

KINDER MORGAN, INC.  
Form 10-Q  
October 29, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-35081

KINDER MORGAN, INC.  
(Exact name of registrant as specified in its charter)

|   |   |
|---|---|
| Delaware  | 80-0682103                              |
| (State or other jurisdiction of<br>incorporation or organization) | (I.R.S. Employer<br>Identification No.) |

1001 Louisiana Street, Suite 1000, Houston, Texas 77002  
(Address of principal executive offices)(zip code)  
Registrant's telephone number, including area code: 713-369-9000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  
o No

As of October 24, 2014, the registrant had 1,028,229,501 Class P shares outstanding.

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KINDER MORGAN, INC. AND SUBSIDIARIES  
GLOSSARY

Company Abbreviations

|            |   |            |  |
|------------|---|------------|--|
| APT        | = American Petroleum Tankers  | KinderHawk | = KinderHawk Field Services LLC  |
| BOSTCO     | = Battleground Oil Specialty Terminal Company LLC   | KMEP       | = Kinder Morgan Energy Partners, L.P.  |
| Calnev     | = Calnev Pipe Line LLC  | KMGP       | = Kinder Morgan G.P., Inc. Kinder Morgan Inc. and its majority-owned and/or controlled subsidiaries, excluding KMP and EPB |
| Copano     | = Copano Energy, L.L.C.   | KMI        | = Kinder Morgan Energy Partners, L.P. and its majority-owned and controlled subsidiaries                                   |
| Eagle Ford | = Eagle Ford Gathering LLC  | KMP        | = Kinder Morgan Management, LLC  |
| El Paso    | = El Paso Holdco LLC El Paso Corporation and its majority-owned and controlled subsidiaries | KMR        | = SFPP, L.P.   |
| EP         | = El Paso Pipeline Partners, L.P. and its majority-owned and controlled subsidiaries        | SFPP       | = SLNG = Southern LNG Company, L.L.C.  |
| EPB        | = El Paso Natural Gas Company, L.L.C.   | SLNG       | = SNG = Southern Natural Gas Company, L.L.C.   |
| EPNG       | = El Paso Pipeline Partners Operating Company, L.L.C.                                       | SNG        | = TGP = Tennessee Gas Pipeline Company, L.L.C.   |
| EPPOC      |   | TGP        |  |

Unless the context otherwise requires, references to “we,” “us,” or “our,” are intended to mean Kinder Morgan, Inc. and/or its majority-owned and controlled subsidiaries.

Common Industry and Other Terms

|                 |  |            |  |
|-----------------|--|------------|--|
| BBtu/d          | = billion British Thermal Units per day                                | LIBOR      | = London Interbank Offered Rate                          |
| Bcf/d           | = billion cubic feet per day   | LLC        | = limited liability company                              |
| CERCLA          | = Comprehensive Environmental Response, Compensation and Liability Act | MBbl/d     | = thousands of barrels per day                           |
| CO <sub>2</sub> | = carbon dioxide   | MLP        | = master limited partnership                             |
| CPUC            | = California Public Utilities Commission                               | MMBbl/d    | = millions barrels per day                               |
| DD&A            | = depreciation, depletion and amortization                             | NGL        | = natural gas liquids                                    |
| EBDA            | = earnings before depreciation, depletion and amortization expenses    | NYSE       | = New York Stock Exchange                                |
| EPA             | = United States Environmental Protection Agency                        | OTC        | = over-the-counter                                       |
| FASB            | = Financial Accounting Standards Board                                 | PHMSA      | = Pipeline and Hazardous Materials Safety Administration |
| FERC            | =  | Sustaining | =  |

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GAAP = Federal Energy Regulatory Commission United States Generally Accepted Accounting Principles = capital expenditures which do not increase capacity or throughput WTI = West Texas Intermediate

When we refer to cubic feet measurements; all measurements are at a pressure of 14.73 pounds per square inch.

## Information Regarding Forward-Looking Statements

This report includes forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. They use words such as “anticipate,” “believe,” “intend,” “plan,” “projection,” “forecast,” “strategy,” “position,” “continue,” “estimate,” “expect,” “may,” or the negative of those terms or other variations of them or comparable terminology. In particular, expressed or implied statements concerning future actions, conditions or events, future operating results or the ability to generate sales, income or cash flow or to pay dividends are forward-looking statements. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Future actions, conditions or events and future results of operations may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results are beyond our ability to control or predict.

See “Information Regarding Forward-Looking Statements” and Part I, Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2013 (2013 Form 10-K) and Item 1A “Risk Factors” included elsewhere in this report for a more detailed description of factors that may affect the forward-looking statements. When considering forward-looking statements, one should keep in mind the risk factors described in our 2013 Form 10-K. The risk factors could cause our actual results to differ materially from those contained in any forward-looking statement. Because of these risks and uncertainties, you should not place undue reliance on any forward-looking statement. We plan to provide updates to projections included in this report when we believe previously disclosed projections no longer have a reasonable basis.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

KINDER MORGAN, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(In Millions, Except Per Share Amounts)  
(Unaudited)

|   | Three Months Ended |         | Nine Months Ended |           |
|---|--------------------|---------|-------------------|-----------|
|   | September 30,      |         | September 30,     |           |
|   | 2014               | 2013    | 2014              | 2013      |
| Revenues  |                    |         |                   |           |
| Natural gas sales   | \$1,043            | \$968   | \$3,154           | \$2,649   |
| Services  | 2,050              | 1,675   | 5,655             | 4,881     |
| Product sales and other   | 1,198              | 1,113   | 3,466             | 2,668     |
| Total Revenues  | 4,291              | 3,756   | 12,275            | 10,198    |
| Operating Costs, Expenses and Other   |                    |         |                   |           |
| Costs of sales  | 1,642              | 1,543   | 4,895             | 3,767     |
| Operations and maintenance  | 557                | 517     | 1,580             | 1,579     |
| Depreciation, depletion and amortization  | 520                | 467     | 1,518             | 1,327     |
| General and administrative  | 135                | 158     | 461               | 481       |
| Taxes, other than income taxes  | 105                | 95      | 326               | 295       |
| Other expense (income), net   | —                  | (65)    | ) 3               | (81)      |
| Total Operating Costs, Expenses and Other   | 2,959              | 2,715   | 8,783             | 7,368     |
| Operating Income  | 1,332              | 1,041   | 3,492             | 2,830     |
| Other Income (Expense)  |                    |         |                   |           |
| Earnings from equity investments  | 107                | 100     | 306               | 294       |
| Amortization of excess cost of equity investments   | (12)               | ) (11)  | ) (33)            | ) (29)    |
| Interest, net   | (432)              | ) (418) | ) (1,320)         | ) (1,247) |
| Gain on remeasurement of previously held equity interest in Eagle Ford to fair value (Note 2) | —                  | —       | —                 | 558       |
| (Loss) gain on sale of investments in Express pipeline system (Note 2)                        | —                  | (1)     | ) —               | 224       |
| Other, net  | 30                 | 11      | 56                | 35        |
| Total Other Expense   | (307)              | ) (319) | ) (991)           | ) (165)   |
| Income from Continuing Operations Before Income Taxes   | 1,025              | 722     | 2,501             | 2,665     |
| Income Tax Expense  | (246)              | ) (171) | ) (624)           | ) (675)   |
| Income from Continuing Operations   | 779                | 551     | 1,877             | 1,990     |
| Loss from Discontinued Operations, Net of Tax   | —                  | —       | —                 | (2)       |
| Net Income  | 779                | 551     | 1,877             | 1,988     |

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|   |        |        |        |          |   |
|---|--------|--------|--------|----------|---|
| Net Income Attributable to Noncontrolling Interests             | (450   | ) (265 | ) (977 | ) (1,133 | ) |
| Net Income Attributable to Kinder Morgan, Inc.                  | \$329  | \$286  | \$900  | \$855    |   |
| Basic and Diluted Earning Per Common Share                      |        |        |        |          |   |
| From Continuing Operations                                      | \$0.32 | \$0.27 | \$0.87 | \$0.82   |   |
| From Discontinued Operations                                    | —      | —      | —      | —        |   |
| Total Basic and Diluted Earnings Per Common Share               | \$0.32 | \$0.27 | \$0.87 | \$0.82   |   |
| Basic and Diluted Weighted-Average Number of Shares Outstanding | 1,028  | 1,036  | 1,028  | 1,036    |   |
| Dividends Per Common Share Declared for the Period              | \$0.44 | \$0.41 | \$1.29 | \$1.19   |   |

The accompanying notes are an integral part of these consolidated financial statements.

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KINDER MORGAN, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(In Millions)  
(Unaudited)

|   | Three Months Ended |        | Nine Months Ended |          |
|---|--------------------|--------|-------------------|----------|
|   | September 30,      |        | September 30,     |          |
|   | 2014               | 2013   | 2014              | 2013     |
| <b>Kinder Morgan, Inc.</b>  |                    |        |                   |          |
| Net income  | \$ 329             | \$ 286 | \$ 900            | \$ 855   |
| Other comprehensive income (loss), net of tax   |                    |        |                   |          |
| Change in fair value of derivatives utilized for hedging purposes (net of tax (expense) benefit of \$(29), \$19, \$3 and \$9, respectively)             | 48                 | (42)   | (8)               | (22)     |
| Reclassification of change in fair value of derivatives to net income (net of tax benefit (expense) of \$1, \$(5), \$(6) and \$(2), respectively)       | (1)                | 10     | 11                | 5        |
| Foreign currency translation adjustments (net of tax benefit (expense) of \$18, \$(7), \$19 and \$12, respectively)                                     | (29)               | 17     | (31)              | (28)     |
| Adjustments to pension and other postretirement benefit plan liabilities (net of tax (expense) benefit of \$(1), \$(36), \$- and \$(37), respectively)  | —                  | 66     | 2                 | 66       |
| Total other comprehensive income (loss)   | 18                 | 51     | (26)              | 21       |
| Total comprehensive income  | 347                | 337    | 874               | 876      |
| <b>Noncontrolling Interests</b>   |                    |        |                   |          |
| Net income  | 450                | 265    | 977               | 1,133    |
| Other comprehensive income (loss), net of tax   |                    |        |                   |          |
| Change in fair value of derivatives utilized for hedging purposes (net of tax (expense) benefit of \$(8), \$6, \$1, and \$4 respectively)               | 73                 | (38)   | (12)              | (27)     |
| Reclassification of change in fair value of derivatives to net income (net of tax benefit (expense) of \$-, \$(2), \$(2) and \$(1), respectively)       | —                  | 9      | 18                | 5        |
| Foreign currency translation adjustments (net of tax benefit (expense) of \$5, \$(2), \$5 and \$4, respectively)  | (44)               | 16     | (48)              | (26)     |
| Adjustments to pension and other postretirement benefit plan liabilities (net of tax benefit (expense) of \$-, \$(2), \$- and \$(2), respectively)      | (1)                | 13     | (2)               | 13       |
| Total other comprehensive income (loss)   | 28                 | —      | (44)              | (35)     |
| Total comprehensive income  | 478                | 265    | 933               | 1,098    |
| <b>Total</b>  |                    |        |                   |          |
| Net income  | 779                | 551    | 1,877             | 1,988    |
| Other comprehensive income (loss), net of tax   |                    |        |                   |          |
| Change in fair value of derivatives utilized for hedging purposes (net of tax (expense) benefit of \$(37), \$25, \$4 and \$13, respectively)            | 121                | (80)   | (20)              | (49)     |
| Reclassification of change in fair value of derivatives to net income (net of tax benefit (expense) of \$1, \$(7), \$(8) and \$(3), respectively)       | (1)                | 19     | 29                | 10       |
| Foreign currency translation adjustments (net of tax benefit (expense) of \$23, \$(9), \$24 and \$16, respectively)                                     | (73)               | 33     | (79)              | (54)     |
| Adjustments to pension and other postretirement benefit plan liabilities (net of tax (expense) benefit of \$(1), \$(38), \$-, and \$(39), respectively) | (1)                | 79     | —                 | 79       |
| Total other comprehensive income (loss)   | 46                 | 51     | (70)              | (14)     |
| Total comprehensive income  | \$ 825             | \$ 602 | \$ 1,807          | \$ 1,974 |

The accompanying notes are an integral part of these consolidated financial statements.

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KINDER MORGAN, INC. AND SUBSIDIARIES  
 CONSOLIDATED BALANCE SHEETS  
 (In Millions, Except Share and Per Share Amounts)

|   | September 30,<br>2014<br>(Unaudited) | December 31,<br>2013 |
|---|--------------------------------------|----------------------|
| <b>ASSETS</b>                                     |                                      |                      |
| Current Assets                                    |                                      |                      |
| Cash and cash equivalents – KMI (Note 12)         | \$ 56                                | \$ 116               |
| Cash and cash equivalents – KMP and EPB (Note 12) | 416                                  | 482                  |
| Accounts receivable, net                          | 1,696                                | 1,721                |
| Inventories                                       | 461                                  | 430                  |
| Deferred income taxes                             | 222                                  | 567                  |
| Other current assets                              | 635                                  | 552                  |
| Total current assets                              | 3,486                                | 3,868                |
| Property, plant and equipment, net (Note 12)      | 38,100                               | 35,847               |
| Investments                                       | 6,041                                | 5,951                |
| Goodwill (Note 12)                                | 24,642                               | 24,504               |
| Other intangibles, net                            | 2,337                                | 2,438                |
| Deferred charges and other assets                 | 2,512                                | 2,577                |
| Total Assets                                      | \$77,118                             | \$75,185             |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>       |                                      |                      |
| Current Liabilities                               |                                      |                      |
| Current portion of debt – KMI (Note 12)           | \$ 1,307                             | \$ 725               |
| Current portion of debt – KMP and EPB (Note 12)   | 1,000                                | 1,581                |
| Accounts payable                                  | 1,543                                | 1,676                |
| Accrued interest                                  | 421                                  | 565                  |
| Accrued contingencies                             | 684                                  | 584                  |
| Other current liabilities                         | 1,130                                | 944                  |
| Total current liabilities                         | 6,085                                | 6,075                |
| Long-term liabilities and deferred credits        |                                      |                      |
| Long-term debt                                    |                                      |                      |
| Outstanding – KMI (Note 12)                       | 8,086                                | 9,221                |
| Outstanding – KMP and EPB (Note 12)               | 25,559                               | 22,589               |
| Preferred interest in general partner of KMP      | 100                                  | 100                  |
| Debt fair value adjustments                       | 1,891                                | 1,977                |
| Total long-term debt                              | 35,636                               | 33,887               |
| Deferred income taxes                             | 4,605                                | 4,651                |
| Other long-term liabilities and deferred credits  | 2,023                                | 2,287                |
| Total long-term liabilities and deferred credits  | 42,264                               | 40,825               |
| Total Liabilities                                 | 48,349                               | 46,900               |
| Commitments and contingencies (Notes 3 and 10)    |                                      |                      |
| Stockholders' Equity                              | 10                                   | 10                   |

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Class P shares, \$0.01 par value, 2,000,000,000 shares authorized, 1,028,229,501 and 1,030,677,076 shares, respectively, issued and outstanding

|   |          |          |   |
|---|----------|----------|---|
| Preferred stock, \$0.01 par value, 10,000,000 shares authorized, none outstanding | —        | —        |   |
| Additional paid-in capital  | 14,361   | 14,479   |   |
| Retained deficit  | (1,776)  | (1,372)  | ) |
| Accumulated other comprehensive loss  | (50)     | (24)     | ) |
| Total Kinder Morgan, Inc.'s stockholders' equity                                  | 12,545   | 13,093   |   |
| Noncontrolling interests  | 16,224   | 15,192   |   |
| Total Stockholders' Equity  | 28,769   | 28,285   |   |
| Total Liabilities and Stockholders' Equity  | \$77,118 | \$75,185 |   |

The accompanying notes are an integral part of these consolidated financial statements.

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KINDER MORGAN, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Millions)

(Unaudited)

|   | Nine Months Ended |         |
|---|-------------------|---------|
|   | September 30,     |         |
|   | 2014              | 2013    |
| Cash Flows From Operating Activities  |                   |         |
| Net income  | \$1,877           | \$1,988 |
| Adjustments to reconcile net income to net cash provided by operating activities                          |                   |         |
| Depreciation, depletion and amortization  | 1,518             | 1,327   |
| Deferred income taxes   | 369               | 474     |
| Amortization of excess cost of equity investments   | 33                | 29      |
| Gain on remeasurement of previously held equity interest in Eagle Ford to fair value (Note 2)             | —                 | (558)   |
| Gain on sale of investments in Express pipeline system (Note 2)   | —                 | (224)   |
| Earnings from equity investments  | (306)             | (294)   |
| Distributions from equity investment earnings   | 294               | 303     |
| Proceeds from termination of interest rate swap agreements  | —                 | 96      |
| Pension contributions in excess of expense  | (50)              | (59)    |
| Changes in components of working capital, net of the effects of acquisitions                              |                   |         |
| Accounts receivable   | 23                | 126     |
| Inventories   | (29)              | (57)    |
| Other current assets  | 34                | 53      |
| Accounts payable  | (90)              | (232)   |
| Accrued interest  | (144)             | (133)   |
| Accrued contingencies and other current liabilities   | 228               | 20      |
| Rate reparations, refunds and other litigation reserve adjustments, net                                   | 37                | 174     |
| Other, net  | (302)             | (241)   |
| Net Cash Provided by Operating Activities   | 3,492             | 2,792   |
| Cash Flows From Investing Activities  |                   |         |
| Acquisitions of assets and investments, net of cash acquired  | (1,100)           | (292)   |
| Capital expenditures  | (2,678)           | (2,270) |
| Proceeds from sales of investments  | —                 | 490     |
| Contributions to investments  | (342)             | (171)   |
| Distributions from equity investments in excess of cumulative earnings                                    | 138               | 117     |
| Natural gas storage and natural gas and liquids line-fill   | 22                | —       |
| Sale or casualty of property, plant and equipment, investments and other net assets, net of removal costs | 14                | 74      |
| Other, net  | (74)              | (1)     |
| Net Cash Used in Investing Activities   | (4,020)           | (2,053) |
| Cash Flows From Financing Activities  |                   |         |
| Issuance of debt – KMI  | 3,258             | 1,592   |
| Payment of debt – KMI   | (3,811)           | (1,985) |
| Issuance of debt – KMP and EPB  | 10,141            | 7,915   |
| Payment of debt – KMP and EPB   | (7,774)           | (6,666) |
| Debt issue costs  | (52)              | (23)    |
| Cash dividends  | (1,304)           | (1,196) |

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|   |         |          |   |
|---|---------|----------|---|
| Repurchases of shares and warrants  | (192    | ) (463   | ) |
| Contributions from noncontrolling interests   | 1,638   | 1,420    |   |
| Distributions to noncontrolling interests   | (1,491  | ) (1,220 | ) |
| Other, net  | (2      | ) 1      |   |
| Net Cash Provided by (Used in) Financing Activities                                   | 411     | (625     | ) |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents                          | (9      | ) (12    | ) |
| Net (decrease) increase in Cash and Cash Equivalents                                  | (126    | ) 102    |   |
| Cash and Cash Equivalents, beginning of period  | 598     | 714      |   |
| Cash and Cash Equivalents, end of period  | \$472   | \$816    |   |
| Non-cash Investing and Financing Activities   |         |          |   |
| Assets acquired by the assumption or incurrence of liabilities                        | \$73    | \$1,487  |   |
| Assets acquired or liabilities settled by contributions from noncontrolling interests | \$—     | \$3,733  |   |
| Supplemental Disclosures of Cash Flow Information                                     |         |          |   |
| Cash paid during the period for interest (net of capitalized interest)                | \$1,446 | \$1,362  |   |
| Cash paid during the period for income taxes, net                                     | \$228   | \$82     |   |

The accompanying notes are an integral part of these consolidated financial statements.

KINDER MORGAN, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(In Millions)

(Unaudited)

|   | Nine Months Ended September 30, 2014 |                                  |                     |   |   |                              |          |
|---|--------------------------------------|----------------------------------|---------------------|---|---|------------------------------|----------|
|   | Par value<br>of<br>common<br>shares  | Additional<br>paid-in<br>capital | Retained<br>deficit | Accumulated<br>other<br>comprehensive<br>loss | Stockholders'<br>equity<br>attributable<br>to KMI | Non-controlling<br>interests | Total    |
| Beginning Balance at December 31, 2013              | \$10                                 | \$14,479                         | \$(1,372 )          | \$ (24 )                                      | \$13,093  | \$ 15,192                    | \$28,285 |
| Shares repurchased                                  |                                      | (94 )                            |                     |   | (94 )   |                              | (94 )    |
| Warrants repurchased                                |                                      | (98 )                            |                     |   | (98 )   |                              | (98 )    |
| Amortization of restricted shares                   |                                      | 43                               |                     |   | 43  |                              | 43       |
| Impact from equity transactions of KMP, EPB and KMR |                                      | 29                               |                     |   | 29  | (44 )                        | (15 )    |
| Net income  |                                      |                                  | 900                 |   | 900   | 977                          | 1,877    |
| Distributions                                       |                                      |                                  |                     |   | —   | (1,491 )                     | (1,491 ) |
| Contributions                                       |                                      |                                  |                     |   | —   | 1,638                        | 1,638    |
| Cash dividends                                      |                                      |                                  | (1,304 )            |   | (1,304 )  |                              | (1,304 ) |
| Other   |                                      | 2                                |                     |   | 2   | (4 )                         | (2 )     |
| Other comprehensive loss                            |                                      |                                  |                     | (26 )   | (26 )   | (44 )                        | (70 )    |
| Ending Balance at September 30, 2014                | \$10                                 | \$14,361                         | \$(1,776 )          | \$ (50 )                                      | \$12,545  | \$ 16,224                    | \$28,769 |

|  | Nine Months Ended September 30, 2013 |                                  |                     |   |   |                              |          |
|--|--------------------------------------|----------------------------------|---------------------|---|---|------------------------------|----------|
|  | Par value<br>of<br>common<br>shares  | Additional<br>paid-in<br>capital | Retained<br>deficit | Accumulated<br>other<br>comprehensive<br>loss | Stockholders'<br>equity<br>attributable<br>to KMI | Non-controlling<br>interests | Total    |
| Beginning Balance at December 31, 2012               | \$10                                 | \$14,917                         | \$(943 )            | \$ (118 )                                     | \$13,866  | \$ 10,234                    | \$24,100 |
| Warrants repurchased                                 |                                      | (463 )                           |                     |   | (463 )  |                              | (463 )   |
| Warrants exercised                                   |                                      | 1                                |                     |   | 1   |                              | 1        |
| EP Trust I Preferred security conversions            |                                      | 3                                |                     |   | 3   |                              | 3        |
| Amortization of restricted shares                    |                                      | 24                               |                     |   | 24  |                              | 24       |
| Impact from equity transactions of KMP, EPB and KMR  |                                      | 154                              |                     |   | 154   | (244 )                       | (90 )    |
| Net income   |                                      |                                  | 855                 |   | 855   | 1,133                        | 1,988    |
| Distributions  |                                      |                                  |                     |   | —   | (1,220 )                     | (1,220 ) |
| Contributions  |                                      |                                  |                     |   | —   | 5,153                        | 5,153    |
| KMP's acquisition of Copano noncontrolling interests |                                      |                                  |                     |   | —   | 17                           | 17       |
| Cash dividends                                       |                                      |                                  | (1,196 )            |   | (1,196 )  |                              | (1,196 ) |

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|   |      |          |          |   |        |     |          |           |          |
|---|------|----------|----------|---|--------|-----|----------|-----------|----------|
| Other                                   |      |          |          |   | —      | (1  | )        | (1        | )        |
| Other comprehensive<br>income (loss)    |      |          | 21       |   | 21     | (35 | )        | (14       | )        |
| Ending Balance at<br>September 30, 2013 | \$10 | \$14,636 | \$(1,284 | ) | \$ (97 | )   | \$13,265 | \$ 15,037 | \$28,302 |

The accompanying notes are an integral part of these consolidated financial statements.

KINDER MORGAN, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. General

Organization

Kinder Morgan, Inc. is the largest midstream and the third largest energy company in North America with a combined enterprise value of approximately \$120 billion. We own an interest in or operate approximately 80,000 miles of pipelines and 180 terminals. Our pipelines transport natural gas, refined petroleum products, crude oil, condensate, CO<sub>2</sub> and other products, and our terminals transload and store petroleum products, ethanol and chemicals, and handle such products as coal, petroleum coke and steel. We are also the leading producer and transporter of CO<sub>2</sub>, for enhanced oil recovery projects in North America.

We own an approximate 10% limited partner interest and the 2% general partner interest in KMP, a leading pipeline transportation and energy storage company and one of the largest publicly-traded pipeline limited partnerships in America. KMP's limited partner units are traded on the NYSE under the ticker symbol "KMP."

We also own an approximate 39% limited partner interest and the 2% general partner interest in EPB, as well as certain natural gas pipeline assets. EPB's limited partner units are traded on the NYSE under the ticker symbol "EPB."

Our common stock trades on the NYSE under the symbol "KMI."

KMR is a publicly traded Delaware LLC. KMGP, the general partner of KMP and a wholly-owned subsidiary of ours, owns all of KMR's voting shares. KMR, pursuant to a delegation of control agreement, has been delegated, to the fullest extent permitted under Delaware law, all of KMGP's power and authority to manage and control the business and affairs of KMP, subject to KMGP's right to approve certain transactions.

Basis of Presentation

General

Our reporting currency is U.S. dollars, and all references to dollars are U.S. dollars, except where stated otherwise. Our accompanying unaudited consolidated financial statements have been prepared under the rules and regulations of the United States Securities and Exchange Commission. These rules and regulations conform to the accounting principles contained in the FASB's Accounting Standards Codification (the "Codification"), the single source of GAAP. Under such rules and regulations, all significant intercompany items have been eliminated in consolidation. Additionally, we have condensed or omitted certain information and notes normally included in financial statements prepared in conformity with the Codification. We believe, however, that our disclosures are adequate to make the information presented not misleading.

Our accompanying unaudited consolidated financial statements reflect normal adjustments, and also recurring adjustments that are, in the opinion of our management, necessary for a fair statement of our financial results for the interim periods. In addition, certain amounts from prior periods have been reclassified to conform to the current presentation (including reclassifications between "Services" and "Product sales and other" within the "Revenues" section of our accompanying consolidated statements of income). Interim results are not necessarily indicative of results for a full year; accordingly, you should read these consolidated financial statements in conjunction with our consolidated

financial statements and related notes included in our 2013 Form 10-K.

Our consolidated financial statements include our accounts and those of our majority-owned and controlled subsidiaries including the accounts of KMP, EPB and KMR. Investments in jointly-owned operations in which we hold a 50% or less interest (other than KMP, EPB and KMR, because we have the ability to exercise significant control over their operating and financial policies) are accounted for under the equity method.

Notwithstanding the consolidation of KMP and EPB, and their respective subsidiaries, into our financial statements, we are not liable for, and our assets are not available to satisfy, the obligations of KMP and EPB, and/or their respective subsidiaries, and vice versa, except as discussed in Note 10, "Litigation, Environmental and Other Contingencies — Other Contingencies." Responsibility for payments of obligations reflected in our, KMP's or EPB's financial statements is a legal determination based on the entity that incurs the liability.

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## Goodwill

We evaluate goodwill for impairment on May 31 of each year. There were no impairment charges resulting from our May 31, 2014 impairment testing, and no event indicating an impairment has occurred subsequent to that date.

## Earnings per Share

We calculate earnings per share using the two-class method. Earnings were allocated to Class P shares of common stock and participating securities based on the amount of dividends paid in the current period plus an allocation of the undistributed earnings or excess distributions over earnings to the extent that each security participates in earnings or excess distributions over earnings. Our unvested restricted stock awards do not participate in excess distributions over earnings.

The following table sets forth the allocation of net income available to shareholders for Class P shares and for participating securities (in millions):

|  | Three Months Ended September 30, |       | Nine Months Ended September 30, |       |
|--|----------------------------------|-------|---------------------------------|-------|
|  | 2014                             | 2013  | 2014                            | 2013  |
| Class P  | \$327                            | \$283 | \$892                           | \$851 |
| Participating securities(a)                    | 2                                | 3     | 8                               | 4     |
| Net Income Attributable to Kinder Morgan, Inc. | \$329                            | \$286 | \$900                           | \$855 |

(a) Participating securities are unvested restricted stock awards issued to management employees that contain non-forfeitable rights to dividend equivalent payments.

The following potential common stock equivalents are antidilutive and, accordingly, are excluded from the determination of diluted earnings per share (in millions on a weighted-average basis):

|  | Three Months Ended September 30, |      | Nine Months Ended September 30, |      |
|--|----------------------------------|------|---------------------------------|------|
|  | 2014                             | 2013 | 2014                            | 2013 |
| Unvested restricted stock awards                       | 7                                | 6    | 7                               | 3    |
| Outstanding warrants to purchase our Class P shares(a) | 298                              | 400  | 316                             | 419  |
| Convertible trust preferred securities                 | 10                               | 10   | 10                              | 10   |

(a) Each of our warrants entitles the holder to purchase one share of our common stock for an exercise price of \$40 per share, payable in cash or by cashless exercise, at any time until May 25, 2017.

## Recent Developments

On August 9, 2014, we entered into a separate definitive merger agreement with each of KMP, KMR and EPB, pursuant to which we will acquire directly or indirectly all of the outstanding common units of KMP and EPB and all of the outstanding shares of KMR that we and our subsidiaries do not already own. The transactions contemplated by these three merger agreements are referred to collectively as the "Merger Transactions."

If the Merger Transactions are completed, all the outstanding KMR shares not owned by us or our subsidiaries will be converted into the right to receive shares of our common stock, and all of the outstanding KMP and EPB common units not owned by us or our subsidiaries will be converted into the right to receive, at the election of each unitholder but subject to proration, shares of our common stock, cash or a combination of the two.

The completion of each merger is contingent upon the completion of the other two. The completion of each merger is also subject to the satisfaction or waiver of customary closing conditions, including but not limited to: (a) approval of the merger agreement by the unitholders or shareholders of KMP, KMR or EPB, as applicable; and (b) approval by our stockholders of (i) the amendment of our certificate of incorporation to increase the number of authorized shares of common stock and (ii) the issuance of our common stock in the Merger Transactions, as required pursuant to certain rules of the NYSE.

Each merger agreement contains certain customary termination rights. In the event of termination of the KMP merger agreement under specified circumstances, we may be required to pay KMP a termination fee of \$817 million through a waiver by KMGP of its incentive distribution rights over a period of eight fiscal quarters and, under other specified circumstances, KMP may be required to pay us a termination fee of \$817 million in cash. In the event of termination of the KMR merger agreement under specified circumstances, we may be required to pay KMR a termination fee of \$311 million in cash and, under other specified circumstances, KMR may be required to pay us a termination fee of \$311 million in cash. There is no termination fee payable by either us or EPB under any circumstance under the EPB merger agreement. Either we or KMP, KMR or EPB, as applicable, may terminate the KMP merger agreement, the KMR merger agreement or the EPB merger agreement, respectively, if the closing of the merger contemplated by such merger agreement has not occurred on or before May 11, 2015.

Each merger agreement also contains customary covenants and agreements, including covenants and agreements relating to the conduct of each party's business between the date of the signing of such merger agreement and the closing of the Merger Transactions. On October 22, 2014, we, KMP, KMR and EPB each (i) announced November 20, 2014 as the date for the respective special meetings of shareholders or unitholders to vote on the proposals related to the Merger Transactions; and (ii) commenced mailing of proxy materials to the respective shareholders or unitholders. Unitholders and shareholders of record at the close of business on October 20, 2014, will be entitled to vote at the applicable special meeting.

As we control each of KMP, KMR and EPB and will continue to control each of them after the Merger Transactions, the changes in our ownership interest in each of KMP, KMR and EPB will be accounted for as an equity transaction and no gain or loss will be recognized in our consolidated statements of income resulting from the mergers.

As previously announced, KMI expects to finance the cash portion of the merger consideration for the KMP merger and the EPB merger and the fees and expenses of the Merger Transactions with the proceeds of the issuance of debt securities in capital markets transactions. To the extent the proceeds of the issuance of debt securities are not sufficient, the proceeds of the Bridge Facility discussed below are expected to be used.

On September 19, 2014, KMI entered into a Bridge Credit Agreement (the "Bridge Facility") with a syndicate of lenders. The Bridge Facility provides for up to a \$5.0 billion term loan facility which, if funded, will mature 364 days following the closing date of the Merger Transactions. KMI may use borrowings under the Bridge Facility to pay cash consideration and transaction costs associated with the Merger Transactions. KMI also may use a portion of the borrowings under the Bridge Facility to refinance certain term loan facility indebtedness. Interest on borrowings under the Bridge Facility will initially be calculated based on either (i) LIBOR plus an applicable margin ranging from 1.250% to 1.750% per annum based on the credit rating of KMI's senior unsecured non-credit enhanced long-term indebtedness for borrowed money ("KMI's Credit Rating"); or (ii) the greatest of (1) the federal funds effective rate in effect on such day plus 1/2 of 1%; (2) the Prime Rate in effect for such day; and (3) the LIBOR Rate for a Eurodollar Loan with a one month interest period that begins on such day plus 1%, plus, in each case an applicable margin ranging from 0.250% to 0.750% per annum based on KMI's Credit Rating. In addition, in each case the applicable margin will increase by 0.25% for each 90 day period that any loans remain outstanding under the Bridge Facility. The Bridge Facility provides for the payment by KMI of certain fees, including but not limited to a ticking fee and a duration fee. The Bridge Facility contains a financial covenant providing for a maximum debt to Earnings Before Interest, Income Taxes and Depreciation, Depletion and Amortization (EBITDA) ratio of 6.50 to 1.00 and various other covenants that are substantially consistent with the Prior Credit Facilities, discussed below.

On September 19, 2014, KMI entered into a replacement revolving credit agreement (the "Replacement Facility") with a syndicate of lenders. The Replacement Facility provides for up to \$4.0 billion in borrowing capacity, which can be increased to \$5.0 billion if certain conditions are met, and has a five-year term. In connection with the consummation of the Merger Transactions, the Replacement Facility will replace (i) the existing credit agreement, dated as of May 6,

2014, by and among KMI, various lenders, and Barclays Bank PLC, as administrative agent (“KMI’s Existing Credit Agreement”); (ii) the facilities set forth in the credit agreement, dated as of May 1, 2013, among KMP, Wells Fargo Bank, National Association, as administrative agent and the other lenders and agents party thereto (the “KMP Credit Agreement”); and (iii) the facilities set forth in the credit agreement, dated May 27, 2011, among EPPOC, Wyoming Interstate Company, L.L.C., EPB, Bank of America, N.A., as administrative agent, and the other lenders and letter of credit issuers from time to time parties thereto (the “EPB Credit Agreement” and, together with KMI’s Existing Credit Agreement and the KMP Credit Agreement, the “Prior Credit Facilities”). Borrowings under the Replacement Facility may be used for working capital and other general corporate purposes. Interest on the Replacement Facility will be calculated based on either (i) LIBOR plus an applicable margin ranging from 1.125% to 2.000% per annum based on KMI’s Credit Rating; or (ii) the greatest of (1) the federal funds effective rate in effect on such day plus 1/2 of 1%; (2) the prime rate in effect for such day; and (3) the LIBOR Rate for a Eurodollar Loan with a one month interest period that begins on such day plus 1%, plus, in each case, an applicable margin ranging from 0.125% to 1.000% per annum based on KMI’s Credit Rating. The Replacement Facility contains a financial covenant providing for a

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maximum debt to EBITDA ratio of 6.50 to 1.00 (which falls to 6.25 to 1.00 for periods ending in 2018 and 6.00 to 1.00 for periods ending in 2019) and various other covenants that are substantially consistent with the Prior Credit Facilities.

## 2. Acquisitions and Divestitures

## Acquisitions

## American Petroleum Tankers and State Class Tankers

Effective January 17, 2014, KMP acquired APT and State Class Tankers (SCT) for aggregate consideration of \$961 million in cash (the APT acquisition). APT is engaged in the marine transportation of crude oil, condensate and refined products in the U.S. domestic trade, commonly referred to as the Jones Act trade. APT's primary assets consist of a fleet of five medium range Jones Act qualified product tankers, each with 330 MBbl of cargo capacity, and each operating pursuant to long-term time charters with high quality counterparties, including major integrated oil companies, major refiners and the U.S. Military Sealift Command. As of the closing date, the vessels' time charters had an average remaining term of approximately four years, with renewal options to extend the terms by an average of two years. APT's vessels are operated by Crowley Maritime Corporation.

SCT has commissioned the construction of four medium range Jones Act qualified product tankers, each with 330 MBbl of cargo capacity. The SCT vessels are scheduled to be delivered in 2015 and 2016 and are being constructed by General Dynamics' NASSCO shipyard. KMP expects to invest approximately \$214 million to complete the construction of these four SCT vessels, and upon delivery, the vessels will be operated pursuant to long-term time charters with a major integrated oil company. Each of the time charters has an initial term of five years, with renewal options to extend the term by up to three years. The APT acquisition complements and extends KMP's existing crude oil and refined products transportation and storage business. We include the acquired assets as part of the Terminals—KMP business segment.

As of September 30, 2014, KMP's preliminary purchase price allocation related to the APT acquisition, as adjusted to date, is as follows (in millions). The evaluation of the assigned fair values is ongoing and subject to adjustment.

## Purchase Price Allocation:

|                                |       |   |
|--------------------------------|-------|---|
| Current assets                 | \$6   |   |
| Property, plant and equipment  | 951   |   |
| Goodwill                       | 67    |   |
| Other assets                   | 3     |   |
| Total assets acquired          | 1,027 |   |
| Current liabilities            | (5    | ) |
| Unfavorable customer contracts | (61   | ) |
| Cash consideration             | \$961 |   |

The "Goodwill" intangible asset amount represents the future economic benefits expected to be derived from KMP's acquisition that are not assignable to other individually identifiable, separately recognizable assets acquired. We believe the goodwill was primarily generated by the value of the synergies created by expanding KMP's non-pipeline liquids handling operations. Furthermore, KMP expects to fully deduct for tax purposes the entire amount of goodwill recognized. The "Unfavorable customer contracts" figure represents the amount, on a present value basis, by which the customer contracts were below market day rates at the time of acquisition. This amount is being amortized as a noncash adjustment to revenue over the remaining contract period.



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## Other

Effective May 1, 2013, KMP acquired all of Copano's outstanding units for a total purchase price of approximately \$5.2 billion (including assumed debt and all other assumed liabilities). The transaction was a 100% unit for unit transaction with an exchange ratio of 0.4563 of KMP's common units for each Copano common unit. KMP issued 43,371,210 of its common units valued at \$3,733 million as consideration for the Copano acquisition (based on the \$86.08 closing market price of a common unit on the NYSE on the May 1, 2013 issuance date). Also, due to the fact that KMP's Copano acquisition included the remaining 50% interest in Eagle Ford that it did not already own, KMP remeasured its existing 50% equity investment in Eagle Ford to its fair value as of the acquisition date. As a result of this remeasurement, we recognized a \$558 million non-cash gain, which represented the excess of the investment's fair value (\$704 million) over the carrying value as of May 1, 2013 (\$146 million), and we reported this gain separately as "Gain on remeasurement of previously held equity interest in Eagle Ford to fair value" on our accompanying consolidated statement of income for the nine months ended September 30, 2013.

As of September 30, 2014, the final purchase price allocation related to the Copano acquisition was as follows (in millions):

## Purchase Price Allocation:

|  |         |   |
|--|---------|---|
| Current assets (including cash acquired of \$30)               | \$218   |   |
| Property, plant and equipment                                  | 2,788   |   |
| Investments  | 300     |   |
| Goodwill   | 1,248   |   |
| Other intangibles  | 1,375   |   |
| Other assets   | 13      |   |
| Total assets   | 5,942   |   |
| Less: Fair value of previously held 50% interest in Eagle Ford | (704    | ) |
| Total assets acquired  | 5,238   |   |
| Current liabilities  | (208    | ) |
| Other liabilities  | (28     | ) |
| Long-term debt   | (1,252  | ) |
| Noncontrolling interests                                       | (17     | ) |
| Common unit consideration                                      | \$3,733 |   |

The table above reflects changes we made in the first six months of 2014 to our preliminary purchase price allocation as of December 31, 2013. Based on our final measurement of fair values for all of the identifiable tangible and intangible assets acquired and liabilities assumed on the acquisition date, we reduced the preliminary value assigned to (i) "Investments" by \$87 million; (ii) "Property, plant and equipment" by \$17 million; and (iii) combined working capital items by \$3 million.

The "Goodwill" intangible asset amount represents the future economic benefits expected to be derived from this acquisition that are not assignable to other individually identifiable, separately recognizable assets acquired. We believe the goodwill was primarily generated by the value of the synergies created by expanding KMP's natural gas gathering and refined product transportation operations. This goodwill is not deductible for tax purposes and is subject to an impairment test at least annually. The "Other intangibles" asset amount represents the fair value of acquired customer contracts and agreements. We are currently amortizing these intangible assets over an estimated remaining useful life of 25 years.

Our accounting policy is to apply the look-through method of recording deferred taxes on the outside book tax basis differences in our investments without regard to non-tax deductible goodwill. As a result of the goodwill recorded by

KMP for its Copano acquisition, KMI's deferred tax liability and goodwill were decreased by \$285 million for the portion of its outside basis difference associated with KMP's underlying goodwill.

Effective June 1, 2013, KMP acquired certain oil and gas properties, rights, and related assets located in the Goldsmith Landreth San Andres oil field unit in the Permian Basin of West Texas from Legado Resources LLC for an aggregate consideration of \$298 million, consisting of \$280 million in cash and assumed liabilities of \$18 million (including \$12 million of long-term asset retirement obligations).

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For additional information about KMP's Copano and Goldsmith Landreth acquisitions (including our preliminary purchase price allocations as of December 31, 2013), see Note 3 "Acquisitions and Divestitures—Business Combinations and Acquisitions of Investments" to our consolidated financial statements included in our 2013 Form 10-K.

## Pro Forma Information

The following summarized unaudited pro forma consolidated income statement information for the nine months ended September 30, 2013 assumes that KMP's acquisitions of (i) APT, (ii) Copano and (iii) the Goldsmith Landreth oil field unit had occurred as of January 1, 2013. We prepared the following summarized unaudited pro forma financial results for comparative purposes only. The summarized unaudited pro forma financial results may not be indicative of the results that would have occurred if these acquisitions had been completed as of January 1, 2013, or the results that will be attained in the future. Amounts presented below are in millions, except for the per share amounts:

|   | Pro Forma<br>Nine Months Ended<br>September 30, 2013<br>(Unaudited) |   |
|---|---|---|
| Revenues  | \$10,976  |   |
| Income from Continuing Operations                   | 1,954   |   |
| Loss from Discontinued Operations, Net of Tax       | (2  | ) |
| Net Income  | 1,952   |   |
| Net Income Attributable to Noncontrolling Interests | (1,122  | ) |
| Net Income Attributable to Kinder Morgan, Inc.      | 830   |   |
| <br>  |   |   |
| Diluted Earnings per Class P Share                  | \$0.80  |   |

## Divestitures

## Express Pipeline System

Effective March 14, 2013, KMP sold both its one-third equity ownership interest in the Express pipeline system and its subordinated debenture investment in Express to Spectra Energy Corp. KMP received net cash proceeds of \$402 million (after paying \$1 million in the third quarter of 2013 for both a final working capital settlement and certain transaction-related selling expenses), and we reported the net cash proceeds received within "Proceeds from sales of investments" within the investing section of our accompanying consolidated statement of cash flows for the nine months ended September 30, 2013. Additionally, we recognized a combined \$224 million pre-tax gain with respect to this sale, and we reported this gain amount separately as "(Loss) gain on sale of investments in Express pipeline system" on our accompanying consolidated statement of income for the nine months ended September 30, 2013. We also recorded an income tax expense of \$84 million related to this gain on sale for the nine months ended September 30, 2013, and we included this expense within "Income Tax Expense." As of the date of sale, KMP's equity investment in Express totaled \$67 million and its note receivable due from Express totaled \$110 million.

## BBPP Holdings Ltda

On January 18, 2013, we completed the sale of our equity interests in the Bolivia to Brazil Pipeline for \$88 million, which amount is included in "Proceeds from sales of investments" within the investing section of our accompanying consolidated statement of cash flows for the nine months ended September 30, 2013.

## Drop-down of Assets to EPB

On May 2, 2014, EPB acquired from us our 50% equity interest in Ruby Pipeline Holding Company, L.L.C. (Ruby), our indirect 50% equity interest in Gulf LNG Holdings Group, L.L.C. (Gulf LNG) and our indirect 47.5% equity interest in Young Gas Storage Company, Ltd. in a transaction valued at approximately \$2 billion (the “May 2014 drop-down transaction”). The transaction value includes approximately \$1 billion of debt as of April 30, 2014, representing 50% of total debt of Ruby and Gulf LNG as of such date and was effective as of the close of business on April 30, 2014. Following the receipt of separate

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fairness opinions from different investment banks, the terms of this drop-down transaction were approved on our behalf by the independent members of our board of directors and on EPB's behalf by a conflicts committee comprised of the independent members of EPB's general partner's board of directors, and following the recommendation by such conflicts committee, by its general partner's board of directors. The aggregate consideration of \$972 million paid to us in this drop-down transaction consisted of approximately \$875 million of cash and 3,059,924 newly issued EPB common units representing limited partner interests in EPB.

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## 3. Debt

We classify our debt based on the contractual maturity dates of the underlying debt instruments. We defer costs associated with debt issuance over the applicable term. These costs are then amortized as interest expense in our accompanying consolidated statements of income using the effective interest rate method. The following table provides detail on the principal amount of our outstanding debt balances. The table amounts exclude all debt fair value adjustments, including debt discounts and premiums (in millions).

|   | September 30,<br>2014 | December 31,<br>2013 |
|---|-----------------------|----------------------|
| <b>KMI</b>  |                       |                      |
| Senior term loan facilities, variable rate, due May 24, 2015 and May 6, 2017(a)                         | \$650                 | \$1,528              |
| Senior notes and debentures, 5.00% through 7.45%, due 2015 through 2098                                 | 1,815                 | 1,815                |
| Senior notes, 6.50% through 8.25%, due 2014 through 2037(b)   | 3,623                 | 3,830                |
| Preferred securities, 4.75%, due March 31, 2028(b)  | 280                   | 280                  |
| Credit facility due May 6, 2019(c)  | 907                   | 175                  |
| Subsidiary borrowings (as obligor)  |                       |                      |
| Kinder Morgan Finance Company, LLC, senior notes, 5.70% through 6.40%, due 2016 through 2036            | 1,636                 | 1,636                |
| EPC Building, LLC, promissory note, 3.967%, due 2014 through 2035                                       | 455                   | 461                  |
| Other miscellaneous debt  | 27                    | 221                  |
| Total debt — KMI  | 9,393                 | 9,946                |
| Less: Current portion of debt — KMI   | (1,307                | ) (725               |
| Total long-term debt outstanding — KMI  | 8,086                 | 9,221                |
| KMGP, \$1,000 Liquidation Value Series A Fixed-to-Floating Rate Term                                    | 100                   | 100                  |
| Cumulative Preferred Stock  |                       |                      |
| Total long-term debt — KMI(d)   | \$8,186               | \$9,321              |
| <b>KMP and EPB</b>  |                       |                      |
| <b>KMP</b>  |                       |                      |
| Senior notes, 2.65% through 9.00%, due 2014 through 2044  | \$18,300              | \$15,600             |
| Commercial paper borrowings(e)  | 135                   | 979                  |
| Credit facility due May 1, 2018   | —                     | —                    |
| KMP subsidiary borrowings (as obligor)  |                       |                      |
| TGP senior notes, 7.00% through 8.375%, due 2016 through 2037   | 1,790                 | 1,790                |
| EPNG senior notes, 5.95% through 8.625%, due 2017 through 2032  | 1,115                 | 1,115                |
| Copano senior notes, 7.125%, due April 1, 2021  | 332                   | 332                  |
| Other miscellaneous subsidiary debt   | 97                    | 98                   |
| Total debt — KMP  | 21,769                | 19,914               |
| Less: Current portion of debt — KMP(f)  | (959                  | ) (1,504             |
| Total long-term debt — KMP(d)   | 20,810                | 18,410               |
| <b>EPB</b>  |                       |                      |
| <b>EPPOC</b>  |                       |                      |
| Senior notes, 4.10% through 7.50%, due 2015 through 2042  | 2,860                 | 2,260                |
| Credit facility due May 27, 2016(g)   | —                     | —                    |
| EPB subsidiary borrowings (as obligor)  |                       |                      |
| Colorado Interstate Gas Company, L.L.C. (CIG), senior notes, 5.95% through 6.85%, due 2015 through 2037 | 475                   | 475                  |
| SLNG senior notes, 9.50% through 9.75%, due 2014 through 2016   | 64                    | 135                  |

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|   |          |          |
|---|----------|----------|
| SNG notes, 4.40% through 8.00%, due 2017 through 2032 | 1,211    | 1,211    |
| Other financing obligations                           | 180      | 175      |
| Total debt — EPB                                      | 4,790    | 4,256    |
| Less: Current portion of debt — EPB                   | (41      | ) (77    |
| Total long-term debt — EPB(d)                         | 4,749    | 4,179    |
| Total long-term debt outstanding — KMP and EPB        | \$25,559 | \$22,589 |

- (a) The senior secured term loan facility, due May 24, 2015, was repaid and replaced in May 2014 with a new unsecured senior term loan facility due May 6, 2017 (see “— Credit Facilities” below).  
On June 30, 2014, El Paso Issuing Corporation, a wholly-owned subsidiary of El Paso Holdco LLC and the corporate co-issuer under certain guaranteed notes, merged with and into El Paso Holdco LLC, a wholly-owned subsidiary of KMI, and immediately thereafter, El Paso Holdco LLC merged with and into KMI pursuant to an internal restructuring transaction. KMI succeeded El Paso Holdco LLC as issuer with respect to these debt obligations. Consequently, El Paso Holdco LLC ceased to be an obligor with respect to approximately \$3.6 billion of outstanding senior notes. Therefore, the condensed consolidating financial information that had previously been disclosed in the notes to our consolidated financial statements is no longer required as of June 30, 2014.
- (b) As of September 30, 2014 and December 31, 2013, the weighted average interest rates on KMI’s credit facility borrowings were 2.16% and 2.67%, respectively.  
As of September 30, 2014 and December 31, 2013, our “Debt fair value adjustments” increased our combined debt balances by \$1,891 million and \$1,977 million, respectively. In addition to all unamortized debt discount/premium amounts and purchase accounting on our debt balances, our debt fair value adjustments also include (i) amounts associated with the offsetting entry for hedged debt; and (ii) any unamortized portion of proceeds received from the early termination of interest rate swap agreements. For further information about our debt fair value adjustments, see Note 5 “Risk Management—Debt Fair Value Adjustments.”
- (c) As of September 30, 2014 and December 31, 2013, the average interest rate on KMP’s outstanding commercial paper borrowings was 0.27% and 0.28%, respectively. The borrowings under KMP’s commercial paper program were used principally to finance the acquisitions and capital expansions, and in the near term, KMP expects that its short-term liquidity and financing needs will be met primarily through borrowings made under its commercial paper program.
- (d) Amounts include outstanding commercial paper borrowings discussed above in footnote (e).
- (e) LIBOR plus 1.75%.

### Credit Facilities

The following discussions represent the primary revolving credit facilities that were available to KMI and its subsidiaries, KMP and EPB, as of September 30, 2014. Additionally, on September 19, 2014, in anticipation of the announced Merger Transactions, KMI entered into an agreement for a Replacement Facility as discussed in Note 1, “General—Recent Developments,” that would replace these existing credit facilities upon the consummation of the Merger Transactions.

### KMI

On May 2, 2014, KMI’s term loan facility was partially repaid using proceeds from the May 2014 drop-down transaction, resulting in a remaining outstanding balance of \$650 million. On May 6, 2014, KMI replaced its previous \$1.75 billion secured revolving credit facility and its term loan facility, which were scheduled to mature in December 2014 and May 2015, respectively, with a new \$1.75 billion five-year, unsecured revolving credit facility due May 2019 and a new \$650 million three-year, term loan facility maturing May 2017. Additionally, as a result of the new unsecured revolving credit and term loan facilities, KMI’s and its wholly-owned subsidiaries’ senior notes are now unsecured. Borrowings under the new revolving credit facility may be used for working capital and general corporate purposes. The credit facility’s financial covenants are similar to those in our previous revolving credit facility, including restrictions on incurring indebtedness, entering into mergers, granting liens and making any dividends if an event of default exists. The covenants also include a maximum ratio of total debt (net of cash on hand) divided by Consolidated EBITDA (as defined in the credit agreement and which includes cash items from operations and distributions received from subsidiaries or investments, and excludes non-cash items) of 4.75 or 5.5 for periods

following specified acquisitions. As of September 30, 2014, we were in compliance with all required financial covenants. The new revolving credit facility provides that the margin we will pay with respect to borrowings and the facility fee we will pay on the total commitment will vary based on our senior debt rating. Interest on the new revolving credit facility accrues at KMI's option at a floating rate equal to either:

the administrative agent's base rate, plus a margin, which varies depending upon the credit rating of KMI's long-term senior unsecured debt (the administrative agent's base rate is a rate equal to the greatest of (i) the Federal Funds Rate, plus 0.50%, (ii) the Prime Rate and (iii) one-month LIBOR plus 1.0%, plus, in each case, an applicable margin between 0.25% and 1.25% per annum); or

LIBOR plus an applicable margin ranging from 1.25% to 2.25% per annum.

As of September 30, 2014, we had \$907 million outstanding under KMI's \$1.75 billion unsecured revolving credit facility and \$18 million in letters of credit. Our availability under this facility as of September 30, 2014 was approximately \$825 million.

#### KMP

As of both September 30, 2014 and December 31, 2013, KMP had no borrowings under its \$2.7 billion five-year senior unsecured revolving credit facility maturing May 1, 2018. Borrowings under KMP's revolving credit facility can be used for

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general partnership purposes and as a backup for KMP's commercial paper program. Similarly, KMP's borrowings under its commercial paper program reduce the borrowings allowed under its credit facility.

As of September 30, 2014, KMP had (i) \$135 million of commercial paper borrowings outstanding under its \$2.7 billion credit facility and (ii) \$210 million in letters of credit. KMP's availability under its credit facility as of September 30, 2014 was \$2,355 million.

## EPB

As of September 30, 2014, EPB had no outstanding balance under its revolving credit facility. EPB's availability under its facility as of September 30, 2014 was \$1 billion.

## Long-term Debt Issuances and Repayments

Following are significant long-term debt issuances and repayments made during the nine months ended September 30, 2014:

## KMI

|            |  |
|------------|--|
| Issuances  | \$650 million senior term loan facility due 2017   |
| Repayments | \$1,528 million senior term loan facility due 2015 |

## KMP

|           |                                    |
|-----------|------------------------------------|
| Issuances | \$750 million 3.50% notes due 2021 |
|           | \$750 million 5.50% notes due 2044 |
|           | \$650 million 4.25% notes due 2024 |
|           | \$550 million 5.40% notes due 2044 |

## EPB (through EPPOC)

|           |                                    |
|-----------|------------------------------------|
| Issuances | \$600 million 4.30% notes due 2024 |
|-----------|------------------------------------|

## Kinder Morgan G.P., Inc. Preferred Shares

The following table provides information about KMGP's per share distributions on 100,000 shares of its Series A Fixed-to-Floating Rate Term Cumulative Preferred Stock:

|  | Three Months Ended |          | Nine Months Ended |          |
|--|--------------------|----------|-------------------|----------|
|  | September 30,      |          | September 30,     |          |
|  | 2014               | 2013     | 2014              | 2013     |
| Per share cash distribution declared for the period(a) | \$10.551           | \$10.517 | \$31.307          | \$31.531 |
| Per share cash distribution paid in the period         | \$10.423           | \$10.545 | \$31.326          | \$31.652 |

(a) On October 15, 2014, KMGP declared a distribution for the three months ended September 30, 2014, of \$10.551 per share, which will be paid on November 18, 2014 to shareholders of record as of October 31, 2014.

## 4. Stockholders' Equity

## Common Equity

As of September 30, 2014, our common equity consisted of our Class P common stock. For additional information regarding our common stock, see Note 10 “Stockholders’ Equity” to our consolidated financial statements included in our 2013 Form 10-K.

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On October 16, 2013, we announced that our board of directors had approved a share and warrant repurchase program authorizing us to repurchase in the aggregate up to \$250 million of additional shares or warrants, which purchase was completed as of March 2014. On March 4, 2014 we announced that our board of directors had approved an additional share and warrant repurchase program authorizing us to repurchase in the aggregate up to \$100 million of additional shares or warrants. As of September 30, 2014, we had \$2 million available for repurchases under the March 4, 2014 repurchase program.

The following table sets forth the changes in our outstanding shares during the nine months ended September 30, 2014 and 2013:

|   | Nine Months Ended<br>September 30, |               |
|---|------------------------------------|---------------|
|   | 2014                               | 2013          |
| Beginning balance   | 1,030,677,076                      | 1,035,668,596 |
| Shares repurchased and canceled                                   | (2,780,337                         | ) —           |
| Shares issued with conversions of EP Trust I Preferred securities | 2,820                              | 74,421        |
| Shares issued for exercised warrants                              | 5,238                              | 16,886        |
| Restricted shares vested  | 324,704                            | 86,922        |
| Ending balance  | 1,028,229,501                      | 1,035,846,825 |
| Dividends   |                                    |               |

Holders of our common stock share equally in any dividend declared by our board of directors, subject to the rights of the holders of any outstanding preferred stock. The following table provides information about our per share dividends:

|  | Three Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |        |
|--|-------------------------------------|--------|------------------------------------|--------|
|  | 2014                                | 2013   | 2014                               | 2013   |
| Per common share cash dividend declared for the period | \$0.44                              | \$0.41 | \$1.29                             | \$1.19 |
| Per common share cash dividend paid in the period      | \$0.43                              | \$0.40 | \$1.26                             | \$1.15 |

## Dividends Subsequent to September 30, 2014

On October 15, 2014, our board of directors declared a cash dividend of \$0.44 per share for the quarterly period ended September 30, 2014, which is payable on November 17, 2014 to shareholders of record as of October 31, 2014.

## Warrants

Each of our warrants entitles the holder to purchase one share of our common stock for an exercise price of \$40 per share, payable in cash or by cashless exercise, at any time until May 25, 2017. For additional information regarding our warrants, see Note 10 "Stockholders' Equity" to our consolidated financial statements included in our 2013 Form 10-K.

The table below sets forth the changes in our outstanding warrants during the nine months ended September 30, 2014 and 2013:

|   | Nine Months Ended September 30, |               |
|---|---------------------------------|---------------|
|   | 2014                            | 2013          |
| Beginning balance   | 347,933,107                     | 439,809,442   |
| Warrants repurchased and canceled                                   | (49,783,406                     | ) (91,460,387 |
| Warrants issued with conversions of EP Trust I Preferred securities | 4,315                           | 113,757       |

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|                    |             |             |   |
|--------------------|-------------|-------------|---|
| Warrants exercised | (9,170      | ) (21,208   | ) |
| Ending balance     | 298,144,846 | 348,441,604 |   |

## Noncontrolling Interests

The caption “Noncontrolling interests” in our accompanying consolidated balance sheets consists of interests that we do not own in the following subsidiaries (in millions):

|       | September 30,<br>2014 | December 31,<br>2013 |
|-------|-----------------------|----------------------|
| KMP   | \$8,030               | \$7,642              |
| EPB   | 4,418                 | 4,122                |
| KMR   | 3,429                 | 3,142                |
| Other | 347                   | 286                  |
|       | \$16,224              | \$15,192             |

## Contributions

The table below shows significant issuances to the public of common units or shares, the net proceeds from the issuances and the use of the proceeds during the nine months ended September 30, 2014 by KMP, EPB and KMR (dollars in millions and units and shares in thousands):

| Issuances   | Common<br>units/shares<br>(in<br>thousands) | Net proceeds<br>(in millions) | Use of proceeds  |
|---|---|-------------------------------|--|
| <b>KMP</b>  |   |                               |  |
| Issued under equity distribution agreement with UBS           |   |                               |  |
| 2014  | 5,513                                       | \$441                         | Reduced borrowings under KMP’s commercial paper program  |
| Other issuances   |   |                               |  |
| February 2014   | 7,935                                       | \$603                         | Reduced borrowings under KMP’s commercial paper program that were used to fund KMP’s APT acquisition in January 2014 |
| <b>EPB</b>  |   |                               |  |
| Issued under equity distribution agreement with Citigroup     |   |                               |  |
| 2014  | 4,245                                       | \$149                         | General partnership purposes   |
| Other issuances   |   |                               |  |
| May 2014  | 7,820                                       | \$242                         | Issued to pay a portion of the purchase price for the May 2014 drop-down transaction                                 |
| <b>KMR</b>  |   |                               |  |
| Issued under equity distribution agreement with Credit Suisse |   |                               |  |
| 2014  | 1,735                                       | \$134                         | Purchased additional KMP i-units; KMP then used proceeds to reduce borrowings under its commercial paper program     |

The above equity issuances by KMP, EPB and KMR during the nine months ended September 30, 2014 had the associated effects of increasing our (i) noncontrolling interests by \$1,525 million; (ii) accumulated deferred income taxes by \$15 million; and (iii) additional paid-in capital by \$29 million.

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## Distributions

The following table provides information about distributions from our noncontrolling interests (in millions except per unit distribution amounts):

|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2014                                | 2013      | 2014                               | 2013      |
| <b>KMP</b>   |                                     |           |                                    |           |
| Per unit cash distribution declared for the period   | \$1.40                              | \$1.35    | \$4.17                             | \$3.97    |
| Per unit cash distribution paid in the period        | \$1.39                              | \$1.32    | \$4.13                             | \$3.91    |
| Cash distributions paid in the period to the public  | \$421                               | \$377     | \$1,228                            | \$983     |
| <b>EPB</b>   |                                     |           |                                    |           |
| Per unit cash distribution declared for the period   | \$0.65                              | \$0.65    | \$1.95                             | \$1.90    |
| Per unit cash distribution paid in the period        | \$0.65                              | \$0.63    | \$1.95                             | \$1.86    |
| Cash distributions paid in the period to the public  | \$89                                | \$80      | \$256                              | \$235     |
| <b>KMR(a)</b>  |                                     |           |                                    |           |
| Share distributions paid in the period to the public | 1,996,474                           | 1,638,069 | 6,032,967                          | 4,710,749 |

KMR's distributions are paid in the form of additional shares or fractions thereof calculated by dividing the KMP cash distribution per common unit by the average of the market closing prices of a KMR share determined for a ten-trading day period ending on the trading day immediately prior to the ex-dividend date for the shares.

(a) Represents share distributions made in the period to noncontrolling interests and excludes 287,435 and 875,014 of shares distributed for the three and nine months ended September 30, 2014, respectively, and 242,103 and 700,971 of shares distributed in the three months and nine months ended September 30, 2013, respectively, on KMR shares we directly and indirectly own. On October 15, 2014, KMR declared a share distribution of 0.015033 shares per outstanding share, or 2,013,914 shares (of which 1,761,216 shares will be payable to the public), on November 14, 2014 to shareholders of record as of October 31, 2014, based on the \$1.40 per common unit distribution declared by KMP.

## Distributions Subsequent to September 30, 2014

## Noncontrolling Interests Distributions

On October 15, 2014, KMP declared a cash distribution of \$1.40 per unit for the quarterly period ended September 30, 2014. The distribution will be paid on November 14, 2014 to KMP's unitholders of record as of October 31, 2014.

On October 15, 2014, EPB declared a cash distribution of \$0.65 per unit for the quarterly period ended September 30, 2014. The distribution will be paid on November 14, 2014 to EPB's unitholders of record as of October 31, 2014.

## 5. Risk Management

Certain of our business activities expose us to risks associated with unfavorable changes in the market price of natural gas, NGL and crude oil. We also have exposure to interest rate risk as a result of the issuance of our debt obligations. Pursuant to our management's approved risk management policy, we use derivative contracts to hedge or reduce our exposure to certain of these risks.

As part of the EP acquisition, we acquired power forward and swap contracts. We have entered into offsetting positions that eliminate the price risks associated with our power contracts.



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## Energy Commodity Price Risk Management

As of September 30, 2014, KMI and KMP had the following outstanding commodity forward contracts to hedge their forecasted energy commodity purchases and sales:

|   | Net open position long/(short) |         |
|---|--------------------------------|---------|
| Derivatives designated as hedging contracts     |                                |         |
| Crude oil fixed price                           | (22.3                          | ) MMBbl |
| Natural gas fixed price                         | (25.3                          | ) Bcf   |
| Natural gas basis                               | (23.5                          | ) Bcf   |
| Derivatives not designated as hedging contracts |                                |         |
| Crude oil fixed price                           | (0.2                           | ) MMBbl |
| Crude oil basis                                 | (3.3                           | ) MMBbl |
| Natural gas fixed price                         | (4.5                           | ) Bcf   |
| Natural gas basis                               | (2.8                           | ) Bcf   |
| NGL fixed price                                 | (0.4                           | ) MMBbl |

As of September 30, 2014, the maximum length of time over which we have hedged our exposure to the variability in future cash flows associated with energy commodity price risk is through December 2018.

## Interest Rate Risk Management

As of September 30, 2014, KMI and KMP had a combined notional principal amount of \$725 million and \$5,775 million, respectively, of fixed-to-variable interest rate swap agreements, effectively converting the interest expense associated with certain series of senior notes from fixed rates to variable rates based on an interest rate of LIBOR plus a spread. All of KMI's and KMP's swap agreements have termination dates that correspond to the maturity dates of the related series of senior notes and, as of September 30, 2014, the maximum length of time over which we have hedged a portion of our exposure to the variability in the value of this debt due to interest rate risk is through March 15, 2035.

As of December 31, 2013, KMI and KMP had a combined notional principal amount of \$725 million and \$4,675 million, respectively, of fixed-to-variable interest rate swap agreements. In February 2014, KMP entered into four separate fixed-to-variable interest rate swap agreements having a combined notional principal amount of \$500 million. These agreements effectively convert a portion of the interest expense associated with KMP's 3.50% senior notes due March 1, 2021, from a fixed rate to a variable rate based on an interest rate of LIBOR plus a spread. Additionally, in September 2014, KMP entered into five separate fixed-to-variable interest rate swap agreements having a combined notional principal amount of \$600 million. These agreements effectively convert a portion of the interest expense associated with KMP's 4.25% senior notes due September 1, 2024, from a fixed rate to a variable rate based on an interest rate of LIBOR plus a spread.

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## Fair Value of Derivative Contracts

The following table summarizes the fair values of our derivative contracts included in our accompanying consolidated balance sheets (in millions):

## Fair Value of Derivative Contracts

|   | Balance sheet location   | Asset derivatives                   |                                    | Liability derivatives               |                                    |
|---|--|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|   |  | September 30,<br>2014<br>Fair value | December 31,<br>2013<br>Fair value | September 30,<br>2014<br>Fair value | December 31,<br>2013<br>Fair value |
| Derivatives designated as hedging contracts     |  |                                     |                                    |                                     |                                    |
| Natural gas and crude derivative contracts      | Other current assets/(Other current liabilities)                                     | \$42                                | \$18                               | \$(12)                              | \$(33)                             |
|   | Deferred charges and other assets/(Other long-term liabilities and deferred credits) | 18                                  | 58                                 | (22)                                | (30)                               |
| Subtotal  |  | 60                                  | 76                                 | (34)                                | (63)                               |
| Interest rate swap agreements                   |  |                                     |                                    |                                     |                                    |
|   | Other current assets/(Other current liabilities)                                     | 128                                 | 87                                 | (2)                                 | —                                  |
|   | Deferred charges and other assets/(Other long-term liabilities and deferred credits) | 172                                 | 172                                | (68)                                | (116)                              |
| Subtotal  |  | 300                                 | 259                                | (70)                                | (116)                              |
| Total   |  | 360                                 | 335                                | (104)                               | (179)                              |
| Derivatives not designated as hedging contracts |  |                                     |                                    |                                     |                                    |
| Natural gas, crude and NGL derivative contracts | Other current assets/(Other current liabilities)                                     | 7                                   | 4                                  | (5)                                 | (5)                                |
| Subtotal  |  | 7                                   | 4                                  | (5)                                 | (5)                                |
| Power derivative contracts                      |  |                                     |                                    |                                     |                                    |
|   | Other current assets/(Other current liabilities)                                     | 4                                   | 7                                  | (50)                                | (54)                               |
|   | Deferred charges and other assets/(Other long-term liabilities and deferred credits) | 4                                   | 11                                 | (29)                                | (73)                               |
| Subtotal  |  | 8                                   | 18                                 | (79)                                | (127)                              |
| Total   |  | 15                                  | 22                                 | (84)                                | (132)                              |
| Total derivatives                               |  | \$375                               | \$357                              | \$(188)                             | \$(311)                            |

## Debt Fair Value Adjustments

The offsetting entry to adjust the carrying value of the debt securities whose fair value was being hedged is included within “Debt fair value adjustments” on our accompanying consolidated balance sheets. Our “Debt fair value adjustments” also include all unamortized debt discount/premium amounts, purchase accounting on our debt balances, and any unamortized portion of proceeds received from the early termination of interest rate swap agreements. As of

September 30, 2014 and December 31, 2013, these fair value adjustments to our debt balances included (i) \$1,264 million and \$1,379 million, respectively, associated with fair value adjustments to our debt previously recorded in purchase accounting; (ii) \$230 million and \$143 million, respectively, associated with the offsetting entry for hedged debt; (iii) \$469 million and \$517 million, respectively, associated with unamortized premium from the termination of interest rate swap agreements; and offset by (iv) \$72 million and \$62 million, respectively, associated with unamortized debt discount amounts. As of September 30, 2014, the weighted-average amortization period of the unamortized premium from the termination of the interest rate swaps was approximately 16 years.

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## Effect of Derivative Contracts on the Income Statement

The following three tables summarize the impact of our derivative contracts on our accompanying consolidated statements of income (in millions):

| Derivatives in fair value hedging relationships | Location of gain/(loss) recognized in income on derivatives | Amount of gain/(loss) recognized in income on derivatives and related hedged item(a) |         |                    |          |
|---|---|--|---------|--------------------|----------|
|   |   | Three Months Ended   |         | Nine Months Ended  |          |
|   |   | September 30, 2014   | 2013    | September 30, 2014 | 2013     |
| Interest rate swap agreements                   | Interest expense  | \$(25 )  | \$(26 ) | \$87               | \$(333 ) |
| Total   |   | \$(25 )  | \$(26 ) | \$87               | \$(333 ) |
| Fixed rate debt                                 | Interest expense  | \$25   | \$26    | \$(87 )            | \$333    |
| Total   |   | \$25   | \$26    | \$(87 )            | \$333    |

(a) Amounts reflect the change in the fair value of interest rate swap agreements and the change in the fair value of the associated fixed rate debt, which exactly offset each other as a result of no hedge ineffectiveness.

| Derivatives in cash flow hedging relationships | Amount of gain/(loss) recognized in Other comprehensive income on derivative (effective portion)(a) |   | Location of gain/(loss) reclassified from Accumulated other comprehensive income into income (effective portion) | Amount of gain/(loss) reclassified from Accumulated other comprehensive income into income (effective portion)(b) |   | Location of gain/(loss) recognized in income on derivative (ineffective portion and amount excluded from effectiveness testing) | Amount of gain/(loss) recognized in income on derivative (ineffective portion and amount excluded from effectiveness testing) |   |
|--|---|---|--|---|---|---|---|---|
|  | Three Months Ended September 30,  |   |  | Three Months Ended September 30,  |   |   | Three Months Ended September 30,  |   |
|  | 2014  | 2013  |  | 2014  | 2013  |   | 2014  | 2013  |
| Energy commodity derivative contracts          | \$ 121  | \$(78 )   | Revenues—Natural gas sales   | \$ 9  | \$ —  | Revenues—Natural gas sales  | \$ —  | \$ —  |
|  |   |   | Revenues—Product sales and other   | (5 )  | (22 )   | Revenues—Product sales and other  | 26  | (8 )  |
|  |   |   | Costs of sales   | (2 )  | 3   | Costs of sales  | —   | —   |
| Interest rate swap agreements                  | —   | (2 )  | Interest expense   | (1 )  | —   | Interest expense  | —   | —   |
| Total  | \$ 121  | \$(80 )   | Total  | \$ 1  | \$(19 )   | Total   | \$ 26   | \$(8 )  |
| Derivatives in cash flow hedging relationships | Amount of gain/(loss) recognized in Other comprehensive income                                      | Location of gain/(loss) reclassified from Accumulated other | Amount of gain/(loss) reclassified from Accumulated other comprehensive  | Location of gain/(loss) recognized in income on   | Amount of gain/(loss) recognized in income on derivative (ineffective portion | Amount of gain/(loss) recognized in income on derivative (ineffective portion   | Amount of gain/(loss) recognized in income on derivative (ineffective portion   | Amount of gain/(loss) recognized in income on derivative (ineffective portion |

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|  | on derivative<br>(effective<br>portion)(a)    |          | comprehensive<br>income into income<br>(effective portion) |          | income<br>into income<br>(effective portion)(b) |                                     | derivative<br>(ineffective<br>portion<br>and amount<br>excluded from<br>effectiveness<br>testing) |         | and amount<br>excluded from<br>effectiveness<br>testing) |         |      |  |
|--|---|----------|--|----------|---|-------------------------------------|---|---------|--|---------|------|--|
|  | Nine Months<br>Ended September<br>30,<br>2014 |          | 2013   |          | Nine Months<br>Ended September<br>30,<br>2014   |                                     | 2013  |         | Nine Months<br>Ended September<br>30,<br>2014            |         | 2013 |  |
| Energy<br>commodity<br>derivative<br>contracts | \$ (10 )                                      | \$ (55 ) | Revenues—Natural<br>gas sales                              | \$—      | \$—   | Revenues—Natural<br>gas sales       | \$—   | \$—     | \$—  | \$—     |      |  |
|  |   |          | Revenues—Product<br>sales and other                        | (30 )    | (9 )  | Revenues—Product<br>sales and other | (6 )  | (2 )    | (6 )   | (2 )    |      |  |
|  |   |          | Costs of sales   | 4        | (2 )  | Costs of sales                      | —   | —       | —  | —       |      |  |
| Interest rate<br>swap<br>agreements            | (10 )   | 6        | Interest expense   | (3 )     | 1   | Interest expense                    | —   | —       | —  | —       |      |  |
| Total  | \$ (20 )                                      | \$ (49 ) | Total  | \$ (29 ) | \$ (10 )  | Total                               | \$ (6 )   | \$ (2 ) | \$ (6 )  | \$ (2 ) |      |  |

We expect to reclassify an approximate \$19 million gain associated with energy commodity price risk management activities included in our accumulated other comprehensive loss and noncontrolling interest balances as of (a) September 30, 2014 into earnings during the next twelve months (when the associated forecasted sales and purchases are also expected to occur), however, actual amounts reclassified into earnings could vary materially as a result of changes in market prices.

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(b) Amounts reclassified were the result of the hedged forecasted transactions actually affecting earnings (i.e., when the forecasted sales and purchases actually occurred).

| Derivatives not designated as accounting hedges | Location of gain/(loss) recognized in income on derivatives | Amount of gain/(loss) recognized in income on derivatives |                                      |         |        |
|---|---|---|--------------------------------------|---------|--------|
|   |   | Three Months Ended September 30, 2014                     | Nine Months Ended September 30, 2013 |         |        |
| Energy commodity derivative contracts           | Revenues—Natural gas sales                                  | \$4   | \$(2 )                               | \$(12 ) | \$—    |
|   | Revenues—Product sales and other                            | 5   | (7 )                                 | 6       | (10 )  |
|   | Costs of sales  | (3 )  | 2                                    | 4       | 2      |
|   | Other expense (income)                                      | —   | (1 )                                 | (2 )    | (1 )   |
| Total   |   | \$6   | \$(8 )                               | \$(4 )  | \$(9 ) |

## Credit Risks

We and our subsidiary, KMP, have counterparty credit risk as a result of our use of financial derivative contracts. Our counterparties consist primarily of financial institutions, major energy companies, natural gas and electric utilities, and local distribution companies. This concentration of counterparties may impact our overall exposure to credit risk, either positively or negatively, in that the counterparties may be similarly affected by changes in economic, regulatory or other conditions.

We maintain credit policies with regard to our counterparties that we believe minimize our overall credit risk. These policies include (i) an evaluation of potential counterparties' financial condition; (ii) collateral requirements under certain circumstances; and (iii) the use of standardized agreements which allow for netting of positive and negative exposure associated with a single counterparty. Based on our policies, exposure, credit and other reserves, our management does not anticipate a material adverse effect on our financial position, results of operations, or cash flows as a result of counterparty performance.

Our OTC swaps and options are entered into with counterparties outside central trading organizations such as futures, options or stock exchanges. These contracts are with a number of parties, all of which have investment grade credit ratings. While we enter into derivative transactions with investment grade counterparties and actively monitor their ratings, it is nevertheless possible that, from time to time, losses will result from counterparty credit risk in the future.

In conjunction with the purchase of exchange-traded derivative contracts or when the market value of our derivative contracts with specific counterparties exceeds established limits, we are required to provide collateral to our counterparties, which may include posting letters of credit or placing cash in margin accounts. As of both September 30, 2014 and December 31, 2013, KMP had no outstanding letters of credit supporting its energy commodity derivative contracts. As of September 30, 2014 and December 31, 2013, KMI had \$21 million and \$167 million, respectively, of outstanding letters of credit supporting its energy commodity derivative contracts.

KMP and KMI also have agreements with certain counterparties to their derivative contracts that contain provisions requiring us to post additional collateral upon a decrease in their credit rating. As of September 30, 2014, we estimate that if KMP's credit rating was downgraded one notch, KMP would be required to post no additional collateral to its counterparties. If KMP was downgraded two notches (that is, below investment grade), KMP would be required to post \$2 million of additional collateral. As of September 30, 2014, we estimate that if KMI's credit rating was downgraded one or two notches, KMI would be required to post no additional collateral to its counterparties.



## Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income

Cumulative revenues, expenses, gains and losses that under GAAP are included within our comprehensive income but excluded from our earnings are reported as “Accumulated other comprehensive loss” within “Stockholders’ Equity” in our consolidated balance sheets. Changes in the components of our “Accumulated other comprehensive loss” not including non-controlling interests are summarized as follows (in millions):

|  | Net unrealized gains/(losses) on cash flow hedge derivatives | Foreign currency translation adjustments | Pension and other postretirement liability adjustments | Total accumulated other comprehensive loss |
|--|--|--|--|--|
| Balance as of December 31, 2013                                | \$ (3 )  | \$ 2                                     | \$ (23 )   | \$ (24 )                                   |
| Other comprehensive loss before reclassifications              | ( 8 )  | ( 31 )                                   | 2  | ( 37 )                                     |
| Amounts reclassified from accumulated other comprehensive loss | 11   | —  | —  | 11   |
| Net current-period other comprehensive loss                    | 3  | ( 31 )                                   | 2  | ( 26 )                                     |
| Balance as of September 30, 2014                               | \$ —   | \$ (29 )                                 | \$ (21 )   | \$ (50 )                                   |

|  | Net unrealized gains/(losses) on cash flow hedge derivatives | Foreign currency translation adjustments | Pension and other postretirement liability adjustments | Total accumulated other comprehensive loss |
|--|--|--|--|--|
| Balance as of December 31, 2012                                | \$ 7   | \$ 51                                    | \$ (176 )  | \$ (118 )                                  |
| Other comprehensive income before reclassifications            | ( 22 )   | ( 28 )                                   | 66   | 16   |
| Amounts reclassified from accumulated other comprehensive loss | 5  | —  | —  | 5  |
| Net current-period other comprehensive income                  | ( 17 )   | ( 28 )                                   | 66   | 21   |
| Balance as of September 30, 2013                               | \$ (10 )   | \$ 23                                    | \$ (110 )  | \$ (97 )                                   |

## 6. Fair Value

The fair values of our financial instruments are separated into three broad levels (Levels 1, 2 and 3) based on our assessment of the availability of observable market data and the significance of non-observable data used to determine fair value. Each fair value measurement must be assigned to a level corresponding to the lowest level input that is significant to the fair value measurement in its entirety.

The three broad levels of inputs defined by the fair value hierarchy are as follows:

Level 1 Inputs—quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date;

Level 2 Inputs—inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability; and

Level 3 Inputs—unobservable inputs for the asset or liability. These unobservable inputs reflect the entity’s own assumptions about the assumptions that market participants would use in pricing the asset or liability, and are developed based on the best information available in the circumstances (which might include the reporting entity’s own data).



## Fair Value of Derivative Contracts

The following two tables summarize the fair value measurements of our (i) energy commodity derivative contracts and (ii) interest rate swap agreements, based on the three levels established by the Codification (in millions). Certain of our derivative contracts are subject to master netting agreements.

|  | Balance Sheet asset<br>fair value measurements using     |           |           |                          | Gross<br>amount | Amounts not offset in<br>the Balance Sheet |      | Net<br>amount |
|--|--|-----------|-----------|--------------------------|-----------------|--|------|---------------|
|  | Level 1  | Level 2   | Level 3   | Financial<br>instruments |                 | Cash<br>collateral<br>held(b)              |      |               |
| As of September 30, 2014                 |  |           |           |                          |                 |  |      |               |
| Energy commodity derivative contracts(a) | \$4  | \$59      | \$12      | \$75                     | \$(35)          | ) \$—                                      |      | \$40          |
| Interest rate swap agreements            | \$—  | \$300     | \$—       | \$300                    | \$(44)          | ) \$—                                      |      | \$256         |
| As of December 31, 2013                  |  |           |           |                          |                 |  |      |               |
| Energy commodity derivative contracts(a) | \$4  | \$46      | \$48      | \$98                     | \$(62)          | ) \$—                                      |      | \$36          |
| Interest rate swap agreements            | \$—  | \$259     | \$—       | \$259                    | \$(28)          | ) \$—                                      |      | \$231         |
|  | Balance Sheet liability<br>fair value measurements using |           |           |                          | Gross<br>amount | Amounts not offset in<br>the Balance Sheet |      | Net<br>amount |
|  | Level 1  | Level 2   | Level 3   | Financial<br>instruments |                 | Collateral<br>posted(c)                    |      |               |
| As of September 30, 2014                 |  |           |           |                          |                 |  |      |               |
| Energy commodity derivative contracts(a) | \$(7)  | ) \$(20)  | ) \$(91)  | ) \$(118)                | ) \$35          |  | \$74 | \$(9)         |
| Interest rate swap agreements            | \$—  | ) \$(70)  | ) \$—     | ) \$(70)                 | ) \$44          |  | \$—  | \$(26)        |
| As of December 31, 2013                  |  |           |           |                          |                 |  |      |               |
| Energy commodity derivative contracts(a) | \$(6)  | ) \$(31)  | ) \$(158) | ) \$(195)                | ) \$62          |  | \$17 | \$(116)       |
| Interest rate swap agreements            | \$—  | ) \$(116) | ) \$—     | ) \$(116)                | ) \$28          |  | \$—  | \$(88)        |

Level 1 consists primarily of New York Mercantile Exchange natural gas futures. Level 2 consists primarily of (a) OTC WTI swaps and natural gas basis swaps. Level 3 consists primarily of WTI options, NGL swaps, NGL options and power derivative contracts.

(b) Cash margin deposits held by KMP associated with its energy commodity contract positions and OTC swap agreements and reported within "Other current liabilities" on our accompanying consolidated balance sheets. \$14 million of cash margin deposits posted by KMP and \$60 million of cash margin deposits posted by KMI at September 30, 2014 associated with our energy commodity contract positions and OTC swap agreements and

(c) reported within "Other current assets" on our accompanying consolidated balance sheets. \$17 million of cash margin deposits posted by KMP at December 31, 2013 associated with our energy commodity contract positions and OTC swap agreements and reported within "Other current assets" on our accompanying consolidated balance sheets.

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The table below provides a summary of changes in the fair value of our Level 3 energy commodity derivative contracts (in millions):

Significant unobservable inputs (Level 3)

|  | Three Months<br>Ended September<br>30, |          | Nine Months Ended<br>September 30, |          |
|--|--|----------|------------------------------------|----------|
|  | 2014                                   | 2013     | 2014                               | 2013     |
| Derivatives-net asset (liability)  |  |          |                                    |          |
| Beginning of Period  | \$(116 )                               | \$(114 ) | \$(110 )                           | \$(155 ) |
| Total gains or (losses)  |  |          |                                    |          |
| Included in earnings   | 14                                     | (17 )    | —                                  | (18 )    |
| Included in other comprehensive loss   | 10                                     | (2 )     | —                                  | (2 )     |
| Purchases(a)   | —                                      | —        | —                                  | 18       |
| Settlements  | 13                                     | 13       | 31                                 | 37       |
| End of Period  | \$(79 )                                | \$(120 ) | \$(79 )                            | \$(120 ) |
| The amount of total gains or (losses) for the period included in earnings attributable to the change in unrealized gains or (losses) relating to assets held at the reporting date | \$16                                   | \$(14 )  | \$(4 )                             | \$(13 )  |

(a) Nine month 2013 amount represents the purchase of Level 3 energy commodity derivative contracts associated with KMP's May 1, 2013 Copano acquisition.

As of September 30, 2014, our Level 3 derivative assets and liabilities consisted primarily of WTI options, NGL swaps, NGL options and power derivative contracts, where a significant portion of fair value is calculated from underlying market data that is not readily observable. The derived values use industry standard methodologies that may consider the historical relationships among various commodities, modeled market prices, time value, volatility factors and other relevant economic measures. The use of these inputs results in our management's best estimate of fair value.

#### Fair Value of Financial Instruments

The estimated fair value of our outstanding debt balances (the carrying amounts below include both short-term and long-term and debt fair value adjustments), is disclosed below (in millions):

|            | September 30, 2014 |                      | December 31, 2013 |                      |
|------------|--------------------|----------------------|-------------------|----------------------|
|            | Carrying value     | Estimated fair value | Carrying value    | Estimated fair value |
| Total debt | \$37,943           | \$38,720             | \$36,193          | \$36,248             |

We used Level 2 input values to measure the estimated fair value of our outstanding debt balances as of both September 30, 2014 and December 31, 2013.

#### 7. Reportable Segments

We operate the following reportable business segments. These segments and their principal sources of revenues are as follows:

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Natural Gas Pipelines—the sale, transport, processing, treating, fractionation, storage and gathering of natural gas and NGL;

CO<sub>2</sub>—KMP—the production, sale and transportation of crude oil from fields in the Permian Basin of West Texas and the production, transportation and marketing of CO<sub>2</sub> used as a flooding medium for recovering crude oil from mature oil fields;

Products Pipelines—KMP—the transportation and terminaling of refined petroleum products (including gasoline, diesel fuel and jet fuel), NGL, crude oil and condensate, and bio-fuels;

Terminals—KMP—the transloading and storing of refined petroleum products, crude oil, condensate, and bulk products, including coal, petroleum coke, cement, alumina, salt and other bulk chemicals;



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|  |       |        |          |          |   |
|--|-------|--------|----------|----------|---|
| Interest expense, net of unallocable interest income | (431  | ) (420 | ) (1,325 | ) (1,257 | ) |
| Unallocable income tax expense                       | (229  | ) (159 | ) (583   | ) (554   | ) |
| Loss from discontinued operations, net of tax        | —     | —      | —        | (2       | ) |
| Total consolidated net income                        | \$779 | \$551  | \$1,877  | \$1,988  |   |

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|                           | September 30,<br>2014 | December 31,<br>2013 |
|---------------------------|-----------------------|----------------------|
| Assets                    |                       |                      |
| Natural Gas Pipelines     | \$52,513              | \$52,357             |
| CO <sub>2</sub> -KMP      | 4,926                 | 4,708                |
| Products Pipelines-KMP    | 7,045                 | 6,648                |
| Terminals-KMP             | 8,468                 | 6,888                |
| Kinder Morgan Canada-KMP  | 1,620                 | 1,677                |
| Other                     | 532                   | 568                  |
| Total segment assets      | 75,104                | 72,846               |
| Corporate assets(e)       | 2,014                 | 2,339                |
| Total consolidated assets | \$77,118              | \$75,185             |

Includes revenues, earnings from equity investments, allocable interest income, and other, net, less operating (a) expenses, allocable income taxes, and other income, net. Operating expenses include natural gas purchases and other costs of sales, operations and maintenance expenses, and taxes, other than income taxes.

Nine month 2013 amount includes a \$558 million non-cash gain from the remeasurement of KMP's previously held equity interest in Eagle Ford to fair value. See Note 2 for further discussion. The three and nine month 2014 (b) amounts include a \$198 million increase associated with the early termination of a long-term natural gas transportation contract on KMP's Kinder Morgan Louisiana pipeline system.

Nine month 2013 amount includes a \$177 million increase in operating expense associated with adjustments to (c) legal liabilities.

Three and nine month 2013 amounts include a \$1 million decrease and a \$140 million increase, respectively, from (d) after-tax loss and gain amounts on the sale of KMP's investments in the Express pipeline system.

Includes cash and cash equivalents, margin and restricted deposits, unallocable interest receivable, prepaid assets (e) and deferred charges, risk management assets related to debt fair value adjustments and miscellaneous corporate assets (such as information technology and telecommunications equipment) not allocated to individual segments.

## 8. Pension and Other Postretirement Benefit Plans

The components of net benefit plan (credit) expense for our pension and other postretirement benefit (OPEB) plans are as follows (in millions):

|   | Pension Benefits                    |        | OPEB                                |      | Pension Benefits                   |        | OPEB                               |      |
|---|-------------------------------------|--------|-------------------------------------|------|------------------------------------|--------|------------------------------------|------|
|   | Three Months Ended<br>September 30, |        | Three Months Ended<br>September 30, |      | Nine Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |      |
|   | 2014                                | 2013   | 2014                                | 2013 | 2014                               | 2013   | 2014                               | 2013 |
| Service cost                                  | \$3                                 | \$7    | \$—                                 | \$—  | \$16                               | \$19   | \$—                                | \$—  |
| Interest cost                                 | 28                                  | 22     | 6                                   | 6    | 83                                 | 68     | 19                                 | 17   |
| Expected return on assets                     | (42)                                | (43)   | (6)                                 | (6)  | (128)                              | (131)  | (18)                               | (16) |
| Amortization of prior service costs (credits) | —                                   | (1)    | —                                   | (1)  | —                                  | —      | (2)                                | (1)  |
| Amortization of net actuarial (gain) loss     | —                                   | —      | (2)                                 | 1    | —                                  | —      | (1)                                | 3    |
| Settlement gain                               | —                                   | —      | —                                   | —    | —                                  | (3)    | —                                  | —    |
| Net benefit plan (credit) expense             | \$(11)                              | \$(15) | \$(2)                               | \$—  | \$(29)                             | \$(47) | \$(2)                              | \$3  |



## 9. Income Taxes

Income taxes from continuing operations included in our accompanying consolidated statements of income were as follows (in millions, except percentages):

|                    | Three Months Ended September 30, |       | Nine Months Ended September 30, |       |   |
|--------------------|----------------------------------|-------|---------------------------------|-------|---|
|                    | 2014                             | 2013  | 2014                            | 2013  |   |
| Income tax expense | \$246                            | \$171 | \$624                           | \$675 |   |
| Effective tax rate | 24                               | % 24  | % 25                            | % 25  | % |

Tax expense from income from continuing operations for the three months ended September 30, 2014 is approximately \$246 million resulting in an effective tax rate of 24% for continuing operations, as compared with \$171 million tax expense and an effective tax rate of 24%, for the same period of 2013. The effective tax rate for the three months ended September 30, 2014 is lower than the statutory federal rate of 35% primarily due to (i) the net effect of consolidating KMP and EPB's income tax provisions and (ii) dividend-received deductions from our 50% interest in Florida Gas Pipeline (through our investment in Citrus, LLC). These decreases are partially offset by state income taxes.

Tax expense from income from continuing operations for the nine months ended September 30, 2014 is approximately \$624 million resulting in an effective tax rate of 25% for continuing operations, as compared with \$675 million tax expense and an effective tax rate of 25% for the same period of 2013. The effective tax rate for the nine months ended September 30, 2014 is lower than the statutory federal rate of 35% primarily due to (i) the net effect of consolidating KMP and EPB's income tax provisions and (ii) dividend-received deductions from our 50% interest in Florida Gas Pipeline (through our investment in Citrus, LLC). These decreases are partially offset by (i) state income taxes and (ii) the amortization of deferred charges recorded as a result of the August 2012 and March 2013 drop-down transactions to KMP.

The effective tax rate for the three months ended September 30, 2013 is lower than the statutory federal rate of 35% primarily due to (i) the net effect of consolidating KMP and EPB's income tax provisions; (ii) dividend-received deductions from our 50% investment in Florida Gas Pipeline; and (iii) the tax impact of our 2013 sale of our investment in a Pakistan power plant. These decreases are partially offset by state income taxes.

The effective tax rate for the nine months ended September 30, 2013 is lower than the statutory federal rate of 35% primarily due to (i) the net effect of consolidating KMP and EPB's income tax provisions; (ii) dividend-received deductions from our 50% investment in Florida Gas Pipeline; and (iii) the tax impact of a decrease in the deferred state tax rate as a result of our March 2013 drop-down transaction to KMP and KMP's acquisition of Copano. These decreases are partially offset by state income taxes and a change in nondeductible goodwill related to our investment in KMP.

## 10. Litigation, Environmental and Other Contingencies

We and our subsidiaries are parties to various legal, regulatory and other matters arising from the day-to-day operations of our businesses that may result in claims against the Company. Although no assurance can be given, we believe, based on our experiences to date and taking into account established reserves, that the ultimate resolution of such items will not have a material adverse impact on our business, financial position, results of operations or dividends to our shareholders. We believe we have meritorious defenses to the matters to which we are a party and intend to vigorously defend the Company. When we determine a loss is probable of occurring and is reasonably estimable, we accrue an undiscounted liability for such contingencies based on our best estimate using information available at that time. If the estimated loss is a range of potential outcomes and there is no better estimate within the

range, we accrue the amount at the low end of the range. We disclose contingencies where an adverse outcome may be material, or in the judgment of management, we conclude the matter should otherwise be disclosed.

#### Federal Energy Regulatory Commission Proceedings

The tariffs and rates charged by SFPP and EPNG are subject to a number of ongoing proceedings at the FERC. A substantial portion of our legal reserves relate to these FERC cases and the CPUC cases as described below.

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**SFPP**

The tariffs and rates charged by SFPP are subject to a number of ongoing proceedings at the FERC, including the complaints and protests of various shippers. In general, these complaints and protests allege the rates and tariffs charged by SFPP are not just and reasonable under the Interstate Commerce Act (ICA). In late June of 2014, certain shippers filed complaints with the FERC (docketed at OR14-35 and OR14-36) challenging SFPP's adjustments to its rates in 2012 and 2013 for inflation under the FERC's indexing regulations. If the shippers are successful in proving these claims or other of their claims, they are entitled to seek reparations (which may reach back up to two years prior to the filing of their complaints) or refunds of any excess rates paid, and SFPP may be required to reduce its rates going forward. These proceedings tend to be protracted, with decisions of the FERC often appealed to the federal courts. The issues involved in these proceedings include, among others, whether indexed rate increases are justified, and the appropriate level of return and income tax allowance KMP may include in its rates. With respect to all of the SFPP proceedings at the FERC, we estimate that the shippers are seeking approximately \$20 million in annual rate reductions and approximately \$100 million in refunds. However, applying the principles of several recent FERC decisions in SFPP cases, as applicable, to pending cases would result in substantially lower rate reductions and refunds than those sought by the shippers. We do not expect refunds in these cases to have an impact on KMP's distributions to its limited partners or our dividends to our shareholders.

**EPNG**

The tariffs and rates charged by EPNG are subject to two ongoing FERC proceedings (the "2008 rate case" and the "2010 rate case"). With respect to the 2008 rate case, the FERC issued its decision (Opinion 517) in May 2012. EPNG implemented certain aspects of that decision and believes it has an appropriate reserve related to the findings in Opinion 517. EPNG has sought rehearing on Opinion 517. With respect to the 2010 rate case, the FERC issued its decision (Opinion 528) on October 17, 2013. EPNG sought rehearing on certain issues in Opinion 528. As required by Opinion 528, EPNG filed revised pro forma recalculated rates consistent with the terms of Opinion 528. The FERC also required an Administrative Law Judge (ALJ) to conduct an additional hearing concerning one of the issues in Opinion 528. On September 17, 2014, the ALJ issued an initial decision finding certain shippers qualify for lower rates under a prior settlement. EPNG has sought FERC review of the ALJ decision and believes it has an appropriate reserve related to the findings in Opinion 528.

**California Public Utilities Commission Proceedings**

KMP has previously reported ratemaking and complaint proceedings against SFPP pending with the CPUC. The ratemaking and complaint cases generally involve challenges to rates charged by SFPP for intrastate transportation of refined petroleum products through its pipeline system in the state of California and request prospective rate adjustments and refunds with respect to tariffed and previously untariffed charges for certain pipeline transportation and related services. These matters have generally been consolidated and assigned to two administrative law judges.

On May 26, 2011, the CPUC issued a decision in several intrastate rate cases involving SFPP and a number of its shippers, (the "Long" cases). The decision included determinations on issues, such as SFPP's entitlement to an income tax allowance, allocation of environmental expenses, and refund liability, which KMP asserted are contrary both to CPUC policy and precedent and to established federal regulatory policies for pipelines. On March 8, 2012, the CPUC issued another decision related to the Long cases. This decision largely reflected the determinations made on May 26, 2011, including the denial of an income tax allowance for SFPP. On March 23, 2012, SFPP filed a petition for writ of review in the California Court of Appeals, seeking a court order vacating the CPUC's determination that SFPP is not entitled to recover an income tax allowance in its intrastate rates. The Court denied SFPP's petition, and on October 16, 2013, the California Supreme Court declined SFPP's request for further review. The precise impact of the now final state rulings denying SFPP an income tax allowance, together with other pending ratemaking issues, are subject to further consideration and determination by the CPUC if the matter is not settled as described below.

On April 6, 2011, in proceedings unrelated to the above-referenced CPUC dockets, a CPUC administrative law judge issued a proposed decision (Bemesderfer case) substantially reducing SFPP's authorized cost of service and ordering SFPP to pay refunds from May 24, 2007 to the present of revenues collected in excess of the authorized cost of service. The proposed decision was subsequently withdrawn, and the presiding administrative law judge is expected to reissue a proposed decision at some indeterminate time in the future if the matter is not settled as described below.

On January 30, 2012, SFPP filed an application reducing its intrastate rates by approximately 7%. This matter remains pending before the CPUC.

On July 19, 2013, Calnev filed an application with the CPUC requesting a 36% increase in its intrastate rates. A decision from the CPUC approving the requested rate increase was issued on November 14, 2013.

On November 27, 2013, the CPUC issued its Order to Show Cause directing SFPP to demonstrate whether or not the CPUC should require immediate refund payments associated with various pending SFPP rate matters. Subsequently, the CPUC issued an order directing SFPP and its shippers to engage in mandatory settlement discussions. On April 3, 2014, the CPUC issued its ruling suspending proceedings in all pending SFPP matters until October 1, 2014 or the date upon which SFPP and its shippers inform the CPUC that SFPP and its shippers have reached settlement of all pending matters or have failed to do so.

On October 3, 2014, SFPP and its shippers executed a global settlement resolving all pending CPUC proceedings and submitted the proposed settlement to the CPUC for its consideration and approval, which approval is anticipated before year-end 2014. The settlement includes refunds in the amount of \$319 million, which is consistent with the established reserve amounts. It also includes a three year moratorium on new rate filings or complaints and establishes current rates consistent with the revenues recognized by SFPP in 2014. The settlement has been filed with the Administrative Law Judges handling the various proceedings. Approval is expected in the fourth quarter, at which time the refund amount will be paid. As of September 30, 2014, we believe KMEP's legal reserve is adequate such that the refund will not have an adverse impact on KMEP's fourth quarter results of operations or KMEP's 2014 outlook for distribution to its limited partners.

#### Other Commercial Matters

##### Union Pacific Railroad Company Easements

SFPP and Union Pacific Railroad Company (UPRR) are engaged in a proceeding to determine the extent, if any, to which the rent payable by SFPP for the use of pipeline easements on rights-of-way held by UPRR should be adjusted pursuant to existing contractual arrangements for the ten-year period beginning January 1, 2004 (Union Pacific Railroad Company v. Santa Fe Pacific Pipelines, Inc., SFPP, L.P., Kinder Morgan Operating L.P. "D", Kinder Morgan G.P., Inc., et al., Superior Court of the State of California for the County of Los Angeles, filed July 28, 2004). In September 2011, the trial judge determined that the annual rent payable as of January 1, 2004 was \$14 million subject to annual consumer price index increases. Judgment was entered by the Superior Court on May 29, 2012 and SFPP appealed the judgment. If the judgment is upheld on appeal, SFPP would owe approximately \$97 million in back rent. Accordingly, KMP increased its rights-of-way liability to cover this potential liability for back rent. In addition, the trial judge determined that UPRR is entitled to approximately \$20 million for interest through the date of the judgment on the outstanding back rent liability. KMP believes the award of interest is without merit and are pursuing our appellate rights. On June 27, 2014, the California Court of Appeals heard oral argument and requested that the parties submit supplemental briefing on the following issues: whether the UPRR ever had sufficient ownership interests to allow it to grant subsurface easements in land granted to it by Congress; whether there is sufficient evidence in the record on this question; and assuming that the UPRR did not have sufficient ownership interests to grant subsurface easements and that its rental agreements with SFPP were invalid, whether the parties can limit the scope of the Court's inquiry on appeal by not disputing the underlying rights of the railroad. A decision is anticipated by the Court of Appeals in 2014.

By notice dated October 25, 2013, UPRR demanded the payment of \$22.25 million in rent for the first year of the next ten-year period beginning January 1, 2014. SFPP rejected the demand and the parties are pursuing the dispute resolution procedure in their contract to determine the rental adjustment, if any, for such period.

SFPP and UPRR are also engaged in multiple disputes over the circumstances under which SFPP must pay for a relocation of its pipeline within the UPRR right-of-way and the safety standards that govern relocations. In July 2006, a trial before a judge regarding the circumstances under which SFPP must pay for relocations concluded, and the judge determined that SFPP must pay for any relocations resulting from any legitimate business purpose of the UPRR. SFPP appealed this decision, and in December 2008, the appellate court affirmed the decision. In addition, UPRR contends that SFPP must comply with the more expensive American Railway Engineering and Maintenance-of-Way Association (AREMA) standards in determining when relocations are necessary and in completing relocations. Each party is seeking declaratory relief with respect to its positions regarding the application of these standards with respect to relocations. A trial occurred in the fourth quarter of 2011, with a verdict having been reached that SFPP was obligated to comply with AREMA standards in connection with a railroad project in Beaumont Hills, California. On June 13, 2014, the trial court issued a statement of decision addressing all of the causes of action and defenses and resolved those matters against SFPP, consistent with the jury's verdict. SFPP will appeal the judgment which was signed on July 15, 2014. If the judgment is affirmed on appeal, SFPP will be required to pay a judgment of \$42.5 million plus any accrued post judgment interest.

Since SFPP does not know UPRR's plans for projects or other activities that would cause pipeline relocations, it is difficult to quantify the effects of the outcome of these cases on SFPP. Even if SFPP is successful in advancing its positions, significant relocations for which SFPP must nonetheless bear the expense (i.e., for railroad purposes, with the standards in the federal Pipeline Safety Act applying) could have an adverse effect on KMP's financial position, results of operations, cash flows, distributions to its limited partners, and our dividends to our shareholders. These effects could be even greater in the event SFPP is unsuccessful in one or more of these litigations.

#### Severstal Sparrows Point Crane Collapse

On June 4, 2008, a bridge crane owned by Severstal and located in Sparrows Point, Maryland collapsed while being operated by our subsidiary Kinder Morgan Bulk Terminals, Inc. (KMBT). According to KMP's investigation, the collapse was caused by unexpected, sudden and extreme winds. On June 24, 2009, Severstal filed suit against KMBT in the U.S. District Court for the District of Maryland, Case No. 09CV1668-WMN. Severstal and its successor in interest, RG Steel, allege that KMBT was contractually obligated to replace the collapsed crane and that its employees were negligent in failing to properly secure the crane prior to the collapse. RG Steel seeks to recover in excess of \$30 million for the alleged value of the crane and lost profits. KMBT denies each of RG Steel's allegations. A bench trial occurred in November 2013. On March 6, 2014, the Court issued findings of fact and conclusions of law and entered judgment against KMBT in the amount of \$13.8 million, which was later amended to \$15.6 million by order dated May 6, 2014. KMBT has filed a notice of appeal of the judgment.

#### Plains Gas Solutions, LLC v. Tennessee Gas Pipeline Company, L.L.C. et al

On October 16, 2013, Plains Gas Solutions, LLC (Plains) filed a petition in the 151<sup>st</sup> Judicial District Court for Harris County, Texas (Case No. 62528) against TGP, Kinetica Partners, LLC and two other Kinetica entities. The suit arises from the sale by TGP of the Cameron System in Louisiana to Kinetica Partners, LLC on September 1, 2013. Plains alleges that defendants breached a straddle agreement requiring that gas on the Cameron System be committed to Plains' Grand Chenier gas-processing facility, that requisite daily volume reports were not provided, that TGP improperly assigned its obligations under the straddle agreement to Kinetica, and that defendants interfered with Plains' contracts with producers. The petition alleges damages of at least \$100 million. Under the Amended and Restated Purchase and Sale Agreement with Kinetica, Kinetica has agreed to indemnify TGP in connection with the gas commitment and reporting claims. We intend to vigorously defend the suit.

#### Brinckerhoff v. El Paso Pipeline GP Company, LLC., et al.

In December 2011 (Brinckerhoff I), March 2012, (Brinckerhoff II), May 2013 (Brinckerhoff III) and June 2014 (Brinckerhoff IV), derivative lawsuits were filed in Delaware Chancery Court against El Paso, El Paso Pipeline GP Company, L.L.C., the general partner of EPB, and the directors of the general partner at the time of the relevant transactions. EPB was named in these lawsuits as a "Nominal Defendant." The lawsuits arise from the March 2010, November 2010, May 2012 and June 2011 drop-down transactions involving EPB's purchase of SLNG, Elba Express, CPG and interests in SNG and CIG. The lawsuits allege various conflicts of interest and that the consideration paid by EPB was excessive. Brinckerhoff I and II have been consolidated into one proceeding. On June 12, 2014, defendants' motion for summary judgment was granted in Brinckerhoff I, dismissing the case in its entirety. Defendants' motion for summary judgment in Brinckerhoff II was granted in part, dismissing certain claims and allowing the matter to go to trial on the remaining claims. Trial is scheduled to commence in November 2014. Motions to dismiss have been filed in Brinckerhoff III and Brinckhoff IV. Defendants continue to believe these lawsuits are without merit and intend to defend against them vigorously.

#### Allen v. El Paso Pipeline GP Company, L.L.C., et al.

In May 2012, a unitholder of EPB filed a purported class action in Delaware Chancery Court, alleging both derivative and non derivative claims, against EPB, and EPB's general partner and its board. EPB was named in the lawsuit as both a "Class Defendant" and a "Derivative Nominal Defendant." The complaint alleges a breach of the duty of good faith and fair dealing in connection with the March 2011 sale to EPB of a 25% ownership interest in SNG. On June 20, 2014, defendants' motion for summary judgment was granted, dismissing the case in its entirety. Plaintiff filed a notice of appeal in July 2014, and both plaintiff and defendants have filed opening briefs.

## Price Reporting Litigation

Beginning in 2003, several lawsuits were filed against El Paso Marketing L.P. (EPM) alleging that EP, EPM and other energy companies conspired to manipulate the price of natural gas by providing false price information to industry trade publications that published gas indices. Several of the cases have been settled or dismissed. The remaining cases, which were pending in Nevada federal court, were dismissed, but the dismissal was reversed by the 9<sup>th</sup> Circuit Court of Appeals. A petition for certiorari was granted by the U.S. Supreme Court, and the matter is stayed pending appeal. Although damages in excess of \$140 million have been alleged in total against all defendants in one of the remaining lawsuits where a damage number is provided, there remains significant uncertainty regarding the validity of the causes of action, the damages asserted and the level of damages, if any, that may be allocated to us. Therefore, our costs and legal exposure related to the remaining outstanding lawsuits and claims are not currently determinable.

## Pipeline Integrity and Releases

From time to time, despite our best efforts, our pipelines experience leaks and ruptures. These leaks and ruptures may cause explosions, fire, and damage to the environment, damage to property and/or personal injury or death. In connection with these incidents, we may be sued for damages caused by an alleged failure to properly mark the locations of our pipelines and/or to properly maintain our pipelines. Depending upon the facts and circumstances of a particular incident, state and federal regulatory authorities may seek civil and/or criminal fines and penalties.

## General

As of September 30, 2014 and December 31, 2013 our total reserve for legal matters was \$723 million and \$624 million, respectively. The reserve primarily relates to various claims from regulatory proceedings arising from KMP's products pipeline and natural gas pipeline transportation rates.

## Other

### Litigation Relating to the Mergers

Four putative class action lawsuits were filed in the Court of Chancery of the State of Delaware in connection with the proposed Merger Transactions: (i) William Bryce Arendt v. Kinder Morgan Energy Partners, L.P., et al., Case No. 10093-VCL; (ii) The Haynes Family Trust U/A. v. Kinder Morgan Energy Partners, L.P., et al., Case No. 10118-VCL; (iii) George H. Edwards, et al., v. El Paso Pipeline Partners, L.P., et al., Case No. 10160-VCL; and (iv) Irwin Berlin v. Kinder Morgan Energy Partners, L.P., et al., Case No. 10191-VCL. On September 28, 2014, the Arendt and Haynes actions were consolidated under the caption In re Kinder Morgan Energy Partners, L.P. Unitholders Litigation, Case No. 10093-VCL, with the complaint in the Haynes action designated as the operative complaint. Among the relief sought in the complaints filed in these lawsuits is to enjoin one or more of the proposed Merger Transactions.

The plaintiffs in the In re Kinder Morgan Energy Partners, L.P. Unitholders Litigation action allege that (i) KMR, KMGP, and individual defendants breached the express terms of and their duties under the KMP partnership agreement, including the implied duty of good faith and fair dealing, by entering into the KMP Transaction and by failing to adequately disclose material facts related to the transaction; (ii) KMI aided and abetted such breach; and (iii) KMI tortiously interfered with the rights of the plaintiffs and the putative class under the KMP partnership agreement by causing KMGP and the individual defendants to breach their duties under the KMP partnership agreement. Further, plaintiffs allege that the KMP partnership agreement mandates that the transaction be approved by two-thirds of KMP's limited partner interests. On September 26, 2014, plaintiffs filed a motion for expedited

proceedings. On September 29, 2014, plaintiffs filed a motion for a preliminary injunction seeking to enjoin the KMP vote.

In the George H. Edwards, et al. v. El Paso Pipeline Partners, L.P., et al. action, plaintiffs allege that (i) El Paso Pipeline GP Company, L.L.C. (EPGP) breached the implied duty of good faith and fair dealing by approving the EPB transaction in bad faith; (ii) EPGP, the EPGP directors named as defendants, E Merger Sub LLC, and KMI aided and abetted such breach; (iii) EPGP breached its duties under the EPB partnership agreement, including the implied duty of good faith and fair dealing; and (iv) EPB, the EPGP directors named as defendants, E Merger Sub LLC, and KMI aided and abetted such breach and tortiously interfered with the rights of the EPB unitholders under the EPB partnership agreement.

The plaintiffs also allege that (i) KMR and KMGP breached their duties under the KMP partnership agreement including the implied duty of good faith and fair dealing; and (ii) KMP, the KMGP directors named as defendants, P Merger Sub LLC,

and KMI aided and abetted such breach and tortiously interfered with the rights of the KMP unitholders under the KMP partnership agreement. In addition, plaintiffs allege that KMR and KMGP breached the residual fiduciary duties owed to KMP unitholders, and KMP, the KMGP directors named as defendants, P Merger Sub LLC, and KMI aided and abetted such breach. Finally, plaintiffs allege that the KMP partnership agreement mandates that the KMP merger be approved, alternatively, by at least 95% of all of KMP's limited partner interests, by at least two-thirds of KMP's limited partner interests, or by at least two-thirds of KMP's common unitholders. On September 26, 2014, plaintiffs filed a motion for expedited discovery, and a motion for a preliminary injunction seeking to enjoin the KMP vote.

On October 7, 2014, the Court ruled that expedited discovery and expedited proceedings could proceed with respect to claims relating to the vote required to approve the KMP merger. The Court has scheduled a hearing on this matter for October 31, 2014.

In the *Irwin Berlin v. Kinder Morgan Energy Partners, L.P., et al.* action, plaintiff alleges that (i) KMR, KMGP, KMI, and members of the Board of Directors of KMGP breached their fiduciary duties by entering into the KMP Transaction and by failing to adequately disclose material facts related to the transaction; (ii) KMI aided and abetted such breach; and (iii) KMGP breached its duty of good faith and fair dealing. Although KMP is listed as a defendant in the caption, no claims are asserted against it in the complaint.

The defendants believe the allegations against them lack merit, and they intend to vigorously defend these lawsuits.

#### In Re Kinder Morgan Energy Partners, L.P. Derivative Litigation

Putative class action and derivative complaints were filed in the Court of Chancery in the State of Delaware against defendants KMI, KMGP and nominal defendant KMEP on February 5, 2014 and March 27, 2014 captioned *Slotoroff v. Kinder Morgan, Inc., Kinder Morgan G.P., Inc. et al* (Case No. 9318) and *Burns et al v. Kinder Morgan, Inc., Kinder Morgan G.P., Inc. et al* (Case No. 9479) respectively. The cases were consolidated on April 8, 2014 (Consolidated Case No. 9318). The consolidated suit seeks to assert claims both individually and on behalf of a putative class consisting of all public holders of KMEP units during the period of February 5, 2011 through the date of the filing of the complaints. The suit alleges direct and derivative causes of action for breach of the partnership agreement, breach of the duty of good faith and fair dealing, aiding and abetting, and tortious interference. Among other things, the suit alleges that defendants made a bad faith allocation of capital expenditures to expansion capital expenditures rather than maintenance capital expenditures for the alleged purpose of "artificially" inflating KMEP's distributions and growth rate. The suit seeks disgorgement of any distributions to KMGP, KMI and any related entities, beyond amounts that would have been distributed in accordance with a "good faith" allocation of maintenance capital expenses, together with other unspecified monetary damages including punitive damages and attorney fees. Defendants believe this suit is without merit and intend to defend it vigorously.

#### *Walker v. Kinder Morgan, Inc., Kinder Morgan G.P., Inc. et al*

On March 6, 2014, a putative class action and derivative complaint was filed in the District Court of Harris County, Texas (Case No. 2014-11872 in the 215th Judicial District) against KMI, KMGP, KMR, Richard D. Kinder, Steven J. Kean, Ted A. Gardner, Gary L. Hultquist, Perry M. Waughtal and nominal defendant KMEP. The suit was filed by Kenneth Walker, a purported unit holder of KMEP, and alleges direct and derivative causes of action for alleged violation of duties owed under the partnership agreement, breach of the implied covenant of good faith and fair dealing, "abuse of control" and "gross mismanagement" in connection with the calculation of distributions and allocation of capital expenditures to expansion capital expenditures and maintenance capital expenditures. The suit seeks unspecified money damages, interest, punitive damages, attorney and expert fees, costs and expenses, unspecified equitable relief, and demands a trial by jury. Defendants believe this suit is without merit and intend to defend it vigorously. By agreement of the parties, the case is stayed pending further resolution of *In Re Kinder Morgan Energy*

Partners, L.P. Derivative Litigation described above.  
Environmental Matters

We and our subsidiaries are subject to environmental cleanup and enforcement actions from time to time. In particular, CERCLA generally imposes joint and several liability for cleanup and enforcement costs on current and predecessor owners and operators of a site, among others, without regard to fault or the legality of the original conduct, subject to the right of a liable party to establish a “reasonable basis” for apportionment of costs. Our operations are also subject to federal, state and local laws and regulations relating to protection of the environment. Although we believe our operations are in substantial compliance with applicable environmental law and regulations, risks of additional costs and liabilities are inherent in pipeline, terminal and CO<sub>2</sub> field and oil field operations, and there can be no assurance that we will not incur significant costs and

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liabilities. Moreover, it is possible that other developments, such as increasingly stringent environmental laws, regulations and enforcement policies under the terms of authority of those laws, and claims for damages to property or persons resulting from our operations, could result in substantial costs and liabilities to us.

We are currently involved in several governmental proceedings involving alleged violations of environmental and safety regulations. As we receive notices of non-compliance, we attempt to negotiate and settle such matters where appropriate. We do not believe that these alleged violations will have a material adverse effect on our business, financial position, results of operations or dividends to our shareholders.

We are also currently involved in several governmental proceedings involving groundwater and soil remediation efforts under administrative orders or related state remediation programs. We have established a reserve to address the costs associated with the cleanup.

In addition, we are involved with and have been identified as a potentially responsible party in several federal and state superfund sites. Environmental reserves have been established for those sites where our contribution is probable and reasonably estimable. In addition, we are from time to time involved in civil proceedings relating to damages alleged to have occurred as a result of accidental leaks or spills of refined petroleum products, NGL, natural gas and CO<sub>2</sub>.

#### Portland Harbor Superfund Site, Willamette River, Portland, Oregon

In December 2000, the EPA issued General Notice letters to potentially responsible parties including GATX Terminals Corporation (n/k/a KMLT). At that time, GATX owned two liquids terminals along the lower reach of the Willamette River, an industrialized area known as Portland Harbor. Portland Harbor is listed on the National Priorities List and is designated as a Superfund Site under CERCLA. A group of potentially responsible parties formed what is known as the Lower Willamette Group (LWG), of which KMLT is a non-voting member and pays a minimal fee to be part of the group. The LWG agreed to conduct the remedial investigation and feasibility study (RI/FS) leading to the proposed remedy for cleanup of the Portland Harbor site. Once the EPA determines the cleanup remedy from the remedial investigations and feasibility studies conducted during the last decade at the site, it will issue a Record of Decision. Currently, KMLT and 90 other parties are involved in an allocation process to determine each party's respective share of the cleanup costs. This is a non-judicial allocation process. KMEP is participating in the allocation process on behalf of KMLT and KMBT in connection with their current or former ownership or operation of four facilities located in Portland Harbor. KMEP expects the allocation process to conclude in 2015. KMEP also expects the LWG to complete the RI/FS process in 2015, after which the EPA is expected to develop a proposed plan leading to a Record of Decision targeted for 2017. It is anticipated that the cleanup activities will begin within one year of the issuance of the Record of Decision.

#### Roosevelt Irrigation District v. Kinder Morgan G.P., Inc., Kinder Morgan Energy Partners, L.P., U.S. District Court, Arizona

The Roosevelt Irrigation District sued KMGP, KMEP and others under CERCLA for contamination of the water purveyor's wells. The First Amended Complaint sought \$175 million in damages against approximately 70 defendants. On August 6, 2013 plaintiffs filed their Second Amended Complaint seeking monetary damages in unspecified amounts and reducing the number of defendants to 26 including KMEP and SFPP. The claims now presented against KMEP and SFPP are related to alleged releases from a specific parcel within the SFPP Phoenix Terminal and the alleged impact of such releases on water wells owned by the plaintiffs and located in the vicinity of the Terminal. Our motion to dismiss the suit was denied on August 19, 2014 and we have filed an answer to the Second Amended Complaint.

Paulsboro, New Jersey Liquids Terminal Consent Judgment

On June 25, 2007, the NJDEP, the Commissioner of the New Jersey Department of Environmental Protection and the Administrator of the New Jersey Spill Compensation Fund, referred to collectively as the plaintiffs, filed a complaint in Gloucester County, New Jersey against ExxonMobil and KMLT, formerly known as GATX Terminals Corporation, alleging natural resource damages related to historic contamination at the Paulsboro, New Jersey liquids terminal owned by ExxonMobil from the mid-1950s through November 1989, by GATX Terminals Corporation from 1989 through September 2000, and later owned by Support Terminals and Pacific Atlantic Terminals, LLC. The terminal is now owned by Plains Products, which was also joined as a party to the lawsuit.

In mid-2011, KMLT and Plains Products entered into a settlement agreement and subsequent Consent Judgment with the NJDEP which resolved the state's alleged natural resource damages claim. The natural resource damage settlement includes a monetary award of \$1 million and a series of remediation and restoration activities at the terminal site. KMLT and Plains

Products have joint responsibility for this settlement. Simultaneously, KMLT and Plains Products entered into an agreement that settled each party's relative share of responsibility (50/50) to the NJDEP under the Consent Judgment noted above. The Consent Judgment is now entered with the Court and the settlement is final. According to the agreement, Plains will conduct remediation activities at the site and KMLT will provide oversight and 50% of the costs. We are awaiting approval from the NJDEP in order to begin remediation activities.

#### Mission Valley Terminal Lawsuit

In August 2007, the City of San Diego, on its own behalf and purporting to act on behalf of the People of the State of California, filed a lawsuit against KMP and several affiliates seeking injunctive relief and unspecified damages allegedly resulting from hydrocarbon and methyl tertiary butyl ether (MTBE) impacted soils and groundwater beneath the City's stadium property in San Diego arising from historic operations at the Mission Valley terminal facility. The case was filed in the Superior Court of California, San Diego County, case number 37-2007-00073033-CU-OR-CTL. On September 26, 2007, KMP removed the case to the U.S. District Court, Southern District of California, case number 07CV1883WCAB. The City disclosed in discovery that it is seeking approximately \$170 million in damages for alleged lost value/lost profit from the redevelopment of the City's property and alleged lost use of the water resources underlying the property. Later, in 2010, the City amended its initial disclosures to add claims for restoration of the site as well as a number of other claims that increased its claim for damages to approximately \$365 million.

On November 29, 2012, the Court issued a Notice of Tentative Rulings on the parties' summary adjudication motions. The Court tentatively granted our partial motions for summary judgment on the City's claims for water and real estate damages and the State's claims for violations of California Business and Professions Code § 17200, tentatively denied the City's motion for summary judgment on its claims of liability for nuisance and trespass, and tentatively granted our cross motion for summary judgment on such claims. On January 25, 2013, the Court rendered judgment in favor of all defendants on all claims asserted by the City.

On February 20, 2013, the City of San Diego filed a notice of appeal of this case to the U.S. Court of Appeals for the Ninth Circuit. The appeal is currently pending.

This site has been, and currently is, under the regulatory oversight and order of the California Regional Water Quality Control Board (RWQCB). KMP's subsidiary, SFPP has completed the soil and groundwater remediation at the City of San Diego's stadium property site and will continue quarterly sampling and monitoring through 2014 as part of the compliance evaluation required by the RWQCB. SFPP's remediation effort is now focused on its adjacent Mission Valley Terminal site.

On May 7, 2013, the City of San Diego petitioned the California Superior Court for a writ of mandamus seeking an order setting aside the RWQCB's approval of an amendment to KMP's permit to increase the discharge of water from KMP's groundwater treatment system to the City of San Diego's municipal storm sewer system. On October 10, 2014, the court ruled that the City's petition was moot and dismissed the case because the amendment to the permit was no longer required and had been rescinded by the RWQCB at the request of SFPP upon SFPP's completion of soil and groundwater remediation at the City's stadium property site.

#### Uranium Mines in Vicinity of Cameron, Arizona

In the 1950s and 1960s, Rare Metals Inc., an historical subsidiary of EPNG, operated approximately 20 uranium mines in the vicinity of Cameron, Arizona, many of which are located on the Navajo Indian Reservation. The mining activities were in response to numerous incentives provided to industry by the U.S. to locate and produce domestic sources of uranium to support the Cold War-era nuclear weapons program. In May 2012, EPNG received a general

notice letter from the EPA notifying EPNG of the EPA's investigation of certain sites and its determination that the EPA considers EPNG to be a potentially responsible party within the meaning of CERCLA. In August 2013, EPNG and the EPA entered into an Administrative Order on Consent and Scope of Work pursuant to which EPNG will conduct a radiological assessment of the surface of the mines. On September 3, 2014, EPNG filed a complaint in the U.S. District Court for the District of Arizona (Case No. 3:14-08165-DGC) seeking cost recovery and contribution from the applicable federal government agencies toward the cost of environmental activities associated with the mines, given the pervasive control of such federal agencies over all aspects of the nuclear weapons program.

#### PHMSA Inspection of Carteret Terminal, Carteret, New Jersey

On April 4, 2013, the PHMSA, Office of Pipeline Safety issued a Notice of Probable Violation, Proposed Civil Penalty and Proposed Compliance Order (NOPV) arising from an inspection at the KMLT, Carteret, New Jersey location on March 15,

2011, following a release and fire that occurred during maintenance activity on March 14, 2011. On July 17, 2013, KMLT entered into a Consent Agreement and Order with the PHMSA, pursuant to which KMLT paid a penalty of \$63,100 and is required to complete ongoing pipeline integrity testing and other corrective measures by November 30, 2015.

Lower Passaic River Study Area of the Diamond Alkali Superfund Site, Essex, Hudson, Bergen and Passaic Counties, New Jersey

EPEC Polymers, Inc. (EPEC Polymers) and EPEC Oil Company Liquidating Trust (EPEC Oil Trust), former El Paso entities now owned by KMI, are involved in an administrative action under CERCLA known as the Lower Passaic River Study Area Superfund Site (Site) concerning the lower 17-mile stretch of the Passaic River. It has been alleged that EPEC Polymers and EPEC Oil Trust may be potentially responsible parties under CERCLA based on prior ownership and/or operation of properties located along the relevant section of the Passaic River. EPEC Polymers and EPEC Oil Trust entered into two Administrative Orders on Consent (AOCs) which obligate them to investigate and characterize contamination at the Site. They are also part of a joint defense group of approximately 70 cooperating parties (CPG) which have entered into AOCs and are directing and funding the work required by the EPA. Under the first AOC, a remedial investigation and feasibility study of the Site is presently estimated to be completed by 2015. Under the second AOC, the CPG members are conducting a CERCLA removal action at the Passaic River Mile 10.9, including the dredging of sediment in mud flats at this location of the river to a depth of two feet and installation of a cap. The dredging was completed in 2013 and capping work was completed in June 2014. We have established a reserve for the anticipated cost of compliance with the AOCs.

On April 11, 2014, the EPA announced the issuance of its Focused Feasibility Study (FFS) for the lower eight miles of the Passaic River Study Area, and its proposed plan for remedial alternatives to address the dioxin sediment contamination from the mouth of Newark Bay to River Mile 8.3. The EPA estimates the cost for the alternatives will range from \$365 million to \$3.2 billion. The EPA's preferred alternative would involve dredging the river bank-to-bank and installing an engineered cap at an estimated cost of \$1.7 billion. In its FFS, the EPA stated that it has identified over 100 industrial facilities as potentially responsible parties and it is likely that there are hundreds more private and public entities that could be named in any litigation concerning responsibility for the Site contamination.

No final remedy for this portion of the Site will be selected until the public comment and response period for the FFS is completed and the Record of Decision (ROD) is issued by EPA, which is expected in September 2015. Until the ROD is issued there is uncertainty about what remedy will be implemented and the extent of potential costs. There is also uncertainty as to the impact of the RI/FS that the CPG is currently preparing for portions of the Site. Therefore, the scope of potential EPA claims for the lower eight miles of the Passaic River is not reasonably estimable at this time.

#### Southeast Louisiana Flood Protection Litigation

On July 24, 2013, the Board of Commissioners of the Southeast Louisiana Flood Protection Authority - East (SLFPA) filed a petition for damages and injunctive relief in state district court for Orleans Parish, Louisiana (Case No. 13-6911) against TGP, SNG and approximately 100 other energy companies, alleging that defendants' drilling, dredging, pipeline and industrial operations since the 1930's have caused direct land loss and increased erosion and submergence resulting in alleged increased storm surge risk, increased flood protection costs and unspecified damages to the plaintiff. The SLFPA asserts claims for negligence, strict liability, public nuisance, private nuisance, and breach of contract. Among other relief, the petition seeks unspecified monetary damages, attorney fees, interest, and injunctive relief in the form of abatement and restoration of the alleged coastal land loss including but not limited to

backfilling and re-vegetation of canals, wetlands and reef creation, land bridge construction, hydrologic restoration, shoreline protection, structural protection, and bank stabilization. On August 13, 2013, the suit was removed to the U.S. District Court for the Eastern District of Louisiana. On September 10, 2013, the SLFPA filed a motion to remand the case to the state district court for Orleans Parish. The Court denied the remand motion on June 27, 2014. Louisiana Act 544 (the Act) went into effect on June 6, 2014 and specified the political entities authorized to institute litigation for environmental damage in the coastal zone. Under the Act, which was specifically made retroactive, we contend the SLFPA is not a valid plaintiff, whereas the SLFPA contends the Act is unconstitutional. The parties filed numerous cross motions seeking a ruling on the enforceability of the Act and other potentially dispositive legal issues. Oral argument on pending motions will occur on November 12, 2014.

#### Plaquemines Parish Louisiana Coastal Zone Litigation

On November 8, 2013, the Parish of Plaquemines, Louisiana filed a petition for damages in the state district court for Plaquemines Parish, Louisiana (Docket No. 60-999) against TGP and 17 other energy companies, alleging that defendants' oil and gas exploration, production and transportation operations in the Bastian Bay, Buras, Empire and Fort Jackson oil and gas fields of Plaquemines Parish caused substantial damage to the coastal waters and nearby lands (Coastal Zone) within the Parish,

including the erosion of marshes and the discharge of oil waste and other pollutants which detrimentally affected the quality of state waters and plant and animal life, in violation of the State and Local Coastal Resources Management Act of 1978 (Coastal Zone Management Act). As a result of such alleged violations of the Coastal Zone Management Act, Plaquemines Parish seeks, among other relief, unspecified monetary relief, attorney fees, interest, and payment of costs necessary to restore the allegedly affected Coastal Zone to its original condition, including costs to clear, vegetate and detoxify the Coastal Zone. On December 18, 2013, defendants removed the case to the U.S. District Court for the Eastern District of Louisiana. On January 14, 2014, the plaintiff filed a motion to remand the case to state court. On August 11, 2014, the court entered an order suspending a ruling on the remand motion and administratively closing the case, pending a ruling on plaintiff's remand motion in another substantially similar case in the same federal court to which TGP is not a party.

#### Pennsylvania Department of Environmental Protection Notice of Alleged Violations

The Pennsylvania Department of Environmental Protection (PADEP) has notified TGP of alleged violations of certain conditions to the construction permits issued to TGP for the construction of TGP's 300 Line Project in 2011. The alleged violations arise from field inspections performed during construction by county conservation districts, as delegates of the PADEP, and generally involve the alleged failure by TGP to implement and maintain best practices to achieve sufficient erosion and sediment controls, stabilization of the right of way, and prevention of potential discharge of sediment into the waters of the commonwealth during construction and before placing the line into service. To resolve such alleged violations, the PADEP initially proposed a collective penalty of approximately \$1.5 million. TGP and the PADEP are seeking to reach a mutually agreeable resolution of the alleged notices of violations, including an agreed penalty amount.

#### General

Although it is not possible to predict the ultimate outcomes, we believe that the resolution of the environmental matters set forth in this note, and other matters to which we and our subsidiaries are a party, will not have a material adverse effect on our business, financial position, results of operations or cash flows. As of September 30, 2014 and December 31, 2013, we have accrued a total reserve for environmental liabilities in the amount of \$347 million and \$378 million, respectively, of which \$183 million and \$208 million, respectively, are associated with KMI (excluding KMP and EPB) and primarily relate to legacy sites acquired in the May 25, 2012 EP acquisition. In addition, as of both September 30, 2014 and December 31, 2013, we have recorded a receivable of \$14 million for expected cost recoveries that have been deemed probable.

#### Other Contingencies

In conjunction with KMP's acquisition of certain natural gas pipelines from us, we agreed to indemnify KMP with respect to approximately \$5.9 billion of its debt. This includes \$5.2 billion associated with KMP's March 2013 and August 2012 purchases of natural gas assets from us. In conjunction with our EP acquisition and the May 2014 drop-down transaction to EPB (see Note 2), we have agreed to indemnify EPB with respect to \$2.1 billion of its debt. We would be obligated to perform under these indemnities only if KMP's or EPB's assets, as applicable, were unable to satisfy its obligations.

#### 11. Recent Accounting Pronouncements

##### Accounting Standards Updates - Adopted

None of the Accounting Standards Updates (ASU) that we adopted and that became effective January 1, 2014 had a material impact on our consolidated financial statements. More information can be found in Note 17 “Recent Accounting Pronouncements” to our consolidated financial statements that were included in our 2013 Form 10-K.

ASU No. 2014-09

On May 28, 2014, the FASB issued ASU No. 2014-09, “Revenue from Contracts with Customers (Topic 606).” This ASU is designed to create greater comparability for financial statement users across industries and jurisdictions. The provisions of ASU No. 2014-09 include a five-step process by which entities will recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the payment to which an entity expects to be entitled in exchange for those goods or services. The standard also will require enhanced disclosures, provide more comprehensive guidance for transactions such as service revenue and contract modifications, and enhance guidance for multiple-element arrangements. ASU No. 2014-09 will be effective for U.S. public companies for annual reporting periods beginning after December 15, 2016, including interim reporting periods (January 1, 2017 for us). Early adoption is not permitted. We are currently reviewing the effect of ASU No. 2014-09 on our revenue recognition.

## 12. Reconciliation of Significant Balance Sheet Accounts

The following is a reconciliation between KMP's and EPB's significant asset and liability balances as reported in KMP's and EPB's Quarterly Reports on Form 10-Q for the quarter ended September 30, 2014 and Annual Reports on Form 10-K for the year ended December 31, 2013 and our consolidated asset and liability balances as shown on our accompanying consolidated balance sheets (in millions):

|   | September 30,<br>2014 | December 31,<br>2013 |
|---|-----------------------|----------------------|
| Cash and cash equivalents–KMI(a)          | \$56                  | \$116                |
| Cash and cash equivalents–KMP             | 268                   | 404                  |
| Cash and cash equivalents–EPB             | 148                   | 78                   |
| Cash and cash equivalents                 | \$472                 | \$598                |
| Property, plant and equipment, net–KMI(a) | \$2,461               | \$2,563              |
| Property, plant and equipment, net–KMP    | 29,842                | 27,405               |
| Property, plant and equipment, net–EPB    | 5,797                 | 5,879                |
| Property, plant and equipment, net        | \$38,100              | \$35,847             |
| Goodwill–KMI(a)                           | \$17,910              | \$17,935             |
| Goodwill–KMP                              | 6,710                 | 6,547                |
| Goodwill–EPB                              | 22                    | 22                   |
| Goodwill                                  | \$24,642              | \$24,504             |
| Current portion of debt–KMI(a)            | \$1,307               | \$725                |
| Current portion of debt–KMP               | 959                   | 1,504                |
| Current portion of debt–EPB               | 41                    | 77                   |
| Current portion of debt                   | \$2,307               | \$2,306              |
| Long-term debt outstanding–KMI(a)         | \$8,086               | \$9,221              |
| Long-term debt outstanding–KMP            | 20,810                | 18,410               |
| Long-term debt outstanding–EPB(b)         | 4,749                 | 4,179                |
| Long-term debt outstanding                | \$33,645              | \$31,810             |

(a) Includes assets and liabilities of KMI's consolidated subsidiaries, excluding KMP and EPB.

(b) Excludes debt fair value adjustments. Decrease to long-term debt for debt fair value adjustments totaled \$8 million as of both September 30, 2014 and December 31, 2013.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## Recent Developments

On August 9, 2014, we entered into a separate definitive merger agreement with each of KMP, KMR and EPB, pursuant to which we will acquire directly or indirectly all of the outstanding common units of KMP and EPB and all of the outstanding shares of KMR that we and our subsidiaries do not already own (the "Merger Transactions"). On September 19, 2014, we entered into a Bridge Credit Agreement (the "Bridge Facility") and a replacement revolving credit agreement (the "Replacement Facility") with a syndicate of lenders. The Bridge Facility provides for up to a \$5.0 billion term loan facility which, if funded, will mature 364 days following the closing date of the Merger Transactions. The Replacement Facility provides for up to \$4.0 billion in borrowing capacity, which can be increased to \$5.0 billion

if certain conditions are met, and has a five-year term. The Merger Transactions are subject to the approval of our stockholders and the shareholders and unitholders of KMP, KMR and EPB, as applicable, and are expected to close in the fourth quarter of 2014. For a further

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discussion of the Merger Transactions, the Bridge Facility and the Replacement Facility, see Note 1 “General—Recent Developments.”

After the consummation of the Merger Transactions, KMI, KMP and EPB and substantially all of their respective wholly owned subsidiaries with debt will enter into cross guarantees with respect to the existing debt of KMI, KMP, EPB and such subsidiaries, so that KMI and those subsidiaries will be liable for the debt of KMI, KMP, EPB and such subsidiaries.

It is anticipated that after the closing of the Merger Transactions, cash requirements for KMI and its subsidiaries future expansion capital expenditures and acquisitions will be met primarily through KMI’s issuance of debt and equity. Such future debt offerings are expected to have the same cross guarantee structure as described above.

#### General and Basis of Presentation

The following discussion and analysis should be read in conjunction with (i) our accompanying interim consolidated financial statements and related notes (included elsewhere in this report); (ii) our consolidated financial statements and related notes included in our 2013 Form 10-K; and (iii) our management’s discussion and analysis of financial condition and results of operations included in our 2013 Form 10-K.

We prepared our consolidated financial statements in accordance with GAAP.

#### Critical Accounting Policies and Estimates

Accounting standards require information in financial statements about the risks and uncertainties inherent in significant estimates, and the application of GAAP involves the exercise of varying degrees of judgment. Certain amounts included in or affecting our consolidated financial statements and related disclosures must be estimated, requiring us to make certain assumptions with respect to values or conditions that cannot be known with certainty at the time our financial statements are prepared. These estimates and assumptions affect the amounts we report for our assets and liabilities, our revenues and expenses during the reporting period, and our disclosure of contingent assets and liabilities at the date of our financial statements. We routinely evaluate these estimates, utilizing historical experience, consultation with experts and other methods we consider reasonable in the particular circumstances. Nevertheless, actual results may differ significantly from our estimates, and any effects on our business, financial position or results of operations resulting from revisions to these estimates are recorded in the period in which the facts that give rise to the revision become known.

Furthermore, with regard to goodwill impairment testing, we review our goodwill for impairment annually, and we evaluated our goodwill for impairment on May 31, 2014. Our goodwill impairment analysis performed as of that date did not result in an impairment charge nor did our analysis reflect any reporting units at risk, and subsequent to that date, no event has occurred indicating that the implied fair value of each of our reporting units is less than the carrying value of its net assets.

Further information about us and information regarding our accounting policies and estimates that we consider to be “critical” can be found in Item 7 “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our 2013 Form 10-K.

#### Results of Operations

#### Non-GAAP Measures

The non-GAAP financial measures of (i) cash available to pay dividends, both in the aggregate and per share, and (ii) segment EBDA and certain items, are presented below under “—Cash Available to Pay Dividends” and “—Consolidated Earnings Results,” respectively. Certain items are items that are required by GAAP to be reflected in net income, but

typically either do not have a cash impact, or by their nature are separately identifiable from our normal business operations and, in our view, are likely to occur only sporadically.

We believe the GAAP measure most directly comparable to cash available to pay dividends is income from continuing operations. A reconciliation of cash available to pay dividends to income from continuing operations is provided below under “—Reconciliation of Cash Available to Pay Dividends to Income from Continuing Operations.” Our non-GAAP measures described below should not be considered as an alternative to GAAP net income, operating income or any other GAAP measure. Cash available to pay dividends and segment EBDA and certain items, are not financial measures in accordance with GAAP and have important limitations as analytical tools. You should not consider these non-GAAP measures in isolation or as a substitute for an analysis of our results as reported under GAAP. Our computation of cash available to pay dividends and

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segment EBDA and certain items may differ from similarly titled measures used by others. Management compensates for the limitations of these non-GAAP measures by reviewing our comparable GAAP measures, understanding the differences between the measures and taking this information into account in its analysis and its decision making processes.

## Cash Available to Pay Dividends

Our board of directors has adopted the dividend policy set forth in our shareholders' agreement, which provides that, subject to applicable law, we will pay quarterly cash dividends on all classes of our capital stock equal to the cash we receive from our subsidiaries and other sources less any cash disbursements and reserves established by a majority vote of our board of directors, including for general and administrative expenses, interest and cash taxes. See a further discussion on KMI dividends below under "—Financial Condition— Cash Flows— KMI Dividends." The calculation of our cash available to pay dividends, and a reconciliation of this non-GAAP measure to income from continuing operations, for each of the three and nine months ended September 30, 2014, and 2013 are as follows:

## Cash Available to Pay Dividends

(In Millions, Except Per Share Amounts)

|  | Three Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |         |
|--|-------------------------------------|--------|------------------------------------|---------|
|  | 2014                                | 2013   | 2014                               | 2013    |
| KMP distributions to us                              |                                     |        |                                    |         |
| From ownership of general partner interest(a)        | \$489                               | \$450  | \$1,436                            | \$1,294 |
| On KMP units owned by us(b)                          | 39                                  | 38     | 115                                | 110     |
| On KMR shares owned by us(c)                         | 23                                  | 21     | 69                                 | 61      |
| Total KMP distributions to us                        | 551                                 | 509    | 1,620                              | 1,465   |
| EPB distributions to us                              |                                     |        |                                    |         |
| From ownership of general partner interest(d)        | 59                                  | 55     | 174                                | 155     |
| On EPB units owned by us(e)                          | 61                                  | 59     | 180                                | 172     |
| Total EPB distributions to us                        | 120                                 | 114    | 354                                | 327     |
| Cash generated from KMP and EPB                      | 671                                 | 623    | 1,974                              | 1,792   |
| Cash generated from other assets(f)                  | 57                                  | 104    | 215                                | 291     |
| Total cash generated                                 | 728                                 | 727    | 2,189                              | 2,083   |
| General and administrative expenses and other(g)     | (8                                  | ) (12  | ) (26                              | ) (41   |
| Interest expense                                     | (157                                | ) (159 | ) (422                             | ) (425  |
| Cash available to pay dividends before taxes         | 563                                 | 556    | 1,741                              | 1,617   |
| Taxes(h)   | (128                                | ) (132 | ) (401                             | ) (386  |
| Cash available to pay dividends                      | \$435                               | \$424  | \$1,340                            | \$1,231 |
| Weighted Average Shares Outstanding for Dividends(i) | 1,036                               | 1,042  | 1,035                              | 1,039   |
| Cash Available Per Average Share Outstanding         | \$0.42                              | \$0.41 | \$1.29                             | \$1.18  |
| Declared Dividend                                    | \$0.44                              | \$0.41 | \$1.29                             | \$1.19  |

(a)

Based on (i) KMP distributions of \$1.40 and \$4.17 per common unit declared for the three and nine months ended September 30, 2014, respectively, and \$1.35 and \$3.97 per common unit declared for the three and nine months ended September 30, 2013, respectively; (ii) 454 million and 381 million aggregate common units, Class B units and i-units (collectively KMP units) outstanding as of April 30, 2014 and April 29, 2013, respectively; (iii) 462 million and 433 million aggregate KMP units outstanding as of July 31, 2014 and 2013, respectively; (iv) 466 million and 438 million aggregate KMP units estimated to be outstanding as of October 31, 2014 and outstanding as of October 31, 2013, respectively; (v) waived incentive distributions of \$33 million and \$25 million for the three months ended

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September 30, 2014 and 2013, respectively, and \$99 million and \$54 million for the nine months ended September 30, 2014 and 2013, respectively, related to certain KMP acquisitions. In addition, we as the general partner of KMP, agreed to waive a portion of our future incentive distribution amounts equal to \$34 million for our fourth quarter in 2014, \$139 million for 2015, \$116 million for 2016, \$105 million for 2017, and annual amounts thereafter decreasing by \$5 million per year from the 2017 level related to certain KMP acquisitions.

Based on 28 million KMP units estimated to be owned by us as of October 31, 2014 and owned by us as of July 31, 2014, April 30, 2014, October 31, 2013, July 31, 2013 and April 29, 2013, multiplied by the KMP per unit distribution declared, as outlined in footnote (a) above.

Assumes that we sold the KMR shares that we estimate to be received as distributions for the three and nine months ended September 30, 2014 and received as distributions for the three and nine months ended September 30, 2013, respectively. We did not sell any KMR shares in the first nine months of 2014 or 2013.

Based on (i) EPB distributions of \$0.65 and \$1.95 per common unit declared for the three and nine months ended September 30, 2014, respectively, and \$0.65 and \$1.90 per common unit declared for the three and nine months ended September 30, 2013, respectively; (ii) 219 million and 216 million common units outstanding as of April 30, 2014 and April 29, 2013, respectively; (iii) 231 million and 218 million common units outstanding as of July 31, 2014 and 2013, respectively; and (iv) 233 million and 218 million common units estimated to be outstanding as of October 31, 2014 and outstanding as of October 31, 2013, respectively.

Based on 93 million EPB units estimated to be owned by us as of October 31, 2014 and owned by us as of July 31, 2014 and 90 million EPB units owned by us as of April 30, 2014, October 31, 2013, July 31, 2013 and April 29, 2013, multiplied by the EPB per unit distribution declared, as outlined in footnote (d) above.

Represents cash available from former EP assets that remain at KMI, including our investments in Gulf LNG, Ruby and Young Gas Storage Company, Ltd for the periods presented prior to their drop-down to EPB and EPNG and El Paso midstream assets for the period presented prior to their drop-down to KMP, and our 20% interest in Natural Gas Pipeline Company of America LLC, net of general and administrative expenses related to KMI's EP assets. Amounts include our share of pre-tax earnings, plus depreciation, depletion and amortization, and less cash taxes and sustaining capital expenditures from equity investees.

Represents corporate general and administrative expenses, corporate sustaining capital expenditures, and other income and expense.

Amounts were determined based on the income and expenses included in the table, other deductions related to the income included, and the effect of net operating loss carryforwards on cash available to pay dividends of \$125 million and \$375 million for the three and nine months ended September 30, 2014, respectively, and \$75 million and \$225 million for the three and nine months ended September 30, 2013, respectively.

Includes weighted average common stock outstanding and unvested restricted stock awards issued to management employees that contain rights to dividends.

## Reconciliation of Cash Available to Pay Dividends to Income from Continuing Operations

(In millions)

|  | Three Months Ended |       | Nine Months Ended  |         |
|--|--------------------|-------|--------------------|---------|
|  | September 30, 2014 | 2013  | September 30, 2014 | 2013    |
| Income from continuing operations(a)                                   | \$779              | \$551 | \$1,877            | \$1,990 |
| Depreciation, depletion and amortization(a)                            | 520                | 467   | 1,518              | 1,327   |
| Amortization of excess cost of equity investments(a)                   | 12                 | 11    | 33                 | 29      |
| Earnings from equity investments(a)                                    | (107)              | (100) | (306)              | (294)   |
| Distributions from equity investments                                  | 110                | 104   | 294                | 303     |
| Distributions from equity investments in excess of cumulative earnings | 48                 | 39    | 138                | 117     |
|  | 37                 | 54    | 151                | 136     |

Difference between equity investment distributable cash flow and distributions received(b)

|   |       |        |          |          |   |
|---|-------|--------|----------|----------|---|
| KMP certain items(c)  | (230  | ) (33  | ) (167   | ) (618   | ) |
| KMI certain items(c)  | (22   | ) 7    | (20      | ) 8      | ) |
| Difference between cash available and book taxes                              | 113   | 39     | 193      | 259      | ) |
| Difference between cash and book interest expense for KMI                     | (41   | ) (28  | ) (31    | ) (27    | ) |
| Sustaining capital expenditures(d)  | (144  | ) (105 | ) (353   | ) (257   | ) |
| KMP declared distribution on its limited partner units owned by the public(e) | (590  | ) (533 | ) (1,736 | ) (1,487 | ) |
| EPB declared distribution on its limited partner units owned by the public(f) | (91   | ) (83  | ) (264   | ) (241   | ) |
| Other(g)  | 41    | 34     | 13       | (14      | ) |
| Cash available to pay dividends   | \$435 | \$424  | \$1,340  | \$1,231  | ) |

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- (a) Consists of the corresponding line items in our unaudited consolidated statements of income included elsewhere in this report.
- (b) Consists of the difference between cash available for distributions and the distributions received from our equity investments.  
Consists of certain items summarized in footnotes (b) through (h) to the “—Results of Operations” table included below and described in more detail in both our management’s discussion and analysis of segment results and “—General and Administrative, Interest, and Noncontrolling Interests,” which include the earnings impact of certain purchase
- (c) accounting basis differences in instances where KMI’s carrying value may differ from that of its subsidiaries for the same asset or liability. Nine month 2013 amount excludes an \$84 million KMP certain item for book taxes on the gain on sale of investments in the Express pipeline system, which is reflected in this reconciliation in the line item “Difference between cash available and book taxes.”
- (d) We define sustaining capital expenditures as capital expenditures that do not expand the throughput or capacity of an asset.  
Declared distribution multiplied by limited partner units estimated to be or actually outstanding on the applicable record date less units owned by us. Includes distributions on KMR shares. KMP must generate the cash to cover
- (e) the distributions on the KMR shares, but those distributions are paid in additional shares and KMP retains the cash. We do not have access to that cash.
- (f) Declared distribution multiplied by EPB limited partner units outstanding on the applicable record date less units owned by us.  
Consists of items such as timing and other differences between earnings and cash, KMP’s and EPB’s cash flow in
- (g) excess of their distributions and non-cash amortization of debt fair value adjustments. Also, nine month 2013 amount includes certain items of \$5 million related to EPB.

## Consolidated Earnings Results

With regard to our reportable business segments, we consider segment earnings before all DD&A expenses, and amortization of excess cost of equity investments to be an important measure of our success in maximizing returns to our shareholders. This measure, sometimes referred to in this report as segment EBDA, is more fully defined in footnote (a) to the “—Results of Operations” table below. We also use segment EBDA internally as a measure of profit and loss for evaluating segment performance and for deciding how to allocate resources to our six reportable business segments. EBDA may not be comparable to measures used by other companies. Additionally, EBDA should be considered in conjunction with net income and other performance measures such as operating income, income from continuing operations or operating cash flows.

## Results of Operations

|                          | Three Months Ended<br>September 30, |       | Earnings<br>increase/(decrease) |     |   |
|--------------------------|-------------------------------------|-------|---------------------------------|-----|---|
|                          | 2014                                | 2013  |                                 |     |   |
|                          | (In millions, except percentages)   |       |                                 |     |   |
| Segment EBDA(a)          |                                     |       |                                 |     |   |
| Natural Gas Pipelines    | \$1,182                             | \$958 | \$224                           | 23  | % |
| CO <sub>2</sub> -KMP     | 388                                 | 340   | 48                              | 14  | % |
| Products Pipelines-KMP   | 222                                 | 202   | 20                              | 10  | % |
| Terminals-KMP            | 249                                 | 217   | 32                              | 15  | % |
| Kinder Morgan Canada-KMP | 50                                  | 43    | 7                               | 16  | % |
| Other                    | 6                                   | (3)   | 9                               | 300 | % |
| Total Segment EBDA(b)    | 2,097                               | 1,757 | 340                             | 19  | % |

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|   |        |        |        |       |    |
|---|--------|--------|--------|-------|----|
| DD&A expense  | (520   | ) (467 | ) (53  | ) (11 | )% |
| Amortization of excess cost of equity investments                 | (12    | ) (11  | ) (1   | ) (9  | )% |
| Other revenues  | 9      | 9      | —      | —     | %  |
| General and administrative expense(c)                             | (135   | ) (158 | ) 23   | 15    | %  |
| Interest expense, net of unallocable interest income(d)           | (431   | ) (420 | ) (11  | ) (3  | )% |
| Income from continuing operations before unallocable income taxes | 1,008  | 710    | 298    | 42    | %  |
| Unallocable income tax expense                                    | (229   | ) (159 | ) (70  | ) (44 | )% |
| Net income  | 779    | 551    | 228    | 41    | %  |
| Net income attributable to noncontrolling interests               | (450   | ) (265 | ) (185 | ) (70 | )% |
| Net income attributable to Kinder Morgan, Inc.                    | \$ 329 | \$ 286 | \$ 43  | 15    | %  |

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|   | Nine Months Ended<br>September 30, |           | Earnings<br>increase/(decrease)   |        |    |
|---|------------------------------------|-----------|-----------------------------------|--------|----|
|   | 2014                               | 2013      | (In millions, except percentages) |        |    |
| Segment EBDA(a)   |                                    |           |                                   |        |    |
| Natural Gas Pipelines   | \$ 3,208                           | \$ 3,281  | \$(73)                            | (2)    | )% |
| CO <sub>2</sub> -KMP  | 1,083                              | 1,040     | 43                                | 4      | %  |
| Products Pipelines-KMP  | 632                                | 399       | 233                               | 58     | %  |
| Terminals-KMP   | 696                                | 609       | 87                                | 14     | %  |
| Kinder Morgan Canada-KMP  | 138                                | 286       | (148)                             | (52)   | )% |
| Other   | 13                                 | (4)       | ) 17                              | 425    | %  |
| Total Segment EBDA(e)   | 5,770                              | 5,611     | 159                               | 3      | %  |
| DD&A expense  | (1,518)                            | ) (1,327) | ) (191)                           | ) (14) | )% |
| Amortization of excess cost of equity investments                 | (33)                               | ) (29)    | ) (4)                             | ) (14) | )% |
| Other revenues  | 27                                 | 27        | —                                 | —      | %  |
| General and administrative expense(f)                             | (461)                              | ) (481)   | ) 20                              | 4      | %  |
| Interest expense, net of unallocable interest income(g)           | (1,325)                            | ) (1,257) | ) (68)                            | ) (5)  | )% |
| Income from continuing operations before unallocable income taxes | 2,460                              | 2,544     | (84)                              | (3)    | )% |
| Unallocable income tax expense                                    | (583)                              | ) (554)   | ) (29)                            | ) (5)  | )% |
| Income from continuing operations                                 | 1,877                              | 1,990     | (113)                             | (6)    | )% |
| Loss from discontinued operations, net of tax(h)                  | —                                  | (2)       | ) 2                               | 100    | %  |
| Net income  | 1,877                              | 1,988     | (111)                             | (6)    | )% |
| Net income attributable to noncontrolling interests               | (977)                              | ) (1,133) | ) 156                             | 14     | %  |
| Net income attributable to Kinder Morgan, Inc.                    | \$ 900                             | \$ 855    | \$ 45                             | 5      | %  |

Includes revenues, earnings from equity investments, allocable interest income and other, net, less operating expenses, allocable income taxes, and other income, net. Operating expenses include natural gas purchases and other costs of sales, operations and maintenance expenses, and taxes, other than income taxes. Segment earnings (a) include KMP's allocable income tax expense of \$17 million and \$12 million for the three months ended September 30, 2014 and 2013, respectively, and \$41 million and \$121 million for the nine months ended September 30, 2014 and 2013, respectively.

## Certain item footnotes

2014 and 2013 amounts include increases in earnings of \$238 million and \$30 million, respectively, related to the (b) combined effect from all of the three month 2014 and 2013 certain items impacting continuing operations and disclosed below in our management discussion and analysis of segment results.

2014 amount includes a decrease in expense of \$15 million related to the combined effect from all of the three (c) month 2014 certain items related to general and administrative expenses disclosed below in "—General and Administrative, Interest, and Noncontrolling Interests."

2014 and 2013 amounts include increases in expense of \$1 million and \$4 million, respectively, related to the (d) combined effect from all of the three month 2014 and 2013 certain items related to interest expense, net of unallocable interest income disclosed below in "—General and Administrative, Interest, and Noncontrolling Interests."

2014 and 2013 amounts include increases in earnings of \$199 million and \$559 million, respectively, related to the (e) combined effect from all of the nine month 2014 and 2013 certain items impacting continuing operations and disclosed below in our management discussion and analysis of segment results.

(f) 2014 and 2013 amounts include decreases in expense of \$18 million and increases in expense of \$9 million, respectively, related to the combined effect from all of the nine month 2014 and 2013 certain items related to

general and administrative expenses disclosed below in “—General and Administrative, Interest, and Noncontrolling Interests.”

- (g) 2014 and 2013 amounts include increases in expense of \$30 million and \$27 million, respectively, related to the combined effect from all of the nine month 2014 and 2013 certain items related to interest expense, net of unallocable interest income disclosed below in “—General and Administrative, Interest, and Noncontrolling Interests.”
- (h) 2013 amount represents a certain item incremental loss related to the sale of KMP’s FTC Natural Gas Pipelines disposal group effective November 1, 2012.

For the comparable third quarter periods, the certain items described in footnotes (b), (c) and (d) to the tables above accounted for a \$226 million increase in income from continuing operations before unallocable income taxes in the third quarter of 2014, when compared to the third quarter of 2013 (combining to increase total income from continuing operations

before unallocable income taxes by \$252 million in the third quarter of 2014 and increase total income from continuing operations before unallocable income taxes by \$26 million in the third quarter of 2013). The \$72 million (11%) quarter-to-quarter increase in income from continuing operations before unallocable income taxes remaining, after giving effect to these certain items, reflects higher earnings from the five major reportable business segments.

For the comparable nine month periods, the certain items described in footnotes (e), (f) and (g) to the tables above accounted for a \$336 million decrease in income from continuing operations before unallocable income taxes in the first nine months of 2014, when compared to the first nine months of 2013 (combining to increase total income from continuing operations before unallocable income taxes by \$187 million in the first nine months of 2014 and increase total income from continuing operations before unallocable income taxes by \$523 million in the first nine months of 2013). The \$252 million (12%) period-to-period increase in income from continuing operations before unallocable income taxes remaining, after giving effect to these certain items, reflects better performance in the first nine months of 2014 from the Natural Gas Pipelines, Terminals–KMP, Products Pipelines–KMP and COKMP business segments.

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## Natural Gas Pipelines

|   | Three Months Ended                         |          | Nine Months Ended |          |   |
|---|--|----------|-------------------|----------|---|
|   | September 30,                              |          | September 30,     |          |   |
|   | 2014                                       | 2013     | 2014              | 2013     |   |
|   | (In millions, except operating statistics) |          |                   |          |   |
| Revenues(a)                               | \$2,751                                    | \$2,390  | \$7,777           | \$6,200  |   |
| Operating expenses(b)                     | (1,651                                     | ) (1,550 | ) (4,802          | ) (3,733 | ) |
| Other (expense) income(c)                 | (5   | ) 35     | (7                | ) 28     |   |
| Earnings from equity investments(d)       | 85   | 79       | 235               | 221      |   |
| Interest income and Other, net(e)         | 4  | 7        | 13                | 572      |   |
| Income tax expense                        | (2   | ) (3     | ) (8              | ) (7     | ) |
| EBDA from continuing operations           | 1,182                                      | 958      | 3,208             | 3,281    |   |
| Discontinued operations(f)                | —  | —        | —                 | (2       | ) |
| Certain items, net (a)(b)(c)(d)(e)(f)     | (201)                                      | (25      | ) (192            | ) (568   | ) |
| EBDA before certain items                 | \$981                                      | \$933    | \$3,016           | \$2,711  |   |
| Change from prior period                  | Increase/(Decrease)                        |          |                   |          |   |
| Revenues before certain items(a)          | \$146                                      | 6        | % \$1,368         | 22       | % |
| EBDA before certain items                 | \$48                                       | 5        | % \$305           | 11       | % |
| Natural gas transport volumes (BBtu/d)(g) | 29,162                                     | 26,609   | 28,624            | 26,917   |   |
| Natural gas sales volumes (BBtu/d)(h)     | 2,446                                      | 2,510    | 2,303             | 2,429    |   |
| Natural gas gathering volumes (BBtu/d)(i) | 3,170                                      | 3,029    | 3,046             | 2,994    |   |

## Certain item footnotes

Three and nine month 2014 amounts include increases of \$8 million and \$1 million, respectively, and three and nine month 2013 amounts include decreases of \$9 million and \$10 million, respectively, all related to derivative (a) contracts used to hedge forecasted natural gas, NGL and crude oil sales. Three and nine month 2014 amounts also include a \$198 million increase associated with the early termination of a long-term natural gas transportation contract on KMP's Kinder Morgan Louisiana pipeline system.

Nine month 2013 amount includes (i) a \$2 million increase in operating expenses related to SNG's sales and use tax (b) audit interest and penalties; (ii) a \$2 million increase in operating expenses related to hurricane repair costs for SNG's offshore assets; and (iii) a \$2 million increase in operating expenses from other certain items.

Three and nine month 2014 amounts include increases in expense of \$1 million and \$6 million, respectively, and three and nine month 2013 amounts include losses of \$1 million and \$8 million, respectively, reflecting the impact (c) of our basis difference related to purchase accounting. Both three and nine month 2014 amounts also include a \$4 million loss amount, and both the three and nine month 2013 amounts include a \$36 million gain related to the sale of certain Gulf Coast offshore and onshore TGP supply facilities.

Nine month 2014 amount includes \$3 million increase in earnings and three month 2013 amount includes \$1 (d) million decrease in earnings related to a non-cash mark to market adjustment on an interest rate swap .

Nine month 2013 amount includes a \$558 million gain from the remeasurement of KMP's previously held 50% (e) equity interest in Eagle Ford to fair value.

Nine month 2013 amount represents an incremental loss from the sale of KMP's FTC Natural Gas Pipelines (f) disposal group's net assets.

## Other footnotes

(g) Includes 100% of pipeline volumes for our and our subsidiaries' wholly-owned assets as well as joint venture assets as if they were wholly-owned for all periods presented. Volumes for acquired pipelines are included for all periods.

(h) Represents volumes for the Texas intrastate natural gas pipeline group.

- (i) Includes 100% of gas gathering volumes for KMP's wholly-owned assets. Joint venture throughput is reported at KMP's ownership share. Volumes for acquired pipelines are included for all periods.

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Following is information related to the increases and decreases in both EBDA and revenues before certain items, in the comparable three and nine month periods of 2014 and 2013:

## Three months ended September 30, 2014 versus Three months ended September 30, 2013

|   | EBDA                              |        | Revenues            |       |    |
|---|-----------------------------------|--------|---------------------|-------|----|
|   | increase/(decrease)               |        | increase/(decrease) |       |    |
|   | (In millions, except percentages) |        |                     |       |    |
| TGP   | \$29                              | 16     | % \$40              | 16    | %  |
| Eagle Ford(a)                               | 11                                | 39     | % 37                | 25    | %  |
| Kinder Morgan Louisiana Pipeline            | 9                                 | 58     | % 9                 | 50    | %  |
| EPNG  | 7                                 | 7      | % 15                | 11    | %  |
| Ruby(b)                                     | 5                                 | 225    | % n/a               | n/a   |    |
| KinderHawk field services                   | 4                                 | 10     | % 5                 | 11    | %  |
| EP midstream asset operations               | 3                                 | 11     | % 6                 | 13    | %  |
| Citrus(b)                                   | 1                                 | 6      | % n/a               | n/a   |    |
| SNG   | (7                                | ) (6   | )% (12              | ) (8  | )% |
| Wyoming Interstate Company                  | (5                                | ) (15  | )% (6               | ) (14 | )% |
| Texas Intrastate Natural Gas Pipeline Group | (4                                | ) (5   | )% 104              | 11    | %  |
| Copano operations (excluding Eagle Ford)    | (4                                | ) (5   | )% 7                | 1     | %  |
| EagleHawk field services(b)                 | (3                                | ) (120 | )% n/a              | n/a   |    |
| Kinder Morgan treating operations           | —                                 | —      | % (2                | ) (7  | )% |
| All others (including eliminations)         | 2                                 | 1      | % (57               | ) (68 | )% |
| Total Natural Gas Pipelines                 | \$48                              | 5      | % \$146             | 6     | %  |

## Nine months ended September 30, 2014 versus Nine months ended September 30, 2013

|   | EBDA                              |        | Revenues            |       |    |
|---|-----------------------------------|--------|---------------------|-------|----|
|   | increase/(decrease)               |        | increase/(decrease) |       |    |
|   | (In millions, except percentages) |        |                     |       |    |
| Copano operations (excluding Eagle Ford)    | \$107                             | n/a    | \$749               | n/a   |    |
| TGP   | 105                               | 18     | % 123               | 16    | %  |
| Eagle Ford(a)                               | 41                                | n/a    | 273                 | n/a   |    |
| Ruby(b)                                     | 15                                | 198    | % n/a               | n/a   |    |
| Texas Intrastate Natural Gas Pipeline Group | 14                                | 6      | % 406               | 15    | %  |
| KinderHawk field services                   | 14                                | 10     | % 16                | 10    | %  |
| EPNG  | 13                                | 5      | % 38                | 9     | %  |
| Citrus(b)                                   | 11                                | 18     | % n/a               | n/a   |    |
| EP midstream asset operations               | 11                                | 17     | % 31                | 27    | %  |
| Kinder Morgan Louisiana Pipeline            | 9                                 | 22     | % 9                 | 17    | %  |
| Wyoming Interstate Company                  | (19                               | ) (18  | )% (20              | ) (15 | )% |
| SNG   | (18                               | ) (5   | )% (17              | ) (4  | )% |
| EagleHawk field services(b)                 | (15                               | ) (281 | )% n/a              | n/a   |    |
| Kinder Morgan treating operations           | (7                                | ) (15  | )% (26              | ) (31 | )% |
| All others (including eliminations)         | 24                                | 4      | % (214              | ) (55 | )% |
| Total Natural Gas Pipelines                 | \$305                             | 11     | % \$1,368           | 22    | %  |

n/a – not applicable



- Equity investment until May 1, 2013. On that date, as part of KMP's Copano acquisition, it acquired the remaining
- (a) 50% ownership interest that it did not already own. Prior to that date, KMP recorded earnings under the equity method of accounting, but it received distributions in amounts essentially equal to equity earnings plus its share of depreciation and amortization expenses less its share of sustaining capital expenditures.
- (b) Equity investment.

The primary increases and decreases in our Natural Gas Pipelines business segment's EBDA in the comparable three and nine month periods of 2014 and 2013 included the following:

- increases of \$29 million (16%) and \$105 million (18%), respectively, from TGP primarily due to higher revenues from (i) firm transportation and storage due largely to new projects placed in service in the latter part of 2013 and new southbound capacity contracts; (ii) usage and interruptible transportation services due to weather-related increases; and (iii) natural gas park and loan customer services, due also primarily to colder winter weather relative to the nine months of 2013;
- increases of \$11 million (39%) and \$41 million, respectively, from KMP's total (100%) Eagle Ford natural gas gathering operations. The increases were driven by higher natural gas gathering volumes from the Eagle Ford shale formation, and for the comparable nine month periods, to the incremental 50% ownership interest KMP acquired as part of its acquisition of Copano effective May 1, 2013. The overall increases in earnings were partially offset, however, by increased pipeline integrity costs;
- increases of \$9 million (58%) and \$9 million (22%), respectively, from the Kinder Morgan Louisiana Pipeline due to the early termination of a customer's long-term natural gas transportation contract (an additional \$198 million of earnings from that same contract termination is considered a certain item);
- increases of \$7 million (7%) and \$13 million (5%), respectively, from EPNG, due largely to higher transport revenues;
- increases of \$5 million (225%) and \$15 million (198%), respectively, from Ruby, due largely to higher transport revenues and lower interest expense;
- increases of \$4 million (10%) and \$14 million (10%), respectively, from KMP's KinderHawk field services operations, due largely to increases in contractual volumes;
- increases of \$3 million (11%) and \$11 million (17%), respectively, from KMP's EP midstream assets, due largely to higher gathering revenues from both the Altamont gathering system in Utah and the Camino Real gathering system in South Texas due to increased drilling activity;
- increases of \$1 million (6%) and \$11 million (18%), respectively, from Citrus assets, due largely to reduction of property tax expenses for the first nine months of 2014;
- decreases of \$7 million (6%) and \$18 million (5%), respectively, from SNG, driven by lower reservation and usage revenues of \$5 million and \$20 million for the three and nine month periods, respectively, due to rate reductions pursuant to its rate case settlement effective September 1, 2013. In addition, SNG's revenues decreased by \$12 million in the three and nine month periods compared to 2013 due to lower gas volumes sold from one of its storage facilities, which was partially offset by \$7 million cost of sale. Partially offsetting these unfavorable impacts were incremental revenues of \$4 million and \$14 million for the three and nine month periods, respectively, primarily due to increased park and loan services, additional firm transportation services and revenue related to an expansion project that was placed in service in late 2013. In addition, SNG experienced \$5 million of higher operating expenses for the nine month period in 2014 as compared to the same period in 2013 primarily due to the aforementioned rate case settlement's impact on its electricity cost recovery and higher property taxes and field operation and maintenance expenses;
- decreases of \$5 million (15%) and \$19 million (18%), respectively, from Wyoming Interstate Company, primarily due to lower reservation revenue of \$5 million and \$19 million, respectively, as a result of rate reductions pursuant to its Section 5 rate settlement and lower rates on contract renewals;
- a decrease of \$4 million (5%) and an increase of \$14 million (6%), respectively, from KMP's Texas intrastate natural gas pipeline group (including the operations of its Kinder Morgan Tejas, Border, Kinder Morgan Texas, North

Texas and Mier-Monterrey Mexico pipeline systems), due largely to higher maintenance costs in the third quarter of 2014, and for the comparable nine month periods, to higher natural gas sales, transportation and storage margins, all driven in part by colder weather in the first quarter of 2014;

a decrease of \$4 million (5%) and an increase of \$107 million, respectively, from KMP's Copano operations (but excluding Copano's 50% ownership interest in Eagle Ford, which is included in the tables above with the 50% ownership interest KMP previously owned), due mainly to lower realized prices for the three months, and for the comparable nine month periods, to the 100% interest it acquired effective May 1, 2013 ;

decreases of \$3 million (120%) and \$15 million (281%), respectively, from KMP's EagleHawk field services operations, due largely to increased expenses pertaining to pipeline integrity costs; and

for the comparable nine month periods, a \$7 million (15%) decrease, from KMP's Kinder Morgan treating operations, due largely to reduced activity at SouthTex Treaters (its treating equipment manufacturing facility).

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## CO2-KMP

|   | Three Months Ended<br>September 30,        |         | Nine Months Ended<br>September 30, |         |   |
|---|--|---------|------------------------------------|---------|---|
|   | 2014                                       | 2013    | 2014                               | 2013    |   |
|   | (In millions, except operating statistics) |         |                                    |         |   |
| Revenues(a)   | \$508                                      | \$456   | \$1,445                            | \$1,345 |   |
| Operating expenses  | (123                                       | ) (121  | ) (375                             | ) (320  | ) |
| Earnings from equity investments                                | 5  | 6       | 19                                 | 19      |   |
| Income tax expense  | (2   | ) (1    | ) (6                               | ) (4    | ) |
| EBDA  | 388  | 340     | 1,083                              | 1,040   |   |
| Certain items(a)  | (25  | ) 9     | 6                                  | —       |   |
| EBDA before certain items                                       | \$363                                      | \$349   | \$1,089                            | \$1,040 |   |
| Change from prior period  | Increase/(Decrease)                        |         |                                    |         |   |
| Revenues before certain items(a)                                | \$18                                       | 4       | % \$106                            | 8       | % |
| EBDA before certain items                                       | \$14                                       | 4       | % \$49                             | 5       | % |
| Southwest Colorado CO <sub>2</sub> production (gross)(Bcf/d)(b) | 1.2  | 1.2     | 1.3                                | 1.2     |   |
| Southwest Colorado CO <sub>2</sub> production (net)(Bcf/d)(b)   | 0.5  | 0.5     | 0.5                                | 0.5     |   |
| SACROC oil production (gross)(MBbl/d)(c)                        | 33.1                                       | 29.6    | 32.4                               | 30.1    |   |
| SACROC oil production (net)(MBbl/d)(d)                          | 27.6                                       | 24.6    | 26.9                               | 25.1    |   |
| Yates oil production (gross)(MBbl/d)(c)                         | 19.2                                       | 20.3    | 19.5                               | 20.5    |   |
| Yates oil production (net)(MBbl/d)(d)                           | 8.7  | 9.0     | 8.6                                | 9.1     |   |
| Katz oil production (gross)(MBbl/d)(c)                          | 3.4  | 2.7     | 3.6                                | 2.4     |   |
| Katz oil production (net)(MBbl/d)(d)                            | 2.8  | 2.2     | 3.0                                | 2.0     |   |
| Goldsmith oil production (gross)(MBbl/d)(c)                     | 1.2  | 1.3     | 1.2                                | 0.6     |   |
| Goldsmith oil production (net)(MBbl/d)(d)                       | 1.1  | 1.1     | 1.1                                | 0.5     |   |
| NGL sales volumes (net)(MBbl/d)(d)                              | 10.3                                       | 9.6     | 10.1                               | 9.8     |   |
| Realized weighted-average oil price per Bbl(e)                  | \$87.59                                    | \$95.82 | \$89.40                            | \$92.35 |   |
| Realized weighted-average NGL price per Bbl(f)                  | \$43.57                                    | \$46.72 | \$46.18                            | \$45.81 |   |

n/a – not applicable

## Certain item footnote

- (a) Three and nine month 2014 amounts include unrealized gains of \$25 million and unrealized losses of \$6 million, respectively, and three month 2013 amount includes unrealized losses of \$9 million, all relating to derivative contracts used to hedge forecasted crude oil sales.

## Other footnotes

(b) Includes McElmo Dome and Doe Canyon sales volumes.

Represents 100% of the production from the field. KMP owns an approximately 97% working interest in the

(c) SACROC unit, an approximately 50% working interest in the Yates unit, an approximately 99% working interest in the Katz Strawn unit and a 100% working interest in the Goldsmith Landreth unit.

(d) Net to KMP, after royalties and outside working interests.

(e) Includes all of KMP's crude oil production properties.

(f) Includes production attributable to leasehold ownership and production attributable to KMP's ownership in processing plants and third party processing agreements.

The CO2–KMP segment’s primary businesses involve the production, marketing and transportation of both CO2 and crude oil, and the production and marketing of natural gas and NGL. We refer to the segment’s two primary businesses as its Oil and Gas Producing Activities and its Source and Transportation Activities and for each of these two primary businesses, following is information related to the increases and decreases in both EBDA and revenues before certain items, in the comparable three and nine month periods of 2014 and 2013:

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Three months ended September 30, 2014 versus Three months ended September 30, 2013

|                                      | EBDA                              |      | Revenues            |      |    |   |
|--------------------------------------|-----------------------------------|------|---------------------|------|----|---|
|                                      | increase/(decrease)               |      | increase/(decrease) |      |    |   |
|                                      | (In millions, except percentages) |      |                     |      |    |   |
| Source and Transportation Activities | \$17                              | 18   | %                   | \$16 | 15 | % |
| Oil and Gas Producing Activities     | (3                                | ) (1 | )%                  | —    | —  | % |
| Intrasegment eliminations            | —                                 | —    | %                   | 2    | 8  | % |
| Total CO <sub>2</sub> -KMP           | \$14                              | 4    | %                   | \$18 | 4  | % |

Nine months ended September 30, 2014 versus Nine months ended September 30, 2013

|                                      | EBDA                              |      | Revenues            |       |       |    |
|--------------------------------------|-----------------------------------|------|---------------------|-------|-------|----|
|                                      | increase/(decrease)               |      | increase/(decrease) |       |       |    |
|                                      | (In millions, except percentages) |      |                     |       |       |    |
| Source and Transportation Activities | \$58                              | 21   | %                   | \$65  | 21    | %  |
| Oil and Gas Producing Activities     | (9                                | ) (1 | )%                  | 49    | 4     | %  |
| Intrasegment eliminations            | —                                 | —    | %                   | (8    | ) (15 | )% |
| Total CO <sub>2</sub> -KMP           | \$49                              | 5    | %                   | \$106 | 8     | %  |

The primary increases and decreases in the CO<sub>2</sub>-KMP segment's source and transportation activities in the comparable three and nine month periods of 2014 and 2013 included the following:

EBDA increases of \$17 million (18%) and \$58 million (21%), respectively, driven primarily by higher revenues (described following), somewhat offset by higher labor costs, power costs and property taxes; and revenue increases of \$16 million (15%) and \$65 million (21%), respectively, driven primarily by increases of 14% and 15%, respectively, in average CO<sub>2</sub> contract prices. The increases in contract prices were due primarily to two factors: (i) a change in the mix of contracts resulting in more CO<sub>2</sub> being delivered under higher price contracts; and (ii) heavier weighting of new CO<sub>2</sub> contract prices to the price of crude oil. CO<sub>2</sub> volumes were also higher by 3% and 10%, respectively, when compared to the same two periods in 2013, primarily due to expansion projects at KMP's Doe Canyon field which went in service in the fourth quarter of 2013.

The primary increases and decreases in the CO<sub>2</sub>-KMP segment's oil and gas producing activities, which include the operations associated with the segment's ownership interests in oil-producing fields and natural gas processing plants, in the comparable three and nine month periods of 2014 and 2013 included the following:

EBDA decreases of \$3 million (1%) and \$9 million (1%), respectively, driven by higher operating expenses as a result of (i) incremental well work over costs at KMP's recently acquired Goldsmith Landreth unit; (ii) increased power costs; and (iii) higher property and severance tax expenses related to higher revenues (described following). Also contributing to lower EBDA for the comparable three and nine month periods was lower crude oil prices, which were offset by improved net production of 9% and 8%, respectively; and for the comparable nine month periods, a \$49 million (4%) increase in revenues, driven primarily by an 8% increase in crude oil sales volumes. The increase in sales volumes was due primarily to higher production at the Katz field unit, incremental production from the Goldsmith Landreth unit (acquired effective June 1, 2013), and higher production at the SACROC unit (volumes presented in the results of operations table above). The increase in revenues from production was offset somewhat by a 3% decrease in the realized weighted average price per barrel of crude oil.

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## Products Pipelines–KMP

|  | Three Months Ended                         |        | Nine Months Ended |          |
|--|--|--------|-------------------|----------|
|  | September 30,                              |        | September 30,     |          |
|  | 2014                                       | 2013   | 2014              | 2013     |
|  | (In millions, except operating statistics) |        |                   |          |
| Revenues                                 | \$520                                      | \$474  | \$1,578           | \$1,371  |
| Operating expenses(a)                    | (313                                       | ) (281 | ) (985            | ) (1,001 |
| Other income (expense)(b)                | 3  | (1     | ) 4               | (6       |
| Earnings from equity investments         | 11   | 10     | 36                | 33       |
| Interest income and Other, net           | 1  | —      | —                 | 2        |
| Income tax expense                       | —  | —      | (1                | ) —      |
| EBDA                                     | 222  | 202    | 632               | 399      |
| Certain items, net(a)(b)                 | —  | —      | 3                 | 182      |
| EBDA before certain items                | \$222                                      | \$202  | \$635             | \$581    |
| Change from prior period                 | Increase/(Decrease)                        |        |                   |          |
| Revenues                                 | \$46                                       | 10     | % \$207           | 15 %     |
| EBDA before certain items                | \$20                                       | 10     | % \$54            | 9 %      |
| Gasoline (MMBbl)(c)                      | 118.0                                      | 109.2  | 333.8             | 312.6    |
| Diesel fuel (MMBbl)                      | 39.0                                       | 36.9   | 113.5             | 106.5    |
| Jet fuel (MMBbl)                         | 28.3                                       | 27.4   | 85.1              | 82.3     |
| Total refined product volumes (MMBbl)(d) | 185.3                                      | 173.5  | 532.4             | 501.4    |
| NGL (MMBbl)(e)                           | 8.5  | 8.9    | 23.5              | 26.7     |
| Condensate (MMBbl)(f)                    | 9.8  | 4.4    | 22.2              | 9.0      |
| Total delivery volumes (MMBbl)           | 203.6                                      | 186.8  | 578.1             | 537.1    |
| Ethanol (MMBbl)(g)                       | 10.8                                       | 10.2   | 30.9              | 28.6     |

## Certain item footnotes

(a) Nine month 2014 amount includes a \$4 million increase in expense associated with a certain Pacific operations litigation matter. Nine month 2013 amount includes a \$162 million increase in operations and maintenance expense associated with certain rate case liability adjustments and a \$15 million increase in expense associated with a legal liability adjustment related to a certain West Coast terminal matter.

(b) Nine month 2014 amount includes a \$2 million gain from the sale of propane pipeline line-fill. Nine month 2013 amount includes a \$5 million loss from the write-off of assets at KMP's Los Angeles Harbor West Coast terminal. Also, nine month 2014 amount includes an \$1 million increase in expense reflecting the impact of our basis difference related to purchase accounting.

## Other footnotes

(c) Volumes include ethanol pipeline volumes.

(d) Includes Pacific, Plantation Pipe Line Company, Calnev, Central Florida and Parkway pipeline volumes.

(e) Includes Cochin and Cypress pipeline volumes.

(f) Includes Kinder Morgan Crude & Condensate and Double Eagle pipeline volumes.

(g) Represents total ethanol volumes, including ethanol pipeline volumes included in gasoline volumes above.

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Following is information related to the increases and decreases in both EBDA and revenues before certain items, in the comparable three and nine month periods of 2014 and 2013.

## Three months ended September 30, 2014 versus Three months ended September 30, 2013

|                                     | EBDA                              |       | Revenues            |      |       |    |
|-------------------------------------|-----------------------------------|-------|---------------------|------|-------|----|
|                                     | increase/(decrease)               |       | increase/(decrease) |      |       |    |
|                                     | (In millions, except percentages) |       |                     |      |       |    |
| Crude & Condensate Pipeline         | \$21                              | 279   | %                   | \$17 | 246   | %  |
| Pacific operations                  | 5                                 | 6     | %                   | 2    | 2     | %  |
| Southeast terminal operations       | 1                                 | 6     | %                   | 1    | 3     | %  |
| Cochin Pipeline                     | 1                                 | 5     | %                   | (2   | ) (10 | )% |
| Transmix operations                 | (7                                | ) (59 | )%                  | 30   | 14    | %  |
| All others (including eliminations) | (1                                | ) (2  | )%                  | (2   | ) (3  | )% |
| Total Products Pipelines–KMP        | \$20                              | 10    | %                   | \$46 | 10    | %  |

## Nine months ended September 30, 2014 versus Nine months ended September 30, 2013

|                                     | EBDA                              |       | Revenues            |       |       |    |
|-------------------------------------|-----------------------------------|-------|---------------------|-------|-------|----|
|                                     | increase/(decrease)               |       | increase/(decrease) |       |       |    |
|                                     | (In millions, except percentages) |       |                     |       |       |    |
| Crude & Condensate Pipeline         | \$40                              | 284   | %                   | \$59  | 355   | %  |
| Pacific operations                  | 15                                | 7     | %                   | 16    | 5     | %  |
| Southeast terminal operations       | 6                                 | 11    | %                   | 7     | 8     | %  |
| Transmix operations                 | 5                                 | 17    | %                   | 137   | 21    | %  |
| Cochin Pipeline                     | (13                               | ) (19 | )%                  | (16   | ) (20 | )% |
| All others (including eliminations) | 1                                 | —     | %                   | 4     | 2     | %  |
| Total Products Pipelines–KMP        | \$54                              | 9     | %                   | \$207 | 15    | %  |

The primary increases and decreases in the Products Pipelines–KMP business segment's EBDA in the comparable three and

nine month periods of 2014 and 2013 included the following:

increases of \$21 million (279%) and \$40 million (284%), respectively, from KMP's Kinder Morgan Crude Oil & Condensate Pipeline, due mainly to increases of 120% and 145%, respectively, in pipeline throughput volumes; increases of \$5 million (6%) and \$15 million (7%), respectively, from KMP's Pacific operations, due primarily to higher volumes and margins and higher physical inventory gains, and due partly to lower operating expenses; increases of \$1 million (6%) and \$6 million (11%), respectively, from KMP's Southeast terminal operations, driven by higher butane blending revenues; an increase of \$1 million (5%) and a decrease of \$13 million (19%) from KMP's Cochin Pipeline. For the comparable nine months, the decrease in earnings was primarily revenue related, driven by lower terminal, storage and petrochemical volumes, largely the result of the Cochin Reversal project, which converted the line to northbound condensate service to serve oilsands producers' needs in western Canada; and a decrease of \$7 million (59%) and an increase of \$5 million (17%) from KMP's transmix processing operations. The quarter-to-quarter decrease in earnings was due mainly to unfavorable inventory pricing relative to the third quarter of 2013, and for the comparable nine month periods, the higher earnings was driven by higher volumes and margins at various transmix sales plants.

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## Terminals–KMP

|                                    | Three Months Ended                         |        | Nine Months Ended |          |
|------------------------------------|--|--------|-------------------|----------|
|                                    | September 30,                              |        | September 30,     |          |
|                                    | 2014                                       | 2013   | 2014              | 2013     |
|                                    | (In millions, except operating statistics) |        |                   |          |
| Revenues(a)                        | \$433                                      | \$354  | \$1,245           | \$1,035  |
| Operating expenses(b)              | (183 )                                     | (162 ) | (556 )            | (488 )   |
| Other income (expense)(c)          | 2  | 24     | —                 | 52       |
| Earnings from equity investments   | 5  | 5      | 16                | 17       |
| Interest income and Other, net(d)  | 1  | —      | 6                 | 2        |
| Income tax expense(e)              | (9 )                                       | (4 )   | (15 )             | (9 )     |
| EBDA                               | 249  | 217    | 696               | 609      |
| Certain items, net(a)(b)(c)(d)(e)  | (2 )                                       | (18 )  | 6                 | (32 )    |
| EBDA before certain items          | \$247                                      | \$199  | \$702             | \$577    |
| Change from prior period           | Increase/(Decrease)                        |        |                   |          |
| Revenues before certain items(a)   | \$79                                       | 23     | % \$202           | 20 %     |
| EBDA before certain items          | \$48                                       | 24     | % \$125           | 22 %     |
| Bulk transload tonnage (MMtons)(f) | 22.5                                       | 23.7   | 66.5              | 68.1     |
| Ethanol (MMBbl)                    | 18.3                                       | 15.9   | 53.4              | 46.7     |
| Liquids leaseable capacity (MMBbl) | 75.8                                       | 62.6   | 75.8              | 62.6     |
| Liquids utilization %(g)           | 94.3                                       | % 95.4 | % 94.3            | % 95.4 % |

## Certain item footnotes

(a) Three and nine month 2014 amounts include increases in revenues of \$4 million and \$12 million, respectively, from amortization of deferred credits from KMP's APT acquisition. The amortization is related to the valuation of certain customer contracts at fair value in purchase accounting. KMP is amortizing these deferred credits as noncash adjustments (increases) to revenue over the remaining contract periods. Three and nine month 2013 amounts include increases in revenues of \$4 million related to 2012 hurricane expense reimbursements at KMP's New York Harbor and Mid-Atlantic terminals.

(b) Three and nine month 2014 amounts include increases in expense of \$2 million and \$10 million, respectively, and three and nine month 2013 amounts include increases in expense of \$7 million and \$21 million, respectively, all related to hurricane clean-up and repair activities at KMP's New York Harbor and Mid-Atlantic terminals. Nine month 2014 amount also includes a \$12 million increase in expense primarily associated with a liability adjustment related to a certain litigation matter. Three and nine month 2013 amounts also include a combined \$1 million increase in expense from other certain items.

(c) Nine month 2014 amount includes a \$1 million casualty indemnification loss, and three and nine month 2013 amounts include casualty indemnification gains of \$22 million and \$50 million, respectively, all related to 2012 hurricane activity at KMP's New York Harbor and Mid-Atlantic terminals. Also, nine month 2013 amount includes a \$1 million increase in expense reflecting the impact of our basis difference related to purchase accounting.

(d) Nine month 2013 amount includes a \$1 million casualty indemnification gain related to 2012 hurricane activity at KMP's New York Harbor and Mid-Atlantic terminals.

(e) Nine month 2014 amount includes a \$5 million decrease in expense (representing tax savings) related to the pre-tax expense amount associated with the litigation matter described in footnote (b).

Other footnotes

(f)

Volumes for acquired terminals are included for all periods and include KMP's proportionate share of joint venture tonnage.

(g) The ratio of KMP's actual leased capacity (excluding the capacity of tanks out of service) to its estimated potential capacity.

The Terminals–KMP business segment includes the transportation, transloading and storing of refined petroleum products, crude oil, condensate (other than those included in the Products Pipelines–KMP segment), and bulk products, including coal, petroleum coke, cement, alumina, salt and other bulk chemicals. Following is information related to the increases and decreases in both EBDA and revenues before certain items, in the comparable three and nine month periods of 2014 and 2013.

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Three months ended September 30, 2014 versus Three months ended September 30, 2013

|  | EBDA                              |     | Revenues            |       |   |
|--|-----------------------------------|-----|---------------------|-------|---|
|  | increase/(decrease)               |     | increase/(decrease) |       |   |
|  | (In millions, except percentages) |     |                     |       |   |
| Acquired assets and businesses   | \$16                              | n/a | \$26                | n/a   |   |
| West   | 10                                | 58  | % 16                | 52    | % |
| Gulf Central   | 10                                | 355 | % 15                | 1,784 | % |
| Gulf Liquids   | 1                                 | 3   | % 3                 | 4     | % |
| Gulf Bulk  | 4                                 | 20  | % 5                 | 14    | % |
| All others (including intrasegment eliminations and unallocated income tax expenses) | 7                                 | 7   | % 14                | 7     | % |
| Total Terminals–KMP  | \$48                              | 24  | % \$79              | 23    | % |

Nine months ended September 30, 2014 versus Nine months ended September 30, 2013

|  | EBDA                              |     | Revenues            |       |   |
|--|-----------------------------------|-----|---------------------|-------|---|
|  | increase/(decrease)               |     | increase/(decrease) |       |   |
|  | (In millions, except percentages) |     |                     |       |   |
| Acquired assets and businesses   | \$45                              | n/a | \$76                | n/a   |   |
| West   | 23                                | 45  | % 36                | 39    | % |
| Gulf Central   | 21                                | 218 | % 36                | 1,224 | % |
| Gulf Liquids   | 13                                | 9   | % 14                | 7     | % |
| Gulf Bulk  | 10                                | 19  | % 15                | 14    | % |
| All others (including intrasegment eliminations and unallocated income tax expenses) | 13                                | 4   | % 25                | 4     | % |
| Total Terminals–KMP  | \$125                             | 22  | % \$202             | 20    | % |

The primary increases and decreases in the Terminals–KMP business segment’s EBDA in the comparable three and nine month periods of 2014 and 2013 included the following:

- increases \$16 million and \$45 million, respectively, from acquired assets and businesses, primarily the marine operations KMP acquired effective January 17, 2014 (the APT acquisition);
- increases of \$10 million (58%) and \$23 million (45%), respectively, from KMP’s West region terminals, driven by the completion of Edmonton expansion projects since the end of the third quarter of 2013;
- increases of \$10 million (355%) and \$21 million (218%), respectively, from KMP’s Gulf Central terminals, driven by higher earnings from its approximately 55%-owned Battleground Oil Specialty Terminal Company LLC oil terminal joint venture, which is located on the Houston Ship Channel and began operations in October 2013;
- increases of \$1 million (3%) and \$13 million (9%), respectively, from KMP’s Gulf Liquids terminals, due to higher liquids warehousing revenues from its Pasadena and Galena Park liquids facilities located along the Houston Ship Channel. The facilities benefited from high gasoline export demand, increased rail services and new and incremental customer agreements at higher rates, due in part to new tankage from completed expansion projects since the end of the third quarter of 2013;
- increases of \$4 million (20%) and \$10 million (19%), respectively, from KMP’s Gulf Bulk terminals, driven by higher petcoke period-to-period volumes in 2014, due in large part to refinery and coker shutdowns in 2013 as a result of turnarounds taken, and increased shortfall revenue recognized on take-or-pay contracts; and
- increases of \$7 million (7%) and \$13 million (4%), respectively, from the rest of the terminal operations was driven in part by improved steel pricing and good performance at KMP’s ethanol terminals.



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## Kinder Morgan Canada–KMP

|                                   | Three Months Ended<br>September 30,<br>2014 |       | September 30,<br>2013                      |        |
|-----------------------------------|---|-------|--|--------|
|                                   |   |       | (In millions, except operating statistics) |        |
| Revenues                          | \$73  | \$74  | \$210                                      | \$221  |
| Operating expenses                | (27   | ) (27 | ) (75                                      | ) (79  |
| Earnings from equity investments  | —   | —     | —  | 4      |
| Interest income and Other, net(a) | 8   | —     | 14   | 241    |
| Income tax expense(b)             | (4  | ) (4  | ) (11                                      | ) (101 |
| EBDA                              | 50  | 43    | 138  | 286    |
| Certain items, net(a)(b)          | —   | 1     | —  | (140   |
| EBDA before certain items         | \$50  | \$44  | \$138                                      | \$146  |
| Change from prior period          | Increase/(Decrease)                         |       |  |        |
| Revenues                          | \$(1  | ) (1  | )% \$(11                                   | ) (5   |
| EBDA before certain items         | \$6   | 14    | % \$(8                                     | ) (5   |
| Transport volumes (MMBbl)(c)      | 27.6  | 24.0  | 79.5                                       | 77.6   |

## Certain item footnotes

(a) Three and nine month 2013 amounts include a loss of \$1 million and a gain of \$224 million, respectively, from the sale of KMP's equity and debt investments in the Express pipeline system.

Nine month 2013 amount includes an \$84 million increase in income tax expense related to the pre-tax gain (b) amount associated with the sale of KMP's equity and debt investments in the Express pipeline system described in footnote (a).

## Other footnote

(c) Represents Trans Mountain pipeline system volumes.

The Kinder Morgan Canada–KMP business segment includes the operations of the Trans Mountain and Jet Fuel pipeline systems, and until March 14, 2013, the effective date of sale, KMP's one-third ownership interest in the Express pipeline system. Following is information related to the increases and decreases in both EBDA and revenues before certain items, in the comparable three and nine month periods of 2014 and 2013.

## Three months ended September 30, 2014 versus Three months ended September 30, 2013

|                                | EBDA<br>increase/(decrease) |      | Revenues<br>increase/(decrease)   |      |
|--------------------------------|-----------------------------|------|-----------------------------------|------|
|                                |                             |      | (In millions, except percentages) |      |
| Express Pipeline(a)            | \$9                         | 371  | % n/a                             | n/a  |
| Trans Mountain Pipeline        | (3                          | ) (5 | )% \$(1                           | ) (1 |
| Total Kinder Morgan Canada–KMP | \$6                         | 14   | % \$(1                            | ) (1 |

## Nine months ended September 30, 2014 versus Nine months ended September 30, 2013

|                     | EBDA<br>increase/(decrease) |       | Revenues<br>increase/(decrease)   |     |
|---------------------|-----------------------------|-------|-----------------------------------|-----|
|                     |                             |       | (In millions, except percentages) |     |
| Express Pipeline(a) | \$(2                        | ) (29 | )% n/a                            | n/a |

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|                                |      |   |    |    |       |   |    |    |
|--------------------------------|------|---|----|----|-------|---|----|----|
| Trans Mountain Pipeline        | (6   | ) | (4 | )% | \$(11 | ) | (5 | )% |
| Total Kinder Morgan Canada–KMP | \$(8 | ) | (5 | )% | \$(11 | ) | (5 | )% |

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Amount consists of unrealized foreign currency gains/losses, net of tax, on outstanding, short-term intercompany (a) borrowings. KMP excludes these unrealized gains/losses on intercompany borrowings from its distributable cash flow calculation.

For the comparable three and nine month periods of 2014 and 2013, the Trans Mountain Pipeline had decreases in earnings of \$3 million (5%) and \$6 million (4%), respectively, driven by an unfavorable impact from foreign currency translation. Due to the weakening of the Canadian dollar since the end of the third quarter of 2013, KMP translated Canadian denominated income and expense amounts into fewer U.S. dollars in 2014.

#### Other

Our other segment results are driven by activities from other miscellaneous assets and liabilities purchased in our 2012 EP acquisition that were not allocated to the above segments. From this segment, there were earnings of \$6 million and \$13 million for the three and nine months ended September 30, 2014, respectively, and there were losses of \$3 million and \$4 million for the three and nine months ended September 30, 2013, respectively. However, these earnings or losses include certain items of (i) \$10 million and \$22 million increases in earnings for the three and nine months ended September 30, 2014, respectively, primarily related to foreign operations and non-recurring building expenses and (ii) \$3 million and \$1 million decreases in earnings for the three and nine months ended September 30, 2013, respectively. After taking into effect the certain items, the earnings for the three and nine months ended September 30, 2014 decreased by \$4 million and \$6 million, respectively, when compared to the same two periods of 2013.

#### General and Administrative, Interest, and Noncontrolling Interest

|  | Three Months Ended                |       | Increase/(decrease) |          |   |
|--|-----------------------------------|-------|---------------------|----------|---|
|  | 2014                              | 2013  |                     |          |   |
|  | September 30,                     |       |                     |          |   |
|  | 2014                              | 2013  | Increase/(decrease) |          |   |
|  | (In millions, except percentages) |       |                     |          |   |
| KMI general and administrative expense(a)(f)                       | \$(11 )                           | \$1   | \$(12 )             | (1,200 ) | % |
| KMP general and administrative expense(b)                          | 126                               | 136   | (10 )               | (7 )     | % |
| EPB general and administrative expense(c)                          | 20                                | 21    | (1 )                | (5 )     | % |
| Consolidated general and administrative expense                    | \$135                             | \$158 | \$(23 )             | (15 )    | % |
| KMI interest expense, net of unallocable interest income(d)        | \$115                             | \$125 | \$(10 )             | (8 )     | % |
| KMP interest expense, net of unallocable interest income(e)        | 238                               | 220   | 18                  | 8        | % |
| EPB interest expense, net of unallocable interest income           | 78                                | 75    | 3                   | 4        | % |
| Unallocable interest expense net of interest income and other, net | \$431                             | \$420 | \$11                | 3        | % |
| KMR noncontrolling interests                                       | \$81                              | \$41  | \$40                | 98       | % |
| KMP noncontrolling interests                                       | 322                               | 169   | 153                 | 91       | % |
| EPB noncontrolling interests                                       | 47                                | 55    | (8 )                | (15 )    | % |
| Net income attributable to noncontrolling interests                | \$450                             | \$265 | \$185               | 70       | % |

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|  | Nine Months Ended                 |          |                     |     |    |
|--|-----------------------------------|----------|---------------------|-----|----|
|  | September 30,                     |          |                     |     |    |
|  | 2014                              | 2013     | Increase/(decrease) |     |    |
|  | (In millions, except percentages) |          |                     |     |    |
| KMI general and administrative expense(a)(f)                       | \$ (9 )                           | \$ (15 ) | \$ 6                | 40  | %  |
| KMP general and administrative expense(b)                          | 411                               | 433      | (22 )               | (5  | )% |
| EPB general and administrative expense(c)                          | 59                                | 63       | (4 )                | (6  | )% |
| Consolidated general and administrative expense                    | \$461                             | \$481    | \$(20 )             | (4  | )% |
| <br>   |                                   |          |                     |     |    |
| KMI interest expense, net of unallocable interest income(d)        | \$390                             | \$394    | \$(4 )              | (1  | )% |
| KMP interest expense, net of unallocable interest income(e)        | 708                               | 637      | 71                  | 11  | %  |
| EPB interest expense, net of unallocable interest income           | 227                               | 226      | 1                   | —   | %  |
| Unallocable interest expense net of interest income and other, net | \$1,325                           | \$1,257  | \$68                | 5   | %  |
| <br>   |                                   |          |                     |     |    |
| KMR noncontrolling interests                                       | \$161                             | \$168    | \$(7 )              | (4  | )% |
| KMP noncontrolling interests                                       | 650                               | 778      | (128 )              | (16 | )% |
| EPB noncontrolling interests                                       | 166                               | 187      | (21 )               | (11 | )% |
| Net income attributable to noncontrolling interests                | \$977                             | \$1,133  | \$(156 )            | (14 | )% |

Certain item footnotes

Three and nine month 2014 amounts include decreases in expense of \$11 million and \$29 million, respectively, related to pension credit income, as well as net decreases of \$3 million and net increases of \$6 million,

(a) respectively, in expense for various other certain items. Three and nine month 2013 amounts include (i) decreases in expense of \$15 million and \$44 million, respectively, related to pension credit income and (ii) net increases in expense of \$12 million for each period for various other certain items.

Three and nine month 2014 amounts, and three and nine month 2013 amounts, include a \$1 million decrease in expense, a \$6 million increase in expense, a \$2 million increase in expense and a \$7 million increase in expense, respectively, all related to severance expense allocated to KMP from us. Nine month 2014 amount also includes a (b) \$1 million decrease in expense associated with a certain Pacific operations litigation matter. Three and nine month 2013 amounts also include increases in expense of \$1 million and \$33 million, respectively, associated with unallocated legal expenses and certain asset and business acquisition costs.

(c) Nine month 2013 amount includes \$1 million in severance expense allocated to EPB from us.

Three and nine month 2014 amounts include (i) \$2 million and \$12 million, respectively, of interest on margin for marketing contracts; and (ii) a \$1 million decrease and a \$9 million increase, respectively, of amortization of capitalized financing fees which were associated with the EP acquisition. Three and nine month 2013 amounts (d) include (i) \$2 million and \$20 million, respectively, of amortization of capitalized financing fees which were associated with the EP acquisition; and (ii) \$3 million and \$10 million, respectively, of interest on margin for marketing contracts.

Three and nine month 2014 amounts include increases in interest expense of \$1 million and \$14 million, respectively, associated with a certain Pacific operations litigation matter. Three and nine month 2014 amounts, (e) and three and nine month 2013 amounts also include decreases in interest expense of \$1 million, \$5 million, \$1 million and \$3 million, respectively, all associated with debt fair value adjustments recorded in purchase accounting for KMP's Copano acquisition.

Other footnote

(f) Three and nine month 2014 amounts include a net decrease in expense of \$12 million and \$25 million, respectively; and three and nine month 2013 amounts include a net decrease in expense of \$13 million and \$24 million, respectively, related to intercompany rental charges to KMP and EPB which were offset by intercompany rent expense included in KMP and EPB general and administrative expenses.

Items not attributable to any segment include general and administrative expenses, unallocable interest income and income tax expense, interest expense, and net income attributable to noncontrolling interests. Our general and administrative expenses include such items as unallocated salaries and employee-related expenses, employee benefits, payroll taxes, insurance, office supplies and rentals, unallocated litigation and environmental expenses, and shared corporate services—including accounting, information technology, human resources and legal services. These expenses are generally not controllable by our business segment operating managers and therefore are not included when we measure business segment operating performance. For this reason, we do not specifically allocate our general and administrative expenses to the business segments. As discussed previously, we use segment EBDA internally as a measure of profit and loss to evaluate segment performance, and each of our segment's EBDA includes all costs directly incurred by that segment.

For the three and nine months ended September 30, 2014, the certain items and other item described in footnotes (a) and (f) to the table above accounted for a decrease of \$10 million and an increase of \$8 million, respectively, in KMI's general and administrative expenses, when compared to the same two periods a year ago. Excluding these certain items, KMI's general and administrative expenses for the third quarter and first nine months of 2014 both decreased \$2 million when compared to the same two periods of 2013.

For the three and nine months ended September 30, 2014, the certain items described in footnote (b) to the table above accounted for decreases of \$4 million and \$35 million, respectively, in KMP's general and administrative expenses, when compared to the same two periods of 2013. The remaining \$6 million (5%) decrease for the three months was driven by higher capitalized expenses in the third quarter of 2014 as compared to the same period in 2013 driven by increased capital expenditures. The remaining \$13 million (3%) increase in expense for the comparable nine month periods was largely driven by the acquisition of additional businesses, associated primarily with KMP's acquisition of Copano (effective May 1, 2013). Additional drivers for the increase in expense between the comparable nine month periods were increased legal expenses, benefits costs and segment labor expenses.

In the table above, we report our interest expense as "net," meaning that we have subtracted unallocated interest income and capitalized interest from our interest expense to arrive at one interest amount. After taking into effect the certain items described in footnote (d) to the table above, KMI's remaining unallocable interest expense decreased \$6 million (5%) and increased \$5 million (1%), respectively, in the three and nine months ended September 30, 2014, when compared to the same periods of 2013. The increase for the nine months was primarily due to the refinancing of short-term KMI credit facility debt with a \$1.5 billion long-term debt issuance in November 2013, which had a higher interest rate. This increase was partially offset by (i) a reduction in interest expense related to the EP acquisition term loan as a result of partial prepayments in March 2013 and May 2014 with cash proceeds KMI received from the March 2013 and May 2014 drop-down transactions; (ii) lower rates on the KMI credit facility and EP acquisition term loan as a result of the refinancing of those facilities in May 2014; and (iii) a lower average outstanding balance on the KMI credit facility for the periods in 2014 as compared to the same periods in 2013.

After taking into effect the certain item described in footnote (e) to the table above, KMP's net interest expense increased \$17 million (8%) and \$59 million (9%), respectively, in the three months and nine months ended September 30, 2014, when compared to the same periods of 2013. The increases were driven by higher average debt levels, which were partially offset by lower average interest rates. KMP's average borrowings for the three and nine month periods ended September 30, 2014 increased 10% and 14% respectively, when compared to the same periods of 2013, largely due to the capital expenditures and joint venture contributions it has made since the end of the third quarter of 2013.

We, and our subsidiary KMP, swap a portion of our long-term fixed rate debt securities (senior notes) into variable rate debt in order to achieve our desired mix of fixed and variable rate debt. As of September 30, 2014 and December 31, 2013, approximately 25% and 27%, respectively, of KMI's and 28% and 29%, respectively, of KMP's consolidated debt balances (excluding debt fair value adjustments) were subject to variable interest rates—either as short-term or long-term variable rate debt obligations or as fixed-rate debt converted to variable rates through the use of interest rate swap agreements. For more information about our interest rate swaps, see Note 5 "Risk Management—Interest Rate Risk Management."

Net income attributable to noncontrolling interests, which represents the allocation of our consolidated net income attributable to all outstanding ownership interests in our consolidated subsidiaries (primarily KMP and EPB) that are not held by us, increased \$185 million (70%) and decreased \$156 million (14%), respectively, for the three and nine months ended September 30, 2014 as compared with the same periods of 2013. The decrease was primarily due to our noncontrolling interests' portion of (i) KMP's 2013 \$558 million gain from the remeasurement of its previously

held 50% equity interest in Eagle Ford to fair value; and (ii) KMP's 2013 \$140 million after-tax gain on the sale of its investments in the Express pipeline system, which was partially offset by our noncontrolling interests' portion of KMP's 2014 \$198 million increase associated with the early termination of a long-term natural gas transportation contract on its Kinder Morgan Louisiana pipeline system.

#### Income Taxes

Our tax expense from income from continuing operations for the three months ended September 30, 2014 is approximately \$246 million as compared to \$171 million for the same period of 2013. The \$75 million increase in tax expense was primarily due to (i) the tax impact of significantly higher pre-tax earnings in 2014; and (ii) a tax benefit in 2013 as a result of KMI's sale of its Pakistan power plants.

Total tax expense from income from continuing operations for the nine months ended September 30, 2014 and 2013 is \$624 million and \$675 million, respectively. The \$51 million decrease in tax expense was primarily due to (i) the tax impact on

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significantly higher pre-tax earnings in 2013 associated with KMI's investment in KMP (primarily as a result of KMP's recognition of a \$558 million gain on remeasurement to fair value of its previously held 50% interest in the Eagle Ford joint venture in the second quarter of 2013; (ii) the tax expense in 2013 as a result of KMP's sale of its investments in the Express pipeline system; and (iii) a 2013 decrease in KMI's share of nondeductible goodwill associated with its investment in KMP (as a result of its change in ownership primarily due to KMP's acquisition of Copano). These decreases were partially offset by the tax benefit in 2013 of a decrease in the deferred state tax rate as a result of the March 2013 drop-down transaction to KMP and KMP's acquisition of Copano.

## Financial Condition

## General

As of September 30, 2014, we had a combined \$472 million of "Cash and cash equivalents" on our consolidated balance sheet (included elsewhere in this report), a decrease of \$126 million (21%) from December 31, 2013. We believe our cash position and remaining borrowing capacity discussed below in "—Short-term Liquidity" and our access to financial resources are adequate to allow us to manage our day-to-day cash requirements and anticipated obligations.

We have relied primarily on cash provided from operations to fund our operations as well as our debt interest payments, sustaining capital expenditures, quarterly dividend payments and our subsidiaries' quarterly distributions.

Expansion capital expenditures, acquisitions and debt principal payments have historically been funded by us and our subsidiaries through (i) additional borrowings (including commercial paper issuances by KMP); (ii) the issuance of additional common stock by us; (iii) issuance of shares by KMR with proceeds used for its purchase of additional KMP i-units; (iv) issuance of common units by KMP or EPB; and (v) in some instances, proceeds from divestitures.

In addition, KMP has funded a portion of its historical expansion capital expenditures and working capital deficits with retained cash, including from i-units owned by KMR in the determination of KMP's cash distributions per unit, but paying quarterly distributions on i-units in additional i-units rather than cash and from distributable cash flows generated in excess of what KMP distributes to its limited partners and KMGP.

## Credit Ratings and Capital Market Liquidity

Based on our historical record, we believe that our capital structure will continue to allow us to achieve our business objectives. We and our subsidiaries, including KMP and EPB, are subject, however, to conditions in the equity and debt markets and there can be no assurance we will be able or willing to access the public or private markets for equity and/or long-term senior notes in the future. If we were unable or unwilling to access the equity markets, we would be required to either restrict expansion capital expenditures and/or potential future acquisitions or pursue debt financing alternatives, some of which could involve higher costs or negatively affect our or our subsidiaries' credit ratings. Furthermore, our subsidiaries' ability to access the public and private debt markets, including the cost to do so, is affected by their respective credit ratings.

In March 2014, Standard & Poor's Rating Services (S&P) upgraded EPB's corporate credit rating to BBB from BBB- and revised EPB's and KMI's outlook from positive to stable. Also, in March 2014, Moody's Investor Services (Moody's) affirmed EPB's corporate credit rating of Ba1 and revised its outlook from positive to stable. In August 2014, in conjunction with the announced Merger Transactions, Moody's, S&P, and Fitch Ratings, Inc. placed KMI's credit ratings on review for upgrade, placed KMP's credit ratings on review for downgrade, and for EPB, Moody's and S&P placed EPB's credit ratings on review for upgrade and downgrade, respectively.

## Short-term Liquidity

As of September 30, 2014, our principal sources of short-term liquidity were (i) KMI's, KMP's and EPB's respective credit facilities (discussed following); (ii) KMP's \$2.7 billion short-term commercial paper program; and (iii) cash from operations. In May 2014, KMI's \$1.75 billion secured credit facility due December 2014 was replaced with a \$1.75 billion unsecured credit facility due May 2019 (see Note 3 "Debt"). The loan commitments under their facilities can be used to fund borrowings for the respective entity's general corporate or partnership purposes, and KMP's facility can also be used as a backup for its commercial paper program. We provide for liquidity by maintaining a sizable amount of excess borrowing capacity related to our credit facilities and have consistently generated strong cash flow from operations, providing a source of funds of \$3,492 million and \$2,792 million in the first nine months of 2014 and 2013, respectively (the period-to-period increase is discussed below in "Cash Flows—Operating Activities").

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The following represents our primary revolving credit facilities that were available to KMI and its subsidiaries, KMP and EPB, debt outstanding under the credit facilities, including commercial paper borrowings, and available borrowing capacity under the facilities after deducting (i) outstanding letters of credit; (ii) outstanding borrowings under KMI's and EPB's credit facilities, and KMP's commercial paper program (supported by its credit facility); and (iii) a capital contribution commitment to one of KMP's unconsolidated subsidiaries.

|  | September 30, 2014  |                                    |
|--|---------------------|------------------------------------|
|  | Debt<br>outstanding | Available<br>borrowing<br>capacity |
|  | (In millions)       |                                    |
| <b>Credit Facilities</b>                                   |                     |                                    |
| <b>KMI</b>   |                     |                                    |
| \$1.75 billion, five-year unsecured revolver, due May 2019 | \$907               | \$825                              |
| <b>KMP</b>   |                     |                                    |
| \$2.7 billion, five-year unsecured revolver, due May 2018  | \$135               | \$2,355                            |
| <b>EPB</b>   |                     |                                    |
| \$1.0 billion, five-year secured revolver, due May 2016    | \$—                 | \$1,000                            |

Our combined balance of short-term debt as of September 30, 2014 was \$2,307 million, primarily consisting of (i) \$1,042 million combined outstanding borrowings under KMI's \$1.75 billion credit facility and KMP's \$2.7 billion commercial paper program; (ii) \$500 million in principal amount of KMP's 5.125% senior notes that mature November 15, 2014; (iii) \$300 million in principal amount of KMP's 5.625% senior notes that mature February 15, 2015; and (iv) \$250 million in principal amount of KMI's 5.15% senior notes that mature March 1, 2015. KMP and EPB intend to refinance their respective current short-term debt through a combination of long-term debt, equity, and/or the issuance of additional commercial paper borrowings (for KMP) or credit facility borrowings. KMI intends to refinance its short-term debt through additional credit facility borrowings or issuing new long-term debt. Our combined balance of short-term debt as of December 31, 2013 was \$2,306 million.

We had working capital (defined as current assets less current liabilities) deficits of \$2,599 million and \$2,207 million as of September 30, 2014 and December 31, 2013, respectively. Our current liabilities include short-term borrowings used to finance our expansion capital expenditures which are periodically replaced with long-term financing. The overall \$392 million (18%) unfavorable change from year-end 2013 was primarily due to (i) a net increase in KMI's credit facility borrowings; and (ii) lower cash balances (described above). The overall increase in our working capital deficit was partially offset by a net decrease in KMP's commercial paper borrowings and EPB's current maturities. Generally, our working capital balance varies due to factors such as the timing of scheduled debt payments, timing differences in the collection and payment of receivables and payables, the change in fair value of our derivative contracts, and changes in our combined cash and cash equivalent balances as a result of our or our subsidiaries' debt or equity issuances (discussed below in "—Long-term Financing" and "—Capital Expenditures").

**Long-term Financing**

As of September 30, 2014 and December 31, 2013, the consolidated balances of long-term debt, including the current portion and the preferred interest in the general partner of KMP, but excluding debt fair value adjustments was \$35,010 million and \$33,062 million, respectively. To date, our and our subsidiaries' debt balances have not adversely affected our operations, our ability to grow or our ability to repay or refinance our indebtedness.

The \$875 million cash proceeds from the May 2014 drop-down transaction were used to pay down the EP acquisition debt in the second quarter of 2014 (see Note 2 "Acquisitions and Divestitures—Drop-down of Assets to EPB").

For additional information about our debt-related transactions in the first nine months of 2014, see Note 3 “Debt.” For information regarding our debt securities, see Note 8 “Debt” to our consolidated financial statements included in our 2013 Form 10-K.

## Capital Expenditures

We account for our capital expenditures in accordance with GAAP. Capital expenditures include those that are maintenance/sustaining capital expenditures and those that are capital additions and improvements (which we refer to as expansion, or discretionary capital expenditures). These distinctions are used when determining cash from operations pursuant to the MLP partnership agreements (which is distinct from GAAP cash flows from operating activities). Capital additions and improvements are those expenditures which increase throughput or capacity from that which existed immediately prior to the addition or improvement, and are not deducted in calculating cash from operations. With respect to KMP's oil and gas producing activities, we classify a capital expenditure as an expansion capital expenditure if it is expected to increase capacity or throughput (i.e. production capacity) from the capacity or throughput immediately prior to the making or acquisition of such additions or improvements. Maintenance capital expenditures are those which maintain throughput or capacity. Thus under the MLP partnership agreements, the distinction between maintenance capital expenditures and capital additions and improvements is a physical determination rather than an economic one, irrespective of the amount by which the throughput or capacity is increased.

Budgeting of maintenance capital expenditures is done annually on a bottom up basis. For each of our assets, we budget for and make those maintenance capital expenditures that are necessary to maintain safe and efficient operations, meet customer needs and comply with our operating policies and applicable law. We may budget for and make additional

maintenance capital expenditures that we expect to produce economic benefits such as increasing efficiency and/or lowering future expenses. Budgeting and approval of capital additions and improvements are generally made periodically throughout the year on a project by project basis in response to specific investment opportunities identified by our business segments from which we generally expect to receive sufficient returns to justify the expenditures.

Generally, the determination of whether a capital expenditure is classified as maintenance or as capital additions and improvements is made on a project level. The classification of the MLP's capital expenditures as capital additions and improvements or as maintenance capital expenditures under the MLP partnership agreements is left to the good faith determination of KMGP, as KMP's general partner, and El Paso Pipeline GP Company, L.L.C., as EPB's general partner, which is deemed conclusive.

Our capital expenditures for the nine months ended September 30, 2014, and the amount we expect to spend for the remainder of 2014 to grow and sustain our businesses are as follows:

|  | Nine Months Ended<br>September 30, 2014<br>(In millions) | 2014 Remaining | Total   |
|--|--|----------------|---------|
| Sustaining capital expenditures(a)       |  |                |         |
| KMP                                      | \$292  | \$125          | \$417   |
| EPB                                      | 28   | 17             | 45      |
| KMI                                      | 33   | 27             | 60      |
| Total sustaining capital expenditures    | \$353  | \$169          | \$522   |
| Discretionary capital expenditures(b)(c) | \$2,703  | \$1,321        | \$4,024 |

Nine-month 2014 amount, 2014 Remaining amount, and Total 2014 amount include \$36 million, \$27 million, and (a)\$63 million, respectively, for our proportionate share of sustaining capital expenditures of unconsolidated joint ventures.

(b)

Nine-month 2014 amount (i) includes \$471 million of discretionary capital expenditures of unconsolidated joint ventures and acquisitions; and (ii) excludes a combined \$129 million net change from accrued capital expenditures, contractor retainage and amounts primarily related to contributions from KMP's noncontrolling interests to fund a portion of certain capital projects.

- (c) 2014 Remaining amount includes contributions to certain unconsolidated joint ventures and small acquisitions, net of contributions estimated from unaffiliated joint venture partners for consolidated investments.

We generally fund our sustaining capital expenditures with existing cash or from cash flows from operations, and we initially fund our discretionary capital expenditures through borrowings under our credit facilities (or commercial paper program from KMP) until the amount borrowed is of a sufficient size to cost effectively replace the initial funding with long-term debt, equity (including for KMP, retained cash related to its i-unit distributions to KMR), or both.

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## Off Balance Sheet Arrangements

There have been no material changes in our obligations with respect to other entities that are not consolidated in our financial statements that would affect the disclosures presented as of December 31, 2013 in our 2013 Form 10-K.

## Cash Flows

## Operating Activities

The net increase of \$700 (25%) million in cash provided by operating activities for the first nine months of 2014 compared to the respective 2013 period was primarily attributable to:

a \$686 million increase in cash from overall higher net income after adjusting our period-to-period \$111 million decrease in net income for non-cash items primarily consisting of the 2013 gain on the remeasurement of KMP's previous 50% equity investment in Eagle Ford; the 2013 gain on sale of KMP's investments in the Express pipeline system (see the discussion of these investments in Note 2 "Acquisitions and Divestitures" to our consolidated financial statements); DD&A; deferred income taxes; gains from the sale or casualty of property, plant and equipment (see discussion above in "—Results of Operations"); and adjustments to accrued transportation rate case and legal liabilities; a \$110 million increase in cash associated with net changes in working capital items and non-current assets and liabilities. The increase was driven, among other things, primarily by higher cash inflows from favorable changes in the collection and payment of trade and related party receivables and payables, favorable changes in previously deferred reimbursable costs and expenses, and short-term product inventories from the transmix and crude oil and condensate pipeline operations (driven by higher crude oil inventory sales volumes). These increases in cash were partially offset by lower cash flows from both natural gas storage and pipeline transportation system balancing, and accrued tax liabilities; and

a \$96 million decrease in cash from interest rate swap termination payments. In the first nine months of 2013, in separate transactions, KMP terminated three existing fixed-to-variable interest rate swap agreements prior to their contractual maturity dates.

## Investing Activities

The \$1,967 million net decrease in cash resulting from increased investing activities for the first nine months of 2014 compared to the respective 2013 period was primarily attributable to:

an \$808 million decrease in cash due to higher expenditures for acquisitions. The overall increase was primarily related to the \$961 million KMP paid in the first nine months of 2014 for the APT acquisition, versus the \$280 million it paid in the first nine months of 2013 to acquire the Goldsmith Landreth San Andres oil field unit (both discussed in Note 2 "Acquisitions and Divestitures");

a combined \$490 million decrease in cash due to proceeds received in 2013 from both KMP's sale of the investments in the Express pipeline system and our sale of BBPP Holding Ltda (both discussed in Note 2 "Acquisitions and Divestitures");

a \$408 million decrease in cash due to higher capital expenditures for the first nine months of 2014 primarily reflecting higher investment undertaken to expand and improve the Products Pipelines—KMP, Kinder Morgan Canada—KMP and CO<sub>2</sub>—KMP business segments; and

a \$171 million decrease in cash due to higher capital contributions, driven by a \$175 million contribution KMP made in the third quarter of 2014 to its 50%-owned Midcontinent Express Pipeline LLC to fund its share of the joint venture's repayment of \$350 million of senior notes that matured on September 15, 2014.

## Financing Activities

The net increase of \$1,036 million in cash provided by financing activities for the first nine months of 2014 compared to the respective 2013 period was primarily attributable to:

a \$929 million net increase in cash from overall debt financing activities. The increase was driven by, among other things, a \$600 million increase in cash due to EPB's issuance of \$600 million of senior notes, and a \$308 million increase in cash due to a decrease in net repayments on the acquisition debt resulting from the \$1,528 million of repayments made in the nine months of 2014, of which \$650 million was refinanced under a new three-year senior

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Kinder Morgan, Inc. Form 10-Q

unsecured term loan facility, compared to the \$1,186 million of repayments made in the nine months of 2013. Further information regarding the acquisition debt is discussed in Note 3 “Debt” to our consolidated financial statements;

- a \$271 million increase in cash due to lower repurchases of warrants, which were offset partially by higher repurchases of shares in the first nine months of 2014 versus the comparable 2013 period;
- a \$218 million increase in contributions provided by noncontrolling interests, primarily reflecting the \$307 million incremental proceeds EPB received from the issuance of its common units to the public in the first nine months of 2014 versus the comparable 2013 period. The increase was offset partially by (i) a \$55 million decrease in cash KMP received from the sales of its common units to the public due to lower KMP equity issuances in the first nine months of 2014 versus the comparable 2013 period; and (ii) a \$34 million decrease in other noncontrolling interests contributions mainly due to the contribution from KMP’s BOSTCO partners for their proportionate share of the joint venture’s oil terminal construction costs;
- a \$271 million decrease in cash associated with distributions to noncontrolling interests, primarily reflecting the increased distributions to common unit owners by KMP and EPB; and
- a \$108 million decrease in cash due to higher dividend payments.

## KMI Dividends

Our board of directors has adopted the dividend policy set forth in our shareholders’ agreement, which provides that, subject to applicable law, we will pay quarterly cash dividends on all classes of our capital stock equal to the cash we receive from our subsidiaries and other sources less any cash disbursements and reserves established by a majority vote of our board of directors, including for general and administrative expenses, interest and cash taxes. Our board of directors may declare dividends by a majority vote in accordance with our dividend policy pursuant to our bylaws. This policy reflects our judgment that our stockholders would be better served if we distributed to them a substantial portion of our cash. As a result, we may not retain a sufficient amount of cash to fund our operations or to finance unanticipated capital expenditures or growth opportunities, including acquisitions.

| Three months ended | Total quarterly dividend per share for the period | Date of declaration | Date of record   | Date of dividend  |
|--------------------|---|---------------------|------------------|-------------------|
| December 31, 2013  | \$0.41  | January 15, 2014    | January 31, 2014 | February 18, 2014 |
| March 31, 2014     | \$0.42  | April 16, 2014      | April 30, 2014   | May 16, 2014      |
| June 30, 2014      | \$0.43  | July 16, 2014       | July 31, 2014    | August 15, 2014   |
| September 30, 2014 | \$0.44  | October 15, 2014    | October 31, 2014 | November 17, 2014 |

We expect to exceed our published annual budget dividend of \$1.72 per share for 2014. Growth in 2014 is being driven by continued strong performance at KMP and at EPB.

Our board of directors may amend, revoke or suspend our dividend policy at any time and for any reason. There is nothing in our dividend policy or our governing documents that prohibits us from borrowing to pay dividends. The actual amount of dividends to be paid on our capital stock will depend on many factors, including our financial condition and results of operations, liquidity requirements, market opportunities, our capital requirements, legal, regulatory and contractual constraints, tax laws and other factors. In particular, distributions received from KMP continue to be the most significant source of our cash available to pay dividends. Our ability to pay and increase dividends to our stockholders is primarily dependent on distributions received from KMP and EPB.

Our dividends are not cumulative. Consequently, if dividends on our common stock are not paid at the intended levels, our common stockholders are not entitled to receive those payments in the future. We pay our dividends after we receive quarterly distributions from KMP and EPB, which are paid within 45 days after the end of each quarter, generally on or about the 15th day of each February, May, August and November. Therefore, our dividend generally

will be paid on or about the 16th day of each February, May, August and November. If the day after we receive KMP's and EPB's distributions is not a business day, we expect to pay our dividend on the business day immediately following.

#### KMP

At September 30, 2014, we owned, directly, and indirectly in the form of i-units corresponding to the number of shares of KMR we owned, approximately 44 million limited partner units of KMP. These units, which consist of 22 million common units, 5 million Class B units and 17 million i-units, represent approximately 9.5% of the total outstanding limited partner interests of KMP. In addition, we indirectly own all the common equity of the general partner of KMP, which holds an

effective 2% combined interest in KMP and its operating partnerships. Together, at September 30, 2014, our limited partner and general partner interests represented approximately 11.3% of KMP's total equity interests and represented an approximate 50% economic interest in KMP. This difference results from the existence of incentive distribution rights held by KMGP, the general partner of KMP.

KMP's partnership agreement requires that it distribute 100% of "Available Cash," as defined in its partnership agreement, to its partners within 45 days following the end of each calendar quarter. Our 2013 Form 10-K contains additional information concerning KMP's partnership distributions, including the definition of "Available Cash," the manner in which its total distributions are divided between KMGP, as the general partner of KMP, and KMP's limited partners, and the form of distributions to all of its partners, including its noncontrolling interests. For further information about the partnership distributions KMP declared and paid in the three and nine months ended September 30, 2014 and 2013, see Note 4 "Stockholders' Equity—Noncontrolling Interests—Distributions."

On October 15, 2014, KMP declared a cash distribution of \$1.40 per unit for the third quarter of 2014 compared to the \$1.35 per unit distribution KMP declared for the third quarter of 2013.

As a result of certain KMP acquisitions, KMGP, as general partner of KMP, intends to forgo incentive distribution amounts of \$133 million in 2014, \$139 million in 2015, \$116 million in 2016, \$105 million in 2017, and annual amounts thereafter decreasing by \$5 million per year from the 2017 level.

Although the majority of the cash generated by KMP's assets is fee based and is not sensitive to commodity prices, the CO2-KMP business segment is exposed to commodity price risk related to the price volatility of crude oil and NGL, and while KMP hedges the majority of its crude oil production, it does have exposure on its unhedged volumes, the majority of which are NGL volumes. The average WTI crude oil price for the third quarter was \$97.17 per barrel compared to KMP's third quarter WTI budget of \$94.98 per barrel. However, net prices were actually down \$8.45 per barrel versus the third quarter budget due to the impact of the Midland to Cushing price differential.

## EPB

As of September 30, 2014, we owned approximately 93 million limited partner units of EPB, representing approximately 39% of the total equity interests of EPB. In addition, we are the sole owner of the general partner of EPB, which holds an effective 2% interest in EPB, including all of EPB's incentive distribution rights.

EPB's partnership agreement requires that it distribute 100% of "Available Cash," as defined in its partnership agreement, to its partners within 45 days following the end of each calendar quarter. Our 2013 Form 10-K contains additional information concerning EPB's partnership distributions.

On October 15, 2014, EPB declared a cash distribution of \$0.65 per unit for the third quarter of 2014 compared to the \$0.65 per unit distribution EPB declared for the second quarter of 2013.

For further information about the partnership distributions EPB declared and paid in the three and nine months ended September 30, 2014 and 2013, see Note 4 "Stockholders' Equity—Noncontrolling Interests—Distributions."

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no material changes in market risk exposures that would affect the quantitative and qualitative disclosures presented as of December 31, 2013, in Item 7A in our 2013 Form 10-K. For more information on our risk management activities, see Note 5 "Risk Management" to our consolidated financial statements.

Item 4. Controls and Procedures.

As of September 30, 2014, our management, including our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon and as of the date of the evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that the design and operation of our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in the reports we file and submit under the Securities Exchange Act of 1934

is recorded, processed, summarized and reported as and when required, and is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. There has been no change in our internal control over financial reporting during the quarter ended September 30, 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings.

See Part I, Item 1, Note 10 to our consolidated financial statements entitled "Litigation, Environmental and Other Contingencies," which is incorporated in this item by reference.

### Item 1A. Risk Factors.

There have been no material changes in the risk factors disclosed in Part I, Item 1A in our 2013 Form 10-K. Below are additional risk factors related to the recent announcement of our proposed merger transactions.

#### Risks Relating to the Merger Transactions

The mergers that are part of the Merger Transactions are contingent upon each other, are subject to other substantial conditions and may not be consummated even if the required KMI stockholder, KMP unitholder, KMR shareholder and EPB unitholder approvals are obtained.

Completion of each merger is contingent upon completion of the other two mergers. No merger will occur unless all three mergers occur. Each merger agreement contains other conditions that, if not satisfied or waived, would result in the applicable merger not occurring, even though the KMI stockholders and the KMP unitholders, KMR shareholders or EPB unitholders, as applicable, may have voted in favor of the merger-related proposals presented to them. Satisfaction of some of the conditions to the mergers, such as receipt of required regulatory approvals, is not entirely in the control of the parties to the merger agreements. In addition, we and the other parties to each merger agreement can agree not to consummate the merger even if all stockholder and unitholder or shareholder approvals have been received. The closing conditions to a merger may not be satisfied, and we or the other parties to the applicable merger agreement may choose not to, or may be unable to, waive an unsatisfied condition, which may cause such merger not to occur.

KMI is subject to provisions that limit its ability to pursue alternatives to the KMP Merger and the KMR Merger, could discourage a potential competing acquirer of KMI from making a favorable alternative transaction proposal and, in specified circumstances under the KMP or KMR Merger Agreements, could require KMI to pay a termination fee to KMP or KMR.

Under the KMP Merger Agreement and the KMR Merger Agreement, KMI is restricted from entering into alternative transactions. Unless and until the merger agreement is terminated, subject to specified exceptions, KMI is restricted from soliciting, initiating, knowingly facilitating, knowingly encouraging or knowingly inducing or negotiating, any inquiry, proposal or offer for a competing acquisition proposal with any person. Under the KMP and KMR Merger Agreements, in the event of a potential change by the KMI board of its recommendation with respect to the charter amendment proposal or the stock issuance proposal in light of a superior proposal or intervening event, KMI must provide KMP and KMR, as the case may be, with five days' notice to allow KMP and KMR to propose an adjustment to the terms and conditions of its merger agreement. These provisions could discourage a third party that may have an interest in acquiring all or a significant part of KMI from considering or proposing that acquisition, even if such third

party were would otherwise have proposed to pay because of the added expense of the termination fee that may become payable in specified circumstances.

We are subject to provisions under the KMP and KMR Merger Agreements that, in specified circumstances, could require us to pay a termination fee to KMP or KMR, as applicable.

Under the KMP Merger Agreement and the KMR Merger Agreements we may be required to pay to KMP or KMR, as applicable, a termination fee if such merger agreement is terminated under specified circumstances, such as certain changes by our board of directors in its recommendation to stockholders regarding the charter amendment proposal and the stock issuance proposal. If such a termination fee is payable, the payment of this fee could have material and adverse consequences to our financial condition and operations.

We and the other parties will incur substantial transaction-related costs in connection with the Merger Transactions.

We and the other parties to the Merger Transactions expect to incur a number of non-recurring transaction-related costs associated with completing the Merger Transactions, which are currently estimated to total approximately \$90 million, excluding expenses associated with expected financings, which expenses could be substantial. Non-recurring transaction costs include, but are not limited to, fees paid to legal, financial and accounting advisors, filing fees and printing costs. There can be no assurance that the elimination of certain costs due to the fact that KMP, KMR and EPB will no longer be public companies will offset the incremental transaction-related costs over time. Thus, any net cost savings may not be achieved in the near term, the long term or at all.

Failure to complete, or significant delays in completing, the Merger Transactions could negatively affect the trading price of our common stock and our future business and financial results.

Completion of the Merger Transactions is not assured and is subject to risks, including the risks that approval of the merger by the KMP, KMR and EPB unitholders or shareholders or by governmental agencies is not obtained or that other closing conditions are not satisfied. If the Merger Transactions are not completed, or if there are significant delays in completing the Merger Transactions, the trading price of our common stock and our future business and financial results could be negatively affected, and we will be subject to several risks, including the following:

- the parties may be liable for damages to one another under the terms and conditions of the merger agreements;

- negative reactions from the financial markets, including declines in the prices of our common stock, KMP common units, KMR shares or EPB common units due to the fact that current prices may reflect a market assumption that the Merger Transactions will be completed;

- having to pay certain significant costs relating to the Merger Transactions, including, in certain circumstances, a termination fee to KMP and/or KMR; and

- the attention of management of KMI, KMP, KMR and EPB will have been diverted to the Merger Transactions rather than KMI's, KMP's, KMR's and EPB's own operations and pursuit of other opportunities that could have been beneficial to it.

Our substantial debt could adversely affect our financial health and make us more vulnerable to adverse economic conditions.

In connection with the Merger Transactions, we expect to incur approximately \$4.2 billion of indebtedness either under the bridge facility or in capital markets transactions. As a result, as of June 30, 2014, on a pro forma basis after giving effect to the Merger Transactions, we would have had approximately \$39.3 billion of consolidated debt (excluding debt fair value adjustments). If we borrow under the bridge facility, it will increase our exposure to floating rate debt. Additionally, in connection with the Merger Transactions, we, KMP, EPB and substantially all of our respective wholly owned subsidiaries with debt will enter into a cross guarantee arrangement whereby each entity will unconditionally guarantee the indebtedness of each other entity, thereby causing us to become liable for the debt of each of such subsidiaries. This level of debt and this cross guarantee arrangement could have important consequences, such as:

- limiting our ability to obtain additional financing to fund our working capital, capital expenditures, debt service requirements or potential growth or for other purposes;

• increasing the cost of our future borrowings;

• limiting our ability to use operating cash flow in other areas of our business or to pay dividends because we must dedicate a substantial portion of these funds to make payments on our debt;

• placing us at a competitive disadvantage compared to competitors with less debt; and

• increasing our vulnerability to adverse economic and industry conditions.

Our ability to service our debt will depend upon, among other things, our future financial and operating performance, which will be affected by prevailing economic conditions and financial, business, regulatory and other factors, many of which will be beyond our control. If our operating results are not sufficient to service our indebtedness, including the cross-guaranteed

debt, and any future indebtedness that we may incur, we will be forced to take actions, which may include reducing dividends, reducing or delaying our business activities, acquisitions, investments or capital expenditures, selling assets or seeking additional equity capital. We may not be able to effect any of these actions on satisfactory terms or at all. To the extent indebtedness incurred in connection with the Merger Transactions is floating rate debt, such as would be the case pursuant to the bridge facility, each of KMI's, KMP's, KMR's and EPB's exposure to floating rate debt would increase.

Purported class action complaints have been filed challenging the merger transactions, and an unfavorable judgment or ruling in these lawsuits could prevent or delay the consummation of the proposed merger and result in substantial costs.

Two purported class action lawsuits are currently pending that challenge the merger transactions. Each lawsuit names as defendants KMP, KMI, KMGP, and individual members of KMGP's board of directors. Additionally, KMR, P Merger Sub LLC, E Merger Sub LLC, EPB, EPGP, and individual members of EPGP's board of directors are named as defendants in one of the pending actions. Among other remedies, the plaintiffs seek to enjoin one or more of the proposed merger transactions. If these lawsuits are not dismissed or otherwise resolved, they could prevent and/or delay completion of the merger transactions and result in substantial costs to KMI, KMP, KMR, and EPB including any costs associated with the indemnification of general partners, directors, and/or their affiliates. Additional lawsuits may be filed in connection with the proposed merger transactions. There can be no assurance that any of the defendants will prevail in the pending litigation or in any future litigation. The defense or settlement of any lawsuit or claim may adversely affect the combined organization's business, financial condition or results of operations.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

### Our Purchases of Our Class P Shares and Warrants

| Period                            | Total number of securities purchased | Average price paid per security | Total number of securities purchased as part of publicly announced plans | Maximum number (or approximate dollar value) of securities that may yet be purchased under the plans or programs(a) |
|-----------------------------------|--------------------------------------|---------------------------------|--|---|
| July 1 to July 31, 2014           | —                                    | \$—                             | —  | \$2,452,606   |
| August 1 to August 31, 2014       | —                                    | \$—                             | —  | \$2,452,606   |
| September 1 to September 30, 2014 | —                                    | \$—                             | —  | \$2,452,606   |
|                                   |                                      |                                 |  | \$2,452,606   |

(a) Remaining amount available under a \$100 million share and warrant repurchase program approved by our board of directors on March 4, 2014.

## Item 3. Defaults Upon Senior Securities.

None.

## Item 4. Mine Safety Disclosures.

The information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K (17 CFR 229.104) is included in exhibit 95.1 to this quarterly report.

Item 5. Other Information.

None.

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## Item 6. Exhibits.

- 2.1 \* Agreement and Plan of Merger, dated as of August 9, 2014, by and among Kinder Morgan Energy Partners, L.P., Kinder Morgan G.P., Inc., Kinder Morgan Management, LLC, Kinder Morgan, Inc., and P Merger Sub LLC (schedules omitted pursuant to Item 601(b)(2) of Regulation S-K) (filed as Exhibit 2.1 to Kinder Morgan, Inc.'s Current Report on Form 8-K (File No. 1-35081), filed August 12, 2014).
- 2.2 \* Agreement and Plan of Merger, dated as of August 9, 2014, by and among Kinder Morgan Management, LLC, Kinder Morgan, Inc., and R Merger Sub LLC (schedules omitted pursuant to Item 601(b)(2) of Regulation S-K) (filed as Exhibit 2.2 to Kinder Morgan, Inc.'s Current Report on Form 8-K (File No. 1-35081), filed August 12, 2014).
- 2.3 \* Agreement and Plan of Merger, dated as of August 9, 2014, by and among El Paso Pipeline Partners, L.P., El Paso Pipeline GP Company, L.L.C., Kinder Morgan, Inc., and E Merger Sub LLC (schedules omitted pursuant to Item 601(b)(2) of Regulation S-K) (filed as Exhibit 2.3 to Kinder Morgan, Inc.'s Current Report on Form 8-K (File No. 1-35081), filed August 12, 2014).
- 4.1 \* Certain instruments with respect to the long-term debt of Kinder Morgan, Inc. and its consolidated subsidiaries which relate to debt that does not exceed 10% of the total assets of Kinder Morgan, Inc. and its consolidated subsidiaries are omitted pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, (17 C.F.R. sec.229.601). Kinder Morgan, Inc. hereby agrees to furnish supplementally to the Securities and Exchange Commission a copy of each such instrument upon request (filed as Exhibit 4.1 to Kinder Morgan, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2012 (File No. 1-35081)).
- 10.1 \* Support Agreement, dated as of August 9, 2014, by and among Kinder Morgan Energy Partners, L.P., Kinder Morgan G.P., Inc., Kinder Morgan Management, LLC, El Paso Pipeline Partners, L.P., El Paso Pipeline GP Company, L.L.C., Richard D. Kinder and RDK Investments, Ltd. (filed as Exhibit 10.1 to Kinder Morgan, Inc.'s Current Report on Form 8-K (File No. 1-35081), filed August 12, 2014).
- 10.2 \* Bridge Credit Agreement, dated September 19, 2014 among Kinder Morgan, Inc., as borrower, Barclays Bank PLC, as administrative agent, and the lenders party thereto (filed Exhibit 10.1 to Kinder Morgan, Inc.'s Current Report on Form 8-K (File No. 1-35081), filed September 25, 2014).
- 10.3 \* Revolving Credit Agreement, dated September 19, 2014 among Kinder Morgan, Inc., as borrower, Barclays Bank PLC, as administrative agent, and the lenders and issuing banks party thereto (filed Exhibit 10.2 to Kinder Morgan, Inc.'s Current Report on Form 8-K (File No. 1-35081), filed September 25, 2014).
- 12.1 Statement re: computation of ratio of earnings to fixed charges.
- 31.1 Certification by Chief Executive Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

95.1 Mine Safety Disclosures.

101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) our Consolidated Statements of Income for the three and nine months ended September 30, 2014 and 2013; (ii) our Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2014 and 2013; (iii) our Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013; (iv) our Consolidated Statements of Cash Flows for the nine months ended September 30, 2014 and 2013; (v) our Consolidated Statements of Stockholders' Equity for the nine months ended September 30, 2014 and 2013; and (vi) the notes to our Consolidated Financial Statements.

\* Asterisk indicates exhibit incorporated by reference as indicated; all other exhibits are filed herewith, except as noted otherwise.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KINDER MORGAN, INC.  
Registrant

Date: October 29, 2014

By: /s/ Kimberly A. Dang  
Kimberly A. Dang  
Vice President and Chief Financial Officer  
(principal financial and accounting officer)