

EQUUS TOTAL RETURN, INC.  
Form 10-Q  
November 14, 2007  
[Index to Financial Statements](#)

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

\_\_\_\_\_  
**FORM 10-Q**  
\_\_\_\_\_

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended September 30, 2007

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-19509

\_\_\_\_\_  
**EQUUS TOTAL RETURN, INC.**

(Exact name of registrant as specified in its charter)

\_\_\_\_\_

Delaware  
(State or other jurisdiction of  
incorporation or organization)

76-0345915  
(I.R.S. Employer  
Identification No.)

2727 Allen Parkway, 13th Floor

Houston, Texas

77019

Edgar Filing: EQUUS TOTAL RETURN, INC. - Form 10-Q

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (713) 529-0900

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company. Yes  No

There were 8,333,428 shares of the registrant's common stock, \$.001 par value, outstanding, as of November 14, 2007. The net asset value of a share at September 30, 2007 was \$10.54.

---

**Index to Financial Statements**

EQUUS TOTAL RETURN, INC.

(A Delaware Corporation)

INDEX

	<b>PAGE</b>
<b>PART I. FINANCIAL INFORMATION</b>	
Item 1. Financial Statements	
<u>Balance Sheets</u> September 30, 2007 and December 31, 2006	3
<u>Statements of Operations</u> For the three months ended September 30, 2007 and 2006	4
<u>Statements of Operations</u> For the nine months ended September 30, 2007 and 2006	5
<u>Statements of Changes in Net Assets</u> For the nine months ended September 30, 2007 and 2006	6
<u>Statements of Cash Flows</u> For the nine months ended September 30, 2007 and 2006	7
<u>Selected Per Share Data and Ratios</u> For the nine months ended September 30, 2007 and 2006	9
<u>Schedule of Portfolio Securities</u> September 30, 2007	10
<u>Notes to Financial Statements</u>	13
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17
<u>Item 3. Quantitative and Qualitative Disclosure about Market Risk</u>	22
<u>Item 4. Controls and Procedures</u>	23
<b>PART II. OTHER INFORMATION</b>	
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	23
<u>Item 6. Exhibits</u>	24
<u>SIGNATURE</u>	25

**Index to Financial Statements****EQUUS TOTAL RETURN, INC.****BALANCE SHEETS****SEPTEMBER 30, 2007 AND DECEMBER 31, 2006**

	<b>2007</b>	<b>2006</b>
	<b>(Unaudited)</b>	
<b><u>Assets</u></b>		
Investments in portfolio securities at fair value (cost \$52,127,857 and \$33,334,824 respectively)	\$ 53,446,608	\$ 42,626,576
Restricted cash & temporary investments, at cost which approximates fair value	30,285,658	30,278,588
Cash	24,106	171,150
Temporary cash investments, at cost which approximates fair value	34,155,242	51,327,938
Accounts receivable	120,226	146,885
Accrued interest and dividends receivable due from portfolio companies	1,305,876	527,877
Deferred Costs		584,265
Escrowed receivables, at fair value	262,500	202,980
 Total assets	 \$ 119,600,216	 \$ 125,866,259
<b><u>Liabilities and net assets</u></b>		
<b>Liabilities:</b>		
Accounts payable and accrued liabilities	\$ 69,144	\$ 229,535
Dividends payable	43,069	
Due to adviser	1,640,548	2,422,061
Borrowing under margin account	29,985,800	29,978,800
 Total liabilities	 31,738,561	 32,630,396
<b>Commitments and contingencies</b>		
<b>Net assets:</b>		
Preferred stock, \$.001 par value, 5,000,000 shares authorized, no shares outstanding		
Common stock, \$.001 par value, 25,000,000 shares authorized, 8,333,428 and 8,164,249 shares outstanding, respectively	8,333	8,164
Additional paid-in capital	98,801,750	97,385,267
Undistributed net investment losses	(26,778,983)	(22,703,320)
Undistributed net capital gains	14,511,804	9,254,000
Unrealized appreciation of portfolio securities, net	1,318,751	9,291,752
 Total net assets	 \$ 87,861,655	 \$ 93,235,863
 Net assets per share	 \$ 10.54	 \$ 11.42

The accompanying notes are an integral part of these financial statements.

Index to Financial StatementsEQUUS TOTAL RETURN, INC.STATEMENTS OF OPERATIONSFOR THREE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006(Unaudited)

	2007	2006
Investment income:		
Interest income from portfolio securities	\$ 684,832	\$ 768,949
Dividend income from portfolio securities	64,200	163,616
Interest from temporary cash investments	401,744	448,123
Total investment income	1,150,776	1,380,688
Expenses:		
Management fee	303,433	464,718
Incentive fee	(289)	267,772
Director fees and expenses	92,544	126,070
Professional fees	241,551	433,263
Administrative fees	112,500	112,500
Mailing, printing and other expenses	37,264	54,991
Interest expense	22,574	69,260
Franchise taxes	20,707	(47,069)
Offering costs	609,200	
Total expenses	1,439,484	1,481,505
Net investment loss	(288,708)	(100,817)
Net realized gain (loss) on portfolio securities	105,520	(10,034,921)
Net unrealized appreciation (depreciation) of portfolio securities:		
End of period	1,318,751	10,106,637
Beginning of period	4,934,765	(8,665,335)
Net change in unrealized appreciation (depreciation) of portfolio securities	(3,616,014)	18,771,972
Net increase (decrease) in net assets resulting from operations	\$ (3,799,202)	\$ 8,636,234
Net increase (decrease) in net assets resulting from operations per share:		
Basic	\$ (0.46)	\$ 1.07
Diluted	\$ (0.46)	\$ 1.07
Weighted average shares outstanding, in thousands		
Basic	8,270	8,106
Diluted	8,270	8,106

The accompanying notes are an integral part of these financial statements.

Index to Financial StatementsEQUUS TOTAL RETURN, INC.STATEMENTS OF OPERATIONSFOR NINE MONTHS ENDED SEPTEMBER 30, 2007 and 2006(Unaudited)

	2007	2006
Investment income:		
Interest income from portfolio securities	\$ 2,030,881	\$ 2,296,165
Dividend income from portfolio securities	188,500	486,949
Interest from temporary cash investments	1,413,521	1,209,058
Total investment income	3,632,902	3,992,172
Expenses:		
Management fee	1,224,743	1,286,259
Incentive fee	1,215,491	1,653,309
Director fees and expenses	263,150	349,360
Professional fees	591,204	826,486
Administrative fees	337,500	337,500
Mailing, printing and other expenses	254,957	193,913
Interest expense	66,096	120,609
Franchise taxes	65,353	100,376
Offering costs	609,200	
Total expenses	4,627,694	4,867,812
Net investment loss	(994,792)	(875,640)
Net realized gain on portfolio securities	5,257,805	18,129,416
Net unrealized appreciation of portfolio securities:		
End of period	1,318,751	10,106,637
Beginning of period	9,291,752	14,043,262
Net change in unrealized appreciation of portfolio securities	(7,973,001)	(3,936,625)
Net increase (decrease) in net assets resulting from operations	\$ (3,709,988)	\$ 13,317,151
Net increase (decrease) in net assets resulting from operations per share:		
Basic	\$ (0.45)	\$ 1.69
Diluted	\$ (0.45)	\$ 1.69
Weighted average shares outstanding, in thousands		
Basic	8,219	7,890
Diluted	8,219	7,890

The accompanying notes are an integral part of these financial statements.





Index to Financial StatementsEQUUS TOTAL RETURN, INC.STATEMENTS OF CHANGES IN NET ASSETSFOR NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006(Unaudited)

	2007	2006
Operations:		
Net investment loss	\$ (994,792)	\$ (875,640)
Net realized gain on portfolio securities	5,257,805	18,129,416
Net change in appreciation of portfolio securities	(7,973,001)	(3,936,625)
Net (decrease) increase in net assets resulting from operations	(3,709,988)	13,317,151
Capital share transactions:		
Dividends declared	(3,080,872)	(18,441,480)
Shares issued in dividend	1,416,652	5,465,555
Decrease in net assets from capital share transactions	(1,664,220)	(12,975,925)
(Decrease) increase in net assets	(5,374,208)	341,226
Net assets at beginning of period	93,235,863	92,602,338
Net assets at end of period	\$ 87,861,655	\$ 92,943,564

The accompanying notes are an integral part of these financial statements.

Index to Financial StatementsEQUUS TOTAL RETURN, INC.STATEMENTS OF CHANGES IN CASH FLOWSFOR NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006(Unaudited)

	2007	2006
Cash flows from operating activities:		
Interest and dividends received	\$ 2,374,177	\$ 3,051,634
Offering costs expense	609,200	
Cash paid to adviser, directors, banks and suppliers	(5,499,866)	(3,790,917)
Purchase of portfolio securities	(24,468,963)	(8,652,295)
Proceeds from dispositions of portfolio securities, net	6,657,917	35,034,329
Principal payments from portfolio securities	4,697,020	3,199,440
(Purchase) sale of restricted temporary cash investments	(7,070)	10,078,341
Net cash provided by (used in) operating activities	(15,637,585)	38,920,532
Cash flows from financing activities:		
Borrowings under margin account	89,947,300	99,889,625
Repayments under margin account	(89,940,300)	(109,868,181)
Dividends paid	(1,664,220)	(12,975,925)
Cash paid for deferred costs	(24,935)	(378,423)
Net cash (used in) financing activities	(1,682,155)	(23,332,904)
Net increase (decrease) in cash and cash equivalents	(17,319,740)	15,587,628
Cash and cash equivalents at beginning of period	51,499,088	25,645,627
Cash and cash equivalents at end of period	\$ 34,179,348	\$ 41,233,255

The accompanying notes are an integral part of these financial statements.

Index to Financial StatementsEQUUS TOTAL RETURN, INC.STATEMENTS OF CHANGES IN CASH FLOWSFOR NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006(Unaudited)(Continued)

	2007	2006
Reconciliation of increase (decrease) in net assets from operations to net cash provided by operating activities:		
Net increase (decrease) in net assets resulting from operations	\$ (3,709,988)	\$ 13,317,151
Adjustments to reconcile increase (decrease) in net assets from operations to net cash provided by (used in) operating activities:		
Gain realized on dispositions of portfolio securities, net	(5,257,805)	(18,129,416)
Offering costs expense	609,200	
Decrease in unrealized appreciation, net	7,973,001	3,936,625
Increase in accrued interest and dividends receivable due from portfolio companies	(777,999)	(433,383)
Decrease in accounts receivable	26,659	13,605
Accrued interest or dividends exchanged for portfolio securities	(480,723)	(520,759)
Increase (decrease) in accounts payable, dividends payable and accrued liabilities	(117,322)	96,921
Increase (decrease) in due to adviser	(781,513)	979,973
Purchase of portfolio securities	(24,468,963)	(8,652,295)
Proceeds from dispositions of portfolio securities, net	6,657,917	35,034,329
Principal payments from portfolio securities	4,697,021	3,199,440
(Purchase) sale of restricted temporary cash investments	(7,070)	10,078,341
Net cash (used in) provided by operating activities	\$ (15,637,585)	\$ 38,920,532

The accompanying notes are an integral part of these financial statements.

**Index to Financial Statements**

## EQUUS TOTAL RETURN, INC.

## SUPPLEMENTAL INFORMATION SELECTED PER SHARE DATA AND RATIOS

FOR NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006

(Unaudited)

	<b>2007</b>	<b>2006</b>
Investment income	\$ 0.44	\$ 0.51
Expenses	0.56	0.62
Net investment income	(0.12)	(0.11)
Realized gain (loss) on sale of portfolio securities, net	0.66	2.30
Increase (decrease) in unrealized appreciation of portfolio securities, net	(0.98)	(0.50)
Increase (decrease) in net assets from operations	(0.44)	1.69
<b>Capital Transactions:</b>		
Dividend declared	(0.38)	(2.50)
Dilutive effect of shares issued in common stock dividend and exercise of options	(0.06)	(0.27)
Decrease in net assets from capital transactions	(0.44)	(2.77)
Net increase (decrease) in net assets	(0.88)	(1.08)
Net assets at beginning of period	11.42	12.55
Net assets at end of period	\$ 10.54	\$ 11.47
Net assets at end of period-diluted	\$ 10.54	\$ 11.47
Weighted average number of shares outstanding during period, in thousands	8,219	7,890
Market value per share at end of period	\$ 7.63	\$ 7.56
<b>Selected ratios:</b>		
Ratio of expenses to average net assets	5.11%	5.25%
Ratio of net investment income loss to average net assets	(1.10)%	(0.94)%
Ratio of increase (decrease) in net assets from operations to average net assets	(4.10)%	14.35%
Total return on market price	(6.26%)*	12.65%

\* Adjusted for dividends

The accompanying notes are an integral part of these financial statements.

Index to Financial Statements

## EQUUS TOTAL RETURN, INC.

## SCHEDULE OF PORTFOLIO SECURITIES

SEPTEMBER 30, 2007

Name and Location of		Date of Initial		Cost of	Fair
Portfolio Company	Industry	Investment	Type of Securities	Investment	Value(3)(4)
The Bradshaw Group	Printing Equipment	May 2000	576,828 Class B Shares 12.25% preferred stock	\$ 1,794,546	\$ 325,000
Richardson, TX			38,750 Class C shares preferred stock		
			788,649 Class D shares 15% preferred stock		
			2,218,109 Class E shares 8% preferred stock		
			Warrant to buy 2,229,450 shares of common stock through May 2008	1	
ConGlobal Industries Holding, Inc.	Shipping Containers	February 1997	24,397,303 shares of common stock	1,370,495	
Houston, TX			Promissory note(2)	3,265,762	1,863,549
			Member interest in CCI-ANI Finance, LLC(2)	2,734,238	1,560,244
			Member interest (66.7%) in JL Madre, LLC(1)	1,000,000	1,034,905
			Member interest (28.3%) in JL Madre(1) Equipment, LLC	69,210	119,305
Creekstone Florida Holdings, LLC	Real Estate	December 2005(4)	17-19.8% subordinated promissory note(1)	4,178,880	4,178,880
Houston, TX					
Equus Media Development Company, LLC	Media	January 2007(4)	Member Interest	5,000,000	5,000,000
Houston, TX					
Equus Media Finance Company, LLC	Media	March 2007(4)	Member Interest	100,000	100,000
Houston, TX					
HealthSpac, LLC	Healthcare	December 2006(4)	Member interest (40%)	565,000	565,000
El Segundo, CA					

Edgar Filing: EQUUS TOTAL RETURN, INC. - Form 10-Q

INFINIA Corporation Kennewick, WA	Energy	June 2007(4)	666,667 Class A Shares Preferred Stock	3,000,000	3,000,000
--------------------------------------	--------	--------------	---	-----------	-----------

Index to Financial Statements

## EQUUS TOTAL RETURN, INC.

## SCHEDULE OF PORTFOLIO SECURITIES

SEPTEMBER 30, 2007

Continued

Name and Location of Portfolio Company	Industry	Date of Initial Investment	Type of Securities	Cost of Investment	Fair Value(3)(4)
Nickent Golf, Inc.	Entertainment and Leisure	June 2007(4)	13% Promissory Note	\$ 6,000,000	\$ 6,000,000
City of Industry, CA			2,000,000 shares Class A Convertible Preferred Stock	2,000,000	2,000,000
			Warrants to buy 463,917 shares of common stock at \$0.97 per share through August 4, 2009, warrant terms subject to change		
PalletOne, Inc. South Bartow, FL	Wooden pallet manufacturer	October 2001	350,000 shares of common stock	350,000	550,000
Riptide Entertainment, LLC Miami, FL	Entertainment and Leisure	December 2005(4)	Member interest (64.67%) 8% promissory notes	64,667 4,835,000	64,667 4,835,000
RP&C International Investments LLC New York, NY	Healthcare	September 2006(4)	350,000 shares of common stock	3,304,549	3,304,549
Sovereign Business Forms, Inc. Houston, TX	Business Forms Manufacturer	August 1996	29,197 shares of preferred stock(1)(2)	2,919,700	2,919,700
			15% promissory notes(1)(2)	5,035,870	5,035,870
			Warrant to buy 551,894 shares of common stock at \$1 per share through Aug 2008		97,634
			Warrant to buy 25,070 shares of common stock at \$1.25 per share through Aug 2008		5,313
			Warrant to buy 273,450 shares of common stock at \$1 per share through Oct 2009		197,053

Edgar Filing: EQUUS TOTAL RETURN, INC. - Form 10-Q

Spectrum Management, LLC Carrollton, TX	Business and personal property protection	December 1999	285,000 units of Class A equity interest	2,850,000	9,000,000
			16% subordinated promissory note(1)(2)	1,303,698	1,303,698
			12.75% subordinated promissory note(2)	386,241	386,241
<b>TOTAL</b>				<b>\$ 52,127,857</b>	<b>\$ 53,446,608</b>

- 
- (1) Income-producing. All other securities are considered non-income producing.  
(2) Income on these securities is paid-in-kind by the issuance of additional securities or through accretion of original issue discount.  
(3) See Business Valuation.  
(4) Investments subsequent to June 30, 2005 were selected, and are managed, by the Adviser.



**Index to Financial Statements****EQUUS TOTAL RETURN, INC.****SCHEDULE OF PORTFOLIO SECURITIES****SEPTEMBER 30, 2007**

(Unaudited)

(Continued)

Substantially all of the Fund's portfolio securities are restricted from public sale without prior registration under the Securities Act of 1933. The Fund negotiates certain aspects of the method and timing of the disposition of the Fund's investment in each portfolio company, including registration rights and related costs.

For the nine months September 30, 2007, the Fund was considered to have a controlling interest in Creekstone Florida Holdings, ConGlobal Industries, Inc., Equus Media Development Company, LLC, Equus Media Finance Company, LLC, HealthSPAC, LLC, PalletOne, Inc., Sovereign Business Forms, Inc., Spectrum Management, LLC, and Riptide Entertainment, LLC. Income was earned in the amount of \$1,723,708 and \$2,782,387 for the nine months September, 2007 and 2006, respectively, on portfolio securities of companies in which the Fund has a controlling interest. Income was earned in the amount of \$495,673 and \$727 for the nine months September 30, 2007 and 2006, respectively, on portfolio securities of a company that is an affiliate of the Fund, but is not controlled by the Fund. The terms control and affiliate are defined in the Investment Company Act of 1940.

The Fund's investments are in eligible portfolio companies, as required by the Investment Company Act of 1940. The Fund provides significant managerial assistance to the portfolio companies in which it has invested.

The investments in portfolio securities held by the Fund are becoming more geographically diversified. Many of the Fund's portfolio companies (except ConGlobal Industries, Inc., Nickent, INFINIA Corporation, PalletOne, Inc., Riptide Entertainment LLC, RP&C International Investments LLC and HealthSPAC, LLC) are headquartered in Texas, although several have significant operations in other states.

The Fund's investments in portfolio securities consist of the following types of securities at September 30, 2007:

<b>Type of Securities</b>	<b>Cost</b>	<b>Fair Value</b>	<b>Fair Value as Percentage of Net Assets</b>
Secured and subordinated debt	\$ 25,005,451	\$ 23,603,238	26.8%
Limited liability company investments	12,837,664	11,748,670	13.4%
Common Stock	4,570,495	9,550,000	10.9%
Preferred stock	9,714,246	8,244,700	9.4%
Options and warrants	1	300,000	0.3%
<b>Total</b>	<b>\$ 52,127,857</b>	<b>\$ 53,446,608</b>	<b>60.8%</b>

Three notes receivable included in secured and subordinated debt with an estimated fair value of \$6,725,809 provide that interest is paid in kind or that the original issue discount is accreted over the life of the notes, by adding such amount to the principal of the notes. In addition, cash payments of interest are being made currently on notes aggregating \$10,178,880 in fair value.

The following is a summary by industry of the Fund's investments as of September 30, 2007:

<b>Industry</b>	<b>Fair Value</b>	<b>Fair</b>
-----------------	-------------------	-------------

Edgar Filing: EQUUS TOTAL RETURN, INC. - Form 10-Q

		<b>Value as Percentage of Net Assets</b>
Business Products and Services	\$ 19,270,509	21.9%
Leisure and Entertainment	12,899,667	14.7%
Shipping Products and Services	5,128,003	5.8%
Media	5,100,000	5.8%
Real Estate	4,178,880	4.8%
Healthcare	3,869,549	4.4%
Energy	3,000,000	3.4%
 Total	 \$ 53,446,608	 60.8%

Index to Financial Statements

EQUUS TOTAL RETURN, INC.

NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2007 AND 2006

(Unaudited)

(1) Organization and Business Purpose

Equus Total Return, Inc. (the Fund), formerly Equus II Incorporated, a Delaware corporation, was formed by Equus Investments II, L.P. (the Partnership) on August 16, 1991. On July 1, 1992, the Partnership was reorganized and all of the assets and liabilities of the Partnership were transferred to the Fund in exchange for shares of common stock of the Fund. The shares of the Fund trade on the New York Stock Exchange under the symbol EQS. On August 11, 2006, shareholders of the Fund approved the change of the Fund's investment strategy to a total return investment objective. This new strategy seeks to provide the highest total return, consisting of capital appreciation and current income. In connection with this strategic investment change, the shareholders also approved the change of name from Equus II Incorporated to Equus Total Return, Inc.

The Fund seeks to achieve capital appreciation by making investments in equity and equity-oriented securities issued by privately-owned companies in transactions negotiated directly with such companies. The Fund seeks to invest primarily in companies which intend to grow either by acquiring other businesses, including leveraged buyouts, or internally. The Fund may also invest in recapitalizations of existing businesses or special situations from time to time. The Fund's investments in portfolio companies consist principally of equity securities such as common and preferred stock, but also include other equity-oriented securities such as debt convertible into common or preferred stock or debt combined with warrants, options or other rights to acquire common or preferred stock. The Fund elected to be treated as a business development company under the Investment Company Act of 1940 (Investment Company Act). For tax purposes, the Fund has elected to be treated as a regulated investment company (RIC). With shareholder approval on June 30, 2005, the Fund entered into an investment advisory agreement with Moore Clayton Capital Advisers, Inc. (the Adviser). Prior to this agreement, the Fund's adviser was Equus Capital Management Corporation.

The Fund elected to retain the Adviser in part to provide the Fund with enhanced investment opportunities in both the United States and internationally. Effective August 11, 2006, Equus II Incorporated (EQS) began to employ a total return investment style. The total return style combines both growth and income investments and is intended to strike a balance between the potential for gain and the risk of loss. In the growth category, the Fund is a growth-at-reasonable-price investor. The Fund invests primarily in privately owned companies and is open to virtually any potential growth investment in the privately owned arena. However, the Fund's primary aim is to identify and acquire only those equity securities that meet its criteria for selling at reasonable prices. The income investments made by the Fund consist principally of purchasing debt financing with the objective of generating regular interest income back to the fund as well as long-term capital appreciation through the exercise and sale of warrants received in connection with the financing.

The Fund has decided to further the total return investment objective, with authorization from the Board of Directors (which includes all of the Fund's independent directors) and approval of a majority of the shareholders, by amending the Fund's Restated Certificate of Incorporation to change the name of the Fund from Equus II Incorporated to Equus Total Return, Inc. This proposal was approved by a majority of the shareholders on August 11, 2006.

(2) Liquidity and Financing Arrangements

**Liquidity and Revolving Line of Credit** As of September 30, 2007, the Fund had cash and unrestricted temporary investments of \$34,155,242. The Fund had \$53,446,608 of its total assets of \$119,600,216 invested in portfolio securities. Restricted assets totaled \$30,285,658, of which \$29,985,800 was invested in U.S. Treasury Bills for the purpose of satisfying the diversification requirement to maintain the Fund's pass-through tax treatment and \$299,858 represented a required 1% brokerage margin deposit. These securities are held by a securities brokerage firm and are pledged along with cash to secure the payment of the margin account balance. The U.S. Treasury bills were sold and the margin loan was repaid to the brokerage firm on October 1, 2007.

On August 22, 2006, the Fund entered into a \$10 million revolving line of credit agreement (the Credit Facility) with Regions Bank. The initial term of the Credit Facility is through December 31, 2007 and the Fund is currently evaluating its renewal and credit facility options. The Fund can borrow up to \$10 million under the Credit Facility, subject to a borrowing base equal to 20% of the value of the Fund's eligible portfolio

## Edgar Filing: EQUUS TOTAL RETURN, INC. - Form 10-Q

assets. The Credit Facility bears a floating interest rate of either LIBOR plus 2.5% or the prime rate, at the Fund's discretion. The Credit Facility is secured by substantially all of the Fund's portfolio assets and securities and contains certain restrictive covenants, including, but not limited to, the maintenance of certain financial ratios and certain limitations on indebtedness, liens, sales of

---

**Index to Financial Statements**

assets, mergers and transactions with affiliates. As of September 30, 2007, the Fund was in compliance with all its covenants. A facility fee of .25% per annum on the unused portion of the line of credit is payable in arrears and \$2,083 is accrued to interest expense as of September 30, 2007. The Fund has not drawn on the line of credit to date.

On July 2, 2007, the Fund sold U.S. Treasury bills for \$30,000,000 and repaid the margin loan.

On July 9, 2007, the Fund made a follow-on investment in HealthSpac, LLC of \$175,000 for working capital.

On August 16, 2007, the Fund made a follow-on investment with Nickent Golf, Inc, of \$2,000,000 in exchange for 2,000,000 Class A Preferred shares, for working capital for development and growth opportunities.

On August 17, 2007, the Fund made a follow-on investment in HealthSpac, LLC of \$200,000 for working capital.

On August 23, 2007, the Fund received \$113,000 from Equicom, the first of two installments of the final liquidation of the company.

On August 18, 2007, the Fund received \$82,500 in additional funds for the sale of The Drilltec Corporation ( Drilltec ) in April 2007.

On September 24, 2007, the Fund paid third quarter cash dividends in the amount of approximately \$502,173, in accordance with the quarterly dividend policy.

Under certain circumstances, the Fund may be called on to make follow-on investments in certain portfolio companies. If the Fund does not have sufficient funds to make follow-on investments, the portfolio company in need of the investment may be negatively impacted. Also, the Fund's equity interest in the estimated fair value of the portfolio company could be reduced. As of September 30, 2007 the Fund had total remaining commitments of \$22,230,000 of which \$7,795,000 is committed to RP&C International Investments, LLC, \$5,100,000 is committed to Riptide Entertainment LLC, \$4,900,000 is committed to Equus Media Finance Company LLC and \$4,435,000 is committed to HealthSPAC.

During the nine months ended September 30, 2007 and 2006, the amount of interest and loan fees paid in cash was \$66,095 and \$110,304, respectively.

**RIC Borrowings, Restricted Cash and Temporary Investments** See Note 3 at Federal Income Taxes for further disclosure regarding Fund borrowings and purchasing government securities, including possible associated risks, to satisfy certain requirements of the Internal Revenue Code.

As of September 30, 2007 and December 31, 2006, the Fund borrowed \$29,985,800 and \$29,978,800, respectively, to make qualifying investments to maintain its RIC status by utilizing a margin account with a securities brokerage firm. The Fund collateralized such borrowings with restricted cash and temporary investments in U.S. Treasury bills of \$30,285,658 and \$30,278,588 as of September 30, 2007 and December 31, 2006, respectively. The U.S. Treasury bills were sold and the total amounts borrowed were repaid in October 2007 and 2006, respectively.

(3) **Significant Accounting Policies**

The following is a summary of significant accounting policies followed by the Fund in the preparation of its financial statements:

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

**Valuation of Investments** Portfolio investments are carried at fair value with the net change in unrealized appreciation or depreciation included in the determination of net assets. Valuations of portfolio securities are performed in accordance with accounting principles generally accepted in the United States of America and the financial reporting policies of the Securities and Exchange Commission ( SEC ). The applicable methods prescribed by such principles and policies are described below:

*Publicly-traded portfolio securities* Investments in companies whose securities are publicly traded are valued at their quoted market price at the close of business on the valuation date, less a discount to reflect the estimated effects of restrictions on the sale of such securities ( Valuation

Discount ), if applicable.

*Privately-held portfolio securities* The fair value of investments for which no market exists is determined on the basis of procedures established in good faith by the Board of Directors of the Fund. As a general principle, the current fair value of an investment would be the amount the Fund might reasonably expect to receive for it upon its

---

## Index to Financial Statements

current sale, in an orderly manner. Appraisal valuations are necessarily subjective and the Adviser's estimate of values may differ materially from amounts actually received upon the disposition of portfolio securities.

Generally, cost is the primary factor used to determine fair value until significant developments affecting the portfolio company (such as results of operations or changes in general market conditions) provide a basis for use of an appraisal valuation. Thereafter, portfolio investments are carried at appraised values as determined quarterly by the Adviser, subject to the approval of the Board of Directors. Appraisal valuations are based upon such factors as a portfolio company's earnings, cash flow and net worth, the market prices for similar securities of comparable companies, an assessment of the company's current and future financial prospects and various other factors and assumptions. In the case of unsuccessful operations, the appraisal may be based upon liquidation value.

Most of the Fund's common equity investments are appraised at a multiple of free cash flow generated by the portfolio company in its most recent fiscal year, less outstanding funded indebtedness and other senior securities such as preferred stock. Projections of current year free cash flow may be utilized and adjustments for non-recurring items are considered. Multiples utilized are estimated based on the Adviser's experience in the private company marketplace, and are necessarily subjective in nature.

From time to time, portfolio companies are in default of certain covenants in their loan agreements. When the Adviser has a reasonable belief that the portfolio company will be able to restructure the loan agreements to adjust for any defaults, the portfolio company's securities continue to be valued assuming that the company is a going concern. In the event a portfolio company cannot generate adequate cash flow to meet the principal and payments on such indebtedness or is not successful in refinancing the debt upon its maturity, the Fund's investment could be reduced or eliminated through foreclosure on the portfolio company's assets or the portfolio company's reorganization or bankruptcy.

The Fund may also use, when available, third-party transactions in a portfolio company's securities as the basis of valuation (the private market method). The private market method will be used only with respect to completed transactions or firm offers made by sophisticated, independent investors.

The fair values of debt securities, which are generally held to maturity, are determined on the basis of the terms of the debt securities and the financial condition of the issuer. Certificates of deposit purchased by the Fund generally will be valued at their face value, plus interest accrued to the date of valuation.

Because of the inherent uncertainty of the valuation of portfolio securities which do not have readily ascertainable market values, amounting to \$53,446,608 (including no publicly traded securities) and \$42,626,576 (including no publicly traded securities) as of September 30, 2007 and December 2006, respectively, the Fund's estimate of fair value may materially differ from the value that would have been used had a ready market existed for the securities. Appraised values do not reflect brokers' fees or other normal selling costs which might become payable on disposition of such investments.

On a daily basis, the Fund adjusts its net asset value for the changes in the value of its publicly held securities and material changes in the value of its private securities and reports those amounts to Lipper Analytical Services, Inc. Weekly and daily net asset values appear in various publications, including Barron's and The Wall Street Journal.

**Investment Transactions** Investment transactions are recorded on the accrual method. Realized gains and losses on investments sold are computed on a specific identification basis.

**Escrowed Receivables, at Estimated Fair Value** In May 2007, the Fund sold investments in The Drilltec Corporation. A portion of the proceeds from the sale was placed in a cash escrow account to secure the representations and warranties made to the respective purchasers. As of September 30, 2007, the amount receivable from the Drilltec escrow is valued at \$262,500. The Fund is not aware of any claims against the escrow that have been made as of September 30, 2007 and is anticipating a final payment from The Drilltec Corporation escrow account by May 2008.

**Cash Flows** For purposes of the Statements of Cash Flows, the Fund considers all highly liquid temporary cash investments purchased with an original maturity of three months or less to be cash equivalents. The Fund includes its investing activities within cash flows from operations. The Fund excludes Restricted Cash & Temporary Investments used for purposes of complying with RIC requirements from cash equivalents.

**Federal Income Taxes** The Fund intends to comply with the requirements of the Internal Revenue Code necessary to qualify as a regulated investment company (RIC) and, as such, will not be subject to federal income taxes on otherwise taxable income (including net realized capital gains) which is distributed to stockholders. Therefore, no provision for federal income taxes is recorded in the financial statements. Among other requirements, the Code requires that a RIC satisfy a two part diversification test with respect to its investment portfolio holdings. First, at the

close of each quarter of the taxable



---

**Index to Financial Statements**

year, at least 50% of the value of a RIC's total assets are invested in: (a) cash; (b) cash items; (c) government securities; (d) securities of other RICs; and (e) investments in other securities which, with respect to any one issuer, do not represent more than 5% of the assets of the RIC nor more than 10% of the voting securities of such issuer. Second, at the close of each quarter of the taxable year, not more than 25% of the value of the RIC's total assets are invested in the securities (other than government securities or the securities of other RICs) of any one issuer. In order to satisfy the diversification test, the Fund at times has borrowed sufficient funds utilizing a margin account with a securities brokerage firm to purchase government securities. On these occasions, the holding of government securities has permitted the Fund to reduce the percent holdings of certain issuers below the 5% and/or the 25% limits. To our knowledge, the Internal Revenue Service has not provided definitive guidance on a RIC borrowing and investing in the noted manner to comply with the diversification test. If the Service were to take a contrary view to the Fund's and/or the Fund were unable to borrow sufficient funds in the future, the Fund may no longer qualify as a RIC. In this case, the Fund would be subject to corporate income tax on the Fund's net investment income and realized capital gains, and distributions to stockholders would be subject to income tax as ordinary dividends. Failure to continue to qualify as a RIC could be material to the Fund and its stockholders. See Note 2 at RIC Borrowings, Restricted Cash and Temporary Investments for disclosure regarding specific Fund borrowings and government securities purchases to maintain the Fund's RIC status.

**(4) Related Party Transactions**

Moore Clayton Capital Advisors, Inc. (MCCA) was formed in February 2005 for the purpose of managing the Fund. MCC Global N.V., the parent company of MCCA either directly, or indirectly has a significant ownership interest in the Fund and, additionally, has one common director. MCCA has no direct ownership in the Fund and has two common directors with the Fund. MCCA acquired the outstanding stock of the two entities which owned the previous adviser, Equus Capital Management Corporation. Those two entities were individually owned by a current officer of the Fund and a previous officer of the Fund who resigned with the change to the new adviser, MCCA. See Footnote 5 Management Agreements for discussion of fees paid by the Fund to the Adviser and Administrator.

**(5) Management Agreements**

The Fund entered into an investment advisory agreement dated June 30, 2005 (the Advisory Agreement) with the Adviser. Pursuant to the Advisory Agreement, the Adviser performs certain investment advisory services that are necessary for the operation of the Fund. The Adviser receives a base advisory fee at an annual rate of 2% of the net assets of the Fund, paid quarterly in arrears, as well as incentive fees in the following amounts: (i) 20% of the excess, if any, of the Fund's net investment income for a quarter that exceeds a quarterly hurdle rate equal to 2% (8% annualized) of the Fund's net assets, and (ii) 20% of the Fund's net realized capital gain less unrealized capital depreciation paid on an annual basis (\$1,215,491 (estimated) incentive fee in 2007). The advisory fees that the Fund pays represent the Adviser's primary source of revenue. The Adviser is a wholly-owned subsidiary of MCC Global N.V., an international private equity investment and advisory firm.

The Advisory Agreement presently continues year-to-year, provided such continuance is approved at least annually by (i) a vote of a majority of the outstanding shares of the Fund, or (ii) a majority of the Independent Directors of the Fund. The Advisory Agreement may be terminated at any time, without the payment of any penalty, by the Board of Directors or the holders of a majority of the Fund's shares on 60 days' written notice to the Adviser, and would automatically terminate in the event of its assignment (as defined in the 1940 Act).

The Fund has entered into an administration agreement dated June 30, 2005 (Administration Agreement) with Equus Capital Administration Company (the Administrator). The Fund reimburses the Administrator for the costs and expenses incurred by the Administrator in performing its obligations and providing personnel and facilities under the Administrative Agreement, provided that such reimbursements do not exceed \$450,000 per year.

The Administration Agreement presently continues year-to-year, provided such continuance is approved at least annually by the Fund's Board of Directors, including a majority of the Independent Directors. The Administration Agreement may be terminated at any time, without the payment of any penalty, by the Board of Directors, or by the Administrator, upon 60 days' written notice to the other party, and would automatically terminate in the event of its assignment (as defined in the 1940 Act).

As compensation for services to the Fund, each Independent Director receives an annual fee of \$20,000 paid quarterly in arrears, a fee of \$2,000 for each meeting of the Board of Directors attended in person, a fee of \$1,000 for participation in each telephonic meeting of the Board and a fee of \$1,000 for each committee meeting attended, and reimbursement of all out-of-pocket expenses relating to attendance at such meetings. A quarterly fee of \$2,500 is paid to the Chairman of the Independent Directors and the Chairman of the Audit Committee. An additional one-time fee of \$5,000 was paid to the



---

**Index to Financial Statements**

Chairman of the Independent Directors and the Chairman of the Audit Committee in September 2007, as approved by the Compensation Committee.

(6) **Dividends**

On October 23, 2006 the Fund announced a managed distribution policy for the Fund to pay quarterly dividends at an annual rate of a minimum of \$0.50 per share annually. In accordance with the new policy, the Fund announced the declaration of a \$0.125 dividend payable on September 24, 2007, to shareholders of record as of the close of business on August 21, 2007. The Fund paid \$502,172 in cash and issued 73,069 additional shares of common stock at \$7.856 per share on September 24, 2007, in payment of such dividend. The Fund announced the declaration of a \$0.125 dividend payable on June 25, 2007, to shareholders of record as of the close of business on May 21, 2007. The Fund paid \$596,042 in cash and issued 48,930 additional shares of common stock at \$8.81 per share on June 25, 2007, in payment of such dividend. The Fund announced the declaration of a \$0.125 dividend payable on March 30, 2007, to shareholders of record as of the close of business on February 26, 2007. The Fund paid \$566,006 in cash and issued 52,650 additional shares of common stock at \$8.63 per share on March 30, 2007, in payment of such dividend. The classification of the dividends will not be known as to whether it is an ordinary income, capital gain, or return of capital dividend until December 31, 2007.

On February 2, 2006, the Fund declared dividends of \$18,441,480 (\$2.50 per share). The Fund paid \$12,975,925 in cash and issued 729,773 additional shares of common stock at \$7.49 per share on March 23, 2006, in payment of such dividend.

(7) **Portfolio Securities**

During the nine months ended September 30, 2007, the Fund invested an aggregate of \$25.0 million in four new companies and seven follow-on investments including \$480,723 in the form of interest and dividends paid in kind or original issue discount/premium amortization. In addition, the Fund realized a net capital gain of \$5,257,805 (significant transactions include the sale of The Drilltec Corporation which generated a capital gain of \$3,829,940 and the receipt of final escrow payment from the sale of Champion which generated a capital gain of \$1,402,753 during the nine months ended September 30, 2007.

During the nine months ended September 30, 2006, the Fund invested \$327,560 in one new investments and made follow-on investments of \$8,845,494 in eight companies, including \$520,760 in the form of interest and dividends paid in kind or original issue discount/premium amortization. In addition, the Fund realized a net capital gain of \$18,129,416 (the sale of Champion generated a net capital gain of \$26,846,269 while the Equicom sale resulted in a net capital loss of \$10,334,254) during the nine months ended September 30, 2006.

(8) **Subsequent Events**

On October 1, 2007, the Fund sold U.S. Treasury bills of \$30,000,000 and repaid the margin loan.

On October 2, 2007, the Fund decided to dissolve Equus Media Finance Company, LLC.

On October 4, 2007, the Fund invested \$3.0 million in mezzanine debt in Big Apple Entertainment in the form of an 18% promissory note.

On October 15, 2007, the Fund received \$22,762 from Equicom, final proceeds from the liquidation of the company.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**Overview**

Equus Total Return, Inc. is a business development company which invests in equity and equity-oriented securities issued by privately-owned companies in transactions negotiated directly with such companies. The Fund made four new investments in addition to follow-on investments during the nine months ended September 30, 2007 and made one new investment in addition to follow-on investments during the nine months ended September 30, 2006.

## Edgar Filing: EQUUS TOTAL RETURN, INC. - Form 10-Q

The valuation of the Fund's investments is the most significant area of judgment impacting the financial statements. The Fund's portfolio investments are valued at estimates of fair value, with the net change in unrealized appreciation or depreciation included in the determination of net assets. Almost all of the long-term investments are in privately-held or

---

## Index to Financial Statements

restricted securities, the valuation of which is necessarily subjective. Actual values may differ materially from the Fund's estimated fair value. Portfolio valuations are determined quarterly by the Adviser, subject to the approval of the Board of Directors, and are based on a number of relevant factors.

Most of the Fund's portfolio companies utilize leverage, and the leverage magnifies the return on its investments. For example, if a portfolio company has a total enterprise value of \$10 million and \$7.5 million in funded indebtedness, its equity is valued at \$2.5 million. If the enterprise value increases or decreases by 20%, to \$12 million or \$8 million, respectively, the value of the equity increases or decreases by 80%, to \$4.5 million or \$0.5 million, respectively. This disproportionate increase or decrease adds a level of volatility to the Fund's equity-oriented portfolio securities.

The Fund derives its cash flow from interest and dividends received and sales of securities from its investment portfolio. The Fund pays certain advisory fees to the Adviser, administrative fees to the Administrator and interest expense on its existing debt. The Fund also spends its cash on new investments, or follow-on investments which may be required by certain portfolio companies. Because the investments are illiquid, the Fund utilized leverage to provide the required funds, and the leverage was then repaid from the sale of portfolio securities.

Since the Fund is a closed-end business development company, stockholders have no right to present their shares to the Fund for redemption. Because the shares continue to trade at a discount, the Board of Directors has determined that it would be in the best interest of the Fund's stockholders for the Fund to be authorized to attempt to reduce or eliminate the market value discount from net asset value. Accordingly, from time to time the Fund may, but is not required to, repurchase its shares (including by means of tender offers) to attempt to reduce or eliminate the discount or to increase the net asset value of those shares.

### **Significant Accounting Policies**

The following is a summary of significant accounting policies followed by the Fund in the preparation of its financial statements:

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

**Valuation of Investments** Portfolio investments are carried at fair value with the net change in unrealized appreciation or depreciation included in the determination of net assets. Valuations of portfolio securities are performed in accordance with accounting principles generally accepted in the United States of America and the financial reporting policies of the Securities and Exchange Commission ( SEC ). The applicable methods prescribed by such principles and policies are described below:

*Publicly-traded portfolio securities* Investments in companies whose securities are publicly traded are valued at their quoted market price at the close of business on the valuation date, less a discount to reflect the estimated effects of restrictions on the sale of such securities ( Valuation Discount ), if applicable.

*Privately-held portfolio securities* The fair value of investments for which no market exists is determined on the basis of procedures established in good faith by the Board of Directors of the Fund. As a general principle, the current fair value of an investment would be the amount the Fund might reasonably expect to receive for it upon its current sale, in an orderly manner. Appraisal valuations are necessarily subjective and the Adviser's estimate of values may differ materially from amounts actually received upon the disposition of portfolio securities.

Generally, cost is the primary factor used to determine fair value until significant developments affecting the portfolio company (such as results of operations or changes in general market conditions) provide a basis for use of an appraisal valuation. Thereafter, portfolio investments are carried at appraised values as determined quarterly by the Adviser, subject to the approval of the Board of Directors. Appraisal valuations are based upon such factors as a portfolio company's earnings, cash flow and net worth, the market prices for similar securities of comparable companies, an assessment of the company's current and future financial prospects and various other factors and assumptions. In the case of unsuccessful operations, the appraisal may be based upon liquidation value.

Most of the Fund's common equity investments are appraised at a multiple of free cash flow generated by the portfolio company in its most recent fiscal year, less outstanding funded indebtedness and other senior securities such as preferred stock. Projections of current year free cash flow may be utilized and adjustments for non-recurring items are considered. Multiples utilized are estimated based on the Adviser's experience in the private company marketplace, and are necessarily subjective in nature.



---

## **Index to Financial Statements**

From time to time, portfolio companies are in default of certain covenants in their loan agreements. When the Adviser has a reasonable belief that the portfolio company will be able to restructure the loan agreements to adjust for any defaults, the portfolio company's securities continue to be valued assuming that the company is a going concern. In the event a portfolio company cannot generate adequate cash flow to meet the principal and payments on such indebtedness or is not successful in refinancing the debt upon its maturity, the Fund's investment could be reduced or eliminated through foreclosure on the portfolio company's assets or the portfolio company's reorganization or bankruptcy.

The Fund may also use, when available, third-party transactions in a portfolio company's securities as the basis of valuation (the private market method). The private market method will be used only with respect to completed transactions or firm offers made by sophisticated, independent investors.

The fair values of debt securities, which are generally held to maturity, are determined on the basis of the terms of the debt securities and the financial condition of the issuer. Certificates of deposit purchased by the Fund generally will be valued at their face value, plus interest accrued to the date of valuation.

Because of the inherent uncertainty of the valuation of portfolio securities which do not have readily ascertainable market values, amounting to \$53,446,608 (including no publicly traded securities) and \$52,377,253 (including no publicly traded securities) as of September 30, 2007 and 2006, respectively, the Fund's estimate of fair value may materially differ from the value that would have been used had a ready market existed for the securities. Appraised values do not reflect brokers' fees or other normal selling costs which might become payable on disposition of such investments.

On a daily basis, the Fund adjusts its net asset value for the changes in the value of its publicly held securities and material changes in the value of its private securities and reports those amounts to Lipper Analytical Services, Inc. Weekly and daily net asset values appear in various publications, including Barron's and The Wall Street Journal.

## **Liquidity and Capital Reserves**

Net cash provided by (used in) operating activities was \$(16,426,785) and \$38,920,532 for the nine months ended September 30, 2007 and 2006, respectively. Approximately \$23.6 million in estimated value of the Fund's investments are in the form of notes receivable from portfolio companies. However, only two of the portfolio companies are currently paying cash interest to the Fund in accordance with their respective notes receivable, which aggregate \$10,178,880 in fair value. Certain of the promissory notes provide that interest may be paid in kind or that the original issue discount may be accreted over the life of the notes, by adding such amounts to the principal of the notes.

Because of the nature and size of the portfolio investments, the Fund may periodically borrow funds to make qualifying investments to maintain its tax status as a RIC. During the nine months ended September 30, 2007 and 2006, the Fund borrowed such funds by utilizing a margin account with a securities brokerage firm. There is no assurance that such arrangement will be available in the future. If the Fund is unable to borrow funds to make qualifying investments, it may no longer qualify as a RIC. The Fund would then be subject to corporate income tax on its net investment income and realized capital gains, and distributions to stockholders would be subject to income tax as ordinary dividends.

The Fund has the ability to borrow funds and issue forms of senior securities representing indebtedness or stock, such as preferred stock, subject to certain restrictions. Net taxable investment income and net taxable realized gains from the sales of portfolio investments are intended to be distributed at least annually, to the extent such amounts are not reserved for payment of expenses and contingencies or to make follow-on or new investments. Pursuant to the restrictions in the existing line of credit, the Fund is not allowed to incur additional indebtedness unless approved by the lender.

The Fund reserves the right to retain net long-term capital gains in excess of net short-term capital losses for reinvestment or to pay contingencies and expenses. Such retained amounts, if any, will be taxable to the Fund as long-term capital gains and stockholders will be able to claim their proportionate share of the federal income taxes paid on such gains as a credit against their own federal income tax liabilities. Stockholders will also be entitled to increase the adjusted tax basis of their Fund shares by the difference between their undistributed capital gains and their tax credit.

## **Results of Operations**

### **Investment Income and Expense**

Net investment loss after all expenses was \$994,792 and \$875,640 for the nine months ended September 30, 2007 and 2006 respectively and \$288,708 and \$100,817 for the three months ended September 30, 2007 and 2006, respectively. Total income from portfolio securities was





---

**Index to Financial Statements**

\$2,219,381 and \$2,783,114 for the nine months ended September 30, 2007 and 2006 respectively and \$749,032 and \$932,565 for the three months ended September 30, 2007 and 2006 respectively. The net investment loss generated at September 30, 2007 compared to 2006, is due primarily to the decline in total income from portfolio securities for the nine months ended September 30, 2007, compared to the nine months ended September 30, 2006, along with the offering costs incurred at September 30, 2007.

Interest from temporary cash investments increased to \$1,413,521 from \$1,209,058 for the nine months ended September 30, 2007 and 2006, respectively. This increase is primarily due to the increase in cash generated from the sale of Champion Windows in mid-2006.

The Adviser receives management fee compensation at an annual rate of 2% of the net assets of the Fund paid quarterly in arrears. Such fees amounted to \$1,224,743 and \$1,286,259 during the nine months ended September 30, 2007 and 2006, respectively and \$303,433 and \$464,718 for the three months ended September 30, 2007 and 2006, respectively. The decrease in management fees during the nine months and three months ended September 30, 2006, was due to the offset of directors fees received from portfolio companies which totaled \$135,000.

With the change in adviser, a new incentive fee was initiated on June 30, 2005. The incentive fees is calculated as follows: (i) 20% of the excess, if any, of the Fund's net investment income for a quarter that exceeds a quarterly hurdle rate equal to 2% (8% annualized) of the Fund's net assets, and (ii) 20% of the Fund's net realized capital gain less unrealized capital depreciation paid on an annual basis. The proceeds of any sale are compared to the fair market valuation of the Fund's portfolio companies at March 31, 2005. The estimated incentive fee for the nine months ended September 30, 2007 are \$1,215,491, based on the capital gains generated by the sale of The Drilltec Corporation and the receipt of final escrow payment from the sale of Champion Windows. The estimated incentive fee for the nine months ended September 30, 2006 were \$1,653,309 based on capital gains generated by the sale of Champion Windows.

Director fees and expenses decreased by \$86,210 for the nine months and three months ended September 30, 2007 due primarily to a reduction of the number of independent directors in 2007 along with a decline in meetings for the period.

Professional fees declined by \$235,282 for the nine months ended September 30, 2007 compared to September 30, 2006 and declined by \$191,712 for the three months ended September 30, 2007 and 2006, respectively, due primarily to consulting fees incurred in connection with the future growth of the Fund in 2006.

Administrative fees were unchanged for the six months ended June 30, 2007 and 2006, respectively. The Fund reimburses the Administrator, ECAC, for the costs and expenses incurred in performing its obligations and providing personnel and facilities under the Administrative Agreement, provided that such reimbursements do not exceed \$450,000 per year. The administrator receives \$112,500 per quarter.

Offering costs of \$609,200 were expensed during the third quarter of 2007.

Franchise taxes declined \$35,023 for the nine months ended September 30, 2007, as the Fund decreased its ownership in portfolio companies.

**Realized Gains and Losses on Sales of Portfolio Securities**

During the nine months ended September 30, 2007, the Fund realized net capital gains of \$5,257,805. The Fund received the final escrow payment for Champion Windows realizing a capital gain of \$1,402,753. The Fund sold its investment in The Drilltec Corporation for a realized capital gain of \$3,829,940. In addition, the Fund realized capital gains of \$608,245 for Cedar Lodge Holdings, Inc. The Fund realized a short-term capital gain of \$18,166 on U.S. Treasury Bills. The Fund also realized a capital loss on TurfGrass America Inc.

During the nine months ended September 30, 2006, the Fund realized net capital gains of \$18,129,416. The Fund sold its 1,410,000 shares of common stock and 10,000 warrants of Champion Window Holdings, Inc. for \$28,331,141, realizing a capital gain of \$26,846,269. The Fund sold a portion of its escrow ownership in Alenco Window Holdings, LLC, for \$428,185, realizing a capital gain of \$428,185. The Fund sold a portion of its escrow ownership in Doane PetCare Enterprises, Inc. for \$927,541, realizing a capital gain of \$927,541. The Fund sold its entire interest in Equicom, Inc., which included common stock, preferred stock and promissory notes, realizing a capital loss of \$10,334,254. The Fund increased

---

## **Index to Financial Statements**

the value of the escrow account of Strategic Holdings, Inc. for a capital gain of \$190,000. In addition, the Fund had other capital gains of \$44,955 and realized a short-term capital gain of \$26,720 on U.S. Treasury Bills.

### **Changes in Unrealized Appreciation/Depreciation of Portfolio Securities**

Net unrealized appreciation on investments decreased by \$7,973,001 during the nine months ended September 30, 2007, from a net unrealized appreciation of \$9,291,752 to a net unrealized appreciation of \$1,318,751. Such decrease in appreciation resulted from a transfer of \$3,567,440 in net unrealized appreciation to net realized appreciation for sale of The Drilltec Corporation. The decrease in appreciation was also a result of the decline in estimated fair market values of ConGlobal Industries Holding, Inc. and Pallet One, resulting from a decline in operations for the period.

Net unrealized depreciation on investments increased by \$3,936,625 during the nine months ended September 30, 2006, from a net unrealized appreciation of \$14,043,262 to a net unrealized depreciation of \$10,106,637. Such increase in depreciation resulted primarily from the transfer of \$26,640,341 in net unrealized appreciation to net realized appreciation for Champion Window Holdings, Inc. which was partially offset by the transfer of \$10,334,254 in net unrealized depreciation to net realized depreciation. The increase in depreciation was also increased by the transfer of \$428,185 and \$927,542 in net unrealized appreciation to net realized appreciation for Alenco Window Holdings, LLC and Doane PetCare Enterprises, Inc., escrow accounts, respectively. The Fund had additional decreases in unrealized depreciation which resulted from increases in the estimated fair value of seven of its portfolio companies aggregating \$13,765,502 which is primarily comprised of PalletOne, Inc. and The Drilltec Corporation due to improved operating performances at both companies. The Fund had additional increases in unrealized depreciation which resulted from decreases in the estimated fair value of one of the portfolio companies amounting to \$40,313.

### **Dividends**

On October 23, 2006 the Fund announced a managed distribution policy for the Fund to pay quarterly dividends at an annual rate of a minimum of \$0.50 per share annually. In accordance with the new policy, the Fund announced the declaration of a \$0.125 dividend payable on September 24, 2007, to shareholders of record as of the close of business on August 21, 2007. The Fund paid \$502,172 in cash and issued 73,069 additional shares of common stock at \$7.856 per share on September 24, 2007, in payment of such dividend. The Fund announced the declaration of a \$0.125 dividend payable on June 25, 2007, to shareholders of record as of the close of business on May 21, 2007. The Fund paid \$596,042 in cash and issued 48,930 additional shares of common stock at \$8.81 per share on June 25, 2007, in payment of such dividend. The Fund announced the declaration of a \$0.125 dividend payable on March 30, 2007, to shareholders of record as of the close of business on February 26, 2007. The Fund paid \$566,006 in cash and issued 52,650 additional shares of common stock at \$8.63 per share on March 30, 2007, in payment of such dividend. The classification of the dividends will not be known as to whether it is an ordinary income, capital gain, or return of capital dividend until December 31, 2007.

On February 2, 2006, the Fund declared dividends of \$18,441,480 (\$2.50 per share). The Fund paid \$12,975,925 in cash and issued 729,773 additional shares of common stock at \$7.49 per share on March 23, 2006, in payment of such dividend.

### **Portfolio Investments**

During the nine months ended September 30, 2007, the Fund invested an aggregate of \$25.0 million in four new companies and seven follow-on investments including \$480,723 in the form of interest and dividends paid in kind or original issue discount/premium amortization. In addition, the Fund realized a net capital gain of \$5,257,805 (significant transactions include the sale of The Drilltec Corporation which generated a capital gain of \$3,829,940 and the receipt of final escrow payment from the sale of Champion which generated a capital gain of \$1,402,753 during the nine months ended September 30, 2007.

On January 11, 2007, the Fund invested an additional \$2.0 million in RP&C International Investments LLC.

On January 30, 2007, the Fund invested \$5.0 million in Equus Media Development Company, LLC, a 100% wholly owned subsidiary which has a development financing agreement with Kopelson Entertainment for the purchase of creative material to be used for commercial exploitation in a variety of media including but not limited to the production of motion pictures.

On February 16, 2007, the Fund invested \$360,000 as a follow-on investment in Riptide Entertainment, LLC in the form of an 8% promissory note.



### **Index to Financial Statements**

On February 27, 2007, the Fund received proceeds of \$106,000 from the escrow account balance of Doane PetCare Enterprises, Inc., which it sold in October 2005. The Fund recorded an escrow receivable and realized gain of \$106,000 as of December 31, 2006.

On March 12, 2007, the Fund invested \$150,000 in HealthSPAC, LLC. This investment represents the first capital call, where there is a total commitment of \$5,000,000. The Fund had previously invested \$40,000 to acquire a 40% member's interest. After this \$150,000 investment there is a remaining commitment of \$4,810,000 on HealthSPAC.

On April 2, 2007, the Fund received a final escrow payment of \$1,413,849 from the sale of Champion Window Holdings, Inc.

On April 3, 2007, the Fund made an investment of \$2,000,000 for 13% promissory note with a maturity date of August 3, 2007 with Nickent Golf, Inc., for working capital for development and growth opportunities.

On April 14, 2007, the Fund made a follow-on investment in Riptide Entertainment, LLC of \$250,000 for an 8% promissory note with a maturity date of April 12, 2012. Additional follow-on investments include 8% promissory notes for \$225,000 on May 2, 2007, \$400,000 on May 11, and \$2,600,000 on June 18, all maturing in 2012.

On May 2, 2007, the Fund received \$4,484,940 for the sale of The Drilltec Corporation ( Drilltec ).

For the nine month period, the Fund has received approximately \$3.2 million in principal, interest and realized gains from Cedar Lodge Holdings, Inc., based on condominium sales activity.

For the periods from May 23 through May 30, 2007, the Fund received final escrow payments totaling \$261,617 from the sale of Alenco Windows.

On June 13, 2007, the Fund made an investment of \$3,000,000 in exchange for 666,667 Class A Preferred Shares in INFINIA Corporation, to further the company's sales and product development programs and for company operations.

On June 21, 2007, the Fund made a follow-on investment with Nickent Golf, Inc. of \$6,000,000 for a 13% promissory note with a maturity date of June 20, 2011, for working capital, strategic marketing and global expansion, and received \$2,000,000 in repayment of the bridge loan date April 3, 2007.

On July 9, 2007, the Fund made a follow-on investment in HealthSpac, LLC of \$175,000 for working capital.

On August 16, 2007, the Fund made a follow-on investment with Nickent Golf, Inc. of \$2,000,000 in exchange for 2,000,000 Class A Preferred shares, for working capital for development and growth opportunities.

On August 17, 2007, the Fund made a follow-on investment in HealthSpac, LLC of \$200,000 for working capital.

On August 23, 2007, the Fund received \$113,000 from Equicom, the first of two installments of the final liquidation of the company.

On August 18, 2007, the Fund received \$82,500 in additional funds for the sale of The Drilltec Corporation ( Drilltec ) in April 2007.

### **Subsequent Events**

On October 1, 2007, the Fund sold U.S. Treasury bills of \$30,000,000 and repaid the margin loan.

On October 2, 2007, the Fund decided to dissolve Equus Media Finance Company, LLC.

On October 4, 2007, the Fund invested \$3.0 million in mezzanine debt in Big Apple Entertainment in the form of an 18% promissory note.

On October 15, 2007, the Fund received \$22,762 from Equicom, final proceeds from the liquidation of the company.

### **Item 3. Quantitative and Qualitative Disclosure about Market Risk**

## Edgar Filing: EQUUS TOTAL RETURN, INC. - Form 10-Q

The Fund is subject to financial market risks, including changes in interest rates with respect to investments in debt securities and outstanding debt payable, as well as changes in marketable equity security prices. The Fund does not use derivative financial instruments to mitigate any of these risks. The return on investments is generally not affected by foreign currency fluctuations.

---

## **Index to Financial Statements**

The Fund's investments in portfolio securities consist of some fixed rate debt securities. Since the debt securities are generally priced at a fixed rate, changes in interest rates do not directly impact interest income. In addition, changes in market interest rates are not typically a significant factor in the determination of fair value of these debt securities, since the securities are generally held to maturity. Their fair values are determined on the basis of the terms of the debt security and the financial condition of the issuer.

Borrowings under the lines of credit expose the Fund to certain market risks. Based on the average outstanding borrowings under the Fund's lines of credit for the nine months ended September 30, 2007 and 2006, respectively, of approximately \$0 and \$0 a change of one percent in the interest rate would have caused a change in interest expense of approximately \$0. This change would have resulted in no change in the net asset value per share at September 30, 2007 and 2006, respectively.

On August 22, 2006, the Fund entered into a \$10 million revolving line of credit agreement (the "Credit Facility") with Regions Bank. The initial term of the Credit Facility is through December 31, 2007 and the Fund is currently evaluating its renewal and credit facility options. The Fund can borrow up to \$10 million under the Credit Facility, subject to a borrowing base equal to 20% of the value of the Fund's eligible portfolio assets. The Credit Facility bears a floating interest rate of either LIBOR plus 2.5% or the prime rate, at the Fund's discretion. The Credit Facility is secured by substantially all of the Fund's portfolio assets and securities and contains certain restrictive covenants, including, but not limited to, the maintenance of certain financial ratios and certain limitations on indebtedness, liens, sales of assets, mergers and transactions with affiliates. As of September 30, 2007, the Fund was in compliance with all its covenants. A facility fee of .25% per annum on the unused portion of the line of credit is payable in arrears and \$2,083 is accrued to interest expense as of September 30, 2007. The Fund has not drawn on the line of credit to date. See "Management's Discussion and Analysis of Financial Condition and Results of Operations" regarding the Fund's liquidity and capital resources.

A major portion of the Fund's investment portfolio consists of debt and equity investments in private companies. Modest changes in public market equity prices generally do not significantly impact the estimated fair value of these investments. However, significant changes in market equity prices can have a longer-term effect on valuations of private companies, which could affect the carrying value and the amount and timing of gains or losses realized on these investments. A small portion of the investment portfolio also consists of common stocks in publicly traded companies. These investments are directly exposed to equity price risk, in that a hypothetical ten percent change in these equity prices would result in a similar percentage change in the fair value of these securities.

The Fund is classified as a "non-diversified" investment company under the Investment Company Act, which means the Fund is not limited in the proportion of its assets that may be invested in the securities of a single user. The value of one segment called Business Products and Services includes three portfolio companies and was 22% of the net asset value and 36% of the Fund's investments in portfolio company securities (at fair value) at September 30, 2007. Changes in business or industry trends or in the financial condition, results of operations, or the market's assessment of any single portfolio company will affect the net asset value and the market price of the Fund's common stock to a greater extent than would be the case if the Fund were a "diversified" company holding numerous investments.

### **Item 4. Controls and Procedures**

The Fund maintains disclosure controls and other procedures that are designed to ensure that information required to be disclosed by the Fund in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Fund's management, including its Chairman and Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

The Fund's management, with the participation of the Fund's Chairman and Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the design and operations of the Fund's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of September 30, 2007. Based on their evaluation, the Fund's Chairman and Chief Executive Officer and Chief Financial Officer concluded that the Fund's disclosure controls and procedures are effective in timely making known to them material information relating to the Fund required to be disclosed in the Fund's reports file or submitted under the Exchange Act. There has been no change in the Fund's internal control over financial reporting during the nine months ended September 30, 2007, that has materially affected, or is reasonably likely to materially affect, the Fund's internal control over financial reporting.

## **Part II. Other Information**

### **Item 4. Submission of Matters to a Vote of Security Holders**

The Fund held its annual meeting of shareholders on June 14, 2007. At the meeting, shareholders voted on the election of nine directors, each for a term of one year.



**Index to Financial Statements**

The table set forth below shows, with respect to each nominee, the number of shares voted for such nominee and shares for which authority was withheld:

<b>Name of Nominee</b>	<b>For</b>	<b>Withheld</b>
Richard F. Bergner	6,675,246	470,510
Charles M. Boyd, M.D.	6,714,467	431,289
Sam P. Douglass	6,710,491	435,265
Alan D. Feinsilver	6,678,488	467,268
Gregory J. Flanagan	6,729,446	416,310
Henry W. Hankinson	6,675,689	470,067
Robert L. Knauss	6,678,197	467,559
Anthony R. Moore	6,707,465	438,291
Dr. Francis D. Tuggle	6,710,902	434,854

All nominees to the Registrant's Board of Directors were elected.

**Item 6. Exhibits**

## 31. Rule 13a-14(a)/15d-14(a) Certifications

1. Certification by Chairman and Chief Executive Officer
2. Certification by Chief Financial Officer

## 32. Section 1350 Certifications

1. Certification by Chairman and Chief Executive Officer
2. Certification by Chief Financial Officer



**Index to Financial Statements**

SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed by the undersigned, thereunto duly authorized.

EQUUS TOTAL RETURN, INC.

Date: November 14, 2007

/s/ Kenneth I. Denos  
**Kenneth I. Denos**  
**Chief Executive Officer**