

AUTOZONE INC  
Form 10-Q  
March 15, 2019  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended February 9, 2019, or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-10714

**AUTOZONE, INC.**

(Exact name of registrant as specified in its charter)

**Nevada**  
(State or other jurisdiction of  
incorporation or organization)

**62-1482048**  
(I.R.S. Employer Identification No.)

**123 South Front Street, Memphis, Tennessee**  
(Address of principal executive offices)

**38103**  
(Zip Code)

**(901) 495-6500**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

Edgar Filing: AUTOZONE INC - Form 10-Q

(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 Par Value 24,887,568 shares outstanding as of March 8, 2019.

Table of Contents

**TABLE OF CONTENTS**

PART I.	<u>FINANCIAL INFORMATION</u>	3
Item 1.	<u>Financial Statements</u>	3
	<u>CONDENSED CONSOLIDATED BALANCE SHEETS</u>	3
	<u>CONDENSED CONSOLIDATED STATEMENTS OF INCOME</u>	4
	<u>CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME</u>	4
	<u>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS</u>	5
	<u>CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' DEFICIT</u>	6
	<u>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS</u>	7
	<u>REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM</u>	17
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	18
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	25
Item 4.	<u>Controls and Procedures</u>	25
PART II.	<u>OTHER INFORMATION</u>	26
Item 1.	<u>Legal Proceedings</u>	26
Item 1A.	<u>Risk Factors</u>	26
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	26
Item 3.	<u>Defaults Upon Senior Securities</u>	27
Item 4.	<u>Mine Safety Disclosures</u>	27
Item 5.	<u>Other Information</u>	27
Item 6.	<u>Exhibits</u>	28
	<u>SIGNATURES</u>	29

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.****AUTOZONE, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS****(Unaudited)**

<i>(in thousands)</i>	<b>February 9, 2019</b>	<b>August 25, 2018</b>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 195,665	\$ 217,824
Accounts receivable	298,319	258,136
Merchandise inventories	4,305,469	3,943,670
Other current assets	197,619	216,239
<b>Total current assets</b>	<b>4,997,072</b>	<b>4,635,869</b>
Property and equipment:		
Property and equipment	7,436,916	7,291,623
Less: Accumulated depreciation and amortization	(3,166,993)	(3,073,223)
	4,269,923	4,218,400
Goodwill	302,645	302,645
Deferred income taxes	34,844	34,620
Other long-term assets	140,611	155,446
	478,100	492,711
	\$ 9,745,095	\$ 9,346,980
<b>Liabilities and Stockholders Deficit</b>		
Current liabilities:		
Accounts payable	\$ 4,669,568	\$ 4,409,372
Accrued expenses and other	613,158	606,894
Income taxes payable	51,577	12,415
<b>Total current liabilities</b>	<b>5,334,303</b>	<b>5,028,681</b>
Long-term debt	5,111,201	5,005,930
Deferred income taxes	290,626	285,204

Other long-term liabilities	603,327	547,520
Commitments and contingencies		
Stockholders' deficit:		
Preferred stock, authorized 1,000 shares; no shares issued		
Common stock, par value \$.01 per share, authorized 200,000 shares; 25,259 shares issued and 24,958 shares outstanding as of February 9, 2019; 27,530 shares issued and 25,742 shares outstanding as of August 25, 2018	253	275
Additional paid-in capital	1,163,831	1,155,426
Retained deficit	(2,276,525)	(1,208,824)
Accumulated other comprehensive loss	(235,837)	(235,805)
Treasury stock, at cost	(246,084)	(1,231,427)
Total stockholders' deficit	(1,594,362)	(1,520,355)
	\$ 9,745,095	\$ 9,346,980

See Notes to Condensed Consolidated Financial Statements.

**Table of Contents****AUTOZONE, INC.****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(Unaudited)

<i>(in thousands, except per share data)</i>	<b>Twelve Weeks Ended</b>		<b>Twenty-Four Weeks Ended</b>	
	<b>February 9, 2019</b>	<b>February 10, 2018</b>	<b>February 9, 2019</b>	<b>February 10, 2018</b>
Net sales	\$ 2,450,568	\$ 2,413,026	\$ 5,092,302	\$ 5,002,156
Cost of sales, including warehouse and delivery expenses	1,125,461	1,135,980	2,349,721	2,359,263
Gross profit	1,325,107	1,277,046	2,742,581	2,642,893
Operating, selling, general and administrative expenses	925,087	1,071,948	1,854,742	1,969,041
Operating profit	400,020	205,098	887,839	673,852
Interest expense, net	41,362	39,340	80,369	78,229
Income before income taxes	358,658	165,758	807,470	595,623
Income taxes	64,020	(123,772)	161,426	25,090
Net income	\$ 294,638	\$ 289,530	\$ 646,044	\$ 570,533
Weighted average shares for basic earnings per share	25,166	27,355	25,397	27,496
Effect of dilutive stock equivalents	477	527	473	493
Weighted average shares for diluted earnings per share	25,643	27,882	25,870	27,989
Basic earnings per share	\$ 11.71	\$ 10.58	\$ 25.44	\$ 20.75
Diluted earnings per share	\$ 11.49	\$ 10.38	\$ 24.97	\$ 20.38

**See Notes to Condensed Consolidated Financial Statements.****AUTOZONE, INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(Unaudited)

<i>(in thousands)</i>	<b>Twelve Weeks Ended</b>		<b>Twenty-Four Weeks Ended</b>	
	<b>February 9, 2019</b>	<b>February 10, 2018</b>	<b>February 9, 2019</b>	<b>February 10, 2018</b>
Net income	\$ 294,638	\$ 289,530	\$ 646,044	\$ 570,533
Other comprehensive income (loss):				
Pension liability adjustments, net of taxes <sup>(1)</sup>		2,361		3,677
Foreign currency translation adjustments	39,332	7,507	(1,241)	(35,710)
Unrealized gains (losses) on marketable debt securities, net of taxes <sup>(2)</sup>	508	(258)	431	(574)
Net derivative activities, net of taxes <sup>(3)</sup>	389	457	778	780
<b>Total other comprehensive income (loss)</b>	<b>40,229</b>	<b>10,067</b>	<b>(32)</b>	<b>(31,827)</b>
Comprehensive income	\$ 334,867	\$ 299,597	\$ 646,012	\$ 538,706

(1) Pension liability adjustments are presented net of taxes of \$117 in fiscal 2018 for the twelve weeks ended and \$1,278 for the twenty-four weeks ended.

(2) Unrealized gains on marketable debt securities are presented net of taxes of \$135 in 2019 and \$139 in fiscal 2018 for the twelve weeks ended and \$115 in 2019 and \$309 in fiscal 2018 for the twenty-four weeks ended.

(3) Net derivative activities are presented net of taxes of \$120 in fiscal 2019 and \$52 in fiscal 2018 for the twelve weeks ended and \$240 for fiscal 2019 and \$237 in fiscal 2018 for the twenty-four weeks ended.

**See Notes to Condensed Consolidated Financial Statements.**

Table of Contents

## AUTOZONE, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

<i>(in thousands)</i>	<b>Twenty-Four Weeks Ended</b>	
	<b>February 9, 2019</b>	<b>February 10, 2018</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 646,044	\$ 570,533
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of property and equipment and intangibles	166,230	157,337
Amortization of debt origination fees	3,668	3,927
Deferred income taxes	7,211	(150,613)
Share-based compensation expense	21,558	23,764
Asset impairments		193,162
Changes in operating assets and liabilities:		
Accounts receivable	(38,338)	(3,139)
Merchandise inventories	(364,392)	(269,210)
Accounts payable and accrued expenses	256,969	211,902
Income taxes payable	31,701	(6,967)
Other, net	86,418	21,647
<b>Net cash provided by operating activities</b>	<b>817,069</b>	<b>752,343</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(195,832)	(214,747)
Purchase of marketable debt securities	(21,054)	(80,828)
Proceeds from sale of marketable debt securities	34,531	63,102
Proceeds from disposal of capital assets and other, net	6,152	1,866
<b>Net cash used in investing activities</b>	<b>(176,203)</b>	<b>(230,607)</b>
<b>Cash flows from financing activities:</b>		
Net proceeds (payments) of commercial paper	103,500	(39,600)
Net proceeds from sale of common stock	107,578	65,244
Purchase of treasury stock	(847,097)	(527,454)
Payments of capital lease obligations	(25,529)	(21,247)
Other, net		(1,250)
<b>Net cash used in financing activities</b>	<b>(661,548)</b>	<b>(524,307)</b>



Effect of exchange rate changes on cash	(1,477)	(2,177)
Net (decrease) in cash and cash equivalents	(22,159)	(4,748)
Cash and cash equivalents at beginning of period	217,824	293,270
Cash and cash equivalents at end of period	\$ 195,665	\$ 288,522

**See Notes to Condensed Consolidated Financial Statements.**

Table of Contents

## AUTOZONE, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS DEFICIT

(Unaudited)

	Twelve Weeks Ended Accumulated							<u>Total</u>
	<u>Common</u>	<u>Additional</u>		<u>Other</u>				
	<u>Shares</u> <u>Issued</u>	<u>Common</u> <u>Stock</u>	<u>Paid-in</u> <u>Capital</u>	<u>Retained</u> <u>Deficit</u>	<u>Comprehensive</u> <u>Loss</u>	<u>Treasury</u> <u>Stock</u>		
<i>(in thousands)</i>								
Balance at November 17, 2018	27,658	\$ 277	\$ 1,209,851	\$ (864,191)	\$ (276,066)	\$ (1,728,487)	\$ (1,658,616)	
Net income				294,638			294,638	
Total other comprehensive income					40,229		40,229	
Retirement of treasury shares	(2,563)	(26)	(125,442)	(1,706,972)		1,832,440		
Purchase of 422 shares of treasury stock						(350,037)	(350,037)	
Issuance of common stock under stock options and stock purchase plans	164	2	69,018				69,020	
Share-based compensation expense			10,404				10,404	
Balance at February 9, 2019	25,259	\$ 253	\$ 1,163,831	\$ (2,276,525)	\$ (235,837)	\$ (246,084)	\$ (1,594,362)	
Balance at November 18, 2017	28,761	\$ 288	\$ 1,103,411	\$ (1,361,384)	\$ (296,451)	\$ (970,963)	\$ (1,525,099)	
Net income				289,530			289,530	
					10,067		10,067	

Total other comprehensive income								
Retirement of treasury shares	(1,512)	(15)	(60,498)	(918,463)		978,976		
Purchase of 227 shares of treasury stock						(174,882)		(174,882)
Issuance of common stock under stock options and stock purchase plans	216	2	58,647					58,649
Share-based compensation expense			11,188					11,188
Balance at February 10, 2018	27,465	\$ 275	\$ 1,112,748	\$ (1,990,317)	\$ (286,384)	\$ (166,869)		\$ (1,330,547)

**Twenty-Four Weeks Ended  
Accumulated**

	<b>Common Shares Issued</b>		<b>Additional Common Stock</b>		<b>Paid-in Capital</b>		<b>Retained Deficit</b>		<b>Other Comprehensive Loss</b>		<b>Treasury Stock</b>		<b>Total</b>
<i>(in thousands)</i>													
Balance at August 25, 2018	27,530	\$	275	\$	1,155,426	\$	(1,208,824)	\$	(235,805)	\$	(1,231,427)	\$	(1,520,355)
Cumulative effect of adoption of ASU 2014-09							(6,773)						(6,773)
Balance at August 25, 2018, as adjusted	27,530	\$	275	\$	1,155,426	\$	(1,215,597)	\$	(235,805)	\$	(1,231,427)	\$	(1,527,128)
Net income							646,044						646,044
Total other comprehensive loss									(32)				(32)
Retirement of treasury shares	(2,563)		(26)		(125,442)		(1,706,972)				1,832,440		

Edgar Filing: AUTOZONE INC - Form 10-Q

Purchase of 1,076 shares of treasury stock						(847,097)		(847,097)
Issuance of common stock under stock options and stock purchase plans	292	4	113,942					113,946
Share-based compensation expense			19,905					19,905
Balance at February 9, 2019	25,259	\$ 253	\$ 1,163,831	\$ (2,276,525)	\$ (235,837)	\$ (246,084)		\$ (1,594,362)
Balance at August 26, 2017	28,735	\$ 287	\$ 1,086,671	\$ (1,642,387)	\$ (254,557)	\$ (618,391)		\$ (1,428,377)
Net income				570,533				570,533
Total other comprehensive loss						(31,827)		(31,827)
Retirement of treasury shares	(1,512)	(15)	(60,498)	(918,463)		978,976		
Purchase of 825 shares of treasury stock						(527,454)		(527,454)
Issuance of common stock under stock options and stock purchase plans	242	3	66,109					66,112
Share-based compensation expense			20,466					20,466
Balance at February 10, 2018	27,465	\$ 275	\$ 1,112,748	\$ (1,990,317)	\$ (286,384)	\$ (166,869)		\$ (1,330,547)

See Notes to Condensed Consolidated Financial Statements.

---

**Table of Contents****AUTOZONE, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Unaudited)

**Note A General**

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with United States generally accepted accounting principles ( U.S. GAAP ) for interim financial information and are presented in accordance with the requirements of Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission s (the SEC ) rules and regulations. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments, including normal recurring accruals, considered necessary for a fair presentation have been included. For further information, refer to the consolidated financial statements and related notes included in the AutoZone, Inc. ( AutoZone or the Company ) Annual Report on Form 10-K for the year ended August 25, 2018.

Operating results for the twelve and twenty-four weeks ended February 9, 2019 are not necessarily indicative of the results that may be expected for the full fiscal year ending August 31, 2019. Each of the first three quarters of AutoZone s fiscal year consists of 12 weeks, and the fourth quarter consists of 16 or 17 weeks. The fourth quarter of fiscal 2019 has 17 weeks and fiscal 2018 had 16 weeks. Additionally, the Company s business is somewhat seasonal in nature, with the highest sales generally occurring during the months of February through September and the lowest sales generally occurring in the months of December and January.

**Recently Adopted Accounting Pronouncements:**

In May 2014, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2014-09, *Revenue from Contracts with Customers* (Topic 606). This ASU, along with subsequent ASUs issued to clarify certain provisions of ASU 2014-09, is a comprehensive new revenue recognition model that expands disclosure requirements and requires a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration a company expects to receive in exchange for those goods or services. It also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. Companies that transition to this new standard may either retrospectively restate each prior reporting period or follow the modified retrospective method, which reflects the cumulative effect of initially applying the updates with an adjustment to retained earnings at the date of adoption. The Company adopted this standard using the modified retrospective approach with its first quarter ended November 17, 2018. Results for the twelve and twenty-four weeks ended February 9, 2019 were presented under ASU 2014-09, while prior period amounts were not adjusted and continue to be reported under the accounting standards in effect for the prior periods. The cumulative effect of the adoption of ASU 2014-09 did not have a material impact on the Company s consolidated financial condition, results of operations, cash flows, business processes, controls or systems. Refer to Note M Revenue Recognition.

In October 2016, the FASB issued ASU 2016-16, *Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other than Inventory*. ASU 2016-16 requires that an entity recognize the income tax consequences of an intra-entity transfer of assets other than inventory when the transfer occurs. The guidance must be applied using the modified retrospective approach. The Company adopted this standard with its first quarter ended November 17, 2018 and evaluated the effects from this adoption. The Company determined the provision of ASU 2016-16 did not have an impact on the Company s consolidated financial statements.

On August 17, 2018, the SEC adopted a final rule that eliminates or amends certain disclosure requirements that were deemed redundant and outdated in light of changes in SEC requirements, U.S. GAAP or changes in technology or the business environment. The rule also requires registrants to include in their interim financial statements a reconciliation of changes in stockholders' equity in the notes or as a separate statement. The analysis should reconcile the beginning balance to the ending balance of each caption in shareholders' equity for each period for which an income statement is required to be filed. The final rule became effective November 5, 2018. The Company has provided a reconciliation for the quarterly period as well as the comparable prior period in its Form 10-Q beginning with its first quarter ended November 17, 2018. The eliminated or amended disclosures did not have a material impact on the Company's unaudited Condensed Consolidated Financial Statements.

**Recently Issued Accounting Pronouncements:**

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. ASU 2016-02 requires a two-fold approach for lessee accounting, under which a lessee will account for leases as finance leases or operating leases. For all leases with terms greater than 12 months, both lease classifications will result in the lessee recognizing a right-of-use asset and a corresponding lease liability on its balance sheet, with differing methodology for income statement recognition. This guidance also requires certain quantitative and qualitative disclosures about leasing arrangements. The amendment will be effective for the Company at the beginning of its fiscal 2020 year, and early adoption is permitted.

As originally issued, this guidance required a modified retrospective approach for all leases existing or entered into after the beginning of the earliest comparative period in the consolidated financial statements. In July 2018, the FASB issued additional guidance, which allows companies to record the cumulative effect of applying the new standard as an adjustment to the opening balance of retained earnings in the year of adoption, which the Company intends to apply, as an alternative to the modified retrospective approach. The Company intends to elect transition practical expedients under which the Company will not be required to reassess (i) whether expired or existing contracts are or contain leases as defined by the new standard, (ii) the classification of such leases, and (iii) whether previously capitalized initial direct costs would qualify for capitalization under the new standard.

**Table of Contents**

The Company established a cross-functional implementation team to evaluate and identify the impact of ASU 2016-02 on the Company's consolidated financial position, results of operations and cash flows. Based on the preliminary work completed, the Company has concluded its assessment on its leasing arrangements, evaluated the impact of applying the practical expedients and accounting policy elections and has implemented software to meet the reporting requirements of this standard. The Company is currently in the process of identifying changes to its business processes and controls to support the adoption of the new standard. The team is continuing to understand the full analysis of the adoption, but is unable to quantify the impact at this time. The Company anticipates the adoption of this new standard to result in a significant increase in lease-related assets and liabilities on the Company's Consolidated Balance Sheets. The impact on the Company's Consolidated Statements of Income is currently being evaluated. As the impact of this standard is non-cash in nature, the Company does not anticipate its adoption to have an impact on the Company's Consolidated Statement of Cash Flows.

In June 2018, the FASB issued ASU 2018-07, *Compensation - Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting*. ASU 2018-07 aims to simplify the accounting for share-based payments to nonemployees by aligning it with the accounting for share-based payments to employees, with certain exceptions. The amendment will be effective for the Company at the beginning of its fiscal 2020 year, and early adoption is permitted. The Company does not expect the provisions of ASU 2018-07 to have a material impact on its consolidated financial statements.

In August 2018, the FASB issued ASU 2018-15, *Intangibles - Goodwill and Other Internal Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract*. The amendments in this update align the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. ASU 2018-15 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted. The Company is currently evaluating the new guidance to determine the impact the adoption of this guidance will have on the Company's results of operations, cash flows and financial condition.

**Note B Share-Based Payments**

AutoZone maintains the Amended 2011 Equity Plan, which provides equity-based compensation to non-employee directors and eligible employees for their service to AutoZone, its subsidiaries or affiliates. The Company recognizes compensation expense for share-based payments based on the fair value of the awards at the grant date. Share-based payments include stock option grants, restricted stock grants, restricted stock unit grants and the discount on shares sold to employees under share purchase plans. Additionally, directors' fees are paid in restricted stock units with value equivalent to the value of shares of common stock as of the grant date. The change in fair value of liability-based stock awards is also recognized in share-based compensation expense.

**Stock Options:**

The Company made stock option grants of 172,588 shares during the twenty-four week period ended February 9, 2019, and granted options to purchase 283,290 shares during the comparable prior year period. The weighted average fair value of the stock option awards granted during the twenty-four week periods ended February 9, 2019 and February 10, 2018, using the Black-Scholes-Merton multiple-option pricing valuation model, was \$208.33 and \$128.99 per share, respectively, using the following weighted average key assumptions:

**Twenty-Four Weeks Ended**

	<b>February 9, 2019</b>	<b>February 10, 2018</b>
Expected price volatility	21%	20%
Risk-free interest rate	3.0%	1.9%
Weighted average expected lives (in years)	5.6	5.1
Forfeiture rate	10%	10%
Dividend yield	0%	0%

During the twenty-four week period ended February 9, 2019, 283,210 stock options were exercised at a weighted average exercise price of \$390.26. In the comparable prior year period, 234,114 stock options were exercised at a weighted average exercise price of \$278.69.

**Restricted Stock Units:**

The Company made restricted stock unit grants of 10,474 shares to eligible employees during the twenty-four week period ended February 9, 2019 and none in the comparable prior year period. The fair value of the restricted stock unit grants is the closing price of the Company's common stock on the grant date and the grants vest ratably on an annual basis over a four-year service period. Restricted stock unit awards are payable in shares of common stock on the vesting date. Compensation expense for grants of employee restricted stock units is recognized on a straight-line basis over the four-year service period, less estimated forfeitures, which are consistent with stock option grant forfeiture assumptions.

The weighted average fair value per restricted stock unit granted was \$772.80. As of February 9, 2019, total unrecognized stock-based compensation expense related to nonvested restricted stock unit awards, net of estimated forfeitures, was approximately \$6.6 million, before income taxes, which we expect to recognize over an estimated weighted average period of 4.0 years. None of the restricted stock units were vested as of February 9, 2019.



**Table of Contents**

Total share-based compensation expense (a component of Operating, selling, general and administrative expenses) was \$11.0 million for the twelve week period ended February 9, 2019, and \$12.7 million for the comparable prior year period. Total share-based compensation expense (a component of Operating, selling, general and administrative expenses) was \$21.6 million for the twenty-four week period ended February 9, 2019, and \$23.8 million for the comparable prior year period.

For the twelve week period ended February 9, 2019, 170,069 stock options were excluded from the diluted earnings per share computation because they would have been anti-dilutive. For the comparable prior year period, 609,435 anti-dilutive shares were excluded from the dilutive earnings per share computation. There were 188,999 anti-dilutive shares excluded from the diluted earnings per share computation for the twenty-four week period ended February 9, 2019, and 844,912 anti-dilutive shares excluded for the comparable prior year period.

See AutoZone's Annual Report on Form 10-K for the year ended August 25, 2018, for a discussion regarding the methodology used in developing AutoZone's assumptions to determine the fair value of the option awards and a description of AutoZone's Amended and Restated 2011 Equity Incentive Award Plan, the 2011 Director Compensation Program and the 2014 Director Compensation Plan.

**Note C Fair Value Measurements**

The Company defines fair value as the price received to transfer an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In accordance with ASC 820, *Fair Value Measurements and Disclosures*, the Company uses the fair value hierarchy, which prioritizes the inputs used to measure fair value. The hierarchy, as defined below, gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy are set forth below:

**Level 1 inputs** unadjusted quoted prices in active markets for identical assets or liabilities that the Company can access at the measurement date.

**Level 2 inputs** inputs other than quoted market prices included within Level 1 that are observable, either directly or indirectly, for the asset or liability.

**Level 3 inputs** unobservable inputs for the asset or liability, which are based on the Company's own assumptions as there is little, if any, observable activity in identical assets or liabilities.

*Financial Assets & Liabilities Measured at Fair Value on a Recurring Basis*

The Company's assets and liabilities measured at fair value on a recurring basis were as follows:

<i>(in thousands)</i>	February 9, 2019			Fair Value
	Level 1	Level 2	Level 3	
Other current assets	\$ 49,939	\$ 1,622	\$	\$ 51,561
Other long-term assets	57,158	13,025		70,183
	\$ 107,097	\$ 14,647	\$	\$ 121,744

<i>(in thousands)</i>	<b>August 25, 2018</b>			<b>Fair Value</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
Other current assets	\$ 55,711	\$ 3,733	\$	\$ 59,444
Other long-term assets	58,973	16,259		75,232
	\$ 114,684	\$ 19,992	\$	\$ 134,676

At February 9, 2019, the fair value measurement amounts for assets and liabilities recorded in the accompanying Condensed Consolidated Balance Sheets consisted of short-term marketable debt securities of \$51.6 million, which are included within Other current assets, and long-term marketable debt securities of \$70.2 million, which are included in Other long-term assets. The Company's marketable debt securities are typically valued at the closing price in the principal active market as of the last business day of the quarter or through the use of other market inputs relating to the securities, including benchmark yields and reported trades. The fair values of the marketable debt securities, by asset class, are described in Note D Marketable Debt Securities.

*Financial Instruments not Recognized at Fair Value*

The Company has financial instruments, including cash and cash equivalents, accounts receivable, other current assets and accounts payable. The carrying amounts of these financial instruments approximate fair value because of their short maturities. A discussion of the carrying values and fair values of the Company's debt is included in Note G Financing.

**Table of Contents****Note D Marketable Debt Securities**

The Company's basis for determining the cost of a security sold is the Specific Identification Model. Unrealized gains (losses) on marketable debt securities are recorded in Accumulated other comprehensive loss. The Company's available-for-sale marketable debt securities consisted of the following:

<i>(in thousands)</i>	<b>February 9, 2019</b>			
	<b>Amortized Cost Basis</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
Corporate debt securities	\$ 42,817	\$	\$ (412)	\$ 42,405
Government bonds	38,670	97	(95)	38,672
Mortgage-backed securities	2,635		(60)	2,575
Asset-backed securities and other	38,177		(85)	38,092
	<b>\$ 122,299</b>	<b>\$ 97</b>	<b>\$ (652)</b>	<b>\$ 121,744</b>

<i>(in thousands)</i>	<b>August 25, 2018</b>			
	<b>Amortized Cost Basis</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
Corporate debt securities	\$ 50,306	\$	\$ (684)	\$ 49,622
Government bonds	28,777		(173)	28,604
Mortgage-backed securities	3,248		(90)	3,158
Asset-backed securities and other	53,445		(153)	53,292
	<b>\$ 135,776</b>	<b>\$</b>	<b>\$ (1,100)</b>	<b>\$ 134,676</b>

The debt securities held at February 9, 2019, had effective maturities ranging from less than one year to approximately three years. The Company did not realize any material gains or losses on its marketable debt securities during the twenty-four week period ended February 9, 2019.

The Company holds 98 securities that are in an unrealized loss position of approximately \$652 thousand at February 9, 2019. The Company has the intent and ability to hold these investments until recovery of fair value or maturity, and does not deem the investments to be impaired on an other than temporary basis. In evaluating whether the securities are deemed to be impaired on an other than temporary basis, the Company considers factors such as the duration and severity of the loss position, the credit worthiness of the investee, the term to maturity and the intent and ability to hold the investments until maturity or until recovery of fair value.

Included above in total marketable debt securities are \$86.8 million of marketable debt securities transferred by the Company's insurance captive to a trust account to secure its obligations to an insurance company related to future workers' compensation and casualty losses.

**Note E Derivative Financial Instruments**

At February 9, 2019, the Company had \$6.8 million recorded in Accumulated other comprehensive loss related to realized losses associated with terminated interest rate swap and treasury rate lock derivatives, which were designated as hedging instruments. Net losses are amortized into Interest expense over the remaining life of the associated debt. During the twelve week period ended February 9, 2019 and the comparable prior year period, the Company reclassified \$509 thousand of net losses from Accumulated other comprehensive loss to Interest expense. During the twenty-four week period ended February 9, 2019 and the comparable prior year period, the Company reclassified \$1.0 million of net losses from Accumulated other comprehensive loss to Interest expense. The Company expects to reclassify \$2.2 million of net losses from Accumulated other comprehensive loss to Interest expense over the next 12 months.

**Note F Merchandise Inventories**

Merchandise inventories are stated at the lower of cost or market. Merchandise inventories include related purchasing, storage and handling costs. Inventory cost has been determined using the last-in, first-out ( LIFO ) method for domestic inventories and the weighted average cost method for Mexico and Brazil inventories. Due to price deflation on the Company's merchandise purchases, the Company has exhausted its LIFO reserve balance. The Company's policy is not to write up inventory in excess of replacement cost, which is based on average cost. The difference between LIFO cost and replacement cost, which will be reduced upon experiencing price inflation on the Company's merchandise purchases, was \$443.8 million at February 9, 2019 and \$452.4 million at August 25, 2018.

**Table of Contents****Note G Financing**

The Company's long-term debt consisted of the following:

<i>(in thousands)</i>	<b>February 9, 2019</b>	<b>August 25, 2018</b>
1.625% Senior Notes due April 2019, effective interest rate of 1.77%	\$ 250,000	\$ 250,000
4.000% Senior Notes due November 2020, effective interest rate of 4.43%	500,000	500,000
2.500% Senior Notes due April 2021, effective interest rate of 2.62%	250,000	250,000
3.700% Senior Notes due April 2022, effective interest rate of 3.85%	500,000	500,000
2.875% Senior Notes due January 2023, effective interest rate of 3.21%	300,000	300,000
3.125% Senior Notes due July 2023, effective interest rate of 3.26%	500,000	500,000
3.250% Senior Notes due April 2025, effective interest rate 3.36%	400,000	400,000
3.125% Senior Notes due April 2026, effective interest rate of 3.28%	400,000	400,000
3.750% Senior Notes due June 2027, effective interest rate of 3.83%	600,000	600,000
Commercial paper, weighted average interest rate of 2.89% and 2.29% at February 9, 2019 and August 25, 2018, respectively	1,428,800	1,325,300
<b>Total debt before discounts and debt issuance costs</b>	<b>5,128,800</b>	<b>5,025,300</b>
Less: Discounts and debt issuance costs	17,599	19,370
<b>Long-term debt</b>	<b>\$ 5,111,201</b>	<b>\$ 5,005,930</b>

As of February 9, 2019, the commercial paper borrowings and the \$250 million 1.625% Senior Notes due April 2019 are classified as long-term in the accompanying Consolidated Balance Sheets as the Company has the ability and intent to refinance them on a long-term basis through available capacity in its revolving credit facility. As of February 9, 2019, the Company had \$1.997 billion of availability under its \$2.0 billion revolving credit facility, which would allow it to replace these short-term obligations with long-term financing facilities.

The Company entered into a Master Extension, New Commitment and Amendment Agreement dated as of November 18, 2017 (the Extension Amendment) to the Third Amended and Restated Credit Agreement dated as of November 18, 2016, as amended, modified, extended or restated from time to time (the Revolving Credit Agreement). Under the Extension Amendment: (i) the Company's borrowing capacity under the Revolving Credit Agreement was increased from \$1.6 billion to \$2.0 billion; (ii) the Company's option to increase its borrowing capacity under the Revolving Credit Agreement was refreshed and the amount of such option remained at \$400 million; the maximum borrowing under the Revolving Credit Agreement may, at the Company's option, subject to lenders approval, be increased from \$2.0 billion to \$2.4 billion; (iii) the termination date of the Revolving Credit Agreement was extended from November 18, 2021 until November 18, 2022; and (iv) the Company has the option to make one additional written request of the lenders to extend the termination date then in effect for an additional year.

Under the Revolving Credit Agreement, the Company may borrow funds consisting of Eurodollar loans, base rate loans or a combination of both. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable percentage, as defined in the Revolving Credit Agreement, depending upon the Company's senior,

unsecured, (non-credit enhanced) long-term debt ratings. Interest accrues on base rate loans as defined in the Revolving Credit Agreement. As of February 9, 2019, the Company had \$3.3 million of outstanding letters of credit under the Revolving Credit Agreement.

The fair value of the Company's debt was estimated at \$5.090 billion as of February 9, 2019, and \$4.948 billion as of August 25, 2018, based on the quoted market prices for the same or similar issues or on the current rates available to the Company for debt of the same terms (Level 2). Such fair value is less than the carrying value of debt by \$21.7 million at February 9, 2019, and \$57.5 million at August 25, 2018, which reflects their face amount, adjusted for any unamortized debt issuance costs and discounts.

All senior notes are subject to an interest rate adjustment if the debt ratings assigned to the senior notes are downgraded (as defined in the agreements). Further, the senior notes contain a provision that repayment of the senior notes may be accelerated if the Company experiences a change in control (as defined in the agreements). The Company's borrowings under its senior notes contain minimal covenants, primarily restrictions on liens. Under its revolving credit facilities, covenants include restrictions on liens, a maximum debt to earnings ratio, a minimum fixed charge coverage ratio and a change of control provision that may require acceleration of the repayment obligations under certain circumstances. All of the repayment obligations under its borrowing arrangements may be accelerated and come due prior to the applicable scheduled payment date if covenants are breached or an event of default occurs. As of February 9, 2019, the Company was in compliance with all covenants and expect to remain in compliance with all covenants under its borrowing arrangements.

**Table of Contents****Note H Stock Repurchase Program**

From January 1, 1998 to February 9, 2019, the Company has repurchased a total of 145.8 million shares of its common stock at an aggregate cost of \$20.265 billion, including 1.1 million shares of its common stock at an aggregate cost of \$847.1 million during the twenty-four week period ended February 9, 2019. On September 26, 2018, the Board voted to increase the authorization by \$1.25 billion. This raised the total value of shares authorized to be repurchased to \$20.9 billion. Considering the cumulative repurchases as of February 9, 2019, the Company had \$634.6 million remaining under the Board's authorization to repurchase its common stock.

During the twenty-four week period ended February 9, 2019, the Company retired 2.6 million shares of treasury stock which had previously been repurchased under the Company's share repurchase program. The retirement increased Retained deficit by \$1.707 billion and decreased Additional paid-in capital by \$125.4 million. During the comparable prior year period, the Company retired 1.5 million shares of treasury stock, which increased Retained deficit by \$918.5 million and decreased Additional paid-in capital by \$60.5 million.

Subsequent to February 9, 2019, the Company has repurchased 154,261 shares of its common stock at an aggregate cost of \$140.0 million.

**Note I Accumulated Other Comprehensive Loss**

Accumulated other comprehensive loss includes certain adjustments to pension liabilities, foreign currency translation adjustments, certain activity for interest rate swaps and treasury rate locks that qualify as cash flow hedges and unrealized gains (losses) on available-for-sale securities. Changes in Accumulated other comprehensive loss for the twelve week periods ended February 9, 2019 and February 10, 2018 consisted of the following:

<i>(in thousands)</i>	<b>Pension Liability<sup>(6)</sup></b>	<b>Foreign Currency and Other<sup>(3)</sup></b>	<b>Net Unrealized Gain (Loss) on Securities</b>	<b>Derivatives</b>	<b>Total</b>
Balance at November 17, 2018	\$	\$ (269,472)	\$ (950)	\$ (5,644)	\$ (276,066)
Other comprehensive loss before reclassifications <sup>(1)</sup>		39,332	507		39,839
Amounts reclassified from Accumulated other comprehensive loss <sup>(1)</sup>			1	389 <sup>(5)</sup>	390
Balance at February 9, 2019	\$	\$ (230,140)	\$ (442)	\$ (5,255)	\$ (235,837)

<i>(in thousands)</i>	<b>Pension Liability</b>	<b>Foreign Currency and Other<sup>(3)</sup></b>	<b>Net Unrealized Gain (Loss) on Securities</b>	<b>Derivatives</b>	<b>Total</b>
Balance at November 18, 2017	\$ (71,060)	\$ (219,031)	\$ (327)	\$ (6,033)	\$ (296,451)

Other comprehensive income (loss) before reclassifications <sup>(1)</sup>		7,507	(224)		7,283
Amounts reclassified from Accumulated other comprehensive loss <sup>(1)</sup>	2,361 <sup>(2)</sup>		(34) <sup>(4)</sup>	457 <sup>(5)</sup>	2,784
Balance at February 10, 2018	\$ (68,699)	\$ (211,524)	\$ (585)	\$ (5,576)	\$ (286,384)

(1) Amounts in parentheses indicate debits to Accumulated other comprehensive loss.

(2) Represents amortization of pension liability adjustments, net of taxes of \$117 for the twelve weeks ended February 10, 2018, which is recorded in Operating, selling, general and administrative expenses on the Condensed Consolidated Statements of Income.

(3) Foreign currency is shown net of U.S. tax to account for foreign currency impacts of certain undistributed non-U.S. subsidiaries earnings. Other foreign currency is not shown net of additional U.S. tax as other basis differences of non-U.S. subsidiaries are intended to be permanently reinvested.

(4) Represents realized losses on marketable debt securities, net of taxes of \$16 for the twelve weeks ended February 10, 2018, which is recorded in Operating, selling, general and administrative expenses on the Condensed Consolidated Statements of Income. See Note D Marketable Debt Securities for further discussion.

(5) Represents gains on derivatives, net of taxes of \$120 for the twelve weeks ended February 9, 2019 and \$52 for the twelve weeks ended February 10, 2018, which is recorded in Interest expense, net, on the Condensed Consolidated Statements of Income. See Note E Derivative Financial Instruments for further discussion.

(6) On December 19, 2017, the Board of Directors approved a resolution to terminate both of the Company's pension plans, effective March 15, 2018. During the fourth quarter of 2018, the Company completed the termination and no longer has any remaining defined pension benefit obligation.



**Table of Contents**

Changes in Accumulated other comprehensive loss for the twenty-four week periods ended February 9, 2019 and February 10, 2018 consisted of the following:

<i>(in thousands)</i>	<b>Pension Liability<sup>(6)</sup></b>	<b>Foreign Currency and Other<sup>(3)</sup></b>	<b>Net Unrealized Gain (Loss) on Securities</b>	<b>Derivatives</b>	<b>Total</b>
Balance at August 25, 2018	\$	\$ (228,899)	\$ (873)	\$ (6,033)	\$ (235,805)
Other comprehensive loss before reclassifications <sup>(1)</sup>		(1,241)	430		(811)
Amounts reclassified from Accumulated other comprehensive loss <sup>(1)</sup>			1	778 <sup>(5)</sup>	779
Balance at February 9, 2019	\$	\$ (230,140)	\$ (442)	\$ (5,255)	\$ (235,837)

<i>(in thousands)</i>	<b>Pension Liability</b>	<b>Foreign Currency and Other<sup>(3)</sup></b>	<b>Net Unrealized Gain (Loss) on Securities</b>	<b>Derivatives</b>	<b>Total</b>
Balance at August 26, 2017	\$ (72,376)	\$ (175,814)	\$ (11)	\$ (6,356)	\$ (254,557)
Other comprehensive loss before reclassifications <sup>(1)</sup>		(35,710)	(538)		(36,248)
Amounts reclassified from Accumulated other comprehensive loss <sup>(1)</sup>	3,677 <sup>(2)</sup>		(36) <sup>(4)</sup>	780 <sup>(5)</sup>	4,421
Balance at February 10, 2018	\$ (68,699)	\$ (211,524)	\$ (585)	\$ (5,576)	\$ (286,384)

(1) Amounts in parentheses indicate debits to Accumulated other comprehensive loss.

(2) Represents amortization of pension liability adjustments, net of taxes of \$1,278 for the twenty-four weeks ended February 10, 2018, which is recorded in Operating, selling, general and administrative expenses on the Condensed Consolidated Statements of Income.

(3) Foreign currency is shown net of U.S. tax to account for foreign currency impacts of certain undistributed non-U.S. subsidiaries earnings. Other foreign currency is not shown net of additional U.S. tax as other basis differences of non-U.S. subsidiaries are intended to be permanently reinvested.

(4) Represents realized losses on marketable debt securities, net of taxes of \$18 for the twenty-four weeks ended February 10, 2018, which is recorded in Operating, selling, general and administrative expenses on the Condensed Consolidated Statements of Income. See Note D Marketable Debt Securities for further discussion.

(5)

*Represents gains on derivatives, net of taxes of \$240 for the twenty-four weeks ended February 9, 2019 and \$237 for the twenty-four weeks ended February 10, 2018, which is recorded in Interest expense, net, on the Condensed Consolidated Statements of Income. See Note E Derivative Financial Instruments for further discussion.*

- (6) *On December 19, 2017, the Board of Directors approved a resolution to terminate both of the Company's pension plans, effective March 15, 2018. During the fourth quarter of 2018, the Company completed the termination and no longer has any remaining defined pension benefit obligation.*

**Table of Contents****Note J Goodwill and Intangibles**

As of February 9, 2019, there were no changes to the carrying amount of goodwill as described in our Annual Report on Form 10-K for the year ended August 25, 2018.

The carrying amounts of intangible assets are included in Other long-term assets as follows:

<i>(in thousands)</i>	<b>Estimated Useful Life</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Carrying Amount</b>
<b>Amortizing intangible assets:</b>				
Technology	3-5 years	\$ 870	\$ (870)	\$
Customer relationships	3-10 years	29,376	(21,512)	7,864
		\$ 30,246	\$ (22,382)	7,864
<b>Total intangible assets other than goodwill</b>				<b>\$ 7,864</b>

Amortization expense of intangible assets for the twelve and twenty-four week periods ended February 9, 2019 was \$1.0 million and \$1.9 million, respectively. Amortization expense of intangible assets for the twelve and twenty-four week periods ended February 10, 2018 was \$1.4 million and \$2.8 million, respectively.

**Note K Asset Impairments**

During the second quarter of fiscal 2018, the Company recorded impairment charges related to its IMC and AutoAnything businesses totaling \$193.2 million as the Company determined that the approximate fair value less costs to sell the businesses was significantly lower than the carrying value of the net assets based on recent offers received for these businesses as of the quarter ended February 10, 2018.

The impairment charge for the IMC business, which was reflected as a component of Auto Parts Locations in the Company's segment reporting, included \$48.3 million related to inventory, \$24.1 million related to goodwill, \$18.0 million related to property and equipment, and \$3.2 million related to other intangible assets. The impairment charge for AutoAnything, which was reflected as a component of the Other category in the Company's segment reporting, included \$65.2 million related to goodwill and \$34.4 million related to other intangible assets. The Company recorded these impairment charges within Operating, selling, general and administrative expenses in its Condensed Consolidated Statements of Income for the quarter ended February 10, 2018.

The carrying value for the assets and liabilities remaining after these impairment charges totaled \$97.4 million and \$59.0 million as of February 10, 2018 and was included in the Company's Condensed Consolidated Balance Sheet at that date. The major classes of assets and liabilities included in those amounts consisted of accounts receivable of \$22.2 million, merchandise inventories of \$64.6 million and accounts payable of \$47.7 million as of February 10, 2018.

During the third quarter of fiscal 2018, the Company completed the IMC and AutoAnything transactions for total consideration that approximated the remaining net book value at the closing date.

**Note L Litigation**

In July 2014, the Company received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. The Company received notice that the District Attorney will seek injunctive and monetary relief. The Company is cooperating fully with the request and cannot predict the ultimate outcome of these efforts, although the Company has accrued all amounts it believes to be probable and reasonably estimable. The Company does not believe the ultimate resolution of this matter will have a material adverse effect on its consolidated financial position, results of operations or cash flows.

The Company is involved in various other legal proceedings incidental to the conduct of its business, including, but not limited to, several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. The Company does not currently believe that, either individually or in the aggregate, these matters will result in liabilities material to its consolidated financial condition, results of operations or cash flows.

**Note M Revenue Recognition**

The Company adopted ASU 2014-09, *Revenue from Contracts with Customers* using the modified retrospective method beginning with our first quarter ending November 17, 2018. The cumulative effect of initially applying ASU 2014-09 resulted in an increase to the opening retained deficit balance of \$6.8 million, net of taxes at August 26, 2018, and a related adjustment to accounts receivable, other current assets, other long-term assets, other current liabilities and deferred income taxes as of that date. Revenue for periods prior to August 26, 2018 were not adjusted and continue to be reported under the accounting standards in effect for the prior periods.

---

**Table of Contents**

The Company's primary source of revenue is derived from the sale of automotive aftermarket parts and merchandise to its retail and commercial customers. Revenue is recognized when performance obligations under the terms of a contract with a customer are satisfied, in an amount representing the consideration the Company expects to receive in exchange for selling products to its customers. Sales are recorded net of variable consideration in the period incurred, including discounts, sales incentives and rebates, sales taxes and estimated sales returns. Sales returns are based on historical return rates. The Company may enter into contracts that include multiple combinations of products and services, which are accounted for as separate performance obligations and do not require significant judgment.

The Company's performance obligations are typically satisfied when the customer takes possession of the merchandise. Revenue from retail customers is recognized when the customer leaves our store with the purchased products, typically at the point of sale or for E-commerce orders when the product is shipped. Revenue from commercial customers is recognized upon delivery, typically same-day. Payment from retail customers is at the point of sale and payment terms for commercial customers are based on the Company's pre-established credit requirements and generally range from 1 to 30 days. Discounts, sales incentives and rebates are treated as separate performance obligations, and revenue allocated to these performance obligations is recognized as the obligations to the customer are satisfied. Additionally, the Company estimates and records gift card breakage as redemptions occur. The Company offers diagnostic and repair information software used in the automotive repair industry through ALLDATA. This revenue is recognized as services are provided. Revenue from these services are recognized over the life of the contract.

The Company or the vendors supplying its products provides the Company's customers limited warranties on certain products that range from 30 days to lifetime. In most cases, the Company's vendors are primarily responsible for warranty claims. Warranty costs for merchandise sold under warranty not covered by vendors are estimated and recorded at the time of sale based on the historical return rate for each individual product line. Differences between vendor allowances received, in lieu of warranty obligations and estimated warranty expense for the vendor's products, are recorded as an adjustment to cost of sales.

There were no material contract assets, contract liabilities or deferred contract costs recorded on the Condensed Consolidated Balance Sheet as of February 9, 2019. Revenue related to unfulfilled performance obligations as of February 9, 2019 is not significant. Refer to Note N Segment Reporting for additional information related to revenue recognized during the period.

**Note N Segment Reporting**

The Company's operating segments (Domestic Auto Parts, Mexico and Brazil; and IMC through April 4, 2018) are aggregated as one reportable segment: Auto Parts Locations. The criteria the Company used to identify the reportable segment are primarily the nature of the products the Company sells and the operating results that are regularly reviewed by the Company's chief operating decision maker to make decisions about the resources to be allocated to the business units and to assess performance. The accounting policies of the Company's reportable segment are the same as those described in Note A in its Annual Report on Form 10-K for the year ended August 25, 2018.

The Auto Parts Locations segment is a retailer and distributor of automotive parts and accessories through the Company's 6,241 stores in the United States, Puerto Rico, Mexico and Brazil. Each store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products.

The Other category reflects business activities of three operating segments that are not separately reportable due to the materiality of these operating segments. The operating segments include ALLDATA, which produces, sells and

maintains diagnostic and repair information software used in the automotive repair industry; sales through [www.autozone.com](http://www.autozone.com) that are not fulfilled by an AutoZone store; and AutoAnything, which includes direct sales to customers through [www.autoanything.com](http://www.autoanything.com), prior to the Company's sale of substantially all of AutoAnything's assets on February 26, 2018.

**Table of Contents**

The Company evaluates its reportable segment primarily on the basis of net sales and segment profit, which is defined as gross profit. Segment results for the periods presented were as follows:

<i>(in thousands)</i>	Twelve Weeks Ended		Twenty-Four Weeks Ended	
	February 9, 2019	February 10, 2018	February 9, 2019	February 10, 2018
<b>Net Sales</b>				
Auto Parts Locations	\$ 2,402,833	\$ 2,331,572	\$ 4,996,273	\$ 4,841,700
Other	47,735	81,454	96,029	160,456
Total	\$ 2,450,568	\$ 2,413,026	\$ 5,092,302	\$ 5,002,156
<b>Segment Profit</b>				
Auto Parts Locations	\$ 1,291,186	\$ 1,233,008	\$ 2,674,751	\$ 2,555,452
Other	33,921	44,038	67,830	87,441
Gross profit	1,325,107	1,277,046	2,742,581	2,642,893
Operating, selling, general and administrative expenses	(925,087)	(1,071,948)	(1,854,742)	(1,969,041)
Interest expense, net	(41,362)	(39,340)	(80,369)	(78,229)
Income before income taxes	\$ 358,658	\$ 165,758	\$ 807,470	\$ 595,623

**Note O Income Taxes**

The Company's effective income tax rate was 17.8% of pretax income for the twelve weeks ended February 9, 2019. The effective tax rate was lower than the U.S. statutory federal rate primarily due to \$14.0 million of tax benefits associated with stock option exercises and \$8.8 million of provisional tax benefits (discussed in further detail below) associated with Staff Accounting Bulletin No. 118 (SAB 118). The Company's effective income tax rate was (74.7%) of pretax income for the twelve weeks ended February 10, 2018, primarily due to a \$111.9 million provisional tax benefit resulting from the enactment of the Tax Cuts and Jobs Act (Tax Reform); \$32.1 million of tax benefits from stock option exercises; a \$35.3 million benefit from the previously reported first quarter tax expense due to the reduction of the US statutory tax rate from 35% to approximately 25.9%; and a second quarter tax benefit of \$24.2 million due to the reduction of the US statutory rate from 35% to approximately 25.9%.

The Company's effective income tax rate on pretax income for the twenty-four weeks ended February 9, 2019, was 20.0% and 4.2% for the comparable prior year period. The increase in the tax rate was primarily due to the one-time benefits recognized in the prior period related to the re-measurement of the Company's U.S. federal deferred tax liability at the lower rate upon enactment of Tax Reform, net of tax expense related to the mandatory one-time transition tax, which resulted in a net tax benefit of \$111.9 million. The tax impact of stock option exercises was \$25.2 million for the twenty-four weeks ended February 9, 2019 and \$26.8 million for the comparable prior period.

The SEC staff issued SAB 118 to address the application of GAAP in situations where a registrant does not have the necessary information available, prepared, or analyzed (including computations) in reasonable detail to complete the accounting for certain income tax effects of Tax Reform. To the extent that a company's accounting for certain income tax effects of Tax Reform is incomplete but it is able to determine a reasonable estimate, it must record a provisional estimate in the financial statements. If a company cannot determine a provisional estimate to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provisions of the tax laws that were in effect immediately before the enactment of Tax Reform. The ultimate impact may differ from provisional amounts recorded, possibly materially, due to, among other things, additional analysis, changes in interpretations and assumptions the Company has made, and additional regulatory guidance that may be issued. The accounting for these items has been completed within one year from the enactment date of Tax Reform and recognized within the consolidated financial statements.

For the twelve weeks ended February 9, 2019, the Company recorded \$8.8 million of provisional benefit adjustments, a reduction to tax expense, in the Condensed Consolidated Financial Statements primarily related to the mandatory one-time transition tax and re-measurement of the U.S. federal deferred tax liability. During the preceding year ended August 25, 2018, the Company recorded provisional estimates for the mandatory one-time transition tax as an increase in tax expense of \$25.8 million and for the re-measurement of our net U.S. federal deferred tax liability at the lower rate, a reduction to tax expense of \$157.3 million. Additional provisions from Tax Reform are effective for fiscal 2019, and the Company's analysis has concluded the recognition of these provisions will not have a material impact on the Company's consolidated financial statements.



**Table of Contents**

**Review Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders

AutoZone, Inc.

**Results of Review of Interim Financial Statements**

We have reviewed the accompanying condensed consolidated balance sheet of AutoZone, Inc. (the Company) as of February 9, 2019, the related condensed consolidated statements of income, comprehensive income and stockholders deficit for the twelve and twenty-four week periods ended February 9, 2019 and February 10, 2018, the condensed consolidated statements of cash flows for the twenty-four week periods ended February 9, 2019 and February 10, 2018, and the related notes (collectively referred to as the condensed consolidated interim financial statements ). Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated interim financial statements for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of August 25, 2018, the related consolidated statements of income, comprehensive income, stockholders deficit and cash flows for the year then ended, and the related notes (not presented herein); and in our report dated October 24, 2018, we expressed an unqualified audit opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of August 25, 2018, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

**Basis for Review Results**

These financial statements are the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the SEC and the PCAOB. We conducted our review in accordance with the standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Ernst & Young LLP

Memphis, Tennessee

March 15, 2019

---

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

In Management's Discussion and Analysis ( MD&A ), we provide a historical and prospective narrative of our general financial condition, results of operations, liquidity and certain other factors that may affect our future results. The following MD&A discussion should be read in conjunction with our Condensed Consolidated Financial Statements, related notes to those statements and other financial information, including forward-looking statements and other risk factors, that appear elsewhere in this Quarterly Report, and our Annual Report on Form 10-K for the year ended August 25, 2018.

**Forward-Looking Statements**

Certain statements contained in this Quarterly Report on Form 10-Q constitute forward-looking statements that are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements typically use words such as believe, anticipate, should, intend, plan, will, expect, estimate, positioned, strategy, seek, may, could and similar expressions. These are based on assumptions and assessments by our management in light of experience and perception of historical trends, current conditions, expected future developments and other factors that we believe to be appropriate. These forward-looking statements are subject to a number of risks and uncertainties, including without limitation: product demand; energy prices; weather; competition; credit market conditions; access to available and feasible financing; the impact of recessionary conditions; consumer debt levels; changes in laws or regulations; war and the prospect of war, including terrorist activity; inflation; the ability to hire and retain qualified employees; construction delays; the compromising of confidentiality, availability, or integrity of information, including cyber attacks; and raw material costs of suppliers. Certain of these risks are discussed in more detail in the Risk Factors section contained in Item 1A under Part 1 of our Annual Report on Form 10-K for the year ended August 25, 2018, and these Risk Factors should be read carefully. Forward-looking statements are not guarantees of future performance, and actual results, developments and business decisions may differ from those contemplated by such forward-looking statements, and events described above and in Risk Factors could materially and adversely affect our business. Forward-looking statements speak only as of the date made. Except as required by applicable law, we undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Actual results may materially differ from anticipated results.

**Overview**

We are the nation's leading retailer, and a leading distributor, of automotive replacement parts and accessories in the United States. We began operations in 1979 and at February 9, 2019, operated 5,651 stores in the United States, including Puerto Rico; 568 stores in Mexico; and 22 stores in Brazil. Each store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At February 9, 2019, in 4,788 of our domestic stores, we also had a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. We also have commercial programs in stores in Mexico and Brazil. We also sell the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com) and [www.alldatadiy.com](http://www.alldatadiy.com). Additionally, we sell automotive hard parts, maintenance items, accessories and non-automotive products through [www.autozone.com](http://www.autozone.com) and our commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com). We do not derive revenue from automotive repair or installation services.

Operating results for the twelve and twenty-four weeks ended February 9, 2019 are not necessarily indicative of the results that may be expected for the fiscal year ending August 31, 2019. Each of the first three quarters of our fiscal

year consists of 12 weeks, and the fourth quarter consists of 16 or 17 weeks. The fourth quarter of fiscal 2019 has 17 weeks and fiscal 2018 had 16 weeks. Our business is somewhat seasonal in nature, with the highest sales generally occurring during the months of February through September and the lowest sales generally occurring in the months of December and January.

### **Executive Summary**

Net sales were up 1.6% for the quarter driven by an increase in domestic same store sales (sales from stores open at least one year) of 2.6% and new domestic AutoZone stores, partially offset by the sale of two businesses in the prior year. Net income for the quarter increased 1.8% over the same period last year to \$294.6 million, while diluted earnings per share increased 10.7% to \$11.49 per share from \$10.38 per share in the comparable prior year period. Net income and diluted earnings per share benefited from Tax Reform in both years from a lower effective tax rate, and last year also benefited from the revaluation of deferred taxes, which were offset by last year's after-tax impact from impairment charges related to the sale of two businesses.

Our business is impacted by various factors within the economy that affect both our consumer and our industry, including but not limited to fuel costs, unemployment rates, foreign exchange and interest rates, and other economic conditions. Given the nature of these macroeconomic factors, we cannot predict whether or for how long certain trends will continue, nor can we predict to what degree these trends will impact us in the future.

During the second quarter of fiscal 2019, failure and maintenance related categories represented the largest portion of our sales mix, at approximately 85% of total sales, which is consistent to the comparable prior year period, with failure related categories continuing to be our largest set of categories. We did not experience any fundamental shifts in our category sales mix as compared to the previous year. Our sales

---

**Table of Contents**

mix can be impacted by severe or unusual weather over a short-term period. Over the long-term, we believe the impact of the weather on our sales mix is not significant.

The two statistics we believe have the most positive correlation to our market growth over the long-term are miles driven and the number of seven year old or older vehicles on the road. While over the long-term we have seen a positive correlation between our net sales and the number of miles driven, we have also seen time frames of minimal correlation in sales performance and miles driven. During the periods of minimal correlation between net sales and miles driven, we believe net sales have been positively impacted by other factors, including the number of seven year old or older vehicles on the road. The average age of the United States light vehicle fleet continues to trend in our industry's favor. According to the latest data provided by the Auto Care Association as of January 1, 2018, for the seventh consecutive year, the average age of vehicles on the road has exceeded 11 years. Since the beginning of 2018 and through November 2018 (latest publicly available information), miles driven have been essentially flat.

**Twelve Weeks Ended February 9, 2019**

**Compared with Twelve Weeks Ended February 10, 2018**

Net sales for the twelve weeks ended February 9, 2019 increased \$37.5 million to \$2.451 billion, or 1.6%, over net sales of \$2.413 billion for the comparable prior year period. The increase in net sales was partially offset by the sale of two businesses in the prior year. Total auto parts sales increased by 3.1%, primarily driven by an increase in domestic same store sales of 2.6% and net sales of \$50.1 million from new domestic AutoZone stores, partially offset by the impact of the sale of a business completed in the prior year. Domestic commercial sales increased \$58.7 million, or 12.9%, over the comparable prior year period.

Gross profit for the twelve weeks ended February 9, 2019 was \$1.325 billion, or 54.1% of net sales, compared with \$1.277 billion, or 52.9% of net sales, during the comparable prior year period. The increase in gross margin was attributable to the impact of the sale of two businesses completed in the prior year (71 bps) and higher merchandise margins.

Operating, selling, general and administrative expenses for the twelve weeks ended February 9, 2019 were \$925.1 million, or 37.7% of net sales, compared with \$1.072 billion, or 44.4% of net sales which included impairment charges of approximately \$193.2 million, during the comparable prior year period. Leverage was primarily driven by the impairment related to the sale of two businesses in the prior year (800 bps), partially offset by increased domestic store payroll (89 bps) and technology-related investments (23 bps).

Net interest expense for the twelve weeks ended February 9, 2019 was \$41.4 million compared with \$39.3 million during the comparable prior year period. The increase was primarily due to an increase in average borrowing levels over the comparable prior year period. Average borrowings for the twelve weeks ended February 9, 2019 were \$5.119 billion, compared with \$5.033 billion for the comparable prior year period. Weighted average borrowing rates were 3.1% for each of the twelve week periods ended February 9, 2019 and February 10, 2018.

Our effective income tax rate was 17.8% of pretax income for the twelve weeks ended February 9, 2019, and (74.7%) for the comparable prior year period. The increase in the tax rate was primarily due to the one-time tax reductions recognized in the prior year period upon the enactment of Tax Reform and additional tax benefits from option exercises recognized in the prior period versus the twelve weeks ended February 9, 2019 (see Note O Income Taxes in the Notes to the Condensed Consolidated Financial Statements).

Net income for the twelve week period ended February 9, 2019 increased by \$5.1 million to \$294.6 million due to the factors set forth above, and diluted earnings per share increased by 10.7% to \$11.49 from \$10.38 in the comparable prior year period. The impact on current quarter diluted earnings per share from stock repurchases since the end of the comparable prior year period was an increase of \$0.65.

### **Twenty-Four Weeks Ended February 9, 2019**

#### **Compared with Twenty-Four Weeks Ended February 10, 2018**

Net sales for the twenty-four weeks ended February 9, 2019 increased \$90.1 million to \$5.092 billion, or 1.8%, over net sales of \$5.002 billion for the comparable prior year period. The increase in net sales was partially offset by the sale of two businesses in the prior year. Total auto parts sales increased by 3.2%, primarily driven by an increase in domestic same store sales of 2.7% and net sales of \$103.9 million from new domestic AutoZone stores, partially offset by impact of the sale of a business completed in the prior year. Domestic commercial sales increased \$114.3 million, or 12.1%, over the comparable prior year period.

Gross profit for the twenty-four weeks ended February 9, 2019 was \$2.743 billion, or 53.9% of net sales, compared with \$2.643 billion, or 52.8% of net sales, during the comparable prior year period. The increase in gross margin was primarily attributable to the impact of the sale of two businesses completed in the prior year (68 bps) and higher merchandise margins.

Operating, selling, general and administrative expenses for the twenty-four weeks ended February 9, 2019 were \$1.855 billion, or 36.4% of net sales, compared with \$1.969 billion, or 39.4% of net sales which included impairment charges of approximately \$193.2 million, during the comparable prior year period. Leverage was primarily driven by the impairment related to the sale of two businesses in the prior year (386 bps), partially offset by increased domestic store payroll (73 bps) and technology-related investments (23 bps).

Net interest expense for the twenty-four weeks ended February 9, 2019 was \$80.4 million compared with \$78.2 million during the comparable prior year period. The increase was primarily due to an increase in average borrowing levels over the comparable prior year period. Average borrowings for the twenty-four weeks ended February 9, 2019 were \$5.045 billion, compared with \$4.990 billion for the comparable prior

---

**Table of Contents**

year period. Weighted average borrowing rates were 3.1% for each of the twenty-four week periods ended February 9, 2019 and February 10, 2018.

Our effective income tax rate was 20.0% of pretax income for the twenty-four weeks ended February 9, 2019, and 4.2% for the comparable prior year period. The increase in the tax rate was primarily due to the one-time tax reductions recognized in the prior year period upon the enactment of Tax Reform (see Note O Income Taxes in the Notes to the Condensed Consolidated Financial Statements).

Net income for the twenty-four week period ended February 9, 2019 increased by \$75.5 million to \$646.0 million due to the factors set forth above, and diluted earnings per share increased by 22.5% to \$24.97 from \$20.38 in the comparable prior year period. The impact on current quarter diluted earnings per share from stock repurchases since the end of the comparable prior year period was an increase of \$1.33.

**Liquidity and Capital Resources**

The primary source of our liquidity is our cash flows realized through the sale of automotive parts, products and accessories. For the twenty-four weeks ended February 9, 2019, our net cash flows from operating activities provided \$817.1 million as compared with \$752.3 million provided during the comparable prior year period. The increase is primarily due to increased earnings and the timing of accrued payments.

Our net cash flows used in investing activities for the twenty-four weeks ended February 9, 2019 were \$176.2 million as compared with \$230.6 million in the comparable prior year period. Capital expenditures for the twenty-four weeks ended February 9, 2019 were \$195.8 million compared to \$214.7 million for the comparable prior year period. The decrease is primarily driven by the reduction of capital expenditures related to the construction of a new distribution center in fiscal 2018 and the timing of store openings in fiscal 2019 as compared to the comparable prior year period. During the twenty-four week period ended February 9, 2019, we opened 39 net new stores. In the comparable prior year period, we opened 59 net new stores. Investing cash flows were impacted by our wholly owned captive, which purchased \$21.1 million and sold \$34.5 million in marketable debt securities during the twenty-four weeks ended February 9, 2019. During the comparable prior year period, the captive purchased \$80.8 million in marketable debt securities and sold \$63.1 million in marketable debt securities.

Our net cash flows used in financing activities for the twenty-four weeks ended February 9, 2019 were \$661.5 million compared to \$524.3 million in the comparable prior year period. For the twenty-four week period ended February 9, 2019, our commercial paper activity resulted in \$103.5 million in net proceeds from commercial paper, as compared to \$39.6 million of net repayments of commercial paper in the comparable prior year period. Stock repurchases were \$847.1 million in the current twenty-four week period as compared with \$527.5 million in the comparable prior year period. For the twenty-four weeks ended February 9, 2019, proceeds from the sale of common stock and exercises of stock options provided \$107.6 million. In the comparable prior year period, proceeds from the sale of common stock and exercises of stock options provided \$65.2 million.

During fiscal 2019, we expect to increase the investment in our business as compared to fiscal 2018. Our investments continue to be directed primarily to new stores, supply chain infrastructure, enhancements to existing stores and investments in technology. The amount of our investments in our new stores is impacted by different factors, including such factors as whether the building and land are purchased (requiring higher investment) or leased (generally lower investment), located in the United States, Mexico or Brazil, or located in urban or rural areas.

In addition to the building and land costs, our new stores require working capital, predominantly for inventories. Historically, we have negotiated extended payment terms from suppliers, thereby reducing or eliminating the working

capital required, resulting in a high accounts payable to inventory ratio. We plan to continue leveraging our inventory purchases; however, our ability to do so may be limited by our vendors' capacity to factor their receivables from us. Certain vendors participate in financing arrangements with financial institutions whereby they factor their receivables from us, allowing them to receive payment on our invoices at a discounted rate. Extended payment terms from our vendors have allowed us to continue our high accounts payable to inventory ratio. Accounts payable, as a percentage of gross inventory, was 108.5% at February 9, 2019, compared to 106.9% at February 10, 2018. The increase was primarily due to more favorable vendor terms and the impact of the sale of one of the businesses sold during the prior year.

Depending on the timing and magnitude of our future investments (either in the form of leased or purchased properties or acquisitions), we anticipate that we will rely primarily on internally generated funds and available borrowing capacity to support a majority of our capital expenditures, working capital requirements and stock repurchases. The balance may be funded through new borrowings. We anticipate that we will be able to obtain such financing in view of our current credit ratings and favorable experiences in the debt markets in the past.

For the trailing four quarters ended February 9, 2019, our adjusted after-tax return on invested capital ( ROIC ) was 33.5% as compared to 30.2% for the comparable prior year period. We use adjusted ROIC to evaluate whether we are effectively using our capital resources and believe it is an important indicator of our overall operating performance. Refer to the Reconciliation of Non-GAAP Financial Measures section for further details of our calculation.

---

**Table of Contents***Debt Facilities*

We entered into a Master Extension, New Commitment and Amendment Agreement dated as of November 18, 2017 (the Extension Amendment) to the Third Amended and Restated Credit Agreement dated as of November 18, 2016, as amended, modified, extended or restated from time to time (the Revolving Credit Agreement). Under the Extension Amendment: (i) our borrowing capacity under the Revolving Credit Agreement was increased from \$1.6 billion to \$2.0 billion; (ii) our option to increase the borrowing capacity under the Revolving Credit Agreement was refreshed and the amount of such option remained at \$400 million; the maximum borrowing under the Revolving Credit Agreement may, at our option, subject to lenders approval, be increased from \$2.0 billion to \$2.4 billion; (iii) the termination date of the Revolving Credit Agreement was extended from November 18, 2021 until November 18, 2022; and (iv) we have the option to make one additional written request of the lenders to extend the termination date then in effect for an additional year. Under the Revolving Credit Agreement, we may borrow funds consisting of Eurodollar loans, base rate loans or a combination of both. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable percentage, as defined in the Revolving Credit Agreement, depending upon our senior, unsecured, (non-credit enhanced) long-term debt ratings. Interest accrues on base rate loans as defined in the Revolving Credit Agreement. As of February 9, 2019, we had \$3.3 million of outstanding letters of credit under the Revolving Credit Agreement.

We also maintain a letter of credit facility that allows us to request the participating bank to issue letters of credit on our behalf up to an aggregate amount of \$75 million. The letter of credit facility is in addition to the letters of credit that may be issued under the Revolving Credit Agreement. As of February 9, 2019, we had \$75.0 million in letters of credit outstanding under the letter of credit facility, which expires in June 2019.

In addition to the outstanding letters of credit issued under the committed facilities discussed above, we had \$23.3 million in letters of credit outstanding as of February 9, 2019. These letters of credit have various maturity dates and were issued on an uncommitted basis.

All senior notes are subject to an interest rate adjustment if the debt ratings assigned to the senior notes are downgraded (as defined in the agreements). Further, the senior notes contain a provision that repayment of the senior notes may be accelerated if we experience a change in control (as defined in the agreements). Our borrowings under our senior notes contain minimal covenants, primarily restrictions on liens. Under our revolving credit facilities, covenants include restrictions on liens, a maximum debt to earnings ratio, a minimum fixed charge coverage ratio and a change of control provision that may require acceleration of the repayment obligations under certain circumstances. All of the repayment obligations under our borrowing arrangements may be accelerated and come due prior to the applicable scheduled payment date if covenants are breached or an event of default occurs. As of February 9, 2019, we were in compliance with all covenants and expect to remain in compliance with all covenants under our borrowing arrangements.

As of February 9, 2019, the \$1.429 billion of commercial paper borrowings and the \$250 million 1.625% Senior Notes due April 2019 were classified as long-term in the Consolidated Balance Sheets as we had the ability and intent to refinance them on a long-term basis through available capacity in our revolving credit facility. As of February 9, 2019, we had \$1.997 billion of availability under our \$2.0 billion revolving credit facility, which would allow us to replace these short-term obligations with long-term financing facilities.

Our adjusted debt to earnings before impairment before tax, pension termination charges before tax, interest, taxes, depreciation, amortization, rent and share-based expense (EBITDAR) ratio was 2.5:1 as of February 9, 2019 and February 10, 2018. We calculate adjusted debt as the sum of total debt, capital lease obligations and rent times six; and we calculate adjusted EBITDAR by adding impairment before tax, pension termination charges before tax,



interest, taxes, depreciation, amortization, rent and share-based expenses to net income. Adjusted debt to EBITDAR is calculated on a trailing four quarter basis. We target our debt levels to a ratio of adjusted debt to EBITDAR in order to maintain our investment grade credit ratings. We believe this is important information for the management of our debt levels. To the extent EBITDAR continues to grow in future years, we expect our debt levels to increase; conversely, if EBITDAR declines, we would expect our debt levels to decrease. Refer to the Reconciliation of Non-GAAP Financial Measures section for further details of our calculation.

#### *Stock Repurchases*

From January 1, 1998 to February 9, 2019, we have repurchased a total of 145.8 million shares of our common stock at an aggregate cost of \$20.265 billion, including 1.1 million shares of our common stock at an aggregate cost of \$847.1 million during the twenty-four week period ended February 9, 2019. On September 26, 2018, the Board voted to increase the authorization by \$1.25 billion. This raised the total value of shares authorized to be repurchased to \$20.9 billion. Considering cumulative repurchases as of February 9, 2019, we had \$634.6 million remaining under the Board's authorization to repurchase our common stock.

Subsequent to February 9, 2019, we have repurchased 154,261 shares of our common stock at an aggregate cost of \$140.0 million.

#### **Off-Balance Sheet Arrangements**

Since our fiscal year end, we have cancelled, issued and modified stand-by letters of credit that are primarily renewed on an annual basis to cover deductible payments to our casualty insurance carriers. Our total stand-by letters of credit commitment at February 9, 2019, was \$101.6 million, compared with \$106.8 million at August 25, 2018, and our total surety bonds commitment at February 9, 2019, was \$27.4 million, compared with \$23.6 million at August 25, 2018.

**Table of Contents**

**Financial Commitments**

As of February 9, 2019, there were no significant changes to our contractual obligations as described in our Annual Report on Form 10-K for the year ended August 25, 2018.

**Reconciliation of Non-GAAP Financial Measures**

Management's Discussion and Analysis of Financial Condition and Results of Operations includes certain financial measures not derived in accordance with GAAP. These non-GAAP financial measures provide additional information for determining our optimal capital structure and are used to assist management in evaluating performance and in making appropriate business decisions to maximize stockholders' value.

Non-GAAP financial measures should not be used as a substitute for GAAP financial measures, or considered in isolation, for the purpose of analyzing our operating performance, financial position or cash flows. However, we have presented non-GAAP financial measures, as we believe they provide additional information that is useful to investors. Furthermore, our management and the Compensation Committee of the Board use the above mentioned non-GAAP financial measures to analyze and compare our underlying operating results and to determine payments of performance-based compensation. We have included a reconciliation of this information to the most comparable GAAP measures in the following reconciliation tables.

**Table of Contents***Reconciliation of Non-GAAP Financial Measure: Adjusted After-Tax ROIC*

The following tables calculate the percentages of adjusted ROIC for the trailing four quarters ended February 9, 2019 and February 10, 2018.

	A	B	A-B=C	D	C+D
	Fiscal Year Ended	Twenty-Four Weeks Ended	Twenty-Eight Weeks Ended	Twenty-Four Weeks Ended	Trailing Four Quarters Ended
	August 25, 2018	February 10, 2018	August 25, 2018	February 9, 2019	February 9, 2019
<i>(in thousands, except percentage)</i>					
Net income	\$ 1,337,536	\$ 570,533	\$ 767,003	\$ 646,044	\$ 1,413,047
Adjustments:					
Impairment before tax impact	193,162	193,162			
Pension termination charges before tax impact	130,263		130,263		130,263
Interest expense	174,527	78,229	96,298	80,369	176,667
Rent expense	315,580	142,712	172,868	144,360	317,228
Tax effect <sup>(1)</sup>	(211,806)	(112,656)	(99,150)	(52,861)	(152,011)
Deferred tax liabilities, net of repatriation tax	(132,113)	(136,679)	4,566	(6,340)	(1,774)
Adjusted after-tax return	\$ 1,807,149	\$ 735,301	\$ 1,071,848	\$ 811,572	\$ 1,883,420
Average debt <sup>(2)</sup>					\$ 5,054,281
Average deficit <sup>(3)</sup>					(1,493,097)
Rent x 6 <sup>(4)</sup>					1,903,368
Average capital lease obligations <sup>(5)</sup>					156,840
Invested capital					\$ 5,621,392
Adjusted after-tax ROIC					33.5%

	A	B	A-B=C	D	C+D
	Fiscal Year Ended	Twenty-Four Weeks Ended	Twenty-Eight Weeks Ended	Twenty-Four Weeks Ended	Trailing Four Quarters Ended
	August 26, 2017	February 11, 2017	August 26, 2017	February 10, 2018	February 10, 2018
<i>(in thousands, except percentage)</i>					

Edgar Filing: AUTOZONE INC - Form 10-Q

Net income	\$	1,280,869	\$	515,270	\$	765,599	\$	570,533	\$	1,336,132
Adjustments:										
Impairment before tax impact								193,162		193,162
Interest expense		154,580		67,504		87,076		78,229		165,305
Rent expense		302,928		135,859		167,069		142,712		309,781
Tax effect <sup>(1)</sup>		(153,265)		(69,957)		(83,308)		(112,656)		(195,964)
Deferred tax liabilities, net of repatriation tax								(136,679)		(136,679)
Adjusted after-tax return	\$	1,585,112	\$	648,676	\$	936,436	\$	735,301	\$	1,671,737
Average debt <sup>(2)</sup>									\$	5,082,494
Average deficit <sup>(3)</sup>										(1,565,135)
Rent x 6 <sup>(4)</sup>										1,858,686
Average capital lease obligations <sup>(5)</sup>										153,599
Invested capital									\$	5,529,644
Adjusted after-tax ROIC										30.2%

(1) Effective tax rate over trailing four quarters ended February 9, 2019 is 28.1% for pension termination and 23.5% for interest and rent expense. Effective tax rate over trailing four quarters ended February 10, 2018, excluding the impact of the revaluation of net deferred tax liabilities, is 29.9%.

(2) Average debt is equal to the average of our debt measured as of the previous five quarters.

(3) Average equity is equal to the average of our stockholders' deficit measured as of the previous five quarters.

(4) Rent is multiplied by a factor of six to capitalize operating leases in the determination of pre-tax invested capital.

(5) Average capital lease obligations are equal to the average of our capital lease obligations measured as of the previous five quarters.

**Table of Contents***Reconciliation of Non-GAAP Financial Measure: Adjusted Debt to EBITDAR*

The following tables calculate the ratio of adjusted debt to EBITDAR for the trailing four quarters ended February 9, 2019 and February 10, 2018.

	<b>A</b>	<b>B</b>	<b>A-B=C</b>	<b>D</b>	<b>C+D</b>
	<b>Fiscal Year Ended</b>	<b>Twenty-Four Weeks Ended</b>	<b>Twenty-Eight Weeks Ended</b>	<b>Twenty-Four Weeks Ended</b>	<b>Trailing Four Quarters Ended</b>
	<b>August 25, 2018</b>	<b>February 10, 2018</b>	<b>August 25, 2018</b>	<b>February 9, 2019</b>	<b>February 9, 2019</b>
<i>(in thousands, except ratio)</i>					
Net income	\$ 1,337,536	\$ 570,533	\$ 767,003	\$ 646,044	\$ 1,413,047
Add: Impairment before tax impact	193,162	193,162			
Pension termination charges before tax impact	130,263		130,263		130,263
Interest expense	174,527	78,229	96,298	80,369	176,667
Income tax expense	298,793	25,090	273,703	161,426	435,129
Adjusted EBIT	2,134,281	867,014	1,267,267	887,839	2,155,106
Add: Depreciation expense	345,084	157,337	187,747	166,230	353,977
Rent expense	315,580	142,712	172,868	144,360	317,228
Share-based expense	43,674	23,764	19,910	21,558	41,468
Adjusted EBITDAR	\$ 2,838,619	\$ 1,190,827	\$ 1,647,792	\$ 1,219,987	\$ 2,867,779
Debt					\$ 5,111,201
Capital lease obligations					154,923
Rent x 6 <sup>(1)</sup>					1,903,368
Adjusted debt					\$ 7,169,492
Adjusted debt to EBITDAR					2.5

	<b>A</b>	<b>B</b>	<b>A-B=C</b>	<b>D</b>	<b>C+D</b>
	<b>Fiscal Year Ended</b>	<b>Twenty-Four Weeks Ended</b>	<b>Twenty-Eight Weeks Ended</b>	<b>Twenty-Four Weeks Ended</b>	<b>Trailing Four Quarters Ended</b>
	<b>August 26, 2017</b>	<b>February 11, 2017</b>	<b>August 26, 2017</b>	<b>February 10, 2017</b>	<b>February 10, 2017</b>
<i>(in thousands, except ratio)</i>					

Edgar Filing: AUTOZONE INC - Form 10-Q

				<b>2018</b>		<b>2018</b>				
Net income	\$	1,280,869	\$	515,270	\$	765,599	\$	570,533	\$	1,336,132
Add: Impairment before tax impact								193,162		193,162
Add: Interest expense		154,580		67,504		87,076		78,229		165,305
Income tax expense		644,620		260,097		384,523		25,090		409,613
EBIT		2,080,069		842,871		1,237,198		867,014		2,104,212
Add: Depreciation expense		323,051		144,645		178,406		157,337		335,743
Rent expense		302,928		135,859		167,069		142,712		309,781
Share-based expense		38,244		20,711		17,533		23,764		41,297
Adjusted EBITDAR	\$	2,744,292	\$	1,144,086	\$	1,600,206	\$	1,190,827	\$	2,791,033
Debt									\$	5,043,541
Capital lease obligations										156,238
Rent x 6 <sup>(1)</sup>										1,858,686
Adjusted debt									\$	7,058,465
Adjusted debt to EBITDAR										2.5

(1) Rent is multiplied by a factor of six to capitalize operating leases in the determination of adjusted debt.

## **Table of Contents**

### **Recent Accounting Pronouncements**

Refer to Note A of the Notes to Condensed Consolidated Financial Statements for the discussion of recent accounting pronouncements.

### **Critical Accounting Policies and Estimates**

Preparation of our consolidated financial statements requires us to make estimates and assumptions affecting the reported amounts of assets and liabilities at the date of the financial statements, reported amounts of revenues and expenses during the reporting period and related disclosures of contingent liabilities. Our policies are evaluated on an ongoing basis, and our significant judgments and estimates are drawn from historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results could differ under different assumptions or conditions.

Our critical accounting policies are described in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended August 25, 2018. Our critical accounting policies have not changed since the filing of our Annual Report on Form 10-K for the year ended August 25, 2018.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

At February 9, 2019, the only material change to our instruments and positions that are sensitive to market risk since the disclosures in our 2018 Annual Report to Stockholders was the \$103.5 million net increase in commercial paper.

The fair value of our debt was estimated at \$5.090 billion as of February 9, 2019 and \$4.948 billion as of August 25, 2018, based on the quoted market prices for the same or similar debt issues or on the current rates available to AutoZone for debt of the same terms. Such fair value was less than the carrying value of debt by \$21.7 million at February 9, 2019 and less than the carrying value by \$57.5 million at August 25, 2018. We had \$1.429 billion of variable rate debt outstanding at February 9, 2019 and \$1.325 billion of variable rate debt outstanding at August 25, 2018. At these borrowing levels for variable rate debt, a one percentage point increase in interest rates would have had an unfavorable annual impact on our pre-tax earnings and cash flows of \$14.3 million in fiscal 2019. The primary interest rate exposure on variable rate debt is based on LIBOR. Net of unamortized debt issuance costs, we had outstanding fixed rate debt of \$3.682 billion, at February 9, 2019 and \$3.681 billion at August 25, 2018. A one percentage point increase in interest rates would reduce the fair value of our fixed rate debt by \$143.5 million at February 9, 2019.

### **Item 4. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

As of February 9, 2019, an evaluation was performed under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as amended. Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of February 9, 2019.

#### **Changes in Internal Controls**

There were no changes in our internal control over financial reporting that occurred during the quarter ended February 9, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



---

**Table of Contents****PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

In 2004, we acquired a store site in Mount Ephraim, New Jersey that had previously been the site of a gasoline service station and contained evidence of groundwater contamination. Upon acquisition, we voluntarily reported the groundwater contamination issue to the New Jersey Department of Environmental Protection ( NJDEP ) and entered into a Voluntary Remediation Agreement providing for the remediation of the contamination associated with the property. We have conducted and paid for (at an immaterial cost to us) remediation of contamination on the property. We have also voluntarily investigated and addressed potential vapor intrusion impacts in downgradient residences and businesses. The NJDEP has asserted, in a Directive and Notice to Insurers dated February 19, 2013 and again in an Amended Directive and Notice to Insurers dated January 13, 2014 (collectively the Directives ), that we are liable for the downgradient impacts under a joint and severable liability theory. By letter dated April 23, 2015, NJDEP has demanded payment from us, and other parties, in the amount of approximately \$296 thousand for costs incurred by NJDEP in connection with contamination downgradient of the property. By letter dated January 29, 2016, we were informed that NJDEP has filed a lien against the property in connection with approximately \$355 thousand in costs incurred by NJDEP in connection with contamination downgradient of the property. We have contested, and will continue to contest, any such assertions due to the existence of other entities/sources of contamination, some of which are named in the Directives and the April 23, 2015 Demand, in the area of the property. Pursuant to the Voluntary Remediation Agreement, upon completion of all remediation required by the agreement, we believe we should be eligible to be reimbursed up to 75% of qualified remediation costs by the State of New Jersey. We have asked the state for clarification that the agreement applies to off-site work. Although the aggregate amount of additional costs that we may incur pursuant to the remediation cannot currently be ascertained, we do not currently believe that fulfillment of our obligations under the agreement or otherwise will result in costs that are material to our financial condition, results of operations or cash flows.

In July 2014, we received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. We received notice that the District Attorney will seek injunctive and monetary relief. We are cooperating fully with the request and cannot predict the ultimate outcome of these efforts, although we have accrued all amounts we believe to be probable and reasonably estimable. We do not believe the ultimate resolution of this matter will have a material adverse effect on our consolidated financial position, results of operations or cash flows.

We are involved in various other legal proceedings incidental to the conduct of our business, including, but not limited to, several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. We do not currently believe that, either individually or in the aggregate, these matters will result in liabilities material to our financial condition, results of operations or cash flows.

**Item 1A. Risk Factors**

As of the date of this filing, there have been no material changes in our risk factors from those disclosed in Part I, Item 1A, of our Annual Report on Form 10-K for the fiscal year ended August 25, 2018.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Shares of common stock repurchased by the Company during the quarter ended February 9, 2019 were as follows:

**Issuer Repurchases of Equity Securities**

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>		<b>Maximum Dollar Value that May Yet Be Purchased Under the Plans or Programs</b>	
November 18, 2018 to December 15, 2018	97,113	\$ 821.94	97,113	\$	904,807,777	
December 16, 2018 to January 12, 2019	134,223	832.24	134,223		793,102,643	
January 13, 2019 to February 9, 2019	190,400	832.51	190,400		634,592,384	
<b>Total</b>	<b>421,736</b>	<b>\$ 829.99</b>	<b>421,736</b>	<b>\$</b>	<b>634,592,384</b>	

During 1998, we announced a program permitting us to repurchase a portion of our outstanding shares not to exceed a dollar maximum established by our Board of Directors. This program was most recently amended on September 26, 2018 to increase the repurchase authorization by \$1.25 billion. This brings the total value of shares to be repurchased to \$20.9 billion. All of the above repurchases were part of this program. Subsequent to February 9, 2019, we have repurchased 154,261 shares of our common stock at an aggregate cost of \$140.0 million.

**Table of Contents**

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

Not applicable.

---

**Table of Contents**

**Item 6. Exhibits**

The following exhibits are being filed herewith:

- 3.1 Restated Articles of Incorporation of AutoZone, Inc. incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for the quarter ended February 13, 1999.
  - 3.2 Seventh Amended and Restated By-Laws of AutoZone, Inc. incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K dated March 19, 2018.
  - \*10.1 Form of Restricted Stock Unit Grant Notice and Restricted Stock Unit Award Agreement under the Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan.
  - 15.1 Letter Regarding Unaudited Interim Financial Statements.
  - 31.1 Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  - 31.2 Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  - 32.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  - 32.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  - 101.INS XBRL Instance Document
  - 101.SCH XBRL Taxonomy Extension Schema Document
  - 101.CAL XBRL Taxonomy Extension Calculation Document
  - 101.LAB XBRL Taxonomy Extension Labels Document
  - 101.PRE XBRL Taxonomy Extension Presentation Document
  - 101.DEF XBRL Taxonomy Extension Definition Document
- \* Management contract or compensatory plan or arrangement.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AUTOZONE, INC.

By: /s/ WILLIAM T. GILES

William T. Giles

Chief Financial Officer and Executive Vice President  
Finance, Information Technology and Store Development  
(Principal Financial Officer)

By: /s/ CHARLIE PLEAS, III

Charlie Pleas, III

Senior Vice President, Controller  
(Principal Accounting Officer)

Dated: March 15, 2019