CANADIAN PACIFIC RAILWAY LTD/CN Form 6-K October 20, 2015

#### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 6-K

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16

under the Securities Exchange Act of 1934

For the month of October, 2015

### **CANADIAN PACIFIC RAILWAY LIMITED**

(Commission File No. 1-01342)

#### CANADIAN PACIFIC RAILWAY COMPANY

(Commission File No. 1-15272)

(translation of each Registrant s name into English)

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### 7550 Ogden Dale Road S.E., Calgary, Alberta, Canada, T2C 4X9

(address of principal executive offices)

Indicate by check mark whether the registrants file or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F " Form 40-F x

Indicate by check mark if the registrants are submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrants are submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

This Report furnished on Form 6-K shall be incorporated by reference into the Registration Statements of Canadian Pacific Railway Limited on Form S-8 (File Nos. 333-127943, 333-13962, 333-140955, 333-183891, 333-183892, 333-183893, 333-188826 and 333-188827).

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, each registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANADIAN PACIFIC RAILWAY LIMITED

(Registrant)

Date: October 20, 2015 Signed: /s/ Scott Cedergren

By: Name: Scott Cedergren

Title: Assistant Corporate Secretary

CANADIAN PACIFIC RAILWAY COMPANY

(Registrant)

Date: October 20, 2015 Signed: /s/ Scott Cedergren

By: Name: Scott Cedergren

Title: Assistant Corporate Secretary

Release: Immediate October 20, 2015

## CP reports Q3 2015 adjusted earnings per share of \$2.69

#### Reported diluted EPS of \$2.04

Calgary, AB Canadian Pacific Railway Limited (TSX: CP) (NYSE: CP) today announced the highest-ever revenue for the third quarter, 16-percent growth in adjusted earnings per share and the lowest operating ratio for the period in the company s history.

Revenue rose to \$1.71 billion, a gain of 2 percent, while the adjusted operating ratio improved 290 basis points to a record-low for the period of 59.9 percent.

I am proud of the CP team s execution this quarter amid stubborn economic softness and the lowest commodity prices in more than a decade, said E. Hunter Harrison, CP s Chief Executive Officer. It s clear that despite the ongoing tough economic environment, our continued focus on service, cost control and incremental investment in the franchise will serve customers and shareholders well in the long run.

#### THIRD-QUARTER 2015 HIGHLIGHTS

Revenue increased 2 percent to \$1.71 billion

Adjusted operating income climbed 10 percent to \$685 million

Adjusted operating ratio fell to a third-quarter record 59.9 percent, a 290-basis-point improvement

Adjusted earnings per share advanced 16 percent to \$2.69

CP s ability to generate bottom-line double-digit earnings growth in varied economic conditions demonstrates the resiliency and the power of our business model Harrison said.

#### **Non-GAAP Measures**

For further information regarding non-GAAP measures, including reconciliations to the nearest GAAP measures, see the attached supplementary schedule Non-GAAP Measures.

#### Note on forward-looking information

This news release contains certain forward-looking information within the meaning of applicable securities laws relating, but not limited, to our operations, priorities and plans, anticipated financial performance, including our 2015 full-year guidance, business prospects, planned capital expenditures, programs and strategies. This forward-looking information also includes, but is not limited to, statements concerning expectations, beliefs, plans, goals, objectives, assumptions and statements about possible future events, conditions, and results of operations or performance. Forward-looking information may contain statements with words or headings such as financial expectations , key assumptions , anticipate , believe , expect , plan , will , outlook , should or similar words suggesting future or

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the extent that CP has provided guidance using non-GAAP financial measures, the Company may not be able to provide a reconciliation to a GAAP measure, due to unknown variables and uncertainty related to future results.

Undue reliance should not be placed on forward-looking information as actual results may differ materially from the forward-looking information. Forward-looking information is not a guarantee of future performance. By its nature, CP s forward-looking information involves numerous assumptions, inherent risks and uncertainties that could cause actual results to differ materially from the forward-looking information, including but not limited to the following factors: the key assumptions identified above; changes in business strategies; general North American and global economic, credit and business conditions; risks in agricultural production such as weather conditions and insect populations; the availability and price of energy commodities; the effects of competition and pricing pressures; industry capacity; shifts in market demand; changes in commodity prices; uncertainty surrounding timing and volumes of commodities being shipped via CP; inflation; changes in laws and regulations, including regulation of rates; changes in taxes and tax rates; potential increases in maintenance and operating costs; uncertainties of investigations, proceedings or other types of claims and litigation; labour disputes; risks and liabilities arising from derailments; transportation of dangerous goods; timing of completion of capital and maintenance projects; currency and interest rate fluctuations; effects of changes in market conditions and discount rates on the financial position of pension plans and investments; and various events that could disrupt operations, including severe weather, droughts, floods, avalanches and earthquakes as well as security threats and governmental response to them, and technological changes. The foregoing list of factors is not exhaustive.

These and other factors are detailed from time to time in reports filed by CP with securities regulators in Canada and the United States. Reference should be made to Management's Discussion and Analysis in CP's annual and interim reports, Annual Information Form and Form 40-F. Readers are cautioned not to place undue reliance on forward-looking information. Forward-looking information is based on current expectations, estimates and projections and it is possible that predictions, forecasts, projections, and other forms of forward-looking information will not be achieved by CP. Except as required by law, CP undertakes no obligation to update publicly or otherwise revise any forward-looking information, whether as a result of new information, future events or otherwise.

#### **About Canadian Pacific**

Canadian Pacific (TSX:CP)(NYSE:CP) is a transcontinental railway in Canada and the United States with direct links to eight major ports, including Vancouver and Montreal, providing North American customers a competitive rail service with access to key markets in every corner of the globe. CP is growing with its customers, offering a suite of freight transportation services, logistics solutions and supply chain expertise. Visit cpr.ca to see the rail advantages of Canadian Pacific.

#### **Contacts:**

#### Media

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# **Investment Community**

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### INTERIM CONSOLIDATED STATEMENTS OF INCOME

(in millions of Canadian dollars, except per share data)

	For the three months ended September 30 2015 2014				For the nine m ended Septemb 2015 2			
Revenues								
Freight	\$	1,667	\$	1,629	\$	4,907	\$	4,745
Non-freight		42		41		118		115
Total revenues		1,709		1,670		5,025		4,860
Operating expenses								
Compensation and benefits		352		347		1,038		1,034
Fuel		162		249		542		793
Materials		47		47		144		146
Equipment rents		42		36		130		117
Depreciation and amortization		149		135		440		413
Purchased services and other ( <i>Note 4</i> )		272		235		788		726
Gain on sale of Delaware & Hudson South (Note 5)		(68)				(68)		
Total operating expenses		956		1,049		3,014		3,229
Operating income		753		621		2,011		1,631
Less:								
Other income and charges (Note 6)		168		1		236		4
Net interest expense		103		70		272		209
Income before income tax expense		482		550		1,503		1,418
Income tax expense (Note 7)		159		150		470		393
Net income	\$	323	\$	400	\$	1,033	\$	1,025
Earnings per share (Note 8)								
Basic earnings per share	\$	2.05	\$	2.33	\$	6.37	\$	5.90
Diluted earnings per share	\$	2.04	\$	2.31	\$	6.32	\$	5.84
Weighted-average number of shares (in millions)								
(Note 8)								
Basic		157.6		171.9		162.0		173.9
Diluted		158.7	173.5		163.3		175.5	
Dividends declared per share	\$	0.3500	\$ 0.3500				\$ 1.0500	
See Notes to Interim Consolidated Financial Statements.	<b>T</b>		т		т		-	

## INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in millions of Canadian dollars)

(unaudited)

	For the three months ended September 30 2015 2014				For the nine months ended September 30 2015 2014			
Net income	\$	323	\$	400	\$ 1,033	\$ 1,025		
Net loss on foreign currency translation adjustments, net of hedging								
activities		(33)		(26)	(63)	(19)		
Change in derivatives designated as cash flow hedges		(45)			(78)	(2)		
Change in pension and post-retirement defined benefit plans		65		31	203	93		
Other comprehensive (loss) income before income tax (expense)								
recovery		(13)		5	62	72		
Income tax recovery (expense)		33		15	44	(1)		
Other comprehensive income ( <i>Note 3</i> )		20		20	106	71		
Comprehensive income	\$	343	\$	420	\$ 1,139	\$ 1,096		

See Notes to Interim Consolidated Financial Statements.

## INTERIM CONSOLIDATED BALANCE SHEETS AS AT

(in millions of Canadian dollars)

	Sept	tember 30 2015	December 31 2014		
Assets					
Current assets					
Cash and cash equivalents	\$	661	\$	226	
Accounts receivable, net		722		702	
Materials and supplies		174		177	
Deferred income taxes		79		56	
Other current assets		69		116	
		1,705		1,277	
Investments		144		112	
Properties		15,762		14,438	
Assets held for sale (Note 5)				182	
Goodwill and intangible assets		204		176	
Pension asset (Note 13)		543		304	
Other assets (Note 2)		73		117	
Total assets	\$	18,431	\$	16,606	
Liabilities and shareholders equity					
Current liabilities					
Accounts payable and accrued liabilities	\$	1,587	\$	1,277	
Long-term debt maturing within one year (Note 9)		29		134	
		1,616		1,411	
Pension and other benefit liabilities ( <i>Note 13</i> )		763		755	
Other long-term liabilities		343		432	
Long-term debt (Notes 2 and 9)		8,648		5,625	
Deferred income taxes		3,069		2,773	
Total liabilities		14,439		10,996	
Shareholders equity					
Share capital (Note 10)		2,054		2,185	
Additional paid-in capital		42		36	
Accumulated other comprehensive loss ( <i>Note 3</i> )		(2,113)		(2,219)	
Retained earnings		4,009		5,608	
		3,992		5,610	

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# Total liabilities and shareholders equity

\$ 18,431 \$

16,606

Certain of the comparative figures have been reclassified to be consistent with the 2015 presentation (Note 2).

Contingencies (Note 14)

See Notes to Interim Consolidated Financial Statements.

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## INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(in millions of Canadian dollars)

	For the three months				For the nine months ended			
	ended 201:	_	embe 20	Sep 2015	tember 30 2014			
Operating activities								
Net income	\$ 3	323	\$	400	\$ 1,03	3 \$ 1,025		
Reconciliation of net income to cash provided by operating								
activities:								
Depreciation and amortization	1	49		135	44			
Deferred income taxes ( <i>Note 7</i> )				120	10	6 194		
Pension funding in excess of expense (Note 13)	(	(10)		(38)	(4	0) (103)		
Other operating activities, net		75		(1)	6	0 39		
Change in non-cash working capital balances related to operations	]	59		(82)	23	7 (102)		
Cash provided by operating activities	(	596		534	1,83	6 1,466		
own provided of operating workings	`				2,00	2,100		
Investing activities								
Additions to properties	(4	149)	(	414)	(1,06)	7) (936)		
Proceeds from the sale of west end of Dakota, Minnesota and			,	,	, ,			
Eastern Railroad						236		
Proceeds from the sale of Delaware & Hudson South (Note 5)	2	281			28	1		
Proceeds from sale of properties and other assets (Note 4)		13		10	7	3 26		
Change in restricted cash and cash equivalents used to collateralize								
letters of credit				318		327		
Other (Note 4)		(8)		1		5		
Cash used in investing activities	(1	<b>(63)</b>		(85)	(70	8) (347)		
Cash used in investing activities	(1	103)		(03)	(70	<b>(34</b> 7)		
Financing activities								
Dividends paid		(57)		(61)	(17)	2) (184)		
Issuance of CP common shares		5		14	3	, , ,		
Purchase of CP common shares ( <i>Note 10</i> )	(1.5	523)	(	455)	(2,59			
Net repayment of commercial paper ( <i>Note 9</i> )		669)		,	(89			
Issuance of long-term debt, excl. commercial paper ( <i>Note 9</i> )		501			3,41			
Repayment of long-term debt, excl. commercial paper ( <i>Note 9</i> )		132)		(21)	(49			
Settlement of foreign exchange forward on long-term debt				17		17		
Other				(3)		(3)		
Cash used in financing activities		<b>(75)</b>	(	<b>509</b> )	(71	6) (1,282)		

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Effect of foreign currency fluctuations on U.S. dollar-denominated cash and cash equivalents	18	6	23	2
Cash position				
Increase (decrease) in cash and cash equivalents	476	(54)	435	(161)
Cash and cash equivalents at beginning of period	185	369	226	476
Cash and cash equivalents at end of period	\$ 661	\$ 315	\$ 661	\$ 315
Supplemental disclosures of cash flow information:				
Income taxes paid	\$ 48	\$ 103	\$ 107	\$ 142
Interest paid	\$ 81	\$ 60	\$ 242	\$ 220

See Notes to Interim Consolidated Financial Statements.

# INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(in millions of Canadian dollars, except common share amounts)