

INTER TEL INC  
Form 3  
February 23, 2007

**FORM 3 UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

OMB APPROVAL

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**INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*

Â Gardner John L  
(Last) (First) (Middle)

2. Date of Event Requiring Statement

(Month/Day/Year)  
02/13/2007

3. Issuer Name and Ticker or Trading Symbol  
INTER TEL INC [INTL]

4. Relationship of Reporting Person(s) to Issuer

5. If Amendment, Date Original Filed(Month/Day/Year)

C/O INTER-TEL  
(DELAWARE),  
INCORPORATED,Â 1615  
SOUTH 52ND STREET  
(Street)

(Check all applicable)

Director  10% Owner  
 Officer  Other  
(give title below) (specify below)  
Sr. V.P. & General Counsel

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

TEMPE,Â AZÂ 85281

(City) (State) (Zip)

**Table I - Non-Derivative Securities Beneficially Owned**

1. Title of Security  
(Instr. 4)

2. Amount of Securities Beneficially Owned  
(Instr. 4)

3. Ownership Form:  
Direct (D)  
or Indirect (I)  
(Instr. 5)

4. Nature of Indirect Beneficial Ownership  
(Instr. 5)

Common Stock

1,670

D <sup>(1)</sup> Â

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

SEC 1473 (7-02)

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

**Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

1. Title of Derivative Security  
(Instr. 4)

2. Date Exercisable and Expiration Date  
(Month/Day/Year)

3. Title and Amount of Securities Underlying Derivative Security

4. Conversion or Exercise

5. Ownership Form of

6. Nature of Indirect Beneficial Ownership

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|                    | Date Exercisable | Expiration Date | (Instr. 4)<br>Title | Amount or Number of Shares | Price of Derivative Security | Derivative Security: Direct (D) or Indirect (I) (Instr. 5) | (Instr. 5) |
|--------------------|------------------|-----------------|---------------------|----------------------------|------------------------------|--|------------|
| Stock Options      | Â (2)            | 05/28/2007      | Common Stock        | 21,000                     | \$ 7.9375                    | D  | Â          |
| Stock Options      | Â (3)            | 08/08/2010      | Common Stock        | 10,000                     | \$ 12.875                    | D  | Â          |
| Stock Options      | Â (4)            | 03/09/2011      | Common Stock        | 15,000                     | \$ 9.0313                    | D  | Â          |
| Stock Options      | Â (5)            | 04/30/2011      | Common Stock        | 7,500                      | \$ 9.89                      | D  | Â          |
| Stock Options      | Â (6)            | 04/14/2013      | Common Stock        | 9,000                      | \$ 13.57                     | D  | Â          |
| Stock Options      | Â (7)            | 05/03/2015      | Common Stock        | 10,000                     | \$ 19.13                     | D  | Â          |
| Stock Options      | Â (8)            | 07/28/2016      | Common Stock        | 10,000                     | \$ 21.23                     | D  | Â          |
| Performance Shares | Â (9)            | 04/27/2009      | Common Stock        | 2,000                      | \$ 21.23<br>(10)             | D  | Â          |

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                              |       |
|---|---------------|-----------|------------------------------|-------|
|   | Director      | 10% Owner | Officer                      | Other |
| Gardner John L<br>C/O INTER-TEL (DELAWARE), INCORPORATED<br>1615 SOUTH 52ND STREET<br>TEMPE, AZ 85281 | Â             | Â         | Â Sr. V.P. & General Counsel | Â     |

## Signatures

Kurt R. Kneip 02/23/2007

\*\*Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 5(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) 350 shares of the total of 1670 shares held in a 401(k) account
- (2) 1/5th of the original grant of 40,000 on each anniversary of grant date 5/28/1997
- (3) 1/5th of the original grant of 10,000 on each anniversary of grant date 08/08/2000
- (4) 1/5th of the original grant of 15,000 on each anniversary of original grant date 03/09/2001

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- (5) 1/5th of the original grant of 7,500 on each anniversary of grant date 04/30/2001
- (6) 1/5th of the original grant of 9,000 on each anniversary of grant date 04/14/2003
- (7) 1/3rd of the original grant of 10,000 on each anniversary of grant date of 05/03/2005
- (8) 1/3rd of the original grant of 10,000 on each anniversary of grant date 07/28/2006
- (9) 1/2 on 04/27/2008 and 1/2 on 04/27/2009 so long as the Company meets or exceeds selected earnings per share targets
- (10) Although the market price on the date of the award was \$21.23, should the performance goals be achieved, the shares will be issued at no cost

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.