SPIRIT REALTY CAPITAL, INC.

Form 10-Q August 09, 2018

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm X}$  1934

For the quarterly period ended June 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm o}$  1934

For the transition period from

Commission file number

Spirit Realty Capital, Inc. 001-36004 Spirit Realty, L.P. 333-216815-01

\_\_\_\_\_

to

SPIRIT REALTY CAPITAL, INC.

SPIRIT REALTY, L.P.

(Exact name of registrant as specified in its charter)

\_\_\_\_\_\_

Spirit Realty Capital,

Inc. Maryland 20-1676382
Spirit Realty, L.P. Delaware 20-1127940

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

2727 North Harwood Street, Suite 300, Dallas,

Texas 75201 (972) 476-1900

(Address of principal executive offices; zip code) (Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Spirit Realty Capital, Inc. Yes x No o Spirit Realty, L.P. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Spirit Realty Capital, Inc. Yes x No o Spirit Realty, L.P. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Spirit Realty Capital, Inc.

Large accelerated filer x Accelerated filer o Non-accelerated filer o

Smaller reporting company o Emerging growth company o

Spirit Realty, L.P.

Large accelerated filer o Accelerated filer o Non-accelerated filer x

Smaller reporting company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Spirit Realty Capital, Inc. o Spirit Realty, L.P. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Spirit Realty Capital, Inc. Yes o No x Spirit Realty, L.P. Yes o No x

As of August 6, 2018, there were 428,566,702 shares of common stock, par value \$0.01, of Spirit Realty Capital, Inc. outstanding.

### **Explanatory Note**

This report combines the quarterly reports on Form 10-Q for the three and six months ended June 30, 2018 of Spirit Realty Capital, Inc., a Maryland corporation, and Spirit Realty, L.P., a Delaware limited partnership. Unless otherwise indicated or unless the context requires otherwise, all references in this report to "we," "us," "our," or the "Company" refer to Spirit Realty Capital, Inc. together with its consolidated subsidiaries, including Spirit Realty, L.P. Unless otherwise indicated or unless the context requires otherwise, all references to the "Operating Partnership" refer to Spirit Realty, L.P. together with its consolidated subsidiaries.

Spirit General OP Holdings, LLC ("OP Holdings") is the sole general partner of the Operating Partnership. The Company is a real estate investment trust ("REIT") and the sole member of OP Holdings, as well as the special limited partner of the Operating Partnership. As sole member of the general partner of our Operating Partnership, our Company has the full, exclusive and complete responsibility for our Operating Partnership's day-to-day management and control.

We believe combining the quarterly reports on Form 10-Q of our Company and Operating Partnership into a single report results in the following benefits:

enhancing investors' understanding of our Company and Operating Partnership by enabling investors to view the business as a whole, reflective of how management views and operates the business;

eliminating duplicative disclosure and providing a streamlined presentation as a substantial portion of the disclosures apply to both our Company and Operating Partnership; and

creating time and cost efficiencies by preparing one combined report in lieu of two separate reports.

There are a few differences between our Company and Operating Partnership, which are reflected in the disclosures in this report. We believe it is important to understand these differences in the context of how we operate as an interrelated, consolidated company. Our Company is a REIT, the only material assets of which are the partnership interests in our Operating Partnership. As a result, our Company does not conduct business itself, other than acting as the sole member of the general partner of our Operating Partnership, issuing equity from time to time and guaranteeing certain debt of our Operating Partnership. Our Operating Partnership holds substantially all the assets of our Company. Our Company issued convertible notes and guarantees some of the debt of our Operating Partnership. See Note 4 to the consolidated financial statements included herein for further discussion. Our Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from the issuance of convertible notes and equity issuances by our Company, which are generally contributed to our Operating Partnership in exchange for partnership units of our Operating Partnership, our Operating Partnership, our Operating Partnership's operations or our Operating Partnership's incurrence of indebtedness.

The presentation of stockholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of our Company and those of our Operating Partnership. The partnership units in our Operating Partnership are accounted for as partners' capital in our Operating Partnership's consolidated financial statements. There are no non-controlling interests in the Company or the Operating Partnership.

To help investors understand the significant differences between our Company and our Operating Partnership, this report presents the consolidated financial statements separately for our Company and our Operating Partnership. All other sections of this report, including "Selected Financial Data," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Quantitative and Qualitative Disclosures About Market Risk," are presented together for our Company and our Operating Partnership.

In order to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that our Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, or the Exchange Act, and 18 U.S.C. §1350, this report also includes separate "Item 4. Controls and Procedures" sections and separate Exhibit 31 and 32 certifications for each of our Company and our Operating Partnership.

# SPIRIT REALTY CAPITAL, INC.

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**GLOSSARY** 

Definitions:

1031 Exchange Tax-deferred like-kind exchange of properties held for business or investment purposes, pursuant to

Section 1031 of the Code

2017 Tax

Tax Cuts and Jobs Act

Legislation

2019 Notes \$402.5 million convertible notes of the Corporation due in 2019 2021 Notes \$345.0 million convertible notes of the Corporation due in 2021

AFFO Adjusted Funds From Operations

Amended

Incentive AwardAmended and Restated Spirit Realty Capital, Inc. and Spirit Realty, L.P. 2012 Incentive Award Plan

Plan

ASC Accounting Standards Codification

Asset

Management Asset Management Agreement between Spirit Realty, L.P. and Spirit MTA REIT dated May 31, 2018

Agreement

ASU Accounting Standards Update

ATM Program At the Market equity distribution program, pursuant to which the Company may offer and sell

registered shares of common stock from time to time

CMBS Commercial Mortgage Backed Securities
Code Internal Revenue Code of 1986, as amended

Collateral Pools Pools of collateral assets that are pledged to the indenture trustee for the benefit of the noteholders

and secure obligations of issuers under Master Trust 2013 and Master Trust 2014

Company The Corporation and its consolidated subsidiaries

Monthly contractual cash rent and earned income from direct financing leases, excluding percentage

Contractual rents, from our properties owned fee-simple or ground leased, recognized during the final month of Rent the reporting period, adjusted to exclude amounts received from properties sold during that period

and adjusted to include a full month of contractual rent for properties acquired during that period.

Convertible

The 2019 Notes and 2021 Notes, together

Corporation Spirit Realty Capital, Inc., a Maryland corporation

CPI Consumer Price Index

Credit Revolving credit facility agreement between the Operating Partnership and certain lenders dated

Agreement March 31, 2015, as amended or otherwise modified from time to time

EBITDAre is a non-GAAP financial measure and is computed in accordance with standards established by NAREIT. EBITDAre is defined as net income (loss) (computed in accordance with

EBITDAre GAAP), plus interest expense, plus income tax expense (if any), plus depreciation and amortization,

plus (minus) losses and gains on the disposition of depreciated property, plus impairment

write-downs of depreciated property and investments in unconsolidated real estate ventures, plus adjustments to reflect the Company's share of EBITDAre of unconsolidated real estate ventures.

Exchange Act Securities Exchange Act of 1934, as amended

FASB Financial Accounting Standards Board

FFO Funds From Operations Fitch Fitch Ratings, Inc.

GAAP Generally Accepted Accounting Principles in the United States

LIBOR London Interbank Offered Rate

Master Trust

The net-lease mortgage securitization trust established in December 2013

Master Trust

2013

The net-lease mortgage securitization trust established in 2005 and amended and restated in 2014

Master Trust Legal, accounting, and financial advisory services costs incurred in connection with the Exchange

Exchange Costs Offer

Master Trust

Master Trust 2013 and Master Trust 2014 notes, together

Notes

**Definitions:** 

Master Trust Release Proceeds from the sale of assets securing the Master Trust Notes held in restricted accounts

until a qualifying substitution is made or until used for principal reduction

Moody's Investor Services

NAREIT National Association of Real Estate Investment Trusts

OP Holdings Spirit General OP Holdings, LLC

Operating Partnership Spirit Realty, L.P., a Delaware limited partnership

Property Management Second amended and restated agreement governing the management services and special and Servicing services provided to Master Trust 2014 by Spirit Realty, L.P., dated as of May 20, 2014, as

Agreement amended, supplemented, amended and restated or otherwise modified

Real Estate Investment The gross acquisition cost, including capitalized transaction costs, plus improvements and less

Value impairments, if any

REIT Real Estate Investment Trust

Revolving Credit

**Facility** 

Notes

\$800.0 million unsecured credit facility pursuant to the Credit Agreement

S&P Standard & Poor's Rating Services
SEC Securities and Exchange Commission
Securities Act Securities Act of 1933, as amended

Senior Unsecured

\$300 million aggregate principal amount of senior notes issued in August 2016

Series A Preferred 6,900,000 shares of 6.000% Cumulative Redeemable Preferred Stock issued October 3, 2017,

Stock with a liquidation preference of \$25.00 per share.

Shopko Specialty Retail Shops Holding Corp. and certain of its affiliates SMTA Spirit MTA REIT, a Maryland real estate investment trust

Creation of an independent, publicly traded REIT, SMTA, through our contribution of

Spin-Off properties leased to Shopko, assets that collateralize Master Trust 2014 and other additional

assets to SMTA followed by the distribution by us to our stockholders of all of the common

shares of beneficial interest in SMTA.

SubREIT Spirit MTA SubREIT, a wholly-owned subsidiary of SMTA

Term Loan \$420.0 million senior unsecured term facility pursuant to the Term Loan Agreement

Term loan agreement between the Operating Partnership and certain lenders dated November

Term Loan Agreement 3, 2015, as amended or otherwise modified from time to time

TSR Total Stockholder Return

U.S. United States

Vacant Owned properties which are not economically yielding

Unless otherwise indicated or unless the context requires otherwise, all references to the "Company," "Spirit Realty Capital," "we," "us" or "our" refer to the Corporation and its consolidated subsidiaries, including the Operating Partnership. Unless otherwise indicated or unless the context requires otherwise, all references to the "Operating Partnership" refer to Spirit Realty, L.P. and its consolidated subsidiaries.

### PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

### SPIRIT REALTY CAPITAL, INC.

Consolidated Balance Sheets

(In Thousands, Except Share and Per Share Data)

(Unaudited)

| (Unaudited)  | Juna 20          | Dogombor 21       |
|--|------------------|-------------------|
|  | June 30,<br>2018 | December 31, 2017 |
| Assets   | 2010             | 2017              |
| Investments:   |                  |                   |
| Real estate investments:   |                  |                   |
| Land and improvements  | \$1,586,288      | \$1,598,355       |
| Buildings and improvements   | 2,971,052        | 2,989,451         |
| Total real estate investments  | 4,557,340        | 4,587,806         |
| Less: accumulated depreciation   |                  | (503,568)         |
| 1  | 3,996,740        | 4,084,238         |
| Loans receivable, net  | 55,438           | 78,466            |
| Intangible lease assets, net   | 287,607          | 306,252           |
| Real estate assets under direct financing leases, net                                | 24,828           | 24,865            |
| Real estate assets held for sale, net  | 18,825           | 20,469            |
| Net investments  | 4,383,438        | 4,514,290         |
| Cash and cash equivalents  | 9,289            | 8,792             |
| Deferred costs and other assets, net   | 107,273          | 121,949           |
| Investment in Master Trust 2014  | 33,581           | _                 |
| Preferred equity investment in SMTA  | 150,000          | _                 |
| Goodwill   | 225,600          | 225,600           |
| Assets related to SMTA Spin-Off  | _                | 2,392,880         |
| Total assets   | \$4,909,181      | \$7,263,511       |
|  |                  |                   |
| Liabilities and stockholders' equity   |                  |                   |
| Liabilities:   |                  |                   |
| Revolving Credit Facility  | \$346,500        | \$112,000         |
| Term Loan, net   |                  | _                 |
| Senior Unsecured Notes, net  | 295,542          | 295,321           |
| Mortgages and notes payable, net   | 467,334          | 589,644           |
| Convertible Notes, net   | 722,756          | 715,881           |
| Total debt, net  | 1,832,132        | 1,712,846         |
| Intangible lease liabilities, net  | 125,905          | 130,574           |
| Accounts payable, accrued expenses and other liabilities                             | 121,858          | 131,642           |
| Liabilities related to SMTA Spin-Off   | _                | 1,968,840         |
| Total liabilities  | 2,079,895        | 3,943,902         |
| Commitments and contingencies (see Note 6)   |                  |                   |
| Stockholders' equity:  |                  |                   |
| Preferred stock and paid in capital, \$0.01 par value, 20,000,000 shares authorized: | 166,193          | 166,193           |
| 6,900,000 shares issued and outstanding at both June 30, 2018 and December 31, 2017  | ,                | ,                 |
| Common stock, \$0.01 par value, 750,000,000 shares authorized: 428,570,110 and       | 4.206            | 4 400             |
| 448,868,269 shares issued and outstanding at June 30, 2018 and December 31, 2017,    | 4,286            | 4,489             |
| respectively   | 4.006.710        | 5 102 C21         |
| Capital in excess of par value   | 4,986,719        | 5,193,631         |
|  |                  |                   |

Accumulated deficit (2,327,912) (2,044,704)
Total stockholders' equity 2,829,286 3,319,609
Total liabilities and stockholders' equity \$4,909,181 \$7,263,511
See accompanying notes.

### SPIRIT REALTY CAPITAL, INC.

Consolidated Statements of Operations and Comprehensive Income (In Thousands, Except Share and Per Share Data) (Unaudited)

|  | Three Months Ended June 30, |           | Six Month<br>June 30, | s Ended   |
|--|-----------------------------|-----------|-----------------------|-----------|
|  | 2018                        | 2017      | 2018                  | 2017      |
| Revenues:  |                             |           |                       |           |
| Rentals  | \$95,599                    | \$102,918 | \$193,238             | \$204,299 |
| Interest income on loans receivable                                | 294                         | 754       | 1,289                 | 1,527     |
| Earned income from direct financing leases                         | 465                         | 518       | 930                   | 1,130     |
| Tenant reimbursement income  | 2,637                       | 4,172     | 6,505                 | 7,652     |
| Related party fee income   | 2,219                       |           | 2,219                 |           |
| Other income   | 1,245                       | 308       | 1,817                 | 559       |
| Total revenues   | 102,459                     | 108,670   | 205,998               | 215,167   |
| Expenses:  |                             |           |                       |           |
| General and administrative   | 13,520                      | 21,868    | 28,810                | 34,044    |
| Property costs (including reimbursable)                            | 4,806                       | 7,780     | 10,357                | 14,013    |
| Real estate acquisition costs                                      | 70                          | 414       | 117                   | 674       |
| Interest   | 23,548                      | 28,051    | 46,601                | 55,857    |
| Depreciation and amortization                                      | 39,942                      | 43,441    | 80,636                | 87,316    |
| Impairments  | 1,478                       | 10,074    | 4,975                 | 37,957    |
| Total expenses   | 83,364                      | 111,628   | 171,496               | 229,861   |
| Income (loss) from continuing operations before other income and   | 19,095                      | (2.059    | 24 502                | (14,694 ) |
| income tax expense   | 19,093                      | (2,958)   | 34,502                | (14,694)  |
| Other income:  |                             |           |                       |           |
| Gain (loss) on debt extinguishment                                 | 5,509                       | 7         | 27,092                | (23)      |
| (Loss) gain on disposition of assets                               | (860                        | 6,884     | 391                   | 11,897    |
| Preferred dividend income from SMTA                                | 1,250                       |           | 1,250                 |           |
| Total other income   | 5,899                       | 6,891     | 28,733                | 11,874    |
| Income (loss) from continuing operations before income tax expense | 24,994                      | 3,933     | 63,235                | (2,820)   |
| Income tax expense   | (177)                       | (160)     | (340                  | (277)     |
| Income (loss) from continuing operations                           | 24,817                      | 3,773     | 62,895                | (3,097)   |
| (Loss) income from discontinued operations                         | (7,653)                     | 19,433    | (15,013               | 39,132    |
| Net income and total comprehensive income                          | \$17,164                    | \$23,206  | \$47,882              | \$36,035  |
| Dividends paid to preferred stockholders                           | (2,588)                     |           | (5,176                | · —       |
| Net income attributable to common stockholders                     |                             | \$23,206  | \$42,706              | \$36,035  |
|  |                             |           |                       |           |
| Net income per share attributable to common stockholders - basic:  |                             |           | * • • •               | * 40.04   |
| Continuing operations  | \$0.05                      | \$0.01    | \$0.13                | \$(0.01)  |
| Discontinued operations  |                             | 0.04      | ,                     | 0.08      |
| Net income per share attributable to common stockholders - basic   | \$0.03                      | \$0.05    | \$0.10                | \$0.07    |
| Net income per share attributable to common stockholders - diluted |                             |           |                       |           |
| Continuing operations  | \$0.05                      | \$0.01    | \$0.13                | \$(0.01)  |
| Discontinued operations  |                             | 0.04      |                       | 0.08      |
| Net income per share attributable to common stockholders - diluted | \$0.03                      | \$0.05    | \$0.10                | \$0.07    |

### SPIRIT REALTY CAPITAL, INC.

Consolidated Statements of Operations and Comprehensive Income (In Thousands, Except Share and Per Share Data) (Unaudited)

Three Months Ended Six Months Ended

June 30, June 30, 2018 2017 2018 2017

Weighted average shares of common stock outstanding:

Basic 428,134,24779,102,268 436,458,5880,845,051 Diluted 429,018,9459,102,268 437,016,4450,845,051

Dividends declared per common share issued \$0.1800 \$ 0.1800 \$ 0.3600 \$ 0.3600

See accompanying notes.

# SPIRIT REALTY CAPITAL, INC.

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Consolidated Statement of Stockholders' Equity (In Thousands, Except Share Data) (Unaudited)

|  | Preferred S | Stock  | Common Stoo  | ck           |                                      |                        |                                  |
|--|-------------|--|--------------|--------------|--------------------------------------|------------------------|----------------------------------|
|  | Shares      | Par<br>Value<br>and<br>Capital in<br>Excess of<br>Par<br>Value |              | Par<br>Value | Capital in<br>Excess of<br>Par Value | Accumulated<br>Deficit | Total<br>Stockholders'<br>Equity |
| Balances, December 31, 2017                        | 6,900,000   | \$166,193  | 448,868,269  | \$4,489      | \$5,193,631                          | \$(2,044,704)          | \$3,319,609                      |
| Net income   | _           | _  | _            |              | _                                    | 47,882                 | 47,882                           |
| Dividends declared on preferred stock              | _           | _  | _            | _            | _                                    | (5,176)                | (5,176)                          |
| Net income available to common stockholders        |             | _  |              | _            | _                                    | 42,706                 | 42,706                           |
| Dividends declared on common stock                 | n           | _  | _            | _            | _                                    | (155,724 )             | (155,724 )                       |
| Tax withholdings related to net stock settlements  |             | _  | (202,829 )   | (2)          | _                                    | (1,655)                | (1,657)                          |
| Repurchase of common shares                        |             |  | (21,222,257) | (212)        |                                      | (167,953)              | (168,165)                        |
| SMTA dividend distribution                         | _           | _  | _            | _            | (216,005)                            | _                      | (216,005)                        |
| Stock-based compensation                           |             |  | 1,126,927    | 11           | 9,093                                | ,                      | 8,522                            |
| Balances, June 30, 2018<br>See accompanying notes. | 6,900,000   | \$166,193  | 428,570,110  | \$4,286      | \$4,986,719                          | \$(2,327,912)          | \$2,829,286                      |

### SPIRIT REALTY CAPITAL, INC.

Consolidated Statements of Cash Flows (In Thousands) (Unaudited)

|   | Six Mont<br>June 30, | hs Ended  |
|---|----------------------|-----------|
|   | 2018                 | 2017      |
| Operating activities  | 2010                 | 2017      |
| Net income  | \$47,882             | \$36,035  |
| Adjustments to reconcile net income to net cash provided by operating activities:                 | . ,                  | . ,       |
| Depreciation and amortization   | 116,097              | 129,214   |
| Impairments   | 15,918               | 50,372    |
| Amortization of deferred financing costs  | 5,552                | 4,823     |
| Amortization of debt discounts  | 8,252                | 6,304     |
| Stock-based compensation expense  | 9,104                | 11,438    |
| (Gain) loss on debt extinguishment  | (26,729)             | 22        |
| Gain on dispositions of real estate and other assets  | (117)                | (31,490)  |
| Non-cash revenue  | (9,765)              | (14,275)  |
| Bad debt expense and other  | 1,592                | 2,714     |
| Changes in operating assets and liabilities:  |                      |           |
| Deferred costs and other assets, net  | (3,254)              | 3,337     |
| Accounts payable, accrued expenses and other liabilities  | (4,121)              | 2,893     |
| Net cash provided by operating activities   | 160,411              | 201,387   |
| Investing activities  |                      |           |
| Acquisitions of real estate   | (18,144)             | (218,117) |
| Capitalized real estate expenditures  | (21,133)             | (23,327)  |
| Investments in notes receivable   | (35,450)             | (3,000)   |
| Collections of principal on loans receivable and real estate assets under direct financing leases | 22,818               | 2,074     |
| Proceeds from dispositions of real estate and other assets  | 37,563               | 239,077   |
| Net cash used in investing activities   | (14,346)             | (3,293)   |
|   |                      |           |

|   | Six Mont<br>June 30,<br>2018 | hs Ended 2017 |             |
|---|------------------------------|---------------|-------------|
| Financing activities  | 2010                         | 2017          |             |
| Borrowings under Revolving Credit Facility                                | 475,500                      | 568,200       |             |
| Repayments under Revolving Credit Facility                                | -                            | (334,200)     |             |
| Borrowings under mortgages and notes payable                              | 104,247                      |               |             |
| Repayments under mortgages and notes payable                              |                              | (26,759)      |             |
| Debt extinguishment costs   | (2,968)                      |               |             |
| Deferred financing costs  | (1,398)                      |               |             |
| Cash, cash equivalents and restricted cash held by SMTA at Spin-Off       | (73,081)                     |               |             |
| Sale of SubREIT preferred shares  | 5,000                        |               |             |
| Repurchase of shares of common stock                                      |                              | (203,827)     |             |
| Preferred stock dividends paid  | (5,176)                      |               |             |
| Common stock dividends paid   |                              | (174,693)     |             |
| Net cash used in financing activities                                     |                              | (171,471)     |             |
| Net (decrease) increase in cash, cash equivalents and restricted cash     | (87,049)                     |               |             |
| Cash, cash equivalents and restricted cash, beginning of period           | 114,707                      |               |             |
| Cash, cash equivalents and restricted cash, end of period                 | \$27,658                     | \$63,523      |             |
| cusin, cusin equivalents und resultated cusin, ond experied               | Ψ=1,000                      | Ψ 00,020      |             |
| Cash paid for interest  | \$76,963                     | \$57,065      |             |
| Cash paid for income taxes  | \$754                        | \$749         |             |
| •   |                              |               |             |
|   |                              | Six Month     | ıs          |
|   |                              | Ended         |             |
|   |                              | June 30,      |             |
|   |                              | 2018          | 2017        |
| Supplemental Disclosures of Non-Cash Investing and Financing Activi       | ties:                        |               |             |
| Investment in preferred shares  |                              | \$150,000     | \$ —        |
| Non-cash distribution to SMTA, net  |                              | 142,924       | _           |
| Relief of debt through sale or foreclosure of real estate properties      |                              | 56,119        | 35,528      |
| Reclass of residual value on expired deferred financing lease to operati  | ng asset                     | _             | 8,613       |
| Net real estate and other collateral assets sold or surrendered to lender |                              | 28,271        | 35,008      |
| Accrued interest capitalized to principal (1)                             |                              | 412           | 1,206       |
| Accrued performance share dividend rights                                 |                              | 306           | 353         |
| Distributions declared and unpaid   |                              | 78,381        | 82,422      |
| Accrued deferred financing costs  |                              | _             | 221         |
| Financing provided in connection with disposition of assets               |                              | 2,888         | _           |
| (1) Accrued and overdue interest on certain CMBS notes that have been     | intentiona                   | lly placed    | in default. |

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See accompanying notes.

### SPIRIT REALTY, L.P.

Consolidated Balance Sheets

(In Thousands, Except Unit and Per Unit Data)

(Unaudited)

| (Onaudited)  |             |              |
|--|-------------|--------------|
|  | June 30,    | December 31, |
|  | 2018        | 2017         |
| Assets   |             |              |
| Investments:   |             |              |
| Real estate investments:   |             |              |
| Land and improvements  | \$1,586,288 | \$ 1,598,355 |
| Buildings and improvements   | 2,971,052   | 2,989,451    |
| Total real estate investments  | 4,557,340   | 4,587,806    |
| Less: accumulated depreciation   | (560,600 )  | (503,568)    |
|  | 3,996,740   | 4,084,238    |
| Loans receivable, net  | 55,438      | 78,466       |
| Intangible lease assets, net   | 287,607     | 306,252      |
| Real estate assets under direct financing leases, net                                      | 24,828      | 24,865       |
| Real estate assets held for sale, net  | 18,825      | 20,469       |
| Net investments  | 4,383,438   | 4,514,290    |
| Cash and cash equivalents  | 9,289       | 8,792        |
| Deferred costs and other assets, net   | 107,273     | 121,949      |
| Investment in Master Trust 2014  | 33,581      |              |
| Preferred equity investment in SMTA  | 150,000     |              |
| Goodwill   | 225,600     | 225,600      |
| Assets related to SMTA Spin-Off  |             | 2,392,880    |
| Total assets   | \$4,909,181 | \$7,263,511  |
| Liabilities and partners' capital  | . , ,       | . , ,        |
| Liabilities:   |             |              |
| Revolving Credit Facility  | \$346,500   | \$112,000    |
| Term Loan, net   |             |              |
| Senior Unsecured Notes, net  | 295,542     | 295,321      |
| Mortgages and notes payable, net   | 467,334     | 589,644      |
| Notes payable to Spirit Realty Capital, Inc., net  | 722,756     | 715,881      |
| Total debt, net  | 1,832,132   | 1,712,846    |
| Intangible lease liabilities, net  | 125,905     | 130,574      |
| Accounts payable, accrued expenses and other liabilities                                   | 121,858     | 131,642      |
| Liabilities related to SMTA Spin-Off   | _           | 1,968,840    |
| Total liabilities  | 2,079,895   | 3,943,902    |
| Commitments and contingencies (see Note 6)   | _,,,,,,,,   | -,,          |
| Partners' capital:   |             |              |
| Partnership units  |             |              |
| General partner's capital: 3,988,218 units issued and outstanding as of both June 30, 2018 |             |              |
| and December 31, 2017  | 23,384      | 24,426       |
| Limited partners' preferred capital: 6,900,000 issued and outstanding as of June 30, 2018  |             |              |
| and December 31, 2017  | 166,193     | 166,193      |
| Limited partners' capital: 424,581,892 and 444,880,051 units issued and outstanding as of  |             |              |
| June, 2018 and December 31, 2017, respectively   | 2,639,709   | 3,128,990    |
| Total partners' capital  | 2,829,286   | 3,319,609    |
| Tom paralete captur  | 2,027,200   | 5,517,007    |

Total liabilities and partners' capital See accompanying notes.

\$4,909,181 \$7,263,511

SPIRIT REALTY, L.P. Consolidated Statements of Operations and Comprehensive Income (In Thousands, Except Unit and Per Unit Data)

(Unaudited)

|  | Three Months Ended June 30, |           | Six Month<br>June 30, | s Ended   |  |
|--|-----------------------------|-----------|-----------------------|-----------|--|
|  | 2018                        | 2017      | 2018                  | 2017      |  |
| Revenues:  |                             |           |                       |           |  |
| Rentals  | \$95,599                    | \$102,918 | \$193,238             | \$204,299 |  |
| Interest income on loans receivable                                | 294                         | 754       | 1,289                 | 1,527     |  |
| Earned income from direct financing leases                         | 465                         | 518       | 930                   | 1,130     |  |
| Tenant reimbursement income  | 2,637                       | 4,172     | 6,505                 | 7,652     |  |
| Related party fee income   | 2,219                       | _         | 2,219                 | _         |  |
| Other income   | 1,245                       | 308       | 1,817                 | 559       |  |
| Total revenues   | 102,459                     | 108,670   | 205,998               | 215,167   |  |
| Expenses:  |                             |           |                       |           |  |
| General and administrative   | 13,520                      | 21,868    | 28,810                | 34,044    |  |
| Property costs (including reimbursable)                            | 4,806                       | 7,780     | 10,357                | 14,013    |  |
| Real estate acquisition costs                                      | 70                          | 414       | 117                   | 674       |  |
| Interest   | 23,548                      | 28,051    | 46,601                | 55,857    |  |
| Depreciation and amortization                                      | 39,942                      | 43,441    | 80,636                | 87,316    |  |
| Impairments  | 1,478                       | 10,074    | 4,975                 | 37,957    |  |
| Total expenses   | 83,364                      | 111,628   | 171,496               | 229,861   |  |
| Income (loss) from continuing operations before other income and   | 19,095                      | (2,958)   | 34,502                | (14,694)  |  |
| income tax expense   | 19,093                      | (2,936)   | 34,302                | (14,094 ) |  |
| Other income:  |                             |           |                       |           |  |
| Gain (loss) on debt extinguishment                                 | 5,509                       | 7         | 27,092                | (23)      |  |
| (Loss) gain on disposition of assets                               | (860                        | 6,884     | 391                   | 11,897    |  |
| Preferred dividend income from SMTA                                | 1,250                       | _         | 1,250                 |           |  |
| Total other income   | 5,899                       | 6,891     | 28,733                | 11,874    |  |
| Income (loss) from continuing operations before income tax expense | 24,994                      | 3,933     | 63,235                | (2,820 )  |  |
| Income tax expense   | (177)                       | (160)     | (340                  | (277)     |  |
| Income (loss) from continuing operations                           | 24,817                      | 3,773     | 62,895                | (3,097)   |  |
| (Loss) income from discontinued operations                         | (7,653                      | 19,433    | (15,013               | 39,132    |  |
| Net income and total comprehensive income                          | \$17,164                    | \$23,206  | \$47,882              | \$36,035  |  |
| Preferred distributions  | (2,588)                     |           | (5,176                | ) —       |  |
| Net income after preferred distributions                           | \$14,576                    | \$23,206  | \$42,706              | \$36,035  |  |
| N. d   |                             |           |                       |           |  |
| Net income attributable to the general partner                     | ¢ 100                       | Φ21       | Φ 4 <b>7</b> .6       | ¢ (20     |  |
| Continuing operations  | \$192                       | \$31      | \$476                 | \$(28)    |  |
| Discontinued operations  |                             | 157       |                       | 325       |  |
| Net income attributable to the general partner                     | \$133                       | \$188     | \$362                 | \$297     |  |
| Net income attributable to the limited partners                    |                             |           |                       |           |  |
| Continuing operations  | \$24,625                    | \$3,742   | \$62,419              | \$(3,069) |  |
| Discontinued operations  | (7,594                      |           | (14,899               |           |  |
| Net income attributable to the limited partners                    | \$17,031                    |           | \$47,520              | \$35,738  |  |
| *  |                             |           |                       |           |  |

### SPIRIT REALTY, L.P.

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Consolidated Statements of Operations and Comprehensive Income (In Thousands, Except Unit and Per Unit Data) (Unaudited)

|  | Three Months Ended June 30, |               | Six Mont<br>June 30, | hs Ended      |
|--|-----------------------------|---------------|----------------------|---------------|
|  | 2018                        | 2017          | 2018                 | 2017          |
| Net income per partnership unit - basic                                    |                             |               |                      |               |
| Continuing operations  | \$0.05                      | \$ 0.01       | \$0.13               | \$ (0.01)     |
| Discontinued operations  | (0.02)                      | 0.04          | (0.03)               | 0.08          |
| Net income per partnership unit - basic                                    | \$0.03                      | \$ 0.05       | \$0.10               | \$ 0.07       |
| Net income per partnership unit - diluted                                  |                             |               |                      |               |
| Continuing operations  | \$0.05                      | \$ 0.01       | \$0.13               | \$ (0.01)     |
| Discontinued operations  | (0.02)                      | 0.04          | (0.03)               | 0.08          |
| Net income per partnership unit - diluted                                  | \$0.03                      | \$ 0.05       | \$0.10               | \$ 0.07       |
| Weighted average partnership units outstanding:                            |                             |               |                      |               |
| Basic  | 428,134,2                   | 24079,102,268 | 436,458,5            | 58880,845,051 |
| Diluted  | 429,018,9                   | 93479,102,268 | 437,016,             | 15480,845,051 |
| Distributions declared per partnership unit issued See accompanying notes. | \$0.1800                    | \$ 0.1800     | \$0.3600             | \$ 0.3600     |

### SPIRIT REALTY, L.P.

Consolidated Statements of Partners' Capital (In Thousands, Except Unit Data) (Unaudited)

| (Unaudited)  |  |           |                                       |          |               |              |   |                   |   |
|--|--|-----------|---------------------------------------|----------|---------------|--------------|---|-------------------|---|
|  | Preferred V<br>Limited Pa<br>Capital (1) |           | Common V<br>General Pa<br>Capital (2) |          | Limited Partn | ers' Capital |   | Total Partnership |   |
|  | Units                                    | Amount    | Units                                 | Amount   | Units         | Amount       |   | Capital           |   |
| Balances, December 31, 2017                                  | 6,900,000                                | \$166,193 | 3,988,218                             | \$24,426 | 444,880,051   | \$3,128,990  |   | \$3,319,609       |   |
| Net income   |  |           |                                       | 362      |               | 47,520       |   | 47,882            |   |
| Partnership distributions declared on preferred units        | _  | _         | _                                     | _        | _             | (5,176)      | , | (5,176            | ) |
| Net income after preferred distributions                     | _  | _         |                                       | 362      | _             | 42,344       |   | 42,706            |   |
| Partnership distributions declared on common units           | _  |           |                                       | (1,404 ) | _             | (154,320 )   | , | (155,724          | ) |
| Tax withholdings related to net partnership unit settlements | _  | _         | _                                     | _        | (202,829 )    | (1,657)      | , | (1,657            | ) |
| Repurchase of partnership units                              | _  | _         | _                                     | _        | (21,222,257)  | (168,165)    | ) | (168,165          | ) |
| SMTA dividend distribution                                   | _  | _         | _                                     | _        | _             | (216,005)    | ) | (216,005          | ) |
| Stock-based compensation                                     | _  | _         | _                                     | _        | 1,126,927     | 8,522        |   | 8,522             |   |
| Balances, June 30, 2018                                      | 6,900,000                                | \$166,193 | 3,988,218                             | \$23,384 | 424,581,892   | \$2,639,709  |   | \$2,829,286       |   |
|  |  |           |                                       |          |               |              |   |                   |   |

<sup>(1)</sup> Consists of limited partnership interests held by the Corporation and Spirit Notes Partner, LLC.

See accompanying notes.

<sup>(2)</sup> Consists of general partnership interests held by OP Holdings.

# SPIRIT REALTY, L.P.

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Consolidated Statements of Cash Flows (In Thousands) (Unaudited)

|   | Six Mont<br>June 30, | hs Ended  |
|---|----------------------|-----------|
|   | 2018                 | 2017      |
| Operating activities  |                      |           |
| Net income attributable to partners   | \$47,882             | \$36,035  |
| Adjustments to reconcile net income to net cash provided by operating activities:                 |                      |           |
| Depreciation and amortization   | 116,097              | 129,214   |
| Impairments   | 15,918               | 50,372    |
| Amortization of deferred financing costs  | 5,552                | 4,823     |
| Amortization of debt discounts  | 8,252                | 6,304     |
| Stock-based compensation expense  | 9,104                | 11,438    |
| (Gain) loss on debt extinguishment  | (26,729)             | 22        |
| Gain on dispositions of real estate and other assets  | (117)                | (31,490)  |
| Non-cash revenue  | (9,765)              | (14,275)  |
| Bad debt expense and other  | 1,592                | 2,714     |
| Changes in operating assets and liabilities:  |                      |           |
| Deferred costs and other assets, net  | (3,254)              | 3,337     |
| Accounts payable, accrued expenses and other liabilities  | (4,121)              | 2,893     |
| Net cash provided by operating activities   | 160,411              | 201,387   |
| Investing activities  |                      |           |
| Acquisitions of real estate   | (18,144)             | (218,117) |
| Capitalized real estate expenditures  | (21,133)             | (23,327)  |
| Investments in notes receivable   | (35,450)             | (3,000)   |
| Collections of principal on loans receivable and real estate assets under direct financing leases | 22,818               | 2,074     |
| Proceeds from dispositions of real estate and other assets  | 37,563               | 239,077   |
| Net cash used in investing activities   | (14,346)             | (3,293)   |
|   |                      |           |

|   | Six Mont     | hs Ended    |             |
|---|--------------|-------------|-------------|
|   | June 30,     |             |             |
|   | 2018         | 2017        |             |
| Financing activities  |              |             |             |
| Borrowings under Revolving Credit Facility                                | 475,500      | 568,200     |             |
| Repayments under Revolving Credit Facility                                | (241,000)    | (334,200    | )           |
| Borrowings under mortgages and notes payable                              | 104,247      |             |             |
| Repayments under mortgages and notes payable                              | (164,883)    | (26,759)    | )           |
| Debt extinguishment costs   | (2,968)      | _           |             |
| Deferred financing costs  | (1,398)      | (192        | )           |
| Cash, cash equivalents and restricted cash held by SMTA at Spin-Off       | (73,081)     | · —         |             |
| Sale of SubREIT preferred shares  | 5,000        | _           |             |
| Repurchase of partnership units   | (169,821)    | (203,827    | )           |
| Preferred distributions paid  | (5,176)      |             |             |
| Common distributions paid   | (159,534)    | (174,693    | )           |
| Net cash used in financing activities                                     |              | (171,471)   |             |
| Net (decrease) increase in cash, cash equivalents and restricted cash     | (87,049)     | 26,623      |             |
| Cash, cash equivalents and restricted cash, beginning of period           | 114,707      | 36,900      |             |
| Cash, cash equivalents and restricted cash, end of period                 | \$27,658     | \$63,523    |             |
|   |              |             |             |
| Cash paid for interest  | \$76,963     | \$57,065    |             |
| Cash paid for income taxes  | \$754        | \$749       |             |
|   |              |             |             |
|   |              | Six Montl   | ns          |
|   |              | Ended       |             |
|   |              | June 30,    |             |
|   |              | 2018        | 2017        |
| Supplemental Disclosures of Non-Cash Investing and Financing Activity     | ities:       |             |             |
| Investment in preferred shares  |              | \$150,000   | \$ —        |
| Non-cash distribution to SMTA, net  |              | 142,924     | _           |
| Relief of debt through sale or foreclosure of real estate properties      |              | 56,119      | 35,528      |
| Reclass of residual value on expired deferred financing lease to operati  | ing asset    |             | 8,613       |
| Net real estate and other collateral assets sold or surrendered to lender |              | 28,271      | 35,008      |
| Accrued interest capitalized to principal (1)                             |              | 412         | 1,206       |
| Accrued performance share dividend rights                                 |              | 306         | 353         |
| Distributions declared and unpaid   |              | 78,381      | 82,422      |
| Accrued deferred financing costs  |              | _           | 221         |
| Financing provided in connection with disposition of assets               |              | 2,888       | _           |
| (1) Accrued and overdue interest on certain CMBS notes that have been     | n intentiona | ally placed | in default. |
| C   |              |             |             |

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See accompanying notes.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements June 30, 2018 (Unaudited)

#### Note 1. Organization

Company Organization and Operations

Spirit Realty Capital, Inc. (the "Corporation" or "Spirit" or, with its consolidated subsidiaries, the "Company") operates as a self-administered and self-managed REIT that seeks to generate and deliver sustainable and attractive returns for stockholders by primarily investing in and managing a portfolio of single-tenant, operationally essential real estate throughout the U.S. that is generally leased on a long-term, triple-net basis to tenants operating within retail, office, industrial and data center property types. Single tenant, operationally essential real estate generally refers to free-standing, commercial real estate facilities where tenants conduct activities that are essential to the generation of their sales and profits. The Company began operations through a predecessor legal entity in 2003.

The Company's operations are generally carried out through Spirit Realty, L.P. (the "Operating Partnership") and its subsidiaries. Spirit General OP Holdings, LLC ("OP Holdings"), one of the Company's wholly-owned subsidiaries, is the sole general partner and owns approximately 1% of the Operating Partnership. The Corporation and a wholly-owned subsidiary ("Spirit Notes Partner, LLC") are the only limited partners and together own the remaining 99% of the Operating Partnership.

On May 31, 2018, (the "Distribution Date"), Spirit completed the previously announced spin-off (the "Spin-Off") of the assets that collateralize Master Trust 2014, properties leased to Shopko, and certain other assets into an independent, publicly traded REIT, Spirit MTA REIT ("SMTA"). Beginning in the second quarter of 2018, the historical financial results of SMTA are reflected in our consolidated financial statements as discontinued operations for all periods presented.

Note 2. Summary of Significant Accounting Policies

Basis of Accounting and Principles of Consolidation

The accompanying consolidated financial statements of the Company and the Operating Partnership have been prepared pursuant to the rules and regulations of the SEC. In the opinion of management, the consolidated financial statements include the normal, recurring adjustments necessary for a fair statement of the information required to be set forth therein. The results for interim periods are not necessarily indicative of the results for the entire year. Certain information and note disclosures, normally included in financial statements prepared in accordance with GAAP, have been condensed or omitted from these statements pursuant to SEC rules and regulations and, accordingly, these financial statements should be read in conjunction with the Company's audited consolidated financial statements as filed with the SEC in its Annual Report on Form 10-K for the year ended December 31, 2017.

The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiaries. The consolidated financial statements of the Operating Partnership include the accounts of the Operating Partnership and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

All expenses incurred by the Company have been allocated to the Operating Partnership in accordance with the Operating Partnership's first amended and restated agreement of limited partnership, which management determined to be a reasonable method of allocation. Therefore, expenses incurred would not be materially different if the Operating Partnership had operated as an unaffiliated entity.

The Company has formed numerous special purpose entities to acquire and hold real estate encumbered by indebtedness (see Note 4). Each special purpose entity is a separate legal entity and is the sole owner of its assets and responsible for its liabilities. The assets of these special purpose entities are not available to pay, or otherwise satisfy obligations to, the creditors of any affiliate or owner of another entity unless the special purpose entities have expressly agreed and are permitted to do so under their governing documents. As of June 30, 2018 and December 31, 2017, net assets totaling \$0.91 billion and \$2.78 billion, respectively, were held, and net liabilities totaling \$0.49

billion and \$2.63 billion, respectively, were owed by these encumbered special purpose entities and are included in the accompanying consolidated balance sheets.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

#### **Discontinued Operations**

A discontinued operation represents: (i) a component of an entity or group of components that has been disposed of or is classified as held for sale in a single transaction and represents a strategic shift that has or will have a major effect on the Company's operations and financial results or (ii) an acquired business that is classified as held for sale on the date of acquisition. Examples of a strategic shift include disposing of: (i) a separate major line of business, (ii) a separate major geographic area of operations, or (iii) other major parts of the Company. The Company determined that the Spin-Off represented a strategic shift that has a major effect on the Company's results and, therefore, SMTA's operations qualify as discontinued operations. See Note 8 for further discussion on discontinued operations. Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although management believes its estimates are reasonable, actual results could differ from those estimates.

### Segment Reporting

The Company views its operations as one segment, which consists of net leasing operations. The Company has no other reportable segments.

#### Allowance for Doubtful Accounts

The Company reviews its rent and other tenant receivables for collectability on a regular basis, taking into consideration changes in factors such as the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates, and economic conditions in the area in which the tenant operates. If the collectability of a receivable with respect to any tenant is in doubt, a provision for uncollectible amounts will be established or a direct write-off of the specific receivable will be made. The Company's reserves for uncollectible amounts totaled \$3.7 million and \$12.4 million as of June 30, 2018 and December 31, 2017, respectively, against accounts receivable balances of \$13.1 million and \$27.2 million, respectively. Receivables are recorded within deferred costs and other assets, net in the accompanying consolidated balance sheets. Receivables are written off against the reserves for uncollectible amounts when all possible means of collection have been exhausted. For deferred rental revenues related to the straight-line method of reporting rental revenue, the collectability review includes management's estimates of amounts that will not be realized based on an assessment of the risks inherent in the portfolio, considering historical experience. The Company established a reserve for losses of \$0.5 million at June 30, 2018 and \$1.8 million at December 31, 2017 against deferred rental revenue receivables of \$62.8 million and \$81.6 million, respectively. Deferred rental revenue receivables are recorded within deferred costs and other assets, net in the accompanying consolidated balance sheets.

#### Goodwill

Goodwill arises from business combinations and represents the excess of the cost of an acquired entity over the net fair value amounts that were assigned to the identifiable assets acquired and the liabilities assumed. Goodwill is tested for impairment at the reporting unit level on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of the reporting unit below its carrying value. No impairment was recorded for the periods presented.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

#### Cash, Cash Equivalents and Restricted Cash

Cash and cash equivalents include cash and highly liquid investment securities with maturities at acquisition of three months or less. The Company invests cash primarily in money market funds of major financial institutions with fund investments consisting of highly-rated money market instruments and other short-term investments. Restricted cash is classified within deferred costs and other assets, net in the accompanying consolidated balance sheets. Cash, cash equivalents and restricted cash consisted of the following (in thousands):

|   | June 30, | December 31, | June 30, |
|---|----------|--------------|----------|
|   | 2018     | 2017         | 2017     |
| Cash and cash equivalents                                 | \$9,289  | \$ 8,798     | \$11,246 |
| Restricted cash:  |          |              |          |
| Collateral deposits (1)                                   | 372      | 1,751        | 1,587    |
| Tenant improvements, repairs, and leasing commissions (2) | 9,147    | 8,257        | 10,392   |
| Master Trust Release (3)                                  | 7,412    | 85,703       | 34,045   |
| Liquidity reserve <sup>(4)</sup>                          | _        | 5,503        | _        |
| Other (5)   | 1,438    | 4,695        | 6,253    |
| Total cash, cash equivalents and restricted cash          | \$27,658 | \$ 114,707   | \$63,523 |

- (1) Funds held in lender controlled accounts generally used to meet future debt service or certain property operating expenses.
- (2) Deposits held as additional collateral support by lenders to fund improvements, repairs and leasing commissions incurred to secure a new tenant.
- (3) Proceeds from the sale of assets pledged as collateral under either Master Trust 2013 or Master Trust 2014, which are held on deposit until a qualifying substitution is made or the funds are applied as prepayment of principal.
- <sup>(4)</sup> Liquidity reserve cash was placed on deposit for Master Trust 2014 and is held until there is a cashflow shortfall or upon achieving certain performance criteria, as defined in the agreements governing Master Trust 2014, or a liquidation of Master Trust 2014 occurs.
- (5) Funds held in lender controlled accounts released after scheduled debt service requirements are met. Income Taxes

The Company has elected to be taxed as a REIT under the Code. As a REIT, the Company generally will not be subject to federal income tax provided it continues to satisfy certain tests concerning the Company's sources of income, the nature of its assets, the amounts distributed to its stockholders and the ownership of Company stock. Management believes the Company has qualified and will continue to qualify as a REIT and therefore, no provision has been made for federal income taxes in the accompanying consolidated financial statements. Even if the Company qualifies for taxation as a REIT, it may be subject to state and local income and franchise taxes, and to federal income tax and excise tax on its undistributed income. Taxable income from non-REIT activities managed through any of the Company's taxable REIT subsidiaries is subject to federal, state, and local taxes, which are not material.

The Operating Partnership is a partnership for federal income tax purposes. Partnerships are pass-through entities and are not subject to U.S. federal income taxes, therefore no provision has been made for federal income taxes in the accompanying financial statements. Although most states and cities where the Operating Partnership operates follow the U.S. federal income tax treatment, there are certain jurisdictions such as Texas, Tennessee and Ohio that impose income or franchise taxes on a partnership.

Franchise taxes are included in general and administrative expenses on the accompanying consolidated statements of operations and comprehensive income.

On May 31, 2018, the Company completed the spin-off of Spirit MTA REIT through a distribution of shares in SMTA to the Company's shareholders. The distribution resulted in a deemed sale of assets and recognition of taxable gain by the Company, which is entitled to a dividends paid deduction equal to the value of the shares in SMTA that it

distributed. The Company believes that its dividends paid deduction for 2018, including the value of the SMTA shares distributed, will equal or exceed its taxable income, including the gain recognized. As a result, the Company does not expect the distribution to result in current tax other than an immaterial amount of state and local tax which has been recognized in the accompanying financial statements.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

#### **New Accounting Pronouncements**

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers: Topic 606. This new guidance establishes a principles-based approach for accounting for revenue from contracts with customers and is effective for annual reporting periods beginning after December 15, 2017, with early application permitted for annual reporting periods beginning after December 15, 2016. The Company adopted the new revenue recognition standard effective January 1, 2018 under the modified retrospective method, and elected to apply the standard only to contracts that were not completed as of the date of adoption (i.e. January 1, 2018). In evaluating the impact of this new standard, the Company identified that lease contracts covered by Leases (Topic 840) are excluded from the scope of this new guidance. As such, this ASU had no material impact on the Company's reported revenues, results of operations, financial position, cash flows and disclosures.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes the existing guidance for lease accounting Leases (Topic 840). ASU 2016-02 requires lessees to recognize leases on their balance sheets, and leaves lessor accounting largely unchanged. Leases pursuant to which the Company is the lessee primarily consist of its corporate office and equipment leases. The amendments in this ASU are effective for the fiscal years beginning after December 15, 2018 and interim periods within those fiscal years. Early application is permitted for all entities. ASU 2016-02 requires a modified retrospective approach for all leases existing at, or entered into after, the date of initial application, with an option to elect to use certain transition relief. Under the guidance as currently contemplated, the Company will record certain expenses paid directly by tenants that protect the Company's interests in its properties, such as insurance and real estate taxes, however the FASB has announced it will re-evaluate this requirement. The Company has begun implementation of the ASU and is currently evaluating the overall impact of this ASU on its consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, Measurement of Credit Losses on Financial Instruments, which requires more timely recognition of credit losses associated with financial assets. ASU 2016-13 requires financial assets (or a group of financial assets) measured at an amortized cost basis to be presented at the net amount expected to be collected. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is currently evaluating the impact of this ASU on its consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, Classification of Certain Cash Receipts and Cash Payments, which addresses specific cash flow issues with the objective of reducing the existing diversity in practice. ASU 2016-15 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years, and requires retrospective adoption unless it is impracticable to apply, in which case it is to be applied prospectively as of the earliest date practicable. The Company adopted ASU 2016-15 effective January 1, 2018 and has applied it retrospectively. As a result of adoption, debt prepayment and debt extinguishment costs, previously presented in operating activities, are now presented in financing activities in the consolidated statement of cash flows. There was no impact on the statements of cash flows for the Company for other types of transactions.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. This guidance requires entities to include restricted cash and restricted cash equivalents within the cash and cash equivalents balances presented in the statement of cash flows. The new guidance is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, and the new guidance is to be applied retrospectively. The Company adopted ASU 2016-18 effective January 1, 2018 and applied it retrospectively. As a result, restricted cash and restricted cash equivalents are included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the consolidated statements of cash flows.

Note 3. Investments

### Real Estate Investments

As of June 30, 2018, the Company's gross investment in real estate properties and loans totaled approximately \$4.9 billion, representing investments in 1,512 properties, including 54 properties securing mortgage loans. The gross

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investment is comprised of land, buildings, lease intangible assets and lease intangible liabilities, as adjusted for any impairment, and the carrying amount of loans receivable, real estate assets held under direct financing leases and real estate assets held for sale. The portfolio is geographically dispersed throughout 49 states with Texas, at 12.2%, as the only state with a real estate investment value greater than 10% of the real estate investment value of the Company's entire portfolio.

During the six months ended June 30, 2018, the Company had the following real estate and loan activity, net of accumulated depreciation and amortization:

|   | Number of Properties |        |    | Dollar Amount of Investments |              |          |             |
|---|----------------------|--------|----|------------------------------|--------------|----------|-------------|
|   | Owned                | Financ | ed | Total                        | Owned        | Financed | Total       |
|   |                      |        |    |                              | (In Thousand | ds)      |             |
| Gross balance, December 31, 2017          | 2,392                | 88     |    | 2,480                        | \$7,823,058  | \$79,967 | \$7,903,025 |
| Acquisitions/improvements (1)             | 5                    | 2      |    | 7                            | 39,277       | 37,888   | 77,165      |
| Dispositions of real estate (2)(3)(4)     | (40)                 | (6     | )  | (46)                         | (79,862)     | _        | (79,862)    |
| Principal payments and payoffs            | _                    | (28    | )  | (28)                         |              | (23,299) | (23,299 )   |
| Impairments                               | _                    |        |    | _                            | (15,918)     | _        | (15,918)    |
| Write-off of gross lease intangibles      | _                    |        |    |                              | (47,003)     | _        | (47,003)    |
| Loan premium amortization and other       | _                    |        |    | _                            | (867)        | (1,230)  | (2,097)     |
| Spin-off to SMTA                          | (899)                | (2     | )  | (901)                        | (2,855,052)  | (37,888) | (2,892,940) |
| Gross balance, June 30, 2018              | 1,458                | 54     |    | 1,512                        | 4,863,633    | 55,438   | 4,919,071   |
| Accumulated depreciation and amortization |                      |        |    |                              | (661,537)    | _        | (661,537)   |
| Other                                     |                      |        |    |                              | (1)          | _        | (1)         |
| Net balance, June 30, 2018                |                      |        |    |                              | \$4,202,095  | \$55,438 | \$4,257,533 |

<sup>(1)</sup> Includes investments of \$17.9 million in revenue producing capitalized expenditures, as well as \$3.4 million of non-revenue producing capitalized expenditures as of June 30, 2018.

Scheduled minimum future contractual rent to be received under the remaining non-cancelable term of the operating leases (including contractual fixed rent increases occurring on or after July 1, 2018) at June 30, 2018 (in thousands):

| -                 | June 30,  |
|-------------------|-----------|
|                   | 2018      |
| Remainder of 2018 | \$182,714 |
| 2019              | 362,458   |
| 2020              | 355,473   |
| 2021              | 334,983   |
| 2022              | 311,806   |
| Thereafter        | 2,222,648 |
|                   |           |

Total future minimum rentals \$3,770,082

Because lease renewal periods are exercisable at the option of the lessee, the preceding table presents future minimum lease payments due during the initial lease term only. In addition, the future minimum rentals do not include any

<sup>(2)</sup> The total accumulated depreciation and amortization associated with dispositions of real estate was \$14.3 million as of June 30, 2018.

<sup>(3)</sup> For the six months ended June 30, 2018, the total (loss) gain on disposal of assets for properties held in use and held for sale was \$(2.5) million and \$2.7 million, respectively.

<sup>(4)</sup> Includes six deed-in-lieu properties with a real estate investment of \$28.5 million that were transferred to the lender during the six months ended June 30, 2018.

contingent rent based on a percentage of the lessees' gross sales or lease escalations based on future changes in the CPI or other stipulated reference rate.

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#### Loans Receivable

The following table details loans receivable, net of premiums and allowance for loan losses (in thousands):

|  | June 30, | December 31, |  |
|--|----------|--------------|--|
|  | 2018     | 2017         |  |
| Mortgage loans - principal                     | \$46,830 | \$ 69,963    |  |
| Mortgage loans - premiums, net of amortization | 3,390    | 5,038        |  |
| Allowance for loan losses                      | _        | (389)        |  |
| Mortgages loans, net                           | 50,220   | 74,612       |  |
| Other notes receivable - principal             | 5,218    | 5,355        |  |
| Allowance for loan losses                      | _        | _            |  |
| Other notes receivable, net                    | 5,218    | 5,355        |  |
| Total loans receivable, net                    | \$55,438 | \$ 79,967    |  |

The mortgage loans are secured by single-tenant commercial properties and generally have fixed interest rates over the term of the loans. There are three other notes receivable included within loans receivable, of which two notes totaling \$3.5 million are secured by tenant assets and stock and the remaining note, with a balance of \$1.7 million, is unsecured.

On January 16, 2018, the Operating Partnership funded a \$35.0 million B-1 Term Loan as part of a syndicated loan and security agreement with Shopko as borrower and several banks as lenders. The B-1 Term Loan bears interest at a rate of 12.00% per annum and matures on June 19, 2020. Principal will be repaid in quarterly installments of \$0.6 million commencing on November 1, 2018, while interest will be paid monthly. The loan is secured by Shopko's assets in its \$784 million asset-backed lending facility and is subordinate to other loans made under the syndicated loan and security agreement. The Operating Partnership received a commitment fee equal to 3.00% of the B-1 Term Loan. The B-1 Term Loan was contributed to SMTA in conjunction with the Spin-Off.

### Lease Intangibles, Net

The following table details lease intangible assets and liabilities, net of accumulated amortization (in thousands):

| $\mathcal{E}$                  | $\mathcal{C}$ |            |    |
|--------------------------------|---------------|------------|----|
|                                | June 30,      | December 3 | 1, |
|                                | 2018          | 2017       |    |
| In-place leases                | \$368,450     | \$ 591,551 |    |
| Above-market leases            | 59,478        | 89,640     |    |
| Less: accumulated amortization | (140,321)     | (271,288   | )  |
| Intangible lease assets, net   | \$287,607     | \$ 409,903 |    |
|                                |               |            |    |
| Below-market leases            | \$169,149     | \$ 216,642 |    |
| Less: accumulated amortization | (43,244)      | (61,339    | )  |
|                                |               |            |    |

Intangible lease liabilities, net \$125,905 \$155,303

The amounts amortized as a net increase to rental revenue for capitalized above and below-market leases were \$1.4 million and \$1.6 million for the three months ended June 30, 2018 and 2017, respectively, and \$2.9 million and \$3.4 million for the six months ended June 30, 2018 and 2017, respectively. The value of in place leases amortized and included in depreciation and amortization expense was \$8.7 million and \$10.9 million for the three months ended June 30, 2018 and 2017, respectively, and \$18.7 million and \$22.1 million for the six months ended June 30, 2018 and 2017, respectively.

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#### Real Estate Assets Under Direct Financing Leases

The components of real estate investments held under direct financing leases were as follows (in thousands):

|   | June 30, | December 31, |
|---|----------|--------------|
|   | 2018     | 2017         |
| Minimum lease payments receivable                     | \$6,358  | \$ 7,325     |
| Estimated residual value of leased assets             | 24,552   | 24,552       |
| Unearned income                                       | (6,082)  | (7,012)      |
| Real estate assets under direct financing leases, net | \$24,828 | \$ 24,865    |

Real Estate Assets Held for Sale

The following table shows the activity in real estate assets held for sale for the six months ended June 30, 2018 (dollars in thousands):

|  | Number of |      | Carrying |
|--|-----------|------|----------|
|  | Proper    | ties | Value    |
| Balance, December 31, 2017                           | 15        |      | \$48,929 |
| Transfers from real estate investments held and used | 6         |      | 14,090   |
| Sales  | (6        | )    | (10,257) |
| Transfers to real estate investments held in use     | (7        | )    | (25,715) |
| Transfers to SMTA                                    | (5        | )    | (7,853)  |
| Impairments  |           |      | (369)    |
| Balance, June 30, 2018                               | 3         |      | \$18,825 |
| Impairments  |           |      |          |

The following table summarizes total impairment losses recognized on the accompanying consolidated statements of operations and comprehensive income (in thousands):

|   | Three Months |          | Six Month | ns       |
|---|--------------|----------|-----------|----------|
|   |              |          | Ended     |          |
|   | Lilucu .     | rune 50, | June 30,  |          |
|   | 2018         | 2017     | 2018      | 2017     |
| Real estate and intangible asset impairment       | \$662        | \$14,657 | \$15,624  | \$49,877 |
| Write-off of lease intangibles, net               | 687          | 1,339    | 311       | 495      |
| Recovery of loans receivable, previously impaired | _            | _        | (17)      | _        |
| Total impairment loss                             | \$1,349      | \$15,996 | \$15,918  | \$50,372 |

Impairments for the three months ended June 30, 2018 and 2017, were comprised of \$1.3 million and \$13.1 million on properties classified as held and used, respectively, and \$2.9 million on properties classified as held for sale for the three months ended June 30, 2017.

Impairments for the six months ended June 30, 2018 and 2017, were comprised of \$15.5 million and \$36.0 million on properties classified as held and used, respectively, and \$0.4 million and \$14.4 million on properties classified as held for sale, respectively.

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Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

#### Note 4. Debt

The debt of the Company and the Operating Partnership are the same, except for the presentation of the Convertible Notes which were issued by the Company. Subsequently, an intercompany note between the Company and the Operating Partnership was executed with terms identical to those of the Convertible Notes. Therefore, in the consolidated balance sheet of the Operating Partnership, the amounts related to the Convertible Notes are reflected as notes payable to Spirit Realty Capital, Inc., net. The Company's debt is summarized below:

|                                   | Avera<br>Effect<br>Intere<br>Rates | age<br>tive<br>est | Weig<br>Avera<br>States<br>Rates | age<br>d | Weighted Average Maturity (3) | June 30,<br>2018 | December 31, 2017 |
|-----------------------------------|------------------------------------|--------------------|----------------------------------|----------|-------------------------------|------------------|-------------------|
|                                   |                                    |                    |                                  |          | (in Years)                    | (In Thousand     | ds)               |
| Revolving Credit Facility         | 4.49                               | %                  | 3.32                             | %        | 0.8                           | \$346,500        | \$112,000         |
| Term Loan                         | _                                  | %                  | _                                | %        | 0.3                           | _                | _                 |
| Master Trust Notes                | 5.50                               | %                  | 5.27                             | %        | 5.5                           | 170,154          | 2,248,504         |
| CMBS                              | 5.73                               | %                  | 5.51                             | %        | 5.0                           | 276,124          | 332,647           |
| Related Party Notes Payable       | 0.99                               | %                  | 1.00                             | %        | 9.4                           | 29,368           | _                 |
| Convertible Notes                 | 5.32                               | %                  | 3.28                             | %        | 1.8                           | 747,500          | 747,500           |
| Senior Unsecured Notes            | 4.65                               | %                  | 4.45                             | %        | 8.2                           | 300,000          | 300,000           |
| Total debt                        | 5.30                               | %                  | 3.95                             | %        | 3.6                           | 1,869,646        | 3,740,651         |
| Debt discount, net                |                                    |                    |                                  |          |                               | (20,042)         | (61,399 )         |
| Deferred financing costs, net (4) |                                    |                    |                                  |          |                               | (17,472)         | (39,572)          |
| Total debt, net                   |                                    |                    |                                  |          |                               | \$1,832,132      | \$3,639,680       |

- (1) The effective interest rates include amortization of debt discount/premium, amortization of deferred financing costs, facility fees, and non-utilization fees, where applicable, calculated for the three months ended June 30, 2018 and based on the average principal balance outstanding during the period.
- (2) Represents the weighted average stated interest rate based on the outstanding principal balance as of June 30, 2018.
- (3) Represents the weighted average maturity based on the outstanding principal balance as of June 30, 2018.
- (4) The Company records deferred financing costs for its Revolving Credit Facility in deferred costs and other assets, net on its consolidated balance sheets.

#### Revolving Credit Facility

The Company has access to an unsecured credit facility, the Revolving Credit Facility, which matures on March 31, 2019 (extendable at the Operating Partnership's option to March 31, 2020, subject to satisfaction of certain requirements) and includes an accordion feature to increase the committed facility size up to \$1.0 billion, subject to satisfying certain requirements and obtaining additional lender commitments. The Operating Partnership may voluntarily prepay the Revolving Credit Facility, in whole or in part, at any time without premium or penalty, but subject to applicable LIBOR breakage fees, if any.

Borrowings bear interest at 1-Month LIBOR plus 0.875% to 1.55% per annum and require a facility fee in an amount equal to the aggregate revolving credit commitments (whether or not utilized) multiplied by a rate equal to 0.125% to 0.30% per annum. As of June 30, 2018, the Revolving Credit Facility bore interest at 1-Month LIBOR plus 1.25% and incurred a facility fee of 0.25% per annum.

In connection with placement and use of the Revolving Credit Facility, the Company has incurred costs of \$4.8 million. These deferred financing costs are being amortized to interest expense over the remaining initial term of the Revolving Credit Facility. The unamortized deferred financing costs relating to the Revolving Credit Facility were \$1.0 million and \$1.6 million as of June 30, 2018 and December 31, 2017, respectively, and recorded in deferred costs

and other assets, net on the accompanying consolidated balance sheets.

As of June 30, 2018, \$346.5 million was outstanding and \$453.5 million of borrowing capacity was available under the Revolving Credit Facility. The Operating Partnership's ability to borrow under the Revolving Credit Facility is subject to ongoing compliance with a number of customary financial covenants and other customary affirmative and negative

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

covenants. As of June 30, 2018, the Company and the Operating Partnership were in compliance with these financial covenants.

#### Term Loan

On November 3, 2015, the Company entered into a Term Loan Agreement with an initial maturity date of November 2, 2018, which may be extended at the Company's option pursuant to two one-year extension options, subject to the satisfaction of certain conditions and payment of an extension fee. In addition, an accordion feature allows the facility to be increased to \$600.0 million, subject to obtaining additional lender commitments. Borrowings may be repaid without premium or penalty, and may be re-borrowed within 30 days up to the then available loan commitment and subject to occurrence limitations within any twelve-month period.

As of June 30, 2018, the Term Loan had a zero outstanding balance and \$420.0 million of available borrowing capacity. The Term Loan Agreement provides that outstanding borrowings bear interest at 1-Month LIBOR plus 0.90% to 1.75% per annum, depending on the Company's credit ratings.

As a result of entering into the Term Loan, the Company incurred origination costs of \$2.4 million. These deferred financing costs are being amortized to interest expense over the remaining initial term of the Term Loan. As of June 30, 2018 and December 31, 2017, the unamortized deferred financing costs relating to the Term Loan were \$0.3 million and \$0.7 million, respectively, and were recorded net against the principal balance of mortgages and notes payable as of June 30, 2018 and December 31, 2017, on the accompanying consolidated balance sheets. Senior Unsecured Notes

On August 18, 2016, the Operating Partnership completed a private placement of \$300.0 million aggregate principal amount of senior notes, which are guaranteed by the Company. The Senior Unsecured Notes were issued at 99.378% of their principal face amount, resulting in net proceeds of \$296.2 million, after deducting transaction fees and expenses. The Senior Unsecured Notes accrue interest at a rate of 4.45% per annum, payable on March 15 and September 15 of each year, and mature on September 15, 2026. The Company filed a registration statement with the SEC to exchange the private Senior Unsecured Notes for registered Senior Unsecured Notes with substantially identical terms, which became effective on April 14, 2017. All \$300.0 million aggregate principal amount of private Senior Unsecured Notes were tendered in the exchange for registered Senior Unsecured Notes.

The Senior Unsecured Notes are redeemable in whole at any time or in part from time to time, at the Operating Partnership's option, at a redemption price equal to the sum of: an amount equal to 100% of the principal amount of the Senior Unsecured Notes to be redeemed plus accrued and unpaid interest and liquidated damages, if any, up to, but not including, the redemption date; and a make-whole premium calculated in accordance with the indenture. Notwithstanding the foregoing, if any of the Senior Unsecured Notes are redeemed on or after June 15, 2026 (three months prior to the maturity date of the Senior Unsecured Notes), the redemption price will not include a make-whole premium.

In connection with the offering, the Operating Partnership incurred \$3.4 million in deferred financing costs and an offering discount of \$1.9 million. These amounts are being amortized to interest expense over the life of the Senior Unsecured Notes. As of June 30, 2018 and December 31, 2017, the unamortized deferred financing costs relating to the Senior Unsecured Notes were \$2.9 million and \$3.0 million, respectively, and the unamortized discount was \$1.6 million and \$1.7 million, respectively, with both the deferred financing costs and offering discount recorded net against the Senior Unsecured Notes principal balance on the accompanying consolidated balance sheets. In connection with the issuance of the Senior Unsecured Notes, the Company and Operating Partnership are subject to ongoing compliance with a number of customary financial covenants and other customary affirmative and negative covenants. As of June 30, 2018, the Company and the Operating Partnership were in compliance with these financial covenants.

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Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

#### Master Trust Notes

Master Trust 2013 and Master Trust 2014 are asset-backed securitization platforms through which the Company has raised capital through the issuance of non-recourse net-lease mortgage notes collateralized by commercial real estate, net-leases and mortgage loans.

On January 23, 2018, the Company re-priced a private offering of the Master Trust 2014 Series 2017-1 notes with \$674.2 million aggregate principal amount. As a result, the interest rate on the Class B Notes was reduced from 6.35% to 5.49%, while the other terms of the Class B Notes will remain unchanged. The terms of the Class A Notes were unaffected by the repricing. In connection with the re-pricing, the Company received \$8.2 million in additional proceeds, that reduced the discount on the underlying debt.

On February 2, 2018, Spirit Realty, L.P., sold its holding of Master Trust 2014 Series 2014-2 notes with a principal balance of \$11.6 million to a third-party. This transaction resulted in an increase in the Company's mortgages and notes payable, net balance as shown in the balance sheet.

On May 21, 2018, the Company retired \$123.1 million of Master Trust 2013 Series 2013-1 Class A notes. There was no make-whole payment associated with the redemption of these notes. During the six months ended June 30, 2018 there were \$15.2 million in prepayments on Master Trust 2013 Series 2013-2 Class A notes with \$934 thousand in associated make-whole payments.

On May 31, 2018, in conjunction with the Spin-Off, the Company contributed Master Trust 2014, which is included in liabilities related to SMTA Spin-Off in our December 31, 2017 consolidated balance sheet.

The Master Trust Notes are summarized below:

|                               | Stated<br>Rates | Maturity   | June 30,<br>2018 | December 3 2017 | 1, |
|-------------------------------|-----------------|------------|------------------|-----------------|----|
|                               |                 | (in Years) | (in Thousa       | nds)            |    |
| Series 2014-1 Class A2        |                 |            | \$—              | \$ 252,437      |    |
| Series 2014-2                 |                 |            | _                | 222,683         |    |
| Series 2014-3                 |                 |            | _                | 311,336         |    |
| Series 2014-4 Class A1        |                 |            |                  | 150,000         |    |
| Series 2014-4 Class A2        |                 |            | _                | 358,664         |    |
| Series 2017-1 Class A         |                 |            | _                | 515,280         |    |
| Series 2017-1 Class B         |                 |            | _                | 125,400         |    |
| Total Master Trust 2014 notes |                 |            | _                | 1,935,800       |    |
| Series 2013-1 Class A         |                 |            | _                | 125,000         |    |
| Series 2013-2 Class A         | 5.3 %           | 5.5        | 170,154          | 187,704         |    |
| Total Master Trust 2013 notes | 5.3 %           | 5.5        | 170,154          | 312,704         |    |
| Debt discount, net            |                 |            | _                | (36,188         | )  |
| Deferred financing costs, net |                 |            | (4,588)          | (24,010         | )  |
| Total Master Trust Notes, net |                 |            | \$165,566        | \$2,188,306     |    |

<sup>(1)</sup> Represents the individual series stated interest rate as of June 30, 2018 and the weighted average stated rate of the total Master Trust Notes, based on the collective series outstanding principal balances as of June 30, 2018. As of June 30, 2018, the Master Trust 2013 notes were secured by 269 owned and financed properties issued by a single indirect wholly-owned subsidiary of the Company which is a bankruptcy-remote, special purpose entity. CMBS

As of June 30, 2018, indirect wholly-owned special purpose entity subsidiaries of the Company were borrowers under six fixed-rate non-recourse loans, excluding one loan in default, which have been securitized into CMBS and are

secured by the borrowers' respective leased properties and related assets. The stated interest rates of the loans as

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

of June 30, 2018, excluding the defaulted loan, ranged from 4.67% to 6.00% with a weighted average stated interest rate of 5.35%. As of June 30, 2018, these fixed-rate loans were secured by 100 properties. As of June 30, 2018 and December 31, 2017, the unamortized deferred financing costs associated with these fixed-rate loans were \$3.5 million and \$3.9 million, respectively, and the unamortized net offering discount was \$0.1 million as-of both periods. Both the deferred financing costs and offering discount were recorded net against the principal balance of the mortgages and notes payable on the accompanying consolidated balance sheets and are being amortized to interest expense over the term of the respective loans.

On January 22, 2018, the Company entered into a new non-recourse loan agreement with Société Générale and Barclays Bank PLC as lenders. The loan is collateralized by a single distribution center property located in Katy, Texas. The loan has a term of ten years to maturity with an interest rate based on the 10-year mid-market swap rate (or Treasury rate, whichever is greater) plus a spread of 245 basis points. As a result of the issuance, the Company received approximately \$84 million in proceeds. The loan along with the single distribution center property were contributed to SMTA as part of the Spin-Off.

As of June 30, 2018, a certain borrower remained in default under the loan agreement relating to one CMBS fixed-rate loan, where one property securing the respective loan was no longer generating sufficient revenue to pay the scheduled debt service. The default interest rate on this loan was 9.85%. The defaulted borrower is a bankruptcy remote special purpose entity and the sole owner of the collateral securing the loan obligation. As of June 30, 2018, the aggregate principal balance under the defaulted loan was \$9.6 million, which includes \$2.9 million of interest capitalized to the principal balance.

Related Party Mortgage Loans Payable

Wholly-owned subsidiaries of Spirit are the borrower on four mortgage loans payable held by SMTA and secured by six single-tenant commercial properties. In total, these mortgage notes had outstanding principal of \$29.4 million at June 30, 2018, which is included in mortgages and notes payable, net on the consolidated balance sheets. As of June 30, 2018, these mortgage notes have a weighted average stated interest rate of 1.0%, a weighted average term of 9.4 years and are eligible for early repayment without penalty.

## Convertible Notes

In May 2014, the Company issued \$402.5 million aggregate principal amount of 2.875% convertible notes due in 2019 and \$345.0 million aggregate principal amount of 3.75% convertible notes due in 2021. Interest on the Convertible Notes is payable semiannually in arrears on May 15 and November 15 of each year. The 2019 Notes will mature on May 15, 2019 and the 2021 Notes will mature on May 15, 2021. Proceeds from the issuance were contributed to the Operating Partnership and are recorded as a note payable to Spirit Realty Capital, Inc., on the consolidated balance sheets of the Operating Partnership.

The Convertible Notes are convertible only during certain periods and, subject to certain circumstances, into cash, shares of the Company's common stock, or a combination thereof. The initial conversion rate applicable to each series is 76.3636 per \$1,000 principal note (equivalent to an initial conversion price of \$13.10 per share of common stock, representing a 22.5% premium above the public offering price of the common stock offered concurrently at the time the Convertible Notes were issued). The conversion rate is subject to adjustment for certain anti-dilution events, including special distributions and regular quarterly cash dividends exceeding \$0.16625 per share. As of June 30, 2018, the conversion rate was 87.013 per \$1,000 principal note, which reflects the adjustment from the SMTA dividend distribution related to the Spin-Off, in addition to the other regular dividends declared during the life of the Convertible Notes. Earlier conversion may be triggered if shares of the Company's common stock trade higher than the established thresholds, if the Convertible Notes trade below established thresholds, or certain corporate events occur.

In connection with the issuance of the Convertible Notes, the Company recorded a discount of \$56.7 million, which represents the estimated value of the embedded conversion feature for each of the Convertible Notes. The discount is

being amortized to interest expense using the effective interest method over the term of each of the 2019 Notes and 2021 Notes. As of June 30, 2018 and December 31, 2017, the unamortized discount was \$18.6 million and \$23.7 million, respectively. The discount is shown net against the aggregate outstanding principal balance of the Convertible

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

Notes on the accompanying consolidated balance sheets. The equity component of the conversion feature is recorded in capital in excess of par value in the accompanying consolidated balance sheets, net of financing transaction costs. In connection with the offering, the Company also incurred \$19.6 million in deferred financing costs. This amount has been allocated on a pro-rata basis to each of the Convertible Notes and is being amortized to interest expense over the term of each note. As of June 30, 2018 and December 31, 2017, the unamortized deferred financing costs relating to the Convertible Notes were \$6.2 million and \$8.0 million, respectively, and recorded net against the Convertible Notes principal balance on the accompanying consolidated balance sheets.

# Debt Extinguishment

During the six months ended June 30, 2018, the Company extinguished a total of \$179.3 million aggregate principal amount of indebtedness, including the retirement of \$123.1 million of Master Trust 2013 Series 2013-1 Class A notes and \$56.2 million of CMBS debt. The extinguishments had a weighted average contractual interest rate of 5.69%. As a result of these transactions, the Company recognized a net gain on debt extinguishment of approximately \$26.7 million.

During the six months ended June 30, 2017, the Company extinguished a total of \$51.2 million aggregate principal amount of mortgage indebtedness with a weighted average contractual interest rate of 5.69%. As a result of these transactions, the Company recognized a de minimis net loss.

#### **Debt Maturities**

As of June 30, 2018, scheduled debt maturities of the Company's Revolving Credit Facility, Term Loan, Senior Unsecured Notes, Master Trust 2013, CMBS and Convertible Notes, including balloon payments, are as follows (in thousands):

| ,                     | Scheduled<br>Principal | Balloon<br>Payment | Total       |
|-----------------------|------------------------|--------------------|-------------|
| Remainder of 2018 (1) | \$ 5,635               | \$9,624            | \$15,259    |
| 2019 (2)              | 11,672                 | 749,000            | 760,672     |
| 2020                  | 12,164                 |                    | 12,164      |
| 2021                  | 12,737                 | 345,000            | 357,737     |
| 2022                  | 13,315                 | 42,400             | 55,715      |
| Thereafter            | 28,410                 | 639,689            | 668,099     |
| Total                 | \$83,933               | \$1,785,713        | \$1,869,646 |

<sup>&</sup>lt;sup>(1)</sup> The balloon payment balance in 2018 of \$9.6 million includes \$2.9 million of capitalized interest for the acceleration of principal payable following an event of default under one non-recourse CMBS loan with a stated maturity in 2018.

<sup>(2) 2019</sup> includes the Revolving Credit Facility, which is extendible for one year at the borrower's option.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued) June  $30,\,2018$ 

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### Interest Expense

The following table is a summary of the components of interest expense related to the Company's borrowings (in thousands):

|   | Three Months |          | S1x Months |          |
|---|--------------|----------|------------|----------|
|   | Ended        |          | Ended      |          |
|   | June 30,     |          | June 30,   |          |
|   | 2018         | 2017     | 2018       | 2017     |
| Interest expense – Revolving Credit Facility <sup>(1)</sup> | \$2,849      | \$1,325  | \$4,201    | \$2,557  |
| Interest expense – Term Loan                                | _            | 2,511    | _          | 4,757    |
| Interest expense – Senior Unsecured Notes                   | 3,337        | 3,338    | 6,675      | 6,675    |
| Interest expense – mortgages and notes payable              | 23,480       | 27,860   | 56,187     | 56,078   |
| Interest expense – Convertible Notes <sup>(2)</sup>         | 6,128        | 6,127    | 12,255     | 12,255   |
| Non-cash interest expense:                                  |              |          |            |          |
| Amortization of deferred financing costs                    | 2,573        | 2,423    | 5,552      | 4,823    |
| Amortization of debt discount, net                          | 3,689        | 3,242    | 8,252      | 6,304    |
| Total interest expense                                      | \$42,056     | \$46,826 | \$93,122   | \$93,449 |
|   |              |          |            |          |

- (1) Includes facility fees of approximately \$0.6 million and \$0.5 million for the three month periods ended June 30, 2018 and 2017, respectively, and \$1.1 million for each of the six months ended June 30, 2018 and 2017.
- (2) Included in interest expense on the Operating Partnership's consolidated statements of operations and comprehensive income are amounts paid to the Company by the Operating Partnership related to the notes payable to Spirit Realty Capital, Inc.

Note 5. Stockholders' Equity and Partners' Capital

# Common Stock

During the six months ended June 30, 2018, portions of awards of restricted common stock and performance share awards granted to certain of the Company's officers and other employees vested. The vesting of these awards, granted pursuant to the Amended Incentive Award Plan, resulted in federal and state income tax liabilities for the recipients. As permitted by the terms of the Amended Incentive Award Plan and the award grants, certain executive officers and employees elected to surrender 0.2 million shares of common stock valued at \$1.7 million, solely to pay the associated statutory tax withholdings during the six months ended June 30, 2018.

## Preferred Stock

As of June 30, 2018, the Company had 6.9 million shares of 6.00% Series A Preferred Stock outstanding. The Series A Preferred Stock pays cumulative cash dividends at the rate of 6.00% per annum on the liquidation preference of \$25.00 per share (equivalent to \$0.375 per share on a quarterly basis and \$1.50 per share on an annual basis). During the six months ended June 30, 2018, the Company paid \$5.2 million in Series A Preferred Stock dividends.

# **ATM Program**

In November 2016, the Company's Board of Directors approved a new ATM Program and the Company terminated its existing program. As of June 30, 2018, no shares of the Company's common stock had been sold under the new ATM Program and \$500.0 million in gross proceeds capacity remained available.

### Stock Repurchase Programs

In May 2018, the Company's Board of Directors approved a new stock repurchase program, which authorizes the Company to repurchase up to \$250.0 million of its common stock. These purchases can be made in the open market or through private transactions from time to time over the 18-month time period following authorization, depending on prevailing market conditions and applicable legal and regulatory requirements. Purchase activity will be dependent on various factors, including the Company's capital position, operating results, funds generated by asset sales, dividends that may be required by those sales, and investment options that may be available, including acquiring new properties

or retiring debt. The stock repurchase program does not obligate the Company to repurchase any specific number of shares and may be suspended at any time at the Company's discretion. As of June 30, 2018, no shares of the Company's

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)

June 30, 2018 (Unaudited)

common stock had been repurchased under the new program and the full \$250.0 million in gross repurchase capacity remained available.

In August 2017, the Company's Board of Directors approved a stock repurchase program, which authorized the Company to repurchase up to \$250.0 million of its common stock during the 18-month time period following authorization. During the six months ended June 30, 2018, prior to the SMTA Spin-Off, 21.2 million shares of the Company's common stock were repurchased in open market transactions under this stock repurchase program at a weighted average price of \$7.90 per share, and no additional capacity remains under this stock repurchase program. Fees associated with the repurchase of \$0.5 million are included in accumulated deficit.

Dividends Declared

For the six months ended June 30, 2018, the Company's Board of Directors declared the following preferred and common stock dividends:

| Declaration Date | Dividend<br>Per<br>Share | Record Date    | Total<br>Amount<br>(in<br>thousands) | Payment Date   |
|------------------|--------------------------|----------------|--------------------------------------|----------------|
| Preferred Stock  |                          |                |                                      |                |
| March 5, 2018    | \$ 0.375                 | March 15, 2018 | \$ 2,588                             | March 30, 2018 |
| May 29, 2018     | \$ 0.375                 | June 15, 2018  | \$ 2,588                             | June 29, 2018  |
| Common Stock     |                          |                |                                      |                |
| March 5, 2018    | \$ 0.18                  | March 30, 2018 | \$ 78,581                            | April 13, 2018 |
| May 29, 2018     | \$ 0.18                  | June 29, 2018  | \$ 77,143                            | July 13, 2018  |

The Common Stock dividend declared on May 29, 2018 was paid on July 13, 2018 and is included in accounts payable, accrued expenses and other liabilities as of June 30, 2018.

Note 6. Commitments and Contingencies

The Company is periodically subject to claims or litigation in the ordinary course of business, including claims generated from business conducted by tenants on real estate owned by the Company. In these instances, the Company is typically indemnified by the tenant against any losses that might be suffered, and the Company and/or the tenant are typically insured against such claims.

In 2015, Haggen Holdings, LLC and a number of its affiliates, including Haggen Operations Holdings, LLC ("Haggen"), filed petitions for bankruptcy. At the time of the filing, Haggen leased 20 properties from a subsidiary of the Company under a master lease. The Company and Haggen restructured the master lease in an initial settlement agreement with approved claims of \$21.0 million. In 2016, the Company entered into a second settlement agreement with both Haggen and Albertsons, LLC for \$3.4 million and \$3.0 million, respectively. To date, the Company has collected \$5.5 million of the total claims and there is no guaranty that the remaining claims of \$21.9 million will be paid or otherwise satisfied in full.

As of June 30, 2018, there were no outstanding claims against the Company that are expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

As of June 30, 2018, the Company had commitments totaling \$57.6 million, of which \$21.8 million relates to future acquisitions, with the majority of the remainder to fund revenue generating improvements on properties the Company currently owns. Commitments related to acquisitions contain standard cancellation clauses contingent on the results of due diligence. Of the total commitments of \$57.6 million, \$56.0 million is expected to be funded during fiscal year 2018. In addition, the Company is contingently liable for \$5.7 million of debt owed by one of its former tenants and is indemnified by that former tenant for any payments the Company may be required to make on such debt.

The Company estimates future costs for known environmental remediation requirements when it is probable that the Company has incurred a liability and the related costs can be reasonably estimated. The Company considers various factors when estimating its environmental liabilities, and adjustments are made when additional information becomes available that affects the estimated costs to study or remediate any environmental issues. When only a wide range of

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)

June 30, 2018

(Unaudited)

estimated amounts can be reasonably established and no other amount within the range is better than another, the low end of the range is recorded in the consolidated financial statements. As of June 30, 2018, no accruals have been made.

#### Note 7. Fair Value Measurements

Nonrecurring Fair Value Measurements

Fair value measurement of an asset on a nonrecurring basis occurs when events or changes in circumstances related to an asset indicate that the carrying amount of the asset is no longer recoverable. The following table sets forth the Company's assets that were accounted for at fair value on a nonrecurring basis as of June 30, 2018 and December 31, 2017 (in thousands):

|                                 |             | Fair Value Hierarchy Level |                   |  |  |
|---------------------------------|-------------|----------------------------|-------------------|--|--|
| Description                     | Fair Value  | Leve L evel                | 2 Level 3         |  |  |
| June 30, 2018                   |             |                            |                   |  |  |
| Long-lived assets held and used | \$ 4,818    |                            | <b></b> \$ 4,818  |  |  |
| Long-lived assets held for sale | \$ <i>—</i> | \$ —\$                     | <b>_</b> \$       |  |  |
| December 31, 2017               |             |                            |                   |  |  |
| Long-lived assets held and used | \$ 28,312   | \$ -\$                     | <b></b> \$ 28,312 |  |  |
| Long-lived assets held for sale | \$ 42,142   | \$ —\$                     | -\$ 42,142        |  |  |

Real estate and the related intangible assets are evaluated for impairment based on certain indicators including, but not limited to: the asset being held for sale, vacant, non-operating or the lease on the asset expiring in 60 days or less. The fair values of impaired real estate and intangible assets were determined by using the following information, depending on availability, in order of preference: signed purchase and sale agreements or letters of intent; recently quoted bid or ask prices, or market prices for comparable properties; estimates of cash flow, which consider, among other things, contractual and forecasted rental revenues, leasing assumptions, and expenses based upon market conditions; and expectations for the use of the real estate. Based on these inputs, the Company determined that its valuation of the impaired real estate and intangible assets falls within Level 3 of the fair value hierarchy.

During the six months ended June 30, 2018 and for the year ended December 31, 2017, we determined that two and 18 long-lived assets held and used, respectively, were impaired.

For 17 of the held and used properties impaired during the year ended December 31, 2017, the Company estimated property fair value using price per square foot of comparable properties. The following table provides information about the price per square foot of comparable properties used as inputs (price per square foot in dollars):

|             | June 30, 20     | 18                     | December 31, 201   | 17                  |         |
|-------------|-----------------|------------------------|--------------------|---------------------|---------|
| Description | Range<br>Averag | ed Square<br>e Footage | Range              | Weighted<br>Average |         |
| Long-lived  | assets held a   | nd used by             |                    |                     |         |
| asset type  |                 |                        |                    |                     |         |
| Retail      | \$ -\$          |                        | \$13.66 - \$305.05 | \$ 55.68            | 364,940 |
| Industrial  | \$ -\$          |                        | \$3.30 - \$8.56    | \$ 5.35             | 370,824 |
| Office      | \$ -\$          |                        | \$24.82 - \$244.86 | \$ 40.14            | 161,346 |
|             |                 |                        |                    |                     |         |

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

For the two held and used properties impaired during the six months ended June 30, 2018 and one held and used property impaired during the year ended December 31, 2017, the Company estimated property fair value using price per square foot based on a listing price or a broker opinion of value. The following table provides information about the price per square foot based on a listing price and broker opinion of value used as inputs (price per square foot in dollars):

June 30, 2018 December 31, 2017 Weighted Square Weighted Square Description Range Range Average Footage Average Footage Long-lived assets held and used by asset type Retail \$232.81 \$232.81 16,000 \$88.89 \$88.89 22,500 \$ — Office \$225.04 \$225.04 5,999 \$---

For the eight long-lived assets held for sale impaired during the year ended December 31, 2017, the Company estimated fair value of held for sale properties using price per square foot from the signed purchase and sale agreements as follows (price per square foot in dollars):

June 30, 2018 December 31, 2017 Description Range Average Footage Weighted Square Range Average Footage Long-lived assets held for sale by asset type Retail \$ -\$ \$55.30 - \$346.23 \$230.52 150,376 \$ -\$ 223,747 Industrial \$24.02 - \$54.21 \$ 37.09

Estimated Fair Value of Financial Instruments

Financial assets and liabilities for which the carrying values approximate their fair values include cash and cash equivalents, restricted cash and escrow deposits, and accounts receivable and payable. Generally, these assets and liabilities are short-term in duration and are recorded at cost, which approximates fair value, on the accompanying consolidated balance sheets.

In addition to the disclosures for assets and liabilities required to be measured at fair value at the balance sheet date, companies are required to disclose the estimated fair values of all financial instruments, even if they are not carried at their fair values. The fair values of financial instruments are estimates based upon market conditions and perceived risks at June 30, 2018 and December 31, 2017. These estimates require management's judgment and may not be indicative of the future fair values of the assets and liabilities.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

The estimated fair values of the following financial instruments have been derived based on market quotes for comparable instruments or discounted cash flow analyses using estimates of the amount and timing of future cash flows, market rates and credit spreads. These measurements are classified as Level 2 of the fair value hierarchy. The following table discloses fair value information for these financial instruments (in thousands):

|                                      | June 30, 2018 |            | Decembe  | er 31, 2017 |
|--------------------------------------|---------------|------------|----------|-------------|
|                                      | Carrying      | Estimated  | Carrying | Estimated   |
|                                      | Value         | Fair Value | Value    | Fair Value  |
| Loans receivable, net                | \$55,438      | \$ 58,408  | \$79,967 | \$ 82,886   |
| Revolving Credit Facility            | 346,500       | 346,470    | 112,000  | 111,997     |
| Term Loan, net                       | _             | _          | _        |             |
| Senior Unsecured Notes, net (1)      | 295,542       | 289,236    | 295,321  | 299,049     |
| Mortgages and notes payable, net (1) | 467,334       | 495,046    | 2,516,47 | 82,657,599  |
| Convertible Notes, net (1)           | 722,756       | 750,624    | 715,881  | 761,440     |
| Investment in Master Trust 2014      | 33,581        | 33,581     | _        | _           |

<sup>(1)</sup> The carrying value of the debt instruments are net of unamortized deferred financing costs and certain debt discounts/premiums.

# Note 8. Discontinued Operations

On May 31, 2018, the Company completed the Spin-Off of SMTA by means of a pro rata distribution of one share of SMTA common stock for every ten shares of Spirit common stock held by each of Spirit's stockholders of record as of May 18, 2018. The Company determined that the Spin-Off represented a strategic shift that has a major effect on the Company's results and, therefore, SMTA's operations qualify as discontinued operations. Accordingly, beginning in the second quarter of 2018, the historical financial results of SMTA are reflected in our consolidated financial statements as discontinued operations for all periods presented.

The assets and liabilities related to discontinued operations are separately classified on the consolidated balance sheets as of December 31, 2017, and the operations have been classified as (loss) income from discontinued operations on the consolidated statements of operations and comprehensive income for the three and six months ended June 30, 2018 and 2017. The consolidated statements of cash flows and all other notes herein include the results of both continuing operations and discontinued operations.

Goodwill was allocated to SMTA based on the fair value of SMTA relative to the total fair value of the Company, resulting in a reduction in goodwill of the Company of \$28.7 million as a result of the Spin-Off. This reduction in the Company's goodwill is reflected in the SMTA dividend distribution in the accompanying consolidated statement of stockholders' equity and consolidated statement of partners' capital.

# SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)

June 30, 2018

(Unaudited)

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The table below summarizes the Company's assets and liabilities related to discontinued operations reported in its consolidated balance sheets.

| consolidated darance sheets.                             |                   |
|--|-------------------|
|  | December 31, 2017 |
| (in thousands)   |                   |
| Assets   |                   |
| Investments:   |                   |
| Real estate investments:                                 |                   |
| Land and improvements                                    | \$990,575         |
| Buildings and improvements                               | 1,702,926         |
| Total real estate investments                            | 2,693,501         |
| Less: accumulated depreciation                           | (572,075)         |
|  | 2,121,426         |
| Loans receivable, net                                    | 1,501             |
| Intangible lease assets, net                             | 103,651           |
| Real estate assets held for sale, net                    | 28,460            |
| Net investments  | 2,255,038         |
| Cash and cash equivalents                                | 6                 |
| Deferred costs and other assets, net                     | 109,096           |
| Goodwill   | 28,740            |
| Total assets of discontinued operations                  | \$2,392,880       |
| Liabilities  |                   |
| Mortgages and notes payable, net                         | \$1,926,834       |
| Intangible lease liabilities, net                        | 24,729            |
| Accounts payable, accrued expenses and other liabilities | 17,277            |
| Total liabilities of discontinued operations             | \$1,968,840       |
|  |                   |

# SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)

June 30, 2018

(Unaudited)

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The table below provides information about income and expenses related to the Company's discontinued operations reported in its consolidated statements of operations and comprehensive income.

|  | Three Mo<br>Ended<br>June 30, | onths                | Six Month<br>June 30, | is Ended  |
|--|-------------------------------|----------------------|-----------------------|-----------|
| (in thousands)   | 2018                          | 2017                 | 2018                  | 2017      |
| Revenues:  |                               |                      |                       |           |
| Rentals  | \$39,843                      | \$57,569             | \$99,816              | \$115,408 |
| Interest income on loans receivable  | 663                           | 120                  | 1,495                 | 239       |
| Tenant reimbursement income  | 306                           | 308                  | 856                   | 793       |
| Other income   | 392                           | 1,968                | 776                   | 2,450     |
| Total revenues   | 41,204                        | 59,965               | 102,943               | 118,890   |
| Expenses:  |                               |                      |                       |           |
| General and administrative   | 112                           | 994                  | 707                   | 2,236     |
| Transaction costs  | 16,033                        | 485                  | 19,965                | 485       |
| Property costs (including reimbursable)  | 1,405                         | 1,852                | 3,268                 | 4,670     |
| Real estate acquisition costs  | 338                           | 10                   | 339                   | (97)      |
| Interest   | 18,508                        | 18,775               | 46,521                | 37,592    |
| Depreciation and amortization  | 14,038                        | 20,779               | 35,461                | 41,898    |
| Impairments (recoveries)   | (129)                         | 5,922                | 10,943                | 12,415    |
| Total expenses   | 50,305                        | 48,817               | 117,204               | 99,199    |
| (Loss) income from discontinued operations before other income (loss) and income tax expense Other income: | (9,101)                       | 11,148               | (14,261)              | 19,691    |
| (Loss) gain on debt extinguishment   | (108)                         | 1                    | (363)                 | 1         |
| Gain (loss) on disposition of assets   | 1,582                         | 8,389                | ,                     | 19,593    |
| Total other income (loss)  | 1,474                         | 8,390                | ` ,                   | 19,594    |
| (Loss) income from discontinued operations before income tax expense                                       | -                             | 19,538               | ,                     | 39,285    |
| Income tax expense   | ,                             |                      |                       | (153)     |
| (Loss) income from discontinued operations   | ` /                           | \$19,433             | \$(15,013)            | ` /       |
| (Loss) meome nom discontinued operations   | φ(7,055)                      | φ17, <del>4</del> 33 | φ(13,013)             | φ37,134   |

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018

(Unaudited)

The table below provides information about operating and investing cash flows related to the Company's discontinued operations reported in its consolidated statements of cash flows.

Six Months Ended

June 30.

2018 2017

(in thousands)

Net cash provided by operating activities \$36,589 \$79,950 Net cash (used in) provided by investing activities (31,452) 74,130

**Continuing Involvement** 

Subsequent to the Spin-Off, the Company will have continuing involvement with SMTA through the terms of the Asset Management Agreement and Property Management and Servicing Agreement. For detail on the continuing involvement, see Note 11 Related Party Transactions and Arrangements. Subsequent to the Spin-Off, the Company has had cash inflows from SMTA of \$9.6 million and cash outflows to SMTA of \$7.1 million.

Note 9. Incentive Award Plan

Restricted Shares of Common Stock

During the six months ended June 30, 2018, the Company granted 1.0 million restricted shares under the Amended Incentive Award Plan to certain executive officers and employees. The Company recorded \$7.9 million in deferred compensation associated with these grants, which will be recognized in expense over the service period of the awards. As of June 30, 2018, there were approximately 1.9 million unvested restricted shares outstanding.

In connection with the Spin-Off on May 31, 2018, holders of unvested restricted shares of Spirit common stock received unrestricted shares of SMTA common stock on a pro rata basis of one share of SMTA common stock for every ten shares of Spirit common stock. The distribution of unrestricted SMTA shares is considered an award modification that did not result in incremental fair value and, therefore, incremental compensation expense was not recognized. However, since the vesting period of the unrestricted SMTA shares was accelerated, \$1.4 million of unrecognized stock-based compensation expense was accelerated and is reflected within general and administrative expenses on the accompanying consolidated statements of operations and comprehensive income.

Performance Share Awards

During the six months ended June 30, 2018, the Board of Directors, or committee thereof, approved target grants of 504,497 performance shares to executive officers of the Company. The performance period of these grants runs primarily through December 31, 2020. Potential shares of the Company's common stock that each participant is eligible to receive is based on the initial target number of shares granted, multiplied by a percentage range between 0% and 250%. Grant date fair value was calculated using the Monte Carlo simulation model, which incorporated stock price correlation, projected dividend yields and other variables over the time horizons matching the performance periods. Stock-based compensation expense associated with unvested performance share awards is recognized on a straight-line basis over the minimum required service period, which is generally three years.

In connection with the Spin-Off and in accordance with the rights granted per the Amended Incentive Award Plan, the Board of Directors made an equitable adjustment for all performance share awards outstanding, resulting in 134,000 incremental target shares. Because the fair value of the outstanding performance awards the day prior to and the day after the Spin-off did not materially change, there was no change to unrecognized compensation expense and incremental compensation expense did not result.

Approximately \$1.2 million and \$0.8 million in dividend rights have been accrued for non-vested performance share awards outstanding as of June 30, 2018 and December 31, 2017, respectively. For outstanding non-vested awards at June 30, 2018, 2.5 million shares would have been released based on the Company's TSR relative to the specified peer groups through that date.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

### **Stock-based Compensation Expense**

For the three months ended June 30, 2018 and 2017, the Company recognized \$4.7 million and \$9.2 million, respectively, in stock-based compensation expense, and for the six months ended June 30, 2018 and 2017, the Company recognized \$9.1 million and \$11.4 million, respectively, in stock-based compensation expense which is included in general and administrative expenses in the accompanying consolidated statements of operations and comprehensive income.

As of June 30, 2018, the remaining unamortized stock-based compensation expense totaled \$21.6 million, with \$11.8 million related to restricted stock awards and \$9.8 million related to performance share awards. Amortization is recognized as the greater of the amount amortized on a straight-line basis over the service period of each applicable award or the amount vested over the vesting periods.

Note 10. Income Per Share and Partnership Unit

Income per share and unit has been computed using the two-class method, which is computed by dividing the sum of distributed earnings to common stockholders and undistributed earnings allocated to common stockholders by the weighted average number of shares of common stock outstanding for the period. In applying the two-class method, undistributed earnings are allocated to both shares of common stock and participating securities based on the weighted average shares outstanding during the period. Classification of the Company's unvested restricted stock, which contain rights to receive non-forfeitable dividends, are deemed participating securities under the two-class method. Under the two-class method, earnings attributable to unvested restricted shares are deducted from income from continuing operations in the computation of net income attributable to common stockholders and partners.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

The table below is a reconciliation of the numerator and denominator used in the computation of basic and diluted net income per share and unit computed using the two-class method (dollars in thousands):

|  | Three Months Ended<br>June 30,<br>2018 2017 | Six Months Ended<br>June 30,<br>2018 2017 |
|--|---|---|
| Basic and diluted income:  |   |   |
| Income (loss) from continuing operations   | \$24,817 \$3,773                            | \$62,895 \$ (3,097 )                      |
| Less: income attributable to unvested restricted stock                                       | (345 ) (183 )                               | (728 ) (417 )                             |
| Less: dividends paid to preferred stockholders   | (2,588 ) —                                  | (5,176 ) —                                |
| Income (loss) used in basic and diluted income (loss) per share from continuing operations   | 21,884 3,590                                | 56,991 (3,514 )                           |
| (Loss) income used in basic and diluted (loss) income per share from discontinued operations | (7,653 ) 19,433                             | (15,013 ) 39,132                          |
| Net income attributable to common stockholders used in basic and diluted income per share    | \$14,231 \$23,023                           | \$41,978 \$35,618                         |
| Basic weighted average shares of common stock outstanding:                                   |   |   |
| Weighted average shares of common stock outstanding  |   | 2 438,266,82281,992,408                   |
| Less: Unvested weighted average shares of restricted stock                                   | (2,006,54/(1,149,654)                       | (1,808,234(1,147,357)                     |
| Weighted average shares of common stock outstanding used in basic income per share           | 428,134,24079,102,268                       | 3 436,458,58880,845,051                   |
| Net income per share attributable to common stockholders - basic:                            |   |   |
| Continuing operations  | \$0.05 \$ 0.01                              | \$0.13 \$ (0.01 )                         |
| Discontinued operations  | (0.02) $0.04$                               | (0.03) $(0.08)$                           |
| Net income per share attributable to common stockholders - basic                             | \$0.03 \$ 0.05                              | \$0.10 \$ 0.07                            |
| Dilutive weighted average shares of common stock outstanding: (1)                            |   |   |
| Unvested performance shares  | 884,694 —                                   | 557,563 —                                 |
| Weighted average shares of common stock outstanding used in diluted income per share         | 429,018,93479,102,268                       | 3 437,016,15480,845,051                   |
| Net income per share attributable to common stockholders - diluted                           |   |   |
| Continuing operations  | \$0.05 \$ 0.01                              | \$0.13 \$ (0.01 )                         |
| Discontinued operations  | (0.02) 0.04                                 | (0.03) 0.08                               |
| Net income per share attributable to common stockholders - diluted                           | \$0.03 \$ 0.05                              | \$0.10 \$ 0.07                            |
| Potentially dilutive shares of common stock  |   |   |
| Unvested shares of restricted stock  | 424,536 —                                   | 338,981 48,491                            |
| Total  | 424,536 —                                   | 338,981 48,491                            |

<sup>(1)</sup> Assumes the most dilutive issuance of potentially issuable shares between the two-class and treasury stock method unless the result would be anti-dilutive.

The Company intends to satisfy its exchange obligation for the principal amount of the Convertible Notes to the note holders entirely in cash; therefore, the "if-converted" method does not apply and the treasury stock method is being used. For the three and six months ended June 30, 2018, the Company's average stock price was below the conversion price, resulting in zero potentially dilutive shares related to the conversion spread for both periods.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

# Note 11. Related Party Transactions and Arrangements

# Related Party Agreements

In conjunction with the Spin-Off, the Company and SMTA entered into certain agreements, including the Separation and Distribution Agreement, Tax Matters Agreement, Registration Rights Agreement and Insurance Sharing Agreement, which provide a framework for the relationship between the Company and SMTA after the Spin-Off, by which Spirit may incur certain expenses on behalf of SMTA which must be reimbursed in a timely manner. As part of the Separation and Distribution Agreement, Spirit contributed \$3.0 million of cash to SMTA at time of the Spin-Off. Additionally, in relation to rental payments received by SMTA subsequent to the Spin-Off that relate to rents prior to the Spin-Off, SMTA will reimburse \$2.0 million to Spirit within 60 days of the Spin-Off. As of June 30, 2018, the Company had an accrued receivable balance of \$3.2 million and an accrued payable balance of \$1.5 million in connection with these matters.

#### Related Party Asset Management Agreement

In conjunction with the Spin-off, the Company entered into the Asset Management Agreement pursuant to which Spirit Realty, L.P. will provide various services subject to the supervision of SMTA's Board of Trustees, including, but not limited to: (i) performing all of SMTA's day-to-day functions, (ii) sourcing, analyzing and executing on investments and dispositions, (iii) determining investment criteria, (iv) performing investment and liability management duties, including financing and hedging, and (v) performing financial and accounting management. For its services, the Company is entitled to an annual management fee of \$20.0 million per annum, payable monthly in arrears. Additionally, the Company may be entitled to, under certain circumstances, a promoted interest fee based on the total shareholder return of SMTA's common shares during the relevant period, as well as a termination fee. No revenue for the promoted interest fee or termination fee has been recognized as they do not meet the criteria for recognition under ASC 606-10 as of June 30, 2018. Asset management fees of \$1.7 million were earned during the three and six months ended June 30, 2018 for services performed from June 1, 2018 through June 30, 2018 and are included in related party fee income in the consolidated statements of operations and comprehensive income. As of June 30, 2018, the Company had an accrued receivable balance of \$1.7 million related to the asset management fees. Related Party Property Management and Servicing Agreement

The Operating Partnership provides property management services and special services for Master Trust 2014. The property management fees accrue daily at 0.25% per annum of the collateral value of the Master Trust 2014 collateral pool less any specially serviced assets, and the special servicing fees accrue daily at 0.75% per annum of the collateral value of any assets deemed to be specially serviced per the terms of the Property Management and Servicing Agreement dated May 20, 2014. Property management fees of \$0.5 million and special servicing fees of \$51.5 thousand were earned during the three and six months ended June 30, 2018, for services performed from June 1, 2018 through June 30, 2018, and are included in related party fee income in the consolidated statements of operations and comprehensive income. As of June 30, 2018, the Company had an accrued receivable balance of \$0.4 million related to the property management fees.

## Investments in SMTA

In conjunction with the Spin-Off, SMTA issued to the Operating Partnership and one of its affiliates, both wholly-owned subsidiaries of Spirit, a total of 6.0 million shares of Series A preferred stock with an aggregate liquidation preference of \$150.0 million (the "SMTA Preferred Stock"). The SMTA Preferred Stock pays cash dividends at the rate of 10.0% per annum on the liquidation preference of \$25.00 per share (equivalent to \$0.625 per share on a quarterly basis and \$2.50 per share on an annual basis). Spirit received \$1.3 million in cash dividends during the three and six months ended June 30, 2018 that are reflected as preferred dividend income from SMTA in the consolidated statements of operations and comprehensive income. Preferred dividend income is recognized when dividends are declared. The carrying value of the SMTA Preferred Stock is \$150.0 million as of June 30, 2018, reflected in the consolidated balance sheets and will be accounted for at cost, less impairments, if any.

Prior to the Spin-Off, the Operating Partnership contributed certain assets to SubREIT in exchange for \$5.0 million in SubREIT preferred shares. Then, on the Distribution Date, Spirit Realty, L.P. sold the SubREIT preferred shares to a third party for \$5.0 million in cash.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. Notes to Consolidated Financial Statements - (continued) June 30, 2018 (Unaudited)

### Related Party Mortgage Loans Payable

Wholly-owned subsidiaries of Spirit are the borrower on four mortgage loans payable to SMTA and secured by six single-tenant commercial properties owned by Spirit. In total, these mortgage notes had an outstanding principal balance of \$29.4 million at June 30, 2018, which is included in mortgages and notes payable, net on the consolidated balance sheet. The notes incurred interest expense of \$24.5 thousand for the three and six months ended June 30, 2018, which is included in interest expense in the consolidated statements of operations and comprehensive income. As of June 30, 2018, these mortgage notes have a weighted-average stated interest rate of 1.0%, a weighted-average term of 9.4 years and are eligible for early repayment without penalty.

# Related Party Notes Receivable

In conjunction with the Master Trust 2014 Series 2017-1 notes issuance completed in December 2017, the Operating Partnership, as sponsor of the issuance, retained a 5.0% economic interest in the Master Trust 2014 Series 2017-1 notes as required by the risk retention rules issued under 17 CFR Part 246. The principal amount receivable under the notes was \$33.6 million at June 30, 2018 and is included in Investment in Master Trust 2014 on the consolidated balance sheet. The notes generated interest income of \$128.2 thousand for the three and six months ended June 30, 2018, which is included in interest income on loans receivable in the consolidated statements of operations and comprehensive income. The notes have a weighted-average stated interest rate of 4.6% with a remaining term of 4.5 years to maturity as of June 30, 2018. The notes are classified as held-to-maturity and, as of June 30, 2018, the amortized cost basis is equal to carrying value.

Note 12. Subsequent Events

Utilization of Term Loan

Subsequent to June 30, 2018, the Company fully drew on the available \$420.0 million of borrowing capacity under the Term Loan, and utilized the borrowings to pay down the Revolving Credit Facility and for other general corporate purposes.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Special Note Regarding Forward-looking Statements

This quarterly report contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. When used in this quarterly report, the words "estimate," "anticipate," "expect," "believe," "intend," "may," "will," "should," "seek," "approximately" or "plan," or the negative of these words or similar word phrases that are predictions of or indicate future events or trends and which do not relate solely to historical matters are intended to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions of management.

Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all).

The following risks and uncertainties, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

industry and economic conditions;

volatility and uncertainty in the financial markets, including potential fluctuations in the CPI;

our success in implementing our business strategy and our ability to identify, underwrite, finance, consummate, integrate and manage diversifying acquisitions or investments;

the financial performance of our retail tenants and the demand for retail space;

our ability to diversify our tenant base;

the nature and extent of future competition;

increases in our costs of borrowing as a result of changes in interest rates and other factors;

our ability to access debt and equity capital markets;

our ability to pay down, refinance, restructure and/or extend our indebtedness as it becomes due;

our ability and willingness to renew our leases upon expiration and to reposition our properties on the same or better terms upon expiration in the event such properties are not renewed by tenants or we exercise our rights to replace existing tenants upon default;

the impact of any financial, accounting, legal or regulatory issues or litigation that may affect us or our major tenants; our ability to manage our expanded operations;

our ability and willingness to maintain our qualification as a REIT;

uncertainties as to the impact of the Spin-Off on our business; and

other risks inherent in the real estate business, including tenant defaults, potential liability relating to environmental matters, illiquidity of real estate investments and potential damages from natural disasters.

The factors included in this quarterly report, including the documents incorporated by reference, and documents we subsequently file with the SEC and incorporate by reference, are not exhaustive and additional factors could adversely affect our business and financial performance. Additional factors that may cause risks and uncertainties include those discussed in the sections entitled "Business", "Risk Factors" and "Management's Discussion & Analysis of Financial Condition and Results of Operations" in our most recent Annual Report on Form 10-K. All forward-looking statements are based on information that was available, and speak only, to the date on which they were made. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, data or methods, future events or other changes, except as required by law.

#### Overview

Spirit Realty Capital, Inc. is a New York Stock Exchange listed company under the ticker symbol "SRC." We are a self-administered and self-managed REIT with in-house capabilities including acquisition, portfolio management, asset management, credit research, real estate research, legal, finance and accounting and capital markets. We primarily invest in single-tenant, operationally essential real estate assets throughout the U.S., which are generally acquired through strategic sale-leaseback transactions and subsequently leased on a long-term, triple-net basis to high quality tenants with business operations within retail, office, data centers and industrial property types. Single tenant, operationally essential real estate consists of properties that are generally free-standing, commercial real estate facilities where our tenants conduct activities that are essential to the generation of their sales and profits. In support of our primary business of owning and leasing real estate, we have also strategically originated or acquired long-term, commercial mortgages and other loans to provide a range of financing solutions to our tenants.

As of June 30, 2018, our owned real estate represented investments in 1,458 properties. Our properties are leased to 250 tenants across 49 states and 32 industries. As of June 30, 2018, our owned properties were approximately 99.6% occupied (based on the number of economically yielding properties). In addition, our investment in real estate includes commercial mortgage and other loans receivable primarily secured by 54 real estate properties or other related assets.

Our operations are primarily carried out through the Operating Partnership. OP Holdings, one of our wholly-owned subsidiaries, is the sole general partner and owns approximately 1% of the Operating Partnership. We and one of our wholly-owned subsidiaries are the only limited partners, and together own the remaining 99% of the Operating Partnership.

Although the Operating Partnership is wholly-owned by us, in the future, we may issue partnership interests in the Operating Partnership to third parties in exchange for property owned by such third parties. In general, any partnership interests in the Operating Partnership issued to third parties would be exchangeable for cash or, at our election, shares of our common stock at specified ratios set when such partnership interests in the Operating Partnership are issued. We have elected to be taxed as a REIT for federal income tax purposes and believe we have been organized and have operated in a manner that allows us to qualify as a REIT for federal income tax purposes.

On May 31, 2018, we completed a Spin-Off of all of our interests in the assets that collateralize Master Trust 2014, our properties leased to Shopko, and certain other assets into an independent, publicly traded REIT, SMTA. Upon completion of the Spin-Off, our stockholders received a distribution of common shares of beneficial interest in SMTA, which are treated as a taxable distribution to them. Beginning in the second quarter of 2018, the historical financial results of SMTA are reflected in our consolidated financial statements as discontinued operations for all periods presented, see Note 8 to the accompanying consolidated financial statements for further discussion. Highlights

For the three months ended June 30, 2018:

Generated net income from continuing operations of \$0.05 versus \$0.01 per share, FFO of \$0.16 versus \$0.18 per share and AFFO of \$0.20 versus \$0.21 per share, in each case, compared to same quarter in 2017.

Real estate portfolio occupancy was 99.6% as of June 30, 2018.

Repurchased 8.1 million shares of outstanding common stock, prior to the Spin-Off of SMTA, at a weighted average price of \$7.93.

Spirit's corporate liquidity was \$882.8 million as of June 30, 2018, including availability under its unsecured line of credit, term loan and cash available for investment.

On May 31, 2018, successfully completed the previously announced spin-off of SMTA with the distribution of one share of SMTA common stock for every ten shares of Spirit common stock to all of Spirit's stockholders.

## Critical Accounting Policies and Estimates

The preparation of financial statements in conformity with GAAP requires management to use judgment in the application of accounting policies, including making estimates and assumptions. We base estimates on the best information available to us at the time, our experience and various other assumptions deemed reasonable under the circumstances. From time to time, we re-evaluate our estimates and assumptions. In the event estimates or assumptions prove to be different from actual results, adjustments are made in subsequent periods to reflect more current estimates and assumptions about matters that are inherently uncertain. A summary of our critical accounting policies is included in our Annual Report on Form 10-K for the year ended December 31, 2017 in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations." We have not made any material changes to these policies during the periods covered by this quarterly report.

# **Results of Continuing Operations**

Comparison of Three Months Ended June 30, 2018 to Three Months Ended June 30, 2017

|   | Three Months Ended June 30, |           |           |             |
|---|-----------------------------|-----------|-----------|-------------|
| (In Thousands)  | 2018                        | 2017      | Change    | %<br>Change |
| Revenues:   |                             |           |           | _           |
| Rentals   | \$95,599                    | \$102,918 | \$(7,319) | (7.1)%      |
| Interest income on loans receivable                                     | 294                         | 754       | (460)     | (61.0)%     |
| Earned income from direct financing leases                              | 465                         | 518       | (53)      | (10.2)%     |
| Tenant reimbursement income   | 2,637                       | 4,172     | (1,535)   | (36.8)%     |
| Related party fee income  | 2,219                       | _         | 2,219     | 100.0 %     |
| Other income  | 1,245                       | 308       | 937       | NM          |
| Total revenues  | 102,459                     | 108,670   | (6,211)   | (5.7)%      |
| Expenses:   |                             |           |           |             |
| General and administrative  | 13,520                      | 21,868    | (8,348)   | (38.2)%     |
| Property costs (including reimbursable)                                 | 4,806                       | 7,780     | (2,974)   | (38.2)%     |
| Real estate acquisition costs   | 70                          | 414       | (344)     | (83.1)%     |
| Interest  | 23,548                      | 28,051    | (4,503)   | (16.1)%     |
| Depreciation and amortization   | 39,942                      | 43,441    | (3,499)   | (8.1)%      |
| Impairments   | 1,478                       | 10,074    | (8,596)   | (85.3)%     |
| Total expenses  | 83,364                      | 111,628   | (28,264)  | (25.3)%     |
| Income (loss) from continuing operations before other income and income | 19,095                      | (2,958)   | 22,053    | NM          |
| tax expense   | 19,093                      | (2,936 )  | 22,033    | INIVI       |
| Other income:   |                             |           |           |             |
| Gain on debt extinguishment   | 5,509                       | 7         | 5,502     | NM          |
| (Loss) gain on disposition of assets                                    | (860)                       | 6,884     | (7,744)   | NM          |
| Preferred dividend income from SMTA                                     | 1,250                       | _         | 1,250     | 100.0 %     |
| Total other income  | 5,899                       | 6,891     | (992)     | (14.4)%     |
| Income from continuing operations before income tax expense             | 24,994                      | 3,933     | 21,061    | NM          |
| Income tax expense  | (177)                       | (160)     | (17)      | 10.6 %      |
| Income from continuing operations                                       | \$24,817                    | \$3,773   | \$21,044  | NM          |
| NM - Percentages over 100% are not displayed.                           |                             |           |           |             |

#### **REVENUES**

#### Rentals

Rental revenue from continuing operations for the comparative period decreased, primarily driven by a decrease in contractual rent. Our contractual rental revenue between periods decreased 7.4% as we were a net disposer of income producing real estate over the trailing twelve-month period. During the twelve months ended June 30, 2018, we disposed of 59 properties with a Real Estate Investment Value of \$236.4 million, while acquiring five properties with a Real Estate Investment Value of \$65.0 million.

Non-cash rentals for the three months ended June 30, 2018 and 2017 were \$4.9 million and \$6.4 million, respectively. These amounts represent approximately 5.1% and 6.2% of total rental revenue for the three months ended June 30, 2018 and 2017, respectively.

## Interest income on loans receivable

The decrease in interest income on loans receivable period-over-period from continuing operations relates to the decrease in outstanding principal on mortgage loans over the trailing twelve-month period, where one mortgage loan collateralized by 26 properties was paid off. This was partially offset by the issuance of a new mortgage loan over the trailing twelve-month period which is collateralized by 11 properties as of June 30, 2018. This activity resulted in a decrease in outstanding principal on mortgage loans receivable of \$7.4 million over the comparative periods.

## Tenant reimbursement income

We have a number of leases that require our tenants to reimburse us for certain property costs we incur, which we record on a gross basis. As such, tenant reimbursement income is driven by the tenant reimbursable property costs described below, less an allowance for reimbursable expenses determined to be uncollectible from our tenants. Related party fee income

In conjunction with the Spin-Off, we entered into the Asset Management Agreement with SMTA pursuant to which we provide a management team that is responsible for implementing SMTA's business strategy and performing certain services for SMTA. Under this agreement, we recognized \$1.7 million of revenues for the month of June 2018. Additionally, we provide property management services and special services for Master Trust 2014, which was contributed to SMTA as part of the Spin-Off. Therefore, for the month of June 2018 we recognized \$0.5 million in revenue under the terms of the Property Management and Servicing Agreement.

#### Other income

The driver for the increase in other income was the pre-payment penalty income of \$1.0 million received in 2018 when one of our mortgage loans receivable, which was collateralized by 26 properties, was paid off prior to its scheduled maturity.

# **EXPENSES**

#### General and administrative

The period-over-period decrease in general and administrative expenses is primarily due to \$11.1 million in severance related costs, comprising \$4.2 million of cash compensation and \$6.9 million of non-cash compensation, recorded in the three months ended June 30, 2017 following the departure of one executive officer. There were no severance related costs incurred in the current period, but the decrease was partially offset by higher compensation recorded in the three months ended June 30, 2018.

Additionally, there was a decrease in professional fees, primarily legal fees, of \$0.8 million and a decrease in bad debt expense of \$0.7 million period-over-period. The decrease in bad debt expense was primarily a result of certain properties operated by tenants in the entertainment and movie theater industries for which the rent had been determined to be uncollectible for the three months ended June 30, 2017, whereas there was no bad debt expense recognized in continuing operations for the three months ended June 30, 2018.

Property costs (including reimbursable)

For the three months ended June 30, 2018, property costs were \$4.8 million (including \$3.6 million of tenant reimbursable expenses) compared to \$7.8 million (including \$4.4 million of tenant reimbursable expenses) for the same period in 2017. The decrease in non-reimbursable costs of \$2.2 million was driven by a decrease in vacant properties and distressed tenants.

Interest

The decrease in interest expense is primarily related to the extinguishment of \$327.7 million principal outstanding of Master Trust 2013 and CMBS debt during the twelve months ended June 30, 2018. Additionally, there is no interest expense for the Term Loan for the three months ended June 30, 2018 as the facility was not utilized during this period. The following table summarizes our interest expense on related borrowings:

Three Months

|   | I III CC IVI | onuis    |
|---|--------------|----------|
|   | Ended        |          |
|   | June 30,     |          |
| (In Thousands)  | 2018         | 2017     |
| Interest expense – Revolving Credit Facility <sup>(1)</sup> | \$2,849      | \$1,325  |
| Interest expense – Term Loan                                | _            | 2,511    |
| Interest expense – Senior Unsecured Notes                   | 3,337        | 3,338    |
| Interest expense - mortgages and notes payable              | 6,627        | 10,482   |
| Interest expense – Convertible Notes                        | 6,128        | 6,127    |
| Non-cash interest expense:                                  |              |          |
| Amortization of deferred financing costs                    | 2,005        | 2,095    |
| Amortization of debt discount, net                          | 2,602        | 2,173    |
| Total interest expense                                      | \$23,548     | \$28,051 |

<sup>(1)</sup> Includes facility fees of approximately \$0.6 million and \$0.5 million for the three months ended June 30, 2018 and 2017, respectively.

#### Depreciation and amortization

During the twelve months ended June 30, 2018, we acquired five properties, representing a Real Estate Investment Value of \$65.0 million, and we disposed of 59 properties with a Real Estate Investment Value of \$236.4 million. As we were a net disposer during the period (based on Real Estate Investment Value), depreciation and amortization have also decreased period-over-period. The following table summarizes our depreciation and amortization expense:

Three Months
Ended
June 30,

(In Thousands)

Depreciation of real estate assets
Other depreciation

Amortization of lease intangibles
Total depreciation and amortization

Three Months
Ended
June 30,

2018
2017

235,088

435,088

6,943
8,214

Total depreciation and amortization

339,942
443,441

# Impairment

Impairment charges for the three months ended June 30, 2018 were \$1.5 million. All of the impairment was recorded on properties classified as held for use, made up primarily of six underperforming properties with a tenant in the convenience store industry and one underperforming property with a tenant in the automotive dealer industry. During the three months ended June 30, 2017, we recorded impairment losses of \$10.1 million, of which \$8.1 million was recorded on properties classified as held for use, primarily attributable to five vacant properties and four underperforming properties with a tenant in the consumer electronics industry. The remaining \$2.0 million of impairment was recorded on held for sale properties, primarily attributable to five vacant properties.

## Gain on debt extinguishment

During the three months ended June 30, 2018, we extinguished \$22.2 million of mortgage debt related to two defaulted loans on two underperforming properties, resulting in a gain on debt extinguishment of \$6.7 million. This

was partially

offset by the extinguishment of \$124.7 million of Master Trust 2013 debt, which resulted in approximately \$1.2 million in losses on debt extinguishment.

During the three months ended June 30, 2017, we extinguished \$1.9 million of mortgage debt related to one loan and recorded a de minimis gain.

(Loss) gain on disposition of assets

During the three months ended June 30, 2018, we disposed of eight properties and recorded net losses totaling \$0.9 million. This included losses of \$1.2 million, which were primarily driven by \$1.1 million in losses on the sale of two vacant properties. These losses were partially offset by \$0.4 million in gains on the sale of two properties operated by tenants in the convenience store and drug store/pharmacy industries, respectively.

For the same period in 2017, we disposed of 34 properties and recorded net gains totaling \$6.9 million. There were \$10.5 million in gains on the sale of active properties, including:

- \$3.1 million in gains on three properties operated by a tenant in the building materials industry,
- \$2.9 million in gains on three properties operated by a tenant in the restaurants-quick service industry,
- \$1.7 million in gains on three properties operated by a tenant in the drug store/pharmacy industry,
- \$1.6 million in gains on one property operated by a tenant in our other industry, and
- \$1.4 million in gains on three properties operated by a tenant in the automotive services industry.

These gains were partially offset by \$3.6 million in losses on the sale of 12 vacant properties.

Preferred dividend income from SMTA

As part of the Spin-Off of SMTA, SMTA issued to us 10% Series A preferred shares with an aggregate liquidation preference of \$150.0 million. For the month of June 2018, we recognized preferred dividend income of \$1.3 million from these shares.

## **Results of Continuing Operations**

Comparison of Six Months Ended June 30, 2018 to Six Months Ended June 30, 2017

|   | Six Months Ended June 30, |           |            |             |
|---|---------------------------|-----------|------------|-------------|
| (In Thousands)  | 2018                      | 2017      | Change     | %<br>Change |
| Revenues:   |                           |           |            |             |
| Rentals   | \$193,238                 | \$204,299 | \$(11,061) | (5.4)%      |
| Interest income on loans receivable                                     | 1,289                     | 1,527     | (238)      | (15.6)%     |
| Earned income from direct financing leases                              | 930                       | 1,130     | (200)      | (17.7)%     |
| Tenant reimbursement income   | 6,505                     | 7,652     | (1,147)    | (15.0)%     |
| Related party fee income  | 2,219                     |           | 2,219      | NM          |
| Other income  | 1,817                     | 559       | 1,258      | 100.0 %     |
| Total revenues  | 205,998                   | 215,167   | (9,169)    | (4.3)%      |
| Expenses:   |                           |           |            |             |
| General and administrative  | 28,810                    | 34,044    | (5,234)    | (15.4)%     |
| Property costs (including reimbursable)                                 | 10,357                    | 14,013    | (3,656)    | (26.1)%     |
| Real estate acquisition costs   | 117                       | 674       | (557)      | (82.6)%     |
| Interest  | 46,601                    | 55,857    | (9,256)    | (16.6)%     |
| Depreciation and amortization   | 80,636                    | 87,316    | (6,680 )   | (7.7)%      |
| Impairments   | 4,975                     | 37,957    | (32,982)   | (86.9)%     |
| Total expenses  | 171,496                   | 229,861   | (58,365)   | (25.4)%     |
| Income (loss) from continuing operations before other income and income | e 34 502                  | (14,694   | 49,196     | NM          |
| tax expense   | 34,302                    | (14,034   | 49,190     | 11111       |
| Other income:   |                           |           |            |             |
| Gain (loss) on debt extinguishment                                      | 27,092                    | (23       | 27,115     | NM          |
| Gain on disposition of assets   | 391                       | 11,897    | (11,506)   | (96.7)%     |
| Preferred dividend income from SMTA                                     | 1,250                     | _         | 1,250      | 100.0 %     |
| Total other income  | 28,733                    | 11,874    | 16,859     | NM          |
| Income (loss) from continuing operations before income tax expense      | 63,235                    | (2,820    | 66,055     | NM          |
| Income tax expense  | (340                      | (277      | (63)       | 22.7 %      |
| Income (loss) from continuing operations                                | \$62,895                  | \$(3,097) | \$65,992   | NM          |
| NM - Percentages over 100% are not displayed.                           |                           |           |            |             |

# REVENUES

Rentals

Rental revenue from continuing operations for the comparative period decreased, primarily driven by a decrease in contractual rent. Our contractual rental revenue between periods decreased 7.0% as we were a net disposer of income producing real estate over the trailing twelve-month period. During the twelve months ended June 30, 2018, we disposed of 59 properties with a Real Estate Investment Value of \$236.4 million, while acquiring five properties with a Real Estate Investment Value of \$65.0 million.

Non-cash rentals for the six months ended June 30, 2018 and 2017 were \$10.1 million and \$13.3 million, respectively. These amounts represent 5.2% and 6.5% of total rental revenue for the six months ended June 30, 2018 and 2017, respectively.

Interest income on loans receivable

The decrease in interest income on loans receivable period-over-period from continuing operations relates to the decrease in outstanding principal on mortgage loans over the trailing twelve-month period, where one mortgage loan

collateralized by 26 properties was paid off. This was partially offset by the issuance of a new mortgage loan over the trailing twelve-month period which is collateralized by 11 properties as of June 30, 2018. This activity resulted in a decrease in outstanding principal on mortgage loans receivable of \$7.4 million over the comparative periods. Tenant reimbursement income

We have a number of leases that require our tenants to reimburse us for certain property costs we incur, which we record on a gross basis. As such, tenant reimbursement income is driven by the tenant reimbursable property costs described below, less an allowance for reimbursable expenses determined to be uncollectible from our tenants. Related party fee income

In conjunction with the Spin-Off, we entered into the Asset Management Agreement with SMTA pursuant to which we provide a management team that is responsible for implementing SMTA's business strategy and performing certain services for SMTA. Under this agreement, we recognized \$1.7 million of revenues for the month of June 2018. Additionally, we provide property management services and special services for Master Trust 2014, which was contributed to SMTA as part of the Spin-Off. Therefore, for the month of June 2018 we recognized \$0.5 million in revenue under the terms of the Property Management and Servicing Agreement.

#### Other income

The driver for the increase in other income was the pre-payment penalty income of \$1.0 million received in 2018 when one of our mortgage loans receivable, which was collateralized by 26 properties, was paid off prior to its scheduled maturity.

#### **EXPENSES**

#### General and administrative

The period-over-period decrease in general and administrative expenses is primarily due to \$11.1 million in severance related costs, comprising \$4.2 million of cash compensation and \$6.9 million of non-cash compensation, recorded in the six months ended June 30, 2017 following the departure of one executive officer. This decrease was partially offset by \$3.9 million of severance related costs, comprised of \$2.1 million of cash compensation and \$1.8 million of non-cash compensation, following the departure of two executive officers and higher compensation recorded in the six months ended June 30, 2018.

Additionally, there was a decrease in professional fees, primarily legal fees, of \$1.6 million and a decrease in bad debt expense of \$1.0 million period-over-period. The decrease in bad debt expense was primarily a result of certain properties operating by tenants in the entertainment and movie theater industries for which the rent had been determined to be uncollectible for the six months ended June 30, 2017, whereas there was no bad debt expense recognized in continuing operations for the six months ended June 30, 2018.

# Property costs (including reimbursable)

For the six months ended June 30, 2018, property costs were \$10.4 million (including \$8.0 million of tenant reimbursable expenses) compared to \$14.0 million (including \$8.3 million of tenant reimbursable expenses) for the same period in 2017. The decrease in non-reimbursable costs of \$3.3 million was driven by a decrease non-reimbursable property taxes on vacant properties as a reduction in total vacancies, as well as a decrease in non-reimbursable property taxes on operating properties as a result of fewer tenant credit issues. Interest

The decrease in interest expense is primarily related to the extinguishment of \$327.7 million principal outstanding of Master Trust 2013 and CMBS debt during the twelve months ended June 30, 2018. Additionally, there is no interest expense for the Term Loan for the six months ended June 30, 2018 as the facility was not utilized during this period.

The following table summarizes our interest expense on related borrowings:

|   | S1x Months |          |  |
|---|------------|----------|--|
|   | Ended      |          |  |
|   | June 30,   |          |  |
| (In Thousands)  | 2018       | 2017     |  |
| Interest expense – Revolving Credit Facility <sup>(1)</sup> | \$4,200    | \$2,557  |  |
| Interest expense – Term Loan                                | _          | 4,757    |  |
| Interest expense – Senior Unsecured Notes                   | 6,675      | 6,675    |  |
| Interest expense - mortgages and notes payable              | 14,197     | 21,270   |  |
| Interest expense – Convertible Notes                        | 12,255     | 12,255   |  |
| Non-cash interest expense:                                  |            |          |  |
| Amortization of deferred financing costs                    | 4,109      | 4,169    |  |
| Amortization of debt discount, net                          | 5,165      | 4,174    |  |
| Total interest expense                                      | \$46,601   | \$55,857 |  |

<sup>(1)</sup> Includes facility fees of approximately \$1.1 million for both the six months ended June 30, 2018 and June 30, 2017. Depreciation and amortization

During the twelve months ended June 30, 2018, we acquired 5 properties, representing a Real Estate Investment Value of \$65.0 million, and we disposed of 59 properties with a Real Estate Investment Value of \$236.4 million. As we were a net disposer during the period (based on Real Estate Investment Value), depreciation and amortization have also decreased period-over-period. The following table summarizes our depreciation and amortization expense:

Six Months
Ended
June 30,

(In Thousands)

Depreciation of real estate assets
Other depreciation

Amortization of lease intangibles

14,177

4,177

5,611

Total depreciation and amortization

80,636

87,316

**Impairment** 

Impairment charges for the six months ended June 30, 2018 were \$5.0 million. \$4.6 million of the impairment was recorded on properties classified as held for use, made up primarily of six underperforming properties with a tenant in the convenience store industry, and three underperforming properties with tenants in the grocery, drug store/pharmacy, and automotive dealer industries, respectively. The remaining \$0.4 million of impairment was recorded on two held for sale properties.

During the six months ended June 30, 2017, we recorded impairment losses of \$38.0 million. \$26.9 million of the impairment was recorded on properties classified as held for use, made up primarily of ten vacant properties, four underperforming properties with a tenant in the consumer electronics industry, and one underperforming property with a tenant in the general merchandise industry. The remaining \$11.1 million of impairment was recorded on held for sale properties, made up primarily of nine vacant properties.

Gain (loss) on debt extinguishment

During the six months ended June 30, 2018, we extinguished \$56.2 million of mortgage debt related to six defaulted loans on six underperforming properties, resulting in a gain on debt extinguishment of \$27.9 million and sold our retained notes in Master Trust 2014 Series 2014-2 for a gain of \$0.5 million. These gains were partially offset by the extinguishment of \$127.3 million of Master Trust 2013 debt, which resulted in approximately \$1.3 million in losses on debt extinguishment.

During the six months ended June 30, 2017, we extinguished \$51.2 million of mortgage debt related to two loans and recorded a de minimis loss.

#### Gain on disposition of assets

During the six months ended June 30, 2018, we disposed of 17 properties and recorded net gains totaling \$0.4 million. These gains were primarily driven by \$1.4 million in gains on the sale of three properties operated by tenants in the convenience store industries and \$0.2 million in gains on the sale of one property operated by a tenant in the drug store/pharmacy industry. These gains were partially offset by \$1.1 million in losses on the sale of two vacant properties.

For the same period in 2017, we disposed of 74 properties and recorded net gains totaling \$11.9 million. There were \$18.4 million in gains on the sale of active properties, including:

- \$4.5 million in gains on one property operated by a tenant in the apparel industry,
- \$3.6 million in gains on five properties operated by a tenant in the drug store/pharmacy industry,
- \$3.1 million in gains on three properties operated by a tenant in the building materials industry,
- \$2.9 million in gains on three properties operated by a tenant in the restaurants-quick service industry,
- \$1.6 million in gains on one property operated by a tenant in our other industry, and
- \$1.4 million in gains on three properties operated by a tenant in the automotive services industry.

These gains were partially offset by \$6.5 million in losses on the sale of 46 vacant properties.

Preferred dividend income from SMTA

As part of the Spin-Off of SMTA, SMTA issued to us 10% Series A preferred shares with an aggregate liquidation preference of \$150.0 million. For the month of June 2018, we recognized preferred dividend income of \$1.3 million from these shares.

Property Portfolio Information

PROPERTY PORTFOLIO DIVERSIFICATION

1,458 99.6% 49 250 32

Properties Occupancy States Tenants Industries

**Diversification By Tenant** 

Tenant concentration represents the tenant's contribution to Contractual Rent of our owned real estate properties as of June 30, 2018:

| Tenant                                    | Number of<br>Properties | Square<br>Feet<br>(in<br>thousands) | Percent<br>Contrac<br>Rent |   |
|---|-------------------------|-------------------------------------|----------------------------|---|
| Walgreen Company                          | 41                      | 600                                 | 3.8                        | % |
| Church's Chicken (Cajun Global, LLC)      | 170                     | 243                                 | 3.5                        |   |
| Circle K (Alimentation Couche-Tard, Inc.) | 82                      | 248                                 | 3.2                        |   |
| The Home Depot, Inc.                      | 7                       | 821                                 | 3.0                        |   |
| CVS Caremark Corporation                  | 36                      | 446                                 | 2.6                        |   |
| GPM Investments, LLC                      | 105                     | 272                                 | 2.4                        |   |
| Albertsons (AB Acquisition, LLC)          | 16                      | 734                                 | 2.0                        |   |
| PetSmart, Inc.                            | 4                       | 1,016                               | 1.7                        |   |
| Ferguson Enterprises, Inc.                | 7                       | 1,003                               | 1.7                        |   |
| BJ's Wholesale Club, Inc.                 | 4                       | 475                                 | 1.6                        |   |
| Other                                     | 980                     | 20,448                              | 74.5                       |   |
| Vacant                                    | 6                       | 1,008                               |                            |   |
| Total                                     | 1,458                   | 27,314                              | 100.0                      | % |

<sup>(1)</sup> Tenants represent legal entities ultimately responsible for obligations under the lease agreements or affiliated entities. Other tenants may operate the same or similar business concepts or brands set forth above.

Diversification By Asset Type

Asset type concentration represents the type of asset's contribution to Contractual Rent within our owned real estate properties as of June 30, 2018:

| Asset Type   | Number of<br>Properties | Total<br>Square<br>Feet<br>(in<br>thousands) | Percent of Contract Rent |   |
|--------------|-------------------------|--|--------------------------|---|
| Retail       | 1,391                   | 20,212                                       | 85.0                     | % |
| Industrial   | 27                      | 5,553  | 8.0                      | % |
| Office       | 37                      | 1,120  | 5.4                      | % |
| Data Centers | 3                       | 429  | 1.6                      | % |
| Total        | 1,458                   | 27,314                                       | 100.0                    | % |

# Diversification By Industry

52

Industry concentration represents the industry's contribution to Contractual Rent of our owned real estate properties as of June 30, 2018:

| 01 Julie 30, 2018.           |                   |                                  |        |                            |   |
|------------------------------|-------------------|----------------------------------|--------|----------------------------|---|
| Tenant Industry              | Industry Category | Number of<br>Owned<br>Properties | Feet   | Percent<br>Contrac<br>Rent |   |
| Convenience Stores           | Service           | 312                              | 963    | 10.8                       | % |
| Restaurants - Quick Service  | Service           | 332                              | 686    | 7.6                        |   |
| Drug Stores / Pharmacies     | Service           | 89                               | 1,204  | 7.4                        |   |
| Restaurants - Casual Dining  | Service           | 101                              | 725    | 6.2                        |   |
| Movie Theaters               | Service           | 32                               | 1,636  | 5.9                        |   |
| Grocery                      | Retail            | 42                               | 1,940  | 5.6                        |   |
| Health and Fitness           | Service           | 30                               | 1,213  | 4.8                        |   |
| Home Improvement             | Retail            | 14                               | 1,653  | 4.4                        |   |
| Specialty Retail             | Retail            | 62                               | 1,682  | 4.1                        |   |
| Medical Office               | Service           | 36                               | 621    | 4.1                        |   |
| Home Furnishings             | Retail            | 19                               | 1,869  | 3.8                        |   |
| Entertainment                | Service           | 21                               | 812    | 3.1                        |   |
| Manufacturing                | Industrial        | 13                               | 1,875  | 2.9                        |   |
| Professional Services        | Service           | 6                                | 685    | 2.6                        |   |
| Car Washes                   | Service           | 35                               | 183    | 2.5                        |   |
| Warehouse Clubs/Supercenters | Retail            | 9                                | 883    | 2.4                        |   |
| Automotive Services          | Service           | 54                               | 419    | 2.2                        |   |
| Sporting Goods               | Retail            | 13                               | 667    | 2.1                        |   |
| Building Materials           | Retail            | 9                                | 1,047  | 1.8                        |   |
| Dollar Stores                | Retail            | 69                               | 707    | 1.8                        |   |
| Pet Supplies & Services      | Retail            | 4                                | 1,016  | 1.7                        |   |
| Education                    | Service           | 37                               | 390    | 1.7                        |   |
| Distribution                 | Industrial        | 6                                | 675    | 1.7                        |   |
| Automotive Dealers           | Retail            | 10                               | 308    | 1.6                        |   |
| Automotive Parts             | Retail            | 54                               | 383    | 1.5                        |   |
| Office Supplies              | Retail            | 17                               | 458    | 1.2                        |   |
| General Merchandise          | Retail            | 6                                | 483    | 1.0                        |   |
| Apparel                      | Retail            | 4                                | 477    | 1.0                        |   |
| Travel Plaza                 | Service           | 3                                | 48     | 0.8                        |   |
| Other                        | Other             | 6                                | 244    | 0.8                        |   |
| Consumer Electronics         | Retail            | 4                                | 188    | 0.6                        |   |
| Discount Retailer            | Retail            | 3                                | 166    | 0.3                        |   |
| Vacant                       |                   | 6                                | 1,008  | _                          |   |
| Total                        |                   | 1,458                            | 27,314 | 100.0                      | % |
|                              |                   |                                  |        |                            |   |

# Diversification By Geography

Geographic concentration represents the geographic region's contribution to Contractual Rent of our owned real estate properties as of June 30, 2018:

| Location         | Number<br>of<br>Propertie | Total<br>Square<br>Feet (in | Percent of<br>Contractual<br>Rent | Location (continued) | Number<br>of<br>Propertie | Total<br>Square<br>Feet (in<br>sthousands | Percent of Contractual<br>Rent |
|------------------|---------------------------|-----------------------------|-----------------------------------|----------------------|---------------------------|---|--------------------------------|
| Texas            | 231                       | 3,016                       | 12.2 %                            | Mississippi          | 30                        | 295                                       | 1.3                            |
| Florida          | 106                       | 1,261                       | 7.9                               | Nevada               | 2                         | 934                                       | 1.2                            |
| Georgia          | 106                       | 1,484                       | 6.9                               | Kansas               | 16                        | 397                                       | 1.1                            |
| California       | 23                        | 1,248                       | 5.6                               | Idaho                | 11                        | 236                                       | 1.0                            |
| Ohio             | 75                        | 1,002                       | 4.8                               | Louisiana            | 17                        | 189                                       | 1.0                            |
| Illinois         | 37                        | 1,295                       | 4.2                               | Connecticut          | 5                         | 686                                       | 1.0                            |
| Tennessee        | 51                        | 1,133                       | 3.6                               | Maryland             | 7                         | 201                                       | 1.0                            |
| Arizona          | 39                        | 639                         | 3.5                               | Iowa                 | 11                        | 186                                       | 0.9                            |
| Michigan         | 72                        | 913                         | 3.4                               | Utah                 | 5                         | 577                                       | 0.8                            |
| Missouri         | 54                        | 939                         | 3.2                               | Washington           | 7                         | 114                                       | 0.7                            |
| South Carolina   | 28                        | 535                         | 2.7                               | North Dakota         | 4                         | 228                                       | 0.6                            |
| Virginia         | 43                        | 1,149                       | 2.7                               | Maine                | 24                        | 63  | 0.6                            |
| Alabama          | 74                        | 512                         | 2.6                               | Oregon               | 4                         | 144                                       | 0.6                            |
| North Carolina   | 48                        | 852                         | 2.5                               | Montana              | 3                         | 152                                       | 0.5                            |
| Colorado         | 21                        | 795                         | 2.4                               | Massachusetts        | 2                         | 131                                       | 0.5                            |
| Minnesota        | 24                        | 764                         | 2.3                               | Wisconsin            | 7                         | 137                                       | 0.4                            |
| New York         | 24                        | 704                         | 2.0                               | Rhode Island         | 3                         | 95  | 0.3                            |
| Kentucky         | 31                        | 448                         | 2.0                               | West Virginia        | 10                        | 64  | 0.3                            |
| Indiana          | 35                        | 472                         | 2.0                               | Nebraska             | 5                         | 136                                       | 0.2                            |
| New Mexico       | 26                        | 440                         | 1.9                               | U.S. V.I.            | 1                         | 38  | 0.2                            |
| Oklahoma         | 49                        | 412                         | 1.5                               | Wyoming              | 1                         | 35  | 0.1                            |
| New Jersey       | 11                        | 590                         | 1.5                               | Alaska               | 4                         | 13  | 0.1                            |
| New<br>Hampshire | 16                        | 640                         | 1.4                               | South Dakota         | 1                         | 20  | 0.1                            |
| Pennsylvania     | 19                        | 709                         | 1.3                               | Delaware             | 1                         | 5   | 0.1                            |
| Arkansas         | 33                        | 283                         | 1.3                               | Vermont              | 1                         | 3   | *                              |
| 53               |                           |                             |                                   |                      |                           |   |                                |

#### Lease Expirations

The following table sets forth a summary schedule of expiration dates for leases in place as of June 30, 2018. The weighted average remaining non-cancelable initial term of our leases (based on Contractual Rent) was 9.6 years. The information set forth in the table assumes that tenants do not exercise renewal options and or any early termination rights:

| Leases Expiring In:    | Number of<br>Properties | Contractual<br>Rent<br>Annualized<br>(in<br>thousands) | Total<br>Square<br>Feet<br>(in<br>thousands) | Percent<br>Contrac<br>Rent |   |
|------------------------|-------------------------|--|--|----------------------------|---|
| Remainder of 2018      | 7                       | \$ 3,052   | 422  | 0.8                        | % |
| 2019                   | 26                      | 7,641  | 617  | 2.1                        |   |
| 2020                   | 35                      | 12,378   | 1,011  | 3.4                        |   |
| 2021                   | 116                     | 30,764   | 2,406  | 8.5                        |   |
| 2022                   | 44                      | 20,147   | 1,825  | 5.6                        |   |
| 2023                   | 110                     | 36,050   | 3,760  | 9.9                        |   |
| 2024                   | 20                      | 12,639   | 1,113  | 3.5                        |   |
| 2025                   | 37                      | 17,083   | 1,258  | 4.7                        |   |
| 2026                   | 77                      | 22,344   | 1,683  | 6.2                        |   |
| 2027                   | 120                     | 34,538   | 2,471  | 9.5                        |   |
| 2028 and thereafter    | 860                     | 166,310  | 9,740  | 45.8                       |   |
| Vacant                 | 6                       | _  | 1,008  |                            |   |
| Total owned properties | 1,458                   | \$ 362,946   | 27,314                                       | 100.0                      | % |

<sup>(1)</sup> Contractual Rent for properties owned at June 30, 2018 multiplied by twelve.

## Liquidity and Capital Resources

## SHARE REPURCHASE PROGRAM

In May 2018, our Board of Directors approved a new stock repurchase program, which authorizes the repurchase of up to \$250.0 million of our common stock. These purchases can be made in the open market or through private transactions from time to time over the 18-month time period following authorization. Purchase activity will be dependent on various factors, including our capital position, operating results, funds generated by asset sales, dividends that may be required by those sales, and investment options that may be available, including acquiring new properties or retiring debt. The stock repurchase program does not obligate us to repurchase any specific number of shares and may be suspended at any time at our discretion. We intend to fund any repurchases with new proceeds from asset sales, cash flows from operations, existing cash on the balance sheet and other sources, including debt. As of June 30, 2018, no shares have been repurchased under this new program.

In August 2017, our Board of Directors approved a stock repurchase program, which authorized the repurchase of up to \$250.0 million of our common stock. These purchases can be made in the open market or through private transactions from time to time over the 18-month time period following authorization. During the three and six months ended June 30, 2018, and prior to the SMTA Spin-Off, 8.1 million and 21.2 million shares, respectively, of the Company's common stock have been repurchased in open market transactions under the stock repurchase program at a weighted average price of \$7.93 and \$7.90, respectively, per share. Fees associated with the three and six month repurchases, of \$241.8 thousand and \$543.0 thousand, respectively, are included in accumulated deficit on the consolidated balance sheets.

As of June 30, 2018, 30.7 million shares of our common stock have been repurchased in open market transactions since the authorization of the August 2017 stock repurchase program, at a weighted average price of \$8.14 per share, and no additional capacity remains under this stock repurchase program. There were fees of \$733.1 thousand associated with these repurchases.

## SHORT-TERM LIQUIDITY AND CAPITAL RESOURCES

On a short-term basis, our principal demands for funds will be for operating expenses, including financing of acquisitions,

distributions to stockholders and payment of interest and principal on current and any future debt financings. We expect to fund these demands primarily through cash provided by operating activities and borrowings under the Revolving Credit Facility and Term Loan. As of June 30, 2018, available liquidity was comprised of \$453.5 million of borrowing capacity under the Revolving Credit Facility and \$420.0 million under the Term Loan, \$18.4 million in restricted cash and restricted cash equivalents and \$9.3 million in cash and cash equivalents.

## LONG-TERM LIQUIDITY AND CAPITAL RESOURSES

We plan to meet our long-term capital needs, including long-term financing of property acquisitions, by issuing registered debt or equity securities, obtaining asset level financing and by issuing fixed rate secured or unsecured notes and bonds. In the future, some of our property acquisitions could be made by issuing partnership interests of our Operating Partnership in exchange for property owned by third parties. These partnership units would be exchangeable for cash or, at our election, shares of our common stock.

We continually evaluate financing alternatives and believe that we can obtain financing on reasonable terms. However, we cannot be sure that we will have access to the capital markets at times and on terms that are acceptable to us. We expect that our primary uses of capital will be for property and other asset acquisitions, the payment of tenant improvements, operating expenses, debt service payments and distributions to our stockholders.

## DESCRIPTION OF CERTAIN DEBT

The following descriptions of debt should be read in conjunction with Note 4 to the consolidated financial statements herein.

## Revolving Credit Facility

As of June 30, 2018, the aggregate gross commitment under the Revolving Credit Facility was \$800.0 million, which may be increased up to \$1.0 billion by exercising an accordion feature, subject to satisfying certain requirements and obtaining additional lender commitments. The Revolving Credit Facility also includes a \$50.0 million sub-limit for swing-line loans and up to \$60.0 million available for issuances of letters of credit. Swing-line loans and letters of credit reduce availability under the Revolving Credit Facility on a dollar-for-dollar basis. The Revolving Credit Facility has an initial maturity of March 31, 2019, which is extendable for one year at our option, subject to the satisfaction of certain conditions.

The Operating Partnership may voluntarily prepay the Revolving Credit Facility, in whole or in part, at any time without premium or penalty, but subject to applicable LIBOR breakage fees, if any. Payment of the Revolving Credit Facility is unconditionally guaranteed by the Company and material subsidiaries that meet certain conditions (as defined in the Credit Agreement). As of June 30, 2018, there were no subsidiaries that met this requirement. As of June 30, 2018, the Revolving Credit Facility bore interest at 1-Month LIBOR plus 1.25%, with \$346.5 million in borrowings outstanding, and a ratings-based facility fee in the amount of \$550,000 per quarter. As of June 30, 2018, there were no swing-line loans or letters of credit outstanding.

#### Term Loan

As of June 30, 2018, there was no outstanding balance on the Term Loan. The borrowing capacity under the Term Loan was \$420.0 million and may be increased up to \$600.0 million by exercising an accordion feature, subject to obtaining additional lender commitments. The Term Loan has an initial maturity date of November 2, 2018, which may be extended at our option pursuant to two one-year extension options, subject to the satisfaction of certain conditions.

Borrowings may be repaid without premium or penalty, and may be re-borrowed within 30 days up to the then available loan commitment and subject to occurrence limitations within any twelve-month period.

#### Senior Unsecured Notes

The Senior Unsecured Notes of the Operating Partnership have an aggregate principal amount of \$300.0 million and are guaranteed by the Company. The Senior Unsecured Notes accrue interest at a rate of 4.45% per year, payable on March 15 and September 15 with a final maturity date of September 15, 2026.

The Senior Unsecured Notes are redeemable in whole at any time or in part from time to time, at the Operating Partnership's option, at a redemption price equal to the sum of: an amount equal to 100% of the principal amount of the Senior Unsecured Notes to be redeemed plus accrued and unpaid interest and liquidated damages, if any, up to,

but not including, the redemption date; and a make-whole premium calculated in accordance with the indenture. Notwithstanding the foregoing, if any of the Senior Unsecured Notes are redeemed on or after June 15, 2026, the redemption price will not include a make-whole premium.

#### Master Trust Notes

The Master Trust Notes are an asset-backed securitization platform through which we raise capital by issuing non-recourse net lease mortgage notes collateralized by commercial real estate, net leases and mortgage loans. The commercial real estate is managed by the Company in our capacity as property manager. Rental and mortgage receipts are deposited with the indenture trustee, who first utilizes these funds to satisfy the debt service requirements on the notes and any fees and costs of administration of the Master Trust Notes. Any remaining funds are remitted to the issuers on the monthly note payment date.

Upon satisfaction of certain conditions, we may, from time to time, sell or exchange real estate properties or mortgage loans in the Collateral Pools. Proceeds from the sale of the assets are held on deposit by the indenture trustee until a qualifying substitution is made or the amounts are distributed as an early repayment of principal. At June 30, 2018, \$7.4 million was held on deposit with the indenture trustees and classified as restricted cash within deferred costs and other assets, net in our consolidated balance sheets.

On May 21, 2018, the Company retired \$123.1 million of Master Trust 2013 Series 2013-1 Class A notes. There was no make-whole payment associated with the redemption of these notes. During the six months ended June 30, 2018 there were \$15.2 million in prepayments on Master Trust 2013 Series 2013-2 Class A notes with \$934 thousand in associated make-whole payments.

As of June 30, 2018, the Maser Trust 2013 notes were secured by 269 owned and financed properties issued by a single indirect wholly-owned subsidiary of the Company. The outstanding series of Master Trust Notes was rated investment grade as of June 30, 2018.

The Master Trust 2013 notes as of June 30, 2018 are summarized below (dollars in thousands):

|                                    |     | tated<br>Rates | Maturity   | June 30,<br>2018 | December 3 2017 | 31, |
|------------------------------------|-----|----------------|------------|------------------|-----------------|-----|
|                                    |     |                | (in Years) | (in Thousa       | nds)            |     |
| Series 2013-1 Class A              |     |                |            | <b>\$</b> —      | \$ 125,000      |     |
| Series 2013-2 Class A              | 5.3 | %              | 5.5        | 170,154          | 187,704         |     |
| Total Master Trust 2013 notes      | 5.3 | %              | 5.5        | 170,154          | 312,704         |     |
| Debt discount, net                 |     |                |            | _                |                 |     |
| Deferred financing costs, net      |     |                |            | (4,588)          | (6,021          | )   |
| Total Master Trust 2013 notes, net |     |                |            | \$165,566        | \$ 306,683      |     |

<sup>(1)</sup> Represents the individual series stated interest rate as of June 30, 2018 and the weighted average stated rate of the total Master Trust Notes, based on the collective series outstanding principal balances as of June 30, 2018. CMBS

As of June 30, 2018, we had seven fixed-rate CMBS loans with \$276.1 million of aggregate outstanding principal, a weighted-average contractual interest rate of 5.51% and a weighted-average maturity of 5.0 years. Approximately 71% of this debt is partially amortizing and requires a balloon payment at maturity. These balances include one CMBS fixed-rate loan that is in default, discussed further below.

The following table shows the scheduled principal repayments, including amortization, of the CMBS fixed-rate loans, excluding the one defaulted loan and the property securing it, as of June 30, 2018 (dollars in thousands):

| Year of Maturity  | Number<br>of<br>Loans | Number of<br>Properties | Stated Interest Rate Range | Weigh<br>Avera<br>Stated<br>Rate | ge | Scheduled<br>Principal | Balloon     | Total     |
|-------------------|-----------------------|-------------------------|----------------------------|----------------------------------|----|------------------------|-------------|-----------|
| Remainder of 2018 |                       | _                       | _                          |                                  | %  | \$ 1,859               | <b>\$</b> — | \$1,859   |
| 2019              |                       | _                       | _                          |                                  |    | 3,905                  | _           | 3,905     |
| 2020              |                       |                         | _                          |                                  |    | 4,100                  |             | 4,100     |
| 2021              |                       | _                       | _                          |                                  |    | 4,365                  |             | 4,365     |
| 2022              | 1                     | 12                      | 4.67%                      | 4.67                             | %  | 4,617                  | 42,400      | 47,017    |
| Thereafter        | 5                     | 88                      | 5.23% - 6.00%              | 5.48                             | %  | 7,274                  | 197,980     | 205,254   |
| Total             | 6                     | 100                     |                            | 5.35                             | %  | \$ 26,120              | \$240,380   | \$266,500 |
|                   |                       |                         |                            |                                  |    | . ,                    | . ,         | . ,       |

**CMBS** Liquidity Matters

As of June 30, 2018, we are in default on one CMBS fixed-rate loan due to the underperformance of the property securing the loan. The aggregate principal balance under the defaulted loan was \$9.6 million, including \$2.9 million of accrued interest. We believe the value of the one property is less than the related debt. As a result, we have notified the special servicer for this loan that we anticipate either surrendering the associated property or selling it in exchange for relieving the indebtedness of our special purpose borrower.

The following table provides key elements of the defaulted mortgage loans as of June 30, 2018 (dollars in thousands):

| Industry      | Properties | Net<br>Book<br>Value | Monthly<br>Base<br>Rent | Pre-Default<br>Outstanding<br>Principal | Capitalized interest (1) | Total Debt<br>Outstanding | Stated<br>Rate | Default<br>Rate | Accrued<br>Interest |
|---------------|------------|----------------------|-------------------------|---|--------------------------|---------------------------|----------------|-----------------|---------------------|
| Manufacturing | 1          | \$ 712               | \$ -                    | \$ 6,734                                | \$ 2,890                 | \$ 9,624                  | 5.85%          | 9.85 %          | \$ 79               |

<sup>(1)</sup> Interest capitalized to principal that remains unpaid.

Related Party Mortgage Loans Payable

Wholly-owned subsidiaries of Spirit are the borrower on four mortgage loans payable held by SMTA and secured by six single-tenant commercial properties owned by the Company. In total, these mortgage notes had outstanding principal of \$29.4 million at June 30, 2018, which is included in mortgages and notes payable, net on the consolidated balance sheet. As of June 30, 2018, these mortgage notes have a weighted average stated interest rate of 1.0%, a weighted average term of 9.4 years and are eligible for early repayment without penalty.

## Convertible Notes

The Convertible Notes are comprised of two series of notes: \$402.5 million aggregate principal amount of 2.875% convertible notes maturing on May 15, 2019 and \$345.0 million aggregate principal amount of 3.75% convertible notes maturing on May 15, 2021. Interest on the Convertible Notes is payable semiannually in arrears on May 15 and November 15 of each year. As of June 30, 2018, the carrying amount of the Convertible Notes was \$722.8 million, net of discounts (primarily consisting of the value of the embedded conversion feature) and unamortized deferred financing costs.

Holders may convert notes of either series prior to November 15, 2018, in the case of the 2019 Notes, or November 15, 2020, in the case of the 2021 Notes, only under specific circumstances: (1) if the closing price of our common stock for each of at last 20 trading days (whether or not consecutive) during the last 30 consecutive trading days in the quarter is greater than or equal to 130% of the conversion price for the Convertible Notes; (2) during the five business day period after any 10 consecutive trading day period in which the trading price per \$1,000 principal amount of the Convertible Notes for each trading day of the measurement period was less than 98% of the product of the last closing price of our common stock and the conversion rate for the Convertible Notes; (3) if we call any or all of the Convertible Notes for redemption prior to the redemption date; or (4) upon the occurrence of specified corporate events as described in the Convertible Notes prospectus supplement. On or after November 15, 2018, in the case of the 2019 Notes, or November 15, 2020, in the case of the 2021 Notes, until the close of business on the second

immediately preceding the maturity date of the Convertible Notes, holders may convert the Convertible Notes of the applicable series at any time, regardless of the foregoing circumstances. Upon conversion, we will pay or deliver cash, shares of common stock or a combination of cash and shares of common stock, at our election.

The conversion rate for each series of the Convertible Notes is subject to adjustment for some events, including dividends paid in excess of threshold amounts stipulated in the agreement, but will not be adjusted for any accrued and unpaid interest. As of June 30, 2018, the conversion rate was 87.013 per \$1,000 principal note. If we undergo a fundamental change (as defined in the Convertible Notes supplemental indentures), holders may require us to repurchase all or any portion of their notes at a repurchase price equal to 100% of the principal amount of such notes to be repurchased, plus accrued and unpaid interest.

## **DEBT MATURITIES**

Future principal payments due on our various types of debt outstanding as of June 30, 2018 (in thousands):

|                               | Total       | Remainder of 2018 | 2019      | 2020     | 2021      | 2022        | Thereafter |
|-------------------------------|-------------|-------------------|-----------|----------|-----------|-------------|------------|
| Revolving Credit Facility (1) | \$346,500   | \$ —              | \$346,500 | \$       | \$        | <b>\$</b> — | \$         |
| Senior Unsecured Notes        | 300,000     |                   | _         | _        | _         | _           | 300,000    |
| Master Trust Notes            | 170,154     | 2,300             | 4,788     | 5,055    | 5,333     | 5,629       | 147,049    |
| CMBS (2)                      | 276,124     | 11,481            | 3,905     | 4,100    | 4,365     | 47,017      | 205,256    |
| Related Party Mortgages       | 29,368      | 1,478             | 2,979     | 3,009    | 3,039     | 3,069       | 15,794     |
| Convertible Notes             | 747,500     | _                 | 402,500   | _        | 345,000   | _           |            |
|                               | \$1,869,646 | \$ 15,259         | \$760,672 | \$12,164 | \$357,737 | \$55,715    | \$668,099  |

<sup>(1)</sup> The Revolving Credit Facility is extendible for one year at the borrower's option.

## **CONTRACTUAL OBLIGATIONS**

There were no material changes outside the ordinary course of business to the information regarding specified contractual obligations contained in our Annual Report on Form 10-K for the year ended December 31, 2017, as filed with the SEC.

We may enter into commitments to purchase goods and services in connection with the operations of our properties. Those commitments generally have terms of one-year or less and reflect expenditure levels comparable to our historical expenditures.

#### DISTRIBUTION POLICY

Distributions from our current or accumulated earnings are generally classified as ordinary income, whereas distributions in excess of our current and accumulated earnings, to the extent of a stockholder's federal income tax basis in our common stock, are generally characterized as a return of capital. Under the 2017 Tax Legislation, U.S. stockholders that are individuals, trusts and estates generally may deduct up to 20% of the ordinary dividends (e.g., dividends not designated as capital gain dividends or qualified dividend income) received from a REIT for taxable years beginning after December 31, 2017 and before January 1, 2026. Distributions in excess of a stockholder's federal income tax basis in our common stock are generally characterized as capital gain.

We are required to distribute 90% of our taxable income (subject to certain adjustments and excluding net capital gains) on an annual basis to maintain qualification as a REIT for federal income tax purposes and are required to pay federal income tax at regular corporate rates to the extent we distribute less than 100% of our taxable income (including capital gains).

We intend to make distributions that will enable us to meet the distribution requirements applicable to REITs and to eliminate or minimize our obligation to pay corporate-level federal income and excise taxes.

Any distributions will be at the sole discretion of our Board of Directors, and their form, timing and amount, if any, will depend upon a number of factors, including our actual and projected results of operations, FFO, liquidity, cash flows and financial condition, the revenue we actually receive from our properties, our operating expenses, our debt service

<sup>(2)</sup> The CMBS payment balance in 2018 includes \$6.7 million of principal and \$2.9 million of capitalized interest, for the one defaulted CMBS fixed-rate loan with a stated maturity in 2018.

requirements, our capital expenditures, prohibitions and other limitations under our financing arrangements, our REIT taxable income, the annual REIT distribution requirements, applicable laws and such other factors as our Board of Directors deems relevant.

#### Cash Flows

The following table presents a summary of our cash flows for the six months ended June 30, 2018 and June 30, 2017, respectively:

|   | Six Month  | s Ended   |             |
|---|------------|-----------|-------------|
|   | June 30,   |           |             |
|   | 2018       | 2017      | Change      |
|   | (in Thousa | inds)     |             |
| Net cash provided by operating activities                             | \$160,411  | \$201,387 | \$(40,976)  |
| Net cash used in investing activities                                 | (14,346)   | (3,293)   | (11,053)    |
| Net cash used in financing activities                                 | (233,114)  | (171,471) | (61,643)    |
| Net (decrease) increase in cash, cash equivalents and restricted cash | \$(87,049) | \$26,623  | \$(113,672) |

As of June 30, 2018, we had \$27.7 million of cash, cash equivalents and restricted cash as compared to \$114.7 million as of December 31, 2017 and \$63.5 million as of June 30, 2017.

#### **Operating Activities**

Our cash flows from operating activities are primarily dependent upon the occupancy level of our portfolio, the rental rates specified in our leases, the collectability of rent and the level of our operating expenses and other general and administrative costs.

The decrease in net cash provided by operating activities was primarily attributable to:

- a decrease in cash revenue of \$4.6 million,
- a decrease in operating assets and liabilities of \$13.6 million, and
- an increase in transaction costs of \$19.5 million.

This decrease was partially offset by:

- a decrease in compensation and benefit expenses, primarily due to \$4.2 million of cash severance charges during the six months ended June 30, 2017, compared to \$2.1 million of cash severance charges incurred during the six months ended June 30, 2018,
- a decrease in cash interest expense of \$10.2 million, and
- a decrease in property costs of \$3.3 million, primarily due to a reduction in vacant properties.

**Investing Activities** 

Cash used in investing activities is generally used to fund property acquisitions, for investments in loans receivable and for capital expenditures. Cash provided by investing activities generally relates to the disposition of real estate and other assets.

Net cash used in investing activities during the six months ended June 30, 2018 included \$18.1 million for the acquisition of five properties, \$21.1 million of capitalized real estate expenditures, and \$35.5 million for investments in loans receivable. These outflows were partially offset by \$37.6 million in proceeds from the disposition of 40 properties and \$22.8 million in collections of principal on loans receivable.

During the same period in 2017, net cash used in investing activities primarily consisted of \$218.1 million for the acquisition of 35 properties and \$23.3 million of capitalized real estate expenditures. These outflows were mostly offset by \$239.1 million in proceeds from the disposition of 105 properties.

Financing Activities

Generally, our net cash used in financing activities is impacted by our borrowings under our Revolving Credit Facility and Term Loan, issuances of net-lease mortgage notes, common stock offerings and repurchases and dividend payments on our common and preferred stock.

Net cash used in financing activities during the six months ended June 30, 2018 was primarily attributable to common stock share repurchases totaling \$169.8 million, payment of dividends to equity owners of \$164.7 million, the transfer of \$73.1 million in cash, cash equivalents and restricted cash to SMTA in conjunction with the Spin-Off and the net repayment of \$60.6 million on mortgages and notes payable, partially offset by net borrowings of \$234.5 million under our Revolving Credit Facility.

During the same period in 2017, net cash used in financing activities was primarily attributable to common stock repurchases of \$203.8 million and the payment of dividends to equity owners of \$174.7 million. These amounts were partially offset by net borrowings under our Revolving Credit Facility of \$234.0 million.

Off-Balance Sheet Arrangements

As of June 30, 2018, we did not have any material off-balance sheet arrangements.

**New Accounting Pronouncements** 

See Note 2 to the consolidated financial statements herein.

Non-GAAP Financial Measures

FFO AND AFFO

We calculate FFO in accordance with the standards established by NAREIT. FFO represents net income (loss) attributable to common stockholders (computed in accordance with GAAP), excluding real estate-related depreciation and amortization, impairment charges and net losses (gains) from property dispositions. FFO is a supplemental non-GAAP financial measure. We use FFO as a supplemental performance measure because we believe that FFO is beneficial to investors as a starting point in measuring our operational performance. Specifically, in excluding real estate related depreciation and amortization, gains and losses from property dispositions and impairment charges, which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared year-over-year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of equity REITs, FFO will be used by investors as a basis to compare our operating performance with that of other equity REITs. However, because FFO excludes depreciation and amortization and does not capture the changes in the value of our properties that result from use or market conditions, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. In addition, other equity REITs may not calculate FFO as we do, and, accordingly, our FFO may not be comparable to such other equity REITs' FFO. Accordingly, FFO should be considered only as a supplement to net income (loss) attributable to common stockholders as a measure of our performance.

AFFO is a non-GAAP financial measure of operating performance used by many companies in the REIT industry. Accordingly, AFFO should be considered only as a supplement to net income (loss) attributable to common stockholders as a measure of our performance. We adjust FFO to eliminate the impact of certain items that we believe are not indicative of our core operating performance, including restructuring costs, other general and administrative costs associated with relocation of our headquarters, transaction costs associated with our proposed Spin-Off, default interest on non-recourse mortgage indebtedness, debt extinguishment gains (losses), transaction costs incurred in connection with the acquisition of real estate investments subject to existing leases and certain non-cash items. These certain non-cash items include non-cash revenues (comprised of straight-line rents, amortization of above and below market rent on our leases, amortization of lease incentives, amortization of net premium (discount) on loans receivable and amortization of capitalized lease transaction costs), non-cash interest expense (comprised of amortization of deferred financing costs and amortization of net debt discount/premium) and non-cash compensation expense (stock-based compensation expense). In addition, other equity REITs may not calculate AFFO as we do, and, accordingly, our AFFO may not be comparable to such other equity REITs' AFFO. AFFO does not represent cash generated from operating activities determined in accordance with GAAP, is not necessarily indicative of cash available to fund cash needs and should not be considered as an alternative to net income determined in accordance with GAAP as a performance measure. A reconciliation of our FFO and AFFO to net income (loss) attributable to common stockholders (computed in accordance with GAAP) is included in the financial information accompanying this report.

## **EBITDAre**

EBITDAre is a non-GAAP financial measure and is computed in accordance with standards established by NAREIT. EBITDAre is defined as net income (loss) (computed in accordance with GAAP), plus interest expense, plus income tax expense (if any), plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property, plus impairment write-downs of depreciated property and investments in unconsolidated real estate ventures, plus adjustments to reflect the Company's share of EBITDAre of unconsolidated real estate ventures. Adjusted EBITDAre and Annualized Adjusted EBITDAre

Adjusted EBITDAre represents EBITDAre modified to include other adjustments to GAAP net income (loss) for restructuring charges, severance charges, real estate acquisition costs, and debt transactions and other items that we

do not consider to be indicative of our on-going operating performance. We focus our business plans to enable us to sustain increasing shareholder value. Accordingly, we believe that excluding these items, which are not key drivers of our investment decisions and may cause short-term fluctuations in net income, provides a useful supplemental measure to investors and analysts in assessing the net earnings contribution of our real estate portfolio. Because these measures do not represent net income (loss) that is computed in accordance with GAAP, they should not be considered alternatives to net income (loss) or as an indicator of financial performance. A reconciliation of net income (loss) (computed in accordance with GAAP) to EBITDAre, Adjusted EBITDAre and Annualized Adjusted EBITDAre is included in the financial information accompanying this report.

## Adjusted Debt

Adjusted Debt represents interest bearing debt (reported in accordance with GAAP) adjusted to exclude unamortized debt discount/premium and deferred financing costs, as further reduced by cash and cash equivalents and cash reserves on deposit with lenders as additional security. By excluding unamortized debt discount/premium and deferred financing costs, cash and cash equivalents, and cash reserves on deposit with lenders as additional security, the result provides an estimate of the contractual amount of borrowed capital to be repaid, net of cash available to repay it. We believe this calculation constitutes a beneficial supplemental non-GAAP financial disclosure to investors in understanding our financial condition.

Adjusted Debt to Annualized Adjusted EBITDAre is a supplemental non-GAAP financial measure we use to evaluate the level of borrowed capital being used to increase the potential return of our real estate investments, and a proxy for a measure we believe is used by many lenders and ratings agencies to evaluate our ability to repay and service our debt obligations over time. We believe the ratio is a beneficial disclosure to investors as a supplemental means of evaluating our ability to meet obligations senior to those of our equity holders. Our computation of this ratio may differ from the methodology used by other equity REITs, and, therefore, may not be comparable to such other REITs. A reconciliation of interest bearing debt (reported in accordance with GAAP) to Adjusted Debt is included in the financial information accompanying this report.

#### Initial Cash Yield

We calculate initial cash yield from properties by dividing the annualized first month base rent (excluding any future rent escalations provided for in the lease) by the gross investment in the related properties. Gross investment for an acquired property represents gross acquisition costs including the contracted purchase price and related capitalized transaction costs. Initial cash yield is a measure (expressed as a percentage) of the contractual cash rent expected to be earned on an acquired property in the first year. Because it excludes any future rent increases or additional rent that may be contractually provided for in the lease, as well as any other income or fees that may be earned from lease modifications or asset dispositions, initial cash yield does not represent the annualized investment rate of return of our acquired properties. Additionally, actual contractual cash rent earned from the properties acquired may differ from the initial cash yield based on other factors, including difficulties collecting anticipated rental revenues and unanticipated expenses at these properties that we cannot pass on to tenants, as well as the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2017.

## Capitalization Rate

We calculate the capitalization rate for disposed properties as the annualized cash rent on the date of disposition divided by the gross sales price. For multi-tenant properties, non-reimbursable property costs are deducted from the annualized cash rent prior to computing the capitalization rate. Annualized cash rent for a disposed property represents the annualized monthly contractual cash rent under the related lease at time of disposition.

#### FFO and AFFO

The following is a reconciliation of net income attributable to common stockholders (which we believe is the most comparable GAAP measure) to FFO and AFFO. Also presented is information regarding distributions paid to common stockholders and the weighted average shares of common stock outstanding used for the basic and diluted computations per share (dollars in thousands, except per share amounts):

|   |               | onths Ended   | Six Months Ended |               |  |  |
|---|---------------|---------------|------------------|---------------|--|--|
|   | June 30,      |               | June 30,         |               |  |  |
|   | 2018          | 2017          | 2018             | 2017          |  |  |
| Net income attributable to common stockholders              | \$14,576      | \$ 23,206     | \$42,706         | \$ 36,035     |  |  |
| Add/(less):   | <b>52</b> 020 | C4 001        | 115 014          | 100.026       |  |  |
| Portfolio depreciation and amortization                     | 53,838        | 64,081        | 115,814          | 128,936       |  |  |
| Portfolio impairments                                       | 1,349         | 15,996        | 15,918           | 50,372        |  |  |
| Realized losses (gains) on sales of real estate             |               |               |                  | (31,490 )     |  |  |
| Total adjustments to net income                             | 54,465        | 64,804        | 131,615          | 147,818       |  |  |
| FFO attributable to common stockholders                     | \$69,041      | \$ 88,010     | \$174,321        | \$ 183,853    |  |  |
| Add/(less):   |               |               |                  |               |  |  |
| (Gain) loss on debt extinguishment                          | (5,401)       | (8            | (26,729)         | 22            |  |  |
| Real estate acquisition costs                               | 408           | 424           | 456              | 577           |  |  |
| Transaction costs   | 16,033        | 485           | 19,965           | 485           |  |  |
| Non-cash interest expense                                   | 6,263         | 5,665         | 13,804           | 11,127        |  |  |
| Accrued interest and fees on defaulted loans                | 295           | 899           | 851              | 1,573         |  |  |
| Straight-line rent, net of related bad debt expense         | (4,187)       | (4,763        | (8,644)          | (10,209)      |  |  |
| Other amortization and non-cash charges                     | (89)          | (760          | (694)            | (1,705)       |  |  |
| Non-cash compensation expense (1)                           | 4,739         | 9,194         | 9,105            | 11,438        |  |  |
| Total adjustments to FFO                                    | 18,061        | 11,136        | 8,114            | 13,308        |  |  |
| AFFO attributable to common stockholders                    | \$87,102      | \$ 99,146     | \$182,435        | \$ 197,161    |  |  |
| Dividends declared to common stockholders (2)               | \$77,143      | \$ 82,422     | \$155,724        | \$ 169,544    |  |  |
| Net income per share of common stock                        |               |               |                  |               |  |  |
| Basic   | \$0.03        | \$ 0.05       | \$0.10           | \$ 0.07       |  |  |
| Diluted   | \$0.03        | \$ 0.05       | \$0.10           | \$ 0.07       |  |  |
| FFO per share of common stock                               |               |               |                  |               |  |  |
| Diluted   | \$0.16        | \$ 0.18       | \$0.40           | \$ 0.38       |  |  |
| AFFO per share of common stock                              |               |               |                  |               |  |  |
| Diluted   | \$0.20        | \$ 0.21       | \$0.42           | \$ 0.41       |  |  |
| AFFO per share of common stock, excluding severance charges |               |               |                  |               |  |  |
| Diluted   | \$0.20        | \$ 0.22       | \$0.42           | \$ 0.42       |  |  |
| Weighted average shares of common stock outstanding:        |               |               |                  |               |  |  |
| Basic   | 428,134,2     | 24079,102,268 | 3 436,458,58     | 88480,845,051 |  |  |
| Diluted   | 429,018,9     | 3479,102,268  | 3 437,016,15     | 5480,845,051  |  |  |

<sup>(1)</sup> Included in G&A balance for the six months ended June 30, 2018 is \$3.9 million of severance-related costs, comprised of \$2.1 million of cash compensation and \$1.8 million of non-cash compensation related to the acceleration of Restricted Stock and Performance Share Awards in connection with the departure of two executive officers.

<sup>(2)</sup> For the three months ended June 30, 2018 and 2017, dividends paid to unvested restricted stockholders of \$0.3 million and \$0.2 million, respectively, and for the six months ended June 30, 2018 and 2017, dividends paid to unvested restricted stockholders of \$0.7 million and \$0.4 million, respectively, are deducted from net income, FFO and AFFO attributable to common stockholders in the computation of per share amounts.

June 30

Adjusted Debt, Adjusted EBITDAre and Annualized Adjusted EBITDAre - Leverage The following provides a calculation of adjusted debt and a reconciliation of EBITDAre and annualized adjusted EBITDAre (dollars in thousands):

|   | June 30,    |             |   |
|---|-------------|-------------|---|
|   | 2018        | 2017        |   |
|   | (Unaudited) |             |   |
| Revolving Credit Facility   | \$346,500   | \$320,000   |   |
| Term Loan, net  |             | 418,880     |   |
| Unsecured Senior Notes, net   | 295,542     | 295,135     |   |
| Mortgages and notes payable, net  | 467,334     | 2,103,425   |   |
| Convertible Notes, net  | 722,756     | 709,183     |   |
| 0011011010111100000, 1100   | 1,832,132   | 3,846,623   |   |
| Add/(less):   | 1,002,102   | 2,010,023   |   |
| Unamortized debt discount, net  | 20,042      | 46,687      |   |
| Unamortized deferred financing costs  | 17,472      | 33,132      |   |
| Cash and cash equivalents   | •           | (11,246     | ) |
| Restricted cash balances held for the benefit of lenders  |             | (52,277     | ) |
| Total adjustments   | 9,856       | 16,296      | , |
| Adjusted Debt   | \$1,841,988 | \$3,862,919 | a |
| Adjusted Debt   | Ψ1,0+1,700  | Ψ3,002,71   |   |
|   | Three Month | s Ended     |   |
|   | June 30,    | .s Lilucu   |   |
|   | 2018        | 2017        |   |
|   | (Unaudited) | 2017        |   |
| Net income  | \$17,164    | \$22,206    |   |
|   | \$17,104    | \$23,206    |   |
| Add/(less):   | 10.056      | 46.026      |   |
| Interest  Description and acceptance of the second control of the | 42,056      | 46,826      |   |
| Depreciation and amortization   | 53,980      | 64,220      |   |
| Income tax expense  | 203         | 265         |   |
| Realized loss (gain) on sales of real estate  |             | (15,273     | ) |
| Impairments on real estate assets   | 1,349       | 15,996      |   |
| Total adjustments   | 96,866      | 112,034     |   |
| EBITDAre  | \$114,030   | \$135,240   |   |
| Add/(less):   |             |             |   |
| Other costs in general and administrative associated with Spin-off  | 1,392       |             |   |
| Transaction costs   | 16,033      | 485         |   |
| Real estate acquisition costs   | 408         | 424         |   |
| (Gain) loss on debt extinguishment  | (5,401)     | (8          | ) |
| Total adjustments to EBITDAre   | 12,432      | 901         |   |
| Adjusted EBITDAre   | \$126,462   | \$136,141   |   |
| Annualized Adjusted EBITDAre (1)  | \$505,848   | \$544,564   |   |
| ·   | •           | •           |   |
| Adjusted Debt / Annualized Adjusted EBITDAre  | 3.6 x       | 7.1         | X |

<sup>(1)</sup> Adjusted EBITDAre of the current quarter multiplied by four.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to financial market risks, especially interest rate risk. Interest rates and other factors, such as occupancy, rental rates and the financial condition of our tenants, influence our performance more so than does inflation. Changes in interest rates do not necessarily correlate with inflation rates or changes in inflation rates. As described in Item 2, we generally offer leases that provide for payments of base rent with scheduled increases and, to a lesser extent, contingent rent based on a percentage of the tenant's gross sales to help mitigate the effect of inflation. Because the properties in our portfolio are generally leased to tenants under triple-net leases, our exposure to rising property operating costs due to inflation is mitigated.

Interest rates are highly sensitive to many factors, including governmental monetary policies and domestic and global economic and political conditions, which are beyond our control. Our operating results depend heavily on the difference between the revenue from our assets and the interest expense incurred on our borrowings. We may incur additional variable rate debt in the future, including amounts that we may borrow under our Revolving Credit Facility and Term Loan. In addition, decreases in interest rates may lead to additional competition for the acquisition of real estate due to a reduction in desirable alternative income-producing investments, which may lead to a decrease in the yields on real estate we have targeted for acquisition. In such circumstances, if we are not able to offset the decrease in yields by obtaining lower interest costs on our borrowings, our results of operations will be adversely affected. Significant increases in interest rates may also have an adverse impact on our earnings if we are unable to acquire real estate with rental rates high enough to offset the increase in interest rates on our borrowings.

In the event interest rates rise significantly or there is an economic downturn, defaults may increase and result in credit losses, which may adversely affect our liquidity and operating results. In a decreasing interest rate environment, borrowers are generally more likely to prepay their loans in order to obtain financing at lower interest rates. However, the vast majority of our mortgage notes payable have prepayment clauses that make refinancing during a decreasing interest rate environment uneconomical. Investments in our mortgage loans receivable also have significant prepayment protection in the form of yield maintenance provisions, which provide us with substantial yield protection in a decreasing interest rate environment with respect to this portion of our investment portfolio.

The objective of our interest rate risk management policy is to match fund fixed-rate assets with fixed-rate liabilities. As of June 30, 2018, our assets were primarily long-term, fixed-rate leases (though most have scheduled rental increases during the terms of the leases). As of June 30, 2018, \$1.5 billion of our indebtedness was fixed-rate, consisting of our Master Trust Notes, fixed-rate CMBS and mortgage loans, Senior Unsecured Notes and Convertible Notes, with a weighted average stated interest rate of 4.09%, excluding amortization of deferred financing costs and debt discounts/premiums. As of June 30, 2018, \$346.5 million of our indebtedness was variable-rate, consisting of our Revolving Credit Facility with a stated interest rate of 3.32%. If one-month LIBOR as of June 30, 2018 increased by 100 basis points, or 1.0%, the resulting increase in annual interest expense with respect to the \$346.5 million outstanding under the Revolving Credit Facility would impact our future earnings and cash flows by \$3.5 million. The estimated fair values of our debt instruments have been derived based on market quotes for comparable instruments or discounted cash flow analysis using estimates of the amount and timing of future cash flows, market rates and credit spreads. The debt instrument balances as of June 30, 2018 are as follows (in thousands):

Carrying Estimated Value Fair Value

 Revolving Credit Facility
 \$346,500
 \$346,470

 Term Loan, net (1)
 —
 —

 Senior Unsecured Notes, net (1)
 295,542
 289,236

 Mortgages and notes payable, net (1)
 467,334
 495,046

 Convertible Notes, net (1)
 722,756
 750,624

<sup>(1)</sup> The carrying value of the debt instruments are net of unamortized deferred financing costs and certain debt discounts/premiums.

#### Item 4. Controls and Procedures

## SPIRIT REALTY CAPITAL, INC.

Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of Spirit Realty Capital, Inc.'s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness as of June 30, 2018 of the design and operation of Spirit Realty Capital, Inc.'s disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

Changes in Internal Control over Financial Reporting

There were no changes to Spirit Realty Capital, Inc.'s internal control over financial reporting (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) that occurred during the quarter ended June 30, 2018 that have materially affected, or are reasonably likely to materially affect, Spirit Realty Capital, Inc.'s internal control over financial reporting.

## SPIRIT REALTY, L.P.

Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of Spirit Realty, L.P.'s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness as of June 30, 2018 of the design and operation of Spirit Realty, L.P.'s disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

Changes in Internal Control over Financial Reporting

There were no changes to Spirit Realty, L.P.'s internal control over financial reporting (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) that occurred during the quarter ended June 30, 2018 that have materially affected, or are reasonably likely to materially affect, Spirit Realty, L.P.'s internal control over financial reporting.

#### PART II — OTHER INFORMATION

Item 1. Legal Proceedings.

From time-to-time, we may be subject to certain claims and lawsuits in the ordinary course of business, the outcome of which cannot be determined at this time. We are not currently a party as plaintiff or defendant to any legal proceedings that we believe to be material or that individually or in the aggregate would be expected to have a material effect on our business, financial condition or results of operations if determined adversely to us. Item 1A. Risk Factors.

There have been no material changes to the risk factors as disclosed in the section entitled "Risk Factors" beginning on page 12 of our Annual Report on Form 10-K for the year ended December 31, 2017 and filed with the SEC on February 23, 2018.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table summarized the repurchases of the Company's equity securities during the second quarter of 2018.

|  | Total<br>Number of<br>Shares<br>Purchased | Paid Per | Total<br>Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Maximum Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs |  |
|--|---|----------|--|--|--|
| Period                                   |   |          |  |  |  |
| April 1 - 30, 2018                       | 8,061,192                                 | \$ 7.93  | 8,061,192  | \$250,000,000  |  |
| May 1 - 31, 2018                         |   |          |  | 250,000,000  |  |
| June 1 - 30, 2018                        |   | _        |  | 250,000,000  |  |
| Total                                    | 8,061,192                                 | \$ 7.93  | 8,061,192  | \$250,000,000  |  |
| Item 3. Defaults Upon Senior Securities. |   |          |  |  |  |
| None.                                    |   |          |  |  |  |
| Item 4. Mine Safety Disclosures.         |   |          |  |  |  |
| None.                                    |   |          |  |  |  |

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None.

Item 5. Other Information.

Item 6. Exhibits. Exhibit No. Description

| 2.1  | Separation and Distribution Agreement by and between Spirit Realty Capital, Inc. and Spirit MTA REIT, dated as of May 21, 2018 filed as Exhibit 2.1 to the Company's Form 8-K on May 24, 2018 and incorporated herein by reference.                      |
|------|--|
| 3.1  | Articles of Restatement of Spirit Realty Capital, Inc. filed Exhibit 3.1 to the Company's Registration Statement on Form S-3 on November 8, 2013 and incorporated herein by reference.   |
| 3.2  | Articles of Amendment of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Form 8-K on May 13, 2014 and incorporated herein by reference.  |
| 3.3  | Articles Supplementary of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Current Report on Form 8-K on March 3, 2017 and incorporated herein by reference.  |
| 3.4  | Fifth Amended and Restated Bylaws of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Form 8-K on August 15, 2017 and incorporated herein by reference.   |
| 3.5  | Second Amended and Restated Agreement of Limited Partnership of Spirit Realty, L.P. filed as Exhibit 3.1 to the Operating Partnership's Form 8-K on October 3, 2017 and incorporated herein by reference.  |
| 3.6  | Articles Supplementary designating Spirit Realty Capital, Inc.'s 6.000% Series A Cumulative Redeemable Preferred Stock filed as Exhibit 3.4 to the Company's Registration Statement on Form 8-A on October 2, 2017 and incorporated herein by reference. |
| 3.7  | Certificate of Limited Partnership of Spirit Realty, L.P. dated September 25, 2012, filed as Exhibit 4.5 to the Company's Form S-4 on March 20, 2017 and incorporated herein by reference.   |
| 10.1 | First Amended and Restated Employment Agreement among Spirit Realty Capital, Inc. and Jay Young, dated as of April 3, 2018 filed as Exhibit 10.1 of the Company's Form 8-K on April 5, 2018 and incorporated herein by reference.                        |
| 10.2 | Employment Agreement among Spirit Realty Capital, Inc. and Kenneth Heimlich, dated as of April 3, 2018 filed as Exhibit 10.2 of the Company's Form 8-K on April 5, 2018 and incorporated herein by reference.  |
| 10.3 | Tax Matters Agreement by and between Spirit Realty Capital, Inc. and Spirit MTA REIT, dated as of May 31, 2018 filed as Exhibit 10.2 of the Company's Form 8-K on June 6, 2018 and incorporated herein by reference.                                     |
| 10.4 | Insurance Sharing Agreement between Spirit Realty L.P. and Spirit MTA REIT, dated as of May 31, 2018 filed as Exhibit 10.3 of the Company's Form 8-K on June 6, 2018 and incorporated herein by reference.   |
| 10.5 | Registration Rights Agreement between Spirit Realty L.P. and Spirit MTA REIT, dated as of May 31, 2018 filed as Exhibit 10.4 of the Company's Form 8-K on June 6, 2018 and incorporated herein by reference.   |

| 10.6* | Asset Management Agreement between Spirit Realty, L.P. and Spirit MTA REIT, dated May 31, 2018.  |
|-------|--|
| 31.1* | Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for Spirit Realty Capital, Inc. |
| 31.2* | Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for Spirit Realty Capital, Inc. |
| 31.3* | Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for Spirit Realty, L.P.         |
| 31.4* | Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for Spirit Realty, L.P.         |
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# Exhibit No. Description

| 32.1*               | Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 for Spirit Realty Capital, Inc. |
|---------------------|---|
| 32.2*               | Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 for Spirit Realty, L.P.         |
| 101.INS             | XBRL Instance Document  |
| 101.SCH             | XBRL Taxonomy Extension Schema  |
| 101.CAL             | XBRL Taxonomy Extension Calculation Linkbase  |
| 101.DEF             | XBRL Taxonomy Extension Definition Linkbase   |
| 101.LAB             | XBRL Taxonomy Extension Label Linkbase  |
| 101.PRE * Filed her | XBRL Taxonomy Extension Presentation Linkbase rewith.   |

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned thereunto duly authorized.

SPIRIT REALTY CAPITAL, INC.

(Registrant)

By: /s/ Prakash J. Parag Name: Prakash J. Parag

Title: Senior Vice President and Chief Accounting Officer (Principal Accounting Officer)

SPIRIT REALTY, L.P.

(Registrant)

By: Spirit General OP Holdings, LLC, as general partner of Spirit Realty, L.P.

/s/ Prakash J. Parag

Prakash J. Parag

Senior Vice President and Chief Accounting Officer (Principal Accounting Officer)

Date: August 8, 2018