

SURREY BANCORP
Form 10-Q
November 14, 2007
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
for the quarterly period ended September 30, 2007

.. **TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT**
For the transition period from _____ to _____

COMMISSION FILE NO. 0000-50313

SURREY BANCORP

(Exact name of small business issuer as specified in its charter)

North Carolina
(State or other jurisdiction of
incorporation or organization)

145 North Renfro Street, Mount Airy, NC 27030

(Address of principal executive offices)

(336) 783-3900

59-3772016
(IRS Employer

Identification No.)

Edgar Filing: SURREY BANCORP - Form 10-Q

(Issuer's telephone number)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by checkmark whether the registrant is a larger accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practical date:

On November 7, 2007 there were 3,161,370 common shares issued and outstanding

Transitional Small Business Disclosure Format (Check One): Yes No

Table of Contents

PART I FINANCIAL INFORMATION

Item 1.	Consolidated Financial Statements	
	<u>Consolidated Balance Sheets September 30, 2007 (Unaudited) and December 31, 2006</u>	3
	<u>Consolidated Statements of Income, Nine Months Ended September 30, 2007 and 2006 (Unaudited)</u>	4
	<u>Consolidated Statements of Income, Three Months Ended September 30, 2007 and 2006 (Unaudited)</u>	5
	<u>Consolidated Statements of Cash Flows, Nine Months Ended September 30, 2007 and 2006 (Unaudited)</u>	6
	<u>Consolidated Statements of Changes in Shareholders' Equity Nine Months Ended September 30, 2007 and 2006 (Unaudited)</u>	7
	<u>Notes to Consolidated Financial Statements</u>	8-13
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	14-17
Item 3.	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	18
Item 4T.	<u>Controls and Procedures</u>	19

PART II OTHER INFORMATION

Item 1.	<u>Legal Proceedings</u>	20
Item 1A.	<u>Risk Factors</u>	20
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	21
Item 3.	<u>Defaults Upon Senior Securities</u>	21
Item 4.	<u>Submission of Matters to a Vote of Security Holders</u>	21
Item 5.	<u>Other Information</u>	21
Item 6.	<u>Exhibits and Reports of Form 8K</u>	21

	<u>SIGNATURES AND CERTIFICATIONS</u>	22-25
--	---	-------

Table of Contents**Consolidated Balance Sheets***September 30, 2007 (Unaudited) and December 31, 2006 (Audited)*

	September	December
	2007	2006
Assets		
Cash and due from banks	\$ 1,452,275	\$ 1,830,516
Interest-bearing deposits with banks	27,785,679	16,618,978
Federal funds sold	413,000	409,000
Investment securities available for sale	3,607,481	3,648,745
Restricted equity securities	993,914	1,051,230
Loans, net of allowance for loan losses of \$2,615,487 in 2007 and \$2,531,305 in 2006	161,217,878	153,852,006
Property and equipment, net	4,645,958	4,443,257
Foreclosed assets	161,140	77,503
Accrued income	1,229,835	1,047,143
Goodwill	120,000	120,000
Bank owned life insurance	2,925,695	2,847,137
Other assets	1,963,465	1,164,013
Total assets	\$ 206,516,320	\$ 187,109,528
Liabilities and Stockholders Equity		
Liabilities		
Deposits:		
Noninterest-bearing	\$ 29,532,886	\$ 24,339,102
Interest-bearing	135,740,086	126,752,168
Total deposits	165,272,972	151,091,270
Federal funds purchased and securities sold under agreements to repurchase	1,266,342	509,795
Other borrowings	14,982,953	14,163,487
Dividends payable on preferred stock	30,069	30,069
Accrued interest payable	656,870	604,893
Other liabilities	1,392,636	682,560
Total liabilities	183,601,842	167,082,074
Commitments and contingencies		
Stockholders equity		
Preferred stock, 1,000,000 shares authorized, 189,356 shares of Series A, issued and outstanding with no par value, 4.5% convertible non-cumulative, perpetual; with a liquidation value of \$14 per share	2,620,325	2,620,325
Common stock, 5,000,000 shares authorized at no par value; 3,161,370 shares issued in 2007 and 3,002,168 shares issued in 2006	9,212,433	8,461,247
Retained earnings	11,079,616	8,950,342
Accumulated other comprehensive income (loss)	2,104	(4,460)
Total stockholders equity	22,914,478	20,027,454
Total liabilities and stockholders equity	\$ 206,516,320	\$ 187,109,528

See Notes to Consolidated Financial Statements

Table of Contents**Consolidated Statements of Income***Nine months ended September 30, 2007 and 2006 (Unaudited)*

	2007	2006
Interest income		
Loans and fees on loans	\$ 10,349,455	\$ 9,154,043
Federal funds sold	15,792	14,536
Investment securities, taxable	154,580	151,476
Deposits with banks	729,037	510,855
Total interest income	11,248,864	9,830,910
Interest expense		
Deposits	4,270,637	3,195,298
Federal funds purchased and securities sold under agreements to repurchase	19,972	25,264
Other borrowings	483,500	482,556
Total interest expense	4,774,109	3,703,118
Net interest income	6,474,755	6,127,792
Provision for loan losses	424,716	409,984
Net interest income after provision for loan losses	6,050,039	5,717,808
Noninterest income		
Service charges on deposit accounts	824,630	767,815
Gain on sale of government guaranteed loans	147,840	27,588
Fees and yield spread premiums on loans delivered to correspondents	164,667	168,485
Other service charges and fees	247,367	142,500
Other operating income	511,381	418,388
Total noninterest income	1,895,885	1,524,776
Noninterest expense		
Salaries and employee benefits	2,270,494	2,106,617
Occupancy expense	284,429	276,913
Equipment expense	246,625	249,266
Data processing	281,850	256,882
Foreclosed assets, net	11,681	(1,691)
Other expense	1,442,293	1,244,169
Total noninterest expense	4,537,372	4,132,156
Net income before income taxes	3,408,552	3,110,428
Income tax expense	1,190,052	1,087,352
Net income	2,218,500	2,023,076
Preferred stock dividends declared	(89,226)	(89,226)
Net income available to common shareholders	\$ 2,129,274	\$ 1,933,850

Edgar Filing: SURREY BANCORP - Form 10-Q

<i>Basic earnings per share</i>	\$ 0.68	\$ 0.65
<i>Diluted earnings per share</i>	\$ 0.62	\$ 0.58
<i>Basic weighted average shares outstanding</i>	3,115,052	2,959,430
<i>Diluted weighted average shares outstanding</i>	3,555,692	3,509,608

See Notes to Consolidated Financial Statements

Table of Contents**Consolidated Statements of Income***Three months ended September 30, 2007 and 2006 (Unaudited)*

	2007	2006
Interest income		
Loans and fees on loans	\$ 3,514,904	\$ 3,201,689
Federal funds sold	5,180	5,248
Investment securities, taxable	54,651	56,489
Deposits with banks	247,934	186,060
Total interest income	3,822,669	3,449,486
Interest expense		
Deposits	1,452,384	1,168,025
Federal funds purchased and securities sold under agreements to repurchase	10,804	8,576
Other borrowings	165,696	161,797
Total interest expense	1,628,884	1,338,398
Net interest income	2,193,785	2,111,088
Provision for loan losses		
	192,592	128,521
Net interest income after provision for loan losses	2,001,193	1,982,567
Noninterest income		
Service charges on deposit accounts	291,894	257,617
Fees and yield spread premiums on loans delivered to correspondents	51,404	58,731
Other service charges and fees	91,825	49,139
Other operating income	172,136	121,150
Total noninterest income	607,259	486,637
Noninterest expense		
Salaries and employee benefits	755,727	735,870
Occupancy expense	93,650	93,079
Equipment expense	84,455	82,187
Data processing	96,951	93,250
Foreclosed assets, net	(9,601)	(2,440)
Other expense	432,178	388,232
Total noninterest expense	1,453,360	1,390,178
Net income before income taxes	1,155,092	1,079,026
Income tax expense	412,334	345,617
Net income	742,758	733,409
Preferred stock dividends declared		
	(30,069)	(30,069)
Net income available to common shareholders	\$ 712,689	\$ 703,340

Edgar Filing: SURREY BANCORP - Form 10-Q

<i>Basic earnings per share</i>	\$ 0.23	\$ 0.24
<i>Diluted earnings per share</i>	\$ 0.21	\$ 0.21
<i>Basic weighted average shares outstanding</i>	3,160,633	2,987,710
<i>Diluted weighted average shares outstanding</i>	3,595,781	3,536,038

See Notes to Consolidated Financial Statements

Table of Contents**Consolidated Statements of Cash Flows***Nine months ended September 30, 2007 and 2006 (Unaudited)*

	2007	2006
<i>Cash flows from operating activities</i>		
Net income	\$ 2,218,500	\$ 2,023,076
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	233,559	252,387
Gain on the sale of fixed assets	(3,046)	
Loss (gain) on the sale of foreclosed assets	11,681	(1,691)
Stock-based compensation	3,861	15,489
Provision for loan losses	424,716	409,984
Deferred income taxes	(78,548)	(85,318)
Accretion of discount on securities, net of amortization of premiums	(39,455)	(35,202)
Increase in cash surrender value of life insurance	(78,558)	(80,384)
Changes in assets and liabilities:		
Accrued income	(182,692)	(161,967)
Other assets	(725,022)	(1,156,564)
Accrued interest payable	51,977	215,076
Other liabilities	710,076	1,217,672
Net cash provided by operating activities	2,547,049	2,612,558
<i>Cash flows from investing activities</i>		
Net (increase) decrease in interest-bearing deposits with banks	(11,166,701)	3,227,434
Net (increase) decrease in federal funds sold	(4,000)	96,000
Purchases of investment securities	(3,452,960)	(3,467,143)
Sales and maturities of investment securities	3,544,361	4,019,293
Redemption of restricted equity securities	134,400	
Purchases of restricted equity securities	(77,084)	(44,100)
Net increase in loans	(8,223,217)	(3,977,751)
Proceeds from the sale of fixed assets	9,900	
Proceeds from the sale of foreclosed assets	337,311	226,910
Purchases of property and equipment	(443,114)	(100,001)
Net cash provided by (used in) investing activities	(19,341,104)	(19,358)
<i>Cash flows from financing activities</i>		
Net increase (decrease) in deposits	14,181,702	(1,440,503)
Net increase (decrease) in federal funds purchased and securities sold under agreements to repurchase	756,547	(791,550)
Net increase (decrease) in other borrowings	819,466	(503,596)
Dividends paid on preferred stock	(89,226)	(89,225)
Common stock options exercised	182,249	115,788
Fractional shares purchased		(19,641)
Tax benefit related to exercise of non-incentive stock options	565,076	67,040
Net cash provided by (used in) financing activities	16,415,814	(2,661,687)
Net decrease in cash and cash equivalents	(378,241)	(68,487)
<i>Cash and cash equivalents, beginning</i>	1,830,516	1,789,131
<i>Cash and cash equivalents, ending</i>	\$ 1,452,275	\$ 1,720,644

Supplemental disclosures of cash flow information

Interest paid	\$ 4,722,132	\$ 3,488,042
Taxes paid	\$ 792,696	\$ 1,172,140
Loans transferred to foreclosed properties	\$ 432,629	\$ 265,497

See Notes to Consolidated Financial Statements

Table of Contents**Consolidated Statements of Stockholder's Equity***Nine months ended September 30, 2007 and 2006 (Unaudited)*

	Preferred Stock		Common Stock		Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount	Shares	Amount			
Balance, January 1, 2006	189,356	\$ 2,620,325	1,472,094	\$ 8,236,917	\$ 6,418,744	\$ (15,200)	\$ 17,260,786
Comprehensive income							
Net income					2,023,076		2,023,076
Net change in unrealized gain (loss) on investment securities available for sale, net of income tax expense of \$5,972						9,520	9,520
Total comprehensive income							2,032,596
Common stock issued							
Common stock options exercised			23,171	115,788			115,788
Tax benefit related to exercise of non-qualified stock options				67,040			67,040
Fractional shares purchased			(842)	(19,641)			(19,641)
Stock-based compensation				15,489			15,489
Dividends declared on convertible preferred stock (\$.47 per share)					(89,226)		(89,226)
Balance, September 30, 2006	189,356	\$ 2,620,325	1,494,423	\$ 8,415,593	\$ 8,352,594	\$ (5,680)	\$ 19,382,832
Balance, January 1, 2007	189,356	\$ 2,620,325	3,002,168	\$ 8,461,247	\$ 8,950,342	\$ (4,460)	\$ 20,027,454
Comprehensive income							
Net income					2,218,500		2,218,500
Net change in unrealized gain (loss) on investment securities available for sale, net of income tax expense of \$4,118						6,564	6,564
Total comprehensive income							2,225,064
Common stock issued							
Common stock options exercised, net of shares surrendered in cashless exchange			159,202	182,249			182,249
Tax benefit related to exercise of non-qualified stock options				565,076			565,076
Stock-based compensation				3,861			3,861
Dividends declared on convertible preferred stock (\$.47 per share)					(89,226)		(89,226)
Balance, September 30, 2007	189,356	\$ 2,620,325	3,161,370	\$ 9,212,433	\$ 11,079,616	\$ 2,104	\$ 22,914,478

See Notes to Consolidated Financial Statements

Table of Contents

SURREY BANCORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and therefore, do not include all disclosures required by generally accepted accounting principles for a complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments necessary to present fairly the financial condition of Surrey Bancorp as of September 30, 2007, and December 31, 2006, the results of operations for the nine and three months ended September 30, 2007 and 2006, and its changes in stockholders' equity and cash flows for the nine and three months ended September 30, 2007 and 2006. All adjustments are of a normal and recurring nature. The results of operations for the nine months ended September 30, 2007, are not necessarily indicative of the results expected for the full year. These consolidated financial statements should be read in conjunction with the Company's audited financial statements and related disclosures for the year ended December 31, 2006, included in the Company's Form 10-KSB.

Organization

Surrey Bancorp (the "Company") began operation on May 1, 2003, and was created for the purpose of acquiring all the outstanding shares of common stock of Surrey Bank & Trust. Shareholders of the bank received six shares of Surrey Bancorp common stock for every five shares of Surrey Bank & Trust common stock owned.

Surrey Bank & Trust (the "Bank") was organized and incorporated under the laws of the State of North Carolina on July 15 and commenced operations on July 22, 1996. The Bank currently serves Surry County, North Carolina and Patrick County, Virginia and surrounding areas through five banking offices. As a state chartered bank, which is not a member of the Federal Reserve, the Bank is subject to regulation by the State of North Carolina Banking Commission and the Federal Deposit Insurance Corporation.

Surrey Investment Services, Inc. ("Subsidiary") was organized and incorporated under the laws of the State of North Carolina on February 10, 1998. The Subsidiary provides insurance services through SB&T Insurance and investment advice and brokerage services through U-VEST.

On July 31, 2000, Surrey Bank & Trust formed Friendly Finance, LLC, ("Subsidiary") an operation specializing in the purchase of sales finance contracts from local automobile dealers. The Bank originally had a 60% majority interest in the company. On March 1, 2003, the Bank acquired the minority interest in Friendly Finance, LLC in exchange for the satisfaction of other commitments of the holder of the minority interest. On January 1, 2005, Friendly Finance, LLC's name was changed to Freedom Finance, LLC.

The accounting and reporting policies of the Company and subsidiaries follow generally accepted accounting principles and general practices within the financial services industry. Following is a summary of the more significant policies.

Critical Accounting Policies

The notes to our audited consolidated financial statements for the year ended December 31, 2006, contain a summary of our significant accounting policies. We believe our policies with respect to the methodology for our determination of the allowance for loan losses, and asset impairment judgments, including the recoverability of intangible assets involve a higher degree of complexity and require management to make difficult and subjective judgments, which often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could cause reported results to differ materially. These critical policies and their application are periodically reviewed with the Audit Committee and our Board of Directors. See our Annual Report for full details on critical accounting policies.

Table of Contents

Principles of Consolidation

The consolidated financial statements include the accounts of the Company, the Bank and the Subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

Business Segments

The Company reports its activities in two business segments. In determining the appropriateness of segment definition, the Company considers the materiality of potential business segments and components of the business about which financial information is available, and regularly evaluated, relative to resource allocation and performance assessment.

Presentation of Cash Flows

For purposes of reporting cash flows, cash and cash equivalents includes cash and amounts due from depository institutions (including cash items in process of collection). Overnight interest bearing deposits and federal funds sold are shown separately. Cash flows from demand deposits, NOW accounts and savings accounts are reported net since their original maturities are less than three months. Loans and time deposits are reported net per FASB Statement No. 104. Federal funds purchased are shown separately.

Investment Securities

Investments classified as available for sale are intended to be held for indefinite periods of time and include those securities that management may employ as part of asset/liability strategy or that may be sold in response to changes in interest rates, prepayments, regulatory capital requirements or similar factors. These securities are carried at fair value and are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

Investment securities classified as held to maturity are those debt securities that the Bank has the ability and intent to hold to maturity. Accordingly, these securities are carried at cost adjusted for amortization of premiums and accretion of discount, computed by the interest-method over their contractual lives. At September 30, 2007, and December 31, 2006, the Bank had no investments classified as held to maturity.

Loans Held for Sale

The Bank originates and holds SBA and USDA guaranteed loans in its portfolio in the normal course of business. During 2005, the Bank entered a program to sell the guaranteed portions of these loans into the secondary market. The loans are generally variable rate loans which eliminates the market risk to the Bank and are therefore carried at cost. The Bank recognizes gains on the sale of the guaranteed portion upon the consummation of the sale. The Bank plans to continue to originate guaranteed loans for sales, however no such loans were funded at September 30, 2007.

Loans Receivable

Loans receivable that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are reported at their outstanding principal amount adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or cost on originated loans and unamortized premiums or discounts on purchased loans.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. The allowance is increased by provisions charged to operating expense and reduced by net charge-offs. The Bank makes continuous credit reviews of the loan portfolio and considers economic conditions, historical loan loss experience, review of specific problem loans and other factors in determining the adequacy of the allowance balance.

Table of Contents

Activity in the allowance for loan losses for the nine months ended September 30, 2007 and 2006 follows:

	September 30,	
	2007	2006
Balance at beginning of year	\$ 2,531,305	\$ 2,311,298
Add provision charged to expense	424,716	409,984
Less net charge-offs	(340,534)	(192,749)
	\$ 2,615,487	\$ 2,528,533

Interest on all loans is accrued daily on the outstanding balance. Accrual of interest is discontinued on a loan when management believes, after considering collection efforts and other factors, that the borrower's financial condition is such that collection of interest is doubtful.

NOTE 2. EARNINGS PER SHARE

Basic earnings per share for the nine and three months ended September 30, 2007 and 2006, were calculated by dividing net income available to common shareholders by the weighted average number of shares outstanding during the period.

The computation of diluted earnings per share is similar to the computation of basic earnings per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if dilutive potential common shares had been issued. The numerator is adjusted for any changes in income or loss that would result from the assumed conversion of those potential common shares. The potential dilutive shares are represented by common stock options and by the Series A convertible preferred stock which is convertible into 2.0868 shares of common stock.

NOTE 3. BALANCE SHEETS

The balance sheet at December 31, 2006, has been taken from the audited financial statements at that date.

NOTE 4. COMMITMENTS AND LETTERS OF CREDIT

At September 30, 2007, the Company had commitments to extend credit, including unused lines of credit of approximately \$28,453,000. Letters of credit totaling \$1,296,754 were outstanding.

NOTE 5. STOCK BASED COMPENSATION

The Company accounts for stock-based compensation in accordance with the Financial Accounting Standards Board's (FASB) SFAS No. 123 (revised 2004), *Share-Based Payment*, (SFAS No. 123R) which was issued by the FASB in December 2004. SFAS No. 123R revises SFAS No. 123, *Accounting for Stock Based Compensation*, and supersedes APB No. 25, *Accounting for Stock Issued to Employees*, and its related interpretations. SFAS No. 123R requires recognition of the services received in exchange for an award based on the grant-date fair value of the award. SFAS No. 123R also amends SFAS No. 95, *Statement of Cash Flows*, to require that excess tax benefits be reported as financing cash inflows, rather than as a reduction of taxes paid, which is included within operating cash flows.

The Company adopted SFAS No. 123R using the modified prospective application as permitted under SFAS No. 123R. Accordingly, prior period amounts have not been restated. Under this application, the Company is required to record compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding at the date of adoption.

Prior to the adoption of SFAS No. 123R, the Company used the intrinsic value method as prescribed by APB Opinion No. 25, *Accounting for Stock Issued to Employees* (APB No. 25), and thus recognized no compensation expense for options granted with exercise prices equal to the fair market value of the Company's common stock on the date of grant.

Table of Contents

The Company has two share-based compensation plans, which are described below. The compensation cost that has been charged against income for those plans was approximately \$5,851 and \$23,468 for the nine-month periods ended September 30, 2007 and 2006, respectively. The income tax benefit recognized for share-based compensation arrangements was approximately \$1,990 and \$7,979 for the nine months ended September 30, 2007 and 2006, respectively.

In 1997 the Company adopted a qualified incentive stock option plan which reserved, as amended, shares (adjusted for stock exchange, dividends and exercised shares) for purchase by eligible employees. Options granted under this plan vest at the rate of 20% per year, expire not more than ten years from the date of grant, and are exercisable at not less than the fair market value of the stock at the date of the grant. This plan expired on June 1, 2007. Before the plan expired, the 43,296 remaining shares available for grant were granted.

The Company also adopted a non-qualified stock option plan in 1997, which reserved, as amended, shares (adjusted for stock exchange, dividends and exercised shares) for purchase by non-employee directors. Options granted under this plan are exercisable after nine months from the date of the grant at not less than the fair market value of the stock at the date of the grant. The life of such options shall not extend more than ten years from the date of the grant. This plan also expired on June 1, 2007. The six remaining shares not granted at June 30, 2007, expired.

The fair value of each option award is estimated on the date of grant using the Black-Scholes option-pricing model. The risk-free interest rate is based on the U.S. Treasury rate for the expected life at the time of grant. Volatility is based on the volatilities of our trading history. The expected life is based on the average life of the options of 10 years and the weighted average graded vesting period of 5 years, and forfeitures are considered immaterial based on the historical data of the Company. The following table illustrates the assumptions for the Black-Scholes model used in determining the fair value of options granted to employees for the nine months ended September 30, 2007. No options were granted during the nine month period ended September 30, 2006.

	Nine Months Ended
	September 30, 2007
Dividend yield	0.00%
Risk-free rate	4.87%
Volatility	21.59%
Expected life	10 years

A summary of option activity under the stock option plans for the nine-month period ended September 30, 2007, is presented below:

	Options Available	Options Outstanding	Weighted Average Exercise Price
Balance at December 31, 2006	43,302	252,188	\$ 2.74
Exercised		(177,694)	2.48
Authorized			
Forfeited			
Granted	(43,296)	43,296	13.27
Expired	(6)		
Balance at September 30, 2007		117,790	\$ 7.02

Table of Contents

The following table sets forth the exercise prices, the number of options outstanding and the number of options exercisable at September 30, 2007:

Exercise Price	Number of Options Outstanding	Weighted Average Exercise Price	Weighted Average Contractual Life Remaining (Years)	Number of Options Exercisable	Weighted Average Exercise Price
\$ 3.03	8,456	\$ 3.03	1.8	8,456	3.03
3.95	13,306	3.95	3.3	13,306	3.95
2.57	39,668	2.57	3.8	39,668	2.57
5.30	9,464	5.30	5.8	7,160	5.30
6.15	3,600	6.15	6.6	2,160	6.15
13.27	43,296	13.27	9.7		13.27
Total/Average	117,790	\$ 7.02	6.0	70,750	\$ 3.27

The following table sets forth information pertaining to the Company's exercisable options and options expected to vest:

	Nine Months Ended September 30, 2007
Incentive and non qualified stock options:	
Fair value of options granted during period expected to vest	\$ 219,944
Aggregate intrinsic value of exercisable and nonvested options expected to vest	\$ 810,584
Number of nonvested options expected to vest	47,040
Weighted average price of nonvested options expected to vest	\$ 12.66
Weighted average remaining life of nonvested options expected to vest	9.37
Intrinsic value of nonvested options expected to vest	\$ 58,330

No options were granted in the three months ended September 30, 2007 or in the nine or three months ended September 30, 2006.

As of September 30, 2007, there was \$231,217 of gross unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Company's stock option plans. The expected income tax benefit to be recognized from the expensing of the unrecognized compensation cost is \$78,617, resulting in a net unrecognized compensation cost of \$152,600. That cost is expected to be recognized over a weighted-average period of 4.37 years. The total fair value of shares vested during the nine month period ended September 30, 2007, was \$42,034.

NOTE 6. SEGMENT REPORTING

The Company has two reportable segments, the Bank and Freedom Finance, LLC (subsidiary). The Bank provides mortgage, consumer and commercial loans. Freedom Finance, LLC specializes in the purchase of sales finance contracts from local automobile dealers. Information about reportable segments, and reconciliation of such information to the consolidated financial statements as of and for the nine months ended September 30, 2007 and 2006, is as follows:

Edgar Filing: SURREY BANCORP - Form 10-Q

	Bank	Freedom Finance, LLC	Intersegment Elimination	Consolidated Totals
<i>September 30, 2007</i>				
Net interest income	\$ 6,047,242	\$ 427,513	\$	\$ 6,474,755
Other revenue external customers	1,891,649	4,236		1,895,885
Depreciation and amortization	231,606	1,953		233,559
Provision for loan losses	224,079	200,637		424,716
Net income	2,222,517	(4,017)		2,218,500
Assets	205,115,446	3,036,587	(1,635,713)	206,516,320

Table of Contents**September 30, 2006**

Net interest income	\$ 5,764,658	\$ 393,134	\$	\$ 6,127,792
Other revenue external customers	1,522,567	2,209		1,524,776
Depreciation and amortization	250,332	2,055		252,387
Provision for loan losses	156,583	253,401		409,984
Net income	2,085,461	(62,385)		2,023,076
Assets	178,928,608	3,120,823	(1,659,458)	180,389,973

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company's reportable segments are strategic business units that offer different products and services. They are managed separately because each segment appeals to different markets and, accordingly, requires different technology and marketing strategies.

The Company derives a majority of its revenue from interest income and relies primarily on net interest income to assess the performance of the segments and make decisions about resources to be allocated to the segment. Therefore, the segments are reported using net interest income for the period ended September 30, 2007. The Company does not allocate income taxes to the segments. Other revenue represents noninterest income which is also allocated to the segments. The Company includes the holding company and an insurance and investment agency in its Bank segment above. The Company does not have any single external customer from which it derives 10 percent or more of its revenues and operations in one geographical area.

NOTE 7. BENEFIT PLANS

The Company has a Supplemental Retirement Benefit Plan (SERP) to provide future compensation to certain members of management. Under plan provisions, annual payments projected to range from \$16,388 to \$89,914 are payable for the life of the executive, generally beginning at age 65. The liability accrued for the compensation under the plan was \$220,726 and \$127,636 at September 30, 2007 and 2006, respectively. Employee benefits expense, an actuarially determined amount, was \$70,957 and \$60,826 for the nine months ended September 30, 2007 and 2006, respectively. The assumed discount rate, rate of compensation increase, and expected long-term rate of return on plan assets used in the initial calculations for the plan were 7.0%, 4.0% and 6.644%, respectively.

The Company also has a deferred compensation plan under which directors may elect to defer their directors' fees. Participating directors receive an additional 30% matching contribution and will be paid an annual benefit for a specified number of years after retirement, generally beginning at age 65. The maximum payout period is ten years. Deferred directors' fees accrued under the plan were \$270,236 and \$121,870 at September 30, 2007 and 2006, respectively. Deferred directors' fees expensed were \$134,445 and \$58,590 for the nine months ended September 30, 2007 and 2006, respectively. The amounts deferred are held in a rabbi trust.

The Company has purchased and is the primary beneficiary of life insurance policies indirectly related to the Supplemental Retirement Benefit Plan and the directors' deferred compensation liability. The cash value of the life insurance policies totaled \$2,925,695 and \$2,820,804 at September 30, 2007 and 2006, respectively.

NOTE 8. SUBSEQUENT EVENT

The Board of Directors of Surrey Bancorp, in a meeting held on October 30, 2007, declared a special cash dividend of \$0.15 (15 cents) per share on the Company's common stock. The dividend is payable on January 2, 2008, to shareholders of record as of the close of business on December 10, 2007.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Introduction

This discussion, analysis and related financial information are presented to explain the significant factors which affected Surrey Bancorp's financial condition and results of operations for the nine and three months ending September 30, 2007 and 2006. This discussion should be read in conjunction with the financial statements and related notes contained within this report.

Surrey Bancorp (Company) is a North Carolina corporation, located in Mount Airy, North Carolina. The Company was incorporated on February 6, 2003, and began business on May 1, 2003.

Surrey Bank & Trust (Bank) is a North Carolina state Chartered Bank, located in Mount Airy, North Carolina. The Bank was chartered on July 15, 1996, and began operations on July 22, 1996. The Bank has two operating subsidiaries, Surrey Investment Services, Inc and Freedom Finance, LLC.

Effective March 5, 1998, the Bank became a member of the Federal Home Loan Bank.

Highlights

Certain information contained in this discussion may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are generally identified by phrases such as the Company expects, the Company believes or words of similar import. Such forward-looking statements involve known and unknown risks including, but not limited to, changes in general economic and business conditions, interest rate fluctuations, competition within and from outside the banking industry, new products and services in the banking industry, risk inherent in making loans such as repayment risks and fluctuating collateral values, problems with technology utilized by the Company, changing trends in customer profiles and changes in laws and regulations applicable to the Company. Although the Company believes that its expectations with respect to the forward-looking statements are based upon reliable assumptions within the bounds of its knowledge of its business and operations, there can be no assurance that actual results, performance or achievements of the Company will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements.

Net income available for common shareholders for the three months ended September 30, 2007, was \$712,689 or \$0.21 per diluted share outstanding compared to a \$703,340 or \$0.21 per diluted share outstanding for the same period in 2006. Earnings for the three months ended September 30, 2007, are approximately 1.3% higher than for the same period in 2006. The increase results from a 3.9% increase in net interest income and a 24.8% increase in noninterest income. The net interest income increase is primarily due to growth. The increase in noninterest income is primarily due to an increase in the NSF fees, debit and credit card income, increases in servicing fees from government guaranteed loans and increases in revenues from our insurance and brokerage subsidiary. These revenue increases were offset by a 49.8% increase in the provision for loan losses and a 4.5% increase in non-interest expenses. Non-interest expenses increased primarily due to increased FDIC insurance assessments and increases in expenses related to our Sarbanes Oxley 404 compliance.

Net income available for common shareholders for the nine months ended September 30, 2007, was \$2,129,274 or \$.62 per diluted share outstanding compared to \$1,933,850 or \$.58 per diluted share outstanding for the same period in 2006. Earnings for the nine months ended September 30, 2007, are approximately 10.1% higher than for the same period in 2006. The increase primarily results from a 5.7% increase in net interest income from \$6,127,792 in 2006 to \$6,474,755 in 2007.

On September 30, 2007, Surrey Bancorp's assets totaled \$206,516,320 compared to \$187,109,528 on December 31, 2006. Net loans were \$161,217,878 compared to \$153,852,006 on December 31, 2006. This increase is due to growth in commercial and consumer loans from December 2006 totals. Commercial and consumer loans have increased 6.9% and 4.3%, respectively from 2006 year end totals. However, these increases have been partially offset by decreases in construction loans. Construction loans have decreased 19.6% from December 31, 2006 totals.

Total deposits on September 30, 2007, were \$165,272,972 compared to \$151,091,270 at the end of 2006. This increase is attributable to all deposit categories. Demand deposits increased 9.7% from 2006 totals. Certificates of

Table of Contents

deposit increased 5.5% from December 31, 2006, totals, while savings deposits, which include money market accounts, increased 31.9%.

Common shareholders' equity increased by \$3,531,646 or 17.4% during the nine months ended September 30, 2007, resulting in a common stock book value of \$6.42 per share, up from \$5.80 on December 31, 2006.

Financial Condition, Liquidity and Capital Resources

Investments

The Company maintains a portfolio of securities as part of its asset/liability and liquidity management programs which emphasize effective yields and maturities to match its needs. The composition of the investment portfolio is examined periodically and appropriate realignments are initiated to meet liquidity and interest rate sensitivity needs for the Company.

Bonds, notes, and debentures for which the Company has the positive intent and ability to hold to maturity are reported at cost, adjusted by premiums and discounts that are recognized in interest income using the interest method over the period to maturity or to call dates. The Company had no Held to Maturity securities at September 30, 2007 or December 31, 2006.

Available for sale securities are reported at fair value and consist of bonds, notes, debentures, and certain equity securities not classified as trading securities or as held to maturity securities.

Unrealized holding gains and losses, net of tax, on available for sale securities are reported as a net amount in a separate component of shareholders' equity. Realized gains and losses on the sale of available for sale securities are determined using the specific-identification method. Premiums and discounts are recognized in interest income using the interest method over the period to maturity or to call dates.

Declines in the fair value of individual held to maturity and available for sale securities below cost that are other than temporary are reflected as write-downs of the individual securities to fair value. Related write-downs are included in earnings as realized losses.

Investments in available for sale securities of \$3,607,481 consisted of U.S. Governmental Agency obligations with maturities ranging from two to twenty-one months, and GNMA adjustable rate mortgage securities, which adjust annually.

Loans

Net loans outstanding on September 30, 2007, were \$161,217,878 compared to \$153,852,006 on December 31, 2006. The Bank maintains a loan portfolio dominated by real estate and commercial loans diversified among various industries. Approximately 44.4% of the Company's loans as of September 30, 2007, are fixed rate loans with 55.6% floating with the Bank's prime rate or other appropriate internal or external indices.

Deposits

Deposits on September 30, 2007, were \$165,272,972, compared to \$151,091,270 on December 31, 2006. The September total comes from a base of approximately 12,095 accounts compared to 11,329 accounts at December 31, 2006; a 6.8% increase. Interest-bearing accounts represented 82.1% of the 2007 period-end deposits versus 83.9% at December 31, 2006.

Table of Contents**Shareholders' Equity**

Surrey Bancorp and Surrey Bank & Trust are subject to various regulatory capital requirements administered by federal banking agencies. The Company and the Bank maintain strong capital positions which exceed all capital adequacy requirements of federal regulatory authorities.

The Company's and the Bank's capital ratios are presented in the following table.

	Ratio	Minimum Required For Capital Adequacy Purposes
September 30, 2007:		
Total Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	14.82%	8.0%
Surrey Bank & Trust	13.45%	8.0%
Tier I Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	13.56%	4.0%
Surrey Bank & Trust	12.20%	4.0%
Tier I Capital		
(to Average Assets)		
Surrey Bancorp (Consolidated)	11.11%	4.0%
Surrey Bank & Trust	10.00%	4.0%
December 31, 2006:		
Total Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	14.11%	8.0%
Surrey Bank & Trust	13.07%	8.0%
Tier I Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	12.85%	4.0%
Surrey Bank & Trust	11.82%	4.0%
Tier I Capital		
(to Average Assets)		
Surrey Bancorp (Consolidated)	10.30%	4.0%
Surrey Bank & Trust	9.47%	4.0%

Asset Quality

The notes to the consolidated financial statements contained within this report provide details of the activity in the allowance for loan losses.

The provision for loan losses charged to operations was \$424,716 in the first nine months of 2007 compared to \$409,984 for the same period in 2006.

The reserve for loan losses on September 30, 2007, was \$2,615,487 or 1.60% of period end loans. This percentage is derived from total loans. Approximately \$32,582,000 of loans at September 30, 2007, are government guaranteed loans which the Company's exposure ranges from 10% to 49% of the outstanding balance. When the guaranteed portions of the loans are removed from the equation, the loan loss reserve is approximately 1.86% of outstanding loans.

Table of Contents

The level of reserve is established based upon management's evaluation of portfolio composition, current and projected national and local economic conditions, and results of independent reviews of the loan portfolio by internal and external examination. Management recognizes the inherent risk associated with commercial and consumer lending, including whether or not a borrower's actual results of operations will correspond to those projected by the borrower when the loan was funded; economic factors such as the number of housing starts and increases in interest rates, etc.; depression of collateral values; and completion of projects within the original cost and time estimates. As a result, management continues to actively monitor the Company's asset quality and lending policies. Management believes that its loan portfolio is diversified so that a downturn in a particular market or industry will not have a significant impact on the loan portfolio or the Company's financial condition. Management believes that its provision and reserve offer an adequate allowance for loan losses and provide an appropriate reserve for the loan portfolio.

Unsecured loans, that are past due more than 90 days are placed into nonaccrual status. Secured loans reach nonaccrual status when they surpass 120 days past due. When facts and circumstances indicate the borrower has regained the ability to meet the required payments, the loan is returned to accrual status.

At September 30, 2007, the Company had loans totaling approximately \$195,973 in nonaccrual status.

Interest Rate Sensitivity and Liquidity

One of the principal duties of the Company's Asset/Liability Management Committee is management of interest rate risk. The Company utilizes quarterly asset/liability reports prepared by a regional correspondent bank to project the impact on net interest income that might occur with hypothetical interest rate changes. The committee monitors and manages asset and liability strategies and pricing.

Another function of the Asset/Liability Committee is maintaining adequate liquidity and planning for future liquidity needs. Having adequate liquidity means the ability to meet current funding needs, including deposit withdrawals and commitments, in an orderly manner without sacrificing earnings. The Company funds its investing activities, including making loans and purchasing investments, by attracting deposits and utilizing short-term borrowings when necessary.

At September 30, 2007, the liquidity position of the Company was strong, with short-term liquid assets of \$29,650,954. Deposit increases in excess of loan increases during the first nine months of 2007 increased the liquidity position by approximately \$7,488,000 from December 31, 2006, totals. To provide supplemental liquidity, the Bank has five lines of credit with correspondent banks totaling \$12,700,000. There were no outstanding advances against these lines at September 30, 2007. Additionally, the Bank has a secured borrowing arrangement with the Federal Home Loan Bank. The maximum credit available under this agreement approximates \$15,138,000 at September 30, 2007. Advances taken down against the Federal Home Loan Bank line amounted to \$13,450,000 at September 30, 2007. In addition, Freedom Finance, LLC has a secured revolving line of credit with another commercial bank in the amount of \$2,250,000. At September 30, 2007, \$1,525,000 was outstanding on this line.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The principal goals of our asset and liability management strategy are the maintenance of adequate liquidity and the management of interest rate risk. Liquidity is the ability to convert assets to cash to fund depositor's withdrawals or borrowers' loans without significant loss. Interest rate risk management balances the effects of interest rate changes on assets that earn interest or liabilities on which interest is paid, to protect the Bank from wide fluctuations in its net interest income which could result from interest rate changes.

We attempt to ensure that adequate funds are available at all times to meet the needs of our customers. On the asset side of the balance sheet, maturing investments, loan payments, maturing loans, federal funds sold, and unpledged investment securities are principal sources of liquidity. On the liability side of the balance sheet, liquidity sources include core deposits, the ability to increase large denomination certificates of deposit, federal fund lines from correspondent banks, borrowings from the FHLB and the Federal Reserve Bank, as well as the ability to generate funds through the issuance of long-term debt and equity.

Interest rate risk is the effect that changes in interest rates would have on interest income and interest expense as interest-sensitive assets and interest-sensitive liabilities either re-price or mature. We attempt to maintain the portfolios of interest-earning assets and interest-bearing liabilities with maturities or re-pricing opportunities at levels that will afford protection from substantial erosion of net interest margin, to the extent practical, from changes in interest rates.

We use a number of tools to manage our interest rate risk, including simulating net interest income under various scenarios, monitoring the present value change in equity under the same scenarios, and monitoring the difference or gap between rate sensitive assets and rate sensitive liabilities over various time periods.

Quantitative information about the Bank's interest rate risk is included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2006.

Table of Contents

ITEM 4T. CONTROLS & PROCEDURES

As of the end of the period covered by the report, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15e. Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There have not been any changes in the Company's internal control over financial reporting that occurred during the Company's last quarter that has materially affected, or is reasonable likely to materially affect, internal control over financial reporting.

Table of Contents

PART II OTHER INFORMATION

Item 1. Legal Proceedings

No significant changes in legal proceedings occurred during the quarter.

Item 1A. Risk Factors

We may not be able to successfully manage our growth or implement our growth strategies, which may adversely affect our results of operations and financial condition.

During the last five years, the Bank has experienced significant growth, and a key aspect of our business strategy is our continued growth and expansion. We may not be able to successfully implement our growth strategy if we are unable to identify attractive markets, locations or opportunities to expand in the future. Our ability to manage our growth successfully also will depend on whether we can maintain capital levels adequate to support our growth, maintain cost controls, and asset quality and successfully integrate any businesses we acquire into our organization.

As we continue to implement our growth strategy by opening new branches or loan production offices, or acquiring branches or other banks, we expect to incur increased personnel, occupancy and other operating expenses. In the case of new branches, we must absorb those higher expenses while we begin to generate new deposits, and there is a further time lag involved in redeploying new deposits into attractively priced loans and other higher yielding earning assets.

If there is a significant economic downturn in our primary market area, our credit risk could be adversely affected and result in loss.

Because a majority of our loans are made in our primary market area and we have a concentration in commercial loans, our loan portfolio, as a whole, could be more severely impacted and our performance adversely affected if the primary market area suffers a significant or prolonged period of economic downturn. The Bank's market area consists of an area extending from Surry County, with offices in Mount Airy and Pilot Mountain, North Carolina, north into the southern portions of Carroll and Patrick Counties, Virginia.

If market interest rates increase, our net interest income can be negatively affected in the short term.

The Bank has become more liability sensitive during 2007, due to the flat yield curve. Within the twelve-month window our interest-bearing liabilities (deposits) reprice sooner than our interest-bearing assets (loans). As a result, in a period of increasing interest rates, our net interest income can be negatively affected in the short term.

Financial services in our market area is highly competitive, with a number of commercial banks, credit unions, insurance companies and stockbrokers seeking to do business with our customers.

The large banks in our market can achieve greater economies of scale due to their financial strength and marketing clout. If these large banks focus more attention on our market, we could lose customers and our business could suffer. At the same time, our net interest margin could come under pressure if we are forced to compete locally with the smaller banks for deposits.

The costs of being a public company are proportionately higher for small companies like us due to the requirement of the Sarbanes-Oxley Act.

The Sarbanes-Oxley Act of 2002 and the related rules and regulations promulgated by the Securities and Exchange Commission have increased the scope, complexity, and cost of corporate governance, reporting, and disclosure practices. These regulations are applicable to our company. We are experiencing, and expect to continue to experience, increased compliance costs, including costs related to internal controls and the requirement that our auditors attest to and report on management's assessment of our internal controls, as a result of the Sarbanes-Oxley Act. The regulations are expected to be applicable to us for our fiscal year ending December 31, 2007.

Table of Contents

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None

Item 3. Defaults Upon Senior Securities
Not Applicable

Item 4. Submission of Matters to a Vote of Security Holders
None

Item 5. Other Information
None

Item 6. Exhibits and Reports on Form 8-K

(a.) Exhibits

31.1 Certification

31.2 Certification

32.0 Certification

(b.) Reports on 8-K

Incorporated by Reference to 8-K filed July 26, 2007

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized officers.

Surrey Bancorp

Date: November 14, 2007

s/ Edward C. Ashby, III
Edward C. Ashby, III
President and Chief Executive Officer

Date: November 14, 2007

/s/ Mark H. Towe
Mark H. Towe
Sr. Vice President and Chief Financial Officer