WNS (HOLDINGS) LTD Form 6-K November 01, 2016 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 under

the Securities Exchange Act of 1934

For the quarter ended September 30, 2016

Commission File Number 001 32945

WNS (HOLDINGS) LIMITED

(WNS (Holdings) Limited)

Gate 4, Godrej & Boyce Complex

Pirojshanagar, Vikhroli (W)

Mumbai 400 079, India

+91-22 - 4095 - 2100

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), or under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant s security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

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WNS (Holdings) Limited is incorporating by reference the information set forth in this Form 6-K into its registration statements on Form S-8 filed on July 31, 2006 (File No. 333-136168), Form S-8 filed on February 17, 2009 (File No. 333-157356), Form S-8 filed on September 15, 2011 (File No. 333-176849), Form S-8 filed on September 27, 2013 (File No. 333-191416) and Form S-8 filed on October 11, 2016 (File No. 333-214042).

CONVENTIONS USED IN THIS REPORT

In this report, references to US are to the United States of America, its territories and its possessions. References to UK are to the United Kingdom. References to India are to the Republic of India. References to China are to the People s Republic of China. References to South Africa are to the Republic of South Africa. References to \$ or dollars or US dollars are to the legal currency of the US, references to or rupees or Indian rupees are to the legal currenc India, references to pound sterling or £ are to the legal currency of the UK, references to pence are to the legal currency of Jersey, Channel Islands, references to Euro are to the legal currency of the European Monetary Union, references to South African rand or R or ZAR are to the legal currency of South Africa, references to A\$ or AUD Australian dollars are to the legal currency of Australia, references to CHF or Swiss Franc are to the legal currency of Switzerland, and references to RMB are to the legal currency of China. Our financial statements are presented in US dollars and prepared in accordance with International Financial Reporting Standards and its interpretations, or IFRS, as issued by the International Accounting Standards Board, or the IASB, as in effect as at September 30, 2016. To the extent the IASB issues any amendments or any new standards subsequent to September 30, 2016, there may be differences between IFRS applied to prepare the financial statements included in this report and those that will be applied in our annual financial statements for the year ending March 31, 2017. Unless otherwise indicated, the financial information in this interim report on Form 6-K has been prepared in accordance with International Financial Reporting Standards, or IFRS, as issued by the IASB, which is referred to as GAAP and any references to GAAP in this report are to IFRS, as issued by the IASB . References to our ADSs in this report are to our American Depositary Shares, each representing one of our ordinary shares.

References to a particular fiscal year are to our fiscal year ended March 31 of that calendar year, also referred to as fiscal . Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

In this report, unless otherwise specified or the context requires, the term WNS refers to WNS (Holdings) Limited, a public company incorporated under the laws of Jersey, Channel Islands, and the terms our company, the Company, we, our and us refer to WNS (Holdings) Limited and its subsidiaries.

In this report, references to Commission are to the United States Securities and Exchange Commission.

We also refer in various places within this report to revenue less repair payments, which is a non-GAAP financial measure that is calculated as (a) revenue less (b) in our auto claims business, payments to repair centers for fault repair cases where we act as the principal in our dealings with the third party repair centers and our clients. This non-GAAP financial information is not meant to be considered in isolation or as a substitute for our financial results prepared in accordance with GAAP.

SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our company and our industry. The forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as anticipate, believe, estimate, expect, intend, project, will, seek. should and simi Those statements include, among other things, the discussions of our business strategy and expectations concerning our market position, future operations, margins, profitability, liquidity and capital resources, tax assessment orders and future capital expenditures. We caution you that reliance on any forward-looking statement inherently involves risks and uncertainties, and that although we believe that the assumptions on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate, and, as a result, the forward-looking statements based on those assumptions could be materially incorrect. These risks and uncertainties include but are not limited to:

worldwide economic and business conditions;

political or economic instability in the jurisdictions where we have operations;

our dependence on a limited number of clients in a limited number of industries;

regulatory, legislative and judicial developments;

increasing competition in the business process management industry;

technological innovation;

telecommunications or technology disruptions;

our liability arising from fraud or unauthorized disclosure of sensitive or confidential client and customer data;

our ability to attract and retain clients;

negative public reaction in the US or the UK to offshore outsourcing;

our ability to expand our business or effectively manage growth;

our ability to hire and retain enough sufficiently trained employees to support our operations;

the effects of our different pricing strategies or those of our competitors;

our ability to successfully consummate, integrate and achieve accretive benefits from our strategic acquisitions, and to successfully grow our revenue and expand our service offerings and market share;

future regulatory actions and conditions in our operating areas; and

volatility of our ADS price.

These and other factors are more fully discussed in our other filings with the Securities and Exchange Commission, or the SEC, including in Risk Factors, Management s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in our annual report on Form 20-F for our fiscal year ended March 31, 2016. In light of these and other uncertainties, you should not conclude that we will necessarily achieve any plans, objectives or projected financial results referred to in any of the forward-looking statements. Except as required by law, we do not undertake to release revisions of any of these forward-looking statements to reflect future events or circumstances.

Part I- FINANCIAL INFORMATION

WNS (HOLDINGS) LIMITED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in thousands, except share and per share data)

| | Notes | As at nber 30, 2016 naudited) | Mar | As at ch 31, 2016 |
|--|-------|-------------------------------------|-----|----------------------|
| ASSETS | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | 5 | \$ 53,896 | \$ | 41,854 |
| Investments | 6 | 105,661 | | 132,989 |
| Trade receivables, net | 7 | 57,616 | | 54,911 |
| Unbilled revenue | | 45,000 | | 44,318 |
| Funds held for clients | | 11,015 | | 11,895 |
| Derivative assets | 13 | 24,717 | | 13,890 |
| Prepayments and other assets | 8 | 25,322 | | 22,601 |
| Total current assets | | 323,227 | | 322,458 |
| Non-current assets: | | 525,227 | | 522,150 |
| Goodwill | 9 | 85,563 | | 76,242 |
| Intangible assets | 10 | 22,762 | | 27,117 |
| Property and equipment | 10 | 49,243 | | 50,417 |
| Derivative assets | 13 | 7,071 | | 4,847 |
| Deferred tax assets | 15 | 20,213 | | 22,522 |
| Other non-current assets | 8 | 28,492 | | 21,848 |
| Total non-current assets | | 213,344 | | 202,993 |
| TOTAL ASSETS | | \$ 536,571 | \$ | 525,451 |
| LIABILITIES AND EQUITY | | | | |
| Current liabilities: | | | | |
| Trade payables | | \$ 18,511 | \$ | 19,862 |
| Provisions and accrued expenses | 15 | 23,633 | | 24,741 |
| Derivative liabilities | 13 | 3,971 | | 3,259 |
| Pension and other employee obligations | 14 | 38,470 | | 44,814 |
| Short term line of credit | 12 | | | |
| Deferred revenue | 16 | 3,511 | | 2,924 |
| Current taxes payable | | 5,004 | | 1,746 |
| Other liabilities | 17 | 10,085 | | 5,985 |
| Total current liabilities | | 103,185 | | 103,331 |

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| Non-current liabilities: | | | |
|---|----|---------------|---------------|
| Derivative liabilities | 13 | 732 | 451 |
| Pension and other employee obligations | 14 | 10,494 | 6,899 |
| Deferred revenue | 16 | 321 | 256 |
| Other non-current liabilities | 17 | 8,252 | 4,536 |
| Deferred tax liabilities | | 4,074 | 1,789 |
| Total non-current liabilities | | 23,873 | 13,931 |
| TOTAL LIABILITIES | | \$ 127,058 | \$ 117,262 |
| Shareholders equity: | | | |
| Share capital (ordinary shares \$0.16 (10 pence) par value, authorized 60,000,000 shares; issued: 53,225,479 shares and 52,406,304 shares; outstanding: 50,980,035 shares and 51,306,304 shares; each as at September 30, 2016 and | | | |
| March 31, 2016, respectively) | 18 | 8,321 | 8,211 |
| Share premium | | 325,904 | 306,874 |
| Retained earnings | | 264,987 | 240,225 |
| Other components of equity | | (124,627) | (116,660) |
| Total shareholders equity, including shares held in treasury | | 474,585 | 438,650 |
| Less: 2,245,444 shares as of September 30, 2016 and 1,100,000 shares as of March 31, 2016, held in treasury, at | | | |
| cost | 18 | (65,072) | (30,461) |
| Total shareholders equity | | 409,513 | 408,189 |
| TOTAL LIABILITIES AND EQUITY | | \$ 536,571 | \$ 525,451 |

See accompanying notes.

WNS (HOLDINGS) LIMITED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts in thousands, except share and per share data)

| | Tł | iree | months end | led S | SeptemberSi | 10 m | onths ende | d Se | ptember 30 |
|--------------------------------------|-------|------|------------|-------|-------------|------|------------|------|------------|
| | Notes | | 2016 | | 2015 | | 2016 | | 2015 |
| Revenue | | \$ | 149,759 | \$ | 141,039 | \$ | 297,738 | \$ | 275,170 |
| Cost of revenue | 19 | | 99,695 | | 90,493 | | 198,378 | | 179,293 |
| Gross profit | | | 50,064 | | 50,546 | | 99,360 | | 95,877 |
| Operating expenses: | | | | | | | | | |
| Selling and marketing expenses | 19 | | 8,025 | | 8,028 | | 15,723 | | 15,463 |
| General and administrative expenses | 19 | | 22,149 | | 20,383 | | 43,013 | | 38,425 |
| Foreign exchange (gain)/loss, net | | | (2,537) | | (3,609) | | (2,668) | | (5,362) |
| Amortization of intangible assets | | | 7,156 | | 6,466 | | 13,481 | | 12,638 |
| Operating profit | | | 15,271 | | 19,278 | | 29,811 | | 34,713 |
| Other income, net | 21 | | (2,077) | | (1,808) | | (4,405) | | (3,968) |
| Finance expense | 20 | | 30 | | 71 | | 98 | | 183 |
| | | | | | | | | | |
| Profit before income taxes | | | 17,318 | | 21,015 | | 34,118 | | 38,498 |
| Provision for income taxes | 23 | | 4,718 | | 5,510 | | 9,356 | | 10,232 |
| | | | | | | | | | |
| Profit | | \$ | 12,600 | \$ | 15,505 | \$ | 24,762 | \$ | 28,266 |
| | | | | | | | | | |
| Earnings per share of ordinary share | 24 | | | | | | | | |
| Basic | | \$ | 0.25 | \$ | 0.30 | \$ | 0.48 | \$ | 0.55 |
| Diluted | | \$ | 0.24 | \$ | 0.29 | \$ | 0.47 | \$ | 0.53 |

See accompanying notes.

WNS (HOLDINGS) LIMITED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands, except share and per share data)

| | Three | months end | ded S | September S | iðt, m | onths ende | d Se | ptember 30, |
|--|-------|------------|-------|-------------|--------|------------|------|-------------|
| | | 2016 | | 2015 | | 2016 | | 2015 |
| Profit | \$ | 12,600 | \$ | 15,505 | \$ | 24,762 | \$ | 28,266 |
| Other comprehensive income, net of taxes | | | | | | | | |
| Items that will not be reclassified to profit or log | ss: | | | | | | | |
| Pension adjustment | | (282) | | 20 | | (3,115) | | (577) |
| Items that will be reclassified subsequently to | | | | | | | | |
| profit or loss: | | | | | | | | |
| Changes in fair value of cash flow hedges: | | | | | | | | |
| Current period gain/(loss) | | 12,557 | | 2,476 | | 23,343 | | (6,918) |
| Reclassification to profit/(loss) | | (6,070) | | (3,972) | | (9,799) | | (7,692) |
| Foreign currency translation | | 2,530 | | (13,650) | | (13,382) | | (16,204) |
| Income tax (provision)/benefit relating to above | | (2,806) | | 172 | | (5,014) | | 4,288 |
| | \$ | 6,211 | \$ | (14,974) | \$ | (4,852) | \$ | (26,526) |
| | | | | | | | | |
| Total other comprehensive income/(loss), net of | | | | | | | | |
| taxes | \$ | 5,929 | \$ | (14,954) | \$ | (7,967) | \$ | (27,103) |
| Total comprehensive income | \$ | 18,529 | \$ | 551 | \$ | 16,795 | \$ | 1,163 |
| | | | | | | | | |

See accompanying notes.

WNS (HOLDINGS) LIMITED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in thousands, except share and per share data)

| | | | | | Other con Foreign | nponents of | equity ? | | | |
|---|--------------------|----------|------------------|----------------------|------------------------------------|-----------------------------------|-----------------------|--------------------|------------------|------------------------|
| | Share ca Number | - | Share premium | Retained earnings | currency translation reserve | Cash flow hedging reserve a | Pension djustments | Treasury Number | shares Amount | Tot shareho equi |
| ce as at April 1, | 51,950,662 | \$8,141 | \$ 286,805 | \$ 180,345 | \$ (103,529) | \$ 15,445 | \$ 1,899 | | \$ | \$ 389, |
| s issued for ised options estricted share (RSUs) | 335,853 | 52 | 881 | | | | | | | |
| ase of treasury (Refer to Note | | | | | | | | 1,100,000 | (30,461) |) (30, |
| -based ensation (Refer te 22) | | | 8,808 | | | | | | | 8, |
| s tax benefits ng to based options SUs | | | 115 | | | | | | | |
| actions with rs | 335,853 | 52 | 9,804 | | | | | 1,100,000 | (30,461) |) (20, |
| | | | | 28,266 | | | | | | 28, |
| comprehensive he/(loss), net of | | | | | (16,204) | (10,322) | (577) | | | (27, |
| comprehensive ne/(loss) for the l | | | | 28,266 | (16,204) | (10,322) | (577) | | | 1, |
| | 52,286,515 | \$ 8,193 | \$ 296,609 | \$ 208,611 | \$ (119,733) | \$ 5,123 | \$ 1,322 | 1,100,000 | \$ (30,461) |) \$369, |

ce as at mber 30, 2015

WNS (HOLDINGS) LIMITED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in thousands, except share and per share data)

| | | | | | Foreign currency | | N | | | Total |
|--|--------------------|----------|------------------|----------------------|------------------------|----------|------------------------|--------------------|------------------|---------------------|
| | Share ca Number | | Share premium | Retained earnings | translation reserve | 00 | Pension adjustments | Treasury Number | shares Amount | sharehold equity |
| lance as at ril 1, 2016 | 52,406,304 | \$ 8,211 | \$ 306,874 | \$ 240,225 | \$ (124,357) | \$ 5,928 | \$ 1,769 | 1,100,000 | \$ (30,461) | \$ 408,18 |
| ares issued exercised ions and tricted share ts (RSUs) | 819,175 | 110 | 7,990 | | | | | | | 8,10 |
| rchase of asury shares efer to Note | | | | | | | | 1,145,444 | (34,611) | (34,61 |
| are-based npensation efer to Note | | | 11,355 | | | | | | | 11,35 |
| cess tax hefits ating to ire-based ions and Us | | | (315) | | | | | | | (31 |
| ansactions h owners | 819,175 | 110 | 19,030 | | | | | 1,145,444 | (34,611) | |
| ofit | | | | 24,762 | | | | | | 24,76 |
| her mprehensive ome/(loss), t of taxes | | | | | (13,382) | 8,530 | (3,115) | | | (7,96 |

| | | | - 3 | 3 - (| , | - | - | | | |
|--|------------|----------|------------|------------|--------------|-----------|-----------|-----------|-------------|-----------|
| tal nprehensive ome/(loss) the period | | | | 24,762 | (13,382) | 8,530 | (3,115) | | | 16,79 |
| lance as at | | | | | | - , | | | | - , |
| otember 30, 16 | 53,225,479 | \$ 8,321 | \$ 325,904 | \$ 264,987 | \$ (137,739) | \$ 14,458 | \$(1,346) | 2,245,444 | \$ (65,072) | \$ 409,51 |

WNS (HOLDINGS) LIMITED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

| | Six n | nonths ende 2016 | d Sep | tember 30, 2015 |
|--|-------|---|-----------|---|
| Cash flows from operating activities: | | | | |
| Cash generated from operations | \$ | 46,593 | \$ | 51,271 |
| Income taxes paid | | (11,347) | | (8,402) |
| Interest paid | | (43) | | (255) |
| Interest received | | 442 | | 961 |
| Net cash provided by operating activities | | 35,645 | | 43,575 |
| Cash flows from investing activities: | | | | |
| Acquisition of Value Edge, net of cash acquired (Refer to Note 4(a)) | | (11,957) | | |
| Restricted cash, held in escrow (Refer to Note 4(a)) | | (5,112) | | |
| Purchase of property and equipment and intangible assets | | (12,079) | | (15,233) |
| Payment for Telkom business combination, net of cash acquired (Refer to Note | | | | |
| 4(b)) | | | | (2,572) |
| Proceeds from sale of property and equipment | | 335 | | 173 |
| Dividend received | | 2,270 | | 2,323 |
| Marketable securities sold/(purchased), net | | 26,559 | | 9,055 |
| Proceeds from sale of fixed maturity plans (FMPs) | | | | 30,114 |
| | | | | |
| Net cash provided by investing activities | | 16 | | 23,860 |
| Net cash provided by investing activities Cash flows from financing activities: | | 16 | | 23,860 |
| | | 16 (34,611) | | 23,860 (30,461) |
| Cash flows from financing activities: | | | | · |
| Cash flows from financing activities: Buyback of shares | | (34,611) | | (30,461) |
| Cash flows from financing activities: Buyback of shares Proceeds from exercise of share-based options | | (34,611) 8,100 | | (30,461) 933 |
| Cash flows from financing activities: Buyback of shares Proceeds from exercise of share-based options Excess tax benefit from share-based compensation expense | | (34,611) 8,100 | | (30,461) 933 54 |
| Cash flows from financing activities: Buyback of shares Proceeds from exercise of share-based options Excess tax benefit from share-based compensation expense Repayments of short-term borrowings, net | | (34,611) 8,100 | | (30,461) 933 54 (13,058) |
| Cash flows from financing activities: Buyback of shares Proceeds from exercise of share-based options Excess tax benefit from share-based compensation expense Repayments of short-term borrowings, net Repayment of long-term debt | | (34,611) 8,100 247 | | (30,461) 933 54 (13,058) (13,163) |
| Cash flows from financing activities: Buyback of shares Proceeds from exercise of share-based options Excess tax benefit from share-based compensation expense Repayments of short-term borrowings, net Repayment of long-term debt | | (34,611) 8,100 247 (26,264) 2,645 | | (30,461) 933 54 (13,058) (13,163) |
| Cash flows from financing activities: Buyback of shares Proceeds from exercise of share-based options Excess tax benefit from share-based compensation expense Repayments of short-term borrowings, net Repayment of long-term debt Net cash used in financing activities | | (34,611) 8,100 247 (26,264) | | (30,461) 933 54 (13,058) (13,163) (55,695) |
| Cash flows from financing activities:Buyback of sharesProceeds from exercise of share-based optionsExcess tax benefit from share-based compensation expenseRepayments of short-term borrowings, netRepayment of long-term debtNet cash used in financing activitiesExchange difference on cash and cash equivalents | | (34,611) 8,100 247 (26,264) 2,645 | | (30,461) 933 54 (13,058) (13,163) (55,695) (4,877) |
| Cash flows from financing activities:Buyback of sharesProceeds from exercise of share-based optionsExcess tax benefit from share-based compensation expenseRepayments of short-term borrowings, netRepayment of long-term debtNet cash used in financing activitiesExchange difference on cash and cash equivalentsNet change in cash and cash equivalents | \$ | (34,611) 8,100 247 (26,264) 2,645 12,042 | \$ | (30,461) 933 54 (13,058) (13,163) (55,695) (4,877) 6,863 |
| Cash flows from financing activities:Buyback of sharesProceeds from exercise of share-based optionsExcess tax benefit from share-based compensation expenseRepayments of short-term borrowings, netRepayment of long-term debtNet cash used in financing activitiesExchange difference on cash and cash equivalentsNet change in cash and cash equivalentsCash and cash equivalents at the beginning of the periodCash and cash equivalents at the end of the period | \$ | (34,611) 8,100 247 (26,264) 2,645 12,042 41,854 | \$ | (30,461) 933 54 (13,058) (13,163) (55,695) (4,877) 6,863 32,448 |
| Cash flows from financing activities: Buyback of shares Proceeds from exercise of share-based options Excess tax benefit from share-based compensation expense Repayments of short-term borrowings, net Repayment of long-term debt Net cash used in financing activities Exchange difference on cash and cash equivalents Net change in cash and cash equivalents Cash and cash equivalents at the beginning of the period | \$ | (34,611) 8,100 247 (26,264) 2,645 12,042 41,854 | \$ | (30,461) 933 54 (13,058) (13,163) (55,695) (4,877) 6,863 32,448 |

| Note: (i) Liability towards property and equipment and intangible assets purchased on credit / deferred credit | |
|--|-------|
| (ii) Contingent consideration payable towards acquisition of Value Edge (Refer to Note 4(a)) | 5,112 |
| See accompanying notes. | 5,112 |

WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

1. Company overview

WNS (Holdings) Limited (WNS Holdings), along with its subsidiaries (collectively, the Company), is a global business process management (BPM) company with client service offices in Australia, Dubai (United Arab Emirates), London (UK), New Jersey (US), Switzerland, Germany and Singapore and delivery centers in the People s Republic of China (China), Costa Rica, India, the Philippines, Poland, Romania, Republic of South Africa (South Africa), Sri Lanka, the United Kingdom (UK) and the United States (US). The Company s clients are primarily in the insurance; travel and leisure; diversified businesses including manufacturing, retail, consumer packaged goods (CPG), media and entertainment and telecommunications; utilities; consulting and professional services, banking and financial services; healthcare; and shipping and logistics industries. In the Auto Claims BPM segment, effective July 1, 2015, WNS Legal Assistance LLP, a subsidiary of WNS Global Services (UK) Limited received an approval from Solicitors Regulatory Authority, UK to provide legal services in relation to personal injury claims.

WNS Holdings is incorporated in Jersey, Channel Islands and maintains a registered office in Jersey at Queensway House, Hilgrove Street, St Helier, Jersey JE1 1ES.

These unaudited condensed interim consolidated financial statements were authorized for issue by the Board of Directors on October 31, 2016.

2. Summary of significant accounting policies Basis of preparation

These condensed interim consolidated financial statements are prepared in compliance with International Accounting Standard (IAS) 34, Interim financial reporting as issued by IASB. They do not include all of the information required in annual financial statements in accordance with IFRS, as issued by IASB and should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s annual report on Form 20-F for the fiscal year ended March 31, 2016.

The accounting policies applied are consistent with the policies that were applied for the preparation of the consolidated financial statements for the year ended March 31, 2016.

3. New accounting pronouncements not yet adopted by the Company

Certain new standards, interpretations and amendments to existing standards have been published that are mandatory for the Company s accounting periods beginning on or after April 1, 2016 or later periods. Those which are considered to be relevant to the Company s operations are set out below.

i. In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers (IFRS 15). This standard provides a single, principle-based five-step model to be applied to all contracts with customers. Guidance is provided on topics such as the point at which revenue is recognized, accounting for variable consideration, costs of fulfilling and obtaining a contract and various other related matters. IFRS 15 also introduced new disclosure requirements with respect to revenue.

The five steps in the model under IFRS 15 are: (i) identify the contract with the customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations in the contracts; and (v) recognize revenue when (or as) the entity satisfies a performance obligation.

IFRS 15 replaces the following standards and interpretations:

- IAS 11 Construction Contracts
- IAS 18 Revenue
- IFRIC 13 Customer Loyalty Programmes
- IFRIC 15 Agreements for the Construction of Real Estate
- IFRIC 18 Transfers of Assets from Customers
- SIC-31 Revenue Barter Transactions Involving Advertising Services
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When first applying IFRS 15, it should be applied in full for the current period, including retrospective application to all contracts that were not yet complete at the beginning of that period. In respect of prior periods, the transition guidance allows an option to either:

apply IFRS 15 in full to prior periods (with certain limited practical expedients being available); or

retain prior period figures as reported under the previous standards, recognizing the cumulative effect of applying IFRS 15 as an adjustment to the opening balance of equity as at the date of initial application (beginning of current reporting period).

WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

In April 2016, the IASB issued amendments to IFRS 15, clarifying some requirements and providing additional transitional relief for companies. The amendments do not change the underlying principles of IFRS 15 but clarify how those principles should be applied. The amendments clarify how to:

identify a performance obligation (the promise to transfer a good or a service to a customer) in a contract;

determine whether a company is a principal (the provider of a good or service) or an agent (responsible for arranging for the good or service to be provided); and

determine whether the revenue from granting a license should be recognized at a point in time or over time.

In addition to the clarifications, the amendments include two additional reliefs to reduce cost and complexity for a company when it first applies IFRS 15. The amendments have the same effective date as IFRS 15.

IFRS 15 is effective for fiscal years beginning on or after January 1, 2018. Earlier application is permitted. The Company is currently evaluating the impact that this new standard will have on its consolidated financial statements.

ii. In July 2014, the IASB finalized and issued IFRS 9 Financial Instruments (IFRS 9). IFRS 9 replaces IAS 39 Financial instruments: recognition and measurement, the previous Standard which dealt with the recognition and measurement of financial instruments in its entirety upon former s effective date.
Key requirements of IFRS 9:

Replaces IAS 39 s measurement categories with the following three categories:

fair value through profit or loss (FVTPL)

fair value through other comprehensive income (FVTOCI)

amortized cost.

Eliminates the requirement for separation of embedded derivatives from hybrid financial assets, the classification requirements to be applied to the hybrid financial asset in its entirety.

Requires an entity to present the amount of change in fair value due to change in entity s own credit risk in other comprehensive income.

Introduces new impairment model, under which the expected credit loss are required to be recognized as compared to the existing incurred credit loss model of IAS 39.

Fundamental changes in hedge accounting by introduction of new general hedge accounting model which:

increases the eligibility of hedged item and hedging instruments; and

introduces a more principles based approach to assess hedge effectiveness. IFRS 9 is effective for annual periods beginning on or after January 1, 2018.

Earlier application is permitted provided that all the requirements in the Standard are applied at the same time with two exceptions:

(1) The requirement to present changes in the fair value of a liability due to changes in own credit risk may be applied early in isolation; and

(2) Entity may choose as its accounting policy choice to continue to apply hedge accounting requirements of IAS 39 instead of new general hedge accounting model as provided in IFRS 9.

The Company is currently evaluating the impact of this new standard on its consolidated financial statements.

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iii. In January 2016, the IASB has issued IFRS 16 Leases (IFRS 16). Key changes in IFRS 16 include:

eliminates the requirement to classify a lease as either operating or finance lease in the books of lessee;

introduces a single lessee accounting model, which requires lessee to recognize assets and liabilities for all leases, initially measured at the present value of unavoidable future lease payment. Entity may elect not to apply this accounting requirement to short term leases and leases for which underlying asset is of low value;

replaces the straight-line operating lease expense model with a depreciation charge for the lease asset (included within operating costs) and an interest expense on the lease liability (included within finance costs);

requires lessee to classify cash payments for principal and interest portion of lease arrangement within financing activities and financing/operating activities respectively in the cash flow statements; and

requires entities to determine whether a contract conveys the right to control the use of an identified asset for a period of time to assess whether that contract is, or contains, a lease.

IFRS 16 replaces IAS 17 Leases and related interpretations viz. IFRIC 4 Determining whether an Arrangement contains a Lease ; SIC-15 Operating Leases Incentives ; and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease .

IFRS 16 substantially carries forward lessor accounting requirements in IAS 17 Leases . Disclosures, however, have been enhanced.

IFRS 16 is effective for annual reporting periods beginning on or after January 1, 2019. Early application is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16.

A lessee shall apply IFRS 16 either retrospectively to each prior reporting period presented or record a cumulative effect of initial application of IFRS 16 as an adjustment to opening balance of equity at the date of initial application.

The Company is currently evaluating the impact of this new standard on its consolidated financial statements.

iv. In January 2016, the IASB issued amendments to IAS 12 Income Taxes to clarify the following:

the carrying value of an asset does not limit the estimation of probable future taxable profits;

estimates for future taxable profits exclude tax deductions resulting from the reversal of deductible temporary differences; and

an entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilization of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type.

The amendments are effective for annual periods beginning on or after January 1, 2017. Earlier application is permitted.

The Company expects the adoption of these amendments will have no impact on its consolidated financial statements.

v. In January 2016, the IASB issued amendments in IAS 7 Statement of Cash Flows to clarify and improve information provided to users of financial statements about an entity s financing activities.
The IASB requires that the following changes in liabilities arising from financing activities to be disclosed (to the extent necessary):

changes from financing cash flows;

changes arising from obtaining and losing control of subsidiaries or other businesses;

the effect of changes of foreign exchange rates;

changes in fair value; and

other changes.

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The amendments are effective for annual periods beginning on or after January 1, 2017. Earlier application is permitted. Entities need not present comparative information when they first apply the amendments.

The Company is currently evaluating the effect of this amendment on its consolidated financial statements.

vi. In June 2016, the IASB issued amendments in IFRS 2 Share-based Payment to clarify the following:

the accounting for cash-settled share-based payment transactions that include a performance condition should follow the same approach as for equity-settled share-based payment;

the classification of share-based payment transactions with net settlement features for withholding tax obligations should be classified as equity-settled in its entirety, provided the share-based payment would have been classified as equity-settled had it not included the net settlement feature; and

modifications of a share-based payment that changes the transaction from cash-settled to equity-settled to be accounted for as follows:

- i. the original liability is derecognized;
- ii. the equity-settled share-based payment is recognized at the modification date fair value of the equity instrument granted to the extent that services have been rendered up to the modification date; and
- iii. any difference between the carrying amount of the liability at the modification date and the amount recognized in equity should be recognized in the statement of income immediately. The above amendments are effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted. The amendments are to be applied prospectively. However, if an entity applies the amendments retrospectively, it must do so for all of the amendments described above.

The Company is currently evaluating the impact of these amendments on its consolidated financial statements.

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(Amounts in thousands, except share and per share data)

4. Business Combinations

a) Value Edge

On June 14, 2016 (Acquisition Date), the Company acquired all outstanding equity shares of Value Edge Research Services Private Limited (Value Edge) which provides business research and analytics reports and databases across the domains of pharmaceutical, biotech and medical devices, for a total consideration of \$17,500 (subject to working capital adjustments, if any), including contingent consideration of \$5,112 (held in escrow account), payable over a period of three years (refer to Note 8 and Note 17). The acquisition is expected to deepen the Company s domain and specialized analytical capabilities in the growing pharma market, and provide the Company with a technology asset, which is leverageable across clients and industries.

The Company has incurred acquisition related costs of \$24, which have been included in General and administrative expenses in the condensed consolidated statement of income.

The purchase price has been allocated on a provisional basis, as set out below, subject to working capital adjustments, if any, to the assets acquired and liabilities assumed in the business combination.

| | An | nount |
|--------------------------------------|----|---------|
| Cash | \$ | 431 |
| Trade receivables | | 369 |
| Unbilled revenue | | 705 |
| Investments | | 87 |
| Prepayments and other current assets | | 99 |
| Property and equipment | | 78 |
| Deferred tax asset | | 49 |
| Intangible assets | | |
| - Software | | 10 |
| - Customer contracts | | 731 |
| - Customer relationships | | 2,058 |
| - Trade name | | 104 |
| - Non-compete agreement | | 2,640 |
| - Technology | | 1,238 |
| Non-current assets | | 74 |
| Current liabilities | (| 1,201) |
| Non-current liabilities | | (126) |
| Deferred tax liability | (| (2,343) |

| Net assets acquired | \$ 5,003 |
|------------------------------|-----------|
| Less: Purchase consideration | 17,500 |
| Goodwill on acquisition | \$ 12,497 |

The trade receivables comprise gross contractual amounts due of \$369 and the Company, based on its best estimate at the acquisition date, expects to collect the entire amount. The unbilled revenue comprises gross contractual amounts of \$705 and the Company, based on its best estimate at the acquisition date, expects to invoice the entire amount and collect it.

Goodwill arising from this acquisition is not expected to be deductible for tax purposes.

Goodwill is attributable mainly to expected synergies, revenue growth, future market development and the assembled workforce of Value Edge.

Impact of acquisition on the results of the Company:

The acquisition of Value Edge contributed \$1,202 to the Company s revenue for the six months ended September 30, 2016, and \$(25) to the Company s profit for the six months ended September 30, 2016.

Had the acquisition occurred on April 1, 2016, the Company s revenue and profit for the six months ended September 30, 2016 would have been \$299,844 (unaudited) and \$25,139 (unaudited), respectively.

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NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

b) Telkom

On April 10, 2015, the Company entered into an agreement with Telkom SA SOC LIMITED (Telkom), a leading provider of communication services in South Africa, pursuant to which the Company agreed to acquire a contract and the related workforce of Telkom effective May 1, 2015 (Acquisition Date). The net purchase price of the transaction, which was paid in cash, was ZAR 35,639 (\$2,572 based on the exchange rate on September 30, 2015).

The purchase price has been allocated as follows:

| | A | mount |
|--------------------------------------|----|-------|
| Customer contract- intangible assets | \$ | 2,990 |
| Cash | | 411 |
| Accrued leave liability | | (411) |
| Deferred tax liabilities | | (837) |
| | | |
| Net assets acquired | \$ | 2,153 |
| Less: Purchase consideration | | 3,331 |
| | | |
| Goodwill on acquisition | \$ | 1,178 |

Goodwill arising from this acquisition is not expected to be deductible for tax purposes. Goodwill is attributable mainly to benefit from expected synergies and the assembled workforce of Telkom.

WNS (HOLDINGS) LIMITED

NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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5. Cash and cash equivalents

The Company considers all highly liquid investments with an initial maturity of up to three months to be cash equivalents. Cash and cash equivalents consist of the following:

| | As | As at | | | | | | |
|--------------------------------|---------------|-------|----------|--|--|--|--|--|
| | September 30, | M | arch 31, | | | | | |
| | 2016 | | 2016 | | | | | |
| Cash and bank balance | \$35,002 | \$ | 25,194 | | | | | |
| Short term deposits with banks | 18,894 | | 16,660 | | | | | |
| - | | | | | | | | |
| Total | \$ 53,896 | \$ | 41,854 | | | | | |

Short term deposits can be withdrawn by the Company at any time without prior notice and are readily convertible into known amounts of cash with an insignificant risk of changes in value.

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NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

6. Investments

Investments consist of the following:

| | As at | | | | | |
|--------------------------------------|-----------------------|-------------------|--|--|--|--|
| | September 30, 2016 | March 31, 2016 | | | | |
| Marketable securities ⁽¹⁾ | \$ 90,860 | \$ 118,198 | | | | |
| Investment in FMPs | 90 | | | | | |
| Investment in fixed deposits | 14,711 | 14,791 | | | | |
| Total | \$ 105,661 | \$ 132,989 | | | | |

Note:

(1) Marketable securities represent short-term investments made principally for the purpose of earning dividend income.

| | As at | | | | |
|-------------------------|-----------------------|-------------------|--|--|--|
| | September 30, 2016 | March 31, 2016 | | | |
| Current investments | \$105,661 | \$ 132,989 | | | |
| Non-current investments | | | | | |
| Total | \$ 105,661 | \$ 132,989 | | | |

7. Trade receivables, net

Trade receivables consist of the following:

As at September 30, March 31, 2016 2016

| Trade receivables | \$ 59,661 | \$ 59,357 |
|---|-----------|--------------|
| Less: Allowances for doubtful accounts receivable | (2,045) | (4,446) |
| Total | \$ 57,616 | \$ 54,911 |

The movement in the allowances for doubtful accounts receivable is as follows:

| | Three | months end | led Se | ptember S | 0x mo | onths ended | d Sep | tember 3 |
|--|--------------|------------|--------|------------------|-------|-------------|-------|----------|
| | 2016 | | 2015 | | 2016 | | 2015 | |
| Balance at the beginning of the period | \$ | 2,003 | \$ | 5,556 | \$ | 4,446 | \$ | 5,336 |
| Charged to operations | | 129 | | 237 | | 461 | | 620 |
| Write-offs, net of collections | | 9 | | (282) | | (2,445) | | (328) |
| Reversals | | (27) | | (236) | | (235) | | (564) |
| Translation adjustments | | (69) | | (135) | | (182) | | 76 |
| | | | | | | | | |
| Balance at the end of the period | \$ | 2,045 | \$ | 5,140 | \$ | 2,045 | \$ | 5,140 |

WNS (HOLDINGS) LIMITED

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(Amounts in thousands, except share and per share data)

8. Prepayments and other assets

Prepayments and other assets consist of the following:

| | As at | | | | |
|---|-----------------------|----|------------------|--|--|
| | September 30, 2016 | M | arch 31, 2016 | | |
| Current: | | | | | |
| Service tax and other tax receivables | \$ 6,312 | \$ | 5,871 | | |
| Deferred transition cost | 346 | | 191 | | |
| Employee receivables | 1,579 | | 1,319 | | |
| Advances to suppliers | 1,756 | | 2,015 | | |
| Prepaid expenses | 8,678 | | 6,278 | | |
| Restricted cash, held in escrow (Refer to Note 4(a) and | | | | | |
| Note 17) | 1,704 | | | | |
| Others | 4,947 | | 6,927 | | |
| | | | | | |
| Total | \$ 25,322 | \$ | 22,601 | | |
| | | | | | |
| Non-current: | | | | | |
| Deposits | \$ 6,593 | \$ | 6,348 | | |
| Income tax assets | 8,237 | | 6,697 | | |
| Service tax and other tax receivables | 5,478 | | 5,419 | | |
| Deferred transition cost | 555 | | 223 | | |
| Restricted cash, held in escrow (Refer to Note 4(a) and | | | | | |
| Note 17) | 3,408 | | | | |
| Others | 4,221 | | 3,161 | | |
| | | | | | |
| Total | \$ 28,492 | \$ | 21,848 | | |

9. Goodwill

The movement in goodwill by reportable segment as at September 30, 2016 and March 31, 2016 is as follows:

| WNS | | | Auto | |
|-----|-----------------|--|---|--|
| Glo | bal BPM | Cla | ims BPM | Total |
| \$ | 48,519 | \$ | 30,539 | \$ 79,058 |
| | | | | |
| | | | | |
| | 1,178 | | | 1,178 |
| | (3,194) | | (800) | (3,994) |
| | | | | |
| \$ | 46,503 | \$ | 29,739 | \$76,242 |
| | | | | |
| | | | | |
| | 12,497 | | | 12,497 |
| | (213) | | (2,963) | (3,176) |
| | | | | |
| \$ | 58,787 | \$ | 26,776 | \$ 85,563 |
| | Glo \$ \$ | Global BPM \$ 48,519 1,178 (3,194) \$ 46,503 \$ 12,497 (213) | Global BPM Cla \$ 48,519 \$ 1,178 \$ (3,194) \$ \$ 46,503 \$ 12,497 (213) | Global BPM Claims BPM \$ 48,519 \$ 30,539 1,178 (800) (3,194) (800) \$ 46,503 \$ 29,739 12,497 (213) (2,963) (2,963) |

 $\ast\,$ Carrying value of goodwill allocated to Research & Analytics cash generating unit ($\,$ CGU $\,$).

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(Amounts in thousands, except share and per share data)

10. Intangible assets

The changes in the carrying value of intangible assets for the year ended March 31, 2016 are as follows:

| | Customer | Cı | ustomer | | ellectual operty | - | | venant ot-to- | | | |
|--|------------|----|---------|----|---------------------|----|---------|----------------------|----|---------|-----------|
| Gross carrying value | contracts | | | - | rights | | enefits | npete | Se | oftware | Total |
| Balance as at April 1, 2015 | \$ 158,753 | \$ | 63,928 | \$ | 4,569 | \$ | 1,835 | \$ 332 | \$ | 12,411 | \$241,828 |
| Additions | | | | | | | | | | 8,574 | 8,574 |
| On business combination (Refer | | | | | | | | | | | |
| to Note 4(b)) | 2,990 | | | | | | | | | | 2,990 |
| Disposals | | | | | | | | | | (342) | (342) |
| Translation adjustments | (4,957) | | (781) | | (119) | | | (6) | | (883) | (6,746) |
| Balance as at March 31, 2016 | \$ 156,786 | \$ | 63,147 | \$ | 4,450 | \$ | 1,835 | \$ 326 | \$ | 19,760 | \$246,304 |
| Accumulated amortization | | | | | | | | | | | |
| Balance as at April 1, 2015 | \$ 133,191 | \$ | 53,909 | \$ | 4,569 | \$ | 1,835 | \$ 332 | \$ | 4,718 | \$198,554 |
| Amortization | 15,657 | | 5,688 | | | | | | | 3,853 | 25,198 |
| Disposals | | | | | | | | | | (157) | (157) |
| Translation adjustments | (3,365) | | (605) | | (119) | | | (6) | | (313) | (4,408) |
| Balance as at March 31, 2016 | \$ 145,483 | \$ | 58,992 | \$ | 4,450 | \$ | 1,835 | \$ 326 | \$ | 8,101 | \$219,187 |
| Net carrying value as at March 31, 2016 | \$ 11,303 | \$ | 4,155 | \$ | | \$ | | \$ | \$ | 11,659 | \$ 27,117 |

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The changes in the carrying value of intangible assets for the six months ended September 30, 2016 are as follows:

Intellectual Covenant