

ASTRAZENECA PLC  
Form 6-K  
November 10, 2016

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

For the month of November 2016

Commission File Number: 001-11960

AstraZeneca PLC

1 Francis Crick Avenue  
Cambridge Biomedical Campus  
Cambridge CB2 0AA  
United Kingdom

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

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Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If "Yes" is marked, indicate below the file number assigned to the Registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

AstraZeneca PLC  
10 November 2016 07:00

Year-To-Date and Q3 2016 Results  
Performance in line with our expectations

### Financial Summary

	YTD 2016			Q3 2016		
	% change			% change		
	\$m		CER1 Actual	\$m		CER Actual
Total Revenue	17,417	(3)	(5)	5,699	(4)	(4)
Product Sales	16,059	(6)	(8)	5,025	(14)	(14)
Externalisation Revenue	1,358	56	55	674	n/m	n/m
Reported Operating Profit	2,369	(26)	(22)	1,028	(29)	(12)
Core Operating Profit <sup>2</sup>	4,695	(13)	(12)	1,696	(13)	(2)
Reported Earnings Per Share (EPS)	\$1.31	(26)	(18)	\$0.80	4	32
Core EPS	\$3.10	(10)	(7)	\$1.32	12	28

The Reported and Core EPS performance in Q3 2016 included a non-recurring tax benefit of \$0.36, resulting from agreements on transfer pricing arrangements between various tax authorities.

Total Revenue declined by 3% in the year to date to \$17,417m, reflecting a decline in Product Sales that was driven by the entry in the US of multiple Crestor generic medicines

Continued good progress on cost control:

- Reported and Core R&D expenses grew by 4% to \$1,402m and were stable at \$1,337m in the third quarter, respectively

- Reported and Core SG&A expenses reduced by 8% to \$2,403m and by 12% to \$1,892m in the third quarter, respectively

Reported EPS declined by 26% in the year to date, reflecting the fall in Product Sales. Core EPS declined by 10%, reflecting the phasing of Other Operating Income towards the final quarter of the year

Full-year financial guidance remains unchanged

### Commercial Highlights

The Growth Platforms grew by 6% in the year to date (Q3 2016: Up by 3%):

Emerging Markets: 6% growth supported by China (up by 10%); Latin America sales declined by 11%, impacted by the reduction of activities in Venezuela

Diabetes: Growth of 13%. Farxiga became the Company's largest-selling Diabetes medicine. Slower Diabetes growth of 6% in the third quarter, reflecting an expected decline in the sales of Onglyza

Respiratory: A decline of 2%, with marked declines in the sale of Symbicort in the US and Europe, reflecting the competitive environment and a Q3 rebate true-up in the US

Brilinta: Growth of 39%. Deceleration in the third quarter, a function of wholesaler stocking in the comparative period

New Oncology: Strong sales of \$197m in Q3 2016 (H1: \$251m), driven by Tagrisso and Lynparza

### Achieving Scientific Leadership: Progress Since The Last Results Announcement

Regulatory Approvals - Brilinta - cardiovascular (CV) disease (JP)

Regulatory Submissions\* - Faslodex - breast cancer (1st line) (JP)\*

/Acceptances - Tagrisso - lung cancer (CN)\*

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Positive Phase III Data Readouts	- ZS-9 - hyperkalaemia (US) - Lynparza - ovarian cancer (2nd line) - Farxiga + Bydureon - type-2 diabetes - benralizumab - severe, uncontrolled asthma - Priority Review Designation: Tagrisso (CN)
Other Key Developments	- Fast Track Designation: AZD3293 - Alzheimer's disease (US)

Pascal Soriot, Chief Executive Officer, commenting on the results said:

"The performance in the third quarter was in line with our expectations, reflecting the transitional impact from the first full quarter of generic competition to Crestor in the US. We sharpened significantly our focus on our three therapy areas, by prioritising our portfolio through externalisation and divestments. This focus, underpinned by our productivity initiatives, supported the rapid reduction in SG&A costs. This enabled our increased investment in Oncology, as well as in China and launched new medicines in key markets.

Our late-stage pipeline continued to advance at a pace we could not have anticipated three years ago, as we saw with recent positive results for Tagrisso in lung cancer, Lynparza in ovarian cancer and our first respiratory biologic medicine, benralizumab, in severe, uncontrolled asthma.

Importantly, we are entering an intensive period of news flow over the next twelve months, in particular revealing the potential of our Immuno-Oncology and targeted medicines. Our focus on scientific excellence keeps us on track with our goals, as we approach an inflection point of a pipeline designed to transform our company and the lives of patients."

### FY 2016 Guidance

Guidance for FY 2016 is unchanged and is shown at CER1:

Total Revenue A low to mid single-digit percentage decline

Core EPS A low to mid single-digit percentage decline

The above guidance incorporates the dilutive effects arising from the Acerta Pharma B.V. (Acerta Pharma) and ZS Pharma, Inc. (ZS Pharma) transactions announced in FY 2015.

Core R&D costs are now expected to be ahead of those in FY 2015. The Company will materially reduce Core SG&A costs in FY 2016 versus the prior year. These measures are based on constant exchange rates.

The Company presents Core EPS guidance. It is unable to provide guidance on a Reported/GAAP basis because the Company cannot reliably forecast material elements of the Reported/GAAP result, including the fair-value adjustments arising on acquisition-related liabilities, intangible-asset impairment charges and legal-settlement provisions.

### FY 2016 Currency Impact

Based on average exchange rates in the year to date and the Company's published currency sensitivities, there is expected to be an immaterial impact from currency movements on Total Revenue in FY 2016. Core EPS is expected to benefit from currency movements by a low to mid single-digit percentage versus the prior year. Further details on currency sensitivities are contained within the Operating and Financial Review.

### Notes

1. All growth rates and guidance are shown at constant exchange rates (CER) unless otherwise specified.
2. See the Operating and Financial Review for a definition of Core financial measures and a reconciliation of Core to Reported financial measures.

Pipeline: Forthcoming Major News Flow

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Innovation is critical to addressing unmet patient needs and is at the heart of the Company's growth strategy. The focus on research and development is designed to yield strong results from the pipeline.

Tagrisso - lung cancer: Regulatory submission (US, EU) (AURA3)

Q4 2016 roxadustat - anaemia: Rolling regulatory submission (CN)

benralizumab - severe, uncontrolled asthma: Regulatory submission (US, EU)

Faslodex - breast cancer (1st line): Regulatory decision (JP); regulatory submission (US, EU)

Lynparza - breast cancer: Data readout

Lynparza - ovarian cancer (2nd line): Regulatory submission

durva + treme - lung cancer (MYSTIC): Data readout

durva + treme - lung cancer (ARCTIC): Data readout

durva + treme - HNSCC# (CONDOR): Data readout, regulatory submission (US) (Phase II)\*

H1 2017 acalabrutinib - blood cancer: Data readout, regulatory submission (US) (Phase II)\*

saxagliptin/dapagliflozin - type-2 diabetes: Regulatory decision (US)

Bydureon - autoinjector: Regulatory submission (US)

ZS-9 - hyperkalaemia: Regulatory decision (US, EU)

benralizumab - severe, uncontrolled asthma: Regulatory submission (JP)

brodalumab - psoriasis: Regulatory decision (US, EU)

Lynparza - ovarian cancer (1st line): Data readout

Lynparza - breast cancer: Regulatory submission

Tagrisso - lung cancer: Regulatory decision (CN)

Tagrisso - lung cancer (1st line): Data readout

durvalumab - lung cancer (PACIFIC): Data readout, regulatory submission (US)

H2 2017 durva + treme - lung cancer (MYSTIC): Regulatory submission

durva + treme - lung cancer (ARCTIC): Regulatory submission

durva + treme - HNSCC# (KESTREL): Data readout

moxetumomab - leukaemia: Data readout

roxadustat - anaemia: Data readout (AstraZeneca-sponsored trial)

tralokinumab - severe, uncontrolled asthma: Data readout

The term 'data readout' in this section refers to Phase III data readouts, unless specified otherwise.

\*Potential fast-to-market opportunity ahead of randomised, controlled trials.

#Head and Neck Squamous Cell Carcinoma

### Results Presentation

A conference call and webcast for investors and analysts, hosted by management, will begin at midday UK time today. Click [here](https://www.astrazeneca.com/investors) to register for the webcast, with further details available via [astrazeneca.com/investors](https://www.astrazeneca.com/investors).

## Reporting Calendar

The Company intends to publish its full-year and fourth-quarter financial results on 2 February 2017.

## About AstraZeneca

AstraZeneca is a global, science-led biopharmaceutical company that focuses on the discovery, development and commercialisation of prescription medicines, primarily for the treatment of diseases in three main therapy areas - Oncology, Cardiovascular & Metabolic Diseases and Respiratory. The Company also is selectively active in the areas of autoimmunity, neuroscience and infection. AstraZeneca operates in over 100 countries and its innovative medicines are used by millions of patients worldwide. For more information, please visit [www.astrazeneca.com](http://www.astrazeneca.com) and follow us on Twitter @AstraZeneca.

## Media Enquiries

Esra Erkal-Paler	UK/Global	+44 203 749 5638
Neil Burrows	UK/Global	+44 203 749 5637
Vanessa Rhodes	UK/Global	+44 203 749 5736
Karen Birmingham	UK/Global	+44 203 749 5634
Rob Skelding	UK/Global	+44 203 749 5821
Jacob Lund	Sweden	+46 8 553 260 20
Michele Meixell	US	+1 302 885 2677

## Investor Relations

Thomas Kudsk Larsen		+44 203 749 5712
Craig Marks	Finance, Fixed Income, M&A	+44 7881 615 764
Henry Wheeler	Oncology	+44 203 749 5797
Mitchell Chan	Oncology	+1 240 477 3771
Lindsey Trickett	Cardiovascular & Metabolic Diseases	+1 240 543 7970
Nick Stone	Respiratory	+44 203 749 5716
Christer Gruvris	Autoimmunity, neuroscience & infection	+44 203 749 5711
US toll free		+1 866 381 7277

## Operating and Financial Review

All narrative on growth and results in this section is based on CER unless stated otherwise. Financial figures are in US\$ millions (\$m). The performance shown in this announcement covers the nine and three-month periods to 30 September 2016 (the year to date (YTD) and the third quarter, respectively) compared to the nine and three-month periods to 30 September 2015.

Core measures, which are presented in addition to Reported financial information, are non-GAAP measures provided to enhance understanding of the Company's underlying financial performance. Core financial measures are adjusted to exclude certain significant items, such as:

- amortisation and impairment of intangible assets, including impairment reversals but excluding any charges relating to IT assets
- charges and provisions related to global restructuring programmes (this will include such charges that relate to the impact of global restructuring programmes on capitalised IT assets)
- other specified items, principally comprising legal settlements and acquisition-related costs, which include fair value adjustments and the imputed finance charge relating to contingent consideration on business combinations

Details on the nature of these measures are provided on page 64 of the Annual Report and Form 20-F Information 2015.

## Total Revenue

	YTD 2016		Q3 2016	
	\$m	% CER change	\$m	% CER change
Product Sales	16,059	(6)	5,025	(14)
Externalisation Revenue	1,358	56	674	n/m
Total Revenue	17,417	(3)	5,699	(4)

Based on actual exchange rates, Total Revenue declined by 5% in the year to date, reflecting the strength of the US dollar.

## Product Sales

The level of decline in Product Sales was driven by the US market entry of multiple Crestor generic medicines in the third quarter, as well as the ongoing impact of Nexium generic medicines in the US. Q3 2016 sales of Crestor and Nexium in the US declined by 82% and 50%, respectively. Overall US Product Sales declined by 17% in the year to date (Q3 2016: Down by 35%), with Product Sales in Europe declining by 2% (Q3 2016: Down by 1%).

Within Product Sales, the Growth Platforms grew by 6% in the year to date, representing 62% of Total Revenue:

Growth Platforms	YTD 2016		Q3 2016	
	Product Sales (\$m)	% CER change	Product Sales (\$m)	% CER change
Emerging Markets	4,308	6	1,395	3
Respiratory	3,543	(2)	1,110	(8)
Diabetes	1,829	13	606	6
Japan	1,593	(2)	595	-
Brilinta	603	39	208	25
New Oncology <sup>1</sup>	448	n/m	197	n/m
Total <sup>2</sup>	10,763	6	3,584	3

<sup>1</sup>New Oncology comprises Lynparza, Iressa (US) and Tagrisso

<sup>2</sup>Total Product Sales for Growth Platforms adjusted to remove duplication on a medicine and regional basis

## Externalisation Revenue

Externalisation Revenue recognised in the year to date amounted to \$1,358m. Highlights included:

Medicine	Partner	Region	\$m
Anaesthetics	Aspen Global Incorporated (Aspen) - initial revenue	Global (excl. US)	520
Plendil	China Medical System Holdings Ltd -commercialisation rights - initial revenue	China	298
Tralokinumab - atopic dermatitis	LEO Pharma A/S (LEO Pharma) - initial revenue	Global	115
AZD3293	Eli Lilly and Company (Lilly) - milestone revenue	Global	100
Nexium OTC 20mg	Pfizer Inc. (Pfizer) - milestone revenue	Global	93
Moventig	ProStrakan Group plc (ProStrakan) - commercialisation rights - initial and milestone revenue	EU	78

Examples of sustainable future Externalisation Revenue streams are shown below:

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Announcement Date	Medicine	Partner	Region	Externalisation Revenue
1 July 2016	Tralokinumab - atopic dermatitis	LEO Pharma	Global	Initial \$115m milestone Up to \$1bn in commercially-related milestones Up to mid-teen tiered percentage royalties on sales
9 June 2016	Anaesthetics	Aspen	Global (excl. US)	Initial \$520m milestone Up to \$250m in sales-related revenue Double-digit percentage trademark royalties on sales
2 September 2015	FluMist	Daiichi Sankyo Company, Ltd. (Daiichi Sankyo)	Japan	Initial (undisclosed) milestone Sales-related revenue (undisclosed)
1 September 2015	Brodalumab	Valeant Pharmaceuticals International, Inc. (Valeant)	Global, later amended to US	Initial \$100m milestone Pre-launch milestone up to \$170m Sales-related royalties up to \$175m
19 March 2015	Movantik	Daiichi Sankyo	US	Initial \$200m milestone Up to \$625m in Product Sales-related revenue

Product Sales

The performance of key medicines is shown below, with a geographical split shown in Notes 8 and 9.

	YTD 2016				Q3 2016			
	\$m	% of Total	% Change CER Actual		\$m	% Change CER Actual		
<b>Oncology</b>								
Iressa	395	2	(3)	(5)	125	(13)	(11)	
Tagrisso	276	2	n/m	n/m	133	n/m	n/m	
Lynparza	156	1	n/m	n/m	58	111	107	
<b>Legacy:</b>								
Faslodex	608	4	19	17	207	11	11	
Zoladex	581	4	(4)	(6)	199	(5)	(5)	
Casodex	187	1	(9)	(8)	62	(8)	(5)	
Arimidex	175	1	(6)	(8)	56	(14)	(13)	
Others	75	-	(32)	(29)	27	(29)	(21)	
<b>Total Oncology</b>	<b>2,453</b>	<b>15</b>	<b>17</b>	<b>16</b>	<b>867</b>	<b>17</b>	<b>19</b>	
<b>Cardiovascular &amp; Metabolic Diseases</b>								
Brilinta	603	4	39	36	208	25	22	
Farxiga	596	4	79	75	220	64	63	
Onglyza	571	4	(2)	(4)	169	(16)	(17)	
Bydureon	436	3	3	3	145	(10)	(10)	
Byetta	199	1	(18)	(18)	61	(15)	(15)	

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Legacy:							
Crestor	2,770	17	(24)	(25)	688	(44)	(44)
Seloken/Toprol-XL	559	3	8	2	185	12	8
Atacand	234	1	(9)	(15)	74	(3)	(6)
Others	337	2	(24)	(27)	95	(28)	(29)
Total Cardiovascular & Metabolic Diseases	6,305	39	(8)	(10)	1,845	(21)	(21)
Respiratory							
Symbicort	2,249	14	(10)	(11)	697	(17)	(18)
Pulmicort	773	5	8	4	224	4	1
Tudorza/Eklira	134	1	(5)	(6)	47	(17)	(19)
Daliresp/Daxas	113	1	57	57	42	27	27
Duaklir	44	-	n/m	n/m	14	88	75
Others	230	1	23	19	86	46	41
Total Respiratory	3,543	22	(2)	(4)	1,110	(8)	(10)
Other							
Nexium	1,541	10	(19)	(20)	516	(21)	(20)
Seroquel XR	617	4	(20)	(21)	190	(26)	(26)
Synagis	375	2	(3)	(3)	104	(11)	(11)
Losec/Prilosec	217	1	(15)	(17)	72	(11)	(12)
Movantik/Moventig	65	-	n/m	n/m	25	n/m	n/m
FluMist/Fluenz	37	-	(58)	(62)	26	(61)	(66)
Others	906	6	(15)	(19)	270	(25)	(25)
Total Other	3,758	23	(16)	(18)	1,203	(22)	(22)
Total Product Sales	16,059	100	(6)	(8)	5,025	(14)	(14)

Product Sales Summary

ONCOLOGY

YTD sales of \$2,453m; up by 17%. Oncology sales represented 15% of Total Product Sales.

Iressa (YTD sales of \$395m; down by 3%)

Sales in the US were \$16m as the Company prioritised the launch of Tagrisso.

In Europe, sales declined by 5% to \$91m, reflected primarily in lower market shares.

Emerging Markets sales declined by 6% to \$187m. China sales declined by 13% to \$98m, as a result of the price re-set following national reimbursement listing in China that was obtained in June. The price adjustment was partially offset by an expected increase in volume demand.

Tagrisso (YTD sales of \$276m)

In the third quarter, sales of Tagrisso were higher than Iressa sales for the first time. Tagrisso became the leading AstraZeneca medicine for the treatment of lung cancer. Regulatory approvals were granted in a number of additional markets, including Korea, Switzerland and Canada; the Company anticipates additional regulatory approvals and reimbursement decisions in due course. To date, Tagrisso has received regulatory approval in 41 markets worldwide.

Sales in the US increased by 33% in the third quarter as compared to the second quarter, taking year-to-date sales to \$180m. Sales growth in the third quarter was driven by new patient starts and treatment duration.



On 29 September 2016, a third-party, blood-based companion-diagnostic test for Tagrisso was approved in the US, to confirm the presence of a T790M mutation in patients with locally-advanced or metastatic EGFR T790M mutation-positive non-small cell lung cancer (NSCLC), who have been previously treated with EGFR tyrosine kinase inhibitor (TKI) therapy.

After regulatory approval in the EU and Japan earlier in the year, sales in the year to date were \$49m in Europe and \$43m in Japan.

Lynparza (YTD sales of \$156m)

Lynparza is now available to patients in 30 countries, with regulatory reviews underway in seven additional countries including Singapore, Brazil, and Russia. Almost 4,800 patients have been prescribed Lynparza since the US launch in December 2014.

Sales in the US increased by 109% in the year to date to \$96m, primarily driven by longer duration of therapy, as patients stayed on treatment for longer due to efficacy benefits.

Sales in Europe increased to \$56m, following several successful launches.

Legacy: Faslodex (YTD sales of \$608m; up by 19%)

Sales in the US in the year to date increased by 23% to \$321m, mainly driven by an expanded label in March 2016 for 2nd-line advanced or metastatic breast cancer, in combination with another recently-approved medicine.

Europe year-to-date sales increased by 11% to \$169m.

An increase in demand in Brazil (sales up by 4% to \$20m) and China (sales up by 114% to \$14m) drove Emerging Markets sales to \$70m, representing an increase of 26%.

Legacy: Zoladex (YTD sales of \$581m; down by 4%)

The decline in global sales was attributed to Europe sales (down 5% to \$117m) and Established Rest Of World (ROW) sales (down by 6% to \$199m). This decline in demand was partially offset by favourable sales performances in the US (up by 23% to \$27m) and China (up by 22% to \$105m). Latin America sales, outside of Brazil, declined by 40% in the year to date, reflecting the reduction of AstraZeneca's activities in Venezuela.

## CARDIOVASCULAR & METABOLIC DISEASES

YTD sales of \$6,305m; down by 8%. Cardiovascular & Metabolic Diseases sales represented 39% of Total Product Sales.

Brilinta (YTD sales of \$603m; up by 39%)

A slowdown in third-quarter sales growth of 25% to \$208m reflected inventory built by US wholesalers in Q3 2015, during the launch of the 60mg dose; underlying growth remained strong in the period.

Sales in the US in the year to date were \$243m, representing an increase of 43%. The overall performance reflected updated preferred guidelines from the American College of Cardiology and the American Heart Association in the first half of the year; Brilinta remained the branded oral anti-platelet market leader in the US. Brilinta's new-to-brand prescription market share was 12.8% at the end of the third quarter, representing an increase of four basis points.

Year-to-date sales of Brilique in Europe increased by 15% to \$192m, reflecting indication leadership across a number of markets. In the first half of the year, the German Institute for Quality and Efficiency in Healthcare gave its assessment of the additional benefit from Brilique at the 60mg dose. This assessment referred to the new indication (high-risk, post-myocardial infarction), reflecting the PEGASUS trial.

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Emerging Markets year-to-date sales grew by 88% to \$136m, with China representing 48% of Emerging Markets sales at \$65m, despite the medicine not being included on the National Reimbursement Drug List yet. The Company anticipates inclusion in due course. Growth in China was underpinned by strong levels of hospital-listing expansion. Year-to-date sales in the overall Asia-Pacific region increased by 52% to \$30m.

Farxiga (YTD sales of \$596m; up by 79%)

In the year to date, sales of Farxiga surpassed those of Onglyza and became the leading AstraZeneca medicine for type-2 diabetes.

Sales of Farxiga in the US increased by 78% to \$327m in the year to date, primarily reflecting overall market growth and increased market share. Greater emphasis on promotional activity and improved levels of patient access resulted in higher market share. As a consequence, total prescription share grew against the backdrop of a US slowdown in SGLT2 market growth.

Year-to-date sales of Forxiga in Europe increased by 58% to \$136m, as the medicine continued to lead the SGLT2 class.

Emerging Markets sales increased by 120% to \$92m, driven by ongoing launches and improved access across all regions. In particular, strong performances were seen in the Asia-Pacific region (up by 124% to \$36m), Brazil (up by 53% to \$19m), and Middle East, Africa & Others (up to \$22m).

Onglyza (YTD sales of \$571m; down by 2%)

Year-to-date sales in the US declined by 6% to \$304m, as the Company prioritised sales and marketing resources towards Farxiga. Continued competitive pressures in the DPP-4 class were partially offset by favourable restocking activity, encouraging federal-business sales and lower utilisation of patient-access programmes.

Year-to-date sales in Europe declined by 5% to \$102m. In contrast, sales in Canada (up by 8% to \$39m) and Emerging Markets sales (up by 3% to \$110m) reflected encouraging volume demand.

Sales in Japan to Kyowa Hakko Kirin Co., Ltd (Kyowa), who are responsible for the sale and marketing of Onglyza, increased to \$11m.

Bydureon/Byetta (YTD sales of \$635m; down by 4%)

Combined year-to-date US sales for Bydureon/Byetta were \$476m. Bydureon sales in the US declined by 3% to \$349m, representing 73% of total Bydureon/Byetta US sales. Around 75% of sales came from the new dual-chamber pen compared to the previous tray presentation. The decline in Byetta sales of 23% to \$127m was attributed to the Company's promotional focus on Bydureon. The decline in both Bydureon and Byetta US sales was attributed to lower market growth, increased competition from new market entrants and the lack of a competitive delivery device. A regulatory submission for the new Bydureon autoinjector is anticipated in the US in the first half of 2017.

Year-to-date sales in Europe increased by 12% to \$112m, reflecting the Company's ongoing effort to expand its Diabetes presence. Year-to-date sales of Byetta and Bydureon in Emerging Markets increased by 31% to \$19m and by 50% to \$4m, respectively. On 10 October 2016, AstraZeneca entered into a strategic collaboration with 3SBio Inc. (3SBio), a leading Chinese biotechnology business, for the rights to commercialise Byetta and Bydureon in the Chinese market and drive greater access for patients.

Legacy: Crestor (YTD sales of \$2,770m; down by 24%)

In the US, Crestor year-to-date sales declined by 45% to \$1,128m, reflecting generic Crestor (rosuvastatin) penetration since May 2016. Third-quarter sales declined by 82% to \$124m and reflected the multiple generic Crestor medicines that entered the US market from July 2016.

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In Europe, year-to-date sales declined by 3% to \$657m, reflecting the increasing prevalence of generic-medicine competition. Crestor consolidated its position as the leading statin in Japan, with year-to-date sales growth of 6% to \$392m. Year-to-date sales in China grew by 24% to \$238m, while Russia sales grew by 33% to \$20m.

### RESPIRATORY

YTD sales of \$3,543m; down by 2%. Respiratory sales represented 22% of Total Product Sales.

Symbicort (YTD sales of \$2,249m; down by 10%)

Year-to-date sales in the US declined by 14% to \$958m. This reflected a Q3 rebate true-up in the US and the competitive environment. These influences were partially offset by volume and market-share growth.

In Europe, year-to-date sales declined by 15% to \$679m, a result of reducing market demand in the class, as well as increased competition from analogue medicines.

In contrast to western markets, year-to-date Emerging Markets sales grew by 11% to \$302m, reflecting sales growth in China of 33% to \$120m, Latin America sales growth of 10% to \$26m and Russia sales growth of 3% to \$25m. Emerging Markets sales in the third quarter, down by 13% to \$93m, were adversely impacted by significant healthcare spending cuts in Saudi Arabia.

Pulmicort (YTD sales of \$773m; up by 8%)

Strong underlying growth in Emerging Markets drove a 20% sales increase to \$501m in the year to date.

Emerging Markets represented 65% of Pulmicort sales, which more than offset sales declines in the US, Europe and Established ROW. China sales increased by 21% to \$408m and represented 53% of sales of Pulmicort. Volume demand in China reflected the increasing prevalence of acute chronic obstructive pulmonary disease (COPD) and paediatric asthma. AstraZeneca continued its expansion of treatment centres and provided increased access to home-based patient-care systems.

Tudorza/Eklira (YTD sales of \$134m; down by 5%)

Sales in the US declined by 22% to \$61m in the year to date, reflecting adverse market demand and limited Medicare Part D access in the first half of the year. Sales in Europe increased by 14% to \$65m.

Daliresp/Daxas (YTD sales of \$113m; up by 57%)

Sales in the US increased by 40% to \$101m in the year to date, driven primarily by favourable market penetration. US rights were acquired in March 2015 and US sales represented 89% of total global sales in the year to date; European rights were added in May 2016. Since completion, Daxas year-to-date sales in Europe amounted to \$10m.

Duaklir (YTD sales of \$44m)

Duaklir has been launched successfully in more than 25 countries and sales grew to \$44m in the year to date.

### OTHER

YTD sales of \$3,758m; down by 16%. Other sales represented 23% of Total Product Sales.

Nexium (YTD sales of \$1,541m; down by 19%)

Sales in the US declined by 42% to \$419m in the year to date, reflecting lower demand and inventory destocking, which followed the loss of exclusivity in 2015.

Year-to-date sales in Europe declined by 7% to \$190m, with Emerging Markets sales stable at \$543m. Japan sales declined by 5% to \$312m, reflecting a mandated biennial price reduction, effective from April 2016.

Seroquel XR (YTD sales of \$617m; down by 20%)

Year-to-date sales of Seroquel XR in the US declined by 18% to \$444m. Since 1 November 2016, two generic medicines have had the ability to launch in the US.

Year-to-date sales of Seroquel XR in Europe declined by 33% to \$106m as a number of European markets continued to face generic competition.

Synagis (YTD sales of \$375m; down by 3%)

Sales in the US increased by 9% to \$171m in the year to date, despite more-restrictive guidelines from the American Academy of Pediatrics Committee on Infectious Disease which has reduced the number of patients eligible for preventative therapy with Synagis.

Sales in Europe to AbbVie Inc., who are responsible for the sale and marketing, declined by 11% to \$204m.

FluMist/Fluenz (YTD sales of \$37m; down by 58%)

The Company confirmed on 23 June 2016 that the Advisory Committee on Immunization Practices (ACIP) of the US Centers for Disease Control and Prevention had provided its interim recommendation not to use FluMist Quadrivalent Live Attenuated Influenza Vaccine (FluMist Quadrivalent) in the US for the 2016-2017 influenza season. The ACIP's updated recommendation is expected to result in very limited US demand in this influenza season.

The Company consequently wrote down the value of its inventory of FluMist by \$47m in the first half of the year, which was reflected within the Cost of Sales. Year-to-date sales of FluMist in the US declined by 85% to \$13m.

#### Regional Product Sales

	YTD 2016		% Change		Q3 2016		
	\$m	% of Total	CER	Actual	\$m	% Change CER	% Change Actual
US	5,747	36	(17)	(17)	1,538	(35)	(35)
Europe	3,732	23	(2)	(4)	1,265	(1)	(3)
Established ROW <sup>1</sup>	2,272	14	(3)	2	827	(1)	11
Japan	1,593	10	(2)	8	595	-	19
Canada	371	2	(1)	(7)	126	1	-
Other Established ROW	308	2	(10)	(14)	106	(11)	(10)
Emerging Markets <sup>2</sup>	4,308	27	6	(2)	1,395	3	(2)
China	2,027	13	10	5	643	10	3
Ex. China	2,281	14	2	(7)	752	(1)	(6)
Total	16,059	100	(6)	(8)	5,025	(14)	(14)

<sup>1</sup> Established ROW comprises Japan, Canada, Australia and New Zealand.

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2 Emerging Markets comprises all remaining Rest of World markets, including Brazil, China, India, Mexico, Russia and Turkey.

US (YTD sales of \$5,747m; down by 17%)

The year-to-date decline in US sales reflected generic Crestor (rosuvastatin) competition since May 2016, and in particular, multiple generic Crestor medicines that entered the US market from July 2016. Unfavourable managed-care pricing and continued competitive intensity also impacted sales of Symbicort.

Europe (YTD sales of \$3,732m; down by 2%)

Strong growth in sales of Forxiga (up by 58% to \$136m) and Brilique (up by 15% to \$192m) was more than offset by a 15% decline in Symbicort sales to \$679m in the year to date. However, Symbicort maintained its position as the number one ICS/LABA medicine by volume despite competition from analogue medicines. Lynparza and Tagrisso sales increased to \$56m and \$49m respectively, following encouraging launches.

Established ROW (YTD sales of \$2,272m; down by 3%)

Year-to-date sales of Forxiga in Established ROW increased by 82% to \$41m. Nexium sales declined by 12% to \$389m.

Japan sales declined by 2% to \$1,593m, reflecting the biennial price reduction effective from April 2016 of around 6%. The decline was partly offset by sales of Crestor, up by 6% to \$392m in the year to date. Since the launch of Tagrisso in Japan in May 2016, sales amounted to \$43m.

Emerging Markets (YTD sales of \$4,308m; up by 6%)

Sales growth in the year to date in Emerging Markets was impacted by challenging macro-economic conditions in Latin America, where year-to-date sales declined by 11% to \$364m. The effects of significant reductions in Saudi Arabian governmental healthcare spending, as well as the reduction of AstraZeneca's activities in Venezuela, also adversely impacted sales. China sales, however, grew by 10% to \$2,027m, representing 47% of Emerging Markets sales in the year to date.

Sales in Brazil increased by 5% to \$265m, reflecting the strong performances of Forxiga (up by 53% to \$19m), Oncology medicines (up by 3% to \$59m) and Seloken (up by 9% to \$47m). Russia sales increased by 13% to \$155m, led by strong performances in Cardiovascular & Metabolic Diseases medicine sales (up by 35% to \$54m).

### Financial Performance

Year To Date	Reported		% Change		Core		% Change	
	YTD 2016	YTD 2015	CER	Actual	YTD 2016	YTD 2015	CER	Actual
Product Sales	16,059	17,434	(6)	(8)	16,059	17,434	(6)	(8)
Externalisation Revenue	1,358	875	56	55	1,358	875	56	55
Total Revenue	17,417	18,309	(3)	(5)	17,417	18,309	(3)	(5)
Cost of Sales	(2,966)	(3,377)	(9)	(12)	(2,785)	(2,910)	(1)	(4)
Gross Profit	14,451	14,932	(2)	(3)	14,632	15,399	(3)	(5)
Gross Margin1	81.7%	80.6%	+0.6	+0.9	82.9%	83.3%	-0.9	-0.4
Distribution Expense	(243)	(240)	7	2	(243)	(240)	7	2
% Total Revenue	1.4%	1.3%	-0.1	-0.1	1.4%	1.3%	-0.1	-0.1

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R&D Expense	(4,347)	(4,251)	5	2	(4,150)	(4,036)	6	3
% Total Revenue	25.0%	23.2%	-2.1	-1.8	23.8%	22.0%	-2.0	-1.8
SG&A Expense	(8,027)	(8,444)	(2)	(5)	(6,119)	(6,804)	(7)	(10)
% Total Revenue	46.1%	46.1%	-0.4	-	35.1%	37.2%	+1.7	+2.1
Other Operating Income	535	1,029	(47)	(48)	575	1,027	(43)	(44)
% Total Revenue	3.1%	5.6%	-2.5	-2.5	3.3%	5.6%	-2.3	-2.3
Operating Profit	2,369	3,026	(26)	(22)	4,695	5,346	(13)	(12)
% Total Revenue	13.6%	16.5%	-4.0	-2.9	27.0%	29.2%	-3.2	-2.2
Net Finance Expense	(978)	(750)	37	30	(489)	(355)	50	38
Joint Ventures	(22)	(9)			(22)	(9)		
Profit Before Tax	1,369	2,267	(46)	(40)	4,184	4,982	(18)	(16)
Taxation	220	(249)			(325)	(790)		
Tax Rate %	(16)%	11%			8%	16%		
Profit After Tax	1,589	2,018	(30)	(21)	3,859	4,192	(11)	(8)
Non-controlling Interests	68	(1)			63	(1)		
Net Profit	1,657	2,017	(26)	(18)	3,922	4,191	(10)	(6)
Weighted Average Shares	1,265	1,264			1,265	1,264		
Earnings Per Share (\$)	1.31	1.60	(26)	(18)	3.10	3.32	(10)	(7)

1 Gross Margin reflects Gross Profit derived from Product Sales, divided by Product Sales

2 All financial figures, except Earnings Per Share, are in \$ millions (\$m). Weighted Average Shares are in millions.

Quarter	Reported		% Change		Core		% Change	
	Q3 2016	Q3 2015	CER	Actual	Q3 2016	Q3 2015	CER	Actual
Product Sales	5,025	5,850	(14)	(14)	5,025	5,850	(14)	(14)
Externalisation Revenue	674	95	n/m	n/m	674	95	n/m	n/m
Total Revenue	5,699	5,945	(4)	(4)	5,699	5,945	(4)	(4)
Cost of Sales	(900)	(1,041)	(6)	(14)	(805)	(992)	(11)	(19)
Gross Profit	4,799	4,904	(4)	(2)	4,894	4,953	(2)	(1)
Gross Margin1	82.2%	82.2%	-1.6	-0.1	84.1%	83.0%	-0.5	+1.1
Distribution Expense	(76)	(79)	2	(3)	(76)	(79)	2	(3)
% Total Revenue	1.3%	1.3%	-0.1	-	1.3%	1.3%	-0.1	-
R&D Expense	(1,402)	(1,429)	4	(2)	(1,337)	(1,400)	-	(5)
% Total Revenue	24.6%	24.0%	-1.9	-0.6	23.5%	23.5%	-1.1	-
SG&A Expense	(2,403)	(2,679)	(8)	(10)	(1,892)	(2,220)	(12)	(15)
% Total Revenue	42.2%	45.1%	+1.9	+2.9	33.2%	37.3%	+3.1	+4.1
Other Operating Income	110	453	(75)	(76)	107	474	(76)	(77)
% Total Revenue	1.9%	7.6%	-5.6	-5.7	1.9%	8.0%	-6.0	-6.1
Operating Profit	1,028	1,170	(29)	(12)	1,696	1,728	(13)	(2)
% Total Revenue	18.0%	19.7%	-5.3	-1.7	29.8%	29.1%	-2.8	+0.7

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Net Finance Expense	(342)	(237)	45	44	(174)	(105)	62	64
Joint Ventures	(10)	(2)			(10)	(2)		
Profit Before Tax	676	931	(49)	(27)	1,512	1,621	(18)	(7)
Taxation	319	(161)			136	(318)		
Tax Rate %	(47)%	17%			(9)%	20%		
Profit After Tax	995	770	1	29	1,648	1,303	11	26
Non-controlling Interests	19	-			19	-		
Net Profit	1,014	770	4	32	1,667	1,303	12	28
Weighted Average Shares	1,265	1,264			1,265	1,264		

Earnings Per Share (\$) 0.80 0.61 4 32 1.32 1.03 12 28

1 Gross Margin reflects Gross Profit derived from Product Sales, divided by Product Sales

2 All financial figures, except Earnings Per Share, are in \$ millions (\$m). Weighted Average Shares are in millions.

Reconciliation of Reported to Core Performance

YTD 2016	Reported	Restructuring	Intangible Asset Amortisation & Impairments	Diabetes Alliance	Other1	Core
	\$m	\$m	\$m	\$m	\$m	\$m
Cost of Sales	(2,966)	87	94	-	-	(2,785)
R&D Expense	(4,347)	146	51	-	-	(4,150)
SG&A Expense	(8,027)	504	754	311	339	(6,119)
Other Operating Income	535	(24)	64	-	-	575
Net Finance Expense	(978)	-	-	292	197	(489)
Taxation	220	(150)	(221)	(139)	(35)	(325)
Non-controlling Interests	68	(5)	-	-	-	63
Total		558	742	464	501	

Q3 2016	Reported	Restructuring	Intangible Asset Amortisation & Impairments	Diabetes Alliance	Other1	Core
	\$m	\$m	\$m	\$m	\$m	\$m
Cost of Sales	(900)	59	36	-	-	(805)
R&D Expense	(1,402)	39	26	-	-	(1,337)
SG&A Expense	(2,403)	176	250	93	(8)	(1,892)
Other Operating Income	110	(24)	21	-	-	107
Net Finance Expense	(342)	-	-	97	71	(174)
Taxation	319	(53)	(81)	(44)	(5)	136
Non-controlling Interests	19	-	-	-	-	19
Total		197	252	146	58	

1 Other adjustments include provision charges related to certain legal matters (see Note 7) and fair value adjustments arising on acquisition-related liabilities (see Note 6).

Profit and Loss Commentary

Gross Profit

Reported Gross Profit declined by 2% in the year to date to \$14,451m reflecting the market entry of multiple Crestor generic medicines in the US. Excluding the impact of externalisation revenue, the Reported Gross Profit Margin was 81.7%, representing an increase of one percentage point driven by lower restructuring and amortisation charges, partially offset by an adverse impact from the mix of sales and a write-down of FluMist inventory in the US. Excluding these lower restructuring and amortisation charges, Core Gross Profit declined by 3% in the year to date to \$14,632m and, excluding the impact of externalisation, the Core Gross Profit margin declined by one percentage point to 82.9%.

In the third quarter, Reported Gross Profit declined by 4% to \$4,799m and Reported Gross Margin declined by two percentage points to 82.2%. Excluding restructuring and amortisation charges, Core Gross Profit declined by 2% to \$4,894m and Core Gross Margin was stable, including the favourable impact of the growth in the sale of specialty-care medicines.

#### Operating Expenses: R&D

Reported R&D costs increased by 5% in the year to date to \$4,347m (Q3 2016: \$1,402m, growth of 4%). These increases reflected the number of potential medicines in pivotal trials as well as the absorption of the R&D costs of ZS Pharma and Acerta Pharma. These costs were partially offset by lower restructuring costs and impairment charges. Without the impact of ZS Pharma and Acerta Pharma, Reported R&D costs in the year to date would have increased by 1%.

Excluding the impact of lower restructuring and impairment charges, Core R&D costs increased by 6% in the year to date to \$4,150m (Q3 2016: \$1,337m, stable). Without the impact of the aforementioned investments in ZS Pharma and Acerta Pharma, Core R&D costs in the year to date would have increased by 1%.

#### Operating Expenses: SG&A

Reported SG&A costs declined by 2% in the year to date to \$8,027m, with efficiency savings in sales and marketing operations and further reductions in IT costs partly offset by higher restructuring costs, amortisation charges and other adjustments, which are excluded from the Core measurement. Reported SG&A costs declined by 8% in the third quarter to \$2,403m.

Core SG&A costs declined by 7% in the year to date to \$6,119m, in line with full-year expectations of a material reduction. Core SG&A costs declined by 12% in the quarter to \$1,892m.

#### Other Operating Income

Reported Other Operating Income of \$535m in the year to date included:

Agreement	\$m
Sale of ex-US rights to Imdur	183
Crestor royalties	165
HPV royalties	94
Ertapenem royalties	36

A number of transactions have closed or are expected to close in the fourth quarter of 2016, favourably impacting Other Operating Income. These include:

Agreement	\$m
Sale of the small-molecule antibiotics business to Pfizer. The total payment is to be recognised net of the carrying values disposed and other costs to sell	c.335 net
Sale of the ex-US rights to Rhinocort Aqua to Cilag GmbH International (Cilag)	330
Out-licensing of a potential medicine (MEDI2070) for inflammatory diseases to Allergan plc (Allergan)	167 net, reflecting an agreement with Amgen Inc. (Amgen)
	30



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Licensing agreement with Insmed Inc. for global exclusive rights to AZD7986, a novel oral inhibitor of dipeptidyl peptidase

### Operating Profit

Reported Operating Profit declined by 26% in the year to date to \$2,369m. The Reported Operating Margin declined by four percentage points to 14% of Total Revenue.

Core Operating Profit declined by 13% to \$4,695m in the year to date. The Core Operating Margin declined by three percentage points to 27% of Total Revenue.

### Net Finance Expense

Reported Net Finance Expense increased by 37% in the year to date to \$978m reflecting an increase in Net Debt that was driven by the acquisition of ZS Pharma and the majority investment in Acerta Pharma. Excluding the discount unwind on acquisition-related liabilities, Core Net Finance Expense increased by 50% in the year to date to \$489m.

### Taxation

Excluding a one-off benefit of \$453m following agreements between the Canadian tax authority and the UK and Swedish tax authorities in respect of transfer pricing arrangements for the 13-year period from 2004-2016, the Reported and Core tax rates for the year to date were 17% and 19% respectively. Including the impact of this benefit, the Reported and Core tax rates for the year to date were (16)% and 8% respectively. The cash tax paid for the year to date was \$445m, which was 33% of Reported Profit Before Tax and 11% of Core Profit Before Tax.

The Reported and Core tax rates for the first nine months of 2015 were 24% and 22% respectively when excluding a one-off tax benefit of \$186m following agreement of US federal tax liabilities of open years up to 2008, other provision releases and the benefit of the UK patent box. Including the impact of these benefits, the Reported and Core tax rates were 11% and 16% respectively.

### Earnings Per Share (EPS)

Reported EPS of \$1.31 in the year to date represented a 26% decline, with Core EPS in the year to date declining by 10% to \$3.10. Both Reported and Core EPS in the year to date included a non-recurring benefit of \$0.36 in the third quarter, resulting from the aforementioned agreement on transfer pricing.

The declines were driven by the market entry of multiple Crestor generic medicines in the US, as well as the ongoing impact of US Nexium generic medicines. The reductions reflected higher Other Operating Income in 2015. The anticipated phasing of Other Operating Income in 2016 is towards the final quarter of the year.

### Productivity

AstraZeneca continues to enhance productivity through the implementation of its restructuring initiatives, including those announced on 29 April 2016. Restructuring charges of \$713m were incurred in the year to date. The Company remains on track to realise benefits and incur costs in line with prior announcements.

To continue the focus on cost discipline, the Company disposed of its R&D facility in Bangalore, India in the period and announced plans to bring together five of its San Francisco Bay Area, US sites into one location. More than 350 employees in existing AstraZeneca, Acerta Pharma, MedImmune and Pearl facilities will move to the new location in 2017.

### Cash Flow and Balance Sheet

#### Cash Flow

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The Company generated a net cash inflow from operating activities of \$2,185m, compared with \$2,753m in the comparative period. This primarily reflected the material decline in Profit Before Tax in the year to date.

Net cash outflows from investing activities were \$4,572m compared with \$1,654m in the comparative period. The increase primarily reflected the net cash outflow of \$2,383m in relation to the majority investment in Acerta Pharma. On 10 August 2016, the Company also announced that it had increased its equity interest in Moderna Therapeutics (Moderna) with a \$140m investment, as part of Moderna's preferred-stock financing.

Net cash outflows from financing activities were \$1,020m, incorporating \$2,483m of new long-term loans, net of dividend payments in the year to date of \$3,561m. This compared to an outflow of \$3,406m in the comparative period.

The cash payment of contingent consideration in respect of the Bristol-Myers Squibb Company share of the global Diabetes alliance amounted to \$197m in the year to date. The consideration is based on a tiered structure, whereby a higher royalty rate is applied until a specified level of sales is achieved in the year; thereafter a lower rate is applied to the remaining sales in the year and settled in the quarter following the application of the charge. From 2017 a single annual rate will be applied.

### Debt and Capital Structure

At 30 September 2016, outstanding gross debt (interest-bearing loans and borrowings) was \$17,683m (30 September 2015: \$10,947m). Of the gross debt outstanding at 30 September 2016, \$2,939m was due within one year (30 September 2015: \$2,671m). The Company's net debt position at 30 September 2016 was \$13,399m (30 September 2015: \$5,886m).

### Shares in Issue

During the year to date, 0.9 million shares were issued in respect of share option exercises for a consideration of \$40m. The total number of shares in issue as at 30 September 2016 was 1,265 million.

### Capital Allocation

The Board's aim is to continue to strike a balance between the interests of the business, financial creditors and the Company's shareholders. After providing for investment in the business, supporting the progressive dividend policy and maintaining a strong, investment-grade credit rating, the Board will keep under review potential investment in immediately earnings-accretive, value-enhancing opportunities.

### Sensitivity: Foreign-Exchange Rates

The Company provides the following currency sensitivity information:

Currency	Primary Relevance	Average Exchange Rates Versus USD			Impact Of 5% Weakening In Exchange Rate Versus USD (\$m) <sup>2</sup>	
		FY 2015	YTD 2016 <sup>1</sup>	Change %	Total Revenue	Core Operating Profit
EUR	Product Sales	0.90	0.90	1	(178)	(103)
JPY	Product Sales	121.04	108.64	11	(102)	(66)
CNY	Product Sales	6.28	6.59	(5)	(133)	(62)
SEK	Costs	8.43	8.40	-	(8)	71
GBP	Costs	0.65	0.72	(9)	(34)	96
Other <sup>3</sup>					(201)	(122)

<sup>1</sup>Based on average daily spot rates in the nine months to the end of September 2016.

<sup>2</sup>Based on 2015 actual results at 2015 actual exchange rates.

<sup>3</sup>Other important currencies include AUD, BRL, CAD, KRW and RUB.

### Currency Hedging

AstraZeneca monitors the impact of adverse currency movements on a portfolio basis, recognising correlation effects. The Company may hedge to protect against adverse impacts on cash flow over the short to medium term. As at 30 September 2016, AstraZeneca had hedged 86% of forecast short-term currency exposure that arises between the booking and settlement dates on Product Sales and non-local currency purchases.

### Corporate and Business Development Update

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The highlights of the Company's corporate and business development activities since the prior results announcement are shown below.

#### a) Sale Of Small-Molecule Antibiotics Business

On 24 August 2016, the Company announced that it had entered into an agreement with Pfizer to sell the commercialisation and development rights to its small-molecule antibiotics business and late-stage pipeline in most markets outside the US. The agreement with Pfizer is expected to close in the fourth quarter of 2016, subject to customary closing conditions.

As AstraZeneca will de-recognise an intangible product asset and will not maintain a significant ongoing interest in the late-stage, small-molecule antibiotics business, all payments will be reported as Other Operating Income in the Company's financial statements. This includes the upfront payment of \$550m and an unconditional payment of \$175m in 2019 (both to be recognised net of the carrying value of assets disposed and other costs to sell in 2016), the milestones of up to \$250m, sales-related payments of up to \$600m and recurring double-digit royalties on sales of Zovicefta and ATM AVI.

#### b) Sale Of Rhinocort Aqua

On 7 October 2016, the Company announced that it had entered into an agreement with Cilag, an affiliate of Johnson & Johnson, for the divestment of the rights to Rhinocort Aqua outside the US. Rhinocort Aqua is a nasal spray indicated for allergic and non-allergic rhinitis (inflammation of the inside of the nose), and for the treatment of nasal polyps (swelling of the nasal lining). The active ingredient is the anti-inflammatory medicine budesonide.

The agreement is subject to customary closing conditions and is expected to complete in the fourth quarter of 2016. As AstraZeneca will not maintain a significant ongoing interest in Rhinocort Aqua, the \$330m payment received from Cilag upon completion of the transaction will be recognised as Other Operating Income in the Company's financial statements.

#### c) Externalisation Of Beta-Blocker Medicine Toprol-XL

On 31 October 2016, the Company completed an agreement with Aralez Pharmaceuticals Trading DAC, a subsidiary of Aralez Pharmaceuticals Inc., for the rights to branded and authorised generic Toprol-XL (metoprolol succinate) in the US. Toprol-XL is a beta-blocker medicine for the control of hypertension (high blood pressure), angina (chest pain) and heart failure. It was first approved in the US in 1992.

AstraZeneca will retain a significant ongoing interest in Toprol-XL through retained ownership of the brand in Rest of World (ROW) markets and product supply to Aralez. Therefore the upfront payment of \$175m, milestones and sales-related payments of up to \$48m and mid-teen percentage royalties will be reported as Externalisation Revenue in the Company's financial statements.

d) Licensing Agreement: Monoclonal Antibody MEDI2070

On 3 October 2016, the Company announced that MedImmune, its global biologics research and development arm, had entered into a licensing agreement with Allergan for the global rights to MEDI2070. MEDI2070 is an IL-23 monoclonal antibody currently in a Phase IIb clinical trial for moderate-to-severe Crohn's disease (a chronic inflammatory disease of the intestines) and is ready for Phase II for ulcerative colitis (a chronic inflammatory condition of the colon and rectum). MedImmune will continue the ongoing Phase II trials until a mutually-agreed transition date.

The transaction is expected to close in the fourth quarter of 2016, subject to customary closing conditions, including the expiration or early termination of the waiting period under the Hart Scott Rodino Act. AstraZeneca is expected to retain approximately \$167m of the upfront payment and up to approximately \$847m in future potential milestones, as well as the tiered royalty payments of up to low double-digit percent, following payment to Amgen under the provisions of the original agreement. As AstraZeneca will not retain a significant ongoing interest in MEDI2070, all income will be reported as Other Operating Income in the Company's financial statements.

e) Benralizumab in Japan

On 28 October 2016, AstraZeneca exercised its exclusive option to commercialise benralizumab for the treatment of severe, uncontrolled asthma and COPD in Japan. This follows the option agreement entered into with Kyowa in July 2015. Previously, Kyowa held the exclusive development and commercialisation rights for benralizumab in Japan, as well as certain other countries in Asia, while AstraZeneca has exclusive rights in all other countries, including the US and Europe. On exercising the option, AstraZeneca is responsible for all sales and marketing activity for benralizumab in asthma and COPD in Japan.

f) Externalisation of Bydureon and Byetta in China

On 10 October 2016, AstraZeneca entered into a strategic collaboration with 3SBio for the rights to commercialise Bydureon and Byetta in the Chinese market. The agreement allows the Company to benefit from 3SBio's established expertise in injectable medicines and also focus resources on AstraZeneca's oral diabetes franchise, including Onglyza, which is already marketed in China, as well as Forxiga and Kombiglyze, which are anticipated to launch in China in 2017.

Under the terms of the collaboration agreement, 3SBio will make an upfront payment of \$50m and will pay development milestones of up to a further \$50m for the exclusive rights to commercialise Bydureon and Byetta in the Chinese market (excluding Hong Kong) for an initial period of 20 years. AstraZeneca will retain a significant ongoing interest in Bydureon and Byetta through retained ownership of the brands in other markets and will manufacture and supply these medicines to 3SBio for an agreed purchase price. Therefore the upfront payment and development milestones will be reported as Externalisation Revenue in the Company's financial statements.

Research and Development Update

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A comprehensive table with AstraZeneca's pipeline of medicines in human trials can be found later in this document.

Since the results announcement on 28 July 2016 (the period):

Regulatory Approvals	1	- Brilinta - CV disease (JP)
Regulatory Submissions* /Acceptances	3	- Faslodex - breast cancer (1st line) (JP)* - Tagrisso - lung cancer (CN)* - ZS-9 - hyperkalaemia (US)
Positive Phase III Data Readouts	3	

		<ul style="list-style-type: none"> <li>- Lynparza - ovarian cancer (2nd line)</li> <li>- Farxiga + Bydureon - type-2 diabetes</li> <li>- benralizumab - severe, uncontrolled asthma</li> </ul>
Other Key Developments	2	<ul style="list-style-type: none"> <li>- Priority Review Designation: Tagrisso (CN)</li> <li>- Fast Track Designation: AZD3293 - Alzheimer's disease (US)</li> </ul> <p>Oncology</p> <ul style="list-style-type: none"> <li>- durvalumab - multiple cancers</li> <li>- durva + treme - multiple cancers</li> <li>- acalabrutinib - blood cancers</li> <li>- moxetumomab pasudotox - leukaemia</li> <li>- selumetinib - thyroid cancer</li> </ul> <p>Cardiovascular &amp; Metabolic Diseases</p>
New Molecular Entities (NMEs) in Pivotal Trials or under Regulatory Review**#	13	<ul style="list-style-type: none"> <li>- ZS-9** - hyperkalaemia</li> <li>- roxadustat - anaemia</li> </ul> <p>Respiratory</p> <ul style="list-style-type: none"> <li>- benralizumab - severe, uncontrolled asthma</li> <li>- tralokinumab - severe, uncontrolled asthma</li> <li>- PT010 - COPD</li> </ul> <p>Other</p> <ul style="list-style-type: none"> <li>- brodalumab - psoriasis**</li> <li>- anifrolumab - lupus</li> <li>- AZD3293 - Alzheimer's disease</li> </ul>
Projects in clinical pipeline# # As at 10 November 2016	138	

## ONCOLOGY

AstraZeneca has a deep-rooted heritage in Oncology and offers a growing portfolio of new medicines that has the potential to transform patients' lives and the Company's future. With at least six new medicines to be launched between 2014 and 2020 and a broad pipeline of small molecules and biologics in development, the Company is committed to advancing New Oncology as one of AstraZeneca's six Growth Platforms focused on lung, ovarian, breast and blood cancers.

In addition to core capabilities, the Company is actively pursuing innovative collaborations and investments that accelerate the delivery of AstraZeneca's strategy, as illustrated by the Company's recent investment in Acerta Pharma in haematology.

At the recent European Society for Medical Oncology meeting, AstraZeneca highlighted its progress in Oncology with 46 scientific presentations, including new 1st-line data that demonstrated the superiority of Faslodex over the current standard of care in postmenopausal women with HR-positive, locally-advanced or metastatic breast cancer. The Company also presented updated safety and efficacy data from two cohorts from Study 1108; durvalumab monotherapy in NSCLC and HNSCC, in addition to a comparative analysis of PD-L1 diagnostic assays in c.500 HNSCC-tumour samples.

a) Lynparza (ovarian and other cancers)

Lynparza continues to be the cornerstone of the AstraZeneca DNA Damage Response (DDR) line of medicines. An extensive lifecycle programme is underway, including in earlier lines of treatment in metastatic ovarian, breast and prostate cancers. For the potential treatment in metastatic BRCA-mutated breast cancer, the OLYMPIAD trial has seen fewer events than originally expected and, as a consequence, the data readout is now anticipated to be in the first half of 2017.

During the period, the Company reported positive results from the Phase III SOLO-2 trial designed to determine the efficacy of Lynparza tablets (300mg, twice daily) as a monotherapy for the maintenance treatment of platinum-sensitive relapsed, BRCA-mutated ovarian cancer. Results from the trial demonstrated a clinically-meaningful and statistically-significant improvement of progression-free survival (PFS) among patients treated with Lynparza, compared to placebo and provided additional evidence to support the use of Lynparza in this patient population.

b) Tagrisso (lung cancer)

During the period, Tagrisso was accepted for submission and granted Priority Review status by the China Food and Drug Administration agency as a potential treatment for patients with locally-advanced, or metastatic EGFR T790M mutation-positive NSCLC, who have been previously treated with EGFR TKI therapy. The designation has the potential to expedite more rapid access to Tagrisso for patients in China. The Chinese application was supported by three key trials - a China-led Asian regional trial (AURA17), a pharmaco-kinetic trial in the local population (AURA18) and the global AURA3 trial, which included Chinese patients.

c) Cediranib (ovarian cancer)

On 21 September 2016, AstraZeneca announced the decision to voluntarily withdraw the marketing authorisation application (MAA) submitted to the EMA's Committee for Medicinal Products for Human Use for cediranib in combination with platinum-based chemotherapy, followed by maintenance monotherapy for the treatment of adult patients with platinum-sensitive relapsed ovarian cancer (including fallopian tube or primary peritoneal). The decision to withdraw the MAA was based on questions raised by the EMA at the late stage of the review process. The MAA for cediranib was supported by data from ICON6, a Phase III trial led by investigators from University College, London and the Medical Research Council. The Company has not made additional regulatory submissions for cediranib in this indication in any other markets.

Cediranib remains an important part of AstraZeneca's ovarian cancer pipeline, and a number of Phase III trials are ongoing to test cediranib as a potential combination partner with Lynparza and other pipeline medicines; these trials are not affected by the aforementioned withdrawal.

d) Selumetinib (multiple cancers)

On 9 August 2016, the Company announced the high-level results from the Phase III SELECT-1 trial for selumetinib in patients with 2nd-line KRAS mutant (KRAS<sup>m</sup>) NSCLC. The results showed that the trial did not meet its primary endpoint of PFS, and selumetinib did not have a significant effect on overall survival (OS). The adverse event profiles for selumetinib and docetaxel were consistent with those seen previously. This outcome did not impact the on-going selumetinib programme in differentiated thyroid cancer, in paediatric neurofibromatosis Type 1 (in collaboration with the US National Cancer Institute), and in combination with other potential medicines in a range of tumour types.

e) Savolitinib (multiple cancers)

Based on data from multiple Phase I/II trials, savolitinib has shown early clinical benefit as a highly selective c-Met inhibitor in a number of cancers. As a result, Chi-Med (part of CK Hutchison Holdings Limited) and AstraZeneca have expanded the joint development plan for savolitinib to cover multiple c-Met-driven, solid tumour indications including NSCLC, kidney, gastric and colorectal cancers.

f) Durvalumab (multiple cancers)

The Company continues to advance multiple monotherapy trials of durvalumab and combination trials of durvalumab with tremelimumab and other potential medicines in Immuno-Oncology (IO). An update on key

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AstraZeneca-sponsored ongoing trials with durvalumab is provided over the page:  
LUNG CANCER

Name	Phase	Line of treatment	Population	Design	Timelines	Status
Early disease						
Monotherapy						
ADJUVANT1	III	N/A	Stage Ib-IIIa NSCLC	durvalumab vs placebo	FPD2 Q1 2015 Data expected 2020 FPD Q2 2014	Ongoing
PACIFIC	III	N/A	Stage III unresectable NSCLC	durvalumab vs placebo	LPCD3 Q2 2016 Data expected H2 2017	Recruitment completed
Advanced/metastatic disease						
Combination therapy						
MYSTIC	III	1st line	NSCLC	durvalumab vs durva + treme vs SoC4	FPD Q3 2015 LPCD Q3 2016 Data expected H1 2017 FPD Q4 2015	Recruitment completed
NEPTUNE	III	1st line	NSCLC	durva + treme vs SoC	Data expected 2018	Ongoing
-	III	1st line	NSCLC	durvalumab + chemotherapy +/- tremelimumab	- FPD Q2 2015	Ongoing in safety lead-in Phase I/II trial
ARCTIC	III	3rd line	PD-L1 neg. NSCLC	durvalumab vs tremelimumab vs durva + treme vs SoC	LPCD Q3 2016 Data expected H1 2017	Recruitment completed

1 Conducted by the National Cancer Institute of Canada 2 FPD = First Patient Dosed 3LPCD = Last Patient Commenced Dosing  
4 SoC = Standard of Care 5 SCLC = Small Cell Lung Cancer

METASTATIC OR RECURRENT HEAD AND NECK CANCER

Name	Phase	Population	Design	Timelines	Status
------	-------	------------	--------	-----------	--------

		Line of treatment				
Monotherapy						
					FPD Q1 2015	
HAWK	II	2nd line	PD-L1 pos. HNSCC	Durvalumab (single arm)	LPCD Q2 2016 Data expected Q4 2016 (internal availability)	Recruitment completed
Combination therapy						
					FPD Q2 2015	
CONDOR	II	2nd line	PD-L1 neg. HNSCC	durvalumab vs tremelimumab vs durva + treme	LPCD Q2 2016 Data expected H1 2017	Recruitment completed
KESTREL	III	1st line	HNSCC	durvalumab vs durva + treme vs SoC	FPD Q4 2015 Data expected H2 2017	Ongoing
EAGLE	III	2nd line	HNSCC	durvalumab vs durva + treme vs SoC	FPD Q4 2015 Data expected 2018	Ongoing

With recent changes in the HNSCC competitive landscape, including the approval in the US for PD-1 monotherapy for recurrent or metastatic HNSCC with disease progression on or after platinum-containing chemotherapy, the Company is unlikely to make a regulatory submission for this single-arm Phase II trial. This trial in PD-L1+ patients was originally designed as a potential fast-to-market opportunity in 2nd-line HNSCC. The HAWK trial results are anticipated to be available internally in due course, following trial conclusion and data analysis.

On 27 October 2016, AstraZeneca confirmed that the FDA had placed a partial clinical hold on the enrolment of new patients with HNSCC in clinical trials of durvalumab as monotherapy and in combination with tremelimumab or other potential medicines. All trials are continuing with existing patients. The partial clinical hold on new patient enrolment relates only to HNSCC. Trials for durvalumab in different cancer types, as monotherapy, or in combination with tremelimumab or other potential medicines, are progressing as planned with pivotal data in lung cancer anticipated in the first half of 2017.

#### METASTATIC UROTHELIAL BLADDER CANCER

Name	Phase	Line of treatment	Population	Design	Timelines	Status
Combination therapy						
DANUBE	III	1st line	Cisplatin chemotherapy- eligible/ineligible bladder cancer	durvalumab vs durva + treme vs SoC	FPD Q4 2015 Data expected 2018	Ongoing

#### g) Acalabrutinib (blood cancers)

Based on maturity of clinical data in an intended fast-to-market indication of unmet need in B-cell blood cancers, the Company rolled the potential data readout and regulatory submission for one blood cancer to the first half of 2017.

Acalabrutinib is a cornerstone of the AstraZeneca strategy in haematology and the Company continues to see important progress in the clinical-development programme for the potential medicine. With more than 2,000 patients



now having been treated with acalabrutinib in clinical trials, the safety profile supports the potential for acalabrutinib to become a best-in-class BTK inhibitor for patients intolerant to a currently-approved BTK inhibitor with B-cell cancers.

## CARDIOVASCULAR & METABOLIC DISEASES

This therapy area includes a broad type-2 diabetes portfolio, differentiated devices and unique small and large-molecule programmes to reduce morbidity, mortality and organ damage across CV disease, diabetes and chronic kidney disease (CKD) indications.

### a) Brilinta (CV disease)

During the period, the EUCLID Phase III trial in Peripheral Artery Disease (PAD) readout, with the data demonstrating that the primary endpoint of superiority over clopidogrel was not met. Safety findings from the trial were in line with the known safety profile of Brilinta. Based on the current expectations, it is unlikely that the Company will seek regulatory submission of an indication in PAD.

During the period, the Japanese Ministry of Health, Labour and Welfare approved Brilinta 90mg for patients with acute coronary syndrome (ACS) for whom the use of other antiplatelet medicines in combination with aspirin is difficult. Brilinta 60mg was also approved for patients who have suffered a heart attack at least one year prior and are at high risk of developing a further atherothrombotic event.

### b) Farxiga + Bydureon (type-2 diabetes)

With the increasing evidence suggesting the beneficial effect of SGLT2 inhibitors, such as Farxiga, on renal and CV outcomes in patients with type-2 diabetes, the decision was made to design two large Phase IIIb outcome trials to further investigate the potential role of Farxiga in the management of CKD and chronic heart failure (CHF), in patients with or without type-2 diabetes. This marked the first time that a major outcome trial will be conducted to evaluate an SGLT2 inhibitor in CKD, for which there are currently few treatment options and a significant unmet medical need.

During the period, the DURATION-8 combination trial of Farxiga and Bydureon showed reduced blood sugar, weight and systolic blood pressure. The Phase III trial demonstrated that the combination of these medicines provides benefits to patients above and beyond what is seen with the individual medicines. The Company is currently assessing the potential for a regulatory submission based on these data.

### c) Type-2 diabetes medicines in CV outcomes trials

As the field of type-2 diabetes medicines consistently evolves, with multiple outcomes trials producing data, AstraZeneca continues to assess both Farxiga and Bydureon for potential long-term CV benefits. Two significant type-2 diabetes outcomes trials are underway and are ongoing:

Medicine	Trial	Mode of Action	Number of Patients	Primary Endpoint	Timeline
Bydureon	EXSCEL	GLP-1 agonist	~15,000	Time to first occurrence of CV death, non-fatal MI or non-fatal stroke	Latest 2018 (final analysis) Latest 2019 (final analysis)
Farxiga	DECLARE	SGLT2 inhibitor	~17,000*	Time to first occurrence of CV death, non-fatal MI or non-fatal stroke	2017 (anticipated interim analysis)

\*Includes ~10,000 patients who have had no prior index event (primary prevention) and ~7,000 patients who have suffered an index event (secondary prevention).

d) ZS-9 (hyperkalaemia)

In the beginning of the fourth quarter, the FDA accepted AstraZeneca's resubmission of the new drug application (NDA) for ZS-9 (sodium zirconium cyclosilicate), the medicine in development for the treatment of hyperkalaemia (high potassium level in blood serum) by ZS Pharma, a wholly owned subsidiary of AstraZeneca. The FDA indicated that this was a complete Class 2 response; the Agency is anticipated to act on the resubmission within 6 months of the date of receipt.

e) Roxadustat (anaemia)

Roxadustat is a potential first-in-class oral HIF-PH inhibitor in Phase III development for the treatment of anaemia in CKD patients, including those on dialysis and not on dialysis. AstraZeneca, FibroGen, Inc. (FibroGen) and Astellas Pharma Inc. are jointly undertaking an extensive worldwide Phase III programme consisting of 15 trials enrolling more than 8,000 patients.

FibroGen, responsible for regulatory activities in China, recently announced that enrolment had completed in both Phase III clinical trials, intended for regulatory submission. These trials include both CKD patients on and not on dialysis. Further, FibroGen has confirmed that roxadustat is on track to initiate the rolling regulatory-submission process in 2016.

## RESPIRATORY

AstraZeneca's Respiratory portfolio includes a range of differentiated potential medicines such as novel combinations, biologics and devices for the treatment of asthma and COPD.

Benralizumab (severe, uncontrolled asthma)

AstraZeneca shared positive benralizumab Phase III data from the SIROCCO and CALIMA trials at the recent European Respiratory Society meeting. These data were also published in *The Lancet* on 5 September 2016. These results demonstrated that adding benralizumab to the standard of care significantly reduced exacerbations and improved lung function and asthma symptoms in severe, uncontrolled asthma. The outcomes were demonstrated for the 8-week dosing regimen, with no additional benefit observed with 4-week dosing.

During the period, the Phase III ZONDA trial also met its primary endpoint. ZONDA is an efficacy and safety trial of benralizumab to reduce oral corticosteroid use in patients with uncontrolled asthma on high-dose, inhaled corticosteroid plus long-acting Beta2 agonist and chronic oral corticosteroid therapy. Full results will be presented at a forthcoming medical meeting. ZONDA is the fourth positive efficacy trial supporting benralizumab's unique efficacy and safety profile in severe, uncontrolled asthma.

## OTHER

a) Anifrolumab (lupus)

During the period, the first patient completed the anifrolumab systemic lupus erythematosus (SLE) Phase III trial and rolled over to the long-term extension trial for another three years of treatment/follow-up. The Phase III programme consists of two double-blind placebo controlled trials (TULIP SLE1 and TULIP SLE2) as well as the long-term extension; the Company continues to anticipate regulatory submission in 2019.

Anifrolumab is a monoclonal antibody that blocks the type I interferon (IFN) receptor, thereby inhibiting the activity of all type I IFNs, which play a central role in lupus pathophysiology. Anifrolumab is currently in Phase III development for SLE and Phase II for Lupus Nephritis; a Phase I trial for expansion from current intravenous to subcutaneous administration was recently completed.

b) AZD3293 (Alzheimer's Disease)

On 22 August 2016, AstraZeneca and Lilly announced the receipt of the FDA's Fast Track Designation for the development programme in Alzheimer's disease for AZD3293, an oral beta secretase cleaving enzyme (BACE) inhibitor currently in Phase III clinical trial. The FDA's Fast Track programme is designed to expedite the development and review of new therapies to treat serious conditions and tackle key unmet medical needs. Lilly leads clinical development, in collaboration with scientists from AstraZeneca who will be responsible for manufacturing.

AZD3293 has been shown in trials to reduce levels of amyloid beta in the cerebrospinal fluid of people with Alzheimer's and healthy volunteers. The progression of Alzheimer's disease is characterised by the accumulation of amyloid plaque in the brain. BACE is an enzyme associated with the development of amyloid beta. Inhibiting BACE is expected to prevent the formation of amyloid plaque and eventually slow the progression of the disease. In addition to the AMARANTH Phase III trial for AZD3293, AstraZeneca and Lilly have dosed patients in a second Phase III trial, DAYBREAK-ALZ, which studies the safety and efficacy of AZD3293 in patients with mild Alzheimer's disease.

ASTRAZENECA DEVELOPMENT PIPELINE 30 SEPTEMBER 2016

AstraZeneca-sponsored or -directed studies

Phase III / Pivotal Phase II / Registration

New Molecular Entities (NMEs) and significant additional indications

Regulatory submission dates shown for assets in Phase III and beyond. As disclosure of compound information is balanced by the business need to maintain confidentiality, information in relation to some compounds listed here has not been disclosed at this time.

Compound	Mechanism	Area Under Investigation	Date Commenced Phase	Estimated Regulatory Acceptance Date / Submission Status			
				US	EU	Japan	China



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Oncology								
Tagrisso	EGFR tyrosine	≥2nd-line advanced	Q2 2014	Launched	Launched	Approved	Accepted1	
AURA, AURA2, (AURA17 Asia regional)	kinase inhibitor	EGFRm T790M NSCLC			(Accelerated assessment)			



(Breakthrough  
Therapy,  
Priority  
Review,  
Orphan drug)





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Tagrisso AURA3	EGFR tyrosine kinase inhibitor	≥2nd-line advanced EGFRm T790M NSCLC	Q3 2014	Q4 2016	Q4 2016	N/A2	N/A
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acalabrutinib# BTK inhibitor B-cell malignancy Q1 2015 2017



(Orphan drug)





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acalabrutinib#	BTK inhibitor	1st-line CLL	Q3 2015	2020	2020
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(Orphan drug)(Orphan  
drug)



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acalabrutinib#	BTK inhibitor	r/r CLL, high risk	Q4 2015	2020	2020
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(Orphan drug)(Orphan  
drug)





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selumetinib# ASTRA	MEK inhibitor	differentiated thyroid cancer	Q3 2013	2018 (Orphan drug)	2018		
moxetumomab pasudotox# PLAIT	anti-CD22 recombinant immunotoxin	hairy cell leukaemia	Q2 2013	2017 (Orphan drug)	2018		
durvalumab# PACIFIC	PD-L1 mAb	stage III NSCLC	Q2 2014	2017	2017	2017	
durvalumab# HAWKII	PD-L1 mAb	2nd-line HNSCC (PD-L1 positive)	Q1 2015	2017 (Fast Track)	2017		
durvalumab# + tremelimumab ARCTIC	PD-L1 mAb + CTLA-4 mAb	3rd-line NSCLC	Q2 2015	2017	2017	2017	
durvalumab# + tremelimumab MYSTIC	PD-L1 mAb + CTLA-4 mAb	1st-line NSCLC	Q3 2015	2017	2017	2017	2020
durvalumab# + tremelimumab NEPTUNE	PD-L1 mAb + CTLA-4 mAb	1st-line NSCLC	Q4 2015	2019	2019	2019	
durvalumab# + tremelimumab CONDORII	PD-L1 mAb + CTLA-4 mAb	2nd-line HNSCC (PD-L1 negative)	Q2 2015	2017	2017		
durvalumab# + tremelimumab KESTREL	PD-L1 mAb + CTLA-4 mAb	1st-line HNSCC	Q4 2015	2018	2018	2018	
durvalumab# + tremelimumab EAGLE	PD-L1 mAb + CTLA-4 mAb	2nd-line HNSCC	Q4 2015	2018	2018	2018	
durvalumab# + tremelimumab ALPSII	PD-L1 mAb + CTLA-4 mAb	metastatic pancreatic ductal carcinoma	Q4 2015	2017	2017	2017	
durvalumab# + tremelimumab DANUBE	PD-L1 mAb + CTLA-4 mAb	1st-line bladder cancer	Q4 2015	2018	2018	2018	
Cardiovascular & Metabolic Diseases							
Brilinta3	P2Y12 receptor antagonist	arterial thrombosis		Launched	Launched	Approved3	Launched
Farxiga4	SGLT2 inhibitor	type-2 diabetes		Launched	Launched	Launched	Accepted
Epanova#	omega-3 carboxylic acids	severe hypertrigly-ceridemia		Approved		2018	
ZS-9 (sodium zirconium cyclosilicate)	potassium binder	hyperkalaemia		Accepted5	Accepted		
roxadustat# OLYMPUS (US) ROCKIES (US)	hypoxia-inducible factor prolyl hydroxylase inhibitor	anaemia in CKD/ESRD	Q3 2014	2018	N/A	N/A	Q4 20166
Respiratory							
Bevespi Aerosphere (PT003)	LABA/LAMA	COPD	Q2 2013	Approved	2017	2018	2018

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benralizumab# CALIMA SIROCCO ZONDA	IL-5R mAb	severe asthma	Q4 2013	Q4 2016	Q4 2016	N/A	N/A
BISE BORA GREGALE benralizumab# TERRANOVA GALATHEA PT010	IL-5R mAb	COPD	Q3 2014	2018	2018	N/A	N/A
tralokinumab STRATOS 1,2 TROPOS MESOS	LABA/LAMA/ICS IL-13 mAb	COPD severe asthma	Q3 2015	2018	2018	2018	2019
Other anifrolumab# TULIP	IFN-alphaR mAb	systemic lupus erythematosus	Q3 2015	2019 (Fast Track)	2019	2019	
Zinforo#7	extended spectrum cephalosporin with affinity to penicillin-binding proteins	pneumonia/skin infections		N/A	Launched	N/A	Submitted
Zavicefta#7 (CAZ AVI#)	cephalosporin/ beta lactamase inhibitor	hospital-acquired pneumonia/ ventilator-associated pneumonia serious infections,	Q2 2013	N/A	Approved	N/A	2017
Zavicefta#7	cephalosporin/ beta lactamase inhibitor	complicated intra-abdominal infection, complicated urinary tract infection	Q1 2012	N/A	Approved	N/A	2017
AZD3293# AMARANTH DAYBREAK-ALZ	beta-secretase inhibitor	Alzheimer's disease	Q2 2016	2020 (Fast Track)	2020	2020	

¶ Registrational Phase II trial

# Collaboration

1 CN submission accepted 1 September 2016

2 Tagrisso has full approval in Japan. A Japanese Patient Information update will include AURA3 data

3 Brilinta in the US; Brilique in rest of world. JP approval received 28 Sept 2016

4 Farxiga in the US; Forxiga in rest of world

5 US resubmission accepted on 13 October 2016

6 Rolling NDA submission to be initiated in Q4 2016

7 AstraZeneca announced on 24 August 2016 that it had entered into an agreement with Pfizer to sell the commercialisation and development rights to its late-stage, small-molecule antibiotics business in most markets globally outside the US. The transaction is expected to close during Q4 2016

8 Fast Track Designation, 22 August 2016

Phases I and II

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NMEs and significant additional indications

Compound

Mechanism

Area Under Investigation

Phase Date

Commenced

Phase



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Oncology

durvalumab#	PD-L1 mAb	bladder cancer	II	Q1 2016 (Breakthrough Therapy)
durvalumab#	PD-L1 mAb	solid tumours	II	Q3 2014
durvalumab# + tremelimumab	PD-L1 mAb + CTLA-4 mAb	gastric cancer	II	Q2 2015
durvalumab# + AZD5069	PD-L1 mAb + CXCR2	HNSCC	II	Q3 2015
durvalumab# + AZD9150#	PD-L1 mAb + STAT3 inhibitor			
durvalumab# + MEDI0680	PD-L1 mAb + PD-1 mAb	solid tumours	II	Q3 2016
durvalumab#	PD-L1 mAb	solid tumours	I	Q3 2014
durvalumab# + monalizumab	PD-L1 mAb + NKG2a mAb	solid tumours	I	Q1 2016
durvalumab# + MEDI9447	PD-L1 mAb + CD73 mAb	solid tumours	I	Q1 2016
durvalumab# + Iressa	PD-L1 mAb+ EGFR tyrosine kinase inhibitor	NSCLC	I	Q2 2014
durvalumab# + dabrafenib + trametinib	PD-L1 mAb+ BRAF inhibitor + MEK inhibitor	melanoma	I	Q1 2014
durvalumab# + tremelimumab	PD-L1 mAb + CTLA-4 mAb	solid tumours	I	Q4 2013
Tagrisso + (durvalumab# or selumetinib# or savolitinib#)	EGFR tyrosine kinase inhibitor + (PD-L1 mAb or MEK inhibitor or MET tyrosine kinase inhibitor)	advanced EGFRm NSCLC	II	Q2 2016
TATTON				
Tagrisso	EGFRm	leptomeningeal disease	II	Q3 2016
selumetinib + durvalumab#	MEK inhibitor + PD-L1 mAb	solid tumours	I	Q4 2015
savolitinib/volitinib#	MET tyrosine kinase inhibitor	papillary renal cell carcinoma	II	Q2 2014
AZD1775# + chemotherapy	Wee1 inhibitor + chemotherapy	ovarian cancer	II	Q4 2012
AZD1775#	Wee1 inhibitor	solid tumours	I	Q3 2015
AZD1775# + Lynparza	Wee1 inhibitor + PARP inhibitor	solid tumours	I	Q3 2015
AZD1775# + durvalumab#	Wee1 inhibitor + PD-L1 mAb	solid tumours	I	Q4 2015
AZD6738 + Lynparza	ATR inhibitor	gastric cancer	II	Q3 2016
vistusertib (AZD2014)	mTOR serine/ threonine kinase inhibitor	solid tumours	II	Q1 2013
AZD3759 BLOOM#	EGFR tyrosine kinase inhibitor	CNS metastases in advanced EGFRm NSCLC	II	Q4 2015
Tagrisso BLOOM	EGFR tyrosine kinase inhibitor			
AZD5363#	AKT kinase inhibitor	breast cancer	II	Q1 2014
AZD4547	FGFR tyrosine kinase inhibitor	solid tumours	II	Q4 2011
MEDI-573#	IGF mAb	metastatic breast cancer	II	Q2 2012
AZD0156	ATM serine/threonine kinase inhibitor	solid tumours	I	Q4 2015
AZD2811#	Aurora B kinase inhibitor	solid tumours	I	Q4 2015
AZD6738	ATR serine/threonine kinase inhibitor	solid tumours	I	Q4 2013
AZD8186	PI3 kinase beta inhibitor	solid tumours	I	Q2 2013
AZD9150#	STAT3 inhibitor	haematological malignancies	I	Q1 2012
AZD9496	selective oestrogen receptor downregulator (SERD)	ER+ breast cancer	I	Q4 2014

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AZD4635	A2aR inhibitor	solid tumours	I	Q2 2016
MEDI0562#	humanised OX40 agonist	solid tumours	I	Q1 2015
MEDI0562# + tremelimumab	humanised OX40 agonist + CTLA-4 mAb	solid tumours	I	Q2 2016
MEDI0562# + durvalumab#	humanised OX40 agonist + PD-L1 mAb	solid tumours	I	Q2 2016
MEDI-565#	CEA BiTE mAb	solid tumours	I	Q1 2011
MEDI0680	PD-1 mAb	solid tumours	I	Q4 2013
MEDI1873	GITR agonist fusion protein	solid tumours	I	Q4 2015
MEDI4276	HER2 bispecific ADC mAb	solid tumours	I	Q4 2015
MEDI9197#	TLR 7/8 agonist	solid tumours	I	Q4 2015
MEDI9447	CD73 mAb	solid tumours	I	Q3 2015
Cardiovascular & Metabolic Diseases				
MEDI0382	GLP-1/ glucagon dual agonist	diabetes / obesity	II	Q3 2016
MEDI4166	PCSK9/GLP-1 mAb + peptide fusion	diabetes / cardiovascular	II	Q1 2016
MEDI6012	LCAT	ACS	II	Q4 2015
AZD4076	anti-miR103/107 oligonucleotide	non-alcoholic fatty liver disease/non-alcoholic steatohepatitis (NASH)	I	Q4 2015
AZD4831	Myeloperoxidase	Heart failure with a preserved ejection fraction	I	Q3 2016
AZD5718	FLAP	CAD	I	Q1 2016
MEDI8111	Rh-factor II	trauma / bleeding	I	Q1 2014
Respiratory				



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PT010	LABA/LAMA/ICS	asthma	II	Q2 2014
abediterol#	LABA	asthma/COPD	II	Q4 2007
AZD7594	inhaled SGRM	asthma/COPD	II	Q3 2015
AZD9412#	inhaled interferon beta	asthma/COPD	II	Q3 2015
tezepelumab#	TSLP mAb	asthma / atopic dermatitis	II	Q2 2014
AZD1419#	TLR9 agonist	asthma	II	Q3 2013
AZD5634	inhaled ENaC	cystic fibrosis	I	Q1 2016
AZD7986#	DPP1	COPD	I	Q4 2014
AZD8871#	MABA	COPD	I	Q4 2015
AZD9567	oral SGRM	rheumatoid arthritis	I	Q4 2015
MEDI9314	IL-4R mAb	atopic dermatitis	I	Q1 2016
Other				
anifrolumab#	IFN-alphaR mAb	lupus nephritis	II	Q4 2015
anifrolumab#	IFN-alphaR mAb	systemic lupus erythematosus (subcutaneous)	I	Q4 2015
verinurad	selective uric acid reabsorption inhibitor (URAT-1)	chronic treatment of hyperuricemia in patients with gout	II	Q3 2013
mavrilimumab#	GM-CSFR mAb	rheumatoid arthritis	II	Q1 2010
inebilizumab#	CD19 mAb	neuromyelitis optica	II	Q1 2015 (Orphan drug)
MEDI2070#1	IL-23 mAb	Crohn's disease	II	Q1 2013
MEDI7734	ILT7 mAb	myositis	I	Q3 2016
MEDI0700#	BAFF/B7RP1 bispecific mAb	systemic lupus erythematosus	I	Q1 2016
MEDI4920	anti-CD40L-Tn3 fusion protein	primary Sjögren's syndrome	I	Q2 2014
MEDI5872#	B7RP1 mAb	primary Sjögren's syndrome	II	Q3 2016
CXL#2	beta lactamase inhibitor / cephalosporin	methicillin-resistant S. aureus	II	Q4 2010
AZD3241	myeloperoxidase inhibitor	multiple system atrophy	II	Q2 2015 (Orphan drug)
MEDI3902	Psl/PcrV bispecific mAb	prevention of nosocomial pseudomonas pneumonia	II	Q2 2016 (Fast Track, US)
MEDI4893	mAb binding to S. aureus toxin	hospital-acquired pneumonia / serious S. aureus infection	II	Q4 2014 (Fast Track, US)
MEDI7510	Respiratory syncytial virus (RSV) sF+GLA-SE	Prevention of RSV disease in older patients	II	Q3 2015
MEDI8852	influenza A mAb	influenza A treatment	II	Q4 2015 (Fast Track, US)
MEDI8897#	RSV mAb-YTE	passive RSV prophylaxis	II	Q1 2015 (Fast Track, US)
ATM AVI#2	monobactam/ beta lactamase inhibitor	targeted serious bacterial infections	II	Q2 2016
AZD8108	NMDA antagonist	suicidal ideation	I	Q4 2014
MEDI1814	amyloid beta mAb	Alzheimer's disease	I	Q2 2014
MEDI7352	NGF/TNF bispecific mAb	osteoarthritis pain	I	Q1 2016

# Collaboration

1 AstraZeneca entered into a licensing agreement with Allergan (3 October 2016)



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2 AstraZeneca announced on 24 August 2016 that it had entered into an agreement with Pfizer to sell the commercialisation and development rights to its late-stage, small-molecule antibiotics business in most markets globally outside the US. The transaction is expected to close during Q4 2016

### Significant Lifecycle Management (LCM)

Compound	Mechanism	Area Under Investigation	Date	Estimated Regulatory Acceptance Date /			
			Commenced	Submission Status			
			Phase	US	EU	Japan	China



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Oncology

Faslodex FALCON	oestrogen receptor antagonist	1st-line hormone receptor +ve advanced breast cancer	Q4 2012	H1 2017	H1 2017	Accepted	1 2017
Lynparza OlympiAD	PARP inhibitor	gBRCA metastatic breast cancer 2nd-line or greater	Q2 2014	2017	2017	2017	
Lynparza SOLO-2	PARP inhibitor	BRCAM PSR ovarian cancer, maintenance monotherapy	Q3 2013	2017 (Fast Track)	2017	2017	
Lynparza SOLO-1	PARP inhibitor	1st-line BRCAM ovarian cancer	Q3 2013	2018	2018	2018	
Lynparza SOLO-3	PARP inhibitor	gBRCA PSR ovarian cancer	Q1 2015	2018			
Lynparza POLO	PARP inhibitor	pancreatic cancer	Q1 2015	2018	2018	N/A	
Lynparza	PARP inhibitor	prostate cancer	Q3 2014	(Breakthrough Therapy)			
Lynparza OlympiA	PARP inhibitor	gBRCA adjuvant breast cancer	Q2 2014	2020	2020	2020	
Tagrisso FLAURA	EGFR tyrosine kinase inhibitor	1st-line advanced EGFRm NSCLC	Q1 2015	2017	2017	2017	2017
Tagrisso ADAURA	EGFR tyrosine kinase inhibitor	adjuvant EGFRm NSCLC	Q4 2015	2022	2022	2022	2022
Cardiovascular & Metabolic Diseases							
Brilinta2 PEGASUS- TIMI 54	P2Y12 receptor antagonist	outcomes trial in patients with prior myocardial infarction	Q4 2010	Launched (Priority Review)	Launched	Approved	2 Accepted
Brilinta2 THEMIS	P2Y12 receptor antagonist	patients with type-2 diabetes and CAD, but without a previous history of MI or stroke	Q1 2014	2018	2018	2018	2019
Brilinta2 HESTIA	P2Y12 receptor antagonist	prevention of vaso-occlusive crises in paediatric patients with sickle cell disease	Q1 2014	2020	2020		
Onglyza SAVOR-TIMI 53	DPP-4 inhibitor	type-2 diabetes outcomes trial	Q2 2010	Launched	Launched		Accepted
Kombiglyze XR/Komboglyze3	DPP-4 inhibitor/ metformin FDC	type-2 diabetes		Launched	Launched		Submitted
Farxiga4 DECLARE- TIMI 58	SGLT2 inhibitor	type-2 diabetes outcomes trial	Q2 2013	2020	2020		
Farxiga3	SGLT2 inhibitor	type-1 diabetes	Q4 2014	2018	2018	2018	

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Xigduo XR/ Xigduo5	SGLT2 inhibitor/ metformin FDC	type-2 diabetes		Launched	Launched
Qtern (saxagliptin/ dapagliflozin FDC)	DPP-4 inhibitor/ SGLT2 inhibitor FDC	type-2 diabetes	Q2 2012	Accepted	Approved



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Bydureon weekly suspension	GLP-1 receptor agonist	type-2 diabetes	Q1 2013	2017	2017		
Bydureon EXSCEL	GLP-1 receptor agonist	type-2 diabetes outcomes trial	Q2 2010	2018	2018	2018	
Epanova STRENGTH	omega-3 carboxylic acids	outcomes trial in statin-treated patients at high CV risk, with persistent hypertriglyceridemia plus low HDL-cholesterol	Q4 2014	2020	2020	2020	2020
Respiratory Symbicort SYGMA	ICS/LABA	as-needed use in mild asthma	Q4 2014	N/A	2018		2019
Symbicort	ICS/LABA	breath actuated Inhaler asthma/COPD			2018		
Duaklir Genuair# Other	LAMA/LABA	COPD	Q3 2016	2018	Launched		2019
Nexium	proton pump inhibitor	stress ulcer prophylaxis		N/A	N/A	N/A	Q4 2016
Nexium	proton pump inhibitor	paediatrics		Launched	Launched	Q4 2016	Accepted
linaclotide#	GC-C receptor peptide agonist	irritable bowel syndrome with constipation (IBS-C)		N/A	N/A	N/A	Accepted

# Collaboration

- 1 JP submission accepted 19 August 016
- 2 Brilinta in the US; Brilique in rest of world. JP approval received 28 Sept 2016
- 3 Kombiglyze XR in the US; Komboglyze in the EU
- 4 Farxiga in the US; Forxiga in rest of world
- 5 Xigduo XR in the US; Xigduo in the EU

Terminations (discontinued projects between 1 July 2016 and 30 September 2016)

NME / Line Extension	Compound	Reason for Discontinuation	Area Under Investigation
NME	AZD7624	Safety/Efficacy	COPD
LCM	Brilinta EUCLID	Safety/Efficacy	Peripheral artery disease
NME	inebilizumab	Safety/Efficacy	Diffuse large B-cell lymphoma
NME	MEDI3617#	Safety/Efficacy	solid tumours
NME	cediranib ICON 6	Regulatory	PSR ovarian cancer
NME	selumetinib# SELECT-1	Safety/Efficacy	2nd-line KRAS <sup>m</sup> NSCLC

Completed Projects / Divestitures

Compound	Mechanism	Area Under Investigation	Completed/ Divested	Estimated Regulatory Submission Acceptance†
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US

EU

Japan China

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Zurampic1	selective uric acid reabsorption inhibitor (URAT-1)	chronic treatment of hyperuricemia in patients with gout	Completed / Divested	Launched	Approved	n/a	n/a
Zurampic + allopurinol FDC1	selective uric acid reabsorption inhibitor (URAT-1)+xanthine oxidase inhibitor FDC	chronic treatment of hyperuricemia in patients with gout	Divested				
MEDI-550	pandemic influenza virus vaccine	pandemic influenza prophylaxis	Completed	n/a	Approved	n/a	n/a
tralokinumab2	IL-13 mAb	atopic dermatitis	Divested				
brodalumab3	IL-17R mAb	psoriasis	Divested				
AMAGINE-1,2,3							

1 AstraZeneca has granted Ironwood Pharmaceuticals, Inc. exclusive US rights (26 April 2016) and Grünenthal GmbH exclusive rights in Europe and Latin America (2 June 2016). Zurampic launched in US on 3 Oct 2016

2 AstraZeneca entered licensing agreement with LEO Pharma (1 July 2016, completed on 16 August 2016)

3 AstraZeneca and Valeant agreed to terminate the licence for Valeant's right to develop and commercialise brodalumab in Europe. AstraZeneca entered into an agreement with LEO Pharma for the exclusive licence to brodalumab in Europe (1 July 2016)

Condensed Consolidated Statement of Comprehensive Income

	2016	2015
	\$m	\$m
For the nine months ended 30 September		
Product sales	16,059	17,434
Externalisation revenue	1,358	875
Total revenue	17,417	18,309
Cost of sales	(2,966)	(3,377)
Gross profit	14,451	14,932
Distribution costs	(243)	(240)
Research and development expense	(4,347)	(4,251)
Selling, general and administrative costs	(8,027)	(8,444)
Other operating income and expense	535	1,029
Operating profit	2,369	3,026
Finance income	44	33
Finance expense	(1,022)	(783)
Share of after tax losses in associates and joint ventures	(22)	(9)
Profit before tax	1,369	2,267
Taxation	220	(249)
Profit for the period	1,589	2,018
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Remeasurement of the defined benefit pension liability	(1,127)	34
Tax on items that will not be reclassified to profit or loss	256	(12)
	(871)	22
Items that may be reclassified subsequently to profit or loss		
Foreign exchange arising on consolidation	(690)	(359)



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Foreign exchange arising on designating borrowings in net investment hedges	(194)	(322)
Fair value movements on cash flow hedges	(26)	-
Fair value movements on cash flow hedges transferred to profit or loss	41	-
Fair value movements on derivatives designated in net investment hedges	(96)	24
Amortisation of loss on cash flow hedge	1	1
Net available for sale gains/(losses) taken to equity	126	(63)
Tax on items that may be reclassified subsequently to profit or loss	63	84
	(775)	(635)
Other comprehensive income for the period, net of tax	(1,646)	(613)
Total comprehensive income for the period	(57)	1,405
Profit attributable to:		
Owners of the Parent	1,657	2,017
Non-controlling interests	(68)	1
	1,589	2,018
Total comprehensive income attributable to:		
Owners of the Parent	12	1,405
Non-controlling interests	(69)	-
	(57)	1,405
Basic earnings per \$0.25 Ordinary Share	\$1.31	\$1.60
Diluted earnings per \$0.25 Ordinary Share	\$1.31	\$1.59
Weighted average number of Ordinary Shares in issue (millions)	1,265	1,264
Diluted weighted average number of Ordinary Shares in issue (millions)	1,266	1,265

Condensed Consolidated Statement of Comprehensive Income

	2016	2015
For the quarter ended 30 September	\$m	\$m
Product sales	5,025	5,850
Externalisation revenue	674	95
Total revenue	5,699	5,945
Cost of sales	(900)	(1,041)
Gross profit	4,799	4,904
Distribution costs	(76)	(79)
Research and development expense	(1,402)	(1,429)
Selling, general and administrative costs	(2,403)	(2,679)
Other operating income and expense	110	453
Operating profit	1,028	1,170
Finance income	13	9
Finance expense	(355)	(246)
Share of after tax losses in associates and joint ventures	(10)	(2)
Profit before tax	676	931
Taxation	319	(161)
Profit for the period	995	770
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Remeasurement of the defined benefit pension liability	(285)	(208)
Tax on items that will not be reclassified to profit or loss	21	45

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	(264)	(163)
Items that may be reclassified subsequently to profit or loss		
Foreign exchange arising on consolidation	(167)	(348)
Foreign exchange arising on designating borrowings in net investment hedges	(127)	(105)
Fair value movements on cash flow hedges	77	-
Fair value movements on cash flow hedges transferred to profit or loss	(19)	-
Fair value movements on derivatives designated in net investment hedges	(17)	4
Net available for sale gains/(losses) taken to equity	162	(34)
Tax on items that may be reclassified subsequently to profit or loss	(12)	41
	(103)	(442)
Other comprehensive income for the period, net of tax	(367)	(605)
Total comprehensive income for the period	628	165
Profit attributable to:		
Owners of the Parent	1,014	770
Non-controlling interests	(19)	-
	995	770
Total comprehensive income attributable to:		
Owners of the Parent	648	166
Non-controlling interests	(20)	(1)
	628	165
Basic earnings per \$0.25 Ordinary Share	\$0.80	\$0.61
Diluted earnings per \$0.25 Ordinary Share	\$0.80	\$0.60
Weighted average number of Ordinary Shares in issue (millions)	1,265	1,264
Diluted weighted average number of Ordinary Shares in issue (millions)	1,266	1,265

Condensed Consolidated Statement of Financial Position

	At 30 Sep 2016	At 31 Dec 2015	At 30 Sep 2015
	\$m	\$m	\$m
<b>ASSETS</b>			
Non-current assets			
Property, plant and equipment	6,690	6,413	6,205
Goodwill	11,806	11,868	11,430
Intangible assets	28,507	22,646	19,997
Derivative financial instruments	278	446	479
Investments in associates and joint ventures	95	85	48
Other investments	715	458	444
Other receivables	681	907	925
Deferred tax assets	1,584	1,294	1,391
	50,356	44,117	40,919
Current assets			
Inventories	2,420	2,143	2,193
Assets held for sale	332	-	-
Trade and other receivables	5,449	6,622	5,876
Other investments	909	613	496
Derivative financial instruments	26	2	30
Income tax receivable	640	387	523
Cash and cash equivalents	3,090	6,240	4,081

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	12,866	16,007	13,199
Total assets	63,222	60,124	54,118
<b>LIABILITIES</b>			
Current liabilities			
Interest-bearing loans and borrowings	(2,939)	(916)	(2,671)
Trade and other payables	(9,961)	(11,663)	(10,593)
Derivative financial instruments	(12)	(9)	(25)
Provisions	(936)	(798)	(682)
Income tax payable	(1,534)	(1,483)	(2,065)
	(15,382)	(14,869)	(16,036)
Non-current liabilities			
Interest-bearing loans and borrowings	(14,744)	(14,137)	(8,276)
Derivative financial instruments	(25)	(1)	-
Deferred tax liabilities	(4,051)	(2,733)	(1,559)
Retirement benefit obligations	(2,870)	(1,974)	(2,542)
Provisions	(396)	(444)	(381)
Other payables	(10,842)	(7,457)	(7,956)
	(32,928)	(26,746)	(20,714)
Total liabilities	(48,310)	(41,615)	(36,750)
Net assets	14,912	18,509	17,368
<b>EQUITY</b>			
Capital and reserves attributable to equity holders of the Company			
Share capital	316	316	316
Share premium account	4,344	4,304	4,291
Other reserves	2,031	2,036	2,035
Retained earnings	6,381	11,834	10,707
	13,072	18,490	17,349
Non-controlling interests	1,840	19	19
Total equity	14,912	18,509	17,368

Condensed Consolidated Statement of Cash Flows

	2016	2015
	\$m	\$m
For the nine months ended 30 September		
Cash flows from operating activities		
Profit before tax	1,369	2,267
Finance income and expense	978	750
Share of after tax losses in associates and joint ventures	22	9
Depreciation, amortisation and impairment	1,767	2,136
Increase in working capital and short-term provisions	(472)	(35)
Non-cash and other movements	(545)	(987)
Cash generated from operations	3,119	4,140
Interest paid	(489)	(433)
Tax paid	(445)	(954)
Net cash inflow from operating activities	2,185	2,753
Cash flows from investing activities		
Movement in short-term investments and fixed deposits	(165)	285
Purchase of property, plant and equipment	(912)	(874)
Disposal of property, plant and equipment	47	16
Purchase of intangible assets	(761)	(1,379)

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Disposal of intangible assets	117	737
Purchase of non-current asset investments	(210)	(47)
Disposal of non-current asset investments	-	59
Payments to joint ventures	(19)	-
Upfront payments on business acquisitions	(2,564)	-
Payment of contingent consideration on business acquisitions	(197)	(553)
Interest received	105	102
Payments made by subsidiaries to non-controlling interests		