otherwise noted below. Based on their evaluation as of the end of the period covered by this Form 10-Q, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective. It should be noted that any system of controls, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Further, the design of any control system is based in part upon certain judgments, including the costs and benefits of controls and the likelihood of future events. Because of these and other inherent limitations of control systems, no evaluation of controls can provide absolute assurance that all control issues, if any, within the Company have been detected.

As described in Note 3 to the consolidated condensed financial statements set forth in this periodic report on Form 10-Q, the Company entered into a reinsurance transaction with Genworth Life and Annuity Insurance Company effective January 1, 2016. The Company performed due diligence on this transaction prior to the effective date and developed a reasonable level of assurance that the disclosure controls and procedures for the related administrative systems and processes were effective.

(b) Changes in internal control over financial reporting

There have been no changes in the Company's internal control over financial reporting during the three months ended March 31, 2016 (Successor Company), that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. The Company's internal controls exist within a dynamic environment and the Company continually strives to improve its internal controls and procedures to enhance the quality of its financial reporting.

PART II

Item 1A. Risk Factors

The operating results of companies in the insurance industry have historically been subject to significant fluctuations. The factors which could affect the Company's future results include, but are not limited to, general economic conditions and known trends and uncertainties. In addition to other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A, Risk Factors, in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 (Successor Company), which could materially affect the Company's business, financial condition, or future results of operations.

The Company is exposed to risks related to natural and man-made disasters and catastrophes, diseases, epidemics, pandemics, malicious acts, cyber-attacks, terrorist acts and climate change, which could adversely affect the Company's operations and results.

While the Company has obtained insurance, implemented risk management and contingency plans, and taken preventive measures and other precautions, no predictions of specific scenarios can be made nor can assurance be given that there are not scenarios that could have an adverse effect on the Company. A natural or man-made disaster

or catastrophe, including a severe weather or geological event such as a storm, tornado, fire, flood, or earthquake, disease, epidemic, pandemic, malicious act, cyber-attack, terrorist act, or the occurrence of climate change, could cause the Company's workforce to be unable to engage in operations at one or more of its facilities or result in short or long-term interruptions in the Company's business operations, any of which could be material to the Company's operating results for a particular period. In addition, such events could adversely affect the mortality, morbidity, or other experience of the Company or its reinsurers and have a significant negative impact on the Company. In addition, claims arising from the occurrence of such events or conditions could have a material adverse effect on the Company's financial condition and results of operations. Such events or conditions could also have an adverse effect on lapses and surrenders of existing policies, as well as sales of new policies. The Company's risk management efforts and other precautionary plans and activities may not adequately predict the impact on the Company from such events.

In addition, such events or conditions could result in a decrease or halt in economic activity in large geographic areas, adversely affecting the marketing or administration of the Company's business within such geographic areas and/or the general economic climate, which in turn could have an adverse effect on the Company. Such events or conditions could also result in additional regulation or restrictions on the Company in the conduct of its business. The possible macroeconomic effects of such events or conditions could also adversely affect the Company's asset portfolio, as well as many other aspects of the Company's business, financial condition, and results of operations.

The Company's results and financial condition may be negatively affected should actual experience differ from management's assumptions and estimates.

In the conduct of business, the Company makes certain assumptions regarding mortality, morbidity, persistency, expenses, interest rates, equity market volatility, tax liability, business mix, frequency and severity of claims, contingent liabilities, investment performance, and other factors appropriate to the type of business it expects to experience in future periods. These assumptions are also used to estimate the amounts of deferred policy acquisition costs, policy liabilities and accruals, future earnings, and various components of the Company's balance sheet. These assumptions are used in the operation of the Company's business in

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making decisions crucial to the success of the Company, including the pricing of products and expense structures relating to products. The Company's actual experience, as well as changes in estimates, is used to prepare the Company's financial statements. To the extent the Company's actual experience and changes in estimates differ from original estimates, the Company's financial condition may be affected.

Mortality, morbidity, and casualty expectations incorporate assumptions about many factors, including for example, how a product is distributed, for what purpose the product is purchased, the mix of customers purchasing the products, persistency and lapses, future progress in the fields of health and medicine, and the projected level of used vehicle values. Actual mortality, morbidity, and/or casualty experience may differ from expectations. In addition, continued activity in the viatical, stranger-owned, and/or life settlement industry could cause the Company's level of lapses to differ from its assumptions about persistency and lapses, which could negatively impact the Company's performance.

The calculations the Company uses to estimate various components of its balance sheet and statements of income are necessarily complex and involve analyzing and interpreting large quantities of data. The Company currently employs various techniques for such calculations and relies, in certain instances, on third parties to make or assist in making such calculations. From time to time it develops and implements more sophisticated administrative systems and procedures capable of facilitating the calculation of more precise estimates. The systems and procedures that the Company develops, and the Company's reliance upon third parties, could result in errors in the calculations that impact our financial statements or affect our financial condition.

Assumptions and estimates involve judgment, and by their nature are imprecise and subject to changes and revisions over time. Accordingly, the Company's results may be affected, positively or negatively, from time to time, by actual results differing from assumptions, by changes in estimates, and by changes resulting from implementing more sophisticated administrative systems and procedures that facilitate the calculation of more precise estimates.

The Company may not realize its anticipated financial results from its acquisitions strategy.

The Company's acquisitions of companies and coinsurance of blocks of insurance business have increased its earnings. However, there can be no assurance that the Company will have future suitable opportunities for, or sufficient capital available to fund, such transactions. If our competitors have access to capital on more favorable terms or at a lower cost, our ability to compete for acquisitions may be diminished. In addition, there can be no assurance that the Company will be able to realize any projected operating efficiencies or realize the anticipated financial results from such transactions.

The Company may be unable to complete an acquisition transaction. Completion of an acquisition transaction may be more costly or take longer than expected, or may have a different or more costly financing structure than initially contemplated. In addition, the Company may not be able to complete or manage multiple acquisition transactions at the same time, or the completion of such transactions may be delayed or be more costly than initially contemplated. The Company or other parties to the transaction may be unable to obtain regulatory approvals required to complete an acquisition transaction. If the Company identifies and completes suitable acquisitions, it may not be able to successfully integrate the business in a timely or cost-effective manner. In addition, there may be unforeseen liabilities that arise in connection with businesses or blocks of insurance business that the Company acquires. Additionally, in connection with its acquisition transactions that involve reinsurance, the Company assumes, or otherwise becomes responsible for, the obligations of policies and other liabilities of other insurers. Any regulatory, legal, financial, or other adverse development affecting the other insurer could also have an adverse effect on the Company.

The Company's use of derivative financial instruments within its risk management strategy may not be effective or sufficient.

The Company uses derivative financial instruments within its risk management strategy to mitigate risks to which it is exposed, including the adverse effects of domestic and/or international credit and/or equity market and/or interest rate levels, foreign exchange risks, or volatility on its fixed indexed annuity and variable annuity products with guaranteed benefit features. These derivative financial instruments may not effectively offset the changes in the carrying value of the guarantees due to, among other things, the time lag between changes in the value of such guarantees and the changes in the value of the derivative financial instruments purchased by the Company, extreme credit and/or equity market and/or interest rate levels or volatility, contract holder behavior that differs from the Company's expectations, and divergence between the performance of the underlying funds of such variable annuity products with guaranteed benefit features and the indices utilized by the Company in estimating its exposure to such guarantees.

The Company may also use derivative financial instruments within its risk management strategy to mitigate risks arising from its exposure to investments in individual issuers or sectors of issuers and to mitigate the adverse effects of distressed domestic and/or international credit and/or equity markets and/or interest rate levels or volatility on its overall financial condition or results of operations.

The use of derivative financial instruments by the Company may have an adverse impact on the level of statutory capital and the risk-based capital ratios of the Company's insurance subsidiaries. The Company employs strategies in the use of derivative financial instruments that are intended to mitigate such adverse impacts, but the Company's strategies may not be effective.

The Company may also choose not to hedge, in whole or in part, these or other risks that it has identified, due to, for example, the availability and/or cost of a suitable derivative financial instrument or, in reaction to extreme credit, equity market and/or interest rate levels or volatility. Additionally, the Company's estimates and assumptions made in connection with its use of any derivative financial instrument may fail to reflect or correspond to its actual long-term exposure in respect to identified risks. Derivative financial instruments held or purchased by the Company may also otherwise be insufficient to hedge the risks in relation to the Company's obligations. In addition, the Company may fail to identify risks, or the magnitude thereof, to which it is exposed.

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The Company is also exposed to the risk that its use of derivative financial instruments within its risk management strategy may not be properly designed and/or may not be properly implemented as designed.

The Company is also subject to the risk that its derivative counterparties or clearinghouse may fail or refuse to meet their obligations to the Company under derivative financial instruments. If the Company's derivative counterparties or clearinghouse fail or refuse to meet their obligations to the Company in this regard, the Company's efforts to mitigate risks to which it is subject through the use of such derivative financial instruments may prove to be ineffective or inefficient.

The above factors, either alone or in combination, may have a material adverse effect on the Company's financial condition and results of operations.

Disruption of the capital and credit markets could negatively affect the Company's ability to meet its liquidity and financing needs.

The Company needs liquidity to meet its obligations to its policyholders and its debt holders, and to pay its operating expenses. The Company's sources of liquidity include insurance premiums, annuity considerations, deposit funds, cash flow from investments and assets, and other income from its operations. In normal credit and capital market conditions, the Company's sources of liquidity also include a variety of short and long-term borrowing arrangements, including issuing debt securities.

The Company's business is dependent on the capital and credit markets, including confidence in such markets. When the credit and capital markets are disrupted and confidence is eroded the Company may not be able to borrow money, including through the issuance of debt securities, or the cost of borrowing or raising capital may be prohibitively high. If the Company's internal sources of liquidity are inadequate during such periods, the Company could suffer negative effects from not being able to borrow money, or from having to do so on unfavorable terms. The negative effects could include being forced to sell assets at a loss, a lowering of the Company's credit ratings and the financial strength ratings of its insurance subsidiaries, and the possibility that customers, lenders, ratings agencies, or regulators develop a negative perception of the Company's financial prospects, which could lead to further adverse effects on the Company.

The Company could be adversely affected by an inability to access its credit facility.

The Company relies on its credit facility as a potential source of liquidity. The availability of these funds could be critical to the Company's credit and financial strength ratings and its ability to meet obligations, particularly when alternative sources of credit or liquidity are either difficult to access or costly. The availability of the Company's credit facility is dependent in part on the ability of the lenders to provide funds under the facility. The Company's credit facility contains various affirmative and negative covenants and events of default, including covenants requiring the Company to maintain a specified minimum consolidated net worth. The Company's right to make borrowings under the facility is subject to the fulfillment of certain conditions, including its compliance with all covenants. The Company's failure to comply with the covenants in the credit facility could restrict its ability to access this credit facility when needed. The Company's inability to access some or all of the line of credit under the credit facility could have a material adverse effect on its financial condition and results of operations.

The Company could be adversely affected by an inability to access FHLB lending.

The Company is a member of the Federal Home Loan Bank (the "FHLB") of Cincinnati and the FHLB of New York. Membership provides the Company with access to FHLB financial services, including advances that provide an attractive funding source for short-term borrowing and for the sale of funding agreements. In recent years, the Federal

Housing Finance Agency (“FHFA”) has released advisory bulletins addressing concerns associated with insurance company (as opposed to federally-backed bank) access to FHLB financial services, the state insurance regulatory framework and FHLB creditor status in the event of member insurer insolvency. In response to FHFA actions, FHLB members, the NAIC and trade groups developed model legislation that would enable insurers to access FHLB funding on similar collateral terms as federally insured depository institutions. While members of the FHLB and NAIC were not able to agree on certain points, legislation based on this model has been introduced and adopted in several states and is not being opposed by the NAIC. It is unclear at this time whether or to what extent additional or new legislation or regulatory action regarding continued access to FHLB financial services will be enacted or adopted. Any developments that limit access to FHLB financial services could have a material adverse effect on the Company

NAIC actions, pronouncements and initiatives may affect the Company’s product profitability, reserve and capital requirements, financial condition or results of operations.

Although some NAIC pronouncements, particularly as they affect accounting, reserving and risk-based capital issues, may take effect automatically without affirmative action taken by the states, the NAIC is not a governmental entity and its processes and procedures do not comport with those to which governmental entities typically adhere. Therefore, it is possible that actions could be taken by the NAIC that become effective without the procedural safeguards that would be present if governmental action was required. In addition, with respect to some financial regulations and guidelines, states sometimes defer to the interpretation of the insurance department of a non-domiciliary state. Neither the action of the domiciliary state nor the action of the NAIC is binding on a non-domiciliary state. Accordingly, a state could choose to follow a different interpretation. The Company is also subject to the risk that compliance with any particular regulator’s interpretation of a legal, accounting or actuarial issue may result in non-compliance with another regulator’s interpretation of the same issue, particularly when compliance is judged in hindsight. There is an additional risk that any particular regulator’s interpretation of a legal, accounting or actuarial issue may change over time to the Company’s detriment, or that changes to the overall legal or market environment may cause the Company to change its practices in ways that may, in some cases, limit its growth or profitability. Statutes, regulations, interpretations, and instructions

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may be applied with retroactive impact, particularly in areas such as accounting, reserve and risk-based capital requirements. Also, regulatory actions with prospective impact can potentially have a significant impact on currently sold products.

The NAIC has announced more focused inquiries on certain matters that could have an impact on the Company's financial condition and results of operations. Such inquiries concern, for example, examination of statutory accounting disclosures for separate accounts, insurer use of captive reinsurance companies, certain aspects of insurance holding company reporting and disclosure, reserving for universal life products with secondary guarantees, reinsurance, cybersecurity practices, and risk-based capital calculations. In addition, the NAIC continues to consider various initiatives to change and modernize its financial and solvency requirements and regulations. It has adopted a principles-based reserving methodology for life insurance and annuity reserves, but additional formulas relevant to the new standard are being developed. The NAIC is also considering changes to accounting and risk-based capital regulations, governance practices of insurers, and other items. Some of these proposed changes, including implementing a principles-based reserving methodology, require the approval of state legislatures. The Company cannot currently estimate what impact these more focused inquiries or proposed changes, if they occur, will have on its product mix, product profitability, reserve and capital requirements, financial condition or results of operations.

Laws, regulations and initiatives related to unreported deaths and unclaimed property and death benefits may result in operational burdens, fines, unexpected payments or escheatments.

Since 2012, various states have enacted laws that require life insurers to search for unreported deaths. The National Conference of Insurance Legislators ("NCOIL") has adopted the Model Unclaimed Life Insurance Benefits Act (the "Unclaimed Benefits Act") and legislation or regulations have been enacted in approximately 20 states that are similar to the Unclaimed Benefits Act, although each state's version differs in some respects. The Unclaimed Benefits Act, if adopted by any state, imposes new requirements on insurers to periodically compare their life insurance and annuity contracts and retained asset accounts against the U.S. Social Security Administration's Death Master File or similar databases (a "Death Database"), investigate any potential matches to confirm the death and determine whether benefits are due, and to attempt to locate the beneficiaries of any benefits that are due or, if no beneficiary can be located, escheat the benefit to the state as unclaimed property. Other states in which the Company does business may also consider adopting legislation similar to the Unclaimed Benefits Act. The Company cannot predict whether such legislation will be proposed or enacted in additional states. Additionally, the NAIC Unclaimed Life Insurance Benefits (A) Working Group is developing a model unclaimed property law that overlaps with the NCOIL-based laws already adopted in numerous states.

The Uniform Laws Commission is also revising the Uniform Unclaimed Property Act in a manner likely to impact state unclaimed property laws and requirements, though it is not clear at this time to what extent or whether requirements will conflict with otherwise imposed search requirements. Other life insurance industry associations and regulatory associations are also considering these matters. In April 2016, the State of Florida amended its unclaimed property laws to require insurers to compare life insurance policies, annuity contracts, and retained asset accounts that were in force at any time on or after January 1, 1992 against a Death Database, to investigate potential matches to determine whether the named insured is deceased, to attempt to locate and pay beneficiaries any unclaimed benefits required to be paid, and, if no beneficiary can be located, to escheat policy benefits to the appropriate state as unclaimed property. The Florida law, or the enactment of similar unclaimed property laws in other jurisdictions, may require the Company to incur significant expenses, including benefits with respect to terminated policies for which no reserves are currently held and unanticipated operational expenses. Any of the foregoing could have a material adverse effect on the Company's financial condition and results of operations.

A number of state treasury departments and administrators of unclaimed property have audited life insurance companies for compliance with unclaimed property laws. The focus of the audits has been to determine whether there



have been maturities of policies or contracts, or policies that have exceeded limiting age with respect to which death benefits or other payments under the policies should be treated as unclaimed property that should be escheated to the state. In addition, the audits have sought to identify unreported deaths of insureds. There is no clear basis in previously existing law for treating an unreported death as giving rise to a policy benefit that would be subject to unclaimed property procedures. A number of life insurers, however, have entered into resolution agreements with state treasury departments and administrators of unclaimed property under which the life insurers agreed to procedures for comparing their previously issued life insurance and annuity contracts and retained asset accounts against a Death Database, treating confirmed deaths as giving rise to a death benefit under their policies, locating beneficiaries and paying them the benefits and interest, escheating the benefits and interest, in some cases at a negotiated rate, to the state if the beneficiary could not be found, and paying penalties to the state, if required. The amounts publicly reported to have been paid to beneficiaries and/or escheated to the states have been substantial.

The NAIC has established an Investigations of Life/Annuity Claims Settlement Practices (D) Task Force to coordinate targeted multi-state examinations of life insurance companies on claims settlement practices. The state insurance regulators on the Task Force have initiated targeted multi-state examinations of life insurance companies with respect to the companies' claims paying practices and use of a Death Database to identify unreported deaths in their life insurance policies, annuity contracts and retained asset accounts. There is no clear basis in previously existing law for requiring a life insurer to search for unreported deaths in order to determine whether a benefit is owed. A number of life insurers, however, have entered into settlement or consent agreements with state insurance regulators under which the life insurers agreed to implement systems and procedures for periodically comparing their life insurance and annuity contracts and retained asset accounts against a Death Database, treating confirmed deaths as giving rise to a death benefit under their policies, locating beneficiaries and paying them the benefits and interest, escheating the benefits and interest to the state if the beneficiary could not be found, and paying penalties to the state, if required. It has been publicly reported that the life insurers have paid substantial administrative and/or examination fees to the insurance regulators in connection with the settlement or consent agreements.

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Certain of the Company's subsidiaries as well as certain other insurance companies from whom the Company has coinsured blocks of life insurance and annuity policies are subject to unclaimed property audits and/or targeted multistate examinations by insurance regulators similar to those described above. It is possible that the audits, examinations and/or the enactment of state laws similar to the Unclaimed Benefits Act could result in additional payments to beneficiaries, additional escheatment of funds deemed abandoned under state laws, payment of administrative penalties and/or examination fees to state authorities, and changes to the Company's procedures for identifying unreported deaths and escheatment of abandoned property. It is possible any such additional payments and any costs related to changes in Company procedures could materially impact the Company's financial results from operations. It is also possible that life insurers, including the Company, may be subject to claims, regulatory actions, law enforcement actions, and civil litigation arising from their prior business practices, unclaimed property practices or related audits and examinations. Any resulting liabilities, payments or costs, including initial and ongoing costs of changes to the Company's procedures or systems, could be significant and could have a material adverse effect on the Company's financial condition or results of operations.

During December 2012, the West Virginia Treasurer filed actions against the Company's subsidiaries Protective Life Insurance Company and West Coast Life Insurance Company in West Virginia state court (State of West Virginia ex rel. John D. Perdue v. Protective Life Insurance Company, State of West Virginia ex rel. John D. Perdue v. West Coast Life Insurance Company; Defendants' Motions to Dismiss granted on December 27, 2013; Notice of Appeal filed on January 27, 2014; dismissal reversed by the West Virginia Supreme Court of Appeals on June 16, 2015; Petition for Rehearing filed by Defendant insurance companies denied on September 21, 2015). The actions, which also name numerous other life insurance companies, allege that the companies violated the West Virginia Uniform Unclaimed Property Act, seek to compel compliance with the Act, and seek payment of unclaimed property, interest, and penalties. While the legal theory or theories that may give rise to liability in the West Virginia Treasurer litigation are uncertain, it is possible that other jurisdictions may pursue similar actions. The Company does not currently believe that losses, if any, arising from the West Virginia Treasurer litigation will be material. The Company cannot, however, predict whether other jurisdictions will pursue similar actions or, if they do, whether such actions will have a material impact on the Company's financial results from operations.

Laws, rules and regulations promulgated in connection with the enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act may adversely affect the results of operations or financial condition of the Company.

The Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank") enacted in July 2010 made sweeping changes to the regulation of financial services entities, products and markets. Certain provisions of Dodd-Frank are or may become applicable to the Company, its competitors or those entities with which the Company does business. Such provisions include, but are not limited to the following: the establishment of consolidated federal regulation and resolution authority over systemically important financial services firms, the establishment of the Federal Insurance Office, changes to the regulation and standards applicable to broker-dealers and investment advisors, changes to the regulation of reinsurance, changes to regulations affecting the rights of shareowners, and the imposition of additional regulation over credit rating agencies, and the imposition of concentration limits on financial institutions that restrict the amount of credit that may be extended to a single person or entity. Since the enactment of Dodd-Frank, many regulations have been enacted and others are likely to be adopted in the future that will have an impact upon the Company. Dodd-Frank also created the Financial Stability Oversight Council (the "FSOC"), which has issued a final rule and interpretive guidance setting forth the methodology by which it will determine whether a non-bank financial company is a systemically important financial institution ("SIFI"). A non-bank financial company, such as the Company, that is designated as a SIFI by the FSOC will become subject to supervision by the Board of Governors of the Federal Reserve System (the "Federal Reserve"). The Company is not currently supervised by the Federal Reserve as a SIFI. Such supervision could impact the Company's requirements relating to capital, liquidity, stress testing, limits on counterparty credit exposure, compliance and governance, early remediation in the event of financial weakness and other prudential matters, and in other ways the Company currently cannot anticipate.

FSOC-designated non-bank financial companies will also be required to prepare resolution plans, so-called “living wills,” that set out how they could most efficiently be liquidated if they endangered the U.S. financial system or the broader economy. The FSOC has conducted multiple rounds of SIFI designation consideration. However, this process is still new, and the FSOC continues to make changes to its process for designating a company as a SIFI. The FSOC has made its initial SIFI designations, and the Company was not designated as such. However, the Company could be considered and designated at any time. Because the process is in its initial stages, the Company is at this time unable to predict the impact on an entity that is supervised as a SIFI by the Federal Reserve Board. The Company is not able to predict whether the capital requirements or other requirements imposed on SIFIs may impact the requirements applicable to the Company even if it is not designated as a SIFI. The uncertainty about regulatory requirements could influence the Company’s product line or other business decisions with respect to some product lines. There is a similarly uncertain international designation process. The Financial Stability Board, appointed by the G-20 Summit, recently designated nine insurers as “G-SIIs,” or global systemically-important insurers. The insurers designated as G-SIIs to date represent organizations larger than the Company, but the possibility remains that the Company could be so designated. As with the designation of SIFI’s, it is unclear at this time how additional capital, use of non-traditional non-insurance products, and other requirements affect the insurance and financial industries.

Additionally, Dodd-Frank created the Consumer Financial Protection Bureau (“CFPB”), an independent division of the Department of Treasury with jurisdiction over credit, savings, payment, and other consumer financial products and services, other than investment products already regulated by the United States Securities and Exchange Commission (the “SEC”) or the U.S. Commodity Futures Trading Commission. The CFPB has supervisory authority over certain non-banks whose activities or products it determines pose risks to consumers, and recently issued a rule amending regulations under the Home Mortgage Disclosure Act that will require the Company to, among other things, collect and disclose extensive data related to its lending practices. It is unclear at this time the extent to which the Company’s activities or products will be impacted by this rule or other rules promulgated by the CFPB, or how burdensome compliance will become. Certain of the Company’s subsidiaries sell products that may be regulated by the CFPB. CFPB continues to bring enforcement actions involving a growing number of issues, including actions brought jointly with state Attorneys General, which could directly or indirectly affect the Company or any of its subsidiaries.

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Additionally, the CFPB is exploring the possibility of helping Americans manage their retirement savings and is considering the extent of its authority in that area. The Company is unable at this time to predict the impact of these activities on the Company.

Dodd-Frank includes a framework of regulation of over-the-counter (“OTC”) derivatives markets which requires clearing of certain types of transactions which have been or are currently traded OTC by the Company. The types of transactions to be cleared are expected to increase in the future. The new framework could potentially impose additional costs, including increased margin requirements and additional regulation on the Company. Increased margin requirements on the Company’s part, combined with restrictions on securities that will qualify as eligible collateral, could continue to reduce its liquidity and require an increase in its holdings of cash and government securities with lower yields causing a reduction in income. The Company uses derivative financial instruments to mitigate a wide range of risks in connection with its businesses, including those arising from its variable annuity products with guaranteed benefit features. The derivative clearing requirements of Dodd-Frank could continue to increase the cost of the Company’s risk mitigation and expose it to the risk of a default by a clearinghouse with respect to the Company’s cleared derivative transactions.

Numerous provisions of Dodd-Frank require the adoption of implementing rules and/or regulations. The process of adopting such implementing rules and/or regulations have in some instances been delayed beyond the timeframes imposed by Dodd-Frank. Until the various final regulations are promulgated pursuant to Dodd-Frank, the full impact of the regulations on the Company will remain unclear. In addition, Dodd-Frank mandates multiple studies, which could result in additional legislation or regulation applicable to the insurance industry, the Company, its competitors or the entities with which the Company does business. Legislative or regulatory requirements imposed by or promulgated in connection with Dodd-Frank may impact the Company in many ways, including but not limited to the following: placing the Company at a competitive disadvantage relative to its competition or other financial services entities, changing the competitive landscape of the financial services sector and/or the insurance industry, making it more expensive for the Company to conduct its business, requiring the reallocation of significant company resources to government affairs, legal and compliance-related activities, causing historical market behavior or statistics utilized by the Company in connection with its efforts to manage risk and exposure to no longer be predictive of future risk and exposure or otherwise have a material adverse effect on the overall business climate as well as the Company’s financial condition and results of operations.

Regulations issued by the Department of Labor on April 6, 2016, expanding the definition of “investment advice fiduciary” under ERISA and creating and revising several prohibited transaction exemptions for investment activities in light of that expanded definition, may have a material adverse impact on our ability to sell annuities and other products, to retain in-force business and on our financial condition or results of operation.

Broker-dealers, insurance agencies and other financial institutions sell the Company’s annuities to employee benefit plans governed by provisions of the Employee Retirement Income Security Act (“ERISA”) and Individual Retirement Accounts (“IRAs”) that are governed by similar provisions under the Internal Revenue Code (the “Code”). Consequently, our activities and those of the firms that sell the Company’s products are subject to restrictions that require ERISA fiduciaries to perform their duties solely in the interests of ERISA plan participants and beneficiaries, and that prohibit ERISA fiduciaries from causing a covered plan or retirement account to engage in certain prohibited transactions absent an exemption. In general, the prohibited transaction provisions of ERISA and the Code restrict the receipt of compensation from third parties in connection with the provision of investment advice to ERISA plans and participants and IRAs.

On April 6, 2016, the Department of Labor issued new regulations expanding the definition of “investment advice fiduciary” under ERISA. These new regulations increase the circumstances in which the Company and broker-dealers, insurance agencies and other financial institutions that sell the Company’s products could be deemed a fiduciary when

providing investment advice with respect to ERISA plans or IRAs. The Department of Labor also issued amendments to long standing exemptions from the provisions of ERISA and the Code that prohibit fiduciaries from engaging in certain types of transactions (“Prohibited Transaction Exemptions”) and adopted new Prohibited Transaction Exemptions. These amended and new Prohibited Transaction Exemptions appear to increase significantly the conditions that must be satisfied by fiduciaries in order to receive traditional forms of commission, such as sales commissions, for sales of insurance products to ERISA plans, plan participants and IRAs.

Although it is expected that that the Department of Labor may provide additional interpretive guidance with respect to these new regulations, it appears that sales of certain of our products may be materially and adversely affected and our current distributors may limit the number of products they offer, including the types of products offered by the Company. The Company may find it necessary to change sales representative and/or broker compensation, to limit the assistance or advice it can provide to owners of the Company’s annuities, to replace or engage additional distributors, or otherwise change the manner in which it designs and supports sales of its annuities. In addition, the Company may incur significant expenses in connection with initial and ongoing compliance obligations with respect to such rules. The foregoing could have a material adverse impact on our ability to sell annuities and other products, to retain in-force business, and on our financial condition or results of operations.

Changes to tax law or interpretations of existing tax law could adversely affect the Company and its ability to compete with non-insurance products or reduce the demand for certain insurance products.

Under the Internal Revenue Code of 1986, as amended (the “Code”), income taxes payable by policyholders on investment earnings on most life insurance and annuity product are deferred during their accumulation period . This favorable tax treatment provides some of the Company’s products with a competitive advantage over products offered by non-insurance companies. To the extent that the Code is revised to either reduce the tax-deferred status of life insurance and annuity products, or to establish the tax-deferred status of competing products, then all life insurance companies, including the Company’s subsidiaries, would be adversely affected with respect to their ability to sell their products. Furthermore, depending upon grandfathering provisions, such changes could cause increased surrenders of existing life insurance and annuity products. For example, future legislation that

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further restricts the deductibility of interest on funds borrowed to purchase corporate-owned life insurance products could result in increased surrenders of these products.

The Company is subject to the federal corporate income tax in the U.S. Certain tax provisions, such as the dividends-received deduction, the deferral of current taxation on derivatives' and securities' economic income, and the deduction for future policy benefits and claims, are beneficial to the Company. The Obama Administration and Congress have each made proposals that either materially change or eliminate these benefits. Most of the foregoing proposals would cause the Company to pay higher current taxes, offset (in whole or in part) by a reduction in its deferred taxes. However, the proposal regarding the dividends-received deduction would cause the Company's net income to decrease. Whether these proposals will be enacted, and if so, whether they will be enacted as described above, is uncertain.

The Company's mid-2005 transition from relying on reinsurance for newly-written traditional life products to reinsuring some of these products' reserves into its captive insurance companies resulted in a net reduction in its current taxes, offset by an increase in its deferred taxes. The resulting benefit of reduced current taxes is attributed to the applicable life products and is an important component of the profitability of these products. The profitability and competitive position of these products is dependent on the continuation of current tax law and the ability to generate taxable income.

There is general uncertainty regarding the taxes to which the Company and its products will be subject in the future. The Company cannot predict what changes to tax law or interpretations of existing tax law may ultimately be enacted or adopted, or whether such changes will adversely affect the Company.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the quarter ended March 31, 2016, the Company sold no securities in transactions which were not registered under the Securities Act of 1933, as amended (the "Act").

Purchases of Equity Securities by the Issuer

During the quarter ended March 31, 2016 (Successor Company) 100% of the Company's stock was owned by Dai-ichi Life Insurance Company and was not available for repurchase by the Company.

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Item 6. Exhibits

Exhibit  
Number

- 3(a) Certificate of Incorporation of the Company effective as of February 1, 2015, incorporated by reference to Exhibit 3(a) to the Company's Annual Report on Form 10-K filed February 26, 2015 (No. 001-11339).
- 3(b) Amended and Restated Bylaws of the Company effective February 4, 2016, incorporated by reference to Exhibit 3(b) to the Company's Annual Report on Form 10-K filed February 25, 2016 (No. 001-11339).
- 10(a)† 2016 Annual Incentive Plan of the Company, attached hereto.
- 10(b)† 2016 Parent-Based Award Provision of the Company, attached hereto.
- 10(c)† 2016 Performance Units Provision (for key officers) of the Company, attached hereto.
- 10(d)† 2016 Performance Units Provision of the Company, attached hereto.
- 10(e)† 2016 Restricted Units Provisions of the Company, attached hereto.
- 10(f)† The Company's 401(k) Plan, as amended and restated as of January 1, 2015, incorporated by reference to Exhibit 10(g) to the Company's Annual Report on Form 10-K filed February 25, 2016 (No. 001-11339).
- 31(a) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31(b) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32(a) Certification Pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32(b) Certification Pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 Financial statements from the quarterly report on Form 10-Q of Protective Life Corporation for the quarter ended March 31, 2016, filed on May 6, 2016, formatted in XBRL: (i) the Consolidated Condensed Statements of Income, (ii) the Consolidated Condensed Statements of Comprehensive Income (Loss), (iii) the Consolidated Condensed Balance Sheets, (iv) the Consolidated Condensed Statement of Shareowner's Equity, (v) the Consolidated Condensed Statements of Cash Flows, and (iv) the Notes to Consolidated Condensed Financial Statements.

† Management contract or compensatory plan or arrangement.

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SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PROTECTIVE LIFE CORPORATION

Date: May 6, 2016 By: /s/ Steven G. Walker

Steven G. Walker  
Executive Vice President,  
Chief Financial Officer and Controller