Lytikainen Kimberly Gail Form 4 October 27, 2017

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

SECURITIES

OMB Number:

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OMB APPROVAL

response...

if no longer subject to Section 16. Form 4 or Form 5

Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, obligations Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue.

30(h) of the Investment Company Act of 1940 See Instruction

1(b).

(Last)

(Print or Type Responses)

1. Name and Address of Reporting Person * Lytikainen Kimberly Gail

2. Issuer Name and Ticker or Trading Symbol

MINDBODY, Inc. [MB]

(First) (Middle) 3. Date of Earliest Transaction

(Month/Day/Year)

4051 BROAD STREET, SUITE 220

10/25/2017

(Check all applicable)

5. Relationship of Reporting Person(s) to

Director 10% Owner

Other (specify _X__ Officer (give title below)

Chief Legal Officer & Secretary

(Street) 4. If Amendment, Date Original

Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check

Applicable Line)

X Form filed by One Reporting Person Form filed by More than One Reporting

Person

Issuer

SAN LUIS OBISPO, CA 93401

| | | | | | | 1, | 213011 | | |
|--------------------------------------|---|---|---------------------------------------|--------------------------|--------|----------------------|--|--|---|
| (City) | (State) | (Zip) Tak | ole I - Non- | -Derivative | Secu | rities Acquii | red, Disposed of, | or Beneficiall | y Owned |
| 1.Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transacti Code (Instr. 8) | omr Dispos (Instr. 3, | sed of | 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
| Class A Common Stock | 10/25/2017 | | C(1) | 49,700 | A | \$ 0 | 80,594 (2) | D | |
| Class A Common Stock | 10/25/2017 | | S(3) | 49,700 | D | \$ 28.3856 (4) | 30,894 (2) | D | |
| Class A Common Stock | 10/25/2017 | | C(1) | 300 | A | \$ 0 | 31,194 (2) | D | |
| Class A Common | 10/25/2017 | | S(3) | 300 | D | \$ 29.2 | 30,894 (2) | D | |

Stock

Class A Common Stock

 $6,300 \frac{(5)}{}$ I By spouse

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities (A) or Dis (D) (Instr. 3, 4 | Acquired sposed of | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amour Underlying Securit (Instr. 3 and 4) | |
|---|---|---|---|---|--|--------------------|--|--------------------|--|---------------------------|
| | | | | Code V | (A) | (D) | Date Exercisable | Expiration Date | Title | Amo or Num of Sh |
| Employee Stock Option (Right to Buy) | \$ 14.496 | 10/25/2017 | | M | | 42,000 | <u>(6)</u> | 05/22/2025 | Class B Common Stock | 42,0 |
| Employee Stock Option (Right to Buy) | \$ 14.476 | 10/25/2017 | | M | | 8,000 | <u>(7)</u> | 02/05/2025 | Class B Common Stock | 8,0 |
| Class B Common Stock | <u>(8)</u> | 10/25/2017 | | M | 50,000 | | <u>(8)</u> | <u>(8)</u> | Class A Common Stock | 50,0 |
| Class B Common Stock | (8) | 10/25/2017 | | C | | 50,000 | <u>(8)</u> | <u>(8)</u> | Class A Common Stock | 50,0 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | | |
|--------------------------------|---------------|-----------|---------------------------------|-------|--|--|--|
| | Director | 10% Owner | Officer | Other | | | |
| Lytikainen Kimberly Gail | | | Chief Legal Officer & Secretary | | | | |
| 4051 BROAD STREET | | | | | | | |

Reporting Owners 2

SUITE 220 SAN LUIS OBISPO, CA 93401

Signatures

/s/ Kimberly G. 10/27/2017 Lytikainen

**Signature of Reporting Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each share of Class A Common Stock was issued upon the conversion of one share of Class B Common Stock at the election of Reporting Person.
- (2) Includes 30,894 restricted stock units ("RSUs"), where each RSU represents a contingent right to receive one share of the Issuer's Class A Common Stock upon settlement.
- (3) The sales reported on the Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.
- The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from (4) \$28.175 to \$29.00, inclusive. Upon request by the Commission staff, the Issuer, or a security holder of the Issuer, the Reporting Person will provide full information regarding the number of shares sold at each separate price within the range set forth in the Form 4.
- (5) Includes 6,300 RSUs, where each RSU represents a contingent right to receive one share of the Issuer's Class A Common Stock upon settlement.
- (6) 1/48 of the shares subject to the option vested on 6/22/2015, and 1/48 of the shares vest monthly thereafter.
- (7) 1/48 of the shares subject to the option vested on 3/5/2015, and 1/48 of the shares vest monthly thereafter.
- (8) Each share of Class B Common Stock is convertible into one share of Class A Common Stock at the option of the holder and has no expiration.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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