

SEARS HOLDINGS CORP  
Form 10-Q  
December 04, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED NOVEMBER 1, 2014

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 000-51217, 001-36693  
SEARS HOLDINGS CORPORATION  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State of Incorporation)

20-1920798  
(I.R.S. Employer Identification No.)

3333 BEVERLY ROAD, HOFFMAN ESTATES,  
ILLINOIS  
(Address of principal executive offices)

60179  
(Zip Code)

Registrant's Telephone Number, Including Area Code: (847) 286-2500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of November 28, 2014, the registrant had 106,507,702 common shares, \$0.01 par value, outstanding.

SEARS HOLDINGS CORPORATION  
 INDEX TO QUARTERLY REPORT ON FORM 10-Q  
 13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

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SEARS HOLDINGS CORPORATION  
Condensed Consolidated Statements of Operations  
(Unaudited)

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

| millions, except per share data   | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|---|---------------------|---------------------|---------------------|---------------------|
|   | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |
| <b>REVENUES</b>   |                     |                     |                     |                     |
| Merchandise sales and services <sup>(1)</sup>                           | \$7,207             | \$8,272             | \$23,099            | \$25,595            |
| <b>COSTS AND EXPENSES</b>   |                     |                     |                     |                     |
| Cost of sales, buying and occupancy <sup>(1)</sup>                      | 5,606               | 6,341               | 17,928              | 19,322              |
| Selling and administrative  | 2,011               | 2,262               | 6,218               | 6,771               |
| Depreciation and amortization   | 148                 | 181                 | 455                 | 559                 |
| Impairment charges  | —                   | 6                   | 25                  | 14                  |
| Gain on sales of assets   | (68)                | ) (21)              | ) (148)             | ) (276)             |
| Total costs and expenses  | 7,697               | 8,769               | 24,478              | 26,390              |
| Operating loss  | (490)               | ) (497)             | ) (1,379)           | ) (795)             |
| Interest expense  | (78)                | ) (61)              | ) (221)             | ) (181)             |
| Interest and investment income  | 97                  | 8                   | 133                 | 29                  |
| Other income  | 2                   | 1                   | 4                   | —                   |
| Loss before income taxes  | (469)               | ) (549)             | ) (1,463)           | ) (947)             |
| Income tax (expense) benefit  | (159)               | ) 2                 | ) (188)             | ) (19)              |
| Net loss  | (628)               | ) (547)             | ) (1,651)           | ) (966)             |
| (Income) loss attributable to noncontrolling interests                  | 80                  | 13                  | 128                 | (41)                |
| <b>NET LOSS ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>                  | <b>\$(548)</b>      | <b>) \$(534)</b>    | <b>) \$(1,523)</b>  | <b>) \$(1,007)</b>  |
| <b>NET LOSS PER COMMON SHARE ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b> |                     |                     |                     |                     |
| Basic loss per share  | \$(5.15)            | ) \$(5.03)          | ) \$(14.33)         | ) \$(9.49)          |
| Diluted loss per share  | \$(5.15)            | ) \$(5.03)          | ) \$(14.33)         | ) \$(9.49)          |
| Basic weighted average common shares outstanding                        | 106.4               | 106.1               | 106.3               | 106.1               |
| Diluted weighted average common shares outstanding                      | 106.4               | 106.1               | 106.3               | 106.1               |

<sup>(1)</sup> Includes merchandise sales to Sears Hometown and Outlet Stores, Inc. ("SHO") of \$329 million and \$364 million for the 13 weeks ended November 1, 2014 and November 2, 2013, respectively, and \$1.1 billion for both the 39-week periods ended November 1, 2014 and November 2, 2013. Pursuant to the terms of the separation, merchandise is sold to SHO at cost.

See accompanying notes.

## SEARS HOLDINGS CORPORATION

## Condensed Consolidated Statements of Comprehensive Loss

(Unaudited)

| millions   | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|--|---------------------|---------------------|---------------------|---------------------|
|  | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |
| Net loss   | \$(628              | ) \$(547            | ) \$(1,651          | ) \$(966            |
| Other comprehensive income (loss)                                    |                     |                     |                     |                     |
| Pension and postretirement adjustments, net of tax                   | 30                  | 46                  | 95                  | 140                 |
| Deferred gain (loss) on derivatives, net of tax                      | —                   | 2                   | (2                  | ) 2                 |
| Currency translation adjustments, net of tax                         | (11                 | ) —                 | 3                   | (27                 |
| Sears Canada de-consolidation  | (186                | ) —                 | (186                | ) —                 |
| Total other comprehensive income (loss)                              | (167                | ) 48                | (90                 | ) 115               |
| Comprehensive loss   | (795                | ) (499              | ) (1,741            | ) (851              |
| Comprehensive (income) loss attributable to noncontrolling interests | 401                 | 11                  | 438                 | (36                 |
| Comprehensive loss attributable to Holdings' shareholders            | \$(394              | ) \$(488            | ) \$(1,303          | ) \$(887            |

See accompanying notes.

SEARS HOLDINGS CORPORATION  
Condensed Consolidated Balance Sheets  
(Unaudited)

| millions  | November 1,<br>2014 | November 2,<br>2013 | February 1,<br>2014 |
|---|---------------------|---------------------|---------------------|
| <b>ASSETS</b>   |                     |                     |                     |
| Current assets  |                     |                     |                     |
| Cash and cash equivalents   | \$326               | \$599               | \$1,028             |
| Restricted cash   | —                   | 8                   | 10                  |
| Accounts receivable <sup>(1)</sup>                                  | 546                 | 541                 | 553                 |
| Merchandise inventories   | 6,464               | 8,912               | 7,034               |
| Prepaid expenses and other current assets                           | 255                 | 468                 | 334                 |
| Total current assets  | 7,591               | 10,528              | 8,959               |
| Property and equipment, net   | 4,561               | 5,682               | 5,394               |
| Goodwill  | 269                 | 379                 | 379                 |
| Trade names and other intangible assets                             | 2,104               | 2,858               | 2,850               |
| Other assets  | 644                 | 762                 | 679                 |
| <b>TOTAL ASSETS</b>   | <b>\$15,169</b>     | <b>\$20,209</b>     | <b>\$18,261</b>     |
| <b>LIABILITIES</b>  |                     |                     |                     |
| Current liabilities   |                     |                     |                     |
| Short-term borrowings <sup>(2)</sup>                                | \$2,096             | \$1,751             | \$1,332             |
| Current portion of long-term debt and capitalized lease obligations | 75                  | 82                  | 83                  |
| Merchandise payables  | 2,431               | 3,517               | 2,496               |
| Other current liabilities   | 2,100               | 2,510               | 2,527               |
| Unearned revenues   | 825                 | 912                 | 900                 |
| Other taxes   | 406                 | 473                 | 460                 |
| Short-term deferred tax liabilities                                 | 481                 | 430                 | 387                 |
| Total current liabilities   | 8,414               | 9,675               | 8,185               |
| Long-term debt and capitalized lease obligations <sup>(3)</sup>     | 2,769               | 2,862               | 2,834               |
| Pension and postretirement benefits                                 | 1,320               | 2,387               | 1,942               |
| Other long-term liabilities   | 1,830               | 2,039               | 2,008               |
| Long-term deferred tax liabilities                                  | 710                 | 919                 | 1,109               |
| Total Liabilities   | 15,043              | 17,882              | 16,078              |
| Commitments and contingencies                                       |                     |                     |                     |
| <b>EQUITY</b>   |                     |                     |                     |
| Total Equity  | 126                 | 2,327               | 2,183               |
| <b>TOTAL LIABILITIES AND EQUITY</b>                                 | <b>\$15,169</b>     | <b>\$20,209</b>     | <b>\$18,261</b>     |

<sup>(1)</sup> Includes \$80 million, \$57 million and \$68 million at November 1, 2014, November 2, 2013 and February 1, 2014, respectively, of net amounts receivable from SHO.

<sup>(2)</sup> Includes \$85 million and \$140 million, respectively, of unsecured commercial paper held by ESL and its affiliates at November 1, 2014 and November 2, 2013. ESL and its affiliates held none of our commercial paper at February 1, 2014. Also includes a \$400 million secured short-term loan with JPP II, LLC and JPP, LLC, entities affiliated with ESL, at November 1, 2014.

<sup>(3)</sup> Includes \$205 million of senior secured notes held by ESL and its affiliates at November 1, 2014, and \$95 million at both November 2, 2013 and February 1, 2014, and \$3 million of subsidiary notes held by ESL and its affiliates at November 1, 2014, November 2, 2013 and February 1, 2014.

See accompanying notes.

SEARS HOLDINGS CORPORATION  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

| millions   | 39 Weeks Ended      |                     |
|--|---------------------|---------------------|
|  | November 1,<br>2014 | November 2,<br>2013 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                     |                     |
| Net loss   | \$(1,651)           | \$(966)             |
| Adjustments to reconcile net loss to net cash used in operating activities:        |                     |                     |
| Deferred tax valuation allowance   | 152                 | —                   |
| Depreciation and amortization  | 455                 | 559                 |
| Impairment charges   | 25                  | 14                  |
| Gain on sales of assets  | (148)               | (276)               |
| Gain on sales of investments   | (105)               | —                   |
| Pension and postretirement plan contributions                                      | (366)               | (326)               |
| Mark-to-market adjustments of financial instruments                                | (9)                 | —                   |
| Settlement of Canadian dollar hedges   | 8                   | —                   |
| Change in operating assets and liabilities (net of acquisitions and dispositions): |                     |                     |
| Deferred income taxes  | (40)                | 7                   |
| Merchandise inventories  | (430)               | (1,392)             |
| Merchandise payables   | 282                 | 774                 |
| Income and other taxes   | (48)                | 22                  |
| Other operating assets   | (58)                | 28                  |
| Other operating liabilities  | (9)                 | (116)               |
| Net cash used in operating activities  | (1,942)             | (1,672)             |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                     |                     |
| Proceeds from sales of property and investments                                    | 316                 | 300                 |
| Net decrease in investments and restricted cash                                    | —                   | 1                   |
| Purchases of property and equipment  | (202)               | (201)               |
| De-consolidation of Sears Canada cash  | (207)               | —                   |
| Proceeds from Sears Canada rights offering   | 169                 | —                   |
| Net cash provided by investing activities  | 76                  | 100                 |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                     |                     |
| Proceeds from debt issuances   | 400                 | 994                 |
| Repayments of long-term debt   | (61)                | (65)                |
| Increase in short-term borrowings, primarily 90 days or less                       | 364                 | 657                 |
| Lands' End, Inc. pre-separation funding  | 515                 | —                   |
| Separation of Lands' End, Inc.   | (31)                | —                   |
| Debt issuance costs  | (20)                | (14)                |
| Net cash provided by financing activities  | 1,167               | 1,572               |
| Effect of exchange rate changes on cash and cash equivalents                       | (3)                 | (10)                |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>                                   | <b>(702)</b>        | <b>(10)</b>         |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>                                | <b>1,028</b>        | <b>609</b>          |
| <b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>                                    | <b>\$ 326</b>       | <b>\$ 599</b>       |
| Supplemental Cash Flow Data:   |                     |                     |
| Income taxes paid, net of refunds  | \$94                | \$(4)               |
| Cash interest paid   | 193                 | 173                 |
| Unpaid liability to acquire equipment and software                                 | 20                  | 44                  |
| Receivable related to Sears Canada rights offering                                 | 103                 | —                   |
| See accompanying notes.  |                     |                     |



SEARS HOLDINGS CORPORATION  
Condensed Consolidated Statements of Equity  
(Unaudited)

| millions  | Equity Attributable to Holdings' Shareholders |                 |                   |                                      |                                   |  |        | Noncontrolling<br>Interests | Total |
|---|---|-----------------|-------------------|--------------------------------------|-----------------------------------|--|--------|-----------------------------|-------|
|   | Number<br>of<br>Shares                        | Common<br>Stock | Treasury<br>Stock | Capital in<br>Excess of<br>Par Value | Retained<br>Earnings<br>(Deficit) | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |        |                             |       |
| Balance at February 2, 2013                           | 106   | \$ 1            | \$(5,970)         | \$9,298                              | \$ 885                            | \$ (1,459 )  | \$ 417 | \$3,172                     |       |
| Comprehensive loss                                    |   |                 |                   |                                      |                                   |  |        |                             |       |
| Net income (loss)                                     | —   | —               | —                 | —                                    | (1,007 )                          | —  | 41     | (966 )                      |       |
| Pension and postretirement<br>adjustments, net of tax | —   | —               | —                 | —                                    | —                                 | 132  | 8      | 140                         |       |
| Deferred gain on derivatives, net of<br>tax           | —   | —               | —                 | —                                    | —                                 | 2  | —      | 2                           |       |
| Currency translation adjustments, net<br>of tax       | —   | —               | —                 | —                                    | —                                 | (14 )  | (13 )  | (27 )                       |       |
| Total Comprehensive Loss                              |   |                 |                   |                                      |                                   |  |        | (851 )                      |       |
| Stock awards  | —   | —               | 4                 | (1 )                                 | —                                 | —  | —      | 3                           |       |
| Associate stock purchase                              | —   | —               | 3                 | —                                    | —                                 | —  | —      | 3                           |       |
| Balance at November 2, 2013                           | 106   | \$ 1            | \$(5,963)         | \$9,297                              | \$(122 )                          | \$(1,339 )   | \$ 453 | \$2,327                     |       |
| Balance at February 1, 2014                           | 106   | \$ 1            | \$(5,963)         | \$9,298                              | \$(480 )                          | \$(1,117 )   | \$ 444 | \$2,183                     |       |
| Comprehensive loss                                    |   |                 |                   |                                      |                                   |  |        |                             |       |
| Net loss  | —   | —               | —                 | —                                    | (1,523 )                          | —  | (128 ) | (1,651 )                    |       |
| Pension and postretirement<br>adjustments, net of tax | —   | —               | —                 | —                                    | —                                 | 90   | 5      | 95                          |       |
| Deferred loss on derivatives, net of tax              | —   | —               | —                 | —                                    | —                                 | (2 )   | —      | (2 )                        |       |
| Currency translation adjustments, net<br>of tax       | —   | —               | —                 | —                                    | —                                 | 4  | (1 )   | 3                           |       |
| Sears Canada de-consolidation                         | —   | —               | —                 | —                                    | —                                 | 128  | (314 ) | (186 )                      |       |
| Total Comprehensive Loss                              |   |                 |                   |                                      |                                   |  |        | (1,741 )                    |       |
| Stock awards  | —   | —               | 5                 | (4 )                                 | —                                 | —  | —      | 1                           |       |
| Separation of Lands' End, Inc.                        | —   | —               | —                 | (323 )                               | —                                 | 2  | —      | (321 )                      |       |
| Associate stock purchase                              | —   | —               | 4                 | —                                    | —                                 | —  | —      | 4                           |       |
| Balance at November 1, 2014                           | 106   | \$ 1            | \$(5,954)         | \$8,971                              | \$(2,003 )                        | \$(895 )   | \$ 6   | \$126                       |       |

See accompanying notes.



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements

(Unaudited)

NOTE 1 – BASIS OF PRESENTATION

Sears Holdings Corporation ("Holdings") is the parent company of Kmart Holding Corporation ("Kmart") and Sears, Roebuck and Co. ("Sears"). Holdings (together with its subsidiaries, "we," "us," "our," or the "Company") was formed as a Delaware corporation in 2004 in connection with the merger of Kmart and Sears (the "Merger"), on March 24, 2005. We are an integrated retailer with 1,831 full-line and specialty retail stores in the United States, operating through Kmart and Sears. Through the third quarter of 2014, we conducted our operations under three reportable segments: Kmart, Sears Domestic and Sears Canada.

These interim unaudited Condensed Consolidated Financial Statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and footnotes required in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments (which include normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the interim period are not necessarily indicative of the results that may be expected for the full fiscal year. The retail business is seasonal in nature, and we generate a high proportion of our revenues and operating cash flows during the fourth quarter of our fiscal year, which includes the holiday season. These interim financial statements and related notes should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended February 1, 2014.

Depreciation Expense

Depreciation expense included within depreciation and amortization expense reported on the Condensed Consolidated Statements of Operations was \$144 million, \$441 million, \$174 million, and \$536 million for the 13- and 39- week periods ended November 1, 2014 and November 2, 2013, respectively.

Sears Canada Rights Offering

On October 2, 2014, the Company announced that its board of directors had approved a rights offering of up to 40 million shares of Sears Canada Inc. ("Sears Canada"). The subscription rights were distributed to all stockholders of Holdings, and every stockholder had the right to participate on the same terms in accordance with its pro rata ownership of the Company's common stock. In connection with the rights offering, each holder of Holdings' common stock received one subscription right for each share of common stock held at the close of business on October 16, 2014, the record date for the rights offering. Each subscription right entitled the holder thereof to purchase their pro rata portion of the Sears Canada common shares being sold by Holdings in the rights offering at a cash subscription price of Canadian \$10.60 per whole Sears Canada share, which was the closing price of Sears Canada's common shares on September 26, 2014, the last trading day before the Company requested Sears Canada's cooperation with the filing of a prospectus regarding the rights offering.

On October 16, 2014, ESL Partners, L.P. and Edward S. Lampert, our Chairman and Chief Executive Officer and Chairman and Chief Executive Officer of ESL Investments, Inc., and related entities (collectively "ESL") exercised a portion of its pro rata portion of the basic subscription rights to the offering. Accordingly, we sold a total of approximately 18 million common shares of Sears Canada to ESL, for which we received approximately \$169 million in proceeds. After the sale of Sears Canada shares to ESL on October 16, 2014, the Company was the beneficial holder of approximately 34 million shares, or 34%, of the common shares of Sears Canada. As such, the Company no longer maintained control of Sears Canada resulting in the de-consolidation of Sears Canada.

We accounted for the de-consolidation of Sears Canada in accordance with accounting standards applicable to consolidation and de-recognized the assets, liabilities, accumulated other comprehensive income and non-controlling interest related to Sears Canada and recognized a gain of approximately \$70 million recorded within Interest and investment income on the Condensed Consolidated Statement of Operations and within Gain on sales of investments on the Condensed Consolidated Statements of Cash Flows for the 13- and 39- week periods ended November 1, 2014, of which \$42 million relates to the remeasurement of our retained equity interest to its fair value.

Also, we determined that we have the ability to exercise significant influence over Sears Canada as a result of our ownership interest in Sears Canada and as a result of Mr. Lampert's role as our Chairman and Chief Executive

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SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

Officer, and Chairman and Chief Executive Officer of ESL. Accordingly, we accounted for our retained investment in the common shares of Sears Canada as an equity method investment in accordance with accounting standards applicable to investments. We elected the fair value option for the equity method investment in Sears Canada in accordance with accounting standards applicable to financial instruments. The fair value of our equity method investment is disclosed in Note 4 to the Condensed Consolidated Financial Statements, and the change in fair value is recorded in Interest and investment income on the Condensed Consolidated Statement of Operations.

In addition, since the Company has retained an equity interest in Sears Canada, the operating results for Sears Canada through October 16, 2014 are presented within the condensed consolidated operations of Holdings and the Sears Canada segment in the accompanying Condensed Consolidated Financial Statements in accordance with accounting standards applicable to presentation of financial statements.

At November 1, 2014, basic subscription rights for approximately 29 million common shares of Sears Canada had been exercised with the subscription price paid in full, and the Company had received approximately \$169 million of proceeds and had a receivable of approximately \$103 million, included in Accounts receivable on the Condensed Consolidated Balance Sheet. This includes a total of approximately 19 million common shares of Sears Canada sold to ESL pursuant to ESL exercising its pro rata portion of basic subscription rights.

At November 1, 2014, the Company was the beneficial holder of approximately 23 million, or 23%, of the common shares of Sears Canada. At both November 2, 2013 and February 1, 2014, Sears Holdings was the beneficial holder of approximately 52 million, or 51%, of the common shares of Sears Canada.

Rights Offering of Units Consisting of Senior Unsecured Notes and Warrants

On October 20, 2014, the Company announced its board of directors had approved a rights offering allowing its stockholders to purchase up to \$625 million in aggregate principal amount of 8% senior unsecured notes due 2019 and warrants to purchase shares of its common stock.

The subscription rights were distributed to all stockholders of the Company as of October 30, 2014, the record date for this rights offering, and every stockholder will have the right to participate on the same terms in accordance with its pro rata ownership of the Company's common stock. Holders of the Company's restricted stock that is unvested as of the record date are expected to receive cash awards in lieu of subscription rights.

Separation of Lands' End, Inc.

On April 4, 2014, we completed the separation of our Lands' End business through a spin-off transaction. The separation was structured to be tax free to our U.S. shareholders for U.S. federal income tax purposes. Prior to the separation, Lands' End, Inc. ("Lands' End") entered into an asset-based senior secured revolving credit facility, which provides for maximum borrowings of approximately \$175 million with a letter of credit sub-limit, and a senior secured term loan facility of approximately \$515 million. The proceeds of the term loan facility were used to fund a \$500 million dividend to Holdings and pay fees and expenses associated with the foregoing facilities. We accounted for this spin-off in accordance with accounting standards applicable to spin-off transactions. Accordingly, we classified the carrying value of net assets of \$323 million contributed to Lands' End as a reduction of capital in excess of par value in the Condensed Consolidated Statement of Equity for the 39-week period ended November 1, 2014.

Additionally, as a result of Mr. Lampert's role as our Chairman and Chief Executive Officer, and Chairman and Chief Executive Officer of ESL, and the continuing arrangements between Holdings and Lands' End (as further described in Note 13), Holdings has determined that it has significant influence over Lands' End. Accordingly, the operating results for Lands' End through the date of the spin-off are presented within the consolidated continuing operations of Holdings and the Sears Domestic segment in the accompanying Condensed Consolidated Financial Statements. In connection with the separation, Holdings and certain of its subsidiaries entered into various agreements with Lands' End under the terms described in Note 13.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

Changes in the carrying amount of goodwill by segment, which reflects the impact related to the Lands' End spin-off, were as follows:

| millions                   | Sears<br>Domestic |
|----------------------------|-------------------|
| Balance, February 1, 2014: |                   |
| Goodwill                   | \$379             |
| 2014 activity:             |                   |
| Separation of Lands' End   | (110 )            |
| Balance, November 1, 2014  | \$269             |

Changes in the carrying amount of trade names and other intangible assets by segment, which reflects the impact related to the Lands' End spin-off and de-consolidation of Sears Canada, were as follows:

| millions                          | Kmart | Sears<br>Domestic | Sears<br>Canada | Total   |
|-----------------------------------|-------|-------------------|-----------------|---------|
| Balance, February 1, 2014:        |       |                   |                 |         |
| Trade names and intangible assets | \$3   | \$2,651           | \$196           | \$2,850 |
| 2014 activity:                    |       |                   |                 |         |
| Separation of Lands' End          | —     | (531 )            | —               | (531 )  |
| De-consolidation of Sears Canada  | —     | —                 | (194 )          | (194 )  |
| Amortization expense and other    | (2 )  | (17 )             | (2 )            | (21 )   |
| Balance, November 1, 2014         | \$1   | \$2,103           | \$—             | \$2,104 |

## NOTE 2 – BORROWINGS

Total borrowings were as follows:

| millions                                   | November 1,<br>2014 | November 2,<br>2013 | February 1,<br>2014 |
|--|---------------------|---------------------|---------------------|
| Short-term borrowings:                     |                     |                     |                     |
| Unsecured commercial paper                 | \$91                | \$160               | \$9                 |
| Secured short-term loan                    | 400                 | —                   | —                   |
| Secured borrowings                         | 1,605               | 1,591               | 1,323               |
| Long-term debt, including current portion: |                     |                     |                     |
| Notes and debentures outstanding           | 2,564               | 2,571               | 2,571               |
| Capitalized lease obligations              | 280                 | 373                 | 346                 |
| Total borrowings                           | \$4,940             | \$4,695             | \$4,249             |

The fair value of long-term debt, excluding capitalized lease obligations, was \$2.3 billion at both November 1, 2014 and February 1, 2014 and \$2.4 billion at November 2, 2013. The fair value of our debt was estimated based on quoted market prices for the same or similar issues or on current rates offered to us for debt of the same remaining maturities. Our long-term debt instruments are valued using Level 2 measurements as defined in Note 4 to the Condensed Consolidated Financial Statements.

## Debt Repurchase Authorization

In 2005, our Finance Committee of the Board of Directors authorized the repurchase, subject to market conditions and other factors, of up to \$500 million of our outstanding indebtedness in open market or privately negotiated transactions. Our wholly owned finance subsidiary, Sears Roebuck Acceptance Corp. ("SRAC"), has repurchased

SEARS HOLDINGS CORPORATION

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(Unaudited)

\$215 million of its outstanding notes. Holdings has repurchased \$10 million of senior secured notes. The unused balance of this authorization is \$275 million at November 1, 2014.

Unsecured Commercial Paper

We borrow through the commercial paper markets. At November 1, 2014, November 2, 2013 and February 1, 2014, we had outstanding commercial paper borrowings of \$91 million, \$160 million and \$9 million, respectively. ESL held \$85 million and \$140 million, respectively, of our commercial paper at November 1, 2014 and November 2, 2013, including \$48 million and \$88 million, respectively, held by Mr. Lampert. Neither ESL nor Mr. Lampert held any of our commercial paper at February 1, 2014. See Note 13 for further discussion of these borrowings.

Secured Short-Term Loan

On September 15, 2014, the Company, through Sears, Sears Development Co. and Kmart Corporation ("Borrowers"), entities wholly-owned and controlled, directly or indirectly by the Company, entered into a \$400 million secured short-term loan (the "Loan") with JPP II, LLC and JPP, LLC (together, the "Lender"), entities affiliated with ESL.

The first \$200 million of the Loan was funded at the closing on September 15, 2014 and the remaining \$200 million was funded on September 30, 2014. Proceeds of the Loan were used for general corporate purposes.

The Loan is scheduled to mature on December 31, 2014, but as long as there is no event of default, the maturity date can be extended to February 28, 2015 at the discretion of the Company upon the payment of an extension fee equal to 0.5% of the principal amount. The Loan will have an annual base interest rate of 5%. The Borrowers paid an upfront fee of 1.75% of the full principal amount.

The Loan is guaranteed by the Company and is secured by a first priority lien on certain real properties owned by the Borrowers. In certain circumstances, the Lender may exercise its reasonable determination to substitute one or more of the properties with substitute properties. The Loan includes customary representations and covenants, including with respect to the condition and maintenance of the real property collateral.

The Loan has customary events of default, including (subject to certain materiality thresholds and grace periods) payment default, failure to comply with covenants, material inaccuracy of representation or warranty, and bankruptcy or insolvency proceedings. If there is an event of default, the Lender may declare all or any portion of the outstanding indebtedness to be immediately due and payable, exercise any rights it might have under any of the Loan documents (including against the collateral), and instead of the base interest rate, the Borrowers will be required to pay a default rate equal to the greater of (i) 2.5% in excess of the base interest rate and (ii) the prime rate plus 1%. The Loan may be prepaid in whole or in part any time prior to maturity, without penalty or premium.

The Lender sold certain participating interests in the Loan during the third quarter, which may restrict the taking of certain actions with respect to the Loan, including the waiver of certain defaults under the Loan.

At November 1, 2014, the outstanding balance of the Loan was \$400 million.

Domestic Credit Agreement

During the first quarter of 2011, SRAC, Kmart Corporation (together with SRAC, the "Borrowers") and Holdings entered into an amended credit agreement (the "Domestic Credit Agreement"). The Domestic Credit Agreement provides for a \$3.275 billion asset-based revolving credit facility (the "Revolving Facility") with a \$1.5 billion letter of credit sub-limit. On October 2, 2013, Holdings and the Borrowers entered into a First Amendment (the "Amendment") to the Domestic Credit Agreement with a syndicate of lenders. Pursuant to the Amendment, the Borrowers borrowed \$1.0 billion under a senior secured term loan facility (the "Term Loan").

Advances under the Domestic Credit Agreement bear interest at a rate equal to, at the election of the Borrowers, either the London Interbank Offered Rate ("LIBOR") or a base rate, in either case plus an applicable margin. The Domestic Credit Agreement's interest rates for LIBOR-based borrowings vary based on leverage in the range of LIBOR plus 2.0% to 2.5%. Interest rates for base rate-based borrowings vary based on leverage in the range of the applicable base rate plus 1.0% to 1.5%. Commitment fees are in a range of 0.375% to 0.625% based on usage. The Revolving Facility is in place as a funding source for general corporate purposes and is secured by a first lien on our domestic inventory and credit card and pharmacy receivables, and is subject to a borrowing base formula to



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

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determine availability. The Domestic Credit Agreement permits aggregate second lien indebtedness of up to \$2.0 billion, of which \$1.2 billion in second lien notes were outstanding at November 1, 2014, resulting in \$760 million of permitted second lien indebtedness, subject to limitations imposed by a borrowing base requirement under the indenture that governs our 6 5/8% senior secured notes due 2018. The Revolving Facility is expected to expire in April 2016.

The Term Loan bears interest at a rate equal to, at the election of the Borrowers, either (1) LIBOR (subject to a 1.00% LIBOR floor) or (2) the highest of (x) the prime rate of the bank acting as agent of the syndicate of lenders, (y) the federal funds rate plus 0.50% and (z) the one-month LIBOR rate plus 1.00% (the highest of (x), (y) and (z), the "Base Rate"), plus an applicable margin for LIBOR loans of 4.50% and for Base Rate loans of 3.50%. Beginning February 2, 2014, the Borrowers are required to repay the Term Loan in quarterly installments of \$2.5 million, with the remainder of the Term Loan maturing June 30, 2018. Beginning with the fiscal year ending January 2015, the Borrowers are also required to make certain mandatory repayments of the Term Loan from excess cash flow (as defined in the Domestic Credit Agreement). The Term Loan may be prepaid in whole or part without penalty, other than a 1.00% prepayment premium if the Borrowers enter into certain repricing transactions with respect to the Term Loan prior to October 2, 2014, which did not occur. The Term Loan is secured by the same collateral as the Revolving Facility on a pari passu basis with the Revolving Facility, and is guaranteed by the same subsidiaries of the Company that guarantee the Revolving Facility.

The Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, subject to specified exceptions that are available if, in each case, no event of default under the credit facility exists immediately before or after giving effect to the restricted payment. These include exceptions that require that projected availability under the credit facility, as defined, is at least 15% and an exception that requires that the restricted payment is funded from cash on hand and not from borrowings under the credit facility or from the proceeds of certain dividends or asset sales. The Domestic Credit Agreement also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0. If availability were to fall below 10%, the Company would not comply with the springing fixed charge coverage ratio covenant, and the lenders under our domestic credit facility could demand immediate payment in full of all amounts outstanding and terminate their obligations under the facility.

We had Revolving Facility borrowings of \$1.6 billion at both November 1, 2014 and November 2, 2013 and \$1.3 billion at February 1, 2014, and \$671 million, \$684 million and \$661 million of letters of credit outstanding under the Revolving Facility at November 1, 2014, November 2, 2013 and February 1, 2014, respectively. At November 1, 2014 and February 1, 2014, the amount available to borrow under the Revolving Facility was \$234 million and \$549 million, respectively, which reflects the effect of the springing fixed charge coverage ratio covenant and the borrowing base limitation. At November 2, 2013, the amount available to borrow was \$572 million, which reflects the effect of the springing fixed charge coverage ratio covenant, while the borrowing base requirement had no effect on availability. The majority of the letters of credit outstanding are used to provide collateral for our insurance programs. We had borrowings of \$993 million at November 1, 2014, and \$1.0 billion at both November 2, 2013 and February 1, 2014, under the Term Loan.

SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

Senior Secured Notes

In October 2010, we sold \$1.0 billion aggregate principal amount of senior secured notes (the "Notes"), which bear interest at 6 5/8% per annum and mature on October 15, 2018. Concurrent with the closing of the sale of the Notes, the Company sold \$250 million aggregate principal amount of Notes to the Company's domestic pension plan in a private placement, of which approximately \$110 million remains in the domestic pension plan. The Notes are guaranteed by certain subsidiaries of the Company and are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables (the "Collateral"). The lien that secures the Notes is junior in priority to the lien on such assets that secures obligations under the Domestic Credit Agreement, as well as certain other first priority lien obligations. The Company used the net proceeds of this offering to repay borrowings outstanding under a previous domestic credit agreement on the settlement date and to fund the working capital requirements of our retail businesses, capital expenditures and for general corporate purposes. The indenture under which the Notes were issued contains restrictive covenants that, among other things, (1) limit the ability of the Company and certain of its domestic subsidiaries to create liens and enter into sale and leaseback transactions and (2) limit the ability of the Company to consolidate with or merge into, or sell other than for cash or lease all or substantially all of its assets to, another person. The indenture also provides for certain events of default, which, if any were to occur, would permit or require the principal and accrued and unpaid interest on all the then outstanding notes to be due and payable immediately. Generally, the Company is required to offer to repurchase all outstanding Notes at a purchase price equal to 101% of the principal amount upon the occurrence of certain change of control triggering events. Moreover, if the borrowing base (as calculated pursuant to the indenture) falls below the principal amount of the Notes plus the principal amount of any other indebtedness for borrowed money that is secured by liens on the collateral for the Notes on the last day of any two consecutive quarters, it could trigger an obligation to repurchase notes in an amount equal to such deficiency. The Company may call the Notes at a premium based on the "Treasury Rate" as defined in the indenture, plus 50 basis points. On September 6, 2011, we completed our offer to exchange the Notes held by nonaffiliates for a new issue of substantially identical notes registered under the Securities Act of 1933, as amended.

Sears Canada Credit Agreement

In September 2010, Sears Canada entered into a five-year, \$800 million Canadian senior secured revolving credit facility (the "Sears Canada Facility"). On May 28, 2014, Sears Canada announced that it had extended the term of the Sears Canada Facility (the "Amended Sears Canada Facility") to May 28, 2019 and reduced the total credit limit to \$300 million Canadian.

The Amended Sears Canada Facility is available for Sears Canada's general corporate purposes and is secured by a first lien on inventory and credit card receivables. Availability under the Amended Sears Canada Facility is determined pursuant to a borrowing base formula based on inventory and credit card receivables, subject to certain limitations, up to a maximum availability of \$300 million Canadian. We had no borrowings outstanding under the Sears Canada Facility at November 2, 2013 and February 1, 2014. Availability under the Amended Sears Canada Facility was approximately \$729 million (\$760 million Canadian) and \$336 million (\$374 million Canadian), respectively, at November 2, 2013 and February 1, 2014.

Wholly owned Insurance Subsidiary and Intercompany Securities

We have numerous types of insurable risks, including workers' compensation, product and general liability, automobile, warranty, asbestos and environmental claims and the extended service contracts we sell to our customers. In addition, we provide credit insurance to third party creditors of the Company to mitigate their credit risk with the Company. The associated risks are managed through Holdings' wholly owned insurance subsidiary, Sears Reinsurance Company Ltd. ("Sears Re"), a Bermuda Class 3 insurer.

In accordance with applicable insurance regulations, Sears Re holds marketable securities to support the insurance coverage it provides. Sears has utilized two securitization structures to issue specific securities in which Sears Re has invested its capital to fund its insurance obligations. In November 2003, Sears formed a Real Estate Mortgage



Investment Conduit ("REMIC"). The real estate associated with 125 Full-line stores was contributed to indirect wholly owned subsidiaries of Sears, and then leased back to Sears. The contributed stores were mortgaged and the REMIC issued to wholly owned subsidiaries of Sears (including Sears Re) \$1.3 billion (par value) of securities (the

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

"REMIC Securities") that are secured by the mortgages and collateral assignments of the store leases. Payments to the holders on the REMIC Securities are funded by the lease payments. In May 2006, a subsidiary of Holdings contributed the rights to use the Kenmore, Craftsman and DieHard trademarks in the U.S. and its possessions and territories to KCD IP, LLC, an indirect wholly owned subsidiary of Holdings. KCD IP, LLC has licensed the use of the trademarks to subsidiaries of Holdings, including Sears and Kmart. Asset-backed securities with a par value of \$1.8 billion (the "KCD Securities") were issued by KCD IP, LLC and subsequently purchased by Sears Re, the collateral for which includes the trademark rights and royalty income. Payments to the holders on the KCD Securities are funded by the royalty payments. The issuers of the REMIC Securities and KCD Securities and the owners of these real estate and trademark assets are bankruptcy remote, special purpose entities that are indirect wholly owned subsidiaries of Holdings. Cash flows received from rental streams and licensing fee streams paid by Sears, Kmart, other affiliates and third parties, are used for the payment of fees and interest on these securities. In the fourth quarter of fiscal 2013, Holdings contributed all of the outstanding capital stock of Sears Re to SRe Holding Corporation, a direct wholly owned subsidiary of Holdings. Sears Re thereafter reduced its excess statutory capital through the distribution of all REMIC Securities held by it to SRe Holding Corporation. Since the inception of the REMIC and KCD IP, LLC, the REMIC Securities and the KCD Securities have been entirely held by our wholly owned consolidated subsidiaries. At November 1, 2014, November 2, 2013 and February 1, 2014, the net book value of the securitized trademark rights was approximately \$1.0 billion. The net book value of the securitized real estate assets was approximately \$0.7 billion at November 1, 2014, November 2, 2013 and February 1, 2014.

## Trade Creditor Matters

We have ongoing discussions concerning our liquidity and financial position with the vendor community and third parties that offer various credit protection services to our vendors. The topics discussed have included such areas as pricing, payment terms and ongoing business arrangements. As of the date of this report, we have not experienced any significant disruption in our access to merchandise or our operations.

## NOTE 3 – DERIVATIVE FINANCIAL INSTRUMENTS

We primarily use derivatives as a risk management tool to decrease our exposure to fluctuations in the foreign currency market, and do not use derivative financial instruments for trading or speculative purposes. We were exposed to fluctuations in foreign currency exchange rates as a result of our net investment in Sears Canada. We had no outstanding derivatives at November 1, 2014. The recorded amounts and corresponding gains on the hedging activity were not material at November 2, 2013 or February 1, 2014, or for the 13- and 39- week periods ended November 2, 2013.

## Hedges of Net Investment in Sears Canada

During the third quarter of 2014, we entered into foreign currency forward contracts with a total Canadian notional value of \$300 million. These contracts were originally designated and qualified as hedges of the foreign currency exposure of our net investment in Sears Canada. On October 16, 2014, we settled foreign currency forward contracts with a total Canadian notional value of \$187 million and de-designated the remaining contracts with a total Canadian notional value of \$113 million as hedges, which were settled on October 27, 2014.

For derivatives that were designated as hedges of our net investment in Sears Canada, we assessed effectiveness based on changes in forward currency exchange rates. Changes in forward rates on the derivatives were recorded in the currency translation adjustments line in accumulated other comprehensive loss prior to the de-consolidation of Sears Canada on October 16, 2014. Subsequent to that date, the change in forward rates on the remaining derivative contracts that were no longer designated as hedges was recorded in interest and investment income in the Condensed Consolidated Statements of Operations.

We settled foreign currency forward contracts during the 13- and 39- week periods ended November 1, 2014 and received a net amount of \$8 million relative to these contract settlements.



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## NOTE 4 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

We determine fair value of financial assets and liabilities based on the following fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three levels:

Level 1 inputs – unadjusted quoted prices in active markets for identical assets or liabilities that we have the ability to access. An active market for the asset or liability is one in which transactions for the asset or liability occur with sufficient frequency and volume to provide ongoing pricing information.

Level 2 inputs – inputs other than quoted market prices included in Level 1 that are observable, either directly or indirectly, for the asset or liability. Level 2 inputs include, but are not limited to, quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs other than quoted market prices that are observable for the asset or liability, such as interest rate curves and yield curves observable at commonly quoted intervals, volatilities, credit risk and default rates.

Level 3 inputs – unobservable inputs for the asset or liability.

Accounts receivable, merchandise payables, short-term borrowings, accrued liabilities, cash and domestic cash equivalents are reflected in the Condensed Consolidated Balance Sheets at cost, which approximates fair value due to the short-term nature of these instruments. The fair value of our long-term debt is disclosed in Note 2 to the Condensed Consolidated Financial Statements. The following tables provide the fair value measurement amounts for other financial assets and liabilities recorded in our Condensed Consolidated Balance Sheets at fair value at November 1, 2014, November 2, 2013 and February 1, 2014:

| millions  | Total Fair Value<br>Amounts at<br>November 1,<br>2014 | Level 1 | Level 2 | Level 3 |
|---|---|---------|---------|---------|
| Equity method investments <sup>(4)</sup>          | \$225   | \$225   | \$—     | \$—     |
| Total   | \$225   | \$225   | \$—     | \$—     |
| millions  | Total Fair Value<br>Amounts at<br>November 2,<br>2013 | Level 1 | Level 2 | Level 3 |
| Cash equivalents <sup>(1)</sup>                   | \$154   | \$154   | \$—     | \$—     |
| Restricted cash <sup>(2)</sup>                    | 8   | 8       | —       | —       |
| Foreign currency derivative assets <sup>(3)</sup> | 4   | —       | 4       | —       |
| Total   | \$166   | \$162   | \$4     | \$—     |
| millions  | Total Fair Value<br>Amounts at<br>February 1,<br>2014 | Level 1 | Level 2 | Level 3 |
| Cash equivalents <sup>(1)</sup>                   | \$346   | \$346   | \$—     | \$—     |
| Restricted cash <sup>(2)</sup>                    | 10  | 10      | —       | —       |
| Foreign currency derivative assets <sup>(3)</sup> | 8   | —       | 8       | —       |
| Total   | \$364   | \$356   | \$8     | \$—     |

<sup>(1)</sup> Included within Cash and cash equivalents in our Condensed Consolidated Balance Sheets.

<sup>(2)</sup> Included within Restricted cash in our Condensed Consolidated Balance Sheets.

<sup>(3)</sup> Included within Prepaid expenses and other current assets in our Condensed Consolidated Balance Sheets.

(4) Included within Other assets in our Condensed Consolidated Balance Sheets.

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SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

The fair values of derivative assets and liabilities traded in the over-the-counter market are determined using quantitative models that require the use of multiple inputs including interest rates, prices and indices to generate pricing and volatility factors. The predominance of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Our derivative instruments are valued using Level 2 measurements.

**Assets and Liabilities that are Measured at Fair Value on a Nonrecurring Basis**

Assets and liabilities that are measured at fair value on a nonrecurring basis relate primarily to our tangible fixed assets, goodwill and other intangible assets, which are remeasured when the derived fair value is below carrying value on our Condensed Consolidated Balance Sheets. For these assets, we do not periodically adjust carrying value to fair value except in the event of impairment. When we determine that impairment has occurred, we measure the impairment and adjust the carrying value. With the exception of the fixed asset impairments described in Note 5, we had no significant remeasurements of such assets or liabilities to fair value during the 13- and 39- week periods ended November 1, 2014 and November 2, 2013.

All of the fair value remeasurements were based on significant unobservable inputs (Level 3). Fixed asset fair values were derived based on discussions with real estate brokers, review of comparable properties, if available, and internal expertise related to the current marketplace conditions.

**NOTE 5 – STORE CLOSING CHARGES, IMPAIRMENTS AND REAL ESTATE TRANSACTIONS**

In accordance with accounting standards governing costs associated with exit or disposal activities, expenses related to future rent payments for which we no longer intend to receive any economic benefit are accrued for when we cease to use the leased space and have been reduced for any income that we believe can be realized through sub-leasing the leased space. During the third quarter of 2014, we closed 27 stores in our Kmart segment and six stores in our Sears Domestic segment we previously announced would close, and recorded charges for the related lease obligations of \$3 million for 17 of these stores in our Kmart segment and \$2 million for two of these stores in our Sears Domestic segment. During the first nine months of 2014, we closed 102 stores in our Kmart segment and 27 stores in our Sears Domestic segment we previously announced would close, and recorded charges for the related lease obligations of \$14 million for 68 of these stores in our Kmart segment and \$5 million for 14 of these stores in our Sears Domestic segment.

We expect to record additional charges of approximately \$50 million during the remainder of 2014 related to stores we had previously made the decision to close.

During the third quarter of 2013, we closed 12 stores in our Kmart segment and 6 stores in our Sears Domestic segment we previously announced would close. During the first nine months of 2013, we closed 39 stores in our Kmart segment and 16 stores in our Sears Domestic segment we previously announced would close, and recorded charges for the related lease obligations of \$1 million for four of these stores in our Kmart segment.

We made the decision to close 73 stores in our Kmart segment and 37 stores in our Sears Domestic segment during the third quarter of 2014, and 113 stores in our Kmart segment and 43 stores in our Sears Domestic segment during the first nine months of 2014.

We made the decision to close 27 stores in our Kmart segment and four stores in our Sears Domestic segment during the third quarter of 2013, and 52 stores in our Kmart segment and 16 stores in our Sears Domestic segment during the first nine months of 2013.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

Store closing costs and severance recorded for the 13- and 39- week periods ended November 1, 2014 and November 2, 2013 were as follows:

| millions  | Markdowns <sup>(1)</sup> | Severance Costs <sup>(2)</sup> | Lease Termination Costs <sup>(2)</sup> | Other Charges <sup>(2)</sup> | Impairment and Accelerated Depreciation <sup>(3)</sup> | Total Store Closing Costs |
|---|--------------------------|--------------------------------|--|------------------------------|--|---------------------------|
| Kmart   | \$31                     | \$6                            | \$—                                    | \$11                         | \$2  | \$50                      |
| Sears Domestic                                      | 10                       | 3                              | 1                                      | 6                            | 4  | 24                        |
| Sears Canada  | —                        | 1                              | —                                      | —                            | —  | 1                         |
| Total for the 13-week period ended November 1, 2014 | \$41                     | \$10                           | \$1                                    | \$17                         | \$6  | \$75                      |
| Kmart   | \$12                     | \$3                            | \$(2)                                  | \$4                          | \$6  | \$23                      |
| Sears Domestic                                      | 1                        | —                              | (34)                                   | 1                            | 2  | (30)                      |
| Sears Canada  | —                        | 15                             | —                                      | —                            | —  | 15                        |
| Total for the 13-week period ended November 2, 2013 | \$13                     | \$18                           | \$(36)                                 | \$5                          | \$8  | \$8                       |
| Kmart   | \$46                     | \$10                           | \$11                                   | \$17                         | \$5  | \$89                      |
| Sears Domestic                                      | 12                       | 5                              | 3                                      | 7                            | 12   | 39                        |
| Sears Canada  | 1                        | 10                             | 5                                      | —                            | —  | 16                        |
| Total for the 39-week period ended November 1, 2014 | \$59                     | \$25                           | \$19                                   | \$24                         | \$17   | \$144                     |
| Kmart   | \$21                     | \$5                            | \$(3)                                  | \$10                         | \$7  | \$40                      |
| Sears Domestic                                      | 7                        | 2                              | (40)                                   | 4                            | 11   | (16)                      |
| Sears Canada  | —                        | 17                             | —                                      | —                            | —  | 17                        |
| Total for the 39-week period ended November 2, 2013 | \$28                     | \$24                           | \$(43)                                 | \$14                         | \$18   | \$41                      |

<sup>(1)</sup> Recorded within Cost of sales, buying and occupancy on the Condensed Consolidated Statements of Operations.

Recorded within Selling and administrative on the Condensed Consolidated Statements of Operations. Lease

<sup>(2)</sup> termination costs are net of estimated sublease income, and include the reversal of closed store reserves for which the lease agreement has been terminated and the reversal of deferred rent balances related to closed stores.

Costs for the 13-week period ended November 1, 2014 are recorded within Depreciation and amortization on the Condensed Consolidated Statement of Operations. Costs for the 13-week period ended November 2, 2013 include

\$5 million recorded within Impairment charges and \$3 million recorded within Depreciation and amortization on

<sup>(3)</sup> the Condensed Consolidated Statement of Operations. Costs for the 39-week periods ended November 1, 2014 and November 2, 2013 include \$10 million and \$13 million recorded within Impairment charges, respectively, and \$7 million and \$5 million recorded within Depreciation and amortization, respectively, on the Condensed Consolidated Statements of Operations.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

Store closing cost accruals of \$153 million, \$149 million and \$199 million at November 1, 2014, November 2, 2013 and February 1, 2014, respectively, were as follows:

| millions                                | Severance<br>Costs | Lease<br>Termination<br>Costs | Other<br>Charges | Total  |
|---|--------------------|-------------------------------|------------------|--------|
| Balance at November 2, 2013             | \$37               | \$96                          | \$16             | \$149  |
| Store closing costs                     | 35                 | 27                            | 6                | 68     |
| Store closing capital lease obligations | —                  | 2                             | —                | 2      |
| Payments/utilizations                   | (9                 | ) (6                          | ) (5             | ) (20  |
| Balance at February 1, 2014             | 63                 | 119                           | 17               | 199    |
| Store closing costs                     | 25                 | 21                            | 24               | 70     |
| Payments/utilizations                   | (66                | ) (28                         | ) (22            | ) (116 |
| Balance at November 1, 2014             | \$22               | \$112                         | \$19             | \$153  |

## Long-Lived Assets

In accordance with accounting standards governing the impairment or disposal of long-lived assets, we performed an impairment test of certain of our long-lived assets (principally the value of buildings and other fixed assets associated with our stores) due to events and changes in circumstances during the 13-week period ended August 2, 2014 that indicated an impairment might have occurred. The impairment review was triggered by a decline in operating performance at certain locations within the Sears Canada segment. As a result of this impairment testing, the Company recorded impairment charges of \$15 million during the 39-week period ended November 1, 2014 at Sears Canada.

## Real Estate Transactions

During the first nine months of 2014, we recorded gains on the sales of assets of \$148 million in connection with real estate transactions, which included a gain of \$42 million recognized on the sale of two Sears Full-line stores for which we received \$64 million of cash proceeds, \$13 million recognized on the sale of a distribution facility in our Sears Domestic segment for which we received \$16 million of cash proceeds and a gain of \$10 million recognized on the sale of a Kmart store for which we received \$10 million of cash proceeds.

Also, during the third quarter of 2014, we entered into an agreement for the sale of a Sears Full-line store for which we received \$90 million of cash proceeds, and will receive an additional \$12 million of cash proceeds. The gain will be deferred until we have surrendered substantially all of our rights and obligations.

Additionally, during the first nine months of 2014, we recorded investment income of \$35 million related to the sale of joint venture interests for which Sears Canada received \$65 million (\$71 million Canadian) in cash proceeds.

During the first nine months of 2013, we recorded gains on the sales of assets of \$276 million in connection with real estate transactions which included a gain of \$180 million recognized in the second quarter on the amendment and early termination of the leases on two properties operated by Sears Canada for which Sears Canada received \$184 million (\$191 million Canadian) in cash proceeds. Gains on sales of assets recorded in the first nine months of 2013 also included gains of \$55 million related to the sale of a store previously operated under The Great Indoors format, two Sears Full-line stores and one Kmart store for which the Company received \$86 million of cash proceeds.



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## NOTE 6 – EQUITY

## Accumulated Other Comprehensive Loss

The following table displays the components of accumulated other comprehensive loss:

| millions  | November 1,<br>2014 | November 2,<br>2013 | February 1,<br>2014 |
|---|---------------------|---------------------|---------------------|
| Pension and postretirement adjustments (net of tax of \$(296), \$(441) and \$(328), respectively) | \$ (893 )           | \$ (1,276 )         | \$ (1,036 )         |
| Cumulative unrealized derivative gain (net of tax of \$0 for all periods presented)               | —                   | 2                   | 2                   |
| Currency translation adjustments (net of tax of \$(0), \$(39) and \$(38), respectively)           | (2 )                | (65 )               | (83 )               |
| Accumulated other comprehensive loss  | \$ (895 )           | \$ (1,339 )         | \$ (1,117 )         |

Pension and postretirement adjustments relate to the net actuarial loss on our pension and postretirement plans recognized as a component of accumulated other comprehensive loss.

Accumulated other comprehensive loss attributable to noncontrolling interests at November 2, 2013 and February 1, 2014 was \$69 million and \$53 million, respectively.

## Income Tax Expense Allocated to Each Component of Other Comprehensive Income

Income tax expense allocated to each component of other comprehensive income was as follows:

| millions  | 13 Weeks Ended November 1,<br>2014 |                |                         | 13 Weeks Ended November 2,<br>2013 |                             |                         |
|---|------------------------------------|----------------|-------------------------|------------------------------------|-----------------------------|-------------------------|
|   | Before<br>Tax<br>Amount            | Tax<br>Expense | Net of<br>Tax<br>Amount | Before<br>Tax<br>Amount            | Tax<br>Expense              | Net of<br>Tax<br>Amount |
| Other comprehensive income                            |                                    |                |                         |                                    |                             |                         |
| Pension and postretirement adjustments <sup>(1)</sup> | \$30                               | \$—            | \$30                    | \$48                               | \$(2 )                      | \$46                    |
| Deferred loss on derivatives                          | —                                  | —              | —                       | 2                                  | —                           | 2                       |
| Currency translation adjustments                      | (11 )                              | —              | (11 )                   | 1                                  | (1 )                        | —                       |
| Sears Canada de-consolidation                         | (186 )                             | —              | (186 )                  | —                                  | —                           | —                       |
| Total other comprehensive income                      | \$(167 )                           | \$—            | \$(167 )                | \$51                               | \$(3 )                      | \$48                    |
| millions  | 39 Weeks Ended November 1,<br>2014 |                |                         | 39 Weeks Ended November 2,<br>2013 |                             |                         |
|   | Before<br>Tax<br>Amount            | Tax<br>Expense | Net of<br>Tax<br>Amount | Before<br>Tax<br>Amount            | Tax<br>(Expense)<br>Benefit | Net of<br>Tax<br>Amount |
| Other comprehensive income                            |                                    |                |                         |                                    |                             |                         |
| Pension and postretirement adjustments <sup>(1)</sup> | \$98                               | \$(3 )         | \$95                    | \$145                              | \$(5 )                      | \$140                   |
| Deferred loss on derivatives                          | (2 )                               | —              | (2 )                    | 2                                  | —                           | 2                       |
| Currency translation adjustments                      | 4                                  | (1 )           | 3                       | (27 )                              | —                           | (27 )                   |
| Sears Canada de-consolidation                         | (186 )                             | —              | (186 )                  | —                                  | —                           | —                       |
| Total other comprehensive income                      | \$(86 )                            | \$(4 )         | \$(90 )                 | \$120                              | \$(5 )                      | \$115                   |

<sup>(1)</sup> Included in the computation of net periodic benefit expense. See Note 7 to the Condensed Consolidated Financial Statements.

## Common Share Repurchase Program

During the 13- and 39- week periods ended November 1, 2014 and November 2, 2013, we did not repurchase any shares of our common stock under our common share repurchase program. At November 1, 2014, we had approximately \$504 million of remaining authorization under our common share repurchase program.



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

The share repurchase program has no stated expiration date and share repurchases may be implemented using a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, the purchase of call options, the sale of put options or otherwise, or by any combination of such methods.

## NOTE 7 – BENEFIT PLANS

## Pension and Postretirement Benefit Plans

We provide benefits to certain associates who are eligible under various defined benefit pension plans, contributory defined benefit pension plans and other postretirement plans, primarily retiree medical benefits. For purposes of determining the periodic expense of our defined benefit plans, we use the fair value of plan assets as the market related value. The following table summarizes the components of total net periodic benefit expense, recorded within Selling and administrative on the Condensed Consolidated Statements of Operations, for our retirement plans:

| millions                            | 13 Weeks Ended   |                  | 39 Weeks Ended   |                  |
|-------------------------------------|------------------|------------------|------------------|------------------|
|                                     | November 1, 2014 | November 2, 2013 | November 1, 2014 | November 2, 2013 |
| Components of net periodic expense: |                  |                  |                  |                  |
| Interest cost                       | \$68             | \$75             | \$219            | \$225            |
| Expected return on plan assets      | (75)             | (75)             | (244)            | (229)            |
| Amortization of experience losses   | 30               | 48               | 92               | 145              |
| Net periodic expense                | \$23             | \$48             | \$67             | \$141            |

## Contributions

During the 13- and 39- week periods ended November 1, 2014, we made total contributions of \$161 million and \$366 million, respectively, to our pension and postretirement plans. During the 13- and 39- week periods ended November 2, 2013, we made total contributions of \$150 million and \$326 million, respectively, to our pension and postretirement plans. We anticipate making aggregate contributions to our domestic defined benefit and postretirement plans of approximately \$92 million over the remainder of 2014, which is lower than previously anticipated due to new legislation which was recently enacted that amends existing funding requirements for our domestic pension plans.

## NOTE 8 – INCOME TAXES

We had gross unrecognized tax benefits of \$120 million at November 1, 2014, \$142 million at November 2, 2013 and \$150 million at February 1, 2014. Of the amount at November 1, 2014, \$78 million, would, if recognized, impact our effective tax rate, with the remaining amount being comprised of unrecognized tax benefits related to gross temporary differences or any other indirect benefits. During the 13-week period ended November 1, 2014, gross unrecognized tax benefits decreased by \$21 million. During the 39-week period ended November 1, 2014, gross unrecognized tax benefits decreased by \$29 million due to the Lands' End spin-off and Sears Canada's de-consolidation. During the 13-week period ended November 2, 2013, we made no changes to gross unrecognized tax benefits. During the 39-week period ended November 2, 2013, gross unrecognized tax benefits decreased by \$19 million due to federal, foreign and state audit activity. We expect that our unrecognized tax benefits could decrease by as much as \$6 million over the next 12 months for tax audit settlements and the expiration of the statute of limitations for certain jurisdictions.

We classify interest expense and penalties related to unrecognized tax benefits and interest income on tax overpayments as components of income tax expense. At November 1, 2014, November 2, 2013 and February 1, 2014, the total amount of interest and penalties included in our tax accounts in our Condensed Consolidated Balance Sheet was \$48 million (\$31 million net of federal benefit), \$53 million (\$36 million net of federal benefit), and \$53 million (\$36 million net of federal benefit), respectively. We recognized a negligible net interest benefit (net of federal benefit) for the 13-week period and \$3 million net interest expense (net of federal benefit) for the 39-week period ended November 1, 2014, in our Condensed Consolidated Statements of Operations.



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

On April 4, 2014, Holdings and Lands' End entered into a tax sharing agreement in connection with the spin-off. Pursuant to this agreement, Holdings is responsible for all pre-separation U.S. federal, state and local income taxes attributable to the Lands' End business, and Lands' End is responsible for all other income taxes attributable to its business, including all foreign taxes.

We file income tax returns in the United States, as well as various foreign jurisdictions. The IRS has completed its examination of all federal income tax returns of Holdings through the 2009 return, and all matters arising from such examinations have been resolved. In addition, Holdings and Sears are under examination by various state, local and foreign income tax jurisdictions for the years 2002 through 2012, and Kmart is under examination by such jurisdictions for the years 2003 through 2012.

At the end of 2013, we had a federal and state net operating loss ("NOL") deferred tax asset of \$1.2 billion, which will expire predominately between 2019 and 2034. We have credit carryforwards of \$721 million, which will expire between 2015 and 2034.

In connection with the Sears Canada Rights Offering in the third quarter of 2014, the Company incurred a taxable gain of approximately \$72 million on the subscription rights exercised and common shares sold during the quarter. There was no income tax payable balance resulting from the taxable gain due to the utilization of NOL attributes of approximately \$21 million and a valuation allowance release of the same amount.

At February 1, 2014, we had a valuation allowance of \$3.4 billion to record only the portion of the deferred tax asset that more likely than not will be realized. The amount of the deferred tax asset considered realizable, however, could be adjusted in the future if estimates of future taxable income during the carryforward period are reduced or increased, or if objective negative evidence in the form of cumulative losses is no longer present and additional weight may be given to subjective evidence such as our projections for growth. We will continue to evaluate our valuation allowance as the year progresses for any change in circumstances that causes a change in judgment about the realizability of the deferred tax asset.

During the third quarter of 2014, management evaluated the continued realizability of Sears Canada's deferred tax assets. Management assessed the available positive evidence and negative evidence to estimate if sufficient future taxable income will be generated to use the existing deferred tax assets. A significant piece of negative evidence evaluated was the recent and anticipated profitability were lower than previously anticipated. The Company also considered the impact on the timing of the implementation of strategic initiatives at Sears Canada to improve profitability due to their recent senior management changes and realization that certain strategies would not achieve previously expected targets.

In assessing the realizability of Sears Canada's deferred tax assets, management considered the four sources of taxable income included in the accounting standards applicable for income taxes. Of these four sources of taxable income, Sears Canada was only able to avail itself of future reversals of existing taxable differences and taxable income in prior carryback years to realize a tax benefit of an existing deductible temporary difference.

On the basis of this analysis and the significant negative evidence that it was no longer probable that sufficient future taxable income would be available to allow the deferred tax assets to be realizable at the end of September 2014, a valuation allowance of \$152 million was added to record only the portion of the deferred tax asset that more likely than not will be realized. We recognized the full \$152 million valuation allowance charge during the third quarter of 2014 in continuing operations.

The application of the requirements for accounting for income taxes in interim periods, after consideration of our valuation allowance, causes a significant variation in the typical relationship between income tax expense and pretax accounting income. For the third quarter of 2014, our effective income tax rate was an expense of 33.9%. Our tax rate continues to reflect the effect of not recognizing the benefit of current period losses in certain domestic jurisdictions where it is not more likely than not that such benefits would be realized. In addition, the first nine months of 2014 was negatively impacted by a valuation allowance established on Sears Canada's deferred tax assets in the third quarter, prior to de-consolidation, and increased foreign taxes in Puerto Rico resulting from a new tax law change which

became effective during the second quarter of 2014. These were partially offset by state audit settlements.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## NOTE 9 – SUMMARY OF SEGMENT DATA

These reportable segment classifications are based on our business formats, as described in Note 1. The Kmart and Sears Canada formats each represent both an operating and reportable segment. As a result of the de-consolidation of Sears Canada as described in Note 1, Sears Canada is no longer an operating or reportable segment, and the segment results presented below reflect the operating results for Sears Canada through October 16, 2014. The Sears Domestic reportable segment consists of the aggregation of several business formats. These formats are evaluated by our Chief Operating Decision Maker ("CODM") to make decisions about resource allocation and to assess performance.

Each of these segments derives its revenues from the sale of merchandise and related services to customers, primarily in the United States and Canada. The merchandise and service categories are as follows:

- (i) Hardlines—consists of home appliances, consumer electronics, lawn & garden, tools & hardware, automotive parts, household goods, toys, housewares and sporting goods;
- (ii) Apparel and Soft Home—includes women's, men's, kids', footwear, jewelry, accessories and soft home;
- (iii) Food and Drug—consists of grocery & household, pharmacy and drugstore;
- (iv) Service—includes repair, installation and automotive service and extended contract revenue; and
- (v) Other—includes revenues earned in connection with our agreements with SHO and Lands' End, as well as credit revenues and licensed business revenues.

| millions                             | 13 Weeks Ended November 1, 2014 |                |              |                |
|--------------------------------------|---------------------------------|----------------|--------------|----------------|
|                                      | Kmart                           | Sears Domestic | Sears Canada | Sears Holdings |
| Merchandise sales and services       |                                 |                |              |                |
| Hardlines                            | \$793                           | \$2,029        | \$327        | \$3,149        |
| Apparel and Soft Home                | 842                             | 770            | 255          | 1,867          |
| Food and Drug                        | 1,050                           | 2              | —            | 1,052          |
| Service                              | 5                               | 574            | 20           | 599            |
| Other                                | 17                              | 514            | 9            | 540            |
| Total merchandise sales and services | 2,707                           | 3,889          | 611          | 7,207          |
| Costs and expenses                   |                                 |                |              |                |
| Cost of sales, buying and occupancy  | 2,147                           | 3,002          | 457          | 5,606          |
| Selling and administrative           | 708                             | 1,131          | 172          | 2,011          |
| Depreciation and amortization        | 25                              | 110            | 13           | 148            |
| Gain on sales of assets              | (24 )                           | (44 )          | —            | (68 )          |
| Total costs and expenses             | 2,856                           | 4,199          | 642          | 7,697          |
| Operating loss                       | \$(149 )                        | \$(310 )       | \$(31 )      | \$(490 )       |
| Total assets                         | \$4,259                         | \$10,910       | \$—          | \$15,169       |
| Capital expenditures                 | \$11                            | \$52           | \$13         | \$76           |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

| millions                             | 13 Weeks Ended November 2, 2013 |                   |                 |                   |
|--------------------------------------|---------------------------------|-------------------|-----------------|-------------------|
|                                      | Kmart                           | Sears<br>Domestic | Sears<br>Canada | Sears<br>Holdings |
| Merchandise sales and services       |                                 |                   |                 |                   |
| Hardlines                            | \$822                           | \$2,084           | \$472           | \$3,378           |
| Apparel and Soft Home                | 913                             | 1,174             | 421             | 2,508             |
| Food and Drug                        | 1,162                           | 2                 | —               | 1,164             |
| Service                              | 4                               | 631               | 32              | 667               |
| Other                                | 15                              | 528               | 12              | 555               |
| Total merchandise sales and services | 2,916                           | 4,419             | 937             | 8,272             |
| Costs and expenses                   |                                 |                   |                 |                   |
| Cost of sales, buying and occupancy  | 2,327                           | 3,326             | 688             | 6,341             |
| Selling and administrative           | 745                             | 1,244             | 273             | 2,262             |
| Depreciation and amortization        | 31                              | 128               | 22              | 181               |
| Impairment charges                   | 3                               | 2                 | 1               | 6                 |
| Gain on sales of assets              | (19 )                           | (2 )              | —               | (21 )             |
| Total costs and expenses             | 3,087                           | 4,698             | 984             | 8,769             |
| Operating loss                       | \$(171 )                        | \$(279 )          | \$(47 )         | \$(497 )          |
| Total assets                         | \$4,780                         | \$13,013          | \$2,416         | \$20,209          |
| Capital expenditures                 | \$17                            | \$55              | \$13            | \$85              |

| millions                             | 39 Weeks Ended November 1, 2014 |                   |                 |                   |
|--------------------------------------|---------------------------------|-------------------|-----------------|-------------------|
|                                      | Kmart                           | Sears<br>Domestic | Sears<br>Canada | Sears<br>Holdings |
| Merchandise sales and services       |                                 |                   |                 |                   |
| Hardlines                            | \$2,502                         | \$6,542           | \$1,100         | \$10,144          |
| Apparel and Soft Home                | 2,728                           | 2,562             | 880             | 6,170             |
| Food and Drug                        | 3,234                           | 6                 | —               | 3,240             |
| Service                              | 13                              | 1,770             | 77              | 1,860             |
| Other                                | 50                              | 1,604             | 31              | 1,685             |
| Total merchandise sales and services | 8,527                           | 12,484            | 2,088           | 23,099            |
| Costs and expenses                   |                                 |                   |                 |                   |
| Cost of sales, buying and occupancy  | 6,790                           | 9,552             | 1,586           | 17,928            |
| Selling and administrative           | 2,128                           | 3,487             | 603             | 6,218             |
| Depreciation and amortization        | 72                              | 334               | 49              | 455               |
| Impairment charges                   | 2                               | 8                 | 15              | 25                |
| (Gain) loss on sales of assets       | (76 )                           | (73 )             | 1               | (148 )            |
| Total costs and expenses             | 8,916                           | 13,308            | 2,254           | 24,478            |
| Operating loss                       | \$(389 )                        | \$(824 )          | \$(166 )        | \$(1,379 )        |
| Total assets                         | \$4,259                         | \$10,910          | \$—             | \$15,169          |
| Capital expenditures                 | \$31                            | \$139             | \$32            | \$202             |



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

| millions                             | 39 Weeks Ended November 2, 2013 |                   |                 |                   |
|--------------------------------------|---------------------------------|-------------------|-----------------|-------------------|
|                                      | Kmart                           | Sears<br>Domestic | Sears<br>Canada | Sears<br>Holdings |
| Merchandise sales and services       |                                 |                   |                 |                   |
| Hardlines                            | \$2,697                         | \$6,725           | \$1,397         | \$10,819          |
| Apparel and Soft Home                | 2,909                           | 3,459             | 1,162           | 7,530             |
| Food and Drug                        | 3,521                           | 8                 | —               | 3,529             |
| Service                              | 13                              | 1,902             | 100             | 2,015             |
| Other                                | 47                              | 1,615             | 40              | 1,702             |
| Total merchandise sales and services | 9,187                           | 13,709            | 2,699           | 25,595            |
| Costs and expenses                   |                                 |                   |                 |                   |
| Cost of sales, buying and occupancy  | 7,184                           | 10,163            | 1,975           | 19,322            |
| Selling and administrative           | 2,205                           | 3,800             | 766             | 6,771             |
| Depreciation and amortization        | 97                              | 390               | 72              | 559               |
| Impairment charges                   | 3                               | 10                | 1               | 14                |
| Gain on sales of assets              | (47 )                           | (48 )             | (181 )          | (276 )            |
| Total costs and expenses             | 9,442                           | 14,315            | 2,633           | 26,390            |
| Operating income (loss)              | \$(255 )                        | \$(606 )          | \$66            | \$(795 )          |
| Total assets                         | \$4,780                         | \$13,013          | \$2,416         | \$20,209          |
| Capital expenditures                 | \$42                            | \$131             | \$28            | \$201             |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## NOTE 10 – SUPPLEMENTAL FINANCIAL INFORMATION

Other long-term liabilities at November 1, 2014, November 2, 2013 and February 1, 2014 consisted of the following:

| millions                | November 1,<br>2014 | November 2,<br>2013 | February 1,<br>2014 |
|-------------------------|---------------------|---------------------|---------------------|
| Unearned revenues       | \$754               | \$849               | \$836               |
| Self-insurance reserves | 688                 | 697                 | 686                 |
| Other                   | 388                 | 493                 | 486                 |
| Total                   | \$1,830             | \$2,039             | \$2,008             |

## NOTE 11 – LEGAL PROCEEDINGS

We are a defendant in several lawsuits containing class or collective action allegations in which the plaintiffs are current and former hourly and salaried associates who allege violations of various wage and hour laws, rules and regulations pertaining to alleged misclassification of certain of our employees and the failure to pay overtime and/or the failure to pay for missed meal and rest periods. The complaints generally seek unspecified monetary damages, injunctive relief, or both. Further, certain of these proceedings are in jurisdictions with reputations for aggressive application of laws and procedures against corporate defendants. We also are a defendant in several putative or certified class action lawsuits in California relating to alleged failure to comply with California laws pertaining to certain operational, marketing and payroll practices. The California laws alleged to have been violated in each of these lawsuits provide the potential for significant statutory penalties. At this time, the Company is not able to either predict the outcome of these lawsuits or reasonably estimate a potential range of loss with respect to the lawsuits.

We are subject to various other legal and governmental proceedings and investigations, including some involving the practices and procedures in our more highly regulated businesses. Some matters contain class action allegations, environmental and asbestos exposure allegations and other consumer-based, regulatory or qui tam claims, each of which may seek compensatory, punitive or treble damage claims (potentially in large amounts), as well as other types of relief. Additionally, some of these claims or actions, such as the qui tam claims, have the potential for significant statutory penalties.

In accordance with accounting standards regarding loss contingencies, we accrue an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated, and we disclose the amount accrued and the amount of a reasonably possible loss in excess of the amount accrued, if such disclosure is necessary for our financial statements to not be misleading. We do not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated, or when the liability is believed to be only reasonably possible or remote.

Because litigation outcomes are inherently unpredictable, our evaluation of legal proceedings often involves a series of complex assessments by management about future events and can rely heavily on estimates and assumptions. If the assessments indicate that loss contingencies that could be material to any one of our financial statements are not probable, but are reasonably possible, or are probable, but cannot be estimated, then we disclose the nature of the loss contingencies, together with an estimate of the range of possible loss or a statement that such loss is not reasonably estimable. While the consequences of certain unresolved proceedings are not presently determinable, and an estimate of the probable and reasonably possible loss or range of loss in excess of amounts accrued for such proceedings cannot be reasonably made, an adverse outcome from such proceedings could have a material effect on our earnings in any given reporting period. However, in the opinion of our management, after consulting with legal counsel, and taking into account insurance and reserves, the ultimate liability related to current outstanding matters is not expected to have a material effect on our financial position, liquidity or capital resources.

## NOTE 12 – RECENT ACCOUNTING PRONOUNCEMENTS

Presentation of Financial Statements - Going Concern

In August 2014, the Financial Accounting Standards Board ("FASB") issued an accounting standards update which requires management to assess whether there are conditions or events, considered in the aggregate, that raise



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

substantial doubt about the entity's ability to continue as a going concern within one year after the financial statements are issued. If substantial doubt exists, additional disclosures are required. This update will be effective for the Company in the fourth quarter of 2016. The adoption of the new standard is not expected to have a material impact on the Company's consolidated financial position, results of operations, cash flows or disclosures.

Revenue from Contracts with Customers

In May 2014, the FASB issued an accounting standards update which replaces the current revenue recognition standards. The new revenue recognition standard provides a five-step analysis of transactions to determine when and how revenue is recognized. The core principle is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This update will be effective for the Company in the first quarter of 2017 and may be applied retrospectively for each period presented or as a cumulative-effect adjustment at the date of adoption. The Company is evaluating the effect of adopting this new standard.

Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity

In April 2014, the FASB issued an accounting standards update which modifies the requirements for disposals to qualify as discontinued operations and expands related disclosure requirements. The update will be effective for the Company in the first quarter of 2015, and early adoption of the update is permitted. The adoption of the update may impact whether future disposals qualify as discontinued operations and therefore could impact the Company's financial statement presentation and disclosures.

Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists

In July 2013, the FASB issued an accounting standards update which requires an unrecognized tax benefit to be presented as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss or a tax credit carryforward that the entity intends to use and is available for settlement at the reporting date. The update was effective and adopted by the Company in the first quarter of 2014 and impacted the Company's disclosures, but otherwise did not have a material impact on the Company's condensed consolidated financial position, results of operations or cash flows.

NOTE 13 – RELATED PARTY DISCLOSURE

Investment of Surplus Cash

Our Board has delegated authority to direct investment of our surplus cash to Mr. Lampert, subject to various limitations that have been or may be from time to time adopted by the Board of Directors and/or the Finance Committee of the Board of Directors. Mr. Lampert is Chairman of our Board of Directors and its Finance Committee and is the Chairman and Chief Executive Officer of ESL. Additionally, on February 1, 2013, Mr. Lampert became our Chief Executive Officer, in addition to his role as Chairman of the Board. Neither Mr. Lampert nor ESL will receive compensation for any such investment activities undertaken on our behalf, other than Mr. Lampert's compensation as our Chief Executive Officer. ESL beneficially owned approximately 49% of our outstanding common stock at November 1, 2014.

Further, to clarify the expectations that the Board of Directors has with respect to the investment of our surplus cash, the Board has renounced, in accordance with Delaware law, any interest or expectancy of the Company associated with any investment opportunities in securities that may come to the attention of Mr. Lampert or any employee, officer, director or advisor to ESL and its affiliated investment entities (each, a "Covered Party") who also serves as an officer or director of the Company other than (a) investment opportunities that come to such Covered Party's attention directly and exclusively in such Covered Party's capacity as a director, officer or employee of the Company, (b) control investments in companies in the mass merchandising, retailing, commercial appliance distribution, product protection agreements, residential and commercial product installation and repair services and automotive repair and maintenance industries and (c) investment opportunities in companies or assets with a significant role in our retailing business, including investment in real estate currently leased by the Company or in suppliers for which the Company

is a substantial customer representing over 10% of such companies' revenues, but excluding investments of ESL that were existing as of May 23, 2005.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Unsecured Commercial Paper

During the first nine months of 2014 and 2013, ESL and its affiliates held unsecured commercial paper issued by SRAC, an indirect wholly owned subsidiary of Sears Holdings. For the commercial paper outstanding to ESL, the weighted average of each of maturity, annual interest rate and principal amount outstanding was 18.8 days, 3.68% and \$33 million and 29.2 days, 2.77% and \$237 million, respectively, in the first nine months of 2014 and 2013. The largest aggregate amount of principal outstanding to ESL at any time since the beginning of 2014 was \$150 million and \$0.8 million interest was paid by SRAC to ESL during the first nine months of 2014. ESL held \$85 million and \$140 million, respectively, of our commercial paper at November 1, 2014 and November 2, 2013, including \$48 million and \$88 million, respectively, held by Mr. Lampert. Neither ESL nor Mr. Lampert held any of our commercial paper at February 1, 2014. The commercial paper purchases were made in the ordinary course of business on substantially the same terms, including interest rates, as terms prevailing for comparable transactions with other persons, and did not present features unfavorable to the Company.

## Secured Short-Term Loan

In September 2014, the Company, through Sears, Sears Development Co., and Kmart Corporation ("Borrowers"), entities wholly-owned and controlled, directly or indirectly by the Company, entered into a \$400 million secured short-term loan (the "Loan") with JPP II, LLC and JPP, LLC (together, the "Lender"), entities affiliated with ESL. The Loan is scheduled to mature on December 31, 2014, but as long as there is no event of default, the maturity date can be extended to February 28, 2015 at the discretion of the Company upon the payment of an extension fee equal to 0.5% of the principal amount. The Loan will have an annual base interest rate of 5%. The Loan is guaranteed by the Company and is secured by a first priority lien on certain real properties owned by the Borrowers. At November 1, 2014, the outstanding balance of the Loan was \$400 million. During the 13- and 39- weeks ended November 1, 2014, the Borrowers paid an upfront fee of \$7 million and interest of \$0.5 million to the Lender. See Note 2 for additional information regarding the Loan.

The Lender sold certain participating interests in the Loan during the third quarter, which may restrict the taking of certain actions with respect to the Loan, including the waiver of certain defaults under the Loan.

## Senior Secured Notes and Subsidiary Notes

At November 1, 2014, Mr. Lampert and ESL held an aggregate of \$205 million of principal amount of the Company's 6 5/8% Senior Secured Notes due 2018 (the "6 5/8%" Notes") and \$3 million of principal amount of unsecured notes issued by SRAC (the "Subsidiary Notes"). At both November 2, 2013 and February 1, 2014, Mr. Lampert and ESL held an aggregate of \$95 million of principal amount of 6 5/8% Notes and \$3 million of principal amount of Subsidiary Notes.

## Trade Receivable Put Agreements

On January 26, 2012, ESL entered into an agreement with a financial institution to acquire from the financial institution an undivided participating interest in a certain percentage of its rights and obligations under trade receivable put agreements that were entered into with certain vendors of the Company. These agreements generally provide that, in the event of a bankruptcy filing by the Company, the financial institution will purchase such vendors' accounts receivable arising from the sale of goods or services to the Company. ESL may from time to time choose to purchase an 80% undivided participating interest in the rights and obligations primarily arising under future trade receivable put agreements that the financial institution enters into with our vendors during the term of its agreement. The Company is neither a party nor will it become a party to any of these agreements. At February 1, 2014, and November 2, 2013 ESL held a participation interest totaling \$80 million and \$90 million, respectively, in the financial institution's agreements relating to the Company. At November 1, 2014, ESL held no participating interest.

## Sears Canada

ESL owns approximately 50% of the outstanding common shares of Sears Canada (based on publicly available information as of November 13, 2014).



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

Lands' End

ESL owns approximately 49% of the outstanding common stock of Lands' End (based on publicly available information as of April 4, 2014). Holdings, and certain of its subsidiaries, entered into a transition services agreement in connection with the spin-off pursuant to which Lands' End and Holdings will provide to each other, on an interim, transitional basis, various services, which may include, but are not limited to, tax services, logistics services, auditing and compliance services, inventory management services, information technology services and continued participation in certain contracts shared with Holdings and its subsidiaries, as well as agreements related to Lands' End Shops at Sears and participation in the Shop Your Way program.

Amounts due to or from Lands' End are non-interest bearing, and generally settled on a net basis. Holdings invoices Lands' End on at least a monthly basis. At November 1, 2014, Holdings reported a net amount receivable from Lands' End of \$5 million in the Accounts receivable line of the Condensed Consolidated Balance Sheets. Amounts related to revenue from retail services and rent for Lands' End Shops at Sears, participation in the Shop Your Way program, and corporate shared services were \$20 million and \$44 million, respectively, for the 13- and 39- week periods ended November 1, 2014. The amounts Lands' End earned related to call center services and commissions were \$2 million and \$6 million, respectively, for the 13- and 39- week periods ended November 1, 2014.

SHO

Holdings, and certain of its subsidiaries, engage in transactions with SHO pursuant to various agreements with SHO which, among other things, (1) govern the principal transactions relating to the rights offering and certain aspects of our relationship with SHO following the separation, (2) establish terms under which Holdings and certain of its subsidiaries will provide SHO with services, and (3) establish terms pursuant to which Holdings and certain of its subsidiaries will obtain merchandise for SHO. ESL owns approximately 47% of the outstanding common stock of SHO (based on publicly available information as of July 31, 2014).

These agreements were made in the context of a parent-subsidiary relationship and were negotiated in the overall context of the separation. The Company believes that the methods by which costs are allocated are reasonable and are based on prorated estimates of costs expected to be incurred by the Company. A summary of the nature of related party transactions involving SHO is as follows:

SHO obtains a significant amount of its merchandise from the Company. We have also entered into certain agreements with SHO to provide logistics, handling, warehouse and transportation services. SHO also pays a royalty related to the sale of Kenmore, Craftsman and DieHard products and fees for participation in the SHOP YOUR WAY program.

SHO receives commissions from the Company for the sale of merchandise made through [www.sears.com](http://www.sears.com), extended service agreements, delivery and handling services and credit revenues.

The Company provides SHO with shared corporate services. These services include accounting and finance, legal, human resources, information technology and real estate.

Amounts due to or from SHO are non-interest bearing, settled on a net basis, and have payment terms of 10 days after the invoice date. The Company invoices SHO on a weekly basis. At November 1, 2014, November 2, 2013 and February 1, 2014, Holdings reported a net amount receivable from SHO of \$80 million, \$57 million and \$68 million, respectively, in the Accounts receivable line of the Condensed Consolidated Balance Sheets. Amounts related to the sale of inventory and related services, royalties, and corporate shared services were \$376 million and \$1.2 billion, respectively, for the 13- and 39- week periods ended November 1, 2014, and \$425 million and \$1.3 billion, respectively, for the 13- and 39- week periods ended November 2, 2013. The net amounts SHO earned related to commissions were \$22 million and \$77 million, respectively, for the 13- and 39- week periods ended November 1, 2014, and \$21 million and \$84 million, respectively, for the 13- and 39- week periods ended November 2, 2013.

Additionally, the Company has guaranteed lease obligations for certain SHO store leases that were assigned as a result of the separation. See Note 4 of our Annual Report on Form 10-K for the fiscal year ended February 1, 2014 for further information related to these guarantees.



Also in connection with the separation, the Company entered into an agreement with SHO and the agent under SHO's secured credit facility, whereby the Company committed to continue to provide services to SHO in connection with a realization on the lender's collateral after default under the secured credit facility, notwithstanding

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

SHO's default under the underlying agreement with us, and to provide certain notices and services to the agent, for so long as any obligations remain outstanding under the secured credit facility.

## NOTE 14 – GUARANTOR/NON-GUARANTOR SUBSIDIARY FINANCIAL INFORMATION

At November 1, 2014, the principal amount outstanding of the Company's 6 5/8% senior secured notes due 2018 was \$1.24 billion. These notes were issued in 2010 by Sears Holdings Corporation ("Parent"). The notes are guaranteed by certain of our 100% owned domestic subsidiaries that own the collateral for the notes, as well as by SRAC (the "guarantor subsidiaries"). The following condensed consolidated financial information presents the Condensed Consolidating Balance Sheets at November 1, 2014, November 2, 2013 and February 1, 2014, the Condensed Consolidating Statements of Operations and the Condensed Consolidating Statements of Comprehensive Income (Loss) for the 13- and 39- week periods ended November 1, 2014 and November 2, 2013, and the Condensed Consolidating Statements of Cash flows for the 13- and 39- week periods ended November 1, 2014 and November 2, 2013 of (i) Parent; (ii) the guarantor subsidiaries; (iii) the non-guarantor subsidiaries; (iv) eliminations and (v) the Company on a consolidated basis.

On April 4, 2014, we completed the separation of our Lands' End business through a spin-off transaction. The following condensed consolidated financial statements had total assets and liabilities of approximately \$1.2 billion and \$415 million, respectively, at November 2, 2013 and total assets and liabilities of approximately \$1.1 billion and \$385 million, respectively, at February 1, 2014, attributable to the Lands' End domestic business. Merchandise sales and services included revenues of approximately \$185 million from the Lands' End domestic business for the 39- week period ended November 1, 2014, and approximately \$325 million and \$870 million, respectively, for the 13- and 39- week periods ended November 2, 2013. Net loss attributable to Holdings' shareholders included net income of approximately \$5 million from the Lands' End domestic business for the 39- week period ended November 1, 2014, and approximately \$10 million and \$25 million, respectively, for the 13- and 39- week periods ended November 2, 2013. The financial information for the domestic portion of Lands' End business is reflected within the guarantor subsidiaries balances for these periods, while the international portion is reflected within the non-guarantor subsidiaries balances for these periods.

On October 16, 2014, we de-consolidated Sears Canada pursuant to a rights offering transaction. The following condensed consolidated financial statements had total assets and liabilities of approximately \$2.4 billion and \$1.5 billion, respectively, at November 2, 2013 and total assets and liabilities of approximately \$2.2 billion and \$1.3 billion, respectively, at February 1, 2014 attributable to Sears Canada. Merchandise sales and services included revenues of approximately \$611 million and \$2.1 billion for the 13- and 39- week periods ended November 1, 2014, respectively, and approximately \$937 million and \$2.7 billion for the 13- and 39- week periods ended November 2, 2013, respectively. Net loss attributable to Holdings' shareholders included net loss of approximately \$86 million and \$137 million, respectively, from Sears Canada for the 13- and 39- week periods ended November 1, 2014, and net loss of approximately \$13 million for the 13-week period ended November 2, 2013 and net income of approximately \$44 million for the 39-week period ended November 2, 2013. The financial information for Sears Canada is reflected within the non-guarantor subsidiaries balances for these periods.

The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions including transactions with our wholly-owned non-guarantor insurance subsidiary. The Company has accounted for investments in subsidiaries under the equity method. The guarantor subsidiaries are 100% owned directly or indirectly by the Parent and all guarantees are joint, several and unconditional. Additionally, the notes are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables of the guarantor subsidiaries, and consequently may not be available to satisfy the claims of the Company's general creditors. Certain investments primarily held by non-guarantor subsidiaries are recorded by the issuers at historical cost and are recorded at fair value by the holder.



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

November 1, 2014

| millions   | Parent          | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations       | Consolidated    |
|--|-----------------|---------------------------|-----------------------------------|--------------------|-----------------|
| Current assets   |                 |                           |                                   |                    |                 |
| Cash and cash equivalents  | \$—             | \$ 296                    | \$ 30                             | \$—                | \$ 326          |
| Intercompany receivables   | —               | —                         | 26,681                            | (26,681 )          | —               |
| Accounts receivable  | 103             | 409                       | 34                                | —                  | 546             |
| Merchandise inventories  | —               | 6,464                     | —                                 | —                  | 6,464           |
| Prepaid expenses and other current assets                              | 43              | 796                       | 288                               | (872 )             | 255             |
| Total current assets   | 146             | 7,965                     | 27,033                            | (27,553 )          | 7,591           |
| Total property and equipment, net                                      | —               | 3,610                     | 951                               | —                  | 4,561           |
| Goodwill and intangible assets   | —               | 284                       | 2,089                             | —                  | 2,373           |
| Other assets   | 117             | 433                       | 2,535                             | (2,441 )           | 644             |
| Investment in subsidiaries   | 13,013          | 25,589                    | —                                 | (38,602 )          | —               |
| <b>TOTAL ASSETS</b>  | <b>\$13,276</b> | <b>\$37,881</b>           | <b>\$32,608</b>                   | <b>\$(68,596 )</b> | <b>\$15,169</b> |
| Current liabilities  |                 |                           |                                   |                    |                 |
| Short-term borrowings  | \$—             | \$ 2,096                  | \$—                               | \$—                | \$ 2,096        |
| Current portion of long-term debt and capitalized<br>lease obligations | —               | 71                        | 4                                 | —                  | 75              |
| Merchandise payables   | —               | 2,431                     | —                                 | —                  | 2,431           |
| Intercompany payables  | 12,101          | 14,579                    | —                                 | (26,680 )          | —               |
| Short-term deferred tax liabilities                                    | 1               | 501                       | —                                 | (21 )              | 481             |
| Other current liabilities  | 4               | 2,355                     | 1,823                             | (851 )             | 3,331           |
| Total current liabilities  | 12,106          | 22,033                    | 1,827                             | (27,552 )          | 8,414           |
| Long-term debt and capitalized lease obligations                       | 1,238           | 3,668                     | 36                                | (2,173 )           | 2,769           |
| Pension and postretirement benefits                                    | —               | 1,316                     | 4                                 | —                  | 1,320           |
| Long-term deferred tax liabilities                                     | —               | —                         | 917                               | (207 )             | 710             |
| Other long-term liabilities  | —               | 774                       | 1,305                             | (249 )             | 1,830           |
| Total Liabilities  | 13,344          | 27,791                    | 4,089                             | (30,181 )          | 15,043          |
| <b>EQUITY</b>  |                 |                           |                                   |                    |                 |
| Shareholder's equity   | (68 )           | 10,090                    | 28,519                            | (38,421 )          | 120             |
| Noncontrolling interest  | —               | —                         | —                                 | 6                  | 6               |
| Total Equity   | (68 )           | 10,090                    | 28,519                            | (38,415 )          | 126             |
| <b>TOTAL LIABILITIES AND EQUITY</b>                                    | <b>\$13,276</b> | <b>\$37,881</b>           | <b>\$32,608</b>                   | <b>\$(68,596 )</b> | <b>\$15,169</b> |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

November 2, 2013

| millions  | Parent          | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations      | Consolidated    |
|---|-----------------|---------------------------|-----------------------------------|-------------------|-----------------|
| <b>Current assets</b>   |                 |                           |                                   |                   |                 |
| Cash and cash equivalents   | \$—             | \$354                     | \$245                             | \$—               | \$599           |
| Intercompany receivables  | —               | —                         | 26,052                            | (26,052)          | —               |
| Accounts receivable   | —               | 412                       | 129                               | —                 | 541             |
| Merchandise inventories   | —               | 7,938                     | 974                               | —                 | 8,912           |
| Prepaid expenses and other current assets                           | 94              | 877                       | 471                               | (966)             | 476             |
| <b>Total current assets</b>   | <b>94</b>       | <b>9,581</b>              | <b>27,871</b>                     | <b>(27,018)</b>   | <b>10,528</b>   |
| Total property and equipment, net                                   | —               | 4,164                     | 1,518                             | —                 | 5,682           |
| Goodwill and intangible assets                                      | —               | 951                       | 2,286                             | —                 | 3,237           |
| Other assets  | 15              | 278                       | 2,840                             | (2,371)           | 762             |
| Investment in subsidiaries  | 15,257          | 25,443                    | —                                 | (40,700)          | —               |
| <b>TOTAL ASSETS</b>   | <b>\$15,366</b> | <b>\$40,417</b>           | <b>\$34,515</b>                   | <b>\$(70,089)</b> | <b>\$20,209</b> |
| <b>Current liabilities</b>  |                 |                           |                                   |                   |                 |
| Short-term borrowings   | \$—             | \$1,751                   | \$—                               | \$—               | \$1,751         |
| Current portion of long-term debt and capitalized lease obligations | —               | 67                        | 15                                | —                 | 82              |
| Merchandise payables  | —               | 3,067                     | 450                               | —                 | 3,517           |
| Intercompany payables   | 12,355          | 13,697                    | —                                 | (26,052)          | —               |
| Short-term deferred tax liabilities                                 | 3               | 460                       | —                                 | (33)              | 430             |
| Other current liabilities   | 5               | 2,473                     | 2,350                             | (933)             | 3,895           |
| <b>Total current liabilities</b>                                    | <b>12,363</b>   | <b>21,515</b>             | <b>2,815</b>                      | <b>(27,018)</b>   | <b>9,675</b>    |
| Long-term debt and capitalized lease obligations                    | 1,238           | 3,785                     | 85                                | (2,246)           | 2,862           |
| Pension and postretirement benefits                                 | —               | 2,008                     | 379                               | —                 | 2,387           |
| Long-term deferred tax liabilities                                  | —               | —                         | 904                               | 15                | 919             |
| Other long-term liabilities   | —               | 798                       | 1,491                             | (250)             | 2,039           |
| <b>Total Liabilities</b>  | <b>13,601</b>   | <b>28,106</b>             | <b>5,674</b>                      | <b>(29,499)</b>   | <b>17,882</b>   |
| <b>EQUITY</b>   |                 |                           |                                   |                   |                 |
| Shareholder's equity  | 1,765           | 12,311                    | 28,841                            | (41,043)          | 1,874           |
| Noncontrolling interest   | —               | —                         | —                                 | 453               | 453             |
| <b>Total Equity</b>   | <b>1,765</b>    | <b>12,311</b>             | <b>28,841</b>                     | <b>(40,590)</b>   | <b>2,327</b>    |
| <b>TOTAL LIABILITIES AND EQUITY</b>                                 | <b>\$15,366</b> | <b>\$40,417</b>           | <b>\$34,515</b>                   | <b>\$(70,089)</b> | <b>\$20,209</b> |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

February 1, 2014

| millions   | Parent          | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations       | Consolidated    |
|--|-----------------|---------------------------|-----------------------------------|--------------------|-----------------|
| <b>Current assets</b>  |                 |                           |                                   |                    |                 |
| Cash and cash equivalents  | \$—             | \$537                     | \$491                             | \$—                | \$1,028         |
| Intercompany receivables   | —               | —                         | 25,884                            | (25,884 )          | —               |
| Accounts receivable  | —               | 425                       | 128                               | —                  | 553             |
| Merchandise inventories  | —               | 6,356                     | 678                               | —                  | 7,034           |
| Prepaid expenses and other current assets                              | 44              | 873                       | 375                               | (948 )             | 344             |
| Total current assets   | 44              | 8,191                     | 27,556                            | (26,832 )          | 8,959           |
| Total property and equipment, net                                      | —               | 3,906                     | 1,488                             | —                  | 5,394           |
| Goodwill and intangible assets   | —               | 944                       | 2,285                             | —                  | 3,229           |
| Other assets   | 13              | 240                       | 2,603                             | (2,177 )           | 679             |
| Investment in subsidiaries   | 14,743          | 25,303                    | —                                 | (40,046 )          | —               |
| <b>TOTAL ASSETS</b>  | <b>\$14,800</b> | <b>\$38,584</b>           | <b>\$33,932</b>                   | <b>\$(69,055 )</b> | <b>\$18,261</b> |
| <b>Current liabilities</b>   |                 |                           |                                   |                    |                 |
| Short-term borrowings  | \$—             | \$1,332                   | \$—                               | \$—                | \$1,332         |
| Current portion of long-term debt and<br>capitalized lease obligations | —               | 70                        | 13                                | —                  | 83              |
| Merchandise payables   | —               | 2,213                     | 283                               | —                  | 2,496           |
| Intercompany payables  | 12,103          | 13,781                    | —                                 | (25,884 )          | —               |
| Short-term deferred tax liabilities                                    | 2               | 408                       | —                                 | (23 )              | 387             |
| Other current liabilities  | 26              | 2,412                     | 2,374                             | (925 )             | 3,887           |
| Total current liabilities  | 12,131          | 20,216                    | 2,670                             | (26,832 )          | 8,185           |
| Long-term debt and capitalized lease obligations                       | 1,238           | 3,781                     | 76                                | (2,261 )           | 2,834           |
| Pension and postretirement benefits                                    | —               | 1,681                     | 261                               | —                  | 1,942           |
| Long-term deferred tax liabilities                                     | —               | 128                       | 955                               | 26                 | 1,109           |
| Other long-term liabilities  | —               | 805                       | 1,453                             | (250 )             | 2,008           |
| Total Liabilities  | 13,369          | 26,611                    | 5,415                             | (29,317 )          | 16,078          |
| <b>EQUITY</b>  |                 |                           |                                   |                    |                 |
| Shareholder's equity   | 1,431           | 11,973                    | 28,517                            | (40,182 )          | 1,739           |
| Noncontrolling interest  | —               | —                         | —                                 | 444                | 444             |
| Total Equity   | 1,431           | 11,973                    | 28,517                            | (39,738 )          | 2,183           |
| <b>TOTAL LIABILITIES AND EQUITY</b>                                    | <b>\$14,800</b> | <b>\$38,584</b>           | <b>\$33,932</b>                   | <b>\$(69,055 )</b> | <b>\$18,261</b> |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 13 Weeks Ended November 1, 2014

| millions  | Parent          | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated    |
|---|-----------------|---------------------------|-----------------------------------|--------------|-----------------|
| Merchandise sales and services                                      | \$—             | \$6,638                   | \$1,186                           | \$(617 )     | \$7,207         |
| Cost of sales, buying and occupancy                                 | —               | 5,272                     | 767                               | (433 )       | 5,606           |
| Selling and administrative  | —               | 1,958                     | 237                               | (184 )       | 2,011           |
| Depreciation and amortization                                       | —               | 116                       | 32                                | —            | 148             |
| Gain on sales of assets   | —               | (66 )                     | (2 )                              | —            | (68 )           |
| Total costs and expenses  | —               | 7,280                     | 1,034                             | (617 )       | 7,697           |
| Operating income (loss)   | —               | (642 )                    | 152                               | —            | (490 )          |
| Interest expense  | (52 )           | (123 )                    | (23 )                             | 120          | (78 )           |
| Interest and investment income                                      | 91              | —                         | 126                               | (120 )       | 97              |
| Other income  | —               | —                         | 2                                 | —            | 2               |
| Income (loss) before income taxes                                   | 39              | (765 )                    | 257                               | —            | (469 )          |
| Income tax (expense) benefit  | —               | 31                        | (190 )                            | —            | (159 )          |
| Equity (deficit) in earnings in subsidiaries                        | (667 )          | (29 )                     | —                                 | 696          | —               |
| Net income (loss)   | (628 )          | (763 )                    | 67                                | 696          | (628 )          |
| Loss attributable to noncontrolling interests                       | —               | —                         | —                                 | 80           | 80              |
| <b>NET INCOME (LOSS) ATTRIBUTABLE TO<br/>HOLDINGS' SHAREHOLDERS</b> | <b>\$(628 )</b> | <b>\$(763 )</b>           | <b>\$67</b>                       | <b>\$776</b> | <b>\$(548 )</b> |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 13 Weeks Ended November 2, 2013

| millions  | Parent         | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated    |
|---|----------------|---------------------------|-----------------------------------|--------------|-----------------|
| Merchandise sales and services                                      | \$—            | \$7,322                   | \$1,788                           | \$(838)      | ) \$8,272       |
| Cost of sales, buying and occupancy                                 | —              | 5,758                     | 1,024                             | (441)        | ) 6,341         |
| Selling and administrative  | —              | 2,087                     | 572                               | (397)        | ) 2,262         |
| Depreciation and amortization                                       | —              | 138                       | 43                                | —            | 181             |
| Impairment charges  | —              | 5                         | 1                                 | —            | 6               |
| Gain on sales of assets   | —              | (21)                      | ) —                               | —            | (21)            |
| Total costs and expenses  | —              | 7,967                     | 1,640                             | (838)        | ) 8,769         |
| Operating income (loss)   | —              | (645)                     | ) 148                             | —            | (497)           |
| Interest expense  | (54)           | ) (101)                   | ) (17)                            | ) 111        | (61)            |
| Interest and investment income                                      | —              | 9                         | 110                               | (111)        | ) 8             |
| Other income  | —              | —                         | 1                                 | —            | 1               |
| Income (loss) before income taxes                                   | (54)           | ) (737)                   | ) 242                             | —            | (549)           |
| Income tax (expense) benefit  | —              | 41                        | (39)                              | ) —          | 2               |
| Equity (deficit) in earnings in subsidiaries                        | (493)          | ) 125                     | —                                 | 368          | —               |
| Net income (loss)   | (547)          | ) (571)                   | ) 203                             | 368          | (547)           |
| Loss attributable to noncontrolling interests                       | —              | —                         | —                                 | 13           | 13              |
| <b>NET INCOME (LOSS) ATTRIBUTABLE TO<br/>HOLDINGS' SHAREHOLDERS</b> | <b>\$(547)</b> | <b>) \$(571)</b>          | <b>) \$203</b>                    | <b>\$381</b> | <b>\$ (534)</b> |



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 39 Weeks Ended November 1, 2014

| millions  | Parent           | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations   | Consolidated     |
|---|------------------|---------------------------|-----------------------------------|----------------|------------------|
| Merchandise sales and services                                      | \$—              | \$21,154                  | \$4,238                           | \$(2,293)      | ) \$23,099       |
| Cost of sales, buying and occupancy                                 | —                | 16,679                    | 2,527                             | (1,278)        | ) 17,928         |
| Selling and administrative  | 1                | 6,028                     | 1,204                             | (1,015)        | ) 6,218          |
| Depreciation and amortization                                       | —                | 347                       | 108                               | —              | 455              |
| Impairment charges  | —                | 10                        | 15                                | —              | 25               |
| Gain on sales of assets   | —                | (133)                     | ) (15)                            | ) —            | (148)            |
| Total costs and expenses  | 1                | 22,931                    | 3,839                             | (2,293)        | ) 24,478         |
| Operating income (loss)   | (1)              | ) (1,777)                 | ) 399                             | —              | (1,379)          |
| Interest expense  | (156)            | ) (344)                   | ) (70)                            | ) 349          | (221)            |
| Interest and investment income                                      | 91               | 18                        | 373                               | (349)          | ) 133            |
| Other income  | —                | —                         | 4                                 | —              | 4                |
| Income (loss) before income taxes                                   | (66)             | ) (2,103)                 | ) 706                             | —              | (1,463)          |
| Income tax (expense) benefit  | —                | 78                        | (266)                             | ) —            | (188)            |
| Equity (deficit) in earnings in subsidiaries                        | (1,585)          | ) 145                     | —                                 | 1,440          | —                |
| Net income (loss)   | (1,651)          | ) (1,880)                 | ) 440                             | 1,440          | (1,651)          |
| Loss attributable to noncontrolling interests                       | —                | —                         | —                                 | 128            | 128              |
| <b>NET INCOME (LOSS) ATTRIBUTABLE TO<br/>HOLDINGS' SHAREHOLDERS</b> | <b>\$(1,651)</b> | <b>) \$(1,880)</b>        | <b>) \$440</b>                    | <b>\$1,568</b> | <b>\$(1,523)</b> |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 39 Weeks Ended November 2, 2013

| millions  | Parent         | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated       |
|---|----------------|---------------------------|-----------------------------------|--------------|--------------------|
| Merchandise sales and services                                      | \$—            | \$22,930                  | \$5,263                           | \$(2,598)    | ) \$25,595         |
| Cost of sales, buying and occupancy                                 | —              | 17,646                    | 2,973                             | (1,297)      | ) 19,322           |
| Selling and administrative  | 1              | 6,393                     | 1,678                             | (1,301)      | ) 6,771            |
| Depreciation and amortization                                       | —              | 424                       | 135                               | —            | ) 559              |
| Impairment charges  | —              | 13                        | 1                                 | —            | ) 14               |
| Gain on sales of assets   | —              | (95)                      | ) (181)                           | ) —          | (276)              |
| Total costs and expenses  | 1              | 24,381                    | 4,606                             | (2,598)      | ) 26,390           |
| Operating income (loss)   | (1)            | ) (1,451)                 | ) 657                             | —            | (795)              |
| Interest expense  | (164)          | ) (285)                   | ) (65)                            | ) 333        | (181)              |
| Interest and investment income                                      | —              | 28                        | 334                               | (333)        | ) 29               |
| Income (loss) before income taxes                                   | (165)          | ) (1,708)                 | ) 926                             | —            | (947)              |
| Income tax (expense) benefit  | —              | 127                       | (146)                             | ) —          | (19)               |
| Equity (deficit) in earnings in subsidiaries                        | (801)          | ) 533                     | —                                 | 268          | —                  |
| Net income (loss)   | (966)          | ) (1,048)                 | ) 780                             | 268          | (966)              |
| Income attributable to noncontrolling interests                     | —              | —                         | —                                 | (41)         | ) (41)             |
| <b>NET INCOME (LOSS) ATTRIBUTABLE TO<br/>HOLDINGS' SHAREHOLDERS</b> | <b>\$(966)</b> | <b>) \$(1,048)</b>        | <b>) \$780</b>                    | <b>\$227</b> | <b>) \$(1,007)</b> |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income (Loss)

For the 13 Weeks Ended November 1, 2014

| millions   | Parent   | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|----------|---------------------------|-----------------------------------|--------------|--------------|
| Net income (loss)  | \$(628 ) | \$(763 )                  | \$67                              | \$696        | \$(628 )     |
| Other comprehensive income (loss)                                  |          |                           |                                   |              |              |
| Pension and postretirement adjustments, net of tax                 | —        | 28                        | 2                                 | —            | 30           |
| Currency translation adjustments, net of tax                       | 5        | —                         | (16 )                             | —            | (11 )        |
| Sears Canada de-consolidation                                      | 54       | 10                        | (250 )                            | —            | (186 )       |
| Unrealized net gain, net of tax                                    | —        | —                         | 8                                 | (8 )         | —            |
| Total other comprehensive income (loss)                            | 59       | 38                        | (256 )                            | (8 )         | (167 )       |
| Comprehensive income (loss)  | (569 )   | (725 )                    | (189 )                            | 688          | (795 )       |
| Comprehensive loss attributable to noncontrolling interests        | —        | —                         | —                                 | 401          | 401          |
| Comprehensive income (loss) attributable to Holdings' shareholders | \$(569 ) | \$(725 )                  | \$(189 )                          | \$1,089      | \$(394 )     |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income (Loss)

For the 13 Weeks Ended November 2, 2013

| millions   | Parent   | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|----------|---------------------------|-----------------------------------|--------------|--------------|
| Net income (loss)  | \$(547 ) | \$(571 )                  | \$203                             | \$368        | \$(547 )     |
| Other comprehensive income (loss)                                  |          |                           |                                   |              |              |
| Pension and postretirement adjustments, net of tax                 | —        | 42                        | 4                                 | —            | 46           |
| Deferred gain on derivatives, net of tax                           | 2        | —                         | —                                 | —            | 2            |
| Unrealized net gain (loss), net of tax                             | —        | 1                         | 28                                | (29 )        | —            |
| Total other comprehensive income (loss)                            | 2        | 43                        | 32                                | (29 )        | 48           |
| Comprehensive income (loss)  | (545 )   | (528 )                    | 235                               | 339          | (499 )       |
| Comprehensive loss attributable to noncontrolling interests        | —        | —                         | —                                 | 11           | 11           |
| Comprehensive income (loss) attributable to Holdings' shareholders | \$(545 ) | \$(528 )                  | \$235                             | \$350        | \$(488 )     |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income (Loss)

For the 39 Weeks Ended November 1, 2014

| millions   | Parent     | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|------------|---------------------------|-----------------------------------|--------------|--------------|
| Net income (loss)  | \$(1,651 ) | \$(1,880 )                | \$440                             | \$1,440      | \$(1,651 )   |
| Other comprehensive income (loss)                                  |            |                           |                                   |              |              |
| Pension and postretirement adjustments, net of tax                 | —          | 85                        | 10                                | —            | 95           |
| Deferred loss on derivatives, net of tax                           | (2 )       | —                         | —                                 | —            | (2 )         |
| Currency translation adjustments, net of tax                       | 5          | —                         | (2 )                              | —            | 3            |
| Sears Canada de-consolidation                                      | 54         | 10                        | (250 )                            | —            | (186 )       |
| Unrealized net gain, net of tax                                    | —          | —                         | 120                               | (120 )       | —            |
| Total other comprehensive income                                   | 57         | 95                        | (122 )                            | (120 )       | (90 )        |
| Comprehensive income (loss)  | (1,594 )   | (1,785 )                  | 318                               | 1,320        | (1,741 )     |
| Comprehensive loss attributable to noncontrolling interests        | —          | —                         | —                                 | 438          | 438          |
| Comprehensive income (loss) attributable to Holdings' shareholders | \$(1,594 ) | \$(1,785 )                | \$318                             | \$1,758      | \$(1,303 )   |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income (Loss)

For the 39 Weeks Ended November 2, 2013

| millions   | Parent    | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|-----------|---------------------------|-----------------------------------|--------------|--------------|
| Net income (loss)  | \$ (966 ) | \$ (1,048 )               | \$ 780                            | \$ 268       | \$ (966 )    |
| Other comprehensive income (loss)                                  |           |                           |                                   |              |              |
| Pension and postretirement adjustments, net of tax                 | —         | 126                       | 14                                | —            | 140          |
| Deferred gain on derivatives, net of tax                           | 2         | —                         | —                                 | —            | 2            |
| Currency translation adjustments, net of tax                       | —         | —                         | (27 )                             | —            | (27 )        |
| Unrealized net loss, net of tax                                    | —         | (1 )                      | (16 )                             | 17           | —            |
| Total other comprehensive income (loss)                            | 2         | 125                       | (29 )                             | 17           | 115          |
| Comprehensive income (loss)  | (964 )    | (923 )                    | 751                               | 285          | (851 )       |
| Comprehensive income attributable to noncontrolling interests      | —         | —                         | —                                 | (36 )        | (36 )        |
| Comprehensive income (loss) attributable to Holdings' shareholders | \$ (964 ) | \$ (923 )                 | \$ 751                            | \$ 249       | \$ (887 )    |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended November 1, 2014

| millions   | Parent | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|--------|---------------------------|-----------------------------------|--------------|--------------|
| Net cash provided by (used in) operating activities          | \$233  | \$(2,473 )                | \$539                             | \$(241 )     | \$(1,942 )   |
| Proceeds from sales of property and investments              | —      | 250                       | 66                                | —            | 316          |
| Purchases of property and equipment                          | —      | (170 )                    | (32 )                             | —            | (202 )       |
| Sears Canada de-consolidation                                | —      | —                         | (207 )                            | —            | (207 )       |
| Proceeds from Sears Canada rights offering                   | 169    | —                         | —                                 | —            | 169          |
| Net investing with Affiliates                                | (402 ) | —                         | (573 )                            | 975          | —            |
| Net cash provided by (used in) investing activities          | (233 ) | 80                        | (746 )                            | 975          | 76           |
| Proceeds from debt issuances                                 | —      | 400                       | —                                 | —            | 400          |
| Repayments of long-term debt                                 | —      | (51 )                     | (10 )                             | —            | (61 )        |
| Increase in short-term borrowings, primarily 90 days or less | —      | 364                       | —                                 | —            | 364          |
| Lands' End, Inc. pre-separation funding                      | —      | 515                       | —                                 | —            | 515          |
| Separation of Lands' End, Inc.                               | —      | (31 )                     | —                                 | —            | (31 )        |
| Debt issuance costs  | —      | (20 )                     | —                                 | —            | (20 )        |
| Intercompany dividend  | —      | —                         | (241 )                            | 241          | —            |
| Net borrowing with Affiliates                                | —      | 975                       | —                                 | (975 )       | —            |
| Net cash provided by (used in) financing activities          | —      | 2,152                     | (251 )                            | (734 )       | 1,167        |
| Effect of exchange rate changes on cash and cash equivalents | —      | —                         | (3 )                              | —            | (3 )         |
| NET DECREASE IN CASH AND CASH EQUIVALENTS                    | —      | (241 )                    | (461 )                            | —            | (702 )       |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR                 | —      | 537                       | 491                               | —            | 1,028        |
| CASH AND CASH EQUIVALENTS, END OF PERIOD                     | \$—    | \$296                     | \$30                              | \$—          | \$326        |

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended November 2, 2013

| millions   | Parent | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|--------|---------------------------|-----------------------------------|--------------|--------------|
| Net cash provided by (used in) operating activities          | \$—    | \$(2,348 )                | \$676                             | \$—          | \$(1,672 )   |
| Proceeds from sales of property and investments              | —      | 112                       | 188                               | —            | 300          |
| Net increase in investments and restricted cash              | —      | —                         | 1                                 | —            | 1            |
| Purchases of property and equipment                          | —      | (173 )                    | (28 )                             | —            | (201 )       |
| Net investing with Affiliates                                | —      | —                         | 191                               | (191 )       | —            |
| Net cash provided by (used in) investing activities          | —      | (61 )                     | 352                               | (191 )       | 100          |
| Proceeds from debt issuances                                 | —      | 990                       | 4                                 | —            | 994          |
| Repayments of long-term debt                                 | —      | (55 )                     | (10 )                             | —            | (65 )        |
| Increase in short-term borrowings, primarily 90 days or less | —      | 657                       | —                                 | —            | 657          |
| Debt issuance costs  | —      | (14 )                     | —                                 | —            | (14 )        |
| Intercompany dividend  | 416    | 22                        | (438 )                            | —            | —            |
| Net borrowing with Affiliates                                | (416 ) | 843                       | (618 )                            | 191          | —            |
| Net cash provided by (used in) financing activities          | —      | 2,443                     | (1,062 )                          | 191          | 1,572        |
| Effect of exchange rate changes on cash and cash equivalents | —      | —                         | (10 )                             | —            | (10 )        |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         | —      | 34                        | (44 )                             | —            | (10 )        |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR                 | —      | 320                       | 289                               | —            | 609          |
| CASH AND CASH EQUIVALENTS, END OF PERIOD                     | \$—    | \$354                     | \$245                             | \$—          | \$599        |



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements — (Continued)

(Unaudited)

NOTE 15 – SUBSEQUENT EVENTS

Sears Canada Rights Offering

The Sears Canada rights offering closed on November 7, 2014 and was oversubscribed. Accordingly, the Company received total aggregate proceeds of \$380 million for the rights offering by the closing date, which includes the \$169 million of proceeds the Company had received by November 1, 2014 and the \$103 million the Company had recorded as a receivable at November 1, 2014. Proceeds from the rights offering will provide additional liquidity to Holdings as it enters into the holiday period and will be used for general corporate purposes.

Upon closing of the rights offering on November 7, 2014, the Company was the beneficial holder of approximately 12 million, or 12%, of the common shares of Sears Canada.

Rights Offering of Units Consisting of Senior Unsecured Notes and Warrants

This rights offering for up to \$625 million in aggregate principal amount of 8% senior unsecured notes due 2019 and warrants closed on November 19, 2014 and was oversubscribed. Accordingly, the Company received proceeds of \$625 million by the closing date, which will be used for general corporate purposes.

The subscription rights were distributed to all stockholders of the Company as of October 30, 2014, the record date for this rights offering, and every stockholder had the right to participate on the same terms in accordance with its pro rata ownership of the Company's common stock, except that holders of the Company's restricted stock that is unvested as of the record date received cash awards in lieu of subscription rights.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with Part II, Item 7 of our Annual Report on Form 10-K for the year ended February 1, 2014.

OVERVIEW OF HOLDINGS

Holdings, the parent company of Kmart and Sears, was formed in connection with the March 24, 2005 Merger of these two companies. We are an integrated retailer with significant physical and intangible assets, as well as virtual capabilities enabled through technology. We currently operate a national network of stores with 1,831 full-line and specialty retail stores across the United States, operating through Kmart and Sears. Further, we operate a number of websites under the Sears.com and Kmart.com banners which offer more than 132 million products and provide the capability for our members and customers to engage in cross-channel transactions such as free store pickup; buy in store/ship to home; and buy online, return in store. We are also the home of Shop Your Way®, a free member-based social shopping platform that offers rewards, personalized services and a unique experience. Shop Your Way connects all of the ways members shop - in store, at home, online and by phone.

Through the third quarter of 2014, we conducted our operations in three business segments: Kmart, Sears Domestic and Sears Canada. The nature of operations conducted within each of these segments is discussed within the "Business Segments" section of Part I, Item 1 of our Annual Report on Form 10-K for the year ended February 1, 2014.

Sears Canada Rights Offering

On October 2, 2014, the Company announced that its board of directors had approved a rights offering of up to 40 million shares of Sears Canada Inc. ("Sears Canada"). The subscription rights were distributed to all stockholders of Holdings, and every stockholder had the right to participate on the same terms in accordance with its pro rata ownership of the Company's common stock. In connection with the rights offering, each holder of Holdings' common stock received one subscription right for each share of common stock held at the close of business on October 16, 2014, the record date for the rights offering. Each subscription right entitled the holder thereof to purchase their pro rata portion of the Sears Canada common shares being sold by Holdings in the rights offering at a cash subscription price of Canadian \$10.60 per whole Sears Canada share, which was the closing price of Sears Canada's common shares on September 26, 2014, the last trading day before the Company requested Sears Canada's cooperation with the filing of a prospectus regarding the rights offering. The rights offering closed on November 7, 2014 and was oversubscribed. Accordingly, the Company received aggregate proceeds of \$380 million by the closing date. Proceeds from the rights offering will provide additional liquidity to Holdings as it enters into the holiday period and will be used for general corporate purposes.

On October 16, 2014, ESL Partners, L.P. and Edward S. Lampert, our Chairman and Chief Executive Officer and Chairman and Chief Executive Officer of ESL Investments, Inc. and related entities (collectively "ESL") exercised a portion of its pro rata portion of the basic subscription rights to the offering. At that time, we sold a total of approximately 18 million common shares of Sears Canada to ESL, for which we received approximately \$169 million of proceeds. After the sale of Sears Canada shares to ESL on October 16, 2014, the Company was the beneficial holder of approximately 34 million shares, or 34%, of the common shares of Sears Canada. As such, the Company no longer maintained control of Sears Canada resulting in the de-consolidation of Sears Canada.

At November 1, 2014, basic subscription rights for approximately 29 million common shares of Sears Canada had been exercised with the subscription price paid in full, and the Company had received approximately \$169 million of proceeds and had a receivable of approximately \$103 million. This includes a total of approximately 19 million common shares of Sears Canada sold to ESL pursuant to ESL exercising its pro rata portion of basic subscription rights.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

Rights Offering of Units Consisting of Senior Unsecured Notes and Warrants

On October 20, 2014, the Company announced that its board of directors had approved a rights offering allowing its stockholders to purchase up to \$625 million in aggregate principal amount of 8% senior unsecured notes due 2019 and warrants to purchase shares of its common stock. This rights offering closed on November 19, 2014 and was oversubscribed. Accordingly, the Company received proceeds of \$625 million by the closing date, which will be used for general corporate purposes.

Lands' End Separation

On April 4, 2014, we completed the separation of our Lands' End business through a spin-off transaction. The separation was structured to be tax free to our U.S. shareholders for U.S. federal income tax purposes. Prior to the separation, Lands' End, Inc. ("Lands' End") entered into an asset-based senior secured revolving credit facility, which provides for maximum borrowings of approximately \$175 million with a letter of credit sub-limit, and a senior secured term loan facility of approximately \$515 million. The proceeds of the term loan facility were used to fund a \$500 million dividend to Holdings and pay fees and expenses associated with the foregoing facilities. We accounted for this spin-off in accordance with accounting standards applicable to spin-off transactions. Accordingly, we classified the carrying value of net assets contributed to Lands' End as a reduction of capital in excess of par value in the Condensed Consolidated Statement of Equity for the period ended November 1, 2014.

Additionally, as a result of Mr. Lampert's role as our Chairman and Chief Executive Officer, and Chairman and Chief Executive Officer of ESL, and the continuing arrangements between Holdings and Lands' End (as further described in Note 13 of the Notes to Condensed Consolidated Financial Statements), Holdings has determined that it has significant influence over Lands' End. Accordingly, the operating results for Lands' End through the date of the spin-off are presented within the consolidated continuing operations of Holdings and the Sears Domestic segment in the accompanying Condensed Consolidated Financial Statements.

In connection with the separation, Holdings and certain of its subsidiaries entered into various agreements with Lands' End under the terms described in Note 13 of the Notes to Condensed Consolidated Financial Statements.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

## CONSOLIDATED RESULTS OF OPERATIONS

| millions, except per share data                                      | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|--|---------------------|---------------------|---------------------|---------------------|
|  | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |
| <b>REVENUES</b>  |                     |                     |                     |                     |
| Merchandise sales and services                                       | \$7,207             | \$8,272             | \$23,099            | \$25,595            |
| <b>COSTS AND EXPENSES</b>  |                     |                     |                     |                     |
| Cost of sales, buying and occupancy                                  | 5,606               | 6,341               | 17,928              | 19,322              |
| Gross margin dollars   | 1,601               | 1,931               | 5,171               | 6,273               |
| Gross margin rate  | 22.2                | % 23.3              | % 22.4              | % 24.5              |
| Selling and administrative   | 2,011               | 2,262               | 6,218               | 6,771               |
| Selling and administrative expense as a percentage of total revenues | 27.9                | % 27.3              | % 26.9              | % 26.5              |
| Depreciation and amortization  | 148                 | 181                 | 455                 | 559                 |
| Impairment charges   | —                   | 6                   | 25                  | 14                  |
| Gain on sales of assets  | (68)                | ) (21)              | (148)               | ) (276)             |
| Total costs and expenses   | 7,697               | 8,769               | 24,478              | 26,390              |
| Operating loss   | (490)               | ) (497)             | (1,379)             | ) (795)             |
| Interest expense   | (78)                | ) (61)              | (221)               | ) (181)             |
| Interest and investment income                                       | 97                  | 8                   | 133                 | 29                  |
| Other income   | 2                   | 1                   | 4                   | —                   |
| Loss before income taxes   | (469)               | ) (549)             | (1,463)             | ) (947)             |
| Income tax (expense) benefit   | (159)               | ) 2                 | (188)               | ) (19)              |
| Net loss   | (628)               | ) (547)             | (1,651)             | ) (966)             |
| (Income) loss attributable to noncontrolling interests               | 80                  | 13                  | 128                 | (41)                |
| <b>NET LOSS ATTRIBUTABLE TO HOLDINGS'</b>                            | <b>\$ (548)</b>     | <b>) \$ (534)</b>   | <b>\$ (1,523)</b>   | <b>) \$ (1,007)</b> |
| <b>SHAREHOLDERS</b>  |                     |                     |                     |                     |
| <b>NET LOSS PER COMMON SHARE</b>                                     |                     |                     |                     |                     |
| <b>ATTRIBUTABLE TO HOLDINGS'</b>                                     |                     |                     |                     |                     |
| <b>SHAREHOLDERS</b>  |                     |                     |                     |                     |
| Basic loss per share   | \$ (5.15)           | ) \$ (5.03)         | ) \$ (14.33)        | ) \$ (9.49)         |
| Diluted loss per share   | \$ (5.15)           | ) \$ (5.03)         | ) \$ (14.33)        | ) \$ (9.49)         |
| Basic weighted average common shares outstanding                     | 106.4               | 106.1               | 106.3               | 106.1               |
| Diluted weighted average common shares outstanding                   | 106.4               | 106.1               | 106.3               | 106.1               |

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

References to comparable store sales amounts within the following discussion include sales for all stores operating for a period of at least 12 full months, including remodeled and expanded stores, but excluding store relocations and stores that have undergone format changes. Domestic comparable store sales amounts include sales from sears.com and kmart.com shipped directly to customers. These online sales resulted in a benefit to domestic comparable store sales of approximately 80 basis points and 150 basis points, respectively, for the 13- and 39- week periods ended November 1, 2014, and approximately 50 basis points and 70 basis points, respectively, for the 13- and 39- week periods ended November 2, 2013. In addition, domestic comparable store sales have been adjusted for the change in the unshipped sales reserves recorded at the end of each reporting period, which resulted in a benefit of approximately 80 basis points and 10 basis points for the 13- and 39- week period ended November 1, 2014, respectively, and a negative impact of approximately 60 basis points and a benefit of approximately 10 basis points for the 13- week and 39- week periods ended November 2, 2013, respectively.

Net Loss Attributable to Holdings' Shareholders, Adjusted EBITDA and Adjusted Loss per Share

We recorded a net loss attributable to Holdings' shareholders for the third quarter of \$548 million, or \$5.15 loss per diluted share, and \$534 million, or \$5.03 loss per diluted share, for 2014 and 2013, respectively. We recorded a net loss attributable to Holdings' shareholders of \$1.5 billion, or \$14.33 loss per diluted share, and \$1.0 billion, or \$9.49 loss per diluted share, for the first nine months of 2014 and 2013, respectively.

In addition to our net loss determined in accordance with GAAP, for purposes of evaluating operating performance, we use an Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") measurement, as well as Adjusted Earnings per Share ("Adjusted EPS").

Adjusted EBITDA is computed as net loss attributable to Sears Holdings Corporation appearing on the Condensed Consolidated Statements of Operations excluding (income) loss attributable to noncontrolling interests, income tax (expense) benefit, interest expense, interest and investment income, other income, depreciation and amortization and gain on sales of assets. In addition, it is adjusted to exclude certain significant items as set forth below. Our management uses Adjusted EBITDA to evaluate the operating performance of our businesses, as well as executive compensation metrics, for comparable periods. Adjusted EBITDA should not be used by investors or other third parties as the sole basis for formulating investment decisions as it excludes a number of important cash and non-cash recurring items.

While Adjusted EBITDA and Domestic Adjusted EBITDA are non-GAAP measurements, management believes that they are an important indicator of operating performance because:

- EBITDA excludes the effects of financings and investing activities by eliminating the effects of interest and depreciation costs;

- Management considers gains/(losses) on the sale of assets to result from investing decisions rather than ongoing operations; and

- Other significant items, while periodically affecting our results, may vary significantly from period to period and have a disproportionate effect in a given period, which affects comparability of results. Adjustments to EBITDA include impairment charges related to fixed assets and intangible assets, closed store and severance charges, domestic pension expense, transaction costs associated with strategic initiatives and other expenses, the Lands' End separation and the Sears Canada de-consolidation. We have adjusted our results for these items to make our statements more comparable and therefore more useful to investors as the items are not representative of our ongoing operations and reflect past investment decisions.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

Adjusted EBITDA was determined as follows:

| millions  | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|---|---------------------|---------------------|---------------------|---------------------|
|   | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |
| Net loss attributable to Holdings per statement of operations | \$(548              | ) \$(534            | ) \$(1,523          | ) \$(1,007          |
| Income (loss) attributable to noncontrolling interests        | (80                 | ) (13               | ) (128              | ) 41                |
| Income tax expense (benefit)                                  | 159                 | (2                  | ) 188               | 19                  |
| Interest expense  | 78                  | 61                  | 221                 | 181                 |
| Interest and investment income                                | (97                 | ) (8                | ) (133              | ) (29               |
| Other income  | (2                  | ) (1                | ) (4                | ) —                 |
| Operating loss  | (490                | ) (497              | ) (1,379            | ) (795              |
| Depreciation and amortization                                 | 148                 | 181                 | 455                 | 559                 |
| Gain on sales of assets                                       | (68                 | ) (21               | ) (148              | ) (276              |
| Before excluded items   | (410                | ) (337              | ) (1,072            | ) (512              |
| Closed store reserve and severance                            | 70                  | 4                   | 138                 | 27                  |
| Domestic pension expense                                      | 22                  | 41                  | 67                  | 122                 |
| Other expenses <sup>(1)</sup>                                 | 9                   | —                   | 9                   | —                   |
| Impairment charges  | —                   | 6                   | 25                  | 14                  |
| Adjusted EBITDA   | (309                | ) (286              | ) (833              | ) (349              |
| Lands' End separation   | —                   | (29                 | ) (10               | ) (70               |
| Adjusted EBITDA as defined <sup>(2)</sup>                     | \$(309              | ) \$(315            | ) \$(843            | ) \$(419            |
| Sears Canada segment  | 13                  | 5                   | 71                  | 21                  |
| Domestic Adjusted EBITDA as defined <sup>(2)</sup>            | \$(296              | ) \$(310            | ) \$(772            | ) \$(398            |

<sup>(1)</sup> Consists of transaction costs associated with strategic initiatives and other expenses.<sup>(2)</sup> Adjusted to reflect the results of the Lands' End business which were included in our results of operations prior to the separation.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

Adjusted EBITDA for our segments was as follows:

| millions  | 13 Weeks Ended<br>November 1, 2014 |                   |                 |                   | November 2, 2013 |                   |                 |                   |
|---|------------------------------------|-------------------|-----------------|-------------------|------------------|-------------------|-----------------|-------------------|
|   | Kmart                              | Sears<br>Domestic | Sears<br>Canada | Sears<br>Holdings | Kmart            | Sears<br>Domestic | Sears<br>Canada | Sears<br>Holdings |
| Operating loss per statement of operations          | \$(149 )                           | \$(310 )          | \$(31 )         | \$(490 )          | \$(171 )         | \$(279 )          | \$(47 )         | \$(497 )          |
| Depreciation and amortization                       | 25                                 | 110               | 13              | 148               | 31               | 128               | 22              | 181               |
| Gain on sales of assets                             | (24 )                              | (44 )             | —               | (68 )             | (19 )            | (2 )              | —               | (21 )             |
| Before excluded items                               | (148 )                             | (244 )            | (18 )           | (410 )            | (159 )           | (153 )            | (25 )           | (337 )            |
| Closed store reserve and severance                  | 48                                 | 20                | 2               | 70                | 17               | (32 )             | 19              | 4                 |
| Domestic pension expense                            | —                                  | 22                | —               | 22                | —                | 41                | —               | 41                |
| Other expenses <sup>(1)</sup>                       | 3                                  | 3                 | 3               | 9                 | —                | —                 | —               | —                 |
| Impairment charges                                  | —                                  | —                 | —               | —                 | 3                | 2                 | 1               | 6                 |
| Adjusted EBITDA                                     | (97 )                              | (199 )            | (13 )           | (309 )            | (139 )           | (142 )            | (5 )            | (286 )            |
| Lands' End separation                               | —                                  | —                 | —               | —                 | —                | (29 )             | —               | (29 )             |
| Adjusted EBITDA as defined <sup>(2)</sup>           | \$(97 )                            | \$(199 )          | \$(13 )         | \$(309 )          | \$(139 )         | \$(171 )          | \$(5 )          | \$(315 )          |
| % to revenues <sup>(3)</sup>                        | (3.6 )%                            | (5.1 )%           | (2.1 )%         | (4.3 )%           | (4.8 )%          | (4.2 )%           | (0.5 )%         | (4.0 )%           |
| millions  | 39 Weeks Ended<br>November 1, 2014 |                   |                 |                   | November 2, 2013 |                   |                 |                   |
|   | Kmart                              | Sears<br>Domestic | Sears<br>Canada | Sears<br>Holdings | Kmart            | Sears<br>Domestic | Sears<br>Canada | Sears<br>Holdings |
| Operating income (loss) per statement of operations | \$(389 )                           | \$(824 )          | \$(166 )        | \$(1,379 )        | \$(255 )         | \$(606 )          | \$66            | \$(795 )          |
| Depreciation and amortization                       | 72                                 | 334               | 49              | 455               | 97               | 390               | 72              | 559               |
| (Gain) loss on sales of assets                      | (76 )                              | (73 )             | 1               | (148 )            | (47 )            | (48 )             | (181 )          | (276 )            |
| Before excluded items                               | (393 )                             | (563 )            | (116 )          | (1,072 )          | (205 )           | (264 )            | (43 )           | (512 )            |
| Closed store reserve and severance                  | 84                                 | 27                | 27              | 138               | 33               | (27 )             | 21              | 27                |
| Domestic pension expense                            | —                                  | 67                | —               | 67                | —                | 122               | —               | 122               |
| Other expenses <sup>(1)</sup>                       | 3                                  | 3                 | 3               | 9                 | —                | —                 | —               | —                 |
| Impairment charges                                  | 2                                  | 8                 | 15              | 25                | 3                | 10                | 1               | 14                |
| Adjusted EBITDA                                     | (304 )                             | (458 )            | (71 )           | (833 )            | (169 )           | (159 )            | (21 )           | (349 )            |
| Lands' End separation                               | —                                  | (10 )             | —               | (10 )             | —                | (70 )             | —               | (70 )             |
| Adjusted EBITDA as defined <sup>(2)</sup>           | \$(304 )                           | \$(468 )          | \$(71 )         | \$(843 )          | \$(169 )         | \$(229 )          | \$(21 )         | \$(419 )          |
| % to revenues <sup>(3)</sup>                        | (3.6 )%                            | (3.8 )%           | (3.4 )%         | (3.7 )%           | (1.8 )%          | (1.8 )%           | (0.8 )%         | (1.7 )%           |

<sup>(1)</sup> Consists of transaction costs associated with strategic initiatives and other expenses.

- (2) Adjusted for the results of the Lands' End business which were included in our results of operations prior to the separation.
- (3) Excludes revenues of the Lands' End business which were included in our results of operations prior to the separation.



## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

These other significant items included in Adjusted EBITDA are further explained as follows:

**Impairment charges** – Accounting standards require the Company to evaluate the carrying value of fixed assets, goodwill and intangible assets for impairment. As a result of the Company's analysis, we have recorded impairment charges related to certain fixed asset balances.

**Closed store reserve and severance** – We are transforming our Company to a less asset-intensive business model. Throughout this transformation, we continue to make choices related to our stores, which could result in sales, closures, lease terminations or a variety of other decisions.

**Domestic pension expense** – Contributions to our pension plans remain a significant use of our cash on an annual basis. Cash contributions to our pension and postretirement plans are separately disclosed on the cash flow statement. While the Company's pension plan is frozen, and thus associates do not currently earn pension benefits, we have a legacy pension obligation for past service performed by Kmart and Sears associates. The annual pension expense included in our statement of operations related to these legacy domestic pension plans was relatively minimal in years prior to 2009. However, due to the severe decline in the capital markets that occurred in the latter part of 2008, our domestic pension expense was \$162 million in 2013, \$165 million in 2012 and \$74 million in 2011. Pension expense is comprised of interest cost, expected return on plan assets and amortization of experience losses. This adjustment eliminates the entire pension expense from the statement of operations to improve comparability. Pension expense is included in the determination of Net Income. The components of the adjustments to EBITDA related to domestic pension expense were as follows:

| millions                            | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|-------------------------------------|---------------------|---------------------|---------------------|---------------------|
|                                     | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |
| Components of net periodic expense: |                     |                     |                     |                     |
| Interest cost                       | \$55                | \$55                | \$166               | \$164               |
| Expected return on plan assets      | (62                 | ) (56               | ) (185              | ) (168              |
| Amortization of experience losses   | 29                  | 42                  | 86                  | 126                 |
| Net periodic expense                | \$22                | \$41                | \$67                | \$122               |

In accordance with U.S. GAAP, we recognize on the balance sheet actuarial gains and losses for defined benefit pension plans annually in the fourth quarter of each fiscal year and whenever a plan is determined to qualify for a remeasurement during a fiscal year. For income statement purposes, these actuarial gains and losses are recognized throughout the year through an amortization process. The Company recognizes in its results of operations, as a corridor adjustment, any unrecognized actuarial net gains or losses that exceed 10% of the larger of projected benefit obligations or plan assets. Accumulated gains/losses that are inside the 10% corridor are not recognized, while accumulated actuarial gains/losses that are outside the 10% corridor are amortized over the "average future service" of the population and are included in the amortization of experience losses line item above.

Actuarial gains and losses occur when actual experience differs from the estimates used to allocate the change in value of pension plans to expense throughout the year or when assumptions change, as they may each year. Significant factors that can contribute to the recognition of actuarial gains and losses include changes in discount rates used to remeasure pension obligations on an annual basis or upon a qualifying remeasurement, differences between actual and expected returns on plan assets and other changes in actuarial assumptions. Management believes these actuarial gains and losses are primarily financing activities that are more reflective of changes in current conditions in global financial markets (and in particular interest rates) that are not directly related to the underlying business and that do not have an immediate, corresponding impact on the benefits provided to eligible retirees. For further information on the actuarial assumptions and plan assets referenced above, see Management's Discussion & Analysis - Application of Critical Accounting Policies and Estimates - Defined Benefit Pension Plans and Note 7 of Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended February 1, 2014.



## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

Lands' End separation – The results of the Lands' End business that were included in our results of operations prior to the separation.

The following tables set forth results of operations on a GAAP and "As Adjusted" basis, as well as the impact each significant item used in calculating Adjusted EBITDA had on specific income and expense amounts reported in our Condensed Consolidated Statements of Operations during the third quarter and first nine months of 2014 and 2013.

## 13 Weeks Ended November 1, 2014

| millions, except per share data                     | Adjustments |                          |   |                                  |                |                                  |                      |                      | As Adjusted <sup>(1)</sup> |
|---|-------------|--------------------------|---|----------------------------------|----------------|----------------------------------|----------------------|----------------------|----------------------------|
|   | GAAP        | Domestic Pension Expense | Domestic Closed Store Reserve Severance | Domestic Gain on Sales of Assets | Other Expenses | Gain on Sears Canada Disposition | Domestic Tax Matters | Sears Canada Segment |                            |
| Gross margin impact                                 | \$ 1,601    | \$—                      | \$41                                    | \$—                              | \$—            | \$—                              | \$—                  | \$(154)              | \$ 1,488                   |
| Selling and administrative impact                   | 2,011       | (22)                     | (27)                                    | —                                | (6)            | —                                | —                    | (172)                | 1,784                      |
| Depreciation and amortization impact                | 148         | —                        | (6)                                     | —                                | —              | —                                | —                    | (13)                 | 129                        |
| Gain on sales of assets impact                      | (68)        | —                        | —                                       | 42                               | —              | —                                | —                    | —                    | (26)                       |
| Operating loss impact                               | (490)       | 22                       | 74                                      | (42)                             | 6              | —                                | —                    | 31                   | (399)                      |
| Interest expense impact                             | (78)        | —                        | —                                       | —                                | —              | —                                | —                    | 1                    | (77)                       |
| Interest and investment income impact               | 97          | —                        | —                                       | —                                | —              | (70)                             | —                    | (12)                 | 15                         |
| Other income impact                                 | 2           | —                        | —                                       | —                                | —              | —                                | —                    | (2)                  | —                          |
| Income tax expense impact                           | (159)       | (8)                      | (28)                                    | 16                               | (2)            | 26                               | 180                  | 148                  | 173                        |
| Loss attributable to noncontrolling interest impact | 80          | —                        | —                                       | —                                | —              | —                                | —                    | (80)                 | —                          |
| After tax and noncontrolling interest impact        | (548)       | 14                       | 46                                      | (26)                             | 4              | (44)                             | 180                  | 86                   | (288)                      |
| Diluted loss per share impact                       | \$(5.15)    | \$0.13                   | \$0.43                                  | \$(0.25)                         | \$0.04         | \$(0.41)                         | \$1.69               | \$0.81               | \$(2.71)                   |

<sup>(1)</sup> Adjusted for the results of the Sears Canada business which were included in our results prior to the disposition.

## 13 Weeks Ended November 2, 2013

| millions, except per share data      | Adjustments |                          |   |                      |                      |                       |          | As Adjusted <sup>(2)</sup> |
|--------------------------------------|-------------|--------------------------|---|----------------------|----------------------|-----------------------|----------|----------------------------|
|                                      | GAAP        | Domestic Pension Expense | Domestic Reserve, Store Impairments and Severance | Domestic Tax Matters | Sears Canada Segment | Lands' End Separation |          |                            |
| Gross margin impact                  | \$1,931     | \$—                      | \$13  | \$—                  | \$(249)              | \$(150)               | \$ 1,545 |                            |
| Selling and administrative impact    | 2,262       | (41)                     | 28  | —                    | (273)                | (121)                 | 1,855    |                            |
| Depreciation and amortization impact | 181         | —                        | (3)   | —                    | (22)                 | (5)                   | 151      |                            |
| Impairment charges impact            | 6           | —                        | (5)   | —                    | (1)                  | —                     | —        |                            |

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|   |         |         |         |         |        |         |           |   |
|---|---------|---------|---------|---------|--------|---------|-----------|---|
| Operating loss impact                               | (497    | )41     | (7      | )—      | 47     | (24     | )(440     | ) |
| Interest expense impact                             | (61     | )—      | —       | —       | (4     | )—      | (65       | ) |
| Interest and investment income impact               | 8       | —       | —       | —       | (6     | )—      | 2         |   |
| Income tax benefit impact                           | 2       | (15     | )3      | 200     | (11    | )9      | 188       |   |
| Loss attributable to noncontrolling interest impact | 13      | —       | —       | —       | (13    | )—      | —         |   |
| After tax and noncontrolling interest impact        | (534    | )26     | (4      | )200    | 13     | (15     | )(314     | ) |
| Diluted loss per share impact                       | \$(5.03 | )\$0.25 | \$(0.04 | )\$1.88 | \$0.12 | \$(0.14 | )\$ (2.96 | ) |

(<sup>2</sup>) Adjusted for the results of the Lands' End and Sears Canada businesses which were included in our results prior to the separation/disposition.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

| millions, except per share data                     | 39 Weeks Ended November 1, 2014 |                          |  |                                  |                |                                  |                      |                      |                       |            |
|---|---------------------------------|--------------------------|--|----------------------------------|----------------|----------------------------------|----------------------|----------------------|-----------------------|------------|
|   | GAAP                            | Adjustments              |  |                                  |                |                                  |                      |                      |                       |            |
|   |                                 | Domestic Pension Expense | Domestic Closed Store Reserve, Store Impairments and Severance | Domestic Gain on Sales of Assets | Other Expenses | Gain on Sears Canada Disposition | Domestic Tax Matters | Sears Canada Segment | Lands' End Separation |            |
| Gross margin impact                                 | \$5,171                         | \$—                      | \$ 58  | \$—                              | \$—            | \$—                              | \$—                  | \$(502 )             | \$( 87 )              | \$ 4,640   |
| Selling and administrative impact                   | 6,218                           | (67 )                    | (53 )  | —                                | (6 )           | —                                | —                    | (603 )               | (77 )                 | 5,412      |
| Depreciation and amortization impact                | 455                             | —                        | (7 )   | —                                | —              | —                                | —                    | (49 )                | (3 )                  | 396        |
| Impairment charges impact                           | 25                              | —                        | (10 )  | —                                | —              | —                                | —                    | (15 )                | —                     | —          |
| Gain on sales of assets impact                      | (148 )                          | —                        | —  | 65                               | —              | —                                | —                    | (1 )                 | —                     | (84 )      |
| Operating loss impact                               | (1,379 )                        | 67                       | 128  | (65 )                            | 6              | —                                | —                    | 166                  | (7 )                  | (1,084 )   |
| Interest expense impact                             | (221 )                          | —                        | —  | —                                | —              | —                                | —                    | 5                    | —                     | (216 )     |
| Interest and investment income impact               | 133                             | —                        | —  | —                                | —              | (70 )                            | —                    | (38 )                | —                     | 25         |
| Other income impact                                 | 4                               | —                        | —  | —                                | —              | —                                | —                    | (4 )                 | —                     | —          |
| Income tax expense impact                           | (188 )                          | (25 )                    | (48 )  | 25                               | (2 )           | 26                               | 554                  | 136                  | 3                     | 481        |
| Loss attributable to noncontrolling interest impact | 128                             | —                        | —  | —                                | —              | —                                | —                    | (128 )               | —                     | —          |
| After tax and noncontrolling interest impact        | (1,523 )                        | 42                       | 80   | (40 )                            | 4              | (44 )                            | 554                  | 137                  | (4 )                  | (794 )     |
| Diluted loss per share impact                       | \$(14.33)                       | \$0.40                   | \$ 0.75  | \$(0.38 )                        | \$ 0.04        | \$(0.41 )                        | \$ 5.21              | \$ 1.29              | \$(0.04 )             | \$( 7.47 ) |

| millions, except per share data   | 39 Weeks Ended November 2, 2013 |                          |  |                                  |                |                                  |                      |                      |                       |          |
|-----------------------------------|---------------------------------|--------------------------|--|----------------------------------|----------------|----------------------------------|----------------------|----------------------|-----------------------|----------|
|                                   | GAAP                            | Adjustments              |  |                                  |                |                                  |                      |                      |                       |          |
|                                   |                                 | Domestic Pension Expense | Domestic Closed Store Reserve, Store Impairments and Severance | Domestic Gain on Sales of Assets | Other Expenses | Gain on Sears Canada Disposition | Domestic Tax Matters | Sears Canada Segment | Lands' End Separation |          |
| Gross margin impact               |                                 | \$6,273                  | \$—  | \$ 28                            | \$—            | \$—                              | \$—                  | \$(724 )             | \$(408 )              | \$ 5,169 |
| Selling and administrative impact |                                 | 6,771                    | (122 )   | 22                               | —              | —                                | —                    | (766 )               | (338 )                | 5,567    |

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|   |         |          |         |         |          |         |        |           |   |
|---|---------|----------|---------|---------|----------|---------|--------|-----------|---|
| Depreciation and amortization impact                  | 559     | —        | (5      | ) —     | —        | (72     | )(16   | ) 466     |   |
| Impairment charges impact                             | 14      | —        | (13     | ) —     | —        | (1      | )—     | —         |   |
| Gain on sales of assets impact                        | (276    | )—       | —       | 55      | —        | 181     | —      | (40       | ) |
| Operating loss impact                                 | (795    | ) 122    | 24      | (55     | )—       | (66     | )(54   | )(824     | ) |
| Interest expense impact                               | (181    | )—       | —       | —       | —        | (2      | )—     | (183      | ) |
| Interest and investment income impact                 | 29      | —        | —       | —       | —        | (17     | )—     | 12        |   |
| Other income impact                                   | —       | —        | —       | —       | —        | 1       | —      | 1         |   |
| Income tax expense impact                             | (19     | )(45     | )(10    | ) 21    | 406      | (1      | )21    | 373       |   |
| Income attributable to noncontrolling interest impact | (41     | )—       | —       | —       | —        | 41      | —      | —         |   |
| After tax and noncontrolling interest impact          | (1,007  | ) 77     | 14      | (34     | ) 406    | (44     | )(33   | )(621     | ) |
| Diluted loss per share impact                         | \$(9.49 | ) \$0.73 | \$ 0.13 | \$(0.32 | ) \$3.82 | \$(0.41 | )(0.31 | ) \$(5.85 | ) |

(<sup>1</sup>) Adjusted for the results of the Lands' End and Sears Canada businesses which were included in our results prior to the separation/disposition.

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SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

We also believe that our use of Adjusted EPS provides an appropriate measure for investors to use in assessing our performance across periods, given that this measure provides an adjustment for certain significant items which may vary significantly from period to period, improving the comparability of year-to-year results and is therefore representative of our ongoing performance. Therefore, we have adjusted our results for them to make our statements more useful and comparable. However, we do not, and do not recommend that you, solely use Adjusted EPS to assess our financial and earnings performance. We also use, and recommend that you use, diluted earnings per share in addition to Adjusted EPS in assessing our earnings performance.

In addition to the significant items included in the Adjusted EBITDA calculation, Adjusted EPS includes the following other significant items which, while periodically affecting our results, may vary significantly from period to period and have a disproportionate effect in a given period, and affects comparability of results.

Domestic gains on sales of assets - We have recorded significant gains on sales of assets, as well as gains on sales of joint venture interests, which were primarily attributable to several real estate transactions. Management considers these gains on sale of assets to result from investing decisions rather than ongoing operations.

Domestic Tax Matters - In 2011, and again in 2013, we recorded a non-cash charge to establish a valuation allowance against substantially all of our domestic deferred tax assets. Accounting rules generally require that a valuation reserve be established when income has not been generated over a three-year cumulative period to support the deferred tax asset. While an accounting loss was recorded, we believe no economic loss has occurred as these net operating losses and tax benefits remain available to reduce future taxes as income is generated in subsequent periods. As this valuation allowance has a significant impact on the effective tax rate, we have adjusted our results to reflect a standard effective tax rate for the Company beginning in fiscal 2011 when the valuation allowance was first established.

Sears Canada Segment - The results of the Sears Canada business that were included in our results of operations prior to the disposition. This adjustment also includes the valuation allowance that was recorded in the third quarter prior to the de-consolidation of Sears Canada.

13-week period ended November 1, 2014 compared to the 13-week period ended November 2, 2013

Revenues and Comparable Store Sales

Revenues decreased \$1.1 billion to \$7.2 billion for the quarter ended November 1, 2014, as compared to revenues of \$8.3 billion for the quarter ended November 2, 2013. The revenue decrease included the separation of the Lands' End business, which was completed in the first quarter of 2014 and accounted for \$384 million of the decline. The revenue decrease also included the effect of having fewer Kmart and Sears Full-line stores in operation, which accounted for \$340 million of the decline, as well as a decrease of \$326 million at Sears Canada. Finally, revenues for the quarter also declined as a result of lower domestic comparable store sales, which accounted for \$5 million of the decline. Sears Canada's revenue decline of \$326 million was driven by the de-consolidation of Sears Canada which occurred on October 16, 2014 and accounted for approximately \$161 million of the revenue decline. Revenues also declined due to a 9.5% decline in comparable store sales, which accounted for \$68 million of the decline, as well as the effect of having fewer stores in operation, which accounted for \$38 million of the decline. Revenues also included a decrease of \$29 million due to foreign currency exchange rates.

For the quarter, domestic comparable store sales declined 0.1%, comprised of an increase of 0.5% at Kmart and a decrease of 0.7% at Sears Domestic. The increase at Kmart primarily reflects improvements in most categories, most notably apparel, outdoor living and toys, partially offset by declines in the grocery & household and consumer electronics categories. The decrease at Sears Domestic is primarily attributable to decreases in consumer electronics, apparel and Sears Auto Centers, partially offset by increases in home appliances and mattresses. Excluding the impact of consumer electronics on both formats and grocery & household on the Kmart format, domestic comparable store sales would have increased 1.8%.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

Gross Margin

Gross margin decreased \$330 million to \$1.6 billion in the third quarter of 2014 due to the above noted decline in sales, as well as a decline in gross margin rate. Gross margin for the quarter included charges of \$41 million and \$13 million in 2014 and 2013, respectively, related to store closures. Gross margin also included gross margin of \$154 million and \$249 million in 2014 and 2013, respectively, from the Sears Canada segment, while the third quarter of 2013 included gross margin of \$150 million from the Lands' End business.

As compared to the prior year, Kmart's gross margin rate for the third quarter increased 50 basis points primarily driven by an increase in the apparel category due to lower promotional activity. Sears Domestic's gross margin rate declined 190 basis points for the quarter with decreases experienced in a majority of categories, most notably consumer electronics, home appliances (partially due to free delivery), tools and home. Sears Canada's gross margin rate declined 140 basis points for the third quarter.

Selling and Administrative Expenses

Consolidated selling and administrative expenses decreased \$251 million in the third quarter of 2014 compared to the prior year quarter. Domestic selling and administrative expenses decreased \$150 million in the third quarter of 2014 and included significant items such as expenses related to our domestic pension plan, store closings and severance of \$49 million and \$13 million for 2014 and 2013, respectively, as well as expense of \$6 million in 2014 for transaction costs associated with strategic initiatives and other expenses. In addition, the third quarter of 2013 included expenses of \$121 million from the Lands' End business. Excluding these items, domestic selling and administrative expenses declined \$71 million primarily due to a decrease in advertising expenses.

Our selling and administrative expenses as a percentage of total revenues ("selling and administrative expense rate") was 27.9% for the third quarter of 2014, compared to 27.3% in the prior year, as the decrease in overall selling and administrative expenses were more than offset by the above noted decline in revenues.

Gain on Sales of Assets

We recorded total gains on sales of assets for the third quarter of \$68 million in 2014 and \$21 million in 2013. The gains recorded during the third quarter of 2014 included a gain of \$42 million related to the sale of two Sears Full-Line stores for which we received \$64 million cash proceeds.

Operating Loss

The Company reported an operating loss of \$490 million and \$497 million in the third quarter of 2014 and 2013, respectively. Operating loss for the third quarter of 2014 included expenses related to our domestic pension plan, store closings, severance and transaction costs and other expenses, as well as gains on the sales of assets and an operating loss from Sears Canada, which aggregated to operating expense of \$91 million. Operating loss for the third quarter of 2013 included expenses related to our domestic pension plan, store closings, store impairments and severance, as well as operating income from the Lands' End business, an operating loss from Sears Canada and gains on the sales of assets, which aggregated to operating expense of \$57 million. Excluding these items, we would have reported an operating loss of \$399 million and \$440 million in the third quarter of 2014 and 2013, respectively. The decrease in operating loss in 2014 was primarily driven by a decline in selling and administrative expenses that were partially offset by the above noted declines in sales and gross margin.

Interest and Investment Income

The Company reported interest and investment income of \$97 million and \$8 million in the third quarter of 2014 and 2013, respectively. The third quarter of 2014, included a gain of \$70 million on the de-consolidation of Sears Canada as a result of the rights offering, as well as a \$12 million gain related to the sale the sale of joint venture interests, for which Sears Canada received \$35 million (\$38 million Canadian) in cash proceeds.

Income Taxes

Our effective tax rate for the third quarter of 2014 was an expense rate of 33.9%, compared to a benefit of 0.4% in the prior year quarter. The application of the requirements for accounting for income taxes in interim periods, after





## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended November 1, 2014 and November 2, 2013

consideration of our valuation allowance, causes a significant variation in the typical relationship between income tax expense and pretax income. The tax rate in 2014 and 2013 reflect the effect of not recognizing the benefit of current period losses in certain domestic jurisdictions in which it is not more likely than not that such benefits would be realized. The third quarter of 2014 was negatively impacted by a valuation allowance established on Sears Canada's deferred tax assets in the third quarter, prior to de-consolidation, and increased foreign taxes in Puerto Rico resulting from a new tax law change, which became effective during the second quarter of 2014. These items were partially offset by state audit settlements.

39-week period ended November 1, 2014 compared to the 39-week period ended November 2, 2013

## Revenues and Comparable Store Sales

For the first nine months of 2014, revenues decreased \$2.5 billion to \$23.1 billion, as compared to revenues of \$25.6 billion for the first nine months of 2013. The revenue decrease included a decrease of \$811 million due to the separation of the Lands' End business, which was completed on April 4, 2014. In addition, the revenue decrease included a decrease of \$784 million due to the effect of having fewer Kmart and Sears Full-line stores in operation, as well as a \$611 million decline at Sears Canada. Revenues for the first nine months of 2014 also declined as a result of lower domestic comparable store sales, which accounted for \$108 million of the decline. Finally, we also experienced a revenue decline in our Home Services business during the first nine months of 2014, as well as a decline in delivery revenues, which when combined, accounted for \$131 million of the decline.

Sears Canada's revenue decline of \$611 million was driven by the de-consolidation of Sears Canada, which occurred on October 16, 2014 and accounted for \$161 million of the revenue decline. Revenues also declined due to an 8.0% decline in comparable store sales, which accounted for an additional \$161 million of the decline, as well as the effect of having fewer stores in operation, which accounted for \$97 million of the decline. Sears Canada also experienced declines in the Home Services business which accounted for \$27 million of the decline. Revenues also included a decrease of \$125 million due to foreign currency exchange rates.

Domestic comparable store sales declined 0.6%, comprised of decreases of 1.2% at Kmart and 0.1% at Sears Domestic. The decline at Kmart was driven by declines in the grocery & household and consumer electronics categories, partially offset by an increase in the apparel category. Excluding the grocery & household and consumer electronics categories, Kmart's comparable store sales would have increased 0.4%. The decline at Sears Domestic primarily reflects decreases in the consumer electronics and lawn & garden categories, as well as a decline in Sears Auto Centers, partially offset by increases in the home appliance and mattress categories. Excluding the impact of consumer electronics on both formats and grocery & household on the Kmart format, domestic comparable store sales would have increased 0.8%.

## Gross Margin

For the first nine months of the year, our gross margin decreased \$1.1 billion to \$5.2 billion in 2014 due to the above noted decline in sales, as well as a decline in gross margin rate. Gross margin for the first nine months included charges of \$58 million and \$28 million in 2014 and 2013, respectively, related to store closures. Gross margin for the first nine months of 2014 also included gross margin of \$87 million from the Lands' End business prior to the separation as compared to \$408 million in the first nine months of 2013, as well as gross margin of \$502 million and \$724 million from the Sears Canada segment in the first nine months of 2014 and 2013, respectively.

The gross margin rate for both Kmart and Sears Domestic continued to be impacted by transactions that offer both traditional promotional marketing discounts and Shop Your Way points. As compared to the prior year, Kmart's gross margin rate for the first nine months of 2014 declined 140 basis points, with decreases experienced in a majority of categories, particularly home, grocery & household and consumer electronics. Sears Domestic's gross margin rate declined 240 basis points for the first nine months of the year with decreases experienced in the apparel, home appliances (partially due to free delivery), consumer electronics and tools categories. Sears Canada's gross margin rate declined 280 basis points for the first nine months of 2014.



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Selling and Administrative Expenses

Selling and administrative expenses decreased \$553 million in the first nine months of 2014 compared to the first nine months of 2013. Domestic selling and administrative expenses decreased \$390 million in the first nine months of 2014 and included significant items such as expenses related to our domestic pension plan, store closings and severance of \$120 million and \$100 million for 2014 and 2013, respectively, as well as expense of \$6 million in 2014 for transaction costs associated with strategic initiatives and other expenses. In addition, the first nine months of 2014 included expenses of \$77 million from the Lands' End business prior to the separation as compared to \$338 million in the first nine months of 2013. Excluding these items, domestic selling and administrative expenses declined \$155 million primarily due to a decrease in payroll and advertising expenses.

Our selling and administrative rate was 26.9% for the first nine months of 2014, compared to 26.5% in the prior year, as the decreases in overall selling and administrative expenses were more than offset by the above noted decline in revenues.

Gain on Sales of Assets

We recorded total gains on sales of assets of \$148 million and \$276 million for the first nine months of 2014 and 2013, respectively. The gains recorded during the first nine months of 2014 included a gain of \$42 million recognized on the sale of two Sears Full-line stores for which we received \$64 million of cash proceeds, a gain of \$13 million recognized on the sale of a distribution facility in our Sears Domestic segment for which we received \$16 million of cash proceeds and a gain of \$10 million recognized on the sale of a Kmart store for which we received \$10 million of cash proceeds. The gains recorded during the first nine months of 2013 included a gain of \$180 million recognized on the amendment and early termination of the leases on two properties operated by Sears Canada for which Sears Canada received \$184 million (\$191 million Canadian) in cash proceeds. Gain on sales of assets recorded for the first nine months of 2013 also included a gain of \$55 million related to the sale of a store previously operated under The Great Indoors format, two Sears Full-line stores and one Kmart store for which the Company received \$86 million in cash proceeds.

Operating Loss

We reported an operating loss of \$1.4 billion and \$795 million for the first nine months of 2014 and 2013, respectively. Operating loss for the first nine months of 2014 included expenses related to our domestic pension plan, store closings, store impairments, severance and transactions costs and other expenses, as well as gains on the sales of assets, operating loss from Sears Canada and operating income from the Lands' End business, which aggregated to expense of \$295 million. Operating loss for the first nine months of 2013 included expenses related to our domestic pension plan, store closings, store impairments and severance, as well as operating income from Sears Canada, operating income from the Lands' End business and gains on the sales of assets, which aggregated to operating income of \$29 million. Excluding these items, we would have reported an operating loss of \$1.1 billion and \$824 million in the first nine months of 2014 and 2013, respectively. The increase in operating loss in 2014 was primarily driven by the above noted declines in sales and gross margin, partially offset by a decline in selling and administrative expenses.

Interest and Investment Income

The Company reported interest and investment income of \$133 million and \$29 million in the first nine months of 2014 and 2013, respectively. During 2014, investment income included a gain of \$70 million on the de-consolidation of Sears Canada as a result of the rights offering, as well as a gains of \$35 million related to the sale of joint venture interests for which Sears Canada received \$65 million (\$71 million Canadian) in cash proceeds.

Income Taxes

Our effective tax rate for the first nine months of 2014 was an expense rate of 12.9%, compared to an expense rate of 2.0% for the first nine months of 2013. The application of the requirements for accounting for income taxes in interim periods, after consideration of our valuation allowance, causes a significant variation in the typical relationship between income tax expense and pretax income/loss. Our tax rate continues to reflect the effect of not recognizing the benefit of current period losses in certain domestic jurisdictions where it is not more likely than not



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that such benefits would be realized. In addition, the first nine months of 2014 were negatively impacted by a valuation allowance established on Sears's Canada's deferred tax assets in the third quarter, prior to de-consolidation, and increased foreign taxes in Puerto Rico resulting from a new tax law change, which became effective during the second quarter of 2014. These items were partially offset by state audit settlements.

## SEGMENT OPERATIONS

The following discussion of our business segment results is organized into three reportable segments: Kmart, Sears Domestic and Sears Canada.

## Kmart

Kmart results and key statistics were as follows:

| millions, except number of stores                                    | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |   |   |
|--|---------------------|---------------------|---------------------|---------------------|---|---|
|  | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |   |   |
| Merchandise sales and services                                       | \$2,707             | \$2,916             | \$8,527             | \$9,187             |   |   |
| Cost of sales, buying and occupancy                                  | 2,147               | 2,327               | 6,790               | 7,184               |   |   |
| Gross margin dollars   | 560                 | 589                 | 1,737               | 2,003               |   |   |
| Gross margin rate  | 20.7                | % 20.2              | % 20.4              | % 21.8              |   | % |
| Selling and administrative   | 708                 | 745                 | 2,128               | 2,205               |   |   |
| Selling and administrative expense as a percentage of total revenues | 26.2                | % 25.5              | % 25.0              | % 24.0              |   | % |
| Depreciation and amortization  | 25                  | 31                  | 72                  | 97                  |   |   |
| Impairment charges   | —                   | 3                   | 2                   | 3                   |   |   |
| Gain on sales of assets  | (24                 | ) (19               | ) (76               | ) (47               | ) | ) |
| Total costs and expenses   | 2,856               | 3,087               | 8,916               | 9,442               |   |   |
| Operating loss   | \$(149              | ) \$(171            | ) \$(389            | ) \$(255            | ) | ) |
| Adjusted EBITDA  | \$(97               | ) \$(139            | ) \$(304            | ) \$(169            | ) | ) |
| Number of stores   |                     |                     | 1,050               | 1,183               |   |   |

13-week period ended November 1, 2014 compared to the 13-week period ended November 2, 2013

## Revenues and Comparable Store Sales

For the quarter, Kmart's revenues decreased by \$209 million to \$2.7 billion in 2014 primarily due to the effect of having fewer stores in operation, which accounted for \$229 million of the decline, and was partially offset by an increase in revenues resulting from an increase in comparable store sales of 0.5%.

The increase in comparable store sales primarily reflects improvements in most categories, most notably apparel, outdoor living and toys, partially offset by declines in the grocery & household and consumer electronics categories. Excluding the grocery & household and consumer electronics categories, comparable store sales would have increased 2.8%.

## Gross Margin

For the quarter, Kmart generated \$560 million in gross margin in 2014 compared to \$589 million in 2013. The decrease in Kmart's gross margin was due to the decrease in sales partially offset by an increase in gross margin rate. Gross margin for the third quarter of 2014 and 2013 included charges of \$31 million and \$12 million, respectively, related to store closures.

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Kmart's gross margin rate for the quarter increased 50 basis points to 20.7% in 2014 from 20.2% in 2013. The gross margin rate increased primarily driven by an increase in the apparel category due to lower promotional activity.

Selling and Administrative Expenses

For the quarter, Kmart's selling and administrative expenses decreased \$37 million as compared to the third quarter in 2013. The decrease primarily reflects decreases in payroll and advertising expenses. Selling and administrative expenses for the third quarter of 2014 and 2013 were impacted by expenses of \$17 million and \$5 million, respectively, related to store closings and severance, while the third quarter of 2014 was also impacted by other expense of \$3 million.

Kmart's selling and administrative expense rate for the quarter was 26.2% in 2014 and 25.5% in 2013 and increased primarily as a result of the significant items noted above.

Operating Loss

For the quarter, Kmart recorded an operating loss of \$149 million and \$171 million in 2014 and 2013, respectively. Operating loss for the third quarter of 2014 included expenses related to store closings, severance and other expenses, which aggregated to an operating expense of \$53 million. Operating loss for the third quarter of 2013 included expenses related to store closings, store impairments and severance of \$23 million. Excluding these items, Kmart would have reported an operating loss of \$96 million and \$148 million in the third quarter of 2014 and 2013, respectively. The decrease in Kmart's operating loss was primarily the result of the improvement in gross margin rate, as well as the decrease in selling and administrative expenses, partially offset by the above noted decline in sales. 39-week period ended November 1, 2014 compared to the 39-week period ended November 2, 2013

Revenues and Comparable Store Sales

For the first nine months of 2014, Kmart's revenues decreased by \$660 million to \$8.5 billion in 2014, primarily due to the effect of having fewer stores in operation, which accounted for \$570 million of the decline. Revenues were also impacted by a decrease in comparable store sales of 1.2%, which accounted for \$100 million of the decline. The decline in comparable store sales was driven by declines in the grocery & household and consumer electronics categories, partially offset by an increase in the apparel category. Excluding the grocery & household and consumer electronics categories, Kmart's comparable store sales would have increased 0.4%.

Gross Margin

For the first nine months of 2014, Kmart generated \$1.7 billion in gross margin compared to \$2.0 billion in the first nine months of 2013. The decrease in Kmart's gross margin was due to both the decrease in sales as well as a decrease in gross margin rate. Gross margin for the first nine months of 2014 and 2013 included charges of \$46 million and \$21 million, respectively, related to store closures.

Kmart's gross margin rate for the first nine months of the year declined 140 basis points to 20.4% in 2014 from 21.8% in 2013, and was impacted by transactions that offer both traditional promotional marketing discounts and Shop Your Way points. The gross margin rate declined due to decreases experienced in a majority of categories, particularly home, grocery & household and consumer electronics.

Selling and Administrative Expenses

For the first nine months of 2014, Kmart's selling and administrative expenses decreased \$77 million as compared to the first nine months of 2013. The decrease primarily reflects a decrease in payroll expense. Selling and administrative expenses for the first nine months of 2014 and 2013 were impacted by expenses of \$38 million and \$12 million, respectively, related to store closings and severance, while 2014 also included other expense of \$3 million.

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Kmart's selling and administrative expense rate for the first nine months was 25.0% in 2014 and 24.0% in 2013 and increased as a result of the significant items noted above, as well as lower expense leverage due to the sales decline noted above.

Gain on Sales of Assets

Kmart recorded total gains on sales of assets for the first nine months of \$76 million in 2014 and \$47 million in 2013. The gains recorded during the first nine months of 2014 included a gain of \$10 million related to the sale of one Kmart store for which we received \$10 million cash proceeds. The gains recorded during the first nine months of 2013 included a gain of \$12 million related to the sale of one Kmart store for which the Company received \$12 million in cash proceeds.

Operating Loss

For the first nine months of the year, Kmart recorded an operating loss of \$389 million and \$255 million in 2014 and 2013, respectively. Operating loss for the first nine months of 2014 included expenses related to store closings, store impairments, severance and other expense, as well as gains on sales of assets which aggregated to an operating expense of \$82 million. Operating loss for the first nine months of 2013 included expenses related to store closings, store impairments and severance, as well as gains on sales of assets which aggregated to an operating expense of \$28 million. Excluding these items, Kmart would have reported an operating loss of \$307 million and \$227 million in the first nine months of 2014 and 2013, respectively. The increase in Kmart's operating loss was primarily the result of the above noted declines in sales and gross margin, partially offset by the decline in selling and administrative expenses.



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## Sears Domestic

Sears Domestic results and key statistics were as follows:

| millions, except number of stores                                    | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|--|---------------------|---------------------|---------------------|---------------------|
|  | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |
| Merchandise sales and services                                       | \$3,889             | \$4,419             | \$12,484            | \$13,709            |
| Cost of sales, buying and occupancy                                  | 3,002               | 3,326               | 9,552               | 10,163              |
| Gross margin dollars   | 887                 | 1,093               | 2,932               | 3,546               |
| Gross margin rate  | 22.8                | % 24.7              | % 23.5              | % 25.9              |
| Selling and administrative   | 1,131               | 1,244               | 3,487               | 3,800               |
| Selling and administrative expense as a percentage of total revenues | 29.1                | % 28.2              | % 27.9              | % 27.7              |
| Depreciation and amortization  | 110                 | 128                 | 334                 | 390                 |
| Impairment charges   | —                   | 2                   | 8                   | 10                  |
| Gain on sales of assets  | (44)                | (2)                 | (73)                | (48)                |
| Total costs and expenses   | 4,199               | 4,698               | 13,308              | 14,315              |
| Operating loss   | \$(310)             | \$(279)             | \$(824)             | \$(606)             |
| Adjusted EBITDA  | \$(199)             | \$(142)             | \$(458)             | \$(159)             |
| Lands' End separation  | —                   | (29)                | (10)                | (70)                |
| Adjusted EBITDA <sup>(1)</sup>                                       | \$(199)             | \$(171)             | \$(468)             | \$(229)             |
| Number of:   |                     |                     |                     |                     |
| Full-line stores   |                     |                     | 751                 | 785                 |
| Specialty stores   |                     |                     | 30                  | 50                  |
| Total Domestic Sears Stores  |                     |                     | 781                 | 835                 |

<sup>(1)</sup> Adjusted to reflect the results of the Lands' End business that were included in our results of operations prior to the separation.

13-week period ended November 1, 2014 compared to the 13-week period ended November 2, 2013

## Revenues and Comparable Store Sales

For the quarter, Sears Domestic's revenues decreased by \$530 million to \$3.9 billion. The decline in revenue was driven by the separation of the Lands' End business, which was completed on April 4, 2014 and accounted for \$384 million of the decline, as well as the effect of having fewer Full-line stores in operation, which accounted for \$111 million of the decline. Revenues were also impacted by a decrease in comparable store sales of 0.7%, which accounted for \$18 million of the decline.

The decrease in comparable store sales for the quarter primarily reflects decreases in consumer electronics, apparel and Sears Auto Centers, partially offset by increases in home appliances and mattresses. Excluding the impact of consumer electronics, comparable store sales would have increased 1.0%.

## Gross Margin

For the quarter, Sears Domestic generated gross margin dollars of \$887 million and \$1.1 billion in 2014 and 2013, respectively. Gross margin for the third quarter of 2014 and 2013, respectively, included charges of \$10 million and \$1 million related to store closures. The third quarter of 2013 also included gross margin of \$150 million from the Lands' End business.

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Sears Domestic's gross margin rate for the quarter decreased 190 basis points to 22.8% in 2014 from 24.7% in 2013, and was impacted by the absence of the higher margin Lands' End transactions. Excluding the impact of Lands' End, the gross margin rate would have declined 60 basis points, primarily due to decreases experienced in a majority of categories, most notably consumer electronics, home appliances (partially due to free delivery), tools and home.

Selling and Administrative Expenses

For the quarter, Sears Domestic's selling and administrative expenses decreased \$113 million in 2014 as compared to 2013. Selling and administrative expenses for the third quarter of 2014 and 2013, respectively, were impacted by expenses related to our domestic pension plan, store closings and severance of \$32 million and \$8 million, while the third quarter of 2014 also included expenses of \$3 million for transactions costs incurred in connection with strategic initiatives. The third quarter of 2013 also included selling and administrative expense related to the Lands' End business of \$121 million. Excluding these items, selling and administrative expenses decreased \$19 million primarily due to decreases in payroll and advertising expenses.

Sears Domestic's selling and administrative expense rate for the quarter was 29.1% in 2014 and 28.2% in 2013 and increased primarily as a result of lower expense leverage due to the sales decline noted above.

Gain on Sales of Assets

Sears Domestic recorded a total gain on sales of assets for the third quarter of \$44 million and \$2 million in 2014 and 2013, respectively. The gains recorded in the third quarter of 2014 included a gain of \$42 million related to the sale of two Sears Full-Line stores for which we received \$64 million in cash proceeds.

Operating Loss

For the quarter, Sears Domestic reported an operating loss of \$310 million and \$279 million in 2014 and 2013, respectively. Sears Domestic's operating loss for the third quarter of 2014 included expenses related to our domestic pension plan, store closings, severance and transaction costs, as well as gains on the sales of assets, which aggregated to operating expense of \$7 million. Sears Domestic's operating loss for the third quarter of 2013 included expenses related to our domestic pension plan, store closings, store impairments and severance, as well as operating income of the Lands' End business which aggregated to operating income of \$13 million. Excluding these items, Sears Domestic would have reported an operating loss of \$303 million and \$292 million in the third quarter of 2014 and 2013, respectively. The increase in operating loss in 2014 was primarily driven by the above noted declines in sales and gross margin.

39-week period ended November 1, 2014 compared to the 39-week period ended November 2, 2013

Revenues and Comparable Store Sales

For the first nine months of 2014, Sears Domestic's revenues decreased by \$1.2 billion to \$12.5 billion. The decline in revenue was driven by the separation of the Lands' End business, which was completed on April 4, 2014 and accounted for \$811 million of the decline, as well as the effect of having fewer Full-line stores in operation, which accounted for \$214 million of the decline. Sears Domestic also experienced a revenue decline in its Home Services business during the first nine months of 2014, as well as a decline in delivery revenues which when combined, accounted for \$131 million of the decline. Revenues were also impacted by a decrease in comparable store sales of 0.1%, which accounted for \$9 million of the decline in revenues.

The decrease in comparable store sales for the first nine months of 2014 primarily reflects decreases in the consumer electronics and lawn & garden categories, as well as a decline in Sears Auto Centers, partially offset by increases in the home appliance and mattress categories. Excluding the impact of consumer electronics, comparable store sales would have increased 1.1%.

Gross Margin

For the first nine months of the year, Sears Domestic generated gross margin dollars of \$2.9 billion and \$3.5 billion in 2014 and 2013, respectively. Gross margin included charges of \$12 million and \$7 million in the first nine months

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of 2014 and 2013, respectively, related to store closures, as well as gross margin of \$87 million and \$408 million from the Lands' End business in the first nine months of 2014 and 2013, respectively. Excluding these items, gross margin decreased \$288 million.

Sears Domestic's gross margin rate for the first nine months of the year decreased 240 basis points to 23.5% in 2014 from 25.9% in 2013, and was impacted by transactions that offer both traditional promotional marketing discounts and Shop Your Way points and the absence of higher margin Lands' End transactions. Excluding the impact of Lands' End, margin rate would have declined 150 basis points primarily due to decreases experienced in the apparel, home appliances (partially due to free delivery), consumer electronics and tools categories.

Selling and Administrative Expenses

For the first nine months of the year, Sears Domestic's selling and administrative expenses decreased \$313 million in 2014 as compared to 2013 and included expenses related to our domestic pension plan, store closings and severance of \$82 million and \$88 million, respectively, while the first nine months of 2014 also included \$3 million of transaction costs incurred in connection with strategic initiatives. The first nine months of 2014 and 2013 also included selling and administrative expenses related to the Lands' End business of \$77 million and \$338 million, respectively.

Excluding these items, selling and administrative expenses decreased \$49 million primarily due to decreases in payroll and advertising expenses.

Sears Domestic's selling and administrative expense rate for the first nine months of the year was 27.9% in 2014 and 27.7% in 2013 and increased slightly as the above noted expense reduction was more than offset by the above noted decline in revenues.

Gain on Sales of Assets

Sears Domestic recorded a total gain on sales of assets for the first nine months of \$73 million and \$48 million in 2014 and 2013, respectively. The gains recorded during the first nine months of 2014 included a gain of \$42 million recognized on the sale of two Sears Full-line stores for which we received \$64 million of cash proceeds, and a gain of \$13 million recognized on the sale of a distribution facility for which we received \$16 million cash proceeds. The gains recorded in the first nine months of 2013 included a gain of \$43 million related to the sale of a store previously operated under The Great Indoors format and two Sears Full-line stores for which the Company received \$74 million in cash proceeds.

Operating Loss

For the first nine months of the year, Sears Domestic reported an operating loss of \$824 million and \$606 million in 2014 and 2013, respectively. Sears Domestic's operating loss for the first nine months of 2014 included expenses related to our domestic pension plan, store closings, store impairments, severance and transaction costs, as well as gains on sales of assets and operating income from the Lands' End business, which aggregated to operating expense of \$47 million. Operating loss for the first nine months of 2013 included expenses related to our domestic pension plan, store closings, store impairments and severance, as well as gains on sales of assets and operating income from the Lands' End business, which aggregated to operating expense of \$9 million. Excluding these items, we would have reported an operating loss of \$777 million and \$597 million in the first nine months of 2014 and 2013, respectively. The increase in operating loss in 2014 was primarily driven by the above noted declines in sales and gross margin, partially offset by the decrease in selling and administrative expenses.

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## Sears Canada

Sears Canada conducts similar retail operations as Sears Domestic. As previously noted, the Company completed a rights offering for a portion of its interest in Sears Canada in the third quarter of 2014. As such, the Company no longer maintained control of Sears Canada resulting in the de-consolidation of Sears Canada on October 16, 2014.

Sears Canada results and key statistics were as follows:

| millions, except number of stores                                    | 13 Weeks Ended   |                  | 39 Weeks Ended   |                  |  |   |
|--|------------------|------------------|------------------|------------------|--|---|
|  | November 1, 2014 | November 2, 2013 | November 1, 2014 | November 2, 2013 |  |   |
| Merchandise sales and services                                       | \$611            | \$937            | \$2,088          | \$2,699          |  |   |
| Cost of sales, buying and occupancy                                  | 457              | 688              | 1,586            | 1,975            |  |   |
| Gross margin dollars   | 154              | 249              | 502              | 724              |  |   |
| Gross margin rate  | 25.2             | % 26.6           | % 24.0           | % 26.8           |  | % |
| Selling and administrative   | 172              | 273              | 603              | 766              |  |   |
| Selling and administrative expense as a percentage of total revenues | 28.2             | % 29.1           | % 28.9           | % 28.4           |  | % |
| Depreciation and amortization  | 13               | 22               | 49               | 72               |  |   |
| Impairment charges   | —                | 1                | 15               | 1                |  |   |
| (Gain) loss on sales of assets                                       | —                | —                | 1                | (181)            |  | ) |
| Total costs and expenses   | 642              | 984              | 2,254            | 2,633            |  |   |
| Operating income (loss)  | \$(31)           | ) \$(47)         | ) \$(166)        | ) \$66           |  | ) |
| Adjusted EBITDA  | \$(13)           | ) \$(5)          | ) \$(71)         | ) \$(21)         |  | ) |
| Number of:   |                  |                  |                  |                  |  |   |
| Full-line stores   |                  |                  | 113              | 118              |  |   |
| Specialty stores   |                  |                  | 305              | 338              |  |   |
| Total Sears Canada Stores  |                  |                  | 418              | 456              |  |   |

13-week period ended November 1, 2014 compared to the 13-week period ended November 2, 2013

## Revenues and Comparable Store Sales

Sears Canada's revenues decreased \$326 million for the third quarter of 2014 as compared to the same period last year primarily driven by the de-consolidation of Sears Canada, which occurred on October 16, 2014 and accounted for approximately \$161 million of the revenue decline. Revenues also declined due to a 9.5% decline in comparable store sales, which accounted for \$68 million of the decline, as well as the effect of having fewer stores in operation, which accounted for \$38 million of the decline. Revenues also included a decrease of \$29 million due to foreign currency exchange rates

## Gross Margin

Gross margin dollars for the third quarter decreased \$95 million in 2014 to \$154 million, and included a \$7 million decrease due to the impact of exchange rates. Gross margin decreased \$88 million on a Canadian dollar basis and was affected by the de-consolidation on October 16, 2014.

For the quarter, Sears Canada's gross margin rate declined 140 basis points to 25.2% from 26.6% in 2013.

## Selling and Administrative Expenses

For the third quarter of 2014, Sears Canada's selling and administrative expenses decreased \$101 million, and included a decrease of \$8 million due to the impact of exchange rates. On a Canadian dollar basis, selling and

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administrative expenses decreased by \$93 and was affected by the de-consolidation which occurred on October 26, 2014.

Sears Canada's selling and administrative expense rate for the quarter was 28.2% in 2014 and 29.1% in 2013.

Operating Loss

Sears Canada recorded an operating loss of \$31 million and \$47 million in the third quarter of 2014 and 2013, respectively.

39-week period ended November 1, 2014 compared to the 39-week period ended November 2, 2013

Revenues and Comparable Store Sales

Sears Canada's revenues decreased \$611 million for the first nine months of 2014 as compared to the same period last year and was driven by the de-consolidation of Sears Canada which occurred on October 16, 2014 and accounted for approximately \$161 million of the revenue decline. Revenues also declined due to an 8.0% decline in comparable store sales, which accounted for \$161 million of the decline, as well as the effect of having fewer stores in operation, which accounted for \$97 million of the decline. Sears Canada also experienced declines in the Home Services business which accounted for \$27 million of the decline. Revenues also included a decrease of \$125 million due to foreign currency exchange rates.

Gross Margin

Gross margin dollars for the first nine months of the year decreased \$222 million in 2014 to \$502 million, and included a \$28 million decrease due to the impact of exchange rates. Gross margin decreased \$194 million on a Canadian dollar basis and was affected by the de-consolidation on October 16, 2014.

For the first nine months of the year, Sears Canada's gross margin rate decreased 280 basis points to 24.0% from 26.8% in 2013.

Selling and Administrative Expenses

For the first nine months of 2014, Sears Canada's selling and administrative expenses decreased \$163 million, and included a decrease of \$37 million due to the impact of exchange rates. On a Canadian dollar basis, selling and administrative expenses decreased by \$126 million. Selling and administrative expenses for the first nine months of 2014 and 2013 were impacted by the de-consolidation on October 16, 2014.

Sears Canada's selling and administrative expense rate for the first nine months of the year was 28.9% in 2014 and 28.4% in 2013.

Gain on Sales of Assets

Sears Canada recorded total gains on sales of assets of \$181 million for the first nine months of 2013, which included a gain of \$180 million recognized on the amendment and early termination of the leases on two properties operated by Sears Canada for which Sears Canada received \$184 million (\$191 million Canadian) in cash proceeds.

Operating Income (Loss)

Sears Canada recorded an operating loss of \$166 million and operating income of \$66 million in the first nine months of 2014 and 2013, respectively.

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## ANALYSIS OF CONSOLIDATED FINANCIAL CONDITION

## Cash Balances

Our cash and cash equivalents include all highly liquid investments with original maturities of three months or less at the date of purchase. Our cash balances as of November 1, 2014, November 2, 2013 and February 1, 2014 are detailed in the following table.

| millions                                 | November 1,<br>2014 | November 2,<br>2013 | February 1,<br>2014 |
|--|---------------------|---------------------|---------------------|
| Domestic                                 |                     |                     |                     |
| Cash and equivalents                     | \$ 173              | \$ 196              | \$ 428              |
| Cash posted as collateral                | 3                   | 18                  | 18                  |
| Credit card deposits in transit          | 150                 | 170                 | 131                 |
| Total domestic cash and cash equivalents | 326                 | 384                 | 577                 |
| Sears Canada                             | —                   | 215                 | 451                 |
| Total cash and cash equivalents          | 326                 | 599                 | 1,028               |
| Restricted cash                          | —                   | 8                   | 10                  |
| Total cash balances                      | \$ 326              | \$ 607              | \$ 1,038            |

We had total cash balances of \$326 million at November 1, 2014, \$607 million at November 2, 2013 and \$1.0 billion at February 1, 2014. During the first nine months of 2014, the Company received a \$500 million dividend from Lands' End immediately prior to the completion of the spin-off, \$400 million from the secured short-term loan and \$169 million in connection with the Sears Canada rights offering. The decrease in domestic cash during the first nine months of 2014 was primarily due to increased operating losses.

At various times, we have posted cash collateral for certain outstanding letters of credit and self-insurance programs. Such cash collateral is classified within cash and cash equivalents given we have the ability to substitute letters of credit at any time for this cash collateral and it is therefore readily available to us.

Our invested cash may include, from time to time, investments in, but not limited to, commercial paper, federal, state and municipal government securities, floating-rate notes, repurchase agreements and money market funds. Cash amounts held in these short-term investments are readily available to us.

Credit card deposits in transit include deposits in transit from banks for payments related to third-party credit card and debit card transactions.

Restricted cash consisted of cash related to Sears Canada's balances, which had been pledged as collateral for letters of credit obligations issued under its offshore merchandise purchasing program.

We classify outstanding checks in excess of funds on deposit within other current liabilities and reduce cash balances when these checks clear the bank on which they were drawn. Outstanding checks in excess of funds on deposit were \$45 million, \$88 million and \$97 million as of November 1, 2014, November 2, 2013 and February 1, 2014, respectively.

## Operating Activities

During the first nine months of 2014, we used net cash in operating activities of \$1.9 billion compared to \$1.7 billion in the first nine months of 2013. Our primary source of operating cash flows is the sale of goods and services to customers, while the primary use of cash in operations is the purchase of merchandise inventories. We used more cash in operations in the first nine months of 2014 compared to the prior year primarily driven by an increase in operating loss, which was partially offset by less cash being used for merchandise inventory purchases due to inventory productivity initiatives and store closures.

Merchandise inventories were \$6.5 billion at November 1, 2014 and \$8.9 billion at November 2, 2013. Merchandise payables were \$2.4 billion at November 1, 2014 and \$3.5 billion at November 2, 2013. Our Domestic inventory balances decreased approximately \$1.5 billion from \$8.0 billion at November 2, 2013 to \$6.5 billion at November 1,



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2014. Excluding inventory related to the Lands' End business, our Domestic inventory decreased approximately \$1.1 billion due to both improved productivity and store closures. Sears Domestic inventory decreased in virtually all categories, with the most notable decreases in the apparel, consumer electronics, home and automotive categories. Kmart inventory also decreased in virtually all categories with the most notable decreases in the apparel, consumer electronics, toys and drugstore categories.

Investing Activities

During the first nine months of 2014, we generated net cash flows from investing activities of \$76 million, which consisted of cash proceeds from the sale of properties and investments of \$316 million, partially offset by cash used for capital expenditures of \$202 million. The first nine months of 2014 also included proceeds from the Sears Canada rights offering of \$169 million, which was offset by \$207 million resulting from the de-consolidation of Sears Canada cash. For the first nine months of 2013, we generated net cash flows from investing activities of \$100 million, which consisted of cash generated from the sales of properties and investments of \$300 million, partially offset by cash used for capital expenditures of \$201 million.

Financing Activities

For the first nine months of 2014, we generated net cash flows from financing activities of \$1.2 billion which primarily consisted of Lands' End pre-separation funding of \$515 million, proceeds from a secured short-term loan of \$400 million and an increase in short-term borrowings of \$364 million. This cash generated from financing activities was partially offset by repayments of long-term debt of \$61 million. This compares to net cash flows from financing activities of \$1.6 billion in the first nine months of 2013, which was primarily due to proceeds from debt issuances of \$994 million, as well as an increase in short-term borrowings of \$657 million, partially offset by repayments of long-term debt of \$65 million.

We did not repurchase any of our common shares under our share repurchase program in the first nine months of 2014 or 2013. The common share repurchase program was initially announced in 2005 and had a total authorization since inception of the program of \$6.5 billion. At November 1, 2014, we had \$504 million of remaining authorization under the program. The common share repurchase program has no stated expiration date and share repurchases may be implemented using a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, the purchase of call options, the sale of put options or otherwise, or by any combination of such methods.

Liquidity

Our primary need for liquidity is to fund working capital requirements of our businesses, capital expenditures and for general corporate purposes, including debt repayment and pension plan contributions. Over the past several months, the Company has taken a number of actions to enhance its financial flexibility and fund its continued transformation, support its operations during the upcoming holiday and post-holiday season, and meet its obligations. In the first half of 2014, the Company raised \$665 million in cash from the \$500 million dividend the Company received in connection with the Lands' End separation, plus \$165 million in proceeds from certain real estate transactions. In the second half of 2014 through November, the Company raised an additional \$1.6 billion consisting of \$400 million from the secured short-term loan the Company completed during the third quarter, \$151 million in additional proceeds from certain real estate transactions, \$380 million from the Sears Canada rights offering, of which \$169 million was received during the third quarter, and \$625 million from the rights offering for the senior unsecured notes with warrants, which was oversubscribed after the close of the third quarter. Taken together, the actions we have taken have generated \$2.2 billion in liquidity in fiscal 2014 thus far.

This demonstrates the Company's financial flexibility and provides us with the means to fund our transformation and meet our obligations. As we leverage Shop Your Way® and Integrated Retail, we will continue to right-size, redeploy and highlight the value of our assets, including our substantial real estate portfolio, in our transition from an asset intensive, historically "store-only" based retailer to a more asset light, integrated membership-focused company. As we announced on August 21, 2014, we intend to continue to evaluate and evolve Holdings' capital structure with a goal of achieving more long-term financial flexibility utilizing our rich portfolio of assets.





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As we previously announced, one of those potential actions involves actively exploring a REIT transaction involving 200 to 300 owned properties through a rights offering to Holdings' shareholders. In addition, over the next three to nine months, we intend to work with our lenders and others to evaluate our capital structure with a goal of achieving more long-term flexibility, and may take other actions as appropriate.

We cannot predict the outcome of the actions to generate liquidity to fund the transformation discussed above, or whether such actions would generate the expected liquidity to fund the transformation as currently planned. If results of operations deteriorate, and we are not able to generate enough funds from the above actions (or some combination of other actions), the availability under our domestic credit facility might be fully utilized and we would need to secure additional sources of funds. Moreover, if the borrowing base (as calculated pursuant to the indenture) falls below the principal amount of the notes plus the principal amount of any other indebtedness for borrowed money that is secured by liens on the collateral for the notes on the last day of any two consecutive quarters, it could trigger an obligation to repurchase notes in an amount equal to such deficiency.

Our outstanding borrowings at November 1, 2014, November 2, 2013 and February 1, 2014 were as follows:

| millions                                   | November 1,<br>2014 | November 2,<br>2013 | February 1,<br>2014 |
|--|---------------------|---------------------|---------------------|
| Short-term borrowings:                     |                     |                     |                     |
| Unsecured commercial paper                 | \$91                | \$160               | \$9                 |
| Secured short-term loan                    | 400                 | —                   | —                   |
| Secured borrowings                         | 1,605               | 1,591               | 1,323               |
| Long-term debt, including current portion: |                     |                     |                     |
| Notes and debentures outstanding           | 2,564               | 2,571               | 2,571               |
| Capitalized lease obligations              | 280                 | 373                 | 346                 |
| Total borrowings                           | \$4,940             | \$4,695             | \$4,249             |

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We fund our peak sales season working capital needs through our domestic revolving credit facility, commercial paper markets and secured short-term debt.

| millions   | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |   |
|--|---------------------|---------------------|---------------------|---------------------|---|
|  | November 1,<br>2014 | November 2,<br>2013 | November 1,<br>2014 | November 2,<br>2013 |   |
| <b>Secured borrowings:</b>                         |                     |                     |                     |                     |   |
| Maximum daily amount outstanding during the period | \$1,605             | \$2,055             | \$1,605             | \$2,055             |   |
| Average amount outstanding during the period       | 1,350               | 1,567               | 1,282               | 1,318               |   |
| Amount outstanding at period-end                   | 1,605               | 1,591               | 1,605               | 1,591               |   |
| Weighted average interest rate                     | 2.7                 | % 2.8               | % 2.8               | % 2.8               | % |
| <b>Unsecured commercial paper:</b>                 |                     |                     |                     |                     |   |
| Maximum daily amount outstanding during the period | \$107               | \$271               | \$159               | \$398               |   |
| Average amount outstanding during the period       | 53                  | 191                 | 42                  | 285                 |   |
| Amount outstanding at period-end                   | 91                  | 160                 | 91                  | 160                 |   |
| Weighted average interest rate                     | 4.1                 | % 2.7               | % 3.2               | % 2.7               | % |
| <b>Secured short-term loan:</b>                    |                     |                     |                     |                     |   |
| Maximum daily amount outstanding during the period | \$400               | \$—                 | \$400               | \$—                 |   |
| Average amount outstanding during the period       | 181                 | —                   | 60                  | —                   |   |
| Amount outstanding at period-end                   | 400                 | —                   | 400                 | —                   |   |
| Weighted average interest rate                     | 5.0                 | % —                 | % 5.0               | % —                 | % |

**Domestic Credit Agreement**

During the first quarter of 2011, SRAC, Kmart Corporation (together with SRAC, the "Borrowers") and Holdings entered into an amended credit agreement (the "Domestic Credit Agreement"). The Domestic Credit Agreement provides for a \$3.275 billion asset-based revolving credit facility (the "Revolving Facility") with a \$1.5 billion letter of credit sub-limit. On October 2, 2013, Holdings and the Borrowers entered into a First Amendment (the "Amendment") to the Domestic Credit Agreement with a syndicate of lenders. Pursuant to the Amendment, the Borrowers borrowed \$1.0 billion under a senior secured term loan facility (the "Term Loan").

Advances under the Domestic Credit Agreement bear interest at a rate equal to, at the election of the Borrowers, either the London Interbank Offered Rate ("LIBOR") or a base rate, in either case plus an applicable margin. The Domestic Credit Agreement's interest rates for LIBOR-based borrowings vary based on leverage in the range of LIBOR plus 2.0% to 2.5%. Interest rates for base rate-based borrowings vary based on leverage in the range of the applicable base rate plus 1.0% to 1.5%. Commitment fees are in a range of 0.375% to 0.625% based on usage. The Revolving Facility is in place as a funding source for general corporate purposes and is secured by a first lien on our domestic inventory and credit card and pharmacy receivables, and is subject to a borrowing base formula to determine availability. The Domestic Credit Agreement permits aggregate second lien indebtedness of up to \$2.0 billion, of which \$1.2 billion in second lien notes were outstanding at November 1, 2014, resulting in \$760 million of permitted second lien indebtedness, subject to limitations imposed by a borrowing base requirement under the indenture that governs our 6 5/8% senior secured notes due 2018. The Revolving Facility is expected to expire in April 2016.

The Term Loan bears interest at a rate equal to, at the election of the Borrowers, either (1) LIBOR (subject to a 1.00% LIBOR floor) or (2) the highest of (x) the prime rate of the bank acting as agent of the syndicate of lenders, (y) the federal funds rate plus 0.50% and (z) the one-month LIBOR rate plus 1.00% (the highest of (x), (y) and (z), the "Base Rate"), plus an applicable margin for LIBOR loans of 4.50% and for Base Rate loans of 3.50%. Beginning February 2, 2014, the Borrowers are required to repay the Term Loan in quarterly installments of \$2.5 million, with



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the remainder of the Term Loan maturing June 30, 2018. Beginning with the fiscal year ending January 2015, the Borrowers are also required to make certain mandatory repayments of the Term Loan from excess cash flow (as defined in the Domestic Credit Agreement). The Term Loan may be prepaid in whole or part without penalty, other than a 1.00% prepayment premium if the Borrowers enter into certain repricing transactions with respect to the Term Loan prior to October 2, 2014, which did not occur. The Term Loan is secured by the same collateral as the Revolving Facility on a pari passu basis with the Revolving Facility, and is guaranteed by the same subsidiaries of the Company that guarantee the Revolving Facility.

The Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, subject to specified exceptions that are available if, in each case, no event of default under the credit facility exists immediately before or after giving effect to the restricted payment. These include exceptions that require that projected availability under the credit facility, as defined, is at least 15% and an exception that requires that the restricted payment is funded from cash on hand and not from borrowings under the credit facility or from the proceeds of certain dividends or asset sales. The Domestic Credit Agreement also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0. If availability were to fall below 10%, the Company would not comply with the springing fixed charge coverage ratio covenant, and the lenders under our domestic credit facility could demand immediate payment in full of all amounts outstanding and terminate their obligations under the facility.

We had Revolving Facility borrowings of \$1.6 billion at both November 1, 2014 and November 2, 2013 and \$1.3 billion at February 1, 2014, and \$671 million, \$684 million and \$661 million of letters of credit outstanding under the Revolving Facility at November 1, 2014, November 2, 2013 and February 1, 2014, respectively. At November 1, 2014 and February 1, 2014, the amount available to borrow under the Revolving Facility was \$234 million and \$549 million, respectively, which reflects the effect of the springing fixed charge coverage ratio covenant and the borrowing base limitation. At November 2, 2013, the amount available to borrow was \$572 million, which reflects the effect of the springing fixed charge coverage ratio covenant, while the borrowing base requirement had no effect on availability. The majority of the letters of credit outstanding are used to provide collateral for our insurance programs. As of December 3, 2014, the amount available to borrow under the Revolving Facility was approximately \$1.5 billion. At November 1, 2014 and February 1, 2014, we had approximately \$993 million and \$1.0 billion, respectively, of borrowings under the Term Loan.

#### Senior Secured Notes

In October 2010, we sold \$1.0 billion aggregate principal amount of senior secured notes (the "Notes"), which bear interest at 6 5/8% per annum and mature on October 15, 2018. Concurrent with the closing of the sale of the Notes, the Company sold \$250 million aggregate principal amount of Notes to the Company's domestic pension plan in a private placement, of which approximately \$110 million remains in the domestic pension plan. The Notes are guaranteed by certain subsidiaries of the Company and are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables (the "Collateral"). The lien that secures the Notes is junior in priority to the lien on such assets that secures obligations under the Domestic Credit Agreement, as well as certain other first priority lien obligations. The Company used the net proceeds of this offering to repay borrowings outstanding under a previous domestic credit agreement on the settlement date and to fund the working capital requirements of our retail businesses, capital expenditures and for general corporate purposes. The indenture under which the Notes were issued contains restrictive covenants that, among other things, (1) limit the ability of the Company and certain of its domestic subsidiaries to create liens and enter into sale and leaseback transactions and (2) limit the ability of the Company to consolidate with or merge into, or sell other than for cash or lease all or substantially all of its assets to, another person. The indenture also provides for certain events of default, which, if any were to occur, would permit or require the principal and accrued and unpaid interest on all the then outstanding notes to be due and payable immediately. Generally, the Company is required to offer to repurchase all outstanding Notes at a purchase price equal to 101% of the principal amount upon the occurrence of certain change of control triggering

events. Moreover, if the borrowing base (as calculated pursuant to the indenture) falls below the principal amount of the Notes plus the principal amount of any other indebtedness for borrowed money that is secured by liens on the collateral for the Notes on the last day of any two consecutive quarters, it could trigger an obligation to repurchase notes in an amount equal to such deficiency. The Company may call the Notes at a premium based on the "Treasury Rate" as defined in the indenture, plus 50 basis points. On September 6, 2011, we completed our offer to

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exchange the Notes held by nonaffiliates for a new issue of substantially identical notes registered under the Securities Act of 1933, as amended.

Sears Canada Credit Agreement

In September 2010, Sears Canada entered into a five-year, \$800 million Canadian senior secured revolving credit facility (the "Sears Canada Facility"). On May 28, 2014, Sears Canada announced that it had extended the term of the Sears Canada Facility (the "Amended Sears Canada Facility") to May 28, 2019 and reduced the total credit limit to \$300 million Canadian.

The Amended Sears Canada Facility is available for Sears Canada's general corporate purposes and is secured by a first lien on inventory and credit card receivables. Availability under the Amended Sears Canada Facility is determined pursuant to a borrowing base formula based on inventory and credit card receivables, subject to certain limitations, up to a maximum availability of \$300 million Canadian. We had no borrowings outstanding under the Sears Canada Facility at November 2, 2013 and February 1, 2014. Availability under the Amended Sears Canada Facility was approximately \$729 million (\$760 million Canadian) and \$336 million (\$374 million Canadian), respectively, at November 2, 2013 and February 1, 2014.

Trade Creditor Matters

We have ongoing discussions concerning our liquidity and financial position with the vendor community and third parties that offer various credit protection services to our vendors. The topics discussed have included such areas as pricing, payment terms and ongoing business arrangements. As of the date of this report, we have not experienced any significant disruption in our access to merchandise or our operations.

Unsecured Commercial Paper

We borrow through the commercial paper markets. At November 1, 2014, November 2, 2013 and February 1, 2014, we had outstanding commercial paper borrowings of \$91 million, \$160 million and \$9 million, respectively. ESL held \$85 million and \$140 million, respectively, of our commercial paper at November 1, 2014 and November 2, 2013, including \$48 million and \$88 million, respectively, held by Mr. Lampert. Neither ESL nor Mr. Lampert held any of our commercial paper at February 1, 2014. See Note 13 for further discussion of these borrowings.

Secured Short-Term Loan

On September 15, 2014, the Company, through Sears, Sears Development Co. and Kmart Corporation ("Borrowers"), entities wholly-owned and controlled, directly or indirectly by the Company, entered into a \$400 million secured short-term loan (the "Loan") with JPP II, LLC and JPP, LLC (together, the "Lender"), entities affiliated with ESL. The first \$200 million of the Loan was funded at the closing on September 15, 2014 and the remaining \$200 million was funded on September 30, 2014. Proceeds of the Loan were used for general corporate purposes.

The Loan is scheduled to mature on December 31, 2014, but as long as there is no event of default, the maturity date can be extended to February 28, 2015 at the discretion of the Company upon the payment of an extension fee equal to 0.5% of the principal amount. The Loan will have an annual base interest rate of 5%. The Borrowers paid an upfront fee of 1.75% of the full principal amount.

The Loan is guaranteed by the Company and is secured by a first priority lien on certain real properties owned by the Borrowers. In certain circumstances, the Lender may exercise its reasonable determination to substitute one or more of the properties with substitute properties. The Loan includes customary representations and covenants, including with respect to the condition and maintenance of the real property collateral.

The Loan has customary events of default, including (subject to certain materiality thresholds and grace periods) payment default, failure to comply with covenants, material inaccuracy of representation or warranty, and bankruptcy or insolvency proceedings. If there is an event of default, the Lender may declare all or any portion of the outstanding indebtedness to be immediately due and payable, exercise any rights it might have under any of the Loan documents (including against the collateral), and instead of the base interest rate, the Borrowers will be

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required to pay a default rate equal to the greater of (i) 2.5% in excess of the base interest rate and (ii) the prime rate plus 1%. The Loan may be prepaid in whole or in part any time prior to maturity, without penalty or premium.

The Lender sold certain participating interests in the Loan during the third quarter, which may restrict the taking of certain actions with respect to the Loan, including the waiver of certain defaults under the Loan.

At November 1, 2014, the outstanding balance of the Loan was \$400 million.

## Debt Ratings

Our corporate family debt ratings at November 1, 2014 appear in the table below:

| Moody's<br>Investors Service<br>Caa1 | Standard & Poor's<br>Ratings Services<br>CCC+ | Fitch Ratings<br>CC |
|--------------------------------------|---|---------------------|
|--------------------------------------|---|---------------------|

## Domestic Pension Plan Funding

In our Annual Report on Form 10-K for the fiscal year ended February 1, 2014, we disclosed that we expected our contributions to our domestic pension plans to be approximately \$487 million in 2014 and \$310 million in 2015. As of year-end 2013, we also expected contributions to our domestic pension plans to be approximately \$270 million in 2016, \$250 million in 2017, \$215 million in 2018 and \$75 million in 2019. On August 8, 2014, new legislation was enacted that amends existing funding requirements, which we expect will increase the discount rates we use to determine our pension liability resulting in lower liabilities and lower funding obligations. We currently expect our contributions to our domestic pension plans to be \$417 million in 2014, \$243 million in 2015, \$243 million in 2016, \$247 million in 2017, \$228 million in 2018 and \$169 million in 2019. The ultimate amount of pension contributions and timing could be affected by changes in the applicable regulations, or other regulatory actions, as well as financial market and investment performance.

## Recent Accounting Pronouncements

See Part I, Item 1, "Financial Statements – Notes to Condensed Consolidated Financial Statements," Note 12 – "Recent Accounting Pronouncements," for information regarding new accounting pronouncements.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

Certain statements made in this Quarterly Report on Form 10-Q and in other public announcements by us contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements are subject to risks and uncertainties that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. Forward-looking statements include information concerning our future financial performance, business strategy, plans, goals and objectives. Statements preceded or followed by, or that otherwise include, the words "believes," "expects," "anticipates," "intends," "estimates," "plans," "forecast," "is likely to" and similar expressions or future or conditional verbs such as "will," "may" and "could" are generally forward-looking in nature and not historical facts. Such statements are based upon the current beliefs and expectations of the Company's management and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forward-looking statements.

The following factors, among others, could cause actual results to differ from those set forth in the forward-looking statements: our ability to offer merchandise and services that our customers want, including our proprietary brand products; our ability to successfully implement our integrated retail strategy to transform our business; our ability to successfully manage our inventory levels; initiatives to improve our liquidity through inventory management and other actions; competitive conditions in the retail and related services industries; worldwide economic conditions and business uncertainty, including the availability of consumer and commercial credit, changes in consumer confidence and spending, the impact of rising fuel prices, and changes in vendor relationships; vendors' lack of willingness to provide acceptable payment terms or otherwise restricting financing to purchase inventory or services; possible limits on our access to our domestic credit facility, which is subject to a borrowing base limitation and a springing fixed charge coverage ratio covenant, capital markets and other financing sources, including additional second lien financings, with respect to which we do not have commitments from lenders; our ability to successfully achieve our



plans to generate liquidity through potential transactions or otherwise; potential liabilities in connection with the separation of Lands' End and disposition of a portion of our ownership interest in Sears Canada; our ability to enter into or complete possible transactions for our Sears Auto Centers business or with respect to the sale-leaseback/real estate investment trust transaction regarding certain owned real estate, in each case, on acceptable terms, on intended timetables or at all, the form or terms and conditions of any such transaction, and the impact of the evaluation and/or completion of any such transaction on our other businesses; our extensive reliance on computer systems, including legacy systems, to implement our integrated retail strategy, process transactions, summarize results, maintain customer, member, associate and Company data, and otherwise manage our business, which may be subject to disruptions or security breaches; the impact of seasonal buying patterns, including seasonal fluctuations due to weather conditions, which are difficult to forecast with certainty; our dependence on sources outside the United States for significant amounts of our merchandise; our reliance on third parties to provide us with services in connection with the administration of certain aspects of our business and the transfer of significant internal historical knowledge to such parties; impairment charges for goodwill and intangible assets or fixed-asset impairment for long-lived assets; our ability to attract, motivate and retain key executives and other associates; our ability to protect or preserve the image of our brands; the outcome of pending and/or future legal proceedings, including product liability and qui tam claims and proceedings with respect to which the parties have reached a preliminary settlement; and the timing and amount of required pension plan funding.

Certain of these and other factors are discussed in more detail in our filings with the Securities and Exchange Commission and the Annual Report on Form 10-K of Sears Holdings Corporation for the fiscal year ended February 1, 2014, which may be accessed through the Commission's website at [www.sec.gov](http://www.sec.gov).

While we believe that our forecasts and assumptions are reasonable, we caution that actual results may differ materially. We intend the forward-looking statements to speak only as of the time made and do not undertake to update or revise them as more information becomes available, except as required by law.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

We face market risk exposure in the form of interest rate risk. This market risk arises from our debt obligations.

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Interest Rate Risk

We manage interest rate risk through the use of fixed and variable-rate funding. All debt securities are considered non-trading. At November 1, 2014, 54% of our debt portfolio was variable rate. Based on the size of this variable rate debt portfolio at November 1, 2014, which totaled approximately \$2.7 billion, an immediate 100 basis point change in interest rates would have affected annual pretax funding costs by \$27 million. These estimates do not take into account the effect on income resulting from invested cash or the returns on assets being funded. These estimates also assume that the variable rate funding portfolio remains constant for an annual period and that the interest rate change occurs at the beginning of the period.

Item 4. Controls and Procedures

Our management, with the participation of our principal executive and financial officers, conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report (the "Evaluation Date"). Based on this evaluation, the principal executive and financial officers concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) is accumulated and communicated to our management, including our principal executive and financial officers, as appropriate to allow timely decisions regarding required disclosure.

In addition, based on that evaluation, no changes in our internal control over financial reporting have occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

Item 103 of SEC Regulation S-K requires that we disclose legal proceedings to which the Company and a governmental authority is a party and that arise under laws dealing with the discharge of materials into the environment or the protection of the environment, if the proceeding reasonably involves potential monetary sanctions of \$100,000 or more. Disclosure also is required as to any such proceedings known by us to be contemplated by governmental authorities. In that connection, we note that we have received a notice of violation from the California Department of Pesticide Regulation ("DPR") alleging that Kmart stores located in California sold certain products without proper registration with DPR. The parties have entered into a settlement agreement and the vendor of this merchandise has agreed to reimburse Sears for a substantial majority of the amount payable pursuant to its indemnification obligations to Sears.

See Part I, Item 1, "Financial Statements—Notes to Condensed Consolidated Financial Statements," Note 11—"Legal Proceedings," for additional information regarding legal proceedings, which information is incorporated herein by this reference.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information about shares of common stock we acquired during the third quarter of 2014. During the 13 weeks ended November 1, 2014, we did not repurchase any shares of our common stock under our common share repurchase program. At November 1, 2014, we had approximately \$504 million of remaining authorization under the program.

|                                     | Total<br>Number of<br>Shares<br>Purchased <sup>(1)</sup> | Average<br>Price Paid<br>per Share | Total Number of<br>Shares Purchased<br>as Part of Publicly<br>Announced<br>Program <sup>(2)</sup> | Average<br>Price Paid<br>per Share<br>for Publicly<br>Announced<br>Program | Approximate<br>Dollar Value of<br>Shares that May<br>Yet Be Purchased<br>Under<br>the Program |
|-------------------------------------|--|------------------------------------|---|--|---|
| August 3, 2014 to August 30, 2014   | 12,095   | \$33.55                            | —   | \$—  |   |
| August 31, 2014 to October 4, 2014  | 4,683  | 32.32                              | —   | —  |   |
| October 5, 2014 to November 1, 2014 | 12,893   | 29.69                              | —   | —  |   |
| Total                               | 29,671   | \$31.68                            | —   | \$—  | \$ 503,907,832  |

(1) Consists entirely of 29,671 shares acquired from associates to meet withholding tax requirements from the vesting of restricted stock.

(2) Our common share repurchase program was initially announced on September 14, 2005 and has a total authorization since inception of the program of \$6.5 billion, including the authorizations to purchase up to an additional \$500 million of common stock on each of December 17, 2009 and May 2, 2011. The program has no stated expiration date.

The Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, subject to specified exceptions that are available if, in each case, no event of default under the credit facility exists immediately before or after giving effect to the restricted payment. These include exceptions that require that projected availability under the credit facility, as defined, is at least 15% and an exception that requires that the restricted payment is funded from cash on hand and not from borrowings under the credit facility. The Domestic Credit Agreement also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0.

## Item 4. Mine Safety Disclosures

Not applicable.



SEARS HOLDINGS CORPORATION

Item 6. Exhibits

Certain of the agreements filed with or incorporated by reference into this report contain representations and warranties and other agreements and undertakings by us and third parties. These representations and warranties, agreements and undertakings have been made as of specific dates, may be subject to important qualifications and limitations agreed to by the parties to the agreement in connection with negotiating the terms of the agreement, and have been included in the agreement for the purpose of allocating risk between the parties to the agreement rather than to establish matters as facts. Any such representations and warranties, agreements, and undertakings have been made solely for the benefit of the parties to the agreement and should not be relied upon by any other person.

(a) Exhibits.

An Exhibit Index has been filed as part of this Report on Page E-1.

SEARS HOLDINGS CORPORATION

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SEARS HOLDINGS CORPORATION

By: /s/ ROBERT A. RIECKER  
Name: Robert A. Riecker  
Title: Vice President, Controller and Chief  
Accounting Officer  
Date: December 4, 2014

SEARS HOLDINGS CORPORATION  
EXHIBIT INDEX

- 3.1 Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to Registrant's Current Report on Form 8-K, dated March 24, 2005, filed on March 24, 2005 (File No. 000-51217)).
- 3.2 Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 to Registrant's Current Report on Form 8-K, dated January 22, 2014, filed on January 24, 2014 (File No. 000-51217)).
- \*10.1 Loan Agreement, dated as of September 15, 2014, between Sears, Roebuck and Co., Sears Development Co., Kmart Corporation, JPP II, LLC and JPP, LLC.
- \*10.2 Guaranty, dated as of September 15, 2014, by Sears Holdings Corporation under the Loan Agreement, dated as of September 15, 2014, between Sears, Roebuck and Co., Sears Development Co., Kmart Corporation, JPP II, LLC and JPP, LLC.
- \*31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \*32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following financial information from the Quarterly Report on Form 10-Q for the fiscal quarter ended November 1, 2014, formatted in XBRL (eXtensible Business Reporting Language) and furnished electronically herewith: (i) the Condensed Consolidated Statements of Operations (Unaudited) for the 13 and 39 Weeks Ended November 1, 2014 and November 2, 2013; (ii) the Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited) for the 13 and 39 Weeks Ended November 1, 2014 and November 2, 2013 (iii) the Condensed Consolidated Balance Sheets (Unaudited) as of November 1, 2014, November 2, 2013 and February 1, 2014; (iv) the Condensed Consolidated Statements of Cash Flows (Unaudited) for the 39 Weeks Ended November 1, 2014 and November 2, 2013; (v) the Condensed Consolidated Statements of Equity (Unaudited) for the 39 Weeks Ended November 1, 2014 and November 2, 2013; and (vi) the Notes to the Condensed Consolidated Financial Statements (Unaudited).

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\* Filed herewith.

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