

ALASKA AIR GROUP INC  
Form 10-Q  
May 08, 2007  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, DC 20549**

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**FORM 10-Q**

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(Mark One)

**x**      **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2007.

OR

**..**      **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8957

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**ALASKA AIR GROUP, INC.**

(Exact name of registrant as specified in its charter)

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Delaware  
(State or other jurisdiction of

incorporation or organization)

91-1292054  
(I.R.S. Employer

Identification No.)

19300 International Boulevard, Seattle, Washington 98188

(Address of principal executive offices)

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**Registrant's telephone number, including area code: (206) 392-5040**

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes ☐ No ☒

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

The registrant has 40,438,715 common shares, par value \$1.00, outstanding at March 31, 2007.

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**ALASKA AIR GROUP, INC.**

**Quarterly Report on Form 10-Q for the three months ended March 31, 2007**

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As used in this Form 10-Q, the terms "Air Group," "our," "we" and "the Company" refer to Alaska Air Group, Inc. and its subsidiaries unless the context indicates otherwise.

### **Cautionary Note Regarding Forward-Looking Statements**

In addition to historical information, this Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that predict or describe future events or trends and that do not relate solely to historical matters. You can generally identify forward-looking statements as statements containing the words "believe," "expect," "will," "anticipate," "intend," "estimate," "project," "assume" or other similar expressions, although not all forward-looking statements contain these identifying words. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from historical experience or the Company's present expectations. Some of the things that could cause our actual results to differ from our expectations are:

the competitive environment and other trends in our industry;

changes in our operating costs, including fuel, which can be volatile;

labor disputes and our ability to attract and retain qualified personnel;

the timing of the MD-80 fleet disposal and the amounts of potential lease termination payments to lessors and sublease payments from sublessees;

our significant indebtedness;

compliance with our financial covenants;

potential downgrades of our credit ratings and the availability of financing;

the implementation of our growth strategy;

our ability to meet our cost reduction goals;

operational disruptions;

general economic conditions, as well as economic conditions in the geographic regions we serve;

the concentration of our revenue from a few key markets;

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actual or threatened terrorist attacks, global instability and potential U.S. military actions or activities;

insurance costs;

changes in laws and regulations;

increases in government fees and taxes;

our inability to achieve or maintain profitability;

fluctuations in our quarterly results;

an aircraft accident or incident;

liability and other claims asserted against us;

our reliance on automated systems; and

our reliance on third-party vendors and partners.

You should not place undue reliance on our forward-looking statements because the matters they describe are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond our control. Our forward-looking statements are based on the information currently available to us and speak only as of the date on which this report was filed with the SEC. We expressly disclaim any obligation to issue any updates or revisions to our forward-looking statements, even if subsequent events cause our expectations to change regarding the matters discussed in those statements. Over time, our actual results, performance or achievements will likely differ from the anticipated results, performance or achievements that are expressed or implied by our forward-looking statements, and such differences might be significant and materially adverse to our shareholders. For a discussion of these and other risk factors, see "Item 1A: Risk Factors" of the Company's annual report on Form 10-K for the year ended December 31, 2006. Please consider our forward-looking statements in light of those risks as you read this report.

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. Condensed Consolidated Financial Statements**  
**CONSOLIDATED BALANCE SHEETS (unaudited)**

Alaska Air Group, Inc.

**ASSETS**

(In Millions)	March 31, 2007	December 31, 2006
<b>Current Assets</b>		
Cash and cash equivalents	\$161.0	\$230.7
Marketable securities	809.1	783.2
Total cash and marketable securities	970.1	1,013.9
Securities lending collateral	109.6	111.3
Receivables - net	158.3	134.2
Inventories and supplies - net	47.8	44.7
Deferred income taxes	139.7	134.2
Fuel hedge contracts	58.0	45.9
Prepaid expenses and other current assets	110.6	88.1
<b>Total Current Assets</b>	<b>1,594.1</b>	<b>1,572.3</b>
<b>Property and Equipment</b>		
Aircraft and other flight equipment	2,594.0	2,296.6
Other property and equipment	541.6	530.7
Deposits for future flight equipment	367.4	437.8
	3,503.0	3,265.1
Less accumulated depreciation and amortization	932.5	906.1
<b>Total Property and Equipment - Net</b>	<b>2,570.5</b>	<b>2,359.0</b>
<b>Fuel Hedge Contracts</b>	<b>24.0</b>	<b>22.7</b>
<b>Other Assets</b>	<b>154.5</b>	<b>123.1</b>
<b>Total Assets</b>	<b>\$4,343.1</b>	<b>\$4,077.1</b>

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****CONSOLIDATED BALANCE SHEETS (unaudited)**

Alaska Air Group, Inc.

**LIABILITIES AND SHAREHOLDERS' EQUITY**

(In Millions Except Share Amounts)	March 31, 2007	December 31, 2006
<b>Current Liabilities</b>		
Accounts payable	\$75.8	\$90.0
Accrued aircraft rent	56.1	56.8
Accrued wages, vacation and payroll taxes	108.8	144.0
Other accrued liabilities	460.7	404.3
Air traffic liability	451.3	311.2
Securities lending obligation	109.6	111.3
Current portion of long-term debt	118.0	119.1
<b>Total Current Liabilities</b>	<b>1,380.3</b>	<b>1,236.7</b>
<b>Long-Term Debt, Net of Current Portion</b>	<b>1,171.3</b>	<b>1,031.7</b>
<b>Other Liabilities and Credits</b>		
Deferred income taxes	91.6	114.6
Deferred revenue	335.6	333.0
Other liabilities	478.0	475.6
	<b>905.2</b>	<b>923.2</b>
<b>Commitments and Contingencies</b>		
<b>Shareholders' Equity</b>		
Preferred stock, \$1 par value		
Authorized: 5,000,000 shares, none issued or outstanding		
Common stock, \$1 par value		
Authorized: 100,000,000 shares		
Issued: 2007 - 42,616,739 shares 2006 - 42,501,163 shares	42.6	42.5
Capital in excess of par value	884.7	877.9
Treasury stock (common), at cost: 2007 - 2,178,024 shares 2006 - 2,207,474 shares	(49.7)	(50.4)
Accumulated other comprehensive loss	(187.9)	(191.4)
Retained earnings	196.6	206.9
	<b>886.3</b>	<b>885.5</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$4,343.1</b>	<b>\$4,077.1</b>

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)**

Alaska Air Group, Inc.

**Three Months Ended March 31****(In Millions Except Per Share Amounts)**

	<b>2007</b>	<b>2006</b>
<b>Operating Revenues</b>		
Passenger	<b>\$695.8</b>	\$679.5
Freight and mail	<b>21.2</b>	21.4
Other - net	<b>42.4</b>	34.5
<b>Total Operating Revenues</b>	<b>759.4</b>	735.4
<b>Operating Expenses</b>		
Wages and benefits	<b>237.0</b>	223.2
Variable incentive pay	<b>10.5</b>	8.5
Contracted services	<b>38.6</b>	36.7
Aircraft fuel, including hedging gains and losses	<b>184.9</b>	163.1
Aircraft maintenance	<b>58.5</b>	61.2
Aircraft rent	<b>43.3</b>	46.6
Food and beverage service	<b>11.2</b>	11.5
Selling expenses	<b>39.0</b>	41.6
Depreciation and amortization	<b>41.9</b>	36.9
Landing fees and other rentals	<b>54.7</b>	47.4
Other	<b>54.9</b>	52.8
Fleet transition costs, including impairment charge	<b>3.0</b>	131.1
<b>Total Operating Expenses</b>	<b>777.5</b>	860.6
<b>Operating Loss</b>	<b>(18.1)</b>	(125.2)
<b>Nonoperating Income (Expense)</b>		
Interest income	<b>14.4</b>	11.1
Interest expense	<b>(21.0)</b>	(19.1)
Interest capitalized	<b>7.1</b>	4.7
Other - net	<b>(0.2)</b>	(0.9)
	<b>0.3</b>	(4.2)
Loss before income tax	<b>(17.8)</b>	(129.4)
Income tax benefit	<b>(7.5)</b>	(50.3)
<b>Net Loss</b>	<b>\$(10.3)</b>	\$(79.1)
<b>Basic and Diluted Loss Per Share:</b>	<b>\$(0.26)</b>	\$(2.36)
Shares used for computation:		
Basic and Diluted	<b>40.365</b>	33.464
See accompanying notes to condensed consolidated financial statements.		



**Table of Contents****CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (unaudited)**

Alaska Air Group, Inc.

(In Millions)	<i>Common Shares Outstanding</i>	<i>Common Stock</i>	<i>Capital in Excess of Par Value</i>	<i>Treasury Stock, at Cost</i>	<i>Accumulated Other Comprehensive Loss</i>	<i>Retained Earnings</i>	<i>Total</i>
Balances at December 31, 2006	40.294	\$42.5	\$877.9	\$(50.4)	\$(191.4)	\$206.9	\$885.5
Net loss for the three months ended March 31, 2007						(10.3)	(10.3)
Other comprehensive income (loss):							
Related to marketable securities:							
Change in fair value					1.6		
Reclassification to earnings					(0.5)		
Income tax effect					(0.4)		
					0.7		0.7
Adjustments related to employee benefit plans:					4.4		
Income tax effect					(1.6)		
					2.8		2.8
Total comprehensive loss							(6.8)
Stock-based compensation			2.5				2.5
Stock issued for employee stock purchase plan	0.024		0.7				0.7
Stock issued under stock plans, including \$0.5 million tax benefit	0.121	0.1	3.6	0.7			4.4
Balances at March 31, 2007	40.439	\$42.6	\$884.7	\$(49.7)	\$(187.9)	\$196.6	\$886.3

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)**

Alaska Air Group, Inc.

<b>Three Months Ended March 31 (In Millions)</b>	<b>2007</b>	<b>2006</b>
<b>Cash flows from operating activities:</b>		
Net loss	<b>\$(10.3)</b>	<b>\$(79.1)</b>
Adjustments to reconcile net loss to net cash provided by operating activities:		
Fleet transition costs, including impairment charge	<b>3.0</b>	<b>131.1</b>
Depreciation and amortization	<b>41.9</b>	<b>36.9</b>
Stock-based compensation	<b>2.5</b>	<b>1.9</b>
Changes in fair values of open fuel hedge contracts	<b>(13.3)</b>	<b>3.7</b>
Changes in deferred income taxes	<b>(4.8)</b>	<b>(47.0)</b>
Tax benefit from stock option exercises	<b>(0.5)</b>	
Increase in receivables - net	<b>(24.1)</b>	<b>(15.3)</b>
Increase in prepaid expenses and other current assets	<b>(26.7)</b>	<b>(20.4)</b>
Increase in air traffic liability	<b>140.1</b>	<b>103.9</b>
Increase in other current liabilities	<b>3.1</b>	<b>9.7</b>
Decrease in deferred revenue and other-net	<b>(46.8)</b>	<b>(40.2)</b>
<b>Net cash provided by operating activities</b>	<b>64.1</b>	<b>85.2</b>
<b>Cash flows from investing activities:</b>		
Proceeds from disposition of assets	<b>1.9</b>	<b>0.2</b>
Purchases of marketable securities	<b>(474.7)</b>	<b>(108.3)</b>
Sales and maturities of marketable securities	<b>450.7</b>	<b>146.4</b>
Securities lending collateral	<b>1.7</b>	<b>3.3</b>
Securities lending obligation	<b>(1.7)</b>	<b>(3.3)</b>
Property and equipment additions:		
Aircraft and aircraft purchase deposits	<b>(230.1)</b>	<b>(161.0)</b>
Other flight equipment	<b>(16.3)</b>	<b>(4.4)</b>
Other property and equipment	<b>(7.6)</b>	<b>(7.6)</b>
Restricted deposits and other	<b>(0.4)</b>	<b>1.9</b>
<b>Net cash used in investing activities</b>	<b>(276.5)</b>	<b>(132.8)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of long-term debt, net	<b>163.4</b>	<b>122.4</b>
Long-term debt payments	<b>(24.9)</b>	<b>(9.3)</b>
Proceeds from issuance of common stock	<b>3.7</b>	<b>1.4</b>
Tax benefit from stock option exercises	<b>0.5</b>	
<b>Net cash provided by financing activities</b>	<b>142.7</b>	<b>114.5</b>
<b>Net change in cash and cash equivalents</b>	<b>(69.7)</b>	<b>66.9</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>230.7</b>	<b>73.6</b>
<b>Cash and cash equivalents at end of period</b>	<b>\$161.0</b>	<b>\$140.5</b>
<b>Supplemental disclosure of cash paid (received) during the period for:</b>		
Interest (net of amount capitalized)	<b>\$9.9</b>	<b>\$11.3</b>
Income taxes	<b>\$(4.1)</b>	
See accompanying notes to condensed consolidated financial statements.		



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### **NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)**

Alaska Air Group, Inc.

#### **Note 1. Basis of Presentation and Significant Accounting Policies**

##### *Organization and Basis of Presentation*

The accompanying unaudited condensed consolidated financial statements of Alaska Air Group, Inc. (Air Group or the Company) include the accounts of the parent company, Alaska Air Group, Inc., and its principal subsidiaries, Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon), through which the Company conducts substantially all of its operations. These interim condensed consolidated financial statements are unaudited and should be read in conjunction with the consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2006. In the opinion of management, all adjustments have been made which are necessary to present fairly the Company's financial position as of March 31, 2007, as well as the results of operations for the three months ended March 31, 2007 and 2006. The adjustments made were of a normal recurring nature.

The Company's condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). In preparing these condensed consolidated financial statements, the Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities, as well as the reported amounts of revenues and expenses. Significant estimates made include assumptions used to record liabilities; expenses and revenues associated with the Company's Mileage Plan; amounts paid to lessors upon aircraft lease terminations; the fair market value of surplus or impaired aircraft, engines and parts; assumptions used in the calculations of pension expense in the Company's defined-benefit plans; and the amounts of certain accrued liabilities. Actual results may differ from the Company's estimates.

##### *Reclassifications*

The Company has made certain reclassifications to conform the prior year's data to the current format.

##### *Securities Lending*

The Company lends certain marketable securities to third parties for a time period of less than one year. During the time period in which these securities are loaned to the third parties, the Company requires cash collateral for 102% of the daily market value of the loaned securities. As of March 31, 2007, the Company had \$107.3 million of securities on loan under the program. These affected securities are included as marketable securities under current assets on the consolidated balance sheets.

##### *New Accounting Pronouncements*

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109 (FIN 48), which clarifies the accounting and disclosure for uncertainty in tax positions, as defined in that

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statement. The purpose of FIN 48 is to clarify certain aspects of the recognition and measurement related to accounting for income tax uncertainties. This interpretation was effective for the Company as of January 1, 2007. See Note 10 for a discussion of the impact of the adoption of this interpretation.

### **Note 2. Fleet Transition**

#### *Transition to All-Boeing 737 Fleet*

In March 2006, the Company's Board approved a plan to accelerate the retirement of its MD-80 fleet (15 owned and 11 leased aircraft at the time) and remove those aircraft from service by the end of 2008, which is earlier than the original retirement schedule. As a result of this decision, the Company evaluated impairment as required by SFAS No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*, and concluded that the carrying value of the owned MD-80 fleet was no longer recoverable when compared to the estimated remaining future cash flows. Accordingly, during the first quarter of 2006, the Company recorded an impairment charge totaling \$131.1 million (pretax) to write down the fleet to its estimated fair market value.

In the third quarter of 2006, the Company also purchased five MD-80 aircraft from lessors and, in conjunction with the purchases, terminated the leases for those five aircraft. Two additional leased MD-80 aircraft were returned to the lessor upon expiration of the lease arrangements.

The Company has reached an agreement with a buyer for its 20 owned MD-80s. As of May 7, 2007, the Company has closed on sale transactions for eight of these aircraft and expects to complete the remaining sales during the second quarter. The majority of these aircraft will be leased from the buyer under short-term lease arrangements.

As of March 31, 2007, the Company leases four MD-80 aircraft, whose current expiration dates range from January 2011 to October 2012. The Company expects to cease operation of these aircraft prior to the lease expiration date through lease buy-outs, lease agreement restructuring, subleasing of the aircraft, or storing the aircraft at a long-term storage facility. At such time as one of these actions is taken on the aircraft, the Company expects to have an operating charge that will be recorded in the consolidated statements of operations. Aggregate minimum lease payments for these aircraft through the end of the lease are approximately \$82 million.

#### *Sublease of Q200 Aircraft*

During the third quarter of 2006, Horizon signed a letter of intent with another carrier to sublease 16 of its Bombardier Q200 aircraft. Under the terms of the letter of intent, up to eleven aircraft will leave Horizon's operating fleet in 2007, and an additional five aircraft will leave in the first half of 2008. Each sublease will result in a loss for Horizon approximating the difference between the lease payments and the sublease receipts. The loss on each aircraft will be recorded when the specific aircraft leave Horizon's fleet and the sublease arrangement begins. As of March 31, 2007, two of the aircraft have been delivered to the other carrier, resulting in a sublease loss of approximately \$3.0 million in the first quarter. The Company expects the loss to average \$1.5 million per aircraft.

On April 23, 2007, Horizon announced an order for 15 additional Q400 aircraft, with options for 20 more. These aircraft will be delivered in 2008 and 2009. With this order, Horizon also plans to phase out the remaining Q200 aircraft by the end of 2009. Since all of Horizon's Q200 aircraft are leased, the Company expects to realize a loss on the transition out of the remaining Q200s since the current market lease rates for these aircraft are below our contractual lease rates. However, the nature, timing, or amount of the loss cannot be reasonably estimated at this point for the aircraft that are not part of the sublease agreement described above.

**Table of Contents****Note 3. Restructuring Charges**

In July 2006, Alaska reached new four-year agreements with the approximately 3,700 clerical, office and passenger service employees and the ramp service and stores agents, all represented by the International Association of Machinists. Among other items, the agreements included a severance package offered to employees in the top four wage-scale steps that includes cash payments based on years of service, one year of medical coverage after the severance date, and continued travel privileges for a period of time. The total amount of the charge was \$28.6 million and was recorded as restructuring charges in the statement of operations during the third quarter of 2006.

The following table displays the activity and balance of the severance and related costs components of the Company's restructuring accrual as of and for the three months ended March 31, 2007 and 2006. Substantially all of the accrual at December 31, 2006 and March 31, 2007 relates to the severance package described above.

<b>Accrual for Severance and Related Costs (\$ in millions)</b>	<b>2007</b>	<b>2006</b>
Balance at December 31, 2006 and 2005, respectively	<b>\$19.9</b>	<b>\$3.1</b>
Cash payments	<b>(9.6)</b>	<b>(1.6)</b>
<b>Balance at March 31</b>	<b>\$10.3</b>	<b>\$1.5</b>

The Company will make the majority of the remaining cash payments in the second quarter of 2007. The accrual for severance and related costs is included in accrued wages, vacation and payroll taxes in the consolidated balance sheets.

**Note 4. Fuel Hedge Contracts**

The Company's operations are inherently dependent upon the price and availability of aircraft fuel. To manage economic risks associated with fluctuations in aircraft fuel prices, the Company periodically enters into call options, collar structures, and swap agreements for crude oil, among other initiatives.

The Company records derivative instruments, all of which are currently fuel hedge contracts, on the consolidated balance sheet at their fair value. Changes in the fair value of these fuel hedge contracts are recorded each period in aircraft fuel expense.

The following table summarizes the components of aircraft fuel expense for the three months ended March 31, 2007 and 2006 (in millions):

	<b>2007</b>	<b>2006</b>
Raw fuel cost	<b>\$195.5</b>	<b>\$193.0</b>
Changes in value and settlements of fuel hedge contracts	<b>(10.6)</b>	<b>(29.9)</b>
<b>Aircraft fuel expense</b>	<b>\$184.9</b>	<b>\$163.1</b>

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The Company realized gains of \$1.8 million and \$29.9 million in the three months ended March 31, 2007 and 2006, respectively, on fuel hedge contracts that settled during the period.

Outstanding fuel hedge positions as of March 31, 2007 are as follows:

Quarter	Approximate % of Expected Fuel Requirements	Gallons Hedged (in millions)	Approximate Crude Oil Price per Barrel
Second Quarter 2007	53%	55.1	\$57.31
Third Quarter 2007	49%	53.7	\$56.98
Fourth Quarter 2007	41%	43.4	\$59.67
First Quarter 2008	36%	36.6	\$61.92
Second Quarter 2008	29%	31.2	\$63.53
Third Quarter 2008	21%	24.2	\$63.94
Fourth Quarter 2008	23%	23.6	\$64.20
First Quarter 2009	5%	5.6	\$67.68
Second Quarter 2009	5%	5.8	\$67.50
Third Quarter 2009	6%	6.3	\$68.25

As of March 31, 2007 and December 31, 2006, the fair values of the Company's fuel hedge positions were \$82.0 million and \$68.6 million, respectively, including capitalized premiums of \$43.9 million and \$39.3 million, respectively, and are presented as both current and non-current assets in the consolidated balance sheets.

**Note 5. Other Assets**

Other assets consisted of the following (in millions):

	March 31, 2007	December 31, 2006
Restricted deposits (primarily restricted investments)	\$91.7	\$91.2
Deferred costs and other	62.9	31.9
	<b>\$154.6</b>	<b>\$123.1</b>

**Note 6. Mileage Plan**

Alaska's Mileage Plan deferrals and liabilities are included under the following balance sheet captions (in millions):

	March 31, 2007	December 31, 2006
<b>Current Liabilities:</b>		
Other accrued liabilities	\$212.9	\$196.6
<b>Other Liabilities and Credits (non-current):</b>		
Deferred revenue	331.0	328.3
Other liabilities	20.4	20.7
	<b>\$564.3</b>	<b>\$545.6</b>

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Alaska's Mileage Plan revenue is included under the following statement of operations captions for the three months ended March 31, 2007 and 2006 (in millions):

	2007	2006
Passenger revenues	\$28.3	\$25.7
Other-net revenues	27.9	20.5
	<b>\$56.2</b>	<b>\$46.2</b>

**Note 7. Long-term Debt**

At March 31, 2007 and December 31, 2006, long-term debt obligations were as follows (in millions):

	March 31, 2007	December 31, 2006
Fixed-rate notes payable due through 2022	\$806.6	\$721.0
Variable-rate notes payable due through 2022	453.4	390.6
Pre-delivery payment facility expiring in 2009	29.3	39.2
Long-term debt	<b>1,289.3</b>	1,150.8
Less current portion	<b>(118.0)</b>	(119.1)
	<b>\$1,171.3</b>	\$1,031.7

During the first three months of 2007, Alaska borrowed \$163.4 million using fixed-rate and variable-rate debt secured by flight equipment and made payments of \$24.9 million, including \$9.9 million on its pre-delivery payment facility.

**Note 8. Employee Benefit Plans***Pension Plans-Qualified Defined Benefit*

Net pension expense for the three months ended March 31 included the following components (in millions):

	March 31, 2007	March 31, 2006
Service cost	\$13.3	\$12.3
Interest cost	15.0	12.7
Expected return on assets	(16.3)	(12.5)
Amortization of prior service cost	1.0	1.2
Actuarial loss	3.0	3.9
Net pension expense	<b>\$16.0</b>	\$17.6

The Company contributed \$17.5 million to its qualified defined-benefit plans during the three months ended March 31, 2007, and expects to contribute an additional \$35 million to these plans during the remainder of 2007. The Company made \$16.8 million in contributions to its defined benefit-pension plans during the three months ended March 31, 2006.



**Table of Contents***Pension Plans-Nonqualified Defined Benefit*

Net pension expense for the unfunded, noncontributory defined benefit plans was \$0.9 million and \$1.0 million for the three months ended March 31, 2007 and 2006 respectively.

*Postretirement Medical Benefits*

Net periodic benefit cost for the postretirement medical plans for the three months ended March 31, 2007 and 2006 included the following components:

	March 31, 2007	March 31, 2006
Service cost	\$1.2	\$1.3
Interest cost	1.4	1.0
Amortization of prior service cost	(0.1)	(0.2)
Actuarial loss	0.4	0.4
Net periodic benefit cost	\$2.9	\$2.5

**Note 9. Stock-Based Compensation Plans**

The Company accounts for stock-based awards using Statement of Financial Accounting Standards SFAS No. 123R, Share-Based Payment: An Amendment of SFAS Nos. 123 and 95. This standard requires companies to recognize as expense the fair value of stock options and other equity-based compensation issued to employees as of the grant date. The standard applies to both stock options and restricted stock units that the Company grants to employees and to the Company's Employee Stock Purchase Plan (ESPP), which features a look-back provision and allows employees to purchase stock at a 15% discount. All stock-based compensation expense is recorded in wages and benefits in the condensed consolidated statements of operations.

*Stock Options*

For stock options granted prior to January 1, 2006 (the date of adoption of SFAS 123R), for which the vesting period is not complete, the modified prospective method for transition permitted by SFAS 123R was used. Under this method, the Company accounts for the unvested portion of these awards on a prospective basis, with expense recognized in the condensed consolidated statements of operations beginning January 1, 2006 using the grant-date fair values previously calculated for pro forma disclosures. The Company selected this method due to the relatively limited use of stock-based awards and the immaterial impact on the comparability between periods. The Company also elected to use the method available under FASB Staff Position FSP No. 123(R)-3 *Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards*, which provides an alternative method for calculating historical excess tax benefits (the APIC pool) from the method described in FAS 123(R) for stock-based compensation awards. The standard also requires that tax benefits realized from stock award exercise gains in excess of stock-based compensation expense recognized for financial statement purposes be reported as cash flows from financing activities rather than as operating cash flows.

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A portion of the Company's granted options qualify as incentive stock options (ISO) for income tax purposes. As such, a tax benefit is not recorded at the time the compensation cost related to the options is recorded for book purposes due to the fact that an ISO does not ordinarily result in a tax benefit unless there is a disqualifying disposition. Stock option grants of non-qualified options result in the creation of a deferred tax asset, which is a temporary difference, until the time the option is exercised. Due to the treatment of incentive stock options for tax purposes, the Company's effective tax rate is subject to variability.

The Company has stock option awards outstanding under a number of long-term incentive equity plans, one of which continues to provide for the grant of stock options to purchase the Company's common stock at market prices on the date of grant to directors, officers and employees of the Company and its subsidiaries. Under the various plans, options for 7,476,565 shares have been granted and, at March 31, 2007, 664,245 shares were available for future grant. Under all plans, the stock options granted have terms of up to ten years. The Company's options are typically granted with graded vesting provisions, and compensation cost is amortized over the service period using the straight-line method. The fair value of each stock option grant is estimated on the date of grant using the Black-Scholes option-pricing model, which requires the Company to make several assumptions. The risk-free interest rate is based on the U.S. Treasury yield curve in effect for the term nearest the expected term of the option at the time of grant. The dividend yield is zero as the Company currently does not pay dividends. The expected volatility of the common stock is based on the historical volatility over a period commensurate with the expected term of the awards. The expected life of the options and the expected forfeiture rates are based on our historical experience for various homogenous employee groups.

The tables below summarize stock option activity for the three months ended March 31, 2007:

	Shares	Weighted-Average Exercise Price Per Share	Weighted-Average Contractual Life (Years)	Aggregate Intrinsic Value (in millions)
Outstanding, December 31, 2006	2,539,268	\$32.08		
Granted	154,515	42.80		
Exercised	(100,230)	29.23		
Canceled	(5,960)	32.49		
Outstanding, March 31, 2007	2,587,593	\$32.83	5.1	\$16.5

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	Shares	Weighted-Average Exercise Price Per Share	Weighted-Average Contractual Life (Years)	Aggregate Intrinsic Value (in millions)
<b>Exercisable at March 31, 2007</b>	1,889,360	\$31.70	3.8	\$14.2

The fair value of each option grant was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for grants during the three months ended March 31, 2007 and 2006:

	2007	2006
Expected volatility	43.5%	41.6%
Expected term	6 years	6 years
Risk-free interest rate	4.7%	4.5%
Expected dividend yield		
Weighted-average fair value of options granted	\$20.98	\$14.17

The Company recorded stock-based compensation expense related to stock options of \$0.9 million for the three months ended March 31, 2007 and 2006, with corresponding tax benefits of \$0.3 million. The total intrinsic value of options exercised during the three months ended March 31, 2007 was \$1.4 million. Cash received from option exercises during the three months ended March 31, 2007 totaled \$3.0 million. A total of 160,480 options vested during the first quarter of 2007 with an aggregate fair value of \$2.6 million. As of March 31, 2007, \$9.3 million of compensation cost associated with unvested stock option awards attributable to future service had not yet been recognized. This amount will be recognized as expense over a weighted-average period of 1.7 years.

The following table summarizes stock options outstanding and exercisable at March 31, 2007 with their weighted-average exercise prices and remaining contractual lives:

**Range of**

Exercise prices	Remaining Life (years)	Shares	Price Per Share
Outstanding:			
\$10 to \$20	5.4	202,680	\$18.69
\$21 to \$28	5.5	563,635	26.14
\$29 to \$34	5.1	868,683	31.64
\$35 to \$45	5.7	783,695	39.39
\$46 to \$58	1.1	168,900	47.75
\$10 to \$58	5.1	2,587,593	\$32.83

**Range of**

Exercise prices	Shares	Price Per Share
Exercisable:		
\$10 to \$20	200,430	\$18.71
\$21 to \$28	485,742	26.22
\$29 to \$34	638,863	31.27
\$35 to \$45	395,425	38.86
\$46 to \$58	168,900	47.75
\$10 to \$58	1,889,360	\$31.70

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### *Restricted Stock Awards*

During the three months ended March 31, 2007, the Company awarded 62,820 restricted stock units (RSUs) to certain employees, with grant date fair values of \$2.7 million. These amounts reflect the value of the total RSU awards at the grant date based on the closing price of the Company's common stock. Compensation cost for RSUs is recognized over three years from the date of grant as the awards cliff vest after three years. As of March 31, 2007, 508,670 RSUs were outstanding, with an aggregate intrinsic value of \$19.4 million. The Company recorded stock-based compensation expense related to RSUs of \$1.3 million (\$0.8 million after tax) and \$0.9 million (\$0.6 million after tax) for the three months ended March 31, 2007 and 2006, respectively. These amounts are included in wages and benefits in the condensed consolidated statements of operations.

As of March 31, 2007, \$9.9 million of compensation cost associated with unvested restricted stock awards attributable to future service had not yet been recognized. This amount will be recognized as expense over a weighted-average period of 1.1 years.

### *Performance Stock Awards*

During the first quarter of 2007, the Company awarded Performance Share Unit awards (PSUs) to certain executives. These awards are similar to restricted stock units (RSUs), but vesting is based on a performance condition tied to the Company achieving a specified pretax margin over a three-year period. The PSU Plan allows a portion of the PSUs to vest even if the specified pretax margin falls below the target, and additional shares to be granted if the margin target is exceeded, subject to a maximum. The Company intends to regularly review its assumptions about meeting the performance goal and expected vesting, and to adjust the related compensation expense accordingly. The Company recorded compensation expense related to PSUs of \$0.1 million during the first quarter of 2007.

### *Employee Stock Purchase Plan*

The Company has an Employee Stock Purchase Plan. Compensation expense recognized under the plan was \$0.2 million and \$0.1 million for the three months ended March 31, 2007 and 2006, respectively.

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### **Note 10. Income Taxes**

In July 2006, the FASB issued FIN 48. The purpose of FIN 48 is to clarify certain aspects of the recognition and measurement related to accounting for income tax uncertainties. Under FIN 48, the impact of an uncertain income tax position must be recognized at the largest amount that is more likely than not of being sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained.

The Company was subject to the provisions of FIN 48 as of January 1, 2007. Upon adoption, no cumulative effect of accounting change was necessary or recorded in the condensed consolidated financial statements. The total amount of unrecognized tax benefits as of the date of adoption was \$26.2 million. This number includes a \$24.5 million increase in the liability and a corresponding increase in deferred tax assets for unrecognized tax benefits as a result of the implementation of FIN 48 and \$1.7 million of tax benefits that, if recognized, would impact the effective tax rate.

Accrued interest on tax positions is recorded as a component of interest expense. Total accrued interest on tax positions included in the FIN 48 liability was zero at January 1, 2007 and \$0.3 million at March 31, 2007. No penalties were accrued at January 1, 2007 or at March 31, 2007.

The periods subject to examination for the Company's federal income tax return are the 2003 through 2006 tax years. The periods subject to examination for the Company's major state income tax returns other than California are also the years 2003 through 2006. In California, the income tax years 2002 through 2006 remain open to examination.

The Company anticipates that total unrecognized tax benefits will decrease by \$4.0 million due to the expiration of the statute of limitations for certain tax years prior to December 31, 2007.

The Company does not believe that it is reasonably possible that the total unrecognized tax benefit would significantly increase or decrease in the next 12 months. The FIN 48 liability for its unrecognized tax benefit is classified in other long-term liabilities on the consolidated balance sheet.

During the first quarter of 2007, the Company received a favorable decision in a matter with the State of California. As a result of the decision, the company reduced its FIN 48 liability by \$0.7 million, recorded a previously unrecognized tax benefit of \$1 million, and accrued interest income of \$1.5 million.

### **Note 11. Earnings Per Share**

In April 2006, the Company's senior convertible notes were converted into 5.769 million shares of common stock and are included in the calculation of the basic weighted-average shares outstanding for the three months ended March 31, 2007. For the three months ended March 31, 2007 and 2006, all outstanding options to purchase common shares were excluded in the calculation for diluted earnings per share as the Company had a net loss in each of those periods.

**Table of Contents****Note 12. Operating Segment Information**

Operating segment information for Alaska and Horizon for the three-month period ended March 31 was as follows (in millions):

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
Operating revenues:		
Alaska	<b>\$659.8</b>	\$590.0
Horizon	<b>161.6</b>	146.2
Other*	<b>0.3</b>	0.3
Elimination of intercompany revenues	<b>(62.3)</b>	(1.1)
Consolidated	<b>\$759.4</b>	\$735.4
Loss before income tax:		
Alaska	<b>\$(7.5)</b>	\$(124.7)
Horizon	<b>(9.2)</b>	(0.4)
Other*	<b>(1.1)</b>	(4.3)
Consolidated	<b>\$(17.8)</b>	\$(129.4)

	<b>March 31, 2007</b>	<b>December 31, 2006</b>
Total assets at end of period:		
Alaska	<b>\$3,995.9</b>	\$3,712.0
Horizon	<b>528.5</b>	409.0
Other*	<b>911.9</b>	916.8
Elimination of intercompany accounts	<b>(1,093.2)</b>	(960.7)
Consolidated	<b>\$4,343.1</b>	\$4,077.1

\* Includes the parent company, Alaska Air Group, Inc., including its investments in Alaska and Horizon, which are eliminated in consolidation.

**Note 13. Contingencies**

In June 2005, the International Association of Machinists (IAM) filed a grievance under its Collective Bargaining Agreement (CBA) with Alaska alleging that Alaska violated the CBA by, among other things, subcontracting the Ramp service operation in Seattle. The dispute was referred to an arbitrator and hearings on the grievance commenced in January 2007. A second round of hearings was completed in April with a third round scheduled for late June. The arbitrator will most likely issue a decision in the fall of 2007.

Despite more than a year of negotiations to reach a mutual agreement, in December 2006, the Company was notified by the City of Los Angeles that terminal charges related to its operations at Los Angeles International Airport (LAX) would be unilaterally increased dramatically for 2007 and beyond. Additionally, maintenance and operations fees were increased retroactively to January 2006. These increases were made applicable for all airlines operating in Terminals 1 and 3

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at LAX, but were not imposed on airlines operating in Terminals 2 and 4 through 8, because of their long-term leases currently in effect. LAX is attempting to impose the maintenance and operations fees on all carriers but this action has been challenged in federal court. Alaska and Horizon, along with other airlines in Terminals 1 and 3 has filed a complaint with the Department of Transportation alleging that the amount and duration of the disparities in terminal changes among the carriers at LAX are unreasonable and unjustly discriminatory as they apply to the carriers at Terminals 1 and 3. These changes violate DOT and FAA policies and regulations, as well as other federal statutes. In April, a hearing on the complaint was held by a DOT Administrative Law Judge and an opinion is expected to be issued in mid-May. The Secretary of Transportation is then expected to issue a final decision in mid-June. An adverse decision could be appealed to a Federal Circuit Court of Appeals.

The Company is a party to routine litigation matters incidental to its business and with respect to which no material liability is expected. Management believes the ultimate disposition of these matters is not likely to materially affect the Company's financial position or results of operations. This forward-looking statement is based on management's current understanding of the relevant law and facts, and it is subject to various contingencies, including the potential costs and risks associated with litigation and the actions of judges and juries.

**Table of Contents****Alaska Airlines Financial and Statistical Data (unaudited)**

	Three Months Ended March 31		
	2007	2006	% Change
<b>Financial Data (in millions):</b>			
<b>Operating Revenues:</b>			
Passenger	\$545.9	\$536.8	1.7
Passenger - regional flying	57.3	4.4	NM
Freight and mail	20.7	20.5	1.0
Other - net	35.9	28.3	26.9
<b>Total Operating Revenues</b>	<b>659.8</b>	<b>590.0</b>	<b>11.8</b>
<b>Operating Expenses:</b>			
Wages and benefits	187.3	175.7	6.6
Variable incentive pay	7.7	6.4	20.3
Contracted services	29.4	28.0	5.0
Regional flying costs	67.4	3.9	NM
Aircraft fuel, including hedging gains and losses	157.6	142.0	11.0
Aircraft maintenance	34.3	44.3	(22.6)
Aircraft rent	26.3	29.3	(10.2)
Food and beverage service	10.6	10.8	(1.9)
Selling expenses	31.6	34.8	(9.2)
Depreciation and amortization	35.4	32.2	9.9
Landing fees and other rentals	41.8	36.8	13.6
Other	39.8	39.0	2.1
Fleet transition costs, including impairment charge		131.1	NM
<b>Total Operating Expenses</b>	<b>669.2</b>	<b>714.3</b>	<b>(6.3)</b>
<b>Operating Loss</b>	<b>(9.4)</b>	<b>(124.3)</b>	<b>NM</b>
Interest income	15.9	11.8	
Interest expense	(20.4)	(15.8)	
Interest capitalized	6.3	4.3	
Other - net	0.1	(0.7)	
	1.9	(0.4)	
<b>Loss Before Income Tax</b>	<b>\$(7.5)</b>	<b>\$(124.7)</b>	<b>NM</b>
<b>Mainline Operating Statistics:</b>			
Revenue passengers (000)	3,862	3,905	(1.1)
RPMs (000,000) traffic	4,066	4,080	(0.3)
ASMs (000,000) capacity	5,694	5,539	2.8
Passenger load factor	71.4%	73.7%	(2.3)pts
Yield per passenger mile	13.43¢	13.16¢	2.0
Operating revenue per ASM (RASM)	10.58¢	10.57¢	0.1
Passenger revenue per ASM	9.59¢	9.69¢	(1.1)
Operating expenses per ASM (a)	10.57¢	12.83¢	(17.6)
Operating expense per ASM excluding fuel and fleet transition costs (a)	7.80¢	7.90¢	(1.3)
GAAP fuel cost per gallon (a)	\$1.87	\$1.68	11.4
Economic fuel cost per gallon (a)	\$1.95	\$1.67	16.8
Fuel gallons (000,000)	84.2	84.5	(0.4)

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Average number of full-time equivalent employees	<b>9,542</b>	8,988	6.2
Aircraft utilization (blk hrs/day)	<b>10.8</b>	11.0	(1.8)
Average aircraft stage length (miles)	<b>917</b>	921	(0.4)
Operating fleet at period-end	<b>114</b>	113	1 a/c

### **Regional Operating Statistics:**

Revenue passengers (000)	<b>578</b>	13	NM
RPMs (000,000)	<b>220</b>	11	NM
ASMs (000,000)	<b>316</b>	18	NM

NM = Not Meaningful

(a) See Note A on page 23.

**Table of Contents****Horizon Air Financial and Statistical Data (unaudited)**

	Three Months Ended March 31		
	2007	2006	% Change
<b>Financial Data (in millions):</b>			
<b>Operating Revenues:</b>			
Passenger	\$159.4	\$143.8	10.8
Freight and mail	0.5	0.9	(44.4)
Other - net	1.7	1.5	13.3
<b>Total Operating Revenues</b>	<b>161.6</b>	<b>146.2</b>	<b>10.5</b>
<b>Operating Expenses:</b>			
Wages and benefits	48.9	46.5	5.2
Variable incentive pay	2.8	2.1	33.3
Contracted services	6.1	6.1	
Aircraft fuel, including hedging gains and losses	27.3	21.1	29.4
Aircraft maintenance	24.2	16.9	43.2
Aircraft rent	17.0	17.3	(1.7)
Food and beverage service	0.6	0.7	(14.3)
Selling expenses	7.4	8.1	(8.6)
Depreciation and amortization	6.2	4.4	40.9
Landing fees and other rentals	13.2	10.9	21.1
Other	12.8	11.8	8.5
Fleet transition costs	3.0		NM
<b>Total Operating Expenses</b>	<b>169.5</b>	<b>145.9</b>	<b>16.2</b>
<b>Operating Income (Loss)</b>	<b>(7.9)</b>	<b>0.3</b>	<b>NM</b>
Interest income	1.0	0.7	
Interest expense	(3.0)	(1.8)	
Interest capitalized	0.8	0.4	
Other - net	(0.1)		
	(1.3)	(0.7)	
<b>Loss Before Income Tax</b>	<b>\$(9.2)</b>	<b>\$(0.4)</b>	<b>NM</b>
<b>Operating Statistics:</b>			
Revenue passengers (000)	1,609	1,594	0.9
RPMs (000,000) traffic	627	620	1.1
ASMs (000,000) capacity	925	877	5.5
Passenger load factor	67.8%	70.7%	(2.9)pts
Yield per passenger mile	25.42¢	23.19¢	9.6
Operating revenue per ASM (RASM)	17.47¢	16.67¢	4.8
Passenger revenue per ASM	17.23¢	16.40¢	5.1
Operating expenses per ASM (a)	18.32¢	16.64¢	10.1
Operating expense per ASM excluding fuel (a)	15.37¢	14.23¢	8.0
Operating expense per ASM excluding fuel and fleet transition costs(a)	15.05¢	14.23¢	5.8
GAAP fuel cost per gallon (a)	\$1.87	\$1.64	14.0
Economic fuel cost per gallon (a)	\$2.01	\$1.73	16.1
Fuel gallons (000,000)	14.6	12.9	13.2
Average number of full-time equivalent employees	3,694	3,538	4.4

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Aircraft utilization (blk hrs/day)	8.7	8.8	(1.1)
Operating fleet at period-end	71	69	2 a/c

NM = Not Meaningful

(a) See Note A on page 23

**Table of Contents****Note A:**

Pursuant to Item 10 of Regulation S-K, we are providing disclosure of the reconciliation of reported non-GAAP financial measures to their most directly comparable financial measures reported on a GAAP basis. The non-GAAP financial measures provide management the ability to measure and monitor performance both with and without the cost of aircraft fuel (including the gains and losses associated with our fuel hedging program where appropriate) and fleet transition costs. Because the cost and availability of aircraft fuel are subject to many economic and political factors beyond our control and we record changes in the fair value of our hedge portfolio in our income statement, it is our view that the measurement and monitoring of performance without fuel is important. In addition, we believe the disclosure of financial performance without fleet transition costs is useful to investors. Finally, these non-GAAP financial measures are also more comparable to financial measures reported to the Department of Transportation by other major network airlines.

The following tables reconcile our non-GAAP financial measures to the most directly comparable GAAP financial measures for both Alaska Airlines, Inc. and Horizon Air Industries, Inc.:

*Alaska Airlines, Inc.:*

(\$ in millions)	Three Months Ended March 31,	
	2007	2006
<b><u>Mainline unit cost reconciliations:</u></b>		
Operating expenses	\$669.2	\$714.3
Less: regional flying costs	(67.4)	(3.9)
<i>Mainline operating expenses</i>	<b>\$601.8</b>	\$710.4
<i>Mainline ASMs (000,000)</i>	<b>5,694</b>	5,539
<i>Mainline operating expenses per ASM</i>	<b>10.57¢</b>	12.83¢
Operating expenses	\$669.2	\$714.3
Less: regional flying costs	(67.4)	(3.9)
Less: aircraft fuel	(157.6)	(142.0)
Less: fleet transition costs		(131.1)
<i>Mainline operating expenses excluding fuel and fleet transition costs</i>	<b>\$444.2</b>	\$437.3
<i>Mainline ASMs (000,000)</i>	<b>5,694</b>	5,539
<i>Mainline operating expenses per ASM excluding fuel and fleet transition costs</i>	<b>7.80¢</b>	7.90¢
<b><u>Reconciliation to GAAP income (loss) before taxes:</u></b>		
Income (loss) before taxes, excluding mark-to-market hedging gains(losses) and fleet transition costs	<b>\$(14.3)</b>	\$7.6
Mark-to-market hedging gains (losses) included in aircraft fuel	<b>6.8</b>	(1.2)
Less: fleet transition costs		(131.1)
GAAP loss before taxes as reported	<b>\$(7.5)</b>	\$(124.7)

**Aircraft fuel reconciliations:**

	Three Months Ended March 31,			
	2007	Cost/Gal	2006	Cost/Gal
Raw or into-plane fuel cost	<b>\$165.9</b>	<b>\$1.97</b>	\$166.6	\$1.98
Less: gains on settled hedges	<b>(1.5)</b>	<b>(0.02)</b>	(25.8)	(0.31)

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Economic fuel expense	<b>\$164.4</b>	<b>\$1.95</b>	\$140.8	\$1.67
Adjustments to reflect timing of gain or loss recognition resulting from mark-to-market accounting on fuel hedges	<b>(6.8)</b>	<b>(0.08)</b>	1.2	0.01
GAAP fuel expense	<b>\$157.6</b>	<b>\$1.87</b>	\$142.0	\$1.68
Fuel gallons (000,000)	<b>84.2</b>		84.5	

**Table of Contents***Horizon Air Industries, Inc.*

(\$ in millions)	Three Months Ended March 31,	
	2007	2006
<b><u>Unit cost reconciliations:</u></b>		
Operating expenses	\$169.5	\$145.9
ASMs (000,000)	925	877
Operating expenses per ASM	18.32¢	16.64¢
Operating expenses	\$169.5	\$145.9
Less: aircraft fuel	(27.3)	(21.1)
Operating expenses excluding fuel	\$142.2	\$124.8
ASMs (000,000)	925	877
Operating expenses per ASM excluding fuel	15.37¢	14.23¢

	2007	2006
<b><u>Unit cost reconciliations-excluding fleet transition costs:</u></b>		
Operating expenses	\$169.5	\$145.9
Less: aircraft fuel	(27.3)	(21.1)
Less: fleet transition costs	(3.0)	
Operating expenses excluding fuel and fleet transition costs	\$139.2	\$124.8
ASMs (000,000)	925	877
Operating expenses per ASM excluding fuel and fleet transition costs	15.05¢	14.23¢

<b><u>Reconciliation to GAAP loss before taxes:</u></b>		
Loss before taxes, excluding mark-to-market fuel hedging gains	\$(11.2)	\$(1.6)
Mark-to-market hedging gains included in aircraft fuel	2.0	1.2
GAAP loss before taxes as reported	\$(9.2)	\$(0.4)

**Aircraft fuel reconciliations:**

	Three Months Ended March 31,			
	2007	Cost/Gal	2006	Cost/Gal
Raw or into-plane fuel cost	\$29.6	\$2.03	\$26.4	\$2.05
Less: gains on settled hedges	(0.3)	(0.02)	(4.1)	(0.32)
Economic fuel expense	\$29.3	\$2.01	\$22.3	\$1.73
Adjustments to reflect timing of gain or loss recognition resulting from mark-to-market accounting on fuel hedges	(2.0)	(0.14)	(1.2)	(0.09)
GAAP fuel expense	\$27.3	\$1.87	\$21.1	\$1.64
Fuel gallons (000,000)	14.6		12.9	



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### **ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### *Overview*

The following Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to help the reader understand the Company, our operations and our present business environment. The MD&A is provided as a supplement to and should be read in conjunction with our condensed consolidated financial statements and the accompanying notes. All statements in the following discussion that are not reports of historical information or descriptions of current accounting policy are forward-looking statements. Please consider our forward-looking statements in light of the risks referred to in this report's introductory cautionary note and the risks mentioned in the Company's filings with the Securities and Exchange Commission. This overview summarizes the MD&A, which includes the following sections:

*First Quarter in Review* highlights from the first quarter of 2007 outlining some of the major events that happened during the period and how they affected our financial performance.

*Results of Operations* an in-depth analysis of the results of operations of Alaska and Horizon for the three months ended March 31, 2007. We believe this analysis will help the reader better understand our condensed consolidated statements of operations. This section also includes forward-looking statements regarding our view of the remainder of 2007.

*Liquidity and Capital Resources* an analysis of cash flows, sources and uses of cash, contractual obligations, commitments and off-balance sheet arrangements, an overview of financial position and the impact of inflation and changing prices.

Air Group's filings with the Securities and Exchange Commission, including its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports are accessible free of charge at [www.alaskaair.com](http://www.alaskaair.com). The information contained on our website is not a part of this quarterly report on Form 10-Q.

### **FIRST QUARTER IN REVIEW**

Our consolidated pretax loss was \$17.8 million for the first quarter of 2007 compared to \$129.4 million loss recorded for the first quarter of 2006. The 2006 loss included a \$131.1 million impairment charge associated with the decision to retire our MD-80 fleet by the end of 2008. The first quarter of 2007 was characterized by a weakening revenue environment and growing competition in our markets. For example, Delta has increased its capacity from Los Angeles International Airport (LAX) to many Mexico destinations that we serve, and competitors have added service out of Seattle and Portland to other destinations. This quarter's results were also negatively impacted by significantly higher year-over-year economic fuel prices that resulted from a substantial reduction in the benefit of our fuel hedge contracts. Other significant developments are described below.

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### *Labor Costs and Negotiations*

We are now in the process of negotiating new contracts with pilots at both Alaska and Horizon. The contract with Alaska's pilots became amendable May 1, 2007 and the contract with Horizon's pilots became amendable in September 2006. We are committed to reaching negotiated contracts that recognize the important contributions that our pilots make to our airlines while not harming either company's competitive position. Factoring in pay rates, productivity measures, pension, and post-retirement medical benefits, we believe our pilot unit costs are among the highest in the industry for the size of aircraft operated.

We do not know what the final outcome of these negotiations will be or when agreements will be reached. However, uncertainty around open contracts could be a distraction to some employees, reduce employee engagement in our business, and prevent us from achieving the operational goals (such as on-time and completion rate targets) that we have set.

### *Capacity Purchase Agreement*

Alaska and Horizon entered into a Capacity Purchase Agreement (CPA) effective January 1, 2007, whereby Alaska purchases capacity in certain routes ( incentive markets ) from Horizon as specified by the agreement. This agreement has resulted in a new presentation in Alaska's statement of operations. The actual passenger revenue from the incentive markets is identified as Passenger revenue - regional flying and the associated costs are identified as Regional flying costs.

Alaska also has a similar arrangement in place with a third-party carrier for flying between Anchorage and Dutch Harbor, Alaska. Historically, the revenue from this arrangement was presented in Other revenue net and the associated costs have been in Contracted services in Alaska's statement of operations. Now, all of these revenues and costs are presented with the Horizon incentive-market flying revenues and costs and the prior period has been reclassified to conform to the current presentation.

The planning departments at Alaska and Horizon have in the past worked together to strategically deploy certain Horizon aircraft in a way that maximizes returns to Air Group, overall by increasing flow revenue through connections with Alaska, or allows Alaska to deploy its larger jets to other missions. Prior to 2007, there was a revenue sharing arrangement in place whereby Alaska made a payment to Horizon if certain incentive markets created losses for Horizon. Alternatively, Horizon made a payment to Alaska if those markets were profitable.

Alaska and Horizon entered into the CPA in order to improve the transparency of both the revenues and the costs of flying in the incentive markets. Under the CPA, Alaska Airlines pays Horizon a contractual amount for the purchased capacity in the incentive markets, regardless of

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the revenue collected on those flights. The amount paid to Horizon is generally based on Horizon's operating costs, plus a margin. Alaska establishes the scheduling, routes and pricing for the flights, and has the inventory and revenue risk in those markets. Accordingly, Alaska records the related passenger revenue. Alaska also records payments to Horizon in Regional flying costs. Horizon records the payment from Alaska as passenger revenue.

Under both the revenue sharing arrangement that was previously in place and the new CPA, the payments made from Alaska to Horizon are eliminated in consolidation and do not impact Air Group's results.

### *Aircraft Fuel Expense*

During the past two years, Air Group has realized significant benefits from in-the-money fuel hedge contracts. However, our fuel hedge protection has declined substantially as the strike prices of our hedges are now closer to current oil prices compared to those in place during 2006 and 2005. During the first quarter of 2007, our economic fuel costs increased substantially because the hedge benefit was \$1.8 million, compared to \$29.9 million in the first quarter of 2006. Please refer to page 31 for more information about fuel costs, including a description of economic fuel costs.

We continue to believe that our fuel hedge program is an important part of our strategy to reduce our exposure to volatile fuel prices. We began entering into hedge contracts again in the third quarter of 2006 after several quarters of no activity. We expect to continue to enter into these types of contracts prospectively, although significant changes in market conditions could affect our decisions.

### *Alaska Fleet Transition*

Our fleet transition at Alaska continues to progress as planned. We recently reached an agreement with a buyer for our 20 owned MD-80s and as of May 7, 2007, have closed on sale transactions for eight of these aircraft. We expect to complete the remaining sales during the second quarter. The majority of these aircraft will be leased from the buyer under short-term lease arrangements which will allow us to maintain our current MD-80 retirement schedule through December 2008. As a result of a sale of the aircraft, our aircraft rent expense will increase. At this time, we do not expect any loss on disposal of our 20 owned MD-80s. We also reached a milestone in our fleet transition, having as many new B737-800s in the fleet as MD-80s at March 31, 2007.

We currently have four MD-80 aircraft under long-term lease arrangements that we plan to cease operating before the end of the lease term. We anticipate that once these aircraft have been removed from operation, we will dispose of these aircraft through lease buy-out, a sublease arrangement, or store them at a long-term storage facility. It is likely that we will record an operating charge in our statement of operations if this occurs. Aggregate minimum lease payments for these aircraft through the end of the lease are approximately \$82 million.

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During the quarter, we also retired the last of our B737-200 combi aircraft. We took delivery of our first two modified B737-400 combi aircraft during the period, expect two more during the second quarter, and recently announced our intent to convert a fifth B737-400 into the fixed combi configuration by December 2007.

### *Horizon Fleet Transition*

In 2006, Horizon entered into an agreement to sublease up to 16 of its Bombardier Q200 aircraft to a third party. During the quarter, two aircraft were transferred, resulting in a loss on the sublease arrangement of \$3 million that is reflected as Fleet transition costs including impairment charge in the condensed consolidated statements of operations. We expect the loss per each aircraft to be approximately \$1.5 million, which will be recorded as each aircraft leaves the fleet.

On April 23, 2007, Horizon announced an order for 15 additional Q400 aircraft, with options for 20 more. These aircraft will be delivered in 2008 and 2009. With this order, Horizon also plans to phase out the remaining Q200 aircraft by the end of 2009. Since all of Horizon's Q200 aircraft are leased, the Company expects to realize a loss on the transition out of the remaining Q200s since the current market lease rates for these aircraft are below our contractual lease rates. However, the nature, timing, or amount of the loss cannot be reasonably estimated at this point for the aircraft that are not part of the sublease agreement described above.

### *Frontier JetExpress*

In the third quarter of 2006, we announced that Horizon would discontinue its contract flying with Frontier Airlines as Frontier JetExpress. We have nine CRJ-700 aircraft dedicated to this program, all of which will return to Horizon's operating fleet in 2007. Two of these were returned in January and the remaining seven are scheduled to come back in the third and fourth quarters of 2007. We expect to use these aircraft for productive and strategic redeployments throughout Horizon's network and in CPA markets with Alaska.

### *Line of Credit Modification*

In April 2007, we announced the Second Amendment of the March 25, 2005, \$160 million variable rate credit facility with a syndicate of financial institutions. The terms of the agreement provide that any borrowings will be secured by either aircraft or cash collateral. The Second Amendment: (i) increases the size of the facility to \$185 million; (ii) improves the collateral advance rates for certain aircraft; (iii) extends the agreement by two years with a maturity date of March 31, 2010; and (iv) reprices the credit facility to reflect current market rates. The Company has no immediate plans to borrow using this credit facility.

### *Outlook*

For 2007, Alaska and Horizon expect capacity increases of 4% to 5% and approximately 10% to 11%, respectively, as measured by available seat miles. The expected capacity increase at Alaska is due primarily to the introduction of 14 new B737-800 aircraft in 2007 and the annualization of capacity additions that resulted from 12 B737-800 aircraft delivered in 2006, offset by the

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retirement of eight MD-80 aircraft and scheduled retirement of other aircraft. On a net basis, we expect that Alaska's fleet size will increase by only two aircraft, although the 737-800 aircraft are larger than the MD-80s, allowing for the capacity growth mentioned above. Horizon's expected capacity increase is due largely to the 13 new Q400 aircraft that will be delivered in 2007 and an increase in the number of seats in the existing fleet of Q400s from 74 seats to 76 seats, offset by the subleasing of 11 Q200 aircraft to another carrier. The aircraft deliveries in 2007 at both Alaska and Horizon are planned to be used to replace outgoing aircraft, increase frequency in our existing markets and, to a lesser degree, serve new markets.

## **RESULTS OF OPERATIONS**

### **Comparison of Three Months Ended March 31, 2007 to Three Months Ended March 31, 2006**

Our consolidated net loss for the first quarter of 2007 was \$10.3 million, or \$0.26 per share, compared to a net loss in 2006 of \$79.1 million, or \$2.36 per share. Our 2006 consolidated net loss includes a charge of \$131.1 million (\$81.9 million after tax) associated with our plan to transition out of the MD-80 fleet by the end of 2008 (See Note 2 to the condensed consolidated financial statements).

Excluding the MD-80 fleet transition charge, and with fuel stated on an economic basis, our consolidated net loss would have been \$15.8 million, or \$0.39 per share, for 2007 compared to net income of \$2.8 million, or \$0.08 per share, in 2006. We believe presentation of this non-GAAP financial measure provides useful information to investors and other readers because:

it is useful to monitor performance without these items as it improves our ability to compare our results to other airlines;

this financial measure is the basis for our various incentive plans, thus allowing investors to better understand the changes in variable incentive pay expense in our consolidated statements of operations;

this financial measure is most often used in internal management and Board reporting and decision-making; and

we believe it is the basis by which we are evaluated by industry analysts.

Financial and statistical data comparisons for Alaska and Horizon are shown on pages 21 and 22, respectively. On pages 23 and 24, we have included a reconciliation of reported non-GAAP financial measures to the most directly comparable GAAP financial measures.

### **Alaska Airlines Revenues**

Total operating revenues increased \$69.8 million, or 11.8%, during the first quarter of 2007 as compared to the same period in 2006. The changes are summarized in the following table:

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	March 31, 2007	March 31, 2006	% Change
Passenger Revenue - Mainline	\$545.9	\$536.8	1.7
Freight and mail	20.7	20.5	1.0
Other - net	35.9	28.3	26.9
 Total Mainline Revenues	 \$602.5	 \$585.6	 2.9
Passenger Revenue - Regional flying	57.3	4.4	NM
 Total Operating Revenues	 \$659.8	 \$590.0	 11.8

**Passenger Revenue - Mainline**

Mainline passenger revenue increased 1.7% on a 2.8% increase in available seat miles offset by a 1.1% decline in passenger unit revenues. The change in passenger unit revenues was positively impacted by a 2% increase in yields. However, that yield increase was not enough to offset the 2.3 point decline in load factor, from 73.7% to 71.4%. Our load factor declines were the largest in our Mexico markets (where we have seen significant new competitive capacity), Canada and intra- Alaska. We also believe the load factor declines are partly the result of the replacement of older aircraft with larger B737-800 and modified B737-400 combi aircraft that have more seats, without a commensurate increase in the number of passengers. Our load factor in April was 76.9% compared to 78.6% in the prior year. Our advance bookings currently suggest that load factors will be flat in May and June compared to the prior year.

Other-net revenues increased \$7.6 million, or 26.9%, due to increased Mileage Plan revenues that resulted from higher award redemptions on partner airlines and higher commission revenue associated with a significant increase in the sale of mileage credits to our bank partner. When we sell mileage credits, we defer the majority of the proceeds and recognize that revenue when award travel takes place. Commission revenue represents the difference between the proceeds from the sale of miles and the amount we defer.

**Passenger Revenue - Regional Flying**

Passenger Revenue - Regional flying increased by \$52.9 million to \$57.3 million because of the new Capacity Purchase Agreement (CPA) with Horizon. During the first quarter, regional flying expenses exceeded regional passenger revenues by \$10.1 million. However, revenues in the incentive markets covered by the CPA are highly seasonal in nature and, accordingly, we expect that passenger revenue - regional flying will be less than regional flying costs in the second and fourth quarters, but exceed expenses in the third quarter, resulting in a full year loss from regional flying in excess of the first quarter loss, but not a multiple of the first quarter loss. However, the reported results of regional flying do not reflect the total contribution of these flights to our mainline operation as many of the flights feed traffic from smaller cities.

**Alaska Airlines Expenses**

For the quarter, total operating expenses decreased \$45.1 million compared to the same period in 2006 due to a decline in mainline operating costs offset by new regional flying costs recorded

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under the new CPA with Horizon. We believe it is useful to summarize operating expenses as follows which is consistent with the way expenses are reported internally and evaluated by management:

Operating Expenses (in millions)	March 31, 2007	March 31, 2006	% Change
Mainline	<b>\$601.8</b>	\$710.4	(15.3)
Regional flying	<b>67.4</b>	3.9	NM
<b>Total Operating Expenses</b>	<b>\$669.2</b>	\$714.3	(6.3)

**Mainline Operating Expenses**

Total mainline operating costs decreased \$108.6 or 15.3% from \$710.4 to \$601.8. The decrease was primarily due to the \$131.1 million fleet transition-related impairment charge recorded in the first quarter of 2006, offset by increases in other operating costs, which are more fully described below.

*Wages and Benefits*

Wages and benefits increased by \$11.6 million, or 6.6%, during the first quarter of 2007 compared to the same period in 2006. The increase is primarily due to a 6.2% increase in full-time equivalent employees. These employees were added as part of our initiative to improve our on-time performance and other operational goals.

*Variable Incentive Pay*

Variable incentive pay increased from \$6.4 million, or 20.3%, to \$7.7 million. The increase reflects higher payouts under our Operational Rewards Program, which is designed to promote teamwork, initiative, and a customer service mindset by rewarding all employees if monthly operational goals are met. There was no material change in the year over year accruals for our annual incentive plans that are based on full year financial and selected operational results. These incentive programs reflect our philosophy of paying market wages to our employees coupled with financial rewards if our goals are met.

*Aircraft Fuel*

We do not use hedge accounting for our portfolio of fuel hedge contracts. As a result, our aircraft fuel expense can be volatile as we mark our hedge portfolio to market each period. We use three measures to evaluate fuel expense as more fully described below:

*Raw fuel expense* defined as the price that we generally pay at the airport, or the into-plane price, including taxes. Raw fuel prices are impacted by world oil prices and refining costs, which can vary by region in the U.S. *Raw fuel expense* approximates cash paid to suppliers.

*Economic fuel expense* defined as *raw fuel expense* minus the cash we receive from hedge counterparties for hedges that settle during the period, offset by the premium expense that we recognize. We believe this is the best measure of the effect that fuel prices are currently having on our business because it most closely approximates the net cash outflow associated with purchasing fuel for our operation. Accordingly, many industry analysts evaluate our results using this measure, and it is the basis for most internal management reporting and incentive pay plans.

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*GAAP fuel expense* defined as *raw fuel expense* plus the effect of mark-to-market adjustments on settled and unsettled fuel hedges that we include in our income statement as the value of our fuel-hedging portfolio increases and decreases. By definition, our *GAAP fuel expense* is very volatile, even between quarters, because it includes these mark-to-market adjustments. A key difference between *GAAP fuel expense* and *economic fuel expense* is the timing of gain or loss recognition. When we refer to *economic fuel expense*, we only include gains when they are realized through a cash receipt from our hedge contract counterparties. Under *GAAP fuel expense*, those gains are recognized when the underlying instrument increases in value, which in the past has occurred in an earlier reporting period.

See page 23 for a reconciliation between *GAAP fuel expense* as reported in our statement of operations and *economic fuel expense* in total and on a per-gallon basis.

Aircraft fuel increased \$15.6 million, or 11%, on flat consumption and roughly the same raw fuel price per gallon, offset by gains associated with changes in the value of our hedge portfolio. The total cash benefit from hedges that settled during the period declined significantly, from \$25.8 million in the first quarter of 2006 to \$1.5 million in the first quarter of 2007. As a result, our economic fuel costs increased from \$140.8 million in the first quarter of 2006 to \$164.4 million in the first quarter of 2007. Our economic fuel cost per gallon increased 16.8% over the first quarter of 2006 from \$1.67 to \$1.95. Based on current jet fuel prices, we expect our economic cost per gallon to be even higher during the second quarter of 2007.

### *Aircraft Maintenance*

Aircraft maintenance decreased by \$10 million, or 22.6%, compared to the prior-year quarter resulting largely from the benefits of our fleet transition plan as we replace our aging MD-80s and B737-200C aircraft with newer B737-800 and converted B737-400 aircraft, respectively. Our current expectation is that aircraft maintenance costs will be approximately flat for the balance of 2007 compared to 2006.

### *Selling Expenses*

Selling expenses declined by \$3.2 million, or 9.2%, compared to the first quarter of 2006 as a result of lower ticket distribution costs and credit card fees that resulted from new contracts with those vendors that were put into place in the last quarter of 2006. The 2006 amount also included \$1.2 million paid to Horizon under the revenue-sharing arrangement in incentive markets that existed in 2006, compared to zero this year because of the new CPA. These declines were partially offset by higher advertising costs.

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### *Landing Fees and Other Rentals*

Landing fees and other rentals increased by \$5.0 million, or 13.6%, compared to the first quarter of 2006. This is primarily the result of the large rate increase at Los Angeles International Airport (LAX) that was imposed on certain carriers late in 2006. We, along with other affected carriers, are disputing the rate increase at LAX (see further discussion under *Legal Proceedings*). The year-over-year comparison was also impacted by a \$1.5 million credit from the Port of Seattle related to the final true-up of 2005 rates recorded in the 2006 period.

### *Depreciation and Amortization and Aircraft Rent*

Depreciation and amortization increased \$3.2 million, or 9.9%, compared to the first quarter of 2006. This is primarily the result of ten new B737-800 aircraft delivered in 2006, six additional new B737-800 aircraft delivered in the first quarter of 2007, and depreciation on the five MD-80 aircraft acquired from lessors in the third quarter of 2006. These transactions also caused the year-over-year decline in aircraft rent.

### *Mainline Unit Costs per Available Seat Mile*

Operating costs per ASM ( *CASM* ) is an important metric in the industry and we use it to gauge the effectiveness of our cost-reduction efforts. Our effort to reduce unit cost focuses not only on controlling the actual dollars we spend, but also on increasing our capacity without adding a commensurate amount of cost. As was the case in 2006, our goal for the next two years is to grow capacity primarily through larger-gauge aircraft with the introduction of the new, larger 737-800s replacing our MD-80 aircraft.

Total mainline operating costs per available seat mile decreased from 12.83 cents per ASM to 10.57 cents per ASM in the first quarter of 2007. Total operating costs per ASM excluding fuel and the fleet transition impairment charge recorded in the first quarter of 2006, decreased 1.3%, from 7.9 cents per ASM to 7.8 cents per ASM on a 2.8% increase in ASM capacity. We currently forecast our costs per ASM excluding fuel and fleet transition costs for the second quarter and full year to be 7.5 cents and 7.5 to 7.6 cents, respectively. Please refer to page 23 for a reconciliation between these non-GAAP measures and the most directly comparable GAAP financial measures.

### **Regional Operating Expense**

Regional flying costs increased \$63.5 million, from \$3.9 million in the first quarter of 2006 to \$67.4 million in the first quarter of 2007. Of the total, \$62.3 million was paid to Horizon under the new CPA. The balance includes amounts paid to a third party for the Dutch Harbor flying (which approximated the amount paid in 2006) and certain administrative and information technology costs borne by Alaska allocated to the regional flying costs.

**Table of Contents****Horizon Air Revenues**

For the first quarter of 2007, operating revenues increased \$15.4 million, or 10.5%, compared to 2006. Horizon's passenger revenues are summarized in the table below:

Revenues (in millions) and % of ASMs	March 31, 2007		March 31, 2006	
	Revenues	% ASMs	Revenues	% ASMs
Passenger revenue from Horizon "brand" flying	\$ 86.8	50	\$ 81.5	47
Revenue from CPA with Alaska	62.3	32	n/a	n/a
Passenger revenue - Alaska incentive markets	n/a	n/a	49.6	29
Revenue from Frontier JetExpress	10.3	18	12.7	24
<b>Total Passenger Revenue and % of ASMs</b>	<b>\$ 159.4</b>	<b>100</b>	<b>\$ 143.8</b>	<b>100</b>

Horizon brand flying includes those routes in the Horizon system not covered by the Alaska CPA. Horizon controls all scheduling, routes and pricing for the flights, and has the inventory and revenue risk in those markets. Revenue from Horizon brand flying increased \$5.3 million or 6.6% on an 11.6% increase in brand capacity offset by a decline in unit revenues. The decline in unit revenues was due to a 3.6 point reduction in load factor, from 70.7% in the first quarter of 2006 to 67.1% in the first quarter of 2007, offset by a nearly 1% increase in yield in those markets.

Revenue from the CPA with Alaska totaled \$62.3 million during the first quarter of 2007. Although the incentive markets have changed slightly, we believe it is useful to compare this year's revenue recorded under the CPA to the actual passenger revenue recorded under the prior revenue sharing arrangement. Total revenue related to flying for the incentive markets increased \$12.7 million or 25.6% from \$49.6 million in 2006. The increase in revenue came on a 17.9% increase in incentive market ASMs and a 5% increase in unit revenues. The increase in unit revenues was due to a 7.4% increase in yield, offset by a 0.7-point decline in load factor, from 71.1% to 70.4%. The yield increase was due to the higher payment from Alaska compared to the actual passenger revenue recorded under the prior arrangement. Under the CPA, the fee paid by Alaska is based on Horizon's operating costs, plus a specified margin. Under the prior revenue-sharing arrangement, Alaska made a payment to Horizon equal to Horizon's loss in those markets, if any, and a quarterly bonus that was based on Alaska's overall operating margin.

Revenue from the Frontier JetExpress flying declined from \$12.7 million in 2006 to \$10.3 million in 2007 on a 21.7% decline in ASMs. The ASM decline is consistent with the wind-down of the JetExpress arrangement that will occur throughout 2007.

**Horizon Air Expenses**

Total operating expenses increased \$23.6 million, or 16.2%, as compared to the same period in 2006. Significant period-over-period changes in the components of operating expenses are as follows:

*Wages and Benefits*

Wages and benefits increased \$2.4 million, or 5.2%, as a result of a higher number of full-time equivalent employees and wages per employee.

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### *Aircraft Fuel*

Aircraft fuel increased \$6.2 million, or 29.4%, due to a 13.2% increase in gallons consumed and flat raw fuel cost per gallon, offset by gains associated with changes in the value of the hedge portfolio. The increase in consumption was a function of the reduction in Frontier JetExpress flying. As those aircraft are redeployed into the Horizon fleet, Horizon purchases the fuel, whereas under the JetExpress arrangement, fuel was purchased by Frontier. We expect to see year-over-year increases in the number of gallons consumed as our regional jets return to the Horizon fleet.

We realized gains of \$0.3 million from settled hedge contracts in the first quarter of 2007, compared to \$4.1 million in the same period of 2006, resulting in *economic fuel expense* of \$29.3 million in 2007, a 31.4% increase over the first quarter of 2006. Our economic fuel cost per gallon increased 16.1% over the first quarter of 2006 from \$1.73 to \$2.01.

See page 24 for a reconciliation between GAAP fuel expense as reported in our statement of operations and economic fuel expense in total and on a per-gallon basis.

### *Aircraft Maintenance*

Aircraft maintenance expense increased \$7.3 million, or 43.2%, primarily as a result of a higher number of scheduled engine overhauls for the Q400 fleets. We expect maintenance expense will be approximately \$15 million higher for all of 2007 compared to 2006, resulting primarily from the increase in scheduled maintenance activities.

### *Fleet Transition Costs*

Fleet transition costs associated with the sublease of Q200 aircraft were \$3 million during the first quarter of 2007. We expect total fleet transition costs to be approximately \$16 million during 2007 as 11 Q200 aircraft are subleased and leave the fleet.

### *Unit Costs per Available Seat Mile*

As discussed above, operating costs per ASM ( *CASM* ) is an important metric in the industry and we use it to gauge the effectiveness of our cost-reduction efforts. Like Alaska, our effort to reduce unit cost focuses not only on controlling the actual dollars we spend, but also on increasing available seat miles without adding a commensurate amount of cost. We intend to increase capacity primarily through larger-gauge aircraft as we replace aging Q200 aircraft with larger Q400 aircraft.

Total operating costs per available seat mile increased from 16.64 cents per ASM to 18.32 cents per ASM in the first quarter of 2007. Operating costs per ASM excluding fuel was 15.37 cents per

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ASM, an increase of 8% compared to 2006 on a 5.5% increase in available seat miles. The increase was due primarily to the Q200 fleet transition costs, higher wages and maintenance costs. We also regularly evaluate and report internally our operating costs per ASM excluding fuel and the fleet transition charges. By that measure, unit costs increased 5.8% from 14.23 cents per ASM to 15.05 cents per ASM.

We currently forecast our costs per ASM excluding fuel for the second quarter and full year to be 14.8 cents and 14.2 cents, respectively.

### **Consolidated Nonoperating Income (Expense)**

Net nonoperating income (expense) was \$0.3 million in the first quarter of 2007 compared to \$(4.2) million for the same period of 2006. Interest income increased \$3.3 million compared to the first quarter of 2006 as a result of higher average portfolio returns and \$1.5 million of interest income associated with the favorable resolution of a state income tax matter.

Interest expense increased \$1.9 million primarily resulting from interest rate increases on our variable-rate debt, and new debt arrangements in 2006 and the first quarter of 2007. This increase was partly offset by the conversion of our \$150 million senior convertible notes to equity in April 2006, which eliminated further interest expense on those notes. Capitalized interest increased \$2.4 million from \$4.7 million in the first quarter of 2006 to \$7.1 million in the first quarter of 2007. This increase is due to the significant increase in pre-delivery deposits made in connection with aircraft orders. We expect that nonoperating expense will increase in 2007 as we continue to finance new aircraft deliveries, resulting in a higher average debt balance.

### **Consolidated Income Tax Expense (Benefit)**

Accounting standards require us to provide for income taxes each quarter based on either our estimate of the effective tax rate for the full year or the actual year-to-date effective tax rate if it is our best estimate of our annual expectation. For the first quarter, we used the actual year-to-date effective tax rate, as we believe it to be our best estimate of the full-year rate at this time. Our effective income tax benefit rate on the pre-tax loss for the first quarter of 2007 was 42.1%. In arriving at this rate, we considered a variety of factors, including year-to-date pre-tax results, the U.S. federal rate of 35%, estimated year-to-date nondeductible expenses and estimated state income taxes. The effective rate for the quarter was positively impacted by a \$1.7 million credit that resulted from the favorable impact of the state income tax matter referred in Note 10. Excluding this benefit, our effective benefit rate would have been approximately 33%.

We evaluate our tax rate each quarter and make adjustments when necessary. Our final effective tax rate for the full year is highly dependent on the level of pre-tax income or loss and the magnitude of any nondeductible expenses in relation to that pre-tax amount.

### **Critical Accounting Estimates**

For information on our critical accounting estimates, see Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2006.

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The table below presents the major indicators of financial condition and liquidity.

	<b>March 31, 2007</b>	<b>December 31, 2006</b>	<b>Change</b>
	<b>(In millions, except per share and debt-to-capital amounts)</b>		
Cash and marketable securities	<b>\$970.1</b>	\$1,013.9	\$(43.8)
Working capital	<b>213.8</b>	335.6	(121.8)
Long-term debt	<b>1,171.3</b>	1,031.7	139.6
Shareholders' equity	<b>886.3</b>	885.5	0.8
Book value per common share	<b>\$21.92</b>	\$21.97	\$(0.05)
Long-term debt-to-capital	<b>57%:43%</b>	54%:46%	NA
Long-term debt-to-capital assuming aircraft operating leases are capitalized at seven times annualized rent	<b>73%:27%</b>	72%:28%	NA

During the three months ended March 31, 2007, our cash and marketable securities decreased \$43.8 million to \$970.1 million.

Our debt-to-capital ratio rose modestly from December 31, 2006 due primarily to the net loss for the quarter, coupled with an increase in our outstanding debt resulting from new aircraft-secured debt arrangements in the first quarter of 2007. Our debt-to-capital ratio assuming aircraft operating leases are capitalized at seven times annual rent was 73%:27% at March 31, 2007 compared to 72%:28% at December 31, 2006.

*Cash Provided by Operating Activities*

During the first quarter of 2007, net cash provided by operating activities was \$64.1 million, a decline of \$21.1 from the \$85.2 million generated in the first quarter of 2006. The decline in operating cash flow was primarily due to the lower cash benefit of fuel hedges settled during the period and a modest increase in other operating costs, offset by the small increase in revenues.

*Cash Used in Investing Activities*

Cash used in investing activities was \$276.5 million during the first quarter of 2007, compared to cash used by investing activities of \$132.8 million during the same period of 2006. During the first quarter of 2007, we had net purchases of marketable securities of \$24 million compared to net sales of marketable securities of \$38.1 million in the first quarter of 2006. Cash used for property and equipment additions, net of proceeds from asset dispositions, was \$252.1 million, substantially all of which related to new aircraft or additional pre-delivery payments for future aircraft. Following our April 2007 order for additional Q400 aircraft purchases, we expect capital expenditures to be approximately \$740 million during all of 2007.

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### *Cash Provided by Financing Activities*

Net cash provided by financing activities was \$142.7 million during the first quarter of 2007 compared to \$114.5 million during the same period of 2006. We obtained debt financing for five new B737-800 aircraft. Offsetting this increase were normal long-term debt payments of \$24.9 million.

We plan to meet our significant capital and operating commitments through internally generated funds from operations and cash and marketable securities on hand at March 31, 2007, along with additional debt financing and proceeds from our pre-delivery payment facility. We have financing already in place for 13 of the 24 B737-800s that will be delivered throughout the balance of 2007 through 2009.

### *Pre-delivery Payment Facility*

Alaska's \$172 million variable-rate revolving loan facility is available to provide a portion of the pre-delivery funding requirements of Alaska's purchase of new Boeing 737-800 aircraft under the current aircraft purchase agreement. The facility expires on August 31, 2009. The interest rate is based on one-month LIBOR plus a specified margin. Any borrowings will be secured by Alaska's rights under the Boeing purchase agreement. The principal amounts outstanding on the facility relate to specified aircraft and will be repaid at the time that Alaska takes delivery of the aircraft, if not sooner. As of March 31, 2007, \$29.3 million was outstanding. No amounts were borrowed during the first quarter of 2007, although we may use the facility in the future to fund additional pre-delivery payments.

## **Contractual Obligations, Commitments and Off-Balance Sheet Arrangements**

### *Aircraft Purchase Commitments*

At March 31, 2007, we had firm orders for 41 aircraft requiring aggregate payments of approximately \$1 billion, as set forth below. In addition, Alaska has options to acquire 49 additional B737-800s and purchase rights for two more. At March 31, 2007, Horizon had options to acquire 19 Q400s and 15 CRJ700s. However, on April 23, 2007, Horizon announced an order for 15 additional Q400 aircraft with options for 20 more, bringing the total number of firm Q400 orders to 23 with 20 options. Alaska and Horizon expect to finance the firm orders and, to the extent exercised, the option aircraft through operating lease arrangements, long-term debt or internally generated cash.

During the first quarter of 2007, Alaska took delivery of six B737-800 aircraft, all of which were paid for with cash on hand and then five were subsequently financed with fixed and variable-rate debt arrangements. Horizon took delivery of five Q400 aircraft, all of which were acquired using cash on hand.

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The following table summarizes aircraft purchase commitments as of March 31, 2007 and payments by year:

Delivery Period   Firm Orders

Aircraft	April 1 2007	December 31, 2008	2009	2010	2011	Total
Boeing 737-800	8	12	4	6	3	33
Bombardier Q400*	8					8
<b>Total</b>	<b>16</b>	<b>12</b>	<b>4</b>	<b>6</b>	<b>3</b>	<b>41</b>
Payments (Millions)	\$358.0	\$294.2	\$159.9	\$146.0	\$44.9	\$1,003.0

\* Excludes the impact of the April 23, 2007 Horizon order for additional Q400s. This order increases aircraft purchase commitments by \$39 million, \$94 million, and \$170 million in 2007, 2008, and 2009, respectively.

Giving consideration to the current fleet transition plans for both Alaska and Horizon and including the April order for additional Q400s, the following table displays the currently anticipated fleet count as of the end of each quarter in 2007 and at December 31, 2008:

	30-Jun-07	30-Sep-07	31-Dec-07	31-Dec-08
<b>Alaska Airlines</b>				
MD80	20	17	15	
737-400	35	35	35	35
737-400F**	1	1	1	1
737-400C**	4	4	4	4
737-700	20	20	20	20
737-800*	22	25	29	42
737-900	12	12	12	12
<b>Totals</b>	<b>114</b>	<b>114</b>	<b>116</b>	<b>114</b>
<b>Horizon Air</b>				
Q200	23	20	17	12
Q400	32	33	33	36
CRJ-700	21	21	21	20
	76	74	71	68

\*The total assumes Alaska will identify one airplane for delivery in 2008 from Boeing or a lessor. \*\*F=Freighter; C=Combination freighter/passenger

**Contractual Obligations**

The following table provides a summary of our principal payments under current and long-term debt obligations, operating lease commitments, aircraft purchase commitments and other obligations as of March 31, 2007. This table excludes contributions to our various pension plans, which we expect to be approximately \$50 million to \$80 million per year through 2011.

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(in millions)	2007	April 1 2008	December 31, 2009	2010	2011	Beyond 2011	Total
Current and long-term debt obligations	\$ 68.3	\$ 91.4	\$ 96.2	\$ 102.9	\$ 131.6	\$ 769.6	\$ 1,260.0
Current and long-term portions of the pre-delivery payment facility	29.3						29.3
Operating lease commitments (1)	124.0	240.1	220.9	208.0	177.4	681.0	1,651.4
Aircraft purchase commitments (2)	358.0	294.2	159.9	146.0	44.9		1,003.0
Interest obligations (3)	64.4	80.6	72.6	65.8	58.7	187.2	529.3
Other purchase obligations (4)	21.6	29.7	30.0	30.3	30.6	93.6	235.8
<b>Total</b>	<b>\$ 665.6</b>	<b>\$ 736.0</b>	<b>\$ 579.6</b>	<b>\$ 553.0</b>	<b>\$ 443.2</b>	<b>\$ 1,731.4</b>	<b>\$ 4,708.8</b>

- (1) Operating lease commitments generally include aircraft operating leases, airport property and hangar leases, office space, and other equipment leases. The aircraft operating leases include lease obligations for four leased MD-80 aircraft, all of which we intend to retire earlier than expected in connection with our fleet transition plan.
- (2) Excludes the impact of the April 23, 2007 Horizon order for additional Q400s. This order increases aircraft purchase commitments by \$39 million, \$94 million, and \$170 million in 2007, 2008, and 2009, respectively.
- (3) For variable-rate debt, future obligations are shown above using interest rates in effect as of March 31, 2007.
- (4) Includes minimum obligations under our long-term power-by-the-hour maintenance agreement.

**Effect of Inflation** - Inflation and price changes other than for aircraft fuel and passenger fares do not have a significant effect on our operating revenues, operating expenses and operating income.

**ITEM 3. Quantitative and Qualitative Disclosures about Market Risk**

There have been no material changes in market risk from the information provided in Item 7A Quantitative and Qualitative Disclosure About Market Risk in our 2006 10-K except as follows:

*Market Risk Aircraft Fuel*

Currently, our fuel-hedging portfolio consists almost exclusively of crude oil call options. We utilize the contracts in our portfolio as hedges to decrease our exposure to the volatility of jet fuel prices. Call options are designed to effectively cap our cost of the crude oil component of fuel prices allowing us to limit our exposure to increasing fuel prices. With these call option contracts, we still benefit from the decline in crude oil prices as there is no downward exposure other than the premiums that we pay to enter into the contracts. Although to a lesser extent, we also use collar structures for fuel hedging purposes. We believe there is risk in not hedging against the possibility of fuel price increases. We estimate that a 10% increase or decrease in crude oil prices as of March 31, 2007 would increase or decrease the fair value of our hedge portfolio by approximately \$29.2 million and \$25.3 million, respectively.

We have fuel purchase contracts that fix the refining margin we pay for approximately 50% of Alaska's fuel consumption in the first quarter of 2007.

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Our portfolio of fuel hedge contracts was worth \$82.0 million at March 31, 2007, including \$43.9 million of capitalized premiums paid to counterparties, compared to a portfolio value of \$68.6 million at December 31, 2006.

Please refer to pages 23 and 24, as well as to Note 4 in the notes to the condensed consolidated financial statements, for company-specific data on the results of our fuel-hedging program.

### **ITEM 4. Controls and Procedures**

#### *Evaluation of Disclosure Controls and Procedures*

As of March 31, 2007, an evaluation was performed under the supervision and with the participation of our management, including our chief executive officer and chief financial officer (collectively, our certifying officers), of the effectiveness of the design and operation of our disclosure controls and procedures. These disclosure controls and procedures are designed to ensure that the information required to be disclosed by us in our periodic reports filed with or submitted to the Securities and Exchange Commission (the SEC) is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms, and that the information is accumulated and communicated to our management, including our certifying officers, on a timely basis.

Our certifying officers concluded, based on their evaluation, that disclosure controls and procedures were effective.

#### *Changes in Internal Control over Financial Reporting*

We made no changes in our internal control over financial reporting identified in management's evaluation during the fiscal quarter ended March 31, 2007, that have materially affected, or are reasonably likely to materially effect, our internal control over financial reporting.

We intend to regularly review and evaluate the design and effectiveness of our disclosure controls and procedures and internal control over financial reporting on an ongoing basis and to improve these controls and procedures over time and to correct any deficiencies that we may discover in the future. While we believe the present design of our disclosure controls and procedures and internal control over financial reporting are effective, future events affecting our business may cause us to modify our controls and procedures in the future.

## **PART II OTHER INFORMATION**

### **ITEM 1. Legal Proceedings**

In June 2005, the International Association of Machinists (IAM) filed a grievance under its Collective Bargaining Agreement (CBA) with Alaska alleging that Alaska violated the CBA by, among other things, subcontracting the Ramp service operation in Seattle. The dispute was referred to an arbitrator and hearings on the grievance commenced in January 2007. A second round of hearings was completed in April with a third round scheduled for late June. The arbitrator will most likely issue a decision in the fall of 2007.

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Despite more than a year of negotiations to reach a mutual agreement, in December 2006, Alaska was notified by the City of Los Angeles that terminal charges related to our operations at Los Angeles International Airport (LAX) would be unilaterally increased dramatically for 2007 and beyond. Additionally, maintenance and operations fees were increased retroactively to January 2006. These increases were made applicable for all airlines operating in Terminals 1 and 3 at LAX, but were not imposed on airlines operating in Terminals 2 and 4 through 8, because of their long-term leases currently in effect. Los Angeles is attempting to impose the maintenance and operations fees on all carriers but this action has been challenged in federal court. Alaska, along with other airlines in Terminals 1 and 3 has filed a complaint with the Department of Transportation alleging that the amount and duration of the disparities in terminal charges among the carriers at LAX are unreasonable and unjustly discriminatory as they apply to the carriers at Terminals 1 and 3. These changes violate DOT and FAA policies and regulations, as well as other federal statutes. In April, a hearing on the complaint was held by a DOT Administrative Law Judge and an opinion will be issued in mid May. The Secretary of Transportation will then issue a final decision in mid-June. An adverse decision could be appealed to a Federal Circuit Court of Appeals.

We are a party to routine litigation matters incidental to our business and with respect to which no material liability is expected. Management believes the ultimate disposition of these matters is not likely to materially affect our financial position or results of operations. This forward-looking statement is based on management's current understanding of the relevant law and facts; it is subject to various contingencies, including the potential costs and risks associated with litigation and the actions of judges and juries.

### **ITEM 1A. Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2006, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

### **ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

### **ITEM 3. Defaults upon Senior Securities**

None.

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**ITEM 4. Submission of Matters to a Vote of Security Holders**

None.

**ITEM 5. Other Information**

None.

**ITEM 6. Exhibits**

See Exhibit Index on page 44.

**Signatures**

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.  
Registrant

Date: May 8, 2007

By: /s/ Brandon S. Pedersen  
Brandon S. Pedersen  
Vice President/Finance and  
Controller

By: /s/ Bradley D. Tilden  
Bradley D. Tilden  
Executive Vice President/Finance and Planning and Chief Financial Officer

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**EXHIBIT INDEX**

Pursuant to Item 601(a)(2) of Regulation S-K, this Exhibit Index immediately precedes the exhibits.

The following exhibits are numbered in accordance with Item 601 of Regulation S-K.

<b>Exhibit No.</b>	<b>Description</b>
10.1 (1)	Second Amendment to the Letter of Credit
31.1	Section 302 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350
31.2	Section 302 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350
32.1	Section 906 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 (furnished, not filed.)
32.2	Section 906 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 (furnished, not filed.)

Exhibits 32.1 and 32.2 are being furnished pursuant to 18 U.S.C. Section 1350 and shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ( "Exchange Act" ), or otherwise subject to the liability of that section. Such exhibits shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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(1) Filed herewith.