POTOMAC BANCSHARES INC Form 10-K March 24, 2006

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

## **FORM 10-K**

#### ANNUAL REPORT PURSUANT TO SECTIONS 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

(Mark one)

# XXX ANNUAL REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2005

\_\_\_\_ TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_

Commission File Number 0-24958

to

## **POTOMAC BANCSHARES, INC.**

(Exact Name of Registrant as Specified in Its Charter)

### West Virginia

(State or Other Jurisdiction of Incorporation or Organization)

## 111 East Washington Street PO Box 906, Charles Town WV

(Address of Principal Executive Offices)

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

NONE

**55-0732247** (I.R.S. Employer Identification No.)

**25414-0906** (Zip Code)

304-725-8431

Name of Each Exchange on Which Registered

Securities registered pursuant to Section 12(g) of the Act:

#### Common Stock, \$1.00 Par Value (Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes \_\_\_\_ No <u>XX</u>

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes \_\_\_\_ No <u>XX</u>

Indicate by check mark whether the registrant: (l) has filed all reports required to be filed by Section 13 or 15(d) of the Securities

Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such

reports), and (2) has been subject to such filing requirements for past the 90 days.

Yes <u>XX</u> No \_\_\_\_\_

Indicate by check mark if disclosure of delinquent filers in response to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements

incorporated by reference

in Part III of this Form 10-K or any amendment to this Form

10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See

definition of []accelerated filer and large accelerated filer[] in Rule 12b-2 of the Exchange Act (Check one):

Large Accelerated Filer \_\_\_\_\_

Accelerated Filer \_\_\_\_\_ Non-Accelerated Filer XX

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes \_\_\_\_\_ No <u>XX</u>

State the aggregate market value of the voting and non-voting common equity held by nonaffiliates computed by reference to the

price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business

day of the registrant  $\hfill s$  most recently completed second fiscal quarter.

<u>\$54,965,896 as of June 30, 2005</u>

#### APPLICABLE ONLY TO REGISTRANTS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS

Indicate by check mark whether the registrant has filed all documents and reports required by Section 12, 13 or 15(d) of the

Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

 Yes
 No
 Not Applicable XX

## (APPLICABLE ONLY TO CORPORATE REGISTRANTS)

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

### 3,393,122 as of March 3, 2006

## DOCUMENTS INCORPORATED BY REFERENCE

The following lists the document that is incorporated by reference in the Form 10-K Annual Report, and the Parts and Items of the

Form 10-K into which the document is incorporated.

Document Portions of Potomac Bancshares, Inc. s Proxy Statement for the 2006 Annual Meeting of Shareholders Part of the Form 10-K into Which the Document is Incorporated Part III, Items 10, 11, 12, 13 and 14

#### Potomac Bancshares, Inc. Annual Report on Form 10-K For the Year Ended December 31, 2005

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#### FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 evidences Congress determination that the disclosure of forward-looking information is desirable for investors and encourages such disclosure by providing a safe harbor for forward-looking statements by corporate management. This Annual Report on Form 10-K, including the President sletter and the Management bis Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements that involve risk and uncertainty. [Forward-looking statements] are easily identified by the use of words such as [could,] [anticipate,] [believe,] and similar words that refer to a futur outlook. To comply with the terms of the safe harbor, the company notes that a variety of factors could cause the company[s actual results and experiences to differ materially from the anticipated results or other expectations expressed in the company]s forward-looking statements.

The risks and uncertainties that may affect the operations, performance, development and results of the company]s business include, but are not limited to, the growth of the economy, interest rate movements, the impact of competitive products, services and pricing, customer business requirements, Congressional legislation and similar matters as well as the occurrence of the events described in the [Risk Factors] section of this Form 10-K. We caution readers of this report not to place undue reliance on forward-looking statements which are subject to influence by the named risk factors and unanticipated future events. Actual results, accordingly, may differ materially from management expectations.

#### PART I

#### Item 1. Business.

#### History and Operations

The Board of Directors of Bank of Charles Town (the "bank") caused Potomac Bancshares, Inc. ("Potomac") to be formed on March 2, 1994, as a single-bank holding company. To date, Potomac's only activities have involved the acquisition of the bank. Potomac acquired all of the shares of the bank scommon stock on July 29, 1994.

Bank of Charles Town is a West Virginia state-chartered bank that formed and opened for business in 1871. The Federal Deposit Insurance Corporation insures the bank s deposits. The bank engages in general banking business primarily in Jefferson County and Berkeley County, West Virginia. The bank also provides services to Washington County and Frederick County, Maryland and Loudoun County, Frederick County and Clarke County, Virginia. In 2005 the bank opened a loan production office in Winchester, Virginia. The main office is in Charles Town, West Virginia at 111 East Washington Street, with branch offices in

- Harpers Ferry, West Virginia,
- Kearneysville, West Virginia,
- Martinsburg, West Virginia and
- Hedgesville, West Virginia.

The bank provides individuals, businesses and local governments with a broad range of banking services. These services include

- Commercial credit lines, equipment loans, construction financing,
- Real estate loans, secondary market and adjustable rate mortgages,
- Retail loan products including home equity lines of credit,
- Checking and savings accounts for businesses and individuals and
- Certificates of deposit and individual retirement accounts.

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Automated teller machines located at each of the five offices and Touchline 24, an interactive voice response system available at 1-304-728-2424; provide certain services to customers on a twenty-four hour basis. The bank initiated the formation of an ATM network with two banks in the community to provide customers of all three banks 17 ATM locations in the eastern panhandle of West Virginia. Bill paying and certain other banking services are available through the Internet. The trust and financial services department provides financial management, investment and trust services. BCT Investments provides financial management, investment and brokerage services.

*Lending Activities.* The bank offers a variety of loans for consumer and commercial purposes. The majority of these loans are secured.

Underwriting standards for all lending include

- Sound credit analysis,
- Proper documentation according to the bank's loan policy standards,
- Avoidance of loan concentrations to a single industry or with a single class of collateral,
- Diligent maintenance of past due and nonaccrual loans and
- A risk grading system that assists us in managing deteriorating credit on a proactive basis.

The lending policies of the bank address the importance of a diversified portfolio and of a balance between maximum yield and minimum risk. It is the bank spolicy to avoid concentrations of loans such as loans to one industry, loans to one borrower or guarantor or loans secured by similar collateral.

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The bank's loan policy designates particular loan-to-value limits for real estate loans in accordance with recommendations in Section 304 of the Federal Deposit Insurance Corporation Improvement Act of 1991. As stated in the loan policy, there may be certain lending situations not subject to these loan-to-value limits and from time to time the senior management of the bank may permit exceptions to the established limits. Any exceptions are sufficiently documented.

Loans secured by real estate are made to individuals and businesses for

- The purchase of raw land and land development,
- Commercial, multi-family and other non-residential construction,
- Purchase of improved property,
- Purchase of owner occupied one to four family residential property,
- Lines of credit and
- Home equity loans.

Approximately 90% of the bank's loans are secured by real estate. These loans had an average delinquency rate of .51% and a loss rate of 0% during 2005. The average delinquency rate and loss rate are based on comparisons to 2005 average total loans.

As of December 31, 2005, aggregate dollar amounts (in thousands) in loan categories secured by real estate are as follows:

•	Construction and land development	\$	41 174
•	Secured by farmland		2 381
•	Secured by 1-4 family residential		$98\ 408$
•	Secured by multifamily residential		3 486
•	Secured by nonfarm nonresidential		43 019
		¢	100 400
		\$	$188\ 468$

Commercial loans not secured by real estate with an aggregate balance of \$6 million at December 31, 2005 make up approximately 2.9% of the total loan portfolio. The bank[]s loan policy for commercial loans including those commercial loans secured by real estate is to

- Grant loans on a sound and collectible basis,
- Invest the bank s funds profitably for the benefit of shareholders and the protection of depositors and
- Serve the legitimate credit needs of the community in which the bank is located.

Average delinquency for commercial loans not secured by real estate was less than 1% and the loss rate was .02% during 2005.

Retail loans to individuals for personal expenditures are approximately 7.4% of the bank's total loans at December 31, 2005. The aggregate balance of these loans was \$15.5 million at December 31, 2005. The majority of these loans are installment loans with the remainder made as term loans.

There is some risk in every retail loan transaction. The bank accepts moderate levels of risk while minimizing retail loan losses through careful investigation into the character of each borrower, determining the source of repayment before closing each loan, collateralizing most loans, exercising care in documentation procedures, administering an aggressive retail loan collection program, and following the retail loan policies. Loans to individuals for personal expenditures had an average delinquency rate of .08% and a loss rate of .05% in 2005 (based on comparisons to 2005 average total loans).

All other loans total \$372 thousand (less than 1% of total loans) at December 31, 2005. These loans had a 0% average delinquency rate and a 0% average loss rate in 2005 compared to 2005 average total loans.

Investment Activities. The bank's investment policy governs its investment activities.

The policy states that excess daily funds are to be invested in federal funds sold and securities purchased under agreements to resell. The daily funds are used to cover deposit draw downs by customers, to fund loan commitments and to help maintain the bank's asset/liability mix.

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According to the policy, funds in excess of those invested in federal funds sold and securities purchased under agreements to resell are to be invested in (1) U.S. Treasury bills, notes or bonds, (2) obligations of U.S. Government agencies or (3) obligations of the State of West Virginia and political subdivisions thereof with a rating of not less than AAA or fully insured bonds.

The policy governs various other factors including maturities, the closeness of purchase price to par, amounts that may be purchased and percentages of the various types of investments that may be held.

*Deposit Activities.* The bank offers noninterest-bearing and interest-bearing checking accounts and statement savings accounts. The bank offers automatically renewable certificates of deposit in various terms from 91 days to five years. Individual retirement accounts in the form of certificates of deposit are also available.

To open a deposit account, the depositor must meet the following requirements for low risk individuals:

- Present a valid identification,
- Have a social security number,
- Must be a U.S. citizen or possess evidence of legal alien status, and
- Must be at least 18 years of age or share account with a person at least 18 years of age.

Depositors who are considered medium or high risk (i.e. out-of-state driver[]s license and/or resident), additional verification requirements apply. Management believes that the bank fully complies with the Patriot Act.

#### **Competition**

As of March 3, 2006, there were 65 bank holding companies (including multi-bank and one bank holding companies) operating in the State of West Virginia. These holding companies are headquartered in various West Virginia cities and control banks throughout the State of West Virginia, including banks that compete with the bank in its market area.

The bank's market area is generally defined as Jefferson County and Berkeley County, West Virginia. As of June 30, 2005, there were six banks in Jefferson County with 13 banking offices. The total deposits of these commercial banks as of June 30, 2005 were \$641.4 million, and the bank ranked number one in total deposits with \$187.2 million or 29.2% of the total deposits in the market at that time. The bank has two branch offices in Berkeley County at this time. Opening in July 2001 and June 2003, these branches have 2.9% of the market share of deposits in Berkeley County where there are eight banks with 28 banking offices.

For most of the services that the bank performs, there is also competition from financial institutions other than commercial banks. For instance, credit unions, some insurance companies, and issuers of commercial paper and money market funds actively compete for funds and for various types of loans. In addition, personal and corporate trust and investment counseling services are offered by insurance companies, investment counseling firms and other business firms and individuals. Due to the geographic location of the bank's primary market area, the existence of larger financial institutions in Maryland, Virginia and Washington, D.C. influences the competition in the market area. In addition, larger regional and national corporations continue to be increasingly visible in offering a broad range of financial services to all types of commercial and consumer customers. The principal competitive factors in the markets for deposits and loans are interest rates, either paid or charged. The chartering of numerous new banks in West Virginia and the opening of numerous federally chartered savings and loan associations has increased competition for the bank. The 1986 legislation passed by the West Virginia Legislature allowing statewide branch banking provided increased opportunities for the bank, but it also increased competition for the bank in its service area. With the beginning of reciprocal interstate banking in 1988, bank holding companies (such as Potomac Bancshares, Inc.) also face additional competition in efforts to acquire other subsidiaries throughout West Virginia.

In 1994, Congress passed the Riegle-Neal Interstate Banking and Branching Efficiency Act. Under this Act, bank holding companies are permitted to acquire banks located in states other than the bank holding company[s home state without regard to whether the transaction is permitted under state law. Commencing on June 1, 1997, the Act allowed national banks and state banks with different home states to merge across state lines, unless the home state of a participating bank enacted legislation prior to May 31, 1997, that expressly prohibits interstate mergers. Additionally, the Act allows banks to branch across state lines, unless the state where the new branch will be located enacted legislation restricting or prohibiting <u>de novo</u> interstate branching on or before May 31, 1997. West Virginia adopted legislation, effective May 31, 1997, that allowed for interstate branch banking by merger across state lines and allowed for <u>de novo</u> branching and branching by purchase and assumption on a reciprocal basis with the home state of the bank in question. The effect of this legislation has been increased competition for West Virginia banks, including the bank.

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#### **Employees**

Potomac currently has no employees.

As of March 6, 2006, the bank had 93 full-time employees and 16 part-time employees.

#### Supervision and Regulation

*Introduction*. Potomac is a bank holding company within the provisions of the Bank Holding Company Act of 1956, is registered as such, and is subject to supervision by the Board of Governors of the Federal Reserve System ("Board of Governors"). The Bank Holding Company Act requires Potomac to secure the prior approval of the Board of Governors before Potomac acquires ownership or control of more than five percent (5%) of the voting shares or substantially all of the assets of any institution, including another bank.

As a bank holding company, Potomac is required to file with the Board of Governors annual reports and such additional information as the Board of Governors may require pursuant to the Bank Holding Company Act. The Board of Governors may also make examinations of Potomac and its banking subsidiaries. Furthermore, under Section 106 of the 1970 Amendments to the Bank Holding Company Act and the regulations of the Board of Governors, a bank holding company and its subsidiaries are prohibited from engaging in certain tie-in arrangements in connection with any extension of credit or any provision of credit, sale or lease of property or furnishing of services.

Potomac s depository institution subsidiaries are subject to affiliate transaction restrictions under federal law that limit the transfer of funds by the subsidiary banks to their respective parents and any nonbanking subsidiaries, whether in the form of loans, extensions of credit, investments or asset purchases. Such transfers by any subsidiary bank to its parent corporation or any nonbanking subsidiary are limited in an amount to 10% of the institution's capital and surplus and, with respect to such parent and all such nonbanking subsidiaries, to an aggregate of 20% of any such institution's capital and surplus.

Potomac is required to register annually with the Commissioner of Banking of West Virginia ("Commissioner") and to pay a registration fee to the Commissioner based on the total amount of bank deposits in banks with respect to which it is a bank holding company. Although legislation allows the Commissioner to prescribe the registration fee, it limits the fee to ten dollars per million dollars of deposits rounded off to the nearest million dollars. Potomac is also subject to regulation and supervision by the Commissioner.

Potomac is required to secure the approval of the West Virginia Board of Banking before acquiring ownership or control of more than five percent of the voting shares or substantially all of the assets of any institution, including another bank. West Virginia banking law prohibits any West Virginia or non-West Virginia bank or bank holding company from acquiring shares of a bank if the acquisition would cause the combined deposits of all banks in the State of West Virginia, with respect to which it is a bank holding company, to exceed 25% of the total deposits of all depository institutions in the State of West Virginia.

Depository Institution Subsidiaries. The bank is subject to FDIC deposit insurance assessments. As of January 1, 2006, the FDIC set the Financing Corporation (FICO) Bank Insurance Fund (BIF) premium for the bank at the annual rate of 1.320 basis points or .0001320 times the total deposits of the bank. This premium is not tied to the bank's risk classification. The rate of the premium based on the bank's risk classification is at 0.00%. It is possible that BIF insurance assessments will be changed, and it is also possible that there may be a special additional assessment. A large special assessment could have an adverse impact on Potomac sresults of operations.

*Capital Requirements*. The Federal Reserve Board has issued risk-based capital guidelines for bank holding companies, such as Potomac. The guidelines establish a systematic analytical framework that makes regulatory capital requirements more sensitive to differences in risk profiles among banking organizations, takes off-balance sheet exposures into explicit account in assessing capital adequacy, and minimizes disincentives to holding liquid, low-risk assets. Under the guidelines and related policies, bank holding companies must maintain capital sufficient to meet both a risk-based asset ratio test and leverage ratio test on a consolidated basis. The risk-based ratio is determined by allocating assets and specified off-balance sheet commitments into four weighted categories, with higher levels of capital being required for categories perceived as representing greater risk. The leverage ratio is determined by relating core capital (as described below) to total assets adjusted as specified in the guidelines. The bank is subject to substantially similar capital requirements adopted by applicable regulatory agencies.

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Generally, under the applicable guidelines, the financial institution's capital is divided into two tiers. "Tier 1", or core capital, includes common equity, noncumulative perpetual preferred stock (excluding auction rate issues) and minority interests in equity accounts or consolidated subsidiaries, less goodwill. Bank holding companies, however, may include cumulative perpetual preferred stock in their Tier 1 capital, up to a limit of 25% of such Tier 1 capital. "Tier 2", or supplementary capital, includes, among other things, cumulative and limited-life preferred stock, hybrid capital instruments, mandatory convertible securities, qualifying subordinated debt, and the allowance for loan losses, subject to certain limitations, less required deductions. "Total capital" is the sum of Tier 1 and Tier 2 capital.

Financial institutions are required to maintain a risk-based ratio of 8%, of which 4% must be Tier 1 capital. The appropriate regulatory authority may set higher capital requirements when an institution's particular circumstances warrant.

Financial institutions that meet certain specified criteria, including excellent asset quality, high liquidity, low interest rate exposure and the highest regulatory rating, are required to maintain a minimum leverage ratio of 3%. Financial institutions not meeting these criteria are required to maintain a leverage ratio which exceeds 3% by a cushion of at least 100 to 200 basis points, and, therefore, the ratio of Tier 1 capital to total assets should not be less than 4%.

The guidelines also provide that financial institutions experiencing internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets. Furthermore, the Federal Reserve Board's guidelines indicate that the Federal Reserve Board will continue to consider a "tangible Tier 1 leverage ratio" in evaluating proposals for expansion or new activities. The tangible Tier 1 leverage is the ratio of an institution's Tier 1 capital, less all intangibles, to total assets, less all intangibles.

Failure to meet applicable capital guidelines could subject the financial institution to a variety of enforcement remedies available to the federal regulatory authorities, including limitations on the ability to pay dividends, the issuance by the regulatory authority of a capital directive to increase capital and the termination of deposit insurance by the FDIC, as well as to the measures described in the "Federal Deposit Insurance Corporation Improvement Act of 1991" as applicable to undercapitalized institutions.

The Federal Reserve Board, as well as the FDIC, has adopted changes to their risk-based and leverage ratio requirements that require that all intangible assets, with certain exceptions, be deducted from Tier 1 capital. Under the Federal Reserve Board's rules, the only types of intangible assets that may be included in (i.e., not deducted from) a bank holding company's capital are readily marketable purchased mortgage servicing rights ("PMSRs") and purchased credit card relationships ("PCCRs"), provided that, in the aggregate, that the total amount of PMSRs and PCCRs included in capital does not exceed 50% of Tier 1 capital. PCCRs are subject to a separate limit of 25% of Tier 1 capital. The amount of PMSRs and PCCRs that a bank holding company may include in its capital is limited to the lesser of (i) 90% of such assets' fair market value (as determined under the guidelines), or (ii) 100% of such assets' book value, each determined quarterly. Identifiable intangible assets (i.e., intangible assets other than goodwill) other than PMSRs and PCCRs, including core deposit intangibles, acquired on or before February 19, 1992 (the date the Federal Reserve Board issued its original proposal for public comment), generally will not be deducted from capital for supervisory purposes, although they will continue to be deducted for purposes of evaluating applications filed by bank holding companies.

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Required Actual Excess (in thousands) Tier 1 capital: Common stock \$ 3.600 Surplus 2,400 **Retained earnings** 21,158 27,158 Less cost of shares acquired for the treasury 1,850 Total tier 1 capital \$ 25,308 \$ 7.984 17.324 Tier 2 capital: Allowance for loan losses (1) 2,161 Total risk-based capital \$ 27,469 \$ 15,968 11,501 \$ **Risk-weighted** assets \$ 199,602

As of December 31, 2005, Potomac had capital in excess of all applicable requirements as shown below:

Tier 1 capital	\$ 25,308	\$ 11,030	\$ 14,278
Average total assets	\$ 275,742		
Capital ratios:			
Tier 1 risk-based capital ratio	12.68%	4.00%	8.68%
Total risk-based capital ratio	13.76%	8.00%	5.76%
Tier 1 capital to average total assets (leverage)	9.18%	4.00%	5.18%

(1) Limited to 1.25% of gross risk-weighted assets.

*Gramm-Leach-Bliley Act of 1999.* On November 4, 1999, Congress adopted the Gramm-Leach-Bliley Act of 1999. This Act, also known as the Financial Modernization Law, repealed a number of federal limitations on the powers of banks and bank holding companies originally adopted in the 1930. Under the Act, banks, insurance companies, securities firms and other service providers may now affiliate. In addition to broadening the powers of banks, the Act created a new form of entity, called a financial holding company, which may engage in any activity that is financial in nature or incidental or complimentary to financial activities.

The Federal Reserve Board provides the principal regulatory supervision of financial services permitted under the Act. However, the Securities and Exchange Commission and state insurance and securities regulators also assume substantial supervisory powers and responsibilities.

The Act addresses a variety of other matters, including customer privacy issues. The obtaining of certain types of information by false or fraudulent pretenses is a crime. Banks and other financial institutions must notify their customers about their policies on sharing information with certain third parties. In some instances, customers may refuse to permit their information to be shared. The Act also requires disclosures of certain automatic teller machine fees and contains certain amendments to the federal Community Reinvestment Act.

*Permitted Non-Banking Activities*. Under the Gramm-Leach-Bliley Act, bank holding companies may become financial holding companies and engage in certain non-banking activities. Potomac has not yet filed to become a financial holding company and presently does not engage in, nor does it have any immediate plans to engage in, any such non-banking activities.

A notice of proposed non-banking activities must be furnished to the Federal Reserve and the Banking Board before Potomac engages in such activities, and an application must be made to the Federal Reserve and Banking Board concerning acquisitions by Potomac of corporations engaging in those activities. In addition, the Federal Reserve may, by order issued on a case-by-case basis, approve additional non-banking activities.

*The Bank*. The bank is a state-chartered bank that is not a member of the Federal Reserve System and is subject to regulation and supervision by the FDIC and the Commissioner.

*Compliance with Environmental Laws*. The costs and effects of compliance with federal, state and local environmental laws will not have a material effect or impact on Potomac or the bank.

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International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001 (USA Patriot Act). The International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001 (the [Patriot Act]) was adopted in response to the September 11, 2001 terrorist attacks. The Patriot Act provides law enforcement with greater powers to investigate terrorism and prevent future terrorist acts. Among the broad-reading provisions contained in the Patriot Act are several designed to deter terrorists] ability to launder money in the United States and provide law enforcement with additional powers to investigate how terrorists and terrorist organizations are financed. The Patriot Act creates additional requirements for banks, which were already subject to similar regulations. The Patriot Act authorizes the Secretary of the Treasury to require financial institutions to take

certain [special measures] when the Secretary suspects that certain transactions or accounts are related to money laundering. These special measures may be ordered when the Secretary suspects that a jurisdiction outside of the United States, a financial institution operating outside of the United States, a class of transactions involving a jurisdiction outside of the United States or certain types of accounts are of [primary money laundering concern.] The special measures include the following: (a) require financial institutions to keep records and report on the transactions or accounts at issue; (b) require financial institutions to obtain and retain information related to the beneficial ownership of any account opened or maintained by foreign persons; (c) require financial institutions to identify each customer who is permitted to use a payable-through or correspondent account and obtain certain information from each customer permitted to use the account; and (d) prohibit or impose conditions on the opening or maintaining of correspondent or payable-through accounts.

*Sarbanes-Oxley Act of 2002.* On July 30, 2002, the Senate and the House of Representatives of the United States enacted the Sarbanes-Oxley Act of 2002, a law that addresses, among other issues, corporate governance, auditing and accounting, executive compensation, and enhanced and timely disclosure of corporate information.

Effective August 29, 2002, as directed by Section 302(a) of Sarbanes-Oxley, Potomac[]s chief executive officer and chief financial officer are each required to certify that Potomac[]s Quarterly and Annual Reports do not contain any untrue statement of a material fact. The rules have several requirements, including having these officers certify that: they are responsible for establishing, maintaining and regularly evaluating the effectiveness of Potomac[]s internal controls; they have made certain disclosures to Potomac[]s auditors and the audit committee of the Board of Directors about Potomac[]s internal controls; and they have included information in Potomac[]s Quarterly and Annual Reports about their evaluation and whether there have been significant changes in Potomac[]s internal controls or in other factors that could significantly affect internal controls subsequent to the evaluation. Effective in 2007, Section 404 of Sarbanes-Oxley will become applicable to Potomac.

Available Information. The company files annual, quarterly and current reports, proxy statements and other information with the SEC. The company SEC filings are filed electronically and are available to the public through the Internet at the SEC[]s website a <a href="http://www.sec.gov">http://www.sec.gov</a>. In addition, any document filed by the company with the SEC can be read and copied at the SEC[]s public reference facilities at 100 F Street, NE, Washington, DC 20549. Copies of documents can be obtained at prescribed rates by writing to the Public Reference Section of the SEC at 100 F Street, NE, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. Copies of documents can also be obtained free of charge by any shareholder by writing to Gayle Marshall Johnson, Vice President and Chief Financial Officer, Potomac Bancshares, Inc., PO Box 906, Charles Town, WV 25414.

### Item 1A. Risk Factors.

# Due to Increased Competition, the Company May Not Be Able to Attract and Retain Banking Customers At Current Levels.

If, due to competition from competitors in the company is market area of Jefferson and Berkeley Counties, West Virginia, the company is unable to attract new and retain current customers, loan and deposit growth could decrease causing the company is results of operations and financial condition to be negatively impacted. The company faces competition from the following:

- local, regional and national banks;
- savings and loans;
- internet banks;
- credit unions;
- insurance companies;
- finance companies; and
- brokerage firms serving the company s market areas.

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Because of the bank $\Box$ s geographic location, the existence of larger financial institutions in Maryland, Virginia and Washington, DC influences the competition in the bank $\Box$ s market area.

#### The Company[]s Lending Limit May Prevent It from Making Large Loans.

In the future, the company may not be able to attract larger volume customers because the size of loans that the company can offer to potential customers is less than the size of the loans that many of the company[]s larger competitors can offer. Accordingly, the company may lose customers seeking large loans to regional and national banks. We anticipate that our lending limit will continue to increase proportionately with the company[]s growth in earnings; however, the company may not be able to successfully attract or maintain larger customers.

It should also be noted that the company may choose with its larger volume customers to <code>[participate]</code> or <code>[syndicate]</code> that portion of a loan that exceeds its legal lending limit. This may be done from time to time to retain that customer[s primary relationship within the bank.

#### Certain Loans That the Bank Makes Are Riskier than Loans for Real Estate Lending.

The bank makes loans that involve a greater degree of risk than loans involving residential real estate lending. Commercial business loans may involve greater risks than other types of lending although the bank[]s commercial loans are generally real estate secured. Only a small portion of the bank[]s commercial loans are secured by collateral other than real estate. Consumer loans may involve greater risk because adverse changes in borrowers[] incomes and employment after funding of the loans may impact their abilities to repay the loans.

#### The Company Is Subject to Interest Rate Risk.

Aside from credit risk, the most significant risk resulting from the company is normal course of business, extending loans and accepting deposits, is interest rate risk. If market interest rate fluctuations cause the company is cost of funds to increase faster than the yield of its interest-earning assets, then its net interest income will be reduced. The company is results of operations depend to a large extent on the level of net interest income, which is the difference between income from interest-earning assets, such as loans and investment securities, and interest expense on interest-bearing liabilities, such as deposits and borrowings. Interest rates are highly sensitive to many factors that are beyond the company is control, including general economic conditions and the policies of various governmental and regulatory authorities.

### The Company May Not Be Able to Retain Key Members of Management.

The departure of one or more of the company[]s officers or other key personnel could adversely affect the company[]s operations and financial position. The company[]s management makes most decisions that involve the company[]s operations. The key personnel have all been with the company since 2001. They include Robert F. Baronner, Jr., David W. Irvin and Gayle Marshall Johnson.

## An Economic Slowdown in the Company<sub>[]</sub>s Market Area Could Hurt Our Business.

Because we focus our business in Jefferson and Berkeley Counties, West Virginia, an economic slowdown in these areas could hurt our business. An economic slowdown could have the following consequences:

- Loan delinquencies may increase;
- Problem assets and foreclosures may increase;
- Demand for the products and services of the company may decline; and
- Collateral (including real estate) for loans made by the company may decline in value, in turn reducing customers borrowing power and making existing loans less secure.

#### The Company and the Bank are Extensively Regulated.

The operations of the company are subject to extensive regulation by federal, state and local governmental authorities and are subject to various laws and judicial and administrative decisions imposing requirements and restrictions on them. Policies adopted or required by these governmental authorities can affect the company[]s business operations and the availability, growth and distribution of the company[]s investments, borrowings and deposits. Proposals to change the laws governing financial institutions are frequently raised in Congress and before bank regulatory authorities. Changes in applicable laws or policies could materially affect the company[]s business, and the likelihood of any major changes in the future and their effects are impossible to determine.

#### The Company S Allowance for Loan Losses May Not Be Sufficient.

In the future, the company could experience negative credit quality trends that could head to a deterioration of asset quality. Such deterioration could require the company to incur loan charge-offs in the future and incur additional loan loss provision, both of which would have the effect of decreasing earnings. The company maintains an allowance for possible loan losses, which is a reserve established through a provision for possible loan losses charged to expense that represents management is best estimate of probable losses that have been incurred within the existing portfolio of loans. Any increases in the allowance for possible loan losses will result in a decrease in net income and, possibly, capital, and may have a material adverse effect on the company is financial condition and results of operation.

#### A Shareholder May Have Difficulty Selling Shares.

Because a very limited public market exists for the holding company s common stock, a shareholder may have difficulty selling his or her shares in the secondary market. We cannot predict when, if ever, we could meet the listing qualifications of the NASDAQ Stock Market s National Market Tier or any exchange. We cannot assure you that there will be a more active public market for the shares in the near future.

#### Shares of the Company<sup>D</sup>s Common Stock Are Not FDIC Insured.

Neither the Federal Deposit Insurance Corporation nor any other governmental agency insures the shares of the company]s common stock. Therefore, the value of your shares in the company will be based on their market value and may decline.

#### **Customers May Default on the Repayment of Loans.**

The bank s customers may default on the repayment of loans, which may negatively impact the company s earnings due to loss of principal and interest income. Increased operating expenses may result from the allocation of management time and resources to the collection and work-out of the loan. Collection efforts may or may not be successful causing the company to write off the loan or repossess the collateral securing the loan which may or may not exceed the balance of the loan.

### The Company<sub>[]</sub>s Controls and Procedures May Fail or Be Circumvented.

Management regularly reviews and updates the company]s internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, no matter how well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of the company]s controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on the company]s business, results of operations and financial conditions.

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#### Item 2. Properties.

Potomac currently has no property.

The bank owns the land and buildings of the main office and the branch office facilities in Harpers Ferry, Kearneysville, and Hedgesville. The bank owns the branch office facility in Martinsburg and the land is leased through February 2008 when the bank will purchase the land at a predetermined price. The bank also owns a lot

at the corner of Route 340 and Washington Street in Bolivar that may be used for future expansion.

The main office property is located at 111 East Washington Street, Charles Town, West Virginia. This property consists of two separate two story buildings located side by side with adjoining corridors. During 2000, the construction of the newer of these two buildings was completed. The first floor of the new building houses the Trust and Financial Services Division. The second floor of the new building houses certain administrative and loan offices. Both of these floors open into the older bank premises. The older premise, constructed in 1967, was renovated at the same time the new building was constructed. The renovation includes all new lighting, new ceilings, new floor and wall coverings as well as some minor structural changes for more efficient operations.

In October 2005 to provide additional office and storage areas, the bank leased space in Burr Industrial Park in Kearneysville, West Virginia. The leased space houses the Finance Department and provides record storage facilities for the bank.

The Harpers Ferry branch office is located at 1366 W. Washington Street, Bolivar, West Virginia. The office is a one story brick building constructed in 1975 and renovated in 2005. There is another building on this property that existed at the time of the bank's purchase. This separate building is rented to an outside party by the bank.

The branch facility at 5480 Charles Town Road, Kearneysville, West Virginia was erected in 1985. This one story brick building opened for business in April of 1985. During 1993, an addition was constructed, doubling the size of this facility. These facilities are currently being renovated.

The branch facility at 119 Cowardly Lion Drive, Hedgesville, West Virginia was erected in 2003. This one story brick building opened for business in June of 2003.

The branch office at 9738 Tuscarora Pike in Martinsburg, West Virginia (which opened for business in July 2001) is now located in a building owned by the bank. The construction of the one story brick facility was started in 2004 and completed in January 2005. The amended lease for this property expires in February 2008 when the bank will purchase the land at a predetermined price.

The bank is leasing offices in Winchester, Virginia, to house a loan production office that opened in late 2005.

There are no encumbrances on any of these properties, except the lease on the Martinsburg property. In the opinion of management, these properties are adequately covered by insurance.

#### **Item 3. Legal Proceedings.**

Currently Potomac is involved in no legal proceedings.

The bank is involved in various legal proceedings arising in the normal course of business, and in the opinion of the bank, the ultimate resolution of these proceedings will not have a material effect on the financial position or operations of the bank.

#### Item 4. Submission of Matters to a Vote of Security Holders.

Not Applicable.

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#### PART II

# Item 5. Market for Registrant S Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

The following information reflects comparative per share data for the periods indicated for Potomac common stock for (a) trading values, and (b) dividends. This information has been restated to reflect a 100% stock dividend declared on February 8, 2005. As of March 2, 2006, there were approximately 1,100 shareholders.

Trading of Potomac Bancshares, Inc. common stock is not extensive and cannot be described as a public trading market. Potomac Bancshares, Inc. is on the OTC Bulletin Board Market. To gather information about securities in this market, use the suffix .OB after its symbol. Potomac[s symbol is PTBS.OB. Scott and Stringfellow, Inc., Koonce Securities Inc. and Ferris, Baker Watts, Inc. are market makers for Potomac[s stock. Market makers are firms that maintain a firm bid and ask price for a given number of shares at a given point in time in a given security by standing ready to buy or sell at publicly quoted prices. Information about sales of Potomac[s stock is available on the Internet through many of the stock information services using Potomac[s symbol. Shares of Potomac common stock are occasionally bought and sold by private individuals, firms or corporations, and, in most instances, Potomac does not have knowledge of the purchase price or the terms of the purchase. The trading values for 2004 and 2005 are based on information available through the Internet. **No attempt was made by Potomac to verify or determine the accuracy of the representations made to Potomac or gathered on the Internet**.

		Price	Range	<b>;</b>	Cash	Dividends
	]	High		Low	Paid	per Share
First Quarter	\$	11.88	\$	11.28	\$	.0700
Second Quarter		12.13		11.23		.0725
Third Quarter		12.63		11.75		.0750
Fourth Quarter		14.00		12.00		.0775
First Quarter	\$	21.00	\$	13.38	\$	.0800
Second Quarter		18.85		15.35		.0825
Third Quarter		18.00		16.10		.0850
Fourth Quarter		17.75		16.60		.0875
	Second Quarter Third Quarter Fourth Quarter First Quarter Second Quarter Third Quarter	First Quarter\$Second Quarter*Third Quarter*Fourth Quarter\$First Quarter\$Second Quarter*Third Quarter*	High First Quarter Second Quarter Third Quarter Fourth Quarter First Quarter First Quarter First Quarter First Quarter Second Quarter Third Quarter Second Quarter	HighFirst Quarter\$ 11.88Second Quarter12.13Third Quarter12.63Fourth Quarter14.00First Quarter\$ 21.00First Quarter18.85Third Quarter18.00	First Quarter       \$ 11.88       \$ 11.28         Second Quarter       12.13       11.23         Third Quarter       12.63       11.75         Fourth Quarter       14.00       12.00         First Quarter       \$ 21.00       \$ 13.38         Second Quarter       18.85       15.35         Third Quarter       18.00       16.10	High       Low       Paid         First Quarter       \$ 11.88       \$ 11.28       \$         Second Quarter       12.13       11.23       \$         Third Quarter       12.63       11.75       \$         Fourth Quarter       14.00       12.00       \$         First Quarter       \$ 21.00       \$ 13.38       \$         Second Quarter       18.85       15.35       \$         Third Quarter       18.00       16.10       \$

The primary source of funds for dividends paid by Potomac is the dividend income received from the bank. The bank's ability to pay dividends is subject to restrictions under federal and state law, and under certain cases, approval by the FDIC and the Commissioner could be required. Management of Potomac anticipates that the dividends paid by Potomac will likely be similar to those paid in the past, but dividends will only be paid when and as declared by the board of directors.

#### ISSUER PURCHASES OF EQUITY SECURITIES

	(c) Total Number of Shares								
	(a) Total		Purchased as	(d) Maximum Number					
	Number of	(b) Average	Part of Publicly	of Shares that May					
	Shares	Price Paid	Announced	Yet be Purchased					
Period	Purchased	Per Share	Programs	Under the Program					
October 1 through October 31	NONE			153 122					
November 1 through November 30	NONE			153 122					
December 1 through December 31	NONE			153 122					

On February 12, 2002, the company is Board of Directors originally authorized the repurchase program. The program authorized the repurchase of up to 10% of the company is stock over the next twelve months. The stock may be purchased in the open market and/or in privately negotiated transactions as management and the board of directors determine prudent. The program has been extended on annual basis.

## Item 6. Selected Financial Data.

		2005	(1	2004		2003 2002 sands Except Per Share Data)				2001
Summary of Operations			(1	Jollars in Tho	us	ands Except I	Per	Share Data)		
Interest income	\$	15 424	\$	12 008	\$	10 786	\$	11 279	\$	10 956
Interest expense		4 135		2 409		2 235		2 823		3 758
Net interest income		11 289		9 599		8 551		8 456		7 198
Provision for loan losses		330		289		147		423		221
Net interest income after provision										
for loan losses		10 959		9 310		8 404		8 033		6 977
Noninterest income		3 185		3 158		2844		2 097		1 358
Noninterest expense		8 460		7 668		7 142		6 263		5 160
Income before income taxes		$5\ 684$		4 800		4 106		3 867		3 175
Income tax expense		2 020		1 710		1 432		1 408		1 166
Net income	\$	3 664	\$	3 090	\$	2 674	\$	2 459	\$	2 009
Per Share Data **										
Net income, basic	\$	1.08	\$	.91	\$	.77	\$	.69	\$	.56
Net income, diluted		1.07		.91		.77		.69		.56
Cash dividends declared		.34		.30		.27		.24		.23
Book value at period end		7.38		6.71		6.27		5.98		5.40
Weighted-average shares outstanding, basic	:	3 393 122		3 395 464		3 500 140	3 582 054		:	3 600 000
Weighted-average shares outstanding, diluted	:	3 409 351		3 397 936		3 500 140	3 582 054		:	3 600 000
Average Balance Sheet Summary										
Assets	\$	264 314	\$	226 052	\$	197 052	\$	181 741	\$	158 385
Loans		$196\ 478$		$155\ 546$		125 407		$109\ 461$		93 816
Securities		47 183		46 701		47 087		$50\ 454$		41 870
Deposits		217 307		190 153		163 328		153 148		135 658
Stockholders[] equity		23 822		22 045		21 274		20 542		18 812
Performance Ratios										
Return on average assets		1.39%		1.37%		1.36%		1.35%		1.27%
Return on average equity		15.38%		14.02%		12.57%		11.97%		10.68%
Dividend payout ratio		31.48%		32.97%		35.06%		34.78%		41.07%
Capital Ratios										
Leverage ratio		9.18%		9.45%		10.20%		10.77%		11.30%
Risk-based capital ratios										
Tier 1 capital		12.68%		13.29%		14.67%		18.34%		19.90%
Total capital		13.76%		14.44%		15.89%		19.60%		21.15%

All figures have been restated to reflect a 100% stock dividend declared on February 8, 2005 and a 200% stock dividend declared on February 11, 2003.

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## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### AVERAGE BALANCES, INCOME/EXPENSE AND AVERAGE YIELD/RATE

This schedule is a comparison of interest earning assets and interest-bearing liabilities showing average yields or rates derived from average balances and actual income and expenses. Income and rates on tax exempt loans and securities are computed on a tax equivalent basis using a federal tax rate of 34%. Loans placed on nonaccrual status are reflected in the balances.

	Average Balances	alances Expense Yield/Rat			Average Balances	I	Income/ Expense	Average Yield/Rate	Average Balances	2( I E		
SETS	(1n	thousands)			(1 <b>n</b>	thou	isands)		(11	1 tho	ousands)	ļ
ns												ļ
ns axable	<b>\$</b> 195 357	<b>\$</b> 13 635	6.98%	\$	154 486	¢	10 283	6.66%	\$ 123 701	\$	8 745	7.0
ax exempt	\$ 195 357 1 121	\$ 13 035 106	0.98% 9.46%	ψ	1060	Ψ	10 285	0.00% 10.75%	\$ 123 701 1 706	Ψ	6 745 157	
Total loans	196 478	13 741	9.46% 6.99%		155 546		114 10 397	10.75% 6.68%	1 706 125 407		8 902	
able securities	45 721	13 741			155 546 46 473		10 397	0.08% 3.39%	47 087		8 902 1 828	
able securities	45 721 1 462	1 516			46 473 228		1575	3.39% 4.82%	4/08/		1 828	J.U
urities purchased under	1 402	13	0.4070		220		11	4.04 /0				1
greements to resell and												1
deral funds sold	1 164	43	3.69%		3 457		39	1.13%	4 533		44	c
er earning assets	1 164 3 278	43 108			3 457 1 069		39 29	1.13% 2.71%	4 533 2 015		44 65	
Ŭ	3 278 248 103		3.29% 6.24%		1 069 206 773	¢	29 12 051	2.71% <b>5.83%</b>	2 015 <b>179 042</b>	¢		
Total earning assets	240 105	\$ 15 487	0,2470		200 //5	φ	12 051	<b>3.03</b> 70	1/9044	\$	10 839	0.0
wance for loan losses	(2 077)				(1 842)				(1 710			ļ
h and due from banks	7 704				10 888				9 789			!
mises and equipment, net	5 975				5 163				4 868			1
er assets	4 609				5 070				5 063			1
Total assets	\$ 264 314			\$	226 052				\$ 197 052			
BILITIES AND												
TOCKHOLDERS[] EQUITY												I
osits												I
avings and interest-												ĺ
bearing demand deposits	\$ 119 998	\$ 1333	1.11%	\$	104 182	\$	442	.42%	\$ 92 951	\$	462	.5
ime deposits	63 661	2 107	3.31%		55 961		1 649	2.96%	47 991		$1\ 497$	3.1
Total interest-												
bearing deposits	183 659	3 440	1.87%		160 143		2 091	1.31%	140 942		1 959	1.3
urities sold under agreements												
repurchase and federal												
inds purchased	16 557	516	3.12%		10 777		232	2.15%	8 549		172	2.0
ances from FHLB	4 937	179	3.63%		1 584		86	5.43%	1 878		104	5.5
Total interest												
bearing liabilities	205 153	\$ 4 135	2.02%		172 504	\$	2 409	1.40%	151 369	\$	2 235	1.4

33 648		30 010		22 386
1 691		1 493		2 023
23 822		22 045		21 274
\$ 264 314	:	\$ 226 052		\$ 197 052
	\$ 11 352		<b>\$ 9642</b>	\$ 8 604
	4.22%		4.43%	4.5
	1.67%		1.16%	1.2
	4 5 99/		4.66%	4.8
	4.J0%		4.00%	4.0
	1 691 23 822	1 691 23 822 \$ 264 314 \$ 11 352 4.22%	1 691       1 493         23 822       22 045         \$ 264 314       \$ 226 052         \$ 11 352       4.22%         1.67%       1.67%	1 691       1 493         23 822       22 045         \$ 264 314       \$ 226 052         \$ 11 352       \$ 9 642         4.22%       4.43%         1.67%       1.16%

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# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## **CRITICAL ACCOUNTING POLICIES**

### GENERAL

The company[]s financial statements are prepared in accordance with U. S. generally accepted accounting principles. The financial information contained within our statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained either when earning income, recognizing an expense, recovering an asset or relieving a liability. We use historical loss factors as one factor in determining the inherent loss that may be present in our loan portfolio. Actual losses could differ significantly from the historical factors that we use. In addition, U. S. generally accepted accounting principles may change from one previously acceptable method to another method. Although the economics of our transactions would be the same, the timing of events that would impact our transactions could change.

### ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses is an estimate of the losses that may be sustained in our loan portfolio. The allowance is based on two basic principles of accounting: (i) SFAS 5, Accounting for Contingencies, which requires that estimated losses be accrued when they are probable of occurring and (ii) SFAS 114, Accounting by Creditors for Impairment of a Loan, which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management setimate of probable losses. The

unallocated component of the allowance reflects that margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

## **GENERAL**

By viewing the company results of operations and financial position over the past five years as shown in the Selected Consolidated Financial Data schedule, successful accomplishment of a number of the long term goals of management is evident. Management wishes to grow the company by increasing loans and deposits and increasing earnings on a regular basis so that we are providing the best service possible to our customers as well as increasing the value of our shareholders. Increasing capital in turn provides the basis for continued expansion of the company and the ability to keep up with the ever changing and improving computer technology. Meeting the constant computer technology challenge is one of the most expensive costs of doing business after costs of real estate and human resources.

The continuing increase of regulation in the banking industry with the associated costs is a concern of management. At least the cost of initial compliance with Sarbanes-Oxley Act of 2002 has been spread out over several years now, with the delay of the bank[]s initial implementation date to December 31, 2007. Compliance costs add additional pressure for management to find ways to increase income.

The major source of income for the company is interest income earned on loans and investments that, of course, is dependent on current market conditions, so in addition to increasing income in these areas, management has concentrated on finding additional types of noninterest income. During the past several years the introduction of an overdraft protection plan has provided a generous increase to noninterest income, though in 2005 the income from this product has leveled off. There is some concern that future regulation may diminish earnings on this product, which would have an adverse affect on the earnings of the company.

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The company has added to tax exempt loan income and the tax exempt income of bank owned life insurance policies by adding municipal securities to the investment portfolio. These items reduce the income tax expense for the company as well as produce income.

The company continues to seek ways to reduce expenses in addition to ways to increase income. Several of the suggestions that were a result of the efficiency consultant studies during 2004 have been put into practice and have either increased income or reduced expenses.

- Utilization of personnel to full potential has allowed the company to continue to grow but to maintain a much slower growth in numbers of employees.
- Reclassification of deposit balances so that a lower required balance may be kept at the Federal Reserve has allowed the company to invest the relocated funds in income producing loans or to borrow funds at a lower level.
- Increases in certain service charges have increased noninterest income.
- Outsourcing of official checks has provided time for deposit operations personnel to perform other duties and has provided interest income earned on the outstanding balance of these checks.

The bank has been monitoring it  $\exists$  s efficiency through the calculation of the efficiency ratio each month and that ratio declined throughout 2005.

Management is unaware of any trends, events or uncertainties that would have a material effect on liquidity, capital resources or operations. There are no current recommendations by regulatory authorities that, if they were to be implemented, would have a material effect on the company.

The following table sets forth selected quarterly results (with dollars in thousands) of the company for 2005 and 2004.

2004

		Three Months Ended							Three Months Ended							
			S	Sept		June						Sept	J	une		Mar
	De	ec 31		30		30	Μ	1ar 31	Γ	Dec 31		30		30		31
Interest income	\$ 4	1 247	\$ ·	4 053	\$	3 716	\$	$3\ 408$	\$	3 287	\$	3 096	\$	2 890	\$ 2	2 735
Interest expense	1	l 301		1 140		915		779		682		620		571		536
Net interest income	2	2 946		2 913		2 801		$2\ 629$		2 605		$2\ 476$		2 319		2 199
Provision for loan losses		19		134		113		64		25		131		98		35
Net interest income after																
provision for loan losses	2	2 927		2 779		2 688		2565		2 580		2 345		2 221		$2\ 164$
Noninterest income		913		955		913		773		843		832		773		736
Gain (loss) sale of securities, net		(369)	)									(28)		2		
Noninterest expense	2	2 261		2 188		2 041		1 970		2 1 3 1		1 969		1 756		1 812
Income before income taxes	1	210		1 546		1 560		1 368		1 292		1 180		1 240		1 088
Income tax expense		411		572		558		479		467		432		433		378
Net income	\$	799	\$	974	\$	1 002	\$	889	\$	825	\$	748	\$	807	\$	710
																~ .
Earnings per share, basic	\$	.23	•	.29	\$	.30	\$	.26	\$	.24	\$		\$	.24	\$	.21
Earnings per share, diluted	\$	.23	\$	.29	\$	.29	\$	.26	\$	.24	\$	.22	\$	.24	\$	.21

## **NET INTEREST INCOME**

During 2005, growth in the loan portfolio of 18% and the consistent increase in loan rates have played an important part in the 18% increase in net interest income in 2005 compared to 2004. Income on securities increased slightly in 2005 compared to 2004 and other interest and dividends increased due to interest earned on balances held at Travelers Express for funding of the bank[]s official checks.

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The loan portfolio grew 28% during 2004, but with little increase in rates there was only a 12% increase in net interest income in 2004 compared to 2003. Other factors affecting 2004 net interest income compared to 2003 were a decrease in the income on securities due to decreased rates and only an 8% increase in interest expense even though we had deposit growth as well as some increase in rates on deposits.

Interest expense increased 72% in 2005 compared to 2004 due in large part to increased interest rates. Increased borrowings have also contributed to increased interest expense in 2005 compared to 2004.

During the last quarter of 2005, management has seen some leveling off of loan growth but are hopeful that spring will bring some growth back into the loan market. There has been growth in loans in the Berkeley County offices and a loan production office was opened in Winchester, Virginia in late 2005. Management is optimistic this will help sustain the bank sloan growth.

By reviewing the volume and rate analysis schedule below, the affects of changes in volumes and rates of the various other assets and liabilities on net interest income can be seen.

#### VOLUME AND RATE ANALYSIS

This schedule analyzes the change in net interest income attributable to changes in volume of the various portfolios and changes in interest rates. The change due to both rate and volume variances has been allocated between rate and volume based on the percentage relationship of such variances to each other. Income and rates on tax exempt loans and securities are computed on a tax equivalent basis using a federal tax rate of 34%. Nonaccruing loans are included in average loans outstanding.

		Compared t thousands		2004 Compared to 2003 (in thousands) Change in			
	Income/	Volume	Rate	Income/ Volume Rate			
	Expense	Effect	Effect	Expense Effect Effect			
INTEREST INCOME							
Taxable loans	\$ 3 352	\$ 2837	\$ 515	\$ 1 538 \$ 2 005 \$ (467)			
Tax exempt loans	(8)	8	(16)	(43) (77) 34			
Taxable securities	(59)	(25)	(34)	(253) (25) (228)			
Nontaxable securities	68	67	1	11 11			
Securities purchased under							
agreements to resell							
and federal funds sold	4	(2)	6	(5) (16) 11			
Other earning assets	79	72	7	(36) (27) (9)			
TOTAL	\$ 3 4 3 6	\$ 2 957	\$ 479	<b>\$</b> 1 212 <b>\$</b> 1 871 <b>\$</b> (659)			
INTEREST EXPENSE							
Savings and interest-bearing							
demand deposits	\$ 891	<b>\$</b> 75	\$ 816	\$ (20) \$ 62 \$ (82)			
Time deposits	458	246	212	152 226 (74)			
Securities sold under agreements							
to repurchase and federal							
funds purchased	284	154	130	60 47 13			
Advances from FHLB	93	111	(18)	(18) (16) (2)			
TOTAL	\$ 1 726	\$ 586	\$ 1 140	<b>\$</b> 174 <b>\$</b> 319 <b>\$</b> (145)			
NET INTEREST INCOME	\$ 1 710	\$ 2 371	\$ (661)	\$ 1 038   \$ 1 552   \$ (514)			

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## **NONINTEREST INCOME AND EXPENSE**

The major income producer for 2005 noninterest income, as in 2004 and 2003, continues to be the fees generated through the bank is overdraft protection plan available for customers. These fees are included in the service charges on deposit accounts category which totaled \$1.6 million in 2005, \$1.5 million in 2004 and \$1.2 million in 2003. Trust and financial services is the next largest contributor to the 2005 noninterest income figure with a 19% increase in income compared to 2004. Trust income was boosted in 2005 and 2004 by the accrual of fees for settlement of several large estates. One of these fees was totally accrued in August of 2005 and the second will be totally accrued in March of 2006. There are other estate fees being accrued but these two were significantly larger than most fees the bank has earned. Estate settlement fees are one area of income that is not particularly consistent from year to year. In comparing 2003 trust income with 2004 and 2005, the estate fees were a major difference. The financial services area is also continuing to benefit from the growth of BCT Investments that offers brokerage services in addition to other financial services. The vision for BCT Investments was to reach customers with smaller amounts available for investment than were being handled through the regular trust services. The vision has come to productive fruition in providing a needed customer service as well as providing additional noninterest income.

As the bank customer base continues to expand, the growth has a positive affect on various components of noninterest income in addition to the overdraft protection plan mentioned above. It provides for increases in other service charges such as stop payments, sales of cashiers checks and money orders, wire transfer fees, debit, ATM and charge card transaction fees.

Fees on sales of loans in the secondary market are a source of noninterest income that varies with the market conditions. Our income from this source was \$187 thousand in 2005, \$157 thousand in 2004 and \$360 thousand in 2003.

During the fourth quarter, the company[]s net income was negatively affected by the one time sale of approximately \$14 million in Federal agency securities that had an average coupon yield of 2.6%. The gross loss on this sale was \$369 thousand with an after tax net income affect of \$243 thousand. The proceeds of this sale were reinvested in Federal agency securities with an average coupon yield of 4.9% which going forward, will favorably impact income.

Salaries and employee benefits of \$4.5 million are about 53% of the total noninterest expense for 2005. This percentage was about the same in 2004. Even though the bank has grown during the past few years, full utilization of personnel has allowed the bank to hold down salaries and benefit costs by holding down the increase in personnel. During 2006 management expects these costs to increase since personnel additions in a number of areas have been made. The finance and audit areas have each added a full time person to handle continuing growth in the bank as well as continuing increase in regulatory requirements. Additional personnel have also been added in the loan area and branch administration area to handle the continuing growth.

Expenses related to premises have increased 8% in 2005 compared to 2004. These costs include new branch facilities, refurbished branch facilities, additional leased facilities, increased utility costs due to increased facilities and increased property taxes due to new facilities.

Other noninterest expense is the total of approximately 60 separate expense accounts. The total for this category increased 15% or \$182 thousand in 2005 compared to 2004 and 20% or \$207 thousand in 2004 compared to 2003. There is no significant change in any one account for either of these time period comparisons. Most of the increases are due to the growth in the bank[]s customer base and growth in facilities.

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## **INTEREST RATE SENSITIVITY**

The table below shows the opportunities the company will have to reprice interest earning assets and interest-bearing liabilities as of December 31, 2005 (in thousands).

	Within Three Months	Mature After Three Months But Within Twelve Months	or Reprice After OneYear But Within Five Years	After Five Years	Nonsensit	ive
Interest Earning Assets:				60		
Loans	\$ 74 180	\$ 15 446	\$ 58 551	62 \$ 258	\$ -	
Securities		15 435	30 390	1 126	-	· -
Securities purchased under agreements to resell and						
federal funds sold	357				-	· -
Other earning assets	508			 63	-	· -
Total	\$ 75 045	\$ 30 881	\$ 88 941	\$ 384	\$ -	· -
Interest-Bearing Liabilities: Time deposits						
\$100,000 and over	\$ 4828	\$ 2435	\$ 8 909	\$	\$-	
Other time deposits	14 999	8 985	28 598		-	· <b>-</b>

Gold and Platinum accounts					
(NOW accounts)	57 885				$44\ 256$
Savings accounts					26 371
Securities sold under agreements to					
repurchase and federal funds					
purchased	19 557				
Federal Home Loan Bank					
advances			1 005		
Total	\$ 97 269	\$ 11 420	\$ 38 512	\$ 	\$ 70 627
				63	
Rate Sensitivity Gap	\$ (22 224)	\$ 19 461	50429	\$ 384	
				111	
Cumulative Gap	\$ (22 224)	\$ (2 763)	\$ 47 666	\$ 050	

The matching of the maturities or repricing opportunities of interest earning assets and interest-bearing liabilities may be analyzed by examining the extent to which these assets and liabilities are interest rate sensitive and by monitoring an institution interest rate sensitivity gap. An asset or liability is interest rate sensitive within a specific time period if it will mature or reprice within that period. The interest rate sensitivity gap is the difference between the amount of interest earning assets that will mature or reprice within a specific time period and the amount of interest-bearing liabilities that will mature or reprice within the same time period.

A gap is considered negative when the amount of liabilities maturing or repricing in a specific period exceeds the amount of assets maturing or repricing in the same period. An even match between assets and liabilities in each time frame is the safest position especially in times of rapidly rising or declining rates. During other times, the even match is not as critical. The advantages or disadvantages of positive and negative gaps depend totally on the direction in which interest rates are moving. An asset sensitive institution s net interest margin and net interest income generally will be impacted favorably by rising interest rates, while that of a liability sensitive institution generally will be impacted favorably by declining interest rates.

During the first twelve months shown in the schedule above, the company is liability sensitive, and after that time period the company is asset sensitive. During January, February and March of 2006, \$22 million more liabilities may reprice or will mature than assets. During April through December of 2006, \$19 million more assets may reprice or will mature than liabilities. The total effect for 2006 is that \$2.7 million more liabilities may reprice or mature than assets. Over the year this is minimal sensitivity in comparison to the total of all assets and liabilities repricing and maturing. During the 2006 time period the company should be only slightly impacted by either rising or falling interest rates.

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## **LOAN PORTFOLIO**

Loans at December 31 (in thousands) for each of the five years in the period ended 2005.

	20	05	2	2004	2	2003	2	002	2	2001
Commercial, financial and agricultural	\$	6 046	\$	$5\ 949$	\$	6 217	\$	3 696	\$	2 999
Mortgage loans on real estate:										
Construction and land development	4	1 174		28 929		$14\ 071$		2 211		530
Secured by farm land		2 381		3 986		3 711		1 821		1 801
Secured by 1-4 family residential	9	8 408		79 800		62 693		63 239		56 283
Secured by multifamily residential		3 486		3 088		$1\ 635$		2 623		$1\ 453$
Secured by nonfarm nonresidential	4	3 019		39 671		33 317		23 528		17 822
Consumer loans	1	5 549		17 346		17 697		19 198		21 214

All other loans	372	236	717	730	288				
	\$ 210 435	\$ 179 005	$140\ 058$	117046	\$ 102 390				
An experienced and aggressive loan production staff continues to grow the loan portfolio. Loan production for									
residential mortgages continues to increase the bank s portfolio of loans secured by 1-4 family residential									
property. Commercial lending continues to be a	a prime part o	of the loan po	rtfolio showir	ng in the con	struction and				
land development and nonfarm nonresidential categories. The majority of the loan portfolio is secured by real									
estate and delinquencies are being kept to a m	inimum.								

There were no categories of loans that exceeded 10% of outstanding loans at December 31, 2005 that were not disclosed in the table above.

## REMAINING MATURITIES (in thousands) OF SELECTED LOANS

	Commercial,	
	Financial and	Real Estate-
<u>At December 31, 2005</u>	Agricultural	Construction
Loans maturing within one year	\$ 1 419	\$ 20 859
Variable rate loans due after one year	1 362	$16\ 864$
Fixed rate loans due after one year through five years	3 075	3 402
Fixed rate loans due after five years	190	49
Total maturities	\$ 6 046	\$ 41 174
ALLOWANCE FOR LOAN LOSSES		

The table shown below is an analysis of the company s allowance for loan losses. Historically, net charge-offs (loans charged off as uncollectible less any amounts recovered on these loans) for the company have been very low when compared with the size of the total loan portfolio. Management continually monitors the loan portfolio with quarterly procedures that allow for problem loans and potentially problem loans to be highlighted and watched. Based on experience, the loan policies and the current monitoring program, management believes the allowance for loan losses is adequate.

	2005	2004	2003	2002	2001
		(in t	thousands)		
Balance at beginning of period	\$ 1 966	\$ 1 724	\$ 1 642	\$ 1 402	\$ 1 268
Charge-offs:					
Commercial, financial and agricultural	30				12
Real estate 🛛 construction					
Real estate 🛛 mortgage					7
Consumer	218	202	191	287	103
Total charge-offs	248	202	191	287	122
Recoveries:					
Commercial, financial and agricultural					1
Real estate 🛛 construction					
Real estate 🛛 mortgage			8	1	
Consumer	113	155	118	103	34
Total recoveries	113	155	126	104	35
Net charge-offs	135	47	65	183	87
Additions charged to operations	330	289	147	423	221
Balance at end of period	\$ 2 161	\$ 1 966	\$ 1 724	\$ 1 642	\$ 1 402
Ratio of net charge-offs during the period					
to average loans outstanding during the period	0.07%	0.03%	0.05%	0.17%	0.09%

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#### ALLOCATION OF ALLOWANCE FOR LOAN LOSSES

The following table shows an allocation of the allowance among loan categories based upon analysis of the loan portfolio s composition, historical loan loss experience, and other factors, and the ratio of the related outstanding loan balances to total loans.

	2	2005 2004 20		2003		2001 % Loans in				
	Allowance (in thousands)	Category to	(in	% Loans in Category to Total Loans	(in	% Loans in Category to Total Loans	(in	% Loans in Category to Total Loans	Allowance (in thousands)	% Loans II Category to Total Loans
Commercial, financial and agricultural Mortgage loans on real estate: Construction	\$ 94	2.87%	\$ 81	3.32%	\$ 62	4.44%	\$ 37	3.16%	\$ 15	2.92%
and land developmen Secured by farm	538	19.57%	166	16.16%	141	10.05%	22	1.89%	3	.52%
land Secured by 1-4	17	1.13%	29	2.23%	37	2.65%	2	1.56%	9	1.76%
family residential Secured by multi-	696	46.76%	458	44.58%	272	44.76%	293	54.03%	316	54.97%
family residential Secured by nonfarr	25 n	1.66%	24	1.73%	20	1.17%	22	2.24%	18	1.42%
nonresidential	477	20.44%	341	22.16%	330	23.79%	298	20.10%	232	17.41%
Consumer loans	261	7.39%	591	9.69%	536	12.63%	424	16.40%	120	20.72%
All other loans	2	.18%	3	.13%	6	.51%	5	.62%	1	.28%
Unallocated	51		273		320		539		688	
	\$ 2 161	100.00%	\$ 1 966	100.00%	\$ 1 724	100.00%	\$ 1 642	100.00%	\$ 1 402	100.00%

#### RISK ELEMENTS IN THE LOAN PORTFOLIO

	2	005	2004		003	200	)2	2	001
			(	in tho	usands)				
Nonaccrual loans	\$	122	\$ 	\$	251	\$		\$	9
Restructured loans									
Foreclosed properties									
Total nonperforming assets	\$	122	\$ 	\$	251	\$		\$	9
Loans past due 90 days									
accruing interest	\$	65	\$ 	\$	153	\$	41	\$	29

Allowance for loan losses

to period end loans	1.03%	1.10%	1.23%	1.40%	1.37%
Nonperforming assets to					
period end loans and					
foreclosed properties	.06%		.18%		.01%

Loans are placed on nonaccrual status when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received.

There were no impaired loans at December 31, 2005 and 2004.

At December 31, 2005, other potential problem loans totaled \$1.8 million. Loans are viewed as potential problem loans according to the ability of such borrowers to comply with current repayment terms. These loans are subject to constant management attention, and their status is reviewed on a regular basis.

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## **SECURITIES PORTFOLIO**

In accordance with Financial Accounting Standards Board Statement No. 115, [Accounting for Certain Investments in Debt and Equity Securities,] the company records securities being held to maturity at amortized cost and securities available for sale at fair value. The effect of unrealized gains and losses, net of tax effects, is recognized in stockholders] equity.

The schedule below summarizes the book value of the portfolio by maturity classifications and shows the weighted average yield in each group.

	2005	5 1	Weighted	20	)04 V	Veighted	:	2003	Weighted
	Carryi Valu (in		Average	Va	rying alue (in	Average		arrying /alue (in	Average
	thousar	nds)	Yield	thou	sands)	Yield	tho	usands)	Yield
Securities held to maturity									
Obligations of U.S. Government agencies: Maturing within one year	\$			\$			\$	6 002	5.02%
Maturing after one year but	ъ.			φ			ф	6 002	5.0270
within five years									
Total securities held to maturity	\$ -			\$			\$	6 002	
Securities available for sale									
Obligations of U.S. Government agencies:									
Maturing within one year	\$ 15 43	35	3.82%	\$	9 042	4.12%	\$	5 132	4.73%
Maturing after one year but									
within five years	30 24	43	4.10%	3	6 982	3.32%		33 293	3.47%
Municipal obligations:									
Maturing within one year	-								
Maturing after on year but									
within five years	14		3.75%		529	3.57%			
Maturing after five years	1 12	26	3.87%		786	3.70%			

Total securities available for sale	\$ 46 951	\$ 47 339	\$ 38 425
Total securities	\$ 46 951	\$ 47 339	\$ 44 427

## **DEPOSITS**

Deposit growth of 15% in 2005 and our business sweep accounts were still not able to keep pace with the loan growth during the year. Periodically we have continued to depend on alternative methods of funding. We have seen additional deposit growth through our Berkeley County branch offices and anticipate continued growth in those areas. As of June 2004, the bank had almost 2.5% of the market share of deposits in Berkeley County and as of June 2005, we have approximately 2.9% of that market. Jefferson County deposit market share continues at about 29%.

Schedule of Average Deposits and Average Rates Paid

	Year Ended December 31						
	2005	2004	2003				
	Average Average	Average Average	Average Average				
	Balance Rate	Balance Rate	Balance Rate				
Noninterest-bearing demand deposits	\$ 33 648	\$ 30 010	\$ 22 386				
Interest-bearing demand deposits	93 563 1.27%	82 426 .46%	71 462 .56%				
Savings deposits	$26\;435$ .56%	21 756 .29%	21 489 .30%				
Time deposits	63 661 3.31%	55 961 2.96%	47 991 3.12%				
Total interest-bearing deposits	183 659 1.87%	160 143 1.31%	$140\ 942\ 1.39\%$				
Total deposits	\$ 217 307	\$ 190 153	\$ 163 328				
	21						

At December 31, 2005 time deposits of \$100 thousand or more were 7.03% of total deposits compared with 6.58% at December 31, 2005. Maturities of time deposits of \$100 thousand or more (in thousands) at December 31, 2005 are as follows:

Within three months	\$ 736
Over three through six months	1 343
Over six months through twelve months	1 091
Over twelve months	13 002
Total	\$ 16 172

## **ANALYSIS OF CAPITAL**

The adequacy of the company is capital is reviewed by management on an ongoing basis in terms of the size, composition, and quality of the company is asset and liability levels, and consistency with regulatory requirements and industry standards. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and absorb potential losses.

The Federal Reserve, the Comptroller of the Currency and the Federal Deposit Insurance Corporation has adopted capital guidelines to supplement the existing definitions of capital for regulatory purposes and to establish minimum capital standards. Specifically, the guidelines categorize assets and off-balance sheet items into four risk-weighted categories. The minimum ratio of qualifying total capital to risk-weighted assets is 8.0%, of which at least 4.0% must be Tier 1 capital, composed of common equity, retained earnings and a limited amount of perpetual preferred stock, less certain goodwill items. The company had a ratio of total capital to risk-weighted assets of 13.76% and a ratio of Tier 1 capital to risk-weighted assets of 12.68% at December 31, 2005. These two ratios have decreased in large part due to the asset growth during 2005. Even with the reductions in these ratios, both exceed the capital requirements adopted by the federal regulatory agencies.

	(In thousands)						
	2005			2004	2003		
Tier 1 capital:							
Common stock	\$	3 600	\$	1 800	\$	1 800	
Surplus		2 400		4 200		4 200	
Retained earnings		21 158		18 631		16 543	
		27 158		24 631		22 543	
Less cost of shares acquired for the treasury		1 850		1 850		1 709	
Total tier 1 capital	\$	25 308	\$	22 781	\$	20 834	
Tier 2 capital:							
Allowance for loan losses (1)		2 161		1 966		1 724	
Total risk-based capital	\$	27 469	\$	24 747	\$	22 558	
Risk-weighted assets	\$	199 602	\$	171 432	\$	141 978	
Capital ratios:							
Tier 1 risk-based capital ratio	1	12.68%	1	3.29%	1	L4.67%	
Total risk-based capital ratio	1	13.76%	1	4.44%	1	15.89%	
Leverage ratio		9.18%		9.45%	1	10.20%	
(1) Limited to 1.25% of gross risk-weighted assets.							

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## **LIQUIDITY**

Liquidity represents an institution is ability to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds through liability management. This could also be termed the management of the cash flows of an organization. Liquid assets include cash and due from banks, interest-bearing deposits in financial institutions, securities purchased under agreements to resell, federal funds sold, securities available for sale, and loans and investments maturing within one year. The company sliquidity during 2005 is detailed in the statement of cash flows included in the financial statements.

<u>Operating Activities</u>. The company is net income provides cash from the bank is operating activities. The net income figure is adjusted for certain noncash transactions such as depreciation expense that reduces net income but does not require a cash outlay. During 2005 net income as adjusted has provided cash of \$4.3 million. Interest income earned on loans and investments is the company is major income source.

<u>Investing Activities</u>. Customer deposits and company borrowings provide the funds used to invest in loans and securities investments. In addition, the principal portion of loan payments and payoffs and investment maturities provide cash flow. Purchases of bank premises and equipment are an investing activity. As mentioned in the deposit discussion above, we have taken advantage of our borrowing capabilities for additional funding since

deposit growth was not sufficient to cover our needs. The net amount of cash used in investing activities in 2005 is \$32.8 million.

<u>Financing Activities</u>. Customer deposits and company borrowings provide the financing for the investing activities as stated above. If the company has an excess of funds on any given day, the bank will sell these funds to make additional interest income to fund activities. Likewise, if the company has a shortage of funds on any given day it will purchase funds and pay interest for the use of these funds. Financing activities also include payment of dividends to shareholders, purchase of shares of the company]s common stock for the treasury and repayment of any borrowed or purchased funds. The net amount of cash provided by financing activities in 2005 is \$24.8 million.

At December 31, 2005, cash and due from banks, interest-bearing deposits in financial institutions, securities purchased under agreements to resell, federal funds sold and loans and securities maturing within one year were \$57.7 million.

Borrowing capabilities provide additional liquidity. The subsidiary bank maintains a federal funds line of \$7 million with one financial institution and a federal funds line of \$4 million with a second financial institution. The subsidiary bank is also a member of the Federal Home Loan Bank of Pittsburgh and has short and/or long-term borrowing capabilities of approximately \$102.7 million. In June 2001, the subsidiary bank borrowed \$2.5 million amortized over seven years from the Federal Home Loan Bank. The subsidiary bank has a Repo Plus account with the FHLB with a current credit line of \$20 million that can be renewed on an annual basis.

*Financial Instruments With Off-Balance-Sheet Risk.* The company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. Those financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the company has in particular classes of financial instruments.

The company sexposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

A summary of the contract or notional amount of the company sexposure to off-balance-sheet risk as of December 31, 2005 and 2004 is as follows:

	2005	2004
Financial instruments whose contract		
amounts represent credit risk:		
Commitments to extend credit	\$ 63 747	\$ 58 477
Standby letters of credit	5 265	2 996

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Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The company evaluates each customer[]s credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the company upon extension of credit, is based on management[]s credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property and equipment, and income-producing commercial properties.

Unfunded commitments under commercial lines of credit are commitments for possible future extensions of credit to existing customers. The majority of these lines of credit is collateralized and usually contains a specified maturity date and may not be drawn upon to the extent to which the company is committed.

Standby letters of credit are conditional commitments issued by the company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The company generally holds collateral supporting those commitments if deemed necessary.

At December 31, 2005, the company had rate lock commitments to originate mortgage loans amounting to \$1 million. The company has entered into corresponding mandatory commitments, on a best-efforts basis, to sell these loans. These commitments to sell loans are designed to eliminate the company]s exposure to fluctuations in interest rates in connection with rate lock commitments and loans held for sale.

*Short-Term Borrowings.* At December 31, 2005, short-term borrowings consist of securities sold under agreements to repurchase that are secured transactions with customers. These borrowings generally mature the day following the day sold. The total of short-term borrowings were \$19.6 million on December 31, 2005 and \$22.6 million on December 31, 2004. The short-term borrowings at December 31, 2004 included securities sold under agreements to repurchase that were secured transactions with customers, securities sold under agreements to repurchase through the Federal Home Loan Bank and federal funds purchased through The Bankers Bank and Mercantile Safe Deposit and Trust Company.

The table below presents selected information on these short-term borrowings:

	December 31			
	2005	2004		
Balance outstanding at year end	\$ 19 557	\$ 22 577		
Maximum balance at any month-end during the year	\$ 27 467	\$ 22 577		
Average balance for the year	\$ 20 307	\$ 10 818		
Weighted average rate for the year	3.10%	2.19%		
Weighted average rate at year end	3.63%	2.55%		
Estimated fair value	\$ 19 557	\$ 22 577		

*Contractual Obligations.* The table below presents the contractual obligations of the company as of December 31, 2005:

		Payments (in thousands) Due By Period					
			Over 3				
		Less	Year	Years			
		than 1	through	through			
	Total	Year	3 Years	5 Years			
Long-Term Debt Obligations	\$ 1005	\$ 386	\$ 619	\$			

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates and equity prices. The company[]s market risk is composed primarily of interest rate risk. The company[]s Asset and Liability Management Committee (ALCO) is responsible for reviewing the interest rate sensitivity position and establishing policies to monitor and limit exposure to this risk. The Board of Directors reviews and approves the guidelines established by ALCO.

Interest rate risk is monitored through the use of three complimentary modeling tools: static gap analysis, earnings simulation modeling and economic value simulation (net present value estimation). Each of these models measure changes in a variety of interest rate scenarios. While each of the interest rate risk measures has

limitations, taken together they represent a reasonably comprehensive view of the magnitude of interest rate risk in the company, the distribution of risk along the yield curve, the level of risk through time, and the amount of exposure to changes in certain interest rate relationships. Static gap which measures aggregate repricing values is less utilized since it does not effectively measure the investment options risk impact on the company and is not addressed here. But earnings simulation and economic value models which more effectively measure the cash flow impacts are utilized by management on a regular basis and are explained below.

#### Earnings Simulation Analysis

Management uses simulation analysis to measure the sensitivity of net income to change in interest rates. The model calculates an earnings estimate based on current and projected balances and rates. This method is subject to the accuracy of the assumptions that underlie the process, but it provides a better analysis of the sensitivity of earnings to changes in interest rates than other analysis such as the static gap analysis.

Assumptions used in this model, including loan and deposit growth rates, are derived from seasonal trends, economic forecasts and management so outlook, as are the assumptions used to project yields and rates for new loans and deposits. Maturities, calls and prepayments in the securities portfolio are assumed to be reinvested in like instruments. Mortgage loans and mortgage backed securities prepayment assumptions are based on industry estimates of repayment speeds for portfolios with similar coupon ranges and seasoning. Different interest rate scenarios and yield curves are used to measure the sensitivity of earnings to changing interest rates. Interest rates on different asset and liability accounts move differently when the prime rate changes and are accounted for in the different rate scenarios.

The most likely scenario represents the rate environment as management forecasts it to occur. From this base, rate shocks in 100 basis point increments are applied to see the impact on the company is earnings. The following table represents the interest rate sensitivity on net income (fully tax equivalent basis) for the company using different rate scenarios as of December 31, 2005:

Change in Yield	% Change in
Curve	Net Income
+ 200 basis points	+ 6.5%
+ 100 basis points	+ 3.3%
Most likely	0
- 100 basis points	- 3.0%
- 200 basis points	- 6.5%

#### **Economic Value Simulation**

Economic value simulation is used to calculate the estimated fair value of assets and liabilities over different interest rate environments. Economic values are calculated based on discounted cash flow analysis. The economic value of equity is the economic value of all assets minus the economic value of all liabilities. The change in economic value of equity over different rate environments is an indication of the longer term repricing risk in the balance sheet. The same assumptions are used in the economic value simulation as in the earnings simulation.

The following chart reflects the change in net market value over different rate environments as of December 31, 2005:

	Change in Economic Value of Equity
Change in Yield Curve	(dollars in thousands)
+ 200 basis points	\$ - 4,163
+ 100 basis points	- 2,079
Most likely	0
- 100 basis points	+ 1,364
- 200 basis points	+ 1,994

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Item 8. Financial Statements and Supplementary Data.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders Potomac Bancshares, Inc. and Subsidiary Charles Town, West Virginia

We have audited the accompanying consolidated balance sheets of Potomac Bancshares, Inc. and Subsidiary as of December 31, 2005 and 2004, and the related consolidated statements of income, changes in stockholders[] equity and cash flows for each of the three years ended December 31, 2005. These financial statements are the responsibility of the Company[]s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company[]s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Potomac Bancshares, Inc. and Subsidiary as of December 31, 2005 and 2004, and the results of their operations and their cash flows for each of the three years ended December 31, 2005, in conformity with U.S. generally accounting principles.

Winchester, Virginia February 3, 2006

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POTOMAC BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS December 31, 2005 and 2004 (in thousands)

ASSETS

2005

2004

Cash and due from banks	\$	7 607	\$	11 371
Interest-bearing deposits in financial institutions		508		794
Securities purchased under agreements to resell				
and federal funds sold		357		6
Securities available for sale, at fair value		46 951		47 339
Loans held for sale				148
Loans, net of allowance for loan losses of \$2,161				
in 2005 and \$1,966 in 2004		208 274		177 039
Premises and equipment, net		6 045		5 787
Accrued interest receivable		1 152		913
Other assets		6 433		5 139
		0 455		5 155
Total Assets	\$	277 327	\$	248 536
LIABILITIES AND STOCKHOLDERS				
EQUITY				
LIABILITIES				
Deposits				
Noninterest-bearing	\$	32 614	\$	34 236
Interest-bearing		197 266	Ŧ	166 315
Total Deposits	\$	229 880	\$	200 551
Accrued interest payable	Ψ	331	Ŧ	180
Securities sold under agreements to repurchase		001		100
and federal				
funds purchased		19 557		17 577
Federal Home Loan Bank advances		1 005		6 370
Other liabilities		1 522		1 102
Commitments and contingent liabilities		1 522		1 102
Total Liabilities	¢	252 295	¢	225 780
Total Liabilities	\$	252 295	\$	225 /80
STOCKHOLDERS[] EQUITY				
Common stock, \$1 per share par value; 5,000,000 shares	)			
authorized; issued, 2005, 3,600,000 shares;				
2004, 1,800,000 shares	¢	3 600	¢	1 800
Surplus	\$	2 400	\$	4 200
-				
Undivided profits		21 158		18 631
Accumulated other comprehensive (loss)	÷	(276)	<b>.</b>	(25)
	\$	26 882	\$	24 606
Less cost of shares acquired for the				
treasury, 2005,				
206,878 shares; 2004, 103,439				
shares		1 850		1 850
Total Stockholders Equity	\$	25 032	\$	22 756
Total Liabilities and Stockholders[] Equity	\$	277 327	\$	248 536

See Notes to Consolidated Financial Statements.

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#### POTOMAC BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME Years Ended December 31, 2005, 2004 and 2003 (in thousands, except per share data)

		2005		2004		2003
Interest and Dividend Income:	+	40 505	+	40.050	+	0.040
Interest and fees on loans	\$	13 705	\$	10 358	\$	8 848
Interest on securities held to maturity - taxable				35		360
Interest on securities available for sale - taxable		1 516		1 540		1 469
Interest on securities available for sale [] nontaxable		52		7		
Interest on securities purchased under agreements		10		20		
to resell and federal funds sold		43		39		44
Other interest and dividends		108		29		65
Total Interest and Dividend Income	\$	15 424	\$	12 008	\$	10 786
Interest Expense:						
Interest on deposits	\$	3 440	\$	2 0 9 1	\$	1 959
Interest on securities sold under agreements to repurchase						
and federal funds purchased		516		232		172
Federal Home Loan Bank advances		179		86		104
Total Interest Expense	\$	4 135	\$	2 409	\$	2 235
Net Interest Income	\$	11 289	\$	9 599	\$	8 551
Provision for Loan Losses		330		289		147
Net Interest Income after Provision						
for Loan Losses	\$	10 959	\$	9 310	\$	8 404
Noninterest Income:						
Trust and financial services	\$	986	\$	826	\$	561
Service charges on deposit accounts		1 582		1 512		1 217
Visa/MC Fees		274		180		107
Net gain on sale of loans		187		157		360
Cash surrender value of life insurance		131		141		165
Gain (loss) on sale of securities available for sale		(369)		(26)		99
Other operating income		394		368		335
Total Noninterest Income	\$	3 185	\$	3 158	\$	2 844
Noninterest Expenses:						
Salaries and employee benefits	\$	4 518	\$	$4\ 076$	\$	3 955
Net occupancy expense of premises		507		399		378
Furniture and equipment expenses		875		881		892
Advertising and marketing		281		222		229
Stationery and supplies		171		156		190
Postage		149		157		132
Communications		153		150		144

Other professional fees	144	203	37
ATM and check card expense	252	196	164
Other operating expenses	1 410	1 228	1 021
Total Noninterest Expenses	\$ 8 460	\$ 7 668	\$ 7 142
Income before Income Tax Expense	\$ $5\ 684$	\$ $4\ 800$	\$ $4\ 106$
Income Tax Expense	2 020	1 710	1 432
Net Income	\$ 3 664	\$ 3 090	\$ 2 674
Earnings Per Share, basic	\$ 1.08	\$ .91	\$ .77
Earnings Per Share, diluted	\$ 1.07	\$ .91	\$ .77

See Notes to Consolidated Financial Statements.

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#### POTOMAC BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY Years Ended December 31, 2005, 2004 and 2003 (in thousands, except per share data)

Ň	Accumulated Other							
	Cor	nmon		Undivided	Treasury	Comprehensi Income	Comprehensi	ve
	St	ock	Surplus	Profits	Stock	(Loss)	Income	Total
Balances, December 31, 2002	\$	600	\$ 5 400	\$ 14 801	\$ (248)	\$ 759		\$ 21 312
Comprehensive income								
Net income 🛛 2003				2674			\$ 2 674	$2\ 674$
Other comprehensive income:								
Unrealized holding (losses)								
arising during the period								
(net of tax, \$190)						(370)	(370)	(370)
Reclassification for (gains)								
included in net income								
(net of tax, \$34)						(65)	(65)	(65)
Minimum pension liability								. – .
adjustment (net of tax, \$89)						174	174	174
Total comprehensive income							\$ 2413	
Stock split in the form of a								
200% stock dividend	-	1 200	(1 200)					
Cash dividends [] 2003				(000)				(000)
(\$.27 per share)				(932)				(932)
Purchase of treasury shares:					(4 4 6 4 )			
78,999 shares	÷.			+ 4 0 = 40	(1 461)			(1 461)
Balances, December 31, 2003	<b>\$</b> (	1 800	\$ 4 200	\$ 16 543	\$ (1 709)	\$ 498		\$ 21 332
Comprehensive income								
Net income 🛛 2004				3 090			\$ 3 0 9 0	3 090
Other comprehensive income:								
Unrealized holding (losses)								

arising during the period (net of tax, \$277)						(540)	(540)	(540)
Reclassification for losses included in net income								
(net of tax, \$9)						17	17	17
Total comprehensive income						1,	\$ 2 567	17
Cash dividends 🛛 2004							·	
(\$.30 per share)				(1 002)				(1 002)
Purchase of treasury shares:								
6,110 shares					(141)			(141)
Balances, December 31, 2004	\$ 1 800	\$ ·	4 200	\$ 18 631	\$ (1 850)	\$ (25)		\$ 22 756
Comprehensive income								
_				2 664			¢ 2664	2 664
Net income [] 2005				3 664			\$ 3664	3 664
Other comprehensive income:								
Unrealized holding (losses)								
arising during the period						(	(	
(net of tax, \$255)						(495)	(495)	(495)
Reclassification for losses								
included in net income								
(net of tax, \$125)						244	244	244
Total comprehensive income							\$ 3413	
Stock split in the form of a								
100% stock dividend	1 800	(	1 800)					
Cash dividends 🛛 2005								
(\$.34 per share)				(1 137)				(1 137)
Balances, December 31, 2005	\$ 3 600	\$	2 400	\$ 21 158	\$ (1 850)	\$ (276)		\$ 25 032

See Notes to Consolidated Financial Statements.

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### POTOMAC BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 31, 2005, 2004 and 2003 (in thousands)

	2005		2004		2003	
CASH FLOWS FROM OPERATING ACTIVITIES						
Net income	\$	3 664	\$	3 090	\$	$2\ 674$
Adjustments to reconcile net income to net cash						
provided by operating activities:						
Provision for loan losses		330		289		147
Depreciation		578		605		623
Deferred tax expense (benefit)		(41)		(32)		20
Premium amortization on securities, net		69		101		154
(Gain) loss on sale of securities available for sale		369		26		(99)
Proceeds from sale of loans		10 260		8 749		21 104
Origination of loans for sale		(10 112)		(8 333)		(19 745)
Changes in assets and liabilities:						
(Increase) decrease in accrued interest receivable		(239)		(4)		156

(Increase) in other assets Increase (decrease) in accrued interest payable		(1 123) 151		(444) 52		(3 121) (32)
Increase in other liabilities		420		89		( <u>82</u> ) 196
Net cash provided by operating activities	\$	4 326	\$	4 188	\$	2 077
Net cash provided by operating activities	φ	4 520	φ	4 100	φ	2011
CASH FLOWS FROM INVESTING ACTIVITIES						
Proceeds from maturity of securities held to maturity	\$		\$	6 000	\$	3 000
Proceeds from maturity of securities available for sale		9 000		2 000		7 000
Proceeds from sale of securities available for sale		13 900		$8\ 974$		8 118
Proceeds from call of securities available for sale				5 000		3 000
Purchases of securities available for sale		(23 331)		(25 805)		(14 516)
Net (increase) in loans		(31 565)		(38 994)		(23 078)
Purchases of premises and equipment		(836)		(1 401)		(1 158)
Net cash (used in) investing activities	\$	(32 832)	\$	(44 226)	\$	(17 634)
CASH FLOWS FROM FINANCING ACTIVITIES						
Net increase (decrease) in noninterest-bearing deposits	\$	(1 622)	\$	8 840	\$	3 822
Net increase in interest-bearing deposits		30 951		18 455		7 254
Net proceeds in securities sold under agreements to repurchase						
and federal funds purchased		1 980		8 378		3 097
Net proceeds (repayment) of Federal Home Loan Bank advances		(5 365)		$4\ 655$		(327)
Purchase of treasury shares				(141)		(1 461)
Cash dividends		(1 137)		(1 002)		(932)
Net cash provided by financing activities	\$	24 807	\$	39 185	\$	11 453
1 5 5			·		1	
(Decrease) in cash and cash equivalents	\$	(3 699)	\$	(853)		(4 104)
CASH AND CASH EQUIVALENTS						
Beginning		12 171		13 024		17 128
Ending	\$	8 472	\$	12 171	\$	13 024
SUPPLEMENTAL DISCLOSURES OF CASH						
FLOW INFORMATION						
Cash payments for:						
Interest	\$	3 984	\$	2 357	\$	2 267
Income taxes	\$	1 519	\$	1 677	\$	1 209
	т	1010	Ŧ	10//	Ψ	1 200
SUPPLEMENTAL DISCLOSURES OF NON-CASH						
INVESTING AND FINANCING ACTIVITIES						
Unrealized (loss) on securities available for sale	\$	(381)	\$	(791)	\$	(659)
Minimum pension liability adjustment	\$		\$		\$	(263)
· · · · · · · · · · · · · · · · · · ·	т		Ŧ		*	(=00)

See Notes to Consolidated Financial Statements.

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# **POTOMAC BANCSHARES, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Nature of Banking Activities and Significant Accounting Policies

Potomac Bancshares, Inc. and Subsidiary (the company) grant commercial, financial, agricultural, residential and consumer loans to customers, primarily in Berkeley County and Jefferson County, West Virginia. The company s market area also includes Washington County and Frederick County, Maryland and Frederick County, Loudoun County and Clarke County, Virginia. The loan portfolio is well diversified and loans generally are collateralized by assets of the customers. The loans are expected to be repaid from cash flows or proceeds from the sale of selected assets of the borrowers.

The accounting and reporting policies of the company conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The following is a summary of the more significant policies.

Principles of Consolidation

The consolidated financial statements of Potomac Bancshares, Inc. and its wholly-owned subsidiary, Bank of Charles Town (the bank), include the accounts of both companies. All material intercompany balances and transactions have been eliminated in consolidation.

Interest-bearing Deposits in Financial Institutions

Interest-bearing deposits in financial institutions mature within one year and are carried at cost.

Securities

Debt securities that management has the positive intent and ability to hold to maturity are classified as held to maturity and recorded at amortized cost. Securities not classified as held to maturity, including equity securities with readily determinable fair values, are classified as available for sale and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

#### Loans

The company grants mortgage, commercial and consumer loans to customers. A substantial portion of the loan portfolio is comprised of loans secured by real estate. The ability of the company s debtors to honor their contracts is dependent upon the real estate and general economic conditions of the company s market area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for the allowance for loan losses. Interest income is accrued on the unpaid principal balance.

The accrual of interest on loans is discontinued at the time the loan is 90 days delinquent unless the credit is well-secured and in process of collection. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

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Note 1.

Nature of Banking Activities and Significant Accounting Policies (Continued)

Loans (Continued)

All interest accrued but not collected for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management speriodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower sability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as either doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management[]s estimate of probable losses. The unallocated component of the allowance reflects that margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower[]s prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan s effective interest rate, the loan s obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the company does not separately identify individual consumer and residential loans for impairment disclosures.

Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of cost or market determined in the aggregate. The company does not retain mortgage servicing rights on loans held for sale.

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Note 1.

Nature of Banking Activities and Significant Accounting Policies (Continued)

Rate Lock Commitments

The company enters into commitments to originate loans whereby the interest rate on the loan is determined prior to funding (rate lock commitments). Rate lock commitments on mortgage loans that are intended to be sold are considered to be derivatives. Accordingly, such commitments, along with any related fees received from potential borrowers, are recorded at fair value in derivative assets or liabilities, with changes in fair value recorded in the net gain or loss on sale of mortgage loans. Fair value is based on fees currently charged to enter into similar agreements, and for fixed-rate commitments also considers the difference between current levels of interest rates and the committed rates.

Premises and Equipment

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed primarily on the straight-line and declining-balance methods. Estimated useful lives range from five to forty years for premises and improvements and five to twenty-five years for furniture and equipment.

Maintenance and repairs of property and equipment are charged to operations and major improvements are capitalized. Upon retirement, sale or other disposition of property and equipment, the cost and accumulated depreciation are eliminated from the accounts and gain or loss is included in operations.

#### Other Real Estate

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at the lower of the loan balance or the fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets.

#### **Employee Benefit Plans**

The company has a noncontributory, defined benefit pension plan covering employees meeting certain age and service requirements. The company computes the net periodic pension cost of the plan in accordance with Financial Accounting Standards Board Statement No. 87, [Employers] Accounting for Pensions.]

The company sponsors a postretirement life insurance plan covering retirees with 25 years of service over the age of 60 and a health care plan for all retirees and one current employee that have met certain eligibility requirements. The company computes the net periodic postretirement benefit cost of the plan in accordance with Financial Accounting Standards Board Statement No. 106, [Employers] Accounting for Postretirement Benefits Other Than Pensions.]

The company sponsors a 401(k) retirement savings plan available to fulltime employees meeting certain age and service requirements. Under this plan the employer may make a discretionary matching contribution each plan year and may also make other discretionary contributions to the plan.

#### Stock Splits

On February 8, 2005 the Board of Directors declared a stock split in the form of a 100% stock dividend. Shares increased from 1,800,000 to 3,600,000. On February 11, 2003 the Board of Directors declared a stock split in the form of a 200% stock dividend.

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Note 1.	Nature of Banking Activitie	es and Significant Accounting Policies (Continued)
	Earnings Per Share	
		Basic earnings per share represent income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the company relate solely to outstanding stock options and are determined using the treasury method. All amounts have been retroactively restated for the stock splits.
	Income Taxes	
		Deferred income tax assets and liabilities are determined using the balance sheet method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary difference between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws.
	Cash and Cash Equivale	ents
		For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, interest-bearing deposits in financial institutions, securities purchased under agreements to resell and federal funds sold. Generally, securities purchased under agreements to resell and federal funds sold are purchased and sold for one-day periods.
	Trust Division	
		Securities and other property held by the Trust Division in a fiduciary or agency capacity are not assets of the company and are not included in the accompanying financial statements.
	Use of Estimates	
		In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, and the valuation of foreclosed real estate and deferred tax assets.
	Advertising	

The company follows the policy of charging the costs of advertising to expense as incurred.

#### **Comprehensive Income**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities and minimum pension liability adjustment, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

Stock-Based Compensation Plan

The 2003 Stock Incentive Plan was approved by stockholders on May 13, 2003 which authorized up to 180,000 shares (shares restated to reflect 100% stock dividend declared February 8, 2005) of common stock to be used in the granting of incentive options to employees and directors. This is the first stock incentive plan adopted by the company. Under the plan, the option price cannot be less than the fair market value of the stock on the date granted. An option strain granted under the plan may be subject to a graded vesting schedule.

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Note 1.

Nature of Banking Activities and Significant Accounting Policies (Continued)

#### Stock-Based Compensation Plan (Continued)

The company accounts for the plan under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related Interpretations. No stock-based compensation cost is reflected in net income, as all options granted under the plan have an exercise price equal to the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net income and earnings per share if the company had applied the fair value recognition provisions of FASB Statement No. 123, Accounting for Stock-Based Compensation, to stock-based compensation.

	For the Y	For the Years Ended			
	December 31	December 31 Dece			
	2005		2004		
	(dollars in thousan am	ept per share			
Net income, as reported	\$ 3664	\$	3 090		

Total stock-based compensation expense determined		
under fair value based method for all awards	(55)	(32)
Pro forma net income	\$ 3 609	\$ 3 058
Earnings per share:		
Basic 🛛 as reported	\$ 1.08	\$ .91
Basic 🛛 pro forma	\$ 1.06	\$ .90
Diluted 🛛 as reported	\$ 1.07	\$ .91
Diluted 🛛 pro forma	\$ 1.06	\$ .90

#### Reclassifications

Certain reclassifications have been made to prior period amounts to conform to the current year presentation.

Recent Accounting Pronouncements

In November 2005, FASB Staff Position (FSP) 115-1 The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments was issued. The FSP addresses the determination as to when an investment is considered impaired, whether that impairment is other than temporary, and the measurement of an impairment loss. This FSP also includes accounting considerations subsequent to the recognition of an other-than-temporary impairment and requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. The guidance in this FSP amends FASB Statement No. 115, [Accounting for Certain Investments in Debt and Equity Securities]] and APB Opinion No. 18, []The Equity Method of Accounting for Investments in Common Stock[]. The FSP applies to investments in debt and equity securities and cost-method investments. The application guidance within the FSP includes items to consider in determining whether an investment is impaired, in evaluating if an impairment is other than temporary and recognizing impairment losses equal to the difference between the investment s cost and its fair value when an impairment is determined. The FSP is required for all reporting periods beginning after December 15, 2005. Earlier application is permitted. The company does not anticipate the amendment will have a material effect on its financial statements.

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Note 1.

Nature of Banking Activities and Significant Accounting Policies (Continued)

Recent Accounting Pronouncements (Continued)

In May 2005, the Financial Accounting Standards Board ([FASB]) issued Statement No. 154, ([SFAS No. 154]) [Accounting Changes and Error Corrections - A Replacement of APB Opinion No. 20 and FASB Statement No. 3.] The new standard changes the requirements for the accounting for and reporting of a change in accounting principle. Among other changes, SFAS No. 154 requires that a voluntary change in accounting principle be applied retrospectively with all prior period financial statements presented on the new accounting principle, unless it is impracticable to do so. SFAS No. 154 also provides that (1) a change in method of depreciating or amortizing a long-lived nonfinancial asset be accounted for as a change in estimate (prospectively) that was effected by a change in accounting principle, and (2) correction of errors in previously issued financial statements should be termed a [restatement.] The new standard is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The company does not anticipate this revision will have a material effect on its financial statements.

In December 2004, the Financial Accounting Standards Board (□FASB□) issued Statement No. 123 (Revised 2004) (SFAS No. 123R) ∏Share-Based Payment∏, which requires that the compensation cost relating to share-based payment transactions be recognized in financial statements. SFAS No. 123R replaces SFAS No. 123, [Accounting for Stock-Based Compensation, □ and supersedes APB Opinion No. 25, □Accounting for Stock Issued to Employees.□ Share-based compensation arrangements include share options, restricted share plans, performance-based awards, share appreciation rights and employee share purchase plans. SFAS No. 123R requires all share-based payments to employees to be valued using a fair value method on the date of grant and expensed based on that fair value over the applicable vesting period. SFAS No. 123R also amends SFAS No. 95 [Statement of Cash Flows∏ requiring the benefits of tax deductions in excess of recognized compensation cost be reported as financing instead of operating cash flows. The Securities and Exchange Commission ([SEC]) issued Staff Accounting Bulletin No. 107 ([SAB 107]), which expresses the SEC[s views regarding the interaction between SFAS No. 123R and certain SEC rules and regulations. Additionally, SAB No. 107 provides guidance related to share-based payment transactions for public companies. The company will be required to apply SFAS No. 123R as of the annual reporting period that begins after September 15, 2005. The company does not anticipate this revision will have a material effect on its financial statements.

In December 2003, the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants issued Statement of Position 03-3, [Accounting for Certain Loans or Debt Securities Acquired in a Transfer] ([SOP 03-3]). SOP 03-3 addresses accounting for differences between contractual cash flows and cash flows expected to be collected from an investor]s initial investment in loans or debt securities (loans) acquired in a transfer if those differences are attributable, at least in part, to credit quality. It includes loans purchased by the company or acquired in business combinations. SOP 03-3 does not apply to loans originated by the company. The company adopted the provisions of SOP 03-3 effective January 1, 2005. The initial implementation had no material effect on the company]s financial statements.

Note 2. Securities

There were no securities held to maturity as of December 31, 2005 and 2004.

The amortized cost and fair value of securities available for sale as of December 31, 2005 and 2004 (in thousan

	2005				
	Gross Gross				
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	(Losses)	Value	
Obligations of U.S. Government agencies	\$ 45 897	\$6	\$ (396)	\$ 45 507	
State and municipal obligations	1 473		(29)	$1\ 444$	
	\$ 47 370	\$6	\$ (425)	\$ 46 951	
		20	04		
		Gross	Gross		
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	(Losses)	Value	
Obligations of U.S. Government agencies	\$ 46 069	\$ 238	\$ (283)	\$ 46 024	
State and municipal obligations	1 307	8		1 315	
	\$ 47 376	\$ 246	\$ (283)	\$ 47 339	

The amortized cost and fair value of the securities available for sale as of December 31, 2005 (in thousands), by contractual maturity, are shown below:

	Ar	Fair Value		
Due in one year or less	\$	15 493	\$	15 435
Due after one year through five years		30 726		30 390
Due after five years		1 151		1 1 2 6
	\$	47 370	\$	$46 \ 951$

Proceeds from sales of securities available for sale were \$13.9 million during 2005, \$9.0 million during 2004 and \$8.0 million during 2003. Gross losses of \$369 thousand were realized on sales in 2005. Gross losses of \$30 thousand and gross gains of \$4 thousand were realized on sales in 2004. Gross losses of \$29 thousand and gross gains of \$128 thousand were realized on sales in 2003.

The primary purpose of the investment portfolio is to generate income and meet liquidity needs of the company through readily saleable financial instruments. The portfolio is made up of fixed rate bonds, whose prices move inversely with rates. At the end of any accounting period, the investment portfolio has unrealized gains and losses. The company monitors the portfolio which is subject to liquidity needs, market rate changes and credit risk changes to see if adjustments are needed. The primary concern in a loss situation is the credit quality of the business behind the instrument. The primary cause of impairments is the decline in the prices of the bonds as rates have risen. There are approximately 30 accounts in the consolidated portfolio that have losses. These securities have not suffered credit deterioration and the company has the ability and intent to hold these issues to maturity; therefore, the gross unrealized losses are considered temporary as of December 31, 2005.

The following table summarizes the fair value and gross unrealized losses for securities aggregated by investment category and length of time that individual securities have been in a continuous gross unrealized loss position as of December 31, 2005 and 2004 (in thousands).

Note 2. Securities (Continued)

			December	31, 2005		
	Less t	han 12	More th	an 12		
	mor	nths	mont	hs	Т	otal
		Gross		Gross		Gross
		Unrealized		Unrealized	l	Unrealized
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
Obligations of U.S.						
Government agencies	\$ 20 278	\$ (105)	\$ 13717	\$ (291)	\$ 33 995	\$ (396)
State and municipal obligations	$1\ 444$	(29)			$1\ 444$	(29)
	\$ 21 722	\$ (134)	\$ 13717	\$ (291)	\$ 35 439	\$ (425)

			December More th	an 12		
	Less than	Less than 12 months months			Т	otal
		Gross		Gross		Gross
		Unrealized		Unrealized	l	Unrealized
	Fair				Fair	
	Value	Losses	Fair Value	Losses	Value	Losses
Obligations of U.S.						
Government agencies	\$ 28 750	\$ (241)	\$ 2 470	\$ (42)	\$ 31 220	\$ (283)

Securities with a carrying value of 41.8 million and 28.2 million at December 31, 2005 and 2004 were pledged to secure public funds and other balances as required by law.

#### Note 3.

Loans and Related Party Transactions

The loan portfolio is composed of the following:

	December 31			
	2005			2004
		(in the	ousand	s)
Mortgage loans on real estate:				
Construction and land development	\$	41 174	\$	28 929
Secured by farm land		2 381		3 986
Secured by 1-4 family residential		$98\ 408$		79 800
Secured by multifamily residential		3 486		3 088
Secured by nonfarm nonresidential		43 019		39 671
Commercial loans (except those secured				
by real estate)		$6\ 046$		$5\ 949$
Consumer loans		$15\ 549$		17 346
All other loans		372		236
Total loans	\$	210 435	\$	179 005
Less: allowance for loan losses		2 161		1 966
	\$	208 274	\$	177 039

At December 31, 2005 and 2004, overdraft demand deposits reclassified to loans totaled \$129 thousand and \$120 thousand, respectively.

The Securities and Exchange Commission requires disclosure of loans which exceed \$60,000 to executive officers and directors of the company or to their associates. Such loans were made on substantially the same terms as those prevailing for comparable transactions with similar risks. At December 31, 2005 and 2004, these loans totaled \$1.6 million and \$1.1 million respectively. During 2005, total principal additions were \$766 thousand and total principal payments were \$257 thousand.

#### Note 4. Allowance for Loan Losses

The following is a summary of transactions in the allowance for loan losses for 2005, 2004 and 2003 (in thousands):

2	2005		2004	2003
\$ 1	L 966	\$	1 724	\$ 1 642
	330		289	147
	113		155	126
	(248)		(202)	(191)
\$ 2	2 161	\$	1 966	\$ 1 724
	\$ 2	330 113	\$ 1 966 \$ 330 113 (248)	\$ 1 966 \$ 1 724 330 289 113 155 (248) (202)

There were no impaired loans at December 31, 2005 and 2004.

Nonaccrual loans excluded from impaired loan disclosure under SFAS No. 114 at December 31, 2005 totaled \$122 thousand. If interest had been accrued, such income would have approximated \$3 thousand in 2005. There were no nonaccrual loans excluded from impaired loan disclosure under SFAS No. 114 at December 31, 2004.

#### Note 5. Premises and Equipment, Net

Premises and equipment consists of the following:

		December 31				
	2005 2004					
	(in thousands)					
Promises and improvements	¢	5 978	¢	5 195		
Premises and improvements	\$		\$			
Furniture and equipment		$5\ 304$		4 503		
Construction in progress				749		
	\$	11 282	\$	$10\ 447$		
Less accumulated depreciation		5 237		$4\ 660$		
	\$	$6\ 045$	\$	5 787		

Depreciation included in operating expense for 2005, 2004 and 2003 was \$578 thousand, \$605 thousand and \$623 thousand respectively.

#### Note 6. Deposits

The aggregate amount of time deposits with a balance of \$100,000 or more was \$16.2 million and \$13.2 million at December 31, 2005 and 2004, respectively.

At December 31, 2005, the scheduled maturities of all time deposits (in thousands) are as follows:

2007	24 543
2008	10 090
2009	12 071
2010	5 546
	\$ 68 754

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#### Note 7. Borrowings

Short-term borrowings may consist of securities sold under agreements to repurchase and federal funds purchased. At December 31, 2005 short-term borrowings totaled \$19.6 million in securities sold under agreements to repurchase through secured transactions with customers.

At December 31, 2004, short-term borrowings totaled \$22.6 million which included \$11.8 million in securities sold under agreements to repurchase with customers, \$5 million through the Repo Plus account at the Federal Home Loan Bank and \$5.8 million in federal funds purchased through The Bankers Bank.

In June 2001, the bank incurred fixed rate long term debt consisting of a Federal Home Loan Bank seven year loan with an original balance of \$2.5 million and monthly payments of interest and principal with an interest rate of 5.51%. The loan is secured by capital stock, deposits, mortgage collateral and securities collateral of the bank.

Principal payments on the note are due as follows:

2006	\$ 386
2007	407
2008	212
	\$ 1 005

The balance of this loan at December 31, 2004 was \$1,370.

The company has unused lines of credit with the Federal Home Loan Bank and other financial institutions totaling approximately \$113.7 million at December 31, 2005.

#### Note 8. Employee Benefit Plans

The company sponsors a 401(k) retirement savings plan available to full-time employees meeting certain age and service requirements. Employees become eligible to participate in the plan upon reaching age 21 and completing one year of service. Entry dates are January 1, April 1, July 1 and October 1. Employees can make a salary deferral election authorizing the employer to withhold up to the amount allowed by law each calendar year. The employer may make a discretionary matching contribution each plan year. The employer may also make other discretionary contributions to the plan. The company made 401(k) matching contributions of \$50 thousand, \$49 thousand and \$44 thousand in 2005, 2004 and 2003, respectively.

The company sponsors a noncontributory, defined benefit pension plan covering full-time employees over 21 years of age upon completion of one year of service. Benefits are based on average compensation for the five consecutive full calendar years of service which produces the highest average. The company computes the net periodic pension cost of the plan in accordance with Financial Accounting Standards Statement No. 87, Employers Accounting for Pensions.

The company sponsors a postretirement life insurance plan covering retirees with 25 years of service over the age of 60 and health care plan for all current retirees and one current employee that have met certain eligibility requirements. The plan is contributory for the future retiree, with retiree contributions that are currently set at 20% of the required premium. The company accounts for its share of the costs of those benefits in accordance with Financial Accounting Standards Statement No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions. Under that Statement, the company s share of the estimated costs that will be paid after retirement is generally being accrued by charges to expense over the employees active service periods to the dates they are fully

eligible for benefits, except that the company s unfunded cost that existed at January 1, 1995 is being accrued primarily in a straight-line manner that will result in its full accrual by December 31, 2014.

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#### Note 8. Employee Benefit Plans (Continued)

Information about the plans follows:

						Postret	irem	ent	
	Pension Benefits				Benefits				
		2005		2004	2005			2004	
		(in the	ousanc	ds)		(in th	ousands)		
Change in Benefit Obligation:									
Benefit obligation, beginning	\$	4 923	\$	4 070	\$	467	\$	441	
Service cost		226		238		7		6	
Interest cost		314		259		30		29	
Change in assumptions								14	
Actuarial loss		222		533		39			
Benefits paid		(195)		(177)		(26)		(23)	
Benefit obligation, ending	\$	5 490	\$	4 923	\$	517	\$	467	
Change in Plan Assets:									
Fair value of plan assets, beginning	\$	3 708	\$	3 357		\$	\$		
Actual return on plan assets		237		272					
Employer contributions		347		256		26		23	
Benefits paid		(195)		(177)		(26)		(23)	
Fair value of plan assets, ending	\$	4 097	\$	3 708	\$		\$		
Funded status	\$	(1 393)	\$	(1 215)	\$	(517)	\$	(467)	
Unrecognized net (gain) loss		1 075		803		(27)		(68)	
Unrecognized net obligation									
(asset) at transition				(15)		157		174	
Unrecognized prior service cost									
Accrued benefit cost included									
in other liabilities	\$	(318)	\$	(427)	\$	(387)	\$	(361)	

The accumulated benefit obligation for the defined benefit pension plan was \$4.3 million and \$3.9 million at December 31, 2005 and 2004, respectively.

	Pension Benefits					Postretirement Benefits			its				
		2005	2	004		2003		20	05	20	004	20	03
Components of Net Periodic Benefit Cost:													
Service cost	\$	226	\$	238	\$	160	\$		7	\$	6	\$	6
Interest cost		314		259		311			30		29		30
Expected return on plan assets		(314)	(	316)		(312)							
Amortization of net (gain)													
Amortization of prior service cost													
Amortization of net obligation													

(asset) at transition Recognized actuarial (gain) loss Net periodic benefit cost	(15) 27 \$ 238	(20)  \$ 161	(20) 33 \$ 172	17 (2) \$ 52	18       18         (3)          \$ 50       \$ 54
Weighted-average assumptions used to	determine n	et periodi	c benefit		
cost:					
Discount rate	6.50%	6.50%	7.00%	6.50%	6.75% 7.00%
Expected return on plan assets	8.50%	8.50%	8.50%		
Rate of compensation increase	4.00%	4.00%	4.00%	3.00%	3.00% 3.00%
Weighted-average assumptions used to obligations:	determine b	enefit			
Discount rate	6.50%	6.50%		6.00%	6.50%
Rate of compensation increase	4.00%	4.00%		3.00%	3.00%

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#### Note 8. Employee Benefit Plans (Continued)

Long-Term Rate of Return

The plan sponsor selects the expected long-term rate-of-return-on-assets assumption in consultation with their investment advisors and actuary. This rate is intended to reflect the average rate of earnings expected to be earned on the funds invested or to be invested to provide plan benefits. Historical performance is reviewed, especially with respect to real rates of return (net of inflation), for the major asset classes held or anticipated to be held by the trust, and for the trust itself. Undue weight is not given to recent experience that may not continue over the measurement period, with higher significance placed on current forecasts of future long-term economic conditions.

Because assets are held in a qualified trust, anticipated returns are not reduced for taxes. Further, solely for this purpose, the plan is assumed to continue in force and not terminate during the period during which assets are invested. However, consideration is given to the potential impact of current and future investment policy, cash flow into and out of the trust, and expenses (both investment and non-investment) typically paid from plan assets (to the extent such expenses are not explicitly estimated within periodic cost).

#### Asset Allocation

The pension plan s weighted-average asset allocations at October 31, 2005 and 2004, by asset category are as follows:

	Plan Assets a	Plan Assets at October 31		
	2005	2004		
Asset Category				
Equities	61%	56%		
Fixed income/cash	39%	44%		
Total	100%	100%		

The trust fund is sufficiently diversified to maintain a reasonable level of risk without imprudently sacrificing return, with a targeted asset allocation of 60% equities and 40% fixed income/cash. The trust fund allocation is reviewed on a quarterly basis and rebalanced back to the original weighting if the actual weighting varies by at least 5% from the target allocation. The investment manager selects investment fund managers with demonstrated experience and expertise, and funds with demonstrated historical performance, for the implementation of the plan s investment strategy. The investment manager will consider both actively and passively managed investment strategies and will allocate funds across the asset classes to develop an efficient investment structure.

It is the responsibility of the trustee to administer the investments of the trust within reasonable costs, being careful to avoid sacrificing quality. These costs include, but are not limited to, management and custodial fees, consulting fees, transaction costs and other administrative costs chargeable to the trust.

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Note 8. Employee Benefit Plans (Continued)

#### Cash Flow

The company expects to contribute \$295 thousand to its pension plan in 2005 and \$26 thousand to its postretirement plan in 2005.

The following benefit payments, which reflect future service, are expected to be paid:

	Pension Benefits	Other Benefits (in thousands)
2006	\$ 218	\$ 32
2007	213	34
2008	251	36
2009	260	37
2010	255	39
2011-2015	1 773	200

For measurement purposes, an 8.50% annual rate of increase in per capita health care costs of covered benefits was assumed for 2005 and 2004, and an 8.64% increase was assumed for 2003, with such annual rate of increase gradually declining to 5% in 2013.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A 1% change in assumed health care cost trend rates would have the following effects:

	1% Increase		1% Decrease
		(in tho	usands)
Effect on the health care component of the accumulated			
postretirement benefit obligation	\$	20	\$ (17)
Effect on total of service and interest cost components of			

net periodic postretirement health care benefit cost

(1)

2

#### Note 9. Weighted Average Number of Shares Outstanding and Earnings Per Share

The following shows the weighted average number of shares used in computing earnings per share and the effect on weighted average number of shares of diluted potential common stock. Potential diluted common stock had no effect on earnings per share available to stockholders.

	December 31, 2005 Per		December 3	81, 2004 Per	December 31, 2003 Per		
	Average Shares	Share Amount	Average Shares	Share Amount	Average Shares	Share Amount	
Basic earnings per share	3 393 122	\$ 1.08	3 395 464	\$.91	3 500 140	\$.77	
Effect of dilutive securities: Stock options	16 229		2 472				
Diluted earnings per share	3 409 351	\$1.07	3 397 936	\$.91	3 500 140	\$.77	

Shares outstanding have been restated to reflect the 100% stock dividend in 2005 and the 200% stock dividend in 2003.

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#### Note 10. Stock-Based Compensation

During 2003, the company adopted an incentive stock plan which allows key employees and directors to increase their personal financial interest in the company. This plan permits the issuance of incentive stock options and non-qualified stock options. The plan authorizes the issuance of up to 180,000 shares (shares restated to reflect the 100% stock dividend declared February 8, 2005) of common stock.

	200	2004	ł Weighted Average Exercise	
	Shares	Price	Shares	Price
Outstanding at beginning of year Granted Exercised Forfeited	33 988 44 982  (4 600)	\$ 11.28 14.00  12.82	35 988  (2 000)	\$ 11.28  11.28
Outstanding at end of year	74 370	\$ 12.83	33 988	\$ 11.28
Weighted average fair value of options granted	\$ 2.91		\$2.62	

Shares have been restated to reflect the 100% stock dividend in 2005.

The exercise price of stock options granted under this plan, both incentive and non-qualified, cannot be less than the fair market value of the common stock on the date that the option is granted. The maximum term for an option granted under this plan is ten years and options granted may be subject to a vesting schedule. The non-qualified options granted are exercisable immediately. The incentive options granted are subject to a five year vesting period whereby the grantees are entitled to exercise one fifth of the options on the anniversary of the grant date over the next five years. In determining the pro forma amounts below, the value of each grant is estimated at the grant date using the Black-Scholes option-pricing model with the following weighted-average assumptions for grants during 2005 and 2004, dividend rates of 3.15% and 3.39%, risk-free interest rates of 4.26% and 4.42%, expected life of 10 years, and expected volatility of 19.46% and 23.47%. The following table summarizes options outstanding at December 31, 2005:

	Optic	ons Outstanding Weighted		Options Exer	cisable
Exercise Price	Number Outstanding	Average Remaining Contractual Life (in years)	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$11.28	31 988	8.0	\$11.28	19 988	\$11.28
14.00	42 382	9.0	14.00	20 462	14.00
	74 370			40 450	

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#### Note 11. Income Taxes

Net deferred tax assets consist of the following components as of December 31, 2005 and 2004:

	2005		2004		
			(in thousands	s)	
Deferred tax assets:					
Reserve for loan losses	\$	580	\$	513	
Accrued pension expense		89		151	
Accrued postretirement benefits		132		123	
Nonaccrual interest		1			
Securities available for sale		142		13	
	\$	944	\$	800	
Deferred tax liabilities:					
Depreciation	\$	123	\$	149	
	¢	0.01	¢		
Net deferred tax assets	\$	821	\$	651	

The provision for income taxes charged to operations for the years ended December 31, 2005, 2004 and 2003 consists of the following:

	2005 2004		2003
		(in thousands)	
Current tax expense	\$ 2 061	\$ 1742	\$ 1412
Deferred tax expense (benefit)	(41)	(32)	20

\$ 1432

The income tax provision differs from the amount of income tax determined by applying the U.S. federal income tax rate to pretax income for the years ended December 31, 2005, 2004 and 2003 due to the following:

2 0 2 0

\$ 1710

\$

		005	2004 (in thousands)	2003		
Computed expected tax expense Increase (decrease) in income taxes resulting from:	\$	1 933	\$ 1632	\$	1 396	
Tax exempt interest income		(86)	(75)		(90)	
State income taxes, net of federal income tax benefit		173	149		122	
Other			4		4	
	\$	2 0 2 0	\$ 1710	\$	1 432	

#### Note 12. Commitments and Contingent Liabilities

In the normal course of business, there are outstanding, various commitments and contingent liabilities which are not reflected in the accompanying financial statements. The company does not anticipate losses as a result of these transactions.

See Note 14 with respect to financial instruments with off-balance-sheet risk.

The company has approximately \$508 thousand in deposits in other financial institutions in excess of amounts insured by the Federal Deposit Insurance Corporation (FDIC) at December 31, 2005.

The company must maintain a reserve against its deposits in accordance with Regulation D of the Federal Reserve Act. For the final bi-weekly reporting periods which included December 31, 2005 and 2004, the aggregate amounts of daily average required balances were approximately \$300 thousand and \$7.1 million, respectively.

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#### Note 13. Retained Earnings

Transfers of funds from the banking subsidiary to the parent company in the form of loans, advances and cash dividends are restricted by federal and state regulatory authorities. As of December 31, 2005, the aggregate amount of unrestricted funds which could be transferred from the banking subsidiary to the parent company, without prior regulatory approval, totaled \$4.5 million or 17.9% of the consolidated net assets.

Note 14. Financial Instruments With Off-Balance-Sheet Risk

The company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. Those financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the company has in particular classes of financial instruments.

The company s exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

A summary of the contract or notional amount of the company s exposure to off-balance-sheet risk as of December 31, 2005 and 2004 (in thousands) is as follows:

	2005	2004
Financial instruments whose contract		
amounts represent credit risk:		
Commitments to extend credit	\$ 63 747	58477
Standby letters of credit	5 265	2 996

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The company evaluates each customer s credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the company upon extension of credit, is based on management s credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property and equipment, and income-producing commercial properties.

Unfunded commitments under commercial lines of credit are commitments for possible future extensions of credit to existing customers. The majority of these lines of credit is collateralized and usually contains a specified maturity date and may not be drawn upon to the extent to which the company is committed.

Standby letters of credit are conditional commitments issued by the company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The company generally holds collateral supporting those commitments if deemed necessary.

At December 31, 2005, the company had rate lock commitments to originate mortgage loans amounting to \$1 million and no loans held for sale. The company enters into corresponding mandatory commitments, on a best-efforts basis, to sell loans that are held for sale. These commitments to sell loans are designed to eliminate the company s exposure to fluctuations in interest rates in connection with rate lock commitments and loans held for sale.

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#### Note 15. Fair Value of Financial Instruments and Interest Rate Risk

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and Short-Term Investments	For those short-term instruments, the carrying amount is a reasonable estimate of fair value.
Securities	For securities held for investment purposes, fair values are based on quoted market prices or dealer quotes.
Loans	For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for other loans were estimated using discounted cash flow analyses, using interest rates currently being offered.
Loans Held for Sale	The carrying amount of loans held for sale approximates fair value.
Deposit Liabilities	The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.
Short-term Borrowings	The carrying amounts of borrowings under repurchase agreements approximate fair value.

FHLB Advances	
	The fair values of the company s FHLB advances are estimated using discounted cash flow analysis based on the company s incremental borrowing rates for similar types of borrowing arrangements.
Accrued Interest	The carrying amounts of accrued interest approximate fair value.
Off-Balance Sheet Financial Instrument	nts
	The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.
	At December 31, 2005 and 2004, the fair value of loan commitments and standby-letters of credit was immaterial.

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#### Note 15. Fair Value of Financial Instruments and Interest Rate Risk (Continued)

The estimated fair values of the company s	s financial instruments are as follows:
--	---

	2005		2004		
	Carrying Fair		Carrying	Fair	
	Amount Value		Amount	Value	
	(in thous	sands)	(in thousands)		
Financial assets:					
Cash	\$ 8115	\$ 8115	\$ 12 165	\$ 12 165	
Securities purchased under					
agreements to resell and					
federal funds sold	357	357	6	6	
Securities available for sale	46 951	46 951	47 339	47 339	
Loans, net	208 274	206 838	177 039	176 203	
Loans held for sale			148	148	
Accrued interest receivable	1 152	1 152	913	913	
Financial liabilities:					
Deposits	229 880	229 941	200 551	200 558	
Repurchase agreements	19 557	19 557	17 577	17 577	
FHLB advances	1 005	1 005	6 370	6 370	
Accrued interest payable	331	331	180	180	

The company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, the fair values of the company's financial instruments will change when interest rate levels change and that change may be either favorable or unfavorable to the company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed rate obligations are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment.

Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the company's overall interest rate risk.

#### Note 16. Regulatory Matters

The company (on a consolidated basis) and the bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the company s and bank s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the company and bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the company and the bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2005 and 2004, that the company and the bank meet all capital adequacy requirements to which they are subject.

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Note 16. Regulatory Matters (Continued)

As of December 31, 2005, the most recent notification from the Federal Deposit Insurance Corporation categorized the bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution s category.

The company s and the bank s actual capital amounts and ratios are also presented in the table.

							IVIIIIII	ium	
							To Be Well		
				Minimum			Capitalized Under		
				Capital			Prompt Corrective		
		Actu	al	Requirement			Action Provisions		
	An	nount	Ratio	Α	mount	Ratio	Amount	Ratio	
				(i	n thous	ands)			
As of December 31, 2005:									
Total capital (to risk-weighted									
assets):									
Consolidated	\$	27 469	13.76%	\$	15 968	8.0%	N/A	N/A	
Bank of Charles Town	\$	27 148	13.62%	\$	15 946	8.0%	\$ 19 932	10.0%	
Tier 1 capital (to risk-weighted									
assets):									
Consolidated	\$	25 308	12.68%	\$	7 984	4.0%	N/A	N/A	
Bank of Charles Town	\$	24 987	12.54%	\$	7 973	4.0%	\$ 11 959	6.0%	
Tier 1 capital (to average									
assets):									
Consolidated	\$	25 308	9.18%	\$	11 030	4.0%	N/A	N/A	
Bank of Charles Town	\$	24 987	9.07%	\$	11 019	4.0%	\$ 13 773	5.0%	

As of December 31, 2004:

Total capital (to risk-weighted

Minimum

assets):						
Consolidated	\$ 24 747	14.44%	\$ 13 715	8.0%	N/A	N/A
Bank of Charles Town	\$ 24 713	14.42%	\$ 13 712	8.0%	\$ 17 140	10.0%
Tier 1 capital (to risk-weighted						
assets):						
Consolidated	\$ 22 781	13.29%	\$ 6 857	4.0%	N/A	N/A
Bank of Charles Town	\$ 22 747	13.27%	\$ 6 856	4.0%	\$ 10 284	6.0%
Tier 1 capital (to average						
assets):						
Consolidated	\$ 22 781	9.45%	\$ 9 641	4.0%	N/A	N/A%
Bank of Charles Town	\$ 22 747	9.44%	\$ 9 640	4.0%	\$ 12 050	5.0%
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#### Note 17. Parent Company Only Financial Statements

# POTOMAC BANCSHARES, INC. (Parent Company Only) Balance Sheets December 31, 2005 and 2004

	2	005	20	004
ASSETS				
Cash	\$	40	\$	7
Investment in subsidiary		24 711		22 722
Other assets		281		30
Total Assets	\$	25 032	\$	22 759
LIABILITIES AND STOCKHOLDERS EQUITY				
LIABILITIES, other	\$		\$	3
STOCKHOLDERS[] EQUITY				
Common stock	\$	3 600	\$	1 800
Surplus		2 400		$4\ 200$
Undivided profits		21 158		18 631
Accumulated other comprehensive (loss)		(276)		(25)
	\$	26 882	\$	24 606
Less cost of shares acquired for the treasury		1 850		1 850
Total Stockholders[] Equity	\$	25 032	\$	22 756
Total Liabilities and Stockholders[] Equity	\$	25 032	\$	22 759
POTOMAC BANCSHARES, INC. (Parent Company Only) Statements of Income				

Years Ended December 31, 2005, 2004 and 2003

	2	005	2004	2	2003
Income					
Dividends from subsidiary	\$	1 487	\$ 119	3 \$	2 443
Expenses					
Other professional fees		34	3'	7	19
Other operating expenses		54 60	54		1 <i>5</i> 56
	¢		-	-	
Total Expenses	\$	94	\$9	1 \$	75
Income before Income Tax (Benefit) and					
Equity in Undistributed Income of					
	¢	1 202	¢ 1.10	•	2 2 4 9
Subsidiary	\$	1 393	\$ 110	2 \$	2 368
Income Tax (Benefit)		(31)	(3)	0)	(25)
		(51)	(5)	0)	(23)
Income before Equity in Undistributed					
Income of Subsidiary	\$	1 424	\$ 113	2 \$	2 393
Equity in Undistributed Income of Subsidiary		2 240	1 95	8	281
Net Income	\$	3 664	\$ 3 09	0 \$	2 674

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#### Note 17.

# Parent Company Only Financial Statements (Continued) POTOMAC BANCSHARES, INC. (Parent Company Only) Statements of Cash Flows Years Ended December 31, 2005, 2004 and 2003

	2	2005	2004	2003
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$	3 664	\$ 3 090	\$ 2674
Adjustments to reconcile net income to net cash				
provided by operating activities:				
Equity in undistributed (income) of				
subsidiary		(2 240)	(1 958)	(281)
(Increase) in other assets		(251)	(5)	(11)
(Decrease) in other liabilities		(3)		(2)
Net cash provided by operating				
activities	\$	1 170	\$ 1 127	\$ 2 380
CASH FLOWS FROM FINANCING ACTIVITIES				
Cash dividends	\$	(1 137)	\$ (1 002)	\$ (932)
Purchase of treasury shares			(141)	(1 461)
Net cash (used in) financing activities	\$	(1 137)	\$ (1 143)	\$ (2 393)

Increase (decrease) in cash and cash			
equivalents	\$ 33	\$ (16)	\$ (13)
CASH AND CASH EQUIVALENTS			
Beginning	7	23	36
Ending	\$ 40	\$ 7	\$ 23
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#### Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure.

Not Applicable.

#### Item 9A. Controls and Procedures.

The company[]s chief executive officer and chief financial officer, based on their evaluation as of the date of this report of the company[]s disclosure controls and procedures (as defined in Rule 13(a)-14(e) of the Securities Exchange Act of 1934), have concluded that the company[]s disclosure controls and procedures are adequate and effective for purposes of Rule 13(a)-14(c) and timely, alerting them to material information relating to the company required to be included in the company[]s filings with the Securities and Exchange Commission under the Securities Exchange Act of 1934.

There were no significant changes in the company internal controls or in other factors that could significantly affect internal controls subsequent to the date of their evaluation.

#### Item 9B. Other Information.

None.

#### PART III

#### Item 10. Directors and Executive Officers of the Registrant.

The information contained on pages 7-9 of the Proxy Statement dated March 24, 2006, for the April 25, 2006 Annual Meeting under the captions []Management Nominees to the Board of Potomac[] and []Directors Continuing to Serve Unexpired Terms,[] and page 16 under the caption []Section 16(a) Beneficial Ownership Reporting Compliance[] is incorporated herein by reference.

The Executive Officers are as follows:

Name	Position Since	Age	Principal Occupation
Robert F. Baronner, Jr.	President & CEO 2001	47	Employed by bank as of 1/1/01 as President and CEO.
David W. Irvin	Sr. Vice President 2004	42	Employed at bank from 2001 to present as Commercial Loan Division Manager; former Senior Vice President - Commercial Lending BB&T 2000-2001.
Gayle Marshall Johnson	Sr. Vice President & Chief Financial Officer 1994	56	Employed with the bank 1977-1985 and 1988-present; Vice President and Chief Financial Officer since 1990. Sr. Vice President since 2005.

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Donald S. Smith Vice President & Assistant Secretary 1994 Employed at bank 1947 to 1991; President 1979 to 1991 (retired).

The bank has adopted a Code of Ethics that applies to all employees, including Potomac s and the bank s chief executive officer and chief financial officer and other senior officers. Additionally, there is a Code of Ethics for Senior Financial Officers which applies to Potomac s and the bank s chief executive officer and chief financial officer. These Codes of Ethics are attached to this document as Exhibits 14.1 and 14.2. If we make any substantive amendments to this code or grant any waiver from a provision of the code to our chief executive officer or chief financial officer, we will disclose the amendment or waiver in a report on Form 8-K.

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#### Item 11. Executive Compensation.

The information contained on pages 10-12 and 14 of the Proxy Statement dated March 24, 2006, for the April 25, 2006 Annual Meeting under the captions [Executive Compensation,] [Employee Benefit Plans,] [Employment Agreement,] and [Compensation of Directors] is incorporated herein by reference.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The information contained on pages 9-10 of the Proxy Statement dated March 24, 2006, for the April 25, 2006 Annual Meeting under the caption []Ownership of Securities by Nominees, Directors and Officers[] is incorporated herein by reference.

Securities authorized for issuance under Potomac s 2003 Stock Incentive Plan are listed below:

	Number of		Number of securities remaining available				
			-				
	securities		for				
			future issuance				
	to be issued	Weighted-average	under				
			equity compensation				
	upon exercise of	exercise price of outstanding	plans				
	outstanding options,	options,	(excluding securities				
	0 1	warrants and	reflected in column				
Plan category	warrants and rights	rights	(a))				
2003 Stock Incentive Plan approved by shareholders							
May 13, 2003	74 370	\$12.83	105 630				
Item 13. Certain Relationships	Item 13. Certain Relationships and Related Transactions.						

The information contained on page 15 of the Proxy Statement dated March 24, 2006, for the April 25, 2006 Annual Meeting under the caption [Certain Transactions with Directors, Officers and Their Associates] is incorporated herein by reference.

#### Item 14. Principal Accountant Fees and Services.

The information contained on pages 6-7 of the Proxy Statement dated March 24, 2006, for the April 25, 2006 Annual Meeting under the caption []Audit Committee Report[] is incorporated herein by reference.

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#### Item 15. Exhibits and Financial Statement Schedules.

(a) (1) <u>Financial Statements</u>. Reference is made to Part II, Item 8 of this Annual Report on Form 10-K.

(2) <u>Financial Statement Schedules</u>. These schedules are omitted as the required information is inapplicable or the information is presented in the consolidated financial statements or related notes.

(3) <u>Exhibits</u>. See below.

2.1 Agreement and Plan of Merger dated March 8, 1994, by and between Potomac Bancshares, Inc., and Bank of Charles Town filed with and incorporated by reference from the Registration on Form S-4 filed with the Securities and Exchange Commission on June 10, 1994, Registration No. 33-80092.

3.1 Articles of Incorporation of Potomac Bancshares, Inc. filed with and incorporated by reference from the Registration on Form S-4 filed with the Securities and Exchange Commission on June 10, 1994, Registration No. 33-80092.

3.2 Amendments to Articles of Incorporation of Potomac Bancshares, Inc. adopted by shareholders on April 25, 1995 and filed with the West Virginia Secretary of State on May 23, 1995, and incorporated by reference from Potomac S Form 10-KSB for the year ended December 31, 1995 and filed with the Securities and Exchange Commission, File No. 0-24958.

3.3 Amended and Restated Bylaws of Potomac Bancshares, Inc. adopted by shareholders April 25, 1995 and incorporated by reference from Potomac S Form 10-KSB for the year ended December 31, 1995, and filed with the Securities and Exchange Commission, File No. 0-24958.

10.1 2003 Stock Incentive Plan adopted by the Potomac Board February 20, 2003 and approved by the Company shareholders on May 13, 2003 and incorporated by reference from Potomac S Form 10-KSB for the year ended December 31, 2003 and filed with the Securities and Exchange Commission, File No. 0-24958.

10.2 Employment Agreement of Mr. Robert F. Baronner, Jr., filed with and incorporated by reference from Form 10-KSB for the year ended December 31, 2001, and filed with the Securities and Exchange Commission, File No. 0-24958.

- 14.1 Code of Ethics (for all employees)
- 14.2 Code of Ethics for Senior Financial Officers
- 21 Subsidiaries of the Registrant
- 23.1 Consent of Independent Accountants
- 31.1 Rule 13a-15(e)/15d-15(e) Certification of Chief Executive Officer
- 31.2 Rule 13a-15(e)/15d-15(e) Certification of Chief Financial Officer
- 32.1 Section 1350 Certification of Chief Executive Officer

32.2 Section 1350 Certification of Chief Financial Officer

99.1 Proxy Statement for the 2006 Annual Meeting for Potomac, portions are incorporated by reference in Form 10-K Annual Report\*

\* Filed herewith.

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# SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

POTOMAC BANCSHARES, INC.

By /s/ Robert F. Baronner, Jr. Robert F. Baronner, Jr. President & Chief Executive Officer

By/s/ Gayle Marshall Johnson Gayle Marshall Johnson Sr. Vice President & Chief Financial Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature &amp;</u>	<u>z Title</u>	<u>Date</u>
Ву	/s/ J. Scott Boyd J. Scott Boyd, Director	March 24, 2006
Ву	/s/ John P. Burns, Jr. John P. Burns, Jr., Director	March 24, 2006
Ву	/s/ Guy Gareth Chicchirichi Guy Gareth Chicchirichi, Director	March 24, 2006
Ву	/s/ Margaret Cogswell Margaret Cogswell, Director	March 24, 2006

March 24, 2006

March 24, 2006

# Edgar Filing: POTOMAC BANCSHARES INC - Form 10-K /s/ Thomas C. G. Coyle March 24, 2006 By Thomas C. G. Coyle, Director /s/ William R. Harner March 24, 2006 By William R. Harner, Director and Secretary 55 Signature & Title Date /s/ E. William Johnson March 24, 2006 By E. William Johnson, Director /s/ Barbara H. Pichot March 24, 2006 By Barbara H. Pichot, Director /s/ John C. Skinner, Jr. March 24, 2006 By John C. Skinner, Jr., Director /s/ Donald S. Smith March 24, 2006 By Donald S. Smith, Director /s/ C. Larry Togans March 24, 2006 By C. Larry Togans, Director

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Exhibit 14.1

# **CODE OF ETHICS**

The bank s reputation for honesty and integrity is determined by the personal reputations of our individual staff members. To protect this reputation and to warrant our customers trust, each of us must strive to avoid situations that might cause a conflict of interest among the bank, its customers, its suppliers, and ourselves. The following principles have been established as the bank s code of ethics. Any exceptions to these policies must be approved in writing.

# **Conflict of Interest**

It is the policy of the bank that all staff members conduct their business affairs in such a manner and with such ethics and integrity that no conflict of interest, real or implied, could exist.

# **Complying with Laws, Regulations, Policies and Procedures**

All directors, officers and employees of Potomac Bancshares, Inc. are expected to understand, respect, and comply with all of the laws, regulations, policies and procedures that apply to them in their position with Potomac

and Bank of Charles Town (collectively, the [company]). Employees are responsible for talking to their manager or compliance officer to determine which laws, regulations, and policies apply to their position and what training is necessary to understand and comply with them.

#### **Extension of Credit to Relatives and Business Associates**

No employees shall make or approve loans to any bank, partnership, estate, trust, association, or other entity or person in which the employee has an interest directly or indirectly (whether as a director, officer, shareholder, manager, lender, joint venture, or other otherwise controlling investor), or in which a relative has such an interest or business associate. Any such request for credit extension is to be referred to another bank officer with no connection or affiliation to the potential borrower. All transactions are to be arm[]s-length transactions.

#### **Employee Indebtedness**

Borrowing by an employee from an individual or business customer of the bank should be avoided (unless the customer is a recognized lending institution). The approval or denial of such a request imposes a wrongful burden on the customer and can impair the judgment of the employee when making business decisions involving the customer.

Executive officers of the bank are reminded of the reporting requirements of Regulation O. If you are unclear about these requirements, please contact the president.

#### **Personal Finances**

Because of our position of trust in the community, personal finances should be managed with prudence. Personal financial affairs should be conducted in such a manner as to be above regulatory or auditing criticisms or concerns. Officers should discuss any financial emergency with the president. Employees may discuss any financial emergency with the human resources department.

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All employees should assume the position of a regular customer when handling their personal bank business. All transactions should be handled in the normal over-the-counter procedure. No employees will be permitted to transact their own or a relative is bank business. Avoid direct or indirect financial interest with competitors, customers, and suppliers.

#### **Outside Employment**

The bank does not wish to control the personal affairs of employees, nor will it attempt to regulate the use of their time outside their employment with us. However, the bank does not look with favor upon a full-time employee working elsewhere if such outside employment in any way affects the individual s work, fellow employees, or the bank. Of particular concern and requiring the president s approval are jobs working for a competitor, supplier, or customer. Engaging in self-employment that in any way competes with the bank is prohibited.

#### **Gifts and Fees**

Employees and their families (as well as their agents or attorneys) are not to solicit or accept a personal benefit from any customer, vendor, individual, or organization seeking to do business with the bank. A personal benefit is any type of gift, gratuity, loan, fee, compensation, or anything of monetary value. Any deviation from the above must be specifically approved in writing by the president. The bank does recognize that situations may arise when it would be appropriate for a staff member to accept the benefit of a gift. Such situations include:

Gifts of nominal value (not in excess of \$50.00) given at Christmas or other holidays or special occasions that represent expressions of friendship.

Reasonable entertainment such as luncheon, dinner, or business meetings with present or prospective customers and suppliers, when the return of the expenditure on a comparable basis is likely to occur and is properly chargeable as a business expense.

Gifts or bequests based strictly on a family relationship.

#### **Political Contributions and Activities**

Individual participation in political and civic activities is encouraged, including the making of personal contributions to political candidates or activities. The bank, or anyone acting on its behalf, is prohibited from making an expenditure or contribution either directly or indirectly in connection with an election to political office.

Therefore, the bank will not make political contributions to individual candidates or political parties. Employees who wish to donate money or services to a candidate or party may do so as individuals, and not as representatives of the bank. To avoid any interpretation of bank sponsorship or endorsement, neither the bank since nor its address should be used. Do not use the bank name in or associated with any political advertisements or literature.

#### **Public Company Reporting**

As a public company, it is of critical importance that the public filings with the Securities Exchange Commission be accurate and timely. Depending upon their position with the company, an employee, officer or director may be called upon to provide necessary information to assure that the company[]s public reports are complete, fair and understandable. The company expects employees, officers and directors to take this responsibility very seriously and to provide prompt, accurate answers to inquiries related to the company[]s public disclosure requirements.

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#### **Financial Statements and Other Records**

All of the company is books, records, accounts and financial statements (1) must be maintained in reasonable detail, must appropriately reflect the company is transactions and must conform both to applicable legal requirements and (2) the company is systems of internal control. Unrecorded or [] off the books if funds or assets should not be maintained unless permitted by applicable law or regulation.

Records should always be retained or destroyed according to the company second retention policies.

#### **Accounting Complaints**

Potomac Bancshares, Inc. s policy is to comply with all applicable financial reporting and accounting regulations. If any director, officer or employee of the company has unresolved concerns or complaints regarding questionable accounting or auditing matters of the company, then he or she should follow the provisions contained in Potomac S Whistleblower Policy.

#### **Business Conduct**

In the conduct of the bank is business, no bribe, kickback, or similar remuneration or consideration of any kind is to be given or offered to any individual or organization. The activities of the bank must always be in full compliance with all applicable laws and regulations. The bank expects its staff to comply fully with the letter, spirit, and intent of all laws and regulations.

It is the policy of the bank to comply fully with the anti-bribery provisions. It is a criminal offense for any U.S. enterprise to offer a bribe to an official, political party, party official, or candidate for political office for the purpose of obtaining, retaining, or directing business to any person, regardless of whether that person is the one making the bribe. A bribe may take the form of an offer, payment, promise to pay, or authorization of the payment of any money or anything of value.

#### **Customer Referral**

Bank employees may be requested by bank customers and the general public to provide a referral to professional services, such as attorneys, securities brokers, certified public accountants, insurance agents, and real estate agents. Employees shall, when approved by management, recommend several qualified sources from which the customer can select. Bank employees should not make any adverse or negative comments regarding any outside professional. If an employee cannot give a positive recommendation regarding the outside professional, the employee should indicate to the customer that the employee has no recommendation to give regarding the particular professional. If you do make a positive referral, it should be limited to a statement that you have heard good comments regarding the professional but you or the bank cannot make any specific referrals or endorsements. The employee should exercise extreme care not to make any statement that could subject either the employee or the bank, or both, to an action for libel or slander.

In several instances, discussions with customers may lead to a request that the employee give an opinion or statement about the legality of a particular transaction. Employees are not qualified to give legal advice. The bank also does not engage in the business of giving investment or tax advice. These are areas that are best left to the professional in that particular field. Extreme care must be exercised in discussions with customers, and nothing should be said that could be construed as the giving of legal advice or tax advice. Investment advice is only to be given by BCT Investments or the BCT Trust Department.

# **Employee Purchases Of Bank Stock**

In an effort to prevent conflicts of interests only or violations of SEC regulations, purchases or sales of Potomac Bancshares, Inc. stock are to be made through a registered securities broker/dealer. If you have any questions consult your supervisor.

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# **Fiduciary Appointment**

Without specific approval, employees are not to act as agent or deputy in any signing capacity on any account (except for members of their families) held in the bank. Further, employees may not act as executor, administrator, trustee, guardian, custodian, or in any fiduciary capacity without authority granted by the bank. This would normally be granted only to act for spouse, mother, father, brother, sister, son, daughter, or dependent.

There may be instances whereby a bank employee is requested to accept an appointment as a fiduciary or co-fiduciary (personal representative, trustee, administrator, guardian, executor, or custodian) with the bank, another person, or a firm or corporation. Except where the request is for a member of the immediate family, all employees must obtain prior approval of the bank board of directors before acceptance of the positions. Employees are reminded to consult senior management because federal or state regulations govern the acceptance of fees as a fiduciary.

# **Confidential Information**

All of our records are confidential and may not be copied or disclosed without authorization from management. Never discuss customer affairs, accounts, files, or printed material, except on a need-to-know basis with other employees. Confidential information includes all personnel and payroll records, information about our customers, and anything else about the way we operate.

On a periodic basis, the bank is examined. The reports that examiners furnish must remain the property of the regulatory agency and are strictly confidential. Information contained in the reports is privileged information and should not be communicated to anyone not officially connected with the bank.

The bank respects the right of employees to privacy in matters that have no relation to their employment. Matters of a personal nature concerning fellow employees should be treated with the utmost confidentiality.

Financial information regarding the bank is not to be released to any person unless it has been published in reports to shareholders or otherwise made available to the public in agreement with applicable disclosure regulations currently in effect. Any questions regarding disclosures of confidential financial information should be reviewed with the president and legal counsel prior to disclosure.

Confidential information obtained as a result of comments made within our bank should not be used for private interests.

# **Reporting Illegal or Unethical Behavior**

If you suspect or know of violations of this Code or illegal or unethical business or workplace conduct by employees, officers or directors, you have an obligation to contact either their supervisor or superiors or the appropriate contact in Potomac or Bank of Charles Town]s department. If the individual to whom such information is conveyed is not responsive, or if there is reason to believe that reporting to such individual is inappropriate in particular cases, then the employee, officer or director may contact the chairman of the Audit Committee.

Such communications will be kept confidential to the extent feasible. If concerns or complaints require confidentiality, then this confidentiality will be protected to the extent feasible, subject to applicable law.

#### **Non-Retaliation**

The company prohibits retaliation of any kind against individuals who have made good faith reports of complaints or violations of this Code or other known or suspected illegal or unethical conduct.

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#### Amendment, Modification and Waiver

This Code may be amended or modified by the Board of Directors of Potomac. Waivers of this Code may only be granted on the recommendation to the Board of Directors or Committee of the board with specific delegated authority. Waivers that will be disclosed to shareholders are required by the Securities Exchange Act of 1934 and the rules thereof.