

CONCIERGE TECHNOLOGIES INC
Form 10-Q
February 17, 2012

U.S. SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. **000-29913**

CONCIERGE TECHNOLOGIES, INC.

(Exact name of registrant as specified in its charter)

State of Incorporation: Nevada

IRS Employer I.D. Number: 95-4442384

29115 Valley Center Rd. K-206

Valley Center, CA 92082

866-800-2978

(Address and telephone number of registrant's principal

executive offices and principal place of business)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of February 7, 2012, there were 233,667,610 shares of the Registrant's Common Stock, \$0.001 par value, outstanding and 596,186 shares of its Series A Convertible Voting Preferred Stock, par value \$0.001, outstanding and 273,333 shares of its Series B Convertible Voting Preferred Stock, par value \$0.001.

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PART I – FINANCIAL INFORMATION

**Item 1 Financial
Statements**

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CONCIERGE TECHNOLOGIES, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED BALANCE SHEETS
 (UNAUDITED)

	As of December 31	As of June 30, 2011
ASSETS		
CURRENT ASSETS:		
Cash & cash equivalents	\$22,129	\$53,704
Accounts receivable	60,847	41,688
Due from related party	10,000	11,065
Inventory	32,312	140,233
Security deposits	7,722	7,722
Total current assets	133,010	254,412
Property and equipment, net	2,828	2,306
Total assets	\$ 135,838	\$ 256,718
LIABILITIES AND EQUITY (DEFICIT)		
CURRENT LIABILITIES:		
Accounts payable and accrued expenses	\$ 439,926	\$542,546
Account payable - related parties	77,002	75,450
Advance from customers	-	14,100
Notes payable - related parties	150,000	150,000
Total current liabilities	666,928	782,096
NON-CURRENT LIABILITIES:		
Long term notes payable - related parties	20,000	40,000
Related party convertible debenture, net	58,795	28,590
Total long term liabilities	78,795	68,590
Total liabilities	745,723	850,686
COMMITMENT & CONTINGENCY	-	-
EQUITY (DEFICIT)		
Preferred stock, 50,000,000 authorized par \$0.001		
Series A: 596,186 shares issued and outstanding	596	596
Series B: 273,333 shares issued and outstanding	273	273
Common stock, \$0.001 par value; 900,000,000 shares authorized; 233,667,610 shares issued and	233,668	233,668

outstanding		
Additional paid-in capital	3,806,917	3,806,917
Accumulated deficit	(4,760,016)	(4,744,353)
Total Concierge Technologies shareholders' deficit	(718,562)	(702,899)
Non-controlling interest	108,677	108,931
Total deficit	(609,885)	(593,968)
Total liabilities and deficit	\$135,838	\$ 256,718

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements

CONCIERGE TECHNOLOGIES, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
 (UNAUDITED)

	For the Three-Month Periods Ended		For The Six Month Periods Ended	
	December 31,		December 31,	
	2011	2010	2011	2010
Net revenue	\$ 456,729	\$ 259,004	\$ 731,360	\$ 309,187
Cost of revenue	265,878	117,099	433,491	155,374
Gross profit	190,851	141,905	297,869	153,813
Operating expenses:				
General & administrative expenses	193,235	69,506	309,576	85,120
Total Operating Expenses	193,235	69,506	309,576	85,120
Other income (expenses)				
Other income	-	1,267	40,527	1,267
Interest expense	(11,717)	(7,024)	(18,766)	(11,007)
Beneficial conversion feature expense	(12,586)	(12,585)	(25,172)	(15,595)
Service Expense		(149,137)		(149,137)
Total other expenses	(24,302)	(167,479)	(3,410)	(174,472)
Loss before non-controlling interest and income taxes	(26,686)	(95,080)	(15,117)	(105,779)
Provision of income taxes	800	7,964	800	7,964
Non-controlling interest	876	37,957	(254)	37,957

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Net loss attributable to Concierge	\$	(28,362)	\$	(141,001)	\$	(15,663)	\$	(151,700)
Weighted average shares of common stock								
Outstanding, Basic & Diluted		233,667,610		241,810,852		233,667,610		241,563,026
Basic Net loss per share	\$	(0.00)	\$	(0.00)	\$	(0.00)	\$	(0.00)

* Weighted average number of shares used to compute basic and diluted loss per share is the same as the effect of dilutive securities are anti dilutive

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements

CONCIERGE TECHNOLOGIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS

OF CASH FLOWS FOR THE SIX

MONTH PERIODS ENDED

DECEMBER 31, 2011 AND 2010

(UNAUDITED)

	December 31,	
	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Loss	\$ (15,663)	\$ (151,700)
Adjustments to reconcile net loss to net cash used in operating activities		
Non-controlling interest	\$ (254)	\$ 37,957
Depreciation	\$ 815	\$ 6,094
Beneficial conversion feature expense	\$ 25,171	\$ 15,595
Amortization of debt insurance cost	\$ 5,034	\$ 3,119
Share-based compensation	-	\$ 149,137
Change in operating assets and liabilities		
Accounts receivable	\$ (19,158)	\$ (11,494)
	-	\$ (204,000)

Advance to supplier			
Inventory	\$	107,921	\$ (50,673)
Security deposit	-		\$ (6,949)
Advances from customers	-		\$ (890)
Accounts payable - accrued expenses	\$	(102,620)	\$ (11,426)
Accounts payable - related parties	\$	1,552	\$ 82,211
Sales tax payable	-		\$ 24,520
Due from related parties	\$	1,065	-
Advances from customers	\$	(14,100)	-
Net cash used in operating activities	\$	(10,238)	\$ (118,499)

**CASH FLOWS FROM
INVESTING
ACTIVITIES:**

Purchased of equipment	\$	(1,336)	-
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**CASH FLOWS FROM
FINANCING
ACTIVITIES:**

Repayments to related parties	\$	(20,000)	\$ (18,325)
Proceeds from related party loans	-		\$ 36,000
Proceeds from convertible debenture	-		\$ 100,000
Net cash (used in) provided by financing activities	\$	(20,000)	\$ 117,675

NET DECREASE IN CASH & CASH EQUIVALENTS	\$	(31,575)	\$	(824)
CASH & CASH EQUIVALENTS, BEGINNING BALANCE	\$	53,704	\$	4,868
CASH & CASH EQUIVALENTS, ENDING BALANCE	\$	22,129	\$	4,044

SUPPLEMENTAL DISCLOSURES OF
CASH FLOW INFORMATION:

Cash paid
during the
period for:

Interest paid	-	-
Income taxes	-	-

SUPPLEMENTAL
DISCLOSURE OF
NONCASH
INVESTING
AND FINANCING
ACTIVITIES:

Series B preferred shares to be issued for debt issuance	-	\$	20,000
Equipment exchanged for retirement of related party note	-	\$	567
Retirement of the related party note payable	-	\$	3,601

The accompanying notes are integral part of
these condensed financial statements

CONCIERGE TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

NOTE 1. ORGANIZATION AND DESCRIPTION OF BUSINESS

Concierge Technologies, Inc., (the “Company”), a Nevada corporation, was originally incorporated in California on August 18, 1993 as Fanfest, Inc. On March 20, 2002, the Company changed its name to Concierge Technologies, Inc. The Company’s principal operations include the purchase and sale of digital equipment through its majority owned subsidiary Wireless Village under the fictitious business name of 3rd Eye Cam.

NOTE 2. ACCOUNTING POLICIES

Accounting Principles

In the opinion of management, the accompanying balance sheets and related interim statements of income and comprehensive income, and cash flows include all adjustments, consisting only of normal recurring items, necessary for their fair presentation in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with information included in the Company’s 2011 Form 10-K filed on October 13, 2011 with the U.S. Securities and Exchange Commission.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Concierge Technologies, Inc. (parent), its wholly owned subsidiary, Planet Halo, Inc., and majority owned subsidiary, Wireless Village. All significant inter-company transactions and accounts have been eliminated in consolidation.

Use of Estimates

The preparation of consolidated financial statements is in conformity with accounting principles generally accepted in the United States of America which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recent Accounting Pronouncements

In December 2011, the FASB issued guidance on offsetting (netting) assets and liabilities. Entities are required to disclose both gross information and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. The new guidance is effective for annual periods beginning after January 1, 2013.

In September 2011, the FASB issued guidance on testing goodwill for impairment. The new guidance provides an entity the option to first perform a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If an entity determines that this is the case, it is required to perform the currently prescribed two-step goodwill impairment test to identify potential goodwill impairment and measure the amount of goodwill impairment loss to be recognized for that reporting unit (if any). If an entity determines that the fair value of a reporting unit is less than its carrying amount, the two-step goodwill impairment test is not required. The new guidance will be effective for us beginning July 1, 2012.

In June 2011, the FASB issued guidance on presentation of comprehensive income. The new guidance eliminates the current option to report other comprehensive income and its components in the statement of changes in equity. Instead, an entity will be required to present either a continuous statement of net income and other comprehensive income or in two separate but consecutive statements. The new guidance will be effective for us beginning July 1, 2012 and will have financial statement presentation changes only.

In May 2011, the FASB issued guidance to amend the accounting and disclosure requirements on fair value measurements. The new guidance limits the highest-and-best-use measure to nonfinancial assets, permits certain

financial assets and liabilities with offsetting positions in market or counterparty credit risks to be measured at a net basis, and provides guidance on the applicability of premiums and discounts. Additionally, the new guidance expands the disclosures on Level 3 inputs by requiring quantitative disclosure of the unobservable inputs and assumptions, as well as description of the valuation processes and the sensitivity of the fair value to changes in unobservable inputs. The new guidance will be effective for us beginning January 1, 2012. Other than requiring additional disclosures, we do not anticipate material impacts on our financial statements upon adoption.

NOTE 3. GOING CONCERN

The accompanying financial statements have been prepared in conformity with generally accepted accounting principles, which contemplate continuation of the Company as a going concern. The Company has an accumulated deficit of \$4,760,016 as of December 31, 2011, including a net loss of \$15,663 during the six-month period ended December 31, 2011. The historical losses have adversely affected the liquidity of the Company. The current quarter operations resulted in a net loss, and although losses are expected to be curtailed during the current fiscal year due to increased product sales, the Company faces continuing significant business risks, which include, but are not limited to, its ability to maintain vendor and supplier relationships by making timely payments when due.

In view of the matters described in the preceding paragraph, recoverability of a major portion of the recorded asset amounts shown in the accompanying balance sheet is dependent upon continued operations of the Company, which in turn is dependent upon the Company's ability to increase profitability from operations, obtain financing, and succeed in its future operations. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or amounts or classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

Management has taken the following steps to revise its operating and financial requirements, which it believes are sufficient to provide the Company with the ability to continue as a going concern. Management devoted considerable effort from inception through the period ended December 31, 2011, towards (i) establishment of sales distribution

channels for its products, (ii) management of accrued expenses and accounts payable, (iii) initiation of the business strategies of the Planet Halo and Wireless Village subsidiaries, and (vi) acquisition of suitable synergistic partners for business opportunities in mobile incident reporting that generate immediate revenues.

Management believes that the above actions will allow the Company to continue operations for the next 12 months.

NOTE 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

	December 31, 2011	June 30, 2011
Furniture & Office Equipment	\$ 26,852	\$26,852
Network Hardware & Software	50,293	48,957
Site Installation Materials	1,813	1,813
Total Fixed Assets	78,947	77,622
Accumulated Depreciation	(76,120)	(75,316)
Total Fixed Assets, Net	\$ 2,827	\$2,306

Depreciation expense amounted to \$815 and \$6,094 for the six-month periods ended December 31, 2011 and 2010, respectively.

NOTE 5. RELATED PARTY TRANSACTIONS

Due from Related Party

Notes receivable to related party is comprised of two notes of \$5,000 each. The principal of these notes are due and payable on or before May 1, 2012. The notes are unsecured and non-interest bearing until maturity.

Accounts Payable – Related Parties

Concierge Technologies, Inc. has no bank account in its own name. The Wallen Group, a consulting company headed by the C.E.O. and director of the Company, maintains an administrative account for the Company. As of December 31, 2011, The Wallen Group was owed \$1,551 by the Company. The amount of the advancement is non-interest bearing, unsecured, and due on demand.

As of December 31, 2011, the Company has accounts payable to a related party in the amount of \$75,450 related to hardware purchases from 3rd Eye Cam, a California general partnership whose founders are now directors of Wireless Village.

Notes Payable - Related Parties

Current related party notes payable consist of the following:

	December 31, 2011	June 30, 2011
Notes payable to shareholder, interest rate of 8%, unsecured and payable on December 31, 2012	\$35,000	\$35,000
Notes payable to director/shareholder, noninterest-bearing, unsecured and payable on demand	8,500	8,500
Notes payable to shareholder, interest rate of 10%, unsecured and payable on July 31, 2004 (past due)	5,000	5,000
Notes payable to shareholder, interest rate of 10%, unsecured and payable on December 31, 2012	28,000	28,000
Notes payable to shareholder, interest rate of 8%, unsecured and payable on December 31, 2012	14,000	14,000
Notes payable to director/shareholder, interest rate of 8%, unsecured and payable on December 31, 2012	3,500	3,500
Notes payable to shareholder, interest rate of 8%, unsecured and payable on December 31, 2012	20,000	20,000
Notes payable to director/shareholder, interest rate of 8%, unsecured and payable on December 31, 2012	5,000	5,000
Notes payable to director/shareholder, interest rate of 8%, unsecured and payable on December 31, 2012	5,000	5,000
Notes payable to director/shareholder, interest rate of 6%, unsecured and payable on December 31, 2012	1,000	1,000
Notes payable to shareholder, interest rate of 8%, unsecured and payable on December 31, 2012	15,000	15,000
	10,000	10,000

Notes payable to shareholder, interest rate of 6%, unsecured and payable on December 31, 2012		
Notes payable to shareholder, noninterest-bearing, unsecured and payable on or before May 19, 2012	-	40,000
Notes payable to shareholder, interest rate of 6.67%, due within 5 days of sale of collateral security	20,000	-
	170,000	190,000
Less current amount	150,000	150,000
	\$20,000	\$40,000

In addition to the above, the Company issued a convertible debenture to a shareholder amounting to \$100,000 with an interest rate of 6% on September 8, 2010 convertible into shares of Series B Convertible, Voting, Preferred stock, at the election of the debenture holder after October 9, 2010, at the conversion ratio of \$0.20 per share. If the debenture holder elects to convert the debenture, the converted preferred shares can further be converted into common stock at a ratio of 1:20 after 270 days from the date of issuance. The fair value of the beneficial conversion feature embedded in the convertible debenture at September 8, 2010, the inception of this convertible note, was determined to be \$100,000 based upon the market value of our common stock of \$0.025 as of the date of the debenture. As of December 31, 2011, \$34,337 of the discount is shown as a discount to the convertible note which will be amortized over the remaining term of the note. During the six-month period ended December 31, 2011, the Company amortized a total of \$25,171 as BCF expense.

The Company has recorded interest expense for the related party notes of \$9,064 and \$7,888 for each of the six-month periods ending December 31, 2011 and 2010, respectively.

During October 2011, Wireless Village entered into an inventory financing agreement with a foreign corporation, who is also a shareholder of Concierge, for the purpose of short-term funding of inventory purchases. As of December 31, 2011, Wireless Village owed \$20,000 in principal and had paid a total of \$4,668 in interest payments for the advanced funds. No interest payments were due or paid by Wireless Village in previous periods.

NOTE 6. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consisted of the following:

	December 31, 2011	June 30, 2011
Accounts payable	\$ 111,671	\$ 160,204
Tax reserve	99,484	85,359
Accrued judgment	135,000	135,000
Accrued interest	90,271	124,483
Auditing	3,500	37,500
Total	\$ 439,926	\$ 542,546

NOTE 7. EQUITY TRANSACTIONS**Shares Issued in Connection with Financing Cost**

During September, 2010, the company issued 40,000 shares of its Series B Convertible, Voting, par value \$0.001 Preferred stock (“commitment fee shares”) in lieu of payment of a loan commitment fee to a California partnership, the convertible debenture holder, pursuant to agreement signed at September 8, 2010. These commitment fee shares are convertible into common stock at a ratio of 1:20 after 270 days from the date of issuance. The fair value of the debt issuance cost was \$20,000, based upon the market value of our common stock of \$0.025 as of the date of the debenture, which will be amortized over the term of the convertible debenture. At December 31, 2011, the unamortized debt issuance cost amounted to \$6,868.

Share Based Compensation

On October 8, 2010 Concierge Technologies entered into Employee at Will Agreements with three individuals and also acquired an Exclusive Distribution Agreement and the services of a professional lobbying organization to assist Wireless Village with its transition to the business of selling, distributing and marketing mobile incident reporting cameras and associated hardware and services. In exchange for these services and agreements Concierge Technologies conveyed, in the aggregate, 817 shares of its 1,667 shares in Wireless Village. The resulting ownership in Wireless Village is 850 shares, or 51%, held by Concierge Technologies and 817 shares, or 49%, held by others.

As the shares of Wireless Village are not traded and have no implied fair value, the cost of services was estimated using a discounted cash flow model to arrive at a present value for the portion of the business being conveyed. Utilizing this methodology, the share-based compensation was determined to be \$149,137. As the related agreements are “at will” in nature, the entire compensation cost was expensed on the date of execution of the agreements and was recorded as noncontrolling interest of subsidiary.

NOTE 8. INCOME TAXES

Our effective tax rates were approximately 7.92% and 8.79% for the six months ended December 31, 2011 and 2010, respectively. Our effective tax rate was lower than the U.S. federal statutory rate due to differences in the tax basis for several items in our income statements, and the Company records a valuation allowance against deferred tax assets created by net operating loss carry-forwards available to offset current and future taxable income.

NOTE 9. COMMITMENTS AND CONTINGENCIES

Lease Commitment

The Company entered into a lease agreement to rent an office space dated November 23, 2010, for the period from December 1, 2010 to November 30, 2011 at a monthly base rent of \$762 plus monthly operating expenses. On July 28, 2011, the Company entered into a new agreement extending the lease period through November 30, 2012. Monthly base rent increases from \$762 to \$800 starting on December 1, 2011. All other terms of the agreement remain the same.

Upon expiration of its leases, the Company does not anticipate any difficulty in obtaining renewals or alternative space. Rent expense amounted to \$11,965 and \$668 for the six-month periods ended December 31, 2011 and 2010, respectively.

Litigation

On May 6, 2002, a default judgment was awarded to Brookside Investments Ltd. against, jointly and severally, Concierge, Inc., Allen E. Kahn, and The Whitehall Companies in the amount of \$135,000 plus legal fees. The Company did not defend against the complaint by Brookside, which alleged that Brookside was entitled to a refund of their investment as a result of a breach of contract. Brookside had entered into a subscription agreement with Concierge, Inc., which called for, among other things, the pending merger between Starfest and Concierge to be completed within 180 days of the investment. The merger was not completed within 180 days and Brookside sought a refund of their investment, which Concierge was unable to provide. The Company has accrued the judgment amount of \$135,000 as accrued expense in the accompanying financial statements as accrued expenses as of December 31, 2011.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Company, through Planet Halo and Wireless Village, had been selling subscriptions to its wireless Internet access service in various increments, including daily, weekly, monthly and yearly since 2007. During our last fiscal year ending June 30, 2011, we completed the transition away from this business and refocused our efforts on the sale and distribution of mobile video surveillance systems. This process began during the quarter ended September 30, 2010 and is reflected in the insignificant amount of wireless subscription revenues in comparison to camera hardware sales for the same period. As of the current quarter ending December 31, 2011, we had no wireless internet revenues and had terminated all agreements with suppliers of leased telecom lines and site leases. For the six-month periods ending December 31, 2011 and 2010, subscription sales for Planet Halo were recorded as \$0 and \$885 respectively, whereas the subscription sales for Wireless Village for the same periods were both \$0. Total subscription sales were therefore \$0 and \$885 respectively, demonstrating the discontinuation of the service.

During September 2010, Wireless Village, now operating under its fictitious business name "3rd Eye Cam," has brought expertise in mobile digital camera deployment into the company by partnering with several industry professionals and a manufacturer of camera and DVR products. Wireless Village purchases hardware, including cabling, connectors, hard drives, wireless transceivers, cameras and various other hardware items, for configuration prior to release to end users. These items are either listed in inventory if held beyond the close of the current accounting period, or summarized as "cost of goods sold" when sold with resulting revenues recorded as hardware sales. Inventory orders which have been paid for, or partially paid for, in advance of receipt are classified as Advance to Suppliers. In some instances, installation services were supplied along with the sale of the new camera, or other, product, which may include pre-programming of functions prior to shipment. Generally, subcontracted labor supplied installation related to hardware or system support services. Revenue was recognized after the subcontractors performed their services and/or the hardware was delivered, and the collectability was reasonably assured. Support services, not including sales of the mobile camera product, for the six-month periods ending December 31, 2011 and 2010 were recorded as \$183 and \$5,838 respectively, the decrease due to the discontinuation of support services performed from the Cleveland office. Hardware sales, including cameras, were recorded as \$729,332 for the six-month period ending December 31, 2011 and \$300,916 for the six-month period ending December 31, 2010, a substantial increase over the gross amount for the same period of 2010 attributed to an increase in sales of camera devices due to enhanced marketing efforts. Web hosting services for the six-month periods ending December 31, 2011 and 2010, although discontinued by the year ending June 30, 2010, were recorded as \$0 and \$1548 respectively. Other income consists of a reversal of a portion of accrued interest totaling \$38,381 related to loans formerly in default and subsequently brought current during the quarter ended September 30, 2011. Accounts receivable at December 31, 2011 and December 31, 2010 were recorded at \$60,846 and \$11,698 respectively, a significant increase due to increased camera sales orders, and the timing for receipt of payment in relation to the period ending rather than to an increase in account receivable aging.

Overall, net revenues of \$731,360 for the six-month period ending December 31, 2011 were up \$422,173 from \$309,187 for the six-month period ending December 31, 2010, an increase of 137%, reflecting the increasing sales revenues of camera hardware throughout the previous twelve-month period. Cost of goods sold for the periods ending December 31st 2011 and 2010 were \$433,491 and \$155,374 respectively, representing a decrease in gross profit of approximately 9% due to the shift away from low volume-high margin service sales during fiscal year 2010 to high volume-lower margin hardware sales during fiscal year 2011. The increase in cost of goods sold for the period ending December 31, 2011 over the period ending December 31, 2010 is in proportion to the increase in hardware sales for the comparison periods. The amount of revenues derived from service sales is deemed insignificant as representing less than 0.03% of the total and has been consolidated into overall total revenues.

Liquidity

Prior to the entering the mobile incident reporting business in September 2010, our primary source of operating capital has been funding sourced through insiders or shareholders under the terms of unsecured promissory notes. In several instances we have sold shares of our common stock, or preferred stock, in exchange for cash. On September 8, 2010 we entered into a loan agreement containing certain conversion features whereby the note holder could convert the principal amount of the loan, \$100,000, together with accrued interest at the rate of 6% per annum, into shares of our Series B Convertible, Voting, Preferred stock at the conversion rate of \$0.20 per share. The Series B Convertible, Voting, Preferred stock could then be further converted to common stock at a ratio of 1:20 after being held for a minimum period of 270 days from the date of issuance.

The amount of borrowed funds, cash through acquisitions, and funds from equity sales has been sufficient to pay the cost of legal and accounting fees as necessary to maintain a current reporting status with the Securities and Exchange Commission. However, sufficient funds have been unavailable to significantly pay down other commercial and vendor accounts payable, including salaries to our executive officers. To augment the purchasing of inventory available for sale, Wireless Village established an inventory financing agreement with a foreign corporation whereby funds could be borrowed against inventory on-hand. As of December 31, 2011, Wireless Village owes \$20,000 secured by inventory in accordance with the agreement. Provided 3rd Eye Cam continues to grow in accordance with management's projections, we expect to be able to rely on profitable operations to fund our operating expenses and

avoid future need for loans from shareholders or insiders.

Although Concierge executive management is continuing to provide services to the Company for the near term without cash compensation, we may still require additional funding to realize the business objectives of the Company. Our new focus on mobile incident reporting and digital DVR camera sales by Wireless Village may require more working capital to expand their market presence in the short term. Until such time as definitive agreements are reached with investors, any form of financing remains speculative. In the event financing is not completed, liquidity will depend upon increased operating profits from the existing infrastructure.

Item 3. Quantitative and Qualitative Disclosures about Market Risk.

The Company is a smaller reporting company and is not required to provide the information required by this item.

Item 4. Controls and Procedures

Evaluation of disclosure controls and procedures. The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective and are designed to provide reasonable assurances that the information the Company is required to disclose in the reports it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time period required by the Commission's rules and forms. Further, the Company's officers concluded that its disclosure controls and procedures are also effective to ensure that information required to be disclosed in the reports that it files or submits under the Exchange Act is accumulated and communicated to its management, including its chief executive officer and chief financial officer, to allow timely decisions regarding required disclosure. There were no significant changes in the Company's internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect our internal controls over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

On May 6, 2002, a default judgment was awarded to Brookside Investments Ltd against, jointly and severally, Concierge, Inc, Allen E. Kahn, and The Whitehall Companies in the amount of \$135,000 plus legal fees. The Company did not defend against the complaint by Brookside, which alleged that Brookside was entitled to a refund of their investment as a result of a breach of contract. Brookside had entered into a subscription agreement with Concierge, Inc., which called for, among other things, the pending merger between Starfest and Concierge to be completed within 180 days of the investment. The merger was not completed within 180 days and Brookside sought a refund of their investment, which Concierge was unable to provide. The Company has accrued the judgment amount of \$135,000 in the year 2002 as litigation settlement in the accompanying financial statements. This amount is included in accrued expenses as of December 31, 2011.

Item 1A.

Risk Factors.

The Company is a smaller reporting company and is not required to provide the information required by this item.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The Company has not sold any unregistered equity securities for the period ending December 31, 2011.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. (Removed and Reserved).

Item 5. Other Information

As of February 7, 2012, there remain two (2) vacant positions on the Board of Directors of Concierge Technologies, Inc.

Item 6. Exhibits

The following exhibits are filed, by incorporation and by reference, as part of this Form 10-Q:

Exhibit Item

2 - Stock Purchase Agreement of March 6, 2000 between Starfest, Inc. and MAS Capital, Inc.*

2 - Stock Purchase Agreement among Concierge Technologies, Inc., Wireless Village, Inc., Bill Robb and Daniel Britt.++

3.1 - Certificate of Amendment of Articles of Incorporation of Starfest, Inc. and its earlier articles of incorporation.*

3.2 - Bylaws of Concierge, Inc., which became the Bylaws of Concierge Technologies upon its merger with Starfest, Inc. on March 20, 2002.*

3.5 - Articles of Merger of Starfest, Inc. and Concierge, Inc. filed with the Secretary of State of Nevada on March 1, 2002.**

3.6 - Agreement of Merger between Starfest, Inc. and Concierge, Inc. filed with the Secretary of State of California on March 20, 2002.**

3.7 - Articles of Incorporation of Concierge Technologies, Inc. filed with the Secretary of State of Nevada on April 20, 2005.+

3.8 - Articles of Merger between Concierge Technologies, Inc., a California corporation, and Concierge Technologies, Inc., a Nevada corporation, filed with the Secretary of State of Nevada on March 2, 2006 and the Secretary of State of California on October 5, 2006.+

K.9 - Amendment to Articles of Incorporation as filed with the Definitive Information Schedule 14c filed with the SEC on December 3, 2010 and with the Nevada Secretary of State on December 23, 2010.

I0.1 - Agreement of Merger between Starfest, Inc. and Concierge, Inc.*

14 - Code of Ethics for CEO and Senior Financial Officers.***

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K1.1 - Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

K1.2 - Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

K2.1 - Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

K2.2 - Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

*Previously filed with Form 8-K12G3 on March 10, 2000; Commission File No. 000-29913, incorporated herein.

**Previously filed with Form 8-K on April 2, 2002; Commission File No. 000-29913, incorporated herein.

***Previously filed with Form 10-K FYE 06-30-04 on October 13, 2004; Commission File No. 000-29913, incorporated herein.

+Previously filed with Form 10-K FYE 06-30-06 on October 13, 2006; Commission File No. 000-29913, incorporated herein.

++Previously filed on November 5, 2007 as Exhibit 10.2 to Concierge Technologies' Form 8-K for the Current Period 10-30-07; Commission File No. 000-29913, incorporated herein.

SIGNATURES

Pursuant to the requirements of the Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 16, 2012

CONCIERGE TECHNOLOGIES, INC.

/s/ David W. Neibert

By _

David W. Neibert, Chief Executive Officer

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