GLOBAL PAYMENTS INC Form 10-Q April 01, 2010 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended February 28, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-16111

# GLOBAL PAYMENTS INC.

(Exact name of registrant as specified in charter)

Georgia (State or other jurisdiction of

58-2567903 (I.R.S. Employer

incorporation or organization)

Identification No.)

10 Glenlake Parkway, North Tower, Atlanta, Georgia
(Address of principal executive offices)

Registrant s telephone number, including area code: (770) 829-8000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

The number of shares of the issuer s common stock, no par value outstanding as of March 31, 2010 was 81,606,408.

# GLOBAL PAYMENTS INC.

# FORM 10-Q

# For the quarterly period ended February 28, 2010

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#### PART I FINANCIAL INFORMATION

#### **Item 1.** Financial Statements

# GLOBAL PAYMENTS INC.

# UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

	Thi	Sebruary 28, 2009		
Revenues	\$	398,535	\$	359,528
	·	,		,
Operating expenses:				
Cost of service		146,202		124,001
Sales, general and administrative		178,484		173,144
		324,686		297,145
Operating income		73,849		62,383
Other income (expense):				
Interest and other income		1,319		1,135
Interest and other expense		(4,141)		(2,287)
		(2,822)		(1,152)
Income from continuing operations before income taxes		71,027		61,231
Provision for income taxes		(20,298)		(18,531)
Income from continuing operations		50,729		42,700
Income (loss) from discontinued operations, net of tax		722		(141,418)
Net income (loss) including noncontrolling interests		51,451		(98,718)
Less: Net income attributable to noncontrolling interests, net of income tax provision of \$442 and \$1,703, respectively		(2,990)		(8,058)
Net income (loss) attributable to Global Payments	\$	48,461	\$	(106,776)
Amounts attributable to Global Payments:	Ψ	10,101	Ψ	(100,770)
Income from continuing operations	\$	47,739	\$	34,642
Income (loss) from discontinued operations, net of tax		722		(141,418)
Net income (loss) attributable to Global Payments	\$	48,461	\$	(106,776)

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Basic earnings per share attributable to Global Payments:		
Income from continuing operations	\$ 0.59	\$ 0.43
Income (loss) from discontinued operations	0.01	(1.76)
Net income (loss) attributable to Global Payments	\$ 0.60	\$ (1.33)
Diluted earnings per share attributable to Global Payments:		
Income from continuing operations	\$ 0.58	\$ 0.43
Income (loss) from discontinued operations	0.01	(1.75)
Net income (loss) attributable to Global Payments	\$ 0.59	\$ (1.32)
Dividends per share	\$ 0.02	\$ 0.02

See Notes to Unaudited Consolidated Financial Statements.

# GLOBAL PAYMENTS INC.

# UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

	Ni	Sebruary 28, 2009		
Revenues	\$	1,217,418	\$	1,094,372
Operating expenses:		, ,		, ,
Cost of service		432,287		374,631
Sales, general and administrative		533,337		490,857
		965,624		865,488
Operating income		251,794		228,884
Other income (expense):				
Interest and other income		2,699		6,354
Interest and other expense		(12,704)		(6,357)
		(10,005)		(3)
Income from continuing operations before income taxes		241,789		228,881
Provision for income taxes		(69,489)		(66,029)
Income from continuing operations		172,300		162,852
Income (loss) from discontinued operations, net of tax		7,778		(135,476)
Net income including noncontrolling interests		180,078		27,376
Less: Net income attributable to noncontrolling interests, net of income tax provision of \$922 and \$1,028, respectively		(10,951)		(27,718)
Net income (loss) attributable to Global Payments	\$	169,127	\$	(342)
Amounts attributable to Global Payments:				
Income from continuing operations	\$	161,349	\$	135,134
Income (loss) from discontinued operations, net of tax		7,778		(135,476)
Net income (loss) attributable to Global Payments	\$	169,127	\$	(342)
Basic earnings per share attributable to Global Payments:	d.	1.00	ф	1.00
Income from continuing operations	\$	1.99	\$	1.69
Income (loss) from discontinued operations		0.10		(1.69)
Net income (loss) attributable to Global Payments	\$	2.09	\$	(0.00)

Diluted earnings per share attributable to Global Payments:

Income from continuing operations	\$ 1.96	\$ 1.67
Income (loss) from discontinued operations	0.10	(1.67)
Net income (loss) attributable to Global Payments	\$ 2.06	\$ (0.00)
Dividends per share	\$ 0.06	\$ 0.06

See Notes to Unaudited Consolidated Financial Statements.

# GLOBAL PAYMENTS INC.

# UNAUDITED CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

	February 28, 2010	May 31, 2009
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 589,620	\$ 426,935
Accounts receivable, net of allowances for doubtful accounts of \$378 and \$553, respectively	121,839	122,831
Claims receivable, net of allowances for losses of \$4,070 and \$4,026, respectively	809	607
Settlement processing assets	11,202	6,675
Inventory, net of obsolescence reserves of \$795 and \$653, respectively	12,146	5,914
Deferred income taxes	2,607	3,789
Assets of discontinued operations	141,298	
Prepaid expenses and other current assets	21,732	28,437
Total current assets	901,253	595,188
Property and equipment, net of accumulated depreciation of \$111,385 and \$121,189, respectively	178,549	176,226
Goodwill	577,218	625,120
Other intangible assets, net of accumulated amortization of \$138,472 and \$189,560, respectively	210,309	258,094
Deferred income taxes	89,850	22 102
Other	22,489	22,193
Total assets	\$ 1,979,668	\$ 1,676,821
LIABILITIES AND SHAREHOLDERS EQUITY  Current liabilities:	Ф 10.512	¢ 10.174
Lines of credit	\$ 10,513	\$ 10,174
Notes payable current portion	139,976	29,393
Payables to money transfer beneficiaries	1777 400	12,343
Accounts payable and accrued liabilities	176,423	167,700
Settlement processing obligations	170,737	106,934
Liabilities of discontinued operations Income taxes payable	32,738 12,291	9,633
· ·		·
Total current liabilities	542,678	336,177
Notes payable	307,298	167,610
Deferred income taxes	59,133	76,405
Other long-term liabilities	26,326	19,009
Total liabilities	935,435	599,201
	, , ,	, •
Commitments and contingencies (See Note 12)		
Redeemable noncontrolling interest	99,038	399,377
Shareholders equity:		

Preferred stock, no par value; 5,000,000 shares authorized and none issued		
Common stock, no par value; 200,000,000 shares authorized; 81,597,227 and 80,445,009 shares issued and		
outstanding at February 28, 2010 and May 31, 2009, respectively		
Paid-in capital	442,362	405,241
Retained earnings	513,068	273,090
Accumulated other comprehensive loss	(20,438)	(10,901)
Total Global Payments shareholders equity	934,992	667,430
Noncontrolling interest	10,203	10,813
Total shareholders equity	945,195	678,243
• •		
Total liabilities and shareholders equity	\$ 1,979,668	\$ 1,676,821

See Notes to Unaudited Consolidated Financial Statements.

# GLOBAL PAYMENTS INC.

# UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

# $(in\ thousands)$

	Nine Months Ended 2010			ebruary 28, 2009
Cash flows from operating activities:				
Net income including noncontrolling interests	\$	180,078	\$	27,376
Adjustments to reconcile net income including noncontrolling interests to net cash provided by operating activities:				
Depreciation and amortization of property and equipment		25,798		27,175
Amortization of acquired intangibles		24,627		23,222
Share-based compensation expense		11,843		10,954
Provision for operating losses and bad debts		18,713		20,256
Deferred income taxes		(21,023)		(3,419)
Estimated loss on disposal of discontinued operations		15,770		
Impairment of goodwill and identified intangible assets				147,664
Other, net		947		(87)
Changes in operating assets and liabilities, net of the effects of acquisitions:				
Accounts receivable		1,942		(8,856)
Claims receivable		(11,552)		(13,879)
Settlement processing assets and obligations, net		51,930		28,818
Inventory		(6,785)		(2,314)
Prepaid expenses and other assets		(2,474)		6,832
Payables to money transfer beneficiaries		(532)		(446)
Accounts payable and accrued liabilities		25,607		2,692
Income taxes payable		3,308		2,789
Net cash provided by operating activities		318,197		268,777
Cash flows from investing activities:				
Business and intangible asset acquisitions, net of cash acquired		(17,059)		(454,279)
Capital expenditures		(36,520)		(25,458)
Net increase in financing receivables		(649)		
Proceeds from sale of investment and contractual rights		297		6,796
Net cash used in investing activities		(53,931)		(472,941)
Cash flows from financing activities:				
Net borrowings on lines of credit		339		2,583
Proceeds from issuance of notes payable		304,964		200,000
Principal payments under notes payable		(50,958)		(10,000)
Acquisition of redeemable noncontrolling interest		(307,675)		
Proceeds from stock issued under share-based compensation plans		20,699		7,961
Tax benefit from share-based compensation plans		4,579		2,421
Dividends paid		(4,877)		(4,808)
Contribution from noncontrolling interest holder		(10.461)		358
Distributions to noncontrolling interests		(18,461)		(23,258)
Net cash (used in) provided by financing activities		(51,390)		175,257

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Effect of exchange rate changes on cash	1,965	(39,560)
Increase (decrease) in cash and cash equivalents	214.841	(68,467)
Cash and cash equivalents, beginning of period	426,935	456,060
Cash and cash equivalents of discontinued operations	(52,156)	
Cash and cash equivalents, end of period	\$ 589,620	\$ 387,593

See Notes to Unaudited Consolidated Financial Statements.

#### GLOBAL PAYMENTS INC.

# UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(in thousands, except per share data)

# Accumulated Other Comprehensive Income/(Loss)

	N k 6	Data ta	D-4-il	Currency canslation	linimum Pension		Total Global Payments	N-		Total	1
	Number of Shares	Paid-in Capital	Retained Earnings	justments	rension Jiability	Sn	Equity	NO.	ncontrolling Interest	Equity	
Balance at May 31, 2009	80,445	\$ 405,241	\$ 273,090	\$ (8,987)	\$ (1,914)	\$	667,430	\$	10,813	\$ 678,2	43
Comprehensive income (loss):											
Net income including											
noncontrolling interests			169,127				169,127		5,956	175,0	83
Foreign currency translation											
adjustment, net of tax of \$1,375				(9,537)			(9,537)			(9,5	37)
Total comprehensive income							159,590		5,956	165,5	46
Stock issued under employee		•0.400					20.600			• • •	
stock plans	1,152	20,699					20,699			20,6	99
Tax benefit from exercise of		4.570					4.570			4.5	70
stock options		4,579					4,579			4,5	/9
Share-based compensation		11 042					11.042			11.0	12
expense		11,843					11,843			11,8	43
Distributions to noncontrolling interest									(6,566)	(6,5	(66)
Redeemable noncontrolling									, , ,		
interest valuation adjustment			(14,237)				(14,237)			(14,2	37)
Deferred tax asset arising from acquisition of noncontrolling											
interest			89,965				89,965			89,9	65
Dividends paid (\$0.06 per share)			(4,877)				(4,877)			(4,8	77)
Balance at February 28, 2010	81,597	\$ 442,362	\$ 513,068	\$ (18,524)	\$ (1,914)	\$	934,992	\$	10,203	\$ 945,1	95

See Notes to Consolidated Financial Statements.

#### GLOBAL PAYMENTS INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(in thousands, except per share data)

# Accumulated Other Comprehensive Income/(Loss)

	Number of Shares	Paid-in Capital	Retained Earnings	Trar	rrency islation stments	Per	inimum Pension iability		Total Global Payments Shareholders Equity		Payments Shareholders		controlling Interest		Total reholders Equity
Balance at May 31, 2008	79,637	\$ 380,741	\$ 537,357	\$	124,673	\$	(471)	\$ 1	1,042,300	\$	11,852	\$ 1	,054,152		
Comprehensive income (loss):															
Net income including noncontrolling interests			(342)						(342)		5,700		5,358		
Foreign currency translation adjustment, net of tax of															
\$14,842				(	227,938)				(227,938)				(227,938)		
Total comprehensive loss (income)									(228,280)		5,700		(222,580)		
									( -,,		,,,,,,,		( )/		
Stock issued under employee stock plans	751	7,961							7,961				7,961		
Tax benefit from exercise of		.,,,,,							.,,,				. ,		
stock options		2,421							2,421				2,421		
Share-based compensation															
expense		10,954							10,954				10,954		
Distributions to noncontrolling															
interest											(6,862)		(6,862)		
Divestiture of noncontrolling interest											(157)		(157)		
Retrospective application of Topic D-98 related to											( /				
acquisitions			(415,978)						(415,978)				(415,978)		
Redeemable noncontrolling			(413,770)						(+15,776)				(413,770)		
interests valuation adjustment			51,018						51,018				51,018		
Dividends paid (\$0.06 per			01,010						01,010				01,010		
share)			(4,808)						(4,808)				(4,808)		
Balance at February 28, 2009	80,388	\$ 402,077	\$ 167,247	\$ (	103,265)	\$	(471)	\$	465,588	\$	10,533	\$	476,121		

See Notes to Consolidated Financial Statements.

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Business, consolidation and presentation</u> Global Payments Inc. is a high-volume processor of electronic transactions for merchants, multinational corporations, financial institutions, consumers, government agencies and other business and non-profit business enterprises to facilitate payments to purchase goods and services or further other economic goals. Our role is to serve as an intermediary in the exchange of information and funds that must occur between parties so that a transaction can be completed. We were incorporated in Georgia as Global Payments Inc. in September 2000, and we spun-off from our former parent company on January 31, 2001. Including our time as part of our former parent company, we have been in business since 1967.

The unaudited consolidated financial statements include our accounts and the accounts of our majority-owned subsidiaries. These unaudited consolidated financial statements have been prepared on the historical cost basis in accordance with accounting principles generally accepted in the United States and present our financial position, results of operations, and cash flows. Intercompany transactions have been eliminated in consolidation.

As a result of our decision to dispose of the money transfer business, this segment has been accounted for as a discontinued operation. Please see Note 3 Discontinued Operations for further information.

We prepared the unaudited consolidated financial statements included herein pursuant to the rules and regulations of the United States Securities and Exchange Commission (the SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted (GAAP) in the United States have been condensed or omitted pursuant to such rules and regulations, although we believe that the disclosures are adequate and the information presented is not misleading. We suggest that these financial statements be read in conjunction with the consolidated financial statements and notes thereto included in our Form 10-K for the fiscal year ended May 31, 2009.

<u>Use of estimates</u> The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

<u>Reclassifications</u> Amounts related to our discontinued operations in our prior fiscal year statement of income have been reclassified to conform with the presentation in the current fiscal year.

#### Revenue recognition

Our two merchant services segments primarily include processing solutions for credit cards, debit cards, and check-related services. Revenue is recognized as such services are performed. Revenue for processing services provided directly to merchants is recorded net of interchange fees charged by card issuing banks. We use two basic business models to market our merchant services offerings. One model, referred to as direct merchant services, features a salaried and commissioned sales force, independent sales organizations ( ISOs ), and independent sales representatives, all of whom sell our end-to-end services directly to merchants. The other model, referred to as indirect merchant services, provides similar basic products and services as our direct model, primarily to financial institutions and a limited number of ISOs on an unbundled basis, that in turn resell our products and services to their clients. The primary difference between the models is under the indirect we do not provide bank partner BIN sponsorship services for acquired transactions. That service is provided by other providers. Direct merchant services revenue is generated on services generally priced as a percentage of transaction value, whereas indirect merchant services revenue is generated on services primarily priced on a specified amount per transaction or per service rendered. In both merchant services models, we also charge other fees unrelated to the number of transactions or the transaction value.

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

<u>Cash and cash equivalents</u> Cash and cash equivalents include cash on hand and all liquid investments with an initial maturity of three months or less when purchased. These amounts also include cash that we hold related to reserve funds collected from our merchants that serve as collateral (Merchant reserves) to minimize contingent liabilities associated with any losses that may occur under the merchant agreement. We record a corresponding liability in Settlement processing assets and Settlement processing obligations in our consolidated balance sheet. While this cash is not restricted in its use, we believe that designating this cash to collateralize Merchant reserves strengthens our fiduciary standing with our member sponsors and is in accordance with guidelines set by the card networks. As of February 28, 2010 and May 31, 2009, our cash and cash equivalents included \$173.2 million and \$163.6 million, respectively, related to Merchant reserves.

<u>Settlement processing assets and obligations</u> We are designated as a Merchant Service Provider by MasterCard and an Independent Sales Organization by Visa. These designations are dependent upon member clearing banks of either organization ( Member ) sponsoring us and our adherence to the standards of the Visa and MasterCard networks. We have five primary financial institution sponsors in the United States, Canada, the United Kingdom, the Asia-Pacific region and the Russian Federation with whom we have sponsorship or depository and clearing agreements. These agreements allow us to route transactions under the member banks control and identification numbers to clear credit card transactions through Visa and MasterCard. Visa and MasterCard set the standards with which we must comply. Certain of the member financial institutions of Visa and MasterCard are our competitors.

We also provide credit card transaction processing for Discover Financial Services or Discover Card ( Discover ) and are designated as a non-financial institution acquirer by Discover. Our agreement with Discover allows us to acquire, process and fund transactions directly through Discover s network without the need of a financial institution. Otherwise, we process Discover transactions similarly to how we process MasterCard and Visa transactions. Discover publishes acquirer operating regulations, with which we must comply. We use our Members to assist in funding merchants for Discover transactions.

Funds settlement refers to the process of transferring funds for sales and credits between card issuers and merchants. Depending on the type of transaction, either the credit card interchange system or the debit network is used to transfer the information and funds between the Member and card issuer to complete the link between merchants and card issuers.

For transactions processed on our systems, we use our internal network telecommunication infrastructure to provide funding instructions to the Members who in turn fund the merchants. In certain of our markets, merchant funding primarily occurs after the Member receives the funds from the card issuer through the card networks creating a net settlement obligation on our balance sheet. In our other markets, the Member funds the merchants before the Member receives the net settlement funds from the card networks, creating a net settlement asset on our balance sheet. In the United Kingdom and certain markets in the Asia-Pacific region, the Member provides the payment processing operations and related support services on our behalf under a transition services agreement. In such instances, we do not reflect the related settlement processing assets and obligations in our consolidated balance sheet. The Member will continue to provide these operations and services until the integration to our platform is completed. After our integration, the Member will continue to provide funds settlement services similar to the functions performed by our Members in the United States and Canada at which point the related settlement assets and obligations will be reflected in our consolidated balance sheet.

Timing differences, interchange expenses, Merchant reserves and exception items cause differences between the amount the Member receives from the card networks and the amount funded to the merchants. The standards of the card networks restrict us from performing funds settlement or accessing merchant settlement funds, and, instead, require that these funds be in the possession of the Member until the merchant is funded. However, in practice and in accordance with the terms of our sponsorship agreements with our Members, we generally follow a net settlement process whereby, if the incoming amount from the card networks precedes the Member s funding obligation to the merchant, we temporarily hold the surplus on behalf of the Member, in a joint deposit account or in an account at the Member bank, and record a corresponding liability. Conversely, if the Member s funding obligation to the merchant precedes the incoming amount from the card networks, the amount of the Member s net receivable position is either subsequently advanced to the Member by us or the Member satisfies this obligation with its own funds. If the Member uses its own funds, the Member assesses a funding cost, which is included in interest and other expense on the accompanying consolidated statements of income. Each participant in the transaction process receives compensation for its services.

Settlement processing assets and obligations represent intermediary balances arising in our settlement process for direct merchants. Settlement processing assets consist primarily of (i) our receivable from merchants for the portion of the discount fee related to reimbursement of the interchange expense ( Interchange reimbursement ), (ii) our receivable from the Members for

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#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

transactions we have funded merchants on behalf of the Members in advance of receipt of card association funding (Receivable from Members), and (iii) exception items, such as customer chargeback amounts receivable from merchants (Exception items), all of which are reported net of (iv) Merchant reserves held to minimize contingent liabilities associated with charges properly reversed by a cardholder (Merchant reserves). Settlement processing obligations consist primarily of (i) Interchange reimbursement, (ii) our liability to the Members for transactions for which we have not funded merchants on behalf of the Members but for which we have received funding from the Members (Liability to Members), (iii) Exception items, (iv) Merchant reserves, (v) the fair value of our guarantees of customer chargebacks (see *Reserve for operating losses* below), and (vi) the reserve for sales allowances. In cases in which the Member uses its own funds to satisfy a funding obligation to merchants that precedes the incoming amount from the card network, we reflect the amount of this funding as a component of Liability to Members. As of February 28, 2010 and May 31, 2009, our settlement processing assets primarily related to our processing for direct merchants in certain Asia-Pacific markets and the Russian Federation, while our settlement processing obligations primarily related to our processing for direct merchants in Canada were included with assets as of February 28, 2010 and obligations as of May 31, 2009. A summary of these amounts as of February 28, 2010 and May 31, 2009 is as follows:

	February 28, 2010	May 31, 2009
	(in thous	sands)
Settlement processing assets:		
Interchange reimbursement	\$ 49,120	\$ 222
(Liability to)/receivable from Members, net	(15,128)	6,631
Exception items	1,962	553
Merchant reserves	(24,752)	(731)
Total	\$ 11,202	\$ 6,675
Settlement processing obligations:		
Interchange reimbursement	\$ 119,774	\$ 179,763
Liability to Members, net	(146,262)	(129,295)
Exception items	8,152	10,507
Merchant reserves	(148,422)	(162,870)
Fair value of guarantees of customer chargebacks	(2,874)	(3,507)
Reserves for sales allowances	(1,105)	(1,532)
Total	\$ (170,737)	\$ (106,934)

<u>Reserve for operating losses</u> As a part of our merchant credit and debit card processing and check guarantee services, we experience merchant losses and check guarantee losses, which are collectively referred to as operating losses.

Our credit card processing merchant customers are liable for any charges or losses that occur under the merchant agreement. In the event, however, that we are not able to collect such amount from the merchants, due to merchant fraud, insolvency, bankruptcy or any other merchant-related reason, we may be liable for any such losses based on our merchant agreement. We require cash deposits, guarantees, letters of credit, and other types of collateral by certain merchants to minimize any such contingent liability. We also utilize a number of systems and procedures to manage merchant risk. We have, however, historically experienced losses due to merchant defaults.

We account for our potential liability for the full amount of the operating losses discussed above as a guarantee. We estimate the fair value of these guarantees by adding a fair value margin to our estimate of losses. This estimate of losses is comprised of known losses and a projection of future losses based on a percentage of direct merchant sales volumes processed. Historically, this estimation process has been materially accurate.

As of February 28, 2010 and May 31, 2009, \$2.9 million and \$3.5 million, respectively, have been recorded to reflect the fair value of guarantees associated with merchant card processing. These amounts are included in settlement processing obligations in the accompanying consolidated balance sheets. The expense associated with the fair value of the guarantees of customer chargebacks is included in cost of service in the accompanying unaudited consolidated statements of income. For the three months ended February 28, 2010 and 2009, we recorded expenses for such items in the amounts of \$1.0 million and \$3.4 million, respectively. For the nine months ended February 28, 2010 and 2009, we recorded expenses for such items in the amounts of \$3.83 million and \$5.1 million, respectively.

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#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In our check guarantee service offering, we charge our merchants a percentage of the gross amount of the check and guarantee payment of the check to the merchant in the event the check is not honored by the checkwriter s bank in accordance with the merchant s agreement with us. The fair value of the check guarantee is equal to the fee charged for the guarantee service, and we defer this fee revenue until the guarantee is satisfied. We have the right to collect the full amount of the check from the checkwriter but have not historically recovered 100% of the guaranteed checks. Our check guarantee loss reserve is based on historical loss experiences. As of February 28, 2010 and May 31, 2009, we had a check guarantee loss reserve of \$4.1 million and \$4.0 million, respectively, which is included in net claims receivable in the accompanying consolidated balance sheets. The expenses associated with the establishment of such check guarantee loss reserves are included in cost of service in the accompanying unaudited consolidated statements of income. For the three months ended February 28, 2010 and 2009, we recorded expenses of \$3.5 million and \$5.0 million, respectively. For the nine months ended February 28, 2010 and 2009, we recorded expenses of \$11.4 million and \$14.7 million, respectively. The estimated check return and recovery amounts are subject to the risk that actual amounts returned and recovered in the future may differ significantly from estimates used in calculating the receivable valuation allowance.

As the potential for merchants failure to settle individual reversed charges from consumers in our merchant credit card processing offering and the timing of individual checks clearing the checkwriters banks in our check guarantee offering are not predictable, it is not practicable to calculate the maximum amounts for which we could be liable under the guarantees issued under the merchant card processing and check guarantee service offerings. It is not practicable to estimate the extent to which merchant collateral or subsequent collections of dishonored checks, respectively, would offset these exposures due to these same uncertainties.

<u>Property and equipment</u> Property and equipment are stated at cost. Depreciation and amortization are calculated using the straight-line method, except for certain technology discussed below. Leasehold improvements are amortized over the useful life of the asset. We capitalize the costs related to the development of computer software developed or obtained for internal use. Maintenance and repairs are charged to operations as incurred.

During the nine months ended February 28, 2010, we placed into service \$53.8 million of hardware and software costs associated with our next generation technology processing platform, referred to as G2. This platform is planned to be a new front-end operating environment for our merchant processing in the United States, Asia-Pacific, the United Kingdom, and Canada, and is intended to replace a number of legacy platforms that have higher cost structures. Depreciation and amortization associated with these costs is calculated based on transactions expected to be processed over the life of the platform. We believe that this method is more representative of the platform s use than the straight-line method. We are currently processing transactions on our G2 platform in seven markets in our Asia-Pacific region. As these markets represent a small percentage of our overall transactions, depreciation and amortization related to our G2 platform for the nine months ended February 28, 2010 was not significant. Depreciation and amortization expense will increase as we complete migrations of other markets to the G2 platform.

Goodwill and other intangible assets We completed our most recent annual goodwill and indefinite-life intangible asset impairment test as of January 1, 2010 and determined that no impairment charges were required as of that date.

Recoverability of goodwill is measured at the reporting unit level and consists of two steps. In the first step the reporting unit s carrying amount, including goodwill, is compared to its fair value which is measured based upon, among other factors, a discounted cash flow analysis as well as market multiples for comparable companies. If the carrying amount of the reporting unit is greater than its fair value, goodwill is considered impaired and step two must be performed. Step two measures the impairment loss by comparing the implied fair value of reporting unit goodwill with the carrying amount of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit to all the assets and liabilities of that unit (including unrecognized intangibles) as if the reporting unit had been acquired in a business combination. The excess of fair value over the amounts allocated to the assets and liabilities of the reporting unit is the implied fair value of goodwill. The excess of the carrying amount over the implied fair value of goodwill is the impairment loss. As a result of our January 1, 2009 impairment test, we recorded an impairment charge of \$147.7 million related to our Money Transfer segment during our third quarter of fiscal 2009. In addition to this impairment recorded in fiscal 2009, we recorded a charge to goodwill in connection with our estimated loss on disposal of discontinued operations of \$14.5 million during the three months ended November 30, 2009.

Other intangible assets primarily represent customer-related intangible assets (such as customer lists and merchant contracts), contract-based intangible assets (such as non-compete agreements, referral agreements and processing rights), and

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#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

trademarks associated with acquisitions. Customer-related intangible assets, contract-based intangible assets and certain trademarks are amortized over their estimated useful lives of up to 30 years. The useful lives for customer-related intangible assets are determined based primarily on forecasted cash flows, which include estimates for the revenues, expenses, and customer attrition associated with the assets. The useful lives of contract-based intangible assets are equal to the terms of the agreements. The useful lives of amortizable trademarks are based on our plans to phase out the trademarks in the applicable markets. We have determined that certain trademarks have indefinite lives and, therefore, they are not being amortized.

Amortization for most of our customer-related intangible assets is calculated using the accelerated method. In determining amortization expense under our accelerated method for any given period, we calculate the expected cash flows for that period that were used in determining the acquired value of the asset and divide that amount by the expected total cash flows over the estimated life of the asset. We multiply that percentage by the initial carrying value of the asset to arrive at the amortization expense for that period. In addition, if the cash flow patterns that we experience are less favorable than our initial estimates, we will adjust the amortization schedule accordingly. These cash flow patterns are derived using certain assumptions and cost allocations due to a significant amount of asset interdependencies that exist in our business.

Impairment of long-lived assets We regularly evaluate whether events and circumstances have occurred that indicate the carrying amount of property and equipment and finite-life intangible assets may not be recoverable. When factors indicate that these long-lived assets should be evaluated for possible impairment, we assess the potential impairment by determining whether the carrying value of such long-lived assets will be recovered through the future undiscounted cash flows expected from use of the asset and its eventual disposition. If the carrying amount of the asset is determined not to be recoverable, a write-down to fair value is recorded. Fair values are determined based on quoted market values, discounted cash flows, or external appraisals, as applicable. In addition, we regularly evaluate whether events and circumstances have occurred that indicate the useful lives of property and equipment and finite-life intangible assets may warrant revision. In our opinion, the carrying values of our long-lived assets, including property and equipment and finite-life intangible assets, were not impaired at February 28, 2010 and May 31, 2009.

<u>Financing receivables</u> Our subsidiary in the Russian Federation purchases Automated Teller Machines (ATMs) and leases those ATMs to certain of our customers. We have determined these arrangements to be direct financing leases. Accordingly, we have \$14.5 million of financing receivables included in prepaid and other current assets (current portion) and other assets (long-term portion) in our February 28, 2010 consolidated balance sheet.

<u>Income taxes</u> Deferred income taxes are determined based on the difference between the financial statement and tax bases of assets and liabilities using enacted tax laws and rates. A valuation allowance is provided when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

During the nine months ended February 28, 2010, we recorded a deferred tax asset of \$90.0 million associated with the purchase of the remaining 49% interest in HSBC Merchant Services LLP. Please see Note 2 Business Acquisitions for further information.

Our effective tax rates, reflected as the provision for income taxes divided by income from continuing operations before income tax, including the effect of noncontrolling interests, were 29.3% and 32.6% for the three months ended February 28, 2010 and 2009, respectively, and were 29.8% and 32.5% for the nine months ended February 28, 2010 and 2009, respectively.

Fair value of financial instruments We consider that the carrying amounts of our financial instruments, including cash and cash equivalents, receivables, lines of credit, accounts payable and accrued liabilities, approximate their fair value given the short-term nature of these items. Our term loans include variable interest rates based on the prime rate or London Interbank Offered Rate plus a margin based on our leverage position. We estimate the fair value of our 2009 term loan was \$268.6 million at February 28, 2010 (\$266.6 million carrying value). We estimate the fair value of our 2008 term loan was \$165.7 million at February 28, 2010 (\$170.0 million carrying value). Our subsidiary in the Russian Federation has notes payable with interest rates ranging from 8.0% to 10.5% and maturity dates ranging from March 31, 2011 through July 25, 2013. At February 28, 2010, we believe the carrying amount of these notes approximates fair value. Please see Note 5 Long-Term Debt and Credit Facilities for further information.

<u>Fair value measurements</u> GAAP requires disclosures about assets and liabilities that are measured at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the reporting date. The reporting standard establishes consistency and comparability by providing a fair

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

value hierarchy that prioritizes the inputs to valuation techniques into three broad levels. Level 1 inputs utilize quoted prices in active markets for identical assets or liabilities. Level 2 inputs are based on other observable market data, such as quoted prices for similar assets and liabilities, and inputs other than quoted prices that are observable such as interest rates and yield curves. Level 3 inputs are developed from unobservable data reflecting the Company s assumptions, and include situations where there is little or no market activity for the asset or liability.

We do not have assets and liabilities measured at fair value on a recurring basis. Pursuant to the pending disposal of our money transfer business, our assets of discontinued operations have been measured at their fair value less cost to sell at February 28, 2010. Their fair value was determined using Level 3 inputs based on our best estimate of the sales proceeds. Please see Note 3 Discontinued Operations for further information.

<u>Foreign currencies</u> We have significant operations in a number of foreign subsidiaries whose functional currency is their local currency. Gains and losses on transactions denominated in currencies other than the functional currencies are included in determining net income for the period. For the three and nine months ended February 28, 2010 and 2009, our transaction gains and losses were insignificant.

The assets and liabilities of subsidiaries whose functional currency is a foreign currency are translated at the period-end rate of exchange. The resulting translation adjustment is recorded as a component of other comprehensive income (loss) and is included in shareholders—equity. Translation gains and losses on intercompany balances of a long-term investment nature are also recorded as a component of other comprehensive income (loss). Income statement items are translated at the average rates prevailing during the period. Foreign currency exchange rate fluctuations affected our revenues and earnings per share as further described in *Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Executive Overview*.

<u>Earnings (loss) per share</u> Basic earnings (loss) per share is computed by dividing reported earnings (loss) available to common shareholders by the weighted average shares outstanding during the period. Earnings (loss) available to common shareholders are the same as reported net income attributable to Global Payments for all periods presented.

Diluted earnings (loss) per share is computed by dividing reported earnings available to common shareholders by the weighted average shares outstanding during the period and the impact of securities that would have a dilutive effect on earnings (loss) per share. All options with an exercise price less than the average market share price for the period are assumed to have a dilutive effect on earnings per share. The diluted share base for the three months ended February 28, 2010 and 2009 excludes incremental shares of 0.2 million and 2.3 million, respectively, related to stock options. The diluted share base for the nine months ended February 28, 2010 and 2009 excludes incremental shares of 0.4 million and 2.1 million, respectively, related to stock options. These shares were not considered in computing diluted earnings (loss) per share because including them would have had an antidilutive effect. No additional securities were outstanding that could potentially dilute basic earnings per share.

The following table sets forth the computation of diluted weighted average shares outstanding for the three and nine months ended February 28, 2010 and 2009 (in thousands):

	Three Mon Februa 2010		- 1	ine Months Ended February 28, 2010 2009		
Basic weighted average shares outstanding Plus: dilutive effect of stock options and restricted stock awards	81,539 1,097	80,333 615	81,102 1,079	80,129 948		
rius, unutive effect of stock options and festificied stock awards	1,097	013	1,079	940		
Diluted weighted average shares outstanding	82,636	80,948	82,181	81,077		

Basic weighted average shares outstanding for the three and nine months ended February 28, 2009 increased from amounts previously reported by 498 thousand and 453 thousand, respectively. Such increases resulted from the adoption of recent guidance as discussed below.

<u>New accounting pronouncements</u> On June 1, 2009 we adopted Financial Accounting Standards Board (FASB) guidance that establishes principles and requirements for how we recognize and measure in our financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest acquired in a business combination. In addition, this guidance establishes principles and requirements for how we recognize and measure the goodwill acquired in the

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#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

business combination or gain from a bargain purchase, and how we determine what information to disclose to enable financial statement users to evaluate the nature and financial effects of the business combination.

On June 1, 2009, we adopted FASB guidance that applies to the accounting for noncontrolling interests (formerly referred to as minority interest) in a subsidiary and for the deconsolidation of a subsidiary. With the adoption of this guidance, noncontrolling interests that are not redeemable were reclassified from the mezzanine section of the consolidated balance sheet to permanent equity but separate from Global Payments shareholders equity. Income or loss associated with noncontrolling interests is required to be presented separately, net of tax, below net income including noncontrolling interests on the consolidated statement of income. The presentation and disclosure requirements of the guidance has been applied retrospectively.

We have a noncontrolling interest that includes redemption provisions that are not solely within our control, commonly referred to as a redeemable noncontrolling interest. This redeemable noncontrolling interest remains in the mezzanine section of the consolidated balance sheet. The guidance allows for a choice of either accreting redeemable noncontrolling interest to its redemption value over the redemption period or recognizing changes in the redemption value immediately as they occur. We have elected to recognize the changes in the redemption value immediately. The presentation and disclosure requirements of the guidance has been applied retrospectively. The retrospective adoption of the guidance resulted in recording the maximum redemption amount of our redeemable noncontrolling interests with a corresponding decrease in retained earnings of \$379.6 million as reflected in our May 31, 2009 consolidated balance sheet. Please see Note 10 Noncontrolling Interests for further information.

On June 1, 2009, we adopted FASB guidance that requires unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) to be accounted for as participating securities and therefore included in the computation of earnings per share ( EPS ). Pursuant to the adoption of the guidance, prior period EPS data presented has been adjusted retrospectively. The adoption of the guidance resulted in an immaterial change to our weighted-average shares outstanding but did not affect our earnings per share.

In June 2009, the FASB issued a statement which establishes the FASB Accounting Standards Codification ( ASC ). The ASC establishes two levels of GAAP authoritative and non-authoritative. The ASC is the source of authoritative, nongovernmental GAAP, except for rules and interpretive releases of the Securities and Exchange Commission. Effective for financial statements issued for interim and annual periods ending after September 15, 2009, we adopted the ASC in the second quarter of fiscal 2010. The adoption of the ASC did not impact our unaudited consolidated financial statements.

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#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 2 BUSINESS ACQUISITIONS

#### Fiscal Year 2010

Auctionpay, Inc.

On September 28, 2009, we completed the acquisition of Auctionpay, Inc., a provider of fully integrated payment processing and software solutions for fundraising activities for \$22.0 million in cash. The purpose of this acquisition was to expand our direct acquiring business into a vertical market that, to date, is still heavily dependent on cash and check as the primary means of payment. The purchase price was determined by analyzing the historical and prospective financial statements. This business acquisition was not significant to our consolidated financial statements and accordingly, we have not provided pro forma information relating to this acquisition.

The following table summarizes the preliminary purchase price allocation (in thousands). These allocations will be finalized when income tax reviews and final valuations of identified intangible assets are completed.

Goodwill	\$ 11,738
Customer-related intangible assets	4,900
Contract-based intangible assets	700
Trademark	700
Property and equipment	4,919
Working capital, net	35
Total assets acquired	22,992
Liabilities	(992)
Net assets acquired	\$ 22.000
ivet assets acquired	\$ 22,000

None of the goodwill associated with the acquisition is deductible for tax purposes. The customer-related intangible assets have estimated amortization periods of 14 years. The contract-based intangible assets have estimated amortization periods of 2 years. The trademark has an estimated amortization period of 8 years.

#### HSBC Merchant Services LLP

On June 12, 2009, we purchased the remaining 49% of HSBC Merchant Services LLP (the LLP) from HSBC Bank plc (HSBC UK) for \$307.7 million in cash. We used existing lines of credit to complete the transaction. In addition, HSBC extended our current ten-year exclusive marketing alliance agreement whereby the bank provides merchant referrals and bank sponsorship to Global Payments to June 2019. The purchase of the remaining 49% of the LLP, which had been recorded as a redeemable noncontrolling interest, is reflected as an equity transaction. Accordingly, no additional value was ascribed to the assets of the LLP and there was no purchase price allocation for this transaction. As a result, our tax basis in the LLP exceeds our book basis and we recorded a deferred tax asset on the purchase date in the amount of \$90.0 million with a corresponding increase to retained earnings. Additionally, the purchase of our 49% interest in the LLP is reflected as a financing cash outflow in our statement of cash flows because it was treated as an equity transaction.

On July 10, 2009, we entered into a new term loan to pay down the credit facility used to purchase the remaining 49% interest in the LLP. Please see Note 5 Long-term Debt and Credit Facilities for further information.

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Fiscal Year 2009

HSBC Merchant Services LLP

We acquired our initial 51% majority ownership interest in the LLP on June 30, 2008. We paid HSBC UK \$438.6 million for our interest. We funded the acquisition using a combination of excess cash and proceeds of a term loan.

The purpose of this acquisition was to establish a presence in the United Kingdom and position Global Payments for further expansion into Western Europe. The key factors that contributed to the decision to make this acquisition include historical and prospective financial statement analysis and HSBC UK s market share and retail presence in the United Kingdom. The purchase price was determined by analyzing the historical and prospective financial statements and applying relevant purchase price multiples.

The purchase price totaled \$441.6 million, consisting of \$438.6 million cash consideration plus \$3.0 million of direct out of pocket costs. The following table summarizes the purchase price allocation (in thousands):

Goodwill	\$ 299,474
Customer-related intangible assets	117,063
Contract-based intangible assets	13,462
Trademark	2,209
Property and equipment	22,328
Other current assets	112
Total assets acquired	454,648
Noncontrolling interest in equity of subsidiary (at historical cost)	(13,014)
Net assets acquired	\$ 441,634

All of the goodwill associated with the acquisition is expected to be deductible for tax purposes. The customer-related intangible assets have amortization periods of 13 years. The contract-based intangible assets have amortization periods of 7 years. The trademark has an amortization period of 5 years.

The following pro forma information shows the consolidated results of our operations for the three and nine months ended February 28, 2010 and 2009 as if the acquisition of both the 51% and 49% interests had occurred on June 1, 2008. The pro forma information is presented for information purposes only and is not necessarily indicative of what would have occurred if the acquisition had been made as of that date. In addition, the pro forma information is not intended to be a projection of future results expected from the integration of the acquired business.

	Three Months Ended February 28,			Nine Months Ended February 28,				
	(.	<b>2010</b> <b>Actual</b> ) (i	,	2009 ro forma) ousands, exc	,	2010 Pro forma) per share da	,	2009 co forma)
Revenues	\$ :	398,535	\$	359,528	\$	1,217,418	\$ 1	,094,372
Net income including noncontrolling interests	\$	51,451	\$	(98,718)	\$	180,078	\$	31,566
Net income (loss) attributable to Global Payments for the period	\$	48,461	\$	(99,225)	\$	170,170	\$	25,133
Net income (loss) attributable to Global Payments per share, basic	\$	0.60	\$	(1.22)	\$	2.10	\$	0.31
Net income (loss) attributable to Global Payments per share, diluted	\$	0.59	\$	(1.21)	\$	2.07	\$	0.31

## ZAO United Card Service

On April 30, 2009, we completed the acquisition of all outstanding stock of ZAO United Card Service ( UCS ), a leading direct merchant acquirer and indirect payment processor in the Russian Federation, from ZAO United Investments. Under the terms of the agreement, we paid a total of \$75.0 million in cash to acquire UCS. As of May 31, 2009, \$55.0 million of the

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#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

purchase price was held in escrow (the escrow account ). Prior to our acquisition of UCS, the former parent company of UCS pledged the company s stock as collateral for a third party loan that was fully repaid on September 24, 2009. During the three months ended November 30, 2009, the company s stock was released to us and \$35.0 million of the purchase price was released from escrow to the seller. The remaining \$20.0 million will remain in escrow until January 1, 2013, to satisfy any liabilities discovered post-closing that existed at the purchase date.

The purpose of this acquisition was to establish an acquiring presence in the Russian market and a foundation for other direct acquiring opportunities in Central and Eastern Europe. The purchase price was determined by analyzing the historical and prospective financial statements. This business acquisition was not significant to our consolidated financial statements and accordingly, we have not provided pro forma information relating to this acquisition.

The following table summarizes the preliminary purchase price allocation (in thousands):

Current financing receivables	\$ 1,620
Other current assets	9,098
Goodwill	35,429
Customer-related intangible assets	16,900
Trademark	3,200
Property and equipment	19,132
Financing receivables	12,481
Other long-term assets	640
Total assets acquired	98,500
Current liabilities	(7,228)
Notes payable	(8,723)
Deferred income taxes and other long-term liabilities	(7,549)
Total liabilities assumed	(23,500)
Net assets acquired	\$ 75,000

None of the goodwill associated with the acquisition is deductible for tax purposes. The customer-related intangible assets have amortization periods of 9 to 15 years. The trademark has an amortization period of 10 years.

Global Payments Asia-Pacific Philippines Incorporated

On September 4, 2008, Global Payments Asia-Pacific, Limited (GPAP), the entity through which we conduct our merchant acquiring business in the Asia-Pacific region, indirectly acquired Global Payments Asia-Pacific Philippines Incorporated (GPAP Philippines), a newly formed company into which HSBC Asia Pacific contributed its merchant acquiring business in the Philippines. We own 56% of GPAP and HSBC Asia Pacific owns the remaining 44%. We purchased our share of GPAP Philippines for \$10.9 million. The purpose of this acquisition was to expand our presence in the Asia-Pacific market. This business acquisition was not significant to our consolidated financial statements and accordingly, we have not provided pro forma information relating to this acquisition.

The following table summarizes the purchase price allocation (in thousands):

Goodwill	\$ 6,286
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Customer-related intangible assets	3,248
Contract-based intangible assets	952
Trademark	224
Property and equipment	300
Total assets acquired	11,010
Noncontrolling interest in equity of subsidiary (at historical cost)	(132)
Net assets acquired	\$ 10,878

### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

None of the goodwill associated with the acquisition is deductible for tax purposes. The customer-related intangible assets have amortization periods of 11 years. The contract-based intangible assets have amortization periods of 7 years. The trademark has an amortization period of 5 years.

#### NOTE 3 DISCONTINUED OPERATIONS

On November 18, 2009, we signed an agreement to sell our wholly-owned money transfer business, which comprised our money transfer segment, to an affiliate of Palladium Equity Partners, LLC. Under the terms of the agreement, we will receive proceeds in the range of \$85 million to \$110 million based on the operating performance of the business determined at the time of closing. We expect the transaction to close before the end of fiscal year 2010.

The money transfer business has been reported as discontinued operations. The notes to the unaudited consolidated financial statements have been adjusted to exclude discontinued operations unless otherwise noted. The operating results of the money transfer segment have been reported as discontinued operations as follows (in thousands):

	Three Months Ended February 28,			aths Ended ary 28,
	2010	2009	2010	2009
Revenues	\$ 28,271	\$ 33,135	\$ 89,865	\$ 105,111
Operating income (includes impairment charge of \$147,664 in fiscal 2009)	\$ 2,270	\$ (144,261)	\$ 8,609	(134,900)
Estimated loss on disposal	(179)		(16,029)	
Other income (expense)	(180)	130	(55)	(66)
Income (loss) before income taxes	1,911	(144,131)	(7,475)	(134,966)
Income tax (provision) benefit	(1,189)	2,713	15,253	(510)
Income (loss) from discontinued operations, net of tax	\$ 722	\$ (141,418)	\$ 7,778	\$ (135,476)

Assets of discontinued operations are recorded at their estimated fair value less costs to sell at February 28, 2010. These assets were written down by \$14.5 million during the three months ended November 30, 2009 to record the estimated disposal loss, which was calculated using our best estimate of the proceeds. The estimated loss on disposal also includes costs to sell of \$1.5 million. The income tax benefit for the nine months ended February 28, 2010 includes a deferred income tax benefit of \$18.8 million associated with the planned disposition of the money transfer business.

The assets and liabilities of the money transfer business have been classified as those of discontinued operations on our February 28, 2010 unaudited consolidated balance sheet as follows (in thousands):

Cash	\$ 52,156
Inventory	413
Prepaid expenses and other current assets	7,674
Property and equipment, net	10,360
Goodwill	35,755
Other intangibles, net	32,945
Other	1,995
Assets of discontinued operations	\$ 141,298

Payables to money transfer beneficiaries	\$ 11,811
Accounts payable and accrued liabilities	20,297
Income tax payable	630
Liabilities of discontinued operations	\$ 32,738

# NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## NOTE 4 GOODWILL

The changes to the goodwill balance during the nine months ended February 28, 2010 are as follows (in thousands):

Goodwill balance as of May 31, 2009	\$ 625,120
Adjustment to purchase price allocations	(790)
Goodwill acquired	11,738
Adjustment for estimated loss on disposal of discontinued operations	(14,481