TILE SHOP HOLDINGS, INC. Form 10-Q October 26, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from - to -

Commission file number: 001-35629

TILE SHOP HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) (I.R.S. Employer Identification No.)

45-5538095

14000 Carlson Parkway Plymouth, Minnesota 55441 (Address of principal executive offices) (Zip Code)

(763) 852-2950

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 22, 2018, there were 52,759,558 shares of the registrant's common stock, par value \$0.0001 per share, outstanding.

Table of Contents

TILE SHOP HOLDINGS, INC.

Table of Contents

		Page
PART I	<u>. FINANCIAL INFORMATIO</u> N	_
<u>Item 1</u> .	Financial Statements	2
	Consolidated Balance Sheets	3
	Consolidated Statements of Income	4
	Consolidated Statements of Comprehensive Income	5
	Consolidated Statements of Stockholders' Equity (Deficit)	6
	Consolidated Statements of Cash Flows	7
	Notes to Consolidated Financial Statements	8
<u>Item 2</u> .	Management's Discussion and Analysis of Financial Condition and Results of Operations	17
<u>Item 3</u> .	Quantitative and Qualitative Disclosures About Market Risk	25
<u>Item 4</u> .	Controls and Procedures	25
PART I	I. OTHER INFORMATION	
<u>Item 1</u> .	Legal Proceedings	25
Item 1A	A. <u>Risk Factors</u>	25
<u>Item 2</u> .	Unregistered Sales of Equity Securities and Use of Proceeds	26
<u>Item 3</u> .	Defaults Upon Senior Securities	26
<u>Item 4</u> .	Mine Safety Disclosures	26
<u>Item 5</u> .	Other Information	26
<u>Item 6</u> .	Exhibits	27
Signatures		28

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Tile Shop Holdings, Inc. and Subsidiaries

Consolidated Balance Sheets

(dollars in thousands, except share and per share data)

Assets	20	eptember 30,)18 naudited)	December 31, 2017 (audited)
Current assets:			
Cash and cash equivalents	\$	10,105	\$ 6,621
Restricted cash		835	855
Receivables, net		3,723	2,381
Inventories		106,310	85,259
Income tax receivable		3,362	5,726
Other current assets, net		6,921	4,717
Total Current Assets		131,256	105,559
Property, plant and equipment, net		153,453	151,405
Deferred tax assets		10,239	11,654
Other assets		1,952	2,107
Total Assets	\$	296,900	\$ 270,725
Liabilities and Stockholders' Equity Current liabilities:			
Accounts payable	\$	25,725	\$ 30,771
Current portion of long-term debt		-	8,833
Income tax payable		172	17
Other accrued liabilities		27,790	22,413
Total Current Liabilities		53,687	62,034
Long-term debt, net		46,000	18,182
Capital lease obligation, net		473	576
Deferred rent		43,419	41,290
Other long-term liabilities		3,931	4,769

Total Liabilities	147,510	126,851
Commitments and Contingencies (see Note 11)		
Stockholders' Equity: Common stock, par value \$0.0001; authorized: 100,000,000 shares; issued and outstanding: 52,678,584 and 52,156,850 shares, respectively Preferred stock, par value \$0.0001; authorized: 10,000,000 shares; issued and outstanding: 0 shares	5	5