

SL INDUSTRIES INC  
Form 10-K  
March 19, 2014  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2013**

**OR**

**TRANSITION REPORT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-4987**

**SL INDUSTRIES, INC.**

**(Exact name of registrant as specified in its charter)**

**Delaware**  
**(State of other jurisdiction of**  
**incorporation or organization)**

**21-0682685**  
**(I.R.S. Employer**  
**Identification No.)**

**520 Fellowship Road, Suite A114, Mt. Laurel, NJ**  
**(Address of principal executive offices)**

**08054**  
**(Zip Code)**

**Registrant's telephone number, including area code: 856-727-1500**

**Securities registered pursuant to Section 12(b) of the Act:**

| <b>Title of Each Class</b>  | <b>Name of Each Exchange on Which Registered</b> |
|---|--|
| <b>Common Stock, \$.20 par value</b>                                    | <b>NYSE MKT</b>                                  |
| <b>Securities registered pursuant to Section 12(g) of the Act: None</b> |  |

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities

Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

As of the last business day of the Registrant's most recently completed second fiscal quarter, the aggregate market value of the voting and non-voting stock held by non-affiliates of the Registrant was \$54,655,000 based on the closing price of the Registrant's common stock on the NYSE MKT on that date. Shares of the Registrant's common stock beneficially owned by each executive officer and director of the Registrant and by each person known by the Registrant to beneficially own 10% or more of its outstanding common stock have been excluded, in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares of common stock outstanding as of February 28, 2014 was 4,125,000.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Certain information required by Part III of this report (Items 10, 11, 12, 13 and 14) is incorporated by reference from the Company's proxy statement to be filed pursuant to Regulation 14A with respect to the registrant's 2014 annual meeting of stockholders.

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**PART I**

**ITEM 1. BUSINESS**

**(a) General Development Of Business**

SL Industries, Inc., through its subsidiaries, designs, manufactures and markets power electronics, motion control, power protection, power quality, and specialized communication equipment that is used in a variety of medical, commercial and military aerospace, solar, computer, datacom, industrial, telecom, transportation, utility, rail and highway equipment applications. Its products are generally incorporated into larger systems to improve operating performance, safety, reliability and efficiency. The Company's products are largely sold to Original Equipment Manufacturers (OEMs), the utility industry and, to a lesser extent, to commercial distributors. The Company was incorporated as G-L Electronics Company in the state of New Jersey on March 29, 1956. The Company's name was changed to G-L Industries, Inc. in November 1963; SGL Industries, Inc. in November 1970; and then to the present name of SL Industries, Inc. in September 1984. Unless the context requires otherwise, the terms the Company, SL Industries, we, us and our mean SL Industries, Inc., a Delaware corporation, and its consolidated subsidiaries after Reincorporation (defined and described below) and SL Industries, Inc., a New Jersey corporation prior to Reincorporation. In the context of describing the Reincorporation, SL-NJ means SL Industries, Inc., a New Jersey corporation, and SL-DE means SL Industries, Inc., a Delaware corporation and wholly owned subsidiary of SL-NJ.

On May 9, 2013, the Company's shareholders voted to approve a proposal to change the state of incorporation of SL Industries from the State of New Jersey to the State of Delaware by merging SL-NJ with and into SL-DE (the Reincorporation). On June 20, 2013 (the Effective Date), the Reincorporation was effected by merging SL-NJ with and into SL-DE pursuant to an Agreement and Plan of Merger, dated June 3, 2013, between SL-NJ and SL-DE. SL-DE survived the merger and SL-NJ ceased to exist. The principal reason for the Reincorporation was to give the Company a greater measure of flexibility and simplicity in corporate governance and provide greater clarity and predictability with respect to the Company's corporate legal affairs. The Reincorporation did not result in any change in the name, business, management, fiscal year, accounting, location of the principal executive officers, assets or liabilities or net worth (other than the costs of reincorporation which were immaterial) of the Company.

On August 9, 2012, the Company entered into a Credit Agreement with PNC Bank, National Association, as administrative agent and lender (PNC Bank), and the lenders from time to time party thereto, as amended (the 2012 Credit Facility), to replace its 2008 Credit Facility. The 2012 Credit Facility provides for borrowings up to \$40,000,000 and under certain conditions maximum borrowings up to \$70,000,000. The 2012 Credit Facility included a \$5,000,000 sublimit for letters of credit (subsequently amended on March 11, 2013, as described below) and provides for a separate \$10,700,000 letter of credit which expires one year from the date of closing, with annual extensions. The 2012 Credit Facility expires on August 9, 2016.

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On March 11, 2013, the Company entered into a First Amendment (the "First Amendment") to the 2012 Credit Facility. The First Amendment, among other things, (a) amends the Letter of Credit ("LC") sublimit amount to the lesser of (i) an amount equal to \$5,000,000 plus the aggregate amount of Designated Usage LC issued and outstanding under the Designated Usage LC sublimit or (ii) \$25,000,000 and (b) allows the Company to enter into foreign currency exchange services with Loan Parties on an unsecured basis and that such obligations shall not exceed at any time an aggregate amount equal to \$3,500,000.

On May 28, 2013 a letter of credit in the amount of \$8,564,000 was issued in favor of the Environmental Protection Agency ("EPA") to provide financial assurance related to the Company's environmental payments in accordance with the terms of the Consent Decree reached with the United States Department of Justice ("DOJ") and EPA related to its liability for both OU-1 and OU-2 (see Note 16 for additional information). The letter of credit expires on May 28, 2014 and requires an annual commitment fee of 0.125% and standby commission of 1%, and does not reduce amounts available under the 2012 Credit Facility.

On June 20, 2013, the Company entered into a Second Amendment and Joinder to Credit Agreement and to Security Agreement (the "Second Amendment"), which amends the 2012 Credit Facility in order to reflect the Reincorporation of the Company. The Second Amendment, among other things, joins the Company as a "Borrower" under the Credit Agreement and a "Debtor" under the Security Agreement entered into by SL-NJ in connection with the 2012 Credit Facility.

On November 16, 2010, the Board of Directors authorized a plan that allows for the repurchase up to an aggregate of 470,000 shares of the Company's outstanding common stock (the "2010 Repurchase Plan"). Any repurchases pursuant to the 2010 Repurchase Plan would be made in the open market or in negotiated transactions. During 2013, the Company purchased approximately 87,000 shares of Company stock at an average price of \$23.99 a share through the 2010 Repurchase Plan. As of December 31, 2013, approximately 243,000 shares remained available for purchase under the 2010 Repurchase Plan. Currently the 2010 Repurchase Plan has no expiration date.

### **(b) Financial Information About Segments**

Financial information about the Company's business segments is incorporated herein by reference to Note 23 in the Notes to Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

### **(c) Narrative Description Of Business**

#### **Segments**

The Company currently operates under four business segments: SL Power Electronics Corp. ("SLPE"), the High Power Group, SL Montevideo Technology, Inc. ("SL-MTI") and RFL Electronics Inc. ("RFL"). TEAL Electronics Corp. ("TEAL") and MTE Corporation ("MTE") are combined into one business segment, which is reported as the High Power Group. The Company aggregates operating business subsidiaries into a single segment for financial reporting purposes if aggregation is consistent with the objectives of ASC 280 Segment Reporting.

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**SLPE** SL Power Electronics Corp. designs, manufactures and markets high-reliability power conversion products in internal and external footprints. The Company's power supplies provide a reliable and safe power source for the customer's specific equipment needs. SLPE, which sells products under three brand names (SL Power Electronics, Condor and Ault), is a major supplier to the OEMs of medical, industrial/instrumentation, LED, and information technology equipment. For the years ended December 31, 2013, December 31, 2012 and December 31, 2011, net sales of SLPE, as a percentage of consolidated net sales from continuing operations, were 38%, 39% and 43%, respectively.

**HIGH POWER GROUP** The High Power Group sells products under two brand names: TEAL and MTE. TEAL designs and manufactures power quality products that include noise suppression isolation transformers, power conditioned distribution systems, voltage regulators, and high level integrated cabinets with preinstalled prewired power quality and distribution components. TEAL primarily sells to OEMs of medical imaging, medical treatment, military aerospace, semiconductor, solar, and advanced simulation systems. MTE designs and manufactures power quality solutions used to protect electrical equipment, bring harmonics into compliance, and improve the efficiency of variable speed motor drive systems. MTE's standard product lines include: harmonic filters, three-phase AC reactors, DC link chokes, and motor protection filters. TEAL and MTE also design and build customer specific and custom products for special applications. These products are typically used in industrial plants, renewable energy facilities, and commercial buildings. For the years ended December 31, 2013, December 31, 2012 and December 31, 2011, net sales of the High Power Group, as a percentage of consolidated net sales from continuing operations, were 34%, 32% and 30%, respectively.

**SL-MTI** SL-MTI designs and manufactures high power density precision motors that are used in numerous mission critical applications, including military and commercial aerospace, oil and gas, medical, and industrial products. For the years ended December 31, 2013, December 31, 2012 and December 31, 2011, net sales of SL-MTI, as a percentage of consolidated net sales from continuing operations, were 18%, 18% and 16%, respectively.

**RFL** RFL designs and manufactures communication and power protection products/systems that are used to protect electric utility transmission lines and apparatus by isolating faulty transmission lines from a transmission grid. These products are sophisticated communication systems that allow electric utilities to manage their high-voltage power lines more efficiently. RFL also provides products and systems used by rail and highway industries. RFL provides systems design, commissioning, training, customer service, and maintenance for all of its products. For the years ended December 31, 2013, December 31, 2012 and December 31, 2011, net sales of RFL, as a percentage of consolidated net sales from continuing operations, were 10%, 11% and 11%, respectively.

**Discontinued Operations**

**SURFTECH** SL Surface Technologies, Inc. ( SurfTech ) produced industrial coatings and platings for equipment in the corrugated paper and telecommunications industries. On November 24, 2003, the Company sold substantially all of the assets of SurfTech. As a result, SurfTech is reported as a discontinued operation for all periods presented. A significant portion of the Company's environmental costs, which have been incurred and are expected to be incurred, are related to the former SurfTech operations.

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### **Raw Materials**

Raw material components are supplied by various domestic and international vendors. In general, availability of materials is not a problem for the Company; however, at times the Company has had to locate alternate suppliers for certain key components. Raw materials are purchased directly from the manufacturer whenever possible to avoid distributor mark-ups. Average lead times generally run from immediate availability to 22 weeks. Lead times can be substantially higher for strategic components subject to industry shortages. In most cases, viable multiple sources are maintained for flexibility and competitive leverage.

Copper is used primarily by the High Power Group in its transformers and reactors. In an attempt to limit the volatility of copper costs, the High Power Group entered into forward purchase agreements during 2013 in the aggregate amount of approximately \$2,420,000. As of December 31, 2013, forward purchase agreements in the aggregate amount of approximately \$2,300,000 were entered into for 2014. As of December 31, 2013, no copper purchase commitments were greater than nine months.

### **Patents, Trademarks, Licenses, Franchises And Concessions**

The Company has proprietary information that it has developed and uses in its business. This proprietary information is protected by contractual agreements as well as through patents and patents pending, to the extent appropriate. The patents are protected by federal law. To protect its proprietary information, the Company also enters into non-disclosure agreements with its employees, vendors and customers. Where appropriate, the Company will take and has taken all steps necessary to defend its intellectual property.

### **Seasonality**

Generally, seasonality is not a significant factor in any of the Company's segments.

### **Significant Customers**

The Company has no customer that accounts for 10% or more of its consolidated net sales from continuing operations. SLPE, the High Power Group, SL-MTI and RFL each have certain major customers, the loss of any of which could have a material adverse effect on such segment.

### **Backlog**

At March 2, 2014, March 1, 2013 and March 2, 2012, backlog was \$70,163,000, \$65,200,000, and \$65,415,000, respectively. The backlog at March 2, 2014 increased by \$4,963,000, or 8%, compared to March 1, 2013. The High Power Group and SL-MTI each recorded an increase in backlog, while SLPE and RFL each recorded a decrease in backlog at March 2, 2014, compared to March 1, 2013.

### **Competitive Conditions**

The Company's businesses are in active competition with domestic and foreign companies with national and international name recognition that offer similar products or services and with companies producing alternative products appropriate for the same uses. Each of the Company's businesses seeks to gain an advantage from its competition by concentrating on differentiating or customizing products based on customer needs. The Company's businesses also seek a competitive advantage based on quality, service, innovation, delivery and price.



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### **Environmental**

The Company (together with the industries in which it operates or has operated) is subject to the environmental laws and regulations of the United States, People's Republic of China ( China ), Republic of Mexico ( Mexico ) and United Kingdom concerning emissions to the air, discharges to surface and subsurface waters and generation, handling, storage, transportation, treatment and disposal of waste materials. The Company and the subject industries are also subject to other federal, state and local environmental laws and regulations, including those that require the Company to remediate or mitigate the effects of the disposal or release of certain chemical substances at various sites, mostly at sites where the Company has ceased operations. It is impossible to predict precisely what effect these laws and regulations will have on the Company in the future.

It is the Company's policy to comply with all environmental, health and safety regulations, as well as industry standards for maintenance. The Company's domestic and international competitors are subject to the same environmental, health and safety laws and regulations, and the Company believes in each of its markets that the subject compliance issues and potential related expenditures of its operating subsidiaries are comparable to those faced by its major competitors.

Loss contingencies include potential obligations to investigate and eliminate or mitigate the effects on the environment of the disposal or release of certain chemical substances at various sites, such as Superfund sites and other facilities, whether or not they are currently in operation. The Company is currently participating in environmental assessments and cleanups at a number of sites and in the future may be involved in additional environmental assessments and cleanups. Based upon investigations completed to date by the Company and its independent engineering-consulting firms, management has provided an estimated accrual for all known costs believed to be probable and costs that can be reasonably estimated in the amount of \$21,789,000, of which \$17,200,000 is included as other long-term liabilities, with the remainder recorded as other short-term accrued liabilities, as of December 31, 2013. However, it is the nature of environmental contingencies that other circumstances might arise, the costs of which are indeterminable at this time due to such factors as changing government regulations and stricter standards, the unknown magnitude of cleanup costs, and the unknown timing and extent of the remedial actions that may be required. These other circumstances could result in additional expenses or judgments, or offsets thereto. The adverse resolution of any one or more of these other circumstances could have a material adverse effect on the business, operating results, financial condition or cash flows of the Company. The Company's environmental costs primarily relate to discontinued operations and such costs have been recorded in discontinued operations, net of tax.

There are three sites on which the Company may incur material environmental costs in the future as a result of past activities of its former subsidiary, SurfTech. There are two Company owned sites related to its former subsidiary, SurfTech. These sites are located in Pennsauken, New Jersey (the Pennsauken Site ) and in Camden, New Jersey (the Camden Site ). There is also a third site, which is not owned by the Company, referred to as the Puchack Well Field Site . The Puchack Well Field Site and the Pennsauken Site are part of the Puchack Well Field Superfund Site. The Company's environmental contingencies with respect to the Pennsauken Site are fully discussed in Item 3. Legal Proceedings included in Part I of this Annual Report on Form 10-K.

With respect to the Camden Site, the Company has reported soil contamination and a groundwater contamination plume emanating from the site. The New Jersey Department of Environmental Protection ( NJDEP ) approved, and the Company implemented in 2010, an interim remedial action pilot study to inject neutralizing chemicals into the unsaturated soil. Based on an assessment of post-injection data, our consultants believe the pilot study can be implemented as a full scale soil remedy to treat unsaturated contaminated soil.



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A Remedial Action Workplan for soils ( RAWP ) is being developed. The RAWP will select the injection remedy as the site wide remedy for unsaturated soils, along with demolition and proper disposal of the former concrete building slab and targeted excavation and disposal of impacted soil immediately underlying the slab. Additionally, the RAWP will address a small area of impacted soil off the property. The RAWP for soils will be submitted to the NJDEP in the second quarter of 2014, by the Licensed Site Remediation Professional ( LSRP ) for the site. The RAWP is scheduled to be implemented in the fourth quarter of 2014. Also, the Company s environmental consultants finalized an interim remedial action pilot study to treat on-site contaminated groundwater, consisting of injecting food-grade product, into the groundwater at the down gradient property boundary, to create a bio-barrier. The pilot study includes post-injection monitoring to assess the bio-barrier s ability to treat contaminated groundwater. Implementation of the groundwater pilot study is currently underway with post-injection effectiveness monitoring expected to continue through the third quarter of 2015.

As previously reported, the Company is currently participating in environmental assessments and cleanups at a number of sites. One of these sites is a commercial facility, located in Wayne, New Jersey. Contaminated soil and groundwater has undergone remediation with NJDEP oversight, but contaminants of concern ( COCs ) in groundwater and surface water, which extend off-site, still remain above applicable NJDEP remediation standards. A soil remedial action plan will be required in order to remove the new soil source contamination that continues to impact groundwater. Our consultants have reviewed data to determine what supplemental remedial action is necessary for soils, and whether to modify or expand the groundwater remedy that will likely consist of additional in-situ injections of food grade product into the groundwater. Estimates have been developed by the Company s consultants, which includes costs to enhance the existing vapor intrusion system, remedial injections, soil excavation and additional tests and remedial activities. Costs related to this site are recorded as part of discontinued operations, net of tax.

The Company has reported soil and groundwater contamination at the facility of SL-MTI located on its property in Montevideo, Minnesota. An analysis of the contamination has been completed and a remediation plan has been implemented at the site pursuant to the remedial action plan approved by the Minnesota Pollution Control Agency. A soil vapor extraction system has been operating at the site since October 2008. In 2013 the regulatory and screening levels for soil vapor and groundwater were lowered by the state for some of the contaminants at the site. In response to this regulatory change SL-MTI s consultants will conduct additional testing to delineate site impacts and update the site conceptual model. SL-MTI increased its reserve related to this regulatory change by approximately \$97,000 during the fourth quarter of 2013. Costs related to this site are recorded as a component of continuing operations.

## **Employees**

As of December 31, 2013, the Company had approximately 1,400 employees. Of these employees, 150, or approximately 11%, were subject to collective bargaining agreements in Mexico.

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**Foreign Operations**

In addition to manufacturing operations in California, Minnesota, New Jersey and Wisconsin, the Company manufactures substantial quantities of products in premises leased in Mexicali, Mexico, Matamoros, Mexico, Tecate, Mexico, and Xianghe, China. SLPE manufactures most of its products in Mexico and China. TEAL, which is part of the High Power Group, has transferred the majority of its manufacturing to a wholly-owned subsidiary located in Mexico. SL-MTI manufactures a significant portion of its products in Mexico. These external and foreign sources of supply present risks of interruption for reasons beyond the Company's control, including political or economic instability and other uncertainties.

Generally, the Company's sales are priced in U.S. dollars (USD) and its costs and expenses are priced in U.S. dollars, Mexican pesos (MXN) and Chinese yuan (CNH). SLPE, the High Power Group and SL-MTI price and invoice their sales primarily in U.S. dollars. The Mexican subsidiaries of SLPE, the High Power Group and SL-MTI maintain their books and records in Mexican pesos. SLPE's subsidiaries in China maintain their books and records in Chinese yuan; however, most of their sales are invoiced in U.S. dollars. Business operations conducted in Mexico or China incur their respective labor costs and supply expenses in Mexican pesos and Chinese yuan, as the case may be. RFL sales, costs, and expenses are priced in U.S. dollars.

The competitiveness of the Company's products relative to locally produced products may be affected by the performance of the U.S. dollar compared with that of its foreign customers' and competitors' currencies. Foreign net sales comprised 21%, 20% and 21% of net sales from continuing operations for fiscal 2013, 2012 and 2011, respectively. Additionally, the Company is exposed to foreign currency exchange rate fluctuations, which may result from fluctuations in the value of the Mexican peso and Chinese yuan versus the U.S. dollar.

During 2013 and 2012, the Company entered into a series of foreign currency forward contracts to hedge its exposure to foreign exchange rate movements in its forecasted expenses in China and Mexico. The foreign currency forwards are not speculative and are being used to manage the Company's exposure to foreign exchange rate movements. Foreign currency forward agreements involve fixing the USD-MXN and USD-CNH exchange rates for delivery of a specified amount of foreign currency on a specified date. The Company has elected not to apply hedge accounting to these derivatives and they are marked to market through earnings. Therefore, gains and losses resulting from changes in the fair value of these contracts are recognized at the end of each reporting period directly in earnings in other gain, net on the Consolidated Statements of Income.

For additional information related to financial information about foreign operations, see Notes 17 and 23 in the Notes to Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

**Additional Information**

Additional information regarding the development of the Company's businesses during 2013 and 2012 is contained in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations included in Part II and Notes 1 and 4 of the Notes to the Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

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The Company's Current Reports on Form 8-K, Quarterly Reports on Form 10-Q and Annual Reports on Form 10-K are electronically filed with or furnished to Securities and Exchange Commission (the "SEC"), and all such reports and amendments to such reports filed have been and will be made available, free of charge, through the Company's website (<http://www.slindustries.com>) as soon as reasonably practicable after such filing. Such reports will remain available on the Company's website for at least 12 months. The contents of the Company's website are not incorporated by reference into this Annual Report on Form 10-K.

**ITEM 1A. RISK FACTORS**

Not applicable.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

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Set forth below are the properties where the Company conducted business as of December 31, 2013.

| Location            | General Character   | Owned or Leased        |        |                     |
|---------------------|---|------------------------|--------|---------------------|
|                     |   | Approx. Square Footage |        | And Expiration Date |
| Ventura, CA         | Administration, design and sales of power supply products (SLPE)  | 31,200                 | Leased | 1/31/2016           |
| Canton, MA          | Design of power supply products (SLPE)  | 2,560                  | Leased | 8/31/2016           |
| Mexicali, Mexico    | Manufacture and distribution of power supply products (SLPE)  | 82,400                 | Leased | 12/15/2020          |
| Shanghai, China     | Design of power supply products (SLPE)  | 8,800                  | Leased | 7/31/2016           |
| Shanghai, China     | Design of power supply products (SLPE)  | 600                    | Leased | 7/31/2014           |
| Xianghe, China      | Manufacture and distribution of power supply products and employee dormitory (SLPE)                           | 60,600                 | Leased | month to month      |
| Xianghe, China      | Manufacture and distribution of power supply products and employee dormitory (SLPE)                           | 43,300                 | Owned  |                     |
| San Diego, CA       | Administration, sales, design and manufacture of power distribution and conditioning units (High Power Group) | 35,500                 | Leased | 12/31/2017          |
| Tecate, Mexico      | Manufacture of power distribution and conditioning units (High Power Group)                                   | 20,800                 | Leased | 3/31/2015           |
| Tecate, Mexico      | Manufacture of power distribution and conditioning units (High Power Group)                                   | 8,900                  | Leased | 11/30/2014          |
| Menomonee Falls, WI | Design, sales, manufacture and distribution of power quality products (High Power Group)                      | 38,500                 | Leased | 7/31/2015           |
| Montevideo, MN      | Administration, design, sales and manufacture of precision motors and motion control systems (SL-MTI)         | 30,000                 | Owned  |                     |
| Matamoros, Mexico   | Manufacture of precision motors (SL-MTI)  | 28,300                 | Leased | 12/31/2014          |
| Eden Prairie, MN    | Administration and design of precision motors and motion control systems (SL-MTI)                             | 1,950                  | Leased | 3/31/2018           |
| Boonton Twp., NJ    | Administration, design, sales and manufacture of electric utility equipment protection systems (RFL)          | 78,000                 | Owned  |                     |
| Pennsauken, NJ      | Land (Unallocated Corporate Assets) <sup>(1)</sup>  | 6,000                  | Owned  |                     |
| Mt. Laurel, NJ      | Corporate office (Unallocated Corporate Assets)   | 4,200                  | Leased | 11/30/2015          |

<sup>(1)</sup> Formerly a document warehouse, which was demolished during December 2013. The property was originally used for industrial surface finishing operations.

The Company believes that most of its manufacturing facilities are adequate for current production requirements. The Company believes that its remaining facilities are sufficient for current operations, maintained in good operating condition and adequately insured. Of the owned properties, none are subject to a major encumbrance material to the operations of the Company.



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**ITEM 3. LEGAL PROCEEDINGS**

*Environmental Matters*

The Company has been and is the subject of administrative actions that arise from its ownership of SL Surface Technologies, Inc. ( SurfTech ), a wholly-owned subsidiary, the assets of which were sold in November 2003. SurfTech formerly operated chrome-plating facilities in Pennsauken Township, New Jersey (the Pennsauken Site ) and Camden, New Jersey (the Camden Site ).

In 2006 the United States Environmental Protection Agency (the EPA ) named the Company as a potential responsible party (a PRP ) in connection with the remediation of the Puchack Well Field, which has been designated as a Superfund Site. The EPA is remediating the Puchack Well Field Superfund Site in two separate operable units. The first operable unit ( OU-1 ) consists of an area of chromium groundwater contamination in three aquifers that exceeds the selected cleanup standard. The second operable unit ( OU-2 ) pertains to sites that are allegedly the sources of contamination for the first operable unit. The EPA advised the Company in October 2010 that OU-2 includes soil contamination in the immediate vicinity of the Company s Pennsauken Site.

The Company has reached an agreement with both the DOJ and EPA effective April 30, 2013 related to its liability for both OU-1 and OU-2 and has entered into a Consent Decree which governs the agreement, the terms of which are as follows. The Company has agreed to perform the remediation for OU-2. Also, the Company has agreed to pay a fixed sum for the EPA s past cost for OU-2 and a portion of the EPA s past cost for OU-1. The payments are to be made in five equal payments of \$2,141,000, for a total \$10,705,000, plus interest. The Company has also agreed to pay the EPA s costs for oversight of the OU-2 remediation. The United States District Court judge signed the Consent Decree effective April 30, 2013, thereby triggering the Company s obligation under the Consent Decree. On May 10, 2013 the Company made the first payment related to its obligation under the Consent Decree in the amount of \$2,185,000, which included interest. The next four payments will be made on the anniversary of the first payment plus ten days in the same amount of \$2,141,000, plus interest. On May 28, 2013, a letter of credit in the amount of \$8,564,000 was issued in favor of the EPA to provide financial assurance related to the Company s remaining obligation to pay for the EPA s past cost as mentioned above. Also, on July 19, 2013 the Company obtained financial assurance as required by the terms of the Consent Decree related to its obligations to remediate OU-2. The financial instruments mentioned above did not affect the Company s availability under its Credit facility (see Note 12 in the Notes to the Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K).

On December 3, 2012, the Company received a demand letter from the State of New Jersey. The demand is for \$1,300,000 for past and future cleanup costs and \$500,000 for natural resource damages ( NRD ) for a total of \$1,800,000 (the New Jersey Claim ). Although the Company and its counsel believe that it has meritorious defenses to any claim for reimbursement, on February 13, 2013 the Company offered to pay \$250,000 to fully resolve the claim presented by the State of New Jersey for past costs, future costs and NRD at the Puchack Well Field Superfund site. The State of New Jersey has not responded to the Company s counter-offer. Based on the current available information, the Company has estimated a total combined potential liability for OU-1 and OU-2 and the New Jersey Claim to be \$17,587,000 related to its combined liability related to this site.

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The estimated OU-2 remediation liability is based upon the EPA's plan for remediation as provided in the Record of Decision for OU-2, which was issued by the EPA in September 2011, and the evaluation of data by the Company's environmental engineering consultants. The liability for OU-1 and OU-2 is based upon the current terms of the Consent Decree.

### *Other*

During 2012, the Company conducted an investigation to determine whether certain employees of SL Xianghe Power Electronics Corporation, SL Shanghai Power Electronics Corporation and SL Shanghai International Trading Corporation, three of the Company's indirect wholly-owned subsidiaries incorporated and operating exclusively in China, may have improperly provided gifts and entertainment to government officials (the "China Investigation"). The Company had retained outside counsel and forensic accountants to assist in the China Investigation. Based upon the China Investigation, the estimated amounts of such gifts and entertainment were not material to the Company's financial statements. Such estimates did not take into account the costs to the Company of the China Investigation itself, or any other additional costs.

The China Investigation included determining whether there were any violations of laws, including the U.S. Foreign Corrupt Practices Act ( "FCPA" ). The Company's outside counsel contacted the DOJ and the Securities and Exchange Commission (the "SEC" ) voluntarily to disclose that the Company was conducting an internal investigation, and agreed to cooperate fully. Additionally, the Company hired outside consultants to provide assistance in implementing a mandatory FCPA compliance program for all of its employees which is now completed by such employees annually. Also, during the first and second quarters of 2013 the Company engaged outside consultants to perform FCPA compliance tests at its operations in China and Mexico, which, going forward, will be performed by the Company annually. On September 26, 2013, the DOJ notified the Company that it had closed its inquiry into this matter without filing criminal charges. The Company has not received an update from the SEC regarding the status of its inquiry. The Company cannot predict at this time whether any action may be taken by the SEC.

In the ordinary course of its business the Company is and may be subject to other loss contingencies pursuant to foreign and domestic federal, state and local governmental laws and regulations and may be party to certain legal actions, frequently involving complaints by terminated employees and disputes with customers, suppliers and others. In the opinion of management, any such other loss contingencies are not expected to have a material adverse effect on the financial condition or results of operations of the Company.

## **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**Table of Contents****PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

The Company's common stock is currently listed on the NYSE MKT under the ticker symbol SLI. The following table sets forth the high and low closing sales price per share of the Company's common stock for the periods indicated:

|              | Year Ended<br>December 31,<br>2013 |          | Year Ended<br>December 31,<br>2012 |          |
|--------------|------------------------------------|----------|------------------------------------|----------|
|              | HIGH                               | LOW      | HIGH                               | LOW      |
| Stock Prices |                                    |          |                                    |          |
| 1st Quarter  | \$ 19.65                           | \$ 16.60 | \$ 20.00                           | \$ 16.48 |
| 2nd Quarter  | \$ 26.04                           | \$ 18.35 | \$ 19.91                           | \$ 11.30 |
| 3rd Quarter  | \$ 31.00                           | \$ 22.14 | \$ 16.75                           | \$ 13.00 |
| 4th Quarter  | \$ 30.50                           | \$ 24.58 | \$ 20.75                           | \$ 11.83 |

 **Holders of Record**

As of February 28, 2014, there were approximately 443 holders of record of the Company's common stock.

**Dividends**

On November 26, 2012, the board of directors of the Company declared a one-time special cash dividend of \$2.00 per common share (the Dividend) for an aggregate dividend of approximately \$8,322,000. The Dividend was payable on December 17, 2012 to shareholders of record at the close of business on December 6, 2012. The Dividend was funded primarily from available cash on hand with the remainder from borrowings under the 2012 Credit Facility. No dividends were declared during fiscal 2013.

The declaration and payment of dividends in the future, if any, and their amounts, will be determined by the Board of Directors in light of conditions then existing, including the Company's earnings, financial condition and business requirements (including working capital needs), and other factors. On August 9, 2012, the Company entered into the 2012 Credit Facility with PNC Bank to replace its 2008 Credit Facility. The 2012 Credit Facility imposes restrictions on our ability to pay dividends, and thus the Company's ability to pay dividends on our common stock will depend upon, among other things, the Company's level of indebtedness at the time of the proposed dividend and whether the Company is in default under any of our debt obligations. The Company's ability to pay dividends will also depend on the requirements of any future financing agreements to which we may be a party.

**Table of Contents****Issuer Purchases of Equity Securities**

On November 16, 2010, the Board of Directors authorized a plan that allows for the repurchase up to an aggregate of 470,000 shares of the Company's outstanding common stock (the 2010 Repurchase Plan). Any repurchases pursuant to the 2010 Repurchase Plan would be made in the open market or in negotiated transactions. During 2013, the Company purchased approximately 87,000 shares of Company stock at an average price of \$23.99 a share through the 2010 Repurchase Plan. As of December 31, 2013, approximately 243,000 shares remained available for purchase under the 2010 Repurchase Plan. Currently the 2010 Repurchase Plan has no expiration date.

The following table presents information related to the repurchase of common stock that the Company made during the twelve months ended December 31, 2013:

| Period         | Total Number of Shares Purchased <sup>(1)</sup> | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares That May Yet Be Purchased under Publicly Announced Plans or Programs |
|----------------|---|------------------------------|--|---|
| January 2013   |   |                              |  | 330,000   |
| February 2013  |   |                              |  | 330,000   |
| March 2013     |   |                              |  | 330,000   |
| April 2013     |   |                              |  | 330,000   |
| May 2013       | 19,000  | \$ 23.02                     | 19,000   | 311,000   |
| June 2013      | 14,000  | \$ 24.82                     | 14,000   | 297,000   |
| July 2013      | 8,000   | \$ 24.83                     | 8,000  | 289,000   |
| August 2013    | 31,000  | \$ 23.68                     | 31,000   | 258,000   |
| September 2013 | 4,000   | \$ 24.62                     | 4,000  | 254,000   |
| October 2013   | 9,000   | \$ 24.60                     | 9,000  | 245,000   |
| November 2013  | 1,000   | \$ 24.95                     | 1,000  | 244,000   |
| December 2013  | 1,000   | \$ 24.93                     | 1,000  | 243,000   |
| <b>Total</b>   | <b>87,000</b>                                   | <b>\$ 23.99</b>              | <b>87,000</b>  | <b>243,000</b>  |

<sup>(1)</sup> The number of shares purchased pursuant to the 2010 Repurchase Plan.

**Table of Contents****Equity Compensation Plan Information**

Information relating to securities authorized for issuance under equity compensation plans as of December 31, 2013, is as follows:

|  | Number of securities<br>to be<br>issued upon<br>exercise of<br>outstanding<br>options,<br>warranty and<br>rights<br>(a) | Weighted-average<br>exercise<br>price of<br>outstanding options,<br>warranty<br>and rights<br>(b) | Number of securities<br>remaining<br>available<br>for<br>future issuance<br>under equity<br>compensation<br>plans<br>(excluding shares<br>reflected in<br>column<br>(a))<br>(c) |
|--|---|---|---|
| Equity compensation plans<br>approved by security holders        | 153,000 <sup>(1)</sup>  | \$ 11.99 <sup>(2)</sup>   | 163,000 <sup>(3)</sup>  |
| Equity compensation plans<br>not approved by security<br>holders | none  |   |   |
| <b>Total</b>   | <b>153,000</b>  | <b>\$ 11.99</b>   | <b>163,000</b>  |

(1) This amount includes the following:

83,000 shares issuable upon the exercise of outstanding stock options under the 2008 Incentive Stock Plan (the 2008 Plan ) with a weighted-average price of \$11.99.

7,000 restricted stock units ( RSUs ) earned under the Company s 2011 Long-term Incentive Plan (the 2011 LTIP ) pursuant to the 2008 Plan.

43,000 RSUs issuable under the Company s 2012 Long-term Incentive Plan (the 2012 LTIP ) pursuant to the 2008 Plan. Assumes that outstanding performance-based RSUs will vest at target.

20,000 RSUs issuable under the Company s 2013 Long-term Incentive Plan (the 2013 LTIP ) pursuant to the 2008 Plan. Assumes that outstanding performance-based RSUs will vest at target.

- (2) The 2013 LTIP, 2012 LTIP and 2011 LTIP RSUs have been excluded from the computation of the weighted-average exercise price since these awards have no exercise price.
- (3) This amount represents the number of shares available for issuance pursuant to stock options and awards that could be granted in the future under the Company's active shareholder approved stock plan, the 2008 Plan. The 2008 Plan allows for the issuance of up to 450,000 shares.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

Selected consolidated financial data with respect to the years ended December 31, 2013, 2012, 2011, 2010, and 2009, are presented below.

|  | Years Ended December 31,                     |            |            |            |            |
|--|--|------------|------------|------------|------------|
|  | 2013   | 2012       | 2011       | 2010       | 2009       |
|  | (amounts in thousands except per share data) |            |            |            |            |
| Net sales  | \$ 204,688                                   | \$ 200,577 | \$ 212,331 | \$ 189,768 | \$ 147,551 |
| Income from continuing operations <sup>(1)</sup>                             | \$ 9,332                                     | \$ 9,357   | \$ 12,835  | \$ 9,782   | \$ 3,564   |
| (Loss) from discontinued operations <sup>(2)</sup>                           | \$ (1,092)                                   | \$ (1,580) | \$ (4,637) | \$ (7,226) | \$ (628)   |
| Net income <sup>(3)</sup>  | \$ 8,240                                     | \$ 7,777   | \$ 8,198   | \$ 2,556   | \$ 2,936   |
| Diluted net income per common share  | \$ 1.97                                      | \$ 1.80    | \$ 1.79    | \$ 0.44    | \$ 0.49    |
| Shares used in computing diluted net income per common shares <sup>(4)</sup> | 4,184  | 4,330      | 4,573      | 5,811      | 6,015      |
| <b>Year-end financial position</b>   |  |            |            |            |            |
| Working capital <sup>(5)</sup>   | \$ 37,051                                    | \$ 26,309  | \$ 34,404  | \$ 21,029  | \$ 35,064  |
| Current ratio <sup>(5)</sup>   | 2.10   | 1.76       | 2.09       | 1.52       | 2.68       |
| Total assets   | \$ 113,334                                   | \$ 107,137 | \$ 111,226 | \$ 104,899 | \$ 99,451  |
| Long-term debt, less current maturities                                      | \$ 187                                       | \$         | \$         | \$         | \$         |
| Shareholders' equity   | \$ 59,175                                    | \$ 50,432  | \$ 56,857  | \$ 47,249  | \$ 69,100  |
| Book value per share   | \$ 14.34                                     | \$ 12.18   | \$ 12.45   | \$ 10.53   | \$ 11.27   |
| <b>Other</b>   |  |            |            |            |            |
| Capital expenditures   | \$ 2,750                                     | \$ 1,804   | \$ 2,690   | \$ 1,416   | \$ 838     |
| Depreciation and amortization <sup>(6)</sup>                                 | \$ 2,406                                     | \$ 2,711   | \$ 2,870   | \$ 3,026   | \$ 3,395   |

(1) Fiscal 2013 includes a \$5,055,000 (\$3,172,000 net of tax) goodwill impairment related to the TEAL reporting unit, which is part of the High Power Group segment.

(2) Discontinued operations for fiscal 2013 and 2012 largely relate to expenses for environmental remediation activities associated with the Company's five environmental sites. Prior to fiscal 2012, discontinued operations for the periods indicated largely relate to expenses for environmental remediation activities, legal expenses, and potential settlement costs associated with SurfTech.

(3) During the fourth quarter of 2011, the Company recorded a \$5,151,000, net of tax, charge related to estimated environmental remediation liabilities associated with the Pennsauken Site, which was partially offset by a \$787,000 favorable settlement with a foreign tax authority during the second quarter of 2011. Fiscal 2010 includes a provision for environmental remediation of \$5,132,000, net of tax, related to the Pennsauken Site and \$784,000, net of tax, related to the Camden Site.

(4) Fiscal 2013 represents the effect of the purchase of Company stock pursuant to the Company's 2010 Repurchase Plan. The Company purchased approximately 87,000 shares of its common stock in connection with the 2010 Repurchase Plan.

Fiscal 2012 represents the effect of the Company's Dutch Auction tender offer that expired on June 27, 2012 (the 2012 Tender Offer) and the purchase of Company stock pursuant to the Company's 2010 Repurchase Plan. The Company purchased and retired approximately 307,000 shares of its common stock in connection with the 2012 Tender Offer, and purchased approximately 140,000 shares in connection with the 2010 Repurchase Plan.

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Fiscal 2011 represents the full year effect of the Company's tender offer that expired on October 13, 2010 (the 2010 Tender Offer) and the purchase of Company stock held by the Company's defined contribution plan during the fourth quarter of 2010. During 2010, the Company purchased and retired approximately 1,335,000 shares of its common stock in connection with the 2010 Tender Offer, and purchased approximately 252,000 shares of its common stock held by its defined contribution plan.

- (5) The Consolidated Balance Sheet for fiscal year 2010 was revised due to the reclassification of the Company's long-term incentive plan accrual from payroll and related costs to other long-term liabilities.
- (6) Excludes amortization of deferred financing costs.

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**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following section highlights significant factors impacting the consolidated operations and financial condition of the Company and its subsidiaries. The following discussion should be read in conjunction with Item 6. Selected Financial Data, Item 8. Financial Statements and Supplementary Data, and the Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

**Forward-Looking Statements**

In addition to other information in this Annual Report on Form 10-K, this Management's Discussion and Analysis of Financial Condition and Results of Operations contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations and the current economic environment. These statements are not guarantees of future performance. They involve a number of risks and uncertainties that are difficult to predict, including, but not limited to, the Company's ability to implement its business plan, retain key management, anticipate industry and competitive conditions, realize operating efficiencies, secure necessary capital facilities and obtain favorable determinations in various legal and regulatory matters. Actual results could differ materially from those expressed or implied in the forward-looking statements. Some important assumptions and other critical factors that could cause actual results to differ materially from those in the forward-looking statements are specified in the Company's filings with the SEC, including the Company's Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

**Overview**

SL Industries, Inc., through its subsidiaries, designs, manufactures and markets power electronics, motion control, power protection, power quality, and specialized communication equipment that is used in a variety of medical, commercial and military aerospace, solar, computer, datacom, industrial, telecom, transportation, utility, rail and highway equipment applications. Its products are generally incorporated into larger systems to improve operating performance, safety, reliability and efficiency. The Company's products are largely sold to OEMs, the utility industry and, to a lesser extent, to commercial distributors. The Company is comprised of four domestic business segments, three of which have significant manufacturing operations in Mexico. SLPE has manufacturing, engineering and sales capability in China. Most of the Company's sales are made to customers who are based in the United States. The Company places an emphasis on highly engineered, well-built, high quality, dependable products and is dedicated to continued product enhancement and innovation.

The Company's business strategy has been to enhance the growth and profitability of each of its businesses through the penetration of attractive new market niches, further improvement of operations through the implementation of lean manufacturing principles, expansion of lean principles into the transactional side of the business, and expansion of global capabilities. The Company intends to focus on improving efficiencies that better leverage the Company's resources. Lean initiatives, both on the factory floor and throughout the organization, are ongoing. The Company expects to pursue its goals during the next twelve months principally through organic growth. The Company also continues to pursue strategic alternatives to maximize shareholder value. Some of these alternatives have included, and could continue to include, selective acquisitions, divestitures and the sale of certain assets. The Company has provided, and may from time to time in the future provide, information to interested parties.

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In the sections that follow, statements with respect to 2013 or fiscal 2013 refer to the twelve month period ending December 31, 2013. Statements with respect to 2012 or fiscal 2012 refer to the twelve month period ending December 31, 2012.

**Significant Transactions and Financial Trends**

The Company has reached an agreement with both the DOJ and EPA related to its liability for both OU-1 and OU-2 and has entered into a Consent Decree which governs the agreement, the terms of which are described below. The Company has agreed to perform the remediation for OU-2. Also, the Company has agreed to pay a fixed sum for the EPA's past cost for OU-2 and a portion of the EPA's past cost for OU-1. The payments are to be made in five equal payments of \$2,141,000, for a total \$10,705,000, plus interest. The Company has also agreed to pay the EPA's costs for oversight of the OU-2 remediation. The United States District Court judge signed the Consent Decree effective April 30, 2013, thereby triggering the Company's obligation under the Consent Decree. On May 10, 2013 the Company made the first payment related to its obligation under the Consent Decree in the amount of \$2,185,000, which included interest. The next four payments will be made on the anniversary of the first payment plus ten days in the same amount of \$2,141,000, plus interest. On May 28, 2013, a letter of credit in the amount of \$8,564,000 was issued in favor of the EPA to provide financial assurance related to the Company's remaining obligation to pay for the EPA's past cost as mentioned above. Also, on July 19, 2013 the Company obtained financial assurance as required by the terms of the Consent Decree related to its obligations to remediate OU-2.

As a result of a work stoppage at the Company's Xianghe manufacturing facilities from March 7, 2013 through March 20, 2013, revenues for the quarter ended March 31, 2013 were adversely impacted by approximately \$900,000. The Company realized those sales during the second quarter of 2013. Additionally, certain incremental costs were incurred during 2013 related to the work stoppage, including employee, travel, consulting and legal costs of \$675,000.

On March 11, 2013, the Company entered into the First Amendment to the 2012 Credit Facility with PNC Bank. The First Amendment, among other things, (a) amends the LC sublimit amount to the lesser of (i) an amount equal to \$5,000,000 plus the aggregate amount of Designated Usage LC issued and outstanding under the Designated Usage LC sublimit or (ii) \$25,000,000 and (b) allows the Company to enter into foreign currency exchange services with Loan Parties on an unsecured basis and that such obligations shall not exceed at any time an aggregate amount equal to \$3,500,000 (See Note 12 Debt for terms and conditions of the 2012 Credit Facility contained in Notes to the Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K).

On May 9, 2013, the Company's shareholders voted to approve a proposal to change the state of incorporation of SL Industries from the State of New Jersey to the State of Delaware by merging SL-NJ with and into SL-DE (the Reincorporation). On June 20, 2013 (the Effective Date), the Reincorporation was effected by merging SL-NJ with and into SL-DE pursuant to an Agreement and Plan of Merger, dated June 3, 2013, between SL-NJ and SL-DE. SL-DE survived the merger and SL-NJ ceased to exist. The principal reason for the Reincorporation was to give the Company a greater measure of flexibility and simplicity in corporate governance and provide greater clarity and predictability with respect to the Company's corporate legal affairs. The Reincorporation did not result in any change in the name, business, management, fiscal year, accounting, location of the principal executive officers, assets or liabilities or net worth (other than the costs of reincorporation which were immaterial) of the Company.

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On June 20, 2013, the Company entered into the Second Amendment, which amends the 2012 Credit Facility in order to reflect the Reincorporation of the Company. The Second Amendment, among other things, joins the Company as a Borrower under the Credit Agreement and a Debtor under the Security Agreement entered into by SL-NJ in connection with the 2012 Credit Facility.

During 2013, the Company's annual impairment test resulted in our assessment that the carrying value of the TEAL reporting unit exceeded its fair value. As a result of the annual impairment test, a \$5,055,000 non-cash goodwill impairment charge was assessed and recorded in goodwill impairment expense on the Consolidated Statements of Income in the fourth quarter of 2013 in the Company's High Power Group segment. The goodwill impairment was primarily due to a decline in medical imaging equipment market sales during the year coupled with the cancellation of a large solar contract during the fourth quarter of 2013. This resulted in the TEAL reporting unit having lower sales and cash flows for the year than previously projected and lower forecasts of future sales and cash flows for the reporting unit.

On November 16, 2010, the Board of Directors authorized the 2010 Repurchase Plan, which allows for the repurchase up to an aggregate of 470,000 shares of the Company's outstanding common stock. Any repurchases pursuant to the 2010 Repurchase Plan would be made in the open market or in negotiated transactions. During 2013, the Company purchased approximately 87,000 shares of Company stock at an average price of \$23.99 a share through the 2010 Repurchase Plan. As a result, as of December 31, 2013, approximately 243,000 shares remained available for purchase under the 2010 Repurchase Plan. Currently the 2010 Repurchase Plan has no expiration date.

## **Business Trends**

Demand for the Company's products and services increased during 2013, compared to 2012. Sales for the year increased by \$4,111,000, or 2%. During the year, 2013 sales were greater than 2012 sales each quarter, except for the first quarter of 2013. The largest increases in sales during the year occurred at MTE, which is part of the High Power Group, and SL-MTI.

Income from operations for the year increased by \$10,000, or less than 1%, compared to 2012. During 2013, income from operations was negatively impacted by a \$5,055,000 non-cash goodwill impairment charge related to the Company's TEAL reporting unit, which is part of the High Power Group segment. Without this charge, income from operations would have increased by \$5,065,000, or 39%. The increase in income from operations for the year was primarily due to increases at SLPE, MTE, and SL-MTI.

During 2013, bookings increased by \$10,474,000, or 5%, compared to 2012, with significant increases at SL-MTI and the High Power Group. Backlog at December 31, 2013 was \$67,090,000, compared to \$60,445,000 at December 31, 2012, for an increase of \$6,645,000, or 11%. The most significant increases occurred at the High Power Group and SL-MTI, which were partially offset by a large decrease at SLPE.

The Company's management is taking numerous actions to improve sales through the deployment of numerous growth tools aimed at identifying attractive market segments and penetrating those markets through aggressive new product introduction. The Company is also identifying and penetrating selected geographic opportunities. The Company is continuing to emphasize lean initiatives at all of its facilities in manufacturing as well as in the office.

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While these items are important in understanding and evaluating financial results and trends, other transactions or events, which are disclosed in this Management's Discussion and Analysis, may have a material impact on continuing operations. A complete understanding of these transactions is necessary in order to estimate the likelihood that these trends will continue.

### **Critical Accounting Policies**

The Company's consolidated financial statements have been prepared in accordance with Generally Accepted Accounting Principles in the United States (GAAP). GAAP requires management to make estimates and assumptions that affect the amounts of reported and contingent assets and liabilities at the date of the consolidated financial statements and the amounts of reported net sales and expenses during the reporting period.

The SEC has issued disclosure guidance for critical accounting policies. The SEC defines critical accounting policies as those that are most important to the portrayal of the Company's financial condition and results, and that require application of management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain and may change in subsequent periods.

The Company's significant accounting policies are described in Note 1 in the Notes to Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K. Not all of these significant accounting policies require management to make difficult, subjective or complex judgments or estimates. However, the following policies are deemed to be critical within the SEC definition. The Company's senior management has reviewed these critical accounting policies and estimates and the related Management's Discussion and Analysis of Financial Condition and Results of Operations with the Audit Committee of the Board of Directors.

### **Revenue Recognition**

Revenue is recognized when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the purchase price is fixed or determinable and collectability is reasonably assured. Revenue is recorded in accordance with Staff Accounting Bulletin (SAB) No. 104 and in certain circumstances in accordance with the guidance provided by ASC 605-25 Revenue Recognition Multiple-Element Arrangements. The major portion of the Company's revenue is derived from equipment sales. The Company recognizes equipment revenue upon shipment or delivery, depending upon the terms of the order, and transfer of title. Generally, the revenue recognition criteria are met at the time the product is shipped. The Company does not currently have any multiple-element arrangements.

Provisions are established for product warranties, principally based on historical experience. At times the Company establishes reserves for specific warranty issues known by management. Customer service and installation revenue is recognized when completed. RFL has customer service revenue, which accounted for less than one percent of consolidated net revenue for the years ended 2013, 2012 and 2011.

SLPE has two sales programs with distributors, pursuant to which credits are issued to distributors: (1) a re-stocking program and (2) a competitive discount program. The distributor re-stocking program allows distributors to rotate up to a pre-determined percentage of their purchases over the previous six month period. SLPE provides for this allowance as a decrease to revenue based upon the amount of sales to each distributor and other historical factors. The competitive discount program allows a distributor to sell a product out of its inventory at a negotiated price in order to meet certain competitive situations. SLPE records this discount as a reduction to revenue based on the distributor's eligible inventory. The eligible distributor inventory is reviewed at least quarterly. No cash is paid under either distributor program. These programs affected consolidated gross revenue for 2013, 2012 and 2011 by approximately

0.5%, 0.6% and 0.5%, respectively.

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Certain judgments affect the application of the Company's revenue policy, as mentioned above. Revenue recognition is significant because net revenue is a key component of results of operations. In addition, revenue recognition determines the timing of certain expenses, such as commissions, royalties and certain incentive programs. Revenue results are difficult to predict. Any shortfall in revenue or delay in recognizing revenue could cause operating results to vary significantly from year to year and quarter to quarter.

### **Allowance For Doubtful Accounts**

The Company's estimate for the allowance for doubtful accounts related to trade receivables is based on two methods. The amounts calculated from each of these methods are combined to determine the total amount reserved. First, the Company evaluates specific accounts where it has information that the customer may have an inability to meet its financial obligations (e.g., bankruptcy or insolvency). In these cases, the Company uses its judgment, based on the best available facts and circumstances, and records a specific reserve for that customer against amounts due to reduce the receivable to the amount that is expected to be collected. These specific reserves are reevaluated and adjusted as additional information is received that impacts the amount reserved. Second, a general reserve is established for all customers based on several factors, including historical write-offs as a percentage of sales. If circumstances change (e.g., higher than expected defaults or an unexpected material adverse change in a major customer's ability to meet its financial obligation), the Company's estimates of the recoverability of amounts due could be reduced by a material amount. Receivables are charged off against the reserve when they are deemed uncollectible. The Company's allowance for doubtful accounts represented 1.9% and 2.0% of gross trade receivables at December 31, 2013 and December 31, 2012, respectively.

### **Inventories**

The Company values inventory at the lower of cost or market, and continually reviews the book value of discontinued product lines to determine if these items are properly valued. The Company identifies these items and assesses the ability to dispose of them at a price greater than cost. If it is determined that cost is less than market value, then cost is used for inventory valuation. If market value is less than cost, then related inventory is adjusted to market value.

If a write down to the current market value is necessary, the market value cannot be greater than the net realizable value, which is defined as selling price less costs to complete and dispose, and cannot be lower than the net realizable value less a normal profit margin. The Company also continually evaluates the composition of its inventory and identifies obsolete, slow-moving and excess inventories. Inventory items identified as obsolete, slow-moving or excess are evaluated to determine if reserves are required. If the Company were not able to achieve its expectations of the net realizable value of the inventory at current market value, it would have to adjust its reserves accordingly. The Company attempts to accurately estimate future product demand to properly adjust inventory levels. However, significant unanticipated changes in demand could have a significant impact on the value of inventory and of operating results.

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### **Investments**

The Company determines the appropriate classification of its investments in equity securities at the time of purchase and reevaluates such determinations at each balance sheet date. Marketable securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and are reported at fair value, with unrealized gains and losses recognized in earnings. Marketable equity securities not classified as trading are classified as available for sale, and are carried at fair market value, with the unrealized gains and losses, net of tax, included in the determination of comprehensive income and reported in shareholders' equity. The fair value of all securities held by the Company is determined by quoted market prices.

### **Derivative Instruments and Hedging Activities**

FASB ASC 815, Derivatives and Hedging (ASC 815), provides the disclosure requirements for derivatives and hedging activities with the intent to provide users of financial statements with an enhanced understanding of: (a) how and why an entity uses derivative instruments, (b) how the entity accounts for derivative instruments and related hedged items, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. Further, qualitative disclosures are required that explain the Company's objectives and strategies for using derivatives, as well as quantitative disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments.

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. Certain of the Company's foreign operations expose the Company to fluctuations of foreign interest rates and exchange rates. These fluctuations may impact the value of the Company's revenues, expenses, cash receipts and payments in terms of the Company's functional currency. The Company enters into derivative financial instruments to protect the value or fix the amount of certain cash flows in terms of the functional currency of the business unit with that exposure.

As required by ASC 815, the Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. The Company enters into derivative contracts that are intended to economically hedge certain of its risk, even though hedge accounting does not apply or the Company elects not to apply hedge accounting. Currently, the Company does not apply hedge accounting to any of its foreign currency derivatives.

### **Accounting For Income Taxes**

Significant management judgment is required in determining the provision for income taxes, deferred tax assets and liabilities and any valuation allowance recorded against deferred tax assets. Net deferred tax assets as of December 31, 2013 and December 31, 2012 were \$13,043,000 and \$13,134,000, respectively, net of valuation allowances of \$2,003,000 for 2013 and \$1,987,000 for 2012. The 2013 and 2012 valuation allowances were primarily related to discontinued operations. The carrying value of the Company's net deferred tax assets assumes that the Company will be able to generate sufficient future taxable income in certain tax jurisdictions.



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Valuation allowances are attributable to uncertainties related to the Company's ability to utilize certain deferred tax assets prior to expiration. These deferred tax assets primarily consist of the state tax expense on certain expenses and loss carryforwards. The valuation allowance is based on estimates of taxable income, expenses and credits by the jurisdictions in which the Company operates and the period over which deferred tax assets will be recoverable. In the event that actual results differ from these estimates or these estimates are adjusted in future periods, the Company may need to establish an additional valuation allowance that could materially impact its consolidated financial position and results of operations. Each quarter, management evaluates the ability to realize the deferred tax assets and assesses the need for additional valuation allowances.

The Company applies the provisions of ASC 740-10-55 to all tax positions for which the statute of limitations remain open. The amount of unrecognized tax benefits as of December 31, 2013 was \$834,000, excluding interest and penalties. This amount represents unrecognized tax benefits, which, if ultimately recognized, will reduce the Company's effective tax rate. As of December 31, 2013 and December 31, 2012, the Company reported accrued interest and penalties related to unrecognized tax benefits of \$100,000 and \$62,000, respectively. For additional disclosures related to accounting for income taxes, see Note 11 in the Notes to the Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

## **Legal Contingencies**

The Company is currently involved in certain legal proceedings. As discussed in Note 16 in the Notes to the Consolidated Financial Statements included in Part IV to this Annual Report on Form 10-K, the Company has accrued an estimate of the probable costs for the resolution of these claims. This estimate has been developed based on the current stage of negotiations and data from the Company's environmental engineering consultants and legal counsel. Management does not believe these proceedings will have a further material adverse effect on the Company's consolidated financial position, except as discussed in Note 16. As with litigation, generally the outcome is inherently uncertain. It is possible, however, that future results of operations for any particular quarterly or annual period could be materially affected by changes in these assumptions, or the effectiveness of these strategies, related to these proceedings.

## **Goodwill**

The Company has allocated its adjusted goodwill balance to its reporting units. The Company tests goodwill for impairment annually at fiscal year-end and in interim periods if certain events occur indicating that the carrying value of goodwill may be impaired, such as a significant adverse change in business climate, an adverse action or assessment by a regulator or the decision to sell a business, that would make it more likely than not that an impairment may have occurred. The goodwill impairment test is a two-step process. The first step of the impairment analysis compares the fair value to the net book value. In determining fair value, the accounting guidance allows for the use of several valuation methodologies, although it indicates that quoted market prices are the best evidence of fair value. The Company uses a combination of expected present values of future cash flows and comparative market multiples. It has also performed a review of market capitalization with estimated control premiums at December 31, 2013. If the fair value of a reporting unit is less than its net book value, the Company would perform a second step in its analysis, which compares the implied fair value of goodwill to its carrying amount. If the carrying amount of goodwill exceeds its implied fair value, the Company recognizes an impairment loss equal to that excess amount. Application of the goodwill impairment test requires judgment, including the identification of reporting units, assigning assets and liabilities to reporting units, assigning goodwill to reporting units and determining the fair value of each reporting unit.



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Significant judgments required to estimate the fair value of reporting units include estimating future cash flows, determining appropriate discount and growth rates, operating margins and working capital requirements, selecting comparable companies within each reporting unit and market and determining control premiums. Changes in these estimates and assumptions could materially affect the determination of fair value for each reporting unit.

The assumptions about future cash flows and growth rates are based on the budget and long-term business plans of each reporting unit. Such assumptions take into account numerous factors including but not limited to historical experience, anticipated economic conditions, new product introductions, product cost and cost structure of each reporting unit. The growth rates assumptions were generally consistent with those utilized in prior year forecasted periods, except in certain circumstances where operational strategies support otherwise.

For 2013, 2012, and 2011 there were four reporting units identified for impairment testing. Those units were SLPE, TEAL, MTE and RFL. Based upon the assumptions described above, the Company's 2013 annual impairment test resulted in our assessment that the carrying value of the TEAL reporting unit exceeded its fair value. As a result of the annual impairment test, a \$5,055,000 non-cash goodwill impairment charge was assessed and recorded in goodwill impairment expense on the Consolidated Statements of Income in the fourth quarter of 2013 in the Company's High Power Group segment. The goodwill impairment was primarily due to a decline in medical imaging equipment market sales during the year coupled with the cancellation of a large solar contract during the fourth quarter of 2013. This resulted in the TEAL reporting unit having lower sales and cash flows for the year than previously projected and lower forecasts of future sales and cash flows for the reporting unit. There were no impairment charges related to goodwill recorded during 2012 and 2011.

As of December 31, 2013, the total fair values for each of the remaining reporting units in all of the Company's segments exceeded their total carrying values by 111% or greater. Although our analysis regarding the fair values of the goodwill and indefinite lived intangible assets indicates that they exceed their respective carrying values, materially different assumptions regarding the future performance of the Company's businesses or significant declines in the Company's stock price could result in additional goodwill impairment losses.

The Company has performed sensitivity analysis to illustrate the impact of changes in assumptions underlying the first step of the impairment test for all reporting units that have goodwill. Based upon the Company's annual assessment:

a one percentage point decrease in the perpetual growth rate would reduce the indicated fair value of each reporting unit, excluding the TEAL reporting unit, by approximately 3% and would not result in an impairment of any reporting unit;

a three percentage point decrease in the operating margin (operating income before tax) would reduce the indicated fair value of each reporting unit, excluding the TEAL reporting unit, by a range of approximately 11% to 18% and would not result in an impairment of any reporting unit; or

a one percentage point increase in the discount rate would reduce the indicated fair value of each reporting unit, excluding the TEAL reporting unit, by a range of approximately 4% to 5% and would not result in an impairment of any reporting unit.



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Goodwill totaled \$17,666,000 and \$22,735,000 as of December 31, 2013 and December 31, 2012 (representing 16% and 21% of total assets), respectively.

## **Impairment Of Long-Lived And Intangible Assets**

The Company's long-lived and intangible assets primarily consist of fixed assets, goodwill and other intangible assets. The Company periodically reviews the carrying value of its long-lived assets held and used, other than goodwill and intangible assets with indefinite lives, and assets to be disposed of whenever events or circumstances indicate that the carrying amount of an asset may not be recoverable. The Company assesses the recoverability of the asset by estimated cash flows and at times by independent appraisals. It compares estimated cash flows expected to be generated from the related assets, or the appraised value of the asset, to the carrying amounts to determine whether impairment has occurred. If the estimate of cash flows expected to be generated changes in the future, the Company may be required to record impairment charges that were not previously recorded for these assets. If the carrying value of a long-lived asset is considered impaired, an impairment charge is recorded for the amount by which the carrying value of the long-lived asset exceeds its fair value. Asset impairment evaluations are by nature highly subjective. There were no impairment charges related to long-lived and intangible assets recorded during 2013, 2012 and 2011.

## **Environmental Expenditures**

The Company is subject to United States, Mexican, Chinese and United Kingdom environmental laws and regulations concerning emissions to the air, discharges to surface and subsurface waters, and generation, handling, storage, transportation, treatment and disposal of waste materials. The Company is also subject to other federal, state and local environmental laws and regulations, including those that require it to remediate or mitigate the effects of the disposal or release of certain chemical substances at various sites, mostly at sites where the Company has ceased operations. It is impossible to predict precisely what effect these laws and regulations will have in the future.

Expenditures that relate to current operations are charged to expense or capitalized, as appropriate. Expenditures that relate to an existing condition caused by formerly owned operations are expensed and recorded as part of discontinued operations, net of tax. Expenditures include costs of remediation, consulting, legal fees to defend against claims for environmental liability and certain costs to assist the Company with compliance matters and administrative tasks. Liabilities are recorded when remedial efforts are probable and the costs can be reasonably estimated. The liability for remediation expenditures includes, as appropriate, elements of costs such as site investigations, consultants' fees, feasibility studies, outside contractor expenses and monitoring expenses. Estimates are not discounted and they are not reduced by potential claims for recovery from insurance carriers. The Company does not currently have any outstanding claims against insurance carriers related to remediation expenditures. The liability is periodically reviewed and adjusted to reflect current remediation progress, prospective estimates of required activity and other relevant factors, including changes in technology or regulations. For additional information related to environmental matters, see Note 16 of the Notes to the Consolidated Financial Statements.

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The above listing is not intended to be a comprehensive list of all of the Company's accounting policies. In many cases, the accounting treatment of a particular transaction is specifically dictated by GAAP with no need for management's judgment in its application. There are also areas in which management's judgment in selecting any available alternatives would not produce a materially different result. For a discussion of accounting policies and other disclosures required by GAAP, see the Company's audited Consolidated Financial Statements and Notes thereto included in Part IV of this Annual Report on Form 10-K.

**Liquidity And Capital Resources**

|                           | December 31,<br>2013 | December 31,<br>2012 | \$ Variance | % Variance |
|---------------------------|----------------------|----------------------|-------------|------------|
|                           | (in thousands)       |                      |             |            |
| Cash and cash equivalents | \$ 7,163             | \$ 3,196             | \$ 3,967    | 124%       |
| Bank debt                 | \$ 1,000             | \$                   | \$ 1,000    | 100%       |
| Capital leases            | \$ 235               | \$                   | \$ 235      | 100%       |
| Working capital           | \$ 37,051            | \$ 26,309            | \$ 10,742   | 41%        |
| Shareholders' equity      | \$ 59,175            | \$ 50,432            | \$ 8,743    | 17%        |

The Company's liquidity needs have related to, and are expected to continue to relate to, capital investments, product development costs, acquisitions, working capital requirements, and certain environmental and legal remediation costs. The Company has met its liquidity needs primarily through cash generated from operations and, to a lesser extent, through bank borrowings. The Company believes that cash provided by operating activities from continuing operations and funding available under the 2012 Credit Facility will be adequate to service debt and meet working capital needs, capital investment requirements, and product development requirements for the next twelve months.

At December 31, 2013, the Company reported \$7,163,000 of cash and cash equivalents, compared to \$3,196,000 of cash and cash equivalents as of December 31, 2012. Cash and cash equivalents increased in 2013 primarily due to \$14,045,000 of cash provided by operating activities from continuing operations, which was partially offset by \$5,532,000 of cash used in investing activities and \$246,000 of cash used in financing activities. The increase in cash in 2013 was also partially offset by \$4,346,000 of cash used in operating activities from discontinued operations.

Cash used in operating activities from discontinued operations was \$4,346,000 during 2013 as compared to \$959,000 during 2012. Cash used in operating activities from discontinued operations during 2013 was primarily related to a payment of \$2,185,000, which included interest, for the EPA's past cost for OU-2 and a portion of the EPA's past cost for OU-1 according to the terms set forth in the Consent Decree (See Note 16 - Commitments and Contingencies for the terms and conditions of the Consent Decree). The remaining payments in 2013 and the payments in 2012 were related to environmental remediation costs, consulting fees, and legal expenses associated with the past operations of the Company's five environmental sites.

During 2013, net cash provided by operating activities from continuing operations was \$14,045,000 as compared to net cash provided by operating activities from continuing operations of \$16,487,000 during 2012. The primary sources of cash from operating activities for 2013 were income from continuing operations of \$9,332,000 and an increase in other accrued liabilities of \$1,472,000. In addition, a non-cash goodwill impairment expense of \$5,055,000 related to the Company's TEAL reporting unit, which is part of the High Power Group segment, and depreciation and amortization expense of \$2,406,000 were added to income from continuing operations.



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The increase in other accrued liabilities was primarily due to an increase in accrued bonus and other compensation costs as the result of the Company's improved financial performance during 2013. The sources of cash from operating activities were partially offset by a decrease in accounts payable of \$1,897,000 and an increase in other assets of \$1,702,000. The largest decrease in accounts payable occurred at SLPE, which was partially offset by a large increase at MTE, which is part of the High Power Group. The decrease at SLPE was due to less inventory purchases during the fourth quarter of 2013 as compared to the fourth quarter of 2012 primarily due to lean initiatives to reduce inventory levels. The increase at MTE was due to an increase in inventory purchases during the fourth quarter of 2013 in order to fulfill a large customer order which is scheduled to be delivered during the beginning of 2014. The increase in other assets was primarily due to the increase in fair value of certain publicly traded equity securities which the Company has classified as available-for-sale securities coupled with an increase in prepaid taxes at SLPE.

During 2012, net cash provided by operating activities from continuing operations was \$16,487,000. The primary sources of cash from operating activities for 2012 were income from continuing operations of \$9,357,000, an increase in accounts payable of \$1,913,000, a decrease in inventory of \$1,195,000, and a decrease in accounts receivable of \$831,000. In addition, depreciation and amortization expense of \$2,711,000 and non-cash stock compensation expense of \$842,000 were added to income from continuing operations. All of the Company's operating segments recorded increases in accounts payable during 2012 due primarily to increased efforts to extend payment terms with suppliers. The increase in accounts payable was also due to large increases at TEAL and MTE, which make up the High Power Group, due to increased inventory purchases to meet anticipated customer demand in 2013. The decrease in inventory was primarily due to a large decrease at SLPE, which was partially offset by increases at MTE, TEAL, and SL-MTI. The decrease at SLPE was primarily due to lean initiatives to reduce inventory levels coupled with a decline in sales volumes. The increase at TEAL and MTE was due to the build-up of inventory to meet anticipated customer demand in 2013. The increase at SL-MTI was due to increased inventory for new customer projects coupled with the rescheduling of existing customer orders to the first quarter of 2013. The decrease in accounts receivable was primarily due to large decreases at SL-MTI and SLPE, which was partially offset by a large increase at TEAL. The decreases at SL-MTI and SLPE were primarily due to decreased net sales during the fourth quarter of 2012 as compared to the fourth quarter of 2011. The decrease at SL-MTI was also due to strong collections during December 2012 as compared to December 2011. The increase in accounts receivable at TEAL was primarily due to a 49% increase in net sales during the fourth quarter of 2012 as compared to the fourth quarter of 2011.

During 2013, net cash used in investing activities was \$5,532,000 as compared to net cash used in investing activities of \$2,694,000 during 2012. Cash used in investing activities during 2013 was for the purchases of property, plant and equipment of \$2,750,000, the purchases of common stock classified as available-for-sale securities of \$2,362,000, and for the purchase of other assets of \$420,000. Purchases of property, plant and equipment were primarily used to upgrade production capabilities and technology, to acquire new production equipment in Mexico, and to acquire demonstration equipment related to new product introductions. Purchases of other assets were primarily related to the purchase of software and the capitalization of legal fees related to a new patent application at MTE. Cash used in investing activities during 2012 was for the purchases of property, plant and equipment of \$1,804,000, the

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acquisition of certain assets of a business of \$756,000, and for the purchase of other assets of \$215,000, which was partially offset by \$81,000 of proceeds from the sale of an investment. Purchases of property, plant and equipment were primarily used to upgrade production capabilities and technology. Purchases of other assets were primarily related to the purchase of software and the capitalization of legal fees related to a new patent application at MTE. On December 17, 2012, the Company sold its investment in RFL Communications PLC, ( RFL Communications ) for \$81,000 and recognized a gain on sale of \$59,000.

On February 27, 2012, the Company purchased certain assets of Astromec, a subsidiary of Pro-Dex, for approximately \$1,050,000, which includes the assumption of liabilities for an estimated earn-out of \$294,000. The acquisition was paid for in cash. The earn-out is comprised of quarterly payments based on the performance of the acquired business over the three year period immediately following the date of acquisition. During 2013 and 2012, \$148,000 and \$112,000 was paid related to the earn-out. The total liability for the earn-out as of December 31, 2013 and December 31, 2012 was \$116,000 and \$221,000, respectively.

During 2013, net cash used in financing activities was \$246,000 as compared to net cash used in financing activities of \$15,281,000 during 2012. Cash used in financing activities during 2013 was primarily related to the purchase of Company stock pursuant to the Company's 2010 Repurchase Plan (described in Part II, Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities) in the amount of \$2,079,000, which was partially offset by \$1,000,000 of net borrowings under the 2012 Credit Facility and \$743,000 of proceeds from the stock option exercises. Cash used in financing activities during 2012 was primarily related to the payment of a cash dividend, the repurchase and retirement of common stock pursuant to the 2012 Tender Offer, and the purchase of Company stock pursuant to the Company's 2010 Repurchase Plan. Cash used in financing activities during 2012 was also due to payments of deferred financing costs primarily associated with costs to replace the 2008 Credit Facility with the new 2012 Credit Facility.

On August 9, 2012, the Company entered into a Credit Agreement with PNC Bank, National Association, as administrative agent and lender ( PNC Bank ), and the lenders from time to time party thereto, as amended (the 2012 Credit Facility ), to replace its 2008 Credit Facility. The 2012 Credit Facility provides for borrowings up to \$40,000,000 and under certain conditions maximum borrowings up to \$70,000,000. The 2012 Credit Facility included a \$5,000,000 sublimit for letters of credit (subsequently amended on March 11, 2013, as described below) and provides for a separate \$10,700,000 letter of credit which expires one year from the date of closing, with annual extensions. The 2012 Credit Facility expires on August 9, 2016.

On March 11, 2013, the Company entered into a First Amendment (the First Amendment ) to the 2012 Credit Facility. The First Amendment, among other things, (a) amends the Letter of Credit ( LC ) sublimit amount to the lesser of (i) an amount equal to \$5,000,000 plus the aggregate amount of Designated Usage LC issued and outstanding under the Designated Usage LC sublimit or (ii) \$25,000,000 and (b) allows the Company to enter into foreign currency exchange services with Loan Parties on an unsecured basis and that such obligations shall not exceed at any time an aggregate amount equal to \$3,500,000.

On June 20, 2013, the Company entered into a Second Amendment and Joinder to Credit Agreement and to Security Agreement (the Second Amendment ), which amends the 2012 Credit Facility in order to reflect the Reincorporation of the Company. The Second Amendment, among other things, joins the Company as a Borrower under the Credit Agreement and a Debtor under the Security Agreement entered into by SL-NJ in connection with the 2012 Credit Facility.



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Borrowings under the 2012 Credit Facility bear interest, at the Company's option, at the London interbank offering rate ( LIBOR ) plus a margin rate ranging from 1.25% to 2.0%, or the higher of a Base Rate plus a margin rate ranging from 0.25% to 1.0%. The Base Rate is equal to the highest of (i) the Federal Funds Open Rate plus 0.5% and (ii) the Prime Rate and (iii) the Daily Libor Rate plus 1%. The margin rates are based on certain leverage ratios, as defined. The Company is subject to compliance with certain financial covenants set forth in the 2012 Credit Facility, including, but not limited to, indebtedness to EBITDA, as defined, minimum levels of fixed charges and limitations on capital expenditures, as defined. Availability under the 2012 Credit Facility is based upon the Company's trailing twelve month EBITDA, as defined.

The Company's obligations under the 2012 Credit Facility are secured by the grant of security interests in substantially all of its assets.

On May 30, 2012, the Company announced a modified Dutch Auction tender offer (the 2012 Tender Offer ) to purchase up to \$10 million of its common shares. The Company accepted for purchase 307,000 shares of its common stock at a purchase price of \$13.50 per share. These shares represented approximately 6.9% of the total common stock outstanding as of June 27, 2012 prior to the purchase of shares pursuant to the 2012 Tender Offer. With the completion of the 2012 Tender Offer, the Company had approximately 4,121,000 shares of common stock outstanding at that time. The aggregate purchase price paid by the Company in connection with the 2012 Tender Offer was \$4,147,000 excluding transaction costs. The Company paid for the 2012 Tender Offer with available cash on hand.

On November 26, 2012, the board of directors of the Company declared a one-time special cash dividend of \$2.00 per common share (the Dividend ) for an aggregate dividend of approximately \$8,322,000. The Dividend was payable on December 17, 2012 to shareholders of record at the close of business on December 6, 2012. The Dividend was funded primarily from available cash on hand with the remainder from borrowings under the 2012 Credit Facility.

On November 16, 2010, the Board of Directors authorized a plan that allows for the repurchase up to an aggregate of 470,000 shares of the Company's outstanding common stock (the 2010 Repurchase Plan ). Any repurchases pursuant to the 2010 Repurchase Plan would be made in the open market or in negotiated transactions. During 2013, the Company purchased approximately 87,000 shares of Company stock at an average price of \$23.99 a share through the 2010 Repurchase Plan. During 2012, the Company purchased approximately 140,000 shares of Company stock at an average price of \$17.59 a share through the 2010 Repurchase Plan. As of December 31, 2013, approximately 243,000 shares remained available for purchase under the 2010 Repurchase Plan. Currently the 2010 Repurchase Plan has no expiration date.

As of December 31, 2013, the Company's total debt equaled \$1,235,000, which was comprised of \$1,000,000 under the 2012 Credit Facility and \$235,000 related to capital leases. As of December 31, 2012, the Company had no outstanding debt. At December 31, 2013 and December 31, 2012, the Company had total availability under the 2012 Credit Facility of \$38,526,000 and \$39,510,000, respectively. The Company's percentage of total debt to total shareholders' equity was 2.1% as of December 31, 2013.

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The Company's current ratio was 2.10 to 1 at December 31, 2013 and 1.76 to 1 at December 31, 2012. Current assets increased by \$9,746,000 from December 31, 2012, while current liabilities decreased by \$996,000 during the same period.

Capital expenditures were \$2,750,000 in 2013, which represented an increase of \$946,000 from the capital expenditure levels of 2012. The Company anticipates spending approximately \$3,700,000 on property, plant and equipment, used primarily to upgrade production capabilities and upgrade technology during 2014. The 2014 capital additions are expected to be funded primarily through cash from operating activities.

With the exception of the segment reported as Unallocated Corporate Expenses (which consists primarily of corporate office expenses, financing activities, certain treasury, risk management, legal, litigation, public reporting costs, legacy costs and costs not specifically allocated to the reportable business segments), all of the Company's operating segments recorded income from operations during 2013 and 2012.

**Contractual Obligations**

The following is a summary of the Company's contractual obligations at December 31, 2013 for the periods indicated:

|                                | Less Than<br>1 Year | 1 to 3<br>Years | 3 to 5<br>Years | After<br>5 Years | Total     |
|--------------------------------|---------------------|-----------------|-----------------|------------------|-----------|
|                                | (in thousands)      |                 |                 |                  |           |
| Debt <sup>(1)</sup>            | \$ 1,001            | \$              | \$              | \$               | \$ 1,001  |
| Capital Leases <sup>(2)</sup>  | 56                  | 112             | 105             |                  | 273       |
| Operating leases               | 1,440               | 2,110           | 1,172           | 775              | 5,497     |
| Payments to EPA <sup>(3)</sup> | 2,208               | 4,365           | 2,158           |                  | 8,731     |
|                                | \$ 4,705            | \$ 6,587        | \$ 3,435        | \$ 775           | \$ 15,502 |

(1) Includes interest payments through maturity of \$1,000. Interest payments on debt are based on interest rates as of December 31, 2013.

(2) Includes interest payments through maturity of \$38,000.

(3) In accordance with the Consent Decree, the Company has agreed to pay a fixed sum for the EPA's past cost for OU-2 and a portion of the EPA's past cost for OU-1. The payments are to be made in five equal payments of \$2,141,000, for a total \$10,705,000, plus interest. On May 10, 2013, the Company made the first payment related to its obligation under the Consent Decree in the amount of \$2,185,000, which included interest. The next four payments will be made on the anniversary of the first payment plus ten days in the same amount of \$2,141,000, plus interest (See Note 16 Commitments and Contingencies for the terms and conditions of the Consent Decree).

The table above excludes the Company's gross liability for uncertain tax positions of \$934,000, including accrued interest and penalties, which totaled \$100,000 as of December 31, 2013, since the Company cannot predict with reasonable reliability the timing or certainty of cash settlements to the respective taxing authorities.

**Off-Balance Sheet Arrangements**

It is not the Company's usual business practice to enter into off-balance sheet arrangements such as guarantees on loans and financial commitments, indemnification arrangements and retained interests in assets transferred to an unconsolidated entity for securitization purposes.

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Consequently, the Company has no off-balance sheet arrangements which have, or are reasonably likely to have, a material current or future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources, except for operating lease commitments disclosed in the table above and inventory purchase commitments.

In an attempt to limit the volatility of copper costs, the Company has in the past, and may in the future, enter into purchase agreements for copper. As of December 31, 2013, inventory purchase commitments for copper totaled \$2,300,000. As of December 31, 2013, no purchase commitments for copper were greater than nine months.

**Restructuring Costs**

Restructuring activity for the period ended December 31, 2012 was as follows:

|  | Accrual at<br>Beginning of the<br>Year | Charged to<br>Earnings | Cash Payments<br>(in thousands) | Accrual<br>at<br>December 31,<br>2012 |
|--|--|------------------------|---------------------------------|---------------------------------------|
| <b>2012 Plan</b>                             |  |                        |                                 |                                       |
| Severance and other employee-related charges | \$                                     | \$ 857                 | \$ 857                          | \$                                    |
| <b>2011 Plan</b>                             |  |                        |                                 |                                       |
| Severance and other employee-related charges | 56                                     |                        | 56                              |                                       |
| <b>Total restructuring reserve</b>           | <b>\$56</b>                            | <b>\$ 857</b>          | <b>\$ 913</b>                   | <b>\$</b>                             |

No restructuring activity was recognized during the period ended December 31, 2013.

*2012 Restructuring Plan*

During the third quarter of 2012, the Company announced to its employees a restructuring plan ( 2012 Plan ) to align its costs with current and projected sales activity. The costs reductions were primarily direct labor employees and engineering, selling and administration employees at SLPE, RFL, and TEAL, which is part of the High Power Group. As of December 31, 2012, there was a consolidated charge to earnings of \$857,000, which was comprised of a \$732,000 charge at SLPE, a \$67,000 charge at RFL, and a \$58,000 charge at TEAL. The charges are composed of severance and other employee related charges. The total number of employees affected by the restructuring plan was 67, all of which had been terminated as of December 31, 2012.

*2011 Restructuring Plan*

During the fourth quarter of 2011, the Company announced a restructuring plan ( 2011 Plan ) to reduce certain costs of sales and certain operating expenses, including engineering, selling and administration at SLPE and TEAL, which is part of the High Power Group. For the year ended December 31, 2011, there was a consolidated charge to earnings of \$261,000 which was comprised of a \$207,000 charge at SLPE and a \$54,000 charge at TEAL. The charges are composed of severance and other employee related charges. The total number of employees affected by the restructuring plan was 47, all of which had been terminated as of December 31, 2011. The remaining unpaid

termination benefits associated with the plan were paid during January 2012.

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|                  | 2013       | Net Sales                |             |            |
|------------------|------------|--------------------------|-------------|------------|
|                  |            | Years Ended December 31, |             | % Variance |
|                  |            | 2012                     | \$ Variance |            |
|                  |            | (in thousands)           |             |            |
| SLPE             | \$ 78,177  | \$ 77,869                | \$ 308      | N/M        |
| High Power Group | 68,752     | 65,283                   | 3,469       | 5%         |
| SL-MTI           | 37,729     | 36,223                   | 1,506       | 4          |
| RFL              | 20,030     | 21,202                   | (1,172)     | (6)        |
| Net Sales        | \$ 204,688 | \$ 200,577               | \$ 4,111    | 2%         |

|                                 | 2013      | Income from Operations   |             |            |
|---------------------------------|-----------|--------------------------|-------------|------------|
|                                 |           | Years Ended December 31, |             | % Variance |
|                                 |           | 2012                     | \$ Variance |            |
|                                 |           | (in thousands)           |             |            |
| SLPE                            | \$ 6,558  | \$ 2,487                 | \$ 4,071    | 164%       |
| High Power Group <sup>(1)</sup> | 2,206     | 6,822                    | (4,616)     | (68)       |
| SL-MTI                          | 7,202     | 6,292                    | 910         | 14         |
| RFL                             | 2,676     | 2,763                    | (87)        | (3)        |
| Unallocated Corporate Expenses  | (5,731)   | (5,463)                  | (268)       | (5)%       |
| Income from Operations          | \$ 12,911 | \$ 12,901                | \$ 10       | N/M        |

N/M Not material.

<sup>(1)</sup> Fiscal 2013 includes a \$5,055,000 goodwill impairment charge related to the TEAL reporting unit. During 2013, consolidated net sales increased by \$4,111,000, or 2%. When compared to 2012, net sales at SLPE increased by \$308,000, or less than 1%; net sales of the High Power Group increased by \$3,469,000, or 5%; net sales at SL-MTI increased by \$1,506,000, or 4%; and net sales at RFL decreased by \$1,172,000, or 6%.

In 2013, the Company's income from operations was \$12,911,000 compared to \$12,901,000 in 2012, representing an increase of \$10,000, or less than 1%. Income from operations was approximately 6% of net sales in 2013 and 2012. During 2013, the Company's income from operations was negatively impacted by a \$5,055,000 non-cash goodwill impairment charge related to the Company's TEAL reporting unit, which is part of the High Power Group segment. Without this charge, income from operations would have increased by \$5,065,000, or 39%. During 2012, the Company's income from operations was negatively impacted by \$857,000 of restructuring costs. All of the Company's operating segments recorded income from operations in 2013 and 2012.



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Income from continuing operations in 2013 was \$9,332,000, or \$2.23 per diluted share, compared to income from continuing operations in 2012 of \$9,357,000, or \$2.16 per diluted share. Income from continuing operations was approximately 5% of net sales in 2013 and 2012. During 2013, a \$5,055,000 (\$3,172,000, net of tax) non-cash goodwill impairment charge had a negative impact of approximately \$0.76 per diluted share. During 2012, restructuring costs of \$857,000 (\$616,000, net of tax) had a negative impact of approximately \$0.14 per diluted share. In 2013 and 2012, income from continuing operations benefited from research and development tax credits by approximately \$1,051,000 and \$512,000, or \$0.25 and \$0.12 per diluted share, respectively.

The Company's business segments and the components of operating expenses are discussed in the following sections.

**SLPE**

SLPE recorded net sales of \$78,177,000 or 38% of consolidated net sales in 2013, compared to \$77,869,000, or 39% of consolidated net sales in 2012. At SLPE, net sales of the industrial product line increased by \$1,284,000 or 11%, and sales of other products increased by \$361,000, or 15%, which was partially offset by a decrease in sales of the data communications product line of \$816,000, or 7%, and a decrease in sales of the medical equipment product line of \$520,000, or 1%. The increase in sales in the industrial product line was primarily due to increased sales volumes to a large international customer. The decrease in sales of the data communications line was primarily due to no sales in 2013 to a former large domestic customer, coupled with a general decline in domestic distributor and customer sales during 2013. The decrease in sales of the medical equipment product line was primarily due to decreased sales to a large domestic distributor. The decrease in medical equipment sales was partially offset by increased sales to several large domestic and international customers. Returns and distributor credits also negatively affected net sales, which represented approximately 1% and 2% of gross sales in 2013 and 2012, respectively. Domestic sales decreased by 5% and international sales increased by 18% during 2013.

SLPE reported income from operations of \$6,558,000 in 2013, compared to income from operations of \$2,487,000 in 2012. Income from operations increased in 2013 primarily due to an improvement in cost of products sold as a percentage of net sales and a decrease in operating expenses. Cost of products sold improved by approximately 3% as a percentage of net sales during 2013. Operating costs decreased by approximately \$1,692,000, or 9%, during 2013 primarily due to a decrease in selling, general and administrative expenses of \$727,000, a decrease in depreciation and amortization expense of \$183,000, and a decrease in engineering and product development costs of \$50,000. Also, on a comparative basis, operating costs decreased due to \$732,000 of restructuring charges which were incurred in 2012 while no restructuring charges were incurred in 2013.

Included in cost of products sold and operating costs during 2013 are \$675,000 (\$568,000 recorded in cost of products sold and \$107,000 recorded in selling, general and administrative expenses) of incremental costs related to a work stoppage in China. Also, SLPE incurred \$844,000 in legal and accounting fees related to the FCPA investigation in China in 2012 that were not repeated in 2013.

**High Power Group**

The High Power Group reported net sales of \$68,752,000 or 34% of consolidated net sales in 2013, compared to \$65,283,000, or 32% of consolidated net sales in 2012. The increase in net sales during 2013 was due to an increase in sales at MTE of \$5,013,000, or 15%, which was offset by a decrease in sales at TEAL of \$1,544,000, or 5%.

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MTE's sales increase during 2013 was primarily attributable to an increase in filter sales to the oil industry and the introduction of new matrix filter products. MTE's sales increase was also due to an increase in reactor sales to the industrial automation market. Domestic sales increased by 23% while international sales decreased by 7%. The increase in domestic sales was primarily due to a general increase in demand as a result of the introduction of new filter products, increased filter sales to a large customer in the oil industry, and increased reactor sales to a large industrial automation OEM. The decrease in international sales was primarily due to decreased sales to a large customer and a large distributor in the oil industry located in South America.

TEAL's sales decrease was primarily attributable to a decrease in sales to the medical imaging equipment market of \$2,990,000, or 12%, which was partially offset by an increase in sales to the semi-conductor market of \$1,227,000, or 74%, an increase in sales to the military and aerospace markets of \$191,000, or 7%, and an increase in sales to customers in the solar market of \$91,000, or 3%. The decrease in sales to the medical imaging equipment market was primarily due to a general decline in demand in this market. The increase in the semi-conductor market was primarily driven by sales of new products to two large international customers. Sales to military and aerospace customers increased during 2013 primarily due to an increased focus on the military and aerospace business, which was evident by an increase in sales volumes to two large domestic customers. Sales to customers in the solar market increased due to a new large domestic customer in 2013, which was partially offset by sales to a large domestic customer in 2012. Domestic sales decreased by 11%, and international sales increased by 52% during 2013.

The High Power Group reported income from operations of \$2,206,000 in 2013, which represented a decrease of 68% from 2012. The decrease in income from operations during 2013 was due to a decrease of \$6,581,000 at TEAL, which was partially offset by an increase at MTE of \$1,965,000. The decrease in the High Power Group's income from operations was due to an increase in operating costs, which was partially offset by an increase in sales of 5%. Cost of products sold as a percentage of net sales was relatively flat during 2013. Operating costs increased by \$5,613,000, or 43%, during 2013 primarily due to a non-cash goodwill impairment charge of \$5,055,000 recorded at TEAL. Without this charge, operating costs increased by \$558,000, or 4%. This increase in operating expenses was due to an increase in engineering and product development costs of \$585,000 and an increase in selling, general and administrative expenses of \$196,000. The increase in operating expenses was partially offset by a decrease in depreciation and amortization expenses of \$165,000 and \$58,000 of restructuring charges incurred during 2012 at TEAL.

**SL-MTI**

SL-MTI recorded net sales of \$37,729,000 or 18% of consolidated net sales in 2013, compared to \$36,223,000, or 18% of consolidated net sales in 2012. Sales of industrial products increased by \$1,863,000, or 81%, and sales to customers in the medical industry increased by \$239,000, or 24%, which were partially offset by a decrease in sales to the defense industry of \$619,000, or 3%. Sales to customers in the commercial aerospace industry were relatively flat during 2013. Domestic sales increased by 6% while international sales decreased by 8% during 2013. The increase in domestic sales was primarily due to increased downhole exploration sales in the oil and gas market and increased sales volumes to a large customer in the industrial market. The increase in domestic sales was partially offset by a decrease in sales volumes to two large military customers. The decrease in international sales was primarily related to decreased military sales to a large customer located in Australia.

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SL-MTI reported income from operations of \$7,202,000 in 2013, which represented an increase of 14% from 2012. The increase was primarily due to a 4% increase in sales and a 3% improvement in cost of products sold as a percentage of net sales, which were partially offset by an 11% increase in operating costs. Operating costs increased by \$630,000 due to an increase of \$788,000 in engineering and product development costs and an increase of \$63,000 in depreciation and amortization expenses, which were partially offset by a decrease in selling, general and administrative expenses of \$221,000. SL-MTI recorded \$434,000 of direct costs related to the Astromec acquisition during 2012.

**RFL**

RFL recorded net sales of \$20,030,000, or 10% of consolidated net sales in 2013, compared to \$21,202,000, or 11% of consolidated net sales in 2012. Sales of communications products decreased by \$582,000, or 6%, sales of protection products decreased by \$299,000, or 3%, and customer service sales decreased by \$291,000, or 26%. The decrease in the communications product line during 2013 was primarily due to decreased sales to a large domestic customer in the railroad industry. The decrease was also due to a large international customer project and a large domestic customer project in the power utility industry in 2012 without comparable projects in 2013. The decrease in the communications product line was partially offset by increased sales related to a large new domestic project in the power utility industry during 2013. The decrease in protection products was primarily due to a large domestic project and international project in 2012 without projects of comparable size in 2013. Customer service sales, which are a relatively minor component of RFL's sales, decreased primarily due to reduced spare parts sales to a domestic customer. Domestic sales increased by \$369,000, or 2%, while international sales decreased by \$1,541,000, or 32%. The decrease in international sales is primarily related to a management decision not to quote lower margin international projects.

RFL reported income from operations of \$2,676,000 in 2013, which represented a decrease of 3% from 2012. Income from operations decreased in 2013 due primarily to a 6% decrease in sales, which was partially offset by an improvement in cost of products sold as a percentage of net sales and decrease in operating costs. Cost of products sold as a percentage of net sales improved by 3% during 2013. Operating costs decreased \$11,000 during 2013 primarily due to a \$19,000 decrease in depreciation and amortization expenses and a \$15,000 decrease in engineering and product development, which were partially offset by a \$90,000 increase in selling, general and administrative expenses. Also, on a comparative basis, operating costs decreased due to \$67,000 of restructuring charges incurred during 2012 while no charges were incurred in 2013.

**Cost Of Products Sold**

Cost of products sold was approximately 66% and 68% of net sales in 2013 and 2012, respectively. Cost of products sold as a percentage of net sales decreased 2% while net sales increased by 2% during 2013.

SLPE, SL-MTI, and RFL each recorded an improvement in cost of products sold as a percentage of net sales, while the cost of products sold as a percentage of net sales at the High Power Group was relatively flat during 2013. SLPE's cost of products sold as a percentage of net sales decreased by approximately 3% during 2013 primarily due to a favorable sales mix, a favorable product mix partially due to the introduction of new products into the market, a decrease in labor costs associated with the implementation of a prior year restructuring plan, and a decrease in inventory reserve charges incurred during 2013 compared to 2012. SLPE's cost of products sold as a percentage of net sales also decreased due to the recording of additional social taxes in China in 2012, while the recording of additional social taxes were not required in 2013.



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The decrease in SLPE's cost of products sold as a percentage of net sales was partially offset by \$568,000 of additional costs incurred due to a work stoppage in China during March 2013. Cost of products sold as a percentage of net sales at the High Power Group was relatively flat during 2013 due to a 2% decrease at MTE, which was offset by a 4% increase at TEAL. The decrease in cost of products sold as a percentage of net sales at MTE was primarily due to improved product mix and a decrease in commodity costs, primarily for copper and steel. The decrease at MTE was also due to a shift in labor to Mexico and increased sales levels, which improved overhead absorption. The increase in cost of products sold as a percentage of net sales at TEAL was primarily due to an unfavorable sales mix and higher labor costs due to additional support needed for new product programs. The increase in cost of products sold as a percentage of net sales at TEAL was partially offset by lower commodity costs, primarily for copper and steel. During 2013, SL-MTI recorded a 3% decrease in its cost of products sold as a percentage of net sales primarily due to a more favorable sales mix, lower commodity costs, and improved lean initiatives implemented at its manufacturing facilities in Matamoros, Mexico and Montevideo, Minnesota. The decrease at SL-MTI was also due to increased costs incurred during 2012 due to the Astromec integration, which was completed during that year. RFL recorded a 3% decrease in its cost of products sold as a percentage of net sales primarily due to a favorable market mix and project mix. The change in market mix and project mix was primarily related to a decrease in international sales, which had lower margins. The decrease was partially offset by unfavorable overhead variances due to a decrease in sales volumes. All operating entities are at various stages of emphasizing lean initiatives throughout the factory floor to reduce costs of products sold.

**Engineering And Product Development Expenses**

Engineering and product development expenses were approximately 6% of net sales in 2013 and 2012, respectively. Engineering and product development expenses increased by \$1,308,000, or 11%, during 2013 primarily due to an increase of \$788,000 at SL-MTI, and an increase of \$585,000 at the High Power Group, which were partially offset by a decrease of \$50,000 at SLPE, and a decrease of \$15,000 at RFL. The increase in engineering and product development costs at SL-MTI was primarily due to a decrease in customer funding received for prototype projects during 2013. The increase in engineering and product development costs at the High Power Group was due to increases at MTE and TEAL. The increase at MTE was primarily due to an increase in engineering staff and an increase in new product development costs. The increase in engineering and product development costs at TEAL was due to increased new product development costs, which was partially offset by a decrease in consulting fees. The decrease in engineering and product development costs at SLPE was primarily due to a decrease in consulting fees and product development costs, which were partially offset by an increase in compensation costs as a result of an increase in engineering staff during 2013. Engineering and product development costs at RFL decreased primarily due to a reduction in staff, which was partially offset by an increase in new product development costs primarily in the communications product line.

**Selling, General And Administrative Expenses**

Selling, general and administrative expenses were approximately 17% of net sales for 2013 and 18% of net sales for 2012. During 2013, selling, general and administrative expenses decreased by \$395,000, or 1%, while sales increased by 2%.

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Selling, general and administrative expenses at SLPE decreased by \$727,000 in 2013 primarily due to costs incurred for consulting and legal fees in 2012 in connection with the China Investigation, which were partially offset by \$107,000 of additional costs incurred due to a work stoppage in China during March 2013. Selling, general and administrative expenses at SL-MTI decreased by \$221,000 primarily due to direct acquisition costs incurred in 2012 related to the Astromec acquisition, which were partially offset by increased consulting fees and an increase of approximately \$100,000 related to an environmental accrual due to a regulatory change. The High Power Group recorded an increase in selling, general and administrative expenses of \$196,000 primarily due to a \$448,000 increase at MTE, which was partially offset by a \$252,000 decrease at TEAL. The increase at MTE was due to an increase in salaries as the result of an increase in staffing in 2013, and increased other employee compensation costs related to commissions on higher sales volumes. The increase was partially offset by the absence of litigation costs at MTE, which were incurred in 2012. The decrease in selling, general and administrative expenses at TEAL was due to a decrease in compensation costs. Selling, general and administrative expenses at RFL increased by \$90,000 primarily due to an increase in consulting fees and advertising costs, which were partially offset by lower compensation costs. Unallocated Corporate Expenses increased by \$268,000, or 5%, primarily due to the cost of the Delaware state franchise tax, expenses related to executive recruiting, and a management service fee (see Note 26 Related Party Transactions in the Notes to the Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K for details on the management service fee). The increase was partially offset by a decrease in stock compensation expense.

**Depreciation And Amortization Expenses**

Depreciation and amortization expenses in 2013 were \$2,406,000, a decrease of \$305,000, or 11%, compared to depreciation and amortization expenses in 2012. Depreciation and amortization expenses were approximately 1% of net sales in 2013 and 2012.

**Goodwill Impairment**

Goodwill impairment expense in 2013 was \$5,055,000, or 2.5% of net sales, without a comparable charge in 2012. The 2013 expense is detailed in the Goodwill section of Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations and in Note 9 Goodwill and Intangibles in the Notes to the Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

**Amortization Of Deferred Financing Costs**

In connection with entering into the 2012 Credit Facility and related amendments, the Company incurred deferred financing costs which are amortized over the term of the 2012 Credit Facility. Costs related to the 2008 Credit Facility and related waivers and amendments, which expired on August 9, 2012, were amortized over the term of the 2008 Credit Facility. During 2013 and 2012, the amortization of deferred financing costs equaled \$83,000 and \$138,000, respectively.

**Interest Income And Interest Expense**

In 2013, interest income was \$12,000 compared to \$5,000 in 2012. Interest expense in 2013 was \$87,000 compared to \$48,000 in 2012. The increase in interest expense in 2013 was primarily due to increased borrowings under the 2012 Credit Facility during 2013 compared to borrowings under the 2012 Credit Facility and 2008 Credit Facility during 2012. The Company had an outstanding balance of \$1,000,000 as of December 31, 2013, under the 2012 Credit Facility. The Company had no outstanding balance as of December 31, 2012, under the 2012 Credit Facility.



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### **Other gain, net**

Other gain, net in 2013 was a net gain of \$124,000 compared to a net gain of \$302,000 in 2012. Other gain, net in 2013 includes a business insurance settlement of \$202,000 received in 2013 for business interruptions related to Hurricane Sandy and \$12,000 of dividend income received from investments in available-for-sale securities, which were partially offset by a \$90,000 loss on foreign currency forward contracts. Other gain, net in 2012 includes a \$243,000 gain on foreign currency forward contracts and a \$59,000 gain recognized on the sale of the Company's investment in RFL Communications.

During 2012 and 2013, the Company entered into a series of foreign currency forward contracts to hedge its exposure to foreign exchange rate movements in its forecasted expenses in China and Mexico. The loss recognized in 2013 and the gain recognized in 2012 represents the change in fair value of foreign currency forward contracts that are marked to market.

### **Taxes (Continuing Operations)**

The effective tax rate was approximately 28% in 2013 and 2012, respectively. During 2013, the effective tax rate was positively impacted by the recording of a research and development tax benefit of \$1,051,000, of which \$431,000 was related to the retroactive reinstatement of the federal research and development tax credits from the enactment of the American Tax Relief Act of 2012. These credits were not available to the Company in 2012.

### **Discontinued Operations**

Loss from discontinued operations was \$1,092,000, net of tax, in 2013 as compared to \$1,580,000, net of tax, in 2012. The loss from discontinued operations during 2013 and 2012 relates to environmental remediation costs, consulting fees, and legal expenses associated with the past operations of the Company's five environmental sites (See Note 16 Commitments and Contingencies for further information concerning the environmental sites).

For a discussion of potential environmental liabilities, see Item 3. Legal Proceedings included in Part I of this Annual Report on Form 10-K.

### **Net Income**

Net income was \$8,240,000, or \$1.97 per diluted share, for 2013 compared to \$7,777,000, or \$1.80 per diluted share, for 2012. The weighted-average number of shares used in the diluted earnings per share computation was 4,184,000 and 4,330,000 for 2013 and 2012, respectively.

**Table of Contents****Year Ended December 31, 2012 Compared With Year Ended December 31, 2011**

|                  | <b>Net Sales</b>  |                          |                    |             |
|------------------|-------------------|--------------------------|--------------------|-------------|
|                  | 2012              | Years Ended December 31, |                    |             |
|                  |                   | 2011                     | \$ Variance        | % Variance  |
|                  | (in thousands)    |                          |                    |             |
| SLPE             | \$ 77,869         | \$ 91,066                | \$ (13,197)        | (14)%       |
| High Power Group | 65,283            | 63,027                   | 2,256              | 4           |
| SL-MTI           | 36,223            | 35,413                   | 810                | 2           |
| RFL              | 21,202            | 22,825                   | (1,623)            | (7)         |
| <b>Net Sales</b> | <b>\$ 200,577</b> | <b>\$ 212,331</b>        | <b>\$ (11,754)</b> | <b>(6%)</b> |

|                                | <b>Income from Operations</b> |                          |                   |              |
|--------------------------------|-------------------------------|--------------------------|-------------------|--------------|
|                                | 2012                          | Years Ended December 31, |                   |              |
|                                |                               | 2011                     | \$ Variance       | % Variance   |
|                                | (in thousands)                |                          |                   |              |
| SLPE                           | \$ 2,487                      | \$ 7,825                 | \$ (5,338)        | (68)%        |
| High Power Group               | 6,822                         | 6,940                    | (118)             | (2)          |
| SL-MTI                         | 6,292                         | 6,219                    | 73                | 1            |
| RFL                            | 2,763                         | 3,189                    | (426)             | (13)         |
| Unallocated Corporate Expenses | (5,463)                       | (5,639)                  | 176               | 3            |
| <b>Income from Operations</b>  | <b>\$ 12,901</b>              | <b>\$ 18,534</b>         | <b>\$ (5,633)</b> | <b>(30%)</b> |

During 2012, consolidated net sales decreased by \$11,754,000, or 6%. When compared to 2011, net sales at SLPE decreased by \$13,197,000, or 14%; net sales of the High Power Group increased by \$2,256,000, or 4%; net sales of SL-MTI increased by \$810,000, or 2%; and net sales at RFL decreased by \$1,623,000, or 7%. SL-MTI benefited from \$2,617,000 of sales related to the Astromec acquisition which was completed on February 27, 2012.

In 2012, the Company's income from operations was \$12,901,000, compared to \$18,534,000 in 2011, representing a decrease of \$5,633,000 or 30%. Income from operations was 6% of sales compared to income from operations of 9% in 2011. All of the Company's operating entities recorded income from operations in 2012 and 2011. SL-MTI incurred \$434,000 of direct acquisition costs related to the Astromec acquisition.

Income from continuing operations in 2012 was \$9,357,000, or \$2.16 per diluted share, compared to income from continuing operations in 2011 of \$12,835,000, or \$2.80 per diluted share. Income from continuing operations was approximately 5% of net sales in 2012, compared to income from continuing operations of 6% of net sales in 2011. In 2012 and 2011, income from continuing operations benefited from research and development tax credits by approximately \$512,000 and \$717,000, or \$0.12 and \$0.16 per diluted share, respectively. Also, in 2012 and 2011, restructuring costs of \$857,000 and \$261,000 (\$616,000 and \$182,000, net of tax) had a negative impact of approximately \$0.14 and \$0.04 per diluted share, respectively.

The Company's business segments and the components of operating expenses are discussed in the following sections.

**SLPE**

SLPE recorded net sales of \$77,869,000, or 39% of consolidated net sales in 2012, compared to \$91,066,000, or 43% of consolidated net sales in 2011. At SLPE, the net sales of its medical equipment product line decreased by \$6,581,000, or 11%, sales of the industrial product line decreased by \$3,055,000, or 21%, sales of the data communications product line decreased by \$2,250,000, or 17%, and sales of other products decreased \$1,311,000, or 55%. The decrease in sales of the medical equipment product line was primarily due to decreased distributor sales to medical customers, including decreased sales volumes to several large domestic distributors and one large international distributor.

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The decrease was also due to a general decline in demand in both the domestic and international markets. The decrease in sales in the industrial product line was primarily due to decreased distributor sales to industrial customers, including decreased sales volumes to one large domestic distributor. The decrease was also due to a decrease in sales volumes to a large international customer during 2012. The decrease in sales of the data communications product line was primarily due to decreased sales volumes to a large domestic customer and a general decline in demand in this market segment, which was partially offset by sales to a new large domestic customer. The decrease in sales of other products was primarily due to a decrease in volumes as a result of a shift in focus to standard platform products and services. Returns and distributor credits also negatively affected net sales, which represented approximately 2% and 1% of gross sales in 2012 and 2011, respectively. Domestic sales decreased by 10% and international sales decreased by 25% during 2012.

SLPE reported income from operations of \$2,487,000 in 2012, compared to income from operations of \$7,825,000 in 2011. Income from operations decreased in 2012 due to a 14% decrease in sales, and an increase in cost of products sold as a percentage of net sales, which were partially offset by a decrease in operating expenses. Cost of products sold increased by approximately 3% as a percentage of net sales during 2012. Operating costs decreased by approximately 5% during 2012, or \$906,000, primarily due to a decrease in engineering and product development costs of \$1,382,000 and a decrease in depreciation and amortization expense of \$280,000, which was partially offset by an increase in restructuring charges of \$525,000 and an increase in selling, general and administrative expenses of \$231,000. Included in selling, general and administrative expenses are \$844,000 of charges related to the China Investigation.

**High Power Group**

The High Power Group reported net sales of \$65,283,000, or 32% of consolidated net sales in 2012, compared to \$63,027,000, or 30% of consolidated net sales in 2011. The increase in net sales during 2012 was due to an increase in sales at MTE of \$1,761,000, or 6%, and an increase in sales at TEAL of \$495,000, or 2%.

MTE's sales increase during 2012 was primarily attributable to an increase in sales to the natural resource markets, especially the oil and gas industry, an increase in sales in the shipboard marine market, and an increase in sales to the commercial facilities market, which was partially offset by a decrease in sales to the general industrial automation market. Domestic sales increased by 7% while international sales increased by 3%. The increase in domestic sales was primarily due to increased filter sales to several customers in the oil and gas industry sales, as well as increased sales to one large customer in the shipboard marine market and increased sales to one large customer in the commercial facilities market. The overall sales increase was also aided by the introduction of a new filter product line and certain price actions taken by MTE. The increase in sales was partially offset by a decline in sales to one large OEM in the general industrial automation market. The increase in international sales was primarily due to increased sales to OEMs in the general industrial automation market and commercial facilities market, which was partially offset by decreased sales to a large oil and gas customer.

TEAL's sales increase was primarily attributable to an increase in sales to customers in the solar market of \$2,668,000, which was partially offset by a decrease in sales to the military and aerospace markets of \$1,288,000, and a decrease in sales to the semi-conductor market of \$730,000. Sales to customers in the medical equipment market were relatively flat in 2012. TEAL's sales to customers in the solar market increased primarily due to a new focus for expansion and growth in the solar market, which included a large order from a large domestic customer during 2012. Sales to military and aerospace customers decreased during 2012 primarily due to decreased volumes to a large domestic customer, partially offset by increased sales to several smaller domestic customers.



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The decrease in the semi-conductor market was almost entirely driven by a decrease in sales to international customers. Domestic sales increased by 2% and international sales decreased by 1% during 2012.

The High Power Group reported income from operations of \$6,822,000 in 2012, which represented a decrease of 2% from 2011. The decrease in income from operations during 2012 was due to a decrease at TEAL of \$1,091,000, which was almost entirely offset by an increase at MTE of \$973,000. The decrease in the High Power Group's income from operations was due to an increase in operating expenses, which was partially offset by an improvement in cost of products sold as a percentage of net sales and an increase in net sales. Cost of products sold as a percentage of net sales improved by approximately 1% at the High Power Group. Operating expenses increased by approximately 11% during 2012 primarily due to an increase in selling, general and administrative expenses of \$951,000 and an increase in engineering and product development costs of \$246,000.

**SL-MTI**

SL-MTI recorded net sales of \$36,223,000, or 18% of consolidated net sales in 2012, compared to \$35,413,000, or 16% of consolidated net sales in 2011. SL-MTI recorded \$2,617,000 of sales related to the Astromec acquisition during the 2012. As a result, comparable sales, net of the acquisition, decreased by \$1,807,000, or 5%, during 2012 as compared to 2011. Sales to customers in the defense industry, excluding the acquisition, decreased by \$2,331,000, or 11%, which was partially offset by an increase in industrial products, excluding Astromec sales, of \$245,000, or 12%, an increase in sales of medical products, excluding Astromec sales, of \$156,000, or 23%, and an increase in sales to customers in the commercial aerospace industries, excluding Astromec sales, of \$123,000, or 1%. Domestic sales increased by 3% and international sales decreased by 5% during 2012. The increase in domestic sales was primarily due to \$2,617,000 of sales related to the Astromec acquisition previously mentioned, which was partially offset by a decrease in military sales. The decrease in international sales was primarily related to lower volumes to two large military customers, partially offset by a large customer order in Australia, an increase in sales to customers in the medical industry and an increase in sales to customers in the oil and gas industry.

SL-MTI reported income from operations of \$6,292,000 in 2012, which represented an increase of 1% from 2011. SL-MTI recorded \$434,000 of direct costs related to the Astromec acquisition during 2012. Excluding the one-time acquisition costs, income from operations increased by \$507,000, or 8%, in 2012. The increase was due to an improvement in cost of products sold as a percentage of net sales, which was partially offset by an increase in operating expenses. Cost of products sold improved by approximately 1% as a percentage of net sales during 2012. Operating expenses increased by 4%, excluding acquisition costs, primarily due to an increase in selling, general and administrative expenses of \$183,000, excluding acquisition costs, and an increase in depreciation and amortization expense of \$122,000, which were partially offset by a decrease in engineering and product development costs of \$113,000.

**RFL**

RFL recorded net sales of \$21,202,000, or 11% of consolidated net sales in 2012, compared to \$22,825,000, or 11% of consolidated net sales in 2011. Sales of RFL's protection products decreased by \$1,409,000, or 12%, sales of communication products decreased \$406,000, or 4%, which was partially offset by an increase in customer service sales of \$192,000, or 21%.

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The decrease in protection products was primarily due to large international customer project in 2011 without a comparable project of that size in 2012 and decreased legacy product sales. The decrease in the communications product line was primarily due to decreased sales to a large domestic customer and decreased sales to an international customer located in Venezuela, which were partially offset by increased sales to a large domestic customer in the rail industry and a new large customer project in the utilities industry. Customer service sales increased primarily due to higher spare parts sales to a domestic customer. Domestic sales decreased by \$2,292,000 or 12%, while international sales increased by \$669,000, or 16%.

RFL reported income from operations of \$2,763,000 in 2012, which represented a decrease of 13% from 2011. Income from operations decreased in 2012 due to a decrease in net sales, which was partially offset by an improvement in cost of products sold as a percentage of net sales. Cost of products sold as a percentage of net sales improved by approximately 2% in 2012. Operating expenses were relatively flat primarily due to an increase in engineering and product development costs of \$175,000 and restructuring charges of \$67,000, which were primarily offset by a decrease in selling, general, and administrative expenses of \$156,000 and decrease in depreciation and amortization expenses of \$58,000.

**Cost Of Products Sold**

Cost of products sold was approximately 68% of net sales in 2012 and 2011, respectively. The cost of products sold as a percentage of net sales remained relatively flat on a decrease in net sales of 6%.

SLPE recorded an increase in cost of products sold as a percentage of net sales, while the High Power Group, SL-MTI and RFL each recorded a decrease in cost of products sold as a percentage of sales. SLPE's cost of products sold as a percentage of net sales increased by approximately 3% primarily due to unabsorbed manufacturing overhead related to reduced sales and an unfavorable sales mix. SLPE's cost of products sold as a percentage of net sales also increased due to increases in their inventory reserve and an increase in social security tax in China. The High Power Group recorded a 1% decrease in its cost of products sold as a percentage of net sales due to a 4% decrease at MTE, which was partially offset by a 3% increase at TEAL. The decrease in cost of products sold as a percentage of net sales at MTE was primarily due to increased sales levels, which improved overhead absorption. The decrease at MTE was also due to lower commodity costs, increased product pricing, a more favorable product mix, improved efficiencies at the Mexicali plant, and favorable foreign exchange rates. The increase in cost of products sold as a percentage of net sales at TEAL was primarily due to an unfavorable sales mix and increased overhead spending. During 2012, SL-MTI recorded a 1% decrease in its cost of products sold as a percentage of net sales primarily due to lower overhead spending, lower warranty costs, and lean initiatives implemented at its manufacturing facilities in Matamoros, Mexico and Montevideo, Minnesota. The decrease in SL-MTI's cost of products sold as a percentage of net sales was partially offset by an increase in cost of products sold as a percentage of net sales due to the integration of Astromec operations during the first half of the year. Cost of products sold as a percentage of net sales decreased by approximately 2% at RFL due to a favorable change in customer and sales mix during the first half of 2012.

All operating entities are at various stages of emphasizing lean initiatives throughout the factory floor in an attempt to improve future margins. During the third quarter of 2012, the management of SLPE, RFL, and TEAL, which is part of the High Power Group, announced to its employees a restructuring plan to align its costs with current and projected sales activity (See the Restructuring Costs section located below and Note 24 for additional information).

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**Table of Contents****Engineering And Product Development Expenses**

Engineering and product development expenses were approximately 6% of net sales in 2012 and 2011, respectively. Engineering and product development expenses decreased by \$1,074,000, or 8% during 2012 primarily due to a decrease of \$1,382,000 at SLPE and a decrease of \$113,000 at SL-MTI, which were partially offset by an increase of \$246,000 at the High Power Group and increase of \$175,000 at RFL. The decrease in engineering and product development costs at SLPE was primarily due to a reduction in engineering staff in 2012. The decrease in engineering and product development costs at SL-MTI was primarily due to a decrease in employee recruiting and relocation expenses during 2012. The increase in engineering and product development costs at the High Power Group was primarily due to an increase at TEAL due to increased consulting costs and a decrease in customer reimbursement for new product development in 2012. Engineering and product development costs at RFL increased primarily due to an increase in engineering staff and an increase in consulting expenses in 2012.

**Selling, General And Administrative Expenses**

Selling, general and administrative expenses were approximately 18% of net sales for 2012 and 16% of net sales for 2011. During 2012, selling, general and administrative expenses increased by \$1,394,000, or 4%, on a 6% decrease in sales.

SLPE's expenses increased by \$231,000 in 2012 primarily due to an increase in consulting and legal fees related to the China Investigation, which was partially offset by lower commission expenses due to reduced sales volumes in 2012 and a decrease in executive bonus expense. The High Power Group recorded an increase in selling, general and administrative expenses of \$951,000 primarily due to an increase in selling, general and administrative expenses at MTE of \$882,000 and an increase at TEAL of \$69,000. MTE's expenses increased primarily due to litigation costs related to settlement proceedings which have been resolved, and increased selling expenses related to increased sales and new product growth. The increase at TEAL was primarily due to increased salaries and commissions, partially offset by a decrease in executive bonus expense. SL-MTI increased by \$617,000 primarily due to direct costs related to the Astromec acquisition of \$434,000. Selling, general and administrative expenses at RFL decreased by \$156,000 primarily due to decreased salaries and other employee compensation expenses as a result of reduced headcount, which were partially offset by increased consulting costs for marketing services. Unallocated Corporate Expenses decreased by \$176,000 primarily due to a decrease in executive bonus expense and reduced professional fees, primarily related to legal and consulting fees, partially offset by an increase in stock compensation expense related to restricted shares granted to the Company's Directors on April 2, 2012. During the third quarter of 2012, the management of SLPE, RFL, and TEAL, which is part of the High Power Group, announced to its employees a restructuring plan to align its costs with current and projected sales activity (See Note 24 for additional information).

**Depreciation And Amortization Expenses**

Depreciation and amortization expenses were approximately 1% of net sales in 2012 and 2011, respectively.

**Restructuring Costs**

Restructuring costs were \$857,000 in 2012 compared to \$261,000 in 2011 and consisted of severance costs and other employee related charges. During the third quarter of 2012, the Company announced to its employees a restructuring plan to align its costs with current and projected sales activity.



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The cost reductions were primarily direct labor employees and engineering, selling and administration employees at SLPE, RFL, and TEAL, which is part of the High Power Group. During the fourth quarter of 2011, the Company announced a restructuring plan to reduce certain costs of sales and certain operating expenses, including engineering, selling and administration at SLPE and TEAL.

### **Amortization Of Deferred Financing Costs**

In connection with entering into the 2012 Credit Facility, the Company incurred deferred financing costs which will be amortized over the term of the 2012 Credit Facility. In connection with entering into the 2008 Credit Facility and related waivers and amendments, the Company incurred deferred financing costs which were amortized over the term of the 2008 Credit Facility. During 2012 and 2011, the amortization of deferred financing costs equaled \$138,000 and \$218,000, respectively.

### **Interest Income And Interest Expense**

In 2012, interest income was \$5,000, compared to \$3,000 in 2011. Interest expense in 2012 was \$48,000, compared to \$179,000 in 2011. The decrease in interest expense in 2012 was primarily due to decreased borrowings under the Company's new 2012 Credit Facility and under the Company's 2008 Credit Facility, which expired on August 9, 2012, compared to the same period in 2011. The Company had no outstanding balance as of December 31, 2012 under the 2012 Credit Facility and no outstanding balance as of December 31, 2011 under the 2008 Credit Facility.

### **Fire Related Gain (Loss), Net**

On March 24, 2010, the Company sustained fire damage at its then leased manufacturing facility in Mexicali, Mexico. This facility manufactured products for both SLPE and MTE. The fire was contained to an area that manufactured MTE products. The Company was fully insured for the replacement of the assets damaged in the fire and for the loss of profits due to business interruption and changed conditions caused by the fire. The Company's fire related loss includes the destruction of property and equipment, damaged inventory, cleanup costs and increased operating expenses incurred as a result of the fire.

During June 2011, the Company settled the fire damage claims with its insurance carriers for \$810,000 and as a result the Company recorded a gain related to the fire of \$277,000. No additional material gains, losses or recoveries were recognized in subsequent periods related to the fire loss.

### **Other gain, net**

Other gain, net in 2012 was a net gain of \$302,000 while no gain or loss was recorded in 2011. During 2012, the Company entered into a series of foreign currency forward contracts to hedge its exposure to foreign exchange rate movements in its forecasted expenses in China and Mexico. The Company recognized a \$243,000 gain in 2012, which represents the unrealized gain on foreign currency forward contracts that are marked to market. The Company did not enter into foreign exchange contracts during 2011. Other gain, net also includes a \$59,000 gain recognized on the sale of the Company's investment in RFL Communications during 2012.

### **Taxes (Continuing Operations)**

The effective tax rate was approximately 28% in 2012 as compared to approximately 30% in 2011. The decrease in the effective tax rate during 2012 was due to a 1% decrease in both the tax rate differential on domestic manufacturing deduction benefit and the state income tax expense, net of federal benefit.



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**Discontinued Operations**

Loss from discontinued operations was \$1,580,000, net of tax, in 2012 as compared to \$4,637,000, net of tax, in 2011. Loss from discontinued operations during 2012 primarily related to environmental remediation costs, consulting fees, legal charges, and certain claims associated with the past operations at the Company's five environmental sites (See Note 16 Commitments and Contingencies for further information concerning the environmental sites).

During the fourth quarter of 2011, the Company recorded a \$5,151,000, net of tax, charge related to estimated environmental remediation liabilities associated with the Pennsauken Site. The remaining loss from discontinued operations during 2011 was related to environmental remediation costs, consulting fees, and legal charges associated with the past operations of the Company's other four environmental sites. The charges mentioned above were partially offset by a favorable settlement with a foreign tax authority which was recorded as part of discontinued operations. The settlement was associated with the Company's Elektro-Metall Export GmbH subsidiary, which was sold in January 2003. As a result, during the second quarter of 2011, the Company recognized a previously unrecognized tax position related to the settlement in the amount of \$787,000 (\$619,000 tax and \$168,000 interest). The tax settlement had no impact on the Company's cash flows.

For a discussion of potential environmental liabilities, see Item 3. Legal Proceedings included in Part I of this Annual Report on Form 10-K.

**Net Income**

Net income was \$7,777,000, or \$1.80 per diluted share, for 2012 compared to \$8,198,000, or \$1.79 per diluted share, for 2011. The weighted-average number of shares used in the diluted earnings per share computation was 4,330,000 and 4,573,000 for 2012 and 2011, respectively.

**New Accounting Pronouncements To Be Adopted**

For a discussion on the impact of recently issued accounting pronouncements, see New Accounting Standards in the Consolidated Financial Statements incorporated by reference in Item 8. Financial Statements and Supplementary Data in Part IV of this Annual Report on Form 10-K.

**Environmental**

See Item 3. Legal Proceedings in Part I of this Annual Report on Form 10-K.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not applicable.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Consolidated Financial Statements and supplementary data, together with the report of Grant Thornton LLP, independent registered public accounting firm, are included in Part IV of this Annual Report on Form 10-K.

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**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

**Evaluation Of Disclosure Controls And Procedures**

The Company, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures, as such term is defined in Rules 13a-15e and 15d-15e promulgated under the Securities Exchange Act of 1934, as amended, (the Exchange Act). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this Annual Report on Form 10-K. Such controls and procedures are designed to ensure that all material information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is accumulated and communicated as appropriate to allow timely decisions regarding required disclosure and that all such information is recorded, processed, summarized and reported as specified in the rules and forms of the SEC.

**Management's Annual Report on Internal Control over Financial Reporting**

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act). The Company's internal control over financial reporting is designed to provide reasonable assurance to the Company's management and Board of Directors regarding the reliability of financial reporting and the preparation and fair presentation of published financial statements for external purposes in accordance with GAAP.

The Company's internal control over financial reporting includes those policies and procedures that:

pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the Company's transactions and dispositions of the Company's assets;

provide reasonable assurance that the Company's transactions are recorded as necessary to permit preparation of the Company's financial statements in accordance with GAAP, and that the Company's receipts and expenditures are being made only in accordance with authorizations of the Company's management and the Company's directors; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on its financial statements.

Because of its inherent limitations, internal control over financial reporting cannot prevent or detect every potential misstatement. Therefore, even those systems determined to be effective can provide only reasonable assurances with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the

degree of compliance with the policies or procedures may decline.

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The Company's management conducted an evaluation of the effectiveness of the Company's internal control over financial reporting, based on the framework and criteria established in Internal Control – Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, the Company's management assessed the effectiveness of the Company's internal control over financial reporting for the year ended December 31, 2013 and concluded that such internal control over financial reporting was effective.

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's auditors pursuant to rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

### **Changes in Internal Control over Financial Reporting**

During the fiscal quarter ended December 31, 2013, there were no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, such internal control over financial reporting.

### **ITEM 9B. OTHER INFORMATION**

None.

## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Apart from certain information concerning the Company's executive officers, which is set forth in Part I of this Annual Report on Form 10-K, the information required under this Item is incorporated herein by reference to the applicable information in the Proxy Statement for the Company's 2014 Annual Meeting of Shareholders.

### **ITEM 11. EXECUTIVE COMPENSATION**

The information required under this Item is incorporated herein by reference to the applicable information in the Proxy Statement for the Company's 2014 Annual Meeting of Shareholders.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required under this Item is incorporated herein by reference to the applicable information in the Proxy Statement for the Company's 2014 Annual Meeting of Shareholders.

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**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

The information required under this Item is incorporated herein by reference to the applicable information in the Proxy Statement for the Company's 2014 Annual Meeting of Shareholders.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

The information required under this Item is incorporated herein by reference to the applicable information in the Proxy Statement for the Company's 2014 Annual Meeting of Shareholders.

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

**(a) (1) Financial Statements**

The information required by this Item is included elsewhere in this Annual Report on Form 10-K. Consolidated financial statements and supplementary data, together with the report of Grant Thornton LLP, independent registered public accounting firm, are filed as part of this Report. See Index at page F-1 to Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

**(a) (2) Financial Statement Schedules**

The following financial statement schedule for the years ended December 31, 2013, December 31, 2012 and December 31, 2011 are submitted herewith:

Schedule II - Valuation and Qualifying Accounts

All other schedules are omitted because (a) the required information is shown elsewhere in this Annual Report on Form 10-K, or (b) they are inapplicable, or (c) they are not required.

See Index at page F-1 to Consolidated Financial Statements included in Part IV of this Annual Report on Form 10-K.

**(a) (3) Exhibits**

The information required by this Item is listed in the Exhibit Index of this Annual Report on Form 10-K.

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SL INDUSTRIES, INC.  
(Company)

By /s/ William T. Fejes  
William T. Fejes

Date: March 19, 2014

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints jointly and severally, Glen M. Kassan and William T. Fejes, or either of them as his or her true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all amendments (including post-effective amendments) to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any of them, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

IN WITNESS WHEREOF, each of the undersigned has executed this Power of Attorney as of the date indicated.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Company and in the capacities and on the date indicated.

By /s/ Glen M. Kassan  
Glen M. Kassan Chairman of the Board

Date: March 19, 2014

By /s/ William T. Fejes  
William T. Fejes President and Chief Executive  
Officer  
(Principal Executive Officer)

Date: March 19, 2014

By /s/ Louis J. Belardi  
Louis J. Belardi Chief Financial Officer,  
  
Treasurer and Secretary (Principal Financial and  
Accounting Officer)

Date: March 19, 2014

By /s/ Warren G. Lichtenstein  
Warren G. Lichtenstein Director

Date: March 19, 2014

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By /s/ Avrum Gray  
Avrum Gray - Director

Date: March 19, 2014

By /s/ James A. Risher  
James A. Risher - Director

Date: March 19, 2014

By /s/ Mark E. Schwarz  
Mark E. Schwarz - Director

Date: March 19, 2014

**Table of Contents****EXHIBIT INDEX**

The exhibit number, description and sequential page number in the original copy of this document where exhibits can be found as follows:

| Exhibit # | Description  |
|-----------|--|
| 2.1       | Securities Purchase Agreement by and among SL Industries, Inc., SL Industries Vertrieb GmbH, and DCX-Chol Holding GmbH, DCX-Chol Enterprises, Inc. and Chol Enterprises, Inc. dated as of January 3, 2003. Incorporated by reference to Exhibit 2.1 to the Company's report on Form 8-K filed with the Securities and Exchange Commission on January 17, 2003.   |
| 2.2       | Agreement and Plan of Merger, dated December 16, 2005, by and among SL Industries, Inc., Lakers Acquisition Corp. and Ault Incorporated. Incorporated by reference to Exhibit 2.1 to the Company's report on Form 8-K filed with the Securities and Exchange Commission on December 16, 2005.  |
| 2.3       | Stock Purchase Agreement, dated October 31, 2006 by and among SL Industries, Inc., Norbert D. Miller, Revocable Living Trust of Fred A. Lewis and Margaret Lange-Lewis U/A dated January 28, 1993, as Amended and Restated as of October 31, 2001 and the Einhorn Family Foundation. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 8-K/A filed with the Securities and Exchange Commission on December 21, 2006. |
| 2.4       | Agreement and Plan of Merger, dated June 3, 2013, by and between SL Industries, Inc., a New Jersey corporation, and SL Industries, Inc., a Delaware corporation. Incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on June 20, 2013.  |
| 3.1       | Amended and Restated Certificate of Incorporation of SL Industries, Inc., a Delaware corporation. Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on June 20, 2013.   |
| 3.2       | By-Laws of SL Industries, Inc., a Delaware corporation. Incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K filed on June 20, 2013.   |
| 4.1       | Form of Common Stock Certificate Incorporation of SL Industries, Inc., a Delaware corporation. Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on June 20, 2013.  |
| 10.1+     | Supplemental Compensation Agreement for the Benefit of Byrne Litschgi. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 8-K dated November 9, 1990.   |
| 10.2+     | 1991 Long Term Incentive Plan of SL Industries, Inc., as amended, is incorporated by reference to Appendix to the Company's Proxy Statement for its 1995 Annual Meeting held November 17, 1995, previously filed with the Securities and Exchange Commission.  |
| 10.3+     | 2008 Incentive Stock Plan, as amended. Incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-8, filed with the Securities and Exchange Commission on July 29, 2011.   |

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- 10.4 Amended And Restated Revolving Credit Agreement dated as of October 23, 2008, among Bank of America, N.A., as Agent, various financial institutions party hereto from time to time, as Lenders, SL Industries, Inc., as the parent borrower and, SL Delaware, Inc., SL Delaware Holdings, Inc., MTE Corporation, RFL Electronics Inc., SL Montevideo Technology, Inc., Cedar Corporation, TEAL Electronics Corporation, MEX Holdings LLC, SL Power Electronics Corporation, SLGC Holdings, Inc., SLW Holdings, Inc., SL Auburn, Inc., and SL Surface Technologies, Inc. as subsidiary borrowers. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 10-Q for the fiscal quarter ended September 30, 2008.
- 10.5 First Amendment and Waiver Under Credit Agreement dated as of October 23, 2008, among Bank of America, N.A., as Agent, various financial institutions party hereto from time to time, as Lenders, SL Industries, Inc., as the parent borrower and, SL Delaware, Inc., SL Delaware Holdings, Inc., MTE Corporation, RFL Electronics Inc., SL Montevideo Technology, Inc., Cedar Corporation, TEAL Electronics Corporation, MEX Holdings LLC, SL Power Electronics Corporation, SLGC Holdings, Inc., SLS Holdings, Inc., SL Auburn, Inc., and SL Surface Technologies, Inc. as subsidiary borrowers. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 10-Q for the fiscal quarter ended June 30, 2009.
- 10.6+ Employment Agreement, dated June 29, 2010, between the SL Industries, Inc. and William Fejes, Jr. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 10-Q for the fiscal quarter ended June 30, 2010.
- 10.7+ Stock Option Agreement, dated June 29, 2010, between the SL Industries, Inc. and William Fejes, Jr. Incorporated by reference to Exhibit 10.2 to the Company's report on Form 10-Q for the fiscal quarter ended June 30, 2010.
- 10.8+ Separation Agreement and Mutual Release of a former officer, dated as of October 20, 2010. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 10-Q for the fiscal quarter ended September 30, 2010.
- 10.9+ Separation Agreement and Mutual Release of a former officer, dated as of October 14, 2010. Incorporated by reference to Exhibit 10.2 to the Company's report on Form 10-Q for the fiscal quarter ended September 30, 2010.
- 10.10+ Change of Control Agreement, dated August 31, 2010, between the SL Industries, Inc. and Louis J. Belardi. Incorporated by reference to Exhibit 10.3 to the Company's report on Form 10-Q for the fiscal quarter ended September 30, 2010.
- 10.11+ Stock Option Agreement, dated September 2, 2010, between the SL Industries, Inc. and Louis J. Belardi. Incorporated by reference to Exhibit 10.4 to the Company's report on Form 10-Q for the fiscal quarter ended September 30, 2010.

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- 10.12 Second Amendment to Credit Agreement with Bank of America, N.A., dated November 19, 2010, as administrative agent and lender, and a syndicate of other lenders party thereto, further amending that certain Amended and Restated Revolving Credit Agreement entered into as of October 23, 2008 among the Company, subsidiaries of the Company party thereto, Bank of America, N.A., as administrative agent and lender, and a syndicate of other lenders party thereto. Incorporated by reference to Exhibit 10.17 to the Company's report on Form 10-K for the fiscal year ended December 31, 2010.
- 10.13 Third Amendment to Credit Agreement, dated March 28, 2011, by and among the Company, Bank of America, N.A., as administrative agent and lender, and a syndicate of other lenders party thereto, further amending that certain Amended and Restated Revolving Credit Agreement entered into as of October 23, 2008 among the Company, subsidiaries of the Company party thereto, Bank of America, N.A., as administrative agent and lender, and a syndicate of other lenders party thereto. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 10-Q for the fiscal quarter ended June 30, 2011.
- 10.14 Fourth Amendment to Credit Agreement, dated July 20, 2011, by and among the Company, Bank of America, N.A., as administrative agent and lender, and a syndicate of other lenders party thereto, further amending that certain Amended and Restated Revolving Credit Agreement entered into as of October 23, 2008 among the Company, subsidiaries of the Company party thereto, Bank of America, N.A., as administrative agent and lender, and a syndicate of other lenders party thereto. Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on July 22, 2011.
- 10.15+ Form of Restricted Stock Unit Grant Letter and Agreement between the Company and each of William Fejes, Jr. and Louis J. Belardi, entered into during the second fiscal quarter of 2011. Incorporated by reference to Exhibit 4.2 to the Company's Registration Statement on Form S-8, filed with the Securities and Exchange Commission on July 29, 2011.
- 10.16+ Form of 2011 Restricted Shares Agreement between the Company and directors of the Company, entered into during the third fiscal quarter of 2011. Incorporated by reference to Exhibit 10.2 to the Company's report on Form 10-Q for the fiscal quarter ended September 30, 2011.
- 10.17+ Form of Restricted Stock Unit Grant Letter and Agreement between the Company and each of William Fejes, Jr. and Louis J. Belardi, dated February 17, 2012. Form of Restricted Stock Unit Grant Letter and Agreement incorporated by reference to Exhibit 4.2 to the Company's Registration Statement on Form S-8, filed with the Securities and Exchange Commission on July 29, 2011.
- 10.18+ Form of 2012 Restricted Shares Agreement between the Company and each director of the Company, dated April 2, 2012. Incorporated by reference to Exhibit 10.2 to the Company's report on Form 10-Q for the fiscal quarter ended March 31, 2012.

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|        |   |
|--------|---|
| 10.19  | Fifth Amendment to Credit Agreement, dated May 29, 2012, by and among the Company, Bank of America, N.A. as administrative agent and lender, and a syndicate of other lenders party thereto, further amending the Amended and Restated Revolving Credit Agreement entered into as of October 23, 2008 among the Company, subsidiaries of the Company party thereto, Bank of America, N.A., as administrative agent and lender, and a syndicate of other lenders party thereto. Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on May 30, 2012.                                 |
| 10.20  | Credit Agreement, dated August 9, 2012, by and among the Company, the Company's subsidiaries, PNC Bank, National Association, as administrative agent, and the lenders from time to time party thereto. Incorporated by reference to Exhibit 10.3 to the Company's report on Form 10-Q for the fiscal quarter ended June 30, 2012.  |
| 10.21  | Amendment to Credit Agreement, dated March 11, 2013, by and among the Company, the Company's subsidiaries, PNC Bank National Association, as administrative agent and lender, and the lenders from time to time party thereto, amending the Credit Agreement entered into as of August 9, 2012, by and among the Company, the Company's subsidiaries, PNC Bank, National Association, as administrative agent, and the lenders from time to time party thereto. Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on March 12, 2013.  |
| 10.22+ | Restricted Stock Unit Grant Letter and Agreement between the Company and each of William Fejes, Jr. and Louis J. Belardi, dated March 5, 2013. Incorporated by reference to form of Grant Letter and Agreement filed as Exhibit 4.2 to the Company's Registration Statement on Form S-8, filed with the Securities and Exchange Commission on July 29, 2011.  |
| 10.23+ | Form of 2013 Restricted Shares Agreement, dated May 9, 2013, between the Company and each director of the Company. Incorporated by reference to Exhibit 10.1 to the Company's report on Form 10-Q for the fiscal quarter ended June 30, 2013.   |
| 10.24  | Second Amendment and Joinder to Credit Agreement and to Security Agreement, dated June 20, 2013, by and among the Company, subsidiaries of the Company, PNC Bank National Association, as administrative agent and lender, and the lenders from time to time party thereto, amending the Credit Agreement entered into as of August 9, 2012, by and among the Company, subsidiaries of the Company, PNC Bank, National Association, as administrative agent, and the lenders from time to time party thereto. Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on June 20, 2013. |
| 14     | Code of Conduct and Ethics. Incorporated by reference to Exhibit 14 to the Company's report on Form 10-K for the fiscal year ended December 31, 2012.   |
| 21**   | Subsidiaries of the Company.  |
| 23**   | Consent of Independent Registered Public Accounting Firm.   |
| 24**   | Powers of Attorney (included on the signature page to this Annual Report on Form 10-K).   |
| 31.1** | Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 31.2** | Certification by Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32***  | Certification by Chief Executive Officer and Chief Financial Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002.   |

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|           |   |
|-----------|---|
| 101.INS** | XBRL Instance Document.                                 |
| 101.SCH** | XBRL Taxonomy Extension Schema Document.                |
| 101.CAL** | XBRL Taxonomy Extension Calculation Linkbase Document.  |
| 101.DEF** | XBRL Taxonomy Extension Definition Linkbase Document.   |
| 101.LAB** | XBRL Taxonomy Extension Label Linkbase Document.        |
| 101.PRE** | XBRL Taxonomy Extension Presentation Linkbase Document. |

+ Management contract, or compensatory plan or arrangement.

\*\* Filed herewith.

\*\*\* Furnished herewith.

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SL Industries, Inc.

Index to Financial Statements and Financial Statement Schedule

|  | Page number<br>in this report |
|--|-------------------------------|
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| <u>Consolidated Balance Sheets</u>                             | F-3                           |
| <u>Consolidated Statements of Income</u>                       | F-4                           |
| <u>Consolidated Statements of Comprehensive Income</u>         | F-4                           |
| <u>Consolidated Statements of Shareholders' Equity</u>         | F-5                           |
| <u>Consolidated Statements of Cash Flows</u>                   | F-6                           |
| <u>Notes to Consolidated Financial Statements</u>              | F-7 to F-44                   |
| Financial Statement Schedule:                                  |                               |
| <br>   |                               |
| <u>II. Valuation and Qualifying Accounts</u>                   | F-45                          |

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Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders

SL Industries, Inc.

We have audited the accompanying consolidated balance sheets of SL Industries, Inc. (a Delaware corporation) and subsidiaries (the Company) as of December 31, 2013 and 2012, and the related consolidated statements of income and comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2013. Our audits of the basic consolidated financial statements included the financial statement schedule listed in the index appearing under Schedule II, Valuation and Qualifying Accounts. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of SL Industries, Inc. and subsidiaries as of December 31, 2013 and 2012, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2013 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

GRANT THORNTON LLP

Philadelphia, Pennsylvania

March 19, 2014

**Table of Contents****Item 1. Financial Statements**

## SL INDUSTRIES, INC.

## CONSOLIDATED BALANCE SHEETS

|   | December 31,<br>2013  | December 31,<br>2012  |
|---|-----------------------|-----------------------|
| <b>ASSETS</b>   |                       |                       |
| Current assets:   |                       |                       |
| Cash and cash equivalents                                   | \$ 7,163,000          | \$ 3,196,000          |
| Receivables, net  | 30,765,000            | 30,306,000            |
| Inventories, net  | 22,963,000            | 22,102,000            |
| Other current assets  | 7,168,000             | 2,098,000             |
| Deferred income taxes, net                                  | 2,804,000             | 3,415,000             |
| <b>Total current assets</b>                                 | <b>70,863,000</b>     | <b>61,117,000</b>     |
| Property, plant and equipment, net                          | 10,790,000            | 9,593,000             |
| Deferred income taxes, net                                  | 10,239,000            | 9,719,000             |
| Goodwill  | 17,666,000            | 22,735,000            |
| Other intangible assets, net                                | 2,346,000             | 2,670,000             |
| Other assets and deferred charges, net                      | 1,430,000             | 1,303,000             |
| <b>Total assets</b>   | <b>\$ 113,334,000</b> | <b>\$ 107,137,000</b> |
| <b>LIABILITIES</b>  |                       |                       |
| Current liabilities:  |                       |                       |
| Short-term borrowings and current portion of long-term debt | \$ 1,048,000          | \$                    |
| Accounts payable  | 17,112,000            | 18,838,000            |
| Accrued income taxes  | 20,000                | 429,000               |
| Accrued liabilities:  |                       |                       |
| Payroll and related costs                                   | 5,373,000             | 4,955,000             |
| Other   | 10,259,000            | 10,586,000            |
| <b>Total current liabilities</b>                            | <b>33,812,000</b>     | <b>34,808,000</b>     |
| Long-term debt, less current maturities                     | 187,000               |                       |
| Deferred compensation and supplemental retirement benefits  | 1,695,000             | 1,930,000             |
| Other long-term liabilities                                 | 18,465,000            | 19,967,000            |
| <b>Total liabilities</b>                                    | <b>54,159,000</b>     | <b>56,705,000</b>     |

Commitments and contingencies

**SHAREHOLDERS EQUITY**

|  |                    |                    |
|--|--------------------|--------------------|
| Preferred stock, no par value; authorized, 6,000,000 shares; none issued   |                    |                    |
| Common stock, \$.20 par value; authorized, 25,000,000 shares; issued, 6,656,000 and 6,656,000 shares, respectively | 1,331,000          | 1,331,000          |
| Capital in excess of par value   | 22,153,000         | 21,578,000         |
| Retained earnings  | 60,520,000         | 52,280,000         |
| Accumulated other comprehensive gain (loss), net of tax  | 822,000            | (452,000)          |
| Treasury stock at cost, 2,530,000 and 2,517,000 shares, respectively   | (25,651,000)       | (24,305,000)       |
| <br>Total shareholders equity  | <br>59,175,000     | <br>50,432,000     |
| <br>Total liabilities and shareholders equity  | <br>\$ 113,334,000 | <br>\$ 107,137,000 |

See accompanying notes to consolidated financial statements.

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## SL INDUSTRIES, INC.

## CONSOLIDATED STATEMENTS OF INCOME

FOR THE YEARS ENDED DECEMBER 31,

|   | 2013           | 2012           | 2011           |
|---|----------------|----------------|----------------|
| Net sales   | \$ 204,688,000 | \$ 200,577,000 | \$ 212,331,000 |
| Cost and expenses:                                    |                |                |                |
| Cost of products sold                                 | 135,837,000    | 136,542,000    | 143,420,000    |
| Engineering and product development                   | 13,054,000     | 11,746,000     | 12,820,000     |
| Selling, general and administrative                   | 35,425,000     | 35,820,000     | 34,426,000     |
| Depreciation and amortization                         | 2,406,000      | 2,711,000      | 2,870,000      |
| Restructuring charges                                 |                | 857,000        | 261,000        |
| Goodwill impairment                                   | 5,055,000      |                |                |
| Total cost and expenses                               | 191,777,000    | 187,676,000    | 193,797,000    |
| Income from operations                                | 12,911,000     | 12,901,000     | 18,534,000     |
| Other income (expense):                               |                |                |                |
| Amortization of deferred financing costs              | (83,000)       | (138,000)      | (218,000)      |
| Interest income                                       | 12,000         | 5,000          | 3,000          |
| Interest expense                                      | (87,000)       | (48,000)       | (179,000)      |
| Fire related gain                                     |                |                | 277,000        |
| Other gain, net                                       | 124,000        | 302,000        |                |
| Income from continuing operations before income taxes | 12,877,000     | 13,022,000     | 18,417,000     |
| Income tax provision                                  | 3,545,000      | 3,665,000      | 5,582,000      |
| Income from continuing operations                     | 9,332,000      | 9,357,000      | 12,835,000     |
| (Loss) from discontinued operations, net of tax       | (1,092,000)    | (1,580,000)    | (4,637,000)    |
| Net income  | \$ 8,240,000   | \$ 7,777,000   | \$ 8,198,000   |
| <b>Basic net income (loss) per common share</b>       |                |                |                |
| Income from continuing operations                     | \$ 2.25        | \$ 2.17        | \$ 2.83        |
| (Loss) from discontinued operations, net of tax       | (0.26)         | (0.37)         | (1.02)         |
| Net income  | \$ 1.99        | \$ 1.80        | \$ 1.81        |
| <b>Diluted net income (loss) per common share</b>     |                |                |                |
| Income from continuing operations                     | \$ 2.23        | \$ 2.16        | \$ 2.80        |
| (Loss) from discontinued operations, net of tax       | (0.26)         | (0.36)         | (1.01)         |

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|   |    |           |    |           |    |           |
|---|----|-----------|----|-----------|----|-----------|
| Net income  | \$ | 1.97      | \$ | 1.80      | \$ | 1.79      |
| Shares used in computing basic net income (loss) per common share   |    | 4,138,000 |    | 4,313,000 |    | 4,535,000 |
| Shares used in computing diluted net income (loss) per common share |    | 4,184,000 |    | 4,330,000 |    | 4,573,000 |

SL INDUSTRIES, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE YEARS ENDED DECEMBER 31,

|  | 2013         | 2012         | 2011         |
|--|--------------|--------------|--------------|
| Net income   | \$ 8,240,000 | \$ 7,777,000 | \$ 8,198,000 |
| Other comprehensive income, net of tax:              |              |              |              |
| Foreign currency translation                         | 180,000      | (103,000)    | (262,000)    |
| Net unrealized gain on available-for-sale securities | 1,094,000    |              |              |
| Comprehensive income                                 | \$ 9,514,000 | \$ 7,674,000 | \$ 7,936,000 |

See accompanying notes to consolidated financial statements.

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## SL INDUSTRIES, INC.

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2013, 2012, AND 2011

|  | Common Stock     |              | Held In Treasury |                | Capital in<br>Excess of<br>Par Value | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>(Loss)<br>Income | Total<br>Shareholders'<br>Equity |
|--|------------------|--------------|------------------|----------------|--------------------------------------|----------------------|---|----------------------------------|
|  | Issued<br>Shares | Amount       | Shares           | Amount         |                                      |                      |   |                                  |
| <b>Balance<br/>December 31,<br/>2010</b>   | 6,963,000        | \$ 1,393,000 | (2,477,000)      | \$(22,769,000) | \$ 24,085,000                        | \$ 44,627,000        | \$ (87,000)   | \$ 47,249,000                    |
| Net income   |                  |              |                  |                |                                      | 8,198,000            |   | 8,198,000                        |
| Foreign currency<br>translation  |                  |              |                  |                |                                      |                      | (262,000)   | (262,000)                        |
| Other, including<br>exercise of<br>employee stock<br>options and<br>related income<br>tax benefits                     |                  |              | 82,000           | 755,000        | 353,000                              |                      |   | 1,108,000                        |
| Stock-based<br>compensation  |                  |              |                  |                | 564,000                              |                      |   | 564,000                          |
| <b>Balance<br/>December 31,<br/>2011</b>   | 6,963,000        | \$ 1,393,000 | (2,395,000)      | \$(22,014,000) | \$ 25,002,000                        | \$ 52,825,000        | \$ (349,000)  | \$ 56,857,000                    |
| Net income   |                  |              |                  |                |                                      | 7,777,000            |   | 7,777,000                        |
| Foreign currency<br>translation  |                  |              |                  |                |                                      |                      | (103,000)   | (103,000)                        |
| Other, including<br>exercise of<br>employee stock<br>options, awards<br>released and<br>related income<br>tax benefits |                  |              | 18,000           | 177,000        | (64,000)                             |                      |   | 113,000                          |
| Stock-based<br>compensation  |                  |              |                  |                | 842,000                              |                      |   | 842,000                          |
| Repurchase and<br>retirement of<br>common stock  | (307,000)        | (62,000)     | (140,000)        | (2,468,000)    | (4,202,000)                          |                      |   | (4,264,000)                      |
|  |                  |              |                  |                |                                      |                      |   | (2,468,000)                      |

|  |           |              |             |                 |               |               |              |               |
|--|-----------|--------------|-------------|-----------------|---------------|---------------|--------------|---------------|
| treasury stock<br>purchased  |           |              |             |                 |               |               |              |               |
| dividends<br>declared  |           |              |             |                 |               | (8,322,000)   |              | (8,322,000)   |
| <b>Balance<br/>December 31,<br/>2012</b>   | 6,656,000 | \$ 1,331,000 | (2,517,000) | \$ (24,305,000) | \$ 21,578,000 | \$ 52,280,000 | \$ (452,000) | \$ 50,432,000 |
| Net income   |           |              |             |                 |               | 8,240,000     |              | 8,240,000     |
| foreign currency<br>translation  |           |              |             |                 |               |               | 180,000      | 180,000       |
| Net unrealized<br>gain on<br>available-for-sale<br>securities, net of<br>tax   |           |              |             |                 |               |               | 1,094,000    | 1,094,000     |
| Other, including<br>exercise of<br>employee stock<br>options, awards<br>released and<br>related income<br>tax benefits |           |              | 74,000      | 733,000         | 30,000        |               |              | 763,000       |
| stock-based<br>compensation  |           |              |             |                 | 545,000       |               |              | 545,000       |
| treasury stock<br>purchased  |           |              | (87,000)    | (2,079,000)     |               |               |              | (2,079,000)   |
| <b>Balance<br/>December 31,<br/>2013</b>   | 6,656,000 | \$ 1,331,000 | (2,530,000) | \$ (25,651,000) | \$ 22,153,000 | \$ 60,520,000 | \$ 822,000   | \$ 59,175,000 |

See accompanying notes to consolidated financial statements.

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## SL INDUSTRIES, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31,

|  | 2013             | 2012              | 2011              |
|--|------------------|-------------------|-------------------|
| <b>OPERATING ACTIVITIES:</b>   |                  |                   |                   |
| Net income   | \$ 8,240,000     | \$ 7,777,000      | \$ 8,198,000      |
| Adjustment for losses from discontinued operations   | 1,092,000        | 1,580,000         | 4,637,000         |
| Income from continuing operations  | 9,332,000        | 9,357,000         | 12,835,000        |
| Adjustments to reconcile income from continuing operations to net cash provided by operating activities: |                  |                   |                   |
| Depreciation   | 1,800,000        | 1,791,000         | 1,842,000         |
| Amortization   | 606,000          | 920,000           | 1,028,000         |
| Amortization of deferred financing costs   | 83,000           | 138,000           | 218,000           |
| Stock-based compensation   | 545,000          | 842,000           | 564,000           |
| Excess tax benefit on stock compensation   | (132,000)        | (33,000)          | (291,000)         |
| Loss (gain) on foreign exchange contracts  | 90,000           | (243,000)         |                   |
| Provisions for losses on accounts receivable   | 46,000           | 20,000            | 18,000            |
| Deferred compensation and supplemental retirement benefits   | 313,000          | 399,000           | 423,000           |
| Deferred compensation and supplemental retirement benefit payments                                       | (533,000)        | (539,000)         | (537,000)         |
| Deferred income taxes  | 89,000           | 181,000           | (1,587,000)       |
| Non-cash fire related (gain)   |                  |                   | (277,000)         |
| (Gain) on sale of investment   |                  | (59,000)          |                   |
| Loss on sales of equipment   |                  | 24,000            | 22,000            |
| Goodwill impairment  | 5,055,000        |                   |                   |
| Changes in operating assets and liabilities, excluding effects of business combinations:                 |                  |                   |                   |
| Accounts receivable  | (465,000)        | 831,000           | (388,000)         |
| Inventories  | (760,000)        | 1,195,000         | (374,000)         |
| Other assets   | (1,702,000)      | 71,000            | (599,000)         |
| Accounts payable   | (1,897,000)      | 1,913,000         | 1,981,000         |
| Other accrued liabilities  | 1,472,000        | (767,000)         | 3,360,000         |
| Accrued income taxes   | 103,000          | 446,000           | (1,215,000)       |
| Net cash provided by operating activities from continuing operations                                     | 14,045,000       | 16,487,000        | 17,023,000        |
| Net cash (used in) operating activities from discontinued operations                                     | (4,346,000)      | (959,000)         | (1,347,000)       |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>   | <b>9,699,000</b> | <b>15,528,000</b> | <b>15,676,000</b> |

## INVESTING ACTIVITIES:

|   |                    |                    |                    |
|---|--------------------|--------------------|--------------------|
| Purchases of property, plant and equipment      | (2,750,000)        | (1,804,000)        | (2,690,000)        |
| Acquisition of a business, net of cash acquired |                    | (756,000)          |                    |
| Purchases of available-for-sale securities      | (2,362,000)        |                    |                    |
| Purchases of other assets                       | (420,000)          | (215,000)          | (71,000)           |
| Return of deposit on land rights                |                    |                    | 137,000            |
| Proceeds from sale of investment                |                    | 81,000             |                    |
| <b>NET CASH (USED IN) INVESTING ACTIVITIES</b>  | <b>(5,532,000)</b> | <b>(2,694,000)</b> | <b>(2,624,000)</b> |

## FINANCING ACTIVITIES:

|  |                  |                     |                    |
|--|------------------|---------------------|--------------------|
| Proceeds from Senior Revolving Credit Facility | 25,490,000       | 2,850,000           |                    |
| Payments of Senior Revolving Credit Facility   | (24,490,000)     | (2,850,000)         |                    |
| Proceeds from Revolving Credit Facility        |                  | 4,100,000           | 11,000,000         |
| Payments of Revolving Credit Facility          |                  | (4,100,000)         | (20,800,000)       |
| Payments of deferred financing costs           | (42,000)         | (340,000)           | (67,000)           |
| Repurchase and retirement of common stock      |                  | (4,264,000)         |                    |
| Treasury stock purchases                       | (2,079,000)      | (2,468,000)         |                    |
| Proceeds from stock options exercised          | 743,000          | 80,000              | 817,000            |
| Excess tax benefit on stock compensation       | 132,000          | 33,000              | 291,000            |
| Dividends paid                                 |                  | (8,322,000)         |                    |
| <b>NET CASH (USED IN) FINANCING ACTIVITIES</b> | <b>(246,000)</b> | <b>(15,281,000)</b> | <b>(8,759,000)</b> |

|  |                  |                    |                  |
|--|------------------|--------------------|------------------|
| Effect of exchange rate changes on cash        | 46,000           | 11,000             | (35,000)         |
| <b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b> | <b>3,967,000</b> | <b>(2,436,000)</b> | <b>4,258,000</b> |

## CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD

|  |           |           |           |
|--|-----------|-----------|-----------|
|  | 3,196,000 | 5,632,000 | 1,374,000 |
|--|-----------|-----------|-----------|

|   |                     |                     |                     |
|---|---------------------|---------------------|---------------------|
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b> | <b>\$ 7,163,000</b> | <b>\$ 3,196,000</b> | <b>\$ 5,632,000</b> |
|---|---------------------|---------------------|---------------------|

See accompanying notes to consolidated financial statements.

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**Notes To Consolidated Financial Statements**

**Note 1. Summary Of Significant Accounting Policies**

**Background:** SL Industries, Inc. (the Company), through its subsidiaries, designs, manufactures and markets power electronics, motion control, power protection, power quality, and specialized communication equipment that is used in a variety of medical, commercial and military aerospace, solar, computer, datacom, industrial, telecom, transportation, utility, rail and highway equipment applications. Its products are generally incorporated into larger systems to improve operating performance, safety, reliability and efficiency. The Company's products are largely sold to Original Equipment Manufacturers (OEMs), the utility industry and, to a lesser extent, to commercial distributors. The Company's customer base is primarily located in the United States. The Company's operating subsidiaries are described and defined in Note 23. The Company's discontinued operations are described and defined in Note 4.

Unless the context requires otherwise, the terms the Company, SL Industries, we, us and our mean SL Industries, a Delaware corporation, and its consolidated subsidiaries after Reincorporation (defined and described below) and SL Industries, Inc., a New Jersey corporation prior to Reincorporation. In the context of describing the Reincorporation, SL-NJ means SL Industries, Inc., a New Jersey corporation, and SL-DE means SL Industries, Inc., a Delaware corporation and wholly owned subsidiary of SL-NJ.

On May 9, 2013, the Company's shareholders voted to approve a proposal to change the state of incorporation of SL Industries from the State of New Jersey to the State of Delaware by merging SL-NJ with and into SL-DE (the Reincorporation). On June 20, 2013 (the Effective Date), the Reincorporation was effected by merging SL-NJ with and into SL-DE pursuant to an Agreement and Plan of Merger, dated June 3, 2013, between SL-NJ and SL-DE. SL-DE survived the merger and SL-NJ ceased to exist. The principal reason for the Reincorporation was to give the Company a greater measure of flexibility and simplicity in corporate governance and provide greater clarity and predictability with respect to the Company's corporate legal affairs. The Reincorporation did not result in any change in the name, business, management, fiscal year, accounting, location of the principal executive officers, assets or liabilities or net worth (other than the costs of reincorporation which were immaterial) of the Company.

**Basis Of Consolidation:** The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

**Use Of Estimates:** The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant areas that require the use of management estimates relate to product warranty costs, accrued liabilities related to litigation, allowance for doubtful accounts, allowance for inventory obsolescence and environmental costs.

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**Cash Equivalents:** The Company considers all highly liquid debt instruments with an original maturity date of three months or less and investments in money market accounts to be cash equivalents. At December 31, 2013 and December 31, 2012, cash and cash equivalents held in the United States are held principally at one financial institution.

**Accounts Receivable:** The Company's accounts receivable primarily consist of trade receivables and are reported net of allowances for doubtful accounts of approximately \$581,000 and \$591,000 as of December 31, 2013 and December 31, 2012, respectively. The Company's estimate for the allowance for doubtful accounts related to trade receivables is based on two methods. The amounts calculated from each of these methods are combined to determine the total amount reserved. First, the Company evaluates specific accounts where it has information that the customer may have an inability to meet its financial obligations (e.g., bankruptcy or insolvency). In these cases, the Company uses its judgment, based on the best available facts and circumstances, and records a specific reserve for that customer against amounts due to reduce the receivable to the amount that is expected to be collected. These specific reserves are reevaluated and adjusted as additional information is received that impacts the amount reserved. Second, a general reserve is established for all customers based on several factors, including historical write-offs as a percentage of sales. If circumstances change (e.g., higher than expected defaults or an unexpected material adverse change in a major customer's ability to meet its financial obligation), the Company's estimates of the recoverability of amounts due could be reduced by a material amount. Receivables are charged off against the reserve when they are deemed uncollectible.

**Inventories:** Inventories are valued at the lower of cost or market. Cost is primarily determined using the first-in, first-out ( FIFO ) method. Cost for certain inventories is determined using the last-in, first-out ( LIFO ) method. The Company's carrying cost of inventory is valued at the lower of cost or market as the Company continually reviews the book value of discontinued product lines to determine if these items are properly valued. The Company identifies these items and assesses the ability to dispose of them at a price greater than cost. If it is determined that cost is less than market value, then cost is used for inventory valuation. If market value is less than cost, then related inventory is adjusted to market value. If a write down to the current market value is necessary, the market value cannot be greater than the net realizable value, which is defined as selling price less costs to complete and dispose, and cannot be lower than the net realizable value less a normal profit margin. The Company also continually evaluates the composition of its inventory and identifies obsolete, slow-moving, and excess inventories. Inventory items identified as obsolete, slow-moving, or excess are evaluated to determine if reserves are required. If the Company were not able to achieve its expectations of the net realizable value of the inventory at current market value, it would have to adjust its reserves accordingly. The Company attempts to accurately estimate future product demand to properly adjust inventory levels. However, significant unanticipated changes in demand could have a significant impact on the value of inventory and of operating results.

**Investments:** The Company determines the appropriate classification of its investments in equity securities at the time of purchase and reevaluates such determinations at each balance sheet date. Marketable securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and are reported at fair value, with unrealized gains and losses recognized in earnings. Marketable equity securities not classified as trading are classified as available for sale, and are carried at fair market value, with the unrealized gains and losses, net of tax, included in the determination of comprehensive income and reported in shareholders' equity. The fair value of all securities held by the Company is determined by quoted market prices.

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**Property, Plant And Equipment:** Property, plant and equipment are carried at cost and include expenditures for new facilities and major renewals and betterments. Maintenance, repairs and minor renewals are charged to expense as incurred. When assets are sold or otherwise disposed of, any gain or loss is recognized currently. Depreciation is provided primarily using the straight-line method over the estimated useful lives of the assets, which range from 25 to 40 years for buildings, 3 to 15 years for equipment and other property, and the lesser of the lease term or life of the asset for leasehold improvements. Assets subject to capital leases are depreciated over the lesser of the estimated useful life of the asset or length of the contract.

**Goodwill And Other Intangibles:** The Company follows Accounting Standards Codification ( ASC ) 350 Intangibles Goodwill and Other, which requires that goodwill and other indefinite-lived intangible assets will no longer be amortized to earnings, but instead be subject to periodic testing for impairment. Intangible assets determined to have definitive lives will continue to be amortized over their estimated useful lives.

The Company's impairment testing is undertaken annually, or more frequently upon the occurrence of some indication that an impairment may take place. The Company conducted its annual impairment test as of December 31, 2013.

A two-step process is utilized to determine if goodwill has been impaired. In the first step, the fair value of each reporting unit is compared to the net asset value recorded for such unit. If the fair value exceeds the net asset value, the goodwill of the reporting unit is not adjusted. However, if the recorded net asset value exceeds the fair value, the Company would perform a second step to measure the amount of impairment loss, if any. In the second step, the implied fair value of the reporting unit's goodwill is compared with the goodwill recorded for such unit. If the recorded amount of goodwill exceeds the implied fair value, an impairment loss is recognized in the amount of the excess. The nonrecurring fair value measurement of goodwill is developed using significant unobservable inputs (Level 3) (see Note 18 for additional information).

**Long-Lived Assets:** The Company evaluates the recoverability of its long-lived assets in accordance with ASC 360 Property, Plant, and Equipment. The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of long-lived assets are measured by a comparison of the carrying amount of an asset to future cash flows expected to be generated by the asset, undiscounted and without interest or independent appraisals. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the assets.

**Revenue Recognition:** Revenue is recognized when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the purchase price is fixed or determinable and collectability is reasonably assured. The major portion of the Company's revenue is derived from equipment sales. The Company recognizes equipment revenue upon shipment or delivery, depending upon the terms of the order, and transfer of title. Generally, the revenue recognition criteria are met at the time the product is shipped. Provisions are made at the time the related revenue is recognized for product returns, product warranties, rebates, certain re-stocking programs with distributors and other sales incentives offered by the Company to its customers. Freight revenues billed to customers are included in net sales and expenses for shipping products are included in cost of sales.

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**Environmental Expenditures:** Environmental expenditures that relate to current operations are charged to expense or capitalized, as appropriate. Expenditures that relate to an existing condition caused by formerly owned operations are expensed and recorded as part of discontinued operations, net of tax. Expenditures include costs of remediation and legal fees to defend against claims for environmental liability. Liabilities are recorded when remedial efforts are probable and the costs can be reasonably estimated. The liability for remediation expenditures includes, as appropriate, elements of costs such as site investigations, consultants' fees, feasibility studies, outside contractor expenses and monitoring expenses. Estimates are not discounted and they are not reduced by potential claims for recovery from insurance carriers. The liability is periodically reviewed and adjusted to reflect current remediation progress, prospective estimates of required activity and other relevant factors, including changes in technology or regulations.

**Deferred Financing Costs:** Costs incurred in securing long-term debt are deferred and amortized on a straight-line basis over the term of the related debt. In the case of loan modifications, the Company follows the guidance provided by ASC 470-50 Debt Modification and Extinguishments. The net unamortized deferred financing costs at December 31, 2013 and December 31, 2012 were \$227,000 and \$268,000, respectively. The financing cost amortization expense was \$83,000, \$138,000, and \$218,000, for 2013, 2012, and 2011, respectively.

**Product Warranty Costs:** The Company offers various warranties on its products. These warranties vary in length depending on the product. The Company provides for its estimated future warranty obligations in the period in which the related sale is recognized primarily based on historical experience. For 2013, 2012 and 2011, these expenses were \$904,000, \$695,000 and \$643,000, respectively.

**Advertising Costs:** Advertising costs are expensed as incurred. For 2013, 2012 and 2011, these costs were \$465,000, \$340,000 and \$299,000, respectively.

**Research And Development Costs:** Research and development costs are expensed as incurred. For 2013, 2012 and 2011, these costs were \$3,794,000, \$3,316,000 and \$2,888,000, respectively.

**Other Gain, net:** Other gain, net in 2013 includes a business insurance settlement of \$202,000 received in 2013 for business interruptions related to Hurricane Sandy and \$12,000 of dividend income received from investments in available-for-sale securities, which were partially offset by a \$90,000 loss on foreign currency forward contracts. Other gain, net in 2012 includes a \$243,000 gain on foreign currency forward contracts and a \$59,000 gain recognized on the sale of the Company's investment in RFL Communications PLC ( RFL Communications ).

During 2012 and 2013, the Company entered into a series of foreign currency forward contracts to hedge its exposure to foreign exchange rate movements in its forecasted expenses in China and Mexico. The loss recognized in 2013 and the gain recognized in 2012 represents the change in fair value of foreign currency forward contracts that are marked to market. The Company did not enter into foreign exchange contracts during 2011 (see Note 19 for additional information).

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**Income Taxes:** The Company accounts for income taxes under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined based upon the differences between the financial statement carrying amounts and the tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The Company establishes valuation allowances if the Company believes that it is more likely than not that some of the deferred tax assets will not be realized. The Company does not recognize a tax benefit unless it is more likely than not that the benefit will be sustained on audit by the taxing authority based on the merits of the associated tax position. If the recognition threshold is met, the Company recognizes a tax benefit measured at the largest amount of the tax benefit that, based on the Company's judgment, is greater than fifty percent likely to be realized. The Company records interest and penalties related to unrecognized tax benefits as income tax expense.

**Foreign Currency Conversion:** Assets and liabilities of foreign operations are translated from local currency to U.S. dollars at the exchange rates in effect at the end of the fiscal period. Gains and losses from the translation of foreign operations are included in accumulated other comprehensive gain (loss) on the Company's Consolidated Balance Sheets. Revenue and expenses are translated at the year-to-date average rate of exchange. Transaction gains and losses arising from currency exchange rate fluctuations on transactions denominated in a currency other than the local currency are included in the Company's Consolidated Statements of Income.

**Derivative Instruments And Hedging Activities:** FASB ASC 815, Derivatives and Hedging (ASC 815), provides the disclosure requirements for derivatives and hedging activities with the intent to provide users of financial statements with an enhanced understanding of: (a) how and why an entity uses derivative instruments, (b) how the entity accounts for derivative instruments and related hedged items, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. Further, qualitative disclosures are required that explain the Company's objectives and strategies for using derivatives, as well as quantitative disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments.

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. Certain of the Company's foreign operations expose the Company to fluctuations of foreign interest rates and exchange rates. These fluctuations may impact the value of the Company's revenues, expenses, cash receipts and payments in terms of the Company's functional currency. The Company enters into derivative financial instruments to protect the value or fix the amount of certain cash flows in terms of the functional currency of the business unit with that exposure.

As required by ASC 815, the Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. The Company enters into derivative contracts that are intended to economically hedge certain of its risk, even though hedge accounting does not apply or the Company elects not to apply hedge accounting. Currently, the Company does not apply hedge accounting to any of its foreign currency derivatives.

**Table of Contents****Note 2. Income Per Share**

The Company has presented net income (loss) per common share pursuant to ASC 260 Earnings Per Share. Basic net income (loss) per common share is computed by dividing reported net income (loss) available to common shareholders by the weighted-average number of shares outstanding for the period.

Diluted net income (loss) per common share is computed by dividing reported net income (loss) available to common shareholders by the weighted-average shares outstanding for the period, adjusted for the dilutive effect of common stock equivalents, which consist of stock options, using the treasury stock method.

The table below sets forth the computation of basic and diluted net income (loss) per share:

|  | December 31,<br>2013                     | December 31,<br>2012 | December 31,<br>2011 |
|--|--|----------------------|----------------------|
|  | (in thousands, except per share amounts) |                      |                      |
| <b>Basic net income available to common shareholders:</b>                      |  |                      |                      |
| Net income available to common shareholders from continuing operations         | \$ 9,332                                 | \$ 9,357             | \$ 12,835            |
| Diluted net income available to common shareholders from continuing operations | \$ 9,332                                 | \$ 9,357             | \$ 12,835            |
| <b>Shares:</b>   |  |                      |                      |
| Basic weighted average number of common shares outstanding                     | 4,138                                    | 4,313                | 4,535                |
| Common shares assumed upon exercise of stock options                           | 46                                       | 17                   | 38                   |
| Diluted weighted average number of common shares outstanding                   | 4,184                                    | 4,330                | 4,573                |
| <b>Basic net income (loss) per common share:</b>                               |  |                      |                      |
| Income from continuing operations  | \$ 2.25                                  | \$ 2.17              | \$ 2.83              |
| (Loss) from discontinued operations (net of tax)                               | (0.26)                                   | (0.37)               | (1.02)               |
| Net income   | \$ 1.99                                  | \$ 1.80              | \$ 1.81              |
| <b>Diluted net income (loss) per common share:</b>                             |  |                      |                      |
| Income from continuing operations  | \$ 2.23                                  | \$ 2.16              | \$ 2.80              |
| (Loss) from discontinued operations (net of tax)                               | (0.26)                                   | (0.36)               | (1.01)               |

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|            |         |         |         |
|------------|---------|---------|---------|
| Net income | \$ 1.97 | \$ 1.80 | \$ 1.79 |
|------------|---------|---------|---------|

For the year ended December 31, 2013, no stock options were excluded from the dilutive computation because the option exercise prices were not greater than the average market price of the Company's common stock.

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For the years ended December 31, 2012 and December 31, 2011, approximately 6,000 and 4,000 stock options were excluded from the dilutive computation, respectively, because the option exercise prices were greater than the average market price of the Company's common stock.

**Note 3. Recently Adopted And Issued Accounting Standards**

*Recently Adopted Accounting Standards And Other Standards*

In July 2012, the FASB issued ASU 2012-02 Intangibles-Goodwill and Other: Testing Indefinite-Lived Intangible Assets for Impairment, which amends the guidance on impairment testing for indefinite-lived intangible assets. The amended guidance will allow companies to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. A company no longer will be required to test the fair value of an intangible asset unless the company determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. ASU 2012-02 is effective for interim and annual periods beginning after September 15, 2012. The implementation of this guidance did not have a material impact on the Company's consolidated financial statements.

In October 1, 2012, the FASB issued ASU 2012-04 Technical Corrections and Improvements, which makes certain technical corrections and improvements and conforming amendments related to fair value measurements. The amendments represent changes to clarify, correct unintended application of, or make minor improvements to the FASB Accounting Standards Codification that are not expected to have a significant effect on current accounting practice. ASU 2012-04 is effective for fiscal periods beginning after December 15, 2012. The implementation of this guidance did not have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued ASU No. 2013-02, Comprehensive Income (Topic 220) Reporting Amounts Reclassified Out of Accumulated Other Comprehensive Income, which requires an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required under U.S. GAAP to be reclassified in its entirety in the same reporting period. ASU 2013-02 is effective for fiscal periods beginning after December 15, 2012. The implementation of this guidance did not have a material impact on the Company's consolidated financial statements.

*Recently Issued Accounting Pronouncements And Other Standards*

In March 2013, the FASB issued ASU No. 2013-05, Foreign Currency Matter (Topic 830): Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity a consensus of the FASB Emerging Issues Task Force, which permits an entity to release cumulative translation adjustments into net income when a reporting entity (parent) ceases to have a controlling financial interest in a subsidiary or group of assets that is a business within a foreign entity. Accordingly, the cumulative translation adjustment should be released into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided, or, if a controlling financial interest is no longer held. ASU 2013-05 is effective for fiscal periods beginning after December 15, 2013. The implementation of this guidance is not expected to have a material impact on the Company's consolidated financial statements.

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In July 2013, the FASB issued ASU No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (a consensus of the FASB Emerging Issues Task Force), which provides guidance on financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. ASU 2013-11 is effective for fiscal periods beginning after December 15, 2013. The implementation of this guidance is not expected to have a material impact on the Company's consolidated financial statements.

**Note 4. Discontinued Operations**

For the years ended December 31, 2013, December 31, 2012, and December 31, 2011, total loss from discontinued operations was \$1,620,000, \$2,151,000, and \$9,688,000 (\$1,092,000, \$1,580,000, and \$4,637,000, net of tax), respectively. The losses from discontinued operations during 2013 and 2012 relate to environmental remediation costs, consulting fees, and legal expenses associated with the past operations at the Company's five environmental sites (See Note 16 for additional information).

During the fourth quarter of 2011, the Company recorded a \$8,300,000 (\$5,151,000 net of tax) charge related to estimated environmental remediation liabilities associated with the past operations of SurfTech (see Note 16 for additional information). The remaining loss from discontinued operations during 2011 was related to environmental remediation costs, consulting fees, and legal charges associated with the past operations of the Company's other four environmental sites. The charges mentioned above were partially offset by a favorable settlement with a foreign tax authority which was recorded as part of discontinued operations. The settlement was associated with the Company's Elektro-Metall Export GmbH subsidiary, which was sold in January 2003. As a result, during the second quarter of 2011, the Company recognized a previously unrecognized tax position related to the settlement in the amount of \$787,000 (\$619,000 tax and \$168,000 interest). The tax settlement had no impact on the Company's cash flows.

**Note 5. Receivables**

Receivables consist of the following:

|                                       | December 31,   |           |
|---------------------------------------|----------------|-----------|
|                                       | 2013           | 2012      |
|                                       | (in thousands) |           |
| Trade receivables                     | \$ 30,766      | \$ 29,284 |
| Less: allowance for doubtful accounts | (581)          | (591)     |
| Trade receivables, net                | 30,185         | 28,693    |
| Recoverable income taxes              | 344            |           |
| Other                                 | 236            | 1,613     |
| Receivables, net                      | \$ 30,765      | \$ 30,306 |

**Note 6. Concentrations Of Credit Risk**

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of temporary cash investments and trade receivables. The Company places its temporary cash investments with high credit quality financial institutions.



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Concentrations of credit risk with respect to trade receivables are limited due to the large number of customers comprising the Company's customer base, and their dispersion across many industries and geographic regions. The Company seeks to limit its exposure to credit risks in any single country or region. The Company performs periodic credit evaluations of its customers' financial condition and generally requires no collateral from its customers. The Company provides an allowance for potential credit losses based upon collectability of such receivables. Losses have not been significant for any of the periods presented. All financial investments inherently expose holders to market risks, including changes in currency and interest rates. The Company manages its exposure to these market risks through its regular operating and financing activities.

**Note 7. Inventories**

Inventories consist of the following:

|                  | December 31,   |           |
|------------------|----------------|-----------|
|                  | 2013           | 2012      |
|                  | (in thousands) |           |
| Raw materials    | \$ 16,198      | \$ 15,726 |
| Work in process  | 4,842          | 4,623     |
| Finished goods   | 4,124          | 4,819     |
| Gross inventory  | 25,164         | 25,168    |
| Less: allowances | (2,201)        | (3,066)   |
| Inventories, net | \$ 22,963      | \$ 22,102 |

The above includes certain inventories that are valued using the LIFO method, which aggregated \$5,789,000 and \$5,414,000 as of December 31, 2013 and December 31, 2012, respectively. The excess of FIFO cost over LIFO cost as of December 31, 2013 and December 31, 2012 was approximately \$495,000 and \$687,000, respectively.

**Note 8. Property, Plant And Equipment**

Property, plant and equipment consist of the following:

|                                      | December 31,   |          |
|--------------------------------------|----------------|----------|
|                                      | 2013           | 2012     |
|                                      | (in thousands) |          |
| Land                                 | \$ 1,146       | \$ 1,146 |
| Buildings and leasehold improvements | 9,448          | 9,292    |
| Equipment and other property         | 28,022         | 25,781   |
|                                      | 38,616         | 36,219   |
| Less: accumulated depreciation       | (27,826)       | (26,626) |
| Property, plant and equipment, net   | \$ 10,790      | \$ 9,593 |

Depreciation expense on property, plant and equipment was \$1,800,000, \$1,791,000, and \$1,842,000 for 2013, 2012, and 2011, respectively.

Property, plant, and equipment under capital leases had a gross value of \$239,000 as of December 31, 2013. The capital lease was acquired in December 2013 and is included in equipment and other property. The Company had no capital leases in 2012.

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**Note 9. Goodwill And Intangible Assets**

*Acquisitions in Fiscal 2012*

On February 27, 2012, the Company purchased certain assets of Pro-Dex Astromec, Inc. ( Astromec ), a subsidiary of Pro-Dex Inc. ( Pro-Dex ), for approximately \$1,050,000, which includes the assumption of liabilities for an estimated earn-out of \$294,000. The acquisition was paid for in cash. Astromec designs, develops and manufactures high-reliability, fractional horsepower motors and motion control accessories. Astromec provides custom motor and motion control solutions to the aerospace, defense, medical and commercial and industrial markets. SL-MTI recorded direct acquisition costs of approximately \$434,000 during 2012, which are recorded within selling, general and administrative expenses in the Consolidated Statements of Income.

At December 31, 2012, the financial statements reflected the final purchase price based on estimated fair values at the date of acquisition, including \$670,000 in inventories, \$202,000 in equipment, and \$10,000 in other current assets. The acquisition resulted in intangible assets of \$168,000 while no goodwill was recognized. Intangible assets were composed of a customer list with a useful life of 5 years. The purchase price also included \$294,000 in liabilities related to an estimated earn-out, which is comprised of quarterly payments based on the performance of the acquired business over the three year period immediately following the date of acquisition. The total liability for the earn-out as of December 31, 2013 and December 31, 2012 was \$116,000 and \$221,000, respectively. During 2013 and 2012, \$148,000 and \$112,000 was paid related to the earn-out. The results from the acquisition date through December 31, 2013 are included in the SL-MTI segment.

**Table of Contents***Goodwill And Intangible Assets*

Intangible assets consist of the following:

|   | Amortizable<br>Life (years) | December 31, 2013 |                             |           | December 31, 2012 |                             |           |
|---|-----------------------------|-------------------|-----------------------------|-----------|-------------------|-----------------------------|-----------|
|   |                             | Gross Value       | Accumulated<br>Amortization | Net Value | Gross Value       | Accumulated<br>Amortization | Net Value |
| (in thousands)                                    |                             |                   |                             |           |                   |                             |           |
| <b>Finite-lived intangible assets:</b>            |                             |                   |                             |           |                   |                             |           |
| Customer relationships <sup>(1)</sup>             | 5 to 8                      | \$ 3,868          | \$ 3,436                    | \$ 432    | \$ 3,868          | \$ 3,078                    | \$ 790    |
| Patents <sup>(2)</sup>                            | 5 to 20                     | 1,302             | 1,212                       | 90        | 1,285             | 1,187                       | 98        |
| Developed technology                              | 5 to 6                      | 1,700             | 1,700                       |           | 1,700             | 1,700                       |           |
| Licensing fees <sup>(3)</sup>                     | 5 to 10                     | 550               | 398                         | 152       | 450               | 340                         | 110       |
| Total amortized finite-lived<br>intangible assets |                             | 7,420             | 6,746                       | 674       | 7,303             | 6,305                       | 998       |
| <b>Indefinite-lived intangible assets:</b>        |                             |                   |                             |           |                   |                             |           |
| Trademarks  |                             | 1,672             |                             | 1,672     | 1,672             |                             | 1,672     |
| Other intangible assets, net                      |                             | \$ 9,092          | \$ 6,746                    | \$ 2,346  | \$ 8,975          | \$ 6,305                    | \$ 2,670  |

(1) On February 27, 2012, the Company purchased certain assets of Astromec, a subsidiary of Pro-Dex. Included in the purchase price is a customer list valued at \$168,000. The estimated useful life of the asset is 5 years.

(2) During 2013 and 2012, the Company's MTE division capitalized legal fees related to a new patent application. The estimated useful life of the asset is 20 years.

(3) During 2013, the Company's RFL division purchased an intellectual property license valued at \$100,000. The estimated useful life of the asset is 5 years.

Goodwill is tested at the reporting unit levels annually, and if necessary, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The fair values of the reporting units were estimated using a combination of the expected present values of future cash flows, an assessment of comparable market multiples and a review of market capitalization with estimated control premiums.

In 2013, the Company's annual impairment test resulted in our assessment that the carrying value of the TEAL Electronics Corp (TEAL) reporting unit exceeded its fair value. As a result of the Company's annual impairment test, a \$5,055,000 non-cash goodwill impairment charge was assessed and recorded in goodwill impairment expense on the Consolidated Statements of Income in the fourth quarter of 2013 in our High Power Group segment. The goodwill impairment was primarily due to a decline in medical imaging equipment market sales during the year coupled with the cancellation of a large solar contract during the fourth quarter of 2013. This resulted in the TEAL reporting unit having lower sales and cash flows for the year than previously projected and lower forecasts of future sales and cash flows for the reporting unit. There were no impairment charges related to goodwill recorded during 2012 and 2011. There were no impairment charges related to indefinite-lived intangible assets recorded during 2013, 2012 and 2011.

Application of the goodwill impairment test requires judgment, including the identification of reporting units, assigning assets and liabilities to reporting units, assigning goodwill to reporting units and determining the fair value of each reporting unit. Significant judgments required to estimate the fair value of reporting units include estimating future cash flows, determining appropriate discount and growth rates, operating margins and working capital requirements, selecting comparable companies within each reporting unit and market and determining control premiums. Changes in these estimates and assumptions could materially affect the determination of fair value for each reporting unit.

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As of December 31, 2013, the total fair values for each of the remaining reporting units in all of the Company's segments exceeded their total carrying values by 111% or greater. Although our analysis regarding the fair values of the goodwill and indefinite lived intangible assets indicates that they exceed their respective carrying values, materially different assumptions regarding the future performance of the Company's businesses or significant declines in the Company's stock price could result in additional goodwill impairment losses.

Estimated future amortization expense for intangible assets subject to amortization in each of the next five fiscal years is as follows:

|      | Amortization<br>Expense<br>(in thousands) |
|------|---|
| 2014 | \$ 418                                    |
| 2015 | \$ 79                                     |
| 2016 | \$ 60                                     |
| 2017 | \$ 32                                     |
| 2018 | \$ 26                                     |

Total amortization expense, excluding the amortization of deferred financing costs, for 2013, 2012 and 2011 was \$606,000, \$920,000 and \$1,028,000, respectively. Amortization expense related to intangible assets for 2013, 2012 and 2011 was \$441,000, \$761,000 and \$884,000, respectively. Amortization expense related to software for 2013, 2012 and 2011 was \$165,000, \$159,000 and \$144,000, respectively.

Changes in goodwill balances by segment (which are defined below) are as follows:

|                            | Balance<br>December 31,<br>2012 | Impairment<br>Losses<br>(in thousands) | Foreign<br>Exchange | Balance<br>December 31,<br>2013 |
|----------------------------|---------------------------------|--|---------------------|---------------------------------|
| SL Power Electronics Corp. | \$ 4,242                        | \$                                     | \$ (14)             | \$ 4,228                        |
| High Power Group:          |                                 |  |                     |                                 |
| MTE Corporation            | 8,189                           |  |                     | 8,189                           |
| TEAL Electronics Corp.     | 5,055                           | (5,055)                                |                     |                                 |
| RFL Electronics Inc.       | 5,249                           |  |                     | 5,249                           |
| Goodwill                   | \$ 22,735                       | \$ (5,055)                             | \$ (14)             | \$ 17,666                       |

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The following table reflects the components of goodwill as of December 31, 2013, and December 31, 2012:

|                            | December 31, 2013 |                                     |                  | December 31, 2012 |                                     |                  |
|----------------------------|-------------------|-------------------------------------|------------------|-------------------|-------------------------------------|------------------|
|                            | Gross<br>Amount   | Accumulated<br>Impairment<br>Losses | Goodwill,<br>Net | Gross<br>Amount   | Accumulated<br>Impairment<br>Losses | Goodwill,<br>Net |
| SL Power Electronics Corp. | \$ 4,228          | \$                                  | \$ 4,228         | \$ 4,242          | \$                                  | \$ 4,242         |
| High Power Group:          |                   |                                     |                  |                   |                                     |                  |
| MTE Corporation            | 8,189             |                                     | 8,189            | 8,189             |                                     | 8,189            |
| TEAL Electronics Corp.     | 5,055             | 5,055                               |                  | 5,055             |                                     | 5,055            |
| RFL Electronics Inc.       | 5,249             |                                     | 5,249            | 5,249             |                                     | 5,249            |
| Goodwill                   | \$ 22,721         | \$ 5,055                            | \$ 17,666        | \$ 22,735         | \$                                  | \$ 22,735        |

**Note 10. Investments**

Investments in publicly traded equity securities (which include equity interests of less than 20%) are classified as available-for-sale securities. These investments are carried at fair value using quoted market prices and are included in other current assets in the Company's Consolidated Balance Sheets. Unrealized gains and losses, net of tax, are included in the determination of comprehensive income and reported in shareholders' equity.

Available-for-sale securities consist of the following:

|              | Cost     | December 31, 2013<br>(in thousands)                         |                         |
|--------------|----------|---|-------------------------|
|              |          | Gains in<br>Accumulated<br>Other<br>Comprehensive<br>Income | Estimated<br>Fair Value |
| Common stock | \$ 2,362 | \$ 1,739  | \$ 4,101                |

The Company had no available-for-sale securities as of December 31, 2012.

No available-for-sale securities were sold during the year ended December 31, 2013. Gross unrealized holding gains on available-for-sale securities for the year ended December 31, 2013 of \$1,739,000 (\$1,094,000 net of tax), have been included in accumulated other comprehensive income.

**Table of Contents****Note 11. Income Taxes**

Income tax provision (benefit) for the fiscal years 2013, 2012 and 2011 is as follows:

|   | Years Ended December 31, |                 |               |
|---|--------------------------|-----------------|---------------|
|   | 2013                     | 2012            | 2011          |
|   | (in thousands)           |                 |               |
| Income tax provision from continuing operations   | \$ 3,545                 | \$ 3,665        | \$ 5,582      |
| Income tax (benefit) from discontinued operations | (528)                    | (570)           | (5,051)       |
| <b>Total income tax provision</b>                 | <b>\$ 3,017</b>          | <b>\$ 3,095</b> | <b>\$ 531</b> |

Income from continuing operations before provision for income taxes consists of the following:

|  | Years Ended December 31, |                  |                  |
|--|--------------------------|------------------|------------------|
|  | 2013                     | 2012             | 2011             |
|  | (in thousands)           |                  |                  |
| Domestic   | \$ 11,832                | \$ 10,820        | \$ 15,304        |
| Foreign  | 1,045                    | 2,202            | 3,113            |
| <b>Income from continuing operations before income taxes</b> | <b>\$ 12,877</b>         | <b>\$ 13,022</b> | <b>\$ 18,417</b> |

The provision for income taxes from continuing operations consists of the following:

|  | Years Ended December 31, |                 |                 |
|--|--------------------------|-----------------|-----------------|
|  | 2013                     | 2012            | 2011            |
|  | (in thousands)           |                 |                 |
| <b>Current:</b>  |                          |                 |                 |
| Federal  | \$ 4,561                 | \$ 2,544        | \$ 2,307        |
| Foreign  | 313                      | 719             | 897             |
| State  | 321                      | (116)           | 202             |
| <b>Deferred:</b>                                       |                          |                 |                 |
| Federal  | (1,570)                  | 577             | 1,824           |
| Foreign  | (20)                     | 89              | 203             |
| State  | (60)                     | (148)           | 149             |
| <b>Income tax provision from continuing operations</b> | <b>\$ 3,545</b>          | <b>\$ 3,665</b> | <b>\$ 5,582</b> |

The benefit for income taxes related to discontinued operations for 2013, 2012, and 2011 was \$528,000, \$570,000, and \$5,051,000, respectively.



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Significant components of the Company's deferred tax assets and liabilities as of December 31, 2013 and December 31, 2012 are as follows:

|   | December 31,<br>2013          2012<br>(in thousands) |                  |
|---|--|------------------|
| <b>Deferred tax assets related to continuing operations:</b>      |  |                  |
| Deferred compensation   | \$ 829   | \$ 924           |
| Inventory valuation   | 512  | 664              |
| Tax loss carryforward   | 1,293  | 1,587            |
| R&D tax credit carryforward                                       | 1,146  | 1,047            |
| Accrued expenses  | 557  | 508              |
| Warranty  | 427  | 414              |
| Vacation and bonus expense  | 1,443  | 1,330            |
| Other   | 389  | 537              |
| Less valuation allowances   | (588)  | (415)            |
| <b>Deferred tax assets related to continuing operations</b>       | <b>6,008</b>   | <b>6,596</b>     |
| <b>Deferred tax liabilities related to continuing operations:</b> |  |                  |
| Accelerated depreciation and amortization                         | 1,167  | 2,676            |
| <b>Net deferred tax assets related to continuing operations</b>   | <b>4,841</b>   | <b>3,920</b>     |
| <b>Net deferred tax assets related to discontinued operations</b> | <b>8,202</b>   | <b>9,214</b>     |
| <b>Net deferred tax assets</b>                                    | <b>\$ 13,043</b>                                     | <b>\$ 13,134</b> |

The Company has not made a provision for U.S. income taxes and foreign withholding taxes for the anticipated repatriation of certain earnings of foreign subsidiaries of the Company. The Company considers the undistributed earnings of its foreign subsidiaries above the amount already provided to be permanently reinvested. As of December 31, 2013 and December 31, 2012, \$8,772,000 and \$10,548,000 of the undistributed earnings are expected to be permanently reinvested.

As of December 31, 2013 and December 31, 2012 the Company has no foreign tax credit carryforwards.

As of December 31, 2013 and December 31, 2012, the Company's gross research and development tax credit carryforwards totaled approximately \$1,762,000 and \$1,610,000, respectively. The increase in research and development tax credits during 2013 was primarily due to the retroactive reinstatement of the federal credit to 2012 by the American Taxpayer Relief Act of 2012. These credits were not available to the Company in 2012. Of the December 31, 2013 credits, approximately \$676,000 can be carried forward for 15 years and expire between 2015 and 2028, while \$1,086,000 will carry over indefinitely.

As of December 31, 2013, the Company has gross federal and state net operating loss carryforward tax benefits of \$3,094,000 and \$1,773,000, respectively, which expire at various dates from 2014 to 2032. In addition, the Company

has a gross foreign net operating loss carryforward tax benefit of \$398,000, which does not expire.

The Company has assessed its past earnings history and trends, sales backlog, budgeted sales, and expiration dates of tax carryforwards and has determined that it is more likely than not that \$13,043,000 of the net deferred tax assets as of December 31, 2013 will be realized. The Company has an allowance of \$2,003,000 (mostly related to discontinued operations) provided against the gross deferred tax assets, which relates to the inability of the Company to realize the state tax benefit of the environmental expenses and the state net operating loss carryforwards.

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The following is a reconciliation of income tax expense related to continuing operations at the applicable federal statutory rate and the effective rates from continuing operations:

|   | Years Ended December 31, |      |      |
|---|--------------------------|------|------|
|   | 2013                     | 2012 | 2011 |
| Statutory rate  | 35%                      | 35%  | 35%  |
| Tax rate differential on domestic manufacturing deduction benefit | (2)                      | (2)  | (1)  |
| State income taxes, net of federal income tax                     | 3                        | 1    | 2    |
| Foreign operations  |                          | (2)  | (2)  |
| Research and development credits                                  | (8)                      | (4)  | (4)  |
| Effective tax rate  | 28%                      | 28%  | 30%  |

For the fiscal year ended December 31, 2013, included in the research and development credits is the recognition of previously unrecognized tax benefits (including interest) in accordance with the guidance provided in ASC 740-10-25 Income Taxes, Overall, Recognition.

The final regulations regarding the deduction and capitalization of expenditures related to tangible property were issued during the third quarter of 2013 by the IRS. The Company has reviewed these regulations and does not intend to early adopt or amend any previously filed returns. The implementation of these regulations did not have a material impact on the Company's consolidated financial statements for the year ending December 31, 2013.

*Unrecognized Tax Positions*

The Company and its subsidiaries file income tax returns in the United States and in various state, local and foreign jurisdictions. The Company and its subsidiaries are occasionally examined by tax authorities in these jurisdictions. During the third quarter of 2011 the Company was contacted by the Internal Revenue Service (the IRS) to examine the calendar years 2009 and 2010. The examination was completed during the fourth quarter of 2012 with no material adjustments. State income tax statutes are generally open for periods back to and including the calendar year 2009.

During the second quarter of 2011 the Company reached a favorable settlement with a foreign tax authority which was recorded as part of discontinued operations. The settlement was associated with the Company's Elektro-Metall Export GmbH subsidiary, which was sold in January 2003. As a result, during the second quarter of 2011, the Company recognized income of \$787,000 (\$619,000 tax and \$168,000 interest) from a previously unrecognized tax position related to the settlement.

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A reconciliation of the beginning and ending balances of the total amounts of gross unrecognized tax benefits, excluding interest and penalties, is as follows:

|   | 2013          | December 31,   |                      |
|---|---------------|----------------|----------------------|
|   |               | 2012           | 2011                 |
|   |               | (in thousands) |                      |
| Gross unrecognized tax benefits, beginning of year                    | \$ 595        | \$ 722         | \$ 2,358             |
| Increases in tax positions taken in the current year                  | 144           | 65             | 217                  |
| Increases in tax positions taken in prior years                       | 172           | 60             | 57                   |
| Decreases in tax positions taken in prior years                       |               |                | (932) <sup>(1)</sup> |
| Decreases in tax positions related to settlement with tax authorities | (34)          | (96)           | (564)                |
| Statute of limitations expired  | (43)          | (156)          | (414)                |
| <b>Gross unrecognized tax benefits, end of year</b>                   | <b>\$ 834</b> | <b>\$ 595</b>  | <b>\$ 722</b>        |

<sup>(1)</sup> The Company determined that in one state its credit carry-forward in that state was more-likely-than-not not going to be realized. As a result, the Company reclassified such position in the amount of \$373,000 from an unrecognized tax position to a valuation allowance as a reduction to the deferred tax asset. In addition, in 2010 the Company established an unrecognized tax position for its method of accounting for an accrual on its tax return for all open tax years. During 2011, the uncertain tax position was released in the amount of \$559,000 and a deferred tax liability was established for the repayment of the underpaid tax.

If recognized, all of the net unrecognized tax benefits at December 31, 2013 would impact the effective tax rate. The Company accrues interest and penalties related to unrecognized tax benefits as income tax expense. At December 31, 2013 and December 31, 2012, the Company had accrued interest and penalties related to unrecognized tax benefits of \$100,000 and \$62,000, respectively.

It is reasonably possible that the Company's gross unrecognized tax benefits balance may change within the next twelve months due to the expiration of the statutes of limitation of the federal government and various state governments by a range of zero to \$318,000. The Company records such unrecognized tax benefits upon the expiration of the applicable statute of limitations or the settlement with tax authorities. As of December 31, 2013, the Company has a liability for unrecognized benefits of \$512,000 for federal taxes and \$322,000 for state taxes. Such benefits relate primarily to expenses incurred in those jurisdictions.

**Table of Contents****Note 12. Debt**

Debt as of December 31, 2013 consisted of the following:

|   | December 31,<br>2013<br>(in thousands) |
|---|--|
| <b>2012 Credit Facility:</b>  |  |
| \$40 million variable interest rate senior revolving credit facility maturing in 2016 | \$ 1,000                               |
| Other capital leases with maturities through 2018                                     | 235                                    |
| <b>Total debt</b>   | <b>1,235</b>                           |
| <b>Less current portion</b>   | <b>(1,048)</b>                         |
| <b>Total long-term portion</b>  | <b>\$ 187</b>                          |

As of December 31, 2012 the Company had no outstanding balance under the 2012 Credit Facility.

On August 9, 2012, the Company entered into a Credit Agreement with PNC Bank, National Association, as administrative agent and lender ( PNC Bank ), and the lenders from time to time party thereto, as amended (the 2012 Credit Facility ), to replace its 2008 Credit Facility. The 2012 Credit Facility provides for borrowings up to \$40,000,000 and under certain conditions maximum borrowings up to \$70,000,000. The 2012 Credit Facility included a \$5,000,000 sublimit for letters of credit (subsequently amended on March 11, 2013, as described below) and provides for a separate \$10,700,000 letter of credit which expires one year from the date of closing, with annual extensions. The 2012 Credit Facility expires on August 9, 2016.

Borrowings under the 2012 Credit Facility bear interest, at the Company's option, at the London interbank offering rate ( LIBOR ) plus a margin rate ranging from 1.25% to 2.0%, or the higher of a Base Rate plus a margin rate ranging from 0.25% to 1.0%. The Base Rate is equal to the highest of (i) the Federal Funds Open Rate plus 0.5% and (ii) the Prime Rate and (iii) the Daily Libor Rate plus 1%. The margin rates are based on certain leverage ratios, as defined. As of December 31, 2013, the interest rate under the 2012 Credit Facility equaled 1.42%. The Company is subject to compliance with certain financial covenants set forth in the 2012 Credit Facility, including, but not limited to, indebtedness to EBITDA, as defined, minimum levels of fixed charges and limitations on capital expenditures, as defined. Availability under the 2012 Credit Facility is based upon the Company's trailing twelve month EBITDA, as defined.

The Company's obligations under the 2012 Credit Facility are secured by the grant of security interests in substantially all of its assets.

On March 11, 2013, the Company entered into a First Amendment (the First Amendment ) to the 2012 Credit Facility. The First Amendment, among other things, (a) amends the Letter of Credit ( LC ) sublimit amount to the lesser of (i) an amount equal to \$5,000,000 plus the aggregate amount of Designated Usage LC issued and outstanding under the Designated Usage LC sublimit or (ii) \$25,000,000 and (b) allows the Company to enter into foreign currency exchange services with Loan Parties on an unsecured basis and that such obligations shall not exceed at any time an aggregate amount equal to \$3,500,000.



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On May 28, 2013 a letter of credit in the amount of \$8,564,000 was issued in favor of the Environmental Protection Agency ( EPA ) to provide financial assurance related to the Company's environmental payments in accordance with the terms of the Consent Decree reached with the United States Department of Justice ( DOJ ) and EPA related to its liability for both OU-1 and OU-2 (see Note 16 for additional information). The letter of credit expires on May 28, 2014 and requires an annual commitment fee of 0.125% and standby commission of 1%, and does not reduce amounts available under the 2012 Credit Facility.

On June 20, 2013, the Company entered into a Second Amendment and Joinder to Credit Agreement and to Security Agreement (the Second Amendment ), which amends the 2012 Credit Facility in order to reflect the Reincorporation of the Company. The Second Amendment, among other things, joins the Company as a Borrower under the Credit Agreement and a Debtor under the Security Agreement entered into by SL-NJ in connection with the 2012 Credit Facility.

As of December 31, 2013, the Company had an outstanding balance of \$1,000,000 under the 2012 Credit Facility. As of December 31, 2012 the Company had no outstanding balance under the 2012 Credit Facility. At December 31, 2013 and December 31, 2012, the Company had total availability under the 2012 Credit Facility of \$38,526,000 and \$39,510,000, respectively.

The aggregate maturities on all long-term debt (including current portion) are:

|       | Debt           | Capital<br>Leases | Total<br>Debt |
|-------|----------------|-------------------|---------------|
|       | (in thousands) |                   |               |
| 2014  | \$ 1,000       | \$ 48             | \$ 1,048      |
| 2015  |                | 48                | 48            |
| 2016  |                | 48                | 48            |
| 2017  |                | 48                | 48            |
| 2018  |                | 43                | 43            |
| Total | \$ 1,000       | \$ 235            | \$ 1,235      |

**Table of Contents****Note 13. Accrued Liabilities Other**

Accrued liabilities other consist of the following:

|   | December 31,   |           |
|---|----------------|-----------|
|   | 2013           | 2012      |
|   | (in thousands) |           |
| Taxes (other than income) and insurance | \$ 769         | \$ 602    |
| Commissions                             | 645            | 680       |
| Litigation and legal fees               | 121            | 138       |
| Other professional fees                 | 624            | 418       |
| Environmental                           | 4,589          | 5,334     |
| Warranty                                | 1,145          | 1,102     |
| Deferred revenue                        | 54             | 56        |
| Acquisition earn-out, current           | 107            | 164       |
| Other                                   | 2,205          | 2,092     |
| Accrued liabilities - other             | \$ 10,259      | \$ 10,586 |

Included in the environmental accrual are estimates for all known costs believed to be probable and reasonably estimable for sites that the Company currently operates or operated at one time (see Note 16 for additional information).

A liability is established for estimated future warranty and service claims that relate to current and prior period sales. The Company estimates warranty costs based on historical claim experience and other factors including evaluating specific product warranty issues.

The following is a summary of activity in accrued warranty and service liabilities:

|   | December 31,   |          |
|---|----------------|----------|
|   | 2013           | 2012     |
|   | (in thousands) |          |
| Liability, beginning of year                              | \$ 1,102       | \$ 1,318 |
| Expense for new warranties issued                         | 904            | 962      |
| Accruals related to preexisting warranties <sup>(1)</sup> |                | (267)    |
| Warranty claims paid                                      | (861)          | (911)    |
| Liability, end of period                                  | \$ 1,145       | \$ 1,102 |

<sup>(1)</sup> Includes adjustments related to changes in estimates.



**Table of Contents****Note 14. Other Long-Term Liabilities**

Other long-term liabilities consist of the following:

|   | December 31,     |                  |
|---|------------------|------------------|
|   | 2013             | 2012             |
|   | (in thousands)   |                  |
| Environmental                                     | \$ 17,200        | \$ 19,033        |
| Unrecognized tax benefits, interest and penalties | 934              | 657              |
| Long-term incentive plan                          | 322              | 220              |
| Acquisition earn-out, long-term                   | 9                | 57               |
| <b>Other long-term liabilities</b>                | <b>\$ 18,465</b> | <b>\$ 19,967</b> |

**Note 15. Retirement Plans And Deferred Compensation**

During the years ended December 31, 2013, December 31, 2012 and December 31, 2011, the Company maintained a defined contribution pension plan covering all full-time, U.S. employees of SL Power Electronics Corp. ( SLPE ), the High Power Group, including TEAL and MTE Corporation ( MTE ), SL Montevideo Technology, Inc. ( SL-MTI ), RFL Electronics Inc. ( RFL ) and the corporate office. The Company's contributions to this plan are based on a percentage of employee contributions and/or plan year gross wages, as defined. Costs incurred under these plans during 2013, 2012 and 2011 amounted to approximately \$512,000, \$653,000, and \$741,000, respectively. The reduction in costs incurred in 2013 compared to 2012 was primarily due to the Company utilizing funds from forfeitures to reduce the Company's contribution.

The Company has agreements with certain retired directors, officers and key employees providing for supplemental retirement benefits. The liability for supplemental retirement benefits is based on the most recent mortality tables available and discount rates ranging from 6% to 12%. The amount charged to expense in connection with these agreements amounted to \$313,000, \$399,000 and \$423,000 for 2013, 2012 and 2011, respectively.

The Company is the owner and beneficiary of life insurance policies on the lives of some of the participants having a deferred compensation or supplemental retirement agreement. As of December 31, 2013, the aggregate death benefit totaled \$513,000, with the corresponding cash surrender value of all policies totaling \$323,000. As of December 31, 2012, the aggregate death benefit totaled \$493,000, with the corresponding cash surrender value of all policies totaling \$299,000.

As of December 31, 2013, certain agreements restrict the Company from utilizing the cash surrender value of certain life insurance policies totaling approximately \$323,000 for purposes other than the satisfaction of the specific underlying deferred compensation agreements. The Company offsets the dividends realized from the life insurance policies with premium expenses. Net expenses recorded in connection with these policies amounted to \$9,000, \$4,000 and \$11,000 for 2013, 2012 and 2011, respectively.

**Table of Contents****Note 16. Commitments And Contingencies**

**Leases:** The Company is a party to certain operating leases for facilities, equipment and vehicles from third parties, which expire through 2020. The Company's RFL segment is party to a capital lease with a third party for production equipment which expires in 2018.

The minimum rental commitments for capital leases and operating leases as of December 31, 2013 are as follows:

|                                     | Capital<br>Leases | Operating<br>Leases | Total           |
|-------------------------------------|-------------------|---------------------|-----------------|
|                                     | (in thousands)    |                     |                 |
| 2014                                | \$ 56             | \$ 1,440            | \$ 1,496        |
| 2015                                | 56                | 1,261               | 1,317           |
| 2016                                | 56                | 849                 | 905             |
| 2017                                | 56                | 769                 | 825             |
| 2018                                | 49                | 403                 | 452             |
| Thereafter                          |                   | 775                 | 775             |
| <b>Total minimum lease payments</b> | <b>\$ 273</b>     | <b>\$ 5,497</b>     | <b>\$ 5,770</b> |
| Less: amounts representing interest |                   | 38                  |                 |
| <b>Total principal payable</b>      | <b>\$ 235</b>     |                     |                 |

For 2013, 2012 and 2011, rental expense applicable to continuing operations aggregated approximately \$2,011,000, \$2,110,000 and \$2,116,000, respectively.

**Letters Of Credit:** As of December 31, 2013 and December 31, 2012, the Company was contingently liable for \$474,000 and \$490,000, respectively, under an outstanding letter of credit issued for casualty insurance requirements.

**Litigation:** The Company has been and is the subject of administrative actions that arise from its ownership of SL Surface Technologies, Inc. ( SurfTech ), a wholly-owned subsidiary, the assets of which were sold in November 2003. SurfTech formerly operated chrome-plating facilities in Pennsauken Township, New Jersey (the Pennsauken Site ) and Camden, New Jersey (the Camden Site ).

In 2006 the United States Environmental Protection Agency (the EPA ) named the Company as a potential responsible party (a PRP ) in connection with the remediation of the Puchack Well Field, which has been designated as a Superfund Site. The EPA is remediating the Puchack Well Field Superfund Site in two separate operable units. The first operable unit ( OU-1 ) consists of an area of chromium groundwater contamination in three aquifers that exceeds the selected cleanup standard. The second operable unit ( OU-2 ) pertains to sites that are allegedly the sources of contamination for the first operable unit. The EPA advised the Company in October 2010 that OU-2 includes soil contamination in the immediate vicinity of the Company's Pennsauken Site.

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The Company has reached an agreement with both the DOJ and EPA effective April 30, 2013 related to its liability for both OU-1 and OU-2 and has entered into a Consent Decree which governs the agreement, the terms of which are described below. The Company has agreed to perform the remediation for OU-2. Also, the Company has agreed to pay a fixed sum for the EPA's past cost for OU-2 and a portion of the EPA's past cost for OU-1. The payments are to be made in five equal payments of \$2,141,000, for a total \$10,705,000, plus interest. The Company has also agreed to pay the EPA's costs for oversight of the OU-2 remediation. The United States District Court judge signed the Consent Decree effective April 30, 2013, thereby triggering the Company's obligation under the Consent Decree. On May 10, 2013, the Company made the first payment related to its obligation under the Consent Decree in the amount of \$2,185,000, which included interest. The next four payments will be made on the anniversary of the first payment plus ten days in the same amount of \$2,141,000, plus interest. On May 28, 2013, a letter of credit in the amount of \$8,564,000 was issued in favor of the EPA to provide financial assurance related to the Company's remaining obligation to pay for the EPA's past cost as mentioned above. Also, on July 19, 2013 the Company obtained financial assurance as required by the terms of the Consent Decree related to its obligations to remediate OU-2. The financial instruments mentioned above did not affect the Company's availability under its Credit facility (see Note 12 Debt).

On December 3, 2012, the Company received a demand letter from the State of New Jersey. The demand is for \$1,300,000 for past and future cleanup costs and \$500,000 for natural resource damages ( NRD ) for a total of \$1,800,000 (the New Jersey Claim ). Although the Company and its counsel believe that it has meritorious defenses to any claim for reimbursement, on February 13, 2013 the Company offered to pay \$250,000 to fully resolve the claim presented by the State of New Jersey for past costs, future costs and NRD at the Puchack Well Field Superfund site. The State of New Jersey has not responded to the Company's counter-offer. Based on the current available information, the Company has estimated a total combined potential liability for OU-1 and OU-2 and the New Jersey Claim to be \$17,587,000 related to its combined liability related to this site. The estimated OU-2 remediation liability is based upon the EPA's plan for remediation as provided in the Record of Decision for OU-2 and the evaluation of data by the Company's environmental engineering consultants. The liability for OU-1 and OU-2 is based upon the current terms of the Consent Decree.

*Other*

During 2012, the Company conducted an investigation to determine whether certain employees of SL Xianghe Power Electronics Corporation, SL Shanghai Power Electronics Corporation and SL Shanghai International Trading Corporation, three of the Company's indirect wholly-owned subsidiaries incorporated and operating exclusively in China, may have improperly provided gifts and entertainment to government officials (the China Investigation ). The Company had retained outside counsel and forensic accountants to assist in the China Investigation. Based upon the China Investigation, the estimated amounts of such gifts and entertainment were not material to the Company's financial statements. Such estimates did not take into account the costs to the Company of the China Investigation itself, or any other additional costs.

The China Investigation included determining whether there were any violations of laws, including the U.S. Foreign Corrupt Practices Act ( FCPA ). The Company's outside counsel contacted the DOJ and the Securities and Exchange Commission (the SEC ) voluntarily to disclose that the Company was conducting an internal investigation, and agreed to cooperate fully. Additionally, the Company hired outside consultants to provide assistance in implementing a mandatory FCPA compliance program for all of its employees which is now completed by such employees annually. Also, during the first and second quarters of 2013 the Company engaged outside consultants to perform FCPA compliance tests at its operations in China and Mexico, which going forward, will be performed by the Company annually. On September 26, 2013, the DOJ notified the Company that it had closed its inquiry into this matter without filing criminal charges. The Company has not received an update from the SEC regarding the status of its inquiry. The Company cannot predict at this time whether any action may be taken by the SEC.



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In the ordinary course of its business the Company is and may be subject to other loss contingencies pursuant to foreign and domestic federal, state and local governmental laws and regulations and may be party to certain legal actions, frequently involving complaints by terminated employees and disputes with customers, suppliers and others. In the opinion of management, any such other loss contingencies are not expected to have a material adverse effect on the financial condition or results of operations of the Company.

**Environmental Matters:** Loss contingencies include potential obligations to investigate and eliminate or mitigate the effects on the environment of the disposal or release of certain chemical substances at various sites, such as Superfund sites and other facilities, whether or not they are currently in operation. The Company is currently participating in environmental assessments and cleanups at a number of sites and in the future may be involved in additional environmental assessments and cleanups. Based upon investigations completed to date by the Company and its independent engineering-consulting firms, management has provided an estimated accrual for all known costs believed to be probable and costs that can be reasonably estimated in the amount of \$21,789,000, of which \$17,200,000 is included as other long-term liabilities, with the remainder recorded as other short-term accrued liabilities, as of December 31, 2013. However, it is the nature of environmental contingencies that other circumstances might arise, the costs of which are indeterminable at this time due to such factors as changing government regulations and stricter standards, the unknown magnitude of cleanup costs, and the unknown timing and extent of the remedial actions that may be required. These other circumstances could result in additional expenses or judgments, or offsets thereto. The adverse resolution of any one or more of these other circumstances could have a material adverse effect on the business, operating results, financial condition or cash flows of the Company. The Company's environmental costs primarily relate to discontinued operations and such costs have been recorded in discontinued operations, net of tax.

There are three sites on which the Company may incur material environmental costs in the future as a result of past activities of its former subsidiary, SurfTech. There are two Company owned sites related to its former subsidiary, SurfTech. These sites are located in Pennsauken, New Jersey (the Pennsauken Site) and in Camden, New Jersey (the Camden Site). There is also a third site, which is not owned by the Company, referred to as the Puchack Well Field Site. The Puchack Well Field Site and the Pennsauken Site are part of the Puchack Well Field Superfund Site.

With respect to the Camden Site, the Company has reported soil contamination and a groundwater contamination plume emanating from the site. The New Jersey Department of Environmental Protection (NJDEP) approved, and the Company implemented in 2010, an interim remedial action pilot study to inject neutralizing chemicals into the unsaturated soil. Based on an assessment of post-injection data, our consultants believe the pilot study can be implemented as a full scale soil remedy to treat unsaturated contaminated soil. A Remedial Action Workplan for soils (RAWP) is being developed. The RAWP will select the injection remedy as the site wide remedy for unsaturated soils, along with demolition and proper disposal of the former concrete building slab and targeted excavation and disposal of impacted soil immediately underlying the slab. Additionally, the RAWP will address a small area of impacted soil off the property. The RAWP for soils will be submitted to the NJDEP in the second quarter of 2014, by the Licensed Site Remediation Professional (LSRP) for the site. The RAWP is scheduled to be implemented in the fourth quarter of 2014. Also, the Company's environmental consultants finalized an interim remedial action pilot study to treat on-site contaminated groundwater, consisting of injecting food-grade product, into the groundwater at the down gradient property boundary, to create a bio-barrier. The pilot study includes post-injection monitoring to assess the bio-barrier's ability to treat contaminated groundwater. Implementation of the groundwater pilot study is currently underway with post-injection effectiveness monitoring expected to continue through the third quarter of 2015.

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As previously reported, the Company is currently participating in environmental assessments and cleanups at a number of sites. One of these sites is a commercial facility, located in Wayne, New Jersey. Contaminated soil and groundwater has undergone remediation with NJDEP oversight, but contaminants of concern ( COCs ) in groundwater and surface water, which extend off-site, still remain above applicable NJDEP remediation standards. A soil remedial action plan will be required in order to remove the new soil source contamination that continues to impact groundwater. Our consultants have reviewed data to determine what supplemental remedial action is necessary for soils, and whether to modify or expand the groundwater remedy that will likely consist of additional in-situ injections of food grade product into the groundwater. Estimates have been developed by the Company's consultants, which includes costs to enhance the existing vapor intrusion system, remedial injections, soil excavation and additional tests and remedial activities. Costs related to this site are recorded as part of discontinued operations, net of tax.

The Company has reported soil and groundwater contamination at the facility of SL-MTI located on its property in Montevideo, Minnesota. An analysis of the contamination has been completed and a remediation plan has been implemented at the site pursuant to the remedial action plan approved by the Minnesota Pollution Control Agency. A soil vapor extraction system has been operating at the site since October 2008. In 2013 the regulatory and screening levels for soil vapor and groundwater were lowered for some of the contaminants at the site. In response to this regulatory change SL-MTI's consultants will conduct additional testing to delineate site impacts and update the site conceptual model. SL-MTI increased its reserve related to this regulatory change by approximately \$97,000 during the fourth quarter of 2013. Costs related to this site are recorded as a component of continuing operations.

As of December 31, 2013 and December 31, 2012, environmental accruals of \$21,789,000 and \$24,367,000, respectively, have been recorded by the Company in accrued liabilities - other and in other long-term liabilities, as appropriate (see Notes 13 and 14 for additional information).

**Employment Agreements:** During 2010, the Company entered into severance agreements with certain key employees that provide for one-time payments in the event the employee is terminated within twelve months of a change-of-control, as defined. These payments equal twelve months of the employee's base salary as of the termination date, as defined. If a triggering event had taken place in 2013 and if these employees had been terminated during the year, the payments would have aggregated approximately \$676,000 under such change-of-control agreements.

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**Note 17. Foreign Operations**

In addition to manufacturing operations in California, Minnesota, New Jersey and Wisconsin, the Company manufactures substantial quantities of products in premises leased in Mexicali, Mexico, Matamoros, Mexico, Tecate, Mexico, and Xianghe, China. SLPE manufactures most of its products in Mexico and China. TEAL, which is part of the High Power Group, has transferred the majority of its manufacturing to a wholly-owned subsidiary located in Mexico. SL-MTI manufactures a significant portion of its products in Mexico. These external and foreign sources of supply present risks of interruption for reasons beyond the Company's control, including political or economic instability and other uncertainties.

Generally, the Company's sales are priced in U.S. dollars and its costs and expenses are priced in U.S. dollars, Mexican pesos and Chinese yuan. SLPE, the High Power Group and SL-MTI price and invoice their sales primarily in U.S. dollars. The Mexican subsidiaries of SLPE, the High Power Group and SL-MTI maintain their books and records in Mexican pesos. SLPE's subsidiaries in China maintain their books and records in Chinese yuan; however, most of their sales are invoiced in U.S. dollars. Business operations conducted in Mexico or China incur their respective labor costs and supply expenses in Mexican pesos and Chinese yuan, as the case may be. RFL sales, costs, and expenses are priced in U.S. dollars.

The competitiveness of the Company's products relative to locally produced products may be affected by the performance of the U.S. dollar compared with that of its foreign customers' and competitors' currencies. Foreign net sales comprised 21%, 20% and 21% of net sales from continuing operations for 2013, 2012 and 2011, respectively. Additionally, the Company is exposed to foreign currency exchange rate fluctuations, which may result from fluctuations in the value of the Mexican peso and Chinese yuan versus the U.S. dollar (see Note 19 for additional information).

As a result of a work stoppage at the Company's Xianghe manufacturing facilities from March 7, 2013 through March 20, 2013, revenues for the quarter ended March 31, 2013 were adversely impacted by approximately \$900,000. The Company realized those sales during the second quarter of 2013. Additionally, certain incremental costs were incurred during 2013 related to the work stoppage, including employee, travel, consulting and legal costs of \$675,000.

**Note 18. Fair Value Measurement And Financial Instruments**

ASC 820 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. ASC 820 applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements; accordingly, the standard does not require any new fair value measurements of reported balances.

ASC 820 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, ASC 820 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

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Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, which is typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Currently, the Company uses foreign currency forward contracts to hedge its foreign currency risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including spot rates and market forward points. The fair value of the foreign currency forward contracts is based on interest differentials between the currencies being traded, spot rates and market forward points.

To comply with the provisions of ASC 820, the Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees, where applicable.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of December 31, 2013, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

In conjunction with its implementation of updates to the fair value measurements guidance, the Company made an accounting policy election to measure derivative financial instruments subject to master netting agreements on a net basis.

During 2013, the Company purchased publicly traded equity securities which are classified as available-for-sale securities. Fair values for these investments are based on closing stock prices from active markets for identical assets and therefore are classified within Level 1 of the fair value hierarchy. The fair value of available-for-sale securities is included in other current assets in the Company's Consolidated Balance Sheets.

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The following table presents the Company's assets measured at fair value on a recurring basis as of December 31, 2013, and December 31, 2012, aggregated by the level in the fair value hierarchy within which those measurements fall:

|                                  | Quoted Prices in Active<br>Markets for Identical Assets<br>and<br>Liabilities<br>(Level<br>1) |    |     | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs (Level 3) | Balance at<br>December 31, 2013 |
|----------------------------------|---|----|-----|--|---|---------------------------------|
|                                  | (in thousands)  |    |     |  |   |                                 |
| <b>Assets</b>                    |   |    |     |  |   |                                 |
| Available-for-sale securities    | \$ 4,101  | \$ |     | \$   |   | \$ 4,101                        |
| Derivative financial instruments |   |    | 152 |  |   | 152                             |
| <b>Total Assets</b>              | \$ 4,101  | \$ | 152 | \$   |   | \$ 4,253                        |

|                                  | Quoted Prices in Active<br>Markets for Identical Assets<br>and<br>Liabilities<br>(Level<br>1) |    |     | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs (Level 3) | Balance at<br>December 31, 2012 |
|----------------------------------|---|----|-----|--|---|---------------------------------|
|                                  | (in thousands)  |    |     |  |   |                                 |
| <b>Assets</b>                    |   |    |     |  |   |                                 |
| Derivative financial instruments | \$  | \$ | 243 | \$   |   | \$ 243                          |
| <b>Total Assets</b>              | \$  | \$ | 243 | \$   |   | \$ 243                          |

The Company believes that the fair values of its current assets and current liabilities (cash and cash equivalents, receivables, net, short-term borrowings and current portion of long-term debt, accounts payable, and accrued liabilities) and the fair value of its long-term debt, less current maturities, approximate their reported carrying amounts.

In 2013, in connection with the Company's annual impairment test, goodwill with a carrying amount of \$5,055,000 was written down to its implied fair value of zero. This resulted in a \$5,055,000 goodwill impairment charge that was recorded in goodwill impairment expense in the High Power Group segment on the Consolidated Statements of Income. The nonrecurring fair value measurement was developed using significant unobservable inputs (Level 3). The fair value was computed using a combination of a discounted cash flow valuation methodology and comparative market multiples methodology (see Note 9 of the Consolidated Financial Statements).

The Company did not have any fair value measurements using significant unobservable inputs (Level 3) as of December 31, 2012.

*Credit Risk Contingent Features*

The Company has agreements with its derivative counterparties that contain a provision where if the Company defaults or is capable of being declared in default on any of its indebtedness, then the Company could also be declared in default on its derivative obligations.

**Table of Contents****Note 19. Derivative Instruments And Hedging Activities**

ASC Topic 815, as amended and interpreted, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. As required by ASC Topic 815, the Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to variability in expected future cash flows related to forecasted foreign exchange-based risk are considered economic hedges of the Company's forecasted cash flows.

*Risk Management Objective of Using Derivatives*

The Company is a USD functional currency entity that manufactures products in the USA, Mexico and China. The Company's sales are priced in U.S. dollars and its costs and expenses are priced in U.S. dollars, Mexican peso (MXN) and Chinese yuan (CNH). As a result, the Company has exposure to changes in exchange rates between the time when expenses in the non-functional currencies are initially incurred and the time when the expenses are ultimately paid. The Company's objective in using derivatives is to add stability and to manage its exposure to foreign exchange risks. To accomplish this objective, the Company uses foreign currency forward contracts to manage its exposure to fluctuations in the exchange rates. Foreign currency forward contracts involve fixing the USD-MXN and USD-CNH exchange rates for delivery of a specified amount of foreign currency on a specified date.

During 2012 and 2013, the Company entered into a series of foreign currency forward contracts to hedge its exposure to foreign exchange rate movements in its forecasted expenses in China and Mexico. The foreign currency forwards are not speculative and are being used to manage the Company's exposure to foreign exchange rate movements. Foreign currency forward contracts involve fixing the USD-MXN and USD-CNH exchange rates for delivery of a specified amount of foreign currency on a specified date. The Company has elected not to apply hedge accounting to these derivatives and they are marked to market through earnings. Therefore, gains and losses resulting from changes in the fair value of these contracts are recognized at the end of each reporting period directly in earnings. The gains and losses associated with the foreign currency forward contracts are included in other gain, net on the Consolidated Statements of Income. As of December 31, 2013, the fair value of the foreign currency forward contracts was recorded as a \$152,000 asset in other current assets on the Consolidated Balance Sheets. As of December 31, 2012, the fair value of the foreign currency forward contracts was recorded as a \$243,000 asset in other current assets on the Consolidated Balance Sheets.

*Non-designated Hedges of Foreign Exchange Risk*

The notional amounts are used to measure the volume of foreign currency forward contracts and do not represent exposure to foreign currency losses. The following table summarizes the notional values of the Company's derivative financial instruments as of December 31, 2013:

| Product                              | Number of Instruments | Notional<br>(in thousands) |
|--------------------------------------|-----------------------|----------------------------|
| Mexican Peso (MXN) Forward Contracts | 14                    | MXN 48,967                 |
| Chinese Yuan (CNH) Forward Contracts | 8                     | CNH 55,080                 |

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The following table details the location in the financial statements of the gain or loss recognized on foreign currency forward contracts that are marked to market for the twelve months ended December 31, 2013 and December 31, 2012:

|   | Year Ended<br>December 31, 2013   |   | Year Ended<br>December 31, 2012   |   |
|---|---|---|---|---|
|   | Amount of Gain (Loss)<br>Recognized<br>in<br>Location of Gain (Loss)<br>Recognized in Income on | Income<br>on<br>Derivative<br>(in<br>thousands) | Amount of Gain (Loss)<br>Recognized<br>in<br>Location of Gain (Loss)<br>Recognized in Income on | Income<br>on<br>Derivative<br>(in<br>thousands) |
| Derivatives Not Designated as Hedging Instruments | Derivative  | Derivative                                      | Derivative  | Derivative                                      |
| Foreign Exchange Contracts                        | Other gain (loss), net  | \$ (90)   | Other gain (loss), net  | \$ 243  |

The Company did not enter into foreign exchange contracts during fiscal 2011.

**Note 20. Shareholders Equity**

On November 16, 2010, the Board of Directors authorized a plan that allows for the repurchase up to an aggregate of 470,000 shares of the Company's outstanding common stock (the 2010 Repurchase Plan). Any repurchases pursuant to the 2010 Repurchase Plan would be made in the open market or in negotiated transactions. During 2013, the Company purchased approximately 87,000 shares of Company stock at an average price of \$23.99 a share through the 2010 Repurchase Plan. During 2012, the Company purchased approximately 140,000 shares of Company stock at an average price of \$17.59 a share through the 2010 Repurchase Plan. As of December 31, 2013, approximately 243,000 shares remained available for purchase under the 2010 Repurchase Plan. Currently the 2010 Repurchase Plan has no expiration date.

On May 30, 2012, the Company announced a modified Dutch Auction tender offer (the 2012 Tender Offer) to purchase up to \$10 million of its common shares. The 2012 Tender Offer expired on June 27, 2012. Under the terms of the 2012 Tender Offer, the Company's shareholders had the option of tendering all or a portion of the Company's common stock that they owned (1) at a price of not less than \$12.00 and not greater than \$13.50, in increments of \$0.25 per share, or (2) without specifying a purchase price, in which case the common stock that they owned would have been purchased at the purchase price determined in accordance with the 2012 Tender Offer. All common stock purchased by the Company were purchased at the same price.

The Company accepted for purchase approximately 307,000 shares of its common stock at a purchase price of \$13.50 per share. These shares represented approximately 6.9% of the total common stock outstanding as of June 27, 2012 prior to the purchase of shares pursuant to the 2012 Tender Offer. With the completion of the 2012 Tender Offer, the Company had approximately 4,121,000 shares of common stock outstanding at that time. The aggregate purchase price paid by the Company in connection with the 2012 Tender Offer was \$4,147,000 excluding transaction costs. The Company paid for the 2012 Tender Offer with available cash on hand.

On November 26, 2012, the board of directors of the Company declared a one-time special cash dividend of \$2.00 per common share (the Dividend) for an aggregate dividend of approximately \$8,322,000. The Dividend was payable on December 17, 2012 to shareholders of record at the close of business on December 6, 2012. The Dividend was funded primarily from available cash on hand with the remainder from borrowings under the 2012 Credit Facility.



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**Table of Contents****Note 21. Stock-Based Compensation**

At December 31, 2013, the Company had stock-based employee compensation plans as described below. For the years ended December 31, 2013, December 31, 2012, and December 31, 2011, the total compensation expense (included in selling, general and administrative expense) related to these plans was \$545,000, \$842,000, and \$564,000 (\$395,000, \$605,000, and \$317,000, net of tax), respectively.

On May 14, 2008, the shareholders approved the 2008 Incentive Stock Plan (the 2008 Plan ). The 2008 Plan was proposed to create an additional incentive to retain directors, key employees and advisors of the Company. Prior to the amendment of the 2008 Plan on June 8, 2011, as described below, up to 315,000 shares of the Company's common stock were subject to the 2008 Plan. Options granted under the 2008 Plan are required to stipulate an exercise price per share of not less than the fair market value of the Company's common stock on the business day immediately prior to the date of the grant. Options granted under the 2008 Plan are exercisable no later than ten years after the grant date.

During 2011, the shareholders of the Company approved amendments to the 2008 Plan to: (a) increase the number of shares of the Company's common stock subject to the 2008 Plan from 315,000 shares to 450,000 shares, and (b) require shareholder approval prior to the reduction of the exercise price of any outstanding options or stock appreciation rights, any repricing through cancellations and re-grants of new options or stock appreciation rights, or any cancellation of outstanding options or stock appreciation rights with an exercise price above the current stock price in exchange for cash or other securities. No stock options were granted to select executives and key employees under the 2008 Plan during 2013. As of December 31, 2013, there were 83,000 options outstanding under the 2008 Plan. As of December 31, 2013, there were 163,000 shares available for grant under the 2008 Plan.

During the second quarter of 2011, the Company implemented a Long-Term Incentive Plan (the 2011 LTIP ) pursuant to the 2008 Plan which awarded restricted stock units ( RSUs ) to eligible executives. Under the terms of the 2011 LTIP, the number of RSUs that may vest, if any, will be based on, among other things, the Company achieving certain sales and return on invested capital ( ROIC ), as defined, targets during the January 2011 to December 2013 performance period. Earned RSUs, if any, cliff vest at the end of fiscal 2013 (100% of earned RSUs vest at December 31, 2013). The final value of these RSUs will be determined by the number of shares earned. The value of these RSUs is charged to compensation expense on a straight-line basis over the three year vesting period with periodic adjustments to account for changes in anticipated award amounts. The weighted-average price for these RSUs was \$23.00 per share based on the grant date of June 9, 2011. During the twelve months ended December 31, 2013, \$42,000 was charged to compensation expense. At December 31, 2013, 7,000 RSUs were earned under the 2011 LTIP.

During the first quarter of 2012, the Company implemented a Long-Term Incentive Plan (the 2012 LTIP ) pursuant to the 2008 Plan which had similar conditions and vesting terms as the 2011 LTIP. The weighted-average price for these RSUs was \$18.00 per share based on the grant date of February 17, 2012. During 2013, \$46,000 was charged to compensation expense. As of December 31, 2013, total unamortized compensation expense for this grant was \$50,000. As of December 31, 2013, the maximum number of achievable RSUs under the 2012 LTIP was 43,000 RSUs.

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During the first quarter of 2013, the Company implemented a Long-Term Incentive Plan (the 2013 LTIP ) pursuant to the 2008 Plan which had similar conditions and vesting terms as the 2011 LTIP. The weighted-average price for these RSUs was \$19.17 per share based on the grant date of March 5, 2013. During the year ended December 31, 2013, \$60,000 was charged to compensation expense. As of December 31, 2013, total unamortized compensation expense for this grant was \$146,000. As of December 31, 2013, the maximum number of achievable RSUs under the 2013 LTIP was 20,000 RSUs.

On May 9, 2013, the Company granted each Director 3,000 restricted shares pursuant to the 2008 Plan. The shares vest upon the first anniversary of the grant date. Based on the terms of the awards the value of these restricted shares is charged to compensation expense on a straight-line basis over the one year vesting period. As a result, the Company recognized \$200,000 of stock compensation expense during 2013. As of December 31, 2013, total unamortized compensation expense for this grant was \$109,000. The weighted-average price of these restricted stock grants was \$20.60 per share based on the grant date of May 9, 2013. As of December 31, 2013, no shares were granted under this award.

The fair value of all option grants was estimated using the Black-Scholes option pricing model. No stock options were granted during fiscal 2013, 2012, and 2011.

**Stock Options**

Option activity under the principal option plans as of December 31, 2013 and changes during the year then ended were as follows:

|                                     | Shares<br>(in thousands) | Weighted-Average<br>Exercise<br>Price | Weighted-Average<br>Remaining<br>Contractual<br>Term<br>(in years) | Aggregate<br>Intrinsic<br>Value<br>(in thousands) |
|-------------------------------------|--------------------------|---------------------------------------|--|---|
| Outstanding as of December 31, 2011 | 148                      | \$ 12.17                              | 4.95   | \$ 608  |
| Granted                             |                          |                                       |  |   |
| Exercised                           | (13)                     | 6.00                                  |  |   |
| Forfeited                           |                          |                                       |  |   |
| Expired                             |                          |                                       |  |   |
| Outstanding as of December 31, 2012 | 135                      | \$ 12.79                              | 4.33   | \$ 670  |
| Granted                             |                          |                                       |  |   |
| Exercised                           | (52)                     | 14.03                                 |  |   |
| Forfeited                           |                          |                                       |  |   |
| Expired                             |                          |                                       |  |   |
| Outstanding as of December 31, 2013 | 83                       | \$ 11.99                              | 3.28   | \$ 1,247  |
| Exercisable as of December 31, 2013 | 83                       | \$ 11.99                              | 3.28   | \$ 1,247  |

The aggregate intrinsic value in the table above represents the total pretax intrinsic value (the difference between the Company's closing stock price on the last trading day of fiscal 2013 and the exercise price, multiplied by the number

of in-the-money options) that would have been received by the option holders had all option holders exercised their options on December 31, 2013. This amount changes based on the fair market value of the Company's stock. The total intrinsic value of options exercised for the years ended December 31, 2013, December 31, 2012 and December 31, 2011, were \$642,000, \$161,000 and \$879,000, respectively.

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As of December 31, 2013, unrecognized compensation cost related to stock options is zero since all stock options have fully vested.

Tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options are classified as financing cash flows. Cash received from option exercises for the year ended December 31, 2013 and December 31, 2012 was \$743,000 and \$80,000, respectively. The actual tax benefit realized for the tax deduction from option exercises of the share-based payment units totaled \$230,000 and \$33,000 for the fiscal years ended December 31, 2013 and December 31, 2012. The Company has applied the Short-cut method in calculating the historical windfall tax benefits. All tax shortfalls will be applied against this windfall before being charged to earnings.

**Note 22. Cash Flow Information**

Supplemental disclosures of cash flow information:

|                   | Years Ended December 31, |          |          |
|-------------------|--------------------------|----------|----------|
|                   | 2013                     | 2012     | 2011     |
|                   | (in thousands)           |          |          |
| Interest paid     | \$ 87                    | \$ 46    | \$ 185   |
| Income taxes paid | \$ 3,579                 | \$ 2,997 | \$ 5,264 |

Excluded from the Consolidated Statement of Cash Flows for the year ended December 31, 2013, is a \$235,000 new capital lease obligation. The Company did not enter into any capital leases during 2012 and 2011.

**Note 23. Industry Segments**

The Company currently operates under four business segments: SLPE, the High Power Group, SL-MTI and RFL. TEAL Electronics Corp. ( TEAL ) and MTE Corporation ( MTE ) are combined into one business segment, which is reported as the High Power Group. The Company aggregates operating business subsidiaries into a single segment for financial reporting purposes if aggregation is consistent with the objectives of ASC 280 Segment Reporting. Business units are also combined if they have similar characteristics in each of the following areas:

nature of products and services

nature of production process

type or class of customer

methods of distribution

SLPE designs, manufactures and markets high-reliability power conversion products in internal and external footprints. The Company's power supplies provide a reliable and safe power source for the customer's specific equipment needs. SLPE, which sells products under three brand names (SL Power Electronics, Condor and Ault), is a

major supplier to the original equipment manufacturers ( OEMs ) of medical, industrial/instrumentation, military and information technology equipment. The High Power Group sells products under two brand names (TEAL and MTE). TEAL designs and manufactures custom power conditioning and distribution units for OEMs of medical imaging, medical treatment, military aerospace, semiconductor, solar and advanced simulation systems.

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MTE designs and manufactures power quality products used to protect equipment from power surges, bring harmonics into compliance and improve the efficiency of variable speed motor drive systems. SL-MTI designs and manufactures high power density precision motors that are used in numerous applications, including military and commercial aerospace, oil and gas, and medical and industrial products. RFL designs and manufactures communication and power protection products/systems that are used to protect electric utility transmission lines and apparatus by isolating faulty transmission lines from a transmission grid. The Unallocated Corporate Expenses segment includes corporate related items, financing activities and other costs not allocated to reportable segments, which includes but is not limited to certain treasury, risk management, legal, litigation and public reporting charges and certain legacy costs. The accounting policies for the business units are the same as those described in the summary of significant accounting policies (see Note 1 for additional information).

Business segment operations are conducted through domestic subsidiaries. For all periods presented, sales between business segments were not material. No single customer accounted for more than 10% of consolidated net sales during 2013, 2012 or 2011. Each of the segments has certain major customers, the loss of any of which would have a material adverse effect on such segment.

|                  | Years Ended December 31, |            |            |
|------------------|--------------------------|------------|------------|
|                  | 2013                     | 2012       | 2011       |
|                  | (in thousands)           |            |            |
| <b>Net sales</b> |                          |            |            |
| SLPE             | \$ 78,177                | \$ 77,869  | \$ 91,066  |
| High Power Group | 68,752                   | 65,283     | 63,027     |
| SL-MTI           | 37,729                   | 36,223     | 35,413     |
| RFL              | 20,030                   | 21,202     | 22,825     |
| Net sales        | \$ 204,688               | \$ 200,577 | \$ 212,331 |

|   | Years Ended December 31, |          |          |
|---|--------------------------|----------|----------|
|   | 2013                     | 2012     | 2011     |
|   | (in thousands)           |          |          |
| <b>Income from operations</b>                 |                          |          |          |
| SLPE  | \$ 6,558                 | \$ 2,487 | \$ 7,825 |
| High Power Group <sup>(1)</sup>               | 2,206                    | 6,822    | 6,940    |
| SL-MTI  | 7,202                    | 6,292    | 6,219    |
| RFL   | 2,676                    | 2,763    | 3,189    |
| Unallocated Corporate Expenses <sup>(2)</sup> | (5,731)                  | (5,463)  | (5,639)  |
| Income from operations                        | 12,911                   | 12,901   | 18,534   |
| Amortization of deferred financing costs      | (83)                     | (138)    | (218)    |
| Interest income                               | 12                       | 5        | 3        |
| Interest expense                              | (87)                     | (48)     | (179)    |
| Fire related gain                             |                          |          | 277      |
| Other gain (loss), net                        | 124                      | 302      |          |

|   |           |           |           |
|---|-----------|-----------|-----------|
| Income from continuing operations before income taxes | \$ 12,877 | \$ 13,022 | \$ 18,417 |
|---|-----------|-----------|-----------|

- (1) Includes a \$5,055,000 goodwill impairment charge related to the TEAL reporting unit.
- (2) Unallocated Corporate Expenses includes corporate related items, financing activities and other costs not allocated to reportable segments, which includes but is not limited to certain legal, litigation and public reporting charges and certain legacy costs.

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|                              | December 31,      |                   |
|------------------------------|-------------------|-------------------|
|                              | 2013              | 2012              |
|                              | (in thousands)    |                   |
| <b>Total assets</b>          |                   |                   |
| SLPE                         | \$ 36,835         | \$ 36,419         |
| High Power Group             | 29,506            | 31,296            |
| SL-MTI                       | 14,601            | 12,012            |
| RFL                          | 13,503            | 13,744            |
| Unallocated Corporate Assets | 18,889            | 13,666            |
| <b>Total assets</b>          | <b>\$ 113,334</b> | <b>\$ 107,137</b> |

|  | December 31,     |                  |
|--|------------------|------------------|
|  | 2013             | 2012             |
|  | (in thousands)   |                  |
| <b>Goodwill and other intangible assets, net</b> |                  |                  |
| SLPE   | \$ 4,528         | \$ 4,563         |
| High Power Group <sup>(1)</sup>                  | 9,976            | 15,343           |
| SL-MTI   | 106              | 140              |
| RFL  | 5,402            | 5,359            |
| <b>Goodwill and other intangible assets, net</b> | <b>\$ 20,012</b> | <b>\$ 25,405</b> |

<sup>(1)</sup> Includes a \$5,055,000 goodwill impairment charge related to the TEAL reporting unit.

|                                | Years Ended December 31, |                 |                 |
|--------------------------------|--------------------------|-----------------|-----------------|
|                                | 2013                     | 2012            | 2011            |
|                                | (in thousands)           |                 |                 |
| <b>Capital expenditures</b>    |                          |                 |                 |
| SLPE                           | \$ 1,076                 | \$ 386          | \$ 1,660        |
| High Power Group               | 841                      | 613             | 275             |
| SL-MTI                         | 513                      | 549             | 512             |
| RFL                            | 316                      | 251             | 224             |
| Unallocated Corporate Expenses | 4                        | 5               | 19              |
| <b>Capital expenditures</b>    | <b>\$ 2,750</b>          | <b>\$ 1,804</b> | <b>\$ 2,690</b> |

|   | Years Ended December 31, |      |      |
|---|--------------------------|------|------|
|   | 2013                     | 2012 | 2011 |
|   | (in thousands)           |      |      |
| <b>Depreciation and amortization <sup>(1)</sup></b> |                          |      |      |

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|                                |          |          |          |
|--------------------------------|----------|----------|----------|
| SLPE                           | \$ 743   | \$ 926   | \$ 1,207 |
| High Power Group               | 761      | 926      | 856      |
| SL-MTI                         | 494      | 431      | 309      |
| RFL                            | 396      | 415      | 473      |
| Unallocated Corporate Expenses | 12       | 13       | 25       |
| Depreciation and amortization  | \$ 2,406 | \$ 2,711 | \$ 2,870 |

(1) Excludes amortization of deferred financing costs.

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Financial information relating to the Company's segments by geographic area is as follows:

|   | Years Ended December 31, |            |            |
|---|--------------------------|------------|------------|
|   | 2013                     | 2012       | 2011       |
|   | (in thousands)           |            |            |
| <b>Net sales <sup>(1)</sup></b>         |                          |            |            |
| United States                           | \$ 161,434               | \$ 160,059 | \$ 167,677 |
| Foreign                                 | 43,254                   | 40,518     | 44,654     |
| Consolidated net sales                  | \$ 204,688               | \$ 200,577 | \$ 212,331 |
| <b>Long-lived assets <sup>(2)</sup></b> |                          |            |            |
| United States                           | \$ 7,530                 | \$ 6,318   | \$ 5,829   |
| Foreign                                 | 3,260                    | 3,275      | 3,587      |
| Consolidated long-lived assets          | \$ 10,790                | \$ 9,593   | \$ 9,416   |

(1) Net sales are attributed to countries based on location of customer.

(2) Includes net tangible assets excluding goodwill and intangibles.

**Note 24. Restructuring Costs**

Restructuring activity for the period ended December 31, 2012 was as follows:

|  | Accrual<br>at<br>Beginning of the<br>Year | Charged to<br>Earnings | Cash Payments | Accrual<br>at<br>December 31,<br>2012 |
|--|---|------------------------|---------------|---------------------------------------|
|  | (in thousands)                            |                        |               |                                       |
| <b>2012 Plan</b>                             |   |                        |               |                                       |
| Severance and other employee-related charges | \$  | \$ 857                 | \$ 857        | \$                                    |
| <b>2011 Plan</b>                             |   |                        |               |                                       |
| Severance and other employee-related charges | 56  |                        | 56            |                                       |
| <b>Total restructuring reserve</b>           | \$ 56                                     | \$ 857                 | \$ 913        | \$                                    |

No restructuring activity was recognized during 2013.

*2012 Restructuring Plan*

During the third quarter of 2012, the Company announced to its employees a restructuring plan ( 2012 Plan ) to align its costs with current and projected sales activity. The costs reductions were primarily direct labor employees and engineering, selling and administration employees at SLPE, RFL, and TEAL, which is part of the High Power Group. As of December 31, 2012, there was a consolidated charge to earnings of \$857,000, which was comprised of a \$732,000 charge at SLPE, a \$67,000 charge at RFL, and a \$58,000 charge at TEAL. The charges are composed of severance and other employee related charges. The total number of employees affected by the restructuring plan was 67, all of which had been terminated as of December 31, 2012.

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*2011 Restructuring Plan*

During the fourth quarter of 2011, the Company announced a restructuring plan ( 2011 Plan ) to reduce certain costs of sales and certain operating expenses, including engineering, selling and administration at SLPE and TEAL, which is part of the High Power Group. For the year ended December 31, 2011, there was a consolidated charge to earnings of \$261,000 which was comprised of a \$207,000 charge at SLPE and a \$54,000 charge at TEAL. The charges are composed of severance and other employee related charges. The total number of employees affected by the restructuring plan was 47, all of which had been terminated as of December 31, 2011. The remaining unpaid termination benefits associated with the plan were paid during January 2012.

**Note 25. Fire Related Gain And Insurance Recovery**

On March 24, 2010, the Company sustained fire damage at its then leased manufacturing facility in Mexicali, Mexico. This facility manufactured products for both SLPE and MTE, which is part of the High Power Group. The fire was contained to an area that manufactured MTE products. The Company was fully insured for the replacement of the assets damaged in the fire and for the loss of profits due to the business interruption and changed conditions caused by the fire.

During June 2011, the Company settled the fire damage claims with its insurance carriers for \$810,000 and as a result the Company recorded a gain related to the fire of \$277,000. The Company had recorded estimated insurance recoveries of \$533,000 as of December 31, 2010. No additional material gains, losses or recoveries were recognized in subsequent periods related to the fire loss.

**Note 26. Related Party Transactions**

On May 1, 2013, the Company entered into a Management Services Agreement ( Management Services Agreement ) with SP Corporate Services LLC ( SP Corporate ). SP Corporate is an affiliate of SPH Group Holdings LLC ( SPHG ). A member of the Company s Board of Directors, Warren G. Lichtenstein, is affiliated with SPHG. Also, the Company s Chairman of the Board, Glen M. Kassan is affiliated with SPHG. Pursuant to the Management Services Agreement, SP Corporate agreed to provide, at the direction of the Company s Chief Executive Officer, non-exclusive services to support the Company s growth strategy, business development, planning, execution assistance and related support services. The monthly fee for these services is \$10,400 paid in advance. The Management Services Agreement has a term of one year and has been approved by the Audit Committee of the Board of Directors and a majority of the disinterested directors of the Company.

**Table of Contents****Note 27. Selected Quarterly Financial Data (Unaudited)**

|   | Three Months<br>Three Months<br>Ended<br>March 31, 2013 | Three Months<br>Ended<br>June 30,<br>2013 | Three<br>Months<br>Ended<br>September 30, 2013 | Three<br>Months<br>Ended<br>December 31, 2013 | Twelve<br>Months<br>Ended<br>December 31, 2013 |
|---|---|---|--|---|--|
|   | (in thousands, except per share data)                   |   |  |   |  |
| Net sales   | \$ 49,095   | \$ 49,786                                 | \$ 52,999                                      | \$ 52,808                                     | \$ 204,688                                     |
| Cost of products sold   | \$ 32,199   | \$ 32,764                                 | \$ 35,772                                      | \$ 35,102                                     | \$ 135,837                                     |
| Income from continuing operations<br>before income taxes <sup>(1)</sup> | \$ 3,907  | \$ 3,297                                  | \$ 4,650                                       | \$ 1,023                                      | \$ 12,877                                      |
| (Loss) from discontinued operations,<br>net of tax                      | \$ (218)  | \$ (237)                                  | \$ (282)                                       | \$ (355)                                      | \$ (1,092)                                     |
| Net income  | \$ 2,766  | \$ 2,015                                  | \$ 3,152                                       | \$ 307  | \$ 8,240                                       |
| Basic net income per common share                                       | \$ 0.67   | \$ 0.48                                   | \$ 0.76  | \$ 0.07                                       | \$ 1.99  |
| Diluted net income per common share                                     | \$ 0.66   | \$ 0.48                                   | \$ 0.75  | \$ 0.07                                       | \$ 1.97  |

|  | Three Months<br>Three Months<br>Ended<br>March 31, 2012 | Three Months<br>Ended<br>June 30,<br>2012 | Three Months<br>Ended<br>September 30, 2012 | Three<br>Months<br>Ended<br>December 31, 2012 | Twelve<br>Months<br>Ended<br>December 31, 2012 |
|--|---|---|---|---|--|
|  | (in thousands, except per share data)                   |   |   |   |  |
| Net sales  | \$ 49,340   | \$ 48,899                                 | \$ 50,886                                   | \$ 51,452                                     | \$ 200,577                                     |
| Cost of products sold                                    | \$ 33,771   | \$ 32,756                                 | \$ 34,572                                   | \$ 35,443                                     | \$ 136,542                                     |
| Income from continuing operations<br>before income taxes | \$ 2,310  | \$ 2,137                                  | \$ 3,792                                    | \$ 4,783                                      | \$ 13,022                                      |
| (Loss) from discontinued operations,<br>net of tax       | \$ (194)  | \$ (244)                                  | \$ (464)                                    | \$ (678)                                      | \$ (1,580)                                     |
| Net income   | \$ 1,250  | \$ 1,166                                  | \$ 2,401                                    | \$ 2,960                                      | \$ 7,777                                       |
| Basic net income per common share                        | \$ 0.27   | \$ 0.26                                   | \$ 0.58                                     | \$ 0.72                                       | \$ 1.80  |
| Diluted net income per common share                      | \$ 0.27   | \$ 0.26                                   | \$ 0.58                                     | \$ 0.71                                       | \$ 1.80  |

<sup>(1)</sup> Includes a \$5,055,000 goodwill impairment charge related to the TEAL reporting unit, which is part of the High Power Group segment.

Table of Contents**SCHEDULE II****VALUATION AND QUALIFYING ACCOUNTS**

| Description                         | Balance at Beginning of Period | Additions           |                                 |            | Balance at End of Period |
|-------------------------------------|--------------------------------|---------------------|---------------------------------|------------|--------------------------|
|                                     |                                | Charged to Expenses | Costs Charged to Other Accounts | Deductions |                          |
| <b>YEAR ENDED DECEMBER 31, 2013</b> |                                |                     |                                 |            |                          |
| Allowance for:                      |                                |                     |                                 |            |                          |
| Doubtful accounts                   | \$ 591                         | \$ 46               | \$                              | \$ 56      | \$ 581                   |
| <b>YEAR ENDED DECEMBER 31, 2012</b> |                                |                     |                                 |            |                          |
| Allowance for:                      |                                |                     |                                 |            |                          |
| Doubtful accounts                   | \$ 603                         | \$ 20               | \$                              | \$ 32      | \$ 591                   |
| <b>YEAR ENDED DECEMBER 31, 2011</b> |                                |                     |                                 |            |                          |
| Allowance for:                      |                                |                     |                                 |            |                          |
| Doubtful accounts                   | \$ 585                         | \$ 18               | \$                              | \$         | \$ 603                   |

| Description                         | Balance at Beginning of Period | Allowance Recorded on Current Year Losses | Release of                            |  | Balance at End of Period |
|-------------------------------------|--------------------------------|---|---------------------------------------|--|--------------------------|
|                                     |                                |   | Allowance on Current Year Utilization | Release of Allowance on Losses Expired or Revalued |                          |
| <b>YEAR ENDED DECEMBER 31, 2013</b> |                                |   |                                       |  |                          |
| Allowance for:                      |                                |   |                                       |  |                          |
| Deferred tax valuation              | \$ 1,987                       | \$ 22                                     | \$                                    | \$ (6)   | \$ 2,003                 |
| <b>YEAR ENDED DECEMBER 31, 2012</b> |                                |   |                                       |  |                          |
| Allowance for:                      |                                |   |                                       |  |                          |
| Deferred tax valuation              | \$ 1,926                       | \$ 64                                     | \$                                    | \$ (3)   | \$ 1,987                 |
| <b>YEAR ENDED DECEMBER 31, 2011</b> |                                |   |                                       |  |                          |
| Allowance for:                      |                                |   |                                       |  |                          |
| Deferred tax valuation              | \$ 937                         | \$ 338                                    | \$                                    | \$ 651   | \$ 1,926                 |