

STEVEN MADDEN, LTD.  
Form 10-Q  
November 06, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-23702

STEVEN MADDEN, LTD.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

13-3588231

(I.R.S. Employer Identification No.)

52-16 Barnett Avenue, Long Island City, New York  
(Address of principal executive offices)

11104

(Zip Code)

(718) 446-1800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (do not check if smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of November 5, 2014, the latest practicable date, there were 64,227,437 shares of the registrant's common stock, \$.0001 par value, outstanding.

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STEVEN MADDEN, LTD.  
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QUARTERLY REPORT  
September 30, 2014

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## PART I. FINANCIAL INFORMATION

## Item 1. Condensed Consolidated Financial Statements

## STEVEN MADDEN, LTD. AND SUBSIDIARIES

## Condensed Consolidated Balance Sheets

(in thousands)

	September 30, 2014 (unaudited)	December 31, 2013	September 30, 2013 (unaudited)
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$ 169,911	\$ 180,275	\$ 122,426
Accounts receivable, net of allowances of \$4,599, \$2,594 and \$2,755	29,997	17,066	19,648
Factor accounts receivable, net of allowances of \$14,483, \$17,818 and \$16,054	230,436	168,357	230,058
Inventories	103,151	73,696	99,668
Marketable securities – available for sale	16,989	20,591	19,848
Prepaid expenses and other current assets	18,763	17,194	21,160
Prepaid taxes	—	7,199	—
Deferred taxes	12,288	12,267	10,821
Total current assets	581,535	496,645	523,629
Notes receivable	2,440	3,171	3,085
Note receivable – related party	3,581	3,581	3,581
Property and equipment, net	63,092	56,606	54,197
Other assets	6,463	3,276	1,881
Marketable securities – available for sale	2,573	91,267	92,431
Goodwill – net	144,972	96,132	96,579
Intangibles – net	129,876	129,563	131,758
Total Assets	\$934,532	\$880,241	\$907,141
<b>LIABILITIES</b>			
Current liabilities:			
Accounts payable	\$ 118,817	\$ 99,126	\$ 127,800
Accrued expenses	56,693	37,099	48,525
Income taxes payable	11,645	—	128
Contingent payment liability – current portion	12,476	10,695	9,322
Accrued incentive compensation	5,386	7,583	6,403
Total current liabilities	205,017	154,503	192,178
Contingent payment liability	17,082	24,100	30,377
Deferred rent	11,101	9,435	8,941
Deferred taxes	15,514	13,224	2,976
Other liabilities	139	139	114
Total Liabilities	248,853	201,401	234,586
Commitments, contingencies and other			
<b>STOCKHOLDERS' EQUITY</b>			
Preferred stock – \$.0001 par value, 5,000 shares authorized; none issued; Series A Junior Participating preferred stock – \$.0001 par value, 60 shares authorized; none issued	—	—	—
Common stock – \$.0001 par value, 135,000 shares authorized, 83,302, 82,941 and 82,819 shares issued, 64,696, 67,336 and	8	8	8

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68,110 shares outstanding			
Additional paid-in capital	267,021	247,857	242,084
Retained earnings	762,931	672,044	636,385