

ACADIA REALTY TRUST
Form 8-K
July 25, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of Earliest Event Reported): July 24, 2012

ACADIA REALTY TRUST
(Exact name of registrant as specified in its charter)

| | | |
|--|--------------------------|--------------------------------------|
| Maryland | 1-12002 | 23-2715194 |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (I.R.S. Employer Identification No.) |

1311 Mamaroneck Avenue
Suite 260
White Plains, New York 10605
(Address of principal executive offices) (Zip Code)
(914) 288-8100

(Registrant's telephone number, including area code)
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

Item 8.01 Other Events

The following information sets forth the consolidated financial results of Acadia Realty Trust and subsidiaries (the "Company") for the quarter and six months ended June 30, 2012 as well as additional recent developments. All per share amounts set forth below are on a fully diluted basis.

Recent Development Highlights

Core Portfolio - Acquisitions and Strong Portfolio Performance

During and subsequent to the second quarter, the Company closed on four acquisitions in Chicago, Washington D.C. and New York (SoHo and Long Island) aggregating \$81.2 million

Same store net operating income ("NOI") (see financial information below for NOI definition and reconciliation to Net Income) for the second quarter up 4.9% compared to 2011; excluding the impact of re-anchoring activities, same store NOI increased 3.8%

June 30, 2012 physical portfolio occupancy of 92.6%; including leased space not yet open, leased occupancy was 94.6%

Opportunity Funds - Fund IV Commenced

During the quarter, the Company completed the initial closing for Acadia Strategic Opportunity Fund IV, LLC ("Fund IV") which is expected to ultimately range between \$500.0 million to \$550.0 million of total equity commitments

As previously announced, Acadia Strategic Opportunity Fund III, LLC ("Fund III") closed on a \$31.5 million acquisition in Chicago during the second quarter

Fund III sold the ShopRite at Orchard Center ("White Oak Shopping Center") during the second quarter for \$13.8 million

During the quarter, Acadia Strategic Opportunity Fund, LP ("Fund I") sold the Tarrytown Shopping Center for \$12.8 million

Acadia Strategic Opportunity Fund II, LLC ("Fund II") received a \$2.3 million distribution from its Albertson's investment during the second quarter

Balance Sheet - Match-Funding Core and Fund Acquisitions

Raised \$46.8 million of net proceeds during second quarter 2012 from the at-the-market ("ATM") equity program to fund acquisitions

Second Quarter 2012 Operating Results

Funds from Operations ("FFO") (see financial information below for FFO definition and reconciliation to Net Income) and Net Income from Continuing Operations for the quarter ended June 30, 2012 were \$12.2 million and \$6.5 million, respectively, as compared to \$9.6 million and \$4.2 million, respectively, for the quarter ended June 30, 2011. For the six months ended June 30, 2012, FFO and Net Income from Continuing Operations were \$21.5 million and \$10.5 million, respectively, compared to \$23.2 million and \$12.4 million, respectively, for the six months ended June 30, 2011.

Earnings for the quarters and six months ended June 30, 2012 and 2011, on a per share basis, were as follows:

| | Quarters ended June 30, | | | Six Months ended June 30, | | |
|---------------|-------------------------|--------|----------|---------------------------|--------|----------|
| | 2012 | 2011 | Variance | 2012 | 2011 | Variance |
| FFO per share | \$0.27 | \$0.23 | \$0.04 | \$0.48 | \$0.56 | \$(0.08) |

Edgar Filing: ACADIA REALTY TRUST - Form 8-K

| | | | | | | | |
|----------------------------------|--------|--------|----------|--------|--------|----------|---|
| EPS from continuing operations | \$0.14 | \$0.10 | \$0.04 | \$0.24 | \$0.31 | \$(0.07) |) |
| EPS from discontinued operations | \$0.01 | \$0.64 | \$(0.63) | \$0.01 | \$0.67 | \$(0.66) |) |
| EPS | \$0.15 | \$0.74 | \$(0.59) | \$0.25 | \$0.98 | \$(0.73) |) |

Core Portfolio - \$81.2 Million of Acquisitions Completed During the Quarter

The Company's core portfolio is comprised of properties that are owned in whole or in part by the Company outside of its three opportunity funds (the "Funds").

Asset Recycling and Acquisition Activity - Additional Investment in Urban/Street Retail

Year-to-date, the Company has acquired a total of ten properties for \$122.7 million. During and subsequent to the second quarter, the Company acquired four properties aggregating \$81.2 million as follows:

Chicago - As previously announced, during April 2012, the Company acquired a single-tenant property at 930 North Rush Street, occupied by Lululemon and located in the Gold Coast neighborhood of Chicago, for \$20.7 million.

New York (Long Island) - The Company purchased a 96,000 square foot single-tenant (Kohl's), net-leased property located in Westbury, New York for \$27.3 million during May 2012.

Washington D.C. - During June 2012, the Company closed on a 57,000 square foot shopping center located on Rhode Island Avenue NE for \$21.7 million. The property is anchored by a 25,000 square foot TJ Maxx and is adjacent to a Giant supermarket. The transaction, which was part of the Company's previously announced 2011 Core acquisition pipeline, included the assumption of \$16.5 million of existing debt.

New York (SoHo) - The Company acquired a 4,800 square foot single-tenant, net-leased property (Paper Source) located at 83 Spring Street in the heart of SoHo for \$11.5 million during July 2012.

Core Portfolio Anchor Recycling

As previously announced during 2011, the Company commenced the re-anchoring of the Bloomfield Town Square, located in Bloomfield Hills, Michigan, and two former A&P supermarket locations located in the New York City metropolitan area (collectively, the "Re-anchoring Activities"). During the second quarter, the Company completed the Bloomfield Hills re-anchoring with Dick's Sporting Goods, Ulta and Five Below now open and operating. Rent for a portion of the former A&P space that is leased at one location is expected to commence during the fourth quarter of 2012.

Occupancy and Same-Store NOI

At June 30, 2012, the Company's core portfolio occupancy was 92.6%, up 230 basis points from first quarter 2012, primarily as a result of the completion of the Bloomfield Hills re-anchoring. Including the former A&P square footage which is currently leased but not yet occupied as discussed above, the core portfolio is 94.6% leased. The remaining space anticipated to be leased in connection with the Re-anchoring Activities represents an additional 90 basis points of portfolio occupancy.

Core portfolio same-store NOI increased 4.9% for the second quarter 2012 over second quarter 2011. Excluding the impact of the Re-anchoring Activities, core portfolio same-store NOI increased 3.8% within the balance of the portfolio for second quarter 2012 compared to 2011.

Rent Spreads on New and Renewal Leases

Through June 30, 2012, the Company realized an increase in average rents of 7.4% in its core portfolio on 182,000 square feet of executed new and renewal leases. Excluding the effect of the straight-lining of rents, the Company experienced a decrease of 1.7% in average rents in its core portfolio.

Opportunity Funds - Fund IV Commences

Fund IV

To date, the Company has closed on a total of \$465.1 million of equity commitments for Fund IV which is expected to ultimately range between \$500.0 million to \$550.0 million of total equity. The Company, which will co-invest 20% to

25% of the total equity, expects to complete the closings on the remaining equity during the third quarter 2012.

Fund III Acquisitions

As previously announced, during April 2012, Fund III closed on the Lincoln Park Centre for \$31.5 million, which completed the previously announced \$171.3 million of acquisitions under the 2011 Fund acquisition pipeline. The property is a 62,700 square foot re-anchoring project (former Border Books store) located in Lincoln Park's Clybourn Corridor in Chicago, Illinois adjacent to the newly developed Apple store (not owned by Fund III). Current tenants include Bank of America, Carter's, Mitchell Gold + Bob Williams and Sur La Table. The transaction included the assumption of \$19.8 million of debt which bears interest at 5.85% and matures on December 31, 2013.

Dispositions

Fund III sold the ShopRite at Orchard Center ("White Oak Shopping Center") during the second quarter for \$13.8 million. Fund III had purchased this former A&P location during February 2011 for \$9.8 million and subsequently re-anchored it with a ShopRite supermarket.

During the quarter, Fund I sold the Tarrytown Shopping Center for \$12.8 million. Fund I had purchased this former Grand Union anchored center in 2004. The Company earned \$620,000 of Promote income in connection with this transaction.

Other Fund Activity

During the quarter, Fund II received a \$2.3 million distribution from its Retailer Controlled Property Venture ("RCP") investment in Albertson's resulting in income of \$0.3 million net of noncontrolling interests and income taxes.

Balance Sheet - Match-Funding Core and Fund Acquisitions

During January 2012, the Company established an ATM equity program with an aggregate offering amount of up to \$75.0 million of its Common Shares. The Company has used the net proceeds of these offerings primarily to fund the core and its share of the Fund acquisition activities as discussed above. To date, the Company has issued 2.9 million Common Shares, which generated net proceeds of \$64.6 million.

ACADIA REALTY TRUST AND SUBSIDIARIES

Financial Highlights

For the Quarters and Six Months ended June 30, 2012 and 2011

(dollars and Common Shares in thousands, except per share data)

| | For the Quarters ended | | For the Six Months ended | |
|--|------------------------|----------|--------------------------|-----------|
| | June 30, 2012 | 2011 | June 30, 2012 | 2011 |
| Revenues | | | | |
| Minimum rents | \$32,717 | \$27,823 | \$62,829 | \$53,805 |
| Percentage rents | 47 | 45 | 290 | 223 |
| Mortgage interest income | 2,075 | 3,370 | 4,130 | 7,908 |
| Expense reimbursements | 6,277 | 5,507 | 12,056 | 10,757 |
| Other property income | 867 | 495 | 1,420 | 1,183 |
| Management fee income | 443 | 288 | 876 | 917 |
| Total revenues | 42,426 | 37,528 | 81,601 | 74,793 |
| Operating expenses | | | | |
| Property operating | 8,194 | 7,238 | 16,112 | 14,591 |
| Real estate taxes | 5,254 | 4,585 | 10,130 | 8,798 |
| General and administrative | 5,217 | 5,699 | 11,150 | 11,389 |
| Depreciation and amortization | 10,147 | 8,301 | 19,215 | 15,870 |
| Total operating expenses | 28,812 | 25,823 | 56,607 | 50,648 |
| Operating income | 13,614 | 11,705 | 24,994 | 24,145 |
| Equity in earnings (loss) of unconsolidated affiliates | 4,591 | 63 | 4,535 | (85) |
| Other interest income | 22 | 80 | 76 | 114 |
| Interest expense and other finance costs | (8,747) | (8,855) | (17,333) | (17,758) |
| (Loss) gain on extinguishment of debt | | (102) | | 1,571 |
| Income from continuing operations before | | | | |
| Income taxes | 9,480 | 2,891 | 12,272 | 7,987 |
| Income tax provision | 1,039 | 233 | 1,234 | 495 |
| Income from continuing operations | 8,441 | 2,658 | 11,038 | 7,492 |

ACADIA REALTY TRUST AND SUBSIDIARIES

Financial Highlights

For the Quarters and Six Months ended June 30, 2012 and 2011

(dollars and Common Shares in thousands, except per share data)

| | For the Quarters ended June 30, | | For the Six Months ended June 30, | |
|--|------------------------------------|----------|--------------------------------------|----------|
| | 2012 | 2011 | 2012 | 2011 |
| Discontinued operations: | | | | |
| Operating income from discontinued operations | 67 | 732 | 293 | 1,628 |
| Impairment of asset | — | (6,925) | — | (6,925) |
| Gain on sale of property | 2,668 | 28,576 | 2,668 | 32,498 |
| Income from discontinued operations | 2,735 | 22,383 | 2,961 | 27,201 |
| Net income | 11,176 | 25,041 | 13,999 | 34,693 |
| (Income) loss attributable to noncontrolling interests: | | | | |
| Continuing operations | (1,924) | 1,562 | (561) | 4,886 |
| Discontinued operations | (2,413) | 3,631 | (2,589) | 78 |
| Net (income) loss attributable to noncontrolling interests | (4,337) | 5,193 | (3,150) | 4,964 |
| Net income attributable to Common Shareholders | \$6,839 | \$30,234 | \$10,849 | \$39,657 |
| Supplemental Information | | | | |
| Income from continuing operations attributable to | | | | |
| Common Shareholders | \$6,517 | \$4,220 | \$10,477 | \$12,378 |
| Income from discontinued operations attributable to | | | | |
| Common Shareholders | 322 | 26,014 | 372 | 27,279 |
| Net income attributable to Common Shareholders | \$6,839 | \$30,234 | \$10,849 | \$39,657 |
| Net income attributable to Common Shareholders per Common Share - Basic | | | | |
| Net income per Common Share - Continuing operations | \$0.14 | \$0.10 | \$0.24 | \$0.31 |
| Net income per Common Share - Discontinued operations | 0.01 | 0.65 | 0.01 | 0.67 |
| Net income per Common Share | \$0.15 | \$0.75 | \$0.25 | \$0.98 |
| Weighted average Common Shares | 44,245 | 40,334 | 43,491 | 40,326 |
| Net income attributable to Common Shareholders per Common Share - Diluted ¹ | | | | |

Edgar Filing: ACADIA REALTY TRUST - Form 8-K

| | | | | |
|---|--------|--------|--------|--------|
| Net income per Common Share - Continuing operations | \$0.14 | \$0.10 | \$0.24 | \$0.31 |
| Net income per Common Share - Discontinued operations | 0.01 | 0.64 | 0.01 | 0.67 |
| Net income per Common Share | \$0.15 | \$0.74 | \$0.25 | \$0.98 |
| Weighted average Common Shares | 44,674 | 40,633 | 43,910 | 40,607 |

ACADIA REALTY TRUST AND SUBSIDIARIES

Financial Highlights

For the Quarters and Six Months ended June 30, 2012 and 2011

(dollars and Common Shares in thousands, except per share data)

RECONCILIATION OF NET INCOME TO FUNDS FROM OPERATIONS ²

| | For the Quarters ended | | For the Six Months ended | |
|--|------------------------|-----------|--------------------------|-----------|
| | June 30, | 2011 | June 30, | 2011 |
| | 2012 | | 2012 | |
| Net income attributable to Common Shareholders | \$6,839 | \$30,234 | \$10,849 | \$39,657 |
| Depreciation of real estate and amortization of leasing costs (net of noncontrolling interests' share): | | | | |
| Consolidated affiliates | 5,653 | 4,597 | 10,481 | 9,055 |
| Unconsolidated affiliates | 389 | 381 | 781 | 734 |
| Gain on sale (net of noncontrolling interests' share): | | | | |
| Consolidated affiliates | (213 |) (28,576 |) (213 |) (29,360 |
| Unconsolidated affiliates | (609 |) | (609 |) |
| Impairment of asset ⁴ | | 2,616 | | 2,616 |
| Income attributable to noncontrolling interests' in | | | | |
| Operating Partnership | 101 | 362 | 164 | 477 |
| Distributions - Preferred OP Units | 5 | 5 | 10 | 10 |
| Funds from operations | \$12,165 | \$9,619 | \$21,463 | \$23,189 |
| Funds from operations per share - Diluted Weighted average Common Shares and OP Units ³ | 45,317 | 41,104 | 44,555 | 41,075 |
| Funds from operations, per share | \$0.27 | \$0.23 | \$0.48 | \$0.56 |

ACADIA REALTY TRUST AND SUBSIDIARIES

Financial Highlights

For the Quarters and Six Months ended June 30, 2012 and 2011

(dollars in thousands)

RECONCILIATION OF OPERATING INCOME TO NET PROPERTY
OPERATING INCOME ("NOI")

| | For the Quarters ended | | For the Six Months ended | |
|--|------------------------|----------|--------------------------|-----------|
| | June 30, | 2011 | June 30, | 2011 |
| | 2012 | | 2012 | |
| Operating income | \$13,614 | \$11,705 | \$24,994 | \$24,145 |
| Add back: | | | | |
| General and administrative | 5,217 | 5,699 | 11,150 | 11,389 |
| Depreciation and amortization | 10,147 | 8,301 | 19,215 | 15,870 |
| Less: | | | | |
| Management fee income | (443) | (288) | (876) | (917) |
| Mortgage interest income | (2,075) | (3,370) | (4,130) | (7,908) |
| Straight line rent and other adjustments | (2,785) | (3,407) | (4,978) | (5,179) |
| Consolidated NOI | 23,675 | 18,640 | 45,375 | 37,400 |
| Noncontrolling interest in NOI | (6,954) | (5,266) | (13,635) | (10,785) |
| Pro-rata share of NOI | \$16,721 | \$13,374 | \$31,740 | \$26,615 |

SELECTED BALANCE SHEET INFORMATION

| | As of | December 31, |
|---------------------------|------------------------|--------------|
| | June 30, | 2011 |
| | 2012 | |
| | (dollars in thousands) | |
| Cash and cash equivalents | \$66,463 | \$89,812 |
| Rental property, at cost | 1,457,723 | 1,241,600 |
| Total assets | 1,854,264 | 1,653,319 |
| Notes payable | 854,854 | 780,580 |
| Total liabilities | 954,798 | 884,010 |

ACADIA REALTY TRUST AND SUBSIDIARIES

Financial Highlights

For the Quarters and Six Months ended June 30, 2012 and 2011

(dollars and Common Shares in thousands, except per share data)

Notes:

¹ Reflects the potential dilution that could occur if securities or other contracts to issue Common Shares were exercised or converted into Common Shares. The effect of the conversion of Common OP Units is not reflected in the above table as they are exchangeable for Common Shares on a one-for-one basis. The income allocable to such units is allocated on this same basis and reflected as noncontrolling interests in the consolidated financial statements. As such, the assumed conversion of these units would have no net impact on the determination of diluted earnings per share.

² The Company considers funds from operations (“FFO”) as defined by the National Association of Real Estate Investment Trusts (“NAREIT”) and net property operating income (“NOI”) to be appropriate supplemental disclosures of operating performance for an equity REIT due to its widespread acceptance and use within the REIT and analyst communities. FFO and NOI are presented to assist investors in analyzing the performance of the Company. They are helpful as they exclude various items included in net income that are not indicative of the operating performance, such as gains (losses) from sales of depreciated property, depreciation and amortization, and impairment of depreciable real estate. In addition, NOI excludes interest expense. The Company's method of calculating FFO and NOI may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs. FFO does not represent cash generated from operations as defined by generally accepted accounting principles (“GAAP”) and is not indicative of cash available to fund all cash needs, including distributions. It should not be considered as an alternative to net income for the purpose of evaluating the Company's performance or to cash flows as a measure of liquidity. Consistent with the NAREIT definition, the Company defines FFO as net income (computed in accordance with GAAP), excluding gains (losses) from sales of depreciated property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

³ In addition to the weighted average Common Shares outstanding, basic and diluted FFO also assumes full conversion of a weighted average 618 and 471 OP Units into Common Shares for the quarters ended June 30, 2012 and 2011, respectively and 620 and 469 OP Units into Common Shares for the six months ended June 30, 2012 and 2011, respectively. Diluted FFO also includes the assumed conversion of Preferred OP Units into 25 Common Shares for each of the quarters and six months ended June 30, 2012 and 2011. In addition, diluted FFO also includes the effect of 428 and 275 employee share options, restricted share units and LTIP units for the quarters ended June 30, 2012 and 2011, respectively and 419 and 256 employee share options, restricted share units and LTIP units for the six months ended June 30, 2012 and 2011, respectively.

⁴ Reflects the exclusion of an impairment of depreciable real estate that was previously included in FFO for the quarter and six months ended June 30, 2011.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ACADIA REALTY TRUST
(Registrant)

Date: July 25, 2012 By: /s/ Jonathan Grisham

Name: Jonathan Grisham
Title: Sr. Vice President
and Chief Financial Officer