WESTAMERICA BANCORPORATION
Form 10-Q
August 04, 2006
Page 1
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)
[ x ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number: 001-9383
WESTAMERICA BANCORPORATION
(Exact Name of Registrant as Specified in its Charter)
CALIFORNIA 94,2156203
(State or Other Jurisdiction of
(I.R.S. Employer Incorporation or Organization) Identification No.)

> 1108 Fifth Avenue, San Rafael, California 94901
> (Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, including Area Code (707) 863-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

> Yes [ x ] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one) :

Large Accelerated Filer [ X ] Accelerated Filer [ ] Non-Accelerated Filer [ ]
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [ ] No [ ]
Indicate the number of shares outstanding of each of the registrant's classes

$$
\text { Title of Class Shares Outstanding as of August 1, } 2006
$$

Common Stock, No Par Value

TABLE OF CONTENTS

```
Forward Looking Statements
PART I - FINANCIAL INFORMATION
    Item 1 - Financial Statements
    Notes to Unaudited Condensed Consolidated Financial Statements
    Financial Summary
    Item 2 - Management's Discussion and Analysis of Financial Condition
        and Results of Operations
    Item 3 - Quantitative and Qualitative Disclosures about Market Risk
    Item 4 - Controls and Procedures
PART II - OTHER INFORMATION
    Item 1 - Legal Proceedings
    Item 1A - Risk Factors
    Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds
    Item 3 - Defaults upon Senior Securities
    Item 4 - Submission of Matters to a Vote of Security Holders
    Item 5 - Other Information
    Item 6 - Exhibits
    Exhibit 11 - Computation of Earnings Per Share
    Exhibit 31.1 - Certification of Chief Executive Officer pursuant to
        Securities Exchange Act Rule 13a-14(a)/15d-14(a)
    Exhibit 31.2 - Certification of Chief Financial Officer pursuant to
        Securities Exchange Act Rule 13a-14(a)/15d-14(a)
    Exhibit 32.1 - Certification of Chief Executive Officer Required by 18 U.S.C. Section 1350
    Exhibit 32.2 - Certification of Chief Financial Officer Required by 18 U.S.C. Section 1350
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FORWARD-LOOKING STATEMENTS

This report on Form $10-Q$ contains forward-looking statements about Westamerica Bancorporation for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on Management's current knowledge and belief and include information concerning the Company's possible or assumed future financial condition and results of operations. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. These factors include but are not limited to (1) a slowdown in the national and California economies; (2) fluctuations in asset prices including, but not limited to, stocks, bonds, real estate, and commodities; (3) economic uncertainty created by terrorist threats and attacks on the United States, the actions taken in response, and the uncertain effect of these events on the national and regional economies; (4) changes in the interest rate environment; (5) changes in the regulatory environment; (6) significantly increasing competitive pressure in the banking industry; (7) operational risks including data processing system failures or fraud; (8) the effect of acquisitions and integration of acquired businesses; (9) volatility of rate sensitive deposits and investments; (10) asset/liability management risks and liquidity risks; (11) changes in liquidity levels in capital markets; and (12) changes in the securities markets. The reader is directed to the Company's annual report on Form 10-K for the year ended December 31, 2005, for further discussion of factors which could affect the Company's business and cause actual results to differ materially from those expressed in any forward-looking statement made in this report. The Company undertakes no obligation to update any forward-looking statements in this report.

## Page 3

Part I. FINANCIAL INFORMATION
Item 1. Financial Statements

WESTAMERICA BANCORPORATION
CONSOLIDATED BALANCE SHEETS
(In thousands)
(unaudited)

| At June 30, |  | At |
| :---: | :---: | :---: |
| 2006 | ------ | cember 31, |
|  | 2005* | 2005* |
| \$ 188,670 | \$194,749 | \$209,273 |
| 534 | 540 | 534 |
| 620,294 | 691,609 | 662,388 |
| 1,243,936 |  |  |
| 1,349,555 |  |  |
|  |  | 1,337,216 |
| 2,580,612 | 2,687,566 | 2,672,221 |
| $(55,684)$ | (59,862) | $(55,849)$ |
| 2,524,928 | 2,627,704 | 2,616,372 |
| 656 | 40 | 0 |

Premises and equipment, net
Identifiable intangibles
Goodwill
Interest receivable and other assets

Total Assets

Liabilities:
Deposits:
Noninterest bearing
Interest bearing:
Transaction
Savings
Time

Total deposits
Short-term borrowed funds
Debt financing and notes payable
Liability for interest, taxes and
other expenses

Total Liabilities

Shareholders' Equity:
Authorized - 150,000 shares of common stock
Issued and outstanding
31,201 at June 30, 2006
32,593 at June 30, 2005
31,882 at December 31, 2005
Deferred compensation
Accumulated other comprehensive income:
Unrealized (loss) gain on securities available for sale, net
Retained earnings

Total Shareholders' Equity

Total Liabilities and
Shareholders' Equity

| 31,785 | 34,864 | 33,221 |
| :---: | :---: | :---: |
| 24,114 | 28,297 | 26,170 |
| 121,719 | 124,122 | 121,907 |
| 150,250 | 147,924 | 150,478 |
| \$4,906,886 | \$5,199,404 | \$5,157,559 |


| \$1,330,280 | \$1,377,680 | \$1,419,313 |
| :---: | :---: | :---: |
| 606,633 | 614,246 | 658,667 |
| 951,819 | 1,114,631 | 1,022,645 |
| 758,315 | 726,283 | 745,476 |
| 3,647,047 | 3,832,840 | 3,846,101 |
| 746,517 | 828,280 | 775,173 |
| 36,993 | 40,354 | 40,281 |
| 54,598 | 50,002 | 60,940 |
| 4,485,155 | 4,751,476 | 4,722,495 |

343,490
344,932
$2,734 \quad 2,423$
3, 035
2,423

| $(4,771)$ | 8,185 | 1,882 |
| :---: | :---: | :---: |
| 80,278 | 92,388 | 87,724 |
| 421,731 | 447,928 | 435,064 |
| \$4,906,886 | \$5,199,404 | \$5,157,559 |

See accompanying notes to unaudited condensed consolidated financial statements.

* Adjusted to adopt Financial Accounting Standard 123 (revised 2004), "ShareBased Payment." See Note 4.

Page 4

WESTAMERICA BANCORPORATION
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
(In thousands, except per share data)
unaudited)
Three months ended
June 30,
2006 2005*

```
Interest Income:
    Loans
    Money market assets and funds sold
    Investment securities available for sale
        Taxable
        Tax-exempt
    Investment securities held to maturity
        Taxable
        Tax-exempt
        Total interest income
Interest Expense:
    Transaction deposits
    Savings deposits
    Time deposits
    Short-term borrowed funds
    Notes payable
        Total interest expense
Net Interest Income
Provision for credit losses
Net Interest Income After
    Provision For Credit Losses
Noninterest Income:
    Service charges on deposit accounts
    Merchant credit card
    Debit card
    Financial services commissions
    Trust fees
    Mortgage banking
    Securities losses
    Other
    Total Noninterest Income
Noninterest Expense:
    Salaries and related benefits
    Occupancy
    Data processing
    Equipment
    Amortization of intangibles
    Courier service
    Professional fees
    Other
    Total Noninterest Expense
Income Before Income Taxes
    Provision for income taxes
Net Income
Comprehensive Income:
    Unrealized (loss) gain on securities
        available for sale, net
    4,674
    (6,653)
```

Securities losses/impairment losses
$\quad$ included in net income

Page 5
WESTAMERICA BANCORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(In thousands)
(unaudited)

|  | Shares | Common Stock | Deferred Compensation | Accumulated Comprehensive Income |
| :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2004* | 31,640 | \$255,205 | \$2,146 | \$9,638 |
| Net income for the period Stock issued and stock options assumed for acquisition of | $1.639$ |  |  |  |
| Redwood Empire Bancorp <br> Stock issued for stock options | $\begin{array}{r} 1,639 \\ 156 \end{array}$ | $\begin{array}{r} 89,538 \\ 4,700 \end{array}$ |  |  |
| Stock option tax benefits |  | 1,114 |  |  |
| Restricted stock activity | 21 | 797 | 277 |  |
| Stock based compensation |  | 1,055 |  |  |
| Purchase and retirement of stock Dividends | (863) | $(7,477)$ |  |  |
| Unrealized loss on securities available for sale, net |  |  |  | $(1,453)$ |
| Balance, June 30, 2005* | 32,593 | \$344,932 | \$2,423 | \$8,185 |
| Balance, December 31, 2005* | 31,882 | \$343,035 | \$2,423 | \$1,882 |
| Net income for the period |  |  |  |  |
| Stock issued for stock options | 219 | 7,881 |  |  |
| Stock option tax benefits |  | 617 |  |  |
| Restricted stock activity | 20 | 727 | 311 |  |
| Stock based compensation |  | 1,274 |  |  |
| Purchase and retirement of stock | (920) | (10,043) |  |  |

```
    Dividends
    Unrealized loss on securities
    available for sale, net
Balance, June 30, 2006
```

    \((6,653)\)
    31,201 \$343,491 \(\$ 2,734\) 4,771)
    See accompanying notes to unaudited condensed consolidated financial
statements.

* Adjusted to adopt Financial Accounting Standard 123 (revised 2004), "Share-
Based Payment." See Note 4.


## Page 6

WESTAMERICA BANCORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(unaudited)
unaudited)
Operating Activities:
Net income ..... $\$ 50,611$Adjustments to reconcile net income to net cashprovided by operating activities:
Depreciation of fixed assets ..... 1,956
Amortization of intangibles and other assets ..... 3,196
Credit loss provision ..... 300
Net (amortization) deferral of loan fees, net of cost ..... (258)
Decrease (increase) in interest income receivable ..... 2,284
Increase in other assets ..... $(3,928)$
(Decrease) increase in income taxes payable ..... $(1,655)$
Increase in interest expense payable ..... 1,384
Increase (decrease) in other liabilities ..... 1,571
Stock option compensation expense ..... 1,274
Excess tax benefits from stock-based compensation ..... (617)
Gain on sales of investment securities ..... 0
Writedown of equipment ..... 186
Gain on sale of real estate ..... 0
Gain on sales of other assets ..... 0
Originations of loans for resale ..... (500)
Proceeds from sale of loans originated for resale ..... 505
Net Cash Provided by Operating Activities56,309
Investing Activities:
Net cash used in mergers and acquisitions ..... 0
Net repayments of loans ..... 90,740
Purchases of investment securities available for sale ..... (5,020)
Proceeds from maturity of securities available for sale ..... 35,448
Proceeds from sale of securities available for sale ..... 0
Purchases of investment securities held to maturity ..... 0

```
    Proceeds from maturity of securities held to maturity 93,281
    Purchases of FRB/FHLB stock
        (67)
    Proceeds from sales of FRB/FHLB stock 139
    Purchases of property, plant and equipment (706)
    Proceeds from sale of real estate
        0
Net Cash Provided by Investing Activities
Financing Activities:
    Net decrease in deposits
        (199,054)
    Net (decrease) increase in short-term borrowings (28,656)
    Repayments of notes payable (3,288)
    Exercise of stock options
            7,754
    Tax benefit from stock-based compensation 617
    Purchase and retirement of stock (47,813)
    Dividends paid
Net Cash Used in Financing Activities
Net (Decrease) Increase In Cash and Cash Equivalents
Cash and Cash Equivalents at Beginning of Period
Cash and Cash Equivalents at End of Period
Supplemental Disclosure of Noncash Activities:
    Loans transferred to other real estate owned
    $656
Supplemental Disclosure of Cash Flow Activity:
    Unrealized loss on securities available for sale, net
    ($3,941)
    Interest paid for the period 32,181
    Income tax payments for the period 20,860
The acquisition of Redwood Empire Bancorp involved
    the following:
    Cash issued
    Common stock issued
    Liabilities assumed
    Fair value of assets acquired, other than cash and cash equivalents
    Core deposit intangible
    Customer based intangible - merchant draft processing
    Goodwill
    Net cash and cash equivalent received
```

See accompanying notes to unaudited condensed consolidated financial statements.

* Adjusted to adopt Financial Accounting Standard 123 (revised 2004), "ShareBased Payment." See Note 4.


## Page 7

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Note 1: Basis of Presentation
The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and pursuant to the rules and regulations of the

Securities and Exchange Commission. The results of operations reflect interim adjustments, all of which are of a normal recurring nature and which, in the opinion of Management, are necessary for a fair presentation of the results for the interim periods presented. The interim results for the six months ended June 30,2006 and 2005 are not necessarily indicative of the results expected for the full year. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes as well as other information included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

Note 2: Significant Accounting Policies.

Certain accounting policies underlying the preparation of these financial statements require Management to make estimates and judgments. These estimates and judgments may affect reported amounts of assets and liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. The most significant of these involve the Allowance for Credit Losses, which is discussed in Note 1 to the audited consolidated financial statements included in the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2005.

Effective March 1, 2005, the Company acquired Redwood Empire Bancorp ("REBC"), parent company of National Bank of the Redwoods. The REBC acquisition was accounted for using the "purchase method" of accounting for business combinations which requires valuing assets and liabilities which do not have quoted market prices. In determining fair values for assets and liabilities without quoted market prices for the REBC acquisition, management engaged an independent consultant to determine such fair values. Critical assumptions used in the valuation included prevailing market interest rates on similar financial products, future cash flows, maturity structures and durations of similar financial products, the cost of processing deposit products, the interest rate structure for similar funding sources over the estimated duration of acquired deposits, the duration of customer relationships, and other critical assumptions.

On March 17, 2006, the Financial Accounting Standards Board (FASB) issued FASB Statement of Financial Accounting Standards No. 156 (SFAS 156), "Accounting for Servicing of Financial Assets an amendment of FASB No. 140". This Statement amends FASB Statement No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" (SFAS 140). The new Standard addresses the recognition and measurement of separately recognized servicing assets and liabilities and provides an approach to simplify efforts to obtain hedge-like (offset) accounting. The standard requires that a separately recognized servicing asset or servicing liability be initially measured at fair value, if practicable, and permits an entity with a separately recognized servicing asset or servicing liability to choose either the amortization method or the fair value method for subsequent measurement. The Company currently has approximately $\$ 100$ thousand in mortgage servicing rights which are currently amortized over the period of estimated mortgage income. This method is consistent with the SFAS 140 requirements. The Company does not currently hedge its mortgage servicing rights as the risks to earnings from fluctuating values is not significant. SFAS 156 is effective for fiscal years beginning after September 15, 2006 . The Company will be adopting this new Standard beginning January 1, 2007.

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48 (FIN 48), "Accounting Uncertainty in Income Taxes". This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No.109, Accounting for Income Taxes. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in

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a tax return and also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The evaluation of a tax position in accordance with this Interpretation is a two-step process. The first step is recognition: The enterprise determines whether it is more likely than not that a tax position will be sustained. The second step is measurement: A tax position that meets the more-likely-than-not recognition threshold is measured to determine the amount of benefit to recognize in the financial statements. The tax position is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. Differences between tax positions taken in a tax return and amounts recognized in the financial statements will generally result in: a) An increase in a liability for income taxes payable (or a reduction of an income tax refund receivable) or b) A reduction in a deferred tax asset or an increase in a deferred tax liability c) Both (a) and (b). FIN 48 is effective fiscal years beginning after December 15, 2006. The Company does not expect the adoption of this new standard to have a material impact on its results of operations.

Note 3: Goodwill and Other Intangible Assets

The Company has recorded goodwill and other identifiable intangibles associated with purchase business combinations. Goodwill is not amortized, but is periodically evaluated for impairment. The Company did not recognize impairment during the six months ended June 30, 2006. Identifiable intangibles are amortized to their estimated residual values over their expected useful lives. Such lives and residual values are also periodically reassessed to determine if any amortization period adjustments are indicated. During the second quarter of 2006 , no such adjustments were recorded.

## Page 8

In connection with the acquisition of Redwood Empire Bancorp ("REBC") in the first quarter of 2005, the Company recorded goodwill and identifiable intangibles of $\$ 109$ million and $\$ 27$ million, respectively, in accordance with the purchase method of accounting. The following table summarizes the Company's goodwill and identifiable intangible assets, as of January 1 and June 30 for 2006 and 2005 (dollars in thousands). In the first quarter of 2006 goodwill relating to the REBC acquisition was reduced by $\$ 193$ related to stock options issued in connection with the acquisition and increased $\$ 5$ related to accrued expenses. In the second quarter of 2005 goodwill relating to the REBC acquisition was reduced by $\$ 3,381$, of which $\$ 2,027$ represents the premium received on the required divestiture of a former REBC branch office in Lake County. The balance of the adjustment related to stock options issued in connection with the acquisition.

|  | $\begin{gathered} \text { At } \\ \text { January } 1 \text {, } \\ 2006 \end{gathered}$ | Additions | Reductions | $\begin{gathered} \text { At } \\ \text { June } 30 \text {, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Goodwill | \$125,879 | \$5 | (\$193) | \$125,691 |
| Accumulated Amortization | $(3,972)$ | 0 | 0 | $(3,972)$ |
| Net | \$121,907 | \$5 | (\$193) | \$121,719 |
| Core Deposit Intangibles | \$24,383 | \$0 | \$0 | \$24,383 |
| Accumulated Amortization | $(6,972)$ | 0 | $(1,148)$ | $(8,120)$ |

```
Merchant Draft Processing Intangible
Accumulated Amortization
Net
```

| 10,300 | 0 | 0 | 10,300 |
| :---: | :---: | :---: | :---: |
| $(1,541)$ | 0 | (908) | $(2,449)$ |
| \$26,170 | \$0 | (\$2,056) | \$24,114 |


|  | $\begin{gathered} \text { At } \\ \text { January } \\ 2005 \end{gathered}$ | Additions | Reductions | ```At June 30, 2005``` |
| :---: | :---: | :---: | :---: | :---: |
| Goodwill | \$22,968 | \$108,507 | (\$3,381) | \$128,094 |
| Accumulated Amortization | $(3,972)$ | 0 | 0 | $(3,972)$ |
| Net | \$18,996 | \$108,507 | (\$3,381) | \$124,122 |
| Core Deposit Intangibles | \$7,783 | \$16,600 | \$0 | \$24,383 |
| Accumulated Amortization | $(4,889)$ | 0 | (880) | $(5,769)$ |
| Merchant Draft Processing Intangible | 0 | 10,300 | 0 | 10,300 |
| Accumulated Amortization | 0 | 0 | (617) | (617) |
| Net | \$2,894 | \$26,900 | (\$1,497) | \$28,297 |

At June 30, 2006, the estimated aggregate amortization of core deposit intangibles, in thousands of dollars, for the remainder of 2006 and annually through 2011 is $\$ 1,132, \$ 2,153, \$ 2,021, \$ 1,859, \$ 1,636$, and $\$ 1,386$, respectively. The weighted average amortization period for core deposit intangibles is 12.12 years.

At June 30, 2006, the estimated aggregate amortization of merchant draft processing intangible, in thousands of dollars, for the remainder of 2006 and annually through 2011 is $\$ 900, \$ 1,500, \$ 1,200, \$ 962$, $\$ 774$, and $\$ 624$, respectively. The weighted average amortization period for merchant draft processing intangibles is 11.67 years.

Page 9

Note 4: Stock Options

The Company grants stock options and restricted performance shares (RPSs) to employees in exchange for employee services, pursuant to the shareholderapproved 1995 Stock Option Plan, which was amended and restated in 2003. Stock options are granted with an exercise price equal to the fair market value of the related common stock and generally became exercisable in equal annual installments over a three-year period with each installment vesting on the anniversary date of the grant. Each stock option has a maximum ten-year term. A restricted performance share grant becomes vested after three years of being awarded, provided the Company has attained its performance goals for such three-year period.

Effective January 1, 2006, the Company adopted FASB Statement No. 123 (revised 2004), Share-Based Payment (SFAS No. 123 (R)) on a modified retrospective basis. SFAS No. $123(R)$ requires the Company to begin using the fair value method to account for stock based awards granted to employees in exchange for their services. Prior to the adoption of SFAS No. 123(R), the Company accounted for stock option plans using the intrinsic value method, as permitted by SFAS No. 123, "Accounting for Stock-Based Compensation." Under

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the prior intrinsic value method, compensation expense was recorded for stock options only if the price of the underlying stock on the date of grant exceeded the exercise price of the option. The Company's historical stock option grants were awarded with exercise prices equal to the prevailing price of the underlying stock on the dates of grant; therefore, no compensation expense was recorded using the intrinsic value method. The Company's recognition of compensation expense for restricted performance share grants has not changed with the adoption of SFAS No. 123 (R). The Company has recognized compensation expense for historical restricted performance share grants over the relevant attribution period. Restricted performance share grants have no exercise price, therefore, the intrinsic value is measured using an estimated per share price at the vesting date for each restricted performance share. The estimated per share price is adjusted during the attribution period to reflect actual stock price performance. The Company's obligation for unvested outstanding restricted performance share grants is classified as a liability until the vesting date, at which time the issued shares become classified as shareholders' equity.

The scope of SFAS $123(R)$ includes a wide range of stock-based compensation arrangements including stock options, restricted stock plans, performance-based awards, stock appreciation rights, and employee stock purchase plans. SFAS $123(R)$ requires that the Company measure the cost of employee services received in exchange for an award of equity instruments based on the fair value of the award on the grant date. That cost must be recognized in the income statement over the vesting period of the award. In applying the "modified retrospective" method to implement SFAS No. 123 (R), the Company adjusted the financial statements for prior periods to give effect to the fair-value-based method of accounting for awards that were granted, modified or settled in the fiscal years beginning after December 15, 1994 on a basis consistent with the pro forma disclosures required by Statement 123. Accordingly, compensation costs and the related tax effects are recognized in those financial statements as though awards for those periods before the effective date of Statement $123(R)$ had been accounted for under statement 123. In addition, the opening balances of common stock, deferred taxes and retained earnings for the earliest year presented are adjusted to reflect the cumulative effect of the modified retrospective application on earlier periods.

The following table summarizes information about stock options granted under the Plans as of June 30, 2006. The intrinsic value is calculated as the difference between the market value as of June 30,2006 and the exercise price of the shares. The market value as of June 30,2006 was $\$ 48.97$ as reported by the NASDAQ Global Market:

| Options Outstanding |  |  |  |  | Options Exercisab |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Range of Exercise Price | ```Shares (in thousands)``` | Aggregate <br> Intrinsic <br> Value <br> (in <br> thousands) | Weighted <br> Average <br> Remaining <br> Contractual <br> Life <br> (years) | Weighted <br> Average <br> Exercise <br> Price | ```Shares (in thousands)``` | Aggregate <br> Intrinsic <br> Value <br> (in <br> thousands) |
| \$10-15 | 11 | \$394 | 1.9 | \$13.09 | 11 | \$394 |
| 15-19 | 1 | 24 | 1.9 | 16.76 | 1 | 24 |
| 19-20 | 104 | 3,079 | 0.6 | 19.25 | 104 | 3,079 |
| $20-25$ | 408 | 10,188 | 3.6 | 24.00 | 408 | 10,188 |
| $32-33$ | 226 | 3,656 | 1.6 | 32.79 | 226 | 3,656 |


| $33-35$ | 260 | 3,747 | 2.6 | 34.56 | 260 | 3,747 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $35-40$ | 653 | 6,504 | 5.1 | 39.02 | 653 | 6,504 |
| 40-45 | 451 | 3,705 | 6.6 | 40.75 | 451 | 3,705 |
| $45-50$ | 449 | 0 | 7.6 | 49.61 | 298 | 0 |
| $50-55$ | 724 | 0 | 8.9 | 52.55 | 159 | 0 |
| \$10-55 | 3,287 | \$31,297 | 5.7 | 40.32 | 2,571 | \$31,297 |

Page 10

The Company applies the Roll-Geske option pricing model (Modified Roll) to determine grant date fair value of stock option grants. This model modifies the Black-Scholes Model to take into account dividends and American options. During the six months ended June 30,2006 and 2005 , the Company granted 258 thousand and 560 thousand stock options, respectively. The following weighted average assumptions were used in the option pricing to value stock options granted in the periods indicated:

|  | For the <br> Six months ended <br> June 30, |
| :--- | :---: | :---: |
| Expected volatility*1 | 2006 |

[^0]

Page 11

A summary of the Company's nonvested share activity during the six months ended June 30, 2006 is presented below.

| Shares | Weighted <br> Average <br> Grant <br> Date |
| :--- | :--- |
| Fair Value |  |

The weighted average estimated grant date fair value, as defined by SFAS $123(R)$, for options granted under the Company's stock option plan during the six months ended June 30,2006 and 2005 was $\$ 6.54$ and $\$ 6.61$ per share, respectively. The total remaining unrecognized compensation cost related to nonvested awards as of June 30,2006 is $\$ 3.3$ million and the weighted average period over which the cost is expected to be recognized is 1.7 years.

The total intrinsic value of options exercised during first half 2006 and 2005 was $\$ 3.6$ million and $\$ 3.3$ million, respectively. The total fair value of RPSs that vested during first half 2006 and 2005 was $\$ 1.0$ million and $\$ 905$ thousand, respectively. The actual tax benefit realized for the tax deductions from the exercise of options totaled $\$ 615$ thousand and $\$ 141$ thousand, respectively, for first half 2006 and 2005.

A summary of the status of the Company's restricted performance shares as of June 30, 2006 and 2005 and changes during the quarters ended on those dates, follows:

|  | 2006 | 2005 |
| :---: | :---: | :---: |
| Outstanding at January 1, | 43,582 | 57,750 |
| Granted | 15,084 | 20,740 |
| Exercised | $(19,946)$ | $(20,637)$ |
| Forfeited | 0 | $(7,983)$ |
| Outstanding at June 30, | 38,720 | 49,870 |

As of June 30, 2006 and 2005, the restricted performance shares had a weighted-average contractual life of 1.78 and 1.72 years, respectively. The compensation cost that was charged against income for the company's restricted performance shares granted was $\$ 372$ thousand and $\$ 600$ thousand for the six month ended June 30,2006 and 2005 , respectively. There were no stock appreciation rights or incentive stock options granted in the first half of 2006 and 2005.

Note 5: Post Retirement Benefits

The Company uses an actuarial-based accrual method of accounting for post-retirement benefits. The Company offers a continuation of group insurance coverage to employees electing early retirement until age 65. The Company pays a portion of these early retirees' insurance premium which are determined at their date of retirement. The Company reimburses a portion of Medicare Part B premiums for all retirees and spouses over 65.

In accordance with SFAS No. 132 "Employers' Disclosures about Pensions and Other Post-Retirement Benefits", the Company provides the following interim disclosure related to its post-retirement benefit plan.

The following table sets forth the net periodic post retirement benefit costs for the six months ended June 30.

|  | For the six months ended June 30, |  |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
|  | (In thousands) |  |
| Service cost | \$94 | \$139 |
| Interest cost | 106 | 105 |
| Amortization of unrecognized transition obligation | 30 | 31 |
| Net periodic cost | \$230 | \$275 |

The Company does not contribute to any post-retirement benefit plans.

Page 12

WESTAMERICA BANCORPORATION
Financial Summary
(Dollars in thousands, except per share data)

|  | Three months ended June 30, |  | Six month June 3 |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005* | 2006 |
| Net Interest Income (FTE)*** | \$51,503 | \$57,023 | \$105,477 |
| Provision for Loan Losses | (150) | (300) | (300) |
| Noninterest Income: |  |  |  |
| Securities losses | 0 | 0 | 0 |
| Deposit service charges and other | 14,061 | 15,479 | 27,701 |
| Total noninterest income | 14,061 | 15,479 | 27,701 |
| Noninterest Expense | $(26,345)$ | $(27,089)$ | $(51,829)$ |

Provision for income taxes (FTE)***

Net Income

Average Shares Outstanding Diluted Average Shares Outstanding Shares Outstanding at Period End

As Reported:
Basic Earnings Per Share
Diluted Earnings Per Share
Return On Assets
Return On Equity
Net Interest Margin (FTE)***
Net Loan (Recoveries) Losses to Average Loans Efficiency Ratio**

| \$24,494 | \$27,720 | \$50,611 |
| :---: | :---: | :---: |
| 31,364 | 32,759 | 31,525 |
| 31,932 | 33,364 | 32,103 |
| 31,201 | 32,593 | 31,201 |
| \$0.78 | \$0.85 | \$1.61 |
| \$0.77 | \$0.83 | \$1.58 |
| 1.99\% | 2.15\% | 2.04\% |
| 23.12\% | 25.81\% | 24.02\% |
| 4.58\% | 4.84\% | 4.65\% |
| 0.04\% | $0.04 \%$ | $0.04 \%$ |
| 40.2\% | 37.4\% | 38.9\% |

Average Balances:

Total Assets

| $\$ 4,948,443$ | $\$ 5,170,029$ |
| ---: | ---: |
| $4,515,728$ | $4,719,635$ |
| $2,588,220$ | $2,670,663$ |
| $3,652,030$ | $3,906,875$ |
| 424,999 | 430,796 |
|  |  |
| $\$ 4,906,886$ | $\$ 5,199,404$ |
| $4,445,376$ | $4,729,270$ |
| $2,580,612$ | $2,687,566$ |
| $3,647,047$ | $3,832,840$ |
| 421,731 | 447,928 |

Financial Ratios at Period End:
Allowance for Loan Losses to Loans

| $2.16 \%$ | $2.23 \%$ |
| ---: | ---: |
| $\$ 13.52$ | $\$ 13.74$ |
| $8.59 \%$ | $8.61 \%$ |
| $10.93 \%$ | $10.37 \%$ |
|  |  |
| $\$ 0.32$ | $\$ 0.30$ |
| $42 \%$ | $36 \%$ |

\$5,001,349
4,560,953
2, 602,084
3,718,233 424,916

Balances at Period End:
Total Assets
Earning Assets
Total Gross Loans
Total Deposits
Shareholders' Equity

Book Value Per Share
Equity to Assets
Total Capital to Risk Adjusted Assets

Dividends Paid Per Share
$42 \%$
36\%
$\$ 0.64$
41\%

The above financial summary has been derived from the Company's unaudited consolidated financial statements. This information should be read in conjunction with those statements, notes and the other information included elsewhere herein.

* Adjusted to adopt Financial Accounting Standard 123 (revised 2004),
"Share-Based Payment." See Note 4.
** The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income on a tax-equivalent basis and noninterest income).
*** Yields on securities and certain loans have been adjusted upward to a "fully taxable equivalent" ("FTE") basis in order to reflect the effect of income which is exempt from federal income taxation at the current statutory tax rate.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Westamerica Bancorporation and subsidiaries (the "Company") reported second quarter 2006 net income of $\$ 24.5$ million or $\$ .77$ diluted earnings per share. These results compare to net income of $\$ 27.7$ million or $\$ 0.83$ per share for the same period of 2005 .

On a year-to-date basis, the Company reported net income for the six months ended June 30, 2006 of $\$ 50.6$ million or diluted earnings per share of $\$ 1.58$, compared with $\$ 50.0$ million or $\$ 1.51$ per share for the same period of 2005 . The second quarter of 2005 represents the first full quarter of operations following the March 1, 2005 acquisition of Redwood Empire Bancorp ("REBC").

Following is a summary of the components of net income for the periods indicated (dollars in thousands):

|  | Three months ended June 30, |  | $\begin{aligned} & \text { Six months } \\ & \text { June } 30, \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005* | 2006 |
| Net interest income (FTE) | \$51,503 | \$57,023 | \$105,477 |
| Provision for loan losses | (150) | (300) | (300) |
| Noninterest income | 14,061 | 15,479 | 27,701 |
| Noninterest expense | $(26,345)$ | $(27,089)$ | $(51,829)$ |
| Provision for income taxes (FTE) | $(14,575)$ | $(17,393)$ | $(30,438)$ |
| Net income | \$24,494 | \$27,720 | \$50,611 |
| Average diluted shares | 31,932 | 33,364 | 32,103 |
| Diluted earnings per share | \$0.77 | \$0.83 | \$1.58 |
| Average total assets | 4,948,443 | 5,170,029 | 5,001,349 |
| Net income (annualized) to average total assets | 1.99\% | $2.15 \%$ | $2.04 \%$ |

Net income for the second quarter of 2006 was $\$ 3.2$ million or $11.6 \%$ less than the same quarter of 2005, primarily attributable to lower net interest income (FTE) and noninterest income, partially offset by decreases in provision for loan losses, noninterest expense and income tax provision (FTE). The decrease in net interest income (FTE) (down $\$ 5.5$ million or $9.7 \%$ ) was the net result of lower average interest-earning assets and higher funding costs, partially offset by higher yields on earning assets and higher loan fee income. The loan loss provision decreased $\$ 150$ thousand or $50.0 \%$ from a year ago, reflecting Management's assessment of credit risk for the loan portfolio. Noninterest income decreased $\$ 1.4$ million or $9.2 \%$ mainly because the prior year period included a $\$ 1.3$ million gain on sale of real estate. Noninterest expense decreased $\$ 744$ thousand or $2.7 \%$. The provision for income taxes (FTE) decreased $\$ 2.8$ million or $16.2 \%$ primarily due to lower profitability, a higher
proportion of interest revenue attributable to tax-exempt municipal loans and securities, higher tax credits and refunds, and other tax preference items.

Comparing the first six months of 2006 to the prior year, net income increased $\$ 580$ thousand or $1.2 \%$ mostly due to lower loan loss provision, higher noninterest income, lower noninterest expense and lower tax provision (FTE), partly offset by a decrease in net interest income (FTE). The lower net interest income (FTE) was mainly caused by a lower volume of average interest-earning assets and higher funding costs, partially offset by higher yields on earnings assets and higher loan fee income. The loan loss provision decreased $\$ 300$ thousand or $50.0 \%$ to reflect Management's view on credit risk. Noninterest income rose mostly because the 2005 period included $\$ 4.9$ million in losses on sales of securities, which were realized in managing the Company's interest rate risk position following the REBC acquisition. Noninterest expense declined $\$ 1.1$ million or $2.1 \%$. The income tax provision (FTE) decreased $\$ 695$ thousand or $2.2 \%$ primarily due to a higher proportion of interest revenue attributable to tax-exempt municipal loans and securities, higher tax credits and refunds, and other tax preference items.

Page 14

Net Interest Income

Following is a summary of the components of net interest income for the periods indicated (dollars in thousands):

|  | Three months ended June 30, |  | Six months June 30 |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 |
| Interest and fee income | \$61,877 | \$61,456 | \$124, 344 |
| Interest expense | $(16,285)$ | $(10,746)$ | $(30,796)$ |
| FTE adjustment | 5,911 | 6,313 | 11,929 |
| Net interest income (FTE) | \$51,503 | \$57,023 | \$105,477 |
| Average earning assets | \$4,515,728 | \$4,719,635 | \$4,560,953 |
| Net interest margin (FTE) | $4.58 \%$ | $4.84 \%$ | $4.65 \%$ |

The Company's primary source of revenue is net interest income, or the difference between interest income earned on loans and investments and interest expense paid on interest-bearing deposits and borrowings. Net interest income (FTE) decreased during the second quarter of 2006 by $\$ 5.5$ million or $9.7 \%$ from the same period in 2005 to $\$ 51.5$ million, mainly due to lower average earning assets (down $\$ 204$ million) and higher rates paid on interest-bearing liabilities (up 77 basis points "bp"), partially offset by higher yields on earning assets excluding loan fees (up 24 bp ), a lower volume of interest-bearing liabilities (down $\$ 166$ million) and higher loan fee income.

Comparing the first six months of 2006 with the same period of 2005 , net interest income (FTE) decreased $\$ 6.6$ million or $5.9 \%$ primarily due to lower average earning assets and higher rates paid on interest-bearing liabilities,

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partially offset by higher yields on earning assets excluding loan fees and higher loan fee income.

Interest and Fee Income

Interest and fee income (FTE) for the second quarter of 2006 increased $\$ 19$ thousand from the same period in 2005 . The increase was caused by higher yields on earning assets and increased loan fee income (up $\$ 243$ thousand), offset by lower average earning assets.

The average earning asset decrease of $\$ 204$ million for the second quarter of 2006 compared to the same period in 2005 was due to declines in most earning asset categories except for growth in residential real estate loans (up $\$ 15$ million) and indirect consumer loans (up $\$ 9$ million). The loan portfolio declined $\$ 82$ million mostly due to decreases in commercial real estate loans (down $\$ 43$ million), commercial loans (down $\$ 42$ million) and personal credit lines (down $\$ 15$ million). Competitive loan pricing and loosened underwriting standards in the banking industry are limiting the opportunity to originate commercial loans which will remain profitable throughout the duration of the loans, in Management's opinion. Current interest rate spreads between loan origination yields and the rates paid on deposits and other funding sources are very narrow. Such interest rate spreads could be pressured in the near-term as funding costs rise while many loan yields are generally fixed in nature. As a result, the Company has not take an aggressive posture relative to current loan and investment portfolio growth.

Average total investments decreased $\$ 121$ million for the second quarter of 2006 compared with the same period in 2005 primarily due to paydowns, calls, and maturities of mortgage backed securities and collateralized mortgage obligations (down $\$ 51$ million), municipal securities (down $\$ 37$ million) and U.S. government sponsored entity obligations (down $\$ 27$ million).

The average yield on the Company's earning assets, excluding loan fee income, increased from 5.71\% in the second quarter of 2005 to $5.95 \%$ in the same period in 2006 (up 24 bp ). The composite yield on loans, excluding loan fees, rose 33 bp to 6.48\% primarily due to increases in construction loans (up 163 bp ), commercial loans (up 75 bp ) and personal credit lines (up 188 bp ).

The investment portfolio yield rose 9 bp to 5.25\%, mainly attributable to increases in the yield on U.S. government sponsored entity obligations (up 26 bp) and mortgage backed securities and collateralized mortgage obligations (up $21 \mathrm{bp})$, partially offset by declines in the yields on corporate securities and municipal securities (down 9 bp).

Comparing the first two quarters of 2006 with the corresponding period a year ago, interest and fee income (FTE) was up $\$ 5.1$ million or $3.9 \%$. The increase largely resulted from higher yields on earning assets and increased loan fee income (up $\$ 74$ thousand), partially offset by lower average earning assets.

The average yield on earning assets excluding loan fees for the first half of 2006 was 5.96\% compared with 5.66\% in the corresponding period of 2005 . The loan portfolio yield excluding loan fees for the first half of 2006 compared with the same period of 2005 was higher by 37 bp , due to increases in personal credit lines (up 175 bp ), construction loans (up 158 bp ) and commercial loans (up 88 bp).

The investment portfolio yield rose by 30 bp . The increase resulted mostly from higher yields on U.S. government sponsored obligation (up 24 bp ) and mortgage backed securities and collateralized mortgage obligations (up 22 bp), net of decreases in yields on corporate securities and municipal securities (down 11 bp ).

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Page 15

Average earning assets decreased $\$ 58$ million or $1.3 \%$ for the first half of 2006 compared with the same period of 2005, due to a lower volume of the investment portfolio, offset by loan growth mostly as a result of the REBC acquisition. In the first six months of 2005, the Company sold approximately $\$ 196$ million in securities available for sale to manage its interest rate risk position in light of the REBC acquisition. Average investments declined \$138 million mainly due to decreases in U.S. government sponsored entity obligations (down $\$ 83$ million) and mortgage backed securities and collateralized mortgage obligations (down $\$ 40$ million). The loan portfolio grew $\$ 79$ million, the net result of increases in residential real estate loans (up $\$ 51$ million), commercial real estate loans (up $\$ 35$ million) and construction loans (up $\$ 15$ million), partially offset by declines in commercial loans (down $\$ 13$ million) and personal credit lines (down $\$ 10$ million).

## Interest Expense

Interest expense in the second quarter of 2006 increased $\$ 5.5$ million or $51.5 \%$ compared with the same period in 2005. The increase was attributable to higher rates paid on the interest-bearing liabilities, partially offset by a decrease in those liabilities.

The average rate paid on interest-bearing liabilities increased from 1.30\% in the second quarter of 2005 to $2.07 \%$ in the same quarter of 2006 . Rates paid on most liabilities moved with general market conditions. The average rate on federal funds purchased rose 197 bp. Rates on deposits increased as well, including those on CDs over $\$ 100$ thousand, which rose 172 bp ; and on retail CDs, which went up by 60 bp .

Interest-bearing liabilities declined $\$ 166$ million or $5.0 \%$ for the second quarter of 2006 over the same period of 2005 . Most categories of deposits declined including money market savings (down $\$ 147$ million), retail CDs (down $\$ 64$ million), partially offset by a $\$ 55$ million increase in CDs over $\$ 100$ thousand. Federal funds purchased and long term debt declined $\$ 36$ million and $\$ 3$ million, respectively. The decline was more than offset by a $\$ 58$ million increase in other short-term borrowings, which represent customer balances in sweep and repurchase facilities.

Comparing the first half of 2006 to the corresponding period of 2005 , interest expense rose $\$ 11.7$ million or $61.2 \%$, due to higher rates paid on interest-bearing liabilities, partially offset by a decline in such liabilities.

Rates paid on liabilities averaged 1.94\% during the first six months of 2006 compared to $1.19 \%$ in the first six months of 2005 . Rates on most interest-bearing liabilities moved up with the general trend in the market. The average rate paid on federal funds purchased rose 196 bp . Rates on most deposits were also higher. CDs over $\$ 100$ thousand rose 166 bp and retail CDs increased by 53 bp.

Interest-bearing liabilities declined $\$ 46.4$ million or $1.4 \%$ over the first half of 2005. Money market savings and retail CDs decreased $\$ 118$ million and $\$ 41$ million, respectively. Federal funds decreased $\$ 20$ million. The decline was partially offset by increases in CDs over $\$ 100$ thousand (up $\$ 75$ million), other short-term borrowings, which represent customer balances in sweep and repurchase facilities (up $\$ 48$ million), and long-term debt (up $\$ 4$ million).

In all periods, the Company has attempted to continue increasing the balances of more profitable, lower-cost transaction accounts in order to minimize the

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cost of funds.
Net Interest Margin (FTE)
The following summarizes the components of the Company's net interest margin for the periods indicated:


During the second quarter of 2006 , the net interest margin declined 26 bp compared to the same period in 2005. Rates paid on interest-bearing liabilities climbed faster than yields on earning assets, resulting in a 51 bp decline in net interest spread. The decline in the net interest spread was partially mitigated by the higher value of noninterest bearing funding sources. While the average balance of these sources decreased $\$ 71$ million or $5.1 \%$, their value increased 25 bp because of the higher market rates of interest at which they could be invested.

The net interest margin in the first half of 2006 declined by 22 bp when compared with the corresponding period of 2005. Earning asset yields increased 30 bp and the cost of interest-bearing liabilities rose by 75 bp , resulting in a 45 bp decrease in the interest spread. Noninterest bearing funding sources declined $\$ 15$ million or $1.1 \%$, their margin contribution increased by 23 bp .

Page 16
Summary of Average Balances, Yields/Rates and Interest Differential
The following tables present, for the periods indicated, information regarding the Company's consolidated average assets, liabilities and shareholders' equity, the amount of interest income from average earning assets and the resulting yields, and the amount of interest expense paid on interest-bearing liabilities and the resulting rates paid. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual status only to the extent cash payments have been received and applied as interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income which is exempt from federal income taxation at the current statutory tax rate (dollars in thousands).

For the three months June 30, 2006

|  | Interest |
| :---: | :---: |
| Average | Income/ |
| Balance | Expense |

Assets:
Money market assets and funds sold
Investment securities:
Available for sale
Taxable 398,032
Tax-exempt
Held to maturity
Taxable
Tax-exempt
Loans:
Commercial
Taxable
Tax-exempt
Commercial real estate
Real estate construction
Real estate residential
Consumer

Total loans

Total earning assets
Other assets

Total assets

Liabilities and shareholders' equity
Deposits:
Noninterest bearing demand
Savings and interest-bearing
transaction
Time less than $\$ 100,000$
Time $\$ 100,000$ or more

Total interest-bearing deposits
Short-term borrowed funds
Debt financing and notes payable

Total interest-bearing liabilities
Other liabilities
Shareholders' equity

Total liabilities and shareholders' equity

Net interest spread (1)
(1) Net interest spread represents the average yield earned on earning assets minus the average rate paid on interest-bearing liabilities.
(2) Net interest margin is computed by calculating the difference between interest income and expense (annualized), divided by the average balance of
earning assets.

Page 17

Assets:
Money market assets and funds sold
Investment securities:
Available for sale
Taxable
Tax-exempt
Held to maturity
Taxable
Tax-exempt
Loans:
Commercial:
Taxable
Tax-exempt
Commercial real estate
Real estate construction
Real estate residential
Consumer

## Total loans

Total earning assets
Other assets

Total assets

Liabilities and shareholders' equity:
Deposits:
Noninterest bearing demand
Savings and interest-bearing
transaction
Time less than $\$ 100,000$
Time $\$ 100,000$ or more

Total interest-bearing deposits
Short-term borrowed funds
Debt financing and notes payable
Total interest-bearing liabilities
Other liabilities
Shareholders' equity

Total liabilities and shareholders' equity

For the three months June 30, 2005

Interest
Average Income/
Balance Expense

| 444,661 | 4,760 |
| :---: | :---: |
| 266,299 | 4,873 |
| 731,214 | 7,264 |
| 606,134 | 9,523 |
| 394,956 | 6,921 |
| 249,472 | 4,132 |
| 956,931 | 16,905 |
| 80,254 | 1,446 |
| 496,133 | 5,589 |
| 492,917 | 6,355 |
| 2,670,663 | 41,348 |
| $\begin{array}{r} 4,719,635 \\ 450,394 \end{array}$ | 67,769 |
| \$5,170,029 |  |


| \$1,387,984 | \$-- |
| :---: | :---: |
| 1,763,669 | 1,310 |
| 307,118 | 1,542 |
| 448,104 | 2,602 |
| 2,518,891 | 5,454 |
| 745,499 | 4,655 |
| 40,377 | 637 |
| 3,304,767 | 10,746 |
| 46,482 |  |
| 430,796 |  |
| \$5,170,029 |  |

(1) Net interest spread represents the average yield earned on earning assets minus the average rate paid on interest-bearing liabilities.
(2) Net interest margin is computed by calculating the difference between interest income and expense (annualized), divided by the average balance of earning assets.

For the six months enc June 30, 2006

|  | Interest |
| :---: | :---: |
| Average | Income/ |
| Balance | Expense |

Assets:
Money market assets and funds sold
Investment securities: Available for sale

Taxable 404,534 8,631
Tax-exempt
Held to maturity
Taxable
Tax-exempt
Loans:
Commercial:
Taxable
Tax-exempt
Commercial real estate
Real estate construction
Real estate residential
Consumer
Total loans

Total earning assets
Other assets

Total assets

Liabilities and shareholders' equity:
Deposits:
Noninterest bearing demand
Savings and interest-bearing
transaction
Time less than $\$ 100,000$
Time $\$ 100,000$ or more

Total interest-bearing deposits
Short-term borrowed funds
Debt financing and notes payable

253, 722
9,249
713,479 15,236
586,298 18,182

357,142 14,757
250,250 8,073
918,606 33,404
77,750 3,361
510,279 11,793
488,058 13,585

| $2,602,085$ | 84,973 |
| :---: | :---: |

4,560,953
136,273
440,396
$\$ 5,001,349$
$=============$

| \$1,336,214 | \$-- |
| :---: | :---: |
| 1,631,228 | 2,677 |
| 248,398 | 3,041 |
| 502,393 | 9,536 |
| $2,382,019$ | 15,254 |
| 752,622 | 14,366 |
| 37,569 | 1,176 |

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```
Total interest-bearing liabilities Other liabilities Shareholders' equity
Total liabilities and shareholders' equity
Net interest spread (1)
Net interest income and interest margin (2)
(1) Net interest spread represents the average yield earned on earning assets minus the average rate paid on interest-bearing liabilities.
(2) Net interest margin is computed by calculating the difference between interest income and expense (annualized), divided by the average balance of earning assets.
```

$3,172,210$
68,009
424,916
$-=-----------$
$\$ 5,001,349$
$=============$

Page 19

For the six months end June 30, 2005

|  | Interest |
| :---: | :---: |
| Average | Income / |
| Balance | Expense |

Assets:

| Money market assets and funds sold | \$686 | \$1 |
| :---: | :---: | :---: |
| Investment securities: |  |  |
| Available for sale |  |  |
| Taxable | 514,031 | 10,878 |
| Tax-exempt | 268,344 | 9,822 |
| Held to maturity |  |  |
| Taxable | 735,800 | 14,553 |
| Tax-exempt | 577,735 | 18,207 |
| Loans: |  |  |
| Commercial |  |  |
| Taxable | 372,063 | 12,622 |
| Tax-exempt | 248,513 | 8,232 |
| Commercial real estate | 883,369 | 31,659 |
| Real estate construction | 62,995 | 2,256 |
| Real estate residential | 458,928 | 10,195 |
| Consumer | 496,818 | 12,720 |
| Total loans | 2,522,686 | 77,684 |
| Total earning assets | 4,619,282 | 131,145 |
| Other assets | 398,049 |  |
| Total assets | \$5, 017,331 |  |
| Liabilities and shareholders' equity: |  |  |
| Deposits: |  |  |
| Noninterest bearing demand | \$1,351,234 | \$-- |

```
    Savings and interest-bearing
        transaction
    Time less than $100,000
    Time $100,000 or more
    Total interest-bearing deposits
Short-term borrowed funds
Debt financing and notes payable
    Total interest-bearing liabilities
Other liabilities
Shareholders' equity
    Total liabilities and shareholders' equity
Net interest spread (1)
Net interest income and interest margin (2)
```

| 1,744,122 | 2,436 |
| :---: | :---: |
| 289,290 | 2,780 |
| 427,068 | 4,595 |
| 2,460,480 | 9,811 |
| 724,483 | 8,224 |
| 33,629 | 1,067 |
| 3,218,592 | 19,102 |
| 45,293 |  |
| 402,212 |  |
| \$5,017,331 |  |

(1) Net interest spread represents the average yield earned on earning assets minus the average rate paid on interest-bearing liabilities.
(2) Net interest margin is computed by calculating the difference between interest income and expense (annualized), divided by the average balance of earning assets.

Page 20

Summary of Changes in Interest Income and Expense due to Changes in Average Asset \& Liability Balances and Yields Earned \& Rates Paid

The following tables set forth a summary of the changes in interest income and interest expense due to changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components (dollars in thousands).

Three months ended June compared with three mon ended June 30, 2005

Volume
Rate

Interest and fee income:
Money market assets and funds sold \$0 \$1 Investment securities:

Available for sale
Taxable
Tax-exempt (249)
Held to maturity
Taxable
Tax-exempt
Loans:
Commercial:
Taxable
Tax-exempt
Commercial real estate
Real estate construction
Real estate residential
Consumer
Total loans
Total earning assets
Interest expense:
Deposits:
Savings and interest-bearing
transaction
Time less than \$100,000
Time \$100,ooo or more
Total interest-bearing deposits
Increase (decrease) in Net Interest Income
Short-term borrowed funds
Debt financing and notes payable
Total interest-bearing liabilities
Inere

Six months ended June 30 compared with six mont ended June 30, 2005

Volume
Rate

Interest and fee income:

| Money market assets and funds sold | \$0 | \$1 |
| :---: | :---: | :---: |
| Investment securities: |  |  |
| Available for sale |  |  |
| Taxable | $(2,335)$ | 88 |
| Tax-exempt | (533) | (40) |
| Held to maturity |  |  |
| Taxable | (451) | 1,134 |
| Tax-exempt | 265 | (290) |
| Loans: |  |  |
| Commercial: |  |  |
| Taxable | (523) | 2,658 |
| Tax-exempt | 57 | (216) |
| Commercial real estate | 1,276 | 469 |
| Real estate construction | 586 | 519 |
| Real estate residential | 1,175 | 423 |

Consumer
Total loans
Total earning assets
Interest expense:
Deposits:
Savings and interest-bearing
transaction
Time less than \$100,000
Time $\$ 100,000$ or more
Total interest-bearing deposits
Short-term borrowed funds
Debt financing and notes payable
Total interest-bearing liabilities
Increase (decrease) in Net Interest Income

| (228) | 1,093 |
| :---: | :---: |
| 2,343 | 4,946 |
| (711) | 5,839 |


| (165) | 406 |
| :---: | :---: |
| (430) | 691 |
| 927 | 4,014 |
| 332 | 5,111 |
| 331 | 5,811 |
| 124 | (15) |


| 787 | 10,907 |
| :---: | :---: |

$(\$ 1,498) \quad(\$ 5,068)$

Page 22
Provision for Credit Losses

The level of the provision for credit losses during each of the periods presented reflects the Company's continued efforts to manage credit costs by enforcing underwriting and administration procedures and aggressively pursuing collection efforts with troubled debtors. The Company provided $\$ 150$ thousand for loan losses in the second quarter of 2006 , compared with $\$ 300$ thousand in the second quarter of 2005. For the first six months of 2006 and 2005, $\$ 300$ thousand and $\$ 600$ thousand were provided in each respective period. The provision reflects management's assessment of credit risk in the loan portfolio for each of the periods presented. For further information regarding net credit losses and the allowance for credit losses, see the "Classified Assets" section of this report.

Noninterest Income
The following table summarizes the components of noninterest income for the periods indicated (dollars in thousands).

| 2006 | 2005 | 2006 |
| :---: | :---: | :---: |
| \$7,186 | \$7,542 | \$14,269 |
| 2,392 | 2,417 | 4,778 |
| 717 | 709 | 1,395 |
| 876 | 811 | 1,704 |
| 488 | 429 | 934 |
| 363 | 339 | 661 |

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| Trust fees | 287 | 309 | 569 |
| :---: | :---: | :---: | :---: |
| Official check issuance income | 373 | 267 | 706 |
| Mortgage banking income | 49 | 67 | 99 |
| Securities losses | 0 | 0 | 0 |
| Gain on sale of real estate | 0 | 1,331 | 0 |
| Other noninterest income | 1,330 | 1,258 | 2,586 |
| Total | \$14,061 | \$15,479 | \$27,701 |

Noninterest income for the second quarter of 2006 decreased by $\$ 1.4$ million or $9.2 \%$ from the same period in 2005 primarily because 2005 included a $\$ 1.3$ million gain on sale of real estate. Service charges on deposits declined \$356 thousand or $4.7 \%$ mainly due to decreases in deficit fees charged on analyzed accounts (down $\$ 207$ thousand or $12.0 \%$ ) resulting primarily from the higher earnings credit rate allocated to customers' compensating balances. Decreases in return item charges (down $\$ 108$ thousand or 15.9\%) and DDA activity also contributed to reducing service charges on deposits. Official check issuance income contributed to increasing noninterest income mostly due to the higher earnings credit rate received on outstanding items.

In the first half of 2006 , noninterest income increased $\$ 5.0$ million or $22.2 \%$ compared with the same period of the previous year primarily because 2005 included $\$ 4.9$ million in losses on sales of securities, which were realized in managing the Company's interest rate risk position following the REBC acquisition. The previous year also included a $\$ 1.3$ million gain on sale of real estate. Merchant credit card fees increased $\$ 1.1$ million or $28.6 \%$ attributable to the acquisition of REBC's merchant card processing unit in March of 2005. Official check issuance income increased $\$ 214$ thousand or $43.5 \%$ due to the higher earnings credit rate. Debit card fees increased \$195 thousand or $12.9 \%$ mainly due to increased usage. Other service fees rose $\$ 100$ thousand or $12.0 \%$ largely due to higher internet banking income. Service charges on deposits declined $\$ 200$ thousand or $1.4 \%$ largely due to a decrease in deficit fees charged on analyzed accounts (down $\$ 224$ thousand or $6.8 \%$ as a result of the higher earnings credit rate, lower returned item charges and DDA activity, partially offset by an increase in overdraft fees (up $\$ 205$ thousand or 3.1\%).

## Page 23

Noninterest Expense

The following table summarizes the components of noninterest expense for the periods indicated (dollars in thousands).

|  | Three mon June | ended | Six months June 30 |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 |
| Salaries and related benefits | \$13,559 | \$13,956 | \$26,816 |
| Occupancy | 3,267 | 3,230 | 6,499 |
| Data processing services | 1,531 | 1,539 | 3,065 |
| Equipment | 1,315 | 1,313 | 2,581 |

Amortization of deposit intangibles
Courier service
Professional fees
Telephone
Postage
Stationery and supplies
Customer checks
Operational losses
Loan expense
Advertising/public relations
Correspondent Service Charges
Other noninterest expense

Total

| 1,016 | 1,092 | 2,056 |
| ---: | ---: | ---: |
| 909 | 964 | 1,831 |
| 833 | 604 | 1,291 |
| 466 | 553 | 898 |
| 397 | 376 | 807 |
| 272 | 304 | 542 |
| 263 | 240 | 553 |
| 255 | 200 | 443 |
| 236 | 232 | 430 |
| 219 | 275 | 453 |
| 207 | 264 | 390 |
| 1,600 | 1,947 | 3,174 |


| $\$ 26,345$ | $\$ 27,089$ | $\$ 51,829$ |
| :---: | :---: | :---: |

$904 \quad 974$

Average full time equivalent staff
Noninterest expense to revenues (FTE)
$40.18 \%$
37.36\%
38.92\%

Noninterest expense decreased $\$ 744$ thousand or $2.7 \%$ in the second quarter of 2006 compared to the same period in 2005. Salaries and related benefits decreased $\$ 397$ thousand or $2.8 \%$, the net result of a $\$ 607$ thousand decrease in salaries and a $\$ 210$ thousand increase in incentive and other benefit plans. The decrease in regular salaries was attributable to the effect of a smaller workforce through attrition and payment made in 2005 to non-continuing REBC employees, partially offset by annual merit increases to continuing staff. Other noninterest expense declined $\$ 348$ thousand or $17.9 \%$ mostly due to lower cost of corporate insurance, declines in travel expense and other operating expenses. Professional fees rose $\$ 229$ thousand or $37.9 \%$ mostly due to a $\$ 277$ thousand increase in legal fees.

In the first six months of 2006, noninterest expense declined $\$ 1.1$ million or $2.1 \%$ compared with the corresponding period of 2005. Salaries and related benefits declined $\$ 1.0$ million or $3.7 \%$ mostly due to a $\$ 820$ thousand decrease in regular salary as a result of fewer employees, partially offset by annual merit increases, and a decline in the cost of benefit programs. Other noninterest expense decreased $\$ 594$ thousand or $15.8 \%$ primarily due to a $\$ 353$ thousand decrease in corporate insurance costs, and declines in travel expense and other operating expenses. The $\$ 183$ thousand or $16.9 \%$ decline in telephone expense was largely attributable to savings from changing providers.
Correspondent service charges and stationery and supplies expense decreased $\$ 124$ thousand or $24.1 \%$ and $\$ 110$ thousand or $16.9 \%$, respectively. The $\$ 559$ thousand or $37.3 \%$ increase in amortization of identifiable intangibles resulted from the REBC acquisition. Occupancy expense rose $\$ 318$ thousand, or 5.1\%, also due to the REBC acquisition.

Provision for Income Tax
During the second quarter of 2006 , the Company recorded income tax expense (FTE) of $\$ 14.6$ million, $\$ 2.8$ million or $16.2 \%$ lower than the second quarter of 2005. The current quarter provision represents an effective tax rate of $37.3 \%$, compared to $38.3 \%$ for the second quarter of 2005. On a year-to-date basis, the income tax provision (FTE) was $\$ 30.4$ million for 2006 compared with $\$ 31.1$ million for 2005. The effective tax rate of $37.6 \%$ for the first half of 2006 is lower than the $37.9 \%$ for the same period of 2005 . The lower tax rates in 2006 are due to tax credits and other benefits realized from additional investments in low income housing projects, a higher proportion of tax-exempt income from municipal bonds and loans, tax refunds and other tax items.

## Classified Assets

The Company closely monitors the markets in which it conducts its lending operations and continues its strategy to control exposure to loans with high credit risk and to increase diversification of earning assets. Loan reviews are performed using grading standards and criteria similar to those employed by bank regulatory agencies. Loans receiving lesser grades fall under the "classified" category, which includes all nonperforming and potential problem loans, and receive an elevated level of attention to ensure collection. Other real estate owned is recorded at the lower of cost or market value less estimated disposition costs.

Page 24

The following is a summary of classified loans and other real estate owned on the dates indicated (dollars in thousands):

|  | At June 30, |  | $\begin{aligned} & \text { At } \\ & \text { ember } 31 \text {, } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  |  | --- |  |
|  | 2006 | 2005 | 2005 |
| Classified loans | \$25,682 | \$37,615 | \$29,997 |
| Other real estate owned | 656 | 40 | 0 |
| Classified loans and other real estate owned | \$26,338 | \$37,655 | \$29,997 |
| Allowance for loan losses / |  |  |  |
| classified loans | 217\% | 159\% | 186\% |

Classified loans at June 30,2006 , decreased $\$ 11.9$ million or $31.7 \%$ from a year ago mainly due to 14 loan payoffs totaling $\$ 22.1$ million, a transfer to other real estate owned and upgrades, partially offset by nine loan downgrades totaling $\$ 9.1$ million. Classified loans at June 30,2006 , declined $\$ 4.3$ million or $14.4 \%$ from December 31,2005 mostly due to seven loan payoffs totaling $\$ 16.3$ million, a transfer to other real estate owned and upgrades, partially offset by eight loan downgrades totaling $\$ 7.9$ million.

Other real estate owned increased $\$ 616$ thousand from a year ago and rose $\$ 656$ thousand from December 31, 2005 because collateral for one commercial real estate loan was foreclosed in the second quarter of 2006 .

Nonperforming Loans and Other Real Estate Owned

Nonperforming loans include nonaccrual loans and loans 90 days past due as to principal or interest and still accruing. Loans are placed on nonaccrual status when they become 90 days or more delinquent, unless the loan is well secured and in the process of collection. Interest previously accrued on loans placed on nonaccrual status is charged against interest income. In addition, loans secured by real estate with temporarily impaired values and commercial loans to borrowers experiencing financial difficulties are placed on nonaccrual status even though the borrowers continue to repay the loans as scheduled. Such loans are classified as "performing nonaccrual" and are included in total nonperforming assets. When the ability to fully collect nonaccrual loan principal is in doubt, cash payments received are applied against the principal balance of the loan until such time as full collection
of the remaining recorded balance is expected. Any subsequent interest received is recorded as interest income on a cash basis.

The following is a summary of nonperforming loans and other real estate owned on the dates indicated (dollars in thousands):

|  | At Ju | 30, | At |
| :---: | :---: | :---: | :---: |
|  | $2006$ | $2005$ | $\begin{aligned} & \text { ember 31, } \\ & 2005 \end{aligned}$ |
| Performing nonaccrual loans | \$3,899 | \$6,072 | \$4,256 |
| Nonperforming nonaccrual loans | 1,613 | 1,560 | 2,068 |
| Total nonaccrual loans | 5,512 | 7,632 | 6,324 |
| Loans 90 days past due and still accruing | 114 | 84 | 162 |
| Total nonperforming loans | 5,626 | 7,716 | 6,486 |
| Other real estate owned | 656 | 40 | 0 |
| Total | \$6,282 | \$7,756 | \$6,486 |
| As a percentage of total loans | $0.24 \%$ | $0.29 \%$ | $0.24 \%$ |

Performing nonaccrual loans at June 30,2006 decreased $\$ 2.2$ million or $35.8 \%$ and $\$ 357$ thousand or $8.4 \%$ from a year ago and December 31, 2005, respectively, as a result of loans being returned to accrual status, payoffs, loans being placed on nonperforming nonaccrual, chargeoffs and new loans being placed on nonaccrual.

Nonperforming nonaccrual loans at June 30,2006 increased $\$ 53$ thousand or $3.4 \%$ from a year ago and declined $\$ 455$ thousand or $22.0 \%$ from December 31, 2005. The change was the net result of loans being returned to accrual status or being charged off or paid off, and others being added to nonperforming nonaccrual.

Changes in other real estate owned are discussed above under "Classified Assets".

The Company had no restructured loans as of June 30, 2006, June 30, 2005 and December 31, 2005.

The amount of gross interest income that would have been recorded for nonaccrual loans for the three and six month periods ended June 30, 2006 , if all such loans had performed in accordance with their original terms, was $\$ 143$ thousand and $\$ 262$ thousand, respectively, compared to $\$ 150$ thousand and $\$ 274$ thousand, respectively, for the second quarter and the first half of 2005 .

Page 25

The amount of interest income that was recognized on nonaccrual loans from all

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cash payments, including those related to interest owed from prior years, made during the three and six months ended June 30, 2006, totaled $\$ 93$ thousand and $\$ 153$ thousand, respectively, compared to \$120 thousand and \$285 thousand, respectively, for the comparable periods in 2005 . These cash payments represent annualized yields of $5.78 \%$ and $5.01 \%$, respectively, for the second quarter and the first six months of 2006 compared to $6.02 \%$ and $7.88 \%$, respectively, for the second quarter and the first half of 2005.

Total cash payments received during the second quarter of 2006 which were applied against the book balance of nonaccrual loans outstanding at June 30 , 2006, totaled approximately $\$ 15$ thousand compared with $\$ 77$ thousand for the same period in 2005. Cash payments received totaled $\$ 47$ thousand for the six months ended June 30, 2006 compared with $\$ 228$ thousand for the corresponding period in 2005.

Management believes the overall credit quality of the loan portfolio continues to be sound; however, nonperforming assets could fluctuate from period to period. The performance of any individual loan can be affected by external factors such as the interest rate environment, economic conditions or factors particular to the borrower. No assurance can be given that additional increases in nonperforming loans and other real estate owned will not occur in the future.

Allowance for Credit Losses

The Company's allowance for credit losses is maintained at a level considered adequate to provide for losses that can be estimated based upon specific and general conditions. These include conditions unique to individual borrowers, as well as overall credit loss experience, the amount of past due, nonperforming loans and classified loans, recommendations of regulatory authorities, prevailing economic conditions and other factors. A portion of the allowance is specifically allocated to impaired and other identified loans whose full collectibility is uncertain. Such allocations are determined by Management based on loan-by-loan analyses. A second allocation is based in part on quantitative analyses of historical credit loss experience, in which criticized and classified credit balances identified through an internal credit review process are analyzed using a linear regression model to determine standard loss rates. The results of this analysis are applied to current criticized and classified loan balances to allocate the reserve to the respective segments of the loan portfolio. In addition, loans with similar characteristics not usually criticized using regulatory guidelines are analyzed based on the historical loss rates and delinquency trends, grouped by the number of days the payments on these loans are delinquent. Last, allocations are made to general loan categories based on commercial office vacancy rates, mortgage loan foreclosure trends, agriculture commodity prices, and levels of government funding. The remainder of the reserve is considered to be unallocated and is established at a level considered necessary based on relevant economic conditions and available data, including unemployment statistics, unidentified economic and business conditions, the quality of lending management and staff, credit quality trends, concentrations of credit, and changing underwriting standards due to external competitive factors. Management considers the $\$ 59.4$ million allowance for credit losses to be adequate as a reserve against losses as of June 30, 2006.

The following table summarizes the credit loss provision, net credit losses and allowance for credit losses for the periods indicated (dollars in thousands) :

|  | June 30, |  | June 3 |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 |
| Balance, beginning of period | \$59,456 | \$59,859 | \$59,536 |
| Credit loss provision | 150 | 300 | 300 |
| Allowance acquired through merger | 0 | 0 | 0 |
| Loans charged off | (645) | (754) | $(1,763)$ |
| Recoveries of previously charged off loans | 411 | 457 | 1,299 |
| Net credit losses | (234) | (297) | (464) |
| Balance, end of period | \$59,372 | \$59,862 | \$59,372 |
| Components: |  |  |  |
| Allowance for loan losses | \$55,684 | \$59,862 | \$55,684 |
| Reserve for unfunded credit commitments (1) | 3,688 | -- | 3,688 |
| Allowance for credit losses | \$59,372 | \$59,862 | \$59,372 |
| Allowance for loan losses / loans outstanding | 2.16\% | 2.23\% |  |

(1) Effective December 31, 2005, the Company transferred the portion of the allowance for credit losses related to lending commitments and letters of credit to other liabilities.

Asset and Liability Management
The fundamental objective of the Company's management of assets and liabilities is to maximize its economic value while maintaining adequate liquidity and a conservative level of interest rate risk.

Interest rate risk is the most significant market risk affecting the Company. Interest rate risk results from many factors. Assets and liabilities may mature or reprice at different times. Assets and liabilities may reprice at the same time but by different amounts. Short-term and long-term market interest rates may change by different amounts. The remaining maturity of various assets or liabilities may shorten or lengthen as interest rates change. In addition, interest rates may have an indirect impact on loan demand, credit losses, and other sources of earnings such as account analysis fees on commercial deposit accounts, official check fees and correspondent bank service charges.

Page 26
Rising short-term interest rates are slowing growth of lower-costing deposit products, placing more reliance on higher-cost certificates of deposit and wholesale funding. Competitive loan pricing and loosened underwriting standards in the banking industry are limiting the opportunity to originate commercial loans which will remain profitable throughout the duration of the loans, in Management's opinion. Current interest rate spreads between loan origination yields and the rates paid on deposits and other funding sources are very narrow. Such interest rate spreads could be pressured in the near-term as funding costs rise while many loan yields are generally fixed in

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nature. As a result, the Company has not take an aggressive posture relative to current loan growth. The interest rate spread is also very narrow in regard to bond investments. As such, Westamerica has not been making additional investments in bonds. The Company's exposure to interest rate risk has declined during the first six months of 2006 . Lower loan volumes, particularly commercial real estate, and a seasoning investment portfolio have reduced the duration of the Company's earning assets, while the duration of its funding has not changed by a meaningful amount. Management continues to monitor the interest rate environment as well as economic conditions and other conditions it deems relevant in managing the Company's exposure to interest rate risk.

In adjusting the Company's asset/liability position, Management attempts to manage interest rate risk while enhancing net interest margin and net interest income. At times, depending on expected increases or decreases in general interest rates, the relationship between long and short term interest rates, market conditions and competitive factors, Management may adjust the Company's interest rate risk position in order to manage its net interest margin and net interest income. The Company's results of operations and net portfolio values remain subject to changes in interest rates and to fluctuations in the difference between long and short term interest rates.

Management assesses interest rate risk by comparing the Company's most likely earnings plan with various earnings models using many interest rate scenarios that differ in the direction of interest rate changes, the degree of change over time, the speed of change and the projected shape of the yield curve. For example, assuming an increase of 50 bp in the federal funds rate and an increase of 15 bp in the 10 year Constant Maturity Treasury Bond yield during the same period, estimated earnings at risk would be approximately $1.5 \%$ of the Company's most likely net income plan over the next twelve months. Simulation estimates depend on, and will change with, the size and mix of the actual and projected balance sheet at the time of each simulation.

The Company does not currently engage in trading activities or use derivative instruments to control interest rate risk, even though such activities may be permitted with the approval of the Company's Board of Directors.

## Liquidity

The Company's principal source of asset liquidity is investment securities available for sale and principal payments from consumer loans. At June 30, 2006, investment securities available for sale totaled $\$ 620$ million, representing a decrease of $\$ 42$ million from December 31, 2005. At June 30, 2006, indirect auto loans totaled $\$ 409.5$ million, which were experiencing stable monthly principal payments of approximately $\$ 20$ million. In addition, at June 30, 2006, the Company had customary lines for overnight borrowings from other financial institutions in excess of $\$ 700$ million and a $\$ 35$ million line of credit, under which $\$ 22.8$ million was outstanding. Additionally, as a member of the Federal Reserve System, the Company has access to borrowing from the Federal Reserve. The Company's short-term debt rating from Fitch Ratings is F1. Management expects the Company can access short-term debt financing if desired. The Company's long-term debt rating from Fitch Ratings is A with a stable outlook. Management is confident the Company could access additional long-term debt financing if desired.

The Company generates significant liquidity from its operating activities. The Company's profitability during the first six months of 2006 and 2005 contributed to substantial operating cash flows of $\$ 56.3$ million and $\$ 47.9$ million, respectively. In the first half of 2006 , operating activities and retained earnings from prior years provided cash for $\$ 47.8$ million of Company stock repurchases, $\$ 20.3$ million in shareholder dividends and $\$ 3.3$ million for repayment of long term debt. Similarly, in 2005, operating activities and retained earnings from prior years provided cash for $\$ 19.3$ million in
shareholder dividends, $\$ 3.3$ million for repayment of long term debt and $\$ 45.5$ million utilized to repurchase common stock.

The Company's investing activities were also a net source of cash in the first six months of 2006. Proceeds from maturing investment securities of $\$ 128.7$ million were only partially reinvested, for a net increase in cash of \$123.7 million. Other investing activities included net loan repayments of $\$ 90.7$ million. This cash inflow offset a $\$ 199$ million decrease in customers' deposits and a $\$ 28.7$ million reduction in short-term borrowings.

In the first six months of 2005, the Company's primary investment was the REBC acquisition. The Company paid cash of $\$ 35.2$ million and issued 1.6 million shares of its common stock to REBC shareholders in exchange for $\$ 435$ million loans, $\$ 47$ million investment securities, $\$ 370$ million deposits, a merchant card processing business, and other assets and liabilities. In the first six months of 2005, the Company also sold approximately $\$ 196$ million in securities available for sale to manage its interest rate risk position in light of the REBC acquisition. The Company also divested approximately $\$ 34$ million in deposits in a branch sale required by regulators in approving the REBC acquisition.

## Page 27

The Company anticipates maintaining its cash levels in 2006 mainly through profitability and retained earnings. It is anticipated that loan demand will be moderate during the remainder of 2006, although such demand will be dictated by economic conditions. A highly competitive environment for deposits has developed as short-term interest rates have steadily increased. The Company aggressively solicits non-interest bearing demand deposits and money market checking deposits, which are the least sensitive to interest rates. However, higher costing products, including money market savings and certificates of deposit, have been less stable during the recent period of rising short-term interest rates. The growth of deposit balances is subject to heightened competition and the success of the Company's sales efforts and delivery of superior customer service. Depending on economic conditions, interest rate levels, and a variety of other conditions, deposit growth may be used to fund loans, purchase investment securities or to reduce short-term borrowings. However, due to concerns regarding uncertainty in the general economic environment, competition, possible terrorist attacks and political uncertainty, loan demand and levels of customer deposits are not certain. Shareholder dividends and share repurchases are expected to continue subject to the Board's discretion and continuing evaluation of capital levels, earnings, asset quality and other factors.

Westamerica Bancorporation ("the Parent Company") is a separate entity and apart from Westamerica Bank ("the Bank") and must provide for its own liquidity. In addition to its operating expenses, the Parent Company is responsible for the payment of dividends to its shareholders, and interest and principal on outstanding debt. Substantially all of the Parent Company's revenues are obtained from subsidiary service fees and dividends. Payment of such dividends to the Parent Company by the Bank is limited under regulations for Federal Reserve member banks and California law. The amount that can be paid in any calendar year, without prior approval from federal and state regulatory agencies, cannot exceed the net profits (as defined) for that year plus the net profits of the preceding two calendar years less dividends paid. The Company believes that such restrictions will not have an impact on the Parent Company's ability to meet its ongoing cash obligations.

Capital Resources
The current and projected capital position of the Company and the impact of
capital plans and long-term strategies are reviewed regularly by Management.
The Company repurchases shares of its common stock in the open market pursuant to stock repurchase plans approved by the Board with the intention of lessening the dilutive impact of issuing new shares under stock option plans, returning excess capital to shareholders, and other ongoing requirements. These programs have been implemented to optimize the Company's use of equity capital and enhance shareholder value. Pursuant to these programs, the Company collectively repurchased 920 thousand shares and 863 thousand shares in the first half of 2006 and 2005, respectively.

The Company's capital position represents the level of capital available to support continued operations and expansion. The Company's primary capital resource is shareholders' equity, which was $\$ 421.7$ million at June 31, 2006, a decrease of $\$ 26.2$ million or $5.9 \%$ from a year ago, and a decrease of $\$ 13.3$ million or $3.1 \%$ from December 31, 2005. These decreases are reflective of the effect of the generation of earnings and stock issuance in connection with employee stock option exercises, offset by common stock repurchases, dividends paid to shareholders and a change in unrealized gain(loss) on securities available for sale. The Company's ratio of equity to total assets rose to 8.59\% at June 30, 2006, from 8.47\% a year ago and 8.44\% on December 31, 2005, because total assets decreased relatively more than shareholders' equity.

The following summarizes the ratios of capital to risk-adjusted assets for the periods indicated:

|  | At June 30, |  | At | Minimum <br> Regulatory <br> Requirement |
| :---: | :---: | :---: | :---: | :---: |
|  |  | - | mber 31, |  |
|  | 2006 | 2005 | 2005 |  |
| Tier I Capital | 9.61\% | 9.04\% | 9.08\% | $4.00 \%$ |
| Total Capital | 10.93\% | $10.37 \%$ | $10.40 \%$ | $8.00 \%$ |
| Leverage ratio | $6.26 \%$ | 5.96\% | $6.01 \%$ | $4.00 \%$ |

The risk-based capital ratios rose at June 30,2006 , compared with June 30 and December 31 of 2005, primarily due to lower risk-adjusted assets.

Capital ratios are reviewed by Management on a regular basis to ensure that capital exceeds the prescribed regulatory minimums and is adequate to meet the Company's anticipated future needs. All ratios as shown in the table above are in excess of the regulatory definition of "well capitalized".

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company does not currently engage in trading activities or use derivative instruments to control interest rate risk, even though such activities may be permitted with the approval of the Company's Board of Directors.

Interest rate risk as discussed above is the most significant market risk affecting the Company. Other types of market risk, such as foreign currency exchange risk, equity price risk and commodity price risk, are not significant in the normal course of the Company's business activities.

Item 4. Controls and Procedures

The Company's principal executive officer and principal financial officer have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended, as of June 30, 2006. Based upon their evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective. The evaluation did not identify any change in the Company's internal control over financial reporting that occurred during the quarter ended June 30, 2006 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Due to the nature of the banking business, the Bank is at
times party to various legal actions; all such actions are of a routine nature and arise in the normal course of business of the Subsidiary Bank.

Page 28

Item 1A. Risk Factors

There are no material changes to the risk factors disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(a) None
(b) None
(c) Issuer Purchases of Equity Securities

The table below sets forth the information with respect to purchases made by or on behalf of Westamerica Bancorporation or any "affiliated purchaser" (as defined in Rule 10b-18(a) (3) under the Securities Exchange Act of 1934), of common stock during the quarter ended June 30, 2006 (in thousands, except per share data).


April 1
through

| April 30 | 143 | \$51.12 | 143 | 909 |
| :---: | :---: | :---: | :---: | :---: |
| May 1 through |  |  |  |  |
| May 31 | 252 | 50.83 | 252 | 657 |
| June 1 through |  |  |  |  |
| June 30 | 96 | 48.57 | 96 | 561 |
| Total | 491 | \$50.48 | 491 | 561 |


#### Abstract

* Includes 14, 7 and 6 shares purchased in April, May and June, respectively, by the Company in private transactions with the independent administrator of the Company's Tax Deferred Savings/Retirement Plan (ESOP). The Company includes the shares purchased in such transactions within the total number of shares authorized for purchase pursuant to the currently existing publicly announced program.

The Company repurchases shares of its common stock in the open market to optimize the Company's use of equity capital and enhance shareholder value and with the intention of lessening the dilutive impact of issuing new shares to meet stock performance, option plans, and other ongoing requirements.

Shares were repurchased during the second quarter of 2006 pursuant to a program approved by the Board of Directors on August 25, 2005 authorizing the purchase of up to $2,000,000$ shares of the Company's common stock from time to time prior to September 1, 2006. At June 30,2006 , 561,000 shares remain available to purchase under this authorization.


Page 29

Item 3. Defaults upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

Proxies for the Annual Meeting of shareholders held on April 27, 2006, were solicited pursuant Regulation 14A of the Securities Exchange Act of 1934. The Report of Inspector of election indicates that $27,094,988$ shares of the Common Stock of the Company, out of $31,648,838$ shares outstanding on February 27, 2006 the record date, were present, in person or by proxy, at the meeting. There were no "broker non-votes" because the election of directors is considered "routine" under applicable exchange rules and therefore, on this matter, brokers were able to vote shares for which no direction was provided by the beneficial owner. The following matter was submitted to a vote of the shareholders:

1.     - Election of directors:

|  | For | Withheld |
| :---: | :---: | :---: |
| Etta Allen | 26,561,230 | 533,759 |
| Louis E. Bartolini | 26,375,284 | 719,705 |
| E.Joseph Bowler | 26,858,668 | 236,320 |

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Arthur C. Latno, Jr.
Patrick D. Lynch 26,484,883 610,106
Catherine C. MacMillan
Ronald A. Nelson
Carl R. Otto
David L. Payne
Edward B. Sylvester
26,258,382
                                    836,606
26,536,941 558,047
26,536,941 558,047
26,260,194 834,794
26,519,980 575,008
26,651,749
443,239
26,600,097
Shareholders were to cast their vote for or to withhold their vote.
Item 5. Other Information
None
Item 6. Exhibits and Reports on Form 8-K
(a) The exhibit list required by this item is incorporated by reference
to the Exhibit Index filed with this report.
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Page 30
SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

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WESTAMERICA BANCORPORATION
(Registrant)
/s/ John "Robert" Thorson
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John "Robert" Thorson
Senior Vice President
and Chief Financial Officer
(Chief Financial and Accounting Officer)
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August 4, 2006
Date

Page 31
Exhibit Index

Exhibit 11: | Computation of Earnings Per Share on Common |
| :---: |
| and Common Equivalent Shares and on Common |
| Shares Assuming Full Dilution |

Exhibit 31.1: Certification of Chief Executive
Officer pursuant to Securities
Exchange Act Rule 13a-14(a)/15d-14(a)
Exhibit 31.2: Certification of Chief Financial
Officer pursuant to Securities
Exchange Act Rule 13a-14(a)/15d-14(a)

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Exhibit 32.1: Certification of Chief Executive Officer
    pursuant to 18 U.S.C. Section 1350, as adopted
    pursuant to Section 906 of the Sarbanes-Oxley
    Act of 2002
Exhibit 32.2: Certification of Chief Financial Officer
    pursuant to 18 U.S.C. Section 1350, as adopted
    pursuant to Section 906 of the Sarbanes-Oxley
    Act of 2002
```


[^0]:    *1 Measured using daily price changes of Company's stock over respective expected term of the option and the implied volatility derived from the market prices of the Company's stock and traded options.
    *2 the expected life is the number of years that the Company estimates that the options will be outstanding prior to exercise *3 the risk-free rate for periods within the contractual term of the option is based on the US Treasury yield curve in effect at the time of the grant

    Employee stock option grants are being expensed by the Company over the grants' three year vesting period. The Company issues new shares upon the exercise of options. The Company estimates it will issue approximately 275 thousand shares during 2006 related to stock-based compensation programs. The number of shares authorized to be issued for options is 2.2 million.

    The impact of adopting SFAS $123(R)$ for the three months and six months ended June 30, 2006 and 2005 and at June 30,2006 and 2005 is summarized in the following tables (in thousands, except per share data):

