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WORTHINGTON INDUSTRIES INC Form 10-Q October 10, 2013 Table of Contents

#### UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-Q**

X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For t	the quarterly period ended August 31, 2013

OR

	TRANSITION REPORT PU	RSUANT TO SECTION	13 OR 15(d) OF TH	E SECURITIES EXCHA	ANGE ACT C	F 1934
For t	the transition period from	to				

Commission File Number 001-08399

### **WORTHINGTON INDUSTRIES, INC.**

(Exact name of registrant as specified in its charter)

Ohio (State or other jurisdiction of incorporation or organization)

31-1189815 (I.R.S. Employer Identification No.)

200 Old Wilson Bridge Road, Columbus, Ohio (Address of principal executive offices)

43085 (Zip Code)

(614) 438-3210 (Registrant s telephone number, including area code)

Not applicable (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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YES x NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES x NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Non-accelerated filer " (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES " NO x

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the Issuer s classes of common stock, as of the latest practicable date. On October 1, 2013, the number of Common Shares, without par value, issued and outstanding was 70,631,324.

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#### SAFE HARBOR STATEMENT

Selected statements contained in this Quarterly Report on Form 10-Q, including, without limitation, in PART I Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations, constitute forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995 (the Act ). Forward-looking statements reflect our current expectations, estimates or projections concerning future results or events. These statements are often identified by the use of forward-looking words or phrases such as believe, expect, anticipate, may, could, intend, estimate, plan, foresee, likely, will, should or other similar words or phrases. These forward-looking statements include, without limitation, statements relating to:

business plans or future or expected growth, performance, sales, volumes, cash flows, earnings, balance sheet strengths, debt, financial condition or other financial measures;

projected profitability potential, capacity, and working capital needs;

demand trends for us or our markets;

additions to product lines and opportunities to participate in new markets;

pricing trends for raw materials and finished goods and the impact of pricing changes;

anticipated capital expenditures and asset sales;

anticipated improvements and efficiencies in costs, operations, sales, inventory management, sourcing and the supply chain and the results thereof;

the ability to make acquisitions and the projected timing, results, benefits, costs, charges and expenditures related to acquisitions, newly-created joint ventures, headcount reductions and facility dispositions, shutdowns and consolidations;

the alignment of operations with demand;

the ability to operate profitably and generate cash in down markets;

the ability to maintain margins and capture and maintain market share and to develop or take advantage of future opportunities, new products and new markets;

expectations for Company and customer inventories, jobs and orders;

expectations for the economy and markets or improvements therein;

expected benefits from transformation plans, cost reduction efforts and other new initiatives;

 $expectations \ for \ increasing \ volatility \ or \ improving \ and \ sustaining \ earnings, \ earnings \ potential, \ margins \ or \ shareholder \ value;$ 

effects of judicial rulings; and

other non-historical matters.

Because they are based on beliefs, estimates and assumptions, forward-looking statements are inherently subject to risks and uncertainties that could cause actual results to differ materially from those projected. Any number of factors could affect actual results, including, without limitation, those that follow:

the effect of national, regional and worldwide economic conditions generally and within major product markets, including a prolonged or substantial economic downturn;

the outcome of negotiations surrounding the United States debt and budget, which may be adverse due to its impact on tax increases, governmental spending, and customer confidence and spending;

the effect of conditions in national and worldwide financial markets;

product demand and pricing;

changes in product mix, product substitution and market acceptance of our products;

fluctuations in the pricing, quality or availability of raw materials (particularly steel), supplies, transportation, utilities and other items required by operations;

effects of facility closures and the consolidation of operations;

the effect of financial difficulties, consolidation and other changes within the steel, automotive, construction and other industries in which we participate;

failure to maintain appropriate levels of inventories;

financial difficulties (including bankruptcy filings) of original equipment manufacturers, end-users and customers, suppliers, joint venture partners and others with whom we do business;

the ability to realize targeted expense reductions from headcount reductions, facility closures and other cost reduction efforts;

the ability to realize other cost savings and operational, sales and sourcing improvements and efficiencies, and other expected benefits from transformation initiatives, on a timely basis;

the overall success of, and the ability to integrate, newly-acquired businesses and joint ventures, maintain and develop their customers, and achieve synergies and other expected benefits and cost savings therefrom;

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capacity levels and efficiencies, within facilities, within major product markets and within the industry as a whole;

the effect of disruption in the business of suppliers, customers, facilities and shipping operations due to adverse weather, casualty events, equipment breakdowns, acts of war or terrorist activities or other causes;

changes in customer demand, inventories, spending patterns, product choices, and supplier choices;

risks associated with doing business internationally, including economic, political and social instability, foreign currency exposure and the acceptance of our products in new markets;

the ability to improve and maintain processes and business practices to keep pace with the economic, competitive and technological environment:

the outcome of adverse claims experience with respect to workers compensation, product recalls or product liability, casualty events or other matters;

deviation of actual results from estimates and/or assumptions used by us in the application of our significant accounting policies; level of imports and import prices in our markets;

the impact of the outcome of judicial and governmental agency rulings as well as the impact of governmental regulations, both in the United States and abroad, including those adopted by the United States Securities and Exchange Commission and other governmental agencies as contemplated by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010;

the effect of changes to healthcare laws in the United States, which may increase our healthcare and other costs and negatively impact our financial results and operations; and

other risks described from time to time in our filings with the United States Securities and Exchange Commission, including those described in PART I Item 1A. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended May 31, 2013.

We note these factors for investors as contemplated by the Act. It is impossible to predict or identify all potential risk factors. Consequently, you should not consider the foregoing list to be a complete set of all potential risks and uncertainties. Any forward-looking statements in this Quarterly Report on Form 10-Q are based on current information as of the date of this Quarterly Report on Form 10-Q, and we assume no obligation to correct or update any such statements in the future, except as required by applicable law.

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### PART I. FINANCIAL INFORMATION

### **Item 1. Financial Statements**

# WORTHINGTON INDUSTRIES, INC.

# CONSOLIDATED BALANCE SHEETS

(In thousands)

(Unaudited)

	August 31, 2013	May 31, 2013
Assets		
Current assets:		
Cash and cash equivalents	\$ 121,049	\$ 51,385
Receivables, less allowances of \$4,379 and \$3,408 at August 31, 2013 and May 31, 2013	439,365	394,327
Inventories:		
Raw materials	181,850	175,093
Work in process	103,471	103,861
Finished products	91,336	77,814
Total inventories	376,657	356,768
Income taxes receivable	2,378	724
Assets held for sale	3,309	3,040
Deferred income taxes	23,055	21,928
Prepaid expenses and other current assets	44,429	38,711
Total current assets	1,010,242	866,883
Investments in unconsolidated affiliates	184,449	246,125
Goodwill	213,649	213,858
Other intangible assets, net of accumulated amortization of \$26,572 and \$26,669 at August 31, 2013 and	210,0.5	210,000
May 31, 2013	163,363	147,144
Other assets	17,488	17,417
Property, plant & equipment:	17,100	17,117
Property, plant & equipment at cost	1,106,893	1,052,636
Less: accumulated depreciation	603,024	593,206
2000, 4	002,02	272,200
Property, plant and equipment, net	503,869	459,430
Total assets	\$ 2,093,060	\$ 1,950,857
Liabilities and equity	\$ 2,093,000	ψ 1,930,63 <i>1</i>
Current liabilities:		
Accounts payable	\$ 311,204	\$ 222,696
Short-term borrowings	62,187	113,728
Accrued compensation, contributions to employee benefit plans and related taxes	59,552	68,043
Dividends payable Other accrued items	11,012 38,723	551 36,536
Income taxes payable	20,531	6,268
	,	
Current maturities of long-term debt	1,099	1,092

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Total current liabilities	504,308	448,914
Other liabilities	65,079	70,882
Distributions in excess of investment in unconsolidated affiliate	61,745	63,187
Long-term debt	405,948	406,236
Deferred income taxes	85,592	89,401
Total liabilities	1,122,672	1,078,620
Shareholders equity controlling interest	857,588	830,822
Noncontrolling interest	112,800	41,415
Total equity	970,388	872,237
Total liabilities and equity	\$ 2.093.060	\$ 1.950.857

See notes to consolidated financial statements.

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# WORTHINGTON INDUSTRIES, INC.

# CONSOLIDATED STATEMENTS OF EARNINGS

(In thousands, except per share amounts)

# (Unaudited)

		Three Months Ended August 31,	
	2013	2012	
Net sales	\$ 692,291	\$ 666,035	
Cost of goods sold	581,327	572,384	
		-,-,	
Gross margin	110,964	93,651	
Selling, general and administrative expense	71,540	59,422	
Impairment of long-lived assets	4,641	1,570	
Restructuring and other expense (income)	(3,997)	403	
Joint venture transactions	142	(1,162)	
Operating income	38,638	33,418	
Other income (expense):		20,120	
Miscellaneous income	10,937	165	
Interest expense	(6,240)	(5,259)	
Equity in net income of unconsolidated affiliates	26,951	22,643	
	r	ŕ	
Earnings before income taxes	70,286	50,967	
Income tax expense	13,933	16,102	
	- /	-, -	
Net earnings	56,353	34,865	
Net earnings attributable to noncontrolling interest	1,796	903	
	-,,,,		
Net earnings attributable to controlling interest	\$ 54,557	\$ 33,962	
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<u>Basic</u>			
Average common shares outstanding	69,601	68,278	
Earnings per share attributable to controlling interest	\$ 0.78	\$ 0.50	
DU . 1			
Diluted	72.002	60.571	
Average common shares outstanding	72,083	69,571	
	h 0 = 1	<b>.</b>	
Earnings per share attributable to controlling interest	\$ 0.76	\$ 0.49	
Common shares outstanding at end of period	69,373	68,679	
	07,373	00,079	
Cash dividends declared per share	\$ 0.15	\$ 0.13	
See notes to consolidated financial statements			

See notes to consolidated financial statements.

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# WORTHINGTON INDUSTRIES, INC.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

(Unaudited)

Three Months Ended
August 31,
2013 2012

Net earnings