FARMERS CAPITAL BANK CORP
Form 10-Q
November 07, 2011
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
QUARTERLY REPORT
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

For the quarterly period ended September 30, 2011
Farmers Capital Bank Corporation
(Exact name of registrant as specified in its charter)

| Kentucky <br> (State or other <br> jurisdiction <br> of incorporation) | $0-14412$ <br> (Commission | $61-1017851$ <br> (IRS Employer |
| :---: | :---: | :---: |
| File Number) |  |  |$\quad$| Identification No.) |
| :---: |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \mathrm{x} \text { No }{ }^{*}
$$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No ${ }^{-}$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a "smaller reporting company" in Rule 12b-2 of the Exchange Act.

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Large accelerated filer *
Non-accelerated filer x (Do not check if a smaller reporting company)

Accelerated filer *
Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).
Yes * No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, par value $\$ 0.125$ per share
7,436,935 shares outstanding at November 4, 2011

1

## TABLE OF CONTENTS

PART I - FINANCIAL INFORMATION
Item 1. Financial Statements
Unaudited Consolidated Balance Sheets ..... 3
Unaudited Consolidated Statements of Income ..... 4
Unaudited Consolidated Statements of Comprehensive Income (Loss) ..... 5
Unaudited Consolidated Statements of Cash Flows ..... 6
Unaudited Consolidated Statements of Changes in Shareholders' Equity ..... 7
Notes to Unaudited Consolidated Financial Statements ..... 8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 31
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 54
Item 4. Controls and Procedures ..... 54
PART II - OTHER INFORMATION
Item 1. Legal Proceedings ..... 54
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 54
Item 6. Exhibits ..... 55
SIGNATURES ..... 57

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements
Unaudited Consolidated Balance Sheets

See accompanying notes to unaudited consolidated financial statements.

3

Unaudited Consolidated Statements of Income


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| Amortization of intangibles |  | 286 |  |  | 359 |  | 858 |  |  | 1,078 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposit insurance expense |  | 643 |  |  | 1,099 |  | 2,254 |  |  | 3,300 |
| Other real estate expenses, net |  | 3,569 |  |  | 2,141 |  | 6,184 |  |  | 4,805 |
| Other |  | 2,023 |  |  | 1,800 |  | 6,801 |  |  | 5,757 |
| Total noninterest expense |  | 16,959 |  |  | 15,927 |  | 47,748 |  |  | 47,629 |
| (Loss) income before income taxes |  | (534 | ) |  | 1,780 |  | 1,419 |  |  | 7,748 |
| Income tax (benefit) expense |  | (806 | ) |  | 525 |  | (67 | ) |  | 1,707 |
| Net income |  | 272 |  |  | 1,255 |  | 1,486 |  |  | 6,041 |
| Dividends and accretion on preferred shares |  | (474 | ) |  | (469 | ) | (1,419 | ) |  | (1,401 |
| Net (loss) income available to common shareholders | \$ | (202 | ) | \$ | 786 | \$ | 67 |  | \$ | 4,640 |
| Net (loss) income per common share, basic and diluted | \$ | (. 03 | , | \$ | . 11 | \$ | . 01 |  | \$ | . 63 |
| Weighted average common shares outstanding, basic and diluted |  | 7,427 |  |  | 7,393 |  | 7,420 |  |  | 7,385 |

See accompanying notes to unaudited consolidated financial statements.

4

Unaudited Consolidated Statements of Comprehensive Income (Loss)

| (In thousands) | Three Months Ended September 30, 2011 |  | 2010 | Nine Months Ended September 30, 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income | \$272 | \$1,255 |  | \$ 1,486 | \$6,041 |  |
| Other comprehensive (loss) income: |  |  |  |  |  |  |
| Net unrealized holding gain (loss) on available for sale securities arising during the period on securities held at end of the period, net of tax of $\$ 1,767, \$ 344, \$ 3,289$ and $\$ 1,028$, respectively | 3,281 | (639 |  | 6,109 | 1,910 |  |

Reclassification adjustment for prior period unrealized gain previously reported in other comprehensive income recognized during current period, net of tax of $\$ 25, \$ 1,352$, $\$ 181$, and $\$ 1,860$, respectively (46) (2,510) (337) (3,455)

Change in unfunded portion of postretirement benefit obligation, net of tax of $\$ 32, \$ 32, \$ 95$, $\begin{array}{lllll}\text { and } \$ 95 \text {, respectively } & 58 & 59 & 175 & 177\end{array}$

| Other comprehensive income (loss) | 3,293 | $(3,090$ | $)$ | 5,947 |
| :--- | ---: | ---: | ---: | ---: |
| Comprehensive Income (Loss) | $\$ 3,565$ | $\$(1,835$ | $)$ | $\$ 7,433$ |

See accompanying notes to unaudited consolidated financial statements.

5

| Unaudited Consolidated Statements of Cash Flows |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, (In thousands) | 2011 |  | 2010 |  |
| Cash Flows from Operating Activities |  |  |  |  |
| Net income |  |  | \$1,486 |  | \$6,041 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization | 3,613 |  | 3,980 |  |
| Net premium amortization of available for sale investment securities | 2,520 |  | 1,319 |  |
| Provision for loan losses | 10,201 |  | 13,660 |  |
| Noncash compensation expense | 50 |  | 42 |  |
| Mortgage loans originated for sale | (23,512 | ) | (32,752 |  |
| Proceeds from sale of mortgage loans | 24,393 |  | 32,430 |  |
| Deferred income tax expense | 1,693 |  | 1,879 |  |
| Gain on sale of mortgage loans, net | (620 | ) | (782 |  |
| Loss (gain) on disposal of premises and equipment, net | 3 |  | (41 |  |
| Net loss on sale and write downs of repossessed real estate | 5,263 |  | 3,902 |  |
| Net gain on sale of available for sale investment securities | (1,209 |  | (8,887 | ) |
| Decrease in accrued interest receivable | 606 |  | 1,376 |  |
| Income from company-owned life insurance | (689 | ) | (792 | ) |
| (Increase) decrease in other assets | (3,044 | ) | 200 |  |
| Decrease in accrued interest payable | (297 | ) | (1,165 | ) |
| Increase in other liabilities | 1,776 |  | 879 |  |
| Net cash provided by operating activities | 22,233 |  | 21,289 |  |
| Cash Flows from Investing Activities |  |  |  |  |
| Proceeds from maturities and calls of available for sale investment securities | 137,959 |  | 221,177 |  |
| Proceeds from sale of available for sale investment securities | 124,290 |  | 311,063 |  |
| Purchase of available for sale investment securities | (395,997 |  | (485,199 | ) |
| Purchase of restricted stock investments |  |  | (331 |  |
| Net principal collected in excess of loans originated for investment | 64,918 |  | 33,790 |  |
| Proceeds from surrender of company-owned life insurance | 2,248 |  | 8,567 |  |
| Purchase of premises and equipment | (2,399 |  | (3,974 | ) |
| Proceeds from sale of repossessed assets | 7,738 |  | 12,774 |  |
| Proceeds from sale of equipment | 4 |  | 56 |  |
| Net cash (used in) provided by investing activities | (61,239 | ) | 97,923 |  |
| Cash Flows from Financing Activities |  |  |  |  |
| Net decrease in deposits | (16,499 |  | (170,181 |  |
| Net (decrease) increase in federal funds purchased and other short-term borrowings | (16,686 | ) | 29,633 |  |
| Repayments of securities sold under agreements to repurchase and other long-term debt | (7,441 |  | (9,556 | ) |
| Dividends paid, common and preferred | (1,125 |  | (1,862 |  |
| Shares issued under employee stock purchase plan | 103 |  | 123 |  |
| Net cash used in financing activities | (41,648 |  | $(151,843$ | ) |
| Net decrease in cash and cash equivalents | (80,654 |  | (32,631 |  |
| Cash and cash equivalents at beginning of year | 182,056 |  | 218,336 |  |
| Cash and cash equivalents at end of period | \$101,402 |  | \$185,705 |  |
| Supplemental Disclosures |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ 19,216 |  | \$ 28,773 |  |
| Income taxes | 1,300 |  | 1,889 |  |


| Transfers from loans to other real estate | 18,449 | 14,790 |
| :--- | :--- | :--- |
| Cash dividends payable, preferred | 188 | 188 |
| See accompanying notes to unaudited consolidated financial statements. |  |  |

6

Unaudited Consolidated Statements of Changes in Shareholders' Equity
(In thousands, except per share data)

| Nine months ended | Preferred | Common Stock |  | Capital |  | Retained |  |  | Other prehen | Total reholders' |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2011 and 2010 | Stock | Shares | Amount |  | Surplus |  | Earnings |  | ncome |  | Equity |
| Balance at January 1, 2011 | \$ 28,719 | 7,412 | \$ 926 | \$ | 50,675 | \$ | 68,678 | \$ | 898 | \$ | 149,896 |
| Net income |  |  |  |  |  |  | 1,486 |  |  |  | 1,486 |
| Other comprehensive income |  |  |  |  |  |  |  |  | 5,947 |  | 5,947 |
| Preferred stock dividends, $\$ 37.50$ per share |  |  |  |  |  |  | (1,125 |  |  |  | (1,125 ) |
| Preferred stock discount accretion | 294 |  |  |  |  |  | (294 |  |  |  |  |
| Shares issued pursuant to employee stock purchase plan |  | 25 | 4 |  | 99 |  |  |  |  |  | 103 |
| Noncash compensation expense attributed to employee stock purchase plan |  |  |  |  | 50 |  |  |  |  |  | 50 |
| Balance at September 30, 2011 | \$ 29,013 | 7,437 | \$ 930 | \$ | 50,824 | \$ | 68,745 | \$ | 6,845 | \$ | 156,357 |


| Balance at January 1, 2010 | \$ | 28,348 | 7,379 | \$ | 922 | \$ | 50,476 | \$ | 63,617 | \$ | 3,864 |  | 147,227 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income |  |  |  |  |  |  |  |  | 6,041 |  |  |  | 6,041 |
| Other comprehensive loss |  |  |  |  |  |  |  |  |  |  | (1,368 |  | (1,368 ) |
| Preferred stock dividends, $\$ 37.50$ per share |  |  |  |  |  |  |  |  | (1,125 ) |  |  |  | (1,125 ) |
| Preferred stock discount accretion |  | 276 |  |  |  |  |  |  | (276 ) |  |  |  |  |
| Shares issued pursuant to employee stock purchase plan |  |  | 24 |  | 3 |  | 120 |  |  |  |  |  | 123 |
| Noncash compensation expense attributed to employee stock purchase plan |  |  |  |  |  |  | 42 |  |  |  |  |  | 42 |
| Balance at September 30, $2010$ |  | 28,624 | 7,403 | \$ | 925 | \$ | 50,638 | \$ | 68,257 | \$ | 2,496 |  | 150,940 |

See accompanying notes to unaudited consolidated financial statements.

Notes to Unaudited Consolidated Financial Statement

## 1. Basis of Presentation and Nature of Operations

The consolidated financial statements include the accounts of Farmers Capital Bank Corporation (the "Company" or "Parent Company"), a bank holding company, and its bank and nonbank subsidiaries. Bank subsidiaries include Farmers Bank \& Capital Trust Company ("Farmers Bank") in Frankfort, KY and its significant wholly-owned subsidiaries Leasing One Corporation ("Leasing One"), Farmers Capital Insurance Corporation ("Farmers Insurance"), and EG Properties, Inc. ("EG Properties"). Leasing One is a commercial leasing company in Frankfort, KY, Farmers Insurance is an insurance agency in Frankfort, KY, and EG Properties is involved in real estate management and liquidation for certain repossessed properties of Farmers Bank; First Citizens Bank in Elizabethtown, KY; United Bank \& Trust Company ("United Bank") in Versailles, KY and its wholly-owned subsidiary EGT Properties, Inc. EGT Properties is involved in real estate management and liquidation for certain repossessed properties of United Bank; and Citizens Bank of Northern Kentucky, Inc. in Newport, KY ("Citizens Northern") and its wholly-owned subsidiary ENKY Properties, Inc. ENKY Properties is involved in real estate management and liquidation for certain repossessed properties of Citizens Northern.

The Company has three active nonbank subsidiaries, FCB Services, Inc. ("FCB Services"), FFKT Insurance Services, Inc. ("FFKT Insurance"), and EKT Properties, Inc. ("EKT"). FCB Services is a data processing subsidiary located in Frankfort, KY that provides services to the Company's banks as well as unaffiliated entities. FFKT Insurance is a captive property and casualty insurance company insuring primarily deductible exposures and uncovered liability related to properties of the Company. EKT was created to manage and liquidate certain real estate properties repossessed by the Company. In addition, the Company has three subsidiaries organized as Delaware statutory trusts that are not consolidated into its financial statements. These trusts were formed for the purpose of issuing trust preferred securities.

The Company provides financial services at its 36 locations in 23 communities throughout Central and Northern Kentucky to individual, business, agriculture, government, and educational customers. Its primary deposit products are checking, savings, and term certificate accounts. Its primary lending products are residential mortgage, commercial lending, and installment loans. Substantially all loans and leases are secured by specific items of collateral including business assets, consumer assets, and commercial and residential real estate. Commercial loans and leases are expected to be repaid from cash flow from operations of businesses. Other services offered by the Company include, but are not limited to, cash management services, issuing letters of credit, safe deposit box rental, and providing funds transfer services. Other financial instruments, which potentially represent concentrations of credit risk, include deposit accounts in other financial institutions and federal funds sold.

Farmers Bank has served as the general depository for the Commonwealth of Kentucky for over 70 years and also provides investment and other services to the Commonwealth. The Company participated in the latest bidding process to continue providing banking services to the Commonwealth as its general depository. However, the Company learned in the first quarter of 2011 that the Commonwealth awarded its general depository services contract to a large multi-national bank. Farmers Bank held the previous contract which had an original termination date of June 30, 2011, but was extended through December 2011 whereby the Company continues to provide services and assistance during the transition process. The impact of not retaining the general depository services contract of the Commonwealth has not had a material impact on the Company's results of operations, overall liquidity, or net cash flows, although gross cash flows such as for cash on hand, deposits outstanding, and short-term borrowings have decreased.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the
reported amounts of revenues and expenses during the reporting period. Estimates used in the preparation of the financial statements are based on various factors including the current interest rate environment and the general strength of the local economy. Changes in the overall interest rate environment can significantly affect the Company's net interest income and the value of its recorded assets and liabilities. Actual results could differ from those estimates used in the preparation of the financial statements. The allowance for loan losses, carrying value of other real estate owned, actuarial assumptions used to calculate postretirement benefits, and the fair values of financial instruments are estimates that are particularly subject to change.

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The financial information presented as of any date other than December 31 has been prepared from the books and records without audit. The accompanying consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and do not include all of the information and the footnotes required by accounting principles generally accepted in the United States of America for complete statements. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of such financial statements, have been included. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. All significant intercompany transactions and balances are eliminated in consolidation.

For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

## 2. Reclassifications

Certain reclassifications have been made to the consolidated financial statements of prior periods to conform to the current period presentation. These reclassifications do not affect net income or total shareholders' equity as previously reported.

## 3. Recently Issued Accounting Standards

Accounting Standards Codification ("ASC") Topic 310, "Receivables". The Financial Accounting Standards Board ("FASB") issued new accounting guidance under Accounting Standards Update ("ASU") No. 2011-02 that clarifies which loan modifications constitute a troubled debt restructuring. The guidance is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a troubled debt restructuring, both for purposes of recording an impairment loss and for disclosure of troubled debt restructurings. In addition, this ASU ends the deferral of the activity-based disclosures about troubled debt restructurings included in ASU 2010-20.

In evaluating whether a restructuring constitutes a troubled debt restructuring, a creditor must separately determine that each of the following exist: (a) the restructuring constitutes a concession; and (b) the debtor is experiencing financial difficulties. The amendments to ASC Topic 310 clarify the guidance on a creditor's evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties.

The new guidance was effective for the Company for interim and annual periods beginning on or after June 15, 2011, and applies retrospectively to restructurings occurring on or after January 1, 2011. The Company adopted the new accounting guidance on July 1, 2011. There was no material impact on the Company's consolidated financial position or results of operations upon adoption.

ASC Topic 860, "Transfers and Servicing". The FASB issued ASU No. 2011-03 which is intended to improve financial reporting of repurchase agreements ("repos") and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity.

In typical repo transactions, an entity transfers financial assets to a counterparty in exchange for cash with an agreement for the counterparty to return the same or equivalent financial assets for a fixed price in the future. Topic 860 prescribes when an entity may or may not recognize a sale upon the transfer of financial assets subject to repo agreements. That determination is based, in part, on whether the entity has maintained effective control over the transferred financial assets.

The amendments to this Topic are intended to improve the accounting for these transactions by removing from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the
financial assets. The guidance in the ASU is effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. The Company does not expect the amendments to this Topic to have a material impact on its consolidated financial position or results of operations upon adoption.

ASC Topic 820, "Fair Value Measurements and Disclosures". The FASB issued ASU No. 2011-04 to provide converged guidance of the FASB and the International Accounting Standards Board (the "Boards") on fair value measurement. The new guidance reflects the collective efforts of the Boards which have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term "fair value." The Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") and International Financial Reporting Standards.

The amendments in this ASU are to be applied prospectively. For the Company, the amendments are effective during interim and annual periods beginning after December 15, 2011. Early application is not permitted. The Company does not expect the amendments to this Topic to have a material impact on its consolidated financial position or results of operations upon adoption.

ASC Topic 220, "Comprehensive Income". The FASB issued ASU No. 2011-05, which amends prior guidance by eliminating the option to present components of other comprehensive income in the statement of shareholders' equity. Instead, the new guidance requires entities to present all nonowner changes in shareholders' equity either as a single continuous statement of comprehensive income or as two separate, but consecutive statements. The amendments included in this ASU do not change which items must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income.

The amendments in this ASU are to be applied retrospectively. For the Company, the amendments are effective for interim and annual periods beginning after December 15, 2011. Early adoption is permitted. The Company does not expect the amendments to this Topic to have a material impact on its consolidated financial position or results of operations upon adoption.

## 4. Net Income (Loss) Per Common Share

Basic net income (loss) per common share is determined by dividing net income (loss) available to common shareholders by the weighted average total number of common shares issued and outstanding. Net income (loss) available to common shareholders represents net income (loss) adjusted for preferred stock dividends including dividends declared, accretion of discounts on preferred stock issuances, and cumulative dividends related to the current dividend period that have not been declared as of the end of the period.

Diluted net income (loss) per common share is determined by dividing net income (loss) available to common shareholders by the total weighted average number of common shares issued and outstanding plus amounts representing the dilutive effect of stock options outstanding and outstanding warrants. The effects of stock options and outstanding warrants are excluded from the computation of diluted earnings per common share in periods in which the effect would be antidilutive. Dilutive potential common shares are calculated using the treasury stock method.

Net income (loss) per common share computations were as follows for the three and nine months ended September 30, 2011 and 2010.

|  | Three Months Ended September 30, |  |  |  |  |  | Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands, except per share data) |  |  |  |  |  |  |  |  |  |  | 2010 |
| Net income, basic and diluted | \$ | 272 |  | \$ | 1,255 |  | \$ | 1,486 |  | \$ | 6,041 |
| Preferred stock dividends and discount accretion |  | (474 | ) |  | (469 |  |  | (1,419 |  |  | (1,401 |

Net (loss) income available to common shareholders, basic and diluted
\$ (202 ) \$ 786
\$ 67
67 \$ 4,640
Average common shares outstanding, basic and diluted

| 7,427 | 7,393 | 7,420 |  |
| :--- | :--- | :--- | :--- |

Net (loss) income per common share, basic and diluted
\$ (. 03
) $\$ .11$ \$ . 01 \$ . 63

For the three and nine months ended September 30, 2011, options to purchase 24,049 common shares were excluded from the computation of net (loss) income per common share and options to purchase 28,049 common shares were excluded for the three and nine months ended September 30, 2010 because they were antidilutive. There were 223,992 potential common shares associated with a warrant issued to the U.S. Treasury that were excluded from the computation of net (loss) income per common share for each of the periods presented because they were antidilutive.

## 5. Fair Value Measurements

ASC Topic 820, "Fair Value Measurements and Disclosures", defines fair value, establishes a framework for measuring fair value, and sets forth disclosures about fair value measurements. ASC Topic 825, "Financial Instruments", allows entities to choose to measure certain financial assets and liabilities at fair value. The Company has not elected the fair value option for any of its financial assets or liabilities.

ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. It also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. This Topic describes three levels of inputs that may be used to measure fair value:

Level Quoted prices for identical assets or liabilities in active markets that the entity has the ability to access at the 1: measurement date.

Level Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or 2: liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that 3: market participants would use in pricing the asset or liability.

Following is a description of the valuation method used for instruments measured at fair value on a recurring basis. For this disclosure, the Company only has available for sale investment securities that meet the requirement.

Available for sale investment securities
Valued primarily by independent third party pricing services under the market valuation approach that include, but not limited to, the following inputs:
$\bullet$ U.S. Treasury securities are priced using dealer quotes from active market makers and real-time trading systems.

- Marketable equity securities are priced utilizing real-time data feeds from active market exchanges for identical securities.
- Government-sponsored agency debt securities, obligations of states and political subdivisions, mortgage-backed securities, corporate bonds, and other similar investment securities are priced with available market information through processes using benchmark yields, matrix pricing, prepayment speeds, cash flows, live trading data, and market spreads sourced from new issues, dealer quotes, and trade prices, among others sources.

Available for sale investment securities are the Company's only balance sheet item that meets the disclosure requirements for instruments measured at fair value on a recurring basis. Disclosures as of September 30, 2011 and December 31, 2010 are as follows:

| (In thousands) |  | Fair Value Measurements Using |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in | Significant |  |
|  | Fair Value | Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant <br> Unobservable Inputs <br> (Level 3) |
| September 30, 2011 |  |  |  |  |
| U.S. Treasury securities | \$49 | \$49 |  |  |
| Obligations of U.S. |  |  |  |  |
| Obligations of states and political subdivisions | 72,053 |  | 72,053 |  |
| Mortgage-backed securities residential | 406,826 |  | 406,826 |  |
| Mortgage-backed securities commercial | 221 |  | 221 |  |
| Money market mutual funds | 299 | 299 |  |  |
| Corporate debt securities | 6,455 |  | 6,455 |  |
| Equity securities | 399 | 399 |  |  |
| Total | \$585,499 | \$747 | \$584,752 | \$ 0 |


|  | Fair Value Measurements Using |  |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | Quoted Prices |  |  |
|  | in | Significant |  |
| Available For Sale Investment | Active Markets | Other |  |
| Securities | for Identical | Observable | Significant |
| Fair Value | Assets | Inputs | Unobservable Inputs |
|  | Level 1) | (Level 2) | (Level 3) |

December 31, 2010

| U.S. Treasury securities | \$ 1,044 | \$ 1,044 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. government-sponsored entities | 41,613 |  | \$41,613 |  |
| Obligations of states and political subdivisions | 74,799 |  | 74,799 |  |
| Mortgage-backed securities - residential | 319,930 |  | 319,930 |  |
| Money market mutual funds | 145 | 145 |  |  |
| Corporate debt securities | 6,606 |  | 6,606 |  |
| Equity securities | 45 | 45 |  |  |
| Total | \$444,182 | \$ 1,234 | \$442,948 | \$ 0 |

The Company is required to measure and disclose certain other assets and liabilities at fair value on a nonrecurring basis in periods following their initial recognition. The Company's disclosure about assets and liabilities measured at fair value on a nonrecurring basis consists of impaired loans and other real estate owned ("OREO"). The carrying value of these assets are adjusted to fair value on a nonrecurring basis through impairment charges as described more fully below.

Impairment charges on loans are recorded by either an increase to the provision for loan losses and related allowance or by direct loan charge-offs. The fair value of impaired loans with specific allocations of the allowance for loan losses is measured based on recent appraisals of the underlying collateral. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Appraisers take absorption rates into consideration and adjustments are routinely made in the appraisal process to identify differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Impaired loans were $\$ 151$ million and $\$ 130$ million at September 30, 2011 and year-end 2010, respectively. The amount of impaired loans at September 30, 2011 includes $\$ 25.5$ million that were adjusted downward to their estimated fair value of $\$ 22.1$ million during the first nine months of 2011 . Impaired loans at September 30, 2010 include $\$ 16.2$ million that were adjusted downward to their estimated fair value of $\$ 15.3$ million during the first nine months of 2010. Impairment charges for the three and nine months ended September 30, 2011 include $\$ 351$ thousand and $\$ 3.5$ million, respectively, related to impaired loans. For the three and nine months ended September 30, 2010, impairment charges included $\$ 370$ thousand and $\$ 2.1$ million, respectively, related to impaired loans.

OREO includes properties acquired by the Company through actual loan foreclosures and is carried at fair value less estimated costs to sell. Fair value of OREO at acquisition is generally based on third party appraisals of the property that includes comparable sales data and is considered as Level 3 inputs. The carrying value of each OREO property is updated at least annually and more frequently when market conditions significantly impact the value of the property. If the carrying amount of the OREO exceeds fair value less estimated costs to sell, an impairment loss is recorded through expense.

At September 30, 2011 and December 31, 2010, OREO was $\$ 36.0$ million and $\$ 30.5$ million, respectively. OREO at September 30, 2011 includes $\$ 20.9$ million that was written down to its estimated fair value of $\$ 16.2$ million in the current year, resulting in an impairment charge of $\$ 4.8$ million included in earnings. OREO at September 30, 2010 includes $\$ 21.8$ million that was written down to its estimated fair value of $\$ 18.6$ million in the first nine months of 2010, resulting in an impairment charge of $\$ 3.1$ million. In addition to the impairment charges on OREO measured at fair value on a nonrecurring basis, the Company had a $\$ 72$ thousand net gain on the sale of OREO for the three months ended September 30, 2011. For the nine months ended September 30, 2011, the Company had a net loss from the sale of OREO of $\$ 355$ thousand. The Company had a net loss on the sale or OREO of $\$ 188$ thousand and $\$ 746$ thousand, respectively, for the three and nine months ended September 30, 2010.

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The following tables represent the carrying amount of assets measured at fair value on a nonrecurring basis and still held by the Company as of the dates indicated. The amounts in the tables only represent assets whose carrying amount has been adjusted by impairment charges to their estimated fair value subsequent to initial recognition in a manner as described above; therefore, these amounts will differ from the total amounts outstanding. Impaired loan amounts in the tables below exclude restructured loans since they are measured based on present value techniques, which are outside the scope of the fair value reporting framework.

| (In thousands)Description |  | Fair Value Measurements Using |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | $\begin{aligned} & \text { Significant } \\ & \text { Other } \\ & \text { Observable } \\ & \text { Inputs } \\ & \text { (Level 2) } \end{aligned}$ | Significant Unobservable Inputs (Level 3) |
| September 30, 2011 |  |  |  |  |
| Real estate-construction and land development | \$ 11,535 |  |  | \$11,535 |
| Real estate mortgage-residential | 10,915 |  |  | 10,915 |
| Real estate mortgage-farmland and other commercial enterprises | 11,887 |  |  | 11,887 |
| Commercial and industrial | 277 |  |  | 277 |
| Commercial-other | 549 |  |  | 549 |
| Consumer-secured | 18 |  |  | 18 |
| Total-Impaired Loans | \$35,181 |  |  | \$35,181 |
| OREO |  |  |  |  |
| Real estate-construction and land development | \$9,664 |  |  | \$9,664 |
| Real estate mortgage-residential | 1,915 |  |  | 1,915 |
| Real estate mortgage-farmland and other commercial enterprises | 4,579 |  |  | 4,579 |
| Total-OREO | \$16,158 |  |  | \$ 16,158 |



| Commercial and industrial | 133 |  | 133 |  |
| :--- | :--- | :--- | :--- | :--- |
| Consumer-secured   <br> Total-Impaired Loans $\$$ 38 <br>  32,451  <br> OREO  $\$ 8$ <br> Real estate-construction and land <br> development $\$$ 12,381 | 32,451 |  |  |  |
| Real estate mortgage-residential <br> Real estate mortgage-farmland and <br> other commercial enterprises | 630 | $\$$ | 12,381 |  |
| Total-OREO | $\$$ | 15,810 | $\$$ | 630 |

14

The following table represents impairment charges recorded in earnings for the periods indicated on assets measured at fair value on a nonrecurring basis and still held at September 30, 2011 and 2010.

| (In thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impairment charges: |  |  |  |  |  |  |  |  |  |
| Impaired loans | \$ | 351 | \$ | 370 | 3,460 |  |  | 2,063 |  |
| OREO |  | 3,364 |  | 1,648 | 4,783 |  |  | 3,149 |  |
| Total | \$ | 3,715 | \$ | 2,018 | 8,243 |  | \$ | 5,212 |  |

Fair Value of Financial Instruments

The table that follows represents the estimated fair values of the Company's financial instruments made in accordance with the requirements of ASC 825, "Financial Instruments". ASC 825 requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet for which it is practicable to estimate that value. The estimated fair value amounts have been determined by the Company using available market information and present value or other valuation techniques. These derived fair values are subjective in nature, involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. ASC 825 excludes certain financial instruments and all nonfinancial instruments from the disclosure requirements. Accordingly, the aggregate fair value amounts presented are not intended to represent the underlying value of the Company.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments.
Cash and Cash Equivalents, Accrued Interest Receivable, and Accrued Interest Payable
The carrying amount is a reasonable estimate of fair value.
Investment Securities Available for Sale
Available for sale investment securities are measured and carried at fair value on a recurring basis. Additional information about the methods and assumption used to estimate fair value of available for sale investment securities is described above.

Investment Securities Held to Maturity
Fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

FHLB and Similar Stock
Due to restrictions placed on its transferability, it is not practicable to determine fair value.
Loans
The fair value of loans is estimated by discounting the future cash flows using current discount rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

## Deposit Liabilities

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date and fair value approximates carrying value. The fair value of fixed maturity certificates of deposit is estimated by discounting the future cash flows using the rates currently offered for certificates of deposit with similar remaining maturities.

Federal Funds Purchased and other Short-term Borrowings
The carrying amount is the estimated fair value for these borrowings that reprice frequently in the near term.

15

Securities Sold Under Agreements to Repurchase, Subordinated Notes Payable, and Other Long-term Borrowings The fair value of these borrowings is estimated based on rates currently available for debt with similar terms and remaining maturities.

Commitments to Extend Credit and Standby Letters of Credit
Pricing of these financial instruments is based on the credit quality and relationship, fees, interest rates, probability of funding, compensating balance, and other covenants or requirements. Loan commitments generally have fixed expiration dates, variable interest rates and contain termination and other clauses that provide for relief from funding in the event there is a significant deterioration in the credit quality of the customer. Many loan commitments are expected to, and typically do, expire without being drawn upon. The rates and terms of the Company's commitments to lend and standby letters of credit are competitive with others in the various markets in which the Company operates. There are no unamortized fees relating to these financial instruments, as such the carrying value and fair value are both zero.

The carrying amounts and estimated fair values of the Company's financial instruments are as follows for the periods indicated.

| (In thousands) | Septemb Carrying <br> Amount | $\begin{array}{r} \text { r 30, } 2011 \begin{array}{r} \text { Fair } \\ \text { Value } \end{array} \end{array}$ | Decembe Carrying <br> Amount | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ 101,402 | \$ 101,402 | \$182,056 | \$182,056 |
| Investment securities: |  |  |  |  |
| Available for sale | 585,499 | 585,499 | 444,182 | 444,182 |
| Held to maturity | 930 | 1,001 | 930 | 844 |
| FHLB and similar stock | 9,515 | N/A | 9,515 | N/A |
| Loans, net | 1,070,227 | 1,066,951 | 1,164,056 | 1,157,606 |
| Accrued interest receivable | 6,652 | 6,652 | 7,258 | 7,258 |
| Liabilities |  |  |  |  |
| Deposits | 1,447,073 | 1,452,930 | 1,463,572 | 1,470,277 |
| Federal funds purchased and other short-term borrowings | 30,723 | 30,723 | 47,409 | 47,409 |
| Securities sold under agreements to repurchase and other long-term borrowings | 195,798 | 218,498 | 203,239 | 219,709 |
| Subordinated notes payable to unconsolidated trusts | 48,970 | 21,295 | 48,970 | 27,234 |
| Accrued interest payable | 2,514 | 2,514 | 2,811 | 2,811 |

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## 6. Investment Securities

The following table summarizes the amortized costs and estimated fair value of the securities portfolio at September 30, 2011 and December 31, 2010. The summary is divided into available for sale and held to maturity investment securities.


|  | Amortized | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses |
| :--- | :--- | :---: | :--- | Fair Value

The amortized cost and estimated fair value of the securities portfolio at September 30, 2011, by contractual maturity, are detailed below. The summary is divided into available for sale and held to maturity securities. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Equity securities in the available for sale portfolio consist of investments attributed to the Company's captive insurance subsidiary. These securities have no stated maturity and are not included in the maturity schedule that follows. Mortgage-backed securities are stated separately due to the nature of payment and prepayment characteristics of these securities, as principal is not due at a single date.

|  | Available For Sale |  |  | Held To Maturity |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Amortized | Estimated | Amortized | Estimated |  |  |
| September 30, 2011 (In thousands) | Cost | Fair Value | Cost | Fair Value |  |
| Due in one year or less | $\$ 11,365$ | $\$ 11,330$ |  |  |  |
| Due after one year through five years | 88,759 | 89,177 |  |  |  |
| Due after five years through ten years | 56,509 | 58,501 |  |  |  |
| Due after ten years | 19,608 | 19,045 | $\$ 930$ | $\$ 1,001$ |  |
| Mortgage-backed securities | 396,377 | 407,047 |  | $\$ 1,001$ |  |

Gross realized gains and losses on the sale of available for sale investment securities were as follows:

| (In thousands) | Three Months Ended September 30, |  |  |  | $\begin{aligned} & \text { Nine Months Ended } \\ & \text { September 30, } \\ & 2011 \end{aligned}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross realized gains | \$ | 400 | \$ | 3,910 | \$ | 1,226 | \$ | 9,163 |
| Gross realized losses |  | 14 |  | 2 |  | 17 |  | 276 |
| Net realized gains | \$ | 386 | \$ | 3,908 | \$ | 1,209 | \$ | 8,887 |
| Income tax provision related to net realized gains | \$ | 135 | \$ | 1,368 | \$ | 423 | \$ | 3,110 |
| Proceeds from sales and calls of available for sale investment securities | \$ | 129,434 | \$ | 224,073 | \$ | 254,669 | \$ | 465,798 |

Investment securities with unrealized losses at September 30, 2011 and December 31, 2010 not recognized in income are presented in the tables below. The tables segregate investment securities that have been in a continuous unrealized loss position for less than twelve months from those that have been in a continuous unrealized loss position for twelve months or more. The tables also include the fair value of the related securities.

Less than 12 Months 12 Months or More Total

| September 30, 2011 (In thousands) |  | Fair Value | Unrealized Losses |  | FairValue |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. government-sponsored entities | \$ | 22,638 | \$ | 24 |  |  |  |  | \$ | 22,638 | \$ | 24 |
| Obligations of states and political subdivisions |  | 3,146 |  | 36 | \$ | 7,345 | \$ | 104 |  | 10,491 |  | 140 |
| Mortgage-backed securities - residential |  | 66,061 |  | 359 |  |  |  |  |  | 66,061 |  | 359 |
| Corporate debt securities |  |  |  |  |  | 4,652 |  | 1,181 |  | 4,652 |  | 1,181 |
| Total | \$ | 91,845 | \$ | 419 | \$ | 11,997 | \$ | 1,285 | \$ | 103,842 | \$ | 1,704 |


| December 31, 2010 (In thousands) |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |  | nealized Losses |  | Fair |  | nrealized <br> Losses |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |  | realized Losses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. government-sponsored entities | \$ | 32,000 | \$ | 548 |  |  |  |  | \$ | 32,000 | \$ | 548 |
| Obligations of states and political subdivisions |  | 22,517 |  | 1,028 | \$ | 5,733 | \$ | 186 |  | 28,250 |  | 1,214 |
| Mortgage-backed securities - residential |  | 165,426 |  | 2,396 |  |  |  |  |  | 165,426 |  | 2,396 |
| Corporate debt securities |  |  |  |  |  | 4,989 |  | 835 |  | 4,989 |  | 835 |
| Total | \$ | 219,943 | \$ | 3,972 | \$ | 10,722 | \$ | 1,021 | \$ | 230,665 |  | 4,993 |

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Unrealized losses included in the tables above have not been recognized in income since they have been identified as temporary. The Company evaluates investment securities for other-than-temporary impairment ("OTTI") at least quarterly, and more frequently when economic or market conditions warrant. Many factors are considered, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was effected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an OTTI charge exists involves a high degree of subjectivity and judgment and is based on the information available to the Company at a point in time.

At September 30, 2011, the Company's investment securities portfolio had gross unrealized losses of $\$ 1.7$ million, a decrease of $\$ 3.3$ million or $65.9 \%$ compared to year-end 2010. Of the total gross unrealized losses at September 30, 2011, $\$ 1.3$ million or $75.4 \%$ relate to investments that have been in a continuous loss position for 12 months or more. Unrealized losses on corporate debt securities make up $\$ 1.2$ million of the total unrealized loss on investment securities in a continuous loss position of 12 months or more.

Corporate debt securities in the Company's investment securities portfolio at September 30, 2011 consist primarily of single-issuer trust preferred capital securities issued by a national and global financial services firm. Each of these securities is currently performing and the issuer of these securities continues to be rated as investment grade by major rating agencies. The unrealized loss on corporate debt securities is primarily attributed to the general decline in financial markets and illiquidity events that began in 2008 and is not due to adverse changes in the expected cash flows of the individual securities. Overall market declines, particularly of banking and financial institutions, are a result of significant stress throughout the regional and national economy that began during 2008 which has not fully stabilized. The first six months of 2011 showed overall improvement in the financial institution sector debt markets, with continued price appreciation in the Company's corporate debt investment. However, increased volatility occurred during the third quarter of 2011 that resulted in price depreciation associated with continuing domestic and global economic pressures.

The Company attributes the unrealized losses in other sectors of its investment securities portfolio to changes in market interest rates. In general, market rates for these securities exceed the yield available at the time many of the securities in the portfolio were purchased. The Company does not expect to incur a loss on these securities unless they are sold prior to maturity. The Company's current intent is to hold these securities until recovery.

Investment securities with unrealized losses at September 30, 2011 are performing according to their contractual terms. The Company does not have the intent to sell these securities and likely will not be required to sell these securities before their anticipated recovery. The Company does not consider any of the securities to be impaired due to reasons of credit quality or other factors.

Investment securities with a carrying value of $\$ 333$ million and $\$ 301$ million at September 30, 2011 and December 31, 2010, respectively, were pledged to secure public and trust deposits, repurchase agreements, and for other purposes.

## 7. Loans and Allowance for Loan Losses

Major classifications of loans outstanding are summarized in the following table.

| (In thousands) | September 30, 2011 |  |  | December 31, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Real Estate: |  |  |  |  |
| Real estate - construction and land development | \$ | 132,481 |  | 154,208 |
| Real estate - residential |  | 446,268 |  | 469,273 |
| Real estate mortgage - farmland and other commercial enterprises |  | 394,140 |  | 416,904 |
| Commercial: |  |  |  |  |
| Commercial and industrial |  | 51,067 |  | 57,029 |
| States and political subdivisions |  | 24,146 |  | 26,302 |
| Lease financing |  | 9,247 |  | 16,187 |
| Other |  | 22,362 |  | 25,628 |
| Consumer: |  |  |  |  |
| Secured |  | 14,432 |  | 22,607 |
| Unsecured |  | 7,523 |  | 5,925 |
| Total loans |  | 1,101,666 |  | 1,194,063 |
| Less unearned income |  | (567 | ) | (1,223 |
| Total loans, net of unearned income | \$ | 1,101,099 |  | 1,192,840 |

Activity in the allowance for loan losses was as follows for the periods indicated.

| (In thousands) | Real Estate | Commercial | Consumer |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2011 |  |  |  |  |  |
| Balance, beginning of period | $\$ 25,432$ | $\$ 3,369$ | $\$ 937$ | $\$ 29,738$ |  |
| Provision for loan losses | 3,742 | $(775$ | $)$ | 265 | 3,232 |
| Recoveries | 105 | 622 | 90 | 817 |  |
| Loans charged off | $(2,614$ | $)$ | $(114$ | $)$ | $(187$ |
| Balance, end of period | $\$ 26,665$ | $\$ 3,102$ | $\$ 1,105$ | $(2,915$ | $\$ 30,872$ |
|  |  |  |  |  |  |
| Nine months ended September 30, 2011 |  |  |  |  |  |
| Balance, beginning of period | $\$ 24,527$ | $\$ 3,260$ | $\$ 997$ | $\$ 28,784$ |  |
| Provision for loan losses | 10,367 | $(517$ | $)$ | 351 | 10,201 |
| Recoveries | 188 | 702 | 217 | 1,107 |  |
| Loans charged off | $(8,417$ | $)$ | $(343$ | $)$ | $(460$ |
| Balance, end of period | $\$ 26,665$ | $\$ 3,102$ | $\$ 1,105$ | $\$ 30,872$ |  |


|  | Three Months <br> Ended <br> September 30, <br> 2010 | Nine Months <br> Ended <br> September 30, <br> 2010 |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | $\$$ | 25,824 | $\$$ |
|  | 23,364 |  |  |
| Balance, beginning of period | 6,244 | 13,660 |  |
| Provision for loan losses | 140 | 453 |  |
| Recoveries |  |  |  |

$\left.\begin{array}{lllll}\text { Loans charged off } & & (4,414 & & (9,683 \\ \text { Balance, end of period } & \$ \quad 27,794 & \$ & 27,794\end{array}\right)$

20

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The following table presents individually impaired loans by class of loans for the dates indicated. The recorded investment column in the tables below excludes immaterial amounts attributed to net deferred loan costs.

| September 30, 2011 (In thousands) | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Allowance for Loan Losses Allocated |
| :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance recorded: Real Estate |  |  |  |
| Real estate - construction and land development | \$21,845 | \$21,783 |  |
| Real estate mortgage - residential | 20,986 | 20,897 |  |
| Real estate mortgage - farmland and other commercial enterprises | 44,029 | 43,706 |  |
| Commercial |  |  |  |
| Commercial and industrial | 3,364 | 3,363 |  |
| Total | \$90,224 | \$89,749 |  |
| Impaired loans with an allowance recorded: |  |  |  |
| Real Estate |  |  |  |
| Real estate - construction and land development | \$26,146 | \$26,003 | \$3,041 |
| Real estate mortgage - residential | 16,252 | 16,201 | 1,317 |
| Real estate mortgage - farmland and other commercial enterprises | 17,455 | 17,420 | 1,226 |
| Commercial |  |  |  |
| Commercial and industrial | 442 | 439 | 162 |
| Other | 671 | 671 | 122 |
| Consumer |  |  |  |
| Secured | 79 | 78 | 60 |
| Total | \$61,045 | \$60,812 | \$5,928 |


| December 31, 2010 (In thousands) | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Allowance for Loan Losses Allocated |
| :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance recorded: |  |  |  |
| Real Estate |  |  |  |
| Real estate - construction and land development | \$27,350 | \$27,298 |  |
| Real estate mortgage - residential | 13,103 | 13,059 |  |
| Real estate mortgage - farmland and other commercial enterprises | 17,895 | 17,864 |  |
| Commercial |  |  |  |
| Commercial and industrial | 14 | 14 |  |
| Total | \$58,362 | \$58,235 |  |
|  |  |  |  |
| Impaired loans with an allowance recorded: |  |  |  |
| Real Estate |  |  |  |
| Real estate - construction and land development | \$31,529 | \$31,452 | \$2,793 |
| Real estate mortgage - residential | 20,147 | 19,986 | 2,051 |
| Real estate mortgage - farmland and other commercial enterprises | 19,897 | 19,810 | 824 |
| Commercial |  |  |  |


| Commercial and industrial | 447 | 444 | 310 |
| :--- | :---: | :---: | :---: |
| Consumer |  |  |  |
| Secured | 93 | 93 | 55 |
| Total | $\$ 72,113$ | $\$ 71,785$ | $\$ 6,033$ |

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$\left.\begin{array}{l|cc:c} & \begin{array}{c}\text { Three Months } \\ \text { Ended }\end{array} & \begin{array}{c}\text { Nine Months } \\ \text { Ended }\end{array} \\ \text { September 30, }\end{array}\right)$

For the year ended December 31, 2010, the average of individually impaired loans was $\$ 120$ million. Interest income recognized on impaired loans for 2010 was $\$ 4.0$ million and cash-basis interest income recognized was $\$ 3.9$ million. Amounts for 2010 do not include the same level of detail as presented in the table above since expanded disclosure requirements did not take effect until 2011.

The following tables present the balance of the allowance for loan losses and the recorded investment in loans by portfolio segment based on the impairment method as of September 30, 2011 and December 31, 2010. Loan amounts in the tables below exclude immaterial amounts attributed to accrued interest receivable.

| September 30, 2011 (In thousands) | Real Estate | Commercial | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: |
| Allowance for Loan Losses |  |  |  |  |
| Ending allowance balance attributable to loans: |  |  |  |  |
| Individually evaluated for impairment | \$5,584 | \$284 | \$60 | \$5,928 |
| Collectively evaluated for impairment | 21,306 | 2,807 | 831 | 24,944 |
| Total ending allowance balance | \$26,890 | \$3,091 | \$891 | \$30,872 |
| Loans |  |  |  |  |
| Loans individually evaluated for impairment | \$146,010 | \$4,473 | \$78 | \$ 150,561 |
| Loans collectively evaluated for impairment | 826,879 | 101,782 | 21,877 | 950,538 |
| Total ending loan balance, net of unearned income | \$972,889 | \$106,255 | \$21,955 | \$ 1,101,099 |

December 31, 2010 (In thousands) Real Estate Commercial Consumer Total

Allowance for Loan Losses
Ending allowance balance attributable to loans:

| Individually evaluated for impairment | $\$ 5,668$ | $\$ 310$ | $\$ 55$ | $\$ 6,033$ |
| :--- | :---: | :---: | :---: | :---: |
| Collectively evaluated for impairment | 18,859 | 2,950 | 942 | 22,751 |
| Total ending allowance balance | $\$ 24,527$ | $\$ 3,260$ | $\$ 997$ | $\$ 28,784$ |
| Loans |  |  |  |  |
| Loans individually evaluated for impairment | $\$ 129,469$ | $\$ 458$ | $\$ 93$ | $\$ 130,020$ |
| Loans collectively evaluated for impairment <br> Total ending loan balance, net of unearned <br> income | 910,916 | 123,465 | 28,439 | $1,062,820$ |

The following tables present the recorded investment in nonperforming loans by class of loans as of September 30, 2011 and December 31, 2010. The tables below exclude immaterial amounts attributed to net deferred loan costs and accrued interest receivable.

|  |  | Loans Past <br> Due 90 Days <br> or More and |
| :--- | :---: | :---: | :---: |
| Still Accruing |  |  |

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| Commercial and industrial | 427 |  |
| :--- | :---: | :---: |
| Lease financing | 163 |  |
| Other | 691 |  |
| Consumer: | 55 |  |
| Secured | 4 |  |
| Unsecured | $\$ 60,322$ | $\$ 28,742$ |

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|  |  | Loans Past <br> Due 90 Days <br> or More and |  |
| :--- | :---: | :---: | :---: |
| December 31, 2010 (In thousands) | Nonaccrual | Restructured <br> Loans <br> Real Estate: | $\$ 35,893$ |

The Company has allocated $\$ 3.5$ million of specific reserves to customers whose loan terms have been modified in troubled debt restructurings as of September 30, 2011. The Company has committed to lend additional amounts totaling up to $\$ 8$ thousand to customers with outstanding loans that are classified as troubled debt restructurings.

During the nine months ending September 30, 2011, the terms of three loans were modified as troubled debt restructurings. The modification of the terms of such loans included one forbearance arrangement to reduce a customer's monthly principal and interest payment for a period of six months and two arrangements to adjust the stated interest rate of the loans to a below market rate for new debt with similar risk. The rate on one of these two loans was reduced to $4 \%$ from $6 \%$. The rate on the other loan was increased to $5 \%$ from $4 \%$, but was still considered below the market rate for new debt with similar risk characteristics.

The following table presents loans by class modified as troubled debt restructurings that occurred during the nine months ending September 30, 2011. There were no such modifications for the three months ending September 30, 2011

| (Dollars in thousands) | Number of | Pre-Modification Outstanding Recorded | Post-Modification <br> Outstanding <br> Recorded |
| :---: | :---: | :---: | :---: |
| Troubled Debt Restructurings: | Loans | Investment | Investment |
| Nine months ending September 30, 2011 |  |  |  |
| Real Estate: |  |  |  |
| Real estate - construction and land development | 1 | \$ 159 | \$ 159 |
| Real estate mortgage - residential | 2 | 940 | 940 |
| Total | 3 | \$ 1,099 | \$ 1,099 |

The troubled debt restructurings identified above increased the allowance for loan losses by $\$ 127$ thousand. There were no charge-offs related to these loans during the first nine months of 2011.

During the nine months ending September 30, 2011, the Company had one restructured credit for which there was a payment default within twelve months following the modification. This credit represents a real estate construction and
land development project with an outstanding balance of $\$ 2.9$ million at September 30, 2011. This credit has a specific reserve allocation of $\$ 68$ thousand at September 30, 2011 and related charge-offs were recorded during 2011 in the amount of \$232 thousand.

The tables below present an age analysis of past due loans 30 days or more by class of loans as of September 30, 2011 and December 31, 2010. Past due loans that are also classified as nonaccrual are included in their respective past due category. The tables below exclude immaterial amounts attributed to net deferred loan costs and accrued interest receivable.



The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends and conditions. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes large-balance loans and non-homogeneous loans, such as commercial real estate and certain residential real estate loans. Loan rating grades, as described further below, are assigned based on a continuous process. The amount and adequacy of the allowance for loan loss is determined on a quarterly basis. The Company uses the following definitions for its risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the borrower's repayment ability, weaken the collateral or inadequately protect the Company's credit position at some future date. These credits pose elevated risk, but their weaknesses do not yet justify a substandard classification.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent of those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above which are analyzed individually as part of the above described process are considered to be pass rated loans. Based on the most recent analysis performed, the risk category of loans by class of loans is as follows for the dates indicated. Each of the following tables exclude immaterial amounts attributed to accrued interest receivable.



The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the consumer loans outstanding based on payment activity as of September 30, 2011 and December 31, 2010.

September 30, 2011
Consumer
(In thousands)
Credit risk profile based on payment activity:
Performing

| Performing | $\$ 14,377$ | $\$ 7,491$ | $\$ 22,498$ | $\$ 5,915$ |
| :--- | :---: | :---: | :---: | :---: |
| Nonperforming | 55 | 32 | 109 | 10 |
| Total | $\$ 14,432$ | $\$ 7,523$ | $\$ 22,607$ | $\$ 5,925$ |

## 8. Other Real Estate Owned

OREO was as follows as of the date indicated.

| (In thousands) |  | September $\begin{array}{r} 30, \\ 2011 \end{array}$ |  | December $31,$ $2010$ |
| :---: | :---: | :---: | :---: | :---: |
| Construction and land development | \$ | 24,030 | \$ | 18,016 |
| Residential real estate |  | 4,863 |  | 3,203 |
| Farmland and other commercial enterprises |  | 7,100 |  | 9,326 |
| Total | \$ | 35,993 | \$ | 30,545 |

OREO activity for the nine months ended September 30, 2011 and 2010 was as follows:

| Nine months ended September 30, (In thousands) | 2011 |  |  | 2010 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Beginning balance | \$ | 30,545 | \$ | 31,232 |
| Transfers from loans |  | 18,449 |  | 14,790 |
| Proceeds from sales |  | (7,738 |  | (12,774 ) |
| Loss on sales |  | (298 |  | (746 |
| Write downs and other decreases, net |  | (4,965 |  | (3,480 ) |
| Ending balance | \$ | 35,993 | \$ | 29,022 |

## 9. Regulatory Matters

The Company and its subsidiary banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements will initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's
financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the banks must meet specific capital guidelines that involve quantitative measures of the banks’ assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company and its subsidiary banks' capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The regulatory ratios of the consolidated Company and its subsidiary banks were as follows for the dates indicated.

|  | September 30, 2011 |  |  | December 31, 2010 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tier 1 | Total |  | Tier 1 | Total |  |
|  | Risk-based | Risk-based | Tier 1 | Risk-based | Risk-based | Tier 1 |
|  | Capital1 | Capital1 | Leverage2 | Capital1 | Capital1 | Leverage2 |
| Consolidated | $16.54 \%$ | $17.81 \%$ | $9.98 \%$ | $15.35 \%$ | $16.61 \%$ | $9.39 \%$ |
| Farmers Bank | 17.01 | 18.28 | 9.34 | 15.59 | 16.86 | 8.55 |
| First Citizens Bank | 13.78 | 14.65 | 9.01 | 12.76 | 13.50 | 8.46 |
| United Bank | 14.09 | 15.37 | 8.93 | 12.91 | 14.18 | 8.24 |
| Citizens Northern | 12.20 | 13.45 | 8.40 | 11.42 | 12.68 | 8.04 |

1Tier 1 Risk-based and Total Risk-based Capital ratios are computed by dividing a bank's Tier 1 or Total Capital, as defined by regulation, by a risk-weighted sum of the bank's assets, with the risk weighting determined by general standards established by regulation. The safest assets (e.g., government obligations) are assigned a weighting of $0 \%$ with riskier assets receiving higher ratings (e.g., ordinary commercial loans are assigned a weighting of $100 \%$ ).

2 Tier 1 Leverage ratio is computed by dividing a bank's Tier 1 Capital by its total quarterly average assets, as defined by regulation.

## Summary of Regulatory Agreements

Below is a summary of the regulatory agreements that the Parent Company and three of its subsidiary banks have entered into with their primary regulators. For a more complete discussion and additional information regarding these regulatory actions, please refer to the section captioned "Capital Resources" under Item 7 "Management's Discussion and Analysis of Financial Condition and Result of Operations" of the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

## Parent Company

Primarily due to the regulatory actions and capital requirements at three of the Company's subsidiary banks (as discussed below), the Federal Reserve Bank of St. Louis ("FRB St. Louis") and Kentucky Department of Financial Institutions ("KDFI") have entered into a Memorandum of Understanding ("Memorandum") with the Company. Pursuant to the Memorandum, the Company agreed that it would develop an acceptable capital plan to ensure that the consolidated organization remains well-capitalized and each of its subsidiary banks meet the capital requirements imposed by their regulator as summarized below.

The Company also agreed to reduce its common stock dividend from $\$ .25$ per share down to $\$ .10$ per share during the fourth quarter of 2009 and to not make interest payments on the Company's trust preferred securities or dividends on its common or preferred stock without prior approval from FRB St. Louis and KDFI. Representatives of the FRB St. Louis and KDFI have indicated that any such approval for the payment of dividends will be predicated on a demonstration of adequate, normalized earnings on the part of the Company's subsidiaries sufficient to support quarterly payments on the Company's trust preferred securities and quarterly dividends on the Company's common and preferred stock. While both regulatory agencies have granted approval of all subsequent quarterly Company requests to make interest payments on its trust preferred securities and dividends on its preferred stock, the Company has not (based on the assessment by Company management of both the Company's capital position and the earnings of its subsidiaries) sought regulatory approval for the payment of common stock dividends since the fourth quarter of 2009. Moreover, the Company will not pay any such dividends on its common stock in any subsequent quarter until the regulator's assessment of the earnings of the Company's subsidiaries, and the Company's assessment of its capital position, both yield the conclusion that the payment of a Company common stock dividend is warranted.

Other components in the regulatory order for the parent company include requesting and receiving regulatory approval for the payment of new salaries/bonuses or other compensation to insiders; assisting its subsidiary banks in addressing weaknesses identified in their reports of examinations; providing periodic reports detailing how it will meet its debt service obligations; and providing progress reports with its compliance with the regulatory Memorandum.

## Farmers Bank

Farmers Bank was the subject of a regularly scheduled examination by the KDFI which was conducted in mid-September 2009. As a result of this examination, the KDFI and FRB St. Louis entered into a Memorandum with Farmers Bank. The Memorandum requires that Farmers Bank obtain written consent prior to declaring or paying the Parent Company a cash dividend and to achieve and maintain a Tier 1 Leverage ratio of $8.0 \%$ by June 30, 2010. The Parent Company injected from its reserves $\$ 11$ million in capital into Farmers Bank during 2009 subsequent to the Memorandum.

At June 30, 2010, Farmers Bank had a Tier 1 Leverage ratio of $7.98 \%$ and a Total Risk-based Capital ratio of $15.78 \%$. Subsequent to June 30, 2010, the Parent Company injected into Farmers Bank an additional \$200 thousand in capital in order to raise its Tier 1 Leverage ratio to $8.0 \%$ to comply with the Memorandum. At September 30, 2011 Farmers Bank had a Tier 1 Leverage ratio of $9.34 \%$ and a Total Risk-based Capital ratio of $18.28 \%$.

Other parts of the regulatory order include the development and documentation of plans for reducing problem loans, providing progress reports on compliance with the Memorandum, developing and implementing a written profit plan and strategic plans, and evaluating policies and procedures for monitoring construction loans and use of interest reserves. It also restricts the bank from extending additional credit to borrowers with credits classified as substandard, doubtful or special mention in the report of examination.

## United Bank

As a result of an examination conducted in late July and early August of 2009, the Federal Deposit Insurance Corporation ("FDIC") proposed United Bank enter into a Cease and Desist Order ("Order") primarily as a result of its level of nonperforming assets. The Order requires United Bank to obtain written consent prior to declaring or paying the Parent Company a cash dividend and achieve and maintain a Tier 1 Leverage ratio of $8.0 \%$ by June 30, 2010 and a Total Risk-based Capital ratio of $12 \%$ immediately. Subsequent to the Order, the Parent Company injected $\$ 10.5$ million from its reserves into United Bank during October, 2009. In 2010, the Parent Company injected from its reserves a total of $\$ 1.9$ million of capital into United Bank. At June 30, 2010, United Bank had a Tier 1 Leverage ratio of $8.06 \%$ and a Total Risk-based Capital ratio of $14.12 \%$, which was in excess of the amount required by the Order. In 2011, the Parent Company injected an additional $\$ 4.0$ million from its reserves into United Bank, boosted its Tier 1 Leverage ratio to $8.93 \%$ and Total Risk-based Capital ratio to $15.37 \%$ at September 30, 2011.

Other components in the regulatory order include stricter oversight and reporting to its regulators in terms of complying with the Order. It also includes an increase in the level of reporting by management to its board of directors of its financial results, budgeting, and liquidity analysis, as well as restricting the bank from extending additional credit to borrowers with credits classified as substandard, doubtful or special mention in the report of examination.

## Citizens Northern

Citizens Northern was the subject of a regularly scheduled examination by the KDFI which was completed in late May 2010. As a result of this examination, the KDFI and the FDIC on September 8, 2010 entered into a Memorandum with Citizens Northern. The Memorandum requires that Citizens Northern obtain written consent prior to declaring or paying a dividend and to increase Tier 1 Leverage ratio to equal or exceed $7.5 \%$ prior to September 30, 2010 and to achieve and maintain Tier 1 Leverage ratio to equal or exceed $8.0 \%$ prior to December 31, 2010. In December 2010, the Parent Company injected $\$ 250$ thousand of capital into Citizens Northern to bring its Tier 1 Leverage ratio up to $8.04 \%$ as of year-end 2010. At September 30, 2011, Citizens Northern had a Tier 1 Leverage ratio of $8.40 \%$ and a Total Risk-based Capital ratio of $13.45 \%$.

Other parts of the regulatory order include the development and documentation of plans for reducing problem loans, providing progress reports on compliance with the Memorandum, and for the development and implementation of a written profit plan and strategic plans. It also restricts the bank from extending additional credit to borrowers with credits classified as substandard, doubtful or special mention in the report of examination.

At the Parent Company and at each of its bank subsidiaries, the Company believes it is adequately addressing all issues of the regulatory agreements to which it is subject. However, only the respective regulatory agencies can determine if compliance with the applicable regulatory agreements have been met. The Company and its subsidiary banks are in compliance with the requirements identified in the regulatory agreements as of September 30, 2011, with the exception that the level of substandard loans at United Bank and Farmers Bank exceed their target amounts by $\$ 11.9$ million and $\$ 2.6$ million, respectively.

The level of substandard loans meeting the reporting requirements at United Bank increased $\$ 16.7$ million during the third quarter of 2011. Newly classified loans in the amount of $\$ 24.8$ million were added in the third quarter of 2011,
partially offset by principal repayments of $\$ 3.1$ million, loan charge-offs of $\$ 1.4$ million, and $\$ 4.7$ million due to loans no longer meeting the reporting requirements or that have been reclassified as other real estate owned through foreclosure. Farmers Bank was in excess of its target amount due mainly to the addition of one credit relationship during the first quarter of 2011 in the amount of $\$ 7.1$ million. The overall level of substandard loans meeting the reporting requirements at Farmers Bank decreased $\$ 4.8$ million during the third quarter 2011. Regulators continue to monitor the Company's progress and compliance with the agreements through periodic on-site examinations, regular communications, and quarterly data analysis. The results of these examinations and communications show satisfactory progress toward meeting the requirements included in the regulatory agreements.

The Parent Company maintains cash available to fund a certain amount of additional injections of capital to its bank subsidiaries as determined by management or if required by its regulators. If needed, further amounts in excess of available cash may be funded by future public or private sales of securities, although the Parent Company is under no directive by its regulators to raise any additional capital.

## 10. Uncertain Tax Position

The Internal Revenue Code grants preferential treatment to the interest income derived from debt issued by states and political subdivisions in that it is not subject to Federal taxation. As a financial institution, the Company is not allowed a tax deduction for a pro rata portion of the interest expense incurred to purchase debt with tax-free attributes. The amount of disallowed interest expense is determined by the total amount of debt issued during the calendar year by the issuer and dependent upon the issuer being considered a qualified small issuer. Debt purchased by a financial institution that meets the requirements to be designated a "qualified tax exempt obligation" has a lower interest expense disallowance than debt that does not meet the "qualified tax exempt obligation" designation. As part of the normal due diligence for a loan with tax-free attributes, the Company relies on the attestation of the borrower, legal counsel for the borrower, and the legal counsel for the Company concerning the representations of the borrower for their debt. During the fourth quarter of 2010 the Company became aware that the qualified status of the debt issued by a customer was being reviewed by the Internal Revenue Service ("IRS"). The customer had previously made representations that their debt was qualified.

During the first quarter of 2011 the Company became aware that this customer had received verbal notification of the IRS's intent to issue an adverse ruling regarding the qualified status of the financing. At that time, the Company had a potential accumulated tax liability of $\$ 402$ thousand at risk related to the determination for the tax years 2007 through 2010. Under ASC 740, "Income Taxes", the Company is required to recognize a tax position when it is more likely than not that the position would be sustained in a tax examination, with the tax examination being presumed to have occurred. Additionally, ASC 740 indicates that a subsequent change in facts and circumstances should be recognized in the period in which the change occurs. As such, the Company recorded an accrual of $\$ 449$ thousand including the $\$ 402$ thousand accumulated tax liability and interest of $\$ 47$ thousand in the first quarter of 2011. The amount of this tax liability was reduced by $\$ 151$ thousand during the third quarter of 2011 due to the statute of limitations expiring on a portion of the potential tax payment.

The original loan contract contains provisions that the customer will indemnify the Company for any penalties, taxes or interest thereon for which the Company becomes liable as a result of a determination of taxability. The Company intends to exercise its rights under the contract; however, due to the contingent nature of the indemnification provisions, the Company will not record the effects of the indemnification until it is realized.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements with the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), under the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties. Statements in this report that are not statements of historical fact are forward-looking statements. In general, forward-looking statements relate to a discussion of future financial results or projections, future economic performance, future operational plans and objectives, and statements regarding the underlying assumptions of such statements. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore, there can be no assurance that the forward-looking statements included herein will prove to be accurate.

Various risks and uncertainties may cause actual results to differ materially from those indicated by the Company's forward-looking statements. In addition to the risks described under Part 1, Item 1A "Risk Factors" in the Company's most recent Annual Report on Form 10-K, factors that could cause actual results to differ from the results discussed in the forward-looking statements include, but are not limited to: economic conditions (both generally and more specifically in the markets in which the Company and its subsidiaries operate) and lower interest margins; competition for the Company's customers from other providers of financial services; deposit outflows or reduced demand for financial services and loan products; government legislation, regulation, and changes in monetary and fiscal policies (which changes from time to time and over which the Company has no control); changes in interest rates; changes in prepayment speeds of loans or investment securities; inflation; material unforeseen changes in the liquidity, results of operations, or financial condition of the Company's customers; changes in the level of non-performing assets and charge-offs; changes in the number of common shares outstanding; the capability of the Company to successfully enter into a definitive agreement for and close anticipated transactions; the possibility that acquired entities may not perform as well as expected; unexpected claims or litigation against the Company; technological or operational difficulties; the impact of new accounting pronouncements and changes in policies and practices that may be adopted by regulatory agencies; acts of war or terrorism; the ability of the parent company to receive dividends from its subsidiaries; the impact of larger or similar financial institutions encountering difficulties, which may adversely affect the banking industry or the Company; the Company or its subsidiary banks' ability to maintain required capital levels and adequate funding sources and liquidity; and other risks or uncertainties detailed in the Company's filings with the Securities and Exchange Commission, all of which are difficult to predict and many of which are beyond the control of the Company.

The Company's forward-looking statements are based on information available at the time such statements are made. The Company expressly disclaims any intent or obligation to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events, or other changes.

## RESULTS OF OPERATIONS

Third Quarter 2011 Compared to Third Quarter 2010
The Company reported net income of $\$ 272$ thousand for the quarter ended September 30, 2011, which represents a net loss of $\$ .03$ per common share after factoring in preferred stock dividends. This compares to net income of $\$ 1.3$ million or $\$ .11$ per common share for the third quarter a year ago. A summary of the quarterly comparison follows.
§ The $\$ 983$ thousand or $\$ .14$ per common share decrease in net income for the third quarter of 2011 compared to the same quarter a year ago is mainly the result of lower net gains on the sale of investment securities of $\$ 3.5$ million or
$90.1 \%$ and higher expenses associated with repossessed real estate of $\$ 1.4$ million or $66.7 \%$, partially offset by a decrease in the provision for loan losses of $\$ 3.0$ million or $48.2 \%$. The change in income tax from an expense to a benefit had a positive impact on net income of $\$ 1.3$ million in the quarterly comparison.
§ Net gains on the sale of investment securities decreased due to the timing and volume of securities sold.

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§The $\$ 3.0$ million decrease in the provision for loan losses is attributed mainly to the overall decrease in net loans outstanding of $\$ 114$ million or $9.4 \%$ at September 30, 2011 compared to a year earlier. Lower nonperforming loans have also had a positive impact on the provision for loan losses. Nonperforming loans were $\$ 89.1$ million at September 30, 2011 compared to $\$ 95.9$ million and $\$ 91.7$ million at June 30, 2011 and September 30 a year earlier.
§ Net interest income decreased $\$ 230$ thousand or $1.7 \%$ in the quarterly comparison as a $\$ 2.6$ million decrease in interest income was partially offset by lower interest expense of $\$ 2.4$ million. Net interest margin was $3.07 \%$ in the current quarter, an increase of 7 basis points from $3.00 \%$ in the third quarter a year ago. Net interest spread was $2.83 \%$, up 7 basis points compared to $2.76 \%$ for the same time period.
§ Noninterest income decreased $\$ 4.1$ million or $39.4 \%$ and occurred over a broad range of line items, but was mainly due to lower securities gains of $\$ 3.5$ million as discussed above. All other noninterest income line items decreased $\$ 542$ thousand or $8.4 \%$.
§Total noninterest expenses increased $\$ 1.0$ million or $6.5 \%$ driven by a $\$ 1.4$ million or $66.7 \%$ higher expenses related to repossessed real estate properties. Impairment charges on repossessed real estate were $\$ 3.4$ million in the current quarter, an increase of $\$ 1.8$ million or $106 \%$ compared to the third quarter a year ago. All other noninterest expense line items decreased $\$ 396$ thousand or $2.9 \%$.
§ The Company recorded an income tax benefit of \$806 thousand in the current quarter compared to income tax expense in the amount of $\$ 525$ thousand in the third quarter of 2010. The effective tax rate for the current quarter was $151 \%$ compared to $29.5 \%$ for the same quarter in 2010.
§Return on average assets ("ROA") and equity ("ROE") was $.06 \%$ and $.69 \%$, respectively, for the current quarter compared to $.24 \%$ and $3.23 \%$ for the same quarter a year ago.

## Net Interest Income

The overall interest rate environment at September 30, 2011, as measured by the Treasury yield curve, was lower when compared to year-end 2010, with sharper declines in longer-term maturities. Shorter-term yields for three and six-month maturities decreased 10 basis points and 13 basis points, respectively. Longer-term maturities decreased 59, 105 , and 138 basis points for the three, five, and 10 year maturity periods while the 30 -year bond is down 142 basis points. The overall rate environment remains near historic lows which makes managing the Company's net interest margin very challenging. At September 30, 2011 the short-term federal funds target interest rate was between zero and $0.25 \%$, which is unchanged since December 2008. The overall trend in market interest rates for the quarters ended September 30, 2011 and September 30, 2010 is also downward similar to that of the current year to date period, with the current quarter experiencing a much sharper decline than the same quarter a year earlier, particularly those of longer term maturities.

Net interest income was $\$ 13.4$ million for the three months ended September 30, 2011, a decrease of $\$ 230$ thousand or $1.7 \%$ from $\$ 13.6$ million in the same period a year earlier. The decrease in net interest income is attributed mainly to a $\$ 2.6$ million or $11.8 \%$ decrease in interest income, primarily on loans, which was partially offset by a $\$ 2.4$ million or $28.1 \%$ decrease in interest expense, primarily on deposits. The decrease in total interest income and interest expense is attributed to both rate and volume declines of interest earning assets and interest paying liabilities and reflects the Company's overall balance sheet realignment strategy combined with a lower interest rate environment compared to a year ago. The Company is generally earning and paying less interest from its earning assets and funding sources as the average rates earned and paid have decreased. This includes repricing of variable and floating rate assets and liabilities that have reset to net overall lower amounts since their previous repricing date as well as activity related to new earning assets and funding sources. Additionally, available funds have been invested more in lower yielding investment securities or cash equivalents in response to a decrease in high quality loan demand.

Interest income and interest expense related to each of the Company's earning assets and interest paying liabilities have declined in the quarterly comparison. Total interest income was $\$ 19.5$ million for the third quarter of 2011, a decrease of $\$ 2.6$ million or $11.8 \%$ compared to the third quarter of 2010 . The decrease in interest income is made up of lower
interest on loans of $\$ 2.2$ million or $12.5 \%$ and lower interest on investment securities of $\$ 423$ thousand or $9.1 \%$. The decrease in interest on loans was driven primarily by a $\$ 109$ million or $8.9 \%$ decrease in average volume and, to a lesser extent, a decrease in the average rate earned of 22 basis points to $5.5 \%$ from $5.7 \%$. For investment securities, the decrease in interest income is mainly driven by a lower average rate earned which has declined as reinvested funds from sold, matured, or called bonds have repriced downward in a lower interest rate environment. For taxable investment securities, the average rate earned was $2.8 \%$ in the current quarter, a decrease of 61 basis points compared to $3.5 \%$ in the same quarter a year ago. The average rate earned on nontaxable investment securities was $4.4 \%$ and $4.9 \%$ in the current quarter and year-ago quarter, respectively, a decrease of 51 basis points.

Total interest expense was $\$ 6.1$ million in the third quarter of 2011, which represents a decrease of $\$ 2.4$ million or $28.1 \%$ compared to $\$ 8.5$ million in the third quarter of 2010 . The decrease in interest expense was driven by lower interest expense on deposits of $\$ 1.7$ million or $32.5 \%$ due mainly to falling rates. The average rate paid on interest bearing deposit accounts was $1.1 \%$ in the current three months, a decrease of 47 basis points compared to $1.6 \%$ for the third quarter a year earlier. Interest expense on time deposits, the largest component of interest expense on deposits, was the main driver of the lower interest expense. Interest expense on time deposits decreased $\$ 1.6$ million or $33.9 \%$, led by a 61 basis point lower average rate paid to $1.8 \%$ from $2.5 \%$. Volume declines of $\$ 92.2$ million or $11.9 \%$ also contributed to the decrease in interest expense on time deposits to a lesser extent. The lower average rate paid on deposits is a result of an overall lower interest rate environment and the Company's action to more aggressively reprice higher-rate maturing time deposits downward or by allowing them to mature without renewing. Interest expense on long-term borrowings decreased $\$ 638$ thousand or $20.3 \%$ due to a lower average balance outstanding of $\$ 63.3$ million or $20.5 \%$ that was driven by the maturity of long-term repurchase agreements of $\$ 50$ million occurring during the fourth quarter of 2010.

The net interest margin on a taxable equivalent basis increased 7 basis points to $3.07 \%$ during for the third quarter of 2011 compared to $3.00 \%$ for the third quarter of 2010. The increase in net interest margin was driven entirely by a 7 basis point increase in the spread between the average rate earned on earning assets and the average rate paid on interest bearing liabilities to $2.83 \%$ in the current quarter from $2.76 \%$ for the same quarter of 2010 . Net interest margin and spread have increased in the quarterly comparison despite a decline in net interest income which is reflective of the Company's overall balance sheet realignment strategy and focused effort to reduce its cost of funds. The Company expects its net interest margin to remain relatively flat in the near term according to internal modeling using expectations about future market interest rates, the maturity structure of the Company's earning assets and liabilities, and other factors. Future results could be significantly different than expectations.

The following tables present an analysis of net interest income for the quarterly periods ended September 30.
Distribution of Assets, Liabilities and Shareholders' Equity: Interest Rates and Interest Differential Three Months Ended

| September 30, | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | Interest | Average Rate |  |  | Average <br> Balance |  | Interest | Average Rate |  |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | \$ | 524,016 | \$ | 3,746 | 2.84 | \% | \$ | 454,004 | \$ | 3,950 | 3.45 | \% |
| Nontaxable1 |  | 61,214 |  | 677 | 4.39 |  |  | 80,561 |  | 995 | 4.90 |  |
| Time deposits with banks, federal funds sold and securities purchased under |  |  |  |  |  |  |  |  |  |  |  |  |
| agreements to resell |  | 77,277 |  | 41 | 0.21 |  |  | 107,076 |  | 46 | . 17 |  |
| Loans1,2,3 |  | 1,119,634 |  | 15,456 | 5.48 |  |  | 1,228,797 |  | 17,657 | 5.70 |  |
| Total earning assets |  | 1,782,141 | \$ | 19,920 | 4.43 | \% |  | 1,870,438 | \$ | 22,648 | 4.80 | \% |
| Allowance for loan losses |  | (30,166 |  |  |  |  |  | (26,131 |  |  |  |  |

Total earning assets, net of allowance for loan losses
Nonearning Assets

| Cash and due from banks |  | 16,956 | 59,442 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premises and equipment, net |  | 39,579 | $40,576$ |  |  |  |  |  |  |  |  |  |
| Other assets |  | 124,275 | 123,595 |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 1,932,785 | \$ |  |  |  |  | 2,067,920 |  |  |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand | \$ | 252,176 |  |  | 0.14 | \% \$ | \$ | 248,045 |  |  | . 15 | \% |
| Savings |  | 296,843 |  | 305 | 0.41 |  |  | 271,978 |  | 389 | . 57 |  |
| Time |  | 681,038 |  | 3,161 | 1.84 |  |  | 773,260 |  | 4,782 | 2.45 |  |

Federal funds purchased and other

| short-term borrowings | 35,466 | 43 | 0.48 | 49,616 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

Securities sold under agreements to
repurchase and other

| long-term borrowings | 244,804 | 2,500 | 4.05 | 308,080 | 3,138 | 4.04 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total interest bearing <br> liabilities | $1,510,327$ | $\$ 6,096$ | 1.60 | $\%$ | $1,650,979$ | $\$ 8,478$ | 2.04 | $\%$ |

Noninterest Bearing
Liabilities

Commonwealth of
Kentucky deposits


1Income and yield stated at a fully tax equivalent basis using the marginal corporate Federal tax rate of $35 \%$. 2Loan balances include principal balances on nonaccrual loans.
3Loan fees included in interest income amounted to $\$ 136$ thousand and $\$ 341$ thousand in 2011 and 2010, respectively.

34

Analysis of Changes in Net Interest Income (tax equivalent basis)
(In thousands)
Three Months Ended September 30,

Variance
2011/20101

Variance Attributed to Volume Rate

| Interest Income |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable investment securities | \$(204 | ) | \$2,485 |  | \$ 2,689 | ) |
| Nontaxable investment securities2 | (318 | ) | (222 | ) | (96 | ) |
| Time deposits with banks, federal funds sold and securities purchased under agreements to resell | (5 | ) | (49 | ) | 44 |  |
| Loans2 | (2,201 | ) | (1,534 | ) | (667 | ) |
| Total interest income | (2,728 | ) | 680 |  | (3,408 | ) |
| Interest Expense |  |  |  |  |  |  |
| Interest bearing demand deposits | (7 | ) | 8 |  | (15 | ) |
| Savings deposits | (84 | ) | 193 |  | (277 | ) |
| Time deposits | (1,621 | ) | (525 | ) | (1,096 | ) |
| Federal funds purchased and other short-term borrowings | (32 | ) | (19 | ) | (13 | ) |
| Securities sold under agreements to repurchase and other |  |  |  |  |  |  |
| Total interest expense | (2,382 | ) | (1,035 | ) | (1,347 | ) |
| Net interest income | \$ (346 | ) | \$1,715 |  | \$ 2,061 | ) |
| Percentage change | 100.0 | \% | -495.7 | \% | 595.7 | \% |

${ }^{1}$ The changes that are not solely due to rate or volume are allocated on a percentage basis using the absolute values of rate and volume variances as a basis for allocation.
2 Income stated at fully tax equivalent basis using the marginal corporate Federal tax rate of $35 \%$.

## Provision for Loan Losses

The provision for loan losses represents charges (or credits) to earnings that maintain an allowance for loan losses at an adequate level based on credit losses specifically identified in the loan portfolio, as well as management's best estimate of incurred probable loan losses in the remainder of the portfolio at the balance sheet date. The Company's loan quality has been negatively impacted by adverse conditions in certain real estate sectors since the downturn in the overall economy and financial markets that started to take place in late 2007 and more significantly during 2008 and continuing through 2011. This has led to declines in real estate values and deterioration in the financial condition of many of the Company's borrowers, particularly borrowers in the commercial and real estate development industry. The Company has, in turn, lowered its loan quality ratings on certain commercial and real estate development loans as part of its normal internal review process. Declining real estate values have resulted in loans that have become under collateralized, which has elevated nonperforming loans, net charge-offs, and the provision for loan losses.

The provision for loan losses for the three months ended September 30, 2011 was $\$ 3.2$ million, a decrease of $\$ 3.0$ million or $48.2 \%$ compared to $\$ 6.2$ million for the same period of 2010 . The allowance for loan losses as a percentage of outstanding loans (net of unearned income) was $2.80 \%$ at September 30,2011 compared to $2.41 \%$ and $2.29 \%$ at year-end 2010 and September 30, 2010, respectively. The decrease in the provision for loan losses is attributed mainly to an overall decrease in net loans outstanding of $\$ 114$ million or $9.4 \%$ at September 30, 2011 compared to a year ago. The application of historical loss rates to a smaller base of loans has resulted in a lower provision for loan losses in the comparison. The decrease in net loans outstanding combined with the provision for loan losses that have exceeded net charge-offs has resulted in an increase in the ratio of the allowance for loan losses to net loans outstanding.

In addition to the impact of lower net loans outstanding, the provision for loan losses in the quarterly comparison improved as a result of a decrease in nonperforming loans of $\$ 2.7$ million or $2.9 \%$ at September 30, 2011 compared to the same date a year earlier. Accruing loans past due 30-89 days were $\$ 3.4$ million at September 30, 2011, a decrease of $\$ 8.7$ million or $71.9 \%$ compared to $\$ 12.0$ million a year earlier. Impaired loans, while $\$ 17.5$ million or $13.2 \%$ higher at September 30, 2011 compared to a year earlier, decreased in the current quarter by $\$ 11.2$ million or $6.9 \%$ to $\$ 151$ million. Impaired loans totaling $\$ 60.8$ million at September 30, 2011 had specific reserve allocations of $\$ 5.9$ million or $9.7 \%$. At September 30, 2010, impaired loans of $\$ 72.1$ million had specific reserve allocations of $\$ 6.1$ million or $8.5 \%$.

Net charge-offs were $\$ 2.1$ million in the current quarter, a decrease of $\$ 2.2$ million or $50.9 \%$ compared to $\$ 4.3$ million for the third quarter of 2010 . Of the $\$ 2.1$ million in net charge-offs in the current quarter, $\$ 1.2$ million is attributed to four credit relationships secured by real estate construction and land development properties. Net charge-offs for the current quarter include a recovery in the amount of $\$ 500$ thousand related to a single credit that was completely charged-off during 2009. On an annualized basis, quarterly net charge-offs were $.74 \%$ of average loans outstanding for the third quarter of 2011 compared to $1.38 \%$ for the third quarter of 2010 .

## Noninterest Income

Noninterest income was $\$ 6.3$ million for the third quarter of 2011, a decrease of $\$ 4.1$ million or $39.4 \%$ compared to $\$ 10.3$ million for the third quarter a year ago. Nearly all noninterest income categories declined in the comparison, but the overall decrease in noninterest income was due mainly to lower net gains on the sale of investment securities of $\$ 3.5$ million or $90.1 \%$. The Company periodically sells investment securities in response to its overall asset/liability management strategy to lock in gains, increase yield, and/or enhance its capital position as opportunities occur. Other notable decreases in the quarterly comparison include data processing fees of $\$ 163$ thousand or $51.1 \%$, service charges and fees on deposits of $\$ 127$ thousand or $5.3 \%$, and net gains on the sale of loans of $\$ 111$ thousand or $25.3 \%$.

The $\$ 163$ thousand decrease in data processing fees was driven by a $\$ 126$ thousand or $57.3 \%$ decline related to the Company's depository services contract with the Commonwealth of Kentucky, which is currently in a winding down phase as previously disclosed by the Company. The Company earned $\$ 94$ thousand in related data processing revenue for the three months ended September 30, 2011, with current estimates for the fourth quarter of 2011 of $\$ 60$ thousand. The decrease in data processing revenues related to the general depository contract has been partially offset by noninterest expense reductions spread over multiple line item categories. The estimated net impact to earnings is not material.

Data processing fees have also declined due to lower processing volumes attributed to unemployment insurance transactions as well as from an increase in paperless payment transactions related to the Commonwealth of Kentucky's WIC (Women, Infants and Children) program. The Company recorded $\$ 291$ thousand in data processing fees for calendar year 2010 related to this program. WIC related data processing income was $\$ 37$ thousand for the third quarter of 2011, a decrease of $\$ 39$ thousand or $51.4 \%$ from the third quarter of 2010. WIC revenues will continue to decline for the Company as the WIC program progresses in its transition to a paperless payment method, which will be processed by an unrelated third party. The transition is currently expected to be completed during the fourth quarter of 2011 or the first quarter of 2012.

The $\$ 127$ thousand decrease in service charges and fees on deposits is mainly due to lower fees related to overdraft/insufficient funds transactions of $\$ 149$ thousand or $9.2 \%$ which is due to a lower transaction volume. The $\$ 111$ thousand decrease in net gains on the sale of loans was driven by a $\$ 5.4$ million or $31.9 \%$ lower volume of loans sold during the current quarter compared to the same quarter a year ago.

Trust fee income was $\$ 507$ thousand for the third quarter of 2011, an increase of $\$ 86$ thousand or $20.4 \%$ compared to $\$ 421$ thousand for the same quarter a year ago. The increase in trust income is due mainly to higher managed asset values.

## Noninterest Expense

Total noninterest expenses were $\$ 17.0$ million for the third quarter of 2011, an increase of $\$ 1.0$ million or $6.5 \%$ compared to $\$ 15.9$ million for the third quarter of 2010. Reductions in many noninterest expense categories continue to occur, but these favorable decreases were offset mainly by higher expenses related to repossessed real estate properties of $\$ 1.4$ million or $66.7 \%$, resulting in an overall higher noninterest expense amount in the comparison.

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Expenses related to repossessed real estate were $\$ 3.6$ million for the third quarter of 2011 compared to $\$ 2.1$ million in the same quarter of 2010 . The $\$ 1.4$ million increase in repossessed real estate expenses is attributed mainly to higher impairment charges of $\$ 1.8$ million in the current quarter. Impairment charges relate to writing down a repossessed property's carrying value to its fair value less estimated costs to sell. The Company recorded impairment charges of $\$ 3.4$ million in the current quarter, including $\$ 2.8$ million related to a single real estate development project. The impairment charge resulted from an updated market value of the property obtained from an independent appraiser consistent with the Company's practice of requiring periodic property appraisals. The carrying value of the property subsequent to the impairment charge is $\$ 1.9$ million.

Improvements in noninterest expense in the quarterly comparison primarily include a decrease in deposit insurance expense of $\$ 456$ thousand or $41.5 \%$ and a decrease in data processing and communications expense of $\$ 182$ thousand or $13.7 \%$. Deposit insurance expense decreased mainly as a result of the change in the FDIC's assessment base and rate structure that was effective during the second quarter of 2011. The decrease in data processing and communication expense is attributed to cost savings related to the Company's contract with the Commonwealth of Kentucky, which is currently in the winding down phase. Additional decreases in data processing and communications expense is attributed to cost savings associated with a now defunct rewards program previously processed through an unrelated third party as well as overall tighter management of all expense line items.

Amortization of intangible assets, which relate to customer lists and core deposits from prior acquisitions, decreased $\$ 73$ thousand or $20.3 \%$ in the quarterly comparison. Amortization of intangible assets is decreasing as a result of amortization schedules that allocate a higher amount of amortization in the earlier periods following an acquisition consistent with how the assets are used.

## Income Taxes

The Company recorded an income tax benefit of $\$ 806$ thousand for the current three months compared to income tax expense in the amount of $\$ 525$ thousand in the third quarter of 2010 . This includes a $\$ 151$ thousand decrease in tax expense attributable to the statute of limitations expiring on a portion of the uncertain tax position as discussed under the heading "Income Taxes" in the nine month comparison. The increase in income tax benefits positively impacted net income by $\$ 1.3$ million in the prior year quarterly comparison.

Income tax expense accruals are based on the best estimate of the expected tax rate for the year at the time the accrual is recorded. As the expected tax accrual rate changes during the year, adjustments are made each quarter to true up year to date balances. The accrual for income tax expense has been subject to change during 2011 as a result of differences to expected pretax income which has been less than previously predicted as the year has progressed. At September 30, 2011 the Company's expected tax rate for the year was a benefit of $30 \%$ plus an additional $\$ 298$ thousand of expense related to the uncertain tax position mentioned above.

The effective tax rate for the current quarter was a benefit of $151 \%$ compared to an expense of $29.5 \%$ for the same quarter in 2010. The continued decrease in projected pre-tax income for 2011 has resulted in decreases in the effective tax rate as the year has progressed. Income from tax free sources has remained consistent throughout the first nine months of 2011 and has continued to become a greater percentage of the declining pre-tax income each quarter. When tax free income exceeds pretax income, the Company will record a tax benefit.

## First Nine Months of 2011 Compared to First Nine Months of 2010

Net income for the first nine months of 2011 was $\$ 1.5$ million or $\$ .01$ per common share compared to $\$ 6.0$ million or $\$ .63$ per common share for the same nine-month period of 2010. A summary of the nine-month comparison follows.
§ The $\$ 4.6$ million or $\$ .62$ per common share decrease in net income in the nine month comparison is primarily the result of lower overall noninterest income of $\$ 9.2$ million or $33.2 \%$ partially offset by a decrease in the provision for loan losses of $\$ 3.5$ million or $25.3 \%$ and lower income tax expense of $\$ 1.8$ million or $104 \%$.
§ The decrease in noninterest income was driven by lower investment securities gains of $\$ 7.7$ million or $86.4 \%$ and is attributed to the timing and volume of securities sold.

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§The $\$ 3.5$ million decrease in the provision for loan losses is attributed mainly to the overall decrease in net loans outstanding of $\$ 114$ million or $9.4 \%$ at September 30, 2011 compared to a year earlier. Lower nonperforming loans have also had a positive impact on the provision for loan losses. Nonperforming loans were $\$ 89.1$ million at September 30, 2011 compared to $\$ 91.7$ million at September 30, 2010.
§ Net interest income decreased $\$ 479$ thousand or $1.2 \%$ in the year to date comparison as a $\$ 9.2$ million decrease in interest income was partially offset by lower interest expense of $\$ 8.7$ million. Net interest margin was $3.14 \%$ for the first nine months of 2011, an increase of 12 basis points from $3.02 \%$ in the same period a year ago. Net interest spread was $2.90 \%$, up nine basis points compared to $2.81 \%$.
$\S$ Total noninterest expenses were relatively unchanged at $\$ 47.7$ million in the nine month comparison. The more significant components of noninterest expenses that decreased were as follows: a $\$ 1.0$ million or $31.7 \%$ decrease in deposit insurance expense; a $\$ 623$ thousand or $14.8 \%$ decrease in data processing and communications expense; a decrease in salaries and employee benefits of $\$ 220$ thousand or $1.1 \%$; and a decrease in scheduled amortization of intangible assets of \$220 thousand or 20.4\%.
§ The more significant components of noninterest expenses that increased in the nine month comparison include a $\$ 1.4$ million or $28.7 \%$ increase in expenses associated with repossessed real estate properties and two non-routine losses included in other expense in the aggregate amount of $\$ 1.0$ million recorded in the first quarter of 2011. These losses relate to a fraudulent transaction on a deposit account involving one of the Company's customers and a write-down attributed to uncollectible amounts of property tax receivables at the Company's leasing subsidiary.
§ The Company recorded an income tax benefit of $\$ 67$ thousand in the first nine months of 2011 compared to income tax expense in the amount of $\$ 1.7$ million for the first nine months of 2010. The effective tax benefit for the first nine months of 2011 was $4.7 \%$ compared to an effective tax expense of $22.0 \%$ for the first nine months of 2010.
§ROA and ROE was $.10 \%$ and $1.29 \%$, respectively, for the current nine months compared to $.38 \%$ and $5.31 \%$ for the first nine months of a year ago.

## Net Interest Income

Net interest income was $\$ 40.9$ million for the first nine months of 2011, a decrease of $\$ 479$ thousand or $1.2 \%$ compared to $\$ 41.4$ million for the same period of 2010. The decrease in net interest income is attributed mainly to a $\$ 9.2$ million or $13.3 \%$ decrease in interest income, mainly from loans, which was partially offset by a $\$ 8.7$ million or $31.5 \%$ decrease in interest expense, primarily on deposits. Similar to that of the three month comparison, the decrease in total interest income and interest expense in the nine month comparison is attributed to both rate and volume declines of interest earning assets and interest paying liabilities and reflects the Company's overall balance sheet realignment strategy combined with a lower overall interest rate environment. The Company is generally earning and paying less interest from its earning assets and funding sources as the average rates earned and paid have decreased. This includes repricing of variable and floating rate assets and liabilities that have reset to net overall lower amounts since their previous repricing date as well as activity related to new earning assets and funding sources. Additionally, available funds have been invested more in lower yielding investments securities or cash equivalents in response to a decrease in high quality loan demand.

Both interest income and interest expense amounts have declined in each category of the Company's earning assets and interest paying liabilities in the nine month comparison. Total interest income was $\$ 59.8$ million for the first nine months of 2011 , a decrease of $\$ 9.2$ million or $13.3 \%$ compared to the first nine months of 2010 . The decrease in interest income is made up of lower interest on loans of $\$ 6.0$ million or $11.3 \%$ and lower interest on investment securities of $\$ 3.1$ million or $20.1 \%$. The decrease in interest on loans was driven primarily by a $\$ 102$ million or $8.2 \%$ decrease in average volume and, to a lesser extent, a decrease in the average rate earned of 19 basis points to $5.6 \%$ from $5.8 \%$. For investment securities, the decrease in interest income is mainly driven by a lower average rate earned which has declined as reinvested funds from sold, matured, or called bonds have repriced downward in a lower interest rate environment. For taxable investment securities, the average rate earned was $3.1 \%$ for the current nine

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months, a decrease of 84 basis points compared to $3.9 \%$ for the first nine months of 2010. The lower average rate earned on taxable investment securities more than offset a $\$ 24.0$ million or $5.3 \%$ increase in the average balance outstanding in the comparable periods. For nontaxable investment securities, the average rate earned was $4.6 \%$ and $5.1 \%$ for the first nine months of 2011 and 2010, respectively, a decrease of 55 basis points. The average balance of nontaxable investment securities decreased $\$ 24.7$ million or $28.4 \%$ in the comparison, which also contributed to the decrease in interest income from investment securities.

Total interest expense was $\$ 18.9$ million for the first nine months of 2011 . This represents a decrease of $\$ 8.7$ million or $31.5 \%$ compared to $\$ 27.6$ million for the same nine months of 2010 . The decrease in interest expense was driven by lower interest expense on deposits of $\$ 6.7$ million or $37.2 \%$ due primarily to falling interest rates. The average rate paid on interest bearing deposit accounts was $1.2 \%$ for the current nine months, a decrease of 55 basis points compared to $1.8 \%$ for the first nine months of 2010 . Interest expense on time deposits, the largest component of interest expense on deposits, was the main driver of the lower interest expense. Interest expense on time deposits decreased $\$ 6.3$ million or $38.8 \%$, led by a 69 basis point lower average rate paid to $1.9 \%$. Volume declines of $\$ 139$ million or $16.7 \%$ also contributed to the decrease in interest expense on time deposits to a lesser extent. The lower average rate paid on deposits is a result of a lower rate environment and the Company's action to more aggressively reprice higher-rate maturing time deposits downward or by allowing them to mature without renewing. Interest expense on long-term borrowings decreased $\$ 1.9$ million or $20.3 \%$ due primarily to a lower average balance outstanding of $\$ 65.0$ million or $20.8 \%$ that was driven by the maturity of long-term repurchase agreements of $\$ 50$ million which occurred during the fourth quarter of 2010.

The net interest margin on a taxable equivalent basis increased 12 basis points to $3.14 \%$ for the first nine months of 2011 compared to $3.02 \%$ for the first nine months of 2010 . The increase in net interest margin was positively impacted by a 9 basis point increase in the spread between the average rate earned on earning assets and the average rate paid on interest bearing liabilities to $2.90 \%$ for the current nine months from $2.81 \%$ for the first nine months of 2010. The impact of noninterest bearing sources of funds contributed an additional three basis points to net interest margin in the comparison. Net interest margin and spread have increased in the nine month comparison despite a decline in net interest income which is reflective of the Company's overall balance sheet realignment strategy and focused effort to reduce its cost of funds. The Company expects its net interest margin to remain relatively flat in the near term according to internal modeling using expectations about future market interest rates, the maturity structure of the Company's earning assets and liabilities, and other factors. Future results could be significantly different than expectations.

The following tables present an analysis of net interest income for the nine months ended September 30.
Distribution of Assets, Liabilities and Shareholders' Equity: Interest Rates and Interest Differential Nine Months Ended

| September 30, | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | nterest | Average Rate |  |  | Average <br> Balance |  | nterest | Average Rate |  |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | \$ | 475,951 | \$ | 11,022 | 3.10 | \% | \$ | 451,995 | \$ | 13,332 | 3.94 | \% |
| Nontaxable1 |  | 62,389 |  | 2,139 | 4.58 |  |  | 87,137 |  | 3,345 | 5.13 |  |
| Time deposits with banks, federal funds sold and securities purchased under |  |  |  |  |  |  |  |  |  |  |  |  |
| agreements to resell |  | 111,883 |  | 191 | 0.23 |  |  | 122,087 |  | 195 | . 21 |  |
| Loans1,2,3 |  | 1,145,584 |  | 47,771 | 5.58 |  |  | 1,247,796 |  | 53,838 | 5.77 |  |
| Total earning assets |  | 1,795,807 | \$ | 61,123 | 4.55 | \% |  | 1,909,015 | \$ | 70,710 | 4.95 | \% |
| Allowance for loan losses |  | (29,429 |  |  |  |  |  | (24.538 |  |  |  |  |

Total earning assets, net of allowance for loan losses
Nonearning Assets

| Cash and due from <br> banks | 18,010 | 78,635 |
| :--- | :--- | :--- |
| Premises and | 39,402 | 39,405 |
| equipment, net | 125,293 | 132,296 |
| Other assets | $\$ 1,949,083$ | $\$ 2,134,813$ |

Interest Bearing
Liabilities
Deposits
Interest bearing

| demand | $\$ 257,860$ | $\$ 275$ | 0.14 | $\%$ | $\$$ | 260,548 | $\$$ | 363 | .19 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings | 291,667 | 1,007 | 0.46 |  | 269,512 |  | 1,281 | .64 |  |  |
| Time | 696,094 |  | 9,990 | 1.92 |  | 835,589 |  | 16,318 | 2.61 |  |

Federal funds purchased and other

| short-term borrowings | 41,217 | 154 | 0.50 | 46,764 | 248 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Securities sold under agreements to
repurchase and other

| long-term borrowings | 246,959 | 7,493 | 4.06 | 311,923 | 9,398 | 4.03 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total interest bearing <br> liabilities | $1,533,797$ | $\$$ | 18,919 | 1.65 | $\%$ | $1,724,336$ | $\$$ | 27,608 |

Noninterest Bearing
Liabilities

Commonwealth of
Kentucky deposits


1Income and yield stated at a fully tax equivalent basis using the marginal corporate Federal tax rate of $35 \%$. 2Loan balances include principal balances on nonaccrual loans.
3Loan fees included in interest income amounted to $\$ 655$ thousand and $\$ 1.1$ million in 2011 and 2010, respectively.

40

${ }^{1}$ The changes that are not solely due to rate or volume are allocated on a percentage basis using the absolute values of rate and volume variances as a basis for allocation.
2 Income stated at fully tax equivalent basis using the marginal corporate Federal tax rate of $35 \%$.

## Provision for Loan Losses

The provision for loan losses for the nine months ended September 30, 2011 was $\$ 10.2$ million, a decrease of $\$ 3.5$ million or $25.3 \%$ compared to $\$ 13.7$ million for the same nine months of 2010. The allowance for loan losses as a percentage of outstanding loans (net of unearned income) was $2.80 \%$ at September 30, 2011 compared to $2.41 \%$ and $2.29 \%$ at year-end 2010 and September 30, 2010, respectively. The decrease in the provision for loan losses is attributed mainly to the overall decrease in net loans outstanding of $\$ 114$ million or $9.4 \%$ at September 30, 2011 compared to a year earlier. The application of historical loss rates to a smaller base of loans has resulted in a lower provision for loan losses in the comparison. The decrease in net loans outstanding combined with the provision for loan losses that have exceeded net charge-offs has resulted in an increase in the ratio of the allowance for loan losses to net loans outstanding.

Lower nonperforming loans have also had a positive impact on the provision for loan losses. Nonperforming loans were $\$ 89.1$ million at September 30, 2011 compared to $\$ 91.7$ million at September 30, 2010, a decrease of $\$ 2.7$ million or $2.9 \%$.

Accruing loans past due 30-89 days were $\$ 3.4$ million at September 30, 2011, a decrease of $\$ 8.7$ million or $71.9 \%$ compared to $\$ 12.0$ million a year earlier. Impaired loans were $\$ 151$ million at September 30, 2011, an increase of $\$ 17.5$ million or $13.2 \%$ compared to a year earlier. During the first nine months of 2011, impaired loans increased $\$ 20.5$ million or $15.8 \%$ compared to an increase of $\$ 24.6$ million or $22.7 \%$ for the same nine months of 2010 . Impaired loans totaling $\$ 60.8$ million at September 30, 2011 had specific reserve allocations of $\$ 5.9$ million or $9.7 \%$. At September 30, 2010, impaired loans of $\$ 72.1$ million had specific reserve allocations of $\$ 6.1$ million or $8.5 \%$.

Net charge-offs were $\$ 8.1$ million in the first nine months of 2011, a decrease of $\$ 1.1$ million or $12.1 \%$ compared to $\$ 9.2$ million for the first nine months of 2010 . Of the $\$ 8.1$ million in net charge-offs for 2011, $\$ 3.5$ million is attributed to four credit relationships secured by real estate properties. Of the $\$ 3.5$ million larger charge-offs, $\$ 1.5$ million represents two credits secured by residential real estate, $\$ 1.4$ million represents one credit secured by commercial real estate, and $\$ 546$ thousand represents one credit secured by real estate construction/land development property. Net charge-offs for the current quarter include a recovery in the amount of $\$ 500$ thousand related to a single credit that was completely charged-off during 2009. On an annualized basis, net charge-offs were $.95 \%$ of average loans outstanding for the first nine months of 2011 compared to $.99 \%$ for the first nine months of 2010.

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## Noninterest Income

Noninterest income was $\$ 18.5$ million for the first nine months of 2011 , a decrease of $\$ 9.2$ million or $33.2 \%$ compared to $\$ 27.7$ million for the same period of 2010 . Nearly all noninterest income categories decreased in the comparison, driven by lower net gains on the sale of investment securities of $\$ 7.7$ million or $86.4 \%$. The Company periodically sells investment securities in response to its overall asset/liability management strategy to lock in gains, increase yield, and/or enhance its capital position as opportunities occur.

Service charges and fees on deposits were $\$ 6.5$ million for the current nine months, a decrease of $\$ 433$ thousand or $6.3 \%$ compared to the first nine months of 2010 . The decrease in service charges and fees on deposits is mainly due to lower fees related to overdraft/insufficient funds transactions of $\$ 450$ thousand or $9.8 \%$, which is due to lower transaction volume. Non-deposit service charges, commissions, and fees were $\$ 3.1$ million for the current nine months, a decrease of $\$ 341$ thousand or $9.8 \%$ compared to a year ago. The decrease is due mainly to lower custodial safekeeping fees of $\$ 306$ thousand or $95.4 \%$ and relates to a custodial services contract that expired at the end of the second quarter of 2010 and was not renewed.

Data processing fees were $\$ 691$ thousand for the current nine months, down $\$ 355$ thousand or $33.9 \%$ compared to a year ago. The decrease in data processing fees was driven by a $\$ 273$ thousand or $36.4 \%$ decline related to the Company's depository services contract with the Commonwealth of Kentucky, which is currently in a winding down phase as previously disclosed by the Company. The Company earned $\$ 477$ thousand in related data processing revenue for the nine months ended September 30, 2011 compared with $\$ 750$ thousand a year earlier, with current estimates for the fourth quarter of 2011 of $\$ 60$ thousand. The decrease in data processing revenues related to the general depository contract has been partially offset by noninterest expense reductions spread over multiple line item categories. The estimated net impact to earnings is not material.

Data processing fees have also declined due to lower processing volumes attributed to unemployment insurance transactions as well as from an increase in paperless payment transactions related to the Commonwealth of Kentucky's WIC program. The Company recorded $\$ 291$ thousand in data processing fees for calendar year 2010 related to this program. WIC related data processing income was $\$ 142$ thousand for the first nine months of 2011, a decrease of $\$ 82$ thousand or $36.5 \%$ from the first nine months of 2010. WIC revenues will continue to decline for the Company as the WIC program progresses in its transition to a paperless payment method which will be processed by an unrelated third party. The transition is currently expected to be completed during the fourth quarter of 2011 or the first quarter of 2012.

Allotment processing fees were $\$ 4.0$ million for the first nine months of 2011, a decrease of $\$ 148$ thousand or $3.5 \%$ compared to the same period of 2010. The decrease in allotment processing fees is mainly due to the Company no longer processing a related ancillary product. This product began to be phased out in the second quarter of 2010 and was fully eliminated during the second quarter of 2011. The decrease in fees related to this service was $\$ 149$ thousand or $82.9 \%$ in the nine month comparison.

Net gains on the sale of loans and income from bank owned life insurance was $\$ 620$ thousand and $\$ 706$ thousand, respectively, for the first nine months of 2011 . This represents a decrease of $\$ 162$ thousand or $20.7 \%$ related to net gains on the sale of loans and a decrease of $\$ 100$ thousand related to income from bank owned life insurance when compared to the first nine months of 2010. The decrease in net gains on the sale of loans is attributed to a lower volume of loans sold of $\$ 7.9$ million or $24.9 \%$. The decrease in income from bank owned life insurance is due mainly to a lower amount outstanding, which was driven by the liquidation of the Parent Company's remaining investment in the amount of $\$ 2.2$ million during the first quarter of 2011. The Company's subsidiary banks maintain an aggregate balance of $\$ 27.2$ million in company-owned life insurance at September 30, 2011.

Other noninterest income was $\$ 20$ thousand for the first nine months of 2011, a decrease of $\$ 316$ thousand or $94.0 \%$ compared to $\$ 336$ thousand a year ago. The lower noninterest income includes a decrease attributed to income from investments in tax credit partnerships of $\$ 108$ thousand. Additionally, noninterest income for 2010 includes $\$ 107$ thousand related to a gain on the sale of repossessed equipment that occurred in the second quarter. No such transaction occurred during the first nine months of 2011.

Trust fee income was $\$ 1.6$ million for the first nine months of 2011, an increase of $\$ 343$ thousand or $27.4 \%$ compared to $\$ 1.3$ million for the same period a year ago. The increase in trust income is due to both an increase related to higher managed asset values along with accrual refinements resulting in a one-time increase in the amount of $\$ 165$ thousand in the second quarter of 2011.

## Noninterest Expense

Total noninterest expenses were $\$ 47.7$ million for the first nine months of 2011 , relatively unchanged compared to $\$ 47.6$ million for the first nine months of 2010. Reductions in noninterest expenses occurred in numerous line items, but were offset mainly by $\$ 1.8$ million higher impairment charges on repossessed real estate properties combined with two non-routine transactions resulting in losses totaling $\$ 1.0$ million in the aggregate that occurred during the first quarter of 2011.

The Company recognized impairment charges of $\$ 5.0$ million during the first nine months of 2011 relating to repossessed real estate. Of this amount, $\$ 2.8$ million is attributed to a single real estate development credit that was written down to its fair value of $\$ 1.9$ million consistent with an updated appraisal completed the third quarter of 2011. With respect to the two non-routine transactions mentioned above, one relates to a fraudulent transaction on a deposit account involving one of the Company's customers totaling $\$ 700$ thousand. The other transaction is attributed to a loss of $\$ 303$ thousand related to a write-down of uncollectible amounts of property tax receivables at the Company's leasing subsidiary.

The more significant components of noninterest expenses that decreased in the nine month comparison were as follows: a $\$ 1.0$ million or $31.7 \%$ decrease in deposit insurance; a $\$ 623$ thousand or $14.8 \%$ decrease in data processing and communications expense; a decrease in salaries and employee benefits of $\$ 220$ thousand or $1.1 \%$; a decrease in scheduled amortization of intangible assets of $\$ 220$ thousand or $20.4 \%$; and a decrease in correspondent banking fees of $\$ 196$ thousand or $37.0 \%$.

The decrease in deposit insurance expense is due mainly to changes in the FDIC's assessment base and rate structure that went into effect during the second quarter of 2011. Data processing and communication expense have decreased mainly due to additional costs related to the merger of two of the Company's bank subsidiaries during the second quarter of 2010 combined with expenses associated with a now defunct rewards program processed through an unrelated third party as well as overall tighter management of all expense line items. Salaries and employee benefits are lower primarily because of a smaller workforce, as the average number of full time equivalent employees decreased to 513 from 531 a year ago. Amortization of intangible assets decreased as a result of amortization schedules that allocate higher amounts of amortization in the earlier periods following an acquisition consistent with how the assets are used. The decrease in correspondent banking fees relates mainly to a custodial services contract that expired at the end of the second quarter of 2010 and was not renewed.

## Income Taxes

The Company recorded an income tax benefit of $\$ 67$ thousand in the first nine months of 2011 compared to income tax expense in the amount of $\$ 1.7$ million for the first nine months of 2010. The effective tax benefit for the first nine months of 2011 was $4.7 \%$ compared to an effective tax expense of $22.0 \%$ for the first nine months of 2010 . The continued decrease in projected pre-tax income for 2011 has resulted in decreases in the effective tax rate as the year has progressed. Income from tax free sources has remained consistent throughout the first nine months of 2011 and has continued to become a greater percentage of the declining pretax income each quarter.

As a result of an unfavorable tax situation concerning one of its tax-exempt customers, the Company recorded $\$ 449$ thousand in income tax expense during the first quarter of 2011 upon learning that this customer had received

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notification that the Internal Revenue Service intends to issue an adverse ruling to the customer regarding the qualified status of their debt arrangement with the Company. The amount of the tax liability was reduced by $\$ 151$ thousand during the third quarter of 2011 due to the statute of limitations expiring on a portion of the potential tax payment. The loan contract contains provisions that the customer will indemnify the Company for any penalties, taxes, or interest thereon for which the Company becomes liable as a result of a determination of taxability. The Company intends to exercise its rights under the contract; however, due to the contingent nature of the indemnification provisions, the Company will not record the effects of the indemnification until it is realized. Additional information related to this matter is set forth in Note 24 of the Company's 2010 audited consolidated financial statements and Note 10 of the Company's September 30, 2011 unaudited consolidated financial statements included in this Form 10-Q.

## FINANCIAL CONDITION

Total assets were $\$ 1.9$ billion at September 30, 2011, a decrease of $\$ 33.0$ million or $1.7 \%$ from year-end 2010. Investment securities were up $\$ 141$ million or $31.7 \%$ from year-end, but were offset by a decrease in net loans of $\$ 93.8$ million or $8.1 \%$ and cash and cash equivalents of $\$ 80.7$ million or $44.3 \%$.

The decrease in cash and cash equivalents reflects the Company's overall lower net funding position combined with the opportunity to redeploy excess liquidity into higher yielding investment securities in response to a decrease in high quality loan demand. The decrease in loans reflects the lack of high quality loan demand the Company seeks as it continues a cautious and measured approach to new lending while working to reduce its high level of nonperforming assets. This has resulted in principal repayments on existing loans or loans transferred into other real estate through foreclosure that has exceeded new loans. Investment securities have increased as loan volume has declined.

Total liabilities were $\$ 1.7$ billion at September 30, 2011, a decrease of $\$ 39.4$ million or $2.2 \%$ compared to December 31, 2010. Net borrowed funds and deposits decreased $\$ 24.1$ million or $8.1 \%$ and $\$ 16.5$ million or $1.1 \%$, respectively, in the comparison. Net borrowed funds decreased mainly due to lower short-term borrowings of $\$ 16.7$ million or $35.2 \%$ as a result of activity related to the winding down of the Company's depository services contract with the Commonwealth of Kentucky. Interest bearing deposits, primarily those of time deposits, decreased $\$ 32.1$ million or $2.6 \%$ partially offset by an increase in noninterest bearing deposits of $\$ 15.6$ million or $7.6 \%$.

Shareholders' equity was $\$ 156$ million at September 30, 2011 compared to $\$ 150$ million at year-end 2010. This represents an increase of $\$ 6.5$ million or $4.3 \%$ from year-end 2010 and is attributed mainly to a $\$ 5.8$ million increase in the unrealized gain (net of tax) on available for sale securities included in other comprehensive income.

Management of the Company considers it noteworthy to understand the relationship between Farmers Bank \& Capital Trust Company ("Farmers Bank") and the Commonwealth of Kentucky. Farmers Bank provides various services to state agencies of the Commonwealth. As the depository for the Commonwealth, checks are drawn on Farmers Bank by these agencies, which include paychecks and state income tax refunds. Farmers Bank also processes vouchers of the WIC program for the Cabinet for Human Resources. Therefore, reviewing average balances is important to understanding the financial condition of the Company as daily deposit balances can fluctuate significantly as a result of Farmers Bank's relationship with the Commonwealth.

As has been previously disclosed, the Company submitted a bid to the Commonwealth to continue providing banking services as the general depository for the Commonwealth. The Company learned in the first quarter of 2011 that the Commonwealth awarded its general depository services contract to a large multi-national bank. The Company held the previous contract which had an original termination date of June 30, 2011. This contract was extended through December 2011 whereby the Company will continue to provide services and assistance during the transition process. The Company is committed to facilitating a smooth transition with the Commonwealth and its employees.

As anticipated, significant reductions in transaction volumes with the Commonwealth along with the related revenues and expenses have occurred since June 30, 2011, The impact of not retaining the general depository services contract of the Commonwealth has not had a material impact on the Company's results of operations, overall liquidity, or net cash flows, although gross cash flows such as for cash on hand, deposits outstanding, and short-term borrowings have declined.

On an average basis, total assets were $\$ 1.9$ billion for the first nine months of 2011, a decrease of $\$ 153$ million or $7.3 \%$ from the year-ended December 31, 2010 average. Average assets decreased mainly as a result of the Company's overall balance sheet realignment strategy to improve its net interest margin, nonperforming asset levels, capital ratios, and overall profitability. Average earning assets decreased $\$ 97.9$ million or $5.2 \%$ from year-end 2010 . Average earning assets were $92.1 \%$ and $90.1 \%$ of total average assets for the first nine months of 2011 and for the year 2010, respectively. Average loans, net of unearned income, decreased $\$ 90.6$ million or $7.3 \%$ in the comparison. Average investment securities increased $\$ 14.4$ million or $2.7 \%$ while temporary investments were down $\$ 21.7$ million or $16.2 \%$. Total deposits averaged $\$ 1.5$ billion for the nine months ended September 30, 2011, a decrease of $\$ 89.5$ million or $5.8 \%$ from the prior year-end average. Average interest bearing deposit balances declined $\$ 92.9$ million or $6.9 \%$ in the comparison led by a decrease in time deposits of $\$ 112$ million or $13.8 \%$ partially offset by higher savings deposits of $\$ 19.6$ million or $7.2 \%$.

## Temporary Investments

Temporary investments consist of interest bearing deposits in other banks and federal funds sold and securities purchased under agreements to resell. The Company uses these funds in the management of liquidity and interest rate sensitivity. At September 30, 2011, temporary investments were $\$ 82.6$ million, a decrease of $\$ 75.2$ million from $\$ 158$ million at year-end 2010.

On an average basis, temporary investments were $\$ 112$ million during the first nine months of 2011, a decrease of $\$ 21.7$ million or $16.2 \%$ compared with $\$ 134$ million from year-end 2010. The decrease is a result of the Company's overall net funding position combined with the opportunity to redeploy cash equivalents into higher yielding investment securities in response to a decrease in high quality loan demand.

## Investment Securities

The investment securities portfolio is comprised primarily of residential mortgage-backed securities, U.S. government-sponsored agency securities, and tax-exempt securities of states and political subdivisions. Substantially all of the Company's investment securities are designated as available for sale. Total investment securities were $\$ 586$ million at September 30, 2011, an increase of $\$ 141$ million or $31.7 \%$ compared to $\$ 445$ million at year-end 2010. Investment securities have increased as high quality loan demand has declined. The Company has also been able to move balances from lower earning temporary investments to higher yielding investment securities while liquidity has remained stable and adequate to meet its needs.

Included in the increase in investment securities in the current nine months are higher net unrealized gains on available for sale securities of $\$ 8.9$ million. The increase in the net unrealized gains represent higher market values in the portfolio related to an increase in outstanding balances along with an overall decline in market interest rates, particularly that of longer-term maturities. As market rates decline, the value of fixed rate investments increase.

At September 30, 2011, the Company holds $\$ 5.8$ million amortized cost amounts of single-issuer trust preferred capital securities of a global and national financial services firm with an estimated fair value of $\$ 4.7$ million. These securities had an estimated fair value of $\$ 5.0$ million at year-end 2010. This represents a decline of $\$ 431$ thousand or $8.5 \%$ and $\$ 337$ thousand or $6.8 \%$ for the three and nine months ended September 30, 2011. The market value of these securities showed an overall improvement of $\$ 94$ thousand during the first six months of 2011, reflecting an improvement of the financial institution sector debt markets in general. However, increased market volatility during the third quarter of 2011 resulted in price depreciation associated with continuing domestic and global economic pressures.

The Company's investment in the trust preferred capital securities continue to perform according to contractual terms and the issuer of these securities is rated as investment grade by major rating agencies. The Company does not intend to sell these securities nor does the Company believe it is likely that it will be required to sell these securities prior to their anticipated recovery. The Company believes these securities are not impaired due to reasons of credit quality or other factors, but rather the unrealized loss is primarily attributed to general uncertainties in the financial markets and market volatility. The Company believes that it will be able to collect all amounts due according to the contractual terms of these securities and that the fair values of these securities will continue to recover as they approach their maturity dates.

45

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## Loans

Loans, net of unearned income, were $\$ 1.1$ billion at September 30, 2011, a decrease of $\$ 91.7$ million or $7.7 \%$ from year-end 2010. The Company continues to take a measured and cautious approach to loan originations as it continues to refine the composition of its balance sheet and work through high levels of nonperforming loans and other assets. Nonperforming loans increased sharply in the fourth quarter of 2009 and into the first quarter of 2010 as a result of the lingering effects of one of the most severe recessions in recent history and, while having declined in the current quarter as well as compared to their peak in the first quarter of 2010, have remained elevated since that time.

The composition of the loan portfolio is summarized in the table below.

| (Dollars in thousands) | September 30, 2011 |  |  | December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | \% |  | unt | \% |
| Commercial, financial, and agriculture | \$ | 97,575 | 8.9 \% | \$ | 108,959 | 9.1 \% |
| Real estate - construction |  | 132,481 | 12.0 |  | 154,208 | 12.9 |
| Real estate mortgage - residential |  | 446,268 | 40.5 |  | 469,273 | 39.3 |
| Real estate mortgage - farmland and other commercial enterprises |  | 394,140 | 35.8 |  | 416,904 | 35.0 |
| Installment |  | 21,955 | 2.0 |  | 28,532 | 2.4 |
| Lease financing |  | 8,680 | . 8 |  | 14,964 | 1.3 |
| Total | \$ | 1,101,099 | 100.0\% | \$ | 1,192,840 | 100.0\% |

On average, loans represented $63.8 \%$ of earning assets for the current nine month period, a decrease of 149 basis points compared to $65.3 \%$ for year-end 2010. Average loans represent a lower percentage of earning assets due to a lower average outstanding balance that makes up for a significant portion of the overall reduction in average total earning assets. As loan demand fluctuates, the available funds are reallocated between loans and temporary investments or investment securities, which typically involve a decrease in credit risk and lower yields.

The Company does not have direct exposure to the subprime mortgage market. The Company does not originate subprime mortgages nor has it invested in bonds that are secured by such mortgages. Subprime mortgage lending is defined by the Company generally as lending to a borrower that would not qualify for a mortgage loan at prevailing market rates or whereby the underwriting decision is based on limited or no documentation of the ability to repay.

Allowance for Loan Losses

The allowance for loan losses is maintained at a level believed to be adequate by management to cover probable losses in the loan portfolio. The calculation of the appropriate level of allowance for loan losses requires significant judgment to reflect the credit losses specifically identified in the Company's loan portfolio as well as management's best estimate of probable incurred credit losses in the loan portfolio at the balance sheet date. The allowance for loan losses is a valuation allowance increased by the provision for loan losses and decreased by net charge-offs. Loan losses are charged against the allowance when management believes the uncollectibility of a loan is confirmed. Subsequent recoveries, if any, are credited to the allowance.

In general, the allowance for loan losses and related provision for loan losses increase as the relative level of nonperforming and impaired loans increase. However, other factors impact the amount of the allowance for loan losses such as the Company's historical loss experience, the borrowers' financial condition, general economic conditions, and other risk factors as described in the Company's most recent annual report on Form 10-K.

The allowance for loan losses was $\$ 30.9$ million or $2.80 \%$ of outstanding loans (net of unearned income) at September 30,2011 . This compares to $\$ 28.8$ million or $2.41 \%$ of net loans outstanding at year-end 2010 . The increase in the allowance for loan losses as a percentage of net loans outstanding from year-end 2010 is the result of the provision for loan losses exceeding net charge-offs by $\$ 2.1$ million or $25.8 \%$ combined with a $\$ 91.7$ million or $7.7 \%$ decrease in loans outstanding (net of unearned income). The increase in the allowance for loan losses from year-end 2010 is driven by elevated levels of recent historical net charge-offs and the overall high levels of nonperforming and impaired loans together with a shrinking portfolio of loans outstanding. As a percentage of nonperforming loans, the allowance for loan losses was $34.7 \%$ at September 30, 2011, which represents an increase of 303 basis points compared to $31.6 \%$ at year-end 2010.

While current data indicates that economic growth in the U.S. remains slow, the Company's high level of nonperforming and impaired loans is driven by overall weaknesses that remain in the general economy stemming from one of the most severe recessions in many decades. Investment in nonresidential structures is still weak, and the overall housing sector continues to be depressed. Inflation, which ticked up earlier in 2011, appears to have moderated and long-term inflation expectations remain stable. Business investment in equipment and software is expanding, and while there has been a modest increase in household spending in recent months, labor markets continue to be weak with elevated unemployment rates. For the Company, the economic conditions in recent quarters have resulted in higher stress in the real estate development portion of its lending portfolio.

## Nonperforming Loans

Nonperforming loans consist of nonaccrual loans, accruing restructured loans, and loans 90 days or more past due and still accruing interest. The accrual of interest on loans is discontinued when it is determined that the collection of interest or principal is doubtful, or when a default of interest or principal has existed for 90 days or more, unless such loan is well secured and in the process of collection. Restructured loans occur when a lender, because of economic or legal reasons related to a borrower's financial difficulty, grants a concession to the borrower that it would not otherwise consider. Restructured loans typically include a reduction of the stated interest rate or an extension of the maturity date, among other possible concessions. The Company gives careful consideration to identifying which of its challenged credits merit a restructuring of terms that it believes will result in maximum loan repayments and mitigate possible losses. Cash flow projections are carefully scrutinized prior to restructuring any credits; past due credits are typically not granted concessions.

Nonperforming loans were $\$ 89.1$ million at September 30, 2011, a decrease of $\$ 1.9$ million or $2.1 \%$ compared to $\$ 91.0$ million at year-end 2010. The high level of nonperforming loans is a result of ongoing weaknesses in the overall economy that continues to strain the Company and many of its customers, particularly real estate development lending. Nonperforming loans were as follows at September 30, 2011 and December 31, 2010 and are presented by loan class.

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Nonperforming Loans


Nonaccrual loans make up the largest component of nonperforming assets. Such loans were $\$ 60.3$ million at September 30, 2011, an increase of $\$ 6.4$ million or $11.8 \%$ compared to $\$ 54.0$ million at year-end 2010. The increase in nonaccrual loans was driven by five larger balance unrelated credits in the aggregate amount outstanding of $\$ 12.2$ million, of which $\$ 8.2$ million is secured by commercial real estate, $\$ 3.6$ million secured by real estate development properties, and $\$ 480$ thousand secured by residential real estate. Property securing $\$ 1.5$ million related to one larger-balance real estate development nonaccrual credit is under contracts to be sold during the fourth quarter of 2011 at net selling prices that approximate current outstanding loan amounts. Partially offsetting the $\$ 12.2$ million larger-balance credits added to nonaccrual was $\$ 6.2$ million of collateral of larger-balance nonaccrual credits of three real estate development properties that were repossessed by the Company. The Company had one larger-balance loan that it restructured in early 2011 that was reclassified to nonaccrual status during the third quarter of 2011 with an outstanding balance of $\$ 2.9$ million. This loan, which is secured by real estate development property, was classified as
nonaccrual at year-end 2010.
Restructured loans were $\$ 28.7$ million at September 30, 2011, a decrease of $\$ 8.2$ million or $22.3 \%$ compared to the year-end 2010 amount of $\$ 37.0$ million. The decrease in restructured loans was driven primarily by three larger-balance credits totaling $\$ 7.1$ million that are no longer classified as restructured loans. Of this total, $\$ 3.8$ million represents one credit whereby the Company received principal payments of $\$ 1.1$ million, recorded charge-offs of $\$ 1.1$ million, and reclassified $\$ 1.5$ million as nonaccrual. The remaining two other larger-balance credits consist of one credit in the amount of $\$ 2.2$ million that was classified as nonaccrual and the payoff of another credit in the amount of $\$ 1.1$ million.

The Company's comprehensive risk-grading and loan review program includes a review of loans to assess risk and assign a grade to those loans, a review of delinquencies, and an assessment of loans for needed charge-offs or placement on nonaccrual status. The Company had loans in the amount of $\$ 122$ million and $\$ 127$ million at September 30, 2011 and year-end 2010, respectively, which were performing but considered potential problem loans that are not included in the nonperforming loan totals in the table above. These loans, however, are considered in establishing an appropriate allowance for loan losses. The balance outstanding for potential problem credits is mainly a result of ongoing weaknesses in the overall economy that continue to strain the Company and many of its customers, particularly real estate development lending. Potential problem loans include a variety of borrowers and are secured primarily by real estate. At September 30, 2011 the five largest potential problem credits were $\$ 32.1$ million in the aggregate compared to $\$ 35.9$ million at year-end 2010 and secured by various types of real estate including commercial, construction properties, and residential real estate development.

Potential problem loans are identified on the Company's watch list and consist of loans that require close monitoring by management. Credits may be considered as a potential problem loan for reasons that are temporary or correctable, such as for a deficiency in loan documentation or absence of current financial statements of the borrower. Potential problem loans may also include credits where adverse circumstances are identified that may affect the borrower's ability to comply with the contractual terms of the loan. Other factors which might indicate the existence of a potential problem loan include the delinquency of a scheduled loan payment, deterioration in a borrower's financial condition identified in a review of periodic financial statements, a decrease in the value of the collateral securing the loan, or a change in the economic environment in which the borrower operates. Certain loans on the Company's watch list are also considered impaired and specific allowances related to these loans were established in accordance with the appropriate accounting guidance.

## Other Real Estate

Other real estate owned ("OREO") includes real estate properties acquired by the Company through foreclosure. At September 30, 2011 OREO was $\$ 36.0$ million, an increase of $\$ 5.4$ million or $17.8 \%$ compared to $\$ 30.5$ million at year-end 2010. The net increase in OREO during the first nine months of 2011 is due mainly to the Company taking possession of real estate in the amount of $\$ 11.0$ million securing eight separate larger-balance credit relationships, $\$ 10.3$ million of which was previously classified in nonaccrual loans. Of the $\$ 11.0$ million larger-balance real estate repossessions during the first nine months of 2011, $\$ 9.2$ million represents construction/land development projects, $\$ 1.2$ million represents residential real estate, and $\$ 676$ thousand represents commercial real estate properties. The Company sold five larger-balance repossessed properties during the first nine months of 2011 which reduced the amount of OREO by $\$ 3.6$ million and recorded impairment charges of $\$ 2.8$ million during the third quarter related to one larger-balance property. The carrying value of this property subsequent to the impairment charge is $\$ 1.9$ million.

Deposits
A summary of the Company's deposits is as follows for the periods indicated.

|  | End of Period |  |  |  |  |  | Average |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | $\begin{array}{r} \text { September } \\ 30, \\ 2011 \end{array}$ |  | December 31,2010 |  | Difference |  | $\begin{array}{r} \text { (Nine } \\ \text { Months) } \\ \text { September } \\ 30, \\ 2011 \end{array}$ |  | (Twelve <br> Months) <br> December 31, 2010 |  | Difference |
| Noninterest Bearing |  |  |  |  |  |  |  |  |  |  |  |
| Commonwealth |  |  | \$ |  | \$ | (643 | ) \$ | 503 | \$ | 1,347 |  |
| Other | \$ | 222,523 |  | 206,244 |  | 16,279 |  | 213,266 |  | 209,020 |  |
| Total | \$ | 222,523 | \$ | 206,887 | \$ | 15,636 | \$ | 213,769 | \$ | 210,367 |  |

## Interest Bearing

| Demand | \$ | 256,204 | \$ | 259,569 | \$ | (3,365 |  | \$ | 257,860 | \$ | 258,674 | \$ | (814 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 295,347 |  | 283,264 |  | 12,083 |  |  | 291,667 |  | 272,080 |  | 19,587 |  |
| Time |  | 672,999 |  | 713,852 |  | (40,853 | ) |  | 696,094 |  | 807,730 |  | (111,636 |  |
| Total | \$ | 1,224,550 | \$ | 1,256,685 | \$ | (32,135 | ) | \$ | 1,245,621 | \$ | 1,338,484 | \$ | $(92,863$ |  |
| Total Deposits | \$ | 1,447,073 | \$ | 1,463,572 | \$ | (16,499 | ) | \$ | 1,459,390 | \$ | 1,548,851 |  | (89,461 |  |

The decrease in end of period and average deposits is mainly due to lower interest bearing deposits outstanding, primarily with respect to time deposits, partially offset by higher noninterest bearing deposits. The decline in time deposits for the nine months ended September 30, 2011 compared to year-end 2010 is due primarily to the maturity structure of the portfolio and the overall liquidity position of the Company. The Company's liquidity position has enabled it to lower its cost of funds by allowing higher-rate certificates of deposit, particularly those in excess of \$100 thousand in outstanding balances, to roll off or reprice at significantly lower interest rates. The decrease in deposits of the Commonwealth is attributed to the winding down of the Company's contract as the depository service provider of the Commonwealth as discussed previously in this report.

## Borrowed Funds

Total borrowed funds were $\$ 275$ million at September 30, 2011, a decrease of $\$ 24.1$ million or $8.1 \%$ from $\$ 300$ million at year-end 2010. Long-term borrowings decreased $\$ 7.4$ million or $3.7 \%$ due to principal repayments primarily related to FHLB advances. Short-term borrowings decreased $\$ 16.7$ million or $35.2 \%$ due mainly to activity related to the Commonwealth. Outstanding borrowings under short-term repurchase agreements have decreased primarily as a result of the Company's depository services contract with the Commonwealth, which is currently in a winding down phase as previously disclosed by the Company. The Company's short-term borrowings also fluctuate with changes in its overall net funding position.

## LIQUIDITY

The primary source of funds for the Parent Company is the receipt of dividends from its subsidiary banks, cash balances maintained, short-term investments, and borrowings from nonaffiliated sources. Payment of dividends by the Company's subsidiary banks is subject to certain regulatory restrictions as set forth in national and state banking laws and regulations. In addition, Farmers Bank, United Bank \& Trust Company ("United Bank"), and Citizens Bank of

Northern Kentucky, Inc. ("Citizens Northern") each must obtain regulatory approval to declare or pay dividends to the Parent Company as a result of increased capital required in connection with prior regulatory exams. Capital ratios at each of the Company's four subsidiary banks exceed regulatory established "well-capitalized" status at September 30, 2011 under the prompt corrective action regulatory framework; however, Farmers Bank, United Bank, and Citizens Northern are required to maintain capital ratios at higher levels as outlined in their regulatory agreements.

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The Parent Company's primary uses of cash include the payment of dividends to its common and preferred shareholders, injecting capital into subsidiaries, interest expense on borrowings, and the payment of general operating expenses. Due to the regulatory agreements, dividend payments on the Parent Company's common and preferred stock and interest payments on its trust preferred borrowings must have regulatory approval before being paid. While regulatory agencies have so far granted approval to all of the Company's requests to make interest payments on its trust preferred securities and dividends on its preferred stock, the Company did not (based on the assessment by Company management of both the Company's capital position and the earnings of its subsidiaries) seek regulatory approval for the payment of common stock dividends. Moreover, the Company will not pay any such dividend on its common stock in any subsequent quarter until the regulator's assessment of the earnings of the Company's subsidiaries, and the Company's assessment of its capital position, both yield the conclusion that the payment of a Company common stock dividend is warranted.

The Parent Company had cash and cash equivalents of $\$ 16.0$ million at September 30, 2011, a decrease of $\$ 263$ thousand or $1.6 \%$ from $\$ 16.2$ million at year-end 2010. Significant cash receipts of the Parent Company during 2011 include $\$ 2.3$ million in dividends from First Citizens Bank, $\$ 2.2$ million proceeds from the liquidation of company-owned life insurance at the Parent Company, and management fees from subsidiaries of $\$ 2.5$ million. Significant cash payments by the Parent Company during 2011 include salaries, payroll taxes, and employee benefits of $\$ 1.6$ million, interest expense on borrowed funds of $\$ 1.5$ million, additional equity investments in United Bank of $\$ 4.0$ million, and $\$ 1.1$ million for the payment of preferred stock dividends.

The Company's objective as it relates to liquidity is to ensure that its subsidiary banks have funds available to meet deposit withdrawals and credit demands without unduly penalizing profitability. In order to maintain a proper level of liquidity, the subsidiary banks have several sources of funds available on a daily basis that can be used for liquidity purposes. Those sources of funds include the subsidiary banks' core deposits, consisting of both business and nonbusiness deposits; cash flow generated by repayment of principal and interest on loans and investment securities; FHLB and other borrowings; and federal funds purchased and securities sold under agreements to repurchase. While maturities and scheduled amortization of loans and investment securities are generally a predictable source of funds, deposit outflows and mortgage prepayments are influenced significantly by general interest rates, economic conditions, and competition in our local markets.

As of September 30, 2011, the Company had $\$ 188$ million of additional borrowing capacity under various FHLB, federal funds, and other borrowing agreements. However, there is no guarantee that these sources of funds will continue to be available to the Company or that current borrowings can be refinanced upon maturity, although the Company is not aware of any events or uncertainties that are likely to cause a material decrease in the Company's liquidity from these sources. The Company's borrowing capacity increased $\$ 72.5$ million or $62.6 \%$ since year-end 2010 primarily as a result of one of the Company's subsidiary banks initial approval during the first quarter of 2011 by the Federal Reserve to borrow on a short-term basis up to $\$ 70$ million through its Discount Window program.

The Company's bank subsidiaries previously had an aggregate borrowing capacity of $\$ 20$ million in short-term unsecured federal funds through a long-standing relationship with a large multi-national financial services firm ("Upstream Correspondent"). Due to changes by the Upstream Correspondent in its business practices and risk tolerances, the Company moved a substantial portion of its check clearing process from the Upstream Correspondent to another large multi-national financial services firm during 2010. The Upstream Correspondent is also exiting business relationships that it determines no longer meet its tighter risk metrics. The relationship between the Company and the Upstream Correspondent has been further affected by the competition for a long-term customer of the Company. As a result, the Company and the Upstream Correspondent were unable to agree on the terms concerning their ongoing short-term borrowing arrangement; therefore, the Company's ability to borrow via short-term unsecured federal funds from the Upstream Correspondent ended on September 30, 2011.

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The Company entered into short-term borrowing agreements during the third quarter of 2011 to replace the previous arrangement with the Upstream Correspondent as described above. The new arrangement allows the Company to borrow up to $\$ 17.5$ million in short-term federal funds from two separate commercial banks. Of the total amount, $\$ 15.0$ million is available on a secured basis and $\$ 2.5$ million is unsecured. The average amount outstanding on short-term federal funds borrowings was $\$ 47$ thousand for the nine months ended September 30, 2011 and $\$ 152$ thousand for all of 2010.

For the longer term, the liquidity position is managed by balancing the maturity structure of the balance sheet. This process allows for an orderly flow of funds over an extended period of time. The Company's Asset and Liability Management Committee, both at the bank subsidiary level and on a consolidated basis, meets regularly and monitors the composition of the balance sheet to ensure comprehensive management of interest rate risk and liquidity.

Liquid assets consist of cash, cash equivalents, and available for sale investment securities. At September 30, 2011, consolidated liquid assets were $\$ 687$ million, an increase of $\$ 60.7$ million or $9.7 \%$ from year-end 2010. The increase in liquid assets was made up by higher available for sale investment securities of $\$ 141$ million or $31.8 \%$ partially offset by lower cash and cash equivalents of $\$ 80.7$ million or $44.3 \%$. Liquid assets remain elevated mainly as a result of the Company's overall net funding position, which has been influenced by the Company's balance sheet realignment strategy that included reducing the overall size of the balance sheet as it manages a high level of nonperforming assets. The overall funding position of the Company changes as loan demand, deposit levels, and other sources and uses of funds fluctuate.

Net cash provided by operating activities was $\$ 22.2$ million for the first nine months of 2011, an increase of $\$ 944$ thousand or $4.4 \%$ compared to $\$ 21.3$ million for the first nine months of 2010. Net cash used in investing activities was $\$ 61.2$ million for 2011 compared to net cash inflows of $\$ 97.9$ million for 2010 . The $\$ 159$ million change in net cash flows in the comparison is mainly due to $\$ 180$ million related to investment securities partially offset by net cash inflows related to loan activity of $\$ 31.1$ million. These cash flow activities correlate to the overall increase in investment securities and decrease in outstanding loan balances. In addition, the Company received the remaining proceeds from the liquidation of the Parent Company's investment in company-owned life insurance of $\$ 2.2$ million in the first quarter of 2011, a decrease of $\$ 6.3$ million compared with $\$ 8.6$ million in the first quarter of 2010 when the Company initiated this transaction.

Net cash used in financing activities was $\$ 41.6$ million in the first nine months of 2011 compared to $\$ 152$ million for the same period of 2010. Net cash flows used in financing activities declined in the comparison due mainly to deposit activity. For 2011, net deposits decreased $\$ 16.5$ million or $1.1 \%$; in 2010, net deposits decreased $\$ 170$ million or $10.4 \%$. The decrease in deposits for the first nine months of 2010 was significantly more than for the same period in 2011 as the Company more aggressively sought to lower its cost of funds by allowing higher-rate certificates of deposit, particularly those in excess of $\$ 100$ thousand in outstanding balances, to roll off or reprice at significantly lower interest rates.

Commitments to extend credit are entered into with customers in the ordinary course of providing traditional banking services and are considered in addressing the Company's liquidity management. The Company does not expect these commitments to significantly affect the liquidity position in future periods. The Company has not entered into any contracts for financial derivative instruments such as futures, swaps, options, or similar instruments.

## CAPITAL RESOURCES

Consolidated shareholders' equity was $\$ 156$ million at September 30, 2011, an increase of $\$ 6.5$ million or $4.3 \%$ compared to December 31, 2010. The increase in shareholders' equity is due mainly to a $\$ 5.8$ million increase in unrealized gains (net of tax) related to investments securities. The increase in unrealized gains on investment securities are driven mainly by a lower overall interest rate environment. As market interest rates have generally decreased throughout the year, the overall market value of the Company's fixed rate investment securities have increased.

Although the Parent Company is under no directive by its regulators to raise any additional capital, the Company filed a registration statement on Form S-3 with the SEC that became effective on October 19, 2009. As part of that filing, equity securities of the Company of up to a maximum aggregate offering price of $\$ 70$ million could be offered for sale in one or more public or private offerings at an appropriate time. The Company continues to explore potential capital raising scenarios. However, no determination has been made as to if or when a capital raise will be completed. Net proceeds from a potential sale of securities under the registration statement could be used for any corporate purpose determined by the Company's board of directors.

At September 30, 2011, the Company's tangible capital ratio was $8.09 \%$ compared to $7.57 \%$ at year-end 2010. The tangible capital ratio is defined as tangible equity as a percentage of tangible assets. This ratio excludes amounts related to intangible assets. Tangible common equity to tangible assets, which further excludes outstanding preferred stock, was $6.56 \%$ at September 30, 2011 compared to $6.09 \%$ at year-end 2010.

Consistent with the objective of operating a sound financial organization, the Company's goal is to maintain capital ratios well above the regulatory minimum requirements. The Company's capital ratios as of September 30, 2011 and December 31, 2010 and the regulatory minimums are as follows in the table below.

September 30, 2011

|  | Tier 1 <br> Risk-based <br> Capital1 | Total <br> Risk-based <br> Capital1 | Tier 1 <br> Leverage2 | Tier 1 <br> Risk-based <br> Capital1 | Total <br> Risk-based <br> Capital1 | Tier 1 <br> Leverage2 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $16.54 \%$ | $17.81 \%$ | $9.98 \%$ | $15.35 \%$ | $16.61 \%$ | $9.39 \%$ |

${ }^{1}$ Tier 1 Risk-based and Total Risk-based Capital ratios are computed by dividing a bank's Tier 1 or Total Capital, as defined by regulation, by a risk-weighted sum of the bank's assets, with the risk weighting determined by general standards established by regulation. The safest assets (e.g., government obligations) are assigned a weighting of $0 \%$ with riskier assets receiving higher ratings (e.g., ordinary commercial loans are assigned a weighting of $100 \%$ ).

2Tier 1 Leverage ratio is computed by dividing a bank's Tier 1 Capital by its total quarterly average assets, as defined by regulation.
${ }^{3}$ See Note 9 to the Company's unaudited consolidated financial statements included as part of this Form 10-Q for minimum capital ratios required as part of the banks regulatory agreement.

4 Represents amounts as defined in the Federal Deposit Corporation Improvement Act.

## Regulatory Agreements

The Parent Company and three of its subsidiary banks have entered into supervisory agreements with their primary banking regulator. The Parent Company, Farmers Bank, and United Bank each entered into their respective agreements during 2009 and Citizens Northern entered into their agreement in mid-2010. These agreements are summarized in Note 9 to the unaudited consolidated financial statements of this Form 10-Q. These agreements are also discussed in significantly greater detail in the Company's Annual Report on Form 10-K for the year ended December 31, 2010 under the caption "Capital Resources" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

There have been no changes to the regulatory agreements since year-end 2010. The Company believes that it is adequately addressing all issues included in the regulatory agreements. However, only the respective regulatory agencies can determine if compliance with the applicable regulatory agreements have been met. The Company and its subsidiary banks are in compliance with the requirements identified in the regulatory agreements as of September 30, 2011, with the exception that the level of substandard loans at United Bank and Farmers Bank exceed their target amounts by $\$ 11.9$ million and $\$ 2.6$ million, respectively.

The level of substandard loans meeting the reporting requirements at United Bank increased $\$ 16.7$ million during the third quarter of 2011. Newly classified loans in the amount of $\$ 24.8$ million were added in the third quarter of 2011, partially offset by principal repayments of $\$ 3.1$ million, loan charge-offs of $\$ 1.4$ million, and $\$ 4.7$ million due to loans no longer meeting the reporting requirements or that have been reclassified as other real estate owned through foreclosure. Farmers Bank was in excess of its target amount due mainly to the addition of one credit relationship during the first quarter of 2011 in the amount of $\$ 7.1$ million. The overall level of substandard loans meeting the reporting requirements at Farmers Bank decreased $\$ 4.8$ million during the third quarter 2011. Regulators continue to monitor the Company's progress and compliance with the agreements through periodic on-site examinations, regular communications, and quarterly data analysis. The results of these examinations and communications show satisfactory progress toward meeting the requirements included in the regulatory agreements.

The Parent Company maintains cash available to fund a certain amount of additional injections of capital to its bank subsidiaries as determined by management or if required by its regulators. If needed, further amounts in excess of available cash may be funded by future public or private sales of securities, although the Parent Company is under no directive by its regulators to raise any additional capital.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company uses a simulation model as a tool to monitor and evaluate interest rate risk exposure. The model is designed to measure the sensitivity of net interest income and net income to changing interest rates over future time periods. Forecasting net interest income and its sensitivity to changes in interest rates requires the Company to make assumptions about the volume and characteristics of many attributes, including assumptions relating to the replacement of maturing earning assets and liabilities. Other assumptions include, but are not limited to, projected prepayments, projected new volume, and the predicted relationship between changes in market interest rates and changes in customer account balances. These effects are combined with the Company's estimate of the most likely rate environment to produce a forecast of net interest income and net income. The forecasted results are then adjusted for the effect of a gradual increase and decrease in market interest rates on the Company's net interest income and net income. Because assumptions are inherently uncertain, the model cannot precisely estimate net interest income or net income or the effect of interest rate changes on net interest income and net income. Actual results could differ significantly from simulated results.

At September 30, 2011, the model indicated that if rates were to gradually increase by 75 basis points during the remainder of the calendar year, then net interest income and net income would increase $.3 \%$ and $6.1 \%$, respectively for the year ending December 31, 2011 when compared to the forecasted results for the most likely rate environment. The model indicated that if rates were to gradually decrease by 75 basis points over the same period, then net interest income and net income would decrease $.2 \%$ and $2.7 \%$, respectively.

Item 4. Controls and Procedures

The Company's Chief Executive Officer and Chief Financial Officer have reviewed and evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report, and have concluded that the Company's disclosure controls and procedures were adequate and effective to ensure that all material information required to be disclosed in this report has been made known to them in a timely fashion.

The Company's Chief Executive Officer and Chief Financial Officer have also concluded that there were no significant changes during the quarter ended September 30, 2011 in the Company's internal control over financial reporting or in other factors that have materially affected, or are reasonably likely to materially affect, the registrant's internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

As of September 30, 2011, there were various pending legal actions and proceedings against the Company arising from the normal course of business and in which claims for damages are asserted. Management, after discussion with legal counsel, believes that these actions are without merit and that the ultimate liability resulting from these legal actions and proceedings, if any, will not have a material effect upon the consolidated financial statements of the Company.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

At various times, the Company's Board of Directors has authorized the purchase of shares of the Company's outstanding common stock. No stated expiration dates have been established under any of the previous authorizations. There were no Company shares purchased during the quarter ended September 30, 2011. There are 84,971 shares that may still be purchased under the various authorizations.

54

The Company's participation in the U.S. Treasury's Capital Purchase Program restricts its ability to repurchase its outstanding common stock. Until January 9, 2012, the Company generally must have the Treasury's approval before it may repurchase any of its shares of common stock, unless all of the Series A preferred stock has been redeemed by the Company or transferred by the Treasury. The Company must also be granted permission by the Federal Reserve Bank of St. Louis and the Kentucky Department of Financial Institutions before it can repurchase or redeem any of its outstanding common or preferred stock as a result of its regulatory agreement.

Item 6. Exhibits

## List of Exhibits

3.1 Articles of Incorporation of Farmers Capital Bank Corporation (incorporated by reference to Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2006, the Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2003, and Current Report on Form 8-K dated January 13, 2009).
3.2 Amended and Restated Bylaws of Farmers Capital Bank Corporation (incorporated by reference to Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2009 and Current Report on Form 8-K filed on October 4, 2011).
4.1* Junior Subordinated Indenture, dated as of July 21, 2005, between Farmers Capital Bank Corporation and Wilmington Trust Company, as Trustee, relating to unsecured junior subordinated deferrable interest notes that mature in 2035.
4.2* Amended and Restated Trust Agreement, dated as of July 21, 2005, among Farmers Capital Bank Corporation, as Depositor, Wilmington Trust Company, as Property and Delaware Trustee, the Administrative Trustees (as named therein), and the Holders (as defined therein).*
4.3* Guarantee Agreement, dated as of July 21, 2005, between Farmers Capital Bank Corporation, as Guarantor, and Wilmington Trust Company, as Guarantee Trustee.*
4.4* Junior Subordinated Indenture, dated as of July 26, 2005, between Farmers Capital Bank Corporation and Wilmington Trust Company, as Trustee, relating to unsecured junior subordinated deferrable interest notes that mature in 2035.*
4.5* Amended and Restated Trust Agreement, dated as of July 26, 2005, among Farmers Capital Bank Corporation, as Depositor, Wilmington Trust Company, as Property and Delaware Trustee, the Administrative Trustees (as named therein), and the Holders (as defined therein).*
4.6* Guarantee Agreement, dated as of July 26, 2005, between Farmers Capital Bank Corporation, as Guarantor, and Wilmington Trust Company, as Guarantee Trustee.*
4.7* Indenture, dated as of August 14, 2007 between Farmers Capital Bank Corporation, as Issuer, and Wilmington Trust Company, as Trustee, relating to fixed/floating rate junior subordinated debt due 2037.*
4.8* Amended and Restated Declaration of Trust, dated as of August 14, 2007, by Farmers Capital Bank Corporation, as Sponsor, Wilmington Trust Company, as Delaware and Institutional

Trustee, the Administrative Trustees (as named therein), and the Holders (as defined therein).*
4.9* Guarantee Agreement, dated as of August 14, 2007, between Farmers Capital Bank Corporation, as Guarantor, and Wilmington Trust Company, as Guarantee Trustee.*
4.10 Form of Certificate for Fixed Rate Cumulative Perpetual Preferred Stock, Series A (incorporated by reference to the Current Report on Form 8-K dated January 13, 2009).
4.11 Warrant for Purchase of Shares of Common Stock
(incorporated by reference to the Current Report on Form 8-K dated January 13, 2009).
10.1 Agreement and Plan of Merger, Dated July 1, 2005, as Amended, by and among Citizens Bancorp, Inc., Citizens Acquisition Subsidiary Corp, and Farmers Capital Bank Corporation (incorporated by reference to Appendix A of Registration Statement filed on Form S-4 on October 11, 2005).
10.2 Amended and Restated Plan of Merger of Citizens National Bancshares, Inc. with and into FCBC Acquisition Subsidiary, LLC (incorporated by reference to Appendix A of Proxy Statement for Special Meeting of Shareholders of Citizens National Bancshares, Inc. and Prospectus in connection with an offer of up to 600,000 shares of its common stock of Farmers Capital Bank Corporation filed on Form 424B3 on August 7, 2006).
10.3 Stock Purchase Agreement Dated June 1, 2006 by and among Farmers Capital Bank Corporation, Kentucky Banking Centers, Inc. and Citizens First Corporation (incorporated by reference to Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2008).
31.1** CEO Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2** CFO Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32** CEO \& CFO Certifications Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101*** The following financial information from Farmers Capital Bank Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income (iv) the Consolidated Statements of Cash Flows, (v) the Consolidated Statements of Changes in Shareholders' Equity, and (vi) the Notes to the Consolidated Financial Statements.
*Exhibit not included pursuant to Item 601(b)(4)(iii) and (v) of Regulation S-K. The Company will provide a copy of such exhibit to the Securities and Exchange Commission upon request.
** Filed with this Quarterly Report on Form 10-Q.
*** As provided in Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 are deemed not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities and Exchange Act of 1934 .

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| Date: | 11-4-11 | /s/ Lloyd C. Hillard, Jr. <br> Lloyd C. Hillard, Jr. <br> President and CEO <br> (Principal Executive Officer) |
| :--- | :--- | :--- |
| Date: 11-4-11 | /s/ Doug Carpenter <br> C. Douglas Carpenter <br> Executive Vice President, Secretary, and <br> CFO <br> (Principal Financial and Accounting <br> Officer) |  |

