BLUE CALYPSO, INC. Form 10-Q/A October 09, 2013 Table of Contents

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10-Q/A

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

 $\mathbf{or}$ 

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 333-143570

**BLUE CALYPSO, INC.** 

(Exact Name of Registrant as Specified in Its Charter)

Delaware

20-8610073

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

19111 North Dallas Parkway, Suite 200

Dallas, TX

75287

(Address of Principal Executive Offices)

(Zip Code)

(972) 695-4776

(Registrant s Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

As of March 31, 2012 there were 126,845,640 shares of the issuer s common stock outstanding.

#### EXPLANATORY NOTE

This Amendment No. 1 hereby amends our Quarterly Report on Form 10-Q (Form 10-Q/A) for the period ended March 31, 2012, which was originally filed with the Securities and Exchange Commission on May 15, 2012 (the Original 10-Q). This Amendment is being filed mainly to include restated financial statements as described in Note 2, Restatement of Previously Issued Financial Statements of the Notes to the condensed consolidated financial statements. The condensed consolidated financial statements are being restated to reflect the following:

On August 26, 2013, after consulting with the Company s Audit Committee and with the Company s newly appointed Independent Registered Public Accounting Firm, Marcum LLP, management changed its accounting for certain of the Company s warrants previously issued in connection with preferred stock and common stock and conversion features related to previously issued convertible notes which were recorded in periods prior to the engagement of Marcum LLP in order to comply with US GAAP. Such warrants and the embedded conversion options should have been reflected as liabilities on the consolidated balance sheets included in the Original 10-Q, rather than as a component of equity.

Specifically, the change in treatment of the warrants and the conversion feature embedded in certain convertible notes resulted in a change to the equity, and liability portions of the consolidated balance sheets as of March 31, 2012 and resulted in a loss on the fair value of the derivative liabilities which impacted our results of operations and earnings (loss) per share as reported in our Original 10-Q.

In addition, the Company has concluded that these accounting changes constitue an additional deficiency in the Company s internal control over financial reporting as of March 31, 2012 and that its disclosure controls and procedures were not effective as of March 31, 2012.

The following sections of this Form 10-Q/A have been amended to reflect the restatement:

- Part I Item 1 Financial Statements and Notes to the Condensed Consolidated Financial Statements;
- Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations; and
- Part I Item 4 Controls and Procedures.

For the convenience of the reader, this Form 10-Q/A sets forth the Original 10-Q in its entirety, as amended by, and to reflect the restatements, as described above. Except as described above, the Company has not modified or updated

disclosures presented in this Amendment No. 1. Accordingly, this Amendment No. 1 does not reflect events occurring after the Original 10-Q or modify or update those disclosures affected by subsequent events, except as specifically referenced herein. Information not affected by the restatements is unchanged and reflects the disclosures made at the time of filing of the Original 10-Q.

This Form 10-Q/A has been signed as of a current date and all certifications of the Company s Chief Executive Officer/Principal Executive Officer and Chief Financial Officer/Chief Accounting Officer and Principal Financial Officer are given as of a current date. Accordingly, this Form 10-Q/A should be read in conjunction with the Company s filings with the Securities and Exchange Commission subsequent to the filing of the Original 10-Q, including any amendments to those filings.

#### Table of Contents

#### TABLE OF CONTENTS

		Page
	<u>PART I</u>	1
<u>Item 1</u> .	Financial Statements	1
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	17
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	23
Item 4.	Controls and Procedures	23
	PART II	24
Item 1.	<u>Legal Proceedings</u>	24
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	24
Item 3.	Defaults Upon Senior Securities	24
Item 4.	Mine Safety Disclosures	24
Item 5.	Other Information	24
Item 6.	Exhibits	25

#### Part 1 Item 1

#### **BLUE CALYPSO INC. AND SUBSIDIARY**

#### (A DEVELOPMENT STAGE COMPANY)

#### CONSOLIDATED BALANCE SHEETS

(Restated)

		March 31, 2012 Unaudited	December 31, 2011
		(Restated)	(Restated)
ASSETS			
Current assets:			
Cash and cash equivalents	\$	21,155 \$	371,393
Accounts receivable		18,700	51,901
Prepaid expenses		38,646	34,806
Total current assets		78,501	458,100
Property and equipment, net of accumulated depreciation of \$3,586 and \$2,397 in 2012 and 2011 respectively Capitalized software development costs, net of accumulated amortization of		20,195	21,384
\$187,431 and \$133,279 in 2012 and 2011, respectively		937,694	814,874
Total assets  LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)  Current liabilities:	\$	1,036,390 \$	1,294,358
Accounts payable	\$	114,163 \$	68,162
Accounts payable-affiliate	Ψ	58,143	254,838
Accrued liabilities		43,715	96,962
Unearned revenue		20,889	24,174
Warrant liabilities		12,370,189	10,997,560
Total current liabilities Notes payable		12,607,099	11,441,696
Notes payable-affiliate		344,993	
Total liabilities		12,952,092	11,441,696
Stockholders equity (deficit)			
Series A Convertible Preferred stock, par value \$.0001 per share (Authorized 5,000,000 shares; issued and outstanding 1,700,000 and 1,500,000 shares as of		150	150

3/31/12 and 12/31/11, respectively)

 Common stock, par value \$.0001 per share (Authorized 680,000,000 shares; issued and outstanding 127,045,641 and 126,845,641 shares as of 3/31/12 and 12/31/11, respectively)
 12,685
 12,685

 Additional paid in capital
 3,208,052
 3,954,102

 Deferred compensation
 (818,474)
 (1,581,954)

 Accumulated deficit during development stage
 (14,318,115)
 (12,532,321)

Total stockholders equity (deficit) (11,915,702) (10,147,338)

Total liabilities and stockholders equity (deficit) \$ 1,036,390 \$ 1,294,358

The accompanying notes are an integral part of these condensed consolidated Financial Statements.

#### BLUE CALYPSO, INC. AND SUBSIDIARY

#### (A DEVELOPMENT STAGE COMPANY)

#### CONSOLIDATED STATEMENTS OF OPERATIONS

### FOR THE THREE MONTHS ENDED MARCH 31, 2012 (RESTATED) AND 2011 AND THE PERIOD SEPTEMBER 11, 2009 (DATE OF INCEPTION) TO MARCH 31, 2012 (RESTATED)

	(UNAU)	(UNAUDITED)				
	Three months ended		ree months ended	FROM INCEPTION		
	March 31,	N	March 31,	SEP 11, 2009 TO		
	2012 (Restated)		2011	March 31, 2012 (Restated)		
REVENUE	\$ 584	\$	4,758	\$ 52,211		
COST OF REVENUE	92,707		72	204,218		
GROSS LOSS	(92,123)		4,686	(152,007)		
OPERATING EXPENSES						
Sales and marketing	243,425		73,431	1,111,087		
General and administrative	962,626		68,713	2,072,710		
Depreciation and Amortization	55,341		24,256	191,066		
	1,261,392		166,400	3,374,863		
LOSS FROM OPERATIONS	(1,353,515)		(161,714)	(3,526,870)		
OTHER INCOME (EXPENSE)						
Interest income				15		
Interest expense	(5,700)		(13,053)			
Change in fair value of derivative liabilities	(426,580)		0	. , , ,		
	(432,280)		(13,053)	(10,791,245)		
LOSS BEFORE INCOME TAX PROVISION INCOME TAX PROVISION	(1,785,795)		(174,767)	(14,318,115)		
NET LOSS	(1,785,795)		(174,767)	(14,318,115)		
Loss per share:						
Basic and diluted	\$ (0.01)	\$	(0.00)			

Weighted average shares outstanding Basic and diluted

127,003,882

73,326,302

The accompanying notes are an integral part of these condensed consolidated Financial Statements.

2

## BLUE CALYPSO, INC. AND SUBSIDIARY (A DEVELOPMENT STAGE COMPANY)

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (DEFICIT) PERIOD FROM SEPTEMBER 11, 2009 (DATE OF INCEPTION) TO MARCH 31, 2012 (UNAUDITED) (RESTATED)

							A	ccumulated	Total
	Preferred Stock	Common	Stock				De	ficit During	Stockholders
				Ad	ditional	Deferred	D	evelopment	Equity
	Shares Amount	Shares	Amoun	taid-	In Capi <b>t</b>	<b>Abmpensati</b>	on	Stage	(Deficit)
Beginning Balance, September 11, 2009 Net Loss	\$		\$	\$		\$	\$	(23,653)	\$ (23,653)
Ending Balance, December 31, 2009 Shares issued at \$.0001 per								(23,653)	(23,653)
share-3/10/2010 Affiliate payable converted to equity-		65,448,269	6,545	5	(5,525)				1,020
3/31/10 Net loss					21,958			(5,296)	21,958 (5,296)
Ending Balance, March 31, 2010 Restricted shares		65,448,269	6,545	5	16,433			(28,949)	(5,971)
issued- 6/10/2010 Net loss		5,133,198	513	3	(433)	(80	))	(82,668)	(82,668)
Ending Balance, June 30, 2010 Restricted shares		70,581,467	7,058	3	16,000	(80	))	(111,617)	(88,639)
issued- 9/20/2010 Net loss		1,604,124	161	l	(136)	(25	5)	(115,880)	(115,880)

Ending Balance, September 30, 2010 Restricted shares vested as of 12/31/10			72,185,591	7,219	15,864	(105) 22	(227,497)	(204,519) 22
Net loss							(185,191)	(185,191)
Ending Balance, December 31, 2010 Restricted shares issued- 1/10/11			72,185,591 1,283,300	7,219 128	15,864 (108)	(83) (20)	(412,688)	(389,688)
Additional Paid-In Capital Restricted shares					10			10
vested as of 03/31/11 Net loss						12	(174,767)	12 (174,767)
Ending Balance, March 31, 2011			73,468,891	7,347	15,766	(91)	(587,455)	(564,433)
Restricted shares issued- 4/29/11 Restricted shares			1,283,299	128	(108)	(20)		
vested as of 06/30/11 Net loss						15	(235,432)	15 (235,432)
Ending Balance, June 30, 2011 Restricted shares			74,752,190	7,475	15,658	(96)	(822,887)	(799,850)
cancelled 7/25/11 Restricted shares vested as of 09/30/11			(2,887,423)	(288)	192	96		
Conversion of Debt 9/1/11 Reverse merger shares			28,135,234	2,814	1,562,274			1,565,088
issued 9/1/11 Restricted shares			24,974,700	2,497	(2,497)			
issued- 9/8/11 Net loss			320,825	32	21,752	(21,784)	(621,271)	(0) (621,271)
Ending Balance, September 30, 2011 Additional Paid-In			125,295,526	12,530	1,597,379	(21,784)	(1,444,158)	143,967
Capital-Compensation Expense					4,239			4,239
Conversion of Debt to Pref Stock 10/17/11 Restricted shares	1,500,000	150			1,499,850			1,500,000
vested as of 10/1/11 Restricted shares						5,446		5,446
issued- 12/30/11			1,550,115	155	1,565,461	(1,565,616)		

Allocation of proceeds

from warrants

12/31/11 (712,827)

Net loss (11,088,163) (11,088,163)

Ending Balance,

December 31, 2011 1,500,000 \$ 150 126,845,641 \$ 12,685 \$ 3,954,102 \$ (1,581,954) \$ (12,532,321) \$ (10,147,338)

Additional Paid-In

Capital-Compensation

Expense

Purchase of Preferred

Stock 200,000 200,000 200,000

Restricted Shares Issued 200,000

Stock Options -

Deferred Income 763,480 763,480

Allocation of proceeds

from warrants 3/31/12 5 54 (946,049) (946,049)

Net loss (1,785,795) (1,785,795)

Ending Balance,

March 31, 2012 1,700,000 \$ 150 127,045,641 \$ 12,685 \$ 3,208,052 \$ (818,474) \$ (14,318,115)