

SPEDEMISSIONS INC  
Form 10-Q  
May 16, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 000-49688

Speedemissions, Inc.

(Exact name of registrant as specified in its charter)

Florida  
(State or other jurisdiction of  
incorporation or organization)

33-0961488  
(I.R.S. Employer  
Identification No.)

1015 Tyrone Road  
Suite 710  
Tyrone, GA  
(Address of principal executive offices)

30290  
(Zip Code)

Issuer's telephone number (770) 306-7667

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

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Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 6, 2016, there were 109,914,225 shares of common stock, par value \$0.001, issued and outstanding.

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Speedemissions, Inc.

TABLE OF CONTENTS

|  |   |    |
|--|---|----|
| Cautionary Statement Relevant to Forward-Looking Information |   | 3  |
| <b>PART I FINANCIAL INFORMATION</b>                          |   |    |
| ITEM 1   | Financial Statements  | 4  |
| ITEM 2   | Management's Discussion and Analysis of Financial Condition and Results of Operations | 14 |
| ITEM 3   | Quantitative and Qualitative Disclosures About Market Risk                            | 16 |
| ITEM 4   | Controls and Procedures   | 16 |
| <b>PART II OTHER INFORMATION</b>                             |   |    |
| ITEM 1   | Legal Proceedings   | 17 |
| ITEM 1A.   | Risk Factors  | 17 |
| ITEM 2   | Unregistered Sales of Equity Securities and Use of Proceeds                           | 17 |
| ITEM 3   | Defaults Upon Senior Securities   | 17 |
| ITEM 4   | Mine safety disclosures   | 17 |
| ITEM 5   | Other Information   | 17 |
| ITEM 6   | Exhibits  | 17 |

CAUTIONARY STATEMENT RELEVANT TO FORWARD-LOOKING INFORMATION

This Quarterly Report on Form 10-Q of Speedemissions, Inc. (references in this Report to “Speedemissions,” “Company,” “we,” “us” and “our” mean Speedemissions, Inc. and our consolidated subsidiaries) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are statements that look to future events and consist of, among other things, statements about our anticipated future income including the amount and mix of revenue among type of product, category of customer, geographic region and distribution method and our anticipated future expenses and tax rates. Forward-looking statements include our business strategies and objectives and include statements about the expected benefits of our strategic alliances and acquisitions, our plans for the integration of acquired businesses, our continued investment in complementary businesses, products and technologies, our expectations regarding product acceptance, product and pricing competition, cash requirements and the amounts and uses of cash and working capital that we expect to generate. The words “may,” “would,” “should,” “will,” “assume,” “believe,” “plan,” “expect,” “anticipate,” “cou,” “predict,” “goals,” “continue,” “project,” and similar expressions or the negative of these terms or other comparable terminology are meant to identify such forward-looking statements.

Forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties, and other factors, including those described under Item 1A-Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2015, some of which are beyond the Company’s control and are difficult to predict. We urge investors to consider all of these factors carefully in evaluating the forward-looking statements contained in this Quarterly Report on Form 10-Q. The Company’s future results and shareholder values may differ materially from those expressed or forecast in these forward-looking statements. The reader should not place undue reliance on these forward-looking statements, which speak only as of the date of this Report. Unless legally required, Speedemissions undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise, or to update the reasons why actual results could differ from those expressed in, or implied or projected by, the forward-looking statements.

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

Speedemissions, Inc. and Subsidiaries  
Consolidated Balance Sheets

|  | March 31,<br>2016<br>(unaudited) | December 31,<br>2015 |
|--|----------------------------------|----------------------|
| Assets   |                                  |                      |
| Current assets:  |                                  |                      |
| Cash   | \$64,009                         | \$ -                 |
| Notes receivable – current portion   | 53,748                           | 56,200               |
| Certificate and merchandise inventory  | 11,605                           | 9,476                |
| Other current assets   | 33,570                           | 34,295               |
| Total current assets   | 162,932                          | 99,971               |
| Property and equipment, net  | 77,464                           | 92,933               |
| Goodwill   | 390,985                          | 390,985              |
| Other assets   | 34,990                           | 34,990               |
| Total assets   | \$666,371                        | \$ 618,879           |
| Liabilities and Shareholders' Deficit  |                                  |                      |
| Current liabilities:   |                                  |                      |
| Line of credit   | \$20,451                         | \$ 26,592            |
| Notes payable  | 297,529                          | 227,442              |
| Accounts payable   | 691,038                          | 744,827              |
| Accrued liabilities  | 573,456                          | 501,332              |
| Current portion - capitalized lease obligations  | 17,229                           | 27,326               |
| Current portion – deferred rent  | 2,362                            | 2,362                |
| Total current liabilities  | 1,602,065                        | 1,529,881            |
| Capitalized lease obligations, net of current portion  | 9,914                            | 10,688               |
| Deferred rent  | 35,180                           | 34,091               |
| Total liabilities  | 1,647,159                        | 1,574,660            |
| Commitments and contingencies  |                                  |                      |
| Series A convertible, redeemable preferred stock, \$.001 par value, 5,000,000 shares authorized,<br>5,133 shares issued and outstanding; liquidation preference: \$5,133,000 | 4,579,346                        | 4,579,346            |
| Shareholders' deficit:   |                                  |                      |
| Common stock, \$.001 par value, 250,000,000 shares authorized, 111,988,914 issued<br>with 109,914,225 shares outstanding at March 31, 2016 and December 31, 2015             | 111,919                          | 111,919              |
| Additional paid-in capital   | 16,259,851                       | 16,259,851           |
| Treasury stock at cost (2,074,689 shares)  | (100,000 )                       | (100,000 )           |
| Accumulated deficit  | (21,831,904)                     | (21,806,897)         |
| Total shareholders' deficit  | (5,560,134 )                     | (5,535,127 )         |
| Total liabilities and shareholders' deficit  | \$666,371                        | \$ 618,879           |

See accompanying notes to consolidated financial statements.



Speedemissions, Inc. and Subsidiaries  
 Consolidated Statements of Operations  
 (unaudited)

|   | Three Months Ended |              |
|---|--------------------|--------------|
|   | March 31           |              |
|   | 2016               | 2015         |
| Revenue   | \$885,551          | \$832,803    |
| Costs of revenue:   |                    |              |
| Cost of emission certificates                                 | 159,575            | 155,201      |
| Store operating expenses                                      | 522,030            | 549,379      |
| General and administrative expenses                           | 171,146            | 206,393      |
| (Gain) loss from disposal of non-strategic assets             | (4,345 )           | 786          |
| Operating profit (loss)                                       | 37,145             | (78,956 )    |
| Interest income (expense)                                     |                    |              |
| Interest income   | 755                | 755          |
| Interest expense  | (62,907 )          | (34,395 )    |
| Interest, net   | (62,152 )          | (33,640 )    |
| Net loss  | \$(25,007 )        | \$(112,596 ) |
| Basic and diluted net loss per share                          | \$(0.00 )          | \$(0.00 )    |
| Weighted average common shares outstanding, basic and diluted | 109,914,225        | 108,964,225  |

See accompanying notes to consolidated financial statements.

Speedemissions, Inc. and Subsidiaries  
Consolidated Statements of Cash Flows  
(unaudited)

|   | Three Months Ended<br>March 31, |              |
|---|---------------------------------|--------------|
|   | 2016                            | 2015         |
| Cash flows from operating activities:   |                                 |              |
| Net loss  | \$(25,007 )                     | \$(112,596 ) |
| Adjustments to reconcile net loss to cash provided by (used in) operating activities: |                                 |              |
| Depreciation and amortization   | 15,469                          | 20,971       |
| (Gain) loss from disposal of non-strategic assets                                     | (4,345 )                        | 786          |
| Changes in operating assets and liabilities:  |                                 |              |
| Certificate and merchandise inventory   | (2,129 )                        | 2,583        |
| Other current assets  | 725                             | 22,784       |
| Other assets  | (755 )                          | 35           |
| Accounts payable and accrued liabilities  | 18,335                          | 27,332       |
| Other liabilities   | 1,089                           | 978          |
| Net cash provided by (used in) operating activities                                   | 3,382                           | (37,127 )    |
| Cash flows from investing activities:   |                                 |              |
| Purchases of property and equipment   | -                               | (2,125 )     |
| Proceeds from notes receivable  | 3,207                           | 18,208       |
| Proceeds from asset sales   | 4,345                           | 3,000        |
| Net cash provided by investing activities   | 7,552                           | 19,083       |
| Cash flows from financing activities:   |                                 |              |
| Proceeds from line of credit  | 2,594                           | -            |
| Payments on line of credit  | (8,735 )                        | -            |
| Proceeds from notes payable   | 150,761                         | 113,148      |
| Payments on notes payable   | (80,673 )                       | (104,604 )   |
| Payments on equipment financing obligations   | -                               | (3,619 )     |
| Payments on capitalized leases  | (10,872 )                       | (8,610 )     |
| Net cash provided by (used in) financing activities                                   | 53,075                          | (3,685 )     |
| Net increase (decrease) in cash   | 64,009                          | (21,729 )    |
| Cash at beginning of period   | -                               | 21,729       |
| Cash at end of period   | \$64,009                        | \$-          |
| Supplemental Information:   |                                 |              |
| Cash paid during the period for interest  | \$62,907                        | \$34,395     |

See accompanying notes to consolidated financial statements.



Speedemissions, Inc.  
Notes to Consolidated Financial Statements

March 31, 2016  
(Unaudited)

Note 1. Going Concern

The accompanying consolidated financial statements of Speedemissions, Inc. have been prepared on a going concern basis which contemplates the realization of assets and liquidation of liabilities in the normal course of business. These consolidated financial statements do not include any adjustments relating to the recoverability and classification of assets or the amounts and classification of liabilities that may be necessary in the event the Company cannot continue as a going concern. References in this report to "Speedemissions," the "Company," "we," "us" and "our" mean Speedemissions, Inc. and our consolidated subsidiaries.

Speedemissions has experienced recurring net losses which have caused an accumulated deficit of \$21,831,904 at March 31, 2016. We had a working capital deficit of \$1,439,133 at March 31, 2016 compared to a working capital deficit of \$1,429,910 at December 31, 2015.

Our revenues for the quarter ended March 31, 2016 and the fiscal years ended December 31, 2015 and 2014 were below our expectations and internal forecasts primarily as a result of fewer vehicle emissions tests and safety inspections being performed at our stores. Our revenues for the quarter ended March 31, 2016 and for the fiscal years ended December 31, 2015 and 2014 have been insufficient to attain profitable operations and to provide adequate levels of cash flow from operations. Our near term liquidity and ability to continue as a going concern is dependent on our ability to generate sufficient revenues from our store operations to provide sufficient cash flow from operations to pay our current level of operating expenses, provide for inventory purchases and to reduce past due amounts owed to vendors and service providers. No assurances can be given that the Company will be able to achieve sufficient levels of revenues in the near term to provide adequate levels of cash flow from operations. Should an increase in revenues not materialize, we will seek to further reduce operating costs to bring them in line with reduced revenue levels. If the Company is unable to achieve near term profitability and generate sufficient cash flow from operations, and if the Company is unable to sufficiently reduce operating costs, we would need to raise additional capital or obtain additional borrowings beyond our existing credit facilities. We currently have very limited access to capital, including the public and private placement of equity securities and additional debt financing. No assurances can be given that additional capital or borrowings would be available or, if available, that we would be able to complete a capital raise or financing on satisfactory terms, to allow us to continue as a going concern. As a result of the Company's history of losses and financial condition, there is substantial doubt about the ability of the Company to continue as a going concern. If the Company is unable to continue as a going concern, our shareholders will likely lose all of their investment in the Company.

Since April 1, 2015 and continuing to the date of this report, we have been unable to make all required payments to the federal government for payroll taxes withheld from employee paychecks and the associated matching employer payroll taxes. We also are in arrears during the same period to the state of Georgia for income taxes withheld from employee paychecks and sales taxes. As of May 6, 2016, we owed approximately \$321,000 and \$21,000 to the federal and Georgia state governments, respectively. We proposed a payment plan to the federal government and made \$10,000 payments on September 30, 2015, October 29, 2015 and January 12, 2016, respectively, but we have not reached an agreed payment schedule as of the date of this report. We have made federal tax deposits for 2016 payroll periods through February 12, 2016; however have been unable to make any payments since that payroll date. We reached a payment agreement with the state of Georgia for the quarter ended June 30, 2015, which required four monthly payments of approximately \$5,000 each. All payments were made in accordance with the payment

agreement. We were required to pay the state of Georgia for withholding taxes for the quarter ended September 30, 2015, in the approximate amount of \$14,500, by October 31, 2015. As of the date of this report, we have been unable to make this payment to the state of Georgia and are subject to late payment penalties, in addition to interest until the delinquent taxes are paid. However, we were able to make timely payment to the state of Georgia for the quarters ended December 31, 2015 and March 31, 2016.

On April 16, 2015, the Company entered into a revolving loan agreement with Celtic Bank (“CB”), pursuant to which the Company initially borrowed \$17,000 from CB. Under the terms of the revolving loan agreement, the Company agreed to repay the initial loan, plus interest, for a total amount of \$18,955 by October 15, 2015. The Company made the required six monthly payments, as required, by the October 15, 2015 due date. As the Company repays the initial loan, it can and has borrowed new funds which created new six-month payment cycles on the previously outstanding principal plus the new funds borrowed. At their sole discretion, CB can increase the maximum availability under the revolving loan agreement above the \$17,000 amount established upon the execution of the revolving loan agreement. Effective April 18, 2016, CB increased our borrowing limit to \$33,200. At May 6, 2016, the outstanding balance on our revolving loan facility with CB was approximately \$17,000 and our cash balances were approximately \$13,000.

Our revenues during the years ended December 2015 and 2014, as well as the quarter ended March 31, 2016, have been insufficient to attain profitable operations and to provide adequate levels of cash flow from operations. During the years ended December 31, 2015 and 2014, as well as the quarter ended March 31, 2016, due to insufficient cash flow from operations and borrowing limitations under our line of credit facility, we have been extending payments owed to landlords and vendors beyond normal payment terms and deadlines. Until such vendors are paid within normal payment terms, no assurances can be given that required services and materials needed to support operations will continue to be provided. In addition, no assurances can be given that vendors will not pursue legal means to collect past due balances owed. Any interruption of services or materials would likely have an adverse impact on our operations and could impact our ability to continue as a going concern.

On December 13, 2013 and on January 10, 2014, the Circuit Court in the Twelfth Judicial Circuit in and for Sarasota County, Florida (the "Court"), entered an Order Granting Approval of Settlement Agreement (the "Order") approving, among other things, the fairness of the terms and conditions of an exchange pursuant to Section 3(a)(10) of the Securities Act of 1933 (the "Securities Act"), in accordance with a Settlement Agreement (the "Settlement Agreement") between the Company and IBC Funds, LLC, a Nevada limited liability company ("IBC"), in the matter entitled IBC Funds, LLC, vs. SpeedEmissions, Inc., Case Nos. 2013 CA 008762 NC and 2014 CA 000153 (the "Actions"). IBC commenced the Actions against us to recover an aggregate of \$205,643 of past-due accounts payable, which IBC had purchased from certain of our vendors pursuant to the terms of separate claim purchase agreements between IBC and each of the respective vendors (the "Assigned Accounts), plus fees and costs (the "Claim"). The Assigned Accounts relate to certain research, technical, development and legal services. The Order provides for the full and final settlement of the Claim and the Action. The Settlement Agreement became effective and binding on December 13, 2013 and January 10, 2014, respectively.

The Settlement Agreement provides that in no event shall the number of shares of common stock issued by the Company to IBC or its designee in connection with the Settlement Agreement, when aggregated with all other shares of common stock then beneficially owned by IBC and its affiliates (as calculated pursuant to Section 13(d) of the Securities Exchange Act of 1934 (the "Exchange Act") and the rules and regulations thereunder), result in the beneficial ownership by IBC and its affiliates (as calculated pursuant to Section 13(d) of the Exchange Act and the rules and regulations thereunder) at any time of more than 9.99% of the common stock of the Company. Pursuant to the Settlement Agreement, the Company issued 59,098,059 of its common shares to IBC during the year ended December 31, 2014, in full satisfaction of all amounts due IBC under the Settlement Agreement.

Furthermore, the Settlement Agreement provides that, for so long as IBC or any of its affiliates hold any shares of common stock of the Company, the Company and its affiliates are prohibited from, among other things, voting any securities of the Company in favor of: (1) an extraordinary corporate transaction, such as a merger, reorganization or liquidation, involving the Company or any of its subsidiaries, (2) a sale or transfer of a material amount of the Company's assets or its subsidiaries' assets, (3) any material change in the Company's present capitalization or dividend policy, (4) any other material change in the Company's business or corporate structure, (5) a change in the Company's charter, bylaws, or instruments corresponding thereto (6) causing a class of the Company's securities to be delisted from a national securities exchange or to cease to be authorized to be quoted in an inter-dealer quotation system of a registered national securities association, (7) causing a class of the Company's equity securities to become eligible for termination of registration pursuant to Section 12(g)(4) of the Exchange Act, (8) terminating the Company's transfer agent, (9) taking any action which would impede the purposes and objects of the Settlement Agreement or (10) taking any action, intention, plan or arrangement similar to any of those enumerated above. These prohibitions may not be modified or waived without further order of the Court.

Since April 1, 2015 and continuing to the date of this report, we have been unable to make all required payments to the federal government for payroll taxes withheld from employee paychecks and the associated matching employer payroll taxes. We also are in arrears during the same period to the state of Georgia for income taxes withheld from

employee paychecks and sales taxes. As of May 6, 2016, we owed approximately \$321,000 and \$21,000 to the federal and Georgia state governments, respectively. We proposed a payment plan to the federal government and made \$10,000 payments on September 30, 2015, October 29, 2015 and January 12, 2016, respectively, but we have not reached an agreed payment schedule as of the date of this report. We have made federal tax deposits for 2016 payroll periods through February 12, 2016; however have been unable to make any payments to the federal government since that payroll date. We reached a payment agreement with the state of Georgia for the quarter ended June 30, 2015, which required four monthly payments of approximately \$5,000 each. All payments were made in accordance with the payment agreement. We were required to pay the state of Georgia for withholding taxes for the quarter ended September 30, 2015, in the approximate amount of \$14,500, by October 31, 2015. As of the date of this report, we have been unable to make this payment to the state of Georgia and are subject to late payment penalties, in addition to interest until the delinquent taxes are paid. However, we were able to make timely payment to the state of Georgia for the quarters ended December 31, 2015 and March 31, 2016.

## Note 2: Nature of Operations

### Description of Business

Speedemissions, Inc. is one of the largest test-only emissions testing and safety inspection companies in the United States. We perform vehicle emissions testing and safety inspections in certain cities in which vehicle emissions testing is mandated by the United States Environmental Protection Agency (“EPA”). As of March 31, 2016, we operated 22 vehicle emissions testing and safety inspection stations under the trade names of Speedemissions and Auto Emissions Express (in Atlanta, Georgia and St. Louis, Missouri) and Just Emissions (in Salt Lake City, Utah). We also operate three mobile testing units in the Atlanta, Georgia area which service automotive dealerships and local government agencies. We manage our operations based on these three regions, and we have one reportable segment. References in this document to “Speedemissions,” “Company,” “we,” “us” and “our” mean Speedemissions, Inc. and our consolidated subsidiaries.

We use computerized emissions testing and safety inspections equipment that test vehicles for compliance with vehicle emissions and safety standards. We purchase or lease these computerized testing systems from state approved equipment vendors. Our revenues are mainly generated from the testing or inspection fees charged to the registered owner of the vehicle. As a service to our customers, we also sell automotive parts and supplies such as windshield wipers, taillight bulbs and gas caps at select locations. However, we do not provide automotive repair services.

On June 22, 2010, the Company announced the launch of its first iPhone application, Carbonga. Carbonga diagnoses an automobile's computer system using the on board diagnostic port available on vehicles produced since 1996. Carbonga can check over 2,000 vehicle fault codes. We launched version two of Carbonga on February 16, 2011. Version two improved the speed and performance of the application and added additional features, including the ability to receive vehicle safety recalls and Technical Service Bulletins, for an annual subscription fee.

During the quarter ended September 30, 2012, we formed a new company, SpeedEmissions Car Care, LLC, through which we franchised our vehicle emissions and safety inspections store model. Franchises are available to qualified store operators who have an interest in either a single- or multi-location opportunity in select cities where vehicle emissions testing/safety inspections and other automotive services are required. We signed an agreement with an Atlanta based franchise consulting company to assist with our plan to franchise our business model into a number of new U.S. markets. After securing approval for all the necessary disclosure documents, we began marketing franchises in the fourth quarter of 2012. However, as of March 31, 2016, we have sold no franchises.

On November 30, 2012, we completed the acquisition of certain operating assets comprising five emission testing centers owned by Auto Emissions Express, LLC ("AEE"), a Georgia corporation. At the time of the asset acquisition, AEE owned and operated 12 emission testing centers in the Atlanta, Georgia area, including the five emission testing centers that we purchased.

On April 11, 2013, we sold the assets comprising three of our Texas stores for \$110,000. We received \$50,000 cash at closing and a note receivable for \$60,000. The principal amount of the note was payable in equal monthly payments over a 12-month period plus interest at 5.0% per annum. This note was paid in full during the year ended December 31, 2014.

In June 2013, we announced an expansion of our business model pursuant to which we planned to move into a new market with the opening of up to 24 emission testing stores over the following two years, assuming we obtained the financing to do this. In 2013, we engaged an investment banking firm to assist us in acquiring up to \$3,000,000 in new capital to serve as a source of financing for our planned expansion. However, we were unsuccessful in raising the necessary capital and the expansion model was abandoned during 2014.

On October 25, 2013, we completed the acquisition of certain operating assets comprising the remaining seven emission testing centers owned by AEE. AEE originally owned and operated 12 emission testing centers in the Atlanta, Georgia area, consisting of the seven emission testing centers that we purchased in October 2013 and the five emission testing centers that we purchased in November 2012 as discussed above.

During the three months ended June 30, 2014, we sold the assets comprising six of our Houston, Texas stores for a combined amount of \$220,000, consisting of \$152,500 in cash and notes receivable for \$67,500. The principal amount of the note was payable in equal monthly payments over a 12-month period with no interest. This note was paid in full during the year ended December 31, 2015.

On December 5, 2014, we sold the assets comprising five of our six Salt Lake City, Utah stores for \$1,350,000 in cash. After accounting for the sale of these five emissions testing centers, we now operate 22 emission testing centers in Atlanta, Georgia, St. Louis, Missouri and Salt Lake City, Utah metropolitan areas, plus three mobile testing units in

the Atlanta, Georgia area.

#### Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company are presented in accordance with accounting principles generally accepted in the United States of America (“GAAP”) as codified in the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments consisting of normal recurring adjustments necessary for a fair presentation of its financial position and results of operations. Interim results of operations are not necessarily indicative of the results that may be achieved for the full year. The financial statements and related notes do not include all information and footnotes required by GAAP for annual reports. This quarterly report should be read in conjunction with the consolidated financial statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2015.

The Company has evaluated subsequent events through the date of the filing its Form 10-Q with the Securities and Exchange Commission. The Company is not aware of any significant events that occurred subsequent to the balance sheet date but prior to the filing of this report that would have a material impact on the Company's Consolidated Financial Statements.

The accompanying consolidated financial statements include the accounts of Speedemissions and its non-operating subsidiaries, which are 100% owned by the Company. All significant intercompany accounts and transactions have been eliminated in consolidation.

### Note 3: Significant Accounting Policies and Estimates

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates included in these financial statements relate to useful lives of property and equipment, the valuation allowance provided against deferred tax assets and the valuation of long-lived assets and goodwill. Actual results could differ from those estimates. For a description of Speedemissions' critical accounting policies see the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

#### Fair Value of Financial Instruments

The carrying amounts of cash, other current assets, accounts payable and accrued liabilities approximate their fair value because of the short-term nature of these accounts. Fair value of the equipment financing agreements and capital lease obligations approximate carrying value based upon current borrowing rates. The fair value of the Company's note receivable and note payable also approximates the carrying value because outstanding balances can be repaid at any time.

#### Note 4: Inventory

Inventory at March 31, 2016 consisted of certificate and merchandise inventory and was \$10,257 and \$1,348, respectively. Inventory at December 31, 2015 consisted of certificate and merchandise inventory and was \$8,118 and \$1,358, respectively.

#### Note 5: Notes Receivable

On September 14, 2010, the Company settled a lawsuit originally filed in 2006 against a former manager. The Company alleged the manager, while employed by the Company, breached his fiduciary duty by purchasing property in Texas where one of the Company's testing facilities he managed was located. Under the provisions of the settlement agreement, the Company will receive the sum of \$125,000 payable in monthly installments of \$1,000 per month for 72 months. The balance of \$53,000 will be due and payable to the Company on June 1, 2016. The note receivable is collateralized by a second lien on property owned by the former manager. The note receivable and gain from the settlement was computed and recorded at its present value of \$106,881 using an interest rate equal to prime rate plus 0.5%, which was 3.75%, which approximates rates offered in the market for notes receivable with similar terms and conditions. The Company recognized a gain from the legal settlement in the amount of \$106,881 during 2010.

During 2014, we sold the assets comprising six of our Houston, Texas stores for a combined amount of \$220,000, consisting of \$152,500 in cash and notes receivable for \$67,500. The principal amount of the note was payable in

equal monthly payments over a 12-month period with no interest. The note was paid in full during the year ended December 31, 2015.

During 2015, we sold equipment for \$2,000 in cash plus a note receivable of \$2,496. The principal amount of the note was payable in equal monthly payments over a 12-month period with no interest. The note was paid in full in January 2016.

The balance of notes receivable was \$53,748 and \$56,200 at March 31, 2016 and December 31, 2015, respectively.

Note 6: Property and Equipment

Property and equipment at March 31, 2016 and December 31, 2015 consisted of the following:

|   | March 31, 2016 | December 31, 2015 |
|---|----------------|-------------------|
| Buildings                                       | \$ 30,754      | \$ 30,754         |
| Emission testing equipment                      | 947,493        | 947,493           |
| Furniture, fixtures and office equipment        | 56,326         | 56,326            |
| Vehicles  | 19,356         | 19,356            |
| Leasehold improvements                          | 158,757        | 158,757           |
|   | 1,212,686      | 1,212,686         |
| Less: accumulated depreciation and amortization | 1,135,222      | 1,119,753         |
|   | \$ 77,464      | \$ 92,933         |



## Note 7: Accrued Liabilities

Accrued liabilities at March 31, 2016 and December 31, 2015 consisted of the following:

|                        | March 31, 2016 | December 31, 2015 |
|------------------------|----------------|-------------------|
| Professional fees      | \$ 77,755      | \$ 61,758         |
| Accrued payroll        | 389,197        | 298,698           |
| Accrued property taxes | 42,872         | 39,838            |
| Other                  | 63,632         | 101,038           |
|                        | \$ 573,456     | \$ 501,332        |

## Note 8: Notes Payable

## Bridge Note Agreement

On November 11, 2010, the Company entered into a \$55,000 bridge note agreement (the "Note") with an affiliate, GCA Strategic Investment Fund, Limited ("GCA"). The funds received from the Note were used for general working capital purposes. The Note bore 0% interest and was due in full on November 11, 2012. The Note was subject to mandatory prepayment upon a change of control, as defined in the Note. In consideration for the receipt of the Note, the Company issued GCA 4,000,000 warrants to purchase the Company's common stock at \$0.50 per share. On April 15, 2011, the Board of Directors of the Company and GCA agreed to amend GCA's 4,000,000 warrants whereby the exercise price of the warrants would be reduced to \$0.016 from \$0.50. The closing price of the Company's common stock was \$0.013 on April 14, 2011. The warrants were exercised on April 18, 2011 at the reduced exercise price of \$0.016 per share. The Note has been extended annually since the first renewal date. The most recent renewal of the Note was on November 6, 2015, establishing a new maturity date of November 6, 2016. The Note had a balance due of \$60,000 on March 31, 2016 and December 31, 2015.

## Promissory Note Agreements

On November 5, 2014, the Company entered into a promissory note agreement with Dianna Parlontieri, wife of the Company's President, Chief Executive Officer and Chief Financial Officer, pursuant to which Mrs. Parlontieri loaned the Company \$20,000 for working capital purposes. Under the terms of the promissory note, the Company agreed to repay the loan, plus interest, for a total amount of \$20,400 by December 15, 2014. Because the Company did not repay the loan in full by December 15, 2014, the Company is required to repay \$1,700 on the 15th of each month, starting December 15, 2014, until the loan is re-paid in full. If any of the monthly payments are not paid on the respective due date then the monthly payment amount is subject to a default interest rate of 10% per annum. The Company is currently in default of the terms of this promissory note as it did not make the required repayment on December 15, 2014 and has not made any of the required monthly payments as of the date of this report. The Note had principal due of \$20,000 on March 31, 2016 and December 31, 2015, respectively.

## Daily Payment Note Agreements

On March 6, 2015, the Company entered into a revenue-based factoring agreement with Samson Partners, LLC ("SP"), pursuant to which the Company agreed to repay SP \$60,000 from a loan made by SP to the Company, plus a fixed fee which the Company recorded as interest expense, for a total repayment amount of \$76,800 by June 16, 2015. Under the terms of the agreement, SP was authorized to make daily bank debits of \$1,169 on each available banking day during the term of the agreement which represented a fee rate of 28.0%. The Company repaid the remaining balance on June 16, 2015 and, as a result, there was no outstanding balance on March 31, 2016.

On April 16, 2015, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$75,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$104,175 by October 19, 2015. Under the terms of the agreement, SP is authorized to make daily bank debits of \$827 on each available banking day during the term of the agreement which represents a fee rate of 38.9%. On August 21, 2015, the Company renegotiated its payment terms with SP reducing the daily payment from \$827 to \$500 and extending the due date from October 19, 2015 to November 27, 2015. The Company repaid the remaining balance on October 12, 2015 and, as a result, there was no outstanding balance on March 31, 2016.

On June 8, 2015, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$250,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$337,500 by April 14, 2016. A portion of the proceeds were used to pay off the March 6, 2015 SP revenue-based factoring agreement described above. Under the terms of the agreement, SP is authorized to make daily bank debits of \$1,600 on each available banking day during the term of the agreement which represents a fee rate of 34.8%. The Company repaid the remaining balance on January 8, 2016 and, as a result, there was no outstanding balance on March 31, 2016 compared to a balance of \$90,160 on December 31, 2015.

On October 12, 2015, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$75,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$101,250 by August 22, 2016. A portion of the proceeds were used to pay off the April 16, 2015 SP revenue-based factoring agreement described above. Under the terms of the agreement, SP is authorized to make daily bank debits of \$469 on each available banking day during the term of the agreement which represents a fee rate of 35.0%. The agreement had a balance due of \$35,743 and \$57,282 on March 31, 2016 and December 31, 2015, respectively.

On January 5, 2016, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$235,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$321,950 by January 10, 2017. A portion of the proceeds were used to pay off the June 8, 2015 SP revenue-based factoring agreement described above. Under the terms of the agreement, SP is authorized to make daily bank debits of \$1,279 on each available banking day during the term of the agreement which represents a fee rate of 37.0%. The agreement had a balance due of \$181,786 on March 31, 2016.

#### Revolving Credit Facility

On April 16, 2015, the Company entered into a revolving loan agreement with CB, pursuant to which the Company initially borrowed \$17,000 from CB. Under the terms of the revolving loan agreement, the Company agreed to repay the initial loan, plus interest, for a total amount of \$18,955 by October 15, 2015. The Company made the required six monthly payments, as required, by the October 15, 2015 due date. As the Company repays the initial loan, it can and has borrowed new funds which created new six-month payment cycles on the previously outstanding principal plus the new funds borrowed. At their sole discretion, CB can increase the maximum availability under the revolving loan agreement above the \$17,000 amount established upon the execution of the revolving loan agreement. Currently our borrowing limit with CB is \$33,200. The revolving loan agreement had a balance due of \$20,451 and \$26,592 on March 31, 2016 and December 31, 2015, respectively.

#### Note 9: Net Loss Per Share

Basic earnings per share (“EPS”) or net loss per share represents net loss divided by the weighted average number of common shares outstanding during a reported period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock, including stock options, warrants, and contingently issuable shares such as the Company’s Series A and Series B preferred stock (commonly and hereinafter referred to as “Common Stock Equivalents”), were exercised or converted into common stock.

The following table sets forth the computation for basic and diluted net loss per share for the three month periods ended March 31, 2016 and 2015, respectively:

Three Months Ended

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|   | March 31     |               |
|---|--------------|---------------|
|   | 2016         | 2015          |
| Net loss (A)  | \$ (25,007 ) | \$ (112,596 ) |
| Weighted average common shares - basic (B)                  | 109,914,225  | 108,964,225   |
| Effect of dilutive securities:                              |              |               |
| Diluted effect of stock options (1)                         | —            | —             |
| Diluted effect of stock warrants (1)                        | —            | —             |
| Diluted effect of unrestricted Preferred Series A Stock (2) | —            | —             |
| Weighted average common shares - diluted (C)                | 109,914,225  | 108,964,225   |
| Net loss per share - basic (A/B)                            | \$ (0.00 )   | \$ (0.00 )    |
| Net loss per share - diluted (A/C)                          | \$ (0.00 )   | \$ (0.00 )    |

(1) As a result of the Company's net loss for the three month periods ended March 31, 2016 and 2015, aggregate Common Stock Equivalents of 426,000 and 431,000, respectively, issuable under stock option plans and stock warrants that were potentially dilutive securities are anti-dilutive and have been excluded from the computation of weighted average common shares (diluted) for the three month periods ended March 31, 2016 and 2015, respectively. These Common Stock Equivalents could be dilutive in future periods.

(2) As a result of the Company's net loss in the three month periods ended March 31, 2016 and 2015, aggregate Common Stock Equivalents of 4,277,498 issuable under Series A convertible, redeemable preferred stock that were potentially dilutive securities are anti-dilutive and have been excluded from the computation of weighted average common shares diluted for the three month periods ended March 31, 2016 and 2015. These Common Stock Equivalents could be dilutive in future periods.

#### Note 10: Preferred and Common Stock

##### Preferred Stock

There were 5,133 shares of Series A convertible, redeemable preferred stock ("Preferred A Stock") issued and outstanding as of March 31, 2016 and December 31, 2015. For financial statement purposes, the Preferred A Stock has been presented outside of stockholders' deficit on the Company's consolidated balance sheets as a result of certain conditions that are outside the control of the Company that could trigger redemption of the securities.

##### Common Stock

The Company issued no common shares during the three month period ended March 31, 2016. The Company had 109,914,225 common shares outstanding as of March 31, 2016.

#### Note 11: Share-Based Compensation

The Company has several share-based compensation plans under which employees and non-employee directors receive stock options. Additionally, the Company has issued shares of its common stock as compensation to employees and payments of services rendered by third parties. Share-based compensation cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity grant). Fair value of the award is calculated using the Black-Scholes model or based on the fair value of the shares issued for the services provided, whichever is more accurately determinable. Such value is recognized as an expense over the requisite service period, net of estimated forfeitures, using the straight-line attribution method. The estimate of awards that will ultimately vest requires significant judgment, and to the extent actual results or updated estimates differ from the Company's current estimates, such amounts are recorded as a cumulative adjustment in the period estimates are revised. The Company considers many factors when estimating expected forfeitures, including types of awards, employee class and historical employee attrition rates. Actual results, and future changes in estimates, may differ substantially from the Company's current estimates.

There was no share based compensation expense during the three months ended March 31, 2016 and 2015. Share-based compensation is included in general and administrative expenses in the consolidated statements of operations.

##### Stock Incentive Plans

The Company has granted options to employees and directors to purchase the Company's common stock under various stock incentive plans. Under the plans, employees and non-employee directors are eligible to receive awards of various forms of equity-based incentive compensation, including stock options, restricted stock, restricted stock units and performance awards, among others. The plans are administered by the Compensation Committee of the Board of Directors, which determines the terms of the awards granted. Stock options are generally granted with an exercise price equal to the market value of the Company's common stock on the date of grant, have a term of ten years or less, and generally vest over three years from the date of grant.

The following table sets forth options outstanding under the Company's stock option plans during the three month period ended March 31, 2016. The Company did not grant stock options in the three months ended March 31, 2016.

|  | Number of<br>Shares | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Grant-date<br>Fair Value |
|--|---------------------|--|---|
| Options outstanding at December 31, 2015 | 59,000              | \$ 0.61                                  |   |
| Granted                                  | —                   | —  | —   |
| Expired                                  | 5,000               | 1.00                                     |   |
| Options outstanding at March 31, 2016    | 54,000              | \$ 0.57                                  |   |

The aggregate intrinsic value of options outstanding and exercisable at March 31, 2016 was \$0. Intrinsic value is the amount by which the fair value of the underlying stock exceeds the exercise price of the options.

The Company estimates the fair value for stock options at the date of grant using the Black-Scholes option pricing model, which requires management to make certain assumptions. Expected volatility is based on comparable company data. The Company bases the risk-free interest rate on U.S. Treasury note rates. The expected term is based on the vesting period and an expected exercise term. The Company does not anticipate paying cash dividends in the foreseeable future and therefore uses an expected dividend yield of 0%.

As of March 31, 2016, there was no unrecognized share-based compensation expense related to non-vested stock options. There were no options that vested during the three months ended March 31, 2016 and 2015.

There were 54,000 and 59,000 options issued and outstanding under the Company's 2001 Stock Option Plan, the Amended and Restated 2005 Omnibus Stock Grant and Option Plan, Speedemissions Inc. 2006 Stock Grant and Option Plan and the 2008 Stock Grant and Option Plan (collectively, the "Option Plans") as of March 31, 2016 and December 31, 2015, respectively. There were no options granted under these plans during the three month period ended March 31, 2016. There were no options exercised during the three month periods ended March 31, 2016 and 2015.

#### Stock Warrants

There were 372,000 common stock warrants outstanding as of March 31, 2016, and there were no warrants granted or exercised during the three month period ended March 31, 2016.

#### Note 12: Income Taxes

No provision for income taxes has been reflected for the three month periods ended March 31, 2016 and 2015, as the Company has sufficient net operating loss carry forwards to offset taxable income.

#### Note 13: Contingencies

From time to time, the Company may be involved in claims that arise out of the normal course of its business. In the opinion of management, we are not currently involved in any legal proceedings which would have a material adverse effect on the Company's financial position, results of operations or cash flows.

## ITEM 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

### Results of Operations

#### Three Months Ended March 31, 2016 and 2015

Our revenue, cost of emission certificates, store operating expenses, general and administrative expenses and operating results for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015 were as follows:

|   | Three Months Ended March 31 |              | Percentage |   |
|---|-----------------------------|--------------|------------|---|
|   | 2016                        | 2015         | Change     |   |
| Revenue   | \$ 885,551                  | \$ 832,803   | 6.3        | % |
| Cost of emission certificates                     | 159,575                     | 155,201      | 2.8        | % |
| Store operating expenses                          | 522,030                     | 549,379      | (5.0)      | % |
| General and administrative expenses               | 171,146                     | 206,393      | (17.1)     | % |
| (Gain) loss from disposal of non-strategic assets | (4,345 )                    | 786          | n/a        |   |
| Operating profit (loss)                           | \$ 37,145                   | \$ (78,956 ) | 147.0      | % |

Revenue. Revenue increased \$52,748 or 6.3% to \$885,551 for the three month period ended March 31, 2016 compared to \$832,803 for the three month period ended March 31, 2015. The \$52,748 increase in revenue was

primarily due to an increase in same store revenue of \$54,912 or 6.6% during the three months ended March 31, 2016, slightly reduced by a \$2,164 decrease in closed store revenue.

Cost of emission certificates. Cost of emission certificates increased \$4,374 or 2.8% for the three month period ended March 31, 2016 and was \$159,575, or 18.0% of revenues, compared to \$155,201, or 18.6% of revenues, for the three month period ended March 31, 2015. The \$4,374 increase was a direct result of the increase in revenues during the three month period ended March 31, 2016.

Store operating expenses. Store operating expenses decreased \$27,349 or 5.0% for the three month period ended March 31, 2016 and was \$522,030, or 58.9% of revenues, compared to \$549,379, or 66.0% of revenues, for the three month period ended March 31, 2015. The \$27,349 decrease in store operating expenses was primarily due to declines in property insurance expense and rent expense of \$12,780 and \$8,622, respectively.



General and administrative expenses. Our general and administrative expenses decreased \$35,247 or 17.1% to \$171,146 for the three month period ended March 31, 2016 from \$206,393 for the three month period ended March 31, 2015. The decrease in general and administrative expenses during the three month period March 31, 2016 was primarily due to decreases of \$25,513 in legal and accounting fees, \$4,281 in late payment penalties and \$3,459 in employee compensation.

Operating results. Our operating profit increased by \$116,101 in the three month period ended March 31, 2016 and was \$37,145 compared to an operating loss of (\$78,956) in the three month period ended March 31, 2015. The increase in our operating profit was primarily due to the increase in revenues coupled with declines in store operating expenses and general and administrative expenses.

Interest income, interest expense, net loss and basic and diluted net loss per share. Our interest income, interest expense, net loss and basic and diluted net loss per share for the three month period ended March 31, 2016 as compared to the three month period ended March 31, 2015 is as follows:

|  | Three Months Ended<br>March 31, |               |
|--|---------------------------------|---------------|
|  | 2016                            | 2015          |
| Operating profit (loss)                                | \$ 37,145                       | \$ (78,956 )  |
| Interest income  | 755                             | 755           |
| Interest expense                                       | (62,907 )                       | (34,395 )     |
| Net loss   | \$ (25,007 )                    | \$ (112,596 ) |
| Basic and diluted net loss per common share            | \$ (0.00 )                      | \$ (0.00 )    |
| Weighted average shares outstanding, basic and diluted | 109,914,225                     | 108,964,225   |

The Company incurred net interest expense of \$62,152 and \$33,640 during the three month periods ended March 31, 2016 and 2015, respectively. The increase of \$28,512 in net interest expense during the quarter ended March 31, 2016, compared to 2015, was primarily the result of \$27,910 in additional interest expense recorded in the current quarter resulting from the advanced payoff of the June 8, 2015 SP revenue-based factoring agreement in January 2016.

Net loss and basic and diluted loss per common share. Net loss was (\$25,007) and (\$112,596) in the three month periods ended March 31, 2016 and 2015, respectively. Basic and diluted net loss per share was (\$0.00) in the three month periods ended March 31, 2016 and 2015.

## Liquidity and Capital Resources

### Introduction

Our net cash position increased by \$64,009 during the three months ended March 31, 2016, primarily due to \$53,075 in net cash provided by financing activities, while our total liabilities increased by \$72,499. Our total liabilities increased mainly due to a \$44,852 increase in payroll tax liability to the federal government and a \$42,611 increase in wages payable. We hope to achieve an increase in our net operating cash flows on a long-term basis, but we may not achieve positive operating cash flows on a consistent basis during 2016.

As described above, on April 16, 2015, the Company entered into a revolving loan agreement with CB, pursuant to which the Company initially borrowed \$17,000 from CB. Under the terms of the revolving loan agreement, the Company agreed to repay the initial loan, plus interest, for a total amount of \$18,955 by October 15, 2015. The

Company made the required six monthly payments, as required, by the October 15, 2015 due date. As the Company repays the initial loan, it can and has borrowed new funds which created new six-month payment cycles on the previously outstanding principal plus the new funds borrowed. At their sole discretion, CB can increase the maximum availability under the revolving loan agreement above the \$17,000 amount established upon the execution of the revolving loan agreement. Currently our borrowing limit with CB is \$33,200. At May 6, 2016, the outstanding balance on our revolving loan facility with CB was approximately \$17,000 and our cash balances were approximately \$13,000.

For the three months ended March 31, 2016, operating activities provided net cash of \$3,382. Our near term liquidity and ability to continue as a going concern is dependent on our ability to generate sufficient revenues from our store operations to provide sufficient cash flow from operations to pay our current level of operating expenses, to provide for inventory purchases and to reduce past due amounts owed to vendors and service providers. No assurances may be given that the Company will be able to achieve sufficient levels of revenues in the near term to provide adequate levels of cash flow from operations. If the Company is unable to achieve near term profitability and generate sufficient cash flow from operations, we would need to raise additional capital or obtain additional borrowings beyond our existing line of credit facility. We currently have very limited access to capital, including the public and private placement of equity securities and additional debt financing. No assurances can be given that additional capital or borrowings would be available to allow us to continue as a going concern. If the Company is unable to continue as a going concern, our shareholders will likely lose all of their investment in the Company.

## Cash Requirements

For the three months ended March 31, 2016, our net cash provided by operating activities was \$3,382 compared to net cash used in operating activities of \$37,127 in the three months ended March 31, 2015. Positive operating cash flows during the three months ended March 31, 2015 were primarily created by an \$18,335 increase in accounts payable and accrued liabilities plus depreciation and amortization of \$15,469 offset by a net loss of \$25,007.

Negative operating cash flows during the three months ended March 31, 2015 were primarily created by an \$112,596 operating loss partially offset by a \$27,332 increase in accounts payable and accrued liabilities, a \$22,784 decrease in other current assets plus depreciation and amortization of \$20,971.

## Sources and Uses of Cash

Net cash provided by investing activities was \$7,552 for the three months ended March 31, 2016 compared to net cash provided by investing activities of \$19,083 for the three months ended March 31, 2015. The net cash provided by investing activities during the three months ended March 31, 2016 was the result of \$3,207 in proceeds from notes receivable plus \$4,345 in proceeds from asset sales. The net cash provided by investing activities during the three months ended March 31, 2015 was primarily the result of \$18,208 in proceeds from notes receivable reduced by \$2,125 used for purchases of property and equipment.

Net cash provided by financing activities was \$53,075 during the three months ended March 31, 2016, compared to \$3,685 used in financing activities during the three months ended March 31, 2015. During the three months ended March 31, 2016, we had net proceeds of \$70,088 from notes payable reduced by principal payments of \$10,872 on capital leases and net payments of \$6,141 on our line of credit. During the three months ended March 31, 2015, we had net proceeds of \$8,544 from notes payable reduced by principal payments of \$3,619 and \$8,610 on equipment financing obligations and capital leases, respectively.

## Critical Accounting Policies

The discussion and analysis of the Company's financial condition and results of operations are based upon its consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. In consultation with our Board of Directors, the Company has identified accounting policies related to valuation of our equity instruments, valuation of long-lived assets and goodwill, created as the result of business acquisitions, and valuation of the allowance provided against deferred tax assets as key to an understanding of our financial statements. These are important accounting policies that require management's most difficult, subjective judgments.

## ITEM 3 Quantitative and Qualitative Disclosures About Market Risk

As a smaller reporting company, we are not required to provide the information required by this Item, pursuant to 305(e) of Regulation S-K.

## ITEM 4 Controls and Procedures

The Company's Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of March 31, 2016 (the "Evaluation Date"), have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures were effective to ensure the timely collection, evaluation and disclosure of information relating to the Company that would potentially be subject to disclosure under the Securities Exchange Act of 1934, as amended, and the rules and regulations promulgated thereunder. There were no changes in the Company's internal controls over financial reporting during the three months ended March 31, 2016 that have materially affected, or are reasonably likely to materially affect, the internal controls and procedures as of the Evaluation Date.

(A) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer of the effectiveness of the design and operation of the Company's disclosure controls and procedures. The Company's disclosure controls and procedures are designed to provide a reasonable level of assurance of achieving the Company's disclosure control objectives. The Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are, in fact, effective at this reasonable assurance level as of the end of the period covered. In addition, the Company reviewed its internal controls, and there have been no significant changes in its internal controls or in other factors that could significantly affect those controls subsequent to the date of their last evaluation or from the end of the reporting period to the date of this Form 10-Q.

(B) Changes in Internal Control Over Financial Reporting

In connection with the evaluation of the Company's internal controls during the three months ended March 31, 2016, the Company's Chief Executive Officer and Chief Financial Officer have determined that there are no changes to the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially effect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1 Legal Proceedings

From time to time, the Company may be involved in claims that arise out of the normal course of its business. In the opinion of management, we are not currently involved in any legal proceedings which would have a material adverse effect on the Company's financial position, results of operations or cash flows.

ITEM 1A Risk Factors

As a smaller reporting company, we are not required to provide the information required by this Item.

ITEM 2 Unregistered Sales of Equity Securities and Use of Proceeds

There have been no events that are required to be reported under this Item.

ITEM 3 Defaults upon Senior Securities

There have been no events that are required to be reported under this Item.

ITEM 4 Mine safety disclosures

The disclosures under this Item are not applicable to the Company.

ITEM 5 Other Information

There have been no events that are required to be reported under this Item.

ITEM 6 Exhibits

(a) Exhibits

31.1 Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2

Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Condensed Consolidated Balance Sheets as of March 31, 2016 and December 31, 2015, (ii) the Condensed Consolidated Statements of Operations for the three months ended March 31, 2016 and 2015, (iii) the Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2016 and 2015, and (iv) the notes to the Condensed Consolidated Financial Statements.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SPEEDEMISSIONS, INC.

Date: May 16, 2016

By: /s/ Richard A. Parlontieri  
Richard A. Parlontieri  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: May 16, 2016

By: /s/ Richard A. Parlontieri  
Richard A. Parlontieri  
Chief Financial Officer and Chief Accounting  
Officer  
(Principal Financial and Accounting Officer)